

IHOP CORP  
Form 8-K  
October 25, 2006

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 8-K**

**CURRENT REPORT**

**PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

Date of Report (Date of earliest event reported): **October 25, 2006**

**IHOP CORP.**

(Exact name of registrant as specified in its charter)

**Delaware**

(State or other jurisdiction of  
incorporation or organization)

**450 North Brand, Glendale, California**

(Address of principal executive offices)

**001-15283**

(Commission  
File Number)

**95-3038279**

(I.R.S. Employer  
Identification No.)

**91203**

(Zip Code)

**(818) 240-6055**

Registrant's telephone number, including area code

**Not applicable**

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(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
  - o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
  - o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
  - o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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**Item 2.02. RESULTS OF OPERATIONS AND FINANCIAL CONDITION.**

On October 25, 2006, IHOP Corp. issued a press release announcing its third quarter 2006 financial results. A copy of the press release is attached as Exhibit 99.1, and incorporated herein by reference.

Also on October 25, 2006, IHOP Corp. held a conference call to discuss its third quarter 2006 financial results. A copy of the prepared remarks of management is attached as Exhibit 99.2, and incorporated herein by reference.

The prepared remarks of management accompanying management's discussion during the conference call includes references to the non-GAAP financial measures free cash flow and net income excluding stock based compensation expense. The Company defines free cash flow for a given period as cash provided by operating activities for such period, less capital expenditures for such period. The Company defines net income excluding stock based compensation expense for a given period as net income for such period, less any stock based compensation expense incurred in such period. Management utilizes free cash flow as a measure of operating efficiency to determine the amount of cash remaining for general corporate and strategic purposes after funding operating activities and capital expenditures. Management believes this information is helpful to investors to determine the Company's cash available for these purposes. Management believes net income excluding stock based compensation expense and basic and diluted net income per share excluding stock based compensation expense is useful because it provides a more accurate period to period comparison. Free cash flow and net income excluding stock based compensation expense for any given period may be affected by a variety of factors, including but not limited to, changes in assets and liabilities and the timing of purchases and payments. Free cash flow and net income excluding stock based compensation expense are supplemental non-GAAP financial measures and should not be considered in isolation or as a substitute for measures of performance prepared in accordance with generally accepted accounting principles.

The following table reconciles the Company's free cash flow to the Company's cash provided by operating activities for each of the nine months ended September 30, 2006 and 2005:

	<b>Nine Months Ended September 30, 2006</b> (dollars in thousands)	<b>Nine Months Ended September 30, 2005</b> (dollars in thousands)
Cash flows from operating activities:	\$ 53,878	\$ 45,433
Capital expenditures	(7,373)	(3,476)
Free cash flow	\$ 46,505	\$ 41,957

The following table reconciles net income to net income excluding the impact of stock based compensation expense, and basic and diluted net income per share to net income excluding the impact of stock based compensation expense per share, for each of the three and nine months ended September 30, 2006 and 2005:

	<b>Three Months Ended September 30,</b>		<b>Nine Months Ended September 30,</b>	
	<b>2006</b>	<b>2005</b>	<b>2006</b>	<b>2005</b>
	(dollars in thousands, except per share amounts)			
Net income, as reported	\$ 11,323	\$ 11,972	\$ 34,223	\$ 33,976
Stock option expense	467		1,516	
Restricted stock	576	86	1,386	201
Income tax benefit	(394)	(32)	(1,120)	(76)
Net income excluding stock based compensation expense	\$ 11,972	\$ 12,026	\$ 36,005	\$ 34,101
Basic net income per share:				
Net income, as reported per share	\$ 0.63	\$ 0.62	\$ 1.88	\$ 1.73
Stock option expense per share	0.03		0.08	
Restricted stock per share	0.03	0.01	0.08	
Income tax benefit per share	(0.02)		(0.06)	
Net income excluding stock based compensation expense per share	\$ 0.67	\$ 0.63	\$ 1.98	\$ 1.73

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Diluted net income per share:

Net income, as reported per share	\$ 0.62	\$ 0.62	\$ 1.86	\$ 1.71
Stock option expense per share	0.03		0.08	
Restricted stock per share	0.03		0.08	0.01
Income tax benefit per share	(0.02 )		(0.06 )	
Net income excluding stock based compensation expense per share	\$ 0.66	\$ 0.62	\$ 1.96	\$ 1.72

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**Item 9.01. FINANCIAL STATEMENTS AND EXHIBITS.**

(d) Exhibits

Exhibit

<b>Number</b>	<b>Description</b>
99.1	Press release of Registrant, dated October 25, 2006 (Third Quarter 2006 Financial Results).
99.2	Prepared remarks of management of Registrant for conference call held on October 25, 2006.

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**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: October 25, 2006

IHOP CORP.

By: /s/ THOMAS CONFORTI

Thomas Conforti

*Chief Financial Officer(Principal Financial Officer)*

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**EXHIBIT INDEX TO CURRENT REPORT ON FORM 8-K**

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