SECURITY CAPITAL CORP/DE/ Form 10-K June 28, 2005

(Mark One)

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# **UNITED STATES**

SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549 **FORM 10-K** ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES **EXCHANGE ACT OF 1934** For the fiscal year ended December 31, 2004 OR TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES **EXCHANGE ACT OF 1934** For the transition period from to **Commission File Number: 1-7921** 

# SECURITY CAPITAL CORPORATION

(Exact name of registrant as specified in its charter)

# **Delaware** (State or other jurisdiction of incorporation or organization)

13-3003070 (I.R.S. Employer Identification No.)

#### **Eight Greenwich Office Park**

#### Greenwich, Connecticut 06831

(Address of principal executive offices) (Zip Code)

Registrant s telephone number, including area code: (203) 625-0770

### SECURITIES REGISTERED PURSUANT TO SECTION 12(b) OF THE ACT:

Title of each class

Name of each exchange on which registered

Class A Common Stock, \$.01 par value

American Stock Exchange

## SECURITIES REGISTERED PURSUANT TO SECTION 12(g) OF THE ACT:

None.

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes o No  $\acute{y}$ 

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of Registrant s knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.  $\acute{y}$ 

Indicate by check mark whether the Registrant is an accelerated filer (as defined in Rule 12b-2 of the Act). Yes o No ý

As of June 30, 2004, 6,450,967 shares of the Registrant s voting stock were outstanding, of which 5,277,632 shares were held by affiliates of the Registrant. The aggregate market value of the remaining 1,173,335 shares of voting stock held by non-affiliates (based upon the closing price of the Registrant s Class A Common Stock on June 30, 2004 of \$7.01) was \$8,225,078.

Number of shares outstanding of each of the Registrant s classes of common stock as of June 15, 2005: 6,770,587 shares of Class A Common Stock; 380 shares of Common Stock.

**Documents Incorporated by Reference** 

Part IV incorporates certain exhibits by reference from the Registrant s previous filings.

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#### PART I

#### **ITEM 1. BUSINESS**

#### General

Security Capital Corporation (Security Capital, the Company, we, us and our) operates as a holding company that actively participates in the management of its subsidiaries. At December 31, 2004, we had two operating subsidiaries, WC Holdings, Inc. (WC) and Primrose Holdings, Inc. (Primrose). Each subsidiary has a certain degree of operating autonomy, with its own chief executive officer and senior management.

WC is an 80%-owned subsidiary that, through its wholly-owned subsidiary, CompManagement, Inc. ( CMI ), provides various services to corporations and their employees relating to reducing or containing employers workers compensation costs, including employee lost time, medical management and administrative services related to workers compensation and medical liability claims, consulting, training and education services designed to improve, and managed the costs of, workplace health and safety, and, to a lesser extent, management and administrative services related to auto and general liability insurance claims. CMI services are categorized into two general categories: (1) third-party administration or TPA services related to workers compensation, professional medical liability, automobile and general liability claims and (2) medical management of workers compensation claims, or MCO services.

Primrose is a 98.5%-owned subsidiary involved in the franchising of educational child care centers, with related activities in real estate consulting and site selection services. Currently, Primrose schools are located in the Southeast, Southwest and Midwest.

The Company also owned 100% of Pumpkin Masters Holdings, Inc. (Pumpkin) until its sale in October 2004. Pumpkin was engaged in the business of designing and distributing Halloween-oriented pumpkin carving kits and related accessories throughout the United States and in Canada. During the fourth quarter of 2003, we committed to a plan to sell the operations of Pumpkin, and accordingly, Pumpkin is accounted for as a discontinued operation for all periods presented. On October 25, 2004, Pumpkin Ltd., the Company s wholly owned subsidiary and parent company of Pumpkin, entered into a definitive agreement and consummated the sale of substantially all of the assets of Pumpkin.

The Company also had a 75% ownership interest in P.D. Holdings, Inc. (Possible Dreams) until it filed for bankruptcy protection under Chapter 11 of the Bankruptcy Code in October 2003. At the time of the bankruptcy filing, we no longer had control over this subsidiary and therefore, excluded the accounts of Possible Dreams from our consolidated financial statements. Accordingly, for the periods prior to the bankruptcy filing, Possible Dreams is reported as a discontinued operation. Possible Dreams operated as a designer, importer and distributor of giftware and collectible figurines. On November 5, 2004, we entered into an agreement with the Possible Dreams bankruptcy trustee to resolve all outstanding claims against the Company.

We have two reportable operating segments at December 31, 2004. The Employer Cost Containment and Health Services segment consists of WC, CMI and its wholly owned subsidiaries, and the Educational Services segment consists of Primrose.

#### EMPLOYER COST CONTAINMENT AND HEALTH SERVICES SEGMENT

#### Overview

Through a series of acquisitions and internal growth, revenues for the Employer Cost Containment and Health Services segment have grown from \$53.6 million in 2001 to \$121.3 million for the year ended December 31, 2004. In December 2000, the Company, through its 80%-owned subsidiary WC Holdings, Inc., acquired 100% of the outstanding stock of Health Power, Inc. and its wholly-owned subsidiary, CMI. In April 2001, CMI acquired 100% of the outstanding stock of Trigon Administrators, Inc. ( Trigon ), a TPA in Virginia, Maryland and North Carolina. In October 2002, CMI acquired 100% of the outstanding stock of Barron Risk Management Services, Inc. ( Barron ), a TPA in Texas that offers various services for the administration of self-insured property and casualty programs. In October 2003, CMI acquired 100% of the outstanding stock of Octagon Risk Services, Inc. ( Octagon ), a full-service claims administration and consulting services

provider for workers compensation, medical professional liability and general liability based in California. In January 2004, CMI acquired 100% of the outstanding stock of KRAMMCO, Inc., a management company whose sole asset is a management contract with the North American Employer's Council, Inc., and in May 2004, CMI acquired 100% of the outstanding stock of Integrated Claims Strategies ( ICS ), a provider of insurance claims processing and administrative services in the Tampa, Florida area. Segment revenues were \$121,335, \$84,598 and \$64,460, representing approximately 90% of consolidated revenues from continuing operations, for each of the years ended December 31, 2004, 2003 and 2002, respectively.

In March 2005, Octagon acquired 100% of the outstanding stock of Managed Care Holdings Corporation, which through its wholly owned subsidiary, Caronia Corporation ( Caronia ), is a leading provider of third-party professional medical liability claims administration and risk management services to hospitals and healthcare systems, physician and paraprofessional groups, nursing homes, rehabilitation centers and clinics. Caronia services over 700 hospitals, 23,000 physicians and 4,000 long-term care facilities. Its business is headquartered in Melville, New York, and it services clients through 40 locations nationwide. With the acquisition of Caronia, management believes that CMI is now one of the largest providers of professional medical liability claims services in the United States.

#### Services

Third-Party Administration Services

CMI provides group rating, risk management, medical cost containment and claims management services to employers with respect to workers compensation, professional medical liability, auto and general liability claims as well as claims administration services for short-term disability and Family Medical Leave Act claims. CMI s TPA State Fund services include the review and processing of an employer s workers compensation claims, the performance of risk analysis for an employer s experience rating, the design of individual programs to improve an employer s experience ratings, the review of premium audits on behalf of employers and analysis of employers for inclusion in group rating plans. In the state of Ohio, CMI services also include assisting employers before the Ohio Industrial Commission and The Ohio Bureau of Workers Compensation (the OBWC). Many Ohio employers have entered into contracts with CMI because of their participation in group rating plans sponsored by trade associations of which such employers are members. CMI also acts as a TPA of workers compensation claims for self-insured employers. Each employer selects the types of services it desires and then enters into a contract with CMI to provide such services. These contracts are generally for a one-year period. CMI currently provides its TPA services to over 23,000 State Fund and self-insured employers, many of whom also receive MCO services (see below). CMI has one customer that accounted for approximately 13% of the employer cost containment and health services segment revenues for 2004.

**MCO Services** 

CMI owns and operates a state-wide MCO under Ohio s Health Partnership Program. CMI is an OBWC-certified and URAC-accredited (American Accreditation HealthCare Commission, Inc.) MCO, and provides medical management services for workers compensation cases resulting from injuries suffered by employees arising out of the course and scope of their employment, as required by law. Because all workers compensation claim liabilities are paid by the OBWC, CMI does not assume any risk for the payment of medical or disability benefits to employees with respect to their claims.

MCO services provided in Ohio by CMI are offered pursuant to a contract with the OBWC. Under this contract, CMI is responsible for providing, among other things, a state-wide health care provider network; treatment guidelines and utilization review procedures; peer review and quality assurance programs; provider sanction and termination procedures; medical and vocational case management programs; utilization management programs; medical bill adjudication and payment procedures; dispute resolution procedures; provider, employer and employee relations and education programs; and health care fraud detection and reporting programs.

CMI receives an administrative fee equal to 4% of the annual workers compensation premiums for employers assigned to its MCO, as well as a quarterly incentive payment of up to 3% of the annual workers compensation premiums for employers assigned to its MCO, provided that CMI meets the performance criteria required by OBWC and established in the MCO contract. The administrative fee is paid monthly and is subject to setoffs if CMI does not meet certain criteria with respect to first report of injuries, bill submissions or data accuracy, or if CMI makes a misfiling of death claims. The quarterly incentive payment is based upon the attainment of certain return-to-work measurements established in the contract. Revenues from the contract with the OBWC were \$29,004, \$27,164 and \$28,568, representing 24%, 32% and 44%

of total segment revenues in 2004, 2003 and 2002, respectively. The current contract with the OBWC is scheduled to expire in December 2006. CMI considers its relationship with the OBWC to be good, and while the OBWC has historically renewed the contract with the CMI, no assurances can be given that this contract will be renewed. The loss of the OBWC contract could have a material adverse effect on our financial condition, operating results and cash flows.

In other states, CMI offers its own case management, bill review and utilization review services solutions for many of its large self-insured and insurance company customers throughout the country. CMI owns or has arrangements with various state-wide health care provider networks consisting of physicians, hospitals and ancillary providers. In those states where CMI operates its own network (South Carolina, Maryland, Virginia and Texas), CMI has a provider services department, which recruits new providers for its own network and offers educational materials and training seminars to its clients. CMI currently provides MCO services to over 55,000 employers.

#### **Customers and Marketing**

CMI markets its TPA and MCO services through its own employees who contact prospective and existing employer groups. In addition, CMI has relationships with over 500 independent insurance agencies and brokers. CMI maintains service centers in California, Georgia, Illinois, Maryland, Michigan, North Carolina, Ohio, Pennsylvania, South Carolina, Texas, Virginia, Washington and West Virginia.

### Competition

The TPA and MCO industries are comprised of numerous independent companies, typically operating on a regional basis, and a few large, national companies, including CMI. Management considers the large, national companies to be the primary competitors of CMI; however, the regional independent companies offer one or more services similar to those offered by CMI. Some of CMI s competitors are significantly larger and have greater financial and marketing resources than CMI.

The principal competitive factors are the range of services offered and responsiveness to customer needs. CMI competes principally on the basis of its specialization in the non-health claims management area, breadth of services, attention to customer service and independence from insurance carriers and brokers.

#### **Government Regulation**

Regulation of CMI s TPA business varies on a state-by-state basis and ranges from no specific government regulation or oversight to specific licensing requirements. Its business is substantially dependent on the workers compensation systems in Ohio and the other states in which it operates.

CMI s MCO is certified and regulated by the OBWC under Ohio s Health Partnership Program. The MCO is not, however, subject to Ohio s laws governing health insuring corporations, since it is not responsible for payment of health care claims or benefits, nor is it otherwise responsible for risk-bearing activities commonly associated with organizations licensed under Ohio s insurance laws. Management believes that its MCO is

presently in compliance in all material respects with all applicable laws, regulations and certification requirements.

## **Employees**

As of December 31, 2004, CMI had 1,242 employees, of which 875 were employed in connection with its TPA operations, 267 were employed in connection with its MCO operations and 100 were employed in administrative functions, including accounting/finance, human resources, information technology and executive management. CMI s employees are not represented by a union, and CMI considers its relationship with its employees to be good.

#### EDUCATIONAL SERVICES SEGMENT

#### Overview

In April 1999, the Company acquired Primrose School Franchising Company, Inc., the exclusive franchiser of Primrose Schools, an industry leader in early childhood education and high-quality childcare services, with related activities in real estate consulting and site selection services. At the end of 2004, Primrose had 125 franchised schools operating in the Southeast, Southwest and Midwest and had awarded 58 additional franchise units that were in various stages of development and construction. Primrose also has a Company-owned school, which was opened in January 2003 and serves an important role in training, testing new curricula, and business initiatives.

Revenues from the Educational Services segment are composed of royalties, franchising fees, assignment fees, transfer fees, real estate services fees, forfeiture fees and tuition fees. Revenues from the Educational Services segment have experienced double-digit annual growth due to the quality of the brand, opening of additional franchise schools and annual increases in existing school revenues. Segment revenues were \$11,605, \$9,834 and \$8,243, representing approximately 10% of consolidated revenues from continuing operations for each of the years ended December 31, 2004, 2003 and 2002.

#### **Educational Services**

Primrose has established a position as a major provider of early childhood education and high-quality childcare in the upscale demographic segment of the childcare industry. Primrose is a franchised system of private, curriculum-based pre-schools that provide early childhood education and high-quality childcare services for children six weeks to five years old and after-school programs for children five through 12 years old. The primary strategies of Primrose are aimed at delivering a consistent, high-quality educational product throughout all its schools. The overall franchise system and product are tightly controlled and uniform.

Primrose provides a proven copyrighted early childhood curriculum and programming to its franchisees. These include detailed daily educational lesson plans, management guidelines and other collateral materials. Primrose integrates nationally recognized packaged curriculums with its own copyrighted Balanced Learning<sup>sm</sup> programs.

Primrose provides its franchisees with detailed on-line manuals that cover all aspects of operating a Primrose School. The Primrose Schools curriculum and operating systems have been approved for national accreditation by the Southern Associations of Schools and Colleges and the North Central Association.

## **Operational and Business Services**

Primrose provides extensive training to new franchisees prior to the opening of their school. Primrose has an ongoing operations support infrastructure that includes comprehensive business, operational and marketing plans for franchisees. Operations consultants provide consulting services and visit schools on a continual basis to ensure that Primrose squality standards are maintained. A complete internal and external

equipment package is provided by Primrose for franchisees use in their schools. This package includes furniture, educational programs and materials, playground equipment, school supplies and customized childcare management software.

#### **Other Services**

Primrose also provides real estate services and marketing services to its current and prospective franchisees. Real estate services include architectural design based on proprietary prototype building and site plans, site selection assistance and development consulting.

Marketing efforts are directed in two areas: (i) creating consumer demand for Primrose s early childhood education and high-quality childcare services at the end-user level; and (ii) creating demand for Primrose School franchises among potential franchisees. Primrose markets its franchised schools primarily to working parents who desire more than day care or babysitting through targeted marketing with numerous media, including public relations, direct mail, radio, newspapers, internet and various magazines. Its franchise opportunities are targeted towards successful individuals with management

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experience and entrepreneurial desires. Primrose receives favorable publicity generated by its quality curriculum and service. Primrose advertises in newspapers, trade publications, magazines, presentations and by referral.

Primrose has alliances with national lending sources to provide competitive financing for franchisees. These strategic partnerships provide a degree of familiarity and efficiency to the financing process for Primrose franchisees. Primrose does not guarantee any franchisee loans or leases.

## **Trademarks and Other Proprietary Rights**

Primrose owns and maintains trademarks and copyrights relating to its curriculum, programs, characters, logos and building plans. Additionally, Primrose strives to protect itself, franchisees, parents and children through a strong, comprehensive franchise agreement that explicitly spells out the responsibilities of both Primrose and the franchisee. This agreement gives Primrose the ability to enforce its standards, helping to ensure system-wide quality and consistency.

#### **Competition and Markets**

Primrose Schools compete in the center-based for-profit sector of the childcare industry. The industry is highly fragmented with more than 100,000 licensed childcare centers, of which only a small percentage consists of national for-profit child care chains such as Primrose. Primrose also competes with the pre-kindergarten and kindergarten programs offered in private and public schools. Management believes the fragmented nature of the industry, together with an increasing demand for educational childcare, provides growth opportunities for well-managed childcare centers with professional, owner-operated childcare providers.

Management believes that the principal elements defining competitiveness are curriculum, product quality and consistency, well-trained staff, strong customer service and good business center management. Although Primrose competes favorably with respect to these factors, some of Primrose s competitors are larger and have greater financial resources, with a larger number of facilities and a broader national or regional presence.

### **Government Regulation**

Primrose is subject to various federal, state and local laws as well as a variety of regulatory provisions relating to zoning of school sites, sanitation, curriculum, health and safety. As a franchisor, Primrose is subject to state and federal laws regulating various aspects of franchise operations and sales. These laws impose registration and disclosure requirements on franchisors in the offer and sale of franchises. In certain cases, they also apply substantive standards to the relationship between franchisor and franchisee, relating primarily to defaults, termination, non-renewal of franchises and the potential impact of new Primrose schools on enrollment levels at existing Primrose sites. Management believes that Primrose is presently in compliance in all material respects with all applicable federal, state and local laws and regulatory provisions.

## **Employees**

Primrose had 60 employees at December 31, 2004. None of the employees of Primrose is represented by a labor union, and Primrose considers its relationship with its employees to be good.

Various federal and state labor laws govern Primrose s relationships with its employees. These include such matters as minimum wage requirements, overtime and other working conditions. Significant additional government-imposed increases in paid leaves of absence or mandated health benefits could, however, be detrimental to the economic viability of franchisee-operated and Company-operated schools.

#### SEASONAL PRODUCTS SEGMENT

(Reported as Discontinued Operations)

Our Seasonal Products segment was composed of Pumpkin and Possible Dreams, which are classified as discontinued operations for all periods presented.

Pumpkin was a wholly owned subsidiary engaged in the business of designing and distributing Halloween-oriented pumpkin carving kits and related accessories primarily throughout the United States and in Canada. During the fourth quarter of 2003, we committed to a plan to sell the operations of Pumpkin and, accordingly, Pumpkin was accounted for as a discontinued operation. On October 25, 2004, we consummated the sale of substantially all of the assets of Pumpkin.

Possible Dreams was an indirect, 75%-owned subsidiary that formerly operated as a designer, importer and distributor of giftware and collectible figurines. In October 2003, Possible Dreams filed for bankruptcy protection under Chapter 11 of the Bankruptcy Code, at which time we no longer had control over this subsidiary and therefore excluded the accounts of Possible Dreams from our consolidated financial statements. Possible Dreams is reported as a discontinued operation up through the date the subsidiary was deconsolidated. On November 5, 2004, we settled all claims of Possible Dreams against the Company with the bankruptcy trustee.

#### **Available Information**

Security Capital files annual, quarterly and current reports, proxy statements and other information with the Securities and Exchange Commission (the SEC). You may read and copy any document filed at the SEC s public reference room at 100 F Street, N.E., Washington, D.C. 20549. Please call the SEC at 1-800-SEC-0330 for information on the public reference room. The SEC maintains a website (www.sec.gov) that contains annual, quarterly and current reports, proxy statements and other information that we file electronically with the SEC. You may also obtain, free of charge, copies of our annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, Forms 3, 4 and 5 filed on behalf of directors and executive officers, and any amendments to those reports filed or furnished pursuant to the Securities Exchange Act of 1934 by contacting Investor Relations, at our principal corporate office, Eight Greenwich Office Park, Greenwich, CT 06831, telephone (203) 625-0770, or by visiting our website at www. securitycapitalcorporation.com.

#### **ITEM 2. PROPERTIES**

CMI leases a 70,000 square foot office building in Dublin, Ohio, which is used as its principal office facilities. The original lease for the building was for a term of 15 years and was scheduled to expire in 2012. In 2002, CMI exercised a renewal option and extended the lease for an additional five years, through 2017. The lease requires CMI to pay all operating expenses for the building. The lease also provides for two renewal options of five years each.

CMI leases 56,000 square feet of office space in Oakland, California for its Octagon headquarters. The initial lease term is for five and one-half years and is scheduled to expire in August 2009. The lease provides for a renewal option for an additional five years.

CMI leases 28,000 square feet of office space in Cincinnati, Ohio, 22,000 square feet of office space in Richmond, Virginia, and 17,000 square feet of office space in Cleveland, Ohio. These facilities serve as regional offices. The Cincinnati, Richmond and Cleveland leases expire in December 2007, November 2008 and April 2008, respectively. Both the Cleveland and Cincinnati leases contain two renewal options of five years each.

CMI has 26 other leases for office space of between 1,000 and 14,000 square feet that serve as regional offices and service centers. These leases have initial terms between two and six years and expire between 2005 and 2010.

Primrose leases a 13,000 square foot facility in Acworth, Georgia as its corporate headquarters. The initial lease is for a term of five years and expires in 2008. The lease contains two renewal options of five years each. Primrose also leases an 8,000 square foot building, also located in Acworth, Georgia, for its Company-owned and operated educational childcare facility. The initial lease term is 10 years and expires in 2013. The lease contains two renewal options of 10 years each.

The Company leases office space in Greenwich, Connecticut for its corporate headquarters. The initial lease is for a

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term of seven years four months and expires February 2011 and contains a renewal option for an additional five years. The Company shares the office space with Capital Partners, Inc. ( Capital Partners ), a controlling stockholder. Under the terms of a Management Advisory Services Agreement (the MAS Agreement ), Capital Partners pays the rent, and the Company s reimbursement for its portion of the rent is included in the management advisory services fee the Company pays to Capital Partners (see Item 13. Certain Relationships and Related Transactions in this Form 10-K for further details regarding the annual management advisory services fee paid to Capital Partners pursuant to the MAS Agreement).

The Company believes its leased properties are adequate for its current needs.

#### ITEM 3. LEGAL PROCEEDINGS

CMI was party to a lawsuit brought by the Cleveland Bar Association that alleged that certain practices by CMI and its hearing representatives in Ohio constituted the unauthorized practice of law. CMI believes that its practices do not differ from any other Ohio workers compensation third-party administrator and do not constitute the practice of law. On May 15, 2004, the Board of Commissioners on the Unauthorized Practice of Law (the UPL Board) found that the activities of CMI and its hearing representatives did constitute the unauthorized practice of law; CMI appealed these findings to the Ohio State Supreme Court (the Supreme Court). On December 15, 2004, the Supreme Court ruled that the activities engaged in by CMI did not constitute the unauthorized practice of law. However, in its decision, the Supreme Court remanded the matter back to the UPL Board to consider whether those activities that were the subject of the original suit were in violation of a recently enacted Industrial Commission resolution. Oral arguments on this issue are scheduled for July 6, 2005. At this time, we are unable to evaluate the outcome of this matter.

In connection with an offer made by Mr. Brian Fitzgerald, our Chairman of the Board of Directors, President and Chief Executive Officer, and, through Capital Partners, the controlling person of our majority stockholder, CP Acquisition, L.P. No. 1 (CPI), to acquire by merger all of the outstanding Class A Common Stock and Common Stock of Security Capital, other than shares held by Mr. Fitzgerald, Capital Partners, CPI and certain other persons, at a price of \$9.00 per share (the Initial Capital Partners Offer ), three complaints were filed in the Court of Chancery of the State of Delaware in and for New Castle County (the Court ) naming the Company, each then-member of its Board of Directors and CPI as defendants. Each of the complaints alleges that the defendants breached their fiduciary duties to the putative class and that the then-proposed Initial Capital Partners Offer was unfair, inadequate and not the result of arm s-length negotiations. Each complaint sought an injunction against the proposed merger or, if the merger was consummated, the rescission of the merger, as well as money damages, attorneys fees, expenses and other relief. The Court has issued an order of consolidation, consolidating the three complaints into one class action. Plaintiffs have submitted their first request for the production of documents. Since the announcement of the Initial Capital Partners Offer, Mr. Fitzgerald and Capital Partners have increased their offer to \$10.60 per share, and offers to acquire the entire Company for \$11.00 and \$13.00 per share have been submitted by others. In addition, on June 7, 2005, the Company announced that it had retained UBS Securities LLC to conduct a formal sale process for the Company, and that Mr. Fitzgerald and Capital Partners have declared their full support for that sale process and committed to sell the shares they control if appropriate value is achieved in the transaction (see Item 7. Management s Discussion and Analysis of Financial Condition and Results of Operations Proposed Sale of the Company ). At this time, we are unable to evaluate the possible outcome of the class action.

We are party to several legal actions arising in the ordinary course of business. It is management s opinion that we have adequate legal defenses to these actions, and that the resolution of such matters will not have a material adverse effect on our financial condition, results of operations or

cash flows.	
ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS	
Not Applicable.	

#### PART II

# ITEM 5. MARKET FOR THE REGISTRANT S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

The Class A Common Stock of Security Capital is traded on the American Stock Exchange (the AMEX ) under the symbol SCC . We have received letters from the AMEX advising us that we were not in compliance with the AMEX s continued listing standards because we failed to timely file our Form 10-K for the fiscal year ended December 31, 2004 (the 2004 Form 10-K ) and Form 10-Q for the quarter ended March 31, 2005 (the First Quarter Form 10-Q ), as required pursuant to Section 1101 of the AMEX Company Guide (the Company Guide ). The AMEX s letters noted that our failure to timely file the 2004 Form 10-K and the First Quarter Form 10-Q is a material violation of the Company s listing agreement with the AMEX and, therefore, pursuant to Section 1003(d) of the Company Guide, our securities are subject to suspension and delisting from the AMEX. In addition, we are subject to the procedures and requirements of Section 1009 of the Company Guide. The AMEX s letters further noted that, if we do not regain compliance by June 30, 2005, the AMEX may initiate delisting proceedings, as appropriate. We announced on May 23, 2005 that we anticipated that the First Quarter Form 10-Q would not be filed by the June 30, 2005 extended due date and that we instead believed that we would be able to file the First Quarter Form 10-Q by July 29, 2005. As required by the AMEX s letters, we continue to provide the AMEX with updates to our plan to regain compliance with the AMEX s continued listing standards. As a result of such delayed filings, however, it is possible that the AMEX may initiate delisting proceedings with respect to the Company s Class A Common Stock.

As a result of the late filing of the 2004 Form 10-K and First Quarter Form 10-Q, the Company is now included in a list of issuers who are not in compliance with the AMEX s continued listing standards, which is posted daily on www.amex.com. In addition, until such time that we regain compliance with the AMEX s continued listing standards, the AMEX will use the indicator .LF in the financial status indicator fields in the Consolidated Quote System and Consolidated Quote Systems Low Speed and High Speed Tapes to denote the Company s non-compliance.

The following table states the high and low sales prices for the Class A Common Stock on the AMEX for the 2004 and 2003 quarterly periods indicated:

	2004 PRICE	RANGE HIGH	LOW		2003 PRICE F	RANGE IGH	I	<b>.ow</b>
Ouarter Ended				Ouarter Ended				
March 31, 2004	\$	7.96	\$ 6.35	March 31, 2003	\$	8.34	\$	6.25
June 30, 2004	\$	7.49	\$ 6.70	June 30, 2003	\$	9.15	\$	6.33
September 30, 2004	\$	10.30	\$ 6.90	September 30, 2003	\$	9.95	\$	6.70
December 31, 2004	\$	10.90	\$ 9.56	December 31, 2003	\$	7.14	\$	6.00

As of June 15, 2005, there were approximately 749 stockholders of record of the Class A Common Stock and 6,770,587 shares outstanding, and 12 stockholders of record of the Common Stock and 380 shares outstanding. On such date, the closing price of the Class A Common Stock on the AMEX was \$13.30.

The Company has not paid any dividends to common stockholders during at least the last five years. In January 2004, the Board of Directors of the Company formed a Special Committee to evaluate various strategic alternatives, one of which included the payment of an extraordinary cash dividend to stockholders. No such extraordinary dividend was paid during 2004, or is contemplated at this time. Certain financing arrangements limit the ability of our subsidiaries to pay dividends to Security Capital, thus limiting our ability to pay dividends to our stockholders.

### ITEM 6. SELECTED FINANCIAL DATA

The following table sets forth certain selected consolidated financial data for the Company. The selected consolidated financial data should be read in conjunction with the consolidated financial statements and the notes thereto included in Item 8. Financial Statements and Supplementary Data and Item 7. Management s Discussion and Analysis of Financial Condition and Results of Operations of this Form 10-K. Prior year financial information for the years ended December 31, 2003, 2002 and 2001 and at December 31, 2003, 2002, 2001 and 2000 has been restated to reflect adjustments for lease accounting as discussed in Item 7 and Note 2 of Notes to Consolidated Financial Statements in Item 8 of this report.

### **Statement of Operations Data:**

	YEARS ENDED DECEMBER 31,									
(amounts in thousands, except per share data)		2004		2003 (6)		2002 (6)		2001 (6)		2000
			(a	s restated)	(a	s restated)	(a	s restated)		
Revenues (1)	\$	132,940	\$	94,432	\$	72,703	\$	61,286	\$	8,145
Selling, general and administrative										
expenses		114,315		79,639		57,479		48,775		5,663
Depreciation and amortization		3,780		2,451		2,277		4,980		1,496
Operating income		14,845		12,342		12,947		7,531		986
Interest expense (2)		(4,351)		(1,565)		(3,633)		(4,162)		(1,370)
Other income (expense), net (2)		652		185		881		(770)		(7)
Income (loss) from continuing operations										
before income taxes, minority interest and										
cumulative effect of change in accounting										
principle		11,146		10,962		10,195		2,599		(391)
Income tax (expense) benefit		(5,245)		(4,617)		(4,114)		(1,762)		212
Minority interest		(1,438)		(1,087)		(1,023)		(254)		(24)
Income (loss) from continuing operations										
before cumulative effect of change in										
accounting principle		4,463		5,258		5,058		583		(203)
(Loss) income from discontinued										
operations (3)		(1,230)		(1,969)		2,073		2,157		1,628
Income before cumulative effect of change										
in accounting principle		3,233		3,289		7,131		2,740		1,425
Cumulative effect of change in accounting										
principle (4)						(3,402)				
Net income		3,233		3,289		3,729		2,740		1,425
Less preferred stock accretion (5)		(1,275)		(457)		(401)		(352)		(309)
Income available to common stockholders	\$	1,958	\$	2,832	\$	3,328	\$	2,388	\$	1,116
Basic earnings per common share:										
Earnings (loss) from continuing operations	\$	0.49	\$	0.74	\$	0.72	\$	0.04	\$	(0.08)
(Loss) earnings from discontinued										
operations		(0.19)		(0.31)		0.32		0.34		0.25
Cumulative effect of change in accounting										
principle						(0.52)				
Basic earnings per common share available										
to common stockholders	\$	0.30	\$	0.43	\$	0.52	\$	0.38	\$	0.17

Diluted earnings per common share:

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Earnings (loss) from continuing operations	\$ 0.43	\$ 0.68	\$ 0.66	\$ 0.02	\$ (0.08)
(Loss) earnings from discontinued					
operations	(0.17)	(0.31)	0.29	0.31	0.25
Cumulative effect of change in accounting					
principle			(0.48)		
Diluted earnings per common share					
available to common stockholders	\$ 0.26	\$ 0.37	\$ 0.47	\$ 0.33	\$ 0.17

Dividends per share of common stock

#### **Balance Sheet Data:**

	2004	004 2003 (6) DECEMBER 2002 (6) (as restated) (as restated)		2002 (6)	2001 (6) s restated)	2000 (6) (as restated)		
Total assets	\$ 116,635	\$	123,850	\$	100,943	\$ 107,472	\$	100,675
Long-term obligations	21,256		27,441		19,042	37,063		39,006
Redeemable convertible preferred stock								
(5)			3,725		3,268	2,867		2,515
Total stockholders equity	35,367		33,350		30,518	27,190		24,789

Growth in revenues reflect acquisitions made by the Company. In 2004, CMI acquired KRAMMCO, Inc., whose sole asset is a management contract with an Ohio association that provides association members with, among other value-added services, an Ohio group rating sponsor, and ICS, a provider of insurance claims processing and administration services in the Tampa, Florida area. In October 2003, CMI acquired Octagon, a full-service claims administration and consulting services provider for workers—compensation, medical professional liability and general liability based in California. In October 2002, CMI acquired Barron, a TPA provider of various services for the administration of self-insured property and casualty programs based in Texas In April 2001, CMI acquired Trigon, a TPA in Virginia, Maryland and North Carolina. In December 2000, the Company acquired Health Power, Inc. and CMI. In April 1999, the Company acquired Primrose.

- (2) Interest expense in 2004 includes interest expense of \$2,423 related to a \$30,000 Senior Subordinated Promissory Note (the Note) issued in January 2004. The Note was issued to provide us with immediately available funds while we reviewed and analyzed various alternative strategic uses for the proceeds. The interest rate was 10% per annum, and the Note was repaid in full in September 2004. During 2002, Primrose refinanced its debt and recorded additional interest expense of \$860 related to the write-off of original issue discount and deferred financing costs associated with the original debt. The proceeds from the refinancing were used to repurchase warrants and, as a result of the repurchase, a gain of \$1,334 was recorded as other income (expense), net.
- Discontinued operations consist of Pumpkin and Possible Dreams. In 2004, we sold substantially all of the assets of Pumpkin and recognized an after-tax loss on the sale of \$3,928. Pumpkin had net income from operations in 2004 of \$1,182, resulting in a net loss from discontinued operations related to Pumpkin in 2004 of \$2,746. In 2004, we also recognized a discontinued operations gain of \$1,516 from the Possible Dreams bankruptcy settlement. In addition, the 2003 loss from discontinued operations includes the write-off of a deferred tax asset of \$2,420 as it was deemed no longer realizable upon the deconsolidation of Possible Dreams.
- During 2002, the Company completed the required transitional test for impairment of goodwill. As a result of the test, an impairment charge of \$3,402 (net of tax benefit of \$2,420) was recognized in the seasonal products segment, and the impairment charge was reflected as a cumulative effect of a change in accounting principle as of January 1, 2002 in accordance with prescribed guidance in SFAS 142. In addition, the Company ceased recording amortization expense relating to goodwill effective January 1, 2002. Such amounts were \$3,158 and \$1,424 for the

years ended December 31, 2001 and 2000, respectively.

(5) In November 2004, we redeemed all shares of our zero coupon, redeemable convertible preferred stock ( Preferred Stock ) for \$10 per share, or \$5,000. Preferred Stock accretion of \$1,275 was recognized in 2004 to accrete the carrying value of the Preferred Stock to its redemption value.

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The Company restated its Consolidated Financial Statements for fiscal years 2003 and 2002 as described in Note 2 of the Notes to Consolidated Financial Statements. In addition, statement of operations financial information for 2001 and balance sheet information at December 31, 2002, 2001 and 2000 have also been restated as summarized in the following table:

Adjustments to Consolidated Results of Operations Data for the Year Ended December 31, 2001		As Previously Reported		Adjustments		As Restated
Operating income	\$	7,729	\$	(198)	\$	7,531
Income from continuing operations		678		(95)		583
Net income		2,835		(95)		2,740
Income available to common stockholders		2,483		(95)		2,388
Diluted EPS from continuing operations	\$	0.04	\$	(0.02)	\$	0.02
Diluted EPS available to common stockholders	\$	0.35	\$	(0.02)	\$	0.33
Adjustments to Consolidated Balance Sheet Data at December 31,		2002		2001		2000
Total assets, as reported	\$	100,711	\$	107,285	\$	100,557
Adjustment		232		187		118
Total assets, as restated	\$	100,943	\$	107,942	\$	100,675
	Ф	10.612	ф	26.760	Ф	20,000
Total long-term obligations, as reported	\$	18,612	\$	36,760	\$	38,890
Adjustment		430		303		116
Total long-term obligations, as restated	\$	19,042	\$	37,063	\$	39,006
Total stockholders equity, as reported	\$	30,678	\$	27,285	\$	24,789
Adjustment		(160)		(95)		,
Total stockholders equity, as restated	\$	30,518	\$	27,190	\$	24,789

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#### ITEM 7. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### Forward-Looking Statements

This filing contains forward-looking statements within the meaning of the safe harbor provisions of the Private Litigation Reform Act of 1995. Such statements are based on management s current expectations and are subject to a number of factors and uncertainties which could cause actual results to differ materially from those described in the forward-looking statements. Such factors and uncertainties include, but are not limited to: future legislative changes which could impact the laws governing workers compensation and medical malpractice insurance in the various states in which the Company s employer cost containment and health services segment operates, the Company s ability to enhance its existing services and successfully introduce and market new services, new service developments by the Company s competitors, market acceptance of new services of both the Company and its competitors, competitive pressures on prices, the ability to attract and retain qualified personnel, interest rates, the Company s ability to attract qualified franchisees or access to financing for these franchisees, the effects on the Company if a lender to one of the Company s subsidiaries utilizes remedies available to it upon an event of default on loans at one of the Company s subsidiaries, the Company s ability to file the 2004 Form 10-K and the First Quarter Form 10-Q, the Company s ability to regain compliance with the AMEX s continued listing standards and decisions relative to and the outcome of any such decisions regarding strategic alternatives with respect to maximizing stockholder value and enhancing stockholder liquidity.

The following discussion should be read in conjunction with the financial statements of the Company and the related notes thereto appearing in Item 8. Financial Statements and Supplementary Data in this Report on Form 10-K. Amounts are in thousands except share and per share amounts.

## **Company Overview**

Security Capital operates as a holding company that actively participates in the management of our subsidiaries, but also gives each subsidiary a certain degree of operating autonomy, with its own chief executive officer and senior management. The Company itself is managed by Capital Partners, pursuant to the MAS Agreement. Capital Partners controls approximately 81% of the Company s shares, held principally by CPI, and provides us with management services under the MAS Agreement. Mr. Brian Fitzgerald controls Capital Partners and serves as our Chairman of the Board of Directors, President and Chief Executive Officer.

As discussed in Item 1. Business above, we have purchased, sold or otherwise disposed of a number of businesses over the last few years. Our current operations consist of two reportable operating segments, Employer Cost Containment and Health Services, conducted through WC, CMI and its wholly owned subsidiaries, and Educational Services, conducted through Primrose. In recent years, we have sought to strengthen these two valuable businesses, while at the same time shedding unneeded or unprofitable businesses. In keeping with our management philosophy, the senior management of both WC (approximately 20%) and Primrose (approximately 1.5%) have equity participations in our businesses, as well as stock options in those subsidiaries.

In January 2004, we announced that our Board of Directors had formed a Special Committee to explore strategic alternatives. In particular, the Special Committee was charged with considering various ways of maximizing stockholder value and providing an opportunity for liquidity to our public stockholders.

We recognized that, with the costs of being a public company increasing, and only 19% of our shares in public hands, it might not make sense for us to continue as a publicly traded company. Accordingly, Mr. Fitzgerald and Capital Partners submitted an offer to the Special Committee in July 2004 for the public shares they did not control (the Capital Partners Offer). The Special Committee subsequently received other offers for the entire Company, including an offer in September 2004 from a group that included certain current and former members of the management of CMI, the main operating subsidiary of WC (the CMI Management Offer). Both the Capital Partners Offer and the CMI Management Offer were subsequently increased.

Unfortunately, the Special Committee s ability to move forward with the process of exploring strategic

alternatives and providing a liquidity event for public stockholders was hampered by a number of unforeseen events. Most notably, the Company s management, beginning in July 2004, had to perform various supplemental procedures (Supplemental Procedures), and the Audit Committee of the Company s Board of Directors, beginning in November 2004, performed and an internal independent investigation (Investigation) into certain related-party transactions and conflicts of interest involving certain members of CMI s management team. The Investigation, which concluded in March 2005, caused a delay in the filing of our quarterly report on Form 10-Q for the quarter ended September 30, 2004 until March 11, 2005, and set back our work on the Company s financial statements for the year ended December 31, 2004, our annual audit and the filing of this Form 10-K. In addition, in response to an SEC letter issued to the American Institute of Certified Public Accountants in February 2005, the Company s management conducted an internal review of our accounting practices with respect to leases and leasehold improvements, concluding that various adjustments were required, and that previously issued financial statements should be restated.

While the exploration of strategic alternatives was ongoing, we continued to pursue our objectives of shedding unwanted businesses, strengthening the core WC and Primrose businesses that we viewed as our most valuable assets, and otherwise resolving various matters that needed to be addressed in order to maximize the value of the Company and achieve an appropriate liquidity event for public stockholders. Thus, in 2004, we successfully sold Pumpkin and resolved outstanding matters with respect to the bankruptcy of Possible Dreams. We redeemed, for \$5,000, our outstanding Preferred Stock that we had issued in 1999 in connection with our acquisition of Primrose, in the process resolving an arbitration that had been brought by the holder of the Preferred Stock with respect to the redemption. We also were successful in an appeal to the Ohio Supreme Court regarding whether certain of our WC operations in Ohio constituted the unauthorized practice of law.

In addition to successfully addressing these challenges, we have continued to focus on building the strength of our core WC and Primrose businesses and delivering strong operating results for our stockholders. We have strengthened the management at WC after the Company, upon the recommendation of the Audit Committee, terminated two senior members of the CMI management team based upon the findings of the Investigation. We have improved our operating systems at WC and strengthened our controls at the subsidiary level. We have continued to generate strong operating results and cash flows at WC, in spite of the \$3,000 that WC had to spend on the Supplemental Procedures and the Investigation, approximately \$900 of which was included in expenses for the fourth quarter of 2004, with the remainder recorded in the first quarter of 2005. We have successfully negotiated our latest acquisition at WC Caronia which closed on March 31, 2005.

At Primrose, we have continued to expand the number of franchisees and to achieve improved operating results. During 2004, Primrose opened seven new schools, bring the total number of Primrose schools to 125. In addition, at December 31, 2004, we had awarded 58 additional franchise units that were in various stages of development and construction.

With respect to financial matters, we have successfully refinanced the \$30,000 Note that we had issued at the corporate level in January 2004 in connection with our exploration of strategic alternatives and paid down our overall debt by almost \$10,000 to \$24,929 at December 31, 2004 from \$34,889 at December 31, 2003. In March 2005, we entered into a \$40,500 Credit Agreement and used the proceeds to acquire Caronia (\$16,000 purchase price) and refinance existing debt. As a result, consolidated debt at March 31, 2005 increased to \$40,500.

Recognizing that we were now a stronger and much more valuable company, and that the market for control of companies such as ours had recovered considerably over the last year and one-half, in May 2005 our Board of Directors, upon the recommendation of the Special Committee, determined to switch to a formal sale process to seek the highest price reasonably attainable for the Company. On June 6, 2005, the Board retained UBS Securities LLC to assist it in that process.

While there can be no assurance that the formal sale process will result in the sale of the Company at an acceptable price, the management and Board of Directors, including the Special Committee, believe that a formal sale process represents the best possibility at this time to maximize stockholder value. The formal sale process will take several months and will involve considerable management time, energy and costs. Management and our Board of Directors are, however, committed to the process as the best and most efficient way to provide liquidity for our

stockholders. For their part, Mr. Fitzgerald and Capital Partners also fully support the formal sale process, have stated to the Board that they would not participate as a bidder in the process and have committed to sell the shares

they control if appropriate value is achieved in the transaction.

In the coming months, we will continue to actively manage WC and Primrose, to keep them on a solid operational footing and to grow them internally and through acquisitions as opportunities arise. Both businesses now have strong management and solid financial positions and are poised to produce improved operating results while the formal sale process continues.

## Internal Independent Investigation Into Potential Related-Party Transactions and Conflicts of Interest

In July 2004, the Company discovered that CMI and CompManagement Health Systems, Inc. ( CHS , and collectively with CMI, the CMI Companies ), wholly owned subsidiaries of WC, may have engaged in potential related-party transactions with an entity that was controlled by certain officers of the CMI Companies ( CMI Management ). Management of the Company ( SCC Management ) immediately notified the Company s Audit Committee of these potential related-party transactions and resulting conflicts of interest and launched a review of the matter by making additional inquiries and performing supplemental procedures (the Supplemental Procedures ). The Supplemental Procedures, which were conducted through October 2004, revealed that certain members of CMI Management owned, operated and controlled two entities that had certain unauthorized and undisclosed transactional, operational and financial relationships with the CMI Companies. The Supplemental Procedures also revealed that the unauthorized and undisclosed transactional, operational and financial relationships with the CMI Companies resulted in conflicts of interest, but no fraud or financial impropriety that would indicate the Company s historical financial statements were misstated. CMI Management had either previously divested its controlling interest or, as a result of the Supplemental Procedures, divested its controlling interest, in each of these entities.

Additionally, in November 2004, the Company s Audit Committee initiated an internal independent investigation (the Investigation ) into the above-described related-party transactions and conflicts of interest designed to investigate those matters previously discovered by SCC Management, to search for other instances of potential related-party transactions or conflicts of interest and to determine the impact, if any, of such matters on the Company s previously issued financial statements. To assist in the Investigation, the Audit Committee retained independent legal counsel and forensic accounting experts.

The Investigation uncovered a third entity controlled by CMI Management that engaged in related-party transactions with the CMI Companies. CMI Management had previously divested its controlling interest in this entity. The Investigation also reconfirmed the findings of the Supplemental Procedures that there were no instances of fraud or financial impropriety that would indicate the Company s historical financial statements were misstated. The Investigation did reveal, however, that in some instances, these related-party entities used the personnel, office space and equipment of the CMI Companies.

As a result of the findings of the Investigation, and upon the recommendation of the Company s Audit Committee, the CEO and CFO/General Counsel of the CMI Companies were terminated for cause. The Company has implemented enhanced controls and procedures related to the identification and reporting of related-party transactions and conflicts of interest.

The Investigation was completed in March 2005. The total cost of the Supplemental Procedures and Investigation was approximately \$3,000. Approximately \$900 of these costs were recorded in the fourth quarter of 2004 and the remaining costs were recorded in the first quarter of 2005. Apart from these costs, we do not believe that the issues uncovered are material to our financial condition, results of operations or cash flows.

### **Restatement of Financial Statements**

In February 2005, the Office of the Chief Accountant of the SEC issued a letter to the American Institute of Certified Public Accountants expressing its views regarding certain lease accounting issues and their application under Statement of Financial Accounting Standards No. 13, Accounting for Leases and other authoritative pronouncements (SFAS 13). In light of this letter, management initiated a review of our accounting for leases and leasehold improvements and determined that our then-current accounting practices for leases and leasehold improvements were incorrect in our Employer Cost Containment and Health Services segment and at our corporate headquarters. Accordingly, management conducted an in-depth review of the Company's lease accounting to determine the magnitude of the potential error on the financial statements. Based on the results of our review, we determined

that our previously issued financial statements for the years ended December 31, 2003, 2002 and 2001, and each of the first three quarters of 2004 and four quarters of 2003 should no longer be relied upon and should therefore be restated.

The impact of the restatement on our 2001 earnings has been reflected as a \$95 increase to accumulated deficit as of December 31, 2001 in the accompanying consolidated statements of stockholders—equity. We have also restated the applicable statement of operations information for the year ended December 31, 2001 and balance sheet information at December 31, 2002, 2001 and 2000 in Item 6. Selected Financial Data—of this report. We have not amended our previously filed Annual Reports on Form 10-K or Quarterly Reports on Form 10-Q for the restatement, and the financial statements and the related financial information contained in those reports should no longer be relied upon. Throughout this Annual Report on Form 10-K, including in this management—s discussion and analysis, all referenced amounts for prior periods and prior period comparisons reflect balances and amounts on a restated basis.

The incorrect application of SFAS 13 related to the way we accounted for periods of free-rent, or rent holidays, contractual increases in the minimum rental payments and lease incentives. The effect of the restatement was to decrease each of consolidated income from continuing operations, net income and income available to common stockholders by \$94 and \$65 for the years ended December 31, 2003 and 2002, respectively, and earnings per diluted share by \$0.01 and \$0.00, respectively (see Note 2 to the Consolidated Financial Statements for the effects of the restatement on our consolidated balance sheet at December 31, 2003 and on our consolidated statements of income for the years ended December 31, 2003 and 2002).

#### **Proposed Sale of the Company**

On June 7, 2005, we announced that the Special Committee had recommended, and the full Board of Directors had approved, a formal sale process of the Company and the retention of UBS Securities LLC (UBS) to conduct the process. For the past year and one-half, the Special Committee has evaluated various strategic alternatives to maximize stockholder value and provide liquidity to our public stockholders, including the offers described below, and now supports the switch to a formal sale process. Management fully supports the recommendation of the Special Committee and the actions of the full Board and believes that a formal sale process represents the best possibility of achieving the highest price reasonably obtainable for the stockholders of the Company.

Prior to the announcement of the formal sale process, Brian D. Fitzgerald, our Chairman of the Board, President and Chief Executive Officer and, through Capital Partners, the controlling person of our majority stockholder, CPI, had submitted an offer to acquire the stock that they do not control, at a price of \$10.60 per share. However, Mr. Fitzgerald and Capital Partners, who control approximately 81% of the stock, have declared their support for the formal sale process and have committed to sell the shares they control if appropriate value is achieved in the transaction. As a declared seller in the formal sale process, Mr. Fitzgerald and Capital Partners have stated that they would not participate as a bidder in such process. In addition to the Capital Partners Offer, two other offers to acquire the entire company for \$11.00 per share and \$13.00 per share that have been submitted to the Special Committee. The Special Committee has informed the bidders that their offers were being referred to UBS for consideration in the formal sales process.

## **Critical Accounting Policies**

There are certain accounting policies that we believe are critical to our business and the understanding of our financial statements, either because of their magnitude to the financial statements or because they require management to make certain estimates and assumptions. These critical accounting policies are described below. For additional disclosures with respect to our significant accounting policies, see Note 4 to Consolidated Financial Statements in this Annual Report on Form 10-K.

Use of Estimates

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Significant estimates include an allowance for doubtful accounts, allowance for uncollectible assignment development costs, bankruptcy accruals, reserves for contingencies, the utilization of carry forward tax benefits, the determination of fair value and economic lives of intangible assets, the estimates and assumptions inherent in our goodwill impairment testing procedures and the allocation of

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the purchase price of an acquisition to the fair value of tangible and intangible assets acquired and liabilities assumed.
Revenue Recognition
Revenues for the Employer Cost Containment and Health Services segment are derived from third-party administrative services, self-insured plan administrator services, consulting services, group rating services, and managed care administration services. Revenues from third-party administrative services, self-insured plan administrator services, consulting services and group rating services are recorded based on the terms and duration of the related contracts. Cash received in advance of the services being provided is initially deferred and recognized as revenue on a pro rata basis over the related contract period, which typically ranges between three and twelve months. Revenues from managed care administration services are recognized on a monthly basis based on the contracted administrative fee with the OBWC. Certain contracts also provide for an incentive or bonus award based on the attainment of certain criteria stipulated in the contracts. Revenues from incentive or bonus awards are recognized when they are earned and collectibility is reasonably assured.
Revenues from the Educational Services segment are composed of royalties, franchising fees, assignment fees, transfer fees, real estate services fees, forfeiture fees and tuition fees. Royalties are received from franchisees based on a percentage of the school s monthly revenue and includes fees for corporate services provided to franchisees. Royalty revenue is recorded in the month earned and typically collected in the subsequent month. Franchising fees are received when a franchise agreement is signed with a franchisee and recognized as revenue when the school receives its certificate of occupancy, which is generally concurrent with the commencement of operations. Assignment fees are received for pre-development services, such as site identification and the preparation for the construction of the school, including applying for and obtaining all required building and zoning permits. Assignment fees are recognized upon the sale of the property to the franchisee. Real estate services fees are received for consulting services related to architectural and engineering design services provided to the franchisee during the construction of the school. These fees are received when the franchise agreement is signed with a franchisee and recognized when the school receives its certificate of occupancy. Transfer fees are received and earned upon the sale of an existing franchise to another franchisee. Forfeiture fees include fees applicable to the termination of franchise agreements or for the expiration of option agreements. Tuition fees are earned at the Company-owned school and are generally billed weekly for services to be provided in the following week. All fees received in advance of the services being provided are initially deferred.
Primrose will occasionally provide existing franchisees an option to purchase a franchise in a designated geographical area for a stated period of time (typically six to twelve months) for which Primrose receives a fee. This fee is initially deferred when received. When the option is exercised, the option fee is credited against the amount of the franchise fee and recognized as revenue when the school receives its certificate of occupancy. If the option expires, the fee is recognized as a forfeiture fee.
Receivables
Receivables are composed primarily of amounts due for contract services provided by WC and royalty payments due to Primrose from franchisees. We establish an allowance for doubtful accounts based on customer credit evaluations, collection history and other pertinent information. Receivables are generally not collateralized.

Assignment Development Costs

Assignment development costs are recoverable costs incurred on behalf of future franchisees that have executed assignment agreements with Primrose for pre-development services, such as site identification and the preparation for the construction of the school, including applying for and obtaining all required building and zoning permits. These costs are reimbursed by the franchisee upon the purchase of the property by the franchisee. A reserve is established for potentially uncollectible assignment development costs based on franchisee credit evaluations, historical experience and other pertinent information.

Goodwill and Identified Intangible Assets

Acquisitions are accounted for under the purchase method whereby acquired tangible and intangible assets and assumed liabilities are recorded at fair value. Identified intangible assets are amortized over their estimated useful lives.

Goodwill is not amortized; however, it is subject to annual impairment testing.

To test goodwill for impairment, the carrying amount of the net assets of each reporting unit is compared to the fair value of the reporting unit. If the fair value of the reporting unit is greater than the carrying amount, no additional testing is required. However, if the fair value of the reporting unit is less than its carrying amount, then the fair value of the reporting unit is allocated to the assets and liabilities of the reporting unit, including an amount for any implied goodwill. If implied goodwill exceeds the net carrying amount of goodwill, no impairment loss is recorded. Otherwise, an impairment loss is recognized for the difference.

We determine fair value of the reporting unit using a discounted cash flow approach, which requires management to make assumptions and estimates of future cash flows of the reporting unit, the appropriate discount rate and a terminal value of the reporting unit. The discount rate used for each reporting unit is determined by assessing the appropriate risk level of the cash flows of the respective reporting units and adjusting the risk-free rate by a factor dependent upon this risk assessment. The terminal period cash flow of the respective reporting units is based upon assigning a multiple of earnings before income taxes, depreciation and amortization (EBITDA) consistent with companies of similar size and industry in which each of the units operates. With the exception of the impairment charge recorded in connection with the transitional test for goodwill impairment in 2002, no impairment charges have been recognized during the years ended December 31, 2004, 2003 and 2002.

Impairment of Long-lived Assets, Other Than Goodwill

We review long-lived assets, including identified intangible assets, for impairment in accordance with the provisions of Statement of Financial Accounting Standards No. 144, *Accounting for the Impairment or Disposal of Long-Lived Assets* (SFAS 144). SFAS 144 requires companies to test long-lived assets when events or circumstances lead management to believe that the carrying value of an asset may not be recoverable. Recoverability is assessed based on the carrying value of an asset and its fair value, which is generally determined by the sum of the estimated undiscounted cash flows expected to result from the use and eventual disposal of the asset in question. If the fair value is less than the asset s carrying value, an impairment loss is recognized based on the excess of the carrying amount of the asset over its fair value. We have not recognized any impairment losses on long-lived assets, including identified intangible assets, during each of the three years ended December 31, 2004, 2003 and 2002.

Stock Options

We measure compensation cost for stock options issued to employees under Accounting Principles Board Opinion No. 25, Accounting for Stock Issued to Employees (APB 25). Under APB 25, when the exercise price of the Company's stock options equals the market value of the underlying stock on the date of the grant, no compensation expense is recognized. The Company has adopted the disclosure only provisions of Statement of Financial Accounting Standards No. 123, Accounting for Stock-Based Compensation (SFAS 123), as amended by Statement of Accounting Standards No. 148, Accounting for Stock-Based Compensation - Transitions and Disclosure, an amendment to FASB Statement No. 123 (SFAS 148).

In December 2004, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards No. 123 (revised 2004), *Share-Based Payment* (SFAS 123R). Under SFAS 123R, the cost of share-based payment awards should be recognized through earnings based on the fair value of the award on the grant date and the estimated number of awards expected to vest. SFAS 123R requires this cost to be recognized over the expected vesting period. The provisions of SFAS 123R will become effective for the Company beginning January 1, 2006. SFAS 123R allows public companies to select from two alternative transition methods when adopting SFAS 123R, the modified prospective application or the modified retrospective application. Under the modified prospective application, the provisions of SFAS 123R are applied to

new awards and awards modified, repurchased or cancelled after the effective date. Under the modified retrospective application, the provisions of SFAS 123R may be applied to (i) all awards granted, modified or settled in cash in fiscal years in which SFAS 123 was effective (years beginning after December 15, 1994) or (ii) only interim periods in the year of adoption unless the effective date of SFAS 123R coincides with a company s fiscal year. At this time, we have not determined the impact of SFAS 123R on our financial statements, nor have we decided which transition method to use.

#### RESULTS OF OPERATIONS

Revenues

Consolidated revenues for the year ended December 31, 2004 increased \$38,508, or 41% to \$132,940 compared to revenues of \$94,432 for the year ended December 31, 2003. Consolidated revenues for the year ended December 31, 2003 increased \$21,729, or 30% to \$94,432 compared to revenues of \$72,703 for the year ended December 31, 2002. Revenues by segment were as follows:

	For the year ended December 31,									
	2004		2003		2002					
Employer Cost Containment and Health Services	\$ 121,335	\$	84,598	\$	64,460					
Educational Services	11,605		9,834		8,243					
Total revenues	\$ 132,940	\$	94,432	\$	72,703					

Revenues from the Employer Cost Containment and Health Services segment for the year ended December 31, 2004 increased \$36,737, or 43% to \$121,335 compared to \$84,598 reported for 2003. The increase was primarily driven by the acquisition of Octagon in October 2003. The operations of Octagon were included in our 2003 results only for the three months following the acquisition whereas, in 2004, the operations of Octagon were included for the entire year. The inclusion of Octagon for twelve months in 2004 compared to only three months in 2003 resulted in additional revenue of \$33,918.

Revenues from the Employer Cost Containment and Health Services segment for the year ended December 31, 2003 increased \$20,138, or 31% to \$84,598 compared to \$64,460 reported for 2002. This increase resulted from revenues from Octagon of \$9,459 for the three months following its acquisition in October 2003, additional revenue of \$3,714 due to a full year of revenue from Barron, which was acquired in October 2002, and additional revenue of \$4,045 from new contracts entered into in late 2002 and early 2003.

Revenues from the Educational Services segment for the year ended December 31, 2004 increased \$1,771, or 18% to \$11,605 compared to \$9,834 for the same period last year. Royalty revenues for 2004 increased \$1,357, or 17% compared to 2003 due to higher same school revenue, a full year contribution from schools opened in 2003 and the opening of seven additional schools during 2004. At December 31, 2004, there were 125 schools opened compared to 118 schools at December 31, 2003. Assignment revenue increased \$220 as there were 16 property sale closings with franchisees during 2004 compared to five in 2003, and Company-owned school revenues increased \$293 due to increasing enrollment as the school becomes established. These increases were partially offset by lower franchise fees of \$309 as seven new schools were opened during 2004 compared to 13 openings in 2003.

Revenues from the Educational Services segment for the year ended December 31, 2003 increased \$1,591, or 19% to \$9,834 compared to \$8,243 for 2002. This increase was primarily attributable to an increase in royalty revenue of \$1,166, or 17% compared to the prior year, due to same school revenue increases and the revenue contributions made by the 13 new schools opened since December 31, 2002.

Selling, General and Administrative Expenses

Consolidated selling, general and administrative expense ( SG&A ) for the year ended December 31, 2004 increased \$34,676, or 44% to \$114,315 compared to SG&A of \$79,639 for 2003. Consolidated SG&A for the year ended December 31, 2003 increased \$22,160, or 39% compared to SG&A of \$57,479 for 2002. SG&A by segment was as follows:

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	For the year ended December 31,										
	2004		2003		2002						
Employer Cost Containment and Health Services	\$ 104,006	\$	71,709	\$	51,601						
Educational Services	5,980		5,267		4,026						
Total segment SG&A	109,986		76,976		55,627						
Corporate	2,779		1,263		579						
Management advisory fee to Capital Partners	1,550		1,400		1,273						
Total SG&A	\$ 114,315	\$	79,639	\$	57,479						

SG&A expenses in the Employer Cost Containment and Health Services segment increased \$32,297, or 45% to \$104,006 for the year ended December 31, 2004 compared to \$71,709 for 2003. SG&A increased \$30,405 as Octagon was included for twelve months in 2004 compared to only the last three months in 2003 following its acquisition. Also, for the year ended December 31, 2004, SG&A expense included \$900 for the Supplemental Procedures and the Investigation and higher audit fees of \$892.

SG&A expenses in the Employer Cost Containment and Health Services segment increased \$20,108, or 39% to \$71,709 for the year ended December 31, 2003, compared to \$51,601 for 2002. The increase was primarily due to expenses of \$8,073 for Octagon for three months during 2003, additional expenses of \$3,712 directly associated with the Barron operation acquired in October 2002 and additional personnel expenses necessary to service the new contracts entered into in late 2002 and early 2003.

SG&A expenses in the Educational Services segment increased \$713, or 14% to \$5,980 for the year ended December 31, 2004 compared to \$5,267 for 2003. This increase was primarily attributable to higher personnel costs due to increased headcount necessary to service the number of franchised schools and higher expenses in our Company-owned school as a result of increasing enrollment as the school matured.

SG&A expenses in the Educational Services segment increased \$1,241, or 31% to \$5,267 for the year ended December 31, 2003 compared to \$4,026 for 2002. The increase was primarily due to the closing of a Company-owned school in early 2002 and the opening of a new Company-owned school in January 2003. Expenses of the Company-owned school closed in 2002 were \$320 through the date it was closed (May 2002), whereas total expenses in 2003 associated with the start-up and operation of the new Company-owned school were \$806. Expenses also increased in 2003 due to increased headcount necessary to service the number of franchised schools.

SG&A expenses at our corporate headquarters increased \$1,516, or 120% to \$2,779 for the year ended December 31, 2004 compared to \$1,263 for 2003. This increase was mainly due to an increase in audit fees, legal fees, and the costs of the Special Committee. Audit fees for corporate increased \$850 due to an increase in the hourly billing rates of our accountants, additional work incurred for the lease accounting restatement, and other factors associated with the planning and execution of audit procedures. Legal fees were \$383 higher than last year mainly due to services pertaining to the review of strategic alternatives, the redemption of the Preferred Stock, the sale of Pumpkin, the settlement of the Possible Dreams bankruptcy and public filing requirements resulting from the offers to purchase the Company, the Supplemental Procedures and the Investigation and the late filing of our quarterly and annual reports. The costs of the Special Committee in 2004 were \$580 and include costs of an investment banking firm, independent legal counsel and fees paid to the Special Committee members.

SG&A expenses at our corporate headquarters increased \$684, or 118% to \$1,263 for the year ended December 31, 2003 compared to \$579 in 2002. This increase was primarily due to bad debt and severance expenses of \$503 relating to the Possible Dreams bankruptcy and higher legal costs of \$114.

Under the Company s MAS Agreement with Capital Partners, the controlling stockholder of the Company, Capital Partners provides certain management advisory services related to investments, general administration, corporate development, strategic planning, stockholder relations, financial matters and general business policy. Under the current MAS Agreement, we pay Capital Partners \$1,550 per annum, subject to adjustment upon the occurrence of any unforeseen event. Total management advisory fees included in SG&A were \$1,550, \$1,400 and \$1,273 for the years ended December 31, 2004, 2003 and 2002, respectively. In 2003, an investment banking fee of \$150 was also paid to Capital Partners in connection with the Octagon acquisition.

Depreciation and Amortization Expense

Consolidated depreciation and amortization expense ( D&A ) increased by \$1,329, or 54% to \$3,780 for the year ended December 31, 2004 compared to \$2,451 for 2003. Consolidated D&A increased \$174, or 8% for the year ended December 31, 2003 compared to \$2,277 for 2002. D&A by segment was as follows:

	For the year ended December 31,										
	2	2004		2003	2002						
	ф	2.214	¢.	1 002	Ф	1 (00					
Employer Cost Containment and Health Services	\$	3,214	\$	1,893	\$	1,699					
Educational Services		537		558		578					
Total segment D&A		3,751		2,451		2,277					
Corporate		29									
Total D&A	\$	3,780	\$	2,451	\$	2,277					

D&A for the Employer Cost Containment and Health Services segment increased \$1,321, or 70% to \$3,214 for the year ended December 31, 2004 as compared to \$1,893 for 2003. This increase was primarily due to a full year of depreciation and amortization of fixed and intangible assets acquired as part of the Octagon acquisition.

D&A for the Employer Cost Containment and Health Services segment increased \$194, or 11% for the year ended December 31, 2003 from \$1,699 in 2002. This was primarily due to depreciation and amortization of fixed and intangible assets acquired in the Octagon acquisition, partially offset by a decrease in depreciation and amortization expense as certain office furniture and equipment were fully depreciated by the end of 2002.

Interest Expense

Consolidated interest expense increased \$2,786, or 178% to \$4,351 for the year ended December 31, 2004 from \$1,565 for 2003. Consolidated interest expense decreased \$2,068, or 57% in the year ended December 31, 2003 from \$3,633 for 2002.

Borrowings under the WC Term Debt and WC Revolver (prior to their refinancing on March 31, 2005), the Primrose Revolver and the Credit Agreement are at variable rates (as described in Liquidity and Capital Resources ). Borrowings under the \$30,000 Note issued in January 2004 were at a stated fixed rate of 10.0% (effective interest rate of 10.8%, including financing costs).

WC seeks to mitigate its exposure to changes in variable rates through the use of interest rate swaps, which effectively convert variable rate debt to fixed rate debt. WC has an interest rate swap agreement with a notional value of \$8,500, under which it pays a fixed rate of 5.85% and receives a variable rate based one-month LIBOR, and an interest rate swap with a notional value of \$10,000 under which it pays a fixed rate of 3.44% and receives a variable rate based on one-month LIBOR. During 2004, WC borrowed under its then-existing senior term debt ( WC Term Debt ). The borrowings bore interest at one-month LIBOR plus 1.75%. The interest rate swaps effectively fix the borrowing rate on \$18,500 of WC Term Debt to the weighted average fixed rate paid under the swaps of 4.5% plus 1.75%. Interest expense by segment was as follows:

		For the year ended December 31,									
	2	2004		2003	2002						
Employer Cost Containment and Health Services	\$	1,789	\$	1,265	\$	2,067					
Educational Services		139		300		1,566					
Total segment interest expense		1,928		1,565		3,633					
Corporate		2,423									
Total interest expense	\$	4,351	\$	1,565	\$	3,633					

Interest expense at the Employer Cost Containment and Health Services segment increased \$524, or 41% to \$1,789 for the year ended December 31, 2004 from \$1,265 for 2003 due to the additional debt related to the Octagon acquisition. Interest expense at the Employer Cost Containment and Health Services segment decreased \$802, or 39% to

\$1,265 for the year ended December 31, 2003 from \$2,067 for 2002 due to lower debt levels for the first nine months of the year preceding the Octagon acquisition and as a result of scheduled term debt repayments and lower borrowing rates.

Interest expense at the Educational Services segment decreased \$161, or 54% to \$139 for the year ended December 31, 2004 from \$300 for 2003 due to the repayment of debt during 2004. Interest expense decreased \$1,266, or 81% to \$300 for the year ended December 31, 2003 from \$1,566 for 2002. In April 2002, the segment s debt was refinanced. As a result of the refinancing, additional interest expense of \$860 was recorded to write off the remaining unamortized original issue discount and deferred financing costs associated with the debt. Also, in connection with the refinancing, the Chairman of Security Capital issued a personal guaranty for a portion of the debt and received a guarantee fee of \$170, which was recognized as interest expense in 2002. The guaranty was terminated on December 31, 2002.

Interest expense at corporate was \$2,423 for the year ended December 31, 2004 compared to no interest expense in 2003 due to the issuance of the Note. The Note was issued to provide us with immediately available funds while we reviewed various alternative strategic uses for the proceeds. The proceeds were held in a collateral account and were to be released once a use of the proceeds was approved by the lender. The interest rate was initially 10% per annum, but was scheduled to increase to 16% on September 30, 2004. The proceeds were not used and, because of the significant increase in the cost of the debt at September 30, 2004, and the availability of less expensive financing alternatives, we prepaid the Note without penalty prior to September 30, 2004.

Other Income, net

Other income, net for the years ended December 31, 2004, 2003 and 2002 was composed of the following:

	For the year ended December 31,										
		2004		2003		2002					
Interest income	\$	220	\$	84	\$	79					
Warrant income						1,334					
Unrealized gain (loss) on derivatives		401		245		(378)					
Gain on sale of land				107							
Loss on sale of marketable securities				(251)							
Other income (expense)		31				(154)					
Total other income, net	\$	652	\$	185	\$	881					

The increase in interest income in the year ended December 31, 2004 compared to 2003 was due to interest earned on the proceeds from the Note held in escrow from January 2004 through September 2004. The unrealized gain (loss) from derivatives resulted from changes in the fair value of our \$8,500 notional value interest rate swap. This swap has not been designated as a hedge for accounting purposes and, as a result, changes in the fair value of this swap are recorded as other income or expense. The loss on marketable securities of \$251 in 2003 was from the sale of securities acquired in the Octagon acquisition, and warrant income in 2002 of \$1,334 was from the gain on the Primrose redemption of bank warrants.

Income Taxes

Income tax expense was \$5,245, \$4,617 and \$4,114 for the years ended December 31, 2004, 2003 and 2002, respectively, representing an overall effective tax rate on continuing operations of 47.1%, 42.1% and 40.4%, respectively. The increase in our effective tax rates in 2004 and 2003 was due to increased state taxes, mainly as a result of the acquisition of Octagon, which is located in California and subject to a high state tax rate, and state losses for which we receive no benefit.

The effective tax rate in 2004 benefited from state tax credits of approximately \$330 earned by WC. The impact of these credits had the effect of reducing our overall effective tax rate by 3.0%. Additional state tax credits may be earned in the future; however, the application process to receive certain state tax credits is cumbersome and on a first-come, first-serve basis. Accordingly, we cannot determine or estimate at this time the amount, if any, of state tax credits that will be received in the future.

While we believe that our tax return positions are fully supportable, we expect that certain positions could be challenged and that we may not be able to successfully defend our positions. Accordingly, we establish certain reserves, including interest, for these items. In the second quarter of 2005, the reserves established for certain positions taken on our 2001 tax return will be reversed as management believes these reserves are no longer necessary. Accordingly, our tax provision for 2005 will be reduced by approximately \$1,600 due to the reversal of these reserves. The reversal of these reserves will not have an impact on 2005 cash flows.

Discontinued Operations

Discontinued operations include the results of Pumpkin and Possible Dreams as follows:

	For the year ended December 31,									
	2004		2003	2002						
Pumpkin	\$ (2,746)	\$	1,143	\$	1,761					
Possible Dreams	1,516		(3,112)		312					
Total (loss) income from discontinued operations	\$ (1,230)	\$	(1,969)	\$	2,073					

On October 25, 2004, we consummated the sale of substantially all of the assets of Pumpkin to Rauch Industries, Inc. (Rauch) for \$7,000, which was subject to a working capital adjustment. The working capital adjustment has been finalized, resulting in the Company s receiving an additional payment from Rauch of \$1,741. The net loss from Pumpkin is composed of net income from operations of \$1,182 and a net loss on the sale of \$3,928.

On November 5, 2004, we entered into an agreement with the bankruptcy trustee for Possible Dreams to resolve all outstanding claims against the Company for \$442. As a result, an after-tax gain of \$1,516 was recognized as we had established reserves for potential losses and the settlement amount was substantially less than our reserves.

Cumulative Effect of Change in Accounting Principle

During 2002, we completed the transitional test for impairment of goodwill using the two-step process prescribed by SFAS 142, and impairment was recognized in the former Seasonal Products segment. The impairment charge of \$3,402 (net of tax benefit) was reflected as the cumulative effect of a change in accounting principle as of January 1, 2002.

First Quarter 2005 Update

Due to the late filing of this Form 10-K, we do not anticipate filing our Quarterly Report on Form 10-Q for the quarter ended March 31, 2005 until July 29, 2005. However, preliminary results for the first quarter of 2005 indicate that revenues will be up approximately \$4,000, or 13% over the first quarter of 2004. Revenues from the Employer Cost Containment and Health Services segment will be approximately \$3,400, or 12% higher than the first quarter of 2004 and revenues from the Educational Services segment will be approximately \$600, or 22% higher. The

growth in revenues in the Employer Cost Containment and Health Services segment is mainly due to growth at Octagon and to a lesser extent, the impact of 2004 acquisitions. The growth in the Educational Services segment is due to higher royalties, franchise fees and real estate services fees. Royalty fees increased approximately \$200, or 10% in the first quarter of 2005 compared to the first quarter of 2004, primarily due to royalties from schools opened during 2004. Franchise fees and real estate services fees in total increased approximately \$350, as seven franchises were awarded in the first quarter of 2005 compared to none in the first quarter of 2004.

Net income for the quarter ended March 31, 2005 is estimated to be approximately \$1,515 compared to income from continuing operations of \$1,194 for the quarter ended March 31, 2004. We compare 2005 net income to 2004 income from continuing operations because net income in 2004 included the results of our then-discontinued operations. Due to the sale of Pumpkin and the settlement of the Possible Dreams bankruptcy in 2004, for 2005, we will no longer report discontinued operations. Net income reported in the first quarter of 2004 was \$622 and included a loss from discontinued operations of \$572. The estimated results for the quarter ended March 31, 2005 include approximately \$2,100 of expenses incurred in connection with the Investigation, which concluded in March 2005.

The first quarter 2005 amounts above are preliminary and subject to change based on a more detailed review and analysis by management and the results of our first quarter review to be conducted by our independent registered public accounting firm.

#### LIQUIDITY AND CAPITAL RESOURCES

For the year ended December 31, 2004, net cash flows from operations was \$17,632. This represents an increase of \$5,090, or 41% compared to 2003 net cash flows from operations of \$12,542. This increase was primarily due to an increase in unearned revenue of \$4,168. Unearned revenue at WC increased \$2,897 in 2004 as a result of growth at Octagon and growth in the managed care operations. WC enters into certain service contracts with terms of as much as one year and receives advance payments for services to be provided. Similarly, unearned revenue at Primrose increased \$1,271 as the number of prospective franchisees increased in 2004 compared to 2003. Upon the signing of a franchise agreement, prospective franchisees pay a franchise fee and a real estate services fee for services to be provided by Primrose to the prospective franchisee up until the school receives its certificate of occupancy.

Net cash flow from operations of \$12,542 for the year ended December 31, 2003 decreased \$2,972, or 19% from \$15,514 for 2002. The decrease was due to lower operating income of \$605, an increase in accounts receivable of \$737, primarily due to Octagon, and an increase in other assets and assignment development costs totaling \$879.

Net cash used in investing activities was \$1,118, \$15,970 and \$5,190 for the years ended December 31, 2004, 2003 and 2002, respectively. Cash of \$3,841 and \$1,801 was used in 2004 for capital expenditures and acquisitions, respectively. These uses of cash were partially offset by net cash of \$4,524 received from discontinued operations. Cash used in 2003 was primarily due to the acquisition of Octagon for \$14,893, net of cash and investments acquired. Capital expenditures in 2004 increased compared to 2003 and 2002, primarily due to facilities expansion at Octagon in 2004. Under our Credit Agreement (defined below), capital expenditures at WC cannot exceed \$4,500 in 2005 and \$2,500 in each fiscal year thereafter. We currently have no commitments for capital expenditures.

Net cash of \$15,671 was used in financing activities during 2004, primarily for the net repayment of debt of \$9,960 and the redemption of all issued and outstanding shares of Preferred Stock for \$5,000. Net cash of \$11,932 was provided by financing activities during 2003, primarily due to the debt proceeds to fund the Octagon acquisition partially offset by repayments of existing debt. Finally, net cash of \$11,851 was used in financing activities during 2002, primarily for the repayment of debt.

On March 31, 2005, pursuant to the terms of a stock purchase agreement, dated March 17, 2005, between Octagon and Continental Casualty Company, our majority owned subsidiary, Octagon, acquired 100% of the outstanding capital stock of Caronia, for \$16,000 in cash, subject to a working capital adjustment. Such working capital adjustment has not been finalized.

In connection with the Caronia acquisition, WC entered into a Second Amended and Restated Loan Agreement (the Credit Agreement ). The Credit Agreement provides WC with a \$40,500 five-year, fully-amortizing term loan (the Term Loan ) and an \$8,000 revolving credit facility ( Amended WC Revolver ), which replaces the WC Revolver (defined below). The Term Loan bears interest at LIBOR plus 2.5% or Prime, at the Company s option, and borrowings

under the Amended WC Revolver bear interest at LIBOR plus 2% or Prime minus 0.5%, at the Company s option. Principal payments of \$675 are due monthly beginning May 1, 2005, and additional principal payments are due each year, beginning on March 31, 2006, based on cash flow, as defined in the Credit Agreement, for the preceding fiscal year. The proceeds of the Term Loan were used to fund the Caronia acquisition and repay the WC Term Debt.

At December 31, 2004, WC maintained an \$8,000 revolving line of credit (the WC Revolver ), and Primrose maintained a \$1,000 revolving line of credit (the Primrose Revolver ). The WC Revolver was replaced with the Amended WC Revolver on March 31, 2005. There were no borrowings under the WC Revolver or the Primrose Revolver at December 31, 2004. Management believes that cash flow from operations along with the available borrowing capacity under the Revolvers will be sufficient to fund our operations and service our debt for the next 12 to 24 months.

As a result of the transactional, financial and operational relationships between the CMI Companies and certain members of CMI Management, as previously described above, and the failure to obtain the lender s prior written consent for certain acquisitions and other actions taken during 2004, WC was in default of certain covenants under the WC Revolver and the WC Term Debt. WC had obtained a waiver from the lender for these events of default prior to the filing of its Form 10-Q for the quarter ended September 30, 2004.

The Term Loan and Amended WC Revolver contain restrictive covenants that prohibit or limit certain actions, including specified levels of capital expenditures, investments and incurrence of additional debt, and require the maintenance of a minimum fixed charge ratio. Borrowings are secured by a pledge of substantially all assets at the subsidiary level, as well as a pledge of the Company s ownership in the subsidiary. The Credit Agreement contains provisions that required WC to deliver audited financial statements for 2004 to the lender by the end of April and require WC to deliver monthly financial statements beginning April 2005. WC has obtained a waiver from the lender until June 30, 2005 to deliver audited financial statements for 2004 and until August 31, 2005 to begin delivering monthly financial statements. WC anticipates that it will provide the lender with its audited financial statements prior to June 30, 2005.

During April 2005, we received notification from certain employees of WC ( WC Shareholders ) that they wished to sell or convert to Company stock their minority shares in WC ( Shares ) and exercise their vested options ( Vested Options ) to purchase shares of WC stock and sell or convert them to Company stock. Under the terms of the agreement governing these options, the per share value of WC stock is determined based on a formula stipulated in the agreement and the Company may settle these options in Company shares or cash, at its discretion. The Company has provided the WC Shareholders with the per share value calculation and notified them that it intends to settle the Shares and Vested Options for cash. The WC Shareholders have notified the Company that they do not agree with the per share value calculation. In addition, with the recent announcement that the Board of Directors has approved a formal sale process of the Company, the WC Shareholders have notified us that they are considering amending or revoking their request to convert their Shares and Vested Options. If we were to settle the Shares and Vested Options at the fair value per share determined by the Company, we would pay approximately \$4,200 to \$4,300 to the WC Shareholders.

Prior to the announcement of the formal sale process, Brian D. Fitzgerald, our Chairman of the Board, President and Chief Executive Officer and, through Capital Partners, the controlling person of our majority stockholder, CPI, had submitted an offer to acquire the stock that they do not control, at a price of \$10.60 per share. However, Mr. Fitzgerald and Capital Partners, who control approximately 81% of the stock, have declared their support for the formal sale process and have committed to sell the shares they control if appropriate value is achieved in the transaction. As a declared seller in the formal sale process, Mr. Fitzgerald and Capital Partners have stated that they would not participate as a bidder in such process. In addition to the Capital Partners Offer, two other offers to acquire the entire company for \$11.00 per share and \$13.00 per share that have been submitted to the Special Committee. The Special Committee has informed the bidders that their offers were being referred to UBS for consideration in the formal sales process.

#### Contractual Obligations

The table below shows our payments due under contractual obligations at December 31, 2004 for the periods indicated.

	Payments due by period 2005 2006-2007 2008-2009									
Long-term debt	\$ 24,929	\$	5,970	\$	13,067	\$	5,892	\$		
Operating leases	32,824		6,527		11,291		5,894		9,112	
Management fees	1,550		1,550							
Total	\$ 59,303	\$	14,047	\$	24,358	\$	11,786	\$	9,112	

Operating lease amounts do not include sublease income of \$218 in 2005 and \$296 in 2006-2007. The obligation for management fees is the amount due to Capital Partners under the MAS Agreement. The MAS Agreement is effective for the calendar year and is automatically renewed on December 31 unless either party gives at least 60 days prior written notice to the other. Unless both parties decide to amend the MAS Agreement, the Agreement would renew under its then-existing terms. Although the MAS Agreement will be revisited in the course of the formal sales process for the Company, neither the Company nor Capital Partners has any immediate plans to rescind or materially change the terms of the Agreement. The obligations for long-term debt represent the minimum required principal repayments for the long-term debt outstanding at December 31, 2004.

As previously mentioned, on March 31, 2005, WC entered into the Credit Agreement and used a portion of the proceeds to fund the Caronia acquisition and the remainder of the proceeds to refinance existing debt. Under the Credit Agreement, principal payments of \$675 are due each month beginning May 1, 2005. Also, additional principal payments are due each year, beginning on March 31, 2006, based on cash flow of WC, as defined in the Credit Agreement, for the preceding fiscal year. Accordingly, principal payments required under the Credit Agreement presented in the table below do not include any additional principal payments that may be due based on the cash flows of WC as as we cannot, at this time, estimate the amount, if any, that may be required.

	Payments due by period										
	Total		2005	2006-2007		2008-2009		Thereafter			
Long-term debt	\$ 40,500	\$	5,400	\$	16,200	\$	16,200	\$	2,700		

#### QUARTERLY INFORMATION (UNAUDITED)

The following is a summary of operating results by quarter. The information presented below for the first three quarters of 2004 and the four quarters of 2003 has been restated to reflect the impact of the restatement for lease accounting.

	1s Qua (as res	rter	2nd Quarter (as restated)	3rd Quarter (as restated)	4th Quarter	TOTAL
2004:						
Total revenues	\$	30,884	\$ 32,305	\$ 33,446	\$ 36,305	\$ 132,940

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Income from continuing operations (1) (2)	1,194	1,157	1,185	927	4,463
(Loss) income from discontinued operations,					
net (3)	(572)	(247)	(1,960)	1,549	(1,230)
Net income (loss)	622	910	(775)	2,476	3,233
Income (loss) available to common					
stockholders (4)	503	777	(1,798)	2,476	1,958
Basic earnings per common share from					
continuing operations	\$ 0.17 \$	0.16 \$	0.02	0.14	\$ 0.49
Diluted earnings per common share from					
continuing operations	\$ 0.15 \$	0.14 \$	0.01	0.13	\$ 0.43
Basic earnings (loss) per common share	\$ 0.08 \$	0.12 \$	(0.28) \$	0.38	\$ 0.30
Diluted earnings (loss) per common share	\$ 0.06 \$	0.10 \$	(0.29) \$	0.36	\$ 0.26

	1st Quarter as restated)	2nd Quarter (as restated)	3rd Quarter (as restated)	4th Quarter (as restated)	TOTAL (as restated)
2003:					
Total revenues	\$ 20,347	\$ 20,590	\$ 21,587	\$ 31,908	\$ 94,432
Income from continuing operations	1,366	1,145	1,073	1,674	5,258
(Loss) income from discontinued operations,					
net	(1,005)	(824)	153	(293)	(1,969)
Net income	361	322	1,226	1,380	3,289
Income available to common stockholders	252	210	1,110	1,260	2,832
Basic earnings per common share from					
continuing operations	\$ 0.19	\$ 0.16	\$ 0.15	\$ 0.24	\$ 0.74
Diluted earnings per common share from					
continuing operations	\$ 0.18	\$ 0.15	\$ 0.12	\$ 0.22	\$ 0.68
Basic earnings per common share	\$ 0.04	\$ 0.03	\$ 0.17	\$ 0.20	\$ 0.43
Diluted earnings per common share	\$ 0.02	\$ 0.02	\$ 0.14	\$ 0.18	\$ 0.37

*Basic and diluted EPS f	or each quarter is calculated based on the weighted average number of shares outstanding during that	quarter, while
basic and diluted EPS for	the full year is calculated based on the weighted average number of shares outstanding for the year.	As a result, the
sum of the four quarters	EPS may not equal the full-year EPS.	

- (1) The third and fourth quarter of 2004 includes expenses of the Special Committee of \$312 and \$215, respectively. The fourth quarter also includes expenses of \$900 related to the Supplemental Procedures and the Investigation.
- (2) Includes interest expense on the Note of \$866, \$987 and \$570 for the first, second and third quarters of 2004, respectively.
- The third quarter of 2004 includes a charge of \$4,020 relating to the estimated loss on the sale of Pumpkin and the fourth quarter of 2004 includes a gain of \$1,516 on the Possible Dreams settlement.
- The Preferred Stock was redeemed in October 2004, and the third quarter includes accelerated accretion of \$1,023 to increase the carrying value of the Preferred Stock to its redemption value. For the full year, Preferred Stock accretion was \$1,275 compared to \$457 for 2003.

#### ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Risk Management

Market risks relating to our operations result primarily from changes in the U.S. Prime interest rate or LIBOR. Our interest rate risk management objective is to lower our overall borrowing costs and to mitigate the impact of changing interest rates on our net income and cash flows. We seek to achieve our objective primarily through the use of interest rate swap agreements, which effectively convert variable rate debt to fixed rate debt. See Item 7. Management s Discussion and Analysis of Financial Condition and Results of Operations Interest Expense above for a discussion of our interest rate swaps. We do not utilize interest rate swaps or other derivative financial instruments for trading or speculative purposes.

The outstanding interest rate swaps expose us to credit risk in the event that the counterparty to the agreements does not or cannot meet its obligations. The notional amount is used to measure interest to be paid or received and does not represent the amount of exposure to credit loss. The loss would be limited to the amount that would have been received, if any, over the remaining life of the swap agreements. The counterparty to the swaps is a major financial institution, which we expect to fully perform under the terms thereof.

Market Risk Sensitive Instruments

Borrowings under the WC Term Debt and WC Revolver (prior to their refinancing on March 31, 2005), the Primrose Revolver and the Credit Agreement are at variable rates. Also, in 2004, borrowings under the Note were at a stated fixed rate of 10.0% (effective interest rate of 10.8%, including financing costs). The weighted average borrowing rates for the years ended December 31, 2004 and 2003, including the effect of the interest rate swaps, was 10.2% and 6.3%, respectively. The increase in the weighted average borrowing rate in 2004 was due to fixed interest paid on the Note. Assuming a one percentage point increase in our weighted average borrowing rate, interest expense would have been higher by \$162 and \$263 for the years ended December 31, 2004 and 2003, respectively.

#### ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

### **Index To Consolidated Financial Statements**

Report of Independent Registered Public Accounting Firm

Consolidated Balance Sheets at December 31, 2004 and 2003

Consolidated Statements of Income for the years ended December 31, 2004, 2003 and 2002

Consolidated Statements of Stockholders Equity for the years ended December 31, 2004, 2003 and 2002

Consolidated Statements of Cash Flows for the years ended December 31, 2004, 2003 and 2002

Notes to Consolidated Financial Statements

Schedule I Condensed Financial Information of Registrant

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## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Board of Directors and Stockholders
Security Capital Corporation
We have audited the accompanying consolidated balance sheets of Security Capital Corporation and subsidiaries (the Company) as of December 31, 2004 and 2003, and the related consolidated statements of income, stockholders equity, and cash flows for each of the three years in the period ended December 31, 2004. Our audits also included the financial statement schedule listed in the Index at Item 15(a). These financial statements and schedule are the responsibility of the Company s management. Our responsibility is to express an opinion on these financial statements and schedule based on our audits.
We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. We were not engaged to perform an audit of the Company's internal control over financial reporting. Our audit included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.
In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Security Capital Corporation and subsidiaries at December 31, 2004 and 2003, and the consolidated results of their operations and their cash flows for each of the three years in the period ended December 31, 2004, in conformity with U.S. generally accepted accounting principles. Also, in our opinion, the related financial statement schedule, when considered in relation to the basic financial statements taken as a whole, presents fairly in all material respects the information set forth therein.
As discussed in Note 2 to the consolidated financial statements, the Company has restated its financial statements for each of the three years in the period ended December 31, 2004 to correct its accounting for leases and leasehold improvements.
/s/ Ernst & Young LLP Stamford, Connecticut June 10, 2005
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## SECURITY CAPITAL CORPORATION AND SUBSIDIARIES

### CONSOLIDATED BALANCE SHEETS

	DECEMBER			31,	
(in thousands, except share and per share amounts)		2004		2003	
ASSETS				(as restated)	
Current assets:					
Cash and cash equivalents	\$	12,488	\$	11,645	
Restricted cash		373		117	
Accounts receivable, net		18,340		15,496	
Assignment and development costs, net		1,548		972	
Deferred income taxes		2,681		1,618	
Other current assets		1,345		1,543	
Current assets of discontinued operations				4,425	
Total current assets		36,775		35,816	
Property and equipment, net		6,036		4,283	
Goodwill, net		59,041		59,284	
Identified intangible assets, net		12,563		13,271	
Deferred income taxes		1,358		3,137	
Long-lived assets of discontinued operations				7,044	
Other assets		862		1,015	
Total assets	\$	116,635	\$	123,850	
LIABILITIES AND STOCKHOLDERS EQUITY					
Current liabilities:					
Accounts payable	\$	5,363	\$	2,859	
Accrued expenses and other liabilities		9,899		10,288	
Income taxes payable		8,191		8,229	
Unearned revenue		24,566		20,263	
Current portion of long-term debt		5,970		9,031	
Current liabilities of discontinued operations				2,678	
Total current liabilities		53,989		53,348	
Long-term debt		18,959		25,858	
Other long-term obligations		2,297		1,271	
Long-term liabilities of discontinued operations				312	
Losses in excess of investment in Possible Dreams				1,401	
Minority interests		6,023		4,585	
Redeemable convertible preferred stock, \$.01 par value, 2,500,000 shares authorized; 0 and					
500,000 shares issued and outstanding at December 31, 2004 and 2003, respectively				3,725	
Commitments and contingencies					
Stockholders equity:					
Common stock, \$.01 par value, 7,500 shares authorized; 380 shares issued and outstanding					
Class A common stock, \$.01 par value, 10,000,000 shares authorized; 6,458,309 shares					
issued, 6,450,587 shares outstanding		65		65	
Additional paid-in capital		64,395		65,670	
Accumulated deficit		(29,067)		(32,300)	
Accumulated other comprehensive income		59			
Less: treasury stock, at cost, 7,722 shares		(85)		(85)	
Total stockholders equity		35,367		33,350	
Total liabilities and stockholders equity	\$	116,635	\$	123,850	

The accompanying notes are an integral part of these consolidated financial statements.

# SECURITY CAPITAL CORPORATION AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF INCOME

(in thousands, except per share amounts)		2004		ded December 31, 2003 as restated)	(	2002 as restated)
Revenues:						ŕ
Employer cost containment and health services	\$	121,335	\$	84,598	\$	64,460
Educational services		11,605		9,834		8,243
Total revenues		132,940		94,432		72,703
Selling, general and administrative expenses		114,315		79,639		57,479
Depreciation and amortization		3,780		2,451		2,277
Operating income		14,845		12,342		12,947
Interest expense		(4,351)		(1,565)		(3,633)
Other income, net		652		185		881
Income from continuing operations before income taxes, minority						
interests and cumulative effect of change in accounting principle		11,146		10,962		10,195
Income tax expense		(5,245)		(4,617)		(4,114)
Minority interest in income of consolidated subsidiaries		(1,438)		(1,087)		(1,023)
Income from continuing operations before cumulative effect of change		( , = = )		( )/		( ),= = )
in accounting principle		4,463		5,258		5,058
(Loss) income from discontinued operations (net of income tax expense		1,100		0,200		2,020
of \$162, \$2,351, and \$660 in 2004, 2003 and 2002, respectively)		(1,230)		(1,969)		2,073
Income before cumulative effect of change in accounting principle		3,233		3,289		7,131
Cumulative effect of a change in accounting principle (net of income		5,200		5,267		7,101
tax benefit of \$2,420)						(3,402)
Net income		3,233		3.289		3,729
Less preferred stock accretion		(1,275)		(457)		(401)
Income available to common stockholders	\$	1,958	\$	2,832	\$	3,328
nicome available to common stockholders	Ψ	1,750	Ψ	2,032	Ψ	3,320
Net income	\$	3,233	\$	3,289	\$	3,729
Unrealized gain on interest rate swap, net of taxes and minority interest		59				
of \$51 and \$14, respectively	¢.		\$	3.289	φ	2.720
Comprehensive income	\$	3,292	Þ	3,289	\$	3,729
Basic earning per common share:						
Earnings from continuing operations	\$	0.49	\$	0.74	\$	0.72
(Loss) earnings from discontinued operations	φ	(0.19)	φ	(0.31)	φ	0.72
Cumulative effect of change in accounting principle		(0.19)		(0.31)		(0.52)
Basic earnings per common share available to common stockholders	\$	0.30	\$	0.43	\$	0.52
Basic earnings per common share available to common stockholders	φ	0.30	Ф	0.43	Ф	0.32
Diluted earnings per common share:						
Earnings from continuing operations	\$	0.43	\$	0.68	\$	0.66
(Loss) earnings from discontinued operations		(0.17)		(0.31)		0.29
Cumulative effect of change in accounting principle						(0.48)
Diluted earnings per common share available to common stockholders	\$	0.26	\$	0.37	\$	0.47
Basic weighted average shares used in computation		6,451		6,451		6,451
Diluted weighted average shares used in computation		6,598		6,536		7,133
Diffued weighted average shares used in computation		0,398		0,330		7,133

The accompanying notes are an integral part of these consolidated financial statements.

# SECURITY CAPITAL CORPORATION AND SUBSIDIARIES

# CONSOLIDATED STATEMENT OF STOCKHOLDERS EQUITY

					Accumulated
	Number of		Additional		Other
	Shares	Common	Paid-in	Accumulated	Comprehensive
(In thousands, except share amounts)	Outstanding*	Stock*	Capital	Deficit	Income