

MUNICIPAL MORTGAGE & EQUITY LLC  
Form 10-Q  
May 15, 2014

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
**FORM 10-Q**

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT  
OF 1934

For the quarterly period ended March 31, 2014

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF  
1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 000-55051

**MUNICIPAL MORTGAGE & EQUITY, LLC**  
(Exact name of registrant as specified in its charter)

**Delaware** **52-1449733**  
(State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification No.)  
**621 East Pratt Street, Suite 600**

**Baltimore, Maryland**  
(Address of principal executive offices) **(443) 263-2900**  
(Registrant's telephone number, including area code)

**21202**  
(Zip Code)

Securities registered pursuant to Section 12(b) of the Act: None

Securities registered pursuant to Section 12(g) of the Act: Common Shares

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Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files) Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of “accelerated filer,” “large accelerated filer” and “smaller reporting company” in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer

Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

There were 39,252,081 shares of common shares outstanding at May 9, 2014.

*Municipal Mortgage & Equity, LLC*

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## CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS

This 2014 Quarterly Report on Form 10-Q (“**Report**”) contains forward-looking statements intended to qualify for the safe harbor contained in Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended (the “**Exchange Act**”). Forward-looking statements often include words such as “may,” “will,” “should,” “anticipate,” “estimate,” “expect,” “project,” “intend,” “plan,” “believe,” “seek,” “would,” “could,” and other similar expressions and are made in connection with discussions of future operating or financial performance.

Forward-looking statements reflect our management’s expectations at the date of this Report regarding future conditions, events or results. They are not guarantees of future performance. By their nature, forward-looking statements are subject to risks and uncertainties. Our actual results and financial condition may differ materially from what is anticipated in the forward-looking statements. There are many factors that could cause actual conditions, events or results to differ from those anticipated by the forward-looking statements contained in this Report. They include the factors discussed in Part 1, Item 1A. “Risk Factors” of the Company’s Annual Report on Form 10-K for the year ended December 31, 2013 (“**2013 Form 10-K**”).

Readers are cautioned not to place undue reliance on forward-looking statements in this Report or that we make from time to time, and to consider carefully the factors discussed in Part I, Item 1A. “Risk Factors” of the 2013 Form 10-K in evaluating these forward-looking statements. We have not undertaken to update any forward-looking statements.

## Part

## I – FINANCIAL INFORMATION

## Item

## 1. Financial Statements

*Municipal Mortgage & Equity, LLC*

## CONSOLIDATED BALANCE SHEETS

(in thousands, except share data)

|   | March 31,<br>2014<br>(Unaudited) | December<br>31, 2013 |
|---|----------------------------------|----------------------|
| <b>ASSETS</b>   |                                  |                      |
| Cash and cash equivalents   | \$97,589                         | \$66,794             |
| Restricted cash (includes \$52,470 and \$52,897 related to CFVs)  | 87,477                           | 87,903               |
| Bonds available-for-sale (includes \$134,753 and \$134,769 pledged as collateral and/or restricted)   | 184,883                          | 195,332              |
| Investments in Lower Tier Property Partnerships related to CFVs   | 274,229                          | 286,007              |
| SA Fund investments related to CFVs   | 162,667                          | 158,325              |
| Real estate held-for-use, net (includes \$15,550 and \$15,644 pledged as collateral and \$91,171 and \$102,314 related to CFVs)   | 109,340                          | 120,576              |
| Real estate held-for-sale, net  | 20,872                           | 24,090               |
| Investment in preferred stock (pledged as collateral)   | 31,371                           | 31,371               |
| Other assets (includes \$6,584 and \$11,907 pledged as collateral and \$22,693 and \$23,664 related to CFVs)  | 45,655                           | 44,960               |
| <b>Total assets</b>   | <b>\$1,014,083</b>               | <b>\$1,015,358</b>   |
| <b>LIABILITIES AND EQUITY</b>   |                                  |                      |
| Debt (includes \$91,312 and \$91,602 related to CFVs)   | \$436,984                        | \$441,963            |
| Accounts payable and accrued expenses   | 6,941                            | 8,723                |
| Unfunded equity commitments to Lower Tier Property Partnerships related to CFVs   | 13,461                           | 13,461               |
| Other liabilities (includes \$4,957 and \$4,043 related to CFVs)  | 13,245                           | 12,352               |
| <b>Total liabilities</b>  | <b>\$470,631</b>                 | <b>\$476,499</b>     |
| Commitments and contingencies   |                                  |                      |
| Equity:   |                                  |                      |
| Noncontrolling interests in CFVs and IHS (net of \$575 of subscriptions receivable)   | \$462,714                        | \$473,513            |
| Common shareholders' equity:  |                                  |                      |
| Common shares, no par value (39,497,235 and 39,279,596 shares issued and outstanding and 522,846 and 1,281,080 non-employee directors' and employee deferred shares issued at March 31, 2014 and December 31, 2013, respectively) | 41,303                           | 28,687               |
| Accumulated other comprehensive income  | 39,435                           | 36,659               |

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|                                   |              |              |
|-----------------------------------|--------------|--------------|
| Total common shareholders' equity | 80,738       | 65,346       |
| Total equity                      | 543,452      | 538,859      |
| Total liabilities and equity      | \$ 1,014,083 | \$ 1,015,358 |

*The accompanying notes are an integral part of these consolidated financial statements.*

*Municipal Mortgage & Equity, LLC*

## CONSOLIDATED STATEMENTS OF OPERATIONS

**(Unaudited)**

(in thousands)

|  | For the three<br>months ended<br>March 31, |          |
|--|--|----------|
|  | 2014                                       | 2013     |
| Interest income  |  |          |
| Interest on bonds  | \$5,160                                    | \$15,795 |
| Interest on loans and short-term investments                       | 145  | 143      |
| Total interest income  | 5,305                                      | 15,938   |
| <b>Interest expense <sup>(1)</sup></b>                             |  |          |
| Bond related debt  | 1,005                                      | 5,751    |
| Non-bond related debt  | 198  | 538      |
| Total interest expense   | 1,203                                      | 6,289    |
| Net interest income  | 4,102                                      | 9,649    |
| Non-interest revenue   |  |          |
| Income on preferred stock investment                               | 1,297                                      | 1,297    |
| Other income   | 853  | 541      |
| Revenue from CFVs  | 5,050                                      | 2,788    |
| Total non-interest revenue   | 7,200                                      | 4,626    |
| Total revenues, net of interest expense                            | 11,302                                     | 14,275   |
| Operating and other expenses                                       |  |          |
| Interest expense <sup>(2)</sup>                                    | 3,573                                      | 4,129    |
| Salaries and benefits  | 3,329                                      | 3,888    |
| General and administrative   | 963  | 1,293    |
| Professional fees  | 1,382                                      | 2,344    |
| Impairment on bonds:   |  |          |
| Total other-than-temporary impairment on bonds                     | 2  | 353      |
| Portion of other-than-temporary impairment recognized in AOCI      | (2 )                                       | -        |
| Net impairment of bonds recognized in earnings                     | -  | 353      |
| Other expenses   | 911  | 1,934    |
| Expenses from CFVs   | 11,649                                     | 11,431   |
| Total operating and other expenses                                 | 21,807                                     | 25,372   |
| Net (losses) gains on assets and derivatives                       | (365 )                                     | 1,184    |
| Net gains on early extinguishment of liabilities                   | -  | 36,263   |
| Net gains due to initial real estate consolidation and foreclosure | 2,003                                      | -        |



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|  |          |          |
|--|----------|----------|
| Net gains related to CFVs  | 4,809    | 14,987   |
| Equity in losses from Lower Tier Property Partnerships of CFVs               | (7,428 ) | (6,418 ) |
| Net (loss) income from continuing operations before income taxes             | (11,486) | 34,919   |
| Income tax benefit   | 554      | 1,527    |
| Income from discontinued operations, net of tax                              | 14,479   | 5,061    |
| Net income   | 3,547    | 41,507   |
| Income allocable to noncontrolling interests:                                |          |          |
| Income allocable to perpetual preferred shareholders of a subsidiary company | -        | (2,005 ) |
| Net losses (income) allocable to noncontrolling interests in CFVs and IHS:   |          |          |
| Related to continuing operations   | 9,909    | 810      |
| Related to discontinued operations   | 150      | (1,036 ) |
| Net income to common shareholders  | \$13,606 | \$39,276 |

(1) Represents interest expense related to debt which finances interest-bearing assets. See Note 6, "Debt."

(2) Represents interest expense related to debt which does not finance interest-bearing assets. See Note 6, "Debt."

The accompanying notes are an integral part of these consolidated financial statements.

*Municipal Mortgage & Equity, LLC*

CONSOLIDATED STATEMENTS OF OPERATIONS – (continued)

**(Unaudited)**

(in thousands, except per share data)

|   | For the three<br>months ended<br>March 31, |        |
|---|--|--------|
|   | 2014                                       | 2013   |
| Basic income per common share:  |  |        |
| (Loss) income from continuing operations  | \$(0.02 )                                  | \$0.84 |
| Income from discontinued operations   | 0.36                                       | 0.09   |
| Income per common share   | \$0.34                                     | \$0.93 |
| Diluted income per common share:  |  |        |
| (Loss) income from continuing operations (adjusted for liability classified awards) | \$(0.01 )                                  | \$0.83 |
| Income from discontinued operations   | 0.35                                       | 0.09   |
| Income per common share   | \$0.34                                     | \$0.92 |
| Weighted-average common shares outstanding:   |  |        |
| Basic   | 40,207                                     | 42,445 |
| Diluted   | 41,664                                     | 43,717 |

*The accompanying notes are an integral part of these consolidated financial statements.*

## Municipal Mortgage &amp; Equity, LLC

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

**(Unaudited)**

(in thousands)

|  | For the three<br>months ended<br>March 31, |            |
|--|--|------------|
|  | 2014                                       | 2013       |
| Net income to common shareholders  | \$13,606                                   | \$39,276   |
| Net (loss) income allocable to noncontrolling interests                                      | (10,059)                                   | 2,231      |
| Net income   | \$3,547                                    | \$41,507   |
| Other comprehensive income allocable to common shareholders:                                 |  |            |
| Bond related changes:  |  |            |
| Net unrealized gains arising during the period   | \$4,906                                    | \$10,829   |
| Reversal of net unrealized gains on sold/redeemed bonds                                      | -  | (182 )     |
| Reclassification of unrealized bond losses to operations due to impairment                   | -  | 353        |
| Reclassification of unrealized bond gains to operations due to consolidation and foreclosure | (2,003 )                                   | -          |
| Net changes in other comprehensive income due to bonds                                       | 2,903                                      | 11,000     |
| Income tax expense   | (129 )                                     | -          |
| Foreign currency translation adjustment  | 2  | (13 )      |
| Other comprehensive income allocable to common shareholders                                  | \$2,776                                    | \$10,987   |
| Other comprehensive loss allocable to noncontrolling interests:                              |  |            |
| Foreign currency translation adjustment for SA Fund and IHS                                  | \$(988 )                                   | \$(10,463) |
| Comprehensive income to common shareholders  | \$16,382                                   | \$50,263   |
| Comprehensive loss to noncontrolling interests   | (11,047)                                   | (8,232 )   |
| Comprehensive income   | \$5,335                                    | \$42,031   |

*The accompanying notes are an integral part of these consolidated financial statements.*

## Municipal Mortgage &amp; Equity, LLC

## CONSOLIDATED STATEMENTS OF EQUITY

**(Unaudited)**

(in thousands)

|   | Common Equity |               | Accumulated   | Total         | Noncontrolling | Total     |
|---|---------------|---------------|---------------|---------------|----------------|-----------|
|   | Before        | Accumulated   | Other         | Common        | Interest in    | Equity    |
|   | Other         | Comprehensive | Comprehensive | Shareholders' | CFVs and       |           |
|   | Income        | Income        | Income        | Equity        | IHS            |           |
|   | Number        | Amount        |               |               |                |           |
| Balance, January 1, 2014  | 40,561        | \$28,687      | \$ 36,659     | \$ 65,346     | \$ 473,513     | \$538,859 |
| Net income (loss)   | -             | 13,606        | -             | 13,606        | (10,059 )      | 3,547     |
| Other comprehensive income (loss)   | -             | -             | 2,776         | 2,776         | (988 )         | 1,788     |
| Distributions   | -             | -             | -             | -             | (22 )          | (22 )     |
| Common shares (restricted and deferred)<br>issued under employee and<br>non-employee director share plans | 139           | 116           | -             | 116           | -              | 116       |
| Mark-to-market activity for liability<br>classified awards previously<br>classified as equity             | -             | 33            | -             | 33            | -              | 33        |
| Net change due to consolidation   | -             | (270 )        | -             | (270 )        | 270            | -         |
| Common share repurchases  | (680 )        | (869 )        | -             | (869 )        | -              | (869 )    |
| Balance, March 31, 2014   | 40,020        | \$41,303      | \$ 39,435     | \$ 80,738     | \$ 462,714     | \$543,452 |

*The accompanying notes are an integral part of these consolidated financial statements.*

## Municipal Mortgage &amp; Equity, LLC

## CONSOLIDATED STATEMENTS OF CASH FLOWS

**(Unaudited)**

(in thousands)

|   | For the three months<br>ended March 31, |           |
|---|---|-----------|
|   | 2014                                    | 2013      |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>  |   |           |
| Net income  | \$3,547                                 | \$41,507  |
| Adjustments to reconcile net income to net cash (used in)/provided by operating activities: |   |           |
| Net losses (gains) on sales of bonds and loans  | 9                                       | (1,351 )  |
| Net gains due to real estate consolidation and foreclosure                                  | (2,003 )                                | -         |
| Net gains related to CFVs   | (4,813 )                                | (19,962 ) |
| Provisions for credit losses and impairment   | 5,164                                   | 3,628     |
| Equity in losses from Lower Tier Property Partnerships of CFVs                              | 7,539                                   | 6,405     |
| Subordinate debt effective yield amortization and interest accruals                         | 1,743                                   | 2,965     |
| Net gains on early extinguishment of liabilities  | -                                       | (36,263 ) |
| Net gains on sales of real estate and other investments                                     | (15,037)                                | -         |
| Depreciation and other amortization   | 2,465                                   | 2,164     |
| Foreign currency loss   | 439                                     | 4,354     |
| Stock-based compensation expense  | 979                                     | 1,104     |
| Other   | (3,161 )                                | 2,920     |
| Net cash (used in)/provided by operating activities   | (3,129 )                                | 7,471     |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>  |   |           |
| Principal payments and sales proceeds received on bonds                                     | 741                                     | 6,841     |
| Advances on and originations of loans held for investment                                   | -                                       | (62 )     |
| Principal payments received on loans held for investment                                    | 33                                      | 95        |
| Investments in property partnerships and real estate  | (4,856 )                                | (4,841 )  |
| Proceeds from the sale of real estate and other investments                                 | 37,705                                  | 20,125    |
| Decrease (increase) in restricted cash and cash of CFVs                                     | 673                                     | (15,448 ) |
| Capital distributions received from investments in partnerships                             | 4,199                                   | 1,107     |
| Net cash provided by investing activities   | 38,495                                  | 7,817     |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>  |   |           |
| Proceeds from borrowing activity  | -                                       | 109,874   |
| Repayment of borrowings   | (3,740 )                                | (87,435 ) |
| Payment of debt issuance costs  | -                                       | (1,074 )  |
| Distributions paid to holders of noncontrolling interests                                   | (22 )                                   | -         |
| Purchase of treasury stock  | (809 )                                  | (36 )     |
| Distributions paid to perpetual preferred shareholders of a subsidiary company              | -                                       | (2,807 )  |
| Redemption of perpetual preferred shares  | -                                       | (26,672 ) |

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|  |          |          |
|--|----------|----------|
| Net cash used in financing activities            | (4,571 ) | (8,150 ) |
| Net increase in cash and cash equivalents        | 30,795   | 7,138    |
| Cash and cash equivalents at beginning of period | 66,794   | 50,857   |
| Cash and cash equivalents at end of period       | \$97,589 | \$57,995 |

*The accompanying notes are an integral part of these consolidated financial statements.*

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Municipal Mortgage & Equity, LLC

CONSOLIDATED STATEMENTS OF CASH FLOWS– (continued)

(Unaudited)

(in thousands)

|  | For the three<br>months ended<br>March 31, |         |
|--|--|---------|
|  | 2014                                       | 2013    |
| <b>SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION</b>  |  |         |
| Interest paid  | \$3,923                                    | \$8,464 |
| Income taxes paid  | 165  | 42      |
| <b>Non-cash investing and financing activities:</b>  |  |         |
| Unrealized gains included in other comprehensive income  | 2,903                                      | 11,000  |
| Debt and liabilities extinguished through sales and collections on bonds and loans   | 2,804                                      | 3,862   |
| Increase in real estate assets and decrease in bond assets due to foreclosure or initial consolidation of funds and ventures | 11,058                                     | -       |

*The accompanying notes are an integral part of these consolidated financial statements.*

Municipal Mortgage & Equity, LLC

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### Note 1—description of the business and BASIS OF PRESENTATION

Municipal Mortgage & Equity, LLC, the registrant, was organized in 1996 as a Delaware limited liability company. When used in this report, the “**Company**,” “**MuniMae**,” “**we**,” “**our**,” or “**us**” may refer to the registrant, the registrant and its subsidiaries, or one or more of the registrant’s subsidiaries depending on the context of the disclosure.

#### **Description of the Business**

The Company operates through two reportable segments: US Operations and International Operations.

We own and manage a portfolio of real estate related assets. Our primary holdings include a portfolio of bonds and bond-related investments (“**bonds**”), a substantial portion of which are tax-exempt and backed by affordable multifamily rental properties. We also manage tax credit equity funds for third party investors which invest in similar affordable multifamily rental properties. Finally, we own a variety of direct investments in multifamily rental properties and land. Outside of the United States (“**US**”), we are in the business of raising, investing in and asset managing private real estate funds which invest primarily in affordable for-sale and rental housing primarily in South Africa.

#### **US Operations**

The Company’s bond portfolio consisted of 33 bonds totaling \$224.7 million (based on fair value and including \$39.8 million of bonds eliminated due to consolidation), collateralized by 20 real estate properties at March 31, 2014. This bond portfolio is comprised primarily of multifamily tax-exempt bonds as well as community development district (“**CDD**”) bonds.

MuniMae is also the general partner (“**GP**”) and manager of 13 low-income housing tax credit funds (“**LIHTC Funds**”) which had \$852.5 million of capital invested at March 31, 2014. These funds hold limited partnership interests in 117 affordable multifamily rental properties in the US. The Company’s ownership interest in the LIHTC Funds is nominal (ranging from 0.01% to 0.04%); however, the Company is entitled to asset management fees as well as contingent



asset management fees based on several factors, including the residual value of the LIHTC Funds' underlying multifamily rental properties.

## International Operations

Substantially all of the Company's International Operations take place through a subsidiary, International Housing Solutions S.à r.l. ("**IHS**") which is in the business of raising, investing in and asset managing private real estate funds that invest in affordable for-sale and rental housing primarily in South Africa. At March 31, 2014, the Company's ownership interest in IHS was 83%. In addition to earning asset management fees, IHS, as the managing member, is entitled to special distributions based on returns generated by the funds it sponsors. IHS currently manages one multi-investor fund (South Africa Workforce Housing Fund SA I - "**SA Fund**") and a real estate partnership for a single investor (International Housing Solutions Residential Partners Partnership - "**SA Partnership**"), and is in the process of raising capital for a second multi-investor fund.

## Use of Estimates

The preparation of the Company's financial statements requires management to make estimates and judgments that affect the reported amounts of assets and liabilities, commitments and contingencies, and revenues and expenses. Management has made significant estimates in certain areas, including the determination of fair values for bonds, derivative financial instruments, guarantee obligations, and certain assets and liabilities of consolidated funds and ventures ("**CFVs**"). Management has also made significant estimates in the determination of impairment on bonds and real estate investments. Actual results could differ materially from these estimates.

## Basis of Presentation and Significant Accounting Policies

The consolidated financial statements include the accounts of the Company and of entities that are considered to be variable interest entities in which the Company is the primary beneficiary, as well as those entities in which the Company has a controlling financial interest, including wholly owned subsidiaries of the Company. All intercompany transactions and balances have been eliminated in consolidation. Investments in unconsolidated entities where the Company has the ability to exercise significant influence over the operations of the entity are accounted for using the equity method of accounting.

The Company consolidates IHS and eliminates all intercompany transactions and balances in consolidation. The activity and balances for IHS are reflected in the Company's consolidated financial statements. Because the Company has a majority interest in IHS, the activity and balances for IHS are not identified as part of the Company's CFVs. The balances and activity items identified as part of the Company's CFVs are for funds and ventures for which the Company has minimal to no ownership interests, but the Company has consolidated them due to the Company being

the primary beneficiary.

The Company consolidates the SA Fund because IHS is deemed to be the primary beneficiary, and we therefore eliminate all intercompany transactions balances in consolidation. The activity and balances for the SA Fund are identified as part of the Company's CFVs because the Company has a minimal ownership interest in the SA Fund. See Note 1, "Description of Business and Basis of Presentation" to the consolidated financial statements in our 2013 Form 10-K, which discusses our consolidation presentation and our significant accounting policies.

**Reclassifications**

The Company made reclassifications to discontinued operations on its previously issued 2013 consolidated statements of operations as a result of certain discontinued operations occurring in 2014.

Note 2—BONDS available-for-sale

**Bonds Available-for-Sale**

The following table summarizes the Company's bonds and related unrealized losses and unrealized gains at March 31, 2014 and December 31, 2013.

| (in thousands)         | March 31, 2014           |                               |                        |   |              |
|------------------------|--------------------------|-------------------------------|------------------------|---|--------------|
|                        | Unpaid Principal Balance | Amortized Cost <sup>(1)</sup> | Gross Unrealized Gains | Gross Unrealized Losses <sup>(2)</sup> , <sup>(3)</sup> | Fair Value   |
| Mortgage revenue bonds | \$ 131,378               | \$ 92,407                     | \$ 19,197              | \$ (692)  | ) \$ 110,912 |
| Other bonds            | 77,257                   | 52,705                        | 21,266                 | -   | ) 73,971     |
| Total                  | \$ 208,635               | \$ 145,112                    | \$ 40,463              | \$ (692)  | ) \$ 184,883 |

| (in thousands)         | December 31, 2013        |                               |                        |   |              |
|------------------------|--------------------------|-------------------------------|------------------------|---|--------------|
|                        | Unpaid Principal Balance | Amortized Cost <sup>(1)</sup> | Gross Unrealized Gains | Gross Unrealized Losses <sup>(4)</sup> , <sup>(5)</sup> | Fair Value   |
| Mortgage revenue bonds | \$ 143,617               | \$ 103,194                    | \$ 19,245              | \$ (1,085)  | ) \$ 121,354 |
| Other bonds            | 79,970                   | 55,270                        | 19,540                 | (832)   | ) 73,978     |
| Total                  | \$ 223,587               | \$ 158,464                    | \$ 38,785              | \$ (1,917)  | ) \$ 195,332 |

<sup>(1)</sup> Represents the unpaid principal balance (“UPB”), net of discounts, deferred costs and fees as well as impairments recognized in earnings.

*At March 31, 2014, the majority of this amount represents the non-credit loss component for certain unrealized (2) losses deemed to be other-than-temporarily impaired; however, this amount also includes unrealized losses that were not considered other-than-temporarily impaired.*

*(3) These bonds had been in a gross unrealized loss position for less than 12 consecutive months and had a fair value of \$16.3 million at March 31, 2014.*

*At December 31, 2013, the majority of this amount represents unrealized losses that were not considered (4) other-than-temporarily impaired; however, this amount also includes the non-credit loss component for certain unrealized losses deemed to be other-than-temporarily impaired.*

*(5) These bonds had been in a gross unrealized loss position for less than 12 consecutive months and had a fair value of \$40.1 million at December 31, 2013 (\$16.2 million for mortgage revenue bonds and \$23.9 million for other bonds).*

In addition, the Company had bonds with an UPB of \$56.9 million (\$39.8 million fair value) and \$68.0 million (\$50.3 million fair value) at March 31, 2014 and December 31, 2013, respectively, which were eliminated due to consolidation of the real estate partnerships where the real estate served as collateral for the Company's bonds and thus not included in the table above. See Note 15, "Consolidated Funds and Ventures" for more information.

## **Mortgage Revenue Bonds**

Mortgage revenue bonds are issued by state and local governments or their agencies or authorities to finance multifamily rental housing; typically however, the only source of recourse on these bonds is the collateral, which is either a first mortgage or a subordinate mortgage on the underlying properties. The Company's rights under the mortgage revenue bonds are defined by the contractual terms of the underlying mortgage loans, which are pledged to the bond issuer and assigned to a trustee for the benefit of bondholders to secure the payment of debt service (any combination of interest and/or principal as set forth in the trust indenture) on the bonds.

At March 31, 2014, the Company's subordinate bonds had an aggregate unpaid principal balance of \$9.5 million. The payment of debt service on our subordinate bonds occurs only after payment of senior obligations which have priority to the cash flow of the underlying collateral.

The interest income from the mortgage revenue bonds is exempt from federal income tax. However, a significant portion of the tax-exempt income generated from the mortgage revenue bonds is subject to the alternative minimum tax ("AMT") calculation for federal income tax purposes.



## Other Bonds

Other bonds consists primarily of municipal bonds issued by community development districts or other municipal issuers to finance the development of community infrastructure supporting single-family housing and mixed-use and commercial developments such as storm water management systems, roads and utilities. In some cases these bonds are secured by specific payments or assessments pledged by the issuers or incremental tax revenue generated by the underlying properties. The income on these bonds is exempt from federal income tax and is generally not included in the AMT calculation.

## Maturity

Principal payments on bonds are based on amortization tables set forth in the bond documents. If no principal amortization is required during the bond term, the outstanding principal balance is required to be paid in a lump sum payment at maturity or at such earlier time as may be provided under the bond documents. At March 31, 2014, only two bonds (amortized cost and fair value of \$1.4 million) were non-amortizing with principal due in full during 2030 and 2033. The remaining bonds are amortizing with stated maturity dates between September 2017 and June 2056.

## Bonds with Lockouts, Prepayment Premiums or Penalties

Substantially all of the Company's bonds include provisions that allow the borrowers to prepay the bonds at a premium or at par after a specified date that is prior to the stated maturity date. The following table provides the amount of bonds that were prepayable without restriction, premium or penalty at March 31, 2014, as well as the year in which the remaining portfolio becomes prepayable without restriction, premium or penalty at each period presented.

| (in thousands)                    | Amortized Fair |           |
|-----------------------------------|----------------|-----------|
|                                   | Cost           | Value     |
| March 31, 2014                    | \$-            | \$1,294   |
| April 1 through December 31, 2014 | -              | -         |
| 2015                              | -              | -         |
| 2016                              | 10,264         | 14,074    |
| 2017                              | 5,651          | 6,429     |
| 2018                              | 15,963         | 23,034    |
| Thereafter                        | 78,673         | 94,572    |
| Bonds that may not be prepaid     | 34,561         | 45,480    |
| Total                             | \$145,112      | \$184,883 |

**Non-Accrual Bonds**

The carrying value of bonds on non-accrual was \$80.1 million and \$122.3 million for the three months ended March 31, 2014 and 2013, respectively (or \$102.3 million at March 31, 2014 including those bonds eliminated in consolidation). During the period in which these bonds were on non-accrual, the Company recognized interest income of \$3.0 million (or \$3.0 million including those bonds eliminated in consolidation) and \$1.6 million for the three months ended March 31, 2014 and 2013, respectively. Interest income not recognized on the non-accrual bonds was \$1.4 million (or \$1.9 million including those bonds eliminated in consolidation) and \$2.0 million for the three months ended March 31, 2014 and 2013, respectively.

**Bond Aging Analysis**

The following table provides the fair value of bonds available-for-sale that are current with respect to their principal and interest payments, as well as those that are past due at March 31, 2014 and December 31, 2013.

| (in thousands)       | March<br>31,<br>2014 | December<br>31, 2013 |
|----------------------|----------------------|----------------------|
| Total current        | \$130,867            | \$117,666            |
| 30-59 days past due  | -                    | -                    |
| 60-89 days past due  | -                    | -                    |
| Greater than 90 days | 54,016               | 77,666               |
| Total                | \$184,883            | \$195,332            |

**Bond Sales and Redemptions**

There were no sales or redemptions of bonds for the three months ended March 31, 2014. The Company recorded cash proceeds on sales and redemptions of bonds of \$4.6 million for the three months ended March 31, 2013.

Provided in the table below are unrealized losses and realized gains and losses recorded through “Net impairment on bonds recognized in earnings” and “Net (losses) gains on assets and derivatives,” respectively for bonds sold or redeemed during the three months ended March 31, 2014 and 2013, as well as for bonds still in the Company’s portfolio at March 31, 2014 and 2013, respectively.





| (in thousands)  | For the<br>three<br>months<br>ended<br>March 31,<br>2014 | 2013    |
|---|--|---------|
| Net bond impairment recognized in earnings on bonds held at each period-end | \$-  | \$(353) |
| Gains recognized at time of sale/redemption                                 | -  | 182     |
| Total net losses on bonds   | \$-  | \$(171) |

During the first quarter of 2014, the Company foreclosed on a multifamily real estate property serving as collateral to one of its bonds. The fair value of the Company's bond was \$11.1 million at the foreclosure date. See Note 4, "Real Estate" for more information.

#### Note 3—INVESTMENTS IN PREFERRED STOCK

These investments are prepayable at any time and are comprised of preferred stock investments in a private national mortgage lender and servicer specializing in affordable and market rate multifamily housing, senior housing and healthcare. At March 31, 2014, the carrying value of the preferred stock investments was \$31.4 million and the UPB and estimated fair value was \$36.6 million with a weighted average distribution rate of 14.37%. The Company accounts for the preferred stock using the historical cost approach and tests for impairment at each balance sheet date. An impairment loss is recognized if the carrying amount of the preferred stock is not deemed recoverable. The Company did not have impairments on the preferred stock for the three months ended March 31, 2014 and 2013.

On March 28, 2013, the Company sold 100% of its interests in the preferred stock investments for \$36.6 million plus accrued interest. Separately, the Company entered into three total return swap ("TRS") agreements with an affiliate of the purchaser of the preferred stock investments. The notional amount of the TRS was set based on the preferred stock investments as the reference asset. Under the terms of the TRS, the Company receives an amount equal to the distributions on the preferred stock, a weighted average rate of 14.37% at March 31, 2014, and the Company pays a quarterly rate of 3-month London Interbank Offered Rate ("LIBOR") plus a spread of 400 bps, 4.23% at March 31, 2014, on the notional amount, currently an aggregate of \$36.6 million. The TRS interest payments settle on a "net" basis. If and when the preferred stock is redeemed in part or in full, the notional amount on the TRS will be reduced by the same amount. At March 31, 2014, the Company held \$12.4 million in a restricted collateral account as security for the TRS.

The TRS agreements have a termination date of March 31, 2015, and a termination fee equal to 1% of the notional amount. The Company may elect to terminate any or all of the TRS at any time. The counterparty to the TRS has the right to terminate the TRS upon the occurrence of certain events. Under any termination event, if the fair values of the preferred stock are above par, the Company will receive the premium value above par. If the fair values of the

preferred stock are below par, the Company will be required to pay the difference between fair value and par.

The Company recorded the \$36.6 million of proceeds from the transfer of its interest in the preferred stock investments as debt on the consolidated balance sheets secured by the preferred stock as the sale transaction did not meet the criteria for sale accounting. See Note 6, "Debt."

Note 4—Real estate

The following table summarizes the Company's real estate at March 31, 2014 and December 31, 2013.

| (in thousands)   | March<br>31,<br>2014 | December<br>31, 2013 |
|--|----------------------|----------------------|
| Real estate held-for-use                                 |                      |                      |
| Real estate held-for-use <sup>(1)</sup>                  | \$ 18,169            | \$ 18,262            |
| Real estate held-for-use related to CFVs <sup>(2)</sup>  | 91,171               | 102,314              |
| Total real estate held-for-use                           | \$ 109,340           | \$ 120,576           |
| Real estate held-for-sale                                |                      |                      |
| Real estate held-for-sale                                | \$ 20,872            | \$ 24,090            |
| Real estate held-for-sale related to CFVs <sup>(2)</sup> | -                    | -                    |
| Total real estate held-for-sale                          | \$ 20,872            | \$ 24,090            |

*MuniMae's real estate held-for-use was comprised of three investments in undeveloped land with a carrying value of (1)\$7.5 million and \$7.9 million at March 31, 2014 and December 31, 2013, and an affordable multifamily property with a carrying value of \$10.7 million and \$10.4 million, at March 31, 2014 and December 31, 2013, respectively.*

(2) *For more information see Note 15, "Consolidated Funds and Ventures."*

During the first quarter of 2014, the Company sold the two real estate properties and related assets and obligations that were classified as held-for-sale at December 31, 2013 for \$35.8 million which resulted in a gain on sale of real estate of \$14.0 million, and is reported through discontinued operations. The sales proceeds paid the Company's related unpaid bond principal in full and approximately 80% of the interest due on these debt financings.

Also during the first quarter of 2014, the Company foreclosed on two properties that serve as collateral to two of the Company's bonds, which have been eliminated in consolidation. Prior to the foreclosure, these properties had been reported as real estate held-for-use related to Consolidated Funds and Ventures. At the time of foreclosure, the two real estate properties had a carrying amount of \$9.8 million and a net equity deficit attributable to a non-controlling interest holder in Consolidated Funds and Ventures of \$0.3 million. As a result of this foreclosure, the Company reclassified the real estate from real estate related to Consolidated Funds and Ventures to real estate related to MuniMae and also reclassified the equity deficit from a non-controlling interest holder to the common shareholders.

Additionally, during the first quarter of 2014, the Company foreclosed on a multifamily real estate property serving as collateral to one of its bonds. The fair value of the Company's bond was \$11.1 million at the foreclosure date.

#### Note 5—OTHER ASSETS

The following table summarizes other assets at March 31, 2014 and December 31, 2013:

| (in thousands)  | March<br>31,<br>2014 | December<br>31, 2013 |
|---|----------------------|----------------------|
| Other assets:   |                      |                      |
| Investments in real estate partnerships                                     | \$7,340              | \$ 7,464             |
| Solar facilities (includes other assets such as cash and other receivables) | 5,110                | 5,344                |
| Debt issuance costs, net  | 3,434                | 3,579                |
| Accrued interest receivable   | 2,768                | 1,250                |
| Loans receivable  | 1,174                | 1,210                |
| Other assets  | 3,136                | 2,449                |
| Other assets held by CFVs <sup>(1)</sup>                                    | 22,693               | 23,664               |
| Total other assets  | \$45,655             | \$ 44,960            |

(1) *For more information see Note 15, "Consolidated Funds and Ventures."*

#### Investments in Real Estate Partnerships

The Company's investments in real estate partnerships of \$7.3 million includes a 33% interest in a partnership that was formed to take a deed-in-lieu of foreclosure on land that was collateral for a loan held by the Company carried at \$6.2 million. The Company accounts for its 33% interest as an equity investment and does not consolidate the partnership because the Company was not deemed to be the primary beneficiary. The remaining \$1.1 million represents our

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investment in the SA Partnership. IHS holds a 5% interest in the partnership while the third party limited partner holds a 95% interest in the partnership. IHS provides asset management services to the SA Partnership in return for asset management fees. IHS also has rights to investment returns on its 5% equity interest as well as carried interest which is contingent upon the residual values of the assets held by the partnership. The Company consolidates IHS because of its controlling majority interest in IHS. However, IHS and the Company account for its interest in the SA Partnership as an equity investment and do not consolidate the SA Partnership or the general partner because neither IHS nor the Company was deemed to be the primary beneficiary.

The following table displays the total assets and liabilities held by the real estate partnerships in which the Company held an equity investment at March 31, 2014 and December 31, 2013:

| (in thousands)                           | March<br>31,<br>2014 | December<br>31, 2013 |
|--|----------------------|----------------------|
| Investment in a real estate partnership: |                      |                      |
| Total assets (primarily real estate)     | \$88,580             | \$ 86,439            |
| Total liabilities (primarily debt)       | 45,045               | 44,538               |

The following table displays the net (loss) income for the three months ended March 31, 2014 and 2013, for the real estate partnerships:

|                   | For the<br>three<br>months<br>ended<br>March 31, |       |
|-------------------|--|-------|
| (in thousands)    | 2014   | 2013  |
| Net (loss) income | \$(86)   | \$ 37 |

### **Solar Facilities**

At March 31, 2014, the Company had a solar investment fund and four solar facilities. These facilities generate energy that is sold under long-term power contracts to the owner or lessee of the properties on which the projects are built. The useful life of these solar facilities is generally twenty years. During the first quarter of 2014, the Company repaid \$0.7 million of outstanding debt relating to one of the four solar facilities. The lender and the Company agreed to an additional payment of \$0.2 million in contingent interest which resulted in a \$0.2 million loss which was recognized during the first quarter of 2014.

The Company has two additional solar facilities which are fully impaired.

At March 31, 2014, the Company had \$1.5 million of non-recourse debt associated with two of the remaining six solar facilities.

## Note 6—DEBT

The table below summarizes outstanding debt balances, the weighted-average interest rates and term dates at March 31, 2014 and December 31, 2013:

| (dollars in thousands)                                     | March<br>31,<br>2014 | Weighted-Average<br>Effective Interest<br>Rate at<br>March 31, 2014 | December<br>31, 2013 | Weighted-Average<br>Effective Interest<br>Rate at<br>December 31,<br>2013 |
|--|----------------------|---|----------------------|---|
| <b>Asset Related Debt</b> <sup>(1)</sup>                   |                      |   |                      |   |
| Notes payable and other debt – bond related <sup>(2)</sup> |                      |   |                      |   |
| Due within one year  | \$ 19,922            | 1.9%  | \$ 21,261            | 1.8%  |
| Due after one year   | 110,253              | 3.3   | 111,705              | 3.2   |
| Notes payable and other debt – non-bond related            |                      |   |                      |   |
| Due within one year  | 1,098                | 9.7   | 1,667                | 9.1   |
| Due after one year   | 6,333                | 10.0  | 6,613                | 9.9   |
| Total asset related debt                                   | \$ 137,606           | 3.5   | \$ 141,246           | 3.4   |
| <b>Other Debt</b> <sup>(1)</sup>                           |                      |   |                      |   |
| Subordinate debentures <sup>(3)</sup>                      |                      |   |                      |   |
| Due within one year  | \$ 772               | 8.1   | \$ 757               | 8.1   |
| Due after one year   | 145,197              | 7.2   | 143,664              | 7.2   |
| Notes payable and other debt                               |                      |   |                      |   |
| Due within one year <sup>(4)</sup>                         | 15,360               | 8.0   | 4,521                | 9.6   |
| Due after one year   | 46,737               | 4.5   | 60,173               | 5.2   |
| Total other debt   | \$ 208,066           | 6.7   | \$ 209,115           | 6.7   |
| Total asset related debt and other debt                    | \$ 345,672           | 5.4   | \$ 350,361           | 5.3   |
| <b>Debt related to CFVs</b> <sup>(5)</sup>                 |                      |   |                      |   |
| Due within one year  | \$ 293               | 6.5   | \$ 14                | 6.0   |
| Due after one year   | 91,019               | 4.3   | 91,588               | 4.3   |
| Total debt related to CFVs                                 | \$ 91,312            | 4.3   | \$ 91,602            | 4.3   |
| Total debt   | \$ 436,984           | 5.2   | \$ 441,963           | 5.1   |

<sup>(1)</sup> Asset related debt is debt which finances interest-bearing assets and the interest expense from this debt is included in “Net interest income” on the consolidated statements of operations. Other debt is debt which does not finance interest-bearing assets and the interest expense from this debt is included in “Interest expense” under “Operating and other expenses” on the consolidated statements of operations.

<sup>(2)</sup> *Included in notes payable and other debt were unamortized discounts of \$1.6 million at March 31, 2014 and December 31, 2013.*

<sup>(3)</sup> *Included in the subordinate debt balance were \$4.8 million and \$3.0 million of net premiums and effective interest rate payable (i.e., the difference between the current pay rate and the effective interest rate) at March 31, 2014 and December 31, 2013, respectively.*

<sup>(4)</sup> *This amount includes \$2.6 million of debt that has come due and remains payable; however, the Company has a forbearance agreement with the lender such that it is not pursuing any remedies.*

<sup>(5)</sup> *See Note 15, "Consolidated Funds and Ventures" for more information.*

**Covenant Compliance and Debt Maturities**

The following table summarizes principal payment commitments across all debt agreements at March 31, 2014:

| (in thousands) | Asset<br>Related<br>Debt and<br>Other<br>Debt | CFVs<br>Related<br>Debt | Total<br>Debt |
|----------------|---|-------------------------|---------------|
| 2014           | \$24,654                                      | \$230                   | \$24,884      |
| 2015           | 68,124  | 258                     | 68,382        |
| 2016           | 34,029  | 275                     | 34,304        |
| 2017           | 4,539   | 294                     | 4,833         |
| 2018           | 51,581  | 50,200                  | 101,781       |
| Thereafter     | 159,643                                       | 38,787                  | 198,430       |
| Net premium    | 3,102   | 1,268                   | 4,370         |
| Total          | \$345,672                                     | \$91,312                | \$436,984     |

Included in the 2014 principal payments for asset related debt and other debt is \$2.6 million of debt that has come due and remains payable; however, the Company has a forbearance agreement with the lender such that it is not pursuing any remedies. The Company is not in default under any of its other debt arrangements.

**Asset Related Debt*****Notes Payable and Other Debt – Bond Related***

This debt is primarily comprised of TRS financing agreements on bonds available-for-sale (\$99.4 million at March 31, 2014). This amount also includes secured borrowings of \$30.8 million related to two bonds transferred with a performance guarantee that failed to receive accounting sale treatment.

Interest expense on notes payable and other debt – bond related totaled \$1.0 million and \$0.8 million for the three months ended March 31, 2014 and 2013, respectively.



**Other Debt*****Subordinate Debt***

The table below provides a summary of the key terms of the subordinate debt issued by MMA Financial Inc. (“**MFI**”) and MMA Financial Holdings, Inc. (“**MFH**”) and held by third parties at March 31, 2014:

*(dollars in thousands)*

| Issuer | Principal | Net Premium | Carrying Value | Interim Principal Payments | Maturity Date                   | Coupon Interest Rate   |
|--------|-----------|-------------|----------------|----------------------------|---------------------------------|--|
| MFI    | \$29,287  | \$ -        | \$29,287       | Amortizing                 | December 2027 and December 2033 | 8.0%   |
| MFH    | 33,286    | 1,614       | 34,900         | \$4,689 due April 2015     | March 30, 2035                  | 0.75% to March 2015, then<br>3-month LIBOR plus 3.3% <sup>(1)</sup><br>0.75% to April 2015, then |
| MFH    | 30,116    | 1,275       | 31,391         | \$4,242 due May 2015       | April 30, 2035                  | 3-month LIBOR plus 3.3% <sup>(1)</sup><br>0.75% to April 2015, then                              |
| MFH    | 17,219    | 662         | 17,881         | \$2,305 due May 2015       | July 30, 2035                   | 3-month LIBOR plus 3.3% <sup>(1)</sup><br>0.75% to April 2015, then                              |
| MFH    | 31,307    | 1,203       | 32,510         | \$4,191 due May 2015       | July 30, 2035                   | 3-month LIBOR plus 3.3% <sup>(1)</sup>   |
|        | \$141,215 | \$ 4,754    | \$145,969      |                            |                                 |  |

*The pay rate on this debt is currently 75 bps; however, we recognize interest expense on an effective yield basis <sup>(1)</sup>which was approximately 6.9% at March 31, 2014. See the first table within this note that provides weighted-average effective rate information for all of our debt.*

Interest expense on the subordinate debt totaled \$2.5 million and \$3.3 million for the three months ended March 31, 2014 and 2013, respectively.



### ***Notes Payable and Other Debt***

At March 31, 2014, this debt includes \$36.6 million of TRS financing agreements on the Company's preferred stock investment. See Note 3, "Investment in Preferred Stock" for more information. The debt is non-amortizing, matures on March 31, 2015 and bears an interest rate of 3-month LIBOR plus 400 bps (4.23% at March 31, 2014), which resets quarterly. The Company recorded debt issuance costs of \$0.8 million associated with the transaction, of which \$0.4 million was paid at inception and \$0.4 million is payable at termination.

### ***Letters of Credit***

The Company had no letters of credit outstanding at March 31, 2014.

## Note 7—DERIVATIVE FINANCIAL INSTRUMENTS

### **Interest rate swap**

The Company's interest rate swap agreements were entered into under the International Swap Dealer Association's standard master agreement ("ISDA"), including supplemental schedules and confirmations to these agreements. At March 31, 2014 and December 31, 2013, the Company had one interest rate swap contract with a total notional of \$7.8 million. The net fair value liability for this interest rate swap was \$0.7 million and \$0.6 million at March 31, 2014 and December 31, 2013, respectively. The cash paid and received on the interest rate swap is settled on a net basis and recorded through "Net (losses) gains on assets and derivatives." Net cash interest paid was \$0.1 million and \$0.3 million for the three months ended March 31, 2014 and 2013, respectively. The Company recorded net losses for the three months ended March 31, 2014 and 2013, of \$0.1 million and \$0.2 million, respectively.

### **Interest rate cap**

On January 2, 2014, the Company bought for \$0.8 million an interest rate cap that terminates on January 2, 2019 to protect the Company against rising interest rates associated with six TRS agreements. The notional amount on the interest rate cap was \$45.0 million at March 31, 2014 and protects us on \$45.0 million of our floating rate debt in the event the Securities Industry and Financial Markets Association ("SIFMA") 7-day municipal swap index rises to 250 bps or higher. Net losses recognized for the three months ended March 31, 2014 were \$0.3 million.

## Total return swaps

In April 2014, the Company entered into nine TRS agreements with a notional amount of \$75.2 million related to bonds that were previously sold to the purchaser of MuniMae TE Bond Subsidiary, LLC (“**TEB**”) in July 2013. Under the terms of the TRS agreements, the purchaser is required to pay the Company an amount equal to the interest payments received on the nine bonds and the Company is required to pay the purchaser a rate of SIFMA plus a spread of 135 bps on the notional amount of the TRS. The Company expects to account for these TRS agreements as derivatives. In addition, the Company repurchased four bonds from the purchaser for \$25.1 million plus accrued interest. These investments will be used to collateralize the TRS agreements referenced above.

## Note 8—Financial Instruments

The following table provides information about financial assets and liabilities not carried at fair value on the consolidated balance sheets. This table excludes non-financial assets and liabilities.

The fair value estimates are made at a discrete point in time based on relevant market information and information about the financial instruments. A description of how the Company estimates fair values is provided below. These estimates are subjective in nature, involve uncertainties and significant judgment and therefore cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

As required by generally accepted accounting principles (“**GAAP**”), assets and liabilities are classified into levels based on the lowest level of input that is significant to the fair value measurement. The determination of which level an asset or liability gets classified into is based on the following fair value hierarchy:

Level 1: Quoted prices in active markets for identical instruments.

Level 2: Quoted prices for similar instruments in active markets; quoted prices for identical or similar instruments in markets that are not active; and model-derived valuations in which significant inputs or significant value drivers are observable in active markets.

Level 3: Valuations derived from valuation techniques in which significant inputs or significant value drivers are unobservable.

| <i>(in thousands)</i>                          | March 31, 2014     |   |        |          |
|--|--------------------|---|--------|----------|
|  | Carrying<br>Amount | Fair Value<br>Level 1    Level 2    Level 3 |        |          |
| <b>Assets:</b>                                 |                    |   |        |          |
| Investments in preferred stock                 | \$31,371           | \$-   | \$-    | \$36,613 |
| Loans receivable                               | 1,174              | -   | -      | 239      |
| <b>Liabilities:</b>                            |                    |   |        |          |
| Notes payable and other debt, bond related     | 130,175            | -   | -      | 131,413  |
| Notes payable and other debt, non-bond related | 69,528             | -   | -      | 62,154   |
| Notes payable and other debt related to CFVs   | 91,312             | -   | 50,285 | 40,089   |
| Subordinate debt issued by MFH                 | 116,682            | -   | -      | 42,869   |
| Subordinate debt issued by MFI                 | 29,287             | -   | -      | 29,287   |

| <i>(in thousands)</i>                                      | December 31, 2013  |   |        |          |
|--|--------------------|---|--------|----------|
|  | Carrying<br>Amount | Fair Value<br>Level 1    Level 2    Level 3 |        |          |
| <b>Assets:</b>   |                    |   |        |          |
| Investments in preferred stock                             | \$31,371           | \$-   | \$-    | \$36,613 |
| Loans receivable   | 1,200              | -   | -      | 271      |
| <b>Liabilities:</b>  |                    |   |        |          |
| Senior interests in and debt owed to securitization trusts | -                  | -   | -      | -        |
| Mandatorily redeemable preferred shares                    | -                  | -   | -      | -        |
| Notes payable and other debt, bond related                 | 132,966            | -   | -      | 131,321  |
| Notes payable and other debt, non-bond related             | 72,974             | -   | -      | 65,253   |
| Notes payable and other debt related to CFVs               | 91,602             | -   | 50,338 | 40,178   |
| Subordinate debt issued by MFH                             | 114,950            | -   | -      | 42,869   |
| Subordinate debt issued by MFI                             | 29,471             | -   | -      | 29,471   |

**Investment in preferred stock** –The Company estimates fair value by using the terms and conditions of the preferred stock as compared to other, best available market benchmarks.

**Loans receivable** –The Company estimates fair value by discounting the expected cash flows using current market yields for similar loans. Loans receivable is recorded through “Other assets.”

**Notes payable and other debt** – The Company estimates fair value by discounting contractual cash flows using a market rate of interest or by estimating the fair value of the collateral supporting the debt arrangement, taking into account credit risk.

**Subordinate debt** – The Company estimates fair value by using best available market benchmarks, taking into account credit risk. There can be no assurance that the Company could repurchase the subordinated debt issued by MFH at the estimated fair value reflected in the table above.

## Note 9—FAIR VALUE MEASUREMENTS

**Recurring Valuations**

The following tables present assets and liabilities that are measured at fair value on a recurring basis at March 31, 2014 and December 31, 2013.

| (in thousands)           | March<br>31,<br>2014 | Fair Value<br>Measurement Levels |            |           |
|--------------------------|----------------------|----------------------------------|------------|-----------|
|                          |                      | Level<br>1                       | Level<br>2 | Level 3   |
| Assets:                  |                      |                                  |            |           |
| Bonds available-for-sale | \$184,883            | \$-                              | \$-        | \$184,883 |
| Derivative assets        | 541                  | -                                | 541        | -         |
| Liabilities:             |                      |                                  |            |           |
| Derivative liabilities   | \$653                | \$-                              | \$-        | \$653     |

| (in thousands)           | December<br>31, 2013 | Fair Value<br>Measurement Levels |            |           |
|--------------------------|----------------------|----------------------------------|------------|-----------|
|                          |                      | Level<br>1                       | Level<br>2 | Level 3   |
| Assets:                  |                      |                                  |            |           |
| Bonds available-for-sale | \$195,332            | \$-                              | \$-        | \$195,332 |
| Liabilities:             |                      |                                  |            |           |
| Derivative liabilities   | \$626                | \$-                              | \$-        | \$626     |

The following table presents activity for assets and liabilities measured at fair value on a recurring basis using Level 3 inputs for the three months ended March 31, 2014.

| (in thousands)  | Bonds<br>Available-for-sale | Derivative<br>Liabilities |
|---|-----------------------------|---------------------------|
| Balance, January 1, 2014  | \$ 195,332                  | \$ (626 )                 |
| Net losses included in earnings                                   | (948 )                      | (27 )                     |
| Net gains included in other comprehensive income <sup>(1)</sup>   | 4,906                       | -                         |
| Bonds eliminated due to real estate consolidation and foreclosure | (11,058 )                   | -                         |

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|                         |            |   |           |
|-------------------------|------------|---|-----------|
| Impact from settlements | (3,349     | ) | -         |
| Balance, March 31, 2014 | \$ 184,883 |   | \$ (653 ) |

(1) This amount represents \$4.9 million of unrealized net holding gains arising during the period.

The following table provides the amount included in earnings related to the activity presented in the table above, as well as additional realized losses recognized at derivative settlement for the three months ended March 31, 2014.

| (in thousands)   | Equity in<br>Losses from<br>Lower Tier<br>Property<br>Partnerships | Net losses<br>on<br>derivatives<br>(1) |
|--|--|--|
| Change in unrealized losses related to assets and liabilities still held at March 31, 2014 | \$ (948 )  | \$ (27 )                               |
| Additional realized losses recognized  | -  | (78 )                                  |
| Total losses reported in earnings  | \$ (948 )  | \$ (105 )                              |

(1) Amounts are reflected through "Net (losses) gains on assets and derivatives" on the consolidated statements of operations.



The following table presents activity for assets and liabilities measured at fair value on a recurring basis using Level 3 inputs for the three months ended March 31, 2013.

| (in thousands)  | Bonds<br>Available-for-sale | Derivative<br>Liabilities |
|---|-----------------------------|---------------------------|
| Balance, January 1, 2013  | \$ 969,394                  | \$ (1,067 )               |
| Net losses included in earnings                                 | (1,851 )                    | (85 )                     |
| Net gains included in other comprehensive income <sup>(1)</sup> | 11,000                      | -                         |
| Impact from redemption  | (4,395 )                    | -                         |
| Impact from settlements   | (5,334 )                    | 146                       |
| Balance, March 31, 2013   | \$ 968,814                  | \$ (1,006 )               |

*This amount includes \$10.8 million of unrealized net holding gains arising during the period, which is then (1) increased by \$0.4 million of unrealized bond losses reclassified into operations. This amount is then reduced by \$0.2 million of unrealized gains related to bonds that were redeemed.*

The following table provides the amount included in earnings related to the activity presented in the table above, as well as additional realized (losses) gains recognized at bond redemption and derivative settlement for the three months ended March 31, 2013.

| (in thousands)   | Net<br>losses<br>on<br>bonds<br><sup>(1)</sup> | Equity in<br>Losses from<br>Lower Tier<br>Property<br>Partnerships | Net losses<br>on<br>derivatives<br><sup>(2)</sup> |
|--|--|--|---|
| Change in unrealized losses related to assets and liabilities still held at March 31, 2013 | \$ (353 )                                      | \$ (1,498 )  | \$ (85 )  |
| Additional realized gains (losses) recognized  | 182  | -  | (77 )   |
| Total losses reported in earnings  | \$ (171 )                                      | \$ (1,498 )  | \$ (162 )   |

<sup>(1)</sup> Amounts are reflected through "Impairment on bonds" and "Net (losses) gains on assets and derivatives" on the consolidated statements of operations.

<sup>(2)</sup> Amounts are reflected through "Net (losses) gains on assets and derivatives" on the consolidated statements of operations.

The following methods or assumptions were used to estimate the fair value of these recurring financial instruments:

**Bonds Available-for-sale** – If a bond is performing and payment of full principal and interest is not deemed at risk, then the Company estimates fair value using a discounted cash flow methodology; specifically, the Company discounts contractual principal and interest payments, adjusted for expected prepayments. The discount rate is based on expected investor yield requirements adjusted for bond attributes such as the expected term of the bond, debt service coverage ratio, geographic location and bond size. The weighted average discount rate for the performing bond portfolio was 6.58% and 6.60% at March 31, 2014 and December 31, 2013, respectively, for performing bonds still held in the portfolio at March 31, 2014. If observable market quotes are available, the Company will estimate the fair value based on such quoted prices.

For non-performing bonds and certain performing bonds where payment of full principal and interest is deemed at risk, the Company estimates fair value by discounting the property's expected cash flows and residual proceeds using estimated market discount and capitalization rates, less estimated selling costs. The discount rate averaged 8.5% at March 31, 2014 and December 31, 2013 for the bonds remaining in our portfolio at March 31, 2014. The capitalization rate averaged 6.8% and 6.7% at March 31, 2014 and December 31, 2013, respectively, for the bonds remaining in our portfolio at March 31, 2014. However, to the extent available, the Company may estimate fair value based on a sale agreement, a letter of intent to purchase, an appraisal or other indications of fair value.

The discount rates and capitalization rates as discussed above are significant inputs to bond valuations and are unobservable in the market. To the extent discount rates and capitalization rates were to increase (decrease) in isolation the corresponding estimated bond values would decrease (increase).

**Derivative Financial Instruments** – At March 31, 2014, the Company had one interest rate swap contract and an interest rate cap contract. The interest rate swap contract was valued using an internal valuation model, taking into consideration credit risk. The interest rate cap contract was measured by a third party using observable market data, resulting in a Level 2 classification of the valuation hierarchy.

### **Non-recurring Valuations**

At March 31, 2014 and December 31, 2013, the Company had assets that were measured at fair value using a Level 3 fair value measurement on a non-recurring basis. At each period, the Company held loans with non-recurring valuations; however, these loans were de minimis. During the first quarter of 2014, the Company foreclosed on real estate previously classified as real estate held-for-use by a consolidated fund and venture. As a result of the foreclosure and the expected future sale, the Company reclassified the real estate to held-for-sale by MuniMae. Upon reclassification, it was determined that the carrying value was more than fair value resulting in a \$0.2 million impairment to bring the real estate down to its fair value less estimated costs to sell.

## Note 10—GUARANTEES AND COLLATERAL

## Guarantees

Guarantee obligations are recorded through “Other liabilities.”

The following table summarizes guarantees, by type, at March 31, 2014 and December 31, 2013:

|                           | March 31, 2014   |                 | December 31, 2013 |                 |
|---------------------------|------------------|-----------------|-------------------|-----------------|
| (in thousands)            | Maximum Exposure | Carrying Amount | Maximum Exposure  | Carrying Amount |
| Indemnification contracts | \$20,224         | \$ 1,114        | \$20,224          | \$ 1,198        |

The Company entered into indemnification contracts with the purchaser of the tax credit equity (“TCE”) business related to the guarantees of the investor yields on their investment in certain LIHTC Funds and indemnifications related to property performance on certain Lower Tier Property Partnerships (“LTTPs”). The Company made no cash payments related to these indemnification agreements for the three months ended March 31, 2014 and 2013. The carrying amount represents the amount of unamortized fees received related to these guarantees with no additional amounts recognized as management does not believe it is probable that it will have to make payments under these indemnifications.

The Company’s maximum exposure under its indemnification contracts represents the maximum loss the Company could incur under its guarantee agreements and is not indicative of the likelihood of the expected loss under the guarantee. The Company also has guarantees associated with LIHTC Funds that were not sold to the purchaser of the TCE business. See Note 15, “Consolidated Funds and Ventures” for information on these guarantees.

**Collateral and restricted assets**

The following table summarizes assets that are either pledged or restricted for the Company’s use at March 31, 2014 and December 31, 2013. This table also reflects certain assets held by CFVs in order to reconcile to the Company’s

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consolidated balance sheets.

|                                    |           | March 31, 2014  |                          |                          |                               |              |                      |
|------------------------------------|-----------|-----------------|--------------------------|--------------------------|-------------------------------|--------------|----------------------|
| (in thousands)                     | Note Ref. | Restricted Cash | Bonds Available-for-sale | Real Estate Held-for-Use | Investment in Preferred stock | Other Assets | Total Assets Pledged |
| Debt - notes payable               |           | \$-             | \$-                      | \$ 1,271                 | \$ -                          | \$6,322      | \$7,593              |
| Debt – total return swap financing |           | 20,007          | 104,257                  | -                        | 31,371                        | -            | 155,635              |
| Other                              | (1)       | 15,000          | 30,496                   | 14,279                   | -                             | 262          | 60,037               |
| CFVs                               | (2)       | 52,470          | -                        | 91,171                   | -                             | 22,693       | 166,334              |
| Total                              |           | \$87,477        | \$ 134,753               | \$ 106,721               | \$ 31,371                     | \$29,277     | \$389,599            |

|                                    |           | December 31, 2013 |                          |                          |                               |              |                      |
|------------------------------------|-----------|-------------------|--------------------------|--------------------------|-------------------------------|--------------|----------------------|
| (in thousands)                     | Note Ref. | Restricted Cash   | Bonds Available-for-sale | Real Estate Held-for-Use | Investment in Preferred stock | Other Assets | Total Assets Pledged |
| Debt - notes payable               |           | \$-               | \$-                      | \$ 1,735                 | \$ -                          | \$11,613     | \$13,348             |
| Debt – total return swap financing |           | 20,006            | 105,511                  | -                        | 31,371                        | -            | 156,888              |
| Other                              | (1)       | 15,000            | 29,258                   | 13,909                   | -                             | 294          | 58,461               |
| CFVs                               | (2)       | 52,897            | -                        | 102,314                  | -                             | 23,664       | 178,875              |
| Total                              |           | \$87,903          | \$ 134,769               | \$ 117,958               | \$ 31,371                     | \$35,571     | \$407,572            |

(1) *The Company pledges collateral in connection with various guarantees that it has provided.*

(2) *These are assets held by CFVs. The real estate serves as collateral to bonds eliminated in consolidation.*

## Note 11—Commitments and Contingencies

## Operating Leases

The Company has various operating leases that expire at various dates through 2018. These leases require the Company to pay property taxes, maintenance and other costs.

The following table summarizes rental expense and rental income from operating leases for the three months ended March 31, 2014 and 2013 reported through “General and administrative” on the consolidated statements of operations:

|                    | For the three<br>months ended<br>March 31, |         |
|--------------------|--|---------|
|                    | 2014                                       | 2013    |
| Rental expense     | \$(210)                                    | \$(534) |
| Rental income      | 112  | 327     |
| Net rental expense | \$(98 )                                    | \$(207) |

The following table summarizes the future minimum rental commitments on non-cancelable operating leases at March 31, 2014:

| (in thousands)                          |         |
|---|---------|
| 2014                                    | \$314   |
| 2015                                    | 425     |
| 2016                                    | 430     |
| 2017                                    | 104     |
| 2018                                    | 39      |
| Total minimum future rental commitments | \$1,312 |

During the first quarter of 2014, the Company terminated an office lease and a related sublease. The Company paid \$0.3 million in fees to the landlord to terminate the office lease.

## Litigation

From time to time, the Company and its subsidiaries are named as defendants in various litigation matters arising in the ordinary course of business. These proceedings may include claims for substantial or indeterminate compensatory or punitive damages, or for injunctive or declaratory relief.

The Company establishes reserves for litigation matters when those matters present loss contingencies that are probable and can be reasonably estimated. Once established, reserves may be adjusted when new information is obtained.

It is the opinion of the Company's management that adequate provisions have been made for losses with respect to litigation matters and other claims that existed at March 31, 2014. Management believes the ultimate resolution of these matters is not likely to have a material effect on its financial position, results of operations or cash flows. Assessment of the potential outcomes of these matters involves significant judgment and is subject to change, based on future developments, which could result in significant changes.

#### ***Shareholder Matters***

The Company is a defendant in a purported class action lawsuit and two derivative suits originally filed in 2008. The plaintiffs in the class action lawsuit claim to represent a class of investors in the Company's shares who allegedly were injured by misstatements in press releases and SEC filings between May 3, 2004, and January 28, 2008. The plaintiffs seek unspecified damages for themselves and the shareholders of the class they purport to represent. In the derivative suits, the plaintiffs claim, among other things, that the Company was injured because its directors and certain named officers did not fulfill duties regarding the accuracy of its financial disclosures. Both the class action and the derivative cases are pending in the United States District Court for the District of Maryland. The Company filed a motion to dismiss the class action and in June 2012, the Court issued a ruling dismissing all of the counts alleging any knowing or intentional wrongdoing by the Company or its affiliates, directors and officers. The plaintiffs appealed the Court's ruling and on March 7, 2014, the United States Court of Appeals for the Fourth Circuit unanimously affirmed the lower Court's ruling. As a result of these rulings, the only counts remaining in the case relate to the Company's dividend reinvestment plan.

## Note 12—EQUITY

## Common Share Information

The following table provides a summary of net income to common shareholders as well as information pertaining to weighted average shares used in the per share calculations as presented on the consolidated statements of operations for the three months ended March 31, 2014 and 2013.

| (in thousands)                                  | For the three<br>months ended<br>March 31, |          |
|---|--|----------|
|   | 2014                                       | 2013     |
| Net (loss) income from continuing operations    | \$(1,023 )                                 | \$35,251 |
| Net income from discontinued operations         | 14,629                                     | 4,025    |
| Net income to common shareholders               | \$13,606                                   | \$39,276 |
| Basic weighted-average shares <sup>(1)</sup>    | 40,207                                     | 42,445   |
| Common stock equivalents <sup>(2) (3) (4)</sup> | 1,457                                      | 1,272    |
| Diluted weighted-average shares                 | 41,664                                     | 43,717   |

<sup>(1)</sup> *Includes common shares issued and outstanding, as well as non-employee directors' and employee deferred shares that have vested, but are not issued and outstanding.*

*At March 31, 2014, 2.0 million stock options were in the money and had a dilutive impact of 1.4 million shares. In addition, 0.2 million unvested employee deferred shares had a dilutive impact of 0.1 million shares for the three months ended March 31, 2014.*

<sup>(3)</sup> *At March 31, 2013, 2.1 million stock options were in the money and had a dilutive impact of 1.3 million shares.*

<sup>(4)</sup> *For the three months ended March 31, 2014 and 2013, the average number of options excluded from the calculations of diluted earnings per share was 0.3 million because of their anti-dilutive effect.*

## Common Shares

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As of March 31, 2014, through a series of actions, our Board of Directors authorized a stock repurchase program of up to 5.0 million shares at a price of up to 95% of the Company's reported common shareholders' equity per share as shown on the Company's most recent filed periodic report at the time of repurchase. On May 8, 2014, the Board of Directors further amended the plan to increase the number of shares authorized to be repurchased under the plan from 5.0 million to 7.0 million, while maintaining the maximum price at 95% of the Company's reported common shareholders' equity per share as of the most recent filed periodic report.

During the three months ended March 31, 2014, the Company repurchased 0.7 million shares at an average price of \$1.28. On April 2, 2014, the Company acquired 0.8 million shares at \$1.53 per share from an unaffiliated seller, in a block purchase pursuant to the Company's stock repurchase program. As of May 9, 2014, the Company has capacity to repurchase an additional 3.5 million shares.

The Company's common equity at March 31, 2014 was \$80.7 million resulting in an equity per common share of \$2.02. As a result, the maximum price the Company may pay to repurchase stock upon the filing of this report until the maximum price is reset upon the filing of its 2014 second quarter filing, or the plan is amended, is \$1.92.

### Noncontrolling Interests

A significant component of equity is comprised of outside investor interests in entities that the Company consolidates. The Company reported the following noncontrolling interests within equity in entities that the Company did not wholly own at March 31, 2014 and December 31, 2013:

| (in thousands)                                | March<br>31,<br>2014 | December<br>31, 2013 |
|---|----------------------|----------------------|
| Noncontrolling interests in:                  |                      |                      |
| LIHTC Funds                                   | \$315,810            | \$328,236            |
| SA Fund                                       | 133,914              | 130,839              |
| Consolidated Lower Tier Property Partnerships | 14,685               | 16,086               |
| IHS   | (1,695 )             | (1,648 )             |
| Total   | \$462,714            | \$473,513            |

Substantially all of these interests represent limited partner interests in partnerships or the equivalent of limited partner interests in limited liability companies. In allocating income between the Company and the noncontrolling interest holders of the consolidated entities, the Company takes into account the legal agreements governing ownership, and other contractual agreements and interests the Company has with the consolidated entities. See Note 15, "Consolidated Funds and Ventures" for more information.



## **LIHTC Funds**

The noncontrolling interest in the LIHTC Funds is comprised primarily of the LIHTC Funds' investment in Lower Tier Property Partnerships as well as operating cash partially offset by the LIHTC Funds' obligations, which primarily consist of unfunded equity commitments to Lower Tier Property Partnerships. At March 31, 2014, there were \$13.5 million of unfunded equity commitments. The vast majority of the equity in the LIHTC Funds is held by third parties as the Company's equity interest is nominal (ranging from 0.01% to 0.04%). A LIHTC Fund's investment in Lower Tier Property Partnerships is accounted for under the equity method, which means the investment balance is impacted by its share of Lower Tier Property Partnership income or loss. By design, the Lower Tier Property Partnerships typically generate net losses which are generally driven by depreciation of the rental property. The investment balance is also impacted by impairment charges as well as investment disposition activity. The decline in the noncontrolling interest balance was primarily a result of the decline in the LIHTC Funds' investment balance mainly due to net operating losses and impairment charges recognized in the first quarter of 2014. During the first quarter of 2014, the Funds' investment balance declined by \$11.8 million and the noncontrolling interest balance declined by \$12.4 million. See Note 15, "Consolidated Funds and Ventures" for more information.

## **SA Fund**

The noncontrolling interest in the SA Fund is comprised primarily of the SA Fund's investment in for-sale and rental properties as well as operating cash partially offset by the SA Fund's debt obligations. The vast majority of the equity in the SA Fund is held by third parties as the Company's equity interest is 2.7%. The SA Fund's investments in for-sale and rental properties are accounted for at fair value. During the first quarter of 2014, the SA Fund's noncontrolling interest balance increased by \$3.1 million, which was due to \$4.1 million of net operating income offset by \$1.0 million of foreign currency translation loss adjustments for the three months ended March 31, 2014. Because the SA Fund's functional currency is the South African rand and the Company's functional currency is the US dollar, the Company translates the SA Fund's rand balance sheet into a dollar denominated balance sheet as part of consolidating the SA Fund into the Company's balance sheet. The translation losses recorded for the three months ended March 31, 2014 were a result of the weakening of the South African rand as compared to the US dollar. The Company recorded a de minimis amount of foreign currency translation losses through accumulated other comprehensive income allocable to common shareholders for the three months ended March 31, 2014.

## **Consolidated Lower Tier Property Partnerships**

At March 31, 2014 and December 31, 2013, two non-profit entities (which are consolidated by the Company) consolidated certain Lower Tier Property Partnerships because they were either the GP or the owner of rental properties.

These non-profits consolidated nine and 11 Lower Tier Property Partnerships at March 31, 2014 and December 31, 2013, respectively, of which all of the Lower Tier Property Partnerships were classified as held-for-use at both period ends.

## IHS

At March 31, 2014 and December 31, 2013, 17% of IHS was held by third parties.

### Accumulated Other Comprehensive Income Allocable to Common Shareholders

The following table summarizes the net change in accumulated other comprehensive income allocable to common shareholders and amounts reclassified out of accumulated other comprehensive income for the three months ended March 31, 2014.

| (in thousands)  | Net Unrealized<br>Gains on Bonds<br>Available-for-Sale | Income<br>Tax<br>Expense | Foreign<br>Currency<br>Translation | Accumulated<br>Other<br>Comprehensive<br>Income |
|---|--|--------------------------|------------------------------------|---|
| Balance at January 1, 2014  | \$ 36,868  | \$ -                     | \$ (209 )                          | \$ 36,659                                       |
| Unrealized net holding gains arising during period  | 4,906  | -                        | 2                                  | 4,908   |
| Reclassification of unrealized gains to operations due to consolidation of funds and ventures | (2,003 )   | -                        | -                                  | (2,003 )  |
| Other   | -  | (129 )                   | -                                  | (129 )  |
| Net current period other comprehensive income   | 2,903  | (129 )                   | 2                                  | 2,776   |
| Balance at March 31, 2014   | \$ 39,771  | \$ (129 )                | \$ (207 )                          | \$ 39,435                                       |

The following table summarizes the net change in accumulated other comprehensive income and amounts reclassified out of accumulated other comprehensive income for the three months ended March 31, 2013.

|   | Unrealized Gains<br>on Bonds<br>Available-for-Sale | Foreign<br>Currency<br>Translation | Accumulated<br>Other<br>Comprehensive<br>Income |
|---|--|------------------------------------|---|
| Balance at January 1, 2013                                  | \$ 139,021   | \$ (334 )                          | \$ 138,687                                      |
| Unrealized net holding gains (losses) arising during period | 10,829   | (13 )                              | 10,816  |
| Reversal of unrealized gains on sold/redeemed bonds         | (182 )   | (1) <sup>(1)</sup> -               | (182 )  |
| Reclassification of unrealized losses to income             | 353  | -                                  | 353   |
| Net current period other comprehensive income               | 11,000   | (13 )                              | 10,987  |
| Balance at March 31, 2013                                   | \$ 150,021   | \$ (347 )                          | \$ 149,674                                      |

<sup>(1)</sup> Realized gains on bond redemptions included in “Net gains on bonds” in the Consolidated Statement of Operations. There is no applicable income tax on the realized gains.

#### Note 13—STOCK-BASED COMPENSATION

The Company has stock-based compensation plans (“**Plans**”) for Non-employee Directors (“**Non-employee Directors’ Stock-Based Compensation Plan**”) and stock-based incentive compensation plans for employees (“**Employees’ Stock-Based Compensation Plan**”).

Total compensation expense recorded for these Plans was as follows for the three months ended March 31, 2014 and 2013:

| (in thousands)  | For the three<br>months ended<br>March 31, |         |
|---|--|---------|
|   | 2014                                       | 2013    |
| Employees’ Stock-Based Compensation Plan              | \$942                                      | \$1,041 |
| Non-employee Directors’ Stock-Based Compensation Plan | 75   | 63      |
| Total   | \$1,017                                    | \$1,104 |

Employees’ Stock-Based Compensation Plan

As of March 31, 2014, there were approximately 1.9 million share awards available to be issued under Employees' Stock-Based Compensation Plans. While each existing Employees' Stock-Based Compensation Plan has been approved by the Company's Board of Directors, not all of the Plans have been approved by the Company's shareholders; the non-shareholder approved Plans are currently restricted to the issuance of stock options. As a result, of the 1.9 million shares available under the plans, only 0.1 million are available to be issued in the form of either stock options or shares; all remaining share awards must be issued in the form of stock options.

### *Employee Common Stock Options*

The Company measures the fair value of options granted with solely time-based vesting and options granted with a specific stock price that have vested because the performance condition has been achieved, using a lattice model for purposes of recognizing compensation expense. The Company believes the lattice model provides a better estimate of the fair value of time-based options as, according to FASB's Accounting Standards Codification Topic 718, "the design of a lattice model more fully reflects the substantive characteristics of a particular employee share option." The Company measures the fair value of unvested options granted with specific stock price targets using a Monte Carlo simulation for purposes of recognizing compensation expense. Because the options granted with stock price targets contain a "market condition" under FASB's Accounting Standards Codification Topic 718, a Monte Carlo simulation is used to simulate future stock price movements for the Company. The Company believes a Monte Carlo simulation provides a better estimate of the fair value of performance-based options as the model's flexibility allows for the fair value to account for the vesting provisions as well as the different probabilities of stock price outcomes.

The following table summarizes option activity under the Employees' Stock-Based Compensation Plans:

| (in thousands, except per option data)          | Number<br>of<br>Options | Weighted-<br>average<br>Exercise<br>Price per<br>Option | Weighted-<br>average<br>Remaining<br>Contractual<br>Life per<br>Option<br>(in years) | Aggregate<br>Intrinsic<br>Value <sup>(1)</sup> | Period<br>End<br>Liability<br><sup>(2)</sup> |
|---|-------------------------|---|--|--|--|
| Outstanding at January 1, 2013 <sup>(1)</sup>   | 2,345                   | \$ 3.61   | 7.8  | \$ 58  | \$ 355                                       |
| Forfeited/Expired in 2013                       | (264 )                  | 26.50   |  |  |  |
| Outstanding at December 31, 2013 <sup>(1)</sup> | 2,081                   | 0.70  | 7.3  | 1,644  | 1,785  |
| Forfeited/Expired in 2014                       | -                       |   |  |  |  |
| Outstanding at March 31, 2014 <sup>(1)</sup>    | 2,081                   | 0.70  | 7.1  | 2,516  | 2,612  |
| Number of options that were exercisable at:     |                         |   |  |  |  |
| December 31, 2013                               | 1,436                   | 0.86  | 6.9  |  |  |
| March 31, 2014                                  | 1,624                   | 0.80  | 6.9  |  |  |

<sup>(1)</sup> *Intrinsic value is based on outstanding options.*

<sup>(2)</sup> *Only options that were amortized based on a vesting schedule have a liability balance. These options were 2.0 million; 1.9 million; and 1.5 million at March 31, 2014, December 31, 2013 and January 1, 2013, respectively.*

The value of employee options increased by \$0.8 million during the three months ended March 31, 2014 and was recognized as additional compensation expense.

#### *Employee Deferred Shares*

The following table summarizes the deferred shares granted to employees. The grants outstanding at March 31, 2014, have both time and price vesting requirements. A portion of the shares vest over the next two years and a portion of the shares vest if the average price requirement of \$2.00 per share and \$2.50 per share is met, respectively.

| (in thousands, except per share data) | Deferred<br>Share<br>Grants | Weighted-<br>average<br>Grant | Period<br>End<br>Liability |
|---------------------------------------|-----------------------------|-------------------------------|----------------------------|
|---------------------------------------|-----------------------------|-------------------------------|----------------------------|

|                          |       | Date<br>Share<br>Price |        |
|--------------------------|-------|------------------------|--------|
| Balance, January 1, 2014 | 289   | \$ 3.29                | \$ 218 |
| Granted in 2014          | -     |                        |        |
| Issued in 2014           | (81 ) | 9.48                   |        |
| Balance, March 31, 2014  | 208   | 0.88                   | 221    |

The Company recognized \$0.1 million of additional compensation expense related to employee deferred shares, mainly driven by the increase in MuniMae's share price and amortization of the 2013 grants.

#### Non-employee Directors' Stock-Based Compensation Plan

The Non-employee Directors' Stock-based Compensation Plans authorize a total of 5.6 million shares for issuance, of which 2.2 million were available to be issued at March 31, 2014. The Non-employee Directors' Stock-based Compensation Plans provide for grants of non-qualified common stock options, common shares, restricted shares and deferred shares.

At December 31, 2013 there were 78,125 director options that were vested and outstanding with a weighted average strike price of \$0.36 and an aggregate intrinsic value of \$58,984. All of these options were exercised on March 25, 2014 leaving no outstanding director options as of March 31, 2014.

See the table below which summarizes the director options that vested as well as the common shares and deferred shares granted to the directors for services rendered for the three months ended March 31, 2014 and 2013. The directors are fully vested in the deferred shares at the grant date.

| (in thousands, except share price data) | Common Shares Granted | Deferred Shares Granted | Weighted-average Grant Date Share Price | Options Vested | Directors' Fees Expense |
|---|-----------------------|-------------------------|---|----------------|-------------------------|
| March 31, 2014                          | 19                    | 9                       | \$ 1.32                                 | -              | \$ 75                   |
| March 31, 2013                          | -                     | 25                      | 1.01                                    | 20             | 63                      |

For the three months ended March 31, 2014 and 2013, the Company recognized \$75,000 and \$62,500 in Director fees, of which \$37,500 and \$31,250 was paid in cash and the balance in common shares, deferred shares and vested options. Director fees are reflected in "General and administrative" on the consolidated statements of operations.

The Company incurred Director fees for six and five independent directors during the three months ended March 31, 2014 and 2013, respectively.

#### Note 14—discontinued operations

The table below reflects the activity related to the Company's discontinued operations. The revenues, expenses and all other statement of operations activity in discontinued operations, including the gains and losses on dispositions, have been classified as "Income from discontinued operations, net of tax" and "Net losses (income) allocable to noncontrolling interests in CFVs and IHS – related to discontinued operations" on the consolidated statements of operations.

Three rental properties with a carrying value of \$20.9 million were classified as real estate held-for-sale at March 31, 2014. The revenues, expenses and all other statement of operations amounts were reclassified to "Income from discontinued operations, net of tax."

During the first quarter of 2014, the Company sold the two real estate properties and related assets and obligations that were classified as held-for-sale at December 31, 2013 for \$35.8 million which resulted in a gain on sale of real estate of \$14.0 million.

| (in thousands)   | For the three<br>months ended<br>March 31, |         |
|--|--|---------|
|  | 2014                                       | 2013    |
| Sublease income  | \$-  | \$369   |
| Income from CFVs (primarily rental income)                                       | 279  | 3,924   |
| Income from REO operations   | 302  | -       |
| Rent expense   | -  | (369 )  |
| Expenses from CFVs (primarily operating expenses)                                | (244 )                                     | (3,670) |
| Expenses from REO operations   | (451 )                                     | -       |
| Other income   | 83   | 90      |
| Other expense  | (28 )                                      | (279 )  |
| Income tax expense   | (504 )                                     | -       |
| Net (loss) income before disposal activity                                       | (563 )                                     | 65      |
| Disposal:  |  |         |
| Net gains related to REO   | 15,037                                     | -       |
| Net gains related to CFVs  | 5  | 4,996   |
| Net income from discontinued operations  | 14,479                                     | 5,061   |
| Loss (income) from discontinued operations allocable to noncontrolling interests | 150  | (1,036) |
| Net income to common shareholders from discontinued operations                   | \$14,629                                   | \$4,025 |



The details of net income to common shareholders from discontinued operations for the three months ended March 31, 2014 and 2013 are as follows:

| (in thousands)   | For the three months ended |         |
|--|----------------------------|---------|
|  | March 31,                  |         |
|  | 2014                       | 2013    |
| Interest income  | \$185                      | \$615   |
| Other income   | 385                        | 459     |
| Other expense  | (479 )                     | (698 )  |
| Income tax expense   | (504 )                     | -       |
| Net gains on disposal of REO                                   | 15,037                     | -       |
| Net gains on redemption of bonds                               | 5                          | 3,649   |
| Net income to common shareholders from discontinued operations | \$14,629                   | \$4,025 |

#### Note 15—CONSOLIDATED FUNDS AND VENTURES

Due to the Company's minimal equity ownership interests in certain consolidated entities, the assets, liabilities, revenues, expenses, equity in losses from those entities' unconsolidated Lower Tier Property Partnerships and the losses allocated to the noncontrolling interests of the consolidated entities have been separately identified on the consolidated balance sheets and statements of operations. Third-party ownership in these CFVs is recorded in equity as "Noncontrolling interests in CFVs and IHS."

The total assets, by type of consolidated fund or venture, at March 31, 2014 and December 31, 2013 are summarized as follows:

| (in thousands)                                | March 31, 2014 | December 31, 2013 |
|---|----------------|-------------------|
| LIHTC Funds                                   | \$316,764      | \$329,033         |
| SA Fund                                       | 188,099        | 184,649           |
| Consolidated Lower Tier Property Partnerships | 96,259         | 107,362           |
| Other consolidated entities                   | 2,108          | 2,163             |
| Total assets of CFVs                          | \$603,230      | \$623,207         |

The following provides a detailed description of the nature of these entities.

## **LIHTC Funds**

In general, the LIHTC Funds invest in limited partnerships that develop or rehabilitate and operate affordable multifamily housing rental properties. These properties generate tax operating losses and federal and state income tax credits for their investors, enabling them to realize a return on their investment through reductions in income tax expense. The LIHTC Funds' primary assets are their investments in Lower Tier Property Partnerships, which are the owners of the affordable housing properties (see Investments in Lower Tier Property Partnerships in the Asset Summary below). The LIHTC Funds account for these investments using the equity method of accounting. At March 31, 2014 and December 31, 2013, the Company owned the GP interest in thirteen LIHTC Funds. The Company continues to consolidate 11 of these funds at March 31, 2014 and December 31, 2013. The Company's GP ownership interests of the funds remaining at March 31, 2014 ranges from 0.01% to 0.04%. The Company has guarantees associated with these funds. These guarantees, along with the Company's ability to direct the activities of the funds, have resulted in the Company being the primary beneficiary for financial reporting purposes. At March 31, 2014 and December 31, 2013, the Company's maximum exposure under these guarantees is estimated to be approximately \$614.4 million; however, the Company does not anticipate any losses under these guarantees.

## **SA Fund**

The Company is the majority owner of the GP of the SA Fund, which is an investment fund formed to invest directly or indirectly in affordable for-sale and rental housing primarily in South Africa (see SA Fund investments in the Asset Summary below). The SA Fund has \$119.5 million in equity commitments from investors, of which \$114.2 million has been funded at March 31, 2014. As a 2.7% limited partner of the SA Fund, the Company's portion of this equity commitment is \$3.2 million. At March 31, 2014, the Company had funded \$3.2 million of this equity commitment. The SA Fund also has an agreement with Overseas Private Investment Corporation ("OPIC"), an agency of the US, to provide loan financing not to exceed \$80.0 million, of which \$49.1 million has been funded at March 31, 2014. Because the Company is deemed the primary beneficiary of the SA Fund through its majority owned GP interest in the SA Fund, the Company's 2.7% equity investment is eliminated and the SA Fund is consolidated. The Company is allocated 2.7% of the SA Fund's operating activities through an income or loss allocation.

### Consolidated Lower Tier Property Partnerships

The Company consolidates two non-profit entities for which it is deemed the primary beneficiary (see Other Consolidated Entities below). These non-profit entities consolidate certain Lower Tier Property Partnerships because they are deemed to be the primary beneficiary. The Company does not have an equity interest in the Consolidated Lower Tier Property Partnerships or the non-profit entities. Generally, the assets held by these Consolidated Lower Tier Property Partnerships are affordable multifamily housing properties financed with tax credit equity and/or tax-exempt bonds. In many cases, the Company owns an interest in the tax credit equity investment and/or the bond used to finance the property. The REO, which is the primary asset of the Consolidated Lower Tier Property Partnerships is reported in “Real estate held-for-use, net” and “Real estate held-for-sale related to CFV” on the consolidated balance sheets. See the Asset Summary below.

### Other Consolidated Entities

The Company also has other consolidated entities where it has been deemed to be the primary beneficiary or the Company has a controlling interest. At March 31, 2014, these entities include two non-profit entities that provide charitable services and programs for the affordable housing market.

The following section provides more information related to the assets of the CFVs at March 31, 2014 and December 31, 2013.

### Asset Summary:

| (in thousands)                                  | March<br>31,<br>2014 | December<br>31, 2013 |
|---|----------------------|----------------------|
| Cash, cash equivalents and restricted cash      | \$52,470             | \$52,897             |
| Investments in Lower Tier Property Partnerships | 274,229              | 286,007              |
| SA Fund investments                             | 162,667              | 158,325              |
| Real estate held-for-use, net                   | 91,171               | 102,314              |
| Other assets                                    | 22,693               | 23,664               |
| Total assets of CFVs                            | \$603,230            | \$623,207            |

Substantially all of the assets of the CFVs are restricted for use by the specific owner entity and are not available for the Company’s general use.

**LIHTC Funds' Investments in Lower Tier Property Partnerships**

The Lower Tier Property Partnerships of the LIHTC Funds are considered variable interest entities; although in most cases it is the third party GP who is the primary beneficiary. Therefore, substantially all of the LIHTC Funds' investments in Lower Tier Property Partnerships are accounted for under the equity method. The following table provides the LIHTC Funds' investment balances in the unconsolidated Lower Tier Property Partnerships as well as the assets and liabilities of the Lower Tier Property Partnerships at March 31, 2014 and December 31, 2013:

| (in thousands)   | March 31,<br>2014 | December<br>31, 2013 |
|--|-------------------|----------------------|
| LIHTC Funds' investment in Lower Tier Property Partnerships          | \$274,229         | \$286,007            |
| Total assets of Lower Tier Property Partnerships <sup>(1)</sup>      | \$1,313,875       | \$1,324,704          |
| Total liabilities of Lower Tier Property Partnerships <sup>(1)</sup> | 1,041,395         | 1,038,983            |

<sup>(1)</sup> *The assets of the Lower Tier Property Partnerships are primarily real estate and the liabilities are predominantly mortgage debt.*

The Company's maximum exposure to loss from the LIHTC Funds and the underlying Lower Tier Property Partnerships relate to the guarantee exposure associated with the LIHTC Funds discussed above and the Company's bonds which represent the primary mortgage debt obligation owed by certain LTPPs of the LIHTC Funds. The fair value of the Company's bonds secured by properties owned by the Lower Tier Property Partnerships at March 31, 2014 and December 31, 2013, was \$64.5 million and \$64.9 million, respectively.

**SA Fund Investments**

The SA Fund was organized under South African law in a similar manner to US investment companies and therefore follows accounting guidance specific to investment companies which requires fair value accounting for investments. The Company calculates such fair value based on estimates because there are no readily available market values. In establishing fair values of its investments, the Company considers financial conditions and operating results, local market conditions, market values of comparable companies and real estate, the stage of each investment, and other factors as appropriate, including obtaining appraisals from independent third-party licensed appraisers.

As required by GAAP, assets and liabilities are classified into levels based on the lowest level of input that is significant to the fair value measurement, see Note 9, "Fair Value Measurements." The SA Fund investments are carried at their fair value of \$162.7 million and \$158.3 million at March 31, 2014 and December 31, 2013, respectively and are considered Level 3 valuations. As noted in the following table, during the first three months of 2014, the Fund recorded fair value gains of \$4.9 million based on internal fair value estimates; however, these gains were offset by \$1.2 million of foreign currency translation losses. Because the SA Fund's functional currency is the South African rand and the Company's functional currency is the US dollar, the Company translates the SA Fund's rand balance sheet

into a dollar denominated balance sheet as part of consolidating the SA Fund into the Company's balance sheet. The translation losses recorded during the first three months of 2014 were a result of the weakening of the South African rand as compared to the US dollar. The Company's economic share of the SA Fund's operating activities and the related foreign currency translation loss was 2.7%, resulting in \$0.1 million of net comprehensive income allocable to the common shareholders for the first three months of 2014.

The following table presents the activity for the SA Fund investments at fair value on a recurring basis using Level 3 inputs for the three months ended March 31, 2014 and 2013:

| (in thousands)  | For the three months ended |           |
|---|----------------------------|-----------|
|   | March 31, 2014             | 2013      |
| Balance, January 1,   | \$158,325                  | \$161,433 |
| Net gains included in earnings related to CFVs  | 4,867                      | 11,356    |
| Net foreign currency translation losses included in other comprehensive income attributable to CFVs | (1,192 )                   | (13,940 ) |
| Impact from purchases   | 4,606                      | 3,709     |
| Impact from sales and distributions   | (3,939 )                   | (972 )    |
| Balance, March 31,  | \$162,667                  | \$161,586 |

The SA Fund has committed \$166.6 million of capital to the project entities who in turn invest that capital into affordable for-sale and rental properties of which \$136.7 million was funded at March 31, 2014.

#### **Consolidated Lower Tier Property Partnerships' Real estate held-for-use, net**

The real estate held-for-use by Consolidated Lower Tier Property Partnerships was comprised of the following at March 31, 2014 and December 31, 2013:

| (in thousands)                   | March 31, 2014 | December 31, 2013 |
|----------------------------------|----------------|-------------------|
| Building, furniture and fixtures | \$99,299       | \$108,424         |
| Accumulated depreciation         | (19,315)       | (17,997 )         |
| Land                             | 11,187         | 11,887            |
| Total                            | \$91,171       | \$102,314         |

Depreciation expense was \$1.7 million and \$2.0 million for the three months ended March 31, 2014 and 2013, respectively, of which \$0.1 million and \$0.8 million was recorded in discontinued operations for the three months ended March 31, 2014 and 2013, respectively. Buildings are depreciated over a period of 40 years. Furniture and fixtures are depreciated over a period of six to seven years. The Company did not recognize any impairment losses for the three months ended March 31, 2014 and 2013.

The Consolidated Lower Tier Property Partnerships which own the real estate held-for-use (affordable multifamily properties) were consolidated by non-profit entities that are in turn consolidated by the Company. The Company does not have an equity interest in the Consolidated Lower Tier Property Partnerships or the non-profit entities. However, the Company provided debt financing to the Consolidated Lower Tier Property Partnerships. In consolidation, because the Company consolidates the Lower Tier Property Partnerships, the real estate held by the Consolidated Lower Tier Property Partnerships is reflected on the Company's balance sheet. The Company's bonds have been eliminated against the related mortgage debt obligations of the Consolidated Lower Tier Property Partnerships. The Company's maximum loss exposure is the fair value of its bonds. At March 31, 2014, the fair value of these bonds was \$39.8 million, including \$2.0 million of net unrealized gains occurring since consolidation that have not been reflected in the Company's common shareholders' equity given that the Company is required to consolidate and account for the real estate, which prohibits an increase in value from its original cost basis until the real estate is sold.

During the first quarter of 2014, the Company foreclosed on two properties that were reported as real estate held-for-use related to Consolidated Funds and Ventures at December 31, 2013. At the time of transfer, the two real estate properties had a carrying amount of \$9.8 million. As a result of this foreclosure, the Company reclassified the real estate from real estate related to Consolidated Funds and Ventures to real estate related to MuniMae.

**Liability Summary:**

The following section provides more information related to the liabilities of the CFVs at March 31, 2014 and December 31, 2013.

| (in thousands)   | March<br>31,<br>2014 | December<br>31, 2013 |
|--|----------------------|----------------------|
| Liabilities of CFVs:   |                      |                      |
| Debt   | \$91,312             | \$91,602             |
| Unfunded equity commitments to unconsolidated Lower Tier Property Partnerships | 13,461               | 13,461               |
| Other liabilities  | 4,957                | 4,043                |
| Total liabilities of CFVs  | \$109,730            | \$109,106            |

**Debt**

At March 31, 2014 and December 31, 2013, the debt of the CFVs had the following terms:

| (in thousands)                                | March 31, 2014     |                | Weighted-average<br>Effective<br>Interest Rates | Maturity Dates                   |
|---|--------------------|----------------|---|----------------------------------|
|   | Carrying<br>Amount | Face<br>Amount |   |                                  |
| SA Fund <sup>(1)</sup>                        | \$49,886           | \$49,886       | 2.6%  | April 2018                       |
| Consolidated Lower Tier Property Partnerships | 41,426             | 40,513         | 6.3   | Various dates through March 2049 |
| Total   | \$91,312           | \$90,399       |   |                                  |
|   |                    |                |   |                                  |
| (in thousands)                                | December 31, 2013  |                | Weighted-average<br>Effective<br>Interest Rates | Maturity Dates                   |
|   | Carrying<br>Amount | Face<br>Amount |   |                                  |
| SA Fund <sup>(1)</sup>                        | \$49,886           | \$49,886       | 2.6%  | April 2018                       |
| Consolidated Lower Tier Property Partnerships | 41,716             | 40,987         | 6.3   | Various dates through March 2049 |
| Total   | \$91,602           | \$90,873       |   |                                  |



<sup>(1)</sup> *This amount includes \$0.8 million of capitalized interest for the period ended March 31, 2014 and December 31, 2013.*

### **SA Fund**

The SA Fund has an agreement with OPIC to provide loan financing not to exceed \$80.0 million. The SA Fund has drawn a total of \$49.1 million of debt against this financing arrangement as of March 31, 2014. This debt is an obligation of the SA Fund and there is no recourse to the Company.

This debt is denominated in US dollars; however, the SA Fund's functional currency is the South African rand. Therefore, the SA Fund is exposed to foreign currency risk. In order to hedge this risk, from an economic standpoint, the SA Fund has entered into certain foreign exchange derivative contracts. As required, these derivative instruments are carried at fair value. The SA Fund does not designate these derivatives as accounting hedges and therefore, changes in fair value are recognized through "Net gains related to CFVs" on the consolidated statements of operations. The change of value in the debt obligation due to currency fluctuation is recognized through "Expenses from CFVs" on the consolidated statements of operations.

As required by GAAP, assets and liabilities are classified into levels based on the lowest level of input that is significant to the fair value measurement, see Note 9, "Fair Value Measurements." The SA Fund derivative assets are carried at \$8.4 million and \$8.5 million at March 31, 2014 and December 31, 2013, respectively based on Level 2 Fair Value measurements as determined by a third party. The SA Fund derivatives increase in value when the South African rand declines in value in comparison to the US dollar. The South African rand is the functional currency of the Fund; as such, the derivatives (as well as all SA Fund assets) are subject to foreign currency translation adjustment when translated to the Company's dollar denominated balance sheet and lose value as the South African rand declines in value in comparison to the US dollar.

At March 31, 2014, the SA Fund had \$3.3 million of cash pledged as collateral for the foreign exchange derivative contracts.

**Other**

The following section provides more information related to the income statement of the CFVs for the three months ended March 31, 2014 and 2013.

**Income Statement Summary:**

| (in thousands)  | For the three<br>months ended<br>March 31, |          |
|---|--|----------|
|   | 2014                                       | 2013     |
| Revenue:  |  |          |
| Rental and other income from real estate                                | \$3,624                                    | \$2,164  |
| Interest and other income   | 1,426                                      | 624      |
| Total revenue from CFVs   | 5,050                                      | 2,788    |
| Expenses:   |  |          |
| Depreciation and amortization   | 2,218                                      | 1,726    |
| Interest expense  | 1,069                                      | 498      |
| Other operating expenses  | 2,952                                      | 2,028    |
| Foreign currency loss   | 410  | 4,155    |
| Asset impairments   | 5,000                                      | 3,024    |
| Total expenses from CFVs  | 11,649                                     | 11,431   |
| Net gains (losses) related to CFVs:                                     |  |          |
| Investment gains  | 4,867                                      | 11,356   |
| Derivative (losses) gains   | (58 )                                      | 3,631    |
| Equity in losses from Lower Tier Property Partnerships of CFVs          | (7,428 )                                   | (6,418 ) |
| Net loss  | (9,218 )                                   | (74 )    |
| Net losses allocable to noncontrolling interests in CFVs <sup>(1)</sup> | 9,853                                      | 660      |
| Net income allocable to the common shareholders related to CFVs         | \$635                                      | \$586    |

*Net losses allocable to noncontrolling interests in CFVs have been adjusted to exclude noncontrolling interests (1) related to IHS because the Company's equity interest in IHS is substantial. The Company has little to no equity interest in the other CFVs including the two non-profits, the LTPPs, the LIHTC Funds and the SA Fund.*

The details of Net income allocable to the common shareholders related to CFVs for the three months ended March 31, 2014 and 2013 are as follows:

| (in thousands)   | For the three<br>months ended<br>March 31, |         |
|--|--|---------|
|  | 2014                                       | 2013    |
| Interest income  | \$343                                      | \$685   |
| Asset management fees                                  | 841  | 858     |
| Guarantee fees   | 331  | 331     |
| Equity in losses from Lower Tier Property Partnerships | (949)                                      | (1,499) |
| Equity in income from SA Fund                          | 128  | 282     |
| Other expense  | (59 )                                      | (71 )   |
| Net income allocable to the common shareholders        | \$635                                      | \$586   |

Note 16—segment Information

The Company currently operates through two reportable segments: US Operations and International Operations.

**US Operations**

The Company owns and manages a portfolio of tax-exempt bonds, a substantial majority of which are backed by affordable multifamily rental properties. The Company also manages low-income housing tax credit equity funds for third party investors which invest in similar affordable multifamily rental properties.

## **International Operations**

Outside of the US, we are in the business of raising, investing in and asset managing private real estate funds which invest in affordable for-sale and rental housing primarily in South Africa. The Company's International Operations take place through a subsidiary, IHS.

## **Consolidated Funds and Ventures**

CFVs are entities for which the Company is deemed to be the primary beneficiary. The Company earns revenue from these CFVs mainly through asset management fees, interest income (primarily from interest on bonds) and guarantee fees.

The following tables reflect the results of the business segments for the three months ended March 31, 2014 and 2013. The segment results have been adjusted to include revenues and expenses related to transactions between CFVs and the two reportable segments that are eliminated in consolidation and are provided for through an allocation of income. We have revised the presentation for the three months ended March 31, 2013 for comparability purposes. This presentation change had no impact on "Net income (loss) to common shareholders."

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| (in thousands)   | For the three months ended March 31, 2014 |                          |                         |                             |                  |
|--|---|--------------------------|-------------------------|-----------------------------|------------------|
|  | US Operations                             | International Operations | CFVs                    | Income Allocation Reclasses | MMA Consolidated |
| Total interest income  | \$5,638                                   | \$ 10                    | \$-                     | \$ (343 ) <sup>(1)</sup>    | \$ 5,305         |
| Total interest expense   | (1,203 )                                  | -                        | -                       | -                           | (1,203 )         |
| Net interest income  | 4,435                                     | 10                       | -                       | (343 )                      | 4,102            |
| Total fee and other income   | 2,276                                     | 1,046                    | -                       | (1,172 ) <sup>(2)</sup>     | 2,150            |
| Revenue from CFVs  | -   | -                        | 5,050                   | -                           | 5,050            |
| Total non-interest revenue   | 2,276                                     | 1,046                    | 5,050                   | (1,172 )                    | 7,200            |
| Total revenues, net of interest expense                                | 6,711                                     | 1,056                    | 5,050                   | (1,515 )                    | 11,302           |
| Operating and other expenses:  |   |                          |                         |                             |                  |
| Interest expense   | (3,536 )                                  | (37 )                    | -                       | -                           | (3,573 )         |
| Operating expenses   | (4,463 )                                  | (1,211 )                 | -                       | -                           | (5,674 )         |
| Other expenses, net  | (888 )                                    | (82 )                    | -                       | 59 <sup>(3)</sup>           | (911 )           |
| Expenses from CFVs   | -   | -                        | (13,233)                | 1,584 <sup>(5)</sup>        | (11,649 )        |
| Total operating and other expenses                                     | (8,887 )                                  | (1,330 )                 | (13,233)                | 1,643                       | (21,807 )        |
| Net losses on assets, derivatives and extinguishment of liabilities    | (365 )                                    | -                        | -                       | -                           | (365 )           |
| Net gains due to real estate consolidation and foreclosure             | 2,003                                     | -                        | -                       | -                           | 2,003            |
| Net gains related to CFVs  | -   | -                        | 4,809                   | -                           | 4,809            |
| Equity in (losses) gains from Lower Tier Property Partnerships of CFVs | (949 ) <sup>(6)</sup>                     | 128                      | (6,479 ) <sup>(6)</sup> | (128 ) <sup>(4)</sup>       | (7,428 )         |
| Loss from continuing operations before income taxes                    | (1,487 )                                  | (146 )                   | (9,853 )                | -                           | (11,486 )        |
| Income tax benefit   | 554                                       | -                        | -                       | -                           | 554              |
| Income (loss) from discontinued operations, net of tax                 | 14,629                                    | -                        | (150 )                  | -                           | 14,479           |
| Net income (loss)  | 13,696                                    | (146 )                   | (10,003)                | -                           | 3,547            |
| Income allocable to noncontrolling interests:                          |   |                          |                         |                             |                  |
| Net losses allocable to noncontrolling interests in CFVs:              |   |                          |                         |                             |                  |
| Related to continuing operations operations                            | -   | 56                       | 9,853                   | -                           | 9,909            |
| Related to discontinued operations operations                          | -   | -                        | 150                     | -                           | 150              |
| Net income (loss) to common shareholders                               | \$13,696                                  | \$ (90 )                 | \$-                     | \$ -                        | \$ 13,606        |

*Represents interest on bonds that the Company recognized through an allocation of income (see Note 15, (1) "Consolidated Funds and Ventures") and for purposes of the table above, the \$0.3 million is reflected in total interest income for the US Operations.*

*This amount includes \$0.7 million of asset management fees recognized by IHS through an income allocation (see Note 15, "Consolidated Funds and Ventures") and for purposes of the table above, the \$0.7 million is reflected in total fee and other income for the International Operations. This amount also includes \$0.2 million of asset (2) management fees and \$0.3 million of guarantee fees both related to the Company's LIHTC Funds and both recognized during the first quarter of 2014 through an allocation of income (see Note 15, "Consolidated Funds and Ventures") and for purposes of the table above, both are included in total fee and other income for the US Operations.*

*Represents net expenses recognized by the Company through an allocation of income (see Note 15, "Consolidated (3) Funds and Ventures") and for purposes of the table above, these expenses are reflected as additional other expenses for the US Operations.*

*Represents the Company's share of its equity interest in the SA Fund (i.e., 2.7% of the SA Fund's first quarter of 2014 (4) net income) which is recognized through an allocation of income (see Note 15, "Consolidated Funds and Ventures") and for purposes of the table above, the \$0.1 million is reflected as equity in income of unconsolidated ventures for the International Operations.*

*The sum of the income highlighted in notes 1, 2 and 4 above, partially offset by the expenses discussed in note 3 (5) above, total \$1.6 million of net income to the Company which is then reflected as an overall net expense to the CFVs.*

*Represents equity in losses from the Lower Tier Property Partnerships that the Company recognized as an (6) allocation (see Note 15, "Consolidated Funds and Ventures") because of bonds held by the Company associated with the Lower Tier Property Partnerships in situations where the carrying amount of the limited partnership investment had reached zero. For purposes of the table above, the Company recognized \$0.9 million of losses in US Operations and reduced the CFVs losses by the same amount.*

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| (in thousands)   | For the three months ended March 31, 2013 |                          |                         |                             |                  |
|--|---|--------------------------|-------------------------|-----------------------------|------------------|
|  | US Operations                             | International Operations | CFVs                    | Income Allocation Reclasses | MMA Consolidated |
| Total interest income  | \$16,616                                  | \$ 7                     | \$-                     | \$ (685 ) <sup>(1)</sup>    | \$ 15,938        |
| Total interest expense   | (6,289 )                                  | -                        | -                       | -                           | (6,289 )         |
| Net interest income  | 10,327                                    | 7                        | -                       | (685 )                      | 9,649            |
| Total fee and other income   | 2,216                                     | 811                      | -                       | (1,189 ) <sup>(2)</sup>     | 1,838            |
| Revenue from CFVs  | -   | -                        | 2,788                   | -                           | 2,788            |
| Total non-interest revenue   | 2,216                                     | 811                      | 2,788                   | (1,189 )                    | 4,626            |
| Total revenues, net of interest expense                                      | 12,543                                    | 818                      | 2,788                   | (1,874 )                    | 14,275           |
| Operating and other expenses:  |   |                          |                         |                             |                  |
| Interest expense   | (4,096 )                                  | (33 )                    | -                       | -                           | (4,129 )         |
| Operating expenses   | (6,001 )                                  | (1,524 )                 | -                       | -                           | (7,525 )         |
| Impairment on bonds and recovery of loan losses                              | (353 )                                    | -                        | -                       | -                           | (353 )           |
| Other expenses   | (1,792 )                                  | (213 )                   | -                       | 71 <sup>(3)</sup>           | (1,934 )         |
| Expenses from CFVs   | -   | -                        | (13,516)                | 2,085 <sup>(5)</sup>        | (11,431 )        |
| Total operating and other expenses   | (12,242)                                  | (1,770 )                 | (13,516)                | 2,156                       | (25,372 )        |
| Net gains on assets, derivatives and extinguishment of liabilities           | 37,447                                    | -                        | -                       | -                           | 37,447           |
| Net gains related to CFVs  | -   | -                        | 14,987                  | -                           | 14,987           |
| Equity in (losses) gains from Lower Tier Property Partnerships of CFVs       | (1,499 ) <sup>(6)</sup>                   | 282                      | (4,919 ) <sup>(6)</sup> | (282 ) <sup>(4)</sup>       | (6,418 )         |
| Income (loss) from continuing operations before income taxes                 | 36,249                                    | (670 )                   | (660 )                  | -                           | 34,919           |
| Income tax benefit   | 1,527                                     | -                        | -                       | -                           | 1,527            |
| Income from discontinued operations, net of tax                              | 4,025                                     | -                        | 1,036                   | -                           | 5,061            |
| Net income (loss)  | 41,801                                    | (670 )                   | 376                     | -                           | 41,507           |
| Income allocable to noncontrolling interests:                                |   |                          |                         |                             |                  |
| Income allocable to perpetual preferred shareholders of a subsidiary company | (2,005 )                                  | -                        | -                       | -                           | (2,005 )         |
| Net losses (income) allocable to noncontrolling interests in CFVs:           |   |                          |                         |                             |                  |
| Related to continuing operations   | -   | 150                      | 660                     | -                           | 810              |
| Related to discontinued operations   | -   | -                        | (1,036 )                | -                           | (1,036 )         |
| Net income (loss) to common shareholders                                     | \$39,796                                  | \$ (520 )                | \$-                     | \$-                         | \$ 39,276        |

<sup>(1)</sup>Represents interest on bonds that the Company recognized through an allocation of income (see Note 15, "Consolidated Funds and Ventures") and for purposes of the table above, the \$0.7 million is reflected in total

*interest income for the US Operations.*

*This amount includes \$0.7 million of asset management fees recognized by IHS through an income allocation (see Note 15, "Consolidated Funds and Ventures") and for purposes of the table above, the \$0.7 million is reflected in total fee and other income for the International Operations. This amount also includes \$0.2 million of asset (2) management fees and \$0.3 million of guarantee fees both related to the Company's LIHTC Funds and both recognized during the first quarter of 2013 through an allocation of income (see Note 15, "Consolidated Funds and Ventures") and for purposes of the table above, both are included in total fee and other income for the US Operations.*

*Represents net expenses recognized by the Company through an allocation of income (see Note 15, "Consolidated (3) Funds and Ventures") and for purposes of the table above, these expenses are reflected as additional other expenses for the US Operations.*

*Represents the Company's share of its equity interest in the SA Fund (i.e., 2.7% of the SA Fund's first quarter of 2013 (4) net income) which is recognized through an allocation of income (see Note 15, "Consolidated Funds and Ventures") and for purposes of the table above, the \$0.3 million is reflected as equity in income of unconsolidated ventures for the International Operations.*

*The sum of the income highlighted in notes 1, 2 and 4 above, partially offset by the expenses discussed in note 3 (5) above, total \$2.1 million of net income to the Company which is then reflected as an overall net expense to the CFVs.*

*Represents equity in losses from the Lower Tier Property Partnerships that the Company recognized as an allocation (see Note 15, "Consolidated Funds and Ventures") because of bonds held by the Company associated (6) with the Lower Tier Property Partnerships in situations where the carrying amount of the limited partnership investment had reached zero. For purposes of the table above, the Company recognized \$1.5 million of losses in US Operations and reduced the CFVs losses by the same amount.*



The total assets by segment at March 31, 2014 and December 31, 2013 are presented in the table below:

| (in thousands)  | March 31,<br>2014 | December<br>31, 2013 |
|---|-------------------|----------------------|
| <b>ASSETS</b>   |                   |                      |
| US Operations   | \$450,586         | \$443,664            |
| International Operations  | 7,762             | 6,681                |
| Total segment assets  | 458,348           | 450,345              |
| Bonds eliminated in consolidation                                 | (37,730 )         | (47,745 )            |
| Net unrealized mark-to-market gains not recorded in consolidation | (2,037 )          | (2,543 )             |
| Other adjustments   | (7,728 )          | (7,906 )             |
| Assets of CFVs  | 603,230           | 623,207              |
| Total MMA consolidated assets                                     | \$1,014,083       | \$1,015,358          |

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### General Overview

We own and manage a portfolio of real estate related assets. Our primary holdings include a portfolio of bonds and bond-related investments ("**bonds**"), a substantial portion of which are tax-exempt and backed by affordable multifamily rental properties. We also manage tax credit equity funds for third party investors that invest in similar affordable multifamily rental properties. Finally, we own a variety of direct investments in multifamily rental properties and land. Outside of the United States ("**US**"), we are in the business of raising, investing in and asset managing private real estate funds that invest primarily in affordable for-sale and rental housing primarily in South Africa.

The Company operates through two reportable segments: US Operations and International Operations.

#### *US Operations*

The Company's bond portfolio consisted of 33 bonds totaling \$224.7 million (based on fair value and including \$39.8 million of bonds eliminated due to consolidation), collateralized by 20 real estate properties at March 31, 2014. This bond portfolio is comprised primarily of multifamily tax-exempt bonds as well as community development district ("**CDD**") bonds.

MuniMae is also the general partner ("**GP**") and manager of 13 low-income housing tax credit funds ("**LIHTC Funds**") which had \$852.5 million of capital invested at March 31, 2014. These funds hold limited partnership interests in 117 affordable multifamily rental properties in the US. The Company's ownership interest in the LIHTC Funds is nominal (ranging from 0.01% to 0.04%); however, the Company is entitled to asset management fees as well as contingent asset management fees based on several factors, including the residual value of the LIHTC Funds' underlying multifamily rental properties.

#### *International Operations*

Substantially all of the Company's International Operations take place through a subsidiary, International Housing Solutions S.à r.l. ("**IHS**") which is in the business of raising, investing in and asset managing private real estate funds that invest in affordable for-sale and rental housing primarily in South Africa. At March 31, 2014, the Company's

ownership interest in IHS was 83%. In addition to earning asset management fees, IHS, as the managing member is entitled to special distributions based on returns generated by the funds it sponsors. IHS currently manages one multi-investor fund (South Africa Workforce Housing Fund SA I – “**SA Fund**”), and a real estate partnership for a single investor (International Housing Solutions Residential Partners Partnership – “**SA Partnership**”), and is in the process of raising capital for a second multi-investor fund.

## Liquidity and Capital Resources

Our principal sources of liquidity include cash and cash equivalents and cash flows from investing activities. At March 31, 2014 and December 31, 2013, we had unrestricted cash and cash equivalents of \$97.6 million and \$66.8 million, respectively and we believe we have sufficient liquidity to meet our obligations as they become due.

We consolidate certain funds and ventures even though we have no (or nominal) equity interest, and we therefore reflect the cash flow activities for those funds and ventures as part of our consolidated statements of cash flow. As reflected on our consolidated balance sheets, the cash held by these Consolidated Funds and Ventures (“**CFVs**”) was reported in “Restricted cash,” outside of the Company’s cash and cash equivalents given that the Company does not have legal title to this cash. Therefore, the net increase to cash and cash equivalents is representative of the change only to MuniMae’s cash (*i.e.*, without the cash of CFVs); however, the individual operating, investing and financing categories include cash flow activity for MuniMae and the CFVs. The tables below provide the cash activity related to MuniMae and the CFVs.

| (in thousands)  | For the three months<br>ended March 31, 2014 |        |          |
|---|--|--------|----------|
|   | MuniMae                                      | CFVs   | Total    |
| Unrestricted cash and cash equivalents at beginning of period | \$66,794                                     |        | \$66,794 |
| Net cash (used in) provided by:                               |  |        |          |
| Operating activities  | (4,070 )                                     | 941    | (3,129 ) |
| Investing activities  | 39,340                                       | (845 ) | 38,495   |
| Financing activities  | (4,475 )                                     | (96 )  | (4,571 ) |
| Net increase in cash and cash equivalents                     | 30,795                                       | -      | 30,795   |
| Cash and cash equivalents at end of period                    | \$97,589                                     |        | \$97,589 |

| (in thousands)  | For the three months ended |                  |
|---|----------------------------|------------------|
|   | March 31, 2013             |                  |
|   | MuniMae CFVs               | Total            |
| Unrestricted cash and cash equivalents at beginning of period | \$50,857                   | \$50,857         |
| Net cash provided by (used in):                               |                            |                  |
| Operating activities  | 8,437                      | (966 ) 7,471     |
| Investing activities  | 4,833                      | 2,984 7,817      |
| Financing activities  | (6,132 )                   | (2,018) (8,150 ) |
| Net increase in cash and cash equivalents                     | 7,138                      | - 7,138          |
| Cash and cash equivalents at end of period                    | \$57,995                   | \$57,995         |

### *Operating activities*

Cash flows used by operations for MuniMae were \$4.1 million for the three months ended March 31, 2014, compared to cash flows provided by operations of \$8.4 million for the three months ended March 31, 2013. The \$12.5 million decrease in cash provided by operating activities was primarily due to:

a decrease in interest income of \$13.2 million primarily as a result of the MuniMae TE Bond Subsidiary, LLC (“**TEB**”) sale in 2013, a \$1.2 million decrease in asset management fees received, a \$1.1 million decrease in other income received, a \$0.9 million decrease in principal payments received on loans held for sale, a \$0.8 million increase in cash used to purchase an interest rate cap during the first quarter 2014 and a \$0.6 million decrease in preferred stock dividends received, partially offset by:

a \$5.3 million reduction in interest expense primarily as a result of the TEB sale in 2013.

### *Investing activities*

Cash flows provided by investing activities for MuniMae were \$39.3 million and \$4.8 million for the three months ended March 31, 2014 and 2013, respectively. The \$34.5 million increase in cash provided by investing activities was primarily due to:

a \$37.7 million increase in proceeds received from the sale of real estate and a \$19.6 million decrease in restricted cash investing activities (primarily a result of cash used to replace a letter of credit posted on the Company’s behalf to secure a guarantee obligation in the first quarter of 2013), partially offset by:

a \$22.7 million decrease in principal payments and sales proceeds received on bonds.

*Financing activities*

Cash flows used in financing activities for MuniMae were \$4.5 million and \$6.1 million for the three months ended March 31, 2014 and 2013, respectively. The \$1.6 million decrease in cash used in financing activities was primarily due to:

\$71.2 million of cash used to repurchase TEB preferred shares in the first quarter of 2013, a \$20.0 million decrease in repayment of senior interests and general borrowings, a \$17.2 million decrease in the repayment of subordinate debentures and a \$2.8 million decrease in distributions paid to perpetual preferred shareholders, partially offset by:

a decrease of \$73.3 million in proceeds generated from the issuance of TEB preferred shares during the first quarter of 2013 and \$36.6 million in proceeds from a total return swap financing entered into in connection with the transfer of our preferred stock investments during the first quarter of 2013.

**Debt**

The following table summarizes the outstanding balances and weighted-average interest rates at March 31, 2014. See “Notes to Consolidated Financial Statements – Note 6, Debt” for more information on our debt.

| (dollars in thousands)                                     | March<br>31,<br>2014 | Weighted-Average<br>Interest Rate at<br>March 31, 2014 |   |
|--|----------------------|--|---|
| <b>Asset Related Debt</b> <sup>(1)</sup>                   |                      |  |   |
| Notes payable and other debt – bond related <sup>(2)</sup> | \$ 130,175           | 3.1  | % |
| Notes payable and other debt – non-bond related debt:      | 7,431                | 10.0   |   |
| Total asset related debt                                   | 137,606              | 3.5  |   |
| <b>Other Debt</b> <sup>(1)</sup>                           |                      |  |   |
| Subordinate debentures <sup>(3)</sup>                      | 145,969              | 7.2  |   |
| Notes payable and other debt <sup>(4)</sup>                | 62,097               | 5.4  |   |
| Total other debt   | 208,066              | 6.7  |   |
| Total asset related debt and other debt                    | 345,672              | 5.4  |   |
| Debt related to CFVs                                       | 91,312               | 4.3  |   |
| Total debt   | \$ 436,984           | 5.2  |   |

*Asset related debt is debt which finances interest-bearing assets and the interest expense from this debt is included in “Net interest income” on the consolidated statements of operations. Other debt is debt which does not finance interest-bearing assets and the interest expense from this debt is included in “Interest expense” under “Operating and other expenses” on the consolidated statements of operations.*

<sup>(2)</sup> *Included in notes payable and other debt were unamortized discounts of \$1.6 million at March 31, 2014 and December 31, 2013.*

<sup>(3)</sup> *Included in the subordinate debt balance were \$4.8 million and \$3.0 million of net premiums and effective interest rate payable (i.e., the difference between the current pay rate and the effective interest rate) at March 31, 2014 and December 31, 2013, respectively.*

<sup>(4)</sup> *This amount includes \$2.6 million of debt that has come due and remains payable; however, the Company has a forbearance agreement with the lender such that it is not pursuing any remedies.*

## **Asset Related Debt**

### **Notes Payable and Other Debt – Bond Related**

This debt is primarily comprised of total return swap (“**TRS**”) financing agreements on bonds available-for-sale (\$99.4 million at March 31, 2014). This amount also includes secured borrowings of \$30.8 million related to two bonds transferred with a performance guarantee that failed to receive accounting sale treatment.

### **Other Debt**

### **Subordinate debt**

At March 31, 2014, the Company had \$141.2 million of subordinate debt (principal) with a carrying value of \$146.0 million and a weighted average effective interest rate of 7.2%. See “Notes to Consolidated Financial Statements - Note 6, Debt” for more information.

### **Notes payable and other debt**

At March 31, 2014, this debt includes \$36.6 million of TRS financing agreements on the Company’s preferred stock investment. See “Notes to Consolidated Financial Statements - Note 3, Investment in Preferred Stock” for more information. The debt is non-amortizing, matures on March 31, 2015 and bears an interest rate of 3-month LIBOR plus 400 bps (4.23% at March 31, 2014) and resets quarterly. The Company recorded debt issuance costs of \$0.8 million associated with the transaction, of which \$0.4 million was paid at inception and \$0.4 million is payable at termination.

See “Notes to Consolidated Financial Statements - Note 6, Debt” for more information.

## Covenant Compliance and Debt Maturities

At March 31, 2014, the Company had \$2.6 million of debt that had come due and remains payable; however, the Company has a forbearance agreement with the lender such that it is not pursuing any remedies. The Company is not in default under any of its other debt arrangements.

## Letters of Credit

The Company had no letters of credit outstanding at March 31, 2014.

## Guarantees

The following table summarizes guarantees by type at March 31, 2014:

| (in thousands)            | March 31, 2014   |                 |
|---------------------------|------------------|-----------------|
|                           | Maximum Exposure | Carrying Amount |
| Indemnification contracts | \$20,224         | \$ 1,114        |

The indemnification contracts are with the purchaser of the tax credit equity (“TCE”) business and are related to the guarantees of investor yields on their investment in certain LIHTC Funds and indemnifications related to property performance on certain Lower Tier Property Partnerships. We made no cash payments under these indemnification agreements for the three months ended March 31, 2014.

Our maximum exposure under the indemnification contracts represents the maximum loss the Company could incur under its guarantee agreements and is not indicative of the likelihood of the expected loss under the guarantees. The carrying amount represents the amount of unamortized fees received related to these guarantees with no additional amounts recognized as management does not believe it is probable that it will have to make payments under these indemnifications.



In addition to the above guarantees, the Company has guaranteed the investor yields on certain LIHTC Funds in which the Company continues to hold general partner interests and as a result, the Company consolidates these funds. The maximum exposure under these guarantees is estimated to be approximately \$614.4 million at March 31, 2014. The Company does not expect to have any payouts related to these guarantees as the funds are now meeting and are expected in the future to meet investor yield requirements. See “Notes to Consolidated Financial Statements – Note 15, Consolidated Funds and Ventures.”

### Debt Related to CFVs

The creditors of CFVs do not have recourse to the assets or general credit of MuniMae. At March 31, 2014, the debt related to CFVs had the following terms:

| (in thousands)                                   | March 31, 2014     |                | Weighted-average<br>Interest Rates | Maturity Dates                      |
|--|--------------------|----------------|------------------------------------|-------------------------------------|
|  | Carrying<br>Amount | Face<br>Amount |                                    |                                     |
| SA Fund <sup>(1)</sup>                           | \$49,886           | \$49,886       | 2.6%                               | April 2018                          |
| Consolidated Lower Tier Property<br>Partnerships | 41,426             | 40,513         | 6.3                                | Various dates through March<br>2049 |
| Total debt                                       | \$91,312           | \$90,399       |                                    |                                     |

(1) This amount includes \$0.8 million of capitalized interest for the period ended March 31, 2014.

### SA Fund

The SA Fund has an agreement with the Overseas Private Investment Corporation, an agency of the US, to provide loan financing not to exceed \$80.0 million. The SA Fund has drawn a total of \$49.1 million of debt against this financing arrangement as of March 31, 2014. This debt is an obligation of the SA Fund and there is no recourse to the Company.

This debt is denominated in US dollars; however, the SA Fund’s functional currency is the South African rand. Therefore, the SA Fund is exposed to foreign currency risk. In order to hedge this risk, from an economic standpoint, the SA Fund has entered into certain foreign exchange derivative contracts. As required, these derivative instruments are carried at fair value. The SA Fund does not designate these derivatives as accounting hedges and therefore, changes in fair value are recognized through “Net gains related to CFVs” on the consolidated statements of operations. The change of value in the debt obligation due to currency fluctuation is recognized through “Expenses from CFVs” on the consolidated statements of operations.



## **Company Capital**

### ***Common Shares***

As of March 31, 2014, through a series of actions, our Board of Directors authorized a stock repurchase program of up to 5.0 million shares at a price of up to 95% of the Company's reported common shareholders' equity per share as shown on the Company's most recent filed periodic report at the time of repurchase. On May 8, 2014, the Board of Directors further amended the plan to increase the number of shares authorized to be repurchased under the plan from 5.0 million to 7.0 million, while maintaining the maximum price at 95% of the Company's reported common shareholders' equity per share as of the most recent filed periodic report. The Company has been making its purchases pursuant to a 10b5-1 plan, which provides for the automatic placement of purchase orders pursuant to preset criteria that cannot be changed except during open trading periods for insiders. Because brokers are not generally willing to manage 10b5-1 plans for companies whose shares trade on the over the counter market, the Board has authorized the Company to use open market purchases in lieu of the 10b5-1 plan. As a result, effective May 9, 2014, the Company will now make purchases only during open trading periods for insiders.

During the three months ended March 31, 2014, the Company repurchased 0.7 million shares at an average price of \$1.28. On April 2, 2014, the Company acquired 0.8 million shares at \$1.53 per share from an unaffiliated seller, in a block purchase pursuant to the Company's stock repurchase program. As of May 9, 2014, the Company has capacity to repurchase an additional 3.5 million shares.

The Company's common equity at March 31, 2014 was \$80.7 million resulting in an equity per common share of \$2.02. As a result, the maximum price the Company may pay to repurchase stock upon the filing of this report until the maximum price is reset upon the filing of its 2014 second quarter filing, or the plan is amended, is \$1.92.

### ***Dividend Policy***

Our Board makes determinations regarding dividends based on management's recommendation, which is based on an evaluation of a number of factors, including our common shareholders' equity, business prospects and available cash. Our Board has not declared a dividend since the fourth quarter of 2007. In the future our Board will determine whether and in what amounts to declare dividends based on our earnings and cash flows, cash needs and any other factors our Board deems appropriate. It is unlikely that we will pay a dividend for the foreseeable future.

### ***Critical Accounting Policies and Estimates***

The preparation of our consolidated financial statements is based on the selection and application of US generally accepted accounting principles (“**GAAP**”), which requires us to make certain estimates and assumptions that affect the reported amounts and classification of the amounts in our consolidated financial statements. These estimates and assumptions require us to make difficult, complex and subjective judgments involving matters that are inherently uncertain. We base our accounting estimates and assumptions on historical experience and on judgments that are believed to be reasonable under the circumstances known to us at the time. Actual results could materially differ from these estimates. We applied our critical accounting policies and estimation methods consistently in all material respects and for all periods presented, and have discussed those policies with our Audit Committee.

We believe the following accounting policies involve a higher degree of judgment and complexity and represent the critical accounting policies and estimates used in the preparation of our consolidated financial statements.

### ***Valuation of Bonds***

Bonds available-for-sale include mortgage revenue bonds and other municipal bonds. We account for investments in bonds as available-for-sale debt securities under the provisions of ASC No. 320, “*Investments – Debt and Equity Securities*.” Accordingly, these investments in bonds are carried at fair value with changes in fair value (excluding other-than-temporary impairments) recognized in other comprehensive income. For most of our performing bonds, we estimate fair value using a discounted cash flow methodology; specifically, the Company discounts contractual principal and interest payments, adjusted for expected prepayments. The discount rate for each bond is based on expected investor yield requirements adjusted for bond attributes such as the expected term of the bond, debt service coverage ratio, geographic location and bond size. If observable market quotes are available, we will estimate the fair value based on such quoted prices. For non-performing bonds (*i.e.*, defaulted bonds as well as certain non-defaulted bonds that we deem at risk of default in the near term), we estimate the fair value by discounting the property’s expected cash flows and residual proceeds using estimated discount and capitalization rates, less estimated selling costs. However, to the extent available, the Company may estimate fair value based on a sale agreement, a letter of intent to purchase, an appraisal or other indications of fair value as available. There are significant judgments and estimates associated with forecasting the estimated cash flows related to the bonds or the underlying collateral for non-performing bonds, including macroeconomic conditions, interest rates, local and regional real estate market conditions and individual property performance. In addition, the determination of the discount rates applied to these cash flow forecasts involves significant judgments as to current credit spreads and investor return expectations. The bonds reflected on the Consolidated Balance Sheets at March 31, 2014 were priced on average at approximately 89% of the portfolio’s unpaid principal balance (“**UPB**”). Given the size of our portfolio, different judgments as to credit spreads and investor return expectations could result in materially different valuations.

### *Consolidated Funds and Ventures (“CFVs”)*

We have numerous investments in partnerships and other entities that primarily hold or develop real estate. In most cases our direct or indirect legal interest in these entities is minimal; however, we apply ASC No. 810 “*Consolidation*” in order to determine if we need to consolidate any of these entities. There is considerable judgment in assessing whether to consolidate an entity under these accounting principles. Some of the criteria we are required to consider include:

The determination as to whether an entity is a variable interest entity (“**VIE**”).

If the entity is considered a VIE, then the determination of whether we are the primary beneficiary of the VIE is needed and requires us to make judgments regarding: (1) our power to direct the activities of the VIE that most significantly impact the VIE’s economic performance, and (2) our obligation to absorb losses of the VIE that could potentially be significant to the VIE or our right to receive benefits from the VIE that could potentially be significant to the VIE. These assessments require a significant analysis of all of the variable interests in an entity, any related party considerations and other features that make such an analysis difficult and highly judgmental.

If the entity is required to be consolidated, then upon initial consolidation, we record the assets, liabilities and noncontrolling interests at fair value. Substantially all of our consolidated entities are investment entities that own real estate or real estate related investments and, as such, there are judgments related to the forecasted cash flows to be generated from the investments such as rental revenue and operating expenses, vacancy, replacement reserves and tax benefits (if any). In addition, we must make judgments about discount rates and capitalization rates.

### *Income Taxes*

The Company is a limited liability company that has elected to be taxed as a corporation for income tax purposes. All of our business activities, with the exception of our foreign investments and managing member interests in the LIHTC Funds, are conducted by entities included in our consolidated corporate federal income tax return. The Company has significant net operating losses (“**NOLs**”) that we expect will be sufficient to offset federal taxable income and gains for the foreseeable future; however we currently maintain a valuation allowance against our entire deferred tax asset, in accordance with accounting literature.

ASC No. 740, “*Income Taxes*,” establishes financial accounting and reporting standards for the effect of income taxes. The objectives of accounting for income taxes are to recognize the amount of taxes payable or refundable for the current period and deferred tax assets and liabilities for future tax consequences of events that have been recognized in an entity’s financial statements or tax returns. Significant judgment is required in determining and evaluating income

tax positions, including assessing the relative merits and risks of various tax treatments considering statutory, judicial and regulatory guidance available regarding the tax position. We establish additional provisions for income taxes when there are certain tax positions that could be challenged and it is more likely than not these positions will not be sustained upon review by taxing authorities. Judgment is also required in assessing the future tax consequences of events that have been recognized in our consolidated financial statements or tax returns as well as the recoverability of our deferred tax assets. In assessing our ability to realize the benefit of our deferred tax assets we consider information such as forecasted earnings, future taxable income and tax planning strategies in measuring the required valuation allowance.

## Results of Operations

The following discussion of our consolidated results of operations should be read in conjunction with our financial statements, including the accompanying notes. See “Critical Accounting Policies and Estimates” for more information concerning the most significant accounting policies and estimates applied in determining our results of operations.

The table below summarizes our consolidated financial performance for the three months ended March 31, 2014 and 2013:

| (in thousands)   | For the three<br>months ended<br>March 31, |          |
|--|--|----------|
|  | 2014                                       | 2013     |
| Total interest income  | \$5,305                                    | \$15,938 |
| Total interest expense   | 1,203                                      | 6,289    |
| Net interest income  | 4,102                                      | 9,649    |
| Total fee and other income   | 2,150                                      | 1,838    |
| Revenue from CFVs  | 5,050                                      | 2,788    |
| Total revenues, net of interest expense                                      | 11,302                                     | 14,275   |
| Operating expenses:  |  |          |
| Interest expense   | 3,573                                      | 4,129    |
| Operating expenses   | 6,585                                      | 9,459    |
| Net impairment on bonds and loan losses                                      | -  | 353      |
| Total expenses from CFVs   | 11,649                                     | 11,431   |
| Total operating expenses   | 21,807                                     | 25,372   |
| Net (losses) gains on assets, derivatives and extinguishment of liabilities  | (365 )                                     | 37,447   |
| Net gains due to real estate consolidation and foreclosure                   | 2,003                                      | -        |
| Net gains related to CFVs  | 4,809                                      | 14,987   |
| Equity in losses from Lower Tier Property Partnerships                       | (7,428 )                                   | (6,418 ) |
| (Loss) income from continuing operations before income taxes                 | (11,486)                                   | 34,919   |
| Income tax benefit   | 554  | 1,527    |
| Income from discontinued operations, net of tax                              | 14,479                                     | 5,061    |
| Net income   | 3,547                                      | 41,507   |
| Income allocable to noncontrolling interests:                                |  |          |
| Income allocable to perpetual preferred shareholders of a subsidiary company | -  | (2,005 ) |
| Net losses (income) allocable to noncontrolling interests in CFVs and IHS:   |  |          |

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|                                    |          |          |
|------------------------------------|----------|----------|
| Related to continuing operations   | 9,909    | 810      |
| Related to discontinued operations | 150      | (1,036)  |
| Net income to common shareholders  | \$13,606 | \$39,276 |

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***Net interest income***

The following table summarizes our net interest income for the three months ended March 31, 2014 and 2013:

| (in thousands)   | For the months<br>ended March 31, |          |
|--|-----------------------------------|----------|
|  | 2014                              | 2013     |
| Interest income:   |                                   |          |
| Interest on bonds  | \$5,160                           | \$15,795 |
| Interest on loans and short-term investments               | 145                               | 143      |
| Total interest income                                      | 5,305                             | 15,938   |
| Asset related interest expense:                            |                                   |          |
| Senior interests in and debt owed to securitization trusts | -                                 | 3,314    |
| Mandatorily redeemable preferred shares                    | -                                 | 1,682    |
| Notes payable and other debt, bond related                 | 1,005                             | 755      |
| Notes payable and other debt, non-bond related             | 198                               | 538      |
| Total interest expense                                     | 1,203                             | 6,289    |
| Total net interest income                                  | \$4,102                           | \$9,649  |

Total net interest income decreased by 57.5% or \$5.5 million, for the three months ended March 31, 2014 as compared to 2013.

Interest on bonds decreased \$10.6 million for the three months ended March 31, 2014 as compared to 2013. This decline was mainly due to a \$759.2 million decline in the weighted average bond UPB (from \$978.3 million for the three months ended March 31, 2013 to \$219.1 million for the three months ended March 31, 2014) due primarily to the sale of our common shares in TEB. Partially offsetting this decline was a \$1.2 million increase in interest recognized on non-accrual bonds.

Asset related interest expense decreased by \$5.1 million for the three months ended March 31, 2014 as compared to 2013. This decrease was mainly due to the transfer of our senior interests in and debt owed to securitization trusts and mandatorily redeemable preferred shares to the purchaser of our common shares in TEB on July 3, 2013.

***Other interest expense***

The following table summarizes our other interest expense for the three months ended March 31, 2014 and 2013:

| (in thousands)               | For the three<br>months ended<br>March 31, |         |
|------------------------------|--|---------|
|                              | 2014                                       | 2013    |
| Other interest expense:      |  |         |
| Subordinate debentures       | \$2,542                                    | \$3,269 |
| Notes payable and other debt | 1,031                                      | 860     |
| Total other interest expense | \$3,573                                    | \$4,129 |

Other interest expense (which represents interest expense associated with debt which does not finance interest-bearing assets) decreased \$0.6 million for the three months ended March 31, 2014 as compared to 2013. This decline was mainly driven by the \$45.5 million repurchase of outstanding subordinate debentures during first quarter 2013.

***Fee and Other Income***

The following table summarizes our fee and other income for the three months ended March 31, 2014 and 2013:

| (in thousands)  | For the three<br>months<br>ended March<br>31, |         |
|---|---|---------|
|   | 2014  | 2013    |
| Income on preferred stock investment                            | \$1,297                                       | \$1,297 |
| Asset management and advisory fees (recorded in "Other income") | 591   | 191     |
| Other income  | 262   | 350     |
| Total fee and other income                                      | \$2,150                                       | \$1,838 |

Fee and other income increased by 17.0%, or \$0.3 million, for the three months ended March 31, 2014 as compared to 2013 mainly due to \$0.4 million of fees recognized in the first quarter 2014 related to the SA Partnership.

***Operating Expenses***

The following table summarizes our operating expenses for the three months ended March 31, 2014 and 2013:

| (in thousands)             | For the three<br>months ended<br>March 31, |         |
|----------------------------|--|---------|
|                            | 2014                                       | 2013    |
| Salaries and benefits      | \$3,329                                    | \$3,888 |
| General and administrative | 963  | 1,293   |
| Professional fees          | 1,382                                      | 2,344   |
| Other expenses             | 911  | 1,934   |
| Total operating expenses   | \$6,585                                    | \$9,459 |

Total operating expenses decreased 30.4%, or \$2.9 million for the three months ended March 31, 2014 as compared to 2013.

Other expenses primarily include asset management costs, asset workout expenses, depreciation and amortization and net costs related to our ownership of real estate. Other expenses decreased \$1.0 million for the three months ended March 31, 2014 as compared to 2013 mainly due to lower costs related to our real estate properties. More specifically, during the first quarter of 2014, we received \$0.5 million in insurance proceeds associated with one of our properties. Other expenses recognized during the three months ended March 31, 2013 were also higher than 2014 due to a \$0.4 million remarketing fee incurred related to TEB's remarketing of its Series B Preferred Shares.

Professional fees, which include auditing fees, consulting fees and legal fees, decreased \$1.0 million for the three months ended March 31, 2014 as compared to 2013. This decrease was mainly due to a \$0.6 million reduction in accounting related costs as certain subsidiary audits are no longer required to be prepared. Also contributing to the decline in professional fees was a \$0.3 million reduction in legal fees.

Salaries and benefits related to our US Operations decreased \$0.5 million for the three months ended March 31, 2014 as compared to 2013 mainly due to a decrease in employees from 31 at March 31, 2013 to 21 at March 31, 2014. Salaries and benefits related to our International Operations decreased \$0.1 million for the three months ended March 31, 2014 as compared to 2013.

General and administrative expenses decreased \$0.3 million for the three months ended March 31, 2014 as compared to 2013 mainly due to reductions in insurance costs, information and technology costs and office rent.

*Net (Losses) Gains on Assets, Derivatives and Extinguishment of Liabilities*

The following table summarizes our net gains on assets, derivatives and early extinguishment of liabilities for the three months ended March 31, 2014 and 2013:

| (in thousands)  | For the three<br>months ended<br>March 31, |          |
|---|--|----------|
|   | 2014                                       | 2013     |
| Net realized gains on bonds   | \$-  | \$182    |
| Net (losses) gains on loans   | (9 )                                       | 1,169    |
| Net losses on derivatives   | (356)                                      | (167 )   |
| Net gains on early extinguishment of liabilities                                  | -  | 36,263   |
| Total net (losses) gains on assets, derivatives and extinguishment of liabilities | \$(365)                                    | \$37,447 |

During the first quarter 2013, we recognized a \$37.9 million gain on the repurchase of \$45.5 million of subordinate debt UPB for \$17.4 million, plus accrued interest. The gain represents the difference between the cash payment of \$17.4 million and the carrying value of the debt of \$56.9 million, reduced by the acceleration of \$1.6 million of debt issuance costs. Partially offsetting this gain was a \$1.5 million loss on the redemption of all of the outstanding Series A mandatorily redeemable preferred shares.

During the three months ended March 31, 2013, the Company recorded net gains on loans of \$1.2 million comprised of \$0.9 million of cash proceeds received on loans which had no carrying value and lower of cost or market ("LOCOM") gains of \$0.3 million.

*Net Gains Due to Real Estate Consolidation and Foreclosure*

The following table summarizes our net gains due to real estate consolidation and foreclosure for the three months ended March 31, 2014 and 2013:

| (in thousands)   | For the three<br>months ended<br>March 31, |      |
|--|--|------|
|  | 2014                                       | 2013 |
| Net gains due to real estate consolidation and foreclosure | \$2,003                                    | \$ - |

On March 4, 2014, the Company foreclosed on a property serving as collateral for one of the Company's bonds with an estimated fair value of \$11.1 million. The UPB of the bond was \$11.4 million and cumulative impairments and cumulative unrealized gains at the date of consolidation were \$2.4 million and \$2.0 million, respectively. Upon foreclosure, the property was consolidated and the bond was derecognized. As a result, the unrealized gains of \$2.0 million which were recorded through accumulated other comprehensive income were transferred into the consolidated statements of operations and recorded as "Net gains due to real estate consolidation and foreclosure" having no impact on overall equity.

### *Income Tax Benefit*

The table below summarizes our income tax benefit for the three months ended March 31, 2014 and 2013.

|                    | For the three<br>months ended<br>March 31, |         |
|--------------------|--|---------|
| (in thousands)     | 2014                                       | 2013    |
| Income tax benefit | \$554                                      | \$1,527 |

During the first quarter 2014, the Company generated a pre-tax loss from continuing operations allocable to common shareholders of approximately \$1.6 million, income from discontinued operations allocable to common shareholders of \$14.6 million and other comprehensive income allocable to common shareholders before tax of \$2.9 million. In accordance with GAAP, the Company must record a net zero tax provision related to deferred taxes which is required to be allocated between losses from continuing operations, income from discontinued operations and other comprehensive income. Application of this guidance required the recognition of a non-cash income tax benefit of \$0.6 million in continuing operations, offset by a \$0.6 million tax expense allocated to income from discontinued operations and other comprehensive income for the period. As of March 31, 2014, the Company continues to reflect a full valuation allowance against our net deferred tax assets.

On March 20, 2013, the Company and certain of its subsidiaries entered into a closing agreement with the Commonwealth of Massachusetts for amended returns for the calendar years ending December 31, 2004 through 2006. Pursuant to the closing agreement the Commonwealth of Massachusetts agreed to issue a refund of \$1.8 million to the Company. The Company received the refund on April 8, 2013. This agreement also resulted in a favorable resolution of \$1.6 million of the Company's uncertain tax positions recorded at December 31, 2012. The release of the uncertain tax position resulted in a \$1.6 million tax benefit in the first quarter of 2013.

***Income Allocable to Perpetual Preferred Shareholders of a Subsidiary Company***

The table below summarizes our income allocable to perpetual preferred shareholders of a subsidiary company for the three months ended March 31, 2014 and 2013:

| (in thousands)   | For the<br>three<br>months<br>ended<br>March 31,<br>2014 | 2013      |
|--|--|-----------|
| Income allocable to perpetual preferred shareholders of a subsidiary company | \$-  | \$(2,005) |

Income allocable to perpetual preferred shareholders of a subsidiary company decreased \$2.0 million for the three months ended March 31, 2014 as compared to the three months ended March 31, 2013 as a result of the sale of our common shares in TEB in July 2013.

***Net Income Allocable to the Common Shareholders Related to CFVs***

The table below summarizes our net income related to funds and ventures that were consolidated for the three months ended March 31, 2014 and 2013:

| (in thousands)                           | For the three<br>months ended<br>March 31, |         |
|--|--|---------|
|  | 2014                                       | 2013    |
| Revenue:                                 |  |         |
| Rental and other income from real estate | \$3,624                                    | \$2,164 |
| Interest and other income                | 1,426                                      | 624     |
| Total revenue from CFVs                  | 5,050                                      | 2,788   |
| Expenses:                                |  |         |
| Depreciation and amortization            | 2,218                                      | 1,726   |
| Interest expense                         | 1,069                                      | 498     |
| Other operating expenses                 | 2,952                                      | 2,028   |
| Foreign currency loss                    | 410  | 4,155   |
| Asset impairments                        | 5,000                                      | 3,024   |

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|   |          |          |
|---|----------|----------|
| Total expenses from CFVs  | 11,649   | 11,431   |
| Net gains (losses) related to CFVs:                             |          |          |
| Investment gains  | 4,867    | 11,356   |
| Derivative (losses) gains                                       | (58 )    | 3,631    |
| Equity in losses from Lower Tier Property Partnerships of CFVs  | (7,428 ) | (6,418 ) |
| Net loss  | (9,218 ) | (74 )    |
| Net losses allocable to noncontrolling interests in CFVs        | 9,853    | 660      |
| Net income allocable to the common shareholders related to CFVs | \$635    | \$586    |



The details of Net income allocable to the common shareholders for the three months ended March 31, 2014 and 2013 are as follows:

| (in thousands)   | For the three<br>months ended<br>March 31, |         |
|--|--|---------|
|  | 2014                                       | 2013    |
| Interest income  | \$343                                      | \$685   |
| Asset management fees                                  | 841  | 858     |
| Guarantee fees   | 331  | 331     |
| Equity in losses from Lower Tier Property Partnerships | (949)                                      | (1,499) |
| Equity in income from SA Fund                          | 128  | 282     |
| Other expense  | (59 )                                      | (71 )   |
| Net income allocable to the common shareholders        | \$635                                      | \$586   |

The Company's interest income, asset management fees and guarantee fees are eliminated in consolidation, but are allocated to the Company due to the Company's contractual right to this income. Interest income is primarily related to bonds that were eliminated when we consolidated the properties that collateralize the bonds. Asset management fees are from managing the SA Fund and LIHTC Funds. Guarantee fees are related to certain LIHTC Funds where the Company has guaranteed the investors' yield. Equity in losses from Lower Tier Property Partnerships are losses that the Company records in the event that a LIHTC Fund's investment in a Lower Tier Property Partnership has been reduced to zero, but because the Company has a bond or loan interest in the property, the Company will continue to record losses from the Lower Tier Property Partnership to the extent of the bond or loan carrying amount. Equity in income from SA Fund is our share of the SA Fund's net income based on our 2.7% equity interest in the SA Fund.

Net income allocable to the common shareholders related to CFVs increased marginally for the three months ended March 31, 2014 as compared to 2013 mainly due to a \$0.6 million decline in equity in losses from the Lower Tier Property Partnerships. Partially offsetting this increase was a \$0.3 million decrease in interest income and a \$0.2 million decrease in equity in income from the SA Fund. The decline in interest income was mainly due to the TEB sale, whereby we sold several of the eliminated bonds to the purchaser.

#### ***Net Income to Common Shareholders from Discontinued Operations***

The table below summarizes our net income from discontinued operations for the three months ended March 31, 2014 and 2013:

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| (in thousands)   | For the three months ended March 31, |         |
|--|--------------------------------------|---------|
|  | 2014                                 | 2013    |
| Sublease income  | \$-                                  | \$369   |
| Income from CFVs (primarily rental income)                                       | 279                                  | 3,924   |
| Income from REO operations   | 302                                  | -       |
| Rent expense   | -                                    | (369 )  |
| Expenses from CFVs (primarily operating expenses)                                | (244 )                               | (3,670) |
| Expenses from REO operations   | (451 )                               | -       |
| Other income   | 83                                   | 90      |
| Other expense  | (28 )                                | (279 )  |
| Income tax expense   | (504 )                               | -       |
| Net (loss) income before disposal activity                                       | (563 )                               | 65      |
| Disposal:  |                                      |         |
| Net gains related to REO   | 15,037                               | -       |
| Net gains related to CFVs  | 5                                    | 4,996   |
| Net income from discontinued operations  | 14,479                               | 5,061   |
| Loss (income) from discontinued operations allocable to noncontrolling interests | 150                                  | (1,036) |
| Net income to common shareholders from discontinued operations                   | \$14,629                             | \$4,025 |

The details of net income to common shareholders from discontinued operations for the three months ended March 31, 2014 and 2013 are as follows:

| (in thousands)   | For the three<br>months ended<br>March 31, |         |
|--|--|---------|
|  | 2014                                       | 2013    |
| Interest income  | \$185                                      | \$615   |
| Other income   | 385  | 459     |
| Other expense  | (479 )                                     | (698 )  |
| Income tax expense   | (504 )                                     | -       |
| Net gains on disposal of REO                                   | 15,037                                     | -       |
| Net gains on redemption of bonds                               | 5  | 3,649   |
| Net income to common shareholders from discontinued operations | \$14,629                                   | \$4,025 |

At December 31, 2013, the Company owned two multifamily properties that were classified as held-for-sale on the consolidated balance sheets. During the first quarter of 2014, the Company sold these real estate properties for \$35.8 million which resulted in a gain on sale of real estate of \$14.0 million. Also during the first quarter of 2014, the Company sold a real estate land investment for \$1.0 million which resulted in a gain on sale of real estate of \$0.5 million. These gains are reflected as Net gains on disposal of REO in the table above.

At December 31, 2012, a non-profit entity that the Company consolidates owned a multifamily property that was classified as held-for-sale. The Company provided bond financing to this multifamily property. Because we reflect the multifamily property on our balance sheet, the Company's bond was eliminated against the mortgage payable of the property. During the first quarter of 2013, the property was sold for a net gain of \$3.6 million to the common shareholders. This gain is reflected as Net gains on redemption of bonds in the table above.

**Bond Portfolio**

The table below provides key metrics related to all of our bonds including those bonds that have been eliminated due to consolidation accounting as of March 31, 2014. Because as a legal matter we own the bonds that have been eliminated in consolidation, the asset management of our bond portfolio includes the asset management of these eliminated bonds. The table below reflects the portfolio from an asset management perspective. See “Notes to Consolidated Financial Statements – Note 15, Consolidated Funds and Ventures” for more information.

| (dollars in thousands)                                 | UPB                       | Fair Value                | Wtd Avg Coupon       | Wtd Avg Pay Rate <sup>(7)</sup> | Debt Service Coverage <sup>(8)</sup> | Number of Bonds | Number of Multifamily Properties |
|--|---------------------------|---------------------------|----------------------|---------------------------------|--------------------------------------|-----------------|----------------------------------|
| Multifamily tax-exempt bonds                           |                           |                           |                      |                                 |                                      |                 |                                  |
| Performing <sup>(1)</sup>                              | \$65,231                  | \$64,641                  | 6.58%                | 6.58%                           | 0.87 x                               | 9               | 8                                |
| Non-performing <sup>(2), (3)</sup>                     | 108,384                   | 76,164                    | 6.94%                | 3.57%                           | 0.51 x                               | 13              | 10                               |
| Subordinate cash flow and participating <sup>(4)</sup> | 14,660                    | 9,875                     | 4.51%                | - %                             |                                      | 3               | 2                                |
| Total Multifamily tax-exempt bonds                     | \$188,275                 | \$150,680                 | 6.81% <sup>(9)</sup> | 4.70% <sup>(9)</sup>            | 0.65 x                               | 25              | 20                               |
| CDD bonds <sup>(5)</sup>                               | \$58,275                  | \$55,003                  | 7.13%                | 7.13%                           |                                      | 6               | N/A                              |
| Other bonds <sup>(6)</sup>                             | \$18,982                  | \$18,968                  | 4.34%                | 4.34%                           |                                      | 2               | N/A                              |
| Total Bond Portfolio                                   | \$265,532 <sup>(10)</sup> | \$224,651 <sup>(10)</sup> | 6.69% <sup>(9)</sup> | 5.24% <sup>(9)</sup>            |                                      | 33              | 20                               |
| Total Non-performing portfolio                         | \$108,384                 | \$76,164                  | 6.94%                | 3.57%                           | 0.51 x                               | 13              | 10                               |

<sup>(1)</sup> Included in this amount were senior interests in bonds of \$36.7 million that were financed by TRSs with a carrying amount of \$36.2 million at March 31, 2014.

<sup>(2)</sup> Non-performing is defined as bonds that are 30+ days past due in either principal or interest.

<sup>(3)</sup> Included in this amount were senior interests in bonds of \$31.2 million that were financed by TRSs with a carrying amount of \$31.2 million at March 31, 2014. Also included in this amount were subordinate bonds with must pay coupons and \$1.6 million fair value.

<sup>(4)</sup> Included in this amount were subordinate cash flow bonds that do not have must pay coupons and are payable out of available cash flow only. No debt service has been collected on these bonds over the preceding twelve months and debt service is not calculated on these bonds as non-payment of debt service is not a default. Included in this amount were participating cash flow bonds with \$8.5 million UPB and \$5.9 million fair value.

(5) *The Company transferred interests in two of these bonds together with a guarantee to the buyer for timely principal and interest payment and therefore the cash received on the transfers was treated as a borrowing. Also, one of these bonds was financed through a TRS. On a combined basis, the Company had debt associated with these bonds with a carrying amount of \$44.1 million at March 31, 2014.*

(6) *These bonds were financed by two total returns swaps with a carrying amount of \$18.6 million at March 31, 2014.*

(7) *The weighted average pay rate represents the cash interest payments collected on the bonds as a percentage of the bonds' average UPB for the preceding twelve months weighted by the bonds' average UPB over the period for the population of bonds at March 31, 2014.*

(8) *Debt service coverage is calculated on a rolling twelve-month basis using property level information as of the prior quarter-end for those bonds with must pay coupons.*

(9) *The weighted average coupon and pay rate of the multifamily tax-exempt bonds and total bond portfolio excludes the population of subordinate cash flow bonds whereby non-payment of debt service is not a default.*

(10) *Includes seven bonds that the Company eliminated as a result of consolidation accounting (one of which was a performing multifamily tax-exempt bond, three of which were non-performing multifamily tax-exempt bonds and three of which were subordinate cash flow and participating multifamily tax-exempt bonds). At March 31, 2014, these seven bonds had an UPB of \$56.9 million and a fair value of \$39.8 million, including \$2.0 million of net unrealized mark-to-market gains occurring after consolidation that have not been reflected in the Company's common equity given that the Company is required to consolidate and account for the real estate, which prohibits an increase in fair value from its original cost basis until the real estate is sold. See "Notes to Consolidated Financial Statements – Note 15, Consolidated Funds and Ventures" for more information.*

#### *Multifamily tax-exempt bonds*

Multifamily tax-exempt bonds are issued by state and local governments or their agencies or authorities to finance affordable multifamily rental housing; typically however, the only source of recourse on these bonds is the collateral, which is the first mortgage or a subordinate mortgage on the underlying properties. The 20 properties serving as collateral are located across 15 different Metropolitan Statistical Areas ("MSA"). The highest concentration is in the Atlanta MSA and as of March 31, 2014, 28.3% and 25.6% (based on UPB and fair value, respectively) were located in Atlanta. Approximately 72% of our UPB is collateralized by properties that are affordable low-income housing and serve the general population while four properties or approximately 25% of our UPB serve the senior population and one property or 3% of our UPB serves students.

All of the properties are considered stabilized which means none of the properties have construction or lease-up risk and there is sufficient operating information to calculate rolling twelve month debt service coverage for those with

must pay coupons.

As of March 31, 2014, the Company had 22 multifamily tax-exempt bonds with must pay coupons.

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Nine of the 22 bonds were performing bonds with \$65.2 million UPB and \$64.6 million fair value and average debt service coverage ratio of 0.87x. The potential for defaults exist within this population, but because these are low-income housing tax credit bonds, despite the fact that they have generally less than 0.90x debt service coverage, shortfalls to date have been supported by developers and tax credit syndicators.

13 of the 22 bonds were non-performing bonds with \$108.4 million UPB and \$76.2 million fair value and an average debt service coverage ratio of 0.51x.

Additionally, as of March 31, 2014, five of the 22 must pay bonds were subordinate bonds with \$9.5 million UPB and \$2.6 million fair value. While these bonds do have must pay coupons, the debt service is paid only after payment is made on senior obligations that have a priority to the cash flow of the underlying collateral. The Company owns three of the related senior bonds with \$16.7 million UPB and \$15.8 million fair value. All but two of the must pay subordinate bonds with \$0.9 million UPB and \$1.0 million fair value were in default as of March 31, 2014.

As of March 31, 2014, the Company had three bonds with \$14.7 million UPB and \$9.9 million fair value that were subordinate and do not have must pay coupons. Debt service on these bonds is paid to the extent there is available cash flow and only after payment is made on senior obligations that have a priority to the cash flow of the underlying collateral. The Company owns one of the related senior bonds with a \$7.7 million UPB and fair value. These cash flow bonds were excluded from the calculation of debt service coverage ratios as non-payment is not a default.

#### *Community Development District Bonds*

As of March 31, 2014, there were six CDD bonds with \$58.3 million UPB and \$55.0 million fair value that were issued by community development districts to finance infrastructure improvements for two large residential or commercial development projects. These bonds are commonly referred to as CDD bonds in Florida and as Community Development Authority or Capital Improvement Cooperative District bonds in other states. The payment of debt service, and the ultimate repayment of the Company's financing, generally rely upon the ability of the development, as improved, to generate tax revenues or special assessments. The collapse of the for-sale housing market beginning in 2006, and the sharp decline in the commercial market shortly thereafter, has put stress on this portfolio. In the first quarter of 2014, four CDD bonds that were in default at December 31, 2013 were brought current.

#### *Other Bonds*

As of March 31, 2014, there were two bonds with \$19.0 million UPB and fair value in rated municipal bonds. Specifically, these investments are senior certificate interests in a triple A enhanced trust collateralized by a pool of

tax-exempt municipal bonds.

*Valuation Results for the three months ended 2014 as compared to the three months ended 2013*

During the three months ended March 31, 2014, we recorded net unrealized gains of \$4.9 million on our bond portfolio excluding bonds eliminated due to consolidation accounting (“**Reported Bonds**”) through other comprehensive income. Approximately half of the net unrealized gains are attributed to four non-performing CDD bonds that were brought current during the first quarter of 2014. These bonds benefited from an increase in future expected cash flows and a decline in the weighted average market yield. The remaining net unrealized gains were primarily driven by improvements in property operations and decreases in discount and capitalization rates for certain non-performing bonds as well as a decline in the discount rate of one performing CDD bond. During the three months ended March 31, 2013, we recorded net unrealized gains of \$10.8 million on our Reported Bonds through other comprehensive income largely due to declining market yields on our performing bonds still held in the portfolio at March 31, 2013.

*Determination of Fair Value*

The Company carries its Reported Bonds on a fair value basis at the end of each reporting period. Our bonds are not traded on an established exchange nor is there an active private trading market; therefore, our bonds are illiquid. This lack of liquidity inherently requires the Company’s management to apply a higher degree of judgment in determining the fair value of its bonds than would be required if there were a sufficient volume of trades of comparable bonds in the market place. For most of our performing bonds (*i.e.*, bonds that are current in their payment of principal and interest), we estimate fair value using a discounted cash flow methodology; specifically, the Company discounts contractual principal and interest payments, adjusted for expected prepayments. The discount rate for each bond is based on expected investor yield requirements adjusted for bond attributes such as the expected term of the bond, debt service coverage, geographic location and bond size. The Company routinely validates its performing bond valuation model by comparing actual bond sale prices to the bond model valuation. The weighted average discount rate (*i.e.*, market yield) on the performing bond portfolio was 6.58% and 6.60% at March 31, 2014 and December 31, 2013, respectively, for performing bonds still held in the portfolio at March 31, 2014.

For bonds that are past due in either principal or interest and for certain currently performing bonds where payment of full principal and interest is uncertain, the Company’s valuations are based on an estimate of the collateral value which is derived from a number of sources, including an internally prepared estimate derived by discounting the property’s expected cash flows and residual proceeds using estimated market discount and capitalization rates, less estimated selling costs. The discount rate for the bonds whose valuations are based on an estimate of the collateral value averaged 8.5% at March 31, 2014 and December 31, 2013 for bonds remaining in our portfolio at March 31, 2014. The capitalization rate averaged 6.8% and 6.7% at March 31, 2014 and 2013, respectively, for bonds remaining in our portfolio at March 31, 2014.





To the extent available, the Company may estimate fair value based on a sale agreement, a letter of intent to purchase, an appraisal or other indications of fair value.

The lack of liquidity in the bond markets in which the Company transacts, coupled with the significant judgments that are inherent in our valuation methodologies, results in a risk that if the Company needed to sell bonds, the price it is able to realize may be lower than the carrying value (*i.e.*, the fair value) of such bonds.

### Real Estate Investments

The table below provides key metrics related to all of our real estate investments as of March 31, 2014.

(dollars in thousands)

| Type                                     | GAAP<br>Carrying<br>Amount | Estimated<br>Fair<br>Value |
|--|----------------------------|----------------------------|
| Affordable Multifamily Rental Properties | \$ 31,592                  | \$ 32,945                  |
| Land Investments                         | 13,656                     | 18,881                     |
| Total real estate investments            | \$ 45,248 <sup>(1)</sup>   | \$ 51,826                  |

<sup>(1)</sup> Includes \$18.2 million reported through real estate held-for-use, \$20.9 million reported through real estate held-for-sale and \$6.2 million reported through other assets.

The Company estimates the fair value of its affordable multifamily rental properties by discounting the property's expected cash flows and residual proceeds using estimated market discount and capitalization rates, less estimated selling costs. To the extent available, the Company estimates fair value based on a sale agreement, a letter of intent to purchase, an appraisal or other indications of fair value. The Company uses appraisals to estimate the fair value of its land investments.

### Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Not applicable.

### Item 4. CONTROLS AND PROCEDURES

## **Evaluation of Disclosure Controls and Procedures**

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in our filings and submissions to the SEC under the Exchange Act is recorded, processed, and reported within the time periods specified in the SEC's rules and forms. Such controls include those designed to ensure that information is accumulated and communicated to management, including our Chief Executive Officer ("CEO") and Chief Financial Officer ("CFO"), as appropriate, to allow timely decisions regarding required disclosures.

An evaluation was conducted under the supervision and with the participation of management, including the CEO and CFO, on the effectiveness of our disclosure controls and procedures, as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act. Based on this evaluation, the CEO and CFO concluded that our disclosure controls and procedures were effective as of March 31, 2014.

## **Changes in Internal Control Over Financial Reporting During the Quarter Ended March 31, 2014**

As previously disclosed in our 2013 Form 10-K for the year ended December 31, 2013, as a result of management's internal control evaluation conducted as of December 31, 2013, management concluded that a material weakness existed within its consolidation accounting and reporting processes and because of this material weakness management concluded that we did not maintain effective internal control over financial reporting as of December 31, 2013, based on criteria described in the original *Internal Control – Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission in 1992. As a result of the material weakness identified within its consolidation accounting processes, which did not have a material impact on the Company's financial statements or other disclosures, management added additional processes and procedures during the quarter ended March 31, 2014. Management believes these additional procedures, in combination with other key controls, should remediate the identified material weakness. Management will continue to monitor these procedures and controls throughout 2014. There were no other changes in our internal control over financial reporting for the quarter ended March 31, 2014 that have materially affected, or that are reasonably likely to materially affect, our internal control over financial reporting.

## PART II – OTHER INFORMATION

### Item 1. Legal Proceedings

Except as described below, we are not, nor are any of our subsidiaries, a party to any material pending litigation or other legal proceedings, or to the best of our knowledge, any threatened litigation or legal proceedings, which, in the opinion of management, individually or in the aggregate, would be likely to have a material adverse effect on our results of operations or financial condition.

The Company is a defendant in a purported class action lawsuit and two derivative suits originally filed in 2008. The plaintiffs in the class action lawsuit claim to represent a class of investors in the Company's shares who allegedly were injured by misstatements in press releases and SEC filings between May 3, 2004, and January 28, 2008. The plaintiffs seek unspecified damages for themselves and the shareholders of the class they purport to represent. In the derivative suits, the plaintiffs claim, among other things, that the Company was injured because its directors and certain named officers did not fulfill duties regarding the accuracy of its financial disclosures. Both the class action and the derivative cases are pending in the United States District Court for the District of Maryland. The Company filed a motion to dismiss the class action and in June 2012, the Court issued a ruling dismissing all of the counts alleging any knowing or intentional wrongdoing by the Company or its affiliates, directors and officers. The plaintiffs appealed the Court's ruling and on March 7, 2014, the United States Court of Appeals for the Fourth Circuit unanimously affirmed the lower Court's ruling. As a result of these rulings, the only counts remaining in the case relate to the Company's dividend reinvestment plan.

### Item 1A. Risk Factors

For a discussion of the risk factors affecting the Company, see Part I, Item 1A, "Risk Factors," of the Company's 2013 Form 10-K.

### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

#### Recent Sales of Unregistered Securities

None for the three months ended March 31, 2014.

**Use of Proceeds from Registered Securities**

None for the three months ended March 31, 2014.

**Issuer Purchases of Equity Securities**

The following table provides information on the Company's common share repurchases during the three months ended March 31, 2014.

| (in thousands, except per share data) | Total<br>Number of<br>Shares<br>Purchased | Average<br>Price<br>Paid per<br>Share | Number of<br>Shares<br>Purchased<br>as Part of<br>Publicly<br>Announced<br>Plans or<br>Programs | Maximum<br>Number of<br>Shares that<br>May Yet<br>be<br>Purchased<br>Under<br>Plans or<br>Programs<br>(1) |
|---------------------------------------|---|---------------------------------------|---|---|
| 1/1/2014 – 1/31/2014                  | 395                                       | 1.18                                  | 395   | 2,538   |
| 2/1/2013 – 2/28/2014                  | 10  | 1.27                                  | 10  | 2,528   |
| 3/1/2014 – 3/31/2014                  | 275                                       | 1.42                                  | 275   | 2,253   |
| Total                                 | 680                                       | \$ 1.28                               | 680   | 2,253   |

*On March 12, 2014, the Board of Directors authorized amendment to the stock repurchase program whereby the maximum repurchase price was set to a price of up to 95% of the Company's last reported common shareholders' equity per share. On May 8, 2014, the Board of Directors further amended the plan to increase the number of shares authorized to be repurchased under the plan from 5.0 million to 7.0 million. As a result of share repurchase activity through May 9, 2014, the Company has capacity to repurchase an additional 3.5 million shares. The plan will terminate once the Company has repurchased the total authorized number of shares.*

**Item 3. Defaults Upon Senior Securities**

The Company had debt agreements totaling \$2.6 million at March 31, 2014 that had payment defaults at maturity, but were subject to a forbearance agreement that expires on April 30, 2015.

**Item 4. Mine Safety Disclosures**

Not applicable.

Item 5. Other Information

None.

Item 6. Exhibits

See Exhibit Index.

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**Signatures**

Pursuant to the requirements of the Securities and Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

MUNICIPAL MORTGAGE & EQUITY, LLC

Dated: May 15, 2014      By: /s/ Michael L. Falcone  
Name: Michael L. Falcone  
Title: Chief Executive Officer and President  
(Principal Executive Officer)

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the date indicated.

By: /s/ Michael L. Falcone      May 15, 2014  
Name: Michael L. Falcone  
Title: Chief Executive Officer,  
President and Director  
(Principal Executive Officer)

By: /s/ Lisa M. Roberts      May 15, 2014  
Name: Lisa M. Roberts  
Title: Chief Financial Officer and  
Executive Vice President  
(Principal Financial Officer)

**EXHIBIT INDEX**

| <b>Exhibit No.</b> | <b>Description</b>  | <b>Incorporation by Reference</b> |
|--------------------|---|-----------------------------------|
| 31 .1              | Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. |                                   |
| 31 .2              | Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. |                                   |
| 32 .1              | Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. |                                   |
| 32 .2              | Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. |                                   |
| 101.INS            | XBRL Instance Document  |                                   |
| 101.SCH            | XBRL Taxonomy Extension Schema  |                                   |
| 101.CAL            | XBRL Taxonomy Extension Calculation   |                                   |
| 101.LAB            | XBRL Taxonomy Extension Labels  |                                   |
| 101.PRE            | XBRL Taxonomy Extension Presentation  |                                   |
| 101.DEF            | XBRL Taxonomy Extension Definition  |                                   |