

JOE'S JEANS INC.
Form 10-Q
July 16, 2012
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UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

- x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended May 31, 2012

OR

- o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from to

Commission File Number: 0-18926

JOE S JEANS INC.

(Exact name of registrant as specified in its charter)

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Delaware

(State or other jurisdiction of incorporation or organization)

11-2928178

(I.R.S. Employer Identification No.)

2340 South Eastern Avenue, Commerce, California

(Address of principal executive offices)

90040

(Zip Code)

(323) 837-3700

(Registrant's telephone number, including area code)

NO CHANGE

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. x Yes o No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or such shorter period that the registrant was required to submit and post such files). x Yes o No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer o

Accelerated filer o

Non-accelerated filer o

Smaller reporting company x

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined by Rule 12b-2 of the Exchange Act). Yes o No x

The number of shares of the registrant's common stock outstanding as of July 16, 2012 was 66,812,110.

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JOE'S JEANS INC.

QUARTERLY REPORT ON FORM 10-Q

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	May 31, 2012 (unaudited)	November 30, 2011
ASSETS		
Current assets		
Cash and cash equivalents	\$ 11,533	\$ 12,690
Accounts receivable, net	1,557	1,542
Inventories, net	30,185	23,262
Due from related parties	215	612
Deferred income taxes, net	2,644	2,644
Prepaid expenses and other current assets	589	769
Total current assets	46,723	41,519
Property and equipment, net	5,529	5,464
Goodwill	3,836	3,836
Intangible assets	24,000	24,000
Deferred income taxes, net	4,663	4,663
Other assets	1,800	680
Total assets	\$ 86,551	\$ 80,162
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities		
Accounts payable and accrued expenses	\$ 11,091	\$ 10,499
Due to factor	5,975	3,265
Due to related parties	188	357
Total current liabilities	17,254	14,121
Deferred rent	1,563	1,284
Total liabilities	18,817	15,405
Commitments and contingencies		
Stockholders' equity		
Common stock, \$0.10 par value: 100,000 shares authorized, 66,626 shares issued and 66,297 outstanding (2012) and 65,477 shares issued and 65,148 outstanding (2011)	6,665	6,550
Additional paid-in capital	106,162	105,512
Accumulated deficit	(42,002)	(44,214)
Treasury stock, 329 shares	(3,091)	(3,091)

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Total stockholders' equity		67,734		64,757
Total liabilities and stockholders' equity	\$	86,551	\$	80,162

The accompanying notes are an integral part of these financial statements.

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JOE S JEANS INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(in thousands, except per share data)

	Three months ended		Six months ended	
	May 31, 2012	May 31, 2011	May 31, 2012	May 31, 2011
	(unaudited)		(unaudited)	
Net sales	\$ 28,640	\$ 24,701	\$ 54,602	\$ 45,881
Cost of goods sold	15,080	13,180	27,958	23,975
Gross profit	13,560	11,521	26,644	21,906
Operating expenses				
Selling, general and administrative	10,148	9,545	21,157	19,134
Depreciation and amortization	340	291	616	564