

RAYTHEON CO/  
Form 10-Q  
April 25, 2013  
Table of Contents

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549  
FORM 10-Q

S QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2013

£ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to  
Commission File Number 1-13699

---

RAYTHEON COMPANY  
(Exact name of Registrant as Specified in its Charter)

---

Delaware 95-1778500  
(State or Other Jurisdiction of Incorporation or (I.R.S. Employer Identification No.)  
Organization)  
870 Winter Street, Waltham, Massachusetts 02451  
(Address of Principal Executive Offices) (Zip Code)  
(781) 522-3000  
(Registrant’s telephone number, including area code)

---

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes S No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes S No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of “large accelerated filer,” “accelerated filer” and “smaller reporting company” in Rule 12b-2 of the Exchange Act.

Large accelerated filer S Accelerated filer £  
Non-accelerated filer £ (Do not check if a smaller reporting company) Smaller reporting company £

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes " No S

Number of shares of common stock outstanding as of April 22, 2013 was 324,614,000.

---

Table of ContentsRAYTHEON COMPANY  
TABLE OF CONTENTS

|                | Page   |
|----------------|--|
| <b>PART I</b>  | <b><u>FINANCIAL INFORMATION</u></b>  |
| Item 1.        | <u>Consolidated Financial Statements</u>   |
|                | <u>Consolidated Balance Sheets at March 31, 2013 (Unaudited) and December 31, 2012</u> 4   |
|                | <u>Consolidated Statements of Operations (Unaudited) for the Three Months Ended March 31, 2013 and April 1, 2012</u> 5           |
|                | <u>Consolidated Statements of Comprehensive Income (Unaudited) for the Three Months Ended March 31, 2013 and April 1, 2012</u> 6 |
|                | <u>Consolidated Statements of Equity (Unaudited) for the Three Months Ended March 31, 2013 and April 1, 2012</u> 7               |
|                | <u>Consolidated Statements of Cash Flows (Unaudited) for the Three Months Ended March 31, 2013 and April 1, 2012</u> 8           |
|                | <u>Notes to Consolidated Financial Statements (Unaudited)</u> 9  |
|                | <u>Report of Independent Registered Public Accounting Firm</u> 23  |
| Item 2.        | <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u> 24                                  |
| Item 3.        | <u>Quantitative and Qualitative Disclosures About Market Risk</u> 45   |
| Item 4.        | <u>Controls and Procedures</u> 46  |
| <b>PART II</b> | <b><u>OTHER INFORMATION</u></b>  |
| Item 1.        | <u>Legal Proceedings</u> 46  |
| Item 1A.       | <u>Risk Factors</u> 47   |
| Item 2.        | <u>Unregistered Sales of Equity Securities and Use of Proceeds</u> 47  |
| Item 6.        | <u>Exhibits</u> 48   |
|                | <u>Signatures</u> 49   |

Table of Contents

Cautionary Note Regarding Forward-Looking Statements

This Form 10-Q contains forward-looking statements within the meaning of federal securities laws, including information regarding our financial outlook, future plans, objectives, business prospects, trends and anticipated financial performance including with respect to our liquidity and capital resources, the impact and potential reductions of sequestration, our cash tax payments, our pension expense and funding, the impact of new accounting pronouncements, our unrecognized tax benefits and the outcome of legal and administrative proceedings, claims, investigations, and commitments and contingencies. You can identify these statements by the fact that they include words such as “will,” “believe,” “anticipate,” “expect,” “estimate,” “intend,” “plan,” or variations of these words or similar expressions. These forward-looking statements are not statements of historical facts and represent only our current expectations regarding such matters. These statements inherently involve a wide range of known and unknown uncertainties. Our actual actions and results could differ materially from what is expressed or implied by these statements. Specific factors that could cause such a difference include, but are not limited to, those set forth under Item 1A. “Risk Factors” in our Annual Report on Form 10-K for the year ended December 31, 2012 and other important factors disclosed previously and from time to time in our other filings with the Securities and Exchange Commission (SEC). Given these factors, as well as other variables that may affect our operating results, you should not rely on forward-looking statements, assume that past financial performance will be a reliable indicator of future performance nor use historical trends to anticipate results or trends in future periods. We expressly disclaim any obligation or intention to provide updates to the forward-looking statements and the estimates and assumptions associated with them.

Table of Contents

## PART I. FINANCIAL INFORMATION

## ITEM 1. CONSOLIDATED FINANCIAL STATEMENTS

## RAYTHEON COMPANY

## CONSOLIDATED BALANCE SHEETS

| (In millions, except per share amounts)   | (Unaudited)<br>Mar 31,<br>2013 | Dec 31,<br>2012 |
|---|--------------------------------|-----------------|
| Assets  |                                |                 |
| Current assets  |                                |                 |
| Cash and cash equivalents   | \$3,125                        | \$3,188         |
| Short-term investments  | 887                            | 856             |
| Contracts in process, net   | 4,808                          | 4,543           |
| Inventories   | 442                            | 381             |
| Deferred taxes  | 102                            | 96              |
| Prepaid expenses and other current assets   | 94                             | 182             |
| Total current assets  | 9,458                          | 9,246           |
| Property, plant and equipment, net  | 1,954                          | 1,986           |
| Deferred taxes  | 1,245                          | 1,367           |
| Goodwill  | 12,757                         | 12,756          |
| Other assets, net   | 1,273                          | 1,331           |
| Total assets  | \$26,687                       | \$26,686        |
| Liabilities and Equity  |                                |                 |
| Current liabilities   |                                |                 |
| Advance payments and billings in excess of costs incurred   | \$2,187                        | \$2,398         |
| Accounts payable  | 1,221                          | 1,348           |
| Accrued employee compensation   | 865                            | 1,014           |
| Other accrued expenses  | 1,416                          | 1,142           |
| Total current liabilities   | 5,689                          | 5,902           |
| Accrued retiree benefits and other long-term liabilities  | 7,797                          | 7,854           |
| Deferred taxes  | 10                             | 9               |
| Long-term debt  | 4,731                          | 4,731           |
| Commitments and contingencies (Note 9)  |                                |                 |
| Equity  |                                |                 |
| Raytheon Company stockholders' equity   |                                |                 |
| Common stock, par value, \$0.01 per share, 1,450 shares authorized, 324 and 328 shares outstanding at March 31, 2013 and December 31, 2012, respectively. | 3                              | 3               |
| Additional paid-in capital  | 2,740                          | 2,928           |
| Accumulated other comprehensive loss  | (7,646                         | ) (7,788        |
| Retained earnings   | 13,193                         | 12,883          |
| Total Raytheon Company stockholders' equity   | 8,290                          | 8,026           |
| Noncontrolling interests in subsidiaries  | 170                            | 164             |
| Total equity  | 8,460                          | 8,190           |
| Total liabilities and equity  | \$26,687                       | \$26,686        |

The accompanying notes are an integral part of the unaudited consolidated financial statements.



Table of ContentsRAYTHEON COMPANY  
CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

| (In millions, except per share amounts)   | Three Months Ended |             |
|---|--------------------|-------------|
|   | Mar 31,<br>2013    | Apr 1, 2012 |
| Net sales   |                    |             |
| Products  | \$4,906            | \$4,899     |
| Services  | 973                | 1,039       |
| Total net sales   | 5,879              | 5,938       |
| Operating expenses  |                    |             |
| Cost of sales—products  | 3,800              | 3,785       |
| Cost of sales—services  | 805                | 874         |
| Administrative and selling expenses   | 408                | 405         |
| Research and development expenses   | 160                | 168         |
| Total operating expenses  | 5,173              | 5,232       |
| Operating income  | 706                | 706         |
| Non-operating (income) expense, net   |                    |             |
| Interest expense  | 53                 | 50          |
| Interest income   | (3)                | (2)         |
| Other (income) expense, net   | (7)                | (8)         |
| Total non-operating (income) expense, net   | 43                 | 40          |
| Income from continuing operations before taxes  | 663                | 666         |
| Federal and foreign income taxes  | 167                | 212         |
| Income from continuing operations   | 496                | 454         |
| Income (loss) from discontinued operations, net of tax                                  | (2)                | (2)         |
| Net income  | 494                | 452         |
| Less: Net income attributable to noncontrolling interests in subsidiaries               | 6                  | 4           |
| Net income attributable to Raytheon Company   | \$488              | \$448       |
| Basic earnings (loss) per share attributable to Raytheon Company common stockholders:   |                    |             |
| Income from continuing operations   | \$1.50             | \$1.33      |
| Income (loss) from discontinued operations, net of tax                                  | (0.01)             | —           |
| Net income  | 1.49               | 1.33        |
| Diluted earnings (loss) per share attributable to Raytheon Company common stockholders: |                    |             |
| Income from continuing operations   | \$1.49             | \$1.33      |
| Income (loss) from discontinued operations, net of tax                                  | (0.01)             | —           |
| Net income  | 1.49               | 1.32        |
| Amounts attributable to Raytheon Company common stockholders:                           |                    |             |
| Income from continuing operations   | \$490              | \$450       |
| Income (loss) from discontinued operations, net of tax                                  | (2)                | (2)         |
| Net income  | \$488              | \$448       |

The accompanying notes are an integral part of the unaudited consolidated financial statements.

Table of ContentsRAYTHEON COMPANY  
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (UNAUDITED)

| (In millions)   | Three Months Ended |             |
|---|--------------------|-------------|
|   | Mar 31,<br>2013    | Apr 1, 2012 |
| Net income  | \$494              | \$452       |
| Other comprehensive income (loss), before tax:                                      |                    |             |
| Foreign exchange translation  | (45 )              | 23          |
| Cash flow hedges and interest rate locks  | (4 )               | 6           |
| Unrealized gains (losses) on investments and other, net                             | (2 )               | —           |
| Pension and other employee benefit plans, net:                                      |                    |             |
| Amortization of prior service cost (credit) included in net periodic cost           | 1                  | 1           |
| Amortization of net actuarial loss included in net income                           | 294                | 240         |
| Pension and other employee benefit plans, net                                       | 295                | 241         |
| Other comprehensive income (loss), before tax                                       | 244                | 270         |
| Income tax (expense) benefit related to items of other comprehensive income (loss)  | (102 )             | (86 )       |
| Other comprehensive income (loss), net of tax                                       | 142                | 184         |
| Total comprehensive income  | 636                | 636         |
| Less: Comprehensive income attributable to noncontrolling interests in subsidiaries | 6                  | 4           |
| Comprehensive income attributable to Raytheon Company                               | \$630              | \$632       |

The accompanying notes are an integral part of the unaudited consolidated financial statements.

Table of ContentsRAYTHEON COMPANY  
CONSOLIDATED STATEMENTS OF EQUITY (UNAUDITED)

| Three months ended March 31, 2013 and April 1, 2012 (in millions) | Common stock | Additional paid-in capital | Accumulated other comprehensive income (loss) | Retained earnings | Total Raytheon Company stockholders' equity | Noncontrolling interests in subsidiaries | Total equity |
|---|--------------|----------------------------|---|-------------------|---|--|--------------|
| Balance at December 31, 2012                                      | \$3          | \$2,928                    | \$ (7,788 )                                   | \$12,883          | \$ 8,026                                    | \$ 164                                   | \$8,190      |
| Net income  |              |                            |   | 488               | 488   | 6  | 494          |
| Other comprehensive income (loss)                                 |              |                            | 142   |                   | 142   |  | 142          |
| Dividends declared  |              |                            |   | (178 )            | (178 )                                      |  | (178 )       |
| Common stock plans activity                                       |              | 46                         |   |                   | 46  |  | 46           |
| Share repurchases   |              | (234 )                     |   |                   | (234 )                                      |  | (234 )       |
| Balance at March 31, 2013   | \$3          | \$2,740                    | \$ (7,646 )                                   | \$13,193          | \$ 8,290                                    | \$ 170                                   | \$8,460      |
| Balance at December 31, 2011                                      | \$3          | \$3,523                    | \$ (7,001 )                                   | \$11,656          | \$ 8,181                                    | \$ 159                                   | \$8,340      |
| Net income  |              |                            |   | 448               | 448   | 4  | 452          |
| Other comprehensive income (loss)                                 |              |                            | 184   |                   | 184   |  | 184          |
| Dividends declared  |              |                            |   | (166 )            | (166 )                                      |  | (166 )       |
| Common stock plans activity                                       |              | 98                         |   |                   | 98  |  | 98           |
| Share repurchases   |              | (409 )                     |   |                   | (409 )                                      |  | (409 )       |
| Balance at April 1, 2012  | \$3          | \$3,212                    | \$ (6,817 )                                   | \$11,938          | \$ 8,336                                    | \$ 163                                   | \$8,499      |

The accompanying notes are an integral part of the unaudited consolidated financial statements.



Table of ContentsRAYTHEON COMPANY  
CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

| (In millions)  | Three Months Ended |             |
|--|--------------------|-------------|
|  | Mar 31,<br>2013    | Apr 1, 2012 |
| Cash flows from operating activities   |                    |             |
| Net income   | \$494              | \$452       |
| (Income) loss from discontinued operations, net of tax   | 2                  | 2           |
| Income from continuing operations  | 496                | 454         |
| Adjustments to reconcile to net cash provided by (used in) operating activities from continuing operations, net of the effect of acquisitions and divestitures |                    |             |
| Depreciation and amortization  | 108                | 112         |
| Stock-based compensation   | 31                 | 27          |
| Deferred income taxes  | 2                  | 11          |
| Tax benefit from stock-based awards  | (3)                | (5)         |
| Changes in assets and liabilities  |                    |             |
| Contracts in process, net and advance payments and billings in excess of costs incurred  | (493)              | (484)       |
| Inventories  | (62)               | (59)        |
| Prepaid expenses and other current assets  | 88                 | 67          |
| Accounts payable   | (129)              | (307)       |
| Income taxes receivable/payable  | 243                | 120         |
| Accrued employee compensation  | (150)              | (81)        |
| Other accrued expenses   | 23                 | 19          |
| Other long-term liabilities  | (15)               | 2           |
| Pension and other postretirement benefit plans   | 291                | 254         |
| Other, net   | (8)                | (19)        |
| Net cash provided by (used in) operating activities from continuing operations   | 422                | 111         |
| Net cash provided by (used in) operating activities from discontinued operations   | 1                  | 4           |
| Net cash provided by (used in) operating activities  | 423                | 115         |
| Cash flows from investing activities   |                    |             |
| Additions to property, plant and equipment   | (49)               | (70)        |
| Proceeds from sales of property, plant and equipment   | 1                  | —           |
| Additions to capitalized internal use software   | (9)                | (20)        |
| Purchases of short-term investments  | (201)              | —           |
| Maturities of short-term investments   | 153                | —           |
| Net cash provided by (used in) investing activities  | (105)              | (90)        |
| Cash flows from financing activities   |                    |             |
| Dividends paid   | (164)              | (146)       |
| Repurchases of common stock  | (225)              | (400)       |
| Activity under common stock plans  | 5                  | 57          |
| Tax benefit from stock-based awards  | 3                  | 5           |
| Net cash provided by (used in) financing activities  | (381)              | (484)       |
| Net increase (decrease) in cash and cash equivalents   | (63)               | (459)       |
| Cash and cash equivalents at beginning of the year   | 3,188              | 4,000       |
| Cash and cash equivalents at end of period   | \$3,125            | \$3,541     |

The accompanying notes are an integral part of the unaudited consolidated financial statements.



Table of Contents

RAYTHEON COMPANY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

Note 1: Basis of Presentation

We prepared the accompanying unaudited consolidated financial statements of Raytheon Company and all wholly-owned and majority-owned domestic and otherwise controlled foreign subsidiaries on the same basis as our annual audited financial statements. We condensed or omitted certain information and footnote disclosures normally included in our annual audited financial statements, which we prepared in accordance with U.S. Generally Accepted Accounting Principles (GAAP). Our quarterly financial statements should be read in conjunction with our Annual Report on Form 10-K for the year ended December 31, 2012. As used in this report, the terms “we,” “us,” “our,” “Raytheon” and the “Company” mean Raytheon Company and its subsidiaries, unless the context indicates another meaning.

In the opinion of management, our financial statements reflect all adjustments, which are of a normal recurring nature, necessary for presentation of financial statements for interim periods in accordance with GAAP and with the instructions to Form 10-Q in Article 10 of Securities and Exchange Commission (SEC) Regulation S-X. The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions about future events that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of our financial statements, and the reported amounts of revenue and expenses during the reporting periods. Actual results could differ from those estimates, and any such differences may be material to our financial statements.

As previously announced, effective April 1, 2013, in order to streamline operations, increase productivity and achieve stronger alignment with our customers' priorities, we consolidated our structure. The new structure consists of the following four businesses: Intelligence, Information and Services, resulting from the combination of the former Intelligence and Information Systems and former Technical Services; and Integrated Defense Systems, Missile Systems, and Space and Airborne Systems, each of which will be expanded by the realignment of the former Network Centric Systems. These changes are not reflected in the amounts, discussion or presentation of our business segments as set forth in this Form 10-Q because they were not effective until the second quarter of 2013. We will begin to report our segment financial results consistent with this new structure beginning with our Form 10-Q for the period ending June 30, 2013.

Note 2: Changes in Estimates under Percentage of Completion Contract Accounting

We have a Company-wide standard and disciplined quarterly Estimate at Completion (EAC) process in which management reviews the progress and performance of our contracts. As part of this process, management reviews information including, but not limited to, any outstanding key contract matters, progress towards completion and the related program schedule, identified risks and opportunities, and the related changes in estimates of revenues and costs. The risks and opportunities include management's judgment about the ability and cost to achieve the schedule (e.g., the number and type of milestone events), technical requirements (e.g., a newly-developed product versus a mature product), and other contract requirements. Management must make assumptions and estimates regarding labor productivity and availability, the complexity of the work to be performed, the availability of materials, the length of time to complete the contract (e.g., to estimate increases in wages and prices for materials and related support cost allocations), performance by our subcontractors, the availability and timing of funding from our customer, and overhead cost rates, among other variables. These estimates also include the estimated cost of satisfying our industrial cooperation agreements, sometimes referred to as offset obligations required under certain contracts. Based on this analysis, any quarterly adjustments to net sales, cost of sales, and the related impact to operating income are recorded as necessary in the period they become known. These adjustments may result from positive program performance, and may result in an increase in operating income during the performance of individual contracts, if we determine we will be successful in mitigating risks surrounding the technical, schedule, and cost aspects of those contracts or realizing related opportunities. Likewise, these adjustments may result in a decrease in operating income if we determine we will not be successful in mitigating these risks or realizing related opportunities. Changes in estimates of net sales, costs of sales, and the related impact to operating income are recognized quarterly on a cumulative catch-up basis,

which recognizes in the current period the cumulative effect of the changes on current and prior periods based on a contract's percentage of completion. A significant change in one or more of these estimates could affect the profitability of one or more of our contracts. When estimates of total costs to be incurred on a contract exceed total estimates of revenue to be earned, a provision for the entire loss on the contract is recorded in the period the loss is determined.

Table of Contents

Net EAC adjustments had the following favorable impact on our operating results:

| (In millions, except per share amounts)  | Mar 31,<br>2013 | Apr 1, 2012 |
|--|-----------------|-------------|
| Operating income   | \$ 139          | \$ 140      |
| Income from continuing operations attributable to Raytheon Company                           | 90              | 91          |
| Diluted earnings per share (EPS) from continuing operations attributable to Raytheon Company | 0.27            | 0.27        |

## Note 3: Inventories

Inventories consisted of the following:

| (In millions)                 | Mar 31,<br>2013 | Dec 31,<br>2012 |
|-------------------------------|-----------------|-----------------|
| Materials and purchased parts | \$78            | \$74            |
| Work in process               | 351             | 291             |
| Finished goods                | 13              | 16              |
| Total                         | \$442           | \$381           |

We capitalize costs incurred in advance of contract award or funding in inventories if we determine that contract award or funding is probable. To the extent these are precontract costs, start-up costs have been excluded. We included capitalized precontract costs and other deferred costs of \$139 million and \$100 million in inventories as work in process at March 31, 2013 and December 31, 2012, respectively.

## Note 4: Accounting Standards

In February 2013, the Financial Accounting Standards Board (FASB) issued a new accounting standard requiring disclosure of items reclassified from other comprehensive income (loss) to net income. This guidance is effective for periods beginning after December 15, 2012 and early application is permitted. We disclosed this information in our 2012 Annual Report on Form 10-K. Refer to "Note 10: Stockholders' Equity" of this Form 10-Q for further information.

Other new pronouncements issued but not effective until after March 31, 2013 are not expected to have a material impact on our financial position, results of operations or liquidity.

## Note 5: Acquisitions

In pursuing our business strategies, we acquire and make investments in certain businesses that meet strategic and financial criteria.

We did not have any acquisitions in the first quarter of 2013.

In the fourth quarter of 2012, we acquired the Government Solutions business of SafeNet, Inc., subsequently renamed Raytheon Secure Information Systems, LLC (RSIS). We now expect to complete the final purchase price allocation process in the second quarter of 2013 after the purchase price adjustment process has been finalized.

A rollforward of our goodwill by segment is as follows:

| (In millions)                                 | Integrated<br>Defense<br>Systems | Intelligence<br>and<br>Information<br>Systems | Missile<br>Systems | Network<br>Centric<br>Systems | Space<br>and<br>Airborne<br>Systems | Technical<br>Services | Total    |
|---|----------------------------------|---|--------------------|-------------------------------|-------------------------------------|-----------------------|----------|
| Balance at December 31, 2012                  | \$767                            | \$1,788                                       | \$3,467            | \$2,813                       | \$3,050                             | \$871                 | \$12,756 |
| Acquisitions                                  | —                                | —   | —                  | 1                             | —                                   | —                     | 1        |
| Effect of foreign exchange rates<br>and other | —                                | —   | —                  | —                             | —                                   | —                     | —        |

|                           |       |         |         |         |         |       |          |
|---------------------------|-------|---------|---------|---------|---------|-------|----------|
| Balance at March 31, 2013 | \$767 | \$1,788 | \$3,467 | \$2,814 | \$3,050 | \$871 | \$12,757 |
|---------------------------|-------|---------|---------|---------|---------|-------|----------|

Note 6: Discontinued Operations

In pursuing our business strategies we have divested certain non-core businesses, investments, and assets when appropriate. All residual activity relating to our previously disposed businesses appears in discontinued operations.

10

---

Table of Contents

We retained certain assets and liabilities of our previously disposed businesses. At March 31, 2013 and December 31, 2012, we had \$5 million and \$7 million, respectively, of assets primarily related to our retained interest in general aviation finance receivables from the previously sold Raytheon Aircraft Company. At March 31, 2013 and December 31, 2012, we had \$38 million and \$36 million, respectively, of liabilities primarily related to non-income tax obligations, certain environmental and product liabilities and various contract obligations. We also retained certain pension assets and obligations, which we include in our pension disclosures.

## Note 7: Derivative Financial Instruments

Our primary market exposures are to interest rates and foreign exchange rates and we use certain derivative financial instruments to help manage these exposures. We execute these instruments with financial institutions that we judge to be credit-worthy, and the majority of our foreign currency forward contracts are denominated in currencies of major industrial countries. We do not hold or issue derivative financial instruments for trading or speculative purposes. The fair value amounts of asset derivatives included in other assets, net and liability derivatives included in other accrued expenses on our consolidated balance sheets related to foreign currency forward contracts were as follows:

| (In millions)                                     | Asset Derivatives |                 | Liability Derivatives |                 |
|---|-------------------|-----------------|-----------------------|-----------------|
|   | Mar 31,<br>2013   | Dec 31,<br>2012 | Mar 31,<br>2013       | Dec 31,<br>2012 |
| Derivatives designated as hedging instruments     | \$17              | \$13            | \$19                  | \$12            |
| Derivatives not designated as hedging instruments | 3                 | 4               | 3                     | 2               |
| Total   | \$20              | \$17            | \$22                  | \$14            |

We recognized the following pretax gains (losses) related to foreign currency forward contracts designated as cash flow hedges:

| (In millions)   | Three Months Ended |             |
|---|--------------------|-------------|
|   | Mar 31,<br>2013    | Apr 1, 2012 |
| Effective portion   |                    |             |
| Gain (loss) recognized in accumulated other comprehensive loss (AOCL) | \$(1               | ) \$5       |
| Gain (loss) reclassified from AOCL to operating income                | 2                  | (1          |
| Amount excluded from effectiveness assessment and ineffective portion |                    | )           |
| Gain (loss) recognized in operating income                            | —                  | —           |

Pretax gains (losses) related to foreign currency forward contracts not designated as cash flow hedges were not material at March 31, 2013 and December 31, 2012.

There were no interest rate swaps outstanding at March 31, 2013 or December 31, 2012.

In December 2012, we issued \$1.1 billion of fixed rate long-term debt with a maturity of 10 years. In conjunction with the debt issuance, we entered into interest rate lock agreements with a total notional value of \$700 million to manage interest rate risk, which resulted in a decrease to AOCL of \$3 million to be amortized over the term of the debt issued. As of December 31, 2012, the above referenced interest rate locks were closed out.

We use foreign currency forward contracts to fix the functional currency value of specific commitments, payments and receipts. The aggregate notional amount of the outstanding foreign currency forward contracts was \$1,157 million and \$1,305 million at March 31, 2013 and December 31, 2012, respectively.

Our foreign currency forward contracts contain off-set or netting provisions to mitigate credit risk in the event of counterparty default, including payment default and cross default. At March 31, 2013 and December 31, 2012, the fair value of our counterparty default exposure was less than \$1 million and spread across numerous highly rated

counterparties.

Note 8: Fair Value Measurements

The estimated fair value of certain financial instruments, including cash and cash equivalents and short-term investments, approximates the carrying value due to their short maturities. The estimated fair value of notes receivable approximates the carrying value based principally on their underlying interest rates and terms, maturities, collateral and credit status of the receivables. The carrying value of long-term debt of \$4,731 million at March 31, 2013 and December 31, 2012, was recorded at amortized cost. The estimated fair value of long-term debt of approximately \$5,376 million and \$5,483 million at March 31, 2013 and December 31, 2012, respectively, was determined based on quoted prices in inactive markets, which falls within Level 2 of the fair value measurement hierarchy.

11

---



Table of Contents

We invest in marketable securities in accordance with our short-term investment policy and cash management strategy. These marketable securities are classified as available-for-sale and are recorded at fair value as short-term investments in our consolidated balance sheets. At March 31, 2013, we had short-term investments of \$887 million consisting of highly rated bank certificates of deposit with a minimum long-term debt rating of A or A2 and a minimum short-term debt rating of A-1 and P-1. The amortized cost of these securities closely approximated their fair value as of March 31, 2013. Unrealized gains and losses on our available-for-sale securities are recorded in AOCL, net of tax. Realized gains and losses on sales of our available-for-sale securities are recorded in other expense (income), net on our consolidated statements of operations. When determined, other than temporary declines in the value of available-for-sale securities are recorded as a loss in earnings. We make such determinations by considering, among other factors, the length of time the fair value of the investment has been less than the carrying value, future business prospects for the investee, and information regarding market and industry trends for the investee's business, if available. For purposes of computing realized gains and losses on available-for-sale securities, we determine cost on a specific identification basis. There were no securities deemed to have other than temporary declines in value for the first quarter of 2013. In the first quarter of 2013, we recorded an unrealized gain on short-term investments of less than \$1 million, net of tax, in AOCL. In the first quarter of 2013, there were no sales of short-term investments.

We did not have any significant nonfinancial assets or nonfinancial liabilities that would be recognized or disclosed at fair value on a recurring basis as of March 31, 2013 and December 31, 2012. In addition, we did not have any transfers of assets or liabilities between levels of the fair value hierarchy during the first quarter of 2013 or the year ended December 31, 2012.

Assets and liabilities measured at fair value on a recurring basis consisted of the following:

| March 31, 2013 (in millions)        | Level 1 | Level 2 <sup>(A)</sup> | Level 3 | Total |
|-------------------------------------|---------|------------------------|---------|-------|
| Assets                              |         |                        |         |       |
| Marketable securities held in trust | \$425   | \$—                    | \$—     | \$425 |
| Short-term investments              | —       | 887                    | —       | 887   |
| Foreign currency forward contracts  | 20      | —                      | —       | 20    |
| Liabilities                         |         |                        |         |       |
| Deferred compensation               | 260     | —                      | —       | 260   |
| Foreign currency forward contracts  | 22      | —                      | —       | 22    |
| December 31, 2012 (in millions)     | Level 1 | Level 2 <sup>(A)</sup> | Level 3 | Total |
| Assets                              |         |                        |         |       |
| Marketable securities held in trust | \$407   | \$—                    | \$—     | \$407 |
| Short-term investments              | —       | 856                    | —       | 856   |
| Foreign currency forward contracts  | 17      | —                      | —       | 17    |
| Liabilities                         |         |                        |         |       |
| Deferred compensation               | 251     | —                      | —       | 251   |
| Foreign currency forward contracts  | 14      | —                      | —       | 14    |

(A) Fair value of Level 2 short-term investments is determined under a market approach using valuation models that utilize observable inputs, including maturity date, issue date, settlement date, current commercial paper rate, current certificate of deposit rate and coupon rates.

#### Note 9: Commitments and Contingencies

**Environmental Matters**—We are involved in various stages of investigation and cleanup related to remediation of various environmental sites. Our estimate of the liability of total environmental remediation costs includes the use of a discount rate and takes into account that a portion of these costs is eligible for future recovery through the pricing of our products and services to the U.S. Government. We consider such recovery probable based on government contracting regulations and our long history of receiving reimbursement for such costs, and accordingly have recorded the estimated future recovery of these costs from the U.S. Government within contracts in process, net. Our estimates regarding remediation costs to be incurred were as follows:

| (In millions, except percentages)    | Mar 31, 2013 | Dec 31, 2012 |
|--------------------------------------|--------------|--------------|
| Total remediation costs—undiscounted | \$206        | \$202        |
| Weighted average risk-free rate      | 5.6 %        | 5.6 %        |
| Total remediation costs—discounted   | \$143        | \$131        |
| Recoverable portion                  | 95           | 86           |

12

---

Table of Contents

We also lease certain government-owned properties and generally are not liable for remediation of preexisting environmental contamination at these sites; as a result, we generally do not provide for these costs in our consolidated financial statements.

Due to the complexity of environmental laws and regulations, the varying costs and effectiveness of alternative cleanup methods and technologies, the uncertainty of insurance coverage and the unresolved extent of our responsibility, it is difficult to determine the ultimate outcome of environmental matters; however, we do not expect any additional liability to have a material adverse effect on our financial position, results of operations or liquidity. Financing Arrangements and Other—We issue guarantees and banks and surety companies issue, on our behalf, letters of credit and surety bonds to meet various bid, performance, warranty, retention and advance payment obligations of us or our affiliates. These instruments expire on various dates through 2021. Additional guarantees of project performance for which there is no stated value also remain outstanding. The stated values outstanding consisted of the following:

| (In millions)     | Mar 31,<br>2013 | Dec 31,<br>2012 |
|-------------------|-----------------|-----------------|
| Guarantees        | \$250           | \$255           |
| Letters of credit | 1,442           | 1,474           |
| Surety bonds      | 239             | 239             |

Included in guarantees and letters of credit described above were \$103 million and \$221 million, respectively, at March 31, 2013, and \$108 million and \$225 million, respectively, at December 31, 2012, related to our joint venture in Thales-Raytheon Systems Co. Ltd. (TRS). We provide these guarantees and letters of credit to TRS and other affiliates to assist these entities in obtaining financing on more favorable terms, making bids on contracts and performing their contractual obligations. While we expect these entities to satisfy their loans, and meet their project performance and other contractual obligations, their failure to do so may result in a future obligation to us. We periodically evaluate the risk of TRS and other affiliates failing to satisfy their loans, project performance and meet other contractual obligations described above. At March 31, 2013, we believe the risk that TRS and other affiliates will not be able to perform or meet their obligations is minimal for the foreseeable future based on their current financial condition. All obligations were current at March 31, 2013. At March 31, 2013 and December 31, 2012, we had an estimated liability of \$4 million related to these guarantees and letters of credit.

In 1997, we provided a first loss guarantee of \$133 million on \$1.3 billion of U.S. Export-Import Bank loans (maturing in 2015) to the Brazilian Government related to the System for the Vigilance of the Amazon (SIVAM) program being performed by Network Centric Systems. Loan repayments by the Brazilian Government were current at March 31, 2013.

We have entered into industrial cooperation agreements, sometimes referred to as offset agreements, as a condition to obtaining orders for our products and services from certain customers in foreign countries. At March 31, 2013, the aggregate amount of our offset agreements had an outstanding notional value of approximately \$5 billion. These agreements are designed to return economic value to the foreign country by requiring us to engage in activities supporting local defense or commercial industries, promoting a balance of trade, developing in-country technology capabilities, or addressing other local development priorities. Offset agreements may be satisfied through activities that do not require a direct cash payment, including transferring technology, providing manufacturing, training and other consulting support to in-country projects, and the purchase by third parties (e.g., our vendors) of supplies from in-country vendors. These agreements may also be satisfied through our use of cash for activities such as subcontracting with local partners, purchasing supplies from in-country vendors, providing financial support for in-country projects, and making investments in local ventures. Such activities may also vary by country depending upon requirements as dictated by their governments. We typically do not commit to offset agreements until orders for our products or services are definitive. The amounts ultimately applied against our offset agreements are based on negotiations with the customers and typically require cash outlays that represent only a fraction of the notional value in the offset agreements. Offset programs usually extend over several or more years and may provide for penalties in the event we fail to perform in accordance with offset requirements. We have historically not been required to pay any

such penalties.

As a government contractor, we are subject to many levels of audit and investigation by the U.S. Government relating to our contract performance and compliance with applicable rules and regulations. Agencies that oversee contract performance include: the Defense Contract Audit Agency, the Defense Contract Management Agency, the Inspector General of the Department of Defense and other departments and agencies, the Government Accountability Office, the Department of Justice and Congressional Committees. From time to time, these and other agencies investigate or conduct audits to determine whether our operations are being conducted in accordance with applicable requirements. Such investigations and audits could result in administrative, civil or criminal liabilities, including repayments, fines or penalties being imposed upon us, the suspension of government export licenses or the suspension or debarment from future U.S. Government contracting. U.S. Government investigations often take years to complete and many result in no adverse action against us. Our final allowable incurred costs for each year are also subject to audit and have from time to time resulted in disputes between us and the U.S. Government with

13

---

Table of Contents

litigation resulting at the Court of Federal Claims (COFC) or the Armed Services Board of Contract Appeals (ASBCA) or their related courts of appeals. In addition, the Department of Justice has, from time to time, convened grand juries to investigate possible irregularities by us. We also provide products and services to customers outside of the U.S. and those sales are subject to local government laws, regulations, and procurement policies and practices. Our compliance with such local government regulations or any applicable U.S. Government regulations (e.g., the Foreign Corrupt Practices Act and the International Traffic in Arms Regulations) may also be investigated or audited. Other than as specifically disclosed herein, we do not expect these audits, investigations or disputes to have a material effect on our financial position, results of operations or liquidity, either individually or in the aggregate.

On July 22, 2010, Raytheon Systems Limited (RSL) was notified by the UK Border Agency (UKBA) that it had been terminated for cause on a program. The termination notice included allegations that RSL had failed to perform on certain key milestones and other matters in addition to claiming entitlement to recovery of certain losses incurred and previous payments made to RSL. We believe that RSL performed well and delivered substantial capabilities to the UKBA under the program, which has been operating successfully and providing actionable information since live operations began in May 2009. As a result of the termination notice, we adjusted our estimated amounts of revenue and cost under the program in the second quarter of 2010. On July 29, 2010, RSL filed a dispute notice on the grounds that the termination by the UKBA was not valid. On August 18, 2010, the UKBA initiated arbitration proceedings on this issue. On March 22, 2011, the UKBA gave notice that it had presented a demand to draw on the approximately \$80 million of letters of credit provided by RSL upon the signing of the contract with the UKBA in 2007. On March 23, 2011, the UKBA submitted a detailed claim in the arbitration of approximately £350 million (approximately \$532 million based on foreign exchange rates as of March 31, 2013) for damages and clawback of previous payments, plus interest and arbitration costs, excluding any credit for capability delivered or draw on the letters of credit. The UKBA also asserted that additional amounts may be detailed in the claim in the future if estimates of its damages change, and for continuing post-termination losses and any re-procurement costs, which have not been quantified. At RSL's request, on March 29, 2011, the Arbitration Tribunal issued an interim order restraining the UKBA from drawing down on the letters of credit pending a hearing on the issue. Following the hearing, the Tribunal lifted the restraint on the basis that, at this early stage of the proceedings, the Tribunal had not heard the evidence needed to decide the merits of whether the contractual conditions for a drawdown had been established. The Tribunal also concluded that any decision on the UKBA's right to call on the letters of credit is inextricably intertwined with the ultimate decision on the merits in the arbitration. The Tribunal also preserved RSL's right to claim damages should RSL later establish that the drawdown was not valid. As a result, on April 6, 2011, the UKBA drew the \$80 million on the letters of credit.

As a result of the Tribunal's decision that the letters of credit are inextricably intertwined with the ultimate decision on the merits in the arbitration, we were no longer able to evaluate, independently from the overall claim, the probability of recovery of any amounts drawn on the letters of credit. We therefore recorded \$80 million of costs related to the UKBA drawdown (UKBA LOC Adjustment), which was included in the operating expenses of our Intelligence and Information Systems (IIS) segment in the first quarter of 2011.

In June 2011, RSL submitted in the arbitration its defenses to the UKBA claim as well as substantial counterclaims in the amount of approximately £500 million (approximately \$759 million based on foreign exchange rates as of March 31, 2013) against the UKBA for the collection of receivables and damages. On October 3, 2011, the UKBA filed its reply to RSL's counterclaims, and increased its claim amount by approximately £32 million, to include additional civil service and post termination costs, and approximately £33 million for interest, raising the gross amount of the UKBA claim for damages and clawback of previous payments to approximately £415 million (approximately \$630 million based on foreign exchange rates as of March 31, 2013). On January 6, 2012, RSL filed its response to the UKBA's reply. RSL is pursuing vigorously the collection of all receivables for the program and damages in connection with the wrongful termination and is mounting a strong defense to the UKBA's alleged claims for losses and previous payments. RSL has also settled substantially all subcontractor claims, novated all key subcontracts to the UKBA and agreed with the UKBA that RSL's exit obligations to operate the previously delivered capability ended in April 2011. Effective April 15, 2011, the UKBA took over responsibility for operating the previously delivered capability. In March 2013, the UKBA updated the total net amount of its claims to approximately £302 million (approximately \$459

million based on foreign exchange rates as of March 31, 2013) for damages, clawback of previous payments and interest, and inclusive of a credit for capability delivered by RSL. Arbitration hearings commenced in late 2012 and we expect to have a decision in 2013.

The receivables and other assets remaining under the program for technology and services delivered were approximately \$40 million at March 31, 2013 and December 31, 2012. We believe the remaining receivables and other assets are probable of recovery in litigation or arbitration. We currently do not believe it is probable that RSL is liable for losses, previous payments (which includes the \$80 million related to the drawdown on the letters of credit), clawback or other claims asserted by the UKBA either in its March 2011 arbitration filing or its October 2011 reply. Due to the inherent uncertainties in litigation and arbitration, and the complexity and technical nature of actual and potential claims and counterclaims, it is reasonably possible that the ultimate amount of any resolution of the termination could be less or greater than the amounts we have recorded. For

Table of Contents

the same reasons, at this time, we are unable to estimate a range of the possible loss or recovery, if any, beyond the claim and counterclaim amounts. If we fail to collect the receivable balances or are required to make payments against claims or other losses asserted by the UKBA in excess of the amounts we have recorded, it could have a material adverse effect on our financial position, results of operations or liquidity.

On June 29, 2012 and July 13, 2012, we received a contracting officer's final decision (COFD) for 2004 and 2005 incurred costs at our Space and Airborne Systems (SAS) business. The COFDs demand a total payment of \$241 million for costs, interest and penalties associated with several issues, the largest of which relates to specific research and development and capital projects undertaken by SAS between 2000 and 2005. To date, no COFDs have been provided for 2000 to 2003 periods at SAS on these issues. The Government alleges that the costs incurred on the projects should have been charged directly to U.S. Government contracts rather than through indirect rates and that these costs should not be recoverable. We strongly disagree with the Government's position. We have requested a deferment of the payment and on February 1, 2013, we filed a complaint in the U.S. Court of Federal Claims challenging the 2004 COFDs. We also expect to challenge the 2005 COFDs. Due to the inherent uncertainties of litigation, we cannot estimate a range of potential loss. We believe that we appropriately charged the disputed costs based on government accounting standards and applicable precedent and properly disclosed our approach to the Government. We also believe that in many cases, the statute of limitations has run on the issues. Based upon the foregoing, we do not expect the results of the COFDs to have a material impact on our financial position, results of operations or liquidity.

In addition, various other claims and legal proceedings generally incidental to the normal course of business are pending or threatened against us. We do not expect any additional liability from these proceedings to have a material adverse effect on our financial position, results of operations or liquidity. In connection with certain of our legal matters, we may be entitled to insurance recovery for qualified legal costs. We do not expect any insurance recovery to have a material impact on the financial exposure that could result from these matters.

**Product Warranty**—We provide product warranties in conjunction with certain product sales for which we recognize revenue upon delivery.

Activity related to our product warranty accruals was as follows:

| (In millions)              | Three Months Ended |             |
|----------------------------|--------------------|-------------|
|                            | Mar 31,<br>2013    | Apr 1, 2012 |
| Beginning balance          | \$33               | \$38        |
| Provisions for warranties  | 3                  | 1           |
| Warranty services provided | (2                 | ) (3        |
| Ending balance             | \$34               | \$36        |

We account for warranty provision costs incurred under our long-term contracts using the cost-to-cost measure of progress as contracts costs, as the estimation of these costs is integral in determining the price of the related long-term contracts. The table above excludes these costs.

**Note 10: Stockholders' Equity**

The changes in shares of our common stock outstanding for the first quarter of 2013 were as follows:

| (In millions)                | Shares |
|------------------------------|--------|
| Balance at December 31, 2012 | 328.1  |
| Stock plans activity         | 0.7    |
| Stock repurchases            | (4.4   |
| Balance at March 31, 2013    | 324.4  |

In September 2011, our Board of Directors authorized the repurchase of up to \$2.0 billion of our outstanding common stock. At March 31, 2013, we had approximately \$1.1 billion available under this repurchase program. All previous programs were completed in the first quarter of 2012. Share repurchases will take place from time to time at management's discretion depending on market conditions.

Stock repurchases also include shares surrendered by employees to satisfy tax withholding obligations in connection with restricted stock awards, restricted stock units and stock options issued to employees.



Table of Contents

Our stock repurchases were as follows:

| (In millions)  | Three Months Ended |        | Apr 1, 2012 |        |
|--|--------------------|--------|-------------|--------|
|  | Mar 31, 2013       |        |             |        |
|  | \$                 | Shares | \$          | Shares |
| Stock repurchased under our stock repurchase program     | \$225              | 4.2    | \$400       | 7.9    |
| Stock repurchased to satisfy tax withholding obligations | 9                  | 0.2    | 9           | 0.2    |
| Total stock repurchases                                  | \$234              | 4.4    | \$409       | 8.1    |

In the fourth quarter of 2012, all outstanding treasury shares directly held by us were retired, with an offsetting reduction in common stock for the par value and the remaining amount offset in additional paid-in-capital. In addition, our Board of Directors authorized all future share repurchases, including those to satisfy tax withholding obligations, to be retired immediately upon repurchase.

In March 2013, our Board of Directors authorized a 10% increase to our annual dividend payout rate from \$2.00 to \$2.20 per share. Our Board of Directors also declared dividends of \$0.55 per share during the first quarter of 2013, compared to dividends of \$0.50 per share during the first quarter of 2012. Dividends are subject to quarterly approval by our Board of Directors.

**Earnings Per Share (EPS)**

We compute basic and diluted EPS using actual income from continuing operations attributable to Raytheon Company common stockholders, income (loss) from discontinued operations attributable to Raytheon Company common stockholders, net income attributable to Raytheon Company, and our actual weighted-average shares and participating securities outstanding rather than the numbers presented within our unaudited consolidated financial statements, which are rounded to the nearest million. As a result, it may not be possible to recalculate EPS as presented in our unaudited consolidated financial statements. Furthermore, it may not be possible to recalculate EPS attributable to Raytheon Company common stockholders by adjusting EPS from continuing operations by EPS from discontinued operations.

We include all unvested stock awards that contain non-forfeitable rights to dividends or dividend equivalents, whether paid or unpaid, in the number of shares outstanding in our basic and diluted EPS calculations. As a result, we have included all of our outstanding unvested restricted stock and Long-Term Performance Plan (LTTP) awards that meet the retirement eligible criteria in our calculation of basic and diluted EPS. We disclose EPS for common stock and unvested share-based payment awards, and separately disclose distributed and undistributed earnings. Distributed earnings represent common stock dividends and dividends earned on unvested share-based payment awards of retirement eligible employees. Undistributed earnings represent earnings that were available for distribution but were not distributed. Common stock and unvested share-based payment awards earn dividends equally.

EPS from continuing operations attributable to Raytheon Company common stockholders and unvested share-based payment awards was as follows:

|   | Three Months Ended |             |
|---|--------------------|-------------|
|   | Mar 31, 2013       | Apr 1, 2012 |
| Basic EPS attributable to Raytheon Company common stockholders:   |                    |             |
| Distributed earnings  | \$0.55             | \$0.49      |
| Undistributed earnings  | 0.95               | 0.84        |
| Total   | \$1.50             | \$1.33      |
| Diluted EPS attributable to Raytheon Company common stockholders: |                    |             |
| Distributed earnings  | \$0.54             | \$0.49      |
| Undistributed earnings  | 0.95               | 0.84        |
| Total   | \$1.49             | \$1.33      |

Basic and diluted EPS from discontinued operations attributable to Raytheon Company common stockholders and unvested share-based payment awards was a loss of \$0.01 and a loss of less than \$0.01 for the first quarters of 2013 and 2012, respectively.

The amount of income from continuing operations attributable to participating securities was \$9 million and \$8 million for the first quarters of 2013 and 2012, respectively. The amount of income (loss) from discontinued operations attributable to

Table of Contents

participating securities was a loss of less than \$1 million for the first quarters of 2013 and 2012. The amount of net income attributable to participating securities was \$9 million and \$8 million for the first quarters of 2013 and 2012, respectively.

The weighted-average shares outstanding for basic and diluted EPS were as follows:

| (In millions)  | Three Months Ended |             |
|--|--------------------|-------------|
|  | Mar 31,<br>2013    | Apr 1, 2012 |
| Shares for basic EPS (including 6.3 and 5.7 participating securities for the three months ended March 31, 2013 and April 1, 2012, respectively). | 327.4              | 337.5       |
| Dilutive effect of stock options and LTPP  | 0.8                | 1.2         |
| Shares for diluted EPS   | 328.2              | 338.7       |

There were no stock options with exercise prices greater than the average market price (anti-dilutive) that were excluded from our calculation of diluted EPS for the first quarters of 2013 and 2012. Stock options to purchase the following number of shares of common stock had exercise prices that were less than the average market price (dilutive) of our common stock and were included in our calculations of diluted EPS:

| (In millions)  | Three Months Ended |             |
|--|--------------------|-------------|
|  | Mar 31,<br>2013    | Apr 1, 2012 |
| Stock options included in calculations of EPS (dilutive)<br>Stock-based Compensation Plans | 0.5                | 2.8         |

Restricted stock activity for the first quarter of 2013 was as follows:

| (In millions)                             | Number of<br>Shares |
|---|---------------------|
| Outstanding unvested at December 31, 2012 | 5.8                 |
| Forfeited                                 | (0.1 )              |
| Outstanding unvested at March 31, 2013    | 5.7                 |

During each of the first quarters of 2013 and 2012, we issued 0.4 million and 0.5 million shares, respectively, of our common stock in connection with the vesting of our 2010–2012 and 2009–2011 Long-Term Performance Plan (LTPP) awards. During the same periods, we also granted our 2013–2015 and 2012–2014 LTPP awards with an aggregate target award of 0.4 million and 0.5 million shares, respectively, for each period.

The performance goals for the 2013–2015 LTPP award are independent of each other and based on three metrics, as defined in the award agreements: return on invested capital (ROIC), weighted at 50%; total shareholder return (TSR) relative to a peer group, weighted at 25%; and cumulative free cash flow (CFCF), weighted at 25%. The ultimate award, which is determined at the end of the three-year cycle, can range from zero to 200% of the target award and includes dividend equivalents, which are not included in the aggregate target award numbers.

#### Other Comprehensive Income (Loss)

Other comprehensive income (loss) includes foreign exchange translation adjustments, gains and losses on derivative instruments qualified as cash flow hedges, unrealized gains (losses) on investments, and gains and losses associated with pension and other postretirement benefits. The computation of other comprehensive income (loss) and its components are presented in the consolidated statements of comprehensive income.

Table of Contents

The related gross, tax and net amounts for each component of other comprehensive income (loss) were as follows:

| (In millions) Three Months Ending March 31, 2013                             | Before-Tax<br>Amount | Tax<br>(Expense)<br>or<br>Benefit | Net-of-Tax<br>Amount |
|--|----------------------|-----------------------------------|----------------------|
| Foreign exchange translation   | \$ (45 )             | \$—                               | \$ (45 )             |
| Cash flow hedges and interest rate locks                                     | (4 )                 | 2                                 | (2 )                 |
| Unrealized gains (losses) on investments and other, net                      | (2 )                 | —                                 | (2 )                 |
| Pension and other employee benefit plans, net:                               |                      |                                   |                      |
| Amortization of prior service cost (credit) included in net periodic expense | 1                    | —                                 | 1                    |
| Amortization of net actuarial loss included in net income                    | 294                  | (104 )                            | 190                  |
| Pension and other employee benefit plans, net                                | 295                  | (104 )                            | 191                  |
| Other comprehensive income (loss)  | \$ 244               | \$(102 )                          | \$ 142               |

| (In millions) Three Months Ending April 1, 2012                              | Before-Tax<br>Amount | Tax<br>(Expense)<br>or<br>Benefit | Net-of-Tax<br>Amount |
|--|----------------------|-----------------------------------|----------------------|
| Foreign exchange translation   | \$ 23                | \$—                               | \$ 23                |
| Cash flow hedges and interest rate locks                                     | 6                    | (2 )                              | 4                    |
| Pension and other employee benefit plans, net:                               |                      |                                   |                      |
| Amortization of prior service cost (credit) included in net periodic expense | 1                    | —                                 | 1                    |
| Amortization of net actuarial loss included in net income                    | 240                  | (84 )                             | 156                  |
| Pension and other employee benefit plans, net                                | 241                  | (84 )                             | 157                  |
| Other comprehensive income (loss)  | \$ 270               | \$(86 )                           | \$ 184               |

AOCL consisted of the following:

| (In millions)   | Mar 31,<br>2013 | Dec 31,<br>2012 |
|---|-----------------|-----------------|
| Pension and other employee benefit plans, net           | \$(7,642 )      | \$(7,833 )      |
| Foreign exchange translation                            | 15              | 60              |
| Cash flow hedges and interest rate locks                | (7 )            | (5 )            |
| Unrealized gains (losses) on investments and other, net | (12 )           | (10 )           |
| Total   | \$(7,646 )      | \$(7,788 )      |

The defined benefit pension and other employee benefit plans is shown net of tax benefits of \$4,114 million and \$4,218 million at March 31, 2013 and December 31, 2012, respectively. The cash flow hedges and interest rate locks are shown net of tax benefits of \$4 million and \$2 million at March 31, 2013 and December 31, 2012, respectively. The unrealized gains on investments and other are shown net-of-tax benefits of \$4 million at March 31, 2013 and December 31, 2012. We expect approximately \$1 million of after-tax net unrealized losses on our cash flow hedges at March 31, 2013 to be reclassified into earnings at then-current values over the next twelve months as the underlying hedged transactions occur.

Material amounts reclassified out of AOCL were related to amortization of net actuarial loss associated with our pension and other employee benefit plans and were \$294 million and \$240 million before tax in the first quarters of 2013 and 2012, respectively, and \$190 million and \$156 million net of tax in the first quarters of 2013 and 2012, respectively. This component of AOCL is included in the calculation of net periodic benefit cost (see Note 11: Pension and Other Employee Benefits for additional details).

Note 11: Pension and Other Employee Benefits

We have pension plans covering the majority of our employees, including certain employees in foreign countries (Pension Benefits). Our primary pension obligations relate to our domestic IRS qualified pension plans. We also provide certain health care and life insurance benefits to retired employees and to eligible employees upon retirement through other postretirement benefit plans (Other Benefits).

18

---

Table of Contents

The components of net periodic pension expense (income) were as follows:

| (In millions)   | Three Months Ended |             |
|---|--------------------|-------------|
|   | Mar 31,<br>2013    | Apr 1, 2012 |
| Service cost  | \$150              | \$135       |
| Interest cost   | 249                | 262         |
| Expected return on plan assets  | (376)              | (357)       |
| Amortization of prior service cost included in net periodic pension expense | 2                  | 2           |
| Amortization of net actuarial loss included in net income                   | 293                | 239         |
| Net periodic pension expense  | \$318              | \$281       |

Net periodic pension benefit cost includes expense from foreign Pension Benefit plans of \$1 million in the first quarters of 2013 and 2012.

The components of net periodic expense (income) related to our Other Benefits were as follows:

| (In millions)   | Three Months Ended |             |
|---|--------------------|-------------|
|   | Mar 31,<br>2013    | Apr 1, 2012 |
| Service cost  | \$2                | \$2         |
| Interest cost   | 8                  | 10          |
| Expected return on plan assets  | (8)                | (8)         |
| Amortization of prior service cost included in net periodic pension expense | (1)                | (1)         |
| Amortization of net actuarial loss included in net income                   | 1                  | 1           |
| Net periodic postretirement expense   | \$2                | \$4         |

Long-term pension and other postretirement benefit plan liabilities were \$7,141 million and \$395 million respectively, at March 31, 2013, and \$7,138 million and \$397 million, respectively, at December 31, 2012.

We may make both required and discretionary contributions to our pension plans. Required contributions are primarily determined in accordance with the Pension Protection Act of 2006 (PPA), which amended the Employee Retirement Income Security Act of 1974 (ERISA) rules and are affected by the actual return on plan assets and plan funded status. The funding requirements under the PPA require us to fully fund our pension plans over a rolling seven-year period as determined annually based upon the PPA calculated funded status at the beginning of the year. The PPA funded status is based on actual asset performance, averaged over three years and PPA discount rates, which are based on a 24-month average of high quality corporate bond rates, as published by the IRS. In July 2012, the Surface Transportation Extension Act, which is also referred to as the Moving ahead for Progress in the 21st Century Act (STE Act), was passed by Congress and signed by the President. The STE Act includes a provision for temporary pension funding relief from the current historically low interest rate environment. The provision adjusts the 24-month average high quality bond rates used to determine the PPA funded status so that they are within a floor and cap, or "corridor," based on the 25-year average of corporate bond rates. Beginning in 2012, interest rates must be between 90% and 110% of the 25-year rate, with a 5% increase in this corridor for each year from 2013–2016, resulting in a gradual phase-out of the provision. We made required contributions of \$29 million and \$31 million during the first quarters of 2013 and 2012, respectively, to our pension and other postretirement benefit plans. We did not make any discretionary contributions to our pension plans during the first quarters of 2013 and 2012; however, we periodically evaluate whether to make discretionary contributions.

#### Note 12: Income Taxes

We are subject to income taxes in the U.S. and numerous foreign jurisdictions. During the first quarter of 2013, the IRS completed the examination of our 2009 and 2010 tax years. We are participating in the Compliance Assurance Process (CAP) program for the 2011–2013 tax years. We are also under audit by multiple state and foreign tax authorities.

In January 2013, Congress approved legislation that retroactively reinstated the research and development (R&D) credit for 2012 and extended it through December 31, 2013. In the first quarter of 2013, we recorded a benefit of approximately \$25 million related to the 2012 R&D credit and we will recognize the benefit of approximately \$25 million related to the 2013 R&D credit ratably throughout the year.

Table of Contents

We believe that our income tax reserves are adequate; however, amounts asserted by taxing authorities could be greater or less than amounts accrued and reflected in our consolidated balance sheets. Accordingly, we could record adjustments to the amounts for federal, foreign and state tax-related liabilities in the future as we revise estimates or as we settle or otherwise resolve the underlying matters. In the ordinary course of business, we may take new positions that could increase or decrease our unrecognized tax benefits in future periods.

The balance of our unrecognized tax benefits, exclusive of interest, was \$119 million and \$129 million at March 31, 2013 and December 31, 2012, respectively, and \$167 million at April 1, 2012 and December 31, 2011, the majority of which would affect our earnings if recognized. The decrease in the balance of our unrecognized tax benefits of \$10 million in the first quarter of 2013 was primarily due to the resolution of federal income tax matters related to the completion of the 2009 and 2010 IRS audit examination. The majority of this decrease did not impact earnings as the resolution of the matters was consistent with the benefit previously recognized. There were no significant changes in the balance of our unrecognized tax benefits during the first quarter of 2012.

We accrue interest and penalties related to unrecognized tax benefits in tax expense. At March 31, 2013 and December 31, 2012, we had \$14 million and \$17 million, respectively, of interest and penalties accrued related to unrecognized tax benefits, which, net of the federal tax benefit, was approximately \$10 million and \$11 million, respectively.

**Note 13: Business Segment Reporting**

As previously announced, effective April 1, 2013, in order to streamline operations, increase productivity and achieve stronger alignment with our customers' priorities, we consolidated our structure. The new structure consists of the following four businesses: Intelligence, Information and Services, resulting from the combination of the former Intelligence and Information Systems and former Technical Services; and Integrated Defense Systems, Missile Systems, and Space and Airborne Systems, each of which will be expanded by the realignment of the former Network Centric Systems. These changes are not reflected in the amounts, discussion or presentation of our business segments as set forth in this Form 10-Q because they were not effective until the second quarter of 2013. We will begin to report our segment financial results consistent with this new structure beginning with our Form 10-Q for the period ending June 30, 2013.

Our reportable segments, organized based on capabilities and technologies, are: Integrated Defense Systems, Intelligence and Information Systems, Missile Systems, Network Centric Systems, Space and Airborne Systems and Technical Services. Segment total net sales and operating income generally include intersegment sales and profit recorded at cost plus a specified fee, which may differ from what the selling entity would be able to obtain on sales to external customers. Corporate and Eliminations includes corporate expenses and intersegment sales and profit eliminations. Corporate expenses represent unallocated costs and certain other corporate costs not considered part of management's evaluation of reportable segment operating performance.

Segment financial results were as follows:

|                                      | Three Months Ended |             |
|--------------------------------------|--------------------|-------------|
|                                      | Mar 31,<br>2013    | Apr 1, 2012 |
| Total Net Sales (in millions)        |                    |             |
| Integrated Defense Systems           | \$1,263            | \$1,220     |
| Intelligence and Information Systems | 743                | 764         |
| Missile Systems                      | 1,453              | 1,351       |
| Network Centric Systems              | 931                | 1,000       |
| Space and Airborne Systems           | 1,205              | 1,257       |
| Technical Services                   | 755                | 802         |
| Corporate and Eliminations           | (471 )             | (456 )      |



|       |         |         |
|-------|---------|---------|
| Total | \$5,879 | \$5,938 |
|-------|---------|---------|

20

---

Table of Contents

|                                      | Three Months Ended |             |
|--------------------------------------|--------------------|-------------|
|                                      | Mar 31,<br>2013    | Apr 1, 2012 |
| Intersegment Sales (in millions)     |                    |             |
| Integrated Defense Systems           | \$20               | \$23        |
| Intelligence and Information Systems | 6                  | 3           |
| Missile Systems                      | 11                 | 7           |
| Network Centric Systems              | 101                | 103         |
| Space and Airborne Systems           | 139                | 132         |
| Technical Services                   | 194                | 188         |
| Total                                | \$471              | \$456       |
|                                      | Three Months Ended |             |
|                                      | Mar 31,<br>2013    | Apr 1, 2012 |
| Operating Income (in millions)       |                    |             |
| Integrated Defense Systems           | \$244              | \$216       |
| Intelligence and Information Systems | 59                 | 62          |
| Missile Systems                      | 193                | 180         |
| Network Centric Systems              | 89                 | 116         |
| Space and Airborne Systems           | 181                | 173         |
| Technical Services                   | 63                 | 71          |
| FAS/CAS Adjustment                   | (71 )              | (70 )       |
| Corporate and Eliminations           | (52 )              | (42 )       |
| Total                                | \$706              | \$706       |

We must calculate our pension and other postretirement benefit (PRB) costs under both Financial Accounting Standards (FAS) requirements under GAAP and U.S. Government cost accounting standards (CAS). GAAP outlines the methodology used to determine pension expense or income for financial reporting purposes, which is not indicative of the funding requirements for pension and PRB plans that we determine by other factors. CAS prescribes the allocation to and recovery of pension and PRB costs on U.S. Government contracts. The results of each segment only include pension and PRB expense as determined under CAS. The CAS requirements for pension costs and its calculation methodology differ from the FAS requirements and calculation methodology. As a result, while both FAS and CAS use long-term assumptions in their calculation methodologies, each method results in different calculated amounts of pension and PRB cost. The FAS/CAS Adjustment, which is reported as a separate line in our segment results above, represents the difference between our pension and PRB expense or income under FAS in accordance with GAAP and our pension and PRB expense under CAS.

The com