

SIMMONS FIRST NATIONAL CORP
Form 8-K
April 17, 2008
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Exchange Act of 1934

Date of Report (Date of earliest event reported) April 17, 2008

SIMMONS FIRST NATIONAL CORPORATION
(Exact name of registrant as specified in its charter)

| | | |
|---|-----------------------------|---|
| Arkansas | 0-6253 | 71-0407808 |
| (State or other jurisdiction of incorporation) | (Commission File Number) | (I.R.S. Employer Identification No.) |

| | |
|--|------------|
| 501 Main Street, Pine Bluff, Arkansas | 71601 |
| (Address of principal executive offices) | (Zip Code) |

(870) 541-1000
(Registrant's telephone number, including area code)

Not Applicable
(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

ITEM: 2.02 RESULTS OF OPERATIONS AND FINANCIAL CONDITION

The following is the text of a press release issued by the registrant at 8:15 A.M. Central Time on April 17, 2008.

SIMMONS FIRST ANNOUNCES RECORD EARNINGS

Pine Bluff, AR -- Simmons First National Corporation (NASDAQ-GS: SFNC) today announced record first quarter 2008 earnings of \$8.8 million, or \$0.63 diluted earnings per share, an increase of \$2.2 million, or \$0.17 diluted earnings per share from the same period in 2007. This represents a 37% increase in diluted earnings per share over the comparable period in 2007.

“Needless to say, our first quarter earnings represent record levels, which require further explanation,” commented J. Thomas May, Chairman and Chief Executive Officer. “There were three significant events that positively impacted our Company, each related to our membership in Visa, Inc.”

First, as expected, during the first quarter the Company recorded a nonrecurring \$0.05 increase in earnings per share related to the reversal of a \$1.2 million contingent liability established during the fourth quarter of 2007. That contingent liability represented the Company’s pro-rata portion of Visa, Inc.’s (“Visa”) litigation liabilities, which was satisfied in conjunction with Visa’s initial public offering (“IPO”). Second, also as a result of Visa’s IPO, Simmons First received cash proceeds of \$3.0 million on the mandatory partial redemption of its equity interest in Visa, benefiting the Company’s first quarter 2008 results by \$1.8 million after-tax, or \$0.13 per diluted common share. Lastly, associated with its membership in Visa, the Company received 110,308 class B shares of Visa. The class B shares have a restricted holding period and the Company will not recognize any gain until such time the shares are redeemed for cash.

Excluding both the Visa litigation reversal and the mandatory partial Visa stock redemption gain, the Company’s first quarter 2008 operating earnings were \$6.3 million, or \$0.45 diluted operating earnings per share, a \$0.01 decrease from the same period in 2007.

“Considering the challenges in the national economy, we are very pleased with our first quarter results,” commented May. “The Visa IPO was very positive for Simmons First and its shareholders. The Company realized a first quarter gain of \$3 million and the shares received from Visa will be of significant value in the future.”

The Company’s net interest income for the first quarter of 2008 increased 2.5% to \$22.8 million compared to \$22.2 million for 2007. Net interest margin decreased eight basis points to 3.80% from the first quarter of 2007 and 20 basis points from the fourth quarter of 2007. “The decrease in margin was primarily the result of a significant repricing of earning assets due to declining interest rates during the past 90 days, and our concentrated effort to grow core deposits,” added May.

The Company's loan portfolio increased 2.4% to \$1.84 billion at March 31, 2008. The growth was primarily attributable to increases in commercial loans, real estate loans and the credit card portfolio. More specifically, the credit card portfolio increased \$25.2 million, or 18.9% compared to the prior year.

The allowance for loan losses as a percent of total loans was 1.38% as of March 31, 2008. Non-performing loans equaled 0.60% of total loans, unchanged from year end. The non-performing asset ratio was 79 basis points, up four basis points from year end. The allowance for loan losses was 229% of non-performing loans. The Company's annualized net charge-offs to total loans for the first quarter of 2008 was 0.30%. Excluding credit cards, the annualized net charge-offs to total loans for the first quarter was 0.19%. Annualized net credit card charge-offs for the first quarter were 1.47%, more than 400 basis points below the most recently published credit card charge-off industry average.

Total assets for the Company were \$2.9 billion and deposits were \$2.3 billion at March 31, 2008. Stockholders' equity increased 7.1% to \$281 million at March 31, 2008 compared to \$262 million at March 31, 2007. Book value per share increased 8.6% to \$20.14 at March 31, 2008 compared to \$18.54 at March 31, 2007.

Simmons First opened two new financial centers during the first quarter. In February the Company opened a new regional headquarters in Rogers for the Northwest Arkansas affiliate. In March, a new financial center in Little Rock – Midtown (near War Memorial Stadium and UAMS) began operations.

Simmons First National Corporation is an Arkansas based financial holding company with eight community banks in Pine Bluff, Lake Village, Jonesboro, Rogers, Searcy, Russellville, El Dorado and Hot Springs, Arkansas. The Company's eight banks conduct financial operations from 89 offices, of which 85 are financial centers, in 48 communities.

CONFERENCE CALL

Management will conduct a conference call to review this information at 3:00 p.m. Central Time on Thursday, April 17, 2008. Interested parties can listen to this call by calling 1-800-854-4175 (United States and Canada only) and asking for the Simmons First National Corporation conference call. A recorded playback of the call will be available the next morning by calling 1-800-642-1687. The passcode for this playback is 41492911 and the recording will be available through the end of business April 24, 2008. In addition, the call will be available live or in recorded version on the Company's website at www.simmonsfirst.com under the "webcast" icon.

GENERAL

Statements in this press release that are not historical facts should be considered forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements of this type speak only as of the date of this news release. By nature, forward-looking statements involve inherent risk and uncertainties. Various factors, including, but not limited to, economic conditions, credit quality, interest rates, loan demand and changes in the assumptions used in making the forward-looking statements, could cause actual results to differ materially from those contemplated by the forward-looking statements. Additional information on factors that might affect Simmons First National Corporation's financial results is included in its Form 10-K filing with the Securities and Exchange Commission.

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FOR MORE INFORMATION CONTACT:
DAVID W. GARNER
Senior Vice President and Investor Relations Officer
Simmons First National Corporation
(870) 541-1000

| Simmons First National Corporation | SFNC | | | | |
|--|---------------|---------------|---------------|---------------|---------------|
| Consolidated End of Period Balance Sheets | | | | | |
| For the Quarters Ended | Mar 31 | Dec 31 | Sep 30 | Jun 30 | Mar 31 |
| (Unaudited) | 2008 | 2007 | 2007 | 2007 | 2007 |
| (in thousands) | | | | | |
| ASSETS | | | | | |
| Cash and non-interest bearing balances due from banks | \$ 86,891 | \$ 82,630 | \$ 85,370 | \$ 71,915 | \$ 71,513 |
| Interest bearing balances due from banks | 107,332 | 21,140 | 6,557 | 45,084 | 43,614 |
| Federal funds sold | 53,775 | 6,460 | 25,655 | 2,600 | 60,270 |
| Cash and cash equivalents | 247,998 | 110,230 | 117,582 | 119,599 | 175,397 |
| Investment securities - held-to-maturity | 182,194 | 190,284 | 180,206 | 178,841 | 181,901 |
| Investment securities - available-for-sale | 389,214 | 340,646 | 349,282 | 346,740 | 338,222 |
| Mortgage loans held for sale | 7,735 | 11,097 | 8,244 | 9,928 | 8,718 |
| Assets held in trading accounts | 5,806 | 5,658 | 5,482 | 4,496 | 10,464 |
| Loans | 1,842,138 | 1,850,454 | 1,875,235 | 1,821,430 | 1,798,234 |
| Allowance for loan losses | (25,392) | (25,303) | (25,107) | (25,197) | (25,151) |
| Net loans | 1,816,746 | 1,825,151 | 1,850,128 | 1,796,233 | 1,773,083 |
| Premises and equipment | 77,281 | 75,473 | 73,088 | 70,873 | 69,443 |
| Foreclosed assets held for sale, net | 3,556 | 2,629 | 1,629 | 1,484 | 2,321 |
| Interest receivable | 19,696 | 21,345 | 25,699 | 21,868 | 21,312 |
| Bank owned life insurance | 38,400 | 38,039 | 37,632 | 36,881 | 36,498 |
| Goodwill | 60,605 | 60,605 | 60,605 | 60,605 | 60,605 |
| Core deposit premiums | 3,180 | 3,382 | 3,583 | 3,786 | 3,993 |

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| | | | | | |
|--|--------------|--------------|--------------|--------------|--------------|
| Other assets | 9,347 | 7,908 | 8,527 | 9,084 | 9,739 |
| TOTAL ASSETS | \$ 2,861,758 | \$ 2,692,447 | \$ 2,721,687 | \$ 2,660,418 | \$ 2,691,696 |
| LIABILITIES | | | | | |
| Non-interest bearing transaction accounts | \$ 327,627 | \$ 310,181 | \$ 319,792 | \$ 308,047 | \$ 316,603 |
| Interest bearing transaction accounts and savings deposits | 901,852 | 761,233 | 730,533 | 763,017 | 753,110 |
| Time deposits less than \$100,000 | 618,173 | 659,181 | 680,288 | 686,456 | 686,650 |
| Time deposits greater than \$100,000 | 449,199 | 452,262 | 442,706 | 422,580 | 450,558 |
| Total deposits | 2,296,851 | 2,182,857 | 2,173,319 | 2,180,100 | 2,206,921 |
| Federal funds purchased and securities sold under agreements to repurchase | 113,891 | 128,806 | 106,984 | 97,947 | 108,661 |
| Short-term debt | 590 | 1,777 | 67,595 | 11,072 | 5,009 |
| Long-term debt - parent company | - | - | - | 2,000 | 2,000 |
| Long-term FHLB debt - affiliate banks | 108,809 | 51,355 | 48,725 | 49,669 | 50,652 |
| Subordinated debt issued to capital trusts | 30,930 | 30,930 | 30,930 | 30,930 | 30,930 |
| Accrued interest and other liabilities | 29,898 | 24,316 | 26,533 | 25,395 | 25,353 |
| TOTAL LIABILITIES | 2,580,969 | 2,420,041 | 2,454,086 | 2,397,113 | 2,429,526 |
| STOCKHOLDERS' EQUITY | | | | | |
| Capital stock | 139 | 139 | 139 | 141 | 141 |
| Surplus | 40,655 | 41,019 | 41,470 | 44,773 | 46,890 |
| Undivided profits | 234,515 | 229,520 | 225,972 | 220,981 | 216,483 |
| Accumulated other comprehensive income (loss) | | | | | |
| Unrealized appreciation (depreciation) on AFS securities | 5,480 | 1,728 | 20 | (2,590) | (1,344) |
| | 280,789 | 272,406 | 267,601 | 263,305 | 262,170 |

**TOTAL
STOCKHOLDERS'
EQUITY**

**TOTAL
LIABILITIES AND
STOCKHOLDERS'
EQUITY**

| | | | | |
|--------------|--------------|--------------|--------------|--------------|
| \$ 2,861,758 | \$ 2,692,447 | \$ 2,721,687 | \$ 2,660,418 | \$ 2,691,696 |
|--------------|--------------|--------------|--------------|--------------|

| Simmons First National Corporation | | | | | SFNC |
|--|---------------|---------------|---------------|---------------|---------------|
| Consolidated Average Quarter-to-Date Balance Sheets | | | | | |
| For the Quarters Ended | Mar 31 | Dec 31 | Sep 30 | Jun 30 | Mar 31 |
| (Unaudited) | 2008 | 2007 | 2007 | 2007 | 2007 |
| (in thousands) | | | | | |
| ASSETS | | | | | |
| Cash and non-interest bearing balances due from banks | \$ 70,105 | \$ 75,416 | \$ 72,325 | \$ 72,066 | \$ 75,172 |
| Interest bearing balances due from banks | 56,384 | 21,855 | 9,382 | 22,636 | 37,957 |
| Federal funds sold | 35,460 | 9,464 | 21,083 | 25,263 | 51,383 |
| Cash and cash equivalents | 161,949 | 106,735 | 102,790 | 119,965 | 164,512 |
| Investment securities - held-to-maturity | 184,062 | 180,631 | 179,616 | 180,486 | 179,479 |
| Investment securities - available-for-sale | 382,939 | 338,276 | 348,085 | 350,567 | 349,887 |
| Mortgage loans held for sale | 7,474 | 7,535 | 8,747 | 9,241 | 6,362 |
| Assets held in trading accounts | 5,731 | 5,588 | 4,930 | 4,567 | 4,746 |
| Loans | 1,841,762 | 1,856,973 | 1,849,091 | 1,802,917 | 1,782,125 |
| Allowance for loan losses | (25,622) | (25,540) | (25,642) | (25,791) | (25,824) |
| Net loans | 1,816,140 | 1,831,433 | 1,823,449 | 1,777,126 | 1,756,301 |
| Premises and equipment | 76,528 | 74,569 | 71,943 | 69,967 | 68,871 |
| Foreclosed assets held for sale, net | 2,659 | 2,086 | 1,877 | 1,934 | 2,121 |
| Interest receivable | 21,069 | 24,636 | 24,156 | 22,086 | 21,464 |
| Bank owned life insurance | 38,213 | 37,820 | 37,315 | 36,691 | 36,300 |
| Goodwill | 60,605 | 60,605 | 60,605 | 60,605 | 60,605 |
| Core deposit premiums | 3,299 | 3,498 | 3,702 | 3,907 | 4,111 |

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| | | | | | |
|--|--------------|--------------|--------------|--------------|--------------|
| Other assets | 7,273 | 7,238 | 9,374 | 9,063 | 9,292 |
| TOTAL ASSETS | \$ 2,767,941 | \$ 2,680,650 | \$ 2,676,589 | \$ 2,646,205 | \$ 2,664,051 |
| LIABILITIES | | | | | |
| Non-interest bearing transaction accounts | \$ 308,715 | \$ 306,939 | \$ 305,453 | \$ 309,753 | \$ 306,020 |
| Interest bearing transaction accounts and savings deposits | 803,439 | 748,670 | 724,782 | 739,972 | 731,214 |
| Time deposits less than \$100,000 | 647,150 | 668,458 | 686,750 | 688,493 | 687,109 |
| Time deposits greater than \$100,000 | 452,872 | 443,790 | 437,217 | 435,405 | 451,004 |
| Total deposits | 2,212,176 | 2,167,857 | 2,154,202 | 2,173,623 | 2,175,347 |
| Federal funds purchased and securities sold under agreements to repurchase | 126,459 | 121,792 | 113,060 | 99,808 | 118,011 |
| Short-term debt | 1,715 | 13,202 | 38,710 | 3,088 | 4,031 |
| Long-term debt | 123,221 | 81,146 | 80,123 | 82,177 | 82,185 |
| Accrued interest and other liabilities | 26,484 | 24,211 | 23,943 | 22,465 | 22,002 |
| TOTAL LIABILITIES | 2,490,055 | 2,408,208 | 2,410,038 | 2,381,161 | 2,401,576 |
| TOTAL STOCKHOLDERS' EQUITY | 277,886 | 272,442 | 266,551 | 265,044 | 262,475 |
| TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY | \$ 2,767,941 | \$ 2,680,650 | \$ 2,676,589 | \$ 2,646,205 | \$ 2,664,051 |

| Simmons First National Corporation | | | | | | SFNC |
|--|---------------|---------------|---------------|---------------|---------------|-------------|
| Consolidated Statements of Income - Quarter-to-Date | | | | | | |
| For the Quarters Ended | Mar 31 | Dec 31 | Sep 30 | Jun 30 | Mar 31 | |
| (Unaudited) | 2008 | 2007 | 2007 | 2007 | 2007 | |
| (in thousands, except per share data) | | | | | | |
| INTEREST INCOME | | | | | | |
| Loans | \$ 33,106 | \$ 35,955 | \$ 36,604 | \$ 35,051 | \$ 34,095 | |
| Federal funds sold | 256 | 116 | 302 | 331 | 670 | |
| Investment securities | 6,569 | 5,990 | 6,046 | 5,889 | 5,721 | |
| Mortgage loans held for sale, net of unrealized gains (losses) | 112 | 122 | 147 | 133 | 104 | |
| Assets held in trading accounts | 1 | (23) | 71 | 35 | 18 | |
| Interest bearing balances due from banks | 388 | 223 | 131 | 297 | 510 | |
| TOTAL INTEREST INCOME | 40,432 | 42,383 | 43,301 | 41,736 | 41,118 | |
| INTEREST EXPENSE | | | | | | |
| Time deposits | 11,922 | 12,918 | 13,307 | 13,144 | 13,015 | |
| Other deposits | 3,266 | 3,257 | 3,328 | 3,324 | 3,179 | |
| Federal funds purchased and securities sold under agreements to repurchase | 921 | 1,317 | 1,404 | 1,228 | 1,425 | |
| Short-term debt | 20 | 167 | 519 | 49 | 70 | |
| Long-term debt | 1,511 | 1,203 | 1,173 | 1,198 | 1,198 | |
| TOTAL INTEREST EXPENSE | 17,640 | 18,862 | 19,731 | 18,943 | 18,887 | |
| NET INTEREST INCOME | 22,792 | 23,521 | 23,570 | 22,793 | 22,231 | |
| Provision for loan losses | 1,467 | 1,749 | 850 | 831 | 751 | |
| NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES | | | | | | |
| | 21,325 | 21,772 | 22,720 | 21,962 | 21,480 | |
| NON-INTEREST INCOME | | | | | | |
| Trust income | 1,648 | 1,580 | 1,528 | 1,474 | 1,637 | |
| Service charges on deposit accounts | 3,434 | 3,882 | 3,759 | 3,656 | 3,497 | |
| Other service charges and fees | 753 | 818 | 698 | 692 | 808 | |
| Income on sale of mortgage loans, net of commissions | 721 | 644 | 715 | 727 | 679 | |
| Income on investment banking, net of commissions | 449 | 230 | 90 | 153 | 150 | |
| Credit card fees | 3,173 | 3,428 | 3,115 | 3,025 | 2,649 | |
| Premiums on sale of student loans | 624 | 299 | 419 | 741 | 882 | |
| Bank owned life insurance income | 361 | 403 | 367 | 359 | 364 | |
| Other income | 3,829 | 557 | 682 | 510 | 788 | |
| TOTAL NON-INTEREST INCOME | 14,992 | 11,841 | 11,373 | 11,337 | 11,454 | |

NON-INTEREST EXPENSE

| | | | | | |
|---------------------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Salaries and employee benefits | 14,208 | 13,458 | 13,778 | 13,903 | 13,725 |
| Occupancy expense, net | 1,810 | 1,729 | 1,671 | 1,624 | 1,650 |
| Furniture and equipment expense | 1,490 | 1,438 | 1,455 | 1,507 | 1,466 |
| Loss on foreclosed assets | 42 | 76 | 77 | 36 | 24 |
| Deposit insurance | 88 | 108 | 85 | 68 | 67 |
| Other operating expenses | 5,492 | 7,941 | 6,157 | 5,873 | 6,282 |
| TOTAL NON-INTEREST EXPENSE | 23,130 | 24,750 | 23,223 | 23,011 | 23,214 |
| NET INCOME BEFORE INCOME TAXES | 13,187 | 8,863 | 10,870 | 10,288 | 9,720 |
| Provision for income taxes | 4,371 | 2,671 | 3,370 | 3,257 | 3,083 |
| NET INCOME | \$ 8,816 | \$ 6,192 | \$ 7,500 | \$ 7,031 | \$ 6,637 |
| BASIC EARNINGS PER SHARE | \$ 0.63 | \$ 0.45 | \$ 0.53 | \$ 0.50 | \$ 0.47 |
| DILUTED EARNINGS PER SHARE | \$ 0.63 | \$ 0.44 | \$ 0.53 | \$ 0.49 | \$ 0.46 |

| Simmons First National Corporation | SFNC | | | | |
|---|---------------------|---------------------|---------------------|---------------------|---------------------|
| Consolidated Risk-Based Capital | | | | | |
| For the Quarters Ended | Mar 31 | Dec 31 | Sep 30 | Jun 30 | Mar 31 |
| (Unaudited) | 2008 | 2007 | 2007 | 2007 | 2007 |
| (in thousands) | | | | | |
| <u>Tier 1 capital</u> | | | | | |
| Stockholders' equity | \$ 280,789 | \$ 272,406 | \$ 267,601 | \$ 263,305 | \$ 262,170 |
| Trust preferred securities, net allowable | 30,000 | 30,000 | 30,000 | 30,000 | 30,000 |
| Disallowed intangible assets, net of def. tax | (63,536) | (63,706) | (63,924) | (64,144) | (64,367) |
| Unrealized loss (gain) on AFS securities | (5,480) | (1,728) | (20) | 2,590 | 1,344 |
| Total Tier 1 capital | 241,773 | 236,972 | 233,657 | 231,751 | 229,147 |
| <u>Tier 2 capital</u> | | | | | |
| Qualifying unrealized gain on AFS securities | 17 | 52 | 158 | 187 | 129 |
| Qualifying allowance for loan losses | 24,405 | 23,866 | 24,188 | 23,565 | 23,237 |
| Total Tier 2 capital | 24,422 | 23,918 | 24,346 | 23,752 | 23,366 |
| Total risk-based capital | \$ 266,195 | \$ 260,890 | \$ 258,003 | \$ 255,503 | \$ 252,513 |
| Risk weighted assets | \$ 1,949,862 | \$ 1,906,321 | \$ 1,932,608 | \$ 1,882,040 | \$ 1,855,511 |

| | | | | | |
|--|--------------|--------------|--------------|--------------|--------------|
| Adjusted average assets for leverage ratio | \$ 2,698,488 | \$ 2,615,915 | \$ 2,615,527 | \$ 2,584,670 | \$ 2,603,178 |
|--|--------------|--------------|--------------|--------------|--------------|

**Ratios at end of
quarter**

| | | | | | | | | | | |
|---------------------------------------|-------|---|-------|---|-------|---|-------|---|-------|---|
| Equity to assets | 9.81 | % | 10.12 | % | 9.83 | % | 9.90 | % | 9.74 | % |
| Tangible equity to tangible assets | 7.76 | % | 7.93 | % | 7.65 | % | 7.66 | % | 7.52 | % |
| Leverage ratio | 8.96 | % | 9.06 | % | 8.93 | % | 8.97 | % | 8.80 | % |
| Tier 1 capital | 12.40 | % | 12.43 | % | 12.09 | % | 12.31 | % | 12.35 | % |
| Total risk-based capital | 13.65 | % | 13.69 | % | 13.35 | % | 13.58 | % | 13.61 | % |

**Simmons First
National Corporation****SFNC****Consolidated Loans
and Investments**

| For the Quarters Ended | Mar 31 | Dec 31 | Sep 30 | Jun 30 | Mar 31 |
|--|---------------------|---------------------|---------------------|---------------------|---------------------|
| (Unaudited) | 2008 | 2007 | 2007 | 2007 | 2007 |
| (in thousands) | | | | | |
| <u>Loan Portfolio - End of Period</u> | | | | | |
| Consumer | | | | | |
| Credit cards | \$ 158,701 | \$ 166,044 | \$ 149,185 | \$ 140,327 | \$ 133,511 |
| Student loans | 84,884 | 76,277 | 78,377 | 68,477 | 84,358 |
| Other consumer | 135,247 | 137,624 | 140,771 | 139,908 | 141,212 |
| Real Estate | | | | | |
| Construction | 257,635 | 260,924 | 259,705 | 265,705 | 276,582 |
| Single-family residential | 383,168 | 382,678 | 377,155 | 372,029 | 366,222 |
| Other commercial | 547,335 | 542,184 | 538,924 | 540,042 | 536,421 |
| Unearned income | (1) | (2) | (2) | (3) | (3) |
| Commercial | | | | | |
| Commercial | 198,209 | 193,091 | 201,903 | 183,349 | 182,548 |
| Agricultural | 62,373 | 73,470 | 111,984 | 96,213 | 61,617 |
| Financial institutions | 4,503 | 7,440 | 5,905 | 5,351 | 5,080 |
| Other | 10,084 | 10,724 | 11,328 | 10,032 | 10,686 |
| Total Loans | \$ 1,842,138 | \$ 1,850,454 | \$ 1,875,235 | \$ 1,821,430 | \$ 1,798,234 |

**Investment Securities
- End of Period****Held-to-Maturity**

| | | | | | |
|-------------------------------------|----------------|----------------|----------------|----------------|----------------|
| U.S. Treasury | \$ 1,500 | \$ 1,500 | \$ 1,500 | \$ 1,500 | \$ - |
| U.S. Government agencies | 24,000 | 37,000 | 43,000 | 44,000 | 54,998 |
| Mortgage-backed securities | 121 | 129 | 136 | 140 | 151 |
| State and political subdivisions | 154,166 | 149,262 | 133,196 | 130,846 | 124,415 |
| Other securities | 2,407 | 2,393 | 2,374 | 2,355 | 2,337 |
| Total held-to-maturity | 182,194 | 190,284 | 180,206 | 178,841 | 181,901 |

Available-for-Sale

| | | | | | |
|---------------|-------|-------|-------|-------|--------|
| U.S. Treasury | 2,510 | 5,524 | 7,517 | 8,975 | 11,434 |
|---------------|-------|-------|-------|-------|--------|

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| | | | | | |
|---|------------|------------|------------|------------|------------|
| U.S. Government agencies | 346,925 | 320,791 | 325,414 | 322,687 | 310,611 |
| Mortgage-backed securities | 2,961 | 2,757 | 2,769 | 2,793 | 2,948 |
| State and political subdivisions | 637 | 858 | 985 | 984 | 1,132 |
| FHLB stock | 6,468 | 5,913 | 7,554 | 5,206 | 5,090 |
| Other securities | 29,713 | 4,804 | 5,043 | 6,095 | 7,007 |
| Total available-for-sale | 389,214 | 340,647 | 349,282 | 346,740 | 338,222 |
| | | | | | |
| Total investment securities | \$ 571,408 | \$ 530,931 | \$ 529,488 | \$ 525,581 | \$ 520,123 |
| | | | | | |
| Fair Value - HTM investment securities | \$ 184,757 | \$ 191,738 | \$ 179,685 | \$ 175,870 | \$ 181,792 |
| | | | | | |
| <u>Investment Securities</u> | | | | | |
| <u>- QTD Average</u> | | | | | |
| Taxable securities | \$ 414,718 | \$ 378,811 | \$ 394,878 | \$ 401,723 | \$ 406,342 |
| Tax exempt securities | 152,283 | 140,096 | 132,823 | 129,330 | 123,024 |
| | | | | | |
| Total investment securities - QTD average | \$ 567,001 | \$ 518,907 | \$ 527,701 | \$ 531,053 | \$ 529,366 |

**Simmons First National
Corporation**
SFNC
**Consolidated Allowance and
Asset Quality**

| For the Quarters Ended (Unaudited) (in thousands) | Mar 31 2008 | Dec 31 2007 | Sep 30 2007 | Jun 30 2007 | Mar 31 2007 |
|--|------------------------|------------------------|------------------------|------------------------|------------------------|
| <u>Allowance for Loan Losses</u> | | | | | |
| Balance, beginning of quarter | \$ 25,303 | \$ 25,107 | \$ 25,197 | \$ 25,151 | \$ 25,385 |
| Loans charged off | | | | | |
| Credit cards | 779 | 670 | 633 | 625 | 735 |
| Other consumer | 357 | 412 | 397 | 304 | 425 |
| Real estate | 477 | 669 | 499 | 453 | 295 |
| Commercial | 202 | 211 | 174 | 111 | 219 |
| Total loans charged off | 1,815 | 1,962 | 1,703 | 1,493 | 1,674 |
| Recoveries of loans previously charged off | | | | | |
| Credit cards | 192 | 231 | 260 | 272 | 261 |
| Other consumer | 153 | 104 | 122 | 152 | 105 |
| Real estate | 79 | 38 | 207 | 241 | 162 |
| Commercial | 13 | 36 | 174 | 43 | 161 |
| Total recoveries | 437 | 409 | 763 | 708 | 689 |
| Net loans charged off | 1,378 | 1,553 | 940 | 785 | 985 |
| Provision for loan losses | 1,467 | 1,749 | 850 | 831 | 751 |
| Balance, end of quarter | \$ 25,392 | \$ 25,303 | \$ 25,107 | \$ 25,197 | \$ 25,151 |
| <u>Non-performing assets</u> | | | | | |
| Non-performing loans | | | | | |
| Nonaccrual loans | | | | | |
| Real estate | \$ 6,735 | \$ 7,350 | \$ 6,949 | \$ 7,237 | \$ 5,561 |
| Commercial | 619 | 883 | 576 | 632 | 685 |
| Consumer | 1,590 | 1,676 | 1,540 | 1,652 | 1,492 |
| Total nonaccrual loans | 8,944 | 9,909 | 9,065 | 9,521 | 7,738 |
| Loans past due 90 days or more | 2,158 | 1,282 | 946 | 1,133 | 879 |
| Total non-performing loans | 11,102 | 11,191 | 10,011 | 10,654 | 8,617 |
| Other non-performing assets | | | | | |
| Foreclosed assets held for sale | 3,556 | 2,629 | 1,629 | 1,484 | 2,321 |
| Other non-performing assets | 9 | 17 | 38 | 30 | 40 |

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| | | | | | |
|-----------------------------------|-----------|-----------|-----------|-----------|-----------|
| Total other non-performing assets | 3,565 | 2,646 | 1,667 | 1,514 | 2,361 |
| Total non-performing assets | \$ 14,667 | \$ 13,837 | \$ 11,678 | \$ 12,168 | \$ 10,978 |

Ratios

| | | | | | | | | | | |
|--|--------|---|--------|---|--------|---|--------|---|--------|---|
| Allowance for loan losses to total loans | 1.38 | % | 1.37 | % | 1.34 | % | 1.38 | % | 1.40 | % |
| Allowance for loan losses to non-performing loans | 228.72 | % | 226.10 | % | 250.79 | % | 236.50 | % | 291.88 | % |
| Allowance for loan losses to non-performing assets | 173.12 | % | 182.86 | % | 214.99 | % | 207.08 | % | 229.10 | % |
| Non-performing assets ratio * | 0.79 | % | 0.75 | % | 0.62 | % | 0.67 | % | 0.61 | % |
| Non-performing loans to total loans | 0.60 | % | 0.60 | % | 0.53 | % | 0.58 | % | 0.48 | % |
| Non-performing assets to total assets | 0.51 | % | 0.51 | % | 0.43 | % | 0.46 | % | 0.41 | % |
| Annualized net charge offs to total loans | 0.30 | % | 0.33 | % | 0.20 | % | 0.17 | % | 0.22 | % |
| Annualized net charge offs to total loans (excluding credit cards) | 0.19 | % | 0.26 | % | 0.13 | % | 0.10 | % | 0.13 | % |

* Non-performing assets ratio = (non-performing loans + foreclosed assets) / (total loans + foreclosed assets)

| Simmons First National Corporation | | | | | | SFNC |
|---|---------------|---------------|---------------|---------------|---------------|-------------|
| Consolidated - Net Interest Income Analysis | | | | | | |
| For the Quarters Ended | Mar 31 | Dec 31 | Sep 30 | Jun 30 | Mar 31 | |
| (Unaudited) | 2008 | 2007 | 2007 | 2007 | 2007 | |
| ASSETS | | | | | | |
| Earning Assets | | | | | | |
| Interest bearing balances due from banks | 2.77 % | 4.05 % | 5.54 % | 5.26 % | 5.45 % | |
| Federal funds sold | 2.90 % | 4.86 % | 5.68 % | 5.26 % | 5.29 % | |
| Investment securities | 5.31 % | 5.22 % | 5.15 % | 5.04 % | 4.95 % | |
| Mortgage loans held for sale | 6.03 % | 6.42 % | 6.67 % | 5.77 % | 6.63 % | |
| Assets held in trading accounts | 0.07 % | -1.63 % | 5.71 % | 3.07 % | 1.54 % | |
| Loans | 7.24 % | 7.70 % | 7.87 % | 7.80 % | 7.76 % | |
| Total interest earning assets | 6.63 % | 7.10 % | 7.24 % | 7.13 % | 7.05 % | |
| LIABILITIES | | | | | | |
| Interest bearing liabilities | | | | | | |
| Interest bearing transaction and savings accounts | 1.63 % | 1.73 % | 1.82 % | 1.80 % | 1.76 % | |
| Time deposits | 4.36 % | 4.61 % | 4.70 % | 4.69 % | 4.64 % | |
| Total interest bearing deposits | 3.21 % | 3.45 % | 3.57 % | 3.54 % | 3.51 % | |
| Federal funds purchased and securities sold under agreement to repurchase | 2.93 % | 4.29 % | 4.93 % | 4.93 % | 4.90 % | |
| Short-term debt | 4.69 % | 5.02 % | 5.32 % | 6.36 % | 7.04 % | |
| Long-term debt | 4.93 % | 5.88 % | 5.81 % | 5.85 % | 5.91 % | |
| Total interest bearing liabilities | 3.29 % | 3.60 % | 3.76 % | 3.71 % | 3.69 % | |
| NET INTEREST MARGIN/SPREAD | | | | | | |
| Net interest spread | 3.34 % | 3.49 % | 3.48 % | 3.42 % | 3.36 % | |
| Net interest margin - quarter-to-date | 3.80 % | 4.00 % | 4.01 % | 3.96 % | 3.88 % | |
| Net interest margin - year-to-date | 3.80 % | 3.96 % | 3.95 % | 3.92 % | 3.88 % | |

Simmons First National Corporation**SFNC****Consolidated - Selected
Financial Data**

| For the Quarters Ended (Unaudited) (in thousands, except per share data) | Mar 31 2008 | | Dec 31 2007 | | Sep 30 2007 | | Jun 30 2007 | | Mar 31 2007 |
|---|------------------------|---|------------------------|---|------------------------|---|------------------------|---|------------------------|
| <u>QUARTER-TO-DATE</u> | | | | | | | | | |
| Diluted earnings per share | \$ 0.63 | | \$ 0.44 | | \$ 0.53 | | \$ 0.49 | | \$ 0.46 |
| Operating earnings (excludes nonrecurring items) | 6,258 | | 6,936 | | 7,500 | | 7,031 | | 6,637 |
| Diluted operating earnings per share | 0.45 | | 0.49 | | 0.53 | | 0.49 | | 0.46 |
| Cash dividends declared per common share | 0.19 | | 0.19 | | 0.18 | | 0.18 | | 0.18 |
| Cash dividends declared - amount | 2,647 | | 2,645 | | 2,509 | | 2,533 | | 2,548 |
| Return on average stockholders' equity | 12.76 | % | 9.02 | % | 11.16 | % | 10.64 | % | 10.25 |
| Return on average stockholders' equity * | 9.06 | % | 10.10 | % | 11.16 | % | 10.64 | % | 10.25 |
| Return on tangible equity | 16.81 | % | 12.25 | % | 14.96 | % | 14.32 | % | 13.88 |
| Return on tangible equity * | 12.00 | % | 13.45 | % | 14.96 | % | 14.17 | % | 13.57 |
| Return on average assets | 1.28 | % | 0.92 | % | 1.11 | % | 1.07 | % | 1.01 |
| Return on average assets * | 0.91 | % | 1.03 | % | 1.11 | % | 1.07 | % | 1.01 |
| Net interest margin (FTE) | 3.80 | % | 4.00 | % | 4.01 | % | 3.96 | % | 3.88 |
| FTE Adjustment - investments | 916 | | 842 | | 802 | | 785 | | 741 |
| FTE Adjustment - loans | 61 | | 67 | | 69 | | 72 | | 85 |
| Amortization of intangibles | 202 | | 202 | | 203 | | 207 | | 207 |
| Amortization of intangibles, net of taxes | 127 | | 127 | | 128 | | 130 | | 130 |
| Average shares outstanding | 13,929,980 | | 13,924,592 | | 13,976,706 | | 14,099,105 | | 14,177,610 |
| Shares repurchased | 23,480 | | 25,895 | | 134,253 | | 90,900 | | 69,678 |
| Average price of repurchased shares | 26.65 | | 26.38 | | 25.43 | | 27.38 | | 28.62 |

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| | | | | | |
|--------------------------------------|-----------|-----------|-----------|-----------|-----------|
| Average earning assets | 2,513,812 | 2,420,322 | 2,420,934 | 2,395,677 | 2,411,939 |
| Average interest bearing liabilities | 2,154,856 | 2,077,058 | 2,080,642 | 2,048,943 | 2,073,554 |

YEAR-TO-DATE

| | | | | | |
|--|------------|------------|------------|------------|------------|
| Diluted earnings per share | \$ 0.63 | \$ 1.92 | \$ 1.48 | \$ 0.95 | \$ 0.46 |
| Operating earnings (excludes nonrecurring items) | 6,258 | 28,104 | 21,168 | 13,668 | 6,637 |
| Diluted operating earnings per share | 0.45 | 1.97 | 1.48 | 0.95 | 0.46 |
| Cash dividends declared per common share | 0.19 | 0.73 | 0.54 | 0.36 | 0.18 |
| Return on average stockholders' equity | 12.76 % | 10.26 % | 10.69 % | 10.45 % | 10.25 % |
| Return on average stockholders' equity * | 9.06 % | 10.54 % | 10.69 % | 10.45 % | 10.25 % |
| Return on tangible equity | 16.81 % | 13.78 % | 14.40 % | 14.10 % | 13.88 % |
| Return on tangible equity * | 12.00 % | 14.15 % | 14.40 % | 14.10 % | 13.88 % |
| Return on average assets | 1.28 % | 1.03 % | 1.06 % | 1.04 % | 1.01 % |
| Return on average assets * | 0.91 % | 1.05 % | 1.06 % | 1.04 % | 1.01 % |
| Net interest margin (FTE) | 3.80 % | 3.96 % | 3.95 % | 3.92 % | 3.88 % |
| FTE Adjustment - investments | 916 | 3,170 | 2,328 | 1,526 | 741 |
| FTE Adjustment - loans | 61 | 293 | 226 | 157 | 85 |
| Amortization of intangibles | 202 | 819 | 617 | 414 | 207 |
| Amortization of intangibles, net of taxes | 127 | 515 | 388 | 260 | 130 |
| Average shares outstanding | 13,929,980 | 14,043,626 | 14,083,739 | 14,138,143 | 14,177,611 |
| Average diluted shares outstanding | 14,069,322 | 14,241,182 | 14,283,674 | 14,352,531 | 14,395,151 |
| Average earning assets | 2,513,812 | 2,412,218 | 2,409,516 | 2,403,809 | 2,411,939 |
| Average interest bearing liabilities | 2,154,856 | 2,070,049 | 2,067,711 | 2,061,248 | 2,073,554 |

END OF PERIOD

| | | | | | |
|-------------------------|----------|----------|----------|----------|----------|
| Book value per share | \$ 20.14 | \$ 19.57 | \$ 19.20 | \$ 18.73 | \$ 18.54 |
| Tangible book value per | 15.56 | 14.97 | 14.60 | 14.15 | 13.97 |

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share

| | | | | | |
|--|------------|------------|------------|------------|------------|
| Shares outstanding | 13,941,849 | 13,918,368 | 13,934,509 | 14,059,631 | 14,139,631 |
| Full-time equivalent employees | 1,121 | 1,128 | 1,131 | 1,112 | 1,110 |
| Total number of ATM's | 92 | 90 | 89 | 87 | 88 |
| Total number of financial centers | 85 | 84 | 83 | 82 | 82 |
| Parent company only - investment in subsidiaries | 290,465 | 288,744 | 285,340 | 280,455 | 279,370 |
| Parent company only - intangible assets | 133 | 133 | 133 | 133 | 133 |

* Based on operating earnings (excludes nonrecurring items)

| Simmons First National Corporation | | | | | | SFNC |
|--|---------------|---------------|---------------|---------------|---------------|-------------|
| Consolidated - Reconciliation of Operating Earnings | | | | | | |
| For the Quarters Ended | Mar 31 | Dec 31 | Sep 30 | Jun 30 | Mar 31 | |
| (Unaudited) | 2008 | 2007 | 2007 | 2007 | 2007 | |
| (in thousands, except per share data) | | | | | | |
| <u>QUARTER-TO-DATE</u> | | | | | | |
| Net Income | \$ 8,816 | \$ 6,192 | \$ 7,500 | \$ 7,031 | \$ 6,637 | |
| Nonrecurring items | | | | | | |
| Mandatory stock redemption gain (Visa) | (2,973) | - | - | - | - | |
| Litigation liability (Visa) | (1,220) | 1,220 | - | - | - | |
| Tax effect (39%) | 1,635 | (476) | - | - | - | |
| Net nonrecurring items | (2,558) | 744 | - | - | - | |
| Operating income | \$ 6,258 | \$ 6,936 | \$ 7,500 | \$ 7,031 | \$ 6,637 | |
| | | | | | | |
| Diluted earnings per share | \$ 0.63 | \$ 0.44 | \$ 0.53 | \$ 0.49 | \$ 0.46 | |
| Nonrecurring items | | | | | | |
| Mandatory stock redemption gain (Visa) | (0.21) | - | - | - | - | |
| Litigation liability (Visa) | (0.09) | 0.09 | - | - | - | |
| Tax effect (39%) | 0.12 | (0.04) | - | - | - | |
| Net nonrecurring items | (0.18) | 0.05 | - | - | - | |
| Diluted operating earnings per share | \$ 0.45 | \$ 0.49 | \$ 0.53 | \$ 0.49 | \$ 0.46 | |
| | | | | | | |
| <u>YEAR-TO-DATE</u> | | | | | | |
| Net Income | \$ 8,816 | \$ 27,360 | \$ 21,168 | \$ 13,668 | \$ 6,637 | |
| Nonrecurring items | | | | | | |
| Mandatory stock redemption gain (Visa) | (2,973) | - | - | - | - | |
| Litigation liability (Visa) | (1,220) | 1,220 | - | - | - | |
| Tax effect (39%) | 1,635 | (476) | - | - | - | |
| Net nonrecurring items | (2,558) | 744 | - | - | - | |
| Operating income | \$ 6,258 | \$ 28,104 | \$ 21,168 | \$ 13,668 | \$ 6,637 | |
| | | | | | | |
| Diluted earnings per share | \$ 0.63 | \$ 1.92 | \$ 1.48 | \$ 0.95 | \$ 0.46 | |
| Nonrecurring items | | | | | | |
| Mandatory stock redemption gain (Visa) | (0.21) | - | - | - | - | |
| Litigation liability (Visa) | (0.09) | 0.09 | - | - | - | |

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| | | | | | |
|--------------------------------------|---------|---------|---------|---------|---------|
| Tax effect (39%) | 0.12 | (0.04) | - | - | - |
| Net nonrecurring items | (0.18) | 0.05 | - | - | - |
| Diluted operating earnings per share | \$ 0.45 | \$ 1.97 | \$ 1.48 | \$ 0.95 | \$ 0.46 |

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, hereunto duly authorized.

SIMMONS FIRST
NATIONAL CORPORATION

Date: April 17, 2008

/s/ Robert A. Fehlman

Robert A. Fehlman,
Executive Vice
President
and Chief Financial
Officer