

SHENANDOAH TELECOMMUNICATIONS CO/VA/  
Form 10-Q  
November 05, 2009

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UNITED STATES OF AMERICA  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D. C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2009

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File No.: 000-09881

SHENANDOAH TELECOMMUNICATIONS COMPANY  
(Exact name of registrant as specified in its charter)

VIRGINIA  
(State or other jurisdiction of  
incorporation or organization)

54-1162807  
(I.R.S. Employer Identification No.)

500 Shentel Way, Edinburg, Virginia 22824  
(Address of principal executive offices) (Zip Code)

(540) 984-4141  
(Registrant's telephone number, including area code)

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Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No



SHENANDOAH TELECOMMUNICATIONS COMPANY  
INDEX

|   | Page<br>Numbers |
|---|-----------------|
| <b>PART I. FINANCIAL INFORMATION</b>  |                 |
| Item 1. Financial Statements  |                 |
| <u>Unaudited Condensed Consolidated Balance Sheets September 30, 2009 and December 31, 2008</u>   | 3-4             |
| <u>Unaudited Condensed Consolidated Statements of Income for the Three and Nine Months Ended September 30, 2009 and 2008</u>  | 5               |
| <u>Unaudited Condensed Consolidated Statements of Shareholders' Equity and Comprehensive Income for the Nine Months Ended September 30, 2009 and the Year Ended December 31, 2008</u> | 6               |
| <u>Unaudited Condensed Consolidated Statements of Cash Flows for the Nine Months Ended September 30, 2009 and 2008</u>  | 7-8             |
| <u>Notes to Unaudited Condensed Consolidated Financial Statements</u>   | 9-14            |
| Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>  | 15-27           |
| Item 3. <u>Quantitative and Qualitative Disclosures about Market Risk</u>   | 27              |
| Item 4. <u>Controls and Procedures</u>  | 28              |
| <b>PART II. OTHER INFORMATION</b>   |                 |
| Item 1A. <u>Risk Factors</u>  | 29              |
| Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>  | 29              |
| Item 6. <u>Exhibits</u>   | 29              |
| <u>Signatures</u>   | 30              |
| <u>Exhibit Index</u>  | 31              |

Index

SHENANDOAH TELECOMMUNICATIONS COMPANY AND SUBSIDIARIES  
 UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEETS  
 (in thousands)

| ASSETS   | September 30,<br>2009 | December 31,<br>2008 |
|--|-----------------------|----------------------|
| Current Assets   |                       |                      |
| Cash and cash equivalents  | \$ 14,918             | \$ 5,240             |
| Accounts receivable, net   | 15,621                | 16,131               |
| Vendor credits receivable  | 178                   | 5,232                |
| Income taxes receivable  | -                     | 7,366                |
| Materials and supplies   | 4,706                 | 6,376                |
| Prepaid expenses and other                                       | 2,663                 | 2,283                |
| Assets held for sale   | 10,870                | 28,310               |
| Deferred income taxes  | 1,848                 | 1,483                |
| Total current assets   | 50,804                | 72,421               |
| Investments, including \$1,880 and \$1,440 carried at fair value | 8,666                 | 8,388                |
| Property, Plant and Equipment                                    |                       |                      |
| Plant in service   | 344,678               | 323,096              |
| Plant under construction   | 22,647                | 5,076                |
|  | 367,325               | 328,172              |
| Less accumulated amortization and depreciation                   | 172,447               | 151,695              |
| Net property, plant and equipment                                | 194,878               | 176,477              |
| Other Assets   |                       |                      |
| Intangible assets, net   | 2,711                 | 3,163                |
| Cost in excess of net assets of businesses acquired              | 4,547                 | 4,547                |
| Deferred charges and other assets, net                           | 1,391                 | 1,841                |
| Net other assets   | 8,649                 | 9,551                |
| Total assets   | \$ 262,997            | \$ 266,837           |

See accompanying notes to unaudited condensed consolidated financial statements.

(Continued)

Index

SHENANDOAH TELECOMMUNICATIONS COMPANY AND SUBSIDIARIES  
 UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEETS  
 (in thousands)

| LIABILITIES AND SHAREHOLDERS' EQUITY             | September 30,<br>2009 | December 31,<br>2008 |
|--|-----------------------|----------------------|
| <b>Current Liabilities</b>                       |                       |                      |
| Current maturities of long-term debt             | \$ 6,357              | \$ 4,399             |
| Accounts payable                                 | 4,698                 | 5,607                |
| Advanced billings and customer deposits          | 6,343                 | 5,151                |
| Accrued compensation                             | 1,414                 | 2,584                |
| Liabilities held for sale                        | 1,092                 | 1,013                |
| Income taxes payable                             | 6,209                 | -                    |
| Accrued liabilities and other                    | 3,450                 | 5,631                |
| Total current liabilities                        | 29,563                | 24,385               |
| Long-term debt, less current maturities          | 22,718                | 36,960               |
| <b>Other Long-Term Liabilities</b>               |                       |                      |
| Deferred income taxes                            | 22,435                | 29,505               |
| Deferred lease payable                           | 3,259                 | 3,142                |
| Other liabilities                                | 8,881                 | 6,533                |
| Total other liabilities                          | 34,575                | 39,180               |
| <b>Commitments and Contingencies</b>             |                       |                      |
| <b>Shareholders' Equity</b>                      |                       |                      |
| Common stock                                     | 17,094                | 16,139               |
| Retained earnings                                | 161,540               | 152,706              |
| Accumulated other comprehensive loss, net of tax | (2,493 )              | (2,533 )             |
| Total shareholders' equity                       | 176,141               | 166,312              |
| Total liabilities and shareholders' equity       | \$ 262,997            | \$ 266,837           |

See accompanying notes to unaudited condensed consolidated financial statements.

Index

SHENANDOAH TELECOMMUNICATIONS COMPANY AND SUBSIDIARIES  
 UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF INCOME  
 (in thousands, except per share amounts)

|  | Three Months Ended<br>September 30, |           | Nine Months Ended<br>September 30, |            |
|--|-------------------------------------|-----------|------------------------------------|------------|
|  | 2009                                | 2008      | 2009                               | 2008       |
| Operating revenues   | \$ 40,115                           | \$ 37,408 | \$ 120,356                         | \$ 107,304 |
| Operating expenses:  |                                     |           |                                    |            |
| Cost of goods and services, exclusive of depreciation and amortization shown separately below            | 13,703                              | 10,712    | 39,452                             | 31,394     |
| Selling, general and administrative, exclusive of depreciation and amortization shown separately below   | 7,692                               | 7,724     | 22,569                             | 21,052     |
| Depreciation and amortization  | 8,151                               | 6,484     | 24,116                             | 19,304     |
| Total operating expenses   | 29,546                              | 24,920    | 86,137                             | 71,750     |
| Operating income   | 10,569                              | 12,488    | 34,219                             | 35,554     |
| Other income (expense):  |                                     |           |                                    |            |
| Interest expense   | (193 )                              | (103 )    | (1,128 )                           | (783 )     |
| Gain (loss) on investments, net  | 201                                 | (386 )    | (203 )                             | (746 )     |
| Non-operating income, net  | 95                                  | 153       | 449                                | 638        |
| Income from continuing operations before income taxes  | 10,672                              | 12,152    | 33,337                             | 34,663     |
| Income tax expense   | 4,326                               | 4,774     | 14,019                             | 13,881     |
| Net income from continuing operations  | 6,346                               | 7,378     | 19,318                             | 20,782     |
| Loss from discontinued operations, net of tax benefits of \$24, \$429, \$6,415 and \$1,357, respectively | (39 )                               | (636 )    | (10,484 )                          | (2,128 )   |
| Net income   | \$ 6,307                            | \$ 6,742  | \$ 8,834                           | \$ 18,654  |
| Basic and diluted income (loss) per share:   |                                     |           |                                    |            |
| Net income from continuing operations  | \$ 0.27                             | \$ 0.31   | \$ 0.81                            | \$ 0.88    |
| Loss from discontinued operations  | -                                   | (0.03 )   | (0.44 )                            | (0.09 )    |
| Net income   | \$ 0.27                             | \$ 0.28   | \$ 0.37                            | \$ 0.79    |
| Weighted average shares outstanding, basic   | 23,640                              | 23,541    | 23,633                             | 23,532     |
| Weighted average shares, diluted   | 23,706                              | 23,610    | 23,696                             | 23,591     |

See accompanying notes to unaudited condensed consolidated financial statements.



Index

SHENANDOAH TELECOMMUNICATIONS COMPANY AND SUBSIDIARIES  
 UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY  
 AND COMPREHENSIVE INCOME  
 (in thousands, except per share amounts)

|   | Shares | Common<br>Stock | Retained<br>Earnings | Accumulated<br>Other<br>Comprehensive<br>Income (Loss) | Total     |
|---|--------|-----------------|----------------------|--|-----------|
| Balance, December 31, 2007, as previously reported  | 23,509 | \$14,691        | \$136,667            | \$ (1,739 )  | \$149,619 |
| Prior period adjustment (see note 3)  | -      | -               | (1,036 )             | -  | (1,036 )  |
| Balance, December 31, 2007, as adjusted   | 23,509 | \$14,691        | \$135,631            | \$ (1,739 )  | \$148,583 |
| Comprehensive income:   |        |                 |                      |  |           |
| Net income  | -      | -               | 24,145               | -  | 24,145    |
| Reclassification adjustment for unrealized loss from pension plans included in net income, net of tax | -      | -               | -                    | 137  | 137       |
| Net unrealized loss from pension plans, net of tax  | -      | -               | -                    | (931 )   | (931 )    |
| Total comprehensive income  |        |                 |                      |  | 23,351    |
| Dividends declared (\$0.30 per share)   | -      | -               | (7,070 )             | -  | (7,070 )  |
| Dividends reinvested in common stock  | 24     | 550             | -                    | -  | 550       |
| Stock-based compensation  | -      | 161             | -                    | -  | 161       |
| Conversion of liability classified awards to equity classified awards                                 | -      | 65              | -                    | -  | 65        |
| Common stock issued through exercise of incentive stock options                                       | 72     | 597             | -                    | -  | 597       |
| Net excess tax benefit from stock options exercised   | -      | 75              | -                    | -  | 75        |
| Balance, December 31, 2008  | 23,605 | \$16,139        | \$152,706            | \$ (2,533 )  | \$166,312 |
| Comprehensive income:   |        |                 |                      |  |           |
| Net income  | -      | -               | 8,834                | -  | 8,834     |
| Reclassification adjustment for unrealized loss from pension plans included in net income, net of tax | -      | -               | -                    | 40   | 40        |
| Total comprehensive income  |        |                 |                      |  | 8,874     |
| Stock-based compensation  | -      | 497             | -                    | -  | 497       |
| Conversion of liability classified awards to equity classified awards                                 | -      | 85              | -                    | -  | 85        |
| Common stock issued through exercise of incentive stock options                                       | 35     | 310             | -                    | -  | 310       |
| Net excess tax benefit from stock options exercised   | -      | 63              | -                    | -  | 63        |
| Balance, September 30, 2009   | 23,640 | \$17,094        | \$161,540            | \$ (2,493 )  | \$176,141 |



See accompanying notes to unaudited condensed consolidated financial statements.

6

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Index

SHENANDOAH TELECOMMUNICATIONS COMPANY AND SUBSIDIARIES  
 UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS  
 (in thousands)

|   | Nine Months Ended<br>September 30, |                    |
|---|------------------------------------|--------------------|
|   | 2009                               | 2008               |
| <b>Cash Flows From Operating Activities</b>                                       |                                    |                    |
| Net income  | \$8,834                            | \$18,654           |
| Adjustments to reconcile net income to net cash provided by operating activities: |                                    |                    |
| Impairment on assets held for sale  | 17,545                             | -                  |
| Depreciation  | 23,666                             | 22,318             |
| Amortization  | 450                                | 454                |
| Stock based compensation expense  | 475                                | 84                 |
| Excess tax benefits on stock option exercises                                     | (63 )                              | (54 )              |
| Deferred income taxes   | (7,463 )                           | 1,265              |
| Loss on disposal of assets  | 734                                | 256                |
| Realized losses on investments carried at fair value                              | 188                                | 94                 |
| Unrealized (gains) losses on investments carried at fair value                    | (515 )                             | 398                |
| Net (gain) loss from patronage and equity investments                             | 395                                | 275                |
| Other   | 2,300                              | (3,735 )           |
| Changes in assets and liabilities:  |                                    |                    |
| (Increase) decrease in:   |                                    |                    |
| Accounts receivable   | 685                                | (3,810 )           |
| Materials and supplies  | 1,694                              | (386 )             |
| Increase (decrease) in:   |                                    |                    |
| Accounts payable  | (915 )                             | 1,589              |
| Deferred lease payable  | 114                                | 210                |
| Other prepaids, deferrals and accruals  | 11,384                             | (6,400 )           |
| <b>Net cash provided by operating activities</b>                                  | <b>\$59,508</b>                    | <b>\$31,212</b>    |
| <b>Cash Flows From Investing Activities</b>                                       |                                    |                    |
| Purchase and construction of plant and equipment                                  | \$(37,648 )                        | \$(38,900 )        |
| Proceeds from sale of equipment   | 75                                 | 210                |
| Purchase of investment securities   | (360 )                             | (342 )             |
| Proceeds from investment activities   | 14                                 | 633                |
| <b>Net cash used in investing activities</b>                                      | <b>\$(37,919 )</b>                 | <b>\$(38,399 )</b> |

(Continued)

Index

SHENANDOAH TELECOMMUNICATIONS COMPANY AND SUBSIDIARIES  
 UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS  
 (in thousands)

|   | Nine Months Ended<br>September 30, |                   |
|---|------------------------------------|-------------------|
|   | 2009                               | 2008              |
| <b>Cash Flows From Financing Activities</b>                 |                                    |                   |
| Principal payments on long-term debt                        | \$(14,284 )                        | \$(3,172 )        |
| Amounts borrowed under debt agreements                      | 2,000                              | -                 |
| Excess tax benefits on stock option exercises               | 63                                 | 54                |
| Proceeds from exercise of incentive stock options           | 310                                | 378               |
| <b>Net cash used in financing activities</b>                | <b>\$(11,911 )</b>                 | <b>\$(2,740 )</b> |
| <b>Net increase (decrease) in cash and cash equivalents</b> | <b>\$9,678</b>                     | <b>\$(9,927 )</b> |
| <b>Cash and cash equivalents:</b>                           |                                    |                   |
| Beginning   | 5,240                              | 17,245            |
| Ending  | \$14,918                           | \$7,318           |
| <b>Supplemental Disclosures of Cash Flow Information</b>    |                                    |                   |
| <b>Cash payments for:</b>                                   |                                    |                   |
| Interest  | \$1,437                            | \$1,181           |
| Income taxes  | \$1,596                            | \$7,853           |

During the nine months ended September 30, 2009, the Company utilized \$5,054 of vendor credits receivable to reduce cash paid for acquisitions of property, plant and equipment.

See accompanying notes to unaudited condensed consolidated financial statements.

IndexSHENANDOAH TELECOMMUNICATIONS COMPANY AND SUBSIDIARIES  
NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

1. The interim condensed consolidated financial statements of Shenandoah Telecommunications Company and Subsidiaries (collectively, the "Company") are unaudited. In the opinion of management, all adjustments necessary for a fair presentation of the interim results have been reflected therein. All such adjustments were of a normal and recurring nature. These statements should be read in conjunction with the consolidated financial statements and related notes in the Company's Annual Report on Form 10-K for the year ended December 31, 2008. The balance sheet information at December 31, 2008 was derived from the audited December 31, 2008 consolidated balance sheet.
2. Operating revenues and income from operations for any interim period are not necessarily indicative of results that may be expected for the entire year.
3. During the second quarter of 2009, the Company determined that it had understated its asset retirement obligations relating to co-located cell sites beginning with the year ended December 31, 2003. As a result, the Company has corrected its consolidated balance sheet as of December 31, 2008 and its consolidated income statements for the three months and nine months ended September 30, 2008, included in this report.

The cumulative effect of this correction, net of tax effects, is a reduction of retained earnings of \$1,036,000 as of the beginning of fiscal year 2008 and a decrease to net income from continuing operations and net income of \$66,000 and \$195,000 for the three and nine months ended September 30, 2008, respectively.

The corrections do not affect historical net cash flows from operating, investing or financing activities.

Following is a summary of the effects of these changes on the Company's consolidated balance sheet as of December 31, 2008, as well as the effects of these changes on the Company's consolidated statements of income for the three months and nine months ended September 30, 2008; and the effects of these changes on the consolidated statement of shareholders' equity and comprehensive income for the year ended December 31, 2008:

## Consolidated Statements of Income

|   | As<br>Previously<br>Reported | Adjustments<br>(in thousands) | As<br>Adjusted |
|---|------------------------------|-------------------------------|----------------|
| Three months ended September 30, 2008                 |                              |                               |                |
| Cost of goods and services                            | \$10,662                     | \$ 50                         | \$10,712       |
| Depreciation and amortization                         | 6,424                        | 60                            | 6,484          |
| Total operating expenses                              | 24,810                       | 110                           | 24,920         |
| Operating income                                      | 12,598                       | (110 )                        | 12,488         |
| Income from continuing operations before income taxes | 12,262                       | (110 )                        | 12,152         |
| Income tax expense                                    | 4,818                        | (44 )                         | 4,774          |
| Net income from continuing operations                 | 7,444                        | (66 )                         | 7,378          |
| Net income  | 6,808                        | (66 )                         | 6,742          |
| Nine months ended September 30, 2008                  |                              |                               |                |
| Cost of goods and services                            | \$31,244                     | \$ 150                        | \$31,394       |
| Depreciation and amortization                         | 19,127                       | 177                           | 19,304         |
| Total operating expenses                              | 71,423                       | 327                           | 71,750         |

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|   |        |      |   |        |
|---|--------|------|---|--------|
| Operating income                                      | 35,881 | (327 | ) | 35,554 |
| Income from continuing operations before income taxes | 34,990 | (327 | ) | 34,663 |
| Income tax expense                                    | 14,013 | (132 | ) | 13,881 |
| Net income from continuing operations                 | 20,977 | (195 | ) | 20,782 |
| Net income  | 18,849 | (195 | ) | 18,654 |

9

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Index

## Consolidated Balance Sheet

|  | As<br>Previously<br>Reported | Adjustments<br>(in thousands) | As<br>Adjusted |
|--|------------------------------|-------------------------------|----------------|
| December 31, 2008                          |                              |                               |                |
| Plant in service                           | \$321,044                    | \$ 2,052                      | \$323,096      |
| Accumulated amortization and depreciation  | 150,499                      | 1,196                         | 151,695        |
| Net property, plant and equipment          | 175,621                      | 856                           | 176,477        |
| Total assets                               | 265,981                      | 856                           | 266,837        |
| Deferred income taxes                      | 30,401                       | (896 )                        | 29,505         |
| Other liabilities                          | 3,485                        | 3,048                         | 6,533          |
| Total other liabilities                    | 37,028                       | 2,152                         | 39,180         |
| Retained earnings                          | 154,002                      | (1,296 )                      | 152,706        |
| Total shareholders' equity                 | 167,608                      | (1,296 )                      | 166,312        |
| Total liabilities and shareholders' equity | 265,981                      | 856                           | 266,837        |

## Consolidated Statement of Shareholders' Equity and Comprehensive Income

|                            | As<br>Previously<br>Reported<br>(in thousands) | Adjustments | As<br>Adjusted |
|----------------------------|--|-------------|----------------|
| As of December 31, 2007    |  |             |                |
| Retained earnings          | \$136,667                                      | \$ (1,036 ) | \$135,631      |
| Total stockholders' equity | 149,619  | (1,036 )    | 148,583        |

4. In September 2008, the Company announced its intention to sell its Converged Services operation, and the related assets and liabilities were reclassified as held for sale in the consolidated balance sheet and the historical operating results were reclassified as discontinued operations. Depreciation and amortization on long-lived assets was also discontinued.

The Company began an auction process with respect to the sale of the Converged Services assets in the fourth quarter of 2008. The Company determined, both at September 30, 2008 and December 31, 2008, based on its analysis of similar transactions, comparable values for other companies in the industry, and the broad range of values indicated by potential buyers during the early stages of the auction process, that no write-down of the carrying value of the net assets held for sale was required.

Subsequently, in connection with the preparation of the Company's first quarter 2009 financial statements, based upon changes in the marketplace for this type of asset and further developments in the auction process, the Company determined that the fair value of Converged Services had declined from earlier estimates. Accordingly, the Company recorded an impairment loss of \$17.5 million (\$10.7 million, net of taxes) to reduce the carrying value of these assets to their estimated fair value less cost to sell as of March 31, 2009. At September 30, 2009, negotiations to complete the sale continue, and there has been no change in the estimated fair value of the assets.

Assets and liabilities held for sale consisted of the following:

|                                    | September 30,<br>2009 | December 31,<br>2008 |
|------------------------------------|-----------------------|----------------------|
| Assets held for sale:              |                       |                      |
| Property, plant and equipment, net | \$ 7,506              | \$ 15,414            |
| Goodwill                           | -                     | 6,539                |
| Intangible assets, net             | 915                   | 1,931                |
| Deferred charges                   | 1,628                 | 3,384                |
| Other assets                       | 821                   | 1,042                |
|                                    | \$ 10,870             | \$ 28,310            |
| Liabilities:                       |                       |                      |
| Other liabilities                  | \$ 1,092              | \$ 1,013             |

Index

Discontinued operations included the following amounts of operating revenue and income (loss) before income taxes:

|                          | Three Months Ended<br>September 30, |            | Nine Months Ended<br>September 30, |            |
|--------------------------|-------------------------------------|------------|------------------------------------|------------|
|                          | 2009                                | 2008       | 2009                               | 2008       |
| Operating revenues       | \$3,123                             | \$3,387    | \$10,033                           | \$9,005    |
| Loss before income taxes | \$(63                               | ) \$(1,065 | ) \$(16,899                        | ) \$(3,485 |

5. Basic net income (loss) per share was computed on the weighted average number of shares outstanding. Diluted net income (loss) per share was computed under the treasury stock method, assuming the conversion as of the beginning of the period for all dilutive stock options. During 2007, the Company issued approximately 68,000 performance share units that are “contingently issuable shares” under the treasury stock method. Based upon the Company’s stock price during the thirty day periods prior to September 30, 2009 and 2008, these shares did not meet the threshold to be considered dilutive shares, and were excluded from the respective diluted net income per share computations. At September 30, 2009, approximately 56,000 performance share units were outstanding, while at September 30, 2008, approximately 59,000 performance share units were outstanding. During February 2009, the Company issued options to purchase approximately 169,000 shares at an exercise price of \$25.26 per share, and during both 2007 and 2008, the Company issued options to purchase 30,000 shares at exercise prices of \$20.50 and \$22.76, respectively. Based upon the average daily closing price of the Company’s common stock as reported on the NASDAQ Stock Market, these options were anti-dilutive and were excluded from the dilutive net income (loss) per share calculation for the three months and nine months ended September 30, 2009. There were no adjustments to net income.

6. Investments include \$1.9 million and \$1.4 million of investments carried at fair value as of September 30, 2009 and December 31, 2008, respectively, consisting of equity, bond and money market mutual funds. These investments were acquired under a rabbi trust arrangement related to a non-qualified supplemental retirement plan maintained by the Company. During the three months ended September 30, 2009, the Company contributed \$28 thousand to the trust, recognized no net losses on dispositions of investments, recognized \$8 thousand in dividend and interest income from investments, and recognized net unrealized gains of \$209 thousand on these investments. During the nine months ended September 30, 2009, the Company contributed \$92 thousand to the trust, recognized net losses on dispositions of investments of \$188 thousand, recognized \$27 thousand in dividend and interest income from investments, and recognized net unrealized gains of \$509 thousand on these investments. Fair values for these investments held under the rabbi trust were determined by Level 1 quoted market prices for the underlying mutual funds.

7. Financial instruments on the consolidated balance sheets that approximate fair value include: cash and cash equivalents, receivables, investments carried at fair value, payables, accrued liabilities, and long-term debt. Due to the relatively short time frame to maturity of the Company’s fixed rate debt, fair value approximates its carrying value.

8. Operating segments are defined as components of an enterprise about which separate financial information is available that is evaluated regularly by the chief operating decision makers. During 2009, the Company restructured its business segments to reflect changes in the Company’s corporate direction and strategy in response to changes in the economic environment and other factors. The Company has three reportable segments, which the Company operates and manages as strategic business units organized by lines of business: (1) Wireless, (2) Wireline, and (3) Cable TV. The Other column primarily includes Shenandoah Telecommunications Company, the parent holding company as well as certain general and administrative costs historically charged to Converged Services that cannot be allocated to discontinued operations. Prior period comparative information has been restated to conform to the current structure.



The Wireless segment provides digital wireless service to a portion of a four-state area covering the region from Harrisburg, York and Altoona, Pennsylvania, to Harrisonburg, Virginia, as a Sprint PCS Affiliate of Sprint Nextel. This segment also owns cell site towers built on leased land, and leases space on these towers to both affiliates and non-affiliated service providers.

The Wireline segment provides regulated and unregulated voice services, dial-up and DSL internet access, and long distance access services throughout Shenandoah County, Virginia, and leases fiber optic facilities throughout the northern Shenandoah Valley of Virginia, northern Virginia and adjacent areas along the Interstate 81 corridor, including portions of West Virginia and Maryland.

The Cable TV segment provides cable television services in Shenandoah County, Virginia, and beginning December 1, 2008, in various franchise areas in West Virginia and Alleghany County, Virginia.

Index

Selected financial data for each segment is as follows:

Three months ended September 30, 2009

(In thousands)

|  | Wireless | Wireline | Cable TV   | Other    | Eliminations | Consolidated Totals |
|--|----------|----------|------------|----------|--------------|---------------------|
| External revenues  |          |          |            |          |              |                     |
| Service revenues   | \$25,287 | \$3,340  | \$3,526    | \$-      | \$ -         | \$ 32,153           |
| Access charges   | -        | 2,078    | -          | -        | -            | 2,078               |
| Facilities and tower lease   | 1,135    | 1,860    | -          | -        | -            | 2,995               |
| Equipment  | 1,046    | 24       | 41         | -        | -            | 1,111               |
| Other  | 543      | 945      | 290        | -        | -            | 1,778               |
| Total external revenues  | 28,011   | 8,247    | 3,857      | -        | -            | 40,115              |
| Internal revenues  | 679      | 3,440    | 8          | -        | (4,127 )     | -                   |
| Total operating revenues   | 28,690   | 11,687   | 3,865      | -        | (4,127 )     | 40,115              |
| Operating expenses   |          |          |            |          |              |                     |
| Costs of goods and services, exclusive of depreciation and amortization shown separately below         | 9,594    | 4,346    | 3,285      | 84       | (3,606 )     | 13,703              |
| Selling, general and administrative, exclusive of depreciation and amortization shown separately below | 4,123    | 1,934    | 1,309      | 847      | (521 )       | 7,692               |
| Depreciation and amortization  | 5,178    | 1,999    | 895        | 79       | -            | 8,151               |
| Total operating expenses   | 18,895   | 8,279    | 5,489      | 1,010    | (4,127 )     | 29,546              |
| Operating income (loss)  | 9,795    | 3,408    | (1,624 )   | (1,010 ) | -            | 10,569              |
| Non-operating income (expense)   |          |          |            |          |              |                     |
| Interest expense   | (64 )    | (68 )    | (74 )      | (387 )   | 400          | (193 )              |
| Income (loss) from continuing operations before income taxes   | 9,842    | 3,440    | (1,663 )   | (947 )   | -            | 10,672              |
| Income taxes   | (4,030 ) | (1,286 ) | 630        | 360      | -            | (4,326 )            |
| Net income (loss) from continuing operations   | \$5,812  | \$2,154  | \$(1,033 ) | \$(587 ) | \$ -         | \$ 6,346            |

Three months ended September 30, 2008

(In thousands)

|                            | Wireless | Wireline | Cable TV | Other | Eliminations | Consolidated Totals |
|----------------------------|----------|----------|----------|-------|--------------|---------------------|
| External revenues          |          |          |          |       |              |                     |
| Service revenues           | \$24,240 | \$3,249  | \$1,187  | \$-   | \$ -         | \$ 28,676           |
| Access charges             | -        | 2,968    | -        | -     | -            | 2,968               |
| Facilities and tower lease | 1,017    | 1,576    | -        | -     | -            | 2,593               |

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|  |          |          |          |          |          |          |
|--|----------|----------|----------|----------|----------|----------|
| Equipment  | 1,409    | 433      | 19       | -        | -        | 1,861    |
| Other  | 254      | 943      | 113      | -        | -        | 1,310    |
| Total external revenues  | 26,920   | 9,169    | 1,319    | -        | -        | 37,408   |
| Internal revenues  | 606      | 2,789    | 8        | -        | (3,403 ) | -        |
| Total operating revenues   | 27,526   | 11,958   | 1,327    | -        | (3,403 ) | 37,408   |
| <b>Operating expenses</b>  |          |          |          |          |          |          |
| Costs of goods and services, exclusive of depreciation and amortization shown separately below         | 8,583    | 4,082    | 902      | 98       | (2,953 ) | 10,712   |
| Selling, general and administrative, exclusive of depreciation and amortization shown separately below | 4,557    | 1,883    | 383      | 1,351    | (450 )   | 7,724    |
| Depreciation and amortization  | 4,259    | 1,887    | 265      | 73       | -        | 6,484    |
| Total operating expenses   | 17,399   | 7,852    | 1,550    | 1,522    | (3,403 ) | 24,920   |
| Operating income (loss)  | 10,127   | 4,106    | (223 )   | (1,522 ) | -        | 12,488   |
| <b>Non-operating income (expense)</b>  |          |          |          |          |          |          |
| Interest expense   | (85 )    | (114 )   | (67 )    | (588 )   | 751      | (103 )   |
| Income (loss) from continuing operations before income taxes   | 10,171   | 4,021    | (305 )   | (1,735 ) | -        | 12,152   |
| Income taxes   | (4,230 ) | (1,516 ) | 115      | 857      | -        | (4,774 ) |
| Net income (loss) from continuing operations   | \$5,941  | \$2,505  | \$(190 ) | \$(878 ) | \$ -     | \$ 7,378 |

Index

Nine months ended September 30, 2009

(In thousands)

|  | Wireless  | Wireline | Cable TV   | Other      | Eliminations | Consolidated Totals |
|--|-----------|----------|------------|------------|--------------|---------------------|
| <b>External Revenues</b>   |           |          |            |            |              |                     |
| Service revenues   | \$76,348  | \$9,928  | \$10,682   | \$-        | \$-          | \$ 96,958           |
| Access charges   | -         | 6,695    | -          | -          | -            | 6,695               |
| Facilities and tower lease   | 3,322     | 4,630    | -          | -          | -            | 7,952               |
| Equipment  | 3,485     | 111      | 76         | -          | -            | 3,672               |
| Other  | 1,451     | 2,880    | 748        | -          | -            | 5,079               |
| Total external revenues  | 84,606    | 24,244   | 11,506     | -          | -            | 120,356             |
| Internal Revenues  | 1,948     | 9,568    | 24         | -          | (11,540 )    | -                   |
| Total operating revenues   | 86,554    | 33,812   | 11,530     | -          | (11,540 )    | 120,356             |
| <b>Operating expenses</b>  |           |          |            |            |              |                     |
| Costs of goods and services, exclusive of depreciation and amortization shown separately below         | 27,534    | 12,563   | 9,211      | 235        | (10,091 )    | 39,452              |
| Selling, general and administrative, exclusive of depreciation and amortization shown separately below | 12,237    | 5,374    | 3,766      | 2,641      | (1,449 )     | 22,569              |
| Depreciation and amortization  | 15,021    | 6,334    | 2,513      | 248        | -            | 24,116              |
| Total operating expenses   | 54,792    | 24,271   | 15,490     | 3,124      | (11,540 )    | 86,137              |
| Operating income (loss)  | 31,762    | 9,541    | (3,960 )   | (3,124 )   | -            | 34,219              |
| <b>Non-operating income (expense)</b>  |           |          |            |            |              |                     |
| Interest expense   | 179       | 202      | 55         | 834        | (1,024 )     | 246                 |
| Income (loss) from continuing operations before income taxes   | (231 )    | (192 )   | (166 )     | (1,563 )   | 1,024        | (1,128 )            |
| Income taxes   | 31,710    | 9,551    | (4,071 )   | (3,853 )   | -            | 33,337              |
| Net income (loss) from continuing operations   | (13,095 ) | (3,596 ) | 1,547      | 1,125      | -            | (14,019 )           |
|  | \$18,615  | \$5,955  | \$(2,524 ) | \$(2,728 ) | \$-          | \$ 19,318           |

Nine months ended September 30, 2008

(In thousands)

|                            | Wireless | Wireline | Cable TV | Other | Eliminations | Consolidated Totals |
|----------------------------|----------|----------|----------|-------|--------------|---------------------|
| <b>External Revenues</b>   |          |          |          |       |              |                     |
| Service revenues           | \$67,802 | \$9,789  | \$3,591  | \$-   | \$-          | \$ 81,182           |
| Access charges             | -        | 7,780    | -        | -     | -            | 7,780               |
| Facilities and tower lease | 3,010    | 4,882    | -        | -     | -            | 7,892               |
| Equipment                  | 4,221    | 574      | 50       | -     | -            | 4,845               |
| Other                      | 2,437    | 2,853    | 315      | -     | -            | 5,605               |

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|  |           |          |          |            |           |           |
|--|-----------|----------|----------|------------|-----------|-----------|
| Total external revenues  | 77,470    | 25,878   | 3,956    | -          | -         | 107,304   |
| Internal Revenues  | 1,804     | 8,623    | 24       | -          | (10,451 ) | -         |
| Total operating revenues   | 79,274    | 34,501   | 3,980    | -          | (10,451 ) | 107,304   |
| Operating expenses   |           |          |          |            |           |           |
| Costs of goods and services, exclusive of depreciation and amortization shown separately below         | 25,731    | 11,723   | 2,745    | 307        | (9,112 )  | 31,394    |
| Selling, general and administrative, exclusive of depreciation and amortization shown separately below | 12,826    | 5,568    | 1,031    | 2,966      | (1,339 )  | 21,052    |
| Depreciation and amortization  | 12,802    | 5,498    | 784      | 220        | -         | 19,304    |
| Total operating expenses   | 51,359    | 22,789   | 4,560    | 3,493      | (10,451 ) | 71,750    |
| Operating income (loss)  | 27,915    | 11,712   | (580 )   | (3,493 )   | -         | 35,554    |
| Non-operating income (expense)   |           |          |          |            |           |           |
| Interest expense   | (286 )    | (340 )   | (198 )   | (1,871 )   | 1,912     | (783 )    |
| Income (loss) from continuing operations before income taxes   | 28,004    | 11,467   | (796 )   | (4,012 )   | -         | 34,663    |
| Income taxes   | (11,599 ) | (4,357 ) | 302      | 1,773      | -         | (13,881 ) |
| Net income (loss) from continuing operations   | \$16,405  | \$7,110  | \$(494 ) | \$(2,239 ) | \$ -      | \$ 20,782 |

Index

The Company's assets by segment are as follows:

(In thousands)

|                                       | September 30,<br>2009 | December 31,<br>2008 |
|---------------------------------------|-----------------------|----------------------|
| Wireless                              | \$ 132,283            | \$ 121,453           |
| Wireline                              | 76,267                | 67,884               |
| Cable TV                              | 17,705                | 19,065               |
| Other (includes assets held for sale) | 183,952               | 196,932              |
| Combined totals                       | 410,207               | 405,334              |
| Inter-segment eliminations            | (147,210 )            | (138,497 )           |
| Consolidated totals                   | \$ 262,997            | \$ 266,837           |

9. The Company files U.S. federal income tax returns and various state and local income tax returns. With few exceptions, years prior to 2005 are no longer subject to examination. No state or federal income tax audits were in process as of September 30, 2009.

10. On October 20, 2009, the Company's Board of Directors declared a cash dividend of \$0.32 per share, payable December 1, 2009 to shareholders of record as of November 10, 2009.

On November 2, 2009, the Company closed on the purchase of customers and assets of the North River Telephone Cooperative, serving the Mt. Solon, Virginia, area; the purchase price was approximately \$0.6 million. The Company has not completed its assessment of the fair values of the assets acquired. With this acquisition, the Company added approximately 1,000 telephone access lines. The Company has committed to spend \$1.8 million through 2010 to upgrade and integrate North River's network and provide high-speed broadband services to its customers.

The Company has evaluated subsequent events for potential recognition and/or disclosure through November 5, 2009, the date the consolidated financial statements included in this Quarterly Report on Form 10-Q were issued.

Index

ITEM MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF  
2. OPERATIONS

This management's discussion and analysis includes "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. When used in this report, the words "anticipate," "believe," "estimate," "expect," "intend," "plan" and similar expressions as they relate to Shenandoah Telecommunications Company or its management are intended to identify these forward-looking statements. All statements regarding Shenandoah Telecommunications Company's expected future financial position and operating results, business strategy, financing plans, forecasted trends relating to the markets in which Shenandoah Telecommunications Company operates and similar matters are forward-looking statements. We cannot assure you that the Company's expectations expressed or implied in these forward-looking statements will turn out to be correct. The Company's actual results could be materially different from its expectations because of various factors, including those discussed below and under the caption "Risk Factors" in the Company's Annual Report on Form 10-K for its fiscal year ended December 31, 2008. The following management's discussion and analysis should be read in conjunction with the Company's Annual Report on Form 10-K for its fiscal year ended December 31, 2008, including the financial statements and related notes included therein.

General

Overview. Shenandoah Telecommunications Company is a diversified telecommunications company providing both regulated and unregulated telecommunications services through its wholly owned subsidiaries. These subsidiaries provide local exchange telephone services and wireless personal communications services (as a Sprint PCS Affiliate of Sprint Nextel), as well as cable television, video, Internet and data services, long distance, sale of telecommunications equipment, fiber optics facilities, paging and leased tower facilities. The Company has the following three reporting segments, which it operates and manages as strategic business units organized by lines of business:

- \* Wireless, which provides wireless personal communications services, or PCS, as a Sprint PCS Affiliate of Sprint Nextel, through Shenandoah Personal Communications Company, and tower facilities for personal communications services, leased to both affiliated and non-affiliated entities through Shenandoah Mobile Company;
- \* Wireline, which involves the provision of regulated and non-regulated telephone services, Internet access, and leased fiber optic facilities, primarily through Shenandoah Telephone Company, ShenTel Service Company, and Shenandoah Network Company, respectively, and long-distance and CLEC services through Shenandoah Long Distance Company, ShenTel Communications Company and Shentel Converged Services of West Virginia, Inc.; and
- \* Cable TV, which involves the provision of cable television services, through Shenandoah Cable Television Company in Shenandoah County, Virginia, and since December 1, 2008, in Alleghany County, Virginia and various locales throughout West Virginia, through Shentel Cable Company.

The Other category includes the provision of investments and management services to its subsidiaries, through Shenandoah Telecommunications Company.

In September 2008, the Company announced its intention to sell its Converged Services operation, and the related assets and liabilities were reclassified as held for sale in the consolidated balance sheet and the historical operating results were reclassified as discontinued operations. Depreciation and amortization on long-lived assets was discontinued.

The Company began an auction process with respect to the sale of the Converged Services assets in the fourth quarter of 2008. The Company determined, both at September 30, 2008 and December 31, 2008, based on its analysis of similar transactions, comparable values for other companies in the industry, and the broad range of values indicated by potential buyers during the early stages of the auction process, that no write-down of the carrying value of the net assets held for sale was required.



Index

Subsequently, in connection with the preparation of the Company's first quarter 2009 financial statements, based upon changes in the marketplace for this type of asset and further developments in the auction process, the Company determined that the fair value of Converged Services had declined from earlier estimates. Accordingly, the Company recorded an impairment loss of \$17.5 million (\$10.7 million, net of taxes) to reduce the carrying value of these assets to their estimated fair value less cost to sell as of March 31, 2009. At September 30, 2009, negotiations to complete the sale continue, and there has been no change in the estimated fair value of the assets.

## Additional Information About the Company's Business

The following table shows selected operating statistics of the Company for the three months ending on, or as of, the dates shown:

|   | Sept. 30,<br>2009 | Dec. 31,<br>2008 | Sept. 30,<br>2008 | Dec. 31,<br>2007 |
|---|-------------------|------------------|-------------------|------------------|
| Retail PCS Subscribers                    | 219,353           | 211,462          | 205,777           | 187,303          |
| PCS Market POPS (000) (1)                 | 2,324             | 2,310            | 2,308             | 2,297            |
| PCS Covered POPS (000) (1)                | 1,988             | 1,931            | 1,898             | 1,814            |
| PCS Average Monthly Retail Churn % (2)    | 2.17              | % 1.87           | % 1.85            | % 2.32           |
| CDMA Base Stations (sites)                | 448               | 411              | 378               | 346              |
| EVDO-enabled sites                        | 306               | 211              | 134               | 52               |
| EVDO Covered POPS (000) (1)               | 1,874             | 1,663            | 1,292             | 624              |
| Towers (100 foot and over)                | 113               | 103              | 103               | 101              |
| Towers (under 100 foot)                   | 19                | 15               | 15                | 14               |
| Telephone Access Lines                    | 23,547            | 24,042           | 24,193            | 24,536           |
| Total Switched Access Minutes (000)       | 81,986            | 90,460           | 93,813            | 92,331           |
| Originating Switched Access Minutes (000) | 22,770            | 25,425           | 26,203            | 26,128           |
| Long Distance Subscribers                 | 10,821            | 10,842           | 10,884            | 10,689           |
| Long Distance Calls (000) (3)             | 7,136             | 7,981            | 8,086             | 7,944            |
| Total Fiber Miles – Wireline              | 49,175            | 46,733           | 39,528            | 35,872           |
| Fiber Route Miles – Wireline              | 784               | 756              | 680               | 647              |
| DSL Subscribers                           | 10,549            | 9,918            | 9,754             | 8,136            |
| Dial-up Internet Subscribers              | 3,787             | 4,866            | 5,347             | 7,547            |
| Cable Television Subscribers (4)          | 24,117            | 24,933           | 8,142             | 8,303            |
| Employees (full time equivalents)         | 454               | 445              | 401               | 411              |

1)POPS refers to the estimated population of a given geographic area and is based on information purchased from third party sources. Market POPS are those within a market area which the Company is authorized to serve under its Sprint PCS affiliate agreements, and Covered POPS are those covered by the network's service area.

2)PCS Average Monthly Retail Churn is the average of the three monthly subscriber turnover, or churn, calculations for the period.

3) Originated by customers of the Company's Telephone subsidiary.

4)The increase at December 31, 2008 is primarily a result of the acquisition of cable customers from Rapid Communications, LLC, on December 1, 2008.

Index

## Results of Operations

Three Months Ended September 30, 2009 Compared with the Three Months Ended September 30, 2008

## Consolidated Results

The Company's consolidated results from continuing operations for the third quarter of 2009 and 2008 are summarized as follows:

| (in thousands)                        | Three Months Ended    |           | Change      |         |
|---------------------------------------|-----------------------|-----------|-------------|---------|
|                                       | September 30,<br>2009 | 2008      | \$          | %       |
| Operating revenues                    | \$ 40,115             | \$ 37,408 | \$ 2,707    | 7.2     |
| Operating expenses                    | 29,546                | 24,920    | 4,626       | 18.6    |
| Operating income                      | 10,569                | 12,488    | (1,919 )    | (15.4 ) |
| Other income (expense)                | 103                   | (336 )    | 439         | 130.7   |
| Income tax expense                    | 4,326                 | 4,774     | (448 )      | (9.4 )  |
| Net income from continuing operations | \$ 6,346              | \$ 7,378  | \$ (1,032 ) | (14.0 ) |

## Operating revenues

For the three months ended September 30, 2009, operating revenue increased \$2.7 million, or 7.2%, primarily due to increased service revenue in the Wireless segment and the additional revenue from the Shentel Cable acquisition in late 2008. For the quarter ended September 30, 2009, Wireless operating revenues increased \$1.2 million, or 4.2%, while Cable TV segment operating revenues increased \$2.5 million. All other Company revenues decreased by \$1.0 million, compared to the three months ended September 30, 2008.

## Operating expenses

For the quarter ended September 30, 2009, operating expenses increased \$4.6 million, or 18.6%, compared to the 2008 period. The incremental costs of the Shentel Cable operations accounted for \$3.9 million of the year over year increase. Capital improvements to the Company's fiber optic network and to provide expanded wireless coverage and additional services, specifically EVDO high speed wireless internet data access availability, added \$1.0 million of depreciation to operating expenses, while other costs in the Wireless segment increased \$0.5 million. The Company expensed approximately \$0.5 million of one-time professional fees during the third quarter of 2008.

## Income tax expense

The Company's effective tax rate on income from continuing operations increased from 39.3% in the third quarter of 2008 to 40.5% in the third quarter of 2009 due to changes in the allocation of taxable income to higher tax states.

Net income from continuing operations

For the three months ended September 30, 2009, net income from continuing operations decreased \$1.0 million, as operating expenses increased faster than operating revenues, as described above.

17

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Index

## Wireless

The Company's Wireless segment provides digital wireless service to a portion of a four-state area covering the region from Harrisburg, York and Altoona, Pennsylvania, to Harrisonburg, Virginia, through Shenandoah PCS Company ("PCS"), a Sprint PCS Affiliate of Sprint Nextel. This segment also leases land on which it builds Company-owned cell towers, which it leases to affiliated and non-affiliated wireless service providers, throughout the same four-state area described above, through Shenandoah Mobile Company ("Mobile").

PCS receives revenues from Sprint Nextel for subscribers that obtain service in PCS's network coverage area. PCS relies on Sprint Nextel to provide timely, accurate and complete information to record the appropriate revenue for each financial period. Revenues received from Sprint Nextel are recorded net of fees totaling 16.8% of net billed revenue, as defined, retained by Sprint Nextel.

PCS had 448 PCS base stations in service at September 30, 2009, compared to 378 base stations in service at September 30, 2008. As of September 30, 2009, PCS had 306 EVDO-enabled sites, up from 134 EVDO-enabled sites operating as of September 30, 2008, covering 94% of our currently covered population. Approximately 25 additional base stations and 30 additional EVDO-enabled sites are expected to be added by year end 2009.

The Company's average PCS retail customer turnover, or churn rate, was 2.17% in the third quarter of 2009, compared to 1.85% in the third quarter of 2008. As of September 30, 2009, the Company had 219,353 retail PCS subscribers compared to 205,777 subscribers at September 30, 2008. The PCS operation added 3,286 net retail subscribers in the third quarter of 2009 compared to 5,380 net retail subscribers added in the third quarter of 2008.

Mobile owned 130 towers at September 30, 2009, up from 116 at September 30, 2008. Mobile expects to complete 10 or more new towers during the remainder of 2009. At September 30, 2009, Mobile had 192 leases for non-affiliate cell sites, and 127 affiliate leases, compared to 176 non-affiliate and 112 affiliate leases as of September 30, 2008.

| (in thousands)  | Three Months Ended |           | Change   |         |
|---|--------------------|-----------|----------|---------|
|   | 2009               | 2008      | \$       | %       |
| Segment operating revenues  |                    |           |          |         |
| Wireless service revenue  | \$ 25,287          | \$ 24,240 | \$ 1,047 | 4.3     |
| Tower lease revenue   | 1,813              | 1,623     | 190      | 11.7    |
| Equipment revenue   | 1,046              | 1,409     | (363 )   | (25.8 ) |
| Other revenue   | 544                | 254       | 290      | 114.2   |
| Total segment operating revenues  | 28,690             | 27,526    | 1,164    | 4.2     |
| Segment operating expenses  |                    |           |          |         |
| Cost of goods and services, exclusive of depreciation and amortization shown separately below | 9,594              | 8,583     | 1,011    | 11.8    |
| Selling, general and administrative, exclusive of depreciation and amortization shown         | 4,123              | 4,557     | (434 )   | (9.5 )  |

separately below

|                                  |          |           |           |        |
|----------------------------------|----------|-----------|-----------|--------|
| Depreciation and amortization    | 5,178    | 4,259     | 919       | 21.6   |
| Total segment operating expenses | 18,895   | 17,399    | 1,496     | 8.6    |
| Segment operating income         | \$ 9,795 | \$ 10,127 | \$ (332 ) | (3.3 ) |

#### Operating revenues

Wireless service revenue increased \$1.0 million, or 4.3%, for the three months ended September 30, 2009, compared to the comparable 2008 period. Average subscribers increased 7.0% in the current quarter compared to the 2008 third quarter. Total credits against gross billed revenue and bad debt write-offs were essentially unchanged from the third quarter of 2008.

The increase in tower lease revenue resulted from additional cell site leases.

Index

The decrease in equipment revenue consists of \$0.2 million in lower handset revenue due to fewer handsets sold, and \$0.2 million less commission revenue due to fewer sales of phones that operate on the iDEN network, for which the Company is paid a commission for each phone sold.

Other revenue in 2008 reflected a reduction of \$0.2 million to prior accruals for Universal Service Fund fees from Sprint Nextel.

Cost of goods and services

Cost of goods and services increased \$1.0 million, or 11.8%, in 2009 from the third quarter of 2008. Costs of the expanded network coverage and roll-out of EVDO coverage resulted in a \$1.2 million increase in network costs including rent for additional tower and co-location sites, power and backhaul line costs.

Network costs are expected to increase in future periods as additional EVDO sites are brought on-line, and as new towers and base stations are added to expand our network coverage and capacity.

Selling, general and administrative

Selling, general and administrative expenses decreased \$0.4 million in 2009 from the third quarter of 2008 due approximately equally to a decrease in commissions and operating taxes.

Depreciation and amortization

Depreciation and amortization increased \$0.9 million in 2009 over 2008, due to capital projects for EVDO capability and new cell sites placed in service beginning in 2008 and into early 2009. Depreciation is expected to continue to increase as additional sites are brought on-line.

Index

## Wireline

The Wireline segment is comprised of several subsidiaries providing telecommunications services. Through these subsidiaries, this segment provides regulated and unregulated voice services, dial-up and DSL internet access, and long distance access services throughout Shenandoah County, Virginia, and leases fiber optic facilities throughout the northern Shenandoah Valley of Virginia, northern Virginia and adjacent areas along the Interstate 81 corridor, including portions of West Virginia and Maryland.

| (in thousands)   | Three Months Ended |                       | Change    |         |
|--|--------------------|-----------------------|-----------|---------|
|  | 2009               | September 30,<br>2008 | \$        | %       |
| <b>Segment operating revenues</b>  |                    |                       |           |         |
| Service revenue  | \$ 3,594           | \$ 3,403              | \$ 191    | 5.6     |
| Access revenue   | 2,766              | 3,581                 | (815 )    | (22.8 ) |
| Facilities lease revenue   | 3,991              | 3,222                 | 769       | 23.9    |
| Equipment revenue  | 24                 | 433                   | (409 )    | (94.5 ) |
| Other revenue  | 1,312              | 1,319                 | (7 )      | (0.5 )  |
| Total segment operating revenues   | 11,687             | 11,958                | (271 )    | (2.3 )  |
| <b>Segment operating expenses</b>  |                    |                       |           |         |
| Cost of goods and services, exclusive of depreciation and amortization shown separately below          | 4,346              | 4,082                 | 264       | 6.5     |
| Selling, general and administrative, exclusive of depreciation and amortization shown separately below | 1,934              | 1,883                 | 51        | 2.7     |
| Depreciation and amortization  | 1,999              | 1,887                 | 112       | 5.9     |
| Total segment operating expenses   | 8,279              | 7,852                 | 427       | 5.4     |
| Segment operating income   | \$ 3,408           | \$ 4,106              | \$ (698 ) | (17.0 ) |

## Operating revenues

Operating revenues decreased \$0.3 million overall in the third quarter of 2009 from the third quarter of 2008, principally due to a one-time sale of equipment recorded in the 2008 period. Access revenue declined due to declining minutes of use, while facilities lease revenue increased due to new and revised contracts with third parties.

## Cost of goods and services

Cost of goods and services increased \$0.3 million, due primarily to increased line costs associated with facilities lease revenues.





Index

## Cable Television

The Cable TV segment provides analog, digital and high-definition television signals under franchise agreements within Shenandoah County, Virginia, and since December 1, 2008, in various locales in West Virginia and in Alleghany County, Virginia. As of September 30, 2009, it served 24,117 customers, up from 8,142 subscribers served as of September 30, 2008. Essentially all of the increase resulted from the acquisition of cable assets and customers from Rapid Communications, LLC, completed December 1, 2008. Since the acquisition, the Company has been working to upgrade a number of the acquired systems, and completed upgrades in the Alleghany County, Virginia, market during the second quarter of 2009, and during the third quarter, in the Franklin and Petersburg, West Virginia markets. The Company introduced expanded service offerings in the Alleghany County market late in the second quarter of 2009, and expects additional expansion as markets in West Virginia are upgraded through 2010. The Company expects to spend approximately \$23 million on these upgrades through 2010; spending through September 30, 2009 totaled approximately \$10 million.

| (in thousands)   | Three Months Ended    |           | Change      |       |
|--|-----------------------|-----------|-------------|-------|
|  | September 30,<br>2009 | 2008      | \$          | %     |
| Segment operating revenues   |                       |           |             |       |
| Service revenue  | \$ 3,526              | \$ 1,187  | \$ 2,339    | 197.1 |
| Equipment and other revenue  | 339                   | 140       | 199         | 142.1 |
| Total segment operating revenues   | 3,865                 | 1,327     | 2,538       | 191.3 |
| Segment operating expenses   |                       |           |             |       |
| Cost of goods and services, exclusive of depreciation and amortization shown separately below          | 3,285                 | 902       | 2,383       | 264.2 |
| Selling, general and administrative, exclusive of depreciation and amortization shown separately below | 1,309                 | 383       | 926         | 241.8 |
| Depreciation and amortization  | 895                   | 265       | 630         | 237.7 |
| Total segment operating expenses   | 5,489                 | 1,550     | 3,939       | 254.1 |
| Segment operating loss   | \$ (1,624 )           | \$ (223 ) | \$ (1,401 ) | n/m   |

## Operating revenues and expenses

The newly acquired cable operations generated \$1.3 million of the change in segment operating loss shown above as the Company rebuilds the networks in order to launch new services



Index

Nine Months Ended September 30, 2009 Compared with the Nine Months Ended September 30, 2008

## Consolidated Results

The Company's consolidated results from continuing operations for the nine months ended September 30, 2009 and 2008, respectively, are summarized as follows:

| (in thousands)                        | Nine Months Ended     |            | Change      |        |
|---------------------------------------|-----------------------|------------|-------------|--------|
|                                       | September 30,<br>2009 | 2008       | \$          | %      |
| Operating revenues                    | \$ 120,356            | \$ 107,304 | \$ 13,052   | 12.2   |
| Operating expenses                    | 86,137                | 71,750     | 14,387      | 20.1   |
| Operating income                      | 34,219                | 35,554     | (1,335 )    | (3.8 ) |
| Other income (expense)                | (882 )                | (891 )     | 9           | 1.0    |
| Income tax expense                    | 14,019                | 13,881     | 138         | 1.0    |
| Net income from continuing operations | \$ 19,318             | \$ 20,782  | \$ (1,464 ) | (7.0 ) |

## Operating revenues

For the nine months ended September 30, 2009, operating revenue increased \$13.1 million, or 12.2%, primarily due to increased service revenue in the Wireless segment and the additional revenue from the Shentel Cable acquisition in late 2008. For the 2009 period, Wireless operating revenues increased \$7.3 million, or 9.2%, while the incremental Shentel Cable revenues in the Cable TV segment totaled \$6.9 million for 2009. All other Company revenues decreased by \$1.1 million, compared to the nine months ended September 30, 2008.

## Operating expenses

For the nine months ended September 30, 2009, operating expenses increased \$14.4 million, or 20.1%, compared to the 2008 period. The incremental costs of the Shentel Cable operations accounted for \$9.4 million of the year over year increase. Additional depreciation expense of \$3.3 million on improvements to the Company's fiber optic network and to support expanded wireless coverage and additional services, specifically EVDO high speed wireless internet data access availability, and the associated additional \$1.7 million of operating costs for rent and power, accounted for the remainder of the increase in operating expenses.

## Income tax expense

The Company's effective tax rate on income from continuing operations increased from 40.0% in the first nine months of 2008 to 42.1% in the first nine months of 2009 primarily due to revisions to certain tax estimates recorded in the first quarter of 2009, and the allocation of taxable income to higher tax states.

## Net income from continuing operations

For the nine months ended September 30, 2009, net income from continuing operations decreased \$1.5 million, due primarily to operating losses in the Cable TV segment subsequent to the Shentel Cable acquisition in December 2008, and lower operating income in the Wireline segment, partially offset by increased operating income in the Wireless

segment.

22

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Index

## Wireless

| (in thousands)   | Nine Months Ended |                       | Change   |         |
|--|-------------------|-----------------------|----------|---------|
|  | 2009              | September 30,<br>2008 | \$       | %       |
| Segment operating revenues   |                   |                       |          |         |
| Wireless service revenue   | \$ 76,348         | \$ 67,802             | \$ 8,546 | 12.6    |
| Tower lease revenue  | 5,268             | 4,812                 | 456      | 9.5     |
| Equipment revenue  | 3,485             | 4,221                 | (736 )   | (17.4 ) |
| Other revenue  | 1,453             | 2,439                 | (986 )   | (40.4 ) |
| Total segment operating revenues   | 86,554            | 79,274                | 7,280    | 9.2     |
| Segment operating expenses   |                   |                       |          |         |
| Cost of goods and services, exclusive of depreciation and amortization shown separately below          | 27,534            | 25,731                | 1,803    | 7.0     |
| Selling, general and administrative, exclusive of depreciation and amortization shown separately below | 12,237            | 12,826                | (589 )   | (4.6 )  |
| Depreciation and amortization  | 15,021            | 12,802                | 2,219    | 17.3    |
| Total segment operating expenses   | 54,792            | 51,359                | 3,433    | 6.7     |
| Segment operating income   | \$ 31,762         | \$ 27,915             | \$ 3,847 | 13.8    |

## Operating revenues

Wireless service revenue increased \$8.5 million, or 12.6%, for the nine months ended September 30, 2009, compared to the comparable 2008 period. Average subscribers increased 8.9% in the first half of 2009 compared to the 2008 first half, while subscribers upgrading to higher revenue plans also added to revenue growth during the first half of the year. Total credits against gross billed revenue decreased 1.1% to \$11.1 million, while bad debt write-offs declined 15.7% to \$5.2 million, compared to the first nine months of 2008.

The increase in tower lease revenue resulted primarily from additional cell site leases to non-affiliates.

The decrease in equipment revenue consists of \$0.3 million in lower handset revenue due to fewer handsets sold, and \$0.4 million less commission revenue due to fewer sales of phones that operate on the iDEN network, for which the Company is paid a commission for each phone sold.

The decrease in other revenue reflects a one-time pass through of approximately \$0.9 million of Universal Service Fund fees from Sprint Nextel in the second quarter of 2008, combined with subsequent declines in recurring Universal Service Fund fees.

Cost of goods and services

Cost of goods and services increased \$1.8 million in the 2009 period compared to 2008. Costs of the expanded network coverage and roll-out of EVDO coverage resulted in a \$3.1 million increase in network costs and a \$0.4 million increase in maintenance costs. Network costs include rent for additional tower and co-location sites, and power and backhaul line costs. Customer retention costs (including the costs of handsets used for upgrades and warranty and insurance replacements) decreased \$1.9 million from 2008, principally due to changes in warranty programs since June of 2008.

Network costs are expected to continue to increase in future periods as additional EVDO sites are brought on-line, and as new towers and base stations are added to expand our network coverage and capacity. The rate of increase should begin to moderate in 2010 as future expansion efforts will primarily be success-based in order to address capacity requirements.

Index

## Depreciation and amortization

Depreciation and amortization increased approximately \$2.2 million in 2009 over 2008, due to capital projects for EVDO capability and new cell sites placed in service since 2007. Depreciation is expected to continue to increase as additional sites are brought on-line, though the rate of increase should begin to slow in 2010.

## Wireline

| (in thousands)   | Nine Months Ended     |           | Change      |         |
|--|-----------------------|-----------|-------------|---------|
|  | September 30,<br>2009 | 2008      | \$          | %       |
| <b>Segment operating revenues</b>  |                       |           |             |         |
| Service revenue  | \$ 10,566             | \$ 10,258 | \$ 308      | 3.0     |
| Access revenue   | 8,576                 | 9,512     | (936 )      | (9.8 )  |
| Facilities lease revenue   | 10,583                | 10,182    | 401         | 3.9     |
| Equipment revenue  | 111                   | 574       | (463 )      | (80.7 ) |
| Other revenue  | 3,976                 | 3,975     | 1           | 0.0     |
| Total segment operating revenues   | 33,812                | 34,501    | (689 )      | (2.0 )  |
| <b>Segment operating expenses</b>  |                       |           |             |         |
| Cost of goods and services, exclusive of depreciation and amortization shown separately below          | 12,563                | 11,723    | 840         | 7.2     |
| Selling, general and administrative, exclusive of depreciation and amortization shown separately below | 5,374                 | 5,568     | (194 )      | (3.5 )  |
| Depreciation and amortization  | 6,334                 | 5,498     | 836         | 15.2    |
| Total segment operating expenses   | 24,271                | 22,789    | 1,482       | 6.5     |
| Segment operating income   | \$ 9,541              | \$ 11,712 | \$ (2,171 ) | (18.5 ) |

## Operating revenues

Access revenue decreased \$0.9 million, or 9.8%, for the nine months ended September 30, 2009, from the 2008 nine-month period, due to declining minutes of use. Minutes of use have declined approximately 10% in 2009 from 2008 levels. For 2008, equipment revenue included one large non-recurring sale of equipment.

## Cost of goods and services

Cost of goods and services increased \$0.8 million, due to increased line costs in support of higher facilities lease revenue (\$0.3 million); equipment disposals and inventory write-offs of obsolete inventory (\$0.2 million); and costs associated with the equipment sale described above (\$0.4 million).

Depreciation and amortization

Depreciation and amortization expense increased \$0.8 million, due to capital projects placed in service in 2008 relating to fiber related upgrades and redundancy projects, and improvements to our DSL plant to increase customer connection speeds.



Index

## Cable Television

| (in thousands)   | Nine Months Ended |                       | \$          | Change | %     |
|--|-------------------|-----------------------|-------------|--------|-------|
|  | 2009              | September 30,<br>2008 |             |        |       |
| Segment operating revenues   |                   |                       |             |        |       |
| Service revenue  | \$ 10,682         | \$ 3,591              | \$ 7,091    |        | 197.5 |
| Equipment and other revenue  | 848               | 389                   | 459         |        | 118.0 |
| Total segment operating revenues   | 11,530            | 3,980                 | 7,550       |        | 189.7 |
| Segment operating expenses   |                   |                       |             |        |       |
| Cost of goods and services, exclusive of depreciation and amortization shown separately below          | 9,211             | 2,745                 | 6,466       |        | 235.6 |
| Selling, general and administrative, exclusive of depreciation and amortization shown separately below | 3,766             | 1,031                 | 2,735       |        | 265.3 |
| Depreciation and amortization  | 2,513             | 784                   | 1,729       |        | 220.5 |
| Total segment operating expenses   | 15,490            | 4,560                 | 10,930      |        | 239.7 |
| Segment operating loss   | \$ (3,960 )       | \$ (580 )             | \$ (3,380 ) |        | n/m   |

## Operating revenues and expenses

The increases in operating revenues and expenses shown above primarily reflect the impact of the acquisition from Rapid Communications, LLC, in December 2008. The newly acquired cable operations generated \$3.0 million of the operating loss for the nine months ended September 30, 2009, while the Company rebuilds the acquired networks in order to launch new services. However, operating results in the legacy Shenandoah County Cable TV unit have also declined \$0.4 million, due approximately equally to declining revenue, increases in programming costs, and increased expenditures for system maintenance.

Index

Liquidity and Capital Resources

The Company has four principal sources of funds available to meet the financing needs of its operations, capital projects, debt service, investments and potential dividends. These sources include cash flows from operations, existing balances of cash and cash equivalents, the liquidation of investments and borrowings. Management routinely considers the alternatives available to determine what mix of sources are best suited for the long-term benefit of the Company.

**Sources and Uses of Cash.** The Company generated \$59.5 million of net cash from operations in the first nine months of 2009, compared to \$31.2 million in the first nine months of 2008. Net income (adjusted for the non-cash impairment charge on assets held for sale, net of tax effects) and the utilization of the year end 2008 tax receivable to offset 2009 estimated tax payments, generated most of the increase. The income tax receivable at December 31, 2008, resulted from tax savings from bonus depreciation on capital spending for equipment placed in service during late 2008.

**Indebtedness.** As of September 30, 2009, the Company's indebtedness totaled \$29.1 million, with an annualized overall weighted average interest rate of approximately 5.13%. The balance included \$14.7 million at a variable rate of 2.85% that resets weekly, with the balance at a variety of fixed rates ranging from 6.67% to 8.05%. As of September 30, 2009, the Company was in compliance with the covenants in its credit agreements.

The Company has the ability to borrow approximately \$9.2 million as of September 30, 2009, under a revolving reducing credit facility established in 2004. No balances are currently outstanding on this facility.

The Company entered into a \$52 million delayed draw term loan in October, 2008, to fund capital expenditures, the Rapid Communications acquisition, and other corporate purposes. The Company borrowed \$2 million under this facility during the first quarter of 2009 and repaid \$11 million during the second quarter. The Company has \$37.3 million available on this facility as of September 30, 2009, and it may make draws against this facility through December 31, 2009. Repayments under this facility begin on March 31, 2010, in 24 equal quarterly installments based upon the outstanding balance as of December 31, 2009.

The Company has no off-balance sheet arrangements (other than operating leases) and has not entered into any transactions involving unconsolidated, limited purpose entities or commodity contracts.

**Capital Commitments.** Capital expenditures budgeted for 2009, as adjusted, total approximately \$62 million, a decrease of approximately \$11 million from initial estimates and down \$2 million from the most recent projection. Half of the decrease reflects delays in spending into 2010. Expected spending for the remainder of the year includes approximately \$10 million in our Wireless segment for PCS base stations and towers to expand our network coverage and capacity (principally in Pennsylvania), new EVDO sites to provide EVDO service over more of our network, and additional switch capacity to handle the additional growth. The Wireline segment expects to spend approximately \$6 million for telephone network operations and fiber projects and to add capacity and redundancy to our fiber networks in Virginia, Maryland and West Virginia, and the Cable segment expects to spend approximately \$8 million, principally in the new markets acquired from Rapid Communications. Capital spending for 2010 is currently expected to be substantially lower than that budgeted for 2009, and will be more evenly spread amongst our three major segments. Capital spending may shift amongst these priorities as opportunities arise, and the Company is prepared to reduce spending in areas if market conditions change.

For the 2009 nine month period, the Company spent \$37.6 million on capital projects, compared to \$38.9 million in the comparable 2008 period. Spending related to Wireless projects accounted for \$15.7 million in the first nine months of 2009, while Wireline projects accounted for \$6.4 million, Cable TV for \$11.1 million, and other projects

\$4.4 million. The Company expects the pace of spending to begin slowing in coming quarters, initially in the Wireless segment and then in the Cable TV segment.

The Company believes that cash on hand, cash flow from operations and borrowings expected to be available under the Company's existing credit facilities will provide sufficient cash to enable the Company to fund its planned capital expenditures, make scheduled principal and interest payments, meet its other cash requirements and maintain compliance with the terms of its financing agreements for at least the next 12 months. Thereafter, capital expenditures will likely continue to be required to provide increased capacity to meet the Company's expected growth in demand for its products and services. The actual amount and timing of the Company's future capital requirements may differ materially from the Company's estimate depending on the demand for its products and new market developments and opportunities. The Company currently expects that it will fund its future capital expenditures primarily with cash on hand and from operations, although there are events outside the control of the Company that could have an adverse impact on cash flows from operations.

## Index

These events include, but are not limited to: changes in overall economic conditions, regulatory requirements, changes in technologies, availability of labor resources and capital, changes in the Company's relationship with Sprint Nextel, and other conditions. The Wireless segment's operations are dependent upon Sprint Nextel's ability to execute certain functions such as billing, customer care, and collections; the subsidiary's ability to develop and implement successful marketing programs and new products and services; and the subsidiary's ability to effectively and economically manage other operating activities under the Company's agreements with Sprint Nextel. The Company's ability to attract and maintain a sufficient customer base is also critical to its ability to maintain a positive cash flow from operations. The foregoing events individually or collectively could affect the Company's results.

### Recently Issued Accounting Standards

There were no recently issued accounting standards, not adopted by the Company as of September 30, 2009, that are expected to have a material impact on the Company's results of operations or financial condition.

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The Company's market risks relate primarily to changes in interest rates on instruments held for other than trading purposes. The Company's interest rate risk generally involves three components. The first component is outstanding debt with variable rates. As of September 30, 2009, the Company had \$14.7 million of variable rate debt outstanding, bearing interest at a rate of 2.85% as determined by CoBank on a weekly basis. An increase in market interest rates of 1.00% would add approximately \$147 thousand to annual interest expense; if and when fully drawn, a 1.00% increase in market interest rates would add \$520 thousand to annual interest expense. The remaining approximately \$14.4 million of the Company's outstanding debt has fixed rates through maturity. Due to the relatively short time frame to maturity of this fixed rate debt, market value approximates carrying value of the fixed rate debt.

The second component of interest rate risk consists of temporary excess cash, which can be invested in various short-term investment vehicles such as overnight repurchase agreements and Treasury bills with a maturity of less than 90 days. The cash is currently invested in an institutional cash management fund that has limited interest rate risk. Management continues to evaluate the most beneficial use of these funds.

The third component of interest rate risk is marked increases in interest rates that may adversely affect the rate at which the Company may borrow funds for growth in the future. Management does not believe that this risk is currently significant because the Company's existing sources of liquidity are adequate to provide cash for operations, payment of debt and near-term capital projects.

Management does not view market risk as having a significant impact on the Company's results of operations, although future results could be adversely affected if interest rates were to increase significantly for an extended period and the Company were to require additional external financing. The Company's investments in publicly traded stock and bond mutual funds under the rabbi trust, which are subject to market risks and could experience significant swings in market values, are offset by corresponding changes in the liabilities owed to participants in the Executive Supplemental Retirement Plan. General economic conditions affected by regulatory changes, competition or other external influences may pose a higher risk to the Company's overall results.

As of September 30, 2009, the Company has \$6.8 million invested in privately held companies directly or through investments with portfolio managers. Most of the companies are in an early stage of development and significant increases in interest rates could have an adverse impact on their results, ability to raise capital and viability. The Company's market risk is limited to the funds previously invested and an additional \$0.2 million committed under contracts the Company has signed with portfolio managers.



Index

ITEM 4. CONTROLS AND PROCEDURES

Evaluation of Disclosure Controls and Procedures

Management, with the participation of our President and Chief Executive Officer, who is the principal executive officer, and the Vice President - Finance and Chief Financial Officer, who is the principal financial officer, conducted an evaluation of our disclosure controls and procedures, as defined by Rule 13a-15(e) under the Securities Exchange Act of 1934. The Company's principal executive officer and its principal financial officer concluded that the Company's disclosure controls and procedures were effective as of September 30, 2009.

Changes in Internal Control Over Financial Reporting

During the third quarter of 2009, there were no changes in the Company's internal control over financial reporting that have materially affected, or are reasonably likely to materially affect, its internal control over financial reporting.

Other Matters Relating to Internal Control Over Financial Reporting

Under the Company's agreements with Sprint Nextel, Sprint Nextel provides the Company with billing, collections, customer care, certain network operations and other back office services for the PCS operation. As a result, Sprint Nextel remits to the Company approximately 63% of the Company's total operating revenues. Due to this relationship, the Company necessarily relies on Sprint Nextel to provide accurate, timely and sufficient data and information to properly record the Company's revenues, and accounts receivable, which underlie a substantial portion of the Company's periodic financial statements and other financial disclosures.

Information provided by Sprint Nextel includes reports regarding the subscriber accounts receivable in the Company's markets. Sprint Nextel provides the Company with monthly accounts receivable, billing and cash receipts information on a market level, rather than a subscriber level. The Company reviews these various reports to identify discrepancies or errors. Under the Company's agreements with Sprint Nextel, the Company is entitled to only a portion of the receipts, net of items such as taxes, government surcharges, certain allocable write-offs and the 16.8% of revenue retained by Sprint Nextel. Because of the Company's reliance on Sprint Nextel for financial information, the Company must depend on Sprint Nextel to design adequate internal controls with respect to the processes established to provide this data and information to the Company and Sprint Nextel's other Sprint PCS affiliate network partners. To address this issue, Sprint Nextel engages an independent registered public accounting firm to perform a periodic evaluation of these controls and to provide a "Report on Controls Placed in Operation and Tests of Operating Effectiveness for Affiliates" under guidance provided in Statement of Auditing Standards No. 70 ("SAS 70 reports"). The report is provided to the Company on an annual basis and covers a nine-month period. The most recent report covers the period from January 1, 2008 to September 30, 2008. The most recent report indicated there were no material issues which would adversely affect the information used to support the recording of the revenues provided by Sprint Nextel related to the Company's relationship with them.

Index

## PART II. OTHER INFORMATION

## ITEM 1A. Risk Factors

As previously discussed, our actual results could differ materially from our forward looking statements. There have been no material changes in the risk factors from those described in Part 1, Item 1A of the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2008.

## ITEM 2. Unregistered Sales of Equity Securities and Use of Proceeds

The Company maintains a dividend reinvestment plan (the "DRIP") for the benefit of its shareholders. When shareholders remove shares from the DRIP, the Company issues a certificate for whole shares, pays out cash for any fractional shares, and cancels the fractional shares purchased. The following table provides information about the Company's repurchases of fractional shares during the three months ended September 30, 2009:

|                             | Number of<br>Shares<br>Purchased | Average Price<br>Paid per Share |
|-----------------------------|----------------------------------|---------------------------------|
| July 1 to July 31           | -                                | \$ 20.08                        |
| August 1 to August 31       | -                                | -                               |
| September 1 to September 30 | -                                | \$ 17.37                        |
| Total                       | 1                                | \$ 18.66                        |

## ITEM 6. Exhibits

(a) The following exhibits are filed with this Quarterly Report on Form 10-Q:

31.1 Certification of President and Chief Executive Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934.

31.2 Certification of Vice President - Finance and Chief Financial Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934.

32 Certifications pursuant to Rule 13a-14(b) under the Securities Exchange Act of 1934 and 18 U.S.C. § 1350.

Index

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

SHENANDOAH TELECOMMUNICATIONS COMPANY  
(Registrant)

/s/Adele M. Skolits  
Adele M. Skolits  
Vice President - Finance and Chief Financial Officer  
Date: November 5, 2009

30

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Index

EXHIBIT INDEX

| Exhibit No. | Exhibit   |
|-------------|---|
| <u>31.1</u> | Certification of President and Chief Executive Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934.                |
| <u>31.2</u> | Certification of Vice President - Finance and Chief Financial Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934. |
| <u>32</u>   | Certifications pursuant to Rule 13a-14(b) under the Securities Exchange Act of 1934 and 18 U.S.C. 1350.                                     |