SK TELECOM CO LTD Form 6-K December 13, 2013 Table of Contents

## **UNITED STATES**

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# Form 6-K

## **REPORT OF FOREIGN PRIVATE ISSUER**

## PURSUANT TO RULE 13a-16 OR 15d-16

## **UNDER THE SECURITIES EXCHANGE ACT OF 1934**

## FOR THE MONTH OF DECEMBER 2013

COMMISSION FILE NUMBER 333-04906

# SK Telecom Co., Ltd.

(Translation of registrant s name into English)

11, Euljiro2-ga, Jung-gu

#### Seoul 100-999, Korea

(Address of principal executive offices)

(Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F.)

Form 20-F b Form 40-F "

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1): "

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7): "

#### QUARTERLY BUSINESS REPORT

#### (From January 1, 2013 to September 30, 2013)

THIS IS A SUMMARY OF THE QUARTERLY BUSINESS REPORT ORIGINALLY PREPARED IN KOREAN AND IS IN SUCH FORM AS REQUIRED BY THE KOREAN FINANCIAL SERVICES COMMISSION.

IN THE TRANSLATION PROCESS, SOME PARTS OF THE REPORT WERE REFORMATTED, REARRANGED OR SUMMARIZED FOR THE CONVENIENCE OF READERS.

ALL REFERENCES TO THE COMPANY, WE, US, OR OUR SHALL MEAN SK TELECOM CO., LTD. AND, UNLESS THE CONTEXT OTHERWISE REQUIRES, ITS CONSOLIDATED SUBSIDIARIES. REFERENCES TO SK TELECOM SHALL MEAN SK TELECOM CO., LTD., BUT SHALL NOT INCLUDE ITS CONSOLIDATED SUBSIDIARIES.

UNLESS EXPRESSLY STATED OTHERWISE, ALL INFORMATION CONTAINED HEREIN IS PRESENTED ON A CONSOLIDATED BASIS IN ACCORDANCE WITH THE INTERNATIONAL FINANCIAL REPORTING STANDARDS ADOPTED FOR USE IN KOREA (K-IFRS) WHICH DIFFER IN CERTAIN RESPECTS FROM GENERALLY ACCEPTED ACCOUNTING PRINCIPLES IN CERTAIN OTHER COUNTRIES, INCLUDING THE UNITED STATES. WE HAVE MADE NO ATTEMPT TO IDENTIFY OR QUANTIFY THE IMPACT OF THESE DIFFERENCES.

#### I. COMPANY OVERVIEW

#### 1. Company Overview

Starting in the first quarter of 2011, the Company prepares and reports its financial statements under K-IFRS. The transition date of the Company and its consolidated subsidiaries to K-IFRS is January 1, 2010 and the adoption date is January 1, 2011. The Company s quarterly business report for the nine months ended September 30, 2013 includes the following consolidated subsidiaries:

| Name                                    | Date of<br>Establishment | Principal Business  | Total Assets as of<br>Dec. 31, 2012<br>(millions of<br>Won) | Material<br>Subsidiary* |
|---|--------------------------|---|---|-------------------------|
| SK Telink Co., Ltd.                     | Apr. 9, 1998             | Telecommunication services  | 241,977   | Material                |
| M&Service Co., Ltd.                     | Feb. 10, 2000            | Online information services   | 48,493  |                         |
| SK Communications Co., Ltd.             | Sep. 19, 1996            | Internet portal and other Internet                                  | 265,819   | Material                |
|   |                          | information services  |   |                         |
| Stonebridge Cinema Fund                 | Sep. 30, 2005            | Investment partnership  | 10,965  |                         |
| Commerce Planet Co., Ltd.               | Jul. 1, 1997             | Online shopping mall operation services                             | 34,007  |                         |
| SK Broadband Co., Ltd.                  | Sep. 26, 1997            | Fixed-line telecommunication services, multimedia and IPTV services | 3,035,657   | Material                |
| K-net Culture and Contents Venture Fund | Nov. 24, 2008            | Investment partnership  | 43,779  |                         |
| Hwaitec Focus Investment Partnership 2  | Dec. 12, 2008            | Investment partnership  | 22,547  |                         |
| Open Innovation Fund                    | Dec. 22, 2008            | Investment partnership  | 43,394  |                         |
| PS&Marketing Co., Ltd.                  | Apr. 3, 2009             | Sale of telecommunication devices                                   | 317,613   | Material                |
| Service Ace Co., Ltd.                   | Jul. 1, 2010             | Customer center management services                                 | 48,956  |                         |
| Service Top Co., Ltd.                   | Jul 1, 2010              | Customer center management services                                 | 43,332  |                         |
| Network O&S Co., Ltd.                   | Jul. 1, 2010             | Network maintenance services  | 165,818   | Material                |
| BNCP Co., Ltd.                          | Dec. 7, 2009             | Internet services   | 24,000  |                         |
| SK Planet Co., Ltd.                     | Oct. 1, 2011             | Telecommunication and platform services                             | 1,647,965   | Material                |
| SK Planet Japan, K.K.                   | Mar. 14, 2012            | Software development and digital contents sourcing services         | 47  |                         |
| SK Planet Global PTE, LTD.              | Aug. 14, 2012            | Software development and digital contents sourcing services         | 636   |                         |
| SK Planet America LLC                   | Dec. 27, 2012            | Software development and digital contents sourcing services         | 6,669   |                         |
| SKP Global Holdings PTE, LTD.           | Apr. 22, 2013            | Holding company for overseas commerce                               |   |                         |
| SK Global Healthcare Business Group     | Sep. 14, 2012            | Investment  | 25,784  |                         |
| Technology Innovation Partners, L.P.    | Jun. 24, 2011            | Investment  | 34,120  |                         |
| SK Telecom China Fund I L.P.            | Sep. 14, 2011            | Investment  | 3,454   |                         |
| SK Telecom China Holdings Co., Ltd.     | Jul. 12, 2007            | Investment  | 35,233  |                         |
| Shenzhen E-eye High Tech Co., Ltd.      | Apr. 1, 2000             | Telematics manufacturing  | 18,915  |                         |

|                        |               |                                       | Total Assets as of<br>Dec. 31, 2012 |             |
|------------------------|---------------|---------------------------------------|-------------------------------------|-------------|
|                        | Date of       |                                       | (millions of                        | Material    |
| Name                   | Establishment | Principal Business                    | Won)                                | Subsidiary* |
| SKT Vietnam PTE., Ltd. | Apr. 5, 2000  | Telecommunication services            | 38,331                              |             |
| SKT Americas, Inc.     | Dec. 29, 1995 | Information collection and management |                                     |             |
|                        |               | consulting services                   | 36,378                              |             |
| YTK Investment Ltd.    | Jul. 1, 2010  | Investment                            | 64,036                              | Material    |
| Atlas Investment       | Jun. 24, 2011 | Investment                            | 51,065                              | Material    |

\* Material Subsidiary means a subsidiary with total assets of Won 50 billion or more as of the end of the latest fiscal year.

#### A. Corporate Legal Business Name: SK Telecom Co., Ltd.

#### B. Date of Incorporation: March 29, 1984

#### C. Location of Headquarters

- (1) Address: 11 Euljiro 2-ga, Jung-gu, Seoul, Korea
- (2) Phone: +82-2-6100-2114
- (3) Website: http://www.sktelecom.com

#### D. Major Businesses

#### (1) Wireless business

The Company provides wireless telecommunications services, characterized by its competitive strengths in handheld devices, affordable pricing, network coverage and an extensive contents library. Since the introduction of services employing LTE technology in July 2011, the telecommunications market for such services has grown as demand for fast data transfer speeds and differentiated services has increased. Having reached one million subscribers by January 2012 and over 10 million subscribers by April 2013, the Company has solidified its leadership position in LTE services as it has done with its 3G services. In June 2013, the Company became the first telecommunications service provider in the world to provide commercial LTE-Advanced (LTE-A) services using carrier aggregation technology. In September 2013, beginning with the Seoul area, the Company also began offering wideband LTE service, which utilizes the 1.8 GHz band to enhance the customer experience of new and existing LTE customers. The Company is also improving the profitability of its wireless business through efficient capital expenditures and marketing and enhancement of marketing network and products.

In the business-to-business area, the Company is strengthening its solutions business through the implementation of five main solution products: Smart Store, Smart Work, Smart Cloud, Green & Safety and M Ad & Payment. As of September 30, 2013, the Company had 480,000 paying subscribers for our mobile IPTV services, which commercially launched in October 2012. The Company is the first telecommunications services provider in the world to provide full high definition streaming services using its LTE-A network. With increasing video on demand usage and the potential to expand into other business areas such as advertising and shopping, the Company expects that the mobile IPTV services business will grow in the mid- to long-term.

In addition, in order to strengthen our sales channels, the Company has been offering a variety of fixed-line and wireless telecommunication convergence products to its customers through PS&Marketing Co., Ltd. (PS&Marketing), one of its subsidiaries. Furthermore, Network O&S Co., Ltd., the Company s subsidiary responsible for the operation of the Company s 2G to 4G networks (including its CDMA, WCDMA and LTE networks), provides customers with quality network services and provides the Company with technological know-how in network operations.

#### (2) Fixed-line business

SK Broadband Co., Ltd. (SK Broadband) is engaged in providing telecommunications, broadcasting and new media services and various other services that are permitted to be carried out by SK Broadband under relevant regulations, as well as business activities that are directly or indirectly related to providing those services. With the adoption of K-IFRS in 2011, our broadband and fixed-line services segment also includes multimedia services and IPTV services.

#### (3) Other businesses

In the digital contents business area, the Company provides high-quality digital contents in its leading mobile contents marketplace, T Store, which had 21.3 million subscribers as of September 30, 2013 and which the Company plans to expand globally. With respect to the Company s commerce business, 11th Street, which continues to gain market share, is a platform service that connects various sellers and purchasers online. In the loyalty marketing business area, the Company provides an increasing number of products involving OK Cashbag points in order to attract new customers and retain existing customers. Since its inception in 1999, OK Cashbag, owned by SK Planet Co., Ltd. (SK Planet) continues to be Korea s largest loyalty mileage program with 36 million members. In the location-based services business area, users of the Company s T-Map Navigation service reached 18.0 million as of September 30, 2013. T-Map Navigation provides real time traffic information and various local information. Utilizing location-based service technology in other services, including leisure, logistics and travel services, the Company provides to access various multimedia contents through personal computers, mobile devices and other digital devices. In the advertising business area, the Company is engaged in advertisement production, promotion services and research and consulting services to substantively help businesses increase their value in a rapidly evolving business environment.

SK Communications Co., Ltd. (SK Communications) provides integrated Internet portal services through NATE, social networking services through Cyworld and instant messaging services through NATE-ON. Key sources of revenue for SK Communications are display advertising, search engine-based advertising, and contents and other services. Display advertising consists of image, video and Flash-based multimedia advertising carried on NATE, Cyworld and NATE-ON and aims to give greater exposure to the advertiser s brand name to the public. The increased effectiveness of online media as an advertising outlet has resulted in a greatly expanded advertiser base, and the increasing variety in the format of advertising has contributed to the growth of display advertising. Search engine-based advertising refers to the type of advertising that embeds advertisements within search results produced by searches of certain keywords on the NATE portal site. Search engine-based advertising has a certain appeal to small and medium-sized advertisers. Contents and other services include sales of online items to be used on Cyworld, contents sales and providing certain types of services. Revenues from contents and other services, which are shared with mobile phone service operators, as well as revenues from NATE-ON instant messaging, custom decorations for mobile phones, cartoon strips, fortunetelling, movies and other contents services. In addition, SK Planet receives revenue from its services agreement with the Company in connection with operation of WAP wireless NATE services and application development.

In order to find future growth engines and strengthen the Company s competitiveness, the Company has made strategic investments in YTK Investment Ltd. and Atlas Investment, both investment fund companies.

See II-1. Business Overview for more information.



#### E. Credit Ratings

#### (1) Corporate bonds

|                    |                   |               | Credit rating entity             |                       |
|--------------------|-------------------|---------------|----------------------------------|-----------------------|
| Credit rating date | Subject of rating | Credit rating | (Credit rating range)            | Rating classification |
| May 27, 2011       | Corporate bond    | AAA           | Korea Ratings                    | Regular rating        |
| June 13, 2011      | Corporate bond    | AAA           | NICE Investors Service Co., Ltd. | Regular rating        |
| June 23, 2011      | Corporate bond    | AAA           | Korea Investors Service, Inc.    | Regular rating        |
| December 12, 2011  | Corporate bond    | AAA           | Korea Investors Service, Inc.    | Current rating        |
| December 13, 2011  | Corporate bond    | AAA           | NICE Investors Service Co., Ltd. | Current rating        |
| December 16, 2011  | Corporate bond    | AAA           | Korea Ratings                    | Current rating        |
| June 21, 2012      | Corporate bond    | AAA           | Korea Ratings                    | Regular rating        |
| June 22, 2012      | Corporate bond    | AAA           | Korea Investors Service, Inc.    | Regular rating        |
| June 29, 2012      | Corporate bond    | AAA           | NICE Investors Service Co., Ltd. | Regular rating        |
| August 10, 2012    | Corporate bond    | AAA           | Korea Ratings                    | Current rating        |
| August 14, 2012    | Corporate bond    | AAA           | Korea Investors Service, Inc.    | Current rating        |
| August 14, 2012    | Corporate bond    | AAA           | NICE Investors Service Co., Ltd. | Current rating        |
| April 11, 2013     | Corporate bond    | AAA           | Korea Ratings                    | Current rating        |
| April 11, 2013     | Corporate bond    | AAA           | Korea Investors Service, Inc.    | Current rating        |
| April 11, 2013     | Corporate bond    | AAA           | NICE Investors Service Co., Ltd. | Current rating        |
| April 11, 2013     | Corporate bond    | AAA           | Korea Ratings                    | Regular rating        |
| April 11, 2013     | Corporate bond    | AAA           | Korea Investors Service, Inc.    | Regular rating        |
| April 11, 2013     | Corporate bond    | AAA           | NICE Investors Service Co., Ltd. | Regular rating        |

\* Rating definition: AAA - The certainty of principal and interest payment is at the highest level with extremely low investment risk and is stable such that it will not be influenced by reasonably foreseeable changes in external factors.

(2) Commercial paper ( CP )

|                    |                   |               | Credit rating entity             |                       |
|--------------------|-------------------|---------------|----------------------------------|-----------------------|
| Credit rating date | Subject of rating | Credit rating | (Credit rating range)            | Rating classification |
| May 27, 2011       | CP                | A1            | Korea Ratings                    | Current rating        |
| June 13, 2011      | CP                | A1            | NICE Investors Service Co., Ltd. | Current rating        |
| June 23, 2011      | CP                | A1            | Korea Investors Service, Inc.    | Current rating        |
| December 12, 2011  | СР                | A1            | Korea Investors Service, Inc.    | Regular rating        |
| December 13, 2011  | СР                | A1            | NICE Investors Service Co., Ltd. | Regular rating        |
| December 16, 2011  | СР                | A1            | Korea Ratings                    | Regular rating        |
| June 21, 2012      | СР                | A1            | Korea Ratings                    | Current rating        |
| June 22, 2012      | CP                | A1            | Korea Investors Service, Inc.    | Current rating        |
| June 29, 2012      | CP                | A1            | NICE Investors Service Co., Ltd. | Current rating        |
| December 18, 2012  | СР                | A1            | Korea Ratings.                   | Regular rating        |
| December 14, 2012  | СР                | A1            | Korea Investors Service, Inc.    | Regular rating        |
| December 18, 2012  | СР                | A1            | NICE Investors Service Co., Ltd. | Regular rating        |
| April 11, 2013     | CP                | A1            | Korea Ratings                    | Current rating        |
| April 11, 2013     | СР                | A1            | Korea Investors Service, Inc.    | Current rating        |
| April 11, 2013     | СР                | A1            | NICE Investors Service Co., Ltd. | Current rating        |

\* Rating definition: A1 Timely repayment capability is at the highest level with extremely low investment risk and is stable such that it will not be influenced by reasonably foreseeable changes in external factors.

(3) International credit ratings

#### Credit rating of

| Date of credit rating | Subject of rating                 | securities | Credit rating company             | Rating type    |
|-----------------------|-----------------------------------|------------|-----------------------------------|----------------|
| June 6, 2012          | Bonds denominated in Swiss Franc  | A-         | Fitch Inc.                        | Current rating |
| June 4, 2012          | Bonds denominated in Swiss Franc  | A3         | Moody s Investors Service         | Current rating |
| June 7, 2012          | Bonds denominated in Swiss Franc  | A-         | Standard & Poor s Rating Services | Current rating |
| October 24, 2012      | Bonds denominated in U.S. dollars | A-         | Fitch Inc.                        | Current rating |
| October 24, 2012      | Bonds denominated in U.S. dollars | A3         | Moody s Investors Service         | Current rating |
| October 24, 2012      | Bonds denominated in U.S. dollars | A-         | Standard & Poor s Rating Services | Current rating |

#### 2. Company History

March 2008: Purchased shares of SK Broadband Co., Ltd. (formerly Hanaro Telecom)

May 2009: Participated in the public share offering of SK Broadband Co., Ltd.

September 2009: Acquired leased line and related other business of SK Networks Co., Ltd.

February 2010: Purchased shares of Hana Card Co., Ltd.

October 2011: SK Planet Co., Ltd. was spun off from the Company.

February 2012: Purchased shares of SK hynix Inc. (formerly, Hynix Semiconductor Inc.)

#### A. Location of Headquarters

22 Dohwa-dong, Mapo-gu, Seoul (July 11, 1988)

16-49 Hangang-ro 3-ga, Yongsan-gu, Seoul (November 19, 1991)

267 Namdaemun-ro 5-ga, Jung-gu, Seoul (June 14, 1995)

99 Seorin-dong, Jongro-gu, Seoul (December 20, 1999)

11 Euljiro 2-ga, Jung-gu, Seoul (December 13, 2004)

#### B. Significant Changes in Management

At the Extraordinary General Meeting of Shareholders held on August 31, 2011, Jun Ho Kim was elected as an inside director and Jin Woo So resigned from the Company s board of directors to transfer to an affiliate of the Company. At the 28th General Meeting of Shareholders held on March 23, 2012, (1) Young Tae Kim and Dong Seob Jee were elected as inside directors, (2) Hyun Chin Lim was re-elected as an independent director, and (3) Hyun Chin Lim was re-elected as a member of the audit committee. At the 29th General Meeting of Shareholders held on March 22, 2013, Dae Sik Cho was elected as an inside director and Dae Shick Oh was elected as an independent director and member of the

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audit committee of the Company s board of directors.

#### C. Change in Company Name

On March 23, 2012, SK hynix Inc., which became our subsidiary in February 2012, changed its name to SK hynix Inc. from Hynix Semiconductor Inc. in accordance with a resolution at its annual general meeting of shareholders.

#### D. Mergers, Acquisitions and Restructuring [SK Telecom]

(1) Spin-off

In accordance with the resolution of the Company s board of directors on July 19, 2011 and the resolution of the shareholders meeting on August 31, 2011, the Company spun off its platform business and established SK Planet Co., Ltd. effective as of October 1, 2011. The registration of the spin-off was completed on October 5, 2011. Set forth below are important details of the spin-off.

> Description Method of Spin-off Resulting Companies

Detail Simple vertical spin-off SK Telecom Co., Ltd. (Surviving Company)

SK Planet Co., Ltd. (Spin-off Company) October 1, 2011

Effective Date Set forth below is a summary of the Company s financial position before and after the spin-off.

|                                    | Before the spin-off<br>(As of September<br>30, 2011) |   | (in millions of Won)<br>e spin-off<br>ober 1, 2011) |
|------------------------------------|--|---|---|
| <b>Description</b><br>Total Assets | SK Telecom Co.,<br>Ltd.<br>19,400,114                | <b>SK Telecom Co., Ltd.</b><br>19,084,651 | <b>SK Planet Co., Ltd.</b><br>1,545,537             |
| Total Liabilities                  | 7,673,828  | 7,358,365                                 | 315,463   |
| Total Shareholders Equity          | 11,726,286   | 11,726,286                                | 1,230,074   |

The schedule of the spin-off is set forth below.

| Category  | Date            |
|---|-----------------|
| Board resolution on spin-off  | July 19, 2011   |
| Record Date for Determination of Shareholders for the Shareholders Meeting for Spin-off | August 4, 2011  |
| Shareholders Meeting for Approval of Spin-off Plan                                      | August 31, 2011 |
| Date of Spin-off  | October 1, 2011 |
| Shareholders Meeting for Report of Spin-off and Inaugural Meeting of Shareholders       | October 4, 2011 |
| Registration of Spin-off  | October 5, 2011 |
| Others Notice of closure of shareholders register                                       | July 20, 2011   |

Period of closure of shareholders register Public notice of shareholders meeting

Dispatch of notice of shareholders meeting

August 5, 2011~ August 8, 2011

August 10, 2011 and August 12, 2011

August 12, 2011

Changes in shareholding, including majority shareholder Not applicable because the spin-off is a simple vertical spin-off.

Appraisal rights of shareholders Not applicable because the spin-off is a simple vertical spin-off.

Protection of creditors

In accordance with Article 530-1 Paragraph 1, both SK Telecom and SK Planet will be jointly and severally liable for the payment of all obligations of SK Telecom incurred prior to the spin-off.

Allocation of new shares

In accordance with Articles 530-2 through 530-12, the spin-off is a simple vertical spin-off and all shares of SK Planet were allocated to SK Telecom.

(2) Acquisition of shares of SK hynix Inc. (formerly, Hynix Semiconductor Inc.)

In accordance with the resolution of the Company s board of directors on November 14, 2011, the Company purchased 146,100,000 shares of SK hynix Inc. (formerly, Hynix Semiconductor Inc.) (SK Hynix) (aggregate purchase price of Won 3,374,726 million) on February 14, 2012 in order to acquire control of SK Hynix. The Company had a 21.05% equity interest in SK Hynix after the purchase. The Company s equity interest in SK Hynix decreased to 20.6% after certain convertible bonds issued by SK Hynix were converted into shares upon the exercise of conversion rights by their holders during the three months ended September 30, 2013.

(3) Merger of SK Planet and SK Marketing & Company Co., Ltd.

On January 11, 2013, the Company acquired the remaining 50% equity stake in SK Marketing & Company Co., Ltd. (SK Marketing & Company), a company providing e-commerce and advertising services, from SK Innovation Co., Ltd. and gained control of both SK Marketing & Company and its subsidiary, SK M&Service Co., Ltd. The Company thereafter contributed the 100% equity stake in SK Marketing & Company to SK Planet and merged SK Marketing & Company into SK Planet as of February 1, 2013.

#### [SK Broadband]

(1) Merger

On July 26, 2012, the board of directors of SK Broadband resolved to merge Broadband D&M Co., Ltd., its wholly-owned subsidiary, into SK Broadband after transferring Broadband D&M Co., Ltd. s network maintenance business to Network O&S Co., Ltd. The merger was effective as of September 26, 2012. In connection with this merger, SK Broadband did not issue any new shares.

On October 25, 2012, the board of directors of SK Broadband resolved to merge Broadband CS Co., Ltd., its wholly-owned subsidiary, into SK Broadband after transferring Broadband CS Co., Ltd. s customer service business to Service Ace Co., Ltd. The merger was effective as of December 26, 2012. In connection with this merger, SK Broadband did not issue any new shares.

On January 3, 2013, the board of directors of SK Broadband approved the merger of Broadband Media Co., Ltd., its wholly-owned subsidiary, into SK Broadband. The merger was effective as of March 22, 2013 and was recorded as of March 25, 2013. Please refer to the Merger Completion Report filed with the Financial Services Commission on March 25, 2013. In connection with this merger, SK Broadband did not issue any new shares.

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#### [SK Planet]

#### (1) Merger

On January 11, 2013, the Company acquired the remaining 50% equity stake in SK Marketing & Company, a company providing e-commerce and advertising services, from SK Innovation Co., Ltd. and gained control of both SK Marketing & Company and its subsidiary, SK M&Service Co., Ltd. The Company thereafter contributed the 100% equity stake in SK Marketing & Company to SK Planet and merged SK Marketing & Company into SK Planet as of February 1, 2013. In connection with this merger, the merger ratio between SK Planet and SK Marketing & Company was 1.2927317:1 and SK Planet issued 12,927,317 of its common stock.

On April 22, 2013, the board of directors of SK Planet resolved to merge Madsmart, Inc., its wholly-owned subsidiary, into SK Planet to enhance the competitiveness of its platform business and provide faster service to customers by merging the information and communication technology (ICT) capabilities of the two companies. The merger was effective as of June 1, 2013 and SK Planet did not issue any new shares in connection with the merger.

#### [SK Telink]

#### (1) Merger

On July 22, 2010, the board of directors of SK Telink Co., Ltd. (SK Telink) approved the merger of TU Media Corp. into SK Telink effective as of November 1, 2010. In connection with this merger, SK Telink issued 256,763 shares of its common stock.

#### [SK Communications]

- (1) Disposition and acquisition of businesses
  - 1. Disposition of publishing business division

On April 10, 2009, SK Communications sold its publishing business division to Etoos for Won 4,785 million in accordance with the resolution of its board of directors of March 5, 2009.

#### 2. Acquisition of the KUKU division

On July 1, 2009, SK Communications purchased the KUKU division from SK I-Media Co., Ltd. for a purchase price of Won 1,157 million, in accordance with the June 25, 2009 resolution of its board of directors.

3. Disposition of the Spicus division

Pursuant to the July 23, 2009 resolution of its board of directors, SK Communications sold the Spicus division, its telephone English education division, to Spicus Inc., a subsidiary of Altos Ventures on August 1, 2009 for a purchase price of Won 1,493 million.

- (2) Disposition of shares
  - 1. Disposition of shares of Etoos

SK Communications sold all of its shares in Etoos to Cheong Sol pursuant to a resolution of its board of directors of October 19, 2009 and, as consideration, received Won 50 billion principal amount of convertible bonds. Pursuant to a resolution of its board of directors of July 23, 2010, SK Communications converted Won 25 billion principal amount, out of a total of Won 50 billion principal amount, of convertible bonds of Etoos into 701,000 shares of Etoos (15.58%). Pursuant to a resolution of its board of directors of January 13, 2012, SK Communications sold Won 20 billion principal amount, out of the remaining Won 25 billion principal amount, of convertible bonds of Etoos Education Co., Ltd. to Shinhan Private Equity Fund No. 2 at a price of Won 19 billion.

2. Disposition of shares of SK i-Media

Pursuant to a resolution of its board of directors of October 17, 2011, SK Communications sold all shares of SK i-Media Co., Ltd. held by it to LK Media Tech Co., Ltd. at a price of Won 1 million.

3. Disposition of shares of U-Land, an overseas entity

Pursuant to a resolution of its board of directors of December 21, 2011, SK Communications sold all of its 29.85% interest in U-Land, an overseas entity, to SK Planet at a price of Won 10 million.

4. Disposition of shares of Service-In

On November 19, 2012, SK Communications sold all of its shares (80,000 common shares) in Service-In Co., Ltd., its subsidiary, to the chief executive officer of Service-In Co., Ltd., pursuant to a resolution of its board of directors of October 31, 2012.

# E. Other Important Matters related to Management Activities [SK Telecom]

#### (1) Issuance of bonds

On April 23, 2013, the Company issued two tranches of fixed-rate unsecured bonds in the principal amounts of Won 230 billion (with an annual interest rate of 3.03% and a maturity date of April 23, 2023) and Won 130 billion (with an annual interest rate of 3.22% and a maturity date of April, 23, 2033).

#### (2) Issuance of hybrid securities

On June 7, 2013, the Company issued Won 400 billion principal amount of hybrid securities in the form of unguaranteed subordinated bonds with an annual interest rate of 4.21%, which interest rate is adjusted five years after the date of issuance. The Company classified the hybrid securities as equity as there is no contractual obligation to deliver financial assets to the bondholders. The maturity date of the hybrid securities is June 7, 2073, which can be extended by the Company without any notice or announcement.

#### (3) Conversion of convertible notes

On April 7, 2009, the Company issued convertible notes with a maturity of five years in the principal amount of US\$332,528,000 with an annual interest rate of 1.75%. During the nine-month period ended September 30, 2013, holders exercised their conversion rights with respect to an aggregate principal amount of US\$120,901,000 of the convertible notes and the Company delivered 880,557 treasury shares upon conversion. In connection with such conversion, the Company recognized Won 40,422 million in financial costs during the nine-month period ended September 30, 2013. As of September 30, 2013, 1,548,032 common shares are available for conversion upon the holders exercise of their conversion rights. The conversion price was lowered from Won 197,760 to Won 189,121 as a result of dividend payments made following their declaration on March 22, 2013 and July 25, 2013.

#### [SK Broadband]

SK Broadband acquired subscriberships of regional cable and other service providers on several different occasions. Such acquisitions were intended to secure a stable subscriber base for its broadband Internet service and, at the same time, increase the service coverage area. Because such acquisitions were conducted on a relatively small scale and involved purchase of subscriberships, SK Broadband did not believe such acquisitions rose to the level of purchasing an entire business line from another company or were likely to have a material impact on its business, and therefore decided that such acquisitions did not require resolutions of its shareholders.

#### [SK Communications]

#### Leak of personal information

In July 2011, there was a leak of personal information of subscribers of NATE and Cyworld websites operated by SK Communications. As of September 30, 2013, twenty lawsuits were filed against SK Communications, alleging that the leak was caused by its poor management of

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subscribers personal information and seeking damages of approximately Won 5.5 billion. With respect to a few of the lawsuits, the relevant district courts have rendered judgments for the relevant plaintiffs claims in part and SK Communications has appealed such judgments to the applicable high courts, where the cases are currently pending. Other cases remain pending at various district courts in Korea.

3. Total Number of Shares

#### A. Total Number of Shares

| (As of September 30, 2013)                  | Shows                    | · · · · · · · · · · · · · · · · · · · | it: in shares) |
|---|--------------------------|---------------------------------------|----------------|
| Classification                              | Share t<br>Common shares | ype<br>Total                          | Remarks        |
| I. Total number of authorized shares        | 220,000,000              | 220,000,000                           |                |
|   |                          |                                       |                |
| II. Total number of shares issued to date   | 89,278,946               | 89,278,946                            |                |
|   |                          |                                       |                |
| III. Total number of shares retired to date | 8,533,235                | 8,533,235                             |                |
|   |                          |                                       |                |
| a. reduction of capital                     |                          |                                       |                |
| b. retirement with profit                   | 8,533,235                | 8,533,235                             |                |
| c. redemption of redeemable shares          |                          |                                       |                |
| d. others                                   |                          |                                       |                |
|   |                          |                                       |                |
| IV. Total number of shares (II-III)         | 80,745,711               | 80,745,711                            |                |
|   |                          |                                       |                |
| V. Number of treasury shares                | 10,170,155               | 10,170,155                            |                |
| VI. Number of shares outstanding (IV-V)     | 70,575,556               | 70,575,556                            |                |

On July 20, 2011, the Company publicly disclosed its plan to repurchase treasury shares. The Company repurchased 1.4 million shares of treasury shares from July 25, 2011 to September 30, 2011 through the Korea Exchange. For more information on the repurchase of treasury shares, please see public disclosures made on July 20, 2011 and October 5, 2011.

#### B. Treasury Shares

(1) Acquisitions and dispositions of treasury shares

(As of September 30, 2013)

| (As of September 50, 2015)  |  |  |   | At the                 |                 | Changes  | (Ont.          | III shares)          |
|---|--|--|---|------------------------|-----------------|----------|----------------|----------------------|
|   | Acquisition methods  |  | Type of shares                                    | beginning of<br>period | Acquired<br>(+) |          | Retired<br>(-) | At the end of period |
| Acquisition pursuant<br>to the Financial<br>Investment Services<br>and Carital Market | Direct acquisition<br>from market<br>Direct<br>over-the-counter<br>acquisition | Common<br>shares<br>Preferred<br>shares<br>Common<br>shares<br>Preferred<br>shares<br>Common | 7,086,028   |                        |                 |          | 7,086,028      |                      |
| Act of Korea<br>( FSCMA )   | Act of Korea   | Tender offer   | shares<br>Preferred<br>shares<br>Common<br>shares | 7,086,028              |                 |          |                | 7,086,028            |
|   |  | Sub-total  | Preferred<br>shares                               |                        |                 |          |                |                      |
|   |  | Held by trustee  | Common<br>shares<br>Preferred<br>shares           |                        |                 |          |                |                      |
|   | Acquisition<br>through trust and<br>other agreements                           | Held in actual stock   | Common<br>shares<br>Preferred<br>shares<br>Common | 3,886,710              |                 |          |                | 3,886,710            |
|   |  | Sub-total  | shares<br>Preferred<br>shares                     | 3,886,710              |                 |          |                | 3,886,710            |
|   | Other acquisition  |  | Common<br>shares<br>Preferred<br>shares           | 77,974                 |                 | 880,557* | ķ              | (802,583)            |
|   | Total  |  | Common<br>shares                                  | 11,050,712             |                 | 880,557  |                | 10,170,155           |
|   |  |  | Preferred shares                                  |                        |                 |          |                |                      |
|   |  |  |   |                        |                 |          |                |                      |

\* During the nine-month period ended September 30, 2013, 880,557 common shares were delivered to bondholders upon conversion of the Company s convertible notes. Of the 10,170,155 treasury shares held by the Company as of September 30, 2013, 1,548,032 shares are deposited with the Korea Securities Depository for delivery upon conversion of the Company s convertible notes.

(Unit: in shares)

#### 4. Status of Voting Rights

| (As of September 30, 2013)<br>Classification  |                                 | Number of shares | (Unit: in shares)<br><b>Remarks</b> |
|---|---------------------------------|------------------|-------------------------------------|
| Total shares (A)  | Common share<br>Preferred share | 80,745,711       |                                     |
| Number of shares without voting rights (B)  | Common share<br>Preferred share | 10,170,155       | Treasury shares                     |
| Shares without voting rights pursuant to the Company s<br>articles of incorporation (the Articles of Incorporation )<br>(C) | Common share<br>Preferred share |                  |                                     |
| Shares with restricted voting rights pursuant to Korean law (D)   | Common share<br>Preferred share |                  |                                     |
| Shares with reestablished voting rights (E)   | Common share<br>Preferred share |                  |                                     |
| The number of shares with exercisable voting right s (F<br>= A - B - C - D + E)   | Common share<br>Preferred share | 70,575,556       |                                     |

#### 5. Dividends and Others

#### A. Dividends

(1) Distribution of cash dividends was approved during the 27th General Meeting of Shareholders held on March 11, 2011.

Distribution of cash dividends per share of Won 8,400 (exclusive of an interim dividend of Won 1,000) was approved.

- (2) Distribution of interim dividends of Won 1,000 was approved during the 330th Board of Directors Meeting on July 28, 2011.
- (3) Distribution of cash dividends was approved during the 28th General Meeting of Shareholders held on March 23, 2012.

Distribution of cash dividends per share of Won 8,400 (exclusive of an interim dividend of Won 1,000) was approved.

- (4) Distribution of interim dividends of Won 1,000 was approved during the 344th Board of Directors Meeting on July 25, 2012.
- (5) Distribution of cash dividends was approved during the 29th General Meeting of Shareholders held on March 22, 2013.

Distribution of cash dividends per share of Won 8,400 (exclusive of an interim dividend of Won 1,000) was approved.

(6) Distribution of interim dividends of Won 1,000 was approved during the 357th Board of Directors Meeting on July 25, 2013.

#### B. Dividends for the Last Three Fiscal Years

|  |                                 |   |   | ues and percentages)                                    |
|--|---------------------------------|---|---|---|
| Classification                               |                                 | As of and for the<br>nine months ended<br>September 30,<br>2013 | As of and for the<br>year ended<br>December 31,<br>2012 | As of and for the<br>year ended<br>December 31,<br>2011 |
| Par value per share (Won)                    |                                 | 500   | 500   | 500   |
| Net income                                   |                                 | 741,756   | 1,242,767   | 1,694,363   |
| Net income per share (Won)                   |                                 | 10,516  | 17,832  | 24,002  |
| Total cash dividend                          |                                 | 70,508  | 655,133   | 656,533   |
| Total stock dividends                        |                                 |   |   |   |
| Percentage of cash dividend to available inc | come (%)                        | 9.5   | 52.7  | 38.7  |
| Cash dividend yield ratio (%)                | Common share<br>Preferred share | 0.5   | 6.2   | 6.6   |
| Stock dividend yield ratio (%)               | Common share<br>Preferred share |   |   |   |
| Cash dividend per share (Won)                | Common share<br>Preferred share | 1,000   | 9,400   | 9,400   |
| Stock dividend per share (share)             | Common share<br>Preferred share |   |   |   |

\* The above figures were prepared based on separate financial statements. Net income per share means basic net income per share.

- \* The total cash dividend of Won 656,533 million for the year ended December 31, 2011 includes the total interim dividend amount of Won 71,095 million, and the cash dividend amount per share of Won 9,400 includes the interim cash dividend amount per share of Won 1,000.
- \* The total cash dividend of Won 655,133 million for the year ended December 31, 2012 includes the total interim dividend amount of Won 69,695 million, and the cash dividend amount per share of Won 9,400 includes the interim cash dividend amount per share of Won 1,000.

#### II. BUSINESS

Each company in the consolidated entity is a separate legal entity providing independent services and products. The business is primarily separated into (1) the wireless business consisting of cellular voice, wireless data and wireless Internet services, (2) the fixed-line business consisting of fixed-line telephone, high speed Internet, data and network lease services, among others, and (3) other businesses consisting of platform services and Internet portal services, among others.

#### 1. Business Overview

Set forth below is a summary business description of material consolidated subsidiaries.

| Classification<br>Wireless | <b>Company name</b><br>SK Telecom Co., Ltd.<br>PS&Marketing Co., Ltd. | <b>Description of business</b><br>Wireless voice and data telecommunications services via digital wireless networks<br>Sale of fixed-line and wireless telecommunications products through wholesale, retail and<br>online distribution channels |
|----------------------------|---|--|
|                            | Network O&S Co., Ltd.   | Network maintenance services such as the operation of the Company s base stations and related transmission and power facilities  |
| <b>Fixed-line</b>          | SK Broadband Co., Ltd.  | High-speed Internet, TV, telephone, commercial data and other fixed-line services and management of the transmission system for online digital contents  |
|                            |   | Various media-related services, such as channel management, including video on demand, and mobile IPTV services  |
|                            | SK Telink Co., Ltd.   | International wireless direct-dial 00700 services, pre-paid international card calling services, voice services using Internet protocol and Mobile Virtual Network Operator ( MVNO ) services  |
| Other business             | SK Planet Co., Ltd.   | Various platform services such as 11th Street, T Store, T-Map Navigation and Hoppin in the application, commerce and new media areas, among others   |
|                            | SK Communications Co.,<br>Ltd.  | Integrated portal services through NATE, social networking services through Cyworld and instant messaging services through NATE-ON   |
|                            | YTK Investment Ltd.<br>Atlas Investment                               | Established to strategically invest in funds in order to find future growth opportunities and strengthen the Company s competitiveness   |
| [Wireless Busine           |   | suchguien die company s compendationess  |

#### A. Industry Characteristics

As of September 30, 2013, the Korean mobile communication market can be considered to have reached its maturation stage with more than a 100% penetration rate. However, the Korean mobile communications market continues to improve in the quality of services with the help of advances in network-related technology and the development of highly advanced LTE-A, LTE and 3G smartphones which enable the provision of convergence services for multimedia contents, mobile commerce, telematics, new media and other related services. In addition, through the commercialization of LTE network in July 2011 and LTE-A network in June 2013, B2B businesses, such as the corporate connected workforce business which can directly contribute to an enhancement in productivity, are expected to grow rapidly.

#### B. Growth Potential

|                |                   |                         |        |            | (Unit: in 1,00 | 0 persons) |
|----------------|-------------------|-------------------------|--------|------------|----------------|------------|
|                |                   | As of<br>September, 30, |        | As of Dece | ember 31,      |            |
| Classification |                   | 2013                    | 2012   | 2011       | 2010           | 2009       |
|                | SK Telecom        | 27,211                  | 26,961 | 26,553     | 25,750         | 24,270     |
| Number of      | Others (KT, LGU+) | 27,038                  | 26,663 | 25,954     | 25,062         | 23,675     |
| subscribers    |                   |                         |        |            |                |            |
|                | Total             | 54,249                  | 53,624 | 52,507     | 50,767         | 47,944     |

\* Source: Ministry of Science, ICT and Future Planning (MSIP) website and each Korean telecommunications company s respective earnings releases (including MVNOs).

#### C. Domestic and Overseas Market Conditions

The Korean mobile communication market includes the entire population of Korea with mobile communication service needs, and almost every Korean is considered a potential user. Sales revenue related to data services is expected to increase due to the increasing popularity of smartphones and high-speed wireless networks. The importance of the business-to-business segment, which creates added value by selling and developing various solutions, is also growing. Seasonal and economic fluctuations have much less impact on the Korean mobile communication market compared to other industries.

Set forth below is the historical market share of the Company.

|                               |                |      | (U         | nit: in perc | entages) |
|-------------------------------|----------------|------|------------|--------------|----------|
|                               | As of          |      |            |              |          |
|                               | September, 30, |      | As of Dece | ember 31,    |          |
| Classification                | 2013           | 2012 | 2011       | 2010         | 2009     |
| Mobile communication services | 50.2           | 50.3 | 50.6       | 50.6         | 50.6     |

\* Source: MSIP website and each Korean telecommunications company s respective earnings releases (including MVNOs).

#### D. Business Overview and Competitive Strengths

The Company is seeking to transform itself from a telecommunications service provider into a comprehensive ICT service provider. It has continued to innovate the scope of its services and achieved strong growth in subscribers amid fierce competition and rate cuts. As of September 30, 2013, the Company recorded Won 12.3 trillion in revenue and Won 1.5 trillion in operating income on a consolidated basis and Won 9.5 trillion in revenue and Won 1.5 trillion in operating income on a separate basis.

The number of subscribers (including MVNO subscribers) as of September 30, 2013 was 27.21 million, an increase of approximately 70,000 from the previous quarter. In particular, the number of smartphone subscribers as of September 30, 2013 was 18.08 million, an increase of approximately 600,000 from the previous quarter, including 12.3 million LTE subscribers, solidifying the Company s market leadership. Following the launch of commercial LTE services in July 2011, the Company became the first telecommunications service provider in the world to launch commercial LTE-A services in June 2013, and also launched commercial wideband LTE services in September 2013 utilizing its newly acquired 1.8 GHz band. By launching various high quality services utilizing the LTE-A network such as group video conference call services, full high definition mobile IPTV streaming services, and T Baseball Multiview, which allows users to watch multiple baseball games on one screen, the Company plans to provide an innovative user experience, enhance customer satisfaction and increase profitability.

The Company has proved that it has superior network quality compared to its competitors according to the Korea Communications Commission quality evaluations. The Company has also proved to be the leader in Korea s top three customer satisfaction indices: according to the National Customer Satisfaction Index, Korean Customer Satisfaction Index and Korean Standard Service Quality Index, the Company has continued to hold the leading position for 16 years, 16 years and 14 years, respectively.

SK Telink, a consolidated subsidiary of the Company, expanded its operations to the MVNO business based on its technical expertise and know-how obtained in its international telecommunications business and launched its MVNO service, 7Mobile, which is offered at reasonable rates and provides excellent quality. SK Telink is increasing its efforts to develop low-cost distribution channels and create niche markets through targeted marketing towards customers with lower average revenue per user. An MVNO leases the networks of a mobile network operator (MNO) and provides wireless telecommunication services under its own brand and fee structure, without owning telecommunication networks or frequencies.

Network O&S, a subsidiary of the Company responsible for the operation of the Company s base stations and related transmission and power facilities, offers quality fixed-line and wireless network services to customers, including mobile office products to business customers.

PS&Marketing, a subsidiary of the Company involved in wholesale, retail and online sales, offers fixed-line and wireless telecommunication products and services to meet the lifestyle needs of customers.

#### [Fixed-line Business]

#### A. Industry Characteristics

Mergers among fixed-line operators and wireless operators have accelerated the convergence within the Korean telecommunications industry, and with the advent in the wireless telecommunications industry of a market for wideband LTE services utilizing LTE frequencies allocated to wireless operators following the completion of frequency auctions in August 2013, a market structure has evolved in which groups with both fixed-line and wireless capabilities compete for greater market share to secure a more solid footing in the market by offering superior services. As subscribers to various bundled wireless and fixed-line products are continuing to increase, the IPTV business is evolving to satisfy diverse customer needs for media services through differentiated service offerings including mobile IPTV and bundled wireless and IPTV products. The market for our corporate business is also growing with cloud computing, mobile offices and other new information and communications technologies being commercialized. The increased usage of smartphones and tablet computers, the pilot programming of commercial ultra-high definition television broadcasting services and competition for wideband LTE services has greatly increased data traffic, thereby further emphasizing the importance of fixed-line network infrastructure that is capable of handling large capacities of data traffic with stability and efficiency.

#### B. Growth Potential

|                           |                      | As of September 30, | (Unit: in 1,0<br>As of Dece | 1 /    |
|---------------------------|----------------------|---------------------|-----------------------------|--------|
| Classification            |                      | 2013                | 2012                        | 2011   |
| Fixed-line<br>Subscribers | High-speed Internet  | 18,636              | 18,254                      | 17,860 |
|                           | Fixed-line telephone | 17,912              | 18,459                      | 18,633 |
|                           | IPTV (real-time)     | 7,898               | 6,310                       | 4,570  |

\* Source: MSIP website and Korea Communications Commission website.

#### C. Cyclical Nature and Seasonality

High-speed Internet, fixed-line telephone and IPTV services are mature markets that are generally not sensitive to cyclical economic changes due to the easing of competition resulting from the decrease in differentiation between service providers and the nature of the respective services. The telecommunications services market overall is not expected to be particularly affected by economic downturns due to the low income elasticity of demand for telecommunication services.

Set forth below is the historical market share of the Company.

|                                       |                     | (Unit: in p | ercentages) |
|---------------------------------------|---------------------|-------------|-------------|
|                                       | As of September 30, | As of Dec   | ember 31,   |
| Classification                        | 2013                | 2012        | 2011        |
| High-speed Internet (include resales) | 24.2                | 24.1        | 23.4        |
| Fixed-line telephone (include VOIP)   | 16.6                | 16.7        | 15.5        |
| IPTV (real-time)                      | 23.9                | 22.2        | 19.3        |

\* Source: MSIP website, Korea Communications Commission website and each Korean telecommunications company s respective earnings releases.

#### D. Business Overview and Competitive Strengths

SK Broadband, which in 1999 became the first company in the world to commence commercial ADSL services, has strengthened its co-marketing efforts with SK Telecom. The co-marketing efforts and the enhanced competitiveness of the bundled products have resulted in an expanded subscriber base across all of our businesses, including broadband Internet, telephone and IPTV. In particular, SK Broadband has positioned itself to focus on corporate customer services and IPTV services as key strategic areas for mid- to long-term growth, exploiting opportunities in new ICT-based businesses that have led to revenue growth, and providing differentiated contents in its IPTV business by securing popular programming which includes exclusive children s channels and live broadcasts of Major League Baseball games. In addition, SK Broadband intends to generate revenue in the mid- to long-term by strengthening the competitiveness of its IPTV business through efforts that include the first fully high-definition live broadcast on mobile television in Korea, its collaboration with Samsung Electronics in developing set-top box-free smart television services and development of ultra-high definition broadcast technology.

SK Telink provides international telecommunications service. SK Telink has been able to establish itself as a market leader as a result of its affordable pricing, proactive marketing and the quality of its services. It launched a mobile phone-based international calling service under the brand name 00700 in 1998, creating a new niche market within the long-distance telephony market that was otherwise dominated by existing service providers. In 2003, SK Telink was designated a common carrier for international calling services, which allowed us to expand our international calling services to fixed-line international calling services. SK Telink plans to strategically target the convergence of wireless and fixed-line telecommunications and strengthen its existing business, including international and long-distance calling services, value-added services for local calling and B2B services, and video conference call services while aiming to satisfy the diverse needs of customers through the provision of quality solutions at reasonable prices.

#### [Other Business]

#### A. Industry Characteristics

As the number of smartphones distributed in Korea exceeds 30 million, the growth in various mobile devices has spurred the rise of the service provider with a strong platform business as the leader in the ICT market. It is becoming increasingly important to enhance competitiveness by building a platform with large data capacity to handle the increase in data transmission.

A platform business acts as an intermediary by promoting interactions among various customer groups, thereby generating new values. It is important for a platform business to continually attract subscribers and users and to create an ecosystem with certain lock-in effects. A platform can exist in various forms, including as a technological standard (iOS, Android OS), a subscriber-based service platform (Facebook, Twitter) or a marketplace (Amazon, T Store). Platform businesses are evolving and expanding globally.

A platform business has strong growth potential due to its connectivity with related services and ease of global expansion. Apple became a world-leading smartphone producer based on its innovative design and the competitive strength of its App Store platform. Google has created a new ecosystem of long-tail advertising by attracting millions of third parties to its advertising platform, as well as showing strong growth in mobile markets with its competitive platform based on Android OS. It is becoming increasingly important to enhance competitiveness through a database that can register and analyze purchase patterns of customers across all areas and a platform with large data capacity to utilize this database and provide differentiated services to customers.

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#### B. Growth Potential

The Company expects that the scope and value generated by the platform business, including application and content marketplaces and N-screen services, will increase, as smartphones and tablet computers become more popular and the bandwidth and speed of network infrastructure improve. As the wireless network evolves to LTE, business opportunities for the platform business are growing, which include multimedia streaming, N-screen service based on cloud technology and high-definition location-based services. Since the platform business realizes profit by connecting with advertisements or commerce sites after building a critical mass of subscribers and traffic, the recent growth in the advertising and commerce markets is expected to present an opportunity for platform businesses. The importance of building a platform with large data capacity that is connected to various digital contents and commerce is expected to increase in the future.

#### C. Domestic and Overseas Market Conditions

(1) Commerce markets

The Company expects that online commerce markets will continue to grow due to the growth potential of the Internet shopping population and the strengthening of online business models by off-line operators.

(2) Digital contents

The growth of application marketplaces, which started with Apple s App Store, provides the platform business with new opportunities for revenue generation. The competitive paradigm is shifting from a competition among platform operators toward a competition among eco-systems that include application developers as well as platform operators.

Due to an increase in the number of devices owned by each user and an increase in network speed, each user can now enjoy music or video files anywhere and anytime by storing them in cloud servers, which is called N-screen service. Users can recommend music to other users through social networking services and this is expected to become a distribution model for digital media contents. Various service providers are competing in this market expecting a strong growth in the online and mobile video market.

#### D. Business Overview and Competitive Strengths

SK Planet plans to expand its platform ecosystem focusing on its Open & Collaboration motto in operating its digital contents business such as T Store and Hoppin, its commerce business such as 11<sup>th</sup> Street and OK Cashbag, and its location-based service business such as T-Map Navigation, thereby ultimately increasing its enterprise value.

(1) Digital contents

T Store, launched in September 2009, reached 21.25 million subscribers and cumulative downloads of 1.4 billion as of September 2013, solidifying its leadership position in the Korean application market and plans to widen its services to tablets and navigation devices. The Company intends to further develop T Store into a global service platform by evolving it into a personalized gateway and mobile playground through expansion of the scope of serviceable devices, reinforcement of digital content offerings and enhancement of search services, among other things.

The Company s Hoppin service enables subscribers to enjoy wide-ranging video on demand contents. Through continual service improvements and stable service provision, Hoppin has become the leading mobile video on demand service.

#### (2) Commerce (Open Market, OK Cashbag)

11th Street, an online marketplace, has continued its growth through effective marketing and customer satisfaction. Despite its later entry into the online commerce market (launched in 2008) which was already divided between Auction and G-Market, it is leading the domestic

e-commerce market and is also firmly establishing its position as the leader in the mobile commerce market. Growth plans involving overseas joint ventures based on 11th Street s business expertise have resulted in the successful launch of an open online commerce market in Turkey in partnership with Doğuş Group in March 2013.

OK Cashbag is a point-based loyalty marketing program which has grown to become a global top-tier loyalty marketing program since its inception in 1999. Customers have access to increased benefits through accumulation of loyalty reward points and partner companies use OK Cashbag as a marketing resource. With 36 million subscribers, OK Cashbag maintains a leading position in the industry and plans to continue strengthening its position by providing customized services befitting customers – needs and market conditions.

#### (3) Location-based services

T-Map Navigation provides map, local information, real-time traffic information and navigation services. With cumulative subscribers of 17.96 million as of September 30, 2013, T-Map Navigation is one of the leading location-based service platforms in Korea. The Company is broadening the range of its location-based services by also providing infotainment systems to commercial vehicle businesses as well as providing localized content on its products, such as region-specific information and advertisements. The Company plans to further develop the T-Map Navigation platform by initiating open application programming interface-based services, providing services to more diverse types of devices and providing local area-based services.

#### (4) Social networking services (SNS) and Internet portal services

CyWorld service, the Company s social networking website in Korea, had 26 million cumulative subscribers, 10 million monthly net users and 270 million page views as of September 30, 2013. The Company s instant messenger service, Nate-On, had the largest market share of 70.9% in the instant messenger market in Korea with 6 million net users as of September 30, 2013. The Company s Internet search portal service, Nate, had a market share of 5.8% as of September 30, 2013. (Source: Korean Click and Company s internal data)

#### Satellite DMB service

The Company launched its Hanbyul satellite in 2004 and received government approval in December 30, 2004 to provide satellite DMB services. Broadcasting through satellite DMB commenced in May 2005 and satellite DMB services expanded nationwide thereafter. On August 23, 2012, the board of directors of SK Telink resolved to discontinue operation of its satellite DMB services due to the rapid decrease in satellite DMB subscribers and the continued burden of fixed costs.

#### 2. Major Products & Services

#### A. Updates on Major Products and Services

|            |   |   | (Unit: in millions of   | Won and percentages)                 |
|------------|---|---|---|--------------------------------------|
| Business   | Major Companies   | Item  | Major Trademarks  | Consolidated Sales<br>Amount (ratio) |
| Wireless   | SK Telecom Co., Ltd.,<br>PS&Marketing Co., Ltd., Service<br>Ace Co., Ltd., Service Top Co.<br>Ltd., Network O&S Co., Ltd.                           | Mobile communication service,<br>wireless data service, ICT service         | T and others  | 9,888,302(80.4%)                     |
| Fixed-line | SK Broadband Co., Ltd.,<br>SK Telink Co., Ltd.  | Fixed-line phone, high speed<br>Internet, data and network lease<br>service | B tv , 00700<br>international call,<br>7Mobile and others                             | 1,727,591(14.0%)                     |
| Other      | SK Planet Co., Ltd , Commerce<br>Planet Co., Ltd , SK<br>Communications Co., Ltd.,<br>M&Service Co., Ltd., YTK<br>Investment Ltd., Atlas Investment | Internet portal service and investment                                      | OK Cashbag, NATE,<br>11th Street, T Store,<br>T-Map Navigation,<br>Cyworld and others | 691,321(5.6%)                        |

#### [Wireless Business]

In the past, based on the Company s basic monthly subscription plan, the basic service fee was Won 13,000 per month and the usage fee was Won 20 per 10 seconds (daytime calls) and based on the Company s standard monthly subscription plan, the basic service fee was Won 12,000 per month and the usage fee was Won 18 per 10 seconds. As of June 30, 2013, based on the Company s standard monthly subscription plan, the basic service fee was Won 11,000 per month and the usage fee was Won 1.8 per second.

#### [Fixed-line Business]

SK Broadband provides broadband Internet access service, telephony, TV, corporate data services and other services for both individual and corporate customers. As of September 30, 2013, broadband Internet and TV services comprised 49.9% of SK Broadband s revenue, telephony service 23.7%, corporate data services 25.4% and other telecommunications services 1.0%. Price fluctuations in the different services provided by SK Broadband are due to discounts provided for long-term contracts, changes in equipment costs and competition between companies.

#### [Other Business]

Set forth below are major products and services of the Company s material consolidated subsidiaries.

| n | •       |
|---|---------|
| к | usiness |
| ν | usincss |
|   |         |

Platform

Display advertisement Search advertisement Contents and others ICT services, new media services, advertisement services, telecommunications sales, e-commerce and others Online advertisement services Online advertisement services Pay content sales and other services

Item

Major Trademarks T Store, 11th Street, T Map, Hoppin,

> OK Cashbag and others Nate, CyWorld, Nate-On Nate, CyWorld, Nate-On Nate, CyWorld, Nate-On

3. Investment Status [Wireless Business]

#### A. Investment in Progress

| Business       | Classification               | Investment<br>period | Subject of investment             | Investment effect  | (U1<br>Expected<br>investment<br>amount | nit: in 100 mi<br>Amount<br>already<br>invested | illions of Won)<br>Future<br>investment |
|----------------|------------------------------|----------------------|-----------------------------------|--|---|---|---|
| Network/Common | Upgrade/<br>New installation | 2013                 | Network,<br>systems and<br>others | Capacity increase and<br>quality improvement;<br>systems improvement | 21,000                                  | 9,489   | To be<br>determined                     |
|                | Total                        |                      |                                   |  | 21,000                                  | 9,489   | To be<br>determined                     |

#### B. Future Investment Plan

|                |       | Expected investn                  | nent amount | Expected | l investment fo     | r each vear         | (Unit: in 100 millions of Won)  |
|----------------|-------|-----------------------------------|-------------|----------|---------------------|---------------------|---|
| Business       |       | Asset type                        | Amount      | 2013     | 2014                | 2015                | Investment effect   |
| Network/Common |       | Network,<br>systems and<br>others | 21,000      | 21,000   | To be<br>determined | To be<br>determined | Upgrades to the existing services and<br>provision of new services including<br>LTE Multi-Carrier and LTE-A |
|                | Total |                                   | 21,000      | 21,000   | To be<br>determined | To be<br>determined |   |

#### [Fixed-line Business]

#### A. Investment in Progress

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|  |                              |   |  |   | (Uni                 | it: in 100 mi                             | illions of Won)      |
|--|------------------------------|---|--|---|----------------------|---|----------------------|
| Business   | Classification               | Investment<br>period                                  | Subject of<br>investment                       | Investment  | Total<br>investments | Amount<br>already                         | Future<br>investment |
| High-speed Internet<br>Telephone<br>Television<br>Corporate Data<br>Others | Upgrade/<br>New installation | For the nine<br>months ended<br>September 30,<br>2013 | Backbone and<br>subscriber network<br>/ others | Expand subscriber<br>networks and facilities<br>Increase leased-line<br>and integrated<br>information system<br>Expand networks and<br>required space | 2,980                | 786<br>36<br>428<br>1,305<br>425<br>2,980 | To be<br>determined  |

#### 4. Revenues

| Business   | Sales<br>type | Ite                     | m        | For the nine<br>months ended<br>September 30,<br>2013 | (Unit: in 1<br>For the year<br>ended<br>December 31,<br>2012* | nillions of Won)<br>For the year<br>ended<br>December 31,<br>2011* |
|------------|---------------|-------------------------|----------|---|---|--|
|            |               |                         | Export   | 1,907   | 14,202  | 1,331  |
| Wireless   | Services      | Mobile communication    | Domestic | 9,886,396   | 13,204,702  | 13,100,614   |
|            |               |                         | Subtotal | 9,888,303   | 13,218,904  | 13,101,945   |
|            |               | Fixed-line,             | Export   | 20,362  | 29,883  | 28,070   |
| Fixed-line | Services      | B2B data,               | Domestic | 1,707,229   | 2,163,978   | 2,134,498  |
|            |               | High-speed Internet, TV | Subtotal | 1,727,591   | 2,193,861   | 2,162,568  |
|            |               | Display and             | Export   | 7,220   | 4,698   | 12,036   |
| Other      | Services      | Search ad., Content     | Domestic | 684,100   | 723,946   | 526,625  |
|            |               | Search ad., Content     | Subtotal | 691,320   | 728,644   | 538,661  |
| Total      |               |                         | Export   | 29,489  | 48,783  | 41,437   |
|            |               |                         | Domestic | 12,277,725  | 16,092,626  | 15,761,737   |
|            |               |                         | Total    | 12,307,214  | 16,141,409  | 15,803,174   |

\* Revenues for the years ended December 31, 2011 and 2012 have been retroactively revised to reflect the effect of discontinued operations resulting from the sale of Loen Entertainment.

|   |            |           |           |            | (Unit: in n             | nillions of Won)       |
|---|------------|-----------|-----------|------------|-------------------------|------------------------|
| For the nine months ended<br>September 30, 2013 | Wireless   | Fixed     | Other     | Sub total  | Internal<br>transaction | After<br>consolidation |
| Total sales                                     | 10,760,819 | 2,173,316 | 1,251,228 | 14,185,363 | 1,878,149               | 12.307.214             |
| Internal sales                                  | 872,517    | 445,725   | 559,907   | 1,878,149  | 1,878,149               | , · /                  |
| External sales                                  | 9,888,302  | 1,727,591 | 691,321   | 12,307,214 |                         | 12,307,214             |
| Operating income (loss)                         | 1,504,189  | 31,340    | (34,120)  | 1,501,409  |                         | 1,501,409              |
|   |            |           |           |            |                         |                        |
| Total assets                                    | 22,831,074 | 3,119,903 | 3,163,102 | 29,114,079 | 3,180,600               | 25,933,479             |
|   |            |           |           |            |                         |                        |
| Total liabilities                               | 9,595,320  | 1,871,875 | 905,828   | 12,373,023 | 222,547                 | 12,150,476             |

### 5. Derivative Transactions

## A. Current Swap Contract Applying Cash Flow Risk Hedge Accounting

Currency swap contracts under cash flow hedge accounting as of September 30, 2013 are as follows.

| Borrowing date | Hedged item  | Hedged risk  | Contract type                     | Financial institution                             | Duration of<br>contract        |
|----------------|--|--|-----------------------------------|---|--------------------------------|
| Oct.10, 2006   | Floating-to-fixed cross currency interest rate<br>swap (U.S. dollar denominated long-term<br>borrowings face value of US\$100,000,000) | Foreign currency<br>risk and interest rate<br>risk | Cross currency interest rate swap | Credit Agricole<br>Corporate &<br>Investment Bank | Oct.10, 2006<br>Oct. 10, 2013  |
| Jul. 20, 2007  | Fixed-to-fixed cross currency swap (U.S. dollar denominated bonds face value of US\$400,000,000)                                       | Foreign currency risk                              | Cross currency<br>swap            | Morgan Stanley and five other banks               | Jul. 20, 2007<br>Jul. 20, 2027 |
| Dec. 15, 2011  | Floating-to-fixed cross currency interest rate<br>swap (U.S. dollar denominated bonds face<br>value of US\$250,000,000)                | Foreign currency risk<br>and interest rate risk    | Cross currency interest rate swap | DBS Bank and<br>Citibank                          | Dec. 15, 2011<br>Dec. 12, 2014 |
| Dec. 15, 2011  | Floating-to-fixed cross currency interest rate<br>swap (Singapore dollar denominated bonds<br>face value of SGD65,000,000)             | Foreign currency risk<br>and interest rate risk    | Cross currency interest rate swap | United Overseas Bank                              | Dec. 15, 2011<br>Dec. 12, 2014 |
| Jun. 12, 2012  | Fixed-to-fixed cross currency swap (Swiss<br>Franc denominated bonds face value of<br>CHF300,000,000)                                  | Foreign currency risk                              | Cross currency<br>swap            | Citibank and five other banks                     | Jun. 12, 2012<br>Jun.12, 2017  |
| Nov. 1, 2012   | Fixed-to-fixed cross currency swap (U.S. dollar denominated bonds face value of US\$700,000,000)                                       | Foreign currency risk                              | Cross currency<br>swap            | Barclays and nine other banks                     | Nov. 1, 2012<br>May. 1, 2018   |
| Jan. 17, 2013  | Fixed-to-fixed cross currency swap<br>(Australia dollar denominated bonds face<br>value of AUD300,000,000)                             | Foreign currency risk                              | Cross currency<br>swap            | BNP Paribas and three other banks                 | Jan. 17, 2013<br>Nov. 17, 2017 |
| Mar. 7, 2013   | Floating-to-fixed cross currency interest rate<br>swap (U.S. dollar denominated bonds face<br>value of US\$300,000,000)                | Foreign currency risk<br>and interest rate risk    | Cross currency interest rate swap | DBS Bank  | Mar. 7, 2013<br>Mar. 7, 2020   |

#### B. Treatment of Derivative Instruments on the Balance Sheet

As of September 30, 2013, fair values of the above derivatives recorded in assets or liabilities and details of derivative instruments are as follows.

|   | Accumulated gain<br>(loss) on valuation |                | (Unit: in millions of<br>Fair value<br>flow hedge<br>Foreign currency<br>translation |                        | sands of foreign | currencies) |
|---|---|----------------|--|------------------------|------------------|-------------|
| <b>T</b>  | of                                      | <b>TC</b> 66 4 | gain   | Q.() (*1)              | Trading          |             |
| Hedged item<br>Current assets:  | derivatives                             | Tax effect     | (loss)   | Others <sup>(*1)</sup> | purposes         | Total       |
| Floating-to-fixed cross currency interest rate swap   |   |                |  |                        |                  |             |
| (U.S. dollar denominated long-term borrowings face value of US\$100,000,000)  | (1,778)                                 | (68)           | 12,760   |                        |                  | 10,914      |
| Convertible option <sup>(*2)</sup> (face amounts of Won 50,000 million)   |   |                |  |                        | 491              | 491         |
| Non-current assets:   |   |                |  |                        |                  |             |
| Fixed-to-fixed cross currency swap  |   |                |  |                        |                  |             |
| (U.S. dollar denominated bonds face value of US\$400,000,000)   | (40,166)                                | (12,823)       | (26,855)   | 129,806                |                  | 49,962      |
| Floating-to-fixed cross currency interest rate swap<br>(U.S. dollar denominated bonds face value of<br>US\$300,000,000) | 5,878                                   | 1,877          | (2,389)  |                        |                  | 5,367       |
| Total assets  |   |                |  |                        |                  | 66,732      |
| Non-current liabilities:  |   |                |  |                        |                  |             |
| Floating-to-fixed cross currency interest rate swap   |   |                |  |                        |                  |             |
| (Singapore dollar denominated bonds face value of SGD65,000,000)  | 21                                      | 7              | (1,838)  |                        |                  | (1,810)     |
| Floating-to-fixed cross currency interest rate swap   |   |                |  |                        |                  |             |
| (U.S. dollar denominated bonds face value of US\$250,000,000)   | 6,206                                   | 1,981          | (20,548)   |                        |                  | (12,361)    |
| Fixed-to-fixed cross currency swap  |   |                |  |                        |                  |             |
| (Swiss Franc denominated bonds face value of CHF300,000,000)  | (9,417)                                 | (3,006)        | (7,205)  |                        |                  | (19,628)    |
| Fixed-to-fixed cross currency swap  |   |                |  |                        |                  |             |
| (U.S. dollar denominated bonds face value of US\$700,000,000)   | (11,454)                                | (3,657)        | (10,368)   |                        |                  | (25,479)    |
| Fixed-to-fixed cross currency swap  |   |                |  |                        |                  |             |
| (Australia dollar denominated bonds face value of AUD300,000,000)   | 6,432                                   | 2,054          | (35,167)   |                        |                  | (26,681)    |
| Total liabilities   |   |                |  |                        |                  | (85,959)    |

(\*1) Cash flow hedge accounting has been applied to the relevant contract from May 12, 2010. Others represent gain on valuation of currency swap incurred prior to the application of hedge accounting and was recognized through profit or loss prior to the year ended December 31,

2012.

(\*2) Fair value of the conversion option of convertible bonds held by SK Communications Co., Ltd. amounting to Won 491 million was accounted for as derivative financial assets.

#### **Major Contracts** 6.

## [SK Telecom]

|              |  |                   |                        | (Unit: in 100 millior   | ns of Won)<br>Contract |
|--------------|--|-------------------|------------------------|---|------------------------|
| Category     | Vendor                                       | Start Date        | <b>Completion Date</b> | <b>Contract Title</b>   | Amount                 |
| Service      | SK Planet Co., Ltd.                          | February 25, 2013 | December 31, 2013      | B2B contents purchase<br>contract for Smart Safe and<br>Phone Safe 40                                     | 206<br>đ               |
| Service      | SK Planet Co., Ltd.                          | February 25, 2013 | March 31, 2013         | Contract for 2012<br>production of<br>above-the-line<br>advertisements (former SK<br>Marketing & Company) | 58                     |
| Service      | M&Service Co., Ltd.                          | January 1, 2013   | December 31, 2013      | Contract for 2013<br>operation of virtual<br>learning center  | 10                     |
| Service      | Happy Ecophone<br>Foundation                 | April 1, 2013     | December 31, 2013      | Contract for 2013<br>operation of T ecophone<br>center  | 21                     |
| Construction | Dongwon Construction<br>Industry Corporation | March 1, 2013     | May 20, 2014           | Construction of SK Dream<br>Park  | 146                    |
| Real Estate  | Woori Bank*                                  |                   | December 26, 2012      | Disposal of Namsan Green<br>Building  | 1,972                  |
| Real Estate  | Woori Bank*                                  |                   | December 26, 2012      | Disposal of Guro Offices  | 400                    |
| Real Estate  | Individual                                   | January 1, 2013   | June 30, 2013          | Purchase of regional centers (23 centers)   | 180                    |
| Subtotal     |  |                   |                        |   | 2,993                  |

\* The manager of the 18th IGIS KORIF private real estate investment fund. [SK Broadband]

SK Broadband enters into contracts to use telecommunications facilities, including the use of line conduits and interconnection among telecommunication service providers.

| Counterparty                        | Contract Contents   | <b>Contract Period</b>                               | Note  |
|-------------------------------------|---|--|---|
| Telecommunication service providers | Interconnection among<br>telecommunication service<br>providers |  | Interconnection among<br>telecommunication service<br>providers           |
| KEPCO                               | Provision of electric facilities                                | From Dec. 2012 to Nov. 2013                          | Use of electricity poles  |
| Seoul City Railway                  | Use of telecommunication line conduits                          | From Jan. 2009 to Dec.<br>2011 (Renewal in progress) | Use of railway<br>telecommunication conduit<br>(Serviced areas to expand) |
| Seoul Metro                         | Use of telecommunication line conduits                          | From May 2010 to May 2013 (Renewal in progress)      | Use of railway<br>telecommunication conduit<br>(Serviced areas to expand) |
| Busan Transportation Corporation    | Use of telecommunication line conduits                          | From July 2009 to July<br>2012 (Renewal in progress) | Use of railway<br>telecommunication conduit<br>(Serviced areas to expand) |
| Gwangju City Railway                | Use of telecommunication line conduits                          | From Sep. 2010 to Dec.<br>2012 (Renewal in progress) | Use of railway<br>telecommunication conduit<br>(Service lease)            |

#### [SK Planet]

| Counterparty<br>SK Communications<br>[SK Communications] | Contract Contents<br>Operation of shopping business<br>at Nate.com website | Contract Period<br>From Jul. 1, 2011 to Dec. 31,<br>2013 | <b>Amount</b><br>Variable depending on the<br>NATE shopping revenues and<br>other factors   |
|--|--|--|---|
| <b>Counterparty</b><br>Daum Communications               | Purpose<br>Cost-per-click Internet search<br>advertisement                 | Contract Period  | <b>Contract Amount</b><br>Amount determined based on<br>the number of clicks  |
| SK Planet Co., Ltd.                                      | Sale of asset in construction (Pangyo office building)                     |  | Sold for Won 69.5 billion on June 11, 2013  |
| SK Planet Co., Ltd.                                      | Operation of shopping business<br>at nate.com website                      | From Jul. 1, 2011 to Dec. 31, 2013                       | Minimum guarantee of Won<br>18.4 billion for the period from<br>Jul. 1, 2011 to Dec. 31, 2011;<br>Amounts for 2012 and 2013 are<br>to be determined depending on<br>the NATE shopping revenues<br>and other factors |

\* SK Communications and Daum Communications have agreed not to publicly disclose the contract period with respect to the contract with Daum Communications.

#### 7. R&D Investments

Set forth below are the Company s R&D expenditures.

|  | (Unit: in millions of Won except percentages |             |         |         |
|--|--|-------------|---------|---------|
|  | For the nine                                 | For the yea | r ended |         |
|  | months ended                                 | Decemb      | )       |         |
| Category   | September 30, 2013                           | 2012        | 2011    | Remarks |
| Raw material   | 25   | 42          | 45      |         |
| Labor  | 66,306                                       | 59,050      | 48,656  |         |
| Depreciation   | 115,740                                      | 163,295     | 149,850 |         |
| Commissioned service   | 17,338                                       | 62,399      | 40,257  |         |
| Others   | 49,875                                       | 61,546      | 57,118  |         |
| Total R&D costs  | 249,284                                      | 346,332     | 295,927 |         |
| Sales and administrative expenses  | 239,680                                      | 304,557     | 289,979 |         |
| Accounting Development expenses (Intangible assets)                        | 9,604  | 41,775      | 5,948   |         |
| R&D cost / sales amount ratio (Total R&D costs / Current sales amount×100) | ) 2.03%                                      | 2.12%       | 1.85%   | ,<br>b  |

## 8. Other information relating to investment decisions

#### **A. Trademark Policies**

The Company manages its corporate brand and other product brands in a comprehensive way to protect and increase their value. The Company s Brand Strategy Council in charge of overseeing its systematic corporate branding operates full-time to execute decisions involving major brands

and operates Brandnet, an intranet system to manage corporate brands which provides solutions including registering and licensing of the brands.

## **B. Business-related Intellectual Property**

#### [SK Telecom]

The Company holds 5,023 Korean-registered patents, 288 U.S.-registered patents, 203 Chinese-registered patents (all including patents held jointly with other companies) and more patents with other countries. The Company holds 860 Korean-registered trademarks and owns intellectual property rights to the design of the alphabet T. The designed alphabet T is registered in all business categories for trademarks (total of 45) and is being used as the primary brand of the Company.

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|---|---|
| 2 | ð |

### [SK Broadband]

SK Broadband holds 396 Korean-registered patents relating to high-speed Internet, telephone and IPTV service. In addition, SK Broadband has applied for a patent relating to two-way broadcasting system. SK Broadband also holds a number of trademarks and service marks relating to its service and brand.

### [SK Planet]

As of September 30, 2013, SK Planet held 2,227 registered patents, 94 registered design marks, 1,135 registered trademarks and one copyright (including those held jointly with other companies) in Korea. It also holds 24 U.S.-registered patents, 35 Chinese-registered patents, 8 Japanese-registered patents, 17 E.U.-registered patents (all including patents held jointly with other companies) and 168 registered trademarks, along with a number of other intellectual property rights, in other countries.

#### [SK Communications]

As of September 30, 2013, SK Communications held 70 registered patents, 26 registered design rights and 720 registered trademarks in Korea.

#### C. Business-related Pollutants and Environmental Protection

The Company does not engage in any manufacturing and therefore does not undertake any industrial processes that emit pollutants into the air or industrial processes in which hazardous materials are used.

## **III. FINANCIAL INFORMATION**

## 1. Summary Financial Information (Consolidated)

## A. Summary Financial Information (Consolidated)

|   |                    | (Unit: in thousands of Won except number of companies |                                 |                   |  |
|---|--------------------|---|---------------------------------|-------------------|--|
|   | As of              | As of   | As of                           | As of             |  |
| -   | September 30, 2013 | December 31, 2012                                     | December 31, 2011               | December 31, 2010 |  |
| Current Assets  | 5,381,629,864      | 5,294,420,978   | 6,117,478,958                   | 6,653,991,923     |  |
| Cash and Cash Equivalents                               | 1,470,615,400      | 920,124,810   | 1,650,793,876                   | 659,404,935       |  |
| Accounts Receivable Trade, net                          | 2,272,796,560      | 1,954,920,332   | 1,823,169,889                   | 1,949,397,279     |  |
| Accounts Receivable Other, net                          | 638,483,671        | 582,098,398   | 908,836,454                     | 2,531,847,155     |  |
| Others  | 999,734,233        | 1,837,277,438   | 1,734,678,739                   | 1,513,342,554     |  |
| Non-Current Assets                                      | 20,551,848,375     | 20,301,138,645  | 18,248,557,471                  | 16,478,397,157    |  |
| Long-Term Investment Securities                         | 946,465,998        | 953,712,512   | 1,537,945,216                   | 1,680,582,091     |  |
| Investments in Associates and Joint Ventures            | 5,289,873,703      | 4,632,477,315   | 1,384,605,401                   | 1,204,691,805     |  |
| Property and Equipment, net                             | 9,388,430,999      | 9,712,718,716   | 9,030,998,201                   | 8,153,412,683     |  |
| Intangible Assets, net                                  | 2,707,539,778      | 2,689,657,645   | 2,995,803,300                   | 1,884,955,652     |  |
| Goodwill  | 1,733,260,574      | 1,744,483,009   | 1,749,932,878                   | 1,736,649,137     |  |
| Others  | 486,277,323        | 568,089,448   | 1,549,272,475                   | 1,818,105,789     |  |
|   |                    |   |                                 |                   |  |
| Total Assets  | 25,933,478,239     | 25,595,559,623  | 24,366,036,429                  | 23,132,389,080    |  |
|   | 20,900,110,209     | 20,000,000,000  | 21,000,000,129                  | 20,102,009,000    |  |
| Current Liabilities                                     | 5,653,315,400      | 6,174,895,434   | 6.673.589.809                   | 6,202,170,452     |  |
| Non-Current Liabilities                                 | 6,497,159,721      | 6,565,881,872   | 4,959,737,573                   | 4,522,219,358     |  |
|   | 0,177,107,721      | 0,000,001,072   | 1,757,757,575                   | 1,522,217,550     |  |
| T-4-1 I :- L:14:  | 12 150 475 121     | 10 740 777 206  | 11 (22 227 292                  | 10 724 290 910    |  |
| Total Liabilities                                       | 12,150,475,121     | 12,740,777,306  | 11,633,327,382                  | 10,724,389,810    |  |
|   |                    |   |                                 |                   |  |
| Equity Attributable to Owners of the Parent Company     | 13,047,893,347     | 11,854,777,781  | 11,661,880,863                  | 11,329,990,900    |  |
| Share Capital   | 44,639,473         | 44,639,473  | 44,639,473                      | 44,639,473        |  |
| Capital Surplus (Deficit) and Other Capital Adjustments | 236,307,569        | (288,882,796)   | (285,347,419)                   | (78,952,875)      |  |
| Retained Earnings                                       | 12,785,127,879     | 12,124,657,526  | 11,642,525,267                  | 10,721,249,327    |  |
| Reserves  | (18,181,574)       | (25,636,422)  | 260,063,542                     | 643,054,975       |  |
| Non-controlling Interests                               | 735,109,771        | 1,000,004,536   | 1,070,828,184                   | 1,078,008,370     |  |
|   |                    |   |                                 |                   |  |
| Total Equity  | 13,783,003,118     | 12,854,782,317  | 12,732,709,047                  | 12,407,999,270    |  |
|   |                    |   | ,,.,.,.,.,.,.,.,.,.,.,.,.,.,.,. |                   |  |
| Number of Companies Consolidated                        | 28                 | 32  | 31                              | 32                |  |
| Number of Companies Consolidated                        | 28                 | 32  | 51                              | 52                |  |

|  |   | (Unit: in thousands of Won except per share amounts |  |   |  |  |
|--|---|---|--|---|--|--|
|  | For the nine<br>months ended<br>September 30,<br>2013 | For the year<br>ended<br>December 31,<br>2012*      | For the year<br>ended<br>December 31,<br>2011* | For the year<br>ended<br>December 31,<br>2010 |  |  |
| Operating Revenue  | 12,307,212,791  | 16,141,409,477                                      | 15,803,173,999                                 | 15,489,373,747                                |  |  |
| Operating Income   | 1,501,408,792   | 1,730,049,433                                       | 2,266,197,346                                  | 2,555,781,816                                 |  |  |
| Profit Before Income Tax   | 1,442,592,156   | 1,519,368,041                                       | 2,212,273,226                                  | 2,373,223,839                                 |  |  |
| Profit for the Period  | 1,315,879,605   | 1,115,662,553                                       | 1,582,073,280                                  | 1,766,834,754                                 |  |  |
| Profit for the Period Attributable to Owners of the Parent Company | 1,324,824,488   | 1,151,704,905                                       | 1,612,889,086                                  | 1,841,612,790                                 |  |  |

| Profit for the Period Attributable to |             |              |              |              |
|---------------------------------------|-------------|--------------|--------------|--------------|
| Non-controlling Interests             | (8,944,883) | (36,042,352) | (30,815,806) | (74,778,036) |
| Basic Earnings Per Share (Won)        | 18,841      | 16,525       | 22,848       | 25,598       |
| Diluted Earnings Per Share (Won)      | 18,841      | 16,141       | 22,223       | 24,942       |

\* Financial information for the years ended December 31, 2011 and 2012 have been retroactively revised to reflect the effect of discontinued operations resulting from the sale of Loen Entertainment.

#### **B.** Changes to Accounting Standards Adopted During 2012

#### (1) Financial Instruments: Disclosures

The Company has applied the amendments to K-IFRS No.1107, Financial Instruments: Disclosures since January 1, 2012. The amendments require disclosing the nature of transferred assets, their carrying amount, and the description of risks and rewards for each class of transferred financial assets that are not derecognized in their entirety. If the Company derecognizes transferred financial assets but still retains their specific risks and rewards, the amendments require additional disclosures of their risks.

#### (2) Presentation of Financial Statements

The Company adopted the amendments pursuant to the amended K-IFRS No. 1001, Presentation of Financial Statements starting with the year ended December 31, 2012. The Company s operating income is calculated as operating revenue less operating expense. Operating expense represents expense incurred from the Company s main operating activities and includes cost of products that have been resold and selling, general and administrative expenses.

#### C. Changes to Accounting Standards Adopted During 2013

#### (1) Presentation of Financial Statements

The Company has applied the amendments to K-IFRS No. 1001, Presentation of Financial Statements since January 1, 2013, classified items within other comprehensive income by nature and presented items that are not subsequently recycled through profit or loss and items that are subsequently reclassified if certain conditions are met as a group.

#### (2) Consolidated Financial Statements

The Company has applied the amendments to K-IFRS No. 1110, Consolidated Financial Statements since January 1, 2013. The standard introduces a single control model to determine whether an investee should be consolidated. Subsidiary is an entity that is controlled by a controlling entity or a subsidiary of a controlling company. A controlling entity or a subsidiary of a controlling company controls a subsidiary when the controlling entity or the subsidiary of the controlling company is exposed, or has rights, to variable returns from its involvement with the subsidiary and has the ability to affect those returns through its power over the subsidiary.

#### (3) Joint Arrangements

The Company has applied the amendments to K-IFRS No. 1111, Joint Arrangements since January 1, 2013. The standard classifies joint arrangements into two types joint operations and joint ventures. A joint operation is a joint arrangement whereby the parties that have joint control of the arrangement (i.e. joint operators) have rights to the assets, and obligations for the liabilities, relating to the arrangement. A joint venture is a joint arrangement whereby the parties that have joint control of the arrangement (i.e. joint operators) have rights to the assets, and obligations for the liabilities, relating to the arrangement. A joint venture is a joint arrangement whereby the parties that have joint control of the arrangement (i.e. joint ventures) have rights to the net assets of the arrangement. The standard requires a joint operator to recognize and measure the assets and liabilities (and recognize the related revenues and expenses) in relation to its interest in the arrangement in accordance with relevant IFRSs applicable to the particular assets, liabilities, revenues and expenses. The standard requires a joint venture to recognize an investment and to account for that investment using the equity method.

(4) Disclosure of Interests in Other Entities

The Company has applied the amendments to K-IFRS No. 1112, Disclosure of Interests in Other Entities since January 1, 2013. The standard brings together into a single standard all the disclosure requirements about an entity s interests in subsidiaries, joint arrangements, associates and unconsolidated structured entities. The Company is currently assessing the disclosure requirements for interests in subsidiaries, interests in joint arrangements and associates and unconsolidated structured entities in comparison with the existing disclosures. The standard requires the disclosure of information about the nature, risks and financial effects of these interests.

#### (5) Employee Benefits

The Company has applied the amendments to K-IFRS No. 1019, Employee Benefits since January 1, 2013. The standard requires recognition of actuarial gains and losses immediately in other comprehensive income and to calculate expected return on plan assets based on the rate used to discount the defined benefit obligation.

#### (6) Fair Value Measurement

The Company has applied the amendments to K-IFRS No. 1113, Fair Value Measurement since January 1, 2013. The standard defines fair value and a single framework for fair value, and requires disclosures about fair value measurements.

#### **D.** Impact of Changes in Accounting Policies

## (1) Consolidated Financial Statements

In accordance with the transitional provision on K-IFRS No. 1110, the Company assessed control on investees as of January 1, 2013, the initial adoption date of the standard, and there have been no changes in subsidiaries upon adoption of the standard.

## 2. Summary Financial Information (Separate)

## A. Summary Financial Information (Separate)

|                             |                    | As of             | As of             | (Unit: in thousands of Won)<br>As of |
|-----------------------------|--------------------|-------------------|-------------------|--------------------------------------|
|                             |                    | AS OI             | AS OI             | AS OI                                |
|                             | As of              |                   |                   |                                      |
|                             | September 30, 2013 | December 31, 2012 | December 31, 2011 | December 31, 2010                    |
| Current Assets              | 2,956,840,090      | 2,589,699,186     | 3,948,077,706     | 5,316,976,799                        |
| Cash and Cash               |                    |                   |                   |                                      |
| Equivalents                 | 505,512,739        | 256,576,827       | 895,557,654       | 357,469,908                          |
| Accounts Receivable         |                    |                   |                   |                                      |
| Trade, net                  | 1,560,619,447      | 1,407,205,772     | 1,282,233,900     | 1,453,060,673                        |
| Accounts Receivable         |                    |                   |                   |                                      |
| Other, net                  | 403,549,462        | 383,048,424       | 774,221,266       | 2,499,969,010                        |
| Others                      | 487,158,442        | 542,868,163       | 996,064,886       | 1,006,477,208                        |
| Non-Current Assets          | 19,459,368,771     | 19,659,803,155    | 16,572,449,699    | 14,410,149,512                       |
| Long-Term Investment        |                    |                   |                   |                                      |
| Securities                  | 701,949,359        | 733,893,220       | 1,312,437,834     | 1,517,029,011                        |
| Investments in              |                    |                   |                   |                                      |
| Subsidiaries and Associates | 8,122,175,262      | 7,915,546,670     | 4,647,505,583     | 3,584,394,790                        |
| Property and Equipment,     |                    |                   |                   |                                      |
| net                         | 6,818,443,325      | 7,119,090,098     | 6,260,168,675     | 5,469,747,495                        |
| Intangible Assets, net      | 2,200,441,075      | 2,187,872,109     | 2,364,795,182     | 1,424,968,542                        |
| Goodwill                    | 1,306,236,299      | 1,306,236,299     | 1,306,236,299     | 1,308,422,097                        |
| Others                      | 310,123,451        | 397,164,759       | 681,306,126       | 1,105,587,577                        |
| o more                      | 010,120,101        | 0,1,10,1,10,      | 001,000,120       | 1,100,007,077                        |
| Total Assets                | 22,416,208,861     | 22,249,502,341    | 20,520,527,405    | 19,727,126,311                       |
|                             |                    |                   |                   |                                      |
| Current Liabilities         | 3,600,713,719      | 4,343,086,486     | 4,467,005,877     | 4,561,013,611                        |
| Non-Current Liabilities     | 5,785,747,981      | 5,529,367,602     | 4,087,219,816     | 3,585,155,050                        |
|                             |                    |                   |                   |                                      |
| Total Liabilities           | 9,386,461,700      | 9,872,454,088     | 8,554,225,693     | 8,146,168,661                        |
| Fotal Elabilities           | 2,500,101,700      | 7,672,151,000     | 0,551,225,055     | 0,110,100,001                        |
| Share Capital               | 44,639,473         | 44,639,473        | 44,639,473        | 44,639,473                           |
| Capital Surplus and Other   |                    |                   |                   |                                      |
| Capital Adjustments         | 352,885,915        | (236,160,479)     | (236,016,201)     | (24,643,471)                         |
| Retained Earnings           | 12,491,288,297     | 12,413,981,340    | 11,837,184,788    | 10,824,355,758                       |
| Reserves                    | 140,933,476        | 154,587,919       | 320,493,652       | 736,605,890                          |
|                             |                    |                   | ,,.,              |                                      |
| Total Equity                | 13,029,747,161     | 12,377.048.253    | 11.966.301.712    | 11,580,957,650                       |
| Total Equity                | 13,027,747,101     | 12,577,040,255    | 11,700,301,712    | 11,500,757,050                       |

|                                |   | (Uni                                       | t: in thousands of Won exc                 | ept per share amounts)                     |
|--------------------------------|---|--|--|--|
|                                | For the nine<br>months ended<br>September 30,<br>2013 | For the year ended<br>December 31,<br>2012 | For the year<br>ended December 31,<br>2011 | For the year ended<br>December 31,<br>2010 |
| Operating Revenue              | 9,544,076,711   | 12,332,719,444                             | 12,551,255,630                             | 12,514,520,922                             |
| Operating Income               | 1,489,538,574   | 1,675,388,351                              | 2,184,498,641                              | 2,530,954,768                              |
| Profit Before Income Tax       | 993,312,640   | 1,546,719,635                              | 2,274,421,558                              | 2,503,637,367                              |
| Profit for the Period          | 741,756,284   | 1,242,767,480                              | 1,694,363,093                              | 1,947,007,919                              |
| Basic Earnings Per Share (Won) | 10,516  | 17,832                                     | 24,002                                     | 27,063                                     |

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|--|--------|--------|--------|--------|--|--|--|
| Diluted Earnings Per Share (Won)           | 10,516 | 17,406 | 23,343 | 26,366 |  |  |  |

#### B. Changes to Accounting Standards Adopted During 2012

#### (1) Financial Instruments: Disclosures

The Company has applied the amendments to K-IFRS No.1107, Financial Instruments: Disclosures since January 1, 2012. The amendments require disclosing the nature of transferred assets, their carrying amount, and the description of risks and rewards for each class of transferred financial assets that are not derecognized in their entirety. If the Company derecognizes transferred financial assets but still retains their specific risks and rewards, the amendments require additional disclosures of their risks.

#### (2) Presentation of Financial Statements

The Company adopted the amendments pursuant to the amended K-IFRS No. 1001, Presentation of Financial Statements starting with the year ended December 31, 2012. The Company s operating income is calculated as operating revenue less operating expense. Operating expense represents expense incurred from the Company s main operating activities and includes cost of products that have been resold and selling, general and administrative expenses.

#### C. Changes to Accounting Standards Adopted During 2013

#### (1) Presentation of Financial Statements

The Company has applied the amendments to K-IFRS No. 1001, Presentation of Financial Statements since January 1, 2013, classified items within other comprehensive income by nature and presented items that are not subsequently recycled through profit or loss and items that are subsequently reclassified if certain conditions are met as a group.

#### (2) Consolidated Financial Statements

The Company has applied the amendments to K-IFRS No. 1110, Consolidated Financial Statements since January 1, 2013. The standard introduces a single control model to determine whether an investee should be consolidated. Subsidiary is an entity that is controlled by a controlling entity or a subsidiary of a controlling company. A controlling entity or a subsidiary of a controlling company of the controlling company is exposed, or has rights, to variable returns from its involvement with the subsidiary and has the ability to affect those returns through its power over the subsidiary.

#### (3) Joint Arrangements

The Company has applied the amendments to K-IFRS No. 1111, Joint Arrangements since January 1, 2013. The standard classifies joint arrangements into two types joint operations and joint ventures. A joint operation is a joint arrangement whereby the parties that have joint control of the arrangement (i.e. joint operators) have rights to the assets, and obligations for the liabilities, relating to the arrangement. A joint venture is a joint arrangement whereby the parties that have joint control of the arrangement (i.e. joint ventures) have rights to the assets, and obligations for the liabilities, relating to the arrangement. A joint venture is a joint arrangement whereby the parties that have joint control of the arrangement (i.e. joint ventures) have rights to the net assets of the arrangement. The standard requires a joint operator to recognize and measure the assets and liabilities (and recognize the related revenues and expenses) in relation to its interest in the arrangement in accordance with relevant IFRSs applicable to the particular assets, liabilities, revenues and expenses. The standard requires a joint venturer to recognize an investment and to account for that investment using the equity method.

#### (4) Disclosure of Interests in Other Entities

The Company has applied the amendments to K-IFRS No. 1112, Disclosure of Interests in Other Entities since January 1, 2013. The standard brings together into a single standard all the disclosure requirements about an entity s interests in subsidiaries, joint arrangements, associates and unconsolidated structured entities. The Company is currently assessing the disclosure requirements for interests in subsidiaries, interests in joint arrangements and associates and unconsolidated structured entities in comparison with the existing disclosures. The standard requires the disclosure of information about the nature, risks and financial effects of these interests.

#### (5) Employee Benefits

The Company has applied the amendments to K-IFRS No. 1019, Employee Benefits since January 1, 2013. The standard requires recognition of actuarial gains and losses immediately in other comprehensive income and to calculate expected return on plan assets based on the rate used to discount the defined benefit obligation.

#### (6) Fair Value Measurement

The Company has applied the amendments to K-IFRS No. 1113, Fair Value Measurement since January 1, 2013. The standard defines fair value and a single framework for fair value, and requires disclosures about fair value measurements.

#### D. Impact of Changes in Accounting Policies

(1) Consolidated Financial Statements

In accordance with the transitional provision on K-IFRS No. 1110, the Company assessed control on investees as of January 1, 2013, the initial adoption date of the standard, and there have been no changes in subsidiaries upon adoption of the standard.

#### **3. K-IFRS: Preparation, Impact to Financial Statements and Changes in the Accounting Principles Implemented** Transition to K-IFRS

The Company prepares its financial statements in accordance with K-IFRS starting from fiscal year 2011 which commenced on January 1, 2011. The Company s financial statements in previous periods were prepared in accordance with Korean GAAP. The Company s financial statements for fiscal year 2010, which are presented for comparison, were prepared in accordance with K-IFRS with January 1, 2010 as the transition date and pursuant to K-IFRS No. 1101, First-time Adoption of Korean International Financial Reporting Standards.

## IV. AUDITOR S OPINION

## 1. Auditor (Consolidated)

|    | Nine months ended September 30, 2013<br>KPMG Samjong Accounting Corp. | Year ended December 31, 2012<br>KPMG Samjong Accounting Corp. | <b>Year ended December 31, 2011</b><br>Deloitte Anjin LLC |
|----|---|---|---|
| 2. | Audit Opinion (Consolidated)  |   |   |
|    | <b>Period</b><br>Nine months ended September 30, 2013                 | Auditor s opinion   | Issues noted  |
|    | Year ended December 31, 2012  | Unqualified   |   |
|    | Year ended December 31, 2011  | Unqualified   |   |

## 3. Auditor (Separate)

| Nine months ended September 30, 2013 | Year ended December 31, 2012  | Year ended December 31, 2011 |
|--------------------------------------|-------------------------------|------------------------------|
| KPMG Samjong Accounting Corp.        | KPMG Samjong Accounting Corp. | Deloitte Anjin LLC           |

## 4. Audit Opinion (Separate)

| Period                               | Auditor s opinion | Issues noted |
|--------------------------------------|-------------------|--------------|
| Nine months ended September 30, 2013 |                   |              |
| Year ended December 31, 2012         | Unqualified       |              |
| Year ended December 31, 2011         | Unqualified       |              |

#### 5. Remuneration for Independent Auditors for the Past Three Fiscal Years

#### A. Audit Contracts

|                                    |  |  | ands of Won except n | umber of hours)<br>Total<br>number of<br>hours<br>accumulated<br>for the<br>fiscal |
|------------------------------------|--|--|----------------------|--|
| Fiscal Year                        | Auditors                               | Contents   | Fee                  | year   |
| Year ended<br>December 31,<br>2013 | KPMG<br>Samjong<br>Accounting<br>Corp. | Semi-annual review<br>Quarterly review<br>Separate financial statements audit<br>Consolidated financial statements audit<br>English financial statements review and other audit task | 1,250,000            | 17,796   |
| Year ended<br>December 31,<br>2012 | KPMG<br>Samjong<br>Accounting<br>Corp. | Semi-annual review<br>Quarterly review<br>Separate financial statements audit<br>Consolidated financial statements audit<br>English financial statements review and other audit task | 1,220,000            | 19,583   |
| Year ended<br>December 31,<br>2011 | Deloitte<br>Anjin LLC                  | Semi-annual review<br>Quarterly review<br>Separate financial statements audit<br>Consolidated financial statements audit<br>English financial statements review and other audit task | 1,364,000            | 14,033   |

#### B. Non-Audit Services Contract with External Auditors

|                                      |                |                  | (Unit: in thousands of Wor |        |
|--------------------------------------|----------------|------------------|----------------------------|--------|
| Period                               | Contract date  | Service provided | Service<br>duration        | Fee    |
| Nine months ended September 30, 2013 | N/A            | N/A              | N/A                        | N/A    |
| Year ended December 31, 2012         | N/A            | N/A              | N/A                        | N/A    |
| Year ended December 31, 2011         | April 11, 2011 | Tax consulting   | 30 days                    | 45,000 |
|                                      | April 28, 2011 | Tax consulting   | 30 days                    | 45,000 |

### 6. Change of Independent Auditors

Starting from 2012, the Company changed its independent auditors to KPMG Samjong Accounting Corp. from Deloitte Anjin LLC due to the expiration of the audit contract with Deloitte Anjin LLC.

## V. MANAGEMENT S DISCUSSION AND ANALYSIS

Omitted in quarterly and semi-annual reports in accordance with Korean disclosure rules.

#### VI. CORPORATE ORGANIZATION INCLUDING BOARD OF DIRECTORS AND AFFILIATED COMPANIES

#### 1. Board of Directors

## A. Overview of the Composition of the Board of Directors

The Company s board of directors (the Board of Directors ) is composed of eight members: five independent directors and three inside directors. Within the Board, there are five committees: Independent Director Nomination Committee, Audit Committee, Compensation Committee, CapEx Review Committee, and Corporate Citizenship Committee.

|                                    | Sung Min H<br>I Meeting of Share | <b>tors</b><br>Ha, Dae Sik Cho, Dong Seob Jee<br>holders held on March 22, 2013, Dae Sik Cho w<br>I a member of the audit committee. | Independent directors<br>Rak Yong Uhm, Dae Shick<br>Young Chung, Jae Ho Cho<br>as elected as an inside directo |   |
|------------------------------------|----------------------------------|--|--|---|
| B. Significant A                   | Activities of the Bo             | ard of Directors   |  |   |
| Meeting                            | Date                             | Agenda<br>Financial statement as of and for the yea  | ar ended December 31, 2012   | <b>Approval</b><br>Approved as proposed |
|                                    |                                  | Annual business report as of and for the December 31, 2012   | year ended   | Approved as proposed                    |
| 351th<br>(the 1st meeting of 2013) | February 7, 2013                 | Bond offering  |  | Approved as proposed                    |
|                                    |                                  | Report of internal accounting management   | ent  |   |
|                                    |                                  | Report for subsequent events following   | 4Q 2012  |   |
| 352th                              | February 21,<br>2013             | 2013 transaction of goods, services and  | assets with SK Planet  | Approved as proposed                    |
| (the 2nd meeting<br>of 2013)       |                                  | Convocation of the 29th annual general   | meeting of shareholders  | Approved as proposed                    |

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|---------------------------------------|----------------|--|----------------------|
|                                       |                | Result of internal accounting management system evaluation     |                      |
|                                       |                | Election of chairman of the Board of Directors                 | Approved as proposed |
| 353th<br>(the 3rd meeting<br>of 2013) | March 22, 2013 | Election of committee members                                  | Approved as proposed |
| ,                                     |                | Financial transactions with affiliated company (SK Securities) | Approved as proposed |
|                                       |                | Sublease transaction of advisor offices                        | Approved as proposed |
| 354th<br>(the 4th meeting<br>of 2013) | April 25, 2013 | Budget and operation plans for 2013 SUPEX conferences          | Approved as proposed |
|                                       |                | Report for the period after the first quarter of 2013          |                      |
|                                       |                | Landscaping at Future Management Institute                     | Approved as proposed |
| 355 <sup>th</sup>                     |                | Issuance of hybrid securities                                  | Approved as proposed |
| (the 5th meeting of 2013)             | May 23, 2013   | Issuance of asset-backed short-term bonds                      | Approved as proposed |
|                                       |                | Report of compliance review and validity evaluation            |                      |
| 356 <sup>th</sup>                     |                | Financial transactions with affiliated company (SK Securities) | Approved as proposed |
| (the 6th meeting<br>of 2013)          | June 20, 2013  | Service transactions with SK Telecom China Holdings Co., Ltd.  | Approved as proposed |

| Table of Conter                                    | nts                                     |   |                                 |
|--|---|---|---------------------------------|
|  |   | Payment of interim dividends  | Approved as proposed            |
|  |   | Incurrence of long-term debt  | Approved as proposed            |
| 357 <sup>th</sup><br>(the 7th meeting              | July 25, 2013                           | Additional procurement of LTE network frequency   | Approved as proposed            |
| of 2013)   |   | Financial results for the first six months of 2013  |                                 |
|  |   | Post-second quarter of 2013 report  |                                 |
| 358 <sup>th</sup>                                  |   | Financial transactions with affiliated company (SK Securities)  | Approved as proposed            |
| September 26,<br>(the 8th meeting 2013<br>of 2013) | Additional investments in LTE network   | Approved as proposed  |                                 |
| * The line items t                                 | hat do not show approve                 | al are for reporting purposes only.   |                                 |
| C. Committees                                      | s within Board of Direc                 | tors  |                                 |
| (1) Comm   | ittee structure (as of No               | vember 8, 2013)   |                                 |
|  | (a) Compensation Re                     | eview Committee   |                                 |
| Total number of pe<br>5                            | rsons Inside Directors                  | Members<br>Independent Directors<br>Rak Yong Uhm, Dae Shick Oh, Hyun Chin Lim,                            | Task<br>Review CEO remuneration |
| * The Comper                                       | nsation Review Committ                  | Jay Young Chung, Jae Ho Cho<br>tee is a committee established by the resolution of the Board of Directors | system and amount               |
|  | (b) Capex Review Co                     | ommittee  |                                 |
| <b>Total number of pe</b><br>5                     | rsons Inside Directors<br>Dong Seob Jee | Members<br>Independent Directors<br>Rak Yong Uhm, Dae Shick Oh,   | Task                            |

Jay Young Chung, Jae Ho Cho

Review major investment plans and changes thereto

\* The Capex Review Committee is a committee established by the resolution of the Board of Directors.

(c) Corporate Citizenship Committee

| Total number of persons<br>5        | number of persons       Inside Directors       Independent Directors         Dong Seob Jee       Rak Yong Uhm, Hyun Chin Lim,         Jay Young Chung, Jae Ho Cho |  |  |  |  |  |  |
|-------------------------------------|---|--|--|--|--|--|--|
| * The Corporate Citize              | nship Committee i   | s a committee established by the resolution of the Board of Directors. |  |  |  |  |  |
| (d)                                 | Independent Direct  | ctor Nomination Committee  |  |  |  |  |  |
| <b>Total number of persons</b><br>3 | <b>Inside Directors</b><br>Sung Min Ha  | Members<br>Independent Directors<br>Dae Shick Oh, Hyun Chin Lim        | Task<br>Nomination of independent<br>directors |  |  |  |  |
| * Under the Korean Co<br>directors. | ommercial Code, a   | majority of the members of the Independent Director Nomination Comm    | ittee should be independent                    |  |  |  |  |
| (e)                                 | Audit Committee   |  |  |  |  |  |  |
| Total number of persons<br>4        | Inside Directors  | Members<br>Independent Directors<br>Dae Shick Oh, Hyun Chin Lim,       | <b>Task</b><br>Review financial                |  |  |  |  |

Jay Young Chung, Jae Ho Cho

Task Review financial statements and supervise independent audit process, etc.

\* The Audit Committee is a committee established under the provisions of the Articles of Incorporation and the Korean Commercial Code.

## 2. Audit System

The Company s Audit Committee consists of four independent directors, Dae Shick Oh, Hyun Chin Lim, Jae Ho Cho and Jay Young Chung.

Major activities of the Audit Committee as of November 8, 2013 are set forth below.

| Meeting                 | Date                 | Agen  | da<br>Construction of mobile phone facilities for 2013   | Approval<br>Approved as proposed |
|-------------------------|----------------------|-------|--|----------------------------------|
|                         |                      |       | Construction of transmission network facilities for 2013   | Approved as proposed             |
| The 1st meeting of 2013 | February 6, 2013     |       | Evaluation of internal accounting controls based on the opinion of the bers of the Audit Committee | eApproved as proposed            |
|                         |                      | busin | Review business and audit results for the second half of 2012 and less and audit plan for 2013     |                                  |
|                         |                      |       | Report of internal accounting management system  |                                  |
| The 2nd meeting of 2013 | February 20,<br>2013 |       | Report on 2012 IFRS audit  |                                  |
|                         |                      |       | Report on review of 2012 internal accounting management system                                     |                                  |
|                         |                      |       | Evaluation of internal accounting management system operation                                      | Approved as proposed             |
|                         |                      | share | Agenda and document review for the 29th annual general meeting of holders                          | Approved as proposed             |
|                         |                      |       | Auditor s report for fiscal year 2012  | Approved as proposed             |
|                         |                      |       | IT service management contract for 2013  | Approved as proposed             |

|                         |                | Transactions with SK C&C in the second quarter of 2013                         | Approved as proposed |
|-------------------------|----------------|--|----------------------|
| The 3rd meeting of 2013 | March 21, 2013 | Plans for financial transactions with affiliated company (SK Securities)       |                      |
|                         |                | Election of chairman   | Approved as proposed |
|                         |                | Purchase of maintenance, repair and operations items from Happynarae Co., Ltd. | Approved as proposed |
| 71 44                   |                | Service contract for SK Telecom China Holdings Co., Ltd.                       | Approved as proposed |
| The 4th meeting of 2013 | April 24, 2013 | Remuneration for outside auditor for fiscal year 2013                          | Approved as proposed |
|                         |                | Outside auditor service plan for fiscal year 2013                              | Approved as proposed |
|                         |                | Audit plan for fiscal year 2013  |                      |
|                         |                | Transactions with SK C&C in the third quarter of 2013                          | Approved as proposed |
| The 5th meeting of 2013 | June 19, 2013  | Myshop solution supply agreement with the Company s Thailand branch            | Approved as proposed |
|                         |                | Plans for financial transactions with affiliated company (SK Securities)       |                      |
| The 6th                 | July 24, 2013  | Construction of mobile phone facilities for 2013                               | Approved as proposed |
| meeting of 2013         |                | Construction of transmission network facilities for 2013                       | Approved as proposed |
|                         |                | Report on the 2013 first half IFRS review                                      |                      |

Report on the 2013 first half IFRS review

Transactions with SK C&C in the fourth quarter of 2013

Approved as proposed

| The 7th         | September 25, |      |   |
|-----------------|---------------|------|---|
| meeting of 2013 | 2013          | 2013 | Review business and audit results and business and audit plan for |

\* The line items that do not show approval are for reporting purposes only.

#### 3. Shareholders Exercise of Voting Rights

#### A. Voting System and Exercise of Minority Shareholders Rights

Pursuant to the Articles of Incorporation as shown below, the cumulative voting system was first introduced in the general meeting of shareholders held in 2003.

Articles of IncorporationDescriptionArticle 32 (3) (Election of Directors)Cumulative voting under Article 382-2 of the Korean Commercial Code will not be applied for the<br/>election of directors.

Article 4 of the 12th Supplement to theArticles of Incorporation (InterimRegulation)Also, neither written or electronic votingSystem nor minority shareholder rights is applicable.

#### 4. Affiliated Companies

#### A. Capital Investments between Affiliated Companies

(As of September 30, 2013)

|                    | Invested companies |            |        |           |         |          |       |       |          |            |  |
|--------------------|--------------------|------------|--------|-----------|---------|----------|-------|-------|----------|------------|--|
|                    | SK                 | SK         | SK     | SK Global | SK      | SK       |       | SK    | SK       | SK         |  |
| Investing company  | Corporation        | Innovation | Energy | Chemical  | Telecom | Networks | SKC   | E&C   | Shipping | Securities |  |
| SK Holdings        |                    | 33.4%      |        |           | 25.2%   | 39.1%    | 42.5% | 40.0% | 83.1%    |            |  |
| SK Innovation      |                    |            | 100.0% | 100.0%    |         |          |       |       |          |            |  |
| SK Energy          |                    |            |        |           |         |          |       |       |          |            |  |
| SK Global Chemical |                    |            |        |           |         |          |       |       |          |            |  |
| SK Networks        |                    |            |        |           |         |          |       |       |          |            |  |
| SK Telecom         |                    |            |        |           |         |          |       |       |          |            |  |
| SK Chemicals       |                    |            |        |           |         | 0.02%    |       | 25.4% |          |            |  |
| SKC                |                    |            |        |           |         |          |       |       |          |            |  |
| SK E&C             |                    |            |        |           |         |          |       |       |          |            |  |
| SK Gas             |                    |            |        |           |         |          |       |       |          |            |  |
| SK C&C             | 31.8%              |            |        |           |         |          |       |       |          | 10.0%      |  |
| SK E&S             |                    |            |        |           |         |          |       |       |          |            |  |
| SK Communications  |                    |            |        |           |         |          |       |       |          |            |  |
| SK Broadband       |                    |            |        |           |         |          |       |       |          |            |  |
| SK D&D             |                    |            |        |           |         |          |       |       |          |            |  |
| SK Continental     |                    |            |        |           |         |          |       |       |          |            |  |
| E-Motion           |                    |            |        |           |         |          |       |       |          |            |  |
| SK Lubricants      |                    |            |        |           |         |          |       |       |          |            |  |
| SK Shipping        |                    |            |        |           |         |          |       |       |          |            |  |
| SK Planet          |                    |            |        |           |         |          |       |       |          |            |  |
| SK Hynix           |                    |            |        |           |         |          |       |       |          |            |  |
| Ko-one Energy      |                    |            |        |           |         |          |       |       |          |            |  |
| SK Seentec         |                    |            |        |           |         |          |       |       |          |            |  |

| Total affiliated companies | 31.8% | 33.4% | 100.0% | 100.0% | 25.2% | 39.2% | 42.5% | 65.4% | 83.1% | 10.0% |
|----------------------------|-------|-------|--------|--------|-------|-------|-------|-------|-------|-------|
|                            |       |       |        |        |       |       |       |       |       |       |

|                            | Invested companies |        |       |        |              |                          |       |              |                   |                        |
|----------------------------|--------------------|--------|-------|--------|--------------|--------------------------|-------|--------------|-------------------|------------------------|
| Investing company          | SK E&S             | SK Gas | DOPCO | CCE    | YN<br>Energy | Ko-one Energy<br>Service | Entis | SK<br>Telink | Busan City<br>Gas | Jeonnam<br>City<br>Gas |
| SK Holdings                | 94.1%              |        |       |        | - 87         |                          |       |              |                   |                        |
| SK Innovation              |                    |        | 41.0% |        |              |                          |       |              |                   |                        |
| SK Energy                  |                    |        |       |        |              |                          |       |              |                   |                        |
| SK Global Chemical         |                    |        |       |        |              |                          |       |              |                   |                        |
| SK Networks                |                    |        |       |        |              |                          |       |              |                   |                        |
| SK Telecom                 |                    |        |       |        |              |                          |       | 83.5%        | 0                 |                        |
| SK Chemicals               |                    | 45.5%  |       |        |              |                          | 50.0% |              |                   |                        |
| SKC                        |                    |        |       |        |              |                          |       |              |                   |                        |
| SK E&C                     |                    |        |       |        |              |                          |       |              |                   |                        |
| SK Gas                     |                    |        |       |        |              |                          |       |              |                   |                        |
| SK C&C                     | 5.9%               |        |       |        |              |                          |       |              |                   |                        |
| SK E&S                     |                    |        |       | 100.0% | 100.0%       | 6 99.9%                  |       |              | 40.0%             | 100.0%                 |
| SK Communications          |                    |        |       |        |              |                          |       |              |                   |                        |
| SK Broadband               |                    |        |       |        |              |                          |       |              |                   |                        |
| SK D&D                     |                    |        |       |        |              |                          |       |              |                   |                        |
| SK Continental E-Motion    |                    |        |       |        |              |                          |       |              |                   |                        |
| SK Lubricants              |                    |        |       |        |              |                          |       |              |                   |                        |
| SK Shipping                |                    |        |       |        |              |                          |       |              |                   |                        |
| SK Planet                  |                    |        |       |        |              |                          |       |              |                   |                        |
| SK Hynix                   |                    |        |       |        |              |                          |       |              |                   |                        |
| Ko-one Energy Service      |                    |        |       |        |              |                          |       |              |                   |                        |
| SK Seentec                 |                    | 10.0%  |       |        |              |                          |       |              |                   |                        |
| Total affiliated companies | 100.0%             | 55.5%  | 41.0% | 100.0% | 100.09       | 6 99.9%                  | 50.0% | 83.5%        | 6 40.0%           | 100.0%                 |

|                       | Invested companies     |        |                |               |         |                     |                                |         |                            |  |
|-----------------------|------------------------|--------|----------------|---------------|---------|---------------------|--------------------------------|---------|----------------------------|--|
| Investing company     | Gangwon<br>City<br>Gas | IBES   | M &<br>Service | SK<br>Wyverns | Infosec | HappynaraeSK Telesy | Gimcheon F&U C<br>s Energy Inf | redit l | Hanam<br>Energy<br>Service |  |
| SK Holdings           |                        | 0      |                |               |         | TTS                 |                                |         |                            |  |
| SK Innovation         |                        |        |                |               |         | 42.5%               |                                |         |                            |  |
| SK Energy             |                        |        |                |               |         |                     |                                |         |                            |  |
| SK Global Chemical    |                        |        |                |               |         |                     |                                |         |                            |  |
| SK Networks           |                        |        |                |               |         |                     |                                |         |                            |  |
| SK Telecom            |                        |        |                | 100.0%        |         | 42.5%               | 5(                             | 0.0%    |                            |  |
| SK Chemicals          |                        |        |                |               |         |                     |                                |         |                            |  |
| SKC                   |                        |        |                |               |         | 50.09               | 6                              |         |                            |  |
| SK E&C                |                        |        |                |               |         |                     |                                |         |                            |  |
| SK Gas                |                        |        |                |               |         | 5.0%                |                                |         |                            |  |
| SK C&C                |                        |        |                |               | 100.0%  | 6 5.0%              |                                |         |                            |  |
| SK E&S                | 100.0%                 | 100.0% |                |               |         |                     | 80.0%                          |         |                            |  |
| SK Communications     |                        |        |                |               |         |                     |                                |         |                            |  |
| SK Broadband          |                        |        |                |               |         |                     |                                |         |                            |  |
| SK D&D                |                        |        |                |               |         |                     |                                |         |                            |  |
| SK Continental        |                        |        |                |               |         |                     |                                |         |                            |  |
| E-Motion              |                        |        |                |               |         |                     |                                |         |                            |  |
| SK Lubricants         |                        |        |                |               |         |                     |                                |         |                            |  |
| SK Shipping           |                        |        |                |               |         |                     |                                |         |                            |  |
| SK Planet             |                        |        | 100.0%         |               |         |                     |                                |         |                            |  |
| SK Hynix              |                        |        |                |               |         |                     |                                |         |                            |  |
| Ko-one Energy Service |                        |        |                |               |         |                     |                                |         | 100.0%                     |  |
| SK Seentec            |                        |        |                |               |         |                     |                                |         |                            |  |

|  | Total affiliated companies | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 95.0% | 50.0% | 80.0% | 50.0% | 100.0% |
|--|----------------------------|--------|--------|--------|--------|--------|-------|-------|-------|-------|--------|
|--|----------------------------|--------|--------|--------|--------|--------|-------|-------|-------|-------|--------|

|                            |        |             |                 |         | Invested<br>SK | companies     |       |        |         |         |
|----------------------------|--------|-------------|-----------------|---------|----------------|---------------|-------|--------|---------|---------|
|                            |        |             | Loen            |         | Mobile         | SK            | SK    | SK     | SKC     | SKN     |
| Investing company          | SK D&D | Natruck Ent | tertainmenSpeed | l Motor | Energy         | Petrochemicab |       |        | Air Gas | service |
| SK Holdings                |        |             | _               |         |                |               |       |        |         |         |
| SK Innovation              |        |             |                 |         | 100.09         | 6             |       |        |         |         |
| SK Energy                  |        | 100.0%      |                 |         |                |               |       |        |         |         |
| SK Global Chemical         |        |             |                 |         |                | 100.0%        |       |        |         |         |
| SK Networks                |        |             | 1               | 100.0%  |                |               |       |        |         | 86.5%   |
| SK Telecom                 |        |             |                 |         |                |               |       | 100.0% |         |         |
| SK Chemicals               |        |             |                 |         |                |               |       |        |         |         |
| SKC                        |        |             |                 |         |                |               |       |        | 80.0%   |         |
| SK E&C                     | 40.4%  |             |                 |         |                |               |       |        |         |         |
| SK Gas                     |        |             |                 |         |                |               |       |        |         |         |
| SK C&C                     |        |             |                 |         |                |               |       |        |         |         |
| SK E&S                     |        |             |                 |         |                |               |       |        |         |         |
| SK Communications          |        |             |                 |         |                |               |       |        |         |         |
| SK Broadband               |        |             |                 |         |                |               |       |        |         |         |
| SK D&D                     |        |             |                 |         |                |               |       |        |         |         |
| SK Continental E-Motion    |        |             |                 |         |                |               |       |        |         |         |
| SK Lubricants              |        |             |                 |         |                |               |       |        |         |         |
| SK Shipping                |        |             |                 |         |                |               |       |        |         |         |
| SK Planet                  |        |             | 15.0%           |         |                |               | 64.5% |        |         |         |
| SK Hynix                   |        |             |                 |         |                |               |       |        |         |         |
| Ko-one Energy Service      |        |             |                 |         |                |               |       |        |         |         |
| SK Seentec                 |        |             |                 |         |                |               |       |        |         |         |
| Total affiliated companies | 40.4%  | 100.0%      | 15.0%           | 100.0%  | 100.09         | % 100.0%      | 64.5% | 100.0% | 80.0%   | 86.5%   |

|                         |                    |              | SKC                     |                 | Invested c |       |                         |        |                                |                            |
|-------------------------|--------------------|--------------|-------------------------|-----------------|------------|-------|-------------------------|--------|--------------------------------|----------------------------|
| Investing company       | Commerce<br>Planet | Real<br>Vest | Solmics<br>Co.,<br>Ltd. | SK<br>Broadband | LC&C       | РМР   | <b>PS&amp;Marketing</b> | UBcare | PyongTaek<br>Energy<br>Service | Wirye<br>Energy<br>Service |
| SK Holdings             |                    |              |                         |                 |            |       |                         |        |                                |                            |
| SK Innovation           |                    |              |                         |                 |            |       |                         |        |                                |                            |
| SK Energy               |                    |              |                         |                 |            |       |                         |        |                                |                            |
| SK Global Chemical      |                    |              |                         |                 |            |       |                         |        |                                |                            |
| SK Networks             |                    |              |                         |                 | 79.6%      |       |                         |        |                                |                            |
| SK Telecom              |                    |              |                         | 50.6%           |            |       | 100.0%                  |        |                                |                            |
| SK Chemicals            |                    |              |                         |                 |            |       |                         | 44.0%  |                                |                            |
| SKC                     |                    |              | 46.3%                   | 2               |            |       |                         |        |                                |                            |
| SK E&C                  |                    | 100.0%       |                         |                 |            |       |                         |        |                                |                            |
| SK Gas                  |                    |              |                         |                 |            |       |                         |        |                                |                            |
| SK C&C                  |                    |              |                         |                 |            |       |                         |        |                                |                            |
| SK E&S                  |                    |              |                         |                 |            | 100.0 | %                       |        | 100.0%                         | 71.0%                      |
| SK Communications       |                    |              |                         |                 |            |       |                         |        |                                |                            |
| SK Broadband            |                    |              |                         |                 |            |       |                         |        |                                |                            |
| SK D&D                  |                    |              |                         |                 |            |       |                         |        |                                |                            |
| SK Continental E-Motion |                    |              |                         |                 |            |       |                         |        |                                |                            |
| SK Lubricants           |                    |              |                         |                 |            |       |                         |        |                                |                            |
| SK Shipping             |                    |              |                         |                 |            |       |                         |        |                                |                            |
| SK Planet               | 100.0%             |              |                         |                 |            |       |                         |        |                                |                            |
| SK Hynix                |                    |              |                         |                 |            |       |                         |        |                                |                            |
| Ko-one Energy Service   |                    |              |                         |                 |            |       |                         |        |                                |                            |
| SK Seentec              |                    |              |                         |                 |            |       |                         |        |                                |                            |

| Total affiliated companies | 100.0% | 100.0% | 46.3% | 50.6% | 79.6% | 100.0% | 100.0% | 44.0% | 100.0% | 71.0% |
|----------------------------|--------|--------|-------|-------|-------|--------|--------|-------|--------|-------|
|                            |        |        |       |       |       |        |        |       |        |       |

|                         | Invested companies |           |        |              |            |       |        |        |         |        |
|-------------------------|--------------------|-----------|--------|--------------|------------|-------|--------|--------|---------|--------|
|                         | Jeju               | MKS       | SK     | SK           |            |       | SK HY  |        | Silicon |        |
| Investing company       | United FC          | Guarantee | Forest | LubricantsSK | C Lighting | Bizen | ENG    | HYSTEC | File    | SKSM   |
| SK Holdings             |                    |           | 100.0% |              |            |       |        |        |         |        |
| SK Innovation           |                    |           |        | 100.0%       |            |       |        |        |         |        |
| SK Energy               | 100.0%             |           |        |              |            |       |        |        |         |        |
| SK Global Chemical      |                    |           |        |              |            |       |        |        |         |        |
| SK Networks             |                    |           |        |              |            |       |        |        |         |        |
| SK Telecom              |                    |           |        |              |            |       |        |        |         |        |
| SK Chemicals            |                    |           |        |              |            |       |        |        |         |        |
| SKC                     |                    |           |        |              | 72.2%      |       |        |        |         |        |
| SK E&C                  |                    |           |        |              |            |       |        |        |         |        |
| SK Gas                  |                    |           |        |              |            |       |        |        |         |        |
| SK C&C                  |                    |           |        |              |            | 99.0% |        |        |         |        |
| SK E&S                  |                    |           |        |              |            |       |        |        |         |        |
| SK Communications       |                    |           |        |              |            |       |        |        |         |        |
| SK Broadband            |                    |           |        |              |            |       |        |        |         |        |
| SK D&D                  |                    | 100.0%    |        |              |            |       |        |        |         |        |
| SK Continental E-Motion |                    |           |        |              |            |       |        |        |         |        |
| SK Lubricants           |                    |           |        |              |            |       |        |        |         |        |
| SK Shipping             |                    |           |        |              |            |       |        |        |         | 100.0% |
| SK Planet               |                    |           |        |              |            |       |        |        |         |        |
| SK Hynix                |                    |           |        |              |            |       | 100.0% | 100.0% | 27.9%   |        |
| Ko-one Energy Service   |                    |           |        |              |            |       |        |        |         |        |
| SK Seentec              |                    |           |        |              |            |       |        |        |         |        |
|                         |                    |           |        |              |            |       |        |        |         |        |
|                         |                    |           |        |              |            |       |        | 100.0% | 27.9%   | 100.0% |

|                            | Invested companies |                 |                 |       |                     |         |         |         |       |                         |
|----------------------------|--------------------|-----------------|-----------------|-------|---------------------|---------|---------|---------|-------|-------------------------|
|                            | SK                 | Daejeon<br>Pure | Gwangju<br>Pure |       | Television<br>Media | Network | Service | Service | SK    | U base<br>Manufacturing |
| Investing company          | Seentec            | Water           | Water           | SKW   | Korea               | O&S     | Ace     | Тор     | Pinx  | Asia                    |
| SK Holdings                |                    |                 |                 |       |                     |         |         |         |       |                         |
| SK Innovation              |                    |                 |                 |       |                     |         |         |         |       |                         |
| SK Energy                  |                    |                 |                 |       |                     |         |         |         |       |                         |
| SK Global Chemical         |                    |                 |                 |       |                     |         |         |         |       |                         |
| SK Networks                |                    |                 |                 |       |                     |         |         |         | 100.0 | %                       |
| SK Telecom                 |                    |                 |                 |       |                     | 100.0%  | 100.0%  | 100.0%  |       |                         |
| SK Chemicals               | 100.0%             |                 |                 |       |                     |         |         |         |       |                         |
| SKC                        |                    |                 |                 | 90.0% |                     |         |         |         |       |                         |
| SK E&C                     |                    | 32.0%           | 42.0%           |       |                     |         |         |         |       |                         |
| SK Gas                     |                    |                 |                 |       |                     |         |         |         |       |                         |
| SK C&C                     |                    |                 |                 |       |                     |         |         |         |       |                         |
| SK E&S                     |                    |                 |                 |       |                     |         |         |         |       |                         |
| SK Communications          |                    |                 |                 |       |                     |         |         |         |       |                         |
| SK Broadband               |                    |                 |                 |       |                     |         |         |         |       |                         |
| SK D&D                     |                    |                 |                 |       |                     |         |         |         |       |                         |
| SK Continental             |                    |                 |                 |       |                     |         |         |         |       |                         |
| E-Motion                   |                    |                 |                 |       |                     |         |         |         |       |                         |
| SK Lubricants              |                    |                 |                 |       |                     |         |         |         |       | 100.0%                  |
| SK Shipping                |                    |                 |                 |       |                     |         |         |         |       |                         |
| SK Planet                  |                    |                 |                 |       | 51.0%               |         |         |         |       |                         |
| SK Hynix                   |                    |                 |                 |       |                     |         |         |         |       |                         |
| Ko-one Energy Service      |                    |                 |                 |       |                     |         |         |         |       |                         |
| SK Seentec                 |                    |                 |                 |       |                     |         |         |         |       |                         |
| Total affiliated companies | 100.0%             | 32.0%           | 42.0%           | 90.0% | 51.0%               | 100.0%  | 100.0%  | 100.0%  | 100.0 | % 100.0%                |

|                            | Invested companies |           |         |                               |        |            |               |                 |       |
|----------------------------|--------------------|-----------|---------|-------------------------------|--------|------------|---------------|-----------------|-------|
|                            | SK                 | Ulsan     | SK      | SK<br>Continental<br>E-Motion |        | SK Incheon | SK<br>Trading | Boryeong<br>LNG |       |
| Investing company          | Hynix              | Aromatics | Biofarm | Korea                         | G.Hub  | Petrochem  | International | Terminal        | Initz |
| SK Holdings                |                    |           | 100.0%  |                               |        |            |               |                 |       |
| SK Innovation              |                    |           |         |                               |        | 100.0%     | 100.0%        |                 |       |
| SK Energy                  |                    |           |         |                               |        |            |               |                 |       |
| SK Global Chemical         |                    | 50.0%     |         |                               |        |            |               |                 |       |
| SK Networks                |                    |           |         |                               |        |            |               |                 |       |
| SK Telecom                 | 20.6%              | >         |         |                               |        |            |               |                 |       |
| SK Chemicals               |                    |           |         |                               |        |            |               |                 | 66.0% |
| SKC                        |                    |           |         |                               |        |            |               |                 |       |
| SK E&C                     |                    |           |         |                               |        |            |               |                 |       |
| SK Gas                     |                    |           |         |                               | 100.0% |            |               |                 |       |
| SK C&C                     |                    |           |         |                               |        |            |               |                 |       |
| SK E&S                     |                    |           |         |                               |        |            |               | 50.0%           |       |
| SK Communications          |                    |           |         |                               |        |            |               |                 |       |
| SK Broadband               |                    |           |         |                               |        |            |               |                 |       |
| SK D&D                     |                    |           |         |                               |        |            |               |                 |       |
| SK Continental E-Motion    |                    |           |         | 100.0%                        |        |            |               |                 |       |
| SK Lubricants              |                    |           |         |                               |        |            |               |                 |       |
| SK Shipping                |                    |           |         |                               |        |            |               |                 |       |
| SK Planet                  |                    |           |         |                               |        |            |               |                 |       |
| SK Hynix                   |                    |           |         |                               |        |            |               |                 |       |
| Ko-one Energy Service      |                    |           |         |                               |        |            |               |                 |       |
| SK Seentec                 |                    |           |         |                               |        |            |               |                 |       |
| Total affiliated companies | 20.6%              | 50.0%     | 100.0%  | 100.0%                        | 100.0% | 100.0%     | 100.0%        | 50.0%           | 66.0% |

\* Change in company names:

Ulsan Aromatics changed its name from Arochemi

Happynarae changed its name from MRO Korea

Bizen changed its name from Telsk

SK Hystec changed its name from Hystec

SK HY ENG changed its name from Hynix Engineering

Entis changed its name from SK Sci-tech

### VII. SHAREHOLDERS

### 1. Shareholdings of the Largest Shareholder and Related Persons

# A. Shareholdings of the Largest Shareholder and Related Persons

| (As of September 30, 2013) |                       |               |                     |                    | (Unit: in shares and<br>ed and ownership i | atio               |
|----------------------------|-----------------------|---------------|---------------------|--------------------|--|--------------------|
|                            |                       |               | Beginning o         |                    | End of Pe                                  |                    |
| Name                       | Relationship          | Type of share | Number of<br>shares | Ownership<br>ratio | Number of<br>shares                        | Ownership<br>ratio |
| SK Holdings Co., Ltd.      | Largest Shareholder   | Common share  | 20,363,452          | 25.22              | 20,363,452                                 | 25.22              |
| Tae Won Chey               | Officer of affiliated | Common share  |                     |                    |  |                    |
|                            | company               |               | 100                 | 0.00               | 100  | 0.00               |
| Shin Won Chey              | Officer of affiliated | Common share  |                     |                    |  |                    |
|                            | company               |               | 2,000               | 0.00               | 2,000                                      | 0.00               |
| Sung Min Ha                | Officer of affiliated | Common share  |                     |                    |  |                    |
|                            | company               |               | 738                 | 0.00               | 738  | 0.00               |
| Bang Hyung Lee*            | Officer of affiliated | Common share  |                     |                    |  |                    |
|                            | company               |               | 200                 | 0.00               | 0  | 0.00               |
|                            |                       |               |                     |                    |  |                    |
| Total-                     |                       | Common share  | 20,366,490          | 25.22              | 20,366,290                                 | 25.22              |

\* Resigned on January 31, 2012.

## B. Overview of the Largest Shareholder

SK Holdings Co., Ltd. (SK Holdings) is a holding company and as of September 30, 2013, has nine subsidiaries: SK Innovation Co., Ltd., SK Telecom Co., Ltd., SK Networks Co., Ltd., SKC Co., Ltd., SK Shipping Co., Ltd., SK E&C Co., Ltd., SK E&S Co., Ltd., SK Biofarm Co., Ltd. and SK Forest Co., Ltd.

Details of the subsidiaries of SK Holdings are as follows:

|                         |          |               |                                | (Unit: in millions of Won) |
|-------------------------|----------|---------------|--------------------------------|----------------------------|
| Affiliates              | Share    | Book Value    | Tra Juratura                   | Description                |
|                         | Holdings | (million Won) | Industry                       | Description                |
| SK Innovation Co., Ltd. | 33.4%    | 3,944,657     | Energy and Petrochemical       | Publicly Listed            |
| SK Telecom Co., Ltd.    | 25.2%    | 3,091,125     | Telecommunication              | Publicly Listed            |
| SK Networks Co., Ltd.   | 39.1%    | 1,165,759     | Trading, Energy Sale           | Publicly Listed            |
| SKC Co., Ltd.           | 42.5%    | 254,632       | Synthetic Resin Manufacturing  | Publicly Listed            |
| SK E&C Co., Ltd.        | 40.0%    | 485,171       | Construction                   | Privately Held             |
| SK Shipping Co., Ltd.   | 83.1%    | 607,643       | Ocean Freight                  | Privately Held             |
| SK E&S Co., Ltd.        |          |               | Gas Company Holdings and Power | Privately Held             |
|                         | 94.1%    | 1,026,307     | Generation                     |                            |
| SK Biofarm Co., Ltd.    | 100.0%   | 228,702       | Biotechnology                  | Privately Held             |
| SK Forest Co., Ltd.     | 100.0%   | 61,387        | Forestry and landscaping       | Privately Held             |

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\* The above shareholdings are based on common share holdings as of September 30, 2013.

SK Holdings is a publicly listed company and is required to submit a report of its significant business activities in accordance with Article 161 of the Financial Investment Services and Capital Markets Act. Also as a holding company, SK Holdings is required to report key management activities of its subsidiaries in accordance with Article 8 of KOSPI Market Disclosure Regulation.

The rule is applicable to subsidiaries whose book value of the holding company s shareholding exceeds 10% of its total assets based on the financial statements as of December 31, 2012. SK Innovation Co., Ltd., SK Telecom Co., Ltd. and SK Networks Co., Ltd. are three such subsidiaries.

#### 2. Changes in Shareholdings of the Largest Shareholder

Changes in shareholdings of the largest shareholder are as follows.

| (As of September       | 30, 2013)<br>Date of the change in<br>the                 |             |                  | (Unit: in shares and percentages)                                       |
|------------------------|---|-------------|------------------|---|
| Largest<br>Shareholder | largest shareholder/<br>Date of change in<br>shareholding | Shares Held | Holding<br>Ratio | Remarks   |
|                        | March 11, 2011  | 18,750,490  | 23.22            | Man Won Jung, SK Telecom s CEO, resigned                                |
|                        |   |             |                  | Shin Bae Kim, SK C&C s CEO, resigned                                    |
|                        | April. 5, 2011  | 18,749,990  | 23.22            | Dal Sup Shim, an Independent Director, disposed 500 shares              |
|                        | July 8, 2011  | 18,749,990  | 23.22            | Shin Won Chey, SKC s Chairman, purchased 500 shares                     |
| SK Corporation         | August 5, 2011  | 18,750,490  | 23.22            | Shin Won Chey, SKC s Chairman, purchased 500 shares                     |
|                        | August 23, 2011   | 18,751,490  | 23.22            | Shin Won Chey, SKC s Chairman, purchased 500 shares                     |
|                        | December 21, 2011   | 20,366,490  | 25.22            | SK Holdings purchased 1,615,000 shares                                  |
|                        | January 31, 2012  | 20,366,290  | 25.22            | Retirement of Bang Hyung Lee, a former officer of an affiliated company |

\* Shares held are the sum of shares held by SK Holdings and its related parties.

#### 3. Distribution of Shares

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# A. Shareholders with ownership of 5% or more and others

| (115 01 5 | As of June 30, 2013) (Unit: in shares and percert<br>Common share |            |           |                         |  |  |
|-----------|---|------------|-----------|-------------------------|--|--|
|           |   | Number of  | Ownership |                         |  |  |
| Rank      | Name (title)  | shares     | ratio     | Remarks                 |  |  |
| 1         | Citibank ADR  | 14,345,852 | 17.77     |                         |  |  |
| 2         | SK Holdings   | 20,363,452 | 25.22     |                         |  |  |
| 3         | SK Telecom  | 10,237,229 | 12.68     | Treasury shares         |  |  |
| 4         | National Pension Service  | 4,928,904  | 6.10      | As of February 6, 2013  |  |  |
| Shareh    | oldings under the Employee Stock Ownership Program                | 122,365    | 0.15      | As of September 30, 201 |  |  |

# B. Shareholder Distribution

| (As of June 30, 2013)        |              |        |            | (Unit: in shares and | percentages) |
|------------------------------|--------------|--------|------------|----------------------|--------------|
|                              | Number       |        |            |                      |              |
|                              | of           | Ratio  | Number of  |                      |              |
| Classification               | shareholders | (%)    | shares     | Ratio (%)            | Remarks      |
| Total minority shareholders* | 26,885       | 99.76% | 29,869,979 | 36.99%               |              |

\* Defined as shareholders whose shareholding is less than a hundredth of the total issued and outstanding shares.

# 4. Share Price and Trading Volume in the Last Six Months

# A. Domestic Securities Market

|                            |           |           |           |           | (Unit: in Wo | on and shares) |
|----------------------------|-----------|-----------|-----------|-----------|--------------|----------------|
|                            | September | August    | July      | June      | May          | April          |
| Types                      | 2013      | 2013      | 2013      | 2013      | 2013         | 2013           |
| Common Highest             | 222,000   | 226,500   | 225,000   | 226,500   | 125,500      | 196,000        |
| stock Lowest               | 213,000   | 208,000   | 202,000   | 200,500   | 204,500      | 172,000        |
| Monthly transaction volume | 3,308,919 | 3,450,141 | 4,132,452 | 4,627,223 | 5,682,439    | 5,003,456      |

# B. Foreign Securities Market

| New York Stock Exchange (Unit: in US dollars and number of American Depositary Receiption 2010) |            |             |            |            |            |            |  |  |
|---|------------|-------------|------------|------------|------------|------------|--|--|
|   | September  |             |            |            |            |            |  |  |
| Types   | 2013       | August 2013 | July 2013  | June 2013  | May 2013   | April 2013 |  |  |
| Depository Highest  | 22.70      | 22.32       | 22.26      | 21.43      | 22.37      | 19.49      |  |  |
| Receipt Lowest  | 21.64      | 20.47       | 19.47      | 19.13      | 19.31      | 17.05      |  |  |
| Monthly transaction volume  | 16,420,048 | 14,577,017  | 24,407,441 | 35,332,275 | 44,906,511 | 30,418,749 |  |  |

# VIII. EMPLOYEES AND DIRECTORS

#### 1. Employees

(As of September 30, 2013)

(Unit: in persons and thousands of Won)

|                | I<br>Regular | Number of er<br>Contract | nployees |       | Average<br>service | Aggregate<br>wage for the<br>year ended<br>December 31, | Average<br>wage<br>per |         |
|----------------|--------------|--------------------------|----------|-------|--------------------|---|------------------------|---------|
| Classification | employees    | employees                | Others   | Total | year               | 2012  | person                 | Remarks |
| Male           | 3,532        | 57                       |          | 3,589 | 12.7               | 342,676,841   | 90,920                 |         |
| Female         | 524          | 66                       |          | 590   | 10.2               | 41,165,815  | 61,442                 |         |
| Total          | 4,056        | 123                      |          | 4,179 | 12.3               | 383,842,656   | 86,471                 |         |

\* Excludes retirement and severance payments to employees whose employment was terminated before the end of the respective employment periods. Average wage per person was calculated with respect to the total number of paid employees.

# 2. Compensation of Directors

# A. Amount Approved at the Shareholders Meeting

|                |                     | (Unit: in millions of     |
|----------------|---------------------|---------------------------|
|                |                     | Won)                      |
| Classification | Number of Directors | Aggregate Amount Approved |
| Directors      | 8                   | 12,000                    |

\* The amounts approved for the years ended December 31, 2011 and 2012 were also Won 12 billion.

#### B. Amount Paid

| (As of September 30, 2013) |                     | (Unit:                | in millions of Won)<br>Average Amount |
|----------------------------|---------------------|-----------------------|---------------------------------------|
| Classification             | Number of Directors | Aggregate Amount Paid | Paid Per Director                     |
| Insider Directors          | 3                   | 2,750                 | 917                                   |
| Independent Directors*     | 1                   | 63                    | 63                                    |
| Audit Committee Members    | 4                   | 241                   | 60                                    |
|                            |                     |                       |                                       |
| Total                      | 8                   | 3,053                 | 382                                   |

\* Excludes independent directors who are Audit Committee members.

IX. RELATED PARTY TRANSACTIONS

1. Loans to the Largest Shareholder and Related Persons None

2. Transfer of Assets to/from the Largest Shareholder and Other Transactions

**A.** Investment and Disposition of Investment None.

**B.** Transfer of Assets None.

### 3. Related Party Transactions (excluding Transactions with the Largest Shareholder and Related Persons)

A. Provisional Payment and Loans (including loans on marketable securities)

|                              |              |                  |           |          |          | (Unit: | in millions of Won) |
|------------------------------|--------------|------------------|-----------|----------|----------|--------|---------------------|
|                              |              |                  |           | Change   | details  |        | Accrued             |
| Name (Corporate name)        | Relationship | Account category | Beginning | Increase | Decrease | Ending | interest Remarks    |
| Midus and others             | Agency       | Long-term and    |           |          |          |        |                     |
|                              |              | short-term loans | 89,491    | 166,593  | 170,110  | 85,974 |                     |
|                              |              |                  |           |          |          |        |                     |
|                              |              |                  |           |          |          | (Unit: | in millions of Won) |
|                              |              |                  |           | Change   | details  |        | Accrued             |
| Name (Corporate name)        | Relationship | Account category | Beginning | Increase | Decrease | Ending | interest Remarks    |
| Daehan Kanggun BcN Co., Ltd. | Investee     | Long-term loans  | 22,102    |          |          | 22,102 |                     |

# X. OTHER INFORMATION RELATING TO THE PROTECTION OF INVESTORS

1. Developments in the Items Mentioned in Prior Reports on Important Business Matters

A. Status and Progress of Major Management Events None.

# B. Summary Minutes of the General Meeting of Shareholders

| Date   | Agenda   | Resolution   |
|--|--|--|
|  | 1. Approval of the financial statements for the year ended December 31, 2010 | Approved (Cash dividend, Won 8,400 per share)            |
|  | 2. Approval of Remuneration Limit for Directors                              | Approved   |
|  | 3. Amendment to Company Regulation on Executive Compensation                 | Approved (Won 12 billion)                                |
| 27 <sup>th</sup> Fiscal Year<br>Meeting of                             |  |  |
| Shareholders (March 11, 2011)  | 4. Election of Directors   |  |
| (Watch 11, 2011)   | Election of inside directors   | Approved (Sung Min Ha, Jin Woo So)                       |
|  | Election of independent directors  | Approved (Rak Young Uhm, Jay Young Chung, Jae Ho<br>Cho) |
|  | Election of independent directors as Audit Committee member                  | Approved (Jay Young Chung, Jae Ho Cho)                   |
| 1 <sup>st</sup> Extraordinary<br>Meeting of<br>Shareholders of<br>2011 | 1. Approval of the Spin-off Plan   | Approved (Spin-off of SK Planet)                         |
| (August 31, 2011)  | 2. Election of Directors   | Approved (Jun Ho Kim)                                    |
|  | 1. Approval of the financial statements for the year ended December 31, 2011 | Approved (Cash dividend, Won 8,400 per share)            |
|  | 2. Amendment to Articles of Incorporation                                    | Approved   |
| (August 31, 2011)  | 1. Approval of the financial statements for the year ended December 31, 2011 | Approved (Cash dividend, Won 8,400 per share)            |

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| 3. | Election | of Directors |
|----|----------|--------------|
|----|----------|--------------|

|   |  |           | Election of inside directors  | Approved (Young Tae Kim)                      |
|---|--|-----------|---|---|
|   |  |           | Election of inside directors  | Approved (Dong Seob Jee)                      |
|   |  |           | Election of independent directors   | Approved (Hyun Chin Lim)                      |
|   |  | 4.<br>men | Election of an independent director as Audit Committee                    | Approved (Hyun Chin Lim)                      |
|   |  | 5.        | Approval of Remuneration Limit for Directors                              | Approved (Won 12 billion)                     |
|   |  | 1.<br>Dec | Approval of the financial statements for the year ended<br>ember 31, 2012 | Approved (Cash dividend, Won 8,400 per share) |
|   |  | 2.        | Amendments to Articles of Incorporation                                   | Approved                                      |
| l | 29 <sup>th</sup> Fiscal Year<br>Meeting of | 3.        | Election of Directors   |   |
|   | Shareholders<br>March 22, 2013)            |           | Election of an inside director  | Approved (Dae Sik Cho)                        |
|   |  |           | Election of an independent director                                       | Approved (Dae Shick Oh)                       |
|   |  | 4.<br>men | Election of an independent director as Audit Committee                    | Approved (Dae Shick Oh)                       |
|   |  | 5.        | Approval of Remuneration Limit for Directors                              | Approved (Won 12 billion)                     |
|   |  |           |   |   |

2. Contingent Liabilities

[SK Telecom]

### A. Material Legal Proceedings

(1) Claim for copyright license fees regarding Coloring services

On May 7, 2010, Korea Music Copyright Association (KOMCA) filed a lawsuit with the court demanding that the Company pay KOMCA license fees for the Company s Coloring services. The court rendered a judgment against the Company ordering the Company to pay Won 570 million to KOMCA, which was affirmed by the appellate court on October 26, 2011. The Company filed an appeal at the Supreme Court of Korea and the judgment was overturned on July 11, 2013. The case was remanded down to the appellate court and the Company plans to fortify its arguments and vigorously defend itself. While the Company does not expect this litigation to have an immediate impact on the Company s business or results of operation as the final outcome of this litigation has not been determined, the Company may be required to pay increased annual license fees to KOMCA if the final judgment is rendered against the Company.

\* Actual impact on the Company s business and financial condition from the litigation may be different from the Company s expectation stated above.

## **B.** Other Matters

### (1) Pledged assets and covenants

SK Broadband has provided geun mortgage amounting to Won 14.8 billion to others, including Ilsan Guksa, on a part of its buildings in connection with the leasing of the buildings.

In 2011, PS&Marketing, a consolidated subsidiary of the Company, entered into a loan agreement to borrow up to Won 40 billion of working capital from Shinhan Bank.

### [SK Broadband]

### **A. Material Legal Proceedings**

### (1) SK Broadband as the plaintiff

|   |  | (Unit:             | in thousands of Won)             |
|---|--|--------------------|----------------------------------|
| Description of Proceedings                                      | Date of<br>Commencement<br>of<br>Proceedings | Amount of<br>Claim | Status                           |
| Claim for Cancellation of Korea Fair Trade Commission s         | September 2009                               |                    | Pending before                   |
| Penalty Reassessment  |  | 1,810,000          | Supreme Court                    |
| Claim relating to Gangnamgu District Office Cable-Burying       | March 2010                                   |                    | Pending before                   |
| Project   |  | 345,271            | Supreme Court                    |
| Administrative Proceeding relating to Gangnamgu District Office | April 2010                                   |                    | Pending before<br>Administrative |
|   |  | 703,440            | Court                            |
| Damages Claims against Golden Young and Others                  | April 2011                                   | 454,267            | Pending before<br>District Court |

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| Damages Claim relating to Hyundai Construction | December 2010 561,283 | Pending before<br>Appellate Court |
|--|-----------------------|-----------------------------------|
| Other claims and proceedings                   | 52,074                |                                   |
| Total  | 3,926,334             | 1                                 |

(2) SK Broadband as the defendant

|   |                | (Unit: ii | n thousands of Won) |
|---|----------------|-----------|---------------------|
|   | Date of        |           |                     |
|   | Commencement   | Amount of |                     |
| Description of Proceedings                            | of Proceedings | Claim     | Status              |
| Damage Claim by Sun Technology and One Other          | October 2011   |           | Pending before      |
|   |                | 1,223,778 | Supreme Court       |
| Damages Claim by Haein Networks                       | March 2013     |           | Pending before      |
|   |                | 101,000   | District Court      |
| Damages Claim by On-nuri Co., Ltd.                    | December 2011  |           | Pending before      |
|   |                | 101,000   | District Court      |
| Damages Claim by Mac Telecom and Five Other Companies | January 2012   |           | Pending before      |
|   |                | 606,000   | District Court      |
| Other claims and proceedings                          |                | 265,746   |                     |
|   |                |           |                     |
| Total   |                | 2,297,524 |                     |

During the first half of 2013, SK Broadband paid an aggregate of Won 5,599 million in damages in connection with the litigation relating to the leak of personal information at the district court with respect to the cases in which final judgments have been rendered (the total amount of which is Won 24,689 million and the total amount of damages ordered being Won 6,091 million). The Company has recorded a provision in the amount of Won 192 million for the pending cases (the total amount of which is Won 3,000 million.)

#### [SK Communications]

#### **A. Material Legal Proceedings**

As of September 30, 2013, the aggregate amount of claims was Won 3.9 billion. The management cannot reasonably forecast the outcome of the pending cases.

#### **B.** Other Contingent Liabilities

The material payment guarantees provided by third parties to SK Communications as of September 30, 2013 are set forth in the table below.

|     |                                   | (Unit: in thousa                                  | nds of Won) |
|-----|-----------------------------------|---|-------------|
|     | Financial Institution             | Guarantee   | Amount      |
|     | Seoul Guarantee Insurance Company | Prepaid coverage payment guarantee                | 700,000     |
|     | Seoul Guarantee Insurance Company | Provisional deposit guarantee insurance for bonds | 912,572     |
| DL. | matl                              |   |             |

#### [SK Planet]

#### **A. Material Legal Proceedings**

As of September 30, 2013, there were two pending proceedings with SK Planet as the defendant and the aggregate amount of the claims was Won 1.7 billion. The management cannot reasonably forecast the outcome of the pending cases and no amount in connection with these proceedings were recognized on the Company s financial statements.

In addition, on July 4, 2012, SK Planet received a correctional order and a fine of Won 1,349 million from the Fair Trade Commission of Korea for alleged violation of Article 23 of the Fair Trade Act relating to the payment of system management and operation fees. SK Planet appealed the order and filed a suit with the administrative court, which is still pending.

# 3. Status of sanctions, etc.

# [SK Telecom]

On September 19, 2011, the Korea Communications Commission imposed on the Company a fine of Won 6.86 billion and issued a correctional order for providing discriminatory subsidies to subscribers. The Company paid the fine and completed the improvement of the procedures in consultation with the Korea Communications Commission by January 2012.

On April 22, 2011, the Company received a correctional order from the Fair Trade Commission of Korea for violation of Article 21 of the Electronic Commerce Act and was imposed a fine of Won 5 million. The Company paid the fine and filed a suit disputing the order of the Fair Trade Commission. The suit is currently pending.

On November 11, 2011, the Company received a correctional order from the Fair Trade Commission of Korea for violation of Article 23 of the Fair Trade Act relating to the transfer of patented technology necessary for the supply of relay facilities. The Company has corrected the procedures before receiving the correctional order.

On March 14, 2012, the Company received a correctional order from the Fair Trade Commission of Korea for an alleged violation of Article 23 of the Fair Trade Act relating to the handset subsidy practice and distribution of handsets and was imposed a fine of Won 21,928 million. The Company appealed the order and filed a suit with the administrative court. The suit is currently pending.

On February 6, 2012, the Company received three penalty points and was imposed a fine of Won 3 million from the Korea Exchange for a violation of Article 35 of Korea Exchange s disclosure rules. The Company paid the fine and has been taking efforts to prevent a repetitive violation.

On June 21, 2012, the Company received a correctional order from the Korea Communications Commission in connection with its decision on whether the Company had violated regulations related to the safeguarding of location information. The Company completed the improvement of the procedures in consultation with the Korea Communications Commission by December 2012.

On July 4, 2012, the Company received a correctional order and a fine of Won 24,987 million from the Fair Trade Commission of Korea for alleged violation of Article 23 of the Fair Trade Act relating to the payment of system management and operation fees. The Company appealed the order and filed a suit with the administrative court. On September 12, 2012, the Company received a formal written letter from the Fair Trade Commission of Korea with a corrected fine of Won 25,042 million, which also includes the fine for transactions in the first half of 2012.

On December 24, 2012, the Korea Communications Commission imposed on the Company a fine of Won 6.89 billion, imposed a suspension on acquiring new subscribers from January 31, 2013 to February 21, 2013 and issued a correctional order for providing discriminatory subsidies to subscribers. The Company paid the fine and completed the improvement of the procedures in consultation with the Korea Communications Commission by March 2013.

On January 11, 2013, the Company received a correctional order and a fine of Won 100 million from the Fair Trade Commission of Korea for alleged violation of Article 23 of the Fair Trade Act relating to the Company s transactions with its distribution network. The Company paid the fine by May 10, 2013.

On March 14, 2013, the Korea Communications Commission imposed on the Company a fine of Won 3.14 billion and issued a correctional order in a case for providing discriminatory subsidies to subscribers. The Company paid the fine and completed the improvement of the procedures in consultation with the Korea Communications Commission by April 2013.

On July 18, 2013, the Korea Communications Commission imposed on the Company a fine of Won 36.5 billion and issued a correctional order for providing discriminatory subsidies to subscribers. The Company completed to pay the fine and reported to the Korea Communications Commission regarding the implementation of actions pursuant to the correctional order in August 2013.

On August 21, 2013, the Company received a correctional order from the Korea Communications Commission in connection with its decision on whether the Company had violated procedural regulations related to terms and conditions of usage. The Company is expected to complete the improvement of the procedures in consultation with the Korea Communications Commission by November 2013.

On September 16, 2013, the Company received a correctional order from the Korea Communications Commission in connection with its decision on whether the Company had violated regulations related to wholesale provision of telecommunication services. The Company completed and reported to the Korea Communications Commission regarding the implementation of actions pursuant to the correctional order in October 2013.

On January 31, 2013, the Seoul Central District Court acquitted Mr. Jae Won Chey, our former director and vice chairman, on all charges against him. On September 27, 2013, the Seoul High Court reversed the acquittal of the above-mentioned former director, sentencing him to a prison term of three and a half years for violating the Act on the Aggravated Punishment, etc. of Specific Economic Crimes. On October 2, 2013, both the above-mentioned former director and the prosecutors have appealed the decision and the case is currently pending in the Supreme Court of Korea. While the court s decision on the appealed case is not expected to have a material effect on the Company s financial position, investors should note that it is difficult to predict, among others, the market s assessment of such case.

### [SK Broadband]

(1) Violation of accounting rules

Date: December 13, 2012

Subject Company: SK Broadband

Sanction: SK Broadband was imposed a fine of Won 39 million from the Korea Communications Commission.

Reason and the relevant law: Business report for 2011 violated accounting rules under Article 49 of the Telecommunication Business Act.

Status of Implementation: Paid the fine.

Company s plan: Will improve accounting management system. (2) Violation of the Telecommunications Business Act

Date: May 18, 2012

Subject Company: SK Broadband

Sanction: SK Broadband received a correctional order and a fine of Won 253 million

Reason and relevant law: Violation of Article 50, Paragraph 1, Number 5 of the Telecommunications Business Act and Article 50, Paragraph 1 of the related Enforcement Decree for offering discounts outside the terms and conditions of the subscription agreement to certain subscribers and thereby discriminating against certain subscribers

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Status of implementation: Paid the fine, ceased the prohibitive practice, disclosed receiving the correctional order in a newspaper advertisement and changed business practice to prevent reoccurrence.

Company s plan: Continuous management of the company s distribution network and improve the company s distribution structure. (3) Violation of accounting rules

Date: January 20, 2012

Subject Company: SK Broadband

Sanction: SK Broadband was imposed a fine of Won 54 million from the Korea Communications Commission.

Reason and the Relevant Law: Business report for 2010 violated accounting rules under Article 49 of the Telecommunication Business Act.

Status of Implementation: Paid the fine.

Company s Plan: Will improve accounting management system. (4) Violation of the Telecommunication Business Act

Date: November 23, 2011

Subject Company: SK Broadband

Sanction: SK Broadband was imposed a fine of Won 30 million from the Korea Communications Commission.

Reason and the Relevant Law: Violated Telecommunication Business Act by allocating 060 number without prior review and charging fees for the service usage.

Status of Implementation: Paid the fine, stopped the prohibited practice, improved operating procedures and reported the results.

Company s Plan: Will improve operating procedures. (5) Violation of the Act on Facilitation of the Use of Information Network and Protection of Information

Date: July 14, 2011

Subject: SK Broadband and a former officer of SK Broadband

Sanction: SK Broadband was imposed a fine of Won 15 million and the former officer was imposed a fine of Won 5 million.

Reason and the Relevant Law: Violated Articles 24 and 62 of the Act on Facilitation of the Use of Information Network and Protection of Information by providing subscribers personal information to telemarketers without subscribers consents.

Status of Implementation: Paid the fine.

Company s Plan: Provide education to officers and employees and strengthen internal regulations. (6) Violation of the Telecommunication Business Act

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Date: February 21, 2011

Subject Company: SK Broadband

Sanction: SK Broadband was imposed a correctional order and a fine of Won 3.2 billion from the Korea Communications Commission.

Reason and the Relevant Law: Improperly discriminated subscribers with respect to the fee reduction in the process of acquiring high-speed Internet subscribers. Violated Article 50 of the Telecommunication Business Act and Article 42 of the Enforcement Decree.

Status of Implementation: Paid the fine, stopped the prohibited practice, published the sanction in newspapers, improved operating procedures and amended the terms of services.

Company s Plan: Continue to monitor marketing networks, improve marketing procedures, distribute incentive items directly and reduce incentive items.

(7) Violation of the Telecommunication Business Act

Date: June 5, 2013

Subject Company: SK Broadband

Sanction: SK Broadband received a correctional order from the Korea Communications Commission.

Reason and the Relevant Law: Improperly delayed cancellations of high-speed Internet subscribers and violated Articles 42 and 50 of the Telecommunication Business Act.

Status of Implementation: Improving operating procedures to stop the prohibited practice due for completion in August, completed amendment of the terms of service and published the sanction in newspapers.

Company s Plan: Improve cancellation procedures to prevent recurrence of the cancellation delays. (8) Violation of the Telecommunication Business Act

Date: August 21, 2013

Subject Company: SK Broadband

Sanction: SK Broadband received a correctional order from the Korea Communications Commission.

Reason and the Relevant Law: Violation of Article 50, Paragraph 1, Number 5 of the Telecommunications Business Act for use of subscription agreements that omitted certain material terms and conditions pertaining to high-speed Internet usage.

Status of Implementation: Completed revision of subscription agreements to include material terms and conditions pertaining to high-speed Internet usage. Planning to distribute information sheets on current terms and conditions to new subscribers.

Company s Plan: Improve operations including through revision of subscription agreements.

### 4. Important Matters That Occurred After September 30, 2013

None.

- 5. Use of Proceeds
- A. Use of Proceeds from Public Offerings

Not applicable.

# B. Use of Proceeds from Private Offerings

|                   |               |          |                            | (Unit: in million               | s of Won) |
|-------------------|---------------|----------|----------------------------|---------------------------------|-----------|
|                   |               |          |                            |                                 | Reasons   |
|                   |               |          |                            |                                 | for       |
| Classification    | Closing Date  | Proceeds | Planned Use of Proceeds    | Actual Use of Proceeds          | Change    |
| Convertible Bonds | April 7, 2009 | 437,673  | Refinancing of convertible | Refinancing and working capital |           |
|                   |               |          | bonds issued in May 2004   |                                 |           |

# 6. Information on Developments including Mergers, etc.

#### A. Disposition of Loen Entertainment shares by SK Planet

During the three-month period ended September 30, 2013, SK Planet sold 13,294,369 shares (52.6% ownership interest) of Loen Entertainment, a company engaged in the publishing of music and provision of online music services, to Star Invest Holdings Limited. Consideration for the sale amounted to Won 265,887 million, and following the disposition of shares, SK Planet s ownership interests in Loen Entertainment decreased to 15.0%. As a result of the transaction, Loen Entertainment was excluded from scope of consolidation.

| 6 | 1 | ٦ |
|---|---|---|
| U | N | , |

# SK TELECOM CO., LTD.

Condensed Consolidated Interim Financial Statements

(Unaudited)

September 30, 2013 and 2012

(With Independent Auditors Review Report Thereon)

Contents

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Independent Auditors Review Report

### Based on a report originally issued in Korean

To The Board of Directors and Shareholders

SK Telecom Co., Ltd.:

#### **Reviewed financial statements**

We have reviewed the accompanying condensed consolidated interim financial statements of SK Telecom Co., Ltd. and its subsidiaries (the Group ), which comprise the condensed consolidated statement of financial position as of September 30, 2013, the related condensed consolidated statements of income and comprehensive income for the three-month and nine-month periods ended September 30, 2013 and 2012, the condensed consolidated interim statements of changes in equity and cash flows for the nine-month periods ended September 30, 2013 and 2012, and notes, comprising a summary of significant accounting policies and other explanatory information.

#### Management s responsibility

Management is responsible for the preparation and fair presentation of these condensed consolidated interim financial statements in accordance with Korean International Financial Reporting Standards (K-IFRS) No.1034, Interim Financial Reporting, and for such internal controls as management determines necessary to enable the preparation of condensed consolidated interim financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors responsibility

Our responsibility is to issue a report on these condensed consolidated interim financial statements based on our reviews.

We did not review the financial statements of SK Broadband Co., Ltd., a domestic subsidiary, and an associate, whose financial statements constitute 20.7% of the Group s consolidated total assets as of September 30, 2013, 11.9% of the Group s consolidated operating revenue and 32.1% of the Group s profit before income tax for the nine-month period ended September 30, 2013 and the financial statements of SK Broadband Co., Ltd., and two other domestic subsidiaries and an associate, whose financial statements constitute 15.2% of the Group s consolidated operating revenue for the nine-month period ended September 30, 2012. Other auditors reviewed those financial statements and our report, insofar as it relates to the amounts included for these entities, is based solely on the reports of other auditors.

We conducted our reviews in accordance with the Review Standards for Quarterly and Semiannual Financial Statements established by the Securities and Futures Commission of the Republic of Korea. A review consists principally of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with auditing standards generally accepted in the Republic of Korea and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### Conclusion

Based on our reviews and the reports of other auditors, nothing has come to our attention that causes us to believe that the accompanying condensed consolidated interim financial statements referred to above are not prepared fairly, in all material respects, in accordance with K-IFRS No.1034 Interim Financial Reporting .

### Highlights

As discussed in note 36 to the condensed consolidated interim financial statements, the Group disposed of its partial interests in Loen Entertainment, Inc., a subsidiary, which resulted in loss of control during the nine-month period ended September 30, 2013. The Group presented the results of operations of Loan Entertainment, Inc. as discontinued operation in the condensed consolidated statements of income for the for the three and nine-month periods ended September 30, 2013 and accordingly restated the comparative information for the three and nine-month periods ended September 30, 2012.

## Other matters

The consolidated statement of financial position of the Group as of December 31, 2012, and the related consolidated statements of income, comprehensive income, changes in equity and cash flows for the year then ended, which are not accompanying this report, were audited by us and our report thereon, dated February 22, 2013, expressed an unqualified opinion. The accompanying condensed consolidated statement of financial position of the Group as of December 31, 2012, presented for comparative purposes, is not different from that audited by us, from which it was derived, in all material respects.

The procedures and practices utilized in the Republic of Korea to review such condensed consolidated interim financial statements may differ from those generally accepted and applied in other countries. Accordingly, this report and the accompanying condensed consolidated interim financial statements are for use by those knowledgeable about Korean review standards and their application in practice.

KPMG Samjong Accounting Corp.

Seoul, Korea

November 8, 2013

This report is effective as of November 8, 2013, the review report date. Certain subsequent events or circumstances, which may occur between the review report date and the time of reading this report, could have a material impact on the accompanying condensed consolidated interim financial statements and notes thereto. Accordingly, the readers of the review report should understand that the above review report has not been updated to reflect the impact of such subsequent events or circumstances, if any.

SK TELECOM CO., LTD. and Subsidiaries

Condensed Consolidated Statements of Financial Position

As of September 30, 2013 and December 31, 2012

| (In millions of won)                         | Note          | September 30,<br>2013 | December 31,<br>2012 |
|--|---------------|-----------------------|----------------------|
| Assets                                       |               |                       |                      |
| Current Assets:                              |               |                       |                      |
| Cash and cash equivalents                    | 10,32,33      | 1,470,615             | 920,125              |
| Short-term financial instruments             | 5,10,32,33    | 426,378               | 514,417              |
| Short-term investment securities             | 8,10,32,33    | 135,679               | 60,127               |
| Accounts receivable - trade, net             | 6,10,32,33,34 | 2,272,797             | 1,954,920            |
| Short-term loans, net                        | 6,32,33,34    | 76,056                | 84,908               |
| Accounts receivable - other, net             | 6,32,33,34    | 638,484               | 582,098              |
| Prepaid expenses                             | 10            | 111,327               | 102,572              |
| Derivative financial assets                  | 21,32,33      | 11,405                | 9,656                |
| Inventories, net                             | 7,10,35       | 176,220               | 242,146              |
| Assets classified as held for sale           | 9             | 2,143                 | 775,556              |
| Advanced payments and other                  | 6,10,32,33    | 60,526                | 47,896               |
| Total Current Assets                         |               | 5,381,630             | 5,294,421            |
| Non-Current Assets:                          |               |                       |                      |
| Long-term financial instruments              | 5,10,32,33    | 8,141                 | 144                  |
| Long-term investment securities              | 8,10,32,33    | 946,466               | 953,712              |
| Investments in associates and joint ventures | 10,11         | 5,289,874             | 4,632,477            |
| Property and equipment, net                  | 10,12,35      | 9,388,431             | 9,712,719            |
| Investment property, net                     | 13            | 15,871                | 27,479               |
| Goodwill                                     | 14            | 1,733,261             | 1,744,483            |
| Intangible assets, net                       | 10,15         | 2,707,540             | 2,689,658            |
| Long-term loans, net                         | 6,10,32,33    | 56,201                | 69,299               |
| Long-term prepaid expenses                   | 35            | 30,069                | 31,341               |
| Guarantee deposits                           | 5,6,10,32,33  | 248,684               | 236,242              |
| Long-term derivative financial assets        | 21,32,33      | 55,327                | 52,992               |
| Deferred tax assets                          | 10,30         | 35,653                | 124,098              |
| Other non-current assets                     | 6,32,33       | 36,330                | 26,494               |
| Total Non-Current Assets                     |               | 20,551,848            | 20,301,138           |
| Total Assets                                 |               | 25,933,478            | 25,595,559           |

See accompanying notes to the condensed consolidated interim financial statements.

SK TELECOM CO., LTD. and Subsidiaries

Condensed Consolidated Statements of Financial Position, Continued

As of September 30, 2013 and December 31, 2012

| (In millions of won)                                | Note              | September 30,<br>2013 | December 31,<br>2012 |
|---|-------------------|-----------------------|----------------------|
| Liabilities and Equity                              |                   |                       |                      |
| Current Liabilities:                                |                   |                       |                      |
| Short-term borrowings                               | 16                | 80,500                | 600,245              |
| Current portion of long-term debt, net              | 10,16,17,19,32,33 | 1,691,107             | 892,867              |
| Accounts payable - trade                            | 10,32,33          | 185,611               | 253,884              |
| Accounts payable - other                            | 10,32,33,34       | 1,099,495             | 1,811,038            |
| Withholdings  | 10,32,33          | 781,788               | 717,170              |
| Accrued expenses                                    | 10,32,33          | 985,695               | 890,863              |
| Income tax payable                                  | 30                | 136,487               | 60,253               |
| Unearned revenue                                    | 10                | 484,970               | 258,691              |
| Provisions  | 18                | 98,985                | 287,307              |
| Advanced receipts and other                         | 10,32,33          | 108,677               | 108,272              |
| Liabilities classified as held for sale             | 9                 |                       | 294,305              |
| Total Current Liabilities                           |                   | 5,653,315             | 6,174,895            |
| Non-Current Liabilities:                            |                   |                       |                      |
| Debentures, net, excluding current portion          | 16,32,33          | 5,158,275             | 4,979,220            |
| Long-term borrowings, excluding current portion     | 16,32,33          | 21,852                | 369,237              |
| Long-term payables - other                          | 17, 32,33         | 835,391               | 715,508              |
| Long-term unearned revenue                          |                   | 87,672                | 160,821              |
| Finance lease liabilities                           | 19,32,33          | 8,428                 | 22,036               |
| Defined benefit liabilities                         | 10,20             | 137,507               | 86,521               |
| Long-term derivative financial liabilities          | 21,32,33          | 85,959                | 63,599               |
| Long-term provisions                                | 18                | 36,462                | 106,561              |
| Deferred tax liabilities                            | 30                | 63,038                |                      |
| Other non-current liabilities                       | 32,33             | 62,576                | 62,379               |
| Total Non-Current Liabilities                       |                   | 6,497,160             | 6,565,882            |
| Total Liabilities                                   |                   | 12,150,475            | 12,740,777           |
| Equity  |                   |                       |                      |
| Share capital                                       | 1,22              | 44,639                | 44,639               |
| Capital surplus and other capital adjustments       | 10,22,23,24       | 236,307               | (288,883)            |
| Retained earnings                                   | 25                | 12,785,128            | 12,124,657           |
| Reserves  | 26                | (18,181)              | (25,636)             |
| Equity attributable to owners of the Parent Company |                   | 13,047,893            | 11,854,777           |
| Non-controlling interests                           |                   | 735,110               | 1,000,005            |
| Total Equity  |                   | 13,783,003            | 12,854,782           |
| Total Liabilities and Equity                        |                   | 25,933,478            | 25,595,559           |

See accompanying notes to the condensed consolidated interim financial statements.

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SK TELECOM CO., LTD. and Subsidiaries

Unaudited Condensed Consolidated Statements of Income

For the three and nine-month periods ended September 30, 2013 and 2012

| In millions of won except for per share data)                        |        | September 30, 2013<br>Three-month |              | September 30, 2012<br>(Restated)<br>Three-month |              |
|--|--------|-----------------------------------|--------------|---|--------------|
|  |        | period                            | Nine-month   | period  | Nine-month   |
|  | Note   | ended                             | period ended | ended   | period ended |
| Continuing operations  |        |                                   |              |   |              |
| Operating revenue:   | 4,34   |                                   |              |   |              |
| Revenue  |        | 4,124,594                         | 12,307,213   | 4,084,360                                       | 11,985,698   |
| Operating expense:   | 34     |                                   |              |   |              |
| Labor cost   |        | 363,241                           | 1,166,404    | 305,254   | 945,469      |
| Commissions paid   |        | 1,349,595                         | 4,132,638    | 1,572,936                                       | 4,501,967    |
| Depreciation and amortization  | 4      | 667,476                           | 1,975,969    | 611,784   | 1,762,458    |
| Network interconnection  |        | 264,877                           | 769,719      | 286,168   | 855,787      |
| Leased lines   |        | 113,661                           | 343,891      | 121,748   | 353,507      |
| Advertising  |        | 91,629                            | 263,799      | 89,479  | 251,860      |
| Rent   |        | 115,331                           | 336,386      | 105,182   | 311,443      |
| Cost of products that have been resold                               |        | 306,335                           | 930,475      | 417,325   | 985,854      |
| Other operating expenses   | 27     | 301,013                           | 886,523      | 281,829   | 826,345      |
| Sub-total  |        | 3,573,158                         | 10,805,804   | 3,791,705                                       | 10,794,690   |
| Operating income   | 4      | 551,436                           | 1,501,409    | 292,655   | 1,191,008    |
| Finance income   | 4,29   | 17,297                            | 76,406       | 28,947  | 139,006      |
| Finance costs  | 4,29   | (100,856)                         | (407,250)    | (113,560)                                       | (323,873)    |
| Gain (losses) related to investments in subsidiaries, associates and |        |                                   |              |   |              |
| joint ventures, net  | 4,9,11 | 235,155                           | 584,758      | 4,841   | (41,007)     |
| Other non-operating income   | 4,28   | 12,082                            | 50,292       | 14,507  | 32,360       |
| Other non-operating expense  | 4,28   | (285,398)                         | (363,023)    | (40,901)  | (123,734)    |
| Profit before income tax   | 4      | 429,716                           | 1,442,592    | 186,489   | 873,760      |
| Income tax expense from continuing operations                        | 30     | 99,356                            | 310,490      | 17,655  | 163,530      |
| income an expense from continuing operations                         | 20     | <i>)),550</i>                     | 510,190      | 17,000  | 100,000      |
| Profit from continuing operations                                    |        | 330,360                           | 1,132,102    | 168,834   | 710,230      |
| Discontinued operations  |        | , í                               |              | ,   | ,<br>,       |
| Gain (loss) from discontinued operations, net of income taxes        | 36     | 171,874                           | 183,778      | 6,802   | (113,657)    |
| Profit for the period  |        | 502,234                           | 1,315,880    | 175,636   | 596,573      |
| Attributable to :  |        |                                   |              |   |              |
| Owners of the Parent Company   |        | 504,026                           | 1,324,824    | 178,872   | 628,692      |
| Non-controlling interests  |        | (1,792)                           | (8,944)      | (3,236)   | (32,119)     |
| Earnings per share (in won)  |        |                                   |              |   |              |
| Basic earnings per share   | 31     | 7,086                             | 18,841       | 2,566   | 9,021        |
|  |        |                                   |              |   |              |
| Diluted earnings per share   | 31     | 7,086                             | 18,841       | 2,566   | 8,800        |
| Earnings per share - Continuing operations (in won)                  |        |                                   |              |   |              |
| Basic earnings per share   | 31     | 4,699                             | 16,322       | 2,496   | 10,476       |

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| Diluted earnings per share | 31 | 4,699 | 16,322 | 2,496 | 10,208 |
|----------------------------|----|-------|--------|-------|--------|
|                            |    |       |        |       |        |

See accompanying notes to the condensed consolidated interim financial statements.

SK TELECOM CO., LTD. and Subsidiaries

Condensed Consolidated Statements of Comprehensive Income

For the three and nine-month periods ended September 30, 2013 and 2012

| (In millions of won)   |           | September 30, 2013<br>Three-month |                            | September 30, 2012<br>Three-month |                            |
|--|-----------|-----------------------------------|----------------------------|-----------------------------------|----------------------------|
|  |           | period<br>ended                   | Nine-month<br>period ended | period<br>ended                   | Nine-month<br>period ended |
| Profit for the period  |           | 502,234                           | 1,315,880                  | 175,636                           | 596,573                    |
| Other comprehensive loss   |           |                                   |                            |                                   |                            |
| Items that will not be reclassified to profit or loss:                     |           |                                   |                            |                                   |                            |
| Remeasurement of defined benefit obligations                               | 20        | 2,778                             | (2,827)                    | 680                               | (4,266)                    |
| Items that may be reclassified subsequently to profit or loss:             |           |                                   |                            |                                   |                            |
| Net change in unrealized fair value of available-for-sale financial assets | 26        | 27,039                            | (24,366)                   | 12,392                            | (38,107)                   |
| Net change in other comprehensive income of investments in associates      |           |                                   |                            |                                   |                            |
| and joint ventures   | 26        | (74,986)                          | 24,493                     | (24,699)                          | (17,522)                   |
| Net change in unrealized fair value of derivatives                         | 26,29     | 71,641                            | 7,547                      | (13,875)                          | (14,769)                   |
| Foreign currency translation differences for foreign operations            | 26        | (15,239)                          | (1,184)                    | (21,962)                          | (24,459)                   |
|  |           |                                   |                            |                                   |                            |
|  |           | 11,233                            | 3,663                      | (47,464)                          | (99,123)                   |
|  |           |                                   | -,                         | (,)                               | (****==*)                  |
| Total comprehensive income   |           | 513,467                           | 1,319,543                  | 128,172                           | 497,450                    |
|  |           |                                   |                            |                                   |                            |
| Total comprehensive income (loss) attributable to:                         |           |                                   |                            |                                   |                            |
| Owners of the Parent Company   |           | 515,846                           | 1,329,163                  | 138,370                           | 539,100                    |
| Non-controlling interests  |           | (2,379)                           | (9,620)                    | (10,198)                          | (41,650)                   |
| See accompanying notes to the condensed consolidated interim financial s   | tatements |                                   |                            |                                   |                            |

See accompanying notes to the condensed consolidated interim financial statements.

SK TELECOM CO., LTD. and Subsidiaries

Condensed Consolidated Statements of Changes in Equity

For the nine-month periods ended September 30, 2013 and 2012

(In millions of won)

| Controlling Interest                 |               |  |                      |          |            |                              |              |
|--------------------------------------|---------------|--|----------------------|----------|------------|------------------------------|--------------|
|                                      | Share capital | Capital<br>surplus and<br>other capital<br>adjustments | Retained<br>earnings | Reserves | Sub-total  | Non-controlling<br>interests | Total equity |
| Balance, January 1, 2012             | 44,639        | (285,347)  | 11,642,525           | 260,064  | 11,661,881 | 1,070,828                    | 12,732,709   |
| Cash dividends                       |               |  | (655,133)            |          | (655,133)  | (2,133)                      | (657,266)    |
| Total comprehensive income           |               |  |                      |          |            |                              |              |
| Profit (loss) for the period         |               |  | 628,692              |          | 628,692    | (32,119)                     | 596,573      |
| Other comprehensive loss             |               |  | (5,328)              | (84,264) | (89,592)   | (9,531)                      | (99,123)     |
| Changes in ownership in subsidiaries |               | (5,313)  |                      |          | (5,313)    | (8,651)                      | (13,964)     |
| Balance, September 30, 2012          | 44,639        | (290,660)  | 11,610,756           | 175,800  | 11,540,535 | 1,018,394                    | 12,558,929   |
| Balance, January 1, 2013             | 44,639        | (288,883)  | 12,124,657           | (25,636) | 11,854,777 | 1,000,005                    | 12,854,782   |
| Cash dividends                       |               |  | (655,946)            |          | (655,946)  | (2,242)                      | (658,188)    |
| Total comprehensive income           |               |  |                      |          |            |                              |              |
| Profit (loss) for the period         |               |  | 1,324,824            |          | 1,324,824  | (8,944)                      | 1,315,880    |
| Other comprehensive loss             |               |  | (3,116)              | 7,455    | 4,339      | (676)                        | 3,663        |
| Issuance of hybrid bond              |               | 398,518  |                      |          | 398,518    |                              | 398,518      |
| Interest on hybrid bond              |               |  | (5,291)              |          | (5,291)    |                              | (5,291)      |
| Treasury stock                       |               | 190,528  |                      |          | 190,528    |                              | 190,528      |
| Business combination under common    |               |  |                      |          |            |                              |              |
| control                              |               | (61,854)   |                      |          | (61,854)   |                              | (61,854)     |
| Changes in ownership in subsidiaries |               | (2,002)  |                      |          | (2,002)    | (253,033)                    | (255,035)    |
| Balance, September 30, 2013          | 44,639        | 236,307  | 12,785,128           | (18,181) | 13,047,893 | 735,110                      | 13,783,003   |

See accompanying notes to the condensed consolidated interim financial statements.

SK TELECOM CO., LTD. and Subsidiaries

Condensed Consolidated Statements of Cash Flows

For the nine-month periods ended September 30, 2013 and 2012

| (In millions of won)   | Note | September 30,<br>2013 | September 30,<br>2012 |
|--|------|-----------------------|-----------------------|
| Cash flows from operating activities:                                  |      |                       |                       |
| Cash generated from operating activities                               |      |                       |                       |
| Profit for the period  |      | 1,315,880             | 596,573               |
| Adjustments for income and expenses                                    | 37   | 2,363,633             | 2,547,459             |
| Changes in assets and liabilities related to operating activities      | 37   | (1,210,694)           | 483,852               |
|  |      |                       |                       |
| Sub-total  |      | 2,468,819             | 3,627,884             |
| Interest received  |      | 40,313                | 70,287                |
| Dividends received   |      | 10,199                | 28,310                |
| Interest paid  |      | (218,764)             | (272,553)             |
| Income tax paid  |      | (118,689)             | (369,583)             |
| I I I I I I I I I I I I I I I I I I I                                  |      | ( -))                 | ()                    |
| Net cash provided by operating activities                              |      | 2,181,878             | 3,084,345             |
| Cash flows from investing activities:                                  |      |                       |                       |
| Cash inflows from investing activities:                                |      |                       |                       |
| Decrease in short-term financial instruments, net                      |      | 74,970                | 502,990               |
| Decrease in short-term investment securities, net                      |      | , ,,, , o             | 14,182                |
| Collection of short-term loans   |      | 225,493               | 189,476               |
| Proceeds from disposal of long-term financial instruments              |      | 15                    | 5,000                 |
| Proceeds from disposal of long-term investment securities              |      | 224,118               | 58,922                |
| Proceeds from disposal of investments in associates and joint ventures |      | 40,021                | 1,898                 |
| Proceeds from disposal of property and equipment                       |      | 8,572                 | 10,234                |
| Proceeds from disposal of intangible assets                            |      | 2,117                 | 6,589                 |
| Proceeds from disposal of assets held for sale                         |      | 190,393               | -,,                   |
| Collection of long-term loans  |      | 11,563                | 8,783                 |
| Decrease of guarantee deposits   |      | 9,761                 | 6,556                 |
| Proceeds from disposal of other non-current assets                     |      | 554                   | 640                   |
| Proceeds from disposal of subsidiaries                                 |      | 216,471               | 88,641                |
| Sub-total  |      | 1,004,048             | 893,911               |
| Cash outflows for investing activities:                                |      | , ,                   | ,                     |
| Increase in short-term investment securities, net                      |      | (30,422)              | (2,000)               |
| Increase in short-term loans   |      | (211,677)             | (163,785)             |
| Increase in long-term loans  |      | (3,069)               | (2,523)               |
| Increase in long-term financial instruments                            |      | (7,504)               | (12)                  |
| Acquisition of long-term investment securities                         |      | (15,762)              | (36,146)              |
| Acquisition of investments in associates and joint ventures            |      | (93,191)              | (3,132,690)           |
| Acquisition of property and equipment                                  |      | (1,668,004)           | (2,144,752)           |
| Acquisition of intangible assets                                       |      | (192,846)             | (84,529)              |
| Increase in guarantee deposits   |      | (19,686)              | (4,186)               |
| Increase in other non-current assets                                   |      | (1,103)               | (1,838)               |
| Acquisition of business, net of cash acquired                          |      | (94,805)              | (11,560)              |
| Sub-total  |      | (2,338,069)           | (5,584,021)           |

| Net cash used in investing activities | (1,334,021) | (4,690,110) |
|---------------------------------------|-------------|-------------|
|                                       |             |             |

See accompanying notes to the condensed consolidated interim financial statements.

SK TELECOM CO., LTD. and Subsidiaries

Condensed Consolidated Statements of Cash Flows, Continued

For the nine-month periods ended September 30, 2013 and 2012

| (In millions of won)   | September 30,<br>2013 | September 30,<br>2012 |
|--|-----------------------|-----------------------|
| Cash flows from financing activities:                          |                       |                       |
| Cash inflows from financing activities:                        |                       |                       |
| Proceeds from short-term borrowings                            | 44,000                | 1,791,386             |
| Issuance of debentures   | 1,014,859             | 1,086,992             |
| Proceeds from long-term borrowings                             | 8,600                 | 2,059,779             |
| Issuance of hybrid bond  | 398,518               |                       |
| Cash inflows from settlement of derivatives                    | 2,270                 | 1,619                 |
| Cash inflows from other financial activities                   |                       | 92                    |
|  |                       |                       |
| Sub-total  | 1,468,247             | 4,939,868             |
| Cash outflows for financing activities:                        |                       |                       |
| Repayment of short-term borrowings                             | (563,745)             | (1,937,255)           |
| Repayment of current portion of long-term debt                 | (161,575)             | (100,464)             |
| Repayment of debentures  |                       | (888,124)             |
| Repayment of long-term borrowings                              | (357,615)             | (207,948)             |
| Cash outflows from settlement of derivatives                   |                       | (5,415)               |
| Payment of finance lease liabilities                           | (15,359)              | (15,204)              |
| Payment of dividends   | (658,189)             | (657,266)             |
| Cash paid for transactions with non-controlling interest       | (3,871)               | (1,025)               |
|  |                       |                       |
| Sub-total  | (1,760,354)           | (3,812,701)           |
|  |                       |                       |
| Net cash provided by (used in) financing activities            | (292,107)             | 1,127,167             |
| The cash provided by (asea in) maneing activities              | (2)2,107)             | 1,127,107             |
| Net increase in cash and cash equivalents                      | 555,750               | (478,598)             |
| Cash and cash equivalents at beginning of the period           | 920.125               | 1,650,794             |
| Effects of exchange rate changes on cash and cash equivalents  | (5,260)               | (4,105)               |
| Enters of exchange rate changes on easin and easin equivalents | (3,200)               | (4,103)               |
| Cash and cash equivalents at end of the period                 | 1,470,615             | 1,168,091             |

See accompanying notes to the condensed consolidated interim financial statements.

#### 1. Reporting Entity

# (1) General

SK Telecom Co., Ltd. ( the Parent Company ) was incorporated in March 1984 under the laws of Republic of Korea ( Korea ) to engage in providing cellular telephone communication services in Korea. The Parent Company mainly provides wireless telecommunications in Korea. The Parent Company s common shares and depositary receipts (DRs) are listed on the Stock Market of Korea Exchange, the New York Stock Exchange and the London Stock Exchange. As of September 30, 2013, the Parent Company s total issued shares are held by the following:

|   | Number of<br>shares | Percentage of<br>total<br>shares issued (%) |
|---|---------------------|---|
| SK Holdings Co., Ltd.                                   | 20,363,452          | 25.22%                                      |
| National Pension  | 4,928,904           | 6.10%                                       |
| Institutional investors and other minority stockholders | 45,283,200          | 56.08%                                      |
| Treasury stock  | 10,170,155          | 12.60%                                      |
| Total number of shares                                  | 80,745,711          | 100.00%                                     |

These condensed consolidated interim financial statements comprise the Parent Company and its subsidiaries (together referred to as the Group and individuals as Group entities ). SK Holdings Co., Ltd. is the ultimate controlling entity of the Parent Company.

(2) List of subsidiaries

The list of subsidiaries as of September 30, 2013 and December 31, 2012 is as follows:

|   |          |   | Owne                  | rship(%)             |
|---|----------|---|-----------------------|----------------------|
| Subsidiary                              | Location | Primary business                        | September 30,<br>2013 | December 31,<br>2012 |
| SK Telink Co., Ltd.                     | Korea    | Telecommunication service               | 83.5                  | 83.5                 |
| M&Service Co., Ltd.(*)                  | Korea    | Data base and online information agency | 100.0                 |                      |
| SK Communications Co., Ltd.             | Korea    | Internet website services               | 64.6                  | 64.6                 |
| PAXNet Co., Ltd.(*)                     | Korea    | Internet website services               |                       | 59.7                 |
| Loen Entertainment, Inc.(*)             | Korea    | Release of music disc.                  |                       | 67.6                 |
| Stonebridge Cinema Fund                 | Korea    | Investment association                  | 54.1                  | 57.0                 |
| Commerce Planet Co., Ltd.               | Korea    | Online shopping mall operation agency   | 100.0                 | 100.0                |
| SK Broadband Co., Ltd.                  | Korea    | Telecommunication services              | 50.6                  | 50.6                 |
| Broadband Media Co., Ltd.(*)            | Korea    | Multimedia TV portal services           |                       | 100.0                |
| K-net Culture and Contents Venture Fund | Korea    | Investment association                  | 59.0                  | 59.0                 |
| Fitech Focus Limited Partnership II     | Korea    | Investment association                  | 66.7                  | 66.7                 |
| Open Innovation Fund                    | Korea    | Investment association                  | 98.9                  | 98.9                 |
| PS&Marketing Corporation                | Korea    | Communications device retail business   | 100.0                 | 100.0                |
| Service Ace Co., Ltd.                   | Korea    | Customer center management service      | 100.0                 | 100.0                |
| Service Top Co., Ltd.                   | Korea    | Customer center management service      | 100.0                 | 100.0                |
| Network O&S Co., Ltd.                   | Korea    | Base station maintenance service        | 100.0                 | 100.0                |

#### 1. Reporting Entity, Continued

(2) List of subsidiaries, Continued

|  |           |   | Owne          | rship(%)     |
|--|-----------|---|---------------|--------------|
|  |           |   | September 30, | December 31, |
| Subsidiary                                 | Location  | Primary business                        | 2013          | 2012         |
| BNCP Co., Ltd.                             | Korea     | Internet website services               | 100.0         | 100.0        |
| SK Planet Co., Ltd.                        | Korea     | Telecommunication service and new media |               |              |
|  |           | business                                | 100.0         | 100.0        |
| Madsmart, Inc.(*)                          | Korea     | Application software production         |               | 100.0        |
| SK Telecom China Holdings Co., Ltd.        | China     | Investment association                  | 100.0         | 100.0        |
| SKY Property Mgmt. Ltd.(*)                 | Virgin    | Real estate investment                  |               |              |
|  | Island    |   |               | 60.0         |
| Shenzhen E-eye High Tech Co., Ltd.         | China     | Manufacturing                           | 65.5          | 65.5         |
| SK Global Healthcare Business Group., Ltd. | China     | Investment association                  | 100.0         | 100.0        |
| SK China Real Estate Co., Ltd.(*)          | Hong      | Real estate investment                  |               |              |
|  | Kong      |   |               | 99.4         |
| SK Planet Japan                            | Japan     | Digital contents sourcing service       | 100.0         | 100.0        |
| SKT Vietnam PTE. Ltd.                      | Singapore | Telecommunication service               | 73.3          | 73.3         |
| SK Planet Global PTE. Ltd.                 | Singapore | Digital contents sourcing service       | 100.0         | 100.0        |
| SKP Global Holdings PTE. Ltd.(*)           | Singapore | Investment association                  | 100.0         |              |
| SKT Americas, Inc.                         | USA       | Information gathering and consulting    | 100.0         | 100.0        |
| SKP America LLC.                           | USA       | Digital contents sourcing service       | 100.0         | 100.0        |
| YTK Investment Ltd.                        | Cayman    | Investment association                  | 100.0         | 100.0        |
| Atlas Investment                           | Cayman    | Investment association                  | 100.0         | 100.0        |
| Technology Innovation Partners, L.P.       | USA       | Investment association                  | 100.0         | 100.0        |
| SK Telecom China Fund I L.P.               | Cayman    | Investment association                  | 100.0         | 100.0        |

(\*) Changes in subsidiaries are explained in Note 1-(4).

In accordance with the accounting policy relating to the scope of consolidation, small-sized subsidiaries including IM Shopping Inc. were excluded from the list of subsidiaries as the effects on the financial statements are not material considering both individual and overall quantitative and qualitative effects, although the Group has ownership interests of more than 50% on those subsidiaries.

# 1. Reporting Entity, Continued

(3) Condensed financial information of subsidiaries Condensed financial information of subsidiaries as of and for the nine-month period ended September 30, 2013 is as follows:

(In millions of won)

|  | Total     | Total       | Total     |           | Profit   |
|--|-----------|-------------|-----------|-----------|----------|
| Subsidiary                                 | assets    | liabilities | equity    | Revenue   | (loss)   |
| SK Telink Co., Ltd.                        | 254,644   | 127,691     | 126,953   | 320,906   | 16,349   |
| M&Service Co., Ltd.(*1)                    | 68,463    | 32,136      | 36,327    | 94,373    | 4,658    |
| SK Communications Co., Ltd.                | 239,655   | 59,848      | 179,807   | 100,818   | (15,795) |
| Stonebridge Cinema Fund                    | 11,348    | 349         | 10,999    | 1         | 937      |
| Commerce Planet Co., Ltd.                  | 34,925    | 35,130      | (205)     | 43,503    | 1,442    |
| SK Broadband Co., Ltd.                     | 2,865,258 | 1,744,184   | 1,121,074 | 1,852,410 | 10,691   |
| K-net Culture and Contents Venture Fund    | 24,970    |             | 24,970    |           | (13,794) |
| Fitech Focus Limited Partnership II        | 21,700    |             | 21,700    |           | (925)    |
| Open Innovation Fund                       | 28,107    |             | 28,107    |           | (15,297) |
| PS&Marketing Corporation                   | 256,127   | 119,648     | 136,479   | 812,427   | 134      |
| Service Ace Co., Ltd.                      | 55,025    | 28,238      | 26,787    | 137,969   | 4,158    |
| Service Top Co., Ltd.                      | 47,375    | 28,669      | 18,706    | 117,806   | 3,538    |
| Network O&S Co., Ltd.                      | 57,589    | 33,554      | 24,035    | 148,540   | 3,117    |
| BNCP Co., Ltd.                             | 12,257    | 6,899       | 5,358     | 10,993    | (9,275)  |
| SK Planet Co., Ltd.                        | 2,481,866 | 759,385     | 1,722,481 | 978,586   | 198,192  |
| SK Telecom China Holdings Co., Ltd.        | 35,928    | 1,046       | 34,882    | 13,206    | 1,177    |
| Shenzhen E-eye High Tech Co., Ltd.         | 17,650    | 1,532       | 16,118    | 5,639     | (885)    |
| SK Global Healthcare Business Group., Ltd. | 25,784    |             | 25,784    |           |          |
| SK Planet Japan                            | 673       | 118         | 555       | 380       | (1,091)  |
| SKT Vietnam PTE. Ltd.                      | 38,206    | 9,036       | 29,170    |           | (1,424)  |
| SK Planet Global PTE. Ltd.                 | 1,107     | 129         | 978       | 277       | (1,005)  |
| SKP Global Holdings PTE. Ltd.(*1)          | 21,419    | 10          | 21,409    |           | 1,698    |
| SKT Americas, Inc.                         | 34,293    | 323         | 33,970    | 4,671     | (5,807)  |
| SKP America LLC.                           | 8,795     | 1,607       | 7,188     |           |          |
| YTK Investment Ltd.                        | 64,305    |             | 64,305    |           |          |
| Atlas Investment(*2)                       | 40,154    | 144         | 40,010    |           | (9,236)  |

(\*1) Changes in subsidiaries are explained in Note 1-(4).

(\*2) The financial information of Atlas Investment includes financial information of Technology Innovation Partners, L.P. and SK Telecom China Fund I L.P., subsidiaries of Atlas Investment.

#### 1. Reporting Entity, Continued

(3) Condensed financial information of subsidiaries, Continued Condensed financial information of subsidiaries as of and for the year ended December 31, 2012 is as follows:

(In millions of won)

|  | Total     | Total       | Total     |           | Profit   |
|--|-----------|-------------|-----------|-----------|----------|
| Subsidiary                                 | assets    | liabilities | equity    | Revenue   | (loss)   |
| SK Telink Co., Ltd.                        | 241,977   | 128,191     | 113,786   | 341,084   | (74,951) |
| SK Communications Co., Ltd.                | 265,819   | 70,483      | 195,336   | 197,153   | (35,334) |
| PAXNet Co., Ltd.                           | 31,400    | 9,173       | 22,227    | 34,237    | (156)    |
| Loen Entertainment, Inc.                   | 173,079   | 44,998      | 128,081   | 185,016   | 23,839   |
| Stonebridge Cinema Fund                    | 10,965    | 903         | 10,062    | 509       | 5,707    |
| Commerce Planet Co., Ltd.                  | 34,007    | 35,351      | (1,344)   | 52,507    | 655      |
| SK Broadband Co., Ltd.                     | 3,035,657 | 1,656,923   | 1,378,734 | 2,486,317 | 26,412   |
| Broadband media Co., Ltd.                  | 50,574    | 320,727     | (270,153) | 90,602    | (3,396)  |
| K-net Culture and Contents Venture Fund    | 43,779    | 15          | 43,764    |           | (1,778)  |
| Fitech Focus Limited Partnership II        | 22,547    |             | 22,547    |           | (3,934)  |
| Open Innovation Fund                       | 43,394    |             | 43,394    |           | (788)    |
| PS&Marketing Corporation                   | 317,613   | 181,737     | 135,876   | 1,484,492 | (9,662)  |
| Service Ace Co., Ltd.                      | 48,956    | 24,461      | 24,495    | 146,554   | 3,418    |
| Service Top Co., Ltd.                      | 43,332    | 25,963      | 17,369    | 133,705   | 4,198    |
| Network O&S Co., Ltd.                      | 165,818   | 140,853     | 24,965    | 377,909   | 7,970    |
| BNCP Co., Ltd.                             | 24,000    | 9,367       | 14,633    | 26,167    | (2,463)  |
| SK Planet Co., Ltd.                        | 1,647,965 | 381,620     | 1,266,345 | 1,034,697 | 11,977   |
| Madsmart, Inc.                             | 1,591     | 724         | 867       | 635       | (2,756)  |
| SK Telecom China Holdings Co., Ltd.        | 35,233    | 1,782       | 33,451    | 25,755    | (151)    |
| SKY Property Mgmt. Ltd.(*1)                | 773,413   | 294,305     | 479,108   | 70,808    | 10,390   |
| Shenzhen E-eye High Tech Co., Ltd.         | 18,915    | 1,788       | 17,127    | 9,590     | (1,068)  |
| SK Global Healthcare Business Group., Ltd. | 25,784    |             | 25,784    |           |          |
| SK Planet Japan                            | 47        | 4           | 43        |           | (63)     |
| SKT Vietnam PTE. Ltd.                      | 38,331    | 7,904       | 30,427    | 990       | (8)      |
| SK Planet Global PTE. Ltd.                 | 636       | 130         | 506       |           | (526)    |
| SKT Americas, Inc.                         | 36,378    | 784         | 35,594    | 10,712    | (10,837) |
| SKP America LLC.                           | 6,669     | 2,431       | 4,238     | 109       | (3,301)  |
| YTK Investment Ltd.                        | 64,036    |             | 64,036    |           |          |
| Atlas Investment(*2)                       | 51,065    | 205         | 50,860    |           | (4,324)  |
|  |           |             |           |           |          |

(\*1) The financial information of Sky Property Mgmt. Ltd. includes the financial information of SK China Real Estate Co., Ltd., a subsidiary of Sky Property Mgmt. Ltd.

(\*2) The financial information of Atlas Investment includes financial information of Technology Innovation Partners, L.P. and SK Telecom China Fund I L.P., subsidiaries of Atlas Investment.

- 1. **Reporting Entity, Continued** 
  - (4) Changes in subsidiaries
    - The list of subsidiary that was newly included during the nine-month period ended September 30, 2013 is as follows: 1)

| Subsidiary                    | Reason  |
|-------------------------------|---|
| M&Service Co., Ltd.           | The Group acquired additional ownership interest in M&Service Co., Ltd. and |
|                               | obtained control.   |
| SKP Global Holdings PTE. Ltd. | The Group newly invested in SKP Global Holdings PTE. Ltd.                   |

2) The list of subsidiaries that were excluded during the nine-month period ended September 30, 2013 is as follows:

| Subsidiary                     | Reason  |
|--------------------------------|---|
| PAXNet Co., Ltd.               | The Parent Company sold its investment during the period. |
| Broadband media Co., Ltd.      | Merged into SK Broadband Co., Ltd. during the period.     |
| Madsmart, Inc.                 | Merged into SK Planet Co., Ltd. during the period.        |
| SKY Property Mgmt. Ltd.        | The Parent Company sold its investment during the period. |
| SK China Real Estate Co., Ltd. | The Parent Company sold its investment during the period. |
| Loen Entertainment, Inc.       | The Parent Company sold its investment during the period. |

(5) The information of significant non-controlling interests of consolidated entities as of and for the nine-month period ended September 30, 2013, and as of and for the year ended December 31, 2012 is as follows. There were no dividends paid from the consolidated entities of which non-controlling interests are significant.

| (In millions of won)                           |                   |              |
|--|-------------------|--------------|
|  | September         | r 30, 2013   |
|  | SK Communications | SK Broadband |
|  | Co., Ltd.         | Co., Ltd.    |
| Ownership of non-controlling interests (%)     | 35.4              | 49.4         |
| Current assets                                 | 127,679           | 492,504      |
| Non-current assets                             | 111,976           | 2,372,754    |
| Current liabilities                            | (52,291)          | (1,077,455)  |
| Non-current liabilities                        | (7,557)           | (666,729)    |
| Net assets                                     | 179,807           | 1,121,074    |
| Adjustment for fair value                      |                   | 121,222      |
| Net assets of consolidated entities            | 179,807           | 1,242,296    |
| Carrying amount of non-controlling interests   | 63,693            | 614,148      |
| Revenue  | 100,818           | 1,852,410    |
| Profit (loss) for the period                   | (15,795)          | 10,691       |
| Amortization of adjustment for fair value      |                   | (23,233)     |
| Loss of the consolidated entities              | (15,795)          | (12,542)     |
| Total comprehensive loss                       | (15,548)          | (11,869)     |
| Loss attributable to non-controlling interests | (5,599)           | (6,200)      |

#### 1. Reporting Entity, Continued

| (In millions of won)                                | September 30, 2013 |              |
|---|--------------------|--------------|
|   | SK Communications  | SK Broadband |
|   | Co., Ltd.          | Co., Ltd.    |
| Net cash provided by (used in) operating activities | (14,148)           | 319,762      |
| Net cash provided by (used in) investing activities | 29,877             | (103,673)    |
| Net cash provided by (used in) financing activities | 19                 | (205,633)    |
| Net increase in cash and cash equivalents           | 15,748             | 10,456       |

| (In millions of won)                                 | December 31, 2012 |               |                    |  |
|--|-------------------|---------------|--------------------|--|
|  | SK Communications | SK Broadband  | SKY Property Mgmt. |  |
|  | Co., Ltd.         | Co., Ltd.(*1) | Ltd.(*2)           |  |
| Ownership of non-controlling interests(%)            | 35.4              | 49.4          | 40.0               |  |
| Current assets                                       | 99,599            | 684,804       | 69,093             |  |
| Non-current assets                                   | 166,220           | 2,394,352     | 704,319            |  |
| Current liabilities                                  | (64,811)          | (907,000)     | (51,068)           |  |
| Non-current liabilities                              | (5,672)           | (1,061,608)   | (243,236)          |  |
| Net assets   | 195,336           | 1,110,548     | 479,108            |  |
| Adjustment for fair value                            |                   | 144,455       |                    |  |
| Net assets of consolidated entities                  | 195,336           | 1,255,003     | 479,108            |  |
| Carrying amount of non-controlling interests         | 69,222            | 621,055       | 195,907            |  |
| Revenue  | 197,153           | 2,492,160     | 70,808             |  |
| Profit (loss) for the period                         | (35,334)          | 22,499        | 10,390             |  |
| Amortization of adjustment for fair value            |                   | (72,192)      |                    |  |
| Profit (loss) of the consolidated entities           | (35,334)          | (49,693)      | 10,390             |  |
| Total comprehensive Income (loss)                    | (36,785)          | 17,397        | (23,948)           |  |
| Profit (loss) attribute to non-controlling interests | (12,525)          | (24,595)      | 4,156              |  |
| Net cash provided by (used in) operating activities  | (14,925)          | 375,848       | 16,258             |  |
| Net cash provided by (used in) Investing activities  | 5,319             | (287,975)     | (396)              |  |
| Net cash provided by (used in) financing activities  | 92                | (224,837)     | (1,405)            |  |
| Net increase (decrease) in cash and cash equivalents | (9,514)           | (136,964)     | 14,457             |  |

(\*1) The condensed financial information of SK Broadband Co., Ltd. is consolidated financial information which includes financial information of Broadband Media Co., Ltd., a subsidiary of SK Broadband Co., Ltd.

(\*2) The condensed financial information of SKY Property Mgmt. Ltd. is consolidated financial information which includes financial information of SK China Real Estate Co., Ltd., a subsidiary of SKY Property Mgmt. Ltd.

There were no dividends received for the nine-month period ended September 30, 2013 and for the year ended December 31, 2012.

#### 2. Basis of Preparation

#### (1) Statement of compliance

The condensed consolidated interim financial statements have been prepared in accordance with Korean International Financial Reporting Standards (K-IFRS), as prescribed in *the Act on External Audits of Stock Companies*.

These condensed consolidated interim financial statements were prepared in accordance with K-IFRS No. 1034, Interim Financial Reporting as part of the period covered by the Group s K-IFRS annual financial statements. Selected explanatory notes are included to explain events and transactions that are significant to an understanding of the changes in financial position and performance of the Group since the last annual consolidated financial statements as at and for the year ended December 31, 2012. These condensed consolidated interim financial statements do not include all of the disclosures required for full annual financial statements.

#### (2) Use of estimates and judgments

The preparation of the condensed consolidated interim financial statements in conformity with K-IFRS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

In preparing these condensed consolidated interim financial statements, the significant judgments made by management in applying the Group's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the consolidated financial statements as of and for the year ended December 31, 2012.

#### (3) Common control transactions

SK Holdings Co., Ltd. ( the Ultimate Controlling Entity ) is the Ultimate Controlling Entity of the Parent Company because it controls the Parent Company. Accordingly, gains and losses from business acquisitions and dispositions involving entities that are under the control of the Ultimate Controlling Entity are accounted for as common control transactions within equity.

1)

#### 3. Significant Accounting Policies

Except as described below, the accounting policies applied by the Group in these condensed consolidated interim financial statements are the same as those applied by the Group in its consolidated financial statements as of and for the year ended December 31, 2012. The following changes in accounting policy are also expected to be reflected in the Group s consolidated financial statements as at and for the year ending December 31, 2013.

- (1) Changes in accounting policies
  - K-IFRS No. 1001, Presentation of Financial Statements

The Group has applied the amendments to K-IFRS No. 1001, Presentation of Financial Statements since January 1, 2013, classified items within other comprehensive income by nature and presented items that are not subsequently recycled through profit or loss and items that are subsequently reclassified if certain conditions are met as a group.

#### 2) K-IFRS No.1110, Consolidated Financial Statements

The Group has applied the amendments to K-IFRS No. 1110, Consolidated Financial Statements since January 1, 2013. The standard introduces a single control model to determine whether an investee should be consolidated. Subsidiary is an entity that is controlled by a controlling entity or a subsidiary of a controlling company. A controlling entity or a subsidiary of a controlling company controls a subsidiary when the controlling entity or the subsidiary of the controlling company is exposed, or has rights, to variable returns from its involvement with the subsidiary and has the ability to affect those returns through its power over the subsidiary.

#### 3) K-IFRS No.1111, Joint Arrangements

The Group has applied the amendments to K-IFRS No. 1111, Joint Arrangements since January 1, 2013. The standard classifies joint arrangements into two types joint operations and joint ventures. A joint operation is a joint arrangement whereby the parties that have joint control of the arrangement (i.e. joint operators) have rights to the assets, and obligations for the liabilities, relating to the arrangement. A joint venture is a joint arrangement whereby the parties that have joint control of the arrangement (i.e. joint operators) have rights to the assets, and obligations for the liabilities, relating to the arrangement. A joint venture is a joint arrangement whereby the parties that have joint control of the arrangement (i.e. joint ventures) have rights to the net assets of the arrangement. The standard requires a joint operator to recognize and measure the assets and liabilities (and recognize the related revenues and expenses) in relation to its interest in the arrangement in accordance with relevant IFRSs applicable to the particular assets, liabilities, revenues and expenses. The standard requires a joint venture to recognize an investment and to account for that investment using the equity method.

#### 4) K-IFRS No.1112, Disclosure of Interests in Other Entities

The Group has applied the amendments to K-IFRS No. 1112, Disclosure of Interests in Other Entities since January 1, 2013. The standard brings together into a single standard all the disclosure requirements about an entity s interests in subsidiaries, joint arrangements, associates and unconsolidated structured entities. The Group is currently assessing the disclosure requirements for interests in subsidiaries, interests in joint arrangements and associates and unconsolidated structured entities in comparison with the existing disclosures. The standard requires the disclosure of information about the nature, risks and financial effects of these interests.

#### 3. Significant Accounting Policies, Continued

(1) Changes in accounting policies, Continued

5) K-IFRS No. 1019, Employee Benefits

The Group has applied the amendments to K-IFRS No. 1019, Employee Benefits since January 1, 2013. The standard requires recognition of actuarial gains and losses immediately in other comprehensive income and to calculate expected return on plan assets based on the rate used to discount the defined benefit obligation.

#### 6) Amendments to K-IFRS No. 1113, Fair Value Measurement

The Group has applied the amendments to K-IFRS No. 1113, Fair Value Measurement since January 1, 2013. The standard defines fair value and a single framework for fair value, and requires disclosures about fair value measurements.

(2) Impact of changes in accounting policies

1) K-IFRS No.1110, Consolidated Financial Statements

In accordance with the transitional provision on K-IFRS No. 1110, the Group assessed control on investees as of January 1, 2013, the initial adoption date of the standard, and there have been no changes in subsidiaries upon adoption of the standard.

(3) New standards and interpretations not yet adopted

The following new standards, interpretations and amendments to existing standards have been published and are mandatory for the Group for annual periods beginning after January 1, 2013. The Group is in the process of evaluating the impact of these new standards, interpretations and amendments to the consolidated financial statements, if any, as of September 30, 2013.

#### 1) K-IFRS No. 1032, Financial Instruments: Presentation

The amendments clarified the application guidance related to offsetting a financial asset and a financial liability. The amendment is mandatorily effective for periods beginning on or after January 1, 2014 with earlier application permitted.

#### 4. Operating Segments

The Group s operating segments have been determined to be each business unit, for which the Group provides independent services and merchandise. The Group s reportable segments are: 1) cellular services, which include cellular voice service, wireless data service and wireless internet services, and 2) fixed-line telecommunication services, which include telephone services, internet services, and leased line services. All other operating segments, which include the Group s internet portal services and other immaterial operations, do not meet the quantitative thresholds to be considered reportable segments and are presented as Other.

(1) Details of the segment information as of and for the nine-month period ended September 30, 2013 are as follows:

(In millions of won)

| Fixed-line                                      |            |                   |           |            |               |              |  |
|---|------------|-------------------|-----------|------------|---------------|--------------|--|
|   | Cellular   | Telecommunication |           |            | Consolidation | Consolidated |  |
|   | Services   | services          | Other     | Sub-total  | adjustments   | amount       |  |
| Total revenue                                   | 10,760,819 | 2,173,316         | 1,251,228 | 14,185,363 | (1,878,150)   | 12,307,213   |  |
| Internal revenue                                | 872,517    | 445,725           | 559,908   | 1,878,150  | (1,878,150)   |              |  |
| External revenue                                | 9,888,302  | 1,727,591         | 691,320   | 12,307,213 |               | 12,307,213   |  |
| Depreciation and amortization                   | 1,493,938  | 390,975           | 91,056    | 1,975,969  |               | 1,975,969    |  |
| Operating income                                | 1,504,189  | 31,340            | (34,120)  | 1,501,409  |               | 1,501,409    |  |
| Finance income and costs, net                   |            |                   |           |            |               | (330,844)    |  |
| Gain related to investments in subsidiaries,    |            |                   |           |            |               |              |  |
| associates and joint ventures, net              |            |                   |           |            |               | 584,758      |  |
| Other non-operating income and expense, net     |            |                   |           |            |               | (312,731)    |  |
|   |            |                   |           |            |               |              |  |
| Profit from continuing operations before income |            |                   |           |            |               |              |  |
| tax   |            |                   |           |            |               | 1,442,592    |  |
| Total assets                                    | 22,831,074 | 3,119,903         | 3,163,101 | 29,114,078 | (3,180,600)   | 25,933,478   |  |
| Total liabilities                               | 9,595,320  | 1,871,875         | 905,828   | 12,373,023 | (222,548)     | 12,150,475   |  |

#### 4. Operating Segments, Continued

(2) Details of the segment information as of and for the nine-month period ended September 30, 2012 are as follows:

| (In | mill | lions | of | won) |
|-----|------|-------|----|------|
|-----|------|-------|----|------|

| Fixed-line                                      |            |                   |           |            |               |              |  |
|---|------------|-------------------|-----------|------------|---------------|--------------|--|
|   | Cellular   | Telecommunication |           |            | Consolidation | Consolidated |  |
|   | Services   | services          | Other     | Sub-total  | Adjustments   | amount       |  |
| Total revenue                                   | 10,763,934 | 2,206,565         | 1,092,333 | 14,062,832 | (2,077,134)   | 11,985,698   |  |
| Internal revenue                                | 965,481    | 560,536           | 551,117   | 2,077,134  | (2,077,134)   |              |  |
| External revenue                                | 9,798,453  | 1,646,029         | 541,216   | 11,985,698 |               | 11,985,698   |  |
| Depreciation and amortization                   | 1,248,116  | 433,990           | 80,352    | 1,762,458  |               | 1,762,458    |  |
| Operating income                                | 1,125,869  | 39,501            | 25,638    | 1,191,008  |               | 1,191,008    |  |
| Finance income and costs, net                   |            |                   |           |            |               | (184,867)    |  |
| Loss related to investments in subsidiaries,    |            |                   |           |            |               |              |  |
| associates and joint ventures, net              |            |                   |           |            |               | (41,007)     |  |
| Other non-operating income and expense, net     |            |                   |           |            |               | (91,374)     |  |
|   |            |                   |           |            |               |              |  |
| Profit from continuing operations before income |            |                   |           |            |               |              |  |
| tax   |            |                   |           |            |               | 873,760      |  |

| tax               |            |           |           |            |             | 8/3,760    |
|-------------------|------------|-----------|-----------|------------|-------------|------------|
| Total assets      | 23,116,767 | 3,372,434 | 3,349,851 | 29,839,052 | (3,780,556) | 26,058,496 |
| Total liabilities | 10,922,843 | 2,164,119 | 844,364   | 13,931,326 | (431,759)   | 13,499,567 |
|                   | <br>       |           |           |            |             |            |

Intersegment sales and purchases are conducted on an arms-length basis and eliminated on consolidation. Since there are no intersegment sales of inventory, there is no unrealized intersegment profit to be eliminated on consolidation. The Group principally operates its business in its domestic market in Korea and the amounts outside of Korea are immaterial, therefore no entity-wide geographical information is presented.

No single customer contributed 10% or more to the Group s total revenue for the nine-month periods ended September 30, 2013 and 2012.

#### 5. Restricted Deposits

.11.

Deposits which are restricted in use as of September 30, 2013 and December 31, 2012 are summarized as follows:

| (In millions of won)                |                    |                   |
|-------------------------------------|--------------------|-------------------|
|                                     | September 30, 2013 | December 31, 2012 |
| Short-term financial instruments(*) | 79,284             | 241,587           |
| Long-term financial instruments(*)  | 7,569              | 106               |
| Guarantee deposits                  | 40                 | 40                |
|                                     |                    |                   |
|                                     | 86,893             | 241,733           |

(\*) Financial instruments include charitable trust fund established by the Group (profits from this charitable fund are donated to charitable institutions and the funds cannot be withdrawn as of September 30, 2013) and guarantees for loans and other similar instruments.

#### 6. Trade and Other Receivables

(1) Details of trade and other receivables as of September 30, 2013 and December 31, 2012 are as follows:

| (In millions of won)                | September 30, 2013 |                              |                    |  |  |
|-------------------------------------|--------------------|------------------------------|--------------------|--|--|
|                                     | Gross<br>amount    | Allowances for<br>impairment | Carrying<br>amount |  |  |
| Current assets:                     |                    |                              |                    |  |  |
| Accounts receivable trade           | 2,506,775          | (233,978)                    | 2,272,797          |  |  |
| Short-term loans                    | 77,638             | (1,582)                      | 76,056             |  |  |
| Accounts receivable other           | 710,539            | (72,055)                     | 638,484            |  |  |
| Accrued income                      | 14,073             | (171)                        | 13,902             |  |  |
| Others                              | 2,670              |                              | 2,670              |  |  |
|                                     |                    |                              |                    |  |  |
|                                     | 3,311,695          | (307,786)                    | 3,003,909          |  |  |
| Non-current assets:                 |                    |                              |                    |  |  |
| Long-term loans                     | 84,962             | (28,761)                     | 56,201             |  |  |
| Guarantee deposits                  | 248,684            |                              | 248,684            |  |  |
| Long-term accounts receivable trade | 13,960             |                              | 13,960             |  |  |
|                                     |                    |                              |                    |  |  |
|                                     | 347,606            | (28,761)                     | 318,845            |  |  |
|                                     | .,                 |                              | - /                |  |  |
|                                     | 3,659,301          | (336,547)                    | 3,322,754          |  |  |

| (In millions of won)                | December 31, 2012 |                              |                    |  |
|-------------------------------------|-------------------|------------------------------|--------------------|--|
|                                     | Gross<br>Amount   | Allowances for<br>impairment | Carrying<br>amount |  |
| Current assets:                     |                   | -                            |                    |  |
| Accounts receivable trade           | 2,166,293         | (211,373)                    | 1,954,920          |  |
| Short-term loans                    | 86,789            | (1,881)                      | 84,908             |  |
| Accounts receivable other           | 639,386           | (57,288)                     | 582,098            |  |
| Accrued income                      | 8,857             | (142)                        | 8,715              |  |
| Others                              | 431               |                              | 431                |  |
|                                     |                   |                              |                    |  |
|                                     | 2,901,756         | (270,684)                    | 2,631,072          |  |
| Non-current assets:                 |                   |                              |                    |  |
| Long-term loans                     | 97,636            | (28,337)                     | 69,299             |  |
| Guarantee deposits                  | 236,242           |                              | 236,242            |  |
| Long-term accounts receivable trade | 15,024            | (1,647)                      | 13,377             |  |
|                                     |                   |                              |                    |  |
|                                     | 348,902           | (29,984)                     | 318,918            |  |
|                                     | ,                 |                              | ,                  |  |
|                                     | 3,250,658         | (300,668)                    | 2,949,990          |  |

(2) The movements in allowances for doubtful accounts of trade and other receivables during the nine-month periods ended September 30, 2013 and 2012 were as follows:

(In millions of won)

For the nine-month period ended 2013 2012

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| Balance at January 1    | 300,668  | 318,820  |
|-------------------------|----------|----------|
| Increase of bad debt    | 64,641   | 58,903   |
| Write-off               | (43,553) | (69,250) |
| Others(*)               | 14,791   | 19,926   |
|                         |          |          |
| Balance at September 30 | 336,547  | 328,399  |

(\*) Others include collection of receivables written-off, net exchange difference and changes in consolidation scope.

#### 6. Trade and Other Receivables, Continued

(3) Details of overdue but not impaired, and impaired trade and other receivables as of September 30, 2013 and December 31, 2012 are as follows:

| (In millions of won)            |                                     |             |           |             |  |
|---------------------------------|-------------------------------------|-------------|-----------|-------------|--|
|                                 | September<br>Accounts<br>receivable |             |           | 31, 2012    |  |
|                                 | -                                   | Other       | -         | Other       |  |
|                                 | trade                               | receivables | trade     | receivables |  |
| Neither overdue nor impaired    | 1,913,436                           | 940,361     | 1,589,911 | 976,882     |  |
| Overdue but not impaired        | 47,713                              | 1,285       | 38,590    | 1,588       |  |
| Impaired                        | 559,586                             | 196,920     | 552,816   | 90,871      |  |
|                                 |                                     |             |           |             |  |
|                                 | 2,520,735                           | 1,138,566   | 2,181,317 | 1,069,341   |  |
| Allowance for doubtful accounts | (233,978)                           | (102,569)   | (213,020) | (87,648)    |  |
|                                 |                                     |             |           |             |  |
|                                 | 2,286,757                           | 1,035,997   | 1,968,297 | 981,693     |  |

The Group establishes allowance for doubtful accounts based on the likelihood of recoverability of accounts receivable based on the aging of accounts receivables at the end of the period, past customer default experience and their credit status, and economic and industrial factors.

(4) The aging of overdue but not impaired accounts receivable as of September 30, 2013 and December 31, 2012 are as follows:

| (In millions of won) | Septemb             | September 30, 2013  |                     | December 31, 2012   |  |  |
|----------------------|---------------------|---------------------|---------------------|---------------------|--|--|
|                      | Accounts receivable | Accounts receivable | Accounts receivable | Accounts receivable |  |  |
|                      | -                   | -                   | -                   | -                   |  |  |
|                      | trade               | other               | trade               | other               |  |  |
| Less than 1 month    | 21,172              | 608                 | 4,067               | 171                 |  |  |
| $1 \sim 3$ months    | 5,624               | 403                 | 10,264              | 673                 |  |  |
| $3 \sim 6$ months    | 3,016               | 37                  | 10,507              | 101                 |  |  |
| More than 6 months   | 17,901              | 237                 | 13,752              | 643                 |  |  |
|                      |                     |                     |                     |                     |  |  |
|                      | 47,713              | 1,285               | 38,590              | 1,588               |  |  |

#### 7. Inventories

Details of inventories as of September 30, 2013 and December 31, 2012 are as follows:

(In millions of won)

| September 30, 2013  |                      |                    | December 31, 2012   |                      |                    |  |
|---------------------|----------------------|--------------------|---------------------|----------------------|--------------------|--|
| Write -             |                      |                    | Write -             |                      |                    |  |
| Acquisition<br>cost | down of<br>inventory | Carrying<br>amount | Acquisition<br>cost | down of<br>inventory | Carrying<br>amount |  |

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| Merchandise                | 171,709 | (2,004) | 169,705 | 230,640 | (1,784) | 228,856 |
|----------------------------|---------|---------|---------|---------|---------|---------|
| Finished goods             | 2,229   | (35)    | 2,194   | 3,525   | (962)   | 2,563   |
| Work in process            |         |         |         | 309     |         | 309     |
| Raw materials and supplies | 4,321   |         | 4,321   | 10,487  | (69)    | 10,418  |
|                            |         |         |         |         |         |         |
|                            | 178,259 | (2,039) | 176,220 | 244,961 | (2,815) | 242,146 |

#### 8. Investment Securities

(1) Details of short-term investment securities as of September 30, 2013 and December 31, 2012 are as follows:

| (In millions of won)                               |                    |                   |
|--|--------------------|-------------------|
|  | September 30, 2013 | December 31, 2012 |
| Beneficiary certificates(*)                        | 132,045            | 56,160            |
| Current portion of long-term investment securities | 3,634              | 3,967             |
|  | 135,679            | 60,127            |

- (\*) The distributions arising from beneficiary certificates as of September 30, 2013 were accounted for as accrued income.
  - (2) Details of long-term investment securities as of September 30, 2013 and December 31, 2012 are as follows:

| (In millions of won)                         |                    |                   |
|--|--------------------|-------------------|
|  | September 30, 2013 | December 31, 2012 |
| Equity securities:                           |                    |                   |
| Marketable equity securities                 | 551,308            | 584,035           |
| Unlisted equity securities                   | 88,204             | 99,643            |
| Equity investments                           | 264,124            | 223,370           |
| 1.2  |                    |                   |
|  | 903,636            | 907,048           |
| Debt securities:                             |                    |                   |
| Public bonds(*1)                             | 356                | 377               |
| Investment bonds(*2)                         | 46,108             | 50,254            |
|  |                    |                   |
|  | 46,464             | 50,631            |
|  |                    |                   |
| Total  | 950,100            | 957,679           |
| Less current portion of long-term investment |                    |                   |
| securities                                   | (3,634)            | (3,967)           |
|  |                    |                   |
| Long-term investment securities              | 946,466            | 953,712           |

(\*1) Details of maturity for the public bonds as of September 30, 2013 and December 31, 2012 are as follows:

| (In millions of won) |                    |                   |
|----------------------|--------------------|-------------------|
|                      | September 30, 2013 | December 31, 2012 |
| Less than 1 year     | 198                | 8                 |
| $1 \sim 5$ years     | 158                | 369               |
| -                    |                    |                   |
|                      | 356                | 377               |
|                      | 550                | 511               |

(\*2) The Group classified convertible bonds of NanoEnTek, Inc. (carrying amount as of September 30, 2013: W 17,743 million) as financial assets at fair value through profit or loss. The difference between acquisition cost and fair value is accounted for as finance income (loss).

#### 9. Assets and Liabilities Classified as Held for Sale

#### (1) Subsidiary

For the year ended December 31, 2012, the Group classified assets and liabilities of a subsidiary, SKY Property Mgmt. Ltd., as held for sale as a result of the Board of Directors decision on December 21, 2012 to dispose of the Group s ownership interests of 27% in the subsidiary in order to utilize the proceeds for new business opportunities.

Non-current assets and liabilities held for sale as of December 31, 2012 are as follows:

| (In millions of won)          |                   |
|-------------------------------|-------------------|
|                               | December 31, 2012 |
| Asset group held-for sale     | 773,413           |
| Current assets(*1)            | 69,094            |
| Non-current assets            | 704,319           |
| Long-term prepaid expense     | 486,439           |
| Investment property           | 186,682           |
| Property and equipment        | 1,566             |
| Other non-current assets      | 29,632            |
| Liability group held-for-sale | 294,305           |
| Current liabilities           | 51,069            |
| Non-current liabilities       | 243,236           |

(\*1) Cash and cash equivalents of 51,831 million which are included in current assets are recognized as cash outflows from investing activities in the statement of cashflows as the cash equivalents are expected to be recovered through the disposal of assets and liabilities held for sale.

As of December 31, 2012, the assets and liabilities classified as held for sale are measured at the lower of their carrying amount and fair value less cost to sell.

On January 11, 2013, the Group sold the Group s ownership interests of 27% accounted for as a non-current assets held for sale to SK Innovation Co., Ltd., a related party, and recognized a gain on disposal of a subsidiary of 140,689 million in profit or loss.

(2) Investments in associates

The Group entered into agreement to dispose of its ownership interests in SK Fans Co., Ltd., an associate, during the year ended December 31, 2012 and investment in the associate was reclassified to non-current assets held for sale after an impairment loss of 7,656 million was recognized.

Non-current assets held for sale relating to investment in associates as of September 30, 2013 and December 31, 2012 are as follows:

| (In millions of won)      |                    |                   |
|---------------------------|--------------------|-------------------|
|                           | September 30, 2013 | December 31, 2012 |
| Investments in associates | 2,143              | 2,143             |

#### 10. Business combination

(1) General information

In January 2013, the Parent Company acquired the ownership interest of 50% of SK Marketing & Company Co., Ltd., advertising and e-commerce agency, from SK Innovation Co., Ltd., a related party under common control, through additional purchase of shares and obtained the control over SK Marketing & Company Co., Ltd., and its subsidiary, M&Service Co., Ltd.

Prior to the acquisition, the Parent Company owns 50% ownership of SK Marketing & Company Co., Ltd. After obtaining the control over SK Marketing & Company Co., Ltd, the Parent Company acquired the shares of SK Planet Co., Ltd. by investing its ownership interest of 100% of SK Marketing & Company Co., Ltd. as a form of investment in kind. On February 1, 2013, SK Planet Co., Ltd. merged SK Marketing & Company Co., Ltd.

As the business combination occurred during the nine-month period ended September 30, 2013 was a business combination between entities under common control, the difference between the consideration and book value of net assets was recognized as capital deficit and other capital adjustments.

#### (2) Consideration paid and identifiable assets and liabilities transferred

| (In millions of won)   |           |
|--|-----------|
|  | Amount    |
| Consideration paid   |           |
| Cash and cash equivalents  | 190,605   |
| Investments in associates (carrying value)                       | 141,534   |
|  |           |
|  | 332,139   |
| Identifiable assets and liabilities transferred                  |           |
| Cash and cash equivalents  | 95,800    |
| Trade receivables  | 132,514   |
| Inventories  | 3,472     |
| Property and equipment, and intangible assets                    | 68,699    |
| Other assets   | 457,431   |
| Trade payables   | (150,014) |
| Other liabilities  | (337,617) |
|  |           |
|  | 270,285   |
|  |           |
| Amount recorded in capital surplus and other capital adjustments | 61,854    |

#### 11. Investments in Associates and Joint Ventures

(1) Investments in associates and joint ventures accounted for using the equity method as of September 30, 2013 and December 31, 2012 are as follows:

| (In millions of won)                                 |               | September 30, 2013 |           | December 31, 2012 |               |  |
|--|---------------|--------------------|-----------|-------------------|---------------|--|
|  | <b>a</b> .    | Ownership          | Carrying  | Ownership         | Carrying      |  |
| Investments in associates                            | Country       | percentage         | amount    | percentage        | amount        |  |
| SK Marketing & Company Co., Ltd.(*1)                 | Korea         |                    |           | 50.0              | 145,333       |  |
| SK China Company Ltd.(*2)                            | China         | 9.6                | 36,500    | 9.6               | 37,628        |  |
| SK USA, Inc.   | USA           | 9.0<br>49.0        | 3,986     | 49.0              | 4,580         |  |
| F&U Credit information Co., Ltd.                     | Korea         | 50.0               | 3,648     | 50.0              | 4,011         |  |
| Korea IT Fund(*3)                                    | Korea         | 63.3               | 230,945   | 63.3              | 230.016       |  |
| Loen Entertainment, Inc.(*2,4)                       | Korea         | 15.0               | 50,267    | 05.5              | 250,010       |  |
| JYP Entertainment Corporation(*5)                    | Korea         | 15.0               | 50,207    | 25.5              | 4,232         |  |
| Konan Technology                                     | Korea         | 29.5               | 4,143     | 29.5              | 4,835         |  |
| Etoos Co., Ltd. (*2)                                 | Korea         | 15.6               | 13,437    | 15.6              | 12,037        |  |
| Wave City Development Co., Ltd. (*2)                 | Korea         | 19.1               | 15,457    | 19.1              | 12,037        |  |
| HanaSK Card Co., Ltd.                                | Korea         | 49.0               | 377,609   | 49.0              | 378,457       |  |
|  |               |                    |           | 49.0<br>29.0      |               |  |
| Daehan Kanggun BcN Co., Ltd.                         | Korea         | 29.0               | 7,982     |                   | 7,982         |  |
| Candle Media Co., Ltd.                               | Korea         | 40.9               | 21,110    | 40.9              | 21,935        |  |
| NanoEnTek, Inc. (*2)                                 | Korea         | 9.3                | 9,265     | 9.3               | 9,276         |  |
| UNISK(Beijing) Information Technology Co., Ltd.      | China         | 49.0               | 7,502     | 49.0              | 6,589         |  |
| SK Industrial Development China Co. Ltd.             | Hong Kong     | 35.0               | 78,765    | 35.0              | 77,967        |  |
| Packet One Network                                   | Malaysia      | 27.0               | 88,704    | 28.2              | 88,389        |  |
| Mobile Money Venture, LLC                            | USA           | 50.0               | 793       | 50.0              | 826           |  |
| SK Technology Innovation Company                     | Cayman        | 49.0               | 59,907    | 49.0              | 63,559        |  |
| LightSquared Inc.(*2)                                | USA           | 3.3                |           | 3.3               |               |  |
| ViKi, Inc.(*6)                                       | USA           |                    |           | 26.3              | 15,667        |  |
| HappyNarae Co., Ltd.                                 | Korea         | 42.5               | 13,895    | 42.5              | 13,113        |  |
| SK hynix Inc.  | Korea         | 20.6               | 3,795,765 | 21.1              | 3,328,245     |  |
| SK MENA Investment B.V.                              | Netherlands   | 32.1               | 13,731    | 32.1              | 13,666        |  |
| SK Latin America Investment                          | Spain         | 32.1               | 13,731    | 32.1              | 13,685        |  |
| Gemini   | Singapore     | 20.0               | 3,943     | 20.0              | 7,139         |  |
| SKY Property Mgmt. Ltd.(*4)                          | Virgin Island | 33.0               | 238,937   |                   |               |  |
| Xinan Tianlong Science and Technology Co., Ltd. (*7) | China         | 49.0               | 26,982    |                   |               |  |
| TR Entertainment and others                          |               |                    | 138,193   |                   | 121,101       |  |
|  |               |                    |           |                   |               |  |
| Sub-total  |               |                    | 5,239,740 |                   | 4,610,268     |  |
| Sub-total  |               |                    | 5,259,740 |                   | 4,010,200     |  |
| • · · · • • • · · ·                                  |               |                    |           |                   |               |  |
| Investments in joint ventures                        |               |                    | 4 4 9 4 9 | <b>7</b> 0 0      | < 00 <b>7</b> |  |
| Dogus Planet, Inc.                                   | Turkey        | 50.0               | 16,068    | 50.0              | 6,005         |  |
| PT. Melon Indonesia                                  | Indonesia     | 49.0               | 3,460     | 49.0              | 4,447         |  |
| Television Media Korea Ltd.                          | Korea         | 51.0               | 9,187     | 51.0              | 11,757        |  |
| PT XL Planet Digital(*7)                             | Indonesia     | 50.0               | 21,419    |                   |               |  |
|  |               |                    |           |                   |               |  |
| Sub-total  |               |                    | 50,134    |                   | 22,209        |  |
|  |               |                    |           |                   |               |  |
| Total  |               |                    | 5,289,874 |                   | 4,632,477     |  |
| 1 0100   |               |                    | 5,207,074 |                   | 1,052,777     |  |

#### 11. Investments in Associates and Joint Ventures, Continued

- (\*1) SK Marketing & Company Co., Ltd. was merged into SK Planet Co., Ltd., a subsidiary of the Parent Company during the nine-month period ended September 30, 2013 (Note 10).
- (\*2) The Group classified the investments in SK China Company Ltd., Loen Entertainment, Inc., Etoos Co., Ltd., Wave City Development Co., Ltd., NanoEnTek, Inc. and LightSquared Inc. as investments in associates as the Group can exercise significant influence on these investees through participation of their board of directors even though the Group has less than 20% of equity interests in those investees.
- (\*3) Investment in Korea IT Fund was classified as investment in associates as the Group has less than 50% of voting rights, and therefore does not have control over Korea IT Fund under the agreement.
- (\*4) The Group reclassified investment in SKY Property Mgmt. Ltd. and Loen Entertainment, Inc. as investments in associates from subsidiaries due to partial disposal of its shares.
- (\*5) The Group de-recognized this investment during the nine-month period ended September 30, 2013 as this investee is an associate of Loen Entertainment, Inc., which was reclassified from subsidiaries to investment in associates upon the Group s partial disposal of its interest in Loen Entertainment, Inc.
- (\*6) The Group de-recognized this investment during the nine-month period ended September 30, 2013 upon disposal.
- (\*7) The Group newly acquired this investment during the nine-month period ended September 30, 2013.
  - (2) There is no joint venture listed publicly and the market price of investments in associates listed publicly as of September 30, 2013 and December 31, 2012 are as follows:

(In millions of won, except for share and per share data)

|                          |                        | September 30, 201 | 3         |                     | December 31, 201 | 2         |
|--------------------------|------------------------|-------------------|-----------|---------------------|------------------|-----------|
|                          | Market<br>value<br>per | Number of         | Market    | Market<br>value per | Number of        | Market    |
|                          | share                  | shares            | price     | share               | shares           | price     |
| Candle Media Co., Ltd.   | 994                    | 21,620,360        | 21,491    | 858                 | 21,620,360       | 18,550    |
| NanoEnTek, Inc.          | 4,285                  | 1,807,130         | 7,744     | 3,915               | 1,807,130        | 7,075     |
| SK hynix Inc.            | 30,250                 | 146,100,000       | 4,419,525 | 25,750              | 146,100,000      | 3,762,075 |
| Loen Entertainment, Inc. | 12,950                 | 3,793,756         | 49,129    |                     |                  |           |

#### 11. Investments in Associates and Joint Ventures, Continued

(3) The condensed financial information of the major investees as of and for the nine-month period ended September 30, 2013 and as of and for the year ended December 31, 2012 are as follows:

| (In millions of won)                     | won) As of and for the nine-month period ended September 30, 20 |                   |                        |                  |                |
|--|---|-------------------|------------------------|------------------|----------------|
|  |   | HanaSK            | SKY                    | _                | Packet         |
|  | SK hynix<br>Inc.  | Card Co.,<br>Ltd. | Property<br>Mgmt. Ltd. | Korea IT<br>Fund | One<br>Network |
| Current assets                           | 6,802,076   | 5,304,412         | 103,101                | 148,463          | 49,037         |
| Non-current assets                       | 13,735,214  | 209,656           | 705,986                | 216,342          | 223,058        |
| Current liabilities                      | 3,495,675   | 1,905,780         | 141,120                | ,                | 114,644        |
| Non-current liabilities                  | 4,727,911   | 2,938,288         | 167,024                |                  | 89,566         |
| Revenue                                  | 10,797,415  | 643,009           | 58,063                 | 7,432            | 81,200         |
| Profit (loss) from continuing operations | 2,083,710   | 781               | 8,884                  | 1,405            | (34,376)       |
| Other comprehensive income (loss)        | (219,424)   | 1,102             |                        |                  |                |
| Total comprehensive income (loss)        | 1,864,286   | 1,883             | 8,884                  | 1,405            | (34,376)       |

| (In millions of won)                     | As of an         | As of and for the year ended December 31, 2012<br>HanaSK |                  |                       |  |
|--|------------------|--|------------------|-----------------------|--|
|  | SK hynix<br>Inc. | Card Co.,<br>Ltd.  | Korea IT<br>Fund | Packet One<br>Network |  |
| Current assets                           | 5,313,573        | 7,888,008  | 195,164          | 46,872                |  |
| Non-current assets                       | 13,335,120       | 296,007  | 168,182          | 210,027               |  |
| Current liabilities                      | 4,441,180        | 259,659  | 6                | 143,936               |  |
| Non-current liabilities                  | 4,468,071        | 7,240,140  |                  | 80,896                |  |
| Revenue                                  | 10,162,210       | 1,012,772  | 19,444           | 110,152               |  |
| Profit (loss) from continuing operations | (158,795)        | (29,571)   | 5,820            | (42,830)              |  |
| Other comprehensive income (loss)        | (305,601)        | (2,653)  |                  | 2,259                 |  |
| Total comprehensive income (loss)        | (464,396)        | (32,224)   | 5,820            | (40,571)              |  |

#### 11. Investments in Associates and Joint Ventures, Continued

(4) The condensed financial information of joint ventures as of and for the nine-month period ended September 30, 2013 and as of and for the year ended December 31, 2012 are as follows:

| (In millions of won)                           | As of and for the nine-month period ended September 30, 2013<br>Television |                       |                        |                          |
|--|--|-----------------------|------------------------|--------------------------|
|  | Media Korea<br>Ltd.  | Dogus<br>Planet, Inc. | PT. Melon<br>Indonesia | PT XL Planet<br>Digitals |
| Current assets                                 | 19,171   | 31,478                | 7,845                  | 39,183                   |
| Cash and cash equivalents                      | 15,146   | 28,241                | 5,171                  | 38,500                   |
| Non-current assets                             | 5,503  | 8,501                 | 1,648                  | 879                      |
| Current liabilities                            | 6,814  | 7,647                 | 2,315                  | 2,259                    |
| Account payable, other payables and provisions | 6,701  | 7,509                 | 2,315                  | 2,259                    |
| Non-current liabilities                        | 317  | 194                   | 66                     |                          |
| Account payable, other payables and provisions |  | 103                   |                        |                          |
| Revenue  | 10,335   | 3,107                 | 5,419                  |                          |
| Depreciation and amortization                  | (8)  | (1,314)               | (108)                  | 2                        |
| Interest income                                | 304  | 1,315                 | 210                    | 82                       |
| Interest expense                               |  | (24)                  |                        | 1                        |
| Profit (loss) from continuing operations       | (4,983)  | (18,228)              | (551)                  | 3,968                    |
| Total comprehensive income (loss)              | (4,983)  | (18,228)              | (551)                  | 3,968                    |

| (In millions of won)                           | As of and for the year ended December 31, 20<br>Television |                       |                        |  |
|--|--|-----------------------|------------------------|--|
|  | Media Korea<br>Ltd.  | Dogus<br>Planet, Inc. | PT. Melon<br>Indonesia |  |
| Current assets                                 | 22,449   | 7,735                 | 7,770                  |  |
| Cash and cash equivalents                      | 10,562   | 6,085                 | 6,882                  |  |
| Non-current assets                             | 6,056  | 7,349                 | 2,265                  |  |
| Current liabilities                            | 5,724  | 2,970                 | 832                    |  |
| Account payable, other payables and provisions | 5,323  | 2,631                 | 821                    |  |
| Non-current liabilities                        | 199  | 104                   | 78                     |  |
| Account payable, other payables and provisions |  | 104                   |                        |  |
| Revenue  | 12,115   |                       | 1,218                  |  |
| Depreciation and amortization                  | (2,886)  | (864)                 | (442)                  |  |
| Interest income                                | 758  | 539                   | 418                    |  |
| Loss from continuing operations                | (6,873)  | (4,494)               | (572)                  |  |
| Total comprehensive loss                       | (6,873)  | (4,494)               | (572)                  |  |

#### 11. Investments in Associates and Joint Ventures, Continued

(5) Details of changes in investments in associates and joint ventures accounted for using the equity method for the nine-month periods ended September 30, 2013 and 2012 are as follows:

| (In millions of won)                            |                      | For the nine-                  | month period                    | ended Septem                 | ber 30, 2013                    |                |
|---|----------------------|--------------------------------|---------------------------------|------------------------------|---------------------------------|----------------|
|   | Beginning<br>balance | Acquisition<br>and<br>disposal | Share of<br>profits<br>(losses) | comprehe-<br>nsive<br>income | Other<br>increase<br>(decrease) | Ending balance |
| Investments in associates                       |                      |                                |                                 |                              |                                 |                |
| SK Marketing & Company Co., Ltd.(*1)            | 145,333              |                                | (3,955)                         | 155                          | (141,533)                       |                |
| SK China Company Ltd.                           | 37,628               |                                | (9,189)                         | 8,061                        |                                 | 36,500         |
| SK USA, Inc.                                    | 4,580                |                                | (630)                           | 36                           |                                 | 3,986          |
| F&U Credit information Co., Ltd.                | 4,011                |                                | 21                              | (384)                        |                                 | 3,648          |
| Korea IT Fund                                   | 230,016              |                                | 890                             | 39                           |                                 | 230,945        |
| Loen Entertainment, Inc.(*2)                    |                      |                                |                                 |                              | 50,267                          | 50,267         |
| JYP Entertainment Corporation(*3)               | 4,232                |                                | 999                             | 58                           | (5,289)                         |                |
| Konan Technology                                | 4,835                |                                | (692)                           |                              |                                 | 4,143          |
| Etoos Co., Ltd.                                 | 12,037               |                                | 1,400                           |                              |                                 | 13,437         |
| Wave City Development Co., Ltd.                 |                      |                                |                                 |                              |                                 |                |
| HanaSK Card Co., Ltd.                           | 378,457              |                                | (1,373)                         | 525                          |                                 | 377,609        |
| Daehan Kanggun BcN Co., Ltd.                    | 7,982                |                                |                                 |                              |                                 | 7,982          |
| Candle Media Co., Ltd.                          | 21,935               |                                | (912)                           | 87                           |                                 | 21,110         |
| NanoEnTek, Inc.                                 | 9,276                |                                | (14)                            | 3                            |                                 | 9,265          |
| UNISK(Beijing) Information Technology Co., Ltd. | 6,589                |                                | 782                             | 131                          |                                 | 7,502          |
| SK Industrial Development China Co., Ltd.       | 77,967               |                                | (635)                           | 1,433                        |                                 | 78,765         |
| Packet One Network                              | 88,389               |                                | 1,156                           | (841)                        |                                 | 88,704         |
| Mobile Money Venture, LLC                       | 826                  |                                | (20)                            |                              | (13)                            | 793            |
| SK Technology Innovation Company                | 63,559               |                                | (3,999)                         | 347                          |                                 | 59,907         |
| LightSquared Inc.                               |                      |                                |                                 |                              |                                 |                |
| ViKi, Inc.(*4)                                  | 15,667               | (14,636)                       | (995)                           | (36)                         |                                 |                |
| HappyNarae Co., Ltd.                            | 13,113               |                                | 781                             | 1                            |                                 | 13,895         |
| SK hynix Inc.                                   | 3,328,245            |                                | 453,042                         | 14,478                       |                                 | 3,795,765      |
| SK MENA Investment B.V.                         | 13,666               |                                |                                 | 65                           |                                 | 13,731         |
| SK Latin America Investment                     | 13,685               |                                | (287)                           | 333                          |                                 | 13,731         |
| Gemini  | 7,139                |                                | (3,213)                         | 17                           |                                 | 3,943          |
| SKY Property Mgmt. Ltd.(*2)                     |                      |                                | 4,229                           | 2,005                        | 232,703                         | 238,937        |
| Xinan Tianlong Science and Technology Co., Ltd. |                      | 26,982                         |                                 |                              |                                 | 26,982         |
| TR Entertainment and others                     | 121,100              | 23,681                         | (5,795)                         | 216                          | (1,009)                         | 138,193        |
| Sub-total                                       | 4,610,267            | 36,027                         | 431,591                         | 26,729                       | 135,126                         | 5,239,740      |
| Investments in joint ventures                   |                      |                                |                                 |                              |                                 |                |
| Dogus Planet, Inc.                              | 6,006                | 21,428                         | (9,115)                         | (2,251)                      |                                 | 16,068         |
| PT. Melon Indonesia                             | 4,447                |                                | (326)                           | (661)                        |                                 | 3,460          |
| Television Media Korea Ltd.                     | 11,757               |                                | (2,570)                         |                              |                                 | 9,187          |
| PT XL Planet Digital                            |                      | 19,713                         | 1,706                           |                              |                                 | 21,419         |
| Sub-total                                       | 22,210               | 41,141                         | (10,305)                        | (2,912)                      |                                 | 50,134         |
| Total   | 4,632,477            | 77,168                         | 421,286                         | 23,817                       | 135,126                         | 5,289,874      |

#### 11. Investments in Associates and Joint Ventures, Continued

- (\*1) The entity was merged into SK Planet Co., Ltd., a subsidiary of the Parent Company during the nine-month period ended September 30, 2013 (Note 10).
- (\*2) The Group reclassified the investments in Loen Entertainment, Inc., and SKY Property Mgmt. Ltd. as investments in associates during the nine-month period ended September 30, 2013.
- (\*3) Investment in JYP Entertainment Corporation was de-recognized as Loen Entertainment, Inc., which controls JYP Entertainment Corporation, was classified from investments in subsidiaries to investments in associates.
- (\*4) De-recognized upon disposal during the nine-month period ended September 30, 2013.

| (In millions of won)                       | For the nine-month period ended September 30, 2012<br>Other |                                |                                 |                              |                         |                                 |                   |
|--|---|--------------------------------|---------------------------------|------------------------------|-------------------------|---------------------------------|-------------------|
|  | Beginning<br>balance  | Acquisition<br>and<br>Disposal | Share of<br>profits<br>(losses) | compre-<br>hensive<br>income | Impair-<br>ment<br>loss | Other<br>increase<br>(decrease) | Ending<br>balance |
| Investments in associates                  |   | -                              |                                 |                              |                         |                                 |                   |
| SK Marketing & Company Co., Ltd.           | 128,320   |                                | 10,963                          | (1,134)                      |                         |                                 | 138,149           |
| SK China Company Ltd.                      | 48,488  |                                | 69                              | (5,513)                      |                         |                                 | 43,044            |
| SK USA, Inc.                               | 4,534   |                                | 328                             | (85)                         |                         |                                 | 4,777             |
| F&U Credit information Co., Ltd.           | 3,565   |                                | 1,700                           |                              |                         |                                 | 5,265             |
| Korea IT Fund                              | 230,980   |                                | (3,502)                         | 320                          |                         | (750)                           | 227,048           |
| JYP Entertainment Corporation              | 4,008   |                                | 351                             | (58)                         |                         |                                 | 4,301             |
| Konan Technology                           | 4,760   |                                | (644)                           |                              |                         |                                 | 4,116             |
| Etoos Co., Ltd.                            | 13,928  |                                | (828)                           |                              |                         |                                 | 13,100            |
| Wave City Development Co., Ltd.            | 1,124   |                                | (1,124)                         |                              |                         |                                 |                   |
| HanaSK Card Co., Ltd.                      | 396,553   |                                | (10,758)                        | (1,566)                      |                         |                                 | 384,229           |
| Candle Media Co., Ltd.                     | 11,814  | 5,854                          | 4,160                           | 308                          |                         | 47                              | 22,183            |
| NanoEnTek, Inc.                            | 10,470  |                                | (1,010)                         | 93                           |                         |                                 | 9,553             |
| UNISK(Beijing) Information Technology Co., |   |                                |                                 |                              |                         |                                 |                   |
| Ltd.                                       | 5,886   |                                | 1,021                           | (380)                        |                         |                                 | 6,527             |
| Packet One Network                         | 103,409   |                                | (13,473)                        | 844                          |                         |                                 | 90,780            |
| Mobile Money Venture, LLC                  | 983   |                                | (77)                            |                              |                         | (29)                            | 877               |
| SK Technology Innovation Company           | 75,974  |                                | (3,368)                         | (26)                         |                         |                                 | 72,580            |
| LightSquared Inc.                          | 49,441  |                                | (10,571)                        | 1,513                        | (40,383)                |                                 |                   |
| SK hynix Inc.                              |   | 3,374,725                      | (29,550)                        | (8,830)                      |                         |                                 | 3,336,345         |
| SK MENA Investment B.V.                    |   | 14,485                         | 16                              | (240)                        |                         |                                 | 14,261            |
| SK Latin America Investment                |   | 14,243                         |                                 |                              |                         |                                 | 14,243            |
| Gemini                                     |   | 6,108                          |                                 |                              |                         |                                 | 6,108             |
| TR Entertainment and others                | 269,780   | 42,565                         | (4,623)                         | (2,443)                      |                         | (1,401)                         | 303,878           |
|  |   |                                |                                 |                              |                         |                                 |                   |
| Sub-total                                  | 1,364,017   | 3,457,980                      | (60,920)                        | (17,197)                     | (40,383)                | (2,133)                         | 4,701,364         |
| Investments in joint ventures              | , ,   |                                |                                 |                              |                         |                                 | , ,               |
| PT. Melon Indonesia                        | 5,326   |                                | (469)                           | (411)                        |                         |                                 | 4,446             |
| Television Media Korea Ltd.                | 15,262  |                                | (2,831)                         | . /                          |                         |                                 | 12,431            |
|  |   |                                |                                 |                              |                         |                                 |                   |
| Sub-total                                  | 20,588  |                                | (3,300)                         | (411)                        |                         |                                 | 16,877            |
| Total                                      | 1,384,605   | 3,457,980                      | (64,220)                        | (17,608)                     | (40,383)                | (2,133)                         | 4,718,241         |

#### 11. Investments in Associates and Joint Ventures, Continued

(6) As the Group discontinued the application of the equity method due to the carrying amount of the Group s share being reduced to zero, the unrecognized accumulated equity losses as of September 30, 2013 are as follows:

| (In millions of won)                  | Unreal                   | lized loss  |                          | zed change in<br>equity |
|---------------------------------------|--------------------------|-------------|--------------------------|-------------------------|
|                                       | Period ended             |             | Period ended             |                         |
|                                       | September<br>30,<br>2013 | Accumulated | September<br>30,<br>2013 | Accumulated             |
| ULand Company Limited                 |                          | 1,703       |                          | 127                     |
| Wave City Development Co., Ltd.       | (1,035)                  | 714         |                          |                         |
| Cyworld Holdings Hong Kong and others |                          | 2,937       |                          | 334                     |
|                                       | (1,035)                  | 5,354       |                          | 461                     |

# 12. Property and Equipment

#### (1) Property and equipment as of September 30, 2013 and December 31, 2012 are as follows:

| (In millions of won)     | Acquisition<br>cost | September :<br>Accumulated<br>depreciation | 30, 2013<br>Accumulated<br>impairment<br>loss | Carrying<br>amount | December 31,<br>2012<br>Carrying<br>Amount |
|--------------------------|---------------------|--|---|--------------------|--|
| Land                     | 722,662             | •  |   | 722,662            | 704,908                                    |
| Buildings                | 1,410,341           | (542,602)                                  |   | 867,739            | 886,371                                    |
| Structures               | 697,508             | (343,727)                                  |   | 353,781            | 363,484                                    |
| Machinery                | 24,194,958          | (17,903,593)                               | (1,698)                                       | 6,289,667          | 6,316,192                                  |
| Other                    | 1,427,089           | (913,480)                                  | (761)   | 512,848            | 637,212                                    |
| Construction in progress | 641,734             |  |   | 641,734            | 804,552                                    |
|                          | 29,094,292          | (19,703,402)                               | (2,459)                                       | 9,388,431          | 9,712,719                                  |

(2) Changes in property and equipment for the nine-month periods ended September 30, 2013 and 2012 are as follows:

| (In millions of won) | For the nine-month period ended September 30, 2013 |                  |          |           |                   |                |                   |  |
|----------------------|--|------------------|----------|-----------|-------------------|----------------|-------------------|--|
|                      | Change of<br>consolida-                            |                  |          |           |                   |                |                   |  |
|                      | Beginning<br>balance                               | Acquisi-<br>tion | Disposal | Transfer  | Deprecia-<br>tion | tion           | Ending<br>balance |  |
| Land                 | 704,908  | 6,696            | (24)     | 5,994     | uon               | scope<br>5,088 | 722,662           |  |
| Buildings            | 886.371  | 165              | (136)    | 11,216    | (33,848)          | 3,971          | 867,739           |  |
| Structures           | 363,484  | 8,577            | (7)      | 7,037     | (25,310)          |                | 353,781           |  |
| Machinery            | 6,316,192  | 270,163          | (9,231)  | 1,190,378 | (1,478,874)       | 1,039          | 6,289,667         |  |

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| Other                    | 637,212   | 616,902   | (2,463)  | (641,619) | (100,278)   | 3,094  | 512,848   |
|--------------------------|-----------|-----------|----------|-----------|-------------|--------|-----------|
| Construction in progress | 804,552   | 470,656   | (13,008) | (628,981) |             | 8,515  | 641,734   |
|                          | 9,712,719 | 1,373,159 | (24,869) | (55,975)  | (1,638,310) | 21,707 | 9,388,431 |

#### 12. Property and Equipment, Continued

| (In millions of won)     |                      |                  | For th   | e nine-month pe | eriod ended Sept  | ember 30, 201      | 2                                 |  |                |
|--------------------------|----------------------|------------------|----------|-----------------|-------------------|--------------------|-----------------------------------|--|----------------|
|                          | Beginning<br>balance | Acquisi-<br>tion | Disposal | Transfer        | Deprecia-<br>tion | Impair-<br>ment(*) | Classified<br>as held<br>for sale | Change of<br>consolida-<br>tion<br>scope | Ending balance |
| Land                     | 730,361              | 569              | (1,052)  | 5,740           |                   |                    | (42,727)                          |  | 692,891        |
| Buildings                | 989,078              | 1,020            | (1,040)  | 5,594           | (39,251)          |                    | (65,539)                          |  | 889,862        |
| Structures               | 301,115              | 30,854           | (4)      | 15,305          | (25,226)          |                    | (111)                             |  | 321,933        |
| Machinery                | 5,493,572            | 299,541          | (3,469)  | 1,518,874       | (1,295,597)       | (108,026)          |                                   |  | 5,904,895      |
| Other                    | 711,461              | 1,122,986        | (11,712) | (1,145,313)     | (92,539)          | (449)              |                                   | (1,555)                                  | 582,879        |
| Construction in progress | 805,411              | 689,782          | (810)    | (803,898)       |                   | (10,062)           |                                   |  | 680,423        |
|                          | 9,030,998            | 2,144,752        | (18,087) | (403,698)       | (1,452,613)       | (118,537)          | (108,377)                         | (1,555)                                  | 9,072,883      |

(\*) The Group recognized W 108,899 million of impairment loss on property and equipment in relation to the discontinuance of the Digital Multimedia Broadcasting service and included the amount in profit (loss) from discontinued operation.

#### 13. Investment Property

(1) Investment property as of September 30, 2013 and December 31, 2012 are as follows:

#### (In millions of won)

|           |                     | September 30, 2013       |                    | December 31,<br>2012 |
|-----------|---------------------|--------------------------|--------------------|----------------------|
|           | Acquisition<br>cost | Accumulated depreciation | Carrying<br>amount | Carrying<br>amount   |
| Land      | 2,846               |                          | 2,846              | 12,638               |
| Buildings | 15,632              | (2,607)                  | 13,025             | 14,841               |
|           | 18,478              | (2,607)                  | 15,871             | 27,479               |

(2) Changes in investment property for the nine-month periods ended September 30, 2013 and 2012 are as follows:

| (In millions of won) | For the nine-month period ended September 30, 20 |          |              |         |  |
|----------------------|--|----------|--------------|---------|--|
|                      | Beginning  |          |              | Ending  |  |
|                      | balance  | Transfer | Depreciation | balance |  |
| Land                 | 12,638   | (9,792)  |              | 2,846   |  |
| Buildings            | 14,841   | (830)    | (986)        | 13,025  |  |
|                      | 27,479   | (10,622) | (986)        | 15,871  |  |

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| (In millions of won) | For the nine-month period ended September 30, 2012 |          |              |               |         |  |
|----------------------|--|----------|--------------|---------------|---------|--|
|                      |  |          |              | Classified as |         |  |
|                      | Beginning  |          |              | held for      | Ending  |  |
|                      | balance  | Transfer | Depreciation | sale          | balance |  |
| Land                 | 23,153   | 278      |              | (10,737)      | 12,694  |  |
| Buildings            | 247,933  | (9,264)  | (6,267)      | (22,723)      | 209,679 |  |
|                      | 271,086  | (8,986)  | (6,267)      | (33,460)      | 222,373 |  |

# 14. Goodwill

(1) Goodwill as of September 30, 2013 and December 31, 2012 are as follows:

| (In millions of won)                                       |                       |                      |
|--|-----------------------|----------------------|
|  | September 30,<br>2013 | December 31,<br>2012 |
| Goodwill related to acquisition of Shinsegi Telecomm, Inc. | 1,306,236             | 1,306,236            |
| Goodwill related to acquisition of SK Broadband Co., Ltd.  | 358,443               | 358,443              |
| Other goodwill   | 68,582                | 79,804               |
|  |                       |                      |
|  | 1,733,261             | 1,744,483            |

(2) Details of changes in goodwill for the nine-month periods ended September 30, 2013 and 2012 are as follows:

| (In millions of won)          | For the nine-mon<br>September 30,<br>2013 | nth period ended<br>September 30,<br>2012 |
|-------------------------------|---|---|
| Beginning balance             | 1,744,483                                 | 1,749,933                                 |
| Change of consolidation scope | 1,253                                     | (9,685)                                   |
| Impairment loss on goodwill   | (9,982)                                   |   |
| Other decrease                | (2,493)                                   | (99)                                      |
|                               | 1,733,261                                 | 1,740,149                                 |

# 15. Intangible Assets

(1) Intangible assets as of September 30, 2013 and December 31, 2012 are as follows:

| (In millions of won)  | September 30, 2013  |                          |                        |                    |                    |
|-----------------------|---------------------|--------------------------|------------------------|--------------------|--------------------|
|                       | Acquisition<br>cost | Accumulated depreciation | Accumulated impairment | Carrying<br>amount | Carrying<br>amount |
| Frequency use rights  | 3,033,879           | (1,299,177)              | -                      | 1,734,702          | 1,693,868          |
| Land use rights       | 45,595              | (30,887)                 |                        | 14,708             | 16,062             |
| Industrial rights     | 87,018              | (27,783)                 |                        | 59,235             | 60,104             |
| Development costs     | 171,664             | (148,672)                | (11,930)               | 11,062             | 13,420             |
| Facility usage rights | 143,387             | (83,157)                 |                        | 60,230             | 65,340             |
| Customer relations    | 53,087              | (35,626)                 |                        | 17,461             | 48,886             |
| Memberships(*1)       | 129,120             |                          | (732)                  | 128,388            | 118,954            |
| Other(*2)             | 2,416,222           | (1,727,592)              | (6,876)                | 681,754            | 673,024            |
|                       |                     |                          |                        |                    |                    |
|                       | 6,079,972           | (3,352,894)              | (19,538)               | 2,707,540          | 2,689,658          |

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- (\*1) Memberships are classified as intangible assets with indefinite useful life and are not amortized.
- (\*2) Other intangible assets consist of computer software and usage rights to a research facility which the Group built and donated to a university and the Group in turn is given rights-to-use for a definite number of years.

(In millions of won)

# 15. Intangible Assets, Continued

(2) Details of changes in intangible assets for the nine-month periods ended September 30, 2013 and 2012 are as follows:

| (                       | For the nine-month period ended September 30, 2013 |             |           |          |           |         |            |           |
|-------------------------|--|-------------|-----------|----------|-----------|---------|------------|-----------|
|                         |  |             |           | -        | _         |         | Change of  |           |
|                         |  |             |           |          |           |         | consolida- |           |
|                         | Beginning  |             |           |          | Amortiza- | Impair- | tion       | Ending    |
|                         | balance  | Acquisition | Disposal  | Transfer | tion      | ment    | scope      | balance   |
| Frequency use rights(*) | 1,693,868  | 1,046,833   | (814,213) |          | (191,786) |         |            | 1,734,702 |
| Land use rights         | 16,062   | 3,823       | (269)     |          | (4,908)   |         |            | 14,708    |
| Industrial rights       | 60,104   | 2,137       | (75)      |          | (2,809)   |         | (122)      | 59,235    |
| Development costs       | 13,420   | 409         |           |          | (4,057)   | (851)   | 2,141      | 11,062    |
| Facility usage rights   | 65,340   | 1,179       | (75)      |          | (6,214)   |         |            | 60,230    |
| Customer relations      | 48,886   | 295         |           |          | (31,720)  |         |            | 17,461    |
| Memberships             | 118,954  | 2,763       | (997)     |          |           |         | 7,668      | 128,388   |
| Other                   | 673,024  | 67,075      | (903)     | 152,193  | (220,916) | (628)   | 11,909     | 681,754   |
|                         | 2,689,658  | 1,124,514   | (816,532) | 152,193  | (462,410) | (1,479) | 21,596     | 2,707,540 |

(\*) The Group newly acquired 1.8GHz frequency use rights through auction for the nine-month period ended September 30, 2013 and returned the existing 1.8GHz frequency use rights as partial consideration in connection with the new acquisition. The Group recognized W 199,613 million of loss on disposal of property and equipment and intangible assets with regard to this transaction.

For the nine-month period ended September 30, 2012

| (In | mill | lions | of | won) |
|-----|------|-------|----|------|
|-----|------|-------|----|------|

|                       | Beginning |             |          | ·        | Amortiza- | Impair-  | Change of<br>consolida-<br>tion | Ending    |
|-----------------------|-----------|-------------|----------|----------|-----------|----------|---------------------------------|-----------|
|                       | balance   | Acquisition | Disposal | Transfer | tion      | ment(*)  | scope                           | balance   |
| Frequency use rights  | 1,889,102 | 16,660      |          |          | (145,834) | (2,907)  |                                 | 1,757,021 |
| Land use rights       | 19,327    | 3,167       | (80)     |          | (5,195)   |          |                                 | 17,219    |
| Industrial rights     | 59,473    | 4,045       |          | 599      | (3,333)   | (6)      | (48)                            | 60,730    |
| Development costs     | 20,961    | 1,832       |          |          | (5,211)   |          |                                 | 17,582    |
| Facility usage rights | 69,491    | 681         | (92)     | 13       | (6,095)   |          |                                 | 63,998    |
| Customer relations    | 141,819   | 249         |          |          | (68,178)  |          |                                 | 73,890    |
| Memberships           | 117,711   | 3,325       | (3,848)  |          |           |          | (784)                           | 116,404   |
| Other                 | 677,919   | 62,579      | (3,003)  | 122,237  | (216,309) | (9,260)  | (1,709)                         | 632,454   |
|                       | 2,995,803 | 92,538      | (7,023)  | 122,849  | (450,155) | (12,173) | (2,541)                         | 2,739,298 |

# 15. Intangible Assets, Continued

- (\*) The Group recognized W12,101 million of impairment loss on intangible assets in relation to the frequency use rights of the discontinuance of Digital Multimedia Broadcasting service and included the amount in gain (loss) from discontinued operations.
  - (3) The carrying amount and residual useful lives of major intangible assets as of September 30, 2013 are as follows:

#### (In millions of won)

|                | Amount    | Description                      | Commencement<br>of depreciation | Completion of<br>depreciation | Depreciation<br>method |
|----------------|-----------|----------------------------------|---------------------------------|-------------------------------|------------------------|
| W-CDMA license |           | Frequency use rights relating to | •                               | •                             |                        |
|                | 318,171   | W-CDMA service                   | Dec. 2003                       | Dec. 2016                     |                        |
| W-CDMA license |           | Frequency use rights relating to |                                 |                               |                        |
|                | 53,011    | W-CDMA service                   | Oct. 2010                       | Dec. 2016                     |                        |
| 800MHz license |           | Frequency use rights relating to |                                 |                               | Straight-line          |
|                | 314,216   | CDMA and LTE service             | Jul. 2011                       | Jun. 2021                     | method                 |
| 1.8GHz license |           | Frequency use rights relating to |                                 |                               |                        |
|                | 1,036,365 | LTE service                      | Sep. 2013                       | Dec. 2021                     |                        |
| WiBro license  | 12,939    | WiBro service                    | Mar. 2012                       | Mar. 2019                     |                        |
|                |           |                                  |                                 |                               |                        |

1,734,702

#### 16. Borrowings and Debentures

(1) Short-term borrowings as of September 30, 2013 and December 31, 2012 are as follows:

#### (In millions of won)

|                                    | Lender                    | Annual<br>interest rate<br>(%) | September 30,<br>2013 | December 31,<br>2012 |
|------------------------------------|---------------------------|--------------------------------|-----------------------|----------------------|
| Commercial Paper                   | Korea Exchange Bank, etc. | 2.69 ~ 3.10                    | 80,000                | 130,000              |
| Short-term borrowings (Korean won) | Kookmin Bank, etc.        | 3.65 ~ 6.20                    | 500                   | 470,245              |
|                                    |                           |                                | 80,500                | 600,245              |

# 16. Borrowings and Debentures, Continued

(2) Long-term borrowings as of September 30, 2013 and December 31, 2012 are as follows:

| (In millions of won and | l thousands of | U.S. dollars) |
|-------------------------|----------------|---------------|
|-------------------------|----------------|---------------|

| Lender  | Annual interest<br>rate (%) | Maturity      | September 30,<br>2013 | December 31,<br>2012 |
|---|-----------------------------|---------------|-----------------------|----------------------|
| Bank of Communications (*)                          | 6M Libor + 0.29             | Oct. 10, 2013 | 32,268                | 32,133               |
|   |                             |               | (USD 30,000)          | (USD 30,000)         |
| Bank of China (*)                                   | 6M Libor + 0.29             | Oct. 10, 2013 | 21,512                | 21,422               |
|   |                             |               | (USD 20,000)          | (USD 20,000)         |
| DBS Bank (*)  | 6M Libor + 0.29             | Oct. 10, 2013 | 26,890                | 26,778               |
|   |                             |               | (USD 25,000)          | (USD 25,000)         |
| SMBC (*)  |                             | 0 / 10 2012   | 26,890                | 26,778               |
|   | 6M Libor + 0.29             | Oct. 10, 2013 | (USD 25,000)          | (USD 25,000)         |
| Kookmin Bank and 13 others                          | 4.48                        | Feb. 14, 2015 | (USD 25,000)          | 350,000              |
| Korea Development Bank                              | 2.89                        | Jun. 17, 2013 |                       | 1,762                |
| Korea Development Bank                              | 2.84                        | Jun. 16, 2014 | 2,471                 | 4,942                |
| Shinhan Bank  | 2.84                        | Jun. 15, 2015 | 5,993                 | 8,561                |
| Kookmin Bank  | 2.84                        | Jun. 15, 2016 | 8,937                 | 9,749                |
| Kookmin Bank  | 2.84                        | Mar. 15, 2017 | 5,996                 | 5,996                |
| Kookmin Bank  | 2.84                        | Mar. 15, 2018 | 8,600                 |                      |
|   |                             |               |                       |                      |
| Sub-total   |                             |               | 139,557               | 488,121              |
| Less present value discount on long-term borrowings |                             |               |                       | (1,667)              |
|   |                             |               |                       |                      |
|   |                             |               | 139,557               | 486,454              |
| Less current portion of long-term borrowings        |                             |               | (117,705)             | (117,217)            |
| Long-term borrowings                                |                             |               | 21,852                | 369,237              |

(\*) As of September 30, 2013, 6M Libor rate is 0.44%.

# 16. Borrowings and Debentures, Continued

(3) Debentures as of September 30, 2013 and December 31, 2012 are as follows:

(In millions of won, thousands of U.S. dollars and thousands of other currencies)

|                                   | Purpose          | Maturity | Annual interest<br>rate (%) | September 30,<br>2013 | December 31,<br>2012 |
|-----------------------------------|------------------|----------|-----------------------------|-----------------------|----------------------|
| Unsecured private bonds           | Refinancing fund | 2016     | 5.00                        | 200,000               | 200,000              |
| Unsecured private bonds           |                  | 2013     | 4.00                        | 200,000               | 200,000              |
| Unsecured private bonds           |                  | 2014     | 5.00                        | 200,000               | 200,000              |
| Unsecured private bonds           | Other fund       | 2015     | 5.00                        | 200,000               | 200,000              |
| Unsecured private bonds           |                  | 2018     | 5.00                        | 200,000               | 200,000              |
| Unsecured private bonds           |                  | 2013     | 6.92                        | 250,000               | 250,000              |
| Unsecured private bonds           |                  | 2016     | 5.54                        | 40,000                | 40,000               |
| Unsecured private bonds           |                  | 2016     | 5.92                        | 230,000               | 230,000              |
| Unsecured private bonds           | Operating fund   | 2016     | 3.95                        | 110,000               | 110,000              |
| Unsecured private bonds           | r e              | 2021     | 4.22                        | 190,000               | 190,000              |
| Unsecured private bonds           | Operating and    | 2019     | 3.24                        | 170,000               | 170,000              |
| Unsecured private bonds           | refinancing fund | 2022     | 3.30                        | 140,000               | 140,000              |
| Unsecured private bonds           | U                | 2032     | 3.45                        | 90,000                | 90,000               |
| Unsecured private bonds           | Operating fund   | 2023     | 3.03                        | 230,000               |                      |
| Unsecured private bonds           | 1 0              | 2033     | 3.22                        | 130,000               |                      |
| Unsecured private bonds(*1)       |                  | 2014     | 4.86                        | 20,000                | 20,000               |
| Unsecured private bonds(*1)       |                  | 2015     | 4.62                        | 10,000                | 10,000               |
| Unsecured private bonds(*2)       |                  | 2013     | 3.99                        | 150,000               | 150,000              |
| Unsecured private bonds(*2)       |                  | 2014     | 4.53                        | 290,000               | 290,000              |
| Unsecured private bonds(*2)       |                  | 2014     | 4.40                        | 100,000               | 100,000              |
| Unsecured private bonds(*2)       |                  | 2015     | 4.09                        | 110,000               | 110,000              |
| Unsecured private bonds(*2)       |                  | 2015     | 4.14                        | 110,000               | 110,000              |
| Unsecured private bonds(*2)       |                  | 2017     | 4.28                        | 100,000               | 100,000              |
| Unsecured private bonds(*2)       |                  | 2015     | 3.14                        | 130,000               | 130,000              |
| Unsecured private bonds(*2)       |                  | 2017     | 3.27                        | 120,000               | 120,000              |
| Foreign global bonds              |                  | 2027     | 6.63                        | 430,240               | 428,440              |
| 6.6                               |                  |          |                             | (USD 400,000)         | (USD 400,000)        |
| Exchangeable bonds(*5,6)          | Refinancing fund | 2014     | 1.75                        | 338,594               | 405,678              |
| 6                                 | 6                |          |                             | (USD 220,797)         | (USD 332,528)        |
| Floating rate notes(*3)           | Operating fund   | 2014     | 3M Libor + 1.60             | 268,900               | 267,775              |
| 8                                 | 1 0              |          |                             | (USD 250,000)         | (USD 250,000)        |
| Floating rate notes(*4)           |                  | 2014     | SOR rate + 1.20             | 55,617                | 56,906               |
|                                   |                  |          |                             | (SGD 65,000)          | (SGD 65,000)         |
| Swiss unsecured private bonds     |                  | 2017     | 1.75                        | 356,298               | 351,930              |
| r                                 |                  |          |                             | (CHF 300,000)         | (CHF 300,000)        |
| Foreign global bonds              |                  | 2018     | 2.13                        | 752,920               | 749,770              |
| 88                                |                  |          |                             | (USD 700,000)         | (USD 700,000)        |
| Australia unsecured private bonds |                  | 2017     | 4.75                        | 300,222               | (002 /00,000)        |
| r                                 |                  |          |                             | (AUD 300,000)         |                      |
| Floating rate notes(*3)           |                  | 2020     | 3M Libor + 0.88             | 322,680               |                      |
| <i>o ···· ·····(·)</i>            |                  |          |                             | (USD 300,000)         |                      |
|                                   |                  |          |                             | (222 200,000)         |                      |
| Sub-total                         |                  |          |                             | 6,545,471             | 5,620,499            |
| Less discounts on bonds           |                  |          |                             | (39,322)              | (43,500)             |

| Less discounts on bonds       | (3),322)    | (15,500)  |
|-------------------------------|-------------|-----------|
|                               |             |           |
|                               | 6,506,149   | 5,576,999 |
| Less current portion of bonds | (1,347,874) | (597,779) |

5,158,275 4,979,220

### 16. Borrowings and Debentures, Continued

- (\*1) Unsecured private bonds were issued by SK Telink Co., Ltd., a subsidiary of the Parent Company.
- (\*2) Unsecured private bonds were issued by SK Broadband Co, Ltd., a subsidiary of the Parent Company.
- (\*3) As of September 30, 2013, 3M Libor rate is 0.25%.
- (\*4) As of September 30, 2013, SOR rate is 0.21%.
- (\*5) As of September 30, 2013, exchangeable bonds are classified as financial liabilities at fair value through profit or loss.
- (\*6) On April 7, 2009, the Company issued exchangeable bonds with a maturity of five years in the principal amount of USD332,528,000 for USD326,397,463 with a coupon rate of 1.75%.

The Company may redeem the principal amount after three years from the issuance date if the market price exceeds 130% of the exchange price during a predetermined period. The exchange right may be exercised during the period from May 18, 2009 to March 24, 2014.

Exchange of notes to common shares may be prohibited under the Telecommunications Law or other legal restrictions which restrains foreign governments, individuals and entities from owning more than 49% of the Company s voting stock. If such 49% ownership limitation is violated due to the exercise of exchange rights, the Company will pay the bond holder a cash settlement which will be determined at the average price of one day after a holder exercises its exchange right or the weighted average price for the following five or twenty business days. Unless either previously redeemed or exchanged, the notes are redeemable at 100% of the principal amount at maturity.

As of September 30, 2013, accumulated principal amount claimed for exchange is USD120,901,000. During the nine-month period ended September 30, 2013, exchange of bonds in the principal amount of USD120,901,000 were claimed and the Group granted 880,557 shares of treasury stock. The Company recognized 40,422 million of financial costs in relation to the exchanged bonds for the nine-month period ended September 30, 2013.

In accordance with a resolution of the general shareholder s meeting on March 22, 2013 and a resolution of the Board of Directors meeting on July 25, 2013, the exchange price has changed from 197,760 to 189,121 and the number of common shares that can be exchanged was changed from 1,480,404 shares to 1,548,029 shares based on number of shares unexchanged, due to the payment of periodic and interim dividends.

As of September 30, 2013, fair value of the exchangeable bonds is USD314,795,162 and the exchange price is 189,121. The exchange price could be adjusted with the exchange rate of 1,383.40 per USD1. In addition, the number of common shares that can be exchanged as of September 30, 2013 is 1,548,029 shares.

#### 17. Long-term Payables - other

(1) Long-term payables as of September 30, 2013 and December 31, 2012 are as follows:

| (In millions of won)                               | September 30,<br>2013 | December 31,<br>2012 |
|--|-----------------------|----------------------|
| Payables related to acquisition of W-CDMA licenses | 824,492               | 705,605              |
| Other(*)   | 10,899                | 9,903                |
|  | 835,391               | 715,508              |

(\*) Other includes vested compensation claims of employees who have rendered long-term service, etc.

(2) As of September 30, 2013 and December 31, 2012, long-term payables consist of payables related to acquisition of W-CDMA licenses for 2.1GHz, 800MHZ, 1.8GHz and 2.3GHz frequency and other details are as follows:

| (In millions of won)                                 |                     |                    | Annual effective     |                       |                      |
|--|---------------------|--------------------|----------------------|-----------------------|----------------------|
|  | Period of repayment | Coupon<br>rate(*1) | interest<br>rate(*2) | September<br>30, 2013 | December<br>31, 2012 |
| 2.1GHz   | 2012~2014           | 3.58%              | 5.89%                | 17,533                | 35,067               |
| 800MHz   | 2013~2015           | 3.51%              | 5.69%                | 138,833               | 208,250              |
| 2.3GHz   | 2014~2016           | 3.00%              | 5.80%                | 8,650                 | 8,650                |
| 1.8GHz   | 2012~2021           | 2.43~3.00%         | 4.84~5.25%           | 942,675               | 671,625              |
|  |                     |                    |                      | 1,107,691             | 923,592              |
| Present value discount on long-term payables - other |                     |                    |                      | (77,444)              | (60,021)             |
|  |                     |                    |                      | 1,030,247             | 863,571              |
| Current portion of long-term payables other          |                     |                    |                      | (205,755)             | (157,966)            |
| Carrying amount at September 30, 2013                |                     |                    |                      | 824,492               | 705,605              |

(\*1) The Group applied an annual interest rate equal to the previous year average lending rate of public funds financing account less 1%.

(\*2) The Group estimated the discount rate based on its credit ratings and corporate bond yield rate as there is no market interest rate available for long-term payables-other.

(2) The repayment schedule of long-term payables - other as of September 30, 2013 is as follows:

| (In millions of won) |         |
|----------------------|---------|
|                      | Amount  |
| 2014                 | 207,667 |
| 2015                 | 190,134 |
| 2016                 | 120,718 |
| 2017 and thereafter  | 589,172 |

1,107,691

## 18. Provisions

Change in provisions for the nine-month periods ended September 30, 2013 and 2012 are as follows:

(In millions of won)

|                               | Fo<br>Beginning | or the nine-m | onth period en | ded Septem | ber 30, 201 | 3<br>Ending |         | otember 30,<br>013 |
|-------------------------------|-----------------|---------------|----------------|------------|-------------|-------------|---------|--------------------|
|                               | balance         | Increase      | Utilization    | Reversal   | Others      | balance     | Current | Non-current        |
| Provision for handset subsidy | 353,383         | 5,581         | (264,036)      |            |             | 94,928      | 88,042  | 6,886              |
| Provision for restoration     | 39,895          | 3,404         | (363)          | (3,785)    | 940         | 40,091      | 10,943  | 29,148             |
| Other provisions              | 590             |               | (89)           | (17)       | (56)        | 428         |         | 428                |
|                               |                 |               |                |            |             |             |         |                    |
|                               | 393,868         | 8,985         | (264,488)      | (3,802)    | 884         | 135,447     | 98,985  | 36,462             |

# (In millions of won)

| (In mations of work)          | Fo                   | or the nine-m | onth period en | ded Septem | ber 30, 201 | 2                 |         | otember 30,<br>012 |
|-------------------------------|----------------------|---------------|----------------|------------|-------------|-------------------|---------|--------------------|
|                               | Beginning<br>balance | Increase      | Utilization    | Reversal   | Others      | Ending<br>balance | Current | Non-current        |
| Provision for handset subsidy | 762,238              | 272,869       | (538,804)      | ite er bur | oulors      | 496,303           | 373,044 | 123,259            |
| Provision for restoration     | 36,378               | 2,477         | (468)          |            | 7,226       | 45,613            | 7,525   | 38,088             |
| Other provisions              | 943                  | 25            | (244)          | (87)       | (118)       | 519               | 64      | 455                |
|                               |                      |               |                |            |             |                   |         |                    |
|                               | 799,559              | 275,371       | (539,516)      | (87)       | 7,108       | 542,435           | 380,633 | 161,802            |

The Group has provided handset subsidy for the subscribers who purchase handsets on an installment basis and recognized provision for handset subsidy in accordance with the payment duration as of period end.

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# **19.** Finance Lease Liabilities

# (1) Finance Lease

The Group has leased telecommunication equipment under the finance lease agreement with Cisco Capital Korea and display equipment under the finance lease agreement with Hana Capital. Finance lease liabilities as of September 30, 2013 and December 31, 2012 are as follows:

| (In millions of won)                                   |                       |                      |
|--|-----------------------|----------------------|
|  | September 30,<br>2013 | December 31,<br>2012 |
| Finance Lease Liabilities                              |                       |                      |
| Current portion of long-term finance lease liabilities | 19,773                | 19,904               |
| Long-term finance lease liabilities                    | 8,428                 | 22,036               |
|  |                       |                      |
|  | 28,201                | 41,940               |

The Group s related interest and principal as of September 30, 2013 and December 31, 2012 are as follows:

| (In millions of won)                                   | September<br>Minimum | September 30, 2013<br>Minimum |                             | 31, 2012         |
|--|----------------------|-------------------------------|-----------------------------|------------------|
|  | lease<br>payment     | Present<br>value              | Minimum<br>lease<br>payment | Present<br>value |
| Less than 1 year                                       | 20,708               | 19,773                        | 21,375                      | 19,904           |
| 1~5 years  | 8,641                | 8,428                         | 22,744                      | 22,036           |
| Sub-total  | 29,349               | 28,201                        | 44,119                      | 41,940           |
| Current portion of long-term finance lease liabilities |                      | (19,773)                      |                             | (19,904)         |
| Long-term finance lease liabilities                    |                      | 8,428                         |                             | 22,036           |

#### (2) Operating Lease

The Group entered into operating lease and sublease agreements in relation to rented office space and the expected future lease payments and lease revenues are as follows:

| (In millions of won) | Lease    | Lease    |
|----------------------|----------|----------|
|                      | payments | revenues |
| Less than 1 year     | 27,771   | 1,050    |
| 1~5 years            | 76,842   | 1,074    |
| More than 5 years    | 68,837   | 1,090    |
|                      |          |          |
|                      | 173,450  | 3,214    |

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#### (3) Sales and Leaseback

For the year ended December 31, 2012, the Group disposed a portion of its property and equipment and investment property, and entered into lease agreements with respect to those assets. This sale and leaseback transaction is considered as an operating lease and expected future lease payments and lease revenues are explained in Note 19-(2).

#### 20. Defined Benefit Liabilities

(1) Details of defined benefit liabilities as of September 30, 2013 and December 31, 2012 are as follows:

| (In millions of won)                         | September 30,<br>2013 | December 31,<br>2012 |
|--|-----------------------|----------------------|
| Present value of defined benefit obligations | 309,686               | 244,866              |
| Fair value of plan assets                    | (172,179)             | (158,345)            |
|  | 137,507               | 86,521               |

(2) Principal actuarial assumptions as of September 30, 2013 and December 31, 2012 are as follows:

|  | September 30,<br>2013           | December 31,<br>2012 |
|--|---------------------------------|----------------------|
| Discount rate for defined benefit obligations                              | 3.28% ~ 4.75%                   | 3.28% ~ 4.75%        |
| Expected rate of salary increase   | 3.00% ~ 5.81%                   | 3.00% ~ 5.81%        |
| count rate for defined benefit obligation is determined based on the Group | s credit ratings and vield rate | of corporate bonds w |

Discount rate for defined benefit obligation is determined based on the Group s credit ratings and yield rate of corporate bonds with similar maturities for estimated payment term of defined benefit obligation. Expected rate of salary increase is determined based on the Group s historical promotion index, inflation rate and salary increase ratio in accordance with salary agreement.

(3) Changes in defined benefit obligations for the nine-month periods ended September 30, 2013 and 2012 are as follows:

| (In millions of won)                           | For the nine-month period ended |               |  |
|--|---------------------------------|---------------|--|
|  | September 30,                   | September 30, |  |
|  | 2013                            | 2012          |  |
| Beginning balance                              | 244,866                         | 188,120       |  |
| Current service cost                           | 66,040                          | 56,242        |  |
| Interest cost                                  | 6,704                           | 6,269         |  |
| Remeasurement - Adjustment based on experience | 4,519                           | 6,503         |  |
| Benefit paid                                   | (28,555)                        | (32,388)      |  |
| Others(*)                                      | 16,112                          | (2,672)       |  |
|  |                                 |               |  |
| Ending balance                                 | 309,686                         | 222,074       |  |

(\*) Others include liabilities of 14,703 million transferred due to business combination, (4,141) million for changes in consolidation scope and transfer to construction in progress during the nine-month period ended September 30, 2013 and effects of changes in consolidation scope of (4,185) million in relation to the disposal of Ntreev Soft Co., Ltd. during the nine-month period ended September 30, 2012.

#### 20. Defined Benefit Liabilities, Continued

(4) Changes in plan assets for the nine-month periods ended September 30, 2013 and 2012 are as follows:

| (In millions of won)                              | For the nine-month period ended |               |  |
|---|---------------------------------|---------------|--|
|   | September 30,                   | September 30, |  |
|   | 2013                            | 2012          |  |
| Beginning balance                                 | 158,345                         | 102,179       |  |
| Expected return on plan assets                    | 4,585                           | 2,818         |  |
| Remeasurement factor of plan assets               | 1,040                           | 801           |  |
| Contributions by employer directly to plan assets | 8,606                           | 5,597         |  |
| Benefit paid                                      | (11,674)                        | (6,351)       |  |
| Others(*)   | 11,277                          | (135)         |  |
|   |                                 |               |  |
| Ending balance                                    | 172,179                         | 104,909       |  |

- (\*) Others include assets of 14,334 million transferred due to business combination and effects of changes in consolidation scope of (3,074) million during the nine-month period ended September 30, 2013.
  - (5) Expenses recognized in profit and loss for the nine-month periods ended September 30, 2013 and 2012 are as follows:

| (In millions of won) | For the nine-month peri |                       |  |
|----------------------|-------------------------|-----------------------|--|
|                      | September 30,<br>2013   | September 30,<br>2012 |  |
| Current service cost | 66,040                  | 56,242                |  |
| Interest cost, net   | 2,119                   | 3,451                 |  |
|                      | 68,159                  | 59,693                |  |

The above costs are recognized in labor cost, research and development, or capitalized into construction-in-progress.

(6) Details of plan assets as of September 30, 2013 and December 31, 2012 are as follows:

| (In millions of won)                   |                       |                      |
|--|-----------------------|----------------------|
|  | September 30,<br>2013 | December 31,<br>2012 |
| Equity instruments                     | 1,485                 | 1,221                |
| Debt instruments                       | 46,520                | 34,269               |
| Short-term financial instruments, etc. | 124,174               | 122,855              |
|  |                       |                      |
|  | 172,179               | 158,345              |

Actual return on plan assets for the nine-month periods ended September 30, 2013 and 2012 amounted to 5,625 million and 3,619 million, respectively.

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# 21. Derivative Instruments

(1) Currency swap contracts under cash flow hedge accounting as of September 30, 2013 are as follows:

| Borrowing date | Hedged item   | Hedged risk                            | Contract type                  | Financial institution        | Duration of<br>contract |
|----------------|---|--|--------------------------------|------------------------------|-------------------------|
| Oct. 10, 2006  | Floating-to-fixed cross currency interest rate swap (U.S. dollar denominated long-term borrowings | Foreign currency risk and the interest | Currency interest<br>rate swap | Credit Agricole<br>Corporate | Oct. 10, 2006 ~         |
|                | face value of USD100,000,000)   | rate risk                              | Ĩ                              | & Investment<br>Bank         | Oct. 10, 2013           |
| Jul. 20, 2007  | Fixed-to-fixed cross currency swap (U.S. dollar   | Foreign currency                       | Currency swap                  | Morgan                       | Jul. 20, 2007 ~         |
|                | denominated bonds face value of USD400,000,000)   | risk                                   |                                | Stanley and                  | Jul. 20, 2027           |
|                |   |  |                                | five other                   |                         |
|                |   |  |                                | banks                        |                         |
| Dec. 15, 2011  | Floating-to-fixed cross currency interest rate swap   | Foreign currency                       | Currency interest              | DBS Bank and                 | Dec. 15, 2011 ~         |
|                | (U.S. dollar denominated bonds face value of USD250,000,000)                                      | risk and the interest<br>rate risk     | rate swap                      | Citi Bank                    | Dec. 12, 2014           |
| Dec. 15, 2011  | Floating-to-fixed cross currency interest rate swap   | Foreign currency                       | Currency interest              | United                       | Dec. 15, 2011 ~         |
|                | (Singapore dollar denominated bonds face value of SGD65,000,000)                                  | risk and the interest<br>rate risk     | rate swap                      | Overseas Bank                | Dec. 12, 2014           |
| Jun. 12, 2012  | Fixed-to-fixed cross currency swap (Swiss Franc   | Foreign currency                       | Currency swap                  | Citibank and                 | Jun. 12, 2012 ~         |
|                | denominated bonds face value of CHF300,000,000)   | risk                                   |                                | five other<br>banks          | Jun. 12, 2017           |
| Nov. 1, 2012   | Fixed-to-fixed cross currency swap (U.S. dollar   | Foreign currency                       | Currency swap                  | Barclays and                 | Nov. 1, 2012~           |
|                | denominated bonds face value of USD700,000,000)   | risk                                   |                                | nine other<br>banks          | May. 1, 2018            |
| Jan. 17, 2013  | Fixed-to-fixed cross currency swap (Australia   | Foreign currency                       | Currency swap                  | <b>BNP</b> Paribas           | Jan. 17, 2013 ~         |
|                | dollar denominated bonds face value of AUD300,000,000)  | risk                                   |                                | and three other banks        | Nov. 17, 2017           |
| Mar. 7, 2013   | Floating-to-fixed cross currency interest rate swap   | Foreign currency                       | Currency interest              | DBS Bank                     | Mar. 7, 2013 ~          |
|                | (U.S. dollar denominated bonds face value of USD300,000,000)                                      | risk and the interest<br>rate risk     | rate swap                      |                              | Mar. 7, 2020            |
|                |   |  |                                |                              |                         |

# 21. Derivative Instruments, Continued

(2) As of September 30, 2013, fair values of the above derivatives recorded in assets or liabilities and details of derivative instruments are as follows:

Fair value

(In millions of won and thousands of foreign currencies)

|   | Fair value<br>Cash flow hedge                                      |               |  |                |                                   |           |
|---|--|---------------|--|----------------|-----------------------------------|-----------|
| Hedged item   | Accumulated<br>gain<br>(loss) on<br>valuation<br>of<br>derivatives | Tax<br>effect | Accumulated<br>foreign<br>currency<br>translation<br>gain (loss) | Others<br>(*1) | Held<br>for<br>trading<br>purpose | Total     |
| Current assets:   |  |               | g ()   | ( -)           | P P                               |           |
| Floating-to-fixed cross currency interest rate swap<br>(U.S. dollar denominated long-term borrowings face value of<br>USD100,000,000) | (1,778)  | (68)          | 12,760   |                |                                   | 10,914    |
| Convertible bonds (available-for-sale securities) (Korean won   |  |               |  |                | 10.1                              | 10.1      |
| denominated bonds face value of 50,000 million)   |  |               |  |                | 491                               | 491       |
| Non-current assets:   |  |               |  |                |                                   |           |
| Fixed-to-fixed cross currency swap<br>(U.S. dollar denominated bonds face value of USD400,000,000)                                    | (40,166)   | (12,823)      | (26,855)   | 129,806        |                                   | 49,962    |
| Floating-to-fixed cross currency interest rate swap   | (40,100)   | (12,025)      | (20,055)   | 129,000        |                                   | +),)02    |
| (U.S. dollar denominated bonds face value of USD300,000,000)  | 5,878  | 1,876         | (2,389)  |                |                                   | 5,365     |
|   | -,   | -,            | (_,= ;= ;= ; )   |                |                                   | -,        |
| Total assets  |  |               |  |                |                                   | 66,732    |
| Non-current liabilities:  |  |               |  |                |                                   |           |
| Floating-to-fixed cross currency interest rate swap   |  |               |  |                |                                   |           |
| (Singapore dollar denominated bonds face value of   |  |               |  |                |                                   |           |
| SGD65,000,000)  | 21   | 7             | (1,838)  |                |                                   | (1,810)   |
| Floating-to-fixed cross currency interest rate swap   |  |               |  |                |                                   |           |
| (U.S. dollar denominated bonds face value of USD250,000,000)  | 6,206  | 1,981         | (20,548)   |                |                                   | (12,361)  |
| Fixed-to-fixed cross currency swap  |  |               |  |                |                                   |           |
| (Swiss Franc denominated bonds face value of  |  | (2.000)       |  |                |                                   |           |
| CHF300,000,000)   | (9,417)  | (3,006)       | (7,205)  |                |                                   | (19,628)  |
| Fixed-to-fixed cross currency swap  | (11.45.4)  | (2(57))       | (10.269)   |                |                                   | (25, 470) |
| (U.S. dollar denominated bonds face value of USD700,000,000)  | (11,454)   | (3,657)       | (10,368)   |                |                                   | (25,479)  |
| Fixed-to-fixed cross currency swap<br>(Australia dollar denominated bonds face value of   |  |               |  |                |                                   |           |
| AUD300,000,000)   | 6.432  | 2,054         | (35,167)   |                |                                   | (26,681)  |
| 102300,000,000)   | 0,452  | 2,054         | (33,107)   |                |                                   | (20,001)  |
| Total liabilities   |  |               |  |                |                                   | (85,959)  |

(\*1) Cash flow hedge accounting has been applied to the relevant contract from May 12, 2010. Others represent gain on valuation of currency swap incurred prior to the application of hedge accounting and was recognized through profit or loss prior to the year ended December 31, 2012.

(\*2) Fair value of the conversion option of convertible bonds held by SK Communications Co., Ltd., a subsidiary, amounting to 491 million was accounted for as derivative financial assets.

# 22. Share Capital and Capital Surplus and Other Capital Adjustments

The Parent Company s outstanding share capital consists entirely of common stock with a par value of 500. The number of authorized, issued and outstanding common shares and capital surplus and other capital adjustments as of September 30, 2013 and December 31, 2012 are as follows:

| (In millions of won, except for share data)    |                       |                      |
|--|-----------------------|----------------------|
|  | September 30,<br>2013 | December 31,<br>2012 |
| Authorized shares                              | 220,000,000           | 220,000,000          |
| Issued shares(*1)                              | 80,745,711            | 80,745,711           |
| Share capital                                  |                       |                      |
| Common stock                                   | 44,639                | 44,639               |
| Capital surplus and other capital adjustments: |                       |                      |
| Paid-in surplus                                | 2,915,887             | 2,915,887            |
| Treasury stock                                 | (2,218,379)           | (2,410,451)          |
| Loss on disposal of treasury stock             | (20,399)              | (18,855)             |
| Hybrid bond(Note 24)                           | 398,518               |                      |
| Others(*2)                                     | (839,320)             | (775,464)            |
|  |                       |                      |
|  | 236,307               | (288,883)            |

(\*1) During the years ended December 31, 2003, 2006 and 2009, the Parent Company retired 7,002,235 shares, 1,083,000 shares and 448,000 shares, respectively, of treasury stock which reduced its retained earnings before appropriation in accordance with the Korean Commercial Law. As a result, the Parent Company s outstanding shares have decreased without change in the share capital.

(\*2) Others primarily consist of net losses on disposals of businesses and the excess of the consideration paid by the Group over the carrying values of net assets acquired from common control transactions with entities within the control of the Ultimate Controlling Entity.

There were no changes in share capital for the nine-month period ended September 30, 2013 and the year ended December 31, 2012. Changes in number of shares outstanding for the nine-month periods ended September 30, 2013 and 2012 are as follows:

| (In shares)                | For the nine-month period ended       |                   |                       |                  |                   |                       |
|----------------------------|---------------------------------------|-------------------|-----------------------|------------------|-------------------|-----------------------|
|                            | September 30, 2013 September 30, 2012 |                   |                       | 2                |                   |                       |
|                            | Issued<br>shares                      | Treasury<br>stock | Outstanding<br>shares | Issued<br>shares | Treasury<br>stock | Outstanding<br>shares |
| Beginning issued shares    | 80,745,711                            | 11,050,712        | 69,694,999            | 80,745,711       | 11,050,712        | 69,694,999            |
| Disposal of treasury stock |                                       | (880,557)         | 880,557               |                  |                   |                       |
| Ending issued shares       | 80,745,711                            | 10,170,155        | 70,575,556            | 80,745,711       | 11,050,712        | 69,694,999            |

### 23. Treasury Stock

The Parent Company acquired treasury stock to provide stock dividends, merge with Shinsegi Telecom, Inc. and SK IMT Co, Ltd., increase shareholder value and to stabilize its stock prices when needed.

In addition, the Parent Company granted 880,557 shares of treasury stock for 192,072 million from May 14, 2013 to June 28, 2013 as a result of exercise of exchange rights by the holders of exchangeable bonds.

Treasury stock as of September 30, 2013 and December 31, 2012 are as follows:

| (In millions of won, shares) | September 30,<br>2013 | December 31,<br>2012 |
|------------------------------|-----------------------|----------------------|
| Number of shares             | 10,170,155            | 11,050,712           |
| Amount                       | 2,218,379             | 2,410,451            |

#### 24. Hybrid Bond

The Parent Company issued hybrid bond at face amount on June 7, 2013 and details as of September 30, 2013 are as follows:

(In millions of won)

|                     | Туре                      | Issuance date | Maturity         | Annual<br>interest<br>rate (%) | Amount  |
|---------------------|---------------------------|---------------|------------------|--------------------------------|---------|
| Private hybrid bond | Blank coupon unguaranteed |               |                  |                                |         |
|                     | subordinated bond         | June 7, 2013  | June 7, 2073(*1) | 4.21(*2)                       | 400,000 |
| Issuance costs      |                           |               |                  |                                | (1,482) |
|                     |                           |               |                  |                                | 398,518 |

Hybrid bond issued by the Parent Company is classified as equity as there is no contractual obligation for delivery of financial assets to the bond holders.

(\*1) The Parent Company has a right to extend the maturity under the same issuance terms without any notice or announcement. The Parent Company also has the right to defer interest payment at its sole discretion.

(\*2) Annual interest rate is adjusted after five years from the issuance date.

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#### 25. Retained Earnings

(1) Retained earnings as of September 30, 2013 and December 31, 2012 are as follows:

| (In millions of won)                        |               |              |
|---|---------------|--------------|
| •   | September 30, | December 31, |
|   | 2013          | 2012         |
| Appropriated:                               |               |              |
| Legal reserve                               | 22,320        | 22,320       |
| Reserve for research & manpower development | 155,767       | 220,000      |
| Reserve for business expansion              | 9,376,138     | 9,106,138    |
| Reserve for technology development          | 2,271,300     | 1,901,300    |
|   |               |              |
|   | 11,825,525    | 11,249,758   |
| Unappropriated                              | 959,603       | 874,899      |
|   |               |              |
|   | 12,785,128    | 12,124,657   |

#### (2) Legal reserve

The Korean Commercial Code requires the Parent Company to appropriate as a legal reserve at least 10% of cash dividends paid for each accounting period until the reserve equals 50% of outstanding share capital. The legal reserve may not be utilized for cash dividends, but may only be used to offset a future deficit, if any, or may be transferred to share capital.

#### (3) Reserve for research & manpower development

Reserve for research and manpower development were appropriated in order to recognize certain tax deductible benefits through the early recognition of future expenditure for tax purposes. These reserves will be reversed from appropriated and retained earnings in accordance with the relevant tax laws. Such reversal will be included in taxable income in the year of reversal.

#### 26. Reserves

(1) Details of reserves as of September 30, 2013 and December 31, 2012 are as follows:

#### (In millions of won)

|   | September 30,<br>2013 | December 31,<br>2012 |
|---|-----------------------|----------------------|
| Net change in unrealized fair value of available-for-sale financial |                       |                      |
| assets  | 182,611               | 207,063              |
| Net change in other comprehensive income of investments in          |                       |                      |
| associates and joint ventures                                       | (150,676)             | (175,044)            |
| Net change in unrealized fair value of derivatives                  | (39,104)              | (46,652)             |
| Foreign currency translations differences for foreign operations    | (11,012)              | (11,003)             |
|   |                       |                      |
|   | (18,181)              | (25,636)             |

# 26. Reserves, Continued

(2) Change in reserves for the nine-month periods ended September 30, 2013 and 2012 are as follows:

| (In millions of won)          | Net change in<br>unrealized fair<br>value of<br>available-for-<br>sale financial<br>assets | Net change in<br>other compre-<br>hensive<br>income<br>of investment in<br>associates and<br>joint ventures | Net change<br>in<br>unrealized<br>fair value of<br>derivatives | Foreign currency<br>translation<br>differences for<br>foreign<br>operations | Total    |
|-------------------------------|--|---|--|---|----------|
| Balance at January 1, 2012    | 354,951  | (93,599)  | (25,100)   | 23,812  | 260,064  |
| Changes                       | (48,567)   | (17,831)  | (16,508)   | (16,691)  | (99,597) |
| Tax effect                    | 11,566   | 219   | 3,548  |   | 15,333   |
| Balance at September 30, 2012 | 317,950  | (111,211)   | (38,060)   | 7,121   | 175,800  |
| Balance at January 1, 2013    | 207,063  | (175,044)   | (46,652)   | (11,003)  | (25,636) |
| Changes                       | (31,221)   | 23,817  | 9,958  | (9)   | 2,545    |
| Tax effect                    | 6,769  | 551   | (2,410)  |   | 4,910    |
| Balance at September 30, 2013 | 182,611  | (150,676)   | (39,104)   | (11,012)  | (18,181) |

# 27. Other Operating Expenses

Details of other operating expenses for the three and nine-month periods ended September 30, 2013 and 2012 are as follows:

| (In millions of won)                      | 2013                                      |                                       | 2012                                      |                                       |
|---|---|---------------------------------------|---|---------------------------------------|
|   | Three-month<br>period<br>ended<br>Sep. 30 | Nine-month<br>period ended<br>Sep. 30 | Three-month<br>period<br>ended<br>Sep. 30 | Nine-month<br>period ended<br>Sep. 30 |
| Other Operating Expenses:                 |   |                                       |   |                                       |
| Communication expenses                    | 16,075                                    | 46,789                                | 14,996                                    | 48,575                                |
| Utilities                                 | 65,238                                    | 170,544                               | 55,518                                    | 144,107                               |
| Taxes and dues                            | 8,945                                     | 22,435                                | 13,071                                    | 76,502                                |
| Repair                                    | 60,924                                    | 185,648                               | 39,222                                    | 160,887                               |
| Research and development                  | 77,469                                    | 239,680                               | 83,982                                    | 221,147                               |
| Training                                  | 11,528                                    | 26,106                                | 10,527                                    | 25,507                                |
| Bad debt for accounts receivables - trade | 16,645                                    | 43,974                                | 10,062                                    | 30,877                                |
| Travel                                    | 7,687                                     | 22,742                                | 7,476                                     | 22,123                                |
| Supplies and other                        | 36,502                                    | 128,605                               | 46,975                                    | 96,620                                |
|   | 301,013                                   | 886,523                               | 281,829                                   | 826,345                               |

# 28. Other Non-operating Income and Expenses

Details of other non-operating income and expenses for the three and nine-month periods ended September 30, 2013 and 2012 are as follows:

| (In millions of won)                                      |   | 013                                   |   | 2012                                  |
|---|---|---------------------------------------|---|---------------------------------------|
|   | Three-month<br>period<br>ended<br>Sep. 30 | Nine-month<br>period ended<br>Sep. 30 | Three-month<br>period<br>ended<br>Sep. 30 | Nine-month<br>period ended<br>Sep. 30 |
| Other Non-operating Income:                               | -   | -                                     | -   | -                                     |
| Fees revenues   | 1,329                                     | 4,193                                 | 1,026                                     | 1,987                                 |
| Gain on disposal of property and equipment and intangible |   |                                       |   |                                       |
| assets  | 1,095                                     | 5,849                                 | 2,138                                     | 4,970                                 |
| Others  | 9,658                                     | 40,250                                | 11,343                                    | 25,403                                |
|   | 12,082                                    | 50,292                                | 14,507                                    | 32,360                                |
| Other Non-operating Expenses:                             |   |                                       |   |                                       |
| Impairment loss on property and equipment and intangible  |   |                                       |   |                                       |
| assets  | 216                                       | 10,833                                | 5,850                                     | 9,648                                 |
| Loss on disposal of property and equipment and intangible |   |                                       |   |                                       |
| assets  | 208,665                                   | 221,727                               | 8,301                                     | 13,258                                |
| Donations   | 32,653                                    | 55,302                                | 4,192                                     | 45,191                                |
| Bad debt for accounts receivable other                    | 4,150                                     | 20,667                                | 4,989                                     | 28,026                                |
| Others  | 39,714                                    | 54,494                                | 17,569                                    | 27,611                                |
|   |   |                                       |   |                                       |
|   | 285,398                                   | 363,023                               | 40,901                                    | 123,734                               |

#### **29.** Finance Income and Costs

(1) Details of finance income and costs for the three and nine-month periods ended September 30, 2013 and 2012 are as follows:

| (In millions of won)   |   | 2013                                  |   | 012                                   |
|--|---|---------------------------------------|---|---------------------------------------|
|  | Three-month<br>period<br>ended<br>Sep. 30 | Nine-month<br>period ended<br>Sep. 30 | Three-month<br>period<br>ended<br>Sep. 30 | Nine-month<br>period ended<br>Sep. 30 |
| Finance Income:  |   |                                       |   |                                       |
| Interest income  | 14,853                                    | 47,704                                | 21,552                                    | 77,430                                |
| Dividends  | 2   | 10,199                                | 5,363                                     | 28,310                                |
| Gain on foreign currency transactions  | 1,239                                     | 8,670                                 |   | 4,879                                 |
| Gain on foreign currency translation   |   | 1,835                                 | 1,351                                     | 2,065                                 |
| Gain on disposal of long-term investment securities                          | 1,203                                     | 3,337                                 | 681                                       | 13,628                                |
| Gain on settlement of derivatives  |   | 2,274                                 |   | 12,694                                |
| Gain on valuation of financial asset at fair value through profit<br>or loss |   | 2,387                                 |   |                                       |
|  | 17,297                                    | 76,406                                | 28,947                                    | 139,006                               |
| Finance Costs:   |   |                                       |   |                                       |
| Interest expense   | 78,669                                    | 251,593                               | 102,899                                   | 302,339                               |
| Loss on foreign currency transactions  | 3,032                                     | 10,298                                | 526                                       | 5,441                                 |
| Loss on foreign currency translation   | 1.785                                     | 2,908                                 | 1,562                                     | 2,089                                 |
| Loss on lose of long-term investment securities                              | 1,703                                     | 4,864                                 | 1,502                                     | 9,134                                 |
| Impairment loss of long-term investment securities                           | 8   | 16,556                                |   | 580                                   |
| Loss on valuation of derivatives   | 0   | 198                                   |   | 443                                   |
| Loss on settlement of derivatives  |   | 170                                   |   | 1,232                                 |
| Loss on valuation of financial asset at fair value through profit            |   |                                       |   | -,                                    |
| or loss  | 978                                       |                                       | 1,007                                     | 824                                   |
| Loss relating to financial liability at fair value through profit            | 2.0                                       |                                       | -,  |                                       |
| or loss(*)   | 16,233                                    | 120,833                               | 7,566                                     | 1,791                                 |
|  |   |                                       |   |                                       |
|  | 100,856                                   | 407,250                               | 113,560                                   | 323,873                               |

(\*) Loss relating to financial liability at fair value through profit or loss for the nine-month period ended September 30, 2013 represents 1) valuation loss related to exchangeable bond (issue price of USD326,397,463) as a result of increase in stock price of the Parent Company and increase in foreign exchange rate, and 2) loss on repayment of debentures upon the claim for exchange.

#### 29. Finance Income and Costs, Continued

(2) Details of interest income included in finance income for the three and nine-month periods ended September 30, 2013 and 2012 are as follows:

| (In millions of won)                                  | 2   | 013                                   | 2012                                      |                                       |  |
|---|---|---------------------------------------|---|---------------------------------------|--|
|   | Three-month<br>period<br>ended<br>Sep. 30 | Nine-month<br>period ended<br>Sep. 30 | Three-month<br>period<br>ended<br>Sep. 30 | Nine-month<br>period ended<br>Sep. 30 |  |
| Interest income on cash equivalents and deposits      | 10,252                                    | 32,412                                | 13,981                                    | 50,581                                |  |
| Interest income on installment receivables and others | 4,601                                     | 15,292                                | 7,571                                     | 26,849                                |  |
|   | 14,853                                    | 47,704                                | 21,552                                    | 77,430                                |  |

(3) Details of interest expense included in finance costs for the three and nine-month periods ended September 30, 2013 and 2012 are as follows:

| (In millions of won)                               | 2                              | 2013                       | 2012                           |                            |
|--|--------------------------------|----------------------------|--------------------------------|----------------------------|
|  | Three-month<br>period<br>ended | Nine-month<br>period ended | Three-month<br>period<br>ended | Nine-month<br>period ended |
|  | Sep. 30                        | Sep. 30                    | Sep. 30                        | Sep. 30                    |
| Interest expense on bank overdrafts and borrowings | 2,205                          | 25,264                     | 42,537                         | 102,830                    |
| Interest expense on debentures                     | 67,072                         | 195,372                    | 51,004                         | 151,202                    |
| Interest on finance lease liabilities              | 310                            | 1,077                      | 603                            | 2,116                      |
| Others   | 9,082                          | 29,880                     | 8,755                          | 46,191                     |
|  | 78,669                         | 251,593                    | 102,899                        | 302,339                    |

(4) Details of impairment losses for financial assets for the three and nine-month periods ended September 30, 2013 and 2012 are as follows:

| (In millions of won)                | 2                     | 013                     | 2012                  |                         |  |
|-------------------------------------|-----------------------|-------------------------|-----------------------|-------------------------|--|
|                                     | Three-month<br>period | Nine-month              | Three-month<br>period | Nine-month              |  |
|                                     | ended<br>Sep. 30      | period ended<br>Sep. 30 | ended<br>Sep. 30      | period ended<br>Sep. 30 |  |
| Available-for-sale financial assets | 8                     | 16,556                  | 5 <b>cp</b> . 50      | 580                     |  |
| Accounts receivable - trade         | 16,645                | 43,974                  | 10,062                | 30,877                  |  |
| Accounts receivable - other         | 4,150                 | 20,667                  | 4,989                 | 28,026                  |  |
|                                     |                       |                         |                       |                         |  |
|                                     | 20,803                | 81,197                  | 15,051                | 59,483                  |  |

#### 30. Income Tax Expense

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Income tax expense was recognized as current tax expense adjusted to current adjustments for prior periods, deferred tax expenses by origination and reversal of temporary differences, and income tax recognized in other comprehensive income.

# 31. Earnings per Share

# (1) Basic earnings per share

1) Basic earnings per share for the three and nine-month periods ended September 30, 2013 and 2012 are calculated as follows:

| (In millions of won, shares)   | 2013                                   |                                       | 2012                                   |                                       |  |
|--|--|---------------------------------------|--|---------------------------------------|--|
|  | Three-month<br>period ended<br>Sep. 30 | Nine-month<br>period ended<br>Sep. 30 | Three-month<br>period ended<br>Sep. 30 | Nine-month<br>period ended<br>Sep. 30 |  |
| Basic earnings per share attributable to owners of the                 |  |                                       |  |                                       |  |
| Parent Company from continuing operation:                              |  |                                       |  |                                       |  |
| Profit attributable to owners of the Parent Company from               |  |                                       |  |                                       |  |
| continuing operations  | 335,669                                | 1,148,424                             | 173,975                                | 730,098                               |  |
| Interest on hybrid bond  | (4,233)                                | (5,291)                               |  |                                       |  |
| Profit for the period on common shares                                 | 331,436                                | 1,143,133                             | 173,975                                | 730,098                               |  |
| Weighted average number of common shares outstanding                   | 70,527,972                             | 70,034,852                            | 69,694,999                             | 69,694,999                            |  |
| Basic earnings per share from continuing operations (In won)           | 4,699                                  | 16,322                                | 2,496                                  | 10,476                                |  |
| Basic earnings per share attributable to owners of the Parent Company: |  |                                       |  |                                       |  |
| Profit attributable to owners of the Parent Company                    | 504,026                                | 1,324,824                             | 178,872                                | 628,692                               |  |
| Interest on hybrid bond  | (4,233)                                | (5,291)                               |  |                                       |  |
| Profit for the period on common shares                                 | 499,793                                | 1,319,533                             | 178,872                                | 628,692                               |  |
| Weighted average number of common shares outstanding                   | 70,527,972                             | 70,034,852                            | 69,694,999                             | 69,694,999                            |  |
| Basic earnings per share (In won)                                      | 7,086                                  | 18,841                                | 2,566                                  | 9,021                                 |  |

2) Profit attributable to owners of the Parent Company from continuing operation for the three and nine-month periods ended September 30, 2013 and 2012 are calculated as follows:

| (In millions of won)  | 2   | 013                                   | 2012                                      |                                       |
|---|---|---------------------------------------|---|---------------------------------------|
|   | Three-month<br>period<br>ended<br>Sep. 30 | Nine-month<br>period ended<br>Sep. 30 | Three-month<br>period<br>ended<br>Sep. 30 | Nine-month<br>period ended<br>Sep. 30 |
| Profit attributable to owners of the Parent Company                               | 504,026                                   | 1,324,824                             | 178,872                                   | 628,692                               |
| Results of discontinued operation attributable to owners of the<br>Parent Company | 168,357                                   | 176,400                               | 4,897                                     | (101,406)                             |
| Profit attributable to owners of the Parent Company from continuing operation     | 335,669                                   | 1,148,424                             | 173,975                                   | 730,098                               |

### 31. Earnings per Share, Continued

- (1) Basic earnings per share, Continued
  - 3) The weighted average number of common shares outstanding for the three and nine-month periods ended September 30, 2013 and 2012 are calculated as follows:

| (In shares)  | 201                                    | 13                                    | 201                                    | 12                                    |
|--|--|---------------------------------------|--|---------------------------------------|
|  | Three-month<br>period ended<br>Sep. 30 | Nine-month<br>period ended<br>Sep. 30 | Three-month<br>period ended<br>Sep. 30 | Nine-month<br>period ended<br>Sep. 30 |
| Outstanding common shares                            | 80,745,711                             | 80,745,711                            | 80,745,711                             | 80,745,711                            |
| Weighted number of treasury stocks                   | (10,217,739)                           | (10,710,859)                          | (11,050,712)                           | (11,050,712)                          |
| Weighted average number of common shares outstanding | 70,527,972                             | 70,034,852                            | 69,694,999                             | 69,694,999                            |

# (2) Diluted earnings per share

1) Diluted earnings per share for the three and nine-month periods ended September 30, 2013 and 2012 are calculated as follows:

| (In millions of won, shares)  | 2013                                      |  | 20  | 2012                                  |  |  |
|---|---|--|---|---------------------------------------|--|--|
|   | Three-month<br>period ended<br>Sep. 30(*) | Nine-month<br>period ended<br>Sep. 30(*) | Three-month<br>period ended<br>Sep. 30(*) | Nine-month<br>period ended<br>Sep. 30 |  |  |
| Diluted earnings per share attributable to owners of the<br>Parent Company from continuing operation: | -   | -  | -   | -                                     |  |  |
| Profit attributable to owners of the Parent Company from  |   |  |   |                                       |  |  |
| continuing operations   | 331,436                                   | 1,143,133                                | 173,975                                   | 730,098                               |  |  |
| Profit relating to exchangeable bonds   |   |  |   | 5,058                                 |  |  |
| Diluted profit attributable to owners of the Parent Company   |   |  |   |                                       |  |  |
| from continuing operations  | 331,436                                   | 1,143,133                                | 173,975                                   | 735,156                               |  |  |
| Weighted average number of common shares outstanding  | 70,527,972                                | 70,034,852                               | 69,694,999                                | 72,021,148                            |  |  |
| Diluted earnings per share from continuing operations (In won)  | 4,699                                     | 16,322                                   | 2,496                                     | 10,208                                |  |  |
| Diluted earnings per share attributable to owners of the Parent Company:                              |   |  |   |                                       |  |  |
| Profit attributable to owners of the Parent Company   | 499,793                                   | 1,319,533                                | 178,872                                   | 628,692                               |  |  |
| Profit relating to exchangeable bonds   |   |  |   | 5,058                                 |  |  |
| Diluted profit attributable to owners of the Parent Company   |   |  |   |                                       |  |  |
| from continuing operations  | 499,793                                   | 1,319,533                                | 178,872                                   | 633,750                               |  |  |
| Weighted average number of common shares outstanding  | 70,527,972                                | 70,034,852                               | 69,694,999                                | 72,021,148                            |  |  |
| Diluted earnings per share (In won)   | 7,086                                     | 18,841                                   | 2,566                                     | 8,800                                 |  |  |

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(\*) The number of common shares outstanding in respect of the exchangeable common shares of exchangeable bonds is excluded from the diluted earnings per share calculation for the three and nine-month periods ended September 30, 2013 and for the three-month period ended September 30, 2012, as the effect of exchangeable bond would have been anti-dilutive (the weighted average number of diluted shares of 1,548,209, 2,088,733, and 2,326,149, respectively); thus, diluted earnings per share for the three and nine-month periods ended September 30, 2012 as the effect of exchangeable bond would have been anti-dilutive (the weighted average number of diluted shares of 1,548,209, 2,088,733, and 2,326,149, respectively); thus, diluted earnings per share for the three and nine-month periods ended September 30, 2013 and for the three-month period September 30, 2012 is the same as basic earnings per share.

### 31. Earnings per Share, Continued

- (2) Diluted earnings per share, Continued
  - 2) Adjusted weighted average number of common shares outstanding for the three and nine-month periods ended September 30, 2013 and 2012 are calculated as follows:

| (In shares)   | 20                                     | 13                                    | 2012                                   |                                       |  |
|---|--|---------------------------------------|--|---------------------------------------|--|
|   | Three-month<br>period ended<br>Sep. 30 | Nine-month<br>period ended<br>Sep. 30 | Three-month<br>period ended<br>Sep. 30 | Nine-month<br>period ended<br>Sep. 30 |  |
| Weighted average number of common shares outstanding          | 70,527,972                             | 70,034,852                            | 69,694,999                             | 69,694,999                            |  |
| Effect of exchangeable bonds(*)                               |  |                                       |  | 2,326,149                             |  |
| Adjusted weighted average number of common shares outstanding | 70,527,972                             | 70,034,852                            | 69,694,999                             | 72,021,148                            |  |

- (\*) Effect of exchangeable bonds represents weighted average number of common shares outstanding in respect of the exchangeable common shares of exchangeable bonds, which could be exchanged to treasury stock.
  - (3) Basic earnings (loss) per share from discontinued operation

| (In millions of won, shares)                              | 2013                                   |                                       | 2012                                   |                                       |  |
|---|--|---------------------------------------|--|---------------------------------------|--|
|   | Three-month<br>period ended<br>Sep. 30 | Nine-month<br>period ended<br>Sep. 30 | Three-month<br>period ended<br>Sep. 30 | Nine-month<br>period ended<br>Sep. 30 |  |
| Profit (loss) from discontinued operation attributable to | -                                      | -                                     | -                                      | -                                     |  |
| owners of the Parent Company                              | 168,357                                | 176,400                               | 4,897                                  | (101,406)                             |  |
| Weighted average number of common shares outstanding      | 70,527,972                             | 70,034,852                            | 69,694,999                             | 69,694,999                            |  |
| Basic earnings (loss) per share (In won)                  | 2,387                                  | 2,519                                 | 70                                     | (1,455)                               |  |

Diluted loss per share from discontinued operation is the same as basic loss per share from discontinued operation.

#### 32. Categories of Financial Instruments

(1) Financial assets by categories as of September 30, 2013 and December 31, 2012 are as follows:

| (In millions of won)                |   |                        |                          |  |           |
|-------------------------------------|---|------------------------|--------------------------|--|-----------|
|                                     |   |                        | September 30, 2          |  |           |
|                                     | Financial<br>assets at<br>fair value<br>through | Available-<br>for-sale |                          | Derivative<br>financial<br>instruments<br>designated |           |
|                                     | profit or<br>loss                               | financial<br>assets    | Loans and<br>receivables | as hedging<br>instruments                            | Total     |
| Cash and cash equivalents           |   |                        | 1,470,615                |  | 1,470,615 |
| Financial instruments               |   |                        | 434,519                  |  | 434,519   |
| Short-term investment securities    |   | 135,679                |                          |  | 135,679   |
| Long-term investment securities(*1) | 17,743  | 928,723                |                          |  | 946,466   |
| Accounts receivable - trade         |   |                        | 2,286,757                |  | 2,286,757 |
| Loans and receivables(*2)           |   |                        | 1,035,997                |  | 1,035,997 |
| Derivative financial assets (*3)    | 491   |                        |                          | 66,241   | 66,732    |
|                                     |   |                        |                          |  |           |
|                                     | 18,234  | 1,064,402              | 5,227,888                | 66,241   | 6,376,765 |

(In millions of won)

|                                     | December 31, 2012   |   |                       |   |           |
|-------------------------------------|---|---|-----------------------|---|-----------|
|                                     | Financial<br>assets at<br>fair<br>value<br>through<br>profit or<br>loss | Available-<br>for-sale<br>financial<br>assets | Loans and receivables | Derivative<br>financial<br>instruments<br>designated<br>as hedging<br>instruments | Total     |
| Cash and cash equivalents           |   |   | 920,125               |   | 920,125   |
| Financial instruments               |   |   | 514,561               |   | 514,561   |
| Short-term investment securities    |   | 60,127  |                       |   | 60,127    |
| Long-term investment securities(*1) | 15,356  | 938,356                                       |                       |   | 953,712   |
| Accounts receivable - trade         |   |   | 1,968,297             |   | 1,968,297 |
| Loans and receivables(*2)           |   |   | 981,693               |   | 981,693   |
| Derivative financial assets(*3)     | 689   |   |                       | 61,959  | 62,648    |
|                                     | 16,045  | 998,483                                       | 4,384,676             | 61,959  | 5,461,163 |

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(\*1) The entire amount of long-term investment securities was designated as financial assets at fair value through profit or loss as the embedded derivative (conversion right), which should be separated from the main contract, could not be separately measured.

#### 32. Categories of Financial Instruments, Continued

(\*2) Details of loans and receivables as of September 30, 2013 and December 31, 2012 are as follows:

|                             | September 30, 2013 | December 31, 2012 |
|-----------------------------|--------------------|-------------------|
| Short-term loans            | 76,056             | 84,908            |
| Accounts receivable - other | 638,484            | 582,098           |
| Accrued income              | 13,902             | 8,715             |
| Other current assets        | 2,670              | 431               |
| Long-term loans             | 56,201             | 69,299            |
| Guarantee deposits          | 248,684            | 236,242           |
|                             |                    |                   |
|                             | 1,035,997          | 981,693           |

- (\*3) Derivative financial assets classified as financial assets at fair value through profit or loss is the fair value of conversion right of convertible bonds held by SK Communications Co., Ltd., a subsidiary of the Parent Company.
  - (2) Financial liabilities by categories as of September 30, 2013 and December 31, 2012 are as follows:

| (In millions of won)                            | September 30, 2013   |  |   |            |
|---|--|--|---|------------|
|   | Financial<br>liabilities<br>at<br>fair value<br>through<br>profit or<br>loss | Financial<br>liabilities<br>measured at<br>amortized<br>cost | Derivative<br>financial<br>instruments<br>designated<br>as hedging<br>instruments | Total      |
| Accounts payable - trade                        |  | 185,611  |   | 185,611    |
| Derivative financial liabilities                |  |  | 85,959  | 85,959     |
| Borrowings                                      |  | 220,057  |   | 220,057    |
| Debentures(*1)                                  | 338,594  | 6,167,555  |   | 6,506,149  |
| Accounts payable - other and other payables(*2) |  | 3,183,923  |   | 3,183,923  |
|   | 338,594  | 9,757,146  | 85,959  | 10,181,699 |

| (In millions of won)                            | December 31, 2012  |  |   |           |
|---|--|--|---|-----------|
|   | Financial<br>liabilities<br>at<br>fair value<br>through<br>profit or<br>loss | Financial<br>liabilities<br>measured at<br>amortized<br>cost | Derivative<br>financial<br>instruments<br>designated<br>as hedging<br>instruments | Total     |
| Accounts payable - trade                        |  | 253,884  |   | 253,884   |
| Derivative financial liabilities                |  |  | 63,599  | 63,599    |
| Borrowings                                      |  | 1,086,699  |   | 1,086,699 |
| Debentures(*1)                                  | 405,678  | 5,171,321  |   | 5,576,999 |
| Accounts payable - other and other payables(*2) |  | 3,646,486  |   | 3,646,486 |

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405,678 10,158,390 63,599 10,627,667

(\*1) The entire amount of debentures was designated as financial liabilities at fair value through profit or loss as the embedded derivative (conversion right), which should be separated from the main contract, could not be separately measured.

# 32. Categories of Financial Instruments, Continued

(\*2) Details of accounts payable and other payables as of September 30, 2013 and December 31, 2012 are as follows:

| (In millions of won)                          |               |              |
|---|---------------|--------------|
|   | September 30, | December 31, |
|   | 2013          | 2012         |
| Accounts payable - other                      | 1,099,495     | 1,811,038    |
| Withholdings                                  | 2,066         | 1,840        |
| Accrued expenses                              | 985,695       | 890,863      |
| Current portion of long-term payables - other | 225,528       | 177,870      |
| Long-term payables - other                    | 835,391       | 715,508      |
| Finance lease liabilities                     | 8,428         | 22,036       |
| Other non-current liabilities                 | 27,320        | 27,331       |
|   |               |              |
|   | 3,183,923     | 3,646,486    |

#### 33. Financial Risk Management

#### (1) Financial risk management

The Group is exposed to credit risk, liquidity risk and market risk. Market risk is the risk related to the changes in market prices, such as foreign exchange rates, interest rates and equity prices. The Group implements a risk management system to monitor and manage these specific risks.

The Group s financial assets under financial risk management consist of cash and cash equivalents, financial instruments, financial assets available-for-sale, trade and other receivables. Financial liabilities consist of trade and other payables, borrowings, and debentures.

1) Market risk

(i) Currency risk

The Group is exposed to currency risk mainly on exchange fluctuations on recognized assets and liabilities. The Group manages currency risk by currency forward, etc. if needed to hedge currency risk on business transactions. Currency risk occurs on forecasted transaction and recognized assets and liabilities which are denominated in a currency other than the functional currency of the Group.

# 33. Financial Risk Management, Continued

#### (1) Financial risk management, Continued

(In millions of won)

Monetary foreign currency assets and liabilities as of September 30, 2013 are as follows:

(In millions of won, thousands of U.S. dollars, thousands of Euros, thousands of Japanese Yen, thousands of other currencies)

|        | As                    | Assets             |                       | Liabilities        |  |
|--------|-----------------------|--------------------|-----------------------|--------------------|--|
|        | Foreign<br>currencies | Won<br>translation | Foreign<br>Currencies | Won<br>translation |  |
| USD    | 136,810               | 147,153            | 2,146,210             | 2,308,464          |  |
| EUR    | 14,044                | 20,382             | 1,599                 | 2,321              |  |
| JPY    | 20,401                | 224                |                       |                    |  |
| SGD    | 192                   | 165                | 64,761                | 55,413             |  |
| AUD    |                       |                    | 297,921               | 298,141            |  |
| CHF    |                       |                    | 298,439               | 354,444            |  |
| Others | 284                   | 138                | 415                   | 718                |  |
|        |                       |                    |                       |                    |  |
|        |                       | 168,062            |                       | 3,019,501          |  |

In addition, the Group has entered into cross currency swaps to hedge against currency risk related to foreign currency borrowings and debentures. (Refer to Note 21)

As of September 30, 2013, effects on income (loss) before income tax as a result of change in exchange rate by 10% are as follows:

|       | If increased by 10% | If decreased by 10% |
|-------|---------------------|---------------------|
| USD   | (29,635)            | 29,635              |
| EUR   | 1,806               | (1,806)             |
| JPY   | 22                  | (22)                |
| SGD   | 16                  |                     |
| Other | (57)                | (16)<br>57          |
|       |                     |                     |
|       | (27,848)            | 27,848              |

#### (ii) Equity price risk

The Group has equity securities which include listed and non-listed securities for its liquidity and operating purpose. As of September 30, 2013, available-for-sale equity instruments measured at fair value amount of 718,508 million.

#### (iii) Interest rate risk

Since the Group s interest bearing assets are mostly fixed-interest bearing assets, as such, the Group s revenue and operating cash flow are not influenced by the changes in market interest rates. However, the Group still has interest rate risk arising from borrowings and debentures.

Accordingly, the Group performs various analysis of interest rate risk, which includes refinancing, renewal, alternative financing and hedging instrument option, to reduce interest rate risk and to optimize its financing.

#### 33. Financial Risk Management, Continued

#### (1) Financial risk management, Continued

The Group s interest rate risk arises from floating-rate borrowings and payables. As of September 30, 2013, floating-rate borrowings and debentures amount to 647,197 million and 107,560 million respectively, the Group has entered into interest rate swaps to hedge interest rate risk related to floating-rate borrowings and debentures. (Refer to Note 21) If interest rate only increases (decreases) by 1%, income before income taxes for the nine-month period ended September 30, 2013 would not have been changed due to the interest expense from floating-rate borrowings and debentures.

#### 2) Credit risk

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet his/her contractual obligations. The maximum credit exposure as of September 30, 2013 and December 31, 2012 are as follows:

#### (In millions of won)

|   | 2013      | 2012      |
|---|-----------|-----------|
| Cash and cash equivalents                             | 1,470,615 | 920,125   |
| Financial instruments                                 | 434,519   | 514,561   |
| Available-for-sale financial assets                   | 1,064,402 | 998,483   |
| Accounts receivable - trade                           | 2,286,757 | 1,968,297 |
| Loans and receivables                                 | 1,035,997 | 981,693   |
| Derivative financial assets                           | 66,241    | 61,959    |
| Financial assets at fair value through profit or loss | 18,234    | 16,045    |
|   |           |           |
|   | 6,376,765 | 5,461,163 |

Sentember 30

December 31

To manage credit risk, the Group evaluates the credit worthiness of each customer or counterparty considering the party s financial information, its own trading records and other factors; based on such information, the Group establishes credit limits for each customer or counterparty.

For the nine-month period ended September 30, 2013, the Group has no trade and other receivables or loans which have indications of significant impairment loss or are overdue for a prolonged period. As a result, the Group believes that the possibility of default is remote. Also, the Group s credit risk can rise due to transactions with financial institutions related to its cash and cash equivalents, financial instruments and derivates. To minimize such risk, the Group has a policy to deal with high credit worthy financial institutions. The amount of maximum exposure to credit risk of the Group is the carrying amount of financial assets as of September 30, 2013.

In addition, the aging of trade and other receivables that are overdue at the end of the reporting period but not impaired is stated in Note 6 and the analysis of financial assets that are determined to be impaired at the end of the reporting period is stated in Note 29.

#### 33. Financial Risk Management, Continued

- (1) Financial risk management, Continued
  - 3) Liquidity risk

The Group s approach to managing liquidity is to ensure that it will always maintain sufficient cash equivalents balance and have enough liquidity through various committed credit lines. The Group maintains flexibly enough liquidity under credit lines through active operating activities.

Contractual maturities of financial liabilities as of September 30, 2013 are as follows:

(In millions of won)

|   |            |             |           |             | More than |
|---|------------|-------------|-----------|-------------|-----------|
|   | Carrying   | Contractual | Less than |             | 5         |
|   | amount     | cash flows  | 1 year    | 1 - 5 years | years     |
| Accounts Payable - trade                | 185,611    | 185,611     | 185,579   | 32          |           |
| Derivative financial liabilities        | 85,959     | 92,470      | 15,544    | 76,926      |           |
| Borrowings                              | 220,057    | 221,714     | 198,990   | 22,724      |           |
| Debentures(*1)                          | 6,506,149  | 7,825,526   | 1,564,674 | 4,107,355   | 2,153,497 |
| Accounts payable - other and others(*2) | 3,183,923  | 3,321,482   | 2,218,064 | 728,752     | 374,666   |
|   |            |             |           |             |           |
|   | 10,181,699 | 11,646,803  | 4,182,851 | 4,935,789   | 2,528,163 |

The Group does not expect that the cash flows included in the maturity analysis could occur significantly earlier or at different amounts.

- (\*1) Includes estimated interest to be paid and excludes discounts on bonds.
- (\*2) Excludes discounts on accounts payable-other and others.

#### (2) Capital management

The Group manages its capital to ensure that it will be able to continue as a business while maximizing the return to shareholders through the optimization of its debt and equity balance. The overall strategy of the Group is the same as that of the Group as of and for the year ended December 31, 2012.

The Group monitors its debt-equity ratio as a capital management indicator. This ratio is calculated as total debt divided by total equity; the total debt and equity is extracted from the financial statements.

Debt-equity ratio as of September 30, 2013 and December 31, 2012 are as follows:

| (In millions of won) | September 30, 2013 | December 31, 2012 |
|----------------------|--------------------|-------------------|
| Liabilities          | 12,150,475         | 12,740,777        |
| Equity               | 13,783,003         | 12,854,782        |
|                      |                    |                   |
| Debt-equity ratio    | 88.16%             | 99.11%            |

1.4

## 33. Financial Risk Management, Continued

(3) Fair value

Fair value of the financial instruments that are traded in an active market is measured based on the quoted market price at the end of the reporting date. Disclosed market price of the financial assets held by the Group is the bid price.

Fair value of the financial instruments that are not traded in an active market is determined using the valuation method. The Group uses the various valuation methods and makes assumptions that are mainly based on market conditions existing at the end of each reporting period. Fair value of financial instruments such as long-term liabilities is measured using the various methods including estimated discounted cash flow method.

Fair values of accounts receivable trade, and accounts payable - trade are considered to be carrying amount less impairment and fair value of financial liabilities for the disclosure purpose is estimated by discounting contractual future cash flows using the current market interest rate used for the similar financial instruments by the Group.

Interest rates used by the Group for the fair value measurement as of September 30, 2013 are as follows:

|                           | Interest rate |
|---------------------------|---------------|
| Derivative instruments    | 2.91~3.74%    |
| Borrowings and debentures | 3.00~3.51%    |

## 1) Fair value and carrying amount

Carrying amount and fair value of financial assets and liabilities are as follows:

| , | (In | mil | lions | of | won) |
|---|-----|-----|-------|----|------|
|   |     |     |       |    |      |

|  | •         | September 30, 2013 |           | December 31, 2012 |  |
|--|-----------|--------------------|-----------|-------------------|--|
|  | Carrying  |                    | Carrying  |                   |  |
|  | amount    | Fair value         | amount    | Fair value        |  |
| Assets carried at fair value                               |           |                    |           |                   |  |
| Financial assets at fair value through profit or loss      | 18,234    | 18,234             | 16,045    | 16,045            |  |
| Derivative financial assets                                | 66,241    | 66,241             | 61,959    | 61,959            |  |
| Available-for-sale financial assets                        | 718,508   | 718,508            | 765,759   | 765,759           |  |
|  | 802,983   | 802,983            | 843,763   | 843,763           |  |
| Assets carried at amortized cost                           |           |                    |           |                   |  |
| Cash and cash equivalents                                  | 1,470,615 | 1,470,615          | 920,125   | 920,125           |  |
| Available-for-sale financial assets                        | 345,894   | 345,894            | 232,724   | 232,724           |  |
| Accounts receivable trade and others                       | 3,322,754 | 3,322,754          | 2,949,990 | 2,949,990         |  |
| Financial instruments                                      | 434,519   | 434,519            | 514,561   | 514,561           |  |
|  | 5,573,782 | 5,573,782          | 4,617,400 | 4,617,400         |  |
| Liabilities carried at fair value                          |           |                    |           |                   |  |
| Financial liabilities at fair value through profit or loss | 338,594   | 338,594            | 405,678   | 405,678           |  |
| Derivative financial liabilities                           | 85,959    | 85,959             | 63,599    | 63,599            |  |
|  | 424,553   | 424,553            | 469,277   | 469,277           |  |

## 33. Financial Risk Management, Continued

(3) Fair value, Continued

(In millions of won)

| (In millions of won)                  | September<br>Carrying | September 30, 2013<br>Carrying |                    | 31, 2012   |
|---------------------------------------|-----------------------|--------------------------------|--------------------|------------|
|                                       | amount                | Fair value                     | Carrying<br>amount | Fair value |
| Liabilities carried at amortized cost |                       |                                |                    |            |
| Accounts payable - trade              | 185,611               | 185,611                        | 253,884            | 253,884    |
| Borrowings                            | 220,057               | 211,396                        | 1,086,699          | 1,100,464  |
| Debentures                            | 6,167,555             | 6,299,921                      | 5,171,321          | 5,461,142  |
| Accounts payable - other and others   | 3,183,923             | 3,183,923                      | 3,646,486          | 3,646,486  |
|                                       |                       |                                |                    |            |
|                                       | 9,757,146             | 9,880,851                      | 10,158,390         | 10,461,976 |

2) Fair value hierarchy

The different levels have been defined as follows:

ü Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities

ü Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices)

ü Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs) The table below analyzes financial instruments carried at fair value, by fair value hierarchy as of September 30, 2013.

| (In millions of won)                                       |         |         |         |         |
|--|---------|---------|---------|---------|
|  | Level 1 | Level 2 | Level 3 | Total   |
| Financial assets at fair value through profit or loss      |         | 17,743  | 491     | 18,234  |
| Derivative financial assets                                |         | 66,241  |         | 66,241  |
| Available-for-sale financial assets                        | 551,308 | 46,345  | 120,855 | 718,508 |
| Financial liabilities at fair value through profit or loss | 338,594 |         |         | 338,594 |
| Derivative financial liabilities                           |         | 85,959  |         | 85,959  |

There have been no transfers from Level 2 to Level 1 in 2013 and changes of financial assets classified as Level 3 for the nine-month period ended September 30, 2013 are as follows:

| (In millions of won)                                  |         |             |              |               |          |        |            |
|---|---------|-------------|--------------|---------------|----------|--------|------------|
|   | Balance |             | Profit(loss) | Other         |          |        |            |
|   | at      |             | for the      | comprehensive |          |        | Balance at |
|   | Jan. 1  | Acquisition | period       | income        | Disposal | Other  | Sep. 30    |
| Financial assets at fair value through profit or loss | 689     |             | (198)        |               |          |        | 491        |
| Available-for-sale financial assets                   | 125.572 | 4.950       | (16.548)     | (3.275)       | (16.297) | 26.453 | 120,855    |

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## 34. Transactions with Related Parties

Transactions among consolidated entities have been eliminated upon the consolidation and significant related party transactions of the Group for the three and nine-month periods ended September 30, 2013 and 2012, and account balances as of September 30, 2013 and December 31, 2012 are as follows:

(1) Transactions

| (In millions of won)        | Operating revenue and others           |                                    |  |                                    |  |
|-----------------------------|--|------------------------------------|--|------------------------------------|--|
|                             | 2                                      | 2013                               | 2                                      | 012                                |  |
|                             | Three-month period<br>ended<br>Sep. 30 | Nine-month period<br>ended Sep. 30 | Three-month period<br>ended Sep.<br>30 | Nine-month period<br>ended Sep. 30 |  |
| Ultimate controlling entity | •                                      | 1,320                              | 198                                    | 501                                |  |
| Associates                  | 6,889                                  | 21,194                             | 112,103                                | 530,788                            |  |
| Others                      | 41,719                                 | 108,943                            | 25,937                                 | 58,385                             |  |
|                             | 48,608                                 | 131,457                            | 138,238                                | 589,674                            |  |

| (In millions of won)        | <b>Operating expense and others</b> |                   |                    |                   |  |
|-----------------------------|-------------------------------------|-------------------|--------------------|-------------------|--|
|                             | 2                                   | 2013              | 2                  | 012               |  |
|                             | Three-month period                  |                   | Three-month period |                   |  |
|                             | ended                               | Nine-month period | ended Sep.         | Nine-month period |  |
|                             | Sep. 30                             | ended Sep. 30     | 30                 | ended Sep. 30     |  |
| Ultimate controlling entity |                                     | 188,534           | 29,107             | 195,448           |  |
| Associates                  | 41,579                              | 112,833           | 115,347            | 378,775           |  |
| Others                      | 719,427                             | 1,959,136         | 929,720            | 2,211,194         |  |
|                             |                                     |                   |                    |                   |  |
|                             | 761,006                             | 2,260,503         | 1,074,174          | 2,785,417         |  |

Please refer to Note 10 for details of business combination with entities under common control.

## (2) Account balances

(In millions of won)

|                             | Accounts rece         | Accounts receivable and others |                       | able and others      |
|-----------------------------|-----------------------|--------------------------------|-----------------------|----------------------|
|                             | September 30,<br>2013 | December 31,<br>2012           | September 30,<br>2013 | December 31,<br>2012 |
| Ultimate controlling entity |                       | 310                            |                       | 23                   |
| Associates                  | 66,943                | 68,768                         | 20,238                | 164,783              |
| Others                      | 48,980                | 55,757                         | 238,546               | 520,487              |
|                             |                       |                                |                       |                      |
|                             | 115,923               | 124,835                        | 258,784               | 685,293              |

#### (3) Compensation for the key management

The Parent Company considers registered directors who have substantial role and responsibility in planning, operating, and controlling of the business as key management. The compensations given to such key management for the three and nine-month periods ended September 30, 2013 and 2012 are as follows:

## 34. Transactions with Related Parties, Continued

#### (3) Compensation for the key management, Continued

| (In millions of won)              |   | 2013                               |   | 2012                               |
|-----------------------------------|---|------------------------------------|---|------------------------------------|
|                                   | Three-month period<br>ended<br>Sep.<br>30 | Nine-month period<br>ended Sep. 30 | Three-month period<br>ended<br>Sep.<br>30 | Nine-month period<br>ended Sep. 30 |
| Salaries                          | 329                                       | 1,923                              | 300                                       | 8,588                              |
| Provision for retirement benefits | 97  | 915                                | 79  | 721                                |
|                                   | 426                                       | 2,838                              | 379                                       | 9,309                              |

#### 35. Commitments and Contingencies

#### (1) Collateral assets and commitments

SK Broadband Co., Ltd., a subsidiary of the Parent Company, has pledged its properties as collateral for leases on buildings in the amount of 14,800 million as of September 30, 2013.

PS & Marketing Corporation, a subsidiary of the Parent Company, has obtained a line of credit for 40,000 million from Shinhan Bank for operational purposes.

#### (2) Contingencies

As of September 30, 2013, the Group paid cumulative amount of 5,599 million for the closed cases among total compensation of 6,091 million in relation to the violation of customer s privacy (plaintiff s claims of 24,689 million) by SK Broadband Co., Ltd., a subsidiary of the Parent Company. In addition, the Group has recorded a provision in the amount of 192 million for pending cases (plaintiff s claims of 3,000 million).

As of September 30, 2013, the claim amount of pending litigations of SK Communications Co., Ltd., a subsidiary of the Parent Company, amounts to 3,937 million and management does not believe that the ultimate result of these litigations will have a material impact on the Company s results or financial position.

#### 36. Discontinued Operation

#### (1) Discontinued operation

During the nine-month period ended September 30, 2013, SK Planet Co., Ltd., a subsidiary of the Parent Company sold its investment in 52.6% of ownership interests (13,294,369 shares) of Loen Entertainment, Inc., to Star Invest Holdings Limited. Consideration for the sale amounts to 265,887 million. Loen Entertainment was a subsidiary of SK Planet Co., Ltd. and is engaged in release of music disc as primary business, The Group s ownership interests after the transfer is 15.0% and Loen Entertainment, Inc. was excluded from scope of consolidation upon the sale.

In addition, during the nine-month period ended September 30, 2012, SK Telink Co., Ltd., a subsidiary of the Parent Company, ceased its broadcasting business due to the rapid decrease in satellite digital multimedia broadcasting subscribers along with the effects from smart phones, etc.

## 36. Discontinued Operation, Continued

## (2) Results of discontinued operation

Results of discontinued operation included in the consolidated statements of income for the nine-month periods ended September 30, 2013 and 2012 are as follows. The consolidated statement of income presented for comparative purposes was restated in order to present discontinued operation segregated from the continuing operations.

| (In millions of won)   | For the nine-month period<br>ended September 30,<br>2013<br>Discontinue release of music<br>disc of Loen Entertainment,<br>Inc. |
|--|---|
| Results of discontinued operation:   |   |
| Revenue  | 167,033   |
| Expense  | (140,204)   |
| Operating income generated by discontinued<br>operations<br>Non-operating income<br>Gain on disposal relating to discontinued operations<br>Income tax expense | 26,829<br>3,189<br>214,885<br>(61,125)  |
| Gain from discontinued operation   | 183,778   |
| Attributable to :  |   |
| Owners of the Parent Company   | 176,400   |
| Non-controlling interests  | 7,378   |

#### (In millions of won)

| (In millions of won)   | For the nine-month period ended September 30, 2012                           |  |                     |  |  |
|--|--|--|---------------------|--|--|
|  | Discontinue<br>release of<br>music<br>disc of<br>Loen<br>Entertainment, Inc. | Discontinue<br>satellite digital<br>multimedia<br>broadcasting of<br>SK Telink Co., Ltd. | Total               |  |  |
| Results of discontinued operation:   |  |  |                     |  |  |
| Revenue  | 117,393  | 2,924  | 120,317             |  |  |
| Expense  | (92,864)   | (155,401)  | (248,265)           |  |  |
| Operating income generated by discontinued<br>operations<br>Non-operating income | 24,529<br>2,374  | (152,477)  | (127,948)<br>2,374  |  |  |
| Gain on disposal relating to discontinued operations                             | (6.050)  | 10.075   | 11.017              |  |  |
| Income tax benefit (expense)<br>Gain (loss) from discontinued operation          | (6,958)<br>19,945  | 18,875 (133,602)   | 11,917<br>(113,657) |  |  |
| Attributable to :  |  |  |                     |  |  |
| Owners of the Parent Company   | 13,475   | (114,881)  | (101,406)           |  |  |
| Non-controlling interests  | 6,470  | (18,721)   | (12,251)            |  |  |

### 36. Discontinued Operation, Continued

(3) Cash flows from discontinued operation

Cash flows from discontinued operation for the nine-month periods ended September 30, 2013 and 2012 are as follows:

| (In millions of won) |
|----------------------|
|----------------------|

|   | For the nine-month period ended September<br>30, 2013<br>Discontinue release of music disc<br>of Loen |
|---|---|
| Cash flow from discontinued operation:    | Entertainment, Inc.   |
| Net cash provided by operating activities | 40,885  |
| Net cash provided by investing activities | 180,023   |
| Net cash used in financing activities     | (4,780)   |
|   | 216,128   |

(In millions of won)

| (In mations of won)                       | For the nine-m<br>Discontinue                      | ber 30, 2012  |          |
|---|--|---|----------|
|   | release  | Discontinue   |          |
|   | of music<br>disc of<br>Loen<br>Entertainment, Inc. | satellite digital<br>multimedia<br>broadcasting of<br>SK Telink Co., Ltd. | Total    |
| Cash flow from discontinued operation:    | ,  |   |          |
| Net cash provided by operating activities | 25,596   | 3,647   | 29,243   |
| Net cash used in investing activities     | (15,996)   | (303)   | (16,299) |
| Net cash used in financing activities     | (4,300)  | (9,475)   | (13,775) |
|   | 5,300  | (6,131)   | (831)    |

(4) Changes in financial condition relating to discontinued operation due to the disposal of ownership interests in Loen Entertainment, Inc. as of September 30, 2013 is as follows:

| (In millions of won)                           |                    |
|--|--------------------|
|  | September 30, 2013 |
| Cash and cash equivalents                      | 55,527             |
| Long-term and short-term financial instruments | 42,404             |
| Accounts receivable trade                      | 49,700             |
| Property and equipment, and intangible assets  | 26,334             |
| Other assets                                   | 39,526             |
| Accounts payable trade                         | (33,154)           |
| Defined benefit liabilities                    | (737)              |
| Other liabilities                              | (87,022)           |
|  |                    |
| Decrease in net assets                         | 92,578             |

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| Consideration paid for disposal    | 264,778  |
|------------------------------------|----------|
| Cash and cash equivalents disposed | (55,527) |
|                                    |          |
| Net cash inflow                    | 209,251  |

## 37. Statements of Cash Flows

(1) Adjustments for income and expenses from operating activities for the nine-month periods ended September 30, 2013 and 2012 are as follows:

#### (In millions of won)

| (In millions of won)   | September 30, | September 30, |
|--|---------------|---------------|
|  | 2013          | 2012          |
| Interest income  | (49,503)      | (79,459)      |
| Dividend   | (10,199)      | (28,310)      |
| Gain on foreign currency translation                         | (1,835)       | (2,065)       |
| Gain on disposal of long-term investments securities         | (3,337)       | (13,628)      |
| Gain on settlement of derivatives                            | (2,274)       | (12,694)      |
| Losses (gains) related to investments in subsidiaries,       |               |               |
| associates and joint ventures, net                           | (800,642)     | 40,656        |
| Gain on disposal of property, equipment and intangible       |               |               |
| assets   | (5,849)       | (4,970)       |
| Gain on valuation of financial assets at fair value through  |               |               |
| profit or loss   | (2,387)       |               |
| Other income   | (3,219)       | 5,251         |
| Interest expenses  | 251,593       | 302,339       |
| Loss on foreign currency translation                         | 2,908         | 2,089         |
| Loss on disposal of long-term investments securities         | 4,864         | 9,134         |
| Impairment loss on long-term investment securities           | 16,556        | 580           |
| Loss on valuation of derivatives                             | 198           | 443           |
| Loss on settlement of derivatives                            |               | 1,232         |
| Income tax expense   | 371,615       | 151,613       |
| Provision for retirement benefits                            | 68,159        | 59,693        |
| Depreciation and amortization                                | 2,101,706     | 1,909,035     |
| Bad debt expenses for accounts receivable - trade            | 43,974        | 30,877        |
| Loss on disposal of property and equipment and               |               |               |
| intangible assets  | 221,961       | 13,258        |
| Impairment loss on property and equipment and                |               |               |
| intangible assets  | 11,461        | 130,709       |
| Loss on valuation of financial assets at fair value through  |               |               |
| profit or loss   |               | 824           |
| Loss relating to financial liabilities at fair value through |               |               |
| profit or loss   | 120,833       | 1,791         |
| Bad debt for accounts receivable - other                     | 20,667        | 28,026        |
| Loss on disposal of other investment securities              | 1             |               |
| Loss on impairment of other investment securities            |               | 950           |
| Other expenses   | 6,382         | 85            |
|  |               |               |
|  | 2,363,633     | 2,547,459     |

#### 37. Statements of Cash Flows, Continued

(2) Changes in assets and liabilities from operating activities for the nine-month periods ended September 30, 2013 and 2012 are as follows:

| (In millions of won)                 | September 30,<br>2013 | September 30,<br>2012 |
|--------------------------------------|-----------------------|-----------------------|
| Accounts receivable trade            | (274,514)             | (167,107)             |
| Accounts receivable other            | (22,828)              | 345,826               |
| Accrued income                       | 1,206                 | (31,721)              |
| Advance payments                     | (37,449)              | 3,572                 |
| Prepaid expenses                     | (2,071)               | 20,533                |
| Proxy paid V.A.T.                    | (165)                 | (787)                 |
| Inventories                          | (2,237)               | (80,360)              |
| Long-term accounts receivables other |                       | 5,393                 |
| Guarantee deposits                   | 1,947                 | 15,448                |
| Accounts payable trade               | (33,270)              | 213,780               |
| Accounts payable other               | (562,502)             | (191,109)             |
| Advanced receipts                    | 1,301                 | (4,366)               |
| Withholdings                         | 44,845                | 234,410               |
| Deposits received                    | (708)                 | (942)                 |
| Accrued expenses                     | 86,937                | 439,104               |
| Advanced V.A.T.                      | 12,264                | 1,611                 |
| Unearned revenue                     | (109,222)             | (28,849)              |
| Provisions                           | (192,190)             | (283,568)             |
| Long-term provisions                 | (66,080)              | 25,681                |
| Plan assets                          | 3,069                 | 754                   |
| Retirement benefit payment           | (28,555)              | (32,388)              |
| Others                               | (30,472)              | (1,063)               |
|                                      | (1,210,694)           | 483,852               |

(3) Significant non-cash transactions for the nine-month periods ended September 30, 2013 and 2012 are as follows:

| (In millions of won)  |           |           |
|---|-----------|-----------|
|   | 2013      | 2012      |
| Transfer of construction in progress to property and equipment, and     |           |           |
| intangible assets   | 1,290,314 | 1,977,765 |
| Transfer of other property and equipment and others to construction in  |           |           |
| progress  | 659,801   | 1,173,522 |
| Transfer of inventories to property and equipment                       | 73,534    | 60,055    |
| Accounts payable other related to acquisition of property and equipment |           |           |
| and intangible assets   | 22,223    | 8,010     |
| Return of the existing 1.8GHz frequency use rights                      | 614,600   |           |

## SK TELECOM CO., LTD.

Condensed Separate Interim Financial Statements

(Unaudited)

## September 30, 2013 and 2012

(With Independent Auditors Review Report Thereon)

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Independent Auditors Review Report

## Based on a report originally issued in Korean

To The Board of Directors and Shareholders

SK Telecom Co., Ltd.:

#### **Reviewed financial statements**

We have reviewed the accompanying condensed separate interim financial statements of SK Telecom Co., Ltd. (the Company ), which comprise the condensed separate statement of financial position as of September 30, 2013, the related condensed separate statements of income, comprehensive income for the three and nine-month periods ended September 30, 2013 and 2012, the changes in equity and cash flows for the nine-month periods ended September 30, 2013 and 2012, the changes in equity and cash flows for the explanatory information.

#### Management s responsibility

Management is responsible for the preparation and fair presentation of these condensed separate interim financial statements in accordance with Korean International Financial Reporting Standards (K-IFRS) No.1034 Interim Financial Reporting, and for such internal controls as management determines necessary to enable the preparation of condensed separate interim financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors responsibility

Our responsibility is to issue a report on these condensed separate interim financial statements based on our reviews.

We conducted our reviews in accordance with the Review Standards for Quarterly and Semiannual Financial Statements established by the Securities and Futures Commission of the Republic of Korea. A review consists principally of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with auditing standards generally accepted in the Republic of Korea and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our reviews, nothing has come to our attention that causes us to believe that the accompanying condensed separate interim financial statements referred to above are not prepared fairly, in all material respects, in accordance with K-IFRS No.1034 Interim Financial Reporting.

## Other matters

The separate statement of financial position of the Company as of December 31, 2012, and the related separate statements of income, comprehensive income, changes in equity and cash flows for the year then ended, which are not accompanying this report, were audited by us and our report thereon, dated February 22, 2013, expressed an unqualified opinion. The accompanying condensed separate statement of financial position of the Company as of December 31, 2012, presented for comparative purposes, is not different from that audited by us, from which it was derived, in all material respects.

The procedures and practices utilized in the Republic of Korea to review such condensed separate interim financial statements may differ from those generally accepted and applied in other countries. Accordingly, this report and the accompanying condensed separate interim financial statements are for use by those knowledgeable about Korean review standards and their application in practice.

KPMG Samjong Accounting Corp.

Seoul, Korea

November 8, 2013

This report is effective as of November 8, 2013, the audit report date. Certain subsequent events or circumstances, which may occur between the audit report date and the time of reading this report, could have a material impact on the accompanying condensed separate financial statements and notes thereto. Accordingly, the readers of the audit report should understand that the above audit report has not been updated to reflect the impact of such subsequent events or circumstances, if any.

SK TELECOM CO., LTD.

Condensed Separate Statements of Financial Position

As of September 30, 2013 and December 31, 2012

| (In millions of won)                       | Note         | September 30,<br>2013 | December 31,<br>2012 |
|--|--------------|-----------------------|----------------------|
| Assets                                     | Note         | 2015                  | 2012                 |
| Current Assets:                            |              |                       |                      |
| Cash and cash equivalents                  | 27,28        | 505,513               | 256,577              |
| Short-term financial instruments           | 4,27,28      | 209,000               | 179,300              |
| Short-term investment securities           | 6,27,28      | 86,816                | 56,401               |
| Accounts receivable - trade, net           | 5,27,28,29   | 1,560,619             | 1,407,206            |
| Short-term loans, net                      | 5,27,28,29   | 68,472                | 75,449               |
| Accounts receivable - other, net           | 5,27,28,29   | 403,549               | 383,048              |
| Prepaid expenses                           |              | 78,169                | 76,016               |
| Derivative financial assets                | 16,27,28     | 10,914                | 9,656                |
| Inventories, net                           |              | 12,156                | 15,995               |
| Non-current assets held for sale           | 7            | 2,143                 | 121,337              |
| Advanced payments and other                | 5,27,28      | 19,489                | 8,714                |
| Total Current Assets                       |              | 2,956,840             | 2,589,699            |
| Non-Current Assets:                        |              |                       |                      |
| Long-term financial instruments            | 4,27,28      | 7,569                 | 69                   |
| Long-term investment securities            | 6,27,28      | 701,949               | 733,893              |
| Investments in subsidiaries and associates | 8            | 8,122,175             | 7,915,547            |
| Property and equipment, net                | 9,29         | 6,818,443             | 7,119,090            |
| Goodwill                                   | 10           | 1,306,236             | 1,306,236            |
| Intangible assets, net                     | 11           | 2,200,441             | 2,187,872            |
| Long-term loans, net                       | 5,27,28,29   | 38,117                | 49,672               |
| Long-term prepaid expenses                 |              | 20,980                | 21,582               |
| Guarantee deposits                         | 4,5,27,28,29 | 154,218               | 149,373              |
| Long-term derivative financial assets      | 16,27,28     | 55,328                | 52,303               |
| Deferred tax assets                        | 25           | 33,638                | 123,723              |
| Other non-current assets                   |              | 275                   | 443                  |
| Total Non-Current Assets                   |              | 19,459,369            | 19,659,803           |
| Total Assets                               |              | 22,416,209            | 22,249,502           |

See accompanying notes to the condensed separate interim financial statements.

SK TELECOM CO., LTD.

Condensed Separate Statements of Financial Position, Continued

As of September 30, 2013 and December 31, 2012

| (In millions of won)                            | Note        | September 30,<br>2013 | December 31,<br>2012 |
|---|-------------|-----------------------|----------------------|
| Liabilities and Equity                          |             |                       |                      |
| Current Liabilities:                            |             |                       |                      |
| Short-term borrowings                           | 12,27,28    |                       | 330,000              |
| Current portion of long-term debt, net          | 12,13,27,28 | 1,101,634             | 713,072              |
| Accounts payable - other                        | 27,28,29    | 822,357               | 1,509,456            |
| Withholdings                                    | 27,28       | 610,478               | 552,380              |
| Accrued expenses                                | 27,28       | 592,850               | 600,101              |
| Income tax payable                              |             | 110,260               | 52,267               |
| Unearned revenue                                |             | 211,732               | 252,298              |
| Provisions                                      | 14          | 98,808                | 286,819              |
| Advanced receipts                               |             | 52,596                | 46,693               |
|   |             |                       |                      |
| Total Current Liabilities                       |             | 3,600,715             | 4,343,086            |
|   |             |                       |                      |
| Non-Current Liabilities:                        |             |                       |                      |
| Debentures, net, excluding current portion      | 12,27,28    | 4,579,811             | 3,992,111            |
| Long-term borrowings, excluding current portion | 12,27,28    |                       | 348,333              |
| Long-term payables - other                      | 13,27,28    | 824,492               | 705,605              |
| Long-term unearned revenue                      |             | 87,672                | 160,820              |
| Defined benefit liabilities                     | 15          | 56,016                | 34,951               |
| Long-term derivative financial liabilities      | 16,27,28    | 85,959                | 63,599               |
| Long-term provisions                            | 14          | 27,597                | 99,355               |
| Other non-current liabilities                   | 27,28,29    | 124,200               | 124,594              |
| Total Non-Current Liabilities                   |             | 5,785,747             | 5,529,368            |
| Total Liabilities                               |             | 9,386,462             | 9,872,454            |
|   |             |                       |                      |
| Equity<br>Share conital                         | 1,17        | 44,639                | 44,639               |
| Share capital                                   | ,           | ,                     | ,                    |
| Capital surplus and other capital adjustments   | 17,18,19    | 352,886               | (236,160)            |
| Retained earnings                               | 20          | 12,491,288            | 12,413,981           |
| Reserves  | 21          | 140,934               | 154,588              |
| Total Equity                                    |             | 13,029,747            | 12,377,048           |
| Total Liabilities and Equity                    |             | 22,416,209            | 22,249,502           |

See accompanying notes to the condensed separate interim financial statements.

SK TELECOM CO., LTD.

Condensed Separate Statements of Income

For the three and nine-month periods ended September 30, 2013 and 2012

| (In millions of won except for per share data)                 |      | September 30, 2013<br>Three-month |              | September 30, 2012<br>Three-month |              |
|--|------|-----------------------------------|--------------|-----------------------------------|--------------|
|  |      | period                            | Nine-month   | period                            | Nine-month   |
|  | Note | ended                             | period ended | ended                             | period ended |
| Operating revenue:   | 29   |                                   |              |                                   |              |
| Revenue  |      | 3,222,924                         | 9,544,077    | 3,097,482                         | 9,173,497    |
| Operating expense:   | 29   |                                   |              |                                   |              |
| Labor cost   |      | 126,092                           | 457,358      | 113,976                           | 402,171      |
| Commissions paid   |      | 1,303,741                         | 3,974,437    | 1,563,778                         | 4,285,001    |
| Depreciation and amortization                                  |      | 502,021                           | 1,484,739    | 439,076                           | 1,240,348    |
| Network interconnection  |      | 197,747                           | 558,682      | 216,233                           | 648,645      |
| Leased lines   |      | 102,682                           | 313,387      | 110,413                           | 321,297      |
| Advertising  |      | 58,228                            | 168,306      | 48,347                            | 146,228      |
| Rent   |      | 94,478                            | 269,433      | 82,493                            | 244,348      |
| Cost of products that have been resold                         |      | 104,617                           | 277,691      | 77,638                            | 194,893      |
| Other operating expenses                                       | 22   | 196,128                           | 550,505      | 195,987                           | 565,062      |
| Sub-total  |      | 2,685,734                         | 8,054,538    | 2,847,941                         | 8,047,993    |
| Operating income   | 3    | 537,190                           | 1,489,539    | 249,541                           | 1,125,504    |
| Finance income   | 24   | 17,021                            | 59,099       | 15,148                            | 90,423       |
| Finance costs  | 24   | (87,653)                          | (339,242)    | (90,153)                          | (247,506)    |
| Other non-operating income                                     | 23   | 9,884                             | 30,227       | 8,751                             | 14,756       |
| Other non-operating expenses                                   | 23   | (260,210)                         | (317,511)    | (21,389)                          | (100,097)    |
| Gain on disposal of investments in subsidiaries and associates | 8    |                                   | 71,200       |                                   | 80,483       |
| Impairment loss on investments in associates                   | 8    |                                   |              |                                   | (72,096)     |
| Profit before income tax                                       |      | 216,232                           | 993,312      | 161,898                           | 891,467      |
| Income tax expense   | 25   | 90,085                            | 251,556      | 13,897                            | 167,129      |
| Profit for the period  |      | 126,147                           | 741,756      | 148,001                           | 724,338      |
| Basic earnings per share (in won)                              | 26   | 1,729                             | 10,516       | 2,124                             | 10,393       |
| Diluted earnings per share (in won)                            | 26   | 1,729                             | 10,516       | 2,124                             | 10,128       |

See accompanying notes to the condensed separate interim financial statements.

## SK TELECOM CO., LTD.

Condensed Separate Statements of Comprehensive Income

For the three and nine-month periods ended September 30, 2013 and 2012

| (In millions of won)  |       | Septemb<br>Three-month | er 30, 2013                | Septemb<br>Three-month | er 30, 2012                |
|---|-------|------------------------|----------------------------|------------------------|----------------------------|
|   | Note  | period<br>ended        | Nine-month<br>period ended | period<br>ended        | Nine-month<br>period ended |
| Profit for the period   |       | 126,147                | 741,756                    | 148,001                | 724,338                    |
| Other comprehensive loss  |       |                        |                            |                        |                            |
| Items that will not be reclassified to profit or loss:              |       |                        |                            |                        |                            |
| Remeasurement of defined benefit obligations                        | 15    | 2,105                  | (3,212)                    | 1,016                  | (4,870)                    |
| Items that are or may be reclassified subsequently to profit or     |       |                        |                            |                        |                            |
| loss:   |       |                        |                            |                        |                            |
| Net change in unrealized fair value of available-for-sale financial |       |                        |                            |                        |                            |
| assets  | 21    | 27,039                 | (21,202)                   | 12,969                 | (35,306)                   |
| Net change in unrealized fair value of derivatives                  | 16,21 | 71,640                 | 7,548                      | (13,875)               | (11,112)                   |
|   |       |                        |                            |                        |                            |
|   |       | 100,784                | (16,866)                   | 110                    | (51,288)                   |
|   |       | ,                      |                            |                        |                            |
| Total comprehensive income  |       | 226,931                | 724,890                    | 148,111                | 673,050                    |

See accompanying notes to the condensed separate interim financial statements.

SK TELECOM CO., LTD.

Condensed Separate Statements of Changes in Equity

For the nine-month periods ended September 30, 2013 and 2012

(In millions of won)

| (In millions of won)        |         |           |                 |               |             |           |            |          |            |
|-----------------------------|---------|-----------|-----------------|---------------|-------------|-----------|------------|----------|------------|
|                             |         | Capi      | tal surplus and | l other capit | al adjustme | nts       |            |          |            |
|                             |         |           |                 | Loss on       |             |           |            |          |            |
|                             |         |           |                 | disposal of   |             |           |            |          |            |
|                             | Share   | Paid-in   | Treasury        | treasury      | Hybrid      |           | Retained   |          | Total      |
|                             | capital | surplus   | stock           | stock         | bond        | Other     | earnings   | Reserves | equity     |
| Balance, January 1, 2012    | 44,639  | 2,915,887 | (2,410,451)     | (18,855)      |             | (722,597) | 11,837,185 | 320,494  | 11,966,302 |
| Cash dividends              |         |           |                 |               |             |           | (655,133)  |          | (655,133)  |
| Transfer of business        |         |           |                 |               |             | (145)     |            |          | (145)      |
| Total comprehensive income  |         |           |                 |               |             |           |            |          |            |
| Profit for the period       |         |           |                 |               |             |           | 724,338    |          | 724,338    |
| Other comprehensive loss    |         |           |                 |               |             |           | (4,870)    | (46,418) | (51,288)   |
|                             |         |           |                 |               |             |           |            |          |            |
| Balance, September 30, 2012 | 44,639  | 2,915,887 | (2,410,451)     | (18,855)      |             | (722,742) | 11,901,520 | 274,076  | 11,984,074 |
| Balance, January 1, 2013    | 44,639  | 2,915,887 | (2,410,451)     | (18,855)      |             | (722,741) | 12,413,981 | 154,588  | 12,377,048 |
| Cash dividends              |         |           |                 |               |             |           | (655,946)  |          | (655,946)  |
| Issuance of hybrid bond     |         |           |                 |               | 398,518     |           |            |          | 398,518    |
| Interest on hybrid bond     |         |           |                 |               |             |           | (5,291)    |          | (5,291)    |
| Treasury stock              |         |           | 192,072         | (1,544)       |             |           |            |          | 190,528    |
| Total comprehensive income  |         |           |                 |               |             |           |            |          |            |
| Profit for the period       |         |           |                 |               |             |           | 741,756    |          | 741,756    |
| Other comprehensive loss    |         |           |                 |               |             |           | (3,212)    | (13,654) | (16,866)   |
|                             |         |           |                 |               |             |           |            |          |            |
| Balance, September 30, 2013 | 44,639  | 2,915,887 | (2,218,379)     | (20,399)      | 398,518     | (722,741) | 12,491,288 | 140,934  | 13,029,747 |

See accompanying notes to the condensed separate interim financial statements.

SK TELECOM CO., LTD.

Condensed Separate Statements of Cash Flows

For the nine-month periods ended September 30, 2013 and 2012

| (In millions of won)   | Note | September 30,<br>2013                   | September 30,<br>2012 |
|--|------|---|-----------------------|
| Cash flows from operating activities:                                | Hole | 2013                                    | 2012                  |
| Cash generated from operating activities                             |      |   |                       |
| Profit for the period  |      | 741,756                                 | 724,338               |
| Adjustments for income and expenses                                  | 31   | 2,309,683                               | 1,713,369             |
| Changes in assets and liabilities related to operating activities    | 31   | (965,127)                               | 415,077               |
| changes in assets and natinates related to operating activities      | 51   | (705,127)                               | 115,077               |
| Sub-total  |      | 2,086,312                               | 2,852,784             |
| Interest received  |      | 16,186                                  | 37,744                |
| Dividends received   |      | 20,641                                  | 31,143                |
| Interest paid  |      | (178,418)                               | (194,593)             |
| Income tax paid  |      | (95,482)                                | (328,107)             |
| Income and Party   |      | (,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | (820,107)             |
| Net cash provided by operating activities                            |      | 1,849,239                               | 2,398,971             |
| Cash flows from investing activities:                                |      |   |                       |
| Cash inflows from investing activities:                              |      |   |                       |
| Decrease in short-term investment securities, net                    |      |   | 14,182                |
| Decrease in short-term financial instruments, net                    |      |   | 506,700               |
| Collection of short-term loans                                       |      | 216,944                                 | 183,363               |
| Proceeds from disposal of long-term investment securities            |      | 14,432                                  | 15,411                |
| Proceeds from disposal of investments in subsidiaries and associates |      | 137                                     | 88,602                |
| Proceeds from disposal of property and equipment                     |      | 1,890                                   | 2,968                 |
| Proceeds from disposal of intangible assets                          |      | 965                                     | 2,832                 |
| Proceeds from disposal of non-current assets held for sale           |      | 190,393                                 |                       |
| Collection of long-term loans  |      | 10,567                                  | 8,098                 |
| Decrease in other non-current assets, net                            |      | 169                                     |                       |
|  |      |   |                       |
| Sub-total  |      | 435,497                                 | 822,156               |
| Cash outflows for investing activities:                              |      |   |                       |
| Increase in short-term investment securities, net                    |      | (30,415)                                |                       |
| Increase in short-term financial instruments, net                    |      | (29,700)                                |                       |
| Increase in short-term loans   |      | (208,395)                               | (162,434)             |
| Increase in long-term financial instruments                          |      | (7,500)                                 |                       |
| Acquisition of long-term investment securities                       |      | (6,157)                                 | (3,920)               |
| Acquisition of investments in subsidiaries and associates            |      | (206,766)                               | (3,105,160)           |
| Acquisition of property and equipment                                |      | (1,318,050)                             | (1,865,858)           |
| Acquisition of intangible assets                                     |      | (146,899)                               | (41,271)              |
| Increase in long-term loans  |      |   | (22)                  |
| Cash outflows from transfer of business                              |      |   | (3,387)               |
| Increase in other non-current assets, net                            |      |   | (329)                 |
| Sub-total  |      | (1,953,882)                             | (5,182,381)           |
| Net cash used in investing activities                                |      | (1,518,385)                             | (4,360,225)           |

See accompanying notes to the condensed separate interim financial statements.

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SK TELECOM CO., LTD.

Condensed Separate Statements of Cash Flows, Continued

For the nine-month periods ended September 30, 2013 and 2012

| (In millions of won)  | September 30,<br>2013 | September 30,<br>2012 |
|---|-----------------------|-----------------------|
| Cash flows from financing activities:                         |                       |                       |
| Cash inflows from financing activities:                       |                       |                       |
| Proceeds from short-term borrowings                           | 40,000                | 1,500,000             |
| Proceeds from long-term borrowings                            |                       | 1,986,800             |
| Issuance of hybrid bond                                       | 398,518               |                       |
| Issuance of debenture   | 1,014,858             | 768,296               |
| Cash inflows from settlement of derivatives                   | 2,274                 | 1,517                 |
|   |                       |                       |
| Sub-total   | 1,455,650             | 4,256,613             |
| Cash outflows for financing activities:                       | , ,                   | , ,                   |
| Repayment of short-term borrowings                            | (370,000)             | (1,500,000)           |
| Repayment of long-term borrowings                             | (350,000)             | (200,000)             |
| Repayment of current portion of long-term debt                | (161,575)             | (92,158)              |
| Repayment of debentures                                       |                       | (372,539)             |
| Payment of cash dividends                                     | (655,946)             | (655,133)             |
| Cash outflows from settlement of derivatives                  |                       | (5,415)               |
|   |                       |                       |
| Sub-total   | (1,537,521)           | (2,825,245)           |
|   | (-,)                  | (_,,,_                |
| Net cash provided by (used in) financing activities           | (81,871)              | 1,431,368             |
| The cash provided by (asea in) maneing activities             | (01,071)              | 1,451,500             |
| Net increase in cash and cash equivalents                     | 248,983               | (529,886)             |
| Cash and cash equivalents at beginning of the period          | 248,983               | (329,880)<br>895,558  |
|   | (47)                  | 095,550               |
| Effects of exchange rate changes on cash and cash equivalents | (47)                  | 1                     |
|   |                       |                       |
| Cash and cash equivalents at end of the period                | 505,513               | 365,673               |

See accompanying notes to the condensed separate interim financial statements.

## 1. Reporting Entity

SK Telecom Co., Ltd. ( the Company ) was incorporated in March 1984 under the laws of Republic of Korea ( Korea ) to engage in providing cellular telephone communication services in Korea. The Company mainly provides wireless telecommunications in Korea. The Company s common shares and depositary receipts (DRs) are listed on the Stock Market of Korea Exchange, the New York Stock Exchange and the London Stock Exchange. As of September 30, 2013, the Company s total issued shares are held by the following:

|   | Number of<br>shares | Percentage of total shares issued (%) |
|---|---------------------|---------------------------------------|
| SK Holdings, Co., Ltd.                                  | 20,363,452          | 25.22%                                |
| National Pension  | 4,928,904           | 6.10%                                 |
| Institutional investors and other minority stockholders | 45,283,200          | 56.08%                                |
| Treasury stock  | 10,170,155          | 12.60%                                |
| Total number of shares                                  | 80,745,711          | 100.00%                               |

## 2. Basis of Presentation

#### (1) Statement of compliance

The condensed separate interim financial statements have been prepared in accordance with Korean International Financial Reporting Standards (K-IFRS), as prescribed in the Act on External Audits of Stock Companies.

These condensed separate interim financial statements were prepared in accordance with K-IFRS No. 1034, Interim Financial Reporting as part of the period covered by the Company s K-IFRS annual financial statements. Selected explanatory notes are included to explain events and transactions that are significant to an understanding of the changes in financial position and performance of the Company since the last annual separate financial statements as of and for the year ended December 31, 2012. These condensed separate interim financial statements do not include all of the disclosures required for full annual financial statements.

These condensed interim financial statements are separate interim financial statements prepared in accordance with K-IFRS No.1027, Separate Financial Statements presented by a parent, an investor in an associate or a venturer in a jointly controlled entity, in which the investments are accounted for on the basis of the direct equity interest rather than on the basis of the reported results and net assets of the investees.

## (2) Use of estimates and judgments

The preparation of the condensed separate interim financial statements in conformity with K-IFRS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

In preparing these condensed separate interim financial statements, the significant judgments made by management in applying the Company s accounting policies and the key sources of estimation uncertainty were the same as those that applied to the financial statements as of and for the year ended December 31, 2012.

## 2. Basis of Presentation, Continued

(3) Common control transactions

SK Holdings Co., Ltd. ( the Ultimate Controlling Entity ) is the Ultimate Controlling Entity of the Company because it controls the Company. Accordingly, gains and losses from business acquisitions and dispositions involving entities that are under the control of the Ultimate Controlling Entity are accounted for as common control transactions within equity.

#### 3. Significant Accounting Policies

Except as described below, the accounting policies applied by the Company in these condensed separate interim financial statements are the same as those applied by the Company in its separate financial statements as of and for the year ended December 31, 2012. The following changes in accounting policy are also expected to be reflected in the Company s separate financial statements as at and for the year ending December 31, 2013.

- (1) Changes in accounting policies
  - 1) K-IFRS No. 1001, Presentation of Financial Statements

The Company has applied the amendments to K-IFRS No. 1001, Presentation of Financial Statements since January 1, 2013, classified items within other comprehensive income by nature and presented items that are not subsequently recycled through profit or loss and items that are subsequently reclassified if certain conditions are met as a group.

## 2) K-IFRS No.1110, Consolidated Financial Statements

In its consolidated financial statements, the Company has applied the amendments to K-IFRS No. 1110, Consolidated Financial Statements since January 1, 2013. The standard introduces a single control model to determine whether an investee should be consolidated. Subsidiary is an entity that is controlled by a controlling entity or a subsidiary of a controlling company. A controlling entity or a subsidiary of a controlling company controls a subsidiary when the controlling entity or the subsidiary of the controlling company is exposed, or has rights, to variable returns from its involvement with the subsidiary and has the ability to affect those returns through its power over the subsidiary.

## 3) K-IFRS No.1111, Joint Arrangements

The Company has applied the amendments to K-IFRS No. 1111, Joint Arrangements since January 1, 2013. The standard classifies joint arrangements into two types joint operations and joint ventures. A joint operation is a joint arrangement whereby the parties that have joint control of the arrangement (i.e. joint operators) have rights to the assets, and obligations for the liabilities, relating to the arrangement. A joint venture is a joint arrangement whereby the parties that have joint control of the arrangement (i.e. joint operators) have rights to the assets, and obligations for the liabilities, relating to the arrangement. A joint venture is a joint arrangement whereby the parties that have joint control of the arrangement (i.e. joint ventures) have rights to the net assets of the arrangement. The standard requires a joint operator to recognize and measure the assets and liabilities (and recognize the related revenues and expenses) in relation to its interest in the arrangement in accordance with relevant IFRSs applicable to the particular assets, liabilities, revenues and expenses. The standard requires a joint venturer to recognize an investment and to account for that investment using the equity method.

## 3. Significant Accounting Policies, Continued

(1) Changes in accounting policies, Continued

#### 4) K-IFRS No.1112, Disclosure of Interests in Other Entities

The Company has applied the amendments to K-IFRS No. 1112, Disclosure of Interests in Other Entities since January 1, 2013. The standard brings together into a single standard all the disclosure requirements about an entity s interests in subsidiaries, joint arrangements, associates and unconsolidated structured entities. The Company is currently assessing the disclosure requirements for interests in subsidiaries, interests in joint arrangements and associates and unconsolidated structured entities in comparison with the existing disclosures. The standard requires the disclosure of information about the nature, risks and financial effects of these interests.

#### 5) K-IFRS No. 1019, Employee Benefits

The Company has applied the amendments to K-IFRS No. 1019, Employee Benefits since January 1, 2013. The standard requires recognition of actuarial gains and losses immediately in other comprehensive income and to calculate expected return on plan assets based on the rate used to discount the defined benefit obligation.

#### 6) K-IFRS No. 1113, Fair Value Measurement

The Company has applied the amendments to K-IFRS No. 1113, Fair Value Measurement since January 1, 2013. The standard defines fair value and a single framework for fair value, and requires disclosures about fair value measurements.

(2) Impact of changes in accounting policies

#### 1) K-IFRS No.1110, Consolidated Financial Statements

In accordance with the transitional provision on K-IFRS No. 1110, the Company assessed control on investees as of January 1, 2013, the initial adoption date of the standard, and there have been no changes in subsidiaries upon adoption of the standard.

#### (3) New standards and interpretations not yet adopted

The following new standards, interpretations and amendments to existing standards have been published and are mandatory for the Company for annual periods beginning after January 1, 2013. The Company is in process of evaluating the impact of these new standards, interpretations and amendments to the separate financial statements, if any, as of September 30, 2013.

1) K-IFRS No. 1032, Financial Instruments: Presentation The amendments clarified the application guidance related to offsetting a financial asset and a financial liability. The amendment is mandatorily effective for periods beginning on or after January 1, 2014 with earlier application permitted.

## 4. Restricted Deposits

Deposits which are restricted in use as of September 30, 2013 and December 31, 2012 are summarized as follows:

| (In millions of won)                |                    |                   |
|-------------------------------------|--------------------|-------------------|
|                                     | September 30, 2013 | December 31, 2012 |
| Short-term financial instruments(*) | 76,000             | 83,500            |
| Long-term financial instruments(*)  | 7,569              | 69                |
| Deposit                             | 40                 | 40                |
|                                     |                    |                   |
|                                     | 83,609             | 83,609            |

(\*) Financial instruments include charitable trust fund established by the Company. Profits from this charitable fund are donated to charitable institutions. As of September 30, 2013, the funds cannot be withdrawn.

## 5. Trade and Other Receivables

(1) Details of trade and other receivables as of September 30, 2013 and December 31, 2012 are as follows:

| (In millions of won)        | September 30, 2013 |                              |                    |  |
|-----------------------------|--------------------|------------------------------|--------------------|--|
|                             | Gross<br>amount    | Allowances for<br>impairment | Carrying<br>amount |  |
| Current assets:             |                    | -                            |                    |  |
| Accounts receivable - trade | 1,667,323          | (106,704)                    | 1,560,619          |  |
| Short-term loans            | 69,296             | (824)                        | 68,472             |  |
| Accounts receivable - other | 455,161            | (51,612)                     | 403,549            |  |
| Accrued income              | 6,445              |                              | 6,445              |  |
|                             |                    |                              |                    |  |
|                             | 2,198,225          | (159,140)                    | 2,039,085          |  |
| Non-current assets:         |                    |                              |                    |  |
| Long-term loans             | 61,691             | (23,574)                     | 38,117             |  |
| Guarantee deposits          | 154,218            |                              | 154,218            |  |
|                             |                    |                              |                    |  |
|                             | 215,909            | (23,574)                     | 192,335            |  |
|                             |                    |                              |                    |  |
|                             | 2,414,134          | (182,714)                    | 2,231,420          |  |

## 5. Trade and Other Receivables, Continued

| (In millions of won)        | December 31, 2012 |                              |                    |
|-----------------------------|-------------------|------------------------------|--------------------|
|                             | Gross<br>amount   | Allowances for<br>impairment | Carrying<br>amount |
| Current assets:             |                   |                              |                    |
| Accounts receivable - trade | 1,497,745         | (90,539)                     | 1,407,206          |
| Short-term loans            | 76,471            | (1,022)                      | 75,449             |
| Accounts receivable - other | 421,695           | (38,647)                     | 383,048            |
| Accrued income              | 4,147             |                              | 4,147              |
|                             |                   |                              |                    |
|                             | 2,000,058         | (130,208)                    | 1,869,850          |
| Non-current assets:         |                   |                              |                    |
| Long-term loans             | 72,801            | (23,129)                     | 49,672             |
| Guarantee deposits          | 149,373           |                              | 149,373            |
|                             |                   |                              |                    |
|                             | 222,174           | (23,129)                     | 199,045            |
|                             | 2,222,232         | (153,337)                    | 2,068,895          |

(2) The movement in allowance for doubtful accounts of trade and other receivables during the nine-month periods ended September 30, 2013 and 2012 were as follows:

| (In millions of won)                             |          |          |
|--|----------|----------|
|  | 2013     | 2012     |
| Balance at January 1                             | 153,337  | 171,639  |
| Increase of bad debt allowances                  | 42,638   | 34,441   |
| Reversal of allowances for doubtful accounts     |          | (4,531)  |
| Write-offs                                       | (28,236) | (51,473) |
| Collection of receivables previously written-off | 14,975   | 24,068   |
|  |          |          |
| Balance at September 30                          | 182,714  | 174,144  |

(3) Details of overdue but not impaired, and impaired trade and other receivable as of September 30, 2013 and December 31, 2012 are as follows:

| (In millions of won)             | September 30, 2013<br>Accounts |                      | December 31, 2012<br>Accounts |                      |
|----------------------------------|--------------------------------|----------------------|-------------------------------|----------------------|
|                                  | receivable<br>trade            | Other<br>receivables | receivable<br>trade           | Other<br>receivables |
| Neither overdue nor impaired     | 1,231,160                      | 630,448              | 1,093,481                     | 636,291              |
| Overdue but not impaired         | 33,353                         |                      | 25,502                        |                      |
| Impaired                         | 402,810                        | 116,363              | 378,762                       | 88,196               |
|                                  |                                |                      |                               |                      |
|                                  | 1,667,323                      | 746,811              | 1,497,745                     | 724,487              |
| Allowances for doubtful accounts | (106,704)                      | (76,010)             | (90,539)                      | (62,798)             |
|                                  |                                |                      |                               |                      |
|                                  | 1,560,619                      | 670,801              | 1,407,206                     | 661,689              |

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The Company establishes allowances for doubtful accounts based on the likelihood of recoverability of trade and other receivables based on their aging at the end of the period, past customer default experience, customer credit status, and economic and industrial factors.

#### 5. Trade and Other Receivables, Continued

(4) The aging of overdue but not impaired accounts receivable as of September 30, 2013 and December 31, 2012 are as follows:

| (In millions of won) |                    |                   |
|----------------------|--------------------|-------------------|
|                      | September 30, 2013 | December 31, 2012 |
| Less than 1 month    | 10,537             | 3,699             |
| $1 \sim 3$ months    | 5,413              | 3,686             |
| $3 \sim 6$ months    | 2,725              | 9,175             |
| More than 6 months   | 14,678             | 8,942             |
|                      | 33,353             | 25,502            |

## 6. Investment Securities

(1) Details of short-term investment securities as of September 30, 2013 and December 31, 2012 are as follows:

| (In millions of won)                               |                    |                   |
|--|--------------------|-------------------|
|  | September 30, 2013 | December 31, 2012 |
| Beneficiary certificates(*)                        | 86,345             | 56,159            |
| Current portion of long-term investment securities | 471                | 242               |
|  | 86,816             | 56,401            |

- (\*) The distributions arising from beneficiary certificates as of September 30, 2013, were accounted for as accrued income.
  - (2) Details of long-term investment securities as of September 30, 2013 and December 31, 2012 are as follows:

| (In millions of won)                                    |                    |                   |
|---|--------------------|-------------------|
|   | September 30, 2013 | December 31, 2012 |
| Equity securities:                                      |                    |                   |
| Marketable equity securities                            | 551,308            | 584,029           |
| Unlisted equity securities                              | 19,131             | 18,814            |
| Equity investments                                      | 113,422            | 115,120           |
|   |                    |                   |
|   | 683,861            | 717,963           |
| Debt securities:  |                    |                   |
| Public bonds(*1)  | 356                | 356               |
| Investment bonds(*2)                                    | 18,203             | 15,816            |
|   |                    |                   |
|   | 18,559             | 16,172            |
|   |                    |                   |
| Total   | 702,420            | 734,135           |
| Less current portion of long-term investment securities | (471)              | (242)             |

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Long-term investment securities

701,949 733,893

#### 6. Investment Securities, Continued

(\*1) Details of maturity for the public bonds as of September 30, 2013 and December 31, 2012 are as follows:

| (In millions of won) | September 30, 2013 | December 31, 2012 |
|----------------------|--------------------|-------------------|
| Within 1 year        | 198                |                   |
| 1 ~ 5 years          | 158                | 356               |
|                      |                    |                   |
|                      | 356                | 356               |

(\*2) The Company classified convertible bonds of NanoEnTek, Inc. (carrying amount as of September 30, 2013: 17,743 million) as financial assets at fair value through profit or loss. The difference between acquisition cost and fair value is accounted for as finance income (loss).

## 7. Non-current Assets Held for Sale

A disposal contract for the Company s ownership interests in SK Fans Co., Ltd., an associate, has been entered into during the year ended December 31, 2012 and investment in the associate was reclassified to non-current assets held for sale.

Non-current assets held for sale as of September 30, 2013 and December 31, 2012 are as follows:

| (In millions of won)           |                    |                   |
|--------------------------------|--------------------|-------------------|
|                                | September 30, 2013 | December 31, 2012 |
| Investments in subsidiaries(*) |                    | 119,194           |
| Investments in associates      | 2,143              | 2,143             |
|                                | 2,143              | 121,337           |

(\*) For the nine-month period ended September 30, 2013, the Company disposed its ownership interests of 27% in SKY Property Mgmt. Ltd., a subsidiary, to SK Innovation Co., Ltd., a related party and recognized 71,200 million of disposal gain. The assets classified as held for sale are measured at the lower of their carrying amount and fair value less cost to sell.

## 8. Investments in Subsidiaries and Associates

(1) Investments in subsidiaries and associates as of September 30, 2013 and December 31, 2012 are as follows:

| (In millions of won)        |                    |                   |
|-----------------------------|--------------------|-------------------|
|                             | September 30, 2013 | December 31, 2012 |
| Investments in subsidiaries | 3,477,888          | 3,315,205         |
| Investments in associates   | 4,644,287          | 4,600,342         |

8,122,175 7,915,547

## 8. Investments in Subsidiaries and Associates, Continued

(2) Details of investments in subsidiaries as of September 30, 2013 and December 31, 2012 are as follows:

| (In millions of won)                     | S           | eptember 30, 2013 |           | December 31,<br>2012 |
|--|-------------|-------------------|-----------|----------------------|
|  | Number of   | Ownership         | Carrying  | Carrying             |
|  | shares      | (%)               | amount    | amount               |
| SK Telink Co., Ltd.                      | 1,082,272   | 83.5              | 144,740   | 144,740              |
| SK Broadband Co., Ltd.                   | 149,638,354 | 50.6              | 1,242,247 | 1,242,247            |
| PS&Marketing Corporation                 | 46,000,000  | 100.0             | 213,934   | 213,934              |
| Service Ace Co., Ltd.                    | 4,385,400   | 100.0             | 21,927    | 21,927               |
| Service Top Co., Ltd.                    | 2,856,200   | 100.0             | 14,281    | 14,281               |
| Network O&S Co., Ltd.                    | 3,000,000   | 100.0             | 15,000    | 15,000               |
| SK Planet Co., Ltd.(*1)                  | 72,927,317  | 100.0             | 1,538,020 | 1,234,884            |
| SK Telecom China Holdings Co., Ltd.      |             | 100.0             | 29,116    | 29,116               |
| SKY Property Mgmt. Ltd.(*2)              |             |                   |           | 264,850              |
| SKT Vietnam PTE. Ltd.                    | 180,476,700 | 73.3              | 26,264    | 26,264               |
| SKT Americas, Inc.                       | 122         | 100.0             | 76,764    | 72,786               |
| YTK Investment Ltd.                      |             | 100.0             | 69,464    | 69,464               |
| Atlas Investment                         |             | 100.0             | 60,347    | 59,122               |
| SK Global Healthcare Business Group Ltd. |             | 100.0             | 25,784    | 25,784               |
|  |             |                   |           |                      |
|  |             |                   | 3,477,888 | 3,434,399            |
|  |             |                   | 5,177,000 | 5,151,577            |
|  |             |                   |           | (110,104)            |
| Non-current assets held for sale         |             |                   |           | (119,194)            |
|  |             |                   |           |                      |
|  |             |                   | 3,477,888 | 3,315,205            |

(\*1) The Company acquired additional 50% shares of SK Marketing & Company Co., Ltd., an associate, from SK Innovation Co., Ltd., a related party, and transferred its 100% shares of SK Marketing & Company Co., Ltd. to SK Planet Co., Ltd., and received 12,927,317 of new shares of SK Planet Co., Ltd. as a consideration. The additional interest in SK Planet Co., Ltd. is measured at the carrying value of the Company s investments in SK Marketing & Company Co., Ltd. at the date of transaction.

(\*2) The Company disposed its ownership interests of 27% in SKY Property Mgmt. Ltd., a subsidiary, to SK Innovation Co., Ltd., a related party and reclassified carrying value of the ownership interests of 145,656 million to investments in associates as the Company has less than 50% of the ownership interests.

#### 8. Investments in Subsidiaries and Associates, Continued

(3) Details of investments in associates as of September 30, 2013 and December 31, 2012 are as follows:

| (In millions of won)                             | Se                  | eptember 30, 2013<br>Ownership |                    | December 31,<br>2012 |
|--|---------------------|--------------------------------|--------------------|----------------------|
|  | Number of<br>shares | percentage<br>(%)              | Carrying<br>amount | Carrying<br>amount   |
| SK Marketing & Company Co., Ltd.(*1)             |                     |                                |                    | 112,531              |
| SK China Company Ltd.(*2,6)                      | 720,000             | 9.6                            | 47,830             | 47,830               |
| SK USA, Inc.                                     | 49                  | 49.0                           | 5,498              | 5,498                |
| HappyNarae Co., Ltd.                             | 680,000             | 42.5                           | 12,250             | 12,250               |
| F&U Credit information Co., Ltd.                 | 300,000             | 50.0                           | 4,482              | 4,482                |
| Korea IT Fund(*3)                                | 190                 | 63.3                           | 220,957            | 220,957              |
| Wave City Development Co., Ltd.(*2)              | 382,000             | 19.1                           | 1,532              | 1,532                |
| HanaSK Card Co., Ltd.                            | 57,647,058          | 49.0                           | 400,000            | 400,000              |
| Daehan Kanggun BcN Co., Ltd.                     | 1,675,126           | 29.0                           | 8,340              | 8,340                |
| NanoEnTek, Inc.(*2)                              | 1,807,130           | 9.3                            | 11,000             | 11,000               |
| Health Connect Co., Ltd.                         | 954,000             | 49.5                           | 9,540              | 9,540                |
| UNISK (Beijing) Information Technology Co., Ltd. | 49                  | 49.0                           | 4,247              | 4,247                |
| TR Entertainment                                 |                     | 42.2                           | 7,423              | 7,560                |
| SK Industrial Development China Co., Ltd.        | 72,952,360          | 35.0                           | 83,691             | 83,691               |
| Packet One Network                               | 1,153,674           | 27.0                           | 140,139            | 140,139              |
| SK Technology Innovation Company                 | 9,800               | 49.0                           | 85,873             | 85,873               |
| Lightsquared Inc.(*2,4)                          | 3,387,916           | 3.3                            |                    |                      |
| SK hynix Inc.(*5)                                | 146,100,000         | 20.6                           | 3,374,725          | 3,374,725            |
| SK MENA Investment B.V.                          |                     | 32.1                           | 14,485             | 14,485               |
| SK Latin America Investment S.A.                 |                     | 32.1                           | 14,243             | 14,243               |
| Gemini   |                     | 20.0                           | 6,108              | 6,108                |
| SKY Property Mgmt. Ltd.                          | 12,639              | 33.0                           | 145,656            |                      |
| SK Wyverns Baseball Club Co., Ltd. and others    |                     |                                | 46,268             | 35,311               |
|  |                     |                                |                    |                      |
|  |                     |                                |                    |                      |

4,644,287 4,600,342

(\*1) Increased by 190,606 million as the Company acquired 50% shares from SK Innovation Co., Ltd., a related party, during the nine-month period ended September 30, 2013, and the entire ownership interests has been provided to SK Planet Co., Ltd. as a consideration for the investment in kind.

(\*2) Classified as investments in associates because the Company can exercise significant influence over the associate through participation on the associate s board of directors.

(\*3) Classified as an investment in associate because the Company has less than 50% of the voting rights of the board of directors.

(\*4) Recognized the entire amount as impairment loss as recoverable amount is considered to be zero as of December 31, 2012.

## 8. Investments in Subsidiaries and Associates, Continued

- (\*5) The Company s ownership interests in SK hynix Inc. decreased as investors of convertible bonds issued by SK hynix Inc. exercised their conversion rights during the nine-month period ended September 30, 2013.
  - (4) The market price of investments in listed subsidiaries as of September 30, 2013 and December 31, 2012 are as follows:

#### (In millions of won, except for share data)

| Mark                        |         | September 30, 2013 |                 |                     | December 31, 201    | 2               |
|-----------------------------|---------|--------------------|-----------------|---------------------|---------------------|-----------------|
| value<br>per                | e       |                    |                 | Market<br>value per |                     |                 |
| share                       | e       |                    |                 | share               |                     |                 |
| (In<br>won)                 |         | iber of<br>ares    | Market<br>price | (In<br>won)         | Number of<br>shares | Market<br>price |
| SK Broadband Co., Ltd. 4,75 | 50 149, | 638,354            | 710,782         | 4,665               | 149,638,354         | 698,063         |

## 9. Property and Equipment

(1) Property and equipment as of September 30, 2013 and December 31, 2012 are as follows:

#### (In millions of won)

| (                        | S                   | eptember 30, 2013        |                    | December 31,<br>2012 |
|--------------------------|---------------------|--------------------------|--------------------|----------------------|
|                          | Acquisition<br>cost | Accumulated depreciation | Carrying<br>amount | Carrying<br>amount   |
| Land                     | 407,277             |                          | 407,277            | 395,968              |
| Buildings                | 1,005,753           | (421,726)                | 584,027            | 607,973              |
| Structures               | 697,312             | (343,689)                | 353,623            | 363,364              |
| Machinery                | 18,215,174          | (13,642,140)             | 4,573,034          | 4,532,811            |
| Other                    | 1,226,980           | (772,254)                | 454,726            | 579,448              |
| Construction in progress | 445,756             |                          | 445,756            | 639,526              |
|                          | 21,998,252          | (15,179,809)             | 6,818,443          | 7,119,090            |

(2) Changes in property and equipment for the nine-month periods ended September 30, 2013 and 2012 are as follows:

| (In | millions | of won) |
|-----|----------|---------|
|-----|----------|---------|

|            | For the nine-month period ended September 30, 2013 |             |          |           |              |                   |  |  |
|------------|--|-------------|----------|-----------|--------------|-------------------|--|--|
|            | Beginning<br>balance                               | Acquisition | Disposal | Transfer  | Depreciation | Ending<br>balance |  |  |
| Land       | 395,968  | 5,573       | (14)     | 5,750     |              | 407,277           |  |  |
| Buildings  | 607,973  | 34          | (98)     | 1,811     | (25,693)     | 584,027           |  |  |
| Structures | 363,364  | 8,539       | (7)      | 7,036     | (25,309)     | 353,623           |  |  |
| Machinery  | 4,532,811  | 68,435      | (5,313)  | 1,104,969 | (1,127,868)  | 4,573,034         |  |  |
| Other      | 579,448  | 598,473     | (1,739)  | (641,992) | (79,464)     | 454,726           |  |  |

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| Construction in progress | 639,526   | 339,682   | (13,009) | (520,443) |             | 445,756   |
|--------------------------|-----------|-----------|----------|-----------|-------------|-----------|
|                          | 7,119,090 | 1,020,736 | (20,180) | (42,869)  | (1,258,334) | 6,818,443 |

## 9. Property and Equipment, Continued

(In millions of won)

|                          | For the nine-month period ended September 30, 2012 |             |          |             |              |            |           |
|--------------------------|--|-------------|----------|-------------|--------------|------------|-----------|
|                          | Beginning  | Acquisition |          |             |              | Impairment | Ending    |
|                          | balance  | (*1)        | Disposal | Transfer    | Depreciation | (*2)       | balance   |
| Land(*3)                 | 409,696  | 569         | (140)    | (25,756)    |              |            | 384,369   |
| Buildings(*3)            | 676,095  | 1,020       | (89)     | (38,869)    | (29,140)     |            | 609,017   |
| Structures(*3)           | 300,995  | 30,853      | (4)      | 15,194      | (25,225)     |            | 321,813   |
| Machinery                | 3,581,275  | 131,113     | (796)    | 1,425,619   | (935,800)    | (12,531)   | 4,188,881 |
| Other                    | 640,317  | 1,108,710   | (7,908)  | (1,149,815) | (70,718)     |            | 520,585   |
| Construction in progress | 651,791  | 594,858     | (810)    | (720,219)   |              |            | 525,620   |
|                          | 6,260,169  | 1,867,123   | (9,747)  | (493,846)   | (1,060,883)  | (12,531)   | 6,550,285 |

(\*1) Acquisition for the nine-month period ended September 30, 2012 includes assets transferred of 1,265 million in relation to the transfer of Imagine business from SK Planet Co., Ltd.

(\*2) The Company recognized impairment loss on property and equipment of 12,531 million for the nine-month period ended September 30, 2012 in relation to the Digital Multimedia Broadcasting service.

(\*3) Carrying amounts of 72,015 million of land, buildings and structures were classified as non-current assets held for sale for the nine-month period ended September 30, 2012.

#### 10. Goodwill

Goodwill as of September 30, 2013 and December 31, 2012 are as follows:

| (In millions of won)                                 |                    |                   |
|--|--------------------|-------------------|
|  | September 30, 2013 | December 31, 2012 |
| Goodwill related to acquisition of Shinsegi Telecom, |                    |                   |
| Inc.   | 1,306,236          | 1,306,236         |

#### 11. Intangible Assets

(1) Intangible assets as of September 30, 2013 and December 31, 2012 are as follows:

| (In millions of won)  |                     |                          |                    | December 31,       |  |  |  |
|-----------------------|---------------------|--------------------------|--------------------|--------------------|--|--|--|
|                       | :                   | September 30, 2013       |                    |                    |  |  |  |
|                       | Acquisition<br>cost | Accumulated depreciation | Carrying<br>amount | Carrying<br>amount |  |  |  |
| Frequency use rights  | 3,033,879           | (1,299,177)              | 1,734,702          | 1,693,868          |  |  |  |
| Land use rights       | 32,761              | (23,966)                 | 8,795              | 9,815              |  |  |  |
| Industrial rights     | 32,570              | (23,158)                 | 9,412              | 9,769              |  |  |  |
| Development costs     | 101,957             | (101,907)                | 50                 | 665                |  |  |  |
| Facility usage rights | 42,701              | (26,615)                 | 16,086             | 16,786             |  |  |  |
| Memberships(*1)       | 82,750              |                          | 82,750             | 81,518             |  |  |  |
| Other(*2)             | 1,560,054           | (1,211,408)              | 348,646            | 375,451            |  |  |  |
|                       |                     |                          |                    |                    |  |  |  |
|                       | 4,886,672           | (2,686,231)              | 2,200,441          | 2,187,872          |  |  |  |

(\*1) Memberships are classified as intangible assets with indefinite useful life and are not amortized.

(\*2) Other intangible assets consist of computer software and usage rights to a research facility which the Company built and donated to a university and the Company in turn is given rights-to-use for a definite number of years.

(2) Details of changes in intangible assets for the nine-month periods ended September 30, 2013 and 2012 are as follows:

(In millions of won)

|                       | For the nine-month period ended September 30, 2013 |             |           |          |              |           |
|-----------------------|--|-------------|-----------|----------|--------------|-----------|
|                       | Beginning  | Acquisition |           |          |              | Ending    |
|                       | balance  | (*1)        | Disposal  | Transfer | Amortization | balance   |
| Frequency use rights  | 1,693,868  | 1,046,833   | (814,213) |          | (191,786)    | 1,734,702 |
| Land use rights       | 9,815  | 2,280       | (50)      |          | (3,250)      | 8,795     |
| Industrial rights     | 9,769  | 1,620       | (74)      |          | (1,903)      | 9,412     |
| Development costs     | 665  |             |           |          | (615)        | 50        |
| Facility usage rights | 16,786   | 1,179       | (75)      |          | (1,804)      | 16,086    |
| Memberships           | 81,518   | 2,066       | (834)     |          |              | 82,750    |
| Other                 | 375,451  | 24,530      | (5)       | 54,555   | (105,885)    | 348,646   |
|                       |  |             |           |          |              |           |
|                       | 2,187,872  | 1,078,508   | (815,251) | 54,555   | (305,243)    | 2,200,441 |

(\*1) The Company newly acquired 1.8GHz frequency use rights through auction for the nine-month period ended September 30, 2013 and provided the existing 1.8GHz frequency use rights as partial consideration in connection with the new acquisition. The Company recognized 199,613 million of loss on disposal of property and equipment and intangible assets with regard to this transaction.

(In millions of won)

#### 11. Intangible Assets, Continued

| (                     | For the nine-month period ended September 30, 2012 |                 |          |          |              |                        |                   |  |
|-----------------------|--|-----------------|----------|----------|--------------|------------------------|-------------------|--|
|                       | Beginning<br>balance                               | Acquisition(*1) | Disposal | Transfer | Amortization | Impairment<br>loss(*2) | Ending<br>balance |  |
| Frequency use rights  | 1,889,102  | 16,659          |          |          | (145,833)    | (2,907)                | 1,757,021         |  |
| Land use rights       | 12,739   | 1,770           | (80)     |          | (3,700)      |                        | 10,729            |  |
| Industrial rights     | 8,328  | 4,006           |          |          | (2,169)      |                        | 10,165            |  |
| Development costs     | 1,186  |                 |          |          | (1,169)      |                        | 17                |  |
| Facility usage rights | 15,058   | 681             | (92)     | 13       | (1,685)      |                        | 13,975            |  |
| Memberships           | 80,607   | 20              | (1,427)  |          |              |                        | 79,200            |  |
| Other                 | 357,775  | 26,344          | (1,431)  | 76,962   | (104,869)    |                        | 354,781           |  |
|                       | 2,364,795  | 49,480          | (3,030)  | 76,975   | (259,425)    | (2,907)                | 2,225,888         |  |

(\*1) Acquisition for the nine-month period ended September 30, 2012 includes assets transferred of 200 million in relation to the transfer of Imagine business from SK Planet Co., Ltd.

(\*2) The Company recognized impairment loss on intangible assets of 2,907 million in relation to the frequency use rights of the discontinued Digital Multimedia Broadcasting service.

(3) The carrying amount and residual useful lives of frequency usage rights as of September 30, 2013 are as follows:

#### (In millions of won)

|                | Amount    | Description   | Commencement<br>of depreciation | Completion of<br>depreciation | Depreciation<br>method  |
|----------------|-----------|---|---------------------------------|-------------------------------|-------------------------|
| W-CDMA license | 318,171   | Frequency use rights relating to W-CDMA service       | Dec. 2003                       | Dec. 2016                     |                         |
| W-CDMA license | 53,011    | Frequency use rights relating to W-CDMA service       | Oct. 2010                       | Dec. 2016                     |                         |
| 800MHz license | 314,216   | Frequency use rights relating to CDMA and LTE service | Jul. 2011                       | Jun. 2021                     | Straight-line<br>method |
| 1.8GHz license | 1,036,365 | Frequency use rights relating to LTE service          | Sep. 2013                       | Dec. 2021                     |                         |
| WiBro license  | 12,939    | WiBro service   | Mar. 2012                       | Mar. 2019                     |                         |

1,734,702

#### **12.** Borrowings and Debentures

(1) Short-term borrowings as of September 30, 2013 and December 31, 2012 are as follows:

(In millions of won and thousands of U.S. dollars)

|              | Annual interest |               | September 30, | December 31, |
|--------------|-----------------|---------------|---------------|--------------|
| Lender       | <b>rate</b> (%) | Maturity      | 2013          | 2012         |
| Kookmin Bank | 3.98            | Jan. 10, 2013 |               | 100,000      |
| Woori Bank   | 4.20            | Jan. 10, 2013 |               | 100,000      |
| CP           | 2.98            | Jan. 14, 2013 |               | 60,000       |
|              | 3.05            | Jan. 25, 2013 |               | 20,000       |
|              | 3.10            | Jan. 29, 2013 |               | 50,000       |

330,000

(2) Long-term borrowings as of September 30, 2013 and December 31, 2012 are as follows:

| In millions | of won | and | thousands | of | U.S. | dollars) | 1 |
|-------------|--------|-----|-----------|----|------|----------|---|
| in munons   | of won | unu | monsunus  | 01 | 0.0. | uonunsj  |   |

| Lender  | Annual interest<br>rate (%) | Maturity      | September 30,<br>2013 | December 31,<br>2012 |
|---|-----------------------------|---------------|-----------------------|----------------------|
| Bank of Communications (*)                          | 6M Libor + 0.29             | Oct. 10, 2013 | 32,268                | 32,133               |
|   |                             |               | (USD 30,000)          | (USD 30,000)         |
| Bank of China(*)                                    | 6M Libor + 0.29             | Oct. 10, 2013 | 21,512                | 21,422               |
|   |                             |               | (USD 20,000)          | (USD 20,000)         |
| DBS Bank(*)   | 6M Libor + 0.29             | Oct. 10, 2013 | 26,890                | 26,778               |
|   |                             |               | (USD 25,000)          | (USD 25,000)         |
| SMBC(*)   | 6M Libor + 0.29             | Oct. 10, 2013 | 26,890                | 26,778               |
|   |                             |               | (USD 25,000)          | (USD 25,000)         |
| Kookmin Bank and 13 others                          | 4.48                        | Feb. 14, 2015 |                       | 350,000              |
|   |                             |               |                       |                      |
|   |                             |               | 107,560               | 457,111              |
| Less present value discount on long-term borrowings |                             |               |                       | (1,668)              |
|   |                             |               |                       |                      |
|   |                             |               | 107,560               | 455,443              |
| Less current portion of bonds                       |                             |               | (107,560)             | (107,110)            |
|   |                             |               |                       |                      |
|   |                             |               |                       | 348,333              |

(\*) As of September 30, 2013, 6M Libor rate is 0.44%.

## 12. Borrowings and Debentures, Continued

(3) Debentures as of September 30, 2013 and December 31, 2012 are as follows:

(In millions of won, thousands of U.S. dollars, and thousands of other currencies)

|                                    | Purpose          | Maturity | Annual interest<br>rate (%) | September 30,<br>2013 | December 31,<br>2012 |
|------------------------------------|------------------|----------|-----------------------------|-----------------------|----------------------|
| Unsecured private bonds            | Refinancing fund | 2016     | 5.00                        | 200,000               | 200,000              |
| Unsecured private bonds            |                  | 2013     | 4.00                        | 200,000               | 200,000              |
| Unsecured private bonds            |                  | 2014     | 5.00                        | 200,000               | 200,000              |
| Unsecured private bonds            | Other fund       | 2015     | 5.00                        | 200,000               | 200,000              |
| Unsecured private bonds            |                  | 2018     | 5.00                        | 200,000               | 200,000              |
| Unsecured private bonds            |                  | 2013     | 6.92                        | 250,000               | 250,000              |
| Unsecured private bonds            |                  | 2016     | 5.54                        | 40,000                | 40,000               |
| Unsecured private bonds            |                  | 2016     | 5.92                        | 230,000               | 230,000              |
| Unsecured private bonds            | Operating fund   | 2016     | 3.95                        | 110,000               | 110,000              |
| Unsecured private bonds            |                  | 2021     | 4.22                        | 190,000               | 190,000              |
| Unsecured private bonds            | Operating and    | 2019     | 3.24                        | 170,000               | 170,000              |
| Unsecured private bonds            | refinancing      | 2022     | 3.30                        | 140,000               | 140,000              |
| Unsecured private bonds            | fund             | 2032     | 3.45                        | 90,000                | 90,000               |
| Unsecured private bonds            | Operating fund   | 2023     | 3.03                        | 230,000               |                      |
| Unsecured private bonds            |                  | 2033     | 3.22                        | 130,000               |                      |
| Foreign global bonds               |                  | 2027     | 6.63                        | 430,240               | 428,440              |
|                                    |                  |          |                             | (USD 400,000)         | (USD 400,000         |
| Exchangeable bonds (*3,4)          | Refinancing fund | 2014     | 1.75                        | 338,594               | 405,678              |
|                                    |                  |          |                             | (USD 211,627)         | (USD 332,52          |
| Floating rate notes (*1)           | Operating fund   | 2014     | 3M Libor + 1.60             | 268,900               | 267,77               |
|                                    |                  |          |                             | (USD 250,000)         | (USD 250,00          |
| Floating rate notes (*2)           |                  | 2014     | SOR rate + 1.20             | 55,617                | 56,90                |
|                                    |                  |          |                             | (SGD 65,000)          | (SGD 65,00           |
| Swiss unsecured private bonds      |                  | 2017     | 1.75                        | 356,298               | 351,93               |
|                                    |                  |          |                             | (CHF 300,000)         | (CHF 300,00          |
| Foreign global bonds               |                  | 2018     | 2.13                        | 752,920               | 749,770              |
|                                    |                  |          |                             | (USD 700,000)         | (USD 700,00          |
| Australian unsecured private bonds |                  | 2017     | 4.75                        | 300,222               |                      |
|                                    |                  |          |                             | (AUD 300,000)         |                      |
| Floating rate notes (*1)           |                  | 2020     | 3M Libor + 0.88             | 322,680               |                      |
|                                    |                  |          |                             | (USD 300,000)         |                      |
|                                    |                  |          |                             | 5,405,471             | 4,480,49             |
| Less discounts on bonds            |                  |          |                             | (37,341)              | (40,392              |
|                                    |                  |          |                             | 5,368,130             | 4,440,10             |
| Less current portion of bonds      |                  |          |                             | (788,319)             | (447,990             |
|                                    |                  |          |                             | 4,579,811             | 3,992,11             |

#### 12. Borrowings and Debentures, Continued

- (\*1) As of September 30, 2013, 3M Libor rate is 0.25%.
- (\*2) As of September 30, 2013, SOR rate is 0.21%.
- (\*3) As of September 30, 2013, exchangeable bonds are classified as financial liabilities at fair value through profit or loss.
- (\*4) On April 7, 2009, the Company issued exchangeable bonds with a maturity of five years in the principal amount of USD332,528,000 for USD326,397,463 with a coupon rate of 1.75%.

The Company may redeem the principal amount after three years from the issuance date if the market price exceeds 130% of the exchange price during a predetermined period. The exchange right may be exercised during the period from May 18, 2009 to March 24, 2014.

Exchange of notes to common shares may be prohibited under the Telecommunications Law or other legal restrictions which restrains foreign governments, individuals and entities from owning more than 49% of the Company s voting stock. If such 49% ownership limitation is violated due to the exercise of exchange rights, the Company will pay the bond holder a cash settlement which will be determined at the average price of one day after a holder exercises its exchange right or the weighted average price for the following five or twenty business days. Unless either previously redeemed or exchanged, the notes are redeemable at 100% of the principal amount at maturity.

As of September 30, 2013, accumulated principal amount claimed for exchange is USD120,901,000. During the nine-month period ended September 30, 2013, exchange of bonds in the principal amount of USD120,901,000 were claimed and the Group granted 880,557 shares of treasury stock. The Company recognized 40,422 million of financial costs in relation to the exchanged bonds for the nine-month period ended September 30, 2013.

In accordance with a resolution of the general shareholder s meeting on March 22, 2013 and a resolution of the Board of Directors meeting on July 25, 2013, the exchange price has changed from 197,760 to 189,121 and the number of common shares that can be exchanged was changed from 1,480,404 shares to 1,548,029 shares based on number of shares unexchanged, due to the payment of periodic and interim dividends.

As of September 30, 2013, fair value of the exchangeable bonds is USD 314,795,162 and the exchange price is 189,121. The exchange price could be adjusted with the exchange rate of 1,383.40 per USD1. In addition, the number of common shares that can be exchanged as of September 30, 2013 is 1,548,029 shares.

#### 13. Long-term Payables - other

(1) As of September 30, 2013 and December 31, 2012, long-term payables consist of payables related to the acquisition of W-CDMA licenses for 2.1GHz, 800MHZ, 1.8GHz and 2.3GHz frequencies as follows (Refer to Note 11):

| (In millions of won)                                   |                        |                    | Annual effective     |                       |                      |
|--|------------------------|--------------------|----------------------|-----------------------|----------------------|
|  | Period of<br>repayment | Coupon<br>rate(*1) | interest<br>rate(*2) | September 30,<br>2013 | December 31,<br>2012 |
| 2.1GHz   | 2012~2014              | 3.58%              | 5.89%                | 17,533                | 35,067               |
| 800MHz   | 2013~2015              | 3.51%              | 5.69%                | 138,833               | 208,250              |
| 2.3GHz   | 2014~2016              | 3.00%              | 5.80%                | 8,650                 | 8,650                |
| 1.8GHz   | 2012~2021              | 2.43~3.00%         | 4.84~5.25%           | 942,675               | 671,625              |
|  |                        |                    |                      | 1,107,691             | 923,592              |
| Present value discount on long-term payables other     |                        |                    |                      | (77,444)              | (60,021)             |
|  |                        |                    |                      | 1,030,247             | 863,571              |
| Less current portion of long-term payables other       |                        |                    |                      | (207,667)             | (161,575)            |
| Current portion of present value discount on long-term |                        |                    |                      |                       |                      |
| payables other   |                        |                    |                      | 1,912                 | 3,609                |
|  |                        |                    |                      |                       |                      |
| Carrying amount at September 30, 2013                  |                        |                    |                      | 824,492               | 705,605              |

(\*1) The Company applied an annual interest rate equal to the previous year average lending rate of public funds financing account less 1%.

(\*2) The Company estimated the discount rate based on its credit ratings and corporate bond yield rate as there is no market interest rate available for long-term payables-other.

(2) The repayment schedule of long-term payables other as of September 30, 2013 is as follows:

| (In millions of won) |           |
|----------------------|-----------|
|                      | Amount    |
| 2014                 | 207,667   |
| 2015                 | 190,134   |
| 2016                 | 120,718   |
| 2017 and thereafter  | 589,172   |
|                      | 1,107,691 |

## 14. Provisions

Change in provisions for the nine-month periods ended September 30, 2013 and 2012 are as follows:

| (In millions of won)          | For the nine-month period ended September 30, 2013 |          |             |          |                   | As of Septem | ber 30, 2013    |
|-------------------------------|--|----------|-------------|----------|-------------------|--------------|-----------------|
|                               | Beginning<br>balance                               | Increase | Utilization | Reversal | Ending<br>balance | Current      | Non-<br>current |
| Provision for handset subsidy | 353,383  | 5,582    | (264,036)   |          | 94,929            | 88,042       | 6,887           |
| Provision for restoration     | 32,791   | 2,766    | (296)       | (3,785)  | 31,476            | 10,766       | 20,710          |
|                               | 386,174  | 8,348    | (264,332)   | (3,785)  | 126,405           | 98,808       | 27,597          |

| (In millions of won)          | For the nine-month period ended<br>September 30, 2012 As of September 30, 20 |          |             |                   |         | ber 30, 2012    |
|-------------------------------|--|----------|-------------|-------------------|---------|-----------------|
|                               | Beginning<br>balance   | Increase | Utilization | Ending<br>balance | Current | Non-<br>current |
| Provision for handset subsidy | 762,238  | 272,869  | (538,803)   | 496,304           | 373,045 | 123,259         |
| Provision for restoration     | 28,623   | 9,450    | (207)       | 37,866            | 7,054   | 30,812          |
|                               | 790,861  | 282,319  | (539,010)   | 534,170           | 380,099 | 154,071         |

The Company recognizes a provision for handset subsidies given to the subscribers who purchase handsets on an installment basis.

#### 15. Defined Benefit Liabilities

(1) Details of defined benefit liabilities as of September 30, 2013 and December 31, 2012 are as follows:

| (In millions of won)                         |                    |                   |
|--|--------------------|-------------------|
|  | September 30, 2013 | December 31, 2012 |
| Present value of defined benefit obligations | 157,375            | 133,098           |
| Fair value of plan assets                    | (101,359)          | (98,147)          |
|  |                    |                   |
|  | 56.016             | 34.951            |
|  | )                  | - )               |

(2) Principal actuarial assumptions as of September 30, 2013 and December 31, 2012 are as follows:

|   | September 30, 2013 | December 31, 2012 |  |  |  |
|---|--------------------|-------------------|--|--|--|
| Discount rate for defined benefit obligations   | 3.56%              | 3.56%             |  |  |  |
| Expected rate of salary increase  | 5.20%              | 5.20%             |  |  |  |
| Discount rate for defined benefit obligation is determined based on the Company s credit ratings and yield rate of corporate bonds with similar |                    |                   |  |  |  |
| maturities for estimated payment term of defined benefit obligation. Expected rate of salary increase is determined based on the Company s      |                    |                   |  |  |  |
| historical promotion index, inflation rate and salary increase ratio in accordance with salary agreement.                                       |                    |                   |  |  |  |

(3) Changes in defined benefit obligations for the nine-month periods ended September 30, 2013 and 2012 are as follows:

| (In millions of won)             | For the nine-month period<br>ended |          |  |  |
|----------------------------------|------------------------------------|----------|--|--|
|                                  | 2013                               | 2012     |  |  |
| Beginning balance                | 133,098                            | 95,359   |  |  |
| Current service cost             | 25,346                             | 21,958   |  |  |
| Interest cost                    | 3,629                              | 3,384    |  |  |
| Remeasurement:                   |                                    |          |  |  |
| - Adjustment based on experience | 5,407                              | 7,229    |  |  |
| Benefit paid                     | (14,011)                           | (12,306) |  |  |
| Others(*)                        | 3,906                              | 1,150    |  |  |
|                                  |                                    |          |  |  |
| Ending balance                   | 157,375                            | 116,774  |  |  |

(\*) Others include transfer to construction in progress and liabilities succeeded in relation to transfer of an executive from affiliates.

#### 15. Defined Benefit Liabilities, Continued

(4) Changes in plan assets for the nine-month periods ended September 30, 2013 and 2012 are as follows:

| (In millions of won)           | For the nine-month period ended |                    |  |
|--------------------------------|---------------------------------|--------------------|--|
|                                | September 30, 2013              | September 30, 2012 |  |
| Beginning balance              | 98,147                          | 68,619             |  |
| Expected return on plan assets | 2,508                           | 1,673              |  |
| Contributions to the plan      | 4,000                           | 1,000              |  |
| Remeasurement                  | 1,171                           | 803                |  |
| Benefit paid                   | (4,528)                         | (2,416)            |  |
| Others                         | 61                              | 189                |  |
|                                |                                 |                    |  |
| Ending balance                 | 101,359                         | 69,868             |  |

(5) Expenses recognized in profit and loss and capitalized into construction-in-progress for the nine-month periods ended September 30, 2013 and 2012 are as follows:

| (In millions of won) | For the nine-m     | For the nine-month period ended |  |  |
|----------------------|--------------------|---------------------------------|--|--|
|                      | September 30, 2013 | September 30, 2012              |  |  |
| Current service cost | 25,346             | 21,958                          |  |  |
| Net interest cost    | 1,121              | 1,711                           |  |  |
|                      | 26,467             | 23,669                          |  |  |

The above costs are recognized in labor cost, research and development, or capitalized into construction-in-progress.

(6) Details of plan assets as of September 30, 2013 and December 31, 2012 are as follows:

| (In millions of won)                   |                    |                   |
|--|--------------------|-------------------|
|  | September 30, 2013 | December 31, 2012 |
| Equity instruments                     | 102                | 55                |
| Debt instruments                       | 34,709             | 24,199            |
| Short-term financial instruments, etc. | 66,548             | 73,893            |
|  |                    |                   |
|  | 101,359            | 98,147            |

Actual return on plan assets for the nine-month periods ended September 30, 2013 and 2012 amounted to 3,679 million and 2,476 million, respectively.

Contract

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## 16. Derivative Instruments

(1) Currency swap contracts under cash flow hedge accounting as of September 30, 2013 are as follows:

#### Borrowing

| <b>date</b><br>Oct.10,<br>2006 | Hedged item<br>Floating-to-fixed cross currency interest rate swap<br>(U.S. dollar denominated long-term borrowings face value of<br>USD100,000,000) | Hedged risk<br>Foreign currency<br>risk and the<br>interest rate risk | <b>type</b><br>Currency<br>interest rate<br>swap | Financial<br>institution<br>Credit Agricole<br>Corporate<br>& Investment<br>Bank | <b>Duration of</b><br><b>contract</b><br>Oct. 10, 2006 ~<br>Oct. 10, 2013 |
|--------------------------------|--|---|--|--|---|
| Jul. 20,<br>2007               | Fixed-to-fixed cross currency swap<br>(U.S. dollar denominated bonds face value of<br>USD400,000,000)  | Foreign currency<br>risk  | Currency<br>swap                                 | Morgan Stanley<br>and five other   | Jul. 20, 2007 ~<br>Jul. 20, 2027  |
|                                |  |   |  | banks  |   |
| Dec. 15,<br>2011               | Floating-to-fixed cross currency interest rate swap<br>(Singapore dollar denominated bonds face value of<br>SGD65,000,000)                           | Foreign currency<br>risk and the<br>interest rate risk                | Currency<br>interest rate<br>swap                | United Overseas<br>Bank  | Dec. 15, 2011 ~<br>Dec. 12, 2014  |
| Dec. 15,                       | Floating-to-fixed cross currency interest rate swap  | Foreign currency  | Currency   | DBS Bank and   | Dec. 15, 2011 ~   |
| 2011                           | (U.S. dollar denominated bonds face value of USD250,000,000)   | risk and the interest rate risk                                       | interest rate<br>swap                            | Citi Bank  | Dec. 12, 2014   |
| Jun. 12,<br>2012               | Fixed-to-fixed cross currency swap<br>(Swiss Franc denominated bonds face value of<br>CHF300,000,000)  | Foreign currency<br>risk  | Currency<br>swap                                 | Citibank and five<br>other banks   | Jun. 12, 2012 ~<br>Jun.12, 2017   |
| Nov. 1,<br>2012                | Fixed-to-fixed cross currency swap<br>(U.S. dollar denominated bonds face value of<br>USD700,000,000)  | Foreign currency<br>risk  | Currency<br>swap                                 | Barclays and nine<br>other banks   | Nov. 1, 2012~<br>May. 1, 2018   |
| Jan. 17,<br>2013               | Fixed-to-fixed cross currency swap<br>(Australia dollar denominated bonds face value of<br>AUD300,000,000)   | Foreign currency<br>risk  | Currency<br>swap                                 | BNP Paribas and three other banks  | Jan. 17, 2013 ~<br>Nov. 17, 2017  |
| Mar. 7,<br>2013                | Floating-to-fixed cross currency interest rate swap (U.S. dollar denominated bonds face value of USD300,000,000)                                     | Foreign currency<br>risk and the<br>interest rate risk                | Currency<br>interest rate<br>swap                | DBS Bank   | Mar. 7, 2013 ~<br>Mar. 7, 2020  |

#### 16. Derivative Instruments, Continued

(2) As of September 30, 2013, fair values of the above derivatives recorded in assets or liabilities and details of derivative instruments are as follows:

Fair value

(In millions of won and thousands of foreign currencies)

| Hedged item  | Accumulated<br>gain (loss)<br>on<br>valuation of<br>derivatives | Tax effect | Fair value<br>Accumulated<br>foreign<br>currency<br>translation<br>gain (loss) | Others(*) | Fair value |
|--|---|------------|--|-----------|------------|
| Current assets:  |   |            |  |           |            |
| Floating-to-fixed cross currency interest rate swap (U.S. dollar denominated long-term borrowings face value of USD100,000,000) <b>Non-current assets:</b> | (1,778)   | (68)       | 12,760   |           | 10,914     |
| Fixed-to-fixed cross currency swap (U.S. dollar denominated bonds face value of USD400,000,000)  | (40,166)  | (12,823)   | (26,855)   | 129,806   | 49,962     |
| Floating-to-fixed cross currency interest rate swap (U.S. dollar denominated bonds face value of USD300,000,000)   | 5,878   | 1,877      | (2,389)  |           | 5,366      |
| Total assets   |   |            |  |           | 66,242     |
| Non-current liabilities:   |   |            |  |           |            |
| Floating-to-fixed cross currency interest rate swap (Singapore dollar denominated bonds face value of SGD65,000,000)                                       | 21  | 7          | (1,838)  |           | (1,810)    |
| Floating-to-fixed cross currency interest rate swap (U.S. dollar denominated bonds face value of USD250,000,000)   | 6,206   | 1,981      | (20,548)   |           | (12,361)   |
| Fixed-to-fixed cross currency swap (Swiss Franc denominated bonds face value of CHF300,000,000)  | (9,417)   | (3,006)    | (7,205)  |           | (19,628)   |
| Fixed-to-fixed cross currency swap (U.S. dollar denominated bonds face value of USD700,000,000)  | (11,454)  | (3,657)    | (10,368)   |           | (25,479)   |
| Fixed-to-fixed cross currency swap (Australia dollar denominated bonds face value of AUD300,000,000)   | 6,432   | 2,054      | (35,167)   |           | (26,681)   |
| Total liabilities  |   |            |  |           | (85,959)   |
|  |   |            |  |           |            |

(\*) Cash flow hedge accounting has been applied to the relevant contract from May 12, 2010. Others represent gain on valuation of currency swap incurred prior to the application of hedge accounting and was recognized through profit or loss prior to the year ended December 31, 2012.

#### 17. Share Capital and Capital Surplus (Deficit) and Other Capital Adjustments

The Company s outstanding share capital consists entirely of common stock with a par value of 500. The number of authorized, issued and outstanding common shares and capital surplus (deficit) and other capital adjustments as of September 30, 2013 and December 31, 2012 are as follows:

| (In millions of won, except for share data)              |                    |                   |
|--|--------------------|-------------------|
|  | September 30, 2013 | December 31, 2012 |
| Authorized shares  | 220,000,000        | 220,000,000       |
| Issued shares(*1)  | 80,745,711         | 80,745,711        |
| Share capital  |                    |                   |
| Common stock   | 44,639             | 44,639            |
| Capital surplus (deficit) and other capital adjustments: |                    |                   |
| Paid-in surplus  | 2,915,887          | 2,915,887         |
| Treasury stock   | (2,218,379)        | (2,410,451)       |
| Loss on disposal of treasury stock                       | (20,399)           | (18,855)          |
| Hybrid bond(Note 19)                                     | 398,518            |                   |
| Others   | (722,741)          | (722,741)         |
|  |                    |                   |
|  | 352,886            | (236,160)         |

(\*1) During the years ended December 31, 2003, 2006 and 2009, the Company retired 7,002,235 shares, 1,083,000 shares and 448,000 shares, respectively, of treasury stock which reduced its retained earnings before appropriation in accordance with the Korean Commercial Law. As a result, the Company s outstanding shares have decreased without change in the share capital.

There were no changes in share capital for the nine-month period ended September 30, 2013 and the year ended December 31, 2012. Changes in number of shares outstanding for the nine-month period ended September 30, 2013 and the year ended December 31, 2012 are as follows:

| (In shares)                | For the nine-month period ended      |                   |                       |                  |                   |                       |
|----------------------------|--------------------------------------|-------------------|-----------------------|------------------|-------------------|-----------------------|
|                            | September 30, 2013 September 30, 201 |                   | 2                     |                  |                   |                       |
|                            | Issued<br>shares                     | Treasury<br>stock | Outstanding<br>shares | Issued<br>shares | Treasury<br>stock | Outstanding<br>shares |
| Beginning issued shares    | 80,745,711                           | 11,050,712        | 69,694,999            | 80,745,711       | 11,050,712        | 69,694,999            |
| Disposal of treasury stock |                                      | (880,557)         | 880,557               |                  |                   |                       |
| Ending issued shares       | 80,745,711                           | 10,170,155        | 70,575,556            | 80,745,711       | 11,050,712        | 69,694,999            |

#### 18. Treasury Stock

The Company acquired treasury stock to provide stock dividends, merge with Shinsegi Telecom, Inc. and SK IMT Co, Ltd., increase shareholder value and to stabilize its stock prices when needed.

In addition, the Company granted 880,557 shares of treasury stock for 192,072 million from May 14, 2013 to September 26, 2013 as a result of exercise of exchange rights by the holders of exchangeable bonds.

Treasury stock as of September 30, 2013 and December 31, 2012 are as follows:

| (In millions of won, shares) |                    |                   |
|------------------------------|--------------------|-------------------|
|                              | September 30, 2013 | December 31, 2012 |
| Number of shares             | 10,170,155         | 11,050,712        |
| Amount                       | 2,218,379          | 2,410,451         |

#### 19. Hybrid Bond

Hybrid bond classified as equity as of September 30, 2013 is as follows:

(In millions of won)

|                     | Туре                                      | Issuance date | Maturity         | Annual<br>interest<br>rate (%) | Amount  |
|---------------------|---|---------------|------------------|--------------------------------|---------|
| Private hybrid bond | Blank coupon<br>unguaranteed subordinated |               |                  |                                |         |
|                     | bond                                      | June 7, 2013  | June 7, 2073(*1) | 4.21(*2)                       | 400,000 |
| Issuance costs      |   |               |                  |                                | (1,482) |
|                     |   |               |                  |                                | 398,518 |

Hybrid bond issued by the Company is classified as equity as there is no contractual obligation for delivery of financial assets to the underwriter.

(\*1) The Company is able to extend the maturity under the same issuance terms without any notice or announcement.

(\*2) Annual interest rate is adjusted after five years from the issuance date.

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#### 20. Retained Earnings

(1) Retained earnings as of September 30, 2013 and December 31, 2012 are as follows:

| (In millions of won)                        |                    |                   |
|---|--------------------|-------------------|
|   | September 30, 2013 | December 31, 2012 |
| Appropriated:                               |                    |                   |
| Legal reserve                               | 22,320             | 22,320            |
| Reserve for research & manpower development | 155,767            | 220,000           |
| Reserve for business expansion              | 9,376,138          | 9,106,138         |
| Reserve for technology development          | 2,271,300          | 1,901,300         |
|   |                    |                   |
|   | 11,825,525         | 11,249,758        |
| Unappropriated                              | 665,763            | 1,164,223         |
|   |                    |                   |
|   | 12,491,288         | 12,413,981        |

#### (2) Legal reserve

The Korean Commercial Code requires the Company to appropriate as a legal reserve at least 10% of cash dividends paid for each accounting period until the reserve equals 50% of outstanding share capital. The legal reserve may not be utilized for cash dividends, but may only be used to offset a future deficit, if any, or may be transferred to share capital.

#### (3) Reserve for research & manpower development

The reserve for research and manpower development was appropriated in order to recognize certain tax deductible benefits through the early recognition of future expenditures for tax purposes. These reserves will be reversed from appropriated and retained earnings in accordance with the relevant tax laws. Such reversal will be included in taxable income in the year of reversal.

#### 21. Reserves

(1) Details of reserves, net of taxes, as of September 30, 2013 and December 31, 2012 are as follows:

| (In millions of won)                                  |                    |                   |
|---|--------------------|-------------------|
|   | September 30, 2013 | December 31, 2012 |
| Unrealized fair value of available-for-sale financial |                    |                   |
| assets  | 185,212            | 206,414           |
| Unrealized fair value of derivatives                  | (44,278)           | (51,826)          |
|   |                    |                   |
|   | 140,934            | 154,588           |

#### 21. Reserves, Continued

(2) Changes in reserves for the nine-month periods ended September 30, 2013 and 2012 are as follows:

| (In millions of won)          | For the nine   | For the nine-month period ended September 30, 2013             |          |  |  |
|-------------------------------|--|--|----------|--|--|
|                               | Net change in<br>unrealized<br>fair<br>value of<br>available-for-sale<br>financial<br>assets | Net change in<br>unrealized<br>fair<br>value of<br>derivatives | Total    |  |  |
| Balance at January 1, 2013    | 206,414  | (51,826)   | 154,588  |  |  |
| Changes                       | (27,971)   | 9,958  | (18,013) |  |  |
| Tax effect                    | 6,769  | (2,410)  | 4,359    |  |  |
| Balance at September 30, 2013 | 185,212  | (44,278)   | 140,934  |  |  |

| (In millions of won)          | For the nine-<br>Net<br>change in<br>unrealized<br>fair<br>value of<br>available-for-sale | month period ended S<br>30, 2012<br>Net change<br>in<br>unrealized<br>fair | eptember |
|-------------------------------|---|--|----------|
|                               | financial<br>assets   | value of<br>derivatives  | Total    |
| Balance at January 1, 2012    | 352,616   | (32,122)   | 320,494  |
| Changes                       | (46,578)  | (14,660)   | (61,238) |
| Tax effect                    | 11,272  | 3,548  | 14,820   |
| Balance at September 30, 2012 | 317,310   | (43,234)   | 274,076  |

## 22. Other Operating Expenses

Details of other operating expenses for the three and nine-month periods ended September 30, 2013 and 2012 are as follows:

| (In millions of won)                    | 20                                     | 2013                                  |  | 2012                                  |  |
|---|--|---------------------------------------|--|---------------------------------------|--|
|   | Three-month<br>period ended<br>Sep. 30 | Nine-month<br>period ended<br>Sep. 30 | Three-month<br>period ended<br>Sep. 30 | Nine-month<br>period ended<br>Sep. 30 |  |
| Other Operating Expenses:               |  | -                                     | _                                      | -                                     |  |
| Communication expenses                  | 12,588                                 | 38,099                                | 14,178                                 | 45,784                                |  |
| Utilities                               | 48,913                                 | 125,904                               | 41,844                                 | 107,159                               |  |
| Taxes and dues                          | 6,477                                  | 14,179                                | 10,490                                 | 67,903                                |  |
| Repair                                  | 45,480                                 | 132,331                               | 45,775                                 | 129,903                               |  |
| Research and development                | 56,410                                 | 165,762                               | 58,422                                 | 150,945                               |  |
| Training                                | 8,258                                  | 18,210                                | 7,877                                  | 19,072                                |  |
| Bad debt for accounts receivables trade | 6,455                                  | 22,820                                | 6,013                                  | 14,567                                |  |

| Reversal of allowance for doubtful accounts |         |         | (57)    | (4,531) |
|---|---------|---------|---------|---------|
| Other                                       | 11,547  | 33,200  | 11,445  | 34,260  |
|   |         |         |         |         |
|   | 196,128 | 550,505 | 195,987 | 565,062 |

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## 23. Other Non-operating Income and Expenses

Details of other non-operating income and expenses for the three and nine-month periods ended September 30, 2013 and 2012 are as follows:

| (In millions of won)  |   | 013                                   | 2012                                      |                                       |
|---|---|---------------------------------------|---|---------------------------------------|
|   | Three-month<br>period<br>ended<br>Sep. 30 | Nine-month<br>period ended<br>Sep. 30 | Three-month<br>period<br>ended<br>Sep. 30 | Nine-month<br>period ended<br>Sep. 30 |
| Other Non-operating Income:   | -   | -                                     | -   | -                                     |
| Gain on disposal of property and equipment and intangible   |   |                                       |   |                                       |
| assets  | 102                                       | 961                                   | 1,523                                     | 1,881                                 |
| Others  | 9,782                                     | 29,266                                | 7,228                                     | 12,875                                |
|   | 9,884                                     | 30,227                                | 8,751                                     | 14,756                                |
| Other Non-operating Expenses:   |   |                                       |   |                                       |
| Loss on disposal of property and equipment and intangible<br>assets<br>Impairment loss on property and equipment and intangible | 207,480                                   | 218,937                               | 6,773                                     | 8,858                                 |
| assets  |   |                                       |   | 15,438                                |
| Donations   | 11,902                                    | 33,189                                | 4,013                                     | 44,495                                |
| Bad debt for accounts receivable other  | 3,492                                     | 19,818                                | 503                                       | 19,874                                |
| Others  | 37,336                                    | 45,567                                | 10,100                                    | 11,432                                |
|   | 260,210                                   | 317,511                               | 21,389                                    | 100,097                               |

#### 24. Finance Income and Costs

(1) Details of finance income and costs for the three and nine-month periods ended September 30, 2013 and 2012 are as follows:

| (In millions of won)   | 2013<br>Three-month        |                                       | 2                                      | 2012                                  |  |
|--|----------------------------|---------------------------------------|--|---------------------------------------|--|
|  | period<br>ended<br>Sep. 30 | Nine-month<br>period ended<br>Sep. 30 | Three-month<br>period ended<br>Sep. 30 | Nine-month<br>period ended<br>Sep. 30 |  |
| Finance Income:  | -                          | -                                     | -                                      |                                       |  |
| Interest income  | 7,564                      | 24,035                                | 9,785                                  | 43,556                                |  |
| Dividends  | 7,998                      | 20,640                                | 5,363                                  | 31,143                                |  |
| Gain on foreign currency transactions                                | 763                        | 7,492                                 |  | 2,420                                 |  |
| Gain on foreign currency translation                                 |                            | 283                                   |  | 140                                   |  |
| Gain on valuation of financial asset at fair value through profit    |                            |                                       |  |                                       |  |
| or loss  |                            | 2,387                                 |  |                                       |  |
| Gain on disposal of long-term investment securities                  | 696                        | 1,988                                 |  | 470                                   |  |
| Gain on settlement of derivatives                                    |                            | 2,274                                 |  | 12,694                                |  |
|  |                            |                                       |  |                                       |  |
|  | 17.021                     | 59,099                                | 15,148                                 | 90,423                                |  |
|  |                            | ,                                     | - , -                                  |                                       |  |
| Finance Costs:   |                            |                                       |  |                                       |  |
| Interest expense   | 65,594                     | 208.692                               | 80,706                                 | 231,289                               |  |
| Loss on foreign currency transactions                                | 2,252                      | 8,104                                 | 452                                    | 2,824                                 |  |
| Loss on foreign currency translation                                 | 2,596                      | 1,539                                 | 422                                    | 412                                   |  |
| Loss on valuation of financial asset at fair value through profit    | ,                          | ,                                     |  |                                       |  |
| or loss  | 978                        |                                       | 1,007                                  | 824                                   |  |
| Loss on disposal of long-term investment securities                  |                            | 73                                    | ,                                      | 9,134                                 |  |
| Loss on settlement of derivatives                                    |                            |                                       |  | 1,232                                 |  |
| Loss relating to financial liability at fair value through profit or |                            |                                       |  |                                       |  |
| loss(*)  | 16,233                     | 120,834                               | 7,566                                  | 1,791                                 |  |
|  | ,                          |                                       | ,                                      |                                       |  |
|  | 87,653                     | 339,242                               | 90,153                                 | 247,506                               |  |
|  | 07,055                     | 559,242                               | 90,155                                 | 247,500                               |  |

- (\*) Loss relating to financial liability at fair value through profit or loss for the nine-month period ended September 30, 2013 represents 1) valuation loss related to exchangeable bond (issue price of USD326,397,463) as a result of increase in stock price of the Parent Company and increase in foreign exchange rate, and 2) loss on repayment of debentures upon the claim for exchange.
  - (2) Details of interest income included in finance income for the three and nine-month periods ended September 30, 2013 and 2012 are as follows:

| (In millions of won)                                  | 2013                                      |                                       | 2012                                      |                                       |  |
|---|---|---------------------------------------|---|---------------------------------------|--|
|   | Three-month<br>period<br>ended<br>Sep. 30 | Nine-month<br>period ended<br>Sep. 30 | Three-month<br>period<br>ended<br>Sep. 30 | Nine-month<br>period ended<br>Sep. 30 |  |
| Interest income on cash equivalents and deposits      | 4,605                                     | 14,343                                | 5,971                                     | 25,761                                |  |
| Interest income on installment receivables and others | 2,959                                     | 9,692                                 | 3,814                                     | 17,795                                |  |
|   | 7,564                                     | 24,035                                | 9,785                                     | 43,556                                |  |

#### 24. Finance Income and Costs, Continued

(3) Details of interest expense included in finance costs for the three and nine-month periods ended September 30, 2013 and 2012 are as follows:

| (In millions of won)                               | 2                          | 013                                   | 2012                       |                                       |  |
|--|----------------------------|---------------------------------------|----------------------------|---------------------------------------|--|
|  | Three-month Three-month    |                                       |                            |                                       |  |
|  | period<br>ended<br>Sep. 30 | Nine-month<br>period ended<br>Sep. 30 | period<br>ended<br>Sep. 30 | Nine-month<br>period ended<br>Sep. 30 |  |
| Interest expense on bank overdrafts and borrowings | 1,552                      | 20,127                                | 32,101                     | 69,373                                |  |
| Interest expense on debentures                     | 55,487                     | 160,627                               | 41,503                     | 120,749                               |  |
| Others   | 8,555                      | 27,938                                | 7,102                      | 41,167                                |  |
|  | 65,594                     | 208,692                               | 80,706                     | 231,289                               |  |

(4) Details of impairment losses for financial assets for the three and nine-month periods ended September 30, 2013 and 2012 are as follows.

| (In millions of won)      | 2                          | 2013                                  | 2012                       |                                       |  |
|---------------------------|----------------------------|---------------------------------------|----------------------------|---------------------------------------|--|
|                           | Three-month                |                                       | Three-month                |                                       |  |
|                           | period<br>ended<br>Sep. 30 | Nine-month<br>period ended<br>Sep. 30 | period<br>ended<br>Sep. 30 | Nine-month<br>period ended<br>Sep. 30 |  |
| Accounts receivable trade | 6,455                      | 22,820                                | 6,013                      | 14,567                                |  |
| Accounts receivable other | 3,492                      | 19,818                                | 503                        | 19,874                                |  |
|                           | 9,947                      | 42,638                                | 6,516                      | 34,441                                |  |

#### 25. Income Tax Expense

Income tax expense was recognized as current tax expense adjusted to current adjustments for prior periods, deferred tax expenses by origination and reversal of temporary differences, and income tax recognized in other comprehensive income. Changes in effective tax rate for the nine-month periods ended September 30, 2013 and 2012 mainly arose from changes in realizability of deferred tax assets.

#### 26. Earnings per Share

- (1) Basic earnings per share
  - 1) Basic earnings per share for the three and nine-month periods ended September 30, 2013 and 2012 are calculated as follows:

| (In millions of won, shares) | 201                         | 3                          | 20                       | 2012                       |  |
|------------------------------|-----------------------------|----------------------------|--------------------------|----------------------------|--|
|                              | Three-month<br>period ended | Nine-month<br>period ended | Three-month period ended | Nine-month<br>period ended |  |

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|  | Sep. 30    | Sep. 30    | Sep. 30    | Sep. 30    |
|--|------------|------------|------------|------------|
| Profit for the period                                | 126,147    | 741,756    | 148,001    | 724,338    |
| Interest on hybrid bond                              | (4,233)    | (5,291)    |            |            |
| Profit for the period on common shares               | 121,914    | 736,465    | 148,001    | 724,338    |
| Weighted average number of common shares outstanding | 70,527,972 | 70,034,852 | 69,694,999 | 69,694,999 |
|  |            |            |            |            |
| Basic earnings per share (In Won)                    | 1,729      | 10,516     | 2,124      | 10,393     |

#### 26. Earnings per Share, Continued

2) The weighted average number of common shares outstanding for the three and nine-month periods ended September 30, 2013 and 2012 are calculated as follows:

| (In shares)  | 2013                                   |                                       | 2012                                   |                                       |  |
|--|--|---------------------------------------|--|---------------------------------------|--|
|  | Three-month<br>period ended<br>Sep. 30 | Nine-month<br>period ended<br>Sep. 30 | Three-month<br>period ended<br>Sep. 30 | Nine-month<br>period ended<br>Sep. 30 |  |
| Outstanding common shares                            | 80,745,711                             | 80,745,711                            | 80,745,711                             | 80,745,711                            |  |
| Weighted number of treasury stocks                   | (10,217,739)                           | (10,710,859)                          | (11,050,712)                           | (11,050,712)                          |  |
| Weighted average number of common shares outstanding | 70,527,972                             | 70,034,852                            | 69,694,999                             | 69,694,999                            |  |

#### (2) Diluted earnings per share

1) Diluted earnings per share for the three and nine-month periods ended September 30, 2013 and 2012 are calculated as follows:

| (In millions of won, shares)                                 | 2013                                      |  | 2012                                      |                                       |  |
|--|---|--|---|---------------------------------------|--|
|  | Three-month<br>period ended<br>Sep. 30(*) | Nine-month<br>period ended<br>Sep. 30(*) | Three-month<br>period ended<br>Sep. 30(*) | Nine-month<br>period ended<br>Sep. 30 |  |
| Profit for the period on common shares                       | 121,914                                   | 736,465                                  | 148,001                                   | 724,338                               |  |
| Profit from exchangeable bonds                               |   |  |   | 5,059                                 |  |
| Diluted profit for the period on common shares               | 121,914                                   | 736,465                                  | 148,001                                   | 729,397                               |  |
| Diluted weighted average number of common shares outstanding | 70,527,972                                | 70,034,852                               | 69,694,999                                | 72,021,148                            |  |
| Diluted earnings per share (In Won)                          | 1,729                                     | 10,516                                   | 2,124                                     | 10,128                                |  |

- (\*) The number of common shares outstanding in respect of the exchangeable common shares of exchangeable bonds is excluded from the diluted earnings per share calculation for the three and nine-month periods ended September 30, 2013 and three-month period ended September 30, 2012, as the effect of exchangeable bond is nil (the weighted average number of diluted shares of 1,548,029, 2088,733, and 2,326,149, respectively); thus, diluted earnings per share for the three and nine-month periods ended September 30, 2013 and three-month period ended September 30, 2012 are the same as basic earnings per share.
  - 2) The weighted average number of common shares outstanding for the three and nine-month periods ended September 30, 2013 and 2012 are calculated as follows:

| (In shares)  | 2013                                   |                                       | 2013 2012                              |                                       |
|--|--|---------------------------------------|--|---------------------------------------|
|  | Three-month<br>period ended<br>Sep. 30 | Nine-month<br>period ended<br>Sep. 30 | Three-month<br>period ended<br>Sep. 30 | Nine-month<br>period ended<br>Sep. 30 |
| Weighted average number of common shares outstanding | 70,527,972                             | 70,034,852                            | 69,694,999                             | 69,694,999                            |

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| Effect of exchangeable bonds(*)                               |            |            |            | 2,326,149  |
|---|------------|------------|------------|------------|
| Adjusted weighted average number of common shares outstanding | 70,527,972 | 70,034,852 | 69,694,999 | 72,021,148 |

(\*) Effect of exchangeable bonds represents weighted average number of common shares outstanding in respect of the exchangeable common shares of exchangeable bonds, which could be exchanged to treasury stock.

#### 27. Categories of Financial Instruments

(1) Financial assets by categories as of September 30, 2013 and December 31, 2012 are as follows:

| (In millions of won)                | September 30, 2013<br>Financial                            |   |                       |   |           |
|-------------------------------------|--|---|-----------------------|---|-----------|
|                                     | assets at<br>fair<br>value<br>through<br>profit or<br>loss | Available-<br>for-sale<br>financial<br>assets | Loans and receivables | Derivative<br>financial<br>instruments<br>designated<br>as hedging<br>instruments | Total     |
| Cash and cash equivalents           |  |   | 505,513               |   | 505,513   |
| Financial instruments               |  |   | 216,569               |   | 216,569   |
| Short-term investment securities    |  | 86,816  |                       |   | 86,816    |
| Long-term investment securities(*1) | 17,743   | 684,206                                       |                       |   | 701,949   |
| Accounts receivable trade           |  |   | 1,560,619             |   | 1,560,619 |
| Loans and other receivables(*2)     |  |   | 670,801               |   | 670,801   |
| Derivative financial assets         |  |   |                       | 66,242  | 66,242    |
|                                     | 17,743   | 771,022                                       | 2,953,502             | 66,242  | 3,808,509 |

(In millions of won)

| (In mutions of won)                 | December 31, 2012<br>Financial                             |   |                       |   |           |
|-------------------------------------|--|---|-----------------------|---|-----------|
|                                     | assets at<br>fair<br>value<br>through<br>profit or<br>loss | Available-<br>for-sale<br>financial<br>assets | Loans and receivables | Derivative<br>financial<br>instruments<br>designated<br>as hedging<br>instruments | Total     |
| Cash and cash equivalents           |  |   | 256,577               |   | 256,577   |
| Financial instruments               |  |   | 179,369               |   | 179,369   |
| Short-term investment securities    |  | 56,401  |                       |   | 56,401    |
| Long-term investment securities(*1) | 15,356   | 718,537                                       |                       |   | 733,893   |
| Accounts receivable trade           |  |   | 1,407,206             |   | 1,407,206 |
| Loans and other receivables(*2)     |  |   | 661,689               |   | 661,689   |
| Derivative financial assets         |  |   |                       | 61,959  | 61,959    |
|                                     | 15,356   | 774,938                                       | 2,504,841             | 61,959  | 3,357,094 |

(\*1) Long-term investment securities of which the embedded derivative (conversion right), which should be separated from the main contract, could not be separately measured, were designated as financial assets at fair value through profit or loss.

#### 27. Categories of Financial Instruments, Continued

(\*2) Details of loans and other receivables as of September 30, 2013 and December 31, 2012 are as follows:

|                           | September 30,<br>2013 | December 31,<br>2012 |
|---------------------------|-----------------------|----------------------|
| Short-term loans          | 68,472                | 75,449               |
| Accounts receivable other | 403,549               | 383,048              |
| Accrued income            | 6,445                 | 4,147                |
| Long-term loans           | 38,117                | 49,672               |
| Guarantee deposits        | 154,218               | 149,373              |
|                           |                       |                      |
|                           | 670,801               | 661,689              |

#### (2) Financial liabilities by categories as of September 30, 2013 and December 31, 2012 are as follows:

| (In millions of won)                  | September 30, 2013<br>Financial   |   |   |           |
|---------------------------------------|---|---|---|-----------|
|                                       | finalicial<br>liabilities<br>at<br>fair value<br>through<br>profit or<br>loss | Financial<br>liabilities<br>measured<br>at<br>amortized<br>cost | Derivative<br>financial<br>instruments<br>designated<br>as hedging<br>instruments | Total     |
| Derivative financial liabilities      |   |   | 85,959  | 85,959    |
| Borrowings                            |   | 107,560   |   | 107,560   |
| Debentures(*1)                        | 338,594   | 5,029,536   |   | 5,368,130 |
| Accounts payable other and others(*2) |   | 2,546,574   |   | 2,546,574 |
|                                       | 338,594   | 7,683,670   | 85,959  | 8,108,223 |

| (In millions of won)                  | December 31, 2012<br>Financial                                  |   |   |           |
|---------------------------------------|---|---|---|-----------|
|                                       | liabilities<br>at<br>fair value<br>through<br>profit or<br>loss | Financial<br>liabilities<br>measured<br>at<br>amortized<br>cost | Derivative<br>financial<br>instruments<br>designated<br>as hedging<br>instruments | Total     |
| Derivative financial liabilities      |   |   | 63,599  | 63,599    |
| Borrowings                            |   | 785,443   |   | 785,443   |
| Debentures(*1)                        | 405,678   | 4,034,429   |   | 4,440,107 |
| Accounts payable other and others(*2) |   | 3,073,290   |   | 3,073,290 |
|                                       | 405,678   | 7,893,162   | 63,599  | 8,362,439 |

(\*1) Debentures of which the embedded derivative (conversion right), which should be separated from the main contract, could not be separately measured, were designated as financial liabilities at fair value through profit or loss.

#### 27. Categories of Financial Instruments, Continued

(\*2) Details of accounts payable and other payables as of September 30, 2013 and December 31, 2012 are as follows:

| (In millions of won)                        |               |              |
|---|---------------|--------------|
|   | September 30, | December 31, |
|   | 2013          | 2012         |
| Accounts payable other                      | 822,357       | 1,509,456    |
| Withholdings                                | 2             | 17           |
| Accrued expenses                            | 592,850       | 600,101      |
| Current portion of long-term payables other | 205,755       | 157,966      |
| Long-term payables other                    | 824,492       | 705,605      |
| Other non-current liabilities               | 101,118       | 100,145      |
|   |               |              |
|   | 2,546,574     | 3,073,290    |

#### 28. Financial Risk Management

#### (1) Financial risk management

The Company is exposed to credit risk, liquidity risk and market risk. Market risk is the risk related to the changes in market prices, such as foreign exchange rates, interest rates and equity prices. The Company implements a risk management system to monitor and manage these specific risks.

The Company s financial assets under financial risk management consist of cash and cash equivalents, financial instruments, available-for-sale financial assets, trade and other receivables. Financial liabilities consist of trade and other payables, borrowings, and debentures.

1) Market risk

#### (i) Currency risk

The Company is exposed to currency risk mainly on exchange fluctuations on recognized assets and liabilities. The Company manages currency risk by currency forward, etc. if needed to hedge currency risk on business transactions. Currency risk occurs on forecasted transaction and recognized assets and liabilities which are denominated in a currency other than the functional currency of the Company.

Monetary foreign currency assets and liabilities as of September 30, 2013 and December 31, 2012 are as follows:

(In millions of won, thousands of U.S. dollars, thousands of Euros, thousands of other currencies)

|     | A                     | Assets                   |                       | ilities                  |
|-----|-----------------------|--------------------------|-----------------------|--------------------------|
|     | Foreign<br>currencies | Korean won<br>equivalent | Foreign<br>currencies | Korean won<br>equivalent |
| USD | 57,842                | 62,215                   | 2,062,412             | 2,218,330                |
| EUR | 14,044                | 20,382                   | 1,599                 | 2,321                    |
| JPY | 18,370                | 202                      |                       |                          |
| SGD | 192                   | 164                      | 64,761                | 55,413                   |
| AUD |                       |                          | 297,921               | 298,141                  |
| CHF |                       |                          | 298,439               | 354,444                  |

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|--|----------|---------|-------------|--|--|
| 277  | 130      | 414     | 718         |  |  |
|  | 83,093   |         | 2,929,367   |  |  |
| Ed   | <b>U</b> | 277 130 | 277 130 414 |  |  |

#### 28. Financial Risk Management, Continued

#### (1) Financial risk management, Continued

In addition, the Company has entered into cross currency swaps to hedge against currency risk related to foreign currency borrowings and debentures. (Refer to Note 16)

As of September 30, 2013, effects on income (loss) before income tax as a result of change in exchange rate by 10% are as follows:

| (In millions of won) |                     |                     |
|----------------------|---------------------|---------------------|
| •                    | If increased by 10% | If decreased by 10% |
| USD                  | (29,115)            | 29,115              |
| EUR                  | 1,806               | (1,806)             |
| JPY                  | 20                  | (20)                |
| SGD                  | 16                  | (16)                |
| Other                | (58)                | 58                  |
|                      |                     |                     |
|                      | (27,331)            | 27,331              |

#### (ii) Equity price risk

The Company has equity securities which include listed and non-listed securities for its liquidity and operating purpose. As of September 30, 2013, available-for-sale equity instruments measured at fair value amounts to W 694,271 million.

#### (iii) Interest rate risk

Since the Company s interest bearing assets are mostly fixed-interest bearing assets, as such, the Company s revenue and operating cash flow are not influenced by the changes in market interest rates. However, the Company still has interest rate risk arising from borrowings and debentures.

Accordingly, the Company performs various analysis of interest rate risk, which includes refinancing, renewal, alternative financing and hedging instrument option, to reduce interest rate risk and to optimize its financing.

The Company s interest rate risk arises from floating-rate borrowings and payables. As of September 30, 2013, floating-rate debentures and borrowings amount to W 647,197 million and W 107,560 million, respectively, and the Company has entered into interest rate swaps to hedge interest rate risk related to floating-rate borrowings and debentures (Refer to Note 16). If interest rate only increases (decreases) by 1%, income before income taxes for the year ended September 30, 2013 would not have been changed due to the interest expense from floating-rate borrowings and debentures.

#### 28. Financial Risk Management, Continued

#### (1) Financial risk management, Continued

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#### 2) Credit risk

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet his/her contractual obligations. The maximum credit exposure as of September 30, 2013 and December 31, 2012 are as follows:

| (In millions of won)                   |               |              |
|--|---------------|--------------|
|  | September 30, | December 31, |
|  | 2013          | 2012         |
| Cash and cash equivalents              | 505,513       | 256,577      |
| Financial instruments                  | 216,569       | 179,369      |
| Available-for-sale financial assets    | 771,022       | 774,938      |
| Accounts receivable trade              | 1,560,619     | 1,407,206    |
| Loans and receivables                  | 670,801       | 661,689      |
| Derivative financial assets            | 66,242        | 61,959       |
| Financial assets at fair value through |               |              |
|  |               |              |
| profit or loss                         | 17,743        | 15,356       |
|  |               |              |
|  | 3,808,509     | 3,357,094    |

To manage credit risk, the Company evaluates the credit worthiness of each customer or counterparty considering the party s financial information, its own trading records and other factors; based on such information, the Company establishes credit limits for each customer or counterparty.

For the nine-month period ended September 30, 2013, the Company has no trade and other receivables or loans which have indications of significant impairment loss or are overdue for a prolonged period. As a result, the Company believes that the possibility of default is remote. Also, the Company s credit risk can rise due to transactions with financial institutions related to its cash and cash equivalents, financial instruments and derivates. To minimize such risk, the Company has a policy to deal with high credit worthy financial institutions. The amount of maximum exposure to credit risk of the Company is the carrying amount of financial assets as of September 30, 2013.

In addition, the aging of trade and other receivables that are overdue at the end of the reporting period but not impaired is stated in Note 5 and the analysis of financial assets that are individually determined to be impaired at the end of the reporting period is stated in Note 24.

#### 3) Liquidity risk

The Company s approach to managing liquidity is to ensure that it will always maintain sufficient cash equivalents balance and have enough liquidity through various committed credit lines. The Company maintains flexibly enough liquidity under credit lines through active operating activities.

#### 28. Financial Risk Management, Continued

#### (1) Financial risk management, Continued

Contractual maturities of financial liabilities as of September 30, 2013 are as follows:

(In millions of won)

|  | Carrying  | Contractual | Less than 1 |           | More than |
|--|-----------|-------------|-------------|-----------|-----------|
|  | amount    | cash flows  | year        | 1 5 years | 5 years   |
| Derivative financial liabilities       | 85,959    | 92,470      | 15,544      | 76,926    |           |
| Borrowings                             | 107,560   | 107,581     | 107,581     |           |           |
| Debentures (*1)                        | 5,368,130 | 6,614,911   | 969,981     | 3,491,432 | 2,153,498 |
| Accounts payable other and others (*2) | 2,546,574 | 2,671,626   | 1,605,155   | 699,547   | 366,924   |
|  |           |             |             |           |           |
|  | 8,108,223 | 9,486,588   | 2,698,261   | 4,267,905 | 2,520,422 |

The Company does not expect that the cash flows included in the maturity analysis could occur significantly earlier or at different amounts.

(\*1) Includes estimated interest to be paid and excludes discounts on bonds.

(\*2) Excludes discounts on accounts payable-other and others.

#### (2) Capital management

The Company manages its capital to ensure that it will be able to continue as a business while maximizing the return to shareholders through the optimization of its debt and equity balance. The overall strategy of the Company is the same as that of the Company as of and for the year ended December 31, 2012.

The Company monitors its debt-equity ratio as a capital management indicator. This ratio is calculated as total debt divided by total equity; the total debt and equity is extracted from the financial statements.

Debt-equity ratio as of September 30, 2013 and December 31, 2012 are as follows:

| (In millions of won) |                    |                   |
|----------------------|--------------------|-------------------|
|                      | September 30, 2013 | December 31, 2012 |
| Liability            | 9,386,462          | 9,872,454         |
| Equity               | 13,029,747         | 12,377,048        |
| Debt-equity ratio    | 72.04%             | 79.76%            |

#### 28. Financial Risk Management, Continued

(3) Fair value

Fair value of the financial instruments that are traded in an active market is measured based on the quoted market price at the end of the reporting date. Disclosed market price of the financial assets held by the Company is the bid price.

Fair value of the financial instruments that are not traded in an active market is determined using the valuation method. The Company uses the various valuation methods and makes assumptions that are mainly based on market conditions existing at the end of each reporting period. Fair value of financial instruments such as long-term liabilities is measured using the various methods including estimated discounted cash flow method.

Fair values of accounts receivable trade, and accounts payable trade are considered to be carrying amount less impairment and fair value of financial liabilities for the disclosure purpose is estimated by discounting contractual future cash flows using the current market interest rate used for the similar financial instruments by the Company.

Interest rates used by the Company for the fair value measurement as of September 30, 2013 are as follows:

|                           | Interest rate |
|---------------------------|---------------|
| Derivative instruments    | 2.91 ~ 3.74%  |
| Borrowings and Debentures | 3.51%         |

1) Fair value and carrying amount

Carrying amount and fair value of financial assets and liabilities are as follows:

#### (In millions of won)

|   | Septembe<br>Carrying | September 30, 2013 |                    | r 31, 2012 |
|---|----------------------|--------------------|--------------------|------------|
|   | amount               | Fair value         | Carrying<br>amount | Fair value |
| Assets carried at fair value                          |                      |                    |                    |            |
| Financial assets at fair value through profit or loss | 17,743               | 17,743             | 15,356             | 15,356     |
| Derivative financial assets                           | 66,242               | 66,242             | 61,959             | 61,959     |
| Available-for-sale financial assets                   | 694,271              | 694,271            | 730,754            | 730,754    |
|   |                      |                    |                    |            |
|   | 778,256              | 778,256            | 808,069            | 808,069    |
|   |                      |                    |                    |            |
| Assets carried at amortized cost                      |                      |                    |                    |            |
| Cash and cash equivalents                             | 505,513              | 505,513            | 256,577            | 256,577    |
| Available-for-sale financial assets                   | 76,751               | 76,751             | 44,184             | 44,184     |
| Accounts receivable trade and others                  | 2,231,420            | 2,231,420          | 2,068,895          | 2,068,895  |
| Financial instruments                                 | 216,569              | 216,569            | 179,369            | 179,369    |
|   |                      |                    |                    |            |
|   | 3,030,253            | 3,030,253          | 2,549,025          | 2,549,025  |

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#### 28. Financial Risk Management, Continued

(3) Fair value, Continued

(In millions of won)

|  | September 30, 2013<br>Carrying |            | December 31, 2012<br>Carrying |            |
|--|--------------------------------|------------|-------------------------------|------------|
|  | amount                         | Fair value | amount                        | Fair value |
| Liabilities carried at fair value                          |                                |            |                               |            |
| Financial liabilities at fair value through profit or loss | 338,594                        | 338,594    | 405,678                       | 405,678    |
| Derivative financial liabilities                           | 85,959                         | 85,959     | 63,599                        | 63,599     |
|  | 424,553                        | 424,553    | 469,277                       | 469,277    |
| Liabilities carried at amortized cost                      |                                |            |                               |            |
| Borrowings   | 107,560                        | 107,560    | 785,443                       | 798,908    |
| Debentures   | 5,029,536                      | 5,135,071  | 4,034,429                     | 4,224,907  |
| Accounts payable other and others                          | 2,546,574                      | 2,546,574  | 3,073,290                     | 3,073,290  |
|  | 7,683,670                      | 7,789,205  | 7,893,162                     | 8,097,105  |

#### 2) Fair value hierarchy

The different levels have been defined as follows:

- ü Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities
- ü Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices)

ü Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs) The table below analyzes financial instruments carried at fair value, by fair value hierarchy as of September 30, 2013.

| (In millions of won)                                       |         |         |         |         |
|--|---------|---------|---------|---------|
|  | Level 1 | Level 2 | Level 3 | Total   |
| Financial assets at fair value through profit or loss      |         | 17,743  |         | 17,743  |
| Derivative financial assets                                |         | 66,242  |         | 66,242  |
| Available-for-sale financial assets                        | 551,308 | 46,345  | 96,618  | 694,271 |
| Financial liabilities at fair value through profit or loss | 338,594 |         |         | 338,594 |
| Derivative financial liabilities                           |         | 85,959  |         | 85,959  |

There have been no transfers from Level 2 to Level 1 in September 30, 2013 and changes of financial assets classified as Level 3 for the nine-month period ended September 30, 2013 are as follows:

(In millions of won)

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|                                     |                      | Other                   |          |                       |
|-------------------------------------|----------------------|-------------------------|----------|-----------------------|
|                                     | Balance at<br>Jan. 1 | comprehensive<br>income | Disposal | Balance at<br>Sep. 30 |
| Available-for-sale financial assets | 100,566              | 4,563                   | (8,511)  | 96,618                |

#### 29. Transactions with Related Parties

(1) As of September 30, 2013, the parent company and subsidiaries of the Company are as follows:

| Туре                               | Company                                       | Ownership<br>percentage (%) | Types of business                      |
|------------------------------------|---|-----------------------------|--|
| Ultimate Controlling<br>Entity(*1) | SK Holdings Co., Ltd.                         | 25.2(*1)                    | Holding company                        |
| Subsidiaries                       | SK Telink Co., Ltd.                           | 83.5                        | Telecommunication service              |
|                                    | M&Service Co., Ltd.(*2)                       | 100                         | Data base and internet website service |
|                                    | SK Communications Co., Ltd.                   | 64.6(*3)                    | Internet website services              |
|                                    | PAXNet Co., Ltd.(*4)                          |                             | Internet website services              |
|                                    | Loen Entertainment, Inc.(*5)                  | 15.0(*3)                    | Release of music disc                  |
|                                    | Stonebridge Cinema Fund                       | 57                          | Investment association                 |
|                                    | Commerce Planet Co., Ltd.                     | 100.0(*3)                   | Online shopping mall operation agency  |
|                                    | SK Broadband Co., Ltd.                        | 50.6                        | Telecommunication services             |
|                                    | Broadband Media Co., Ltd.(*6)                 |                             | Multimedia TV portal service           |
|                                    | K-net Culture and Contents Venture<br>Fund    | 59.0(*3)                    | Investment association                 |
|                                    | Fitech Focus Limited Partnership II           | 66.7(*3)                    | Investment association                 |
|                                    | Open Innovation Fund                          | 98.9(*3)                    | Investment association                 |
|                                    | PS&Marketing Corporation                      | 100                         | Communications device retail business  |
|                                    | Service Ace Co., Ltd.                         | 100                         | Customer center management service     |
|                                    | Service Top Co., Ltd.                         | 100                         | Customer center management service     |
|                                    | Network O&S Co., Ltd.                         | 100                         | Base station maintenance service       |
|                                    | BNCP Co., Ltd.                                | 100.0(*3)                   | Internet website services              |
|                                    | SK Planet Co., Ltd.                           | 100                         | Telecommunication services             |
|                                    | Madsmart, Inc.(*7)                            |                             | Application software production        |
|                                    | SK Telecom China Holdings Co., Ltd.           | 100                         | Investment association                 |
|                                    | SKY Property Mgmt. Ltd.(*5)                   | 33.0                        | Investment association                 |
|                                    | Shenzhen E-eye High Tech Co., Ltd.            | 65.5(*3)                    | Manufacturing                          |
|                                    | SK Global Healthcare Business Group.,<br>Ltd. | 100.0                       | Investment                             |
|                                    | SK China Real Estate Co., Ltd.(*4)            |                             | Investment association                 |
|                                    | SK Planet Japan                               | 100.0(*3)                   | Digital contents sourcing service      |
|                                    | SKT Vietnam PTE. Ltd.                         | 73.3                        | Telecommunication service              |
|                                    | SK Planet Global PTE. Ltd.                    | 100.0(*3)                   | Digital contents sourcing service      |
|                                    | SK Planet Global Holdings PTE. Ltd.           | 100.0(*3)                   | Information gathering and consulting   |
|                                    | SKT Americas, Inc.                            | 100.0                       | Digital contents sourcing service      |
|                                    | SKP America LLC.                              | 100.0(*3)                   | Investment association                 |
|                                    | YTK Investment Ltd.                           | 100.0                       | Investment association                 |
|                                    | Atlas Investment                              | 100.0                       | Investment association                 |
|                                    | Technology Innovation Partners, L.P.          | 100.0(*3)                   | Investment association                 |
|                                    | SK Telecom China Fund I L.P.                  | 100.0(*3)                   | Investment association                 |
|                                    |   |                             |  |

#### 29. Transactions with Related Parties, Continued

- (\*1) SK Holdings Co., Ltd. is the Ultimate Controlling Entity because of its de facto control over the Company. The ownership percentage represents parent company s ownership over the Company.
- (\*2) Newly included as subsidiaries during the nine-month period ended September 30, 2013.
- (\*3) The ownership percentage represents subsidiaries ownership over their subsidiaries, in which the Company has no direct investment.
- (\*4) Excluded as the ownership interests have been disposed for the nine-month period ended September 30, 2013.
- (\*5) Reclassified to investment in associate as part of the ownership interests have been disposed for the nine-month period ended September 30, 2013.
- (\*6) Merged into SK Broadband Co., Ltd. for the nine-month period ended September 30, 2013.
- (\*7) Merged into SK Planet Co., Ltd. for the nine-month period ended September 30, 2013.

#### (2) Transactions

| (In millions of won) |                       | Operating revenue and others |                  |                         |  |              |  |            |
|----------------------|-----------------------|------------------------------|------------------|-------------------------|--|--------------|--|------------|
| •                    | 2013                  |                              | 2012             |                         |  |              |  |            |
|                      | Three-month<br>period | Nine month                   |                  | Nine month nonied       |  | I nree-month |  | Nine-month |
|                      | ended<br>Sep. 30      | period ended<br>Sep. 30      | ended<br>Sep. 30 | period ended<br>Sep. 30 |  |              |  |            |
| Parent Company       |                       | 501                          | 191              | 474                     |  |              |  |            |
| Subsidiaries         | 56,362                | 156,042                      | 58,192           | 187,040                 |  |              |  |            |
| Associates           | 7,040                 | 11,929                       | 18,538           | 69,045                  |  |              |  |            |
| Others               | 17,733                | 56,712                       | 17,323           | 37,570                  |  |              |  |            |
|                      | 81,135                | 225,184                      | 94,244           | 294,129                 |  |              |  |            |

| (In millions of won) | <b>Operating expense and others</b> |              |                           |              |                       |            |
|----------------------|-------------------------------------|--------------|---------------------------|--------------|-----------------------|------------|
|                      | 20                                  | 013          | 2012                      |              |                       |            |
|                      | Three-month<br>Nine-month           |              | Inree-month<br>Nine-month |              | Three-month<br>period | Nine-month |
|                      | period<br>ended                     | period ended | ended                     | period ended |                       |            |
|                      | Sep. 30                             | Sep. 30      | Sep. 30                   | Sep. 30      |                       |            |
| Parent Company       |                                     | 184,419      | 27,415                    | 190,285      |                       |            |
| Subsidiaries         | 520,169                             | 1,493,297    | 809,147                   | 1,732,432    |                       |            |
| Associates           | 23,660                              | 73,987       | 99,945                    | 341,392      |                       |            |
| Others               | 334,326                             | 853,758      | 487,423                   | 1,245,209    |                       |            |

# 878,155 2,605,461 1,423,930 3,509,318

Operating revenue include commission received in relation to the interconnection charges and satellite lease. Operating expense include commission paid in relation to the service provided by related parties.

#### 29. Transactions with Related Parties, Continued

#### (3) Account balances

| (In millions of won) |                       | eceivable and<br>hers | Accounts payable and others |                      |  |
|----------------------|-----------------------|-----------------------|-----------------------------|----------------------|--|
|                      | September 30,<br>2013 | December 31,<br>2012  | September 30,<br>2013       | December 31,<br>2012 |  |
| Parent Company       | 51                    | 222                   |                             |                      |  |
| Subsidiaries         | 23,851                | 17,329                | 177,285                     | 385,818              |  |
| Associates           | 39,065                | 63,606                | 683                         | 73,637               |  |
| Others               | 16,876                | 15,122                | 61,933                      | 189,659              |  |
|                      | 79,843                | 96,279                | 239,901                     | 649,114              |  |

#### (4) Compensation for the key management

The Company considers registered directors who have substantial role and responsibility in planning, operating, and controlling of the business as key management. The compensations given to key management for the three and nine-month periods ended September 30, 2013 and 2012 are as follows:

| (In millions of won)              | 2013   |                                       | 2012   |                                       |
|-----------------------------------|--|---------------------------------------|--|---------------------------------------|
|                                   | Three-month<br>period<br>ended<br>Sep.<br>30 | Nine-month<br>period ended<br>Sep. 30 | Three-month<br>period<br>ended<br>Sep.<br>30 | Nine-month<br>period ended<br>Sep. 30 |
| Salaries                          | 329  | 1,923                                 | 301  | 8,588                                 |
| Provision for retirement benefits | 97   | 915                                   | 78   | 721                                   |
|                                   | 426  | 2,838                                 | 379  | 9,309                                 |

#### 30. Sale and Leaseback

For the year ended December 31, 2012, the Company disposed a portion of its property and equipment and investment property, and entered into lease agreements with respect to those assets. This sale and leaseback transaction is considered as an operating lease.

For the nine-month period ended September 30, 2013, the Company recognized lease payment of W 10,277 million relating to the above operating lease agreement and lease revenue of W 6,347 million through a sublease agreement. Future lease payments and lease revenue from the above operating lease agreement and sublease agreement are as follows:

| (in mations of work) | Lease payments | Lease revenue |
|----------------------|----------------|---------------|
| Less than 1 year     | 14,013         | 8,462         |
| 1~5 years            | 57,784         | 31,890        |
| More than 5 years    | 56,633         | 24,866        |

(In millions of won)

128,430 65,218

#### 31. Statements of Cash Flows

(1) Adjustments for income and expenses from operating activities for the nine-month periods ended September 30, 2013 and 2012 are as follows:

#### (In millions of won)

| (In millions of won)  | 2013      | 2012      |
|---|-----------|-----------|
| Interest income   | (24,035)  | (43,556)  |
| Dividends   | (20,640)  | (31,143)  |
| Gain on foreign currency translation  | (283)     | (140)     |
| Gain on valuation of financial assets at fair value through profit or loss  | (2,387)   |           |
| Gain on disposal of long-term investments securities                        | (1,988)   | (470)     |
| Gain on settlement of derivatives   | (2,274)   | (12,694)  |
| Gain on disposal of investments in subsidiaries and associates              | (71,200)  | (80,483)  |
| Gain on disposal of property and equipment and intangible assets            | (961)     | (1,881)   |
| Reversal of allowance for doubtful accounts                                 |           | (4,531)   |
| Other income  | (3,149)   |           |
| Interest expenses   | 208,692   | 231,289   |
| Loss on foreign currency translation  | 1,539     | 412       |
| Loss on disposal of long-term investments securities                        | 73        | 9,134     |
| Loss on valuation of financial assets at fair value through profit or loss  |           | 824       |
| Loss on settlement of derivatives   |           | 1,232     |
| Loss relating to financial liabilities at fair value through profit or loss | 120,834   | 1,791     |
| Impairment loss on investment in associates                                 |           | 72,096    |
| Income tax expense  | 251,556   | 167,129   |
| Provision for retirement benefits   | 26,467    | 23,669    |
| Depreciation and amortization   | 1,563,577 | 1,321,897 |
| Bad debt for accounts receivable trade                                      | 22,820    | 14,567    |
| Loss on disposal of property and equipment and intangible assets            | 218,937   | 8,858     |
| Impairment loss on property and equipment and intangible assets             |           | 15,438    |
| Bad debt for accounts receivable other                                      | 19,818    | 19,874    |
| Other expenses  | 2,287     | 57        |
|   |           |           |

2,309,683 1,713,369

#### 31. Statements of Cash Flows, Continued

(2) Changes in assets and liabilities from operating activities for the nine-month periods ended September 30, 2013 and 2012 are as follows:

| (In millions of won)                 |           |           |
|--------------------------------------|-----------|-----------|
|                                      | 2013      | 2012      |
| Accounts receivable trade            | (176,999) | (151,836) |
| Accounts receivable other            | (41,398)  | 408,092   |
| Advance payments                     | (21,226)  | 18,944    |
| Prepaid expenses                     | (2,153)   | 7,995     |
| Inventories                          | 3,839     | (4,420)   |
| Long-term accounts receivables other |           | 5,393     |
| Long-term prepaid expenses           | 602       |           |
| Guarantee deposits                   | (180)     | 18,309    |
| Accounts payable other               | (394,851) | (191,107) |
| Advanced receipts                    | 5,903     | 2,642     |
| Withholdings                         | 58,098    | 226,808   |
| Deposits received                    | 467       | (1,792)   |
| Accrued expenses                     | (14,159)  | 373,013   |
| Unearned revenue                     | (113,714) | (27,067)  |
| Provisions                           | (191,936) | (283,552) |
| Long-term provisions                 | (66,276)  | 25,927    |
| Plan assets                          | 467       | 1,416     |
| Retirement benefit payment           | (14,011)  | (12,306)  |
| Others                               | 2,400     | (1,382)   |
|                                      |           |           |
|                                      | (965,127) | 415,077   |

(3) Significant non-cash transactions for the nine-month periods ended September 30, 2013 and 2012 are as follows:

| (In millions of won)  |           |           |
|---|-----------|-----------|
|   | 2013      | 2012      |
| Transfer of construction in progress to property and equipment and          |           |           |
| intangible assets   | 1,180,245 | 1,893,741 |
| Transfer of other property and equipment and others to construction in      |           |           |
| progress  | 659,800   | 1,173,522 |
| Accounts payable other related to acquisition of tangible assets and others | 19,695    | 8,010     |
| Provide the existing 1.8GHz frequency use rights                            | 614,600   |           |

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

SK Telecom Co., Ltd.

(Registrant)

By: /s/ Soo Cheol Hwang (Signature)

> Name: Soo Cheol Hwang Title: Senior Vice President

Date: December 13, 2013