

CARRAMERICA REALTY CORP
Form 10-Q
August 04, 2003
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SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

FOR QUARTER ENDED June 30, 2003

COMMISSION FILE NO. 1-11706

CARRAMERICA REALTY CORPORATION

(Exact name of registrant as specified in its charter)

Maryland
(State or other jurisdiction of incorporation

52-1796339
(I.R.S. Employer Identification Number)

or organization)

1850 K Street, N.W., Washington, D.C. 20006

(Address or principal executive office) (Zip code)

Registrant's telephone number, including area code (202) 729-1700

N/A

(Former name, former address and former fiscal year, if changed since last report)

Number of shares outstanding of each of the registrant s

classes of common stock, as of July 28, 2003:

Common Stock, par value \$.01 per share: 52,185,337 shares

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding twelve (12) months (or such shorter period that the Registrant was required to file such reports) and (2) has been subject to such filing requirements for the past ninety (90) days. Yes No

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act). Yes No

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Part I

Item 1. Financial Information

The information furnished in our accompanying consolidated balance sheets, consolidated statements of operations and consolidated statements of cash flows reflects all adjustments which are, in our opinion, necessary for a fair presentation of the aforementioned financial statements for the interim periods.

The financial statements should be read in conjunction with the notes to the financial statements and Management's Discussion and Analysis of Financial Condition and Results of Operations. The results of operations for the six months ended June 30, 2003 are not necessarily indicative of the operating results to be expected for the full year.

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Consolidated Balance Sheets As Of June 30, 2003 and December 31, 2002

(In thousands, except share and per share amounts)	June 30, 2003	December 31, 2002
	(unaudited)	
Assets		
Rental property:		
Land	\$ 661,965	\$ 668,223
Buildings	1,949,846	1,954,840
Tenant improvements	378,200	367,901
Furniture, fixtures and equipment	4,271	4,262
	<u>2,994,282</u>	<u>2,995,226</u>
Less: Accumulated depreciation	(619,129)	(569,970)
	<u>2,375,153</u>	<u>2,425,256</u>
Land held for development or sale	45,581	44,778
Construction in progress	9,007	12,732
Assets related to properties held for sale	14,787	
Cash and cash equivalents	569	3,023
Restricted deposits	3,218	4,505
Accounts and notes receivable, net	12,890	20,391
Investments in unconsolidated entities	138,549	125,079
Accrued straight-line rents	78,482	74,884
Tenant leasing costs, net	43,317	42,170
Prepaid expenses and other assets, net	75,017	62,887
	<u>\$ 2,796,570</u>	<u>\$ 2,815,705</u>
Liabilities, Minority Interest, and Stockholders Equity		
Liabilities:		
Mortgages and notes payable, net	\$ 1,673,520	\$ 1,603,949
Accounts payable and accrued expenses	92,606	102,153
Rent received in advance and security deposits	35,742	35,590
Liabilities related to properties held for sale	328	
	<u>1,802,196</u>	<u>1,741,692</u>
Total liabilities	1,802,196	1,741,692
Minority interest	74,240	76,222
Stockholders equity:		
Preferred stock, \$.01 par value, authorized 35,000,000 shares:		
Series B, C, and D Cumulative Redeemable Preferred Stock, at redemption value, issued and outstanding, 1,588,850 shares at June 30, 2003 and 3,622,589 shares at December 31, 2002.	199,884	254,518
Common Stock, \$.01 par value, authorized 180,000,000 shares:		
issued and outstanding 52,158,129 shares at June 30, 2003 and 51,835,647 shares at December 31, 2002.	521	518
Additional paid-in capital	953,946	951,281
Cumulative dividends in excess of net income	(234,217)	(208,526)
	<u>920,134</u>	<u>997,791</u>
Total stockholders equity	920,134	997,791
Commitments and contingencies		

\$ 2,796,570

\$ 2,815,705

See accompanying notes to consolidated financial statements.

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Consolidated Statements of Operations

For the Three and Six Months Ended June 30, 2003 and 2002

(Unaudited and in thousands, except per share amounts)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2003	2002	2003	2002
Operating revenues:				
Rental revenue:				
Base rent	\$ 102,971	\$ 104,159	\$ 207,949	\$ 208,595
Recoveries from tenants	13,694	13,573	29,746	29,741
Parking and other tenant charges	5,239	2,511	11,227	5,304
Total rental revenue	121,904	120,243	248,922	243,640
Real estate service revenue	7,478	5,488	13,033	11,615
Total operating revenues	129,382	125,731	261,955	255,255
Operating expenses:				
Property expenses:				
Operating expenses	31,634	29,364	63,840	60,067
Real estate taxes	11,052	11,276	23,032	22,989
Interest expense	26,035	24,779	51,908	49,503
General and administrative	10,657	8,077	20,943	19,118
Depreciation and amortization	33,549	29,639	65,051	61,845
Total operating expenses	112,927	103,135	224,774	213,522
Real estate operating income	16,455	22,596	37,181	41,733
Other income (expense):				
Interest income	93	216	191	410
Obligations under lease guarantees		(6,293)		(8,693)
Equity in earnings of unconsolidated entities	1,858	2,202	3,185	4,245
Total other income (expense)	1,951	(3,875)	3,376	(4,038)
Income from continuing operations before income taxes, minority interest, and gain on sale of assets and other provisions, net	18,406	18,721	40,557	37,695
Income taxes	(120)	(61)	(372)	(94)
Minority interest	(2,693)	(3,384)	(5,769)	(6,007)
Gain on sale of assets and other provisions, net	821	2,875	544	2,015

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Income from continuing operations	16,414	18,151	34,960	33,609
Discontinued operations - Net operations of properties sold or held for sale	415	2,034	840	4,076
	<u> </u>	<u> </u>	<u> </u>	<u> </u>
Net income	\$ 16,829	\$ 20,185	\$ 35,800	\$ 37,685
	<u> </u>	<u> </u>	<u> </u>	<u> </u>
Basic net income per common share:				
Continuing operations	\$ 0.23	\$ 0.18	\$ 0.49	\$ 0.31
Discontinued operations	0.01	0.04	0.01	0.08
	<u> </u>	<u> </u>	<u> </u>	<u> </u>
Net income	\$ 0.24	\$ 0.22	\$ 0.50	\$ 0.39
	<u> </u>	<u> </u>	<u> </u>	<u> </u>
Diluted net income per common share:				
Continuing operations	\$ 0.23	\$ 0.17	\$ 0.49	\$ 0.31
Discontinued operations	0.01	0.04	0.01	0.07
	<u> </u>	<u> </u>	<u> </u>	<u> </u>
Net income	\$ 0.24	\$ 0.21	\$ 0.50	\$ 0.38
	<u> </u>	<u> </u>	<u> </u>	<u> </u>

See accompanying notes to consolidated financial statements.

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Consolidated Statements of Cash Flows

For the Six Months Ended June 30, 2003 and 2002

(Unaudited and in thousands)

	<u>2003</u>	<u>2002</u>
Cash flows from operating activities:		
Net income	\$ 35,800	\$ 37,685
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	66,036	65,603
Minority interest	5,769	6,007
Equity in earnings of unconsolidated entities	(3,185)	(4,245)
Gain on sale of assets and other provisions, net	(544)	(2,015)
Obligations under lease guarantees		8,693
Provision for uncollectible accounts	2,058	3,071
Stock-based compensation	2,368	2,262
Other	(1,389)	796
Changes in assets and liabilities:		
Decrease in accounts receivable	6,812	6,664
Increase in accrued straight-line rents	(3,824)	(5,132)
Additions to tenant leasing costs	(6,577)	(5,497)
Increase in prepaid expenses and other assets	(12,711)	(2,399)
(Decrease) increase in accounts payable and accrued expenses	(5,400)	5,132
Increase (decrease) in rent received in advance and security deposits	420	(5,856)
	<u>49,833</u>	<u>73,084</u>
Net cash provided by operating activities	85,633	110,769
Cash flows from investing activities:		
Acquisition and development of rental property	(21,984)	(34,598)
Additions to land held for development or sale	(803)	(1,205)
Additions to construction in progress	(6,210)	(2,581)
Issuance of notes receivable	(1,495)	
Distributions from unconsolidated entities	5,831	5,490
Investments in unconsolidated entities	(13,966)	(4,065)
Acquisition of minority interest	(1,880)	(3,371)
Decrease in restricted deposits	1,287	830
Proceeds from sales of properties	9,498	10,699
	<u>(29,722)</u>	<u>(28,801)</u>
Net cash used by investing activities	(29,722)	(28,801)
Cash flows from financing activities:		
Repurchase of common shares	(7,858)	
Repurchase of preferred shares	(54,710)	(20,672)
Exercises of stock options	7,024	24,960
Proceeds from issuance of unsecured notes, net		394,496

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Net borrowings (repayments) on unsecured credit facility	100,000	(369,000)
Deferred financing costs		(689)
Repayments of mortgages payable	(35,107)	(36,334)
Dividends and distributions to minority interests	(67,714)	(75,223)
	<u> </u>	<u> </u>
Net cash used by financing activities	(58,365)	(82,462)
	<u> </u>	<u> </u>
Decrease in cash and cash equivalents	(2,454)	(494)
Cash and cash equivalents, beginning of the period	3,023	5,041
	<u> </u>	<u> </u>
Cash and cash equivalents, end of the period	\$ 569	\$ 4,547
	<u> </u>	<u> </u>
Supplemental disclosure of cash flow information:		
Cash paid for interest (net of capitalized interest of \$833 and \$1,905 for the six months ended June 30, 2003 and 2002, respectively)	\$ 51,546	\$ 35,845
	<u> </u>	<u> </u>
Cash paid for income taxes	\$ 340	\$ 460
	<u> </u>	<u> </u>

See accompanying notes to consolidated financial statements.

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CARRAMERICA REALTY CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements

(Unaudited)

(1) Description of Business and Summary of Significant Accounting Policies

(a) Business

We are a fully integrated, self-administered and self-managed publicly traded real estate investment trust (REIT), organized as a corporation under the laws of Maryland. We focus on the acquisition, development, ownership and operation of office properties, located in selected markets across the United States.

(b) Basis of Presentation

The financial statements have been prepared using the accounting policies described in our 2002 annual report on Form 10-K except that, effective January 1, 2003, we began using the fair value method to account for future employee stock compensation awards. The effect of the change on the financial statements was immaterial.

Our accounts and those of our controlled subsidiaries and affiliates are consolidated in the financial statements. We use the equity or cost methods, as appropriate in the circumstances, to account for our investments in and our share of the earnings or losses of unconsolidated entities. These entities are not controlled by us. If events or changes in circumstances indicate that the fair value of an investment accounted for using the equity method or cost method has declined below its carrying value and we consider the decline to be other than temporary, the investment is written down to fair value and an impairment loss is recognized.

Management has made a number of estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses in the financial statements, and the disclosure of contingent assets and liabilities. Estimates are required in order for us to prepare our financial statements in conformity with accounting principles generally accepted in the United States of America. Significant estimates are required in a number of areas, including the evaluation of impairment of long-lived assets and investments, assessing our probable liability under lease guarantees for HQ Global Workplaces, Inc. and the evaluation of the collectibility of accounts and notes receivable. Actual results could differ from these estimates.

(c) Interim Financial Statements

The financial statements reflect all adjustments, which are, in our opinion, necessary to reflect a fair presentation of the results for the interim periods, and all adjustments are of a normal, recurring nature.

(d) New Accounting Pronouncements

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In November 2002, the Financial Accounting Standards Board (FASB) issued Interpretation No. 45, Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others. The Interpretation requires recognition of liabilities at their fair value for newly issued guarantees. The Interpretation requires certain disclosures, which we have included in note 4. The adoption of Interpretation No. 45 on January 1, 2003 did not have a material effect on our financial statements.

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CARRAMERICA REALTY CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements

(Unaudited)

In December 2002, the FASB issued SFAS No. 148, Accounting for Stock-Based Compensation - Transition and Disclosure. SFAS No. 148 provides alternative methods of transition for a voluntary change to the fair value based method of accounting for stock-based compensation and requires disclosure in both annual and interim financial statements about the method of accounting for stock-based compensation and the effect of the method used on reported results. Effective January 1, 2003, we adopted the fair value based method of accounting for stock-based compensation costs. We elected to use the prospective method of transition to the fair value method provided in SFAS No. 148 and, accordingly, the method is being applied for all employee stock compensation awards granted, modified or settled on or after January 1, 2003.

In January 2003, the FASB issued Interpretation No. 46, Consolidation of Variable Interest Entities. This Interpretation addresses the consolidation of variable interest entities (VIEs) in which the equity investors lack one or more of the essential characteristics of a controlling financial interest or where the equity investment at risk is not sufficient for the entity to finance its activities without subordinated financial support from other parties. The Interpretation applies to VIEs created after January 31, 2003 and to VIEs in which we acquire an interest after that date. Effective July 1, 2003, it also applies to VIEs in which we acquired an interest before February 1, 2003. We may apply the Interpretation prospectively, with a cumulative effect adjustment as of July 1, 2003, or by restating previously issued financial statements with a cumulative effect adjustment as of the beginning of the first year restated. Based on our current analysis, we believe that we will not be required to consolidate any of our unconsolidated real estate ventures that we have accounted for using the equity method; nor do we believe that we will have to consolidate any other entities.

As the result of a mezzanine loan and guaranty provided to a third-party for a development management project, we have an interest in a variable interest entity. The purpose of this entity is to build and own a 286,000 square foot office building in Washington, D.C. Based upon our analysis, we believe that we are not the primary beneficiary in this entity; therefore, we are not consolidating the entity. Our maximum exposure to loss as of June 30, 2003 is \$23.7 million, the sum of our note receivable and the maximum exposure under the guaranty.

In May 2003, the FASB issued SFAS No. 150, Accounting for Certain Financial Instruments with Characteristics of both Liabilities and Equity. SFAS No. 150 establishes standards for the classification and measurement of certain financial instruments with characteristics of both liabilities and equity. It requires that an issuer classify a financial instrument that is within its scope as a liability (or an asset in some circumstances). Adoption of SFAS No. 150 did not affect our financial statements.

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Notes to Consolidated Financial Statements

(Unaudited)

(e) Earnings Per Share

The following table sets forth information relating to the computations of our basic and diluted earnings per share (EPS) from continuing operations:

(In thousands, except per share amounts)	Three Months Ended June 30, 2003			Three Months Ended June 30, 2002		
	Income (Numerator)	Shares (Denominator)	Per Share Amount	Income (Numerator)	Shares (Denominator)	Per Share Amount
Basic EPS	\$ 11,989	51,712	\$ 0.23	\$ 9,634	53,015	\$ 0.18
Effect of Dilutive Securities						
Adjustment to dividends on unvested restricted stock	138					
Stock options and restricted stock		656			1,301	
Diluted EPS	\$ 12,127	52,368	\$ 0.23	\$ 9,634	54,316	\$ 0.17
(In thousands, except per share amounts)	Six Months Ended June 30, 2003			Six Months Ended June 30, 2002		
	Income (Numerator)	Shares (Denominator)	Per Share Amount	Income (Numerator)	Shares (Denominator)	Per Share Amount
Basic EPS	\$ 25,102	51,661	\$ 0.49	\$ 16,544	52,672	\$ 0.31
Effect of Dilutive Securities						
Adjustment to dividends on unvested restricted stock	277					
Stock options and restricted stock		575			1,285	
Convertible preferred stock					6	
Diluted EPS	\$ 25,379	52,236	\$ 0.49	\$ 16,544	53,963	\$ 0.31

Income from continuing operations has been reduced by preferred stock dividends and dividends paid on unvested restricted stock of approximately \$4,425,000 and \$8,517,000 for the three months ended June 30, 2003 and 2002, respectively and \$9,858,000 and \$17,065,000 for

the six months ended June 30, 2003 and 2002, respectively.

The effects of units in CarrAmerica Realty, L.P. and Carr Realty, L.P. that are redeemable for shares of our common stock are not included in the computation of diluted earnings per share as their effect is antidilutive.

(f) Derivative Financial Instruments and Hedging

We manage our capital structure to reflect a long-term investment approach, generally seeking to match the generally stable return nature of our assets with a mix of equity and various debt instruments. With respect to the use of debt instruments, we use fixed rate debt of varying maturities as well as variable rate debt. The mix of fixed and variable rate debt is determined by assessing their relative prices as well as economic conditions. Over the last two years we have increased variable rate exposure as we believe it has provided a more cost effective source of debt financing than fixed rate debt. We believe that our exposure to weaker operating conditions including higher vacancies necessitates the increased use of variable rate instruments.

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CARRAMERICA REALTY CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements

(Unaudited)

At times, our mix of variable and fixed rate debt may not suit our needs. At those times, we may use derivative financial instruments, including interest rate caps and swaps, forward interest rate options or interest rate options in order to assist us in managing our debt mix. We either will hedge our variable rate debt to give it a fixed interest rate or hedge fixed rate debt to give it a variable interest rate.

Under interest rate cap agreements, we make initial premium payments to the counterparties in exchange for the right to receive payments from them if interest rates exceed specified levels during the agreement period. Under interest rate swap agreements, we and the counterparties agree to exchange the difference between fixed rate and variable rate interest amounts calculated by reference to specified notional principal amounts during the agreement period. Notional principal amounts are used to express the volume of these transactions, but the cash requirements and amounts subject to credit risk are substantially less. Parties to interest rate cap and swap agreements are subject to market risk for changes in interest rates and credit risk in the event of nonperformance by the counterparty. We do not require any collateral under these agreements but deal only with highly rated institutional counterparties and do not expect that any counterparties will fail to meet their obligations.

Derivative financial instruments are recognized as either assets or liabilities on our balance sheet at their fair value. Subject to certain qualifying conditions, we may designate a derivative as either a hedge of the cash flows from a variable rate debt instrument or anticipated transaction (cash flow hedge) or a hedge of the fair value of a fixed rate debt instrument (fair value hedge). For those derivatives designated as a cash flow hedge, we report the fair value gains and losses in accumulated other comprehensive income in stockholders' equity to the extent the hedge is effective. We recognize these fair value gains or losses in earnings during the period(s) in which the hedged item affects earnings. For derivatives qualifying as fair value hedges, we report fair value gains and losses in earnings along with fair value gains or losses on the hedge item attributable to the risk being hedged. Most of our derivative financial instruments qualify as fair value hedges. Derivatives that do not qualify for hedge accounting are marked to market through earnings. Amounts receivable or payable under interest rate cap and swap agreements are accounted for as adjustments to interest expense on the related debt.

On May 8, 2002, we entered into interest rate swap agreements with JP Morgan Chase and Bank of America, N.A. hedging \$150.0 million of senior unsecured notes due July 2004. We receive interest at a fixed rate of 7.2% and pay interest at a variable rate of six-month LIBOR in arrears plus 2.72%. The interest rate swaps mature at the same time the notes are due. The swaps qualify as fair value hedges for accounting purposes. The fair value of the interest rate swaps is recognized on our balance sheet and the carrying value of the senior unsecured notes is increased or decreased by an offsetting amount. As of June 30, 2003, the fair value of the interest rate swaps was approximately \$4.4 million. We recognized reductions in interest expense for the three months ended June 30, 2003 and 2002 of approximately \$2.5 million and \$0.5 million, respectively, and for the six months ended June 30, 2003 and 2002 of approximately \$3.8 million and \$0.5 million, respectively, related to the swaps. As of June 30, 2003, taking into account the effect of the interest rate swaps, the effective interest rate on the notes was reduced to 3.84%.

On November 20, 2002, in conjunction with the issuance of \$175.0 million of senior unsecured notes, we entered into interest rate swap agreements with JP Morgan Chase, Bank of America, N.A. and Goldman Sachs & Co. We receive interest at a fixed rate of 5.25% and pay interest at a variable rate of six-month LIBOR in arrears plus 1.405%. The interest rate swaps mature at the same time the notes are due. The swaps qualify as fair value hedges for accounting purposes. The fair value of the interest rate swaps is recognized on our balance sheet and the carrying value of the senior unsecured notes is increased or decreased by an offsetting amount. As of June 30, 2003, the fair value of the interest rate swaps was approximately \$6.7 million. We recognized reductions in interest expense for the three and six months ended June 30, 2003 of approximately \$1.2 million and \$2.3 million, respectively, related to the swaps. As of June 30, 2003, taking into account the effect of the interest rate swaps, the effective interest rate on the notes was reduced to 2.62%.

As part of the assumption of \$63.5 million of debt associated with the purchase of two operating properties in August 2002, we purchased interest rate caps with a notional amount of \$97.0 million and

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Notes to Consolidated Financial Statements

(Unaudited)

LIBOR capped at 6.75%. As of June 30, 2003, the fair market value of these interest rate caps was not material.

(g) Stock/Unit Compensation Plans

Through 2002, we applied the intrinsic value method of accounting prescribed by Accounting Principles Board Opinion No. 25, Accounting for Stock Issued to Employees, and related interpretations to account for our stock/unit compensation plans. Under this method, we recorded compensation expense for awards of stock, options or units to employees only if the market price of the unit or stock on the grant date exceeded the amount the employee was required to pay to acquire the unit or stock. Effective January 1, 2003, we adopted the fair value based method of accounting for stock-based compensation costs. We elected to use the prospective method of transition to the fair value method provided in SFAS No. 148 and, accordingly, the method is being applied for all employee stock compensation awards granted, modified or settled on or after January 1, 2003.

The following table summarizes pro forma effects on net income and earnings per share if the fair value method had been used to account for all stock-based compensation awards made between 1997 and 2002.

	Three Months Ended		Six Months Ended	
	June 30,		June 30,	
(In thousands, except per share data)	2003	2002	2003	2002
Net income as reported	\$ 16,829	\$ 20,185	\$ 35,800	\$ 37,685
Stock-based compensation cost from stock option plans included in net income	37		56	
Stock-based compensation cost from restricted stock plan included in net income	1,160	1,198	2,312	2,262
Fair value of stock-based compensation	(1,756)	(2,011)	(3,515)	(3,888)
Pro forma net income	\$ 16,270	\$ 19,372	\$ 34,653	\$ 36,059
Earnings per share as reported:				
Basic	\$ 0.24	\$ 0.22	\$ 0.50	\$ 0.39
Diluted	0.24	0.21	0.50	0.38
Earnings per share, pro forma:				
Basic	\$ 0.23	\$ 0.21	\$ 0.48	\$ 0.36
Diluted	0.23	0.20	0.48	0.35

(h) Reclassifications

Certain reclassifications of prior period amounts have been made to conform to the current period's presentation.

(2) HQ Global Workplaces, Inc.

In 1997, we began making investments in HQ Global Workplaces, Inc. (HQ Global), a provider of executive office suites. On June 1, 2000, we, along with HQ Global, VANTAS Incorporated (VANTAS) and FrontLine Capital Group (FrontLine), consummated several transactions including (i) the merger of VANTAS with and into HQ Global, (ii) the acquisition by FrontLine of shares of HQ Global common stock from us and other stockholders of HQ Global, and (iii) the acquisition by VANTAS of our debt and equity interests in OmniOffices (UK) Limited and OmniOffices LUX 1929 Holding Company S.A. We received \$377.3 million in cash in connection with these transactions. In addition, \$140.5 million of debt which we had guaranteed was repaid with a portion of the cash proceeds. Following the transaction, we owned approximately 16% of the equity of HQ Global on a diluted basis and our investment had a carrying value of \$42.2 million. In 2001, based on a number of considerations, we recorded an impairment charge that reduced the carrying value of our remaining investment in HQ Global to zero.

On March 13, 2002, HQ Global filed for bankruptcy protection under Chapter 11 of the federal bankruptcy laws.

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CARRAMERICA REALTY CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements

(Unaudited)

During 1997 and 1998, to assist HQ Global as it grew its business, we provided guarantees of HQ Global's performance under four office leases. To our knowledge, all monthly rent payments were made by HQ Global under two of these leases through January 2002, and rental payments under the other two leases were made through February 2002.

In the course of its bankruptcy proceedings, HQ Global has filed motions to reject two of these four leases. One lease was for approximately 22,000 square feet of space at two adjacent buildings in San Jose, California. Our liability under this guarantee was limited to approximately \$2.0 million. We reached an agreement with the landlord of this lease under which we paid \$1.75 million in full satisfaction of the guarantee in January 2003. We recognized this expense in 2002.

The second lease that was rejected by HQ Global is a sublease for space in downtown Manhattan. This lease is for approximately 26,000 square feet of space and runs through March 2008, with total aggregate remaining lease payments as of February 1, 2002 of approximately \$5.4 million. In June 2002, we received a demand for payment of the full amount of the guarantee. However, we believe that we have defenses to payment under this guarantee available to us and joined with HQ Global in filing suit on July 24, 2002 in HQ Global's bankruptcy proceedings asking the bankruptcy court to declare that the lease was terminated by the landlord of the sublease not later than February 28, 2002. On July 26, 2002, the landlord under the sublease filed suit in federal court in New York seeking payment from us under this guarantee; however, the landlord voluntarily dismissed this suit on June 30, 2003 following a ruling by the bankruptcy court that it was the appropriate court to hear and decide the litigation. In light of our defenses and these proceedings, we have not accrued any expense relating to this guarantee; however, there can be no assurance as to the outcome of the pending litigation or that we will not incur expense or be required to make cash payments relating to this guarantee up to the full amount of the guarantee. As of June 30, 2003, we had not made any payments under this guarantee.

HQ Global has not filed a motion seeking to reject the remaining two leases that we have guaranteed, although it could do so in the future. Even if the leases are not rejected, we may ultimately be liable to the lessors for payments due under the leases. In one case, the lease is for approximately 25,000 square feet of space in midtown Manhattan, and our liability is currently capped at approximately \$0.5 million, which liability reduces over the life of the lease until its expiration in September 2007. As of June 30, 2003, we have not accrued any expense related to or made any payments under this guarantee.

The remaining lease is for space in San Mateo, California. This lease is for approximately 19,000 square feet of space and runs through January 2013, with total aggregate remaining lease payments as of March 1, 2002 of approximately \$10.4 million. We initially recognized an expense of \$0.4 million under this guarantee in the first quarter of 2002 based on a tentative agreement with HQ Global under which HQ Global would not reject this lease obligation and we would fund HQ Global's operating losses at this location for a limited period of time. Due to deteriorating conditions in the local commercial real estate market, HQ Global subsequently determined that the tentative agreement was not in its best interest. HQ Global indicated to us that it intended to reject this lease unless its rent was reduced to current market rates. As an interim measure, we entered into an agreement with HQ Global as of June 30, 2002 to fund operating losses at this location up to an aggregate amount of \$130,000 in exchange for HQ Global forbearing from rejecting this lease until September 15, 2002, or, if it obtained from the bankruptcy court an extension of time within which to reject leases, November 1, 2002. Because the bankruptcy court has since three times extended the time period within which HQ Global may reject this lease to September 9, 2003, we have extended the existing forbearance agreement three times in exchange for funding operating losses up to an additional aggregate amount of \$385,000. As of June 30, 2003, we have funded \$0.4 million to HQ Global under the forbearance agreement and its extensions. As a result of our efforts to mitigate our exposure under this guarantee, we entered into agreements with HQ Global in January 2003 under which HQ Global assigned its interest as a tenant in this lease to us and we in turn subleased the space back to HQ Global at current market rates. The bankruptcy court approved these agreements on July 16, 2003; however,

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these agreements will not be enforceable if HQ Global fails to successfully reorganize and emerge from the bankruptcy proceedings. We increased our provision for loss under this guarantee to \$6.9 million in the second quarter of 2002. Since there can be no assurance that HQ Global will successfully reorganize and emerge from the bankruptcy proceedings, we have not made any adjustments to our estimate of likely exposure under this guarantee as a result of the bankruptcy court's approval of the new lease and sublease agreements. There can be no assurance that we will not

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be required to further increase our provision or make cash payments related to this guarantee in future periods up to, in the aggregate, the full amount of the guarantee. As of June 30, 2003, we had not made any payments under this guarantee.

(3) Gain on Sale of Assets and Other Provisions, Net and Discontinued Operations

The table below summarizes property sales for the six months ended June 30, 2003 and 2002:

2003			2002		
Property Name	Sale Date	Square Footage	Property Name	Sale Date	Square Footage
Wateridge	May-03	62,194	Wasatch 17	May-02	72,088

We dispose of assets from time to time that are inconsistent with our long-term strategic or return objectives. During the three and six months ended June 30, 2003 we disposed of one operating property, recognizing a gain of \$3.5 million. We continue to manage the property under a management agreement and the gain on this sale and the operating results of the property are not classified as discontinued operations due to our continuing involvement. We also recognized an impairment loss of \$2.7 million on a building as we currently expect that we will dispose of the property before the end of its previously estimated useful life and will not recover the carrying value. For the three and six months ended June 30, 2002, we disposed of one operating property, recognizing a gain of \$3.3 million. We continue to manage the property under a management agreement and the gain on this sale and the operating results of the property are not classified as discontinued operations due to our continuing involvement. We recognized impairment losses of \$0.5 million and \$1.3 million on parcels of land held for development during the three and six months ended June 30, 2002, respectively.

At June 30, 2003, we have contracts to sell two properties with which we will have no continuing involvement after the sale. The results of operations for these properties have been classified as discontinued operations in all periods presented in the statements of operations. In August 2002, we sold our Commons at Las Colinas property with which we had no continuing involvement after the sale. The results of operations of this property are classified as discontinued operations for the three and six months ended June 30, 2002.

Operating results of the properties are summarized as follows:

(In thousands)

For the three months ended For the six months ended

June 30,

June 30,

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	<u>2003</u>	<u>2002</u>	<u>2003</u>	<u>2002</u>
Revenues	\$ 772	\$ 3,776	\$ 1,557	\$ 7,583
Property expenses	217	231	405	422
Depreciation and amortization	140	1,511	312	3,085
	<u> </u>	<u> </u>	<u> </u>	<u> </u>
Net operations of properties sold or held for sale	\$ 415	\$ 2,034	\$ 840	\$ 4,076
	<u> </u>	<u> </u>	<u> </u>	<u> </u>

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(4) Guarantees

Our obligations under guarantee agreements at June 30, 2003 are summarized as follows:

Type of Guarantee	Project Relationship	Term	Maximum Exposure	Carrying Value
Loan ¹	575 7th Street	Apr-05	\$ 40,000,000	\$
Loan ²	Atlantic Building	Dec-03	21,000,000	
Loan ³	Shakespeare Theater	Dec-04	16,500,000	175,000
Lease ⁴	HQ Global	Jan-13	16,400,000	7,103,000
Indemnification ⁵	HQ Global			

1. Loan guarantee relates to a joint venture in which we have a 30% interest and for which we are the developer. It is a payment guaranty to the lender on behalf of the joint venture. If the joint venture defaults on the loan, we may be required to perform under the guarantee. We have a reimbursement guarantee from the other joint venture partner to repay us its proportionate share (70%) of any monies we pay under the guarantee.
2. Loan guarantee relates to a third party project for which we are the developer. It is a payment guarantee to the lender. If the third party defaults on the loan, we may be required to perform under the guarantee. We have a security interest in the third party's interest in the underlying property. In the event of a default, we can exercise our rights under the security agreement to take title to the property and sell the property to mitigate our exposure under the guarantee.
3. Represents a payment guarantee on a third party project for which we are the developer. We have entered into an agreement with the lender that permits us to acquire the lender's first position mortgage securing the loan if the third party defaults on the loan and we then make payment in full to the lender under the guarantee.
4. See note 2 for further discussion.
5. See Part II, Item 1 for further discussion.

(5) Segment Information

Our only reportable operating segment is real estate property operations. Other business activities and operating segments that are not reportable are included in other operations. The performance measure we use to assess results for real estate property operations is segment operating income. We define segment operating income as total rental revenue less property expenses, which include property operating expenses (other than depreciation and amortization) and real estate taxes. The real estate property operations segment includes the operation and management of consolidated rental properties including those classified as discontinued operations. The accounting policies of the segments are the same as those described in note 1.

Operating results of our reportable segment and our other operations for the three months ended June 30, 2003 and 2002 are summarized as follows:

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(In millions)	For the three months ended June 30, 2003			
	Real Estate Property Operations	Other Operations and Unallocated	Reclassifications - Discontinued Operations	Total
Revenue	\$ 122.7	\$ 7.5	(0.8)	\$ 129.4
Segment expense	42.9	10.7	(0.2)	53.4
Segment operating income (loss)	79.8	(3.2)	(0.6)	76.0
Interest expense				26.0
Depreciation expense				33.6
Operating income				16.4
Other income				2.0
Gain on sale of assets and other provisions, net				0.8
Minority interest and taxes				(2.8)
Discontinued operations - properties sold or held for sale				0.4
Net income				\$ 16.8

(In millions)	For the three months ended June 30, 2002			
	Real Estate Property Operations	Other Operations and Unallocated	Reclassification - Discontinued Operations	Total
Revenue	\$ 124.0	\$ 5.5	\$ (3.8)	\$ 125.7
Segment expense	40.8	8.1	(0.2)	48.7
Segment operating income (loss)	83.2	(2.6)	(3.6)	77.0
Interest expense				24.7
Depreciation expense				29.7
Operating income				22.6
Other expense				(3.9)
Gain on sale of assets and other provisions, net				2.9
Minority interest and taxes				(3.4)
Discontinued operations - properties sold or held for sale				2.0

Net income	\$ 20.2
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(In millions)	For the six months ended June 30, 2003			
	Real Estate Property Operations	Other Operations and Unallocated	Reclassification - Discontinued Operations	Total
Revenue	\$ 250.4	\$ 13.0	\$ (1.5)	\$ 261.9
Segment expense	87.3	20.9	(0.4)	107.8
Segment operating income (loss)	163.1	(7.9)	(1.1)	154.1
Interest expense				51.9
Depreciation expense				65.0
Operating income				37.2
Other income				3.4
Gain on sale of assets and other provisions, net				0.5
Minority interest and taxes				(6.1)
Discontinued operations - properties sold or held for sale				0.8
Net income				\$ 35.8

(In millions)	For the six months ended June 30, 2002			
	Real Estate Property Operations	Other Operations and Unallocated	Reclassification - Discontinued Operations	Total
Revenue	\$ 251.2	\$ 11.6	\$ (7.6)	\$ 255.2
Segment expense	83.5	19.1	(0.4)	102.2
Segment operating income (loss)	167.7	(7.5)	(7.2)	153.0
Interest expense				49.5
Depreciation expense				61.8
Operating income				41.7
Other expense				(4.0)
Gain on sale of assets and other provisions, net				2.0
Minority interest and taxes				(6.1)
Discontinued operations - properties sold or held for sale				4.1

Net income	\$ 37.7
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(6) Supplemental Cash Flow Information

In the first quarter of 2002, 80,000 shares of our Series A Cumulative Convertible Redeemable Preferred Stock were converted to shares of common stock, retiring all remaining shares of Series A Cumulative Convertible Redeemable Preferred Stock.

Our employees converted approximately \$0.6 million and \$0.7 million in restricted units to 25,978 shares and 31,797 shares of common stock during the six months ended June 30, 2003 and 2002, respectively.

(7) Preferred and Common Stock

On March 18, 2003, we redeemed 2,000,000 shares of our Series B Cumulative Redeemable Preferred Stock at a redemption price of \$25.00 per share plus \$0.107125 per share in accrued and unpaid dividends for the period from March 1, 2003 through and including the redemption date. This resulted in a cash expenditure of approximately \$50.2 million in March 2003, which we funded by drawing on our \$500 million unsecured credit

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facility. Including this redemption, for the six months ended June 30, 2003, we repurchased or redeemed 2,188,035 shares of our preferred stock for approximately \$54.7 million, excluding accrued and unpaid dividends.

During the first six months of 2003, we repurchased 322,600 shares of our common stock for approximately \$7.9 million.

(8) Subsequent Event

On July 31, 2003, the Securities and Exchange Commission (SEC) issued a clarification of Emerging Issues Task Force Topic D-42, "The Effect on the Calculation of Earnings per Share for the Redemption or Induced Conversion of Preferred Stock." Topic D-42 provides, among other things, that any excess of the fair value of the consideration transferred to the holders of preferred stock redeemed over the carrying amount of the preferred stock should be subtracted from net earnings to determine net earnings available to common stockholders in the calculation of earnings per share (EPS). The SEC's clarification of the guidance in Topic D-42 provides that the carrying amount of the preferred stock should be reduced by the related issuance costs.

The July 2003 clarification of Topic D-42 is effective for us for the quarter ending September 30, 2003 and is required to be reflected retroactively in the financial statements of prior periods. We have not previously considered issuance costs in determining the carrying amount of the preferred stock we redeemed in 2003 and 2002 and, accordingly, implementation of the clarification of Topic D-42 will affect our previously reported EPS. In particular, our reported basic and diluted EPS (from continuing operations and in total) for the six months ended June 30, 2003 will be reduced by \$0.03 per share, all of which relates to the quarter ended March 31, 2003, and our reported basic and diluted EPS (from continuing operations and in total) for 2002 will be reduced by \$0.09 per share, including \$0.01 per share for the quarters ended June 30, 2002 and December 31, 2002 and \$0.07 per share for the quarter ended September 30, 2002.