

FIRST HORIZON NATIONAL CORP
Form 8-K
October 21, 2004

SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, DC 20549

FORM 8-K

CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

Date of report (Date of earliest event reported) - October 21, 2004

FIRST HORIZON NATIONAL CORPORATION
(Exact Name of Registrant as Specified in Charter)

TENNESSEE
(State or Other Jurisdiction
of Incorporation)

000-4491
(Commission File Number)

62-0803242
(IRS Employer Identification No.)

165 MADISON AVENUE
MEMPHIS, TENNESSEE
(Address of Principal Executive Office)
Registrant's telephone number, including area code - **(901) 523-4444**

38103
(Zip Code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

ITEM 7.01. REGULATION FD DISCLOSURE

Furnished as Exhibit 99.1 is a copy of First Horizon National Corporation Third Quarter 2004 Financial Supplement which is scheduled to be released October 21, 2004.

ITEM 9.01. Financial Statements and Exhibits

(c) Exhibits

The following exhibit is furnished pursuant to Item 7.01, is not to be considered "filed" under the Securities Exchange Act of 1934, as amended ("Exchange Act"), and shall not be incorporated by reference into any of First Horizon National Corporation's ("Corporation") previous or future filings under the Securities Act of 1933, as amended, or the Exchange Act.

| Exhibit # | Description |
|------------------|--------------------|
|------------------|--------------------|

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

FIRST HORIZON NATIONAL CORPORATION**October 21, 2004**By: /s/ MARLIN L. MOSBY, III

Name: Marlin L. Mosby, III

Title: *Executive Vice President and Chief Financial Officer*

(Date)

Exhibit Index

The following exhibit is furnished pursuant to Item 7.01 is not to be considered "filed" under the Exchange Act, and shall not be incorporated by reference into any of the Corporation's previous or future filings under the Securities Act of 1933, as amended, or the Exchange Act.

Exhibit # Description

99.1 First Horizon National Corporation Third Quarter 2004 Financial Supplement

THIRD QUARTER 2004 FINANCIAL SUPPLEMENT**CONSOLIDATED**Quarterly
(Unaudited)

| (Thousands) | 3Q04 | 2Q04 | 1Q04 | 4Q03 | 3Q03 |
|---------------------|-----------|-----------|-----------|-----------|-----------|
| Net interest income | \$218,250 | \$213,606 | \$196,009 | \$196,442 | \$214,156 |
| Noninterest income | 307,231 | 347,285 | 367,240 | 364,052 | 388,171 |
| Divestitures | - | 1,800 | 2,000 | 22,498 | - |
| Security G/L | 20,383 | 3,214 | 885 | 8 | 4,178 |
| Total revenue | 545,864 | 565,905 | 566,134 | 583,000 | 606,505 |
| Noninterest expense | 365,596 | 384,080 | 371,976 | 382,004 | 409,934 |
| Provision | 10,044 | 12,292 | 14,229 | 15,392 | 16,355 |
| Pretax income | 170,224 | 169,533 | 179,929 | 185,604 | 180,216 |
| Income taxes | 56,623 | 51,149 | 60,658 | 67,959 | 61,933 |

Edgar Filing: FIRST HORIZON NATIONAL CORP - Form 8-K

| | | | | | |
|------------------|---------|---------|---------|---------|---------|
| Net income | 113,601 | 118,384 | 119,271 | 117,645 | 118,283 |
| Diluted shares | 127,845 | 128,497 | 129,698 | 130,755 | 130,594 |
| EPS | 0.89 | 0.92 | 0.92 | 0.90 | 0.91 |
| Tax rate | 33% | 30% | 34% | 37% | 34% |
| Efficiency ratio | 67% | 68% | 66% | 66% | 68% |

Certain previously reported amounts have been reclassified to agree with current presentation.

1

STATEMENT OF INCOME

Quarterly
(Unaudited)

| (Thousands) | 3Q04 | 2Q04 | 1Q04 | 4Q03 | 3Q03 |
|--|-----------|-----------|-----------|-----------|-----------|
| Interest income | \$300,183 | \$277,815 | \$254,015 | \$253,184 | \$277,436 |
| Less interest expense | 81,933 | 64,209 | 58,006 | 56,742 | 63,280 |
| Net interest income | 218,250 | 213,606 | 196,009 | 196,442 | 214,156 |
| Provision for loan losses | 10,044 | 12,292 | 14,229 | 15,392 | 16,355 |
| Net interest income after provision for loan losses | 208,206 | 201,314 | 181,780 | 181,050 | 197,801 |
| Noninterest income: | | | | | |
| Mortgage banking | 105,155 | 118,266 | 126,566 | 127,330 | 151,830 |
| Capital markets | 79,913 | 102,195 | 117,928 | 117,770 | 122,876 |
| Deposit transactions and cash management | 38,624 | 38,234 | 33,961 | 37,971 | 37,328 |
| Merchant processing | 19,299 | 19,365 | 16,743 | 15,878 | 15,295 |
| Insurance premiums and commissions | 13,962 | 14,104 | 16,394 | 13,698 | 14,465 |
| Trust services and investment management | 11,838 | 11,891 | 11,804 | 11,654 | 12,011 |
| Gains on divestitures | - | 1,800 | 2,000 | 22,498 | - |
| Securities gains/(losses) | 20,383 | 3,214 | 885 | 8 | 4,178 |
| Other | 38,440 | 43,230 | 43,844 | 39,751 | 34,366 |
| Total noninterest income | 327,614 | 352,299 | 370,125 | 386,558 | 392,349 |
| Adjusted gross income after provision for loan losses | 535,820 | 553,613 | 551,905 | 567,608 | 590,150 |
| Noninterest expense: | | | | | |
| Employee compensation, incentives and benefits | 210,089 | 238,402 | 238,250 | 218,968 | 235,495 |
| Occupancy | 23,865 | 21,699 | 20,963 | 21,569 | 22,620 |

Edgar Filing: FIRST HORIZON NATIONAL CORP - Form 8-K

| | | | | | |
|---|-----------|-----------|-----------|-----------|-----------|
| Equipment rentals, depreciation, and maintenance | 18,713 | 17,573 | 17,776 | 17,957 | 17,210 |
| Operations services | 17,801 | 15,944 | 15,399 | 15,160 | 17,700 |
| Communications and courier | 12,118 | 13,223 | 11,803 | 13,324 | 12,917 |
| Amortization of intangible assets | 2,165 | 2,191 | 2,171 | 2,403 | 2,065 |
| Other | 80,845 | 75,048 | 65,614 | 92,623 | 101,927 |
| Total noninterest expense | 365,596 | 384,080 | 371,976 | 382,004 | 409,934 |
| Pretax income | 170,224 | 169,533 | 179,929 | 185,604 | 180,216 |
| Applicable income taxes | 56,623 | 51,149 | 60,658 | 67,959 | 61,933 |
| Net income | \$113,601 | \$118,384 | \$119,271 | \$117,645 | \$118,283 |
| Diluted earnings per common share | \$.89 | \$.92 | \$.92 | \$.90 | \$.91 |
| Dividends declared | .40 | .40 | .40 | .40 | .30 |
| SELECTED FINANCIAL RATIOS: | | | | | |
| Return on average assets | 1.63% | 1.75% | 1.93% | 1.89% | 1.71% |
| Return on average shareholders' equity | 23.7 | 25.5 | 25.6 | 25.2 | 25.9 |

Certain previously reported amounts have been reclassified to agree with current presentation.

2

OTHER INCOME AND OTHER EXPENSE

Quarterly
(Unaudited)

| (Thousands) | 3Q04 | 2Q04 | 1Q04 | 4Q03 | 3Q03 |
|--|----------|----------|----------|----------|----------|
| All other income and commissions: | | | | | |
| Cardholder fees | \$ 6,461 | \$ 6,348 | \$ 5,861 | \$ 6,129 | \$ 5,841 |
| Other service charges | 4,696 | 5,098 | 4,645 | 5,002 | 4,759 |
| Check clearing fees | 2,562 | 2,523 | 2,627 | 2,913 | 2,819 |
| Other | 24,721 | 29,261 | 30,711 | 25,707 | 20,947 |
| Total | \$38,440 | | | | |