

SYMANTEC CORP  
Form 10-K  
May 21, 2012  
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**UNITED STATES SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**Form 10-K**

(Mark One)

**ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934**

For the Fiscal Year Ended March 30, 2012

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934**

For the Transition Period from            to            .

Commission File Number 000-17781

**SYMANTEC CORPORATION**

*(Exact name of the registrant as specified in its charter)*

**Delaware**  
*(State or other jurisdiction of  
incorporation or organization)*  
**350 Ellis Street,**

**Mountain View, California**  
*(Address of principal executive offices)*

**77-0181864**  
*(I.R.S. Employer  
Identification No.)*

**94043**  
*(zip code)*

**Registrant's telephone number, including area code:**

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(650) 527-8000

**Securities registered pursuant to Section 12(b) of the Act:**

**Common Stock, par value \$0.01 per share**  
(Title of each class)

**The Nasdaq Stock Market LLC**  
(Name of each exchange on which registered)

**Securities registered pursuant to Section 12(g) of the Act:**

**None**

(Title of class)

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or 15(d) of the Exchange Act. Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company   
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Aggregate market value of the voting stock held by non-affiliates of the registrant, based upon the closing sale price of Symantec common stock on September 30, 2011 as reported on the Nasdaq Global Select Market: \$12,043,599,957.

Number of shares outstanding of the registrant's common stock as of April 27, 2012: 720,745,832

**DOCUMENTS INCORPORATED BY REFERENCE**

The information called for by Part III will be included in an amendment to this Form 10-K or incorporated by reference from the registrant's definitive Proxy Statement to be filed pursuant to Regulation 14A.



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**SYMANTEC CORPORATION**

**FORM 10-K**

**For the Fiscal Year Ended March 30, 2012**

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Symantec, we, us, our, and the Company refer to Symantec Corporation and all of its subsidiaries. Symantec, the Symantec Logo, Norton Veritas are trademarks or registered trademarks of Symantec in the U.S. and other countries. Other names may be trademarks of their respective owners.

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**FORWARD-LOOKING STATEMENTS AND FACTORS THAT MAY AFFECT FUTURE RESULTS**

The discussion below contains forward-looking statements, which are subject to safe harbors under the Securities Act of 1933, as amended (the Securities Act ), and the Securities Exchange Act of 1934, as amended (the Exchange Act ). Forward-looking statements include references to our ability to utilize our deferred tax assets, as well as statements including words such as expects, plans, anticipates, believes, estimates, projects, and similar expressions. In addition, statements that refer to projections of our future financial performance, anticipated growth and trends in our businesses and in our industries, the anticipated impacts of acquisitions, and other characterizations of future events or circumstances are forward-looking statements. These statements are only predictions, based on our current expectations about future events and may not prove to be accurate. We do not undertake any obligation to update these forward-looking statements to reflect events occurring or circumstances arising after the date of this report. These forward-looking statements involve risks and uncertainties, and our actual results, performance, or achievements could differ materially from those expressed or implied by the forward-looking statements on the basis of several factors, including those that we discuss under Item 1A, *Risk Factors*. We encourage you to read that section carefully.

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**PART I**

**Item 1. *Business*  
Overview**

Symantec is a global provider of security, storage, and systems management solutions that help organizations and consumers secure and manage their information-driven world. Our software and services protect against advanced threats enabling confidence wherever information is used or stored.

Founded in 1982, Symantec has operations in over 50 countries and our principal executive offices are located at 350 Ellis Street, Mountain View, California, 94043. Our telephone number at that location is (650) 527-8000. Our Internet home page is [www.symantec.com](http://www.symantec.com). Other than the information expressly set forth in this annual report, the information contained or referred to on our website is not part of this annual report.

**Strategy**

Symantec is committed to protecting people and information, independent of device, platform or location. We deliver solutions that allow customers to access information via a variety of devices when they need it and make it available only to those who should have access to it. Our objective is to continue growing our core businesses, which are further described below, while driving growth from our emerging businesses and delivering innovative new solutions to stay at the forefront of long-term trend opportunities. Our strategy for success includes delivering solutions that meet the needs of customers from consumers to the largest enterprises, and across all geographies. We leverage our technology across multiple delivery models, including cloud, or Software-as-a-Service ( SaaS ), fully-integrated appliances, managed services, and traditional on-premise software to strengthen and differentiate our core businesses as well as drive growth in our emerging opportunities.

Symantec's core businesses operate in three primary markets: security, backup and recovery, and storage management.

*Security.* Protecting important information has become increasingly difficult as the sophistication and determination of attackers continues to grow. We develop and deliver essential protection for consumer and enterprise customers so that they can protect information wherever it resides, whether in servers, computers, mobile devices, or in the cloud. We will continue to focus on leading innovation and research as we seek to keep us ahead of the rapidly changing threat environment in order to keep our customers information safe.

*Back-up and Recovery.* Effective backup, recovery, and eDiscovery continue to be high priorities as organizations seek to better manage information growth and maximize operational efficiency in both physical and virtual environments. For enterprise customers we have simplified the purchase and deployment process by combining our leading backup, recovery, and deduplication technologies in either integrated backup appliances or on-premise software solutions, effective in both virtual and physical environments. Consumers are also creating unprecedented amounts of digital information that they want to protect. We offer consumers cloud-based backup.

*Storage Management.* Enterprises are increasingly under pressure to reduce costs by optimizing storage utilization and accelerating cloud and virtualization adoption. In the datacenter, we provide hardware agnostic storage management and high-availability solutions to manage a heterogeneous storage infrastructure and run mission critical applications with confidence in both physical and virtual environments.

We are also strategically investing in emerging businesses which grow faster than our core businesses. These include: data loss prevention, managed security services, user authentication, backup appliances, eDiscovery, cloud-based backup, consumer services, and business critical services. Businesses are increasingly

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adopting cloud, virtualization, and mobile technologies to reduce the cost of their IT infrastructures and enhance access to their information. Our broad portfolio of capabilities positions us to also capitalize on our key growth initiatives in cloud, virtualization and mobile technologies.

*Cloud-based computing services:* We have a broad portfolio of cloud-delivered solutions, from SaaS security to online backup and archiving. For customers adopting public and private cloud-based solutions, we offer a protection platform that ensures information remains secure.

*Virtualization capabilities:* Our leading backup, security, and storage management solutions can be deployed in both physical and virtual environments. Through a single management console, customers can secure, manage, and backup their virtual environments from the datacenter to the endpoint.

*Mobility solutions:* Our enterprise mobility solutions extend corporate security policies to personally owned devices, allowing employees to bring their own device to work without compromising information security. Our consumer solutions deliver unique services for smart phones and tablets, combining anti-theft features with powerful anti-malware to protect users' important data from loss, theft, viruses, and other threats.

### **Business Developments and Highlights**

During fiscal 2012, we took the following actions in support of our business strategy:

We released new solutions for mobile management to extend native controls to activate, secure, and manage Apple iOS devices. We shipped data loss prevention ( DLP ) for Tablets to extend DLP software to new mobile endpoints. We delivered nine new mobile solutions for consumers to protect information against top of mind concerns such as anti-theft, identity protection, and safe web searching for mobile devices.

We released new solutions for the cloud such as O3 Cloud Identity and Access Control which leverages an enterprise's existing identity infrastructure to enable single sign-on across multiple web applications. We delivered a variety of SaaS offerings including cloud-based solutions for endpoint protection, backup, and archiving.

We released new solutions for Small and Medium Businesses ( SMB ) including backup software featuring a simplified user interface designed for the growing business and enterprise-class threat detection technologies with simple-to-use features and performance improvements.

We released new solutions for the enterprise. NetBackup delivers backup, recovery, and deduplication software providing faster backup speeds, Snapshot management, and simplified search and recovery functionality. We shipped a backup appliance that protects virtual and physical systems and is fully integrated with deduplication technology. Backup Exec is deployable in virtualized environments. Endpoint protection secures against today's sophisticated threats for both physical and virtual environments. We delivered storage management software allowing customers to use their existing infrastructure to build and manage resilient private clouds that span multiple virtualization technologies, operating systems, and storage platforms. We jointly developed with VMware Application High Availability enabling organizations to virtualize their business critical applications with service levels at or above traditional physical environments. Data Insight is software to track ownership and usage of unstructured data in large enterprise environments.

We released new solutions for the consumer that allows customers to purchase and manage security for multiple devices and platforms all from a single cloud-based console with the help of dedicated support advisors. We shipped comprehensive protection across multiple devices and platforms such as Android, Windows, and Macintosh. We delivered new versions of our Norton 360, Norton Internet

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Security, and Norton AntiVirus, the industry's leading security for Windows and Macs along with a new version of Norton Online Backup and a portfolio of mobile protection applications.



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We acquired the following companies: Clearwell Systems Inc. ( Clearwell ), a recognized leader in the eDiscovery market, to provide customers with a comprehensive information management solution by bringing together eDiscovery, archiving and backup products. We extended our cloud portfolio with the acquisition of LiveOffice LLC ( LiveOffice ), a SaaS-based archiving provider, to extend our information management solution to the cloud or as a hybrid solution. We also acquired a mobile device company that provides customers with a management foundation to enroll and manage necessary device settings across a broad range of platforms.

We sold our share of the Huawei Symantec joint venture to Huawei for \$530 million. We exited the joint venture with a return on investment. We grew our appliance business and increased our market penetration in China.

We repurchased 51 million shares of our common stock for an aggregate amount of \$893 million.

## **Operating Segments and Products**

Our operating segments are strategic business units that offer different products and services, distinguished by customer needs. We have five operating segments: Consumer, Security and Compliance, Storage and Server Management, Services, and Other.

### ***Consumer***

Our Consumer segment helps customers deal with increasingly complex threats, the proliferation of smart mobile devices, the need for identity protection, and the rapid increase in digital consumer data, such as photos, music, and videos. For individual users and home offices, we offer premium, full-featured security suites and personalized membership offerings for multiple platforms and devices, including PC s, Macs, and Android-based phones and tablets, as well as related services such as online backup, family safety, and PC tune-up.

We continue to acquire customers through a diversified channel strategy. We retain and leverage our large customer base through auto-renewal subscriptions, seek to up-sell customers from point products to multi-product suites, and cross-sell additional products and services. We also provide a variety of free tools and services that offer consumers added value and provide an opportunity to develop ongoing communication.

Our award-winning Norton 2012 products include our innovative reputation-based security, a technology that provides real-time threat detection. During fiscal 2012, we introduced multiple new mobile solutions, including Norton One, a premium membership service that allows consumers to buy and manage their security software across a wide range of platforms and devices through a cloud-based management console and provides a personalized experience with premium support. Our primary consumer products include: Norton 360, Norton Internet Security, Norton AntiVirus, Norton Online Backup, Norton Mobile Security, Norton Live Services, and our newly released Norton One and Norton 360 Everywhere.

### ***Security and Compliance***

Our Security and Compliance solutions help organizations protect their information and systems. Our solutions not only provide the strongest protections but help organizations standardize, automate, and reduce the costs of day-to-day security activities. We offer security solutions that integrate multiple layers of protection and simplify management. Our primary solutions in this segment address the following areas:

#### ***Threat and Risk Management***

Our threat and risk management solutions allow customers to develop and enforce IT policies, automate IT risk management processes, and demonstrate compliance with industry standards and regulations. Organizations are provided the visibility and security intelligence needed to identify when they are under attack so that they can respond rapidly. In addition, our Managed Security Services extend our security expertise through a combination of fully managed onsite activities, on-call assistance and remote monitoring. Products include: Security Incident Management (SIM), Managed Security Services and Control Compliance Suite.

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### *Infrastructure Protection*

We provide solutions that allow customers to secure their endpoints, messaging, and Web environments in addition to defending critical servers, either physically or virtually. Our solutions include market leading technologies which leverage our global intelligence network making them some of the most effective and fastest performing solutions for identifying and stopping the latest attacks. In addition, we keep systems safe by protecting their connections. Our enterprise authentication services enable organizations to protect assets by ensuring the true identity of a device, system, or application and using Secure Socket Layer ( SSL ) to encrypt data in transit. Products include: Endpoint Protection for enterprise and small business, Protection Suites, Mail and Web Security, and Trust Services.

### *Information and Identity Protection*

We help businesses proactively protect their information by taking a content-aware approach. This includes enabling businesses to identify the owners of specific information, locating sensitive data and identifying those with access to it, and encrypting and preventing sensitive material from leaving an organization. In addition, we offer two-factor authentication and cloud-based single sign-on to better protect the identities of an organization's employees. Products include: Data Loss Prevention, Data Insight, Encryption, O3, Validation and Identity Protection, and Managed Public Key Infrastructure ( PKI ).

### *Mobility and Systems Management*

Our mobile solutions help organizations embrace the Bring Your Own Device trend by allowing users to select their devices of choice while securing corporate data, gaining visibility and control of all mobile platforms, and enforcing security policies. Systems management capabilities help IT organizations provide faster and more predictable service to their businesses. Our integrated solutions ensure that organizations are able to easily support new technology changes, quickly adapt to changing processes and business needs, and provide the necessary insight to make more intelligent, data-driven decisions. Products include: Mobile Management, Device and Application Management, and IT Management Suite.

### *Cloud-Delivered Security Services*

Our SaaS offerings provide customers the flexibility to manage their business requirements using hosted services across a wide range of our security and backup solutions. Services include: the Symantec.cloud portfolio and SSL Certificates.

### *Storage and Server Management*

Our Storage and Server Management segment consists of information management and storage management solutions. We enable organizations to secure and manage the information-driven world by leveraging our backup and recovery, archiving, eDiscovery, storage management, and high availability solutions. Our offerings enable companies to standardize on a single layer of infrastructure software, work on all major distributed operating systems, and support storage devices, databases, and applications in both physical and virtual environments.

### *Intelligent Information Management*

Our Intelligent Information Management business, which includes software, appliances and SaaS based offerings, is driven by the rapid growth of information, data duplication, and virtual environments. We help SMB and enterprise organizations protect their information. With our solutions, customers can back up and deduplicate data closer to information sources to reduce storage consumption. Our archive, eDiscovery, and intelligent information governance solutions allow organizations to bridge the gap between their business, legal, and IT groups, and reduce their risks and costs. Products include: NetBackup, Backup Exec, Enterprise Vault, Enterprise Vault.cloud, and eDiscovery.

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### *Storage Management and High Availability*

Our Storage Management and High Availability business is driven by our customers' need to maintain high service levels and reduce overall storage costs through improved utilization of existing systems, virtualization, and cloud infrastructure offerings. Our products help customers simplify their datacenters by standardizing storage management across their environment for more efficient and effective use of their existing storage investments. With our solutions, customers can build scalable, high-performance file-based storage systems onsite or in private or hybrid clouds utilizing commodity hardware. They also enable enterprises to manage large storage environments and ensure the availability of critical applications across physical and virtual environments. Products include: Storage Foundation, Cluster Server, Operations Manager, ApplicationHA, Data Insight, and VirtualStore.

### *Services*

We deliver business critical, consulting and education services. Symantec Services help customers address information security, availability, storage, and compliance challenges at the endpoint and in complex, multi-vendor datacenter environments.

### *Other*

The Other segment includes sunset products and unallocated general and administrative costs and is not considered an active business component of the Company.

### *Financial Information by Segment and Geographic Region*

For information regarding our revenue by segment, revenue by geographical area, and property and equipment by geographical area, see Note 10 of the Notes to Consolidated Financial Statements in this annual report. For information regarding the amount and percentage of our revenue contributed by each of our segments and our financial information, including information about geographic areas in which we operate, see Item 7, *Management's Discussion and Analysis of Financial Condition and Results of Operations* and Note 10 of the Notes to Consolidated Financial Statements in this annual report. For information regarding risks associated with our international operations, see Item 1A, Risk Factors.

### **Sales and Go-To-Market Strategy**

Our go-to-market network includes a direct sales force, broad eCommerce capabilities, and channel sales resources that support our ecosystem of partners worldwide. We also maintain important relationships with a number of Original Equipment Manufacturers (OEMs), Internet Service Providers (ISPs), and retail and online stores by which we market and sell our products.

### *Consumer*

We sell our consumer products and services to individuals and home offices globally through a network of distribution partners and eCommerce channels. Our products are available to customers through our eCommerce platform, distributors, direct marketers, Internet-based resellers, system builders, ISPs, wireless carriers, and in retail locations worldwide. We have partnerships with OEMs globally to distribute our Internet security suites and our online backup offerings.

Consumer sales through our electronic distribution channels, which include our eCommerce portal, OEMs, electronic upgrades, and renewals, represented 86 percent of consumer revenue in fiscal 2012 while 14 percent of consumer sales came primarily from the retail channel.

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### ***Small and Medium Business***

We sell and market our products and related services to small business customers through a partner channel consisting of SMB Specialized Partners around the world, who are specifically trained and certified to sell our solutions. This group includes value-added resellers, large account resellers, and managed service providers across all levels of the Symantec partner program. Our products, tailored specifically for the needs of small businesses with up to 250 employees, are also available on our eCommerce platform, as well as through authorized distributors and OEMs who incorporate our technologies into their products, bundle our products with their offerings, or serve as authorized resellers of our products.

### ***Enterprise***

We sell and market our products and related services to enterprise customers through our direct sales force of more than 4,500 sales employees and through a variety of indirect sales channels, which include value-added resellers, managed service providers, large account resellers, and system integrators. We also sell our products to businesses around the world through authorized distributors and OEMs who incorporate our technologies into their products, bundle our products with their offerings, or serve as authorized resellers of our products. Our sales efforts are primarily targeted to senior executives and IT department personnel responsible for managing a company's IT initiatives.

### ***Marketing and Advertising***

Our marketing expenditures relate primarily to advertising and promotion, including demand generation and product recognition. Our advertising and promotion efforts include, among other things, electronic and print advertising, trade shows, collateral production, and all forms of direct marketing. We also invest in cooperative marketing campaigns with distributors, resellers, retailers, OEMs, and industry partners.

We invest in various retention marketing and customer loyalty programs to help drive renewals and encourage customer advocacy and referrals. We also provide focused vertical marketing programs in targeted industries and countries.

We typically offer two types of rebate programs within most countries: volume incentive rebates to channel partners and promotional rebates to distributors and end users. Distributors and resellers earn volume incentive rebates primarily based upon the amount of product sales to end users. We also offer rebates to end users who purchase products through various resale channels. Both volume incentive rebates and end-user rebates are accrued as an offset to revenue.

### ***Research and Development***

Symantec embraces a global research and development ( R&D ) strategy to drive organic innovation. Engineers and researchers throughout the Company pursue advanced projects to translate R&D into customer solutions by creating new technologies and integrating our unique set of technology assets. Symantec focuses on short, medium, and long-term applied research, develops new products in emerging areas, participates in government-funded research projects, drives industry standards, and partners with universities to conduct research supporting Symantec's strategy.

Symantec's Security Technology and Response organization is a global team of security engineers, threat analysts, and researchers that provides the underlying functionality, content, and support for all enterprise, SMB, and consumer security products. Our security experts monitor malicious code reports collected through the Global Intelligence Network to provide insight into emerging attacks, malicious code activity, phishing, spam, and other threats. The team uses this vast intelligence to develop new technologies and approaches, such as Symantec's reputation-based security technology, to protect customer information.

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Research and development expenses, exclusive of in-process research and development associated with acquisitions, were \$969 million, \$862 million and \$857 million in fiscal 2012, 2011 and 2010, respectively, representing approximately 14% of revenue in the respective periods. We believe that technical leadership is essential to our success and we expect to continue to commit substantial resources to research and development.

**Support**

Symantec has centralized support facilities throughout the world, staffed by technical product experts knowledgeable in the operating environments in which our products are deployed. Our technical support experts assist customers with issue resolution and threat detection.

We provide consumers with various levels of support offerings. Consumers that subscribe to LiveUpdate receive automatic downloads of the latest virus definitions, application bug fixes, and patches for most of our consumer products. Our standard consumer support program provides self-help online services and phone, chat, and email support to consumers worldwide. Our Norton One membership features elite-level support, which includes an under two-minute wait time for phone calls, an instant call back feature, and virus protection assurance.

We provide customers various levels of enterprise support offerings. Our enterprise security support program offers annual maintenance support contracts, including content, upgrades, and technical support. Our standard technical support includes: self-service options delivered by telephone or electronically during the contracted-for hours, immediate patches for severe problems, periodic software updates, and access to our technical knowledge base and frequently asked questions.

**Customers**

In fiscal 2012, there were no significant customers that accounted for more than 10% of our total net revenue. In fiscal 2011 and 2010, one distributor, Ingram Micro accounted for 10% of our total net revenue in both periods. Our distributor arrangements with Ingram Micro consist of several non-exclusive, independently negotiated agreements with its subsidiaries, each of which cover different countries or regions. Each of these agreements is separately negotiated and is independent of any other contract (such as a master distribution agreement), and these agreements are not based on the same form of contract.

**Acquisitions**

Our acquisitions are designed to enhance the features and functionality of our existing products and extend our product leadership in core markets. We consider time to market, synergies with existing products, and potential market share gains when evaluating the economics of acquisitions of technologies, product lines, or companies. We may acquire or dispose of other technologies, products and companies in the future.

Among the acquisitions we completed during fiscal 2012 are:

| <b>Company Name</b> | <b>Company Description</b>   | <b>Date Acquired</b> |
|---------------------|--|----------------------|
| Clearwell           | A nonpublic provider of eDiscovery solutions.  | June 24, 2011        |
| LiveOffice          | A nonpublic provider of message hosting and integrated message and social media management applications. | January 13, 2012     |

For further discussion of our acquisitions, see Note 3 of the Notes to Consolidated Financial Statements in this annual report.

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### **Competition**

Our markets are consolidating, highly competitive, and subject to rapid changes in technology. We are focused on integration across our broad product portfolio and are including next-generation technology capabilities into our solution set to differentiate ourselves from the competition. We believe that the principal competitive factors necessary to be successful in our industry include product quality and effectiveness, time to market, price, reputation, financial stability, breadth of product offerings, customer support, brand recognition, and effective sales and marketing efforts.

In addition to the competition we face from direct competitors, we face indirect or potential competition from retailers, application providers, operating system providers, network equipment manufacturers, and other OEMs who may provide various solutions and functions in their current and future products. We also compete for access to retail distribution channels and for spending at the retail level and in corporate accounts. In addition, we compete with other software companies, operating system providers, network equipment manufacturers and other OEMs to acquire technologies, products, or companies and to publish software developed by third parties. We also compete with other software companies in our effort to place our products on the computer equipment sold to consumers and enterprises by OEMs.

The competitive environments for each segment are described below.

#### ***Consumer***

Some of the channels in which our consumer products are offered are highly competitive. Our competitors are intensely focused on customer acquisition, which has led competitors to offer their technology for free, engage in aggressive marketing, or enter into competitive partnerships. Our primary competitors in the Consumer segment are McAfee, Inc., owned by Intel Corporation ( McAfee ) and Trend Micro Inc. ( Trend Micro ). There are also several security companies and freeware providers that we compete against primarily in the EMEA and APJ regions. For our consumer backup offerings, our primary competitors are Carbonite, Inc. and Mozy, Inc., owned by EMC Corporation ( EMC ).

#### ***Security and Compliance***

In the security and management markets, we compete against many companies that offer competing products to our solutions. Our primary competitors in the security and management market are McAfee, Microsoft Corporation ( Microsoft ), and Trend Micro. There are also several smaller regional security companies that we compete against primarily in the EMEA and APJ regions. In the authentication services market, our primary competitors are Comodo Group, Inc., RSA, the security division of EMC, Entrust, Inc., and GoDaddy.com, Inc. In the SaaS security market, our primary competitors are Google Inc. s Postini Services and Microsoft. Our primary competitors in the managed services business are SecureWorks, Inc., owned by Dell, Inc. and Verizon Communications, Inc.

#### ***Storage and Server Management***

The markets for storage management, backup, archiving, and eDiscovery are intensely competitive. Our primary competitors are CommVault Systems, Inc., EMC, Hewlett-Packard Company, IBM, and Oracle.

### **Intellectual Property**

#### ***Protective Measures***

We regard some of the features of our internal operations, software, and documentation as proprietary and rely on copyright, patent, trademark and trade secret laws, confidentiality procedures, contractual arrangements, and other measures to protect our proprietary information. Our intellectual property is an important and valuable asset that enables us to gain recognition for our products, services, and technology and enhance our competitive position.

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As part of our confidentiality procedures, we generally enter into non-disclosure agreements with our employees, distributors, and corporate partners and we enter into license agreements with respect to our software, documentation, and other proprietary information. These license agreements are generally non-transferable and have a perpetual term. We also educate our employees on trade secret protection and employ measures to protect our facilities, equipment, and networks.

### ***Trademarks, Patents, Copyrights, and Licenses***

Symantec and the Symantec logo are trademarks or registered trademarks in the U.S. and other countries. In addition to Symantec and the Symantec logo, we have used, registered, or applied to register other specific trademarks and service marks to help distinguish our products, technologies, and services from those of our competitors in the U.S. and foreign countries and jurisdictions. We enforce our trademark, service mark, and trade name rights in the U.S. and abroad. The duration of our trademark registrations varies from country to country, and in the U.S. we generally are able to maintain our trademark rights and renew any trademark registrations for as long as the trademarks are in use.

We have more than 1,500 patents, in addition to foreign patents and pending U.S. and foreign patent applications, which relate to various aspects of our products and technology. The duration of our patents is determined by the laws of the country of issuance and for the U.S. is typically 17 years from the date of issuance of the patent or 20 years from the date of filing of the patent application resulting in the patent, which we believe is adequate relative to the expected lives of our products.

Our products are protected under U.S. and international copyright laws and laws related to the protection of intellectual property and proprietary information. We take measures to label such products with the appropriate proprietary rights notices, and we actively enforce such rights in the U.S. and abroad. However, these measures may not provide sufficient protection, and our intellectual property rights may be challenged. In addition, we license some intellectual property from third parties for use in our products, and generally must rely on the third party to protect the licensed intellectual property rights. While we believe that our ability to maintain and protect our intellectual property rights is important to our success, we also believe that our business as a whole is not materially dependent on any particular patent, trademark, license, or other intellectual property right.

### **Seasonality**

As is typical for many large software companies, our business is seasonal. Software license and maintenance orders are generally higher in our third and fourth fiscal quarters and lower in our first and second fiscal quarters. A decline in license and maintenance orders is typical in the first quarter of our fiscal year as compared to license and maintenance orders in the fourth quarter of the prior fiscal year. In addition, we generally receive a higher volume of software license and maintenance orders in the last month of a quarter, with orders concentrated in the latter part of that month. We believe that this seasonality primarily reflects customer spending patterns and budget cycles, as well as the impact of compensation incentive plans for our sales personnel. Revenue generally reflects similar seasonal patterns but to a lesser extent than orders because revenue is not recognized until an order is shipped or services are performed and other revenue recognition criteria are met, and because a significant portion of our in-period revenue comes from our deferred revenue balance.

### **Employees**

As of March 30, 2012, we employed more than 20,500 people worldwide, approximately 45 percent of whom reside in the U.S. Approximately 7,100 employees work in sales and marketing; 6,800 in research and development; 5,100 in support and services; and 1,500 in management, manufacturing, and administration.

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### **Available Information**

Our Internet address is [www.symantec.com](http://www.symantec.com). We make available free of charge our annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, and amendments to those reports as soon as reasonably practicable after we electronically file such material with the Securities and Exchange Commission ( SEC ) on our investor relations website located at [www.symantec.com/invest](http://www.symantec.com/invest). The information contained, or referred to, on our website is not part of this annual report unless expressly noted. The SEC maintains a website that contains reports, proxy and information statements, and other information regarding our filings at <http://www.sec.gov>.

### **Item 1A. Risk Factors**

A description of the risk factors associated with our business is set forth below. The list is not exhaustive and you should carefully consider these risks and uncertainties before investing in our common stock.

***Fluctuations in demand for our products and services are driven by many factors, and a decrease in demand for our products could adversely affect our financial results.***

We are subject to fluctuations in demand for our products and services due to a variety of factors, including general economic conditions, competition, product obsolescence, technological change, shifts in buying patterns, financial difficulties and budget constraints of our current and potential customers, levels of broadband usage, awareness of security threats to IT systems, and other factors. While such factors may, in some periods, increase product sales, fluctuations in demand can also negatively impact our product sales. If demand for our products and solutions declines, whether due to general economic conditions or a shift in buying patterns, our revenues and margins would likely be adversely affected.

***If we are unable to develop new and enhanced products and services that achieve widespread market acceptance, or if we are unable to continually improve the performance, features, and reliability of our existing products and services or adapt our business model to keep pace with industry trends, our business and operating results could be adversely affected.***

Our future success depends on our ability to respond to the rapidly changing needs of our customers by developing or introducing new products, product upgrades, and services on a timely basis. We have in the past incurred, and will continue to incur, significant research and development expenses as we strive to remain competitive. New product development and introduction involves a significant commitment of time and resources and is subject to a number of risks and challenges including:

Managing the length of the development cycle for new products and product enhancements, which has frequently been longer than we originally expected

Adapting to emerging and evolving industry standards and to technological developments by our competitors and customers

Extending the operation of our products and services to new and evolving platforms, operating systems and hardware products, such as mobile devices

Entering into new or unproven markets with which we have limited experience, including the delivery of solutions in an appliance form factor

Managing new product and service strategies, including integrating our various security and storage technologies, management solutions, customer service, and support into unified enterprise security and storage solutions



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Addressing trade compliance issues affecting our ability to ship our products

Developing or expanding efficient sales channels

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Obtaining sufficient licenses to technology and technical access from operating system software vendors on reasonable terms to enable the development and deployment of interoperable products, including source code licenses for certain products with deep technical integration into operating systems

If we are not successful in managing these risks and challenges, or if our new products, product upgrades, and services are not technologically competitive or do not achieve market acceptance, our business and operating results could be adversely affected.

***We operate in a highly competitive environment, and our competitors may gain market share in the markets for our products that could adversely affect our business and cause our revenues to decline.***

We operate in intensely competitive markets that experience rapid technological developments, changes in industry standards, changes in customer requirements, and frequent new product introductions and improvements. If we are unable to anticipate or react to these competitive challenges or if existing or new competitors gain market share in any of our markets, our competitive position could weaken and we could experience a decline in our sales that could adversely affect our business and operating results. To compete successfully, we must maintain an innovative research and development effort to develop new products and services and enhance existing products and services, effectively adapt to changes in the technology or product rights held by our competitors, appropriately respond to competitive strategies, and effectively adapt to technological changes and changes in the ways that our information is accessed, used, and stored within our enterprise and consumer markets. If we are unsuccessful in responding to our competitors or to changing technological and customer demands, our competitive position and our financial results could be adversely affected.

Our traditional competitors include independent software vendors that offer software products that directly compete with our product offerings. We expect that competition will intensify as a result of future software industry consolidation. In addition to competing with these vendors directly for sales to end-users of our products, we compete with them for the opportunity to have our products bundled with the product offerings of our strategic partners such as computer hardware OEMs and ISPs. Our competitors could gain market share from us if any of these strategic partners replace our products with the products of our competitors or if these partners more actively promote our competitors' products than our products. In addition, software vendors who have bundled our products with theirs may choose to bundle their software with their own or other vendors' software or may limit our access to standard product interfaces and inhibit our ability to develop products for their platform. In the future, further product development by these vendors could cause our software applications and services to become redundant, which could significantly impact our sales and financial results.

We face growing competition from network equipment, computer hardware manufacturers, large operating system providers and other technology companies. These firms are increasingly developing and incorporating into their products data protection and storage and server management software that competes at some levels with our product offerings. Our competitive position could be adversely affected to the extent that our customers perceive the functionality incorporated into these products as replacing the need for our products.

Security protection is also offered by some of our competitors at prices lower than our prices or, in some cases is offered free of charge. Some companies offer the lower-priced or free security products within their computer hardware or software products that we believe are inferior to our products and SaaS offerings. Our competitive position could be adversely affected to the extent that our customers perceive these security products as replacing the need for more effective, full featured products and services such as those that we provide. The expansion of these competitive trends could have a significant negative impact on our sales and financial results by causing, among other things, price reductions of our products, reduced profitability and loss of market share.

Many of our competitors have greater financial, technical, sales, marketing, or other resources than we do and consequently may have the ability to influence customers to purchase their products instead of ours. Further consolidation within our industry or other changes in the competitive environment, such as Intel Corporation's

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acquisition of McAfee, could result in larger competitors that compete with us on several levels. We also face competition from many smaller companies that specialize in particular segments of the markets in which we compete.

### ***Our business models present execution and competitive risks.***

In recent years, our SaaS offerings have become increasingly critical in our business. Our competitors are rapidly developing and deploying SaaS offerings for consumers and business customers. Pricing and delivery models are evolving. Devices and form factors influence how users access services in the cloud. We are devoting significant resources to develop and deploy our own SaaS strategies. We cannot assure you that our investments in and development of SaaS offerings will achieve the expected returns for us or that we will be able to compete successfully in the marketplace. In addition to software development costs, we are incurring costs to build and maintain infrastructure to support SaaS offerings. These costs may reduce the operating margins we have previously achieved. Whether we are successful in this business model depends on our execution in a number of areas, including:

Continuing to innovate and bring to market compelling cloud-based experiences that generate increasing traffic and market share; and

Ensuring that our SaaS offerings meet the reliability expectations of our customers and maintain the security of their data.

### ***Our increasing focus on the delivery of products in an appliance form factor creates new business and financial risks.***

During fiscal 2012, we began shipping more products to customers in an appliance form factor, and we expect this trend to continue. The delivery of solutions in the form of appliances creates new business and financial risks, including the following:

increased cost of components and contract manufacturing, as we do not own our manufacturing facilities;

supply chain issues, including financial problems of contract manufacturers or component suppliers;

a shortage of adequate component supply or manufacturing capacity that increases our costs and/or causes a delay in order fulfillment;

excess inventory levels, which could lead to write-downs or obsolescence charges;

additional reserves for product returns;

challenges in managing our channel business;

tax and trade compliance complications; and

local field support of customers' appliances.

We cannot assure you that we will continue to have success in our appliance business.

### ***Defects or disruptions in our SaaS offerings could reduce demand for our services and subject us to substantial liability.***

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Our SaaS offerings may contain errors or defects that users identify after they begin using them that could result in unanticipated service interruptions, which could harm our reputation and our business. Since our customers use our SaaS offerings for mission-critical protection from threats to electronic information, endpoint devices, and computer networks, any errors, defects, disruptions in service or other performance problems with our SaaS offerings could significantly harm our reputation and may damage our customers' businesses. If that occurs, customers could elect not to renew, or delay or withhold payment to us, we could lose future sales or customers may make warranty or other claims against us, which could result in an increase in our provision for doubtful accounts, an increase in collection cycles for accounts receivable or the expense and risk of litigation.

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***Risks related to the provision of our SaaS offerings could impair our ability to deliver our services and could expose us to liability, damage our brand and reputation or otherwise negatively impact our business.***

We currently serve our SaaS-based customers from hosting facilities located across the globe. Damage to, or failure of, any significant element of these hosting facilities could result in interruptions in our service, which could harm our customers and expose us to liability. Interruptions or failures in our service delivery could cause customers to terminate their subscriptions with us, could adversely affect our renewal rates, and could harm our ability to attract new customers. Our business would also be harmed if our customers believe that our SaaS offerings are unreliable. As we continue to offer more of our software products in a SaaS-based delivery model, all of these risks could be exacerbated.

Our SaaS offerings also involve the storage and transmission of large amounts of our customers' proprietary information, including sensitive and personally identifiable information. Breaches of our security measures or the accidental loss, inadvertent disclosure or unapproved dissemination of proprietary information or sensitive or confidential data about us or our customers, including the potential loss or disclosure of such information or data as a result of fraud or other forms of deception, could expose us, our customers or the individuals affected to a risk of loss or misuse of this information, result in litigation and potential liability for us, damage our brand and reputation or otherwise negatively impact our business. Despite our precautions and significant ongoing investments to protect against such breaches, our security measures could be breached at any time and could result in unauthorized third parties obtaining access to our, or our customers' data. Any actual or perceived security vulnerabilities in our SaaS offerings could reduce sales, and constrain consumer and business customer adoption of our SaaS offering. In addition, the cost and operational consequences of implementing further security measures could be significant.

***If we fail to manage our sales and distribution channels effectively or if our partners choose not to market and sell our products to their customers, our operating results could be adversely affected.***

We sell our products to customers around the world through multi-tiered sales and distribution networks. Sales through these different channels involve distinct risks, including the following:

***Direct Sales.*** A significant portion of our revenues from enterprise products is derived from sales by our direct sales force to end-users. Special risks associated with direct sales include:

Longer sales cycles associated with direct sales efforts

Difficulty in hiring, retaining, and motivating our direct sales force

Substantial amounts of training for sales representatives to become productive in selling our products and services, including regular updates to cover new and revised products, and associated delays and difficulties in recognizing the expected benefits of investments in new products and updates.

***Indirect Sales Channels.*** A significant portion of our revenues is derived from sales through indirect channels, including distributors that sell our products to end-users and other resellers. This channel involves a number of risks, including:

Our lack of control over the timing of delivery of our products to end-users

Our resellers and distributors are generally not subject to minimum sales requirements or any obligation to market our products to their customers

Our reseller and distributor agreements are generally nonexclusive and may be terminated at any time without cause

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Our resellers and distributors frequently market and distribute competing products and may, from time to time, place greater emphasis on the sale of these products due to pricing, promotions, and other terms offered by our competitors

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Recent consolidation of electronics retailers has increased their negotiating power with respect to hardware and software providers *OEM Sales Channels*. A significant portion of our revenues is derived from sales through our OEM partners that incorporate our products into, or bundle our products with, their products. Our reliance on this sales channel involves many risks, including:

Our lack of control over the volume of systems shipped and the timing of such shipments

Our OEM partners are generally not subject to minimum sales requirements or any obligation to market our products to their customers

Our OEM partners may terminate or renegotiate their arrangements with us and new terms may be less favorable due to competitive conditions in our markets and other factors

Sales through our OEM partners are subject to changes in general economic conditions, strategic direction, competitive risks, and other issues that could result in a reduction of OEM sales

The development work that we must generally undertake under our agreements with our OEM partners may require us to invest significant resources and incur significant costs with little or no assurance of ever receiving associated revenues

The time and expense required for the sales and marketing organizations of our OEM partners to become familiar with our products may make it more difficult to introduce those products to the market

Our OEM partners may develop, market, and distribute their own products and market and distribute products of our competitors, which could reduce our sales

If we fail to manage our sales and distribution channels successfully, these channels may conflict with one another or otherwise fail to perform as we anticipate, which could reduce our sales and increase our expenses as well as weaken our competitive position. Some of our distribution partners have experienced financial difficulties in the past, and if our partners suffer financial difficulties in the future because of general economic conditions or for other reasons, these partners may delay paying their obligations to us and we may have reduced sales or increased bad debt expense that could adversely affect our operating results. In addition, reliance on multiple channels subjects us to events that could cause unpredictability in demand, which could increase the risk that we may be unable to plan effectively for the future, and could result in adverse operating results in future periods.

***We are currently planning and designing information systems enhancements, and problems with the design or implementation of these enhancements could interfere with our business and operations.***

We are currently in the process of significantly enhancing our information systems, including planning and designing a new enterprise resource planning system. The implementation of significant enhancements to information systems is frequently disruptive to the underlying business of an enterprise, which may especially be the case for us due to the size and complexity of our businesses. Any disruptions relating to our systems enhancements, particularly any disruptions impacting our operations during the design or implementation periods, could adversely affect our ability to process customer orders, ship products, provide services and support to our customers, bill and track our customers, fulfill contractual obligations, and otherwise run our business. Even if we do not encounter these adverse effects, the planning, designing and implementation may be much more costly than we anticipated. If we are unable to successfully plan, design or implement the information systems enhancements as planned, our financial position, results of operations, and cash flows could be negatively impacted.

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*We have grown, and may continue to grow, through acquisitions, which gives rise to risks and challenges that could adversely affect our future financial results.*

We have in the past acquired, and we expect to acquire in the future, other businesses, business units, and technologies. Acquisitions can involve a number of special risks and challenges, including:

Complexity, time, and costs associated with the integration of acquired business operations, workforce, products, and technologies

Diversion of management time and attention

Loss or termination of employees, including costs associated with the termination or replacement of those employees

Assumption of liabilities of the acquired business, including litigation related to the acquired business

The addition of acquisition-related debt as well as increased expenses and working capital requirements

Dilution of stock ownership of existing stockholders

Substantial accounting charges for restructuring and related expenses, write-off of in-process research and development, impairment of goodwill, amortization of intangible assets, and stock-based compensation expense

If integration of our acquired businesses is not successful, we may not realize the potential benefits of an acquisition or suffer other adverse effects. To integrate acquired businesses, we must implement our technology systems in the acquired operations and integrate and manage the personnel of the acquired operations. We also must effectively integrate the different cultures of acquired business organizations into our own in a way that aligns various interests, and may need to enter new markets in which we have no or limited experience and where competitors in such markets have stronger market positions.

Any of the foregoing, and other factors, could harm our ability to achieve anticipated levels of profitability from our acquired businesses or to realize other anticipated benefits of acquisitions.

***Our financial condition and results of operations could be adversely affected if we do not effectively manage our liabilities.***

As a result of the sale of our 1.00% convertible senior notes ( 1.00% notes ) in June 2006, and 2.75% senior notes ( 2.75% notes ) and 4.20% senior notes ( 4.20% notes ), collectively referred to as the Senior Notes in September 2010, we have notes outstanding in an aggregate principal amount of \$2.1 billion that mature at specific dates in calendar years 2013, 2015 and 2020, with approximately half of this indebtedness due in June 2013. In addition, we have entered into a credit facility with a borrowing capacity of \$1 billion. From time to time in the future, we may also incur indebtedness in addition to the amount available under our credit facility. The maintenance of our debt levels could adversely affect our flexibility to take advantage of certain corporate opportunities and could adversely affect our financial condition and results of operations. We may be required to use all or a substantial portion of our cash balance to repay these notes on maturity unless we can obtain new financing.

***Adverse global economic events may harm our business, operating results and financial condition.***

Adverse macroeconomic conditions could negatively affect our business, operating results or financial condition under a number of different scenarios. During challenging economic times and periods of high unemployment, current or potential customers may delay or forgo decisions to license new products or additional instances of existing products, upgrade their existing hardware or operating environments (which upgrades are often a catalyst for new purchases of our software), or purchase services. Customers may also have difficulties in obtaining the requisite third-party financing to complete the purchase of our products and services. An adverse macroeconomic environment could also subject us to



increased credit risk should customers be unable to pay us,

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or delay paying us, for previously purchased products and services. Accordingly, reserves for doubtful accounts and write-offs of accounts receivable may increase. In addition, weakness in the market for end users of our products could harm the cash flow of our distributors and resellers who could then delay paying their obligations to us or experience other financial difficulties. This would further increase our credit risk exposure and, potentially, cause delays in our recognition of revenue on sales to these customers.

In addition, the onset or continuation of adverse economic conditions may make it more difficult either to utilize our existing debt capacity or otherwise obtain financing for our operations, investing activities (including potential acquisitions) or financing activities. Specific economic trends, such as declines in the demand for PCs, servers, and other computing devices, or softness in corporate information technology spending, could have an even more direct, and harmful, impact on our business.

***Our international operations involve risks that could increase our expenses, adversely affect our operating results, and require increased time and attention of our management.***

We derive a substantial portion of our revenues from customers located outside of the U.S. and we have significant operations outside of the U.S., including engineering, sales, customer support, and production. We plan to expand our international operations, but such expansion is contingent upon the financial performance of our existing international operations as well as our identification of growth opportunities. Our international operations are subject to risks in addition to those faced by our domestic operations, including:

Potential loss of proprietary information due to misappropriation or laws that may be less protective of our intellectual property rights than U.S. laws or that may not be adequately enforced

Requirements of foreign laws and other governmental controls, including trade and labor restrictions and related laws that reduce the flexibility of our business operations

Regulations or restrictions on the use, import, or export of encryption technologies that could delay or prevent the acceptance and use of encryption products and public networks for secure communications

Local business and cultural factors that differ from our normal standards and practices, including business practices that we are prohibited from engaging in by the Foreign Corrupt Practices Act and other anti-corruption laws and regulations

Central bank and other restrictions on our ability to repatriate cash from our international subsidiaries or to exchange cash in international subsidiaries into cash available for use in the U.S.

Fluctuations in currency exchange rates, economic instability and inflationary conditions could reduce our customers' ability to obtain financing for software products or that could make our products more expensive or could increase our costs of doing business in certain countries

Limitations on future growth or inability to maintain current levels of revenues from international sales if we do not invest sufficiently in our international operations

Longer payment cycles for sales in foreign countries and difficulties in collecting accounts receivable

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Difficulties in staffing, managing, and operating our international operations, including difficulties related to administering our stock plans in some foreign countries

Difficulties in coordinating the activities of our geographically dispersed and culturally diverse operations

Seasonal reductions in business activity in the summer months in Europe and in other periods in other countries

Costs and delays associated with developing software and providing support in multiple languages

Political unrest, war, or terrorism, or regional natural disasters, particularly in areas in which we have facilities

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A significant portion of our transactions outside of the U.S. are denominated in foreign currencies. Accordingly, our revenues and expenses will continue to be subject to fluctuations in foreign currency rates. We expect to be affected by fluctuations in foreign currency rates in the future, especially if international sales continue to grow as a percentage of our total sales or our operations outside the United States continue to increase.

The level of corporate tax from sales to our non-U.S. customers is generally less than the level of tax from sales to our U.S. customers. This benefit is contingent upon existing tax regulations in the U.S. and in the countries in which our international operations are located. Future changes in domestic or international tax regulations could adversely affect our ability to continue to realize these tax benefits.

***Our products are complex and operate in a wide variety of computer configurations, which could result in errors or product failures.***

Because we offer very complex products, undetected errors, failures, or bugs may occur, especially when products are first introduced or when new versions are released. Our products are often installed and used in large-scale computing environments with different operating systems, system management software, and equipment and networking configurations, which may cause errors or failures in our products or may expose undetected errors, failures, or bugs in our products. Our customers' computing environments are often characterized by a wide variety of standard and non-standard configurations that make pre-release testing for programming or compatibility errors very difficult and time-consuming. In addition, despite testing by us and others, errors, failures, or bugs may not be found in new products or releases until after commencement of commercial shipments. In the past, we have discovered software errors, failures, and bugs in certain of our product offerings after their introduction and, in some cases, have experienced delayed or lost revenues as a result of these errors.

Errors, failures, or bugs in products released by us could result in negative publicity, damage to our brand, product returns, loss of or delay in market acceptance of our products, loss of competitive position, or claims by customers or others. Many of our end-user customers use our products in applications that are critical to their businesses and may have a greater sensitivity to defects in our products than to defects in other, less critical, software products. In addition, if an actual or perceived breach of information integrity or availability occurs in one of our end-user customer's systems, regardless of whether the breach is attributable to our products, the market perception of the effectiveness of our products could be harmed. Alleviating any of these problems could require significant expenditures of our capital and other resources and could cause interruptions, delays, or cessation of our product licensing, which could cause us to lose existing or potential customers and could adversely affect our operating results.

***If we do not protect our proprietary information and prevent third parties from making unauthorized use of our products and technology, our financial results could be harmed.***

Most of our software and underlying technology is proprietary. We seek to protect our proprietary rights through a combination of confidentiality agreements and procedures and through copyright, patent, trademark, and trade secret laws. However, all of these measures afford only limited protection and may be challenged, invalidated, or circumvented by third parties. Third parties may copy all or portions of our products or otherwise obtain, use, distribute, and sell our proprietary information without authorization.

Third parties may also develop similar or superior technology independently by designing around our patents. Our shrink-wrap license agreements are not signed by licensees and therefore may be unenforceable under the laws of some jurisdictions. Furthermore, the laws of some foreign countries do not offer the same level of protection of our proprietary rights as the laws of the U.S., and we may be subject to unauthorized use of our products in those countries. The unauthorized copying or use of our products or proprietary information could result in reduced sales of our products. Any legal action to protect proprietary information that we may bring or

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be engaged in with a strategic partner or vendor could adversely affect our ability to access software, operating system, and hardware platforms of such partner or vendor, or cause such partner or vendor to choose not to offer our products to their customers. In addition, any legal action to protect proprietary information that we may bring or be engaged in, alone or through our alliances with the Business Software Alliance (BSA), or the Software & Information Industry Association (SIIA), could be costly, may distract management from day-to-day operations, and may lead to additional claims against us, which could adversely affect our operating results.

In January 2012, we became aware of disclosure of the source code for 2006-era versions of certain of our Norton and pcAnywhere products, which we believe was the result of a theft of source code that occurred in 2006. Any unauthorized disclosure of a significant portion of this source code could result in the loss of future trade secret protection for that source code. This could make it easier for third parties to compete with our products by copying functionality, which could adversely affect our revenue, operating margins, results of operations and cash flows, as well as our reputation. Unauthorized disclosure of the source code also could increase the security risks described under Our software products, SaaS Offerings and website may be subject to intentional disruption that could adversely impact our reputation and future sales below.

***From time to time we are a party to class action and other lawsuits, which often require significant management time and attention and result in significant legal expenses, and which could, if not determined favorably, negatively impact our business, financial condition, results of operations, and cash flows.***

We have been named as a party to class action lawsuits, and we may be named in additional litigation. The expense of defending such litigation may be costly and divert management's attention from the day-to-day operations of our business, which could adversely affect our business, results of operations, and cash flows. In addition, an unfavorable outcome in such litigation could result in significant monetary damages or injunctive relief that could negatively impact our ability to conduct our business, results of operations, and cash flows.

***Third parties claiming that we infringe their proprietary rights could cause us to incur significant legal expenses and prevent us from selling our products.***

From time to time, we receive claims that we have infringed the intellectual property rights of others, including claims regarding patents, copyrights, and trademarks. Because of constant technological change in the segments in which we compete, the extensive patent coverage of existing technologies, and the rapid rate of issuance of new patents, it is possible that the number of these claims may grow. In addition, former employers of our former, current, or future employees may assert claims that such employees have improperly disclosed to us the confidential or proprietary information of these former employers. Any such claim, with or without merit, could result in costly litigation and distract management from day-to-day operations. If we are not successful in defending such claims, we could be required to stop selling, delay shipments of, or redesign our products, pay monetary amounts as damages, enter into royalty or licensing arrangements, or satisfy indemnification obligations that we have with some of our customers. We cannot assure you that any royalty or licensing arrangements that we may seek in such circumstances will be available to us on commercially reasonable terms or at all. We have made and expect to continue making significant expenditures to investigate, defend and settle claims related to the use of technology and intellectual property rights as part of our strategy to manage this risk.

In addition, we license and use software from third parties in our business. These third party software licenses may not continue to be available to us on acceptable terms or at all, and may expose us to additional liability. This liability, or our inability to use any of this third party software, could result in shipment delays or other disruptions in our business that could materially and adversely affect our operating results.

***Our software products, SaaS Offerings and website may be subject to intentional disruption that could adversely impact our reputation and future sales.***

Despite our precautions and significant ongoing investments to protect against security risks, data protection breaches, cyber-attacks and other intentional disruptions of our products and offerings, we expect to be an ongoing target of attacks specifically designed to impede the performance of our products and offerings and harm

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our reputation as a company. Similarly, experienced computer programmers may attempt to penetrate our network security or the security of our website and misappropriate proprietary information or cause interruptions of our services. Because the techniques used by such computer programmers to access or sabotage networks change frequently and may not be recognized until launched against a target, we may be unable to anticipate these techniques. The theft or unauthorized use or publication of our trade secrets and other confidential business information as a result of such an event could adversely affect our competitive position, reputation, brand and future sales of our products, and our customers may assert claims against us related to resulting losses of confidential or proprietary information. Our business could be subject to significant disruption, and we could suffer monetary and other losses and reputational harm, in the event of such incidents and claims.

*Fluctuations in our quarterly financial results have affected the price of our common stock in the past and could affect our stock price in the future.*

Our quarterly financial results have fluctuated in the past and are likely to vary significantly in the future due to a number of factors, many of which are outside of our control and which could adversely affect our operations and operating results. If our quarterly financial results or our predictions of future financial results fail to meet our expectations or the expectations of securities analysts and investors, our stock price could be negatively affected. Any volatility in our quarterly financial results may make it more difficult for us to raise capital in the future or pursue acquisitions that involve issuances of our stock. Our operating results for prior periods may not be effective predictors of our future performance.

Factors associated with our industry, the operation of our business, and the markets for our products may cause our quarterly financial results to fluctuate, including:

Reduced demand for any of our products

Entry of new competition into our markets

Competitive pricing pressure for one or more of our classes of products

Our ability to timely complete the release of new or enhanced versions of our products

Fluctuations in foreign currency exchange rates

The number, severity, and timing of threat outbreaks (e.g. worms and viruses)

Our resellers making a substantial portion of their purchases near the end of each quarter

Enterprise customers' tendency to negotiate site licenses near the end of each quarter

Cancellation, deferral, or limitation of orders by customers

Changes in the mix or type of products sold, particularly as our business continues to evolve into new models such as SaaS and appliances

Movements in interest rates

The rate of adoption of new product technologies and new releases of operating systems

Weakness or uncertainty in general economic or industry conditions in any of the multiple markets in which we operate that could reduce customer demand and ability to pay for our products and services

Political and military instability, which could slow spending within our target markets, delay sales cycles, and otherwise adversely affect our ability to generate revenues and operate effectively

Budgetary constraints of customers, which are influenced by corporate earnings and government budget cycles and spending objectives

Disruptions in our business operations or target markets caused by, among other things, earthquakes, floods, or other natural disasters affecting our headquarters located in Silicon Valley, California, an area known for seismic activity, or our other locations worldwide

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Acts of war or terrorism

Intentional disruptions by third parties

Health or similar issues, such as a pandemic

Any of the foregoing factors could cause the trading price of our common stock to fluctuate significantly.

***Some of our products contain open source software, and any failure to comply with the terms of one or more of these open source licenses could negatively affect our business.***

Certain of our products are distributed with software licensed by its authors or other third parties under so-called open source licenses, which may include, by way of example, the GNU General Public License ( GPL ), GNU Lesser General Public License ( LGPL ), the Mozilla Public License, the BSD License, and the Apache License. Some of these licenses contain requirements that we make available source code for modifications or derivative works we create based upon the open source software, and that we license such modifications or derivative works under the terms of a particular open source license or other license granting third parties certain rights of further use. By the terms of certain open source licenses, we could be required to release the source code of our proprietary software if we combine our proprietary software with open source software in a certain manner. In addition to risks related to license requirements, usage of open source software can lead to greater risks than use of third party commercial software, as open source licensors generally do not provide warranties or controls on origin of the software. We have established processes to help alleviate these risks, including a review process for screening requests from our development organizations for the use of open source, but we cannot be sure that all open source is submitted for approval prior to use in our products. In addition, many of the risks associated with usage of open source cannot be eliminated, and could, if not properly addressed, negatively affect our business.

***If we are unable to adequately address increased customer demands on our technical support services, our relationships with our customers and our financial results may be adversely affected.***

We offer technical support services with many of our products. We may be unable to respond quickly enough to accommodate short-term increases in customer demand for support services. We also may be unable to modify the format of our support services to compete with changes in support services provided by competitors or successfully integrate support for our customers. Further customer demand for these services, without corresponding revenues, could increase costs and adversely affect our operating results.

We have outsourced a substantial portion of our worldwide consumer support functions to third party service providers. If these companies experience financial difficulties, do not maintain sufficiently skilled workers and resources to satisfy our contracts, or otherwise fail to perform at a sufficient level under these contracts, the level of support services to our customers may be significantly disrupted, which could materially harm our relationships with these customers.

***Accounting charges may cause fluctuations in our quarterly financial results.***

Our financial results have been in the past, and may continue to be in the future, materially affected by non-cash and other accounting charges, including:

Amortization of intangible assets

Impairment of goodwill and other long-lived assets

Stock-based compensation expense



Restructuring charges

Loss on sale of a business and similar write-downs of assets held for sale

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## **Table of Contents**

For example, during fiscal 2009, we recorded a non-cash goodwill impairment charge of \$7.4 billion, resulting in a significant net loss for the year. Goodwill is evaluated annually for impairment in the fourth quarter of each fiscal year or more frequently if events and circumstances warrant as we determined they did in the third quarter of fiscal 2009, and our evaluation depends to a large degree on estimates and assumptions made by our management. Our assessment of any impairment of goodwill is based on a comparison of the fair value of each of our reporting units to the carrying value of that reporting unit. Our determination of fair value relies on management's assumptions of our future revenues, operating costs, and other relevant factors. If management's estimates of future operating results change, or if there are changes to other key assumptions such as the discount rate applied to future operating results, the estimate of the fair value of our reporting units could change significantly, which could result in a goodwill impairment charge. In addition, we evaluate our other long-lived assets, including intangible assets whenever events or circumstances occur which indicate that the value of these assets might be impaired. If we determine that impairment has occurred, we could incur an impairment charge against the value of these assets.

The foregoing types of accounting charges may also be incurred in connection with or as a result of other business acquisitions. The price of our common stock could decline to the extent that our financial results are materially affected by the foregoing accounting charges.

***If we are unable to attract and retain qualified employees, lose key personnel, fail to integrate replacement personnel successfully, or fail to manage our employee base effectively, we may be unable to develop new and enhanced products and services, effectively manage or expand our business, or increase our revenues.***

Our future success depends upon our ability to recruit and retain key management, technical, sales, marketing, finance, and other personnel. Our officers and other key personnel are employees-at-will, and we cannot assure you that we will be able to retain them. Competition for people with the specific skills that we require is significant. In order to attract and retain personnel in a competitive marketplace, we believe that we must provide a competitive compensation package, including cash and equity-based compensation. The volatility in our stock price may from time to time adversely affect our ability to recruit or retain employees. In addition, we may be unable to obtain required stockholder approvals of future increases in the number of shares available for issuance under our equity compensation plans, and accounting rules require us to treat the issuance of equity-based compensation as compensation expense. As a result, we may decide to issue fewer equity-based incentives and may be impaired in our efforts to attract and retain necessary personnel. If we are unable to hire and retain qualified employees, or conversely, if we fail to manage employee performance or reduce staffing levels when required by market conditions, our business and operating results could be adversely affected.

From time to time, key personnel leave our company. While we strive to reduce the negative impact of such changes, the loss of any key employee could result in significant disruptions to our operations, including adversely affecting the timeliness of product releases, the successful implementation and completion of company initiatives, the effectiveness of our disclosure controls and procedures and our internal control over financial reporting, and the results of our operations. In addition, hiring, training, and successfully integrating replacement sales and other personnel could be time consuming, may cause additional disruptions to our operations, and may be unsuccessful, which could negatively impact future revenues.

***Our effective tax rate may increase, which could increase our income tax expense and reduce (increase) our net income (loss).***

Our effective tax rate could be adversely affected by several factors, many of which are outside of our control, including:

Changes in the relative proportions of revenues and income before taxes in the various jurisdictions in which we operate that have differing statutory tax rates

Changing tax laws, regulations, and interpretations in multiple jurisdictions in which we operate as well as the requirements of certain tax rulings

## **Table of Contents**

The tax effects of purchase accounting for acquisitions and restructuring charges that may cause fluctuations between reporting periods

Tax assessments, or any related tax interest or penalties, could significantly affect our income tax expense for the period in which the settlements take place

The price of our common stock could decline if our financial results are materially affected by an adverse change in our effective tax rate.

We report our results of operations based on our determination of the aggregate amount of taxes owed in the tax jurisdictions in which we operate. From time to time, we receive notices that a tax authority in a particular jurisdiction has determined that we owe a greater amount of tax than we have reported to such authority. We are regularly engaged in discussions and sometimes disputes with these tax authorities. We are engaged in disputes of this nature at this time. If the ultimate determination of our taxes owed in any of these jurisdictions is for an amount in excess of the tax provision we have recorded or reserved for, our operating results, cash flows, and financial condition could be adversely affected.

### ***Our stock price may be volatile in the future, and you could lose the value of your investment.***

The market price of our common stock has experienced significant fluctuations in the past and may continue to fluctuate in the future, and as a result you could lose the value of your investment. The market price of our common stock may be affected by a number of factors, including:

Announcements of quarterly operating results and revenue and earnings forecasts by us that fail to meet or be consistent with our earlier projections or the expectations of our investors or securities analysts

Announcements by either our competitors or customers that fail to meet or be consistent with their earlier projections or the expectations of our investors or securities analysts

Rumors, announcements, or press articles regarding our or our competitors' operations, management, organization, financial condition, or financial statements

Changes in revenue and earnings estimates by us, our investors, or securities analysts

Accounting charges, including charges relating to the impairment of goodwill

Announcements of planned acquisitions or dispositions by us or by our competitors

Announcements of new or planned products by us, our competitors, or our customers

Gain or loss of a significant customer, partner, reseller or distributor

Inquiries by the SEC, NASDAQ, law enforcement, or other regulatory bodies

Acts of terrorism, the threat of war, and other crises or emergency situations

Economic slowdowns or the perception of an oncoming economic slowdown in any of the major markets in which we operate. The stock market in general, and the market prices of stocks of technology companies in particular, have experienced extreme price volatility that has adversely affected, and may continue to adversely affect, the market price of our common stock for reasons unrelated to our business or operating results.

**Item 1B. *Unresolved Staff Comments***

There are currently no unresolved issues with respect to any Commission staff's written comments that were received at least 180 days before the end of our fiscal year to which this report relates and that relate to our periodic or current reports under the Exchange Act.

**Table of Contents****Item 2. Properties**

Our properties consist primarily of owned and leased office facilities for sales, research and development, administrative, customer service, and technical support personnel. Our corporate headquarters is located in Mountain View, California where we occupy facilities totaling approximately 1,141,000 square feet, of which 723,000 square feet is owned and 418,000 square feet is leased. We also lease an additional 157,000 square feet in the San Francisco Bay Area. Our leased facilities are occupied under leases that expire on various dates beyond fiscal 2018. The following table presents the approximate square footage of our facilities as of March 30, 2012:

| Location                        | Approximate Total Square Footage <sup>(1)</sup> |              |
|---------------------------------|---|--------------|
|                                 | Owned   | Leased       |
| Americas                        | 1,750   | 1,408        |
| Europe, Middle East, and Africa | 285   | 606          |
| Asia Pacific/Japan              | 100   | 1,493        |
| Latin America                   |   | 72           |
| <b>Total</b>                    | <b>2,135</b>                                    | <b>3,579</b> |

<sup>(1)</sup> Included in the total square footage above are vacant, available-for-lease properties totaling approximately 395,000 square feet. Total square footage excludes approximately 132,000 square feet relating to facilities subleased to third parties. We believe that our existing facilities are adequate for our current needs and that the productive capacity of our facilities is substantially utilized.

**Item 3. Legal Proceedings**

Information with respect to this item may be found under the heading "Commitments and Contingencies" in Note 8 of the Notes to Consolidated Financial Statements in this annual report which information is incorporated into this Item 3 by reference.

**Item 4. Mine Safety Disclosures**

Not applicable.

**PART II****Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities**  
**Market for our common stock**

Our common stock is traded on the Nasdaq Global Select Market under the symbol "SYMC". The high and low sales prices set forth below are as reported on the Nasdaq Global Select Market.

|      | Fiscal 2012    |               |                |               | Fiscal 2011    |               |                |               |
|------|----------------|---------------|----------------|---------------|----------------|---------------|----------------|---------------|
|      | Fourth Quarter | Third Quarter | Second Quarter | First Quarter | Fourth Quarter | Third Quarter | Second Quarter | First Quarter |
| High | \$ 18.74       | \$ 18.88      | \$ 20.00       | \$ 20.50      | \$ 18.80       | \$ 18.24      | \$ 15.75       | \$ 17.47      |
| Low  | \$ 15.55       | \$ 14.94      | \$ 15.39       | \$ 17.97      | \$ 16.84       | \$ 14.76      | \$ 12.04       | \$ 13.58      |

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As of March 30, 2012, there were 2,387 stockholders of record of Symantec common stock. Symantec has never declared or paid any cash dividends on its capital stock.

**Table of Contents****Repurchases of our equity securities**

Stock repurchases during the three months ended March 30, 2012 were as follows:

|  | <b>Total Number of<br/>Shares<br/>Purchased</b> | <b>Average<br/>Price<br/>Paid Per Share</b> | <b>Total Number of<br/>Shares<br/>Purchased Under<br/>Publicly<br/>Announced Plans or Programs<br/>(In millions, except per share data)</b> | <b>Maximum<br/>Dollar<br/>Value of<br/>Shares<br/>That May Yet<br/>be<br/>Purchased Under<br/>the Plans<br/>or Programs</b> |
|--|---|---|---|---|
| December 31, 2011 to January 27,<br>2012 |   | \$  |   | \$ 1,184  |
| January 28, 2012 to February 24,<br>2012 | 5   | \$ 17.85                                    | 5   | \$ 1,103  |
| February 25, 2012 to March 30, 2012      | 7   | \$ 17.89                                    | 7   | \$ 984  |
| Total                                    | 12  | \$ 17.88                                    | 12  |   |

We have had stock repurchase programs in the past and have repurchased shares on a quarterly basis since the fourth quarter of fiscal 2004 under various programs. On January 25, 2012, we announced that our Board of Directors approved a new \$1 billion stock repurchase program. This program does not have an expiration date and as of March 30, 2012, \$984 million remained authorized for future repurchases. For information regarding our stock repurchase programs, see Note 9 of Notes to Consolidated Financial Statements, which information is incorporated herein by reference.

**Table of Contents****Stock performance graph**

This performance graph shall not be deemed filed for purposes of Section 18 of the Exchange Act or otherwise subject to the liabilities under that Section, and shall not be deemed to be incorporated by reference into any filing of Symantec under the Securities Act or the Exchange Act.

***Comparison of cumulative total return March 31, 2007 to March 30, 2012***

The graph below compares the cumulative total stockholder return on Symantec common stock from March 31, 2007 to March 30, 2012 with the cumulative total return on the S&P 500 Composite Index and the S&P Information Technology Index over the same period (assuming the investment of \$100 in Symantec common stock and in each of the other indices on March 31, 2007, and reinvestment of all dividends, although no dividends have been declared on Symantec common stock). The comparisons in the graph below are based on historical data and are not intended to forecast the possible future performance of Symantec common stock.

**COMPARISON OF 5 YEAR CUMULATIVE TOTAL RETURN****Among Symantec Corporation, The S & P 500 Index****And The S & P Information Technology Index**

|   | <b>3/07</b> | <b>3/08</b> | <b>3/09</b> | <b>3/10</b> | <b>3/11</b> | <b>3/12</b> |
|---|-------------|-------------|-------------|-------------|-------------|-------------|
| <b>Symantec Corporation</b>             | 100.00      | 96.07       | 86.36       | 97.85       | 107.17      | 108.09      |
| <b>S &amp; P 500</b>                    | 100.00      | 94.92       | 58.77       | 88.02       | 101.79      | 110.48      |
| <b>S &amp; P Information Technology</b> | 100.00      | 99.57       | 69.63       | 110.02      | 123.10      | 147.98      |



**Table of Contents****Item 6. Selected Financial Data**

The following selected consolidated financial data is derived from our Consolidated Financial Statements. This data should be read in conjunction with the Consolidated Financial Statements and related notes included in this annual report and with Item 7, *Management's Discussion and Analysis of Financial Condition and Results of Operations*. Historical results may not be indicative of future results.

Among the acquisitions we completed during the past five fiscal years are:

Clearwell Systems Inc. and LiveOffice LLC during fiscal 2012

Identity and authentication business of VeriSign, Inc., PGP Corporation, and GuardianEdge Technologies, Inc. during fiscal 2011

AppStream, Inc., SwapDrive, Inc., PC Tools Pty. Limited, and MessageLabs Group Limited during fiscal 2009

Altiris Inc. and Vontu Inc. during fiscal 2008

Each of these acquisitions was accounted for as a business purchase and, accordingly, the operating results of these businesses have been included in the Consolidated Financial Statements included in this annual report since their respective dates of acquisition.

**Five-Year Summary**

|   | 2012                                 | 2011     | Fiscal <sup>(a, b)</sup><br>2010 | 2009       | 2008      |
|---|--------------------------------------|----------|----------------------------------|------------|-----------|
|   | (In millions, except per share data) |          |                                  |            |           |
| <b>Consolidated Statements of Income Data:</b>  |                                      |          |                                  |            |           |
| Net revenue   | \$ 6,730                             | \$ 6,190 | \$ 5,985                         | \$ 6,150   | \$ 5,874  |
| Operating income (loss) <sup>(c)</sup>  | 1,079                                | 880      | 933                              | (6,470)    | 602       |
| Net income (loss) attributable to Symantec Corporation stockholders <sup>(c)(d)</sup>                   | \$ 1,172                             | \$ 597   | \$ 714                           | \$ (6,786) | \$ 410    |
| Net income (loss) per share attributable to Symantec Corporation stockholders basic <sup>(e)(d)</sup>   | \$ 1.58                              | \$ 0.77  | \$ 0.88                          | \$ (8.17)  | \$ 0.47   |
| Net income (loss) per share attributable to Symantec Corporation stockholders diluted <sup>(f)(d)</sup> | \$ 1.57                              | \$ 0.76  | \$ 0.87                          | \$ (8.17)  | \$ 0.46   |
| Weighted-average shares outstanding attributable to Symantec Corporation stockholders basic             | 741                                  | 778      | 810                              | 831        | 868       |
| Weighted-average shares outstanding attributable to Symantec Corporation stockholders diluted           | 748                                  | 786      | 819                              | 831        | 884       |
| <b>Consolidated Balance Sheet Data:</b>   |                                      |          |                                  |            |           |
| Cash and cash equivalents   | \$ 3,162                             | \$ 2,950 | \$ 3,029                         | \$ 1,793   | \$ 1,890  |
| Total assets <sup>(c)</sup>   | 13,020                               | 12,719   | 11,232                           | 10,638     | 18,085    |
| Deferred revenue  | 3,444                                | 3,321    | 2,835                            | 2,644      | 2,662     |
| Current portion of long-term debt <sup>(f)</sup>  |                                      | 596      |                                  |            |           |
| Long-term debt <sup>(e)(f)</sup>  | 2,039                                | 1,987    | 1,871                            | 1,766      | 1,669     |
| Long-term deferred revenue  | 529                                  | 498      | 371                              | 419        | 415       |
| Syantec Corporation stockholders equity <sup>(g)</sup>  | \$ 5,094                             | \$ 4,528 | \$ 4,548                         | \$ 4,147   | \$ 11,229 |
| Noncontrolling interest in subsidiary   | 78                                   | 77       |                                  |            |           |
| Total stockholders equity <sup>(g)</sup>  | \$ 5,172                             | \$ 4,605 | \$ 4,548                         | \$ 4,147   | \$ 11,229 |

(a)

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We have a 52/53-week fiscal year. Fiscal 2012, 2011, 2010 and 2008 were each comprised of 52 weeks of operations. Fiscal 2009 was comprised of 53 weeks of operations.

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- (b) The summary reflects adjustments for the retrospective adoption of new authoritative guidance on convertible debt instruments in fiscal 2010.
- (c) During fiscal 2009, we recorded a non-cash goodwill impairment charge of \$7.4 billion.
- (d) On February 5, 2008, we formed Huawei-Symantec, Inc. ( joint venture ) with a subsidiary of Huawei Technologies Co., Ltd. ( Huawei ). During the fourth quarter of fiscal 2012, we sold our 49% ownership interest in the joint venture to Huawei for \$530 million in cash. The gross proceeds of \$530 million, offset by costs to sell the joint venture of \$4 million, are included in Gain from sale of joint venture reflected in our fiscal 2012 Consolidated Statements of Income.
- (e) In fiscal 2011, we issued \$350 million in principal amount of 2.75% notes due September 15, 2015 and \$750 million in principal amount of 4.20% notes due September 15, 2020.
- (f) In fiscal 2007, we issued \$1.1 billion principal amount of 0.75% convertible senior notes ( 0.75% notes ) and \$1.0 billion principal amount of 1.00% notes. In fiscal 2011, we repurchased \$500 million aggregate principal amount of our 0.75% notes. Concurrently with this repurchase, we sold a proportionate share of the initial note hedges back to the note hedge counterparties for approximately \$13 million. These transactions resulted in a loss from extinguishment of debt of approximately \$16 million. In fiscal 2012, the remaining balance of our 0.75% notes matured and we settled with the holders with a cash payment of \$600 million.

## **Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations**

### **OVERVIEW**

#### **Our business**

Symantec is a global provider of security, storage, and systems management solutions that help organizations and consumers secure and manage their information-driven world. Our software and services protect against advanced threats enabling confidence wherever information is used or stored.

#### **Fiscal calendar**

We have a 52/53-week fiscal year ending on the Friday closest to March 31. Unless otherwise stated, references to years in this report relate to fiscal year and periods ended March 30, 2012, April 1, 2011 and April 2, 2010. Fiscal 2012, 2011, and 2010 each consisted of 52 weeks. Our 2013 fiscal year will consist of 52 weeks and will end on March 29, 2013.

#### **Our operating segments**

Our operating segments are significant strategic business units that offer different products and services, distinguished by customer needs. Since the fourth quarter of fiscal 2008, we have operated in five operating segments: Consumer, Security and Compliance, Storage and Server Management, Services, and Other. During the first quarter of fiscal 2012, we modified our segment reporting structure to more readily match our operating structure, resulting in the movement of managed security services revenue and expenses from the Services segment to the Security and Compliance segment. For further description of our operating segments, see Note 10 of the Notes to Consolidated Financial Statements in this annual report. Our reportable segments are the same as our operating segments.

#### **Financial results and trends**

Revenue increased by \$540 million for fiscal 2012, as compared to fiscal 2011, primarily driven by growth in our Security and Compliance segment, Consumer segment, and Storage and Server Management segment. Our



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strategic acquisitions have continued to contribute positively to our revenue in fiscal 2012. Of the total increase in revenue, approximately \$486 million was due to the growth from our existing products and services and \$54 million from our fiscal 2012 acquisitions. We expect that our acquisitions will continue to contribute positively to our revenue in future periods.

Our revenue grew both domestically and internationally in fiscal 2012 as compared to fiscal 2011. Fluctuations in the U.S. dollar compared to foreign currencies favorably impacted our international revenue by \$145 million for fiscal 2012 as compared to fiscal 2011 and unfavorably by \$53 million for fiscal 2011 as compared to fiscal 2010. For fiscal 2012, we experienced the highest growth in revenue, on a percentage basis, in the Asia Pacific and Japan region followed by the Americas. We also experienced increases in revenue from the EMEA region despite overall weakness in the European economies.

Our revenue mix has gradually shifted to a greater proportion of Content, subscription, and maintenance revenue, particularly revenue derived from subscription arrangements. This shift in our revenue mix is indicative of our success in achieving a more subscription based revenue model and a greater mix of subscription sales as a percentage of total sales. Revenue derived from subscription arrangements is recognized ratably over the subscription period. We recognized fewer license sales during the fourth quarter of fiscal 2012, which are generally recognized upon delivery of the product.

Our operating expenses increased for fiscal 2012 as compared to fiscal 2011 by \$304 million, due to an increase in the compensation expenses of \$273 million and an adverse impact of the change in foreign currency exchange rates of \$68 million. Compensation expense increased primarily due to an increase in headcount due to the overall growth of our business. Our operating expenses increased for similar reasons in fiscal 2011 as compared to fiscal 2010.

Our non-operating income in fiscal 2012 increased by \$573 million over fiscal 2011 primarily due to the gain from the sale to Huawei of our ownership interest in the Huawei Symantec joint venture of \$526 million. See Note 5 of the Notes to Consolidated Financial Statements for additional information.

## **CRITICAL ACCOUNTING ESTIMATES**

The preparation of the Consolidated Financial Statements and related notes included in this annual report in accordance with generally accepted accounting principles in the United States, requires us to make estimates, including judgments and assumptions, that affect the reported amounts of assets, liabilities, revenue, and expenses, and related disclosure of contingent assets and liabilities. We have based our estimates on historical experience and on various assumptions that we believe to be reasonable under the circumstances. We evaluate our estimates on a regular basis and make changes accordingly. Historically, our critical accounting estimates have not differed materially from actual results; however, actual results may differ from these estimates under different conditions. If actual results differ from these estimates and other considerations used in estimating amounts reflected in the Consolidated Financial Statements included in this annual report, the resulting changes could have a material adverse effect on our Consolidated Statements of Income, and in certain situations, could have a material adverse effect on our liquidity and financial condition.

A critical accounting estimate is based on judgments and assumptions about matters that are uncertain at the time the estimate is made. Different estimates that reasonably could have been used or changes in accounting estimates could materially impact the operating results or financial condition. We believe that the estimates described below represent our critical accounting estimates, as they have the greatest potential impact on our Consolidated Financial Statements. See also Note 1 of the Notes to the Consolidated Financial Statements included in this annual report.

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### ***Revenue recognition***

We recognize revenue primarily pursuant to the requirements under the authoritative guidance on software revenue recognition, and any applicable amendments or modifications. Revenue recognition requirements in the software industry are very complex and require us to make many estimates.

For software arrangements that include multiple elements, including perpetual software licenses and maintenance or services, packaged products with content updates, managed security services, and subscriptions, we allocate and defer revenue for the undelivered items based on vendor specific objective evidence ( VSOE ) of the fair value of the undelivered elements, and recognize the difference between the total arrangement fee and the amount deferred for the undelivered items as revenue. VSOE of each element is based on the price for which the undelivered element is sold separately. We determine fair value of the undelivered elements based on historical evidence of our stand-alone sales of these elements to third parties or from the stated renewal rate for the undelivered elements. When VSOE does not exist for undelivered items, the entire arrangement fee is recognized ratably over the performance period. Our deferred revenue consists primarily of the unamortized balance of enterprise product maintenance, consumer product content updates, managed security services, subscriptions, and arrangements where VSOE does not exist. Deferred revenue totaled approximately \$4.0 billion as of March 30, 2012, of which \$529 million was classified as Long-term deferred revenue in the Consolidated Balance Sheets. Changes to the elements in a software arrangement, the ability to identify VSOE for those elements, the fair value of the respective elements, and increasing flexibility in contractual arrangements could materially impact the amount recognized in the current period and deferred over time.

For arrangements that include both software and non-software elements, we allocate revenue to the software deliverables as a group and non-software deliverables based on their relative selling prices. In such circumstances, the accounting principles establish a hierarchy to determine the selling price to be used for allocating revenue to deliverables as follows: (i) VSOE, (ii) third-party evidence of selling price ( TPE ) and (iii) best estimate of the selling price ( ESP ). When we are unable to establish a selling price using VSOE or TPE, we use ESP to allocate the arrangement fees to the deliverables.

For our consumer products that include content updates, we recognize revenue and the associated cost of revenue ratably over the term of the subscription upon sell-through to end-users, as the subscription period commences on the date of sale to the end-user. We defer revenue and cost of revenue amounts for unsold product held by our distributors and resellers.

We expect our distributors and resellers to maintain adequate inventory of consumer packaged products to meet future customer demand, which is generally four or six weeks of customer demand based on recent buying trends. We ship product to our distributors and resellers at their request and based on valid purchase orders. Our distributors and resellers base the quantity of orders on their estimates to meet future customer demand, which may exceed the expected level of a four or six week supply. We offer limited rights of return if the inventory held by our distributors and resellers is below the expected level of a four or six week supply. We estimate reserves for product returns as described below. We typically offer liberal rights of return if inventory held by our distributors and resellers exceeds the expected level. Because we cannot reasonably estimate the amount of excess inventory that will be returned, we primarily offset deferred revenue against trade accounts receivable for the amount of revenue in excess of the expected inventory levels.

Arrangements for managed security services and SaaS offerings are generally offered to our customers over a specified period of time, and we recognize the related revenue ratably over the maintenance, subscription, or service period.

*Reserves for product returns.* We reserve for estimated product returns as an offset to revenue based primarily on historical trends. We fully reserve for obsolete products in the distribution channels as an offset to deferred revenue. Actual product returns may be different than what was estimated. These factors and unanticipated changes in the economic and industry environment could make actual results differ from our return estimates.

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*Reserves for rebates.* We estimate and record reserves for channel and end-user rebates as an offset to revenue. For consumer products that include content updates, rebates are recorded as a ratable offset to revenue over the term of the subscription. Our estimated reserves for channel volume incentive rebates are based on distributors' and resellers' actual performance against the terms and conditions of volume incentive rebate programs, which are typically entered into quarterly. Our reserves for end-user rebates are estimated based on the terms and conditions of the promotional programs, actual sales during the promotion, the amount of actual redemptions received, historical redemption trends by product and by type of promotional program, and the value of the rebate. We also consider current market conditions and economic trends when estimating our reserves for rebates. If actual redemptions differ from our estimates, material differences may result in the amount and timing of our net revenues for any period presented.

### ***Valuation of goodwill, intangible assets and long-lived assets***

*Business combination valuations.* When we acquire businesses, we allocate the purchase price to tangible assets and liabilities and identifiable intangible assets acquired. Any residual purchase price is recorded as goodwill. The allocation of the purchase price requires management to make significant estimates in determining the fair values of assets acquired and liabilities assumed, especially with respect to intangible assets. These estimates are based on information obtained from management of the acquired companies and historical experience. These estimates can include, but are not limited to:

cash flows that an asset is expected to generate in the future;

expected costs to develop the in-process research and development into commercially viable products and estimated cash flows from the projects when completed;

the acquired company's brand and competitive position, as well as assumptions about the period of time the acquired brand will continue to be used in the combined company's product portfolio;

cost savings expected to be derived from acquiring an asset; and

discount rates.

These estimates are inherently uncertain and unpredictable, and if different estimates were used the purchase price for the acquisition could be allocated to the acquired assets and liabilities differently from the allocation that we have made. In addition, unanticipated events and circumstances may occur which may affect the accuracy or validity of such estimates, and if such events occur we may be required to record a charge against the value ascribed to an acquired asset or an increase in the amounts recorded for assumed liabilities.

*Goodwill impairment.* We review goodwill for impairment on an annual basis on the first day of the fourth quarter of each fiscal year, and on an interim basis whenever events or changes in circumstances indicate that the carrying value may not be recoverable, at the reporting unit level. Our reporting units are the same as our operating segments. Before performing the goodwill impairment test, we first assess the value of long-lived assets in each reporting unit, including tangible and intangible assets. We then perform a two-step impairment test on goodwill. In the first step, we compare the estimated fair value of equity of each reporting unit to its allocated carrying value (book value) of equity. If the carrying value of the reporting unit exceeds the fair value of the equity associated with that unit, there is an indicator of impairment and we must perform the second step of the impairment test. This second step involves determining the implied fair value of that reporting unit's goodwill in a manner similar to the purchase price allocation for an acquired business, using the reporting unit's calculated fair value as an assumed purchase price. If the carrying value of the reporting unit's goodwill exceeds its implied fair value, then we would record an impairment loss equal to the excess.

The process of estimating the fair value and carrying value of our reporting units' equity requires significant judgment at many points during the analysis. Many assets and liabilities, such as accounts receivable and property and equipment, are not specifically allocated to an individual reporting unit, and therefore, we apply





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judgment to allocate the assets and liabilities, and this allocation affects the carrying value of the respective reporting units. Similarly, we use judgment to allocate goodwill to the reporting units based on relative fair values. The use of relative fair values has been necessary for certain reporting units due to changes in our operating structure in prior years. To determine a reporting unit's fair value, we use the income approach under which we calculate the fair value of each reporting unit based on the estimated discounted future cash flows of that unit. We evaluate the reasonableness of this approach by comparing it with the market approach, which involves a review of the carrying value of our assets relative to our market capitalization and to the valuation of publicly traded companies operating in the same or similar lines of business.

Applying the income approach requires that we make a number of important estimates and assumptions. We estimate the future cash flows of each reporting unit based on historical and forecasted revenue and operating costs. This, in turn, involves further estimates, such as estimates of future revenue and expense growth rates and foreign exchange rates. In addition, we apply a discount rate to the estimated future cash flows for the purpose of the valuation. This discount rate is based on the estimated weighted-average cost of capital for each reporting unit and may change from year to year. Changes in these key estimates and assumptions, or in other assumptions used in this process, could materially affect our impairment analysis for a given year.

As of March 30, 2012, our goodwill balance was \$5.8 billion. Based on the impairment analysis performed on December 31, 2011, we determined that the fair value of each of our reporting units exceeded the carrying value of the unit by more than 10% of the carrying value. While discount rates are only one of several important estimates used in the analysis, we determined that an increase of one percentage point in the discount rate used for each respective reporting unit would not have resulted in an impairment indicator for any unit at the time of this analysis. In addition to the discount rate, the impairment test includes the consideration of a number of estimates, including growth rates, operating margins and cost forecasts, foreign exchange rates and the allocation of certain tangible assets to the reporting units. Based on the results of our impairment test, we do not believe that an impairment indicator exists as of our annual impairment test date.

A number of factors, many of which we have no ability to control, could affect our financial condition, operating results and business prospects and could cause actual results to differ from the estimates and assumptions we employed. These factors include:

a prolonged global economic crisis;

a significant decrease in the demand for our products;

the inability to develop new and enhanced products and services in a timely manner;

a significant adverse change in legal factors or in the business climate;

an adverse action or assessment by a regulator;

successful efforts by our competitors to gain market share in our markets;

a loss of key personnel;

our determination to dispose of one or more of our reporting units;

the testing for recoverability of a significant asset group within a reporting unit; and

recognition of a goodwill impairment loss.

*Intangible asset impairment.* We assess the impairment of identifiable finite-lived intangible assets whenever events or changes in circumstances indicate that an asset group's carrying amount may not be recoverable. Recoverability of certain finite-lived intangible assets, particularly customer relationships and finite-lived tradenames, would be measured by the comparison of the carrying amount of the asset group to which the assets are assigned to the sum of the undiscounted estimated future cash flows the asset group is expected to

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generate. If the asset is considered to be impaired, the amount of such impairment would be measured as the difference between the carrying amount of the asset and its fair value. Recoverability and impairment of other finite-lived intangible assets, particularly developed technology and patents, would be measured by the comparison of the carrying amount of the asset to the sum of undiscounted estimated future product revenues offset by estimated future costs to dispose of the product to which the asset relates. For indefinite-lived intangible assets, we review impairment on an annual basis consistent with the timing of the annual evaluation for goodwill. These assets generally include tradenames, trademarks and in-process research and development. Recoverability of indefinite-lived intangible assets would be measured by the comparison of the carrying amount of the asset to the sum of the discounted estimated future cash flows the asset is expected to generate plus expected royalties. If the asset is considered to be impaired, the amount of such impairment would be measured as the difference between the carrying amount of the asset and its fair value. Our cash flow assumptions are based on historical and forecasted future revenue, operating costs, and other relevant factors. Assumptions and estimates about the remaining useful lives of our intangible assets are subjective and are affected by changes to our business strategies. If management's estimates of future operating results change, or if there are changes to other assumptions, the estimate of the fair value of our identifiable intangible assets could change significantly. Such change could result in impairment charges in future periods, which could have a significant impact on our operating results and financial condition.

*Long-lived assets (including assets held for sale).* We assess long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying value of the long-lived assets may not be recoverable. Based on the existence of one or more indicators of impairment, we assess recoverability of long-lived assets based on a projected undiscounted cash flow method using assumptions determined by management to be commensurate with the risk inherent in our current business model. If an asset is not recoverable, impairment is measured as the difference between the carrying amount and its fair value. Our estimates of cash flows require significant judgment based on our historical and anticipated results and are subject to many factors which could change and cause a material impact to our operating results or financial condition. We record impairment charges on long-lived assets held for sale when we determine that the carrying value of the long-lived assets may not be recoverable. In determining fair value, we obtain and consider market value appraisal information from third parties.

***Stock-based compensation***

We account for stock-based compensation in accordance with the authoritative guidance on stock compensation. Under the fair value recognition provisions of this guidance, stock-based compensation is measured at the grant date based on the fair value of the award and is recognized as expense ratably on a straight-line basis over the requisite service period, which is generally the vesting period of the respective award.

Determining the fair value of stock-based awards, primarily stock options, at the grant date requires judgment. We use the Black-Scholes option-pricing model to determine the fair value of stock options. The determination of the grant date fair value of options using an option-pricing model is affected by our stock price as well as assumptions regarding a number of complex and subjective variables. These variables include our expected stock price volatility over the expected life of the options, actual and projected employee stock option exercise and cancellation behaviors, risk-free interest rates, and expected dividends.

We estimate the expected life of options granted based on an analysis of our historical experience of employee exercise and post-vesting termination behavior considered in relation to the contractual life of the option. Expected volatility is based on the average of historical volatility for the period commensurate with the expected life of the option and the implied volatility of traded options. The risk free interest rate is equal to the U.S. Treasury constant maturity rates for the period equal to the expected life. We do not currently pay cash dividends on our common stock and do not anticipate doing so in the foreseeable future. Accordingly, our expected dividend yield is zero.

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We issue performance-based restricted stock units ( PRU ) representing hypothetical shares of our common stock. Each PRU grant reflects a target number of shares that may be issued to the award recipient. We determine the actual number of shares the recipient receives at the end of a three-year performance period as follows: (1) our achievement of an annual target earnings per share for the first fiscal year of grant and (2) our two and three year cumulative relative total shareholder return ranked against that of other companies that are included in the Standard & Poor's 500 Index. We estimate the fair value of PRUs using the Monte Carlo simulation model, as the total shareholder return ( TSR ) modifier contains a market condition.

In accordance with the authoritative guidance on stock compensation, we record stock-based compensation expense for awards that are expected to vest. As a result, judgment is required in estimating the amount of stock-based awards that are expected to be forfeited. Although we estimate forfeitures based on historical experience, actual forfeitures may differ. If actual results differ significantly from these estimates, stock-based compensation expense and our results of operations could be materially impacted when we record an adjustment for the difference in the period that the awards vest or are forfeited.

### ***Contingencies and litigation***

We evaluate contingent liabilities including threatened or pending litigation in accordance with the authoritative guidance on contingencies. We assess the likelihood of any adverse judgments or outcomes from potential claims or legal proceedings, as well as potential ranges of probable losses, when the outcomes of the claims or proceedings are probable and reasonably estimable. A determination of the amount of accrued liabilities required, if any, for these contingencies is made after the analysis of each separate matter. Because of uncertainties related to these matters, we base our estimates on the information available at the time of our assessment. As additional information becomes available, we reassess the potential liability related to our pending claims and litigation and may revise our estimates. Any revisions in the estimates of potential liabilities could have a material impact on our operating results and financial position.

### ***Income taxes***

We are required to compute our income taxes in each federal, state, and international jurisdiction in which we operate. This process requires that we estimate the current tax exposure as well as assess temporary differences between the accounting and tax treatment of assets and liabilities, including items such as accruals and allowances not currently deductible for tax purposes. The income tax effects of the differences we identify are classified as current or long-term deferred tax assets and liabilities in our Consolidated Balance Sheets. Our judgments, assumptions, and estimates relative to the current provision for income tax take into account current tax laws, our interpretation of current tax laws, and possible outcomes of current and future audits conducted by foreign and domestic tax authorities. Changes in tax laws or our interpretation of tax laws and the resolution of current and future tax audits could significantly impact the amounts provided for income taxes in our Consolidated Balance Sheets and Consolidated Statements of Income.

We account for uncertain tax positions pursuant to authoritative guidance based on a two-step approach to recognize and measure those positions taken or expected to be taken in a tax return. The first step is to determine if the weight of available evidence indicates that it is more likely than not that the tax position will be sustained on audit, including resolution of any related appeals or litigation processes. The second step is to measure the tax benefit as the largest amount that is more than 50% likely to be realized upon ultimate settlement. We adjust reserves for our uncertain tax positions due to changing facts and circumstances, such as the closing of a tax audit, the refinement of estimates, or the realization of earnings or deductions that differ from our estimates. To the extent that the final outcome of these matters is different than the amounts recorded, such differences will impact our tax provision in our Consolidated Statements of Income in the period in which such determination is made.

We must also assess the likelihood that deferred tax assets will be realized from future taxable income and, based on this assessment establish a valuation allowance, if required. The determination of our valuation

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allowance involves assumptions, judgments, and estimates, including forecasted earnings, future taxable income, and the relative proportions of revenue and income before taxes in the various domestic and international jurisdictions in which we operate. To the extent we establish a valuation allowance or change the valuation allowance in a period, we reflect the change with a corresponding increase or decrease to our tax provision in our Consolidated Statements of Income.

In July 2008, we reached an agreement with the IRS concerning our eligibility to claim a lower tax rate on a distribution made from a Veritas foreign subsidiary prior to the July 2005 acquisition. The distribution was intended to be made pursuant to the American Jobs Creation Act of 2004, and therefore eligible for a 5.25% effective U.S. federal rate of tax, in lieu of the 35% statutory rate. The final impact of this agreement remains uncertain since this relates to the taxability of earnings that are otherwise the subject of the transfer pricing matters at issue in the IRS examination of Veritas tax years 2002 through 2005. To the extent that we owe taxes as a result of these transfer pricing matters in years prior to the distribution, we anticipate that the incremental tax due from this negotiated agreement will decrease. We currently estimate that the most probable outcome from this negotiated agreement will be that we will owe \$13 million or less, for which an accrual has already been made.

**RESULTS OF OPERATIONS****Total net revenue**

|  | 2012 vs. 2011   |               |           | 2011 vs. 2010                      |               |           |                 |
|--|-----------------|---------------|-----------|------------------------------------|---------------|-----------|-----------------|
|  | Fiscal<br>2012  | \$            | %         | Fiscal<br>2011<br>(\$ in millions) | \$            | %         | Fiscal<br>2010  |
| Content, subscription, and maintenance revenue | \$ 5,823        | \$ 581        | 11%       | \$ 5,242                           | \$ 217        | 4%        | \$ 5,025        |
| Percentage of total net revenue                | 87%             |               |           | 85%                                |               |           | 84%             |
| License revenue                                | \$ 907          | \$ (41)       | (4)%      | \$ 948                             | \$ (12)       | (1)%      | \$ 960          |
| Percentage of total net revenue                | 13%             |               |           | 15%                                |               |           | 16%             |
| <b>Total net revenue</b>                       | <b>\$ 6,730</b> | <b>\$ 540</b> | <b>9%</b> | <b>\$ 6,190</b>                    | <b>\$ 205</b> | <b>3%</b> | <b>\$ 5,985</b> |

Content, subscription, and maintenance revenue increased for fiscal 2012, as compared to fiscal 2011, primarily due to growth in revenue from our Security and Compliance segment of \$339 million, Consumer segment of \$152 million, and Storage and Server Management segment of \$131 million, offset by a decrease in our Services segment of \$41 million.

Content, subscription, and maintenance revenue increased for fiscal 2011, as compared to fiscal 2010, due to growth in revenue from our Security and Compliance segment of \$139 million, Consumer segment of \$70 million, and Storage and Server Management segment of \$61 million, offset by a decrease in our Services segment of \$52 million.

License revenue includes revenue from software licenses, appliances, and certain revenue sharing arrangements. License revenue decreased for fiscal 2012, as compared to fiscal 2011, primarily due to decreases from our Storage and Server Management segment of \$29 million and Security and Compliance segment of \$12 million.

License revenue decreased for fiscal 2011, as compared to fiscal 2010, primarily due to decreases in revenue from our Storage and Server Management segment of \$41 million, partially offset by increases in revenues from the Security and Compliance segment of \$17 million and from the Consumer segment of \$13 million.

**Table of Contents***Net revenue and operating income by segment**Consumer segment*

|                                 | Fiscal<br>2012 | 2012 vs. 2011 |     | Fiscal<br>2011<br>(\$ in millions) | 2011 vs. 2010 |    | Fiscal<br>2010 |
|---------------------------------|----------------|---------------|-----|------------------------------------|---------------|----|----------------|
|                                 |                | \$            | %   |                                    | \$            | %  |                |
| Consumer revenue                | \$ 2,104       | \$ 151        | 8%  | \$ 1,953                           | \$ 82         | 4% | \$ 1,871       |
| Percentage of total net revenue | 31%            |               |     | 32%                                |               |    | 31%            |
| Consumer operating income       | \$ 1,013       | \$ 114        | 13% | \$ 899                             | \$ 39         | 5% | \$ 860         |
| Percentage of Consumer revenue  | 48%            |               |     | 46%                                |               |    | 46%            |

Consumer revenue increased for fiscal 2012, as compared to fiscal 2011, primarily due to continued growth in our premium internet and security products of \$156 million, which included a favorable foreign currency exchange effect of \$39 million. Of the total Consumer revenue recognized in fiscal 2012, 86% was generated from our electronic channel sales, which are derived from online sales (including new subscriptions, renewals and upgrades).

Consumer revenue increased for fiscal 2011, as compared to fiscal 2010, primarily due to an increase in sales of our premium internet and security products of \$91 million, which included an unfavorable foreign currency exchange effect of \$10 million. Of the total Consumer revenue recognized in fiscal 2011, 84% was generated from our electronic channel sales, which are derived from online sales (including new subscriptions, renewals and upgrades).

Consumer operating income increased for fiscal 2012, as compared to fiscal 2011, primarily due to higher revenue of \$151 million and lower advertising and promotion expenses of \$22 million, partially offset by increased salaries and wages of \$41 million and higher cost of revenue of \$17 million. The increased salaries and wages expense was due to higher headcount compared to fiscal 2011. The increase in cost of revenue was primarily associated with the increased product revenue. The increase in operating income included a favorable foreign currency exchange effect of \$28 million.

Consumer operating income increased for fiscal 2011, as compared to fiscal 2010, primarily due to increased revenue of \$83 million, partially offset by increases in advertising and promotion expenses of \$22 million, equipment costs of \$11 million, and costs associated with the deployment of our new proprietary eCommerce platform. The increase in operating income included an unfavorable foreign currency exchange effect of \$7 million.

*Security and Compliance segment*

|   | Fiscal<br>2012 | 2012 vs. 2011 |     | Fiscal<br>2011<br>(\$ in millions) | 2011 vs. 2010 |       | Fiscal<br>2010 |
|---|----------------|---------------|-----|------------------------------------|---------------|-------|----------------|
|   |                | \$            | %   |                                    | \$            | %     |                |
| Security and Compliance revenue               | \$ 1,965       | \$ 327        | 20% | \$ 1,638                           | \$ 156        | 11%   | \$ 1,482       |
| Percentage of total net revenue               | 29%            |               |     | 26%                                |               |       | 25%            |
| Security and Compliance operating income      | \$ 442         | \$ 182        | 70% | \$ 260                             | \$ (141)      | (35)% | \$ 401         |
| Percentage of Security and Compliance revenue | 22%            |               |     | 16%                                |               |       | 27%            |

Security and Compliance revenue increased for fiscal 2012, as compared to fiscal 2011, primarily due to increased sales of our information security products of \$300 million, which included additional revenue of approximately \$238 million from our user authentication and trust products and services. The total increase included a favorable foreign currency exchange effect of \$43 million.

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Security and Compliance revenue increased for fiscal 2011, as compared to fiscal 2010, primarily due to increased sales of our information security products of \$209 million, which included additional revenue of \$124 million from our user authentication and trust products. The increase was partially offset by decreases in enterprise security products revenue by \$68 million. The total increase included an unfavorable foreign currency exchange effect of \$5 million.

Security and Compliance operating income increased for fiscal 2012, as compared to fiscal 2011, primarily due to increased revenue of \$327 million, partially offset by increased salaries and wages of \$71 million and higher cost of revenue of \$54 million. The increased salaries and wages expense was due to higher headcount compared to fiscal 2011. The higher cost of revenue was associated with revenue growth. The increase in operating income included a favorable foreign currency exchange effect of \$23 million.

Security and Compliance operating income decreased for fiscal 2011, as compared to fiscal 2010, primarily due to expenses related to our fiscal 2011 acquisitions and higher sales commissions associated with the increase in deferred revenue in fiscal 2011. Our operating margins were adversely impacted by our fiscal 2011 acquisitions, largely because we were required under the purchase accounting rules to reduce the amount of deferred revenue that we recorded in connection with these acquisitions to an amount equal to the fair value of our estimated cost to fulfill the contractual obligations related to that deferred revenue. This deferred revenue adjustment negatively affected our operating margins because we recognized a lower portion of the revenue from these acquisitions, but we incurred all of the revenue-related expenses. The decrease in operating income included an unfavorable foreign currency exchange effect of \$11 million.

*Storage and Server Management segment*

|   | 2012 vs. 2011  |         |      | 2011 vs. 2010    |         |      | Fiscal<br>2010 |
|---|----------------|---------|------|------------------|---------|------|----------------|
|   | Fiscal<br>2012 | \$      | %    | Fiscal<br>2011   | \$      | %    |                |
|   |                |         |      | (\$ in millions) |         |      |                |
| Storage and Server Management revenue               | \$ 2,410       | \$ 103  | 4%   | \$ 2,307         | \$ 20   | 1%   | \$ 2,287       |
| Percentage of total net revenue                     | 36%            |         |      | 37%              |         |      | 38%            |
| Storage and Server Management operating income      | \$ 977         | \$ (86) | (8)% | \$ 1,063         | \$ (34) | (3)% | \$ 1,097       |
| Percentage of Storage and Server Management revenue | 41%            |         |      | 46%              |         |      | 48%            |

Storage and Server Management revenue increased for fiscal 2012, as compared to fiscal 2011, primarily due to higher sales of our information management products of \$126 million, which included \$49 million from our fiscal 2012 acquisition of Clearwell Systems Inc. ( Clearwell ), partially offset by decreases in sales of \$28 million of our storage management products. The total increase included a favorable foreign currency exchange effect of \$52 million.

Storage and Server Management revenue increased for fiscal 2011, as compared to fiscal 2010, primarily due to higher sales of our information management products of \$94 million, partially offset by lower sales of our storage management products of \$67 million. The total increase included an unfavorable foreign currency exchange effect of \$33 million.

Storage and Server Management operating income decreased for fiscal 2012, as compared to fiscal 2011, primarily due to higher salaries and wages of \$139 million and higher cost of revenue of \$59 million, partially offset by the increase in overall revenue. The increased salaries and wages expense was due to increased headcount over fiscal 2011, which was attributable to our Clearwell acquisition and growth in the business. The total decrease in operating income included a favorable foreign currency exchange effect of \$48 million.

Storage and Server Management operating income decreased for fiscal 2011, as compared to fiscal 2010, primarily due to an unfavorable foreign currency exchange effect of \$35 million.

**Table of Contents***Services segment*

|                                 | Fiscal           | 2012 vs. 2011 |       | Fiscal | 2011 vs. 2010 |       | Fiscal |
|---------------------------------|------------------|---------------|-------|--------|---------------|-------|--------|
|                                 | 2012             | \$            | %     | 2011   | \$            | %     | 2010   |
|                                 | (\$ in millions) |               |       |        |               |       |        |
| Services revenue                | \$ 251           | \$ (41)       | (14)% | \$ 292 | \$ (53)       | (15)% | \$ 345 |
| Percentage of total net revenue | 4%               |               |       | 5%     |               |       | 6%     |
| Services operating income       | \$ 39            | \$ 32         | 457%  | \$ 7   | \$ (5)        | (42)% | \$ 12  |
| Percentage of Services revenue  | 16%              |               |       | 2%     |               |       | 3%     |

We transitioned certain consulting services to specialized partners while we focus on our core software business. This resulted in decreased revenue for fiscal 2012 as compared to fiscal 2011. Services operating income increased for fiscal 2012, as compared to fiscal 2011, due to lower cost of revenue and salaries and wages as we transitioned certain consulting services to our partner led consulting program.

Services revenue and operating income decreased for fiscal 2011, as compared to fiscal 2010, due to our focus on our core software business.

*Other segment*

|                                 | Fiscal           | 2012 vs. 2011 |    | Fiscal     | 2011 vs. 2010 |   | Fiscal     |
|---------------------------------|------------------|---------------|----|------------|---------------|---|------------|
|                                 | 2012             | \$            | %  | 2011       | \$            | % | 2010       |
|                                 | (\$ in millions) |               |    |            |               |   |            |
| Other revenue                   | \$               | \$ NA         |    | \$         | \$ NA         |   | \$         |
| Percentage of total net revenue | 0%               |               |    | 0%         |               |   | 0%         |
| Other operating loss            | \$ (1,392)       | \$ (43)       | 3% | \$ (1,349) | \$ 88         | * | \$ (1,437) |
| Percentage of Other revenue     | *                |               |    | *          |               |   | *          |

\* Percentage not meaningful

Our Other segment consists primarily of sunset products and products nearing the end of their life cycle. The operating loss of our Other segment includes general and administrative expenses; amortization of acquired intangible and other assets; charges such as stock-based compensation; restructuring and transition expenses; and certain indirect costs that are not charged to the other operating segments.



**Table of Contents***Net revenue by geographic region*

|  | Fiscal<br>2012   | 2012 vs. 2011 |            | Fiscal<br>2011  | 2011 vs. 2010  |             | Fiscal<br>2010  |
|--|------------------|---------------|------------|-----------------|----------------|-------------|-----------------|
|  |                  | \$            | %          |                 | \$             | %           |                 |
|  | (\$ in millions) |               |            |                 |                |             |                 |
| <b>Americas (U.S., Canada and Latin America)</b> |                  |               |            |                 |                |             |                 |
| Consumer Segment                                 | \$ 1,206         | \$ 72         | 6%         | \$ 1,134        | \$ 90          | 9%          | \$ 1,044        |
| Security and Compliance Segment                  | 1,044            | 134           | 15%        | 910             | 81             | 10%         | 829             |
| Storage and Server Management Segment            | 1,240            | 40            | 3%         | 1,200           | (5)            | 0%          | 1,205           |
| Services Segment                                 | 135              | (9)           | (6)%       | 144             | (19)           | (12)%       | 163             |
| <b>Total Americas</b>                            | <b>\$ 3,625</b>  | <b>\$ 237</b> | <b>7%</b>  | <b>\$ 3,388</b> | <b>\$ 147</b>  | <b>5%</b>   | <b>\$ 3,241</b> |
| Percentage of total net revenue                  | 54%              |               |            | 55%             |                |             | 54%             |
| <b>EMEA (Europe, Middle East, Africa)</b>        |                  |               |            |                 |                |             |                 |
| Consumer Segment                                 | \$ 545           | \$ 42         | 8%         | \$ 503          | \$ (35)        | (7)%        | \$ 538          |
| Security and Compliance Segment                  | 527              | 72            | 16%        | 455             | 24             | 6%          | 431             |
| Storage and Server Management Segment            | 723              | 6             | 1%         | 717             | (21)           | (3)%        | 738             |
| Services Segment                                 | 63               | (35)          | (36)%      | 98              | (33)           | (25)%       | 131             |
| <b>Total EMEA</b>                                | <b>\$ 1,858</b>  | <b>\$ 85</b>  | <b>5%</b>  | <b>\$ 1,773</b> | <b>\$ (65)</b> | <b>(4)%</b> | <b>\$ 1,838</b> |
| Percentage of total net revenue                  | 28%              |               |            | 29%             |                |             | 31%             |
| <b>Asia Pacific/Japan</b>                        |                  |               |            |                 |                |             |                 |
| Consumer Segment                                 | \$ 353           | \$ 36         | 11%        | \$ 317          | \$ 28          | 10%         | \$ 289          |
| Security and Compliance Segment                  | 394              | 121           | 44%        | 273             | 51             | 23%         | 222             |
| Storage and Server Management Segment            | 447              | 57            | 15%        | 390             | 46             | 13%         | 344             |
| Services Segment                                 | 53               | 4             | 8%         | 49              | (2)            | (4)%        | 51              |
| <b>Total Asia Pacific/ Japan</b>                 | <b>\$ 1,247</b>  | <b>\$ 218</b> | <b>21%</b> | <b>\$ 1,029</b> | <b>\$ 123</b>  | <b>14%</b>  | <b>\$ 906</b>   |
| Percentage of total net revenue                  | 18%              |               |            | 16%             |                |             | 15%             |
| <b>Total net revenue</b>                         | <b>\$ 6,730</b>  | <b>\$ 540</b> | <b>9%</b>  | <b>\$ 6,190</b> | <b>\$ 205</b>  | <b>3%</b>   | <b>\$ 5,985</b> |

Fluctuations in the U.S. dollar compared to foreign currencies favorably impacted our international revenue by approximately \$145 million for fiscal 2012 as compared to fiscal 2011. For fiscal 2011 as compared to 2010, we had an unfavorable foreign currency exchange effect of \$53 million. Our international revenue is and will continue to be a significant portion of our net revenue. As a result, net revenue will continue to be affected by foreign currency exchange rates as compared to the U.S. dollar.

**Cost of revenue**

|  | Fiscal<br>2012   | 2012 vs. 2011 |           | Fiscal<br>2011  | 2011 vs. 2010  |             | Fiscal<br>2010  |
|--|------------------|---------------|-----------|-----------------|----------------|-------------|-----------------|
|  |                  | \$            | %         |                 | \$             | %           |                 |
|  | (\$ in millions) |               |           |                 |                |             |                 |
| Cost of content, subscription, and maintenance | \$ 943           | \$ 40         | 4%        | \$ 903          | \$ 54          | 6%          | \$ 849          |
| Percentage of related revenue                  | 16%              |               |           | 17%             |                |             | 17%             |
| Cost of license                                | \$ 48            | \$ 21         | 78%       | \$ 27           | \$ 5           | 23%         | \$ 22           |
| Percentage of related revenue                  | 5%               |               |           | 3%              |                |             | 2%              |
| Amortization of intangible assets              | \$ 91            | \$ (24)       | (21)%     | \$ 115          | \$ (119)       | (51)%       | \$ 234          |
| Percentage of total net revenue                | 1%               |               |           | 2%              |                |             | 4%              |
| <b>Total cost of revenue</b>                   | <b>\$ 1,082</b>  | <b>\$ 37</b>  | <b>4%</b> | <b>\$ 1,045</b> | <b>\$ (60)</b> | <b>(5)%</b> | <b>\$ 1,105</b> |

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Gross margin

84%

83%

82%

41

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Cost of content, subscription, and maintenance consists primarily of fee-based technical support costs, costs of billable services, and payments to OEMs under revenue-sharing agreements. Cost of content, subscription, and maintenance increased for fiscal 2012, as compared to fiscal 2011, primarily due to higher royalty and fee-based technical support costs, which were partially offset by lower services costs. The increased royalty costs were mainly associated with increased revenue related to the authentication services and hosted services. The lower services cost in fiscal 2012, as compared to fiscal 2011, was primarily due to our transitioning of our consulting services to specialized partners.

Cost of content, subscription, and maintenance decreased for fiscal 2011, as compared to fiscal 2010, due to lower fee-based technical support and fulfillment costs. Cost of content, subscription, and maintenance as a percentage of related revenue remained consistent for fiscal 2012 as compared to fiscal 2011, and for fiscal 2011 as compared to fiscal 2010.

Cost of license consists primarily of royalties paid to third parties under technology licensing agreements, appliances manufacturing costs and other direct material costs. Cost of license increased for fiscal 2012, as compared to fiscal 2011, primarily due to increased costs associated with appliances manufacturing and royalties. Cost of license as a percentage of related revenue increased for fiscal 2012 as compared to fiscal 2011 due to relatively lower revenue in the Storage and Server Management segment as discussed above and higher associated costs for appliances manufacturing and royalties.

Cost of license increased for fiscal 2011, as compared to fiscal 2010, due to higher costs associated with appliances manufacturing. Cost of license as a percentage of related revenue remained consistent for fiscal 2011 as compared to fiscal 2010.

Acquired intangible assets are comprised of developed technologies and patents from acquired companies. The decrease in amortization for fiscal 2012, as compared to fiscal 2011, was primarily due to certain acquired intangible assets from our prior acquisitions becoming fully amortized, partially offset by additional amortization related to acquired intangibles from our Clearwell acquisition and a full year impact associated with the fiscal 2011 acquisitions of VeriSign, PGP, and GuardianEdge. The decrease in amortization for fiscal 2011, as compared to fiscal 2010, was primarily due to certain acquired intangible assets from our Veritas acquisition becoming fully amortized during fiscal 2011, partially offset by additional amortization from acquired intangible assets from our fiscal 2011 acquisitions.

**Table of Contents****Operating expenses**

Our operating expenses increased for fiscal 2012 as compared to fiscal 2011 and for fiscal 2011 as compared to fiscal 2010, primarily due to higher salary and wages and the adverse impact of the change in foreign currency exchange rates, offset by cost savings generated from our restructuring plans discussed below.

|   | <b>Fiscal<br/>2012</b>  | <b>2012 vs. 2011</b> |          | <b>Fiscal<br/>2011</b> | <b>2011 vs. 2010</b> |          | <b>Fiscal<br/>2010</b> |
|---|-------------------------|----------------------|----------|------------------------|----------------------|----------|------------------------|
|   |                         | <b>\$</b>            | <b>%</b> |                        | <b>\$</b>            | <b>%</b> |                        |
|   | <b>(\$ in millions)</b> |                      |          |                        |                      |          |                        |
| Sales and marketing expense                 | \$ 2,814                | \$ 192               | 7%       | \$ 2,622               | \$ 255               | 11%      | \$ 2,367               |
| Percentage of total net revenue             | 42%                     |                      |          | 42%                    |                      |          | 40%                    |
| Research and development expense            | \$ 969                  | \$ 107               | 12%      | \$ 862                 | \$ 5                 | 1%       | \$ 857                 |
| Percentage of total net revenue             | 14%                     |                      |          | 14%                    |                      |          | 14%                    |
| General and administrative expense          | \$ 437                  | \$ 47                | 12%      | \$ 390                 | \$ 38                | 11%      | \$ 352                 |
| Percentage of total net revenue             | 6%                      |                      |          | 6%                     |                      |          | 6%                     |
| Amortization of intangible assets           | \$ 289                  | \$ 19                | 7%       | \$ 270                 | \$ 23                | 9%       | \$ 247                 |
| Percentage of total net revenue             | 4%                      |                      |          | 4%                     |                      |          | 4%                     |
| Restructuring and transition                | \$ 56                   | \$ (36)              | (39)%    | \$ 92                  | \$ (2)               | (2)%     | \$ 94                  |
| Percentage of total net revenue             | 1%                      |                      |          | 1%                     |                      |          | 2%                     |
| Impairment of intangible assets             | \$ 4                    | \$ (23)              | (85)%    | \$ 27                  | \$ 27                | NA       |                        |
| Percentage of total net revenue             | 0%                      |                      |          | 0%                     |                      |          | 0%                     |
| Loss and impairment of assets held for sale |                         | \$ (2)               | NA       | \$ 2                   | \$ (28)              | (93)%    | \$ 30                  |
| Percentage of total net revenue             | 0%                      |                      |          | 0%                     |                      |          | 1%                     |

Sales and marketing expense increased for fiscal 2012, as compared to fiscal 2011, primarily due to increased compensation expenses of \$140 million. The increase from compensation expenses was mainly due to increased headcount to support the growth of our business. The total increase in sales and marketing expense also included an unfavorable foreign currency exchange effect of \$52 million. Sales and marketing expense increased for fiscal 2011, as compared to fiscal 2010, primarily due to increased compensation expenses of \$166 million and increases in advertising expenses of \$54 million. The increase from compensation expenses was mainly due to increased headcount from our acquisitions in fiscal 2011.

Research and development expense increased for fiscal 2012, as compared to fiscal 2011, primarily due to increased compensation expenses of \$104 million. The increase from compensation expenses was mainly due to increased headcount to support our continued investment in product development and absorption of the Clearwell acquisition into our operations. The total increase in research and development expense included an unfavorable foreign currency exchange effect of \$9 million. Research and development expense remained consistent for fiscal 2011 as compared to fiscal 2010.

General and administrative expense increased for fiscal 2012, as compared to fiscal 2011, due to higher compensation expense, external professional services and equipment of \$45 million. General and administrative expense increased for fiscal 2011, as compared to fiscal 2010, primarily due to higher compensation expenses of \$11 million and increased external professional services of \$38 million. The increase from compensation expenses in fiscal 2011, as compared to fiscal 2010, was mainly due to increased headcount from our fiscal 2011 acquisitions.

Other intangible assets are comprised of customer relationships and tradenames. The increase in amortization of other intangible assets for fiscal 2012, as compared to fiscal 2011, was primarily attributed to the acquisition of Clearwell. For fiscal 2011 compared to fiscal 2010, the increase in amortization of other intangible assets was due to our fiscal 2011 acquisitions.

Restructuring and transition costs consist of severance, facilities, transition and other related costs. For fiscal 2012, we recognized \$29 million of severance, \$8 million of facilities costs, and \$19 million of transition and

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other related costs. The transition charges incurred were primarily due to the planning and design phase of implementing a new enterprise resource planning system. For fiscal 2011, we recognized \$47 million of severance, \$27 million of facilities costs, and \$18 million of transition and other related costs. For fiscal 2010, we recognized \$56 million of severance, \$10 million of facilities costs, and \$28 million of transition and other related costs. For further information on restructuring and transition, see Note 7 of the Notes to Consolidated Financial Statements.

For fiscal 2012, we recorded an impairment of \$4 million which reduced the gross carrying value of indefinite-lived tradenames. During fiscal 2011, we recorded an impairment of \$27 million which reduced the gross carrying value of indefinite-lived tradenames.

During fiscal 2010, we recognized impairments of \$20 million on certain land and buildings classified as held for sale. The impairments were recorded in accordance with the authoritative guidance that requires a long-lived asset classified as held for sale to be measured at the lower of its carrying amount or fair value, less cost to sell. Also, in fiscal 2010, we sold assets for \$42 million which resulted in losses of \$10 million.

**Non-operating income (expense)**

|                                      | Fiscal<br>2012   | 2012 vs. 2011 |               | Fiscal<br>2011  | 2011 vs. 2010  |            | Fiscal<br>2010  |
|--------------------------------------|------------------|---------------|---------------|-----------------|----------------|------------|-----------------|
|                                      |                  | \$            | %             |                 | \$             | %          |                 |
|                                      | (\$ in millions) |               |               |                 |                |            |                 |
| Interest income                      | \$ 13            |               |               | \$ 10           |                |            | \$ 6            |
| Interest expense                     | (115)            |               |               | (143)           |                |            | (129)           |
| Other (expense) income, net          | (6)              |               |               | (2)             |                |            | 55              |
| Loss on early extinguishment of debt |                  |               |               | (16)            |                |            |                 |
| Loss from joint venture              | (27)             |               |               | (31)            |                |            | (39)            |
| Gain from sale of joint venture      | 526              |               |               |                 |                |            |                 |
| <b>Total</b>                         | <b>\$ 391</b>    | <b>\$ 573</b> | <b>(315)%</b> | <b>\$ (182)</b> | <b>\$ (75)</b> | <b>70%</b> | <b>\$ (107)</b> |

Percentage of total net revenue 6% (3)% (2)%

We had net non-operating income for fiscal 2012, as compared to net non-operating expense in fiscal 2011. In fiscal 2012, we had a gain of \$526 million from the sale of our joint venture interest described below, and also had lower interest expense from our repayment of the \$1.1 billion convertible senior notes that we issued in fiscal 2007. In the second quarter of fiscal 2011 and the first quarter of fiscal 2012, we made payments of \$500 million and \$600 million, respectively, to retire the notes. In fiscal 2011, we recorded a loss on early extinguishment of debt of \$16 million due to the repurchase of \$500 million of aggregate principal amount of the 0.75% Notes due on June 15, 2011. See Note 6 of the Notes to Consolidated Financial Statements for information on our debt.

Non-operating expense increased for fiscal 2011, as compared to fiscal 2010, due in part to the interest expense on the Senior Notes of \$1.1 billion issued in the second quarter of fiscal 2011. For fiscal 2011, other (expense) income, net included a \$21 million loss from the liquidation of certain foreign legal entities, partially offset by a realized gain on the sale of marketable securities, compared to fiscal 2010 in which we recorded a \$47 million gain from the liquidation of certain foreign legal entities.

On February 5, 2008, Symantec formed Huawei-Symantec, Inc. ( joint venture ) with a subsidiary of Huawei Technologies Co., Ltd. ( Huawei ). The joint venture was domiciled in Hong Kong with principal operations in Chengdu, China. The joint venture developed, manufactured, marketed, and supported security and storage appliances on behalf of global telecommunications carriers and enterprise customers. As discussed in Note 5 of the Notes to Consolidated Financial Statements, we sold our 49% ownership interest in the joint venture to Huawei on March 30, 2012 for \$526 million, net.

**Table of Contents****Provision for income taxes**

|                                | Fiscal 2012 | Fiscal 2011<br>(\$ in millions) | Fiscal 2010 |
|--------------------------------|-------------|---------------------------------|-------------|
| Provision for income taxes     | \$ 298      | \$ 105                          | \$ 112      |
| Effective tax rate on earnings | 20%         | 15%                             | 14%         |

Our effective tax rate was approximately 20%, 15%, and 14% in fiscal 2012, 2011, and 2010, respectively.

The tax expense in fiscal 2012 was reduced by the following benefits: (1) \$52 million tax benefit arising from the Veritas 2002 through 2005 IRS Appeals matters, (2) \$14 million from lapses of statutes of limitation, (3) \$17 million from settlements and effective settlements with tax authorities and related remeasurements, and (4) \$5 million tax benefit from adjustments related to prior year items. This benefit was partially offset by a \$5 million tax expense resulting from a change in valuation allowance for certain deferred tax assets.

The tax expense in fiscal 2011 was reduced by the following benefits: (1) \$49 million arising from the *Veritas v Commissioner* Tax Court decision further discussed below, (2) \$15 million from the reduction of our valuation allowance for certain deferred tax assets, and (3) \$21 million tax benefit from lapses of statutes of limitation, and (4) \$7 million tax benefit from the conclusion of U.S. and foreign audits.

The tax expense in fiscal 2010 was significantly reduced by the following benefits: (1) \$79 million tax benefit arising from the *Veritas v Commissioner* Tax Court decision, (2) \$11 million tax benefit from the reduction of our valuation allowance for certain deferred tax assets, (3) \$17 million tax benefit from lapses of statutes of limitation, (4) \$9 million tax benefit from the conclusion of U.S. and foreign audits, (5) \$7 million tax benefit to adjust taxes provided in prior periods, and (6) \$6 million tax benefit from current year discrete events. The change in the valuation allowance follows discussions with Irish Revenue in the third quarter of fiscal 2010, the result of which accelerates the timing of the use of certain Irish tax loss carryforwards in the future.

The effective tax rates for all periods presented otherwise reflects the benefits of lower-taxed international earnings and losses from our joint venture with Huawei Technologies Co., Limited, domestic manufacturing incentives, and research and development credits (the U.S. federal R&D tax credit expired on December 31, 2011), partially offset by state income taxes. Pretax income from international operations increased significantly due to the sale of our 49% ownership interest in the joint venture to Huawei on March 30, 2012 for \$526 million. A significant portion of the sale proceeds was attributable to international tax jurisdictions resulting in a 20% tax rate on the sale of the joint venture reducing the overall tax rate by 3%.

We are a U.S.-based multinational company subject to tax in multiple U.S. and international tax jurisdictions. Substantially all of our international earnings were generated by subsidiaries in Ireland and Singapore. Our results of operations would be adversely affected to the extent that our geographical mix of income becomes more weighted toward jurisdictions with higher tax rates and would be favorably affected to the extent the relative geographic mix shifts to lower tax jurisdictions. Any change in our mix of earnings is dependent upon many factors and is therefore difficult to predict.

For further information on the impact of foreign earnings on our effective tax rate, see Note 12 of the Notes to Consolidated Financial Statements.

See Critical Accounting Estimates above for additional information about our provision for income taxes.

In assessing the ability to realize our deferred tax assets, we considered whether it was more likely than not that some portion or all of the deferred tax assets will not be realized. We considered the following: we have historical cumulative book income, as measured by the current and prior two years, we have strong, consistent taxpaying history, we have substantial U.S. federal income tax carryback potential; and we have substantial amounts of scheduled future reversals of taxable temporary differences from our deferred tax liabilities. Levels of future taxable income are subject to the various risks and uncertainties discussed in Part I, Item 1A, *Risk Factors*,

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set forth in this annual report. We have concluded that this positive evidence outweighs the negative evidence and, thus, that the deferred tax assets as of March 30, 2012 of \$528 million, after application of the valuation allowances described above, are realizable on a more likely than not basis.

On December 10, 2009, the U.S. Tax Court issued its opinion in *Veritas v. Commissioner*, finding that our transfer pricing methodology, with appropriate adjustments, was the best method for assessing the value of the transaction at issue between Veritas and its international subsidiary in the 2000 to 2001 tax years. In June 2010, we reached an agreement with the IRS concerning the amount of the adjustment based on the U.S. Tax Court decision. As a result of the agreement, we reduced our liability for unrecognized tax benefits, resulting in a \$39 million tax benefit in the first quarter of fiscal 2011. In March 2011, we reached agreement with Irish Revenue concerning compensating adjustments arising from this matter, resulting in an additional \$10 million tax benefit in the fourth quarter of fiscal 2011. This matter has now been closed and no further adjustments to the accrued liability are expected.

On December 2, 2009, we received a Revenue Agent's Report from the IRS for the Veritas 2002 through 2005 tax years assessing additional taxes due. We have contested \$80 million of the tax assessed and all penalties. As a result of negotiations with IRS Appeals in the three months ended December 30, 2011, we have remeasured our liability for unrecognized tax benefits, resulting in a tax benefit of \$52 million.

The timing of the resolution of income tax examinations is highly uncertain, and the amounts ultimately paid, if any, upon resolution of the issues raised by the taxing authorities may differ materially from the amounts accrued for each year. Although potential resolution of uncertain tax positions involve multiple tax periods and jurisdictions, it is reasonably possible that a reduction of up to \$21 million of the reserves for unrecognized tax benefits may occur within the next 12 months, some of which, depending on the nature of the settlement or expiration of statutes of limitations, may affect our income tax provision and therefore benefit the resulting effective tax rate. The actual amount could vary significantly depending on the ultimate timing and nature of any settlements.

We continue to monitor the progress of ongoing tax controversies and the impact, if any, of the expected tolling of the statute of limitations in various taxing jurisdictions.

### ***Loss attributable to noncontrolling interest***

In fiscal 2011, we completed the acquisition of the identity and authentication business of VeriSign, Inc. ( VeriSign ), including a controlling interest in its subsidiary VeriSign Japan K.K. ( VeriSign Japan ), a publicly traded company on the Tokyo Stock Exchange. Given our majority ownership interest of approximately 54% in VeriSign Japan, the accounts of VeriSign Japan have been consolidated with our accounts, and a noncontrolling interest has been recorded for the noncontrolling investors' interests in the equity and operations of VeriSign Japan. For fiscal 2012 and 2011, the loss attributable to the noncontrolling interest in VeriSign Japan was approximately \$0 million and \$4 million, respectively.

## **LIQUIDITY AND CAPITAL RESOURCES**

### **Sources of cash**

We have historically relied on cash flow from operations, borrowings under a credit facility, and issuances of debt and equity securities for our liquidity needs. As of March 30, 2012, we had cash and cash equivalents of \$3.2 billion.

*Senior notes:* In the second quarter of fiscal 2011, we issued \$350 million in principal amount of 2.75% notes due September 15, 2015 and \$750 million in principal amount of 4.20% notes due September 15, 2020, for an aggregate principal amount of \$1.1 billion.

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*Revolving credit facility:* In the second quarter of fiscal 2011, we also entered into a \$1 billion senior unsecured revolving credit facility that expires in December 2014. Under the terms of this credit facility, we must comply with certain financial and non-financial covenants, including a covenant to maintain a specified ratio of debt to EBITDA (earnings before interest, taxes, depreciation and amortization). As of March 30, 2012, we were in compliance with all required covenants, and there was no outstanding balance on the credit facility.

We believe that our existing cash and investment balances, our borrowing capacity, our ability to issue new debt instruments, and cash generated from operations will be sufficient to meet our working capital and capital expenditures requirements for at least the next 12 months.

**Uses of cash**

Our principal cash requirements include working capital, capital expenditures, taxes, and payments of principal and interest on our debt. In addition, we regularly evaluate our ability to repurchase stock and acquire other businesses.

*Acquisitions:* In fiscal 2012, we acquired Clearwell, LiveOffice and another company for an aggregate amount of \$508 million, net of cash acquired. In fiscal 2011, we acquired the identity and authentication business of VeriSign, as well as PGP, GuardianEdge and two other companies for an aggregate amount of \$1.5 billion, net of cash acquired. In fiscal 2010, we acquired two companies for an aggregate amount of \$31 million, net of cash acquired.

*Convertible senior notes:* In June 2006, we issued \$1.1 billion principal amount of 0.75% Notes due June 15, 2011, and \$1.0 billion principal amount of 1.00% Notes due June 15, 2013, to initial purchasers in a private offering for resale to qualified institutional buyers pursuant to SEC Rule 144A. In fiscal 2011, we repurchased \$500 million of aggregate principal amount of our 0.75% Notes in privately negotiated transactions for approximately \$510 million. Concurrently with the repurchase, we sold a proportionate share of the note hedges that we entered into at the time of the issuance of the convertible notes back to the note hedge counterparties for approximately \$13 million. The net cost of the repurchase of the 0.75% Notes and the concurrent sale of the note hedges was \$497 million in cash. We repaid the \$600 million balance under our 0.75% Notes upon maturity in fiscal 2012.

*Stock repurchases:* We repurchased 51 million, 57 million, and 34 million shares for \$893 million, \$872 million, and \$553 million during fiscal 2012, 2011, and 2010, respectively. As of March 30, 2012, we had \$984 million remaining under the plan authorized for future repurchases.

*U.S. tax:* As of March 30, 2012, \$2.4 billion in cash, cash equivalents, and marketable securities were held by our foreign subsidiaries. We have provided U.S. deferred taxes on a portion of our undistributed foreign earnings sufficient to address the incremental U.S. tax that would be due if we needed these funds to support our operations in the U.S.

**Cash Flows**

The following table summarizes, for the periods indicated, selected items in our Consolidated Statements of Cash Flows:

|                                 | Fiscal 2012 | Fiscal 2011<br>(In millions) | Fiscal 2010 |
|---------------------------------|-------------|------------------------------|-------------|
| Net cash provided by (used in): |             |                              |             |
| Operating activities            | \$ 1,901    | \$ 1,794                     | \$ 1,693    |
| Investing activities            | (318)       | (1,760)                      | (65)        |
| Financing activities            | (1,386)     | (184)                        | (441)       |



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### Operating activities

Net cash provided by operating activities was \$1.9 billion for fiscal 2012, which resulted from net income of \$1.2 billion adjusted for non-cash items, which largely included depreciation and amortization charges of \$712 million, stock-based compensation expense of \$164 million, an increase in deferred revenue of \$177 million, an increase in trade accounts receivable, net of \$89 million, and an increase in account payable and accrued liabilities of \$77 million. Additionally, net income was adjusted for the net gain from the sale of the joint venture of \$526 million, as the gross proceeds were included as a cash inflow provided by investing activities.

Net cash provided by operating activities was \$1.8 billion for fiscal 2011, which resulted from net income of \$593 million adjusted for non-cash items, including depreciation and amortization charges of \$743 million and stock-based compensation expense of \$145 million, and an increase in deferred revenue of \$442 million. These amounts were partially offset by a decrease in income taxes payable of \$128 million.

Net cash provided by operating activities was \$1.7 billion for fiscal 2010, which resulted from net income of \$714 million adjusted for non-cash items, including depreciation and amortization charges of \$837 million and stock-based compensation expense of \$155 million. These amounts were partially offset by a decrease in income taxes payable of \$95 million primarily related to the outcome of the *Veritas v. Commissioner* Tax Court decision; see Note 12 of the Notes to Consolidated Financial Statements.

### Investing activities

Net cash used in investing activities was \$318 million for fiscal 2012, which was used to pay for fiscal 2012 acquisitions, net of cash acquired, of \$508 million, payments of \$286 million for capital expenditures, and \$47 million in purchases of held-to-maturity securities, partially offset by the gross proceeds from the sale of the joint venture of \$530 million.

Net cash used in investing activities of \$1.8 billion for fiscal 2011 was due to \$1.5 billion of payments for our fiscal 2011 acquisitions, net of cash acquired, and \$268 million paid for capital expenditures.

Net cash used in investing activities was \$65 million for fiscal 2010 and was primarily due to payments of \$248 million for capital expenditures, partially offset by \$190 million in net proceeds from the sale of available-for-sale securities.

### Financing activities

Net cash used in financing activities was \$1.4 billion for fiscal 2012, which was due to the repurchases of our common stock of \$893 million and repayment of our outstanding balance of \$600 million under the 0.75% Notes, partially offset by net proceeds from sales of common stock through employee stock plans of \$147 million.

Net cash used in financing activities of \$184 million for fiscal 2011 was primarily due to repurchases of common stock of \$872 million and repurchases of long-term debt of \$510 million, partially offset by proceeds from debt issuance, net of discount, of \$1.1 billion and net proceeds from sales of common stock through employee stock plans of \$122 million.

Net cash used in financing activities of \$441 million for fiscal 2010 were due to repurchases of common stock of \$553 million, partially offset by net proceeds from sales of common stock through employee stock plans of \$124 million.

**Table of Contents****Contractual obligations**

The following is a schedule by years of our significant contractual obligations as of March 30, 2012:

|  | Total    | Fiscal 2013 | Payments Due by Period  |                         | Fiscal 2018<br>and<br>Thereafter | Other  |
|--|----------|-------------|-------------------------|-------------------------|----------------------------------|--------|
|  |          |             | Fiscal 2014<br>and 2015 | Fiscal 2016<br>and 2017 |                                  |        |
|  |          |             | (In millions)           |                         |                                  |        |
| Senior Notes <sup>(1)</sup>                                  | \$ 1,100 | \$          | \$                      | \$ 350                  | \$ 750                           | \$     |
| Interest payments on Senior Notes <sup>(1)</sup>             | 300      | 41          | 82                      | 67                      | 110                              |        |
| Convertible Senior Notes <sup>(2)</sup>                      | 1,000    |             | 1,000                   |                         |                                  |        |
| Interest payments on Convertible Senior Notes <sup>(2)</sup> | 12       | 10          | 2                       |                         |                                  |        |
| Purchase obligations <sup>(3)</sup>                          | 473      | 420         | 51                      | 2                       |                                  |        |
| Operating leases <sup>(4)</sup>                              | 457      | 99          | 149                     | 84                      | 125                              |        |
| Uncertain tax positions <sup>(5)</sup>                       | 393      |             |                         |                         |                                  | 393    |
| Total  | \$ 3,735 | \$ 570      | \$ 1,284                | \$ 503                  | \$ 985                           | \$ 393 |

<sup>(1)</sup> In the second quarter of fiscal 2011, we issued \$350 million in principal amount of 2.75% notes due September 15, 2015 and \$750 million in principal amount of 4.20% notes due September 15, 2020. Interest payments were calculated based on terms of the related notes. For further information on the notes, see Note 6 of the Notes to Consolidated Financial Statements.

<sup>(2)</sup> In the first quarter of fiscal 2007, we issued \$1.0 billion in principal amount of 1.00% notes due June 15, 2013. Interest payments were calculated based on terms of the notes. For further information on the notes, see Note 6 of the Notes to Consolidated Financial Statements.

<sup>(3)</sup> These amounts are associated with agreements for purchases of goods or services generally including agreements that are enforceable and legally binding and that specify all significant terms, including fixed or minimum quantities to be purchased; fixed, minimum, or variable price provisions; and the approximate timing of the transaction. The table above also includes agreements to purchase goods or services that have cancellation provisions requiring little or no payment. The amounts under such contracts are included in the table above because management believes that cancellation of these contracts is unlikely and we expect to make future cash payments according to the contract terms or in similar amounts for similar materials.

<sup>(4)</sup> We have entered into various noncancelable operating lease agreements that expire on various dates beyond fiscal 2018. The amounts in the table above include \$24 million in exited or excess facility costs related to restructuring activities, excluding expected sublease income.

<sup>(5)</sup> As of March 30, 2012, we reflected \$393 million in long term taxes payable related to uncertain tax positions. At this time, we are unable to make a reasonably reliable estimate of the timing of payments in individual years beyond the next twelve months due to uncertainties in the timing of the commencement and settlement of potential tax audits and controversies.

**Indemnifications**

As permitted under Delaware law, we have agreements whereby we indemnify our officers and directors for certain events or occurrences while the officer or director is, or was, serving at our request in such capacity. The maximum potential amount of future payments we could be required to make under these indemnification agreements is not limited; however, we have directors' and officers' insurance coverage that reduces our exposure and may enable us to recover a portion of any future amounts paid. We believe the estimated fair value of these indemnification agreements in excess of applicable insurance coverage is minimal.

## Edgar Filing: SYMANTEC CORP - Form 10-K

We provide limited product warranties and the majority of our software license agreements contain provisions that indemnify licensees of our software from damages and costs resulting from claims alleging that

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our software infringes the intellectual property rights of a third party. Historically, payments made under these provisions have been immaterial. We monitor the conditions that are subject to indemnification to identify if a loss has occurred.

### **Recently issued and adopted authoritative guidance**

In May 2011, the Financial Accounting Standards Board ( FASB ) issued an accounting standards update that provided guidance on achieving a consistent definition of and common requirements for measurement and disclosure of fair values in U.S. generally accepted accounting principles ( GAAP ) and International Financial Reporting Standards ( IFRS ). The guidance expanded disclosures relating to fair value measurements that are estimated using significant unobservable (Level 3) inputs. The guidance also required categorization by level of the fair value hierarchy for items that are not measured at fair value but for which fair value is required to be disclosed. We adopted this guidance in the fourth quarter of fiscal 2012. The adoption of this guidance did not have a material impact on our Consolidated Financial Statements.

In June 2011, the FASB issued an accounting standards update that eliminates the option to report other comprehensive income and its components in the statement of stockholders' equity and requires that all non-owner changes in stockholders' equity be presented in either a single continuous statement of comprehensive income or in two separate but consecutive statements. In December 2011, the FASB issued another accounting standards update that defers the requirement to present reclassification adjustments for each component of Accumulated other comprehensive income ( AOCI ) in both Other comprehensive income and Net income on the face of the financial statements. The amended guidance will be adopted by us in the first quarter of fiscal 2013, on a retrospective basis, and will result only in changes in our financial statement presentation.

In September 2011, the FASB issued an accounting standards update that permits entities to first assess qualitative factors to determine whether it is more likely than not (a likelihood of more than 50%) that the fair value of a reporting unit is less than its carrying amount as a basis for determining whether it is necessary to perform the two-step goodwill impairment test. This new guidance will be adopted by us in fiscal 2013 on a prospective basis, and will be applied in our fourth quarter of fiscal 2013 at the time we perform our annual goodwill test. We do not expect that this guidance will materially impact our Consolidated Financial Statements.

In December 2011, the FASB issued an accounting standards update that will require us to disclose information about offsetting and related arrangements associated with certain financial and derivative instruments to enable users of our financial statements to better understand the effect of those arrangements on our financial position. The new guidance will be applicable to us on a retrospective basis in the first quarter of fiscal 2014. We do not expect that this guidance will materially impact our disclosures included in our Consolidated Financial Statements.

### **Item 7A. *Quantitative and Qualitative Disclosures about Market Risk***

We are exposed to various market risks related to fluctuations in interest rates, foreign currency exchange rates, and equity prices. We may use derivative financial instruments to mitigate certain risks in accordance with our investment and foreign exchange policies. We do not use derivatives or other financial instruments for trading or speculative purposes.

#### **Interest rate risk**

As of March 30, 2012, we had \$1.1 billion in principal amount of fixed-rate Senior Notes outstanding, with a carrying amount of \$1.1 billion and a fair value of \$1.13 billion, which fair value is based on Level 2 inputs of market prices for similar convertible debt instruments and resulting yields. On March 30, 2012, a hypothetical 50 bps increase or decrease in market interest rates would change the fair value of the fixed-rate debt by a decrease

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of approximately \$22 million and an increase of approximately \$45 million, respectively. However, this hypothetical change in interest rates would not impact the interest expense on the fixed-rate debt.

**Foreign currency exchange rate risk**

We conduct business in 38 currencies through our worldwide operations and, as such, we are exposed to foreign currency risk. Foreign currency risks are associated with our cash and cash equivalents, investments, receivables, and payables denominated in foreign currencies. Fluctuations in exchange rates will result in foreign exchange gains and losses on these foreign currency assets and liabilities and are included in Other (expense) income, net. Our objective in managing foreign exchange activity is to preserve stockholder value by minimizing the risk of foreign currency exchange rate changes. Our strategy is to primarily utilize forward contracts to hedge foreign currency exposures. Under our program, gains and losses in our foreign currency exposures are offset by losses and gains on our forward contracts. Our forward contracts generally have terms of one to six months. At the end of the reporting period, open contracts are marked-to-market with unrealized gains and losses included in Other (expense) income, net.

The following table presents a sensitivity analysis on our foreign forward exchange contract portfolio using a statistical model to estimate the potential gain or loss in fair value that could arise from hypothetical appreciation or depreciation of foreign currency:

| Foreign Forward Exchange Contracts | Value of Contracts Given X% Appreciation of Foreign Currency |        | Notional Amount<br>(In millions) | Value of Contracts Given X% Depreciation of Foreign Currency |        |
|------------------------------------|--|--------|----------------------------------|--|--------|
|                                    | 10%  | 5%     |                                  | (5)%   | (10)%  |
| Purchased, March 30, 2012          | \$ 353   | \$ 339 | \$ 323                           | \$ 306   | \$ 287 |
| Sold, March 30, 2012               | \$ 267   | \$ 280 | \$ 294                           | \$ 309   | \$ 327 |
| Purchased, April 1, 2011           | \$ 217   | \$ 208 | \$ 199                           | \$ 188   | \$ 177 |
| Sold, April 1, 2011                | \$ 271   | \$ 283 | \$ 298                           | \$ 313   | \$ 331 |

**Equity price risk**

In June 2006, we issued \$1.1 billion in principal amount of 0.75% notes and \$1.0 billion in principal amount of 1.00% notes. We received proceeds of \$2.1 billion from the 0.75% notes and 1.00% notes and incurred net transaction costs of approximately \$33 million, of which \$9 million was allocated to equity and the remainder allocated proportionately to the 0.75% notes and 1.00% notes. The 0.75% notes and 1.00% notes were each issued at par and bear interest at 0.75% and 1.00% per annum, respectively. Interest is payable semiannually in arrears on June 15 and December 15. Concurrent with the issuance of the 0.75% notes and 1.00% notes, the Company entered into note hedge transactions with affiliates of certain initial purchasers whereby the Company has the option to purchase up to 110 million shares of Symantec common stock at a price of \$19.12 per share. The cost of the note hedge transactions was approximately \$592 million.

In September 2010, we repurchased \$500 million of aggregate principal amount of our 0.75% convertible senior notes in privately negotiated transactions for approximately \$510 million. Concurrently with the repurchase, we sold a proportionate share of the note hedges that we entered into at the time of the issuance of the convertible senior notes back to the note hedge counterparties for approximately \$13 million. The net cost of the repurchase and the concurrent sale of the note hedges was \$497 million in cash. On June 15, 2011, we repaid the remaining principal balance of \$600 million under our 0.75% convertible senior notes upon maturity. Concurrent with the maturity, the remaining related note hedges and warrants expired. No portion of these hedges and warrants was converted into our common shares upon maturity.

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The convertible senior notes have a fixed annual interest rate and therefore, we do not have economic interest rate exposure on the convertible senior notes. However, the values of the convertible senior notes are exposed to interest rate risk. Generally, the fair market value of our fixed interest rate convertible senior notes will increase as interest rates fall and decrease as interest rates rise. In addition, the fair values of our convertible senior notes are affected by our stock price. The carrying value of the 1.00% notes was \$941 million as of March 30, 2012 which represents the liability component of the \$1.0 billion principal balance. The total estimated fair value of our 1.00% notes at March 30, 2012 was \$1.1 billion and the fair value was determined based on the closing trading price per \$100 of the 1.00% notes as of the last day of trading for the fourth quarter of fiscal 2012, which was \$111.50. See Note 6 of the Notes to Consolidated Financial Statements.

For business and strategic purposes, we also hold equity interests in several privately held companies, many of which can be considered to be in the start-up or development stages. These investments are inherently risky and we could lose a substantial part or our entire investment in these companies. These investments are recorded at cost and classified as Other long-term assets in the Consolidated Balance Sheets. As of March 30, 2012, we held equity investments in privately-held companies of \$40 million.

**Item 8. Financial Statements and Supplementary Data**  
**Annual financial statements**

The Consolidated Financial Statements and related disclosures included in Part IV, Item 15 of this annual report are incorporated by reference into this Item 8.

**Selected quarterly financial data**

|  | Fiscal 2012                          |                  |                  |                 |                 | Fiscal 2011      |                 |                 |
|--|--------------------------------------|------------------|------------------|-----------------|-----------------|------------------|-----------------|-----------------|
|  | Mar. 30,<br>2012 <sup>(a)</sup>      | Dec. 30,<br>2011 | Sep. 30,<br>2011 | Jul. 1,<br>2011 | Apr. 1,<br>2011 | Dec. 31,<br>2010 | Oct. 1,<br>2010 | Jul. 2,<br>2010 |
|  | (Unaudited)                          |                  |                  |                 |                 |                  |                 |                 |
|  | (In millions, except per share data) |                  |                  |                 |                 |                  |                 |                 |
| Net revenue  | \$ 1,681                             | \$ 1,715         | \$ 1,681         | \$ 1,653        | \$ 1,673        | \$ 1,604         | \$ 1,480        | \$ 1,433        |
| Gross profit   | 1,394                                | 1,444            | 1,416            | 1,394           | 1,403           | 1,340            | 1,234           | 1,168           |
| Operating income   | 192                                  | 300              | 285              | 302             | 239             | 229              | 218             | 194             |
| Net income   | 559                                  | 241              | 182              | 190             | 166             | 132              | 134             | 161             |
| Less: Income (loss) attributable to noncontrolling interest                    |                                      | 1                |                  | (1)             | (2)             |                  | (2)             |                 |
| Net income attributable to Symantec Corporation stockholders                   | 559                                  | 240              | 182              | 191             | 168             | 132              | 136             | 161             |
| Net income per share attributable to Symantec Corporation stockholders basic   | \$ 0.77                              | \$ 0.33          | \$ 0.24          | \$ 0.25         | \$ 0.23         | \$ 0.17          | \$ 0.17         | \$ 0.20         |
| Net income per share attributable to Symantec Corporation stockholders diluted | \$ 0.76                              | \$ 0.32          | \$ 0.24          | \$ 0.25         | \$ 0.22         | \$ 0.17          | \$ 0.17         | \$ 0.20         |

<sup>(a)</sup> During the fourth quarter of fiscal 2012, we sold our 49% ownership interest in the joint venture to Huawei for \$530 million in cash. The gross proceeds of \$530 million, offset by costs to sell the joint venture of \$4 million, are included in Gain from sale of joint venture reflected in our fiscal 2012 Consolidated Statements of Income.

**Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure**  
None.



**Table of Contents****Item 9A. Controls and Procedures****a) Evaluation of Disclosure Controls and Procedures**

The SEC defines the term "disclosure controls and procedures" to mean a company's controls and other procedures that are designed to ensure that information required to be disclosed in the reports that it files or submits under the Exchange Act is recorded, processed, summarized, and reported, within the time periods specified in the SEC's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by an issuer in the reports that it files or submits under the Exchange Act is accumulated and communicated to the issuer's management, including its principal executive and principal financial officers, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure. Our disclosure controls and procedures are designed to provide reasonable assurance that such information is accumulated and communicated to our management. Our Chief Executive Officer and our Chief Financial Officer have concluded, based on an evaluation of the effectiveness of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) of the Exchange Act) by our management, with the participation of our Chief Executive Officer and our Chief Financial Officer, that our disclosure controls and procedures were effective at the reasonable assurance level as of the end of the period covered by this report.

**b) Management's Report on Internal Control over Financial Reporting**

Our management is responsible for establishing and maintaining adequate internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) of the Exchange Act) for Symantec. Our management, with the participation of our Chief Executive Officer and our Chief Financial Officer, has conducted an evaluation of the effectiveness of our internal control over financial reporting as of March 30, 2012, based on criteria established in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). We have excluded from our evaluation the internal control over financial reporting of Clearwell Systems Inc. (Clearwell), acquired on June 24, 2011, and LiveOffice LLC (LiveOffice), acquired on January 13, 2012, as discussed in Note 3 of the Notes to Consolidated Financial Statements in this annual report. As of March 30, 2012, total tangible assets subject to these acquisitions' internal control over financial reporting represented \$84 million or less than 1% of our consolidated total assets. Total net revenue subject to these acquisitions' internal control over financial reporting represented \$51 million, or less than 1%, of our consolidated total net revenue for the fiscal year ended March 30, 2012. As noted below, our internal control over financial reporting, subsequent to the dates of acquisition, includes certain additional internal controls relating to these acquisitions, in addition to these acquisitions' internal control over financial reporting.

Our management has concluded that, as of March 30, 2012, our internal control over financial reporting was effective based on these criteria.

The Company's independent registered public accounting firm has issued an attestation report regarding its assessment of the Company's internal control over financial reporting as of March 30, 2012, which is included in Part IV, Item 15 of this annual report.

**c) Changes in Internal Control over Financial Reporting**

There were no changes in our internal control over financial reporting during the quarter ended March 30, 2012 which have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

**d) Limitations on Effectiveness of Controls**

Our management, including our Chief Executive Officer and Chief Financial Officer, does not expect that our disclosure controls and procedures or our internal controls will prevent all errors and all fraud. A control



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system, no matter how well conceived and operated, can provide only reasonable, but not absolute, assurance that the objectives of the control system are met. Furthermore, the design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within our Company have been detected.

**Item 9B. *Other Information***

None

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**PART III**

**Item 10. *Directors, Executive Officers and Corporate Governance***

The information required by this item will be included in an amendment to this annual report on Form 10-K or incorporated by reference from Symantec's definitive proxy statement to be filed pursuant to Regulation 14A.

**Item 11. *Executive Compensation***

The information required by this item will be included in an amendment to this annual report on Form 10-K or incorporated by reference from Symantec's definitive proxy statement to be filed pursuant to Regulation 14A.

**Item 12. *Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters***

The information required by this item will be included in an amendment to this annual report on Form 10-K or incorporated by reference from Symantec's definitive proxy statement to be filed pursuant to Regulation 14A.

**Item 13. *Certain Relationships and Related Transactions, and Director Independence***

The information required by this item will be included in an amendment to this annual report on Form 10-K or incorporated by reference from Symantec's definitive proxy statement to be filed pursuant to Regulation 14A.

**Item 14. *Principal Accountant Fees and Services***

The information required by this item will be included in an amendment to this annual report on Form 10-K or incorporated by reference from Symantec's definitive proxy statement to be filed pursuant to Regulation 14A.

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**PART IV**

**Item 15. Exhibits, Financial Statement Schedules**

Upon written request, we will provide, without charge, a copy of this annual report, including the Consolidated Financial Statements and financial statement schedule. All requests should be sent to:

**Symantec Corporation**

**Attn: Investor Relations**

**350 Ellis Street**

**Mountain View, California 94043**

**650-527-8000**

The following documents are filed as part of this report:

|   | <b>Page<br/>Number</b> |
|---|------------------------|
| 1. Consolidated Financial Statements:   |                        |
| <u>Reports of Independent Registered Public Accounting Firm</u>   | 62                     |
| <u>Consolidated Balance Sheets as of March 30, 2012 and April 1, 2011</u>   | 64                     |
| <u>Consolidated Statements of Income for the years ended March 30, 2012, April 1, 2011 and April 2, 2010</u>  | 65                     |
| <u>Consolidated Statements of Stockholders' Equity and Comprehensive Income for the years ended March 30, 2012, April 1, 2011 and April 2, 2010</u>   | 66                     |
| <u>Consolidated Statements of Cash Flows for the years ended March 30, 2012, April 1, 2011 and April 2, 2010</u>  | 67                     |
| <u>Notes to Consolidated Financial Statements</u>   | 68                     |
| 2. Financial Statement Schedule: The following financial statement schedule of Symantec Corporation for the years ended March 30, 2012, April 1, 2011 and April 2, 2010 is filed as part of this Form 10-K and should be read in conjunction with the Consolidated Financial Statements of Symantec Corporation |                        |
| <u>Schedule II: Valuation and Qualifying Accounts</u>   | 107                    |
| Schedules other than those listed above have been omitted since they are either not required, not applicable, or the information is otherwise included.   |                        |

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3. Exhibits: The following exhibits are filed as part of or furnished with this annual report as applicable:

**EXHIBIT INDEX**

| <b>Exhibit</b> |  | <b>Incorporated by Reference</b> |                 |                |                    | <b>Filed</b>    |
|----------------|--|----------------------------------|-----------------|----------------|--------------------|-----------------|
| <b>Number</b>  | <b>Exhibit Description</b>   | <b>Form</b>                      | <b>File No.</b> | <b>Exhibit</b> | <b>Filing Date</b> | <b>Herewith</b> |
| 3.01           | Amended and Restated Certificate of Incorporation of Symantec Corporation  | S-8                              | 333-119872      | 4.01           | 10/21/04           |                 |
| 3.02           | Certificate of Amendment of Amended and Restated Certificate of Incorporation of Symantec Corporation  | S-8                              | 333-126403      | 4.03           | 07/06/05           |                 |
| 3.03           | Certificate of Amendment to Amended and Restated Certificate of Incorporation of Symantec Corporation  | 10-Q                             | 000-17781       | 3.01           | 08/05/09           |                 |
| 3.04           | Certificate of Designations of Series A Junior Participating Preferred Stock of Symantec Corporation   | 8-K                              | 000-17781       | 3.01           | 12/21/04           |                 |
| 3.05           | Bylaws, as amended, of Symantec Corporation  | 8-K                              | 000-17781       | 3.01           | 05/07/12           |                 |
| 4.01           | Form of Common Stock Certificate   | S-3ASR                           | 333-139230      | 4.07           | 12/11/06           |                 |
| 4.02           | Indenture related to the 1.00% Convertible Senior Notes, due 2013, dated as of June 16, 2006, between Symantec Corporation and U.S. Bank National Association, as trustee (including form of 1.00% Convertible Senior Notes due 2013)  | 8-K                              | 000-17781       | 4.02           | 06/16/06           |                 |
| 4.03           | Form of Master Terms and Conditions For Convertible Bond Hedging Transactions between Symantec Corporation and each of Bank of America, N.A. and Citibank, N.A., respectively, dated June 9, 2006, including Exhibit and Schedule thereto  | 10-Q                             | 000-17781       | 10.04          | 08/09/06           |                 |
| 4.04           | Form of Master Terms and Conditions For Warrants Issued by Symantec Corporation between Symantec Corporation and each of Bank of America, N.A. and Citibank, N.A., respectively, dated June 9, 2006, including Exhibit and Schedule thereto  | 10-Q                             | 000-17781       | 10.05          | 08/09/06           |                 |
| 4.05           | Credit Agreement, dated as of September 8, 2010, by and among Symantec Corporation, the lenders party thereto (the Lenders ), Wells Fargo Bank, National Association, as Administrative Agent, Bank of America, N.A. and Citibank, N.A., as Co-Syndication Agents, JPMorgan Chase Bank, N.A. and Morgan Stanley Senior Funding, Inc., as Co-Documentation Agents, and Wells Fargo Securities, LLC, Banc of America Securities LLC and Citigroup Global Markets Inc., as Joint Bookrunners and Joint Lead Arrangers | 10-Q                             | 000-17781       | 4.01           | 11/03/10           |                 |

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| <b>Exhibit</b> |   |      | <b>Incorporated by Reference</b> |                            |             | <b>Filed</b>    |
|----------------|---|------|----------------------------------|----------------------------|-------------|-----------------|
|                |   |      | <b>Number</b>                    | <b>Exhibit Description</b> | <b>Form</b> | <b>File No.</b> |
| 4.06           | Indenture, dated September 16, 2010, between Symantec Corporation and Wells Fargo Bank, National Association, as trustee  | 8-K  | 000-17781                        | 4.01                       | 09/16/10    |                 |
| 4.07           | Form of Global Note for Symantec s 2.750% Senior Note due 2015 (contained in Exhibit No. 4.02)  | 8-K  | 000-17781                        | 4.03                       | 09/16/10    |                 |
| 4.08           | Form of Global Note for Symantec s 4.200% Senior Note due 2020 (contained in Exhibit No. 4.02)  | 8-K  | 000-17781                        | 10.04                      | 09/16/10    |                 |
| 10.01(*)       | Form of Indemnification Agreement with Officers and Directors, as amended (form for agreements entered into prior to January 17, 2006)  | S-1  | 33-28655                         | 10.17                      | 06/21/89    |                 |
| 10.02(*)       | Form of Indemnification Agreement for Officers, Directors and Key Employees   | 8-K  | 000-17781                        | 10.01                      | 01/23/06    |                 |
| 10.03(*)       | Veritas Software Corporation 1993 Equity Incentive Plan, including form of Stock Option Agreement   | 10-K | 000-17781                        | 10.03                      | 06/09/06    |                 |
| 10.04(*)       | Symantec Corporation 1996 Equity Incentive Plan, as amended, including form of Stock Option Agreement and form of Restricted Stock Purchase Agreement   | 10-K | 000-17781                        | 10.05                      | 06/09/06    |                 |
| 10.05(*)       | Symantec Corporation Deferred Compensation Plan, restated and amended January 1, 2010, as adopted December 15, 2009   | 10-K | 000-17781                        | 10.05                      | 05/24/10    |                 |
| 10.06(*)       | Brightmail Inc. 1998 Stock Option Plan, including form of Stock Option Agreement and form of Notice of Assumption   | 10-K | 000-17781                        | 10.08                      | 06/09/06    |                 |
| 10.07(*)       | Symantec Corporation 2000 Director Equity Incentive Plan, as amended  | 10-Q | 000-17781                        | 10.01                      | 11/01/11    |                 |
| 10.08(*)       | Symantec Corporation 2001 Non-Qualified Equity Incentive Plan   | 10-K | 000-17781                        | 10.12                      | 06/09/06    |                 |
| 10.09(*)       | Amended and Restated Symantec Corporation 2002 Executive Officers Stock Purchase Plan   | 8-K  | 000-17781                        | 10.01                      | 01/25/08    |                 |
| 10.10(*)       | Altiris, Inc. 2002 Stock Plan   | S-8  | 333-141986                       | 99.03                      | 04/10/07    |                 |
| 10.11(*)       | Form of Stock Option Agreement under the Altiris, Inc. 2002 Stock Plan  | S-8  | 333-141986                       | 99.04                      | 04/10/07    |                 |
| 10.12(*)       | Vontu, Inc. 2002 Stock Option/Stock Issuance Plan, as amended   | S-8  | 333-148107                       | 99.02                      | 12/17/07    |                 |
| 10.13(*)       | Form of Vontu, Inc. Stock Option Agreement  | S-8  | 333-148107                       | 99.03                      | 12/17/07    |                 |
| 10.14(*)       | Veritas Software Corporation 2003 Stock Incentive Plan, as amended and restated, including form of Stock Option Agreement, form of Stock Option Agreement for Executives and Senior VPs and form of Notice of Stock Option Assumption | 10-K | 000-17781                        | 10.15                      | 06/09/06    |                 |

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| Exhibit<br>Number | Exhibit Description   | Form | Incorporated by Reference |         |             | Filed    |
|-------------------|---|------|---------------------------|---------|-------------|----------|
|                   |   |      | File No.                  | Exhibit | Filing Date | Herewith |
| 10.15(*)          | Symantec Corporation 2004 Equity Incentive Plan, as amended, including Stock Option Grant Terms and Conditions, form of RSU Award Agreement, form of RSU Award Agreement for Non-Employee Directors and form of PRU Award Agreement | 10-K | 000-17781                 | 10.17   | 05/20/11    |          |
| 10.16(*)          | Altiris, Inc. 2005 Stock Plan   | S-8  | 333-141986                | 99.05   | 04/10/07    |          |
| 10.17(*)          | Form of Incentive Stock Option Agreement under the Altiris, Inc. 2005 Stock Plan, as amended  | S-8  | 333-141986                | 99.06   | 04/10/07    |          |
| 10.18(*)          | Clearwell Systems, Inc. 2005 Stock Plan, as amended   | S-8  | 333-175783                | 99.01   | 07/26/11    |          |
| 10.19(*)          | Form of Clearwell Systems, Inc. Stock Option Agreement  | S-8  | 333-175783                | 99.02   | 07/26/11    |          |
| 10.20(*)          | Symantec Corporation 2008 Employee Stock Purchase Plan, as amended  | 10-Q | 000-17781                 | 10.2    | 11/03/10    |          |
| 10.21(*)          | Offer Letter, dated February 8, 2006, from Symantec Corporation to James A. Beer  | 10-K | 000-17781                 | 10.17   | 06/09/06    |          |
| 10.22(*)          | Letter Agreement, dated April 6, 2009, between Symantec Corporation and John W. Thompson  | 8-K  | 000-17781                 | 10.01   | 04/09/09    |          |
| 10.23(*)          | Employment Agreement, dated September 23, 2009, between Symantec Corporation and Enrique Salem  | 8-K  | 000-17781                 | 10.01   | 09/29/09    |          |
| 10.24(*)          | FY11 Long Term Incentive Plan   | 10-Q | 000-17781                 | 10.04   | 08/04/10    |          |
| 10.25(*)          | FY12 Long Term Incentive Plan   | 10-K | 000-17781                 | 10.29   | 05/20/11    |          |
| 10.26(*)          | Form of FY12 Executive Annual Incentive Plan Chief Executive Officer  | 10-K | 000-17781                 | 10.30   | 05/20/11    |          |
| 10.27(*)          | Form of FY12 Executive Annual Incentive Plan Executive Vice President and Group President 95%   | 10-K | 000-17781                 | 10.31   | 05/20/11    |          |
| 10.28(*)          | Form of FY12 Executive Annual Incentive Plan Executive Vice President and Group President   | 10-K | 000-17781                 | 10.32   | 05/20/11    |          |
| 10.29(*)          | FY13 Long Term Incentive Plan   |      |                           |         |             | X        |
| 10.30(*)          | Form of FY13 Executive Annual Incentive Plan Plan 1 Chief Executive Officer   |      |                           |         |             | X        |
| 10.31(*)          | Form of FY13 Executive Annual Incentive Plan Plan 2 Vice President, Senior Vice President, Executive Vice President & Group President   |      |                           |         |             | X        |
| 10.32(*)          | Symantec Senior Executive Incentive Plan, as amended and restated   | 10-Q | 000-17781                 | 10.03   | 11/07/08    |          |
| 10.33(*)          | Symantec Corporation Executive Retention Plan, as amended and restated  |      |                           |         |             | X        |
| 10.34(*)          | Symantec Corporation Executive Severance Plan   |      |                           |         |             | X        |
| 10.35             | Assignment of Copyright and Other Intellectual Property Rights, by and between Peter Norton and Peter Norton Computing, Inc., dated August 31, 1990   | S-4  | 33-35385                  | 10.37   | 06/13/90    |          |

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| Exhibit<br>Number | Exhibit Description   | Incorporated by Reference |           |                 |             | Filed    |
|-------------------|---|---------------------------|-----------|-----------------|-------------|----------|
|                   |   | Form                      | File No.  | Exhibit         | Filing Date | Herewith |
| 10.36             | Environmental Indemnity Agreement, dated April 23, 1999, between Veritas and Fairchild Semiconductor Corporation, included as Exhibit C to that certain Agreement of Purchase and Sale, dated March 29, 1999, between Veritas and Fairchild Semiconductor of California | S-1/A                     | 333-83777 | 10.27 Exhibit C | 08/06/99    |          |
| 10.37             | Amendment, dated June 20, 2007, to the Amended and Restated Agreement Respecting Certain Rights of Publicity dated as of August 31, 1990, by and between Peter Norton and Symantec Corporation  | 10-Q                      | 000-17781 | 10.01           | 08/07/07    |          |
| 10.38             | Amendment, effective December 6, 2010, to the Trademark License Agreement, dated August 9, 2010, by and between VeriSign, Inc. and Symantec Corporation   | 10-Q                      | 000-17781 | 10.01           | 02/02/11    |          |
| 21.01             | Subsidiaries of Symantec Corporation  |                           |           |                 |             | X        |
| 23.01             | Consent of Independent Registered Public Accounting Firm  |                           |           |                 |             | X        |
| 24.01             | Power of Attorney (see Signature page to this annual report)  |                           |           |                 |             | X        |
| 31.01             | Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002  |                           |           |                 |             | X        |
| 31.02             | Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002  |                           |           |                 |             | X        |
| 32.01( )          | Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002  |                           |           |                 |             | X        |
| 32.02( )          | Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002  |                           |           |                 |             | X        |
| 101.INS           | XBRL Instance Document  |                           |           |                 |             | X        |
| 101.SCH           | XBRL Taxonomy Schema Linkbase Document  |                           |           |                 |             | X        |
| 101.CAL           | XBRL Taxonomy Calculation Linkbase Document   |                           |           |                 |             | X        |
| 101.DEF           | XBRL Taxonomy Definition Linkbase Document  |                           |           |                 |             | X        |
| 101.LAB           | XBRL Taxonomy Labels Linkbase Document  |                           |           |                 |             | X        |
| 101.PRE           | XBRL Taxonomy Presentation Linkbase Document  |                           |           |                 |             | X        |

\* Indicates a management contract, compensatory plan or arrangement.

Filed by Veritas Software Corporation.

This exhibit is being furnished, rather than filed, and shall not be deemed incorporated by reference into any filing, in accordance with Item 601 of Regulation S-K.

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| <u>Consolidated Balance Sheets as of March 30, 2012 and April 1, 2011</u>   | 64          |
| <u>Consolidated Statements of Income for the years ended March 30, 2012, April 1, 2011 and April 2, 2010</u>  | 65          |
| <u>Consolidated Statements of Stockholders' Equity and Comprehensive Income for the years ended March 30, 2012, April 1, 2011 and April 2, 2010</u> | 66          |
| <u>Consolidated Statements of Cash Flows for the years ended March 30, 2012, April 1, 2011 and April 2, 2010</u>                                    | 67          |
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**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

The Board of Directors and Stockholders

Symantec Corporation:

We have audited the accompanying consolidated balance sheets of Symantec Corporation (and subsidiaries) as of March 30, 2012 and April 1, 2011, and the related consolidated statements of income, stockholders' equity and comprehensive income, and cash flows for each of the years in the three-year period ended March 30, 2012. In connection with our audits of the consolidated financial statements, we have also audited the related financial statement schedule listed in Item 15. We also have audited Symantec Corporation's internal control over financial reporting as of March 30, 2012, based on criteria established in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Symantec Corporation's management is responsible for these consolidated financial statements, financial statement schedule, for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting, included in Management's Report on Internal Control over Financial Reporting appearing under Item 9A(b). Our responsibility is to express an opinion on these consolidated financial statements, financial statement schedule, and an opinion on the Company's internal control over financial reporting based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement and whether effective internal control over financial reporting was maintained in all material respects. Our audits of the consolidated financial statements included examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Symantec Corporation and subsidiaries as of March 30, 2012 and April 1, 2011, and the results of their operations and their cash flows for each of the years in the three-year period ended March 30, 2012, in conformity with U.S. generally accepted accounting principles. Also in our opinion, the related financial statement schedule, when considered in relation to the basic consolidated financial statements taken as a whole,

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presents fairly, in all material respects, the information set forth therein. Symantec Corporation maintained, in all material respects, effective internal control over financial reporting as of March 30, 2012, based on criteria established in *Internal Control – Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission.

As discussed in Note 4 to the consolidated financial statements, the Company adopted updated authoritative accounting guidance related to impairment testing of goodwill in the first quarter of fiscal 2012 by recording a cumulative-effect adjustment to beginning Accumulated deficit.

Management excluded from its assessment of the effectiveness of the Company's internal control over financial reporting as of March 30, 2012, the internal control over financial reporting of Clearwell Systems Inc. ( Clearwell ), acquired on June 24, 2011, and LiveOffice LLC ( LiveOffice ) acquired on January 13, 2012, as discussed in Note 3 of the Notes to Consolidated Financial Statements. As of March 30, 2012, total tangible assets subject to these acquisitions' internal control over financial reporting represented \$84 million, or less than 1% of the consolidated total assets. Total net revenue subject to these acquisitions' internal control over financial reporting represented \$51 million, or less than 1%, of the consolidated total net revenue for the fiscal year ended March 30, 2012. Our audit of internal control over financial reporting of Symantec Corporation also excluded an evaluation of the internal control over financial reporting of Clearwell and LiveOffice.

/s/ KPMG LLP

Santa Clara, California

May 21, 2012

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**SYMANTEC CORPORATION**  
**CONSOLIDATED BALANCE SHEETS**

|  | March 30,<br>2012                  | April 1,<br>2011 |
|--|------------------------------------|------------------|
|  | (In millions, except<br>par value) |                  |
| <b>ASSETS</b>  |                                    |                  |
| Current assets:  |                                    |                  |
| Cash and cash equivalents  | \$ 3,162                           | \$ 2,950         |
| Short-term investments   | 49                                 | 8                |
| Trade accounts receivable, net   | 940                                | 1,013            |
| Inventories  | 28                                 | 30               |
| Deferred income taxes  | 205                                | 223              |
| Other current assets   | 249                                | 262              |
| <b>Total current assets</b>  | <b>4,633</b>                       | <b>4,486</b>     |
| Property and equipment, net  | 1,100                              | 1,050            |
| Intangible assets, net   | 1,337                              | 1,511            |
| Goodwill   | 5,826                              | 5,494            |
| Investment in joint venture  |                                    | 27               |
| Other long-term assets   | 124                                | 151              |
| <b>Total assets</b>  | <b>\$ 13,020</b>                   | <b>\$ 12,719</b> |
| <b>LIABILITIES AND STOCKHOLDERS EQUITY</b>   |                                    |                  |
| Current liabilities:   |                                    |                  |
| Accounts payable   | \$ 324                             | \$ 260           |
| Accrued compensation and benefits  | 416                                | 443              |
| Deferred revenue   | 3,444                              | 3,321            |
| Current portion of long-term debt  |                                    | 596              |
| Other current liabilities  | 321                                | 273              |
| <b>Total current liabilities</b>   | <b>4,505</b>                       | <b>4,893</b>     |
| Long-term debt   | 2,039                              | 1,987            |
| Long-term deferred revenue   | 529                                | 498              |
| Long-term deferred tax liabilities   | 288                                | 296              |
| Long-term income taxes payable   | 393                                | 361              |
| Other long-term obligations  | 94                                 | 79               |
| <b>Total liabilities</b>   | <b>7,848</b>                       | <b>8,114</b>     |
| Commitments and contingencies (Note 8)   |                                    |                  |
| Stockholders' equity:  |                                    |                  |
| Symantec Corporation stockholders' equity:   |                                    |                  |
| Common stock (par value: \$0.01, 3,000 shares authorized; 938 and 972 shares issued at March 30, 2012 and April 1, 2011; 724 and 758 shares outstanding at March 30, 2012 and April 1, 2011) | 7                                  | 8                |
| Additional paid-in capital   | 7,773                              | 8,361            |
| Accumulated other comprehensive income   | 173                                | 171              |
| Accumulated deficit  | (2,859)                            | (4,012)          |
| <b>Total Symantec Corporation stockholders' equity</b>   | <b>5,094</b>                       | <b>4,528</b>     |
| Noncontrolling interest in subsidiary  | 78                                 | 77               |

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|  |           |           |
|--|-----------|-----------|
| Total stockholders' equity                 | 5,172     | 4,605     |
| Total liabilities and stockholders' equity | \$ 13,020 | \$ 12,719 |

The accompanying Notes to Consolidated Financial Statements are an integral part of these statements.

**Table of Contents****SYMANTEC CORPORATION****CONSOLIDATED STATEMENTS OF INCOME**

|   | Year Ended                           |                  |                  |
|---|--------------------------------------|------------------|------------------|
|   | March 30,<br>2012                    | April 1,<br>2011 | April 2,<br>2010 |
|   | (In millions, except per share data) |                  |                  |
| Net revenue:  |                                      |                  |                  |
| Content, subscription, and maintenance  | \$ 5,823                             | \$ 5,242         | \$ 5,025         |
| License   | 907                                  | 948              | 960              |
| Total net revenue   | 6,730                                | 6,190            | 5,985            |
| Cost of revenue:  |                                      |                  |                  |
| Content, subscription, and maintenance  | 943                                  | 903              | 849              |
| License   | 48                                   | 27               | 22               |
| Amortization of intangible assets   | 91                                   | 115              | 234              |
| Total cost of revenue   | 1,082                                | 1,045            | 1,105            |
| Gross profit  | 5,648                                | 5,145            | 4,880            |
| Operating expenses:   |                                      |                  |                  |
| Sales and marketing   | 2,814                                | 2,622            | 2,367            |
| Research and development  | 969                                  | 862              | 857              |
| General and administrative  | 437                                  | 390              | 352              |
| Amortization of intangible assets   | 289                                  | 270              | 247              |
| Restructuring and transition  | 56                                   | 92               | 94               |
| Impairment of intangible assets   | 4                                    | 27               |                  |
| Loss and impairment of assets held for sale   |                                      | 2                | 30               |
| Total operating expenses  | 4,569                                | 4,265            | 3,947            |
| Operating income  | 1,079                                | 880              | 933              |
| Interest income   | 13                                   | 10               | 6                |
| Interest expense  | (115)                                | (143)            | (129)            |
| Other (expense) income, net   | (6)                                  | (2)              | 55               |
| Loss on early extinguishment of debt  |                                      | (16)             |                  |
| Loss from joint venture   | (27)                                 | (31)             | (39)             |
| Gain from sale of joint venture   | 526                                  |                  |                  |
| Income before income taxes  | 1,470                                | 698              | 826              |
| Provision for income taxes  | 298                                  | 105              | 112              |
| Net income  | 1,172                                | 593              | 714              |
| Less: Loss attributable to noncontrolling interest  |                                      | (4)              |                  |
| Net income attributable to Symantec Corporation stockholders                                  | \$ 1,172                             | \$ 597           | \$ 714           |
| Net income per share attributable to Symantec Corporation stockholders basic                  | \$ 1.58                              | \$ 0.77          | \$ 0.88          |
| Net income per share attributable to Symantec Corporation stockholders diluted                | \$ 1.57                              | \$ 0.76          | \$ 0.87          |
| Weighted-average shares outstanding attributable to Symantec Corporation stockholders basic   | 741                                  | 778              | 810              |
| Weighted-average shares outstanding attributable to Symantec Corporation stockholders diluted | 748                                  | 786              | 819              |

The accompanying Notes to Consolidated Financial Statements are an integral part of these statements.



**Table of Contents****SYMANTEC CORPORATION****CONSOLIDATED STATEMENTS OF STOCKHOLDERS EQUITY AND COMPREHENSIVE INCOME****AS OF MARCH 30, 2012, APRIL 1, 2011 AND APRIL 2, 2010**

|   | Common Stock |        | Additional<br>Paid-In<br>Capital | Accumulated<br>Other<br>Comprehensive<br>Income | Accumulated<br>Earnings<br>(Deficit)<br>(In millions) | Total<br>Symantec<br>Corporation<br>Stockholders<br>Equity | Non-<br>controlling<br>Interest<br>in<br>Subsidiary | Total<br>Stockholders<br>Equity |
|---|--------------|--------|----------------------------------|---|---|--|---|---------------------------------|
|   | Shares       | Amount |                                  |   |   |  |   |                                 |
| Balances, April 3, 2009   | 817          | \$ 8   | \$ 9,289                         | \$ 186  | \$ (5,336)  | \$ 4,147   |   | \$ 4,147                        |
| Components of comprehensive income:   |              |        |                                  |   |   |  |   |                                 |
| Net income  |              |        |                                  |   | 714   | 714  |   | 714                             |
| Translation adjustment, net of tax of \$9   |              |        |                                  | 17  |   | 17   |   | 17                              |
| Reclassification adjustment for net gain on legal liquidation of foreign entities included in net income, net |              |        |                                  | (47)  |   | (47)   |   | (47)                            |
| Other   |              |        |                                  | 3   |   | 3  |   | 3                               |
| Total comprehensive income  |              |        |                                  |   |   | 687  |   | 687                             |
| Issuance of common stock under employee stock plans   | 12           |        | 124                              |   |   | 124  |   | 124                             |
| Repurchases of common stock   | (34)         |        | (566)                            |   | 13*   | (553)*   |   | (553)                           |
| Restricted stock units released, net of taxes   | 3            |        | (20)                             |   |   | (20)   |   | (20)                            |
| Stock-based compensation, net of estimated forfeitures  |              |        | 154                              |   |   | 154  |   | 154                             |
| Income tax benefit from employee stock transactions   |              |        | 9                                |   |   | 9  |   | 9                               |
| Balances, April 2, 2010   | 798          | 8      | 8,990                            | 159   | (4,609)   | 4,548  |   | 4,548                           |
| Components of comprehensive income:   |              |        |                                  |   |   |  |   |                                 |
| Net income  |              |        |                                  |   | 597   | 597  | (4)   | 593                             |
| Translation adjustment, net of tax of \$13  |              |        |                                  | (8)   |   | (8)  |   | (8)                             |
| Reclassification adjustment for net loss on legal liquidation of foreign entities included in net income, net |              |        |                                  | 21  |   | 21   |   | 21                              |
| Other   |              |        |                                  | (1)   |   | (1)  |   | (1)                             |
| Total comprehensive income  |              |        |                                  |   |   | 609  | (4)   | 605                             |
| Issuance of common stock under employee stock plans   | 7            |        | 122                              |   |   | 122  |   | 122                             |
| Repurchases of common stock   | (57)         |        | (870)                            |   |   | (870)  | (2)   | (872)                           |
| Restricted stock units released, net of taxes   | 5            |        | (28)                             |   |   | (28)   |   | (28)                            |
| Stock-based compensation, net of estimated forfeitures  | 5            |        | 146                              |   |   | 146  |   | 146                             |
| Noncontrolling interest in subsidiary   |              |        |                                  |   |   |  | 84  | 84                              |
| Dividend declared to noncontrolling interest in subsidiary  |              |        |                                  |   |   |  | (1)   | (1)                             |
| Adjustments to goodwill related to stock options assumed in business combination                              |              |        | 1                                |   |   | 1  |   | 1                               |

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|   |      |      |          |        |            |          |       |          |
|---|------|------|----------|--------|------------|----------|-------|----------|
| Balances, April 1, 2011   | 758  | 8    | 8,361    | 171    | (4,012)    | 4,528    | 77    | 4,605    |
| Cumulative effect adjustment to retained earnings   |      |      |          |        | (19)       | (19)     |       | (19)     |
| Beginning balance as adjusted   |      |      |          |        |            | 4,509    | 77    | 4,586    |
| <b>Components of comprehensive income:</b>  |      |      |          |        |            |          |       |          |
| Net income  |      |      |          |        | 1,172      | 1,172    |       | 1,172    |
| Translation adjustment, net of tax of \$22  |      |      |          | (1)    |            | (1)      | 2     | 1        |
| Reclassification adjustment for net loss on legal liquidation of foreign entities included in net income, net |      |      |          | 3      |            | 3        |       | 3        |
| Total comprehensive income  |      |      |          |        |            | 1,174    | 2     | 1,176    |
| <b>Issuance of common stock under employee stock plans</b>  |      |      |          |        |            |          |       |          |
| Repurchases of common stock   | 11   |      | 147      |        |            | 147      |       | 147      |
| Restricted stock units released, net of taxes   | (51) | (1)  | (892)    |        |            | (893)    |       | (893)    |
| Stock-based compensation, net of estimated forfeitures  | 6    |      | (41)     |        |            | (41)     |       | (41)     |
| Income tax benefit from employee stock transactions   |      |      | 161      |        |            | 161      |       | 161      |
| Dividend declared to noncontrolling interest in subsidiary  |      |      | 30       |        |            | 30       |       | 30       |
| Adjustments to goodwill related to stock options assumed in business combination                              |      |      |          | 7      |            | 7        | (1)   | (1)      |
| Balances, March 30, 2012  | 724  | \$ 7 | \$ 7,773 | \$ 173 | \$ (2,859) | \$ 5,094 | \$ 78 | \$ 5,172 |

\* As adjusted for the retrospective adoption of authoritative guidance on convertible debt instruments.  
The accompanying Notes to Consolidated Financial Statements are an integral part of these statements.



**Table of Contents****SYMANTEC CORPORATION****CONSOLIDATED STATEMENTS OF CASH FLOWS**

|   | March 30,<br>2012 | Year Ended<br>April 1,<br>2011<br>(In millions) | April 2,<br>2010* |
|---|-------------------|---|-------------------|
| <b>OPERATING ACTIVITIES:</b>  |                   |   |                   |
| Net income  | \$ 1,172          | \$ 593  | \$ 714            |
| Adjustments to reconcile net income to net cash provided by operating activities: |                   |   |                   |
| Depreciation and amortization   | 656               | 647   | 733               |
| Amortization of discount on debt  | 56                | 96  | 104               |
| Stock-based compensation expense  | 164               | 145   | 155               |
| Loss on early extinguishment of debt  |                   | 16  |                   |
| Impairment of intangible assets   | 4                 | 27  |                   |
| Loss and impairment of assets held for sale                                       |                   | 2   | 30                |
| Deferred income taxes   | 15                | 5   | (41)              |
| Excess income tax benefit from the exercise of stock options                      | (8)               | (7)   | (13)              |
| Net gain from sale of joint venture   | (526)             |   |                   |
| Loss from joint venture   | 27                | 31  | 39                |
| Liquidation of foreign entities   | 3                 | 21  | (47)              |
| Other   | (1)               | (13)  |                   |
| Net change in assets and liabilities, excluding effects of acquisitions:          |                   |   |                   |
| Trade accounts receivable, net  | 89                | (88)  | (14)              |
| Inventories   | 2                 | (4)   | 3                 |
| Accounts payable  | 30                | 2   | 4                 |
| Accrued compensation and benefits   | (31)              | 72  | (34)              |
| Deferred revenue  | 177               | 442   | 114               |
| Income taxes payable  | 39                | (128)   | (95)              |
| Other assets  | (14)              | 6   | 1                 |
| Other liabilities   | 47                | (71)  | 40                |
| Net cash provided by operating activities   | 1,901             | 1,794   | 1,693             |
| <b>INVESTING ACTIVITIES:</b>  |                   |   |                   |
| Purchases of property and equipment   | (286)             | (268)   | (248)             |
| Proceeds from sale of property and equipment                                      |                   | 30  | 45                |
| Cash payments for acquisitions, net of cash acquired                              | (508)             | (1,537)   | (31)              |
| Purchases of equity investments   | (10)              | (7)   | (21)              |
| Proceeds from sale of joint venture   | 530               |   |                   |
| Purchases of held-to-maturity securities  | (47)              |   | (2)               |
| Proceeds from sale of available-for-sale securities                               | 3                 | 20  | 192               |
| Other   |                   | 2   |                   |
| Net cash used in investing activities   | (318)             | (1,760)   | (65)              |
| <b>FINANCING ACTIVITIES:</b>  |                   |   |                   |
| Net proceeds from sales of common stock under employee stock benefit plans        | 147               | 122   | 124               |
| Excess income tax benefit from the exercise of stock options                      | 8                 | 7   | 13                |
| Payments related to restricted stock units activities                             | (41)              | (28)  | (20)              |
| Repurchase of common stock  | (893)             | (872)   | (553)             |
| Repayment of debt   | (600)             | (510)   |                   |
| Proceeds from debt issuance, net of discount                                      |                   | 1,097   |                   |
| Proceeds from sale of bond hedge  |                   | 13  |                   |
| Debt issuance costs   |                   | (10)  |                   |
| Repayment of other obligations  | (7)               | (3)   | (5)               |

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|   |          |          |          |
|---|----------|----------|----------|
| Net cash used in financing activities                             | (1,386)  | (184)    | (441)    |
| Effect of exchange rate fluctuations on cash and cash equivalents | 15       | 71       | 49       |
| Change in cash and cash equivalents                               | 212      | (79)     | 1,236    |
| Beginning cash and cash equivalents                               | 2,950    | 3,029    | 1,793    |
| Ending cash and cash equivalents                                  | \$ 3,162 | \$ 2,950 | \$ 3,029 |
| <b>Supplemental cash flow disclosures:</b>                        |          |          |          |
| Income taxes paid (net of refunds)                                | \$ 234   | \$ 224   | \$ 247   |
| Interest expense paid   | \$ 56    | \$ 38    | \$ 19    |

The accompanying Notes to Consolidated Financial Statements are an integral part of these statements.

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**SYMANTEC CORPORATION**

**Notes to Consolidated Financial Statements**

**Note 1. Summary of Significant Accounting Policies**

**Business**

Symantec Corporation ( we, us, our, and the Company refer to Symantec Corporation and all of its subsidiaries) is a global provider of security, storage, and systems management solutions that help organizations and consumers secure and manage their information-driven world. Our software and services protect against advanced threats enabling confidence wherever information is used or stored.

**Principles of consolidation**

The accompanying consolidated financial statements of Symantec Corporation and its wholly-owned subsidiaries are prepared in conformity with generally accepted accounting principles in the United States ( U.S. ). Noncontrolling interest positions of certain of our consolidated entities are reported as a separate component of consolidated equity from the equity attributable to our stockholders for all periods presented. All significant intercompany accounts and transactions have been eliminated.

**Fiscal calendar**

We have a 52/53-week fiscal year ending on the Friday closest to March 31. Our fiscal 2012, 2011 and 2010 were 52-week years and our 2013 fiscal year will consist of 52 weeks.

**Reclassifications**

Certain prior period amounts have been reclassified to conform to the current year presentation including the reclassification of certain revenue from Content, subscription and maintenance revenue to License revenue. License revenue includes revenue from software licenses, appliances and certain revenue-sharing arrangements.

**Use of estimates**

The preparation of consolidated financial statements in conformity with generally accepted accounting principles in the U.S. requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Estimates are based upon historical factors, current circumstances and the experience and judgment of management. Management evaluates its assumptions and estimates on an ongoing basis and may engage outside subject matter experts to assist in its valuations. Actual results could differ from those estimates. Significant items subject to such estimates and assumptions include those related to the allocation of revenue between recognized and deferred amounts, valuation of goodwill, intangible assets and long-lived assets, valuation of stock-based compensation, contingencies and litigation, and the valuation allowance for deferred income taxes.

**Foreign currency translation**

The functional currency of our foreign subsidiaries is generally the local currency. Assets and liabilities denominated in foreign currencies are translated using the exchange rate on the balance sheet dates. Revenues and expenses are translated using monthly average exchange rates prevailing during the year. The translation adjustments resulting from this process are included as a component of Accumulated other comprehensive income. Deferred tax assets (liabilities) are established on the cumulative translation adjustment attributable to unremitted foreign earnings that are not intended to be indefinitely reinvested. In the event of liquidation of a foreign subsidiary, the accumulated translation adjustment attributable to that foreign subsidiary is reclassified

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**SYMANTEC CORPORATION**

**Notes to Consolidated Financial Statements (Continued)**

from Accumulated other comprehensive income and included in Other (expense) income, net. As a result of such liquidations in fiscal 2012, 2011, and 2010, we recorded a net loss of \$3 million, a net loss of \$21 million, and a net gain of \$47 million, respectively. Foreign currency transaction gains and losses are also included in Other (expense) income, net, in the Consolidated Statements of Income.

**Revenue recognition**

We market and distribute our software products both as stand-alone products and as integrated product suites. We recognize revenue when 1) persuasive evidence of an arrangement exists, 2) delivery has occurred or services have been rendered, 3) fees are fixed or determinable and 4) collectability is probable. If we determine that any one of the four criteria is not met, we will defer recognition of revenue until all the criteria are met.

We derive revenue primarily from sales of content, subscriptions, and maintenance and licenses. We present revenue net of sales taxes and any similar assessments.

Content, subscriptions, and maintenance revenue includes arrangements for software maintenance and technical support for our products, content and subscription services primarily related to our security products, revenue from arrangements where vendor-specific objective evidence ( VSOE ) of the fair value of undelivered elements does not exist, arrangements for managed security services, and Software-as-a-Service ( SaaS ) offerings. These arrangements are generally offered to our customers over a specified period of time, and we recognize the related revenue ratably over the maintenance, subscription, or service period.

Content, subscriptions, and maintenance revenue also includes professional services revenue, which consists primarily of the fees we earn related to consulting and educational services. We generally recognize revenue from professional services as the services are performed or upon written acceptance from customers, if applicable, assuming all other conditions for revenue recognition noted above have been met.

License revenue is derived primarily from the licensing of our various products and technology. We generally recognize license revenue upon delivery of the product, assuming all other conditions for revenue recognition noted above have been met. We enter into perpetual software license agreements through direct sales to customers and indirect sales with distributors and resellers. The license agreements generally include product maintenance agreements, for which the related revenue is included with Content, subscriptions, and maintenance and is deferred and recognized ratably over the period of the agreements. License revenue also includes appliances product revenue. We generally recognize appliance product revenue as each product is delivered, assuming all other conditions for revenue recognition noted about have been met.

For arrangements that include multiple elements, including perpetual software licenses, maintenance, services, and packaged products with content updates, managed security services, and subscriptions, we allocate and defer revenue for the undelivered items based on VSOE of the fair value of the undelivered elements, and recognize the difference between the total arrangement fee and the amount deferred for the undelivered items as license revenue. VSOE of each element is based on historical evidence of our stand-alone sales of these elements to third parties or from the stated renewal rate for the undelivered elements. When VSOE does not exist for undelivered items, the entire arrangement fee is recognized ratably over the performance period. Our deferred revenue consists primarily of the unamortized balance of enterprise product maintenance, consumer product content updates, managed security services, subscriptions, and arrangements where VSOE does not exist for an undelivered element.

For arrangements that include both software and non-software elements, we allocate revenue to the software deliverables as a group and non-software deliverables based on their relative selling prices. In such

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**SYMANTEC CORPORATION**

**Notes to Consolidated Financial Statements (Continued)**

circumstances, the accounting principles establish a hierarchy to determine the selling price used for allocating revenue to the deliverables as follows: (i) VSOE, (ii) third-party evidence of selling price ( TPE ) and (iii) the best estimate of the selling price ( ESP ). Our appliance products, SaaS and certain other services are considered to be non-software elements in our arrangements.

When we are unable to establish a selling price using VSOE or TPE, we use ESP in the allocation of arrangement consideration. The objective of ESP is to determine the price at which we would transact a sale if the product or service were sold on a stand-alone basis. The determination of ESP is made through consultation with and formal approval by our management, taking into consideration the go-to-market strategy, pricing factors, and historical transactions. ESP applies to a small portion of our arrangements with multiple deliverables.

***Indirect channel sales***

For our Consumer segment, we sell packaged software products through a multi-tiered distribution channel. For our consumer products that include content updates, we recognize revenue ratably over the term of the subscription upon sell-through to end-users, as the subscription period commences on the date of sale to the end-user. For most other consumer products, we recognize packaged product revenue on distributor and reseller channel inventory that is not in excess of specified inventory levels in these channels. We offer the right of return of our products under various policies and programs with our distributors, resellers, and end-user customers. We estimate and record reserves for product returns as an offset to revenue. We fully reserve for obsolete products in the distribution channel as an offset to deferred revenue for products with content updates and to revenue for all other products.

For our Security and Compliance and Storage and Server Management segments, we generally recognize revenue from the licensing of software products through our indirect sales channel upon sell-through or with evidence of an end-user. For licensing of our software to OEMs, royalty revenue is recognized when the OEM reports the sale of the software products to an end-user, generally on a quarterly basis. In addition to license royalties, some OEMs pay an annual flat fee and/or support royalties for the right to sell maintenance and technical support to the end-user. We recognize revenue from OEM support royalties and fees ratably over the term of the support agreement.

We offer channel and end-user rebates for our products. Our estimated reserves for channel volume incentive rebates are based on distributors and resellers' actual performance against the terms and conditions of volume incentive rebate programs, which are typically entered into quarterly. Our reserves for end-user rebates are estimated based on the terms and conditions of the promotional program, actual sales during the promotion, the amount of actual redemptions received, historical redemption trends by product and by type of promotional program, and the value of the rebate. We estimate and record reserves for channel and end-user rebates as an offset to revenue. For consumer products that include content updates, rebates are recorded as a ratable offset to revenue over the term of the subscription.

**Financial instruments**

The following methods were used to estimate the fair value of each class of financial instruments for which it is practicable to estimate that value:

*Cash and cash equivalents.* We consider all highly liquid investments with an original maturity of three months or less to be cash equivalents. Cash equivalents are recognized at fair value.

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**SYMANTEC CORPORATION**

**Notes to Consolidated Financial Statements (Continued)**

*Short-term investments.* Short-term investments primarily consist of marketable debt securities that are classified as held-to-maturity and recognized at amortized cost. Such securities have contractual maturity dates of one year or less.

*Equity investments.* We make equity investments in privately held companies whose businesses are complementary to our business. These investments are accounted for under the cost method of accounting, as we hold less than 20% of the voting stock outstanding and do not exert significant influence over these companies. The investments are included in Other long-term assets. We assess the recoverability of these investments by reviewing various indicators of impairment and determine the fair value of these investments by performing a discounted cash flow analysis of estimated future cash flows if there are indicators of impairment. If a decline in value is determined to be other-than-temporary, impairment would be recognized and included in Other (expense) income, net. As of March 30, 2012 and April 1, 2011, we held equity investments in privately-held companies of \$40 million and \$30 million, respectively. Other-than-temporary impairments related to these investments were not material for the periods presented.

*Long term debt.* Long-term debt includes senior notes, convertible senior notes and a revolving credit facility. Our senior notes and convertible senior notes are recorded at cost based upon par value at issuance less discounts. The discount associated with our senior notes represents the amount by which the face value exceeds the issuance price. For the convertible senior notes, the liability component is recognized at fair value on the issuance date, based on the fair value of a similar instrument that does not have a conversion feature at issuance. The equity component (also known as discount) is the excess of the principal amount of the convertible senior notes over the fair value of the liability component and represents the estimated fair value of the conversion feature. Such amount is reflected in Additional paid-in capital. The discount and issuance costs (recognized initially in the Other long-term assets) are amortized using the effective interest rate method over the term of the debt as a non-cash charge to interest expense. Borrowings under our \$1 billion senior unsecured revolving credit facility are recognized at cost plus accrued interest based upon stated interest rates.

**Trade accounts receivable**

Trade accounts receivable are recorded at the invoiced amount and are not interest bearing. We maintain an allowance for doubtful accounts to reserve for potentially uncollectible trade receivables. Additions to the allowance for doubtful accounts are recorded as General and administrative expenses. We review our trade receivables by aging category to identify specific customers with known disputes or collectability issues. In addition, we maintain an allowance for all other receivables not included in the specific reserve by applying specific percentages of projected uncollectible receivables to the various aging categories. In determining these percentages, we analyze our historical collection experience and current economic trends. We exercise judgment when determining the adequacy of these reserves as we evaluate historical bad debt trends, general economic conditions in the U.S. and internationally, and changes in customer financial conditions. We also offset deferred revenue against accounts receivable when channel inventories are in excess of specified levels and for transactions where collection of a receivable is not considered probable.

**Table of Contents****SYMANTEC CORPORATION****Notes to Consolidated Financial Statements (Continued)**

The following table summarizes trade accounts receivable, net of allowances and reserves, for the periods presented:

|  | March 30,<br>2012 | As of<br>April 1,<br>2011 |
|--|-------------------|---------------------------|
|  | (In millions)     |                           |
| <i>Trade accounts receivable, net:</i> |                   |                           |
| Receivables                            | \$ 962            | \$ 1,034                  |
| Less: allowance for doubtful accounts  | (5)               | (9)                       |
| Less: reserve for product returns      | (17)              | (12)                      |
| <b>Trade accounts receivable, net:</b> | <b>\$ 940</b>     | <b>\$ 1,013</b>           |

**Inventories**

Inventories are valued at the lower of cost or market. Cost is principally determined using the first-in, first-out method. Adjustments to reduce the cost of inventory to its net realizable value are made, if required, for estimated excess, obsolescence or impaired balances. Inventory predominantly consists of deferred costs of revenue and finished goods. Deferred costs of revenue were \$20 million as of March 30, 2012 and \$22 million as of April 1, 2011. Finished goods were \$11 million as of March 30, 2012 and \$7 million as of April 1, 2011.

**Property and equipment**

Property, equipment, and leasehold improvements are stated at cost, net of accumulated depreciation and amortization. We capitalize costs incurred during the application development stage related to the development of internal use software and enterprise cloud computing services. We expense costs incurred related to the planning and post-implementation phases of development as incurred. Depreciation and amortization is provided on a straight-line basis over the estimated useful lives of the related assets. Buildings are depreciated over 20 to 30 years. Leasehold improvements are depreciated over the lesser of the life of the improvement or the initial lease term. Computer hardware and software, and office furniture and equipment are depreciated over three to five years.

**Table of Contents****SYMANTEC CORPORATION****Notes to Consolidated Financial Statements (Continued)**

The following table summarizes property and equipment by categories for the periods presented:

|   | March 30,<br>2012 | As of<br>April 1,<br>2011 |
|---|-------------------|---------------------------|
|   | (In millions)     |                           |
| <i>Property and equipment, net:</i>             |                   |                           |
| Computer hardware and software                  | \$ 1,640          | \$ 1,458                  |
| Office furniture and equipment                  | 176               | 189                       |
| Buildings                                       | 489               | 467                       |
| Leasehold improvements                          | 284               | 270                       |
|   | 2,589             | 2,384                     |
| Less: accumulated depreciation and amortization | (1,663)           | (1,530)                   |
|   | 926               | 854                       |
| Construction in progress                        | 95                | 117                       |
| Land  | 79                | 79                        |
| <b>Property and equipment, net</b>              | <b>\$ 1,100</b>   | <b>\$ 1,050</b>           |

Depreciation expense was \$273 million, \$257 million, and \$247 million in fiscal 2012, 2011, and 2010, respectively.

**Business combinations**

We use the acquisition method of accounting under the authoritative guidance on business combinations. Each acquired company's operating results are included in our consolidated financial statements starting on the date of acquisition. The purchase price is equivalent to the fair value of consideration transferred. Tangible and identifiable intangible assets acquired and liabilities assumed as of the date of acquisition are recorded at the acquisition date fair value. Goodwill is recognized for the excess of purchase price over the net fair value of assets acquired and liabilities assumed.

Amounts allocated to assets and liabilities are based upon fair values. Such valuations require management to make significant estimates and assumptions, especially with respect to the identifiable intangible assets. Management makes estimates of fair value based upon assumptions believed to be reasonable and that of a market participant. These estimates are based on historical experience and information obtained from the management of the acquired companies and are inherently uncertain. The separately identifiable intangible assets generally include developed technology, customer relationships and tradenames. We estimate the fair value of deferred revenue related to product support assumed in connection with acquisitions. The estimated fair value of deferred revenue is determined by estimating the costs related to fulfilling the obligations plus a normal profit margin. The estimated costs to fulfill the support contracts are based on the historical direct costs related to providing the support.

For any given acquisition, we may identify certain pre-acquisition contingencies. We estimate the fair value of such contingencies, which are included under the acquisition method as part of the assets acquired or liabilities assumed, as appropriate. Differences from these estimates are recorded in the Consolidated Statements of Income in the period in which they are identified.



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**SYMANTEC CORPORATION**

**Notes to Consolidated Financial Statements (Continued)**

**Goodwill and intangible assets**

*Goodwill.* Our methodology for allocating the purchase price relating to acquisitions is determined through established valuation techniques. Goodwill is measured as the excess of the cost of the acquisition over the sum of the amounts assigned to tangible and identifiable intangible assets acquired less liabilities assumed. We review goodwill for impairment on an annual basis during the fourth quarter of the fiscal year and whenever events or changes in circumstances indicate the carrying value of goodwill may be impaired. In testing for a potential impairment of goodwill, we determine the carrying value (book value) of the assets and liabilities for each reporting unit, which requires the allocation of goodwill to each reporting unit. We then estimate the fair value of each reporting unit, which are the same as our operating segments. The first step in evaluating goodwill for impairment is to determine if the estimated fair value of equity is greater than the carrying value of equity of each reporting unit. If step one indicates that impairment potentially exists or if a reporting unit has a zero or negative carrying value, the second step is performed to measure the amount of impairment, if any. Goodwill impairment exists when the estimated fair value of goodwill is less than its carrying value.

To determine the reporting units' fair values in the current year analysis, we used the income approach which is based on the estimated discounted future cash flows of that reporting unit. The estimated fair value of each reporting unit under the income approach is corroborated with the market approach which measures the value of a business through an analysis of recent sales or offerings of a comparable entity. We also consider our market capitalization on the date of the analysis. The methodology applied in the current year analysis was consistent with the methodology applied in the prior year analysis, but was based on updated assumptions, as appropriate.

Our cash flow assumptions are based on historical and forecasted revenue, operating costs and other relevant factors. To determine the reporting units' carrying values, we allocated assets and liabilities based on either specific identification or by using judgment for the remaining assets and liabilities that are not specific to a reporting unit. Goodwill was allocated to the reporting units based on a combination of specific identification and relative fair values, which is consistent with the methodology utilized in the prior year impairment analysis. The use of relative fair values was necessary for certain reporting units due to impairment charges and changes in our operating structure in prior years.

Prior to performing our second step in the goodwill impairment analysis, we perform an assessment of long-lived assets, including intangible assets, for impairment. We apply a fair value based impairment test to the carrying value of goodwill and indefinite-lived intangible assets on an annual basis in the fourth quarter of each fiscal year or earlier if indicators of impairment exist.

*Intangible assets.* In connection with our acquisitions, we generally recognize assets for customer relationships, developed technology (which consists of acquired product rights, technologies, databases, and contracts), in-process research and development, trademarks and tradenames. Indefinite-lived intangible assets are not subject to amortization. Finite-lived intangible assets are carried at cost less accumulated amortization. Such amortization is provided on a straight-line basis over the estimated useful lives of the respective assets, generally from one to eleven years. Amortization for developed technology is recognized in Cost of revenue as Amortization of acquired product rights. Amortization for customer relationships and certain tradenames is recognized in Operating expenses.

On an interim basis, we assess the impairment of identifiable intangible assets whenever events or changes in circumstances indicate that an asset group's carrying amount may not be recoverable. Recoverability of certain finite-lived intangible assets, particularly customer relationships and finite-lived tradenames, would be measured

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**SYMANTEC CORPORATION**

**Notes to Consolidated Financial Statements (Continued)**

by the comparison of the carrying amount of the asset group to which the assets are assigned to the sum of the undiscounted estimated future cash flows the asset group is expected to generate. If the asset is considered to be impaired, such amount would be measured as the difference between the carrying amount of the asset and its fair value. Recoverability and impairment of other finite-lived intangible assets, particularly developed technology and patents, would be measured by the comparison of the carrying amount of the asset to the sum of undiscounted estimated future product revenues offset by estimated future costs to dispose of the product. In addition, for indefinite-lived intangible assets, we review such assets for impairment on an annual basis consistent with the timing of the annual evaluation for goodwill. These assets generally include tradenames, trademarks and in-process research and development. Recoverability of infinite-lived intangible assets would be measured by the comparison of the carrying amount of the asset to the sum of the discounted estimated future cash flows the asset is expected to generate. If the asset is considered to be impaired, such amount would be measured as the difference between the carrying amount of the asset and its fair value. Our cash flow assumptions are based on historical and future revenue, operating costs, and other relevant factors. Assumptions and estimates about the remaining useful lives of our intangible assets are subjective and are affected by changes to our business strategies. These estimates may be subject to change.

**Income taxes**

The provision for income taxes is computed using the asset and liability method, under which deferred tax assets and liabilities are recognized for the expected future tax consequences of temporary differences between the financial reporting and tax bases of assets and liabilities, and for operating loss and tax credit carryforwards in each jurisdiction in which we operate. Deferred tax assets and liabilities are measured using the currently enacted tax rates that apply to taxable income in effect for the years in which those tax assets are expected to be realized or settled. We record a valuation allowance to reduce deferred tax assets to the amount that is believed more likely than not to be realized.

We are required to compute our income taxes in each federal, state, and international jurisdiction in which we operate. This process requires that we estimate the current tax exposure as well as assess temporary differences between the accounting and tax treatment of assets and liabilities, including items such as accruals and allowances not currently deductible for tax purposes. The income tax effects of the differences we identify are classified as current or long-term deferred tax assets and liabilities in our Consolidated Balance Sheets. Our judgments, assumptions, and estimates relative to the current provision for income tax take into account current tax laws, our interpretation of current tax laws, and possible outcomes of current and future audits conducted by foreign and domestic tax authorities. Changes in tax laws or our interpretation of tax laws and the resolution of current and future tax audits could significantly impact the amounts provided for income taxes in our Consolidated Balance Sheets and Consolidated Statements of Income. We must also assess the likelihood that deferred tax assets will be realized from future taxable income and, based on this assessment, establish a valuation allowance, if required. Our determination of our valuation allowance is based upon a number of assumptions, judgments, and estimates, including forecasted earnings, future taxable income, and the relative proportions of revenue and income before taxes in the various domestic and international jurisdictions in which we operate. To the extent we establish a valuation allowance or change the valuation allowance in a period, we reflect the change with a corresponding increase or decrease to our tax provision in our Consolidated Statements of Income.

We apply the authoritative guidance on income taxes that prescribes a minimum recognition threshold a tax position is required to meet before being recognized in the financial statements. It also provides guidance on derecognition, measurement, classification, interest and penalties, accounting in interim periods, disclosure and transition.

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**SYMANTEC CORPORATION**

**Notes to Consolidated Financial Statements (Continued)**

This guidance prescribes a two-step process to determine the amount of tax benefit to be recognized. The first step is to evaluate the tax position for recognition by determining if the weight of available evidence indicates that it is more likely than not that the position will be sustained on audit, including resolution of related appeals or litigation processes, if any. The second step requires us to estimate and measure the tax benefit as the largest amount that is more than 50% likely to be realized upon ultimate settlement. It is inherently difficult and subjective to estimate such amounts, as this requires us to determine the probability of various possible outcomes. We reevaluate these uncertain tax positions on a quarterly basis. This evaluation is based on factors including, but not limited to, changes in facts or circumstances, changes in tax law, effectively settled issues under audit, and new audit activity. Such a change in recognition or measurement would result in the recognition of a tax benefit or an additional charge to the tax provision in the period.

**Stock-based compensation**

Stock-based compensation is measured at the grant date based on the fair value of the award and is recognized as expense ratably on a straight-line basis over the requisite service period, which is generally the vesting period of the respective award. No compensation cost is ultimately recognized for awards for which employees do not render the requisite service and are forfeited.

*Fair value of stock-based awards.* We have four types of stock-based awards: stock options, restricted stock units, restricted stock awards, and performance-based restricted stock units.

*Stock options.* We use the Black-Scholes option-pricing model to determine the fair value of stock options. The determination of the grant date fair value of options using an option-pricing model is affected by our stock price as well as assumptions regarding a number of complex and subjective variables. These variables include our expected stock price volatility over the expected life of the awards, actual and projected employee stock option exercise and cancellation behaviors, risk-free interest rates and expected dividends. We estimate the expected life of options granted based on an analysis of our historical experience of employee exercise and post-vesting termination behavior considered in relation to the contractual life of the option. Expected volatility is based on the average of historical volatility for the period commensurate with the expected life of the option and the implied volatility of traded options. The risk free interest rate is equal to the U.S. Treasury constant maturity rates for the period equal to the expected life. We do not currently pay cash dividends on our common stock and do not anticipate doing so in the foreseeable future. Accordingly, our expected dividend yield is zero.

*Restricted stock units and restricted stock awards.* The fair value of each Restricted Stock Unit ( RSU ) and Restricted Stock Award ( RSA ) is equal to the market value of Symantec's common stock on the date of grant.

*Performance-based restricted stock unit.* We use the Monte Carlo simulation model to determine the fair value of each performance-based restricted stock unit ( PRU ). The determination of the grant date fair value of PRUs using a simulation model is affected by our stock price as well as assumptions regarding a number of complex and subjective variables. These variables include our expected stock price volatility over the expected life of the awards, risk-free interest rates and expected dividends. Expected volatility is based on the average of historical volatility for the period commensurate with the expected life of the PRUs. The risk free interest rate is equal to the U.S. Treasury constant maturity rates for the period equal to the expected life. We do not currently pay cash dividends on our common stock and do not anticipate doing so in the foreseeable future. Accordingly, our expected dividend yield is zero.

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**SYMANTEC CORPORATION**

**Notes to Consolidated Financial Statements (Continued)**

**Concentrations of credit risk**

A significant portion of our revenue and net income is derived from international sales and independent agents and distributors. Fluctuations of the U.S. dollar against foreign currencies, changes in local regulatory or economic conditions, piracy, or nonperformance by independent agents or distributors could adversely affect operating results.

Financial instruments that potentially subject us to concentrations of credit risk consist principally of cash and cash equivalents, short-term investments, and trade accounts receivable. Our investment policy limits the amount of credit risk exposure to any one issuer and to any one country. We are exposed to credit risks in the event of default by the issuers to the extent of the amount recorded in the Consolidated Balance Sheets. The credit risk in our trade accounts receivable is substantially mitigated by our credit evaluation process, reasonably short collection terms, and the geographical dispersion of sales transactions. We maintain reserves for potential credit losses and such losses have been within management's expectations. See Note 10 for details of significant customers.

**Advertising costs**

Advertising costs are charged to operations as incurred and include electronic and print advertising, trade shows, collateral production, placement fees with hardware manufacturers, and all forms of direct marketing. Advertising costs included in Sales and marketing expense for fiscal 2012, 2011, and 2010 were \$667 million, \$668 million, and \$615 million, respectively.

**Recently issued and adopted authoritative guidance**

In May 2011, the Financial Accounting Standards Board ( FASB ) issued an accounting standards update that provided guidance on achieving a consistent definition of and common requirements for measurement and disclosure of fair values in U.S. generally accepted accounting principles ( GAAP ) and International Financial Reporting Standards ( IFRS ). The guidance expanded disclosures relating to fair value measurements that are estimated using significant unobservable (Level 3) inputs. The guidance also required categorization by level of the fair value hierarchy for items that are not measured at fair value but for which fair value is required to be disclosed. We adopted this guidance in the fourth quarter of fiscal 2012. The adoption of this guidance did not have a material impact on our Consolidated Financial Statements.

In June 2011, the FASB issued an accounting standards update that eliminates the option to report other comprehensive income and its components in the statement of stockholders' equity and requires that all non-owner changes in stockholders' equity be presented in either a single continuous statement of comprehensive income or in two separate but consecutive statements. In December 2011, the FASB issued another accounting standards update that defers the requirement to present reclassification adjustments for each component of Accumulated other comprehensive income ( AOCI ) in both Other comprehensive income and Net income on the face of the financial statements. The amended guidance will be adopted by us in the first quarter of fiscal 2013, on a retrospective basis, and will result only in changes in our financial statement presentation.

In September 2011, the FASB issued an accounting standards update that permits entities to first assess qualitative factors to determine whether it is more likely than not (a likelihood of more than 50%) that the fair value of a reporting unit is less than its carrying amount as a basis for determining whether it is necessary to perform the two-step goodwill impairment test. This new guidance will be adopted by us in fiscal 2013 on a prospective basis, and will be applied in our fourth quarter of fiscal 2013 at the time we perform our annual goodwill test. We do not expect that this guidance will materially impact our Consolidated Financial Statements.

**Table of Contents****SYMANTEC CORPORATION****Notes to Consolidated Financial Statements (Continued)**

In December 2011, the FASB issued an accounting standards update that will require us to disclose information about offsetting and related arrangements associated with certain financial and derivative instruments to enable users of our financial statements to better understand the effect of those arrangements on our financial position. The new guidance will be applicable to us on a retrospective basis in the first quarter of fiscal 2014. We do not expect that this guidance will materially impact our disclosures included in our Consolidated Financial Statements.

**Note 2. Fair Value Measurements**

For assets and liabilities measured at fair value such amounts are based on an expected exit price, representing the amount that would be received on the sale of an asset or paid to transfer a liability, as the case may be, in an orderly transaction between market participants. As such, fair value may be based on assumptions that market participants would use in pricing an asset or liability. The authoritative guidance on fair value measurements establishes a consistent framework for measuring fair value on either a recurring or nonrecurring basis whereby inputs, used in valuation techniques, are assigned a hierarchical level. The following are the hierarchical levels of inputs to measure fair value:

*Level 1:* Observable inputs that reflect quoted prices (unadjusted) for identical assets or liabilities in active markets.

*Level 2:* Observable inputs that reflect quoted prices for identical assets or liabilities in markets that are not active; quoted prices for similar assets or liabilities in active markets; inputs other than quoted prices that are observable for the assets or liabilities; or inputs that are derived principally from or corroborated by observable market data by correlation or other means.

*Level 3:* Unobservable inputs reflecting our own assumptions incorporated in valuation techniques used to determine fair value. These assumptions are required to be consistent with market participant assumptions that are reasonably available.

***Assets measured and recorded at fair value on a recurring basis***

There have been no transfers between fair value measurement levels during fiscal 2012. The following table summarizes our assets measured at fair value on a recurring basis, by level, within the fair value hierarchy:

|                                 | As of March 30, 2012 |         |          | As of April 1, 2011 |         |          |
|---------------------------------|----------------------|---------|----------|---------------------|---------|----------|
|                                 | Level 1              | Level 2 | Total    | Level 1             | Level 2 | Total    |
|                                 | (In millions)        |         |          |                     |         |          |
| Cash Equivalents <sup>(1)</sup> | \$ 1,483             | \$      | \$ 1,483 | \$ 1,866            | \$      | \$ 1,866 |

<sup>(1)</sup> Cash equivalents are money market funds which are valued based on quoted market prices of the identical underlying security.

**Table of Contents****SYMANTEC CORPORATION****Notes to Consolidated Financial Statements (Continued)*****Assets and liabilities measured and recorded at fair value on a nonrecurring basis***

**Goodwill.** In fiscal 2012, we recorded an impairment of \$19 million as a cumulative-effect adjustment in Accumulated deficit, related to an implied fair value measurement made for our Services reporting unit upon the adoption of a new accounting standard. The valuation technique used to estimate the implied fair value of goodwill was an income approach which relied upon Level 3 inputs, which included estimated future cash flows or profit streams.

**Indefinite-lived intangible assets.** In fiscal years 2012 and 2011, we recorded impairment charges of \$4 million and \$27 million, respectively, which reduced the gross carrying value of indefinite-lived tradenames. The fair value amounts were derived using an income approach which required Level 3 inputs such as estimated future cash flows on profit streams. These impairment charges were due to reductions in expected future cash flows for certain indefinite-lived tradenames related to the Security and Compliance segment and the Consumer segment, respectively. These impairment charges were recorded within Impairment of intangible assets on the Consolidated Statements of Income.

**Debt.** In fiscal 2011, we repurchased \$500 million of aggregate principal amount of our 0.75% convertible senior notes, which had a net book value of \$481 million. Concurrently with the repurchase, we sold a proportionate share of the initial note hedges back to the note hedge counterparties for approximately \$13 million. These transactions resulted in a loss from extinguishment of debt of approximately \$16 million, which represented the difference between book value of the notes net of the remaining unamortized discount prior to repurchase and the fair value of the liability component of the notes upon repurchase. The fair value of the liability component was calculated to be \$497 million upon repurchase using Level 2 inputs based on market prices for similar convertible debt instruments and resulting yields.

**Note 3. Acquisitions****Fiscal 2012 acquisitions*****Clearwell Systems Inc.***

On June 24, 2011, we completed the acquisition of Clearwell Systems Inc. ( Clearwell ), a privately-held provider of eDiscovery solutions. In exchange for all of the voting equity interests of Clearwell, we transferred a total consideration of \$392 million, which consists of \$364 million in cash, net of \$20 million cash acquired, and \$8 million of assumed stock options. The objective of the acquisition was to enhance our eDiscovery, archiving and backup offerings to our customers. The results of operations of Clearwell are included since the date of acquisition as part of the Storage and Server Management segment. Supplemental pro forma information for Clearwell was not material to our financial results and therefore not included.

The following table presents the purchase price allocation included in our Consolidated Balance Sheets (*in millions*):

|                                    |               |
|------------------------------------|---------------|
| Net tangible assets <sup>(1)</sup> | \$ 33         |
| Intangible assets <sup>(2)</sup>   | 154           |
| Goodwill <sup>(3)</sup>            | 268           |
| Net tax liabilities                | (63)          |
| <b>Total purchase price</b>        | <b>\$ 392</b> |

<sup>(1)</sup> Net tangible assets included deferred revenue which was adjusted down from \$13 million to \$3 million, representing our estimate of the fair value of the contractual obligation assumed for support services.



**Table of Contents****SYMANTEC CORPORATION****Notes to Consolidated Financial Statements (Continued)**

(2) Intangible assets included customer relationships, developed technology, and tradenames of \$82 million, \$60 million, and \$12 million, respectively, which are amortized over their estimated useful lives of seven to nine years.

(3) Goodwill is not tax deductible. The amount resulted primarily from our expectation of synergies from the integration of Clearwell product offerings with our existing product offerings.

**Other Fiscal 2012 acquisitions**

During fiscal 2012, in addition to Clearwell, we completed the acquisitions of LiveOffice LLC ( LiveOffice ) and another nonpublic company for an aggregate purchase price of \$151 million, which consisted of \$144 million in cash, net of \$7 million cash acquired. The results of operations for the acquired companies have been included in the Storage and Server Management segment and the Security and Compliance segment since their respective acquisition dates. Supplemental pro forma information for these acquisitions was not material to our financial results and therefore not included. For fiscal 2012, we recorded acquisition-related transaction costs of \$2 million, which were included in general and administrative expense.

The following table presents the purchase price allocation included in our Consolidated Balance Sheets (*in millions*):

|  | LiveOffice       | Other         | Total         |
|--|------------------|---------------|---------------|
| Acquisition date                                 | January 13, 2012 | March 2, 2012 |               |
| Net tangible (liabilities) assets <sup>(1)</sup> | \$ (5)           | \$ 2          | \$ (3)        |
| Intangible assets <sup>(2)</sup>                 | 51               | 8             | 59            |
| Goodwill <sup>(3)</sup>                          | 69               | 26            | 95            |
| <b>Total purchase price</b>                      | <b>\$ 115</b>    | <b>\$ 36</b>  | <b>\$ 151</b> |

(1) Net tangible (liabilities) assets included deferred revenue, which was adjusted down from \$12 million to \$6 million, representing our estimate of the fair value of the contractual obligation assumed for support services.

(2) Intangible assets included primarily developed technology of \$44 million and customer relationships of \$15 million, which are amortized over their estimated useful lives of four to ten years. The weighted-average estimated useful lives were 4.8 years for developed technology and 9.9 years for customer relationships.

(3) Goodwill is partially tax deductible. The goodwill amount resulted primarily from our expectation of synergies from the integration of the acquisitions product offerings with our existing product offerings.

**Fiscal 2011 acquisitions****Identity and Authentication Business of VeriSign, Inc.**

On August 9, 2010, we completed the acquisition of the identity and authentication business of VeriSign, which included a controlling interest in VeriSign Japan and equity interests in certain other subsidiary entities. In exchange for the assets and liabilities of the acquired business, we paid a total purchase price of \$1.29 billion, which consisted of \$1.16 billion in cash, net of \$128 million cash acquired, and working capital adjustments of \$3 million. No equity interests were issued. The results of operations of the identity and authentication business of VeriSign are



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included since the date of acquisition as part of the Security and Compliance segment. Supplemental pro forma information for VeriSign was not material to our financial results and therefore not included. For fiscal 2011, we recorded acquisition-related transaction costs of \$11 million, which were included in general and administrative expense.

**Table of Contents****SYMANTEC CORPORATION****Notes to Consolidated Financial Statements (Continued)**

The following table presents the purchase price allocation included in our Consolidated Balance Sheets (*in millions*):

|  |              |
|--|--------------|
| Net tangible assets <sup>(1)</sup>                       | \$ 178       |
| Intangible assets <sup>(2)</sup>                         | 628          |
| Goodwill <sup>(3)</sup>                                  | 602          |
| Net tax liabilities                                      | (38)         |
| Noncontrolling interest in VeriSign Japan <sup>(4)</sup> | (85)         |
| <br>Total purchase price                                 | <br>\$ 1,285 |

(1) Net tangible assets included deferred revenue, which was adjusted down from \$286 million to \$68 million, representing our estimate of the fair value of the contractual obligation assumed for the support of the authentication business.

(2) Intangible assets included customer relationships of \$226 million, developed technology of \$123 million and tradenames of \$5 million, which are amortized over their estimated useful lives of 18 months to nine years. The weighted-average estimated useful lives were 8.0 years for customer relationships and 9.0 years for developed technology. Intangible assets also included indefinite-lived tradenames and trademarks of \$274 million.

(3) Goodwill is partially tax deductible. The goodwill amount resulted primarily from our expectation of synergies from the integration of VeriSign product offerings with our existing product offerings.

(4) The fair value of the noncontrolling interest was calculated on a market basis using the closing stock price of VeriSign Japan on the date of acquisition.

**PGP Corporation**

On June 4, 2010, we completed the acquisition of PGP Corporation ( PGP ), a nonpublic provider of email and data encryption software. In exchange for all of the voting equity interests of PGP, we paid a total purchase price of \$306 million, which consisted of \$299 million in cash, net of \$7 million cash acquired. The results of operations of PGP are included since the date of acquisition as part of the Security and Compliance segment. Supplemental pro forma information for PGP was not material to our financial results and therefore not included. For fiscal 2011, we recorded acquisition-related transaction costs of \$1 million, which were included in general and administrative expense.

The following table presents the purchase price allocation included in our Consolidated Balance Sheets (*in millions*):

|                                    |            |
|------------------------------------|------------|
| Net tangible assets <sup>(1)</sup> | \$ 7       |
| Intangible assets <sup>(2)</sup>   | 74         |
| Goodwill <sup>(3)</sup>            | 225        |
| <br>Total purchase price           | <br>\$ 306 |

- (1) Net tangible assets included deferred revenue, which was adjusted down from \$55 million to \$9 million, representing our estimate of the fair value of the contractual obligation assumed for support services.
- (2) Intangible assets included customer relationships of \$29 million, developed technology of \$39 million, and definite-lived tradenames of \$3 million, which are amortized over their estimated useful lives of two to eight

**Table of Contents****SYMANTEC CORPORATION****Notes to Consolidated Financial Statements (Continued)**

years. The weighted-average estimated useful lives were 8.0 years for customer relationships, 5.0 years for developed technology, and 2.0 years for definite-lived tradenames. Intangible assets also included indefinite-lived in-process research and development ( IPR&D ) of \$3 million.

- (3) Goodwill is not tax deductible. The goodwill amount resulted primarily from our expectation of synergies from the integration of PGP product offerings with our existing product offerings.

**Other Fiscal 2011 acquisitions**

During fiscal 2011, in addition to VeriSign and PGP, we completed the acquisitions of GuardianEdge Technologies, Inc. ( GuardianEdge ) and two other businesses for an aggregate purchase price of \$91 million, which consisted of \$81 million in cash, net of \$9 million cash acquired, and \$1 million in assumed equity awards at fair value. The results of operations for the acquired companies have been included in the Security and Compliance segment since their respective acquisition dates. Supplemental pro forma information for these acquisitions was not material to our financial results and therefore not included. For fiscal 2011, we recorded acquisition-related transaction costs of \$2 million, which were included in general and administrative expense.

The following table presents the purchase price allocation included in our Consolidated Balance Sheets (*in millions*):

|                                    | <b>GuardianEdge</b> | <b>Others</b> | <b>Total</b> |
|------------------------------------|---------------------|---------------|--------------|
| Acquisition date                   | June 3, 2010        | Various       |              |
| Net tangible assets <sup>(1)</sup> | \$ 3                | \$            | \$ 3         |
| Intangible assets <sup>(2)</sup>   | 30                  | 6             | 36           |
| Goodwill <sup>(3)</sup>            | 40                  | 12            | 52           |
| <b>Total purchase price</b>        | <b>\$ 73</b>        | <b>\$ 18</b>  | <b>\$ 91</b> |

- (1) Net tangible assets included deferred revenue, which was adjusted down from \$17 million to \$2 million, representing our estimate of the fair value of the contractual obligation assumed for support services.
- (2) Intangible assets included customer relationships of \$24 million and developed technology of \$12 million, which are amortized over their estimated useful lives of three to nine years. The weighted-average estimated useful lives were 9.0 years for customer relationships and 5.0 years for developed technology.
- (3) Goodwill is partially tax deductible. The goodwill amount resulted primarily from our expectation of synergies from the integration of the acquisitions product offerings with our existing product offerings.

**Fiscal 2010 acquisitions**

During fiscal 2010, we completed two acquisitions of nonpublic companies for an aggregate of \$42 million in cash. No equity interests were issued. We recorded goodwill in connection with each of these acquisitions, which resulted primarily from our expectation of synergies from the integration of the acquired companies technology with our technology. The goodwill for these acquisitions is only partially tax deductible, if at all. The results of operations for the acquired companies have been included in our results of operations since their respective acquisition dates. These acquisitions are included in our Security and Compliance segment.



**Table of Contents****SYMANTEC CORPORATION****Notes to Consolidated Financial Statements (Continued)**

The following table presents the purchase price allocation included in our Consolidated Balance Sheets (*in millions*):

|                                  |         |
|----------------------------------|---------|
| Acquisition date                 | Various |
| Intangible assets <sup>(1)</sup> | \$ 18   |
| Goodwill                         | 24      |
| Total purchase price             | \$ 42   |

<sup>(1)</sup> Intangible assets included customer relationships of \$13 million and developed technology of \$5 million, which are amortized over their estimated useful lives of four to 11 years. The weighted-average estimated useful lives were 10.0 years for customer relationships and 4.0 years for developed technology.

**Note 4. Goodwill and Intangible Assets****Goodwill**

The changes in the carrying amount of goodwill are as follows:

|   | Consumer | Security and<br>Compliance | Storage<br>and<br>Server<br>Management<br>(In millions) | Services | Total    |
|---|----------|----------------------------|---|----------|----------|
| Net balance as of April 2, 2010 <sup>(1)</sup>        | \$ 356   | \$ 1,582                   | \$ 2,648  | \$ 19    | \$ 4,605 |
| Goodwill acquired through acquisitions <sup>(2)</sup> |          | 880                        |   |          | 880      |
| Goodwill adjustments <sup>(3)</sup>                   | 7        | 2                          |   |          | 9        |
| Net balance as of April 1, 2011 <sup>(4)</sup>        | \$ 363   | \$ 2,464                   | \$ 2,648  | \$ 19    | \$ 5,494 |
| Goodwill impairment <sup>(5)</sup>                    |          |                            |   | (19)     | (19)     |
| Goodwill acquired through acquisitions <sup>(2)</sup> |          | 26                         | 337   |          | 363      |
| Goodwill adjustments <sup>(3)</sup>                   | (8)      | (4)                        |   |          | (12)     |
| Net balance as of March 30, 2012 <sup>(6)</sup>       | \$ 355   | \$ 2,486                   | \$ 2,985  | \$       | \$ 5,826 |

<sup>(1)</sup> Gross goodwill balances for the Consumer, Security and Compliance, Storage and Server Management, and Services were \$356 million, \$4.0 billion, \$7.2 billion, and \$461 million, respectively as of April 2, 2010. Accumulated impairments for the Consumer, Security and Compliance, Storage and Server Management, and Services were \$0, \$2.4 billion, \$4.6 billion, and \$442 million, respectively as of April 2, 2010. These balances are reflective of amounts after adjustment for segment reclassifications during the period.

<sup>(2)</sup> See Note 3 for acquisitions completed in fiscal 2012 and 2011.

- (3) Adjustments made to goodwill primarily reflect foreign currency exchange rate fluctuations.
  
- (4) Gross goodwill balances for the Consumer, Security and Compliance, Storage and Server Management, and Services were \$363 million, \$4.9 billion, \$7.2 billion, and \$461 million, respectively as of April 1, 2011. Accumulated impairments for the Consumer, Security and Compliance, Storage and Server Management, and Services were \$0, \$2.4 billion, \$4.6 billion, and \$442 million, respectively as of April 1, 2011.
  
- (5) Due to the adoption of new authoritative guidance at the beginning of fiscal 2012, we were required to perform a goodwill Step 2 impairment test for our Services reporting unit. As a result, we recognized an impairment loss of \$19 million which was recorded to beginning Accumulated deficit as a cumulative-effect adjustment.

**Table of Contents****SYMANTEC CORPORATION****Notes to Consolidated Financial Statements (Continued)**

- (6) Gross goodwill balances for the Consumer, Security and Compliance, Storage and Server Management, and Services were \$355 million, \$4.9 billion, \$7.6 billion, and \$461 million, respectively as of March 30, 2012. Accumulated impairments for the Consumer, Security and Compliance, Storage and Server Management, and Services were \$0, \$2.4 billion, \$4.6 billion, and \$461 million, respectively as of March 30, 2012.

**Intangible assets, net**

|  | As of March 30, 2012  |                          |                     |  | As of April 1, 2011   |                          |                     |  |
|--|-----------------------|--------------------------|---------------------|--|-----------------------|--------------------------|---------------------|--|
|  | Gross Carrying Amount | Accumulated Amortization | Net Carrying Amount | Weighted-Average Remaining Useful Life | Gross Carrying Amount | Accumulated Amortization | Net Carrying Amount | Weighted-Average Remaining Useful Life |
|  | (\$ in millions)      |                          |                     |  |                       |                          |                     |  |
| Customer relationships                     | \$ 2,219              | \$ (1,499)               | \$ 720              | 3 years                                | \$ 2,121              | \$ (1,227)               | \$ 894              | 3 years                                |
| Developed technology                       | 1,914                 | (1,654)                  | 260                 | 4 years                                | 1,810                 | (1,567)                  | 243                 | 4 years                                |
| Finite-lived tradenames                    | 146                   | (96)                     | 50                  | 3 years                                | 136                   | (80)                     | 56                  | 4 years                                |
| Patents                                    | 75                    | (65)                     | 10                  | 6 years                                | 75                    | (62)                     | 13                  | 2 years                                |
| Indefinite-lived tradenames <sup>(1)</sup> | 297                   |                          | 297                 | Indefinite                             | 302                   |                          | 302                 | Indefinite                             |
| Indefinite-lived IPR&D                     |                       |                          |                     | Indefinite                             | 3                     |                          | 3                   | Indefinite                             |
| <b>Total</b>                               | <b>\$ 4,651</b>       | <b>\$ (3,314)</b>        | <b>\$ 1,337</b>     | <b>3 years</b>                         | <b>\$ 4,447</b>       | <b>\$ (2,936)</b>        | <b>\$ 1,511</b>     | <b>3 years</b>                         |

- (1) During fiscal 2012 and 2011, we recorded impairments of \$4 million and \$27 million, respectively, which reduced the gross carrying value of indefinite-lived tradenames. These impairment charges were due to reductions in expected future cash flows for certain indefinite-lived tradenames related to the Consumer segment. These impairment charges were recorded within Impairment of intangible assets on the Consolidated Statements of Income.

Amortization expense was \$380 million, \$385 million, and \$481 million in fiscal 2012, 2011, and 2010, respectively.

Total future amortization expense for intangible assets that have finite lives, based on our existing intangible assets and their current estimated useful lives as of March 30, 2012, is estimated as follows (*in millions*):

|              |                 |
|--------------|-----------------|
| 2013         | \$ 356          |
| 2014         | 211             |
| 2015         | 157             |
| 2016         | 106             |
| 2017         | 88              |
| Thereafter   | 122             |
| <b>Total</b> | <b>\$ 1,040</b> |



**Table of Contents****SYMANTEC CORPORATION****Notes to Consolidated Financial Statements (Continued)****Note 5. Investment in Joint Venture**

On February 5, 2008, Symantec formed Huawei-Symantec Technologies Co., Ltd. ( joint venture ) with a subsidiary of Huawei Technologies Co., Limited ( Huawei ). The joint venture was domiciled in Hong Kong with principal operations in Chengdu, China. We had an ownership interest of 49% which was accounted for under the equity method of accounting. As of March 30, 2012, our equity investment was zero. As such, we did not provide for additional losses as we have no commitments to provide financial support to the joint venture.

On March 30, 2012, we sold our 49% ownership interest in the joint venture to Huawei for \$ 530 million in cash. The gain of \$530 million, offset by costs to sell the joint venture of \$4 million, is included in Gain from sale of joint venture reflected in our Consolidated Statements of Income.

**Note 6. Long-Term Debt**

The following table summarizes components of our long-term debt:

|   | Face Value | As of March 30, 2012<br>Effective<br>interest rate<br>(In millions) | Fair<br>Value <sup>(2)</sup> |
|---|------------|---|------------------------------|
| 4.20% Senior Notes, due September 2020 ( 4.20% notes )        | \$ 750     | 4.25%   | \$ 771                       |
| 2.75% Senior Notes, due September 2015 ( 2.75% notes )        | 350        | 2.76%   | 363                          |
| 1.00% Convertible Senior Notes, due June 2013 ( 1.00% notes ) | 1,000      | 6.78% <sup>(1)</sup>  | 1,115                        |

  

|   | Face<br>Value | As of April 1, 2011<br>Effective<br>interest<br>rate<br>(In millions) | Fair<br>Value <sup>(2)</sup> |
|---|---------------|---|------------------------------|
| 4.20% notes   | \$ 750        | 4.25%   | \$ 706                       |
| 2.75% notes   | 350           | 2.76%   | 340                          |
| 1.00% notes   | 1,000         | 6.78% <sup>(1)</sup>  | 1,208                        |
| 0.75% Convertible Senior Notes, due June 2011 ( 0.75% notes ) | 600           | 6.78% <sup>(1)</sup>  | 618                          |

<sup>(1)</sup> Represents the interest rate on our debt for accounting purposes while taking into account the effects of amortization of debt discount. Although the effective interest rates of the 1.00% notes and 0.75% notes were 6.78%, we are making cash interest payments at the stated coupon rates of 1.00% and 0.75%, respectively.

<sup>(2)</sup> The fair value of long-term debt relies on Level 2 inputs. See Note 2 for definition of Level 2 inputs. For convertible senior notes, the fair value represents that of the liability component. See Note 1 for our accounting policy of estimating the fair value of our long-term debt.

**Table of Contents****SYMANTEC CORPORATION****Notes to Consolidated Financial Statements (Continued)**

As of March 30, 2012, future maturities of long-term debt are as follows (*in millions*):

|            |          |
|------------|----------|
| 2013       | \$       |
| 2014       | 1,000    |
| 2015       |          |
| 2016       | 350      |
| Thereafter | 750      |
| Total      | \$ 2,100 |

**Senior Notes**

We issued the 4.20% notes and 2.75% notes in September 2010. These are senior unsecured obligations that rank equally in right of payment with all of our existing and future unsecured and unsubordinated obligations and are redeemable by us at any time, subject to a make-whole premium. Our proceeds from the issuance of the senior notes were \$1.1 billion, net of an issuance discount. Interest on these notes is payable semiannually. Contractual interest expense was \$41 million and \$22 million in fiscal 2012 and 2011, respectively.

**Convertible Senior Notes**

We issued the 1.00% notes and 0.75% notes in June 2006. In September 2010, we repurchased \$500 million of aggregate principal amount of our 0.75% convertible senior notes in privately negotiated transactions for approximately \$510 million. Concurrently with the repurchase, we sold a proportionate share of the note hedges that we entered into at the time of the issuance of the convertible senior notes back to the note hedge counterparties for approximately \$13 million. The net cost of the repurchase and the concurrent sale of the note hedges was \$497 million in cash. On June 15, 2011, the remaining principal balance on our 0.75% convertible senior notes matured and was settled by a cash payment of \$600 million. Concurrent with the maturity, the remaining related note hedges and warrants expired. No portion of it was converted into our common shares upon maturity.

As of March 30, 2012, the remaining amortization period of the discount and debt issuance costs associated with the 1.00% notes is approximately one year and the if-converted value of the 1.00% notes does not exceed the principal amount. Contractual interest expense was \$11 million, \$16 million, and \$18 million in fiscal 2012, 2011, and 2010, respectively. Amortization of the debt discount was \$56 million, \$96 million, and \$104 million in fiscal 2012, 2011, and 2010, respectively. Interest on these notes is payable semiannually.

The following table summarizes information regarding the equity and liability components of the convertible senior notes:

|                      | As of<br>March 30,<br>2012 | April 1,<br>2011 |
|----------------------|----------------------------|------------------|
|                      | (In millions)              |                  |
| Principal amount     | \$ 1,000                   | \$ 1,600         |
| Equity component     | 313                        | 462              |
| Liability component  | 941                        | 1,485            |
| Unamortized discount | 59                         | 115              |

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**Table of Contents****SYMANTEC CORPORATION****Notes to Consolidated Financial Statements (Continued)**

*Conversion features.* Each \$1,000 of principal of the 1.00% notes will initially be convertible into 52.2951 shares of our common stock, which is the equivalent of \$19.12 per share, subject to adjustment upon the occurrence of specified events. Holders of the 1.00% notes may convert their 1.00% notes prior to maturity during specified periods as follows: (1) during any calendar quarter, if the closing price of our common stock for at least 20 trading days in the 30 consecutive trading days ending on the last trading day of the immediately preceding calendar quarter is more than 130% of the applicable conversion price per share; (2) if specified corporate transactions, including a change in control, occur; (3) at any time on or after April 5, 2013; or (4) during the five business-day period after any five consecutive trading-day period during which the trading price of the 1.00% notes falls below a certain threshold. Upon conversion, we would pay the holder the cash value of the applicable number of shares of our common stock, up to the principal amount of the note. Amounts in excess of the principal amount, if any, may be paid in cash or in stock at our option. Holders who convert their 1.00% notes in connection with a change in control may be entitled to a make whole premium in the form of an increase in the conversion rate. As of March 30, 2012, none of the conditions allowing holders of the 1.00% notes to convert had been met. In addition, upon a change in control of Symantec, the holders of the 1.00% notes may require us to repurchase for cash all or any portion of their 1.00% notes for the principal amount.

Concurrently with the issuance of the 1.00% notes, we entered into note hedge transactions with affiliates of certain initial purchasers whereby we have the option to purchase up to 52 million shares of our common stock at a price of \$19.12 per share. The outstanding options for 52 million shares will expire on June 15, 2013. The options must be settled in the same manner as we settle the 1.00% notes (cash or net shares). In addition, we have previously issued warrants to affiliates of certain initial purchasers whereby they have the option to purchase up to 52 million shares of our common stock at a price of \$27.3175 per share. The warrants expire on various dates through August 2013 and must be settled in net shares.

*Effect of conversion on earning per share ( EPS ).* The 1.00% notes will have no impact on diluted EPS until the price of our common stock exceeds the conversion price of \$19.12 per share because the principal amount of the 1.00% notes will be settled in cash upon conversion. Prior to conversion, we will include the effect of the additional shares that may be issued if our common stock price exceeds \$19.12 per share using the treasury stock method. As a result, for the first \$1.00 by which the average price of our common stock for a quarterly period exceeds \$19.12 per share there would be dilution of approximately 2.6 million shares. As the share price continues to increase, additional dilution would occur at a declining rate such that an average price of \$27.3175 per share would yield cumulative dilution of approximately 15.7 million shares. If the average price of our common stock exceeds \$27.3175 per share for a quarterly period we will also include the effect of the additional potential shares that may be issued related to the warrants using the treasury stock method. The 1.00% notes along with the warrants has a combined dilutive effect such that for the first \$1.00 by which the average price exceeds \$27.3175 per share there would be cumulative dilution of approximately 18.8 million shares prior to conversion. As the share price continues to increase, additional dilution would occur but at a declining rate.

Prior to conversion, the note hedge transactions are not considered for purposes of the EPS calculation, as their effect would be anti-dilutive. Upon conversion, the note hedge will automatically serve to neutralize the dilutive effect of the 1.00% notes when the stock price is above \$19.12 per share. For example, if upon conversion the price of our common stock was \$28.3175 per share, the cumulative effect of approximately 18.8 million shares in the example above would be reduced to approximately 1.8 million shares. The preceding calculations assume that the average price of our common stock exceeds the respective conversion prices during the period for which EPS is calculated and excludes any potential adjustments to the conversion ratio provided under the terms of the 1.00% notes.

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**SYMANTEC CORPORATION**

**Notes to Consolidated Financial Statements (Continued)**

***Revolving credit facility***

In fiscal 2011, we entered into a four-year \$1.0 billion senior unsecured revolving credit facility ( credit facility ) that expires on September 8, 2014. The credit facility provides that we may borrow up to \$1.0 billion under revolving loans. Revolving loans under the credit facility bear interest, at our option, either at a rate equal to a) LIBOR plus a margin based on our consolidated leverage ratio, as defined in the credit facility agreement or b) the bank's prime rate plus a margin based on our consolidated leverage ratio, as defined in the credit facility agreement. Under the terms of this credit facility, we must comply with certain financial and non-financial covenants, including a covenant to maintain a specified ratio of debt to EBITDA (earnings before interest, taxes, depreciation and amortization). As of March 30, 2012, we were in compliance with all required covenants, and no amounts were outstanding.

**Note 7. Restructuring and Transition**

Our restructuring and transition costs and liabilities consist primarily of severance, facilities costs, and transition and other related costs. Severance generally includes severance payments, outplacement services, health insurance coverage, effects of foreign currency exchange, and legal costs. Facilities costs generally include rent expense and lease termination costs, less estimated sublease income. Transition and other related costs consist of severance costs associated with acquisition integrations in efforts to streamline our business operations, consulting charges associated with the planning and design phase of implementing a new enterprise resource planning system, and costs related to the outsourcing of certain back office functions. Restructuring and transition costs are included in the Other segment.

***Restructuring plans***

The following restructuring plans are substantially complete:

*Fiscal 2011 plan.* In the first quarter of fiscal 2011, management approved and initiated a plan to expand our consulting partner sales and delivery capabilities. This action was initiated to expand our partner eco-system to better leverage their customer reach and operational scale, which resulted in a headcount reduction within our consulting services organization.

*Fiscal 2010 plan.* In the fourth quarter of fiscal 2010, management approved and initiated a plan to reduce worldwide operating costs through workforce realignment and to reduce operating costs through a facilities consolidation. These actions were initiated to appropriately allocate resources to our key strategic initiatives and streamline our operations to deliver better and more efficient support to our customers and employees. During fiscal 2011, we terminated certain operating leases and consolidated facilities in North America and Europe. Excess facility obligations are expected to be paid over the respective lease terms, the longest of which extends through fiscal 2016.

***Other exit and disposal costs***

Our other exit and disposal costs consist primarily of costs associated with closing or consolidating certain facilities that are not accounted for under the restructuring plans above. Largely as a result of business acquisitions, management may deem certain leased facilities to be in excess and make a plan to exit them either at the time of acquisition or after the acquisition in conjunction with our efforts to integrate and streamline our operations. As of March 30, 2012, liabilities for these excess facility obligations at several locations around the world are expected to be paid over the respective lease terms, the longest of which extends through fiscal 2018.

**Table of Contents****SYMANTEC CORPORATION****Notes to Consolidated Financial Statements (Continued)****Restructuring and transition summary**

|   | April 1,<br>2011 | Costs, Net<br>of<br>Adjustments <sup>(1)</sup> | Cash<br>Payments<br>(In millions) | March 30,<br>2012 | Cumulative<br>Incurred<br>to<br>Date |
|---|------------------|--|-----------------------------------|-------------------|--------------------------------------|
| <b>Restructuring liabilities:</b>         |                  |  |                                   |                   |                                      |
| Severance                                 | \$ 3             | \$ 3   | \$ (5)                            | \$ 1              | \$ 73                                |
| Facilities                                | 10               | 1  | (5)                               | 6                 | 20                                   |
| <b>Total</b>                              | 13               | 4  | (10)                              | 7                 | 93                                   |
| <b>Other exit and disposal costs</b>      | 13               | 7  | (11)                              | 9                 |                                      |
| <b>Total restructuring liabilities</b>    | \$ 26            | \$ 11  | \$ (21)                           | \$ 16             |                                      |
| Transition and other related costs        |                  | 45   |                                   |                   |                                      |
| <b>Total restructuring and transition</b> |                  | \$ 56  |                                   |                   |                                      |
| <b>Balance Sheet:</b>                     |                  |  |                                   |                   |                                      |
| Other current liabilities                 | \$ 14            |  |                                   | \$ 8              |                                      |
| Other long-term obligations               | 12               |  |                                   | 8                 |                                      |
| <b>Total restructuring liabilities</b>    | \$ 26            |  |                                   | \$ 16             |                                      |

<sup>(1)</sup> Total net adjustments were not material for fiscal 2012. Adjustments primarily relate to foreign currency exchange rate fluctuations. Included in transition and other related costs is \$26 million of severance costs and \$19 million of costs associated with the planning and design phase of implementing a new enterprise resource planning system.

**Note 8. Commitments and Contingencies****Lease commitments**

We lease certain of our facilities and related equipment under operating leases that expire at various dates beyond fiscal 2018. We currently sublease some space under various operating leases that will expire on various dates through fiscal 2018. Some of our leases contain renewal options, escalation clauses, rent concessions, and leasehold improvement incentives. Rent expense was \$111 million for fiscal 2012 of which \$89 million was recorded in General and administrative expenses and \$22 million was recorded in Cost of revenue. Rent expense was \$110 million for fiscal 2011 of which \$89 million was recorded in General and administrative expenses and \$21 million was recorded in Cost of revenue. Rent expense was \$106 million for fiscal 2010 of which \$88 million was recorded in General and administrative expenses and \$18 million was recorded in Cost of revenue.



**Table of Contents****SYMANTEC CORPORATION****Notes to Consolidated Financial Statements (Continued)**

The following is a schedule by years of minimum future rentals on noncancelable operating leases as of March 30, 2012 (*in millions*):

|   |               |
|---|---------------|
| 2013  | \$ 118        |
| 2014  | 91            |
| 2015  | 66            |
| 2016  | 47            |
| 2017  | 38            |
| Thereafter  | 125           |
| <b>Total minimum future lease payments</b>                    | <b>\$ 485</b> |
| Less: sublease income   | 6             |
| <b>Total minimum future lease payments, net<sup>(1)</sup></b> | <b>\$ 479</b> |

<sup>(1)</sup> The total minimum future lease payments, net includes \$24 million related to restructuring activities.

**Purchase obligations**

We have purchase obligations of \$473 million as of March 30, 2012 that are associated with agreements for purchases of goods or services. Management believes that cancellation of these contracts is unlikely and we expect to make future cash payments according to the contract terms.

The following is a schedule by years of our unrecognized purchase obligations as of March 30, 2012 (*in millions*):

|                                   |               |
|-----------------------------------|---------------|
| 2013                              | \$ 420        |
| 2014                              | 45            |
| 2015                              | 6             |
| 2016                              |               |
| 2017                              | 2             |
| Thereafter                        |               |
| <b>Total purchase obligations</b> | <b>\$ 473</b> |

**Indemnification**

As permitted under Delaware law, we have agreements whereby we indemnify our officers and directors for certain events or occurrences while the officer or director is, or was, serving at our request in such capacity. The maximum potential amount of future payments we could be required to make under these indemnification agreements is not limited; however, we have directors' and officers' insurance coverage that reduces our exposure and may enable us to recover a portion of any future amounts paid. We believe the estimated fair value of these indemnification agreements in excess of applicable insurance coverage is minimal.

We provide limited product warranties and the majority of our software license agreements contain provisions that indemnify licensees of our software from damages and costs resulting from claims alleging that our software infringes the intellectual property rights of a third party.

Historically, payments made under these provisions have been immaterial. We monitor the conditions that are subject to indemnification to identify if a loss has occurred.



**Table of Contents****SYMANTEC CORPORATION****Notes to Consolidated Financial Statements (Continued)*****Litigation contingencies***

For a discussion of our tax litigation with the Internal Revenue Service relating to the 2000 and 2001 tax years of Veritas, see Note 12.

We are also involved in a number of other judicial and administrative proceedings that are incidental to our business. Although adverse decisions (or settlements) may occur in one or more of the cases, it is not possible to estimate the possible loss or losses from each of these cases. The final resolution of these lawsuits, individually or in the aggregate, is not expected to have a material adverse effect on our business, results of operations, financial condition, or cash flow.

***Other***

In January 2012, we became aware of claims made by a group of hackers, that it possessed, and intended to publicly expose, portions of the source code for certain Symantec products. Following investigation of these claims, we believe that the group came into possession of the code as a result of a theft of source code that occurred in 2006. We believe that source code for the 2006-era versions of the following products was exposed: Norton Antivirus Corporate Edition; Norton Internet Security; Norton SystemWorks (Norton Utilities and Norton GoBack); and pcAnywhere. We announced that customers of our pcAnywhere product may face an increased security risk as a result of this exposure. The product, pcAnywhere, is also bundled with three Symantec products, Altiris Client Management Suite and Altiris IT Management Suite versions 7.0 or later, and Altiris Deployment Solution with Remote version 7.1. In addition, customers with earlier versions of Altiris suites may have opted to leverage pcAnywhere. The increased risk is isolated to the pcAnywhere components only. Our pcAnywhere product accounted for less than three tenths of a percent of our fiscal 2012 consolidated net revenue. We have completed our planned remediation of this issue.

**Note 9. Stock Repurchases**

The following table summarizes our stock repurchases:

|  | March 30, 2012                       | Year Ended<br>April 1, 2011 | April 2, 2010     |
|--|--------------------------------------|-----------------------------|-------------------|
|  | (In millions, except per share data) |                             |                   |
| Total number of shares repurchased attributable to Symantec Corporation  | 51                                   | 57                          | 34                |
| Dollar amount of shares repurchased attributable to Symantec Corporation | \$ 893                               | \$ 870                      | \$ 553            |
| Average price paid per share   | \$ 17.62                             | \$ 15.39                    | \$ 16.39          |
| Range of price paid per share  | \$ 15.38 -\$20.51                    | \$ 12.07 -\$18.46           | \$ 14.14 -\$18.29 |

We have had stock repurchase programs in the past and have repurchased shares on a quarterly basis since the fourth quarter of fiscal 2004 under various programs. On January 25, 2012, we announced that our Board of Directors approved a new \$1 billion stock repurchase program. This program does not have an expiration date and as of March 30, 2012, \$984 million was authorized for future repurchases.

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**SYMANTEC CORPORATION**

**Notes to Consolidated Financial Statements (Continued)**

**Note 10. Segment Information**

As of March 30, 2012, our five reportable segments are the same as our operating segments and are as follows:

*Consumer:* Our Consumer segment focuses on delivering internet security for PC s, tablets and mobile devices along with services such as online backup, online family protection and remote help to individual users and home offices.

*Security and Compliance:* Our Security and Compliance segment focuses on providing large, medium, and small-sized businesses with solutions for endpoint security and management, compliance, messaging management, data loss prevention, encryption, managed security services, and authentication services. These products allow our customers to secure, provision, and remotely manage their laptops, PC s, mobile devices, and servers. We also provide our customers with solutions delivered through our SaaS and appliance security offerings.

*Storage and Server Management:* Our Storage and Server Management segment focuses on providing large, medium, and small-sized businesses with storage and server management, backup, archiving, eDiscovery, and data protection solutions across heterogeneous storage and server platforms, as well as solutions delivered through our SaaS and appliance offerings.

*Services:* Our Services segment provides customers with implementation services and solutions designed to assist them in maximizing the value of their Symantec software. Our offerings include consulting, business critical services, and education.

*Other:* Our Other segment is comprised of sunset products and products nearing the end of their life cycle. It also includes general and administrative expenses; amortization of intangible assets; impairment of goodwill, intangible assets, and other long-lived assets; stock-based compensation; restructuring and transition expenses; and certain indirect costs that are not charged to the operating segments described above, such as interest income and expense.

**Table of Contents****SYMANTEC CORPORATION****Notes to Consolidated Financial Statements (Continued)**

The accounting policies of the segments are the same as those described in Note 1. There are no intersegment sales. Our chief operating decision maker evaluates performance primarily based on net revenue. Except for goodwill, as disclosed in Note 4, the majority of our assets are not discretely identified by segment. The depreciation and amortization of our property, equipment, and leasehold improvements are allocated based on headcount, unless specifically identified by segment.

|                                       | Consumer | Security and<br>Compliance | Storage<br>and<br>Server<br>Management<br>(\$ in millions) | Services | Other   | Total<br>Company |
|---------------------------------------|----------|----------------------------|--|----------|---------|------------------|
| <b>Fiscal 2012</b>                    |          |                            |  |          |         |                  |
| Net revenue                           | \$ 2,104 | \$ 1,965                   | \$ 2,410   | \$ 251   | \$      | \$ 6,730         |
| Percentage of total net revenue       | 31%      | 29%                        | 36%  | 4%       | 0%      | 100%             |
| Operating income (loss)               | 1,013    | 442                        | 977  | 39       | (1,392) | 1,079            |
| Operating margin of segment           | 48%      | 22%                        | 41%  | 16%      | *       |                  |
| Depreciation and amortization expense | 40       | 56                         | 30   | 3        | 583     | 712              |
| <b>Fiscal 2011</b>                    |          |                            |  |          |         |                  |
| Net revenue                           | \$ 1,953 | \$ 1,638                   | \$ 2,307   | \$ 292   | \$      | \$ 6,190         |
| Percentage of total net revenue       | 32%      | 26%                        | 37%  | 5%       | 0%      | 100%             |
| Operating income (loss)               | 899      | 260                        | 1,063  | 7        | (1,349) | 880              |
| Operating margin of segment           | 46%      | 16%                        | 46%  | 2%       | *       |                  |
| Depreciation and amortization expense | 39       | 42                         | 33   | 4        | 625     | 743              |
| <b>Fiscal 2010</b>                    |          |                            |  |          |         |                  |
| Net revenue                           | \$ 1,871 | \$ 1,482                   | \$ 2,287   | \$ 345   | \$      | \$ 5,985         |
| Percentage of total net revenue       | 31%      | 25%                        | 38%  | 6%       | 0%      | 100%             |
| Operating income (loss)               | 860      | 401                        | 1,097  | 12       | (1,437) | 933              |
| Operating margin of segment           | 46%      | 27%                        | 48%  | 3%       | *       |                  |
| Depreciation and amortization expense | 29       | 27                         | 41   | 6        | 732     | 835              |

\* Percentage not meaningful.

During the first quarter of fiscal 2012, we modified our segment reporting structure to more readily match our operating structure. The following modification was made to the segment reporting structure: managed security services revenue and expenses were moved to the Security and Compliance segment from the Services segment. All historical periods have been adjusted to reflect this modified reporting structure.

**Product revenue information**

The following table represents revenue by significant product categories:

|                                     | March 30,<br>2012 | Year Ended<br>April 1,<br>2011 | April 2,<br>2010 |
|-------------------------------------|-------------------|--------------------------------|------------------|
| Core consumer security              | 28%               | 28%                            | 28%              |
| Backup                              | 20%               | 21%                            | 20%              |
| Storage and availability management | 9%                | 10%                            | 11%              |
| Endpoint security and management    | 9%                | 10%                            | 10%              |

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|                       |      |      |      |
|-----------------------|------|------|------|
| Others <sup>(1)</sup> | 34%  | 31%  | 31%  |
| Total product revenue | 100% | 100% | 100% |

<sup>(1)</sup> No other product category was material to the respective totals.

**Table of Contents****SYMANTEC CORPORATION****Notes to Consolidated Financial Statements (Continued)****Geographical Information**

The following table represents net revenue amounts recognized for sales in the corresponding countries:

|  | March 30,<br>2012 | Year Ended<br>April 1,<br>2011<br>(In millions) | April 2,<br>2010 |
|--|-------------------|---|------------------|
| United States                          | \$ 3,240          | \$ 3,056  | \$ 2,967         |
| United Kingdom                         | 580               | 599   | 594              |
| Other foreign countries <sup>(1)</sup> | 2,910             | 2,535   | 2,424            |
| Total net revenue                      | \$ 6,730          | \$ 6,190  | \$ 5,985         |

<sup>(1)</sup> No individual country represented more than 10% of the respective totals.

The table below lists our property and equipment, net of accumulated depreciation, by geographic area. With the exception of property and equipment, we do not identify or allocate our assets by geographic area:

|                                  | March 30,<br>2012 | As of<br>April 1,<br>2011<br>(In millions) |
|----------------------------------|-------------------|--|
| United States                    | \$ 885            | \$ 835                                     |
| Foreign countries <sup>(1)</sup> | 215               | 215  |
| Total                            | \$ 1,100          | \$ 1,050                                   |

<sup>(1)</sup> No individual country represented more than 10% of the respective totals.

**Significant customers**

In fiscal 2012, there were no significant customers that accounted for more than 10% of our total net revenue. In fiscal 2011 and 2010, one distributor, Ingram Micro accounted for 10% of our total net revenue in both periods. Our distributor arrangements with Ingram Micro consist of several non-exclusive, independently negotiated agreements with its subsidiaries, each of which cover different countries or regions. Each of these agreements is separately negotiated and is independent of any other contract (such as a master distribution agreement), and these agreements are not based on the same form of contract.

**Note 11. Employee Benefits and Stock-Based Compensation****401(k) plan**

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We maintain a salary deferral 401(k) plan for all of our domestic employees. This plan allows employees to contribute up to 50% of their pretax salary up to the maximum dollar limitation prescribed by the Internal Revenue Code. We match 50% of the employee's contribution. The maximum match in any given plan year is 3% of the employee's eligible compensation, up to \$6,000. Our contribution under the plan was \$25 million, \$22 million, and \$22 million in fiscal 2012, 2011, and 2010, respectively.

### ***Stock purchase plans***

#### *2008 Employee Stock Purchase Plan*

In September 2008, our stockholders approved the 2008 Employee Stock Purchase Plan ( 2008 ESPP ) and reserved 20 million shares of common stock for issuance thereunder. In September 2010, the 2008 ESPP was

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**SYMANTEC CORPORATION**

**Notes to Consolidated Financial Statements (Continued)**

amended by our stockholders to increase the shares available for issuance thereunder by 20 million. As of March 30, 2012, 14 million shares have been issued under this plan and 26 million shares remained available for future issuance.

Subject to certain limitations, our employees may elect to have 2% to 10% of their compensation withheld through payroll deductions to purchase shares of common stock under the 2008 ESPP. Employees purchase shares of common stock at a price per share equal to 85% of the fair market value on the purchase date at the end of each six-month purchase period.

*2002 Executive Officers Stock Purchase Plan*

In September 2002, our stockholders approved the 2002 Executive Officers Stock Purchase Plan and reserved 250,000 shares of common stock for issuance thereunder. The purpose of the plan is to provide executive officers with a means to acquire an equity interest in Symantec at fair market value by applying a portion or all of their respective bonus payments towards the purchase price. As of March 30, 2012, 40,401 shares have been issued under the plan and 209,599 shares remained available for future issuance. Shares reserved for issuance under this plan have not been adjusted for stock dividends.

*Stock award plans*

*2000 Director Equity Incentive Plan*

In September 2000, our stockholders approved the 2000 Director Equity Incentive Plan and reserved 50,000 shares of common stock for issuance thereunder. Stockholders increased the number of shares of stock that may be issued by 50,000 in September 2004, September 2007, and October 2011. The purpose of this plan is to provide the members of the Board of Directors with an opportunity to receive common stock for all or a portion of the retainer payable to each director for serving as a member. Each director may elect any portion up to 100% of the retainer to be paid in the form of stock. As of March 30, 2012, a total of 123,464 shares have been issued under this plan and 76,536 shares remained available for future issuance.

*2004 Equity Incentive Plan*

Under the 2004 Equity Incentive Plan, ( 2004 Plan ) our Board of Directors, or a committee of the Board of Directors, may grant incentive and nonqualified stock options, stock appreciation rights, RSUs, RSAs, or PRUs to employees, officers, directors, consultants, independent contractors, and advisors to us, or to any parent, subsidiary, or affiliate of ours. The purpose of the 2004 Plan is to attract, retain, and motivate eligible persons whose present and potential contributions are important to our success by offering them an opportunity to participate in our future performance through equity awards of stock options and stock bonuses. Under the terms of the 2004 Plan, the exercise price of stock options may not be less than 100% of the fair market value on the date of grant. Options generally vest over a four-year period. Options granted prior to October 2005 generally have a maximum term of ten years and options granted thereafter generally have a maximum term of seven years.

As of March 30, 2012, we have reserved 190 million shares for issuance under the 2004 Plan. These shares include 18 million shares originally reserved for issuance under the 2004 Plan upon its adoption by our stockholders in September 2004, 27 million shares that were transferred to the 2004 Plan from the 1996 Equity Incentive Plan, ( 1996 Plan ), and 40 million, 50 million and 55 million shares that were approved for issuance thereunder on the amendment and restatement of the 2004 Plan at our 2006, 2008 and 2010 annual meeting of

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**SYMANTEC CORPORATION**

**Notes to Consolidated Financial Statements (Continued)**

stockholders, respectively. In addition to the shares currently reserved under the 2004 Plan, any shares reacquired by us from options outstanding under the 1996 Plan upon their cancellation will also be added to the 2004 Plan reserve. As of March 30, 2012, 80 million shares remained available for future issuance.

*Performance-based restricted stock units*

During the first quarter of fiscal 2012, we granted PRUs to certain senior level employees under our 2004 Plan. The PRU grants are in lieu of the stock option grants typically awarded as part of our annual compensation program. These PRUs can be earned depending upon the achievement of a company-specific performance condition and a market condition as follows: (1) our achievement of an annual target earnings per share for fiscal 2012 and (2) our two and three year cumulative relative total shareholder return ranked against that of other companies that are included in the Standard & Poor's 500 Index. These PRUs are also subject to a three year continued service vesting provision with earlier vesting permitted under certain conditions, such as upon a change of control of the company. The determination of the fair value of these awards takes into consideration the likelihood of achievement of the market condition. The compensation expense for the PRUs is initially based on the probability of achieving the target level of the company-specific performance condition, and will be adjusted for subsequent changes in the estimated or actual outcome of this performance condition.

*Assumed Clearwell stock options*

In connection with our acquisition of Clearwell, we assumed all unexercised, outstanding options to purchase Clearwell common stock. Each unexercised, outstanding option assumed was converted into an option to purchase our common stock after applying the exchange ratio of 0.40906 shares of our common stock for each share of Clearwell common stock which resulted in an allocation of approximately 1 million shares of our common stock to the assumed options.

Furthermore, all shares obtained upon early exercise of unvested Clearwell options were converted into the right to receive a cash consideration of \$7.65 per share upon vesting. The total value of the early exercised, unvested Clearwell shares on the date of acquisition was approximately \$4 million, assuming no forfeitures.

*Other stock option plans*

Options remain outstanding under several other stock option plans, including the 1996 Plan, and various plans assumed in connection with acquisitions. No further options may be granted under any of these plans.

*Valuation of stock-based awards*

The fair value of share-based awards for stock options was estimated using the Black-Scholes option pricing model. The fair value of PRUs was estimated using a Monte Carlo simulation model. The fair value of each restricted stock grant is equal to the market value of our common stock on the date of grant.



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The following assumptions were used to estimate the fair value of stock options and PRUs:

|  | Fiscal<br>2012   | Fiscal<br>2011 | Fiscal<br>2010 |
|--|------------------|----------------|----------------|
| <b>Stock Options:</b>                    |                  |                |                |
| Expected life                            | 3.76 years       | 3.52 years     | 3.38 years     |
| Weighted-average expected volatility     | 35%              | 34%            | 44%            |
| Weighted-average risk-free interest rate | 1.62%            | 1.85%          | 1.47%          |
| Expected dividends                       |                  |                |                |
| <b>PRUs:</b>                             |                  |                |                |
| Expected life                            | 2.8 - 2.89 years |                |                |
| Expected volatility                      | 48% - 49%        |                |                |
| Weighted-average expected volatility     | 49%              |                |                |
| Risk-free interest rate                  | 0.65% - 0.90%    |                |                |
| Expected dividends                       |                  |                |                |

Both the Black-Scholes and the Monte Carlo simulation fair value models require the use of highly subjective and complex assumptions, including the expected life and the price volatility of the underlying stock. Changes in the Black-Scholes and the Monte Carlo valuation assumptions and our related estimates may change the fair value for stock-based compensation and the related expense recognized. There have not been any material changes to our stock-based compensation expense due to changes in our valuation assumptions.

**Stock-based compensation expense**

The following table sets forth the total stock-based compensation expense recognized in our Consolidated Statements of Income.

|  | March 30,<br>2012                    | Year Ended<br>April 1,<br>2011 | April 2,<br>2010 |
|--|--------------------------------------|--------------------------------|------------------|
|  | (In millions, except per share data) |                                |                  |
| Cost of revenue Content, subscription, and maintenance   | \$ 14                                | \$ 19                          | \$ 14            |
| Cost of revenue License  | 2                                    | 3                              | 2                |
| Sales and marketing  | 70                                   | 58                             | 59               |
| Research and development   | 49                                   | 40                             | 53               |
| General and administrative   | 29                                   | 25                             | 27               |
| <br>   |                                      |                                |                  |
| Total stock-based compensation expense   | 164                                  | 145                            | 155              |
| Tax benefit associated with stock-based compensation expense   | (46)                                 | (41)                           | (43)             |
| <br>   |                                      |                                |                  |
| Net stock-based compensation expense   | \$ 118                               | \$ 104                         | \$ 112           |
| <br>   |                                      |                                |                  |
| Net stock-based compensation expense per share attributable to Symantec Corporation stockholders basic   | \$ 0.16                              | \$ 0.13                        | \$ 0.14          |
| Net stock-based compensation expense per share attributable to Symantec Corporation stockholders diluted | \$ 0.16                              | \$ 0.13                        | \$ 0.14          |

**Table of Contents****SYMANTEC CORPORATION****Notes to Consolidated Financial Statements (Continued)***Stock options activity*

|   | Number<br>of Shares | Weighted-<br>Average<br>Exercise<br>Price<br>(In millions, except per share data) | Weighted-<br>Average<br>Remaining<br>Years | Aggregate<br>Intrinsic<br>Value <sup>(1)</sup> |
|---|---------------------|---|--|--|
| Outstanding at April 1, 2011                  | 54                  | \$ 19.61  |  | \$ 91  |
| Granted                                       | 3                   | 18.31   |  |  |
| Assumed in acquisitions                       | 1                   | 3.21  |  |  |
| Exercised                                     | (6)                 | 11.94   |  |  |
| Forfeited                                     | (1)                 | 16.36   |  |  |
| Expired                                       | (10)                | 25.16   |  |  |
| Outstanding at March 30, 2012                 | 41                  | \$ 18.98  | 2.53 years                                 | \$ 70  |
| Exercisable at March 30, 2012                 | 34                  | \$ 19.59  | 1.92 years                                 | \$ 50  |
| Vested and expected to vest at March 30, 2012 | 40                  | \$ 19.01  | 2.47 years                                 | \$ 69  |

<sup>(1)</sup> Intrinsic value is calculated as the difference between the market value of our common stock as of March 30, 2012 and the exercise price of the option. The aggregate intrinsic value of options outstanding and exercisable includes options with an exercise price below \$18.70, the closing price of our common stock on March 30, 2012, as reported by the NASDAQ Global Select Market.

The weighted-average fair value per share of options granted during fiscal 2012, 2011, and 2010 including assumed options was \$5.23, \$4.04, and \$5.15, respectively. The total intrinsic value of options exercised during fiscal 2012, 2011, and 2010 was \$40 million, \$43 million, and \$64 million, respectively.

As of March 30, 2012, total unrecognized compensation cost adjusted for estimated forfeitures related to unvested stock options was \$24 million, which is expected to be recognized over the remaining weighted-average vesting period of 2.54 years. Total unrecognized compensation cost related to the assumed, unvested Clearwell stock options was approximately \$7 million, which is expected to be recognized over the remaining weighted-average vesting period of 2.18 years, assuming no forfeitures. Total unrecognized compensation cost related to early exercised, unvested Clearwell shares was approximately \$1 million.

*Restricted stock activity*

|   | Number<br>of Shares | Weighted-<br>Average<br>Grant Date<br>Fair Value<br>(In millions, except per share data) | Weighted-<br>Average<br>Remaining<br>Years | Aggregate<br>Intrinsic<br>Value |
|---|---------------------|--|--|---------------------------------|
| Outstanding and unvested at April 1, 2011 | 18                  | \$ 15.80   |  | \$ 323                          |
| Granted                                   | 11                  | 18.13  |  |                                 |
| Vested and released                       | (8)                 | 16.98  |  |                                 |
| Forfeited                                 | (3)                 | 16.30  |  |                                 |

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|  |    |    |       |            |    |     |
|--|----|----|-------|------------|----|-----|
| Outstanding and unvested at March 30, 2012 | 18 | \$ | 16.62 | 1.55 years | \$ | 330 |
| Expected to vest at March 30, 2012         | 15 | \$ |       | 1.46 years | \$ | 282 |

The weighted-average grant date fair value per share of restricted stock granted during fiscal 2012, 2011, and 2010 including assumed restricted stock was \$18.13, \$14.96, and \$15.60, respectively. The total fair value of restricted stock that vested in fiscal 2012, 2011, and 2010 was \$150 million, \$104 million, and \$71 million, respectively.

**Table of Contents****SYMANTEC CORPORATION****Notes to Consolidated Financial Statements (Continued)**

As of March 30, 2012, total unrecognized compensation cost adjusted for estimated forfeitures related restricted stock was \$218 million, which is expected to be recognized over the remaining weighted-average vesting period of 2.42 years.

***Performance-based restricted stock units activity***

|  | Shares  |
|--|---------|
| Unvested at April 1, 2011                        |         |
| Granted  | 467,000 |
| Changes due to performance and market conditions | 23,350  |
| Vested   |         |
| Forfeited  |         |
| Unvested at March 30, 2012                       | 490,350 |

The weighted-average grant date fair value per share of PRUs granted during fiscal 2012 was \$23.58 per share.

As of March 30, 2012, total unrecognized compensation cost related to the PRUs was approximately \$8 million, which is expected to be recognized over the remaining weighted average period of 2.0 years, assuming no forfeitures.

***Shares reserved***

As of March 30, 2012, we had reserved the following shares of authorized but unissued common stock (*in millions*):

|                      |            |
|----------------------|------------|
| Stock purchase plans | 26         |
| Stock award plans    | 138        |
| <b>Total</b>         | <b>164</b> |

**Note 12. Income Taxes**

The components of the provision for income taxes are as follows:

|               | March 30,<br>2012 | Year Ended<br>April 1,<br>2011<br>(In millions) | April 2,<br>2010 |
|---------------|-------------------|---|------------------|
| Current:      |                   |   |                  |
| Federal       | \$ 123            | \$ 17   | \$ 62            |
| State         | 30                | 18  |                  |
| International | 121               | 70  | 91               |
|               | 274               | 105   | 153              |

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|                                 |        |        |        |
|---------------------------------|--------|--------|--------|
| Deferred:                       |        |        |        |
| Federal                         | 32     | 26     | 2      |
| State                           | (9)    | 3      | (2)    |
| International                   | 1      | (29)   | (41)   |
|                                 | 24     |        | (41)   |
| Total provision of income taxes | \$ 298 | \$ 105 | \$ 112 |

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Pretax income from international operations was \$891 million, \$460 million, and \$498 million for fiscal 2012, fiscal 2011, and 2010, respectively.

The difference between our effective income tax and the federal statutory income tax is as follows:

|   | March 30,<br>2012 | Year Ended<br>April 1,<br>2011<br>(In millions) | April 2,<br>2010 |
|---|-------------------|---|------------------|
| Expected Federal statutory tax                                | \$ 515            | \$ 255  | \$ 303           |
| State taxes, net of federal benefit                           | 12                | 12  | (2)              |
| Foreign earnings taxed at less than the federal rate          | (160)             | (84)  | (92)             |
| Domestic production activities deduction                      | (20)              | (9)   | (10)             |
| Federal research and development credit                       | (12)              | (10)  | (6)              |
| Valuation allowance increase (decrease)                       | 5                 | (15)  | (11)             |
| Benefit of losses from joint venture                          | (1)               | (2)   | (5)              |
| Veritas tax positions (including valuation allowance release) | (52)              | (49)  | (70)             |
| Other, net  | 11                | 7   | 5                |
|   | \$ 298            | \$ 105  | \$ 112           |

The principal components of deferred tax assets are as follows:

|  | March 30,<br>2012 | As of<br>April 1,<br>2011<br>(In millions) |
|--|-------------------|--|
| Deferred tax assets:                                     |                   |  |
| Tax credit carryforwards                                 | \$ 43             | \$ 17                                      |
| Net operating loss carryforwards of acquired companies   | 137               | 181  |
| Other accruals and reserves not currently tax deductible | 152               | 141  |
| Deferred revenue   | 95                | 77   |
| Loss on investments not currently tax deductible         | 23                | 17   |
| State income taxes                                       | 33                | 35   |
| Goodwill   | 36                | 34   |
| Stock-based compensation                                 | 60                | 70   |
| Other  | 4                 | 9  |
|  | 583               | 581  |
| Valuation allowance                                      | (55)              | (45)                                       |
| Total deferred tax assets                                | \$ 528            | \$ 536                                     |
| Deferred tax liabilities:                                |                   |  |
| Tax over book depreciation                               | \$ (41)           | \$ (26)                                    |
| Intangible assets  | (208)             | (228)                                      |
| Unremitted earnings of foreign subsidiaries              | (329)             | (282)                                      |

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|                                |          |          |
|--------------------------------|----------|----------|
| Total deferred tax liabilities | \$ (578) | \$ (536) |
| Net deferred tax assets        | \$ (50)  | \$       |

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**Notes to Consolidated Financial Statements (Continued)**

The \$55 million total valuation allowance provided against our deferred tax assets as of March 30, 2012 is attributable to acquisition-related assets and net operating losses in foreign jurisdictions. The valuation allowance increased by a net of \$10 million in fiscal 2012, related mostly to credits in foreign jurisdictions and net operating losses in foreign jurisdictions subject to a valuation allowance.

As of March 30, 2012, we have U.S. federal net operating losses attributable to various acquired companies of approximately \$120 million, which, if not used, will expire between fiscal 2013 and 2032. These net operating loss carryforwards are subject to an annual limitation under Internal Revenue Code § 382, but are expected to be fully realized. Furthermore, we have U.S. state net operating loss and credit carryforwards attributable to various acquired companies of approximately \$314 million and \$24 million, respectively, which will expire in various fiscal years. In addition, we have foreign net operating loss carryforwards attributable to various acquired foreign companies of approximately \$404 million net of valuation allowances, which, under current applicable foreign tax law, can be carried forward indefinitely.

In assessing the ability to realize our deferred tax assets, we considered whether it was more likely than not that some portion or all the deferred tax assets will not be realized. We considered the following: we have historical cumulative book income, as measured by the current and prior two years, we have strong, consistent taxpaying history, we have substantial U.S. federal income tax carryback potential; and we have substantial amounts of scheduled future reversals of taxable temporary differences from our deferred tax liabilities. We have concluded that this positive evidence outweighs the negative evidence and, thus, that the deferred tax assets as of March 30, 2012 of \$528 million, after application of the valuation allowances described above, are realizable on a more likely than not basis.

As of March 30, 2012, no provision has been made for federal or state income taxes on \$2.4 billion of cumulative unremitted earnings of certain of our foreign subsidiaries since we plan to indefinitely reinvest these earnings. As of March 30, 2012, the unrecognized deferred tax liability for these earnings was \$730 million.



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The aggregate changes in the balance of gross unrecognized tax benefits from April 3, 2009 to March 30, 2012 were as follows (*in millions*):

|   |               |
|---|---------------|
| Balance as of April 3, 2009   | \$ 633        |
| Settlements and effective settlements with tax authorities and related remeasurements | (7)           |
| Lapse of statute of limitations   | (14)          |
| Increases in balances related to tax positions taken during prior years               | 12            |
| Decreases in balances related to tax positions taken during prior years               | (92)          |
| Increases in balances related to tax positions taken during current year              | 11            |
| <b>Balance as of April 2, 2010</b>  | <b>\$ 543</b> |
| Settlements and effective settlements with tax authorities and related remeasurements | (6)           |
| Lapse of statute of limitations   | (27)          |
| Increases in balances related to tax positions taken during prior years               | 13            |
| Decreases in balances related to tax positions taken during prior years               | (36)          |
| Increases in balances related to tax positions taken during current year              | 40            |
| <b>Balance as of April 1, 2011</b>  | <b>\$ 527</b> |
| Settlements and effective settlements with tax authorities and related remeasurements | (62)          |
| Lapse of statute of limitations   | (12)          |
| Increases in balances related to tax positions taken during prior years               | 78            |
| Decreases in balances related to tax positions taken during prior years               | (30)          |
| Increases in balances related to tax positions taken during current year              | 118           |
| <b>Balance as of March 30, 2012</b>   | <b>\$ 619</b> |

Of the \$92 million of changes in gross unrecognized tax benefits during the fiscal year as disclosed above, approximately \$32 million was provided through purchase accounting in connection with acquisitions during fiscal 2012. This gross liability is reduced by offsetting tax benefits associated with the correlative effects of potential transfer pricing adjustments, interest deductions, and state income taxes, as well as payments made to date.

Of the total unrecognized tax benefits at March 30, 2012, \$612 million, if recognized, would favorably affect the Company's effective tax rate, while \$7 million would affect the cumulative translation adjustments. However, one or more of these unrecognized tax benefits could be subject to a valuation allowance if and when recognized in a future period, which could impact the timing of any related effective tax rate benefit.

At March 30, 2012, before any tax benefits, we had \$73 million of accrued interest and penalties on unrecognized tax benefits. Interest included in our provision for income taxes was approximately \$11 million for the year ended March 30, 2012. If the accrued interest and penalties do not ultimately become payable, amounts accrued will be reduced in the period that such determination is made, and reflected as a reduction of the overall income tax provision.

We file income tax returns in the U.S. on a federal basis and in many U.S. state and foreign jurisdictions. Our two most significant tax jurisdictions are the U.S. and Ireland. Our tax filings remain subject to examination by applicable tax authorities for a certain length of time following the tax year to which those filings relate. Our 2002 through 2012 fiscal years remain subject to examination by the Internal Revenue Service ( IRS ) for U.S. federal tax purposes, and our 2007 through 2012 fiscal years remain subject to examination by the



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**Notes to Consolidated Financial Statements (Continued)**

appropriate governmental agencies for Irish tax purposes. Other significant jurisdictions include California, Japan, the UK and India. As of March 30, 2012, we are in appeals with the IRS regarding Veritas U.S. federal income taxes for the 2002 through 2005 tax years, and under examination regarding Symantec U.S. federal income taxes for the fiscal years 2005 through 2008. In addition, we are under examination by the California Franchise Tax Board for the Symantec California income taxes for the 2005 through 2006 tax years. We are also under audit by the Indian income tax authorities for fiscal years 2004 through 2011.

On December 10, 2009, the U.S. Tax Court issued its opinion in *Veritas v. Commissioner*, finding that our transfer pricing methodology, with appropriate adjustments, was the best method for assessing the value of the transaction at issue between Veritas and its international subsidiary in the 2000 to 2001 tax years. In June 2010, we reached an agreement with the IRS concerning the amount of the adjustment based on the U.S. Tax Court decision. As a result of the agreement, we reduced our liability for unrecognized tax benefits, resulting in a \$39 million tax benefit in the first quarter of fiscal 2011. In March 2011, we reached agreement with Irish Revenue concerning compensating adjustments arising from this matter, resulting in an additional \$10 million tax benefit in the fourth quarter of fiscal 2011. This matter has now been closed and no further adjustments to the accrued liability are expected.

On December 2, 2009, we received a Revenue Agent's Report from the IRS for the Veritas 2002 through 2005 tax years assessing additional taxes due. We have contested \$80 million of the tax assessed and all penalties. As a result of negotiations with IRS Appeals in the three months ended December 30, 2011, we have remeasured our liability for unrecognized tax benefits, resulting in a tax benefit of \$52 million.

The timing of the resolution of income tax examinations is highly uncertain, and the amounts ultimately paid, if any, upon resolution of the issues raised by the taxing authorities may differ materially from the amounts accrued for each year. Although potential resolution of uncertain tax positions involve multiple tax periods and jurisdictions, it is reasonably possible that a reduction of up to \$21 million of the reserves for unrecognized tax benefits may occur within the next 12 months, some of which, depending on the nature of the settlement or expiration of statutes of limitations, may affect our income tax provision and therefore benefit the resulting effective tax rate. The actual amount could vary significantly depending on the ultimate timing and nature of any settlements.

We continue to monitor the progress of ongoing income tax controversies and the impact, if any, of the expected tolling of the statute of limitations in various taxing jurisdictions.

**Note 13. Earnings Per Share**

Basic and diluted earnings per share are computed on the basis of the weighted average number of shares of common stock outstanding during the period. Diluted earnings per share also include the incremental effect of dilutive potential common shares outstanding during the period using the treasury stock method. Dilutive potential common shares include the dilutive effect of shares underlying outstanding stock options, restricted stock, warrants and Convertible Senior Notes.

**Table of Contents****SYMANTEC CORPORATION****Notes to Consolidated Financial Statements (Continued)**

The components of earnings per share are as follows:

|  | <b>March 30,<br/>2012</b>                   | <b>Year Ended<br/>April 1,<br/>2011</b> | <b>April 2,<br/>2010</b> |
|--|---|---|--------------------------|
|  | <b>(In millions, except per share data)</b> |   |                          |
| Net income attributable to Symantec Corporation stockholders                                       | \$ 1,172                                    | \$ 597                                  | \$ 714                   |
| Net income per share attributable to Symantec Corporation stockholders basic                       | \$ 1.58                                     | \$ 0.77                                 | \$ 0.88                  |
| Net income per share attributable to Symantec Corporation stockholders diluted                     | \$ 1.57                                     | \$ 0.76                                 | \$ 0.87                  |
| Weighted average outstanding common shares attributable to Symantec Corporation stockholders basic | 741   | 778                                     | 810                      |
| Dilutive potential shares issuable from assumed exercise of stock options                          | 3   | 4                                       | 6                        |
| Dilutive potential shares related to stock award plans   | 4   | 4                                       | 3                        |
| <br>Weighted average shares outstanding attributable to Symantec Corporation stockholders diluted  | <br>748                                     | <br>786                                 | <br>819                  |
| <br>Anti-dilutive weighted-average stock options <sup>(1)</sup>                                    | <br>26                                      | <br>43                                  | <br>47                   |
| Anti-dilutive weighted-average restricted stock <sup>(1)</sup>                                     |   |   |                          |

- <sup>(1)</sup> For these fiscal years, the effects of the warrants issued and the option purchased in connection with the Convertible Senior Notes were excluded because they have no impact on diluted earnings per share until our average stock price for the applicable period reaches \$27.3175 per share and \$19.12 per share, respectively.

**Table of Contents****SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, in the City of Mountain View, State of California, on the 21st day of May 2012.

## SYMANTEC CORPORATION

By /s/ Enrique Salem  
Enrique Salem,  
*President and Chief Executive Officer*

KNOW ALL PERSONS BY THESE PRESENTS, that each person whose signature appears below constitutes and appoints Enrique Salem, James A. Beer and Scott C. Taylor, and each or any of them, his attorneys-in-fact, each with the power of substitution, for him in any and all capacities to sign any and all amendments to this report on Form 10-K and any other documents in connection therewith, with the Securities and Exchange Commission, granting unto said attorneys-in-fact, and each of them, full power and authority to do and perform each and every act and thing requisite and necessary to be done in and about the premises, as fully to all intents and purposes as he might or could do in person, hereby ratifying and confirming all that such attorneys-in-fact, or his or their substitute or substitutes, may lawfully do or cause to be done by virtue hereof. This Power of Attorney may be signed in several counterparts.

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated below.

| <b>Signature</b>                               | <b>Title</b>   | <b>Date</b>  |
|--|--|--------------|
| /s/ Enrique Salem<br>Enrique Salem             | President and Chief Executive Officer<br>(Principal Executive Officer)                   | May 21, 2012 |
| /s/ James A. Beer<br>James A. Beer             | Executive Vice President and Chief Financial<br>Officer<br>(Principal Financial Officer) | May 21, 2012 |
| /s/ Andrew H. Del Matto<br>Andrew H. Del Matto | Senior Vice President and Chief Accounting<br>Officer<br>(Principal Accounting Officer)  | May 21, 2012 |
| /s/ Stephen M. Bennett<br>Stephen M. Bennett   | Chairman of the Board  | May 18, 2012 |
| /s/ Michael A. Brown<br>Michael A. Brown       | Director   | May 18, 2012 |
| /s/ Frank E. Dangeard<br>Frank E. Dangeard     | Director   | May 18, 2012 |

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/s/ Stephen E. Gillett

Director

May 18, 2012

Stephen E. Gillett

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| <b>Signature</b>                                     | <b>Title</b> | <b>Date</b>  |
|--|--------------|--------------|
| /s/ Geraldine B. Laybourne<br>Geraldine B. Laybourne | Director     | May 18, 2012 |
| /s/ David L. Mahoney<br>David L. Mahoney             | Director     | May 18, 2012 |
| /s/ Robert S. Miller<br>Robert S. Miller             | Director     | May 18, 2012 |
| /s/ Daniel H. Schulman<br>Daniel H. Schulman         | Director     | May 18, 2012 |
| /s/ V. Paul Unruh<br>V. Paul Unruh                   | Director     | May 18, 2012 |

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Schedule II

**SYMANTEC CORPORATION**  
**VALUATION AND QUALIFYING ACCOUNTS**

|                                  | Balance at<br>Beginning<br>of<br>Period | Additions<br>Charged Against<br>Revenue<br>and<br>to<br>Operating Expense <sup>(1)</sup> | Charged to<br>Other<br>Accounts<br>(In millions) | Amount<br>Written Off<br>or Used | Balance at<br>End of<br>Period |
|----------------------------------|---|--|--|----------------------------------|--------------------------------|
| Allowance for doubtful accounts: |   |  |  |                                  |                                |
| Year ended March 30, 2012        | \$ 9                                    | \$ (1)   | \$ 1   | \$ (4)                           | \$ 5                           |
| Year ended April 1, 2011         | 8                                       | 3  | 1  | (3)                              | 9                              |
| Year ended April 2, 2010         | 9                                       | 3  |  | (4)                              | 8                              |
| Reserve for product returns:     |   |  |  |                                  |                                |
| Year ended March 30, 2012        | \$ 19                                   | \$ 72  | \$ 8   | \$ (74)                          | \$ 25                          |
| Year ended April 1, 2011         | 9                                       | 60   | 7  | (57)                             | 19                             |
| Year ended April 2, 2010         | 12                                      | 46   |  | (49)                             | 9                              |
| Reserve for rebates:             |   |  |  |                                  |                                |
| Year ended March 30, 2012        | \$ 79                                   | \$ 204   | \$ 98 <sup>(2)</sup>                             | \$ (308)                         | \$ 73                          |
| Year ended April 1, 2011         | 71                                      | 210  | 108 <sup>(2)</sup>                               | (310)                            | 79                             |
| Year ended April 2, 2010         | 70                                      | 181  | 96 <sup>(2)</sup>                                | (276)                            | 71                             |

<sup>(1)</sup> Reserve for product returns and reserve for rebates are charged against revenue.

<sup>(2)</sup> Balances represent unrecognized customer rebates that will be amortized within 12 months and are recorded as a reduction of deferred revenue.



**Table of Contents****EXHIBIT INDEX**

| <b>Exhibit<br/>Number</b> | <b>Exhibit Description</b>   | <b>Incorporated by Reference</b> |                 |                |                    | <b>Filed<br/>Herewith</b> |
|---------------------------|--|----------------------------------|-----------------|----------------|--------------------|---------------------------|
|                           |  | <b>Form</b>                      | <b>File No.</b> | <b>Exhibit</b> | <b>Filing Date</b> |                           |
| 3.01                      | Amended and Restated Certificate of Incorporation of Symantec Corporation  | S-8                              | 333-119872      | 4.01           | 10/21/04           |                           |
| 3.02                      | Certificate of Amendment of Amended and Restated Certificate of Incorporation of Symantec Corporation  | S-8                              | 333-126403      | 4.03           | 07/06/05           |                           |
| 3.03                      | Certificate of Amendment to Amended and Restated Certificate of Incorporation of Symantec Corporation  | 10-Q                             | 000-17781       | 3.01           | 08/05/09           |                           |
| 3.04                      | Certificate of Designations of Series A Junior Participating Preferred Stock of Symantec Corporation   | 8-K                              | 000-17781       | 3.01           | 12/21/04           |                           |
| 3.05                      | Bylaws, as amended, of Symantec Corporation  | 8-K                              | 000-17781       | 3.01           | 05/07/12           |                           |
| 4.01                      | Form of Common Stock Certificate   | S-3ASR                           | 333-139230      | 4.07           | 12/11/06           |                           |
| 4.02                      | Indenture related to the 1.00% Convertible Senior Notes, due 2013, dated as of June 16, 2006, between Symantec Corporation and U.S. Bank National Association, as trustee (including form of 1.00% Convertible Senior Notes due 2013)  | 8-K                              | 000-17781       | 4.02           | 06/16/06           |                           |
| 4.03                      | Form of Master Terms and Conditions For Convertible Bond Hedging Transactions between Symantec Corporation and each of Bank of America, N.A. and Citibank, N.A., respectively, dated June 9, 2006, including Exhibit and Schedule thereto  | 10-Q                             | 000-17781       | 10.04          | 08/09/06           |                           |
| 4.04                      | Form of Master Terms and Conditions For Warrants Issued by Symantec Corporation between Symantec Corporation and each of Bank of America, N.A. and Citibank, N.A., respectively, dated June 9, 2006, including Exhibit and Schedule thereto  | 10-Q                             | 000-17781       | 10.05          | 08/09/06           |                           |
| 4.05                      | Credit Agreement, dated as of September 8, 2010, by and among Symantec Corporation, the lenders party thereto (the Lenders ), Wells Fargo Bank, National Association, as Administrative Agent, Bank of America, N.A. and Citibank, N.A., as Co-Syndication Agents, JPMorgan Chase Bank, N.A. and Morgan Stanley Senior Funding, Inc., as Co-Documentation Agents, and Wells Fargo Securities, LLC, Banc of America Securities LLC and Citigroup Global Markets Inc., as Joint Bookrunners and Joint Lead Arrangers | 10-Q                             | 000-17781       | 4.01           | 11/03/10           |                           |
| 4.06                      | Indenture, dated September 16, 2010, between Symantec Corporation and Wells Fargo Bank, National Association, as trustee   | 8-K                              | 000-17781       | 4.01           | 09/16/10           |                           |

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| Exhibit  |   | Incorporated by Reference |            |         |             |  | Filed<br>Herewith |
|----------|---|---------------------------|------------|---------|-------------|--|-------------------|
| Number   | Exhibit Description   | Form                      | File No.   | Exhibit | Filing Date |  |                   |
| 4.07     | Form of Global Note for Symantec s 2.750% Senior Note due 2015<br>(contained in Exhibit No. 4.02)   | 8-K                       | 000-17781  | 4.03    | 09/16/10    |  |                   |
| 4.08     | Form of Global Note for Symantec s 4.200% Senior Note due 2020<br>(contained in Exhibit No. 4.02)   | 8-K                       | 000-17781  | 10.04   | 09/16/10    |  |                   |
| 10.01(*) | Form of Indemnification Agreement with Officers and Directors, as amended (form for agreements entered into prior to January 17, 2006)  | S-1                       | 33-28655   | 10.17   | 06/21/89    |  |                   |
| 10.02(*) | Form of Indemnification Agreement for Officers, Directors and Key Employees   | 8-K                       | 000-17781  | 10.01   | 01/23/06    |  |                   |
| 10.03(*) | Veritas Software Corporation 1993 Equity Incentive Plan, including form of Stock Option Agreement   | 10-K                      | 000-17781  | 10.03   | 06/09/06    |  |                   |
| 10.04(*) | Symantec Corporation 1996 Equity Incentive Plan, as amended, including form of Stock Option Agreement and form of Restricted Stock Purchase Agreement   | 10-K                      | 000-17781  | 10.05   | 06/09/06    |  |                   |
| 10.05(*) | Symantec Corporation Deferred Compensation Plan, restated and amended January 1, 2010, as adopted December 15, 2009   | 10-K                      | 000-17781  | 10.05   | 05/24/10    |  |                   |
| 10.06(*) | Brightmail Inc. 1998 Stock Option Plan, including form of Stock Option Agreement and form of Notice of Assumption   | 10-K                      | 000-17781  | 10.08   | 06/09/06    |  |                   |
| 10.07(*) | Symantec Corporation 2000 Director Equity Incentive Plan, as amended  | 10-Q                      | 000-17781  | 10.01   | 11/01/11    |  |                   |
| 10.08(*) | Symantec Corporation 2001 Non-Qualified Equity Incentive Plan   | 10-K                      | 000-17781  | 10.12   | 06/09/06    |  |                   |
| 10.09(*) | Amended and Restated Symantec Corporation 2002 Executive Officers Stock Purchase Plan   | 8-K                       | 000-17781  | 10.01   | 01/25/08    |  |                   |
| 10.10(*) | Altiris, Inc. 2002 Stock Plan   | S-8                       | 333-141986 | 99.03   | 04/10/07    |  |                   |
| 10.11(*) | Form of Stock Option Agreement under the Altiris, Inc. 2002 Stock Plan  | S-8                       | 333-141986 | 99.04   | 04/10/07    |  |                   |
| 10.12(*) | Vontu, Inc. 2002 Stock Option/Stock Issuance Plan, as amended   | S-8                       | 333-148107 | 99.02   | 12/17/07    |  |                   |
| 10.13(*) | Form of Vontu, Inc. Stock Option Agreement  | S-8                       | 333-148107 | 99.03   | 12/17/07    |  |                   |
| 10.14(*) | Veritas Software Corporation 2003 Stock Incentive Plan, as amended and restated, including form of Stock Option Agreement, form of Stock Option Agreement for Executives and Senior VPs and form of Notice of Stock Option Assumption | 10-K                      | 000-17781  | 10.15   | 06/09/06    |  |                   |
| 10.15(*) | Symantec Corporation 2004 Equity Incentive Plan, as amended, including Stock Option Grant Terms and Conditions, form of RSU Award Agreement, form of RSU Award Agreement for Non-Employee Directors and form of PRU Award Agreement   | 10-K                      | 000-17781  | 10.17   | 05/20/11    |  |                   |
| 10.16(*) | Altiris, Inc. 2005 Stock Plan   | S-8                       | 333-141986 | 99.05   | 04/10/07    |  |                   |
| 10.17(*) | Form of Incentive Stock Option Agreement under the Altiris, Inc. 2005 Stock Plan, as amended  | S-8                       | 333-141986 | 99.06   | 04/10/07    |  |                   |

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| Exhibit  |   | Incorporated by Reference |            |                 |             | Filed    |
|----------|---|---------------------------|------------|-----------------|-------------|----------|
| Number   | Exhibit Description   | Form                      | File No.   | Exhibit         | Filing Date | Herewith |
| 10.18(*) | Clearwell Systems, Inc. 2005 Stock Plan, as amended   | S-8                       | 333-175783 | 99.01           | 07/26/11    |          |
| 10.19(*) | Form of Clearwell Systems, Inc. Stock Option Agreement  | S-8                       | 333-175783 | 99.02           | 07/26/11    |          |
| 10.20(*) | Symantec Corporation 2008 Employee Stock Purchase Plan, as amended  | 10-Q                      | 000-17781  | 10.2            | 11/03/10    |          |
| 10.21(*) | Offer Letter, dated February 8, 2006, from Symantec Corporation to James A. Beer  | 10-K                      | 000-17781  | 10.17           | 06/09/06    |          |
| 10.22(*) | Letter Agreement, dated April 6, 2009, between Symantec Corporation and John W. Thompson  | 8-K                       | 000-17781  | 10.01           | 04/09/09    |          |
| 10.23(*) | Employment Agreement, dated September 23, 2009, between Symantec Corporation and Enrique Salem  | 8-K                       | 000-17781  | 10.01           | 09/29/09    |          |
| 10.24(*) | FY11 Long Term Incentive Plan   | 10-Q                      | 000-17781  | 10.04           | 08/04/10    |          |
| 10.25(*) | FY12 Long Term Incentive Plan   | 10-K                      | 000-17781  | 10.29           | 05/20/11    |          |
| 10.26(*) | Form of FY12 Executive Annual Incentive Plan Chief Executive Officer  | 10-K                      | 000-17781  | 10.30           | 05/20/11    |          |
| 10.27(*) | Form of FY12 Executive Annual Incentive Plan Executive Vice President and Group President 95%   | 10-K                      | 000-17781  | 10.31           | 05/20/11    |          |
| 10.28(*) | Form of FY12 Executive Annual Incentive Plan Executive Vice President and Group President   | 10-K                      | 000-17781  | 10.32           | 05/20/11    |          |
| 10.29(*) | FY13 Long Term Incentive Plan   |                           |            |                 |             | X        |
| 10.30(*) | Form of FY13 Executive Annual Incentive Plan Plan 1 Chief Executive Officer   |                           |            |                 |             | X        |
| 10.31(*) | Form of FY13 Executive Annual Incentive Plan Plan 2 Vice President, Senior Vice President, Executive Vice President & Group President   |                           |            |                 |             | X        |
| 10.32(*) | Symantec Senior Executive Incentive Plan, as amended and restated   | 10-Q                      | 000-17781  | 10.03           | 11/07/08    |          |
| 10.33(*) | Symantec Corporation Executive Retention Plan, as amended and restated  |                           |            |                 |             | X        |
| 10.34(*) | Symantec Corporation Executive Severance Plan   |                           |            |                 |             | X        |
| 10.35    | Assignment of Copyright and Other Intellectual Property Rights, by and between Peter Norton and Peter Norton Computing, Inc., dated August 31, 1990   | S-4                       | 33-35385   | 10.37           | 06/13/90    |          |
| 10.36    | Environmental Indemnity Agreement, dated April 23, 1999, between Veritas and Fairchild Semiconductor Corporation, included as Exhibit C to that certain Agreement of Purchase and Sale, dated March 29, 1999, between Veritas and Fairchild Semiconductor of California | S-1/A                     | 333-83777  | 10.27 Exhibit C | 08/06/99    |          |

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| Exhibit<br>Number | Exhibit Description  | Incorporated by Reference |           |         |             | Filed<br>Herewith |
|-------------------|--|---------------------------|-----------|---------|-------------|-------------------|
|                   |  | Form                      | File No.  | Exhibit | Filing Date |                   |
| 10.37             | Amendment, dated June 20, 2007, to the Amended and Restated Agreement Respecting Certain Rights of Publicity dated as of August 31, 1990, by and between Peter Norton and Symantec Corporation | 10-Q                      | 000-17781 | 10.01   | 08/07/07    |                   |
| 10.38             | Amendment, effective December 6, 2010, to the Trademark License Agreement, dated August 9, 2010, by and between VeriSign, Inc. and Symantec Corporation  | 10-Q                      | 000-17781 | 10.01   | 02/02/11    |                   |
| 21.01             | Subsidiaries of Symantec Corporation   |                           |           |         |             | X                 |
| 23.01             | Consent of Independent Registered Public Accounting Firm   |                           |           |         |             | X                 |
| 24.01             | Power of Attorney (see Signature page to this annual report)   |                           |           |         |             | X                 |
| 31.01             | Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002   |                           |           |         |             | X                 |
| 31.02             | Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002   |                           |           |         |             | X                 |
| 32.01( )          | Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002   |                           |           |         |             | X                 |
| 32.02( )          | Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002   |                           |           |         |             | X                 |
| 101.INS           | XBRL Instance Document   |                           |           |         |             | X                 |
| 101.SCH           | XBRL Taxonomy Schema Linkbase Document   |                           |           |         |             | X                 |
| 101.CAL           | XBRL Taxonomy Calculation Linkbase Document  |                           |           |         |             | X                 |
| 101.DEF           | XBRL Taxonomy Definition Linkbase Document   |                           |           |         |             | X                 |
| 101.LAB           | XBRL Taxonomy Labels Linkbase Document   |                           |           |         |             | X                 |
| 101.PRE           | XBRL Taxonomy Presentation Linkbase Document   |                           |           |         |             | X                 |

\* Indicates a management contract, compensatory plan or arrangement.

Filed by Veritas Software Corporation.

This exhibit is being furnished, rather than filed, and shall not be deemed incorporated by reference into any filing, in accordance with Item 601 of Regulation S-K.