

TJX COMPANIES INC /DE/  
Form 10-Q  
August 24, 2012

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

WASHINGTON, DC 20549

**FORM 10-Q**

(mark one)

**Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**  
For the quarterly period ended July 28, 2012

Or

**Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 1-4908

**The TJX Companies, Inc.**

(Exact name of registrant as specified in its charter)

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**DELAWARE**  
(State or other jurisdiction of  
incorporation or organization)

**04-2207613**  
(I.R.S. Employer  
Identification No.)

**770 Cochituate Road Framingham,**  
**Massachusetts**  
(Address of principal executive offices)

**01701**  
(Zip Code)

**(508) 390-1000**  
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES  NO

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES  NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer, and smaller reporting company in Rule 12b-2 of the Exchange Act:

Large Accelerated Filer  Accelerated Filer

Non-Accelerated Filer  (Do not check if a smaller reporting company) Smaller Reporting Company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES  NO

The number of shares of registrant's common stock outstanding as of July 28, 2012: 736,100,493

## PART I FINANCIAL INFORMATION

## Item 1. Financial Statements

THE TJX COMPANIES, INC.

CONSOLIDATED STATEMENTS OF INCOME

(UNAUDITED)

AMOUNTS IN THOUSANDS EXCEPT PER SHARE AMOUNTS

|   | Thirteen Weeks Ended |                  |
|---|----------------------|------------------|
|   | July 28,<br>2012     | July 30,<br>2011 |
| Net sales   | \$ 5,945,559         | \$ 5,468,274     |
| Cost of sales, including buying and occupancy costs | 4,275,073            | 3,976,035        |
| Selling, general and administrative expenses        | 978,514              | 923,693          |
| Interest expense, net                               | 9,182                | 9,109            |
| Income before provision for income taxes            | 682,790              | 559,437          |
| Provision for income taxes                          | 261,698              | 211,099          |
| Net income  | \$ 421,092           | \$ 348,338       |
| Basic earnings per share:                           |                      |                  |
| Net income  | \$ 0.57              | \$ 0.46          |
| Weighted average common shares basic                | 736,830              | 763,715          |
| Diluted earnings per share:                         |                      |                  |
| Net income  | \$ 0.56              | \$ 0.45          |
| Weighted average common shares diluted              | 751,243              | 775,251          |
| Cash dividends declared per share                   | \$ 0.115             | \$ 0.095         |

The accompanying notes are an integral part of the unaudited consolidated financial statements.

## THE TJX COMPANIES, INC.

## CONSOLIDATED STATEMENTS OF INCOME

(UNAUDITED)

AMOUNTS IN THOUSANDS EXCEPT PER SHARE AMOUNTS

|   | Twenty-Six Weeks Ended |                  |
|---|------------------------|------------------|
|   | July 28,<br>2012       | July 30,<br>2011 |
| Net sales   | \$ 11,743,645          | \$ 10,688,569    |
| Cost of sales, including buying and occupancy costs | 8,440,801              | 7,803,293        |
| Selling, general and administrative expenses        | 1,920,640              | 1,878,167        |
| Interest expense, net                               | 18,009                 | 18,026           |
| Income before provision for income taxes            | 1,364,195              | 989,083          |
| Provision for income taxes                          | 523,903                | 374,794          |
| Net income  | \$ 840,292             | \$ 614,289       |
| Basic earnings per share:                           |                        |                  |
| Net income  | \$ 1.14                | \$ 0.80          |
| Weighted average common shares basic                | 739,531                | 769,835          |
| Diluted earnings per share:                         |                        |                  |
| Net income  | \$ 1.11                | \$ 0.79          |
| Weighted average common shares diluted              | 753,721                | 782,182          |
| Cash dividends declared per share                   | \$ 0.23                | \$ 0.19          |

The accompanying notes are an integral part of the unaudited consolidated financial statements.

THE TJX COMPANIES, INC.

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(UNAUDITED)

AMOUNTS IN THOUSANDS

|   | Thirteen Weeks Ended |                   |
|---|----------------------|-------------------|
|   | July 28,<br>2012     | July 30,<br>2011  |
| Net income  | \$ 421,092           | \$ 348,338        |
| Other comprehensive income, net of related tax effects:     |                      |                   |
| Foreign currency translation adjustments                    | (49,711)             | (16,666)          |
| Recognition of prior service cost and deferred gains/losses | 4,025                | 993               |
| <b>Total comprehensive income</b>                           | <b>\$ 375,406</b>    | <b>\$ 332,665</b> |

|   | Twenty-Six Weeks Ended |                   |
|---|------------------------|-------------------|
|   | July 28,<br>2012       | July 30,<br>2011  |
| Net income  | \$ 840,292             | \$ 614,289        |
| Other comprehensive income, net of related tax effects:     |                        |                   |
| Foreign currency translation adjustments                    | (14,456)               | 43,297            |
| Recognition of prior service cost and deferred gains/losses | 8,050                  | 1,985             |
| <b>Total comprehensive income</b>                           | <b>\$ 833,886</b>      | <b>\$ 659,571</b> |

The accompanying notes are an integral part of the unaudited consolidated financial statements.

## THE TJX COMPANIES, INC.

## CONSOLIDATED BALANCE SHEETS

IN THOUSANDS, EXCEPT SHARE DATA

|   | July 28,<br>2012<br>(unaudited) | January 28,<br>2012 | July 30,<br>2011<br>(unaudited) |
|---|---------------------------------|---------------------|---------------------------------|
| <b>ASSETS</b>   |                                 |                     |                                 |
| Current assets:   |                                 |                     |                                 |
| Cash and cash equivalents   | \$ 1,620,402                    | \$ 1,507,112        | \$ 977,763                      |
| Short-term investments  | 176,295                         | 94,691              | 82,096                          |
| Accounts receivable, net  | 202,140                         | 204,304             | 218,083                         |
| Merchandise inventories   | 3,007,731                       | 2,950,523           | 3,368,082                       |
| Prepaid expenses and other current assets   | 250,694                         | 270,133             | 316,632                         |
| Current deferred income taxes, net  | 83,528                          | 105,869             | 66,413                          |
| <b>Total current assets</b>   | <b>5,340,790</b>                | <b>5,132,632</b>    | <b>5,029,069</b>                |
| Property at cost:   |                                 |                     |                                 |
| Land and buildings  | 406,517                         | 349,778             | 359,213                         |
| Leasehold costs and improvements  | 2,406,264                       | 2,311,813           | 2,263,632                       |
| Furniture, fixtures and equipment   | 3,612,550                       | 3,426,966           | 3,495,346                       |
| <b>Total property at cost</b>   | <b>6,425,331</b>                | <b>6,088,557</b>    | <b>6,118,191</b>                |
| Less accumulated depreciation and amortization  | 3,577,135                       | 3,382,180           | 3,467,623                       |
| <b>Net property at cost</b>   | <b>2,848,196</b>                | <b>2,706,377</b>    | <b>2,650,568</b>                |
| Property under capital lease, net of accumulated amortization of \$24,941; \$23,824 and \$22,707, respectively                              | 7,631                           | 8,748               | 9,865                           |
| Other assets  | 260,092                         | 253,913             | 227,581                         |
| Goodwill and tradename, net of amortization   | 179,932                         | 179,935             | 180,043                         |
| <b>TOTAL ASSETS</b>   | <b>\$ 8,636,641</b>             | <b>\$ 8,281,605</b> | <b>\$ 8,097,126</b>             |
| <b>LIABILITIES</b>  |                                 |                     |                                 |
| Current liabilities:  |                                 |                     |                                 |
| Obligation under capital lease due within one year  | \$ 11,662                       | \$ 2,970            | \$ 2,854                        |
| Accounts payable  | 1,863,108                       | 1,645,324           | 1,922,305                       |
| Accrued expenses and other current liabilities  | 1,337,959                       | 1,364,705           | 1,259,271                       |
| Federal, foreign and state income taxes payable   | 12,760                          | 50,424              | 6,914                           |
| <b>Total current liabilities</b>  | <b>3,225,489</b>                | <b>3,063,423</b>    | <b>3,191,344</b>                |
| Other long-term liabilities   | 860,139                         | 861,768             | 718,721                         |
| Non-current deferred income taxes, net  | 386,482                         | 362,501             | 295,972                         |
| Obligation under capital lease, less portion due within one year  |                                 | 10,147              | 11,662                          |
| Long-term debt, exclusive of current installments   | 774,514                         | 774,476             | 774,438                         |
| <b>SHAREHOLDERS' EQUITY</b>   |                                 |                     |                                 |
| Common stock, authorized 1,200,000,000 shares, par value \$1, issued and outstanding 736,100,493; 746,702,028 and 380,980,395, respectively | 736,100                         | 746,702             | 380,980                         |
| Additional paid-in capital  |                                 |                     |                                 |
| Accumulated other comprehensive (loss)  | (198,981)                       | (192,575)           | (46,473)                        |

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|   |              |              |              |
|---|--------------|--------------|--------------|
| Retained earnings                         | 2,852,898    | 2,655,163    | 2,770,482    |
| Total shareholders equity                 | 3,390,017    | 3,209,290    | 3,104,989    |
| TOTAL LIABILITIES AND SHAREHOLDERS EQUITY | \$ 8,636,641 | \$ 8,281,605 | \$ 8,097,126 |

The accompanying notes are an integral part of the unaudited consolidated financial statements.

## THE TJX COMPANIES, INC.

## CONSOLIDATED STATEMENTS OF CASH FLOWS

(UNAUDITED)

IN THOUSANDS

|  | Twenty-Six Weeks Ended |                   |
|--|------------------------|-------------------|
|  | July 28,<br>2012       | July 30,<br>2011  |
| <b>Cash flows from operating activities:</b>   |                        |                   |
| Net income   | \$ 840,292             | \$ 614,289        |
| <b>Adjustments to reconcile net income to net cash provided by operating activities:</b> |                        |                   |
| Depreciation and amortization  | 246,461                | 236,442           |
| Loss on property disposals   | 1,009                  | 649               |
| Deferred income tax provision  | 30,750                 | 46,535            |
| Share-based compensation   | 29,879                 | 31,704            |
| Excess tax benefits from share-based compensation expense                                | (27,319)               | (24,710)          |
| <b>Changes in assets and liabilities:</b>  |                        |                   |
| Decrease (increase) in accounts receivable   | 1,952                  | (16,373)          |
| (Increase) in merchandise inventories  | (59,688)               | (571,873)         |
| Decrease (increase) in prepaid expenses and other current assets                         | 30,619                 | (60,312)          |
| Increase in accounts payable   | 218,646                | 220,283           |
| (Decrease) in accrued expenses and other liabilities                                     | (10,670)               | (156,849)         |
| Other  | 5,809                  | 5,936             |
| <b>Net cash provided by operating activities</b>   | <b>1,307,740</b>       | <b>325,721</b>    |
| <b>Cash flows from investing activities:</b>   |                        |                   |
| Property additions   | (438,913)              | (439,217)         |
| Purchase of short-term investments   | (136,613)              | (56,169)          |
| Sales and maturities of short-term investments   | 53,966                 | 53,780            |
| Proceeds from repayments on note receivable  | 530                    | 494               |
| <b>Net cash (used in) investing activities</b>   | <b>(521,030)</b>       | <b>(441,112)</b>  |
| <b>Cash flows from financing activities:</b>   |                        |                   |
| Cash payments for debt issuance expenses   | (1,316)                | (2,295)           |
| Payments on capital lease obligation   | (1,456)                | (1,328)           |
| Cash payments for repurchase of common stock   | (596,971)              | (671,321)         |
| Proceeds from issuance of common stock   | 61,266                 | 110,840           |
| Excess tax benefits from share-based compensation expense                                | 27,319                 | 24,710            |
| Cash dividends paid  | (155,713)              | (131,622)         |
| <b>Net cash (used in) financing activities</b>   | <b>(666,871)</b>       | <b>(671,016)</b>  |
| <b>Effect of exchange rate changes on cash</b>   | <b>(6,549)</b>         | <b>22,419</b>     |
| <b>Net increase (decrease) in cash and cash equivalents</b>                              | <b>113,290</b>         | <b>(763,988)</b>  |
| <b>Cash and cash equivalents at beginning of year</b>                                    | <b>1,507,112</b>       | <b>1,741,751</b>  |
| <b>Cash and cash equivalents at end of period</b>  | <b>\$ 1,620,402</b>    | <b>\$ 977,763</b> |

The accompanying notes are an integral part of the unaudited consolidated financial statements.





## THE TJX COMPANIES, INC.

## CONSOLIDATED STATEMENT OF SHAREHOLDERS EQUITY

(UNAUDITED)

IN THOUSANDS

|  | Common Stock<br>Shares | Par Value<br>\$1 | Additional<br>Paid-In<br>Capital | Accumulated<br>Other<br>Comprehensive<br>Income (Loss) | Retained<br>Earnings | Total        |
|--|------------------------|------------------|----------------------------------|--|----------------------|--------------|
| Balance, January 28, 2012  | 746,702                | \$ 746,702       | \$                               | \$ (192,575)   | \$ 2,655,163         | \$ 3,209,290 |
| Comprehensive income:  |                        |                  |                                  |  |                      |              |
| Net income   |                        |                  |                                  |  | 840,292              | 840,292      |
| Foreign currency translation adjustments                                   |                        |                  |                                  | (14,456)   |                      | (14,456)     |
| Recognition of prior service cost and deferred gains/losses                |                        |                  |                                  | 8,050  |                      | 8,050        |
| Total comprehensive income   |                        |                  |                                  |  |                      | 833,886      |
| Cash dividends declared on common stock                                    |                        |                  |                                  |  | (170,136)            | (170,136)    |
| Share-based compensation   |                        |                  | 29,879                           |  |                      | 29,879       |
| Adjustment to actual shares issued to effect two-for-one stock split       | (983)                  | (983)            |                                  |  | 983                  |              |
| Issuance of common stock under stock incentive plan and related tax effect | 4,416                  | 4,416            | 79,653                           |  |                      | 84,069       |
| Common stock repurchased   | (14,035)               | (14,035)         | (109,532)                        |  | (473,404)            | (596,971)    |
| Balance, July 28, 2012   | 736,100                | \$ 736,100       | \$                               | \$ (198,981)   | \$ 2,852,898         | \$ 3,390,017 |

The accompanying notes are an integral part of the unaudited consolidated financial statements.

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THE TJX COMPANIES, INC.

NOTES TO CONSOLIDATED INTERIM FINANCIAL STATEMENTS

**Note A. Summary of Significant Accounting Policies**

*Basis of Presentation:* The consolidated interim financial statements are unaudited and, in the opinion of management, reflect all normal recurring adjustments, the use of retail statistics, and accruals and deferrals among periods required to match costs properly with the related revenue or activity, considered necessary by The TJX Companies, Inc. (together with its subsidiaries, TJX) for a fair presentation of its financial statements for the periods reported, all in conformity with accounting principles generally accepted in the United States of America (GAAP) consistently applied. The consolidated interim financial statements should be read in conjunction with the audited consolidated financial statements, including the related notes, contained in TJX's Annual Report on Form 10-K for the fiscal year ended January 28, 2012 (fiscal 2012).

These interim results are not necessarily indicative of results for the full fiscal year, because TJX's business, in common with the businesses of retailers generally, is subject to seasonal influences, with higher levels of sales and income generally realized in the second half of the year.

The January 28, 2012 condensed balance sheet data was derived from audited financial statements, but does not include all disclosures required by GAAP.

*Fiscal Year:* TJX's fiscal year ends on the Saturday nearest to the last day of January of each year. The current fiscal year ends February 2, 2013 (fiscal 2013) and is a 53-week fiscal year. Fiscal 2012 was a 52-week fiscal year.

*Share-Based Compensation:* Total share-based compensation expense was \$15.6 million for the quarter ended July 28, 2012 and \$16.2 million for the quarter ended July 30, 2011. Total share-based compensation expense was \$29.9 million for the six months ended July 28, 2012 and \$31.7 million for the six months ended July 30, 2011. These amounts include stock option expense as well as restricted and deferred stock amortization. There were options to purchase 2.2 million shares of common stock exercised during the quarter ended July 28, 2012 and options to purchase 4.1 million shares of common stock exercised during the six months ended July 28, 2012, leaving options to purchase 36.3 million shares of common stock outstanding as of July 28, 2012.

*Cash and Cash Equivalents:* TJX generally considers highly liquid investments with a maturity of 90 days or less at the date of purchase to be cash equivalents. Investments with maturities greater than 90 days but less than one year at the date of purchase are included in short-term investments. TJX's investments are primarily high-grade commercial paper, institutional money market funds and time deposits with major banks.

*Merchandise Inventories:* Inventories are stated at the lower of cost or market. TJX uses the retail method for valuing inventories which results in a weighted average cost. TJX utilizes a permanent markdown strategy and lowers the cost value of the inventory that is subject to markdown at the time the retail prices are lowered in the stores. TJX accrues for inventory obligations at the time inventory is shipped. As a result, merchandise inventories on TJX's balance sheet include an accrual for in-transit inventory of \$382.0 million at July 28, 2012, \$395.9 million at January 28, 2012 and \$497.5 million at July 30, 2011. Comparable amounts were reflected in accounts payable at those dates.

*New Accounting Standards:* There were no new accounting standards issued during the second quarter ended July 28, 2012 that are expected to have a material impact on TJX's financial condition, results of operations or cash flows.

**Note B. Dispositions and Reserves related to Former Operations**

*Consolidation of A.J. Wright:* On December 8, 2010, TJX's Board of Directors approved the consolidation of the A.J. Wright division whereby TJX would convert 90 A.J. Wright stores into T.J. Maxx, Marshalls or HomeGoods stores and close A.J. Wright's remaining 72 stores, two distribution centers and home office. The liquidation process commenced in the fourth quarter of fiscal 2011 and was completed during the first quarter of fiscal 2012.

The A.J. Wright consolidation was not classified as a discontinued operation due to TJX's expectation that a significant portion of the sales of the A.J. Wright stores would migrate to other TJX stores. As a result, the costs incurred in fiscal 2012 relating to the A.J. Wright consolidation were reflected in continuing operations as part of the A.J. Wright segment. The first quarter of fiscal 2012 included a \$49 million A.J. Wright segment loss which includes operating losses and the cost to close the remaining stores.

*Reserves Related to Former Operations:* TJX has a reserve for its estimate of future obligations of former business operations that TJX has either closed or sold. The reserve activity is presented below:

| In thousands                                    | Twenty-Six Weeks Ended |                  |
|---|------------------------|------------------|
|   | July 28,<br>2012       | July 30,<br>2011 |
| Balance at beginning of year                    | \$ 45,381              | \$ 54,695        |
| Additions to the reserve charged to net income: |                        |                  |
| A.J. Wright closing costs                       |                        | 32,686           |
| Interest accretion                              | 356                    | 430              |
| Charges against the reserve:                    |                        |                  |
| Lease-related obligations                       | (6,929)                | (14,123)         |
| Termination benefits and all other              | (1,153)                | (15,471)         |
| Balance at end of period                        | \$ 37,655              | \$ 58,217        |

In the first quarter of fiscal 2012, TJX increased the reserve by \$33 million for the estimated cost of closing the A.J. Wright stores that remained open in fiscal 2012 and were not converted to other banners.

The lease-related obligations included in the reserve reflect TJX's estimation of lease costs, net of estimated subtenant income, and the cost of probable claims against TJX for liability, as an original lessee or guarantor of the leases of A.J. Wright and other former TJX businesses, after mitigation of the number and cost of these lease obligations. The actual net cost of these lease-related obligations may differ from TJX's estimate. TJX estimates that the majority of the former operations reserve will be paid in the next three to five years. The actual timing of cash outflows will vary depending on how the remaining lease obligations are actually settled.

TJX may also be contingently liable on up to 13 leases of BJ's Wholesale Club, a former TJX business, and up to five leases of Bob's Stores, also a former TJX business, in addition to leases included in the reserve. The reserve for former operations does not reflect these leases because TJX believes that the likelihood of future liability to TJX is remote.

**Note C. Capital Stock and Earnings Per Share**

*Capital Stock:* On January 5, 2012, TJX announced that its Board of Directors approved a two-for-one stock split of its common stock in the form of a stock dividend. One additional share was paid for each share held by holders of record as of the close of business on January 17, 2012. The shares were distributed on February 2, 2012 and resulted in the issuance of 372 million shares of common stock. The balance sheet as of January 28, 2012 has been adjusted to retroactively present the two-for-one stock split. Also, all historical per share amounts and references to common stock activity, as well as basic and diluted share amounts utilized in the calculation of earnings per share, have been adjusted to reflect the split.

During the quarter ended July 28, 2012, TJX repurchased and retired 7.1 million shares of its common stock at a cost of \$299.9 million. For the six months ended July 28, 2012, TJX repurchased and retired 13.6 million shares of its common stock at a cost of \$549.9 million. TJX reflects stock repurchases in its financial statements on a settlement basis. TJX had cash expenditures under its stock repurchase programs of \$597.0 million for the six months ended July 28, 2012 and \$671.3 million for the six months ended July 30, 2011. These expenditures were funded primarily by cash generated from operations.

In April 2012, TJX completed the \$1 billion stock repurchase program authorized by its Board of Directors in February 2011 under which TJX repurchased 32.3 million shares of common stock.

In February 2012, TJX announced that its Board of Directors approved a stock repurchase program that authorizes the repurchase of up to an additional \$2 billion of TJX common stock from time to time. At July 28, 2012 \$1,674.7 million remained available for repurchase under this program. All shares repurchased under the stock repurchase programs have been retired.

TJX has five million shares of authorized but unissued preferred stock, \$1 par value.

*Earnings per share:* The following schedule presents the calculation of basic and diluted earnings per share ( EPS ) for net income:

| In thousands, except per share data                           | Thirteen Weeks Ended |                  |
|---|----------------------|------------------|
|   | July 28,<br>2012     | July 30,<br>2011 |
| <i>Basic earnings per share</i>                               |                      |                  |
| Net income  | \$ 421,092           | \$ 348,338       |
| Weighted average common shares outstanding for basic EPS      | 736,830              | 763,715          |
| Basic earnings per share                                      | \$ 0.57              | \$ 0.46          |
| <i>Diluted earnings per share</i>                             |                      |                  |
| Net income  | \$ 421,092           | \$ 348,338       |
| Shares for basic and diluted earnings per share calculations: |                      |                  |
| Weighted average common shares outstanding for basic EPS      | 736,830              | 763,715          |
| Assumed exercise/vesting of:                                  |                      |                  |
| Stock options and awards                                      | 14,413               | 11,536           |
| Weighted average common shares outstanding for diluted EPS    | 751,243              | 775,251          |
| Diluted earnings per share                                    | \$ 0.56              | \$ 0.45          |

| In thousands, except per share data                           | Twenty-Six Weeks Ended |                  |
|---|------------------------|------------------|
|   | July 28,<br>2012       | July 30,<br>2011 |
| <i>Basic earnings per share</i>                               |                        |                  |
| Net income  | \$ 840,292             | \$ 614,289       |
| Weighted average common shares outstanding for basic EPS      | 739,531                | 769,835          |
| Basic earnings per share                                      | \$ 1.14                | \$ 0.80          |
| <i>Diluted earnings per share</i>                             |                        |                  |
| Net income  | \$ 840,292             | \$ 614,289       |
| Shares for basic and diluted earnings per share calculations: |                        |                  |
| Weighted average common shares outstanding for basic EPS      | 739,531                | 769,835          |
| Assumed exercise/vesting of:                                  |                        |                  |
| Stock options and awards                                      | 14,190                 | 12,347           |
| Weighted average common shares outstanding for diluted EPS    | 753,721                | 782,182          |
| Diluted earnings per share                                    | \$ 1.11                | \$ 0.79          |

The weighted average common shares for the diluted earnings per share calculation excludes the impact of outstanding stock options if the assumed proceeds per share of the option is in excess of the related fiscal period's average price of TJX's common stock. Such options are excluded because they would have an antidilutive effect. There were no such options to exclude for the thirteen weeks or the twenty-six weeks ended July 28, 2012 and July 30, 2011.

#### Note D. Financial Instruments

As a result of its operating and financing activities, TJX is exposed to market risks from changes in interest and foreign currency exchange rates and fuel costs. These market risks may adversely affect TJX's operating results and financial position. When and to the extent deemed appropriate, TJX seeks to minimize risk from changes in interest and foreign currency exchange rates and fuel costs through the use of derivative financial instruments. TJX does not use derivative financial instruments for trading or other speculative purposes and does not use any leveraged derivative financial instruments. TJX recognizes all derivative instruments as either assets or liabilities in the statements of financial position and measures those instruments at fair value. The fair values of the derivatives are classified as assets or liabilities, current or non-current, based upon valuation results and settlement dates of the individual contracts. Changes to the fair value of derivative contracts that do not qualify for hedge accounting are reported in earnings in the period of the change. For derivatives that qualify for hedge accounting, changes in the fair value of the derivatives are either recorded in shareholders' equity as a component of other comprehensive income or are recognized currently in earnings, along with an offsetting adjustment against the basis of the item being hedged. TJX does not hedge its net investments in foreign subsidiaries.

*Diesel Fuel Contracts:* During fiscal 2012 and the first half of fiscal 2013, TJX entered into agreements to hedge a portion of its estimated notional diesel requirements for fiscal 2013, based on the diesel fuel expected to be consumed by independent freight carriers transporting the Company's inventory. The hedge agreements outstanding at July 28, 2012 relate to 50% of TJX's estimated notional diesel requirements for the second half of fiscal 2013 and 32% of TJX's estimated notional diesel requirements for the first half of fiscal 2014. These diesel fuel hedge agreements will settle throughout the second half of fiscal 2013 and the first half of fiscal 2014.

Independent freight carriers transporting the Company's inventory charge TJX a mileage surcharge for diesel fuel price increases as incurred by the carrier. The hedge agreements are designed to mitigate the volatility of diesel fuel pricing (and the resulting per mile surcharges payable by TJX) by setting a fixed price per gallon for the period being hedged. TJX elected not to apply hedge accounting rules to these contracts.

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*Foreign Currency Contracts:* TJX enters into forward foreign currency exchange contracts to obtain economic hedges on portions of merchandise purchases made and anticipated to be made by TJX Europe (United Kingdom, Ireland, Germany and Poland), TJX Canada (Canada), Marmaxx and HomeGoods (U.S.) in currencies other than their respective functional currencies. These contracts typically have a term of twelve months or less. The contracts outstanding at July 28, 2012 cover a portion of such actual and anticipated merchandise purchases throughout fiscal 2013. TJX elected not to apply hedge accounting rules to these contracts.

TJX also enters into derivative contracts, generally designated as fair value hedges, to hedge intercompany debt and intercompany interest payable. The changes in fair value of these contracts are recorded in selling, general and administrative expenses and are offset by marking the underlying item to fair value in the same period. Upon settlement, the realized gains and losses on these contracts are offset by the realized gains and losses of the underlying item in selling, general and administrative expenses.

The following is a summary of TJX's derivative financial instruments, related fair value and balance sheet classification at July 28, 2012:

| In thousands  | Pay           | Receive       | Blended Contract Rate | Balance Sheet Location      | Current Asset US\$ | Current (Liability) US\$ | Net Fair Value in US\$ at July 28, 2012 |
|---|---------------|---------------|-----------------------|-----------------------------|--------------------|--------------------------|---|
| <b>Fair value hedges:</b>   |               |               |                       |                             |                    |                          |   |
| Intercompany balances, primarily short-term debt and related interest |               |               |                       |                             |                    |                          |   |
| £   | 40,000        | C\$ 63,330    | 1.5833                | (Accrued Exp)               | \$                 | \$ (167)                 | \$ (167)                                |
| zł  | 91,500        | C\$ 27,247    | 0.2978                | Prepaid Exp / (Accrued Exp) | 344                | (178)                    | 166                                     |
|   | 25,000        | £ 21,335      | 0.8534                | Prepaid Exp                 | 2,722              |                          | 2,722                                   |
|   | 102,002       | US\$ 136,656  | 1.3397                | Prepaid Exp                 | 10,746             |                          | 10,746                                  |
| US\$  | 85,389        | £ 55,000      | 0.6441                | Prepaid Exp                 | 1,191              |                          | 1,191                                   |
| Economic hedges for which hedge accounting was not elected:           |               |               |                       |                             |                    |                          |   |
| Diesel contracts  |               |               |                       |                             |                    |                          |   |
|   | Fixed on 430K | Float on 430K |                       |                             |                    |                          |   |
|   | 1.7M gal per  | 1.7M gal per  |                       |                             |                    |                          |   |
|   | month         | month         | N/A                   | (Accrued Exp)               |                    | (4)                      | (4)                                     |
| Merchandise purchase commitments                                      |               |               |                       |                             |                    |                          |   |
| C\$   | 277,963       | US\$ 277,245  | 0.9974                | Prepaid Exp / (Accrued Exp) | 2,053              | (1,559)                  | 494                                     |
| C\$   | 6,425         | 5,050         | 0.7860                | Prepaid Exp / (Accrued Exp) | 3                  | (179)                    | (176)                                   |
| £   | 81,860        | US\$ 129,500  | 1.5820                | Prepaid Exp / (Accrued Exp) | 1,129              | (553)                    | 576                                     |
| £   | 31,094        | 38,000        | 1.2221                | Prepaid Exp / (Accrued Exp) | 220                | (2,367)                  | (2,147)                                 |
| US\$  | 15,197        | 12,166        | 0.8006                | Prepaid Exp / (Accrued Exp) | 67                 | (264)                    | (197)                                   |
| Total fair value of financial instruments                             |               |               |                       |                             | \$ 18,475          | \$ (5,271)               | \$ 13,204                               |

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The following is a summary of TJX's derivative financial instruments, related fair value and balance sheet classification at July 30, 2011:

| In thousands  | Pay                          | Receive                      | Blended Contract Rate | Balance Sheet Location      | Current Asset US\$ | Current (Liability) US\$ | Net Fair Value in US\$ at July 30, 2011 |
|---|------------------------------|------------------------------|-----------------------|-----------------------------|--------------------|--------------------------|---|
| <b>Fair value hedges:</b>   |                              |                              |                       |                             |                    |                          |   |
| Intercompany balances, primarily short-term debt and related interest |                              |                              |                       |                             |                    |                          |   |
|   | £ 70,000                     | C\$ 110,336                  | 1.5762                | Prepaid Exp                 | \$ 324             | \$                       | \$ 324                                  |
|   | 25,000                       | £ 21,265                     | 0.8506                | (Accrued Exp)               |                    | (1,006)                  | (1,006)                                 |
|   | 75,292                       | US\$ 101,227                 | 1.3445                | Prepaid Exp / (Accrued Exp) | 8                  | (6,856)                  | (6,848)                                 |
|   | US\$ 85,894                  | £ 55,000                     | 0.6403                | Prepaid Exp                 | 4,290              |                          | 4,290                                   |
| <b>Economic hedges for which hedge accounting was not elected:</b>    |                              |                              |                       |                             |                    |                          |   |
| Diesel contracts  | Fixed on 11.4M gal per month | Float on 11.4M gal per month | N/A                   | Prepaid Exp                 | 1,750              |                          | 1,750                                   |
| <b>Merchandise purchase commitments</b>                               |                              |                              |                       |                             |                    |                          |   |
|   | C\$ 441,733                  | US\$ 452,345                 | 1.0240                | Prepaid Exp / (Accrued Exp) | 610                | (9,637)                  | (9,027)                                 |
|   | C\$ 9,163                    | 6,700                        | 0.7312                | Prepaid Exp / (Accrued Exp) | 64                 | (14)                     | 50                                      |
|   | £ 45,905                     | US\$ 75,000                  | 1.6338                | Prepaid Exp / (Accrued Exp) | 126                | (515)                    | (389)                                   |
|   | £ 39,582                     | 44,700                       | 1.1293                | (Accrued Exp)               |                    | (709)                    | (709)                                   |
|   | US\$ 4,185                   | 2,916                        | 0.6968                | Prepaid Exp / (Accrued Exp) | 32                 | (24)                     | 8                                       |
| <b>Total fair value of financial instruments</b>                      |                              |                              |                       |                             | <b>\$ 7,204</b>    | <b>\$ (18,761)</b>       | <b>\$ (11,557)</b>                      |



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The impact of derivative financial instruments on the statements of income during the second quarter of fiscal 2013 and fiscal 2012 are as follows:

| In thousands  | Location of Gain (Loss)<br>Recognized in Income by<br>Derivative | Amount of Gain (Loss)<br>Recognized<br>in Income by Derivative |                  |
|---|--|--|------------------|
|   |  | Thirteen Weeks Ended<br>July<br>28, 2012                       | July<br>30, 2011 |
| <b>Fair value hedges:</b>   |  |  |                  |
| Intercompany balances, primarily short-term debt and related interest | Selling, general and administrative expenses                     | \$ 9,613   | \$ 2,194         |
| <b>Economic hedges for which hedge accounting was not elected:</b>    |  |  |                  |
| Diesel fuel contracts   | Cost of sales, including buying and occupancy costs              | (3,220)  | (259)            |
| Merchandise purchase commitments                                      | Cost of sales, including buying and occupancy costs              | 5,325  | 12,351           |
| Gain (loss) recognized in income                                      |  | \$ 11,718  | \$ 14,286        |

The impact of derivative financial instruments on the statements of income during the first six months of fiscal 2013 and fiscal 2012 are as follows:

| In thousands  | Location of Gain (Loss)<br>Recognized in Income by<br>Derivative | Amount of Gain (Loss)<br>Recognized<br>in Income by Derivative |                  |
|---|--|--|------------------|
|   |  | Twenty-Six Weeks Ended<br>July<br>28, 2012                     | July<br>30, 2011 |
| <b>Fair value hedges:</b>   |  |  |                  |
| Intercompany balances, primarily short-term debt and related interest | Selling, general and administrative expenses                     | \$ 13,265  | \$ (975)         |
| <b>Economic hedges for which hedge accounting was not elected:</b>    |  |  |                  |
| Diesel fuel contracts   | Cost of sales, including buying and occupancy costs              | (1,703)  | 1,003            |
| Merchandise purchase commitments                                      | Cost of sales, including buying and occupancy costs              | (2,531)  | (7,892)          |
| Gain (loss) recognized in income                                      |  | \$ 9,031   | \$ (7,864)       |

**Note E. Disclosures about Fair Value of Financial Instruments**

The following table sets forth TJX's financial assets and liabilities that are accounted for at fair value on a recurring basis:

| In thousands                        | July 28,<br>2012 | January 28,<br>2012 | July 30,<br>2011 |
|-------------------------------------|------------------|---------------------|------------------|
| <b>Level 1</b>                      |                  |                     |                  |
| <b>Assets:</b>                      |                  |                     |                  |
| Executive Savings Plan investments  | \$ 89,479        | \$ 81,702           | \$ 81,244        |
| <b>Level 2</b>                      |                  |                     |                  |
| <b>Assets:</b>                      |                  |                     |                  |
| Short-term investments              | \$ 176,295       | \$ 94,691           | \$ 82,096        |
| Foreign currency exchange contracts | 18,475           | 6,702               | 5,454            |
| Diesel fuel contracts               |                  | 1,698               | 1,750            |
| <b>Liabilities:</b>                 |                  |                     |                  |
| Foreign currency exchange contracts | \$ 5,267         | \$ 4,217            | \$ 18,761        |
| Diesel fuel contracts               | 4                |                     |                  |

The fair value of TJX's general corporate debt, including current installments, was estimated by obtaining market quotes given the trading levels of other bonds of the same general issuer type and market perceived credit quality. These inputs are considered to be Level 2. The fair value of long-term debt as of July 28, 2012 was \$935.4 million versus a carrying value of \$774.5 million. The fair value of long-term debt as of July 30, 2011 was \$908.8 million versus a carrying value of \$774.4 million. These estimates do not necessarily reflect provisions or restrictions in the various debt agreements that might affect TJX's ability to settle these obligations.

TJX's cash equivalents are stated at cost, which approximates fair value, due to the short maturities of these instruments.

Investments designed to meet obligations under the Executive Savings Plan are invested in securities traded in active markets and are recorded at unadjusted quoted prices.

Short-term investments, foreign currency exchange contracts and diesel fuel contracts are valued using broker quotations which include observable market information. TJX does not make adjustments to quotes or prices obtained from brokers or pricing services but does assess the credit risk of counterparties and will adjust final valuations when appropriate. Where independent pricing services provide fair values, TJX obtains an understanding of the methods used in pricing. As such, these instruments are classified within Level 2.

**Note F. Segment Information**

TJX operates four business segments. In the United States, TJX's two segments are Marmaxx (T.J. Maxx and Marshalls stores) and HomeGoods. The TJX Canada segment operates stores in Canada (Winners, HomeSense and Marshalls), and the TJX Europe segment operates stores in Europe (T.K. Maxx and HomeSense). A.J. Wright ceased to be a segment following its consolidation. TJX evaluates the performance of its segments based on segment profit or loss, which it defines as pre-tax income or loss before general corporate expense and interest expense.

Segment profit or loss, as defined by TJX, may not be comparable to similarly titled measures used by other entities. The terms segment margin or segment profit margin are used to describe segment profit or loss as a percentage of net sales. These measures of performance should not be considered alternatives to net income or cash flows from operating activities as an indicator of TJX's performance or as a measure of liquidity.

Presented below is financial information with respect to TJX's business segments:

| In thousands                             | Thirteen Weeks Ended |                  |
|--|----------------------|------------------|
|  | July 28,<br>2012     | July 30,<br>2011 |
| Net sales:                               |                      |                  |
| U.S. segments:                           |                      |                  |
| Marmaxx                                  | \$ 3,976,051         | \$ 3,653,586     |
| HomeGoods                                | 597,714              | 515,309          |
| International segments:                  |                      |                  |
| TJX Canada                               | 660,703              | 637,691          |
| TJX Europe                               | 711,091              | 661,688          |
|  | \$ 5,945,559         | \$ 5,468,274     |
| Segment profit:                          |                      |                  |
| U.S. segments:                           |                      |                  |
| Marmaxx                                  | \$ 581,379           | \$ 478,922       |
| HomeGoods                                | 60,531               | 37,472           |
| International segments:                  |                      |                  |
| TJX Canada                               | 92,661               | 92,309           |
| TJX Europe                               | 24,724               | 7,322            |
|  | 759,295              | 616,025          |
| General corporate expense                | 67,323               | 47,479           |
| Interest expense, net                    | 9,182                | 9,109            |
| Income before provision for income taxes | \$ 682,790           | \$ 559,437       |

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Financial information on TJX's business segments (continued):

| In thousands                             | Twenty-Six Weeks Ended |                  |
|--|------------------------|------------------|
|  | July 28,<br>2012       | July 30,<br>2011 |
| Net sales:                               |                        |                  |
| U.S. segments:                           |                        |                  |
| Marmaxx                                  | \$ 7,865,109           | \$ 7,178,795     |
| HomeGoods                                | 1,193,436              | 1,018,592        |
| A.J. Wright <sup>(1)</sup>               |                        | 9,229            |
| International segments:                  |                        |                  |
| TJX Canada                               | 1,300,912              | 1,229,760        |
| TJX Europe                               | 1,384,188              | 1,252,193        |
|  | \$ 11,743,645          | \$ 10,688,569    |
| Segment profit (loss):                   |                        |                  |
| U.S. segments:                           |                        |                  |
| Marmaxx                                  | \$ 1,186,007           | \$ 969,903       |
| HomeGoods                                | 129,964                | 82,931           |
| A.J. Wright <sup>(1)</sup>               |                        | (49,291)         |
| International segments:                  |                        |                  |
| TJX Canada                               | 163,726                | 128,392          |
| TJX Europe                               | 36,453                 | (23,993)         |
|  | 1,516,150              | 1,107,942        |
| General corporate expense                | 133,946                | 100,833          |
| Interest expense, net                    | 18,009                 | 18,026           |
| Income before provision for income taxes | \$ 1,364,195           | \$ 989,083       |

(1) The consolidation of the A.J. Wright segment was completed in fiscal 2012 (see Note B).

**Note G. Pension Plans and Other Retirement Benefits**

Presented below is financial information related to TJX's funded defined benefit retirement plan (funded plan) and its unfunded supplemental pension plan (unfunded plan) for the periods shown.

| In thousands                       | Pension<br>(Funded Plan) |                  | Pension<br>(Unfunded Plan) |                  |
|------------------------------------|--------------------------|------------------|----------------------------|------------------|
|                                    | Thirteen Weeks Ended     |                  | Thirteen Weeks Ended       |                  |
|                                    | July 28,<br>2012         | July 30,<br>2011 | July 28,<br>2012           | July 30,<br>2011 |
| Service cost                       | \$ 9,825                 | \$ 8,250         | \$ 339                     | \$ 267           |
| Interest cost                      | 10,263                   | 9,453            | 570                        | 625              |
| Expected return on plan assets     | (13,926)                 | (12,260)         |                            |                  |
| Amortization of prior service cost |                          |                  | 1                          | 1                |
| Recognized actuarial losses        | 7,097                    | 2,313            | 475                        | 207              |
| <b>Total expense</b>               | <b>\$ 13,259</b>         | <b>\$ 7,756</b>  | <b>\$ 1,385</b>            | <b>\$ 1,100</b>  |

| In thousands                       | Pension<br>(Funded Plan) |                  | Pension<br>(Unfunded Plan) |                  |
|------------------------------------|--------------------------|------------------|----------------------------|------------------|
|                                    | Twenty-Six Weeks Ended   |                  | Twenty-Six Weeks Ended     |                  |
|                                    | July 28,<br>2012         | July 30,<br>2011 | July 28,<br>2012           | July 30,<br>2011 |
| Service cost                       | \$ 19,651                | \$ 16,500        | \$ 679                     | \$ 533           |
| Interest cost                      | 20,525                   | 18,906           | 1,140                      | 1,249            |
| Expected return on plan assets     | (27,853)                 | (24,519)         |                            |                  |
| Amortization of prior service cost |                          |                  | 2                          | 2                |
| Recognized actuarial losses        | 14,195                   | 4,626            | 950                        | 414              |
| <b>Total expense</b>               | <b>\$ 26,518</b>         | <b>\$ 15,513</b> | <b>\$ 2,771</b>            | <b>\$ 2,198</b>  |

TJX's policy with respect to the funded plan is to fund, at a minimum, the amount required to maintain a funded status of 80% of the applicable pension liability (the funding target pursuant to the Internal Revenue Code section 430) or such other amount sufficient to avoid restrictions with respect to the funding of TJX's nonqualified plans under the Internal Revenue Code. TJX does not anticipate any required funding in fiscal 2013 for the funded plan. TJX anticipates making payments of \$3.4 million to provide current benefits coming due under the unfunded plan in fiscal 2013.

**Note H. Long-Term Debt and Credit Lines**

At July 28, 2012, TJX had outstanding, \$375 million aggregate principal amount of 6.95% ten-year notes due April 2019 and \$400 million aggregate principal amount of 4.20% six-year notes due August 2015. TJX entered into rate-lock agreements to hedge the underlying treasury rate of all of the 6.95% notes and \$250 million of the 4.20% notes prior to the issuance of the notes. The costs of these agreements are being amortized to interest expense over the term of the respective notes, resulting in an effective fixed interest rate of 7.00% for the 6.95% notes and 4.19% for the 4.20% notes.

At July 28, 2012, TJX had two \$500 million revolving credit facilities, one which matures in June 2017 and one which matures in May 2016. The agreement maturing in 2017 replaced a revolving credit agreement maturing in May 2013. As of July 28, 2012 and July 30, 2011 and during the six-month periods then ended, there were no amounts outstanding under these facilities. The agreements require quarterly payments on the unused committed amounts of 8.0 basis points for the agreement maturing in 2017 and 12.5 basis points for the agreement maturing in 2016 at July 28, 2012. These rates are based on the credit ratings of TJX's long-term debt and would vary with changes in the credit ratings. These agreements have no compensating balance requirements and have various covenants including a requirement of a specified ratio of debt to earnings.



As of July 28, 2012 and July 30, 2011, TJX's foreign subsidiaries had uncommitted credit facilities. TJX Canada had two credit lines, a C\$10 million facility for operating expenses and a C\$10 million letter of credit facility. As of July 28, 2012 and July 30, 2011, there were no amounts outstanding on the Canadian credit line for operating expenses and there were no short-term borrowings during those six-month periods. As of July 28, 2012 and July 30, 2011, TJX Europe had a credit line of £20 million. As of July 28, 2012 and July 30, 2011 there were no amounts outstanding under this U.K. credit line and there were no borrowings during those six-month periods.

#### **Note I. Income Taxes**

TJX had net unrecognized tax benefits of \$119.5 million as of July 28, 2012, \$116.6 million as of January 28, 2012 and \$126.3 million as of July 30, 2011. The effective income tax rate was 38.3% for the fiscal 2013 second quarter and 37.7% for last year's second quarter. The effective income tax rate for the six months ended July 28, 2012 was 38.4% as compared to 37.9% for last year's comparable period. The increases in the income tax rates for both the second quarter and year-to-date periods of fiscal 2013 were primarily due to the expiration of the legislation allowing for the U.S. Work Opportunity Tax credit, a difference in the mix of earnings between our domestic and foreign segments, and a lower tax benefit received in fiscal 2013 from the reduction in the United Kingdom statutory tax rate than received in fiscal 2012's United Kingdom tax rate reduction.

TJX is subject to U.S. federal income tax as well as income tax in multiple states, local and foreign jurisdictions. In nearly all jurisdictions, the tax years through fiscal 2001 are no longer subject to examination.

TJX's accounting policy classifies interest and penalties related to income tax matters as part of income tax expense. The total accrued amount on the balance sheets for interest and penalties was \$35.1 million as of July 28, 2012, \$33.0 million as of January 28, 2012 and \$37.6 million as of July 30, 2011.

Based on the outcome of tax examinations or judicial or administrative proceedings, or as a result of the expiration of statute of limitations in specific jurisdictions, it is reasonably possible that unrecognized tax benefits for certain tax positions taken on previously filed tax returns may change materially from those presented in the financial statements. During the next 12 months, it is reasonably possible that tax examinations of prior years' tax returns or judicial or administrative proceedings that reflect such positions taken by TJX may be finalized. As a result, the total net amount of unrecognized tax benefits may decrease, which would reduce the provision for taxes on earnings, by a range of \$1.0 million to \$50.0 million.

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**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

The Thirteen Weeks (second quarter) and Twenty-Six Weeks (six months) Ended July 28, 2012

Compared to

The Thirteen Weeks (second quarter) and Twenty-Six Weeks (six months) Ended July 30, 2011

**Overview**

We are the largest off-price retailer of apparel and home fashions in the U.S. and worldwide. We sell a rapidly changing assortment of apparel, home fashions and other merchandise at prices generally 20% to 60% below department and specialty store regular prices, every day. We operate over 2,900 stores through our four segments: in the U.S., Marmaxx (which operates T.J. Maxx and Marshalls) and HomeGoods; TJX Canada (which operates Winners, HomeSense and Marshalls in Canada); and TJX Europe (which operates T.K. Maxx and HomeSense in Europe).

**Results of Operations**

Our performance in the second quarter and first six months of fiscal 2013 was very strong. Our earnings per share and consolidated comparable store sales grew significantly. All of our segments in the U.S., Canada and Europe posted excellent results for both periods, with customer traffic up significantly. Highlights of our financial performance for the second quarter and six months ended July 28, 2012 include the following:

Same store sales increased 7% in the second quarter of fiscal 2013 over an increase of 4% in the fiscal 2012 second quarter. Same store sales increased 8% for the six-month period ending July 28, 2012 over last year's 3% increase in the six months ended July 30, 2011. The fiscal 2013 increases were driven by a strong increase in customer traffic as well as a slight increase in the value of the average transaction.

Net sales increased 9% to \$5.9 billion for the fiscal 2013 second quarter and increased 10% to \$11.7 billion for the six-month period over last year's comparable periods. At July 28, 2012, both stores in operation and selling square footage were up 4% compared to the same period in fiscal 2012.

Earnings per share for the second quarter of fiscal 2013 were \$0.56 per diluted share, up 24% compared to \$0.45 per diluted share in fiscal 2012. Earnings per share for the six-month period ended July 28, 2012 were \$1.11 per diluted share, up 41% compared to \$0.79 per diluted share in fiscal 2012, or up 32% compared to \$0.84 adjusted\* diluted earnings per share in the same period last year. Foreign currency exchange rates had an immaterial impact on earnings per share in this year's second quarter versus a \$0.01 positive impact in last year's second quarter. Foreign currency exchange rates had a negative impact of \$0.01 on earnings per share in the first six months of both fiscal 2013 and fiscal 2012.

Our pre-tax margin (the ratio of pre-tax income to net sales) for the second quarter of fiscal 2013 was 11.5%, a 1.3 percentage point increase from 10.2% for the same period last year, primarily as a result of strong flow-through of our above-plan sales. For the six months ended July 28, 2012, our pre-tax margin was 11.6%, a 2.3 percentage point increase from 9.3% for the same period last year, and increased 1.7 percentage points from an adjusted 9.9% for the six months of fiscal 2012.

Our cost of sales ratio for the second quarter and the first six months of fiscal 2013 was 71.9%, a 0.8 percentage point improvement over the second quarter last year and a 1.0 percentage point improvement over last year's first six months adjusted ratio. The improvements over last year were primarily due to increased merchandise margins.

Our selling, general and administrative expense ratio for the second quarter of fiscal 2013 decreased 0.4 percentage points to 16.5%. For the six months ended July 28, 2012, the selling, general and administrative expense ratio decreased 1.2 percentage points to



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16.4% and decreased 0.6 percentage points compared to last year's adjusted ratio. The improvements over last year were primarily driven by expense leverage on the above-plan same store sales.

Our consolidated average per store inventories, including inventory on hand at our distribution centers, were down 12% at the end of the second quarter of fiscal 2013.

During the second quarter of fiscal 2013, we repurchased 7.1 million shares of our common stock at a cost of \$300 million. For the six months ended July 28, 2012 we repurchased 13.6 million shares of our common stock at a cost of \$550 million. Earnings per share reflect the benefit of our stock repurchase programs. In the fiscal 2013 first quarter, we completed a \$1 billion stock repurchase program authorized in February 2011 and commenced our 13<sup>th</sup> stock repurchase program for up to \$2 billion. We expect to repurchase a total of approximately \$1.2 to \$1.3 billion of our common stock under these programs in fiscal 2013.

In the first quarter of fiscal 2013 we split our common stock on a two-for-one stock basis. All earnings per share data and related activity for periods prior to the two-for-one split have been adjusted to reflect the split.

\* Adjusted to exclude A.J. Wright consolidation. See Adjusted Financial Measures below.

In addition to presenting our financial results in conformity with GAAP, we are also presenting certain financial measures from fiscal 2012 on an adjusted basis to exclude the A.J. Wright consolidation. These adjusted financial measures are non-GAAP financial measures. See Adjusted Financial Measures below for more information, including reconciliations.

The following is a discussion of our consolidated operating results, followed by a discussion of our segment operating results.

**Net sales:** Consolidated net sales for the quarter ended July 28, 2012 totaled \$5.9 billion, a 9% increase over consolidated net sales of \$5.5 billion in the fiscal 2012 second quarter. The increase reflected a 7% increase in same store sales and a 3% increase in new store sales, offset by a 1% decrease from the negative impact of foreign currency exchange rates. This compares to sales growth of 8% in last year's second quarter, which consisted of a 4% increase in same store sales, a 4% increase in new store sales, and a 2% increase from the benefit of foreign currency exchange rates, offset in part by a 2% decrease due to the elimination of sales from stores operating under the A.J. Wright banner. (The fiscal 2012 sales from A.J. Wright stores converted to other banners are included in new store sales.)

Consolidated net sales for the six months ended July 28, 2012 totaled \$11.7 billion, a 10% increase over \$10.7 billion in last year's comparable period. The increase reflected an 8% increase in same store sales, a 3% increase in new store sales, offset by a 1% decrease from the negative impact of foreign currency exchange rates. This compares to sales growth of 6% in the six month period of fiscal 2012, which reflected a 4% increase from new store sales, a 3% increase in same store sales and a 2% increase from the benefit of foreign currency exchange rates, offset in part by a 3% decrease due to the elimination of sales from stores operating under the A.J. Wright banner.

Our consolidated store count and selling square footage as of July 28, 2012 each increased 4% as compared to the end of the second quarter last year.

Same store sales increases for the both the second quarter and first six months of fiscal 2013 reflected a significant increase in customer traffic. Although there was generally broad based strength in both apparel and home fashion categories, same store sales of our men's, juniors and misses were particularly strong. Geographically, same store sales increases were strong throughout the U.S., and our foreign segments both posted same store sales increases, with TJX Europe above the consolidated average and TJX Canada slightly below the consolidated average.

We define same store sales to be sales of those stores that have been in operation for all or a portion of two consecutive fiscal years, or in other words, stores that are starting their third fiscal year of operation. We classify a store as a new store until it meets the same store sales criteria. We determine which stores are included in the same store sales calculation at the beginning of a fiscal year and the classification remains constant throughout that year, unless a store is closed. We calculate same store sales results by comparing the current and prior year weekly periods that are most closely aligned. Relocated stores and stores that have increased in size are generally classified in the same way as the original store, and we believe that the impact of these stores on the consolidated same store percentage is immaterial. Same store sales of our foreign segments are calculated on a constant currency basis.

meaning we translate the current year's same store sales of our foreign segments at the same exchange rates used in the prior year. This removes the effect of changes in currency exchange rates, which we believe is a more accurate measure of segment operating performance. We measure customer traffic by the number of transactions at our comparable stores.

The following table sets forth certain information about our consolidated operating results from continued operations as a percentage of net sales on an as reported and as adjusted basis:

|   | Percentage of Net Sales<br>Thirteen Weeks Ended<br>July 28, 2012   |  | Percentage of Net Sales<br>Thirteen Weeks Ended<br>July 30, 2011   |                  |
|---|--|--|--|------------------|
|   | As<br>reported   |  | As<br>reported   |                  |
| Net sales   | 100.0%   |  | 100.0%   |                  |
| Cost of sales, including buying and occupancy costs | 71.9   |  | 72.7   |                  |
| Selling, general and administrative expenses        | 16.5   |  | 16.9   |                  |
| Interest expense, net                               | 0.2  |  | 0.2  |                  |
| Income before provision for income taxes*           | 11.5%  |  | 10.2%  |                  |
| Diluted Earnings per share - Net Income             | \$ 0.56  |  | \$ 0.45  |                  |
|   | Percentage of Net Sales<br>Twenty-Six Weeks Ended<br>July 28, 2012 |  | Percentage of Net Sales<br>Twenty-Six Weeks Ended<br>July 30, 2011 |                  |
|   | As<br>reported   |  | As<br>reported   | As<br>Adjusted** |
| Net sales   | 100.0%   |  | 100.0%   | 100.0%           |
| Cost of sales, including buying and occupancy costs | 71.9   |  | 73.0   | 72.9             |
| Selling, general and administrative expenses        | 16.4   |  | 17.6   | 17.0             |
| Interest expense, net                               | 0.2  |  | 0.2  | 0.2              |
| Income before provision for income taxes*           | 11.6%  |  | 9.3%   | 9.9%             |
| Diluted Earnings per share - Net Income             | \$ 1.11  |  | \$ 0.79  | \$ 0.84          |

\* Figures may not foot due to rounding

\*\* See Adjusted Financial Measures below.

**Impact of foreign currency exchange rates:** Our operating results are affected by foreign currency exchange rates as a result of changes in the value of the U.S. dollar in relation to other currencies. Two ways in which foreign currency affects our reported results are as follows:

*Translation of foreign operating results into U.S. dollars:* In our financial statements we translate the operations of TJX Canada and TJX Europe from local currencies into U.S. dollars using currency rates in effect at different points in time. Significant changes in foreign exchange rates between comparable prior periods can result in meaningful variations in consolidated net sales, net income and earnings per share growth as well as the net sales and operating results of these segments. However, currency translation generally only affects operating margins slightly, if at all, as sales and expenses of the foreign operations are translated at essentially the same rates within a given period.

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*Inventory hedges:* We routinely enter into inventory-related hedging instruments designed to mitigate the impact of foreign currency exchange rates on merchandise margins when our divisions, principally in Europe and Canada, purchase goods in currencies other than their local currencies. As we have not elected hedge accounting as defined by GAAP, for these instruments, we record a mark-to-market gain or loss on

the hedging instruments in our results of operations at the end of each reporting period. In subsequent periods, the income statement impact of the mark-to-market adjustment is effectively offset when the inventory being hedged is sold. While these effects occur every reporting period, they are of much greater magnitude when there are sudden and significant changes in currency exchange rates during a short period of time. The mark-to-market adjustment on these hedges does not affect net sales, but it does affect cost of sales, operating margins and earnings.

**Cost of sales, including buying and occupancy costs:** Cost of sales, including buying and occupancy costs, as a percentage of net sales improved 0.8 percentage points to 71.9% for the second quarter of fiscal 2013 as compared to the same period last year. The improvement in this ratio for fiscal 2013 was primarily driven by an increase in merchandise margin of 1.1 percentage points. This ratio also reflected expense leverage on occupancy costs, offset by increased administrative costs (primarily incentive compensation accruals) and a negative impact of 0.1 percentage points due to the year-over-year change in the mark-to-market adjustment of inventory hedges. The increase in incentive compensation accruals was a result of our above-plan results through the first six months and expectations for the fiscal year. Cost of sales, including buying and occupancy costs, as a percentage of net sales, decreased 1.1 percentage point (1.0 percentage points on an adjusted basis) to 71.9% for the six months ended July 28, 2012 as compared to the same period last year. The decrease in this ratio was primarily due to the increase in merchandise margin of 1.0 percentage points. This ratio also reflected expense leverage on occupancy costs partially offset by increased administrative costs (primarily incentive compensation accruals).

**Selling, general and administrative expenses:** Selling, general and administrative expenses, as a percentage of net sales, decreased 0.4 percentage point to 16.5% for the quarter ended July 28, 2012 as compared to the same period last year, primarily due to expense leverage on our strong same store sales increase, particularly store payroll costs. The benefit of expense leverage was partially offset by costs associated with our growth initiatives (primarily for technology initiatives, data center and e-commerce development), as well as development of talent and increased accruals for incentive compensation.

Selling, general and administrative expenses, as a percentage of net sales, decreased 1.2 percentage points (0.6 percentage points on an adjusted basis) to 16.4% for the six months ended July 28, 2012 as compared to the same period last year. The improvement in the fiscal 2013 selling, general and administrative expense ratios was primarily due to expense leverage on our strong same store sales increase, particularly store payroll costs, partially offset by increased costs this year related to our growth initiatives. We anticipate general corporate expenses, which were up significantly in the first six months of fiscal 2013 to moderate in the remainder of the fiscal year on a year-over-year basis.

**Interest expense, net:** Interest expense, net for both the second quarter and six months of fiscal 2013 were relatively flat compared to the same periods last year. The components of interest expense, net are summarized below:

| Dollars in thousands  | Thirteen Weeks Ended |                  | Twenty-Six Weeks Ended |                  |
|-----------------------|----------------------|------------------|------------------------|------------------|
|                       | July 28,<br>2012     | July 30,<br>2011 | July 28,<br>2012       | July 30,<br>2011 |
| Interest expense      | \$ 13,062            | \$ 12,314        | \$ 25,397              | \$ 24,435        |
| Capitalized interest  | (988)                | (996)            | (1,731)                | (1,655)          |
| Interest (income)     | (2,892)              | (2,209)          | (5,657)                | (4,754)          |
| Interest expense, net | \$ 9,182             | \$ 9,109         | \$ 18,009              | \$ 18,026        |

**Income taxes:** The effective income tax rate was 38.3% for the second quarter this year, compared to the 37.7% effective income tax rate for last year's second quarter. The effective income tax rate for the six months ended July 28, 2012 was 38.4% as compared to 37.9% for last year's comparable period. The increases for both periods were primarily due to the expiration of the legislation allowing for the U.S. Work Opportunity Tax credit, a difference in the mix of earnings between our domestic and foreign segments, and a lower tax benefit received in fiscal 2013 from the reduction in the United Kingdom statutory tax rate than received in fiscal 2012's United Kingdom tax rate reduction.

**Net income and net income per share:** Net income for the second quarter of fiscal 2013 was \$421.1 million, or \$0.56 per diluted share, versus \$348.3 million, or \$0.45 per diluted share, in last year's second quarter. Foreign currency translation had an immaterial impact in the second quarter of fiscal 2013 compared to a \$0.01 benefit in the same period last year. Net income for the six months ended July 28, 2012 was \$840.3 million, or \$1.11 per diluted share, compared to \$614.3 million, or \$0.79 per diluted share in the same period last year. Adjusted diluted earnings per share for the first six months of fiscal 2013 increased 32% over the adjusted \$0.84 last year.

Our weighted average diluted shares outstanding affect the comparability of earnings per share. Our stock repurchases benefit our earnings per share. During the second quarter of fiscal 2013, we repurchased 7.1 million shares of our common stock at a cost of \$300 million. For the first six months of fiscal 2013, we repurchased 13.6 million shares of our common stock at a cost of \$550 million.

**Adjusted Financial Measures:** In addition to presenting certain financial measures for the first six months of fiscal 2012 in conformity with GAAP, we are also presenting them on an adjusted basis. We adjusted consolidated financial measures to exclude the effect of the A.J. Wright consolidation, including closing costs and additional operating losses related to the A.J. Wright stores closed in the first quarter of fiscal 2012 and the costs incurred by the Marmaxx and HomeGoods segments in that quarter to convert former A.J. Wright stores to their banners and hold grand re-opening events for these stores. Reconciliations of each of the adjusted financial measures for the fiscal 2012 six-month period to the financial measures in accordance with GAAP are provided below.

|   | Twenty-Six Weeks Ended<br>July 30, 2011<br>As reported |                   |                        | Twenty-Six Weeks Ended<br>July 30, 2011<br>As adjusted |                               |
|---|--|-------------------|------------------------|--|-------------------------------|
|   | U.S.\$   | % of Net<br>Sales | Adjustments            | U.S.\$*  | % of<br>Adjusted<br>Net Sales |
| Dollars in millions, except per share data          |  |                   |                        |  |                               |
| Net sales   | \$ 10,689  |                   | \$ (9) <sup>(1)</sup>  | \$ 10,679  |                               |
| Cost of sales, including buying and occupancy costs | 7,803  | 73.0%             | (16) <sup>(2)</sup>    | 7,787  | 72.9%                         |
| Gross profit margin                                 |  | 27.0%             |                        |  | 27.1%                         |
| Selling, general and administrative expenses        | 1,878  | 17.6%             | (63) <sup>(3)</sup>    | 1,816  | 17.0%                         |
| Income before provision for income taxes            | \$ 989   | 9.3%              | \$ 69                  | \$ 1,058   | 9.9%                          |
| Diluted earnings per share-Net Income               | \$ 0.79  |                   | \$ 0.05 <sup>(4)</sup> | \$ 0.84  |                               |

\* Figures may not cross-foot due to rounding.

- (1) Sales of A.J. Wright stores prior to closing.
- (2) Cost of sales, including buying and occupancy costs of A.J. Wright prior to closing (\$15 million) and applicable conversion costs of A.J. Wright stores converted to Marmaxx and HomeGoods banners (\$1 million).
- (3) Operating costs of A.J. Wright prior to closing and costs to close A.J. Wright stores not converted to other banners (\$44 million) and applicable conversion and grand re-opening costs for A.J. Wright stores converted to Marmaxx and HomeGoods banners (\$19 million).
- (4) Impact on earnings per share (computed using the effective income tax rate) of operating loss and closing costs of A.J. Wright stores (\$0.04 per share) and conversion and grand re-opening costs at Marmaxx and HomeGoods (\$0.02 per share), which together round to \$0.05 per share.

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We also adjusted the segment profit of our Marmaxx and HomeGoods segments to reflect the costs incurred to convert A.J. Wright stores to those banners and to hold grand re-openings in the first quarter of fiscal 2012. A reconciliation of adjusted segment margin, a non-GAAP financial measure, to segment margin as reported in accordance with GAAP for each of these segments is as follows:

|                          | Twenty-Six Weeks Ended   |                   |                   | Twenty-Six Weeks Ended   |                   |  |
|--------------------------|--------------------------|-------------------|-------------------|--------------------------|-------------------|--|
|                          | July 30, 2011            |                   |                   | July 30, 2011            |                   |  |
|                          | As reported              |                   |                   | As adjusted              |                   |  |
|                          | U.S.\$<br>in<br>Millions | % of Net<br>Sales | Adjustments       | U.S.\$<br>in<br>Millions | % of Net<br>Sales |  |
| Marmaxx segment profit   | \$ 970                   | 13.5%             | 17 <sup>(1)</sup> | \$ 987                   | 13.7%             |  |
| HomeGoods segment profit | \$ 83                    | 8.1%              | 3 <sup>(2)</sup>  | \$ 86                    | 8.5%              |  |

(1) Conversion costs and grand re-opening costs for A.J. Wright stores converted to a T.J. Maxx or Marshalls store.

(2) Conversion costs and grand re-opening costs for A.J. Wright stores converted to a HomeGoods store.

Adjusted financial measures are non-GAAP financial measures. We believe that the presentation of adjusted financial measures provides additional information on comparisons between periods including underlying trends of our business by excluding these items that affect overall comparability. We use these adjusted measures in making financial, operating and planning decisions and in evaluating our performance, and our Board of Directors uses them in assessing our business and making compensation decisions. Non-GAAP financial measures should be considered in addition to, and not as an alternative for, our reported results prepared in accordance with GAAP.

**Segment information:** We operate four business segments. In the United States, our two segments are Marmaxx (T.J. Maxx and Marshalls stores) and HomeGoods. Our TJX Canada segment operates our stores in Canada (Winners, HomeSense and Marshalls), and our TJX Europe segment operates our stores in Europe (T.K. Maxx and HomeSense). (A.J. Wright ceased to be a segment following its consolidation.) We evaluate the performance of our segments based on segment profit or loss, which we define as pre-tax income or loss before general corporate expense and interest expense. Segment profit or loss, as we define the term, may not be comparable to similarly titled measures used by other entities. The terms segment margin or segment profit margin are used to describe segment profit or loss as a percentage of net sales. These measures of performance should not be considered an alternative to net income or cash flows from operating activities as an indicator of our performance or as a measure of liquidity.

Presented below is selected financial information related to our business segments:

**U.S. Segments:**

**Marmaxx**

| Dollars in millions                                    | Thirteen Weeks Ended |                  | Twenty-Six Weeks Ended |                  |
|--|----------------------|------------------|------------------------|------------------|
|  | July 28,<br>2012     | July 30,<br>2011 | July 28,<br>2012       | July 30,<br>2011 |
| Net sales  | \$ 3,976.1           | \$ 3,653.6       | \$ 7,865.1             | \$ 7,178.8       |
| Segment profit   | \$ 581.4             | \$ 478.9         | \$ 1,186.0             | \$ 969.9         |
| Segment profit as a percentage of net sales            | 14.6%                | 13.1%            | 15.1%                  | 13.5%            |
| Adjusted segment profit as a percentage of net sales*  | n/a                  | n/a              | n/a                    | 13.7%            |
| Percent increase in same store sales                   | 7%                   | 5%               | 7%                     | 5%               |
| Stores in operation at end of period                   |                      |                  |                        |                  |
| T.J. Maxx  |                      |                  | 1,005                  | 963              |
| Marshalls  |                      |                  | 891                    | 875              |
| <b>Total Marmaxx</b>                                   |                      |                  | <b>1,896</b>           | <b>1,838</b>     |
| Selling square footage at end of period (in thousands) |                      |                  |                        |                  |
| T.J. Maxx  |                      |                  | 23,311                 | 22,439           |

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|               |        |        |
|---------------|--------|--------|
| Marshalls     | 22,091 | 21,767 |
| Total Marmaxx | 45,402 | 44,206 |

\* See Adjusted Financial Measures above.



Net sales for Marmaxx increased 9% for the second quarter of fiscal 2013 and increased 10% for the six-month period as compared to the comparable periods last year. Same store sales for Marmaxx were up 7% in both the second quarter and the first six months of fiscal 2013, on top of a 5% increase for the comparable periods last year.

Same store sales growth at Marmaxx for both the second quarter and six-months ended July 28, 2012 were driven by significant growth in customer traffic. Geographically, same store sales were strong throughout the country with Florida and the Midwest performing above the chain average. Additionally, sales were strong in both apparel and home fashions.

Segment profit margin increased to 14.6% for the second quarter of fiscal 2013 compared to 13.1% for the same period last year. The improvements in segment profit for the second quarter were primarily due to an increase of 0.7 percentage points in merchandise margin, as well as expense leverage on the strong same store sales growth, particularly in occupancy and store payroll costs. Segment margin increased to 15.1% for the six months ended July 28, 2012 compared to 13.5% for the same period last year. On an adjusted basis, segment margin increased 1.4 percentage points. The improvement in segment profit for the six month period was primarily due to increase of 0.4 percentage points in merchandise margin, as well as expense leverage on the strong same store sales growth, particularly in occupancy and store payroll costs.

We believe our store remodel program has benefited our sales in this segment. As a result of the remodel program and our new store openings we expect to have approximately 75% of Marmaxx's stores in the new prototype by the end of the fiscal year.

### HomeGoods

| Dollars in millions                                    | Thirteen Weeks Ended |                  | Twenty-Six Weeks Ended |                  |
|--|----------------------|------------------|------------------------|------------------|
|  | July 28,<br>2012     | July 30,<br>2011 | July 28,<br>2012       | July 30,<br>2011 |
| Net sales  | \$ 597.7             | \$ 515.3         | \$ 1,193.4             | \$ 1,018.6       |
| Segment profit   | \$ 60.5              | \$ 37.5          | \$ 130.0               | \$ 82.9          |
| Segment profit as a percentage of net sales            | 10.1%                | 7.3%             | 10.9%                  | 8.1%             |
| Adjusted segment profit as a percentage of net sales*  | n/a                  | n/a              | n/a                    | 8.5%             |
| Percent increase in same store sales                   | 9%                   | 3%               | 9%                     | 4%               |
| Stores in operation at end of period                   |                      |                  | 393                    | 366              |
| Selling square footage at end of period (in thousands) |                      |                  | 7,774                  | 7,231            |

\* See Adjusted Financial Measures above.

HomeGoods net sales increased 16% in the second quarter of fiscal 2013 compared to the same period last year, and 17% for the six months of fiscal 2013 over the same period last year. Same store sales increased 9% for both the second quarter and six months ended July 28, 2012, driven by continued growth in customer traffic, and on top of same store sales increases of 3% in last year's second quarter and 4% in last year's six-month period.

Segment margin increased to 10.1% for the second quarter of fiscal 2013 compared to 7.3% for the same period last year. Segment profit margin for the six months ended July 28, 2012 increased 2.8 percentage points to 10.9%, compared to 8.1% for the same period last year. On an adjusted basis, segment margin increased 2.4 percentage points for the six month period. The growth in segment margin for both the quarter and year-to-date periods was driven by expense leverage on most expense categories as a result of strong same store sales growth, as well as an increase in merchandise margin.

### A.J. Wright

We completed the consolidation of the A.J. Wright division in the first quarter of fiscal 2012, closing the remaining stores not being converted to other banners. These closing costs (primarily lease-related obligations) and A.J. Wright operating losses totaled \$49.3 million and were reported as an A.J. Wright segment loss in the first quarter of fiscal 2012.

Due to the anticipated migration of customers to other chains, A.J. Wright was not treated as a discontinued operation for financial reporting purposes.

**International Segments:**

***TJX Canada***

| U.S. Dollars in millions                               | Thirteen Weeks Ended |                  | Twenty-Six Weeks Ended |                  |
|--|----------------------|------------------|------------------------|------------------|
|  | July 28,<br>2012     | July 30,<br>2011 | July 28,<br>2012       | July 30,<br>2011 |
| Net sales  | \$ 660.7             | \$ 637.7         | \$ 1,300.9             | \$ 1,229.8       |
| Segment profit   | \$ 92.7              | \$ 92.3          | \$ 163.7               | \$ 128.4         |
| Segment profit as a percentage of net sales            | 14.0%                | 14.5%            | 12.6%                  | 10.4%            |
| Percent increase (decrease) in same store sales        | 5%                   | (3)%             | 6%                     | (3)%             |
| Stores in operation at end of period                   |                      |                  |                        |                  |
| Winners  |                      |                  | 220                    | 216              |
| HomeSense  |                      |                  | 87                     | 82               |
| Marshalls  |                      |                  | 12                     | 5                |
| <b>Total</b>   |                      |                  | <b>319</b>             | <b>303</b>       |
| Selling square footage at end of period (in thousands) |                      |                  |                        |                  |
| Winners  |                      |                  | 5,076                  | 4,995            |
| HomeSense  |                      |                  | 1,682                  | 1,594            |
| Marshalls  |                      |                  | 312                    | 132              |
| <b>Total</b>   |                      |                  | <b>7,070</b>           | <b>6,721</b>     |

Net sales for TJX Canada increased 4% for the second quarter and increased 6% for the six-month period ended July 28, 2012 compared to the respective periods last year. Currency exchange translation negatively impacted second quarter sales growth by approximately 5 percentage points and negatively impacted six-month sales growth by approximately 4 percentage points, as compared to the respective periods last year. Same store sales increased 5% for the second quarter of fiscal 2013 and 6% for the six-months ended July 28, 2012

Due to the effects of foreign currency, segment profit decreased to 14.0% for the second quarter ended July 28, 2012 compared to 14.5% last year. Segment profit margin for this year's second quarter benefited from improvement in merchandise margin and expense leverage on same store sales growth over the prior year's quarter, but foreign currency negatively affected the year-over-year comparison by 1.3 percentage points. The negative impact due to foreign currency included a \$5 million decrease in this year's second quarter segment profit due to foreign currency translation and the mark-to-market adjustment on inventory-related hedges which, on a year-over-year comparison, negatively impacted this year's second quarter segment profit by \$8 million.

Segment profit increased \$35.3 million to \$163.7 million for the fiscal 2013 six-month period. The impact of foreign currency translation decreased segment profit by \$6 million in the fiscal 2013 six-month period and the mark-to-market adjustment on inventory-related hedges decreased segment profit by \$2 million in the first six months of fiscal 2013, compared to a decrease of \$7 million in the same period last year. The increase in segment margin for the six months ended July 28, 2012 as compared to last year's six-month period was primarily due to improvement in merchandise margin and expense leverage on the same store sales, primarily occupancy costs.

**TJX Europe**

| U.S. Dollars in millions                               | Thirteen Weeks Ended |                  | Twenty-Six Weeks Ended |                  |
|--|----------------------|------------------|------------------------|------------------|
|  | July 28,<br>2012     | July 30,<br>2011 | July 28,<br>2012       | July 30,<br>2011 |
| Net sales  | \$ 711.1             | \$ 661.7         | \$ 1,384.2             | \$ 1,252.2       |
| Segment profit (loss)                                  | \$ 24.7              | \$ 7.3           | \$ 36.5                | \$ (24.0)        |
| Segment profit (loss) as a percentage of net sales     | 3.5%                 | 1.1%             | 2.6%                   | (1.9)%           |
| Percent increase (decrease) in same store sales        | 10%                  | 0%               | 11%                    | (2)%             |
| Stores in operation at end of period                   |                      |                  |                        |                  |
| T.K. Maxx  |                      |                  | 338                    | 322              |
| HomeSense  |                      |                  | 24                     | 24               |
| Total  |                      |                  | 362                    | 346              |
| Selling square footage at end of period (in thousands) |                      |                  |                        |                  |
| T.K. Maxx  |                      |                  | 7,741                  | 7,384            |
| HomeSense  |                      |                  | 402                    | 402              |
| Total  |                      |                  | 8,143                  | 7,786            |

Net sales for TJX Europe increased 7% for the second quarter of fiscal 2013 and 11% for the six months ended July 28, 2012 compared to the same periods last year. Currency translation negatively impacted the fiscal 2013 results for both periods, decreasing net sales in the second quarter by \$44 million and in the six-month period by \$67 million. Same store sales increased 10% in the second quarter of fiscal 2013 compared to being flat a year earlier and increased 11% for the six months ended July 28, 2012, compared to being down 2% in the same period last year. We believe the improvement in fiscal 2013 primarily reflected the results of our improved execution of off-price fundamentals.

Segment profit for the second quarter of fiscal 2013 was \$24.7 million compared to \$7.3 million last year. The mark-to-market adjustment on inventory-related hedges increased segment profit in the second quarter by \$3 million, compared to an increase of \$2 million in the same period last year. For the six months ended July 28, 2012, segment profit was \$36.5 million, compared to segment loss of \$24.0 million in the same period last year. For the six months ended July 28, 2012, the impact of foreign currency translation decreased segment profit by \$2 million and the mark-to-market adjustment on inventory-related hedges decreased segment profit by \$1 million compared to \$1 million increase of segment loss last year. The increases in segment margin for both the second quarter and six months ended July 28, 2012, as compared to last year's comparable periods, were driven by strong growth in merchandise margin as well as expense leverage on the strong same store sales growth, primarily occupancy costs. These improvements were partially offset by an increase in the accrual for our incentive compensation plans as a result of our above-plan results and estimates for the full year.

**General corporate expense**

| Dollars in millions       | Thirteen Weeks Ended |                  | Twenty-Six Weeks Ended |                  |
|---------------------------|----------------------|------------------|------------------------|------------------|
|                           | July 28,<br>2012     | July 30,<br>2011 | July 28,<br>2012       | July 30,<br>2011 |
| General corporate expense | \$ 67.3              | \$ 47.5          | \$ 133.9               | \$ 100.8         |

General corporate expense for segment reporting purposes represents those costs not specifically related to the operations of our business segments and is included in selling, general and administrative expenses. The increase in general corporate expense for this year's second quarter and year-to-date period over the prior year's comparable periods was primarily due to our investment in systems and costs related to initiatives in support of our growth as well as an increase in the accrual for our incentive compensation plans. General corporate expense for the six months ended July 28, 2012 also included a \$10 million contribution to The TJX Foundation made in the first quarter of fiscal 2013.

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**Analysis of Financial Condition**

*Liquidity and Capital Resources*

Net cash provided by operating activities was \$1,308 million for the six months ended July 28, 2012, an increase of \$982 million from the \$326 million provided in the six months ended July 30, 2011. Net income plus the non-cash impact of depreciation provided cash of \$1,087 million in the first six months of fiscal 2013 compared to \$851 million in the same period last year, an increase of \$236 million. The change in merchandise inventory, net of the related change in accounts payable, resulted in a source of cash of \$159 million in the first six months of fiscal 2013 compared to a use of cash of \$352 million in fiscal 2012. This favorable impact on cash in the first six months of fiscal 2013 was a result a reduction in consolidated inventories on a per store basis, including inventories in the warehouses than in the same period a year earlier. Changes in current income taxes payable decreased cash by \$10 million in the first six months of fiscal 2013 compared to a decrease of \$67 million in the same period in fiscal 2012, which reflected the higher income tax provision for the fiscal 2013 six-month period as compared to last year. In addition this year's cash flow was favorably impacted by \$79 million due to the timing of rental payments and by \$90 million due to the change in accrued expenses and other liabilities.

Investing activities in the first six months of fiscal 2013 primarily reflected property additions for new stores, store improvements and renovations and investment in our home office and our distribution network. Cash outflows for property additions amounted to \$439 million in the six months ended July 28, 2012 and July 30, 2011. In the first quarter of fiscal 2013, we purchased additional office space for approximately \$62.5 million, which was included in the above cash outflows. We anticipate that capital spending for fiscal 2013 will now approximate \$1 billion, which includes the purchase of our Framingham home office early in the third quarter of fiscal 2013. We also purchased short-term investments that had initial maturities in excess of 90 days which, per our policy, are not classified as cash on the balance sheets presented. In the first six months of fiscal 2013, we purchased \$137 million in these short-term investments, compared to \$56 million in the same period in fiscal 2012. Additionally, \$54 million of these short-term investments were sold or matured during the six months of fiscal 2013 and fiscal 2012.

Cash flows from financing activities resulted in cash outflows of \$667 million in the first six months of fiscal 2013, compared to cash outflows of \$671 million in the same period last year. We spent \$550 million to repurchase and retire 13.6 million shares in fiscal 2013 and \$673 million to repurchase and retire 26.2 million shares in the same period of fiscal 2012 under our stock repurchase programs. We record the purchase of our stock on a settlement basis, and the amounts reflected in the financial statements may vary from the above due to the timing of the settlement of our repurchases. As of July 28, 2012, \$1,675 million was available for purchase under the stock repurchase program announced in February 2012. We currently plan to repurchase a total of approximately \$1.2 billion to \$1.3 billion of stock under our stock repurchase programs in fiscal 2013. We determine the timing and amount of repurchases based on our assessment of various factors, including, among others, excess cash flow, liquidity, economic and market conditions, business needs, including result of and prospects for our business, legal requirements and other factors. The timing and amount of these purchases may change. Financing activities also included \$61 million of proceeds from the exercise of stock options in the first six months of fiscal 2013 versus \$111 million in proceeds in last year's first quarter. Dividends paid on common stock in the first six months of fiscal 2013 were \$156 million versus \$132 million in the same period last year.

We traditionally have funded our working capital requirements, including for seasonal merchandise, primarily through cash generated from operations, supplemented, as needed, by short-term bank borrowings and the issuance of commercial paper. We believe our existing cash and cash equivalents, internally generated funds and our credit facilities, described in Note H to the consolidated financial statements, are more than adequate to meet our operating needs over the next fiscal year.

**Recently Issued Accounting Pronouncements**

As discussed in Note A to our unaudited consolidated financial statements included in this Quarterly Report on Form 10-Q, there were no recently issued accounting standards which we expect to have a material impact on our consolidated financial statements.

Various statements made in this Quarterly Report on Form 10-Q are forward-looking and involve a number of risks and uncertainties. All statements that address activities, events or developments that we intend, expect or believe may occur in the future are forward-looking statements. The following are some of the factors that could cause actual results to differ materially from the forward-looking statements: buying and inventory management; operational expansion and management of large size and scale; customer trends and preferences; market, banner, geographic and category expansion; marketing, advertising and promotional programs; competition; personnel recruitment and retention; global economic conditions and consumer spending; data security; information systems and technology; seasonal influences; adverse or unseasonable weather; serious disruptions and catastrophic events; corporate and banner reputation; merchandise quality and safety; international operations; merchandise importing; commodity pricing; foreign currency exchange rates; fluctuations in quarterly operating results; market expectations; acquisitions and divestitures; compliance with laws, regulations and orders; changes in laws and regulations; outcomes of litigation, legal matters and proceedings; tax matters; real estate activities; cash flow and other factors that may be described in our filings with the Securities and Exchange Commission, including our most recent Annual Report on Form 10-K filed with the Securities and Exchange Commission. We do not undertake to publicly update or revise our forward-looking statements even if experience or future changes make it clear that any projected results expressed or implied in such statements will not be realized.

**Item 3. Quantitative and Qualitative Disclosures about Market Risk.**

There have been no material changes in our primary risk exposures or management of market risks from those disclosed in our Form 10-K for the fiscal year ended January 28, 2012.

**Item 4. Controls and Procedures.**

We have carried out an evaluation, under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures as of July 28, 2012 pursuant to Rules 13a-15(b) and 15d-15(b) of the Securities Exchange Act of 1934, as amended (the Act). Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures are effective at the reasonable assurance level in ensuring that information required to be disclosed by us in the reports that we file or submit under the Act is (i) recorded, processed, summarized and reported, within the time periods specified in the Securities and Exchange Commission's rules and forms; and (ii) accumulated and communicated to our management, including our principal executive and principal financial officers, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosures. Management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving their objectives and management necessarily applies its judgment in evaluating the cost-benefit relationship of implementing controls and procedures.

There were no changes in our internal control over financial reporting, (as defined in Rules 13a-15(f) and 15d-15(f) under the Act) during the fiscal quarter ended July 28, 2012 identified in connection with the evaluation by our management, including our Chief Executive Officer and Chief Financial Officer that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

**PART II OTHER INFORMATION**

**Item 1. Legal Proceedings.**

Not applicable

**Item 1A. Risk Factors.**

There have been no material changes to the risk factors disclosed in the Risk Factors section of our Annual Report on Form 10-K for the year ended January 28, 2012, as filed with the SEC on March 27, 2012.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.**

*Information on Share Repurchases*

All share and per share information has been retroactively adjusted to reflect the two-for-one stock split in the form of a stock dividend in February 2012.

The number of shares of common stock repurchased by TJX during the second quarter of fiscal 2013 and the average price paid per share are as follows:

|  | Total<br>Number of Shares<br>Repurchased <sup>(1)</sup><br>(a) | Average Price Paid<br>Per Share <sup>(2)</sup><br>(b) | Total Number of Shares<br>Purchased as Part<br>of a<br>Publicly<br>Announced<br>Plan or Program <sup>(3)</sup><br>(c) | Maximum Number (or<br>Approximate Dollar<br>Value) of Shares that<br>May Yet be<br>Purchased<br>Under the Plans or<br>Programs<br>(d) |
|--|--|---|---|---|
| April 29, 2012 through May 26,<br>2012 | 2,181,785  | \$ 41.25  | 2,181,785   | \$ 1,884,597,377  |
| May 27, 2012 through June 30 2012      | 2,852,182  | \$ 42.03  | 2,852,182   | \$ 1,764,718,419  |
| July 1, 2012 through July 28, 2012     | 2,034,377  | \$ 44.24  | 2,034,377   | \$ 1,674,718,470  |
| Total:                                 | 7,068,344  |   | 7,068,344   |   |

- (1) Consists of shares repurchased under publicly announced stock repurchase programs.
- (2) Average price paid per share includes commissions for the shares repurchased under stock repurchase programs.
- (3) During the first quarter of fiscal 2013, we completed a \$1 billion stock repurchase program announced in February 2011 and initiated a \$2 billion stock repurchase program announced in February 2012. Under this new program, we repurchased a total of 7.7 million shares of common stock (including 7.1 million in shares in the second quarter) at a cost of \$325 million.

**Item 6. Exhibits**

- 10.1 Employment Agreement dated as of June 13, 2012 between Bernard Cammarata and The TJX Companies, Inc.
  
- 31.1 Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
  
- 31.2 Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
  
- 32.1 Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
  
- 32.2 Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
  
- 101 The following materials from The TJX Companies, Inc.'s Quarterly Report on Form 10-Q for the quarter ended July 28, 2012, formatted in XBRL (Extensible Business Reporting Language): (i) the Consolidated Statements of Income, (ii) the Consolidated Balance Sheets, (iii) the Consolidated Statements of Cash Flows, (iv) the Consolidated Statement of Shareholders' Equity, and (v) Notes to Consolidated Financial Statements.

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934 the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

THE TJX COMPANIES, INC.  
(Registrant)

Date: August 24, 2012

By /s/ Scott Goldenberg  
Scott Goldenberg, Chief Financial Officer  
(Principal Financial and Accounting Officer)



**EXHIBIT INDEX**

| <b>Exhibit Number</b> | <b>Description of Exhibit</b>  |
|-----------------------|--|
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