CANON INC Form 6-K July 25, 2013

## FORM 6-K

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## **Report of Foreign Issuer**

## Pursuant to Rule 13a-16 or 15d-16 of

the Securities Exchange Act of 1934

For the month of .July

**CANON INC.** (Translation of registrant s name into English)

2013

30-2, Shimomaruko 3-Chome, Ohta-ku, Tokyo 146-8501, Japan (Address of principal executive offices) [Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F X Form 40-F

[Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes No X

[If Yes is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b):82-

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

## CANON INC.

(Registrant)

Date . July 25, 2013

By /s/ Shinichi Aoyama (Signature)\*

> Shinichi Aoyama General Manager Consolidated Accounting Div. Canon Inc.

\*Print the name and title of the signing officer under his signature.

The following materials are included.

1. CONSOLIDATED RESULTS FOR THE SECOND QUARTER AND THE FIRST HALF ENDED JUNE 30, 2013

# **CONSOLIDATED RESULTS FOR THE SECOND QUARTER AND**

## THE FIRST HALF ENDED JUNE 30, 2013

July 24, 2013

## CONSOLIDATED RESULTS FOR THE SECOND QUARTER

(Millions of yen, thousands of U.S. dollars, except per share amounts)

	Actual									
	Three months ended June 30, 2013			nree months ended ne 30, 2012	Cha	nge(%)	Three months ended June 30, 2013			
Net sales	¥	966,880	¥	899,205	+	7.5	\$	9,766,465		
Operating profit		98,354		92,596	+	6.2		993,475		
Income before income taxes		98,868		85,545	+	15.6		998,667		
Net income attributable to Canon Inc.	¥	66,496	¥	51,714	+	28.6	\$	671,677		

Net income attributable to Canon Inc. stockholders per share:

- Basic	¥	57.68	¥	43.71	+	32.0	\$ 0.58
- Diluted		57.68		43.71	+	32.0	0.58

## CONSOLIDATED RESULTS FOR THE FIRST HALF

(Millions of yen, thousands of U.S. dollars, except per share amounts)

	Actual							Projected				
		Six months ended une 30, 2013		Six months ended une 30, 2012	Cha	nge(%)		Six months ended June 30, 2013		Year ending December 31, 2013	Cha	nge(%)
Net sales	¥	1,783,533	¥	1,728,445	+	3.2	\$	18,015,485	¥	3,850,000	+	10.6
Operating profit		153,127		175,275	-	12.6		1,546,737		380,000	+	17.3
Income before income taxes		159,123		178,269	-	10.7		1,607,303		390,000	+	13.8
Net income attributable to Canon Inc.	¥	107,409	¥	113,252	-	5.2	\$	1,084,939	¥	260,000	+	15.8

Net income attributable to Canon Inc. stockholders per share:

- Basic - Diluted	¥	93.17 93.17	¥	95.26 95.25	-	2.2 2.2	\$	0.94 0.94	¥	225.54	+	17.9 -
	Ju	As of ne 30, 2013	Dec	Actua As of ember 31, 2012		nge(%)	ļ	As of June 30, 2013				
Total assets	¥	4,109,526	¥	3,955,503	+	3.9	\$	41,510,364				
Canon Inc. stockholders equity	¥	2,690,371	¥	2,598,026	+	3.6	\$	27,175,465				

Notes: 1. Canon s consolidated financial statements are prepared in accordance with U.S. generally accepted accounting principles.

2. U.S. dollar amounts are translated from yen at the rate of JPY99=U.S.\$1, the approximate exchange rate on the Tokyo Foreign Exchange Market as of June 28, 2013, solely for the convenience of the reader.

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# **I.** Operating Results and Financial Conditions

#### 2013 Second Quarter in Review

Looking back at the global economy in the second quarter of 2013, in the United States, the economic recovery continued moderately ahead of other developed countries amid expanding personal spending backed by improvements in the housing market and employment conditions, while in Europe, the economy as a whole remained sluggish. In China, although the economy continued to grow, the pace of growth weakened and most of the other emerging countries also experienced low growth. The Japanese economy showed signs of recovery with an improvement in the export environment along with the effects of other stimulation measures. Although a recovery was evident in some economies, such as in the U.S., the global economy overall remained flat.

As for the markets in which Canon operates amid these conditions, demand for multifunction devices (MFDs) declined due to economic uncertainty and a deceleration in economic growth in emerging countries, while demand for laser printers decreased due to the sluggish economy. Demand for interchangeable-lens digital cameras displayed strong growth all over the world, while demand for digital compact cameras continued to shrink both in developed countries and emerging markets. Overall demand for inkjet printers also declined due to the continued weak economy. In the industry and others sector, demand for semiconductor lithography equipment saw an easing of the curb on capital expenditure for memory devices, while lithography equipment used in the production of flat panel displays (FPD) continued to face sluggish demand for large-size panels despite the healthy market for mid- and small-size panels used mainly in smartphones and tablet PCs.

The average values of the yen during the second quarter and first half of the year were \$98.80 and \$95.96 to the U.S. dollar, respectively, year-on-year depreciations of approximately \$19 and \$16, and \$129.02 and \$125.90 to the euro, respectively, year-on-year depreciations of approximately \$27 and \$22.

Due to the steady sales growth of competitive MFDs and laser printers, along with increased sales of inkjet printers and the positive effect of favorable currency exchange rates, net sales for the second quarter increased 7.5% to ¥966.9 billion (U.S.\$9,766 million) from the year-ago period, while net sales for the six months ended June 30, 2013 totaled ¥1,783.5 billion (U.S.\$18,015 million), a year-on-year increase of 3.2%. The gross profit ratio for the second quarter rose 0.5 points year on year to 49.4%, thanks to the effects of ongoing cost-cutting efforts along with the depreciation of the yen. The gross profit ratio for the first half of the year also increased by 0.3 points to 48.4%. Despite Group-wide efforts to thoroughly reduce spending, foreign-currency-denominated operating expenses increased after conversion into yen due to the depreciation of the yen, resulting in an increase in second-quarter operating expenses of 9.1% year on year to ¥379.0 billion (U.S.\$3,828 million). Consequently, second-quarter operating profit increased by 6.2% to ¥98.4 billion (U.S.\$993 million) compared with the corresponding period of the previous year. Other income increased by 15.6% year on year to ¥98.9 billion (U.S.\$999 million). Net income attributable to Canon Inc. increased by 28.6% to ¥66.5 billion (U.S.\$672 million) for the second quarter. Operating profit for the first half of the year decreased by 12.6% to ¥153.1 billion (U.S.\$1,547 million) due to the large decline in the first quarter while income before income taxes decreased 10.7% year on year to ¥159.1 billion (U.S.\$1,607 million) for the first six months of the year. Net income attributable to Canon Inc. decreased by 5.2% to ¥107.4 billion (U.S.\$1,085 million) for the first six months of the year. Net income attributable to Canon Inc. decreased by 5.2% to ¥107.4 billion (U.S.\$1,085 million) for the first six months of the year.

Basic net income attributable to Canon Inc. stockholders per share for the second quarter was \$57.68 (U.S.\$0.58), an increase of \$13.97 (U.S.\$0.14) compared with the corresponding quarter of the previous year, and \$93.17 (U.S.\$0.94) for the first half of 2013, a year-on-year decrease of \$2.09 (U.S.\$0.02).

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#### **Results by Segment**

Looking at Canon s quarterly performance by business unit, within the Office Business Unit, as for office MFDs, led by the enhanced imageRUNNER ADVANCE C5200/C2200 series lineups, sales of color models increased from the year-ago period. Sales of production printing systems continued to grow steadily, with the new imagePRESS C1+II contributing to healthy sales in Japan. As for high speed continuous feed printers and wide-format printers, sales of the Océ ColorStream 3000 series showed solid growth. Despite the continued shrinking of the market as a whole, laser printers recorded an increase in sales volume year on year owing to sales expansion efforts centered on laser multifunction printers. As a result, second-quarter sales for the business unit totaled ¥520.0 billion (U.S.\$5,253 million), an increase of 14.6% year on year, while operating profit totaled ¥76.2 billion (U.S.\$770 million) an increase of 30.7%. Sales for the combined first six months of the year totaled ¥984.2 billion (U.S.\$9,942 million), increasing 10.4% year on year, while operating profit increased by 22.6% to ¥136.3 billion (U.S.\$1,376 million).

Within the Imaging System Business Unit, sales of EOS 5D Mark III and 6D advanced-amateur-model interchangeable-lens digital cameras continued to grow. Furthermore, in Japan, the new entry-level EOS Digital Rebel SL1/T5i cameras have proved popular, further contributing to sales and helping the company to maintain its top share of the global market. As for digital compact cameras, sales volume declined from the previous year due to the market slowdown and the increasing popularity of smartphones, despite efforts to increase sales through the introduction of such new products as the Powershot SX280 HS, equipped with a high-magnification zoom lens that exceeds the capabilities of lenses offered by smartphones, and the ELPH 115 IS. The Cinema EOS System, which has earned high marks from professionals working in the motion-picture and television production industries, received a boost in product appeal through upgrades in related software aimed at increasing convenience for users. With regard to inkjet printers, although sales volume of hardware dipped from the year-ago period, sales for the segment enjoyed solid growth with an increase in sales of consumable supplies, even when excluding the effects of the favorable foreign exchange rate. As a result of the above, second-quarter sales for the business unit increased by 4.4% to ¥386.0 billion (U.S.\$3,899 million), while operating profit totaled ¥56.3 billion (U.S.\$568 million), an increase of 0.5%. Sales for the first six months totaled ¥ 684.1 billion (U.S.\$6,910 million), rising 1.6% year on year, while operating profit totaled ¥84.8 billion (U.S.\$856 million), a decrease of 17.5% year on year.

In the Industry and Others Business Unit, although investment in semiconductor lithography equipment used to produce image sensors grew steadily, sales volume of semiconductor lithography equipment declined from the previous year owing to restrained capital expenditure for memory devices due to the inventory correction in the NAND flash memory market. As for FPD lithography equipment, shrinking demand for equipment used in the production of large-size panels led to a sales decline for the period. Consequently, second-quarter sales for the segment totaled \$85.9 billion (U.S.\$868 million), a year-on-year decrease of 12.6%, while operating profit decreased \$12.2 billion (U.S.\$123 million), posting a loss of \$5.8 billion (U.S.\$59 million). Sales for the first half of the year totaled \$161.0 billion (U.S.\$1,626 million), a decrease of 22.6% year on year, while operating profit recorded a loss of \$13.4 billion (U.S.\$135 million), a decrease of \$23.7 billion (U.S.\$239 million), from the year-ago period.

#### **Cash Flow**

During the first half of 2013, cash flow from operating activities totaled \$217.9 billion (U.S.\$2,201 million), an increase of \$15.9 billion (U.S.\$161 million) compared with the corresponding period of the previous year owing to improvements in working capital through such means as increasing the collection of accounts receivable. Although capital investment focused on new products, cash flow from investing activities increased \$27.5 billion (U.S.\$278 million) year on year, totaling \$139.3 billion (U.S.\$1,407 million), due to the increasing amount of time deposits included in short-term investments. Accordingly, free cash flow totaled \$78.6 billion (U.S.\$794 million), a decrease of \$11.6 billion (U.S.\$117 million) compared with the corresponding year-ago period.

Cash flow from financing activities recorded an outlay of ¥85.4 billion (U.S.\$862 million), mainly arising from the dividend payout. Owing to these factors, as well as the positive impact from foreign currency translation adjustments, cash and cash equivalents increased by ¥41.1 billion (U.S.\$415 million) year on year to ¥707.8 billion (U.S.\$7,149 million).

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#### Outlook

Fiscal year

As for the outlook in the third quarter onward, despite such negative factors as a protracted recession in Europe and the uncertainty of economic growth in China, the global economy is expected to achieve moderate growth buoyed by the aggressive monetary and fiscal policies driving the U.S. and Japanese economies.

In the businesses in which Canon is involved, demand for MFDs is projected to grow moderately mainly for color models fueled by the recovery of the global economy, while demand in the laser printer market is expected to surpass the previous year s level. Demand for interchangeable-lens digital cameras is expected to continue growing owing to an expanding user base in developed countries along with market growth in emerging countries. The digital compact camera market is projected to shrink, mainly among low-end models, due to the popularity of smartphones. As for inkjet printers, while the decline in demand will taper off in the latter half of the year, for the full year it is expected to drop below that for the previous year. In the industrial equipment market, a recovery in supply-demand balance in the memory device market is expected to lead to renewed investment by device manufacturers in the second half of the year, boosting demand for semiconductor lithography equipment. Demand for FPD lithography equipment will likely pick up in line with the recovery in demand for large-size panels and increasing needs for miniaturization.

With regard to currency exchange rates for the third quarter onward, on which Canon s performance outlook is based, taking into account such uncertainties as the direction of monetary policies in the United States and anxiety over a possible recurrence of Europe s fiscal problems, Canon assumes exchange rates of ¥95 to the U.S. dollar and ¥125 to the euro, representing depreciations of approximately ¥16 against the U.S. dollar, and approximately ¥23 against the euro compared with the annual average rates of the previous year.

Upon taking into consideration these foreign exchange rate assumptions and the current economic forecast, Canon projects full-year consolidated net sales in 2013 of ¥3,850.0 billion (U.S.\$38,889 million), a year-on-year increase of 10.6%; operating profit of ¥380.0 billion (U.S.\$3,838 million), a year-on-year increase of 17.3%; income before income taxes of ¥390.0 billion (U.S.\$3,939 million), a year-on-year increase of 13.8%; and net income attributable to Canon Inc. of ¥260.0 billion (U.S.\$2,626 million), a year-on-year increase of 15.8%.

#### Millions of yen

riscai year	Ye	ar endi	ng		Change			Change (%)
	D	1 21	2012				ear ended	
		1ber 31,					mber 31, 2012	
	Previous Outlook (	A Revis	ed Outlook (B)		(B - A)	R	lesults (C)	(B - C) / C
Net sales	¥ 3,980,000	¥	3,850,000	¥	(130,000)	¥	3,479,788	+10.6%
Operating profit	450,000		380,000		(70,000)		323,856	+17.3%
Income before income taxes	450,000		390,000		(60,000)		342,557	+13.8%
Net income attributable to Canon								
Inc.	¥ 290,000	¥	260,000	¥	(30,000)	¥	224,564	+15.8%

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#### **Basic Policy Regarding Profit Distribution**

Canon is being more proactive in returning profits to shareholders, mainly in the form of a dividend, taking into consideration medium-term profit forecasts along with planned future investments, cash flow and other factors.

Canon Inc. plans to distribute an interim dividend of ¥65.00 (U.S.\$0.66) per share for the fiscal year 2013, half the amount of the annual dividend paid out in fiscal 2012 which included the commemorative dividend to mark the 75<sup>th</sup> anniversary of the company s establishment, to provide a stable return to shareholders. The year-end dividend, however, has yet to be decided.

This document contains forward-looking statements with respect to future results, performance and achievements that are subject to risk and uncertainties and reflect management s views and assumptions formed by available information. All statements other than statements of historical fact are statements that could be considered forward-looking statements. When used in this document, words such as anticipate, believe, estimate, expect, intend, may, plan, project or achievements of Canon to be materially different from any future results, performance or achievements that may be expressed or implied by such forward-looking statements, including, among others, changes in general economic and business conditions, changes in currency exchange rates and interest rates, introduction of competing products by other companies, lack of acceptance of new products or services by Canon s targeted customers, inability to meet efficiency and cost reduction objectives, changes in business strategy and various other factors, both referenced and not referenced in this document. A detailed description of these and other risk factors is included in Canon s annual report on Form 20-F, which is on file with the United States Securities and Exchange Commission. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those described herein. Canon does not intend or assume any obligation to update these forward-looking statements.

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CONSOLIDATED

# **II. Financial Statements**

## 1. CONSOLIDATED BALANCE SHEETS

			Mi	llions of yen			Γhousands of U.S. dollars
		As of		As of			As of
		June 30,	D	ecember 31,		Change	June 30,
		2013		2012			2013
ASSETS							
Current assets:							
Cash and cash equivalents	¥	707,774	¥	666,678	¥	41,096	\$ 7,149,232
Short-term investments		47,349		28,322		19,027	478,273
Trade receivables, net		544,888		573,375		(28,487)	5,503,919
Inventories		582,461		551,623		30,838	5,883,444
Prepaid expenses and other current assets		291,791		262,258		29,533	2,947,385
Total current assets		2,174,263		2,082,256		92,007	21,962,253
Noncurrent receivables		20,599		19,702		897	208,071
Investments		60,741		56,617		4,124	613,545
Property, plant and equipment, net		1,284,058		1,260,364		23,694	12,970,283
Intangible assets, net		138,251		135,736		2,515	1,396,475
Other assets		431,614		400,828		30,786	4,359,737
Total assets	¥	4,109,526	¥	3,955,503	¥	154,023	\$ 41,510,364
LIABILITIES AND EQUITY							
Current liabilities:							
Short-term loans and current portion of long-term debt	¥	1,623	¥	1,866	¥	(243)	\$ 16,394
Trade payables		322,859		325,235		(2,376)	3,261,202
Accrued income taxes		53,634		60,057		(6,423)	541,758
Accrued expenses		274,067		291,348		(17,281)	2,768,354
Other current liabilities		235,549		165,929		69,620	2,379,282
Total current liabilities		887,732		844,435		43,297	8,966,990
Long-term debt, excluding current installments		1,641		2,117		(476)	16,576
Accrued pension and severance cost		283,845		272,131		11,714	2,867,121
Other noncurrent liabilities		88,025		82,518		5,507	889,141
Total liabilities		1,261,243		1,201,201		60,042	12,739,828
Equity:							
Canon Inc. stockholders equity:							
Common stock		174,762		174,762		-	1,765,273
Additional paid-in capital		401,003		401,547		(544)	4,050,535
Legal reserve		62,124		61,663		461	627,515
Retained earnings		3,090,303		3,138,976		(48,673)	31,215,182
Accumulated other comprehensive income (loss)		(226,173)		(367,249)		141,076	(2,284,576)

Treasury stock, at cost	(811,648)	(811,673)	25	(8,198,464)
Total Canon Inc. stockholders equity	2,690,371	2,598,026	92,345	27,175,465
Noncontrolling interests	157,912	156,276	1,636	1,595,071
Total equity	2,848,283	2,754,302	93,981	28,770,536
Total liabilities and equity	¥ 4,109,526	¥ 3,955,503	¥ 154,023	\$ 41,510,364

	Million	Thousands of U.S. dollars	
	As of	As of	As of
	June 30,	December 31,	June 30,
	2013	2012	2013
Notes:			
<ol> <li>Allowance for doubtful receivables</li> <li>Accumulated depreciation</li> <li>Accumulated other comprehensive income (loss):</li> </ol>	¥ 13,965	¥ 12,970	\$ 141,061
	2,278,548	2,159,453	23,015,636
Foreign currency translation adjustments	(111,753)	(247,734)	(1,128,818)
Net unrealized gains and losses on securities	5,959	4,146	60,192
Net gains and losses on derivative instruments	(857)	(4,462)	(8,657)
Pension liability adjustments	(119,522)	(119,199)	(1,207,293)

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#### CONSOLIDATED

## 2. CONSOLIDATED STATEMENTS OF INCOME AND CONSOLIDATED STETEMENTS OF COMPREHENSIVE INCOME

#### Consolidated statements of income

		Million	s of y	yen				
<u>Results for the second quarter</u>	Three months ended June 30, 2013		Three months ended June 30, 2012		Chan	nge(%)	Thousands of U.S. dollars Three months ended June 30, 2013	
Net sales Cost of sales	¥	966,880 489,522	¥	899,205 459,284	+	7.5	\$	9,766,465 4,944,667
Gross profit Operating expenses:		477,358		439,921	+	8.5		4,821,798
Selling, general and administrative expenses Research and development expenses		301,359 77,645		270,003 77,322				3,044,030 784,293
		379,004		347,325				3,828,323
Operating profit Other income (deductions):		98,354		92,596	+	6.2		993,475
Interest and dividend income Interest expense Other, net		1,705 (146) (1,045)		2,012 (266) (8,797)				17,222 (1,475) (10,555)
		514		(7,051)				5,192
Income before income taxes		98,868		85,545	+	15.6		998,667
Income taxes		30,242		32,389				305,475
Consolidated net income Less: Net income attributable to noncontrolling interests		68,626 2,130		53,156 1,442				693,192 21,515
Net income attributable to Canon Inc.	¥	66,496	¥	51,714	+	28.6	\$	671,677

### Millions of yen

Results for the first half	Six months ended June 30, 2013	Six months ended June 30, 2012	Chan	ige(%)	Thousands of U.S. dollars Six months ended June 30, 2013
Net sales	¥ 1,783,533	¥ 1,728,445	+	3.2	\$ 18,015,485
Cost of sales	920,262	897,626			9,295,576
Gross profit	863,271	830,819	+	3.9	8,719,909
Operating expenses:					
Selling, general and administrative expenses	558,983	506,191			5,646,293

Research and development expenses	151,161	149,353			1,526,879
	710,144	655,544			7,173,172
Operating profit Other income (deductions):	153,127	175,275	-	12.6	1,546,737
Interest and dividend income	2,741	3,574			27,687
Interest expense Other, net	(251) 3,506	(375) (205)			(2,535) 35,414
Other, net	3,300	(203)			35,414
	5,996	2,994			60,566
Income before income taxes	159,123	178,269	-	10.7	1,607,303
Income taxes	48,770	61,503			492,626
Consolidated net income	110,353	116,766			1,114,677
Less: Net income attributable to noncontrolling interests	2,944	3,514			29,738
Net income attributable to Canon Inc.	¥ 107,409	¥ 113,252	-	5.2	\$ 1,084,939

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### CONSOLIDATED

## Consolidated statements of comprehensive income

Millions of yen									
<u>Results for the second quarter</u>	Three months ended June 30, 2013	Three months ended June 30, 2012	Change(%)	Thousands of U.S. dollars <b>Three months</b> ended June 30, 2013					
Consolidated net income	¥ 68,626	¥ 53,156	+ 29.1	\$ 693,192					
Other comprehensive income (loss), net of tax Foreign currency translation adjustments Net unrealized gains and losses on securities Net gains and losses on derivative instruments Pension liability adjustments	51,534 1,029 2,672 935	(61,992) (3,008) 5,272 251		520,545 10,394 26,990 9,445					
	56,170	(59,477)		567,374					
Comprehensive income (loss) Less: Comprehensive income attributable to noncontrolling interests Comprehensive income (loss) attributable to Canon Inc.	124,796 2,769 ¥ 122,027	(6,321) 620 ¥ (6,941)	-	1,260,566 27,970 \$ 1,232,596					

Millions of yen	Mil	lions	of	yer
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Results for the first half	Six				Thousands of U.S. dollars
	months ended June 30, 2013	Six months ended June 30, 2012	Char	nge(%)	Six months ended June 30, 2013
Consolidated net income	¥ 110,353	¥ 116,766	-	5.5	\$ 1,114,677
Other comprehensive income (loss), net of tax Foreign currency translation adjustments Net unrealized gains and losses on securities Net gains and losses on derivative instruments Pension liability adjustments	137,134 2,155 3,607 (81)	8,366 989 897 588			1,385,192 21,768 36,434 (818)
	142,815	10,840			1,442,576
Comprehensive income Less: Comprehensive income attributable to noncontrolling interests	253,168 4,397	127,606 3,536	+	98.4	2,557,253 44,415
Comprehensive income attributable to Canon Inc.	¥ 248,771	¥ 124,070	+	100.5	\$ 2,512,838

#### CONSOLIDATED

### 3. DETAILS OF SALES

Results for the second quarter Sales by business unit Office Imaging System Industry and Others Eliminations	386 85	ed	Th	n ree months ended e 30, 2012 453,862 369,734 98,348 (22,739)	Char + + -	nge(%) 14.6 4.4 12.6 -	U Tł	nousands of J.S. dollars irree months ended ine 30, 2013 5,252,848 3,899,121 868,162 (253,666)
Total	¥ 966	,880	¥	899,205	+	7.5	\$	9,766,465
Sales by region	Millions of yen Three months Three months ended ended Change(%)					nge(%)	U Tł	housands of J.S. dollars aree months ended
Japan Overseas: Americas Europe Asia and Oceania	282 295	, 2013 ,654 ,082 ,944 ,200	Jun ¥	e 30, 2012 178,849 243,180 258,936 218,240	- + -	1.8 16.0 14.3 2.3	յս \$	ne 30, 2013 1,774,283 2,849,313 2,989,333 2,153,536
Total		,226 ,880	¥	720,356 899,205	+ +	9.8 7.5	\$	7,992,182 9,766,465

#### **Results for the first half**

#### Sales by business unit

Office Imaging System Industry and Others Eliminations

Total

Milli	ons of yen	l			-	housands of U.S. dollars
Six months	Six	months			5	Six months
ended		ended	Chai	nge(%)		ended
June 30, 2013	June	30, 2012		-	Ju	une 30, 2013
¥ 984,238	¥	891,901	+	10.4	\$	9,941,798
684,120		673,210	+	1.6		6,910,303
161,015		208,130	-	22.6		1,626,414
(45,840)		(44,796)		-		(463,030)
¥ 1,783,533	¥ 1	,728,445	+	3.2	\$	18,015,485

	Millio	Thousands of U.S. dollars			
Sales by region	Six months ended June 30, 2013	Six months ended June 30, 2012	Char	nge(%)	Six months ended June 30, 2013
Japan	¥ 335,372	¥ 355,724	-	5.7	\$ 3,387,596
Overseas:					
Americas	514,084	453,528	+	13.4	5,192,768
Europe	542,309	503,389	+	7.7	5,477,869
Asia and Oceania	391,768	415,804	-	5.8	3,957,252

	1,448,161	1,372,721	+	5.5	14,627,889
Total	¥ 1,783,533 ¥	1,728,445	+	3.2	\$ 18,015,485

Notes: 1. The primary products included in each of the segments are as follows:

Office Business Unit:

 Office multifunction devices (MFDs) / Laser multifunction printers (MFPs) / Laser printers / Digital production printing systems / High speed continuous feed printers / Wide-format printers / Document solution Imaging System Business Unit: Interchangeable lens digital cameras / Digital compact cameras / Digital camcorders / Digital cinema cameras / Interchangeable lenses Inkjet printers / Large-format inkjet printers / Commercial photo printers / Image scanners / Multimedia projectors / Broadcast equipment / Calculators Industry and Others Business Unit: Semiconductor lithography equipment / Flat panel display (FPD) lithography equipment / Digital radiography systems / Ophthalmic equipment / Vacuum thin-film deposition equipment / Organic LED (OLED) panel manufacturing equipment / Die bonders / Micromotors /Network cameras / Handy terminals / Document scanners
 The principal countries and regions included in each regional category are as follows:

Americas: United States of America, Canada, Latin America Europe: United Kingdom, Germany, France, Netherlands, European countries, Middle East and Africa Asia and Oceania: China, Asian countries, Australia

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### CONSOLIDATED

## 4. CONSOLIDATED STATEMENTS OF CASH FLOWS

	Million	Thousands of U.S. dollars	
	Six months ended	Six months Six months ended	
	June 30, 2013	June 30, 2012	ended June 30, 2013
Cash flows from operating activities:	- ,	,	, , , , , , , , , , , , , , , , , , ,
Consolidated net income	¥ 110,353	¥ 116,766	\$ 1,114,677
Adjustments to reconcile consolidated net income to net cash provided			
by operating activities:			
Depreciation and amortization	131,653	120,906	1,329,828
Loss on disposal of fixed assets	4,386	7,380	44,303
Deferred income taxes	(339)	(1,428)	(3,424)
Decrease in trade receivables	71,357	32,233	720,778
(Increase) decrease in inventories	18,269	(63,586)	184,535
Decrease in trade payables	(55,633)	(1,273)	(561,949)
Increase (decrease) in accrued income taxes	(7,416)	17,231	(74,909)
Decrease in accrued expenses	(38,616)	(36,987)	(390,061)
Increase (decrease) in accrued (prepaid) pension and severance cost	(874)	1,763	(8,828)
Other, net	(15,251)	8,962	(154,051)
Net cash provided by operating activities	217,889	201,967	2,200,899
Cash flows from investing activities:			
Purchases of fixed assets	(119,809)	(162,481)	(1,210,192)
Proceeds from sale of fixed assets	1,062	1,287	10,727
Purchases of available-for-sale securities	(2,654)	(152)	(26,808)
Proceeds from sale and maturity of available-for-sale securities	3,141	189	31,727
(Increase) decrease in time deposits, net	(15,745)	49,998	(159,040)
Acquisitions of subsidiaries, net of cash acquired	(4,914)	(704)	(49,636)
Purchases of other investments	(209)	(259)	(2,111)
Other, net	(138)	345	(1,394)
Net cash used in investing activities	(139,266)	(111,777)	(1,406,727)
Cash flows from financing activities:			
Proceeds from issuance of long-term debt	1,101	389	11,121
Repayments of long-term debt	(1,345)	(1,181)	(13,586)
Decrease in short-term loans, net	(563)	(3,616)	(5,687)
Dividends paid	(80,695)	(72,092)	(815,101)
Repurchases of treasury stock, net	13	(99,970)	131
Other, net	(3,865)	(11,071)	(39,040)
Net cash used in financing activities	(85,354)	(187,541)	(862,162)
Effect of exchange rate changes on cash and cash equivalents	47,827	(1,829)	483,101
Net change in cash and cash equivalents	41,096	(99,180)	415,111
Cash and cash equivalents at beginning of period	666,678	773,227	6,734,121
Cash and cash equivalents at end of period	¥ 707,774	¥ 674,047	\$ 7,149,232

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#### CONSOLIDATED

## 5. NOTE FOR GOING CONCERN ASSUMPTION

Not applicable.

## 6. SEGMENT INFORMATION

## (1) SEGMENT INFORMATION BY BUSINESS UNIT

Results for the second quarter	Millions of yen Three months				
	ended June 30, 2013	Three months ended June 30, 2012	Change(%)	Three months ended June 30, 2013	
Office Net sales: External customers Intersegment	¥ 517,455 2,577	¥ 452,682 1,180	+ 14.3 + 118.4	\$ 5,226,818 26,030	
Total	520,032	453,862	+ 14.6	5,252,848	
Operating cost and expenses	443,840	395,550	+ 12.2	4,483,232	
Operating profit	¥ 76,192	¥ 58,312	+ 30.7	\$ 769,616	
Imaging System Net sales: External customers Intersegment Total Operating cost and expenses	¥ 385,833 180 386,013 329,735	¥ 369,297 437 369,734 313,721	+ 4.5 - 58.8 + 4.4 + 5.1	\$ 3,897,303 1,818 3,899,121 3,330,656	
Operating profit	¥ 56,278	¥ 56,013	+ 0.5	\$ 568,465	
Industry and Others Net sales: External customers Intersegment	¥ 63,592 22,356	¥ 77,226 21,122	- 17.7 + 5.8	\$    642,344 225,818	
Total	85,948	98,348	- 12.6	868,162	
Operating cost and expenses	91,778	92,016	- 0.3	927,051	
Operating profit (loss)	¥ (5,830)	¥ 6,332	-	\$ (58,889)	

Corporate and Eliminations Net sales: External customers Intersegment Total	¥(25,113) (25,113)	¥	(22,739) (22,739)		- - -	\$ (253,666) (253,666)
Operating cost and expenses	3,173		5,322		-	32,051
Operating profit	¥ (28,286)	¥	(28,061)		-	\$ (285,717)
Consolidated Net sales: External customers Intersegment	¥ 966,880 <u>-</u>	¥	899,205	+	7.5	\$ 9,766,465 -
Total	966,880		899,205	+	7.5	9,766,465
Operating cost and expenses	868,526		806,609	+	7.7	8,772,990
Operating profit	¥ 98,354	¥	92,596	+	6.2	\$ 993,475

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### CONSOLIDATED

<u>Results for the first half</u> Office	Millions of yen Six months Six months ended ended June 30, 2013 June 30, 2012			Six months Six months ended ended Change(%)			Thousands of U.S. dollars Six months ended June 30, 2013
Net sales: External customers Intersegment	¥ 979,585 4,653	¥ 889,608 2,293	+ 10.1 + 102.9	\$  9,894,798 47,000			
Total	984,238	891,901	+ 10.4	9,941,798			
Operating cost and expenses	847,975	780,743	+ 8.6	8,565,404			
Operating profit	¥ 136,263	¥ 111,158	+ 22.6	\$ 1,376,394			
Imaging System Net sales: External customers Intersegment	¥ 683,760 360	¥ 672,314 896	+ 1.7 - 59.8	\$    6,906,667 3,636			
Total	684,120	673,210	+ 1.6	6,910,303			
Operating cost and expenses	599,361	570,463	+ 5.1	6,054,151			
Operating profit	¥ 84,759	¥ 102,747	- 17.5	\$ 856,152			
Industry and Others Net sales: External customers Intersegment	¥ 120,188 40,827	¥ 166,523 41,607	- 27.8 - 1.9	\$ 1,214,020 412,394			
Total	161,015	208,130	- 22.6	1,626,414			
Operating cost and expenses	174,381	197,805	- 11.8	1,761,424			
Operating profit (loss)	¥ (13,366)	¥ 10,325	-	\$ (135,010)			
Corporate and Eliminations Net sales: External customers Intersegment	¥ - (45,840)	¥ - (44,796)	-	\$ (463,030)			
Total	(45,840)	(44,796)	-	(463,030)			
Operating cost and expenses	8,689	4,159	-	87,769			
Operating profit	¥ (54,529)	¥ (48,955)	-	\$ (550,799)			

Consolidated Net sales: External customers Intersegment	¥ 1,783,533 -	¥ 1,728,445 -	+	3.2	\$ 18,015,485 -
Total	1,783,533	1,728,445	+	3.2	18,015,485
Operating cost and expenses	1,630,406	1,553,170	+	5.0	16,468,748
Operating profit	¥ 153,127	¥ 175,275	-	12.6	\$ 1,546,737

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### CONSOLIDATED

## (2) SEGMENT INFORMATION BY GEOGRAPHIC AREA

<u>Results for the second quarter</u>	Million	Millions of yen			
	Three months ended	Three months ended	Change(%)	Three months ended	
Japan Net sales: External customers	June 30, 2013 ¥ 187,085	June 30, 2012 ¥ 204,579	- 8.6 - 0.4	June 30, 2013 \$ 1,889,747	
Intersegment	473,150 660,235	474,836 679,415	- 2.8	4,779,293 6,669,040	
Operating cost and expenses	563,567	578,793	- 2.6	5,692,596	
Operating profit	¥ 96,668	¥ 100,622	- 3.9	\$ 976,444	
Americas					
Net sales: External customers Intersegment	¥ 281,609 4,067	¥ 241,097 6,871	+ 16.8 - 40.8	\$ 2,844,535 41,081	
Total	285,676	247,968	+ 15.2	2,885,616	
Operating cost and expenses	277,724	243,642	+ 14.0	2,805,293	
Operating profit	¥ 7,952	¥ 4,326	+ 83.8	\$ 80,323	
Europe Net sales: External customers Intersegment	¥ 296,132 14,370	¥ 258,445 1,527	+ 14.6 + 841.1	\$    2,991,232 145,152	
Total	310,502	259,972	+ 19.4	3,136,384	
Operating cost and expenses	311,449	254,182	+ 22.5	3,145,950	
Operating profit (loss)	¥ (947)	¥ 5,790	-	\$ (9,566)	
Asia and Oceania Net sales:					
External customers Intersegment	¥ 202,054 227,645	¥ 195,084 209,021	+ 3.6 + 8.9	\$ 2,040,951 2,299,443	
Total	429,699	404,105	+ 6.3	4,340,394	
Operating cost and expenses	414,334	392,890	+ 5.5	4,185,192	

Edgar Filing: CANON INC - Form 6-K							
Operating profit	¥ 15,365	¥ 11,215	+	37.0	\$ 155,202		
Corporate and Eliminations Net sales: External customers Intersegment	¥ - (719,232)	¥ (692,255)		-	\$ - (7,264,969)		
Total	(719,232)	(692,255)		-	(7,264,969)		
Operating cost and expenses	(698,548)	(662,898)		-	(7,056,041)		
Operating profit	¥ (20,684)	¥ (29,357)		-	\$ (208,928)		
Consolidated Net sales: External customers Intersegment	¥ 966,880 <u>-</u>	¥ 899,205 -	+	7.5	\$    9,766,465 -		
Total	966,880	899,205	+	7.5	9,766,465		
Operating cost and expenses	868,526	806,609	+	7.7	8,772,990		
Operating profit	¥ 98,354	¥ 92,596	+	6.2	\$ 993,475		

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### CONSOLIDATED

<u>Results for the first half</u> Japan		Million Six months ended une 30, 2013	S	en Six months ended ne 30, 2012	months ended Change(%)			Thousands of U.S. dollars Six months ended June 30, 2013	
Net sales: External customers Intersegment	¥	358,959 898,876	¥	413,794 935,009	-	13.3 3.9	\$	3,625,848 9,079,556	
Total		1,257,835		1,348,803	-	6.7		12,705,404	
Operating cost and expenses		1,097,394		1,175,625	-	6.7		11,084,788	
Operating profit	¥	160,441	¥	173,178	-	7.4	\$	1,620,616	
Americas Net sales: External customers Intersegment Total	¥	510,984 6,645 517,629	¥	448,099 12,089 460,188	+ - +	14.0 45.0 12.5	\$	5,161,455 67,121 5,228,576	
Operating cost and expenses		506,351		451,630	+	12.5		5,114,657	
Operating profit	¥	11,278	¥	8,558	+	31.8	\$	113,919	
Europe Net sales: External customers Intersegment	¥	542,861 26,101	¥	502,481 3,053	++	8.0 754.9	\$	5,483,444 263,647	
Total		568,962		505,534	+	12.5		5,747,091	
Operating cost and expenses		575,923		488,851	+	17.8		5,817,404	
Operating profit (loss)	¥	(6,961)	¥	16,683		-	\$	(70,313)	
Asia and Oceania Net sales: External customers Intersegment Total	¥	370,729 418,173 788,902	¥	364,071 406,227 770,298	+ + +	1.8 2.9 2.4	\$	3,744,738 4,223,969 7,968,707	
Operating cost and expenses		759,348		738,234	+	2.9		7,670,182	
Operating profit	¥	29,554	¥	32,064	-	7.8	\$	298,525	

Corporate and Eliminations Net sales: External customers Intersegment	¥ - (1,349,795)	¥		-	\$ - (13,634,293)
Total	(1,349,795)	(1,356,378)		-	(13,634,293)
Operating cost and expenses	(1,308,610)	(1,301,170)		-	(13,218,283)
Operating profit	¥ (41,185)	¥ (55,208)		-	\$ (416,010)
Consolidated Net sales: External customers Intersegment	¥ 1,783,533	¥ 1,728,445	+	3.2	\$ 18,015,485 -
Total	1,783,533	1,728,445	+	3.2	18,015,485
Operating cost and expenses	1,630,406	1,553,170	+	5.0	16,468,748
Operating profit	¥ 153,127	¥ 175,275	-	12.6	\$ 1,546,737

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### 7. SIGNIFICANT CHANGES IN CANON INC. STOCKHOLDERS EQUITY

None.

### 8. BASIS OF PRESENTATION AND SIGNIFICANT ACCOUNTING POLICIES

## (1) GROUP POSITION

1. Number of Group Companies

	June 30,	December 31,	Change
	2013	2012	
Subsidiaries	271	275	(4)
Affiliates	9	9	-
Total	280	284	(4)

2. Change in Group Entities

Subsidiaries	
Addition:	16 companies
Removal:	20 companies

3. Subsidiaries Listed on Domestic Stock Exchange Tokyo Stock Exchange (1st section): Canon Marketing Japan Inc., Canon Electronics Inc.

## (2) SIGNIFICANT ACCOUNTING POLICIES

Canon s consolidated financial statements are prepared in accordance with U.S. generally accepted accounting principles.

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#### Canon Inc.

July 24, 2013

## CONSOLIDATED FINANCIAL RESULTS FOR THE SECOND QUARTER

## AND THE FIRST HALF ENDED JUNE 30, 2013

## SUPPLEMENTARY REPORT

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This document contains forward-looking statements with respect to future results, performance and achievements that are subject to risk and uncertainties and reflect management s views and assumptions formed by available information. All statements other than statements of historical fact are statements that could be considered forward-looking statements. When used in this document, words such as anticipate, believe, plan, project or should and similar expressions, as they relate to Canon, are intended to identify forward estimate, expect, intend, may, statements. Many factors could cause the actual results, performance or achievements of Canon to be materially different from any future results, performance or achievements that may be expressed or implied by such forward-looking statements, including, among others, changes in general economic and business conditions, changes in currency exchange rates and interest rates, introduction of competing products by other companies, lack of acceptance of new products or services by Canon s targeted customers, inability to meet efficiency and cost reduction objectives, changes in business strategy and various other factors, both referenced and not referenced in this document. A detailed description of these and other risk factors is included in Canon s annual report on Form 20-F, which is on file with the United States Securities and Exchange Commission. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those described herein. Canon does not intend or assume any obligation to update these forward-looking statements.

Canon Inc.

(Millions of yen)

## 1. SALES BY GEOGRAPHIC AREA AND BUSINESS UNIT

	-	2013	· · · · · ·	2012		Change year over year			
			Year				-		
	2nd quarter	1st half		2nd quarter	1st half	Year	2nd quarter	1st half	Year
	1		(P)	1			1		
Japan			(- )						
Office	95,105	185,639	-	95,062	187,593	368,939	+0.0%	-1.0%	-
Imaging System	47,590	87,684	-	50,036	92,384	213,465	-4.9%	-5.1%	-
Industry and Others	32,959	62,049	-	33,751	75,747	137,882	-2.3%	-18.1%	-
Total	175,654	335,372	727,900	178,849	355,724	720,286	-1.8%	-5.7%	+1.1%
Overseas									
Office	422,350	793,946	-	357,620	702,015	1,383,021	+18.1%	+13.1%	-
Imaging System	338,243	596,076	-	319,261	579,930	1,190,929	+5.9%	+2.8%	-
Industry and Others	30,633	58,139	-	43,475	90,776	185,552	-29.5%	-36.0%	-
Total	791,226	1,448,161	3,122,100	720,356	1,372,721	2,759,502	+9.8%	+5.5%	+13.1%
Americas									
Office	163,280	306,263	-	138,992	264,713	530,382	+17.5%	+15.7%	-
Imaging System	109,143	188,617	-	93,729	167,266	366,888	+16.4%	+12.8%	-
Industry and Others	9,659	19,204	-	10,459	21,549	42,603	-7.6%	-10.9%	-
Total	282,082	514,084	1,090,900	243,180	453,528	939,873	+16.0%	+13.4%	+16.1%
Europe									
Office	178,318	342,127	-	149,489	301,070	597,341	+19.3%	+13.6%	-
Imaging System	111,750	189,320	-	104,143	191,601	394,612	+7.3%	-1.2%	-
Industry and Others	5,876	10,862	-	5,304	10,718	22,085	+10.8%	+1.3%	-
Total	295,944	542,309	1,149,000	258,936	503,389	1,014,038	+14.3%	+7.7%	+13.3%
Asia and Oceania									
Office	80,752	145,556	-	69,139	136,232	255,298	+16.8%	+6.8%	-
Imaging System	117,350	218,139	-	121,389	221,063	429,429	-3.3%	-1.3%	-
Industry and Others	15,098	28,073	-	27,712	58,509	120,864	-45.5%	-52.0%	-
Total	213,200	391,768	882,200	218,240	415,804	805,591	-2.3%	-5.8%	+9.5%
Intersegment									
Office	2,577	4,653	-	1,180	2,293	5,615	+118.4%	+102.9%	-
Imaging System	180	360	-	437	896	1,577	-58.8%	-59.8%	-
Industry and Others	22,356	40,827	-	21,122	41,607	84,406	+5.8%	-1.9%	-
Eliminations	(25,113)	(45,840)	-	(22,739)	(44,796)	(91,598)	-	-	-
Total	0	0	0	0	0	0	-	-	-
Total									
Office	520,032	984,238	2,019,600	453,862	891,901	1,757,575	+14.6%	+10.4%	+14.9%
Imaging System	386,013	684,120	1,537,300	369,734	673,210	1,405,971	+4.4%	+1.6%	+9.3%
Industry and Others	85,948	161,015	397,800	98,348	208,130	407,840	-12.6%	-22.6%	-2.5%
Eliminations	(25,113)	(45,840)	(104,700)	(22,739)	(44,796)	(91,598)	-	-	-
Total	966,880	1,783,533	3,850,000	899,205	1,728,445	3,479,788	+7.5%	+3.2%	+10.6%
								(P)	=Projection

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## 2. SEGMENT INFORMATION BY BUSINESS UNIT

		2013			2012	2012		Change year over y	
			Year						
	2nd quarter	1st half		2nd quarter	1st half	Year	2nd quarter	1st half	Year
	-		(P)	-			-		
Office									
External customers	517,455	979,585	2,009,200	452,682	889,608	1,751,960	+14.3%	+10.1%	+14.7%
Intersegment	2,577	4,653	10,400	1,180	2,293	5,615	+118.4%	+102.9%	+85.2%
Total sales	520,032	984,238	2,019,600	453,862	891,901	1,757,575	+14.6%	+10.4%	+14.9%
Operating profit	76,192	136,263	263,500	58,312	111,158	203,578	+30.7%	+22.6%	+29.4%
% of sales	14.7%	13.8%	13.0%	12.8%	12.5%	11.6%	-	-	-
Imaging System									
External customers	385,833	683,760	1,535,700	369,297	672,314	1,404,394	+4.5%	+1.7%	+9.3%
Intersegment	180	360	1,600	437	896	1,577	-58.8%	-59.8%	+1.5%
Total sales	386,013	684,120	1,537,300	369,734	673,210	1,405,971	+4.4%	+1.6%	+9.3%
Operating profit	56,278	84,759	254,400	56,013	102,747	210,318	+0.5%	-17.5%	+21.0%
% of sales	14.6%	12.4%	16.5%	15.1%	15.3%	15.0%	-	-	-
Industry and Others									
External customers	63,592	120,188	305,100	77,226	166,523	323,434	-17.7%	-27.8%	-5.7%
Intersegment	22,356	40,827	92,700	21,122	41,607	84,406	+5.8%	-1.9%	+9.8%
Total sales	85,948	161,015	397,800	98,348	208,130	407,840	-12.6%	-22.6%	-2.5%
Operating profit	(5,830)	(13,366)	(22,300)	6,332	10,325	5,910	-	-	-
% of sales	-6.8%	-8.3%	-5.6%	6.4%	5.0%	1.4%	-	-	-
Corporate and Eliminations									
External customers	-	-	-	-	-	-	-	-	-
Intersegment	(25,113)	(45,840)	(104,700)	(22,739)	(44,796)	(91,598)	-	-	-
Total sales	(25,113)	(45,840)	(104,700)	(22,739)	(44,796)	(91,598)	-	-	-
Operating profit	(28,286)	(54,529)	(115,600)	(28,061)	(48,955)	(95,950)	-	-	-
Consolidated									
External customers	966,880	1,783,533	3,850,000	899,205	1,728,445	3,479,788	+7.5%	+3.2%	+10.6%
Intersegment	-	-	-	-	-	-	-	-	-
Total sales	966,880	1,783,533	3,850,000	899,205	1,728,445	3,479,788	+7.5%	+3.2%	+10.6%
Operating profit	98,354	153,127	380,000	92,596	175,275	323,856	+6.2%	-12.6%	+17.3%
% of sales	10.2%	8.6%	9.9%	10.3%	10.1%	9.3%	-	-	-
								(P)=Pr	ojection

## 3. OTHER INCOME / DEDUCTIONS

	10110							(ivinite	ins of yen)	
		2013			2012			Change year over year		
			Year							
	2nd quarter	1st half		2nd quarter	1st half	Year	2nd quarter	1st half	Year	
			(P)							
Interest and dividend, net	1,559	2,490	4,600	1,746	3,199	5,770	(187)	(709)	(1,170)	
Forex gain (loss)	(5,326)	(2,144)	(8,600)	(12,640)	(3,333)	9,130	+7,314	+1,189	(17,730)	
Equity earnings (loss) of affiliated										
companies	211	125	300	(38)	427	610	+249	(302)	(310)	
Other, net	4,070	5,525	13,700	3,881	2,701	3,191	+189	+2,824	+10,509	
Total	514	5,996	10,000	(7,051)	2,994	18,701	+7,565	+3,002	(8,701)	
								(P)=Pr	ojection	

Canon Inc.

(Millions of yen)

(Millions of yen)

## 4. BREAKDOWN OF PRODUCT SALES WITHIN BUSINESS UNIT

		2013			2012			
	2nd quarter	1st half	Year (P)	2nd quarter	1st half	Year		
Office								
Monochrome copiers	15%	16%	16%	16%	16%	16%		
Color copiers	20%	19%	19%	19%	19%	19%		
Printers	43%	43%	42%	44%	44%	44%		
Others	22%	22%	23%	21%	21%	21%		
Imaging System								
Cameras	70%	68%	69%	73%	72%	70%		
Inkjet printers	23%	24%	24%	20%	21%	22%		
Others	7%	8%	7%	7%	7%	8%		
Industry and Others								
Lithography equipment	13%	11%	17%	22%	20%	15%		
Others	87%	89%	83%	78%	80%	85%		
						(P)=Projection		

## 5. SALES GROWTH IN LOCAL CURRENCY (Year over year)

		2013	
	2nd quarter	1st half	Year (P)
Office			
Japan	+0.0%	-1.0%	-
Overseas	-4.8%	-6.2%	-
Total	-3.5%	-4.8%	-0.7%
Imaging System			
Japan	-4.9%	-5.1%	-
Overseas	-14.6%	-14.9%	-
Total	-13.4%	-13.6%	-6.5%
Industry and Others			
Japan	-2.3%	-18.1%	-
Overseas	-38.0%	-42.6%	-
Total	-16.4%	-25.5%	-5.9%
Total			
Japan	-1.8%	-5.7%	+1.1%
Overseas	-11.2%	-12.3%	-5.4%
Americas	-6.2%	-5.8%	-2.8%
Europe	-8.7%	-11.2%	-7.0%
Asia and Oceania	-19.6%	-20.6%	-6.2%
Total	-9.3%	-10.9%	-4.0%
			(P)=Projection

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## 6. PROFITABILITY

	20	2013		2012
	1st half	Year (P)	1st half	Year
ROE *1	8.1%	9.7%	9.0%	8.7%
ROA *2	5.3%	6.4%	5.8%	5.7%
				(P)=Projection

\*1 Return on Equity; Based on Net Income attributable to Canon Inc. and Total Canon Inc. Stockholders Equity

\*2 Return on Assets; Based on Net Income attributable to Canon Inc.

### 7. IMPACT OF FOREIGN EXCHANGE RATES

Effect of exchange rate changes on cash and cash equivalents

Net change in cash and cash equivalents

Cash and cash equivalents at end of period

(1) Exchange	rates

(1) Exchange rates					(Tell)		
		2013			2012		
	1st half	2nd half (P)	Year (P)	1st half	Year		
Yen/US\$	95.96	95.00	95.46	79.92	79.96		
Yen/Euro	125.90	125.00	125.42	103.41	102.80		
					(P)=Projection		
(2) Impact of foreign exchange rates on sales (Year over year)	(1	Billions of yen)					
	2	2013					
	1st half	Year (P)					
US\$	+119.1	+223.4					
Euro	+78.3	+164.1					
Other currencies	+28.3	+79.3					
Total	+225.7	+466.8					
		(P)=Projection					
(3) Impact of foreign exchange rates per yen	(Billions of yen)						
	2013						
	2nd half (P)						
On sales							
US\$	9.6						
Euro	4.2						
On operating profit							
US\$	3.5						
Euro	2.3						
	(P)=Projec	tion					
8. STATEMENTS OF CASH FLOWS							
8. STATEMENTS OF CASH FLOWS		012		Millions of yen)			
		2013		012			
	1st half	Year (P)	1st half	Year			
Net cash provided by operating activities	217,889	485,000	201,967	384,077			
Net cash used in investing activities	(139,266)	(335,000)	(111,777)	(212,740)			
Free cash flow	78,623	150,000	90,190	171,337			
Net cash used in financing activities	(85,354)	(160,000)	(187,541)	(319,739)			

47,827

41,096

707,774

33,300

23,300

690,000

(1,829)

(99,180)

674,047

41,853

(106,549)

666,678

(P)=Projection

(Yen)

(Millions of yen)

Canon Inc.

## 9. R&D EXPENDITURE

	2013		2012	
	1st half	Year (P)	1st half	Year
Office	51,510	-	49,010	99,484
Imaging System	41,586	-	43,241	83,948
Industry and Others	12,149	-	12,751	25,635
Corporate and Eliminations	45,916	-	44,351	87,397
Total	151,161	310,000	149,353	296,464
% of sales	8.5%	8.1%	8.6%	8.5%
				(P)=Projection

10. INCREASE IN PP&E & DEPRI AMORTIZATION		(Millions of yen)			
	20	2013		2012	
	1st half	Year (P)	1st half	Year	
Increase in PP&E	95,808	240,000	144,609	270,457	
Depreciation and amortization	131,653	260,000	120,906		