GMH Communities Trust Form 10-Q November 14, 2006

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

### **FORM 10-Q**

## **X** QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2006

## o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

to

Commission file number 001-32290

### **GMH COMMUNITIES TRUST**

(Exact Name of Registrant as Specified in Its Charter)

#### Maryland

(State or other Jurisdiction of Incorporation or Organization)

201181390

(IRS Employer Identification No.)

10 Campus Boulevard, Newtown Square, PA

(Address of Principal Executive Offices)

**19073** (Zip Code)

Registrant s Telephone Number, Including Area Code (610) 355-8000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one)

Large accelerated filer o

Accelerated filer X

Non-accelerated filer O

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes o No x

On November 9, 2006, 41,567,146 of the registrant s common shares of beneficial interest, \$0.001 par value, were outstanding.

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#### CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS

Our disclosure and analysis in this document contain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements provide our current expectations or forecasts of future events and are not statements of historical fact. These forward-looking statements include information about possible or assumed future events, including, among other things, operating or financial performance, strategic plans and objectives, or regulatory or competitive environments. Statements regarding the following subjects are forward-looking by their nature:

- our ability to successfully implement our business strategy, including our ability to acquire and manage student housing properties and to secure and operate military housing privatization projects;
- our projected operating results and financial condition;
- completion of any of our targeted acquisitions or development projects within our expected timeframe or at all;
- our ability to obtain future financing arrangements on terms acceptable to us, or at all;
- estimates relating to, and our ability to pay, future dividends;
- our ability to qualify as a REIT for federal income tax purposes;
- our understanding of our competition, market opportunities and trends;
- projected timing and amounts of capital expenditures;
- our ability to successfully implement remedial measures that will effectively address material weaknesses and significant deficiencies that have been identified with respect to our disclosure controls and internal controls over financial reporting; and
- the impact of technology on our properties, operations and business.

The forward-looking statements are based on our beliefs, assumptions and expectations of our future performance, taking into account all information currently available to us. These beliefs, assumptions and expectations can change as a result of many possible events or factors, not all of which are known to us. If a change occurs, our business, financial condition, liquidity and results of operations may vary materially from those expressed in our forward-looking statements. Factors that could cause actual results to differ materially from our management s current expectations include, but are not limited to:

- the factors referenced in the section of our Annual Report on Form 10-K for the year ended December 31, 2005 titled *Risk Factors* and in the section of this report titled *Management s Discussion and Analysis of Financial Condition and Results of Operations*;
- changes in our business strategy, including acquisition and development activities;
- availability, terms and deployment of capital, including equity and debt financing;
- availability of qualified and/or sufficient personnel, including, but not limited, within our finance and accounting staff;
- failure to effectively remediate existing material weaknesses and significant deficiencies in our disclosure controls and internal controls over financial reporting, including through the implementation of such measures as discussed in the section of our Annual Report on Form 10-

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K for the year ended December 31, 2005 titled *Controls and Procedures* under Item 9A of that report, or failure to identify additional material weaknesses and significant deficiencies in our disclosure controls and internal controls over financial reporting that could occur in the future;

- the adverse effects of pending litigation or any investigation of the Company by the United States Securities and Exchange Commission, or SEC;
- unanticipated costs associated with the acquisition and integration of our student housing property acquisitions and development projects, and military housing privatization projects;
- the effects of military base realignment and closures, or deployments, on installations covered by our military housing privatization projects;
- high leverage on the entities that own the military housing privatization projects;
- reductions in government military spending;
- changes in student population enrollment at colleges and universities or adverse trends in the off-campus student housing market;
- changes in the student and military housing industry, interest rates or the general economy;
- changes in local real estate conditions (including changes in rental rates and the number of competing properties) and the degree and nature of our competition;
- failure to lease unoccupied space in accordance with management s projections;
- potential liability under environmental or other laws; and
- the existence of complex regulations relating to our status as a REIT and the adverse consequences of our failure to qualify as a REIT.

When we use the words believe, expect, may, potential, anticipate, estimate, plan, will, could, intend or similar expressions, of forward-looking statements. You should not place undue reliance on these forward-looking statements. We are not obligated to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except to the extent otherwise required by law.

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#### PART I FINANCIAL INFORMATION

#### **Item 1. Financial Statements**

## GMH COMMUNITIES TRUST CONSOLIDATED BALANCE SHEETS

(in thousands, except par value and number of shares)

	September 30, 2006 (unaudited)			December 31, 2005		
ASSETS						
Real estate investments:						
Student housing properties	\$	1,413,617	\$	1,210,255		
Accumulated depreciation	55,6	585	29,039			
	1,35	57,932	1,1	81,216		
Corporate assets:						
Corporate assets	8,94	13	8,1	78		
Accumulated depreciation	829		565	5		
	8,11	4	7,6	13		
Cash and cash equivalents	7,10	)7	2,240			
Restricted cash	16,4	116	11,625			
Accounts and other receivables, net:						
Related party	15,2	293	19,191			
Third party	4,47	70	2,925			
Investments in military housing projects	37,356		37,828			
Deferred contract costs	1,743		1,063			
Deferred financing costs, net	3,947		4,0	88		
Lease intangibles, net	713		3,201			
Deposits	9,86	55	2,856			
Other assets	5,24	13	4,105			
Total assets	\$	1,468,199	\$	1,277,951		
LIABILITIES AND BENEFICIARIES EQUITY						
Notes payable	\$	829,789	\$	692,069		
Line of credit	128	,000	36,	000		
Accounts payable	4,178		5,566			
Accrued expenses	31,145		21,253			
Dividends and distributions payable	16,571		16,227			
Other liabilities	28,938		21,337			
Total liabilities	1,038,621		792,452			
Minority interest	164,218		188,633			
Commitments and contingencies (Note 9)						
Beneficiaries equity:						
Common shares of beneficial interest, \$0.001 par value; 500,000,000 shares authorized, 41,567,146						
issued and outstanding at September 30, 2006, and 39,699,843 issued and outstanding at						
December 31, 2005	42		40			
Preferred shares 100,000,000 shares authorized, no shares issued or outstanding						
Additional paid-in capital	326	,072	325	5,455		
Unearned share compensation	(817		(32	.0		
Cumulative earnings	2,61	17	6,3	10		
Cumulative dividends	,		(34,619			
Total beneficiaries equity		,360		5,866		
Total liabilities and beneficiaries equity	\$	1,468,199	\$	1,277,951		

See accompanying notes to consolidated financial statements.

## GMH COMMUNITIES TRUST CONSOLIDATED STATEMENTS OF OPERATIONS

(Unaudited and in thousands, except share and per share information)

	Three Months Ended September 30, 2006 2005				Nine Months Ended September 30, 2006			2005				
Revenue:												
Rent and other property income	\$	45,751		\$	35,409		\$	133,821		\$	91,013	
Expense reimbursements:												
Related party	17,309			20,096			48,364			40,552		
Third party	1,965		1,299			4,690			3,876			
Management fees:												
Related party	2,131		1,755		6,271				5,085			
Third party	766		611		2,421				2,156			
Other fee income-related party	5,616		5,895		15,877				12,849			
Other income	110		81		254				248			
Total revenue	73,0	548		65,146		211,698				155,779		
Operating Expenses:												
Property operating expenses	27,628			18,906		65,563				41,104		
Reimbursed expenses	19,274			21,395			53,	054		44,428		
Real estate taxes	4,464		3,184			13,042			8,339			
Administrative expenses	3,802		2,992			12,102			8,768			
Audit Committee and Special Committee expenses	1,822				6,698							
Depreciation and amortization	10,276		8,550		31,340				24,958			
Interest	13,147		8,989		35,777		21,247		.47			
Total operating expenses	80,413		64,016		217,576		148,844		,844			
(Loss) income before equity in earnings of unconsolidated												
entities, income taxes and minority interest	(6,765)		)	1,130			(5,878			6,935		
Equity in earnings of unconsolidated entities	460		1,058		2,850				1,999			
(Loss) income before income taxes and minority interest	(6,305)		2,188		(3,028			)	8,934			
Income taxes	1,307		2,254		3,494				4,512			
(Loss) income before minority interest	(7,612)		(66		)	) (6,522			4,422			
Minority interest	(3,320)		)	(34		) (2,829			)	2,183		
Net (loss) income	\$	(4,292	)	\$	(32	)	\$	(3,693	)	\$	2,239	
Earnings (loss) per common share basic	\$	(0.10	)	\$	(0.00)	)	\$	(0.09)	)	\$	0.07	
Earnings (loss) per common share diluted	\$	(0.10	)	\$	(0.00)	)	\$	(0.09)	)	\$	0.07	
Weighted-average shares outstanding during the period:												
Basic	41,4	191,841		30,350,989			40,678,959			30,350,989		
Diluted	73,116,458			64,413,934			72,304,476			64,085,950		
Common share dividend declared per share	\$ 0.2275		\$ 0.2275		\$		0.6825		\$	0.6825		

See accompanying notes to consolidated financial statements.

# GMH COMMUNITIES TRUST CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited and in thousands)

	Nine Months Ended September 30, 2006 2005			
Cash flows from operating activities:				
Net income	\$ (3,6	93 )	\$ 2,	239
Adjustments to reconcile net income to net cash provided by operating activities:				
Depreciation	26,910		17,878	
Amortization:				
Lease intangibles	4,112		7,080	
Investment in military housing projects	318			
Notes payable fair value adjustment	(1,879)		(1,637)	
Deferred loan costs	1,027		905	
Restricted shares	167		78	
Allowance for doubtful accounts	2,213		935	
Equity in earnings of unconsolidated entities in excess of distributions received	(667	)	(716	)
Minority interest	(2,829	)	2,183	
Changes in operating assets and liabilities:				
Restricted cash	(4,791	)	(10,26)	2 )
Accounts and other receivables	140		(16,60)	2 )
Deferred contract costs	(680	)	(344	)
Deposits and other assets	(8,147	)	(1,782	)
Accounts payable	(1,388	)	(792	)