BRIDGE BANCORP INC
Form 10-Q
August 08, 2011
Table of Contents

## UNITED STATES

# SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549

## FORM 10-Q

 SECURITIES EXCHANGE ACT OF 1934For the quarterly period ended June 30, 2011

Commission file number 001-34096

BRIDGE BANCORP, INC.
(Exact name of registrant as specified in its charter)

NEW YORK
(State or other jurisdiction of incorporation or organization)
11-2934195
(IRS Employer Identification Number)
(Address of principal executive offices)
11932
(Zip Code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes [X] No [ ]

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes [X] No [ ]

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer [ ]
Non-accelerated filer [ ] (Do not check if a smaller reporting company)

## Accelerated filer [X]

Smaller reporting company [ ]

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes [ ] No [X]

There were $6,791,277$ shares of common stock outstanding as of August 8, 2011.

## BRIDGE BANCORP, INC.

## PART I - FINANCIAL INFORMATION

Item 1. Financial Statements ..... 1
Consolidated Balance Sheets as of June 30, 2011 and December 31, 2010 ..... 1
Consolidated Statements of Income for the Three and Six Months Ended June 30, 2011 and 2010 ..... 2
Consolidated Statement of Stockholders Equity for the Six Months Ended June 30, 2011 and 2010 ..... 3
Consolidated Statements of Cash Flows for the Six Months Ended June 30, 2011 and 2010 ..... 4
Condensed Notes to Consolidated Financial Statements ..... 5
Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations ..... 25
Item 3. Quantitative and Qualitative Disclosures About Market Risk ..... 43
Item 4. Controls and Procedures ..... 44
PART II - OTHER INFORMATION ..... 45
Item 1. Legal Proceedings ..... 45
Item 1A. Risk Factors ..... 45
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds ..... 45
Item 3. Defaults Upon Senior Securities ..... 45
Item 4. [Removed and Reserved] ..... 45
Item 5. Other Information ..... 45
Item 6. Exhibits ..... 45
Signatures ..... 46
Exhibit 31.1 Certification of Principal Executive Officer pursuant to Rule 13a-14(a)
Exhibit $31.2 \quad$ Certification of Principal Financial Officer pursuant to Rule 13a-14(a)
Exhibit 32.1 Certification of Chief Executive Officer and Chief Financial Officer pursuant to Rule 13a-14(b) and 18 U.S.C. Section ..... 1350

## Edgar Filing: BRIDGE BANCORP INC - Form 10-Q

Table of Contents

## Item 1. Financial Statements

## BRIDGE BANCORP, INC. AND SUBSIDIARIES

## Consolidated Balance Sheets (unaudited)

(In thousands, except share and per share amounts)

|  | $\begin{gathered} \text { June 30, } \\ 2011 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2010 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Cash and due from banks | \$ | 17,426 | \$ | 21,598 |
| Interest earning deposits with banks |  | 12,491 |  | 1,320 |
| Total cash and cash equivalents |  | 29,917 |  | 22,918 |
|  |  |  |  |  |
| Securities available for sale, at fair value |  | 385,910 |  | 323,539 |
| Securities held to maturity (fair value of \$154,572 and \$148,144, respectively) |  | 152,807 |  | 147,965 |
| Total securities |  | 538,717 |  | 471,504 |
|  |  |  |  |  |
| Securities, restricted |  | 1,485 |  | 1,284 |
|  |  |  |  |  |
| Loans |  | 589,788 |  | 504,060 |
| Allowance for loan losses |  | $(9,494)$ |  | $(8,497)$ |
| Loans, net |  | 580,294 |  | 495,563 |
|  |  |  |  |  |
| Premises and equipment, net |  | 23,674 |  | 23,683 |
| Accrued interest receivable |  | 4,570 |  | 4,153 |
| Goodwill |  | 1,951 |  |  |
| Core deposit intangible |  | 350 |  |  |
| Other assets |  | 12,191 |  | 9,351 |
| Total Assets | \$ | 1,193,149 | \$ | 1,028,456 |
|  |  |  |  |  |
| LIABILITIES AND STOCKHOLDERS EQUITY |  |  |  |  |
| Demand deposits | \$ | 308,056 | \$ | 239,314 |
| Savings, NOW and money market deposits |  | 608,047 |  | 544,470 |
| Certificates of deposit of \$100,000 or more |  | 110,337 |  | 90,574 |
| Other time deposits |  | 45,904 |  | 42,635 |
| Total deposits |  | 1,072,344 |  | 916,993 |
|  |  |  |  |  |
| Federal funds purchased and Federal Home Loan Bank overnight borrowings |  |  |  | 5,000 |
| Repurchase agreements |  | 16,197 |  | 16,370 |
| Junior subordinated debentures |  | 16,002 |  | 16,002 |
| Accrued interest payable |  | 422 |  | 433 |
| Other liabilities and accrued expenses |  | 10,138 |  | 7,938 |
| Total Liabilities |  | 1,115,103 |  | 962,736 |

## Commitments and Contingencies

## Stockholders equity:

Preferred stock, par value $\$ .01$ per share ( $2,000,000$ shares authorized; none issued)
Common stock, par value $\$ .01$ per share:

| Authorized: 20,000,000 shares; 6,813,252 and 6,456,742 shares issued, respectively; $6,732,260$ and $6,364,656$ shares outstanding, respectively |  | 68 |  | 64 |
| :---: | :---: | :---: | :---: | :---: |
| Surplus |  | 28,647 |  | 20,946 |
| Retained earnings |  | 49,622 |  | 46,463 |
| Less: Treasury Stock at cost, 80,992 and 92,086 shares, respectively |  | $(3,127)$ |  | $(3,520)$ |
|  |  | 75,210 |  | 63,953 |
| Accumulated other comprehensive income (loss): |  |  |  |  |
| Net unrealized gain on securities, net of deferred income taxes of $(\$ 3,012)$ and $(\$ 2,336)$, respectively |  | 4,576 |  | 3,549 |
| Pension liability, net of deferred income taxes of \$1,174 and \$1,202, respectively |  | $(1,740)$ |  | $(1,782)$ |
| Total Stockholders Equity |  | 78,046 |  | 65,720 |
| Total Liabilities and Stockholders Equity | \$ | 1,193,149 | \$ | 1,028,456 |

See accompanying condensed notes to the Unaudited Consolidated Financial Statements.

## BRIDGE BANCORP, INC. AND SUBSIDIARIES

## Consolidated Statements of Income (unaudited)

(In thousands, except per share amounts)

|  | For the Three Months Ended June 30, |  |  |  | For the <br> Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  | 2010 |  | 2011 |  | 2010 |  |
| Interest income: |  |  |  |  |  |  |  |  |
| Loans (including fee income) | \$ | 8,564 | \$ | 7,306 | \$ | 16,519 | \$ | 14,588 |
| Mortgage-backed securities and collateralized mortgage obligations |  | 2,385 |  | 2,378 |  | 4,701 |  | 4,907 |
| State and municipal obligations |  | 706 |  | 692 |  | 1,427 |  | 1,262 |
| U.S. GSE securities |  | 433 |  | 558 |  | 814 |  | 945 |
| Corporate Bonds |  | 186 |  |  |  | 373 |  |  |
| Federal funds sold |  |  |  |  |  |  |  | 5 |
| Deposits with banks |  | 41 |  | 11 |  | 59 |  | 19 |
| Other interest and dividend income |  | 18 |  | 12 |  | 36 |  | 29 |
| Total interest income |  | 12,333 |  | 10,957 |  | 23,929 |  | 21,755 |
|  |  |  |  |  |  |  |  |  |
| Interest expense: |  |  |  |  |  |  |  |  |
| Savings, NOW and money market deposits |  | 1,025 |  | 906 |  | 1,991 |  | 1,780 |
| Certificates of deposit of \$100,000 or more |  | 245 |  | 325 |  | 488 |  | 664 |
| Other time deposits |  | 126 |  | 290 |  | 253 |  | 595 |
| Federal funds purchased and repurchase agreements |  | 135 |  | 141 |  | 269 |  | 249 |
| Junior Subordinated Debentures |  | 341 |  | 341 |  | 683 |  | 682 |
| Total interest expense |  | 1,872 |  | 2,003 |  | 3,684 |  | 3,970 |
|  |  |  |  |  |  |  |  |  |
| Net interest income |  | 10,461 |  | 8,954 |  | 20,245 |  | 17,785 |
| Provision for loan losses |  | 900 |  | 700 |  | 1,600 |  | 2,000 |
| Net interest income after provision for loan losses |  | 9,561 |  | 8,254 |  | 18,645 |  | 15,785 |
|  |  |  |  |  |  |  |  |  |
| Non interest income: |  |  |  |  |  |  |  |  |
| Service charges on deposit accounts |  | 833 |  | 782 |  | 1,566 |  | 1,404 |
| Fees for other customer services |  | 575 |  | 503 |  | 1,055 |  | 879 |
| Title fee income |  | 263 |  | 318 |  | 467 |  | 573 |
| Net securities gains |  | 135 |  | 412 |  | 135 |  | 1,303 |
| Other operating income |  | 19 |  | 14 |  | 56 |  | 72 |
| Total non interest income |  | 1,825 |  | 2,029 |  | 3,279 |  | 4,231 |
|  |  |  |  |  |  |  |  |  |
| Non interest expense: |  |  |  |  |  |  |  |  |
| Salaries and employee benefits |  | 4,399 |  | 3,978 |  | 8,574 |  | 7,815 |
| Net occupancy expense |  | 743 |  | 737 |  | 1,505 |  | 1,430 |
| Furniture and fixture expense |  | 308 |  | 298 |  | 614 |  | 581 |
| FDIC assessments |  | 193 |  | 279 |  | 501 |  | 574 |
| Acquisition costs |  | 386 |  |  |  | 619 |  |  |
| Amortization of core deposit intangible |  | 8 |  |  |  | 8 |  |  |
| Other operating expenses |  | 1,747 |  | 1,707 |  | 3,371 |  | 3,200 |
| Total non interest expense |  | 7,784 |  | 6,999 |  | 15,192 |  | 13,600 |

Edgar Filing: BRIDGE BANCORP INC - Form 10-Q

| Income before income taxes | 3,602 |  | 3,284 |  | 6,732 |  | 6,416 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income tax expense |  | 1,126 |  | 1,035 |  | 2,096 |  | 2,037 |
| Net income | \$ | 2,476 | \$ | 2,249 | \$ | 4,636 | \$ | 4,379 |
| Basic earnings per share | \$ | 0.38 | \$ | 0.36 | \$ | 0.71 | \$ | 0.70 |
| Diluted earnings per share | \$ | 0.38 | \$ | 0.36 | \$ | 0.71 | \$ | 0.70 |
| Comprehensive Income | \$ | 4,061 | \$ | 3,071 | \$ | 5,705 | \$ | 4,946 |

See accompanying condensed notes to the Unaudited Consolidated Financial Statements.

## BRIDGE BANCORP, INC. AND SUBSIDIARIES

## Consolidated Statements of Stockholders Equity (unaudited)

(In thousands, except per share amounts)

|  | Common Stock |  | Surplus |  | Comprehensive Income |  | Retained Earnings |  | Treasury Stock |  | Accumulated Other <br> Comprehensive Income |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at January 1, 2011 | \$ | 64 | \$ | 20,946 |  |  | \$ | 46,463 | \$ | $(3,520)$ | \$ | 1,767 | \$ | 65,720 |
| Net income |  |  |  |  | \$ | 4,636 |  | 4,636 |  |  |  |  |  | 4,636 |
| Proceeds from issuance of common stock |  | 1 |  | 1,792 |  |  |  |  |  | 5 |  |  |  | 1,798 |
| Shares issued in the acquisition of |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Hampton State Bank (273,479 shares) |  | 3 |  | 5,847 |  |  |  |  |  |  |  |  |  | 5,850 |
| Stock awards granted |  |  |  | (486) |  |  |  |  |  | 486 |  |  |  |  |
| Stock awards forfeited |  |  |  | 37 |  |  |  |  |  | (37) |  |  |  |  |
| Vesting of stock awards |  |  |  |  |  |  |  |  |  | (61) |  |  |  | (61) |
| Tax effect of stock plans |  |  |  | (1) |  |  |  |  |  |  |  |  |  | (1) |
| Share based compensation expense |  |  |  | 512 |  |  |  |  |  |  |  |  |  | 512 |
| Cash dividend declared, \$0.23 per share |  |  |  |  |  |  |  | $(1,477)$ |  |  |  |  |  | $(1,477)$ |
| Other comprehensive income, net of deferred taxes: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Change in unrealized net gains in securities available for sale, net of deferred tax effects |  |  |  |  |  | 1,027 |  |  |  |  |  | 1,027 |  | 1,027 |
| Adjustment to pension liability, net of deferred taxes |  |  |  |  |  | 42 |  |  |  |  |  | 42 |  | 42 |
| Comprehensive Income |  |  |  |  | \$ | 5,705 |  |  |  |  |  |  |  |  |
| Balance at June 30, 2011 | \$ | 68 | \$ | 28,647 |  |  | \$ | 49,622 | \$ | $(3,127)$ | \$ | 2,836 | \$ | 78,046 |


|  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |

See accompanying condensed notes to the Unaudited Consolidated Financial Statements.

Edgar Filing: BRIDGE BANCORP INC - Form 10-Q

## BRIDGE BANCORP, INC. AND SUBSIDIARIES

## Consolidated Statements of Cash Flows (unaudited)

(In thousands)

| Six months ended June 30, | 2011 |  | 2010 |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash flows from operating activities: |  |  |  |  |
| Net Income | \$ | 4,636 | \$ | 4,379 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |  |
| Provision for loan losses |  | 1,600 |  | 2,000 |
| Depreciation and amortization |  | 908 |  | 850 |
| Net amortization on securities |  | 1,055 |  | 558 |
| Amortization of core deposit intangible |  | 8 |  |  |
| Share based compensation expense |  | 512 |  | 430 |
| Net securities gains |  | (135) |  | $(1,303)$ |
| Increase in accrued interest receivable |  | (417) |  | (392) |
| (Increase) decrease in other assets |  | (59) |  | 2,250 |
| Increase in accrued expenses and other liabilities |  | 1,918 |  | 351 |
| Net cash provided by operating activities |  | 10,026 |  | 9,123 |
|  |  |  |  |  |
| Cash flows from investing activities: |  |  |  |  |
| Purchases of securities available for sale |  | $(108,124)$ |  | $(109,015)$ |
| Purchases of securities, restricted |  | (140) |  | (14) |
| Purchases of securities held to maturity |  | $(38,689)$ |  | $(88,802)$ |
| Proceeds from sales of securities available for sale |  | 14,084 |  | 31,446 |
| Redemption of securities, restricted |  | 225 |  |  |
| Maturities, calls and principal payments of securities available for sale |  | 56,680 |  | 82,395 |
| Maturities, calls and principal payments of securities held to maturity |  | 33,493 |  | 28,951 |
| Net increase in loans |  | $(47,280)$ |  | $(21,240)$ |
| Purchase of premises and equipment |  | (599) |  | $(1,871)$ |
| Net cash acquired in business combination |  | 2,309 |  |  |
| Net cash used in investing activities |  | $(88,041)$ |  | $(78,150)$ |
|  |  |  |  |  |
| Cash flows from financing activities: |  |  |  |  |
| Net increase in deposits |  | 98,411 |  | 65,928 |
| Net decrease in federal funds purchased and FHLB overnight borrowings |  | $(7,000)$ |  |  |
| Net decrease in FHLB term advances |  | $(5,016)$ |  |  |
| Net (decrease) increase in repurchase agreements |  | (173) |  | 1,841 |
| Net proceeds from exercise of stock options |  |  |  | 17 |
| Net proceeds from issuance of common stock |  | 1,798 |  | 315 |
| Repurchase of surrendered stock from exercise of stock options and vesting of restricted stock awards |  | (61) |  | (5) |
| Excess tax (expense) benefit from share based compensation |  | (1) |  | 5 |
| Cash dividends paid |  | $(2,944)$ |  | $(2,887)$ |
| Net cash provided by financing activities |  | 85,014 |  | 65,214 |
|  |  |  |  |  |
| Net increase (decrease) in cash and cash equivalents |  | 6,999 |  | $(3,813)$ |
| Cash and cash equivalents at beginning of period |  | 22,918 |  | 34,147 |
| Cash and cash equivalents at end of period | \$ | 29,917 | \$ | 30,334 |

Edgar Filing: BRIDGE BANCORP INC - Form 10-Q

| Supplemental Information-Cash Flows: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash paid for: |  |  |  |  |
| Interest | \$ | 3,695 | \$ | 3,929 |
| Income tax | \$ | 820 | \$ | 2,890 |
|  |  |  |  |  |
| Noncash investing and financing activities: |  |  |  |  |
| Securities which settled in the subsequent period | \$ |  | \$ | 4,227 |
| Dividends declared and unpaid at end of period | \$ |  | \$ | 1,449 |
|  |  |  |  |  |
| Acquisition of noncash assets and liabilities: |  |  |  |  |
| Fair value of assets acquired | \$ | 66,649 | \$ |  |
| Fair value of liabilities assumed | \$ | 65,059 | \$ |  |

See accompanying condensed notes to the Unaudited Consolidated Financial Statements.

## BRIDGE BANCORP, INC. AND SUBSIDIARIES

## CONDENSED NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(unaudited)

## 1. BASIS OF PRESENTATION

Bridge Bancorp, Inc. (the Company ) is incorporated under the laws of the State of New York as a bank holding company. The Company s business currently consists of the operations of its wholly-owned subsidiary, The Bridgehampton National Bank (the Bank ). The Bank s operations include its real estate investment trust subsidiary, Bridgehampton Community, Inc. ( BCI ) and a financial title insurance subsidiary, Bridge Abstract LLC ( Bridge Abstract ). In addition to the Bank, the Company has another subsidiary Bridge Statutory Capital Trust II which was formed in 2009. In accordance with current accounting guidance, the trust is not consolidated in the Company s financial statements.

The accompanying Unaudited Consolidated Financial Statements, which include the accounts of the Company and its wholly-owned subsidiary, the Bank, have been prepared in accordance with U.S. generally accepted accounting principles (GAAP ) for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. The Unaudited Consolidated Financial Statements included herein reflect all normal recurring adjustments that are, in the opinion of management, necessary for a fair presentation of the results for the interim periods presented. In preparing the interim financial statements, management has made estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expense during the reported periods. Such estimates are subject to change in the future as additional information becomes available or previously existing circumstances are modified. Actual future results could differ significantly from those estimates. The annualized results of operations for the six months ended June 30, 2011 are not necessarily indicative of the results of operations that may be expected for the entire fiscal year. Certain information and note disclosures normally included in the financial statements prepared in accordance with GAAP have been condensed or omitted pursuant to the rules and regulations of the Securities and Exchange Commission (the SEC ). Certain reclassifications have been made to prior year amounts, and the related discussion and analysis, to conform to the current year presentation. These reclassifications did not have an impact on net income or stockholders equity. The Unaudited Consolidated Financial Statements should be read in conjunction with the Audited Consolidated Financial Statements and notes thereto included in the Company s Annual Report on Form 10-K for the year ended December 31, 2010.

## 2. EARNINGS PER SHARE

FASB ASC 260-10-45 addresses whether instruments granted in share-based payment transactions are participating securities prior to vesting and, therefore, need to be included in the earnings allocation in computing earnings per share ( EPS ). The restricted stock awards and restricted stock units granted by the Company contain nonforfeitable rights to dividends and therefore are considered participating securities. The two-class method for calculating basic EPS excludes dividends paid to participating securities and any undistributed earnings attributable to participating securities.

The computation of EPS for the three and six months ended June 30, 2011 and 2010 is as follows:

| (In thousands, except per share data) | Three months ended, June 30, |  |  |  | Six months ended, June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  | 2010 |  | 2011 |  | 2010 |  |
| Net Income | \$ | 2,476 | \$ | 2,249 | \$ | 4,636 | \$ | 4,379 |
| Less: Dividends paid on and earnings allocated to participating securities |  | (73) |  | (60) |  | (137) |  | (113) |
| Income attributable to common stock | \$ | 2,403 | \$ | 2,189 | \$ | 4,499 | \$ | 4,266 |
| Weighted average common shares outstanding, including participating securities |  | 6,563 |  | 6,297 |  | 6,488 |  | 6,289 |
| Less: weighted average participating securities |  | (192) |  | (171) |  | (192) |  | (167) |
| Weighted average common shares outstanding |  | 6,371 |  | 6,126 |  | 6,296 |  | 6,122 |
| Basic earnings per common share | \$ | 0.38 | \$ | 0.36 | \$ | 0.71 | \$ | 0.70 |
|  |  |  |  |  |  |  |  |  |
| Income attributable to common stock | \$ | 2,403 | \$ | 2,189 | \$ | 4,499 | \$ | 4,266 |
|  |  |  |  |  |  |  |  |  |
| Weighted average common shares outstanding |  | 6,371 |  | 6,126 |  | 6,296 |  | 6,122 |
| Weighted average common equivalent shares outstanding |  | 1 |  | 1 |  | 1 |  | 1 |
| Weighted average common and equivalent shares outstanding |  | 6,372 |  | 6,127 |  | 6,297 |  | 6,123 |
| Diluted earnings per common share | \$ | 0.38 | \$ | 0.36 | \$ | 0.71 | \$ | 0.70 |

## Edgar Filing: BRIDGE BANCORP INC - Form 10-Q

Table of Contents

There were 52,123 and 54,275 options outstanding at June 30, 2011 and June 30, 2010, respectively, that were not included in the computation of diluted earnings per share because the options exercise prices were greater than the average market price of common stock and were, therefore, antidilutive. The $\$ 16.0$ million in convertible trust preferred securities outstanding at June 30, 2011, were not included in the computation of diluted earnings per share because the assumed conversion of the trust preferred securities was antidilutive.

## 3. STOCK BASED COMPENSATION PLANS

The Compensation Committee of the Board of Directors determines stock options and restricted stock awarded under the Bridge Bancorp, Inc. Equity Incentive Plan ( Plan ) and the Company accounts for this Plan under the Financial Accounting Standards Board Accounting Standards Codification ( FASB ASC ) No. 718 and 505.

No new grants of stock options were awarded during the six months ended June 30, 2011, and June 30, 2010. There was no compensation expense attributable to stock options for the six months ended June 30, 2011 because all stock options were vested. Compensation expense attributable to stock options was $\$ 10,000$ and $\$ 20,000$ for the three and six months ended June 30, 2010, respectively.

The intrinsic value for stock options is calculated based on the exercise price of the underlying awards and the market price of our common stock as of the reporting date. No stock options were exercised during the second quarter of 2011 and 2010. The intrinsic value of options outstanding and exercisable at June 30, 2011 and June 30,2010 was $\$ 12,000$ and $\$ 20,000$, respectively.

A summary of the status of the Company s stock options as of and for the six months ended June 30, 2011 is as follows:

|  | Number of Options |  | Weighted <br> Average <br> Exercise <br> Price | Weighted Average Remaining Contractual Life |  | Aggregate <br> Intrinsic <br> Value |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Outstanding, December 31, 2010 | 56,375 | \$ | 25.06 |  |  |  |
| Granted |  |  |  |  |  |  |
| Exercised |  |  |  |  |  |  |
| Forfeited | $(2,152)$ | \$ | 25.26 |  |  |  |
| Expired |  |  |  |  |  |  |
| Outstanding, June 30, 2011 | 54,223 | \$ | 25.05 | 4.83 years | \$ | 12,208 |
| Vested and Exercisable, June 30, 2011 | 54,223 | \$ | 25.05 | 4.83 years | \$ | 12,208 |


|  | Number of <br> Range of Exercise Prices | Exercise |  |
| :--- | ---: | :--- | :--- |
| Options | 2,100 | $\$$ |  |
| Price |  |  |  |


| 5,359 | $\$$ | 24.00 |
| ---: | ---: | ---: | ---: |
| 41,436 | $\$$ | 25.25 |
| 3,000 | $\$$ | 26.55 |
| 2,328 | $\$$ | 30.60 |

During the six months ended June 30, 2011, restricted stock awards of 13,688 shares were granted. These awards vest over approximately five years with a third vesting after years three, four and five. During the six months ended June 30, 2010 restricted stock awards of 15,500 shares were granted. Of the 15,500 shares granted, 11,070 shares vest over five years with a third vesting after years three, four and five. The remaining 4,430 shares vest ratably over approximately five years. Compensation expense attributable to restricted stock awards was $\$ 220,000$ and $\$ 447,000$ for the three and six months ended June 30, 2011, respectively, and $\$ 184,000$ and $\$ 361,000$ for the three and six months ended June 30, 2010, respectively.

## Edgar Filing: BRIDGE BANCORP INC - Form 10-Q

## Table of Contents

A summary of the status of the Company s unvested restricted stock as of and for the six months ended June 30, 2011 is as follows:

|  | Shares | Weighted <br> Average Grant-Date Fair Value |  |
| :---: | :---: | :---: | :---: |
| Unvested, December 31, 2010 | 181,588 | \$ | 21.96 |
| Granted | 13,688 | \$ | 22.77 |
| Vested | $(14,984)$ | \$ | 22.07 |
| Forfeited | $(1,304)$ | \$ | 21.89 |
| Unvested, June 30, 2011 | 178,988 | \$ | 22.02 |

In April 2009, the Company adopted a Directors Deferred Compensation Plan. Under the Plan, independent directors may elect to defer all or a portion of their annual retainer fee in the form of restricted stock units. In addition, Directors receive a non-election retainer in the form of restricted stock units. These restricted stock units vest ratably over one year and have dividend rights but no voting rights. In connection with this Plan, the Company recorded expenses of approximately $\$ 33,000$ and $\$ 65,000$ for the three and six months ended June 30 , 2011, respectively and $\$ 28,000$ and $\$ 49,000$ for the three and six months ended June 30, 2010, respectively.

## 4. SECURITIES

The following table summarizes the amortized cost and fair value of the available for sale and held to maturity investment securities portfolio at June 30, 2011 and December 31, 2010 and the corresponding amounts of unrealized gains and losses therein:

|  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| (In thousands) | Amortized |
| Cost |  |



## Edgar Filing: BRIDGE BANCORP INC - Form 10-Q

## Table of Contents

The following table summarizes the amortized cost, fair value and maturities of the available for sale and held to maturity investment securities portfolio at June 30, 2011. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

|  |  | June | 20 |  |
| :---: | :---: | :---: | :---: | :---: |
| (In thousands) |  | ized |  |  |
| Maturity |  |  |  |  |
| Available for sale: |  |  |  |  |
| Within one year | \$ | 8,263 | \$ | 8,350 |
| One to five years |  | 53,422 |  | 54,336 |
| Five to ten years |  | 104,663 |  | 106,173 |
| Beyond ten years |  | 211,974 |  | 217,051 |
| Total | \$ | 378,322 | \$ | 385,910 |
|  |  |  |  |  |
| Held to maturity: |  |  |  |  |
| Within one year | \$ | 33,746 | \$ | 33,794 |
| One to five years |  | 39,195 |  | 39,766 |
| Five to ten years |  | 19,771 |  | 19,712 |
| Beyond ten years |  | 60,095 |  | 61,300 |
| Total | \$ | 152,807 | \$ | 154,572 |

Securities with unrealized losses at June 30, 2011 and December 31, 2010, aggregated by category and length of time that individual securities have been in a continuous unrealized loss position, are as follows:

| June 30, 2011 <br> (In thousands) | Less than 12 months |  |  |  | Greater than 12 months |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fair Value |  | Unrealized losses |  | Fair Value |  | Unrealized losses |
| Available for sale: |  |  |  |  |  |  |  |
| U.S. GSE securities | \$ | 40,252 | \$ | 229 | \$ |  | \$ |
| State and municipal obligations |  | 8,615 |  | 74 |  |  |  |
| U.S. GSE residential mortgage-backed securities |  | 7,182 |  | 59 |  |  |  |
| U.S. GSE residential collateralized mortgage obligations |  | 39,891 |  | 133 |  |  |  |
| Total available for sale | \$ | 95,940 | \$ | 495 | \$ |  | \$ |
|  |  |  |  |  |  |  |  |
| Held to maturity: |  |  |  |  |  |  |  |
| U.S. GSE securities | \$ | 4,995 | \$ | 4 | \$ |  | \$ |
| State and municipal obligations |  | 20,601 |  | 195 |  |  |  |
| Corporate Bonds |  | 17,895 |  | 105 |  |  |  |
| Total held to maturity | \$ | 43,491 | \$ | 304 | \$ |  | \$ |
|  |  | Less tha | m |  |  | Grea | 2 months |
| December 31, 2010 (In thousands) |  |  |  |  |  | Fair Value | Unrealized losses |
| Available for sale: |  |  |  |  |  |  |  |
| U.S. GSE securities | \$ | 25,145 | \$ | 343 | \$ |  | \$ |
| State and municipal obligations |  | 11,927 |  | 283 |  |  |  |
| U.S. GSE residential mortgage-backed securities |  | 7,591 |  | 124 |  |  |  |
| U.S. GSE residential collateralized mortgage obligations |  | 55,906 |  | 850 |  |  |  |


| Total available for sale | \$ | 100,569 | \$ | 1,600 | \$ | \$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Held to maturity: |  |  |  |  |  |  |
| U.S. GSE securities | \$ | 9,800 | \$ | 199 | \$ | \$ |
| State and municipal obligations |  | 27,416 |  | 922 |  |  |
| U.S. GSE residential collateralized mortgage obligations |  | 4,952 |  | 53 |  |  |
| Corporate Bonds |  | 17,842 |  | 158 |  |  |
| Total held to maturity | \$ | 60,010 | \$ | 1,332 | \$ | \$ |

# Edgar Filing: BRIDGE BANCORP INC - Form 10-Q 

## Table of Contents

## Other-Than-Temporary-Impairment

Management evaluates securities for other-than-temporary impairment ( OTTI ) at least on a quarterly basis, and more frequently when economic or market conditions warrant. The investment securities portfolio is evaluated for OTTI by segregating the portfolio into two general segments and applying the appropriate OTTI model. Investment securities classified as available for sale or held-to-maturity are generally evaluated for OTTI under FASB ASC 320, Accounting for Certain Investments in Debt and Equity Securities. In determining OTTI under the FASB ASC 320 model, management considers many factors, including: (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, (3) whether the market decline was affected by macroeconomic conditions, and (4) whether the Company has the intent to sell the debt security or more likely than not will be required to sell the debt security before its anticipated recovery. If either of the criteria regarding intent or requirement to sell is met, the entire difference between amortized cost and fair value is recognized as impairment through earnings. For debt securities that do not meet the aforementioned criteria, the amount of impairment is split into two components as follows: (1) OTTI related to credit loss, which must be recognized in the income statement and (2) OTTI related to other factors, which is recognized in other comprehensive income. The credit loss is defined as the difference between the present value of the cash flows expected to be collected and the amortized cost basis. The assessment of whether an other-than-temporary decline exists involves a high degree of subjectivity and judgment and is based on the information available to management at a point in time.

At June 30, 2011, the majority of unrealized losses on available for sale securities are related to the Company s residential collateralized mortgage obligations and U.S. GSE securities and the majority of unrealized losses on held to maturity securities are related to State and municipal obligations and corporate bonds. The decline in fair value is attributable to changes in interest rates and not credit quality, and the Company does not have the intent to sell these securities and it is more likely than not that it will not be required to sell the securities before their anticipated recovery. Therefore, the Company does not consider these securities to be other-than-temporarily impaired at June 30, 2011.

Proceeds from sales of securities available for sale were $\$ 14.1$ million and $\$ 9.4$ million for the three months ended June 30, 2011 and 2010, respectively. Proceeds from sales of securities available for sale were $\$ 14.1$ million and $\$ 31.4$ million for the six months ended June 30, 2011 and 2010, respectively. Gross gains of $\$ 0.1$ million were realized on these sales during the three and six months ended June 30, 2011. Gross gains of $\$ 0.4$ million and $\$ 1.3$ million were realized on these sales during the three and six months ended June 30, 2010, respectively. Proceeds from calls of securities available for sale were $\$ 17.2$ million and $\$ 40.6$ million for the three months ended June 30, 2011 and 2010, respectively. Proceeds from calls of securities available for sale were $\$ 27.2$ million and $\$ 45.6$ million for the six months ended June 30, 2011 and 2010, respectively.

Securities having a fair value of approximately $\$ 252.8$ million and $\$ 277.9$ million at June 30, 2011 and December 31, 2010, respectively, were pledged to secure public deposits and Federal Home Loan Bank and Federal Reserve Bank overnight borrowings. The Bank did not hold any trading securities during the six months ended June 30, 2011 or the year ended December 31, 2010.

The Bank is a member of the Federal Home Loan Bank ( FHLB ) of New York. Members are required to own a particular amount of stock based on the level of borrowings and other factors, and may invest in additional amounts. The Bank is a member of the Atlantic Central Banker s Bank ( ACBB ) and is required to own ACBB stock. The Bank is also a member of the Federal Reserve Bank ( FRB ) system and required to own FRB stock. FHLB, ACBB and FRB stock is carried at cost and periodically evaluated for impairment based on ultimate recovery of par value. Both cash and stock dividends are reported as income. The Bank owned approximately $\$ 1.5$ million in FHLB, ACBB and FRB stock at June 30, 2011 and approximately $\$ 1.3$ million at December 31, 2010. These amounts were reported as restricted securities in the consolidated balance sheets.

## Edgar Filing: BRIDGE BANCORP INC - Form 10-Q

## 5. ESTIMATED FAIR VALUE OF FINANCIAL INSTRUMENTS

FASB ASC No. 820-10 defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. FASB ASC 820-10 also establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair values:

Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2: Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3: Significant unobservable inputs that reflect a reporting entity s own assumptions about the assumptions that market participants would use in pricing an asset or liability.

The fair value of securities available for sale is determined by obtaining quoted prices on nationally recognized securities exchanges (Level 1 inputs) or matrix pricing, which is a mathematical technique widely used in the industry to value debt securities without relying exclusively on quoted prices for the specific securities but rather by relying on the securities relationship to other benchmark quoted securities (Level 2 inputs).

Assets and liabilities measured on a recurring basis:
$\left.\begin{array}{llll} & & \begin{array}{c}\text { Fair Value Measurements at } \\ \text { June 30, 2011 Using: } \\ \text { Significant } \\ \text { Other }\end{array} & \begin{array}{c}\text { Significant } \\ \text { Unobservable }\end{array} \\ \text { Observable }\end{array} \quad \begin{array}{c}\text { Inputs }\end{array}\right)$
$\left.\begin{array}{lcccc} & & \begin{array}{c}\text { Fair Value Measurements at } \\ \text { December 31, 2010 Using: } \\ \text { Significant } \\ \text { Other }\end{array} & \begin{array}{c}\text { Significant } \\ \text { Unobservable }\end{array} \\ \text { Inputs }\end{array}\right)$

## Edgar Filing: BRIDGE BANCORP INC - Form 10-Q

Table of Contents

Assets measured at fair value on a non-recurring basis are summarized below:

| Fair Value Measurements at June 30, 2011 Using: |  |  |  |
| :---: | :---: | :---: | :---: |
| Significant |  |  |  |
| In | Other |  | Significant |
| for | Observable |  | Unobservable |
| ets | Inputs |  | Inputs |
|  | (Level 2) |  | (Level 3) |
|  |  |  | 590 |



For impaired and TDR loans, the Company evaluates the fair value of the loan in accordance with current accounting guidance. For loans that are collateral dependent, the fair value of the collateral is used to determine the fair value of the loan. The fair value of the collateral is determined based upon recent appraised values. The fair value of the loan is compared to the carrying value to determine if any write-down or specific reserve is required. These methods of fair value measurement for impaired and TDR loans are considered level 3 within the fair value hierarchy described in current accounting guidance. Impaired loans with allocated allowance for loan losses at June 30, 2011 and December 31, 2010 , had a carrying amount of $\$ 590,000$ and $\$ 693,000$, respectively, which is made up of the outstanding balance of $\$ 838,000$ and $\$ 700,000$, net of a valuation allowance of $\$ 248,000$ and $\$ 7,000$, respectively. This resulted in an additional provision for loan losses of $\$ 248,000$ and $\$ 7,000$, respectively that is included in the amount reported on the income statement as of June 30, 2011 and December 31, 2010.

The Company used the following method and assumptions in estimating the fair value of its financial instruments:

Cash and Due from Banks and Federal Funds Sold: Carrying amounts approximate fair value, since these instruments are either payable on demand or have short-term maturities.

Securities Available for Sale and Held to Maturity: The estimated fair values are based on independent dealer quotations on nationally recognized securities exchanges or matrix pricing, which is a mathematical technique widely used in the industry to value debt securities without relying exclusively on quoted prices for the specific securities but rather by relying on the securities relationship to other benchmark quoted securities.

Loans: The estimated fair values of real estate mortgage loans and other loans receivable are based on discounted cash flow calculations that use available market benchmarks when establishing discount factors for the types of loans. All nonaccrual loans are carried at their current fair value. Exceptions may be made for adjustable rate loans (with resets of one year or less), which would be discounted straight to their rate index plus or minus an appropriate spread.

Deposits: The estimated fair value of certificates of deposits are based on discounted cash flow calculations that use a replacement cost of funds approach to establishing discount rates for certificates of deposits maturities. Stated value is fair value for all other deposits.

Borrowed Funds: The estimated fair value of borrowed funds are based on discounted cash flow calculations that use a replacement cost of funds approach to establishing discount rates for funding maturities.

Junior Subordinated Debentures: The estimated fair value is based on estimates using market data for similarly risk weighted items taking into consideration the convertible features of the debentures into common stock of the Company.

## Edgar Filing: BRIDGE BANCORP INC - Form 10-Q

## Table of Contents

Accrued Interest Receivable and Payable: For these short-term instruments, the carrying amount is a reasonable estimate of the fair value.

Off-Balance-Sheet Liabilities: The fair value of off-balance-sheet commitments to extend credit is estimated using fees currently charged to enter into similar agreements. The fair value is immaterial as of June 30, 2011 and December 31, 2010.

Fair value estimates are made at specific points in time and are based on existing on-and off-balance sheet financial instruments. Such estimates are generally subjective in nature and dependent upon a number of significant assumptions associated with each financial instrument or group of financial instruments, including estimates of discount rates, risks associated with specific financial instruments, estimates of future cash flows, and relevant available market information. Changes in assumptions could significantly affect the estimates. In addition, fair value estimates do not reflect the value of anticipated future business, premiums or discounts that could result from offering for sale at one time the Company s entire holdings of a particular financial instrument, or the tax consequences of realizing gains or losses on the sale of financial instruments.

The estimated fair values and recorded carrying values of the Bank s financial instruments are as follows:

June 30, 2011

| (In thousands) | June 30, 201 |  |  |  | December 31, 2010 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Carrying Amount |  | Fair Value |  | Carrying Amount |  | Fair <br> Value |  |
| Financial assets: |  |  |  |  |  |  |  |  |
| Cash and due from banks | \$ | 17,426 | \$ | 17,426 | \$ | 21,598 | \$ | 21,598 |
| Interest bearing deposits with banks |  | 12,491 |  | 12,491 |  | 1,320 |  | 1,320 |
| Securities available for sale |  | 385,910 |  | 385,910 |  | 323,539 |  | 323,539 |
| Securities restricted |  | 1,485 |  | n/a |  | 1,284 |  | n/a |
| Securities held to maturity |  | 152,807 |  | 154,572 |  | 147,965 |  | 148,144 |
| Loans, net |  | 580,294 |  | 604,513 |  | 495,563 |  | 513,344 |
| Accrued interest receivable |  | 4,570 |  | 4,570 |  | 4,153 |  | 4,153 |
|  |  |  |  |  |  |  |  |  |
| Financial liabilities: |  |  |  |  |  |  |  |  |
| Demand and other deposits |  | 1,072,344 |  | 1,073,485 |  | 916,993 |  | 917,786 |
| Federal funds purchased and Federal Home Loan |  |  |  |  |  |  |  |  |
| Bank overnight borrowings |  |  |  |  |  | 5,000 |  | 5,000 |
| Repurchase agreements |  | 16,197 |  | 17,331 |  | 16,370 |  | 17,383 |
| Junior Subordinated Debentures |  | 16,002 |  | 14,930 |  | 16,002 |  | 14,783 |
| Accrued interest payable |  | 422 |  | 422 |  | 433 |  | 433 |

## 6. LOANS

The following table sets forth the major classifications of loans:

| (In thousands) | June 30, 2011 | December 31, 2010 |  |
| :--- | ---: | ---: | ---: |
| Commercial real estate mortgage loans | $\mathbf{2 6 2 , 2 8 1}$ | $\$$ | 236,048 |
| Multi-family mortgage loans | $\mathbf{2 1 , 2 9 9}$ | 9,217 |  |
| Residential real estate mortgage loans | $\mathbf{1 5 6 , 5 8 4}$ | 140,986 |  |
| Commercial, financial, and agricultural loans | $\mathbf{1 1 8 , 8 7 1}$ | 97,663 |  |
| Installment/consumer loans | $\mathbf{1 0 , 7 7 2}$ | 9,659 |  |
| Real estate-construction and land loans | $\mathbf{1 9 , 5 8 1}$ | 9,928 |  |
| Total loans | $\mathbf{5 8 9 , 3 8 8}$ | 503,501 |  |
| Net deferred loan costs and fees | $\mathbf{4 0 0}$ | 559 |  |
| Allowance for loan losses | $\mathbf{5 8 9 , 7 8 8}$ | 504,060 |  |
| Net loans | $\mathbf{9 , 4 9 4}$ | $(8,497)$ |  |

## Lending Risk

The principal business of the Bank is lending, primarily in commercial real estate mortgage loans, multi-family mortgage loans, residential real estate mortgage loans, construction loans, home equity loans, commercial and industrial loans, land loans and consumer loans. The Bank considers its primary lending area to be eastern Long Island in Suffolk County, New York, and a substantial portion of the Bank s loans are secured by real estate in this area. Accordingly, the ultimate collectability of such a loan portfolio is susceptible to changes in market and economic conditions in this region.

## Credit Quality Indicators

The Company categorizes loans into risk categories based on relevant information about the ability of borrowers to service their debt including repayment patterns, probable incurred losses, past loss experience, current economic conditions, and various types of concentrations of credit. The Company uses the following definitions for risk rating grades:

Pass: Loans classified as pass include current loans performing in accordance with contractual terms, pools of homogenous residential real estate and installment/consumer loans that are not individually risk rated and loans which exhibit certain risk factors that require greater than usual monitoring by management.

Special mention: Loans classified as special mention, while generally not delinquent, have potential weaknesses that deserve management s close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or in the Bank scredit position at some future date.

Substandard: Loans classified as substandard have a well defined weakness or weaknesses that jeopardize the liquidation of the debt. There is a distinct possibility that the Bank will sustain some loss if the deficiencies are not corrected.

Doubtful: Loans classified as doubtful have all the weaknesses inherent in a substandard loan, and may also be at delinquency status and have defined weaknesses based on currently existing facts, conditions and values making collection or liquidation in full highly questionable and improbable.

## Edgar Filing: BRIDGE BANCORP INC - Form 10-Q

Table of Contents

The following table represents loans by class categorized by internally assigned risk grades as of June 30, 2011 and December 31, 2010:

| June 30, 2011 |  | Pass |  | Special Mention |  | Grades: <br> Substandard |  | Doubtful |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) |  |  |  |  |  |  |  |  |  |  |
| Originated loans |  |  |  |  |  |  |  |  |  |  |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |
| Owner occupied | \$ | 112,842 | \$ | 10,809 | \$ | 7,199 | \$ |  | \$ | 130,850 |
| Non-owner occupied |  | 102,273 |  | 9,162 |  | 3,195 |  |  |  | 114,630 |
| Multi-Family |  | 21,299 |  |  |  |  |  |  |  | 21,299 |
| Residential real estate: |  |  |  |  |  |  |  |  |  |  |
| First lien |  | 79,541 |  |  |  | 711 |  | 1,239 |  | 81,491 |
| Home equity |  | 62,167 |  | 240 |  | 1,727 |  | 225 |  | 64,359 |
| Commercial: |  |  |  |  |  |  |  |  |  |  |
| Secured |  | 51,825 |  | 2,823 |  | 2,871 |  |  |  | 57,519 |
| Unsecured |  | 48,831 |  | 1,783 |  | 1,024 |  | 12 |  | 51,650 |
| Installment/consumer loans |  | 10,052 |  | 174 |  |  |  |  |  | 10,226 |
| Real estate construction and land |  |  |  |  |  |  |  |  |  |  |
| loans |  | 9,704 |  | 1,953 |  | 7,027 |  | 250 |  | 18,934 |
| Total loans | \$ | 498,534 | \$ | 26,944 | \$ | 23,754 | \$ | 1,726 | \$ | 550,958 |

## Acquired loans

| Commercial real estate: |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Owner occupied | \$ | 13,471 | \$ |  | \$ | 363 | \$ | \$ | 13,834 |
| Non-owner occupied |  | 2,472 |  | 495 |  |  |  |  | 2,967 |
| Multi-Family |  |  |  |  |  |  |  |  |  |
| Residential real estate: |  |  |  |  |  |  |  |  |  |
| First lien |  | 5,221 |  |  |  |  |  |  | 5,221 |
| Home equity |  | 5,513 |  |  |  |  |  |  | 5,513 |
| Commercial: |  |  |  |  |  |  |  |  |  |
| Secured |  | 2,483 |  |  |  | 150 |  |  | 2,633 |
| Unsecured |  | 6,760 |  | 244 |  | 65 |  |  | 7,069 |
| Installment/consumer loans |  | 546 |  |  |  |  |  |  | 546 |
| Real estate construction and land |  |  |  |  |  |  |  |  |  |
| loans |  | 403 |  |  |  | 244 |  |  | 647 |
| Total loans | \$ | 36,869 | \$ | 739 | \$ | 822 | \$ | \$ | 38,430 |

## Total loans

| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Owner occupied | \$ | 126,313 | \$ | 10,809 | \$ | 7,562 | \$ |  | \$ | 144,684 |
| Non-owner occupied |  | 104,745 |  | 9,657 |  | 3,195 |  |  |  | 117,597 |
| Multi-Family |  | 21,299 |  |  |  |  |  |  |  | 21,299 |
| Residential real estate: |  |  |  |  |  |  |  |  |  |  |
| First lien |  | 84,762 |  |  |  | 711 |  | 1,239 |  | 86,712 |
| Home equity |  | 67,680 |  | 240 |  | 1,727 |  | 225 |  | 69,872 |
| Commercial: |  |  |  |  |  |  |  |  |  |  |
| Secured |  | 54,308 |  | 2,823 |  | 3,021 |  |  |  | 60,152 |
| Unsecured |  | 55,591 |  | 2,027 |  | 1,089 |  | 12 |  | 58,719 |
| Installment/consumer loans |  | 10.598 |  | 174 |  |  |  |  |  | 10,772 |
| Real estate construction and land |  |  |  |  |  |  |  |  |  |  |
| loans |  | 10,107 |  | 1,953 |  | 7,271 |  | 250 |  | 19,581 |
| Total loans | \$ | 535,403 | \$ | 27,683 | \$ | 24,576 | \$ | 1,726 | \$ | 589,388 |

Edgar Filing: BRIDGE BANCORP INC - Form 10-Q

## Table of Contents

| December 31, 2010 | Pass |  | Special Mention |  | Grades: <br> Substandard |  | Doubtful |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) |  |  |  |  |  |  |  |  |  |  |
| Originated loans |  |  |  |  |  |  |  |  |  |  |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |
| Owner occupied | \$ | 110,395 | \$ | 4,892 | \$ | 4,298 | \$ |  | \$ | 119,585 |
| Non-owner occupied |  | 97,878 |  | 7,652 |  | 10,683 |  | 250 |  | 116,463 |
| Multi-Family |  | 9,217 |  |  |  |  |  |  |  | 9,217 |
| Residential real estate: |  |  |  |  |  |  |  |  |  |  |
| First lien |  | 71,686 |  |  |  | 1,194 |  | 1,269 |  | 74,149 |
| Home equity |  | 64,708 |  |  |  | 1,834 |  | 295 |  | 66,837 |
| Commercial: |  |  |  |  |  |  |  |  |  |  |
| Secured |  | 49,146 |  | 1,949 |  | 3,212 |  |  |  | 54,307 |
| Unsecured |  | 41,058 |  | 1,072 |  | 1,226 |  |  |  | 43,356 |
| Installment/consumer loans |  | 9,484 |  | 175 |  |  |  |  |  | 9,659 |
| Real estate construction and land |  |  |  |  |  |  |  |  |  |  |
| loans |  | 6,020 |  | 223 |  | 3,685 |  |  |  | 9,928 |
| Total loans | \$ | 459,592 | \$ | 15,963 | \$ | 26,132 | \$ | 1,814 | \$ | 503,501 |

Table of Contents

Past Due and Nonaccrual Loans

The following table represents the aging of the recorded investment in past due loans as of June 30, 2011 and December 31, 2010 by class of loans, as defined by ASC 310-10:

| June 30, 2011 |  | $\begin{gathered} \mathbf{3 0 - 5 9} \\ \text { Days } \\ \text { Past Due } \end{gathered}$ |  | $\begin{gathered} \mathbf{6 0 - 8 9} \\ \text { Days } \end{gathered}$ Past Due |  | $>90$ Days <br> Past Due and Accruing |  | Nonaccrual <br> Including 90 <br> Days or More <br> Past Due |  |  | Total Past <br> Due and Nonaccrual |  | Current |  | Total Loans |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Originated loans |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Owner occupied | \$ |  | \$ | 397 | \$ |  | \$ | 487 | \$ | \$ | 884 | \$ | 129,966 | \$ | 130,850 |
| Non-owner occupied |  | 1,144 |  |  |  |  |  | 227 |  |  | 1,371 |  | 113,259 |  | 114,630 |
| Multi-Family |  |  |  |  |  |  |  |  |  |  |  |  | 21,299 |  | 21,299 |
| Residential real estate: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| First lien |  |  |  |  |  |  |  | 1,239 |  |  | 1,239 |  | 80,252 |  | 81,491 |
| Home equity |  | 50 |  |  |  |  |  | 1,516 |  |  | 1,566 |  | 62,793 |  | 64,359 |
| Commercial: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Secured |  |  |  | 722 |  |  |  | 27 |  |  | 749 |  | 56,770 |  | 57,519 |
| Unsecured |  | 17 |  | 47 |  |  |  | 262 |  |  | 326 |  | 51,324 |  | 51,650 |
| Installment/consumer loans |  | 5 |  | 73 |  |  |  | 6 |  |  | 84 |  | 10,142 |  | 10,226 |
| Real estate construction and |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| land loans |  |  |  |  |  |  |  | 3,264 |  |  | 3,264 |  | 15,670 |  | 18,934 |
| Total loans | \$ | 1,216 | \$ | 1,239 | \$ |  | \$ | 7,028 |  | \$ | 9,483 | \$ | 541,475 | \$ | 550,958 |

Acquired loans

| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Owner occupied | \$ |  | \$ |  | \$ | 363 | \$ |  | \$ | 363 | \$ | 13,471 | \$ | 13,834 |
| Non-owner occupied |  |  |  |  |  |  |  |  |  |  |  | 2,967 |  | 2,967 |
| Multi-Family |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential real estate: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| First lien |  | 193 |  |  |  |  |  |  |  | 193 |  | 5,028 |  | 5,221 |
| Home equity |  | 25 |  |  |  |  |  |  |  | 25 |  | 5,488 |  | 5,513 |
| Commercial: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Secured |  | 446 |  |  |  |  |  |  |  | 446 |  | 2,187 |  | 2,633 |
| Unsecured |  | 70 |  | 49 |  |  |  |  |  | 119 |  | 6,950 |  | 7,069 |
| Installment/consumer loans |  |  |  |  |  |  |  |  |  |  |  | 546 |  | 546 |
| Real estate construction and land loans |  |  |  |  |  |  |  |  |  |  |  | 647 |  | 647 |
| Total loans | \$ | 734 | \$ | 49 | \$ | 363 | \$ |  | \$ | 1,146 | \$ | 37,284 | \$ | 38,430 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Owner occupied | \$ |  | \$ | 397 | \$ | 363 | \$ | 487 | \$ | 1,247 | \$ | 143,437 | \$ | 144,684 |
| Non-owner occupied |  | 1,144 |  |  |  |  |  | 227 |  | 1,371 |  | 116,226 |  | 117,597 |
| Multi-Family |  |  |  |  |  |  |  |  |  |  |  | 21,299 |  | 21,299 |
| Residential real estate: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| First lien |  | 193 |  |  |  |  |  | 1,239 |  | 1,432 |  | 85,280 |  | 86,712 |

Edgar Filing: BRIDGE BANCORP INC - Form 10-Q

| $\begin{array}{lllll}\text { Home equity } & 75 & \mathbf{1 , 5 1 6} & \mathbf{1 , 5 9 1} & \mathbf{6 8 , 2 8 1}\end{array}$ |  |  |  |  |  |  |  |  |  | 1,591 |  | 68,281 |  | 69,872 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Secured |  | 446 |  | 722 |  |  |  | 27 |  | 1,195 |  | 58,957 |  | 60,152 |
| Unsecured |  | 87 |  | 96 |  |  |  | 262 |  | 445 |  | 58,274 |  | 58,719 |
| Installment/consumer loans |  | 5 |  | 73 |  |  |  | 6 |  | 84 |  | 10,688 |  | 10,772 |
| Real estate construction and land loans |  |  |  |  |  |  |  | 3,264 |  | 3,264 |  | 16,317 |  | 19,581 |
| Total loans | \$ | 1,950 | \$ | 1,288 | \$ | 363 | \$ | 7,028 | \$ | 10,629 | \$ | 578,759 | \$ | 589,388 |

## Table of Contents



All loans 90 days or more past due that are still accruing interest represent loans that were acquired from Hamptons State Bank on May 27, 2011 and were recorded at fair value upon acquisition. These loans are considered to be accruing as management can reasonably estimate future cash flows on these acquired loans and expect to fully collect the carrying value of these loans. Therefore, the difference between the carrying value of these loans and their expected cash flows is being accreted. There were no loans 90 days or more past due that were still accruing interest at December 31, 2010.

## Impaired Loans

As of June 30, 2011 and December 31, 2010, the Company had impaired loans as defined by FASB ASC No. 310, Receivables of $\$ 10.8$ million and $\$ 9.9$ million, respectively. For a loan to be considered impaired, management determines after review whether it is probable that the Bank will not be able to collect all amounts due according to the contractual terms of the loan agreement. Additionally management applies its normal loan review procedures in making these judgments. Impaired loans include individually classified nonaccrual loans and troubled debt restructured ( TDR ) loans. For impaired loans, the Bank evaluates the impairment of the loan in accordance with FASB ASC 310-10-35-22. Impairment is determined based on the present value of expected future cash flows discounted at the loan s effective interest rate. For loans that are collateral dependent, the fair value of the collateral is used to determine the fair value of the loan. The fair value of the collateral is determined based upon recent appraised values. The fair value of the collateral or present value of expected cash flows is compared to the carrying value to determine if any write-down or specific loan loss allowance allocation is required.

Nonaccrual loans were $\$ 7.0$ million or $1.19 \%$ of total loans at June 30, 2011 and were $\$ 6.7$ million or $1.34 \%$ of total loans at December 31, 2010. Approximately $\$ 4.7$ million of the nonaccrual loans at June 302011 and at December 31, 2010, represent troubled debt restructured loans. As of June 30, 2011 two of the borrowers with loans totaling $\$ 1.7$ million are complying with the modified terms of the loans and are currently making payments. Another borrower with loans totaling $\$ 3.0$ million is past due and the Bank has initiated the foreclosure process. Total troubled debt restructured loans are secured with collateral that has a fair value of $\$ 5.5$ million. Furthermore, the Bank has no commitment to lend additional funds to these debtors.

In addition, the Company has three borrowers with TDR loans of $\$ 3.5$ million at June 30, 2011 that are current and secured with collateral that has a fair value of approximately $\$ 8.6$ million. At December 31, 2010, the Company had one borrower with TDR loans of $\$ 3.2$ million that was current and secured with collateral that had a fair value of approximately $\$ 5.4$ million as well as personal guarantors. Management believes that the ultimate collection of principal and interest is reasonably assured and therefore continues to recognize interest income on an accrual basis. In addition, the Bank has no commitment to lend additional funds to these debtors. Two of the borrowers were determined to be impaired during the second quarter of 2011 and since that determination the interest income recognized has been immaterial. The third loan was determined to be impaired during the third quarter of 2008 and since that determination $\$ 0.3$ million of interest income has been recognized.

The following table represents impaired loans by class at June 30, 2011 and December 31, 2010:

| June 30, 2011 | Recorded <br> Investment |  | Unpaid Principal Balance |  | Related <br> Allocated <br> Allowance |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) |  |  |  |  |  |  |
| With no related allowance recorded: |  |  |  |  |  |  |
| Commercial real estate: |  |  |  |  |  |  |
| Owner occupied | \$ | 3,673 | \$ | 3,691 | \$ |  |
| Non-owner occupied |  | 227 |  | 228 |  |  |
| Residential real estate: |  |  |  |  |  |  |
| First lien |  | 1,239 |  | 1,329 |  |  |
| Home equity |  | 919 |  | 919 |  |  |
| Commercial: |  |  |  |  |  |  |
| Secured |  | 27 |  | 30 |  |  |
| Unsecured |  | 289 |  | 295 |  |  |
| Installment/consumer loans |  | 6 |  | 7 |  |  |
| Real estate construction and land loans |  | 3,264 |  | 3,400 |  |  |
| Total with no related allowance recorded | \$ | 9,644 | \$ | 9,899 | \$ |  |
|  |  |  |  |  |  |  |
| With an allowance recorded: |  |  |  |  |  |  |
| Residential real estate - Home equity | \$ | 597 | \$ | 597 | \$ | 86 |
| Commercial - Unsecured |  | 241 |  | 241 |  | 162 |
| Total with an allowance recorded: | \$ | 838 | \$ | 838 | \$ | 248 |
|  |  |  |  |  |  |  |
| Total: |  |  |  |  |  |  |
| Commercial real estate: |  |  |  |  |  |  |
| Owner occupied | \$ | 3,673 | \$ | 3,691 | \$ |  |
| Non-owner occupied |  | 227 |  | 228 |  |  |
| Residential real estate: |  |  |  |  |  |  |
| First lien |  | 1,239 |  | 1,329 |  |  |
| Home equity |  | 1,516 |  | 1,516 |  | 86 |
| Commercial: |  |  |  |  |  |  |
| Secured |  | 27 |  | 30 |  |  |
| Unsecured |  | 530 |  | 536 |  | 162 |
| Installment/consumer loans |  | 6 |  | 7 |  |  |
| Real estate construction and land loans |  | 3,264 |  | 3,400 |  |  |
| Total | \$ | 10,482 | \$ | 10,737 | \$ | 248 |

## Edgar Filing: BRIDGE BANCORP INC - Form 10-Q

## Table of Contents

|  |  | Unpaid | Related |
| :--- | :---: | :---: | :---: |
| December 31, 2010 | Recorded | Principal | Allocated |
|  | Investment | Balance | Allowance |

(In thousands)
With no related allowance recorded:

| Commercial real estate: |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Owner occupied | \$ | 3,219 | \$ | 3,219 | \$ |  |
| Non-owner occupied |  | 478 |  | 599 |  |  |
| Residential real estate: |  |  |  |  |  |  |
| First lien |  | 1,747 |  | 1,829 |  |  |
| Home equity |  | 996 |  | 996 |  |  |
| Commercial: |  |  |  |  |  |  |
| Secured |  |  |  |  |  |  |
| Unsecured |  | 32 |  | 35 |  |  |
| Installment/consumer loans |  | 86 |  | 86 |  |  |
| Real estate construction and land loans |  | 2,686 |  | 2,800 |  |  |
| Total with no related allowance recorded | \$ | 9,244 | \$ | 9,564 | \$ |  |
|  |  |  |  |  |  |  |
| With an allowance recorded: |  |  |  |  |  |  |
| Residential real estate - Home equity | \$ | 700 | \$ | 700 | \$ | 7 |
| Total with an allowance recorded: | \$ | 700 | \$ | 700 | \$ | 7 |

Total:

| Commercial real estate: |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Owner occupied |  | 3,219 | $\$$ | 3,219 |
| Non-owner occupied | 478 | 599 |  |  |
| Residential real estate: | 1,747 | 1,829 |  |  |
| First lien | 1,696 | 1,696 |  |  |
| Home equity |  |  |  |  |
| Commercial: | 32 | 35 |  |  |
| Secured | 86 | 86 |  |  |
| Unsecured | 2,686 |  | 7 |  |
| Installment/consumer loans | 9,944 | $\$$ | 2,800 |  |
| Real estate construction and land loans |  | 10,264 | $\$$ |  |
| Total | $\$$ |  |  |  |

Residential home equity loans represent the only class of impaired loans with a related allowance recorded at December 31, 2010. The average recorded investment in the impaired loans was $\$ 10.1$ million for the year ended December 31, 2010. Residential home equity loans and commercial unsecured loans represent the classes of impaired loans with a related allowance recorded at June 30, 2011. The average recorded investment in the impaired loans was $\$ 10.6$ million for the six months ended June 30, 2011.

The Bank had no foreclosed real estate at June 30, 2011, December 31, 2010 and June 30, 2010, respectively.

## 7. ALLOWANCE FOR LOAN LOSSES

Management considers the accounting policy on the allowance for loan losses to be the most critical and requires complex management judgment as discussed below. The judgments made regarding the allowance for loan losses can have a material effect on the results of operations of the Company.

The allowance for loan losses is established and maintained through a provision for loan losses based on probable incurred losses inherent in the Bank s loan portfolio. Management evaluates the adequacy of the allowance on a quarterly basis. The allowance is comprised of both individual valuation allowances and loan pool valuation allowances. If the allowance for loan losses is not sufficient to cover actual loan losses, the Company s earnings could decrease.

The Bank monitors its entire loan portfolio on a regular basis, with consideration given to detailed analysis of classified loans, repayment patterns, probable incurred losses, past loss experience, current economic conditions, and various types of concentrations of credit. Additions to the allowance are charged to expense and realized losses, net of recoveries, are charged to the allowance.

## Edgar Filing: BRIDGE BANCORP INC - Form 10-Q

Table of Contents

Individual valuation allowances are established in connection with specific loan reviews and the asset classification process including the procedures for impairment testing under FASB Accounting Standard Codification (ASC ) No. 310, Receivables . Such valuation, which includes a review of loans for which full collectibility in accordance with contractual terms is not reasonably assured, considers the estimated fair value of the underlying collateral less the costs to sell, if any, or the present value of expected future cash flows, or the loan s observable market value. Any shortfall that exists from this analysis results in a specific allowance for the loan. Pursuant to our policy, loan losses must be charged-off in the period the loans, or portions thereof, are deemed uncollectible. Assumptions and judgments by management, in conjunction with outside sources, are used to determine whether full collectibility of a loan is not reasonably assured. These assumptions and judgments are also used to determine the estimates of the fair value of the underlying collateral or the present value of expected future cash flows or the loan s observable market value. Individual valuation allowances could differ materially as a result of changes in these assumptions and judgments. Individual loan analyses are periodically performed on specific loans considered impaired. The results of the individual valuation allowances are aggregated and included in the overall allowance for loan losses.

Loan pool valuation allowances represent loss allowances that have been established to recognize the inherent risks associated with our lending activities, but which, unlike individual allowances, have not been allocated to particular problem assets. Pool evaluations are broken down into loans with homogenous characteristics by loan type and include commercial real estate mortgages, owner and non-owner occupied; multi-family mortgages; residential real estate mortgages, first lien and home equity; commercial loans, secured and unsecured; installment/consumer loans; and real estate construction and land loans. The determination of the adequacy of the valuation allowance is a process that takes into consideration a variety of factors. The Bank has developed a range of valuation allowances necessary to adequately provide for probable incurred losses inherent in each pool of loans. We consider our own charge-off history along with the growth in the portfolio as well as the Bank s credit administration and asset management philosophies and procedures, and concentrations in the portfolio when determining the allowances for each pool. In addition, we evaluate and consider the credit $s$ risk rating which includes management $s$ evaluation of: cash flow, collateral, guarantor support, financial disclosures, industry trends and strength of borrowers management, the impact that economic and market conditions may have on the portfolio as well as known and inherent risks in the portfolio. Finally, we evaluate and consider the allowance ratios and coverage percentages of both peer group and regulatory agency data. These evaluations are inherently subjective because, even though they are based on objective data, it is management $s$ interpretation of that data that determines the amount of the appropriate allowance. If the evaluations prove to be incorrect, the allowance for loan losses may not be sufficient to cover losses inherent in the loan portfolio, resulting in additions to the allowance for loan losses.

The Credit Risk Committee is comprised of members of both management and the Board of Directors. The adequacy of the allowance is analyzed quarterly, with any adjustment to a level deemed appropriate by the Credit Risk Committee, based on its risk assessment of the entire portfolio. Based on the Credit Risk Committee s review of the classified loans and the overall allowance levels as they relate to the entire loan portfolio at June 30, 2011, December 31, 2010 and June 30, 2010, management believes the allowance for loan losses has been established at levels sufficient to cover the probable incurred losses in the Bank s loan portfolio. Future additions or reductions to the allowance may be necessary based on changes in economic, market or other conditions. Changes in estimates could result in a material change in the allowance. In addition, various regulatory agencies, as an integral part of the examination process, periodically review the allowance for loan losses. Such agencies may require the Bank to recognize adjustments to the allowance based on their judgments of the information available to them at the time of their examination.

The following table sets forth changes in the allowance for loan losses:

| (In thousands) | For the Three Months Ended |  |  |  | For the Six Months Ended |  |  |  | For the Year Ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2011 |  | June 30, 2010 |  | June 30, 2011 |  | June 30, 2010 |  |  | $2010$ |
| Beginning balance | \$ | 9,015 | \$ | 7,032 | \$ | 8,497 | \$ | 6,045 | \$ | 6,045 |
| Provision for loan loss |  | 900 |  | 700 |  | 1,600 |  | 2,000 |  | 3,500 |


| Net charge-offs |  | $\mathbf{( 4 2 1 )}$ | $(301)$ | $\mathbf{( 6 0 3 )}$ | $(614)$ | $(1,048)$ |  |  |
| :--- | :--- | ---: | :--- | ---: | ---: | ---: | ---: | ---: |
| Ending balance | $\$$ | $\mathbf{9 , 4 9 4}$ | $\$$ | 7,431 | $\$$ | $\mathbf{9 , 4 9 4}$ | $\$$ | 7,431 |

The following table represents the balance in the allowance for loan losses and the recorded investment in loans by portfolio segment, as defined under ASC 310-10, and based on impairment method as of June 30, 2011 and December 31, 2010. The loan segment represents the categories that the Bank develops to determine its allowance for loan losses.

## Edgar Filing: BRIDGE BANCORP INC - Form 10-Q

## Table of Contents

|  | Commercial | Residential | Commercial, |  | Real Estate |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Real Estate |  | Real Estate | Financial and | Installment/ | Construction |
|  | Mortgage |  | Mortgage | Agricultural | Consumer | and Land |

## (In thousands)

## Originated loans

Allowance for

| Losses: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at January 1, 2011 | \$ | 3,310 | \$ | 133 | \$ | 1,642 | \$ | 2,804 | \$ | 423 | \$ | 185 | \$ | \$ | 8,497 |
| Charge-offs |  |  |  |  |  | (159) |  | (226) |  | (100) |  | (150) |  |  | (635) |
| Recoveries |  |  |  |  |  | 3 |  | 18 |  | 11 |  |  |  |  | 32 |
| Provision |  | (387) |  | 257 |  | 958 |  | 342 |  | (35) |  | 465 |  |  | 1,600 |
| Balance at June 30, 2011 | \$ | 2,923 | \$ | 390 | \$ | 2,444 | \$ | 2,938 | \$ | 299 | \$ | 500 | \$ | \$ | 9,494 |

Ending balance:
individually evaluated for
impairment
\$ \$ \$ 86 \$
162 \$
\$
\$
\$
248
Ending balance:
collectively evaluated for
impairment


| Ending balance: individually evaluated for impairment | \$ | 4,394 | \$ |  | \$ | 2,759 | \$ | 514 | \$ |  | \$ | 3,264 | \$ | 10,931 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Ending balance: collectively evaluated for impairment | \$ | 241,086 | \$ | 21,299 | \$ | 143,091 | \$ | 108,655 | \$ | 10,226 | \$ | 15,670 | \$ | 540,027 |


| Ending balance: loans <br> acquired with deteriorated <br> credit quality |
| :--- |
| $\$$ |

Acquired loans

| Allowance for Loan |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Losses: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at January 1, 2011 | \$ |  | \$ | \$ |  | \$ |  | \$ |  | \$ |  | \$ | \$ |  |
| Charge-offs |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Recoveries |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Provision |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at June 30, 2011 | \$ |  | \$ | \$ |  | \$ |  | \$ |  | \$ |  | \$ | \$ |  |
| Ending balance: <br> individually evaluated for <br> $\begin{array}{llllll}\text { impairment } & \$ & \$ & \$ & \$ & \$\end{array}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Ending balance: <br> collectively evaluated for |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans | \$ | 16,801 | \$ | \$ | 10,734 | \$ | 9,702 | \$ | 546 | \$ | 647 |  | \$ | 38,430 |
| Ending balance: individually evaluated for impairment | \$ |  | \$ | \$ |  | \$ |  | \$ |  | \$ |  |  | \$ |  |


| Ending balance: <br> collectively evaluated for <br> impairment |  |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

(1) Includes loans acquired on May 27, 2011 from Hamptons State Bank

## Table of Contents



## 8. EMPLOYEE BENEFITS

The Bank maintains a noncontributory pension plan through the New York State Bankers Association Retirement System covering all eligible employees. The Bank uses a December 31st measurement date for this plan in accordance with FASB ASC 715-30 Compensation Retirement Benefits Defined Benefit Plans Pension .

The Bridgehampton National Bank Supplemental Executive Retirement Plan ( SERP ) provides benefits to certain employees, as recommended by the Compensation Committee of the Board of Directors and approved by the full Board of Directors, whose benefits under the Pension Plan are limited by the applicable provisions of the Internal Revenue Code. The benefit under the SERP is equal to the additional amount the employee would be entitled to under the Pension Plan and the $401(\mathrm{k})$ Plan in the absence of such Internal Revenue Code limitations. The assets of the SERP are held in a rabbi trust to maintain the tax-deferred status of the plan and are subject to the general, unsecured creditors of the Company. As a result, the assets of the trust are reflected on the Consolidated Balance Sheets of the Company. The effective date of the SERP was January 1, 2001.

The Company made a $\$ 227,833$ contribution to the pension plan during the six months ended June 30,2011 . There were no contributions made to the SERP during the six months ended June 30, 2011. In accordance with the SERP, a retired executive received a distribution from the Plan totaling $\$ 56,000$ during the six months ended June 30, 2011.

The Company s funding policy with respect to its benefit plans is to contribute at least the minimum amounts required by applicable laws and regulations.

## Edgar Filing: BRIDGE BANCORP INC - Form 10-Q

## Table of Contents

The following table sets forth the components of net periodic benefit cost and other amounts recognized in Other Comprehensive Income:

| (In thousands) | Three months ended June 30, |  |  |  |  |  |  |  | Six months ended June 30, |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Pension Benefits |  |  |  | SERP Benefits |  |  |  | Pension Benefits |  |  |  | SERP Benefits |  |  |  |
|  | 2011 |  | 2010 |  | 2011 |  | 2010 |  | 2011 |  | 2010 |  | 2011 |  | 2010 |  |
| Service cost | \$ | 229 | \$ | 192 | \$ | 27 | \$ | 23 | \$ | 456 | \$ | 382 | \$ | 54 | \$ | 47 |
| Interest cost |  | 121 |  | 108 |  | 14 |  | 16 |  | 240 |  | 215 |  | 28 |  | 31 |
| Expected return on plan assets |  | (189) |  | (170) |  |  |  |  |  | (377) |  | (338) |  |  |  |  |
| Amortization of net loss |  | 25 |  | 26 |  |  |  |  |  | 50 |  | 52 |  |  |  |  |
| Amortization of unrecognized prior service cost |  | 2 |  | 2 |  |  |  |  |  | 4 |  | 4 |  |  |  |  |
| Amortization of unrecognized transition (asset) obligation |  |  |  |  |  | 7 |  | 7 |  |  |  |  |  | 14 |  | 14 |
| Net periodic benefit cost | \$ | 188 | \$ | 158 | \$ | 48 | \$ | 46 | \$ | 373 | \$ | 315 | \$ | 96 | \$ | 92 |

## 9. SECURITIES SOLD UNDER AGREEMENTS TO REPURCHASE

At June 30, 2011, June 30, 2010 and December 31, 2010, securities sold under agreements to repurchase totaled $\$ 16.2$ million, $\$ 16.8$ million, and $\$ 16.4$ million respectively and were secured by U.S. GSE, mortgage-backed securities and collateralized mortgage obligations with a carrying amount of $\$ 22.5$ million, $\$ 23.8$ million and $\$ 22.3$ million, respectively.

Securities sold under agreements to repurchase are financing arrangements with $\$ 1.2$ million maturing during the third quarter 2011, $\$ 5.0$ million maturing during the first quarter of 2013 and $\$ 10.0$ million maturing during the first quarter of 2015. At maturity, the securities underlying the agreements are returned to the Company. Information concerning the securities sold under agreements to repurchase is summarized as follows:

| (Dollars in thousands) | For the six months ended |  |  |  | For the year ended December 31, 2010 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2011 |  | June 30, 2010 |  |  |  |
| Average daily balance | \$ | 16,335 | \$ | 16,223 | \$ | 16,648 |
| Average interest rate |  | 3.31\% |  | 3.02\% |  | 3.10\% |
| Maximum month-end balance | \$ | 16,332 | \$ | 17,187 | \$ | 17,192 |
| Weighted average interest rate |  | 3.26\% |  | 3.29\% |  | 3.21\% |

## 10. JUNIOR SUBORDINATED DEBENTURES

In December 2009, the Company completed the private placement of $\$ 16.0$ million in aggregate liquidation amount of $8.50 \%$ cumulative convertible trust preferred securities (the TPS ), through its wholly-owned subsidiary, Bridge Statutory Capital Trust II. The TPS have a liquidation amount of $\$ 1,000$ per security and are convertible into our common stock, at an effective conversion price of $\$ 31$ per share. The TPS mature in 30 years but are callable by the Company at par any time after September 30, 2014.

The Company issued $\$ 16.0$ million of junior subordinated debentures (the Debentures ) to the trust in exchange for ownership of all of the common security of the trust and the proceeds of the preferred securities sold by the trust. In accordance with current accounting guidance, the trust is not consolidated in the Company sfinancial statements, but rather the Debentures are shown as a liability. The Debentures bear interest at a fixed rate equal to $8.50 \%$ and mature on December 31, 2039. Consistent with regulatory requirements, the interest payments may be deferred for up to 5 years, and are cumulative. The Debentures have the same prepayment provisions as the TPS.

The Debentures are included in Tier I capital (with certain limitations applicable) under current regulatory guidelines and interpretations.

## 11. BUSINESS COMBINATIONS

On February 8, 2011, the Company announced a definitive merger agreement under which the Bank would acquire Hamptons State Bank ( HSB ). The HSB transaction closed on May 27, 2011 resulting in the addition of total acquired assets on a fair value basis of $\$ 69.0$ million, with loans of $\$ 39.1$ million, investment securities of $\$ 24.2$ million and deposits of $\$ 56.9$ million. The transaction augments the Bank s franchise in eastern Long Island and the combined entity serves customers through a network of 20 branches.

## Edgar Filing: BRIDGE BANCORP INC - Form 10-Q

## Table of Contents

Under the terms of the Agreement, each share of Hamptons State Bank common stock was converted into 0.3434 shares of the Company s common stock. The Company issued approximately 273,500 shares, with an aggregate value of $\$ 5.85$ million and recorded goodwill of $\$ 1.95$ million which is not tax deductible for tax purposes.

The acquisition was accounted for under the acquisition method of accounting in accordance with FASB ASC 805, Business Combinations. Accordingly, the assets acquired and liabilities assumed were recorded at their respective acquisition date fair values, and identifiable intangible assets were recorded at fair value. The operating results of the Company for the six month period ended June 30, 2011, include the operating results of HSB since the acquisition date of May 27, 2011.

The following summarizes the preliminary fair value of the assets acquired and liabilities assumed on May 27, 2011:

| (In thousands) | $\begin{gathered} \text { May } 27, \\ 2011 \end{gathered}$ |  |
| :---: | :---: | :---: |
| Cash and due from banks | \$ | 585 |
| Interest earning deposits with banks |  | 1,727 |
| Securities |  | 24,159 |
| Loans |  | 39,051 |
| Premises and equipment |  | 300 |
| Core deposit intangible |  | 358 |
| Other assets |  | 2,781 |
| Total Assets Acquired | \$ | 68,961 |
|  |  |  |
| Deposits | \$ | 56,940 |
| Federal funds purchased and Federal Home Loan Bank overnight borrowings |  | 2,000 |
| Federal Home Loan Bank term advances |  | 5,016 |
| Other liabilities and accrued expenses |  | 1,103 |
| Total Liabilities Assumed | \$ | 65,059 |
|  |  |  |
| Net Assets Acquired |  | 3,902 |
| Consideration Paid |  | 5,853 |
| Goodwill Recorded on Acquisition | \$ | 1,951 |

The above fair values are preliminary and subject to refinement for up to one year after the closing date of the acquisition as new information relative to closing date fair values become available.

## 12. RECENT ACCOUNTING PRONOUNCEMENTS

In April 2011, the Financial Accounting Standards Board ( FASB ) issued Accounting Standards Update No. 2011-2, A Creditor s Determination of Whether a Restructuring Is a Troubled Debt Restructuring ( ASU 2011-2 ). ASU 2011-2 clarifies the guidance for determining whether a loan restructuring constitutes a troubled debt restructuring ( TDR ) outlined in Accounting Standards Codification ( ASC ) No. 310-40,

## Edgar Filing: BRIDGE BANCORP INC - Form 10-Q

Receivables Troubled Debt Restructurings by Creditors, by providing additional guidance to a creditor in making the following required assessments needed to determine whether a restructuring is a TDR: (i) whether or not a concession has been granted in a debt restructuring; (ii) whether a temporary or permanent increase in the contractual interest rate precludes the restructuring from being a TDR; (iii) whether a restructuring results in an insignificant delay in payment; (iv) whether a borrower that is not currently in payment default is experiencing financial difficulties; and (v) whether a creditor can use the effective interest rate test outlined in debtor s guidance on restructuring of payables (ASC Topic No. 470-60-55-10) when evaluating whether or not a restructuring constitutes a TDR. This update is effective the first interim or annual period beginning on or after June 15, 2011, and should be applied retrospectively to the beginning of the annual period of adoption. Adoption of ASU 2011-2 did not have a material impact on the Company.

In July 2010, the Financial Accounting Standards Board ( FASB ) issued Accounting Standards Update No. 2010-20, Disclosures about the Credit Quality of Financing Receivables and the Allowance for Credit Losses ( ASU 2010-20 ). ASU 2010-20 requires companies to provide a greater level of disaggregated information regarding: (1) the credit quality of their financing receivables; and (2) their allowance for credit losses. ASU 2010-20 further requires companies to disclose credit quality indicators, past due information, and modifications of their financing receivables. For public companies, ASU 2010-20 is effective for interim and annual

## Edgar Filing: BRIDGE BANCORP INC - Form 10-Q

Table of Contents
reporting periods ending on or after December 15, 2010. ASU 2010-20 encourages, but does not require, comparative disclosures for earlier reporting periods that ended before initial adoption. Adoption of ASU 2010-20 did not have a material impact on the Company.

In January 2010, FASB issued Accounting Standards Update No. 2010-06, Fair Value Measurements and Disclosures (Topic 820): Improving Disclosures about Fair Value Measurements ( ASU 2010-6 ). ASU 2010-6 required new disclosures related to transfers in and out of fair value hierarchy Levels 1 and 2, as well as certain activities for assets whose fair value is measured under the Level 3 hierarchy. ASU 2010-6 also provided amendments clarifying the level of disaggregation and disclosures about inputs and valuation techniques along with conforming amendments to the guidance on employers disclosures about postretirement benefit plan assets. ASU 2010-6 was effective for interim and annual reporting periods beginning after December 15, 2009, except for the disclosures about purchases, sales, issuances, and settlements in the roll forward of activity in Level 3 fair value measurements, which are effective for fiscal years beginning after December 15, 2010, and for interim periods within those fiscal years. Adoption of ASU 2010-6 has not had, and is not expected to have, a material impact on the Company.

## Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

## Private Securities Litigation Reform Act Safe Harbor Statement

This report may contain statements relating to the future results of the Company (including certain projections and business trends) that are considered forward-looking statements as defined in the Private Securities Litigation Reform Act of 1995 (the PSLRA ). Such forward-looking statements, in addition to historical information, which involve risk and uncertainties, are based on the beliefs, assumptions and expectations of management of the Company. Words such as expects, believes, should, plans, anticipates, will, potential, could, intend, may project, would, estimated, assumes, likely, and variation of such similar expressions are intended to identify such forward-looking statement Examples of forward-looking statements include, but are not limited to, possible or assumed estimates with respect to the financial condition, expected or anticipated revenue, and results of operations and business of the Company, including earnings growth; revenue growth in retail banking lending and other areas; origination volume in the consumer, commercial and other lending businesses; current and future capital management programs; non-interest income levels, including fees from the title abstract subsidiary and banking services as well as product sales; tangible capital generation; market share; expense levels; and other business operations and strategies. For this presentation, the Company claims the protection of the safe harbor for forward-looking statements contained in the PSLRA.

Factors that could cause future results to vary from current management expectations include, but are not limited to, changing economic conditions; legislative and regulatory changes, including increases in FDIC insurance rates; monetary and fiscal policies of the federal government; changes in tax policies; rates and regulations of federal, state and local tax authorities; changes in interest rates; deposit flows; the cost of funds; demands for loan products; demand for financial services; competition; changes in the quality and composition of the Bank s loan and investment portfolios; changes in management s business strategies; changes in accounting principles, policies or guidelines, changes in real estate values; the growth opportunities and cost savings anticipated from the Hamptons State Bank (HSB ) merger may not be fully realized or may take longer than expected; operating costs, customer losses and business disruptions may occur following the Hamptons State Bank merger; expanded regulatory requirements as a result of the Dodd-Frank Act, which could adversely affect operating results; factors set forth under Item 1A., Risk Factors, in our Annual Report on Form 10-K for the year ended December 31, 2010 and other factors discussed elsewhere in this report, and in other reports filed by the Company with the Securities and Exchange Commission. The forward-looking statements are made as of the date of this report, and the Company assumes no obligation to update the forward-looking statements or to update the reasons why actual results could differ from those projected in the forward-looking statements.

## Edgar Filing: BRIDGE BANCORP INC - Form 10-Q

## Overview

Who We Are and How We Generate Income

Bridge Bancorp, Inc. ( the Company ), a New York corporation, is a bank holding company formed in 1989. On a parent-only basis, the Company has had minimal results of operations. The Company is dependent on dividends from its wholly owned subsidiary, The Bridgehampton National Bank ( the Bank ), its own earnings, additional capital raised, and borrowings as sources of funds. The information in this report reflects principally the financial condition and results of operations of the Bank. The Bank s results of operations are primarily dependent on its net interest income, which is mainly the difference between interest income on loans and investments and interest expense on deposits and borrowings. The Bank also generates non interest income, such as fee income on deposit accounts, merchant credit and debit card processing programs, investment services, income from its title abstract subsidiary, and net gains on sales of securities and loans. The level of its non interest expenses, such as salaries and benefits, occupancy and equipment costs, other general and administrative expenses, expenses from its title insurance subsidiary, and income tax expense,

## Edgar Filing: BRIDGE BANCORP INC - Form 10-Q

## Table of Contents

further affects the Bank s net income. Certain reclassifications have been made to prior year amounts and the related discussion and analysis to conform to the current year presentation.

Significant Events

On February 8, 2011, the Company announced a definitive merger agreement under which the Bank would acquire HSB. The HSB transaction closed on May 27, 2011 resulting in the addition of total acquired assets on a fair value basis of $\$ 69.0$ million, with loans of $\$ 39.1$ million, investment securities of $\$ 24.2$ million and deposits of $\$ 56.9$ million. The transaction augments the Bank s franchise in eastern Long Island and the combined entity serves customers through a network of 20 branches.

Under the terms of the Agreement, each share of Hamptons State Bank common stock was converted into 0.3434 shares of the Company s common stock. The Company issued approximately 273,500 shares, with an aggregate value of $\$ 5.85$ million and recorded goodwill of $\$ 1.95$ million.

## Quarterly Highlights

- Net income of $\$ 2.5$ million and $\$ 0.38$ per diluted share, including $\$ 0.3$ million in acquisition costs, net of tax, associated with the HSB merger, which closed on May 27, 2011. Net income excluding the impact of acquisition costs, net of tax, of $\$ 0.3$ million was $\$ 2.7$ million and $\$ 0.42$ per diluted share for the quarter ended June 30,2011 as compared to net income of $\$ 2.2$ million and $\$ 0.36$ per diluted share for the second quarter 2010. The impact of the HSB financial results was immaterial for the quarterly financial results.(a)
- Returns on average assets and equity were $0.86 \%$ and $14.51 \%$, respectively. Returns on average assets and equity, excluding the impact of acquisition costs, net of tax, of $\$ 0.3$ million were $0.95 \%$ and $16.06 \%$, respectively. (a)
- Net interest income increased to $\$ 10.5$ million for the second quarter of 2011 compared to $\$ 9.0$ million in 2010.
- Net interest margin was $4.00 \%$ for the second quarter of 2011 compared to $4.21 \%$ for the 2010 period.
- Total loans at June 30, 2011 of $\$ 589.8$ million, increased $\$ 85.7$ million or 17\% over December 31, 2010 and increased $\$ 121.1$ million or $26 \%$ over June 30, 2010. This increase included $\$ 39.1$ million in loans recorded on a fair value basis resulting from the merger with HSB.


## Edgar Filing: BRIDGE BANCORP INC - Form 10-Q

- 

Total assets of $\$ 1.193$ billion at June 30, 2011, increased $\$ 164.7$ million or $16 \%$ compared to December 31, 2010 and increased $\$ 220.4$ million or $23 \%$ compared to June 30 , 2010. Contributing to the change was the impact of the HSB acquisition which added total assets on a fair value basis of $\$ 69.0$ million. Total asset growth, excluding the impact of the acquired assets of HSB was $\$ 151.5$ million or $16 \%$ over June 30, 2010.

- Deposits of $\$ 1.072$ billion, increased $\$ 155.4$ million or $17 \%$ over December 31, 2010 and increased $\$ 212.9$ million or $25 \%$ compared to June 30, 2010 levels. The increase includes $\$ 56.9$ million in deposits acquired from HSB.
- Allowance for loan losses which was calculated on the loans originated by Bridgehampton (total loans excluding $\$ 39.1$ million of HSB acquired loans) was $1.72 \%$ as of June 30, 2011 compared to $1.69 \%$ at December 31, 2010 and $1.59 \%$ at June 30, 2010.
- Tier 1 Capital increased $\$ 12.5$ million or $16.3 \%$ to $\$ 89.0$ million as of June 30, 2011, compared to June 30, 2010.
- Goodwill of $\$ 1.95$ million was recorded in connection with the HSB transaction.
- A cash dividend of $\$ 0.23$ per share was declared in July 2011 for the second quarter.
(a) Net income, returns on average assets and equity excluding the impact of acquisition costs, net of tax, of $\$ 0.3$ million is a non-GAAP financial measure that management believes provides investors with information that is useful in understanding the Bank s financial performance. These financial measures should not be considered in isolation or as a substitute for results determined in accordance with GAAP, and are not necessarily comparable to non-GAAP financial measures which may be presented by other bank holding companies.


# Edgar Filing: BRIDGE BANCORP INC - Form 10-Q 

## Table of Contents

Principal Products and Services and Locations of Operations

The Bank operates twenty branches on eastern Long Island. Federally chartered in 1910, the Bank was founded by local farmers and merchants. For a century, the Bank has maintained its focus on building customer relationships in this market area. The mission of the Company is to grow through the provision of exceptional service to its customers, its employees, and the community. The Company strives to achieve excellence in financial performance and build long term shareholder value. The Bank engages in full service commercial and consumer banking business, including accepting time, savings and demand deposits from the consumers, businesses and local municipalities surrounding its branch offices. These deposits, together with funds generated from operations and borrowings, are invested primarily in: (1) commercial real estate loans; (2) home equity loans; (3) construction loans; (4) residential mortgage loans; (5) secured and unsecured commercial and consumer loans; (6) FHLB, FNMA, GNMA and FHLMC mortgage-backed securities and collateralized mortgage obligations; (7) New York State and local municipal obligations; and (8) U.S government sponsored entity ( U.S. GSE ) securities. The Bank also offers the CDARS program, providing up to $\$ 50.0$ million of FDIC insurance to its customers. In addition, the Bank offers merchant credit and debit card processing, automated teller machines, cash management services, lockbox processing, online banking services, remote deposit capture, safe deposit boxes, individual retirement accounts and investment services through Bridge Investment Services, offering a full range of investment products and services through a third party broker dealer. Through its title insurance abstract subsidiary, the Bank acts as a broker for title insurance services. The Bank s customer base is comprised principally of small businesses, municipal relationships and consumer relationships.

## Current Environment

On February 27, 2009, the FDIC issued a final rule, effective April 1, 2009, to change the way that the FDIC s assessment system differentiates for risk and to set new assessment rates beginning with the second quarter of 2009. In May 2009, the FDIC issued a final rule to impose an emergency special assessment of 5 basis points on all banks based on their total assets less tier one capital as of June 30, 2009. The special assessment was payable on September 30, 2009. During the second quarter of 2009, the Company recorded an expense of $\$ 0.4$ million related to the FDIC special assessment. In November 2009, the FDIC issued a final rule that required insured institutions to prepay their estimated quarterly risk-based assessments for the fourth quarter of 2009 and for all of 2010, 2011 and 2012. The FDIC also adopted a uniform 3 basis point increase in assessment rates effective on January 1, 2011. The Company s prepayment of FDIC assessments for 2010, 2011 and 2012 was made on December 31, 2009 totaling $\$ 3.8$ million which will be amortized to expense over three years.

On April 13, 2010, the FDIC approved an interim rule that extends the Transaction Account Guarantee Program which offers unlimited deposit insurance on non-interest bearing accounts until December 31, 2012.

On July 21, 2010, the Dodd-Frank Wall Street Reform and Consumer Protection Act was signed by the President. The Act permanently raised the current standard maximum deposit insurance amount to $\$ 250,000$. Section 331(b) of the Dodd-Frank Wall Street Reform and Consumer Protection Act requires the FDIC to change the definition of the assessment base from which assessment fees are determined. The new definition for the assessment base is the average consolidated total assets of the insured depository institution less the average tangible equity of the insured depository institution. A reduction in the assessment rate is anticipated since the assessment base will increase for many institutions. The new methodology became effective on April 1, 2011 and the Company anticipates a reduction in its FDIC assessment fees of approximately $\$ 0.4$ million in 2011. The new financial reform legislation will, among other things, create a new Consumer Financial Protection Bureau, tighten capital standards and result in new laws and regulations that are expected to increase the cost of operations. Refer to Item 1A. Risk Factors, in our Annual Report on Form 10-K for the year ended December 31, 2010 for more detailed information related to this new regulation.

## Edgar Filing: BRIDGE BANCORP INC - Form 10-Q

On August 5, 2011, Standard \& Poor s downgraded the United States long-term debt rating from its AAA rating to AA+. On August 8, 2011, Standard \& Poor s downgraded the credit ratings of certain long-term debt instruments issued by Fannie Mae and Freddie Mac and other U.S. government agencies linked to long-term U.S. debt. Instruments of this nature are key assets on the balance sheets of financial institutions, including the Bank. These downgrades could adversely affect the market value of such instruments, and could adversely impact the Company s ability to obtain funding that is collateralized by affected instruments, as well as affecting the pricing of that funding when it is available. We cannot predict if, when or how these changes to the credit ratings will affect economic conditions. These ratings downgrades could result in a significant adverse impact to the Company, and could exacerbate the other risks to which the Company is subject, including those described under Item 1A. Risk Factors, in the Company s Annual Report on Form 10-K for the year ended December 31, 2010.

Opportunities and Challenges

Since the second half of 2007 and continuing through 2010, the financial markets experienced significant volatility resulting from the continued fallout of sub-prime lending and the global liquidity crises. A multitude of government initiatives along with eight rate cuts by the Federal Reserve totaling 500 basis points have been designed to improve liquidity for the distressed financial markets. The ultimate objective of these efforts has been to help the beleaguered consumer, and reduce the potential surge of residential mortgage loan foreclosures and stabilize the banking system. As a result the yield on loans and investment securities has declined. The squeeze between declining asset yields and more slowly declining liability pricing has impacted margins. Effective as of February 19, 2010, the Federal Reserve increased the discount rate 50 basis points to $0.75 \%$. The Federal Reserve stated that this rate change was intended to normalize their lending facility and to step away from emergency lending to banks. From April 2010 through June 2011 the Federal Reserve decided to maintain the federal funds target rate between 0 and 25 basis points due to a continued national depressed housing market and tight credit markets.

# Edgar Filing: BRIDGE BANCORP INC - Form 10-Q 

Table of Contents

Growth and service strategies have the potential to offset the tighter net interest margin with volume as the customer base grows through expanding the Bank s footprint, while maintaining and developing existing relationships. Since 2007, the Bank has opened eight new branches. In 2007, the Bank opened three new branches located in the Village of Southampton, Cutchogue, and Wading River. In April 2009, the Bank opened a new branch in Shirley, New York, and in December 2009, the Bank opened a new full service branch facility in the Village of East Hampton. During 2010, the Bank opened three new branches; Center Moriches in May, Patchogue in September and Deer Park in October. The recent branch openings move the Bank geographically westward and demonstrate its commitment to traditional growth through branch expansion. In May 2011, the Bank acquired Hamptons State Bank which increased the Bank s presence in an existing market with a branch located in the Village of Southampton. In July 2011, the Bank converted the former HSB customers to its core operating system. Management spent considerable time ensuring the transition progressed smoothly for HSB s former customers and shareholders. Controlling funding costs yet protecting the deposit base along with focusing on profitable growth, presents a unique set of challenges in this operating environment. It is now management s challenge to execute its business strategy, achieving the expected cost savings while growing and expanding these relationships. The Bank must continue to grow and develop its newer branches, while defending against competitors and expanding market penetration in mature markets. Management will seek opportunities to expand its reach into contiguous markets by network expansion or through the addition of new professionals with established customer relationships.

Execution of this strategy is occurring with an economic environment that can best be described as challenging. The national economy is again showing signs of slowing with the pundits debating if the slowing is temporary or reflective of a longer term trend. Management, however, believes its local market may be behaving slightly different than the national economy. Certainly, the market faces issues on unemployment, taxes and political uncertainty but the empirical data on employment, real estate values and other measures of economic activity are much better for Long Island than for other parts of New York and the nation. While the local economy has provided the engine for the Bank s success, management must remain mindful of its sustainability and its direct correlation to the soundness and well being of the greater financial services industry located in New York City.

The prospects of the financial services sector and the Company continue to be impacted by the final outcome of the implementation of the Dodd-Frank Act. This Act includes the repeal of Regulation Q, which prohibited the payment of interest on checking accounts, and the Durbin Amendment, which establishes fixed interchange fees and could impact future revenues and expenses. The Company is awaiting the expected new rules, regulations and related compliance and process changes and will expand its compliance resources appropriately. The Bank continues to collaborate with its primary regulator to ensure compliance with current requirements and interpretations. It is the belief of management that its strong risk management culture is a primary reason for its long term success and management views the current challenges as opportunities to expand its business and deliver the promise of successful community banking to its customers and shareholders.

Corporate objectives for 2011 include: leveraging our expanding branch network to build customer relationships and grow loans and deposits; successfully integrating the customers and operations of Hamptons State Bank; focusing on opportunities and processes that continue to enhance the customer experience at the Bank; improving operational efficiencies and prudent management of non-interest expense; and maximizing non-interest income through Bridge Abstract as well as other lines of business. The ability to attract, retain, train and cultivate employees at all levels of the Company remains significant to meeting these objectives. The Company has made great progress toward the achievement of these objectives, and avoided many of the problems facing other financial institutions as a result of maintaining discipline in its underwriting, expansion strategies, investing and general business practices. This strategy has not changed over the 100 years of our existence and will continue to be true. The Company has capitalized on opportunities presented by the market and diligently seeks opportunities for growth and to strengthen the franchise. The Company recognizes the potential risks of the current economic environment and will monitor the impact of market events as we consider growth initiatives and evaluate loans and investments. Management and the Board have built a solid foundation for growth and the Company is positioned to adapt to anticipated changes in the industry resulting from new regulations and legislative initiatives.

## Critical Accounting Policies

Management considers the accounting policy on the allowance for loan losses to be the most critical and requires complex management judgment as discussed below. The judgments made regarding the allowance for loan losses can have a material effect on the results of operations of the Company.

The allowance for loan losses is established and maintained through a provision for loan losses based on probable incurred losses inherent in the Bank s loan portfolio. Management evaluates the adequacy of the allowance on a quarterly basis. The allowance is comprised of both individual valuation allowances and loan pool valuation allowances. If the allowance for loan losses is not sufficient to cover actual loan losses, the Company s earnings could decrease.

# Edgar Filing: BRIDGE BANCORP INC - Form 10-Q 

Table of Contents

The Bank monitors its entire loan portfolio on a regular basis, with consideration given to detailed analysis of classified loans, repayment patterns, probable incurred losses, past loss experience, current economic conditions, and various types of concentrations of credit. Additions to the allowance are charged to expense and realized losses, net of recoveries, are charged to the allowance.

Individual valuation allowances are established in connection with specific loan reviews and the asset classification process including the procedures for impairment testing under FASB Accounting Standard Codification (ASC ) No. 310, Receivables . Such valuation, which includes a review of loans for which full collectability in accordance with contractual terms is not reasonably assured, considers the estimated fair value of the underlying collateral less the costs to sell, if any, or the present value of expected future cash flows, or the loan s observable market value. Any shortfall that exists from this analysis results in a specific allowance for the loan. Pursuant to our policy, loan losses must be charged-off in the period the loans, or portions thereof, are deemed uncollectible. Assumptions and judgments by management, in conjunction with outside sources, are used to determine whether full collectability of a loan is not reasonably assured. These assumptions and judgments are also used to determine the estimates of the fair value of the underlying collateral or the present value of expected future cash flows or the loan s observable market value. Individual valuation allowances could differ materially as a result of changes in these assumptions and judgments. Individual loan analyses are periodically performed on specific loans considered impaired. The results of the individual valuation allowances are aggregated and included in the overall allowance for loan losses.

Loan pool valuation allowances represent loss allowances that have been established to recognize the inherent risks associated with our lending activities, but which, unlike individual allowances, have not been allocated to particular problem assets. Pool evaluations are broken down into loans with homogenous characteristics by loan type and include commercial real estate mortgages, owner and non-owner occupied; multi-family mortgages; residential real estate mortgages, first lien and home equity; commercial loans, secured and unsecured; installment/consumer loans; and real estate construction and land loans. The determination of the adequacy of the valuation allowance is a process that takes into consideration a variety of factors. The Bank has developed a range of valuation allowances necessary to adequately provide for probable incurred losses inherent in each pool of loans. We consider our own charge-off history along with the growth in the portfolio as well as the Bank s credit administration and asset management philosophies and procedures, and concentrations in the portfolio when determining the allowances for each pool. In addition, we evaluate and consider the credit s risk rating which includes management s evaluation of: cash flow, collateral, guarantor support, financial disclosures, industry trends and strength of borrowers management, the impact that economic and market conditions may have on the portfolio as well as known and inherent risks in the portfolio. Finally, we evaluate and consider the allowance ratios and coverage percentages of both peer group and regulatory agency data. These evaluations are inherently subjective because, even though they are based on objective data, it is management $s$ interpretation of that data that determines the amount of the appropriate allowance. If the evaluations prove to be incorrect, the allowance for loan losses may not be sufficient to cover losses inherent in the loan portfolio, resulting in additions to the allowance for loan losses.

The Credit Risk Committee is comprised of members of both management and the Board of Directors. The adequacy of the allowance is analyzed quarterly, with any adjustment to a level deemed appropriate by the Credit Risk Committee, based on its risk assessment of the entire portfolio. Based on the Credit Risk Committee s review of the classified loans and the overall allowance levels as they relate to the entire loan portfolio at June 30, 2011, management believes the allowance for loan losses has been established at levels sufficient to cover the probable incurred losses in the Bank s loan portfolio. Future additions or reductions to the allowance may be necessary based on changes in economic, market or other conditions. Changes in estimates could result in a material change in the allowance. In addition, various regulatory agencies, as an integral part of the examination process, periodically review the allowance for loan losses. Such agencies may require the Bank to recognize adjustments to the allowance based on their judgments of the information available to them at the time of their examination.

## Edgar Filing: BRIDGE BANCORP INC - Form 10-Q

Loans that were acquired from the acquisition of Hamptons State Bank on May 27, 2011 are recorded at fair value with no carryover of the related allowance for loan losses. After acquisition, losses are recognized by an increase in the allowance for loan losses. Determining fair value of the loans involves estimating the amount and timing of expected principal and interest cash flows to be collected on the loans and discounting those cash flows at a market interest rate. Some of the loans at time of acquisition showed evidence of credit deterioration since origination.

For purchased credit impaired loans the excess of cash flows expected at acquisition over the estimated fair value is referred to as the accretable discount and is recognized into interest income over the remaining life of the loan. The difference between contractually required payments at acquisition and the cash flows expected to be collected at acquisition is referred to as the nonaccretable discount. The nonaccretable discount represents estimated future credit losses expected to be incurred over the life of the loan. Subsequent increases to the expected cash flows result in the reversal of a corresponding amount of the nonaccretable discount which is then reclassified as accretable discount and recognized into interest income over the remaining life of the loan using the interest method.

## Edgar Filing: BRIDGE BANCORP INC - Form 10-Q

Table of Contents

Charge-offs of principal amount on acquired loans would be first applied to the nonaccretable discount portion of the fair value adjustment.

Purchased credit impaired loans that met the criteria for nonaccrual of interest prior to the acquisition may be considered performing upon acquisition, regardless of whether the customer is contractually delinquent, if management can reasonably estimate the timing and amount of the expected cash flows on such loans and if management expects to fully collect the new carrying value of the loans. As such, management may no longer consider the loans to be nonaccrual or nonperforming and may accrue interest on these loans, including the impact of any accretable discount.

## Net Income

Net income for the three months ended June 30, 2011 was $\$ 2.5$ million and $\$ 0.38$ per diluted share as compared to $\$ 2.2$ million and $\$ 0.36$ per diluted share for the same period in 2010. The $10.1 \%$ increase reflects growth in net interest income, offset by higher credit costs, increased operating expenses and gains recognized on sale of securities. The impact of the financial results of HSB was immaterial to the quarterly financial results. Changes for the three months ended June 30, 2011 compared to June 30, 2010 include: (i) $\$ 1.5$ million or $16.8 \%$ increase in net interest income as a result of growth in interest earning assets primarily related to loans; (ii) a $\$ 0.2$ million or $28.6 \%$ increase in the provision for loan losses; (iii) $\$ 0.2$ million or $10.1 \%$ decrease in total non interest income as a result of lower net securities gains of $\$ 0.3$ million recognized in June 2011, lower title insurance revenue of $\$ 0.1$ million, partially offset by higher service charges and fees for other customer services of $\$ 0.1$ million; (iv) $\$ 0.8$ million or an $11.2 \%$ increase in total non interest expenses due to 1 ) $\$ 0.4$ million increase in salaries and employee benefits related to increased staffing levels; 2) $\$ 0.1$ million decrease in FDIC assessment as a result of the new calculation of the deposit insurance assessment; 3) $\$ 0.4$ million of acquisition costs associated with the HSB merger; 4) $\$ 0.04$ million increase in other operating expenses primarily due to higher professional fees. The effective income tax rate was $31.3 \%$ for the quarter ended June 30, 2011 compared to $31.5 \%$ for the same period last year.

Net income for the six months ended June 30 , 2011 was $\$ 4.6$ million or $\$ 0.71$ per diluted share as compared to $\$ 4.4$ million or $\$ 0.70$ per diluted share for the same period in 2010. Changes for the six months ended June 30, 2011 compared to June 30, 2010 include: (i) $\$ 2.5$ million or $13.8 \%$ increase in net interest income as a result of growth in interest earning assets primarily related to loans; (ii) a $\$ 0.4$ million or $20.0 \%$ decrease in the provision for loan losses; (iii) $\$ 1.0$ million or $22.5 \%$ decrease in total non interest income as a result of lower net securities gains of $\$ 1.2$ million and lower title insurance revenue of $\$ 0.1$ million, partially offset by higher service charges and fees for other customer services of $\$ 0.4$ million; (iv) $\$ 1.6$ million or an $11.7 \%$ increase in total non interest expenses due to 1 ) $\$ 0.8$ million increase in salaries and employee benefits related to increased staffing levels, 2) $\$ 0.1$ million increase in net occupancy expense and furniture and fixtures; 3) $\$ 0.1$ million decrease in FDIC assessment as a result of the new calculation of the deposit insurance assessment; 4) $\$ 0.6$ million of acquisition costs associated with the HSB merger; 5) $\$ 0.2$ million increase in other operating expenses primarily related to higher professional fees. The effective income tax rate was $31.1 \%$ for the six months ended June 30,2011 compared to $31.8 \%$ for the same period last year.

## Analysis of Net Interest Income

Net interest income, the primary contributor to earnings, represents the difference between income on interest earning assets and expenses on interest bearing liabilities. Net interest income depends upon the volume of interest earning assets and interest bearing liabilities and the interest rates earned or paid on them.

The following tables set forth certain information relating to the Company s average consolidated balance sheets and its consolidated statements of income for the periods indicated and reflect the average yield on assets and average cost of liabilities for the periods indicated. Such yields and costs are derived by dividing income or expense by the average balance of assets or liabilities, respectively, for the periods shown. Average balances are derived from daily average balances and include nonaccrual loans. The yields and costs include fees, which are considered adjustments to yields. Interest on nonaccrual loans has been included only to the extent reflected in the consolidated statements of income. For purposes of this table, the average balances for investments in debt and equity securities exclude unrealized appreciation/depreciation due to the application of FASB ASC 320, Investments - Debt and Equity Securities.

## Edgar Filing: BRIDGE BANCORP INC - Form 10-Q

## Table of Contents

|  |
| :--- | :--- | :--- | :--- | :--- | :--- |

(1) The above table is presented on a tax equivalent basis.
(2) Net interest rate spread represents the difference between the yield on average interest earning assets and the cost of average interest bearing liabilities.
(3) Net interest margin represents net interest income divided by average interest earning assets.

Edgar Filing: BRIDGE BANCORP INC - Form 10-Q

## Edgar Filing: BRIDGE BANCORP INC - Form 10-Q

## Table of Contents


(1) The above table is presented on a tax equivalent basis.
(2) Net interest rate spread represents the difference between the yield on average interest earning assets and the cost of average interest bearing liabilities.
(3) Net interest margin represents net interest income divided by average interest earning assets.

Edgar Filing: BRIDGE BANCORP INC - Form 10-Q

# Edgar Filing: BRIDGE BANCORP INC - Form 10-Q 

## Table of Contents

## Rate/Volume Analysis

Net interest income can be analyzed in terms of the impact of changes in rates and volumes. The following table illustrates the extent to which changes in interest rates and in the volume of average interest earning assets and interest bearing liabilities have affected the Bank s interest income and interest expense during the periods indicated. Information is provided in each category with respect to (i) changes attributable to changes in volume (changes in volume multiplied by prior rate); (ii) changes attributable to changes in rates (changes in rates multiplied by prior volume); and (iii) the net changes. For purposes of this table, changes which are not due solely to volume or rate changes have been allocated to these categories based on the respective percentage changes in average volume and rate. Due to the numerous simultaneous volume and rate changes during the periods analyzed, it is not possible to precisely allocate changes between volume and rates. In addition, average earning assets include nonaccrual loans.

| (In thousands) | Three months ended June 30, 2011 Over 2010 Changes Due To |  |  |  |  |  | Six months ended June 30, 2011 Over 2010 Changes Due To |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income on interest earning assets: |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans, net (including loan fee income) | \$ | 2,747 | \$ | $(1,489)$ | \$ | 1,258 | \$ | 3,153 | \$ | $(1,222)$ | \$ | 1,931 |
| Mortgage-backed securities |  | 1,793 |  | $(1,786)$ |  | 7 |  | 1,771 |  | $(1,977)$ |  | (206) |
| Tax exempt securities (1) |  | 17 |  | 4 |  | 21 |  | 171 |  | 83 |  | 254 |
| Taxable securities |  | 125 |  | (58) |  | 67 |  | 234 |  | 15 |  | 249 |
| Federal funds sold |  |  |  |  |  |  |  | (3) |  | (2) |  | (5) |
| Deposits with banks |  | 26 |  | 4 |  | 30 |  | 37 |  | 3 |  | 40 |
| Total interest earning assets |  | 4,708 |  | $(3,325)$ |  | 1,383 |  | 5,363 |  | $(3,100)$ |  | 2,263 |
| Interest expense on interest bearing liabilities: |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Certificates of deposit of \$100,000 or more |  | (29) |  | (127) |  | (156) |  | (24) |  | (302) |  | (326) |
| Other time deposits |  | (19) |  | (69) |  | (88) |  | (38) |  | (154) |  | (192) |
| Federal funds purchased and repurchase agreements |  | (218) |  | 212 |  | (6) |  | (110) |  | 130 |  | 20 |
| Junior subordinated debentures |  |  |  |  |  |  |  |  |  | 1 |  | 1 |
| Total interest bearing liabilities |  | 645 |  | (776) |  | (131) |  | 670 |  | (956) |  | (286) |
| Net interest income | \$ | 4,063 | \$ | $(2,549)$ | \$ | 1,514 | \$ | 4,693 | \$ | $(2,144)$ | \$ | 2,549 |

(1) The above table is presented on a tax equivalent basis.

Analysis of Net Interest Income for the Three Months ended June 30, 2011 and June 30, 2010

Net interest income was $\$ 10.5$ million for the three months ended June 30 , 2011 compared to $\$ 9.0$ million for the same period in 2010, an increase of $\$ 1.5$ million or $16.8 \%$. Net interest margin declined to $4.00 \%$ for the quarter ended June 30,2011 , as compared to $4.21 \%$ for the quarter ended June 30, 2010 as a result of the historically low market interest rates which was partly offset by strong core deposit growth and higher loan demand. The total average interest earning assets increased $\$ 198.4$ million or $22.3 \%$ yielding $4.69 \%$, and the overall funding cost was $.70 \%$, including demand deposits. The yield on interest earning assets decreased approximately 42 basis points which was partly offset by a

## Edgar Filing: BRIDGE BANCORP INC - Form 10-Q

decrease in the cost of interest bearing liabilities of approximately 29 basis points during the second quarter of 2011 compared to 2010. The increase in average total deposits of $\$ 202.5$ million primarily funded higher yielding loans, which grew $\$ 95.1$ million, while average total securities increased $\$ 60.5$ million from the comparable 2010 quarter.

For the three months ended June 30, 2011, average loans grew by $\$ 95.1$ million or $21.2 \%$ to $\$ 544.1$ million as compared to $\$ 449.0$ million for the same period in 2010, driven by growth in commercial real estate mortgage loans and commercial loans. The Bank remains committed to its effective strategic initiatives of growing loans with prudent underwriting, sensible pricing and limited credit and extension risk.

For the three months ended June 30, 2011, average total securities increased $\$ 60.5$ million or $14.5 \%$ to $\$ 478.0$ million as compared to $\$ 417.5$ million for the three months ended June 30, 2010. There were no federal funds sold for the three month ended June 30, 2011 compared to average federal funds sold of $\$ 0.04$ million for the three months ended June 30, 2010. The decrease in the average federal

## Edgar Filing: BRIDGE BANCORP INC - Form 10-Q

## Table of Contents

funds sold for the three months ended June 30, 2011 was offset by the growth in average interest earning cash of $\$ 43.0$ million or $191.7 \%$ from $\$ 22.3$ million in 2010 to $\$ 65.3$ million in 2011.

Average total interest bearing liabilities were $\$ 796.6$ million for the three months ended June 30, 2011 compared to $\$ 651.5$ million for the same period in 2010. The Bank grew deposits as a result of opening three new branches during 2010, building new relationships in existing markets and the HSB merger. During 2011, the Bank reduced interest rates on deposit products through prudent management of deposit pricing. The reduction in deposit rates resulted in a decrease in the cost of interest bearing liabilities to $0.94 \%$ for the three months ended June 30,2011 from $1.23 \%$ for the same period in 2010. Since the Company s interest bearing liabilities generally reprice or mature more quickly than its interest earning assets, an increase in short term interest rates initially results in a decrease in net interest income. Additionally, the large percentages of deposits in money market accounts reprice at short term market rates making the balance sheet more liability sensitive.

For the three months ended June 30, 2011, average total deposits increased by $\$ 202.5$ million or $24.1 \%$ to $\$ 1.043$ billion from $\$ 840.2$ million from the same period in 2010. Components of this increase include an increase in average balances in savings, NOW and money market accounts of $\$ 165.4$ million or $35.9 \%$ to $\$ 626.5$ million for the three months ended June 30,2011 compared to $\$ 461.1$ million for the same period last year. Average balances in certificates of deposit of $\$ 100,000$ or more and other time deposits decreased $\$ 12.4$ million or $8.3 \%$ to $\$ 137.3$ million for 2011 as compared to $\$ 149.7$ million for the same period last year. Average balances in demand deposits increased $\$ 49.5$ million or $21.6 \%$ to $\$ 278.8$ million for 2011 as compared to $\$ 229.3$ million for the same period last year. Average public fund deposits comprised $19.8 \%$ of total average deposits during the three months ended June 30, 2011 and $19.1 \%$ of total average deposits for the same period in 2010. Average federal funds purchased and repurchase agreements decreased $\$ 8.3$ million or $33.5 \%$ to $\$ 16.4$ million for the three month ended June 30,2011 as compared to $\$ 24.7$ million for the same period in the prior year. The average FHLB term advances was $\$ 0.3$ million for the three months ended June 30, 2011 as a result of a $\$ 5.0$ million FHLB term advance acquired in connection with the HSB merger and paid off in June. There were no FHLB term advances for the same period in 2010.

Total interest income increased $\$ 1.3$ million or $12.6 \%$ to $\$ 12.3$ million for the three months ended June 30,2011 from $\$ 11.0$ million for the same period in 2010. Interest income on loans increased $\$ 1.3$ million or $17.2 \%$ to $\$ 8.6$ million for the three months ended June 30, 2011 from $\$ 7.3$ million for the same period in 2010. The yield on average loans was $6.3 \%$ for 2011 as compared to $6.5 \%$ in 2010 .

Interest income on investments in mortgage-backed, taxable and tax exempt securities increased $\$ 0.1$ million to $\$ 3.7$ million for the six months ended June 30, 2011 compared to $\$ 3.6$ million for the same period in 2010 . Interest income on securities included net amortization of premium of $\$ 0.5$ million in 2011 compared to net amortization of premium of $\$ 0.3$ million for the same period in 2010. The tax adjusted average yield on total securities decreased to $3.5 \%$ in 2011 from $3.8 \%$ in 2010.

Interest expense decreased $\$ 0.1$ million to $\$ 1.9$ million for the three months ended June 30,2011 compared to $\$ 2.0$ million for the same period in 2010. The interest expense in 2011 and 2010 reflects $\$ 0.3$ million of interest paid related to $\$ 16.0$ million of junior subordinated debentures which was partly offset by a reduction in interest rates on deposit products through prudent management of deposit pricing.

## Analysis of Net Interest Income for the Six Months ended June 30, 2011 and June 30, 2010

## Edgar Filing: BRIDGE BANCORP INC - Form 10-Q

Net interest income was $\$ 20.2$ million for the six months ended June 30, 2011 compared to $\$ 17.8$ million for the same period in 2010, an increase of $\$ 2.4$ million or $13.8 \%$. Net interest margin declined to $4.07 \%$ as compared to $4.27 \%$ for the six months ended June 30,2010 as a result of lower yielding assets partially offset by strong core deposit growth. The total average interest earning assets increased $\$ 170.2$ million or $19.5 \%$ to $\$ 1.042$ billion for the six months ended June 30, 2011 compared to $\$ 871.6$ million for the 2010 period. The yield on interest earning assets decreased approximately 41 basis points which was partly offset by the cost of interest bearing liabilities decreasing approximately 28 basis points during the first six months of 2011 compared to 2010 . The increase in average total deposits of $\$ 172.9$ million funded average loan growth of $\$ 75.6$ million and average total securities growth of $\$ 68.2$ million from the comparable 2010 period.

For the six months ended June 30, 2011, average loans grew by $\$ 75.6$ million or $16.9 \%$ to $\$ 523.2$ million as compared to $\$ 447.6$ million for the same period in 2010, driven by growth in commercial real estate mortgage loans and commercial loans. Average total securities increased by $\$ 68.1$ million or $16.9 \%$ to $\$ 470.8$ million for the six months ended June 30,2011 , as compared to $\$ 402.7$ million for the six months ended June 30, 2010. There were no federal funds sold for the six months ended June 30, 2011 compared to $\$ 3.5$ million of average federal funds sold for the same period last year. The decrease in the average federal funds sold for the six months ended June 30, 2011 was offset by the growth in average interest earning cash of $\$ 30.0$ million or $168.9 \%$ from $\$ 17.8$ million in 2010 to $\$ 47.8$ million in 2011.

# Edgar Filing: BRIDGE BANCORP INC - Form 10-Q 

Table of Contents

Average total interest bearing liabilities were $\$ 769.6$ million for the six months ended June 30, 2011 compared to $\$ 638.9$ million for the same period in 2010. The Bank grew deposits as a result of opening three new branches during 2010, building new relationships in existing markets and the HSB merger. During 2011, the Bank reduced interest rates on deposit products through prudent management of deposit pricing. The reduction in deposit rates resulted in a decrease in the cost of interest bearing liabilities to $0.97 \%$ for the six months ended June 30,2011 from $1.25 \%$ for the same period in 2010 . Since the Company s interest bearing liabilities generally reprice or mature more quickly than its interest earning assets, an increase in short term interest rates initially results in a decrease in net interest income. Additionally, the large percentages of deposits in money market accounts reprice at short term market rates making the balance sheet more liability sensitive.

For the six months ended June 30, 2011, average total deposits increased $\$ 172.9$ million or $21.0 \%$ to $\$ 997.3$ million from $\$ 824.4$ million from the same period in 2010. Components of this increase include an increase in average balances in savings, NOW and money market accounts of $\$ 144.3$ million or $31.5 \%$ to $\$ 602.7$ million for the six months ended June 30 , 2011 compared to $\$ 458.4$ million for the same period last year. Average balances in certificates of deposit of $\$ 100,000$ or more and other time deposits decreased $\$ 10.0$ million or $7.0 \%$ to $\$ 134.0$ million for 2011 as compared to $\$ 144.0$ million for the same period last year. Average balances in demand deposits increased $\$ 38.7$ million or $17.4 \%$ to $\$ 260.7$ million for 2011 as compared to $\$ 222.0$ million for the same period last year. Average public fund deposits comprised $20.86 \%$ of total average deposits during the six months ended June 30, 2011 and $20.4 \%$ of total average deposits for the same period in 2010. Average federal funds purchased and repurchase agreements decreased $\$ 3.7$ million or $18.3 \%$ to $\$ 16.8$ million for the six months ended June 30, 2011 as compared to $\$ 20.5$ million for the same period in the prior year. The average FHLB term advances was $\$ 0.2$ million for the six months ended June 30, 2011 as a result of a $\$ 5.0$ million FHLB term advance acquired in connection with the HSB merger and paid off in June. There were no FHLB term advances for the same period in 2010.

Total interest income increased $\$ 2.2$ million or $9.9 \%$ to $\$ 23.9$ million for the six months ended June 30,2011 from $\$ 21.7$ million for the same period in 2010. Interest income on loans increased $\$ 1.9$ million or $13.2 \%$ to $\$ 16.5$ million for the six months ended June 30, 2011 from $\$ 14.6$ million for the same period in 2010. The yield on average loans was $6.4 \%$ for 2011 as compared to $6.6 \%$ in 2010 .

Interest income on investments in mortgage-backed, taxable and tax exempt securities increased $\$ 0.3$ million to $\$ 7.4$ million for the six months ended June 30, 2011 compared to $\$ 7.1$ million for the same period in 2010. Interest income on securities included net amortization of premium of $\$ 1.1$ million in 2011 compared to net amortization of premium of $\$ 0.6$ million for the same period in 2010. The tax adjusted average yield on total securities decreased to $3.5 \%$ in 2011 from $3.9 \%$ in 2010.

Interest expense decreased $\$ 0.3$ million to $\$ 3.7$ million for the six months ended June 30, 2011 compared to $\$ 4.0$ million for the same period in 2010. The interest expense in 2011 and 2010 reflects $\$ 0.7$ million of interest paid related to $\$ 16.0$ million of junior subordinated debentures which was partly offset by a reduction in interest rates on deposit products through prudent management of deposit pricing.

## Provision and Allowance for Loan Losses

The Bank s loan portfolio consists primarily of real estate loans secured by commercial and residential real estate properties located in the Bank s principal lending area of Suffolk County which is located on the eastern portion of Long Island. The interest rates charged by the Bank on loans are affected primarily by the demand for such loans, the supply of money available for lending purposes, the rates offered by its competitors, the Bank s relationship with the customer, and the related credit risks of the transaction. These factors are affected by general and economic conditions including, but not limited to, monetary policies of the federal government, including the Federal Reserve Board, legislative policies

## Edgar Filing: BRIDGE BANCORP INC - Form 10-Q

and governmental budgetary matters.

Loans of approximately $\$ 54.0$ million or $9.2 \%$ of total loans at June 30,2011 were classified as potential problem loans compared to $\$ 43.9$ million or $8.7 \%$ at December 31, 2010 and $\$ 44.1$ million or $9.4 \%$ at June 30, 2010. Potential problem loans include loans with credit quality indicators with the internally assigned grades of special mention, substandard and doubtful. These loans are classified as potential problem loans as management has information that indicates the borrower may not be able to comply with the present repayment terms. These loans are subject to increased management attention and their classification is reviewed on at least a quarterly basis.

At June 30, 2011, approximately $\$ 31.2$ million of these loans were commercial real estate ( CRE ) loans which were well secured with real estate as collateral. Of the $\$ 31.2$ million of CRE loans, $\$ 28.9$ million were current and $\$ 2.3$ million were past due. In addition, all but $\$ 2.1$ million of the CRE loans have personal guarantees. At June 30, 2011, approximately $\$ 4.1$ million of classified loans were residential real estate loans with $\$ 2.1$ million current and $\$ 2.0$ million past due. Commercial, financial, and agricultural loans represented $\$ 9.0$ million of classified loans and $\$ 7.4$ million were current and $\$ 1.6$ million was past due. Approximately $\$ 9.5$ million of classified loans represented real estate construction and land loans with $\$ 6.2$ million current and $\$ 3.3$ million past due. All real estate construction and land loans are well secured with collateral. The remaining $\$ 0.2$ million in classified loans are consumer

## Edgar Filing: BRIDGE BANCORP INC - Form 10-Q

## Table of Contents

loans that are unsecured and current, have personal guarantees and demonstrate sufficient cash flow to pay the loans. Due to the structure and nature of the credits, we do not expect to sustain a material loss on these relationships.

CRE loans represented $\$ 262.3$ million or $44.5 \%$ of the total loan portfolio at June 30, 2011 compared to $\$ 236.0$ million or $46.9 \%$ at December 31, 2010. The Bank s underwriting standards for CRE loans requires an evaluation of the cash flow of the property, the overall cash flow of the borrower and related guarantors as well as the value of the real estate securing the loan. In addition, the Bank s underwriting standards for CRE loans are consistent with regulatory requirements with original loan to value ratios less than or equal to $75 \%$. The Bank considers charge-off history, delinquency trends, cash flow analysis, and the impact of the local economy on commercial real estate values when evaluating the appropriate level of the allowance for loan losses. Real estate values in our geographic markets increased significantly from 2000 through 2007. Commencing in 2008, following the financial crisis and significant downturn in the economy, real estate values began to decline. This decline continued into 2009 and appears to have stabilized during 2010. The estimated decline in residential and commercial real estate values range from $15-20 \%$ from the 2007 levels, depending on the nature and location of the real estate.

As of June 30, 2011 and December 31, 2010, the Company had impaired loans as defined by FASB ASC No. 310, Receivables of $\$ 10.5$ million and $\$ 9.9$ million, respectively. For a loan to be considered impaired, management determines after review whether it is probable that the Bank will not be able to collect all amounts due according to the contractual terms of the loan agreement. Additionally management applies its normal loan review procedures in making these judgments. Impaired loans include individually classified nonaccrual loans and troubled debt restructured ( TDR ) loans. For impaired loans, the Bank evaluates the impairment of the loan in accordance with FASB ASC 310-10-35-22. Impairment is determined based on the present value of expected future cash flows discounted at the loan seffective interest rate. For loans that are collateral dependent, the fair value of the collateral is used to determine the fair value of the loan. The fair value of the collateral is determined based upon recent appraised values. The fair value of the collateral or present value of expected cash flows is compared to the carrying value to determine if any write-down or specific loan loss allowance allocation is required.

Nonaccrual loans were $\$ 7.0$ million or $1.19 \%$ of total loans at June 30, 2011 and were $\$ 6.7$ million or $1.34 \%$ of total loans at December 31, 2010. Approximately $\$ 4.7$ million of the nonaccrual loans at June 302011 and at December 31, 2010, represent troubled debt restructured loans. As of June 30, 2011, two of the borrowers with loans totaling $\$ 1.7$ million are complying with the modified terms of the loans and are currently making payments. Another borrower with loans totaling $\$ 3.0$ million is past due and the Bank has initiated the foreclosure process. Total nonaccrual troubled debt restructured loans are secured with collateral that has a fair value of $\$ 5.8$ million. Furthermore, the Bank has no commitment to lend additional funds to these debtors.

In addition, the Company has three borrowers with TDR loans of $\$ 3.5$ million at June 30, 2011 that are current and secured with collateral that has a fair value of approximately $\$ 8.6$ million. At December 31, 2010, the Company had one borrower with TDR loans of $\$ 3.2$ million that was current and secured with collateral that had a fair value of approximately $\$ 5.4$ million as well as personal guarantors. Management believes that the ultimate collection of principal and interest is reasonably assured and therefore continues to recognize interest income on an accrual basis. In addition, the Bank has no commitment to lend additional funds to these debtors. Two of the borrowers were determined to be impaired during the second quarter of 2011 and since that determination the interest income recognized has been immaterial. The third loan was determined to be impaired during the third quarter of 2008 and since that determination $\$ 0.3$ million of interest income has been recognized.

The Bank had no foreclosed real estate at June 30, 2011, December 31, 2010 and June 30, 2010, respectively.

## Table of Contents

The following table sets forth impaired loans by loan type:

| (In thousands) | June 30, 2011 |  | $\begin{gathered} \text { December 31, } \\ 2010 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Nonaccrual Loans: |  |  |  |  |
| Commercial real estate mortgage loans | \$ | 714 | \$ | 478 |
| Residential real estate mortgage loans |  | 1,291 |  | 1,401 |
| Commercial, financial and agricultural loans |  | 47 |  | 32 |
| Installment/consumer loans |  | 6 |  | 86 |
| Real estate construction and land loans |  | 250 |  |  |
| Total |  | 2,308 |  | 1,997 |
|  |  |  |  |  |
| Restructured Loans: |  |  |  |  |
| Commercial real estate mortgage loans |  | 3,186 |  | 3,219 |
| Residential real estate mortgage loans |  | 1,464 |  | 2,042 |
| Commercial, financial and agricultural loans |  | 510 |  |  |
| Installment/consumer loans |  |  |  |  |
| Real estate construction and land loans |  | 3,014 |  | 2,686 |
| Total |  | 8,174 |  | 7,947 |
|  |  |  |  |  |
| Total Impaired Loans | \$ | 10,482 | \$ | 9,944 |

Restructured loans totaled $\$ 8.2$ million and $\$ 7.9$ million as of June 30, 2011 and December 31, 2010, respectively, of which $\$ 4.7$ million were nonaccrual as of June 30, 2011 and December 31, 2010.

Based on our continuing review of the overall loan portfolio, the current asset quality of the portfolio, the growth in our loan portfolio, and the net charge-offs, a provision for loan losses of $\$ 0.9$ million and $\$ 1.6$ million was recorded during the three and six months ended June 30, 2011 compared to a provision for loan loss of $\$ 0.7$ million and $\$ 2.0$ million that was recorded during the same periods in 2010. The Bank recognized net charge-offs in the amount of $\$ 0.6$ million for the six months ended June 30, 2011 and for the same period in 2010. The allowance for loan losses increased to $\$ 9.5$ million at June 30, 2011, as compared to $\$ 8.5$ million at December 31, 2010 and $\$ 7.4$ million at June 30, 2010. As a percentage of total loans, the allowance was $1.61 \%$ at June 30, 2011 compared to $1.69 \%$ at December 31, 2010 and $1.59 \%$ at June 30, 2010. In accordance with current accounting guidance, the acquired HSB loans are required to be recorded at fair value, effectively netting estimated future losses against the loan balances. The allowance as a percentage of the Bank s originated loans was $1.72 \%$ at June 30, 2011. Management continues to carefully monitor the loan portfolio as well as local real estate trends. The Bank s consistent and rigorous underwriting standards preclude sub prime lending, and management remains cautious about the potential for an indirect impact on the local economy and real estate values in the future.

## Edgar Filing: BRIDGE BANCORP INC - Form 10-Q

## Table of Contents

The following table sets forth changes in the allowance for loan losses:
$\left.\begin{array}{l|c|cc|} & \begin{array}{c}\text { For the } \\ \text { Sonths Ended }\end{array} & \begin{array}{c}\text { For the } \\ \text { Year Ended }\end{array} \\ \text { (Dune 30, 2011 }\end{array}\right)$

The following table sets forth the allocation of the total allowance for loan losses by loan type:


## Edgar Filing: BRIDGE BANCORP INC - Form 10-Q

## Non Interest Income

Total non interest income decreased $\$ 0.2$ million or $10.1 \%$ to $\$ 1.8$ million for the three months ended June 30,2011 compared to $\$ 2.0$ million for the same period in 2010. The decline was primarily the result of $\$ 0.3$ million of lower net securities gains recognized for the three months ended June 30, 2011 compared to the same period last year. Title fee income related to Bridge Abstract decreased $\$ 0.1$ million or $17.3 \%$ to $\$ 0.2$ million for the three months ended June 30, 2011 compared to $\$ 0.3$ million for the same period in 2010. The decrease was attributable to lower volume in the number of transactions processed. Service charges on deposit accounts increased $\$ 0.1$ million or $6.5 \%$ to $\$ 0.8$ million for the three months ended June 30, 2011 from $\$ 0.7$ million for the same period in 2010. Fees for other customer services were $\$ 0.6$ million and represented an increase of $\$ 0.1$ million or $14.3 \%$ from $\$ 0.5$ million for the same period last year primarily related to higher electronic banking and investment services income.

## Edgar Filing: BRIDGE BANCORP INC - Form 10-Q

Table of Contents

Total non interest income decreased $\$ 1.0$ million or $22.5 \%$ to $\$ 3.2$ million for the six months ended June 30,2011 compared to $\$ 4.2$ million for the same period in 2010. The decline was primarily the result of $\$ 1.2$ million of lower net securities gains recognized for the six months ended June 30, 2011 compared to the same period last year. Title fee income related to Bridge Abstract decreased $\$ 0.2$ million or $18.5 \%$ to $\$ 0.4$ million for the six months ended June 30, 2011 compared to $\$ 0.6$ million for the same period in 2010. The decrease was attributable to lower volume in the number of transactions processed. Service charges on deposit accounts increased $\$ 0.2$ million or $11.5 \%$ to $\$ 1.6$ million for the six months ended June 30, 2011 from $\$ 1.4$ million for the same period in 2010. Fees for other customer services were $\$ 1.1$ million and represented an increase of $\$ 0.2$ million or $20.0 \%$ from $\$ 0.9$ million for the same period last year primarily related to higher electronic banking and investment services income.

## Non Interest Expense

Total non interest expense increased $\$ 0.8$ million or $11.2 \%$ to $\$ 7.8$ million during the three months ended June 30,2011 compared to $\$ 7.0$ million over the same period in 2010. Salaries and employees benefits increased $\$ 0.4$ million or $10.6 \%$ to $\$ 4.4$ million for the three months ended June 30, 2011 from $\$ 4.0$ million for the same period in 2010. The increase reflects additional positions to support the Company s expanding infrastructure, new branches and larger loan portfolio. FDIC assessments decreased $\$ 0.1$ million or $30.8 \%$ to $\$ 0.2$ million for the three months ended June 30, 2011 compared to $\$ 0.3$ million for the same period last year. The three months ended June 30, 2011, also included acquisition cost of $\$ 0.4$ million in connection with the HSB merger.

Total non interest expense increased $\$ 1.6$ million or $11.7 \%$ to $\$ 15.2$ million during the six months ended June 30,2011 compared to $\$ 13.6$ million over the same period in 2010. Salaries and employees benefits increased $\$ 0.8$ million or $9.7 \%$ to $\$ 8.6$ million for the six months ended June 30, 2011 from $\$ 7.8$ million for the same period in 2010. The increase reflects additional positions to support the Company s expanding infrastructure, new branches and larger loan portfolio. Net occupancy expense increased $\$ 0.1$ million or $5.2 \%$ to $\$ 1.5$ million for the six months ended June 30, 2011 compared to $\$ 1.4$ million for the same period in 2010. FDIC assessments decreased $\$ 0.1$ million or $12.7 \%$ to $\$ 0.5$ million for the six months ended June 30, 2011 compared to $\$ 0.6$ million for the same period last year. The six months ended June 30, 2011 includes acquisition costs of $\$ 0.6$ million in connection with the HSB merger. Other operating increased $\$ 0.2$ million or $5.3 \%$ to $\$ 3.4$ million for the six months ended June 30, 2011 compared to $\$ 3.2$ million for the same period last year primarily due to increased professional fees.

## Income Taxes

The provision for income taxes increased $\$ 0.1$ million or $8.8 \%$ to $\$ 1.1$ million for the three months ended June 30,2011 compared to $\$ 1.0$ million for the three months ended June 30, 2010. The effective tax rate for the three months ended June 30, 2011 decreased to $31.3 \%$ from $31.5 \%$ for the same period last year. The reduction in the effective tax rate was a result of a higher percentage of interest income from tax exempt securities.

The provision for income taxes increased $\$ 0.1$ million or $2.9 \%$ to $\$ 2.1$ million for the six months ended June 30,2011 compared to $\$ 2.0$ million for the six months ended June 30, 2010. The effective tax rate for the six months ended June 30, 2011 decreased to $31.1 \%$ from $31.8 \%$ for the same period last year. The reduction in the effective tax rate was a result of a higher percentage of interest income from tax exempt securities.

## Edgar Filing: BRIDGE BANCORP INC - Form 10-Q

## Financial Condition

Total assets grew to $\$ 1.193$ billion, a $23 \%$ increase over the June 2010 level of $\$ 972.7$ million and $16 \%$ over the December 31, 2010 level of $\$ 1.028$ billion with all growth funded by deposits and capital. Contributing to the change was the impact of the HSB acquisition which added total assets on a fair value basis of $\$ 69.0$ million, with loans of $\$ 39.1$ million and deposits of $\$ 56.9$ million. Excluding the assets acquired in connection with the HSB transaction, total assets grew $\$ 95.7$ million over December 31, 2010 including growth of $\$ 46.7$ million in loans and $\$ 43.3$ million in securities. The ability to grow the investment and loan portfolios, while minimizing interest rate risk sensitivity and maintaining credit quality remains a strong focus point of management. Total deposits reflect organic growth of $\$ 98.4$ million or $10.7 \%$ compared to December 31, 2010. Stockholders equity was $\$ 78.0$ million at June 30, 2011, an increase of $\$ 12.3$ million or $18.8 \%$ from December 31, 2010, primarily due to the issuance of $\$ 5.85$ million in common equity in connection with the HSB transaction, net income of $\$ 4.6$ million and an increase in the net unrealized gain on the securities portfolio of $\$ 1.0$ million.

## Liquidity

The objective of liquidity management is to ensure the sufficiency of funds available to respond to the needs of depositors and borrowers, and to take advantage of unanticipated earnings enhancement opportunities for Company growth. Liquidity management addresses the ability of the Company to meet financial obligations that arise in the normal course of business. Liquidity is primarily

## Edgar Filing: BRIDGE BANCORP INC - Form 10-Q

Table of Contents
needed to meet customer borrowing commitments, deposit withdrawals either on demand or contractual maturity, to repay other borrowings as they mature, to fund current and planned expenditures and to make new loans and investments as opportunities arise.

The Holding Company s principal sources of liquidity included cash and cash equivalents of $\$ 2.2$ million as of June 30, 2011, and dividends from the Bank. Cash available for distribution of dividends to shareholders of the Company is primarily derived from dividends paid by the Bank to the Company. During the six months ended June 30, 2011, the Bank did not pay a cash dividend to the Company. As of June 30, 2011, the Bank had $\$ 22.5$ million of retained net income available for dividends to the Company. Prior regulatory approval is required if the total of all dividends declared by the Bank in any calendar year exceeds the total of the Bank s net income of that year combined with its retained net income of the preceding two years. In the event that the Company subsequently expands its current operations, in addition to dividends from the Bank, it will need to rely on its own earnings, additional capital raised and other borrowings to meet liquidity needs. In December 2009, the Company completed a private placement of $\$ 16.0$ million aggregate liquidation amount of $8.50 \%$ cumulative convertible trust preferred securities (the TPS ) through a newly-formed subsidiary, Bridge Statutory Capital Trust II, a wholly-owned Delaware statutory trust (the Trust ). The net proceeds were used for general corporate purposes, primarily to provide additional capital to the Bank.

The Bank s most liquid assets are cash and cash equivalents, securities available for sale and securities held to maturity due within one year. The levels of these assets are dependent upon the Bank s operating, financing, lending and investing activities during any given period. Other sources of liquidity include principal repayments and maturities of loan and investment securities, lines of credit with other financial institutions including the Federal Home Loan Bank and the Federal Reserve Bank, growth in core deposits and sources of wholesale funding such as brokered certificates of deposits. While scheduled loan amortization, maturing securities and short term investments are a relatively predictable source of funds, deposit flows and loan and mortgage-backed securities prepayments are greatly influenced by general interest rates, economic conditions and competition. The Bank adjusts its liquidity levels as appropriate to meet funding needs such as seasonal deposit outflows, loans, and asset and liability management objectives. Historically, the Bank has relied on its deposit base, drawn through its branches that serve its market area and local municipal deposits, as its principal source of funding. The Bank seeks to retain existing deposits and loans and maintain customer relationships by offering quality service and competitive interest rates to its customers, while managing the overall cost of funds needed to finance its strategies.

The Bank s Asset/Liability and Funds Management Policy allows for wholesale borrowings of up to $25 \%$ of total assets. At June 30, 2011, the Bank had aggregate lines of credit of $\$ 227.0$ million with unaffiliated correspondent banks to provide short term credit for liquidity requirements. Of these aggregate lines of credit, $\$ 207.0$ million is available on an unsecured basis. The Bank also has the ability, as a member of the Federal Home Loan Bank ( FHLB ) system, to borrow against unencumbered residential and commercial mortgages owned by the Bank. The Bank also has a master repurchase agreement with the FHLB, which increases its borrowing capacity. In addition, the Bank has an approved broker relationship for the purpose of issuing brokered certificates of deposit. As of June 30, 2011 and December 31, 2010, the Bank had no brokered certificates of deposit. There were no overnight borrowings as of June 30, 2011 and $\$ 5$ million in overnight borrowings as of December 31, 2010. The Bank had $\$ 16.2$ million of securities sold under agreements to repurchase outstanding as of June 30, 2011 and $\$ 16.4$ million of securities sold under agreements to repurchase outstanding as of December 31, 2010. There were no advances outstanding as of June 30, 2011 and December 31, 2010 with the FHLB.

Management continually monitors the liquidity position and believes that sufficient liquidity exists to meet all of our operating requirements. Based on the objectives determined by the Asset and Liability Committee, the Bank s liquidity levels may be affected by the use of short term and wholesale borrowings, and the amount of public funds in the deposit mix. The Asset and Liability Committee is comprised of members of senior management and the Board. Excess short term liquidity is invested overnight at the highest rate available at the Federal Reserve or in federal funds sold. The Bank invested $\$ 11.6$ million at the Federal Reserve as of June 30, 2011, \$13.4 million as of June 30, 2010 and $\$ 0.9$ million as of December 31, 2010. The Bank did not have overnight federal funds sold as of June 30, 2011, June 30, 2010 or December 31, 2010.

## Edgar Filing: BRIDGE BANCORP INC - Form 10-Q

## Capital Resources

The Company and the Bank are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can result in certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company $s$ and the Bank $s$ financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and the Bank must meet specific capital guidelines that involve quantitative measures of the Company s and Bank s assets, liabilities, and certain off-balance sheet items calculated under regulatory accounting practices. The Company s and the Bank s capital amounts and classification also are subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Edgar Filing: BRIDGE BANCORP INC - Form 10-Q

Table of Contents

Quantitative measures established by regulation to ensure capital adequacy require the Company and the Bank to maintain minimum amounts and ratios (set forth in the following table) of total and Tier 1 capital (as defined in the regulations) to risk weighted assets (as defined), and of Tier 1 capital (as defined) to average assets (as defined). Management believes as of June 30, 2011, the Company and the Bank met all capital adequacy requirements. In April 2009, the Company announced that its Board of Directors approved and adopted a Dividend Reinvestment Plan ( DRP Plan ) and filed a registration statement on Form S-3 to register 600,000 shares of common stock with the Securities and Exchange Commission ( SEC ) pursuant to the DRP Plan. In April 2010, the Company increased the discount from 3\% to 5\%, and raised the quarterly optional cash purchase amount to $\$ 50,000$ under the DRP Plan. Proceeds from the issuance of common stock related to the DRP Plan for the six months ended June 30, 2011, was $\$ 1.8$ million. Since the inception of the DRP Plan in April 2009 through June 30, 2011, the Company has issued 153,467 shares of common stock and raised $\$ 3.5$ million in capital. In June 2009, the Company filed a shelf registration statement on Form S-3 to register up to $\$ 50$ million of securities with the SEC. In December 2009, the Company completed a private placement of $\$ 16.0$ million aggregate liquidation amount of $8.50 \%$ cumulative convertible trust preferred securities (the TPS ) through a newly-formed subsidiary, Bridge Statutory Capital Trust II, a wholly-owned Delaware statutory trust (the Trust ). The TPS mature in 30 years, and carry a fixed distribution rate of $8.50 \%$. The TPS have a liquidation amount of $\$ 1,000$ per security. The Company has the right to redeem the TPS at par (plus any accrued but unpaid distributions) at any time after September 30, 2014. Holders of the TPS may convert the TPS into shares of the Company s common stock at a conversion price equal to $\$ 31.00$ per share, which represents $125 \%$ of the average closing price of the Company s common stock over the 20 trading days ended on October 14, 2009. Each $\$ 1,000$ in liquidation amount of the TPS is convertible into 32.2581 shares of the Company s common stock. As provided in the regulations, TPS are included in holding company Tier 1 capital (up to a limit of $25 \%$ of Tier 1 capital). On May 27, 2011, the Company issued 273,479 shares of common stock and $\$ 5.8$ million in capital in connection with the acquisition of Hamptons State Bank.

At June 30, 2011 and December 31, 2010, actual capital levels and minimum required levels for the Company and the Bank were as follows:

Bridge Bancorp, Inc. (Consolidated)

| As of June 30, (Dollars in thousands) | Actual |  |  | 2011 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | For Capital Adequacy Purposes |  |  | To Be Well Capitalized Under Prompt Corrective Action Provisions |  |
|  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
|  | Amount |  | Ratio | Amount |  | Ratio | Amount | Ratio |
| Total Capital (to risk weighted assets) | \$ | 98,460 | 13.1\% | \$ | 60,237 | 8.0\% | n/a | n/a |
| Tier 1 Capital (to risk weighted |  |  |  |  |  |  |  |  |
| assets) |  | 89,047 | 11.8\% |  | 30,118 | 4.0\% | n/a | n/a |
| Tier 1 Capital (to average assets) |  | 89,047 | 7.8\% |  | 45,933 | 4.0\% | n/a | n/a |


| As of December 31, (Dollars in thousands) | 2010 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  | To Be Well |  |
|  | For Capital |  |  |  |  |  | Capitalized Under |  |
|  | Actual |  |  | Adequacy |  |  | Prompt Corrective |  |
|  |  |  |  |  | Purp |  | Action | ons |
|  | Amount |  | Ratio | Amount |  | Ratio | Amount | Ratio |
| Total Capital (to risk weighted assets) | \$ | 88,006 | 13.7\% | \$ | 51,504 | 8.0\% | n/a | $\mathrm{n} / \mathrm{a}$ |
| Tier 1 Capital (to risk weighted assets) |  | 79,953 | 12.4\% |  | 25,752 | 4.0\% | n/a | n/a |
| Tier 1 Capital (to average assets) |  | 79,953 | 7.9\% |  | 40,667 | 4.0\% | n/a | n/a |

## Bridgehampton National Bank

As of June 30, 2011
(Dollars in thousands)

|  | Actual |  |  | For Capital Adequacy Purposes |  |  | Capitalized Under Prompt Corrective Action Provisions |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | ount | Ratio |  | ount | Ratio |  | ount | Ratio |
| Total Capital (to risk weighted assets) | \$ | 96,210 | 12.8\% | \$ | 60,217 | 8.0\% | \$ | 75,272 | 10.0\% |
| Tier 1 Capital (to risk weighted assets) |  | 86,800 | 11.5\% |  | 30,109 | 4.0\% |  | 45,163 | 6.0\% |
| Tier 1 Capital (to average assets) |  | 86,800 | 7.6\% |  | 45,907 | 4.0\% |  | 57,383 | 5.0\% |

As of December 31,
2010
(Dollars in thousands)

|  | Actual |  |  | For Capital Adequacy Purposes |  |  | Capitalized Under Prompt Corrective Action Provisions |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount |  | Ratio |  | ount | Ratio |  | ount | Ratio |
| Total Capital (to risk weighted assets) | \$ | 85,514 | 13.3\% | \$ | 51,444 | 8.0\% | \$ | 64,304 | 10.0\% |
| Tier 1 Capital (to risk weighted assets) |  | 77,470 | 12.1\% |  | 25,722 | 4.0\% |  | 38,583 | 6.0\% |
| Tier 1 Capital (to average assets) |  | 77,470 | 7.6\% |  | 40,639 | 4.0\% |  | 50,799 | 5.0\% |

## Impact of Inflation and Changing Prices

The Unaudited Consolidated Financial Statements and notes thereto presented herein have been prepared in accordance with U.S. generally accepted accounting principles, which require the measurement of financial position and operating results in terms of historical dollars without considering changes in the relative purchasing power of money over time due to inflation. The primary effect of inflation on the operations of the Company is reflected in increased operating costs. Unlike most industrial companies, virtually all of the assets and liabilities of a financial institution are monetary in nature. As a result, changes in interest rates have a more significant effect on the performance of a financial institution than do the effects of changes in the general rate of inflation and changes in prices. Changes in interest rates could adversely affect our results of operations and financial condition. Interest rates do not necessarily move in the same direction, or in the same magnitude, as the prices of goods and services. Interest rates are highly sensitive to many factors, which are beyond the control of the Company, including the influence of domestic and foreign economic conditions and the monetary and fiscal policies of the United States government and federal agencies, particularly the Federal Reserve Bank.

## Recent Regulatory and Accounting Developments

In April 2011, the Financial Accounting Standards Board ( FASB ) issued Accounting Standards Update No. 2011-2, A Creditor s Determination of Whether a Restructuring Is a Troubled Debt Restructuring ( ASU 2011-2 ). ASU 2011-2 clarifies the guidance for determining whether a loan restructuring constitutes a troubled debt restructuring (TDR ) outlined in Accounting Standards Codification ( ASC ) No. 310-40,
Receivables Troubled Debt Restructurings by Creditors, by providing additional guidance to a creditor in making the following required assessments needed to determine whether a restructuring is a TDR: (i) whether or not a concession has been granted in a debt restructuring; (ii) whether a temporary or permanent increase in the contractual interest rate precludes the restructuring from being a TDR; (iii) whether a restructuring results in an insignificant delay in payment; (iv) whether a borrower that is not currently in payment default is experiencing financial difficulties; and (v) whether a creditor can use the effective interest rate test outlined in debtor s guidance on restructuring of payables (ASC Topic No. 470-60-55-10) when evaluating whether or not a restructuring constitutes a TDR. This update is effective the first interim or annual period beginning on or after June 15, 2011, and should be applied retrospectively to the beginning of the annual period of adoption.

Adoption of ASU 2011-2 did not have a material impact on the Company.

In July 2010, the Financial Accounting Standards Board ( FASB ) issued Accounting Standards Update No. 2010-20, Disclosures about the Credit Quality of Financing Receivables and the Allowance for Credit Losses ( ASU 2010-20 ). ASU 2010-20 requires companies to provide a greater level of disaggregated information regarding: (1) the credit quality of their financing receivables; and (2) their allowance for credit losses. ASU 2010-20 further requires companies to disclose credit quality indicators, past due information, and modifications of their financing receivables. For public companies, ASU 2010-20 is effective for interim and annual reporting periods ending on or after December 15, 2010. ASU 2010-20 encourages, but does not require, comparative disclosures for earlier reporting periods that ended before initial adoption. Adoption of ASU 2010-20 did not have a material impact on the Company.

# Edgar Filing: BRIDGE BANCORP INC - Form 10-Q 

Table of Contents


#### Abstract

In January 2010, FASB issued Accounting Standards Update No. 2010-06, Fair Value Measurements and Disclosures (Topic 820): Improving Disclosures about Fair Value Measurements ( ASU 2010-6 ). ASU 2010-6 required new disclosures related to transfers in and out of fair value hierarchy Levels 1 and 2, as well as certain activities for assets whose fair value is measured under the Level 3 hierarchy. ASU 2010-6 also provided amendments clarifying the level of disaggregation and disclosures about inputs and valuation techniques along with conforming amendments to the guidance on employers disclosures about postretirement benefit plan assets. ASU 2010-6 was effective for interim and annual reporting periods beginning after December 15, 2009, except for the disclosures about purchases, sales, issuances, and settlements in the roll forward of activity in Level 3 fair value measurements, which are effective for fiscal years beginning after December 15, 2010, and for interim periods within those fiscal years. Adoption of ASU 2010-6 has not had, and is not expected to have, a material impact on the Company.


## Item 3. Quantitative and Qualitative Disclosures about Market Risk

## Asset/Liability Management

Management considers interest rate risk to be the most significant market risk for the Company. Market risk is the risk of loss from adverse changes in market prices and rates. Interest rate risk is the exposure to adverse changes in the net income of the Company as a result of changes in interest rates.

The Company s primary earnings source is net interest income, which is affected by changes in the level of interest rates, the relationship between rates, the impact of interest rate fluctuations on asset prepayments, the level and composition of deposits and liabilities, and the credit quality of earning assets. The Company s objectives in its asset and liability management are to maintain a strong, stable net interest margin, to utilize its capital effectively without taking undue risks, to maintain adequate liquidity, and to reduce vulnerability of its operations to changes in interest rates.

The Company s Asset and Liability Committee evaluates periodically, but at least four times a year, the impact of changes in market interest rates on assets and liabilities, net interest margin, capital and liquidity. Risk assessments are governed by policies and limits established by senior management, which are reviewed and approved by the full Board of Directors at least annually. The economic environment continually presents uncertainties as to future interest rate trends. The Asset and Liability Committee regularly utilizes a model that projects net interest income based on increasing or decreasing interest rates, in order to be better able to respond to changes in interest rates.

At June 30, 2011, $\$ 488.3$ million or $90.4 \%$ of the Company s securities had fixed interest rates. Changes in interest rates affect the value of the Company s interest earning assets and in particular its securities portfolio. Generally, the value of securities fluctuates inversely with changes in interest rates. Increases in interest rates could result in decreases in the market value of interest earning assets, which could adversely affect the Company s stockholders equity and its results of operations if sold. The Company is also subject to reinvestment risk associated with changes in interest rates. Changes in market interest rates could also affect the type (fixed-rate or adjustable-rate) and the amount of loans originated by the Company and the average life of loans and securities, which can impact the yields earned on the Company s loans and securities. Changes in interest rates may affect the average life of loans and mortgage related securities. In periods of decreasing interest rates, the average life of loans and securities held by the Company may be shortened to the extent increased prepayment activity occurs during such periods which, in turn, may result in the investment of funds from such prepayments in lower yielding assets. Under these circumstances the Company is subject to reinvestment risk to the extent that it is unable to reinvest the cash received from such prepayments at rates that are comparable to the rates on existing loans and securities. Additionally, increases in interest rates may result in decreasing loan prepayments with respect to fixed rate loans,

## Edgar Filing: BRIDGE BANCORP INC - Form 10-Q

(and therefore an increase in the average life of such loans), may result in a decrease in loan demand, and make it more difficult for borrowers to repay adjustable rate loans.

The Company utilizes the results of a detailed and dynamic simulation model to quantify the estimated exposure to net interest income to sustained interest rate changes. Management routinely monitors simulated net interest income sensitivity over a rolling two-year horizon. The simulation model captures the seasonality of the Company s deposit flows and the impact of changing interest rates on the interest income received and the interest expense paid on all assets and liabilities reflected on the Company s consolidated balance sheet. This sensitivity analysis is compared to the asset and liability policy limits that specify a maximum tolerance level for net interest income exposure over a one-year horizon given a 100 and 200 basis point upward shift in interest rates and a 100 basis point downward shift in interest rates. A parallel and pro rata shift in rates over a twelve-month period is assumed.

## Edgar Filing: BRIDGE BANCORP INC - Form 10-Q

Table of Contents

The following reflects the Company s net interest income sensitivity analysis at June 30, 2011:
$\left.\begin{array}{lcccc}\begin{array}{l}\text { Change in Interest } \\ \text { Rates in Basis Points } \\ \text { (Dollars in thousands) }\end{array} & \begin{array}{c}\text { June 30, 2011 } \\ \text { Potential Change } \\ \text { in Net }\end{array} & \begin{array}{c}\text { December 31, 2010 } \\ \text { Potential Change } \\ \text { in Net }\end{array} \\ \text { Interest Income }\end{array}\right)$

The preceding sensitivity analysis does not represent a Company forecast and should not be relied upon as being indicative of expected operating results. These hypothetical estimates are based upon numerous assumptions including, but not limited to, the nature and timing of interest rate levels and yield curve shapes, prepayments on loans and securities, deposit decay rates, pricing decisions on loans and deposits, and reinvestment and replacement of asset and liability cash flows. While assumptions are developed based upon perceived current economic and local market conditions, the Company cannot make any assurances as to the predictive nature of these assumptions including how customer preferences or competitor influences may change.

Also, as market conditions vary from those assumed in the sensitivity analysis, actual results will also differ due to prepayment and refinancing levels likely deviating from those assumed, the varying impact of interest rate change caps or floors on adjustable rate assets, the potential effect of changing debt service levels on customers with adjustable rate loans, depositor early withdrawals, prepayment penalties and product preference changes and other internal and external variables. Furthermore, the sensitivity analysis does not reflect actions that management might take in responding to, or anticipating changes in interest rates and market conditions.

## Item 4. Controls and Procedures

An evaluation was performed under the supervision and with the participation of the Company s management, including the Principal Executive Officer and Principal Financial Officer, of the effectiveness of the design and operation of the Company s disclosure controls and procedures (as defined in Rule 13a-15(e) promulgated under the Securities and Exchange Act of 1934, as amended) as of June 30, 2011. Based on that evaluation, the Company s Principal Executive Officer and Principal Financial Officer concluded that the Company s disclosure controls and procedures were effective as of the end of the period covered by this quarterly report. There has been no change in the Company s internal control over financial reporting during the quarter that has materially affected, or is reasonably likely to materially affect, the Company s internal control over financial reporting.

## Edgar Filing: BRIDGE BANCORP INC - Form 10-Q

Table of Contents

## PART II. OTHER INFORMATION

## Item 1. Legal Proceedings

None.

## Item 1A. Risk Factors

There is one additional risk factor described below in addition to the factors disclosed in Item 1A., Risk Factors, in the Company s Annual Report on Form 10-K for the year ended December 31, 2010.

Downgrade in the U.S. government s sovereign credit rating

The Standard \& Poor s downgrade in the U.S. government s sovereign credit rating and in the credit ratings of instruments issued, insured or guaranteed by certain related institutions, agencies and instrumentalities, could result in risks to the Company and general economic conditions that we are not able to predict.

On August 5, 2011, Standard \& Poor s downgraded the United States long-term debt rating from its AAA rating to AA+. On August 8, 2011, Standard \& Poor s downgraded the credit ratings of certain long-term debt instruments issued by Fannie Mae and Freddie Mac and other U.S. government agencies linked to long-term U.S. debt. Instruments of this nature are key assets on the balance sheets of financial institutions, including the Bank. These downgrades could adversely affect the market value of such instruments, and could adversely impact the Company s ability to obtain funding that is collateralized by affected instruments, as well as affecting the pricing of that funding when it is available. We cannot predict if, when or how these changes to the credit ratings will affect economic conditions. These ratings downgrades could result in a significant adverse impact to the Company, and could exacerbate the other risks to which the Company is subject, including those described under Item 1A. Risk Factors, in the Company s Annual Report on Form 10-K for the year ended December 31, 2010.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds
(a) Not applicable.
(b) Not applicable.

## Edgar Filing: BRIDGE BANCORP INC - Form 10-Q

(c) Not applicable.

Item 3. Defaults upon Senior Securities

Not applicable.

## Item 4. Removed and Reserved

Item 5. Other Information

Not applicable.

## Item 6. Exhibits and Reports on Form 8-K

31.1 Certification of Principal Executive Officer pursuant to Rule 13a-14(a)
31.2 Certification of Principal Financial Officer pursuant to Rule 13a-14(a)
32.1 Certification of Chief Executive Officer and Chief Financial Officer pursuant to Rule 13a-14(b) and 18 U.S.C. Section 1350

## Table of Contents

## SIGNATURES

In accordance with the requirement of the Securities Exchange Act of 1934, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

## BRIDGE BANCORP. INC.

Registrant

August 8, 2011

August 8, 2011
/s/ Kevin M. O Connor
Kevin M. O Connor
President and Chief Executive Officer
/s/Howard H. Nolan
Howard H. Nolan
Senior Executive Vice President, Chief Financial Officer

