

SUMMIT BANCSHARES INC/CA
Form 10-K
March 27, 2003

SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

Form 10-K

**ANNUAL REPORT PURSUANT TO SECTION 13 or 15 (d) OF THE
SECURITIES EXCHANGE ACT OF 1934**

**FOR FISCAL YEAR ENDED
DECEMBER 31, 2002**

**COMMISSION FILE NUMBER
0-11108**

SUMMIT BANCSHARES, INC.

(Exact name of registrant as specified in its charter)

CALIFORNIA
(State of Incorporation)

94-2767067
(I.R.S. Employer Identification No.)

2969 Broadway, Oakland, California 94611
(Address of principal executive offices and zip code)

(510) 839-8800
(Registrant's area code and telephone number)

Securities registered pursuant to Section 12 (b) of the Act: NONE
Securities registered pursuant to Section 12 (g) of the Act:

Common Stock, No Par Value

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 day period.

Yes No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein and will not be contained, to the best of the registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by checkmark whether the registrant is an accelerated filer (as defined in Exchange Act Rule 12b-2).

Yes No

The aggregate market value of the common stock held by non-affiliates of the registrant as of March 10, 2003 was \$17,598,309

For purposes of this calculation only, common stock is deemed to have market value of \$14.35 per share, the last sale's price on March 5, 2003, and each of the executive officers, directors and persons holding 5% or more of the outstanding common stock is deemed to be an affiliate.

Indicate the number of shares outstanding of each of the registrant's classes of common stock, as of the latest practicable date:

1,837,797 shares no par common stock
issued and outstanding as of March 10, 2003

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Portions of Registrant's Annual Report to Shareholders
for the Fiscal Year Ended December 31, 2002
are incorporated by Reference into
Part II of This Form 10-K Report

Portions of Registrant's Proxy Notice and Statement
of Annual Meeting of Shareholders to be Held on
May 14, 2003 are Incorporated by
Reference into Part III, Items 10, 11,
12 and 13 of this Form 10-K Report

PART I

The matters addressed in this Report on Form 10K, with the exception of the historical information presented, may incorporate certain forward-looking statements involving risks and uncertainties, including the risks discussed under the heading "Certain Factors That May Affect Future Results" and elsewhere in this Report.

ITEM 1. BUSINESS

Summit Bancshares, Inc. (the "Company") is a one bank holding company under the Bank Holding Company Act of 1956, as amended and is subject to the regulations of and examination by, the Board of Governors of the Federal Reserve System. It was incorporated under the laws of the State of California on July 22, 1981. Its principal office is located at 2969 Broadway, Oakland, California 94611, and its telephone number is (510) 839-8800. At present, the Company does not engage in any material business activities other than the ownership of the Bank from whom the Company also purchases loan participations. On March 17, 2000 the Company became a Financial Holding Company within the meaning of the Gramm-Leach-Bliley Act of 1999.

The Bank's main branch is located at the Company's address in Oakland. In addition, the Bank has full service branches located at 675 Ygnacio Valley Blvd. Ste. B105, Walnut Creek, CA 94598, which is to be relocated in June 2003 to 710 S. Broadway, Walnut Creek, CA 94596, and in the Watergate III Tower at 2000 Powell Street, Emeryville, California 94608.

Summit Bancshares, Inc. owns all of the capital stock of Summit Bank (the "Bank"), its subsidiary bank, and its activities during 2002 were limited to acting as a financial holding company.

The Bank has conducted the business of a commercial bank since July 1, 1982. The Bank provides commercial credit and other banking services to small and mid-sized businesses and professionals, including professional firms of physicians, attorneys, accountants, retailers and service firms, wholesalers and distributors, as well as real estate developers. Because of the concentration of medical facilities and related organizations, the growth of real estate opportunities and commercial/industrial businesses in the Bank's service area, the Bank primarily focuses its marketing efforts on health service businesses, real estate construction and commercial industrial loans; however, the Bank also offers a broad spectrum of financial services to the business community at large. The Bank offers various checking and savings accounts for both personal and business purposes, time certificates of deposit, cashier's checks, money orders, travelers checks, safe deposit boxes, installment collection services, night depository, depository pickup and courier services, telephone transfers, collection services for notes, Individual Retirement and Business Planning (formerly Keogh) Accounts.

The Bank has not requested and does not have regulatory approval to offer trust services, although it may provide such services in the future. The Bank assists customers requiring services not offered by the Bank in obtaining such services from its correspondent banks and other financial services firms. Although the Bank does not actively solicit consumer business from the general public, it does offer banking services and facilities compatible with the need of its consumer customers.

The Oakland and Emeryville branches offer the above services. The Walnut Creek branch offers all of the services listed above, with the exception of safe deposit boxes.

On March 30, 1989, the State Banking Department, now known as the Department of Financial Institutions, approved the Bank's application to establish a new subsidiary, Summit Equities, Inc, whose purpose is to engage in real property investment activities as authorized by Section 751.3 of the California Financial Code. On November 13, 1992 the FDIC imposed regulations limiting real estate investment to those authorized by national banks, thus no real estate transactions are allowed to be transacted under this subsidiary. The corporation is exploring other avenues or types of approved investment activities. As of this date, the subsidiary has not conducted any business.

SERVICE AREA

The primary geographic market served by the Bank is considered to be all of Alameda County and most of Contra Costa County, except for several cities in the northern and easternmost sections of that county. The excluded areas are Pinole, Hercules, Rodeo, Crockett, Port Costa, West Pittsburg and the sparsely populated areas east of Mt. Diablo. The areas served by the Bank include a substantial number of commercial businesses, a large health services complex and substantial residential population. In Alameda County, the health services complex includes three major hospitals, approximately 365 physicians and a wide variety of health related and other professionals, and small and medium-sized businesses. Contra Costa County includes three major hospitals, approximately 354 physicians, some of which are also affiliated with the hospitals in Alameda County, and other professionals and small and medium-sized businesses.

The Walnut Creek office is about 16 miles northeast of the head office in Oakland and located in the central business district in Walnut Creek. The site is approximately one mile west of John Muir Hospital, which is a 343-bed hospital employing approximately 1,410 people and accommodates a large staff of approximately 290 visiting physicians. The surrounding service area includes 4 convalescent hospitals, an acute psychiatric care facility, and the 204-bed Kaiser Foundation Hospital, which employs over 880 people in downtown Walnut Creek and is staffed by approximately 81 physicians.

The Emeryville office is a further extension of the Bank's plan to expand into areas, which will further utilize specialized services directed at medium-sized businesses and professionals. Located west of Interstate 880 at 2000 Powell Street, it services a commercial sector and an up-scale employee population.

The Bank also obtains business clients from the various areas within the city of Oakland, adjacent to the John Muir and Kaiser areas of Walnut Creek, and in the industrial and commercial areas of Emeryville. The Bank's customers are primarily business and professional persons working in the vicinity of each branch, officers and employees of businesses and professional firms serviced by the Bank, and residents of areas close to the Bank.

COMPETITION

The banking business in the Oakland/East Bay metropolitan area is very competitive with respect to both loans and deposits, and is dominated by relatively few major banks which have offices operating throughout California. Among the advantages such banks have are their ability to finance wide-ranging advertising campaigns, to offer certain services (for example, trust services) which are not offered directly by the Bank, and to have substantially higher legal lending limits due to their greater capitalization. There are eleven independent banks in Oakland, Walnut Creek, Pleasanton, and one in Emeryville.

In competing for deposits, the Bank is subject to certain limitations not applicable to non-bank financial institution competitors. Over the past years, legislative changes have enabled the Bank to compete more effectively for deposits with savings and loan institutions, but the Bank still remains at a competitive disadvantage when competing with money market funds.

To compete with major financial institutions and other independent banks in its primary service areas, the Bank relies upon the experience of its executive officers in serving business clients, its specialized services, local promotional activity, and personal contacts by its officers, directors, and employees of the Company. For customers whose loan demands exceed the Bank's legal lending limit, the Bank arranges for such loans on a participation basis with correspondent banks as well as other independent banks.

REGULATION AND SUPERVISION

The Company. The Company is a bank holding company within the meaning of the Bank Holding Company Act of 1956, as amended (the BHC Act), and is registered as such with the Federal Reserve Board (FRB). On March 17, 2000 the Company became a Financial Holding Company within the meaning of the Gramm-Leach-Bliley Act of 1999. A bank holding company is required to file with the FRB annual reports and other information regarding its business operations and those of its subsidiaries. It is also subject to examination by the FRB and is required to obtain FRB approval before acquiring, directly or indirectly, ownership or control of any voting shares of any bank, if after such acquisition, it would directly or indirectly own or control more than 5% of the voting stock of that bank. The BHC Act further provides that the FRB shall not approve any such acquisition that would result in or further the creation of a monopoly, or the effect of which may be to substantially lessen competition, unless the anti competitive effects of the proposed transaction are clearly outweighed by the probable effect in meeting the convenience and needs of the community to be served.

Furthermore, under the BHC Act, a bank holding company is, with limited exceptions, prohibited from (i) acquiring direct or indirect ownership or control of more than 5% of the voting shares of any company which is not a bank, or (ii) engaging in any activity other than managing or controlling banks. With the prior approval of the FRB, however, a bank holding company may own shares of a company engaged in activities which the FRB has determined to be so closely related to banking or managing or controlling banks as to be a proper incident thereto.

The FRB has by regulation determined that certain activities are so closely related to banking as to be a proper incident thereto within the meaning of the BHC Act. These activities include, but are not limited to: operating an industrial loan company, industrial bank, Morris Plan Bank, savings association, mortgage company, finance company, credit card company or factoring company; performing certain data processing operations; providing investment and financial advice; operating as a trust company in

certain instances, selling traveler's checks, United States savings bonds and certain money orders; providing certain courier services; providing management consulting advice to nonaffiliated depository institutions in some instances; acting as insurance agent for certain types of credit-related insurance; leasing property or acting as agent, broker or advisor for leasing property on a full pay-out basis; acting as a consumer financial counselor, including tax planning and return preparation; performing futures and options advisory services, check guarantee services and discount brokerage activities; operating a collection or credit bureau; or performing personal property appraisals. The Company has no present intention to engage in any of such permitted activities at this time.

The FRB also has determined that certain activities are not so closely related to banking to be a proper incident thereto within the meaning of the BHC Act. Such activities include: real estate brokerage and syndication; land development; property management; underwriting of life insurance not related to credit transactions; and with certain exceptions, securities underwriting and equity funding. In the future, the FRB may add or delete from the list of activities permissible for bank holding companies. Under the BHC Act, a bank holding company and its subsidiaries are prohibited from acquiring any voting shares of or interest in all or substantially all of the assets of any bank located outside the state in which the operations of the bank holding company's banking subsidiaries are principally conducted, unless the acquisition is specifically authorized by the law of the state in which the bank to be acquired is located or unless the transaction qualifies under federal law as an emergency interstate acquisition of a closed or failing bank. The California interstate banking bill is described under Interstate Banking (below).

A bank holding company and its subsidiaries are prohibited from certain tie-in arrangements in connection with any extension of credit, sale or lease of a property or furnishing of services. For example, with certain exceptions, a bank may not condition an extension of credit on a promise by its customer to obtain other services provided by it, its holding company or other subsidiaries, or on a promise by its customer not to obtain other services from a competitor. In addition, federal law imposes certain restrictions on transactions between the Company and its subsidiaries, including the Bank. As an affiliate of the Bank, the Company is subject, with certain exceptions, to provisions of federal law imposing limitations on, and requiring collateral for, extensions of credit by the Bank to its affiliates.

Directors of the Company, and the companies with which they are associated, have had and will continue to have banking transactions with the Bank in the ordinary course of the Bank's business. It is the firm intention of the Company that any loans and commitments to loan included in such transactions be made in accordance with applicable law, on substantially the same terms, including interest rates and collateral, as those prevailing at the time for comparable transactions with other persons of similar creditworthiness, and on terms not involving more than the normal risk of collectability or presenting other unfavorable features. At December 31, 2002, loans to directors totaled \$3,515,461 or 18.5% of the Company's shareholders' equity.

The Bank. The Bank is a member of the Federal Deposit Insurance Corporation (FDIC), which currently insures the deposits of each member bank to a maximum of \$100,000 per depositor. For this protection, the Bank pays a semi-annual assessment and is subject to the rules and regulations of the FDIC pertaining to deposit insurance and other matters.

The Bank is subject to regulation, supervision and regular examination by the Department of Financial Institutions (the Department). Although the Bank is not a member of the Federal Reserve System, it is subject to regulation, supervision, but not examination by the FRB. The regulations of these agencies govern most aspects of the

Bank's business, including the making of periodic reports by the Bank and the Bank's activities, branching, mergers and acquisitions, reserves against deposits and numerous other areas.

Subject to the regulations of the Department of Financial Institutions (DFI) of the State of California, the Bank may invest in capital stock, obligations or other securities of other corporations, provided such corporations are not insurance companies, agents or brokers. In addition, the Bank may acquire any or all of the securities of a company that engages in activities that the Bank may engage in directly under California law without the prior approval of the FRB. California state-chartered banks are also specifically authorized to provide real estate appraisal services, management consulting and advisory services and electronic data processing services.

The Company's primary source of income (other than interest earned on Company capital) is the receipt of dividends and management fees from the Bank. The ability of the Bank to pay management fees and dividends to the Company and its affiliates is subject to restrictions set forth in the California Financial Code and, under certain circumstances, is subject to approval of the Department. The board of directors of a state-chartered bank may declare a dividend out of so much of net profits as such board deems appropriate, subject to California law which restricts the amount available for cash dividends to the lesser of retained earnings or the bank's net income less cash dividends paid for its last three fiscal years.

In the event that a bank has no retained earnings or net income for the prior three fiscal years, cash dividends may be paid out of net income for such bank's last preceding fiscal year or current fiscal year upon the prior approval of the Department. Although there are not specific regulations restricting dividend payments by bank holding companies other than state corporation law, supervisory concern focuses on the holding company's capital position, its ability to meet its financial obligations as they come due and the capacity to act as a source of financial strength to its subsidiary banks.

The FRB and the DFI have authority to prohibit a bank from engaging in business practices, which are considered to be unsafe or unsound. Depending upon the financial condition of the Bank and upon other factors, the FRB or Superintendent could assert that the payments of dividends or other payments by the Bank to the Company might be such an unsafe or unsound practice. Also, if the Bank were to experience either significant loan losses or rapid growth in loans or deposits, or some other event resulting in a depletion or deterioration of the Bank's capital account were to occur, the Company might be compelled by federal banking authorities to invest additional capital in the Bank necessary to return the capital account to a satisfactory level.

Impact of Economic Conditions and Monetary Policies. The earnings and growth of the Company are and will be affected by general economic conditions, both domestic and international, and by the monetary and fiscal policies of the United States Government and its agencies, particularly the FRB. One function of the FRB is to regulate the national supply of bank credit in order to mitigate recessionary and inflationary pressures. Among the instruments of monetary policy used to implement those objectives are open market transactions in United States Government securities and changes in the discount rate on member bank borrowings. The monetary policies of the FRB have had a significant effect on the operating results of commercial banks in the past and are expected to continue to do so in the future. However, the effect, if any, of such policies on the future business and earnings of the Company cannot be accurately predicted.

Accounting Changes. Financial Accounting Standards Board (FASB) Statement of Financial Accounting Standards No. 133, Accounting for Derivative Instruments and Hedging Activities (SFAS 133 as amended by SFAS 138). Among

other things, establishes accounting and reporting standards for derivative instruments and for hedging activities. It requires that an entity recognizes all derivatives as either assets or liabilities in the statement of financial position and measures those instruments at fair value. The accounting for changes in the fair value of a derivative (that is, gains and losses) depends on the intended use of the derivative and the resulting designation. The provisions of SFAS 133 as amended are effective for all fiscal quarters or all fiscal years beginning after June 15, 2000. SFAS 133 is not anticipated to have a significant impact on the Company's consolidated financial condition or results of operations. In August 2001, FASB issued SFAS No. 143, Accounting for Asset Retirement Obligations, which requires the Bank to record the fair value of an asset retirement obligation as a liability in the period in which it incurs a legal obligation associated with the retirement of long-term assets. SFAS No. 143 is effective for the Bank in 2003; however, management does not believe adoption will have a material impact on the Bank's financial statements.

Legislation and Proposed Changes. From time to time, legislation is enacted which has the effect of increasing the cost of doing business, limiting or expanding permissible activities or affecting the competitive balance between banks and other financial institutions. Proposals to change the laws and regulations governing the operations and taxation of banks, bank holding companies and other financial institutions are frequently made in Congress, in the California legislature and before various bank regulatory agencies. No prediction can be made as to the likelihood of any major changes or the impact such changes might have on the Company. Certain changes of potential significance to the Company which have been enacted recently or others, which are currently under consideration by Congress or various regulatory or professional agencies, are discussed below.

Financial Institutions Reform, Recovery and Enforcement Act of 1989. On August 9, 1989, past President George Bush signed into law the Financial Institutions Reform, Recovery and Enforcement Act of 1989 (FIRREA). FIRREA contains provisions, which among other things: (1) establish two separate financial industry insurance funds, both administered by the FDIC - the Bank Insurance Fund and the Savings Association Fund; (2) abolish the Federal Home Loan Bank Board and establish the Office of Thrift Supervision as an office of the Treasury Department, with responsibility for examination and supervision of all savings and loan associations; (3) increase the insurance premiums paid by FDIC-insured institutions; (4) permit bank holding companies to acquire healthy savings and loan associations; (5) enhance federal banking agencies' enforcement authority over the operations of all insured depository institutions and increase the civil and criminal penalties that may be imposed in connection with violations of laws and regulations; (6) curtail investments and certain activities of state-chartered savings and loan associations; and (7) increase the capital requirements of savings and loan associations. Management of the Company does not believe that the provisions of FIRREA have had or will have a material adverse impact on the Company's consolidated financial position or results of operations.

Competitive Equality Banking Act. The Competitive Equality Banking Act of 1987 contained provisions which, among other things: (1) permanently closed the loophole which formerly allowed for the creation of non-bank banks; (2) limited the restrictions imposed on banks on the availability of funds deposited by check; and (3) provided explicit leasing authority for national banks. The enactment of this legislation has not had a material adverse effect on the Company's consolidated financial condition or results of operations.

Interstate Banking. In September 1986, California adopted an interstate banking law. The law allows California banks and bank holding companies to be acquired by banking organizations in other states on a reciprocal basis (i.e., provided the other state's laws permit California banking organizations to acquire banking

organizations in that state on substantially the same terms and conditions applicable to banking organizations solely within that state). The law took effect in two stages. The first stage, which became effective July 1, 1987, allowed acquisitions on a reciprocal basis within a region consisting of all 11 states (Alaska, Arizona, Colorado, Hawaii, Idaho, Nevada, New Mexico, Oregon, Texas, Utah and Washington) which currently permit acquisitions by California banking organizations of banks and bank holding companies in such states. The second stage, which became effective January 1, 1991, allows interstate acquisitions on a national reciprocal basis. The Company believes that this legislation will further increase competition as out-of-state financial institutions enter the California market. In recent years, U.S. Bancorp purchased California Bancshares, Inc.; a community-based holding company with approximately 21 independent banks in the surrounding area in which the Bank operates. U. S. Bancorp was subsequently purchased by First Bank headquartered in Minneapolis. It is anticipated that such similar purchases may in fact be beneficial to the Bank as it may open opportunities to prospects that enjoy dealing with a community bank. If there is a negative effect on the Bank it might be that these types of mergers might increase the resources available to the independent banks being purchased.

Capital Adequacy Guidelines. The FRB has issued capital adequacy guidelines establishing a risk-based capital framework consisting of a definition of capital comprised of a core component (essentially shareholders' equity less goodwill) (Tier 1 capital), a supplementary component (Tier 2 capital), a system for assigning assets & off-balance sheet items to four weighted risk categories (with higher levels of capital being required for the categories being perceived as representing greater credit risk) and a schedule for achieving a minimum risk-based capital ratio of 7.25% by the end of 1990 (which at least 3.625% should be in the form of common shareholders' equity) and 8% by the end of 1992 (which at least 4% should be in the form of common shareholders' equity). An institution's risk-based capital would be determined by dividing its qualifying capital by its risk-weighted assets.

The guidelines make regulatory capital requirements more sensitive to the differences in risk profiles among banking institutions, take off-balance sheet items into account when assessing capital adequacy and minimize disincentives to holding liquid low-risk assets. In addition, the guidelines may require some banking institutions to increase the level of their common shareholders' equity. It is not anticipated that the guidelines will have a material adverse effect on the Company's financial condition or results of operations over the short term. At the end of 2002, the guidelines provided for a minimum risk-based capital ratio of 8%, and this provision may limit the Company's ability to increase its assets or require the Company to raise additional equity to facilitate growth.

On August 2, 1990, the FRB adopted standards for compliance by banking organizations with risk-based capital guidelines to include a minimum leverage ratio of 4%. An institution's leverage ratio is determined by dividing Tier 1 capital by total average assets. The FRB emphasized that the leverage ratio constitutes a minimum requirement for well-run banking organizations having diversified risk, including no undue interest rate risk exposure, excellent asset quality, high liquidity, good earnings and a favorable composite rating under the applicable regulatory rating system. Banking organizations experiencing or anticipating significant growth, as well as those organizations, which do not exhibit the characteristics of a strong well-run banking organization, described above, will be required to maintain minimum capital ranging from 100 to 200 basis points in excess of the leverage ratio.

The FRB leverage ratio establishes a new limit on the ability of banking organizations to increase assets and liabilities without increasing capital proportionately. In management's opinion, the leverage ratio will have no material effect on its capital

needs in the foreseeable future. The Bank's leverage ratio at December 31, 2002 was 8.30% (See Summit Bancshares, Inc. 2002 Annual Report - Footnote #8).

EMPLOYEES

On December 31, 2002 the Bank employed 43 full time employees and 1 part time employee for a total equivalent of 43.4 full time employees. At the present time there are no salaried employees of the Company.

Distribution of Assets, Liabilities and Shareholders' Equity

The following table summarizes the distribution, by amount (in thousands) and percentage of the daily average assets, liabilities, and shareholders' equity of Summit Bancshares, Inc. (consolidated) for the year ended December 31, 2002. Comparative figures for the years ended December 31, 2001 and 2000 are also provided:

	2002		2001		2000	
	AMOUNT	PERCENTAGE	AMOUNT	PERCENTAGE	AMOUNT	PERCENTAGE
ASSETS						
Cash and Due From Banks	\$ 9,361	5.98%	\$ 7,840	5.33%	\$ 7,441	5.25%
Time Deposits with Other Financial Institutions	22,414	14.32	22,063	15.02	31,439	22.17
Investment Securities:						
Taxable	2,022	1.29	3,877	2.64	18,292	12.90
Federal Funds Sold	20,696	13.22	25,493	17.35	15,501	10.94
Loans, Net	96,404	61.58	83,175	56.61	64,033	45.16
Other Assets	5,655	3.61	4,479	3.05	5,071	3.58
Total Assets	\$ 156,552	100%	\$ 146,927	100%	\$ 141,777	100.00%
LIABILITIES & SHAREHOLDERS' EQUITY						
Deposits:						
Demand	\$ 43,532	27.81%	\$ 36,661	24.94%	\$ 41,474	29.25%
Interest Bearing-Transaction Accts.	45,757	29.23	50,728	34.53	40,803	28.78
Savings	3,146	2.01	2,932	2.00	2,862	2.02
Time	44,237	28.26	37,152	25.29	39,257	27.69
Other Liabilities	1,010	.64	1,342	.92	1,174	.83
Shareholders' Equity	18,870	12.05	18,112	12.32	16,207	11.43
Total Liabilities & Shareholders' Equity	\$ 156,552	100%	\$ 146,927	100%	\$ 141,177	100.00%

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The following is an analysis of Net Interest Income for 2002. Comparative figures for 2001 and 2000 are also presented on the following pages. Non-accrual loans are included in the average balances. Balances are expressed in thousands of dollars.

For the year ended December 31, 2002

	<u>Average Balance</u>	<u>Interest Income/ Expense</u>	<u>Rates Earned/ Paid</u>
ASSETS			
Time Deposits with Other Financial Institutions	\$ 22,414	\$ 1,080	4.82%
Investment Securities (footnote #1)	2,022	89	4.40
Federal Funds Sold	20,696	338	1.63
Loans (Interest and Fees)	96,404	7,364*	7.64
	<u>141,536</u>	<u>8,871</u>	<u>6.27%</u>
Total Earning Assets	\$ 141,536	\$ 8,871	6.27%
Cash and Due from Banks	9,361		
Premises and Equipment	778		
Other Assets	4,877		
	<u>156,552</u>		
TOTAL ASSETS	\$ 156,552		
LIABILITIES AND SHAREHOLDERS' EQUITY			
Deposits:			
Demand	\$ 43,532	\$	%
Savings	3,146	20	.64
Interest-bearing Transaction	45,757	560	1.22
Time	44,237	1,127	2.55
	<u>136,672</u>	<u>1,707</u>	<u>1.25%</u>
Total Deposits	\$ 136,672	\$ 1,707	1.25%
Other Liabilities	1,010		
Shareholder's Equity	18,870		
	<u>156,552</u>		
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$ 156,552		
AS A PERCENTAGE OF AVERAGE TOTAL EARNING ASSETS:			
Interest and Fee Income		\$ 8,871	
Interest Expense		1,707	
		<u>7,164</u>	
NET INTEREST INCOME AND MARGIN		\$ 7,164	5.02%

*Includes loan fees of \$799,413

1.) Investment income rate is not calculated on a tax equivalent basis.

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For the year ended December 31, 2001

	Average Balance	Interest Income/ Expense	Rates Earned/ Paid
ASSETS			
Time Deposits with Other Financial Institutions	\$ 22,063	\$ 1,331	6.03%
Investment Securities (footnote #1)	3,877	199	5.13
Federal Funds Sold	25,493	1,017	3.99
Loans (Interest and Fees)	83,175	8,138*	9.78
	<u>134,608</u>	<u>10,685</u>	<u>7.94%</u>
Total Earning Assets	\$ 134,608	\$ 10,685	7.94%
Cash and Due from Banks	7,840		
Premises and Equipment	764		
Other Assets	3,715		
	<u>146,927</u>		
TOTAL ASSETS	\$ 146,927		
LIABILITIES AND SHAREHOLDERS' EQUITY			
Deposits:			
Demand	\$ 36,661	\$	%
Savings	2,932	48	1.64
Interest-bearing Transaction	50,728	1,079	2.13
Time	37,152	1,640	4.41
	<u>127,473</u>	<u>2,767</u>	<u>2.17%</u>
Total Deposits	\$ 127,473	\$ 2,767	2.17%
Other Liabilities	1,342		
Shareholders' Equity	18,112		
	<u>146,927</u>		
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$ 146,927		
AS A PERCENTAGE OF AVERAGE TOTAL EARNING ASSETS:			
Interest and Fee Income		\$ 10,685	
Interest Expense		2,767	
		<u>7,918</u>	<u>5.77%</u>
NET INTEREST INCOME AND MARGIN		\$ 7,918	5.77%

*Includes loan fees of \$845,064

1.) Investment income rate is not calculated on a tax equivalent basis.

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For the year ended December 31, 2000

	Average Balance	Interest Income/ Expense	Rates Earned/ Paid
ASSETS			
Time Deposits with Other Financial Institutions	\$ 31,439	\$ 1,861	5.92%
Investment Securities (footnote #1)	18,292	1,007	5.51
Federal Funds Sold	15,501	962	6.21
Loans (Interest and Fees)	64,033	7,543*	11.78
	<u>129,265</u>	<u>11,373</u>	<u>8.80%</u>
Total Earning Assets	\$ 129,265	\$ 11,373	8.80%
Cash and Due from Banks	7,441		
Premises and Equipment	825		
Other Assets	4,246		
	<u>141,777</u>		
TOTAL ASSETS	\$ 141,777		
LIABILITIES AND SHAREHOLDERS' EQUITY			
Deposits:			
Demand	\$ 41,474	\$	%
Savings	2,862	53	1.85
Interest-bearing Transaction	40,803	800	1.96
Time	39,257	1,951	4.97
	<u>124,395</u>	<u>2,803</u>	<u>2.25%</u>
Total Deposits	\$ 124,395	\$ 2,803	2.25%
Other Liabilities	1,174		
Shareholder's Equity	16,208		
	<u>141,777</u>		
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$ 141,777		
AS A PERCENTAGE OF AVERAGE TOTAL EARNING ASSETS:			
Interest and Fee Income		\$ 11,373	
Interest Expense		2,803	
		<u>8,570</u>	
NET INTEREST INCOME AND MARGIN		\$ 8,570	6.55%

*Includes loan fees of \$565,617

1.) Investment income rate is not calculated on a tax equivalent basis.

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Following is an analysis of changes in Interest Income and Expense (in thousands of dollars) for 2002 over 2001. A similar comparison for 2001 over 2000 is on the following page. Changes not solely attributed to volume or rates have been allocated proportionately to volume and rate components.

	2002 over 2001		
	Volume	Rate	Total
INCREASE (DECREASE) IN INTEREST AND FEE INCOME			
Time Deposits with Other Financial Institutions	\$ 21	(272)	\$ (251)
Investment Securities	(85)	(25)	(110)
Federal funds Sold	(164)	(515)	(679)
Loans, Net	1175	(1,949)	(774)
Total Increase in Interest and Fee Income	947	(2,761)	(1,814)
INCREASE (DECREASE) IN INTEREST EXPENSE			
Savings Deposits	0	(28)	(28)
Interest-bearing Transaction	(1)	(518)	(519)
Time Deposits	3	(516)	(513)
Interest Expense	2	(1,062)	(1,060)
INCREASE (DECREASE) IN NET INTEREST INCOME	\$ 945	\$ (1,699)	\$ (754)

	2001 over 2000		
	Volume	Rate	Total
INCREASE (DECREASE) IN INTEREST AND FEE INCOME			
Time Deposits with Other Financial Institutions	\$ (565)	35	\$ (530)
Investment Securities	(744)	(64)	(808)
Federal funds Sold	478	(423)	55
Loans, Net	2,011	(1,416)	595
Total Increase in Interest and Fee Income	1180	(1868)	(688)
INCREASE (DECREASE) IN INTEREST EXPENSE			
Savings Deposits	0	(5)	(5)
Interest-bearing Transaction	8	271	279
Time Deposits	(1)	(310)	(311)
Interest Expense	7	(44)	(37)
INCREASE (DECREASE) IN NET INTEREST INCOME	\$ 1,173	\$ (1,824)	\$ (651)

INVESTMENT SECURITIES

The following table sets forth the book value as of December 31 for the securities indicated:

	<u>2002</u>	<u>2001</u>
U.S. Agencies	\$ 2,013,784	\$ 2,029,750
TOTAL	\$ 2,013,784	\$ 2,029,750

The following table is a summary of the relative maturities and yields of Summit Bancshares, Inc. investment securities as of December 31, 2002 and 2001. Yields on securities have been computed by dividing interest income, adjusted for amortization of premium and accretion of discount, by book values of the related securities.

	<u>Maturing Within One Year</u>		<u>Maturing After One Through Five Years</u>		<u>Total</u>	
	<u>Amount</u>	<u>Yield</u>	<u>Amount</u>	<u>Yield</u>	<u>Amount</u>	<u>Yield</u>
<u>December 31, 2001</u>						
U.S. Agencies	\$ 0	0%	\$ 2,029,750	5.25%	\$ 2,029,750	5.25%
TOTAL	\$ 0	0%	\$ 2,029,750	5.25%	\$ 2,029,750	5.25%
<u>December 31, 2002</u>						
U.S. Agencies	\$ 2,013,784	4.40%	\$ 0	0%	\$ 2,013,784	4.40%
TOTAL	\$ 2,013,784	4.40%	\$ 0	0%	\$ 2,013,784	4.40%

Composition of Loans

The following table shows the composition of loans (in thousands of dollars) of Summit Bancshares, Inc. as of December 31 for each respective year designated.

	<u>2002</u>	<u>2001</u>	<u>2000</u>	<u>1999</u>	<u>1998</u>
Commercial and Financial	\$ 29,269	\$ 23,476	\$ 28,026	\$ 33,368	\$ 38,403
Real Estate, Including Construction	69,420	58,212	49,667	17,090	10,733
Installment	6,391	6,961	7,491	6,887	5,196
Total Loans	105,080	88,649	85,149	57,345	54,332
Less Allowance for Loan Losses	(1,639)	(1,507)	(1,468)	(1,273)	(1,319)
Net Loans	\$ 103,441	\$ 87,142	\$ 83,716	\$ 56,072	\$ 53,013

Maturity, Distribution and Interest Rate Sensitivity of Loans

The following table shows the maturity distribution of selected loans (in thousands of dollars) as of December 31, 2002

	<u>Loans with a Maturity of</u>			
	<u>One Year Or Less</u>	<u>One through Five Years</u>	<u>Over Five Years</u>	<u>Total</u>
Commercial and Financial	\$ 18,135	\$ 11,134	\$ 0	\$ 29,269
Real Estate Construction	20,832	7,388	0	28,220
TOTAL	\$ 38,969	\$ 18,522	\$ 0	\$ 57,491

All but fifteen loans for \$2,293,348 reported above which has maturities of over one year are at floating interest rates.

Commitments and Lines of Credit

The Bank is a party to financial instruments with off-balance-sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit and standby letters of credit. These

instruments involve, to varying degrees, elements of credit risk in excess of the amount recognized in the statement of financial position. The contract amount of these instruments reflects the extent of involvement the Company has in particular classes of financial instruments.

The Bank's exposure to credit loss in the event of nonperformance by the other party to the financial instrument for commitments to extend credit and standby letters of credit is represented by the contractual notional amount of those instruments. The Company uses the same credit policies in making commitments and conditional obligations as it does for on-balance-sheet instruments. At December 31, 2002 financial instruments whose contract amounts represent credit risk:

	<u>Contract Amount</u>
Commitments to extend credit in the future	\$ 43,776,000
Standby letters of credit	1,349,950

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Bank evaluates each customer's credit worthiness on a case-by-case basis. The amount of collateral obtained if deemed necessary by the Bank upon extension of credit is based on management's credit evaluation of the counter-party. Collateral held varies but may include accounts receivable, inventory, property, plant, and equipment, and income-producing commercial properties. Standby letters of credit are conditional commitments issued by the Bank to guarantee the performance of a customer to a third party. Most all guarantees expire within one year. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers.

NON-PERFORMING LOANS AND SUMMARY OF LOAN LOSS EXPERIENCE (In thousands of dollars) as of December 31,

	<u>2002</u>	<u>2001</u>	<u>2000</u>	<u>1999</u>	<u>1998</u>
Non-Accrual Loans	\$ 150	\$ 0	\$ 0	\$ 158	\$ 651
90 days past due & Still accruing	363	145	45	0	662
Total non-accrual and 90 days past due loans	513	145	45	158	1,313
Other real estate owned	0	0	0	0	212
Total non-performing Assets	\$ 513	\$ 145	\$ 45	\$ 158	\$ 1,525

The Bank's policy is to recognize interest income on an accrual basis unless the full collectibility of principal and interest is uncertain. Loans that are delinquent 90 days

as to principal or interest are placed on a non-accrual basis, unless they are well secured and in the process of collection, and any interest earned but uncollected is reversed from income. Collectibility is determined by considering the borrower's financial condition, cash flow, quality of management, the existence of collateral or guarantees and the state of the local economy.

The allowance for loan losses is maintained at a level considered adequate to provide for losses that can be reasonably anticipated. The reserve is increased by provisions and reduced by net charge-offs. The Bank makes credit reviews of the loan portfolio, considers current economic conditions, loan loss experience, and other factors in determining the adequacy of the reserve balance. The allowance for loan losses is based on estimates and ultimate losses may vary from current estimates. As adjustments become necessary, they are reported in earnings in the periods in which they become known.

Any loans classified for regulatory purposes as loss, doubtful, substandard, or special mention that have not been disclosed under Item III of Industry Guide 3 do not (i) represent or result from trends or uncertainties which management reasonably expects will materially impact future operating results, liquidity or capital resources, or (ii) represent material credits about which management is aware of any information which causes management to have serious doubts as to the ability of such borrowers to comply with the loan repayment program.

An analysis of activity in the allowance for loan losses for the prior five years ended December 31 is as follows:

	<u>2002</u>	<u>2001</u>	<u>2000</u>	<u>1999</u>	<u>1998</u>
Balance at beginning of period	\$ 1,506,750	\$ 1,468,393	\$ 1,273,364	\$ 1,319,451	\$ 1,238,012
Provision for loan losses	98,000	138,000	190,000	0	100,000
Loans charged off					
Commercial	1,000	116,660	16,140	74,230	25,000
Real Estate					
Construction	0	0	0	0	0
Installment	14,424	8,000	0	0	26,374
Total charge-offs	15,424	124,660	16,140	74,230	51,374
Recoveries					
Commercial	41,262	25,017	21,169	5105	0
Real Estate					
Construction	0	0	0	0	0
Installment	8,000			23,038	32,813
Total recoveries	49,262	25,017	21,169	28,143	32,813
Net Charge-offs	(33,838)	99,643	(5,029)	46,087	18,561
Balance at end of period	\$ 1,638,588	\$ 1,506,750	\$ 1,468,393	\$ 1,273,364	\$ 1,319,451
Ratio of net charge-offs to average loans outstanding	(0.04)%	0.12%	(0.01)%	0.09%	0.01%

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The following table summarizes the allocation of the allowance for loan losses by loan type for the years indicated and the percent of loans in each category to total loans (dollar amounts in thousands):

	December 31,					
	2002		2001		2000	
	Amount	Loan Percent	Amount	Loan Percent	Amount	Loan Percent
Commercial	\$ 580	27.8%	\$ 580	26.5%	\$ 530	32.9%
Construction	400	25.6%	340	30.9%	320	21.2%
Real Estate	411	40.5%	300	34.8%	290	37.1%
Consumer	48	6.1%	48	7.8%	36	8.8%
Unallocated	200	N/A	239	N/A	292	N/A
	\$ 1,639	100.0%	\$ 1,507	100.0%	\$ 1,468	100.0%

	December 31,					
	1999		1998		1997	
	Amount	Loan Percent	Amount	Loan Percent	Amount	Loan Percent
Commercial	\$ 505	58.2%	\$ 510	70.7%	\$ 490	70.9%
Construction	300	13.3%	290	9.3%	258	12.1%
Real Estate	260	16.5%	225	10.4%	190	7.8%
Consumer	28	12.0%	28	9.6%	21	9.2%
Unallocated	180	N/A	266	N/A	279	N/A
	\$ 1,273	100.0%	\$ 1,319	100.0%	\$ 1,238	100.0%

The unallocated portion of the allowance represents the inherent inaccuracy of the estimation process used to determine the adequacy of the allowance for loan losses.

TIME DEPOSITS IN THE AMOUNT OF \$100,000 AND OVER

The following table sets forth by time remaining to maturity, Summit Bank's issuance of time deposits in the amount of \$100,000 or more (in thousands of dollars) as of December 31 of the respective year designated:

	2002		2001		2000	
	Amount	Percentage	Amount	Percentage	Amount	Percentage
3 months or less	\$ 18,430	70.5%	\$ 22,872	70.5%	\$ 24,778	75.5%
Over 3 through 6 months	3,039	8.8	2,849	8.8	5,134	15.6%
Over 6 through 12 months	6,005	18.2	5,900	18.2	2,909	8.9%
Over 12 months	100	2.5%	800	2.5%	0	0.0%
TOTAL	\$ 27,574	100.0%	\$ 32,421	100.0%	\$ 32,821	100.0%

RETURN ON EQUITY AND ASSETS

The following table shows key financial ratios for the years ending December 31, 2002, 2001 and 2000

	2002	2001	2000
Return on average assets	1.09%	1.37%	1.70%
Return on average Shareholders equity	9.07%	11.13%	14.89%
Dividend payout ratio	40.49%	34.44%	28.53%
Average shareholders Equity as a percent of:			
Average Assets	12.05%	12.33%	11.43%
Average Deposits	13.81%	14.21%	13.06%

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INTEREST RATE SENSITIVITY/INTEREST RATE RISK ANALYSIS

The following table provides an interest rate sensitivity and interest rate risk analysis for the year ended 2002. The table presents each major category of interest-earning assets and interest-bearing liabilities.

INTEREST RATE RISK REPORTING SCHEDULE

REPORTING INSTITUTION: SUMMIT BANK REPORTING DATE: 12/31/02

	<u>TOTAL</u>	<u>Up to 3 months</u>	<u>>3 months <1 YR</u>	<u>> 1 year <3 years</u>	<u>>3 years < 5 years</u>	<u>> 5 years < 10 yrs</u>	<u>+ 10 years</u>
I. <u>EARNING ASSETS</u>							
A. <u>INVESTMENTS</u>							
1. U.S. TREASURIES	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
2. U.S. AGENCIES	2,014	0	2,014	0	0	0	0
3. FED FUNDS	9,875	9,875	0	0	0	0	0
4. PURCHASED CD s	15,347	3,559	8,951	2,837	0	0	0
TOTAL INVESTMENTS	\$ 27,236	\$ 13,434	\$ 10,965	\$ 2,837	\$ 0	\$ 0	\$ 0
B. <u>LOANS</u>	\$ 101,765	\$ 93,890	\$ 2,525	\$ 2,631	\$ 2,631	\$ 88	\$ 0
C. <u>TOTAL EARNING ASSETS</u>	\$ 129,001	\$ 107,324	\$ 13,489	\$ 5,469	\$ 2,631	\$ 88	\$ 0
II. <u>COST OF FUNDS (DEPOSITS)</u>							
A. <u>CERTIFICATES OF DEPOSIT</u>	\$ 33,821	\$ 22,030	\$ 11,442	\$ 349	\$ 0	\$ 0	\$ 0
B. <u>MONEY MARKET ACCOUNTS</u>	36,187	21,712	7,539	6,936	0	0	0
C. <u>TRANSACTION ACCOUNTS</u>	6,172	265	794	2,092	1,504	1,517	0
D. <u>SAVINGS ACCOUNTS</u>	2,136	91	275	724	521	525	0
TOTAL COST OF FUNDS	\$ 78,316	\$ 44,098	\$ 20,050	\$ 10,101	\$ 2,025	\$ 2,042	
III. <u>INTEREST SENSITIVE ASSETS</u>	\$ 129,001	\$ 107,324	\$ 13,489	\$ 5,469	\$ 2,631	\$ 88	\$ 0
IV. <u>INTEREST SENSITIVE LIABILITIES</u>	\$ 78,316	\$ 44,098	\$ 20,050	\$ 10,101	\$ 2,025	\$ 2,042	\$ 0
V. <u>GAP</u>	\$ 50,685	\$ 63,226	\$ (6,561)	\$ (4,632)	\$ 606	\$ (1,954)	\$ 0
VI. <u>CUMMULATIVE GAP</u>	\$ 50,685	\$ 63,226	\$ 56,665	\$ 52,033	\$ 52,639	\$ 50,685	\$ 50,685
VII. <u>GAP RATIO</u>	1.65	2.43	.67	.54	1.3	.04	0
VIII. <u>CUMMULATIVE RATIO</u>	1.65	2.43	1.88	1.70	1.69	1.65	1.65
IX. <u>GAP AS A % OF TOTAL ASSETS</u>	35.36	44.11	(4.58)	(3.23)	0.42	(1.36)	0
X. <u>CUMMULATIVE GAP AS A%OF TOTAL ASSETS</u>	35.36	44.11	39.54	36.30	36.73	35.36	35.36

ITEM 2. PROPERTIES

All of the Company's properties are located in California. The Bank leases the premises housing the Head Offices for the Bank and the Company as well as a full service branch at 2969 Broadway, Oakland California 94611 at the intersection of Broadway and 30th Street in the Pill Hill area. The premises consist of approximately 9,800 square feet located in a portion of a single story building on the southwest corner at the intersection. The monthly rent is \$6,226 and the lease terminates on July 31, 2007.

The Emeryville Branch began operations in December 1985 on the ground floor of the Watergate III Tower at 2000 Powell Street. The Bank currently leases 2,269 square feet of space at this location, at a base rent of \$6,526 per month. The term of this lease expires on December 31, 2006 with one five-year option to extend the lease.

In September 1990, the Company purchased two contiguous parcels totaling 10,000-sq. ft. adjacent to the Bank's Walnut Creek Office for a price of \$544,644. Included on one of the parcels is a single story, 2,500-sq. ft. concrete block building suitable for a restaurant. The Bank is proceeding with plans to remodel this building with the intention of making the property the future home of its Walnut Creek office.

Since June of 1998, the Pleasanton Branch has operated in a 1,800-sq. ft. facility at 5673 W. Las Positas Blvd. The Bank closed this office in July 2001. The lease terminates on March 31, 2003. The base rent is \$3,341 per month.

On March 1, 2001, the Bank leased 1,000-sq. ft. of office space located at 675 Ygnacio Valley Rd., Ste. B105, Walnut Creek, CA 94598. The monthly rent is \$2,160, which expires on February 1, 2003. The Bank will then convert to a month to month lease at a rent of \$3,400 until June 2003 at which time the branch will move to its new 4,328 sq. ft. location at 710 S. Broadway in Walnut Creek. The Bank has signed a new 10 year four month lease beginning April 1, 2003 and expiring August 1, 2013 with a base rent of \$8,006 per month.

ITEM 3. LEGAL PROCEEDINGS

From time to time the Company is a party to claims and legal proceedings arising in the ordinary course of business. Currently, the Company has no outstanding suits brought against it.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

Neither the Company nor the Bank submitted any matter covered by this report to a vote of security holders, through the solicitation of proxies or otherwise, during the fourth quarter of 2002

ITEM 5. EXECUTIVE OFFICER OF THE REGISTRANT

The following individuals are the current executive officers of the Company.

Name	Age	Position	Since
Shirley W. Nelson	58	Chairman, Chief Executive Officer	1982
C. Michael Ziemann	58	President	2001
Kikuo Nakahara	70	Chief Financial Officer	1981

The business experience of the executive officers follows:

Shirley W. Nelson was President and Chief Executive Officer of the Bank and Holding Company since May 1983 and was elected in July 1989 to the position of Chairman. She remained President of the Bank until January 1996 and which she assumed again in June 2001. Prior to this assignment she was the Senior Vice President, Senior Loan Officer. She is currently a member of the Board of Directors Strategic Planning Committee, Loan Committee, and Personnel Committee.

C. Michael Ziemann has been President since June 2001 at which time he was appointed as the Chief Administrative Officer and Chief Financial Officer of the Bank. Prior to this position he was the President and Chief Operating Officer of the Bank since January 1, 1996 subsequent to his position as CFO and Cashier to which he was appointed in April 1987. Prior to that he was active in the administration of the Bank and was the manager of the Bank's Walnut Creek Office since April 1985. Prior to joining the Bank, he held various positions during his 16 years with Bank of America in operations, branch management, and regional administration where he was a district administrator.

Kikuo Nakahara has been the Chief Financial Officer since the formation of the Company in July 1981. He is also a Director of the Company as well as a Director of the Bank. He serves on various committees and is the Chairman of the Audit and Compliance Committee of the Bank.

PART II**ITEM 5. MARKET FOR THE REGISTRANT'S COMMON STOCK AND RELATED SECURITY HOLDER MATTERS**

(a) Market Information. The stock of the Company is not listed on any stock exchange but is publicly traded in limited and infrequent transactions in the NASDAQ Bulletin Board under the symbol SMAL. According to information made available to the Company by the Market Maker, American Blue Chip Investment Management, 700 Larkspur Landing Circle, Larkspur, CA., the range of high and low bids for such common stock for each calendar quarter since January 2001 is as follows:

	<u>High</u>	<u>Low</u>	<u>Dividends Declared</u>
2002			
First Quarter	\$ 16.25	\$ 15.50	\$
Second Quarter	16.50	15.25	.1875
Third Quarter	16.25	14.50	
Fourth Quarter	15.25	14.00	.1875
			\$.375
2001			
First Quarter	\$ 12.75	\$ 12.13	\$
Second Quarter	14.00	12.50	.1875
Third Quarter	15.00	13.25	
Fourth Quarter	18.00	13.50	.1875
			\$.375

These quotations reflect inter-dealer prices, without retail mark-up, mark down or commission, and may not necessarily represent actual transactions.

(b) Shareholders. As of March 10, 2003, there were 223 shareholders of record of the common stock. There were no other classes of securities outstanding.

(c) Dividends. On June 8, 2001 the Company paid an 18.75 cent per share cash dividend in addition to a similar 18.75-cent per share dividend on December 6, 2001. On June 6, 2002, the Company also paid an 18.75 cent per share cash dividend in addition to a similar 18.75 cent per share dividend on December 11, 2002. It is the present intention of the Company to issue semi-annual cash dividends so long as said dividends do not inhibit future development or growth of the Company. Additionally, payment of cash dividends by the Company is dependent upon payment of dividends by the Bank to the Company. Payment of cash dividends by the Bank may under certain circumstances require approval of the California Department of Financial Institutions, and as a matter of law, the Bank may only declare cash dividends from the lesser of its retained earnings or its undistributed net income from the last three years, less any dividends paid during those three years. In the event that the Bank does not have retained earnings or net income for the last three fiscal years, the Bank may declare dividends only with the prior written consent of the Department of Financial Institutions.

ITEM 6. SELECTED FINANCIAL DATA

The following selected financial information of the Company for the years from the period January 1, 1998 through December 31, 2002 should be read in conjunction

with the consolidated financial statements and the accompanying notes included elsewhere in this Annual Report.

FINANCIAL HIGHLIGHTS

For the year ended December 31,	2002	2001	2000	1999	1998
Net Income	\$ 1,712,363	\$ 2,015,370	\$ 2,413,617	\$ 1,839,155	\$ 1,767,392
Earnings Per Common Share	\$ 0.93	\$ 1.09	\$ 1.32	\$ 1.01	\$ 0.99
Earnings Per Common Share assuming dilution	\$ 0.92	\$ 1.08	\$ 1.30	\$ 0.99	\$ 0.95
Cash Dividends per Share declared	\$.375	\$.375	\$.375	\$.375	\$.375
AT YEAR END					
(In Thousands)					
Deposits	\$ 127,345	\$ 128,744	\$ 128,087	\$ 119,996	\$ 109,889
Loans (Net)	103,441	87,142	83,716	56,072	53,013
Assets	147,236	147,652	145,703	135,904	124,656
Shareholders Equity	18,952	18,210	16,835	15,153	14,088
Non-performing Loans to Total Loans	0.49%	0.16%	0.05%	0.28%	2.48%
Allowance to Non-performing Loans	319.41%	1,039.14%	3,263.10%	805.69%	100.46%
Allowance to Non-Performing Assets	319.41%	1,039.14%	3,263.10%	805.69%	86%
Tier 1 Capital	14.09%	16.23%	13.90%	19.67%	19.49%
Total Tier Capital	15.25%	17.38%	14.94%	20.89%	20.71%
Leverage Ratio	12.11%	12.52%	11.89%	11.61%	11.07%

ITEM 7: MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The section labeled Management's Discussion and Analysis of Financial Condition and Results of Operation appearing in the Registrant's Annual Report to shareholders for the year ended December 31, 2002 are incorporated by reference herein.

Forward Looking Statements

This Annual Report on Form 10-K includes forward-looking information, which is subject to the "safe harbor" created by Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act and the Private Securities Litigation Reform Act of 1995. When the Company uses or incorporates by reference in this Annual Report on Form 10-K the words "anticipate," "estimate," "expect," "project," "intend," "commit," "believe" and similar expressions, the Company intends to identify forward-looking statements. Such statements are subject to certain risks, uncertainties

and assumptions, including those described in this Annual Report on Form 10-K. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those anticipated, estimated, expected, projected, intended, committed or believed. Such risks and uncertainties include, but are not limited to, the following factors: (i) general economic conditions, whether national or regional, that could affect the demand for loans and other banking services or lead to increased loan losses; (ii) competitive factors, including increased competition with community, regional and national financial institutions that may lead to pricing pressures on rates the Bank charges on loans and pays on deposits or reduce the value of real estate collateral securing the Bank's loans; (iii) loss of customers of greatest value to the Bank or other losses; (iv) increasing or decreasing interest rate environments that could lead to decreased net interest margin and volatility of rate sensitive loans and deposits; (v) changing business conditions in the banking industry; (vi) changes in the regulatory environment or new legislation; (vii) changes in technology or required investments in technology; (viii) credit quality deterioration which could cause an increase in the provision for loan losses; (ix) dividend restrictions; (x) the effects of the September 11, 2001 terrorist attacks and their aftermath; (xi) increased political tensions in Iraq and elsewhere in the Middle East; and (xii) increased regulation of the securities markets, whether pursuant to the Sarbanes-Oxley Act of 2002 or otherwise. Investors and other readers are cautioned not to place undue reliance on forward-looking statements, which reflect management's analysis only as of the date of the statement. The Company undertakes no obligation to revise any forward-looking statement to reflect later events or circumstances.

Critical Accounting Policies

Use of Estimates in the Preparation of Financial Statements

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires the Bank's management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Note 1 to the Financial Statements describes the significant accounting policies used in the preparation of the Financial Statements.

A critical accounting policy is defined as one that is both material to the presentation of the Company's financial statements and requires management to make difficult, subjective or complex judgments that could have a material effect on the Company's financial condition and results of operations. Management believes that the following are critical accounting policies.

Allowance For Loan Losses. The allowance for possible loan losses is increased by charges to income and decreased by charge-offs (net of recoveries). Monthly detailed reviews are performed to identify the risks inherent in the loan portfolio, assess the overall quality of the loan portfolio and to determine the adequacy of the allowance for loan losses and the related provision for loan losses to be charged to expense. Loans identified as less than acceptable are reviewed individually to estimate the amount of probable losses that need to be included in the allowance. These reviews include analysis of financial information as well as evaluation of collateral securing the credit. Additionally, management considers the inherent risk present in the acceptable portion of the loan portfolio taking into consideration historical losses on pools of similar loans, adjusted for trends, conditions and other relevant factors that may affect repayment of the loans in these pools.

Stock Based Compensation. SFAS No. 123, *Accounting for Stock-Based Compensation*, encourages, but does not require, companies to record compensation cost for stock-based employee compensation plans at fair value. The Company has chosen to continue to account for stock-based compensation using the intrinsic value method prescribed in APB Opinion No. 25, *Accounting for Stock Issued to Employees*, and related Interpretations. Accordingly, compensation cost for stock options is measured as the excess, if any, of the quoted market price of the Company's stock at the date of the grant over the amount an employee must pay to acquire the stock.

ITEM 7a: QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Interest rate and credit risks are the most significant market risks impacting the Company's performance. Other types of market risk, such as foreign currency exchange rate risk and the commodity price risk, do not arise in the normal course of the Company's business activities. The Company relies on loan reviews, prudent loan underwriting standards and an adequate allowance for loan losses to mitigate credit risk.

Interest rate risk is managed by subjecting the Company's balance sheet to hypothetical interest rate shocks. The Company's primary objective in managing interest rate risk is to minimize the adverse impact of changes in interest rates on the Company's net interest income and capital, while structuring the Company's asset/liability position to obtain the maximum yield-cost spread on that structure.

Rate shock is an instantaneous and complete adjustment in market rates of various magnitudes on a static or level balance sheet to determine the effect such a change in rates would have on the Company's net interest income for the succeeding twelve months, and the fair values of financial instruments.

The Company utilizes asset/liability-modeling software to determine the effect of a shift in market interest rates, with scenarios of interest rates increasing 100 and 200 basis points and decreasing 100 and 200 basis points. The model utilized to create the table presented below is based on the concept that all rates do not move by the same amount or at the same time. Although certain assets and liabilities may have similar maturities or periods to repricing, they may not react correspondingly to changes in market interest rates. In addition, interest rates on certain types of assets and liabilities may fluctuate with changes in market interest rates, while interest rates on certain types of assets may lag behind changes in market rates. Further, in the event of a change in interest rates, prepayment and early withdrawal levels would likely deviate from those assumed in the table. The ability of certain borrowers to make scheduled payments on the adjustable rate loans may decrease in the event of an interest rate increase due to adjustments in the amount of the payments.

The model attempts to account for such limitations by imposing weights on the gaps between assets and liabilities. These weights are based on the ratio between the amount of rate change and each category of asset/liability, and the amount of any change in the federal funds rate, local conditions and the strategy of the Company determine the weights for loan and core deposits; the others are set by national markets. In addition, a timing factor has been used, as (a) fixed rate instruments do not reprice immediately; (b) renewals may have different term than original maturities; and (c) there is a timing factor between rates on different instruments (i.e. core deposits usually reprice well after there has been a change in the federal funds rate). Due to the various assumptions used for this simulation analysis, no assurance can be given that actual results will correspond with projected results.

The following table shows the estimated impact of various interest rate shocks on net interest income and the fair values of financial instruments at December 31, 2002:

	Fair Values of Financial Instruments					
	Net Interest Income		Assets		Liabilities	
	Amount	% Change	Amount	% Change	Amount	% Change
+ 200 basis points	\$ 7,480	23.2%	\$ 143,079	(0.5)%	\$ 121,535	(2.9)%
+ 100 basis points	6,774	11.6	143,427	(0.2)	123,282	(1.5)
Static	6,071	0.0	143,782	0.0	125,108	0.0
- 100 basis points	5,383	(11.3)	144,144	0.3	126,881	1.4
- 200 basis points	4,518	(25.6)	144,458	0.5	128,524	2.7

Loans and certificates of deposit represent the majority of interest rate exposure. Investments represent 20.2% of interest earning assets. Their impact on net interest income in today's environment would be negative as a majority of the investments have a higher earnings rate than what is currently available in the marketplace. This can be mitigated if the maturing investments are reinvested in loans versus time certificates of deposit or other securities because loans offer a higher rate of return. Historically, savings and interest-bearing checking accounts have not repriced in proportion to changes in overall market interest rates. Net change in net interest income can be attributed to the balance of loans and certificates of deposit maturing/repricing.

As a result, in an increasing/decreasing interest rate environment net interest income would increase/decrease.

The change in fair values of financial assets is mainly a result of total loans representing 79.8% of total interest-earning assets. Of these loans, \$8.4 million have fixed interest rates, which decline in value during a period of rising interest rates.

While asset/liability models have become a main focus of risk management, the Company believes that statistical models alone do not provide a reliable method of monitoring and controlling risk. The quantitative risk information provided is limited by the parameters established in creating the related models. Therefore, the Company uses these models only as a supplement to other risk management tools.

ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

The consolidated statement of financial position as of December 31, 2002 and 2001 and the consolidated statements of income, changes in shareholders' equity and cash flows for the years ended December 31, 2002, 2001, and 2000, together with the report of independent public accountants appearing in the Registrant's Annual Report to shareholders for the year ended December 31, 2002 are incorporated by reference herein.

ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURES

On June 29, 2001, the Company engaged the accounting firm of Vavrinek, Trine, Day & Co., LLP as independent accountants for the second and third quarters and for the year 2001. For this reason, the Company dismissed Arthur Andersen LLP as its auditors.

During the fiscal year and interim periods subsequent to December 31, 2000, there were no disagreements with Arthur Andersen LLP on any matter of accounting

principles or practices, financial statement disclosure, or auditing scope or procedure or any reportable event. Arthur Andersen LLP's report on the financial statement for the year 2000 contained no adverse opinion or disclaimer of opinion and was not qualified or modified as to uncertainty, audit scope or accounting principles.

At no time during the Company's two most recent years did the Company consult with Vavrinek, Trine, Day & Co., LLP regarding the application of accounting principles to a specific transaction, either completed or proposed; or the type of audit opinion that might be rendered on the Company's financial statements, and neither a written report was provided to the registrant or oral advice was provided that the new accountant concluded was an important factor considered by the registrant in reaching a decision as to the accounting, auditing or financial reporting issue. In addition there were no reportable events as defined in Regulation S-K, Item 304(a) (1) (v) (A-D).

PART III

ITEM 10. DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT

The information regarding directors and executive officers required of this item is presented in the Company's Proxy Statement issued in connection with the Annual Meeting of Shareholders to be held on May 14, 2003 under Election of Directors, and Directors and Executive Officers which is incorporated in this Report by reference thereto and will be filed within 120 days after the end of the Company's fiscal year. The information concerning executive officers requested by paragraphs (b) and (e) is set forth under Part I in a separate Item captioned Executive Officers of Summit Bancshares, Inc.

ITEM 11. EXECUTIVE COMPENSATION

The information required by this item is presented in the Company's Proxy Statement issued in connection with the Annual Meeting of Shareholders to be held on May 14, 2003. Under Executive Compensation, which is incorporated in this Report by reference thereto and will be filed within 120 days after the end of the Company's fiscal year.

ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

The information required by this item is presented in the Company's Proxy Statement issued in connection with the Annual Meeting of Shareholders to be held on May 14, 2003, under Principal Security Holders and Security Ownership of Management, which is incorporated in this Report by reference thereto and will be filed within 120 days after the end of the Company's fiscal year.

ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

The information required by this item is presented in the Company's Proxy Statement issued in connection with the Annual Meeting of Shareholders to be held May 14, 2003, under Certain Relationships and Related Transactions, which is incorporated in this Report by reference thereto and will be filed within 120 days after the end of the Company's fiscal year.

ITEM 15. CONTROLS AND PROCEDURES

Within the 90 days prior to the date of this report, we carried out an evaluation, under the supervision and with the participation of our management, including our Chief Executive Officer and our Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures pursuant to Exchange Act Rule 13a-14. Based upon that evaluation, the Chief Executive Officer and the Chief Financial Officer concluded that the Registrant's disclosure controls and procedures are effective in timely alerting them to material information relating to the Registrant required to be included in our periodic filings with the Securities and Exchange Commission.

PART IV

ITEM 145. EXHIBITS, FINANCIAL STATEMENT SCHEDULES AND REPORTS ON FORM 8-K

(a) 1. Consolidated Financial Statements.

The following Financial Statements are included in the Registrant's Annual Report to Shareholders for the year ended December 31, 2002 and are incorporated by reference herein pursuant to Item 8.

Consolidated Statement of Financial Position - December 31, 2002 and 2001.

Consolidated Statements of Income for the years ended December 31, 2002, 2001 and 2000

Statements of Changes in Shareholders' Equity (Consolidated and Parent Company Only) for the years ended December 31, 2002, 2001 and 2000

Consolidated Statements of Cash Flows for the years ended December 31, 2002, 2001 and 2000

Notes to Consolidated Financial Statements

Report of Independent Accountants

(b) 2. Financial Statement Schedules.

Not Applicable

In accordance with the rules of Regulation S-X, the required schedules are not submitted because they are not applicable to or required of the Company.

(c) 3. Index to Exhibits.

The following exhibits are attached hereto or are incorporated by reference pursuant to Item 601 of Regulation S-K:

<u>Exhibit Number</u>	<u>Exhibit</u>
3.1 *	Articles of Incorporation Of Summit Bancshares Inc.
3.2 *	Bylaws of Summit Bancshares Inc.

3.3 *	Amendment to By-Laws of Summit Bancshares, Inc.
4.1 *	Specimen Stock Certificate
10.1 *	Lease Broadway Property
10.2 *	Summit Bancshares, Inc. Incentive Stock Option Plan
10.4 *	Employment Agreement/ Shirley W. Nelson
10.6 *	Lease-Walnut Creek
10.7 *	Lease-Emeryville Property

Exhibit Number	Exhibit
10.8 *	Lease-Oakland Office Expansion
10.9 *	Lease Walnut Creek New Premises
10.10 *	Lease-Emeryville - Renegotiated
10.11 *	Summit Bancshares, Inc. 1989 Non-Qualified Stock Option Plan for Directors
10.12 *	Stock Option Agreement Form Summit Bancshares, Inc. Incentive Stock Option Plan
10.13 *	Stock Option Agreement Form 1989 Non-Qualified Stock Option Plan for Directors
10.15 *	Lease-Walnut Creek Summit Bancshares, Inc. owned Property
10.15 *	Lease-Emeryville Renegotiated
10.16 *	Lease-Pleasanton New Premises
11	Earnings Per Share Calculation
13	Portions of Annual Report to Shareholders for the Year Ended December 31, 2002
22	Wholly Owned Subsidiary of Summit Bank-Summit Equities, Inc.
23	Vavrinek, Trine, Day and Co., LLP
25.1	Power of Attorney-see Signature Page

* Previously Filed

(b) Reports on Form 8-K

The Company did not file any Reports on Form 8-K during the quarter ended December 31, 2002.

**SARBANES-OXLEY ACT SECTION 302 CERTIFICATION
OF CHIEF EXECUTIVE OFFICER**

I, Shirley W. Nelson, Chief Executive Officer, certify that:

1. I have reviewed this annual report on Form 10-K of Summit Bancshares, Inc (the Company);
2. Based on my knowledge, this annual report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this annual report;
3. Based on my knowledge, the financial statements, and other financial information included in this annual report, fairly present in all material respects the financial condition, results of operations and cash flows of the Company as of, and for, the periods presented in this annual report;
4. The Company s other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the Company and have:
 - (a) Designed such disclosure controls and procedures to ensure that material information relating to the Company, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this annual report is being prepared;
 - (b) Evaluated the effectiveness of the Company s disclosure controls and procedures as of a date within 90 days prior to the filing date of this annual report (the Evaluation Date); and
 - (c) Presented in this annual report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The Company s other certifying officer and I have disclosed, based on our most recent evaluation, to the Company s auditors and the audit committee of the Company s board of directors:
 - (a) All significant deficiencies in the design or operation of internal controls which could adversely affect the Company s ability to record, process, summarize and report financial data and have identified for the Company s auditors any material weaknesses in internal controls; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the Company s internal controls; and
6. The Company s other certifying officer and I have indicated in this annual report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: March 26, 2003

By: _____ /s/ SHIRLEY W. NELSON

Shirley W. Nelson
Chief Executive Officer

**SARBANES-OXLEY ACT SECTION 302 CERTIFICATION
OF CHIEF FINANCIAL OFFICER**

I, Kikuo Nakahara, Chief Financial Officer, certify that:

1. I have reviewed this annual report on Form 10-K of Summit Bancshares, Inc (the Company);
2. Based on my knowledge, this annual report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this annual report;
3. Based on my knowledge, the financial statements, and other financial information included in this annual report, fairly present in all material respects the financial condition, results of operations and cash flows of the Company as of, and for, the periods presented in this annual report;
4. The Company s other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the Bank and have:
 - (a) Designed such disclosure controls and procedures to ensure that material information relating to the Company, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this annual report is being prepared;
 - (b) Evaluated the effectiveness of the Company s disclosure controls and procedures as of a date within 90 days prior to the filing date of this annual report (the Evaluation Date); and
 - (c) Presented in this annual report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The Company s other certifying officer and I have disclosed, based on our most recent evaluation, to the Company s auditors and the audit committee of the Company s board of directors:
 - (a) All significant deficiencies in the design or operation of internal controls which could adversely affect the Bank s ability to record, process, summarize and report financial data and have identified for the Company s auditors any material weaknesses in internal controls; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the Company s internal controls; and
6. The Company s other certifying officer and I have indicated in this annual report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: March 26, 2003

By: _____ /s/ KIKUO NAKAHARA

Kikuo Nakahara
Chief Financial Officer

SARBANES-OXLEY ACT SECTION 906 CERTIFICATION

In connection with this annual report on Form 10-K of Summit Bank (the Bank) for the period ended December 31, 2002, I, Shirley W. Nelson, Chief Executive Officer, hereby certify pursuant to 18 U.S.C. §1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:

1. This Form 10-K for the period ended December 31, 2002 fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and

2. The information contained in this Form 10-K for the period ended December 31, 2002 fairly presents, in all material respects, the financial condition and results of operations of the Bank.

Date: March 26, 2003

By: _____ /s/ SHIRLEY W. NELSON

Shirley W. Nelson
Chief Executive Officer

A signed original of this written statement required by Section 906 has been provided to Summit Bancshares, Inc. and will be retained by Summit Bancshares, Inc and furnished to the Securities and Exchange Commission or its staff upon request.

WEIGHTED AVERAGE SHARES
TWELVE MONTHS ENDED DECEMBER 31, 2002

	<u># of shares</u>		<u>Date</u>	<u># of days</u>	
			12-31-01(BAL FWD)		
Q1	1,850,492	TO	02/25/02	56.00	103,627,552
	1,854,328	TO	03/31/02	34.00	63,047,152
		TO			
		TO			
Q2	1,854,328	TO	06/30/02	91.00	168,743,848
		TO	01/00/00		
Q3	1,854,328	TO	09/29/02	91.00	168,743,848
	1,840,263	TO	09/30/02	1.00	1,840,263
Q4	1,840,043	TO	11/07/02	38.00	69,921,634
	1,843,243	TO	12/27/02	50.00	92,162,150
	1,837,643	TO	12/31/02	4.00	7,350,572
		TO			
		TO			
		TO			
Q-T-D				92.00	170,584,111
Y-T-D				365.00	675,437,019
AVERAGE SHARES OUTSTANDING FOR THE QUARTER				1,854,175	
AVERAGE SHARES OUTSTANDING FOR THE YEAR				1,850,512	
AVERAGE PRICE FOR THE QTR					15.330
INCREMENTAL SHARES FOR THE YEAR					16,260

OPTIONS-FULLY DILUTED

	<u>NO OF SHARES</u>	<u>AVG. PRICE QTD</u>	<u>OPTION PRICE</u>	<u># OF SHARES QTD</u>
Robert Bickford	5640	15.250	\$ 14.00	460
AT	500	15.250	\$ 14.00	41
MG	1000	15.250	\$ 14.00	82
StN	500	15.250	\$ 14.00	121
SS	1000	15.250	\$ 14.00	82
SL	1528	15.250	\$ 11.53	371
AK	1528	15.250	\$ 11.53	371
PB	1536	15.250	\$ 11.53	373
NR	1600	15.250	\$ 11.53	388
SN	1600	15.250	\$ 11.53	388
AT	1600	15.250	\$ 11.53	388
SN	3200	15.250	\$ 4.44	2,257
MZ	8000	15.250	\$ 4.44	5,643
DD	4000	15.250	\$ 4.44	2,821
Total				13,785

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INCREMENTAL SHARES - Q1	17,438
INCREMENTAL SHARES - Q2	17,566
INCREMENTAL SHARES - Q3	16,251
INCREMENTAL SHARES - Q4	13,785

	<u>Basic</u>	<u>Dilutive</u>
TOTAL SHARES FOR QUARTER	1,854,175	1,867,960
TOTAL SHARES YEAR-TO-DATE	1,850,512	1,866,772
NET INCOME FOR QUARTER	\$ 431,823	\$ 431,823
NET INCOME YEAR TO DATE,	1,712,363	1,712,363
EARNINGS PER SHARE QTD	\$ 0.23	\$ 0.23
EARNINGS PER SHARE, YTD	\$ 0.93	\$ 0.92

SUMMIT EQUITIES, INC.
(PARENT COMPANY ONLY)
DECEMBER 31, 2002

<u>ASSETS</u>	
CASH	\$ 10,864.21
<u>TOTAL ASSETS</u>	<u>\$ 10,864.21</u>
<u>LIABILITIES AND SHAREHOLDERS EQUITY</u>	
<u>LIABILITIES</u>	
RESERVE FOR FED TAXES	\$ 0.00
RESERVE FOR STATE TAXES	\$ 0.00
TOTAL RESERVE FOR TAXES	<u>\$ 0.00</u>
<u>TOTAL LIABILITIES</u>	<u>\$ 0.00</u>
<u>SHAREHOLDERS EQUITY</u>	
COMMON STOCK	\$ 10,000.00
RETAINED EARNINGS	\$ 864.21
PROFIT/LOSS YEAR-TO-DATE	<u>\$ 0.00</u>
<u>TOTAL SHAREHOLDERS EQUITY</u>	<u>\$ 10,864.21</u>
<u>TOTAL LIABILITIES & SHAREHOLDERS EQUITY</u>	<u>\$ 10,864.21</u>

SUMMIT EQUITIES, INC.
(PARENT COMPANY ONLY)
YEAR ENDED DECEMBER 31, 2002

<u>INCOME</u>			
INTEREST INCOME - MMA & TCD		\$	0.00
INTEREST INCOME LOANS		\$	0.00
OTHER INCOME		\$	0.00
			<hr/>
	<u>TOTAL INCOME</u>	\$	0.00
<u>EXPENSE</u>			
BUILDING DEPRECIATION		\$	0.00
ANNUAL REPORT & MEETING EXPENSE		\$	0.00
MISCELLANEOUS EXPENSE		\$	0.00
LEGAL		\$	0.00
PROPERTY/TAXES		\$	0.00
			<hr/>
	<u>TOTAL EXPENSES</u>	\$	0.00
			<hr/>
	<u>INCOME BEFORE TAXES & EARNINGS OF SUBSIDIARY</u>	\$	0.00
			<hr/>
<u>PROVISION FOR TAXES</u>			
FEDERAL INCOME TAX PROVISION		\$	0.00
STATE INCOME TAX PROVISION		\$	0.00
	TOTAL TAX PROVISION	\$	0.00
			<hr/>
	<u>NET INCOME</u>	\$	0.00
			<hr/>

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Pursuant to the requirements of the Securities and Exchange Act of 1934, this Report has been executed in Oakland, California, by the following persons on behalf of the Registrant on the capacities and on the dates indicated.

Signature	Title	Date
<u>/s/ SHIRLEY W. NELSON</u> SHIRLEY W. NELSON	Chairman of the Board and Chief Executive Officer	3/26/03
<u>/s/ KIKUO NAKAHARA</u> KIKUO NAKAHARA	Chief Financial Officer and Director	3/26/03
<u>/s/ GEROGE H. HOLLIDGE</u> GEORGE H. HOLLIDGE	Director	3/26/03
<u>/s/ STUART J. KAHN</u> STUART J. KAHN	Director	3/26/03
<u>/s/ JOHN PROTOPAPPAS</u> JOHN PROTOPAPPAS	Director	3/26/03
<u>/s/ MARY C. WARREN</u> MARY C. WARREN	Director	3/26/03