

GREENHILL & CO INC  
Form SC 13G  
February 13, 2018

**SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

**SCHEDULE 13G**

**Under the Securities Exchange Act of 1934**

**Greenhill & Co., Inc.**

(Name of Issuer)

**Common Stock**

(Title of Class of Securities)

**395259104**

(CUSIP Number)

**December 31, 2017**

(Date of Event Which Requires Filing of this Statement)

Check the appropriate box to designate the rule pursuant to which this Schedule is filed:

Rule 13d-1(b)

Rule 13d-1(c)

Rule 13d-1(d)

\*The remainder of this cover page shall be filled out for a reporting person's initial filing on this form with respect to the subject class of securities, and for any subsequent amendment containing information which would alter the disclosures provided in a prior cover page.

The information required in the remainder of this cover page shall not be deemed to be "filed" for the purpose of Section 18 of the Securities Exchange Act of 1934 ("Act") or otherwise subject to the liabilities of that section of the Act but shall be subject to all other provisions of the Act (however, see the Notes).

**CUSIP No. 395259104**

NAME OF REPORTING PERSON

**1** Manulife Financial Corporation

**2** CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP\* (a)  
 N/A (b)

**3** SEC USE ONLY

CITIZENSHIP OR PLACE OF ORGANIZATION

**4** Canada

**5** SOLE VOTING POWER

-0-

**6** SHARED VOTING POWER

-0-

**7** SOLE DISPOSITIVE POWER

-0-

Number of  
 Shares  
 Beneficially  
 Owned by  
 Each  
 Reporting  
 Person  
 With

**8** SHARED DISPOSITIVE POWER

-0-

**9** AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON

None, except through its indirect, wholly-owned subsidiaries, Manulife Asset Management (US) LLC, Manulife Asset Management (North America) Limited, and Manulife Asset Management Limited.

**10** CHECK IF THE AGGREGATE AMOUNT IN ROW (9) EXCLUDES CERTAIN SHARES\*

N/A

**11** PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW 9

See line 9 above.

**12** TYPE OF REPORTING PERSON\*

HC

**\*SEE INSTRUCTIONS**

Page 2 of 9

---

**CUSIP No. 395259104**

NAME OF REPORTING PERSON

**1** Manulife Asset Management (US) LLC

**2** CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP\* (a)  
 N/A (b)

**3** SEC USE ONLY

CITIZENSHIP OR PLACE OF ORGANIZATION

**4** Delaware

**5** SOLE VOTING POWER

2,054,597

**6** SHARED VOTING POWER

-0-

**7** SOLE DISPOSITIVE POWER

2,054,597

Number of  
 Shares  
 Beneficially  
 Owned by  
 Each  
 Reporting  
 Person  
 With

**8** SHARED DISPOSITIVE POWER

-0-

**9** AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON

2,054,597

**10** CHECK IF THE AGGREGATE AMOUNT IN ROW (9) EXCLUDES CERTAIN SHARES\*

N/A

**11** PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW 9

7.82%

**12** TYPE OF REPORTING PERSON\*

IA

**\*SEE INSTRUCTIONS**

Page 3 of 9

---

**CUSIP No. 395259104**

NAME OF REPORTING PERSON

**1** Manulife Asset Management (North America) Limited

**2** CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP\* (a)  
 N/A (b)

**3** SEC USE ONLY

CITIZENSHIP OR PLACE OF ORGANIZATION

**4** Canada

**5** SOLE VOTING POWER

7,911

**6** SHARED VOTING POWER

-0-

**7** SOLE DISPOSITIVE POWER

7,911

Number of  
 Shares  
 Beneficially  
 Owned by  
 Each  
 Reporting  
 Person  
 With

**8** SHARED DISPOSITIVE POWER

-0-

**9** AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON

7,911

**10** CHECK IF THE AGGREGATE AMOUNT IN ROW (9) EXCLUDES CERTAIN SHARES\*

N/A

**11** PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW 9

0.03%

**12** TYPE OF REPORTING PERSON\*

IA

**\*SEE INSTRUCTIONS**

Page 4 of 9

---

**CUSIP No. 395259104**

NAME OF REPORTING PERSON

**1** Manulife Asset Management Limited

**2** CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP\* (a)  
N/A (b)

**3** SEC USE ONLY

CITIZENSHIP OR PLACE OF ORGANIZATION

**4** Canada

**5** SOLE VOTING POWER

11,114

**6** SHARED VOTING POWER

-0-

**7** SOLE DISPOSITIVE POWER

11,114

Number of  
Shares  
Beneficially  
Owned by  
Each  
Reporting  
Person  
With

**8** SHARED DISPOSITIVE POWER

-0-

**9** AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON

11,114

**10** CHECK IF THE AGGREGATE AMOUNT IN ROW (9) EXCLUDES CERTAIN SHARES\*

N/A

**11** PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW 9

0.04%

**12** TYPE OF REPORTING PERSON\*

FI



**\*SEE INSTRUCTIONS**

Page 5 of 9

---

Edgar Filing: GREENHILL & CO INC - Form SC 13G

- Item 1(a) Name of Issuer:  
Greenhill & Co., Inc.
- Item 1(b) Address of Issuer's Principal Executive Offices:  
300 Park Avenue  
New York, New York, 10022
- Item 2(a) Name of Person Filing:  
This filing is made on behalf of Manulife Financial Corporation ("MFC") and MFC's indirect, wholly-owned subsidiaries, Manulife Asset Management (US) LLC ("MAM (US)"), Manulife Asset Management (North America) Limited ("MAM (NA)"), and Manulife Asset Management Limited ("MAML").
- Item 2(b) Address of Principal Business Office:  
The principal business offices of MFC, MAM (NA), MAML are located at 200 Bloor Street East, Toronto, Ontario, Canada, M4W 1E5.  
The principal business office of MAM (US) is located at 197 Clarendon Street, Boston, Massachusetts 02116.
- Item 2(c) Citizenship:  
MFC, MAML and MAM (NA) are organized and exist under the laws of Canada.  
MAM (US) is organized and exists under the laws of the State of Delaware.
- Item 2(d) Title of Class of Securities:  
Common Stock
- Item 2(e) CUSIP Number:  
395259104
- Item 3 If this statement is filed pursuant to §§240.13d-1(b) or 240.13d-2(b) or (c), check whether the person filing is a:
- |           |         |  |
|-----------|---------|--|
| MFC:      | (g) (X) | a parent holding company or control person in accordance with §240.13d-1(b)(1)(ii)(G). |
| MAM (US): | (e) (X) | an investment adviser in accordance with §240.13d-1(b)(1)(ii)(E).                      |
| MAM (NA): | (e) (X) | an investment adviser in accordance with §240.13d-1(b)(1)(ii)(E).                      |
| MAML:     | (j) (X) | a non-U.S. institution in accordance with §240.13d-1(b)(1)(ii)(J).                     |

Item 4 Ownership:

(a) Amount Beneficially Owned: MAM (US) has beneficial ownership of 2,054,597 shares of Common Stock, MAM (NA) has beneficial ownership of 7,911 shares of Common Stock, and MAML has beneficial ownership of 11,114 shares of Common Stock. Through its parent-subsidary relationship to MAM (US), MAM (NA), and MAML, MFC may be deemed to have beneficial ownership of these same shares.

(b) Percent of Class: Of the 26,263,397 shares of common stock outstanding as of November 1, 2017, according to the Form 10-K filed by the issuer with the Securities and Exchange Commission on November 9, 2017, MAM (US) held 7.82%, MAM (NA) held 0.03%, and MAML held 0.04%.

(c) Number of shares as to which the person has:

- (i) sole power to vote or to direct the vote:  
MAM (US), MAM (NA), and MAML each has sole power to vote or to direct the voting of the shares of Common Stock beneficially owned by each of them.
- (ii) shared power to vote or to direct the vote: -0-
- (iii) sole power to dispose or to direct the disposition of:  
MAM (US), MAM (NA), and MAML each has sole power to dispose or to direct the disposition of the shares of Common Stock beneficially owned by each of them.
- (iv) shared power to dispose or to direct the disposition of: -0-

Item 5 Ownership of Five Percent or Less of a Class:

Not applicable.

Item 6 Ownership of More than Five Percent on Behalf of Another Person:

Not applicable.

Item 7 Identification and Classification of the Subsidiary which Acquired the Security Being Reported on by the Parent Holding Company or Control Person:

See Items 3 and 4 above.

Item 8 Identification and Classification of Members of the Group:

Not applicable.

Item 9 Notice of Dissolution of Group:

Not applicable.

Item 10 Certification:

By signing below the undersigned certifies that, to the best of its knowledge and belief, (i) the securities referred to above were acquired and are held in the ordinary course of business and were not acquired and are not held for the purpose of or with the effect of changing or influencing the control of the issuer of the securities and were not acquired and are not held in connection with or as a participant in any transaction having that purpose or effect, and (ii) the foreign regulatory scheme applicable to MAML, is substantially comparable to the regulatory scheme applicable to the functionally equivalent U.S. institution. The undersigned also undertakes to furnish to the Commission staff, upon request, information that would otherwise be disclosed in a Schedule 13D.

**SIGNATURE**

After reasonable inquiry and to the best of its knowledge and belief, each of the undersigned certifies that the information set forth in this statement is true, complete and correct.

**Manulife Financial Corporation**

Dated: February 7, 2018

By: /s/ Tiffany Palmer  
Name: Tiffany Palmer  
Title: Agent\*

**Manulife Asset Management (US) LLC**

Dated: February 1, 2018

By: /s/ Paul Donahue  
Name: Paul Donahue  
Title: Chief Compliance Officer

**Manulife Asset Management (North America) Limited**

Dated: February 8, 2018

By: /s/ Warren Rudick  
Name: Warren Rudick  
Title: General Counsel and Secretary

**Manulife Asset Management Limited**

Dated: February 8, 2018

By: /s/ Warren Rudick  
Name: Warren Rudick  
Title: General Counsel and Secretary

\* Signed pursuant to a Power of Attorney dated January 17, 2018 included as Exhibit A to Schedule 13F-NT filed with the Securities and Exchange Commission by Manulife Financial Corporation on January 29, 2018.

**EXHIBIT A**

JOINT FILING AGREEMENT

Manulife Financial Corporation, Manulife Asset Management (US) LLC, Manulife Asset Management (North America) Limited, and Manulife Asset Management Limited agree that the Schedule 13G to which this Agreement is attached, relating to the Common Stock of Greenhill & Co., Inc. is filed on behalf of each of them.

**Manulife Financial Corporation**

By: /s/ Tiffany Palmer  
Name: Tiffany Palmer  
Title: Agent\*

Dated: February 7, 2018

**Manulife Asset Management (US) LLC**

By: /s/ Paul Donahue  
Name: Paul Donahue  
Title: Chief Compliance Officer

Dated: February 1, 2018

**Manulife Asset Management (North America) Limited**

By: /s/ Warren Rudick  
Name: Warren Rudick  
Title: General Counsel and Secretary

Dated: February 8, 2018

**Manulife Asset Management Limited**

By: /s/ Warren Rudick  
Name: Warren Rudick  
Title: General Counsel and Secretary

Dated: February 8, 2018

\* Signed pursuant to a Power of Attorney dated January 17, 2018 included as Exhibit A to Schedule 13F-NT filed with the Securities and Exchange Commission by Manulife Financial Corporation on January 29, 2018.