

UDR, Inc.  
Form DEF 14A  
April 04, 2012  
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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**SCHEDULE 14A INFORMATION**

**Proxy Statement Pursuant to Section 14(a) of the**  
**Securities Exchange Act of 1934**

Filed by the Registrant

Filed by a Party other than the Registrant

Check the appropriate box:

- Preliminary Proxy Statement
- Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))**
- Definitive Proxy Statement
- Definitive Additional Materials
- Soliciting Material under §240.14a-12

**UDR, INC.**

(Name of registrant as specified in its charter)

(Name of person(s) filing proxy statement, if other than the registrant)

Payment of Filing Fee (Check the appropriate box):

- No fee required
- Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11

(1) Title of each class of securities to which transaction applies:

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(2) Aggregate number of securities to which transaction applies:

(3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (set forth the amount on which the filing fee is calculated and state how it was determined):

(4) Proposed maximum aggregate value of transaction:

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(1) Amount Previously Paid:

(2) Form, Schedule or Registration Statement No.:

(3) Filing Party:

(4) Date Filed:



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April 4, 2012

Dear Fellow Stockholders:

It is my pleasure to invite you to attend our Annual Meeting of Stockholders. The meeting will be held on May 16, 2012, at 11:00 a.m. local time at the Four Seasons Hotel Denver, 1111 14th Street, Denver, CO 80202.

We have elected to take advantage of the Securities and Exchange Commission rules that allow companies to furnish proxy materials to their stockholders on the Internet. We believe that these rules allow us to provide our stockholders with the information they need, while lowering the costs of delivery and reducing the environmental impact of our annual meeting.

The business to be conducted at the meeting is set forth in the formal notice of annual meeting of stockholders and proxy statement that accompany this letter. At the meeting we will also report on the company's performance and respond to questions.

Your vote is important. Whether or not you plan to attend the meeting, we urge you to vote your shares electronically through the Internet, by telephone or, if you have requested and received a paper copy of the proxy statement, by completing, signing and returning the paper proxy card enclosed with the proxy statement. Voting through the Internet or by telephone will eliminate the need to return your proxy card.

Sincerely,

UDR, INC.

JAMES D. KLINGBEIL

Chairman of the Board of Directors

**UDR, INC.**

1745 Shea Center Drive, Suite 200, Highlands Ranch, Colorado 80129-1540

Tel: 720.283.6120 Fax: 720.283.2451

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# NOTICE OF 2012 ANNUAL MEETING OF STOCKHOLDERS

April 4, 2012

- Date and Time:** May 16, 2012, at 11:00 a.m. local time
- Place:** Four Seasons Hotel Denver, 1111 14th Street, Denver, CO 80202
- Items of Business:**
1. To elect eight directors to serve for the ensuing year.
  2. To ratify the appointment of Ernst & Young LLP to serve as independent registered public accounting firm for the year ending December 31, 2012.
  3. To vote to approve, on an advisory basis, the compensation of our named executive officers disclosed in this proxy statement.
  4. To transact such other business as may properly come before the meeting and any adjournment or postponement of the meeting.
- Record Date:** Monday, March 19, 2012. UDR stockholders of record as of the close of business on that date are entitled to vote at the meeting.
- Notice:** On or about April 4, 2012, we intend to mail to our stockholders of record a notice containing instructions on how to access our 2012 proxy statement and our annual report for the year ended December 31, 2011, and how to vote online. The notice also provides instructions on how you can request a paper copy of these documents if you desire, and how you can enroll in e-delivery. If you received your annual materials via email, the email contains voting instructions and links to our annual report and proxy statement on the Internet.
- Proxy Voting:** Your vote is important. Whether or not you plan to attend the meeting, we urge you to vote your shares electronically through the Internet, by telephone or, if you have requested and received a paper copy of the proxy statement, by completing, signing and returning the paper proxy card enclosed with the proxy statement.

By Order of the Board of Directors

WARREN L. TROUPE

*Senior Executive Vice President*

*and Corporate Secretary*

**Important Notice Regarding the Availability of Proxy Materials for UDR, Inc. s Annual Meeting of Stockholders to be held on May 16, 2012.** This Notice of Annual Meeting and Proxy Statement and UDR, Inc. s Annual Report/Form 10-K for the year ended December 31, 2011 are available on the Internet at the following website: [www.proxyvote.com](http://www.proxyvote.com).

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## 2012 ANNUAL MEETING OF STOCKHOLDERS

### SUMMARY INFORMATION

To assist you in reviewing the Company's 2011 performance, we would like to call your attention to key elements of our proxy statement. The following description is only a summary. For more complete information about these topics, please review our Annual Report on Form 10-K and the complete proxy statement.

**BUSINESS HIGHLIGHTS**

We achieved strong operating results in 2011, as noted in the metrics described below.

	<b>Fiscal Year 2011</b>
Funds from Operations ( FFO ) (per share)	\$ 1.28(1)
Dividends Declared (per share)	\$ 0.80
Stockholder Return	10.3%(2)
Growth in Enterprise Value	\$ 1.76 billion

- (1) Funds from operations, or FFO, is defined as net income (computed in accordance with generally accepted accounting principles), excluding gains (or losses) from sales of depreciable property, premiums or original issuance costs associated with preferred stock redemptions, plus depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures. This definition conforms with the National Association of Real Estate Investment Trust's definition issued in April 2002. We consider FFO in evaluating property acquisitions and our operating performance and believe that FFO should be considered along with, but not as an alternative to, net income and cash flows as a measure of our activities in accordance with generally accepted accounting principles. FFO does not represent cash generated from operating activities in accordance with generally accepted accounting principles and is not necessarily indicative of cash available to fund cash needs. For a reconciliation of FFO and Net (loss)/income attributable to UDR, Inc., see Management's Discussion and Analysis of Financial Condition and Results of Operations - Funds from Operations on page 50 of our Annual Report on Form 10-K for the fiscal year ended December 31, 2011 filed with the SEC on February 27, 2012.

- (2) Stock appreciation of \$1.1 billion and dividends of \$160 million or a return to stockholders of 10.3%.

During 2011, we strengthened the quality of our portfolio and acquired eight operating communities containing 3,161 apartment homes for \$1.6 billion in key markets such as Manhattan, Washington, D.C., Boston and California. We also announced six new developments containing 1,870 homes for an estimated cost of \$562.3 million in key markets such as Southern California, Maryland and Dallas, as well as five new redevelopment projects with a budgeted cost of \$289.4 million in key markets such as Manhattan, Southern California and metropolitan Washington D.C. During the course of 2011, we sold 18 non-strategic communities containing 4,488 apartment homes for \$594 million. Our 2011 activities were driven by our strategy of focusing on high-barrier-to-entry markets with above-average job growth, low single family home ownership affordability and limited new supply.

**2012 ANNUAL MEETING INFORMATION**

The 2012 Annual Meeting of Stockholders will take place on May 16, 2012 at 11:00 a.m. local time at Four Seasons Hotel Denver, 1111 14th Street, Denver, CO 80202. Our stockholders of record as of the close of business on March 19, 2012 are entitled to vote at the meeting.

**STOCKHOLDER ACTIONS***Election of Directors (Item 1)*

We are asking you to vote for eight director nominees, each of whom is currently a member of the board. You will find important information in this proxy statement about the qualifications and experience of each of the director nominees that you are being asked to elect. The board recommends that you vote FOR each of the nominees. The affirmative vote of a plurality of the votes cast is required to elect the directors.

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### *Ratification of Independent Registered Public Accounting Firm (Item 2)*

Ernst & Young LLP, served as our auditors for fiscal 2011. Our Audit Committee has selected Ernst & Young LLP to audit our financial statements for fiscal 2012. The board of directors is submitting the Audit Committee's selection of Ernst & Young LLP for ratification by the stockholders at the annual meeting, and recommends that you vote **FOR** the proposal. The affirmative vote of a majority of the votes cast at the meeting will be required to approve this proposal.

### *Advisory Vote on Executive Compensation (Item 3)*

The board recommends that you vote **FOR** Item 3 to approve, on an advisory basis, the compensation of our named executive officers as disclosed in this proxy statement in accordance with the SEC's rules. As described in detail in this proxy statement, our executive compensation programs are designed to further our strategic plan and our goal of increasing stockholder value by providing equitable economic motivation to our executive officers and other key employees. The affirmative vote of a majority of the votes cast is required to approve, on an advisory basis, the compensation of our named executive officers.

Your proxy allows the proxy holder to transact other business that may come before the annual meeting and any adjournment or postponement of the meeting.



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## PROXY STATEMENT

### Information about this Proxy Statement and the Enclosed Proxy

**Proxy for the 2012 Annual Meeting:**

The enclosed proxy is solicited on behalf of the board of directors of UDR, Inc., a Maryland corporation, for use at our Annual Meeting of Stockholders to be held on May 16, 2012, at 11:00 a.m. local time at Four Seasons Hotel Denver, 1111 14th Street, Denver, CO 80202, and at any adjournment, continuation or postponement of the meeting. These proxy materials are being provided to stockholders on or about April 4, 2012.

**Our Use of Abbreviations:**

We use a number of abbreviations in this proxy statement. We refer to UDR, Inc. as UDR, the company, we, us or our and to our board of directors as board. The term proxy materials includes proxy statement, as well as the enclosed proxy card. References to fiscal 2011 and fiscal 2012 mean our 2011 fiscal year which began on January 1, 2011 and ended on December 31, 2011, and our 2012 fiscal year which began on January 1, 2012 and will end on December 31, 2012, respectively. Our 2012 Annual Meeting of Stockholders to be held on May 16, 2012 is simply referred to as the meeting or the annual meeting.

## ABOUT THE ANNUAL MEETING

### Why did you provide this proxy statement to me?

We are providing this proxy statement and proxy card to you on the Internet or, upon your request, we are sending printed versions of this proxy statement and proxy card to you by mail, because you owned shares of our common stock and/or our Series E preferred stock or our Series F preferred stock at the close of business on March 19, 2012, which is the record date for the meeting. This proxy statement describes matters on which we would like you, as a stockholder, to vote. It also gives you information on these matters so that you can make an informed decision.

When you vote, you appoint James D. Klingbeil and Thomas W. Toomey, or either of them, as your representatives at the meeting. Messrs. Klingbeil and Toomey will vote your shares at the meeting as you instructed them when you voted. This way, your shares will be voted whether or not you attend the meeting. Even if you plan to attend the meeting, you should vote by telephone, through the Internet or, if you have requested and received a paper copy of the proxy statement, by completing, signing and returning the paper proxy card enclosed with this proxy statement in advance of the meeting, just in case your plans change.

### Why did I receive a one-page notice in the mail regarding the Internet availability of proxy materials instead of a full set of proxy materials?

In accordance with rules and regulations adopted by the Securities and Exchange Commission (the SEC), instead of mailing a printed copy of our proxy materials to each stockholder of record, we may furnish proxy materials, including this proxy statement and our 2011 Annual Report, by providing access to such documents on the Internet. Most stockholders will not receive printed copies of the proxy materials unless they request them, in which case printed copies of the proxy materials will be provided at no charge.



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Instead of mailing a printed copy of our proxy materials to each stockholder of record, a Notice of Internet Availability of Proxy Materials (the Notice of Internet Availability ) was mailed to such stockholders on or about April 4, 2012 that instructs you as to how you may access and review all of the proxy materials on the Internet. The Notice of Internet Availability also instructs you as to how you may submit your proxy on the Internet or by telephone.

Any stockholder may request to receive proxy materials in printed form by mail or electronically by e-mail on an ongoing basis by following the instructions set forth in the Notice of Internet Availability. Choosing to receive future proxy materials by e-mail will save us the cost of printing and delivering documents to stockholders and will reduce the environmental impact of our annual meetings. A stockholder's election to receive proxy materials by e-mail will remain in effect until the stockholder terminates the election.

## **What is being voted on at the annual meeting?**

At the meeting, stockholders entitled to vote will act upon the matters set forth in the accompanying notice of annual meeting of stockholders.

## **Who can vote?**

The holders of shares of our common stock and our Series E and Series F preferred stock outstanding at the close of business on the record date are entitled to receive notice of the meeting and are entitled to one vote for each share held on each proposal presented at the meeting. Cumulative voting is not permitted.

At the record date of March 19, 2012, we had 224,999,236 shares of common stock, 2,803,812 shares of Series E preferred stock and 2,534,846 shares of Series F preferred stock issued and outstanding.

## **What constitutes a quorum in order to hold and transact business at the meeting?**

The presence, in person or by proxy, of holders of at least a majority of the total number of shares of our outstanding common stock, Series E preferred stock and Series F preferred stock, taken together, as of the record date, constitutes a quorum that is required to hold the meeting and to conduct business. If a quorum is not present at the meeting, the meeting may be adjourned from time to time until a quorum is obtained. Your shares will be counted as being present at the meeting if you vote your shares in person at the meeting, if you vote your shares by telephone or through the Internet, or if you submit a properly executed proxy card. Votes against a particular proposal will be counted both to determine the presence of a quorum and to determine whether the requisite number of votes has been obtained to approve the proposal. Abstentions, broker non-votes, which are explained below, and shares as to which authority to vote on any proposal is withheld, are each included in the determination of the number of shares present at the meeting for purposes of obtaining a quorum. Each will be tabulated separately.

## **How do I vote?**

### *For Shares Directly*

### *Registered in Your*

**Name:** If you hold your shares in your own name as holder of record with Wells Fargo Shareowner Services, there are four different ways to vote:

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*Internet:* You can go to <http://www.proxyvote.com> and vote through the Internet.

*Telephone:* You can submit your vote by proxy over the telephone by following the instructions provided on the separate proxy card if you received a printed set of the proxy materials.

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*Mail:* If you have requested and received a paper copy of the proxy statement, you can mark, sign, date and return the paper proxy card enclosed with the proxy statement in the postage-paid envelope that we have provided to you. Please note that if you vote through the Internet or by telephone, you do not need to return your proxy card.

*In person:* If you are a stockholder as of the record date, you may vote in person at the meeting. Submitting a proxy prior to the meeting will not prevent a stockholder from attending the meeting and voting in person.

All valid proxies received and not revoked prior to the meeting will be voted in accordance with each stockholder's instructions.

### ***For Shares Held in***

#### ***Street Name:***

If your shares are held by a brokerage firm, bank or other nominee (i.e., in street name), you will receive instructions from your nominee that you must follow in order to have your shares voted. Street name stockholders who wish to vote in person at the meeting will need to obtain a proxy form from the brokerage firm, bank or other nominee that holds their shares of record.

In addition, a number of brokers and banks are participating in a program provided through Broadridge Financial Solutions, Inc. (Broadridge) that offers telephone and Internet voting options. This program is different from the program provided by Wells Fargo Shareowner Services for shares registered directly in the name of the stockholder. If your shares are held in an account with a broker or a bank participating in the Broadridge program, you may vote those shares telephonically by calling the telephone number shown on the voting form received from your broker or bank, or via the Internet at the Broadridge voting website ([www.proxyvote.com](http://www.proxyvote.com)).

## **How will my proxy be voted?**

All shares represented by properly executed proxies received in time for the meeting will be voted at the meeting in accordance with the instructions marked thereon or otherwise as provided therein, unless such proxies have previously been revoked. Unless instructions to the contrary are marked, or if no instructions are specified, shares represented by proxies will be voted:

FOR the election of all nominees for director.

FOR the ratification of the appointment of Ernst & Young LLP as our independent registered public accounting firm for fiscal 2012.

FOR the approval, on an advisory basis, of the compensation of our named executive officers.

**Will other matters be voted on at the annual meeting?**

We have not received notice of any other matters that may properly be presented at the meeting. However, if a matter comes up for vote at the meeting that is not described in this proxy statement or listed on the proxy card, Messrs. Klingbeil and Toomey will vote your shares, under your proxy, in their discretion. It is the intention of Messrs. Klingbeil and Toomey to vote the shares they represent as directed by the board.



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### **Can I revoke my proxy and change my vote?**

Yes. If you are a record holder of your shares, you may revoke your proxy at any time prior to the date of the meeting by:

submitting a later-dated vote in person at the meeting, through the Internet, by telephone or, if you originally voted by returning a paper proxy card to us, by mail; or

delivering instructions to the attention of the Corporate Secretary at 1745 Shea Center Drive, Suite 200, Highlands Ranch, Colorado 80129-1540. Any notice of revocation sent to us must include the stockholder's name and must be received prior to the date of the meeting to be effective.

If you hold your shares in street name, you should follow the directions provided by your broker or other nominee regarding how to revoke your proxy.

### **What vote is required for the proposals if a quorum is present?**

The affirmative vote of a plurality of the votes cast with respect to Proposal No. 1 is required to elect directors.

The affirmative vote of a majority of the votes cast is required to approve Proposal No. 2, the ratification of the appointment of Ernst & Young LLP as our independent registered public accounting firm for fiscal 2012.

The affirmative vote of a majority of the votes cast is required to approve, on an advisory basis, the compensation of our named executive officers, as specified in Proposal No. 3.

### **What is an abstention, and how will it affect the vote on a proposal?**

An abstention occurs when the beneficial owner of shares is present, in person or by proxy, and entitled to vote at the meeting (or when a nominee holding shares for a beneficial owner is present and entitled to vote at the meeting), but such person does not vote on the particular proposal. For purposes of Proposal Nos. 1, 2 and 3, abstentions will not be counted as votes cast and will have no effect on the results of the vote with respect to such proposals, although abstentions will be considered present for the purpose of determining the presence of a quorum.

### **What are broker non-votes, and how will they affect the vote on a proposal?**

A broker non-vote occurs when a broker or other nominee holding shares for a beneficial owner does not vote on a particular proposal because the nominee does not have the discretionary voting power with respect to that proposal and has not received instructions from the beneficial owner. Under applicable rules, brokers or other nominees have discretionary voting power with respect to matters that are considered routine, but not with respect to non-routine matters. A broker or other nominee cannot vote without instructions on non-routine matters, therefore there may be broker non-votes on any such proposals. Broker non-votes will have no effect on the voting results for the Proposals, although they will

be considered present for the purpose of determining the presence of a quorum.

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The effect of broker non-votes is summarized in the table below:

	<b>Proposal No. 1:</b>	<b>Proposal No. 2:</b>	<b>Proposal No. 3:</b>
	<b>Election of Directors</b>	<b>Ratification of Independent Registered Public Accounting Firm</b>	<b>Advisory Vote on Executive Compensation</b>
	Non-routine	Routine	Non-Routine
Status of the matter			
Possibility of broker non-votes on the Proposal	Yes	No	Yes
Status of broker non-votes for purposes of determining whether stockholder approval has been obtained for the Proposal	Broker non-votes are not deemed to be votes cast	N/A	Broker non-votes are not deemed to be votes cast
Status of broker non-votes for quorum purposes	Considered present	N/A	Considered present

**Who will tabulate the votes?**

Broadridge will tabulate votes cast by proxy by an automated system. Votes cast by proxy or in person at the meeting will be counted by the persons appointed by us to act as election inspectors for the meeting.

**Who is soliciting the proxy, and who will pay for the proxy solicitation?**

This solicitation is being made on behalf of our board, but may also be made without additional remuneration by our officers or employees by telephone, telegraph, facsimile transmission, e-mail or personal interview. We will bear the expense of the preparation, printing and delivery of the enclosed form of proxy, notice of annual meeting of stockholders and this proxy statement and any additional material relating to the meeting that may be furnished to our stockholders by our board subsequent to the furnishing of this proxy statement. We will reimburse banks and brokers who hold shares in their name or custody, or in the name of nominees for others, for their out-of-pocket expenses incurred in forwarding copies of the proxy materials to those persons for whom they hold such shares. To obtain the necessary representation of stockholders at the meeting, supplementary solicitations may be made by mail, telephone or interview by our officers or employees, without additional compensation.

**Where do I find the voting results of the meeting?**

We will announce the preliminary voting results at the meeting and publish the final results in a Current Report on Form 8-K filed with the SEC within four business days following the meeting.

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## CORPORATE GOVERNANCE MATTERS

### Corporate Governance Overview

We believe that effective and transparent corporate governance is critical to our long-term success and our ability to create value for our stockholders. We frequently review our corporate governance policies, monitor emerging developments in corporate governance and enhance our policies and procedures when our board determines that it would benefit our company and our stockholders to do so.

We maintain a corporate governance page on our website that includes key information about UDR's corporate governance, including our:

Statement on Corporate Governance;

Code of Business Conduct and Ethics;

Code of Ethics for Senior Financial Officers;

Related Person Transactions Policy;

Charter of the Audit and Risk Management Committee (the Audit Committee );

Charter of the Compensation and Management Development Committee (the Compensation Committee ); and

Charter of the Governance Committee (the Governance Committee ).

All of these documents can be found at [www.udr.com](http://www.udr.com) by clicking on Investor Relations then on Corporate Governance. The documents noted above will also be provided without charge to any stockholder who requests them. Any changes to these documents, and any waivers granted by us with respect to our Code of Business Conduct and Ethics and our Code of Ethics for Senior Financial Officers, will be posted on our website.

We also monitor our corporate governance policies and practices to maintain compliance with the provisions of the Sarbanes-Oxley Act of 2002, the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010, rules of the SEC and the corporate governance rules of the New York Stock Exchange ( NYSE ). Our policies and practices meet, and in many cases exceed, the listing requirements of the NYSE, applicable SEC rules and the corporate governance requirements of the Sarbanes-Oxley Act of 2002, including:

The board has adopted clear corporate governance policies;

Seven of the eight board members that will serve following the annual meeting are independent directors as defined by the NYSE, and eight of the nine board members that served during 2011 and up to the time of the annual meeting are independent directors as defined by the NYSE;

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The independent directors meet regularly without the presence of management;

All members of the Audit Committee, Compensation Committee and Governance Committee are independent directors;

The Chairman and the Vice-Chairman of the Board are independent directors;

The charters of the board committees clearly establish their respective roles and responsibilities;

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The board has adopted a Code of Business Conduct and Ethics that applies to all of our directors, officers and employees;

We have a Code of Ethics for Senior Financial Officers that applies to our senior financial officers; and

We have a hotline with a 1-800 number and a third-party anonymous reporting system at *www.mysafeworkplace.com* available to all employees, and our Audit Committee has procedures in place for the anonymous submission of any employee complaint, including those relating to accounting, internal controls or auditing matters. Instructions for making a report are published in the Corporate Governance subsection of the Investor Relations section of the company's website at *www.udr.com*.

## **Identification and Selection of Nominees for Directors**

The Governance Committee serves as our nominating committee. Our Governance Committee works closely with our Chief Executive Officer ( CEO ) and the Chairman of the Board (who currently serves as Chairman of the Governance Committee) in recommending to the board criteria for open board positions, taking into account such factors as the Governance Committee deems important, including, among others, the current composition of the board, the range of talents, experiences, expertise and skills that would complement those already represented on the board and those that would help achieve the company's goals. In evaluating a nominee, the board, acting through our Governance Committee, will consider, among other things, whether a potential director nominee has the time available, in light of other business and personal commitments, to perform the responsibilities required for effective service on the board. The Governance Committee considers candidates that are suggested by members of the board, as well as management, our stockholders and any director search firm retained by the board or the Governance Committee, using the same criteria to evaluate all candidates.

The board believes its effectiveness is enhanced by being comprised of individuals with diverse backgrounds, skills and experience that are relevant to the role of the board and the needs of our business. Accordingly, the board, through the Governance Committee and in consultation with our CEO, will regularly review the changing needs of the business and the skills and experience resident in its members, with the intention that the board will be periodically renewed as certain directors rotate off and new directors are recruited. The board's commitment to diversity and renewal will be tempered by the need to balance change with continuity and experience. The board believes that its commitment in this regard has been effective in establishing a board that consists of members with diverse backgrounds, skills and experience that are relevant to the role of the board and the needs of the business, and the board will continue to monitor the effectiveness of these efforts as part of its periodic self-assessment process.

Once a potential director nominee has been identified, the Governance Committee, in consultation with the Chairman of the Board and our CEO, will evaluate the prospective nominee against the specific criteria that has been established, as well as the standards and qualifications contained in our Statement on Corporate Governance. If it is determined based upon a preliminary review that a candidate warrants further consideration, members of the board, as appropriate, will interview the prospective nominee. After completing this evaluation and interview process, the board makes the final determination as to whether to nominate or appoint the new director.

In addition to any other applicable requirements, Section 2.11 of our Amended and Restated Bylaws (as amended on May 12, 2011) sets forth the procedures and requirements relating to nominations of directors by stockholders. Any stockholder who wishes to recommend a prospective nominee for consideration at our 2012 annual meeting of stockholders must submit specified information, including the following, no sooner than November 5, 2012 and no later than December 5, 2012:

Biographical information about the candidate, including the name, age, business address and residence address of the person;

The principal occupation or employment of the candidate, as well as the candidate's previous and/or current memberships on all public company boards of directors;

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The class and number of shares of our stock beneficially owned by the candidate, the date such shares were acquired and the investment intent of such acquisition;

Information concerning bankruptcy filings, criminal convictions, and certain civil actions by the SEC or other regulatory agencies involving the candidate or his or her affiliates.

Information regarding any agreements, understandings or arrangements between the candidate and any other person or persons with respect to the candidate's nomination or our capital stock or business;

Any other information required to be disclosed about the candidate under the SEC's proxy rules (including the candidate's written consent to being named in the proxy statement and to serve as a director, if nominated and elected);

The names and addresses of the stockholder(s) recommending the candidate for consideration and the class and number of shares of our stock beneficially owned by each, as well as certain information regarding hedge transactions, derivative instruments and other arrangements entered into by such stockholder(s) and certain related persons; and

Information regarding compensation and other material relationships between or among the nominating stockholder(s), certain related persons, and the proposed candidate.

Each proposed candidate also must submit a written questionnaire, representation and agreement specifically addressing agreements, arrangements or understandings that the candidate has with certain other persons, including with respect to voting commitments and compensation, as well as a representation and agreement to comply with our applicable policies, codes and guidelines. Such information should be sent to the attention of our Corporate Secretary at 1745 Shea Center Drive, Suite 200, Highlands Ranch, Colorado 80129-1540.

## **Director Rotation and Retirement**

Directors are elected annually for a term of one-year. The board does not impose arbitrary limits on the number of terms a director may serve. However, the Governance Committee will consider various criteria, including a director's contribution to the board, in determining whether or not to recommend a director for re-election. Employee directors are required to resign as a director after ceasing to be an employee, unless the board asks them to continue to serve. The Chairman will refer the resignation to the Governance Committee for review. The board will decide, in light of the circumstances and the recommendation of the Governance Committee, the date at which the resignation will become effective. A vacancy created by a director's retirement may be filled by a majority of the remaining directors in accordance with our bylaws. A director so appointed to fill the vacancy will stand for re-election at the first annual meeting of stockholders following that director's appointment to the board if recommended for re-election by the Governance Committee. In addition, the company requires that directors tender their resignation when their present position changes, their job responsibility changes significantly or other circumstances change. The board then decides, in light of the circumstances and the recommendation of the Governance Committee, whether to accept such resignation.

## **Director Independence**

The board's policy is that a significant majority of its members should be independent directors (see our Statement on Corporate Governance, which is available on our website at [www.udr.com](http://www.udr.com)). Each year the board affirmatively determines whether each director has any material relationship with the company (either directly or as a partner, stockholder or officer of an organization that has such a relationship with the company), as defined under the NYSE listing standards and the company's director independence standards. The board has determined that all directors who served in 2011, and all directors who are standing for election at the meeting are independent under both sets of standards, except Mr. Toomey, who is not independent because he is the company's Chief Executive Officer and President. Additional information about each of

the directors standing



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for election is set forth under Proposal No. 1 in this proxy statement. In making these independence determinations, the board considered information submitted by the directors in response to directors' questionnaires and information obtained from the company's internal records.

## **Director Responsibilities and Obligations**

Our directors have specific responsibilities and obligations arising from their service on the board and the Committees of the board, as described in the table below:

### **Responsibilities of the**

#### **Board of Directors:**

In addition to each director's basic duties of care and loyalty, the board has separate and specific obligations under our Statement on Corporate Governance. Among other things, these obligations require directors to effectively monitor management's capabilities, compensation, risk oversight, leadership and performance, without undermining management's ability to successfully operate the business. In addition, the board and the board's committees have the authority to retain outside legal, accounting or other advisors, as necessary, to carry out their responsibilities.

#### **Director Education:**

All directors are expected to be knowledgeable about the company and its industry and to understand their duties and responsibilities as directors. The company recognizes the importance of continuing education for directors and is committed to supporting continuing director education in order to enhance board and committee performance. We conduct periodic continuing education for directors and, at a director's request, we will arrange for the director's participation in cost-effective continuing education programs offered by third parties that are relevant to the director's role as a board and committee member.

All of our independent directors are expected to participate in orientation programs upon the recommendation of our Governance Committee. In addition, orientation sessions are conducted by senior management to familiarize directors with the company's strategic plans, significant financial, accounting and risk management issues, our compliance programs, our Code of Business Conduct and Ethics, and our principal officers, internal and external auditors.

#### **Director Evaluations:**

The board, acting through the Governance Committee, annually evaluates the effectiveness of the board collectively and of board members individually, and the performance of each standing board committee. The Governance Committee determines the appropriate means for this evaluation.

#### **Directors' Share Ownership**

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### **Guidelines:**

Our Statement on Corporate Governance provides that each director is expected to develop a meaningful equity stake in our company over time and that after the second anniversary of election to the board, each director is required to own a minimum of 5,000 shares of our common stock. Each of our directors currently owns shares in an amount sufficient to comply with these guidelines.

### **Board Attendance at**

#### **Annual Meeting:**

The board has adopted the following policy on director attendance at meetings: Absent extenuating circumstances, directors are expected to attend in person our annual meeting of stockholders, all regularly scheduled board and committee meetings and to participate telephonically in regularly scheduled board and committee meetings when they are unable to attend in person. Eight of our nine directors attended our 2011 annual meeting of stockholders.

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## **Board Leadership Structure and Committees**

The leadership structure of the board and information regarding the Audit, Compensation and Governance Committees is provided in the following table:

**Board Leadership Structure:**

We separate the roles of the Chairman of the Board and Chief Executive Officer in recognition of the differences between the two roles. The Chief Executive Officer is responsible for setting the strategic direction for the company and the day to day leadership and performance of the company, while the Chairman of the Board provides guidance to the Chief Executive Officer, sets the agenda for the board meetings and presides over meetings of the board. The board believes that the Chief Executive Officer offers the company-specific expertise and extensive industry knowledge that is necessary as we seek to strengthen the quality of our portfolio, grow our cash flow to support dividend growth, increase our balance sheet strength and flexibility and maintain a great place to work and live, while our Chairman of the Board is able at the same time to lead the board's efforts in oversight of the company and its management.

As stated in our Statement on Corporate Governance, the board will exercise its discretion in combining or separating the offices of Chairman of the Board and Chief Executive Officer. The determination will be based on the board's judgment of the best interests of the company from time to time. If the offices of Chairman of the Board and Chief Executive Officer are combined or if the Chairman does not qualify as an independent director, the board will designate a Lead Independent Director, who will chair the executive sessions of the board and have such other duties as the board deems appropriate. The name of the Lead Independent Director will be disclosed in our annual proxy statement. The board's administration of its risk oversight function has not affected the board's leadership structure.

**Independence of the Audit,**

**Compensation and**

**Governance Committees:**

The Audit, Compensation and Governance Committees consist entirely of independent directors, as defined in the NYSE listing standards and the company's director independence standards. Each member of the Audit Committee also satisfies the additional independence requirements set forth in rules under the Securities Exchange Act of 1934.

**Audit Committee**

**Financial Expert:**

Each member of the Audit Committee is financially literate, and the board has determined that each member of the Audit Committee is an audit committee financial expert within the meaning of the SEC's regulations.

**Executive Sessions of**

**Independent Directors:**

Our independent directors hold regularly scheduled executive sessions at which our independent directors meet without the presence of management. These executive sessions generally occur around regularly scheduled meetings of the board. The Chairman of the Board, or the Vice Chair in the Chairman's absence, presides as chairman of these executive sessions. Both the Chairman of the Board and the Vice Chair are independent directors.

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### **Compensation Committee**

#### **Interlocks and Insider**

#### **Participation:**

The members of the Compensation Committee in fiscal 2011 were Katherine A. Cattanach (Chairperson), Eric J. Foss, Jon A. Grove and Lynne B. Sagalyn. None of the members of the Compensation Committee during fiscal 2011 or as of the date of this proxy statement is a former or current officer or employee of the company or has any interlocking relationships as set forth in applicable SEC rules. In addition, during 2011 and through the date of this proxy statement, none of our executive officers has served as a member of the board or compensation committee of any other entity that has one or more executive officers serving as a member of our board or Compensation Committee.

## **Role of Compensation Consultant**

Our Compensation Committee is responsible for developing and administering compensation programs for (1) our directors, (2) our executive officers, including base salaries and short-term and long-term incentive compensation plans, and (3) long-term incentive compensation plans for all of our associates. The members of the Compensation Committee meet each year in executive session, without the CEO present, to evaluate the performance of our CEO. Our CEO makes recommendations to, and consults with, the Compensation Committee as to the amount of proposed base salaries for the executive officers who report directly to our CEO.

The Compensation Committee has the sole authority to retain and terminate any compensation consultants to be used to assist in establishing compensation for our directors, our CEO and our senior executives and to approve such consultants' fees and other retention terms. The Compensation Committee directly engaged Mercer (US) Inc., or Mercer, a nationally recognized consulting firm, to conduct a market pay analysis to assess the total compensation competitiveness of our executive officers for 2011. Mercer reports directly to the Compensation Committee and the Compensation Committee is free to replace Mercer or to hire additional consultants from time to time.

As part of its engagement, Mercer provided the Compensation Committee and our CEO with a market pay analysis of composite market values for base salary, total cash compensation (consisting of base salary plus annual incentives), long-term incentive compensation and total direct compensation for our executive officers and certain other officers. In addition, Mercer reviewed the competitiveness of the pay levels of our named executive officers (as defined below under *Executive Compensation*) against pay levels for a diversified public REIT peer group, a number of whom are direct competitors with the company. For our named executive officers other than the CEO, the Compensation Committee also considers recommendations from the CEO and from executive officers who report directly to the CEO.

Neither Mercer nor any of its affiliates provided any other services to UDR in 2011 except as described above.

## **Board of Directors and Committee Meetings**

The board held eight meetings during fiscal 2011, including four meetings that were held by teleconference. No director attended fewer than 75% of the aggregate of (1) the total number of meetings of the board, and (2) the total number of meetings held by all committees of the board on which he or she served during fiscal 2011. The board has standing Audit, Compensation, Governance and Executive Committees to assist it in discharging its duties. Information regarding each committee is set forth below.



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<b>Committee</b>	<b>Members on 12/31/2011</b>	<b>Key Functions</b>	<b>Number of Meetings in 2011</b>
<b>Audit</b>	Thomas C. Wajnert(1) Robert P. Freeman Mark J. Sandler	<p>Assists the board in its general oversight of our accounting financial reporting process, audits of our financial statements, internal controls and internal audit functions</p> <p>Appointment, compensation and oversight of our independent auditors</p> <p>Represents and assists the board in its oversight of:</p> <p>the quality or integrity of our financial statements;</p> <p>our compliance with legal and regulatory requirements; and</p> <p>the performance of our internal audit department and independent auditors</p> <p>Discusses the adequacy and effectiveness of our internal controls over financial reporting</p> <p>Oversees our compliance with procedures and processes pertaining to corporate ethics and standards of business conduct</p> <p>Establishes procedures for the receipt, retention and treatment of complaints received concerning accounting, auditing, internal controls and financial reporting matters</p> <p>Oversees Risk Management policies and risk assessment</p> <p>Pre-approves all non-audit services to be provided to the company by the independent auditors</p>	9
<b>Compensation</b>	Katherine A. Cattanach(2) Eric J. Foss Jon A. Grove Lynne B. Sagalyn	<p>Administers and approves general compensation policies applicable to our key executive officers</p> <p>Reviews and approves compensation for the board and its committees</p> <p>Reviews and ensures the appropriate administration of our compensation and benefit plans, programs and policies</p> <p>Determines and approves the compensation of our CEO</p> <p>Sets annual objectives for, and evaluates the performance of, our CEO, with input from the board</p> <p>Reviews and recommends to the board short- and long-term compensation for the principal officers of the company who report directly to our CEO</p> <p>Approves all employment and severance agreements for senior vice presidents and above</p> <p>Develops and administers the contributions and awards, if any, under the 401(k) and profit sharing plans and management incentive programs and other management compensation, if any, including the stock purchase plan and the long-term incentive plan</p> <p>Appoint and provide oversight of independent compensation consultants</p>	5
<b>Governance</b>	James D. Klingbeil(2)	Exercises general oversight of board governance matters	4

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	Katherine A. Cattanach	Reviews the size, role, composition and structure of our board and its committees	
	Eric J. Foss	Reviews and evaluates the board and its members	
	Robert P. Freeman	Serves as the nominating committee for board members	
	Jon A. Grove	Reviews and updates our Corporate Governance Policies	
	Lynne B. Sagalyn	Considers, develops and makes recommendations to the board regarding matters related to corporate governance	
	Mark J. Sandler	Ensures that each committee conducts an annual assessment	
	Thomas C. Wajnert(1)		
<b>Executive</b>	James D. Klingbeil(2)	Performs the duties and exercises the powers delegated to it by the board	0
	Lynne B. Sagalyn	Meets only when board action on a significant matter is required and it is impractical or not feasible to convene a full meeting of the board	
	Thomas W. Toomey		

(1) Mr. Wajnert's term as a director expires at the annual meeting. Mr. Wajnert served as Audit Committee Chair during 2011.

(2) Committee Chair.

The Chairman of the Board is an ex-officio member of the Audit and Compensation Committees with the right to attend any Audit and Compensation Committee meeting, and shall have voting rights in the case of a tie vote. In the event that the Chair of the Governance Committee is not also the Chairman of the Board, the Chairman of the Board will be an ex-officio member of the Governance Committee with the right to attend any Governance Committee meeting, and shall have voting rights in the case of a tie vote.



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**The Role of the Board in Risk Oversight**

The board's role in the company's risk oversight process includes receiving regular reports from members of senior management on areas of material risk to the company, including operational, financial, legal, strategic and reputational risks. The Audit Committee, established in accordance with the applicable provisions of the Securities Exchange Act of 1934, assists the board in fulfilling its oversight responsibility by performing the following:

reviewing with management the company's major financial exposures, including risk exposure to floating rate debt and the steps management has taken to monitor and control such exposures, including the company's risk assessment process and risk management policies;

reviewing and discussing with management, the internal auditors and the independent auditors, the company's policies with respect to risk assessment and risk management; and

establishing procedures for the receipt, retention and treatment of complaints received by the company regarding accounting, internal accounting controls or auditing matters and the confidential, anonymous submission by company employees of concerns regarding questionable accounting or auditing matters.

As set forth in the charter of the Audit Committee, no director may serve as a member of the Audit Committee if such director serves on the audit committee of more than two other public companies. No member of our Audit Committee serves on the audit committee of more than two other public companies.

**Communicating with the Board**

Our board provides a process for stockholders and all other interested parties to send communications to the board. Any stockholder and all other interested parties who wish to communicate with the board or any specific director, including independent directors, the Chairman, or committee members, may write to:

UDR, INC.

Attn: Board of Directors

1745 Shea Center Drive,

Suite 200

Highlands Ranch, Colorado 80129-1540

Depending on the subject matter of the communication, management will:

forward the communication to the director or directors to whom it is addressed (matters addressed to the Chairman of the Board will be forwarded unopened directly to the Chairman);

attempt to handle the inquiry directly where the communication does not appear to require direct attention by the board, or an individual member of the board, e.g., the communication is a request for information about the company or is a stock-related matter; or

not forward the communication if it is primarily commercial in nature or if it relates to an improper or irrelevant topic. Stockholders and all other interested parties may submit concerns regarding accounting matters via the company's third-party anonymous reporting system at [www.mysafeworkplace.com](http://www.mysafeworkplace.com) or by calling 1-800-461-9330. Instructions for making a report are published in the Corporate Governance subsection of the Investor Relations section of the company's website at [www.udr.com](http://www.udr.com).

Table of Contents**COMPENSATION OF DIRECTORS**

The following table provides information concerning the compensation of our directors for fiscal 2011.

**Director Compensation Table**

Name (a)	Fees Earned or Paid in Cash (\$) (b)	Stock Awards (\$) (c)(1)(2)	Option Awards (\$) (d)	Non-Equity Incentive Plan Compensation (\$) (e)	Change in Pension Value and Nonqualified Deferred Compensation Earnings (f)	All Other Compensation (\$) (g)(3)	Total (\$) (h)
Katherine A. Cattanach	\$ 72,500	\$ 90,000	-0-	-0-	-0-	\$ 2,865	\$ 165,365
Eric J. Foss	65,000	90,000	-0-	-0-	-0-	2,865	157,865
Robert P. Freeman	65,000	90,000	-0-	-0-	-0-	2,865	157,865
Jon A. Grove	65,000	90,000	-0-	-0-	-0-	2,865	157,865
James D. Klingbeil	100,000	180,000	-0-	-0-	-0-	5,731	285,731
Lynne B. Sagalyn	65,000	90,000	-0-	-0-	-0-	2,865	157,865
Mark J. Sandler	65,000	90,000	-0-	-0-	-0-	2,865	157,865
Thomas W. Toomey(4)	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Thomas C. Wajnert(5)	72,500	90,000	-0-	-0-	-0-	2,865	165,365

- (1) The dollar amount reflected in the Stock Awards column reflects the aggregate grant date fair value, computed in accordance with FASB ASC Topic 718, of a grant of 3,770 shares (7,541 shares for a non-employee Chairman of the Board) of restricted common stock (priced at \$23.87 per share, which was the closing sales price of our common stock on January 4, 2011, the date of grant), which vested on the anniversary date of the grant, as discussed below under *Director Compensation Table Discussion*.
- (2) The following table sets forth the restricted stock awards and non-qualified stock option awards outstanding as of December 31, 2011 for each of our non-employee directors. Mr. Toomey's holdings are set forth under the heading *Executive Compensation* in this proxy statement. The restrictions relating to these awards are described in more detail below under the heading *Director Compensation Table Discussion 2011 Director Compensation Program*.

Director	Restricted Stock Awards Outstanding*	Non-Qualified Stock Option Awards Outstanding
Katherine A. Cattanach	3,770	-0-
Eric J. Foss	3,770	-0-
Robert P. Freeman	3,770	-0-
Jon A. Grove	3,770	-0-
James D. Klingbeil	7,541	-0-
Lynne B. Sagalyn	3,770	-0-
Mark J. Sandler	3,770	-0-
Thomas C. Wajnert	3,770	-0-

\* Restricted stock awards that were granted on January 3, 2012 pursuant to our 2012 independent director compensation program are not included in this table but are discussed below under *Director Compensation Table Discussion 2012 Director Compensation Program*.

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- (3) The dollar amount in this column includes dividends on all outstanding stock awards.
  
- (4) Mr. Toomey is our Chief Executive Officer and President. Because he is an employee of the company, he receives no additional compensation for service as a director of the company. His total compensation for 2011 is set forth below under the heading *Executive Compensation*.
  
- (5) Mr. Wajnert's term as a director expires at the annual meeting.

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## **Director Compensation Table Discussion**

Our compensation program for independent directors is designed to attract and retain highly qualified board members who can work with senior management to establish key strategic goals in support of long-term stockholder value creation. The program consisted of a combination of cash retainers for board and committee service and service-based restricted stock. Total compensation associated with cash retainers and restricted stock was targeted at the median level of a diversified group of public REITs. Annual retainers for board and committee service were set at competitive levels in recognition of the time commitments and responsibility levels associated with serving on public company boards within the current environment.

We believe that the attraction and retention of quality board members has become more challenging as a result of global and domestic trends in corporate governance and regulation and competition for qualified, talented director candidates. As a result we expect to continue to review our independent director compensation annually to ensure that we are competitive and to allow us to recruit and retain qualified candidates to serve as directors of the company.

### ***2011 Director Compensation Program***

*Retainer.* In 2011, each non-employee director received an annual retainer fee of \$65,000 (\$100,000 for a non-employee Chairman of the Board). The chairpersons of each of the Audit and Compensation Committees received an annual retainer fee of \$7,500. These fees were paid in January 2011.

*Stock Grant.* On January 4, 2011, each non-employee director also received a grant of \$90,000 in value of shares of restricted stock (\$180,000 for the non-employee Chairman of the Board) priced at \$23.87 per share, which was the closing sales price of our common stock on January 4, 2011, the date of grant. The 3,770 shares of restricted stock (7,541 shares for the non-employee Chairman of the Board) will vest on the anniversary of the date of grant. The non-employee directors receiving restricted stock are entitled to receive dividends during the vesting period; however, any unvested shares at the end of the one-year vesting period will be returned to us and cancelled.

Directors who are also employees of the company received no additional compensation for service as a director. All directors were reimbursed for expenses incurred in connection with attending a board meeting or committee meeting in accordance with our Director Expense Reimbursement Policy.

### ***2012 Director Compensation Program***

*Retainer.* Director compensation for 2012 was unchanged from the compensation paid in 2011. For 2012, each non-employee director will receive an annual retainer fee of \$65,000 (\$100,000 for a non-employee Chairman of the Board). The chairpersons of each of the Audit and Compensation Committees will receive an annual retainer fee of \$7,500. These fees were paid in January 2012.

*Stock Grant.* On January 3, 2012, each non-employee director also received a grant of \$90,000 in value of shares of restricted stock (\$180,000 for a non-employee Chairman of the Board) priced at \$25.20 per share, which was the closing sales price of our common stock for January 3, 2012, the date of grant. The 3,571 shares of restricted stock (7,143 shares for the non-employee Chairman of the Board) will vest on the anniversary of the date of grant. The non-employee directors receiving restricted stock are entitled to receive dividends during the vesting period; however, any unvested shares at the end of the one-year vesting period will be returned to us and cancelled.

Directors who are also employees of the company receive no additional compensation for service as a director. All directors are reimbursed for expenses incurred in connection with attending a board meeting or committee meeting in accordance with our Director Expense Reimbursement Policy.

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## PROPOSAL NO. 1

### ELECTION OF DIRECTORS

The size of our board will be fixed at eight members following the annual meeting, as Thomas C. Wajnert's term as a director will expire at the annual meeting. The eight individuals listed below, each of whom is currently a member of the board, have been nominated for election to the board at the 2012 annual meeting of stockholders. If any of the nominees is unable or declines to serve as a director at the time of the meeting, the proxies will be voted for any nominee who is designated by the present board to fill the vacancy. It is not expected that any nominee will be unable or will decline to serve as a director. The directors elected will hold their respective offices until the next annual meeting of stockholders or until their successors are elected and qualified.

Name of Nominee	Age	Position(s) with the Company	Director Since
Katherine A. Cattanach	67	Director	2006
Eric J. Foss	53	Director	2003
Robert P. Freeman	66	Director	1998
Jon A. Grove	67	Director	1998
James D. Klingbeil	76	Chairman of the Board	1998
Lynne B. Sagalyn	64	Vice Chair of the Board	1996
Mark J. Sandler	69	Director	1996
Thomas W. Toomey	51	Chief Executive Officer, President and Director	2001

There is no family relationship between any of our directors or executive officers.

Each nominee brings a strong and unique background and set of skills to our board, giving the board as a whole competence and experience in a wide variety of areas, including corporate governance and board service, executive management, corporate finance and financial markets, real estate investment and the real estate industry, and civic leadership. For each of our director nominees, set forth below are the specific experience, qualifications, attributes or skills that led the board to conclude that the person should serve as a director for the company.

#### *Katherine A. Cattanach, Ph.D.*

Dr. Cattanach was a General Partner of INVESCO Private Capital, Inc. (formerly Sovereign Financial Services, Inc.), a company specializing in private equity investments, from 1987 to 2005. From 2005 to March 2006, she served as a director and member of the audit and compensation committees of Collect America, Ltd. She is currently a member and Chair of the Denver Museum of Nature and Science Foundation Board and a member, former director and President of the Denver Society of Security Analysts. She is active in and serves as a member of numerous charitable organizations.

Dr. Cattanach has a strong background in both business and academia, and her expertise in investments and finance is recognized nationally and internationally. She has a Ph.D. in Finance and she has served on the faculty of the College of Business at the University of Denver and as an Associate Professor of Finance at the University of Denver's Graduate School of Business. She has served as a member of several corporate boards and board committees and on several partnership advisory boards. She has executive management experience, having served as Founder and Chief Executive Officer of Sovereign Financial Services, Inc. and as Executive Vice President of Captiva Corporation. Her civic leadership is also extensive, including the Colorado Commission on Higher Education, the Governing Board for the Colorado State University System, the Foundation for Metropolitan State College, and the Board of Trustees for the Colorado Chapter of the Nature Conservancy.

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*Eric J. Foss*

From February 2010 until December 2011, Mr. Foss was the Chief Executive Officer of Pepsi Beverages Company. From July 2006 until the merger of The Pepsi Bottling Group, Inc. with PepsiCo, Inc. in February 2010, Mr. Foss was the Chairman and Chief Executive Officer of The Pepsi Bottling Group, Inc. From September 2005 to July 2006, Mr. Foss served as the Chief Operating Officer of The Pepsi Bottling Group, Inc. Previously, Mr. Foss served as the President of the North America division of Pepsi Bottling Group, Inc. from September 2001 to September 2005. Mr. Foss also served as Executive Vice President of the North America division of Pepsi Bottling Group, Inc., from August 2000 to September 2001, was Senior Vice President of Sales and Marketing for the North America division of Pepsi Bottling Group, Inc., from March 1999 to August 2000 and was General Manager of European Operations for PepsiCo from December 1996 to March 1999. Mr. Foss currently serves on the board of directors, as well as the audit and corporate governance committees of Cigna.

Mr. Foss has a background and expertise in managing all aspects of an operationally intensive, organizationally innovative and consumer-focused company, which brings experience and perspective to the deliberations of our board. Having served as the Chairman and Chief Executive Officer of a large, NYSE-listed public company, his level of board experience, executive management skills and business leadership capabilities are valuable to our board and to our company as a whole.

*Robert P. Freeman*

Mr. Freeman has served as Senior Managing Director and Principal of Greyfields Investors LLC, a real estate private equity company, since 2007, and has also served as President of Landfall Capital LLC, a private real estate merchant bank, since 2001. Previously, Mr. Freeman was a Managing Director of Wells Hill Partners, Ltd., a real estate investment banking firm, from 1999-2001 and a Managing Director of Lazard Frères & Co. LLC, a private investment bank, and President of Lazard Frères Real Estate Investors, L.L.C., a real estate investment company, from 1992 to 1999. Each of the companies mentioned is based in New York, New York. He is active in and serves as a director of numerous private companies and charitable organizations.

Mr. Freeman has been active in real estate related investment, management and development since the 1970 s. Currently he is a principal of a real estate private equity company that invests in, restructures and redevelops inefficient real estate and provides turnaround services and capital markets advice, and he founded a privately held real estate merchant bank that sources, structures and invests in real estate assets and securities. He has also served as President and Chief Executive Officer of two publicly traded real estate companies with national portfolios. His extensive experience in these various aspects of the real estate industry are a valuable asset to our board and our business.

*Jon A. Grove*

Mr. Grove was the Chairman, President and Chief Executive Officer of ASR Investments Corporation since its organization in 1987 until our acquisition of ASR in 1998. He currently serves as Chairman and director of American Southwest Holdings, LLC and SecurNet Mortgage Securities LLC, both located in Phoenix, Arizona.

Mr. Grove brings extensive experience, skills and knowledge in running a business like ours. From 1987 to 1998, he served as the Chairman, President and Chief Executive Officer of a publicly traded real estate investment trust that owned and operated apartment communities. We acquired that company in 1998, and Mr. Grove has served on our board since the acquisition.

*James D. Klingbeil*

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Mr. Klingbeil has been the Chairman of the Board of Directors since March 2010, having served as the Vice Chairman of the Board from October 2000 until March 2010. He also serves as Chairman and Chief Executive Officer of Klingbeil Multifamily Fund IV, Klingbeil Multifamily Fund V (f/k/a American Apartment



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Communities III), Klingbeil Multifamily Fund VI, Klingbeil Multifamily Fund VII and Klingbeil Multifamily Fund VIII. He was Chairman and Chief Executive Officer of American Apartment Communities II from 1995 until its merger with the company in December of 1998. He is also Chairman and Chief Executive Officer of Klingbeil Capital Management and The Klingbeil Company. He currently serves as a director of Broad Street Financial and numerous other private companies. He is also the past Chairman and a lifetime member of the Board of Trustees of the Urban Land Institute and Chairman of the ULI Foundation Board.

Mr. Klingbeil has been active in nearly every aspect of real estate investment, development and management for almost 50 years, with a special focus on building, acquiring, managing and/or selling multifamily communities. He was Chairman and Chief Executive Officer of American Apartment Communities II, which had a value of \$800 million when we acquired it in December 1998, and he has demonstrated exceptional leadership abilities as a member of our board since that acquisition. He has managed numerous institutional investment programs that invest in apartment communities. He also serves on the board of numerous private companies.

*Lynne B. Sagalyn, Ph.D.*

Dr. Sagalyn has been the Vice Chair of the Board of Directors since March 2010. She has been the Earle W. Kazis and Benjamin Schore Professor of Real Estate and Director of the Paul Milstein Center for Real Estate at Columbia Business School since July 2008, positions she also held from 1992 through 2003. From January 2004 to July 2008 she was a Professor of Real Estate Development and Planning at the University of Pennsylvania, with appointments in both the School of Design (City Planning) and the Wharton School (Real Estate). She was an Associate Professor of Planning and Real Estate Development at Massachusetts Institute of Technology. Dr. Sagalyn is a director and Chair of the audit committee of Capital Trust, Inc. (NYSE), a public real estate investment trust that specializes in real estate lending and a member of the Advisory Board of Goldman Family Enterprises. She also serves on the board of directors of the Regional Plan Association of New York, an independent not-for-profit regional planning organization. Dr. Sagalyn also serves on the audit committee of New York City Planned Parenthood. In addition, she has also served on the New York City Board of Education Chancellor's Commission on the Capital Plan.

Dr. Sagalyn has a strong background in business and academia. She is a specialist in real estate finance and urban development and is widely known as an expert in real estate equity securities and public development finance. Her research and writings on real estate investment, securitization, urban development and public policy have been published in both academic and professional journals. In addition to being a professor of real estate and real estate development and planning at Columbia Business School, University of Pennsylvania and MIT, she serves on the board of directors, and the audit committee of the board of directors, of another NYSE-listed real estate investment trust.

*Mark J. Sandler*

Mr. Sandler was a Senior Managing Director of Bear, Stearns & Co., Inc., an investment banking firm, in charge of its real estate operations until his retirement in October 1988. From 1968 through 1980 he was a Partner with Donaldson Lufkin & Jenrette, an investment banking firm. Since that time, Mr. Sandler has managed his personal and family investments. He served as a Trustee of Amherst College and of Northfield Mt. Hermon School and was also a founder of New Jersey SEEDS, which provides private school education for gifted, motivated but financially disadvantaged children.

Mr. Sandler brings 20 years of investment banking experience, having served as a Senior Managing Director in charge of real estate operations at a major investment banking firm prior to his retirement in 1988. He has also shown leadership abilities through his civic activities, which include the founding of New Jersey SEEDS, an academic enrichment and leadership development program for high-achieving, low-income youth.

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*Thomas W. Toomey*

Thomas W. Toomey is Chief Executive Officer, President and a Director of UDR, Inc., having served in these capacities since joining the company more than ten years ago. Over his tenure, Mr. Toomey has been instrumental in repositioning and right-sizing UDR's portfolio, in the process more than tripling the company's stock price. Today, UDR owns or has an ownership interest in over 62,000 apartment homes across the U.S. and is a model franchise in the multifamily-focused real estate space.

Prior to heading UDR, Mr. Toomey held various senior positions, including Chief Operating Officer and Chief Financial Officer, with AIMCO, a leading multifamily REIT. At AIMCO, Mr. Toomey was instrumental in transforming the company into the largest apartment owner in the U.S., growing its portfolio ten-fold over his tenure. Prior to AIMCO, Mr. Toomey served as a Senior Vice President with Lincoln Property Company, a multifaceted, national real estate firm, for five years.

As a leader in the real estate industry, Mr. Toomey currently serves on the Executive Board of the National Association of Real Estate Investment Trusts (NAREIT), as a member of The Real Estate Roundtable, and as a Trustee with the Urban Land Institute and the Oregon State University Foundation.

Mr. Toomey spearheads the vision and strategic direction of our company and has demonstrated strong business and leadership skills as our Chief Executive Officer. He had extensive experience in our industry prior to joining us, having served in executive positions at both AIMCO and Lincoln Property Company. He is also involved in other aspects of our industry, including service on the Executive Board of the NAREIT, as a member of The Real Estate Roundtable, and as a Trustee with the Urban Land Institute. Mr. Toomey's leadership and strategic vision in the multi-family industry are evidenced by his selection as one of the 10 Most Influential Executives for the Past Decade by Multifamily Executive Magazine.

**Vote Required and Board of Directors Recommendation**

The affirmative vote of a plurality of the votes cast is required for the election of a director, which means that the eight nominees receiving the highest number of affirmative votes cast at the meeting shall be elected as directors.

**Our board recommends that the  
stockholders vote FOR the director nominees listed above.**

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## SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

The following table sets forth the shares of our common stock beneficially owned by (1) each of our directors, (2) the named executive officers, (3) all of our directors and executive officers as a group, and (4) all persons known by us to beneficially own more than 5% of our outstanding voting stock. We have determined the beneficial ownership shown on this table in accordance with the rules of the SEC. Under those rules, shares are considered beneficially owned if held by the person indicated, or if such person, directly or indirectly, through any contract, arrangement, understanding, relationship or otherwise has or shares the power to vote, to direct the voting of and/or to dispose of or to direct the disposition of such security. Except as otherwise indicated in the accompanying footnotes, beneficial ownership is shown as of March 15, 2012.

Name of Beneficial Owner	Amount and Nature of Beneficial Ownership			Total Beneficial Ownership	
	Shares Beneficially Owned(1)	Shares for Which Beneficial Ownership can be Acquired Within 60 Days(2)	Shares for Which Beneficial Ownership can be Acquired upon Redemption of Partnership Interests(3)	Number of Shares(2)(4)	Percent of Class(4)(5)
Thomas W. Toomey	1,042,957(6)	1,868,423		2,911,380	1.29%
James D. Klingbeil	135,574(6)(7)		2,237,282(6)	2,372,856	1.05%
Warren L. Troupe	408,501(6)	530,825		939,326	*
Jon A. Grove	281,838	448,956		730,794	*
Mark J. Sandler	100,881(8)			100,881	*
Lynne B. Sagalyn	81,644(9)			81,644	*
Jerry A. Davis	61,954(10)	14,639		76,593	*
Robert P. Freeman	75,230			75,230	*
David L. Messenger	42,251			42,251	*
Eric J. Foss	38,570			38,570	*
Katherine A. Cattanch	33,532			33,532	*
Harry G. Alcock	19,755			19,755	*
Thomas C. Wajnert(11)	19,687			19,687	*
All directors and executive officers as a group (16 persons)	2,605,889	2,879,083	2,237,282	7,722,254	3.36%
The Vanguard Group Inc.(12)	20,964,446			20,964,446	9.33%
Vanguard Specialized Funds(13)	12,141,466			12,141,466	5.40%
Cohen & Steers, Inc.(14)	18,675,056			18,675,056	8.31%
BlackRock, Inc.(15)	17,274,926			17,274,926	7.69%
CBRE Clarion Securities, LLC(16)	15,576,811			15,576,811	6.93%

\* Represents beneficial ownership of less than 1%, based on 224,682,666 shares of common stock outstanding as of March 15, 2012. On March 15, 2012, there were 2,803,812 shares of our Series E preferred stock and 2,534,846 shares of our Series F preferred stock outstanding.

(1) Does not include restricted shares granted to the following individuals under the 2010-2012 LTI Program, because the restricted shares do not vest until the achievement by the company of certain performance goals, as described under *Executive Compensation*

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*Compensation Discussion and Analysis How We Determined Compensation for 2011 LTI Compensation:* Mr. Toomey (407,974 shares), Mr. Troupe (265,182 shares), Mr. Alcock (37,377 shares), Mr. Messenger (81,591 shares) and Mr. Davis (81,591 shares). In addition to the shares of common stock beneficially owned, Mr. Klingbeil is deemed to beneficially own indirectly 2,237,282 shares of our Series F preferred stock held by certain trusts, limited partnerships, limited liability companies and other entities, or 88.26% of our outstanding Series F preferred stock.

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- (2) Assumes exercise in full of all options exercisable within 60 days of March 15, 2012, by our directors and executive officers. For Mr. Grove, this also includes 448,956 shares beneficially held in ASR Investments Corporation Key Executive Share Option Plan.
- (3) Includes the number of shares of common stock into which partnership units ( OP Units ) of United Dominion Realty, L.P., a Delaware limited partnership ( UDR LP ), beneficially owned by the person are redeemable if the company elects to issue shares of common stock rather than pay cash on such redemption. The holder of the OP Units has the right to require UDR LP to redeem all or a portion of the OP Units held by the holder in exchange for a cash payment based on the market value of our common stock at the time of redemption. However, UDR LP s obligation to pay the cash amount is subject to the prior right of the company to acquire such OP Units in exchange for either the cash amount or shares of our common stock.
- (4) Such beneficial ownership calculations assume that all OP Units beneficially owned by the person indicated and outstanding as of March 15, 2012, are redeemed in exchange for shares of common stock (notwithstanding any holding period requirements or exchange rights). See Notes (3) and (7).
- (5) Based on 224,682,666 shares of common stock outstanding at the close of business on March 15, 2012. Shares issuable pursuant to options which are exercisable within 60 days of March 15, 2012, or upon redemption of the OP Units, are deemed outstanding for computing the percentage of the person holding such options or shares, but are not deemed outstanding for computing the percentage of any other person.
- (6) Includes 78,324 shares of common stock subject to a pledge by Mr. Toomey, 17,663 shares of common stock and 575,000 OP Units subject to a pledge by Mr. Klingbeil, and 240,000 shares of common stock subject to a pledge by Mr. Troupe.
- (7) Mr. Klingbeil is deemed to indirectly beneficially own 2,237,282 shares of common stock into which OP Units directly owned by certain trusts, limited partnerships, limited liability companies and other entities are redeemable if the company elects to issue shares of common stock rather than pay cash on such redemption. Includes 1,108,805 OP Units pledged as security.
- (8) Includes 5,000 shares indirectly held in a trust for Mr. Sandler s children.
- (9) Includes 1,296 shares of common stock held by Dr. Sagalyn s husband and 540 shares of common stock jointly owned by Dr. Sagalyn and her daughter, which shares Dr. Sagalyn may be deemed the beneficial owner of as a result of her shared power to vote and dispose of such shares. Dr. Sagalyn disclaims any beneficial ownership interest in such shares. Dr. Sagalyn also beneficially owns 1,200 shares of our 6.75% Series G Cumulative Redeemable Preferred Stock.
- (10) Includes 1,358 shares indirectly held for or by Mr. Davis s children.
- (11) Mr. Wajnert s term as a director expires at the annual meeting.
- (12) Beneficial ownership is as of December 31, 2011, as reflected in a statement on Schedule 13G filed by The Vanguard Group Inc. ( Vanguard ) with the SEC on February 9, 2012. Vanguard has its principal business office at 100 Vanguard Blvd., Malvern, PA 19355. Vanguard has the sole power to dispose of 20,811,825 shares owned and the sole power to vote or direct the voting of 152,621 shares owned. Vanguard Fiduciary Trust Company, a wholly owned subsidiary of Vanguard, is the beneficial owner of 152,621 shares, and Vanguard shares the power to dispose of these shares with Vanguard Fiduciary Trust Company.



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- (13) Beneficial ownership is as of December 31, 2011, as reflected in a statement on Schedule 13G filed by Vanguard Specialized Funds Vanguard REIT Index Fund ( Vanguard Specialized ) with the SEC on January 26, 2012. Vanguard Specialized has its principal business office at 100 Vanguard Blvd., Malvern, PA 19355. Vanguard Specialized has the sole power to vote or direct the voting of 12,141,466 shares of common stock owned.
- (14) Beneficial ownership is as of December 31, 2011, as reflected in a statement on Schedule 13G filed by Cohen & Steers, Inc. ( C&S ) with the SEC on February 14, 2012. According to such Schedule 13G, C&S, a parent holding company, reported that it has sole voting power with respect to 6,583,965 shares of common stock and sole dispositive power with respect to 18,675,056 shares of common stock. Cohen & Steers Capital Management, Inc. ( CSCA ), a wholly-owned subsidiary of C&S and an investment adviser registered under Section 203 of the Investment Advisers Act of 1940, reported that it has sole voting power with respect to 6,491,117 shares and sole dispositive power with respect to 18,447,313 shares. Cohen & Steers Europe S.A., an investment adviser registered under Section 203 of the Investment Advisers Act of 1940, reported that it has sole voting power with respect to 92,848 shares and sole dispositive power with respect to 227,743 shares. C&S and CSCA together hold a 100% interest in Cohen & Steers Europe S.A. The address for each of C&S and CSCA is 280 Park Avenue, 10th Floor, New York, New York 10017. The address for Cohen & Steers Europe S.A. is Chausee de la Hulpe 116, 1170 Brussels, Belgium.
- (15) Beneficial ownership is as of December 30, 2011, as reflected in a statement on Schedule 13G filed by BlackRock, Inc. ( BlackRock ) with the SEC on February 10, 2012. Based on information contained in the Schedule 13G, BlackRock is the beneficial owner, with sole voting and sole dispositive power, of 17,274,926 shares of our common stock as a result of being a parent company or control person of the following subsidiaries, each of which holds less than 5% of the outstanding shares of common stock: BlackRock Japan Co. Ltd, BlackRock Advisors (UK) Limited, BlackRock Asset Management Deutschland AG, BlackRock Institutional Trust Company, N.A., BlackRock Fund Advisors, BlackRock Asset Management Canada Limited, BlackRock Asset Management Australia Limited, BlackRock Advisors, LLC, BlackRock Investment Management, LLC, BlackRock Investment Management (Australia) Limited, Blackrock Fund Managers Limited, Blackrock Asset Management Ireland Limited and BlackRock International Limited. BlackRock has its principal business office at 40 East 52nd Street, New York, New York 10022.
- (16) Beneficial ownership is as of December 31, 2011, as reflected in a statement on Schedule 13G filed by CBRE Clarion Securities, LLC ( CBRE ) with the SEC on February 13, 2012. CBRE has its principal business office at 201 King of Prussia Road, Suite 600, Radnor, PA 19087. CBRE has the sole power to dispose of 15,576,811 shares of common stock owned, the sole power to vote or direct the voting of 6,996,673 shares owned.

Table of Contents**EXECUTIVE COMPENSATION****Compensation Discussion and Analysis**

This section describes our compensation programs and policies:

Compensation Design and Philosophy

Components of Compensation

Review of 2011 Compensation:

Base Salary for 2011

Short-term Incentive Compensation and Bonuses for 2011

Long-Term Incentive Award

***Executive Summary***

Our compensation programs are designed to align the interests of our named executive officers with the interests of our stockholders by providing market competitive compensation that is closely tied to short-term and long-term performance goals set by our Compensation and Management Development Committee, which we refer to herein as the Compensation Committee. The compensation of our named executive officers is comprised of a mix of base salary, short term incentive compensation and long-term incentive awards, with the objective that such total direct compensation should be targeted for the 75th percentile of the peer group when target performance objectives are met, and, when performance warrants, total direct compensation will exceed the 75th percentile of the peer group. In addition, the Compensation Committee may also determine, in its discretion, that it is appropriate to award additional bonuses in recognition of exceptional performance and in the case of other extraordinary circumstances.

We achieved strong operating results in 2011, as noted in the metrics described below. For a more detailed description of our 2011 performance, please see our consolidated financial statements and Management's Discussion and Analysis of Financial Condition and Results of Operations in our Annual Report on Form 10-K.

	<b>Fiscal Year 2011</b>
Funds from Operations ( FFO ) (per share)	1.28(1)
	\$
Dividends Declared (per share)	0.80
	\$
Stockholder Return	10.3%(2)
Growth in Enterprise Value	\$ 1.76 Billion
Capital Activities	\$ 3.70 Billion

- (1) Funds from operations, or FFO, is defined as net income (computed in accordance with generally accepted accounting principles), excluding gains (or losses) from sales of depreciable property, premiums or original issuance costs associated with preferred stock



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redemptions, plus depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures. This definition conforms with the National Association of Real Estate Investment Trust's definition issued in April 2002. We consider FFO in evaluating property acquisitions and our operating performance and believe that FFO should be considered along with, but not as an alternative to, net income and cash flows as a measure of our activities in accordance with generally accepted accounting principles. FFO does not represent cash generated from operating activities in accordance with generally accepted accounting principles and is not necessarily

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indicative of cash available to fund cash needs. For a reconciliation of FFO and Net (loss)/income attributable to UDR, Inc., see Management's Discussion and Analysis of Financial Condition and Results of Operations - Funds from Operations on page 50 in our Annual Report on Form 10-K for the fiscal year ended December 31, 2011 filed with the SEC on February 27, 2012.

(2) Stock appreciation of \$1.1 billion and dividends of \$160 million or a return to stockholders of 10.3%.

Our 2011 performance also includes extraordinary achievement of our key strategic objectives during a time of significant economic uncertainty, driven by the exceptional efforts of our management team, including our named executive officers. Consistent with our strategy, we have focused on high-barrier-to-entry markets with above-average job growth, low single family home ownership affordability and limited new supply. Our most significant 2011 achievements include:

We strengthened the quality of our portfolio, acquiring eight operating communities containing 3,161 apartment homes for \$1.6 billion in key markets such as Manhattan, Washington, D.C., Boston and California.

We commenced the development and redevelopment of approximately 4,300 apartment homes in 11 communities located in markets such as New York City, Southern California, Washington, D.C. and Dallas for a total estimated cost of \$808 million. Our in-progress development and redevelopment pipeline totaled \$1.2 billion at year-end, of which approximately 30% has already been funded.

During 2011, we sold 18 non-strategic communities containing 4,488 apartment homes for total proceeds of \$594 million.

We have continued to successfully manage our joint ventures to improve our flexibility and returns on equity, while at the same time securing new opportunities and investments and strengthening our relationships with our joint venture partners.

We increased our portfolio-wide total income per occupied home by 15% in 2011.

We led the industry in technology innovation and penetration of applications, leading to increased margins and competitive success in many of the markets that we serve.

We improved our overall liquidity by \$804 million, raising \$989 million in equity above net asset value, securing a new \$900 million line of credit, completing a \$300 million offering of 7-year unsecured notes at an interest rate of 4.25% and maintaining our investment-grade credit rating.

We increased our annual dividend by 10% to \$0.80 per share.

Our 2011 performance, including our 2011 performance relative to our peers, along with the individual performance of our executive officers, including their contributions toward the achievement outlined above, served as key factors in determining compensation for 2011. In determining the compensation of our named executive officers in 2011, the Compensation Committee's considerations included the following:

The base salaries of our CEO and Senior Executive Vice President remained the same for 2011, while the base salaries of our CFO and Senior Vice President - Property Operations increased in recognition of competitive conditions and increased responsibilities.

Short-term incentives were designed to provide a competitive annual compensation opportunity based on the achievement of key annual performance metrics and individual performance, and bonuses were designed to recognize exceptional performance.



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Long-term incentives, comprised of awards of restricted shares of our common stock that vest only if the company meets specific performance targets over a three-year performance period, constitute the most significant component of our executive officers compensation, which closely aligns their long-term interests with the long-term interests of our stockholders, while mitigating potential risks related to our compensation programs.

Our compensation programs continue to provide compensation that remains competitive with the peer group, so that we are in a position to attract, retain and reward experienced and highly-motivated executive officers who are able to contribute to our long-term growth and profitability. Our compensation policies and programs are designed to align the interests of our named executive officers with the interests of the company and our stockholders, and are built upon the strong foundation of our relevant corporate governance framework and our compensation philosophy, including:

Our Policy on Recoupment of Performance-Based Incentives, which applies to our executive officers, including our named executive officers, and their performance-based incentive compensation. This policy provides that if the board determines that the company's financial statements are required to be restated as a result of fraud committed by an executive officer, the board may, in its sole discretion, seek to recoup any portion of the performance-based awards that the executive officer would not have received if the company's financial results had been reported properly.

Our 2010-2012 Long-Term Incentive Program for the company's senior executive officers, including Messrs. Toomey, Troupe, Messenger, Davis and Alcock. Under this program, the named executive officers were each awarded a grant of restricted shares of our common stock, which will vest only if the company meets specified performance targets over a three-year performance period.

Our Executive Stock Ownership Guidelines, which require that our executive officers own a specified number of shares of the company's common stock as determined by the executive officer's position within four years of the date of the executive officer's employment or appointment with the company. All of our named executive officers are in compliance with the Executive Stock Ownership Guidelines applicable to their position.

Our prohibition on any company personnel, including our named executive officers, engaging in any short-term, speculative securities transactions without prior approval, including purchasing securities on margin, engaging in short sales, buying or selling put or call options, trading in options (other than those granted by the company) and engaging in hedging transactions.

The company provides only limited perquisites to our named executive officers.

The Compensation Committee's engagement of its own independent compensation consultant that does not provide any additional services to the company.

The Compensation Committee's review of external market considerations, as well as internal considerations and the long term interests of our stockholders, when making compensation decisions.

The ongoing consideration and oversight by the Compensation Committee with respect to any potential risks associated with our incentive compensation programs.

Our named executive officers for 2011 are:

Thomas W. Toomey, Chief Executive Officer and President

Warren L. Troupe, Senior Executive Vice President

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David L. Messenger, Senior Vice President and Chief Financial Officer

Jerry A. Davis, Senior Vice President – Property Operations

Harry G. Alcock, Senior Vice President – Asset Management

***Compensation Design and Philosophy***

Our compensation programs are designed to further our strategic plan and our goal of increasing stockholder value by providing equitable economic motivation to our executive officers and other key employees. The compensation of each of our executive officers is influenced significantly by the executive officer's performance as well as the compensation levels of the peer group. More specifically, our compensation program seeks to:

be grounded in the mission of our business and reflect key strategic imperatives and talent needs,

become a strategic advantage rather than simply a means for staying competitive,

provide appropriate incentives for the executive officers while aligning their interests with those of our stockholders,

provide compensation competitive with the peer group in order to attract, retain and reward experienced and highly-motivated executives who can contribute to our long-term growth and profitability,

focus executive officers on current and long-term business objectives and critical issues,

mitigate risk by emphasizing long-term compensation and financial performance measures correlated with growing stockholder value, and

remain consistent with our operating style, shared values, compensation history and overall culture.

Our Compensation Committee is composed of independent directors and is responsible for developing and administering compensation programs for (1) executive officers, including base salaries and short-term and long-term incentive compensation plans, and (2) long-term incentive compensation plans for all of our associates. The members of the Compensation Committee meet each year in executive session, without the CEO present, to evaluate the performance of our CEO. Our CEO makes recommendations to, and consults with, the Compensation Committee as to the amount of proposed base salaries for the executive officers who report directly to our CEO. After such consultation, the Compensation Committee sets the base salaries for the year for these executive officers and approves salary ranges for other executive officers, typically through competitive benchmarking based primarily on salaries paid for similar positions within the real estate and REIT industry (with an emphasis on the peer group) as published in industry statistical surveys and the proposed base salary relative to that of the other executive officers.

Our compensation philosophy is that total direct compensation, or TDC, which consists of total cash compensation and the annualized value of target long-term incentive compensation, should be targeted for the 75th percentile of the peer group when target performance objectives are met, and, when performance warrants, total direct compensation will exceed the 75th percentile of the peer group. In addition, the Compensation Committee may also determine, in its discretion, that it is appropriate to award additional bonuses in recognition of exceptional performance and in the case of other extraordinary circumstances. This approach has been selected because we believe it results in compensation that is competitive among the peer group and fair to our executives, which furthers our goal of attracting, retaining and rewarding experienced and

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highly-motivated executives who will make long-term career contributions to UDR and will have less economic incentive to leave UDR. As discussed in more detail below under *Total Direct Compensation*, because the annualized portion of

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the value of long-term incentive compensation is included in the TDC calculation, the 2011 TDC amount reported for each of the named executive officers is greater than the 2011 Total Compensation amount reported for each of the named executive officers in the Summary Compensation Table.

For 2011, the peer group, which we refer to herein as either the diversified public REIT peer group or the peer group, included the companies listed in the table below. The companies listed below consist of six apartment REITs and eleven comparably-sized REITs in other property sectors, recognizing that UDR competes with all REITs for executive talent and capital.

Peer Group Company(1)	NYSE Symbol	Equity Market Capitalization (December 31, 2011)(2) (In millions)	2011 Fiscal Year End Total Assets (In millions)	NAREIT Property Sector
Alexandria Real Estate Equities Inc.	ARE	\$ 4,273	\$ 6,574	Office
Apartment Investment and Management Company	AIV	\$ 2,770	\$ 6,872	Apartments
AvalonBay Communities Inc.	AVB	\$ 12,430	\$ 8,482	Apartments
BRE Properties Inc.	BRE	\$ 3,814	\$ 3,353	Apartments
Camden Property Trust	CPT	\$ 4,441	\$ 4,622	Apartments
CBL & Associates Properties	CBL	\$ 2,329	\$ 6,719	Retail
Digital Realty Trust	DLR	\$ 6,078	\$ 5,329	Data Center
Duke Realty Corp.	DRE	\$ 3,048	\$ 7,004	Office
Equity Residential	EQR	\$ 16,967	\$ 16,659	Apartments
Essex Property Trust	ESS	\$ 4,762	\$ 4,037	Apartments
Federal Realty	FRT	\$ 5,767	\$ 3,660	Retail
Host Hotels & Resort	HST	\$ 10,414	\$ 13,068	Lodging
Kimco Realty Corp.	KIM	\$ 6,609	\$ 9,615	Retail
The Macerich Company	MAC	\$ 6,687	\$ 7,939	Retail
Realty Income Corp.	O	\$ 4,657	\$ 4,419	Retail
SL Green Realty	SLG	\$ 5,717	\$ 13,484	Office
Taubman Centers	TCO	\$ 3,603	\$ 3,337	Retail

(1) On a relative basis, UDR's equity market capitalization (December 31, 2011) was \$5,934 and 2011 fiscal year end total assets were \$6,721.

(2) Equity Market Capitalization based on closing price and total shares outstanding as of December 31, 2011.

The Compensation Committee reviews and approves the peer group annually. Each year management and the Compensation Committee's consultants provide data on the peer group to the Compensation Committee. Members of the peer group must be a publicly traded REIT based in the United States and of a size and equity market capitalization that are comparable to UDR. In 2011, the Compensation Committee determined that certain changes should be made to the companies comprising the diversified public REIT peer group to better reflect the market for executive management and capital. As a result, Developers Diversified Realty Corporation, Douglas Emmett Inc., Home Properties Inc., Liberty Property Trust, Mack-Cali Realty Corporation, Mid-America Apartment Communities Inc., Regency Centers Corporation, and Weingarten Realty Investors were removed from the peer group, while Digital Realty Trust, Duke Realty Corp., Federal Realty, Host Hotels & Resorts, Inc., Kimco Realty Corporation, Realty Income Corporation, SL Green Realty, and Taubman Centers were added to the peer group.



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***Compensation Consultants***

The Compensation Committee has the sole authority to retain and terminate any compensation consultants to be used to assist in establishing compensation for our senior executives and to approve such consultants' fees and other retention terms. The Compensation Committee engaged Mercer (US) Inc., or Mercer, to assess the total compensation competitiveness of our executive officers for 2011 by conducting a market pay analysis to develop market values from peer group pay data and published surveys. Mercer reports directly to the Compensation Committee and the Compensation Committee is free to replace Mercer or to hire additional consultants from time to time. Neither Mercer nor any of its affiliates provided any other services to UDR in 2011, and we do not anticipate that Mercer or any of its affiliates will provide any other services to the company in the foreseeable future.

As part of their engagement, Mercer provided the Compensation Committee and our CEO with a market pay analysis of composite market values for base salary, total cash compensation (consisting of base salary plus annual incentives), long-term incentive compensation and total direct compensation. In addition, Mercer reviewed the competitiveness of the pay levels of our named executive officers and certain other officers against pay levels for the diversified public REIT peer group, a number of whom are direct competitors with the company. For our named executive officers other than the CEO, the Compensation Committee also considers recommendations from the CEO and from executive officers who report directly to the CEO.

***Components of Compensation***

Once the TDC target has been established as described above, the components of each executive officer's TDC are established so that the components, taken together, will achieve the target that has been set. The mix, level and structure of the components of TDC generally reflect real estate industry practices as well as the executive's role and relative impact on business results consistent with our variable pay-for-performance philosophy. Our average compensation mix for the CEO and the Senior Executive Vice President positions places relatively greater emphasis on at-risk incentive compensation, as compared with the market median compensation mix. As an executive officer's level of responsibility increases consistent with his or her relative ability to impact the long-term performance of the company as a whole, a greater portion of the executive officer's TDC is based on performance-based incentive compensation and less on base salary, thereby creating the potential for greater variability in the individual's compensation level from year to year. Performance-based compensation for our executive officers can significantly exceed median levels for superior results and fall well below median levels when performance objectives are not achieved.

Under our 2010-2012 Long-Term Incentive Program, which is discussed in more detail below, vesting of the restricted shares granted under the program is based on the company meeting specified performance targets during a three-year performance period ending December 31, 2012. We anticipate that a similar long-term incentive program will be established to replace the 2010-2012 Long-Term Incentive Program upon its expiration, however in the event that performance targets are achieved and restricted shares thereby vest prior to the expiration of the 2010-2012 Long-Term Incentive Program and the establishment of a new long-term incentive program, it may be necessary for the Compensation Committee to increase the levels of short-term incentive compensation payable to our named executive officers in order to ensure that our overall compensation program remains competitive and consistent with our variable pay-for-performance philosophy.

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An analysis by Mercer using information from 2011 reflects that the average market median compensation mix for the overall compensation of the top five named executive officer positions was as follows:

Position	Base Salary	Short-Term		LTI Compensation
		Incentive Compensation		
CEO	20%	32%		48%
Senior Executive Vice				
Presidents and the CFO	30%	30%		40%
Other executive officers	45%	26%		29%

Under our compensation structure, the target mix of base salary, short-term incentive compensation and LTI compensation generally is as follows:

Position	Base Salary	Short-Term		LTI Compensation
		Incentive Compensation		
CEO	16%	32%		52%
Senior Executive Vice				
Presidents and the CFO	22%	37%		41%
Other executive officers	25%	62%		13%

The key components of TDC, base salary, short-term incentive compensation, and long-term incentive compensation, are described in more detail in the following table.

Compensation	Objectives Associated with the	Key Features of the
Component	Compensation Component	Compensation Component
Base Salary	Designed to reward individual effort associated with job-related duties and to attract and retain talented executive officers for our company.	<p>Paid in cash.</p> <p>The Compensation Committee annually reviews and determines the base salary of our named executive officers in consultation with our CEO.</p> <p>Base salaries are determined through competitive benchmarking based primarily on general industry salary surveys and supplemented by detailed analysis of the peer group.</p>
Short-Term Incentive Compensation	Designed to encourage outstanding individual and company performance by motivating the named executive officers to achieve short term company and individual goals by rewarding performance	Depending on the particular executive officer, short-term incentive compensation may be in the form of cash, restricted stock and/or stock options.

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measured against key annual strategic objectives and, for the CEO, using the independent directors evaluation of his performance towards achieving long-term goals.

Short-term incentive compensation for our named executive officers is targeted at the 50th percentile of the peer group for achieving the minimum performance, at the 75th

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<b>Compensation Component</b>	<b>Objectives Associated with the Compensation Component</b>	<b>Key Features of the Compensation Component</b>
	<p>The Compensation Committee may also determine, in its discretion, that it is appropriate to award additional bonuses in recognition of exceptional performance and in the case of other extraordinary circumstances.</p>	<p>percentile of the peer group when target performance objectives are met, and up to the 100th percentile of the peer group for achieving superior performance, while staying generally within the short-term incentive compensation percentage range of TDC.</p>
Long-Term	<p>Our LTI compensation is designed to foster significant ownership of our common stock by our management, to align the interests of our management with the creation of stockholder value and to motivate our management to achieve long-term growth and success of our company.</p>	<p>In determining the amount of short-term incentive compensation, the Compensation Committee, in consultation with our CEO, also considers: (1) the scope of the individual's responsibilities within the company and in relation to comparable officers at companies within the peer group, (2) the experience of the individual within our industry and at our company, and (3) a subjective determination of the compensation needed to motivate and retain the individual.</p> <p>Our LTI compensation consists of restricted shares of our common stock, which will vest only if the company meets specified performance targets over a three-year performance period.</p>
Incentive Compensation	<p>Under our 2010-2012 Long-Term Incentive Compensation Program, the vesting of stock awards is tied to three-year cash flow, declared dividends and balance sheet fixed charge ratio goals.</p>	<p>In addition to serving as an incentive for our executive officers to take a longer-term view of UDR's performance, the form and amount of the LTI compensation is intended to provide overall TDC potential that is competitive with pay for comparable positions in the diversified public REIT peer group companies and to serve as a retention incentive (with equity that vests over time).</p>
	<p>The Compensation Committee reviews the LTI compensation programs at least annually to ensure that the key elements continue to meet the company's objective of enhancing the alignment of our executive officers' interest with those of our stockholders.</p>	
<i>Base Salary.</i>	<p>The base salaries for our named executive officers are generally targeted at the 50th percentile of the peer group in order to compete effectively within our industry for qualified and experienced executives, as we consider salaries within a range of 90% to 110% of the market median to be competitive. In some cases, base</p>	

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compensation may vary from that of the market median or from that of executive officers with comparable levels of responsibility because of our greater emphasis on at-risk incentive compensation for our more senior executive officers, because of current recruiting or retention markets for a particular position, or because of the tenure of a particular officer in his or her position. In setting base salaries for named executive officers, the Compensation Committee considers the individual executive officer's qualifications, experience level, performance against specific goals and the competitive market for qualified executives.

*Short-Term Incentive Compensation.* Short-term incentive compensation awards for Mr. Toomey and Mr. Troupe are based on pre-determined weighting between company performance and individual performance. For 2011, company performance was weighted at 50% for Mr. Toomey and 70% for Mr. Troupe, while individual performance was weighted at 50% for Mr. Toomey and 30% for Mr. Troupe. Company performance was weighted equal to or more heavily than individual performance for Messrs. Toomey and Troupe because they have greater responsibility for, and influence over, the performance of the company as a whole and the Compensation Committee wanted to provide a strong incentive for these named executive officers to maximize the company's performance. For each of these named executive officers, company performance was measured by certain annual performance metrics that are discussed in more detail below under the heading *How We Determined Compensation for 2011 Short-Term Incentive Compensation*. For our Senior Vice President Property Operations, short-term incentive compensation awards are based on a pre-determined weighting of 70% for company performance and 30% based on individual performance. Given the focus of the Senior Vice President Property Operations on ongoing operations that impact the company's overall financial performance, the Compensation Committee determined to provide incentives more heavily weighted toward maximizing the company's performance. For our Senior Vice President Asset Management, short-term incentive compensation awards are based on a pre-determined weighting of 50% for company performance and 50% based on individual performance, reflecting the mix of the responsibilities held by the Senior Vice President Asset Management in driving overall company performance and managing key asset acquisitions, dispositions and redevelopment. Short-term incentive compensation for our CFO is not based on company performance, but instead is focused on the executive's performance of job responsibilities, behavior factors and critical success factors, as discussed in more detail below.

The annual performance metrics utilized for determining short-term incentive compensation are determined by the Compensation Committee in consultation with our CEO. Among the annual performance measures utilized in 2011 were FFO and AFFO. AFFO is defined as FFO (as defined on page 23) less certain recurring capital expenditures.

The Compensation Committee may also determine, in its discretion, that it is appropriate to award additional bonuses in recognition of exceptional performance and in the case of other extraordinary circumstances.

*Long-Term Incentive Compensation.* The Compensation Committee established the 2010-2012 Long-Term Incentive Compensation Program (the 2010-2012 LTI Program) for the company's senior executive officers, including Messrs. Toomey, Troupe, Messenger, Davis and Alcock. Under the 2010-2012 LTI Program, our named executive officers were awarded a grant of restricted shares of our common stock, which will vest if the company meets certain performance targets during the three-year performance period, as discussed in more detail under the heading *How We Determined Compensation for 2011 LTI Compensation*. Vesting of the awards of the restricted shares of common stock is based on the company meeting these performance targets during the three-year performance period ending December 31, 2012. The shares will vest any time the performance targets are met during the three-year performance period. If the performance targets are not met during the three-year period, the performance period will be extended an additional year to December 31, 2013; however, if the performance period is extended an additional year under such circumstances, the cash flow target and the dividends declared target will each be increased by one-third, as described in more detail under the heading *How We Determined Compensation for 2011 LTI Compensation*. The Compensation Committee retains discretion to adjust the 2010-2012 LTI Program if there is a material change in the company's business strategy or if there is a change in accounting regulations applicable to the company. The Compensation Committee also

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retains the discretion to reduce the restricted stock grant awards by up to 20% if it determines that such a reduction is in the best interests of the company's stockholders.

*Retirement Plans.* We have a Profit Sharing Plan (the 401(k) Plan), which is a defined contribution plan covering all eligible full-time employees. Under the 401(k) Plan, the company makes discretionary profit sharing and matching contributions to the plan as determined by the Compensation Committee. Details regarding matching contributions for our named executive officers are set forth below under the Summary Compensation Table. UDR does not have a pension plan, a SERP or any similar arrangements.

*Perquisites and Other Benefits.* The primary perquisites that we offer to our named executive officers are company-paid health insurance (including dental), life insurance, long-term disability insurance and accidental death and disability insurance. Our named executive officers participate in these benefit plans on the same terms as other employees. In addition to the group medical plans that we provide, we reimburse up to a maximum of \$5,000 in expenses for annual physical exams for our named executive officers. To help us attract and retain qualified personnel, we also offer relocation benefits, but these benefits are individually negotiated when they occur.

We review our policies with respect to perquisites on a regular basis to consider whether the perquisites should be maintained and whether, or to what extent, it may be appropriate for us to discontinue particular perquisites or to require repayment of the cost of perquisites. During 2011, we did not change our policies with respect to perquisites that we offer to our CEO and other named executive officers.

## ***How We Determined Compensation for 2011***

### ***Base Salaries***

The base salaries for 2011 for our named executive officers were determined through competitive benchmarking based primarily on detailed analysis of the peer group. Base salaries for our named executive officers are generally at the median level of the base salary of the peer group.

The base salaries of Messrs. Toomey and Troupe did not increase in 2011. The Compensation Committee elected to increase the base salaries of Messrs. Messenger and Davis from \$275,000 and \$260,000, respectively, to \$300,000 in 2011 in recognition of competitive conditions and increased responsibilities. The base salary for Mr. Alcock was \$260,000 in 2011.

### ***Short-Term Incentive Compensation***

*Short-Term Incentive Compensation of CEO (Mr. Toomey).* The Compensation Committee established a range for Mr. Toomey's 2011 short-term incentive of \$1 million for meeting targets and a range of up to \$2 million for exceeding targets, based 50% on meeting a combination of three annual performance metrics as follows: (1) 50% based on targeted FFO/AFFO, (2) 30% based on same store net operating income, or SSNOI, compared to a peer group of apartment REITs, and (3) 20% based on targeted coverage of debt maturities for 2011-2013 by available resources and lines of credit, with the remaining 50% based on his individual performance. The Compensation Committee determined that these amounts were consistent with the target short-term incentive compensation as a percentage of overall compensation for the CEO position and that they provide overall TDC potential within the TDC target for the CEO. The Compensation Committee also made a subjective determination that these amounts were appropriate to motivate Mr. Toomey to achieve short-term company and individual goals and to help ensure Mr. Toomey's continued service with the company.

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The annual performance metrics that were used for determining the 2011 short-term incentive compensation for Mr. Toomey were:

a minimum FFO/AFFO of \$1.21/\$0.97 per share, with a target FFO/AFFO of \$1.28/\$1.04 per share and a maximum FFO/AFFO of \$1.40/\$1.16 per share;

a minimum SSNOI percentile in the top 50% of the peer group of apartment REITs, with a target of a top third ranking among the peer group of apartment REITs and a maximum of a top ranking among the peer group of apartment REITs; and

balance sheet liquidity (achieving cash availability) based on targeted coverage of debt maturities for 2011, 2012 and 2013 by available resources and lines of credit, with a minimum deficit of \$660 million in net financial capabilities, a target deficit of \$435 million in net financial capabilities, and a maximum surplus of \$15 million in net financial capabilities.

Mr. Toomey's individual goals for 2011 were as follows: (1) capital management, (2) communications and responding to a changing market, and (3) team management. In evaluating Mr. Toomey's 2011 compensation, the Compensation Committee considered Mr. Toomey's accomplishment of his specific goals that included: (1) capital sourcing (including presenting alternatives, securing board agreement and pursuing capital), (2) preserving a strong liquidity position and strengthening the company's balance sheet, (3) identifying, defining and capitalizing on future growth opportunities, (4) evaluating assets and determining which can be improved upon to optimize performance, (5) identifying risks created by a changing market and proposing and implementing mitigation for those risks and (6) selecting qualified management and establishing an effective organizational structure, developing talent, hiring, developing and retaining senior management, and providing for management succession.

*Short-Term Incentive Compensation of Senior Executive Vice President (Mr. Troupe).* The Compensation Committee established Mr. Troupe's 2011 short-term incentive compensation with a target at \$700,000 and a range of up to \$1.4 million for exceeding targets, based 70% on company performance as measured by (1) 70% on achieving targeted FFO/AFFO, and (2) 30% on achieving targeted coverage of debt maturities for 2011-2013 by available resources and lines of credit, with the remaining 30% based on his individual performance. The Compensation Committee determined that these amounts were consistent with the target short-term incentive compensation as a percentage of overall compensation for the Senior Executive Vice President position and that they provide overall TDC potential within the TDC target for the Senior Executive Vice President. The Compensation Committee also made a subjective determination that these amounts were appropriate to motivate Mr. Troupe to achieve short-term company and individual goals and to help ensure Mr. Troupe's continued service with the company.

The annual performance metrics that were used for determining the 2011 short-term incentive compensation for Mr. Troupe were:

a minimum FFO/AFFO of \$1.21/\$0.97 per share, with a target FFO/AFFO of \$1.28/\$1.04 per share and a maximum AFFO of \$1.16 per share; and

balance sheet liquidity (achieving cash availability) based on targeted coverage of debt maturities for 2011, 2012 and 2013 by available resources and lines of credit, with a minimum deficit of \$660 million in net financial capabilities, a target deficit of \$435 million in net financial capabilities, and a maximum surplus of \$15 million in net financial capabilities.

Mr. Troupe's individual goals for 2011, and the weight accorded to each goal, were as follows: (1) capital management, weighted at 60%, (2) professional development, weighted at 25%, and (3) talent management, weighted at 15%. After reviewing the CEO's assessment of Mr. Troupe's performance, the Compensation Committee rated the majority of Mr. Troupe's individual performance above the 75th percentile based on the

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accomplishment of his specific goals that included: (1) access to new lines of capital, (2) managing capital transactions, (3) managing risk areas, (4) assisting in management of joint ventures and technology investments, (5) ensuring that staffing meets business goals, (6) providing leadership on critical issues, (7) enhancing communication with the investment community, and (8) delegating to subordinates. In addition, the Compensation Committee considered that Mr. Troupe's contributions were exceptional in the execution of acquisitions and dispositions in 2011, and in managing the company's joint venture relationships in a manner whereby the company secured new opportunities and investments and strengthened its relationships with its joint venture partners.

*Short-Term Incentive Compensation of CFO (Mr. Messenger).* The 2011 short-term incentive compensation for Mr. Messenger was not determined by company performance metrics, but instead was focused on the executive's performance of his respective job responsibilities, behavior factors, critical success factors and personal development. The Compensation Committee based our CFO's short-term compensation on individual performance instead of company performance because the Compensation Committee believes it is important to the company and its stockholders to avoid creating the possibility of any inappropriate risk taking by our CFO.

For Mr. Messenger, the weight accorded to each element of his individual performance was as follows: (1) 50% for job responsibilities, (2) 15% for behavior, (3) 25% for critical success factors, and (4) 10% for personal development. The Compensation Committee, in consultation with our CEO, rated Mr. Messenger's individual performance at the 55th percentile based on the accomplishment of his specific goals that included: (1) his management of financial functions, including improvements in modeling and integration with business units (2) his continued contributions to equity, debt and joint venture transactions, (3) his contribution in improving relationships with the analyst community and helping to build the company's internal investor relations function, (4) producing an accurate work product within established standards, and (5) contributing to ideas to improve the company's efficiency and effectiveness.

*Short-Term Incentive Compensation of Senior Vice President - Property Operations (Mr. Davis).* The range for Mr. Davis's 2011 short-term incentive compensation has been set by the Compensation Committee at \$260,000 to \$800,000, based 70% on company performance as measured by (1) 20% on achieving targeted AFFO, (2) 60% on SSNOI compared to the peer group of apartment REITs, and (3) 20% on development/redevelopment and commercial FFO targets, with the remaining 30% based on his individual performance. The Compensation Committee determined that these amounts were consistent with the target short-term incentive compensation as a percentage of overall compensation for the Senior Vice President - Property Operations position and that they provide overall TDC potential within the TDC target for the Senior Vice President - Property Operations. The Compensation Committee also made a subjective determination that these amounts were appropriate to motivate Mr. Davis to achieve short-term company and individual goals and to help ensure Mr. Davis's continued service with the company.

The annual performance metrics that were used for determining the 2011 short-term incentive compensation for Mr. Davis were:

a minimum FFO/AFFO of \$1.21/\$0.97 per share, with a target FFO/AFFO of \$1.28/\$1.04 per share and a maximum AFFO of \$1.16 per share;

a minimum SSNOI percentile in the top 50% of the peer group of apartment REITs, with a target of a top third ranking among the peer group of apartment REITs and a maximum of a top ranking among the peer group of apartment REITs; and

a minimum development/redevelopment and commercial FFO of \$34.3 million, with a target development/redevelopment and commercial FFO of \$38.1 million and a maximum development/redevelopment and commercial FFO of \$45.7 million.



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For Mr. Davis, the weight accorded to each element of his individual performance was as follows: (1) 60% for job responsibilities, (2) 10% for behavior, (3) 20% for critical success factors, and (4) 10% for personal development. The Compensation Committee, in consultation with our CEO, rated Mr. Davis' performance at the 70th percentile based on the accomplishment of his specific goals that included: (1) maintaining revenue leadership in the market; (2) improving controllable operating margin, (3) effectively managing non-mature properties, (4) managing technology, (5) managing human resources, and (6) providing overall leadership in the organization. In addition, the Compensation Committee considered that Mr. Davis' contributions were exceptional in the execution of acquisitions and dispositions in 2011 and the significant additions of communities in the new markets of Boston and New York.

*Short-Term Incentive Compensation of Senior Vice President – Asset Management (Mr. Alcock).* The Compensation Committee established Mr. Alcock's 2011 short-term incentive compensation with a target at \$500,000 and a range up to \$1 million for exceeding targets, based 50% on company performance as measured by (1) 70% on achieving targeted AFFO, and (2) 30% on achieving targeted coverage of debt maturities for 2011-2013 by available resources and lines of credit, with the remaining 30% based on his individual performance. The Compensation Committee determined that these amounts were consistent with the target short-term incentive compensation as a percentage of overall compensation for the Senior Vice President – Asset Management position and that they provide overall TDC potential within the TDC target for the Senior Vice President – Asset Management. The Compensation Committee also made a subjective determination that these amounts were appropriate to motivate Mr. Alcock to achieve short-term company and individual goals and to help ensure Mr. Alcock's continued service with the company.

The annual performance metrics that were used for determining the 2011 short-term incentive compensation for Mr. Alcock were:

a minimum FFO/AFFO of \$1.21/\$0.97 per share, with a target FFO/AFFO of \$1.28/\$1.04 per share and a maximum AFFO of \$1.16 per share; and

balance sheet liquidity (achieving cash availability) based on targeted coverage of debt maturities for 2011, 2012 and 2013 by available resources and lines of credit, with a minimum deficit of \$660 million in net financial capabilities, a target deficit of \$435 million in net financial capabilities, and a maximum surplus of \$15 million in net financial capabilities.

For Mr. Alcock, the weight accorded to each element of his individual performance was as follows: (1) 15% for team management, (2) 10% for rehab projects, (3) 5% for asset quality, (4) 10% for development, (5) 50% for acquisitions and dispositions, and (6) 10% for executive team responsibilities. The Compensation Committee, in consultation with our CEO, rated Mr. Alcock's performance at the 90th percentile based on the accomplishment of his specific goals that included: (1) assisting in operational and function integration, (2) enhancing organizational development, (3) supervising development, redevelopment, asset quality and acquisitions and dispositions, (4) managing significant rehab projects across the portfolio, (5) completing all asset preservation within budget and maintaining the 5-year capital plan, (6) overseeing development projects in progress and acquisition of new development sites, (7) managing acquisitions and dispositions, (8) assisting in defining the company's competitive landscape, (9) providing input on strategic direction, and (10) participating in succession planning. In addition, the Compensation Committee considered that Mr. Alcock's contributions were exceptional in sourcing and acquiring communities in the New York market.

*2011 Results.* For 2011, the company generated FFO of \$1.28 per share, compared to the target FFO of \$1.28 per share, and AFFO of \$1.06, compared to the target AFFO of \$1.04. The company achieved development/redevelopment and commercial FFO of \$41.2 million, relative to the development/redevelopment and commercial FFO target of \$38.1 million. The company achieved the minimum SSNOI results with the company's operating performance ranking in the 50th percentile among the peer group of apartment REITs. The company exceeded the maximum target in balance sheet liquidity by achieving a surplus of \$175 million at year-end.

**Table of Contents*****LTI Compensation***

Under the 2010-2012 LTI Program, Messrs. Toomey, Troupe, Messenger, Alcock and Davis were awarded a grant of restricted shares of our common stock as set forth below, which will vest if the company meets certain performance targets during the three-year performance period.

Named Executive Officer	Three-Year Target Award Amount	Number of Target Award Shares Granted
Thomas W. Toomey	\$ 6,000,000	380,952
Warren L. Troupe	\$ 3,900,000	247,619
David L. Messenger	\$ 1,200,000	76,190
Jerry A. Davis	\$ 1,200,000	76,190
Harry G. Alcock	\$ 800,000	35,874

The restricted shares listed above were awarded to the named executive officers (except Mr. Alcock) on February 26, 2010 at a price of \$15.75 per share, based on the trailing 20-day volume weighted average price of our common stock on the date of the grant. Mr. Alcock's restricted shares were awarded on December 13, 2010 at a price of \$22.30, based on the trailing 20-day volume weighted average price of our common stock on the date of the grant. During the three-year performance period, dividends on the restricted shares will be reinvested into additional restricted shares of common stock, and such additional shares will be subject to the same performance requirements as the original shares granted.

The three performance targets that the company must achieve during the three-year performance period under the 2010-2012 LTI Program are as follows:

- (1) cumulative 2010-2012 cash flows of \$2.59 per common stock equivalent or \$431.3 million (based on funds from operations less capital expenditures, including, \$1,000 per stabilized home of recurring capital expenditures and the non-cash accounting charge associated with the company's convertible debt);
- (2) cumulative 2010-2012 dividends declared of \$2.33 per share of common stock; and
- (3) maintaining a balance sheet fixed charge ratio of 1.90x.

Vesting of the awards of the restricted shares of common stock is based on the company meeting these performance targets during the three-year performance period ending December 31, 2012. The shares will vest any time the performance targets are met during the three-year performance period. If the performance targets are not met during the three-year period, the performance period will be extended an additional year to December 31, 2013; however, if the performance period is extended an additional year under such circumstances, the cash flow target and the dividends declared target will each be increased by one-third, so that the cash flow target will increase from \$2.59 per common stock equivalent or \$431.3 million to \$3.46 per common stock equivalent or \$575.1 million, and the dividends per share declared target will increase from \$2.33 per share of common stock to \$3.11 per share of common stock.

The Compensation Committee retains discretion to adjust the 2010-2012 LTI Program if there is a material change in the company's business strategy or if there is a change in accounting regulations applicable to the company. The Compensation Committee also retains the discretion to reduce the restricted stock grant awards by up to 20% if it determines that such a reduction is in the best interests of the company's stockholders.

***Total Direct Compensation***

In analyzing the TDC of each of our named executive officers relative to comparable TDC amounts of the peer group, Mercer, the Compensation Committee's consultant, calculates TDC as the sum of total cash compensation

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and the annualized value of target long-term incentive compensation. TDC is targeted for the 75th percentile of the peer group when target performance objectives are met, and, when performance warrants, total direct compensation will exceed the 75th percentile of the peer group.

In calculating 2011 TDC for the named executive officers, Mercer has included the annualized portion of the value of target long-term incentive compensation under our 2010-2012 LTI Program. By contrast, for the purposes of the Summary Compensation Table below, the Securities and Exchange Commission requires that we report the entire aggregate grant date fair value of the shares of performance-based restricted stock granted under the 2010-2012 LTI Program in the year of the grant (which was 2010), and no other amounts for those awards in subsequent years, even though vesting of the restricted shares is based on the company meeting specified performance targets during a three-year performance period ending December 31, 2012. As a result, the 2011 Total Compensation amount reported for each of our named executive officers in the Summary Compensation Table is less than the 2011 TDC amount discussed below for each of our named executive officers, because the annualized value of the performance-based restricted stock granted in 2010 under the 2010-2012 LTI Program is not included in the Summary Compensation Table for the purpose of calculating Total Compensation.

***Compensation of CEO (Mr. Toomey)***

*Base Salary.* For 2011, Mr. Toomey received a base salary of \$500,000, which is the same base salary that he received for 2010. Mr. Toomey's salary is below the 25th percentile of CEO's of the peer group, which reflects our greater emphasis on at-risk incentive compensation for our more senior executive officers.

*Short-Term Incentive Compensation and Bonus.* In February 2012, the Compensation Committee awarded Mr. Toomey short-term incentive compensation in the amount of \$1,525,000 for fiscal 2011, based on the company's performance against the three annual performance metrics, and his individual performance, all as described above under *How We Determined Compensation for 2011 Short-Term Incentive Compensation*. Of the total amount, \$525,000 was attributable to the company's performance against the three annual performance metrics and the balance was attributable to Mr. Toomey's individual performance. In recognition of Mr. Toomey's exceptional contributions in 2011 as evidenced by the extraordinary achievements described above under the heading *Executive Summary*, the Compensation Committee awarded Mr. Toomey an additional bonus of \$1,175,000. Mr. Toomey elected to receive \$700,000 of the additional bonus in shares of restricted stock that vest in equal installments over three years from the date of grant.

*Long-Term Incentive Compensation.* Under the 2010-2012 LTI Program, in 2010 Mr. Toomey was awarded 380,952 target award restricted shares of our common stock with a three-year target award amount of \$6 million. The restricted shares will vest if the company meets certain performance targets described above during the three-year performance period.

Mr. Toomey's overall TDC of \$5.2 million places his 2011 compensation above the 75th percentile of the peer group for the CEO position based upon information available on the date when the compensation decisions were made, which is consistent with our compensation design and philosophy, as described above under *Compensation Design and Philosophy*.

***Compensation of Senior Executive Vice President (Mr. Troupe)***

*Base Salary.* For 2011, Mr. Troupe received an annual base salary of \$450,000, which is the same base salary that was received in 2010. The base salary is at approximately the 50th percentile for an executive officer performing similar functions at the peer group.

*Short-Term Incentive Compensation and Bonus.* In February 2012, the Compensation Committee awarded Mr. Troupe short-term incentive compensation in the total amount of \$1.17 million for fiscal 2011, based on the company's performance against the annual performance metrics, and his individual performance, all as described

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above under *How We Determined Compensation for 2011 Short-Term Incentive Compensation*. Of the total amount, \$750,000 was attributable to the company's performance against the annual performance metrics and the remainder was attributable to Mr. Troupe's individual performance. In recognition of Mr. Troupe's exceptional contributions in the execution of acquisitions and dispositions in 2011 and in managing the company's joint venture relationships in a manner whereby the company secured new opportunities and investments and strengthened its relationships with joint venture partners, the Compensation Committee awarded Mr. Troupe an additional bonus of \$580,000.

*Long-Term Incentive Compensation*. Under the 2010-2012 LTI Program, in 2010 Mr. Troupe was awarded 247,619 target award restricted shares of our common stock with a three-year target award amount of \$3.9 million. The restricted shares will vest if the company meets certain performance targets described above during the three-year performance period.

Mr. Troupe's overall TDC of \$3.5 million places his 2011 compensation above the 75th percentile of the peer group for his position based upon information available on the date when the compensation decisions were made, which is consistent with our compensation design and philosophy.

### ***Compensation of CFO (Mr. Messenger)***

*Base Salary*. For 2011, Mr. Messenger received an annual base salary of \$300,000, which increased \$25,000 from the base salary that he received for 2010. Mr. Messenger's base salary is at approximately the 25th percentile of CFOs of the peer group performing similar duties as Mr. Messenger.

*Short-Term Incentive Compensation*. Upon reviewing Mr. Messenger's individual performance and his performance rating for 2011, and considering the scope of his responsibilities within the company and in relation to comparable officers at companies within the diversified public REIT peer group, in February 2012, the Compensation Committee awarded Mr. Messenger short-term incentive compensation in the amount of \$400,000 for fiscal 2011. The Compensation Committee determined that this amount was consistent with the target short-term incentive compensation as a percentage of overall compensation for the CFO position and that in light of his base salary and LTI compensation for 2011, it provides overall TDC potential consistent with the TDC target for the CFO position.

*Long-Term Incentive Compensation*. Under the 2010-2012 LTI Program, in 2010 Mr. Messenger was awarded 76,190 target award restricted shares of our common stock with a three-year target award amount of \$1.2 million. The restricted shares will vest if the company meets certain performance targets described above during the three-year performance period.

Mr. Messenger's overall TDC of \$1.1 million places his 2011 compensation at approximately the 40th percentile of the peer group for the CFO position based upon information available on the date when the compensation decisions were made, which is consistent with our compensation design and philosophy.

### ***Compensation of Senior Vice President Property Operations (Mr. Davis)***

*Base Salary*. For 2011, Mr. Davis received a base salary of \$300,000, which increased \$40,000 from the base salary that he received for 2010. Mr. Davis' base salary is below the 50th percentile for executive officers performing similar functions at the peer group.

*Short-Term Incentive Compensation and Bonus*. In February 2012, the Compensation Committee awarded Mr. Davis short-term incentive compensation in the total amount of \$438,000 for fiscal 2011, based on the company's performance against the annual performance metrics, and his individual performance, all as described above under *How We Determined Compensation for 2011 Short-Term Incentive Compensation*. Of the total amount, \$238,000 was attributable to the company's performance against the annual performance metrics and the

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remainder was attributable to Mr. Davis' individual performance. The Compensation Committee determined that \$300,000 of the short-term incentive compensation would be paid in shares of restricted stock that vest at the end of three years from the date of grant. In recognition of Mr. Davis' exceptional contributions in the execution of acquisitions and dispositions in 2011 and the significant additions of communities in new markets, particularly New York and Boston, the Compensation Committee awarded Mr. Davis an additional bonus of \$512,000.

*Long-Term Incentive Compensation.* Under the 2010-2012 LTI Program, in 2010 Mr. Davis was awarded 76,190 target award restricted shares of our common stock with a three-year target award amount of \$1.2 million. The restricted shares will vest if the company meets certain performance targets described above during the three-year performance period.

Mr. Davis' overall TDC of \$1.65 million places his 2011 compensation at approximately the 50th percentile of the peer group for his position based upon information available on the date when the compensation decisions were made, which is consistent with our compensation design and philosophy.

### ***Compensation of Senior Vice President – Asset Management (Mr. Alcock)***

*Base Salary.* For 2011, Mr. Alcock received a base salary of \$260,000. Mr. Alcock's base salary is below the 50th percentile for executive officers performing similar functions at the peer group.

*Short-Term Incentive Compensation and Bonus.* In February 2012, the Compensation Committee awarded Mr. Alcock short-term incentive compensation in the total amount of \$825,000 for fiscal 2011, based on the company's performance against the annual performance metrics, and his individual performance, all as described above under *How We Determined Compensation for 2011 – Short-Term Incentive Compensation*. Of the total amount, \$425,000 was attributable to the company's performance against the annual performance metrics and the remainder was attributable to Mr. Alcock's individual performance. The Compensation Committee determined that \$500,000 of the short-term incentive compensation would be paid in shares of restricted stock that vest in equal installments over three years from the date of grant. In recognition of Mr. Alcock's exceptional contributions in the sourcing and acquiring communities in the New York market, the Compensation Committee awarded Mr. Alcock an additional bonus of \$675,000.

*Long-Term Incentive Compensation.* Under the 2010-2012 LTI Program, in 2010 Mr. Alcock was awarded 35,874 target award restricted shares of our common stock with a three-year target award amount of \$800,000. The restricted shares will vest if the company meets certain performance targets described above during the three-year performance period.

Mr. Alcock's overall TDC of \$2.16 million places his 2011 compensation at approximately the 75th percentile of the peer group for his position based upon information available on the date when the compensation decisions were made, which is consistent with our compensation design and philosophy.

### ***Severance and Change of Control Arrangements***

We provide a description of change of control provisions in our 1999 Long-Term Incentive Plan and in an employment agreement with one of our named executive officers, as well as our policy with respect to severance benefits, below under *Post-Employment Compensation – Severance and Change of Control Arrangements*.

### ***Advisory Vote on Executive Compensation***

At the 2011 annual meeting of stockholders, the stockholders approved, on an advisory basis, the compensation of our named executive officers, as disclosed pursuant to the compensation disclosure rules of the SEC. The Compensation Committee reviewed the final vote results for that resolution, and we have not made any changes.

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to our executive compensation policies or decisions as a result of the vote. We have determined that our stockholders should cast an advisory vote on the compensation of our named executive officers on an annual basis. Accordingly, our board recommends that you vote **FOR** Proposal 3 at the annual meeting. For more information, see *Proposal No. 3 Advisory Vote on Executive Compensation* in this proxy statement.

## ***Accounting and Tax Effects***

The impact of accounting treatment is considered in developing and implementing our compensation programs generally, including the accounting treatment as it applies to amounts awarded or paid to our executives. The impact of federal tax laws on our compensation programs is also considered, including the deductibility of compensation paid to our named executive officers, as regulated by Section 162(m) of the Code.

Under Section 162(m) of the Code, we may not receive a federal income tax deduction for compensation paid to our CEO or any of the three other most highly compensated executive officers (other than the CFO) employed on the last day of the fiscal year to the extent that any of such persons receive more than \$1,000,000 in compensation in the fiscal year. However, if we pay compensation that is performance-based under Section 162(m), we can receive a federal income tax deduction for the compensation paid even if such compensation exceeds \$1,000,000 in a single year.

Our 1999 Long-Term Incentive Plan has been designed to permit awards under the plan to qualify as performance-based and, therefore, compensation realized in connection with options and grants of restricted stock that qualify as performance-based are fully tax deductible on our federal income tax return. To maintain flexibility in compensating executive officers in a manner designed to promote varying corporate goals, the Compensation Committee has not adopted a policy that all compensation must be deductible on our federal income tax returns.

The foregoing policy is subject to change as the Compensation Committee deems necessary from time to time to respond to economic conditions, meet competitive standards and to serve our objectives and our stockholders.

The impact of Section 409A of the Code is also taken into account. The 1999 Long-Term Incentive Plan has been designed to comply with the requirements of Section 409A of the Code so as to avoid possible adverse tax consequences that may result from noncompliance.

## ***Equity Granting Process***

Grants of stock options, restricted stock and other equity awards to our executive officers and other employees are approved by the Compensation Committee at regularly scheduled meetings, or occasionally by unanimous written consent. If approval is made at a meeting, the grant date of the award is the date of the meeting; if approval is by unanimous written consent, the grant date of the award is the day the last Compensation Committee member signs the written consent.

We have no practice of timing grants of stock options, restricted stock and other equity awards to coordinate with the release of material non-public information, nor have we timed the release of material non-public information for the purpose of affecting the value of any named executive officer compensation.

## ***Stock Ownership Guidelines***

To align the interests of our executive officers with the interests of our stockholders, each of our executive officers is required to comply with our Executive Stock Ownership Guidelines. These guidelines require our executive officers to own a specified number of shares of the company's common stock as determined by the executive officer's position within four years of the date of the executive officer's employment or appointment with the company. The individual guidelines are as follows:

110,000 shares for the CEO and President,

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50,000 shares for any Executive Vice President (or equivalent), and

20,000 shares for any Senior Vice President (or equivalent).

All of our named executive officers are in compliance with the Executive Stock Ownership Guideline applicable to their position. The Governance Committee may, from time to time, re-evaluate and revise these guidelines to give effect to changes in the price of our common stock or our capitalization.

Stock that counts towards satisfaction of the ownership guidelines include:

shares owned outright by the participant or his or her immediate family members residing in the same household,

vested restricted stock, and

shares into which limited partnership units of United Dominion Realty, L.P. may be redeemed for shares of our common stock. A copy of our Executive Stock Ownership Guidelines may be found on our corporate governance page on our website at [www.udr.com](http://www.udr.com). To access the guidelines on our website, click on [Investor Relations](#) and then click on [Corporate Governance](#).

## ***Hedging and Short Term Speculative Transactions***

We prohibit any company personnel, including our named executive officers, from engaging in any short-term, speculative securities transactions without prior approval, including purchasing securities on margin, engaging in short sales, buying or selling put or call options, trading in options (other than those granted by the company) and engaging in hedging transactions.

## ***Policy on Recoupment of Performance-Based Incentives***

Our Compensation Committee adopted the Policy on Recoupment of Performance-Based Incentives, which applies to our executive officers, including our named executive officers, and their performance-based incentive compensation beginning with their compensation for the 2010 fiscal year. This policy provides that if the board determines that the company's financial statements are required to be restated as a result of fraud committed by an executive officer, the board may seek to recoup any portion of the performance-based awards that the executive officer would not have received if the company's financial results had been reported properly. The board administers the policy and determines, in its sole discretion, the amount of the performance-based award to be recouped.

## ***Consideration of Risk***

The Compensation Committee is aware of the current economic conditions and the consequences to companies that have not appropriately balanced risk and reward in executive compensation. The Compensation Committee believes that the emphasis on long-term performance in the 1999 Long-Term Incentive Plan results in an overall compensation program that does not reward excessive risk-taking for the company. The company's compensation strategy is intended to mitigate risk by emphasizing long-term compensation and financial performance measures correlated with growing stockholder value rather than rewarding shorter performance and payout periods. Typically 50% or less of our key executive officers' total compensation is base salary and short-term incentive compensation, while the remaining 50% is tied to company and individual performance.

Our Compensation Committee believes that our executive incentive compensation arrangements do not encourage our executives to take unnecessary or excessive risks that could threaten the value of our company.





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While performance-based compensation constitutes a significant percentage of our executives' overall total compensation and thereby the Compensation Committee believes motivates our executives to help fulfill our corporate mission and vision, including specific and focused company performance objectives, the non-performance based compensation, for most executives for most years, is also a sufficiently high percentage of overall total compensation that the Compensation Committee does not believe that unnecessary or excessive risk taking is encouraged by the performance-based compensation. In addition, a significant portion of executive's performance-based compensation is in the form of long-term equity incentives, which do not encourage unnecessary or excessive risk because they generally vest over a three to four year period of time thereby focusing the executives on our company's long-term interests. In order to align the interests of our executive officers with the interests of our stockholders, each of our executive officers is required to comply with our Executive Stock Ownership Guidelines. Further, the Compensation Committee has adopted the Policy on Recoupment of Performance-Based Incentives as a means of discouraging unnecessary or excessive risk taking.

## **Compensation Committee Report**

The Compensation Committee has reviewed and discussed with our management the Compensation Discussion and Analysis beginning on page 23 of this proxy statement. Based on such review and discussions, the Compensation Committee recommended to the board that the Compensation Discussion and Analysis be included in this proxy statement.

### COMPENSATION AND MANAGEMENT

#### DEVELOPMENT COMMITTEE

Katherine A. Cattnach, Chair

Eric J. Foss

Jon A. Grove

Lynne B. Sagalyn

*The above report will not be incorporated by reference into any of our filings under the Securities Act of 1933 or the Securities Exchange Act of 1934, except to the extent that we specifically incorporate the same by reference.*

## **Compensation of Executive Officers**

The executive officers named in the table below are referred to in this proxy statement as the named executive officers. The table below summarizes for each of the named executive officers the compensation amounts paid or earned for the fiscal years ended December 31, 2009, December 31, 2010 and December 31, 2011 (except in the case of Mr. Davis, who was not a named executive officer in 2009 and Mr. Alcock, who joined UDR in December 2010).

**Table of Contents****Summary Compensation Table**

Name and Principal Position (a)	Year (b)	Salary (\$) (c)	Bonus (\$) (d)	Stock Awards(1) (\$) (e)	Option Awards(1) (\$) (f)	Non-Equity Incentive Plan Compensation (\$) (g)	Change		Total (\$) (j)
							In Pension Value and Nonqualified Deferred Compensation Earnings (h)	All Other Compensation (\$) (i)	
Thomas W. Toomey(2) Chief Executive Officer and President	2011	\$ 500,000	\$ 1,175,000	-0-	-0-	\$ 1,525,000	-0-	\$ 14,134	\$ 3,214,134
	2010	\$ 500,000	-0-	\$ 6,000,000	-0-	\$ 2,136,000	-0-	\$ 15,734	\$ 8,651,734
	2009	\$ 500,000	-0-	-0-	\$ 2,000,000	\$ 1,336,000	-0-	\$ 19,753	\$ 3,855,753
Warren L. Troupe(3) Senior Executive Vice President	2011	\$ 450,000	\$ 580,000	-0-	-0-	\$ 1,170,000	-0-	\$ 15,925	\$ 2,215,925
	2010	\$ 450,000	-0-	\$ 3,900,000	-0-	\$ 1,650,000	-0-	\$ 17,059	\$ 6,017,059
	2009	\$ 450,000	-0-	\$ 650,000	\$ 850,000	\$ 850,000	-0-	\$ 15,212	\$ 2,815,212
David L. Messenger(4) Senior Vice President and Chief Financial Officer	2011	\$ 300,000	\$ 400,000	-0-	-0-	-0-	-0-	\$ 20,045	\$ 720,045
	2010	\$ 275,000	\$ 425,000	\$ 1,200,000	-0-	-0-	-0-	\$ 20,305	\$ 1,920,305
	2009	\$ 275,000	\$ 325,000	\$ 525,000	-0-	-0-	-0-	\$ 21,374	\$ 1,146,374
Jerry A. Davis(5) Senior Vice President	2011	\$ 300,000	\$ 512,000	-0-	-0-	\$ 438,000		\$ 19,613	\$ 1,269,613
	2010	\$ 260,000	-0-	\$ 1,200,000	-0-	\$ 650,000	-0-	\$ 20,509	\$ 2,130,509
Property Operations									
Harry G. Alcock(6) Senior Vice President	2011	\$ 260,000	\$ 675,000	-0-	-0-	\$ 825,000		\$ 13,323	\$ 1,773,323
Asset Management									

(1) The dollar amounts reflected in the **Stock Awards** column represent the aggregate grant date fair value, computed in accordance with FASB ASC Topic 718, of grants of shares that vest over multiple years. The dollar amounts reflected in the **Option Awards** column represent the aggregate grant date fair value of the option awards, computed in accordance with FASB ASC Topic 718. For information regarding the valuation assumptions used in computing grant date fair value, refer to the note entitled **Employee Benefit Plans** in the Notes to our Consolidated Financial Statements included in our Annual Reports on Form 10-K for the fiscal years ended December 31, 2011, 2010 and 2009, as applicable.

(2) **Bonus** for 2011 includes \$700,000 that was paid in shares of restricted stock that vest in equal installments over three years from the date of grant. **Stock Awards** for 2010 includes the aggregate grant date fair value of restricted shares of our common stock award under the 2010-2012 LTI Program. Under the 2010-2012 LTI Program, Mr. Toomey was awarded 380,952 target award restricted shares of our common stock with a three-year target award amount of \$6 million. These restricted shares will vest only if the company meets certain performance targets during a three-year performance period, as described in more detail under *Compensation Discussion and Analysis How We Determined Compensation for 2011 LTI Compensation*. **All Other Compensation** includes \$9,134 for company paid health insurance (including dental) in 2011, and \$6,000 for company paid life insurance, accidental death and disability insurance and disability insurance in 2011.

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- (3) Stock Awards for 2010 includes the aggregate grant date fair value of restricted shares of our common stock awarded under the 2010-2012 LTI Program. Under the 2010-2012 LTI Program, Mr. Troupe was awarded 247,619 target award restricted shares of our common stock with a three-year target award amount of \$3.9 million. These restricted shares will vest only if the company meets certain performance targets during the three-year performance period, as described in more detail under *Compensation Discussion and Analysis How We Determined Compensation for 2011 LTI Compensation*. All Other Compensation includes \$6,782 for company paid health insurance (including dental) in 2011, \$5,000 for company paid life insurance, accidental death and disability and disability insurance in 2011 and \$4,143 for the company funded non-discretionary 401(k) Plan matching contribution.
- (4) Stock Awards for 2010 includes the aggregate grant date fair value of restricted shares of our common stock awarded under the 2010-2012 LTI Program. Under the 2010-2012 LTI Program, Mr. Messenger was

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awarded 76,190 target award restricted shares of our common stock with a three-year target award amount of \$1.2 million. These restricted shares will vest only if the company meets certain performance targets during the three-year performance period, as described in more detail under *Compensation Discussion and Analysis How We Determined Compensation for 2011 LTI Compensation*. All Other Compensation includes \$10,902 for company paid health insurance (including dental) in 2011, \$5,000 for company paid life insurance, accidental death and disability insurance and disability insurance in 2011 and \$4,143 for the company funded non-discretionary 401(k) Plan matching contribution.

(5) Non-Equity Incentive Plan Compensation for 2011 includes \$300,000 that was paid in shares of restricted stock that vest at the end of three years from the date of grant. Stock Awards for 2010 includes the aggregate grant date fair value of restricted shares of our common stock awarded under the 2010-2012 LTI Program. Under the 2010-2012 LTI Program, Mr. Davis was awarded 76,190 target award restricted shares of our common stock with a three-year target award amount of \$1.2 million. These restricted shares will vest only if the company meets certain performance targets described above during the three-year performance period, as described in more detail under *Compensation Discussion and Analysis How We Determined Compensation for 2010 LTI Compensation*. All Other Compensation includes \$10,470 for company paid health insurance (including dental) in 2011, \$5,000 for company paid life insurance, accidental death and disability insurance and disability insurance in 2011 and \$4,143 for the company funded non-discretionary 401(k) Plan matching contribution.

(6) Non-Equity Incentive Plan Compensation for 2011 includes \$500,000 that was paid in shares of restricted stock that vest in equal installments over three years from the date of grant. Stock Awards for 2010 includes the aggregate grant date fair value of restricted shares of our common stock awarded under the 2010-2012 LTI Program. Under the 2010-2012 LTI Program, Mr. Alcock was awarded 35,874 target award restricted shares of our common stock with a three-year target award amount of \$800,000. These restricted shares will vest only if the company meets certain performance targets during the three-year performance period, as described in more detail under *Compensation Discussion and Analysis How We Determined Compensation for 2011 LTI Compensation*. All Other Compensation includes \$8,323 for company paid health insurance (including dental) in 2011 and \$5,000 for company paid life insurance, accidental death and disability and disability insurance in 2011.

**Grants of Plan-Based Awards Table**

The following table provides information concerning each grant of a plan-based award made to a named executive officer in the 2011 fiscal year.

Name	Grant Date	Date of Committee Action, if Different from Grant Date	Estimated Possible Payouts Under Non-Equity Incentive Plan Awards			Estimated Future Payouts Under Equity Incentive Plan Awards			All Other Awards: Number of Stock or Units	All Option Exercises: Number of Securities Underlying Options	Base Price of Closing Price on Grant Date	Fair Value of Stock and Option Awards
			Threshold (\$)	Target (\$)	Maximum (\$)	Threshold (#)	Target (#)	Maximum (#)				
(a) Thomas W. Toomey	-	-	1,000,000	2,000,000	-	-	-	-	-	-	-	-
Warren L. Troupe	-	-	700,000	1,400,000	-	-	-	-	-	-	-	-
David L. Messenger	-	-	-	-	-	-	-	-	-	-	-	-
Jerry A. Davis	-	-	260,000	800,000	-	-	-	-	-	-	-	-
Harry G. Alcock	-	-	500,000	1,000,000	-	-	-	-	-	-	-	-

**Table of Contents*****Narrative Disclosure to Summary Compensation Table and Grants of Plan-Based Awards Table******LTI Plans***

The Compensation Committee established the 2010-2012 LTI Program for the company's senior executive officers, including Messrs. Toomey, Troupe, Messenger, Davis and Alcock. Under the 2010-2012 LTI Program, the named executive officers were awarded a grant of restricted shares of our common stock as set forth below, which will vest if the company meets certain performance targets during the three-year performance period.

<b>Named Executive Officer</b>	<b>Three-Year Target Award Amount</b>	<b>Number of Target Award Shares Granted</b>
Thomas W. Toomey	\$ 6,000,000	380,952
Warren L. Troupe	\$ 3,900,000	247,619
David L. Messenger	\$ 1,200,000	76,190
Jerry A. Davis	\$ 1,200,000	76,190
Harry G. Alcock	\$ 800,000	35,874

The restricted shares listed above were awarded to the named executive officers (other than Mr. Alcock) on February 26, 2010 at a price of \$15.75 per share, based on the trailing 20-day volume weighted average price of our common stock on the date of the grant. Mr. Alcock's restricted shares were awarded on December 13, 2010 at a price of \$22.30, based on the trailing 20-day volume weighted average price of our common stock on the date of the grant. During the three-year performance period, dividends on the restricted shares will be reinvested into additional restricted shares of common stock, and such additional shares will be subject to the same performance requirements as the original shares granted. For additional information regarding the performance targets, the vesting of the awards and the discretion retained by the Compensation Committee, see *Compensation Discussion and Analysis - How We Determined Compensation for 2011 - LTI Compensation*.

Under the 2009 LTI plan for Messrs. Toomey and Troupe, the target, initial and actual award levels granted to Messrs. Toomey and Troupe were as follows:

	<b>Amount of Award</b>	<b>Target/Actual Award (Shares)</b>	<b>Target/Actual Award (Options)</b>	<b>Target/Actual Award Option Strike Price</b>
Thomas W. Toomey	\$ 2,000,000	-0-	1,680,672	\$ 10.06
Warren L. Troupe	\$ 1,300,000	58,151(1)	546,218	\$ 10.06

(1) The vesting of the shares (granted at a price of \$11.17 per share) was contingent on achieving an FFO of \$1.00 per share in 2009, which the company achieved.

Participants are paid dividends on the target award shares during the performance period. Subject to the participant's continued employment with us, the actual award shares vest pro rata over three years from the date of grant in three annual installments.

***PARS Program***

A part of our LTI compensation plan is Performance Accelerated Restricted Stock Awards, or PARS, under our 1999 Long-Term Incentive Plan. However, none of our Chief Executive Officer or any of the named executive officers is now eligible to participate in the PARS Program. Among our named executive officers, only Messrs. Messenger and Davis participated in the 2009 PARS Program.

Under our PARS Program, an executive may be awarded a number of shares of restricted common stock with a target grant date value equal to a percentage of the participating executive's base salary. The shares of restricted common stock may be adjusted, upward or downward, based on the company's FFO and incremental growth in



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FFO compared to selected peer companies in the REIT industry and our FFO targets during the performance period. The target award level is set by the Compensation Committee, in consultation with our CEO, each year and compares our performance to the relative performance of the selected peer companies during the performance period, which ends at the end of the fiscal year. Participants are paid dividends on the target award shares during the performance period.

The target award levels expressed as a percentage of the 2009 base salary, the initial number of shares and the actual number of shares granted to Messrs. Messenger and Davis under the 2009 PARS Program were as follows:

	Percentage of Base Salary	Target Award (Shares)	Actual Award (Shares)(1)
David L. Messenger	109%	21,548	16,161
Jerry A. Davis	125%	21,548	15,514

(1) The earned shares under the 2009 PARS were fully vested on January 1, 2012.

**Matching 401(k) Contributions**

In 2011, Messrs. Troupe, Messenger and Davis, each received a non-discretionary 401(k) matching contribution made by us under our Profit Sharing Plan in the amount of \$4,143. In 2010, Messrs. Troupe, Messenger and Davis each received a non-discretionary 401(k) matching contribution made by us under our Profit Sharing Plan in the amount of \$5,294, \$4,571 and \$5,294, respectively. In 2009, Mr. Messenger received a non-discretionary 401(k) matching contribution made by us under our Profit Sharing Plan in the amount of \$6,121. These amounts are reflected in the Summary Compensation Table under All Other Compensation.

**Outstanding Equity Awards at 2011 Fiscal Year-End**

The following table provides information concerning unexercised options, stock that has not vested and equity incentive plan awards for each named executive officer outstanding as of the end of the 2011 fiscal year.

Name	Number of Securities Underlying Unexercised Option (#) Exercisable	Number of Securities Underlying Unexercised Option (#) Unexercisable	Option Awards			Number of Shares of Units of Stock That Have Not Vested (#)	Stock Awards		Equity Incentive Plan Awards: Unearned Shares, Units or Other Rights That Have Not Vested	Equity Incentive Plan Awards: Market or Payout Value of Unearned Shares, Units or Other Rights That Have Not Vested
			Equity Incentive Plan Awards: Number of Securities Underlying Unexercised Options	Option Exercise Price (\$)	Option Expiration Date		Market Value of Shares or Units of Stock That Have Not Vested (\$)	Equity Incentive Plan Awards: Number of Unearned Shares, Units or Other Rights That Have Not Vested		

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(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)	(#) (i)	(#) (j)
Thomas W. Toomey	187,751	-	-	\$24.38	2/7/15	23,073	\$579,132	404,444	\$10,151,544
	1,120,448	-	-	\$10.06	2/12/19	-	-	-	-
	-	-	560,224	\$10.06	2/12/19	-	-	-	-
Warren L. Troupe	162,405	54,135	-	\$24.38	3/3/18	19,384	\$486,538	262,888	\$6,598,489
	332,212	-	-	\$10.06	2/12/19	44,053	\$1,105,730	-	-
	-	-	182,073	\$10.06	2/12/19	-	-	-	-
David L. Messenger	5,413	-	-	\$13.74	10/25/12	3,030	\$76,053	80,885	\$2,030,214
	9,393	-	-	\$25.10	4/1/15	598	\$15,010	-	-
	-	-	-	-	-	5,387	\$135,214	-	-
	-	-	-	-	-	4,854	\$121,835	-	-
Jerry A. Davis	14,639	-	-	\$25.10	4/1/15	5,172	\$129,817	80,885	\$2,030,214
	-	-	-	-	-	4,854	\$121,835	-	-
Harry G. Alcock	-	-	-	-	-	-	-	37,054	\$930,055



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The following table provides grant and vesting dates as of December 31, 2011 for each of the unvested stock awards listed in the table above.

	<b>Grant Date</b>	<b>Unvested Shares</b>	<b>Vesting Date</b>
Thomas W. Toomey	2/7/2008	23,073	2/7/2012
Warren L. Troupe	1/1/2009 3/3/2008	19,384 44,053	1/1/2012 3/3/2012
David L. Messenger	6/2/2008 1/1/2008 1/1/2009 2/1/2010	3,030 598 5,387 4,854	6/2/2012 1/1/2012 1/1/2012 1/3 vests on each of 2/1/2012,  2/1/2013 and 2/1/2014
Jerry A. Davis	1/1/2009 2/1/2010	5,172 4,854	1/1/2012 1/3 vests on each of 2/1/2012,  2/1/2013 and 2/1/2014
Harry G. Alcock	-	-	-

***Option Exercises and Stock Vested***

The following table provides information concerning exercise of stock options and vesting of stock during the 2011 fiscal year for each of the named executive officers.

<b>Name</b>	<b>Option Awards</b>		<b>Stock Awards</b>	
	<b>Number of Shares Acquired on Exercise</b>	<b>Value Realized on Exercise</b>	<b>Number of Shares Acquired on Vesting</b>	<b>Value Realized on Vesting</b>
<b>(a)</b>	<b>(#)</b>	<b>(\$)</b>	<b>(#)</b>	<b>(\$)</b>
	<b>(b)</b>	<b>(c)</b>	<b>(d)</b>	<b>(e)</b>
Thomas W. Toomey	195,125	\$ 2,591,257	44,331	\$ 1,046,096
Warren L. Troupe	116,167	\$ 1,619,363	69,016	\$ 1,646,305
David L. Messenger	-	-	11,750	\$ 282,857
Jerry A. Davis	-	-	11,188	\$ 265,345
Harry G. Alcock	-	-	-	-

***Pension Benefits Table***

We do not have any pension plans for our associates. We do have a 401(k) plan and our matching contributions are included in the Summary Compensation Table under the heading All Other Compensation.

***Nonqualified Deferred Compensation Table***

We do not have any nonqualified deferred compensation plans for our associates.

**Employment and Other Agreements**

*Employment Agreement.* In February 2008, we entered into an employment agreement with Warren L. Troupe, our Senior Executive Vice President, General Counsel and Corporate Secretary. Under the terms of the agreement, we have agreed to pay Mr. Troupe a base salary of \$450,000 per year, subject to annual review. The agreement also provides that Mr. Troupe is eligible to receive a discretionary cash bonus in the range of 200% to

## **Table of Contents**

350% of his annual salary, based on our CEO's evaluation of Mr. Troupe's performance together with his ability to accomplish mutually established individual and corporate goals. Pursuant to the agreement, we also granted Mr. Troupe 176,911 shares of restricted common stock priced at approximately \$21.94 per share, which shares vested pro rata over a four-year period ending March 3, 2012. He was also granted an option to purchase 216,540 shares of our common stock at an exercise price of \$24.38 per share, which vested pro rata over a four-year period ending March 3, 2012. The agreement provides that Mr. Troupe will participate in our long-term incentive programs that are described above under the caption *Narrative Disclosure to Summary Compensation Table and Grants of Plan-Based Awards Table - LTI Plans*. The agreement also provides that Mr. Troupe will receive certain benefits upon a change of control that are described below under the caption *Post-Employment Compensation - Severance and Change of Control Arrangements*. Pursuant to the agreement, Mr. Troupe is eligible to enroll in our medical, dental, life and vision plans. Mr. Troupe's employment with us is at-will and may be terminated by us or by Mr. Troupe at any time for any reason and without a requirement of cause.

We do not have employment agreements or arrangements with any of our other named executive officers other than the agreements and compensation programs described elsewhere in this proxy statement.

*Other Agreements with Executive Officers.* In November 2005, we entered into an aircraft time-share agreement with Mr. Toomey. Under this aircraft time-share agreement, we agreed to lease an aircraft, including crew and flight services, to Mr. Toomey for personal flights from time to time upon his request. Mr. Toomey paid us a lease fee equal to all actual expenses of each specific flight within 30 days of receipt of the invoice from the company, which we will provide to Mr. Toomey on the last day of the month in which the flight occurred. This aircraft time-share agreement with Mr. Toomey could be terminated by either party upon ten days' notice and would automatically terminate upon the date Mr. Toomey is no longer employed by us.

In December 2011, we entered into an aircraft time-share agreement with each of Messrs. Toomey and Troupe. Under each aircraft time-share agreement, we have agreed to lease an aircraft, including crew and flight services, to Messrs. Toomey and Troupe for personal flights from time to time upon their request. Messrs. Toomey and Troupe will pay us a lease fee as may be set by the board from time to time for the flight expenses that may be charged under applicable regulations. We will invoice Mr. Toomey and Mr. Troupe on the last day of the month in which any respective flight occurs. Each aircraft time-share agreement will remain in effect until December 15, 2014, and each agreement may be terminated by either party upon ten days' prior written notice. Each agreement automatically terminates upon the date either Mr. Toomey or Mr. Troupe, respectively, are no longer employed by us.

In 2011, Mr. Toomey paid us \$106,480 and Mr. Troupe paid us \$4,960 for aircraft lease payments as contemplated by these agreements.

## **Post-Employment Compensation**

### **Severance and Change of Control Arrangements**

*Change of Control.* Under the provisions of our 1999 Long-Term Incentive Plan, all outstanding options, stock appreciation rights and other awards that may be exercised generally become fully exercisable and all restrictions on outstanding awards will lapse upon the occurrence of a change of control unless otherwise provided in the award agreement. Change of control is defined in the Plan as (1) a merger or consolidation in which we are not the surviving entity, except for a transaction the principal purpose of which is to change the state in which we are incorporated; (2) the transfer or sale of all or substantially all of our assets other than to an affiliate or subsidiary of ours; (3) the liquidation of our company; or (4) the acquisition by any person, or by a group of persons acting in concert, of more than 50% of our outstanding voting securities, which results in the resignation or addition of 50% or more independent members of our board.

In February 2008, we entered into an employment agreement with Mr. Troupe, and pursuant to the terms of the agreement, in the event of a change of control, as such term is defined in the 1999 Long-Term Incentive Plan, all of his outstanding options, restricted stock, and any other awards in the nature of rights that may be exercised

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shall become fully vested and immediately exercisable; all restrictions on any outstanding other awards held by Mr. Troupe (such as awards of restricted stock) shall lapse; and the balance in any deferred compensation plan or stockholder value plan shall become fully vested and immediately payable.

If a change in control occurred effective as of December 31, 2011, the value of the cash payments and the benefits provided (based on the exercise of options and the release of restrictions on previously granted stock awards) to each of the named executive officers would have been as follows:

Name	Cash Payments	Value of Outstanding Options	Value of Outstanding Restricted Stock Awards	Value of Unused Vacation	Total
Thomas W. Toomey	-	\$ 8,425,769	\$ 579,132	\$ 48,349	\$ 9,053,250
Warren L. Troupe	-	\$ 2,738,378	\$ 1,592,269	\$ 34,615	\$ 4,365,262
David L. Messenger	-	-	\$ 348,112	\$ 28,832	\$ 376,944
Jerry A. Davis	-	-	\$ 251,653	\$ 4,712	\$ 256,365
Harry G. Alcock	-	-	-	\$ 16,154	\$ 16,154

*Severance Benefits.* We believe that, in order to attract and retain the best management talent, companies should provide reasonable severance benefits to employees. We believe these severance benefits should reflect the fact that it may be difficult for employees to find comparable employment within a short period of time. They also should disentangle the company from the former employee as soon as practicable. With respect to our senior management, severance benefits are individually negotiated.

With the exception of the agreement with Mr. Troupe, we currently do not have any other contractual severance arrangements with our named executive officers.

**Compensation Risks**

We have reviewed our overall compensation programs and practices for our employees, and we believe that any risks arising from those compensation policies and practices are not reasonably likely to have a material adverse effect on the company. In reaching this conclusion, we reviewed the incentives created by our compensation policies and practices, how those incentives may create risks, and the mitigating factors or controls that addressed the potential adverse effect of any such risks. As with the compensation programs and practices in place for our executive officers, we do not believe that any of our incentive compensation arrangements for employees encourage them to take unnecessary or excessive risks that could threaten the value of our company.

**Review, Approval or Ratification of****Transactions with Related Persons**

Our board has adopted a policy relating to the review, approval and ratification of transactions with related persons. The company recognizes that there are situations where related person transactions may be in, or not inconsistent with, the best interest of the company and therefore the board adopted a written policy to provide a procedure for the review, approval or ratification of related person transactions. The policy applies to any transaction, the amount of which exceeds \$120,000, between the company and any person who is a director, executive officer or the beneficial owner of more than 5% of any class of the company's voting securities. Any related person transaction is subject to approval by the board or the executive committee of the board.



**Table of Contents****Equity Compensation Plan Information**

The following table provides information about shares of our common stock that we may issue upon the exercise of options, warrants and rights under our existing equity compensation plans. All information is provided as of December 31, 2011. Our 1999 Long-Term Incentive Plan is our only stockholder approved equity compensation plan.

Plan Category	Number of Securities to be Issued upon Exercise of Outstanding Options, Warrants and Rights	Weighted-Average Exercise Price of Outstanding Options, Warrants and Rights	Number of Securities Remaining Available for Future Issuance Under Equity Compensation Plans (Excluding Securities Reflected in Column (a))
	(a)	(b)	(c)
Equity compensation plans approved by the security holders	2,690,802	\$ 12.61	8,726,644
Equity compensation plans not approved by the security holders			
<b>Total</b>	<b>2,690,802</b>	<b>\$ 12.61</b>	<b>8,726,644</b>

The weighted average remaining term of the outstanding options is 6.4 years and we have 1,207,766 unvested full value awards outstanding as of December 31, 2011.

**AUDIT COMMITTEE REPORT**

*Notwithstanding anything to the contrary set forth in any of our previous or future filings under the Securities Act of 1933 or the Securities Exchange Act of 1934 that might incorporate this proxy statement or future filings with the Securities and Exchange Commission, in whole or part, the following report shall not be deemed to be incorporated by reference into any such filing.*

The Audit Committee has reviewed and discussed our unaudited financial statements for the quarters ended March 31, June 30 and September 30, 2011 and our December 31, 2011 audited financial statements with management and with Ernst & Young LLP, our independent accountants. Each member of the Audit Committee is independent in accordance with the applicable corporate governance listing standards of the NYSE.

The Audit Committee has also discussed with Ernst & Young LLP the matters required to be discussed by Statement on Auditing Standards No. 61, as amended (AICPA, *Professional Standards*, Vol. 1, AU section 380), as adopted by the Public Company Accounting Oversight Board in Rule 3200T. This included (1) the auditor's judgment about the quality, not just the acceptability, of our accounting principles as applied in our financial reporting, (2) methods used to account for significant unusual transactions, (3) the effect of significant accounting policies in controversial or emerging areas for which there is a lack of authoritative guidance or consensus, (4) the process used by management in formulating particularly sensitive accounting estimates and the basis for the auditor's conclusions regarding the reasonableness of those estimates, (5) the auditor's responsibility for other information containing audited financial statements, such as Management's Discussion and Analysis of Financial Conditions and Results of Operation, the level of responsibility assumed by the auditor in auditing the financial statements

and that such audit is designed to obtain reasonable, rather than absolute, assurance about financial statements, and (6) any disagreements with management over the application of accounting principles.

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In addition, the Audit Committee has received from Ernst & Young LLP the written disclosures required by Rule 3526 of the Public Company Accounting Oversight Board, Communication with Audit Committees Concerning Independence, regarding their independence, and has discussed with Ernst & Young LLP their independence relative to us, including whether the provision of their services is compatible with maintaining Ernst & Young LLP's independence.

Based on the review and discussions referred to above, the Audit Committee recommended to the board that the December 31, 2011 audited financial statements be included in our Annual Report on Form 10-K filed with the Securities and Exchange Commission.

**AUDIT COMMITTEE**

Thomas C. Wajnert, Chair (term as a  
director expires at the annual meeting)

Robert P. Freeman

Mark J. Sandler

**Audit Fees**

In connection with the audit of the 2011 financial statements, we entered into an engagement agreement with Ernst & Young LLP which set forth the terms by which Ernst & Young LLP will perform audit services for us. That agreement is subject to alternative dispute resolution procedures.

The following table sets forth the aggregate fees billed or to be billed by Ernst & Young LLP for the following services during fiscal 2011 and fiscal 2010.

Description of Services	2011	2010
Audit Fees(1)	\$ 1,693,522	\$ 1,539,960
Audit-Related Fees(2)		
Tax Fees(3)		
All Other Fees		
Total	\$ 1,693,522	\$ 1,539,960

(1) Audit fees consist of fees for the audit and review of the company's consolidated financial statements, acquisition audits, statutory audits, comfort letters, consents, debt covenant letters and assistance with and review of documents filed with the SEC.

(2) Audit-related fees consist of fees for audit-related fees for partnership and benefit plan audits, review of proxy materials, accounting advice in connection with specific transactions, internal control reviews and various attestation engagements.

(3) Tax fees consist of fees for tax compliance, tax advisory services (1031 and state planning) and tax planning.





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## **Pre-Approval Policies and Procedures**

The charter of the Audit Committee provides that the Audit Committee is responsible for the pre-approval of all audit and permitted non-audit services to be performed for the company by the independent auditors. All of the fees paid to the independent auditors that are shown in the chart above for 2011 were approved by the Audit Committee in accordance with the procedures described below.

The Audit Committee reviews at its meetings audit and non-audit services proposed to be provided by the independent registered public accounting firm. The Committee has delegated to the Chair, or an alternate member of the Audit Committee, the authority to grant pre-approvals if either deems it necessary or appropriate to consider a pre-approval request without a meeting of the full Audit Committee. Pre-approvals by the Chair or alternate member are reviewed with the Audit Committee at its next regularly scheduled meeting.

In considering the pre-approval of proposed audit or non-audit services by the independent auditors, management reviews with the Audit Committee or its delegate, a description of and the budget for the proposed service and the reasons that the independent auditors are being requested to provide the services, including any possible impact on the independence of the independent auditors. Additional Audit Committee approval is required if the pre-approved services exceed the pre-approved budgeted amount for the services.

## **PROPOSAL NO. 2**

# **RATIFICATION OF APPOINTMENT OF INDEPENDENT AUDITORS**

Ernst & Young LLP, independent registered public accounting firm, served as our auditors for fiscal 2011. Our Audit Committee has selected Ernst & Young LLP to audit our financial statements for fiscal 2012. We expect that a representative of Ernst & Young LLP will be present at the meeting, will have the opportunity to make a statement if he or she desires to do so and will be available to answer any appropriate questions from stockholders.

## **Vote Required and Board of Directors Recommendation**

Although it is not required to do so, the board is submitting the Audit Committee's selection of our independent registered public accounting firm for ratification by the stockholders at the meeting in order to ascertain the view of our stockholders regarding such selection. The affirmative vote of a majority of the votes cast at the meeting will be required to approve this proposal. In the event the stockholders do not ratify this appointment, the Audit Committee will reconsider its selection, but still may determine that the appointment of our independent registered public accounting firm is in the best interests of the company and its stockholders. Even if the appointment is ratified by the stockholders, the Audit Committee, in its discretion, may appoint a different independent registered public accounting firm at any time during the year if the Audit Committee determines that such a change would be in the best interests of the company and its stockholders.

**Our board recommends that the stockholders vote FOR  
the ratification of the appointment of Ernst & Young LLP  
as our independent registered public accounting firm for fiscal 2012.**



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## PROPOSAL NO. 3

### ADVISORY VOTE ON EXECUTIVE COMPENSATION

The Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010 added Section 14A to the Exchange Act, which enables our stockholders to vote to approve, on an advisory basis, the compensation of our named executive officers as disclosed in this proxy statement in accordance with the SEC's rules.

As described in detail under the heading *Executive Compensation – Compensation Discussion and Analysis*, our executive compensation programs are designed to further our strategic plan and our goal of increasing stockholder value by providing equitable economic motivation to our executive officers and other key employees. Our compensation philosophy is that total direct compensation, which consists of base salary, short-term incentive compensation and long-term incentive compensation, should be targeted for the 75th percentile of the peer group when target performance objectives are met, and, when performance warrants, total direct compensation will exceed the 75th percentile of the peer group. In addition, the Compensation Committee may also determine, in its discretion, that it is appropriate to award additional bonuses in recognition of exceptional performance and in the case of other extraordinary circumstances. The mix, level and structure of the components of total direct compensation generally reflect real estate industry practices as well as the executive's role and relative impact on business results consistent with our variable pay-for-performance philosophy. Please read the *Executive Compensation* section beginning on page 23, which includes the Compensation Discussion and Analysis, the tabular disclosure regarding the compensation of our named executive officers and the accompanying narrative disclosure set forth in this proxy statement for additional details about our executive compensation programs, including information about the fiscal year 2011 compensation of our named executive officers.

We are asking our stockholders to indicate their support for our named executive officer compensation as described in this proxy statement. Accordingly, our board is asking our stockholders to cast a non-binding advisory vote **FOR** the following resolution at the annual meeting:

RESOLVED, that the company's stockholders approve, on an advisory basis, the compensation of the named executive officers, as disclosed in the company's Proxy Statement for the 2012 Annual Meeting of Stockholders pursuant to the compensation disclosure rules of the Securities and Exchange Commission, including the Compensation Discussion and Analysis, the Summary Compensation Table and the other related tables and disclosure.

#### **Vote Required and Board of Directors Recommendation**

The vote on the compensation of our named executive officers as disclosed in this proxy statement is advisory, and therefore not binding on the company, the Compensation Committee or our board. Our board and our Compensation Committee value the opinions of our stockholders and to the extent there is any significant vote against the named executive officer compensation as disclosed in this proxy statement, we will consider our stockholders' concerns and the Compensation Committee will evaluate whether any actions are necessary to address those concerns. We have determined that our stockholders should cast an advisory vote on the compensation of our named executive officers on an annual basis. Unless this policy changes, the next advisory vote on the compensation of our named executive officers will be at the 2013 annual meeting of stockholders. The affirmative vote of a majority of votes cast is required to approve, on an advisory basis, the compensation of the named executive officers, as disclosed in the company's proxy statement pursuant to the compensation disclosure rules of the Securities and Exchange Commission, including the Compensation Discussion and Analysis, the Summary Compensation Table and the other related tables and disclosure.

**Our board recommends that the stockholders vote **FOR** the approval of the compensation of our named executive officers, as disclosed in this proxy statement pursuant to the compensation disclosure rules of the Securities and Exchange Commission.**



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## OTHER MATTERS

### Section 16(a) Beneficial Ownership Reporting Compliance

Section 16(a) of the Securities Exchange Act of 1934 requires our executive officers and directors and persons who own more than 10% of a registered class of our equity securities to file reports of ownership on Form 3 and changes in ownership on Form 4 or 5 with the SEC. Such executive officers, directors and 10% stockholders are also required by SEC rules to furnish us with copies of all Section 16(a) reports they file.

To our knowledge, based solely on our review of the copies of such forms received by us or written representations from certain reporting persons that no Form 5s were required for such persons, we believe that, during fiscal 2011, all Section 16(a) filing requirements applicable to our executive officers, directors and 10% stockholders were complied with, except as follows: one late Form 4 for Mr. Toomey, reporting one transaction; one late Form 4 for Mr. Troupe, reporting one transaction; one late Form 4 for Mr. Messenger, reporting one transaction; one late Form 4 for Mr. Alcock, reporting one transaction; and one late Form 4 for Mr. Davis, reporting one transaction.

### Delivery of Voting Materials

To reduce the expenses of delivering duplicate materials to our stockholders, we are delivering one copy of the Notice of Internet Availability to stockholders who share the same address unless otherwise requested. The Notice of Internet Availability will instruct you as to how you may access and review all of the proxy materials on the Internet. The Notice of Internet Availability also instructs you as to how you may submit your proxy through the Internet. If you would like to receive a paper or e-mail copy of the proxy materials, you should follow the instructions for requesting such materials in the Notice of Internet Availability.

If you share an address with another stockholder and have received only one copy of the Notice of Internet Availability, and would like to request a separate copy of the Notice of Internet Availability, you may write or call us to request a separate copy of the Notice of Internet Availability at no cost to you. For future annual meetings, you may request a separate copy of the Notice of Internet Availability or request that we only send one copy of the Notice of Internet Availability to you if you are receiving multiple copies by calling us at (720) 283-6120 or by writing to us to the attention of Investor Relations, 1745 Shea Center Drive, Suite 200, Highlands Ranch, Colorado 80129-1540.

### Annual Report

**We will, upon written request and without charge, provide to any person solicited hereunder, a copy of our Annual Report on Form 10-K for the year ended December 31, 2011, including financial statements and financial statement schedules, as filed with the SEC.** Requests should be addressed to the attention of Investor Relations, 1745 Shea Center Drive, Suite 200, Highlands Ranch, Colorado 80129-1540.

### Stockholder Proposals for the 2013 Annual Meeting of Stockholders

The submission deadline for stockholder proposals to be included in our proxy materials for the 2013 annual meeting of stockholders pursuant to Rule 14a-8 under the Exchange Act is December 5, 2012, except as may otherwise be provided in Rule 14a-8. All such proposals must be in writing and should be sent to our Corporate Secretary at 1745 Shea Center Drive, Suite 200, Highlands Ranch, Colorado 80129-1540.

### Advance Notice Procedures for the 2013 Annual Meeting of Stockholders

In accordance with our Amended and Restated Bylaws, any stockholder who intends to submit a proposal at our 2013 annual meeting of stockholders, or bring a director nominee before the meeting, must, in addition to complying with applicable laws and regulations and the requirements of our Amended and Restated Bylaws,

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provide written notice to us for consideration no sooner than November 5, 2012 and no later than December 5, 2012. Such notice should be sent to our Corporate Secretary at 1745 Shea Center Drive, Suite 200, Highlands Ranch, Colorado 80129-1540. Please refer to the full text of our advance notice Bylaw provisions for additional information and requirements. A copy of our Amended and Restated Bylaws may be obtained by writing to our Corporate Secretary at the address listed above or by visiting the Investor Relations page of our website at [www.udr.com](http://www.udr.com), under Corporate Governance.

**It is important that proxies be returned promptly. We depend upon all stockholders promptly signing and returning the enclosed proxy to avoid costly solicitation. You can save us considerable expense by signing and returning your proxy at once. You may also vote electronically through the Internet or by telephone as shown on the enclosed proxy card and as discussed above.**

For the Board of Directors

UDR, INC.

WARREN L. TROUPE

Senior Executive Vice President

and Corporate Secretary

Dated: April 4, 2012



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*UDR, INC.*

*1745 SHEA CENTER DRIVE*

*SUITE 200*

*HIGHLANDS RANCH, CO 80129*

**VOTE BY INTERNET - [www.proxyvote.com](http://www.proxyvote.com)**

Use the Internet to transmit your voting instructions and for electronic delivery of information up until 11:59 P.M. Eastern Time the day before the cut-off date or meeting date. Have your proxy card in hand when you access the web site and follow the instructions to obtain your records and to create an electronic voting instruction form.

**ELECTRONIC DELIVERY OF FUTURE STOCKHOLDER COMMUNICATIONS**

If you would like to reduce the costs incurred by UDR, Inc. in mailing proxy materials, you can consent to receiving all future proxy statements, proxy cards and annual reports electronically via e-mail or the Internet. To sign up for electronic delivery, please follow the instructions above to vote using the Internet and, when prompted, indicate that you agree to receive or access Stockholder Communications electronically in future years.

**VOTE BY PHONE - 1-800-690-6903**

Use any touch-tone telephone to transmit your voting instructions up until 11:59 P.M. Eastern Time the day before the cut-off date or meeting date. Have your proxy card in hand when you call and then follow the instructions.

**VOTE BY MAIL**

Mark, sign and date your proxy card and return it in the postage-paid envelope we have provided or return it to UDR, Inc. c/o Broadridge, 51 Mercedes Way, Edgewood, NY 11717.

TO VOTE, MARK BLOCKS BELOW IN BLUE OR BLACK INK AS FOLLOWS:



Edgar Filing: UDR, Inc. - Form DEF 14A

Signature [PLEASE SIGN WITHIN BOX]

Date

Signature (Joint Owners)

Date

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**UDR, INC.**

**ANNUAL MEETING OF STOCKHOLDERS**

**May 16, 2012**

**11:00 a.m. Local Time**

Four Seasons Hotel Denver

1111 14th Street

Denver, Colorado 80202

**This proxy is solicited on behalf of the Board of Directors of UDR, Inc. for use at the Annual Meeting on May 16, 2012.**

The shares of stock held in your account or in a dividend reinvestment account will be voted as you specify on the reverse side.

**If no choice is specified, the proxy will be voted FOR each of the nominees listed in Item 1 and FOR Items 2 and 3.**

By signing the proxy, you (i) acknowledge receipt of the notice of annual meeting of stockholders and proxy statement, each dated April 4, 2012, (ii) revoke all prior proxies, and (iii) appoint James D. Klingbeil and Thomas W. Toomey, or either of them, as proxies and attorneys-in-fact, each with the power to appoint his substitute and hereby authorizes them to represent and to vote the shares which you would be entitled to vote if then and there personally present on the matters shown on the reverse side and any other matters which may come before the Annual Meeting and any adjournment thereof.

See reverse for voting instructions

**Important Notice Regarding the Availability of Proxy Materials for the Annual Meeting:**

UDR, Inc.'s Notice of Annual Meeting and Proxy Statement, Form 10-K for the year ended December 31, 2011 and Shareholder Letter are available on the Internet at [www.proxyvote.com](http://www.proxyvote.com).

M42817-P22391

**UDR, INC.**

**THIS PROXY IS SOLICITED ON BEHALF OF THE BOARD OF DIRECTORS**

**ANNUAL MEETING OF STOCKHOLDERS**

**MAY 16, 2012**

The stockholder(s) hereby appoint(s) James D. Klingbeil and Thomas W. Toomey, or either of them, as proxies and attorneys-in-fact, each with the power to appoint his substitute and hereby authorizes them to represent and to vote, as designated on the reverse side of this proxy card, all of the shares of common stock and/or Series E preferred stock or Series F preferred stock of UDR, Inc. that the stockholder(s) is/are entitled to vote at the Annual Meeting of Stockholders to be held at 11:00 a.m., local time on May 16, 2012, at the Four Seasons Hotel Denver, 1111 14th Street, Denver, Colorado 80202, and any adjournment or postponement thereof.

**THIS PROXY, WHEN PROPERLY EXECUTED, WILL BE VOTED AS DIRECTED BY THE STOCKHOLDER(S). IF NO SUCH DIRECTIONS ARE MADE, THIS PROXY WILL BE VOTED FOR THE ELECTION OF THE NOMINEES LISTED ON THE REVERSE SIDE FOR THE BOARD OF DIRECTORS AND FOR ITEMS 2 AND 3.**

**PLEASE MARK, SIGN, DATE AND RETURN THIS PROXY CARD PROMPTLY USING THE ENCLOSED REPLY ENVELOPE**

**Address Changes:**

(If you noted any Address Changes above, please mark corresponding box on the reverse side.)

**CONTINUED AND TO BE SIGNED ON REVERSE SIDE**