

Edgar Filing: PUBLIC SERVICE CO OF NEW MEXICO - Form 8-K

PUBLIC SERVICE CO OF NEW MEXICO
Form 8-K
April 30, 2003

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 8-K
CURRENT REPORT

PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest events reported) April 30, 2003

(April 29, 2003)

Commission File Number	Name of Registrants, State of Incorporation, Address and Telephone Number	I.R.S. Employer Identification No.
-----	-----	-----
333-32170	PNM Resources, Inc. (A New Mexico Corporation) Alvarado Square Albuquerque, New Mexico 87158 (505) 241-2700	85-0468296
1-6986	Public Service Company of New Mexico (A New Mexico Corporation) Alvarado Square Albuquerque, New Mexico 87158 (505) 241-2700	85-0019030

(Former name, former address and former fiscal year,
if changed since last report)

Item 9. Regulation FD Disclosure

See Item 12. Results of Operations and Financial Condition.

Item 12. Results of Operations and Financial Condition

Edgar Filing: PUBLIC SERVICE CO OF NEW MEXICO - Form 8-K

On April 29, 2003, PNM Resources, Inc. (the "Company") issued a press release announcing its unaudited results of operations for the three months ended March 31, 2003. The press release is furnished herewith as Exhibit 99.1 and incorporated by reference herein.

The Company's press release and other communications from time to time may include certain non-GAAP financial measures. A "non-GAAP financial measure" is defined as a numerical measure of a company's financial performance, financial position or cash flows that excludes (or includes) amounts that are included in (or excluded from) the most directly comparable measure calculated and presented in accordance with GAAP in the Company's financial statements.

Non-GAAP financial measures utilized by the Company include presentations of revenues, operating expenses, operating income, other income and deductions, earnings per share and other GAAP measures of operating performance that exclude or include the effect of litigation settlements, regulatory changes, the restructuring of selected operations, certain merger activities, and other similar events. The Company's management believes these non-GAAP financial measures provide useful information to investors by removing the effect of variances in GAAP reported results of operations that are not indicative of fundamental changes in the earnings capacity of the Company's operations. Management also believes that the presentation of the non-GAAP financial measure is consistent with its past practice, as well as industry practice in general, and will enable investors and analysts to compare current non-GAAP measures with non-GAAP measures presented in prior periods. The non-GAAP financial measures used by the Company should not be considered in isolation or as a substitute for measures of performance prepared in accordance with GAAP.

Limitation on Incorporation by Reference

In accordance with general instructions B.2 and B.6 of Form 8-K, the information in this report, including exhibits, is furnished pursuant to Items 9 and 12 and shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, or otherwise subject to the liability of that section and not deemed incorporated by reference in any filing under the Securities Act of 1933.

2

EXHIBIT INDEX

Exhibit Number Description

99.1 Press Release dated April 29, 2003.

3

EXHIBIT 99.1

PNM Resources Reports First Quarter 2003 Earnings

Highlights:

Edgar Filing: PUBLIC SERVICE CO OF NEW MEXICO - Form 8-K

- o GAAP First Quarter 2003 net earnings of \$1.22 per diluted share, compared to \$0.63 per share in the first quarter of 2002.
- o First quarter 2003 results included a one-time gain of \$0.95 per diluted share as the result of a change in accounting principle and a one-time charge against earnings of \$0.26 per diluted share.
- o Ongoing earnings for the latest quarter totaled \$0.53 per diluted share, compared to \$0.63 per share in the first quarter of 2002.
- o Total operating revenues increased \$85.9 million, or 28.5 percent, to \$387.7 million in the latest quarter compared to \$301.8 million in the first quarter of 2002.
- o A new, long-term sales contract and higher prices in the regional power market helped boost PNM wholesale revenues by \$34.8 million, or 47.6 percent.

ALBUQUERQUE, N.M., April 29, 2003 - PNM Resources (NYSE: PNM) today reported consolidated net earnings available for common stock for the three months ended March 31, 2003, of \$48.2 million, or \$1.22 per diluted share of common stock. In the comparable period in 2002, the company reported consolidated net earnings available for common stock of \$24.8 million, or \$0.63 per diluted share.

A one-time gain of \$61.9 million, or \$0.95 per share, and a one-time charge of \$16.7 million, or \$0.26 a share, were recorded in the latest quarter. Ongoing earnings for the quarter were \$0.53 per share, compared to \$0.63 per share for the first quarter of 2002.

Total operating revenue for the latest quarter was \$387.7 million, up from \$301.8 million in the comparable 2002 period. Operating revenues from the company's electric and gas utility operation totaled \$275.3 million, compared to \$238.5 million in the first quarter of 2002, primarily as the result of the higher cost of gas in 2003.

A new, long-term power sales contract to the U.S. Navy, together with increased sales under an existing contract and higher market prices during the period, helped boost PNM wholesale power revenues by \$34.8 million, to \$107.8 million for the latest quarter. Total wholesale sales increased 6.1 percent, to 2.5 million megawatt-hours (MWh). Wholesale power prices in the latest quarter averaged \$42 per MWh, compared to \$24 per MWh in the first three months of 2002.

"While we saw encouraging signs of a recovery in the regional power market during the first quarter, PNM's ability to benefit from those improved prices was restricted by the limited amount of power we had available," said PNM Resources Chairman, President and Chief Executive Officer Jeff Sterba.

EXHIBIT 99.1 (Continued)

A planned maintenance outage shut down one unit of the company's San Juan Generating Station during much of the quarter, and other San Juan units experienced intermittent forced outages in February and March. The restricted availability of the San Juan plant due to those outages added about \$5.5 million to purchased power expense during the quarter.

Edgar Filing: PUBLIC SERVICE CO OF NEW MEXICO - Form 8-K

PNM Resources, Inc.
 Reconciliation of Ongoing Earnings Per Share To GAAP Reported EPS
 March 31, 2003

	Three Months		Twelve Months	
	Q1 2003	Q1 2002	3/31/03	3/31/02
	-----	-----	-----	-----
GAAP Reported EPS	\$1.22	\$0.63	\$2.21	\$2.80
One-time charges	0.26	---	(0.50)	0.57
Change in Accounting (1)	(0.95)	---	---	---
	-----	-----	-----	-----
Ongoing earnings	\$0.53	\$0.63	\$1.71	\$3.37
Average diluted shares (000s)	39,365	39,649	39,390	39,755

Note 1. To conform to FASB Statement 143, 'Accounting for Asset Retirement Obligations.'

PERFORMANCE SUMMARY

Consolidated gross margin improved \$0.06 per share as wholesale electric margins improved as a result of new long-term contracts and improved wholesale market conditions, although plant performance limited PNM's ability to take full advantage of wholesale market conditions for the quarter. Retail electric load growth also contributed to better margin performance. These margin improvements were only partially offset by the impact of the warmest January in history for PNM's gas business. Better margin performance was countered by higher net interest costs, increased depreciation expense, and higher employee benefits costs that lowered EPS by \$0.16 per share.

ONE-TIME AND NON-RECURRING GAINS AND CHARGES

PNM first quarter 2003 income includes a non-cash gain of \$61.9 million or \$0.95 per share, stemming from the initial adoption of Financial Accounting Standards Board (FASB) Statement No. 143, Accounting for Asset Retirement Obligations. In the latest quarter, the company also recorded a one-time charge against earnings of \$16.7 million, or \$0.26 per share, to reflect the write-off of regulatory assets related to the cost of preparing for the transition to a competitive retail electric market in New Mexico. PNM agreed to write off those costs as part of the Global Electric Agreement in 2002.

OTHER RECENT SIGNIFICANT DEVELOPMENTS AFFECTING PNM RESOURCES:

- o On April 8, New Mexico Governor Bill Richardson signed legislation repealing the 1999 law that set the state on the path toward retail electric competition. Repeal of the restructuring law means that PNM will continue to serve as a regulated electric and gas utility in its New Mexico service territory for the foreseeable future.

EXHIBIT 99.1 (Continued)

- o Also in April, PNM completed two financial transactions designed to reduce high-cost debt and to expand the utility's available liquidity facilities. In the first transaction, PNM eliminated

Edgar Filing: PUBLIC SERVICE CO OF NEW MEXICO - Form 8-K

\$45 million of off-balance sheet lease obligations financing a major PNM transmission line. In a second, unrelated transaction, PNM completed arrangements for a three-year, \$90 million liquidity facility secured by outstanding accounts receivable.

- o On February 18, the PNM Resources Board of Directors approved a 4.5 percent increase in the company's common stock dividend. The quarterly dividend of \$0.23 per share on the outstanding shares of PNM Resources common stock will be payable May 16, 2003, to shareholders of record at the close of business on May 2, 2003.

Details of these announcements and other PNM Resources news are available at the company's website, pnm.com.

Earnings Guidance Unchanged for 2003

Based on first quarter results and its financial and operating forecasts for the remainder of the year, PNM reaffirmed existing earnings guidance for 2003. The company expects 2003 ongoing earnings (not including one-time gains and charges) will be in the range of between \$1.80 and \$2.05 per diluted share.

Earnings Teleconference Scheduled

PNM Resources has scheduled a teleconference for 9:00 a.m. Eastern Time on Wednesday, April 30, to discuss First Quarter 2003 earnings and other issues of interest to shareholders and investors. The public is invited to listen to the teleconference by calling 1- 973-694-6836. A webcast of the PNM Resources quarterly earnings presentation can be accessed through the company's website at pnm.com. A replay of the conference call will be available beginning at 11:00 a.m. (ET) on April 30 through midnight. (ET) May 6, at 1-800-428-6051 (passcode I.D. 288949).

PNM Resources is an energy holding company based in Albuquerque, New Mexico. PNM, the principal subsidiary of PNM Resources, serves 452,162 average natural gas customers and 392,529 average electric customers in New Mexico. The company also sells power on the wholesale market in the Western U.S. PNM Resources stock is traded primarily on the NYSE under the symbol PNM.

Safe Harbor Statement under the Private Securities Litigation Reform Act of 1995
Statements made in this news release that relate to future events are made pursuant to the Private Securities Litigation Reform Act of 1995. These forward-looking statements are based upon current expectations and the company assumes no obligation to update this information. Because actual results may differ materially from expectations, the company cautions readers not to place undue reliance on these statements. Future financial results will be affected by a number of factors, including interest rates, weather, fuel costs, changes in supply and demand in the market for electric power, wholesale power prices, market liquidity, the competitive environment in the electric and natural gas industries, the performance of generating units and

EXHIBIT 99.1 (Continued)

transmission system, state and federal regulatory and legislative decisions and actions, and the performance of state, regional and national economies. For a detailed discussion of the important factors affecting PNM Resources, please see "Management's Discussion and Analysis of Financial Condition and Results of Operations" in the Company's Form 10-K for the year ended December 31, 2002, and Form 8-K filings with the Securities and Exchange Commission.

EXHIBIT 99.1 (Continued)

PNM RESOURCES, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF EARNINGS
(Unaudited)

	Three Months Ended March 31,	
	2003	2002
	(In thousands, except per share amounts)	
Operating Revenues:		
Electric.....	\$241,378	\$198,100
Gas.....	146,253	100,000
Energy trading margin.....	-	-
Unregulated businesses.....	60	-
Total operating revenues.....	387,691	300,100
Operating Expenses:		
Cost of energy sold.....	225,934	148,000
Energy production costs.....	35,094	30,000
Administrative and general.....	32,042	30,000
Depreciation and amortization.....	28,374	28,000
Transmission and distribution costs.....	16,159	16,000
Income taxes.....	8,876	8,000
Taxes, other than income taxes.....	7,786	7,000
Total operating expenses.....	354,265	267,000
Operating income.....	33,426	33,100
Other Income and Deductions		
Other income.....	11,206	11,000
Other deductions.....	(17,912)	(17,000)
Income tax expense.....	2,407	2,000
Net other income and deductions.....	(4,299)	(3,000)
Income before interest charges.....	29,127	30,100
Interest Charges.....	18,233	18,000
Net Earnings from Operations.....	10,894	12,100
Cumulative Effect of a Change in Accounting Principle, Net of Tax	37,422	-
Net Earnings.....	48,316	12,100
Preferred Stock Dividend Requirements.....	146	-

Edgar Filing: PUBLIC SERVICE CO OF NEW MEXICO - Form 8-K

Net Earnings Applicable to Common Stock.....	\$ 48,170	\$ 2
Net Earnings per Common Share:		
Basic.....	\$ 1.23	\$
Diluted.....	\$ 1.22	\$
Dividends Paid per Common Share.....	\$ 0.22	\$

8

EXHIBIT 99.1 (Continued)

The following table shows electric revenues by customer class and average customers:

Electric Revenues (In thousands)			
Three Months Ended March 31,			
	2003	2002	Variance
	(In thousands)		
Residential.....	\$50,963	\$50,722	\$ 241
Commercial.....	55,106	55,005	101
Industrial.....	18,751	19,628	(877)
Other.....	4,224	3,989	235
	-----	-----	-----
	\$129,044	\$129,344	\$ (300)
	=====	=====	=====
Average customers.....	392,529	381,661	10,868
	=====	=====	=====

Note: Transmission revenues of \$4.6 million and \$6.1 million for the three months ended March 31, 2003 and 2002, respectively, are not included in the above table.

The following table shows electric sales by customer class:

Electric Sales (Megawatt hours)			
Three Months Ended March 31,			
	2003	2002	Variance
	(In thousands)		
Residential.....	592,135	588,996	3,139
Commercial.....	720,862	711,259	9,603
Industrial.....	371,635	392,346	(20,711)
Other.....	42,886	46,874	(3,988)
	-----	-----	-----
	1,727,518	1,739,475	(11,957)
	=====	=====	=====

Edgar Filing: PUBLIC SERVICE CO OF NEW MEXICO - Form 8-K

(Intentionally left blank)

9

EXHIBIT 99.1 (Continued)

The following table shows gas revenues by customer and average customers:

Gas Revenues (In thousands)			
Three Months Ended March 31,			
	2003	2002	Variance
	(In thousands)		
Residential.....	\$97,974	\$72,112	\$25,862
Commercial.....	30,421	22,399	8,022
Industrial.....	1,031	649	382
Transportation.....	3,745	3,611	134
Other.....	13,082	10,430	2,652
	\$146,253	\$109,201	\$37,052
Average customers.....	452,162	443,927	8,235

The following table shows gas throughput by customer class:

Gas Throughput (Thousands of decatherms)			
Three Months Ended March 31,			
	2003	2002	Variance
	(In thousands)		
Residential.....	12,206	13,516	(1,310)
Commercial.....	4,334	4,970	(636)
Industrial.....	186	172	14
Transportation.....	8,635	7,397	1,238
Other.....	1,943	1,990	(47)
	27,304	28,045	(741)

(Intentionally left blank)

10

Edgar Filing: PUBLIC SERVICE CO OF NEW MEXICO - Form 8-K

EXHIBIT 99.1 (Continued)

The following table shows revenues by customer class:

Wholesale Revenues (In thousands)			
Three Months Ended March 31,			
	2003	2002	Variance
		(In thousands)	
Long-term contracts.....	\$26,179	\$17,015	\$ 9,164
Forward sales.....	22,938	17,743	5,195
Short-term sales.....	58,661	38,272	20,389
	-----	-----	-----
	\$107,778	\$73,030	\$34,748
	=====	=====	=====

Note: For comparative purposes, wholesale revenues for the three months ended March 31, 2002 have not been reclassified to a net margin basis in accordance with GAAP. The impact would be to reduce 2002 forward sales revenue by \$16.5 million.

The following table shows sales by customer class:

Wholesale Sales (Megawatt hours)			
Three Months Ended March 31,			
	2003	2002	Variance
		(In thousands)	
Long-term contracts.....	501,445	281,153	220,292
Forward sales.....	562,200	256,096	306,104
Short-term sales.....	1,456,738	1,838,146	(381,408)
	-----	-----	-----
	2,520,383	2,375,395	144,988
	=====	=====	=====

(Intentionally left blank)

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the

Edgar Filing: PUBLIC SERVICE CO OF NEW MEXICO - Form 8-K

registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

PNM RESOURCES, INC.

(Registrant)

Date: April 30, 2003

/s/ Robin A. Lumney

Robin A. Lumney
Vice President, Controller
and Chief Accounting Officer
(Officer duly authorized to sign this report)