

DEUTSCHE TELEKOM AG
Form 6-K
April 20, 2005

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

Form 6-K

**REPORT OF FOREIGN PRIVATE ISSUER
PURSUANT TO RULE 13a-16 OR 15d-16
UNDER THE SECURITIES EXCHANGE ACT OF 1934**

For the month of April 2005

DEUTSCHE TELEKOM AG

(Translation of registrant's name into English)

**Friedrich-Ebert-Allee 140
53113 Bonn
Germany**

(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F.

Form 20-F Form 40-F

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101 (b)(1):

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101 (b)(7):

Edgar Filing: DEUTSCHE TELEKOM AG - Form 6-K

Indicate by check mark whether the registrant by furnishing the information contained in this form, the registrant is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes No

This report is deemed submitted and not filed pursuant to the rules and regulations of the Securities and Exchange Commission.

CAUTIONARY NOTE REGARDING NON-GAAP FINANCIAL MEASURES

This report contains a number of non-GAAP financial measures or financial measures with non-GAAP components, including EBIT, EBIT margin, adjusted EBT, adjusted EBIT, EBITDA, EBITDA margin, adjusted EBITDA, adjusted EBITDA margin, adjusted net income/loss, capex, free cash flow, cash contribution, gross debt, net debt, ARPU, SAC, CCPU and CPGA. In addition, certain of the information contained herein includes presentations in which most or all line items have been adjusted for special influences, and all such special influences and line items so adjusted constitute non-GAAP financial measures. Significant subjective judgment is involved in the designation of any particular influence on our financial performance as a special influence, and some of such influences may recur from period-to-period. In general, wherever the term adjusted appears in this report, it designates a non-GAAP financial measure.

These non-GAAP financial measures should not be viewed as a substitute for financial measures prepared in accordance with generally accepted accounting principles (GAAP). Our non-GAAP financial measures may not be comparable to non-GAAP measures used by other companies. Our management team often uses non-GAAP measures in the management of our business, and believes that they may be helpful to some investors in better understanding trends in our business and performance. A Glossary defining many of the non-GAAP measures used in this report is placed at the end of the Back-up Materials accompanying this report.

In addition, this report contains tables in which non-GAAP financial measures are presented together with GAAP financial measures. Some of those tables are headed German GAAP or IFRS. You are cautioned not to assume that the non-GAAP financial measures included in such tables have been prepared in accordance with GAAP. The inclusion of a non-GAAP measure in such a table merely signifies that it has been derived from underlying figures that have been prepared in accordance with GAAP.

CAUTIONARY NOTE REGARDING HISTORICAL FINANCIAL INFORMATION PREPARED IN ACCORDANCE WITH INTERNATIONAL FINANCIAL REPORTING STANDARDS

This report contains financial information that has been prepared in accordance with International Financial Reporting Standards, or IFRS.

The accounting policies applied assume that, with the exception of IAS 39 Financial Instruments: Recognition and Measurement and IFRIC 3 Emission Rights all existing standards and interpretations currently in issue from the International Accounting Standards Board (IASB) and the International Financial Reporting Interpretations Committee (IFRIC) will be fully endorsed by the EU. The accounting policy for financial instruments takes account of the proposed EU revisions to IAS 39 and complies with the amended IAS 39. IFRIC 3 however is not relevant for Deutsche Telekom.

All IFRS published until the date of this report have been endorsed by the EU except for the following standards and interpretations:

IAS 19 Amendment (December 2004) Actuarial Gains and Losses, Group Plans and Disclosures .

IAS 39 Financial Instruments: Recognition and Measurement has only been partially endorsed.

IAS 39 Amendment (December 2004) Transition and Initial Recognition of Financial Assets and Financial Liabilities .

IFRS 6 Exploration for and Evaluation of Mineral Resources .

IFRIC Amendment to SIC-12: Scope of SIC-12 Consolidation Special Purpose Entities .

IFRIC 2 Members Shares in Co-operative Entities and Similar Instruments .

IFRIC 3 Emission Rights .

IFRIC 4 Determining Whether an Arrangement contains a Lease .

IFRIC 5 Rights to Interests arising from Decommissioning, Restoration and Environmental Rehabilitation Funds .

Subject to EU endorsement of outstanding standards and no further changes from the IASB, this information is expected to form the basis for comparatives when reporting financial results for 2005 and for subsequent reporting periods. We cannot assure you, however, that no material changes will take place in IFRS between the date hereof and the first date on which we are required by applicable law to publish financial statements under IFRS.

Deutsche Telekom

IFRS and New Structure.

April 2005.

Investor Relations

Disclaimer 1.

This presentation contains forward-looking statements that reflect the current views of Deutsche Telekom management with respect to future events. The words anticipate, believe, estimate, expect, intend, may, plan, project and should and similar expressions are intended to identify forward-looking statements. Forward-looking statements are based on current plans, estimates, and projections, and therefore you should not place too much reliance on them. Such statements are subject to risks and uncertainties, most of which are difficult to predict and are generally beyond Deutsche Telekom's control, including, without limitation, those factors set forth in Forward-Looking Statements and Risk Factors contained in Deutsche Telekom's annual report on Form 20-F. If these or other risks and uncertainties materialize, or if the assumptions underlying any of these statements prove incorrect, Deutsche Telekom's actual results may be materially different from those expressed or implied by such statements. Deutsche Telekom does not intend or assume any obligation to update these forward-looking statements.

This presentation contains a number of non-GAAP figures, such as EBITDA and EBITDA adj. for special influences, EBITDA margin, OIBDA, adj., capex, adj. net income, free Cash-Flow, and gross and net debt. These non-GAAP figures should not be viewed as a substitute for our GAAP figures. Our non-GAAP measures may not be comparable to non-GAAP measures used by other companies. To interpret the non-GAAP measures, please refer to the Backup materials accompanying this presentation and the Reconciliation to pro forma figures posted on Deutsche Telekom's investor relations website under www.deutschetelekom.com.

Investor Relations
IFRS & New Structure

Preliminary and unaudited figures

April 2005

Disclaimer 2.

The Committee of European Securities Regulators recommends that selected IFRS financial information be disclosed in the reporting on the 2004 financial year. In line with this recommendation, we are presenting here the preliminary consolidated balance sheets, consolidated income statements and net debt under IFRS as well as the preliminary reconciliation of shareholders' equity, net income and net debt from German GAAP (HGB) to IFRS for the 2003 and 2004 financial years. The disclosure of net debt is not based on any IFRS guidance. This measure is disclosed voluntarily. In accordance with IFRS 1, the assets and liabilities carried in the preliminary consolidated balance sheets and consolidated income statements under IFRS that are presented here are measured in line with the relevant IFRS standards, compliance with which is mandatory as of December 31, 2005, the date on which the consolidated financial statements under IFRS are prepared for the first time, to the extent that these statements were published up until December 31, 2004. Deutsche Telekom has applied IFRIC 4 since January 1, 2003. The resulting differences between the IFRS carrying amounts and the carrying amounts of the assets and liabilities in the consolidated balance sheet under German GAAP for the period ended December 31, 2002 are recognized directly in equity at the time of the transition to IFRS.

There can be no guarantee that the final consolidated balance sheets, consolidated income statements and net debt under IFRS will not deviate from the preliminary consolidated balance sheets, consolidated income statements and net debt presented here, because the IASB may make further pronouncements before the final consolidated financial statements as of December 31, 2005 are prepared. Moreover, the EU Commission has yet to endorse individual pronouncements by the IASB that have already been taken into account in the financial information presented below. We would also like to point out that the statements presented here are not a full set of consolidated financial statements under IFRS as defined by IAS 1. In this respect, there are no first-time consolidated financial statements under IFRS within the meaning of IFRS 1. Deutsche Telekom will prepare its first set of consolidated IFRS financial statements as defined by IFRS 1 for the period ended December 31, 2005. IFRS will replace German GAAP in Deutsche Telekom's external reporting from the first quarter of 2005.

It should also be noted that the figures provided for the business units are preliminary and could be subject to change.

Investor Relations
IFRS & New Structure

Preliminary and unaudited figures

April 2005

IFRS and New Structure.

Background to the reporting changes.

DT is required to move to IFRS accounting from 2005 onwards.

Change of group structure following strategic realignment towards three strategic business units rather than four divisions.

Q1 2005 will be the first interim report under IFRS and the new group structure.

Investor Relations
IFRS & New Structure

Preliminary and unaudited figures

April 2005

IFRS and New Structure.

A different philosophy behind German GAAP and IFRS.

German GAAP

IFRS

Protection of debt holders	Protection of equity holders
Prudence principle	Matching principle over prudence Principle
Historical Cost Accounting	(Partial) Fair Value Accounting

Investor Relations
IFRS & New Structure

Preliminary and unaudited figures

April 2005

IFRS.

Revenue recognition.

Activation fees

Revenue from activation fees is different to German GAAP spread over the average duration of customer relationship.

Construction contracts (percentage-of-completion method)

Under German GAAP revenue recognition is not allowed before completion of the contract. IFRS requires revenue recognition according to the stage of completion.

Multiple element arrangements

German GAAP allows revenue recognition with partial delivery. Under certain circumstances IFRS allows revenue recognition only after full delivery.

Leasing of equipment

Certain products on a rented basis are classified under IFRS as leasing. The expected contract revenue is discounted to a net present value and split in financing part and revenue part. The financing part is presented as interest income. The revenue part is presented as revenue.

Investor Relations
IFRS & New Structure

Preliminary and unaudited figures

April 2005

IFRS.

Revenue recognition.

Impact on Equity billion (IFRS)	31.12.2004	31.12.2003	01.01.2003
Revenue recognition	-1.2	-1.1	-1.1
Impact of revenue recognition on P&L billion (IFRS)	FY 2004	FY 2003	
On revenue	-0.5	-0.3	
On EBITDA	-0.1	0.0	
On net income	-0.1	0.0	

Investor Relations
FRS & New Structure

Preliminary and unaudited figures

April 2005

IFRS.

Goodwill and mobile licenses (1).

Goodwill:

No amortization of goodwill under IFRS (similar to US GAAP) (impairment-only approach).

Annual impairment test.

In contrast to US GAAP one-step impairment test.

Same approach to evaluate whether impairment is necessary, but different approach to quantify amount of impairment charge.

Transition from German GAAP to IFRS:

German GAAP goodwill as of 01.01.2003 as base (no retrospective application of IFRS 3).

Impairment test on 01.01.2003 under IFRS (as required by IFRS 1).

No further adjustments of Goodwill as required by IFRS 1 necessary at the date of transition.

Investor Relations
IFRS & New Structure

Preliminary and unaudited figures

April 2005

IFRS.

Goodwill and mobile licenses (2).

UMTS Licenses:

German GAAP: amortization starting at date of acquisition.

IFRS (similar to US GAAP): amortization with start of network operation.

Under IFRS no recognition of borrowing costs (similar to German GAAP, different to US GAAP).

Impact UMTS Licenses:

Reversal of amortization charged under German GAAP.

Start of amortization with start of network operation.

Investor Relations
IFRS & New Structure

Preliminary and unaudited figures

April 2005

IFRS.

Goodwill and mobile licenses (3).

FCC Licenses (mobile licenses USA):

German GAAP: amortization.

IFRS (similar to US GAAP): impairment-only approach due to indefinite useful life.

Impact FCC Licenses:

Reversal of amortization and impairments charged under German GAAP.

Impairment test as of 1.1.2003: Reversal of impairment from strategic review 2002. Instead impairment of goodwill.

Investor Relations
IFRS & New Structure

Preliminary and unaudited figures

April 2005

IFRS.

Goodwill and mobile licenses (4).

Impact on Equity billion (IFRS)	31.12.2004	31.12.2003	01.01.2003
Goodwill	-3.1	-3.5	-6.0
Mobile licenses	+9.8	+13.1	+14.0
Impact on P&L billion (IFRS)	FY 2004	FY 2003	
Goodwill amortization	+0.1	+1.6	
Mobile licenses amortization	-3.1	+1.1	

Investor Relations
IFRS & New Structure

Preliminary and unaudited figures

April 2005

IFRS.

Provisions.

Pension provisions:

No additional minimum liability under IFRS.

(IFRS 1). Different treatment of actuarial gains and losses under IFRS: recognition in shareholders' equity at the date of transition

Interest costs presented in financial result, not in operating result.

Reduction of shareholders' equity in the IFRS opening balance sheet and increase in the other reporting dates presented; net profit increases in the two periods presented.

Other provisions:

Recognition of restructuring provisions is subject to stricter criteria under IFRS.

Furthermore, provisions for future internal expenses that have been recognized under German GAAP should not be recognized under IFRS.

Increase of shareholders' equity; net profit under IFRS remains largely unaffected.

Investor Relations
IFRS & New Structure

Preliminary and unaudited figures

April 2005

IFRS.

Impact on Equity billion (IFRS)	31.12.2004	31.12.2003	01.01.2003
Provisions	+1.6	+1.5	+1.1
Impact of provisions on P&L billion (IFRS)	FY 2004	FY 2003	
EBITDA (adj.)	0.0	+0.4	
Net income (adj.)	-0.4	+0.1	
Net Income (unadj.)	+0.1	+0.4	

Investor Relations
IFRS & New Structure

Preliminary and unaudited figures

April 2005

IFRS.

Internally generated software and borrowing costs.

Software:

Recognizing internally generated software, which is not permissible under German GAAP, increases shareholders' equity under IFRS in all of the periods presented. In the periods following the recognition, net profit under IFRS remains largely unaffected.

Borrowing costs:

Deutsche Telekom does not make use of the option under IFRS to recognize borrowing costs. Under German GAAP, borrowing costs accounted for during the construction period were recognized. Not recognizing borrowing costs reduces shareholders' equity under IFRS in all periods. The lower amortization than under German GAAP increases net profit.

Impact on P&L billion (IFRS)	FY 2004	FY 2003
Internally generated software (EBITDA-impact)	+0.3	+0.2
Internally generated software (net profit-impact)	0.0	0.0
Borrowing costs (net profit-impact)	+0.1	+0.2

Investor Relations
IFRS & New Structure

Preliminary and unaudited figures

April 2005

IFRS.

Deferred Taxes.

Differences between IFRS and German GAAP relate in particular to Deutsche Telekom's contribution goodwill, tax loss carryforwards and general recognition and measurement differences between IFRS and German GAAP:

Deferred tax asset: contribution goodwill recognized in tax accounts but not recognized under IFRS.

Deferred tax asset: future expected tax reductions from the deduction of tax loss carryforwards.

Deferred tax liabilities: in particular realization of hidden reserves for US mobile licenses; furthermore, net effect of all other temporary differences.

Deferred Taxes in balance sheet billion (IFRS)	31.12.2004	31.12.2003	01.01.2003
Deferred tax assets	8.3	9.3	10.2
Deferred tax liabilities	9.7	10.6	10.7

Investor Relations
IFRS & New Structure

Preliminary and unaudited figures

April 2005

IFRS.

ABS.

As part of asset-backed securities (ABS) transactions, mostly financial assets are sold to a special-purpose entity (SPE). The SPE refinances itself on the capital market.

Under IFRS, SPEs must generally be consolidated by the economic beneficiary. In total, there are three SPEs arising from ABS transactions that have to be consolidated by Deutsche Telekom. The capital market liabilities recognized by the SPEs increase Deutsche Telekom's net debt.

Impact on net debt billion (IFRS)	31.12.2004	31.12.2003	01.01.2003
ABS	+1.6	+1.2	+1.2

Investor Relations
IFRS & New Structure

Preliminary and unaudited figures

April 2005

IFRS.

Leasing.

A considerably larger number of leases tends to be classified as finance leases under IFRS. While in an operating lease it is the lessor that recognizes the asset, it is the lessee that recognizes the asset in a finance lease.

Deutsche Telekom has entered into sale and leaseback transactions in connection with its real estate portfolio. Under German GAAP, these transactions were usually treated as a sale of real estate that was subsequently leased back, whereas under IFRS the buildings must be classified as finance leases and the land as operating leases.

Under IFRS, this results in the recognition of interest expense and a depreciation charge for the buildings and the recognition of rental expense for the land; the disposal gain must be spread over the term of the lease.

Under German GAAP, gains or losses from the sale of real estate are recorded, as rental expense.

This reduces shareholders' equity, net profit and increases net debt under IFRS in all of the periods presented.

Investor Relations
IFRS & New Structure

Preliminary and unaudited figures

April 2005

IFRS.

Leasing.

Impact on net debt billion (IFRS)	31.12.2004	31.12.2003	01.01.2003
Leasing	+2.5	+2.4	+1.8

Impact on P&L billion (IFRS)	FY 2004	FY 2003
Leasing (EBITDA-impact)	+0.1	0.0
Leasing (net profit-impact)	-0.1	-0.3

Investor Relations
IFRS & New Structure

Preliminary and unaudited figures

April 2005

IFRS.

Measurement of investments not fully consolidated and not accounted for in the consolidated financial statements under the equity method.

Investments not fully consolidated and not accounted for in the consolidated financial statements under the equity method must be measured at fair value according to IAS 39. As a rule, the resulting unrealized gains and losses are recognized directly in equity.

According to German GAAP, these assets are measured at amortized cost or, if appropriate, at the lower fair value. As a result of the different accounting policies used under IFRS and German GAAP, the IFRS shareholders' equity increases in all of the periods presented. Net profit under IFRS remains unaffected.

Investor Relations
IFRS & New Structure

Preliminary and unaudited figures

April 2005

IFRS.

In a nutshell.

billion	IFRS 2004	German GAAP 2004	IFRS 2003	German GAAP 2003
Revenue	57.4	57.9	55.5	55.8
Adj. EBITDA	19.6	19.4	18.6	18.3
Adj. net income	3.7	2.2	2.3	0.2
Net income	1.6	4.6	1.9	1.3
Shareholders Equity	45.9	37.9	43.8	33.8
Net debt	39.6	35.2	50.7	46.6
Free Cash Flow	10.3	10.2	8.7	8.3

Investor Relations
IFRS & New Structure

Preliminary and unaudited figures

April 2005

IFRS.

Impact on adj. EBITDA.

billion	FY 2004 Excl. special effects	FY 2003 Excl. Special effects
EBITDA (German GAAP)	19.4	18.3
Leasing (Regrouping in depreciation and net interest expense)	0.1	0.0
Interest pension provisions/PBeaKK (Regrouping into net interest expense)	0.2	0.3
Valuation pension provisions (AML)	0.1	0.2
Other taxes (under German GAAP not part of EBITDA)	-0.2	-0.2
Internally generated software	0.3	0.2
Reversal/usage of provisions for contingent losses/other accruals	-0.2	0.0
Reversal/usage of provisions for restructuring	-0.1	-0.1
ABS	0.1	0.0
Revenue recognition	-0.1	0.0
Other IFRS adjustments	0.0	-0.1
EBITDA (IFRS)	19.6	18.6
Delta IFRS German GAAP	0.2	0.3

Investor Relations
IFRS & New Structure

Preliminary and unaudited figures

April 2005

Edgar Filing: DEUTSCHE TELEKOM AG - Form 6-K

IFRS.

Net income reconciliation 2004 and 2003.

billion	Full year 2004		Full year 2003	
	Incl. SE	Excl. SE	Incl. SE	Excl. SE
Net income under German GAAP	4.6	2.2	1.3	0.2
Income applicable to minority shareholders	0.3	0.4	0.4	0.4
Income after taxes under German GAAP	4.9	2.6	1.6	0.6
Goodwill	0.1	2.6	1.6	2.6
Reversal of scheduled amortization	2.6	2.6	2.6	2.6
Non-scheduled write-downs	-2.5	0.0	-1.0	0.0
Mobile licenses	-3.1	0.6	1.1	1.1
FCC Reversal German GAAP amortization	0.5	0.5	0.5	0.5
FCC IFRS Amortization (non-scheduled)	-1.3	0.0	0.0	0.0
FCC Reversal German GAAP write-ups	-2.4	0.0	0.0	0.0
UMTS-Amortization (scheduled)	0.1	0.1	0.6	0.6
Software	0.0	0.0	0.0	0.0
Borrowing costs	0.1	0.1	0.2	0.2
Measurement of investments not fully consolidated and not accounted for in the consolidated financial statements under the equity method	0.0	0.0	0.0	0.0
Leasing	-0.1	-0.1	-0.3	-0.3
Provisions	0.1	-0.4	0.4	0.1
Pension provisions	0.1	0.1	0.4	0.2
Other provisions	0.0	-0.5	0.0	0.0
Revenue recognition	-0.1	-0.1	0.0	0.0
Other IFRS adjustments	0.0	-0.1	-0.2	-0.4
Deferred taxes	0.1	-1.0	-2.0	-1.2
Income after taxes under IFRS	2.0	4.1	2.4	2.7
Minorities	-0.4	-0.5	-0.5	-0.5
Net income under IFRS	1.6	3.7	1.9	2.3

Preliminary and unaudited figures

April 2005

22

IFRS.

Reconciliation of Cash Flow.

million	FY 2004	FY 2003
Net cash provided by operating activities (German GAAP)	16,307	14,316
Net cash provided by operating activities (IFRS)	16,721	15,053
Net cash used for investing activities (German GAAP)	-4,318	-2,073
Net cash used for investing activities (IFRS)	-4,502	-2,249
Net cash provided by (used for) financing activities (German GAAP)	-12,652	-5,226
Net cash provided by (used for) financing activities (IFRS)	-12,882	-5,797
Net increase (decrease) in cash and cash equivalents (German GAAP)	-663	6,974
Net increase (decrease) in cash and cash equivalents (IFRS)	-663	6,974
Free Cash Flow (German GAAP)	10,180	8,285
Free Cash Flow (IFRS)	10,311	8,691

Investor Relations
IFRS & New Structure
April 2005

Preliminary and unaudited Figures

23

IFRS.

Reconciliation of equity.

billion	31.12.2004	31.12.2003	01.01.2003
Shareholders equity under German GAAP	37.9	33.8	35.4
Goodwill	-3.1	-3.5	-6.0
Mobile licenses	+9.8	+13.1	+14.0
Provisions	+1.6	+1.5	+1.1
Revenue recognition	-1.2	-1.1	-1.1
Deferred tax assets	+6.4	+7.4	+9.1
Deferred tax liabilities	-6.6	-7.8	-7.9
Other	+1,1	+0,4	+0.6
Shareholders equity under IFRS	45.9	43.8	45.2

Preliminary and unaudited FiguresInvestor Relations
IFRS & New Structure
April 2005

IFRS.

Net debt.

billion	31.12.2004	31.12.2003	01.01.2003
Net debt under German GAAP	35.2	46.6	61.1
ABS	+1.6	+1.2	+1.2
Leasing	+2.5	+2.4	+1.8
Other	+0.3	+0.5	+0.2
Net debt under IFRS	39.6	50.7	64.3

Preliminary and unaudited Figures

Investor Relations
IFRS & New Structure
April 2005

New structure.

In a nutshell.

Preliminary and unaudited Figures

Investor Relations

IFRS & New Structure
April 2005

New structure.

The Strategic Business Unit Broadband/Fixed network .

FY 2004 million	T-Com [German GAAP Old]	Changes IFRS and Mobile CEE	Impact Changes SMEs, ICSS, NWS, GNF and consolid.	T-Com New IFRS	T-Online IFRS	Broadband/ Fixed Network
Total Revenue	27,814	-1,561	-652	25,601	2,012	27,010
EBITDA	10,240	-702	-34	9,504	463	9,953
EBITDA-Margin	36.8%	n.m.	n.m.	37.1%	23.0%	36.8%
Adj. EBITDA	10,466	-704	-39	9,723	464	10,173
Adj. EBITDA-Margin	37.6%	n.m.	n.m.	38.0%	23.1%	37.7%
Income (loss) before income taxes	5,525	51	-34	5,542	479	6,024
Capex	2,330	-302	-30	1,998	121	2,119
Number of employees	125,395	-3,192	-9,875	112,329	2,963	115,292

Preliminary and unaudited Figures

Investor Relations
IFRS & New Structure
April 2005

New structure.

The Strategic Business Unit Mobile.

FY 2004 million	Mobile [German GAAP Old]	Changes Mobile CEE	Changes IFRS	Mobile Communications
Total Revenue	24,995	1,582	-50	26,527
EBITDA	10,596	676	-2,809	8,463
EBITDA-Margin	42.4%	42.7%		31.9%
Adj. EBITDA	7,668	676	51	8,395
Adj. EBITDA-Margin	30.7%	42.7%		31.6%
Income (loss) before income taxes	4,636	368	-3,423	1,581
Capex	2,411	299	184	2,894
Number of employees	44,226	3,192	0	47,418

Preliminary and unaudited Figures

Investor Relations
IFRS & New Structure
April 2005

New structure.

The Strategic Business Unit Business Customers.

FY 2004 million	T-Systems [German GAAP Old]	Changes IFRS	Impact Changes SMEs, NetPro, GNF, NWS, Billing S&C and consolid.	Business Customers
Total Revenue	10,537	-168	2,588	12,957
EBITDA	1,357	-48	208	1,517
EBITDA-Margin	12.9%	n.m.	n.m.	11.7%
Adj. EBITDA	1,473	-48	213	1,638
Adj. EBITDA-Margin	14.0%	n.m.	n.m.	12.6%
Income (loss) before income taxes	-211	222	170	181
Capex	720	99	49	868
Number of employees	39,880	0	12,098	51,978

Preliminary and unaudited Figures

Investor Relations
IFRS & New Structure
April 2005

**Historic Numbers under IFRS.
New Group Structure.**

Content.

Introduction

[About this report](#)

[Conversion to IFRS at Deutsche Telekom](#)

[Deutsche Telekom's strategic realignment](#)

Reconciliation profit and Loss statements

[Reconciliation of group and business units - for each reporting periods](#)

[Step 1: IFRS conversion for the group and four divisions - all reporting periods](#)

[Step 2: Realignment for the group and three business unit - all reporting periods](#)

Reconciliation group balance sheet

[Balance sheet structure](#)

[Consolidated balance sheet under IFRS](#)

[Reconciliation Shareholder's equity](#)

[Reconciliation Net debt](#)

[Reconciliation Cash flow statement](#)

[Disclaimer and contact details](#)

About this report.

Deutsche Telekom will present its financial figures in accordance with IFRS (International Financial Reporting Standards) for the first time and under a new structure in its report on the first quarter of 2005. The new structure with the strategic business units Broadband/Fixed Network, Business Customers and Mobile Communications will supersede the previous segment reporting structure with T-Com, T-Mobile, T-Systems and T-Online.

These changes have significant effects on the presentation of Deutsche Telekom's financial figures. This report is intended to give readers the opportunity to familiarize themselves with the effects of these changes on the financial figures Deutsche Telekom has already published.

The financial figures are presented in the following two steps.

The financial figures according to German GAAP for the 2003 and 2004 financial years that have already been published and announced are presented again in accordance with IFRS (International Financial Reporting Standards). The main deviations from German GAAP arising from the new accounting rules under IFRS are explained in the separate footnote booklet.

The strategic realignment towards the three strategic business units Broadband/Fixed Network, Mobile Communications and Business Customers resulted in changes and transfers within the Group between the individual business units. These include the following effects, which are presented once again in this simplified illustration:

1. Small and medium-sized enterprises (SMEs) business will be transferred from the previous business unit T-Com to the new business unit Business Customers. NetPro, as the developer of the service platforms for SMEs, will in future be assigned to the Business Services business unit.
2. Eastern European mobile communications companies will be assigned to the Mobile Communications business unit.
3. The strategic business unit Broadband/Fixed Network consists of T-Online International AG together with the remaining parts of the T-Com division.
4. The technical platforms Global Network Factory, International Carrier Services and Solutions (ICSS) and Network Services will be transferred from the business unit T-Systems into the new business unit Broadband/Fixed Network as a result of plans to bundle the entire national and international whole-sale business at T-Com.

Edgar Filing: DEUTSCHE TELEKOM AG - Form 6-K

5. The transfer of Billing & Collection, which is responsible for customer billing, from Group Headquarters & Shared Services to the Business Customers business unit means that essential components of the Business Customers product portfolio are coordinated from within this business unit.

In presenting the reassignments in this report, Deutsche Telekom carried out a so-called change identification, which means that the figures shown for the reassigned units do not represent, for example, the revenue contribution of these units, but rather the effect of the reassignment of these units on the revenue of the business unit. This therefore generally leads to differences in the individual income statement items between the old and new units.

As with the figures shown under IFRS, the figures for these business units are preliminary figures only. Deutsche Telekom will report according to the new segment structure for the first time in the report on the first quarter of 2005.

Unaudited and preliminary figures

Step 1: IFRS

Step 2: New structure

Unaudited and preliminary figures

Conversion to IFRS at Deutsche Telekom.

According to Article 4 of Regulation (EC) 1606/2002 of the European Parliament and of the Council of July 19, 2002 concerning the application of international accounting standards (Official Journal EC No. L 243 P. 1), Deutsche Telekom is required to prepare consolidated financial statements in accordance with the International Financial Reporting Standards (IFRS) for the 2005 financial year and thereafter; the opening IFRS consolidated balance sheet will be prepared for the period beginning January 1, 2003 (date of transition to IFRS in accordance with IFRS 1).

The Committee of European Securities Regulators recommends that selected IFRS financial information be disclosed in the reporting on the 2004 financial year. Deutsche Telekom therefore reported in detail on the conversion of its accounting to IFRS from the 2005 financial year and the effects of the conversion on selected financial information for the 2003 and 2004 financial years in its Group management report on the 2004 financial year. In this report, we are presenting the preliminary consolidated balance sheets, consolidated income statements, consolidated cash flow statements, and net debt under IFRS for the 2003 and 2004 financial years. The disclosure of net debt is not based on any IFRS guidance. This measure is disclosed voluntarily.

The following financial information was prepared in compliance with IFRS published before December 31, 2004 that either must be adopted or can be adopted voluntarily in the first set of consolidated financial statements under IFRS for the period ended December 31, 2005.

There can be no guarantee that the IASB (International Accounting Standards Board) will not make further pronouncements before the final consolidated financial statements as of December 31, 2005 are prepared and that the standards used to prepare this financial information will not differ from those used to prepare the consolidated financial statements for the period ended December 31, 2005.

Moreover, the EU Commission has yet to recognize individual pronouncements by the IASB. This being the case, it is appropriate to point out that the figures presented in this report are preliminary and subject to change.

We would also like to point out that the statements presented below are not a full set of consolidated financial statements under IFRS as defined by IAS 1. Deutsche Telekom will prepare its first set of consolidated IFRS financial statements as defined by IFRS 1 for the period ended December 31, 2005. IFRS will replace German GAAP in Deutsche Telekom's external reporting from the first quarter of 2005.

Whereas the protection of creditors and the principle of prudence were the priority under German GAAP, IFRS is oriented towards the shareholder value approach. This is particularly evident in the differing treatment of goodwill, which is no longer amortized under IFRS, but regularly tested for impairment in accordance with the fair value principle. The difference between the philosophies is also clear in the treatment of accruals: Whereas German GAAP in accordance with the principle of prudence allows the recognition of a relatively high level of accruals, IFRS prescribes far narrower preconditions for the recognition of provisions.

Unaudited and preliminary figures

The principle differences in the accounting policies between German GAAP and IFRS that affect the Deutsche Telekom Group are explained below:

Deferred revenue.

The main difference between German GAAP and IFRS is the way up-front fees are recognized. Under German GAAP, the up-front fees are recognized as revenue on the date on which the line is activated. Under IFRS, on the other hand, the up-front fees and the incremental costs are accrued over the average duration of the customer relationship. This reduces shareholders' equity in all of the periods presented. The net profit remains largely unaffected. In addition, differences in the treatment of long-term construction contracts, leases and multiple-element arrangements have an impact on revenue. In total, the differing revenue recognition leads to a revenue decrease of EUR 0.3 billion in 2003 and EUR 0.5 billion in 2004.

Goodwill and mobile communications licenses.

In contrast to German GAAP, under IFRS U.S. mobile communications licenses are not amortized on account of their indefinite useful life but instead are reviewed for impairment once a year (impairment-only approach). For this reason, the amortization and impairment of the U.S. mobile communications licenses charged in accordance with German GAAP as of January 1, 2003 were reversed. This increased the carrying amount of the U.S. mobile communications licenses at January 1, 2003 by EUR 9.9 billion.

Goodwill is not amortized under IFRS, in contrast to German GAAP, due to its indefinite useful life. Instead, goodwill is tested for impairment once annually and, if a triggering event exists, during the year.

The impairment test performed in accordance with IFRS resulted in an impairment of the T-Mobile USA of EUR 5.0 billion as of January 1, 2003 and of EUR 0.8 billion as of December 31, 2003 which was recognized through a reduction in the goodwill carrying amount. As part of the winding up of the U.S. mobile communications joint venture with Cingular Wireless in 2004 and the ensuing transfer of mobile communications licenses, these assets were written down by EUR 1.3 billion.

The impairment test of the unit T-Mobile UK, which is part of the T-Mobile division, resulted in an impairment under IFRS of EUR 0.6 billion as of January 1, 2003 and EUR 2.2 billion as of December 31, 2004.

The impairment test of the unit T-Mobile Netherlands, which is part of the T-Mobile division, resulted in an impairment under IFRS as of January 1, 2003 which was recognized through a reduction of EUR 0.1 billion in the goodwill carrying amount.

Edgar Filing: DEUTSCHE TELEKOM AG - Form 6-K

The impairment test of the unit MATÁV, which is part of the T-Com division, resulted in impairment under IFRS of EUR 0.3 billion as of January 1, 2003 and of EUR 0.2 billion as of December 31, 2003; the impairment test of the Slovak Telecom unit, which is part of the T-Com division, resulted in impairment under IFRS of EUR 0.2 billion as of December 31, 2004. These impairments were recognized through a goodwill write-down.

Unaudited and preliminary figures

UMTS licenses are amortized as before due to their defined economic life. Under IFRS, however, they may only be amortized from the time the UMTS network is put into operation, rather than from the time of their acquisition. The amortization and write-downs charged as of January 1, 2003 have therefore been reversed. This reversal led to an increase of EUR 4.1 billion in the carrying amounts of the UMTS licenses as of January 1, 2003. The UMTS licenses were put into operation in 2004; as a result, the UMTS licenses were amortized under IFRS for the first time in the 2004 financial year by EUR 0.5 billion.

The total effects from goodwill and mobile communications licenses result, in comparison with German GAAP, in a positive effect on shareholders' equity of EUR 8.0 billion as of January 1, 2003, EUR 9.6 billion as of December 31, 2003 and EUR 6.7 billion as of December 31, 2004.

Software.

Recognizing internally generated software, which is not permissible under German GAAP, increases shareholders' equity under IFRS in all of the periods presented. In the periods following the recognition, the net profit under IFRS remains largely unaffected.

Borrowing costs.

The fact that Deutsche Telekom does not make use of the option under IFRS to recognize borrowing costs results in adjustments. Under German GAAP, borrowing costs accounted for during the construction period were recognized. Not recognizing borrowing costs reduces shareholders' equity under IFRS in all periods. The lower amortization than under German GAAP increases the net profit in future periods.

Measurement of investments in companies not fully consolidated and not accounted for in the consolidated financial statements under the equity method

Investments in companies not fully consolidated and not accounted for in the consolidated financial statements under the equity method must be measured at fair value according to IFRS. As a rule, the resulting unrealized gains and losses are recognized directly in shareholders' equity. According to German GAAP, these assets are valued at purchase cost or, if appropriate, at the lower fair value. As a result of the different accounting policies used under IFRS and German GAAP, the IFRS shareholders' equity increases in all of the periods presented.

Unaudited and preliminary figures

Leasing.

A considerably larger number of leases tend to be classified as finance leases under IFRS than under German GAAP. While in an operating lease it is the lessor that recognizes the asset, it is the lessee that recognizes the asset in a finance lease.

Deutsche Telekom has entered into sale and leaseback transactions in connection with its real estate portfolio. Under German GAAP, these transactions were usually treated as a sale of the real estate that was subsequently leased back, whereas under IFRS the buildings must be classified as finance leases and the land as operating leases. Under IFRS, this results in the recognition of interest expense and a depreciation charge for the buildings and the recognition of rental expense for the land; the disposal gain must be spread over the term of the lease. Under German GAAP, gains or losses from the sale of real estate are recorded directly, as is rental expense.

This reduces shareholders' equity and the net profit under IFRS in all of the periods presented.

Provisions.

Provisions must be recognized for pension obligations under both German GAAP and IFRS. Under German commercial law, Deutsche Telekom's pension obligations were calculated in accordance with the provisions of SFAS 87. Differences between the carrying amounts under IFRS and SFAS 87 arise in particular from the different treatment of actuarial gains and losses and the fact that the additional minimum liability is not recognized under IFRS. This reduces shareholders' equity in the opening consolidated balance sheet under IFRS and increases it at the two other reporting dates presented. The net profit increases in both periods presented.

In the other provisions, it is primarily the restructuring provisions that increase shareholders' equity in all of the periods presented because the recognition of restructuring provisions under IFRS is subject to more detailed and stricter criteria than under German GAAP. Furthermore, provisions for future expenses that may be recognized under German GAAP are not carried under IFRS.

Other IFRS adjustments.

Other IFRS adjustments relate, for example, to the different accounting principles regarding asset-backed securities (ABS) transactions, derivatives and the value of property, plant, and equipment. All in all this increased shareholders' equity in all of the periods presented. The net profit remains largely unaffected.

Deferred taxes.

Edgar Filing: DEUTSCHE TELEKOM AG - Form 6-K

The differences in the definition of deferred taxes under IFRS and German GAAP relate in particular to Deutsche Telekom AG's contribution goodwill, tax loss carryforwards, and general recognition and measurement differences between IFRS and German GAAP.

As a result of the privatization of Deutsche Telekom AG, goodwill was recognized in the tax accounts (contribution goodwill), yet no goodwill is to be capitalized in Deutsche Telekom AG's consolidated balance sheets under IFRS. Deutsche Telekom recognizes deferred taxes on this temporary difference in accordance with IAS 12.

Unaudited and preliminary figures

Furthermore, under IFRS in contrast to German GAAP deferred tax assets are recognized on future expected tax reductions from the deduction of tax loss carryforwards.

The recognition of deferred taxes of EUR 9.1 billion as of January 1, 2003 leads to an increase in shareholders' equity under IFRS; the item income tax expense in the income statement increases as a result of the amortization of deferred tax assets in all of the periods presented.

The deferred taxes recognized on measurement differences primarily relate to deferred tax liabilities on measurement differences between IFRS and German GAAP in connection with the realized hidden reserves for U.S. mobile communications licenses. The recognition of these deferred tax liabilities reduces shareholders' equity under IFRS as of January 1, 2003 by EUR 7.9 billion. Since these licenses are not amortized, the deferred tax liabilities are initially not released. The impairment recognized under IFRS in 2004 and the reversal of the write-up of these licenses under German GAAP resulted in the corresponding release of the deferred tax liabilities and, consequently, in a decrease in income taxes.

Net debt.

In addition to the shareholders' equity and net profit, the amount and the composition of the Group's net debt also changes as a result of the conversion of the accounting to IFRS. The main issues for the Deutsche Telekom Group that change net debt at the dates under review are explained below:

Lease liabilities.

In the case of a finance lease, the assets are measured at the lower of the fair value of the leased property and the present value of the minimum lease payments in the lessee's balance sheet. At the same time, a lease liability is recognized. As a result, Deutsche Telekom's net debt as of December 31, 2004 increases by around EUR 2.5 billion and as of December 31, 2003 by around EUR 2.4 billion.

Liabilities arising from ABS transactions.

As part of asset-backed securities (ABS) transactions, mostly financial assets are sold to a special-purpose entity (SPE). The SPE refinances itself on the capital market. Under IFRS, SPEs must generally be consolidated by the economic beneficiary. In total, there are three SPEs arising from ABS transactions that have to be consolidated by Deutsche Telekom. The capital market liabilities recognized by the SPEs increase Deutsche Telekom's net debt as of December 31, 2004 by around EUR 1.6 billion and as of December 31, 2003 by around EUR 1.2 billion.

Other IFRS differences.

The other differences primarily consist of the more extensive incorporation of derivatives as well as the cash collaterals included in other financial assets with regard to ABS transactions. The other differences increase net debt as of December 31, 2004 by EUR 0.3 billion and as of December 31, 2003 by around EUR 0.5 billion.

Unaudited and preliminary figures

Deutsche Telekom's strategic realignment.

The telecommunications industry is characterized by technology changes and a dynamic competitive environment. Deutsche Telekom is implementing a paradigm change from a technology corporation to become a customer-centric services provider to put its business on a long-term sustainable footing.

In terms of customer perception, the technology itself is becoming less and less important. Customers are above all interested in the benefits of an application. Deutsche Telekom has set itself the goal of becoming the leading services company in its industry to be the fastest growing European telecommunications company. The focus has been on three strategic business units since the beginning of 2005:

Broadband/Fixed Network covered by T-Com and T-Online for the consumer segment

Mobile Communications by T-Mobile

Business Customers by T-Systems Business Services for medium-sized and large businesses and T-Systems Enterprise Services for multinational corporations.

The new Group structure allows Deutsche Telekom to focus clearly on the key growth areas in its industry, and thus to lay the foundations for profitable growth. At the same time, the individual strategic business units are increasingly gearing their activities to the customer segments defined by Deutsche Telekom. This is the course Deutsche Telekom has set to achieve comprehensive customer centricity, which it has made the yardstick throughout the Group internationally.

The goal is to generate added value for its customers and to cultivate profitable growth for the company:

Broadband.

In the past four years, Deutsche Telekom has developed broadband communication into a mass market in Germany. In the future, Deutsche Telekom will be able to offer its customers an even broader portfolio of information, communication and entertainment services for the home. The selection ranges from personalized Internet services to movies and TV programs via broadband access.

Mobile Communications.

Edgar Filing: DEUTSCHE TELEKOM AG - Form 6-K

Deutsche Telekom has set a similar trend in mobile communications. Up to now, this market has featured different technologies and networks GSM, UMTS and WLAN. For customers, the underlying technology is basically of no relevance whatsoever. All they want is to use top-quality mobile services at a reasonable price. T-Mobile will therefore focus its activities to an even greater extent on providing excellent services that are straightforward and easy to use, but nonetheless create considerable added value for the customer.

Business Customers.

The new structure enables T-Systems, the Group unit responsible for business customers, to take a coordinated approach to marketing, and thus refine its customer support. In the extremely complex business customer segment, the company ensures customer proximity with the principle of one-stop shopping: one contact person, regardless of whether the customer requires information technology or telecommunications services. With its service portfolio, T-Systems can provide the full spectrum of ICT products and services on an integrated basis under the business flexibility performance promise. Our business customers are therefore able to tap added value as a result of being able to shape their business activities more flexibly and efficiently.

Unaudited and preliminary figures

Edgar Filing: DEUTSCHE TELEKOM AG - Form 6-K

FY 2003. Reconciliation Group and business units.

Group	Group Ger. GAAP	Adjusted			Special influences				Unadjusted			
		Delta IFRS	FN	Group IFRS	Group Ger. GAAP	Delta IFRS	FN	Group IFRS	Group Ger. GAAP	Delta IFRS	FN	Group IFRS
Net revenue	55,838	(335)	1	55,503					55,838	(335)	1	55,503
Cost of sales	(31,233)	1,886		(29,347)	(169)	147	15	(22)	(31,402)	2,033		(29,369)
Gross profit from sales	24,605	1,551		26,156	(169)	147		(22)	24,436	1,698		26,134
Selling costs	(13,420)	678		(12,742)	(85)	80	16	(5)	(13,505)	758		(12,747)
General administrative costs	(4,635)	120		(4,515)	(341)	260	17	(81)	(4,976)	380		(4,596)
Other operating income	3,402	(1,551)		1,851	1,156	(648)	18	508	4,558	(2,199)		2,359
Other operating expenses	(4,710)	3,202		(1,508)	(374)	(883)	19	(1,257)	(5,084)	2,319		(2,765)
Operating results	5,242	4,000	2	9,242	187	(1,044)		(857)	5,429	2,956	2	8,385
Financial income (expense), net of which interest expenses	(4,120)	(758)	3	(4,878)	89	542	20	631	(4,031)	(216)	3	(4,247)
Income (loss) before income taxes	1,122	3,242	4	4,364	276	(502)	21	(226)	1,398	2,740	4	4,138
Income taxes	(530)	(1,104)	5	(1,634)	755	(865)	22	(110)	225	(1,969)	5	(1,744)
Income (loss) after taxes	592	2,138	6	2,730	1,031	(1,367)		(336)	1,623	771	6	2,394
Income (losses) applicable to minority shareholders	(370)	(87)	7	(457)	0	0	23	0	(370)	(87)	7	(457)
Net income (loss)	222	2,051	8	2,273	1,031	(1,367)	24	(336)	1,253	684	8	1,937
EBIT	5,404	3,838	9	9,242	187	(1,044)	25	(857)	5,591	2,794	9	8,385
EBIT margin	9.7%	7.0%pts		16.7%					10.0%	5.1%pts		15.1%
EBITDA	18,288	284	10	18,572	187	(70)	26	117	18,475	214	10	18,689
EBITDA margin	32.8%	0.7%pts		33.5%					33.1%	0.6%pts		33.7%
Depreciation and amortization	(12,884)	3,554	11	(9,330)	0	(974)	27	(974)	(12,884)	2,580	11	(10,304)
Capex	6,234	1,268	12	7,502					6,234	1,268	12	7,502
Free cash flow before dividend	8,285	406	13	8,691					8,285	406	13	8,691
Net debt (billions of)	46.6	4.1	14	50.7					46.6	4.1	14	50.7

GHS	GHS Ger. GAAP	Delta IFRS	FN	GHS IFRS old	Billing & collection	GHS IFRS new
Total revenue	4,268	(2)	77	4,266	995	3,271
Net revenue	304	2	78	306	71	235
EBITDA	(276)	163	79	(113)	283	(396)
EBITDA margin	(6.5)%	3.8%pts		(2.6)%pts	28.4%	(12.1)%

Edgar Filing: DEUTSCHE TELEKOM AG - Form 6-K

Special factors affecting EBITDA	40	67	81	107	0	107
Adj. EBITDA	(316)	96	82	(220)	283	(503)
Adj. EBITDA margin	(7.4)%	2.2%pts		(5.2)%	28.4%	(15.4)%
Depreciation and amortization	(881)	61	84	(820)	(49)	(771)
Financial income (expense), net	(2,877)	(452)	85	(3,329)	(1)	3,328
Income (loss) before income taxes	(4,071)	(191)	86	(4,262)	233	(4,495)
Capex	416	479	87	895	33	862
Number of employees (average)	25,203	0		25,203	1,294	23,909
						to T-Systems

Consolidation	Consolidation Ger. GAAP	Delta IFRS	FN	Consolidation IFRS old	Delta new structure	Consolidation IFRS new
Total revenue	(12,879)	(286)		(13,165)	(33)	(13,198)
Net revenue	0	0		0	0	0
EBITDA	(176)	90		(86)	69	(17)
Special factors affecting EBITDA	(28)	(11)		24	22	0
Adj. EBITDA	(148)	86		(62)	62	(17)
Depreciation and amortization	291	(242)		49	(1)	48
Financial income (expense), net	311	(235)		76	0	76
Income (loss) before income taxes	425	(386)		39	68	107
Capex	(64)	25		(39)	(70)	(109)

Unaudited and preliminary figures

Business unit
Broadband/Fixed Network

T-Online	T-Online Ger. GAAP	Delta IFRS	FN	T-Online IFRS
Total revenue	1,851	0	37	1,851
Net revenue	1,662	1	38	1,663
EBITDA	335	4	39	339
EBITDA margin	18.1%	0.2%pts		18.3%
Special factors affecting EBITDA	25	(1)	40	24
Adj. EBITDA	310	5	41	315
Adj. EBITDA margin	16.7%	0.3%pts		17.0%
Depreciation and amortization	(430)	348	42	(82)
Financial income (expense), net	200	(54)	43	146
Income (loss) before income taxes	104	299	44	403
Capex	81	9	45	90
Number of employees (average)	2,637	0		2,637
				to T-Com

T-Com	T-Com Ger. GAAP old	- IFRS figures, CEE mobile	Delta IFRS	FN	T-Com IFRS old	+ Global Network factory, ICSS and NWS	- NetPro small/ medium enterprises	Consolidation	T-Com IFRS new	+ T-Online IFRS	Consolidation	Broadband/ Fixed Network IFRS new
Total revenue	29,206	1,187	(135)	28	27,884	1,884	2,730	168	27,206	1,851	(762)	28,295
of which domestic	25,351	0	(126)		25,225			n.a.	24,599	1,682	(762)	25,519
of which international	3,855	1,187	(9)		2,659			n.a.	2,607	169	0	2,776
Net revenue	25,116		(1,420)	29	23,696	793	2,955	0	21,534	1,663	0	23,197
EBITDA	10,164	598	253	30	9,819	187	(73)	1	10,080	339	(51)	10,368
of which domestic	8,541	0	310		8,851			n.a.	9,111	385	(51)	9,445
of which international	1,623	598	(57)		968			n.a.	969	(46)	0	923
EBITDA margin	34.8%	50.4%			35.2%	9.9%	(2.7)%		37.1%	18.3%		36.6%
Special factors affecting EBITDA	(192)	0	135	31	(57)	0	17	34	(40)	24	(24)	(40)
Adj. EBITDA	10,356	598	118	32	9,876	187	(90)	(33)	10,120	315	(27)	10,408
of which domestic	8,667	0	175		8,842			n.a.	9,085	361	(27)	9,419
of which international	1,689	598	(57)		1,034			n.a.	1,035	(46)	0	989
Adj. EBITDA margin	35.5%	50.4%			35.4%	9.9%	(3.3)%		37.2%	17.0%		36.8%
Depreciation and amortization	(5,169)	(295)	213	33	(4,661)	(65)	(64)	(3)	(4,665)	(82)	0	(4,747)
Financial income (expense), net	(284)	(286)	(155)	34	(153)	(7)	78	77	(161)	146	0	(15)

Edgar Filing: DEUTSCHE TELEKOM AG - Form 6-K

Income (loss) before income taxes	4,690	17	332	35	5,005	115	(59)	75	5,254	403	(51)	5,606
Capex	2,129	229	(30)	36	1,870	17	51	3	1,839	90	65	1,994
of which domestic	1,516	0	(33)		1,483			n.a.	1,452	71	65	1,588
of which international	613	229	3		387			n.a.	387	19	0	406
Number of employees (average)	139,548	3,132	0		136,416	880	11,868	0	125,428	2,637	0	128,064
of which domestic	106,571	0	0		106,571	880	11,868	0	95,583	1,937	0	97,520
		to				from	to			from		
		T-Mobile				T-Systems	T-Systems			T-Online		

Unaudited and preliminary figures

Business unit
Mobile Communications

T-MOBILE	T-Mobile Ger. GAAP	+ IFRS figures, CEE mobile	Delta IFRS	FN	T-Mobile IFRS
Total revenue	22,778	1,475	(55)	46	24,198
Net revenue	21,572	1,287	(55)	47	22,804
EBITDA	7,016	603	(417)	48	7,202
EBITDA margin	30.8%	40.9%			29.8%
Special factors affecting EBITDA	345	0	(345)	49	0
Adj. EBITDA	6,671	603	(72)	50	7,202
Adj. EBITDA margin	29.3%	40.9%			29.8%
Depreciation and amortization	(5,196)	(292)	1,720	51	(3,768)
Financial income (expense), net	(895)	(18)	448	52	(465)
Income (loss) before income taxes	831	293	1,845	53	2,969
Capex	3,012	222	586	54	3,820
Number of employees (average)	41,767	3,132	0		44,899
		from T-Com			

Business unit
Business
Customers

T-Systems	T-Systems Ger. GAAP old	Delta IFRS	FN	T-Systems IFRS old	- Global Network factory, ICSS and NWS	+ Billing & collection	+ NetPro small/ medium enterprises	Consolidation	Business Customers IFRS new	Enterprise Services	Business Services
Total revenue	10,614	(145)	67	10,469	1,604	1,007	4,463	(1,398)	12,937	8,235	4,702
Net revenue	7,184	(150)	68	7,034	793	71	2,955	0	9,267	4,696	4,571
EBITDA	1,412	116	69	1,528	232	283	(27)	(20)	1,532	1,383	149
EBITDA margin	13.3%	1.3%pts		14.6%	14.5%	28.1%	(0.6)%		11.8%	16.8%	3.2%
Special factors affecting EBITDA	(3)	70	70	67	0	0	(17)	0	50	(39)	89
Adj. EBITDA	1,415	46	71	1,461	232	283	(10)	(20)	1,482	1,422	60
Adj. EBITDA margin	13.3%	0.6%pts		14.0%	14.5%	28.1%	(0.2)%		11.5%	17.3%	1.3%
Depreciation and amortization	(1,499)	477	72	(1,022)	(65)	(49)	(64)	4	(1,066)	(796)	(272)
EBIT	(87)	593	73	506	167	234	(91)	(15)	466	589	(123)
Financial income (expense), net	(486)	(36)	74	(522)	(7)	0	1	0	(515)	(374)	5
Income (loss) before income taxes	(581)	565	75	(15)	161	233	(91)	(16)	(49)	215	(118)
Capex	660	206	76	866	17	33	50	2	934	768	166

Edgar Filing: DEUTSCHE TELEKOM AG - Form 6-K

Number of employees (average)	42,108	0	42,108	880	1,294	11,868	0	54,390	36,554	17,836
			to T-Com	from GHS	from T-Com					

All figures in millions of \$, calculated and rounded on the basis of precise figures

Unaudited and preliminary figures

Edgar Filing: DEUTSCHE TELEKOM AG - Form 6-K

Q1 2004. Reconciliation Group and business units.

Group	Group Ger. GAAP	Adjusted		Group IFRS	Special influences			Group IFRS	Group Ger. GAAP	Unadjusted		Group IFRS
		Delta IFRS	FN		Delta IFRS	FN	Delta IFRS			FN		
Net revenue	13,986	(96)	1	13,890					13,986	(96)	1	13,890
Cost of sales	(7,570)	351		(7,219)	0	0	15	0	(7,570)	351		(7,219)
Gross profit from sales	6,416	255		6,671	0	0		0	6,416	255		6,671
Selling costs	(3,295)	88		(3,207)	0	0	16	0	(3,295)	88		(3,207)
General administrative costs	(1,105)	71		(1,034)	0	0	17	0	(1,105)	71		(1,034)
Other operating income	731	(370)		361	0	0	18	0	731	(370)		361
Other operating expenses	(1,222)	916		(306)	(69)	0	19	(69)	(1,291)	916		(375)
Operating results	1,525	960	2	2,485	(69)	0		(69)	1,456	960	2	2,416
Financial income (expense), net of which	(1,110)	(114)	3	(1,224)	0	0	20	0	(1,110)	(114)	3	(1,224)
interest expenses	(973)	36		(937)	0	0		0	(973)	36		(937)
Income (loss) before income taxes	415	846	4	1,261	(69)	0	21	(69)	346	846	4	1,192
Income taxes	(91)	(349)	5	(440)	11	(1)	22	10	(80)	(350)	5	(430)
Income (loss) after taxes	324	497	6	821	(58)	(1)		(59)	266	496	6	762
Income (losses) applicable to minority shareholders	(97)	(33)	7	(130)	0	0	23	0	(97)	(33)	7	(130)
Net income (loss)	227	464	8	691	(58)	(1)	24	(59)	169	463	8	632
EBIT	1,569	916	9	2,485	(69)	0	25	(69)	1,500	916	9	2,416
EBIT margin	11.2%	6.7%pts		17.9%					10.7%	6.7%pts		17.4%
EBITDA	4,585	90	10	4,675	(69)	0	26	(69)	4,516	90	10	4,606
EBITDA margin	32.8%	0.9%pts		33.7%					32.3%	0.9%pts		33.2%
Depreciation and amortization	(3,016)	826	11	(2,190)	0	0	27	0	(3,016)	826	11	(2,190)
Capex	1,019	(109)	12	910					1,019	(109)	12	910
Free cash flow before dividend	2,900	51	13	2,951					2,900	51	13	2,951
Net debt (billions of)	44.6	4.3	14	48.9					44.6	4.3	14	48.9

GHS	GHS Ger. GAAP	Delta IFRS	FN	GHS IFRS old	Billing & collection	GHS IFRS new
------------	--------------------------	-----------------------	-----------	-------------------------	-------------------------------------	-------------------------

Edgar Filing: DEUTSCHE TELEKOM AG - Form 6-K

Total revenue	1,090	(5)	77	1,085	219	866
Net revenue	80	0	78	80	18	62
EBITDA	(163)	98	79	(65)	55	(120)
of which Vivento	(250)	42	80	(208)	0	(208)
EBITDA margin	(15.0)%	9.0%pts		(6.0)%	25.1%	(13.9)%
Special factors affecting EBITDA	(33)	0	81	(33)	0	(33)
Adj. EBITDA	(130)	98	82	(32)	55	(87)
of which Vivento	(217)	42	83	(175)	0	(175)
Adj. EBITDA margin	(11.9)%	9.0%pts		(2.9)%	25.1%	(10.0)%
Depreciation and amortization	(212)	0	84	(212)	(8)	(204)
Financial income (expense), net	(768)	(44)	85	(812)	0	(812)
Income (loss) before income taxes	(1,156)	67	86	(1,089)	47	(1,136)
Capex	57	4	87	61	3	58
Number of employees (average)	36,239	0		36,239	1,320	34,919

to T-Systems

Consolidation	Consolidation Ger. GAAP	Delta IFRS	FN	Consolidation IFRS old	Delta new structure	Consolidation IFRS new
Total revenue	(2,991)	(61)		(3,052)	(212)	(3,264)
Net revenue	0	0		0	0	0
EBITDA	(23)	(26)		(49)	(1)	(50)
Special factors affecting EBITDA	0	0		0	(3)	(3)
Adj. EBITDA	(23)	(26)		(49)	2	(47)
Depreciation and amortization	63	(52)		11	2	13
Financial income (expense), net	61	(293)		(232)	(1)	(233)
Income (loss) before income taxes	100	(370)		(270)	0	(270)
Capex	(13)	(36)		(49)	1	(48)

Unaudited and preliminary figures

15

**Business unit
Broadband/Fixed Network**

T-Online	T-Online Ger. GAAP	Delta IFRS	FN	T-Online IFRS
Total revenue	493	(4)	37	489
Net revenue(1)	453	(5)	38	448
EBITDA	119	(1)	39	118
EBITDA margin	24.1%	0.0%pts		24.1%
Special factors affecting EBITDA	0	0	40	0
Adj. EBITDA	119	(1)	41	118
Adj. EBITDA margin	24.1%	0.0%pts		24.1%
Depreciation and amortization	(109)	87	42	(22)
Financial income (expense), net	27	3	43	30
Income (loss) before income taxes	37	89	44	126
Capex	12	1	45	13
Number of employees (average)	2,918	0		2,918

to T-Com

T-Com	T-Com Ger. GAAP	- IFRS figures,	Delta IFRS	FN	T-Com IFRS old	+ Global Network	- NetPro small/	Consolidation	T-Com IFRS new	+ T-Online IFRS	Consolidation	Broadband/ Fixed Network
-------	-----------------------	-----------------------	---------------	----	----------------------	------------------------	-----------------------	---------------	----------------------	-----------------------	---------------	--------------------------------

Edgar Filing: DEUTSCHE TELEKOM AG - Form 6-K

	old	CEE mobile			factory, ICSS and NWS	medium enterprises					IFRS new	
Total revenue	6,975	286	(57)	28	6,632	418	563	112	6,599	489	(147)	6,941
of which domestic	6,059	0	(54)		6,005			n.a.	5,982	439	(147)	6,274
of which international	916	286	(3)		627			n.a.	617	50	0	667
Net revenue	6,053		(368)	29	5,685	196	676	0	5,205	448	0	5,653
EBITDA	2,605	149	(6)	30	2,450	4	8	11	2,457	118	(16)	2,559
of which domestic	2,181	0	3		2,184			n.a.	2,191	121	(16)	2,296
of which international	424	149	(9)		266			n.a.	266	(3)	0	263
EBITDA margin	37.3%	52.1%			36.9%	1.0%	1.4%		37.2%	24.1%		36.9%
Special factors affecting EBITDA	(36)	0	0	31	(36)	0	4	7	(33)	0	0	(33)
Adj. EBITDA	2,641	149	(6)	32	2,486	4	4	4	2,490	118	(16)	2,592
of which domestic	2,217	0	3		2,220			n.a.	2,224	121	(16)	2,329
of which international	424	149	(9)		266			n.a.	266	(3)	0	263
Adj. EBITDA margin	37.9%	52.1%			37.5%	1.0%	0.7%		37.7%	24.1%		37.3%
Depreciation and amortization	(1,184)	(50)	78	33	(1,056)	(17)	(16)	(1)	(1,058)	(22)	(2)	(1,082)
Financial income (expense), net	(15)	(278)	(38)	34	225	1	(11)	(7)	230	30	1	261
Income (loss) before income taxes	1,399	(179)	41	35	1,619	(12)	(19)	3	1,629	126	(17)	1,738
Capex	384	38	(1)	36	345	4	6	2	345	13	0	358
of which domestic	292	0	(1)		291			n.a.	291	7	0	298
of which international	92	38	0		54			n.a.	54	6	0	60
Number of employees (average)	125,700	3,185	0		122,515	628	11,313	0	111,830	2,918	0	114,748
of which domestic	94,506	0	0		94,506	628	11,313	0	83,821	2,107	0	85,928
		to T-Mobile				from T-Systems	to T-Systems			from T-Online		

Unaudited and preliminary Figures

Business unit
Mobile Communications

T-Mobile	T-Mobile Ger. GAAP	+ IFRS figures, CEE mobile	Delta IFRS	FN	T-Mobile IFRS
Total revenue	5,944	347	(19)	46	6,272
Net revenue	5,678	306	(18)	47	5,966
EBITDA	1,677	148	1	48	1,826
EBITDA margin	28.2%	42.7%			29.1%
Special factors affecting EBITDA	0	0	0	49	0
Adj. EBITDA	1,677	148	1	50	1,826
Adj. EBITDA margin	28.2%	42.7%			29.1%
Depreciation and amortization	(1,234)	(50)	599	51	(685)
Financial income (expense), net	(265)	(5)	(4)	52	(274)
Income (loss) before income taxes	156	93	618	53	867
Capex	452	42	(91)	54	403
Number of employees (average)	43,152	3,185	0		46,337
		from T-Com			

Business unit
Business
Customers

T-Systems	T-Systems Ger. GAAP old	Delta IFRS	FN	T-Systems IFRS old	- Global Network factory, ICSS and NWS	+ Billing & collection	+ NetPro small/ medium enterprises	Consolidation	Business Customers IFRS new	Enterprise Services	Business Services
Total revenue	2,475	(11)	67	2,464	384	222	1,044	(271)	3,075	1,907	1,168
Net revenue	1,722	(11)	68	1,711	196	18	676	(1)	2,209	1,147	1,062
EBITDA	301	25	69	326	16	56	19	5	390	319	71
EBITDA margin	12.2%	1.1%pts		13.2%	4.2%	25.3%	1.8%		12.7%	16.7%	6.1%
Special factors affecting EBITDA	0	0	70	0	0	0	(3)	0	(3)	0	(3)
Adj. EBITDA	301	25	71	326	16	56	22	5	393	319	74
Adj. EBITDA margin	12.2%	1.1%pts		13.2%	4.2%	25.3%	2.1%		12.8%	16.7%	6.3%
Depreciation and amortization	(340)	114	72	(226)	(17)	(8)	(16)	2	(232)	(174)	(58)
EBIT	(39)	139	73	100	(1)	48	3	7	159	146	13
Financial income (expense), net	(150)	(11)	74	(161)	0	0	(4)	(1)	(166)	(131)	(3)
Income (loss) before income taxes	(190)	129	75	(61)	(1)	48	(1)	6	(7)	14	9
Capex	127	10	76	137	4	2	6	(2)	139	114	25
Number of employees (average)	40,352	0		40,352	628	1,320	11,313	0	52,357	35,110	17,247

Edgar Filing: DEUTSCHE TELEKOM AG - Form 6-K

to T-Com from GHS from T-Com

All figures in millions of ,
calculated and rounded on the basis of precise figures

Unaudited and preliminary Figures

Edgar Filing: DEUTSCHE TELEKOM AG - Form 6-K

Q2 2004. Reconciliation Group and business units.

Group	Adjusted			Special influences				Unadjusted				
	Group Ger. GAAP	Delta IFRS	FN	Group IFRS	Group Ger. GAAP	Delta IFRS	FN	Group IFRS	Group Ger. GAAP	Delta IFRS	FN	Group IFRS
Net revenue	14,412	(35)	1	14,377					14,412	(35)	1	14,377
Cost of sales	(7,766)	148		(7,618)	0	(1,353)	15	(1,353)	(7,766)	(1,205)		(8,971)
Gross profit from sales	6,646	113		6,759	0	(1,353)		(1,353)	6,646	(1,240)		5,406
Selling costs	(3,274)	202		(3,072)	0	0	16	0	(3,274)	202		(3,072)
General administrative costs	(1,129)	(19)		(1,148)	0	0	17	0	(1,129)	(19)		(1,148)
Other operating income	780	(382)		398	1,978	(1,903)	18	75	2,758	(2,285)		473
Other operating expenses	(1,308)	933		(375)	(606)	606	19	0	(1,914)	1,539		(375)
Operating results	1,715	847	2	2,562	1,372	(2,650)		(1,278)	3,087	(1,803)	2	1,284
Financial income (expense), net	(681)	(107)	3	(788)	0	92	20	92	(681)	(15)	3	(696)
of which interest expenses	(795)	(124)		(919)	0	0		0	(795)	(124)		(919)
Income (loss) before income taxes	1,034	740	4	1,774	1,372	(2,558)	21	(1,186)	2,406	(1,818)	4	588
Income taxes	(213)	(217)	5	(430)	(445)	986	22	541	(658)	769	5	111
Income (loss) after taxes	821	523	6	1,344	927	(1,572)		(645)	1,748	(1,049)	6	699
Income (losses) applicable to minority shareholders	(93)	(29)	7	(122)	0	0	23	0	(93)	(29)	7	(122)
Net income (loss)	728	494	8	1,222	927	(1,572)	24	(645)	1,655	(1,078)	8	577
EBIT	1,768	794	9	2,562	1,372	(2,650)	25	(1,278)	3,140	(1,856)	9	1,284
EBIT margin	12.3%	5.5%pts		17.8%					21.8%	(12.9)%pts		8.9%
EBITDA	4,783	140	10	4,923	1,372	(1,297)	26	75	6,155	(1,157)	10	4,998
EBITDA margin	33.2%	1.0%pts		34.2%					42.7%	(7.9)%pts		34.8%
Depreciation and amortization	(3,015)	654	11	(2,361)	0	(1,353)	27	(1,353)	(3,015)	(699)	11	(3,714)
Capex	1,517	163	12	1,680					1,517	163	12	1,680
Free cash flow before dividend	1,294	31	13	1,325					1,294	31	13	1,325
Net debt (billions of)	43.3	4.0	14	47.3					43.3	4.0	14	47.3

GHS	GHS Ger. GAAP	Delta IFRS	FN	GHS IFRS old	Billing & collection	GHS IFRS new
Total revenue	1,154	(4)	77	1,150	268	882
Net revenue	84	0	78	84	15	69
EBITDA	(81)	30	79	(51)	71	(122)
of which Vivento	(261)	32	80	(229)	0	(229)
EBITDA margin	(7.0)%	2.6%pts		(4.4)%	26.5%	(13.8)%
Special factors affecting EBITDA	135	(92)	81	43	0	43
Adj. EBITDA	(216)	122	82	(94)	71	(165)
of which Vivento	(304)	32	83	(272)	0	(272)

Edgar Filing: DEUTSCHE TELEKOM AG - Form 6-K

Adj. EBITDA margin	(18.7)%	10.5%pts		(8.2)%	26.5%	(18.7)%
Depreciation and amortization	(173)	(33)	84	(206)	(10)	(196)
Financial income (expense), net	(574)	(78)	85	(652)	(1)	(651)
Income (loss) before income taxes	(839)	(70)	86	(909)	60	(969)
Capex	131	19	87	150	5	145
Number of employees (average)	34,976	0		34,976	2,189	32,787
					to T-Systems	

Consolidation	Consolidation Ger. GAAP	Delta IFRS	FN	Consolidation IFRS old	Delta new structure	Consolidation IFRS new
Total revenue	(2,986)	(95)		(3,081)	(154)	(3,235)
Net revenue	0	0		0	0	0
EBITDA	(12)	(25)		(37)	(5)	(42)
Special factors affecting EBITDA	0	0		0	0	0
Adj. EBITDA	(12)	(25)		(37)	(5)	(42)
Depreciation and amortization	93	(81)		12	1	13
Financial income (expense), net	(93)	148		55	(2)	53
Income (loss) before income taxes	(13)	43		30	(6)	24
Capex	9	47		56	(2)	54

Unaudited and preliminary Figures

Business unit
Broadband/Fixed Network

T-Online	T-Online Ger. GAAP	Delta IFRS	FN	T-Online IFRS
Total revenue	500	(1)	37	499
Net revenue(1)	456	(1)	38	455
EBITDA	128	1	39	129
EBITDA margin	25.6%	0.3%pts		25.9%
Special factors affecting EBITDA	0	0	40	0
Adj. EBITDA	128	1	41	129
Adj. EBITDA margin	25.6%	0.3%pts		25.9%
Depreciation and amortization	(111)	87	42	(24)
Financial income (expense), net	28	4	43	32
Income (loss) before income taxes	45	92	44	137
Capex	18	0	45	18
Number of employees (average)	2,945	0		2,945
				to T-Com

T Com	T-Com Ger. GAAP old	- IFRS figures, CEE mobile	Delta IFRS	FN	T-Com IFRS old	+ Global Network factory, ICSS and NWS	- NetPro small/ medium enterprises	Consoli- dation	T- Com IFRS new	+ T-Online IFRS	Consoli- dation	Broadband/ Fixed Network IFRS new
Total revenue	6,882	329	(9)	28	6,544	396	602	132	6,470	499	(160)	6,809
of which domestic	5,906	0	(12)		5,894			n.a.	5,825	443	(159)	6,109
of which international	976	329	3		650			n.a.	645	56	(1)	700
Net revenue	6,054		(384)	29	5,670	192	708	0	5,154	455	0	5,609
EBITDA	2,592	187	23	30	2,428	4	14	22	2,440	129	8	2,577
of which domestic	2,156	0	18		2,174			n.a.	2,186	130	8	2,324
of which international	436	187	5		254			n.a.	254	(1)	0	253
EBITDA margin	37.7%	56.8%			37.1%	5.6%	2.3%		37.7%	25.9%		37.8%
Special factors affecting EBITDA	0	0	0	31	0	0	0	0	0	0	0	0
Adj. EBITDA	2,592	187	23	32	2,428	22	14	4	2,440	129	8	2,577
of which domestic	2,156	0	18		2,174			n.a.	2,186	130	8	2,324
of which international	436	187	5		254			n.a.	254	(1)	0	253
Adj. EBITDA margin	37.7%	56.8%			37.1%	5.6%	2.3%		37.7%	25.9%		37.8%
Depreciation and amortization	(1,204)	(51)	59	33	(1,094)	(18)	(16)	0	(1,096)	(24)	(2)	(1,122)
Financial income (expense), net	28	1	(41)	34	(14)	(2)	16	21	(11)	32	(1)	20
Income (loss) before income taxes	1,405	136	51	35	1,320	2	14	25	1,333	137	5	1,475
Capex	521	50	(12)	36	459	3	16	1	447	18	0	465
of which domestic	380	0	(12)		368			n.a.	356	13	(1)	368

Edgar Filing: DEUTSCHE TELEKOM AG - Form 6-K

of which international	141	50	0	91			n.a.	91	5	1	97
Number of employees (average)	125,782	3,192	0	122,590	631	11,306	0	111,915	2,945	0	114,860
of which domestic	94,943	0	0	94,943	631	11,306	0	84,269	2,121	0	86,390
									from		
		to			from	to			T-Online		
		T-Mobile			T-Systems	T-Systems					

Unaudited and preliminary Figures

Business unit
Mobile Communications

T Mobile	T-Mobile Ger. GAAP	+ IFRS figures, CEE mobile	Delta IFRS	FN	T-Mobile IFRS
Total revenue	6,237	398	14	46	6,649
Net revenue	6,005	354	13	47	6,372
EBITDA	3,210	179	(1,187)	48	2,202
EBITDA margin	51.5%	45.0%			33.1%
Special factors affecting EBITDA	1,280	0	(1,205)	49	75
Adj. EBITDA	1,930	179	18	50	2,127
Adj. EBITDA margin	30.9%	45.0%			32.0%
Depreciation and amortization	(1,270)	(52)	(844)	51	(2,166)
Financial income (expense), net	(65)	(4)	(25)	52	(94)
Income (loss) before income taxes	1,846	123	(2,027)	53	(58)
Capex	644	54	95	54	793
Number of employees (average)	44,215	3,192	0		47,407
		from T-Com			

Business unit
Business
Customers

T Systems	T-Systems Ger. GAAP old	Delta IFRS	FN	T-Systems IFRS old	- Global Network factory, ICSS and NWS	+ Billing & collection	+ NetPro small/ medium enterprises	Consolidation	Business Customers IFRS new	Enterprise Services	Business Services
Total revenue	2,625	(9)	67	2,616	387	272	1,097	(326)	3,272	2,102	1,170
Net revenue	1,813	(17)	68	1,796	192	15	708	0	2,327	1,239	1,088
EBITDA	318	9	69	327	27	70	17	(4)	383	328	56
EBITDA margin	12.1%	0.4pts		12.5%	7.0%	25.7%	1.6%		11.7%	15.6%	4.8%
Special factors affecting EBITDA	(43)	0	70	(43)	0	0	0	0	(43)	0	(43)
Adj. EBITDA	361	9	71	370	27	70	17	(4)	426	328	99
Adj. EBITDA margin	13.8%	0.4pts		14.1%	7.0%	25.7%	1.5%		13.0%	15.6%	8.5%
Depreciation and amortization	(350)	114	72	(236)	(18)	(10)	(16)	1	(243)	(184)	(60)
EBIT	(32)	123	73	91	10	60	1	(2)	140	144	(4)
Financial income (expense), net	(5)	(18)	74	(23)	(4)	(1)	(5)	1	(24)	8	(4)
Income (loss) before income taxes	(38)	106	75	68	5	60	(4)	(3)	116	155	(8)
Capex	194	10	76	204	3	6	19	(4)	222	171	51
	39,867	0		39,867	631	2,189	11,306	0	52,729	35,520	17,210

Edgar Filing: DEUTSCHE TELEKOM AG - Form 6-K

Number of
employees
(average)

to T-Com from GHS from T-Com

All figures in millions of \$,
calculated and rounded on the basis of precise figures

Unaudited and preliminary Figures

Edgar Filing: DEUTSCHE TELEKOM AG - Form 6-K

Q3 2004. Reconciliation Group and business units.

Group	Adjusted			Special influences				Unadjusted				
	Group Ger. GAAP	Delta IFRS	FN	Group IFRS	Group Ger. GAAP	Delta IFRS	FN	Group IFRS	Group Ger. GAAP	Delta IFRS	FN	Group IFRS
Net revenue	14,524	(171)	1	14,353					14,524	(171)	1	14,353
Cost of sales	(7,849)	335		(7,514)	0	(1)	15	(1)	(7,849)	334		(7,515)
Gross profit from sales	6,675	164		6,839	0	(1)		(1)	6,675	163		6,838
Selling costs	(3,014)	(17)		(3,031)	0	(1)	16	(1)	(3,014)	(18)		(3,032)
General administrative costs	(1,060)	58		(1,002)	0	(14)	17	(14)	(1,060)	44		(1,016)
Other operating income	719	(323)		396	650	(641)	18	9	1,369	(964)		405
Other operating expenses	(1,094)	763		(331)	(109)	(2,412)	19	(2,521)	(1,203)	(1,649)		(2,852)
Operating results	2,226	645	2	2,871	541	(3,069)		(2,528)	2,767	(2,424)	2	343
Financial income (expense), net	(793)	(231)	3	(1,024)	0	0	20	0	(793)	(231)	3	(1,024)
of which interest expenses	(836)	(28)		(864)	0	0		0	(836)	(28)		(864)
Income (loss) before income taxes	1,433	414	4	1,847	541	(3,069)	21	(2,528)	1,974	(2,655)	4	(681)
Income taxes	(340)	(220)	5	(560)	(143)	160	22	17	(483)	(60)	5	(543)
Income (loss) after taxes	1,093	194	6	1,287	398	(2,909)		(2,511)	1,491	(2,715)	6	(1,224)
Income (losses) applicable to minority shareholders	(104)	(31)	7	(135)	0	0	23	0	(104)	(31)	7	(135)
Net income (loss)	989	163	8	1,152	398	(2,909)	24	(2,511)	1,387	(2,746)	8	(1,359)
EBIT	2,273	598	9	2,871	541	(3,069)	25	(2,528)	2,814	(2,471)	9	343
EBIT margin	15.6%	4.4pts%		20.0%					19.4%	(17.0%pts)		2.4%
EBITDA	5,264	29	10	5,293	541	(641)	26	(100)	5,805	(612)	10	5,193
EBITDA margin	36.2%	0.7pts%		36.9%					40.0%	(3.8%pts)		36.2%
Depreciation and amortization	(2,991)	569	11	(2,422)	0	(2,428)	27	(2,428)	(2,991)	(1,859)	11	(4,850)
Capex	1,275	203	12	1,478					1,275	203	12	1,478
Free cash flow before dividend	2,391	49	13	2,440					2,391	49	13	2,440
Net debt (billions of)	40.8	3.9	14	44.7					40.8	3.9	14	44.7

GHS	GHS Ger. GAAP	Delta IFRS	FN	GHS IFRS old	Billing & collection	GHS IFRS new
Total revenue	1,164	(5)	77	1,159	272	887
Net revenue	78	0	78	78	21	57
EBITDA	69	7	79	76	77	(1)
of which Vivento	(152)	35	80	(117)	0	(117)
EBITDA margin	5.9%	0.6%pts		6.6%	28.3%	(0.1)%
Special factors affecting EBITDA	21	0	81	21	0	21
Adj. EBITDA	48	7	82	55	77	(22)
of which Vivento	(183)	35	83	(148)	0	(148)
Adj. EBITDA margin	4.1%	0.6%pts		4.7%	28.3%	(2.5)%
Depreciation and amortization	(180)	(67)	84	(247)	(10)	(237)
Financial income (expense), net	(676)	11	85	(665)	1	(666)
Income (loss) before income taxes	(799)	(37)	86	(836)	68	(904)
Capex	124	65	87	189	7	182
Number of employees (average)	34,795	0		34,795	2,687	32,108

to T-Systems

Edgar Filing: DEUTSCHE TELEKOM AG - Form 6-K

Consolidation	Consolidation Ger. GAAP	Delta IFRS	FN	Consolidation IFRS old	Delta New Structure	Consolidation IFRS new
Total revenue	(2,953)	(125)		(3,078)	(148)	(3,226)
Net revenue	0	0		0	0	0
EBITDA	(140)	36		(104)	4	(100)
Special factors affecting EBITDA	(93)	0		(93)	0	(93)
Adj. EBITDA	(47)	36		(11)	4	(7)
Depreciation and amortization	83	(71)		12	5	17
Financial income (expense), net	24	(38)		(14)	4	(10)
Income (loss) before income taxes	(32)	(74)		(106)	13	(93)
Capex	(34)	24		(10)	1	(9)

Unaudited and preliminary Figures

Business unit
Broadband/Fixed Network

T-Online	T-Online Ger. GAAP	Delta IFRS	FN	T-Online IFRS
Total revenue	464	22	37	486
Net revenue(1)	419	22	38	441
EBITDA	110	25	39	135
EBITDA margin	23.7%	4.1%pts		27.8%
Special factors affecting EBITDA	(1)	0	40	(1)
Adj. EBITDA	111	25	41	136
Adj. EBITDA margin	23.9%	4.1%pts		28.0%
Depreciation and amortization	(112)	88	42	(24)
Financial income (expense), net	26	4	43	30
Income (loss) before income taxes	24	117	44	141
Capex	15	4	45	19
Number of employees (average)	2,981	0		2,981
				to T-Com

T-Com	T-Com Ger. GAAP old	- IFRS figures, CEE Mobile	Delta IFRS	FN	T-Com IFRS old	+ Global Network factory, ICSS and NWS	- NetPro small/ medium enterprises	Consoli- dation	T-Com IFRS new	+ T-Online IFRS	Consoli- dation	Broadband/ Fixed Network IFRS new
Total revenue	6,806	374	(63)	28	6,369	322	585	148	6,254	486	(131)	6,609
of which domestic	5,791	0	(64)		5,727			n.a.	5,618	434	(132)	5,921
of which international	1,015	374	1		642			n.a.	636	52	0	688
Net revenue	6,007		(483)	29	5,524	132	664	0	4,992	441	0	5,433
EBITDA	2,576	189	(19)	30	2,368	8	37	3	2,342	135	0	2,477
of which domestic	2,115	0	4		2,119			n.a.	2,093	129	0	2,222
of which international	461	189	(23)		249			n.a.	249	6	0	255
EBITDA margin	37.8%	50.5%			37.2%	2.5%	6.3%		37.4%	27.8%		37.5%
Special factors affecting EBITDA	(17)	0	0	31	(17)	0	0	0	(17)	(1)	0	(18)
Adj. EBITDA	2,593	189	(19)	32	2,385	8	37	3	2,359	136	0	2,495
of which domestic	2,116	0	4		2,120			n.a.	2,094	130	0	2,224
of which international	477	189	(23)		265			n.a.	265	6	0	271
Adj. EBITDA margin	38.1%	50.5%			37.4%	2.5%	6.3%		37.7%	28.0%		37.8%
Depreciation and amortization	(1,158)	(107)	(101)	33	(1,152)	(14)	(14)	(3)	(1,155)	(24)	(2)	(1,181)
Financial income (expense), net	45	(13)	(40)	34	18	(3)	12	16	19	30	0	49
Income (loss) before income taxes	1,455	70	(151)	35	1,234	(9)	35	16	1,206	141	(2)	1,345
Capex	518	44	14	36	488	0	9	0	479	19	0	498
of which domestic	384	0	15		399			n.a.	390	14	0	404

Edgar Filing: DEUTSCHE TELEKOM AG - Form 6-K

of which international	134	44	(1)	89			n.a.	89	5	0	94
Number of employees (average)	125,914	3,190	0	122,724	633	9,789	0	113,568	2,981	0	116,549
of which domestic	95,583	0	0	95,583	633	9,789	0	86,427	2,178	0	88,605
		to T-Mobile			from T-Systems	to T-Systems			from T-Online		

Unaudited and preliminary Figures

Business unit
Mobile Communications

T-Mobile	T-Mobile Ger. GAAP	+ IFRS figures, CEE mobile	Delta IFRS	FN	T-Mobile IFRS
Total revenue	6,479	432	3	46	6,914
Net revenue	6,273	387	3	47	6,663
EBITDA	2,798	199	(628)	48	2,369
EBITDA margin	43.2%	46.1%			34.3%
Special factors affecting EBITDA	636	0	(641)	49	(5)
Adj. EBITDA	2,162	199	13	50	2,374
Adj. EBITDA margin	33.4%	46.1%			34.3%
Depreciation and amortization	(1,282)	(108)	(1,825)	51	(3,215)
Financial income (expense), net	(203)	(8)	(13)	52	(224)
Income (loss) before income taxes	1,287	83	(2,440)	53	(1,070)
Capex	471	42	93	54	606
Number of employees (average)	44,920	3,190	0		48,111
		from T-Com			

Business unit
Business Customers

T-Systems	T-Systems Ger. GAAP old	Delta IFRS	FN	T-Systems IFRS old	- Global Network factory, ICSS and NWS	+ Billing & collection	+ NetPro small/ medium enterprises	Consoli- dation	Business Customers IFRS new	Enterprise Services	Business Services
Total revenue	2,564	(61)	67	2,503	309	276	976	(277)	3,169	2,139	1,129
Net revenue	1,747	(100)	68	1,647	132	21	664	0	2,200	1,150	1,050
EBITDA	392	(43)	69	349	14	78	48	(13)	448	369	79
EBITDA margin	15.3%	(1.3)%pts		13.9%	4.5%	28.2%	4.9%		14.1%	18.1%	7.0%
Special factors affecting EBITDA	(5)	0	70	(5)	0	0	0	0	(5)	0	(5)
Adj. EBITDA	397	(43)	71	354	14	78	48	(13)	453	369	84
Adj. EBITDA margin	15.5%	(1.4)%pts		14.1%	4.5%	28.2%	4.9%		14.3%	18.1%	7.4%
Depreciation and amortization	(342)	118	72	(224)	(15)	(10)	(14)	(1)	(234)	(180)	(54)
EBIT	50	75	73	125	(1)	67	34	(13)	214	189	25
Financial income (expense), net	(9)	(160)	74	(169)	0	0	(4)	0	(173)	(136)	(1)
Income (loss) before income taxes	39	(83)	75	(44)	0	67	30	(12)	41	53	24
Capex	181	5	76	186	0	7	10	(2)	201	159	42
Number of employees (average)	39,750	0		39,750	633	2,687	9,789	0	51,593	35,860	15,734
					to T-Com	from GHS	from T-Com				

All figures in millions of \$,
calculated and rounded on the basis of precise figures

Unaudited and preliminary Figures

Edgar Filing: DEUTSCHE TELEKOM AG - Form 6-K

Q4 2004. Reconciliation Group and business units.

Group	Group Ger. GAAP	Adjusted			Special influences				Unadjusted			
		Delta IFRS	FN	Group IFRS	Group Ger. GAAP	Delta IFRS	FN	Group IFRS	Group Ger. GAAP	Delta IFRS	FN	Group IFRS
Net revenue	14,958	(218)	1	14,740					14,958	(218)	1	14,740
Cost of sales	(8,140)	268		(7,872)	(77)	95	15	18	(8,217)	363		(7,854)
Gross profit from sales	6,818	50		6,868	(77)	95		18	6,741	145		6,886
Selling costs	(3,675)	172		(3,503)	(24)	1	16	(23)	(3,699)	173		(3,526)
General administrative costs	(1,249)	65		(1,184)	(137)	14	17	(123)	(1,386)	79		(1,307)
Other operating income	908	(429)		479	1,170	(1,170)	18	0	2,078	(1,599)		479
Other operating expenses	(1,348)	968		(380)	172	(106)	19	66	(1,176)	862		(314)
Operating results	1,454	826	2	2,280	1,104	(1,166)		(62)	2,558	(340)	2	2,218
Financial income (expense), net	(743)	(194)	3	(937)	0	1,138	20	1,138	(743)	944	3	201
of which interest expenses	(747)	(33)		(779)	0	0		0	(747)	(32)		(779)
Income (loss) before income taxes	711	632	4	1,343	1,104	(28)	21	1,076	1,815	604	4	2,419
Income taxes	(399)	(258)	5	(657)	12	(21)	22	(9)	(387)	(279)	5	(666)
Income (loss) after taxes	312	374	6	686	1,116	(49)		1,067	1,428	325	6	1,753
Income (losses) applicable to minority shareholders	(60)	(34)	7	(94)	55	0	23	55	(5)	(34)	7	(39)
Net income (loss)	252	340	8	592	1,171	(49)	24	1,122	1,423	291	8	1,714
EBIT	1,509	771	9	2,280	1,104	(1,166)	25	(62)	2,613	(395)	9	2,218
EBIT margin	10.1%	5.4%pts		15.5%					17.5%	(2.4)%pts		15.0%
EBITDA	4,732	(6)	10	4,726	1,107	(1,241)	26	(134)	5,839	(1,247)	10	4,592
EBITDA margin	31.6%	0.4%pts		32.1%					39.0%	(7.9)%pts		31.2%
Depreciation and amortization	(3,225)	779	11	(2,446)	(1)	73	27	72	(3,226)	852	11	(2,374)
Capex	2,125	318	12	2,443					2,125	318	12	2,443
Free cash flow before dividend	3,595	0	13	3,595					3,595	0	13	3,595
Net debt (billions of)	35.2	4.4	14	39.6					35.2	4.4	14	39.6

GHS	GHS Ger. GAAP	Delta IFRS	FN	GHS IFRS old	Billing & collection	GHS IFRS new
Total revenue	1,093	(4)	77	1,089	198	891
Net revenue	94	0	78	94	22	72
EBITDA	(142)	(192)	79	(334)	(21)	(313)
of which Vivento	(123)	(62)	80	(185)	0	(185)
EBITDA margin	(13.0)%	(17.7)%pts		(30.7)%	(10.6)%	(35.1)%
Special factors affecting EBITDA	176	(215)	81	(39)	0	(39)
Adj. EBITDA	(318)	23	82	(295)	(21)	(274)
of which Vivento	(186)	(13)	83	(199)	0	(199)
Adj. EBITDA margin	(29.1)%	2.0%pts		(27.1)%	(10.6)%	(30.8)%
Depreciation and amortization	(281)	32	84	(249)	(10)	(239)
Financial income (expense), net	(554)	(5)	85	(559)	0	(559)
Income (loss) before income taxes	(998)	(144)	86	(1,142)	(31)	(1,111)
Capex	178	126	87	304	16	288
Number of employees (average)	34,371	0		34,371	2,698	31,673
					to T-Systems	

Edgar Filing: DEUTSCHE TELEKOM AG - Form 6-K

Consolidation	Consolidation Ger. GAAP	Delta IFRS	FN	Consolidation IFRS old	Delta new structure	Consolidation IFRS new
Total revenue	(3,016)	(57)		(3,073)	138	(2,935)
Net revenue	0	0		0	0	0
EBITDA	195	(15)		180	24	204
Special factors affecting EBITDA	160	(14)		146	(2)	146
Adj. EBITDA	35	(1)		34	26	58
Depreciation and amortization	77	(40)		37	(24)	13
Financial income (expense), net	(19)	(5)		(24)	(2)	(26)
Income (loss) before income taxes	255	(62)		193	(2)	191
Capex	(87)	35		(52)	12	(40)

Unaudited and preliminary Figures

Business unit
Broadband/Fixed Network

T-Online	T-Online Ger. GAAP	Delta IFRS	FN	T-Online IFRS
Total revenue	522	16	37	538
Net revenue	465	15	38	480
EBITDA	62	19	39	81
EBITDA margin	11.9%	3.2%pts		15.1%
Special factors affecting EBITDA	0	0	40	0
Adj. EBITDA	62	19	41	81
Adj. EBITDA margin	11.9%	3.2%pts		15.1%
Depreciation and amortization	(120)	82	42	(38)
Financial income (expense), net	28	4	43	32
Income (loss) before income taxes	(33)	108	44	75
Capex	65	6	45	71
Number of employees (average)	3,007	0		3,007
				to T-Com

T-Com	T-Com Ger. GAAP old	- IFRS figures, CEE mobile	Delta IFRS	FN	T-Com IFRS old	+ Global Network factory, ICSS and NWS	- NetPro small/ medium enterprises	Consoli- dation	T-Com IFRS new	+ T-Online IFRS	Consoli- dation	Broadband/ Fixed Network IFRS new
Total revenue	7,151	344	(99)	28	6,708	316	1,047	301	6,278	538	(165)	6,651
of which domestic	6,165	0	(98)		6,067			n.a.	5,644	481	167	5,958
of which international	986	344	(1)		641			n.a.	634	57	2	693
Net revenue	6,311		(483)	29	5,828	151	745	0	5,234	480	0	5,714
EBITDA	2,467	154	(21)	30	2,292	13	30	(10)	2,265	81	(6)	2,340
of which domestic	2,210	0	(12)		2,198			n.a.	2,171	83	(6)	2,248
of which international	257	154	(9)		94			n.a.	94	(2)	0	92
EBITDA margin	34.5%	44.8%			34.2%	4.1%	2.9%		36.1%	15.1%		35.2%
Special factors affecting EBITDA	(173)	(2)	0	31	(171)	0	2	4	(169)	0	0	(169)
Adj. EBITDA	2,640	156	(21)	32	2,463	13	28	(14)	2,434	81	(6)	2,509
of which domestic	2,249	0	(30)		2,219			n.a.	2,208	83	(6)	2,285
of which international	391	156	9		244			n.a.	226	(2)	0	224
Adj. EBITDA margin	36.9%	45.3%			36.7%	4.1%	2.7%		38.8%	15.1%		37.7%
Depreciation and amortization	(1,244)	(56)	186	33	(1,002)	(16)	(11)	0	(1,007)	(38)	22	(1,023)
Financial income (expense), net	53	(102)	(42)	34	113	1	38	40	116	32	1	149
Income (loss) before income taxes	1,266	(5)	132	35	1,403	(2)	57	30	1,374	75	17	1,466
Capex	907	183	12	36	736	2	1	(10)	727	71	0	798
of which domestic	564	0	12		576			n.a.	567	61	0	628

Edgar Filing: DEUTSCHE TELEKOM AG - Form 6-K

of which international	343	183	0	160			n.a.	160	10	0	170
Number of employees (average)	124,184	3,198	0	120,985	634	9,617	0	112,002	3,007	0	115,010
of which domestic	94,937	0	0	94,937	634	9,617	0	85,954	2,192	0	88,146
		to			from	to			from		
		T-Mobile			T-Systems	T-Systems			T-Online		

Unaudited and preliminary Figures

Business unit
Mobile Communications

T-Mobile	T-Mobile Ger. GAAP	+ IFRS figures, CEE mobile	Delta IFRS	FN	T-Mobile IFRS
Total revenue	6,335	405	(48)	46	6,692
Net revenue	6,132	366	(49)	47	6,449
EBITDA	2,911	150	(995)	48	2,066
EBITDA margin	46.0%	37.0%			30.9%
Special factors affecting EBITDA	1,012	0	(1,014)	49	(2)
Adj. EBITDA	1,899	150	19	50	2,068
Adj. EBITDA margin	30.0%	37.0%			30.9%
Depreciation and amortization	(1,302)	(69)	484	51	(887)
Financial income (expense), net	(241)	(12)	916	52	663
Income (loss) before income taxes	1,347	69	426	53	1,842
Capex	844	161	87	54	1,092
Number of employees (average)	44,617	3,198	0		47,815
		from T-Com			

Business unit
Business
Customers

T-Systems	T-Systems Ger. GAAP	Delta IFRS	FN	T-Systems IFRS old	- Global Network factory, ICSS and NWS	+ Billing & collection	+ NetPro small/ medium enterprises	Consolidation	Business Customers IFRS new	Enterprise Services	Business Services
Total revenue	2,873	(87)	67	2,786	305	202	1,176	(418)	3,441	2,200	1,242
Net revenue	1,956	(67)	68	1,889	151	22	745	0	2,505	1,408	1,097
EBITDA	346	(39)	69	307	20	(21)	26	3	295	249	46
EBITDA margin	12.0%	(1.0)%pts		11.0%	6.7%	(10.5)%	2.2%		8.6%	11.3%	3.7%
Special factors affecting EBITDA	(68)	0	70	(68)	0	0	(2)	0	70	0	(70)
Adj. EBITDA	414	(39)	71	375	20	(21)	28	3	365	249	116
Adj. EBITDA margin	14.4%	(0.9)%pts		13.5%	6.6%	(10.5)%	2.4%		10.6%	11.3%	9.3%
Depreciation and amortization	(356)	121	72	(235)	(15)	(9)	(11)	2	(238)	(181)	(58)
EBIT	(10)	82	73	72	5	(30)	15	6	57	68	(11)
Financial income (expense), net	(10)	(14)	74	(24)	1	3	(2)	(2)	(26)	(9)	(7)

Edgar Filing: DEUTSCHE TELEKOM AG - Form 6-K

Income (loss) before income taxes	(22)	70	75	48	6	(27)	13	3	31	51	(18)
Capex	218	74	76	292	2	17	13	(15)	307	257	50
Number of employees (average)	39,551	0		39,551	634	2,698	9,617	0	51,232	35,626	15,606
					to T-Com	from GHS	from T-Com				

All figures in millions of \$, calculated and rounded on the basis of precise figures

Unaudited and preliminary Figures

Edgar Filing: DEUTSCHE TELEKOM AG - Form 6-K

FY 2004. Reconciliation Group and business units.

Group	Group Ger. GAAP	Adjusted		Group IFRS	Group Ger. GAAP	Special influences		Group IFRS
		Delta IFRS	FN			Delta IFRS	FN	
Net revenue	57 880	(520)	1	57.360				
Cost of sales	(31 325)	1 102		(30 223)	(77)	(1 259)	15	(1 336)
Gross profit from sales	26 555	582		27 137	(77)	(1 259)		(1 336)
Selling costs	(13 258)	445		(12 813)	(24)	0	16	(24)
General administrative costs	(4 543)	175		(4 368)	(137)	0	17	(137)
Other operating income	3 138	(1 504)		1 634	3 798	(3 714)	18	84
Other operating expenses	(4 972)	3 580		(1 392)	(612)	(1 912)	19	(2 524)
Operating results	6 920	3 278	2	10 198	2 948	(6 885)		(3 937)
Financial income (expense), net	(3 327)	(646)	3	(3 973)	0	1 230	20	1 230
of which interest expenses	(3 351)	(148)		(3 499)	0	0		0
Income (loss) before income taxes	3 593	2 632	4	6 225	2 948	(5 655)	21	(2 707)
Income taxes	(1 043)	(1 044)	5	(2 087)	(565)	1 124	22	559
Income (loss) after taxes	2 550	1 588	6	4 138	2 383	(4 531)		(2 148)
Income (losses) applicable to minority shareholders	(354)	(127)	7	(481)	55	0	23	55
Net income (loss)	2 196	1 461	8	3 657	2 438	(4 531)	24	(2 093)
EBIT	7 119	3 079	9	10 198	2 948	(6 885)	25	(3 937)
EBIT margin	12.3%	5.5%pts		17.8%				
EBITDA	19 364	253	10	19 617	2 951	(3 179)	26	(228)
EBITDA margin	33.5%	0.7%pts		34.2%				
Depreciation and amortization	(12 245)	2 826	11	(9 419)	(3)	(3 706)	27	(3 709)
Capex	5 936	575	12	6 511				
Free cash flow before dividend	10 180	131	13	10 311				
Net debt (billions of)	35.2	4.4	14	39.6				

Group	Group Ger. GAAP	Unadjusted		
		Delta IFRS	FN	Group IFRS
Net revenue	57 880	(520)	1	57 360
Cost of sales	(31 402)	(157)		(31 559)
Gross profit from sales	26 478	(677)		25 801
Selling costs	(13 282)	445		(12 837)
General administrative costs	(4 680)	175		(4 505)

Edgar Filing: DEUTSCHE TELEKOM AG - Form 6-K

Other operating income	6 936	(5 218)		1 718
Other operating expenses	(5 584)	1 668		(3 916)
Operating results	9 868	(3 607)	2	6 261
Financial income (expense), net	(3 327)	584	3	(2 743)
of which interest expenses	(3 351)	(148)		(3 499)
Income (loss) before income taxes	6 541	(3 023)	4	3 518
Income taxes	(1 608)	80	5	(1 528)
Income (loss) after taxes	4 933	(2 943)	6	1 990
Income (losses) applicable to minority shareholders	(299)	(127)	7	(426)
Net income (loss)	4 634	(3 070)	8	1 564
EBIT	10 067	(3 806)	9	6 261
EBIT margin	17.4%	(6.5)%pts		10.9%
EBITDA	22 315	(2 926)	10	19 389
EBITDA margin	38.6%	(4.8)%pts		33.8%
Depreciation and amortization	(12 248)	(880)	11	(13 128)
Capex	5 936	575	12	6 511
Free cash flow before dividend	10 180	131	13	10 311
Net debt (billions of)	35.2	4.4	14	39.6

GHS	GHS Ger. GAAP	Delta IFRS	FN	GHS IFRS old	Billing & collection	GHS IFRS new
Total revenue	4 501	(18)	77	4 483	957	3 526
Net revenue	336	0	78	336	76	260
EBITDA	(317)	(57)	79	(374)	182	(556)
of which Vivento	(786)	47	80	(739)	0	(739)
EBITDA margin	(7.0)%	(1.3)%pts		(8.3)%	19.0%	(15.8)%
Special factors affecting EBITDA	299	(307)	81	(8)	0	(8)
Adj. EBITDA	(616)	250	82	(366)	182	(548)
of which Vivento	(890)	96	83	(794)	0	(794)
Adj. EBITDA margin	(13.7)%	5.5)%pts		(8.2)%	19.0%	(15.5)%
Depreciation and amortization	(846)	(68)	84	(914)	(38)	(876)
Financial income (expense), net	(2 572)	(116)	85	(2 688)	0	(2 688)
Income (loss) before income taxes	(3 792)	(184)	86	(3 976)	144	(4 120)
Capex	490	214	87	704	31	673
Number of employees (average)	35 095	0		35 095	2 223	32 872
					to	
					T-Systems	

Consolidation	Consolidation Ger. GAAP	Delta IFRS	FN	Consolidation IFRS old	Delta new structure	Consolidation IFRS new
Total revenue	(11,946)	(338)		(12,284)	(376)	(12,660)
Net revenue	0	0		0	0	0
EBITDA	20	(30)		(10)	22	12
Special factors affecting EBITDA	67	(14)		53	(5)	48
Adj. EBITDA	(47)	(16)		(63)	27	(36)
Depreciation and amortization	316	(244)		72	(16)	56
Financial income (expense), net	(27)	(188)		(215)	(1)	(216)
Income (loss) before income taxes	310	(463)		(153)	5	(148)
Capex	(125)	70		(55)	12	(43)

Unaudited and preliminary Figures

Business unit
Broadband/Fixed Network

T-Online	T-Online Ger. GAAP	Delta IFRS	FN	T-Online IFRS
Total revenue	1,979	33	37	2,012
Net revenue	1,793	31	38	1,824
EBITDA	419	44	39	463
EBITDA margin	21.2%	1.8%pts		23.0%
Special factors affecting EBITDA	(1)	0	40	(1)
Adj. EBITDA	420	44	41	464
Adj. EBITDA margin	21.2%	1.8%pts		23.1%
Depreciation and amortization	(452)	344	42	(108)
Financial income (expense), net	109	15	43	124
Income (loss) before income taxes	73	406	44	479
Capex	110	11	45	121
Number of employees (average)	2,963	0		2,963
				to T-Com

T-Com	T-Com Ger. GAAP old	- IFRS figures, CEE mobile	Delta IFRS	FN	T-Com IFRS old	+ Global Network factory, ICSS and NWS	- NetPro small/ medium enterprises	Consolidation	T-Com IFRS new	+ T-Online IFRS	Consolidation	Broadband/ Fixed Network IFRS new
Total revenue	27,814	1,333	(228)	28	26,253	1,452	2,797	693	25,601	2,012	(603)	27,010
of which domestic	23,921	0	(228)		23,693			n.a.	23,069	1,797	(604)	24,262
of which international	3,893	1,333	0		2,560			n.a.	2,532	215	1	2,748
Net revenue	24,425		(1,718)	29	22,707	671	2,793	0	20,585	1,824	0	22,409
EBITDA	10,240	679	(23)	30	9,538	47	89	8	9,504	463	(14)	9,953
of which domestic	8,662	0	13		8,675			n.a.	8,641	463	(14)	9,090
of which international	1,578	679	(36)		863			n.a.	863	0	0	863
EBITDA margin	36.8%	50.9%			36.3%	3.2%	3.2%		37.1%	23.0%		36.8%
Special factors affecting EBITDA	(226)	(2)	0	31	(224)	0	6	11	(219)	(1)	0	(220)
Adj. EBITDA	10,466	681	(23)	32	9,762	47	83	(3)	9,723	464	(14)	10,173
of which domestic	8,738	0	(5)		8,733			n.a.	8,712	464	(14)	9,162
of which international	1,728	681	(18)		1,029			n.a.	1,011	0	0	1,011
Adj. EBITDA margin	37.6%	51.1%			37.2%	3.2%	3.0%		38.0%	23.1%		37.7%
Depreciation and amortization	(4,790)	(264)	222	33	(4,304)	(65)	(57)	(4)	(4,316)	(108)	16	(4,408)
Financial income (expense), net	111	(392)	(161)	34	342	(3)	55	70	354	124	1	479

Edgar Filing: DEUTSCHE TELEKOM AG - Form 6-K

Income (loss) before income taxes	5,525	23	74	35	5,576	(21)	87	74	5,542	479	3	6,024
Capex	2,330	315	13	36	2,028	8	30	(8)	1,998	121	0	2,119
of which domestic	1,620	0	14		1,634			n.a.	1,604	95	(1)	1,698
of which international	710	315	(1)		394			n.a.	394	26	1	421
Number of employees (average)	125,395	3,192	0		122,203	631	10,506	0	112,329	2,963	0	115,292
of which domestic	94,992	0	0		94,992	631	10,506	0	85,118	2,149	0	87,267
		to				from	to			from		
		T-Mobile				T-Systems	T-Systems			T-Online		

Unaudited and preliminary Figures

Business unit
Mobile Communications

T-Mobile	T-Mobile Ger. GAAP	+ IFRS figures, CEE mobile	Delta IFRS	FN	T-Mobile IFRS
Total revenue	24,995	1,582	(50)	46	26,527
Net revenue	24,088	1,413	(51)	47	25,450
EBITDA	10,596	676	(2,809)	48	8,463
EBITDA margin	42.4%	42.7%			31.9%
Special factors affecting EBITDA	2,928	0	(2,860)	49	68
Adj. EBITDA	7,668	676	51	50	8,395
Adj. EBITDA margin	30.7%	42.7%			31.6%
Depreciation and amortization	(5,088)	(279)	(1,586)	51	(6,953)
Financial income (expense), net	(774)	(29)	874	52	71
Income (loss) before income taxes	4,636	368	(3,423)	53	1,581
Capex	2,411	299	184	54	2,894
Number of employees (average)	44,226	3,192	0		47,418
		from T-Com			

Business unit
Business Customers

T-Systems	T-Systems Ger. GAAP old	Delta IFRS	FN	T-Systems IFRS old	- Global Network factory, ICSS and NWS	+ Billing & collection	+ NetPro small/ medium enterprises	Consoli- dation	Business Customers IFRS new	Enterprise Services	Business Services
Total revenue	10,537	(168)	67	10,369	1,385	972	4,293	(1,292)	12,957	8,248	4,709
Net revenue	7,238	(195)	68	7,043	671	76	2,793	0	9,241	4,944	4,297
EBITDA	1,357	(48)	69	1,309	78	183	110	(7)	1,517	1,265	252
EBITDA margin	12.9%	(0.3)%pts		12.6%	5.6%	18.8%	2.6%		11.7%	15.3%	5.4%
Special factors affecting EBITDA	(116)	0	70	(116)	0	0	(5)	0	(121)	0	(121)
Adj. EBITDA	1,473	(48)	71	1,425	78	183	115	(7)	1,638	1,256	373
Adj. EBITDA margin	14.0%	(0.2)%pts		13.7%	5.6%	18.8%	2.7%		12.6%	15.3%	7.9%
Depreciation and amortization	(1,388)	467	72	(921)	(65)	(37)	(57)	3	(947)	(718)	(229)
EBIT	(31)	419	73	388	13	145	54	(4)	570	547	23
Financial income (expense), net	(174)	(203)	74	(377)	(3)	2	(15)	(1)	(389)	(268)	(15)
Income (loss) before income taxes	(211)	222	75	11	10	148	38	(6)	181	274	7
Capex	720	99	76	819	8	31	48	(22)	868	701	167
	39,880	0		39,880	631	2,223	10,506	0	51,978	35,529	15,606

Edgar Filing: DEUTSCHE TELEKOM AG - Form 6-K

Number of
employees
(average)

to T-Com from GHS from
T-Com

All figures in millions of \$,
calculated and rounded on the basis of precise figures

FY 2003 Q1 2004 Q2 2004 Q3 2004 Q4 2004 **FY 2004**

Unaudited and preliminary Figures

Edgar Filing: DEUTSCHE TELEKOM AG - Form 6-K

Step 1: IFRS. Deutsche Telekom Group.

Ger. GAAP adjusted	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Net revenue	1	55,838	13,986	14,412	14,524	14,958	57,880
Cost of sales		(31,233)	(7,570)	(7,766)	(7,849)	(8,140)	(31,325)
Gross profit from sales		24,605	6,416	6,646	6,675	6,818	26,555
Selling costs		(13,420)	(3,295)	(3,274)	(3,014)	(3,675)	(13,258)
General administrative costs		(4,635)	(1,105)	(1,129)	(1,060)	(1,249)	(4,543)
Other operating income		3,402	731	780	719	908	3,138
Other operating expense		(4,710)	(1,222)	(1,308)	(1,094)	(1,348)	(4,972)
Operating results	2	5,242	1,525	1,715	2,226	1,454	6,920
Financial income (expense), net	3	(4,120)	(1,110)	(681)	(793)	(743)	(3,327)
of which interest expenses		(3,776)	(973)	(795)	(836)	(747)	(3,351)
Income (loss) before income taxes	4	1,122	415	1,034	1,433	711	3,593
Income taxes	5	(530)	(91)	(213)	(340)	(399)	(1,043)
Income (loss) after taxes	6	592	324	821	1,093	312	2,550
Income (losses) applicable to minority shareholders	7	(370)	(97)	(93)	(104)	(60)	(354)
Net income (loss)	8	222	227	728	989	252	2,196
EBIT	9	5,404	1,569	1,768	2,273	1,509	7,119
EBIT margin		9.7%	11.2%	12.3%	15.6%	10.1%	12.3%
EBITDA	10	18,288	4,585	4,783	5,264	4,732	19,364
EBITDA margin		32.8%	32.8%	33.2%	36.2%	31.6%	33.5%
Depreciation and amortization	11	(12,884)	(3,016)	(3,015)	(2,991)	(3,225)	(12,245)
Capex	12	6,234	1,019	1,517	1,275	2,125	5,936
Free cash flow before dividend	13	8,285	2,900	1,294	2,391	3,595	10,180
Net debt (billions of)	14	46.6	44.6	43.3	40.8	35.2	35.2

Unaudited and preliminary Figures

Edgar Filing: DEUTSCHE TELEKOM AG - Form 6-K

Step 1: IFRS. Deutsche Telekom Group.

Ger. GAAP unadjusted	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Net revenue	1	55,838	13,986	14,412	14,524	14,958	57,880
Cost of sales		(31,402)	(7,570)	(7,766)	(7,849)	(8,217)	(31,402)
Gross profit from sales		24,436	6,416	6,646	6,675	6,741	26,478
Selling costs		(13,505)	(3,295)	(3,274)	(3,014)	(3,699)	(13,282)
General administrative costs		(4,976)	(1,105)	(1,129)	(1,060)	(1,386)	(4,680)
Other operating income		4,558	731	2,758	1,369	2,078	6,936
Other operating expense		(5,084)	(1,291)	(1,914)	(1,203)	(1,176)	(5,584)
Operating results	2	5,429	1,456	3,087	2,767	2,558	9,868
Financial income (expense), net	3	(4,031)	(1,110)	(681)	(793)	(743)	(3,327)
of which interest expenses		(3,776)	(973)	(795)	(836)	(747)	(3,351)
Income (loss) before income taxes	4	1,398	346	2,406	1,974	1,815	6,541
Income taxes	5	225	(80)	(658)	(483)	(387)	(1,608)
Income (loss) after taxes	6	1,623	266	1,748	1,491	1,428	4,933
Income (losses) applicable to minority shareholders	7	(370)	(97)	(93)	(104)	(5)	(299)
Net income (loss)	8	1,253	169	1,655	1,387	1,423	4,634
EBIT	9	5,591	1,500	3,140	2,814	2,613	10,067
EBIT margin		10.0%	10.7%	21.8%	19.4%	17.5%	17.4%
EBITDA	10	18,475	4,516	6,155	5,805	5,839	22,315
EBITDA margin		33.1%	32.3%	42.7%	40.0%	39.0%	38.6%
Depreciation and amortization	11	(12,884)	(3,016)	(3,015)	(2,991)	(3,226)	(12,248)
Capex	12	6,234	1,019	1,517	1,275	2,125	5,936
Free cash flow before dividend	13	8,285	2,900	1,294	2,391	3,595	10,180
Net debt (billions of)	14	46.6	44.6	43.3	40.8	35.2	35.2

Ger. GAAP Special influences	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Net revenue	1						
Cost of sales		(169)	0	0	0	(77)	(77)
Gross profit from sales		(169)	0	0	0	(77)	(77)
Selling costs		(85)	0	0	0	(24)	(24)
General administrative costs		(341)	0	0	0	(137)	(137)
Other operating income		1,156	0	1,978	650	1,170	3,798
Other operating expense		(374)	(69)	(606)	(109)	172	(612)
Operating results	2	187	(69)	1,372	541	1,104	2,948
Financial income (expense), net	3	89	0	0	0	0	0
of which interest expenses		0	0	0	0	0	0
Income (loss) before income taxes	4	276	(69)	1,372	541	1,104	2,948
Income taxes	5	755	11	(445)	(143)	12	(565)
Income (loss) after taxes	6	1,031	(58)	927	398	1,116	2,383
Income (losses) applicable to minority shareholders	7	0	0	0	0	55	55
Net income (loss)	8	1,031	(58)	927	398	1,171	2,438
EBIT	9	187	(69)	1,372	541	1,104	2,948
EBIT margin							
EBITDA	10	187	(69)	1,372	541	1,107	2,951
EBITDA margin							

Edgar Filing: DEUTSCHE TELEKOM AG - Form 6-K

Depreciation and amortization	11	0	0	0	0	(1)	(3)
Capex	12						
Free cash flow before dividend	13						
Net debt (billions of)	14						

Unaudited and preliminary Figures

Edgar Filing: DEUTSCHE TELEKOM AG - Form 6-K

Step 1: IFRS. Deutsche Telekom Group.

IFRS adjusted	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Net revenue	1	55,503	13,890	14,377	14,353	14,740	57,360
Cost of sales		(29,347)	(7,219)	(7,618)	(7,514)	(7,872)	(30,223)
Gross profit from sales		26,156	6,671	6,759	6,839	6,868	27,137
Selling costs		(12,742)	(3,207)	(3,072)	(3,031)	(3,503)	(12,813)
General administrative costs		(4,515)	(1,034)	(1,148)	(1,002)	(1,184)	(4,368)
Other operating income		1,851	361	398	396	479	1,634
Other operating expense		(1,508)	(306)	(375)	(331)	(380)	(1,392)
Operating results	2	9,242	2,485	2,562	2,871	2,280	10,198
Financial income (expense), net	3	(4,878)	(1,224)	(788)	(1,024)	(937)	(3,973)
of which interest expenses		(3,880)	(937)	(919)	(864)	(779)	(3,499)
Income (loss) before income taxes	4	4,364	1,261	1,774	1,847	1,343	6,225
Income taxes	5	(1,634)	(440)	(430)	(560)	(657)	(2,087)
Income (loss) after taxes	6	2,730	821	1,344	1,287	686	4,138
Income (losses) applicable to minority shareholders	7	(457)	(130)	(122)	(135)	(94)	(481)
Net income (loss)	8	2,273	691	1,222	1,152	592	3,657
EBIT	9	9,242	2,485	2,562	2,871	2,280	10,198
EBIT margin		16.7%	17.9%	17.8%	20.0%	15.5%	17.8%
EBITDA	10	18,572	4,675	4,923	5,293	4,726	19,617
EBITDA margin		33.5%	33.7%	34.2%	36.9%	32.1%	34.2%
Depreciation and amortization	11	(9,330)	(2,190)	(2,361)	(2,422)	(2,446)	(9,419)
Capex	12	7,502	910	1,680	1,478	2,443	6,511
Free cash flow before dividend	13	8,691	2,951	1,325	2,440	3,595	10,311
Net debt (billions of)	14	50.7	48.9	47.3	44.7	39.6	39.6

Delta IFRS adjusted	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Net revenue	1	(335)	(96)	(35)	(171)	(218)	(520)
Cost of sales		1,886	351	148	335	268	1,102
Gross profit from sales		1,551	255	113	164	50	582
Selling costs		678	88	202	(17)	172	445
General administrative costs		120	71	(19)	58	65	175
Other operating income		(1,551)	(370)	(382)	(323)	(429)	(1,504)
Other operating expense		3,202	916	933	763	968	3,580
Operating results	2	4,000	960	847	645	826	3,278
Financial income (expense), net	3	(758)	(114)	(107)	(231)	(194)	(646)
of which interest expenses		(104)	36	(124)	(28)	(32)	(148)
Income (loss) before income taxes	4	3,242	846	740	414	632	2,632
Income taxes	5	(1,104)	(349)	(217)	(220)	(258)	(1,044)
Income (loss) after taxes	6	2,138	497	523	194	374	1,588
Income (losses) applicable to minority shareholders	7	(87)	(33)	(29)	(31)	(34)	(127)
Net income (loss)	8	2,051	464	494	163	340	1,461
EBIT	9	3,838	916	794	598	771	3,079

Edgar Filing: DEUTSCHE TELEKOM AG - Form 6-K

EBIT margin		7.0%pts	6.7%pts	5.5%pts	4.4%pts	5.4%pts	5.5%pts
EBITDA	10	284	90	140	29	(6)	253
EBITDA margin		0.7%pts	0.9%pts	1.0%pts	0.7%pts	0.4%pts	0.7%pts
Depreciation and amortization	11	3,554	826	654	569	779	2,826
Capex	12	1,268	(109)	163	203	318	575
Free cash flow before dividend	13	406	51	31	49	0	131
Net debt (billions of)	14	4.1	4.3	4.0	3.9	4.4	4.4

Unaudited and preliminary Figures

Edgar Filing: DEUTSCHE TELEKOM AG - Form 6-K

Step 1: IFRS. Deutsche Telekom Group.

IFRS unadjusted	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Net revenue	1	55,503	13,890	14,377	14,353	14,740	57,360
Cost of sales		(29,369)	(7,219)	(8,971)	(7,515)	(7,854)	(31,559)
Gross profit from sales		26,134	6,671	5,406	6,838	6,886	25,801
Selling costs		(12,747)	(3,207)	(3,072)	(3,032)	(3,526)	(12,837)
General administrative costs		(4,596)	(1,034)	(1,148)	(1,016)	(1,307)	(4,505)
Other operating income		2,359	361	473	405	479	1,718
Other operating expense		(2,765)	(375)	(375)	(2,852)	(314)	(3,916)
Operating results	2	8,385	2,416	1,284	343	2,218	6,261
Financial income (expense), net	3	(4,247)	(1,224)	(696)	(1,024)	201	(2,743)
of which interest expenses		(3,880)	(937)	(919)	(864)	(779)	(3,499)
Income (loss) before income taxes	4	4,138	1,192	588	(681)	2,419	3,518
Income taxes	5	(1,744)	(430)	111	(543)	(666)	(1,528)
Income (loss) after taxes	6	2,394	762	699	(1,224)	1,753	1,990
Income (losses) applicable to minority shareholders	7	(457)	(130)	(122)	(135)	(39)	(426)
Net income (loss)	8	1,937	632	577	(1,359)	1,714	1,564
EBIT	9	8,385	2,416	1,284	343	2,218	6,261
EBIT margin		15.1%	17.4%	8.9%	2.4%	15.0%	10.9%
EBITDA	10	18,689	4,606	4,998	5,193	4,592	19,389
EBITDA margin		33.7%	33.2%	34.8%	36.2%	31.2%	33.8%
Depreciation and amortization	11	(10,304)	(2,190)	(3,714)	(4,850)	(2,374)	(13,128)
Capex	12	7,502	910	1,680	1,478	2,443	6,511
Free cash flow before dividend	13	8,691	2,951	1,325	2,440	3,595	10,311
Net debt (billions of)	14	50.7	48.9	47.3	44.7	39.6	39.6

Delta IFRS unadjusted	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Net revenue	1	(335)	(96)	(35)	(171)	(218)	(520)
Cost of sales		2,033	351	(1,205)	334	363	(157)
Gross profit from sales		1,698	255	(1,240)	163	145	(677)
Selling costs		758	88	202	(18)	173	445
General administrative costs		380	71	(19)	44	79	175
Other operating income		(2,199)	(370)	(2,285)	(964)	(1,599)	(5,218)
Other operating expense		2,319	916	1,539	(1,649)	862	1,668
Operating results	2	2,956	960	(1,803)	(2,424)	(340)	(3,607)
Financial income (expense), net	3	(216)	(114)	(15)	(231)	944	584
of which interest expenses		(104)	36	(124)	(28)	(32)	(148)
Income (loss) before income taxes	4	2,740	846	(1,818)	(2,655)	604	(3,023)
Income taxes	5	(1,969)	(350)	769	(60)	(279)	80
Income (loss) after taxes	6	771	496	(1,049)	(2,715)	325	(2,943)
Income (losses) applicable to minority shareholders	7	(87)	(33)	(29)	(31)	(34)	(127)
Net income (loss)	8	684	463	(1,078)	(2,746)	291	(3,070)
EBIT	9	2,794	916	(1,856)	(2,471)	(395)	(3,806)
EBIT margin		5.1%pts	6.7%pts	(12.9)%pts	(17.0)%pts	(2.4)%pts	(6.5)%pts

Edgar Filing: DEUTSCHE TELEKOM AG - Form 6-K

EBITDA	10	214	90	(1,157)	(612)	(1,247)	(2,926)
EBITDA margin		0.6%pts	0.9%pts	(7.9)%pts	(3.8)%pts	(7.9)%pts	(4.8)%pts
Depreciation and amortization	11	2,580	826	(699)	(1,859)	852	(880)
Capex	12	1,268	(109)	163	203	318	575
Free cash flow before dividend	13	406	51	31	49	0	131
Net debt (billions of)	14	4.1	4.3	4.0	3.9	4.4	4.4

Unaudited and preliminary Figures

Edgar Filing: DEUTSCHE TELEKOM AG - Form 6-K

Step 1: IFRS. Deutsche Telekom Group.

IFRS Special influences	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Net revenue							
Cost of sales	15	(22)	0	(1,353)	(1)	18	(1,336)
Gross profit from sales		(22)	0	(1,353)	(1)	18	(1,336)
Selling costs	16	(5)	0	0	(1)	(23)	(24)
General administrative costs	17	(81)	0	0	(14)	(123)	(137)
Other operating income	18	508	0	75	9	0	84
Other operating expense	19	(1,257)	(69)	0	(2,521)	66	(2,524)
Operating results		(857)	(69)	(1,278)	(2,528)	(62)	(3,937)
Financial income (expense), net	20	631	0	92	0	1,138	1,230
of which interest expenses		0	0	0	0	0	0
Income (loss) before income taxes	21	(226)	(69)	(1,186)	(2,528)	1,076	(2,707)
Income taxes	22	(110)	10	541	17	(9)	559
Income (loss) after taxes		(336)	(59)	(645)	(2,511)	1,067	(2,148)
Income (losses) applicable to minority shareholders	23	0	0	0	0	55	55
Net income (loss)	24	(336)	(59)	(645)	(2,511)	1,122	(2,093)
EBIT	25	(857)	(69)	(1,278)	(2,528)	(62)	(3,937)
EBIT margin							
EBITDA	26	117	(69)	75	(100)	(134)	(228)
EBITDA margin							
Depreciation and amortization	27	(974)	0	(1,353)	(2,428)	72	(3,709)
Capex							
Free cash flow before dividend							
Net debt (billions of)							

Delta IFRS Special influences	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Net revenue	1						
Cost of sales		147	0	(1,353)	(1)	95	(1,259)
Gross profit from sales		147	0	(1,353)	(1)	95	(1,259)
Selling costs		80	0	0	(1)	1	0
General administrative costs		260	0	0	(14)	14	0
Other operating income		(648)	0	(1,903)	(641)	(1,170)	(3,714)
Other operating expense		(883)	0	606	(2,412)	(106)	(1,912)
Operating results	2	(1,044)	0	(2,650)	(3,069)	(1,166)	(6,885)
Financial income (expense), net		542	0	92	0	1,138	1,230
of which interest expenses	3	0	0	0	0	0	0
Income (loss) before income taxes	4	(502)	0	(2,558)	(3,069)	(28)	(5,655)
Income taxes	5	(865)	(1)	986	160	(21)	1,124
Income (loss) after taxes	6	(1,367)	(1)	(1,572)	(2,909)	(49)	(4,531)
Income (losses) applicable to minority shareholders	7	0	0	0	0	0	0
Net income (loss)	8	(1,367)	(1)	(1,572)	(2,909)	(49)	(4,531)
EBIT	9	(1,044)	0	(2,650)	(3,069)	(1,166)	(6,885)
EBIT margin							

Edgar Filing: DEUTSCHE TELEKOM AG - Form 6-K

EBITDA	10	(70)	0	(1,297)	(641)	(1,241)	(3,179)
EBITDA margin							
Depreciation and amortization	11	(974)	0	(1,353)	(2,428)	73	(3,706)
Capex							
Free cash flow before dividend							
Net debt (billions of)							

Unaudited and preliminary Figures

Edgar Filing: DEUTSCHE TELEKOM AG - Form 6-K

Step 1: IFRS. T-Com.

Ger. GAAP	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	28	29,206	6,975	6,882	6,806	7,151	27,814
of which domestic		25,351	6,059	5,906	5,791	6,165	23,921
of which international		3,855	916	976	1,015	986	3,893
Net revenue	29	25,116	6,053	6,054	6,007	6,311	24,425
EBITDA	30	10,164	2,605	2,592	2,576	2,467	10,240
of which domestic		8,541	2,181	2,156	2,115	2,210	8,662
of which international		1,623	424	436	461	257	1,578
EBITDA margin		34.8%	37.3%	37.7%	37.8%	34.5%	36.8%
Special factors affecting EBITDA	31	(192)	(36)	0	(17)	(173)	(226)
Adj. EBITDA	32	10,356	2,641	2,592	2,593	2,640	10,466
of which domestic		8,667	2,217	2,156	2,116	2,249	8,738
of which international		1,689	424	436	477	391	1,728
Adj. EBITDA margin		35.5%	37.9%	37.7%	38.1%	36.9%	37.6%
Depreciation and amortization	33	(5,169)	(1,184)	(1,204)	(1,158)	(1,244)	(4,790)
Financial income (expense), net	34	(284)	(15)	28	45	53	111
Income (loss) before income taxes	35	4,690	1,399	1,405	1,455	1,266	5,525
Capex	36	2,129	384	521	518	907	2,330
of which domestic		1,516	292	380	384	564	1,620
of which international		613	92	141	134	343	710
Number of employees (average)		139,548	125,700	125,782	125,914	124,184	125,395
of which domestic		106,571	94,506	94,943	95,583	94,937	94,992

IFRS figures, CEE mobile	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue		1,187	286	329	374	344	1,333
of which domestic		0	0	0	0	0	0
of which international		1,187	286	329	374	344	1,333
Net revenue							
EBITDA		598	149	187	189	154	679
of which domestic		0	0	0	0	0	0
of which international		598	149	187	189	154	679
EBITDA margin		50.4%	52.1%	56.8%	50.5%	44.8%	50.9%
Special factors affecting EBITDA		0	0	0	0	(2)	(2)
Adj. EBITDA		598	149	187	189	156	681
of which domestic		0	0	0	0	0	0
of which international		598	149	187	189	156	681
Adj. EBITDA margin		50.4%	52.1%	56.8%	50.5%	45.3%	51.1%
Depreciation and amortization		(295)	(50)	(51)	(107)	(56)	(264)
Financial income (expense), net		(286)	(278)	1	(13)	(102)	(392)
Income (loss) before income taxes		17	(179)	136	70	(5)	23
Capex		229	38	50	44	183	315
of which domestic		0	0	0	0	0	0
of which international		229	38	50	44	183	315
Number of employees (average)		3,132	3,185	3,192	3,190	3,198	3,192
of which domestic		0	0	0	0	0	0

Unaudited and preliminary Figures

Edgar Filing: DEUTSCHE TELEKOM AG - Form 6-K

Step 1: IFRS. T-Com.

Delta IFRS	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	28	(135)	(57)	(9)	(63)	(99)	(228)
of which domestic		(126)	(54)	(12)	(64)	(98)	(228)
of which international		(9)	(3)	3	1	(1)	0
Net revenue	29	(1,420)	(368)	(384)	(483)	(483)	(1,718)
EBITDA	30	253	(6)	23	(19)	(21)	(23)
of which domestic		310	3	18	4	(12)	13
of which international		(57)	(9)	5	(23)	(9)	(36)
EBITDA margin							
Special factors affecting EBITDA	31	135	0	0	0	0	0
Adj. EBITDA	32	118	(6)	23	(19)	(21)	(23)
of which domestic		175	3	18	4	(30)	(5)
of which international		(57)	(9)	5	(23)	9	(18)
Adj. EBITDA margin							
Depreciation and amortization	33	213	78	59	(101)	186	222
Financial income (expense), net	34	(155)	(38)	(41)	(40)	(42)	(161)
Income (loss) before income taxes	35	332	41	51	(151)	132	74
Capex	36	(30)	(1)	(12)	14	12	13
of which domestic		(33)	(1)	(12)	15	12	14
of which international		3	0	0	(1)	0	(1)
Number of employees (average)		0	0	0	0	0	0
of which domestic		0	0	0	0	0	0

IFRS	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	28	27,884	6,632	6,544	6,369	6,708	26,253
of which domestic		25,225	6,005	5,894	5,727	6,067	23,693
of which international		2,659	627	650	642	641	2,560
Net revenue	29	23,696	5,685	5,670	5,524	5,828	22,707
EBITDA	30	9,819	2,450	2,428	2,368	2,292	9,538
of which domestic		8,851	2,184	2,174	2,119	2,198	8,675
of which international		968	266	254	249	94	863
EBITDA margin		35.2%	36.9%	37.1%	37.2%	34.2%	36.3%
Special factors affecting EBITDA	31	(57)	(36)	0	(17)	(171)	(224)
Adj. EBITDA	32	9,876	2,486	2,428	2,385	2,463	9,762
of which domestic		8,842	2,220	2,174	2,120	2,219	8,733
of which international		1,034	266	254	265	244	1,029
Adj. EBITDA margin		35.4%	37.5%	37.1%	37.4%	36.7%	37.2%
Depreciation and amortization	33	(4,661)	(1,056)	(1,094)	(1,152)	(1,002)	(4,304)
Financial income (expense), net	34	(153)	225	(14)	18	113	342
Income (loss) before income taxes	35	5,005	1,619	1,320	1,234	1,403	5,576
Capex	36	1,870	345	459	488	736	2,028
of which domestic		1,483	291	368	399	576	1,634
of which international		387	54	91	89	160	394
Number of employees (average)		136,416	122,515	122,590	122,724	120,985	122,203
of which domestic		106,571	94,506	94,943	95,583	94,937	94,992

Unaudited and preliminary Figures

Edgar Filing: DEUTSCHE TELEKOM AG - Form 6-K

Step 1: IFRS. T-Mobile.

Ger. GAAP	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	46	22,778	5,944	6,237	6,479	6,335	24,995
Net revenue	47	21,572	5,678	6,005	6,273	6,132	24,088
EBITDA	48	7,016	1,677	3,210	2,798	2,911	10,596
EBITDA margin		30.8%	28.2%	51.5%	43.2%	46.0%	42.4%
Special factors affecting EBITDA	49	345	0	1,280	636	1,012	2,928
Adj. EBITDA	50	6,671	1,677	1,930	2,162	1,899	7,668
Adj. EBITDA margin		29.3%	28.2%	30.9%	33.4%	30.0%	30.7%
Depreciation and amortization	51	(5,196)	(1,234)	(1,270)	(1,282)	(1,302)	(5,088)
Financial income (expense), net	52	(895)	(265)	(65)	(203)	(241)	(774)
Income (loss) before income taxes	53	831	156	1,846	1,287	1,347	4,636
Capex	54	3,012	452	644	471	844	2,411
Number of employees (average)		41,767	43,152	44,215	44,920	44,617	44,226
Delta IFRS	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	46	(55)	(19)	14	3	(48)	(50)
Net revenue	47	(55)	(18)	13	3	(49)	(51)
EBITDA	48	(417)	1	(1,187)	(628)	(995)	(2,809)
Special factors affecting EBITDA	49	(345)	0	(1,205)	(641)	(1,014)	(2,860)
Adj. EBITDA	50	(72)	1	18	13	19	51
Depreciation and amortization	51	1,720	599	(844)	(1,825)	484	(1,586)
Financial income (expense), net	52	448	(4)	(25)	(13)	916	874
Income (loss) before income taxes	53	1,845	618	(2,027)	(2,440)	426	(3,423)
Capex	54	586	(91)	95	93	87	184
Number of employees (average)		0	0	0	0	0	0
Delta CEE	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue		1,475	347	398	432	405	1,582
Net revenue		1,287	306	354	387	366	1,413
EBITDA		603	148	179	199	150	676
EBITDA margin		40.9%	42.7%	45.0%	46.1%	37.0%	42.7%
Special factors affecting EBITDA		0	0	0	0	0	0
Adj. EBITDA		603	148	179	199	150	676
Adj. EBITDA margin		40.9%	42.7%	45.0%	46.1%	37.0%	42.7%
Depreciation and amortization		(292)	(50)	(52)	(108)	(69)	(279)
Financial income (expense), net		(18)	(5)	(4)	(8)	(12)	(29)
Income (loss) before income taxes		293	93	123	83	69	368
Capex		222	42	54	42	161	299
Number of employees (average)		3,132	3,185	3,192	3,190	3,198	3,192
IFRS	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	46	24,198	6,272	6,649	6,914	6,692	26,527
Net revenue	47	22,804	5,966	6,372	6,663	6,449	25,450
EBITDA	48	7,202	1,826	2,202	2,369	2,066	8,463
EBITDA margin		29.8%	29.1%	33.1%	34.3%	30.9%	31.9%
Special factors affecting EBITDA	49	0	0	75	(5)	(2)	68
Adj. EBITDA	50	7,202	1,826	2,127	2,374	2,068	8,395
Adj. EBITDA margin		29.8%	29.1%	32.0%	34.3%	30.9%	31.6%
Depreciation and amortization	51	(3,768)	(685)	(2,166)	(3,215)	(887)	(6,953)
Financial income (expense), net	52	(465)	(274)	(94)	(224)	663	71

Edgar Filing: DEUTSCHE TELEKOM AG - Form 6-K

Income (loss) before income taxes	53	2,969	867	(58)	(1,070)	1,842	1,581
Capex	54	3,820	403	793	606	1,092	2,894
Number of employees (average)		44,899	46,337	47,407	48,111	47,815	47,418

Unaudited and preliminary Figures

Edgar Filing: DEUTSCHE TELEKOM AG - Form 6-K

Step 1: IFRS. T-Mobile Deutschland.

Ger. GAAP	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	55	8,479	2,121	2,161	2,238	2,184	8,704
EBITDA	56	3,598	773	832	916	942	3,463
EBITDA margin		42.4%	36.4%	38.5%	40.9%	43.1%	39.8%
Special factors affecting EBITDA		(7)	0	0	(5)	(2)	(7)
Adj. EBITDA	56	3,605	773	832	921	944	3,470
Adj. EBITDA margin		42.5%	36.4%	38.5%	41.2%	43.2%	39.9%
Capex	57	462	57	72	83	159	371

Delta IFRS	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	55	0	(1)	18	23	1	41
EBITDA	56	77	30	48	37	55	170
EBITDA margin		0.9%pts	1.4%pts	1.9%pts	1.2%pts	2.5%pts	1.8%pts
Special factors affecting EBITDA		7	0	0	0	0	0
Adj. EBITDA	56	70	30	48	37	55	170
Adj. EBITDA margin		0.8%pts	1.4%pts	1.9%pts	1.2%pts	2.5%pts	1.8%pts
Capex	57	325	1	24	36	42	103

IFRS	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	55	8,479	2,120	2,179	2,261	2,185	8,745
EBITDA	56	3,675	803	880	953	997	3,633
EBITDA margin		43.3%	37.9%	40.4%	42.1%	45.6%	41.5%
Special factors affecting EBITDA		0	0	0	(5)	(2)	(7)
Adj. EBITDA	56	3,675	803	880	958	999	3,640
Adj. EBITDA margin		43.3%	37.9%	40.4%	42.4%	45.7%	41.6%
Capex	57	787	58	96	119	201	474

Step 1: IFRS. T-Mobile UK.

Ger. GAAP	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	58	4,303	1,133	1,108	1,106	997	4,344
EBITDA	58	1,060	385	440	384	233	1,442
EBITDA margin		24.6%	34.0%	39.7%	34.7%	23.4%	33.2%
Special factors affecting EBITDA		0	0	75	0	0	75
Adj. EBITDA	58	1,060	385	365	384	233	1,367
Adj. EBITDA margin		24.6%	34.0%	32.9%	34.7%	23.4%	31.5%
Capex	58	361	66	91	100	104	361

Delta IFRS	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	58	9	0	0	0	0	0
EBITDA	58	13	(1)	4	6	4	13
EBITDA margin		0.3%pts	(0.1)%pts	0.4%pts	0.5%pts	0.4%pts	0.3%pts
Special factors affecting EBITDA		0	0	0	0	0	0
Adj. EBITDA	58	13	(1)	4	6	4	13
Adj. EBITDA margin		0.3%pts	(0.1)%pts	0.4%pts	0.5%pts	0.4%pts	0.3%pts

Edgar Filing: DEUTSCHE TELEKOM AG - Form 6-K

IFRS	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Capex	58	20	1	(1)	(3)	20	17
Total revenue	58	4,312	1,133	1,108	1,106	997	4,344
EBITDA	58	1,073	384	444	390	237	1,455
EBITDA margin		24.9%	33.9%	40.1%	35.3%	23.8%	33.5%
Special factors affecting EBITDA	58	0	0	75	0	0	75
Adj. EBITDA	58	1,073	384	369	390	237	1,380
Adj. EBITDA margin		24.9%	33.9%	33.3%	35.3%	23.8%	31.8%
Capex	58	381	67	90	97	124	378

Unaudited and preliminary Figures

Edgar Filing: DEUTSCHE TELEKOM AG - Form 6-K

Step 1: IFRS. T-Mobile USA.

Ger. GAAP	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	59	7,416	2,070	2,320	2,477	2,499	9,366
EBITDA	60	1,506	405	1,794	1,298	631	4,128
EBITDA margin		20.3%	19.6%	77.3%	52.4%	25.3%	44.1%
Special factors affecting EBITDA	61	0	0	1,205	641	73	1,919
Adj. EBITDA	62	1,506	405	589	657	558	2,209
Adj. EBITDA margin		20.3%	19.6%	25.4%	26.5%	22.3%	23.6%
Capex	63	1,817	289	419	197	415	1,320

Delta IFRS	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	59	(53)	(17)	(3)	(19)	(49)	(88)
EBITDA	60	(182)	(36)	(1,241)	(673)	(122)	(2,072)
EBITDA margin		(2.3)%pts	(1.6)%pts	(53.5)%pts	(27.0)%pts	(4.5)%pts	(21.9)%pts
Special factors affecting EBITDA	61	0	0	(1,205)	(641)	(73)	(1,919)
Adj. EBITDA	62	(182)	(36)	(36)	(32)	(49)	(153)
Adj. EBITDA margin		(2.3)%pts	(1.6)%pts	(1.5)%pts	(1.1)%pts	(1.6)%pts	(1.4)%pts
Capex	63	195	(98)	63	51	(3)	13

IFRS	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	59	7,363	2,053	2,317	2,458	2,450	9,278
EBITDA	60	1,324	369	553	625	509	2,056
EBITDA margin		18.0%	18.0%	23.9%	25.4%	20.8%	22.2%
Special factors affecting EBITDA	61	0	0	0	0	0	0
Adj. EBITDA	62	1,324	369	553	625	509	2,056
Adj. EBITDA margin		18.0%	18.0%	23.9%	25.4%	20.8%	22.2%
Capex	63	2,012	191	482	248	412	1,333

Step 1: IFRS. T-Mobile Netherlands.

Ger. GAAP	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	64	861	250	267	270	259	1,046
EBITDA	64	45	1	31	55	40	127
EBITDA margin		5.2%	0.4%	11.6%	20.4%	15.4%	12.1%
Special factors affecting EBITDA	64	0	0	0	0	0	0
Adj. EBITDA	64	45	1	31	55	40	127
Adj. EBITDA margin		5.2%	0.4%	11.6%	20.4%	15.4%	12.1%
Capex	64	139	17	20	29	72	138

Delta IFRS	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	64	(1)	0	0	0	0	0
EBITDA	64	17	2	6	3	6	17
EBITDA margin		2.0%pts	0.8%pts	2.2%pts	1.1%pts	2.3%pts	1.6%pts
Special factors affecting EBITDA	64	0	0	0	0	0	0
Adj. EBITDA	64	17	2	6	3	6	17
Adj. EBITDA margin		2.0%pts	0.8%pts	2.2%pts	1.1%pts	2.3%pts	1.6%pts

Edgar Filing: DEUTSCHE TELEKOM AG - Form 6-K

	64	37	2	5	5	7	19
IFRS	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	64	860	250	267	270	259	1,046
EBITDA	64	62	3	37	58	46	144
EBITDA margin		7.2%	1.2%	13.9%	21.5%	17.8%	13.8%
Special factors affecting EBITDA	64	0	0	0	0	0	0
Adj. EBITDA	64	62	3	37	58	46	144
Adj. EBITDA margin		7.2%	1.2%	13.9%	21.5%	17.8%	13.8%
Capex	64	176	19	25	34	79	157

Unaudited and preliminary Figures

Edgar Filing: DEUTSCHE TELEKOM AG - Form 6-K

Step 1: IFRS. T-Mobile Austria.

Ger. GAAP	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	65	1,098	236	210	222	215	883
EBITDA	65	340	55	50	66	65	236
EBITDA margin		31.0%	23.3%	23.8%	29.7%	30.2%	26.7%
Special factors affecting EBITDA	65	0	0	0	0	0	0
Adj. EBITDA	65	340	55	50	66	65	236
Adj. EBITDA margin		31.0%	23.3%	23.8%	29.7%	30.2%	26.7%
Capex	65	122	13	24	44	36	117

Delta IFRS	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	65	0	(1)	0	(1)	1	(1)
EBITDA	65	6	0	1	0	3	4
EBITDA margin		0.5%pts	0.1%pts	0.5%pts	0.1%pts	1.2%pts	0.5%pts
Special factors affecting EBITDA	65	0	0	0	0	0	0
Adj. EBITDA	65	6	0	1	0	3	4
Adj. EBITDA margin		0.5%pts	0.1%pts	0.5%pts	0.1%pts	1.2%pts	0.5%pts
Capex	65	3	0	1	0	7	8

IFRS	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	65	1,098	235	210	221	216	882
EBITDA	65	346	55	51	66	68	240
EBITDA margin		31.5%	23.4%	24.3%	29.9%	31.5%	27.2%
Special factors affecting EBITDA	65	0	0	0	0	0	0
Adj. EBITDA	65	346	55	51	66	68	240
Adj. EBITDA margin		31.5%	23.4%	24.3%	29.9%	31.5%	27.2%
Capex	65	125	13	25	44	43	125

Step 1: IFRS. T-Mobile CZ.

Ger. GAAP	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	66	768	186	204	213	225	828
EBITDA	66	339	84	89	105	84	362
EBITDA margin		44.1%	45.2%	43.6%	49.3%	37.3%	43.7%
Special factors affecting EBITDA	66	0	0	0	0	0	0
Adj. EBITDA	66	339	84	89	105	84	362
Adj. EBITDA margin		44.1%	45.2%	43.6%	49.3%	37.3%	43.7%
Capex	66	85	7	14	16	51	88

Delta IFRS	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	66	(11)	0	(1)	0	0	(1)
EBITDA	66	1	2	1	(3)	2	2
EBITDA margin		0.8%pts	1.1%pts	0.7%pts	(1.4)%pts	0.9%pts	0.3%pts
Special factors affecting EBITDA	66	0	0	0	0	0	0
Adj. EBITDA	66	1	2	1	(3)	2	2
Adj. EBITDA margin		0.8%pts	1.1%pts	0.7%pts	(1.4)%pts	0.9%pts	0.3%pts

Edgar Filing: DEUTSCHE TELEKOM AG - Form 6-K

IFRS	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Capex	66	2	1	2	0	11	14
Total revenue	66	757	186	203	213	225	827
EBITDA	66	340	86	90	102	86	364
EBITDA margin		44.9%	46.2%	44.3%	47.9%	38.2%	44.0%
Special factors affecting EBITDA	66	0	0	0	0	0	0
Adj. EBITDA	66	340	86	90	102	86	364
Adj. EBITDA margin		44.9%	46.2%	44.3%	47.9%	38.2%	44.0%
Capex	66	87	8	16	16	62	102

Unaudited and preliminary Figures

Edgar Filing: DEUTSCHE TELEKOM AG - Form 6-K

Step 1: IFRS. T-Systems.

Ger. GAAP	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	67	10,614	2,475	2,625	2,564	2,873	10,537
Net revenue	68	7,184	1,722	1,813	1,747	1,956	7,238
EBITDA	69	1,412	301	318	392	346	1,357
EBITDA margin		13.3%	12.2%	12.1%	15.3%	12.0%	12.9%
Special factors affecting EBITDA	70	(3)	0	(43)	(5)	(68)	(116)
Adj. EBITDA	71	1,415	301	361	397	414	1,473
Adj. EBITDA margin		13.3%	12.2%	13.8%	15.5%	14.4%	14.0%
Depreciation and amortization	72	(1,499)	(340)	(350)	(342)	(356)	(1,388)
EBIT	73	(87)	(39)	(32)	50	(10)	(31)
Financial income (expense), net	74	(486)	(150)	(5)	(9)	(10)	(174)
Income (loss) before income taxes	75	(581)	(190)	(38)	39	(22)	(211)
Capex	76	660	127	194	181	218	720
Number of employees (average)		42,108	40,352	39,867	39,750	39,551	39,880
Delta IFRS	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	67	(145)	(11)	(9)	(61)	(87)	(168)
Net revenue	68	(150)	(11)	(17)	(100)	(67)	(195)
EBITDA	69	116	25	9	(43)	(39)	(48)
EBITDA margin		1.3%pts	1.1%pts	0.4%pts	(1.3)%pts	(1.0)%pts	(0.3)%pts
Special factors affecting EBITDA	70	70	0	0	0	0	0
Adj. EBITDA	71	46	25	9	(43)	(39)	(48)
Adj. EBITDA margin		0.6%pts	1.1%pts	0.4%pts	(1.4)%pts	(0.9)%pts	(0.2)%pts
Depreciation and amortization	72	477	114	114	118	121	467
EBIT	73	593	139	123	75	82	419
Financial income (expense), net	74	(36)	(11)	(18)	(160)	(14)	(203)
Income (loss) before income taxes	75	566	129	106	(83)	70	222
Capex	76	206	10	10	5	74	99
Number of employees (average)		0	0	0	0	0	0
IFRS	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	67	10,469	2,464	2,616	2,503	2,786	10,369
Net revenue	68	7,034	1,711	1,796	1,647	1,889	7,043
EBITDA	69	1,528	326	327	349	307	1,309
EBITDA margin		14.6%	13.2%	12.5%	13.9%	11.0%	12.6%
Special factors affecting EBITDA	70	67	0	(43)	(5)	(68)	(116)
Adj. EBITDA	71	1,461	326	370	354	375	1,425
Adj. EBITDA margin		14.0%	13.2%	14.1%	14.1%	13.5%	13.7%
Depreciation and amortization	72	(1,022)	(226)	(236)	(224)	(235)	(921)

Edgar Filing: DEUTSCHE TELEKOM AG - Form 6-K

EBIT	73	506	100	91	125	72	388
Financial income (expense), net	74	(522)	(161)	(23)	(169)	(24)	(377)
Income (loss) before income taxes	75	(15)	(61)	68	(44)	48	11
Capex	76	866	137	204	186	292	819
Number of employees (average)		42,108	40,352	39,867	39,750	39,551	39,880

Unaudited and preliminary Figures

Edgar Filing: DEUTSCHE TELEKOM AG - Form 6-K

Step 1: IFRS. T-Online.

Ger. GAAP	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	37	1,851	493	500	464	522	1,979
Net revenue	38	1,662	453	456	419	465	1,793
EBITDA	39	335	119	128	110	62	419
EBITDA margin		18.1%	24.1%	25.6%	23.7%	11.9%	21.2%
Special factors affecting EBITDA	40	25	0	0	(1)	0	(1)
Adj. EBITDA	41	310	119	128	111	62	420
Adj. EBITDA margin		16.7%	24.1%	25.6%	23.9%	11.9%	21.2%
Depreciation and amortization	42	(430)	(109)	(111)	(112)	(120)	(452)
Financial income (expense), net	43	200	27	28	26	28	109
Income (loss) before income taxes	44	104	37	45	24	(33)	73
Capex	45	81	12	18	15	65	110
Number of employees (average)		2,637	2,918	2,945	2,981	3,007	2,963
Delta IFRS	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	37	0	(4)	(1)	22	16	33
Net revenue	38	1	(5)	(1)	22	15	31
EBITDA	39	4	(1)	1	25	19	44
EBITDA margin		0.2%pts	0.0%pts	0.3%pts	4.1%pts	3.2%pts	1.8%pts
Special factors affecting EBITDA	40	(1)	0	0	0	0	0
Adj. EBITDA	41	5	(1)	1	25	19	44
Adj. EBITDA margin		0.3%pts	0.0%pts	0.3%pts	4.1%pts	3.2%pts	1.8%pts
Depreciation and amortization	42	348	87	87	88	82	344
Financial income (expense), net	43	(54)	3	4	4	4	15
Income (loss) before income taxes	44	299	89	92	117	108	406
Capex	45	9	1	0	4	6	11
Number of employees (average)		0	0	0	0	0	0
IFRS	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	37	1,851	489	499	486	538	2,012
Net revenue	38	1,663	448	455	441	480	1,824
EBITDA	39	339	118	129	135	81	463
EBITDA margin		18.3%	24.1%	25.9%	27.8%	15.1%	23.0%
Special factors affecting EBITDA	40	24	0	0	(1)	0	(1)
Adj. EBITDA	41	315	118	129	136	81	464
Adj. EBITDA margin		17.0%	24.1%	25.9%	28.0%	15.1%	23.1%
Depreciation and amortization	42	(82)	(22)	(24)	(24)	(38)	(108)
Financial income (expense), net	43	146	30	32	30	32	124

Edgar Filing: DEUTSCHE TELEKOM AG - Form 6-K

Income (loss) before income taxes	44	403	126	137	141	75	479
Capex	45	90	13	18	19	71	121
Number of employees (average)		2,637	2,918	2,945	2,981	3,007	2,963

Unaudited and preliminary Figures

Edgar Filing: DEUTSCHE TELEKOM AG - Form 6-K

Step 1: IFRS. GHS.

Ger. GAAP	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	77	4,268	1,090	1,154	1,164	1,093	4,501
Net revenue	78	304	80	84	78	94	336
EBITDA	79	(276)	(163)	(81)	69	(142)	(317)
of which Vivento	80	(434)	(250)	(261)	(152)	(123)	(786)
EBITDA margin		(6.5)%	(15.0)%	(7.0)%	5.9%	(13.0)%	(7.0)%
Special factors affecting							
EBITDA	81	40	(33)	135	21	176	299
Adj. EBITDA	82	(316)	(130)	(216)	48	(318)	(616)
of which Vivento	83	(491)	(217)	(304)	(183)	(186)	(890)
Adj. EBITDA margin		(7.4)%	(11.9)%	(18.7)%	4.1%	(29.1)%	(13.7)%
Depreciation and							
amortization	84	(881)	(212)	(173)	(180)	(281)	(846)
Financial income (expense),							
net	85	(2,877)	(768)	(574)	(676)	(554)	(2,572)
Income (loss) before income							
taxes	86	(4,071)	(1,156)	(839)	(799)	(998)	(3,792)
Capex	87	416	57	131	124	178	490
Number of employees							
(average)		25,203	36,239	34,976	34,795	34,371	35,095
Delta IFRS	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	77	(2)	(5)	(4)	(5)	(4)	(18)
Net revenue	78	2	0	0	0	0	0
EBITDA	79	163	98	30	7	(192)	(57)
of which Vivento(1)	80	n.a.	42	32	35	(62)	47
EBITDA margin		3.8%pts	9.0%pts	2.6%pts	0.6%pts	(17.7)%pts	(1.3)%pts
Special factors affecting							
EBITDA	81	67	0	(92)	0	(215)	(307)
Adj. EBITDA	82	96	98	122	7	23	250
of which Vivento(1)	83	n.a.	42	32	35	(13)	96
Adj. EBITDA margin		2.2%pts	9.0%pts	10.5%pts	0.6%pts	2.0%pts	5.5%pts
Depreciation and							
amortization	84	61	0	(33)	(67)	32	(68)
Financial income (expense),							
net	85	(452)	(44)	(78)	11	(5)	(116)
Income (loss) before income							
taxes	86	(191)	67	(70)	(37)	(144)	(184)
Capex	87	479	4	19	65	126	214
Number of employees							
(average)		0	0	0	0	0	0
IFRS	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	77	4,266	1,085	1,150	1,159	1,089	4,483
Net revenue	78	306	80	84	78	94	336
EBITDA	79	(113)	(65)	(51)	76	(334)	(374)
of which Vivento	80	n.a.	(208)	(229)	(117)	(185)	(739)
EBITDA margin		(2.6)%	(6.0)%	(4.4)%	6.6%	(30.7)%	(8.3)%
Special factors affecting							
EBITDA	81	107	(33)	43	21	(39)	(8)
Adj. EBITDA	82	(220)	(32)	(94)	55	(295)	(366)

Edgar Filing: DEUTSCHE TELEKOM AG - Form 6-K

of which Vivento	83	n.a.	(175)	(272)	(148)	(199)	(794)
Adj. EBITDA margin		(5.2)%	(2.9)%	(8.2)%	4.7%	(27.1)%	(8.2)%
Depreciation and amortization	84	(820)	(212)	(206)	(247)	(249)	(914)
Financial income (expense), net	85	(3,329)	(812)	(652)	(665)	(559)	(2,688)
Income (loss) before income taxes	86	(4,262)	(1,089)	(909)	(836)	(1,142)	(3,976)
Capex	87	895	61	150	189	304	704
Number of employees (average)		25,203	36,239	34,976	34,795	34,371	35,095

Unaudited and preliminary Figures

Step 1: IFRS. Consolidation.

Ger. GAAP	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue		(12,879)	(2,991)	(2,986)	(2,953)	(3,016)	(11,946)
Net revenue		0	0	0	0	0	0
EBITDA		(176)	(23)	(12)	(140)	195	20
Special factors affecting EBITDA		(28)	0	0	(93)	160	67
Adj. EBITDA		(148)	(23)	(12)	(47)	35	(47)
Depreciation and amortization		291	63	93	83	77	316
Financial income (expense), net		311	61	(93)	24	(19)	(27)
Income (loss) before income taxes		425	100	(13)	(32)	255	310
Capex		(64)	(13)	9	(34)	(87)	(125)

Delta IFRS	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue		(286)	(61)	(95)	(125)	(57)	(338)
Net revenue		0	0	0	0	0	0
EBITDA		90	(26)	(25)	36	(15)	(30)
Special factors affecting EBITDA		4	0	0	0	(14)	(14)
Adj. EBITDA		86	(26)	(25)	36	(1)	(16)
Depreciation and amortization		(242)	(52)	(81)	(71)	(40)	(244)
Financial income (expense), net		(235)	(293)	148	(38)	(5)	(188)
Income (loss) before income taxes		(386)	(370)	43	(74)	(62)	(463)
Capex		25	(36)	47	24	35	70

IFRS	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue		(13,165)	(3,052)	(3,081)	(3,078)	(3,073)	(12,284)
Net revenue		0	0	0	0	0	0
EBITDA		(86)	(49)	(37)	(104)	180	(10)
Special factors affecting EBITDA		(24)	0	0	(93)	146	53
Adj. EBITDA		(62)	(49)	(37)	(11)	34	(63)
Depreciation and amortization		49	11	12	12	37	72
Financial income (expense), net		76	(232)	55	(14)	(24)	(215)
Income (loss) before income taxes		39	(270)	30	(106)	193	(153)
Capex		(39)	(49)	56	(10)	(52)	(55)

Unaudited and preliminary Figures

Edgar Filing: DEUTSCHE TELEKOM AG - Form 6-K

Step 2: New structure. Broadband/Fixed Network.

Broadband/ Fixed Network	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	28,295	6,941	6,809	6,609	6,651	27,010
of which domestic	25,519	6,274	6,109	5,921	5,958	24,262
of which international	2,776	667	700	688	693	2,748
Net revenue	23,197	5,653	5,609	5,433	5,714	22,409
EBITDA	10,368	2,559	2,577	2,477	2,340	9,953
of which domestic	9,445	2,296	2,324	2,222	2,248	9,090
of which international	923	263	253	255	92	863
EBITDA margin	36.6%	36.9%	37.8%	37.5%	35.2%	36.8%
Special factors affecting EBITDA	(40)	(33)	0	(18)	(169)	(220)
Adj. EBITDA	10,408	2,592	2,577	2,495	2,509	10,173
of which domestic	9,419	2,329	2,324	2,224	2,285	9,162
of which international	989	263	253	271	224	1,011
Adj. EBITDA margin	36.8%	37.3%	37.8%	37.8%	37.7%	37.7%
Depreciation and amortization	(4,747)	(1,082)	(1,122)	(1,181)	(1,023)	(4,408)
Financial income (expense), net	(15)	261	20	49	149	479
Income (loss) before income taxes	5,606	1,738	1,475	1,345	1,466	6,024
Capex	1,994	358	465	498	798	2,119
of which domestic	1,588	298	368	404	628	1,698
of which international	406	60	97	94	170	421
Number of employees (average)	128,064	114,748	114,860	116,549	115,010	115,292
of which domestic	97,520	85,928	86,390	88,605	88,146	87,267
T Com	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	27,206	6,599	6,470	6,254	6,278	25,601
of which domestic	24,599	5,982	5,825	5,618	5,644	23,069
of which international	2,607	617	645	636	634	2,532
Net revenue	21,534	5,205	5,154	4,992	5,234	20,585
EBITDA	10,080	2,457	2,440	2,342	2,265	9,504
of which domestic	9,111	2,191	2,186	2,093	2,171	8,641
of which international	969	266	254	249	94	863
EBITDA margin	37.1%	37.2%	37.7%	37.4%	36.1%	37.1%
Special factors affecting EBITDA	(40)	(33)	0	(17)	(169)	(219)
Adj. EBITDA	10,120	2,490	2,440	2,359	2,434	9,723
of which domestic	9,085	2,224	2,186	2,094	2,208	8,712
of which international	1,035	266	254	265	226	1,011
Adj. EBITDA margin	37.2%	37.7%	37.7%	37.7%	38.8%	38.0%
Depreciation and amortization	(4,665)	(1,058)	(1,096)	(1,155)	(1,007)	(4,316)
Financial income (expense), net	(161)	230	(11)	(19)	116	(354)
Income (loss) before income taxes	5,254	1,629	1,333	1,206	1,374	5,542
Capex	1,839	345	447	479	727	1,998
of which domestic	1,452	291	356	390	567	1,604
of which international	387	54	91	89	160	394
Number of employees (average)	125,428	111,830	111,915	113,568	112,002	112,329
of which domestic	95,583	83,821	84,269	86,427	85,954	85,118

Unaudited and preliminary Figures

Edgar Filing: DEUTSCHE TELEKOM AG - Form 6-K

T Online	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	1,851	489	499	486	538	2012
Net revenue	1,663	448	455	441	480	1,824
EBITDA	339	118	129	135	81	463
EBITDA margin	18.3%	24.1%	25.9%	27.8%	15.1%	23.0%
Special factors affecting EBITDA	24	0	0	(1)	0	(1)
Adj. EBITDA	315	118	129	136	81	464
Adj. EBITDA margin	17.0%	24.1%	25.9%	28.0%	15.1%	23.1%
Depreciation and amortization	(82)	(22)	(24)	(24)	(38)	(108)
Financial income (expense), net	146	30	32	30	32	124
Income (loss) before income taxes	403	126	137	141	75	479
Capex	90	13	18	19	71	121
Number of employees (average)	2,637	2,918	2,945	2,981	3,007	2,963
of which domestic	1,937	2,107	2,121	2,178	2,192	2,149

Transfer out	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	2,730	563	602	585	1,047	2,797
Net revenue	2,955	676	708	664	745	2,793
EBITDA	(73)	8	14	37	30	89
EBITDA margin	(2.7)%	1.4%	2.3%	6.3%	2.9%	3.2%
Special factors affecting EBITDA	17	4	0	0	2	6
Adj. EBITDA	(90)	4	14	37	28	83
Adj. EBITDA margin	(3.3)%	0.7%	2.3%	6.3%	2.7%	3.0%
Depreciation and amortization	(64)	(16)	(16)	(14)	(11)	(57)
Financial income (expense), net	78	(11)	16	12	38	55
Income (loss) before income taxes	(59)	(19)	14	35	57	87
Capex	51	6	16	9	1	30
Number of employees (average)	11,868	11,313	11,306	9,789	9,617	10,506

Transfer in	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	1,884	418	396	322	316	1,452
Net revenue	793	196	192	132	151	671
EBITDA	187	4	22	8	13	47
EBITDA margin	9.9%	1.0%	5.6%	2.5%	4.1%	3.2%
Special factors affecting EBITDA	0	0	0	0	0	0
Adj. EBITDA	187	4	22	8	13	47
Adj. EBITDA margin	9.9%	1.0%	5.6%	2.5%	4.1%	3.2%
Depreciation and amortization	(65)	(17)	(18)	(14)	(16)	(65)
Financial income (expense), net	(7)	1	(2)	(3)	1	(3)
Income (loss) before income taxes	115	(12)	2	(9)	(2)	(21)
Capex	17	4	3	0	2	8
Number of employees (average)	880	628	631	633	634	631

Unaudited and preliminary Figures

Edgar Filing: DEUTSCHE TELEKOM AG - Form 6-K

Step 2: New structure. Business Customers.

Business Customers	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	12,937	3,075	3,272	3,169	3,441	12,957
Net revenue	9,267	2,209	2,327	2,200	2,505	9,241
EBITDA	1,532	391	383	448	295	1,517
EBITDA margin	11.8%	12.7%	11.7%	14.1%	8.6%	11.7%
Special factors affecting EBITDA	50	(3)	(43)	(5)	(70)	(121)
Adj. EBITDA	1,482	393	426	453	365	1,638
Adj. EBITDA margin	11.5%	12.8%	13.0%	14.3%	10.6%	12.6%
Depreciation and amortization	(1,066)	(232)	(243)	(234)	(238)	(947)
EBIT	466	159	140	214	57	570
Financial income (expense), net	(515)	(166)	(24)	(173)	(26)	(389)
Income (loss) before income taxes	(49)	(7)	116	41	31	181
Capex	934	139	222	201	307	868
Number of employees (average)	54,390	52,357	52,729	51,593	51,232	51,978

Business Services	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	4,702	1,168	1,170	1,129	1,242	4,709
Net revenue	4,571	1,062	1,088	1,050	1,097	4,297
EBITDA	149	71	56	79	46	252
EBITDA margin	3.2%	6.1%	4.8%	7.0%	3.7%	5.4%
Special factors affecting EBITDA	89	(3)	(43)	(5)	(70)	(121)
Adj. EBITDA	60	74	99	84	116	373
Adj. EBITDA margin	1.3%	6.3%	8.5%	7.4%	9.3%	7.9%
Depreciation and amortization	(272)	(58)	(60)	(54)	(58)	(229)
EBIT	(123)	13	(4)	25	(11)	23
Financial income (expense), net	5	(3)	(4)	(1)	(7)	(15)
Income (loss) before income taxes	(118)	9	(8)	24	(18)	7
Capex	166	25	51	42	50	167
Number of employees (average)	17,836	17,247	17,210	15,734	15,606	16,449

Enterprise Services	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	8,235	1,907	2,102	2,039	2,200	8,248
Net revenue	4,696	1,147	1,239	1,150	1,408	4,944
EBITDA	1,383	319	328	369	249	1,265
EBITDA margin	16.8%	16.7%	15.6%	18.1%	11.3%	15.3%
Special factors affecting EBITDA	(39)	0	0	0	0	0
Adj. EBITDA	1,422	319	328	369	249	1,265
Adj. EBITDA margin	17.3%	16.7%	15.6%	18.1%	11.3%	15.3%
Depreciation and amortization	(796)	(174)	(184)	(180)	(181)	(718)
EBIT	589	146	144	189	68	547
Financial income (expense), net	(374)	(131)	8	(136)	(9)	(268)
Income (loss) before income taxes	215	14	155	53	51	274
Capex	768	114	171	159	257	701
Number of employees (average)	36,554	35,110	35,520	35,860	35,626	35,529

Edgar Filing: DEUTSCHE TELEKOM AG - Form 6-K

Transfer out	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	1,604	384	387	309	305	1,385
Net revenue	793	196	192	132	151	671
EBITDA	232	16	27	14	20	78
EBITDA margin	14.5%	4.2%	7.0%	4.5%	6.6%	5.6%
Special factors affecting EBITDA	0	0	0	0	0	0
Adj. EBITDA	232	16	27	14	20	78
Adj. EBITDA margin	14.5%	4.2%	7.0%	4.5%	6.6%	5.6%
Depreciation and amortization	(65)	(17)	(18)	(15)	(15)	(65)
EBIT	167	(1)	10	(1)	5	13
Financial income (expense), net	(7)	0	(4)	0	1	(3)
Income (loss) before income taxes	161	(1)	5	0	6	10
Capex	17	4	3	0	2	8
Number of employees (average)	880	628	631	633	634	631

Transfer in Enterprise Services	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	1,007	222	272	276	202	972
Net revenue	71	18	15	21	22	76
EBITDA	283	56	70	78	(21)	183
EBITDA margin	28.1%	25.3%	25.7%	28.2%	(10.5)%	18.8%
Special factors affecting EBITDA	0	0	0	0	0	0
Adj. EBITDA	283	56	70	78	(21)	183
Adj. EBITDA margin	28.1%	25.3%	25.7%	28.2%	(10.5)%	18.8%
Depreciation and amortization	(49)	(8)	(10)	(10)	(9)	(37)
EBIT	234	48	60	67	(30)	145
Financial income (expense), net	0	0	(1)	0	3	2
Income (loss) before income taxes	233	48	60	67	(27)	148
Capex	33	2	6	7	17	31
Number of employees (average)	1,294	1,320	2,189	2,687	2,698	2,223

Transfer in Business Services	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	4,463	1,044	1,097	976	1,176	4,293
Net revenue	2,955	676	708	664	745	2,793
EBITDA	(27)	19	17	48	26	110
EBITDA margin	(0.6)%	1.8%	1.6%	4.9%	2.2%	2.6%
Special factors affecting EBITDA	(17)	(3)	0	0	(2)	(5)
Adj. EBITDA	(10)	22	17	48	28	115
Adj. EBITDA margin	(0.2)%	2.1%	1.5%	4.9%	2.4%	2.7%
Depreciation and amortization	(64)	(16)	(16)	(14)	(11)	(57)
EBIT	(91)	3	1	34	15	54
Financial income (expense), net	1	(4)	(5)	(4)	(2)	(15)
Income (loss) before income taxes	(91)	(1)	(4)	30	13	38
Capex	50	6	19	10	13	48
Number of employees (average)	11,868	11,313	11,306	9,789	9,617	10,506

Unaudited and preliminary Figures

Step 2: New structure. GHS.

GHS	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	3,271	866	882	887	891	3,526
Net revenue	235	62	69	57	72	260
EBITDA	(396)	(120)	(122)	(1)	(313)	(556)
of which Vivento(1)	n.a.	(208)	(229)	(117)	(185)	(739)
EBITDA margin	(12.1)%	(13.9)%	(13.8)%	(0.1)%	(35.1)%	(15.8)%
Special factors affecting EBITDA	107	(33)	43	21	(39)	(8)
Adj. EBITDA	(503)	(87)	(165)	(22)	(274)	(548)
of which Vivento(1)	n.a.	(175)	(272)	(148)	(199)	(794)
Adj. EBITDA margin	(15.4)%	(10.0)%	(18.7)%	(2.5)%	(30.8)%	(15.5)%
Depreciation and amortization	(771)	(204)	(196)	(237)	(239)	(876)
Financial income (expense), net	(3,328)	(812)	(651)	(666)	(559)	(2,688)
Income (loss) before income taxes	(4,495)	(1,136)	(969)	(904)	(1,111)	(4,120)
Capex	862	58	145	182	288	673
Number of employees (average)	23,909	34,919	32,787	32,108	31,673	32,872

Disposals	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	995	219	268	272	198	957
Net revenue	71	18	15	21	22	76
EBITDA	283	55	71	77	(21)	182
EBITDA margin	28.5%	25.1%	26.5%	28.3%	(10.6)%	19.0%
Special factors affecting EBITDA	0	0	0	0	0	0
Adj. EBITDA	283	55	71	77	(21)	182
Adj. EBITDA margin	28.5%	25.1%	26.5%	28.3%	(10.6)%	19.0%
Depreciation and amortization	(49)	(8)	(10)	(10)	(10)	(38)
Financial income (expense), net	(1)	0	(1)	1	0	0
Income (loss) before income taxes	233	47	60	68	(31)	144
Capex	33	3	5	7	16	31
Number of employees (average)	1,294	1,320	2,189	2,687	2,698	2,223

(1) Value for 2003 in accordance with IFRS not available.

Unaudited and preliminary Figures

Step 2: New structure. Consolidation.

	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	(13,198)	(3,264)	(3,235)	(3,226)	(2,935)	(12,660)
Net revenue	0	0	0	0	0	0
EBITDA	(17)	(50)	(42)	(100)	204	12
Special factors affecting EBITDA	0	0	0	(93)	146	53
Adj. EBITDA	(17)	(50)	(42)	(7)	58	(41)
Depreciation and amortization	48	13	13	17	13	56
Financial income (expense), net	76	(233)	53	(10)	(26)	(216)
Income (loss) before income taxes	107	(270)	24	(93)	191	(148)
Capex	(109)	(48)	54	(9)	(40)	(43)

Unaudited and preliminary Figures

Balance sheet structure.

Unaudited and preliminary Figures

IFRS. Consolidated balance sheet.

Assets	FN	Dec. 31, 2003			Dec. 31, 2004		
		Ger. GAAP	Delta	IFRS	Ger. GAAP	Delta	IFRS
Current assets		19.9	1.6	21.5	16.9	2.1	19.0
Cash and cash equivalents		9.1	0.0	9.1	8.0	0.0	8.0
Trade receivables and other receivables	88	5.7	1.9	7.6	5.1	1.6	6.7
Income tax receivables		1.0	0.0	1.0	0.3	0.0	0.3
Other current financial assets	89	2.1	0.0	2.1	1.6	0.2	1.8
Inventories	90	1.2	(0.2)	1.0	1.2	0.0	1.2
Other current assets	91	0.8	(0.1)	0.7	0.7	0.3	1.0
Noncurrent assets		98.1	20.0	118.1	92.7	17.4	110.1
Intangible assets	92	45.2	10.2	55.4	43.2	7.5	50.7
Property, plant and equipment	93	47.5	1.8	49.3	44.4	1.9	46.3
Financial assets accounted for using the equity method		2.4	0.0	2.4	2.6	0.1	2.7
Other noncurrent financial assets	94	0.8	0.6	1.4	0.5	1.2	1.7
Deferred tax assets	95	1.9	7.4	9.3	1.9	6.4	8.3
Other noncurrent assets	96	0.3	0.0	0.3	0.1	0.3	0.4
Total assets		118.0	21.6	139.6	109.6	19.5	129.1

Unaudited and preliminary Figures

IFRS. Consolidated balance sheet.

Shareholder s equity and liabilities	Dec. 31, 2003				Dec. 31, 2004			
	FN	Ger. GAAP	Delta	IFRS	Ger. GAAP	Delta	IFRS	
Current liabilities		30.3	0.1	30.4	25.6	0.6	26.2	
Current financial liabilities	97	18.1	0.8	18.9	13.0	1.1	14.1	
Trade payables and other payables		6.4	0.0	6.4	6.2	0.0	6.2	
Income tax liabilities		0.2	0.0	0.2	0.7	0.0	0.7	
Current accruals	98	4.1	(0.7)	3.4	4.3	(0.6)	3.7	
Other current liabilities		1.5	0.0	1.5	1.4	0.1	1.5	
Noncurrent liabilities		53.9	11.5	65.4	46.1	10.9	57.0	
Noncurrent financial liabilities	99	43.5	2.8	46.3	34.9	3.2	38.1	
Pension provisions and other employee benefits	100	4.5	(0.3)	4.2	4.6	(0.4)	4.2	
Other noncurrent accruals	101	3.1	(0.5)	2.6	3.4	(0.3)	3.1	
Deferred tax liabilities	102	2.8	7.8	10.6	3.1	6.6	9.7	
Other noncurrent liabilities	103	0.0	1.7	1.7	0.1	1.8	1.9	
Debt		84.2	11.6	95.8	71.7	11.5	83.2	
Shareholders equity		33.8	10.0	43.8	37.9	8.0	45.9	
Capital stock		10.7	0.0	10.7	10.7	0.0	10.7	
Additional paid-in capital	104	50.1	(0.6)	49.5	50.1	(0.6)	49.5	
Retained earnings incl. carryforwards	105	(24.3)	4.7	(19.6)	(23.0)	5.3	(17.7)	
Cumulative other comprehensive income	106	(8.0)	5.1	(2.9)	(8.5)	5.9	(2.6)	
Consolidated net profit/(loss)	107	1.3	0.6	1.9	4.6	(3.0)	1.6	
Own shareholdings		0.0	0.0	0.0	0.0	0.0	0.0	
Shareholdings in other companies (minority interests)	108	4.0	0.2	4.2	4.0	0.4	4.4	
Total liabilities		118.0	21.6	139.6	109.6	19.5	129.1	

Unaudited and preliminary Figures

Preliminary reconciliations of shareholder's equity.

	FN	Dec. 31, 2004	Dec. 31, 2003
Shareholder's equity under German GAAP		37.9	33.8
Goodwill	109	(3.1)	(3.5)
Mobile communications licenses	109	9.8	13.1
Software	110	0.6	0.6
Borrowing costs	111	(0.5)	(0.6)
Measurement of investments in companies not fully consolidated and not accounted for in the consolidated financial statements under the equity method	112	0.9	0.3
Leases	113	(0.6)	(0.5)
Provisions	114	1.6	1.5
Pension provisions		0.4	0.3
Other provisions		1.2	1.2
Deffered revenue	115	(1.2)	(1.1)
Other IFRS adjustments	116	0.7	0.6
Deffered taxes	117	(0.2)	(0.4)
Deffered tax assets		6.4	7.4
Deffered tax liabilities		(6.6)	(7.8)
Shareholder's equity under IFRS		45.9	43.8

Unaudited and preliminary Figures

Reconciliation Net debt.

	FN	Dec. 31, 2004	Sep. 30, 2004	Jun. 30, 2004	Mar. 31, 2004	Dec. 31, 2003	Jan. 1, 2004
Net debt derived from German GAAP information							
		35,198	40,779	43,330	44,585	46,576	61,106
Lease liabilities	122	2,487	2,294	2,340	2,410	2,443	1,843
Liabilities arising from ABS transaction	123	1,563	1,190	1,195	1,367	1,233	1,202
Other IFRS differences	124	344	404	452	521	473	164
Net debt derived from IFRS information							
		39,592	44,667	47,317	48,883	50,725	64,315
Bonds							
		39,458	43,347	46,559	49,997	51,164	56,417
Liabilities to banks							
		3,074	3,153	3,182	3,262	3,789	6,235
Liabilities to non-banks from promissory notes							
		651	718	755	769	756	811
Liabilities from derivatives							
		1,096	986	963	1,003	1,255	1,189
Lease liabilities							
		2,487	2,294	2,340	2,410	2,443	1,843
Liabilities arising from ABS transactions							
		1,563	1,190	1,195	1,367	1,233	1,202
Other financial liabilities							
		79	76	120	197	52	103
Gross debt derived from IFRS information							
		48,408	51,764	55,114	59,005	60,692	67,800
Cash and cash equivalents							
		8,038	5,928	6,614	9,198	9,131	1,904
Available-for-sale financial assets							
		120	636	676	151	137	492
Derivatives							
		284	269	235	385	318	805
Other financial assets							
		374	264	272	388	381	284
Net debt derived from IFRS information							
		39,592	44,667	47,317	48,883	50,725	64,315

Unaudited and preliminary Figures

Reconciliation Cash flow statement.

Net cash (used for)/
provided by
operating activities

	FN	FY 2003	Q1 2004	H1 2004	Q1-Q3 2004	FY 2004
German GAAP		14,316	4,250	7,128	10,808	16,307
Internally generated software	118	242	15	54	153	254
ABS	119	378	(211)	(51)	(58)	(339)
Leasing	120	150	20	111	160	207
Interest on borrowings	121	(41)	(8)	(22)	(29)	(58)
Others		8	238	(16)	90	350
IFRS		15,053	4,304	7,204	11,124	16,721

Net cash (used for)/
provided by investing
activities

	FN	FY 2003	Q1 2004	H1 2004	Q1-Q3 2004	FY 2004
German GAAP		(2,073)	(1,337)	(3,351)	(4,352)	(4,318)
Internally generated software	118	(242)	(15)	(54)	(153)	(254)
ABS	119	46	19	39	46	41
Leasing	120		22	40	35	37
Interest on borrowings	121	41	8	22	29	58
Others		(21)	(32)	(32)	(162)	(66)
IFRS		(2,249)	(1,335)	(3,336)	(4,557)	(4,502)

Net cash (used for)/
provided by financing
activities

	FN	FY 2003	Q1 2004	H1 2004	Q1-Q3 2004	FY 2004
German GAAP		(5,226)	(2,606)	(6,204)	(9,342)	(12,652)
Internally generated software	118					
ABS	119	(424)	192	12	12	298
Leasing	120	(150)	(42)	(151)	(195)	(244)
Interest on borrowings	121					
Others		(3)	(203)	65	81	(284)
IFRS		(5,797)	(2,659)	(6,278)	(9,444)	(12,882)

Effect of foreign exchange
rate changes
on cash and
cash equivalents

	FN	FY 2003	Q1 2004	H1 2004	Q1-Q3 2004	FY 2004
German GAAP		(43)	17	30	5	0
Others		10	(3)	(17)	(9)	0
IFRS		(33)	14	13	(4)	0
Others		10	(3)	(17)	(9)	0

Delta IFRS

	FN	FY 2003	Q1 2004	H1 2004	Q1-Q3 2004	FY 2004
Net cash (used for) / provided by operating activities		737	54	76	316	414

Edgar Filing: DEUTSCHE TELEKOM AG - Form 6-K

Net cash (used for) / provided by investing activities	(176)	2	15	(205)	(184)
Net cash (used for) / provided by financing activities	(571)	(53)	(74)	(102)	(230)
Effect of foreign exchange rate changes on cash and cash equivalents	10	(3)	(17)	(9)	0
Summe	0	0	0	0	0

Unaudited and preliminary Figures

Disclaimer.

The Committee of European Securities Regulators recommends that selected IFRS financial information be disclosed in the reporting on the 2004 financial year. In line with this recommendation, we are presenting here the preliminary consolidated balance sheets and consolidated income statements under IFRS as well as the preliminary reconciliation of shareholders' equity and net income from German GAAP (HGB) to IFRS for the 2003 and 2004 financial years. The disclosure of net debt is not based on any IFRS guidance. This measure is disclosed voluntarily.

In accordance with IFRS 1, the assets and liabilities carried in the preliminary consolidated balance sheets and consolidated income statements under IFRS that are presented here are measured in line with the relevant IFRS standards, compliance with which is mandatory as of December 31, 2005, the date on which the consolidated financial statements under IFRS are prepared for the first time, to the extent that these statements were published up until December 31, 2004. Deutsche Telekom has applied IFRIC 4 since January 1, 2003. The resulting differences between the IFRS carrying amounts and the carrying amounts of the assets and liabilities in the consolidated balance sheet under German GAAP for the period ended December 31, 2002 are recognized directly in equity at the time of the transition to IFRS.

There can be no guarantee that the final consolidated balance sheets and consolidated income statements under IFRS will not deviate from the preliminary consolidated balance sheets and consolidated income statements presented here, because the IASB may make further pronouncements before the final consolidated financial statements as of December 31, 2005 are prepared. Moreover, the EU Commission has yet to endorse individual pronouncements by the IASB that have already been taken into account in the financial information presented below. We would also like to point out that the statements presented here are not a full set of consolidated financial statements under IFRS as defined by IAS 1. In this respect, there are no first-time consolidated financial statements under IFRS within the meaning of IFRS 1. Deutsche Telekom will prepare its first set of consolidated IFRS financial statements as defined by IFRS 1 for the period ended December 31, 2005. IFRS will replace German GAAP in Deutsche Telekom's external reporting from the first quarter of 2005.

This report contains a number of non-GAAP figures, such as EBITDA and EBITDA adj. for special influences, EBITDA margin, EBIT and EBIT adjusted for special influences; EBIT margin, capex, adj. Net income, free cash flow, and net debt. These non-GAAP figures should not be viewed as a substitute to our GAAP figures. Our non-GAAP measures may not be comparable to non-GAAP measures used by other companies. To interpret the non-GAAP measures, please refer to the Backup materials accompanying this presentation and the Reconciliation to pro forma figures posted on Deutsche Telekom's investor relations website under www.deutschetelekom.com.

Unaudited and preliminary Figures

Contacts.

Deutsche Telekom AG

Zentralbereich Investor Relations, Bonn office
Postfach 20 00, D-53105 Bonn
Phone +49 (0) 228 181 8 88 80
Fax +49 (0) 228 181 8 88 99
E-mail: investor.relations@telekom.de

Edgar Filing: DEUTSCHE TELEKOM AG - Form 6-K

This report can be downloaded from the Investor Relations site on the Internet at:
www.deutschetelekom.com

For further information on the business units please refer to:
www.t-com.de
www.t-mobile-international.com
www.t-systems.com
www.t-online.com

Investor Relations, New York office
Phone +1 212 424 2926
Phone 1 877 DT SHARE (toll-free)
Fax +1 212 424 2986
E-mail: investor.relations@usa.telekom.de

This Report is also available in German.

KNr. 642 100 028

Historic Numbers under IFRS.

New Group Structure.

Footnotes.

Group

1	Net revenue	In general	Mainly differing recognition of revenue from provisioning/activation charges (T-Com, T-Online, T-Mobile). Other differences result from leases (T-Com) and the valuation of long-term construction contracts and multiple-element arrangements (T-Systems). See also comments on total revenue of business areas and the introduction to this report.																					
2	Profit/loss from operations	In general	Profit/loss from operations and EBIT are identical under IFRS. The difference under German GAAP in other taxes. See notes on EBIT (9).																					
3	Financial result	In general	<p>Results from sales of shares Under IFRS; results from sales of shares are no longer shown under operating profit, but under financial result.</p> <p>Leasing Accounting and reporting regulations concerning finance leases as well as sale and leaseback transactions differ. Under IFRS, the interest cost for lease liabilities is shown under net financial interest/expense.</p> <p>Interest effect of provisions for pensions and personnel costs The German GAAP/IFRS reconciliation effects mainly result from the difference in accounting and reporting regulations concerning pension accruals. Under IFRS, the interest cost for pension accruals is shown under net financial income/expense.</p> <table border="1"> <tr> <td>FY 2003</td> <td>Results from sales of shares</td> <td>+0.6 billion</td> </tr> <tr> <td></td> <td>Reclassification of interest effect of provisions for pensions and personnel costs</td> <td>-0.5 billion</td> </tr> <tr> <td></td> <td>Other adjustments to financial result</td> <td>-0.4 billion</td> </tr> <tr> <td>FY 2004</td> <td>Results from sales of shares</td> <td>+1.2 billion</td> </tr> <tr> <td></td> <td>Leasing</td> <td>-0.1 billion</td> </tr> <tr> <td></td> <td>Reclassification of interest effect of provisions for pensions and personnel costs</td> <td>-0.2 billion</td> </tr> <tr> <td></td> <td>Other effects</td> <td>-0.3 billion</td> </tr> </table>	FY 2003	Results from sales of shares	+0.6 billion		Reclassification of interest effect of provisions for pensions and personnel costs	-0.5 billion		Other adjustments to financial result	-0.4 billion	FY 2004	Results from sales of shares	+1.2 billion		Leasing	-0.1 billion		Reclassification of interest effect of provisions for pensions and personnel costs	-0.2 billion		Other effects	-0.3 billion
FY 2003	Results from sales of shares	+0.6 billion																						
	Reclassification of interest effect of provisions for pensions and personnel costs	-0.5 billion																						
	Other adjustments to financial result	-0.4 billion																						
FY 2004	Results from sales of shares	+1.2 billion																						
	Leasing	-0.1 billion																						
	Reclassification of interest effect of provisions for pensions and personnel costs	-0.2 billion																						
	Other effects	-0.3 billion																						
4	Income before income taxes	In general	See notes EBITDA (10), Depreciation, amortization, write-downs, and impairment losses (11), and financial result (3).																					
5	Income taxes	In general	<p>Deferred taxes The differences in the definition of deferred taxes under IFRS and German GAAP relate in particular to Deutsche Telekom AG's contribution goodwill, tax loss carryforwards, and general recognition and measurement differences between IFRS and German GAAP.</p> <p>This leads to an additional recognition of deferred tax assets of 9.1 billion in the opening balance sheet and deferred tax liabilities of 7.9 billion, mainly due to the realization of hidden reserves relating to U.S. mobile communications licenses.</p> <p>The deferred tax assets on the contribution goodwill are reversed on a pro rata basis in line with the scheduled amortization of the goodwill, and the deferred tax assets on the loss carryforwards are reversed in line with the offsetting of loss carryforwards with taxable income.</p> <p>The deferred taxes recognized on measurement differences primarily relate to deferred tax liabilities on measurement differences between IFRS and German GAAP in connection with the realized hidden reserves for U.S. mobile communications licenses. Since U.S. mobile communications licenses are no longer amortized under IFRS, the deferred tax liabilities in 2003 are not released. The</p>																					

Edgar Filing: DEUTSCHE TELEKOM AG - Form 6-K

impairment recognized under IFRS in 2004 and the reversal of the write-up of these licenses under German GAAP resulted in the corresponding release of the deferred tax liabilities.

6 Net profit/loss	In general	See notes EBITDA (10), Depreciation, amortization, write-downs, and impairment losses (11), Financial result (3), and income taxes (5).
7 Income applicable to minority shareholders	In general	The differences shown here relate to the proportion of the German GAAP / IFRS differences in net profit/loss (6) that is accounted for by minority interest (predominantly: T-Online and MATÁV)
8 Consolidated net profit/loss	In general	See notes on individual components of the net income/loss.
9 EBIT	In general	See notes EBITDA (10) and Depreciation, amortization, write-downs, and impairment losses (11).
10 EBITDA	In general	<p>Recognition of internally generated software</p> <p>Recognizing internally generated software, which is not permissible under German GAAP, increases shareholders' equity under IFRS in all of the periods presented. In the periods following the recognition, the net profit under IFRS remains largely unaffected.</p>

In general	Results from sales of shares Under IFRS; results from sales of shares are no longer shown under EBITDA, but under financial result.	
	Other taxes Under IFRS, other taxes are included in EBITDA.	
	Interest effect of provisions for pensions and personnel costs Under IFRS, the interest components of the measurement of provisions is shown under the financial result, which leads to an increase in EBITDA.	
	Additional minimum liability (AML) Reversal of the interest effect of the additional minimum liability (AML), recognized under German GAAP, as AML is not recognized under IFRS.	
	Reversal of recognition of interest on borrowings The fact that Deutsche Telekom does not make use of the option under IFRS to recognize borrowing costs results in adjustments having to be made. Under German GAAP, borrowing costs accounted for during the construction period were recognized. Not recognizing borrowing costs reduces shareholders' equity under IFRS in all periods.	
	Leasing Whereas under German GAAP, the ongoing lease expenses are recognized in the income statement, under IFRS the scheduled depreciation on the assets is expensed and the interest component of the lease liability is shown as interest expense.	
	Reversal of accrual for contingent losses, mobile communications joint venture The accrual for contingent losses relating to the wind-up of the mobile communications joint venture between T-Mobile USA and Cingular Wireless is not recognized under IFRS. Note however the nonscheduled write-down on the license in New York under IFRS.	
	Reversal of write-up on FCC licenses The write-up of U.S. mobile communications licenses made under German GAAP corrected previous amortization of these licenses. As FCC licenses are not amortized under IFRS due to the indefinite useful life, there is no need for the write-up either.	
FY 2003	Recognition of internally generated software	+0.2 billion
	Results from sales of shares	-0.6 billion
	Other taxes	-0.2 billion
	Reclassification of interest effect of provisions for pensions and personnel costs	+0.5 billion
	Provisions for pensions, mainly additional minimum liability	+0.4 billion
FY 2004	Recognition of internally generated software	+0.3 billion
	Results from sales of shares	-1.2 billion
	Other taxes	-0.2 billion
	Reclassification of interest effect of provisions for pensions and personnel costs	+0.2 billion
	Pension accruals	+0.1 billion
	Revenue recognition	-0.1 billion
	Reversal of recognition of interest on borrowings	-0.1 billion
	Leasing	+0.1 billion
	Reversal of accrual for contingent losses, mobile communications joint venture	+0.5 billion
	Reversal of write-up on FCC licenses	-2.4 billion

11 Depreciation, amortization, write-downs, and impairment losses	In general	No amortization of goodwill Goodwill is not amortized under IFRS, in contrast to German GAAP. Instead, any need for adjustments to goodwill is determined exclusively by means of impairment tests. The amortization of goodwill charged under German GAAP is therefore no longer charged under IFRS.
---	------------	---

Mobile communications licenses

The U.S. mobile communications licenses are no longer amortized under IFRS due to their unlimited useful life. In contrast to German GAAP, UMTS licenses are not amortized from the time of acquisition under IFRS, but from the time the UMTS network is put into commercial operation. The amortization of UMTS licenses charged under German GAAP before the UMTS network was put into operation is therefore no longer charged under IFRS. In Austria the UMTS network was put into operation in December 2003, in Germany in Q2 04 and in the UK in Q3 04. The UMTS networks have not yet been put into operation in the Netherlands and the Czech Republic.

In general **Impairment**

The impairment tests required under IFRS found that the goodwill of T-Mobile-UK in 2004 and T-Mobile USA in 2003 needed to be corrected. It was also found that the goodwill of MATÁV needed to be corrected in 2003 and Slovak Telekom in 2004.

Impairment resulting from the wind-up of the network joint venture

The wind-up of the network joint venture between T-Mobile USA and Cingular Wireless resulted in an impairment, mainly relating to the transfer of a 10MHz license in New York to Cingular Wireless in 2007.

Reversal of recognition of interest on borrowings

The fact that Deutsche Telekom does not make use of the option under IFRS to recognize borrowing costs results in adjustments having to be made. Under German GAAP, borrowing costs accounted for during the construction period were recognized. Not recognizing borrowing costs reduces shareholders' equity under IFRS in all periods. The lower amortization than under German GAAP increases the net profit.

Recognition of internally generated software

The recognition of internally generated assets leads to additional depreciation and amortization.