

ALLEGHENY TECHNOLOGIES INC

Form 10-Q

May 06, 2013

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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

x **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the Quarterly Period Ended March 31, 2013

OR

.. **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the Transition Period From \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 1-12001

**ALLEGHENY TECHNOLOGIES INCORPORATED**

(Exact name of registrant as specified in its charter)

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**Delaware**  
(State or other jurisdiction of  
incorporation or organization)

**25-1792394**  
(I.R.S. Employer  
Identification No.)

**1000 Six PPG Place**

**Pittsburgh, Pennsylvania**  
(Address of Principal Executive Offices)

**15222-5479**  
(Zip Code)

**(412) 394-2800**  
(Registrant's telephone number, including area code)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the Registrant submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer   
Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company   
Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

At April 30, 2013, the registrant had outstanding 107,954,571 shares of its Common Stock.

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ALLEGHENY TECHNOLOGIES INCORPORATED

SEC FORM 10-Q

Quarter Ended March 31, 2013

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**Table of Contents****PART I. FINANCIAL INFORMATION****Item 1. Financial Statements****Allegheny Technologies Incorporated and Subsidiaries****Consolidated Balance Sheets***(In millions, except share and per share amounts)**(Current period unaudited)*

|   | March 31,<br>2013 | December 31,<br>2012 |
|---|-------------------|----------------------|
| <b>ASSETS</b>   |                   |                      |
| <b>Current Assets:</b>  |                   |                      |
| Cash and cash equivalents   | \$ 138.0          | \$ 304.6             |
| Accounts receivable, net of allowances for doubtful accounts of \$5.3 and \$5.5 as of March 31, 2013 and December 31, 2012  | 681.5             | 613.3                |
| Inventories, net  | 1,537.5           | 1,536.6              |
| Prepaid expenses and other current assets   | 89.4              | 56.1                 |
| <b>Total Current Assets</b>   | <b>2,446.4</b>    | <b>2,510.6</b>       |
| Property, plant and equipment, net  | 2,597.2           | 2,559.9              |
| Cost in excess of net assets acquired   | 736.3             | 740.1                |
| Deferred income taxes   | 31.3              | 71.5                 |
| Other assets  | 363.1             | 365.7                |
| <b>Total Assets</b>   | <b>\$ 6,174.3</b> | <b>\$ 6,247.8</b>    |
| <b>LIABILITIES AND EQUITY</b>   |                   |                      |
| <b>Current Liabilities:</b>   |                   |                      |
| Accounts payable  | \$ 479.4          | \$ 499.9             |
| Accrued liabilities   | 280.0             | 330.5                |
| Deferred income taxes   | 36.6              | 24.0                 |
| Short term debt and current portion of long-term debt   | 17.1              | 17.1                 |
| <b>Total Current Liabilities</b>  | <b>813.1</b>      | <b>871.5</b>         |
| Long-term debt  | 1,462.0           | 1,463.0              |
| Accrued postretirement benefits   | 487.8             | 495.2                |
| Pension liabilities   | 713.7             | 721.1                |
| Other long-term liabilities   | 101.0             | 109.9                |
| <b>Total Liabilities</b>  | <b>3,577.6</b>    | <b>3,660.7</b>       |
| <b>Equity:</b>  |                   |                      |
| <b>ATI Stockholders Equity:</b>   |                   |                      |
| Preferred stock, par value \$0.10: authorized- 50,000,000 shares; issued-none   |                   |                      |
| Common stock, par value \$0.10: authorized-500,000,000 shares; issued-109,695,171 shares at March 31, 2013 and December 31, 2012; outstanding- 107,957,803 shares at March 31, 2013 and 107,398,963 shares at December 31, 2012 | 11.0              | 11.0                 |
| Additional paid-in capital  | 1,168.5           | 1,181.7              |
| Retained earnings   | 2,404.9           | 2,427.6              |

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|  |                   |                   |
|--|-------------------|-------------------|
| Treasury stock: 1,737,368 shares at March 31, 2013 and 2,296,208 shares at December 31, 2012 | (81.1)            | (111.3)           |
| Accumulated other comprehensive loss, net of tax   | (1,016.2)         | (1,029.4)         |
| <b>Total ATI stockholders equity</b>   | <b>2,487.1</b>    | <b>2,479.6</b>    |
| <b>Noncontrolling interests</b>  | <b>109.6</b>      | <b>107.5</b>      |
| <b>Total Equity</b>  | <b>2,596.7</b>    | <b>2,587.1</b>    |
| <b>Total Liabilities and Equity</b>  | <b>\$ 6,174.3</b> | <b>\$ 6,247.8</b> |

The accompanying notes are an integral part of these statements.

**Table of Contents****Allegheny Technologies Incorporated and Subsidiaries****Consolidated Statements of Income***(In millions, except per share amounts)**(Unaudited)*

|  | <b>Three Months Ended<br/>March 31,</b> |                   |
|--|---|-------------------|
|  | <b>2013</b>                             | <b>2012</b>       |
| <b>Sales</b>   | <b>\$ 1,179.4</b>                       | <b>\$ 1,352.5</b> |
| Costs and expenses:  |   |                   |
| Cost of sales  | 1,065.1                                 | 1,145.5           |
| Selling and administrative expenses                            | 85.7                                    | 103.4             |
| Income before interest, other income and income taxes          | 28.6                                    | 103.6             |
| Interest expense, net  | (14.4)                                  | (19.9)            |
| Other income, net  | 1.1                                     | 0.4               |
| Income before income tax provision                             | 15.3                                    | 84.1              |
| Income tax provision   | 3.7                                     | 25.8              |
| <b>Net income</b>  | <b>11.6</b>                             | <b>58.3</b>       |
| Less: Net income attributable to noncontrolling interests      | 1.6                                     | 2.1               |
| <b>Net income attributable to ATI</b>                          | <b>\$ 10.0</b>                          | <b>\$ 56.2</b>    |
| <b>Basic net income attributable to ATI per common share</b>   | <b>\$ 0.09</b>                          | <b>\$ 0.53</b>    |
| <b>Diluted net income attributable to ATI per common share</b> | <b>\$ 0.09</b>                          | <b>\$ 0.50</b>    |
| <b>Dividends declared per common share</b>                     | <b>\$ 0.18</b>                          | <b>\$ 0.18</b>    |

The accompanying notes are an integral part of these statements.

**Table of Contents****Allegheny Technologies Incorporated and Subsidiaries****Consolidated Statements of Comprehensive Income***(In millions)**(Unaudited)*

|   | <b>Three Months Ended<br/>March 31,</b> |                |
|---|---|----------------|
|   | <b>2013</b>                             | <b>2012</b>    |
| <b>Net income</b>   | <b>\$ 11.6</b>                          | <b>\$ 58.3</b> |
| Currency translation adjustment                                     |   |                |
| Unrealized net change arising during the period                     | (13.0)                                  | 9.4            |
| Unrealized holding gain on securities                               |   |                |
| Net gain arising during the period                                  | 0.1                                     | 0.1            |
| Derivatives   |   |                |
| Net derivatives gain (loss) on hedge transactions                   | 13.1                                    | (18.2)         |
| Reclassification to net income of net realized gain                 | 0.7                                     | 2.5            |
| Income taxes on derivative transactions                             | 5.4                                     | (6.0)          |
| Total   | 8.4                                     | (9.7)          |
| Postretirement benefit plans  |   |                |
| Amortization of net actuarial loss                                  | 33.5                                    | 29.9           |
| Prior service cost  |   |                |
| Amortization to net income of net prior service cost (credits)      | (3.8)                                   | (2.9)          |
| Income taxes on postretirement benefit plans                        | 11.5                                    | 10.3           |
| Total   | 18.2                                    | 16.7           |
| Other comprehensive income, net of tax                              | 13.7                                    | 16.5           |
| <b>Comprehensive income</b>   | <b>25.3</b>                             | <b>74.8</b>    |
| Less: Comprehensive income attributable to noncontrolling interests | 2.1                                     | 2.7            |
| <b>Comprehensive income attributable to ATI</b>                     | <b>\$ 23.2</b>                          | <b>\$ 72.1</b> |

**Table of Contents****Allegheny Technologies Incorporated and Subsidiaries****Consolidated Statements of Cash Flows***(In millions)**(Unaudited)*

|   | <b>Three Months Ended<br/>March 31,</b> |                 |
|---|---|-----------------|
|   | <b>2013</b>                             | <b>2012</b>     |
| <b>Operating Activities:</b>  |   |                 |
| Net income  | \$ 11.6                                 | \$ 58.3         |
| Adjustments to reconcile net income to net cash used in operating activities: |   |                 |
| Depreciation and amortization   | 48.5                                    | 48.0            |
| Deferred taxes  | 36.0                                    | (12.0)          |
| Changes in operating asset and liabilities:                                   |   |                 |
| Inventories   | (0.9)                                   | (127.1)         |
| Accounts receivable   | (68.2)                                  | (44.0)          |
| Accounts payable  | (20.4)                                  | 15.2            |
| Retirement benefits   | 16.6                                    | 11.5            |
| Accrued income taxes  | (31.9)                                  | 26.8            |
| Accrued liabilities and other   | (48.7)                                  | 5.1             |
| <b>Cash used in operating activities</b>                                      | <b>(57.4)</b>                           | <b>(18.2)</b>   |
| <b>Investing Activities:</b>  |   |                 |
| Purchases of property, plant and equipment                                    | (86.9)                                  | (69.9)          |
| Asset disposals and other   | 0.7                                     | 0.9             |
| <b>Cash used in investing activities</b>                                      | <b>(86.2)</b>                           | <b>(69.0)</b>   |
| <b>Financing Activities:</b>  |   |                 |
| Payments on long-term debt and capital leases                                 | (0.1)                                   |                 |
| Net repayments under credit facilities  |   | (1.4)           |
| Dividends paid to shareholders  | (19.2)                                  | (19.1)          |
| Taxes on share-based compensation   | 2.6                                     | 0.5             |
| Exercises of stock options and other  | 0.4                                     | 0.2             |
| Shares repurchased for income tax withholding on share-based compensation     | (6.7)                                   | (23.3)          |
| <b>Cash used in financing activities</b>                                      | <b>(23.0)</b>                           | <b>(43.1)</b>   |
| <b>Decrease in cash and cash equivalents</b>                                  | <b>(166.6)</b>                          | <b>(130.3)</b>  |
| <b>Cash and cash equivalents at beginning of period</b>                       | <b>304.6</b>                            | <b>380.6</b>    |
| <b>Cash and cash equivalents at end of period</b>                             | <b>\$ 138.0</b>                         | <b>\$ 250.3</b> |

The accompanying notes are an integral part of these statements.



**Table of Contents****Allegheny Technologies Incorporated and Subsidiaries****Statements of Changes in Consolidated Equity***(In millions, except per share amounts)**(Unaudited)*

|   | ATI Stockholders |                       |                   |                   |   |                                  | Total<br>Equity   |
|---|------------------|-----------------------|-------------------|-------------------|---|----------------------------------|-------------------|
|   | Common           | Additional<br>Paid-In | Retained          | Treasury          | Accumulated<br>Other<br>Comprehensive<br>Income<br>(Loss) | Non-<br>controlling<br>Interests |                   |
|   | Stock            | Capital               | Earnings          | Stock             |   |                                  |                   |
| Balance, December 31, 2011                        | \$ 11.0          | \$ 1,207.1            | \$ 2,361.5        | \$ (162.7)        | \$ (941.6)  | \$ 96.3                          | \$ 2,571.6        |
| <b>Net income</b>                                 |                  |                       | <b>56.2</b>       |                   |   | <b>2.1</b>                       | <b>58.3</b>       |
| Other comprehensive income                        |                  |                       |                   |                   | 15.9  | 0.6                              | 16.5              |
| Cash dividends on common stock (\$0.18 per share) |                  |                       | (19.1)            |                   |   |                                  | (19.1)            |
| Dividends declared to noncontrolling interest     |                  |                       |                   |                   |   | (0.1)                            | (0.1)             |
| Employee stock plans                              |                  | (45.7)                | (3.7)             | 36.1              |   |                                  | (13.3)            |
| <b>Balance, March 31, 2012</b>                    | <b>\$ 11.0</b>   | <b>\$ 1,161.4</b>     | <b>\$ 2,394.9</b> | <b>\$ (126.6)</b> | <b>\$ (925.7)</b>   | <b>\$ 98.9</b>                   | <b>\$ 2,613.9</b> |
| Balance, December 31, 2012                        | \$ 11.0          | \$ 1,181.7            | \$ 2,427.6        | \$ (111.3)        | \$ (1,029.4)  | \$ 107.5                         | \$ 2,587.1        |
| <b>Net income</b>                                 |                  |                       | <b>10.0</b>       |                   |   | <b>1.6</b>                       | <b>11.6</b>       |
| Other comprehensive income                        |                  |                       |                   |                   | 13.2  | 0.5                              | 13.7              |
| Cash dividends on common stock (\$0.18 per share) |                  |                       | (19.2)            |                   |   |                                  | (19.2)            |
| Employee stock plans                              |                  | (13.2)                | (13.5)            | 30.2              |   |                                  | 3.5               |
| <b>Balance, March 31, 2013</b>                    | <b>\$ 11.0</b>   | <b>\$ 1,168.5</b>     | <b>\$ 2,404.9</b> | <b>\$ (81.1)</b>  | <b>\$ (1,016.2)</b>                                       | <b>\$ 109.6</b>                  | <b>\$ 2,596.7</b> |

The accompanying notes are an integral part of these statements.

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**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

Unaudited

**Note 1. Accounting Policies**

The interim consolidated financial statements include the accounts of Allegheny Technologies Incorporated and its subsidiaries. Unless the context requires otherwise, Allegheny Technologies, ATI and the Company refer to Allegheny Technologies Incorporated and its subsidiaries.

These unaudited consolidated financial statements have been prepared in accordance with U.S. generally accepted accounting principles for interim financial information and with the instructions for Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and note disclosures required by U.S. generally accepted accounting principles for complete financial statements. In management's opinion, all adjustments (which include only normal recurring adjustments) considered necessary for a fair presentation have been included. These unaudited consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Company's 2012 Annual Report on Form 10-K. The results of operations for these interim periods are not necessarily indicative of the operating results for any future period. The December 31, 2012 financial information has been derived from the Company's audited financial statements.

**New Accounting Pronouncements Adopted**

In January 2013, the Company adopted changes issued by the Financial Accounting Standards Board (FASB) to the disclosure of offsetting assets and liabilities. These changes require an entity to disclose both gross information and net information about both instruments and transactions eligible for offset in the statement of financial position and instruments and transactions subject to an agreement similar to a master netting arrangement. The enhanced disclosures will enable users of an entity's financial statements to understand and evaluate the effect or potential effect of master netting arrangements on an entity's financial position, including the effect or potential effect of rights of setoff associated with certain financial instruments and derivative instruments. Other than the additional disclosure requirements, the adoption of these changes had no impact on the consolidated financial statements.

In January 2013, the Company adopted changes issued by the FASB to the reporting of amounts reclassified out of accumulated other comprehensive income. These changes require an entity to report the effect of significant reclassifications out of accumulated other comprehensive income on the respective line items in net income if the amount being reclassified is required to be reclassified in its entirety to net income. For other amounts that are not required to be reclassified in their entirety to net income in the same reporting period, an entity is required to cross-reference other disclosures that provide additional detail about those amounts. These requirements are to be applied to each component of accumulated other comprehensive income. Other than the additional disclosure requirements (see Note 12), the adoption of these changes had no impact on the consolidated financial statements.

**Pending Accounting Pronouncements**

In February 2013, the FASB issued changes to the accounting for obligations resulting from joint and several liability arrangements. This guidance requires an entity that is joint and severally liable to measure the obligation as the sum of the amount the entity has agreed with co-obligors to pay and any additional amount it expects to pay on behalf of one or more co-obligors. Required disclosures include a description of the nature of the arrangement, how the liability arose, the relationship with co-obligors and the terms and conditions of the arrangement. These changes become effective for the Company in fiscal year 2014. The Company does not anticipate a material impact to the consolidated financial statements upon adoption.

In March 2013, the FASB issued changes to a parent entity's accounting for the cumulative translation adjustment upon derecognition of certain subsidiaries or groups of assets within a foreign entity or of an investment in a foreign entity. The amendments specify that a cumulative translation adjustment (CTA) should be released into earnings when an entity ceases to have a controlling financial interest in a subsidiary or group of assets within a consolidated foreign entity and the sale or transfer results in the complete or substantially complete liquidation of the foreign entity. For sales of an equity method investment that is a foreign entity, a pro rata portion of CTA attributable to the investment would be recognized in earnings when the investment is sold. When an entity sells either a part or all of its investment in a consolidated foreign entity, CTA would be recognized in earnings only if the sale results in the parent no longer having a controlling financial interest in the foreign entity. In addition, CTA should be recognized in earnings in a business combination achieved in stages (i.e., a step acquisition). These changes become effective for the Company in fiscal year 2014. The Company does not anticipate a material impact to the consolidated financial statements upon adoption.



**Table of Contents****Note 2. Inventories**

Inventories at March 31, 2013 and December 31, 2012 were as follows (in millions):

|   | March 31,<br>2013 | December 31,<br>2012 |
|---|-------------------|----------------------|
| Raw materials and supplies                                  | \$ 367.6          | \$ 351.6             |
| Work-in-process   | 1,064.8           | 1,063.9              |
| Finished goods  | 196.6             | 209.0                |
| <br>  |                   |                      |
| Total inventories at current cost                           | 1,629.0           | 1,624.5              |
| Less allowances to reduce current cost values to LIFO basis | (76.4)            | (76.9)               |
| Progress payments   | (15.1)            | (11.0)               |
| <br>  |                   |                      |
| Total inventories, net                                      | \$ 1,537.5        | \$ 1,536.6           |

Inventories are stated at the lower of cost (last-in, first-out ( LIFO ), first-in, first-out ( FIFO ), and average cost methods) or market, less progress payments. Most of the Company's inventory is valued utilizing the LIFO costing methodology. Inventory of the Company's non-U.S. operations is valued using average cost or FIFO methods. The effect of using the LIFO methodology to value inventory, rather than FIFO, decreased cost of sales by \$0.5 million for the first three months of 2013. The effect of using the LIFO methodology to value inventory, rather than FIFO, had no impact on cost of sales for the three months ended March 31, 2012.

**Note 3. Property, Plant and Equipment**

Property, plant and equipment at March 31, 2013 and December 31, 2012 was as follows (in millions):

|   | March 31,<br>2013 | December 31,<br>2012 |
|---|-------------------|----------------------|
| Land                                      | \$ 34.0           | \$ 34.4              |
| Buildings                                 | 934.5             | 921.0                |
| Equipment and leasehold improvements      | 3,377.7           | 3,344.4              |
| <br>                                      |                   |                      |
|   | 4,346.2           | 4,299.8              |
| Accumulated depreciation and amortization | (1,749.0)         | (1,739.9)            |
| <br>                                      |                   |                      |
| Total property, plant and equipment, net  | \$ 2,597.2        | \$ 2,559.9           |

The construction in progress portion of property, plant and equipment at March 31, 2013 was \$666.3 million.

**Table of Contents****Note 4. Debt**

Debt at March 31, 2013 and December 31, 2012 was as follows (in millions):

|   | March 31,<br>2013 | December 31,<br>2012 |
|---|-------------------|----------------------|
| Allegheny Technologies 5.95% Notes due 2021                 | \$ 500.0          | \$ 500.0             |
| Allegheny Technologies 4.25% Convertible Notes due 2014     | 402.5             | 402.5                |
| Allegheny Technologies 9.375% Notes due 2019                | 350.0             | 350.0                |
| Allegheny Ludlum 6.95% debentures due 2025                  | 150.0             | 150.0                |
| ATI Ladish Series B 6.14% Notes due 2016 (a)                | 24.6              | 24.8                 |
| ATI Ladish Series C 6.41% Notes due 2015 (b)                | 32.1              | 32.5                 |
| Domestic Bank Group \$400 million unsecured credit facility |                   |                      |
| Foreign credit facilities                                   | 13.8              | 14.2                 |
| Industrial revenue bonds, due through 2020, and other       | 6.1               | 6.1                  |
| <br>  |                   |                      |
| Total short-term and long-term debt                         | 1,479.1           | 1,480.1              |
| Short-term debt and current portion of long-term debt       | 17.1              | 17.1                 |
| <br>  |                   |                      |
| Total long-term debt  | \$ 1,462.0        | \$ 1,463.0           |

(a) Includes fair value adjustments of \$1.7 million at March 31, 2013 and \$1.9 million at December 31, 2012.

(b) Includes fair value adjustments of \$2.1 million at March 31, 2013 and \$2.5 million at December 31, 2012.

The Company did not borrow funds under its \$400 million senior unsecured domestic credit facility during the first three months of 2013, although approximately \$4 million has been utilized to support the issuance of letters of credit. This credit facility requires the Company to maintain a leverage ratio (consolidated total indebtedness net of cash on hand in excess of \$50 million, divided by consolidated earnings before interest, taxes, depreciation and amortization, and non-cash pension expense) of not greater than 3.25, and maintain an interest coverage ratio (consolidated earnings before interest, taxes, and non-cash pension expense divided by interest expense) of not less than 2.0. For the three months ended March 31, 2013, the leverage ratio was 2.65, and the interest coverage ratio was 5.06.

The Company has an additional separate credit facility for the issuance of letters of credit. As of March 31, 2013, \$32 million in letters of credit were outstanding under this facility.

In addition, Shanghai STAL Precision Stainless Steel Company Limited (STAL), the Company's Chinese joint venture company in which ATI has a 60% interest, has a 205 million renminbi (approximately \$33 million at March 31, 2013 exchange rates) revolving credit facility with a group of banks, which expires in August 2014. This credit facility is supported solely by STAL's financial capability without any guarantees from the joint venture partners. As of March 31, 2013, there were no borrowings under this credit facility.

The ATI Ladish Series B and Series C Notes are guaranteed by ATI and are equally ranked with all of ATI's existing and future senior unsecured debt.

**Note 5. Derivative Financial Instruments and Hedging**

As part of its risk management strategy, the Company, from time-to-time, utilizes derivative financial instruments to manage its exposure to changes in raw material prices, energy costs, foreign currencies, and interest rates. In accordance with applicable accounting standards, the Company accounts for most of these contracts as hedges. In general, hedge effectiveness is determined by examining the relationship between offsetting changes in fair value or cash flows attributable to the item being hedged, and the financial instrument being used for the hedge. Effectiveness is measured utilizing regression analysis and other techniques to determine whether the change in the fair market value or cash flows of the derivative exceeds the change in fair value or cash flow of the hedged item. Calculated ineffectiveness, if any, is immediately recognized in the consolidated statements of income.

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The Company sometimes uses futures and swap contracts to manage exposure to changes in prices for forecasted purchases of raw materials, such as nickel, and natural gas. Under these contracts, which are generally accounted for as cash flow hedges, the price of the item being hedged is fixed at the time that the contract is entered into and the Company is obligated to make or receive a payment equal to the net change between this fixed price and the market price at the date the contract matures.

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The majority of ATI's products are sold utilizing raw material surcharges and index mechanisms. However, as of March 31, 2013, the Company had entered into financial hedging arrangements primarily at the request of its customers, related to firm orders, for an aggregate notional amount of approximately 10% of its estimated annual nickel requirements. These nickel hedges extend to 2016.

At March 31, 2013, the outstanding financial derivatives used to hedge the Company's exposure to energy cost volatility included natural gas cost hedges for approximately 70% of its annual forecasted domestic requirements for 2013, approximately 40% for 2014, and approximately 5% for 2015, and electricity hedges for Western Pennsylvania operations of approximately 10% of its forecasted on-peak and off-peak requirements for 2014.

While the majority of the Company's direct export sales are transacted in U.S. dollars, foreign currency exchange contracts are used, from time-to-time, to limit transactional exposure to changes in currency exchange rates for those transactions denominated in a non-U.S. currency. The Company sometimes purchases foreign currency forward contracts that permit it to sell specified amounts of foreign currencies expected to be received from its export sales for pre-established U.S. dollar amounts at specified dates. The forward contracts are denominated in the same foreign currencies in which export sales are denominated. These contracts are designated as hedges of the variability in cash flows of a portion of the forecasted future export sales transactions which otherwise would expose the Company to foreign currency risk. The Company may also enter into foreign currency forward contracts that are not designated as hedges, which are denominated in the same foreign currency in which export sales are denominated. At March 31, 2013, the outstanding financial derivatives, including both hedges and undesignated derivatives, that are used to manage the Company's exposure to foreign currency, primarily euros, represented approximately 10% of its forecasted total international sales through 2015. In addition, the Company may also designate cash balances held in foreign currencies as hedges of forecasted foreign currency transactions.

The Company may enter into derivative interest rate contracts to maintain a reasonable balance between fixed- and floating-rate debt. There were no unsettled derivative financial instruments related to debt balances for the periods presented.

There are no credit risk-related contingent features in the Company's derivative contracts, and the contracts contained no provisions under which the Company has posted, or would be required to post, collateral. The counterparties to the Company's derivative contracts are substantial and creditworthy commercial banks that are recognized market makers. The Company controls its credit exposure by diversifying across multiple counterparties and by monitoring credit ratings and credit default swap spreads of its counterparties. The Company also enters into master netting agreements with counterparties when possible.

The fair values of the Company's derivative financial instruments are presented below, representing the gross amounts recognized which are not offset by counterparty or by type of item hedged. All fair values for these derivatives were measured using Level 2 information as defined by the accounting standard hierarchy, which includes quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, and inputs derived principally from or corroborated by observable market data.

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| (in millions):  |   | March 31, | December 31, |
|---|---|-----------|--------------|
| Asset derivatives   | Balance sheet location                    | 2013      | 2012         |
| <b>Derivatives designated as hedging instruments:</b>     |   |           |              |
| Foreign exchange contracts                                | Prepaid expenses and other current assets | \$ 7.5    | \$ 2.9       |
| Nickel and other raw material contracts                   | Prepaid expenses and other current assets | 0.1       | 0.6          |
| Natural gas contracts                                     | Prepaid expenses and other current assets | 1.8       | 0.4          |
| Foreign exchange contracts                                | Other assets                              | 4.6       | 0.9          |
| Nickel and other raw material contracts                   | Other assets                              | 0.1       | 0.3          |
| Natural gas contracts                                     | Other assets                              | 0.7       | 0.7          |
| Total derivatives designated as hedging instruments:      |   | 14.8      | 5.8          |
| <b>Derivatives not designated as hedging instruments:</b> |   |           |              |
| Foreign exchange contracts                                | Prepaid expenses and other current assets | 0.6       | 0.4          |
| Total derivatives not designated as hedging instruments:  |   | 0.6       | 0.4          |
| Total asset derivatives                                   |   | \$ 15.4   | \$ 6.2       |
| <b>Liability derivatives</b>                              |   |           |              |
|   | Balance sheet location                    |           |              |
| <b>Derivatives designated as hedging instruments:</b>     |   |           |              |
| Natural gas contracts                                     | Accrued liabilities                       | \$ 1.8    | \$ 4.4       |
| Nickel and other raw material contracts                   | Accrued liabilities                       | 2.6       | 1.1          |
| Foreign exchange contracts                                | Accrued liabilities                       |           | 1.7          |
| Electricity contracts                                     | Accrued liabilities                       |           | 0.3          |
| Natural gas contracts                                     | Other long-term liabilities               | 0.4       | 0.6          |
| Electricity contracts                                     | Other long-term liabilities               | 0.3       | 0.4          |
| Foreign exchange contracts                                | Other long-term liabilities               |           | 1.4          |
| Nickel and other raw material contracts                   | Other long-term liabilities               | 0.4       | 0.3          |
| Total derivatives designated as hedging instruments:      |   | 5.5       | 10.2         |
| <b>Derivatives not designated as hedging instruments:</b> |   |           |              |
| Foreign exchange contracts                                | Accrued liabilities                       | 0.5       | 1.6          |
| Total derivatives not designated as hedging instruments:  |   | 0.5       | 1.6          |
| Total liability derivatives                               |   | \$ 6.0    | \$ 11.8      |

For derivative financial instruments that are designated as cash flow hedges, the effective portion of the gain or loss on the derivative is reported as a component of other comprehensive income (OCI) and reclassified into earnings in the same period or periods during which the hedged item affects earnings. Gains and losses on the derivative representing either hedge ineffectiveness or hedge components excluded from the assessment of effectiveness are recognized in current period results. The Company did not use fair value or net investment hedges for the periods presented. The effects of derivative instruments in the tables below are presented net of related income taxes.



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Activity with regard to derivatives designated as cash flow hedges for the three month periods ended March 31, 2013 and 2012 was as follows (in millions):

| Derivatives in Cash Flow Hedging Relationships | Amount of Gain (Loss) Recognized in OCI on Derivatives (Effective Portion) Three months ended March 31, |                  | Amount of Gain (Loss) Reclassified from Accumulated OCI into Income (Effective Portion) (a) Three months ended March 31, |                 | Amount of Gain (Loss) Recognized in Income on Derivatives (Ineffective Portion and Amount Excluded from Effectiveness Testing) (b) Three months ended March 31, |           |
|--|---|------------------|--|-----------------|---|-----------|
|  | 2013  | 2012             | 2013   | 2012            | 2013  | 2012      |
| Nickel and other raw material contracts        | \$ (1.4)  | \$ (1.6)         | \$ 0.1   | \$ (0.1)        | \$  | \$        |
| Natural gas contracts                          | 1.6   | (4.5)            | (1.0)  | (2.6)           |   |           |
| Electricity contracts                          | 0.1   | (1.0)            | (0.2)  | (0.7)           |   |           |
| Foreign exchange contracts                     | 7.7   | (4.1)            | 0.7  | 1.9             |   |           |
| <b>Total</b>                                   | <b>\$ 8.0</b>   | <b>\$ (11.2)</b> | <b>\$ (0.4)</b>  | <b>\$ (1.5)</b> | <b>\$</b>   | <b>\$</b> |

- (a) The gains (losses) reclassified from accumulated OCI into income related to the effective portion of the derivatives are presented in cost of sales in the same period or periods in which the hedged item affects earnings.
- (b) The gains (losses) recognized in income on derivatives related to the ineffective portion and the amount excluded from effectiveness testing are presented in selling and administrative expenses.

Assuming market prices remain constant with those at March 31, 2013, a gain of \$3.1 million is expected to be recognized over the next 12 months.

The disclosures of gains or losses presented above for nickel and other raw material contracts and foreign currency contracts do not take into account the anticipated underlying transactions. Since these derivative contracts represent hedges, the net effect of any gain or loss on results of operations may be fully or partially offset.

Derivatives that are not designated as hedging instruments were as follows:

| <i>In millions</i>                                | Amount of Gain (Loss) Recognized in Income on Derivatives |          |
|---|---|----------|
|   | Three Months Ended March 31,                              |          |
| Derivatives Not Designated as Hedging Instruments | 2013  | 2012     |
| Foreign exchange contracts                        | \$ 0.8  | \$ (1.4) |

Changes in the fair value of foreign exchange contract derivatives not designated as hedging instruments are recorded in cost of sales.

**Table of Contents****Note 6. Fair Value of Financial Instruments**

The estimated fair value of financial instruments at March 31, 2013 was as follows:

| <i>(In millions)</i>              | Total<br>Carrying<br>Amount | Total<br>Estimated<br>Fair Value | Fair Value Measurements at Reporting Date Using                         |  |
|-----------------------------------|-----------------------------|----------------------------------|---|--|
|                                   |                             |                                  | Quoted Prices in<br>Active Markets for<br>Identical Assets<br>(Level 1) | Significant<br>Observable<br>Inputs<br>(Level 2) |
| Cash and cash equivalents         | \$ 138.0                    | \$ 138.0                         | \$ 138.0  | \$   |
| Derivative financial instruments: |                             |                                  |   |  |
| Assets                            | 15.4                        | 15.4                             |   | 15.4   |
| Liabilities                       | 6.0                         | 6.0                              |   | 6.0  |
| Debt                              | 1,479.1                     | 1,700.7                          | 1,624.2   | 76.5   |

The estimated fair value of financial instruments at December 31, 2012 was as follows:

| <i>(In millions)</i>              | Total<br>Carrying<br>Amount | Total<br>Estimated<br>Fair Value | Fair Value Measurements at Reporting Date Using                            |  |
|-----------------------------------|-----------------------------|----------------------------------|--|--|
|                                   |                             |                                  | Quoted Prices<br>in<br>Active Markets for<br>Identical Assets<br>(Level 1) | Significant<br>Observable<br>Inputs<br>(Level 2) |
| Cash and cash equivalents         | \$ 304.6                    | \$ 304.6                         | \$ 304.6   | \$   |
| Derivative financial instruments: |                             |                                  |  |  |
| Assets                            | 6.2                         | 6.2                              |  | 6.2  |
| Liabilities                       | 11.8                        | 11.8                             |  | 11.8   |
| Debt                              | 1,480.1                     | 1,703.2                          | 1,625.6  | 77.6   |

In accordance with accounting standards, fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants at the measurement date. Accounting standards established three levels of a fair value hierarchy that prioritizes the inputs used to measure fair value. This hierarchy requires entities to maximize the use of observable inputs and minimize the use of unobservable inputs. The three levels of inputs used to measure fair value are as follows:

Level 1 Quoted prices in active markets for identical assets or liabilities.

Level 2 Observable inputs other than quoted prices included in Level 1, such as quoted prices for similar assets and liabilities in active markets; quoted prices for identical or similar assets and liabilities in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3 Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets and liabilities. This includes certain pricing models, discounted cash flow methodologies and similar techniques that use significant unobservable inputs.

The following methods and assumptions were used by the Company in estimating the fair value of its financial instruments:

Cash and cash equivalents: Fair value was determined using Level 1 information.

Derivative financial instruments: Fair values for derivatives were measured using exchange-traded prices for the hedged items. The fair value was determined using Level 2 information, including consideration of counterparty risk and the Company's credit risk.

Short-term and long-term debt: The fair values of the Company's publicly traded debt were based on Level 1 information. The fair values of the other short-term and long-term debt were determined using Level 2 information.



**Table of Contents****Note 7. Pension Plans and Other Postretirement Benefits**

The Company has defined benefit pension plans and defined contribution plans covering substantially all employees. Benefits under the defined benefit pension plans are generally based on years of service and/or final average pay. The Company funds the U.S. pension plans in accordance with the Employee Retirement Income Security Act of 1974, as amended, and the Internal Revenue Code.

The Company also sponsors several postretirement plans covering certain salaried and hourly employees. The plans provide health care and life insurance benefits for eligible retirees. In most plans, Company contributions towards premiums are capped based on the cost as of a certain date, thereby creating a defined contribution. For the non-collectively bargained plans, the Company maintains the right to amend or terminate the plans at its discretion.

For the three month periods ended March 31, 2013 and 2012, the components of pension expense and components of other postretirement benefit expense for the Company's defined benefit plans included the following (in millions):

|   | Pension Benefits             |         | Other Postretirement Benefits |        |
|---|------------------------------|---------|-------------------------------|--------|
|   | Three Months Ended March 31, |         | Three Months Ended March 31,  |        |
|   | 2013                         | 2012    | 2013                          | 2012   |
| Service cost - benefits earned during the year  | \$ 10.0                      | \$ 8.8  | \$ 0.8                        | \$ 0.8 |
| Interest cost on benefits earned in prior years | 30.3                         | 33.1    | 5.6                           | 6.5    |
| Expected return on plan assets                  | (43.8)                       | (45.4)  | (0.1)                         | (0.2)  |
| Amortization of prior service cost (credit)     | 0.8                          | 1.6     | (4.6)                         | (4.5)  |
| Amortization of net actuarial loss              | 29.2                         | 26.3    | 4.3                           | 3.6    |
| Total retirement benefit expense                | \$ 26.5                      | \$ 24.4 | \$ 6.0                        | \$ 6.2 |

**Note 8. Income Taxes**

First quarter 2013 results included a provision for income taxes of \$3.7 million, or 24.2% of income before tax, compared to \$25.8 million, or 30.7% of income before tax, for the comparable prior year period. The first quarter 2013 included a discrete tax benefit of \$2.0 million, primarily related to 2013 Federal tax law changes. Excluding the discrete tax benefit, the effective tax rate was 37.6%. The first quarter 2012 included a discrete tax benefit of \$3.7 million primarily related to state income taxes.

**Table of Contents****Note 9. Business Segments**

Following is certain financial information with respect to the Company's business segments for the periods indicated (in millions):

|                                     | Three Months Ended<br>March 31, |            |
|-------------------------------------|---------------------------------|------------|
|                                     | 2013                            | 2012       |
| <b>Total sales:</b>                 |                                 |            |
| High Performance Metals             | \$ 538.3                        | \$ 607.7   |
| Flat-Rolled Products                | 562.6                           | 643.2      |
| Engineered Products                 | 113.8                           | 143.8      |
|                                     | 1,214.7                         | 1,394.7    |
| <b>Intersegment sales:</b>          |                                 |            |
| High Performance Metals             | 19.9                            | 26.4       |
| Flat-Rolled Products                | 4.5                             | 7.2        |
| Engineered Products                 | 10.9                            | 8.6        |
|                                     | 35.3                            | 42.2       |
| <b>Sales to external customers:</b> |                                 |            |
| High Performance Metals             | 518.4                           | 581.3      |
| Flat-Rolled Products                | 558.1                           | 636.0      |
| Engineered Products                 | 102.9                           | 135.2      |
|                                     | \$ 1,179.4                      | \$ 1,352.5 |
| <b>Operating profit:</b>            |                                 |            |
| High Performance Metals             | \$ 75.3                         | \$ 104.1   |
| Flat-Rolled Products                | 2.4                             | 46.8       |
| Engineered Products                 | 0.6                             | 12.3       |
| <b>Total operating profit</b>       | 78.3                            | 163.2      |
| Corporate expenses                  | (12.4)                          | (21.7)     |
| Interest expense, net               | (14.4)                          | (19.9)     |
| Closed company and other expenses   | (3.7)                           | (6.9)      |
| Retirement benefit expense          | (32.5)                          | (30.6)     |
| <b>Income before income taxes</b>   | \$ 15.3                         | \$ 84.1    |

Retirement benefit expense represents defined benefit plan pension expense, and other postretirement benefit expense for both defined benefit and defined contribution plans. Operating profit with respect to the Company's business segments excludes any retirement benefit expense. Costs associated with multiemployer pension plans are included in segment operating profit, and costs associated with defined contribution pension plans are included in segment operating profit or corporate expenses, as applicable.

Corporate expenses for the three months ended March 31, 2013 were \$12.4 million compared to \$21.7 million for the three months ended March 31, 2012. The decrease in corporate expenses was primarily related to lower incentive compensation expenses associated with annual and long-term performance plans.

Closed company and other expenses primarily includes charges incurred in connection with closed operations and other non-operating income or expense. These items are presented primarily in selling and administrative expenses and in other expense in the statement of operations. These items resulted in net charges of \$3.7 million for the three months ended March 31, 2013 and \$6.9 million for the three months ended March 31, 2012. The decrease over the prior year quarter was primarily related to a decrease in environmental and legal expenses associated with closed operations.



**Table of Contents****Note 10. Per Share Information**

The following table sets forth the computation of basic and diluted net income per common share:

| (in millions, except per share amounts):  | Three Months Ended<br>March 31, |         |
|---|---------------------------------|---------|
|   | 2013                            | 2012    |
| Numerator for basic net income per common share -   |                                 |         |
| Net income attributable to ATI  | \$ 10.0                         | \$ 56.2 |
| Effect of dilutive securities:  |                                 |         |
| 4.25% Convertible Notes due 2014  |                                 | 2.3     |
| Numerator for diluted net income per common share -   |                                 |         |
| Net income available to ATI after assumed conversions   | \$ 10.0                         | \$ 58.5 |
| Denominator for basic net income per common share-weighted average shares                                 | 106.6                           | 105.9   |
| Effect of dilutive securities:  |                                 |         |
| Share-based compensation  | 0.5                             | 0.9     |
| 4.25% Convertible Notes due 2014  |                                 | 9.6     |
| Denominator for diluted net income per common share adjusted weighted average shares assuming conversions | 107.1                           | 116.4   |
| Basic net income attributable to ATI per common share   | \$ 0.09                         | \$ 0.53 |
| Diluted net income attributable to ATI per common share   | \$ 0.09                         | \$ 0.50 |

Common stock that would be issuable upon the assumed conversion of the 2014 Convertible Notes and other option equivalents and contingently issuable shares are excluded from the computation of contingently issuable shares, and therefore, from the denominator for diluted earnings per share, if the effect of inclusion is anti-dilutive. Excluded shares for the three month period ended March 31, 2013 were 9.6 million shares. There were no anti-dilutive shares for the period ended March 31, 2012.

**Note 11. Financial Information for Subsidiary and Guarantor Parent**

The payment obligations under the \$150 million 6.95% debentures due 2025 issued by Allegheny Ludlum, LLC (formerly known as Allegheny Ludlum Corporation) (the **Subsidiary**) are fully and unconditionally guaranteed by Allegheny Technologies Incorporated (the **Guarantor Parent**). In accordance with positions established by the Securities and Exchange Commission, the following financial information sets forth separately financial information with respect to the Subsidiary, the non-guarantor subsidiaries and the Guarantor Parent. The principal elimination entries eliminate investments in subsidiaries and certain intercompany balances and transactions. Investments in subsidiaries, which are eliminated in consolidation, are included in other assets on the consolidated balance sheets.

Allegheny Technologies is the plan sponsor for the U.S. qualified defined benefit pension plan (the **Plan**) which covers certain current and former employees of the Subsidiary and the non-guarantor subsidiaries. As a result, the balance sheets presented for the Subsidiary and the non-guarantor subsidiaries do not include any Plan assets or liabilities, or the related deferred taxes. The Plan assets, liabilities and related deferred taxes and pension income or expense are recognized by the Guarantor Parent. Management and royalty fees charged to the Subsidiary and to the non-guarantor subsidiaries by the Guarantor Parent have been excluded solely for purposes of this presentation.

Cash flows related to intercompany activity between the Guarantor Parent, the Subsidiary, and the non-guarantor subsidiaries are presented as financing activities on the condensed statements of cash flows.

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Allegheny Technologies Incorporated

Financial Information for Subsidiary and Guarantor Parent

Balance Sheets

March 31, 2013

| <i>(In millions)</i>                                  | Guarantor<br>Parent | Subsidiary        | Non-guarantor<br>Subsidiaries | Eliminations        | Consolidated      |
|---|---------------------|-------------------|-------------------------------|---------------------|-------------------|
| <b>Assets:</b>  |                     |                   |                               |                     |                   |
| Cash and cash equivalents                             | \$ 4.3              | \$ 8.5            | \$ 125.2                      | \$                  | \$ 138.0          |
| Accounts receivable, net                              | 0.2                 | 217.5             | 463.8                         |                     | 681.5             |
| Inventories, net                                      |                     | 333.5             | 1,204.0                       |                     | 1,537.5           |
| Prepaid expenses and other current assets             | 33.1                | 13.9              | 42.4                          |                     | 89.4              |
| <b>Total current assets</b>                           | <b>37.6</b>         | <b>573.4</b>      | <b>1,835.4</b>                |                     | <b>2,446.4</b>    |
| Property, plant and equipment, net                    | 3.7                 | 946.9             | 1,646.6                       |                     | 2,597.2           |
| Cost in excess of net assets acquired                 |                     | 112.1             | 624.2                         |                     | 736.3             |
| Deferred income taxes                                 | 31.3                |                   |                               |                     | 31.3              |
| Investments in subsidiaries and other assets          | 5,508.3             | 205.4             | 795.3                         | (6,145.9)           | 363.1             |
| <b>Total assets</b>                                   | <b>\$ 5,580.9</b>   | <b>\$ 1,837.8</b> | <b>\$ 4,901.5</b>             | <b>\$ (6,145.9)</b> | <b>\$ 6,174.3</b> |
| <b>Liabilities and stockholders' equity:</b>          |                     |                   |                               |                     |                   |
| Accounts payable                                      | \$ 3.3              | \$ 264.5          | \$ 211.6                      | \$                  | \$ 479.4          |
| Accrued liabilities                                   | 1,026.9             | 554.2             | 314.9                         | (1,616.0)           | 280.0             |
| Deferred income taxes                                 | 36.6                |                   |                               |                     | 36.6              |
| Short-term debt and current portion of long-term debt | 0.3                 | 0.1               | 16.7                          |                     | 17.1              |
| <b>Total current liabilities</b>                      | <b>1,067.1</b>      | <b>818.8</b>      | <b>543.2</b>                  | <b>(1,616.0)</b>    | <b>813.1</b>      |
| Long-term debt  | 1,253.5             | 350.5             | 58.0                          | (200.0)             | 1,462.0           |
| Accrued postretirement benefits                       |                     | 193.6             | 294.2                         |                     | 487.8             |
| Pension liabilities                                   | 647.2               | 5.0               | 61.5                          |                     | 713.7             |
| Other long-term liabilities                           | 16.4                | 18.8              | 65.8                          |                     | 101.0             |
| <b>Total liabilities</b>                              | <b>2,984.2</b>      | <b>1,386.7</b>    | <b>1,022.7</b>                | <b>(1,816.0)</b>    | <b>3,577.6</b>    |
| <b>Total stockholders' equity</b>                     | <b>2,596.7</b>      | <b>451.1</b>      | <b>3,878.8</b>                | <b>(4,329.9)</b>    | <b>2,596.7</b>    |
| <b>Total liabilities and stockholders' equity</b>     | <b>\$ 5,580.9</b>   | <b>\$ 1,837.8</b> | <b>\$ 4,901.5</b>             | <b>\$ (6,145.9)</b> | <b>\$ 6,174.3</b> |



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Allegheny Technologies Incorporated

Financial Information for Subsidiary and Guarantor Parent

Statements of Income and Comprehensive Income

For the three months ended March 31, 2013

| <i>(In millions)</i>  | Guarantor<br>Parent | Subsidiary | Non-guarantor<br>Subsidiaries | Eliminations | Consolidated |
|---|---------------------|------------|-------------------------------|--------------|--------------|
| Sales   | \$                  | \$ 477.1   | \$ 702.3                      | \$           | \$ 1,179.4   |
| Cost of sales   | 17.5                | 466.7      | 580.9                         |              | 1,065.1      |
| Selling and administrative expenses   | 29.1                | 10.4       | 46.2                          |              | 85.7         |
| Income (loss) before interest, other income and income taxes                  | (46.6)              |            | 75.2                          |              | 28.6         |
| Interest expense, net   | (11.7)              | (2.6)      | (0.1)                         |              | (14.4)       |
| Other income (loss) including equity in income of unconsolidated subsidiaries | 73.6                | (5.4)      | 9.2                           | (76.3)       | 1.1          |
| Income before income tax provision  | 15.3                | (8.0)      | 84.3                          | (76.3)       | 15.3         |
| Income tax provision (benefit)  | 3.7                 | (2.5)      | 29.8                          | (27.3)       | 3.7          |
| Net income (loss)   | 11.6                | (5.5)      | 54.5                          | (49.0)       | 11.6         |
| Less: Net income (loss) attributable to noncontrolling interests              |                     |            | 1.6                           |              | 1.6          |
| Net income (loss) attributable to ATI   | \$ 11.6             | \$ (5.5)   | \$ 52.9                       | \$ (49.0)    | \$ 10.0      |
| Comprehensive income (loss) attributable to ATI                               | \$ 23.2             | \$ (5.4)   | \$ 40.0                       | \$ (34.6)    | \$ 23.2      |

Condensed Statements of Cash Flows

For the three months ended March 31, 2013

| <i>(In millions)</i>                                  | Guarantor<br>Parent | Subsidiary | Non-guarantor<br>Subsidiaries | Eliminations | Consolidated |
|---|---------------------|------------|-------------------------------|--------------|--------------|
| Cash flows provided by (used in) operating activities | \$ (25.9)           | \$ 20.1    | \$ (51.6)                     | \$           | \$ (57.4)    |
| Cash flows used in investing activities               |                     | (74.9)     | (11.3)                        |              | (86.2)       |
| Cash flows provided by (used in) financing activities | 24.6                | 50.2       | (97.8)                        |              | (23.0)       |
| Increase (decrease) in cash and cash equivalents      | \$ (1.3)            | \$ (4.6)   | \$ (160.7)                    | \$           | \$ (166.6)   |

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Allegheny Technologies Incorporated

Financial Information for Subsidiary and Guarantor Parent

Balance Sheets

December 31, 2012

| <i>(In millions)</i>                                  | Guarantor<br>Parent | Subsidiary        | Non-guarantor<br>Subsidiaries | Eliminations        | Consolidated      |
|---|---------------------|-------------------|-------------------------------|---------------------|-------------------|
| <b>Assets:</b>  |                     |                   |                               |                     |                   |
| Cash and cash equivalents                             | \$ 5.5              | \$ 13.1           | \$ 286.0                      | \$                  | \$ 304.6          |
| Accounts receivable, net                              | 0.4                 | 190.1             | 422.8                         |                     | 613.3             |
| Inventories, net                                      |                     | 311.1             | 1,225.5                       |                     | 1,536.6           |
| Prepaid expenses and other current assets             | 1.1                 | 10.2              | 44.8                          |                     | 56.1              |
| <b>Total current assets</b>                           | <b>7.0</b>          | <b>524.5</b>      | <b>1,979.1</b>                |                     | <b>2,510.6</b>    |
| Property, plant and equipment, net                    | 3.9                 | 882.2             | 1,673.8                       |                     | 2,559.9           |
| Cost in excess of net assets acquired                 |                     | 112.1             | 628.0                         |                     | 740.1             |
| Deferred income taxes                                 | 71.5                |                   |                               |                     | 71.5              |
| Investments in subsidiaries and other assets          | 5,595.9             | 210.3             | 657.0                         | (6,097.5)           | 365.7             |
| <b>Total assets</b>                                   | <b>\$ 5,678.3</b>   | <b>\$ 1,729.1</b> | <b>\$ 4,937.9</b>             | <b>\$ (6,097.5)</b> | <b>\$ 6,247.8</b> |
| <b>Liabilities and stockholders' equity:</b>          |                     |                   |                               |                     |                   |
| Accounts payable                                      | \$ 5.3              | \$ 262.6          | \$ 232.0                      | \$                  | \$ 499.9          |
| Accrued liabilities                                   | 1,137.4             | 419.8             | 401.1                         | (1,627.8)           | 330.5             |
| Deferred income taxes                                 | 24.0                |                   |                               |                     | 24.0              |
| Short-term debt and current portion of long-term debt | 0.3                 | 0.1               | 16.7                          |                     | 17.1              |
| <b>Total current liabilities</b>                      | <b>1,167.0</b>      | <b>682.5</b>      | <b>649.8</b>                  | <b>(1,627.8)</b>    | <b>871.5</b>      |
| Long-term debt  | 1,253.4             | 350.6             | 59.1                          | (200.1)             | 1,463.0           |
| Accrued postretirement benefits                       |                     | 198.2             | 297.0                         |                     | 495.2             |
| Pension liabilities                                   | 651.7               | 5.1               | 64.3                          |                     | 721.1             |
| Other long-term liabilities                           | 19.1                | 20.8              | 70.0                          |                     | 109.9             |
| <b>Total liabilities</b>                              | <b>3,091.2</b>      | <b>1,257.2</b>    | <b>1,140.2</b>                | <b>(1,827.9)</b>    | <b>3,660.7</b>    |
| <b>Total stockholders' equity</b>                     | <b>2,587.1</b>      | <b>471.9</b>      | <b>3,797.7</b>                | <b>(4,269.6)</b>    | <b>2,587.1</b>    |
| <b>Total liabilities and stockholders' equity</b>     | <b>\$ 5,678.3</b>   | <b>\$ 1,729.1</b> | <b>\$ 4,937.9</b>             | <b>\$ (6,097.5)</b> | <b>\$ 6,247.8</b> |

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Allegheny Technologies Incorporated

Financial Information for Subsidiary and Guarantor Parent

Statements of Income and Comprehensive Income

For the three months ended March 31, 2012

| <i>(In millions)</i>   | Guarantor<br>Parent | Subsidiary | Non-guarantor<br>Subsidiaries | Eliminations | Consolidated |
|--|---------------------|------------|-------------------------------|--------------|--------------|
| Sales  | \$                  | \$ 557.0   | \$ 795.5                      | \$           | \$ 1,352.5   |
| Cost of sales  | 13.3                | 508.5      | 623.7                         |              | 1,145.5      |
| Selling and administrative expenses                                    | 43.1                | 10.5       | 49.8                          |              | 103.4        |
| Income (loss) before interest, other income and income taxes           | (56.4)              | 38.0       | 122.0                         |              | 103.6        |
| Interest income (expense), net   | (17.0)              | (2.6)      | (0.3)                         |              | (19.9)       |
| Other income including equity in income of unconsolidated subsidiaries | 157.5               | 1.6        | 1.5                           | (160.2)      | 0.4          |
| Income before income tax provision                                     | 84.1                | 37.0       | 123.2                         | (160.2)      | 84.1         |
| Income tax provision   | 25.8                | 14.0       | 40.8                          | (54.8)       | 25.8         |
| Net income   | 58.3                | 23.0       | 82.4                          | (105.4)      | 58.3         |
| Less: Net income attributable to noncontrolling interests              |                     |            | 2.1                           |              | 2.1          |
| Net income attributable to ATI   | \$ 58.3             | \$ 23.0    | \$ 80.3                       | \$ (105.4)   | \$ 56.2      |
| Comprehensive income (loss) attributable to ATI                        | \$ 72.1             | \$ 22.7    | \$ 89.6                       | \$ (112.3)   | \$ 72.1      |

Condensed Statements of Cash Flows

For the three months ended March 31, 2012

| <i>(In millions)</i>                                  | Guarantor<br>Parent | Subsidiary | Non-guarantor<br>Subsidiaries | Eliminations | Consolidated |
|---|---------------------|------------|-------------------------------|--------------|--------------|
| Cash flows provided by (used in) operating activities | \$ (12.5)           | \$ 3.1     | \$ (1.0)                      | \$ (7.8)     | \$ (18.2)    |
| Cash flows used in investing activities               | (0.1)               | (51.6)     | (17.3)                        |              | (69.0)       |
| Cash flows provided by (used in) financing activities | 13.8                | 5.5        | (70.2)                        | 7.8          | (43.1)       |
| Increase (decrease) in cash and cash equivalents      | \$ 1.2              | \$ (43.0)  | \$ (88.5)                     | \$           | \$ (130.3)   |

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**Note 12. Accumulated Other Comprehensive Income (Loss)**

The changes in the accumulated other comprehensive income (loss) (AOCI) by component, net of tax, for the quarter ended March 31, 2013 were as follows:

|  | Post-<br>retirement<br>benefit plans | Currency<br>translation<br>adjustment | Unrealized<br>holding gains<br>on<br>securities | Derivatives | Total        |
|--|--------------------------------------|---------------------------------------|---|-------------|--------------|
| <b>Attributable to ATI:</b>                      |                                      |                                       |   |             |              |
| Balance, December 31, 2012                       | \$ (1,030.0)                         | \$ 3.4                                | \$ (0.1)  | \$ (2.7)    | \$ (1,029.4) |
| OCI before reclassifications                     |                                      | (13.5)                                | 0.1   | 8.0         | (5.4)        |
| Amounts reclassified from AOCI                   | (a) 18.2                             | (b)                                   | (b)   | (c) 0.4     | 18.6         |
| <b>Net current-period OCI</b>                    | <b>18.2</b>                          | <b>(13.5)</b>                         | <b>0.1</b>                                      | <b>8.4</b>  | <b>13.2</b>  |
| Balance, March 31, 2013                          | \$ (1,011.8)                         | \$ (10.1)                             | \$  | \$ 5.7      | \$ (1,016.2) |
| <b>Attributable to noncontrolling interests:</b> |                                      |                                       |   |             |              |
| Balance, December 31, 2012                       | \$                                   | \$ 23.7                               | \$  | \$          | \$ 23.7      |
| OCI before reclassifications                     |                                      | 0.5                                   |   |             | 0.5          |
| Amounts reclassified from AOCI                   |                                      | (b)                                   |   |             |              |
| <b>Net current-period OCI</b>                    |                                      | <b>0.5</b>                            |   |             | <b>0.5</b>   |
| Balance, March 31, 2013                          | \$                                   | \$ 24.2                               | \$  | \$          | \$ 24.2      |

(a) Amounts were included in net periodic benefit cost for pension and other postretirement benefit plans (see Note 7).

(b) No amounts were reclassified to earnings.

(c) Amounts were included in cost of goods sold in the period or periods the hedged item affects earnings (see Note 5).

Reclassifications out of AOCI for the quarter ended March 31, 2013 were as follows:

| Details about AOCI Components ( <i>in millions</i> ) | Amount<br>reclassified<br>from AOCI (c) | Affected line item in the<br>income statement |
|--|---|---|
| Postretirement benefit plans                         | \$                                      |   |
| Prior service (cost) credit                          | 3.8 (a)                                 |   |
| Actuarial losses                                     | (33.5) (a)                              |   |
|  | (29.7) (c)                              | Total before tax                              |
|  | (11.5)                                  | Tax provision (benefit)                       |
|  | \$ (18.2)                               | Net of tax                                    |
| <b>Derivatives</b>                                   |   |   |
| Nickel and other raw material contracts              | \$ 0.1 (b)                              |   |
| Natural gas contracts                                | (1.7) (b)                               |   |
| Electricity contracts                                | (0.3) (b)                               |   |
| Foreign exchange contracts                           | 1.2 (b)                                 |   |

|    |           |                         |
|----|-----------|-------------------------|
|    | (0.7) (c) | Total before tax        |
|    | (0.3)     | Tax provision (benefit) |
| \$ | (0.4)     | Net of tax              |

- (a) Amounts are included in the computation of pension and other postretirement benefit expense, which is reported in both cost of goods sold and selling and administrative expenses. For additional information, see Note 7.
- (b) Amounts are included in cost of goods sold in the period or periods the hedged item affects earnings. For additional information, see Note 5.
- (c) For pretax items, positive amounts are income and negative amounts are expense in terms of the impact to net income. Tax effects are presented in conformity with ATI's presentation in the consolidated statements of income.

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### **Note 13. Commitments and Contingencies**

The Company is subject to various domestic and international environmental laws and regulations that govern the discharge of pollutants and disposal of wastes, and which may require that it investigate and remediate the effects of the release or disposal of materials at sites associated with past and present operations. The Company could incur substantial cleanup costs, fines, and civil or criminal sanctions, third party property damage or personal injury claims as a result of violations or liabilities under these laws or noncompliance with environmental permits required at its facilities. The Company is currently involved in the investigation and remediation of a number of its current and former sites, as well as third party sites.

Environmental liabilities are recorded when the Company's liability is probable and the costs are reasonably estimable. In many cases, however, the Company is not able to determine whether it is liable or, if liability is probable, to reasonably estimate the loss or range of loss. Estimates of the Company's liability remain subject to additional uncertainties, including the nature and extent of site contamination, available remediation alternatives, the extent of corrective actions that may be required, and the number, participation, and financial condition of other potentially responsible parties ( PRPs ). The Company adjusts its accruals to reflect new information as appropriate. Future adjustments could have a material adverse effect on the Company's results of operations in a given period, but the Company cannot reliably predict the amounts of such future adjustments.

At March 31, 2013, the Company's reserves for environmental remediation obligations totaled approximately \$14 million, of which \$7 million was included in other current liabilities. The reserve includes estimated probable future costs of \$5 million for federal Superfund and comparable state-managed sites; \$6 million for formerly owned or operated sites for which the Company has remediation or indemnification obligations; \$2 million for owned or controlled sites at which Company operations have been discontinued; and \$1 million for sites utilized by the Company in its ongoing operations. The Company continues to evaluate whether it may be able to recover a portion of past and future costs for environmental liabilities from third parties and to pursue such recoveries where appropriate.

Based on currently available information, it is reasonably possible that costs for active matters may exceed the Company's recorded reserves by as much as \$2 million. However, future investigation or remediation activities may result in the discovery of additional hazardous materials, potentially higher levels of contamination than discovered during prior investigation, and may impact costs of the success or lack thereof in remedial solutions. Therefore, future developments, administrative actions or liabilities relating to environmental matters could have a material adverse effect on the Company's financial condition or results of operations.

The timing of expenditures depends on a number of factors that vary by site. The Company expects that it will expend present accruals over many years and that remediation of all sites with which it has been identified will be completed within thirty years.

See Note 16. Commitments and Contingencies to the Company's consolidated financial statements in the Company's Annual Report on Form 10-K for its fiscal year ended December 31, 2012 for a discussion of legal proceedings affecting the Company.

A number of other lawsuits, claims and proceedings have been or may be asserted against the Company relating to the conduct of its currently and formerly owned businesses, including those pertaining to product liability, patent infringement, commercial, government contracting, employment, employee and retiree benefits, taxes, environmental, health and safety and occupational disease, and stockholder and corporate governance matters. While the outcome of litigation cannot be predicted with certainty, and some of these lawsuits, claims or proceedings may be determined adversely to the Company, management does not believe that the disposition of any such pending matters is likely to have a material adverse effect on the Company's financial condition or liquidity, although the resolution in any reporting period of one or more of these matters could have a material adverse effect on the Company's results of operations for that period.

**Table of Contents****Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations****Overview**

Allegheny Technologies is one of the largest and most diversified specialty metals producers in the world. We use innovative technologies to offer global markets a wide range of specialty metals solutions. Our products include titanium and titanium alloys, nickel-based alloys and superalloys, zirconium, hafnium, and niobium, advanced powder alloys, stainless and specialty steel alloys, grain-oriented electrical steel, tungsten-based materials and cutting tools, forgings, castings, and fabrication and machining capabilities. Our specialty metals are produced in a wide range of alloys and product forms and are selected for use in applications that demand metals having exceptional hardness, toughness, strength, resistance to heat, corrosion or abrasion, or a combination of these characteristics. ATI is a fully integrated supplier, from alloy development, to raw materials (for titanium sponge) to melting and hot-working (for other specialty alloy systems), through highly engineered finished components.

Sales for the first quarter 2013 decreased 12.8% to \$1.18 billion, compared to \$1.35 billion in the first quarter 2012 as revenues were impacted by lower base prices for many of our products, falling raw material indices/ surcharges, and decreased demand from the oil and gas, jet engine aftermarket, electrical energy, and construction and mining markets. Compared to the first quarter 2012, sales decreased 11% in the High Performance Metals segment, 12% in the Flat-Rolled Products segment, and 24% in the Engineered Products segment. Compared to the fourth quarter 2012, sales increased 3% in the High Performance Metals segment, 13% in the Flat-Rolled Products segment, and 1% in the Engineered Products segment.

Demand from the global aerospace and defense, oil and gas/chemical process industry, electrical energy, and medical markets represented 68% of our sales for the first three months of 2013 and 2012. Comparative information for our overall revenues (in millions) by market and their respective percentages of total revenues for the three month periods ended March 31, 2013 and 2012 were as follows:

| Market                              | Three Months Ended<br>March 31, 2013 |             | Three Months Ended<br>March 31, 2012 |             |
|-------------------------------------|--------------------------------------|-------------|--------------------------------------|-------------|
|                                     | \$                                   | %           | \$                                   | %           |
| Aerospace & Defense                 | 401.8                                | 34%         | 436.5                                | 32%         |
| Oil & Gas/Chemical Process Industry | 217.8                                | 18%         | 277.4                                | 21%         |
| Electrical Energy                   | 129.0                                | 11%         | 146.9                                | 11%         |
| Medical                             | 59.2                                 | 5%          | 57.8                                 | 4%          |
| <b>Subtotal Key Markets</b>         | <b>807.8</b>                         | <b>68%</b>  | <b>918.6</b>                         | <b>68%</b>  |
| Automotive                          | 91.6                                 | 8%          | 105.9                                | 8%          |
| Construction/Mining                 | 79.5                                 | 7%          | 103.4                                | 8%          |
| Food Equipment & Appliances         | 65.4                                 | 6%          | 55.2                                 | 4%          |
| Transportation                      | 51.9                                 | 4%          | 54.1                                 | 4%          |
| Electronics/Computers/Communication | 36.3                                 | 3%          | 45.3                                 | 3%          |
| Machine & Cutting Tools             | 26.0                                 | 2%          | 36.2                                 | 3%          |
| Conversion Services & Other         | 20.9                                 | 2%          | 33.8                                 | 2%          |
| <b>Total</b>                        | <b>\$ 1,179.4</b>                    | <b>100%</b> | <b>\$ 1,352.5</b>                    | <b>100%</b> |

For the first quarter 2013, direct international sales were \$450.5 million and represented over 38% of total sales. Sales of our high-value products (titanium and titanium alloys, nickel-based alloys and specialty alloys, zirconium and related alloys, precision forgings and castings, grain-oriented electrical steel, precision and engineered strip, and tungsten materials) represented 78% of total sales. Comparative information for our major high-value and standard products based on their percentages of our total sales is as follows:

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|  | Three Months Ended<br>March 31, |             |
|--|---------------------------------|-------------|
|  | 2013                            | 2012        |
| <b>High-Value Products</b>               |                                 |             |
| Nickel-based alloys and specialty alloys | 24%                             | 27%         |
| Titanium and titanium alloys             | 16%                             | 13%         |
| Precision forgings and castings          | 12%                             | 13%         |
| Precision and engineered strip           | 11%                             | 11%         |
| Tungsten-based materials                 | 7%                              | 7%          |
| Zirconium and related alloys             | 5%                              | 5%          |
| Grain-oriented electrical steel          | 3%                              | 4%          |
| <b>Total High-Value Products</b>         | <b>78%</b>                      | <b>80%</b>  |
| <b>Standard Products</b>                 |                                 |             |
| Specialty stainless sheet                | 9%                              | 9%          |
| Stainless steel sheet                    | 9%                              | 7%          |
| Stainless steel plate                    | 2%                              | 2%          |
| Iron castings and other                  | 2%                              | 2%          |
| <b>Total Standard Products</b>           | <b>22%</b>                      | <b>20%</b>  |
| <b>Grand Total</b>                       | <b>100%</b>                     | <b>100%</b> |

Total titanium mill product shipments for the first three months of 2013, including ATI-produced products for our Uniti titanium joint venture, were 10.3 million pounds, a 15% increase compared to the fourth quarter 2012 and a 3% increase compared to the first quarter 2012, reflecting increased demand from the commercial aerospace market in the High Performance Metals segment and ongoing shipments for certain large projects, primarily affecting our Flat-Rolled Products business segment.

Segment operating profit for the first quarter 2013 was \$78.3 million, or 6.6% of sales, compared to \$163.2 million, or 12.1% of sales for the first quarter 2012. Higher inventory costs resulting from higher unit conversion costs due to lower operating rates in the fourth quarter 2012, combined with the impact of higher raw material costs for products with longer manufacturing cycle times not aligned with falling raw material indices/surcharges, reduced operating profit, especially in the High Performance Metals segment. Segment operating profit for the first quarter 2013 in the High Performance Metals segment was \$75.3 million or 14.5% of sales and was also impacted by low demand from the jet engine aftermarket, weak demand for zirconium alloys, reduced demand for forgings from the construction and mining market, and pricing pressures on transaction, or spot, business. Flat-Rolled Products segment operating profit was \$2.4 million, or 0.4% of sales, reflecting a weaker high-value product mix as well as record-low base-selling prices for standard stainless sheet. Operating profit in our Engineered Products segment was essentially break-even, as lower operating rates affected profit margins.

Segment operating profit as a percentage of sales for the three month periods ended March 31, 2013 and 2012 was:

|                                | Three Months Ended<br>March 31, |              |
|--------------------------------|---------------------------------|--------------|
|                                | 2013                            | 2012         |
| <b>High Performance Metals</b> | <b>14.5%</b>                    | <b>17.9%</b> |
| <b>Flat-Rolled Products</b>    | <b>0.4%</b>                     | <b>7.4%</b>  |
| <b>Engineered Products</b>     | <b>0.6%</b>                     | <b>9.1%</b>  |

Our measure of segment operating profit, which we use to analyze the performance and results of our business segments, excludes income taxes, corporate expenses, net interest expense, retirement benefit expense, closed company expenses and restructuring costs, if any. We believe segment operating profit, as defined, provides an appropriate measure of controllable operating results at the business segment level.

Income before tax for the first quarter 2013 was \$15.3 million, or 1.3% of sales, compared to \$84.1 million, or 6.2% of sales for the first quarter 2012. The first quarter 2013 benefited from lower corporate expenses, primarily the result of reduced annual and long-term performance-based incentive compensation expenses, and lower interest expense.





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Net income attributable to ATI for the first quarter 2013 was \$10.0 million, or \$0.09 per share, compared to \$56.2 million, or \$0.53 per share for the first quarter 2012.

At March 31, 2013, we had cash on hand of \$138.0 million, a decrease of \$166.6 million from year-end 2012. Cash flow used in operations for the first quarter 2013 was \$57.4 million and included an investment of \$84.4 million in managed working capital. Additionally, we invested \$86.9 million in capital expenditures, primarily related to the Flat-Rolled Products segment's Hot-Rolling and Processing Facility (HRPF). Net debt to total capitalization was 35.0% and total debt to total capitalization was 37.3% at March 31, 2013. At December 31, 2012, net debt to total capitalization was 32.2% and total debt to total capitalization was 37.4%.

While we see some signs of improvement as we enter the second quarter and it appears the fourth quarter 2012 may have been the trough in demand, we expect challenging conditions to continue to impact many of our end markets throughout the second quarter. We believe our customers will continue to remain cautious as near-term global economic uncertainties remain, lead times remain short, and raw materials prices, especially for nickel and titanium scrap, remain under pressure. We remain cautiously optimistic that business conditions will gradually improve as we move through 2013. We expect some improvement in demand from our key global markets and moderate recovery in domestic economic growth from the expected improvement in the housing construction market.

While the short-term is challenging, we continue to focus on taking actions to improve ATI's financial performance while we continue to strengthen our position for long-term profitable growth. We are accelerating cost reduction actions, aggressively identifying and acting on market opportunities that provide important short-term business volume opportunities, and implementing actions to reduce managed working capital.

Looking beyond the short-term challenges, we believe ATI remains well-positioned for profitable growth over the long-term as a result of our unmatched diversification in specialty metals products, technology leadership, and unsurpassed manufacturing capabilities. We continue to believe that market conditions remain favorable for long-term secular growth from our key markets of aerospace, oil and gas/chemical process industry, electrical energy, and medical.

**Business Segment Results**

We operate in three business segments: High Performance Metals, Flat-Rolled Products, and Engineered Products. These segments represented the following percentages of our total revenues and segment operating profit for the first three months of 2013 and 2012:

|                         | 2013    |                  | 2012    |                  |
|-------------------------|---------|------------------|---------|------------------|
|                         | Revenue | Operating Profit | Revenue | Operating Profit |
| High Performance Metals | 44%     | 96%              | 43%     | 64%              |
| Flat-Rolled Products    | 47%     | 3%               | 47%     | 29%              |
| Engineered Products     | 9%      | 1%               | 10%     | 7%               |

**High Performance Metals Segment**

First quarter 2013 sales decreased 11% to \$518.4 million compared to the first quarter 2012, primarily as a result of lower mill product shipments of nickel-based and specialty alloys and zirconium and related alloys, and a decrease in sales of precision forged and cast components due to lower demand from the jet engine, construction and mining, nuclear energy, and oil and gas markets. In addition, lower raw material indices and lower base-selling prices negatively affected sales.

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Comparative information for our High Performance Metals segment revenues (in millions) by market and their respective percentages of the segment's overall revenues for the three month periods ended March 31, 2013 and 2012 is as follows:

| Market                              | Three Months Ended<br>March 31, 2013 |             | Three Months Ended<br>March 31, 2012 |             |
|-------------------------------------|--------------------------------------|-------------|--------------------------------------|-------------|
|                                     |                                      |             |                                      |             |
| <b>Aerospace:</b>                   |                                      |             |                                      |             |
| Jet Engines                         | \$ 170.5                             | 33%         | \$ 201.9                             | 35%         |
| Airframes                           | 103.4                                | 20%         | 105.9                                | 18%         |
| Government                          | 52.4                                 | 10%         | 53.2                                 | 9%          |
| <b>Total Aerospace</b>              | <b>326.3</b>                         | <b>63%</b>  | <b>361.0</b>                         | <b>62%</b>  |
| Medical                             | 49.4                                 | 10%         | 49.7                                 | 9%          |
| Oil & Gas/Chemical Process Industry | 44.2                                 | 9%          | 54.4                                 | 9%          |
| Electrical Energy                   | 38.4                                 | 7%          | 36.9                                 | 6%          |
| Defense                             | 23.0                                 | 4%          | 21.2                                 | 4%          |
| Construction/Mining                 | 7.7                                  | 1%          | 19.8                                 | 3%          |
| Other                               | 29.4                                 | 6%          | 38.3                                 | 7%          |
| <b>Total</b>                        | <b>\$ 518.4</b>                      | <b>100%</b> | <b>\$ 581.3</b>                      | <b>100%</b> |

Direct international sales represented nearly 46% of total segment sales. Comparative information for the High Performance Metals segments major product categories, based on their percentages of sales for the three months ended March 31, 2013 and 2012, is as follows:

|  | Three Months Ended<br>March 31, |             |
|--|---------------------------------|-------------|
|  | 2013                            | 2012        |
| <b>High-Value Products</b>               |                                 |             |
| Nickel-based alloys and specialty alloys | 32%                             | 37%         |
| Titanium and titanium alloys             | 31%                             | 26%         |
| Precision forgings and castings          | 25%                             | 25%         |
| Zirconium and related alloys             | 12%                             | 12%         |
| <b>Total High-Value Products</b>         | <b>100%</b>                     | <b>100%</b> |

Segment operating profit in the first quarter 2013 decreased to \$75.3 million, or 14.5% of total sales, including surcharges, compared to \$104.1 million, or 17.9% of total sales, for the first quarter 2012. The decrease in operating profit primarily resulted from lower shipment volumes for most products, the impact of higher raw material costs for products with longer manufacturing cycle times not aligned with falling raw material indices, and lower base-selling prices for some products. Results benefited from \$26.5 million in gross cost reductions in the first quarter 2013.

**Flat-Rolled Products Segment**

First quarter 2013 sales decreased 12% compared to the first quarter 2012, to \$558.1 million, primarily due to lower base-selling prices, lower raw material surcharges, and a product mix that had a higher percentage of standard stainless products and a lower percentage of high-value products. Shipments of standard stainless products (sheet and plate) increased 10%, to 173.8 million pounds. High-value products shipments declined 6% compared to the first quarter 2012, to 113 million pounds, as higher shipments of our Precision Rolled Strip® and titanium products were more than offset by reduced shipments of our nickel-based and specialty steel alloys and grain-oriented electrical steel products. First quarter 2013 Flat-Rolled Products segment titanium shipments, including Uniti joint venture conversion, were 3.1 million pounds, a 3% decrease compared to the fourth quarter 2012 but a 3% increase compared to the first quarter. Titanium shipments on projects in the chemical process industry are expected to favorably impact the second and third quarters of 2013. Average selling prices for all products, which include surcharges, declined 15%. Average base selling prices remain at historically low levels for standard stainless products.

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Comparative information for our Flat-Rolled Products revenues (in millions) by market and their respective percentages of the segment's overall revenues for the three month periods ended March 31, 2013 and 2012 is as follows:

| Market                              | Three Months Ended<br>March 31, 2013 |             | Three Months Ended<br>March 31, 2012 |             |
|-------------------------------------|--------------------------------------|-------------|--------------------------------------|-------------|
|                                     | \$                                   | %           | \$                                   | %           |
| Oil & Gas/Chemical Process Industry | 145.1                                | 26%         | 185.3                                | 29%         |
| Electrical Energy                   | 84.4                                 | 15%         | 102.0                                | 16%         |
| Automotive                          | 83.4                                 | 15%         | 96.2                                 | 15%         |
| Food Equipment & Appliances         | 64.9                                 | 12%         | 54.6                                 | 8%          |
| Construction/Mining                 | 57.0                                 | 10%         | 63.5                                 | 10%         |
| Aerospace & Defense                 | 41.9                                 | 8%          | 42.3                                 | 7%          |
| Electronics/Computers/Communication | 36.0                                 | 6%          | 41.8                                 | 7%          |
| Transportation                      | 29.7                                 | 5%          | 23.2                                 | 4%          |
| Medical                             | 7.1                                  | 1%          | 5.4                                  | 1%          |
| Other                               | 8.6                                  | 2%          | 21.7                                 | 3%          |
| <b>Total</b>                        | <b>\$ 558.1</b>                      | <b>100%</b> | <b>\$ 636.0</b>                      | <b>100%</b> |

Direct international sales represented 34% of total segment sales for the first quarter 2013. Comparative information for the Flat-Rolled Products segments' major product categories, based on their percentages of sales for the three months ended March 31, 2013 and 2012, is as follows:

|  | Three Months Ended<br>March 31, |             |
|--|---------------------------------|-------------|
|  | 2013                            | 2012        |
| <b>High-Value Products</b>               |                                 |             |
| Precision and engineered strip           | 24%                             | 22%         |
| Nickel-based alloys and specialty alloys | 21%                             | 26%         |
| Grain-oriented electrical steel          | 7%                              | 9%          |
| Titanium and titanium alloys             | 5%                              | 4%          |
| <b>Total High-Value Products</b>         | <b>57%</b>                      | <b>61%</b>  |
| <b>Standard Products</b>                 |                                 |             |
| Specialty stainless sheet                | 20%                             | 19%         |
| Stainless steel sheet                    | 19%                             | 16%         |
| Stainless steel plate                    | 4%                              | 4%          |
| <b>Total Standard Products</b>           | <b>43%</b>                      | <b>39%</b>  |
| <b>Grand Total</b>                       | <b>100%</b>                     | <b>100%</b> |

Segment operating profit for the first quarter 2013 was \$2.4 million, or 0.4% of sales, compared to \$46.8 million, or 7.4% of sales, for the first quarter 2012, reflecting a sales mix of more standard stainless products, as well as lower selling prices for most products. The first quarter 2013 benefited from \$10.0 million in gross cost reductions. Comparative information on the segment's products for the three months ended March 31, 2013 and 2012 is provided in the following table:

|                               | Three Months Ended<br>March 31, |         | %<br>Change |
|-------------------------------|---------------------------------|---------|-------------|
|                               | 2013                            | 2012    |             |
| <b>Volume (000's pounds):</b> |                                 |         |             |
| High value                    | 113,023                         | 120,504 | (6)%        |
| Standard                      | 173,818                         | 157,320 | 10%         |

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|                           |         |         |       |
|---------------------------|---------|---------|-------|
| Total                     | 286,841 | 277,824 | 3%    |
| Average prices (per lb.): |         |         |       |
| High value                | \$ 2.80 | \$ 3.21 | (13)% |
| Standard                  | \$ 1.38 | \$ 1.56 | (12)% |
| Combined Average          | \$ 1.94 | \$ 2.28 | (15)% |

**Table of Contents****Engineered Products Segment**

Sales for the first quarter 2013 were \$102.9 million, a 24% decrease compared to the first quarter 2012, primarily as a result of lower overall demand for tungsten-based products and carbon alloy steel forgings.

Comparative information for our Engineered Products revenues (in millions) by market and their respective percentages of the segment's overall revenues for the three month periods ended March 31, 2013 and 2012 is as follows:

| Market                              | Three Months Ended<br>March 31, 2013 |             | Three Months Ended<br>March 31, 2012 |             |
|-------------------------------------|--------------------------------------|-------------|--------------------------------------|-------------|
|                                     | \$                                   | %           | \$                                   | %           |
| Oil & Gas/Chemical Process Industry | 28.6                                 | 28%         | 37.7                                 | 28%         |
| Machine & Cutting Tools             | 16.9                                 | 16%         | 23.2                                 | 17%         |
| Transportation                      | 15.8                                 | 15%         | 22.9                                 | 17%         |
| Construction/Mining                 | 14.9                                 | 14%         | 20.1                                 | 15%         |
| Aerospace & Defense                 | 10.8                                 | 11%         | 11.9                                 | 9%          |
| Electrical Energy                   | 6.2                                  | 6%          | 7.9                                  | 6%          |
| Automotive                          | 6.0                                  | 6%          | 7.4                                  | 5%          |
| Medical                             | 2.8                                  | 3%          | 2.7                                  | 2%          |
| Other                               | 0.9                                  | 1%          | 1.4                                  | 1%          |
| <b>Total</b>                        | <b>\$ 102.9</b>                      | <b>100%</b> | <b>\$ 135.2</b>                      | <b>100%</b> |

Direct international sales represented 23% of total segment sales for the first quarter 2013. Comparative information for the Flat-Rolled Products segments' major product categories, based on their percentages of sales for the three months ended March 31, 2013 and 2012, is as follows:

|                                  | Three Months Ended<br>March 31, |             |
|----------------------------------|---------------------------------|-------------|
|                                  | 2013                            | 2012        |
| <b>High-Value Products</b>       |                                 |             |
| Tungsten-based materials         | 73%                             | 66%         |
| Precision forgings               | 21%                             | 26%         |
| <b>Total High-Value Products</b> | <b>94%</b>                      | <b>92%</b>  |
| <b>Standard Products</b>         |                                 |             |
| Iron castings and other          | 6%                              | 8%          |
| <b>Total Standard Products</b>   | <b>6%</b>                       | <b>8%</b>   |
| <b>Grand Total</b>               | <b>100%</b>                     | <b>100%</b> |

Segment operating profit for the first quarter 2013 was \$0.6 million, compared to \$12.3 million in the first quarter 2012. Segment operating profit for the first quarter 2013 was negatively impacted by higher raw material inventory costs for tungsten-based products and lower business activity levels across most operating units in this segment. Segment operating profit benefited from \$2.8 million in gross cost reductions in the first quarter 2013.

**Corporate Items**

Corporate expenses for the first quarter 2013 were \$12.4 million, compared to \$21.7 million in the first quarter 2012. The decrease in 2013 was primarily the result of reduced annual and long-term performance-based incentive compensation expenses.

Interest expense, net of interest income, in the first quarter 2013 was \$14.4 million, compared to net interest expense of \$19.9 million in the first quarter 2012. The decrease in interest expense was primarily due to increased capitalized interest on major strategic projects. Capitalized interest on major strategic capital projects reduced interest expense by \$9.6 million for the first quarter 2013 compared to a reduction of \$4.5 million for the first quarter 2012. The interest costs capitalized in both periods were primarily related to the HRPF project.



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Closed company and other expenses primarily includes charges incurred in connection with closed operations and other non-operating income or expense. These items are presented primarily in selling and administrative expenses and in other expense in the statement of operations. These items resulted in net charges of \$3.7 million for the first quarter 2013 and \$6.9 million for the first quarter 2012. The decrease over the prior year quarter was primarily related to a decrease in environmental and legal expenses associated with closed operations.

Retirement benefit expense, which includes pension expense and other postretirement expense, increased to \$32.5 million in the first quarter 2013, compared to \$30.6 million in the first quarter 2012. This increase was primarily due to the utilization of a lower discount rate to value retirement benefit obligations. For the first quarter 2013, retirement benefit expense of \$25.3 million was included in cost of sales and \$7.2 million was included in selling and administrative expenses. For the first quarter 2012, the amount of retirement benefit expense included in cost of sales was \$22.0 million, and the amount included in selling and administrative expenses was \$8.6 million.

## **Income Taxes**

The first quarter 2013 provision for income taxes was \$3.7 million, or 24.2% of income before tax, compared to the 2012 provision for income taxes of \$25.8 million, or 30.7% of income before tax. The first quarter 2013 included discrete tax benefits of \$2.0 million, primarily related to 2013 Federal tax law changes. Excluding these items, the effective tax rate was 37.6%. The first quarter 2012 included discrete tax benefits of \$3.7 million primarily related to state income taxes.

## **Financial Condition and Liquidity**

We believe that internally generated funds, current cash on hand, and available borrowings under existing credit lines will be adequate to meet foreseeable liquidity needs, including a substantial expansion of our production capabilities over the next few years. Changes in our credit rating do not impact our access to, or the cost of, our existing credit facilities.

We did not borrow funds under our senior unsecured domestic credit facility during the first three months of 2013. However, as of March 31, 2013, approximately \$4 million of this facility was utilized to support letters of credit. This credit facility requires that we maintain a leverage ratio (consolidated total indebtedness net of cash on hand in excess of \$50 million, divided by consolidated earnings before interest, taxes, depreciation and amortization, and non-cash pension expense) of not greater than 3.25, and maintain an interest coverage ratio (consolidated earnings before interest, taxes, and non-cash pension expense divided by interest expense) of not less than 2.0. For the three months ended March 31, 2013, the leverage ratio was 2.65, and the interest coverage ratio was 5.06. While we remain in compliance with the financial covenants of our senior unsecured domestic credit facility, we have several options should we need to address financial covenant concerns. If we needed to obtain additional financing using the credit markets, the cost and the terms and conditions of such borrowings may be influenced by our credit rating.

We have no off-balance sheet arrangements as defined in Item 303(a)(4) of SEC Regulation S-K.

## **Cash Flow and Working Capital**

For the three months ended March 31, 2013, cash flow used in operations was \$57.4 million, including an investment of \$84.4 million in managed working capital. Cash used in investing activities was \$86.2 million in the first three months of 2013 and consisted primarily of capital expenditures. Cash used in financing activities was \$23.0 million in the first three months of 2013 and included dividend payments of \$19.2 million. At March 31, 2013, cash and cash equivalents on hand totaled \$138.0 million, a decrease of \$166.6 million from year end 2012. As of March 31, 2013, \$84.8 million of cash and cash equivalents were held by our foreign subsidiaries.

As part of managing the liquidity of our business, we focus on controlling managed working capital, which is defined as gross accounts receivable and gross inventories, less accounts payable. In measuring performance in controlling managed working capital, we exclude the effects of LIFO inventory valuation reserves, excess and obsolete inventory reserves, and reserves for uncollectible accounts receivable which, due to their nature, are managed separately. At March 31, 2013, managed working capital decreased to 37.8% of annualized sales, compared to 41.1% of annualized sales at December 31, 2012. During the first three months of 2013, managed working capital increased by \$84.4 million, to \$1.9 billion. The growth in managed working capital from December 31, 2012 resulted from a \$69.0 million increase in accounts receivable, a \$3.7 million decrease in inventory, and an \$19.1 million decrease in accounts payable. While accounts receivable balances increased during 2013, days sales outstanding, which measures actual collection timing for accounts receivable, improved when compared to year end 2012. Gross inventory turns, which exclude the effect of LIFO inventory valuation reserves, remained essentially unchanged at March 31, 2013 compared to year end 2012.





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The Components of managed working capital were as follows:

| (in millions)  | March 31,<br>2013 | December 31,<br>2012 |
|--|-------------------|----------------------|
| Accounts receivable                                      | \$ 681.5          | \$ 613.3             |
| Inventory  | 1,537.5           | 1,536.6              |
| Accounts payable   | (479.4)           | (499.9)              |
| Subtotal   | 1,739.6           | 1,650.0              |
| Allowance for doubtful accounts                          | 5.3               | 5.5                  |
| LIFO reserve   | 76.4              | 76.9                 |
| Corporate and other                                      | 63.9              | 68.4                 |
| Managed working capital                                  | 1,885.2           | 1,800.8              |
| Annualized prior 2 months sales                          | \$ 4,988.3        | \$ 4,380.0           |
| Managed working capital as a % of annualized sales       | 37.8%             | 41.1%                |
| Change in managed working capital from December 31, 2012 | \$ 84.4           |                      |

**Capital Expenditures**

We have significantly expanded and continue to expand our manufacturing capabilities to meet expected intermediate and long-term demand from the aerospace (engine and airframe), oil and gas, chemical process industry, electrical energy, and medical markets, especially for titanium and titanium-based alloys, nickel-based alloys and superalloys, specialty alloys, and zirconium and related alloys.

Ongoing capital expenditure projects include the design and construction of a new advanced specialty metals Hot-Rolling and Processing Facility (HRPF) at our existing Flat-Rolled Products segment Brackenridge, PA site for approximately \$1.2 billion. The HRPF construction is progressing on schedule and on budget. Construction is expected to be completed with assets ready for service by the end of 2013, and formal commissioning is expected to occur in the first half of 2014. The HRPF is designed to be the most powerful mill in the world for production of specialty metals. It is designed to produce thinner and wider hot-rolled coils of exceptional quality at reduced cost with shorter lead times, and require lower working capital requirements. When completed, we believe ATI's new HRPF will provide unsurpassed manufacturing capability and versatility in the production of a wide range of flat-rolled specialty metals. We expect improved productivity, lower costs, and higher quality for our diversified product mix of flat-rolled specialty metals, including nickel-based and specialty alloys, titanium and titanium alloys, zirconium alloys, Precision Rolled Strip<sup>®</sup> products, and stainless sheet and coiled plate products.

Capital expenditures were \$86.9 million for the first three months of 2013, primarily related to the HRPF project. We currently expect our 2013 capital expenditures to be approximately \$550 million, which includes approximately \$450 million relating to the HRPF project. We expect 2013 to be our peak year of capital expenditures. Our objective is to fund these capital expenditures with cash on hand and cash flow generated from our operations, and if needed, by using a portion of our \$400 million unsecured domestic credit facility.

**Debt**

At March 31, 2013, we had \$1,479.1 million in total outstanding debt, compared to \$1,480.1 million at December 31, 2012.

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In managing our overall capital structure, some of the measures on which we focus are net debt to total capitalization, which is the percentage of our debt, net of cash that may be available to reduce borrowings, to our total invested and borrowed capital, and total debt to total capitalization, which excludes cash balances. Net debt as a percentage of total capitalization was 35.0% at March 31, 2013, compared to 32.2% at December 31, 2012. The net debt to total capitalization was determined as follows:

| (\$ in millions)               | March 31,<br>2013 | December 31,<br>2012 |
|--------------------------------|-------------------|----------------------|
| Total debt                     | \$ 1,479.1        | \$ 1,480.1           |
| Less: Cash                     | (138.0)           | (304.6)              |
| <b>Net debt</b>                | <b>\$ 1,341.1</b> | <b>\$ 1,175.5</b>    |
| Net debt                       | \$ 1,341.1        | \$ 1,175.5           |
| Total ATI stockholders' equity | 2,487.1           | 2,479.6              |
| <b>Net ATI total capital</b>   | <b>\$ 3,828.2</b> | <b>\$ 3,655.1</b>    |
| Net debt to ATI total capital  | 35.0%             | 32.2%                |

Total debt to total capitalization decreased to 37.3% at March 31, 2013 from 37.4% December 31, 2012.

Total debt to total capitalization was determined as follows:

| (\$ in millions)                | March 31,<br>2013 | December<br>31, 2012 |
|---------------------------------|-------------------|----------------------|
| Total debt                      | \$ 1,479.1        | \$ 1,480.1           |
| Total ATI stockholders' equity  | 2,487.1           | 2,479.6              |
| <b>Total ATI capital</b>        | <b>\$ 3,966.2</b> | <b>\$ 3,959.7</b>    |
| Total debt to total ATI capital | 37.3%             | 37.4%                |

We did not borrow funds under our \$400 million senior unsecured domestic credit facility during the first three months of 2013, although approximately \$4 million has been utilized to support the issuance of letters of credit. The unsecured facility requires us to maintain a leverage ratio (consolidated total indebtedness net of cash on hand in excess of \$50 million, divided by consolidated earnings before interest, taxes, depreciation and amortization, and non-cash pension expense) of not greater than 3.25, and maintain an interest coverage ratio (consolidated earnings before interest, taxes, and non-cash pension expense divided by interest expense) of not less than 2.0. For the three months ended March 31, 2013, our leverage ratio was 2.65 and our interest coverage ratio was 5.06.

We have an additional, separate credit facility for the issuance of letters of credit. As of March 31, 2013, \$32 million in letters of credit was outstanding under this facility.

In addition, STAL, the Company's Chinese joint venture company in which ATI has a 60% interest, has a 205 million renminbi (approximately \$33 million at March 31, 2013 exchange rates) revolving credit facility with a group of banks which expires in August 2014. This credit facility is supported solely by STAL's financial capability without any guarantees from the joint venture partners. As of March 31, 2013, there were no borrowings under this credit facility.

**Retirement Benefits**

At December 31, 2012, our U.S. qualified defined benefit pension plan (U.S. Plan) was approximately 77% funded as calculated in accordance with generally accepted accounting principles. Based upon current regulations and actuarial studies, we are not required to make a cash contribution to the U.S. Plan for 2013. However, we may elect, depending upon investment performance of the pension plan assets and other factors, to make voluntary cash contributions to this plan in the future.

**Dividends**

A regular quarterly dividend of \$0.18 per share of common stock was paid on March 27, 2013 to stockholders of record at the close of business on February 28, 2013. The payment of dividends and the amount of such dividends depends upon matters deemed relevant by our Board of Directors, such as our results of operations, financial condition, cash requirements, future prospects, any limitations imposed by law, credit agreements or senior securities, and other factors deemed relevant and appropriate.

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### **Critical Accounting Policies**

#### **Inventory**

At March 31, 2013, we had net inventory of \$1,537.5 million. Inventories are stated at the lower of cost (last-in, first-out (LIFO), first-in, first-out (FIFO) and average cost methods) or market, less progress payments. Costs include direct material, direct labor and applicable manufacturing and engineering overhead, and other direct costs. Most of our inventory is valued utilizing the LIFO costing methodology. Inventory of our non-U.S. operations is valued using average cost or FIFO methods. Under the LIFO inventory valuation method, changes in the cost of raw materials and production activities are recognized in cost of sales in the current period even though these material and other costs may have been incurred at significantly different values due to the length of time of our production cycle. The prices for many of the raw materials we use have been extremely volatile during the past four years. Since we value most of our inventory utilizing the LIFO inventory costing methodology, a rise in raw material costs has a negative effect on our operating results, while, conversely, a fall in material costs results in a benefit to operating results. For example, in 2012 and 2011, the effect of falling raw material costs on our LIFO inventory valuation method resulted in cost of sales which were \$76.8 million and \$9.3 million lower than would have been recognized had we utilized the FIFO methodology to value our inventory. Conversely, in 2010, the effect of rising raw material costs on our LIFO inventory valuation method resulted in cost of sales which were \$60.2 million higher than would have been recognized had we utilized the FIFO methodology to value our inventory. In a period of rising prices, cost of sales expense recognized under LIFO is generally higher than the cash costs incurred to acquire the inventory sold. Conversely, in a period of declining raw material prices, cost of sales recognized under LIFO is generally lower than cash costs incurred to acquire the inventory sold.

Since the LIFO inventory valuation methodology is designed for annual determination, interim estimates of the annual LIFO valuation are required. We recognize the effects of the LIFO inventory valuation method on an interim basis by projecting the expected annual LIFO cost and allocating that projection to the interim quarters equally. These projections of annual LIFO inventory valuation reserve changes are updated quarterly and are evaluated based upon material, labor and overhead costs and projections for such costs at the end of the year plus projections regarding year-end inventory levels. We recorded a \$0.5 million reduction to our LIFO inventory valuation reserve in the first three months of 2013.

The LIFO inventory valuation methodology is not utilized by many of the companies with which we compete, including foreign competitors. As such, our results of operations may not be comparable to those of our competitors during periods of volatile material costs due, in part, to the differences between the LIFO inventory valuation method and other acceptable inventory valuation methods.

We evaluate product lines on a quarterly basis to identify inventory values that exceed estimated net realizable value. The calculation of a resulting reserve, if any, is recognized as an expense in the period that the need for the reserve is identified. At March 31, 2013, no significant reserves were required. It is our general policy to write-down to scrap value any inventory that is identified as obsolete and any inventory that has aged or has not moved in more than twelve months. In some instances this criterion is up to twenty-four months due to the longer manufacturing and distribution process for such products.

#### **Other Critical Accounting Policies**

A summary of other significant accounting policies is discussed in Management's Discussion and Analysis of Financial Condition and Results of Operations and in Note 1 to the consolidated financial statements contained in our Annual Report on Form 10-K for the year ended December 31, 2012.

The preparation of the financial statements in accordance with U.S. generally accepted accounting principles requires us to make judgments, estimates and assumptions regarding uncertainties that affect the reported amounts of assets and liabilities. Significant areas of uncertainty that require judgments, estimates and assumptions include the accounting for derivatives, retirement plans, income taxes, environmental and other contingencies as well as asset impairment, inventory valuation and collectability of accounts receivable. We use historical and other information that we consider to be relevant to make these judgments and estimates. However, actual results may differ from those estimates and assumptions that are used to prepare our financial statements.

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### **New Accounting Pronouncements Adopted**

In January 2013, the Company adopted changes issued by the Financial Accounting Standards Board (FASB) to the disclosure of offsetting assets and liabilities. These changes require an entity to disclose both gross information and net information about both instruments and transactions eligible for offset in the statement of financial position and instruments and transactions subject to an agreement similar to a master netting arrangement. The enhanced disclosures will enable users of an entity's financial statements to understand and evaluate the effect or potential effect of master netting arrangements on an entity's financial position, including the effect or potential effect of rights of setoff associated with certain financial instruments and derivative instruments. Other than the additional disclosure requirements, the adoption of these changes had no impact on the consolidated financial statements.

In January 2013, the Company adopted changes issued by the FASB to the reporting of amounts reclassified out of accumulated other comprehensive income. These changes require an entity to report the effect of significant reclassifications out of accumulated other comprehensive income on the respective line items in net income if the amount being reclassified is required to be reclassified in its entirety to net income. For other amounts that are not required to be reclassified in their entirety to net income in the same reporting period, an entity is required to cross-reference other disclosures that provide additional detail about those amounts. These requirements are to be applied to each component of accumulated other comprehensive income. Other than the additional disclosure requirements (see Note 8.), the adoption of these changes had no impact on the consolidated financial statements.

### **Pending Accounting Pronouncements**

In February 2013, the FASB issued changes to the accounting for obligations resulting from joint and several liability arrangements. This guidance requires an entity that is joint and severally liable to measure the obligation as the sum of the amount the entity has agreed with co-obligors to pay and any additional amount it expects to pay on behalf of one or more co-obligors. Required disclosures include a description of the nature of the arrangement, how the liability arose, the relationship with co-obligors and the terms and conditions of the arrangement. These changes become effective for the Company in fiscal year 2014. We do not anticipate a material impact on our financial statements upon adoption.

In March 2013, the FASB issued changes to a parent entity's accounting for the cumulative translation adjustment upon derecognition of certain subsidiaries or groups of assets within a foreign entity or of an investment in a foreign entity. The amendments specify that a cumulative translation adjustment (CTA) should be released into earnings when an entity ceases to have a controlling financial interest in a subsidiary or group of assets within a consolidated foreign entity and the sale or transfer results in the complete or substantially complete liquidation of the foreign entity. For sales of an equity method investment that is a foreign entity, a pro rata portion of CTA attributable to the investment would be recognized in earnings when the investment is sold. When an entity sells either a part or all of its investment in a consolidated foreign entity, CTA would be recognized in earnings only if the sale results in the parent no longer having a controlling financial interest in the foreign entity. In addition, CTA should be recognized in earnings in a business combination achieved in stages (i.e., a step acquisition). These changes become effective for the Company in fiscal year 2014. We do not anticipate a material impact on our financial statements upon adoption.

### **Forward-Looking and Other Statements**

From time to time, we have made and may continue to make forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Certain statements in this report relate to future events and expectations and, as such, constitute forward-looking statements. Forward-looking statements include those containing such words as anticipates, believes, estimates, expects, would, should, will likely result, forecast, outlook, projects, and similar expressions. Forward-looking statements are based on management's current expectations and include known and unknown risks, uncertainties and other factors, many of which we are unable to predict or control, that may cause our actual results, performance or achievements to differ materially from those expressed or implied in the forward-looking statements. Important factors that could cause actual results to differ materially from those in the forward-looking statements include: (a) material adverse changes in economic or industry conditions generally, including global supply and demand conditions and prices for our specialty metals; (b) material adverse changes in the markets we serve, including the aerospace and defense, oil and gas/chemical process industry, electrical energy, medical, automotive, construction and mining, and other markets; (c) our inability to achieve the level of cost savings, productivity improvements, synergies, growth or other benefits anticipated by management, from strategic investments and the integration of acquired businesses, whether due to significant increases in energy, raw materials or employee benefits costs, the possibility of project cost overruns or unanticipated costs and expenses, or other factors; (d) volatility of prices and availability of supply of the raw materials that are critical to the manufacture of our products; (e) declines in the value of our defined benefit pension plan assets or unfavorable changes in laws or regulations that govern pension plan funding; (f) significant legal proceedings or investigations adverse to us; and (g) other risk factors summarized in our Annual Report on Form 10-K for the year ended December 31, 2012, and in other reports filed with the Securities and Exchange Commission. We assume no duty to update our forward-looking statements.



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**Table of Contents****Item 3. Quantitative and Qualitative Disclosures About Market Risk**

As part of our risk management strategy, we utilize derivative financial instruments, from time to time, to hedge our exposure to changes in raw material prices, energy prices, foreign currencies, and interest rates. We monitor the third-party financial institutions which are our counterparty to these financial instruments on a daily basis and diversify our transactions among counterparties to minimize exposure to any one of these entities. Fair values for derivatives were measured using exchange-traded prices for the hedged items including consideration of counterparty risk and the Company's credit risk.

**Volatility of Energy Prices.** Energy resources markets are subject to conditions that create uncertainty in the prices and availability of energy resources. The prices for and availability of electricity, natural gas, oil and other energy resources are subject to volatile market conditions. These market conditions often are affected by political and economic factors beyond our control. Increases in energy costs, or changes in costs relative to energy costs paid by competitors, have and may continue to adversely affect our profitability. To the extent that these uncertainties cause suppliers and customers to be more cost sensitive, increased energy prices may have an adverse effect on our results of operations and financial condition. We use approximately 10 to 12 million MMBtu's of natural gas annually, depending upon business conditions, in the manufacture of our products. These purchases of natural gas expose us to risk of higher natural gas prices. For example, a hypothetical \$1.00 per MMBtu increase in the price of natural gas would result in increased annual energy costs of approximately \$10 to \$12 million. We use several approaches to minimize any material adverse effect on our results of operations or financial condition from volatile energy prices. These approaches include incorporating an energy surcharge on many of our products and using financial derivatives to reduce exposure to energy price volatility.

At March 31, 2013, the outstanding financial derivatives used to hedge our exposure to energy cost volatility included both natural gas and electricity hedges. For natural gas, approximately 70% of our forecasted domestic requirements are hedged for 2013, approximately 40% for 2014, and approximately 5% for 2015. The net mark-to-market valuation of these outstanding natural gas hedges at March 31, 2013 was an unrealized pre-tax gain of \$0.3 million, comprised of \$1.8 million classified in prepaid expenses and other current assets, \$0.7 million was included in other long-term assets, \$1.8 million in accrued liabilities, and \$0.4 million in other long-term liabilities. For the three months ended March 31, 2013, the effects of natural gas hedging activity increased cost of sales by \$1.8 million. For electricity usage in our Western Pennsylvania operations, we have hedged approximately 10% of our on-peak and off-peak forecasted requirements for 2014. The net mark-to-market valuation of the electricity hedges was an unrealized pre-tax loss of \$0.3 million, which was classified in other long-term liabilities on the balance sheet. The effects of the hedging activity are recognized in income over the designated hedge periods.

**Volatility of Raw Material Prices.** We use raw materials surcharge and index mechanisms to offset the impact of increased raw material costs for a majority of our products; however, competitive factors in the marketplace can limit our ability to institute such mechanisms, and there can be a delay between the increase in the price of raw materials and the realization of the benefit of such mechanisms. For example, in 2012, we used approximately 100 million pounds of nickel; therefore, a hypothetical change of \$1.00 per pound in nickel prices would result in increased costs of approximately \$100 million. In addition, in 2012, we also used approximately 795 million pounds of ferrous scrap in the production of our flat-rolled products; a hypothetical change of \$0.01 per pound would result in increased costs of approximately \$8 million. While we enter into raw materials futures contracts from time-to-time to hedge exposure to price fluctuations, such as for nickel, we cannot be certain that our hedge position adequately reduces exposure. We believe that we have adequate controls to monitor these contracts, but we may not be able to accurately assess exposure to price volatility in the markets for critical raw materials.

As of March 31, 2013, we had entered into financial hedging arrangements primarily at the request of our customers related to firm orders for approximately 10% of our total annual nickel requirements. These nickel hedges extend to 2016. Any gain or loss associated with these hedging arrangements is included in cost of sales. At March 31, 2013, the net mark-to-market valuation of our outstanding raw material hedges was an unrealized pre-tax loss of \$2.8 million, comprised of \$0.1 million in prepaid expenses and other current assets, \$0.1 million in other long-term assets, \$2.6 million in accrued liabilities, and \$0.4 million in long-term other liabilities on the balance sheet.



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**Foreign Currency Risk.** Foreign currency exchange contracts are used, from time-to-time, to limit transactional exposure to changes in currency exchange rates. We sometimes purchase foreign currency forward contracts that permit us to sell specified amounts of foreign currencies expected to be received from our export sales for pre-established U.S. dollar amounts at specified dates. The forward contracts are denominated in the same foreign currencies in which export sales are denominated. These contracts are designated as hedges of the variability in cash flows of a portion of the forecasted future export sales transactions which otherwise would expose the Company to foreign currency risk. We may also enter into foreign currency forward contracts that are not designated as hedges, which are denominated in the same foreign currency in which export sales are denominated. At March 31, 2013, the outstanding financial derivatives, including both hedges and undesignated derivatives, that are used to manage our exposure to foreign currency, primarily euros, represented approximately 10% of our forecasted total international sales through 2015. In addition, we may also designate cash balances held in foreign currencies as hedges of forecasted foreign currency transactions. At March 31, 2013, the net mark-to-market valuation of the outstanding foreign currency forward contracts was a net asset of \$12.1 million, of which \$7.5 million is included in prepaid expenses and other current assets, and \$4.6 million was included other long-term assets on the balance sheet.

### **Item 4. Controls and Procedures**

#### **(a) Evaluation of Disclosure Controls and Procedures**

Our Chief Executive Officer and Chief Financial Officer have evaluated the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) or Rule 15d-15(e) under the Securities Exchange Act of 1934, as amended) as of March 31, 2013, and they concluded that these disclosure controls and procedures are effective.

#### **(b) Changes in Internal Controls**

There was no change in our internal control over financial reporting identified in connection with the evaluation of the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) or Rule 15d-15(e) under the Securities Exchange Act of 1934, as amended) as of March 31, 2013, conducted by our Chief Executive Officer and Chief Financial Officer, that occurred during the quarter ended March 31, 2013 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

## **PART II. OTHER INFORMATION**

### **Item 1. Legal Proceedings**

A number of lawsuits, claims and proceedings have been or may be asserted against the Company relating to the conduct of its currently or formerly owned businesses, including those pertaining to product liability, patent infringement, commercial, government contracting, employment, employee and retiree benefits, taxes, environmental, health and safety and occupational disease, and stockholder and corporate governance matters. Certain of such lawsuits, claims and proceedings are described in our Annual Report on Form 10-K for the year ended December 31, 2012, and addressed in Note 13 to the unaudited interim financial statements included herein. While the outcome of litigation cannot be predicted with certainty, and some of these lawsuits, claims or proceedings may be determined adversely to the Company, management does not believe that the disposition of any such pending matters is likely to have a material adverse effect on the Company's financial condition or liquidity, although the resolution in any reporting period of one or more of these matters could have a material adverse effect on the Company's results of operations for that period.

### **Item 1A. Risk Factors**

The following is an update to, and should be read in conjunction with, Item 1A. Risk Factors contained in the Company's Annual Report on Form 10-K for the year ended December 31, 2012. In addition to the other information set forth in this report, you should carefully consider the factors discussed in Part I, Item 1A. Risk Factors in our Annual Report on Form 10-K for the year ended December 31, 2012, which could materially affect our business, financial condition or future results. The risks described in our Annual Report on Form 10-K are not the only risks facing our Company. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition and/or operating results.



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**Labor Matters.** We have approximately 11,100 full-time employees. Approximately 44% of our workforce is covered by various collective bargaining agreements, predominantly with the United Steel, Paper and Forestry, Rubber, Manufacturing, Energy, Allied Industrial and Service Workers International Union (USW). At various times, our collective bargaining agreements with unions expire and are subject to renegotiation. Our collective bargaining agreement with the USW that covers approximately 500 ATI Wah Chang employees that expired on April 1, 2013 has been extended during negotiations with the USW, which are ongoing. Generally, collective bargaining agreements that expire may be terminated after notice by the union. After termination, the union may authorize a strike. A strike by the employees covered by one or more of the collective bargaining agreements could have a material adverse effect on our operating results. There can be no assurance that we will succeed in concluding collective bargaining agreements with the unions to replace those that expire.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

Set forth below is information regarding the Company's stock repurchases during the period covered by this report, comprising shares repurchased by ATI from employees to satisfy employee-owed taxes on share-based compensation.

| Period              | Total Number of Shares (or Units) Purchased | Average Price Paid per Share (or Unit) | Total Number of Shares (or Units) Purchased as Part of Publicly Announced Plans or Programs | Maximum Number (or Approximate Dollar Value) of Shares (or Units) that May Yet Be Purchased Under the Plans or Programs |
|---------------------|---|--|---|---|
| January 1-31, 2013  | 192,219                                     | \$ 30.23                               |   | \$  |
| February 1-28, 2013 | 25,009                                      | 32.03                                  |   |   |
| March 1-31, 2013    |   |  |   |   |
| Total               | 217,228                                     | \$ 30.43                               |   | \$  |

**Item 6. Exhibits**

## (a) Exhibits

|      |  |              |  |                         |
|------|--|--------------|--|-------------------------|
| 10.1 | 2013 Annual Incentive Plan (filed herewith).   |              |  |                         |
| 10.2 | Form of Performance/Restricted Stock Agreement dated February 28, 2013 (filed herewith).   |              |  |                         |
| 10.3 | Form of Total Shareholder Return Incentive Compensation Program Award Agreement effective as of January 1, 2013 (filed herewith).  |              |  |                         |
| 10.4 | Form of Key Executive Performance Plan Agreement dated February 28, 2013, including Key Executive Performance Plan as amended February 28, 2013 (filed herewith).  |              |  |                         |
| 10.5 | Letter Agreement amending the Change in Control Severance Agreement, between the Company and Richard J. Harshman, dated March 4, 2013 (incorporated by reference to Exhibit 10.1 to the Registrant's Current Report on Form 8-K dated March 5, 2013 (File No. 1-12001)). |              |  |                         |
| 12.1 | Computation of the Ratio of Earnings to Fixed Charges (filed herewith).  |              |  |                         |
| 31.1 | Certification of Chief Executive Officer required by Securities and Exchange Commission Rule 13a   | 14(a) or 15d |  | 14(a) (filed herewith). |
| 31.2 | Certification of Chief Financial Officer required by Securities and Exchange Commission Rule 13a   | 14(a) or 15d |  | 14(a) (filed herewith). |

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|         |  |
|---------|--|
| 32.1    | Certification pursuant to 18 U.S.C. Section 1350 (filed herewith). |
| 101.INS | XBRL Instance Document   |
| 101.SCH | XBRL Taxonomy Extension Schema Document                            |
| 101.CAL | XBRL Taxonomy Extension Calculation Linkbase Document              |
| 101.DEF | XBRL Taxonomy Extension Definition Linkbase Document               |
| 101.LAB | XBRL Taxonomy Extension Label Linkbase Document                    |
| 101.PRE | XBRL Taxonomy Extension Presentation Linkbase Document             |

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**ALLEGHENY TECHNOLOGIES INCORPORATED**

**(Registrant)**

Date: May 6, 2013

By /s/ Dale G. Reid  
Dale G. Reid  
Executive Vice President, Finance and  
Chief Financial Officer  
(Principal Financial Officer and Duly Authorized Officer)

Date: May 6, 2013

By /s/ Karl D. Schwartz  
Karl D. Schwartz  
Controller and Chief Accounting Officer  
(Principal Accounting Officer)

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