

LIQUIDITY SERVICES INC  
Form 4  
May 13, 2014

**FORM 4**

UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

OMB APPROVAL

OMB Number: 3235-0287  
Expires: January 31, 2015  
Estimated average burden hours per response... 0.5

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
Rallo James M

2. Issuer Name and Ticker or Trading Symbol  
LIQUIDITY SERVICES INC  
[LQDT]

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

(Last) (First) (Middle)

3. Date of Earliest Transaction  
(Month/Day/Year)  
05/09/2014

\_\_\_\_ Director  
 Officer (give title below)  
\_\_\_\_ 10% Owner  
\_\_\_\_ Other (specify below)  
CFO, Treasurer, President RSCG

C/O LIQUIDITY SERVICES, INC., 1920 L STREET, N.W., 6TH FLOOR

(Street)

4. If Amendment, Date Original Filed(Month/Day/Year)

6. Individual or Joint/Group Filing(Check Applicable Line)  
 Form filed by One Reporting Person  
 Form filed by More than One Reporting Person

WASHINGTON, DC 20036

(City) (State) (Zip)

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

| 1. Title of Security (Instr. 3) | 2. Transaction Date (Month/Day/Year) | 2A. Deemed Execution Date, if any (Month/Day/Year) | 3. Transaction Code (Instr. 8) | 4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5) | 5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4) | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of Ownership (Instr. 4) |       |   |                          |
|---------------------------------|--------------------------------------|--|--------------------------------|---|---|--|-----------------------------------|-------|---|--------------------------|
|                                 |                                      |  | Code                           | V   | Amount  | (A) or (D)   | Price                             |       |   |                          |
| Common Stock                    | 05/09/2014                           |  | P                              |   | 8,000   | A  | \$ 12.2                           | 8,000 | I | By James M. Rallo IRA    |
| Common Stock                    | 05/09/2014                           |  | P                              |   | 7,885   | A  | \$ 12.2                           | 7,885 | I | By Kimberly Rallo IRA    |
| Common Stock                    | 05/09/2014                           |  | P                              |   | 4,625   | A  | \$ 12.2                           | 4,625 | I | By Kimberly Rallo SIMPLE |

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| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. Transaction Code (Instr. 8) | 5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5) | 6. Date Exercisable and Expiration Date (Month/Day/Year) | 7. Title and Amount of Underlying Securities (Instr. 3 and 4) | 8. Price of Derivative Security (Instr. 3)                 |
|--|--|--------------------------------------|--|--------------------------------|---|--|---|--|
| Common Stock                               |  | 05/09/2014                           |  | P                              | 685   | A \$ 12.2 685  | I   | IRA<br>By James M. Rallo<br>Cust. Michael Rallo MD<br>UTMA |
| Common Stock                               |  | 05/09/2014                           |  | P                              | 460   | A \$ 12.2 460  | I   | By James M. Rallo<br>Cust. Melissa Rallo MD<br>UTMA        |
| Common Stock                               |  | 05/12/2014                           |  | P                              | 14,065  | A \$ 13.06 14,065  | I   | By James M. Rallo<br>401k                                  |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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SEC 1474  
(9-02)

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. Transaction Code (Instr. 8) | 5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5) | 6. Date Exercisable and Expiration Date (Month/Day/Year) | 7. Title and Amount of Underlying Securities (Instr. 3 and 4) | 8. Price of Derivative Security (Instr. 3) |
|--|--|--------------------------------------|--|--------------------------------|---|--|---|--|
| Employee Stock Option                      | \$ 7.48  |                                      |  |                                |   | (1) 10/01/2018   | Common Stock  | 2,338                                      |
| Employee Stock Grant                       | \$ 15.47   |                                      |  |                                |   | (2) 10/01/2020   | Common Stock  | 4,172                                      |
| Employee Stock                             | \$ 15.47   |                                      |  |                                |   | (3) 10/01/2020   | Common Stock  | 6,678                                      |

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|                       |          |             |            |              |        |
|-----------------------|----------|-------------|------------|--------------|--------|
| Option                |          |             |            |              |        |
| Employee Stock Grant  | \$ 15.47 | <u>(4)</u>  | 10/01/2020 | Common Stock | 5,526  |
| Employee Stock Grant  | \$ 31.11 | <u>(5)</u>  | 10/01/2021 | Common Stock | 3,723  |
| Employee Stock Option | \$ 31.11 | <u>(6)</u>  | 10/01/2021 | Common Stock | 12,358 |
| Employee Stock Grant  | \$ 38.09 | <u>(7)</u>  | 10/01/2022 | Common Stock | 3,753  |
| Employee Stock Grant  | \$ 38.09 | <u>(8)</u>  | 10/01/2022 | Common Stock | 5,003  |
| Employee Stock Option | \$ 38.09 | <u>(9)</u>  | 10/01/2022 | Common Stock | 3,335  |
| Employee Stock Option | \$ 38.09 | <u>(10)</u> | 10/01/2022 | Common Stock | 3,335  |
| Employee Stock Grant  | \$ 29.47 | <u>(11)</u> | 07/18/2023 | Common Stock | 12,216 |
| Employee Stock Grant  | \$ 29.47 | <u>(12)</u> | 07/18/2023 | Common Stock | 28,503 |
| Employee Stock Option | \$ 29.47 | <u>(13)</u> | 07/18/2023 | Common Stock | 24,871 |
| Employee Stock Option | \$ 29.47 | <u>(14)</u> | 07/18/2023 | Common Stock | 58,031 |
| Employee Stock Grant  | \$ 21.99 | <u>(15)</u> | 10/01/2023 | Common Stock | 4,692  |
| Employee Stock Grant  | \$ 21.99 | <u>(16)</u> | 10/01/2023 | Common Stock | 4,691  |
| Employee Stock Option | \$ 21.99 | <u>(17)</u> | 10/01/2023 | Common Stock | 9,938  |

|                             |          |      |            |                 |       |
|-----------------------------|----------|------|------------|-----------------|-------|
| Employee<br>Stock<br>Option | \$ 21.99 | (18) | 10/01/2023 | Common<br>Stock | 9,938 |
|-----------------------------|----------|------|------------|-----------------|-------|

## Reporting Owners

| Reporting Owner Name / Address  | Relationships |           |                                |       |
|---|---------------|-----------|--------------------------------|-------|
|   | Director      | 10% Owner | Officer                        | Other |
| Rallo James M<br>C/O LIQUIDITY SERVICES, INC.<br>1920 L STREET, N.W., 6TH FLOOR<br>WASHINGTON, DC 20036 |               |           | CFO, Treasurer, President RSCG |       |

## Signatures

/s/ James E. Williams, by power of attorney

05/13/2014

\_\_Signature of Reporting Person

Date

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Twenty percent of this option grant vested on October 1, 2009 and thereafter 1/60th of the option grant will vest each month for forty-eight months.
  - (2) Twenty-five percent of this restricted stock grant vested on October 1, 2011 and thereafter 1/4th of the restricted stock grant will vest on October 1 of each year for three years.
  - (3) Twenty-five percent of this option grant vested on October 1, 2011 and thereafter 1/48th of the option grant will vest each month for thirty-six months.
  - (4) These restricted shares will vest, if at all, based on the Issuer's achievement of certain financial milestones.
  - (5) Twenty-five percent of this restricted stock grant vested on October 1, 2012 and thereafter 1/4th of the restricted stock grant will vest on October 1 of each year for three years.
  - (6) Twenty-five percent of this option grant vested on October 1, 2012 and thereafter 1/48th of the option grant will vest each month for thirty-six months.
  - (7) Twenty-five percent of this restricted stock grant vested on October 1, 2013 and thereafter 1/4th of the restricted stock grant will vest on October 1 of each year for three years.
  - (8) These restricted shares will vest, if at all, based on the Issuer's achievement of certain financial milestones.
  - (9) Twenty-five percent of this option grant vested on October 1, 2013 and thereafter 1/48th of the option grant will vest each month for thirty-six months.
  - (10) This option becomes exercisable, if at all, based on the Issuer's achievement of certain financial milestones.
  - (11) Twenty-five percent of this restricted stock grant will vest on July 1, 2014 and thereafter 1/4th of the restricted stock grant will vest on July 1 of each year for three years.
  - (12) These restricted shares will vest, if at all, based on the Issuer's achievement of certain financial milestones.
  - (13) Twenty-five percent of this option grant will vest on July 18, 2014 and thereafter 1/48th of the option grant will vest each month for thirty-six months.
  - (14) This option becomes exercisable, if at all, based on the Issuer's achievement of certain financial milestones.
  - (15) Twenty-five percent of this restricted stock grant will vest on October 1, 2014 and thereafter 1/4th of the restricted stock grant will vest on October 1 of each year for three years.

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- (16) These restricted shares will vest, if at all, based on the Issuer's achievement of certain financial milestones.
- (17) Twenty-five percent of this option grant will vest on October 1, 2014 and thereafter 1/48th of the option grant will vest each month for thirty-six months.
- (18) This option becomes exercisable, if at all, based on the Issuer's achievement of certain financial milestones.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure.

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