TOP IMAGE SYSTEMS LTD Form 6-K September 20, 2007

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## Form 6-K

Report of Foreign Private Issuer Pursuant to Rule 13a-16 or 15d-16 of the Securities Exchange Act of 1934

For the month of September, 2007

Commission File Number 001-14552

# **Top Image Systems Ltd.**

(Translation of registrant s name into English)

2 Habarzel Street, Ramat Hahayal, Israel 69710

(Address of principal executive office)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F.

Form 20-F x Form 40-F o

Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes o No X

#### **CONTENTS**

Attached hereto is a copy of the Registrant s press release dated August 8, 2007, reporting results for the three and six months ended June 30, 2007.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Top Image Systems Ltd.

Date: September 19, 2007 By: /s/ Ido Schechter

Ido Schechter

Chief Executive Officer

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FOR IMMEDIATE RELEASE EARNINGS RELEASE

Second Quarter 2007 Results: Top Image Systems Surpassed \$6 million Revenue Mark

TIS returns to profitability

**Tel Aviv, Israel** August 8, 2007 Top Image Systems, Ltd. (NASDAQ: TISA, TASE: TISA) (TIS ), the leading innovator of data capture solutions, today announced its financial results for the second quarter, ended June 30, 2007.

#### **Second Quarter 2007 Results**

Revenues for the second quarter reached \$6.1 million, an increase of 24% from the second quarter of last year and an increase of 51% compared with the prior quarter. 56% of second quarter revenues were generated from products and 44% from services.

Operating profit for the second quarter reached \$65 thousand, compared with \$147 thousand for the second quarter of 2006 and a loss of \$1.4 million in the prior quarter.

Non-GAAP net income for the second quarter totaled \$109 thousand, compared to \$406 thousand in the second quarter of 2006. Non GAAP basic and fully diluted net earnings per share in the second quarter totaled \$0.012 compared with \$0.032 in the second quarter of 2006.

Non-GAAP net income excludes stock option compensation and amortization of intangible acquired assets which amounted to \$206 thousand and \$121 thousand in the second quarter of 2007 and 2006, respectively. A reconciliation between net income on a GAAP basis and a Non-GAAP basis is included after the Statement of Operations attached to this press release.

On a GAAP basis, net loss for the second quarter was \$97 thousand compared to net income of \$285 thousand in the second quarter of last year, and a net loss of \$1.4 million in the prior quarter. GAAP basic and fully diluted net loss per share in the second quarter totaled \$0.011. This is compared to a basic and fully diluted net earning per share of \$0.032 in the second quarter of 2006, and basic and fully diluted net loss per share of \$0.157 in the prior quarter.

We are delighted to present record second-quarter revenues. We had a weak start to the current year, but we are now back on track and for the first time, we crossed the \$6 million revenue mark, commented Dr. Ido Schechter, CEO of TIS. We are still encountering some difficulties in our Japanese operation, and we have therefore implemented some managerial changes. We expect that these changes along with the ongoing close attention of top management, will allow us to improve our performance in this vital marketplace.

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Dr. Schechter continued, During the second quarter, we acquired a 51% stake in Asiasoft. Through this acquisition, we have become the largest EDM technology provider in the APAC region, which is the fastest growing imaging market. The integration is progressing well and we expect our third quarter performance to reflect this. Our other recent acquisition, CPL, has been fully integrated into TIS, three months ahead of schedule. Our UK operation is now stronger than ever and this is the first time we have ever generated quarterly revenues of over \$2 million from this country. We have established a strong team and we are building a solid sales pipeline to ensure a growing revenue stream from this market. Armed with a rich, complete offering of superior technology and professional services, our team has significantly improved access to the market and has already succeeded in closing several major deals.

Dr. Schechter concluded, Looking ahead, traditionally, the third quarter is seasonally a weak one. Nevertheless, we believe that all parts of our business will continue to grow in the third quarter. Including the two recent acquisitions, we expect to have a revenue run rate of over \$7.5 million in the third quarter. Our business fundamentals remain solid, our pipeline is strong and we remain confident in our improved market position and potential.

#### **Conference Call**

TIS management will host a conference call today, August 8, 2007, at 8:30am EST (5:30am Pacific Time, 1:30pm UK Time, 3:30pm Israel Time) to review the second quarter 2007 financial results and other corporate events.

Dr. Ido Schechter, CEO, and Arie Rand, CFO, will be on-line to discuss these results and take part in a question and answer session.

The call can be accessed by dialing: US Dial-in Number: 1 888 281 1167 UK Dial-in Number: 0 800 917 5108 ISRAEL Dial-in Number: 03 918 0609

INTERNATIONAL Dial-in Number: +972 3 918 0609

Participants are asked to call the number approximately 10 minutes before the conference call begins.

For those unable to listen to the live call, a replay of the call will be available for three months from the day after the call in the investor relations section of Top Image Systems website, at: www.topimagesystems.com

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#### **About Top Image Systems**

Top Image Systems is a leading innovator of enterprise solutions for managing and validating content entering organizations from various sources. Whether originating from mobile, electronic, paper or other sources, TIS solutions deliver the content to applications that drive the organization. TIS seFLOW Unified Content Platform is a common platform for the company s solutions. TIS markets its platform in more than 30 countries through a multi-tier network of distributors, system integrators, value added resellers as well as strategic partners. Visit the company s website www.topimagesystems.com for more information.

#### **Caution Concerning Forward-Looking Statements**

Certain matters discussed in this news release are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, particularly statements regarding future operating or financial performance. Words such as will, expects, anticipates, estimates, intends, believes, plans and words and terms of similar substance in connection with any discussion of future operating or financial performance identify forward-looking statements. These statements are based on management s current expectations or beliefs and are subject to a number of risks and uncertainties that could cause actual results to differ materially including, but not limited to, risks in product development plans and schedules, rapid technological change, changes and delays in product approval and introduction, customer acceptance of new products, the impact of competitive products and pricing, market acceptance, the lengthy sales cycle, proprietary rights of TIS and its competitors, risk of operations in Israel, government regulation, dependence on third parties to manufacture products, quarterly fluctuations in sales of products in the Data Capture market (where in general the fourth quarter is the strongest and the first quarter is the weakest), TIS ability to successfully integrate businesses it acquires, litigation (including litigation over intellectual property rights), general economic conditions and other risk factors detailed in the Company s most recent annual report on Form 20-F and other subsequent filings with the United States Securities and Exchange Commission. We are under no obligation to, and expressly disclaim any obligation to, update or alter our forward-looking statements, whether as a result of new information, future events or otherwise.

**Contact:** 

Adi Bar-Lev Director of Marketing and IR Tel: +972 3 767 100 adi@TopImageSystems.com **External Investor Relations Contact:** 

Ehud Helft & Kenny Green GK Investor Relations Tel: 1 646 201 9246 info@gkir.com

FINANCIAL TABLES FOLLOW

## Top Image Systems Ltd. Consolidated Balance Sheet as at

	December 31, 2006	June 30 2007
	In thousand	nds US\$
Assets		
Current assets:		
Cash and cash equivalents	6,195	2,165
Deposits	3,000	3,079
Marketable securities	12,597	12,611
Trade receivables, net	7,642	8,161
Other current assets	1,120	1,407
Total current assets	30,554	27,423
Severance funds pay	717	780
	<del></del> -	
Property and equipment		
Cost	2,531	3,020
Less / accumulated depreciation	(1,943)	(2,331)
Net property and equipment	588	689
Goodwill	465	5,480
Net intangible assets	1,835	2,643
Other long-term assets, net	136	132
Fotal assets	34,295	37,147
Liabilities and Shareholders' Equity		
Current liabilities: Short-term bank loans	339	1,464
Frade payables	397	940
Accrued liabilities and other payables	2,941	5,196
Total current liabilities	3,677	7,600
		7,000

## Long-term liabilities:

December 31, 2006	June 30 2007
14,197	14,249
1,016	1,063
15,213	15,312
18,890	22,912
98	98
29,946	30,153
	114
(14,639)	(16,130)
15,405	14,235
34,295	37,147
	14,197 1,016 15,213 18,890 98 29,946 (14,639)

## Top Image Systems Ltd. Statements of Operations for the

	Three months ended	Three months ended  June 30,	Six months ended  June 30,  2007	Six months ended  June 30,  2006	
	June 30,				
	2007				
	In thousands US\$, except per			share data	
Revenues					
Product sales	3,421	3,269	5,168	5,875	
Service revenues	2,701	1,665	4,995	3,599	
Total revenues	6,122	4,934	10,163	9,474	
Cost of revenues					
Product costs	469	589	1,049	1,151	
Service costs	1,836	1,241	3,390	2,444	
Total cost of revenues	2,305	1,830	4,439	3,595	
Gross profit	3,817	3,104	5,724	5,879	
Expenses					
Research and development costs	619	463	1,186	884	
Selling and marketing	2,170	1,737	4,005	3,171	
General and administrative	963	757	1,930	1,576	
	3,752	2,957	7,121	5,631	
Operating profit (loss)	65	147	(1,397)	248	
Financing income (expenses), net	(137)	155	(170)	226	
Income (loss) before taxes on income	(72)	302	(1,567)	474	
Taxes on Income	(25)	(17)	(34)	(8)	
Other income	<u> </u>	-	110	-	
Net income (loss) for the period	(97)	285	(1,491)	466	

	Three months ended	Three months ended	Six months ended	Six months ended
Donie met income (loss) men shane	(0.011)	0.032	(0.168)	0.053
Basic net income (loss) per share	(0.011)	0.032	(0.108)	0.053
Weighted average number of shares used in computation	0.050.554	0.040.400	0.040.402	0.004.
of basic net income (loss) per share	8,878,574	8,818,499	8,868,192	8,806,714
Diluted net income (loss) per share	(0.011)	0.032	(0.168)	0.052
Weighted average number of shares used in computation			8,868,192	8,993,278
	8,878,574	9,028,989	8,808,192	0,773,270
of diluted net income (loss) per share			0,000,192	6,773,270
of diluted net income (loss) per share  A reconciliation of Non GAAP net income to GAAP net income is as			Six months ended	Six months ended
of diluted net income (loss) per share	follows (in thousands):	Three months	Six months	Six months
of diluted net income (loss) per share	Follows (in thousands):  Three months ended	Three months ended	Six months ended	Six months ended
of diluted net income (loss) per share	Three months ended  June 30,  2007	Three months ended  June 30,	Six months ended  June 30,  2007	Six months ended  June 30,  2006
of diluted net income (loss) per share  A reconciliation of Non GAAP net income to GAAP net income is as t	Three months ended  June 30,  2007	Three months ended  June 30,  2006	Six months ended  June 30,  2007	Six months ended  June 30,  2006
A reconciliation of Non GAAP net income to GAAP net income is as a seconciliation of Non GAAP net income to GAAP net income is as a seconciliation of Non GAAP net income to GAAP net income is as a seconciliation of Non GAAP net income is as a seconciliation of Non GAAP net income is as a seconciliation of Non GAAP net income is as a seconciliation of Non GAAP net income is as a seconciliation of Non GAAP net income to GAAP net income is as a seconciliation of Non GAAP net income to GAAP net income is as a seconciliation of Non GAAP net income to GAAP net income is as a seconciliation of Non GAAP net income to GAAP net income is as a seconciliation of Non GAAP net income to GAAP net income is as a seconciliation of Non GAAP net income to GAAP net income is as a seconciliation of Non GAAP net income to GAAP net income is as a seconciliation of Non GAAP net income is a seconciliation of Non GAAP	Three months ended  June 30,  2007	Three months ended  June 30,  2006  thousands US\$, ex	Six months ended  June 30,  2007	Six months ended  June 30,  2006
of diluted net income (loss) per share  A reconciliation of Non GAAP net income to GAAP net income is as to the share of t	Three months ended  June 30,  2007  In  (97)	Three months ended  June 30,  2006  thousands US\$, ex	Six months ended  June 30,  2007  Accept per share d.  (1,491)	Six months ended  June 30,  2006  ata