Macquarie Infrastructure Corp Form 10-Q October 31, 2016

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

### **FORM 10-Q**

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)

OF THE SECURITIES EXCHANGE ACT OF 1934

# For the Quarterly Period Ended September 30, 2016

OR

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Transition Period from \_\_\_\_\_ to \_\_\_\_

Commission File Number: 001-32384

### MACQUARIE INFRASTRUCTURE CORPORATION

(Exact Name of Registrant as Specified in Its Charter)

Delaware (State or Other Jurisdiction of Incorporation or Organization) 43-2052503 (IRS Employer Identification No.)

### 125 West 55<sup>th</sup> Street New York, New York 10019

(Address of Principal Executive Offices) (Zip Code)

(212) 231-1000

(Registrant s Telephone Number, Including Area Code)

(Former Name, Former Address and Former Fiscal Year if Changed Since Last Report): N/A

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, a accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer x Accelerated Filer o Non-accelerated Filer o Smaller Reporting Company o Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

There were 81,834,248 shares of common stock, with \$0.001 par value, outstanding at October 28, 2016.

(212) 231-1000 2

### MACQUARIE INFRASTRUCTURE CORPORATION

### **TABLE OF CONTENTS**

	Page
PART I. FINANCIAL INFORMATION	
Management s Discussion and Analysis of Financial Condition and Results of Operations	<u>1</u>
Quantitative and Qualitative Disclosures About Market Risk	<u>30</u>
Controls and Procedures	<u>30</u>
Consolidated Condensed Balance Sheets as of September 30, 2016 (Unaudited) and December 31,	31
<u>2015</u>	<u>51</u>
Consolidated Condensed Statements of Operations for the Quarters and Nine Months Ended September 30, 2016 and 2015 (Unaudited)	<u>33</u>
Consolidated Condensed Statements of Comprehensive Income (Loss) for the Quarters and Nine	
Months Ended September 30, 2016 and 2015 (Unaudited)	<u>34</u>
Consolidated Condensed Statements of Cash Flows for the Nine Months Ended September 30,	
2016 and 2015 (Unaudited)	<u>35</u>
Notes to Consolidated Condensed Financial Statements (Unaudited)	<u>37</u>
PART II. OTHER INFORMATION	<u>51</u>
Item 1.	
item 1.	<u>59</u>
<u>Legal Proceedings</u>	<u>57</u>
Item 1A.	
	<u>59</u>
Risk Factors	<u>57</u>
Item 2.	
	<u>60</u>
Unregistered Sales of Equity Securities and Use of Proceeds	<u> </u>
Item 3.	
<u> </u>	60
<u>Defaults Upon Senior Securities</u>	
Item 4.	
<del></del>	<u>60</u>
Mine Safety Disclosures	
Item 5.	
	<u>60</u>
Other Information	
Item 6.	
	<u>60</u>
<u>Exhibits</u>	

Macquarie Infrastructure Corporation is not an authorized deposit-taking institution for the purposes of the Banking Act 1959 (Commonwealth of Australia) and its obligations do not represent deposits or other liabilities of Macquarie Bank Limited ABN 46 008 583 542 (MBL). MBL does not guarantee or otherwise provide assurance in respect of the obligations of Macquarie Infrastructure Corporation.

i

### **Cautionary Note Regarding Forward-Looking Statements**

In addition to historical information, this quarterly report on Form 10-Q (Quarterly Report) contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act and Section 21E of the Exchange Act. Forward-looking statements may appear throughout this Quarterly Report, including without limitation, the Management's Discussion and Analysis of Financial Condition and Results of Operations section. We use words such as believe intending, expect and an include, among others, those concerning our expressions to identify forward-looking statements. Such statements include, among others, those concerning our expected financial performance and strategic and operational plans, as well as all assumptions, expectations, predictions, intentions or beliefs about future events. You are cautioned that any such forward-looking statements are not guarantees of future performance and that a number of risks and uncertainties could cause actual results to differ materially from those anticipated in the forward-looking statements. Such risks and uncertainties include, but are not limited to, the risks identified in our Annual Report on Form 10-K for the year ended December 31, 2015, and in other reports we file from time to time with the Securities and Exchange Commission (SEC).

Given the risks and uncertainties surrounding forward-looking statements, you should not place undue reliance on these statements. Many of these factors are beyond our ability to control or predict. Our forward-looking statements speak only as of the date of this Quarterly Report. Other than as required by law, we undertake no obligation to update or revise forward-looking statements, whether as a result of new information, future events or otherwise.

ii

### **PART I**

### FINANCIAL INFORMATION

## Management s Discussion and Analysis of Financial Condition and Results of Operations

The following discussion of the financial condition and results of operations of Macquarie Infrastructure Corporation should be read in conjunction with the consolidated condensed financial statements and the notes to those statements included elsewhere herein.

Macquarie Infrastructure Corporation is the successor to Macquarie Infrastructure Company LLC (MIC LLC) pursuant to the conversion (the Conversion) of MIC LLC from a Delaware limited liability company to a Delaware corporation on May 21, 2015. MIC LLC was formed on April 13, 2004.

Except as otherwise specified, all references in this Form 10-Q to MIC, we, us, and our refer (i) from and after the time of the Conversion, to Macquarie Infrastructure Corporation and its subsidiaries and (ii) prior to the Conversion, to our predecessor MIC LLC and its subsidiaries. Except as otherwise specified, all references in this Form 10-Q to common stock or shares refer (i) from and after the time of the Conversion, to common stock and (ii) prior to the Conversion, LLC interests. Macquarie Infrastructure Management (USA) Inc., which we refer to as our Manager, is part of the Macquarie Group, comprising Macquarie Group Limited and its subsidiaries and affiliates worldwide.

We own and operate a diversified group of businesses that provide services to other businesses, government agencies and individuals primarily in the U.S. The businesses we own and operate include:

*International-Matex Tank Terminals, or IMTT*: a bulk liquid terminals business providing bulk liquid storage, handling and other services to third parties at ten marine terminals in the United States and two in Canada; *Atlantic Aviation*: a provider of fuel, terminal, aircraft hangaring and other services primarily to owners and operators of general aviation (GA) aircraft at 69 airports in the United States;

Contracted Power and Energy segment, or CP&E: ownership of a gas-fired power facility and controlling interests in wind and solar power facilities in the United States; and

*MIC Hawaii*: ownership of an energy company that processes and distributes gas and provides related services (Hawaii Gas), controlling interests in renewable and distributed power facilities and ownership of a design-build mechanical contractor focused on energy efficiency, all based in Hawaii.

Our businesses generally operate in sectors with barriers to entry including high initial development and construction costs, long-term contracts or the requirement to obtain government approvals and a lack of immediate cost-effective alternatives to the services provided. Overall they tend to generate sustainable, stable and growing cash flows over the long term.

#### Overview

In addition to our results under U.S. GAAP, we use certain non-GAAP measures to assess the performance and prospects of our businesses. In particular, we use Free Cash Flow, EBITDA excluding non-cash items and certain proportionately combined financial metrics. Proportionately combined financial metrics reflect MIC Corporate and

our ownership interest in each of our businesses.

In analyzing the financial performance of our businesses, we focus primarily on cash generation and Free Cash Flow in particular. We believe investors use Free Cash Flow as a measure of our ability to sustain and potentially increase our quarterly cash dividend and to fund a portion of our growth.

We measure EBITDA excluding non-cash items as it reflects our businesses—ability to effectively manage the volume of products sold or services provided, the margin earned on those transactions and the management of operating expenses independent of the capitalization and tax attributes of those businesses.

1

Overview 7

See Management s Discussion and Analysis of Financial Condition and Results of Operations Results of Operations Consolidated Free Cash Flow, Earnings Before Interest, Taxes, Depreciation and Amortization (EBITDA) excluding non-cash items and Proportionately Combined Metrics for further information on our calculation of Free Cash Flow, EBITDA excluding non-cash items and our proportionately combined metrics in Part I of this Form 10-Q.

At IMTT, we focus on providing bulk liquid storage, handling and other services for customers who place a premium on ease of access and operational flexibility. The substantial majority of IMTT s revenue is generated pursuant to take-or-pay contracts providing access to storage tank capacity and ancillary services.

At Atlantic Aviation, our focus is on attracting and maintaining relationships with GA aircraft owners and pilots and encouraging them to purchase fuel and other services from our fixed base operations (FBOs). Atlantic Aviation s gross profit is correlated with the number of GA flight movements in the U.S. and the business ability to service a portion of the aircraft involved in those operations.

The businesses that comprise our CP&E segment generate revenue by producing and selling electric power pursuant primarily to long-dated power purchase agreements (PPAs) and tolling agreements with creditworthy off-takers.

MIC Hawaii comprises Hawaii Gas and several smaller businesses collectively engaged in reducing the cost and improving the reliability and sustainability of energy in Hawaii. The businesses of MIC Hawaii generate revenue primarily from the provision of gas services to commercial, residential and governmental customers, the generation of power and the design and construction of building mechanical systems.

### **Dividends**

Since January 1, 2015, MIC has paid or declared the following dividends:

Declared	Period Covered	\$ per Share	Record Date	Payable Date
October 27, 2016	Third quarter 2016	\$ 1.29	November 10, 2016	November 15, 2016
July 28, 2016	Second quarter 2016	\$ 1.25	August 11, 2016	August 16, 2016
April 28, 2016	First quarter 2016	\$ 1.20	May 12, 2016	May 17, 2016
February 18, 2016	Fourth quarter 2015	\$ 1.15	March 3, 2016	March 8, 2016
October 29, 2015	Third quarter 2015	\$ 1.13	November 13, 2015	November 18, 2015
July 30, 2015	Second quarter 2015	\$ 1.11	August 13, 2015	August 18, 2015
April 30, 2015	First quarter 2015	\$ 1.07	May 14, 2015	May 19, 2015
February 17, 2015	Fourth quarter 2014	\$ 1.02	March 2, 2015	March 5, 2015

We currently intend to maintain, and where possible, increase our quarterly cash dividend to our shareholders. The MIC Board has authorized a quarterly cash dividend of \$1.29 per share for the quarter ended September 30, 2016, or a 3.2% increase over the dividend for the quarter ended June 30, 2016 and 14.2% increase over the dividend for the quarter ended September 30, 2015. In determining whether to adjust the amount of our quarterly dividend, our Board will take into account such matters as the state of the capital markets and general business conditions, the Company s financial condition, results of operations, capital requirements, capital opportunities and any contractual, legal and regulatory restrictions on the payment of dividends by the Company to its shareholders or by its subsidiaries to the Company, and any other factors that it deems relevant, subject to maintaining a prudent level of reserves and without creating undue volatility in the amount of such dividends where possible. Moreover, the Company s senior secured

Dividends 8

credit facility and the debt commitments at our businesses contain restrictions that may limit the Company s ability to pay dividends. Although historically we have declared cash dividends on our shares, any or all of these or other factors could result in the modification of our dividend policy, or the reduction, modification or elimination of our dividend in the future.

Over the long term, we believe we will distribute between 75% and 85% of the Free Cash Flow generated by our businesses as a cash dividend. We define Free Cash Flow as cash from operating activities, which includes cash paid for interest, taxes and pension contributions, less maintenance capital expenditures, which includes principal repayments on capital lease obligations used to fund maintenance capital expenditures, and excludes changes in working capital. For the avoidance of doubt, base management fees and performance fees, if any, are excluded from the calculation of Free Cash Flow whether paid in cash or stock.

### **Results of Operations**

### Consolidated

### **Key Factors Affecting Operating Results for the Quarter:**

(expense)

an improvement in gross profit; and an increase in other income, net, from our IMTT and CP&E businesses; partially offset by an increase in selling, general and administrative expenses. Our consolidated results of operations are as follows:

	Quarter Ende September 30		Change Favorable	e/(U	nfavorat	Nine Months ole September 30		Change Favorable/	′(U:	nfavor	abl
	2016	2015	\$		%	2016	2015	\$		%	
n	(\$ In Thousar	nds, Except Shar	e and Per S	hare	: Data) (I	Jnaudited)					
Revenue	¢222.075	¢210.927	1 1 1 0		1.2	¢042.427	¢072 629	(21.201	`	(2.2	`
Service revenue Product revenue	\$323,975 96,549	\$319,827 95,882	4,148 667		1.3 0.7	\$942,437 272,053	\$973,638 264,258	(31,201 7,795	)	(3.2 2.9	)
Total revenue	420,524	95,882 415,709	4,815		1.2	1,214,490	1,237,896	(23,406	)	(1.9	)
Costs and expenses	720,527	713,707	7,015		1.2	1,217,770	1,237,070	(23,700	,	(1.)	,
Cost of services (exclusive of											
depreciation and amortization of intangibles shown	134,512	138,353	3,841		2.8	371,832	420,187	48,355		11.5	
separately below) Cost of product sales (exclusive of											
depreciation and amortization of intangibles shown	39,845	41,035	1,190		2.9	107,923	125,409	17,486		13.9	
separately below) <b>Gross profit</b>	246,167	236,321	9,846		4.2	734,735	692,300	42,435		6.1	
Selling, general and administrative	77,468	73,901	(3,567	)	(4.8)	) 222,182	225,618	3,436		1.5	
Fees to Manager-related party	18,382	18,118	(264	)	(1.5)	) 49,570	337,950	288,380		85.3	
Depreciation	59,242	53,070	(6,172	)	(11.6)	) 172,125	162,293	(9,832	)	(6.1	)
Amortization of intangibles	15,417	17,783	2,366		13.3	49,917	83,656	33,739		40.3	
Total operating expenses	170,509	162,872	(7,637	)	(4.7)	493,794	809,517	315,723		39.0	
Operating income (loss)	75,658	73,449	2,209		3.0	240,941	(117,217 )	358,158		NM	
Other income											

Results of Operations 10

Interest income	27		21		6		28.6	8	85		34		51	150.0
Interest expense <sup>(1)</sup>	(20,871	)	(54,761	)	33,890		61.9	(	(117,268	)	(108,624	)	(8,644 )	(8.0)
Other income, net	16,689		772		15,917		NM	2	20,389		2,392		17,997	NM
Net income (loss) before income taxes	71,503		19,481		52,022		NM	1	144,147		(223,415	)	367,562	164.5
(Provision) benefit for income taxes	(29,022	)	(11,139	)	(17,883	)	(160.5)	(	(60,409	)	77,725		(138,134)	(177.7)
Net income (loss)	\$42,481		\$8,342		34,139		NM	\$8	83,738		\$(145,690	)	229,428	157.5
Less: net income (loss)														
attributable to	455		(2,296	)	(2,751	)	(119.8)	1	165		(4,230	)	(4,395)	(103.9)
noncontrolling interests														
Net income (loss) attributable to MIC	\$42,026		\$10,638		31,388		NM	\$8	83,573		\$(141,460	)	225,033	159.1
Basic income (loss) per														
share attributable to	\$0.52		\$0.13		0.39		NM	\$1	1.04		\$(1.83	)	2.87	156.8
MIC														
Weighted average														
number of shares	81,220,841		79,625,43	6	1,595,40	5	2.0	8	80,570,192	2	77,364,257	7	3,205,935	4.1
outstanding: basic														ļ

### NM Not meaningful

Interest expense includes gains on derivative instruments of \$3.7 million and losses on derivative instruments of \$43.0 million for the quarter and nine months ended September 30, 2016, respectively. For the quarter and nine months ended September 30, 2015, interest expense includes losses on derivative instruments of \$29.5 million and \$38.4 million, respectively.

### Results of Operations: Consolidated (continued)

#### **Gross Profit**

Consolidated gross profit increased for the quarter and nine months ended September 30, 2016 compared with the quarter and nine months ended September 30, 2015 primarily reflecting improved results at Atlantic Aviation and CP&E, principally our renewables business, and contribution from acquisitions within MIC Hawaii. In addition, consolidated gross profit increased for the nine months ended September 30, 2016 due to the contribution from the acquisition of Bayonne Energy Center (BEC) and unrealized gains on commodity hedges at Hawaii Gas.

### **Selling, General and Administrative Expenses**

Selling, general and administrative expenses increased for the quarter ended September 30, 2016 compared with the quarter ended September 30, 2015 primarily due to costs associated with acquired FBOs, higher salaries and benefit costs and higher rent expense at Atlantic Aviation, transactional and incremental costs from new acquisitions at MIC Hawaii and professional fees associated with the implementation of a shared services center.

Selling, general and administrative expenses decreased for the nine months ended September 30, 2016 compared with the nine months ended September 30, 2015 primarily due to absence of transaction costs related to the BEC acquisition, costs associated with the Conversion and a decrease in costs at CP&E, primarily our renewables business. The decrease is partially offset by incremental expenses associated with BEC for the first quarter of 2016 and the increases reflected in the quarter ended September 30, 2016.

#### **Fees to Manager**

Our Manager is entitled to a monthly base management fee based primarily on our market capitalization, and potentially a quarterly performance fee, based on our total shareholder return relative to a U.S. utilities index. For the quarter and nine months ended September 30, 2016, we incurred base management fees of \$18.4 million and \$49.6 million, respectively, and no performance fees. For the quarter and nine months ended September 30, 2015, we incurred base management fees of \$18.1 million and \$53.6 million, respectively, and performance fees of \$284.4 million for the nine months ended September 30, 2015. In accordance with the Third Amended and Restated Management Service Agreement, our Manager has currently elected to reinvest base management fees, and performance fees, if any, in additional shares.

The unpaid portion of the base management fees and performance fees, if any, at the end of each reporting period is included in Due to Manager-related party in our consolidated condensed balance sheets. The following table shows our Manager s reinvestment of its base management fees and performance fees, if any, in shares, except as noted:

Period	Base Management Fee Amount (\$ in thousands)	Performance Fee Amount (\$ in thousands)	Shares Issued	
2016 Activities: Third quarter 2016 Second quarter 2016	\$ 18,382 16,392	\$	232,488 232,835	(1)

Edgar Filing: Macquarie Infrastructure Corp - Form 10-Q

First quarter 2016	14,796		234,179
2015 Activities:			
Fourth quarter 2015	\$ 17,009	\$	227,733
Third quarter 2015	18,118		226,914
Second quarter 2015	18,918	135,641	1,167,873 (2)
First quarter 2015	16,545	148,728	2,068,038

Our Manager elected to reinvest all of the monthly base management fees for the third quarter of 2016 in shares. (1) We issued 232,488 shares for the quarter ended September 30, 2016, including 77,751 shares that were issued in October 2016 for the September 2016 monthly base management fee.

4

Fees to Manager 13

### Results of Operations: Consolidated (continued)

In July 2015, our Board requested, and our Manager agreed, that \$67.8 million of the performance fee for the quarter ended June 30, 2015 be settled in cash in July 2015 to minimize dilution. The remaining \$67.8 million obligation was settled and reinvested in 944,046 shares by our Manager on August 1, 2016 using the June 2016 volume weighted average share price of \$71.84.

### **Depreciation**

Depreciation expense increased for the quarter and nine months ended September 30, 2016 compared with the quarter and nine months ended September 30, 2015 primarily due to the write-off of damaged tanks and docks at IMTT and the depreciation associated with FBOs acquired by Atlantic Aviation. The increase in depreciation expense for the nine months ended September 30, 2016 also includes the depreciation associated with the BEC acquisition, partially offset by the absence of non-cash impairments at Atlantic Aviation.

### **Amortization of Intangibles**

Amortization of intangibles decreased for the quarter and nine months ended September 30, 2016 compared with the quarter and nine months ended September 30, 2015 primarily due to certain intangibles being fully amortized at Atlantic Aviation. The decrease in amortization of intangibles for the nine months ended September 30, 2016 also reflects the absence of non-cash impairments at Atlantic Aviation recorded during the first quarter of 2015, partially offset by the incremental amortization of intangibles associated with BEC.

### Interest Expense and Gains (Losses) on Derivative Instruments

Interest expense includes gains on derivative instruments of \$3.7 million and losses on derivative instruments of \$43.0 million for the quarter and nine months ended September 30, 2016, respectively, compared with losses on derivative instruments of \$29.5 million and \$38.4 million for the quarter and nine months ended September 30, 2015, respectively. Gains and losses on derivatives recorded in interest expense are attributable to the change in fair value of interest rate hedging instruments. For the nine months ended September 30, 2016, interest expense also included the non-cash write-off of deferred financing costs at MIC Hawaii related to the refinancing of its \$80.0 million term loan and its \$60.0 million revolving credit facility. For the nine months ended September 30, 2015, interest expense also included the non-cash write-off of deferred financing costs at IMTT related to the May 2015 refinancing.

Excluding the derivative adjustments and deferred financing cost write-offs, interest expense decreased for the quarter and nine months ended September 30, 2016 compared with the quarter and nine months ended September 30, 2015 primarily due to the overall lower weighted average interest rate, partially offset by higher average debt balance. See discussions on interest expense for each of our operating businesses below.

As part of the refinancing of IMTT s debt in May 2015, IMTT paid \$31.4 million in interest rate swap breakage fees related to the termination of out-of-the-money interest rate swap contracts related to prior debt facilities. In July 2015, the Company fully repaid the outstanding debt balance at BEC and paid \$19.2 million in interest rate swap breakage fees. See further discussion in Management s Discussion and Analysis of Financial Condition and Results of Operations Liquidity and Capital Resources.

### Other Income, net

Other income, net, increased for the quarter and nine months ended September 30, 2016 compared with the quarter and nine months ended September 30, 2015 primarily due to insurance recoveries on damaged docks at IMTT and escrow proceeds received during the current quarter related to our acquisition of BEC.

#### **Income Taxes**

We file a consolidated federal income tax return that includes the financial results for IMTT, Atlantic Aviation, BEC, MIC Hawaii and our allocable share of the taxable income (loss) from our solar and wind power facilities, which are treated as partnerships for tax purposes. Pursuant to a tax sharing agreement, the businesses included in our consolidated federal income tax return, pay MIC an amount equal to the federal income tax each would have paid on a standalone basis as if they were not part of the MIC consolidated federal income tax return.

5

Other Income, net

### Results of Operations: Consolidated (continued)

The change from income tax benefit for the nine months ended September 30, 2015 to income tax expense for the nine months ended September 30, 2016 is primarily due to the absence of any tax benefit in 2016 associated with the performance fees incurred during the first half of 2015. The change in tax rate from a benefit of 34.8% for the nine months ended September 30, 2015 to a tax expense of 41.9% for the nine months ended September 30, 2016 was primarily attributable to the impact of the performance fee on taxable income for 2015.

For the year ending December 31, 2016, we expect any consolidated federal income tax liability to be fully offset by our net operating loss carryforwards (NOLs). We believe that we will be able to use all of our federal prior year NOLs prior to their expiration. Our federal NOL balance at December 31, 2015 was \$426.2 million. As a result of having federal NOLs, together with planned tax strategies, we do not expect to make regular federal tax payments any earlier than the second half of 2019. For the year ending December 31, 2016, we expect to report taxable income of approximately \$51.0 million and pay approximately \$37,000 in Alternative Minimum Tax.

For the year ending December 31, 2016, we expect to pay state income taxes of approximately \$6.4 million. In calculating our consolidated state income tax provision, we have provided a valuation allowance for certain state income tax NOLs, the use of which is uncertain.

### **Protecting Americans from Tax Hikes Act (PATH Act)**

The PATH Act retroactively extends several tax provisions applicable to corporations, including the extension of 50% bonus depreciation for certain assets placed in service in 2015, 2016 and 2017, 40% bonus depreciation for eligible property placed in service in 2018 and 30% bonus depreciation for eligible property placed in service in 2019. Other than the extension of the bonus depreciation provision, the Company does not expect the provisions of the PATH Act to have a material effect on its tax profile.

### Free Cash Flow, Earnings Before Interest, Taxes, Depreciation and Amortization (EBITDA) excluding non-cash items and Proportionately Combined Metrics

In addition to our results under U.S. GAAP, we use certain non-GAAP measures to assess the performance and prospects of our businesses. In particular, we use Free Cash Flow, EBITDA excluding non-cash items and certain proportionately combined financial metrics. Proportionately combined financial metrics reflect MIC Corporate and our ownership interest in each of our businesses.

In analyzing the financial performance of our businesses, we focus primarily on cash generation and Free Cash Flow in particular. We believe investors use Free Cash Flow as a measure of our ability to sustain and potentially increase our quarterly cash dividend and to fund a portion of our growth.

We measure EBITDA excluding non-cash items as it reflects our businesses ability to effectively manage the volume of products sold or services provided, the margin earned on those transactions and the management of operating expenses independent of the capitalization and tax attributes of those businesses.

Given our varied ownership levels in some of our businesses, principally in the CP&E segment, together with our obligations to report the results of these businesses on a consolidated basis, management believes that GAAP measures such as net income (loss) do not fully reflect all of the items it considers in assessing the amount of cash generated based on its ownership interest in its businesses. We note that the proportionately combined metrics used

Income Taxes 16

may be calculated in a different manner by other companies and may limit their usefulness as a comparative measure. Therefore, proportionately combined metrics should be used as a supplemental measure to help understand our financial performance and not in lieu of our financial results reported under GAAP.

### Results of Operations: Consolidated (continued)

We define Free Cash Flow as cash from operating activities the most comparable GAAP measure , which includes cash paid for interest, taxes and pension contributions, less maintenance capital expenditures, which includes principal repayments on capital lease obligations used to fund maintenance capital expenditures, and excludes changes in working capital. We define EBITDA excluding non-cash items as net income (loss) or earnings the most comparable GAAP measure before interest, taxes, depreciation and amortization and non-cash items including impairments, unrealized derivative gains and losses and adjustments for other non-cash items reflected in the statements of operations. EBITDA excluding non-cash items also excludes base management fees and performance fees, if any, whether paid in cash or stock. In this Quarterly Report on Form 10-Q, we have disclosed Free Cash Flow on a consolidated basis and for each of our operating segments and MIC Corporate. We believe that both Free Cash Flow and EBITDA excluding non-cash items support a more complete understanding of the business factors and economic trends reflected in the financial performance of our businesses than would otherwise be achieved using GAAP results

Free Cash Flow reflects the ability of our businesses to generate cash on an ongoing basis, in part in support of our dividend and to fund a portion of our growth. Our businesses can be characterized as owners of high-value, long-lived assets which are capable of generating Free Cash Flow in excess of GAAP net income as a result of: (i) non-cash depreciation, amortization and any impairment charges; (ii) our ability to defer all or a portion of current federal income taxes; (iii) non-cash unrealized gains or losses on derivative instruments; and, (iv) various other non-cash items such as pension expense, amortization of tolling liabilities and gains (losses) on disposal of assets. The non-cash pension expense primarily consists of interest cost, expected return on plan assets and amortization of actuarial and performance gains and losses. Any cash contributions to pension plans are reflected as a reduction to Free Cash Flow, as noted above. In addition, management uses Free Cash Flow as a measure of our ability to sustain and potentially increase our quarterly cash dividend and to fund a portion of our growth. We believe that external consumers of our financial statements, including investors and research analysts, use this metric to assess our performance and as an indicator of our success in generating a cash return on investment.

Free Cash Flow does not take into consideration required payments on indebtedness and other fixed obligations or the other cash items that are excluded from our definition of Free Cash Flow. We note that Free Cash Flow may be calculated differently by other companies thereby limiting its usefulness as a comparative measure. Free Cash Flow should be used as a supplemental measure to help understand our financial performance and not in lieu of our financial results reported under GAAP.

### Classification of Maintenance Capital Expenditures and Growth Capital Expenditures

We categorize capital expenditures as either maintenance capital expenditures or growth capital expenditures. As neither maintenance capital expenditure nor growth capital expenditure is a GAAP term, we have adopted a framework to categorize specific capital expenditures. In broad terms, maintenance capital expenditures primarily maintain our businesses at current levels of operations, capability, profitability or cash flow, while growth capital expenditures primarily provide new or enhanced levels of operations, capability, profitability or cash flow. We consider a number of factors in determining whether a specific capital expenditure will be classified as maintenance or growth.

In some cases, specific capital expenditures contain characteristics of both maintenance and growth capital expenditures. We do not bifurcate specific capital expenditures into growth and maintenance components. Each discrete capital expenditure is considered within the above framework and the entire capital expenditure is classified

### Results of Operations: Consolidated (continued)

A reconciliation of net income (loss) to EBITDA excluding non-cash items and a reconciliation from cash provided by operating activities to Free Cash Flow, on a consolidated basis, is provided below. Similar reconciliations for each of our operating businesses and MIC Corporate follow.

	Quarter End September		Change Favorabl	e/(Unf	Nine Month a <b>Septele</b> ber 3		Change Favorable	/(Unfavorable)
	2016	2015	\$	%	2016	2015	\$	%
	(\$ In Thous	ands) (Unau	dited)					
Net income (loss)	\$42,481	\$8,342			\$83,738	\$(145,690)		
Interest expense, net <sup>(1)</sup>	20,844	54,740			117,183	108,590		
Provision (benefit) for income taxes	29,022	11,139			60,409	(77,725 )		
Depreciation	59,242	53,070			172,125	162,293		
Amortization of intangibles	15,417	17,783			49,917	83,656		
Fees to Manager-related party <sup>(2)</sup>	18,382	18,118			49,570	337,950		
Other non-cash expense (income), net <sup>(3)</sup>	1,435	(484 )			(3,360 )	860		
EBITDA excluding non-cash items	\$186,823	\$162,708	24,115	14.8	\$529,582	\$469,934	59,648	12.7
EBITDA excluding non-cash items	\$186,823	\$162,708			\$529,582	\$469,934		
Interest expense, net <sup>(1)</sup>	(20,844)	(54,740)			(117,183)	(108,590)		
Adjustments to derivative								
instruments recorded in interest expense <sup>(1)</sup>	(8,832)	24,243			27,639	17,209		
Amortization of debt financing costs <sup>(1)</sup>	2,287	2,191			7,536	6,757		
Interest rate swap breakage fees Provision/benefit for income		(19,171)				(50,556)		
taxes, net of changes in deferred taxes	(1,115 )	(150 )			(5,283)	(598)		
Changes in working capital <sup>(2)</sup>	751	(54,106)			(5,303)	(79,237)		
Cash provided by operating activities	159,070	60,975			436,988	254,919		
Changes in working capital <sup>(2)</sup>	(751)	54,106			5,303	79,237		
Maintenance capital expenditures		(20,758)			(44,725)	(38,263)		
Free cash flow	\$133,847	\$94,323	39,524	41.9	\$397,566	\$295,893	101,673	34.4

Interest expense, net, includes adjustment to derivative instruments and non-cash amortization of deferred financing fees. Interest expense also included a non-cash write-off of deferred financing fees related to the

(2)

<sup>(1)</sup> February 2016 refinancing at Hawaii Gas for the nine months ended September 30, 2016 and a non-cash write-off of deferred financing costs related to the May 2015 refinancing at IMTT for the nine months ended September 30, 2015.

In July 2015, our Board requested, and our Manager agreed, that \$67.8 million of the performance fee for the quarter ended June 30, 2015 be settled in cash in July 2015 to minimize dilution. The remaining \$67.8 million obligation was settled and reinvested in 944,046 shares by our Manager on August 1, 2016 using the June 2016 volume weighted average share price of \$71.84.

Other non-cash expense (income), net, primarily includes non-cash pension expense, amortization of tolling (3) See Free Cash Flow, Earnings Before Interest, Taxes, Depreciation and Amortization (EBITDA) excluding

non-cash items and Proportionately Combined Metrics above for a further discussion.

### Reconciliation from Consolidated Free Cash Flow to Proportionately Combined Free Cash Flow

The following table is a reconciliation from Free Cash Flow on a consolidated basis to Free Cash Flow on a proportionately combined basis (in proportion to our interests). See Results of Operations *Consolidated* above for a reconciliation of Free Cash Flow Consolidated basis to cash provided by operating activities, the most comparable GAAP measure. See Results of Operations below for each of our segments for a reconciliation of Free Cash Flow for each segment to cash provided by operating activities for such segment.

		Quarter End	ded	Change		Nine Month	ns Ended	Change	
		September	30,	Favorabl	e/(Unfa	a <b>Sceptle he</b> lber	30,	Favorable	/(Unfavorable)
		2016	2015	\$	%	2016	2015	\$	%
		(\$ In Thous	ands) (Unai	udited)					
Free Cash Flo basis	w Consolidated	\$133,847	\$94,323	39,524	41.9	\$397,566	\$295,893	101,673	34.4
100% of CP&	E Free Cash Flow	,							
included in co	onsolidated Free	(26,718)	(2,577)			(56,532)	(9,607)		
Cash Flow									
MIC s share	of CP&E Free Cas	sh 24 773	1.040			50,580	5,496		
Flow		24,773	1,040			30,300	3,470		
100% of MIC									
Cash Flow in	cluded in	(8,696)	(9,121)			(30,432)	(35,728)		
consolidated l	Free Cash Flow								
	of MIC Hawaii	8,694	9,121			30,430	35,728		
Free Cash Flo	)W	0,02 .	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			20,120	25,720		
Free Cash									
Flow Propo	rtionately	\$131,900	\$92,786	39,114	42.2	\$391,612	\$291,782	99,830	34.2
Combined bas	sis								

### Results of Operations: *IMTT*

### **Key Factors Affecting Operating Results for the Quarter:**

### **Results of Operations:** *IMTT* (continued)

	Quarter End September 2016		Change Favorable	/(Unfavora	Nine Mont September 2016		Change Favorable/	(Unfavorable)
	\$	\$	\$	%	\$	\$	\$	%
	(\$ In Thous	ands) (Una	udited)					
Revenues	133,143	135,436	(2,293)	(1.7)	396,786	415,881	(19,095)	(4.6)
Cost of services (exclusive of								
depreciation and amortization	53,085	55,990	2,905	5.2	149,845	170,633	20,788	12.2
of intangibles shown separately	·		•					
below) <b>Gross profit</b>	80,058	79,446	612	0.8	246,941	245,248	1,693	0.7
General and administrative		•						
expenses	8,358	8,903	545	6.1	24,322	24,909	587	2.4
Depreciation and amortization	35,709	32,233	(3,476)	(10.8)	103,612	99,785	(3,827)	(3.8)
Operating income	35,991	38,310	(2,319)	(6.1)	119,007	120,554	(1,547)	(1.3)
Interest expense, net <sup>(1)</sup>	(7,827)	(19,045)	11,218	58.9	(41,462)	(32,214)	(9,248)	(28.7)
Other income, net	13,495	549	12,946	NM	16,947	1,950	14,997	NM
Provision for income taxes	(17,079)	(8,053)	(9,026)	(112.1)	(38,717)	(36,801)	(1,916)	(5.2)
Net income <sup>(2)</sup>	24,580	11,761	12,819	109.0	55,775	53,489	2,286	4.3
Less: net income attributable to		172	172	100.0	59	530	471	88.9
noncontrolling interests		- , <del>-</del>		100.0			., -	00.5
Net income attributable to MIC <sup>(2)</sup>	24,580	11,589	12,991	112.1	55,716	52,959	2,757	5.2
Reconciliation of net income								
to EBITDA excluding								
non-cash items and a								
reconciliation of cash								
provided by operating								
activities to Free Cash Flow:								
Net income <sup>(2)</sup>	24,580	11,761			55,775	53,489		
Interest expense, net <sup>(1)</sup>	7,827	19,045			41,462	32,214		
Provision for income taxes	17,079	8,053			38,717	36,801		
Depreciation and amortization	35,709	32,233			103,612	99,785		
Other non-cash expense, net <sup>(3)</sup>	1,825	1,769			6,045	4,624		
EBITDA excluding non-cash	87,020	72,861	14,159	19.4	245,611	226,913	18,698	8.2
items EBITDA excluding non-cash								
items	87,020	72,861			245,611	226,913		
Interest expense, net <sup>(1)</sup>	(7,827)	(19,045)			(41,462)	(32,214)		
Adjustments to derivative	(,,==, )	(-2,0 10 )			(, )	(= -,= )		
instruments recorded in interest	(2,433)	8,474			10,723	2,140		
expense <sup>(1)</sup>								
Amortization of debt financing costs <sup>(1)</sup>	411	408			1,242	1,937		

Interest rate swap breakage						(31,385)		
fees						(31,363)		
Provision for income taxes, net of changes in deferred taxes	(904 )	(52)			(3,071 )	(156 )		
Changes in working capital	(1,243)	8,686			(11,726)	(9,667)		
Cash provided by operating activities	75,024	71,332			201,317	157,568		
Changes in working capital	1,243	(8,686)			11,726	9,667		
Maintenance capital expenditures	(19,860)	(12,036)			(33,099)	(20,550)		
Free cash flow	56,407	50,610	5,797	11.5	179,944	146,685	33,259	22.7

### NM Not meaningful

Interest expense, net, includes adjustments to derivative instruments and non-cash amortization of deferred

- (1) financing fees. For the nine months ended September 30, 2015, interest expense also includes non-cash write-off of deferred financing costs related to the May 2015 refinancing.
- (2) Corporate allocation expense, intercompany fees and the tax effect have been excluded from the above table as they are eliminated on consolidation.
  - Other non-cash expense, net, primarily includes non-cash adjustments related to pension expense and non-cash
- gains (losses) related to disposal of assets. See Free Cash Flow, Earnings Before Interest, Taxes, Depreciation and Amortization (EBITDA) excluding non-cash items and Proportionately Combined Metrics above for a further discussion.

### Results of Operations: *IMTT* (continued)

#### Revenue

IMTT generates the majority of its revenue from contracts typically comprising a fixed monthly charge (that escalates annually with inflation) for access to or use of its infrastructure. We refer to revenue generated from such contracts or fixed charges as firm commitments. Firm commitments are generally of medium term duration and at the end of the third quarter in 2016, had a revenue weighted average remaining life of approximately two and half years. Revenue from firm commitments comprised 81.5% of total revenue in the quarter ended September 30, 2016.

For the quarter and nine months ended September 30, 2016, total revenue decreased by \$2.3 million and \$19.1 million, respectively, compared with the quarter and nine months ended September 30, 2015. The decreases reflect primarily a reduced level of spill response activity on the part of IMTT subsidiary, OMI Environmental Solutions (OMI), and a decrease in rail services revenue principally in connection with the reduced demand for Canadian crude oil in the U.S. The decline in rail service revenues was more than offset by an increase in other revenue from firm commitments, primarily due to an increase in utilization, such that revenue from total firm commitments increased slightly in both the quarter and nine months period. However, the increase in revenue from total firm commitments was more than offset by a decline in ancillary (non-firm commitment) revenue.

Consistent with strong demand patterns across petroleum product storage markets, capacity utilization was higher than historically normal levels at 96.7% and 96.4% for the quarter and nine months ended September 30, 2016, respectively, compared with 94.7% and 94.8% for the quarter and nine months ended September 30, 2015, respectively. The business expects utilization rates to revert to historical levels of 94% to 96% in the medium term.

### **Costs (Cost of Services and General and Administrative Expenses)**

Costs were 5.3% and 10.9% lower in the quarter and nine months ended September 30, 2016 compared with the quarter and nine months ended September 30, 2015, respectively. The reduction in costs was primarily the result of lower costs associated with OMI as a result of a lower level of spill related activity, lower fuel costs, improved cost controls and the continued realization of efficiencies following our acquisition of the second half of IMTT in 2014.

### **Depreciation and Amortization**

Depreciation and amortization expense increased for the quarter and nine months ended September 30, 2016 compared with the quarter and nine months ended September 30, 2015 primarily due to the write-off of tanks and docks.

#### Interest Expense, net

Interest expense includes gains on derivative instruments of \$1.4 million and losses on derivative instruments of \$14.0 million for the quarter and nine months ended September 30, 2016, respectively, compared with losses on derivative instruments of \$9.8 million and \$11.1 million for the quarter and nine months ended September 30, 2015, respectively. Excluding the derivative adjustments, interest expense decreased for the quarter ended September 30, 2016 compared with the quarter ended September 30, 2015 due to lower interest rates partially offset by a higher average debt balance. Excluding the derivative adjustments, interest expense increased for the nine months ended September 30, 2016 compared with the nine months ended September 30, 2015 due to a higher average debt balance partially offset by lower interest rates. The weighted average interest rate on all outstanding debt facilities, including

interest rate swaps, was 3.39% at September 30, 2016.

Cash interest paid totaled \$3.9 million and \$23.4 million for the quarter and nine months ended September 30, 2016, respectively, compared with \$4.2 million and \$18.0 million for the quarter and nine months ended September 30, 2015, respectively.

### Results of Operations: IMTT (continued)

As part of the refinancing of its debt in May 2015, IMTT paid \$31.4 million in interest rate swap breakage fees related to the termination of out-of-the-money interest rate swap contracts related to prior debt facilities. See further discussion in Management s Discussion and Analysis of Financial Condition and Results of Operations Liquidity and Capital Resources.

### Other Income, net

IMTT maintains insurance against the loss of use or damage to IMTT s facilities. The business incurred insured losses in connection with damage done to various docks in Bayonne and Gretna for which recoveries of approximately \$13.0 million and \$15.5 million were recorded during the quarter and nine months ended September 30, 2016, respectively.

#### **Income Taxes**

The federal taxable income generated by IMTT is reported as part of our consolidated federal tax return. The business files state income tax returns in the states in which it operates. For the year ending December 31, 2016, the business expects to pay state income taxes of approximately \$3.0 million. The Provision for income taxes, net of changes in deferred taxes of \$3.1 million for the nine months ended September 30, 2016 in the above table includes \$2.2 million of state income taxes and \$881,000 of federal income tax. Any current federal income tax payable is expected to be offset in consolidation with the application of NOLs at the MIC holding company level.

The significant difference between IMTT s book and federal taxable income relates to depreciation of terminal fixed assets. For book purposes, these fixed assets are depreciated primarily over 15 to 30 years using the straight-line method of depreciation. For federal income tax purposes, these fixed assets are depreciated primarily over 5 to 15 years using accelerated methods. Most terminal fixed assets placed in service between 2012 through 2015 qualified for the federal 50% bonus tax depreciation. A significant portion of Louisiana terminal fixed assets constructed after Hurricane Katrina were financed with Gulf Opportunity Zone Bonds (GO Zone Bonds). GO Zone Bond financed assets are depreciated, for tax purposes, primarily over 9 to 20 years using the straight-line depreciation method. Most of the states in which the business operates do not allow the use of 50% bonus tax depreciation. However, Louisiana allows the use of 50% bonus depreciation except for assets financed with GO Zone Bonds.

### **Maintenance Capital Expenditures**

For the nine months ended September 30, 2016, IMTT incurred maintenance capital expenditures of \$33.1 million and \$34.5 million on an accrual basis and cash basis, respectively, compared with \$20.6 million and \$16.9 million on an accrual basis and cash basis, respectively, for the nine months ended September 30, 2015. The increase in maintenance capital expenditures for the nine months ended September 30, 2016 was primarily a result of \$13.9 million of expenditures associated with the rebuilding of damaged docks at IMTT s Gretna and Bayonne terminals. IMTT anticipates deploying approximately \$40.0 million in maintenance capital expenditures for the full year 2016 inclusive of the \$13.9 million associated with the dock rebuilding that was reimbursed. The property insurance recoveries are recorded in Other Income, net in the above statement of operations.

#### Other Matters

A portion of the labor force at IMTT s Bayonne, NJ facility is unionized. The collective bargaining agreement under which the unionized employees have been working was originally scheduled to expire on June 20, 2016. Negotiation

of a new agreement is underway and the current contract has been extended through November 30, 2016 to facilitate additional discussions between IMTT management and the union representatives. The business has commenced implementation of contingency plans in the event of work stoppage/job action.

12

Other Matters 28

### Results of Operations: Atlantic Aviation

### **Key Factors Affecting Operating Results for the Quarter:**

an increase in same store gross profit; and contributions from acquired FBOs; partially offset by higher selling, general and administrative expenses.

	Quarter End September 2016		Change Favorable	/(Unfavo	Nine Mont September Pable 2016		Change Favorable/	(Unfavorable)
	\$	\$	\$	%	\$	\$	\$	%
		sands) (Una						
Revenues	186,823	184,391	2,432	1.3	544,029	557,757	(13,728)	(2.5)
Cost of services (exclusive of								
depreciation and amortization of	77,524	82,363	4,839	5.9	218,126	249,554	31,428	12.6
intangibles shown separately								
below) <b>Gross profit</b>	109,299	102,028	7,271	7.1	325,903	308,203	17,700	5.7
Selling, general and	109,299	102,028	1,2/1	7.1	323,903	306,203	17,700	3.7
administrative	53,027	51,180	(1,847)	(3.6)	157,019	153,226	(3,793)	(2.5)
expenses	33,027	31,100	(1,047)	(3.0)	137,017	133,220	(3,773 )	(2.3 )
Depreciation and amortization	22,148	22,494	346	1.5	69,041	104,019	34,978	33.6
Operating income	34,124	28,354	5,770	20.3	99,843	50,958	48,885	95.9
Interest expense, net <sup>(1)</sup>	(5,199)	(13,436)	8,237	61.3	(27,437)	(32,126)	4,689	14.6
Other (expense) income, net	(150 )	(240)	90	37.5	191	(877)	1,068	121.8
Provision for income taxes	(11,543)	(5,854)	(5,689)	(97.2)	(29,258)	(7,440 )	(21,818)	NM
Net income <sup>(2)</sup>	17,232	8,824	8,408	95.3	43,339	10,515	32,824	NM
Reconciliation of net income to								
EBITDA excluding non-cash								
items and a reconciliation of								
cash provided by operating								
activities to Free Cash Flow:	15.000	0.004			40.000	10 717		
Net income <sup>(2)</sup>	17,232	8,824			43,339	10,515		
Interest expense, net <sup>(1)</sup>	5,199	13,436			27,437	32,126		
Provision for income taxes	11,543	5,854 22,494			29,258 69,041	7,440 104,019		
Depreciation and amortization Other non-cash expense	22,148	•			09,041	104,019		
(income), net <sup>(3)</sup>	216	(5)			498	1,468		
EBITDA excluding non-cash								
items	56,338	50,603	5,735	11.3	169,573	155,568	14,005	9.0
EBITDA excluding non-cash								
items	56,338	50,603			169,573	155,568		
Interest expense, net <sup>(1)</sup>	(5,199)	(13,436)			(27,437)	(32,126)		
Adjustments to derivative	(2,371)	5,346			4,416	7,927		
instruments recorded in interest								

expense <sup>(1)</sup>
------------------------

$costs^{(1)}$	
Provision for income taxes, net of changes in deferred taxes (159 ) (261 ) (2,521 ) (894 )	
Changes in working capital 5,142 2,086 11,412 292	
Cash provided by operating activities 54,542 45,142 157,939 133,185	
Changes in working capital (5,142) (2,086) (11,412) (292)	
Maintenance capital expenditures (2,075 ) (6,785 ) (5,816 ) (12,966 )	
Free cash flow 47,325 36,271 11,054 30.5 140,711 119,927 20,784	17.3

### NM Not meaningful

- (1) Interest expense, net, includes adjustments to derivative instruments and non-cash amortization of deferred financing fees.
- (2) Corporate allocation expense, intercompany fees and the tax effect have been excluded from the above table as they are eliminated on consolidation.
  - Other non-cash expense (income), net, primarily includes non-cash gains (losses) related to disposal of assets. See
- (3) Free Cash Flow, Earnings Before Interest, Taxes, Depreciation and Amortization (EBITDA) excluding non-cash items and Proportionately Combined Metrics above for a further discussion.

### Results of Operations: Atlantic Aviation (continued)

#### **Revenue and Gross Profit**

The majority of the revenue and gross profit earned by Atlantic Aviation is generated through fueling GA aircraft at facilities located at 69 U.S. airports at which Atlantic Aviation operates. The business pursues a strategy of maintaining and, where appropriate, increasing dollar-based margins on fuel sales. Generally, fluctuations in the cost of fuel are passed through to the customer.

Revenues increased \$2.4 million for the quarter ended September 30, 2016 compared with the quarter ended September 30, 2015 due to an increase in the volume of fuel sold, rental revenue and ancillary service revenues, partially offset by a significant decline in the wholesale cost of fuel. The increase in gross profit for the quarter ended September 30, 2016 compared with the quarter ended September 30, 2015 is primarily due to the increase in revenue and the decline in the wholesale cost of fuel.

Revenues decreased \$13.7 million for the nine months ended September 30, 2016 compared with the nine months ended September 30, 2015 as a result of a significant decline in the wholesale cost of fuel, partially offset by an increase in the volume of fuel sold, rental revenue and ancillary service revenues. The decline in the wholesale cost of fuel more than offset the reduction in revenues resulting in an increase in gross profit.

Our discussion of same store results in the current and prior comparable periods reflects contributions from FBOs that have been in operation for the same full months in each period, and excludes the costs of acquiring, integrating or disposing of FBOs. On a same store basis, gross profit increased 5.7% and 4.9% in the quarter and nine months ended September 30, 2016, respectively, compared with the quarter and nine months ended September 30, 2015 driven by an increase in fuel gross profit, ancillarly services and hangar rentals.

Atlantic Aviation seeks to extend FBO leases prior to their maturity to improve our visibility into the cash generating capacity of these assets. Atlantic Aviation calculates the weighted average lease life based on EBITDA excluding non-cash items in the prior calendar year adjusted for the impact of acquisitions/dispositions. At September 30, 2016, the weighted average lease life increased to 19.5 years compared with 19.0 years at September 30, 2015, notwithstanding the passage of one year, as a result of successful extension and acquisition of leaseholds.

### **Selling, General and Administrative Expenses**

Selling, general and administrative expenses increased in the quarter and nine months ended September 30, 2016 compared with the quarter and nine months ended September 30, 2015 primarily due to costs associated with acquired FBOs, higher salaries and benefit costs and higher rent expense. On a same store basis, costs were 3.6% and 2.7% higher in the quarter and nine months ended September 30, 2016, respectively, compared with the quarter and nine months ended September 30, 2015.

#### **Depreciation and Amortization**

Depreciation and amortization expense decreased for quarter ended September 30, 2016 compared with quarter ended September 30, 2015 primarily due to certain intangibles being fully amortized, partially offset by depreciation associated with FBOs acquired. Depreciation and amortization expense decreased for the nine months ended September 30, 2016 compared with the nine months ended September 30, 2015 primarily as a result of the absence of non-cash impairments. The non-cash impairments incurred during the first quarter of 2015 were attributable to the

reassessment of the useful lives of contractual arrangements and leasehold and land improvements related to leases at certain airports and a change in the lease terms at one base.

### Results of Operations: Atlantic Aviation (continued)

### Interest Expense, Net

Interest expense includes gains on derivative instruments of \$257,000 and losses on derivative instruments of \$10.7 million for the quarter and nine months ended September 30, 2016, respectively, compared with losses on derivative instruments of \$7.5 million and \$14.3 million for the quarter and nine months ended September 30, 2015, respectively. Excluding the derivative adjustments, interest expense decreased for the quarter and nine months ended September 30, 2016 compared with the quarter and nine months ended September 30, 2015 due to lower average debt balances. The weighted average interest rate on all outstanding debt facilities, including interest rate swaps, was 4.63% at September 30, 2016. Cash interest paid was \$6.7 million and \$20.4 million for the quarter and nine months ended September 30, 2016, respectively, compared with \$7.7 million and \$22.1 million for the quarter and nine months ended September 30, 2015, respectively.

#### **Income Taxes**

The federal taxable income generated by Atlantic Aviation is reported as part of our consolidated federal income tax return. The business files state income tax returns in the states in which it operates. The tax expense in the table above includes both state taxes and the portion of the consolidated federal tax liability attributable to the business.

For the year ending December 31, 2016, the business expects to pay state income taxes of approximately \$1.7 million. The Provision for income taxes, net of changes in deferred taxes of \$2.5 million for the nine months ended September 30, 2016 in the above table includes \$1.5 million of state income taxes and \$1.0 million of federal income tax. Any current federal income tax payable is expected to be offset in consolidation with the application of NOLs at the MIC holding company level.

#### **Maintenance Capital Expenditures**

For the nine months ended September 30, 2016, Atlantic Aviation incurred maintenance capital expenditures of \$5.8 million and \$5.9 million on an accrual basis and cash basis, respectively, compared with \$13.0 million and \$11.5 million on an accrual basis and cash basis, respectively, for the nine months ended September 30, 2015. Maintenance capital expenditures for the periods presented were primarily to fund replacement of equipment at existing locations.

### Results of Operations: Contracted Power and Energy

### **Key Factors Affecting Operating Results for the Quarter:**

an increase in revenue and gross profit from improved solar and wind output; partially offset by an increase in selling, general and administrative expenses.

	Quarter Ended September 30, 2016 2015		Change Favorable/(Unfavor		Nine Months Ended September 30, rable 2016 2015		Change Favorable/(Unfavorable)	
	\$	\$	\$	%	\$	\$	\$	%
	•	usands) (Ur						
Revenues	45,538	43,304	2,234	5.2	114,017	91,257	22,760	24.9
Cost of product sales (exclusive								
of depreciation and amortization	7,344	6,702	(642)	(9.6)	17,495	14,485	(3,010)	(20.8)
of intangibles shown separately	7,0	0,702	(0.2 )	().0 )	17,.50	1 .,	(0,010)	(2010 )
below)	20.404	26.602	4 700		06.500		10 = 50	
Gross profit	38,194	36,602	1,592	4.3	96,522	76,772	19,750	25.7
Selling, general and	6.004	6.625	(100	(2.0.)	10.221	22 442	4.110	17.5
administrative	6,824	6,635	(189)	(2.8)	19,331	23,443	4,112	17.5
expenses	14.000	12.060	(1.40	(1.0)	41.602	25 150	(6.504)	(10.6.)
Depreciation and amortization	14,000	13,860	(140 )	(1.0)	41,693	35,159	(6,534)	(18.6)
Operating income	17,370	16,107	1,263	7.8	35,498	18,170	17,328	95.4
Interest expense, net <sup>(1)</sup>	(2,764)	(16,567)	13,803	83.3	(31,614)	(27,850)	(3,764)	(13.5)
Other income (expense), net	3,531	(51)	3,582	NM	3,839	1,065	2,774	NM
Provision for income taxes	(8,013)	(3,266)	(4,747)	(145.3)	(7,626 )	(6,131)	(1,495)	(24.4 )
Net income (loss) <sup>(2)</sup>	10,124	(3,777)	13,901	NM	97	(14,746)	14,843	100.7
Less: net income (loss)	F.C.C	(2.469.)	(2.024)	(122.0)	217	(4.7(0))	(4.077.)	(104.6)
attributable to noncontrolling interests	566	(2,468)	(3,034)	(122.9)	217	(4,760)	(4,977)	(104.6)
Net income (loss) attributable								
to	9,558	(1,309)	10,867	NM	(120)	(9,986)	9,866	98.8
MIC <sup>(2)</sup>	9,550	(1,309)	10,607	11111	(120 )	(9,960 )	9,000	90.0
Reconciliation of net income								
(loss) to EBITDA excluding								
non-cash items and a								
reconciliation of cash provided								
by operating activities to Free								
Cash Flow:								
Net income (loss) <sup>(2)</sup>	10,124	(3,777)			97	(14,746)		
Interest expense, net <sup>(1)</sup>	2,764	16,567			31,614	27,850		
Provision for income taxes	8,013	3,266			7,626	6,131		
Depreciation and amortization	14,000	13,860			41,693	35,159		
Other non-cash income, net <sup>(3)</sup>	(1,459)	(2,224)			(5,424)	(4,972)		
EBITDA excluding non-cash items	33,442	27,692	5,750	20.8	75,606	49,422	26,184	53.0

EBITDA excluding non-cash	33,442	27,692	75,606	49,422
items	33,442	21,092	73,000	49,422
Interest expense, net <sup>(1)</sup>	(2,764)	(16,567)	(31,614)	(27,850)
Adjustments to derivative				
instruments recorded in interest	(3,778)	10,417	11,994	7,005
expense <sup>(1)</sup>				
Amortization of debt financing costs <sup>(1)</sup>	376	262	1,113	310
Interest rate swap breakage fees		(19,171)		(19,171)
Provision for income taxes, net	1		(0)	(3)
of changes in deferred taxes	1		(8)	(2)
Changes in working capital	949	794	(1,909)	(3,904)
Cash provided by operating activities	28,226	3,427	55,182	5,810
Changes in working capital	(949 )	(794)	1,909	3,904
6 1	(343 )	(794 )	1,909	3,904
Maintenance capital expenditures	(559)	(56)	(559)	(107)
Free cash flow	26,718	2,577 24,141 NM	56,532	9,607 46,925 NM

### NM Not meaningful

<sup>(1)</sup> Interest expense, net, includes adjustments to derivative instruments and non-cash amortization of deferred financing fees.

<sup>(2)</sup> Corporate allocation expense, intercompany fees and the tax effect have been excluded from the above table as they are eliminated on consolidation.

Other non-cash income, net, primarily includes amortization of tolling liabilities. See *Free Cash Flow, Earnings* (3) *Before Interest, Taxes, Depreciation and Amortization (EBITDA) excluding non-cash items and Proportionately Combined Metrics* above for a further discussion.

# Results of Operations: *Contracted Power and Energy* (continued)

#### **Revenue and Gross Profit**

Total revenue and gross profit increased for the quarter and nine months ended September 30, 2016 compared with the quarter and nine months ended September 30, 2015 as a result of improved solar and wind output. In addition, total revenue and gross profit increased for the nine months ended September 30, 2016 compared with the nine months ended September 30, 2015 due to the acquisition of BEC on April 1, 2015. During the quarter and nine months ended September 30, 2016, solar resources were at long-term historical average. For the quarter and nine months ended September 30, 2016, wind resources were approximately 96% and 92%, respectively, of long-term historical average.

At BEC, revenue and gross profit decreased marginally in the quarter ended September 30, 2016 compared with the quarter ended September 30, 2015. Lower capacity prices in the quarter ended September 30, 2016 compared with the quarter ended September 30, 2015 were largely offset by higher utilization in the quarter ended September 30, 2016. Higher utilization was driven by higher than expected summer temperatures, which resulted in an average capacity factor of approximately 46% for the quarter ended September 30, 2016 compared with approximately 41% for the quarter ended September 30, 2015. We expect capacity prices covering November 2016 through April 2017, which impacts only the 37.5% untolled portion of BEC s revenue, to be lower than in the prior comparable period. The remaining 62.5% of BEC s revenue is generated pursuant to a tolling agreement with a creditworthy off-taker.

### **Selling, General and Administrative Expenses**

The decrease in selling, general and administrative expenses for the nine months ended September 30, 2016 compared with the nine months ended September 30, 2015 was primarily due to absence of transaction costs related to the BEC acquisition, partially offset by incremental costs incurred from BEC related to the first quarter of 2016.

### **Depreciation and Amortization**

Depreciation and amortization expense increased for the nine months ended September 30, 2016 compared with the nine months ended September 30, 2015 primarily related to incremental depreciation and amortization associated with BEC for the first quarter of 2016.

### Other Income (Expense), net

Other income (expense), net, increased for the quarter and nine months ended September 30, 2016 compared with the quarter and nine months ended September 30, 2015 primarily due to escrow proceeds received during the current quarter related to our acquisition of BEC.

#### Interest Expense, Net

Interest expense includes gains on derivative instruments of \$1.9 million and losses on derivative instruments of \$17.6 million for the quarter and nine months ended September 30, 2016, respectively, compared with losses on derivative instruments of \$12.2 million and \$12.6 million for the quarter and nine months ended September 30, 2015, respectively. Excluding the derivative adjustments, interest expense increased for the quarter ended September 30, 2016 compared with the quarter ended September 30, 2015 primarily due to higher average debt balance partially offset by lower interest rates. Excluding the derivative adjustments, interest expense decreased for the nine months

ended September 30, 2016 compared with the nine months ended September 30, 2015 primarily due to lower interest rates, principally on the BEC debt facilities, and lower average debt balances on all facilities.

The weighted average interest rate on all outstanding debt facilities, including interest rate swaps, was 4.32% at September 30, 2016. Cash interest paid totaled \$6.1 million and \$18.5 million for the quarter and nine months ended September 30, 2016, respectively, compared with \$5.9 million and \$20.6 million for the quarter and nine months ended September 30, 2015, respectively.

### Results of Operations: Contracted Power and Energy (continued)

In connection with the BEC acquisition in April 2015, the business assumed \$509.1 million of debt facilities, of which \$257.6 million was repaid on June 12, 2015 and the remaining balance of \$251.5 million was repaid on July 20, 2015. As part of the repayment, BEC paid \$19.2 million in interest rate swap breakage fees associated with the termination of out-of-the-money interest rate swap contracts. On August 10, 2015, BEC entered into new debt agreements. See further discussion in Management s Discussion and Analysis of Financial Condition and Results of Operations Liquidity and Capital Resources.

#### **Income Taxes**

Our solar and wind power facilities are held in LLCs that are treated as partnerships for tax purposes. As such, these entities do not pay federal or state income taxes on a standalone basis, but each partner pays federal and state income taxes based on their allocated share of taxable income. For the year ending December 31, 2016, MIC expects its allocated share of the federal taxable income from these facilities to be a loss of approximately \$23.0 million. For 2015, MIC s allocated share of the taxable income from the solar and wind power facilities was a loss of approximately \$36.0 million.

On April 1, 2015, we acquired 100% of BEC. The federal taxable income generated by BEC is reported as part of our consolidated federal income tax return and is subject to New York state income tax on a stand-alone basis. For the year ending December 31, 2016, the business does not expect to have a state income tax liability. We do not believe that the business will generate a current federal income tax liability for the year ending December 31, 2016. Future current federal taxable income attributable to BEC may be offset in consolidation with the application of NOLs at the MIC holding company level.

#### **Other Matters**

CP&E relies on a small number of suppliers to provide long term operations and maintenance (O&M) and other services for its facilities. One of those O&M providers, SunEdison, Inc. (SunEdison), filed for bankruptcy in April 2016. SunEdison has continued to perform its obligations as an O&M provider, and we expect it to continue to do so. CP&E has implemented contingency plans to mitigate any potential operational issues that might arise as a result of the inability of SunEdison to provide agreed upon services.

#### Results of Operations: MIC Hawaii

MIC Hawaii comprises Hawaii Gas and several smaller businesses collectively engaged in reducing the cost and improving the reliability and sustainability of energy in Hawaii. The businesses of MIC Hawaii generate revenue primarily from the provision of gas services to commercial, residential and governmental customers, the generation of power and the design and construction of building mechanical systems.

#### **Key Factors Affecting Operating Results for the Quarter:**

an increase in gross profit primarily due to:
contribution from acquisitions; and
an increase in the volume of gas sold; partially offset by

a decrease in margin per therm; and an increase in selling, general and administrative expenses.

#### Results of Operations: MIC Hawaii (continued)

	Quarter En September 2016		Change Favorable	e/(Unfavo	Nine Mont September prable) 2016		Change Favorable/	(Unfavorable)
	\$	\$	\$	%	\$	\$	\$	%
Product revenues Service revenues	(\$ In Thou 51,011 5,258	usands) (U 52,578	(1,567) 5,258	(3.0 ) NM	158,036 5,258	173,001	(14,965) 5,258	(8.7 ) NM
Cost of product sales (exclusive of depreciation and amortization of intangibles shown separately below)	32,501	34,333	1,832	5.3	90,428	110,924	20,496	18.5
Cost of Service (exclusive of depreciation and amortization of intangibles shown separately below)	3,946		(3,946)	NM	3,946		(3,946)	NM
Gross profit	19,822	18,245	1,577	8.6	68,920	62,077	6,843	11.0
Selling, general and administrative	6,540	5,162	(1,378)	(26.7)	16,230	15,380	(850 )	(5.5)
expenses Depreciation and amortization Operating income Interest expense, net(1) Other expense, net Provision for income taxes Net income(2) Less: net loss attributable to noncontrolling interests Net income attributable to MIC(2) Reconciliation of net income to EBITDA excluding non-cash items and a reconciliation of cash provided by operating activities to Free Cash Flow:	2,802 10,480 (1,571) (187) (3,246) 5,476 (111) 5,587	2,266 10,817 (1,824) (172) (3,687) 5,134	(536 ) (337 ) 253 (15 ) 441 342 111 453	(23.7) (3.1) 13.9 (8.7) 12.0 6.7 NM 8.8	7,696 44,994 (6,224) (588) (14,863) 23,319 (111) 23,430	6,986 39,711 (5,573) (432) (13,287) 20,419	(710 ) 5,283 (651 ) (156 ) (1,576 ) 2,900 111 3,011	(10.2) 13.3 (11.7) (36.1) (11.9) 14.2 NM 14.7
Net income <sup>(2)</sup> Interest expense, net <sup>(1)</sup> Provision for income taxes Depreciation and amortization Other non-cash expense (income), net <sup>(3)</sup>	5,476 1,571 3,246 2,802 665	5,134 1,824 3,687 2,266 (212 )			23,319 6,224 14,863 7,696 (5,042)	20,419 5,573 13,287 6,986 (823)		
EBITDA excluding non-cash items	13,760	12,699	1,061	8.4	47,060	45,442	1,618	3.6
EBITDA excluding non-cash items	13,760	12,699			47,060	45,442		

Interest expense, net <sup>(1)</sup> Adjustments to derivative	(1,571)	(1,824)				(6,224)	(5,573)		
instruments recorded in interest expense <sup>(1)</sup>	(250 )	6				506	137		
Amortization of debt financing costs <sup>(1)</sup>	96	121				848	362		
Provision for income taxes, net of changes in deferred taxes	(1,361)					(6,507)			
Changes in working capital	(1,394)	6,012				5,554	5,366		
Cash provided by operating activities	9,280	17,014				41,237	45,734		
Changes in working capital	1,394	(6,012)				(5,554)	(5,366)		
Maintenance capital expenditures	(1,978)	(1,881)				(5,251)	(4,640 )		
Free cash flow	8,696	9,121	(425	)	(4.7)	30,432	35,728	(5,296)	(14.8)

#### NM Not meaningful

Interest expense, net, includes adjustments to derivative instruments related to interest rate swaps and non-cash (1) amortization of deferred financing fees. For the nine months ended September 30, 2016, interest expense also included a non-cash write-off of deferred financing fees related to the February 2016 refinancing.

(2) Corporate allocation expense, intercompany fees and the tax effect have been excluded from the above table as they are eliminated on consolidation.

Other non-cash expense (income), net, primarily includes non-cash adjustments related to pension expense and

<sup>(3)</sup> unrealized gains (losses) on commodity hedges. See Free Cash Flow, Earnings Before Interest, Taxes, Depreciation and Amortization (EBITDA) excluding non-cash items and Proportionately Combined Metrics above for a further discussion.

#### Results of Operations: MIC Hawaii (continued)

#### **Revenue and Gross Profit**

The increase in revenue and gross profit includes contribution from acquisitions during the quarter ended September 30, 2016. The volume of gas sold by Hawaii Gas increased by 6.7% and 3.2%, respectively, in the quarter and nine months ended September 30, 2016 compared with the quarter and nine months ended September 30, 2015. On an underlying basis, adjusting for changes in customer inventory, the volume of gas sold increased by 6.6% and 3.6% for the quarter and nine months ended September 30, 2016, respectively.

Gross profit, excluding the impact of unrealized gains on commodity hedges, increased for the quarter and nine months ended September 30, 2016 compared with the quarter and nine months ended September 30, 2015 primarily due to acquisitions and an increase in the volume of gas sold, partially offset by lower margin per therm.

The business currently sources feedstock for its synthetic natural gas (SNG) plant from Hawaii Independent Energy and on September 30, 2016 filed an application with the Hawaii Public Utility Commission requesting approval of a new feedstock supply contract through December 31, 2020.

#### Selling, General and Administrative Expenses

Selling, general administrative expense increased for the quarter and nine months ended September 30, 2016 compared with the quarter and nine months ended September 30, 2015 primarily due to transactional and operating costs from new acquisitions, partially offset by lower sales and promotion, vehicle, legal and salaries and benefits costs.

#### Interest Expense, Net

Interest expense includes gains on derivative instruments of \$152,000 and losses on derivative instruments of \$691,000 for the quarter and nine months ended September 30, 2016, respectively, compared with losses on derivative instruments of \$98,000 and \$417,000 for the quarter and nine months ended September 30, 2015, respectively. Excluding the derivative adjustments and the write-off of the deferred financing costs related to the February 2016 refinancing, interest expense decreased for the nine months ended September 30, 2016 compared with the nine months ended September 30, 2015 primarily attributable to the refinancing of Hawaii Gas s \$80.0 million term loan and \$60.0 million revolving credit facility at rates that are lower by 0.50% and 0.25%, respectively. The decrease is partially offset by debt assumed from the acquisitions during the quarter ended September 30, 2016.

The weighted average interest rate on the primarily debt facilities, including interest rate swaps, was 3.55% at September 30, 2016. Cash interest paid totaled \$2.8 million and \$5.9 million for the quarter and nine months ended September 30, 2016, respectively, compared with \$2.7 million and \$6.1 million for the quarter and nine months ended September 30, 2015, respectively.

#### **Income Taxes**

The federal taxable income generated by the MIC Hawaii businesses is reported as part of our consolidated federal income tax return and is subject to Hawaii state income tax on a stand-alone basis. The tax expense in the table above includes both state tax and the portion of the consolidated federal tax liability attributable to the businesses. For the year ending December 31, 2016, the business expects to pay state income tax of approximately \$1.7 million. The

Provision for income taxes, net of changes in deferred taxes of \$6.5 million for the nine months ended September 30, 2016 in the above table, includes \$5.1 million of federal income tax and \$1.4 million of state income tax. Any current federal income tax payable is expected to be offset in consolidation with the application of NOLs at the MIC holding company level.

#### **Maintenance Capital Expenditures**

For the nine months ended September 30, 2016, MIC Hawaii incurred maintenance capital expenditures of \$5.3 million and \$6.0 million on an accrual basis and cash basis, respectively, compared with \$4.6 million and \$8.0 million on an accrual basis and cash basis, respectively, for the nine months ended September 30, 2015. Maintenance capital expenditures for the periods presented were primarily for transmission line modifications (net of customer reimbursements) and vehicle replacements.

20

Income Taxes 43

#### **Results of Operations:** Corporate and Other

The financial results below reflect Corporate and Other s performance during the periods below.

	Quarter En September 2016		Change Favorable	e/(Unfavor	Nine Mont September able 2016		Change Favorable/(l	Unfavorable)
	\$	\$	\$	%	\$	\$	\$	%
	(\$ In Thou		•					
Fees to Manager-related party	18,382	18,118	(264)	(1.5)	49,570	337,950	288,380	85.3
Selling, general and						0.550		
administrative	3,925	2,021	(1,904)	(94.2)	8,831	8,660	(171)	(2.0)
expenses	(22.207)	(20.120)	(2.160)	(10.0.)	(50.401)	(246 (10)	200 200	02.2
Operating loss	(22,307)	(20,139)	(2,168)	(10.8)	(58,401)	(346,610)	288,209	83.2
Interest expense, net <sup>(1)</sup>	(3,483)	(3,868)	385	10.0	(10,446)	(10,827)	381	3.5
Other income	10.050	686	(686 )	(100.0)	20.055	686	(686 )	(100.0)
Benefit for income taxes Net loss <sup>(2)</sup>	10,859	9,721	1,138	11.7	30,055	141,384	(111,329)	(78.7)
	(14,931)	(13,600)	(1,331)	(9.8)	(38,792)	(215,367)	176,575	82.0
Reconciliation of net loss to EBITDA excluding non-cash								
items and a reconciliation of								
cash used in operating activities								
to Free Cash Flow:								
Net loss <sup>(2)</sup>	(14,931)	(13,600)			(38,792)	(215,367)		
Interest expense, net <sup>(1)</sup>	3,483	3,868			10,446	10,827		
Benefit for income taxes	(10,859)	(9,721)			(30,055)	(141,384)		
Fees to Manager-related party <sup>(3)</sup>	18,382	18,118			49,570	337,950		
Other non-cash expense, net	188	188			563	563		
EBITDA excluding non-cash			(2.500)	) T) (			(0.55	(11.6.)
items	(3,737)	(1,147)	(2,590)	NM	(8,268)	(7,411 )	(857)	(11.6)
EBITDA excluding non-cash items	(3,737)	(1,147)			(8,268)	(7,411 )		
Interest expense, net <sup>(1)</sup>	(3,483)	(3,868)			(10,446)	(10,827)		
Amortization of debt financing								
costs <sup>(1)</sup>	613	596			1,837	1,730		
Benefit for income taxes, net of changes in deferred taxes	1,308	163			6,824	454		
Changes in working capital <sup>(3)</sup>	(2,703)	(71,684)			(8,634)	(71,324)		
Cash used in operating activities	(8,002)	(75,940)			(18,687)	(87,378)		
Changes in working capital <sup>(3)</sup> Free cash flow	2,703	71,684	(1.042)	(24.5.)	8,634	71,324	6.001	37.4
THE CASH HOW	(5,299)	(4,256)	(1,043)	(24.5)	(10,053)	(16,054)	6,001	31.4

NM Not meaningful

(2)

<sup>(1)</sup> Interest expense, net, includes non-cash amortization of deferred financing fees.

Corporate allocation expense, intercompany fees and the tax effect have been excluded from the above table as they are eliminated on consolidation.

In July 2015, our Board requested, and our Manager agreed, that \$67.8 million of the performance fee for the quarter ended June 30, 2015 be settled in cash in July 2015 to minimize dilution. The remaining \$67.8 million obligation was settled and reinvested in 944,046 shares by our Manager on August 1, 2016 using the June 2016 volume weighted average share price of \$71.84.

#### **Liquidity and Capital Resources**

#### General

Our primary cash requirements include normal operating expenses, debt service, debt principal payments, payments of dividends and capital expenditures. Our primary source of cash is operating activities, although we may draw on credit facilities for capital expenditures, access the capital markets or sell assets to generate cash.

At September 30, 2016, our consolidated debt outstanding totaled \$2,912.4 million, our consolidated cash balances totaled \$28.4 million and total available capacity under our revolving credit facilities totaled \$1,065.0 million.

#### Liquidity and Capital Resources (continued)

On October 7, 2016, Atlantic Aviation completed the refinancing of its existing \$595.9 million term loan and \$70.0 million revolving credit facility. Atlantic Aviation entered into a new five-year first lien senior secured \$400.0 million term loan facility and a new five year first lien senior secured \$350.0 million revolving credit facility (the New AA Credit Agreement). The \$400.0 million term loan facility and the \$350.0 million revolver credit facility bear interest at a variable rate of LIBOR plus an applicable margin between 1.50% and 2.25%. The term loan includes amortization of 2.5% of the initial principal balance for the first year, 5% per annum for the next two years and subsequently, 7.5% per annum until maturity.

Proceeds from the new Atlantic Aviation term loan facility, together with \$200.0 million drawn on the revolving credit facility, were used primarily to fully repay the outstanding balance on the existing term loan facility. Subsequently, \$175.0 million of the outstanding balance on the revolving credit facility was repaid and the balance at October 31, 2016 was \$25.0 million, with \$325.0 million of undrawn capacity. Concurrent with entering into these new facilities, the business paid \$17.8 million of interest rate swap breakage fees associated with the termination of out-of-the-money interest rate swap contracts related to the prior debt facilities. On October 21, 2016, the business entered into \$400.0 million of interest rate caps with a strike price of 1.0% to hedge the one month LIBOR floating rate interest exposure on the new Atlantic Aviation term loan facility. The business paid \$8.6 million in upfront premiums to enter into the caps.

On October 13, 2016, MIC completed an underwritten public offering of \$350.0 million aggregate principal amount of 2.0% convertible senior notes due 2023. On October 28, 2016, the underwriters exercised in full, their option to issue an additional \$52.5 million in convertible senior notes. The net proceeds of \$392.4 million were used partially to repay a portion of the drawn balance under the revolving credit facility under the New AA Credit Agreement, the full repayment of the outstanding balance on both the MIC senior secured and IMTT revolving credit facilities and for general corporate purposes.

The refinancing of the Atlantic Aviation debt and the issuance of the convertible notes at MIC is expected to result in savings of approximately \$11.0 million in cash interest expense per annum.

The following table shows MIC s proportionate debt obligations at October 31, 2016 (\$ in thousands).

Business	Debt	Weighted Average Remaining Life (in years)	Balance Outstanding <sup>(1)</sup>	Weighted Average Rate <sup>(2)</sup>	
MIC Corporate					
	Convertible Senior Notes	5.0	\$ 752,471	2.41	%
$IMTT^{(3)}$					
	Senior Notes	9.5	600,000	3.97	%
	Tax-Exempt Bonds	5.6	508,975	2.70	%
Atlantic Aviation <sup>(4)</sup>	_				
	Term Loan	4.9	400,000	2.53	%
	Revolving Facility	4.9	25,000	2.53	%
CP&E					

General 46

	Renewables Project Finance BEC Term Loan	14.4 5.8	205,590 263,500	4.76 3.91	% %
MIC Hawaii <sup>(5)</sup>					
	Term Loan	5.3	97,609	2.86	%
	Senior Notes	5.8	100,000	4.22	%
Total		6.8	\$ 2,953,145	3.17	%

(1) Proportionate to MIC s ownership interest.

- (2) Reflects annualized interest rate on all facilities including interest rate hedges.
  - (3) Excludes loans from prior owners of \$16.3 million.
- (4) Excludes \$1.7 million of stand-alone debt facility used to fund construction of a certain FBO.
  - (5) Excludes \$3.3 million of equipment loans at MIC Hawaii business.

#### Liquidity and Capital Resources (continued)

The following table profiles each revolving credit facility at our businesses and at MIC Corporate as of October 31, 2016 (\$ in thousands).

Business	Debt	Remainin Life (in years)	<sup>ng</sup> Undrawn Amount	Interest Rate <sup>(1)</sup>
MIC Corporate	Revolving Facility	2.7	\$410,000	LIBOR + 1.750%
IMTT	USD Revolving Facility	3.6	550,000	LIBOR + 1.500%
	CAD Revolving Facility	3.6	50,000	Bankers Acceptance Rate + 1.500%
Atlantic Aviation	Revolving Facility	4.9	325,000	LIBOR + 2.000%
CP&E-BEC	Revolving Facility	5.8	25,000	LIBOR + 2.125%
MIC Hawaii	Revolving Facility	4.3	60,000	LIBOR + 1.250%
Total		3.7	\$1,420,000	

(1) Excludes commitment fees.

We will, in general, apply available cash to the repayment of revolving debt balances as a means of minimizing interest expense and draw on those facilities to fund growth projects and for general corporate purposes.

We use revolving credit facilities at each of our operating companies and the holding company as a means of maintaining access to sufficient liquidity to meet future requirements, managing interest expense and funding growth projects. We base our assessment of the sufficiency of our liquidity and capital resources on the assumptions that:

our businesses overall generate, and are expected to continue to generate, significant operating cash flow; the ongoing capital expenditures associated with our businesses are readily funded from their respective operating cash flow or available debt facilities; and

we will be able to refinance, extend and/or repay the principal amount of maturing long-term debt on terms that can be supported by our businesses.

We capitalize our businesses in part using floating rate bank debt with medium-term maturities between five and seven years. In general, we hedge a portion of the floating rate exposure for the majority of the term of these facilities using interest rate derivative instruments.

We also use longer dated private placement debt and other forms of capital, including bank, bond or hybrid debt instruments to capitalize our businesses. In general, the debt facilities at our businesses are non-recourse to the holding company and there are no cross-collateralization or cross-guarantee provisions in these facilities.

Our solar and wind facilities are primarily financed with fully amortizing non-recourse project finance style debt with maturities prior to or coterminous with the expiration of the underlying PPAs. On a multiple of EBITDA basis, we use a higher initial level of leverage in these projects than our other business segments because of the long-term wholly contracted nature of the revenue stream and the creditworthiness of the PPA counterparties.

## Liquidity and Capital Resources (continued) Analysis of Consolidated Historical Cash Flows

The following section discusses our sources and uses of cash on a consolidated basis. All intercompany activities such as corporate allocations, capital contributions to our businesses and distributions from our businesses have been excluded from the tables as these transactions are eliminated on consolidation.

	Nine Month September 3		Change Favorable/(Unfavorable			
	2016	2015 Pavorable/(UI		Olliavorable)	iliavorable)	
(\$ In Thousands)	\$	\$	\$	%		
Cash provided by operating activities	436,988	254,919	182,069	71.4		
Cash used in investing activities	(226,277)	(322,356)	96,079	29.8		
Cash (used in) provided by financing activities	(205,220)	130,449	(335,669	) NM		

NM Not meaningful

#### **Operating Activities**

Consolidated cash provided by (used in) operating activities is generally comprised of EBITDA excluding non-cash items (as defined by us), less cash interest, taxes, pension contributions and changes in working capital. See Management s Discussion and Analysis of Financial Condition and Results of Operations 

for discussions around the components of EBITDA excluding non-cash items on a consolidated basis and for each of our businesses.

The increase in consolidated cash provided by operating activities for the nine months ended September 30, 2016 compared with the nine months ended September 30, 2015 was primarily due to:

improved EBITDA excluding non-cash items; an absence of performance fee settled in cash; and an absence of interest rate swap breakage fees paid at IMTT and BEC; partially offset by an increase in current state taxes.

#### **Investing Activities**

The drivers of consolidated cash provided by investing activities include proceeds from divestitures of businesses and fixed assets. The drivers of consolidated cash used in investing activities include acquisitions of businesses in new and existing segments and capital expenditures. Acquisitions of businesses are generally funded by raising additional equity and/or drawings on credit facilities.

Maintenance capital expenditures are generally funded by cash from operating activities and growth capital expenditures are generally funded by drawing on our available credit facilities or with equity capital. We may fund maintenance capital expenditures from credit facilities or equity capital and growth capital expenditures from operating activities from time to time. See Management s Discussion and Analysis of Financial Condition and Results of Operations Results of Operations for maintenance capital expenditures for each of our businesses.

The decrease in consolidated cash used in investing activities for the nine months ended September 30, 2016 compared with the nine months ended September 30, 2015 was primarily due to the acquisition of BEC in 2015 and proceeds from insurance recoveries received in 2016, partially offset by increased capital expenditures at all of our businesses during 2016.

#### **Growth Capital Expenditures**

We invested \$152.3 million and \$62.5 million of growth capital expenditures in our existing businesses during the nine months ended September 30, 2016 and 2015, respectively.

24

Investing Activities 51

#### Liquidity and Capital Resources (continued)

We continuously evaluate opportunities to deploy capital in both growth projects and in acquisitions of additional businesses, whether as part of our existing businesses or in new lines of business. These opportunities may be significant, such as our acquisition of the remaining 50% interest in IMTT, or they may be ordinary course bolt-on acquisitions, such as an acquisition of an FBO. In aggregate, we currently anticipate deploying approximately \$300.0 million in these types of activities in 2016.

In addition, we maintain a backlog of projects that we expect to complete in subsequent periods. We consider projects to be a part of our backlog when we have committed to the deployment of capital for the underlying project, and have, where relevant, received all requisite approvals/authorizations for the deployment of such capital. The inclusion of a project in our backlog does not guarantee that the project will commence, be completed or ultimately generate revenue.

We are actively pursuing an expansion of BEC and have entered into certain agreements, including for the acquisition of generating sets, related to that project. As of this date, we have secured the approval of our board of directors as well as all of the regulatory approvals necessary to commence construction and have issued a notice to proceed to the general contractor. The construction of the additional 130 megawatt (MW) of power generating capacity on land adjacent to BEC is expected to require the deployment of approximately \$130.0 million in growth capital, the majority of which is likely to be deployed in 2017. We are also in the process of connecting the BEC facility to a second gas pipeline that runs beneath our IMTT-Bayonne property, which we expect to complete in the first quarter of 2017. As of September 30, 2016, our backlog included approximately \$340.0 million in a variety of growth projects (including BEC).

#### **Financing Activities**

The drivers of consolidated cash provided by financing activities primarily include new equity issuance and debt issuance related to acquisitions and capital expenditures. The drivers of consolidated cash used in financing activities primarily include repayment of debt principal balances on maturing debt and dividends to our shareholders.

The change in cash used in financing activities for the nine months ended September 30, 2016 compared with the cash provided by financing activities for the nine months ended September 30, 2015 was primarily due to:

an absence of cash proceeds from the equity offering completed in March 2015, net of offering costs paid; net borrowing on IMTT credit facilities upon refinancing its debt in May 2015, net of deferred financing costs paid; an increase in dividends paid to shareholders during 2016; and

the purchase of the remaining 33.3% interest in IMTT s Quebec marine terminal that it did not previously own in March 2016; partially offset by

the net repayment of term loan at BEC during 2015, net of deferred financing costs paid; and borrowings on the IMTT revolving credit facility for growth capital expenditures and the MIC revolving credit facility for general corporate purposes during 2016.

#### IMTT

On May 21, 2015, IMTT refinanced its existing debt, in part, with new senior notes, new revolving credit facilities and redeemed and reissued its portfolio of tax-exempt bonds. In conjunction with the refinancing, Standard and Poor s and Fitch assigned IMTT an investment grade rating of BBB- with a stable outlook to the notes and the issuer. Concurrent with entering into these new facilities, the business paid \$31.4 million in interest rate swap breakage fees

associated with the termination of out-of-the-money interest rate swap contracts related to the prior debt facilities.

25

IMTT 53

#### Liquidity and Capital Resources (continued)

During the quarter ended March 31, 2016, IMTT borrowed \$76.0 million on its revolving credit facility and subsequently repaid \$56.0 million in March 2016. At September 30, 2016, IMTT had \$1.1 billion of debt outstanding consisting of \$600.0 million of senior notes, \$509.0 million of tax-exempt bonds, \$20.0 million drawn on revolving credit facility and \$16.3 million of loans from prior owners. The \$20.0 million drawn on the revolving credit facility was used primarily to fund growth capital expenditures, including an acquisition completed by IMTT during the first quarter of 2016. IMTT has access to \$600.0 million of revolving credit facilities, \$580.0 million of which remained undrawn at September 30, 2016. In October 2016, IMTT repaid the outstanding \$20.0 million drawn on its revolving credit facility.

The weighted average interest rate, including interest rate swaps, was 3.39% at September 30, 2016. Cash interest paid during the nine months ended September 30, 2016 and 2015 was \$23.4 million and \$18.0 million, respectively.

At September 30, 2016, IMTT was in compliance with its financial covenants.

For a description of the material terms and debt covenants of IMTT, see Note 8, Long-Term Debt , in Part II, Item 8, of our Annual Report on Form 10-K for the fiscal year ended December 31, 2015.

#### **Atlantic Aviation**

At September 30, 2016, Atlantic Aviation FBO Inc. (AA FBO) had a \$595.9 million term loan outstanding and a \$70.0 million revolving credit facility that was undrawn. The business also had \$1.7 million outstanding under a stand-alone debt facility used to fund construction at a certain FBO. The weighted average interest rate on all outstanding debt facilities, including interest rate swaps, was 4.63% at September 30, 2016. Cash interest paid was \$20.4 million and \$22.1 million for the nine months ended September 30, 2016 and 2015, respectively. On October 7, 2016, the outstanding term loan facility and the revolving credit facility at September 30, 2016 were refinanced, as mentioned above.

At September 30, 2016, Atlantic Aviation was in compliance with its financial covenants.

For a description of the material terms for Atlantic Aviation s refinanced debt, see Note 6, Long-Term Debt, in our consolidated condensed financial statements in Part I of the Quarterly Report on Form 10-Q.

#### CP&E

At September 30, 2016, the CP&E segment had \$538.4 million in term loans outstanding. The weighted average interest rate on the term loans, including interest rate swaps, was 4.32% at September 30, 2016. Cash interest paid during the nine months ended September 30, 2016 and 2015 was \$18.5 million and \$20.6 million, respectively.

At September 30, 2016, all of the CP&E businesses were in compliance with their respective financial covenants.

#### **BEC**

In connection with the BEC acquisition, the business assumed \$509.1 million of debt that was fully repaid in July 2015. As part of the repayment, BEC paid \$19.2 million in interest rate swap breakage fees associated with the termination of out-of-the-money interest rate swap contracts. In August 2015, BEC entered into new debt agreements

and at September 30, 2016, had \$263.5 million of term debt outstanding. The interest rate on the term loan facility, including interest rate swaps, was 3.911% at September 30, 2016. The floating rate has been fixed at 1.786% for six years using interest rate swap contracts. BEC also entered into a \$25.0 million revolving credit facility that bears interest at LIBOR plus 2.125%. The revolving credit facility remained undrawn at September 30, 2016. Cash interest paid, excluding interest rate swap breakage fees, during the nine months ended September 30, 2016 and 2015 was \$8.2 million and \$9.1 million, respectively.

#### **Solar and Wind Power Businesses**

On June 3, 2015, the wind power business located in Idaho amended its term loan facility to reduce its cost of borrowings. The margin on the floating interest rate decreased from 2.75% to 1.625% with all other terms remaining substantially unchanged.

26

BEC 55

#### Liquidity and Capital Resources (continued)

At September 30, 2016, the solar and wind power businesses had total debt outstanding of \$274.9 million in term loans. The weighted average interest rate on these term loan facilities, including interest rate swaps, was 4.72% at September 30, 2016. Cash interest paid during the nine months ended September 30, 2016 and 2015 was \$10.3 million and \$11.5 million, respectively.

For a description of the material terms and debt covenants of CP&E, see Note 8, Long-Term Debt , in Part II, Item 8, of our Annual Report on Form 10-K for the fiscal year ended December 31, 2015.

#### **MIC Hawaii**

At September 30, 2016, MIC Hawaii had total debt outstanding of \$201.1 million in term loans and senior secured note borrowings and a revolving credit facility of \$60.0 million that remained undrawn. The weighted average interest rate on the outstanding primary debt facilities, including the interest rate swap, was 3.55% at September 30, 2016. Cash interest paid was \$5.9 million and \$6.1 million for the nine months ended September 30, 2016 and 2015, respectively.

On February 10, 2016, Hawaii Gas completed the refinancing of its existing \$80.0 million term loan and \$60.0 million revolving credit facility. The new, five-year facilities include a reduction in interest rates on the term loan and revolving credit facilities of 0.50% and 0.25%, respectively, compared with the prior facilities. The \$80.0 million term loan bears interest at a variable rate of LIBOR plus an applicable margin between 1.0% and 1.75% and initially set at 1.75%. The variable rate component of the debt is fixed at 0.99% using an interest rate swap contract through February 2020. The revolving credit facility bears interest at a variable rate of LIBOR plus an applicable margin between 1.0% and 1.75% and initially set at 1.25% and will remain unhedged.

In July 2016, the solar power facilities in Hawaii entered into a ten year, \$18.0 million term loan facility. The interest rate on this term loan facility floats at LIBOR plus 2.0%. This interest was fixed at 3.38% at September 30, 2016 using an interest rate swap contract through June 30, 2026.

On August 31, 2016, the Company acquired a design-build mechanical contractor business and assumed \$3.4 million in long-term debt.

At September 30, 2016, the MIC Hawaii businesses were in compliance with their financial covenants.

For a description of the material terms for MIC Hawaii s refinanced debt, see Note 6, Long-Term Debt, in our consolidated condensed financial statements in Part I of the Quarterly Report on Form 10-Q for the quarter ended March 31, 2016.

#### **MIC Corporate**

During the nine months ended September 30, 2016, MIC drew down \$196.0 million on its senior secured revolving credit facility for general corporate purposes and repaid \$132.0 million. At September 30, 2016, the outstanding balance was \$80.0 million and the undrawn portion was \$330.0 million. In October 2016, the Company repaid the outstanding balance in full. The amount drawn bears interest at LIBOR plus 1.75%. At September 30, 2016, MIC also had \$350.0 million in convertible senior notes outstanding that bear interest at 2.875%. Cash interest paid was \$11.4 million and \$11.6 million for the nine months ended September 30, 2016 and 2015, respectively.

On October 13, 2016, MIC completed an underwritten public offering of \$350.0 million aggregate principal amount of 2.0% convertible senior notes due 2023. On October 28, 2016, the underwriters exercised in full, their option to issue an additional \$52.5 million in convertible senior notes. The net proceeds of \$392.4 million were used partially to repay a portion of the drawn balance under the revolving credit facility under the New AA Credit Agreement, the full repayment of the outstanding balance on both the MIC senior secured and IMTT revolving credit facilities and for general corporate purposes.

At September 30, 2016, MIC Corporate was in compliance with its financial covenants.

For a description of the material terms for the MIC convertible notes issued in October 2016, see Note 6, Long-Term Debt, in our consolidated condensed financial statements in Part I of the Quarterly Report on Form 10-Q.

27

MIC Corporate 57

#### **Commitments and Contingencies**

Except as noted above, at September 30, 2016, there had been no material changes in our commitments and contingencies compared with our commitments and contingencies at December 31, 2015. At September 30, 2016, we did not have any material purchase obligations. For a discussion of our other future obligations, due by period, under the various contractual obligations, off-balance sheet arrangements and commitments, please see Liquidity and Capital Resources Commitments and Contingencies in Part II, Item 7 of our Annual Report on Form 10-K for the fiscal year ended December 31, 2015, filed with the SEC on February 23, 2016.

At September 30, 2016, we did not have any material reserves for contingencies. We have other contingencies occurring in the normal course of business, including pending legal and administrative proceedings that are not reflected at this time as they are not ascertainable.

Our sources of cash to meet these obligations include:

cash generated from our operations (see Operating Activities in Liquidity and Capital Resources ); the issuance of shares or debt securities (see Financing Activities in Liquidity and Capital Resources ); refinancing of our current credit facilities on or before maturity (see Financing Activities in Liquidity and Capital Resources );

cash available from our undrawn credit facilities (see Financing Activities in Liquidity and Capital Resources ); and if advantageous, the sale of all or part of any of our businesses (see Investing Activities in Liquidity and Capital Resources ).

#### **Critical Accounting Policies and Estimates**

For critical accounting policies and estimates, see Critical Accounting Policies and Estimates in Part II, Item 7 of our Annual Report on Form 10-K for the fiscal year ended December 31, 2015 and see Note 2, Basis of Presentation, in our Notes to Consolidated Condensed Financial Statements in Part I of this Form 10-Q for recently issued accounting standards. Our critical accounting policies and estimates have not changed materially from the description contained in our Annual Report.

#### **Business Combinations**

Our acquisitions of businesses that we control are accounted for under the purchase method of accounting. The amounts assigned to the identifiable assets acquired and liabilities assumed in connection with acquisitions are based on estimated fair values as of the date of the acquisition, with the remainder, if any, recorded as goodwill. The fair values are determined by our management, taking into consideration information supplied by the management of acquired entities and other relevant information. Such information includes valuations supplied by independent appraisal experts for significant business combinations. The valuations are generally based upon future cash flow projections for the acquired assets, discounted to present value. The determination of fair values require significant judgment both by management and outside experts engaged to assist in this process.

#### Goodwill, Intangible Assets and Property, Plant and Equipment

Significant assets acquired in connection with our acquisition of businesses include contract rights, customer relationships, non-compete agreements, trademarks, property and equipment and goodwill. Trademarks are generally considered to be indefinite life intangibles. Trademarks and goodwill are not amortized in most circumstances. It may be appropriate to amortize some trademarks. However, for unamortized intangible assets, we are required to perform

annual impairment reviews and more frequently in certain circumstances.

#### Critical Accounting Policies and Estimates (continued)

Accounting Standards Update (ASU) No. 2011-08, *Intangibles Goodwill and Other (Topic 350)*: Testing Goodwill for Impairment, permits an entity to make a qualitative assessment of whether it is more likely than not that a reporting unit s fair value is less than its carrying amount before applying the two-step goodwill impairment test, as discussed below. If an entity concludes it is not more likely than not that the fair value of a reporting unit is less than its carrying amount, it need not perform the two-step impairment test.

If an entity concludes that it is more likely than not that the fair value of reporting unit is less than its carrying amount, it needs to perform the two-step impairment test. This requires management to make judgments in determining what assumptions to use in the calculation. The first step of the process consists of estimating the fair value of each reporting unit based on a discounted cash flow model using revenue and profit forecasts and comparing those estimated fair values with the carrying values, which includes the allocated goodwill. If the estimated fair value is less than the carrying value, a second step is performed to compute the amount of the impairment by determining an implied fair value of goodwill. The determination of a reporting unit s implied fair value of goodwill requires the allocation of the estimated fair value of the reporting unit to the assets and liabilities of the reporting unit. Any unallocated fair value represents the implied fair value of goodwill, which is compared with its corresponding carrying value. IMTT, Atlantic Aviation, CP&E and MIC Hawaii are separate reporting units for purposes of this analysis. The impairment test for trademarks, which are not amortized, requires the determination of the fair value of such assets. If the fair value of the trademarks is less than their carrying value, an impairment loss is recognized in an amount equal to the difference. We cannot predict the occurrence of certain future events that might adversely affect the reported value of goodwill and/or intangible assets. Such events include, but are not limited to, strategic decisions made in response to economic and competitive conditions, the impact of the economic environment on our customer base, or material negative changes in relationships with significant customers.

Property and equipment is initially stated at cost. Depreciation on property and equipment is computed using the straight-line method over the estimated useful lives of the property and equipment after consideration of historical results and anticipated results based on our current plans. Our estimated useful lives represent the period the asset remains in service assuming normal routine maintenance. We review the estimated useful lives assigned to property and equipment when our business experience suggests that they do not properly reflect the consumption of economic benefits embodied in the property and equipment nor result in the appropriate matching of cost against revenue. Factors that lead to such a conclusion may include physical observation of asset usage, examination of realized gains and losses on asset disposals and consideration of market trends such as technological obsolescence or change in market demand.

Significant intangibles, including contract rights, customer relationships, non-compete agreements and technology, are amortized using the straight-line method over the estimated useful lives of the intangible asset after consideration of historical results and anticipated results based on our current plans. With respect to contractual rights at Atlantic Aviation, the useful lives will generally match the remaining lease terms plus extensions under the business control.

We perform impairment reviews of property and equipment and intangibles subject to amortization, when events or circumstances indicate that assets are less than their carrying amount and the undiscounted cash flows estimated to be generated by those assets are less than the carrying amount of those assets. In this circumstance, the impairment charge is determined based upon the amount by which the net book value of the assets exceeds their fair market value.

Any impairment is measured by comparing the fair value of the asset to its carrying value.

The implied fair value of reporting units and fair value of property and equipment and intangible assets is determined by our management and is generally based upon future cash flow projections for the acquired assets, discounted to present value. We use outside valuation experts when management considers that it is appropriate to do so.

We test for goodwill and indefinite-lived intangible assets annually as of October 1st or when there is an indicator of impairment.

#### **Quantitative and Qualitative Disclosures About Market Risk**

For quantitative and qualitative disclosures about market risk, see Part II, Item 7A Quantitative and Qualitative Disclosures about Market Risk in our Annual Report on Form 10-K for the fiscal year ended December 31, 2015. Our exposure to market risk has not changed materially since February 23, 2016, the filing date for our Annual Report on Form 10-K.

#### **Controls and Procedures**

#### **Evaluation of Disclosure Controls and Procedures**

Under the direction and with the participation of our Chief Executive Officer and Chief Financial Officer, we evaluated our disclosure controls and procedures (as such term is defined under Rule 13a-15(e) and 15d-15(e) of the Exchange Act) as of the end of the period covered by this report. The purpose of disclosure controls is to ensure that information required to be disclosed in our reports filed with or submitted to the SEC under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC s rules and forms. Disclosure controls are also designed to ensure that such information is accumulated and communicated to our management, including our principal executive officer and principal financial officer, to allow timely decisions regarding required disclosure. Based on this evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective as of September 30, 2016.

#### **Changes in Internal Control Over Financial Reporting**

There have not been any changes in our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) of the Exchange Act) that occurred during the quarter ended September 30, 2016 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

#### MACQUARIE INFRASTRUCTURE CORPORATION

### CONSOLIDATED CONDENSED BALANCE SHEETS (\$ in Thousands, Except Share Data)

ASSETS	September 30, 2016 (Unaudited)	December 31, 2015 <sup>(1)</sup>
Current assets:		
Cash and cash equivalents	\$28,379	\$22,394
Restricted cash	12,841	18,946
Accounts receivable, less allowance for doubtful accounts of \$1,576 and		
\$1,690, respectively	126,487	95,597
Inventories	30,376	29,489
Prepaid expenses	12,783	21,690
Other current assets	16,648	28,453
Total current assets	227,514	216,569
Property, equipment, land and leasehold improvements, net	4,164,745	4,116,163
Investment in unconsolidated business	9,058	8,274
Goodwill	2,021,509	2,017,211
Intangible assets, net	906,654	934,892
Other noncurrent assets	11,195	15,695
Total assets	\$7,340,675	\$7,308,804
LIABILITIES AND STOCKHOLDERS EQUITY		
Current liabilities:		
Due to Manager-related party	\$6,535	\$73,317
Accounts payable	70,347	56,688
Accrued expenses	78,479	78,527
Current portion of long-term debt	34,833	40,099
Fair value of derivative instruments	17,797	19,628
Other current liabilities	41,292	40,531
Total current liabilities	249,283	308,790
Long-term debt, net of current portion	2,836,100	2,746,525
Deferred income taxes	877,955	816,836
Fair value of derivative instruments	38,978	15,698
Tolling agreements noncurrent	62,317	68,150
Other noncurrent liabilities	151,983	150,363
Total liabilities	4,216,616	4,106,362
Commitments and contingencies		

See accompanying notes to the consolidated condensed financial statements.

#### MACQUARIE INFRASTRUCTURE CORPORATION

# CONSOLIDATED CONDENSED BALANCE SHEETS (continued) (\$ in Thousands, Except Share Data)

	September	December
	30,	31,
	2016	$2015^{(1)}$
	(Unaudited)	
Stockholders equit <sup>(2)</sup> :		
Common stock (\$0.001 par value; 500,000,000 authorized; 81,755,988		
shares issued and outstanding at September 30, 2016 and 80,006,744 shares	\$82	\$80
issued and outstanding at December 31, 2015)		
Additional paid in capital	2,157,006	2,317,421
Accumulated other comprehensive loss	(25,743)	(23,295)
Retained earnings	819,557	735,984
Total stockholders equity	2,950,902	3,030,190
Noncontrolling interests	173,157	172,252
Total equity	3,124,059	3,202,442
Total liabilities and equity	\$7,340,675	\$7,308,804

Conformed to current period presentation. See Note 2, Basis of Presentation , for Recently Issued Accounting Standards adopted in the nine months ended September 30, 2016.

(2) See Note 8, Stockholders Equity, for discussions on preferred stock and special stock.

See accompanying notes to the consolidated condensed financial statements.

#### MACQUARIE INFRASTRUCTURE CORPORATION

# CONSOLIDATED CONDENSED STATEMENTS OF OPERATIONS (Unaudited)

(\$ in Thousands, Except Share and Per Share Data)

	Quarter Ended September 30,		Nine Months Ended September 30,		
	2016	2015	2016	2015	
Revenue					
Service revenue	\$323,975	\$319,827	\$942,437	\$973,638	
Product revenue	96,549	95,882	272,053	264,258	
Total revenue	420,524	415,709	1,214,490	1,237,896	
Costs and expenses					
Cost of services	134,512	138,353	371,832	420,187	
Cost of product sales	39,845	41,035	107,923	125,409	
Selling, general and administrative	77,468	73,901	222,182	225,618	
Fees to Manager-related party	18,382	18,118	49,570	337,950	
Depreciation	59,242	53,070	172,125	162,293	
Amortization of intangibles	15,417	17,783	49,917	83,656	
Total operating expenses	344,866	342,260	973,549	1,355,113	
Operating income (loss)	75,658	73,449	240,941	(117,217)	
Other income (expense)					
Interest income	27	21	85	34	
Interest expense <sup>(1)</sup>	(20,871)	(54,761)	(117,268)	(108,624)	
Other income, net	16,689	772	20,389	2,392	
Net income (loss) before income taxes	71,503	19,481	144,147	(223,415)	
(Provision) benefit for income taxes	(29,022)	(11,139)	(60,409)	77,725	
Net income (loss)	\$42,481	\$8,342	\$83,738	\$(145,690)	
Less: net income (loss) attributable to noncontrolling interests	455	(2,296 )	165	(4,230 )	
Net income (loss) attributable to MIC	\$42,026	\$10,638	\$83,573	\$(141,460)	
Basic income (loss) per share attributable to MIC	\$0.52	\$0.13	\$1.04	\$(1.83)	
Weighted average number of shares outstanding: basic	81,220,841	79,625,436	80,570,192	77,364,257	
Diluted income (loss) per share attributable to MIC	\$0.51	\$0.13	\$1.03	\$(1.83)	
Weighted average number of shares outstanding: diluted	85,750,096	80,343,329	81,313,767	77,364,257	
Cash dividends declared per share	\$1.29	\$1.13	\$3.74	\$3.31	

Interest expense includes gains on derivative instruments of \$3.7 million and losses of derivative instruments of \$43.0 million for the quarter and nine months ended September 30, 2016, respectively. For the quarter and nine months ended September 30, 2015, interest expense includes losses on derivative instruments of \$29.5 million and \$38.4 million, respectively.

See accompanying notes to the consolidated condensed financial statements.

#### MACQUARIE INFRASTRUCTURE CORPORATION

# CONSOLIDATED CONDENSED STATEMENTS OF COMPREHENSIVE INCOME (LOSS) (Unaudited)

(\$ in Thousands)

	Quarter Ended		Nine Months Ended	
	Septembe	er 30,	Septembe	er 30,
	2016	2015	2016	2015
Net income (loss)	\$42,481	\$8,342	\$83,738	\$(145,690)
Other comprehensive income (loss), net of taxes:				
Translation adjustment <sup>(1)(2)</sup>	14	(3,520)	3,575	(7,571)
Other comprehensive income (loss)	14	(3,520)	3,575	(7,571)
Comprehensive income (loss)	\$42,495	\$4,822	\$87,313	\$(153,261)
Less: comprehensive income (loss) attributable to noncontrolling interests <sup>(2)</sup>	455	(3,707)	1,599	(7,267 )
Comprehensive income (loss) attributable to MIC	\$42,040	\$8,529	\$85,714	\$(145,994)

Translation adjustment is presented net of tax expense of \$9,000 and \$1.5 million for the quarter and nine

(1) months ended September 30, 2016, respectively. For the quarter and nine months ended September 30,

2015, translation adjustment is presented net of tax benefit of \$1.4 million and \$3.1 million, respectively.

On March 31, 2016, IMTT acquired the remaining 33.3% interest in its Quebec terminal that it did not previously

own. As part of this transaction, the translation adjustment of \$4.6 million, net of taxes, was reclassified from

noncontrolling interests to stockholders accumulated other comprehensive loss. See Note 8, Stockholders Equity,

for disclosures on accumulated other comprehensive loss.

See accompanying notes to the consolidated condensed financial statements.

#### MACQUARIE INFRASTRUCTURE CORPORATION

# CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS (Unaudited) (\$ in Thousands)

	Nine Months Ended September 30, 2016 2015		
Operating activities			
Net income (loss)	\$83,738	\$(145,690)	
Adjustments to reconcile net income (loss) to net cash provided by operating activities:			
Depreciation and amortization of property and equipment	172,125	162,293	
Amortization of intangible assets	49,917	83,656	
Amortization of debt financing costs	7,536	6,757	
Adjustments to derivative instruments	20,022	(36,079)	
Fees to Manager-related party	49,570	270,130	
Deferred taxes	55,126	(78,323)	
Other non-cash expense, net	4,257	3,592	
Changes in other assets and liabilities, net of acquisitions:			
Restricted cash	727	765	
Accounts receivable	(10,094)	(5,458)	
Inventories	(1,047)	(843)	
Prepaid expenses and other current assets	5,967	5,238	
Due to Manager related party	21	(44)	
Accounts payable and accrued expenses	(3,365)	(3,134)	
Income taxes payable	3,848	(5,755)	
Other, net	(1,360)	(2,186)	
Net cash provided by operating activities	436,988	254,919	
Investing activities			
Acquisitions of businesses and investments, net of cash acquired	(38,989)	(236,956)	
Purchases of property and equipment	(198,151)	(97,066)	
Proceeds from insurance claim	10,002		
Change in restricted cash		10,559	
Other, net	861	1,107	
Net cash used in investing activities	(226,277)	(322,356)	

See accompanying notes to the consolidated condensed financial statements.

#### MACQUARIE INFRASTRUCTURE CORPORATION

# CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS (continued) (Unaudited) (\$ in Thousands)

	Nine Months September 3 2016	
Financing activities		
Proceeds from long-term debt	\$370,000	\$2,120,569
Payment of long-term debt	(295,950)	
Proceeds from the issuance of shares	7,651	492,248
Dividends paid to common stockholders	(290,527)	· ·
Contributions received from noncontrolling interests	15,431	532
Purchase of noncontrolling interest	(9,909 )	
Distributions paid to noncontrolling interests	(3,682)	(1,848)
Offering and equity raise costs paid	(678	,
Debt financing costs paid	(1,784)	(23,530 )
Change in restricted cash	5,379	8,008
Payment of capital lease obligations	(1,151)	(1,880)
Net cash (used in) provided by financing activities	(205,220)	
Effect of exchange rate changes on cash and cash equivalents	494	(687)
Net change in cash and cash equivalents	5,985	62,325
Cash and cash equivalents, beginning of period	22,394	48,014
Cash and cash equivalents, end of period	\$28,379	\$110,339
Supplemental disclosures of cash flow information		
Non-cash investing and financing activities:		
Accrued equity offering costs	\$90	\$16
Accrued financing costs	\$548	\$317
Accrued purchases of property and equipment	\$31,728	\$20,570
Acquisition of equipment through capital leases	\$	\$398
Issuance of shares to Manager	\$116,373	\$201,067
Issuance of shares to independent directors	\$750	\$750
Conversion of convertible senior notes to shares	\$4	\$25
Conversion of LLC interests to common stock <sup>(1)</sup>	\$	\$79
Conversion of LLC interests to additional paid in capital <sup>(1)</sup>	\$	\$2,428,334
Distributions payable to noncontrolling interests	\$10	\$568
Taxes paid, net	\$1,426	\$6,352
Interest paid	\$81,998	\$79,106

(1) See Note 8, Stockholders Equity, for discussion on common stock, LLC interests and additional paid in capital.

See accompanying notes to the consolidated condensed financial statements.

### MACQUARIE INFRASTRUCTURE CORPORATION

## NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Unaudited)

### 1. Organization and Description of Business

Macquarie Infrastructure Corporation is the successor to Macquarie Infrastructure Company LLC (MIC LLC) pursuant to the conversion (the Conversion) of MIC LLC from a Delaware limited liability company to a Delaware corporation on May 21, 2015. MIC LLC was formed on April 13, 2004. Except as otherwise specified, all references in this Form 10-Q to MIC or the Company refer (i) from and after the time of the Conversion, to Macquarie Infrastructure Corporation and its subsidiaries and (ii) prior to the Conversion, to the predecessor MIC LLC and its subsidiaries. Except as otherwise specified, all references in this Form 10-Q to common stock or shares refer (i) from and after the time of the Conversion, to common stock and (ii) prior to the Conversion, LLC interests.

The Company owns and operates a diversified group of businesses in the United States. Macquarie Infrastructure Management (USA) Inc. is the Company s manager and is referred to in these financial statements as the Manager. The Manager is a wholly-owned subsidiary within the Macquarie Group of companies, which is comprised of Macquarie Group Limited and its subsidiaries and affiliates worldwide. Macquarie Group Limited is headquartered in Australia and is listed on the Australian Stock Exchange. MIC is a non-operating holding company with a Board of Directors and other corporate governance responsibilities. MIC, and MIC LLC prior to the Conversion, is treated as a corporation for tax purposes.

The Company owns its businesses through its direct wholly-owned subsidiary MIC Ohana Corporation, the successor to Macquarie Infrastructure Company Inc. pursuant to the Conversion on May 21, 2015. The Company owns and operates a diversified group of businesses that provide services to other businesses, government agencies and individuals primarily in the U.S. The businesses it owns and operates include:

International-Matex Tank Terminals (IMTT): a bulk liquid terminals business providing bulk liquid storage, handling and other services to third parties at ten marine terminals in the United States and two in Canada; Atlantic Aviation: a provider of fuel, terminal, aircraft hangaring and other services primarily to owners and operators of general aviation (GA) aircraft at 69 airports in the U.S.;

Contracted Power and Energy (CP&E) Segment: ownership of a gas-fired power facility and controlling interests in wind and solar power facilities in the U.S.; and

*MIC Hawaii:* ownership of an energy company that processes and distributes gas and provides related services (Hawaii Gas), controlling interests in renewable and distributed power facilities and ownership of a design-build mechanical contractor focused on energy efficiency, all based in Hawaii.

### 2. Basis of Presentation

The unaudited consolidated condensed financial statements have been prepared in accordance with accounting principles generally accepted in the United States (GAAP) and in accordance with the instructions to Form 10-Q and Article 10 of Regulation S-X for interim financial information. Certain information or footnote disclosures normally

included in financial statements prepared in accordance with GAAP have been condensed or omitted, pursuant to the rules and regulations of the Securities and Exchange Commission (SEC) for interim financial reporting. Accordingly, they do not include all of the information and notes required by GAAP for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring adjustments) considered necessary for a fair presentation have been included.

The consolidated balance sheet at December 31, 2015 has been derived from audited financial statements but does not include all of the information and notes required by GAAP for complete financial statements. Certain reclassifications were made to the financial statements for the prior period to conform to current period presentation.

37

2. Basis of Presentation 74

## MACQUARIE INFRASTRUCTURE CORPORATION

## NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Unaudited)

### 2. Basis of Presentation (continued)

The interim financial information contained herein should be read in conjunction with the consolidated financial statements and notes thereto for the year ended December 31, 2015 included in the Company s Annual Report on Form 10-K, as filed with the SEC on February 23, 2016. Operating results for the quarter and nine months ended September 30, 2016 are not necessarily indicative of the results that may be expected for the year ending December 31, 2016 or for any future interim periods.

#### **Use of Estimates**

The preparation of unaudited consolidated condensed financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure related thereto at the date of the unaudited consolidated condensed financial statements and the reported amounts of revenues and expenses during the reporting period. Management evaluates these estimates and assumptions on an ongoing basis.

Making estimates requires management to exercise significant judgment. It is at least reasonably possible that the estimate of the effect of a condition, situation or set of circumstances that existed at the date of the unaudited interim consolidated condensed financial statements, which management considered in formulating its estimate, could change in the near term due to one or more future confirming events. Accordingly, the actual results could differ significantly from estimates.

#### **Recently Issued Accounting Standards**

On February 25, 2016, FASB issued ASU No. 2016-02, *Leases (Topic 842)*, which requires a lessee to recognize assets and liabilities for leases with lease terms of more than 12 months. The recognition, measurement and presentation of expenses and cash flows arising from a lease by a lessee primarily will depend on its classification as a finance (similar to current capital leases) or operating lease. However, unlike current GAAP, which requires only capital leases to be recognized on the balance sheet, ASU 2016-02 will require all leases to be recognized on the balance sheet. The guidance in the ASU is effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2018. Early adoption is allowed. The standard is to be applied using a modified retrospective approach. The Company is evaluating the effect that ASU 2016-02 will have on its consolidated condensed financial statements and related disclosures.

On November 20, 2015, the FASB issued ASU No. 2015-17, *Income Taxes (Topic 740): Balance Sheet Classification of Deferred Taxes*, which modifies the disclosure requirements of deferred tax assets and liabilities on an entity s statement of financial position. Under this ASU, an entity will classify deferred tax assets and liabilities, as well as

any related valuation allowances, as single noncurrent amounts provided that each tax-paying component of the entity is consistent. The guidance in the ASU is effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2016 for public issuers. Early adoption is allowed. The Company has early adopted this ASU retrospectively and reclassified the deferred income taxes of \$23.4 million from current assets to noncurrent liabilities on the consolidated condensed balance sheet at December 31, 2015. Adoption of this standard did not impact the Company s financial results of operations or cash flows in the current or previous interim and annual reporting periods.

On September 25, 2015, the FASB issued ASU No. 2015-16, *Business Combinations (Topic 805): Simplifying the Accounting for Measurement Period Adjustments*, which requires an acquirer to recognize adjustments to provisional amounts that are identified during the measurement period in the reporting period in which the adjustment amounts are determined. The ASU also requires an entity to present separately on the face of the income statement or disclose in the notes the portion of the amount recorded in current-period earnings by line item that would have been recorded in previous reporting periods if the adjustment to the provisional amounts had been recognized as of the acquisition date. The guidance in the ASU is effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2015. The standard must be applied prospectively to adjustments to provisional amounts that occur after the effective date of this

## MACQUARIE INFRASTRUCTURE CORPORATION

## NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Unaudited)

### 2. Basis of Presentation (continued)

ASU. The Company has adopted this ASU and determined that it did not have a material impact on the Company s financial condition, financial results of operations or cash flows.

On August 12, 2015, the FASB issued ASU No. 2015-14, *Revenue from Contracts with Customers (Topic 606):*Deferral of the Effective Date, which defers the adoption date of ASU No. 2014-09, *Revenue from Contracts with Customers*, by one calendar year. ASU No. 2014-09 requires an entity to recognize the amount of revenue to which it expects to be entitled for the transfer of promised goods or services to customers. The ASU will replace most existing revenue recognition guidance in U.S. GAAP when it becomes effective. With the deferral, the new standard is effective for the Company on January 1, 2018. Early application is permitted to the original effective date of January 1, 2017. The standard permits the use of either the retrospective or cumulative effect transition method. The Company is evaluating the effect that ASU 2014-09 will have on its consolidated condensed financial statements and related disclosures.

On July 22, 2015, the FASB issued ASU No. 2015-11, *Inventory (Topic 330): Simplifying the Measurement of Inventory*, which changes the measurement principle for inventory from the lower of cost or market to lower of cost and net realizable value. The ASU defines net realizable value as the estimated selling prices in the ordinary course of business, less reasonably predictable costs of completion, disposal, and transportation. The ASU will not apply to inventories that are measured by using either the last-in, first-out (LIFO) method or the retail inventory method. The guidance in the ASU is effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2016. Early adoption is allowed. The Company does not expect that the adoption of ASU 2015-11 will have a significant impact to its consolidated condensed financial statements.

On April 7, 2015, the FASB issued ASU No. 2015-03, *Interest Imputation of Interest (Subtopic 835-30):*Simplifying the Presentation of Debt Issuance Costs, which requires that debt issuance costs related to a recognized debt liability be presented in the balance sheet as a direct deduction from the carrying amount of that debt liability, consistent with debt discounts. The recognition and measurement guidance for debt issuance costs are not affected by the amendments. The guidance in the ASU is effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2015. The standard must be applied retrospectively to all prior periods presented. The Company has adopted this ASU retrospectively and reclassified the unamortized deferred financing costs from noncurrent assets to noncurrent liabilities as a reduction to long-term debt, net of current portion, on the consolidated condensed balance sheets. See Note 6, Long-Term Debt, for the adoption of this standard. Adoption of this standard did not impact the Company s financial results of operations or cash flows in the current or previous interim and annual reporting periods.

On February 18, 2015, the FASB issued ASU No. 2015-02, *Consolidation (Topic 810): Amendments to the Consolidation Analysis*, which changes the way reporting enterprises evaluate whether (a) they should consolidate limited partnerships and similar entities, (b) fees paid to a decision maker or service provider are variable interests in a variable interest entity (VIE), and (c) variable interests in a VIE held by related parties of the reporting enterprise require the reporting enterprise to consolidate the VIE. The ASU significantly changes how to evaluate voting rights for entities that are not similar to limited partnerships when determining whether the entity is a VIE, which may affect entities for which the decision making rights are conveyed through a contractual arrangement. The ASU is effective for annual and interim periods in fiscal years beginning after December 15, 2015. The Company has adopted this ASU and determined that it did not impact the Company s financial condition, financial results of operations or cash flows.

## MACQUARIE INFRASTRUCTURE CORPORATION

## NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Unaudited)

### 3. Income (Loss) per Share

Following is a reconciliation of the basic and diluted income (loss) per share (\$ in thousands, except share and per share data):

			Nine Months September 30		
	2016	2015	2016	2015	
Numerator:					
Net income (loss) attributable to MIC	\$42,026	\$10,638	\$83,573	\$(141,460)	
Interest expense attributable to convertible senior notes, net of taxes	1,635				
Diluted net income (loss) attributable to MIC	\$43,661	\$10,638	\$83,573	\$(141,460)	
Denominator:					
Weighted average number of shares outstanding: basic	81,220,841	79,625,436	80,570,192	77,364,257	
Dilutive effect of restricted stock unit grants	10,755	8,660	9,700		
Dilutive effect of fees to Manager-related party	318,102	709,233	733,875		
Dilutive effect of convertible senior notes	4,200,398				
Weighted average number of shares outstanding: diluted	85,750,096	80,343,329	81,313,767	77,364,257	
Income (loss) per share:					
Basic income (loss) per share attributable to MIC	\$0.52	\$0.13	\$1.04	\$(1.83)	
Diluted income (loss) per share attributable to MIC	\$0.51	\$0.13	\$1.03	\$(1.83)	

The effect of potentially dilutive shares for the quarter ended September 30, 2016 is calculated assuming that (i) the restricted stock unit grants totaling 10,755 provided to the independent directors on May 18, 2016, which will vest during the second quarter of 2017, had been fully converted to shares on the grant date; (ii) the \$67.8 million of the performance fee for the quarter ended June 30, 2015, which was reinvested in shares by the Manager on August 1, 2016, had been reinvested in shares by the Manager in July 2015; and (iii) the convertible senior notes that were issued on July 15, 2014 had been fully converted into share on that date.

The effect of potentially dilutive shares for the nine months ended September 30, 2016 is calculated assuming that (i) the restricted stock unit grants totaling 10,755 provided to the independent directors on May 18, 2016, which will vest

during the second quarter of 2017, and the 8,660 restricted stock units provided to the independent directors on June 18, 2015, which vested during the second quarter of 2016, had been fully converted to shares on those grant dates and (ii) the \$67.8 million of the performance fee for the quarter ended June 30, 2015, which was reinvested in shares by the Manager on August 1, 2016, had been reinvested in shares by the Manager in July 2015. The convertible senior notes that were issued on July 15, 2014 were anti-dilutive for the nine months ended September 30, 2016.

The effect of potentially dilutive shares for the quarter ended September 30, 2015 is calculated assuming that (i) the 8,660 restricted stock unit grants provided to the independent directors on June 18, 2015, which vested during the second quarter of 2016, had been fully converted to shares on the grant date and (ii) the \$67.8 million of the performance fee for the quarter ended June 30, 2015, which was reinvested in shares by the Manager on August 1, 2016, had been reinvested in shares by the Manager in July 2015.

### MACQUARIE INFRASTRUCTURE CORPORATION

## NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Unaudited)

## 3. Income (Loss) per Share (continued)

For the nine months ended September 30, 2015, the effect of potentially dilutive shares reflected for the quarter ended September 30, 2015 above and the 12,525 restricted stock unit grants provided to the independent directors on May 21, 2014, which vested during the second quarter of 2015, were anti-dilutive due to the Company s net loss for the nine months ended September 30, 2015. In addition, the convertible senior notes that were issued on July 15, 2014 were anti-dilutive for the quarter and nine months ended September 30, 2015.

The following represents the weighted average potential dilutive shares of common stock that were excluded from the diluted income (loss) per share calculation:

	Quarter Ended September 30, 2016 2015		Nine Months Ended September 30,	
			2016	2015
Restricted stock unit grants				9,662
Fees to Manager-related party <sup>(1)</sup>				239,009
Convertible senior notes		4,137,497	4,168,454	4,167,948
Total		4,137,497	4,168,454	4,416,619

<sup>(1)</sup> Represents \$67.8 million of the performance fee for the quarter ended June 30, 2015, which was reinvested in shares by the Manager on August 1, 2016.

## 4. Property, Equipment, Land and Leasehold Improvements

Property, equipment, land and leasehold improvements at September 30, 2016 and December 31, 2015 consist of the following (\$ in thousands):

	September 30, 2016	December 31, 2015
Land	\$ 301,159	\$ 291,521
Easements	131	131
Buildings	41,671	41,049
Leasehold and land improvements	646,009	590,646
Machinery and equipment	3,613,842	3,455,776
Furniture and fixtures	32,829	29,547

Construction in progress	182,695	203,146
	4,818,336	4,611,816
Less: accumulated depreciation	(653,591)	(495,653)
Property, equipment, land and leasehold improvements, net	\$4,164,745	\$4,116,163

During the quarter ended March 31, 2015, Atlantic Aviation reassessed the useful lives of its leasehold and land improvements related to leases at certain airports to generally match these useful lives with the remaining lease terms plus extensions under Atlantic Aviation s control. During the quarter ended March 31, 2015, as a result of this reassessment, the business performed an impairment analysis related to its leasehold and land improvements and recorded a non-cash impairment of \$2.8 million, which was included in depreciation expense.

In addition, during the quarter ended March 31, 2015, a non-cash impairment charge of \$4.2 million was recorded due to a change in the lease terms at one base. This amount was included in depreciation expense.

### MACQUARIE INFRASTRUCTURE CORPORATION

## NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Unaudited)

## 5. Intangible Assets

Intangible assets at September 30, 2016 and December 31, 2015 consist of the following (\$ in thousands):

	September	December 31,
	30, 2016	2015
Contractual arrangements	\$ 912,728	\$ 901,807
Non-compete agreements	9,665	9,665
Customer relationships	351,221	340,425
Leasehold rights	350	350
Trade names	16,091	16,091
Technology	8,760	8,760
	1,298,815	1,277,098
Less: accumulated amortization	(392,161)	(342,206)
Intangible assets, net	\$ 906,654	\$ 934,892

During the quarter ended March 31, 2015, Atlantic Aviation reassessed the useful lives of its contractual arrangements related to leases at certain airports to generally match these useful lives with the remaining lease terms plus extensions under Atlantic Aviation s control. During the quarter ended March 31, 2015, as a result of this reassessment, the business performed an impairment analysis related to its contractual arrangements and recorded a non-cash impairment of \$13.5 million, which was included in amortization expense.

In addition, during the quarter ended March 31, 2015, a non-cash impairment charge of \$17.8 million was recorded due to a change in the lease terms at one base. This amount was included in amortization expense.

The goodwill balance as of September 30, 2016 is comprised of the following (\$\\$ in thousands):

Goodwill acquired in business combinations, net of disposals, at	\$ 2,143,057
December 31, 2015	(122.200)
Accumulated impairment charges	(123,200 )
Other  Relama at Dagambar 21, 2015	(2,646 )
Balance at December 31, 2015	2,017,211
Goodwill related to 2016 acquisitions	3,698
Other  Pellowert Southern 20, 2016	600 \$ 2.021.500
Balance at September 30, 2016	\$ 2,021,509

The Company tests for goodwill impairment at the reporting unit level on an annual basis on October 1<sup>st</sup> of each year and between annual tests if a triggering event indicates impairment. There were no triggering events indicating impairment for the nine months ended September 30, 2016.

42

5. Intangible Assets

## MACQUARIE INFRASTRUCTURE CORPORATION

## NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Unaudited)

### 6. Long-Term Debt

At September 30, 2016 and December 31, 2015, the Company s consolidated long-term debt comprised of the following (\$\\$ in thousands):

	September	December 31,
	30, 2016	2015
IMTT	\$ 1,145,267	\$1,127,223
Atlantic Aviation <sup>(1)</sup>	597,640	604,609
CP&E	538,424	555,486
MIC Hawaii	201,096	180,000
MIC Corporate <sup>(1)</sup>	429,971	365,975
Total debt	2,912,398	2,833,293
Current portion	(34,833 )	(40,099 )
Long-term portion	2,877,565	2,793,194
Unamortized deferred financing costs <sup>(2)</sup>	(41,465)	(46,669 )
Long-term portion less unamortized deferred financing costs	\$ 2,836,100	\$ 2,746,525

See discussions below for transactions that occurred in October 2016 for these segments.
 The weighted average remaining life of the deferred financing costs at September 30, 2016 was 5.7 years.
 The total undrawn capacity on the revolving credit facilities at IMTT, Atlantic Aviation, CP&E, MIC Hawaii and MIC Corporate was \$1.1 billion and \$1.4 billion at September 30, 2016 and October 31, 2016, respectively.

#### **MIC Corporate**

During the nine months ended September 30, 2016, the Company drew down \$196.0 million and repaid \$132.0 million on its senior secured revolving credit facility primarily for general corporate purposes. At September 30, 2016, the outstanding balance was \$80.0 million and the undrawn portion was \$330.0 million. In October 2016, the Company repaid the outstanding balance in full.

On July 15, 2016, the Company adjusted the conversion rate related to its five-year, \$350.0 million aggregate principal amount of 2.875% convertible senior notes. The conversion rate increased to 12.0091 shares of common stock per \$1,000 principal amount. The adjustment reflects the impact of dividends paid by the Company from July 15, 2015, the last anniversary date of the convertible senior notes.

On October 13, 2016, the Company completed an underwritten public offering of \$350.0 million aggregate principal amount of 2.0% convertible senior notes due 2023. On October 28, 2016, the underwriters exercised in full, their option to issue an additional \$52.5 million in convertible senior notes. The net proceeds of \$392.4 million were partially used to repay a portion of the drawn balance under the revolving credit facility under the New AA Credit Agreement (see below), the full repayment of the outstanding balances on both the MIC senior secured and IMTT revolving credit facilities and the remaining proceeds used for general corporate purposes. The notes are convertible, at the holder s option, only upon satisfaction of one or more conditions set forth in the indenture governing the notes. Upon conversion, the Company will pay or deliver, as the case may be, cash, shares of Company common stock or a combination thereof, at the Company s election. The initial conversion rate is 8.9364 shares per \$1,000 principal amount (equivalent to an initial conversion price of approximately \$111.90 per share, subject to adjustment). Upon a conversion in connection with the occurrence of certain events that constitute a make-whole fundamental change, the conversion rate will be increased by a specified amount with respect to notes tendered for conversion during a specified period after the effective date of the transaction. In addition, holders may require the Company to repurchase all or a portion of their notes upon a fundamental change (as defined in the indenture) at a cash repurchase price equal to 100% plus accrued and unpaid interest. The notes are not redeemable prior to maturity on October 1, 2023.

43

MIC Corporate 86

## MACQUARIE INFRASTRUCTURE CORPORATION

## NOTES TO CONSOLIDATED CONDENSED FINANCIAL **STATEMENTS** (Unaudited)

6. Long-Term Debt (continued)

The notes are the Company s unsecured obligations and rank equal in right of payment with all of the Company s existing and future senior unsecured indebtedness.

#### **Atlantic Aviation**

At September 30, 2016, Atlantic Aviation FBO Inc. (AA FBO) had a \$595.9 million term loan outstanding and a \$70.0 million revolving credit facility that was undrawn. The business also had \$1.7 million outstanding under a stand-alone debt facility used to fund construction at a certain fixed based operation.

On October 7, 2016, AA FBO completed the refinancing of its existing \$595.9 million term loan and \$70.0 million revolving credit facility. AA FBO entered into a new five-year first lien senior secured \$400.0 million term loan facility and a new five year first lien senior secured \$350.0 million revolving credit facility (the New AA Credit Agreement). The New AA Credit Agreement is guaranteed jointly and severally on a senior secured basis by Atlantic Aviation FBO Holdings LLC (Holdings) and certain subsidiaries of AA FBO. Proceeds from the new term loan facility, together with \$200.0 million drawn on the revolving credit facility, were used primarily to fully repay the outstanding balance on the existing term loan facility. Subsequently, \$175.0 million of the outstanding balance on the revolving credit facility was repaid and the balance at October 31, 2016 was \$25.0 million, with \$325.0 million of undrawn capacity.

The key terms of the new term loan and revolving credit facilities are summarized in the table below.

**Facility Terms** Term Loan Facility **Revolving Credit Facility** 

\$400.0 million senior secured first lien \$350.0 million senior secured first **Facilities** term loan lien revolving credit facility

October 7, 2021 Maturity October 7, 2021

2.5% of the initial principal balance Revolving, payable at maturity Amortization

per annum for the first year;

5.0% of the initial principal balance per annum for the next two years; and 7.5% of the initial principal balance

per annum until maturity.

Interest Type **Floating Floating** 

Interest Rate LIBOR plus 1.50% to 2.25% or LIBOR plus 1.50% to 2.25% or Alternate Base Rate (ABR) plus ABR plus 0.50% to 1.25%, in each

0.50% to 1.25%, in each case depending on total leverage ratio. ABR is the highest of (i) the prime rate, (ii) the federal funds rate plus 0.5% and (iii) one-month LIBOR plus 1.0%

case depending on total leverage ratio

**Commitment Fees** 

0.25% to 0.35% on the undrawn portion, depending on total leverage ratio

44

Atlantic Aviation 88

### MACQUARIE INFRASTRUCTURE CORPORATION

## NOTES TO CONSOLIDATED CONDENSED FINANCIAL **STATEMENTS** (Unaudited)

#### 6. Long-Term Debt (continued)

Facility Terms Term Loan Facility

Covenants

Collateral

Mandatory Prepayment

Maintenance of a maximum total leverage ratio; limitations on, among other things, distributions and other restricted payments, incurrence of

debt, liens, fundamental changes, asset sales, investments, affiliate transactions and sale and leasebacks.

in each case subject to certain

exceptions.

First priority security interest in (x) the equity securities of AA FBO and certain of its subsidiaries and (y) the personal and material real property of Holdings, AA FBO and certain of its

subsidiaries (in each case subject to

certain exceptions)

With net proceeds from the sale of assets in excess of \$10.0 million or from certain insurance recoveries in excess of \$5.0 million, that are not

reinvested

With net proceeds of debt issuances by Holdings, AA FBO and its

restricted subsidiaries (other than

certain permitted debt)

IMTT

Revolving Credit Facility

Maintenance of a maximum total leverage ratio; limitations on, among other things, distributions and other restricted payments, incurrence of debt, liens, fundamental changes, asset sales, investments, affiliate transactions and sale and leasebacks, in each case subject to certain exceptions.

First priority security interest in (x) the equity securities of AA FBO and certain of its subsidiaries and (y) the personal and material real property of Holdings, AA FBO and certain of its subsidiaries (in each case subject to

certain exceptions)

On March 4, 2016, IMTT drew down \$76.0 million on its USD revolving credit facility for general corporate purposes and to fund capital expenditures, of which \$56.0 million was subsequently repaid in March 2016. At September 30, 2016, the undrawn portion on the IMTT USD revolving credit facility and CAD revolving credit facility was \$530.0 million and \$50.0 million, respectively. In October 2016, IMTT repaid the outstanding \$20.0 million drawn on its USD revolving credit facility.

#### **MIC Hawaii**

On February 10, 2016, Hawaii Gas completed the refinancing of its existing \$80.0 million term loan and \$60.0 million revolving credit facility. The new, five-year facilities include a reduction in interest rates on the term loan and revolving credit facility of 0.50% and 0.25%, respectively, compared with the prior facilities. The \$80.0 million term loan bears interest at a variable rate of LIBOR plus an applicable margin between 1.0% and 1.75% and initially set at 1.75%. The variable rate component of the debt is fixed at 0.99% at September 30, 2016 using an interest rate swap contract through February 2020. The revolving credit facility bears interest at a variable rate of LIBOR plus an applicable margin between 1.0% and 1.75% and initially set at 1.25% and will remain unhedged.

In July 2016, the solar power facilities in Hawaii entered into a ten year, \$18.0 million term loan facility. The interest rate on this term loan facility floats at LIBOR plus 2.0%. This interest was fixed at 3.38% at September 30, 2016 using an interest rate swap contract through June 30, 2026.

On August 31, 2016, the Company acquired a design-build mechanical contractor business and assumed \$3.4 million in long-term debt.

45

MIC Hawaii 90

### MACQUARIE INFRASTRUCTURE CORPORATION

## NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Unaudited)

## 7. Derivative Instruments and Hedging Activities

#### **Interest Rate Contracts**

The Company and certain of its businesses have in place variable-rate debt. Management believes that it is prudent to limit the variability of a portion of the businesses interest payments. To meet this objective, the Company enters into interest rate swap agreements to manage fluctuations in cash flows resulting from interest rate risk on a portion of its debt with a variable-rate component. These swaps change the variable-rate cash flow exposure on the debt obligations to fixed cash flows. Under the terms of the interest rate swaps, the Company receives variable interest rate payments and makes fixed interest rate payments, thereby creating the equivalent of fixed-rate debt for the portion of the debt that is swapped.

At September 30, 2016, the Company had \$2.9 billion of current and long-term debt, of which \$1.6 billion was economically hedged with interest rate contracts, \$1.2 billion was fixed rate debt and \$100.0 million was unhedged. The Company does not use hedge accounting. All movements in the fair value of the interest rate swaps are recorded directly through earnings.

As discussed in Note 6, Long-Term Debt , Atlantic Aviation entered into five-year senior secured \$400.0 million term loan facility. The interest rate on the term loan facility floats at LIBOR plus an applicable margin between 1.50% and 2.25%. On October 21, 2016, the business entered into \$400.0 million of interest rate caps with a strike price of 1.0% to hedge the one month LIBOR floating rate interest exposure on the new Atlantic Aviation term loan facility. The business paid \$8.6 million in upfront premiums to enter into the caps. As part of the refinancing, Atlantic Aviation paid \$17.8 million in interest rate swap breakage fees associated with the termination of out-of-the-money interest rate swap contracts related to the prior term loan facility.

As discussed in Note 6, Long-Term Debt , the solar power facilities in MIC Hawaii entered into a ten year, \$18.0 million amortizing term loan facility in July 2016. The interest rate on this term loan facility floats at LIBOR plus 2.0%. Concurrently, it entered into an amortizing interest rate swap contract with an original notional of \$18.0 million. The contract is scheduled to amortize concurrently with the term loan and fixes the interest rate at 3.38% as at September 30, 2016.

In February 2016, in conjunction with the refinancing, as discussed in Note 6, Long-Term Debt, Hawaii Gas entered into a new interest rate swap contract for an \$80.0 million notional that took effect on August 8, 2016, upon the maturity of the existing interest rate swap, and expires on February 8, 2020. This new interest rate swap fixes the interest rate on the \$80.0 million term loan at 2.74% as of September 30, 2016.

#### **Commodity Price Hedges**

The risk associated with fluctuations in the prices Hawaii Gas, a business within the MIC Hawaii reportable segment, pays for propane is principally a result of market forces reflecting changes in supply and demand for propane and other energy commodities. Hawaii Gas s gross profit is sensitive to changes in propane supply costs and Hawaii Gas may not always be able to pass through product cost increases fully or on a timely basis, particularly when product costs rise rapidly. In order to reduce the volatility of the business propane market price risk, Hawaii Gas had used and expects to continue to use over-the-counter commodity derivative instruments including price swaps. Hawaii Gas does not use commodity derivative instruments for speculative or trading purposes. Over-the-counter derivative commodity instruments used by Hawaii Gas to hedge forecasted purchases of propane are generally settled at expiration of the

#### **Financial Statement Location Disclosure for Derivative Instruments**

The Company measures derivative instruments at fair value using the income approach which discounts the future net cash settlements expected under the derivative contracts to a present value. These valuations use primarily observable (level 2) inputs, including contractual terms, interest rates and yield curves observable at commonly quoted intervals.

## MACQUARIE INFRASTRUCTURE CORPORATION

## NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Unaudited)

## 7. Derivative Instruments and Hedging Activities (continued)

The Company s fair value measurements of its derivative instruments and the related location of the assets and liabilities within the consolidated condensed balance sheets at September 30, 2016 and December 31, 2015 were as follows (\$ in thousands):

	Assets (Liabilities) at	
	Fair Value <sup>(1)</sup>	)
Balance Sheet Location	September 30, 2016	December 31, 2015
Fair value of derivative instruments other current assets)	\$ 881	\$
Fair value of derivative instruments other noncurrent asset§)(3)	2,355	1,810
Total derivative contracts assets <sup>(3)</sup>	\$ 3,236	\$ 1,810
Fair value of derivative instruments current liabilities <sup>3)(3)</sup>	\$ (17,797)	\$ (19,628 )
Fair value of derivative instruments noncurrent liabilities (3)	(38,978)	(15,698)
Total derivative contracts liabilitie(§)(3)	\$ (56,775)	\$ (35,326 )

(1) Fair value measurements at reporting date were made using significant other observable inputs (level 2).

(2) Derivative contracts include commodity hedges.

(3) Derivative contracts include interest rate swaps.

The Company s hedging activities for the quarters and nine months ended September 30, 2016 and 2015 and the related location within the consolidated condensed statements of operations were as follows (\$ in thousands):

	Amount of (Loss) Gain Recognized in				
	Consolidated Condensed Statements of Operati				
	Quarter Ended Nine Months Ende				
	September	r 30,	September 30,		
Financial Statement Account	2016	2015	2016	2015	
Interest expense interest rate swaps	\$ 3,736	\$ (29,544)	\$ (42,992)	\$ (38,398)	
Cost of product sales commodity swaps	(114)	(149)	6,139	(1,119)	
Total	\$ 3,622	\$ (29,693)	\$ (36,853)	\$ (39,517)	

All of the Company s derivative instruments are collateralized by the assets of the respective businesses.

## MACQUARIE INFRASTRUCTURE CORPORATION

## NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Unaudited)

## 8. Stockholders Equity

#### Classes of Stock

The Company is authorized to issue (i) 500,000,000 shares of common stock, par value \$0.001 per share, (ii) 100 shares of special stock, par value \$0.001 per share and (iii) 100,000,000 shares of preferred stock, par value \$0.001 per share. At September 30, 2016, the Company had 81,755,988 shares of common stock issued and outstanding and 100 shares of special stock issued and outstanding. There was no preferred stock issued or outstanding at September 30, 2016. Each outstanding share of common stock of the Company is entitled to one vote on any matter with respect to which holders of shares are entitled to vote.

Upon consummation of the Conversion on May 21, 2015, each issued and outstanding LLC interest of MIC LLC was converted into one share of common stock of the Company. The Company also issued 100 shares of special stock to its Manager. The sole purpose for the issuance of special stock to the Manager was to preserve the Manager s previously-existing right to appoint one director to serve as the chairman of the board of directors, which right would otherwise have been lost upon the Conversion. The special stock is not listed on any stock exchange and is non-transferable. Holders of special stock are not entitled to any dividends or to share in any distribution of assets upon the liquidation or dissolution of the Company.

At May 21, 2015, upon consummation of the Conversion, the Company made a non-cash reclassification of \$79,000 from LLC interests to common stock, par value \$0.001 per share, with the remaining balance of LLC interests reclassified to additional paid in capital for the presentation of the consolidated condensed balance sheet.

#### 2016 Omnibus Employee Incentive Plan

On May 18, 2016, the Company adopted the 2016 Omnibus Employee Incentive Plan (Plan). The Plan provides for the issuance of equity awards covering up to 500,000 shares of common stock to attract, retain, and motivate employees, consultants and others who perform services for the Company and its subsidiaries. Under the Plan, the Compensation Committee determines the persons who will receive awards, the time at which they are granted and the terms of the awards. Type of awards include stock options, stock appreciation rights, restricted stock, restricted stock units, dividend equivalent rights, cash-based awards and other stock-based awards. At September 30, 2016, there were no awards outstanding under this Plan.

#### **Shelf Registration Statement Renewal**

On April 5, 2016, the Company filed an automatic shelf registration statement on Form S-3 (shelf) with the SEC to issue and sell an indeterminate amount of its common stock, preferred stock and debt securities in one or more future

#### At the Market (ATM) Program

On June 24, 2015, the Company entered into an equity distribution agreement providing for the sale by the Company, from time to time, of shares of its common stock having an aggregate gross offering price of up to \$400.0 million. Sales of shares may be made in privately negotiated transactions and/or any other method permitted by law, including sales deemed to be an at the market offering, which includes sales made directly on the New York Stock Exchange or sales made to or through a market maker other than on an exchange. Under the terms of the equity distribution agreement, the Company may also sell shares to any sales agent as principal for its own account. The Company is under no obligation to sell shares under the ATM Program. Through September 30, 2016, the Company sold 99,100 shares of common stock pursuant to the agreement for net proceeds of \$8.1 million (after commissions and fees).

#### **MIC Direct**

The Company maintains a dividend reinvestment/direct stock purchase program, named MIC Direct , that allows for the issuance of up to 1.0 million additional shares to participants in this program. At September 30, 2016, 940,437 shares remained unissued under MIC Direct. The Company may also choose to fill requests for reinvestment of dividends or share purchases through MIC Direct via open market purchases.

## MACQUARIE INFRASTRUCTURE CORPORATION

## NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Unaudited)

## 8. Stockholders Equity (continued)

#### **Equity Offering**

On March 2, 2015, the Company completed an underwritten public offering of 5,312,500 shares. On March 12, 2015, an additional 796,875 shares were sold pursuant to the exercise of the underwriters over-allotment option. The proceeds from the offering of \$471.6 million, net of underwriting fees and expenses, were partially used to fund the acquisition of Bayonne Energy Center (BEC) on April 1, 2015 and for general corporate purposes.

#### **Accumulated Other Comprehensive Loss**

The following represents the changes and balances to the components of accumulated other comprehensive loss for the nine months ended September 30, 2016 and 2015 (\$ in thousands):

	Post-Retirem Benefit Plans, net of taxes	Adjustment		Noncontroll	Total Stockholders' Accumulated ing Other Comprehensive Loss, net of taxes
Balance at December 31, 2014	\$ (18,837)	\$(4,859)	\$ (23,696 )	\$ 2,146	\$ (21,550 )
Translation adjustment		(7,571)	(7,571)	3,037	(4,534)
Balance at September 30, 2015	\$ (18,837)	\$(12,430)	\$ (31,267)	\$ 5,183	\$ (26,084)
Balance at December 31, 2015	\$ (14,788)	\$(14,530)	\$ (29,318 )	\$ 6,023	\$ (23,295)
Translation adjustment		3,575	3,575	(1,434)	2,141
Purchase of noncontrolling interest <sup>(2)</sup>				(4,589 )	(4,589 )
Balance at September 30, 2016	\$ (14,788 )	\$(10,955)	\$ (25,743 )	\$	\$ (25,743 )

<sup>(1)</sup> Translation adjustment is presented net of tax expense of \$1.5 million and tax benefit of \$3.1 million for the nine months ended September 30, 2016 and 2015, respectively.

On March 31, 2016, IMTT acquired the remaining 33.3% interest in its Quebec terminal that it did not previously (2) own. As part of this transaction, the translation adjustment of \$4.6 million, net of taxes, was reclassified from noncontrolling interests to stockholders' accumulated other comprehensive loss.

### 9. Reportable Segments

At September 30, 2016, the Company s businesses consist of four reportable segments: IMTT, Atlantic Aviation, CP&E and MIC Hawaii.

#### **IMTT**

IMTT provides bulk liquid storage, handling and other services in North America through ten terminals located in the United States, one terminal in Quebec, Canada and one partially owned terminal in Newfoundland, Canada. IMTT derives the majority of its revenue from storage and handling of petroleum products, various chemicals, renewable fuels, and vegetable and animal oils. Based on storage capacity, IMTT operates one of the largest third-party bulk liquid terminals businesses in the United States. Revenue from IMTT is included in service revenue.

#### **Atlantic Aviation**

Atlantic Aviation derives the majority of its revenues from fuel delivery services and from other airport services, including de-icing and aircraft hangar rental. All of the revenue of Atlantic Aviation is generated at airports in the U.S. At September 30, 2016, the business operates at 69 airports. Revenue from Atlantic Aviation is included in service revenue.

### MACQUARIE INFRASTRUCTURE CORPORATION

## NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Unaudited)

9. Reportable Segments (continued)

#### CP&E

The CP&E business segment derives revenue from solar, wind and gas-fired power facilities. Revenues from the solar, wind and gas-fired power facilities are included in product revenue. As of September 30, 2016, the Company has controlling interests in five utility-scale solar photovoltaic power facilities, two wind power facilities and 100% ownership of a gas-fired power facility that are located in the United States.

The solar and wind power facilities that are operational at September 30, 2016 have an aggregate generating capacity of 260 megawatt (MW) of wholesale electricity to utilities. These facilities sell substantially all of the electricity generated, subject to agreed upon pricing formulas, to electric utilities pursuant to long-term (typically 20 25 years) power purchase agreements (PPAs). These projects are held in LLCs, and are treated as partnerships for income tax purposes, with co-investors. The acquisition price on these projects can vary depending on, among other things, factors such as the size of the project, PPA terms, eligibility for tax incentives, debt package, operating cost structure and development stage. A completed project takes out all of the construction risk, testing and costs associated with construction contracts.

The Company has certain rights to make decisions over the management and operations of these solar and wind power facilities. The Company has determined that it is appropriate to consolidate these projects, with the co-investors interest reflected as noncontrolling interests in the consolidated condensed financial statements.

On April 1, 2015, the Company acquired 100% of BEC. As a result of this transaction, the financial results of BEC have been consolidated as part of CP&E segment since the acquisition date. BEC is a 512 MW gas-fired power facility located in Bayonne, New Jersey, adjacent to IMTT s Bayonne facility. BEC has tolling agreements with a creditworthy off-taker for 62.5% of its power generating capacity and power produced is delivered to New York City via a dedicated transmission cable under New York Harbor. The tolling agreements generate revenue whether or not the facility is in use for power production. In addition to revenue related to the tolling agreement and capacity payments from the grid operator, BEC generates an energy margin when the facility is dispatched.

#### **MIC Hawaii**

Effective with this quarterly report 10Q, the Company is combining its businesses and projects in Hawaii into a single segment, consistent with how the Company is managing those operations. Prior to this report, MIC Hawaii consisted solely of Hawaii Gas. MIC Hawaii now comprises: Hawaii Gas, Hawaii s only government-franchised gas utility and an unregulated liquefied petroleum gas distribution business providing gas and related services to commercial, residential and governmental customers; a mechanical contractor focused on designing and constructing energy

efficient heating, ventilation and air conditioning systems and related building infrastructure; and controlling interests in renewable and distributed power facilities including two facilities on Oahu. Revenue from Hawaii Gas and the renewable power facilities are recorded in product revenue. Revenue from the mechanical contractor business is recorded in service revenue.

Revenue from Hawaii Gas is generated from the distribution and sales of synthetic natural gas (SNG), liquefied petroleum gas (LPG) and liquefied natural gas (LNG). Revenue is primarily a function of the volume of SNG, LPG and LNG consumed by customers and the price per thermal unit or gallon charged to customers. Because both SNG and LPG are derived from petroleum, revenue levels, without organic growth, will generally track global oil prices.

All of the MIC business segments are managed separately and management has chosen to organize the Company around the distinct products and services offered. Selected information by segment is presented in the following tables.

50

MIC Hawaii 100

## MACQUARIE INFRASTRUCTURE CORPORATION

## NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Unaudited)

## 9. Reportable Segments (continued)

Revenue from external customers for the Company s consolidated reportable segments was as follows (\$ in thousands):

	Quarter En	ided Septeml	ber 30, 2016			
	IMTT	Atlantic Aviation	Contracted Power and Energy	MHC:	Intersegment Revenue	Total Reportable Segments
Service revenue Product revenue	\$ 133,143	\$ 186,823	\$ 45,538	\$ 5,258 51,011	\$ (1,249 )	\$ 323,975 96,549
Total revenue	\$ 133,143	\$ 186,823	\$ 45,538	\$ 56,269	\$ (1,249 )	\$ 420,524
		Quarter E	nded Septem	ber 30, 201:	5	
		IMTT	Atlantic Aviation	Contracte Power an Energy	MHC.	Total Reportable Segments
Service revenue		\$ 135,436	\$ 184,391	\$	\$	\$ 319,827
Product revenue Total revenue		\$ 135,436	\$ 184,391	43,304 \$ 43,304	,	95,882 \$ 415,709
Total Tevenue		ψ 133,430	ψ 104,371	ψ τ3,30τ	Ψ 32,370	Ψ +15,707
	Nine Mont	hs Ended Se	ptember 30,	2016		
	IMTT	Atlantic Aviation	Contracted Power and Energy	MIC Hawaii	Intersegment Revenue	Total Reportable Segments
Service revenue	\$396,786	\$ 544,029	\$	\$5,258	\$ (3,636 )	\$942,437
Product revenue Total revenue	¢ 206 796	\$ 544,029	114,017 \$114,017	158,036 \$163,294	\$ (3,636 )	272,053 \$1,214,490
Total revenue	\$396,786	\$ 344,029	\$114,017	\$ 105,294	\$ (3,636 )	\$1,214,490
		Nine Mon	ths Ended Se	eptember 30	. 2015	
			Atlantic	Contracte		Total
		IMTT	Aviation	Power and Energy	d Hawaii	Reportable Segments

Service revenue	\$415,881	\$ 557,757	\$	\$	\$ 973,638
Product revenue			91,257	173,001	264,258
Total revenue	\$415,881	\$ 557,757	\$ 91,257	\$ 173,001	\$1,237,896

In accordance with FASB ASC 280 *Segment Reporting*, the Company has disclosed earnings before interest, taxes, depreciation and amortization (EBITDA) excluding non-cash items as a key performance indicator for the businesses. EBITDA excluding non-cash items is reflective of the businesses—ability to effectively manage the volume of products sold or services provided, the margin earned on those transactions and the management of operating expenses independent of the capitalization and tax attributes of its businesses. The Company defines EBITDA excluding non-cash items as net income (loss) or earnings—the most comparable GAAP measure—before interest, taxes, depreciation and amortization and non-cash items including impairments, unrealized derivative gains and losses and adjustments for other non-cash items reflected in the statements of operations.

EBITDA excluding non-cash items for the Company s consolidated reportable segments is shown in the tables below (\$ in thousands). Allocations of corporate expenses, intercompany fees and the tax effect have been excluded as they are eliminated on consolidation.

## MACQUARIE INFRASTRUCTURE CORPORATION

# NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Unaudited)

## 9. Reportable Segments (continued)

	Quarter Ended September 30, 2016					
	IMTT	Atlantic Aviation	Contracted Power and Energy	MIC Hawaii	Total Reportable Segments	
Net income	\$ 24,580	\$ 17,232	\$ 10,124	\$ 5,476	\$ 57,412	
Interest expense, net	7,827	5,199	2,764	1,571	17,361	
Provision for income taxes	17,079	11,543	8,013	3,246	39,881	
Depreciation	32,949	10,703	12,894	2,696	59,242	
Amortization of intangibles	2,760	11,445	1,106	106	15,417	
Other non-cash expense (income)	1,825	216	(1,459)	665	1,247	
EBITDA excluding non-cash items	\$ 87,020	\$ 56,338	\$ 33,442	\$ 13,760	\$ 190,560	
	Quarter F	nded Sentem	ber 30, 2015			
	Quarter D	•	Contracted		Total	
	IMTT	Atlantic Aviation	Power and Energy	MIC Hawaii	Reportable Segments	
Net income (loss)	\$ 11,761	\$ 8,824	\$ (3,777)	\$ 5,134	\$ 21,942	
Interest expense, net	19,045	13,436	16,567	1,824	50,872	
Provision for income taxes	8,053	5,854	3,266	3,687	20,860	
Depreciation	29,468	8,714	12,728	2,160	53,070	
Amortization of intangibles	2,765	13,780	1,132	106	17,783	
Other non-cash expense (income)	1,769	(5)	(2,224)	(212)	(672)	
EBITDA excluding non-cash items	\$ 72,861	\$ 50,603	\$ 27,692	\$ 12,699	\$ 163,855	
	Nine Months Ended September 30, 2016					
	1 (1110 1/1011	Contracted				
	IMTT	Atlantic Aviation	Power and Energy	MIC Hawaii	Total Reportable Segments	
Net income	\$ 55,775	\$43,339	\$ 97	\$23,319	\$ 122,530	
Interest expense, net	41,462	27,437	31,614	6,224	106,737	
Provision for income taxes	38,717	29,258	7,626	14,863	3 90,464	
Depreciation	95,333	31,042	38,373	7,377	172,125	

Amortization of intangibles Other non-cash expense (income) EBITDA excluding non-cash items	8,279 6,045 \$ 245,611	37,999 498 \$ 169,573	3,320 (5,424) \$75,606	319 (5,042) \$47,060	49,917 (3,923 ) \$ 537,850
	Nine Mont	hs Ended Se	ptember 30, 2	2015	
	IMTT	Atlantic Aviation	Contracted Power and Energy	MIC Hawaii	Total Reportable Segments
Net income (loss)	\$ 53,489	\$ 10,515	\$ (14,746)	\$ 20,419	\$ 69,677
Interest expense, net	32,214	32,126	27,850	5,573	97,763
Provision for income taxes	36,801	7,440	6,131	13,287	63,659
Depreciation	91,490	31,726	32,766	6,311	162,293
Amortization of intangibles	8,295	72,293	2,393	675	83,656
Other non-cash expense (income)	4,624	1,468	(4,972)	(823)	297
EBITDA excluding non-cash items	\$ 226,913	\$ 155,568	\$49,422	\$45,442	\$ 477,345

## MACQUARIE INFRASTRUCTURE CORPORATION

## NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Unaudited)

## 9. Reportable Segments (continued)

Reconciliations of total reportable segments EBITDA excluding non-cash items to consolidated net income (loss) before income taxes were as follows (\$ in thousands):

	Quarter Ended September 30,		Nine Months Ended September 30,	
	2016	2015	2016	2015
Total reportable segments EBITDA excluding non-cash items	\$190,560	\$163,855	\$537,850	\$477,345
Interest income	27	21	85	34
Interest expense	(20,871)	(54,761)	(117,268)	(108,624)
Depreciation	(59,242)	(53,070)	(172,125)	(162,293)
Amortization of intangibles	(15,417)	(17,783)	(49,917)	(83,656)
Selling, general and administrative expenses Corporate and Other	(3,925)	(2,021 )	(8,831 )	(8,660 )
Fees to Manager-related party	(18,382)	(18,118)	(49,570)	(337,950)
Other (expense) income, net	(1,247)	1,358	3,923	389
Total consolidated net income (loss) before income taxes	\$71,503	\$19,481	\$144,147	\$(223,415)

Capital expenditures for the Company s reportable segments were as follows (\$ in thousands):

	Quarter Ended		Nine Months Ended	
	September 30,		September 30,	
	2016	2015	2016	2015
IMTT	\$ 31,867	\$ 27,056	\$ 74,032	\$ 47,275
Atlantic Aviation	20,554	14,792	62,443	33,934
Contracted Power and Energy	22,078	417	39,056	725
MIC Hawaii	4,918	4,776	22,620	15,132
Total	\$ 79,417	\$ 47,041	\$ 198,151	\$ 97,066

Property, equipment, land and leasehold improvements, net, goodwill and total assets for the Company s reportable segments were as follows (\$ in thousands):

Goodwill Total Assets

Edgar Filing: Macquarie Infrastructure Corp - Form 10-Q

Property, Equipment, Land and Leasehold Improvements, net September December September December September December 30, 31, 30, 30, 31, 31, 2016 2015 2016 2015 2016  $2015^{(1)}$ **IMTT** \$2,223,134 \$2,238,654 \$1,410,668 \$3,983,943 \$4,000,079 \$1,411,269 Atlantic Aviation 423,915 390,188 468,419 464,722 1,509,834 1,502,512 Contracted Power and 1,246,486 1,274,557 21,628 21,628 1,371,540 1,411,233 Energy

120,193

\$4,164,745 \$4,116,163 \$2,021,509 \$2,017,211 \$7,342,351

120,193

477,034

386,080

\$7,299,904

212,764

271,210

MIC Hawaii

Total

<sup>(1)</sup> Conformed to current period presentation. See Note 2, Basis of Presentation , for Recently Issued Accounting Standards adopted in the nine months ended September 30, 2016.

## MACQUARIE INFRASTRUCTURE CORPORATION

## NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Unaudited)

## 9. Reportable Segments (continued)

Reconciliations of reportable segments total assets to consolidated total assets were as follows (\$ in thousands):

September	December
30,	31,
2016	$2015^{(1)}$
\$7,342,351	\$7,299,904
(1,676 )	8,900
\$7,340,675	\$7,308,804
	2016 \$7,342,351 (1,676)

<sup>(1)</sup> Conformed to current period presentation. See Note 2, Basis of Presentation , for Recently Issued Accounting Standards adopted in the nine months ended September 30, 2016.

## 10. Related Party Transactions

### **Management Services**

At September 30, 2016 and December 31, 2015, the Manager held 7,149,185 shares and 5,506,369 shares, respectively, of the Company. Pursuant to the terms of the Third Amended and Restated Management Services Agreement (Management Agreement), the Manager may sell these shares at any time. On May 27, 2015, the Manager sold 1,900,000 shares of the Company s shares and received proceeds of \$160.4 million, net of underwriting fees and expenses. Under the Management Agreement, the Manager, at its option, may reinvest base management fees and performance fees, if any, in shares of the Company.

Since January 1, 2015, the Company paid the Manager cash dividends on shares held for the following periods:

Declared	Period Covered	\$ per Share	Record Date	Payable Date	Cash Paid to Manager (in thousands)
October 27, 2016	Third quarter 2016	\$ 1.29	November 10, 2016	November 15, 2016	\$ (1)
July 28, 2016		\$ 1.25	August 11, 2016	August 16, 2016	\$ 8,743

Edgar Filing: Macquarie Infrastructure Corp - Form 10-Q

	Second quarter 2016				
April 28, 2016	First quarter 2016	\$ 1.20	May 12, 2016	May 17, 2016	\$ 6,981
February 18, 2016	Fourth quarter 2015	\$ 1.15	March 3, 2016	March 8, 2016	\$ 6,510
October 29, 2015	Third quarter 2015	\$ 1.13	November 13, 2015	November 18, 2015	\$ 6,052
July 30, 2015	Second quarter 2015	\$ 1.11	August 13, 2015	August 18, 2015	\$ 5,693
April 30, 2015	First quarter 2015	\$ 1.07	May 14, 2015	May 19, 2015	\$ 7,281
February 17, 2015	Fourth quarter 2014	\$ 1.02	March 2, 2015	March 5, 2015	\$ 4,905

The amount of dividend payable to the Manager for the third quarter of 2016 will be determined on November 10, 2016, the record date.

Under the Management Agreement, subject to the oversight and supervision of the Company s Board of Directors, the Manager manages the Company s day-to-day operations and oversees the management teams of the Company s operating businesses. In addition, the Manager has the right to appoint the Chairman of the Board of the Company, subject to minimum equity ownership, and to assign, or second, to the Company, two of its employees to serve as chief executive officer and chief financial officer of the Company and seconds or makes other personnel available as required.

In accordance with the Management Agreement, the Manager is entitled to a monthly base management fee based primarily on the Company s market capitalization, and potentially a quarterly performance fee, based on the total shareholder return relative to a U.S. utilities index. For the quarter and nine months ended September 30, 2016, the Company incurred base management fees of \$18.4 million and \$49.6 million, respectively, and no performance fees. For the quarter and nine months ended September 30, 2015, the

# MACQUARIE INFRASTRUCTURE CORPORATION

# NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Unaudited)

# 10. Related Party Transactions (continued)

Company incurred base management fees of \$18.1 million and \$53.6 million, respectively, and performance fees of \$284.4 million for the nine months ended September 30, 2015. The Company did not incur a performance fee for the quarter ended September 30, 2015. In accordance with the Third Amended and Restated Management Service Agreement, the Manager has currently elected to reinvest base management fees, and performance fees, if any, in additional shares.

The unpaid portion of the base management fees and performance fees, if any, at the end of each reporting period is included in Due to Manager-related party in the consolidated condensed balance sheets. The following table shows the Manager s reinvestment of its base management fees and performance fees, if any, in shares, except as noted:

Period	Base Management Fee Amount (\$ in thousands)	Performance Fee Amount (\$ in thousands)	Shares Issued
2016 Activities:			
Third quarter 2016	\$ 18,382	\$	232,488 (1)
Second quarter 2016	16,392		232,835
First quarter 2016	14,796		234,179
2015 Activities:			
Fourth quarter 2015	\$ 17,009	\$	227,733
Third quarter 2015	18,118		226,914
Second quarter 2015	18,918	135,641	1,167,873 (2)
First quarter 2015	16,545	148,728	2,068,038

The Manager elected to reinvest all of the monthly base management fees for the third quarter of 2016 in shares.

In July 2015, the Board requested, and the Manager agreed, that \$67.8 million of the performance fee for the guarter ended June 30, 2015 be settled in cash in July 2015 to minimize dilution. The remaining \$67.8 million

The Manager is not entitled to any other compensation and all costs incurred by the Manager, including compensation of seconded staff, are paid by the Manager out of its base management fee. However, the Company is responsible for

<sup>(1)</sup> The Company issued 232,488 shares for the quarter ended September 30, 2016, including 77,751 shares that were issued in October 2016 for the September 2016 monthly base management fee.

quarter ended June 30, 2015 be settled in cash in July 2015 to minimize dilution. The remaining \$67.8 million obligation was settled and reinvested in 944,046 shares by the Manager on August 1, 2016 using the June 2016 volume weighted average share price of \$71.84.

#### Edgar Filing: Macquarie Infrastructure Corp - Form 10-Q

other direct costs including, but not limited to, expenses incurred in the administration or management of the Company and its subsidiaries, income taxes, audit and legal fees, acquisitions and dispositions and its compliance with applicable laws and regulations. During the quarter and nine months ended September 30, 2016, the Manager charged the Company \$132,000 and \$436,000, respectively, for reimbursement of out-of-pocket expenses compared with \$133,000 and \$390,000 for the quarter and nine months ended September 30, 2015, respectively. The unpaid portion of the out-of-pocket expenses at the end of the reporting period is included in Due to Manager-related party in the consolidated condensed balance sheets.

#### Third Amended and Restated Management Services Agreement

On May 21, 2015, to give effect to the Conversion, Macquarie Infrastructure Corporation entered into a Third Amended and Restated Management Services Agreement, among the Company, MIC Ohana Corporation and the Manager. Concurrently with the Conversion, the Manager was issued 100 shares of a new series of special stock of the Company in order to induce the Manager to enter into the Third Amended Agreement. The sole purpose for the issuance of shares of special stock to the Manager was to preserve the Manager s existing right to appoint one director who served as the chairman of the board of directors of MIC pursuant to

55

# MACQUARIE INFRASTRUCTURE CORPORATION

# NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Unaudited)

# 10. Related Party Transactions (continued)

the terms of MIC s operating agreement, which right would otherwise have been lost upon consummation of the Conversion. Following the Conversion and the issuance of special stock, the Manager s right to elect one director who serves as chairman remains the same as was in effect prior to the Conversion. The Company did not grant any additional rights to the Manager through the special stock issuance. On May 21, 2015, the Company entered into an amended and restated registration rights agreement with the Manager to give effect to the Conversion.

#### **Other Services**

The Company uses the resources of the Macquarie Group with respect to a range of advisory, procurement, insurance, hedging, lending and other services. Engagements involving members of the Macquarie Group are reviewed and approved by the Audit Committee of the Company s Board of Directors. Macquarie Group affiliates are engaged on an arm s length basis and frequently as a member of syndicate of providers whose other members establish the terms of the interaction.

#### **Advisory Services**

The Macquarie Group, and wholly-owned subsidiaries within the Macquarie Group, including Macquarie Bank Limited (MBL) and Macquarie Capital (USA) Inc. (MCUSA) have provided various advisory and other services and incurred expenses in connection with the Company s equity raising activities, acquisitions and debt structuring for the Company and its businesses. Underwriting fees are recorded in stockholders equity as a direct cost of equity offerings. Advisory fees and out-of-pocket expenses relating to acquisitions are expensed as incurred. Debt arranging fees are deferred and amortized over the term of the credit facility.

In October 2016, the Company completed an underwritten public offering \$402.5 million aggregate principal amount of convertible senior notes, including notes offered pursuant to the underwriters exercise of an over-allotment option.

MCUSA served as an underwriter and received \$403,000 from the Company for such services.

On June 24, 2015, the Company commenced the ATM program where the Company may offer and sell shares of its common stock, par value \$0.001 per share, from time to time having an aggregate gross offering price of up to \$400.0 million. These sales, if any, will be made pursuant to the terms of an equity distribution agreement entered into between the Company and the sales agents, with MCUSA being one of the sales agents. Under the terms of the equity distribution agreement, the Company may also sell shares to any sales agent as principal for its own account at a price agreed upon at the time of the sale. For the quarter and nine months ended September 30, 2016 and 2015, the Company did not engage MCUSA for such activities.

#### Edgar Filing: Macquarie Infrastructure Corp - Form 10-Q

In March 2015, the Company completed an underwritten public offering of 6,109,375 shares. In this offering, MCUSA served as a joint book-running manager and an underwriter and received \$2.3 million from the Company for such services.

#### **Long-Term Debt**

Atlantic Aviation s \$70.0 million revolving credit facility was provided by various financial counterparties, including MBL which provided \$15.7 million. At September 30, 2016 and December 31, 2015, the revolving credit facility remained undrawn. For the quarter and nine months ended September 30, 2016, Atlantic Aviation incurred and paid \$30,000 and \$88,000, respectively, in commitment fees related to MBL s portion of the revolving credit facility, compared with \$29,000 and \$85,000 for the quarter and nine months ended September 30, 2015, respectively. In October 2016, the revolving credit facility was terminated in conjunction with the completion of Atlantic Aviation s new credit facility.

During 2015, the Company increased the aggregate commitments under its senior secured revolving credit facility at the holding company from \$250.0 million to \$410.0 million with all terms remaining the same. MIHI LLC s commitment of \$50.0 million out of the total commitment remained unchanged. For the

56

Advisory Services 112

# MACQUARIE INFRASTRUCTURE CORPORATION

# NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Unaudited)

# 10. Related Party Transactions (continued)

quarter and nine months ended September 30, 2016, the Company incurred \$28,000 and \$93,000, respectively, in commitment fees related to MIHI LLC s portion of the MIC senior secured revolving credit facility, compared with \$30,000 and \$88,000 for the quarter and nine months ended September 30, 2015, respectively. For the quarter and nine months ended September 30, 2016, the Company also incurred \$54,000 and \$91,000, respectively, in interest related to MIHI LLC s portion of the amounts drawn on the MIC senior secured revolving credit facility, compared with \$33,000 and \$113,000 for the quarter and nine months ended September 30, 2015, respectively. The Company had \$40,000 and \$35,000 payable in accrued interest at September 30, 2016 and December 31, 2015, respectively, in the consolidated condensed balance sheets related to the commitment fees and interest.

On April 1, 2015, in conjunction with the acquisition of BEC, the Company assumed the existing revolving credit facility of BEC, of which \$7.5 million was committed by MIHI LLC. The Company also assumed interest rate swap contracts of which MBL was one of its counterparties. During the quarter and nine months ended September 30, 2015, the Company incurred and paid \$3,000 and \$8,000, respectively, in commitment fees to MIHI LLC for its portion of the revolving credit facility and during the quarter ended June 30, 2015, the Company paid \$396,000 to MBL for interest in connection with the interest rate swap settlements. In July 2015, in connection with the repayment of the outstanding balance on BEC s debt facilities, the Company paid \$4.8 million in interest rate swap breakage fees associated with the termination of out-of-the money interest rate swap contracts to MBL.

#### Other Transactions

Macquarie, through the Macquarie Insurance Facility (MIF), has an aggregated insurance buying program. By combining the insurance premiums of Macquarie owned and managed funds, MIF has been able to deliver very competitive terms to businesses that participate in the facility. MIF earns a commission from the insurers. No payments were made to MIF by the Company during the nine months ended September 30, 2016 and 2015. During the quarter ended March 31, 2016, the Company renewed its Directors and Officers liability insurance using several of the MIF insurers.

IMTT, Atlantic Aviation, CP&E and MIC Hawaii purchase and renew property and casualty insurance coverage on an ongoing basis from insurance underwriters who then pay commissions to MIF. For the nine months ended September 30, 2016 and 2015, no payments were made directly to MIF for property and casualty insurance.

During 2015, Hawaii Gas appointed an independent director who is the chief executive officer of one of the lenders in the syndicate responsible for its \$80.0 million term loan facility and its \$60.0 million revolving credit facility, which were refinanced in February 2016. Of the \$80.0 million term loan facility and the \$60.0 million revolving credit facility, the portion committed by this lender changed from the original \$11.4 million and \$8.6 million, respectively,

#### Edgar Filing: Macquarie Infrastructure Corp - Form 10-Q

to \$8.6 million and \$6.4 million, respectively. As part of the refinancing, Hawaii Gas paid \$32,000 in deferred financing fees to this lender during the quarter ended March 31, 2016. For the quarter and nine months ended September 30, 2016, the business incurred \$49,000 and \$157,000, respectively, of interest expense on the \$80.0 million term loan facility and \$4,000 and \$12,000, respectively, of commitment fees on the \$60.0 million revolving credit facility. The business had \$9,000 payable to this lender for accrued interest at September 30, 2016. In addition, Hawaii Gas held \$100,000 in cash with this bank at September 30, 2016 and December 31, 2015.

Macquarie Energy North America Trading, Inc. (MENAT), an indirect subsidiary of Macquarie Group Limited, entered into contracts with IMTT to lease a total of 154,000 barrels of capacity during the quarter ended June 30, 2015, of which the contract for 56,000 barrels expired within the same quarter. During the quarter ended March 31, 2016, MENAT entered into additional contracts with IMTT to lease an additional 823,000 barrels of capacity, of which contracts with 200,000 barrels of capacity expired during the quarter ended June 30, 2016 and remaining contracts with 623,000 barrels of capacity expired during the quarter

57

Other Transactions 114

# MACQUARIE INFRASTRUCTURE CORPORATION

# NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Unaudited)

# 10. Related Party Transactions (continued)

ended September 30, 2016. As such, a total capacity of 98,000 barrels were leased to MENAT at September 30, 2016. The revenue recognized pursuant to these agreements during the quarter and nine months ended September 30, 2016 was \$448,000 and \$3.5 million, respectively, compared with \$176,000 and \$388,000 for the quarter and nine months ended September 30, 2015, respectively. At September 30, 2016, IMTT did not have any accounts receivable in the consolidated condensed balance sheet.

During the quarter ended March 31, 2015, Macquarie Capital Markets Canada Ltd, an indirect subsidiary of Macquarie Group Limited, used Atlantic Aviation s charter jet business and incurred \$18,000 for this service. This amount was subsequently collected by Atlantic Aviation.

Atlantic Aviation entered into a copiers lease agreement with Macquarie Equipment Finance (MEF), an indirect subsidiary of Macquarie Group Limited. For the quarter ended March 31, 2015, Atlantic Aviation incurred and paid \$2,000 in lease expense on these copiers. As of March 31, 2015, the contract with MEF expired and there were no amounts due to MEF.

Hawaii Gas entered into licensing agreements with Utility Service Partners, Inc. and America s Water Heater Rentals, LLC, both indirect subsidiaries of Macquarie Group Limited, to enable these entities to offer products and services to Hawaii Gas s customer base. The agreements were terminated in April 2016. No payments were made under these arrangements during the nine months ended September 30, 2016 and 2015.

In addition, the Company and several of its subsidiaries have entered into a licensing agreement with the Macquarie Group related to the use of the Macquarie name and trademark. The Macquarie Group does not charge the Company any fees for this license.

### 11. Income Taxes

The Company expects to incur federal consolidated taxable income for the year ending December 31, 2016, which will be fully offset by the Company s net operating loss carryforwards (NOL). The Company believes that it will be able to use all of its federal prior year NOLs, which will begin to expire after 2021 and completely expire after 2035. During the nine months ended September 30, 2016, the Company recorded an increase of \$734,000 to the valuation allowance attributable to certain state NOLs.

# 12. Legal Proceedings and Contingencies

The Company and its subsidiaries are subject to legal proceedings arising in the ordinary course of business. In management s opinion, the Company has adequate legal defenses and/or insurance coverage with respect to the eventuality of such actions, and does not believe the outcome of any pending legal proceedings will be material to the Company s financial position or result of operations.

## 13. Subsequent Events

#### **Dividend**

On October 27, 2016, the Board of Directors declared a dividend of \$1.29 per share for the quarter ended September 30, 2016, which is expected to be paid on November 15, 2016 to holders of record on November 10, 2016.

#### **Long-Term Debt**

In October 2016, the Company refinanced the existing term loan and revolving credit facility at Atlantic Aviation. In addition, the Company completed an underwritten public offering of convertible senior notes. See Note 6, Long-Term Debt for further discussions.

58

## **PART II**

# OTHER INFORMATION

## Item 1. Legal Proceedings

There have been no changes to legal proceedings set forth under Part I, Item 3 of our Annual Report on Form 10-K for the fiscal year ended December 31, 2015, filed with the SEC on February 23, 2016.

#### Item 1A. Risk Factors

There have been no material changes to the risk factors set forth under Part I, Item 1A of our Annual Report on Form 10-K for the fiscal year ended December 31, 2015, filed with the SEC on February 23, 2016, except for the following:

# Changes in rules or policies by the governmental agencies that regulate the wholesale power markets could adversely affect operating results at our CP&E businesses.

The wholesale power markets are subject to regulation by the Federal Energy Regulatory Commission, independent system operators, such as the New York Independent System Operator, and regional transmission operators. Changes in generation capacity requirements or other components of wholesale market design or other changes in regulation by these governmental agencies could adversely impact demand for the services provided by our CP&E businesses, and could adversely affect the prices our CP&E businesses are able to receive for such services. Significant changes in demand or price could adversely affect the results of operations at our CP&E businesses.

The price of our stock and our ability to pay dividends could be adversely affected by our obligation to pay performance fees to our Manager, which in turn is dependent on the performance of our stock relative to a benchmark index which is unpredictable and beyond our control.

Under our Management Services Agreement, we are obligated to pay performance fees to our Manager if we outperform a benchmark index that reflects broader utility industry components. The amount of the performance fees can be substantial, and could adversely affect the price of our common stock and our ability to pay dividends. For example, if our absolute performance (as described in the Management Services Agreement) increases slightly and the benchmark index substantially decreases, we could be obligated to pay a significant performance fee. As a result, we may be obligated to pay our Manager a performance fee, which could be substantial, even when there has not been a substantial increase in the performance of our common stock. The benchmark index comprises numerous utility stocks, the performance of which may or may not correlate to our actual performance. Moreover, the benchmark index is unpredictable and variable. The Manager is entitled to select whether a performance fee will be settled in cash, shares of our common stock or a combination thereof, which could result in a material cash expense or dilution of our shares.

# Our Manager is not required to offer all acquisition opportunities to us and may offer such opportunities to other entities. Our management may waive investment opportunities presented by our Manager.

Pursuant to our Management Services Agreement, we have first priority ahead of all current and future funds, investment vehicles, separate accounts and other entities managed by our Manager or by members of the Macquarie Group within the Macquarie Infrastructure and Real Assets division only with respect to four specific types of acquisition opportunities within the United States. Other than these four specific types of opportunities, our Manager does not have an obligation to offer to us any particular acquisition opportunities, even if they meet our investment objectives, and the Manager and its affiliates can offer any or all other acquisition opportunities on a priority basis or otherwise to current and future funds, investment vehicles and accounts sponsored by the Manager or its affiliates. Our businesses may compete with these entities for investment opportunities, and there can be no assurance that we will prevail with respect to such investments.

In addition, our management may determine not to pursue investment opportunities presented to us by our Manager, including those presented on a priority basis. If our management waives any such opportunity, our Manager and its affiliates may offer such opportunity to any other entity, including any entities sponsored or advised by members of the Macquarie Infrastructure and Real Assets division of the Macquarie Group. As such, every acquisition opportunity presented to us by our Manager may not be pursued by us, and may ultimately be presented to entities with whom we compete for investments.

# Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None.

# Item 3. Defaults Upon Senior Securities

None.

# **Item 4. Mine Safety Disclosures**

Not Applicable.

### Item 5. Other Information

None.

### Item 6. Exhibits

An exhibit index has been filed as part of this Report on page E-1 and is incorporated herein by reference.

60

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

MACQUARIE INFRASTRUCTURE CORPORATION

(Registrant)

By:

Dated: October 31, 2016 /s/ James Hooke

Name: James Hooke

Title: Chief Executive Officer

By:

Dated: October 31, 2016 /s/ Liam Stewart

Name: Liam Stewart

Title: Chief Financial Officer

61

SIGNATURES 120

# **EXHIBIT INDEX**

Number	Description
3.1	Certificate of Incorporation of the Registrant (incorporated by reference to Exhibit 3.1 of the Registrant s Current Report on Form 8-K filed with the SEC on May 21, 2015).
3.2	Amended and Restated Bylaws of the Registrant, dated as of February 18, 2016 (incorporated by reference to Exhibit 3.2 of the Registrant s Annual Report on Form 10-K for the fiscal year ended December 31, 2015, filed with the SEC on February 23, 2016).
4.1	Third Supplemental Indenture, dated as of October 13, 2016, by and among Macquarie Infrastructure Corporation and Wells Fargo Bank, National Association, as Trustee (including the form of 2.00% Convertible Senior Note due 2023) (incorporated by reference to Exhibit 4.1 of the Registrant s Current Report on Form 8-K filed with the SEC on October 14, 2016).
10.1*	Credit Agreement, dated as of October 7, 2016, among Atlantic Aviation FBO Holdings LLC, Atlantic Aviation FBO Inc., as Borrower, Wells Fargo Bank, N.A., as Administrative Agent and Collateral Agent, Bank of America, N.A., as Documentation Agent, JPMorgan Chase Bank, N.A., Regions Bank, and Compass Bank dba BBVA Compass, as Co-Syndication Agents, Wells Fargo Securities, JPMorgan Chase Bank, N.A., Regions Capital Markets, a division of Regions Bank, and Compass Bank dba BBVA Compass, as Joint Bookrunners and Joint Lead Arrangers and Citizens Bank, N.A., Fifth Third Bank, PNC Bank, National Association, and U.S. Bank National Association, as Managing Agents, and the lenders party thereto.
31.1*	Rule 13a-14(a)/15d-14(a) Certification of the Chief Executive Officer
31.2*	Rule 13a-14(a)/15d-14(a) Certification of the Chief Financial Officer
32.1**	Section 1350 Certification of Chief Executive Officer
32.2** 101.0*	Section 1350 Certification of Chief Financial Officer  The following materials from the Quarterly Report on Form 10-Q of Macquarie Infrastructure Corporation for the quarter ended September 30, 2016, filed on October 31, 2016, formatted in Extensible Business Reporting Language (XBRL): (i) the Consolidated Condensed Balance Sheets as of September 30, 2016 (Unaudited) and December 31, 2015, (ii) the Consolidated Condensed Statements of Operations for the quarters and nine months ended September 30, 2016 and 2015 (Unaudited), (iii) the Consolidated Condensed Statements of Comprehensive Income (Loss) for the quarters and nine months ended September 30, 2016 and 2015 (Unaudited), (iv) the Consolidated Condensed Statements of Cash Flows for the nine months ended September 30, 2016 and 2015 (Unaudited) and (v) the Notes to Consolidated Condensed Financial Statements (Unaudited).

E-1

Filed herewith. Furnished herewith.

EXHIBIT INDEX 121