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NATUZZI S P A  
Form 6-K  
July 27, 2004

CONFORMED

Securities and Exchange Commission  
Washington, D.C. 20549

FORM 6-K

Report of Foreign Issuer  
Pursuant To Rule 13a-16 Or 15d-16  
Of The  
Securities Exchange Act of 1934

For the month of [ July ] 2004

Commission File Number 1-11854

NATUZZI S.p.A.  
(Translation of Registrant's name into English)

Via Iazzitiello 47  
70029 Santeramo, Italy  
(Address of principal office)

(Indicate by check mark whether the registrant files or will  
file annual reports under cover of Form 20-F or Form 40-F.)

(Check One) Form 20-F ☒ Form 40-F ☐  
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(Indicate by check mark whether the registrant by furnishing  
the information contained in this Form is also thereby furnishing information to  
the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of  
1934.)

(Check One) Yes ☐ No ☒  
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(If "Yes" is marked, indicate below the file number assigned  
to the registrant in connection with Rule 12g3-2(b). 82- .)

Natuzzi Approves New Stock Incentive Plan;  
Daniele Tranchini Nominated Chief Sales and Marketing Officer

SANTERAMO IN COLLE, BARI, Italy--(BUSINESS WIRE)--July 26,  
2004--Natuzzi S.p.A (NYSE: NTZ), world leader in leather upholstery  
and Italy's largest furniture manufacturer, announces that the  
Shareholders' Ordinary Meeting approved the guidelines of the new

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stock incentive plan in favor of Natuzzi Group managers subject to assignment of Natuzzi S.p.A. shares. The plan will cover the period 2004-2009. During this period the Company will assign performance stock grants and options related to the achievement of pre-determined levels of individual, company and share price targets. The maximum number of shares to be issued in connection with the plan will be 3,000,000, each with nominal value of EUR 1.00, of which up to 500,000 will be available as stock grants and the remaining from the exercise of options granted under the plan. The issuance of the shares was approved by the Shareholders' Extraordinary Meeting and the responsibility for the issuance was delegated to the Board of Directors of Natuzzi. The regulation and management of the stock incentive plan is also delegated to the Board of Directors.

The Board of Directors, in execution of the resolution of the Shareholders' Ordinary Meeting, approved the regulation of the plan and nominated a Restricted Committee for its implementation.

The Company also announces that Daniele Tranchini has been nominated Chief Sales and Marketing Officer. Tranchini, who is 44 years old and holds a degree in International Business Administration from Florida State University in the United States, was previously Chairman and CEO of J. Walter Thompson Italy and founder of the Planet Life Economy Foundation.

### ABOUT NATUZZI S.P.A.

Founded in 1959 by Pasquale Natuzzi, Natuzzi S.p.A. designs and manufactures a broad collection of leather-upholstered residential furniture.

Italy's largest furniture manufacturer, Natuzzi is the global leader in the leather segment, exporting its innovative, high-quality sofas and armchairs to 123 markets on 5 continents. Cutting-edge design, superior Italian craftsmanship, and advanced, vertically-integrated manufacturing operations underpin the Company's market leadership.

Since 1990, Natuzzi has sold its furnishings in Italy through the popular Divani & Divani by Natuzzi chain of 137 stores, which it licenses to qualified furniture dealers. Outside Italy, the Company sells to various furniture retailers, as well as through 104 licensed Divani & Divani by Natuzzi and Natuzzi stores and 13 Kingdom of Leather stores.

Natuzzi S.p.A. was listed on the New York Stock Exchange on May 13, 1993. The Company is ISO 9001 and 14001 certified.

CONTACT: Natuzzi S.p.A.  
Investor Relations Dept.  
Tel. +39 080 8820812  
investor\_relations@natuzzi.com  
or  
Corporate Press Office  
Mr. Giacomo Ventolone  
Tel. +39 080 8820124  
pr@natuzzi.com

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SIGNATURES

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Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

NATUZZI S.p.A.  
(Registrant)

Date: July 26, 2004

By: /s/ GIUSEPPE DESANTIS

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Giuseppe Desantis