IMMERSION CORP Form DEF 14A April 22, 2014 Table of Contents

#### **UNITED STATES**

# SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### **SCHEDULE 14A**

**Schedule 14A Information (Rule 14a-101)** 

Proxy Statement Pursuant to Section 14(a) of

the Securities Exchange Act of 1934 (Amendment No. )

Filed by the Registrant x

Filed by a Party other than the Registrant "

Check the appropriate box:

- " Preliminary Proxy Statement
- " Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))
- x Definitive Proxy Statement
- " Definitive Additional Materials
- " Soliciting Material Pursuant to Rule § 240.14a-12
  IMMERSION CORPORATION

(Name of Registrant as Specified In Its Charter)

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X .	No fee required.  Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11.  1. Title of each class of securities to which transaction applies:
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	3. Filing Party:
	4. Date Filed:

April 22, 2014

#### TO THE STOCKHOLDERS OF IMMERSION CORPORATION

Dear Stockholder:

You are cordially invited to attend the Annual Meeting of Stockholders (the Annual Meeting) of Immersion Corporation, which will be held at the Hilton Santa Clara, 4949 Great America Parkway, Santa Clara, California 95054, on June 6, 2014, at 9:30 a.m. Pacific Daylight Time.

At the Annual Meeting, stockholders will be asked to vote on each of the four proposals set forth in the Notice of Annual Meeting of Stockholders and the Proxy Statement, which describe the formal business to be conducted at the Annual Meeting and follow this letter.

It is important that your shares be represented and voted at the Annual Meeting regardless of the size of your holdings. WHETHER OR NOT YOU PLAN TO ATTEND THE ANNUAL MEETING, PLEASE VOTE ELECTRONICALLY VIA THE INTERNET OR BY TELEPHONE, IF PERMITTED BY THE BROKER OR OTHER NOMINEE THAT HOLDS YOUR SHARES. IF YOU RECEIVE A PAPER COPY OF THE PROXY MATERIALS, PLEASE COMPLETE, SIGN, DATE AND RETURN THE ACCOMPANYING PROXY CARD IN THE ENCLOSED POSTAGE-PAID ENVELOPE. Voting electronically, by telephone, or by returning your proxy card in advance of the Annual Meeting does not deprive you of your right to attend the Annual Meeting.

On behalf of the Board of Directors, I would like to express our appreciation for your continued support for and interest in the affairs of our company. We look forward to seeing you at the Annual Meeting.

Sincerely,

**CARL SCHLACHTE** 

Chairman of the Board

# NOTICE OF ANNUAL MEETING OF STOCKHOLDERS

To Be Held June 6, 2014

The Annual Meeting of Stockholders (the Annual Meeting) of Immersion Corporation will be held at the Hilton Santa Clara, 4949 Great America Parkway, Santa Clara, California 95054, on June 6, 2014, at 9:30 a.m. Pacific Daylight Time for the following purposes:

- 1. To elect one (1) Class III director to hold office for a three-year term and until his successor is elected and qualified;
- 2. To ratify the appointment of Deloitte & Touche LLP as our independent registered public accounting firm for the fiscal year ending December 31, 2014;
- 3. To hold an advisory vote to approve the compensation of our named executive officers;
- 4. To approve an amendment to the Immersion Corporation 2011 Equity Incentive Plan; and
- 5. To transact such other business as may properly come before the meeting or any adjournments or postponements thereof.

Only stockholders of record at the close of business on April 9, 2014 are entitled to notice of, and to vote at, the Annual Meeting and at any adjournments or postponements thereof.

On or about April 22, 2014, we will mail a Notice of Internet Availability of Proxy Materials to stockholders, other than those stockholders who previously requested electronic or paper delivery of communications from us. The Notice contains instructions on how to access an electronic copy of our proxy materials, including this proxy statement and our Annual Report. The Notice also contains instructions on how to request a paper copy of the proxy statement.

The vote of each eligible stockholder is important. Please vote as soon as possible to ensure that your vote is recorded promptly even if you plan to attend the Annual Meeting.

BY ORDER OF THE BOARD OF DIRECTORS,

# CARL SCHLACHTE

Chairman of the Board

San Jose, California

April 22, 2014

# IMPORTANT NOTICE REGARDING THE AVAILABILITY OF PROXY MATERIALS FOR THE STOCKHOLDER MEETING TO BE HELD ON JUNE 6, 2014: THIS PROXY STATEMENT AND THE ANNUAL REPORT ARE AVAILABLE AT

http://ir.immersion.com/annual-proxy.cfm

# IMMERSION CORPORATION

#### 30 Rio Robles

#### San Jose, California 95134

#### PROXY STATEMENT

# FOR ANNUAL MEETING OF STOCKHOLDERS

# To Be Held June 6, 2014

This summary highlights information contained elsewhere in this proxy statement. This summary does not contain all of the information that you should consider and you should read the entire proxy statement before voting. For more complete information regarding our 2013 performance, please review our Annual Report on Form 10-K for the year ended December 31, 2013.

#### PROXY SUMMARY

#### 2014 Annual Meeting of Stockholders

Date and Time: June 6, 2014 at 9:30 a.m. (Pacific Daylight Time)

Location: Hilton Santa Clara, 4949 Great America Parkway, Santa Clara, California 95054

Record Date: April 9, 2014

Voting: If you were a stockholder of record or beneficial owner of shares held in street name as

of the Record Date, you may vote your shares. You may vote in person at the Annual Meeting or by the Internet, telephone or mail. See the Questions and Answers in the

proxy statement for more detail regarding how you may vote your shares.

Distribution Date: A Notice of Internet Availability of Proxy Materials, this proxy statement, any

accompanying proxy card or voting instruction form, and our 2013 Annual Report to Stockholders will be mailed to or otherwise made available to our stockholders on or

about April 22, 2014.

#### Proposals and Voting Recommendations

	Board Vote Recommendation	Page References (for more detail)
Proposals:		
(1) Election of one Class III director	FOR THE NOMINEE	9
(2) Ratification of appointment of Deloitte & Touche LLP as our independent registered public accounting firm	FOR	53

for fiscal 2014		
(3) Advisory vote on the compensation of our named executive officers	FOR	55
(4) Amendment to the Immersion Corporation 2011 Equity Incentive Plan	FOR	56

Director Nominee (Proposal 1)

The following table provides summary information about the director nominated for election as a Class III director to serve a three-year term:

		Director	Duin ain al	Experience/	Committee	Independent?
Name Carl Schlachte, Chairman of the	<b>Age</b> 50	Since 2011	Principal Occupation Chairman, President and	Qualifications Industry knowledge	Memberships Audit	Yes
Board			CEO of Ventiva, Inc. and Board member of Peregrine	Operating and executive leadership experience	Nominating and Corporate Governance	
			Semiconductor	High level o financial literacy	f	
				Public company board/corporate governance experience		
				Extensive technology licensing/IP monetization experience		

# **Corporate Governance Summary Facts**

The following table summarizes our Board structure and key elements of our corporate governance framework:

Size of Board 5
Number of Independent Directors 4

Chairman and CEO	Separate
Board Self-Evaluation	Annual
Review of Independence of Board	Annual
Independent Directors Meet Without Management Present	Yes
Structure of Board	Classified
Voting Standard for Election of Directors in Uncontested Elections	Plurality
Independence of Directors serving on Committees	All
Attendance at 75% of Board and applicable Committee meetings	All

Independent Registered Accounting Firm (Proposal 2)

The Board of Directors appointed Deloitte & Touche LLP as our independent registered public accounting firm for fiscal 2014 and is requesting that the stockholders ratify such appointment.

ii

The following table shows the fees for audit and other services provided by Deloitte & Touche LLP for fiscal years 2013 and 2012. See the notes accompanying the Audit Fees and All Other Fees Table on page 53 for more information.

		\$	
Audit Fees		538,417	\$ 457,198
Audit-Related Fees		65,866	
Tax Fees			
	Tax Compliance/Preparation	20,335	17,283
	Other Tax Services	64,991	9,459
All Other Fees			
Total Fees		689,609	483,940

Advisory Vote to Approve Executive Compensation (Proposal 3)

We are requesting that the stockholders approve, on an advisory basis, the compensation of the named executive officers as disclosed in this proxy statement. The Board recommends a vote FOR Proposal No. 3 as it believes that the 2013 compensation decisions and Immersion s executive compensation programs align the interests of stockholders and executives by emphasizing variable, at-risk compensation largely tied to measurable performance goals utilizing an appropriate balance of near-term and long-term objectives. Please see the Compensation Discussion and Analysis, Summary Compensation Table and other tables and disclosures beginning on page 26 of this proxy statement for a full discussion of our named executive officer compensation.

#### Performance Highlights

# Financial Performance for 2013

Record revenues of \$47.5 million

Cash flows from continuing operations were \$21.2 million

Cash, cash equivalents, and short-term investments balance of \$71.1 million as of December 31, 2013

Increased gross profit to \$47.0 million Creating Stockholder Value

Stock price increased over 44% in fiscal 2013

iii

Stock price has outperformed market over last four years

Percentages reflect cumulative growth over period.

Total Stockholder Return calculated as of December 31, 2013; 1-year period begins January 2, 2013; 2- year period begins January 3, 2012; 3 year period begins January 3, 2011; 4-year period begins January 4, 2010.

# **Business Highlights**

Extension of key licenses, including a multi-year license with Samsung Electronics Co. covering smartphones and wearables and a license with Sony Computer Entertainment covering PlayStation 4

New mobile licenses with Beijing Xiaomi Communications Co. Ltd. and Sharp Corporation

New automotive licenses with Tokai Rika Co. Ltd. and Marquardt GmbH

Strong team of sales and support staff established in China to capture growing opportunities in that region

Significant progress in investing in opportunity to add haptic feedback to mobile content

iv

# 2013 Compensation

Set forth below is the 2013 summary compensation for each named executive officer as determined under Securities and Exchange Commission (SEC) rules. See the notes accompanying the 2013 Summary Compensation Table on page 46 for more information:

Name &										
Principal Position	Salary (\$)		Stock Awards (\$)		Option Awards (\$)	Non-Equity Incentive Plan Compensation (\$)			Total (\$)	
Victor Viegas Chief Executive Officer	\$	351,346	\$ 	\$	3,234,720	\$	563,556	\$	4,149,622	
Paul Norris Chief Financial Officer		281,071	95,300		210,208		214,672		801,251	
Dennis Sheehan SVP Marketing & Sales		253,240			210,208		229,165		692,613	

# Reported Compensation Versus Pay Actually Realized

The accompanying graph illustrates the difference between reported compensation in the 2013 Summary Compensation table and the pay actually realized by our Chief Executive Officer in 2013. We believe this information is important since the vast majority of reported compensation is an incentive for future performance and realizable only if we meet or exceed the applicable performance measures. As illustrated below, the value actually realized differs significantly from the amounts shown in the 2013 Summary Compensation table.

\*Total realized compensation is defined as salary, executive incentive plan compensation plus intrinsic value of fiscal 2013 stock option grant as of December 31, 2013. Total reported compensation includes the grant date fair value of equity awards, without regard to vesting.

#### Mr. Viegas Accomplishments as Chief Executive Officer

Under the leadership of Mr. Viegas, who became interim CEO in October 2009 and CEO in April 2010, we have delivered significant value to the stockholders. In addition, the Compensation Committee believes Mr. Viegas strategic value and focus on long-term sustainable growth has laid a strong foundation for future growth. The Compensation Committee believes that Mr. Viegas leadership has directly contributed to our strong performance over the last several years and should be appropriately rewarded.

\*Market capitalization calculated as of October 21, 2009, Mr. Viegas start date and March 31, 2014.

# **Recent Compensation Committee Actions**

After considering our financial performance, Mr. Viegas strong leadership and individual accomplishments, Mr. Viegas current unvested equity position and Mr. Viegas importance to the execution of our strategy, the Compensation Committee took the following actions with respect to Mr. Viegas compensation:

**Base Salary:** There has been no change to Mr. Viegas base salary since he became interim CEO in October 2009.

**Executive Incentive Plan:** Rather than increasing base salary to reward Mr. Viegas past performance, the Compensation Committee elected to increase his target award to 100% of his base salary under the executive incentive plan to further align his compensation with the interests of the stockholders. The amount paid to Mr. Viegas under the 2013 Executive Incentive Plan was 161% of the target, reflecting our strong performance and his personal accomplishments in 2013.

vi

**Long-Term Equity Compensation:** Mr. Viegas received a stock option grant for 600,000 shares, one-third (200,000 shares) of which was attributable to the typical annual grant process and two-thirds (400,000 shares) of which was a special stockholder alignment and retention-based award. The stock option vests over five years and the exercise price was set based on the market price of our common stock two business days after the announcement of our transaction with Samsung.

# Other Key Aspects of Our Executive Compensation Practices

In designing our executive compensation program, we have implemented programs and policies to create alignment with our stockholders and that support our commitment to good compensation governance, as highlighted below:

Clawback Policy for Variable Cash Compensation	Yes
Tax Gross-Ups	No
Independent Compensation Consultant	Yes
Stock Ownership Guidelines	Yes
Capped Award Payouts	Yes
Repricing of Underwater Options	No
Executive Pension Benefits	No
Payouts of Equity upon a Change of Control	Double-

Trigger

Additional information about our compensation philosophy and program, including compensation determinations for each of our named executive officers, can be found in the Compensation Discussion and Analysis commencing on page 26 of the Proxy Statement. We encourage you to read the entire proxy statement and to vote your shares at the Annual Meeting. If you are unable to attend the Annual Meeting in person, we encourage you to submit a proxy so that your shares will be represented and voted.

Approval of Amendment to Immersion Corporation 2011 Equity Incentive Plan (Proposal 4)

We are requesting that the stockholders approve the amendment to the Immersion Corporation 2011 Equity Incentive Plan to increase the number of shares reserved for issuance by 1.4 million shares of common stock and to make some minor technical changes to the Immersion Corporation 2011 Equity Incentive Plan as disclosed in this proxy statement. As of March 31, 2014, 1,110,773 shares of our common stock remain available for future grants under our Immersion Corporation 2011 Equity Incentive Plan. The Board believes that this current share reserve amount is insufficient to meet our future needs, and without the requested share reserve increase, we could be unable to sustain our current new hire and annual equity grant programs through our fiscal year 2016 annual grants.

# IMMERSION CORPORATION

# 2014 ANNUAL MEETING OF STOCKHOLDERS

# NOTICE OF ANNUAL MEETING AND PROXY STATEMENT

# **TABLE OF CONTENTS**

# **Contents**

**Table of Contents** 

PROXY SUMMARY	i
PROXY STATEMENT	1
QUESTIONS AND ANSWERS	1
ELECTION OF DIRECTOR (PROPOSAL 1)	9
DIRECTOR COMPENSATION	15
CORPORATE GOVERNANCE	17
RELATED PERSON TRANSACTIONS	23
OWNERSHIP OF OUR EQUITY SECURITIES	24
<u>Directors and Executive Officers</u>	24
Principal Stockholders	25
SECTION 16(a) BENEFICIAL OWNERSHIP REPORTING COMPLIANCE	26
COMPENSATION DISCUSSION AND ANALYSIS	26
Executive Summary	26
Compensation Philosophy	33
Role of Compensation Committee	34
Role of Chief Executive Officer in Compensation Decisions	34
Role of the Compensation Consultant	35
Peer Group and Benchmarking	35
Compensation Determinations	36
Severance and Change in Control Payments	42
Other Benefits	42
Equity Compensation Grant Practices	42
Impact of Accounting and Tax Requirements on Compensation	43
Risk Assessment of Compensation Programs	43
Conclusion	44

16

COMPENSATION COMMITTEE REPORT	44
COMPENSATION COMMITTEE INTERLOCKS AND INSIDER PARTICIPATION	45
EQUITY COMPENSATION PLAN INFORMATION	45

Table of Contents	
EXECUTIVE COMPENSATION	46
2013 Summary Compensation Table	46
2013 Grants of Plan-Based Awards	47
Outstanding Equity Awards at December 31, 2013	48
Option Exercises and Stock Vested In 2013 Fiscal Year	49
Potential Payments upon Termination or Change in Control	49
AUDIT COMMITTEE REPORT	52
RATIFICATION OF APPOINTMENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM (PROPOSAL 2)	53
Audit Fees and All Other Fees	53
Audit Committee Pre-Approval of Audit and Permissible Non-Audit Services of Independent Auditors	54
Other Information	54
ADVISORY VOTE ON THE COMPENSATION OF OUR NAMED EXECUTIVE OFFICERS (PROPOSAL 3)	55
AMENDMENT OF IMMERSION CORPORATION 2011 EQUITY INCENTIVE PLAN (PROPOSAL 4)	56
2011 Plan Share Reserve	56
Vote Required and Board Recommendation	58
Summary of 2011 Plan	58

#### PROXY STATEMENT

We are providing you with these proxy materials in connection with the solicitation by the Board of Directors of Immersion Corporation, of proxies to be used at our 2014 Annual Meeting of Stockholders. The Annual Meeting will be held at the Hilton Santa Clara, 4949 Great America Parkway, Santa Clara, California 95054 on June 6, 2014 at 9:30 a.m. Pacific Daylight Time. This proxy statement contains important information regarding our Annual Meeting, the proposals on which you are being asked to vote, information you may find useful in determining how to vote, and information about voting procedures.

A Notice of Internet Availability of Proxy Materials, this proxy statement, any accompanying proxy card or voting instruction form, and our 2013 Annual Report to Stockholders will be mailed to or otherwise made available to our stockholders on or about April 22, 2014.

# **QUESTIONS AND ANSWERS**

What is included in the proxy materials? What is a proxy statement and what is a proxy?

The proxy materials for our 2014 Annual Meeting of Stockholders include the Notice of Annual Meeting, this proxy statement and our 2013 Annual Report to Stockholders on Form 10-K (the 2013 Annual Report). If you received a paper copy of these materials, the proxy materials also include a proxy card or voting instruction form.

A proxy statement is a document that Securities and Exchange Commission (SEC) regulations require us to give you when we ask you to sign a proxy designating individuals to vote on your behalf. A proxy is your legal designation of another person to vote the stock you own. That other person is called a proxy. If you designate someone as your proxy in a written document, that document also is called a proxy or a proxy card. We have designated Victor Viegas and Anne Peters as proxies for the 2014 Annual Meeting of Stockholders.

Who is soliciting my vote?

The Board of Directors of Immersion Corporation is soliciting your vote at the 2014 Annual Meeting of Stockholders of Immersion Corporation.

Who is entitled to vote?

You may vote if you were the record owner of Immersion Corporation common stock as of the close of business on April 9, 2014. Each share of common stock is entitled to one vote. As of April 9, 2014, we had 28,422,706 shares of common stock outstanding and entitled to vote. There is no cumulative voting.

1

How many votes must be present to hold the Annual Meeting?

Your shares are counted as present at the Annual Meeting if you attend the meeting and vote in person or if you properly return a proxy by Internet, telephone or mail. In order for us to hold our meeting, holders of a majority of our outstanding shares of common stock as of April 9, 2014, must be present in person or by proxy at the meeting. This is referred to as a quorum. Abstentions and broker non-votes will be counted for purposes of establishing a quorum at the meeting.

What is the difference between holding shares as a stockholder of record and as a beneficial stockholder?

If your shares are registered directly in your name with our registrar and transfer agent, Computershare Trust Company, N.A., you are considered a stockholder of record with respect to those shares. If your shares are held in a brokerage account or bank, you are considered the beneficial owner or street name holder of those shares.

What is a broker non-vote?

Applicable rules permit brokers to vote shares held in street name on routine matters when the brokers have not received voting instructions from the beneficial owner on how to vote those shares. **Brokers may not vote shares held in street name on non-routine matters unless they have received voting instructions from the beneficial owners on how to vote those shares**. Shares that are not voted on non-routine matters are called broker non-votes. Broker non-votes will have no effect on the vote for any matter properly introduced at the meeting.

What routine matters will be voted on at the Annual Meeting?

The ratification of Deloitte & Touche LLP as our independent registered public accounting firm for 2014 is the only routine matter to be presented at the Annual Meeting on which brokers may vote in their discretion on behalf of beneficial owners who have not provided voting instructions.

What non-routine matters will be voted on at the Annual Meeting?

The non-routine matters to be presented at the Annual Meeting on which brokers are not allowed to vote unless they have received specific voting instructions from beneficial owners are:

The election of a Class III director;

The advisory approval of the compensation of our named executive officers; and

The approval of the amendment to the Immersion Corporation 2011 Equity Incentive Plan. How are abstentions and broker non-votes counted?

Abstentions and broker non-votes are included in determining whether a quorum is present, but are not considered votes cast. Accordingly, broker non-votes and abstentions will have no effect on the vote for any matter properly introduced at the meeting.

What are my voting choices for each of the proposals to be voted on at the 2014 Annual Meeting of Stockholders and how does the Board recommend that I vote my shares?

More

**Voting Choices and Board** 

**Information Recommendation** 

PROPOSAL 1 Election of a Class III Director Page 9 vote FOR the nominee; or

withhold your vote for the nominee.

The Board recommends a vote FOR the

nominee.

PROPOSAL 2 Ratification of Independent Page 53 vote FOR the ratification;

Registered Public Accounting Firm

vote against the ratification; or

abstain from voting on the ratification.

The Board recommends a vote FOR the

ratification.

PROPOSAL 3 Page 55 Advisory Approval of the vote FOR the advisory proposal;

Compensation of Our Named

**Executive Officers** 

vote against the advisory proposal; or

abstain from voting on the advisory

proposal.

The Board recommends a vote FOR the advisory approval of the compensation of

our named executive officers.

PROPOSAL 4 Approval of the Amendment to the Page 56 vote FOR the proposal;

**Immersion Corporation 2011 Equity** 

Incentive Plan

vote against the proposal; or

abstain from voting on the proposal.

The Board recommends a vote FOR the approval of the amendment to the 2011 Equity Incentive Plan.

How many votes are needed to approve each of the proposals?

The director nominee receiving the highest number of FOR votes will be elected. All other proposals submitted require the affirmative FOR vote of a majority of the votes cast. As an advisory vote, the proposal to approve the compensation of our named executive officers is not binding upon us. However, the Compensation Committee, which is responsible for designing and administering our executive compensation programs, values the opinions expressed by stockholders and will consider the outcome of the vote when making future compensation decisions.

How do I vote?

**Stockholders of Record:** You can vote either *in person* at the meeting or by proxy. Persons who vote *by proxy* need not, but are entitled to, attend the meeting. Even if you plan to attend the meeting, we encourage you to vote your shares by proxy.

This proxy statement, the accompanying proxy card and the 2013 Annual Report are being made available to our stockholders on the Internet at *www.envisionreports.com/IMMR* through the notice and access process.

Vote your shares as follows in all cases, have your proxy card in hand:

Vote over the Internet 24/7 at www.envisionreports.com/IMMR

**Dial toll-free** 24/7 (800) 652-VOTE within the USA, US territories & Canada

Vote using your tablet or smartphone

If you elected to receive a hard copy of your proxy materials, **fill out the enclosed proxy card**, date and sign it, and return it in the enclosed postage-paid envelope.

**Beneficial Stockholders:** If you hold your Immersion Common Stock in a brokerage account (that is, in street name), your ability to vote by telephone or over the Internet depends on your broker s voting process. Please follow the directions on your proxy card or voting instruction card carefully. Please note that brokers may not vote your shares on the election of directors, compensation matters or equity incentive plan proposals in the absence of your specific instructions as to how to vote. Please provide your voting instructions so your vote can be counted on these matters.

If you plan to vote in person at the Annual Meeting and you hold your Immersion Corporation stock in street name, you must obtain a proxy from your broker and bring that proxy to the meeting.

How can I revoke my proxy?

You can revoke your proxy by sending written notice of revocation of your proxy to our Corporate Secretary at Immersion Corporation, 30 Rio Robles, San Jose, California 95134 so that it is received prior to the close of business on June 5, 2014.

Can I change my vote?

Yes. You can change your vote at any time before the polls close at the Annual Meeting. You can do this by:

voting again by telephone or over the Internet prior to 11:59 p.m. EDT on June 5, 2014; signing another proxy card with a later date and returning it to us prior to the meeting; or voting again at the meeting.

4

Who counts the votes?

We have hired Computershare Trust Company, N.A. to count the votes represented by proxies and cast by ballot, and Anne Peters, our General Counsel and Corporate Secretary, has been appointed to act as Inspector of Election.

When will we announce the voting results?

We will announce the preliminary voting results at the Annual Meeting. We will report the final results on our website and in a Current Report on Form 8-K filed with the SEC.

Will my shares be voted if I don t provide my proxy and don t attend the Annual Meeting?

If you do not provide a proxy or vote your shares held in your name, your shares will not be voted.

If you hold your shares in street name, your broker has the authority to vote your shares for certain routine matters even if you do not provide the broker with voting instructions. Only the ratification of Deloitte & Touche LLP as our independent registered public accounting firm for 2014 is considered to be a routine matter.

If you do not give your broker instructions on how to vote your shares, the broker will return the proxy card without voting on proposals not considered routine. This is known as a broker non-vote. Without instructions from you, the broker may not vote on any proposals other than the ratification of Deloitte & Touche LLP as our independent registered public accounting firm for 2014.

What if I am a stockholder of record and return my proxy but don t vote for some of the matters listed on my proxy card?

If you return a signed proxy card without indicating your vote, your shares will be voted FOR the director nominee listed on the card, FOR the ratification of Deloitte & Touche LLP as Immersion s independent registered public accounting firm, FOR the approval of the compensation of our named executive officers, and FOR the amendment to the Immersion Corporation 2011 Equity Incentive Plan.

What if I am a beneficial owner and do not give voting instructions to my broker?

As a beneficial owner, in order to ensure your shares are voted in the way you would like, you must provide voting instructions to your bank or broker by the deadline provided in the materials you receive from your bank or broker. If you do not provide voting instructions to your bank or broker, whether your shares can be voted by such person depends on the type of item being considered for vote. Brokers may not vote shares held in street name on non-routine matters unless they have received voting instructions from the beneficial owners on how to vote those shares.

Could other matters be decided at the Annual Meeting?

We are not aware of any other matters to be presented at the meeting. If any matters are properly brought before the Annual Meeting, the persons named in your proxies will vote in accordance with their best judgment. Discretionary authority to vote on other matters is included in the proxy.

Who can attend the Annual Meeting?

Stockholders of record at the close of business on April 9, 2014 may attend the Annual Meeting. You must bring with you a form of government-issued photo identification, such as a driver s license, state-issued ID card, or passport to gain entry to the Annual Meeting. If you are a beneficial owner of our common stock, you must also bring with you to the Annual Meeting a legal proxy from the organization that holds your shares or a brokerage statement showing your ownership of shares as of the close of business on the record date. If you are a representative of an institutional stockholder, you must also bring a legal proxy or other proof that you are a representative of a firm that held shares as of the close of business on the record date and that you are authorized to vote on behalf of the institution.

Do we have a policy about directors attendance at the Annual Meeting?

Pursuant to the Corporate Governance Guidelines, directors are strongly encouraged to attend the Annual Meeting of Stockholders. Messrs. Viegas, Schlachte and Saltich attended the 2013 Annual Meeting of Stockholders.

How can I access Immersion Corporation s proxy materials and annual report electronically?

This proxy statement, the accompanying proxy card and the 2013 Annual Report are being made available to our stockholders on the Internet at <a href="https://www.edocumentview.com/IMMR">www.edocumentview.com/IMMR</a> through the notice and access process. Most stockholders can elect to view future proxy statements and annual reports over the Internet instead of receiving paper copies in the mail.

If you own Immersion Common Stock in your name, you can choose this option and save us the cost of producing and mailing these documents by checking the box for electronic delivery on your proxy card, or by following the instructions provided when you vote by telephone or over the Internet. If you hold your Immersion Common Stock through a bank, broker or other holder of record, please refer to the information provided by that entity for instructions on how to elect to view future proxy statements and annual reports over the Internet.

If you choose to view future proxy statements and annual reports over the Internet, you will receive a Notice of Internet Availability next year in the mail containing the Internet address to use to access our proxy statement and annual report. Your choice will remain in effect unless you change your election following the receipt of a Notice of Internet Availability. You do not have to elect Internet access each year. If you later change your mind and would like to receive paper copies of our proxy statements and annual reports, you can request both by following the directions set forth on the Notice of Internet Availability.

6

Who bears the cost of this proxy solicitation?

Our Board of Directors has sent you this proxy statement. Our directors, officers and employees may solicit proxies by mail, by email, by telephone or in person. Those persons will receive no additional compensation for any solicitation activities. We will request banking institutions, brokerage firms, custodians, trustees, nominees and fiduciaries to forward solicitation materials to the beneficial owners of common stock held of record by those entities, and we will, upon the request of those record holders, reimburse reasonable forwarding expenses. We will pay the costs of preparing, printing, assembling and mailing the proxy materials used in the solicitation of proxies.

How do I submit a proposal for action at the 2015 Annual Meeting of Stockholders?

A proposal for action to be presented by any stockholder at the 2015 Annual Meeting of Stockholders will be acted upon only:

if the proposal is to be included in the proxy statement, pursuant to Rule 14a-8 under the 1934 Act, the proposal is received by our Corporate Secretary on or before December 23, 2014; if the proposal is not to be included in the proxy statement, pursuant to our By-Laws, the proposal is submitted in writing to our Corporate Secretary on or before December 23, 2014 and such proposal is, under Delaware General Corporation Law ( Delaware Law ), an appropriate subject for stockholder action; or in the case of nominating directors, if we increase the number of directors to be elected at our 2015 annual meeting and there is no public announcement by us naming the nominees for additional directorships by December 13, 2014, we must receive proposals for nominations no later than the close of business on the tenth (10th) day following the day on which such public announcement is made.

In addition, the stockholder proponent, or a representative who is qualified under state law, must appear in person at the Annual Meeting of Stockholders to present such proposal.

Proposals should be sent to our Corporate Secretary, Immersion Corporation, 30 Rio Robles, San Jose, California 95134.

How can I view or request copies of our corporate documents and SEC filings?

Our website contains our Certificate of Incorporation, By-Laws, Corporate Governance Guidelines, Board Committee Charters, the Codes of Business Conduct and our SEC filings. To view these documents, go to <a href="https://www.immersion.com">www.immersion.com</a>, click on Investors and click on Corporate Governance. To view our SEC filings and Forms 3, 4 and 5 filed by our

directors and executive officers, go to www.immersion.com, click on Investors and click on SEC Filings .

We will promptly deliver free of charge, upon request, a copy of the Form 10-K to any stockholder requesting a copy. Requests should be directed to our Corporate Secretary, Immersion Corporation, 30 Rio Robles, San Jose, CA 95134.

7

What is householding?

As permitted by the Securities Exchange Act of 1934, as amended (the 1934 Act ), only one copy of this proxy statement is being delivered to stockholders residing at the same address, unless the stockholders have notified us of their desire to receive multiple copies of the proxy statement. This is known as householding.

We will promptly deliver, upon oral or written request, a separate copy of the proxy statement to any stockholder residing at an address to which only one copy was mailed. Requests for additional copies for the current year or future years should be directed to our Corporate Secretary, Immersion Corporation, 30 Rio Robles, San Jose, CA 95134.

Stockholders of record residing at the same address and currently receiving multiple copies of the proxy statement may contact our registrar and transfer agent, Computershare, to request that only a single copy of the proxy statement be mailed in the future.

Contact Computershare by phone at (888) 265-3747 or by mail at 250 Royall Street, Canton, MA 02021.

Beneficial owners should contact their broker or bank.

8

# ELECTION OF DIRECTOR (PROPOSAL 1)

The Board is elected by the stockholders to oversee their interest in the long-term health and the overall success of our business and its financial strength. The Board serves as our ultimate decision-making body, except for those matters reserved to or shared with the stockholders. The Board selects and oversees the members of senior management, who are charged by the Board with conducting our business.

#### **Election Process**

Pursuant to our current Certificate of Incorporation, our Board is divided into three classes Class I, II, and III directors. Each director is elected for a three-year term of office, with one class of directors being elected at each annual meeting of stockholders. Each director holds office until his successor is elected and qualified or until his earlier death, resignation, or removal. In accordance with our Certificate of Incorporation, the Class III directors are to be elected at the 2014 Annual Meeting, the Class I directors are to be elected at the annual meeting in 2015 and the Class II director is to be elected at the annual meeting in 2016. If a quorum is present and voting, the nominees for Class III directors receiving the greatest number of votes will be elected as Class III directors. Any votes withheld and broker non-votes have no effect on the vote.

#### Nomination of Directors

The entire Board of Directors is responsible for nominating members for election to the Board and for filling vacancies on the Board that may occur between annual meetings of stockholders. The Nominating and Corporate Governance Committee is responsible for identifying, screening, and recommending candidates to the entire Board for Board membership. The Nominating and Corporate Governance Committee works with the Board to determine the appropriate characteristics, skills, and experience for the Board as a whole and its individual members. In evaluating the suitability of individual Board members, the Board takes into account many factors, which are described in further detail below. The Board evaluates each individual in the context of the Board as a whole with the objective of retaining a group of directors with diverse and relevant experience that can best perpetuate our success and represent stockholder interests through sound judgment.

The Nominating and Corporate Governance Committee may seek the input of other members of the Board or management in identifying candidates who meet the criteria outlined above. In addition, the Nominating and Corporate Governance Committee may use the services of consultants or a search firm. The Nominating and Corporate Governance Committee will consider recommendations by our stockholders of qualified director candidates for possible nomination by the Board. Stockholders may recommend qualified director candidates by writing to our Corporate Secretary at Immersion Corporation, 30 Rio Robles, San Jose, California 95134. Submissions should include information regarding a candidate s background, qualifications, experience, and willingness to serve as a director. Based on a preliminary assessment of a candidate s qualifications, the Nominating and Corporate Governance Committee may conduct interviews with the candidate or request additional information from the candidate. The Nominating and Corporate Governance Committee uses the same process for evaluating all candidates for nomination

by the Board, including those recommended by stockholders. Our Bylaws permit persons to be nominated as directors directly by stockholders under certain conditions. To do so, stockholders must comply with the advance notice requirements outlined under How do I submit a proposal for action at the 2015 Annual Meeting of Stockholders? in the Question and Answer section of this proxy statement.

9

Qualifications of Directors

When evaluating potential director nominees, the Nominating and Corporate Governance Committee considers each individual s professional expertise and educational background in addition to their general qualifications. The Nominating and Corporate Governance Committee works with the Board to determine the appropriate mix of backgrounds and experiences in order to establish and maintain a Board that is strong in its collective knowledge and that can fulfill its responsibilities and oversee our business consistent with its fiduciary duty to stockholders.

The Nominating and Corporate Governance Committee communicates with the Board to identify backgrounds, qualifications, professional experiences, and areas of expertise that impact our business that are particularly desirable for our directors to possess in order to help meet specific Board needs, including:

*Industry knowledge*, especially in our key markets of mobile devices, gaming and automotive, which is vital in understanding and reviewing our strategy;

Operating experience as current or former executives, which gives directors specific insight into, and expertise that will foster active participation in the development of our business strategy and provide the appropriate tools for overseeing the implementation of our operating plan;

Executive leadership experience, which gives directors who have served in significant leadership positions strong abilities to motivate and manage others and to identify and develop leadership qualities in others; Accounting and financial expertise, which enables directors to analyze our financial statements and oversee our accounting and financial reporting processes;

Public company board and corporate governance experience, which provides directors a solid understanding of their extensive and complex oversight responsibilities and furthers our goals of greater transparency, accountability for management and the Board, and protection of our stockholders interests; and Technology licensing and IP monetization experience, which is the core focus of our strategy.

The following table highlights each director s specific skills, knowledge and experience. A particular director may possess other skills, knowledge or experience even though they are not indicated below.

					Public	
					Company	
				Accounting	Board/	<b>Technology Licensing</b>
				and	Corporate	and IP
Director Nominee	Industry	Operating	Leadership	Financial	Governance	Monetization
Carl Schlachte	Ö	Ö	Ö	Ö	Ö	Ö
<b>Other Directors</b>						

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John Fichthorn			Ö	Ö	Ö	
Jack Saltich	Ö	Ö	Ö	Ö	Ö	Ö
Victor Viegas	Ö	Ö	Ö	Ö	Ö	Ö
David Sugishita	Ö	Ö	Ö	Ö	Ö	

The Board does not have a specific diversity policy, but considers diversity of race, ethnicity, gender, age, cultural background and professional experience in evaluating candidates for Board membership. Diversity is important because a variety of points of view contribute to a more effective decision-making process.

2014 Nominee for Director

Our Board s nominee for election as a Class III director is Carl Schlachte.

Mr. Schlachte currently serves on the Board and was elected by the stockholders at the 2011 Annual Meeting of Stockholders. If elected, Mr. Schlachte will hold office until the 2017 Annual Meeting of Stockholders and until his successor is elected and qualified.

We have no reason to believe that Mr. Schlachte will be unable or unwilling to serve if elected. However, if Mr. Schlachte should become unable for any reason or unwilling for good cause to serve, proxies may be voted for another person nominated as a substitute by the Board, or the Board may reduce the number of directors.

The Board believes that Mr. Schlachte s qualifications, skills and experiences would contribute to an effective and well-functioning Board. The Board and the Nominating and Corporate Governance Committee believe that Mr. Schlachte possesses the necessary qualifications to provide effective oversight of the business and quality advice and counsel to our management.

Included in Mr. Schlachte s biography below is an assessment of his specific qualifications, attributes, skills and experience based on the qualifications described above.

There are no family relationships between Mr. Schlachte, any directors, or any of our executive officers.

Nominee for Director Class III Director To Be Elected for Term Expiring in 2017

Carl Schlachte

**Director since** 2011 and Chairman of the Board since July 2012

**Age:** 50

**Board Committees:** Audit, Nominating and Corporate Governance

Other Public Company Boards: Peregrine Semiconductor Corp.

**Education:** B.S. from Clemson University

**Professional Experience:** Mr. Schlachte is Chairman, President and CEO of Ventiva, Inc., which designs and develops thermal management technologies for consumer applications in mobile computing, power electronics and LED lighting. From 2006 to December 2011, Mr. Schlachte was Chairman of the Board of MOSAID Technologies Incorporated, one of the world s leading IP companies, focused on the licensing and development of semiconductor and communications technologies. From 2004 to 2009, Mr. Schlachte was President and CEO of ARC International, a leading provider of multimedia solutions to semiconductor companies worldwide.

**Director Qualifications:** Mr. Schlachte brings more than 25 years of experience in the semiconductor industry, including CEO roles at global fabless semiconductor and IP companies and executive positions at Motorola and ARM Holdings plc. He has served on various public company boards and has developed a high level of financial literacy during his career as a C-level executive by overseeing the financial matters of the companies he has led.

The Board of Directors recommends a vote FOR the election of Mr. Schlachte as a Class III director.

11

Director Serving for a Term Expiring at the 2014 Annual Meeting of Stockholders (Class III Director)

John Fichthorn

**Director since 2011** 

**Age:** 41

**Board Committees:** Audit

Other Public Company Boards: None

**Education:** B.A. from University of North Carolina at Chapel Hill

**Professional Experience:** Mr. Fichthorn is a co-founder of Dialectic Capital Management, LLC, an investment management firm, and has been a portfolio manager of the firm since 2003. He served as a director of California Micro Devices from September 2009 until the company s sale in February 2010. From 2000 to 2003, he was employed by Maverick Capital, most recently as Managing Director of the technology group. From 1999 to 2000, he was an analyst at Alliance Capital working across multiple hedge fund products and as a member of the technology team. From 1997 to 1999, he was an analyst at Quilcap Corporation, a short-biased hedge fund where he covered all sectors, with a focus on technology. From 1995 to 1997, John worked at Ganek & Orwicz Partners where his responsibilities included small cap research, international closed-end fund arbitrage and operations. After graduating from college, he briefly worked at Aviation Week and Space Technology.

**Director Qualifications:** Mr. Fichthorn brings to the Board significant experience in accounting and financial matters as well as the unique perspective of representing a major stockholder as well as experience serving on another public company board.

Directors Serving for a Term Expiring at the 2015 Annual Meeting of Stockholders (Class I Directors)

Jack Saltich

**Director since 2002** 

**Age:** 70

Board Committees: Compensation (Chair), Nominating and Corporate Governance (Chair)

Other Public Company Boards: Atmel Corporation

**Education:** B.S. and M.S. in electrical engineering from University of Illinois

**Professional Experience:** Mr. Saltich served as Chairman of the Board from February 2009 until July 2012. Mr. Saltich also served as Lead Independent Director from October 2007 to February 2009. He was the Chairman and interim Chief Executive Officer of Vitex Systems, Inc., a private technology company that develops transparent ultra-thin barrier films for use in the manufacture of next-generation flat panel displays, from January 2006 to April 2011. From July 1999 to August 2005, Mr. Saltich served as the President, Chief Executive Officer and a Director of Three-Five Systems,

Inc., a manufacturer of display systems and provider of electronic manufacturing services. Three-Five Systems, Inc. filed a voluntary petition for bankruptcy under Chapter 11 of the U.S. Bankruptcy Code on September 8, 2005. From 1993 to 1999, Mr. Saltich served as a Vice President of Advanced Micro Devices, where his last position was General Manager of AMD s European Microelectronics Center in Dresden, Germany. From 1991 to 1993, Mr. Saltich served as Executive Vice President for Applied Micro Circuits Company, a company servicing the high speed telecommunications market. From 1988 to 1991, he was Vice President at VLSI Technology, a semiconductor company. From 1971 to 1988, Mr. Saltich served in a number of capacities with Motorola, Inc. Mr. Saltich serves on the board of directors of PlasmaSi, a private company, and on the Manufacturing Advisory Board for Cypress Semiconductor Corporation. Mr. Saltich previously served on the board of directors of InPlay Technologies, Inc. from 2007 to 2008, Ramtron International Corporation from 2005 to 2011, Vitex Systems from 2006 to 2011 and Leadis Technology from 2006 to 2012.

**Director Qualifications**: Mr. Saltich brings to our Board over 18 years of experience with semiconductor companies and companies specializing in display systems. Additionally, Mr. Saltich s executive level experience at Three-Five Systems, a display company, and his experience with AMD and other semiconductor companies as well as his many years of service on public company boards and committees provides an invaluable contribution to our Board.

Victor Viegas

**Director since 2002** 

**Age:** 57

**Board Committees:** None

Other Public Company Boards: None

**Education:** B.S. in Accounting and an M.B.A. from Santa Clara University. Mr. Viegas is also a Certified Public Accountant in the State of California, on inactive status.

Professional Experience: Mr. Viegas was named our Chief Executive Officer in April 2010, and served as our Interim Chief Financial Officer from December 2011 until May 2012. He served as our Interim Chief Executive Officer beginning October 2009. Mr. Viegas was our Chief Executive Officer from October 2002 through April 2008, and President from February 2002 through April 2008. Mr. Viegas was also Chairman of our Board from October 2007 to February 2009. Mr. Viegas also served as Chief Financial Officer until February 2005, having joined us in August 1999 as Chief Financial Officer, Vice President, Finance. From June 1996 to August 1999, he served as Vice President, Finance and Administration and Chief Financial Officer of Macrovision Corporation, a developer and licensor of video and software copy protection technologies. From October 1986 to June 1996, he served as Vice President of Finance and Chief Financial Officer of Balco Incorporated, a manufacturer of advanced automotive service equipment.

**Director Qualifications:** Mr. Viegas brings to our Board more than 15 years of intellectual property and licensing experience and comprehensive knowledge of our company and its operations. He has had the benefit of viewing us from many perspectives, including as the former Chief Financial Officer, as the Chief Executive Officer and as a Board member. He led us through our litigation with Sony and Microsoft, through the conclusion of the financial investigation and restatement and the transition away from a medical products business to a licensing model.

Mr. Viegas is responsible for managing all facets of our business, a role that provides him with critical insight into our operations and the challenges and opportunities we face and, thus, he is a key contributor to our Board s oversight of risk, strategic and financial planning and other critical management functions.

Director Serving for a Term Expiring at the 2016 Annual Meeting of Stockholders (Class II Directors)

David Sugishita

**Director since 2010** 

**Age:** 66

Board Committees: Audit (Chair), Compensation

Other Public Company Boards: Atmel Corporation (non-executive Chair)

Education: B.S. in Finance from San Jose State University and an M.B.A from Santa Clara University

**Professional Experience**: Mr. Sugishita has served as the non-executive Chairman of the Board of Atmel Corporation since August 2006 and as a director of Atmel since February 2004. In addition, Mr. Sugishita is Chairman of the Audit Committee of Atmel. Previously he served on the board of directors of Micro Component Technology, Inc. from 1994 to 2009, Magma Design Automation from 2010 to 2011, and Ditech Networks, Inc. from 2003 to 2012. Mr. Sugishita is retired and previously held various senior financial management positions with SONICblue Inc. (EVP/CFO), RightWorks (EVP/CFO), Synopsys (SVP/CFO), Actel (SVP/CFO), Micro Component Technology (SVP/CFO), Applied Materials (VP/ Corporate Controller) National Semiconductor (VP/Finance), Fairchild Camera & Instrument (Controller) and Intersil (Controller) during the past 40 years.

**Director Qualifications:** Mr. Sugishita brings to the Board over two decades of experience as a financial executive officer and member of the boards of directors of public high technology companies, specifically in the semiconductor industry, which is an important vertical market for our company. Additionally, Mr. Sugishita brings many years of service on public company boards, including as Chairman, and service on audit and nomination and corporate governance committees. Mr. Sugishita s experience is invaluable in helping us to continue to provide strong financial oversight at the Board level.

14

### DIRECTOR COMPENSATION

The Compensation Committee is responsible for reviewing and making recommendations to the Board regarding all matters pertaining to compensation paid to directors for Board, committee and committee chair services. Under the Compensation Committee charter, the Compensation Committee is authorized to engage consultants or advisors in connection with its review and analysis of director compensation, though it did not engage any consultants or advisors in 2013 to advise on director compensation. Directors who also serve as our employees do not receive payment for services as directors.

### 2013 Annual Compensation

In 2013, non-employee directors each received retainer fees of \$25,000 per year, typically paid in quarterly installments on the date of each quarterly Board meeting. In addition, the Chairman of our Board received an additional retainer fee of \$20,000 per year. The Chairman of our Audit Committee received a \$10,000 annual committee fee, the Chairman of our Compensation Committee received an \$8,000 annual committee fee, and the Chairman of our Nominating and Corporate Governance Committee received a \$3,000 annual committee fee. The other members of our Audit and Compensation Committees each received a \$3,000 annual committee fee and the other members of our Nominating and Corporate Governance Committee each received a \$2,000 annual committee fee. These annual committee fees are typically paid quarterly on the date of the quarterly Board meetings. Directors are entitled to reimbursement of reasonable travel expenses they incur in connection with attending Board and committee meetings.

Non-employee directors are granted an option to purchase 40,000 shares of common stock on the date the director joins the Board. This initial option, like those received by other individuals newly-joining us, is granted with an effective date of the tenth business day of the month following the month the director joins the Board; the exercise price per share for such option equals the closing price per share on The NASDAQ Global Market on such effective date. Subject to continued service, such option vests as to 1/4 of the grant on the first anniversary of the date of commencement of service and 1/48th monthly thereafter.

Non-employee directors receive an annual grant of 11,000 restricted shares, 100% of which vests on the first anniversary of the grant date.

2013 Director Compensation Table

The following table sets forth information concerning the compensation earned during 2013 by each person who served as a director during the year ended December 31, 2013:

Director (1)(5)	Fees Earned or Paid in Cash (2)(\$)	Stock Awards (3) (4)(\$)	Total (\$)
John Fichthorn(6)	28,000	154,990	182,990

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Jack Saltich	36,000	154,990	190,990
Carl Schlachte	50,000	154,990	204,990
David Sugishita	38,000	154,990	192,990

(1)In 2013, Mr. Viegas was our only employee director, and he did not receive any additional compensation for his services as a member of our Board while he was an employee.

15

- (2) Consists of meeting fees for service as a member of our Board. Fees earned by directors vary depending on the number of committees on which the director served and whether the director was Chairman of our Board or certain committees. See 2013 Annual Compensation above for more information.
- (3) Represents the grant date fair value of each restricted stock award granted in 2013 in accordance with Financial Accounting Standard Board s Accounting Standards Codification Topic 718, or FASB ASC Topic 718, disregarding for this purpose the estimate of forfeitures related to service-based vesting conditions. For a discussion of assumptions used to calculate the FASB ASC Topic 718 grant date fair value, refer to Note 10 (Stock-based Compensation) to our consolidated financial statements included in our Annual Report on Form 10-K for the year ended December 31, 2013. See 2013 Annual Compensation above for more information.
- (4) For each non-employee director, below is the aggregate number of restricted stock awards outstanding on December 31, 2013 which were all granted in 2013.

	Awards Outstanding
Director	at December 31, 2013
	(#)
John Fichthorn	11,000
Jack Saltich	11,000
Carl Schlachte	11,000
David Sugishita	11,000

(5) For each non-employee director, below is the aggregate number of shares subject to options outstanding on December 31, 2013.

Director	Option Awards Outstanding at December 31, 2013 (#)
John Fichthorn	40,000
Jack Saltich	57,000
Carl Schlachte	40,000
David Sugishita	10,834

(6) Pursuant to an agreement with the Dialectic Group, we paid Dialectic \$100,000 for its reasonable, documented out of pocket fees and expenses incurred in connection with matters related to our 2011 annual meeting and the negotiation and execution of the agreement. Mr. Fichthorn agreed not to accept any cash compensation as a member of the Board until the amount of forgone compensation equals \$100,000. As a result, the \$28,000 amount set forth above in the column titled Fees Earned or Paid in Cash was applied to such \$100,000 and was not paid in cash to Mr. Fichthorn. As of December 31, 2013, we have offset \$72,333 of cash compensation against the \$100,000 of expenses.

16

### CORPORATE GOVERNANCE

We are committed to good corporate governance, which promotes the long-term interests of stockholders, strengthens Board and management accountability and helps build public trust. The Board of Directors has established Corporate Governance Guidelines which provide a framework for our effective governance. The guidelines address matters such as the director responsibilities, director qualifications, determination of director independence, Board committee structure, Chief Executive Officer performance evaluation, management succession and stock ownership guidelines. The Board regularly reviews developments in corporate governance and updates the Corporate Governance Guidelines and other governance materials as it deems necessary and appropriate.

The corporate governance section of our website makes available our corporate governance materials, including the Corporate Governance Guidelines, the charters for each Board committee and our Code of Business Conduct and Ethics. To access these documents on our website, <a href="https://www.immersion.com">www.immersion.com</a>, click on Investors and then Corporate Governance .

**Board Leadership Structure** 

Our Board has determined that having an independent director serve as Chairman of our Board is in our best interests and those of our stockholders. This Board structure enhances the independence of our Board from our management by ensuring a greater role for the independent directors in our oversight and active participation of the independent directors in setting agendas and establishing priorities and procedures for our Board. In addition, separating these roles allows our Chief Executive Officer to focus his efforts on running our business and managing our day-to-day operations, while allowing our Board to benefit from our Chairman s extensive experience in leadership roles at a number of public companies and his knowledge and expertise in intellectual property licensing and enforcement. Generally, every regular meeting of our Board includes a meeting of our independent non-executive directors without management present.

**Board Leadership Structure** 

Chairman of the Board: Carl Schlachte

Chief Executive Officer: Victor Viegas

All of our non-employee directors are independent.

Independence of Directors

In accordance with the standards for independence set forth in the rules of The NASDAQ Stock Market, our Board has determined that, except for Mr. Viegas, our Chief Executive Officer, each of the members of our Board has no relationship that would interfere with the exercise of independent judgment in carrying out his responsibilities as a director and is otherwise independent in accordance with the applicable rules of The NASDAQ Stock Market as currently in effect.

17

Risk Management

Our Board recognizes the importance of effective risk oversight in running a successful business and in fulfilling its fiduciary responsibilities to Immersion and its stockholders. Consistent with our Board leadership structure, our Chief Executive Officer and other members of our executive team are responsible for the day-to-day management of risk, while our Board is responsible for ensuring that we have an appropriate culture of risk management and that we set the right tone at the top, oversee our aggregate risk profile and assist management in addressing specific risks.

Our Board exercises its oversight responsibility for risk both directly and through its standing committees. Strategic, operational and competitive risks also are presented and discussed at our Board's quarterly meetings, and more often as needed. On at least an annual basis, our Board conducts a review of our long-term strategic plans and members of our executive team report on our top risks and the steps management has taken or will take to mitigate these risks. On a regular basis between Board meetings, our Chief Executive Officer provides updates to the Board on the critical issues we face and recent developments in our principal markets.

### Risk Management

Our Board oversees risk management.

Our Board and standing committees spend a portion of their time reviewing and discussing specific risk topics.

Company management is charged with managing risk, through internal processes and controls.

Our Audit Committee is responsible for reviewing our risk management framework and programs, as well as the framework by which management discusses our risk profile and risk exposures with our full Board and its committees. Our Audit Committee meets regularly with our Chief Financial Officer, our independent auditor, our General Counsel, and other members of senior management to discuss our major financial risk exposures, financial reporting, internal controls, credit and liquidity risk, compliance risk, key operational risks, and our risk management framework and programs. Other responsibilities include at least annually reviewing the implementation and effectiveness of our compliance and ethics program and our business continuity plan and test results. Our Audit Committee meets regularly in separate executive sessions with the independent auditor, as well as with Audit Committee members only, to facilitate a full and candid discussion of risk and other issues.

Our Compensation Committee is responsible for overseeing human capital and compensation risks, including evaluating and assessing risks arising from our compensation policies and practices for all employees and ensuring executive compensation is aligned with performance. Our Compensation Committee also is charged with monitoring our incentive and equity-based compensation plans, including employee benefit plans. For additional information regarding the Compensation Committee s review of compensation-related risk, please see the section of this proxy statement entitled Compensation Discussion and Analysis Risk Assessment of Compensation Programs.

Our Nominating and Corporate Governance Committee oversees risks related to our overall corporate governance, including Board and committee composition, Board size and structure, director independence, and our corporate

governance profile and ratings. Our Nominating and Corporate Governance Committee also is actively engaged in overseeing risks associated with succession planning for our Board and management.

18

**Board and Committee Self-Evaluations** 

Our Board and each of the Audit, Compensation and Nominating and Corporate Governance Committees conduct an annual self-evaluation, which includes a qualitative assessment by each director of the performance of our Board and the committee or committees on which the director sits. Our Board also conducts an annual evaluation of its Chairman. Our Nominating and Corporate Governance Committee oversees the evaluation processes and reports the results to the committees and full Board following the completion of such evaluations.

Code of Business Conduct and Ethics

Our Board has adopted a Code of Business Conduct and Ethics that outlines the principles of legal and ethical business conduct. The code, which is applicable to all of our directors, employees, and officers, is available on our website at <a href="http://ir.immersion.com/governance.cfm">http://ir.immersion.com/governance.cfm</a>. Any substantive amendment or waiver of this code may be made only by our Board upon a recommendation of the Audit Committee and will be disclosed on our website.

Communications by Stockholders with Directors

Stockholders may communicate with any and all directors by transmitting correspondence by mail, facsimile, or e-mail, addressed as follows: Board or individual director, c/o Corporate Secretary, Immersion Corporation, 30 Rio Robles, San Jose, California 95134; Fax: (408) 350-8761; E-mail Address: corporate.secretary@immersion.com. Our Corporate Secretary will maintain a log of such communications and transmit as soon as practicable such communications to the identified director addressee(s), unless there are safety or security concerns that mitigate against further transmission of the communication, as determined by our Corporate Secretary. Our Board or individual directors so addressed will be advised of any communication withheld for safety or security reasons as soon as practicable. The acceptance and forwarding of a communication to any director does not imply that the director owes or assumes any fiduciary duty to the person submitting the communication, all such duties being only as prescribed by applicable law.

Board Meetings and Committees of the Board

# Attendance at Board, Committee and Annual Stockholder Meetings

Our Board and its committees meet throughout the year on a set schedule, hold special meetings as needed, and act by written consent from time to time. The Board met nine times during fiscal year 2013. Each director attended at least 75% of the meetings of the Board and of any committees of the Board on which he serves. The total number of meetings held by each committee is set forth below under Committees of the Board.

We make every effort to schedule our annual meeting of stockholders at a time and date to accommodate attendance by directors, taking into account the directors schedules. All directors are encouraged to attend the annual meeting of stockholders. Three directors attended our 2013 annual meeting of stockholders.

# Executive Sessions of the Board

The non-executive members of our Board and all committees of our Board meet in executive session without management present at each regularly scheduled in-person Board and committee meeting.

19

Committees of the Board

The Board has a separately-designated standing Audit Committee, Compensation Committee, and Nominating and Corporate Governance Committee.

The Board has also adopted a written charter for each of the Board committees. Each charter is available on our website at <a href="http://ir.immersion.com/governance.cfm">http://ir.immersion.com/governance.cfm</a>

In each case, our Board has delegated the responsibilities set forth below to the respective committee; however, our Board may from time to time, perform the duties itself.

The table below provides current membership (M) and chairmanship (C) information for each standing committee.

Name	Audit	Compensation	Nominating and Corporate Governance
Victor Viegas			
John Fichthorn	M		
Jack Saltich		С	С
Carl Schlachte	M		M
David Sugishita	C	M	

## Audit Committee and Audit Committee Financial Expert

Members:	David Sugishita (Chairman)
	John Fichthorn
	Carl Schlachte

Number of Meetings in Fiscal Year 2013:	Seven
Independence:	Our Board has determined that each member of the Audit Committee meets the independence criteria set forth in the applicable rules of The NASDAQ Stock Market and the SEC for Audit Committee membership.
Financial Expert:	Our Board has determined that all members of the Audit Committee possess the level of financial literacy required by applicable NASDAQ Stock Market and SEC rules and that in accordance with section 407 of the Sarbanes-Oxley Act of 2002, at least one member of the Audit Committee, Mr. Sugishita, is an audit committee financial expert, as defined in the rules of the SEC.

20

Table of Contents	
Responsibilities:	Our Audit Committee provides assistance to our Board in various matters, including fulfilling its responsibilities with respect to the following:
	retaining our independent registered public accounting firm;
	reviewing the scope of audit and pre-approving permissible non-audit services by our independent registered public accounting firm;
	reviewing the accounting principles and auditing practices and procedures to be used for our financial statements;
	reviewing the results of the audits of our financial statements; and
	reviewing related party transactions.
Compensation Committee	
Members:	Jack Saltich (Chairman)
	David Sugishita
Number of Meetings in Fiscal Year 2013:	Four
Independence:	Our Board has determined that each member of the Compensation Committee meets the independence criteria set forth in the applicable NASDAQ Stock Market rules, is a non-employee director, as defined in

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	Rule 16b-3 under Section 16 of the Securities Exchange Act of 1934, as amended, and is an outside director under Section 162(m) of the Internal Revenue Code of 1986, as amended.	
Responsibilities:	Our Compensation Committee provides assistance to our Board in various matters, including with respect to the following:	
	overseeing our general compensation structure, policies and programs, and assessing whether our compensation structure establishes appropriate incentives for management and employees and properly aligning executive compensation with stockholder interests and business performance;	

21

Table of Contents	
	making recommendations to the Board with respect to and administration of our equity-based compensation plans, including our equity incentive plans and employee stock purchase plan;
	reviewing and approving compensation packages for our executive officers;
	reviewing and approving employment and retention agreements and severance arrangements for executive officers, including change-in-control provisions, plans or agreements; and
	reviewing the compensation of directors for service on the Board and its committees and recommending changes in compensation to the Board.
	Other than the delegation to the Chief Executive Officer of the authority to grant awards under certain equity plans pursuant to guidelines set by the Board, our Compensation Committee has not delegated any of its duties under its charter. The Compensation Committee may, however, from time to time, delegate duties or responsibilities to subcommittees or to one member of the Compensation Committee.
Nominating and Corporate Governance Committee	
Members:	Jack Saltich (Chairperson)
	Carl Schlachte
Number of Meetings in Fiscal Year 2013:	Three

Independence:	Our Board has determined that each member of the Nominating and Corporate Governance Committee meets the criteria for independent Board members set forth in the applicable NASDAQ Stock Market rules.	
Responsibilities:	Our Nominating and Corporate Governance Committee provides assistance to our Board in various matters, including fulfilling its responsibilities with respect to the following:	
	identifying, evaluating and recommending candidates for Board	

22

positions to our Board and recommending to our Board policies on Board and committee composition and criteria for Board membership;

recommending to our Board, and reviewing on a periodic basis, our succession plan, including policies and principles for selection and succession of the Chief Executive Officer in the event of an emergency or the resignation or retirement of our Chief Executive Officer;

periodically reviewing policies and the compliance of senior executives with respect to these policies;

reviewing our compliance with corporate governance listing requirements of The NASDAQ Stock Market; and

assisting our Board in developing criteria for the annual evaluation of our Chief Executive Officer, director and committee performance.

## RELATED PERSON TRANSACTIONS

In accordance with our Audit Committee charter, our Audit Committee is responsible for reviewing and approving the terms and conditions of any related party transactions. Review of any related party transaction would include reviewing each such transaction for potential conflicts of interests and other improprieties. Except as described in Director Compensation above and Executive Compensation below, since January 1, 2013, there has not been, nor is there currently proposed, any transaction or series of similar transactions, to which we are or were a party, in which the amount involved exceeds \$120,000 and in which any of our directors, executive officers, or holders of more than 5% of our capital stock, or any of the immediate family members of such persons, had or will have a direct or indirect material interest.

In addition to indemnification provisions in our bylaws, we have entered into agreements to indemnify our directors and executive officers. These agreements provide for indemnification of our directors and executive officers for some types of expenses, including attorney s fees, judgments, fines, and settlement amounts incurred by persons in any action or proceeding, including any action by us or in our right, arising out of their services as our director or executive officer. We believe that these provisions and agreements are necessary to attract and retain qualified persons as directors and executive officers.

# OWNERSHIP OF OUR EQUITY SECURITIES

**Directors and Executive Officers** 

The following table sets forth information regarding beneficial ownership of Common Stock by each director, each individual named in the 2013 Summary Compensation Table on page 46, and our directors and executive officers as a group, all as of March 31, 2014. Unless otherwise noted, voting power and investment power in Common Stock are held solely by the named person.

	Aggregate	Percent	
	Number of Shares	of	
Name	Beneficially Owned	Outstanding Shares <sup>1</sup>	Additional Information
Victor Viegas	930,412	3.27%	Includes 872,805 shares that may be acquired upon exercise of options on or before May 30, 2014.
Paul Norris	138,695	*	Includes 136,666 shares that may be acquired upon exercise of options on or before May 30, 2014.
Dennis Sheehan	137,037	*	Includes 84,894 shares that may be acquired upon exercise of options on or before May 30, 2014.
Carl Schlachte	53,916	*	Includes 29,166 shares that may be acquired upon exercise of options on or before May 30, 2014.
John Fichthorn	1,366,930	4.81%	Includes 29,166 shares that may be acquired upon exercise of options on or before May 30, 2014. Includes 1,313,014 shares for which Dialectic Capital Management, LLC, John Fichthorn and Luke Fichthorn have shared voting and

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			dispositive power.
Jack Saltich	106,750	*	Includes 57,000 shares that may be acquired upon exercise of options on or before May 30, 2014
David Sugishita	21,000	*	Includes 10,000 shares that may be acquired upon exercise of options on or before May 30, 2014.
All directors, director nominee and executive officers as a group (8 persons)	2,754,740	9.69%	Includes 1,219,697 shares that may be acquired upon exercise of options on or before April 29, 2014.

<sup>\*</sup> Less than 1% of issued and outstanding shares of Common Stock.

<sup>&</sup>lt;sup>1</sup> Calculated on the basis of 28,416,906 shares of common stock outstanding as of March 31, 2014, provided that any additional shares of common stock that a stockholder has the right to acquire within 60 days after March 31, 2014 are deemed to be outstanding for the purpose of calculating that stockholder s percentage of beneficial ownership.

Principal Stockholders

Set forth in the table below is information about the number of shares held by persons we know to be the beneficial owners of more than 5% of the issued and outstanding Common Stock. Unless otherwise noted, voting power and investment power in Common Stock are held solely by the named entity.

	Aggregate		
Name and Address	Number of Shares Beneficially Owned	Perc of Outstanding Shares <sup>1</sup>	cent  Additional Information
Address	Owned	Shares 1	Based solely on a Schedule 13G filed with
			the SEC on February 14, 2014, Rima
			Senvest Management LLC and Richard Marshaal have shared voting and
			dispositive power with respect to these shares. Senvest Master Fund, L.P. only
			has shared voting power as to 3,044,630
Rima Senvest			shares and Senvest International L.L.C has shared voting power as to 1,500,838 shares. The address of Senvest Master
Management, LLC			Fund, LP is c/o State Street (Cayman) Trust, Gardenia Court, Suite 3307, 45
110 East 55th St.			Market Street, Camana Bay, P.O. Box 896, Grand Cayman KY1-1103, Cayman
NY, NY 10022	4,945,932	17.4	10% Islands.
BlackRock, Inc.			
40 East 52 <sup>nd</sup> St.			Based solely on a Schedule 13G/A filed
NY, NY 10022	2,260,774	7.95	· · · · · · · · · · · · · · · · · · ·
Shannon River	2,166,568	7.6	Based solely on a Schedule 13G filed with the SEC on February 7, 2014, Spencer
850 Third Ave.,			Waxman, Shannon River Partners, LP, Shannon River Fund Management Co
11 <sup>th</sup> Floor			LLC, and Shannon River Capital  Management LLC have shared voting and
NY, NY 10022			dispositive power with respect to 107,468 shares, Spencer Waxman, Shannon River Master Fund, LP and Shannon River Global Management LLC have shared voting and dispositive power as to

1,053,885 shares, Spencer Waxman, Doonbeg Master Fund, LP and Doonbeg Global Management LLC have shared voting and dispositive power as to 1,005,215 shares.

Capital Research

**Global Investors** 

333 S. Hope St.

L.A., CA 90071 1,469,932

Based solely on a Schedule 13G/A filed with the SEC on February 13, 2014.

5.17%

<sup>&</sup>lt;sup>1</sup> Calculated on the basis of 28,416,906 shares of common stock outstanding as of March 31, 2014.

## SECTION 16(a) BENEFICIAL OWNERSHIP REPORTING COMPLIANCE

Section 16(a) of the Exchange Act requires our officers, directors, and persons who beneficially own more than 10% of our common stock to file initial reports of ownership and reports of changes in ownership with the SEC. These persons are required by SEC regulations to furnish us with copies of all Section 16(a) forms filed by such persons.

Based solely on our review of the forms furnished to us and written representations from certain reporting persons, we believe that, except as noted below, all filing requirements applicable to our officers, directors, and persons who beneficially own more than 10% of our common stock were complied with during the fiscal year ended December 31, 2013. A Form 4 for the disposition of 318,000 shares by John Fichthorn was filed late due to an administrative error.

### COMPENSATION DISCUSSION AND ANALYSIS

This section describes our fiscal year 2013 compensation program as it relates to the following executive officers, all of whom we refer to collectively as our named executive officers:

Name	Title
Victor Viegas	Chief Executive Officer and Director
Paul Norris	Chief Financial Officer
Dennis Sheehan	Senior Vice President, Sales and Marketing
П .: О	· ·

**Executive Summary** 

In this Compensation Discussion and Analysis, we summarize our objectives regarding the compensation of our named executive officers, including how we determine the elements and amounts of executive compensation. Included below are discussions regarding how our compensation program ties to our strategic goals and objectives and supports stockholder value creation. Specifically, we will discuss our compensation philosophy, our compensation approach, our compensation determinations and our policies and practices related to executive compensation. Our executive compensation program reflects a commitment to:

align compensation with our annual and long-term business objectives and performance,

enable us to attract, retain and reward executive officers and other key employees who contribute to our long-term success,

motivate executive officers to enhance long-term stockholder value, and

position us competitively among the companies against which we recruit and compete for talent.

26

## 2013 Financial Performance.

During fiscal 2013, we delivered record revenues and strong operating cash flows in a challenging global business and economic environment. In addition, we achieved key milestones that have established the foundation for future growth in the immediate and long term, both in our stable OEM business and investing in our new content and media business. These efforts resulted in significant stockholder returns, as our stock price increased over 44% in fiscal 2013.

The following is a summary of fiscal 2013 business and financial highlights:

**Record Revenue and Strong Cash Flows**. We grew revenue by \$15.3 million, or 48 percent from the prior year, to a record \$47.5 million. Net income for fiscal 2013 was \$40.2 million, or \$1.37 per diluted common share, as compared to a net loss of \$(7.2) million, or \$(0.26) per share, for fiscal 2012. Net income for 2013 included an income tax benefit of \$36.5 million, or \$1.24 per diluted common share, resulting primarily from the release of a tax valuation allowance relating to net deferred tax assets. Cash flows from continuing operations were \$21.2 million, for a cash, cash equivalents, and short term investments balance of \$71.1 million as of December 31, 2013.

**Gross Profit Increase**. As a result of our continued transition to a licensing model, our gross profit increased by \$16 million from the prior year to \$47.0 million. As a percentage of revenue, gross profit increased to 99% compared to 96% for fiscal 2012.

Extension of Existing Licenses and New Licenses. We were successful in negotiating new licenses with existing key licensees, including Samsung Electronics Co. for use of haptics in its mobile phones and wearable devices and Sony Computer Entertainment for use of haptics in its Playstation 4, and we were successful in negotiating new licenses with new mobile licensees, including Sharp Corporation in Japan and Beijing Xiaomi Communications Co. Ltd. in China and new automotive licenses with Tokai Rika Co. Ltd. and Marquardt GmbH.

**Investment in China**. We have built a strong team of sales and technical support staff in China to quickly serve the needs of customers and to capture our growing opportunities in that region.

**Investment in our Content and Media Strategy**. We have made significant progress in investing in an opportunity to add haptic feedback to mobile content, such as rich media advertisements and premium video content, including establishment of foundational intellectual property and innovation, the development of tools and software to enable the successful encoding, distribution and playback of haptic content and building a strong team to execute our content and media strategy.

27

The graph below represents our total stockholder return over the last four years since our transition to a licensing business model as compared to the performance of the NASDAQ Stock Market. Total stockholder return for Immersion Common Stock for the one, two, three and four years were 44%, 96%, 63% and 123%, respectively.

Percentages reflect cumulative growth over period.

Total Stockholder Return calculated as of December 31, 2013; 1-year period begins January 2, 2013; 2- year period begins January 3, 2012; 3 year period begins January 3, 2011; 4-year period begins January 4, 2010.

### 2013 Executive Compensation Program.

In determining the compensation of our named executive officers for fiscal 2013, the Compensation Committee evaluated various factors, including the following:

our overall business and financial performance;

how the compensation program can drive our strategic goals and support stockholder value creation;

the individual s performance, experience and skills;

compensation previously paid or awarded to the individual;

competitive market data for similar positions based on a blend of our peer group and the Radford technology survey data; and

voting results from the last time the stockholders voted on the compensation of our named executive officers. For fiscal 2013, the Compensation Committee approved an executive compensation program that consisted of three principal elements: base salary, short term cash incentive awards under our executive incentive plans (EIP) and long-term equity-based incentive awards (LTI). Our Compensation

28

Committee believes that, by allocating compensation among these elements, our overall executive compensation program appropriately balances compensation-related risk and the desire to focus our named executive officers on specific short-term and long-term goals important to our overall success. Consistent with our pay-for-performance philosophy, a significant portion of the compensation of our named executive officers in fiscal 2013 was variable or at-risk. For our Chief Executive Officer, 91% of his target total direct compensation was subject to annual performance goals or tied to the appreciation in value of our common stock. For our other named executive officers as a group, 60% of their target total direct compensation was subject to annual performance goals or tied to the appreciation in value of our common stock.

The following table summarizes total direct compensation for our named executive officers in fiscal 2013:

	<b>Base Salary</b>		<b>Executive Incentive Plan</b>		<b>Equity Award</b>
			(E	IP)	
			2013		
	<b>2013 Base</b>		EIP	<b>2013 EIP</b>	
	Salary	Percent A	ward Target	Award	2013 Equity
Name	(\$)(1)	Change	(\$)	Payout	<b>Target Award</b>
Victor Viegas	350,000	*	350,000	563,556	\$ 3,234,720
Paul Norris	280,500	2%	140,250	214,672	\$ 305,508
Dennis Sheehan	252,500	1%	151,500	229,165	210,208

<sup>(1)</sup> Differs from actual paid as set forth in Summary Compensation Table due to payroll period allocation.

## Long Term Incentive Compensation for our CEO.

In considering the Chief Executive Officer s long term equity incentive award, the Compensation Committee considered various factors, including our performance since Mr. Viegas joined, Mr. Viegas current unvested equity position, Mr. Viegas importance to the execution of our strategy and equity grants made to CEOs at peer companies.

<sup>\*</sup>Mr. Viegas has never received an increase in his base salary since he was hired in October 2009.

Under the leadership of Mr. Viegas, who became Chief Executive Officer in October 2009, we have performed very well and delivered significant value to stockholders. Not only has our market cap increased more than two-fold, during the term of Mr. Viegas tenure as of March 31, 2014, we have returned over \$19 million in value to stockholders in the form of the stock buyback program. In addition, the Compensation Committee believes that Mr. Viegas strategic vision and focus on long-term sustainable growth has laid a solid foundation for future growth. The Compensation Committee believes that Mr. Viegas leadership has directly contributed to our strong performance over the last several years and should be appropriately rewarded.

When Mr. Viegas joined us in 2009, he received a grant of 600,000 shares that vested over a period of four years, the final portion of which vested in late 2013. Since then, he has received various annual grants. Mr. Viegas vested and unvested equity position at the time the Compensation Committee was considering his compensation for 2013 was as follows:

30

## 2013 Fiscal Year CEO Retention Option Grant.

Given Mr. Viegas past contribution to us and his importance during a critical point in the execution of our strategy, the Compensation Committee determined that a special retention grant was appropriate to help align Mr. Viegas interests with those of stockholders during this critical state of our strategy execution and to also serve as a strong incentive for him to remain with us. The Compensation Committee granted Mr. Viegas an option to purchase 600,000 shares which vests annually over a period of five years. In making the grant, the Compensation Committee considered approximately one-third of the grant (200,000 shares) to be attributable to the typical annual grant process (and within the market comparable data for such annual grants) and two-thirds (400,000 shares) to be attributable to the special stockholder alignment and retention-based portion of the award. In order to ensure the retention aspect of this special award was obtained, the option grant to Mr. Viegas was structured to include a five year vesting schedule, which is one year longer than our historical vesting schedule and prevailing market practice.

			In	trinsic Value of Vested
		Accounting Grant	Intrinsic Value of I	Portion of Fiscal 2013
		Date Fair Value of	Fiscal 2013 Stoutock	Option Grant as of First
	Size of Stock Option Grant in Fiscal 2013	Stock Option Grant in	Option Grant as of December 31, 2013	Year Anniversary of
Name	(#)	Fiscal 2013 (\$)	(\$)	<b>Grant Date (\$)</b>
Victor				
Viegas	600 000	3 234 720	510 000	133 200

At the time of the grant of this special award, Mr. Viegas did not realize any value since the exercise price of his stock option was set based on the market price of our common stock two business days after the announcement of our transaction with Samsung, therefore the exercise price reflected any benefit the stock price received from this critical agreement. The Compensation Committee does not believe that the accounting grant date fair value of the stock option which is calculated for financial reporting purposes and included elsewhere in this proxy statement is necessarily an accurate measure of the compensation received by Mr. Viegas in 2013. The Compensation Committee believes that Mr. Viegas is motivated by the potential for appreciation in the stock price and that this is the best indicator of the true value and worth of the stock option. Further there is no guarantee that our stock price will continue to rise during the five-year vesting period of the seven-year term of the stock option, or that Mr. Viegas will realize significant (or any) economic benefit from the stock option.

# Fiscal Year 2014 CEO Performance Option Grant.

In February 2014, in an effort to further align Mr. Viegas compensation to our performance and stockholder value creation, the Compensation Committee redesigned the terms and conditions of his fiscal 2014 long-term equity award by significantly reducing the grant value of his 2014 option grant to \$570,850, just below the 50<sup>th</sup> percentile of our median peer group. This 2014 option grant was structured so as to provide that 50% of the shares (X) would only vest and become exercisable pursuant to performance conditions and 50% of the shares (X) would vest upon our typical time-based vesting schedule. This award represents a 18% reduction from the prior year s award. The performance portion of the option requires that the closing price of a share of our common stock must be equal to or exceed \$15.00 for 30 consecutive trading days on or prior to February 24, 2016, in order for the performance portion of the option to

be eligible for vesting (pursuant to our normal and customary four year time-based vesting schedule). Our Compensation Committee believed that adding this stock price performance hurdle to a portion of Mr. Viegas 2014 stock option grant would serve to further align his interests with those of our stockholders and help drive increased stock price performance.

## **Executive Compensation Governance and Practices**

In designing our executive compensation program, we have implemented programs and policies to create alignment with our stockholders and that support our commitment to good compensation governance as follows:

**Clawback Policy**. We have the authority to require repayment of certain annual cash incentives in instances of executive misconduct.

**No Tax Gross-Ups**. Tax gross-ups are not provided to our executive officers for personal expenses or in the event that excise taxes are incurred following a qualifying termination in connection with a change in control.

**Independent Compensation Consultant.** The Compensation Committee has engaged Compensia as its independent compensation consultant. Compensia provides services only to the Compensation Committee and provided no other services to us during fiscal 2013.

**Stock Ownership Guidelines**. We have established stock ownership guidelines to further align our CEO s interests with those of our stockholders. The guidelines require our CEO to acquire and hold a meaningful ownership interest in our company.

**Capped Award Payouts.** We set maximum award levels on our executive incentive plans.

**No Repricing of Underwater Options**. Repricing of stock options is expressly prohibited by our equity incentive plan without the approval of our stockholders.

**No Executive Pension Benefits.** Named executive officers participate in the same defined contribution retirement plans as other employees.

The Compensation Committee believes that the programs and policies described above clearly demonstrate our commitment to, and consistent execution of, an effective performance-oriented executive compensation program.

## 2011 Say on Pay Vote

At the annual meeting of our stockholders held in June 2011, which is the last time our stockholders considered our named executive officers compensation, over 98% of the total stockholders votes were cast in favor of our named executive officers 2010 compensation. Because it believes this advisory stockholder vote indicates strong support for continuing our program, the Compensation Committee has not made significant changes to our executive compensation program, other than determining that a special retention grant for our CEO in 2013 was necessary to ensure stability at a critical point in the execution of our strategy and further aligning CEO compensation to total stockholder return by structuring the CEO 2014 stock option grant to include significant performance requirements.

32

Compensation Philosophy

The primary objective of our executive compensation program is to align compensation with our overall business goals and stockholder interests. Our compensation objective is to attract and retain top tier executive talent capable of managing in a dynamic business environment and motivate them to achieve above-market performance with a long-term view in creating stockholder value. To this end, our executive compensation philosophy reflects:

a pay-for-performance model that delivers pay based on overall company and individual performance;

an emphasis on long-term equity-based incentive awards that link a meaningful portion of executive compensation to the appreciation in value of our common stock; and

benchmarking of our pay levels and compensation practices against a comparator group that is reasonable and appropriate for our company.

Our named executive officers total compensation includes base salary, an annual incentive cash award, and long-term equity incentive compensation.

<b>Compensation Element</b>	Objectives	<b>Key Features</b>
Base Salaries	To provide a fixed level of cash	Adjustments are considered
	compensation to reward demonstrated	annually based on individual
	experience, skills and competencies	performance, level of pay relative to
	relative to the market value of the job.	market and internal pay equity.
Short-Term Cash Incentive Awards	Rewards annual corporate and	Short-term cash incentive payments
	individual performance and	are cash awards based on financial
	achievement of strategic goals. Aligns	targets Revenue and Adjusted
	named executive officers interests with	thEBITDA (as defined below in the
	those of our stockholders by	section entitled Executive Incentive
	promoting strong annual results	Plans for all named executive
	through revenue growth and operating	officers. A portion of the cash
	efficiency.	incentive award is also based on
		individual performance evaluated
		against individual performance
		goals. Annual incentive awards can
	Retains named executive officers by	vary from 0% to 216% of the target
	providing market-competitive compensation.	amount.

Long-Term Incentive Awards (Equity Awards)

Aligns named executive officers interests with long-term stockholder interests by linking part of each named executive officers compensation to stock price performance.

Utilizes different equity types, including stock options and restricted stock units to balance stockholder interests and retention.

Provides opportunities for wealth creation and ownership which promotes retention and enables us to attract and motivate our named executive officers.

Long-term equity awards generally vest in increments over a three or four year period.

Retention of named executive officers through multi-year vesting of equity granted and multi-year performance periods.

Our executive officers are also eligible to participate in our health and benefits plans, retirement savings plans and our employee stock purchase plan, which are generally available to all of our employees. Although our Compensation Committee has not established a fixed policy for the allocation between cash and equity compensation or short-term and long-term compensation, our Compensation Committee, as part of its evaluation of the compensation of our executive officers, reviews not only the individual elements of compensation, but also total compensation.

**Role of Compensation Committee** 

The Compensation Committee reviews and recommends to the Board for approval all compensation programs (including equity compensation) applicable to our executive officers and directors, our overall strategy for employee compensation, and the specific compensation of our Chief Executive Officer. The Compensation Committee approves the compensation of all other executive officers. The Compensation Committee has the sole authority to select, retain, and terminate special counsel and other experts (including compensation consultants), as the Compensation Committee deems appropriate.

Role of Chief Executive Officer in Compensation Decisions

While the Compensation Committee determines our overall compensation philosophy, our Board sets the compensation for our Chief Executive Officer. Our Chief Executive Officer also provides our Board and our Compensation Committee with his perspective on the performance of our executive officers as part of the determination of the individual portion payable under the executive incentive plans (as described below) and the annual personnel review as well as a self-assessment of his own performance. Our Chief Executive Officer is not present during any discussions by our Compensation Committee or our Board relating to his own compensation. Our Chief Executive Officer recommends to our Compensation Committee specific compensation amounts for executive

officers other than himself, and our Compensation Committee considers those recommendations and the information provided by its compensation consultant concerning peer group comparisons and industry trends and makes the ultimate compensation decisions. Our Chief Executive Officer, Vice President of Human Resources, and General Counsel regularly attend our Compensation Committee s meetings to provide perspectives on the competitive landscape and the needs of the business, information regarding our performance, and technical advice. Members of our Compensation Committee also participate in our

34

Board s annual review of the Chief Executive Officer s performance and its setting of annual performance goals, in each case led by our independent Chairman of the Board. See Board Structure above for further details.

Role of the Compensation Consultant

The Compensation Committee uses a compensation consultant primarily to provide input on compensation trends and developments and to assist with executive compensation benchmarking. The compensation consultant also provides a valuable outside perspective on executive compensation practices.

In establishing executive compensation for fiscal 2013, the Compensation Committee engaged Compensia to serve as its independent compensation consultant. During fiscal 2013, Compensia advised our Compensation Committee on executive compensation matters, including the selection of a peer group for compensation benchmarking and providing benchmark data comprising of a blend of peer group data and data from the Radford technology survey for assistance in setting fiscal 2013 compensation. Compensia was engaged directly by the Compensation Committee and does not provide any other unrelated products or services to us. No work performed by Compensia during fiscal year 2013 raised a conflict of interest.

Peer Group and Benchmarking

The companies comprising the peer group used by Compensia to aid in benchmarking compensation for 2013 were:

AuthenTecAwareCEVA, Inc.Digimarc Corp.MOSYS Inc.DTS Inc.MIPS Technologies, Inc.Pixelworks Inc.MEMSIC, Inc.Ramtron International Corp.SRS Labs Inc.Quicklogic Corp.

**NVE** 

The peer companies were selected by the Compensation Committee at the recommendation of Compensia and are comparable to us with respect to their revenues (the annual revenues of each peer company were less than \$100 million), market capitalization (the market capitalization of each peer company was equal to or greater than \$25 million), and industry (all of the peer companies were in the intellectual property licensing industry or semiconductor industry).

The Compensation Committee reviews the peer group for compensation benchmarking and the Compensation Committee made several changes to the peer group in July 2013 as a result of several peers being acquired. Following review and analysis by Compensia, the Compensation Committee determined it was appropriate to make adjustments to the peer group for fiscal 2014 compensation planning.

Table of Contents 79

35

The 13 peer companies selected by the Compensation Committee for the fiscal 2014 peer group reflects five continuing peer companies from the 2013 peer group, eight deletions (including four that were acquired) and eight additions, as follows:

Continuing Peer Companies Deleted Peer Companies New Peer Companies

CEVA Aware Audience

Digimarc MEMSIC GSI Technology
DTS Pixelworks Intermolecular
MoSys QuickLogic Neonode
NVE Authentec (acquired) PDF Solutions
MIPS (acquired) Supertex

Ramtron (acquired) Universal Display

SRS Labs Inc. (acquired) Wi-LAN

In determining the peer group for fiscal 2014, the Compensation Committee used objective criteria for selecting peers to include companies in the IP licensing or semiconductor industry with revenues that were approximately one-half to three times our estimated revenues for 2013 and market capitalizations equal to approximately one-half to three times our market capitalization. At the time the peer group was selected, our revenues were in the first quartile of the companies in the peer group and its market capitalization was in the upper quartile of the companies in the peer group.

### **Compensation Determinations**

The Compensation Committee made compensation determinations for our named executive officers for fiscal 2013 based on the analysis of pay levels compared to the data provided by Compensia as described above. In making these determinations, our general approach is to position the target compensation for our named executive officers based on the benchmark data, as follows:

<b>Element of Compensation</b>	Target Percentile
Element of Compensation	ranget recentine

Base salary	50 <sup>th</sup> percentile
Target total cash compensation	65 <sup>th</sup> to 75 <sup>th</sup> percentile
Target Equity	75 <sup>th</sup> percentile

Target Total Direct compensation, including cash and

equity 75<sup>th</sup> to 80<sup>th</sup> percentile

While we believe that comparisons to benchmark data are a useful tool, we do not believe that it is appropriate to establish executive compensation levels based solely on a comparison to market data. Due to the variations between companies reporting and the roles for which compensation for these companies is ultimately disclosed, directly comparable information is not available from each peer group company with respect to each of our named executive officers. In considering market compensation data, the Compensation Committee recognizes that executives at different companies can play significantly different roles, with different responsibilities and scopes of work, even though they may hold similar titles or nominal positions. The Compensation Committee therefore uses the market data as a starting point while also considering subjective factors such as experience, skills, competencies and performance. After reviewing these various factors, the Compensation Committee relies upon the judgment of its members and makes adjustments to an executive s compensation below or above the targeted percentile ranges. As a result, target

compensation for each of our named executive officers may fall below or above positioning relative to the peer group for a particular element of compensation.

36

### Base Salary.

In determining base salaries for our named executive officers, the Compensation Committee considered the market data for similar position, the individual performance, experience and skill, and in the case of Mr. Norris, the fact that he had been with us for less than a year at the time the compensation decisions were being made, and in the case of Mr. Sheehan, the fact that he had been promoted in late 2012. These increases were effective February 1, 2013. As explained below, the Compensation Committee determined that it was more appropriate to increase Mr. Viegas performance-based compensation opportunities than to adjust his base salary. As a result of base salaries being negotiated by officers upon hiring or promotion, currently, the base salaries of the named executive officers fall within the 60th to 75th percentile of the comparator group.

The named executive officers base salaries for 2013, as compared to 2012, were as follows:

Name	<b>2012 Base Salary (\$)</b>	<b>2013 Base Salary (\$)</b>	% Increase
Victor Viegas	350,000	350,000	
Paul Norris	275,000	280,500	2
Dennis Sheehan	250,000	252,500	1

<sup>\*</sup>Mr. Viegas has never received an increase in his base salary since he was hired in October 2009.

### Executive Incentive Plans.

The executive incentive plans are cash incentive programs designed to align executive compensation with annual performance and to enable us to attract, retain, and reward individuals who contribute to our success and to motivate such individuals to enhance our value. Our Compensation Committee believes that aggregate incentive payouts should be tightly linked to our performance, with individual compensation differentiated based on individual performance. As a result, funding and payouts under the executive incentive plans are dependent and based on our performance and each individual s performance. Our Compensation Committee reserves the right to cancel, suspend, amend or revise all or any part of the executive incentive plans for any reason at any time.

The Compensation Committee established a target award value for each of our named executive officers for fiscal 2013 based on competitive market data for similar positions and various other factors, including individual performance in the prior year and the terms of employment arrangements with the individual. Target awards are expressed as a percentage of base salary. In establishing the target award value, the Compensation Committee considered the 65th-75th percentile of target total cash compensation of the comparator group. Mr. Viegas total target cash was slightly higher than the benchmark used in setting his cash compensation but reflects the Compensation Committee s desire to reward Mr. Viegas for his performance in 2012 while at the same time aligning more of his compensation with the interests of the stockholders by promoting strong annual results through revenue growth and operating efficiency. In the case of Mr. Norris and Mr. Sheehan, the total target cash was also slightly higher than the benchmark used in setting cash compensation as it reflects previously disclosed employment arrangements which were negotiated upon hiring or promotion.

In late 2013, the Compensation Committee revised the peer group for the fiscal 2014 compensation decisions as discussed above. As compared to the revised peer group, the total cash compensation for the named executive officers is generally positioned between the 60<sup>th</sup> and 75th percentile of such peer group.

37

For fiscal 2013, target awards under the executive incentive plans represented a significant portion of total cash compensation for our named executive officers, which aligns more of the named executive officers compensation with the interests of the stockholders.

## Executive 2013 EIP Payments.

The following table sets forth the determinations of our Compensation Committee in February 2013 with respect to the executive incentive plan targets for fiscal 2013, as well as the actual amount of the cash incentive awards received by our named executive officers upon payout of the fiscal 2013 executive incentive plan in February 2013:

## Fiscal 2013 EIP Target

Name	Position	Percentage of Base Salary Rate	Award Value	Fiscal 2013 EIP Award Payout
Victor Viegas	CEO CFO S V P , Sales & Marketing	100%	350,000	563,556
Paul Norris		50%	140,250	214,672
Dennis Sheehan		60%	151,500	229,165

Our Compensation Committee, with input from our Chief Executive Officer for all executive officers other than our Chief Executive Officer, establishes (1) performance measures based on business criteria and target levels of performance and (2) a formula for calculating each participant s award based on actual performance compared to the pre-established performance goals. Performance measures may be based on a wide variety of business metrics.

Our 2013 executive incentive plans were based on two independent components. A percentage of the bonus was based on the achievement by us of certain corporate financial metrics in 2013 as set forth below, and the remainder of the bonus was based on the achievement of individual management objectives. For payment to have been made under the objective component of the plans, we must have met the minimum revenue and adjusted EBITDA targets set forth in the matrix below. In addition, our Compensation Committee determined the performance weighting factors to be applied to the initial calculation of each executive s two independent components of the bonus, which weighting factors are based on each executive s overall annual performance as determined by our Compensation Committee. Each standard weighting factor is 1.0, but can be increased or decreased by 0.2 at the Compensation Committee s discretion, as applicable. If each such weighting factor is increased or decreased from the standard weighting factor of 1.0, then such modified weighting factor is then multiplied by the applicable independently determined component of such executive s incentive plan to determine the total incentive payment. As a result, the named executive officers are eligible to receive a cash award of 0% 216% of their respective executive incentive plan target awards based on the achievement of corporate financial and individual performance goals.

The GAAP revenue and adjusted EBITDA matrix for the corporate objectives of the 2013 executive incentive plans was set by the Compensation Committee and was based on our annual operating plan which contemplated an increase of 15% in revenue from 2012 and an increase in adjusted EBITDA of 135% from 2012. The matrix was as follows:

<b>GAAP Revenue</b>	\$33,920,000	\$38,160,000	\$42,400,000	\$46,640,000	\$50,880,000
/ adjusted EBITDA Targets					
\$12,960,000	125.0%	137.5%	150.0%	175.0%	200.0%
11,880,000	100.0	112.5	125.0	150.0	175.0
10,800,000	75.0	87.5	100.0	125.0	150.0
9,720,000	62.5	75.0	87.5	112.5	137.5
8,640,000	50.0	62.5	75.0	100.0	125.0

For purposes of the executive incentive plans, GAAP revenue means revenue recognized by us for the applicable period in accordance with GAAP and as reported in our audited financial statements, and adjusted EBITDA is Earnings before Interest, Taxes, Depreciation and Amortization, with the following exclusions: stock compensation expense, discontinued operations, restatement charges and restructuring charges. We exclude these items from the calculations in order to better measure true operating performance and profitability and to facilitate comparisons to the prior year period. By excluding certain one-time items from the calculations, the Compensation Committee sought to reward management for achieving the annual executive incentive plan goals, while at the same time focusing on actions that drive long-term stockholder value.

Our performance for 2013 resulted in GAAP revenues of \$47.5 million and an Adjusted EBITDA of \$12.8 million, which does not reflect our change in accounting policy that we adopted during the fourth quarter of 2013 for the treatment of external costs associated with our internally developed patents and trademarks. The impact of the change in accounting policy was to reduce Adjusted EBITDA for 2013 by \$3.9 million as compared to the amount that would have been determined under the prior policy. Interpolating this result between the revenue levels of \$46,6480,000 and \$50,880,000 and between the \$11,880,000 and \$12,960,000 adjusted EBITDA levels on the table above resulted in a payout percentage of 177.52% of target for this measure.

For the individual performance of each named executive officer, the Compensation Committee reviewed each individual s performance in February 2013 against management by objectives (MBOs) set in the previous February and scored the individual based on the completion of such MBOs as of the end of fiscal 2013. In the case of Mr. Viegas, the Compensation Committee set MBOs that included concluding the Samsung transaction, increasing pricing, completing and executing the content and media business plan, implementing a user experience culture and

various other strategic objectives. Mr. Norris MBOs included managing the compliance program, implementing our basic haptics strategy, supporting our licensing strategy, developing our content strategy and managing various operational initiatives. Mr. Sheehan s MBOs included achieving revenue and pipeline targets, completing basic haptics licenses and strategic deals, executing strategic planning and longer range activities and other operational initiatives.

The following table set forth the amounts earned under each component of the 2013 executive incentive plans by the named executive officers:

Name	Percentage of Target	Corporate Component Multiplier	Actual Corporate Component	Percentage of Target	Individual Component Multiplier	Actual Individual Component	Total 2013 Award
Victor	80%	1.0	\$497,056	20%	1.0	\$66,500	\$563,556
Viegas							
Paul	70%	1.0	\$174,280	30%	1.0	\$40,392	\$214,672
Norris							
Dennis	70%	1.0	\$188,260	30%	1.0	\$40,905	\$229,165
Sheehan							

## Long-Term Equity Incentive Awards.

The Compensation Committee approved annual equity awards to our named executive officers in the fiscal year 2013 after considering individual and corporate performance generally, the total compensation levels by our executives and the need to retain executives. Our Compensation Committee considers both executive and corporate performance as well as the actual compensation levels of our compensation peer companies when determining the size of equity awards. Typically, our Compensation Committee references the 75th percentile of the peer group when considering long-term equity grants to our named executive officers. We believe that this is consistent with a business emphasizing long-term growth and innovation. Although in 2012, the Compensation Committee awarded exclusively restricted stock units to the executives, in determining the 2013 grants for the executives other than the Chief Executive Officer, the Compensation Committee awarded restricted stock units as part of the annual grant process and stock options as a retention tool.

After taking account Mr. Norris total direct compensation, the Compensation Committee granted Mr. Norris an annual restricted stock unit grant that fell between the 25<sup>th</sup> and 50<sup>th</sup> percentile of the comparator group. The Compensation Committee also granted Mr. Norris a stock option grant for retention purposes, which, combined with the annual restricted stock unit grant placed Mr. Norris equity grants between the 60 and 75<sup>th</sup> percentile of the comparator group. Mr. Norris total direct compensation for 2013 falls just above the 75 percentile of the comparator group.

Mr. Sheehan did not receive an annual restricted stock unit grant because he had received a promotion grant in October 2012. The Compensation Committee granted Mr. Sheehan a stock option grant for retention purposes that falls at the 75<sup>th</sup> percentile of the comparator group. Mr. Sheehan s total direct compensation for 2013 falls just above the 75<sup>th</sup> percentile of the comparator group.

The Compensation Committee granted our CEO the retention stock option described above. At the time the Compensation Committee considered all the grants described above, we were negotiating an agreement with Samsung that was deemed material. As a result, the Compensation Committee conditioned the grant on the conclusion of such negotiations and announcement of the transaction.

Stock Options.

Stock options are intended to align executives with the interests of stockholders in increasing sustainable, long-term stockholder value. We view stock options as an element of performance-based compensation because a stock option provides no realizable value upon grant. These instruments only deliver value to a recipient if the price of our common stock increases above the price at the time of grant and vesting requirements have been met. Our stock options are granted with an exercise price equal to the closing market price for our common stock on the date of grant and provide no cash benefit if the option is not exercised when the price of the stock exceeds the grant price during the option s term. Our stock options typically vest over a period of four years with 25% vesting after the first year and 1/48th monthly thereafter.

## RSUs.

We grant our executives restricted stock units (RSUs) primarily to ensure that our executives maintain an ownership stake in our company. By providing an ownership stake, RSUs align executives financial interests with stockholders interests. We believe RSUs also aid in retention and provide value to our executives, given that we do not provide pensions. Our RSUs typically vest over a period of three years, with 33 1/3% of the shares subject to the award vesting on each of the first three anniversaries of the grant date.

## 2013 Executive Equity Awards.

The following table sets forth the determinations of our Compensation Committee in February 2013 with respect to the fiscal 2013 annual long term incentive equity awards for our named executive officers:

Name	Position	Shares Subject to Stock	Restricted Stock Units
		Options	
Victor Viegas	CEO	600,000(1)	
Paul Norris	CFO	40,000	10,000
Dennis Sheehan	SVP, Sales & Marketing	40,000	

<sup>(1)</sup> Represents a combined annual grant and special retention grant that vests annually over 5 years.

Severance and Change in Control Payments

We have, from time to time, entered into offer letters or employment agreements that contain certain benefits payable, in certain situations, upon termination or change in control. All such benefits extended to our executive officers are approved by our Compensation Committee in order to be competitive in our hiring and retention of executive officers, in comparison with companies with which we compete for talent. All such agreements with the named executive officers are described in Potential Payments upon Termination or Change in Control elsewhere in this proxy statement.

We have entered into retention and change in control agreements with our executive officers with the goal of retaining such executive officers during the pendency of a proposed change of control transaction, and in order to align the interests of the executive officers with our stockholders in the event of a change in control. We believe that a proposed or actual change in control transaction can adversely impact the morale of officers and create uncertainty regarding their continued employment. Without the benefits under the change in control agreements, executive officers may be tempted to leave our employment prior to the closing of the change in control, especially if they believe they will be terminated after the transaction closes, and any such departures could jeopardize the consummation of the transaction or our interests if the transaction does not close and we remain independent. Our Compensation Committee believes that these benefits therefore serve to enhance stockholder value and align the executive officers interests with those of our stockholders in change in control transactions.

Other Benefits

We provide certain executive officers with perquisites and other personal benefits that our Compensation Committee believes are reasonable and consistent with our overall compensation programs and philosophy and which benefits are generally available to all of our employees. These benefits are provided in order to enable us to attract and retain these executives. Our Compensation Committee periodically reviews the levels of these benefits provided to our executive officers. These benefits include participation in our health and benefits plans, retirement savings plans and our employee stock purchase plan.

**Equity Compensation Grant Practices** 

We do not have any program, plan, or practice to select equity compensation (including stock option) grant dates in coordination with the release of material non-public information, nor do we time the release of information for the purpose of affecting value. For stock options issued pursuant to our 2011 Equity Incentive Plan, employees have seven years from the date of the grant to exercise vested options, assuming they remain an employee of or service provider to Immersion or its subsidiaries and subject to any requirements of local law. For all other stock options, employees have ten years from the date of the grant to exercise vested options, assuming they remain an employee of or service provider to us or our subsidiaries and subject to any requirements of local law.

New Hire Grants.

New hire grants of equity compensation are made to eligible employees in connection with the commencement of employment. New hire grants become effective on and are priced as of the tenth business day of the month following the month of hire. These grants generally become fully vested after four years, with 1/4th of the grant vesting on the first anniversary of the date of commencement of

employment and 1/48th of the grant vesting monthly thereafter. Grants to individuals of 50,000 shares or less, not to exceed an aggregate of 300,000 shares in any fiscal quarter, are made by the Chief Executive Officer pursuant to the delegation of power by the Compensation Committee. Such grants must be granted on the tenth business day of each month for individuals who were employees as of the last day of the previous month. All other grants are made by our Compensation Committee.

Annual Grants.

Annual restricted stock unit grants are awarded at our regularly scheduled Board meeting held in February and are made on the second business day after the release of our year-end earnings release. These grants typically vest as to  $1/3^{rd}$  of shares on an annual basis assuming continued service and subject to any requirements of local law.

Impact of Accounting and Tax Requirements on Compensation

We are limited by Section 162(m) of the Internal Revenue Code of 1986 to a deduction for federal income tax purposes of up to \$1,000,000 of compensation paid to our named executive officers in a taxable year. Compensation above \$1,000,000 may be deducted if, by meeting certain technical requirements, it can be classified as performance-based compensation. The stock options and restricted stock unit awards granted under our 2007 Equity Incentive Plan and 2011 Equity Incentive Plan are intended to be treated under current federal tax law as performance-based compensation exempt from limitation on deductibility. Although our Compensation Committee uses the requirements of Section 162(m) as a guideline, deductibility is not the sole factor it considers in assessing the appropriate levels and types of executive compensation and it will elect to forego deductibility when it believes it to be in our and our stockholders best interests.

In addition to considering the tax consequences, our Compensation Committee considers the accounting consequences of, including the impact of the FASB ASC Topic 718, in its decisions in determining the forms of different awards and generally attempts to keep the value of awards equivalent regardless of type.

Risk Assessment of Compensation Programs

The Compensation Committee considers potential risks when reviewing and approving compensation programs. We have designed our compensation programs, including our incentive compensation plans, with specific features to address potential risks while rewarding employees for achieving financial and strategic objectives through prudent business judgment and appropriate risk taking. The following elements have been incorporated in our programs available for our executive officers:

A Balanced Mix of Compensation Components The target compensation mix for our executive officers is composed of salary, annual cash incentives and long-term equity incentives, representing a mix that is not overly weighted toward short-term cash incentives.

Multiple Performance Factors Our incentive compensation plans use both company-wide metrics and individual performance, which encourage focus on the achievement of objectives for our overall benefit:

- The executive incentive plans are dependent on multiple performance metrics including revenue and adjusted EBITDA, as well as individual goals related to specific strategic or operational objectives and the corporate metric portion of the incentive plan does not pay out unless certain financial metrics are met.
- <sup>ú</sup> The long-term incentives are equity-based, with three and four year vesting to complement our annual cash based incentives.

43

Capped Incentive Awards Awards under the executive incentive plans are generally capped at the sum of:

- (a) 200% of the target bonus attributable to company-wide metrics (with a maximum multiplier of 1.2), plus
- (b) 100% of the target bonus attributable to individual performance (with a maximum multiplier of 1.2).

Clawback Provision The clawback provision provides our Board with the authority to recoup past incentive compensation in the event of a material restatement of Immersion s financial results due to fraud, intentional misconduct or gross negligence of the executive officer.

Additionally, our Compensation Committee considered an assessment of compensation-related risks for all of our employees. Based on this assessment and the factors noted above, our Compensation Committee concluded that our compensation programs do not create risks that are reasonably likely to have a material adverse effect on us. In making this evaluation, our Compensation Committee reviewed the key design elements of our compensation programs in relation to industry best practices as presented by Compensia, as well as the means by which any potential risks may be mitigated, such as through our internal controls and oversight by management and the Board.

### Conclusion

In evaluating the individual components of overall compensation for each of our executive officers, the Compensation Committee reviews not only the individual elements of compensation, but also total compensation. Through the compensation programs described above, a significant portion of the compensation awarded to our executive officers is contingent upon each individual s and our performance. Our Compensation Committee remains committed to this philosophy of pay-for-performance and will continue to review executive compensation programs to ensure that the interests of our stockholders are served.

### COMPENSATION COMMITTEE REPORT

The following report of the Compensation Committee shall not be deemed to be soliciting material or to otherwise be considered filed with the SEC, nor shall such information be incorporated by reference into any future filing under the Securities Act of 1933, as amended (or the Securities Act), or the Exchange Act except to the extent that we specifically incorporate it by reference into such filing.

We, the Compensation Committee of the Board of Directors of Immersion Corporation, have reviewed and discussed the Compensation Discussion and Analysis contained in this proxy statement with management. Based on such review and discussion, we have recommended to the Board of Directors that the Compensation Discussion and Analysis be included in this proxy statement and incorporated by reference into our Annual Report on Form 10-K for the fiscal year ended December 31, 2013.

COMPENSATION COMMITTEE Jack Saltich, Chairman David Sugishita

Table of Contents 95

44

## COMPENSATION COMMITTEE INTERLOCKS AND INSIDER PARTICIPATION

Jack Saltich and David Sugishita were members of our Compensation Committee during the 2013 fiscal year. None of the individuals serving on our Compensation Committee were at any time during 2013, or at any other time, an officer or employee of us, nor did they have any relationships requiring disclosure by us under the SEC s rules requiring disclosure of certain relationships and related party transactions. None of our executive officers serve as a member of the Board of Directors or compensation committee of any entity that has one or more executive officers serving as a member of our Board or our Compensation Committee.

## **EQUITY COMPENSATION PLAN INFORMATION**

The following table provides information as of December 31, 2013 concerning our equity compensation plans:

					Number of
					Securities
					Remaining
					Available for
					Future
					Issuance
	Number of	Weigh	ted-Average	Number of	Under Equity
	Securities to be		Exercise	Securities to be	Compensation
	Issued Upon Exercise of	Price of	Outstanding	Securities to be	Plans
	issued opon Exercise of			<b>Issued Upon Settlement</b>	(Excluding
	<b>Outstanding Options,</b>		Options		Securities
				of Outstanding Restricted	Reflected in
				Awards/Units	Column (a))
Plan					
Category (1)	(a)		(b)	(c)	(c)
Equity					4
					2 204 604
Compensation	3,070,577	1 \$		<sup>2</sup> 712,056 <sup>3</sup>	2,291,681
Plans			7.89		
Approved by					
Security					

Holders (2)				
Equity				
Compensation				
Plans Not				
Approved by				
Security				
Holders(5)	155,590	5.69		
TOTAL	3,226,167		712,056	2,291,681
TOTAL	3,220,107		712,030	2,271,001
1 The table does	not include information for equit	y compensation plans assu	med by us in business co	mbinations.

- 1 The table does not include information for equity compensation plans assumed by us in business combinations. As part of the business combination with Immersion Medical in fiscal 2000, we assumed Immersion Medical s 1998 stock option plan. A total of 1,000 shares of common stock are reserved for issuance under this plan for an option that is fully vested and exercisable with an exercise price of \$3.81.
- 2 Consists of three plans: the Immersion Corporation 1997 Stock Option Plan, the 2007 Equity Incentive Plan and the 2011 Equity Incentive Plan.
- *These restricted stock units and awards have no exercise price.*
- 4 Includes 480,560 shares available for future issuance under the Employee Stock Purchase Plan
- 5 As of December 31, 2013, we had issued and outstanding 155,590 shares of common stock for issuance pursuant to the 2008 Employment Inducement Award Plan. Each option granted pursuant to the 2008 Employment Inducement Award Plan has a 10-year term and vests at the rate of 1/4 of the shares on the first anniversary of the date of commencement of employment and 1/48 of the shares monthly thereafter.

45

## **EXECUTIVE COMPENSATION**

2013 Summary Compensation Table

The following table sets forth information concerning the compensation earned during the years ended December 31, 2013, 2012 and 2011 by our Chief Executive Officer, our Chief Financial Officer and our Senior Vice President Sales and Marketing. No other officer met the definition of named executive officer for 2013.

Name & Principal Position	Fiscal Year	Salary (1)(\$)	Stock Awards (5) (\$)	•	Option Awards (5) (\$)	Non-Equity Incentive Plan ompensation (6) (\$)	Total (S
Viegas	2013	\$ 351,346	\$	\$	3,234,720	\$ 563,556	\$ 4,149
f Executive	2012	347,308	618,300			186,435	1,152
er and Interim f Financial							
er(2)	2011	341,923	184,201		167,712	248,089	941.
		281,071	95,300				
Iorris	2013				210,208	214,672	801.
f Financial							
er(3)	2012	175,577			844,400	60,789	1,080
s Sheehan	2013	253,240			210,208	229,165	692.
Marketing &							
(4)	2012	227,433	593,390			83,503	904.

<sup>(1)</sup> Differs from salary reported in the Compensation Discussion & Analysis due to pay period allocation.

- (2) On December 15, 2011, Mr. Viegas was appointed Interim Chief Financial Officer until May 14. 2012.
- (3) Mr. Norris joined us as our Chief Financial Officer on May 14, 2012.
- (4) Mr. Sheehan was appointed Senior Vice President Sales and Marketing effective October 1, 2012.
- (5) The amounts in this column represent the aggregate grant date fair value of the awards, computed in accordance with FASB ASC Topic 718. See note 10 of the notes to our consolidated financial statements contained in our Annual Report on Form 10-K for the year ended December 31, 2013 for a discussion of our assumptions in determining the FASB ASC Topic 718 values.
- (6) Consists of bonus awards under our executive incentive plans. See Compensation Discussion and Analysis for a description of our executive incentive plans.

46

2013 Grants of Plan-Based Awards

The following table sets forth information concerning each grant of an award made to a named executive officer during the year ended December 31, 2013:

All other Other **Option** Stock Awards: Awards: Exercise or **Grant Date** Number Number of of Estimated Future Payouts Under NorShares of SecuritieBase Price **Equity Incentive Plan Awards** of Fair Value of Option Stock and **(1)** Stock or Underlying

All

		Threshold	<b>Target</b>	Maximum	Units (2)		Awards	Option Awards
						Options (3)	)	
Name	<b>Grant Date</b>	(\$)	(\$)	(\$)	(#)	(#)	(\$/sh)	(\$)
Victor Viegas	2/27/2013	168,000	350,000	756,000				
	3/8/2013					600,000	9.53	3,234,720
	2/27/2013	72,930	140,250	286,110				
Paul Norris								
T dai T (OIII)	3/8/2013					40,000	9.53	210,208
	3/8/2013				10,000	ŕ		95,300
Dennis Sheehan	2/27/2013	78,780	151,500	309,060				
	3/8/2013					40,000	9.53	210,208

<sup>(1)</sup> These awards were made pursuant to the 2013 executive incentive plans for each of Mr. Viegas, Mr. Norris and Mr. Sheehan. For a description of the criteria upon which the awards are determined, see Compensation Discussion and Analysis above. Actual payments under these awards have already been paid and are included in the Non-Equity Incentive Plan Compensation column of the 2013 Summary Compensation Table.

<sup>(2)</sup> These restricted stock units are long-term equity incentive awards granted pursuant to our 2011 Equity Incentive Plan. For more information related to these awards, including the vesting schedule, see

Compensation Discussion and Analysis above.

(3) These options are long-term equity incentive awards granted pursuant to our 2011 Equity Incentive Plan. For more information related to these awards, including the vesting schedule, see Compensation Discussion and Analysis above.

47

## Outstanding Equity Awards at December 31, 2013

The following table sets forth information concerning the outstanding equity awards held as of December 31, 2013 by our named executive officers:

		Option Aw Number of Securities Underlying Unexercised Options		* *		Stock Number of Shares or Units	Awards(2)  Market Value of Shares
	Stock Option E Grant Date	-		Option  Exercise  Price (\$/sh)	Option Expiration Date	of Stock that Have Not	or Units of Stock that
Victor Viegas	6/5/2006	100,000		6.11	6/5/2016		
1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	3/3/2008	10,000		8.61	3/3/2018		
	3/4/2009	8,500		2.70	3/4/2019		
	11/13/2009	600,000		3.85	11/13/2019		
	3/14/2011	29,791	13,542	6.61	3/14/2021		
	3/14/2011					9,289	96,420
	3/5/2012					60,000	622,800
	3/8/2013		600,000	9.53	3/8/2020		
Paul Norris	6/14/2012	98,958	151,042(4)	6.12	6/14/2019		
	3/8/2013		40,000	9.53	3/8/2020		
	3/8/2013					10,000	103,800
Dennis Sheehan	2/13/2009	30,000		4.63	2/13/2019		
	9/15/2010	20,833	4,167	5.06	9/15/2020		
	3/14/2011	17,187	7,813	6.61	3/14/2021		
	3/14/2011					4,166	43,243
	3/5/2012					31,333	325,237
	11/14/2012					33,333	345,997
	3/8/2013		40,000	9.53	3/8/2020		

<sup>(1)</sup> Except as otherwise indicated, options vest as to 25% of the shares on the one year anniversary of the grant date and the remaining vest at a monthly rate of one forty-eighth.

<sup>(2)</sup> The restricted stock units vest in three equal installments on each of the first three anniversaries of the date of grant.

<sup>(3)</sup> Based on the closing price of our common stock of \$10.38 per share on The NASDAQ Global Market on December 31, 2013.

<sup>(4)</sup> Option vests as to 25% of the shares on the one year anniversary of the date of commencement of employment and the remaining vest at a monthly rate of one forty-eighth.

## Option Exercises and Stock Vested In 2013 Fiscal Year

The following table provides information concerning the exercise of stock options and the vesting of restricted stock units issued to our named executive officers during the year ended December 31, 2013:

	Option Awards		Stock Awards	
Name Victor Viegas	Number of Shares Acquired on Exercise(#) (1) 200,000	Value Realized on Exercise (\$) (2) 3,059,925	Number of Shares Acquired on Vesting(#) 39,289	Value Realized on Vesting (3)(\$) 290,512
Paul Norris	-	-	-	-
Dennis Sheehan	-	-	44,833	444,276

- (1) The total number of shares exercised is included above. As the shares were purchased and sold in the same day.
- (2) Based on the difference between the market price of our common stock on the date of exercise and the exercise price of the stock option.
- (3) Calculated by multiplying the number of vested restricted stock units by the market value of our common stock on the vesting date.

## Potential Payments upon Termination or Change in Control

We have entered into the following agreements with each of our named executive officers that provide for severance and additional benefits in connection with our change in control:

### Mr. Victor Viegas

Effective October 20, 2009, Mr. Viegas became our Interim Chief Executive Officer. In connection with his appointment, we entered into an employment agreement with Mr. Viegas pursuant to which he receives an annual base salary of \$350,000 and is eligible to receive an annual bonus of up to 60% of his base salary. In 2012, the Compensation Committee increased Mr. Viegas target annual bonus to 80% of his salary and in 2013, the Compensation Committee increased the target to 100% of his base salary.

If the employment of Mr. Viegas is terminated without cause, as defined in the agreement or he resigns for constructive reason, as defined in the agreement, he would be entitled to receive, as severance, a payment equal to 12 months of his base salary and health insurance premium payments for 12 months. In addition, Mr. Viegas will also be entitled to immediate vesting of 70% of his then unvested equity awards.

In the event that Mr. Viegas is terminated without cause or resigns for constructive reason within three months of, or within 1 year following, a change of control, as defined in the agreement, Mr. Viegas will be entitled to receive a lump sum severance payment equal to 12 months base salary and health insurance premium payments for 12 months. In addition, Mr. Viegas will also be entitled to immediate vesting of 70% of his then unvested equity awards held by him.

49

Payment of the foregoing benefits will be conditioned upon Mr. Viegas execution of a general release of claims.

### Mr. Paul Norris

Effective May 14, 2012, Mr. Norris became our Chief Financial Officer. In connection with his appointment, we entered into an offer letter with Mr. Norris pursuant to which he receives an annual base salary of \$275,000 which was increased to \$280,500 in 2013 and is eligible to receive an annual bonus with a target of 50% of his base salary.

In addition, we entered into to a Retention and Ownership Change Event Agreement with Mr. Norris, which provides that in the event that his employment is terminated without cause, Mr. Norris will be entitled to receive (i) a lump sum severance payment equal to 12 months base salary; (ii) payments for COBRA premiums for up to 12 months following his termination date; and (iii) immediate vesting of 70% of his then unvested equity awards held by him.

In the event that, within 1 year following a change in control, as defined in the agreement, Mr. Norris s employment is terminated without cause or if he resigns for good reason, Mr. Norris would be entitled to receive (a) a lump sum severance payment equal to 12 months of his base salary; (b) health insurance premium payments for up to 12 months following his terminate date; and (c) immediate vesting of 70% of his then unvested equity awards held by him, which option would then become exercisable for 6 months after such termination.

Payment of the foregoing benefits will be conditioned upon Mr. Norris s execution of a general release of claims.

### Mr. Dennis Sheehan

We also entered into a retention and ownership change event agreement with Mr. Sheehan. This agreement provides for the payment of severance and health insurance premiums upon the occurrence of certain events. In the event that his employment is terminated without cause, Mr. Sheehan will be entitled to receive a lump sum severance payment equal to 6 months base salary and payments of health insurance premiums for the earlier of 6 months or the date on which Mr. Sheehan first becomes eligible to obtain other group health insurance coverage. In the event Mr. Sheehan s employment is terminated without cause, or is terminated by him with good reason, in either case, in connection with an ownership change event of our company, then Mr. Sheehan will also be entitled to receive (i) a lump sum severance payment equal to 12 months base salary; (ii) payments of health insurance premiums for the earlier of 12 months or the date on which Mr. Sheehan first becomes eligible to obtain other group health insurance coverage; and (iii) immediate vesting of 50% of his unvested equity awards held by him. Payment of the foregoing benefits will be conditioned upon Mr. Sheehan s execution of a general release of claims.

We entered into an offer of promotion to Senior VP, Sales & Marketing with Mr. Sheehan on September 26, 2012 pursuant to which he received an annual base salary of \$250,000 which was increased to \$252,500 in 2013 and is eligible to receive an annual bonus with a target of 60% of his base salary

50

## **Event**

Named Executive Officer	Termination without cause or resignation for good reason or constructive reason	Termination without cause or resignation for good reason or constructive reason occurs due to a change in control
Victor Viegas		
Severance	\$350,000	\$350,000
COBRA Benefits	23,673	23,673
Equity Acceleration	896,191	896,191
TOTAL	\$1,269,864	\$1,269,864
Paul Norris	<b>#200.500</b>	ф200 500
Severance	\$280,500	\$280,500
COBRA Benefits	16,589	16,589
Equity Acceleration	546,867	546,867
TOTAL	\$843,956	\$843,956
Dennis Sheehan		
Severance	\$126,250	\$252,500
COBRA Benefits	6,914	13,828
Equity Acceleration	<u></u>	400,050
TOTAL	\$133,164	\$666,378

Dollar amounts include potential severance payout, potential COBRA payments and potential equity award acceleration based on the fair market value on December 31, 2013 less the exercise price.

### AUDIT COMMITTEE REPORT

This report of the Audit Committee is required by the Securities and Exchange Commission, and is not to be deemed soliciting material, is not to be deemed filed with the Securities and Exchange Commission and is not to be incorporated by reference in any filing of Immersion Corporation under the Securities Act or the Exchange Act, whether made before or after the date hereof and irrespective of any general incorporation language in any filing.

Under the guidance of a written charter adopted by our Board, the purpose of our Audit Committee is to retain an independent registered public accounting firm, to make such examinations as are necessary to monitor the corporate financial reporting of the internal and external audits and its subsidiaries, to provide to the Board the results of its examinations and recommendations derived there from, to outline to the Board the improvements made, or to be made, in internal accounting controls, and to provide the Board such additional information and materials as it may deem necessary to make the Board aware of significant financial matters that require the attention of the Board.

Management is primarily responsible for the system of internal controls and the financial reporting process. The independent registered public accounting firm is responsible for expressing an opinion on the financial statements based on an audit conducted in accordance with generally accepted auditing standards. Our Audit Committee is responsible for monitoring and overseeing these processes.

In this context and in connection with the audited financial statements contained in our Annual Report on Form 10-K for the year ended December 31, 2013, our Audit Committee:

reviewed and discussed the audited financial statements with management;

discussed with Deloitte & Touche LLP, with and without management present, the matters required to be discussed under the Statement of Auditing Standards No. 61, as amended, (AICPA, *Professional Standards*, Vol. 1, AU section 380), as adopted by the Public Company Accounting Oversight Board in Rule 3200T;

received the written disclosures and the letter from Deloitte & Touche LLP required by the applicable requirements of the Public Company Accounting Oversight Board regarding the independent accountant s communications with the Audit Committee concerning independence; discussed with the independent registered public accounting firm its independence; and concluded that the nonaudit services performed by Deloitte & Touche LLP are compatible with maintaining its independence; and

based on the foregoing reviews and discussions, recommended to the Board that the audited financial statements be included in our Annual Report on Form 10-K for the fiscal year ended December 31, 2013 filed with the SEC.

**AUDIT COMMITTEE** 

David Sugishita, Chairman

John Fichthorn

Carl Schlachte

52

# RATIFICATION OF APPOINTMENT OF

# INDEPENDENT REGISTERED PUBLIC

#### ACCOUNTING FIRM (PROPOSAL 2)

We are asking the stockholders to ratify the Audit Committee s engagement of Deloitte & Touche LLP as our independent registered public accounting firm for the fiscal year ending December 31, 2014. In the event the stockholders fail to ratify the appointment, our Audit Committee will reconsider its engagement. Even if the engagement is ratified, our Audit Committee, in its discretion, may direct the engagement of a different independent registered public accounting firm at any time during the year if our Audit Committee feels that such a change would be in our and our stockholders best interest.

Deloitte & Touche LLP has been the independent registered public accounting firm that audits our financial statements since 1997. In accordance with standing policy, Deloitte & Touche LLP periodically changes the personnel who work on the audit.

Audit Fees and All Other Fees

The following table sets forth the aggregate fees billed to us for the fiscal years ended December 31, 2013 and 2012 by our principal accounting firm, Deloitte & Touche LLP, the member firms of Deloitte Touche Tohmatsu, and their respective affiliates:

		2013 Fees	2012 Fees
Audit Fees		\$ 538,417	\$ 457,198
Audit-Related Fees		65,866	
Tax Fees			
	Tax Compliance/Preparation	20,335	17,283
	Other Tax Services	64,991	9,459
All Other Fees			
Total Fees		689,609	483,940

**Audit Fees.** This category consists of fees billed, or expected to be billed, for professional services rendered for the audits of our consolidated financial statements and the effectiveness of our internal controls over financial reporting, along with reviews of interim condensed consolidated financial statements included in quarterly reports, services that are normally provided by Deloitte & Touche LLP in connection with statutory and regulatory filings or engagements, and attestation services.

**Audit-Related Fees.** This category consists of fees billed for assurance and related services that are reasonably related to the performance of the audit or review of our consolidated financial statements and are not reported under Audit Fees.

**Tax Fees.** This category consists of tax compliance/preparation and other tax services. Tax compliance/preparation consists of fees billed for tax return preparation, claims for refunds, and tax payment planning services related to federal, state, and international taxes. Other tax services consist of fees billed for services including tax advice, tax strategy and other miscellaneous tax consulting and planning

**All Other Fees.** This category consists of fees for all other services other than those reported above. Our intent is to minimize services in this category.

53

Audit Committee Pre-Approval of Audit and Permissible Non-Audit Services of Independent Auditors

Our Audit Committee has determined that all services performed by Deloitte & Touche LLP are compatible with maintaining the independence of Deloitte & Touche LLP. In addition, since the effective date of the SEC rules stating that an independent public accounting firm is not independent of an audit client if the services it provides to the client are not appropriately approved, our Audit Committee has approved, and will continue to pre-approve all services provided by the independent registered public accounting firm. These services may include audit services, audit-related services, tax services, and other services. None of the services described above were approved by our Audit Committee pursuant to the waiver of pre-approval provisions set forth in applicable rules of the SEC.

Our Audit Committee has adopted a policy for the pre-approval of services provided by the independent registered public accounting firm, pursuant to which it may pre-approve certain audit fees, audit-related fees, tax fees, and fees for other services. Under the policy, our Audit Committee may also delegate authority to pre-approve certain specified audit or permissible non-audit services to one or more of its members. A member to whom pre-approval authority has been delegated must report his pre-approval decisions, if any, to our Audit Committee at its next meeting. Unless our Audit Committee determines otherwise, the term for any service pre-approved by a member to whom pre-approval authority has been delegated is twelve months.

Other Information

We have been advised by Deloitte & Touche LLP that neither the firm, nor any member of the firm, has any financial interest, direct or indirect, in any capacity in us or our subsidiaries.

One or more representatives of Deloitte & Touche LLP will be present at this year s Annual Meeting of Stockholders. The representatives will have an opportunity to make a statement if they desire to do so and will be available to respond to appropriate questions.

Ratification of the appointment of the independent public accounting firm requires the affirmative vote of a majority of the votes cast by the holders of the shares of Common Stock voting in person or by proxy at the Annual Meeting of Stockholders.

THE BOARD OF DIRECTORS UNANIMOUSLY RECOMMENDS A VOTE <u>FOR</u> THE RATIFICATION OF THE APPOINTMENT OF DELOITTE & TOUCHE LLP AS OUR INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM.

54

# ADVISORY VOTE ON THE COMPENSATION OF OUR NAMED EXECUTIVE OFFICERS (PROPOSAL 3)

In accordance with Section 14A of the Exchange Act, we seek a non-binding advisory vote from our stockholders to approve the compensation of its named executive officers as described in the Compensation Discussion and Analysis section beginning on page 26 and the Executive Compensation section beginning on page 46. We have designed our compensation programs to align compensation with our annual and long-term business objectives and performance and to motivate executive officers to enhance long-term stockholder value.

The Compensation Committee strongly believes that executive compensation both pay opportunities and pay actually realized should be tied to our performance. As illustrated in the accompanying charts, 91% of our Chief Executive Officer s target total direct compensation was subject to annual performance goals or tied to the appreciation in value of our common stock. For our other named executive officers as a group, 60% of their target total direct compensation was subject to annual performance goals or tied to the appreciation in value of our common stock.

In deciding how to vote on this proposal, the Board encourages you to read the Compensation Discussion and Analysis section beginning on page 26 for a detailed description of our executive compensation philosophy and programs, the compensation decisions the Compensation Committee has made under those programs and the factors considered in making those decisions. In particular, you should consider the following factors, which are more fully discussed in the Compensation Discussion and Analysis:

In a year marked by continued uncertainty in the global economy, we delivered record revenue, strong cash flow, an increase in gross profit and 44% stockholder return.

Mr. Viegas special retention option grant with a five year vesting schedule was necessary to incentivize Mr. Viegas to remain with us at a critical point in the execution of our strategy.

The Board recommends that the stockholders vote FOR the following resolution:

RESOLVED, that the stockholders approve, on an advisory basis, the compensation of our named executive officers, as disclosed in this proxy statement, including the Compensation Discussion and Analysis, the executive compensation tables and the related narrative.

55

Because your vote is advisory, it will not be binding upon the Board. However, the Board values stockholders opinions and the Compensation Committee will take into account the outcome of the vote when considering future executive compensation decisions.

# THE BOARD OF DIRECTORS UNANIMOUSLY RECOMMENDS A VOTE <u>FOR</u> THE ADVISORY VOTE TO APPROVE COMPENSATION OF THE NAMED EXECUTIVE OFFICERS.

# AMENDMENT OF IMMERSION CORPORATION 2011 EQUITY INCENTIVE PLAN (PROPOSAL 4)

At the Annual Meeting of Stockholders, our stockholders will be asked to approve an amendment to the Immersion Corporation 2011 Equity Incentive Plan (the 2011 Plan ) to increase the number of shares reserved for issuance by 1.4 million shares of common stock and to make some minor technical changes to the 2011 Plan.

Our Board believes that the 2011 Plan is a necessary and powerful employee incentive and retention tool that benefits all of our stockholders. As stated in the Compensation Discussion and Analysis section of this proxy statement, equity ownership programs are central to our compensation program because they put our employees interests directly into alignment with those of other stockholders, as they reward employees upon improved stock price performance. A broad-based equity incentive plan focuses our employees who receive grants on achieving strong corporate performance, and we have embedded in our culture the necessity for employees to think and act as stockholders.

We operate in a competitive market and new hire grants are essential in helping us attract talented individuals. Likewise, annual grants are essential in helping us retain and motivate our most valuable employees. Stockholder approval of our request for additional shares is necessary to enable us to grant equity to new employees and continue with our annual grant program for existing employees through our fiscal year 2016 annual grants. In April 2014, the Board approved the increase to the available share reserve and other technical amendments to the 2011 Plan, subject to approval by our stockholders. Our Board and management, therefore, recommend that stockholders approve the amendment to our 2011 Plan. If our stockholders do not approve the amendment to the 2011 Plan, the 2011 Plan will remain in effect with its current terms and conditions and the number of shares reserved for issuance will not increase.

# 2011 Plan Share Reserve

As of March 31, 2014, an aggregate of 1,110,773 shares of our common stock remained available for future grants under our 2011 Plan. The Board believes that this share reserve amount is insufficient to meet our future needs, and without the requested share reserve increase, we could be unable to sustain our current new hire and annual equity grant programs through our fiscal year 2016 annual grants.

We are committed to effectively managing our employee equity compensation programs while minimizing stockholder dilution. In 2011, when we adopted the 2011 Plan, we adopted a burn rate policy for fiscal years 2011 through 2013 which required us to limit the number of shares that we grant subject to stock awards over the three year period to no more than an annual average of 5.84% of our outstanding common stock (which is equal to the median burn rate plus one standard deviation of the 2010 calendar year for Russell 3000 companies in our Global Industry Classification Standards Peer Group (Technology Hardware and Equipment), as published by Institutional Shareholder Services in 2010). Our annual burn rate is calculated as the number of shares subject to stock awards (including stock options, stock appreciation rights, restricted stock, restricted stock units and other stock awards) granted during our fiscal year (although for purposes of this analysis the number of shares subject to

56

performance units and performance shares are counted in the fiscal year that they are paid out instead of the fiscal year in which they are granted) (adjusted as described below), divided by our outstanding common stock, measured in each case as of the last day of each fiscal year as reported in our periodic filings with the SEC. Awards that are settled in cash, awards that are granted pursuant to stockholder approved exchange programs, awards sold under our employee stock purchase plan and awards issued, assumed or substituted in acquisitions are excluded from our burn rate calculation. For purposes of our calculation, each share subject to a full value award (i.e., restricted stock, restricted stock units, performance shares and any other award that does not have an exercise price per share equal to the per share fair market value of our common stock on the grant date) are counted as more than one share on the following schedule: (a) 1.5 shares if our annual common stock price volatility was 54.6% or higher; (b) 2.0 shares if our annual common stock price volatility was between 36.1% and 54.6%; (c) 2.5 shares if our annual common stock price volatility was between 16.5% and 24.9%; (e) 3.5 shares if our annual common stock price volatility was between 7.9% and 16.5%; and (f) 4.0 shares if our annual common stock price volatility was less than 7.9%. Our burn rate for fiscal years 2011 through 2013 was 4.47%. It is our current intention to continue to limit burn rate to a level consistent with our historical usage.

# The 2011 Plan Combines Compensation and Governance Best Practices

The 2011 Plan includes provisions that are designed to protect our stockholders interests and to reflect corporate governance best practices including:

Continued broad-based eligibility for equity awards. We grant equity awards to all of our employees. By doing so, we link employee interests with stockholder interests throughout the organization and motivate our employees to act as owners of the business.

Stockholder approval is required for additional shares. The 2011 Plan does not contain an annual evergreen provision. The 2011 Plan authorizes a fixed number of shares, so that stockholder approval is required to increase the maximum number of securities which may be issued under the 2011 Plan.

No discount stock options or stock appreciation rights. All stock options and stock appreciation rights will have an exercise price equal to or greater than the fair market value of our common stock on the date the stock option or stock appreciation right is granted. To date we have not granted any stock appreciation rights under our other plans.

Repricing is not allowed. The 2011 Plan prohibits the repricing or other exchange of underwater stock options and stock appreciation rights without prior stockholder approval.

Reasonable share counting provisions. In general, when awards granted under the 2011 Plan expire or are canceled without having been fully exercised, or are settled in cash, the shares reserved for those awards will be returned to the share reserve and be available for future awards. However, shares of common stock that are delivered by the grantee or withheld by us as payment of the exercise or purchase price in connection with the exercise of an option or the grant of an award or the payment of tax withholding obligations in the case of an option or stock appreciation right will not be returned to the share reserve.

At the end of 2012, in preparation for the annual grant in 2013, we conducted a full review of our broad-based equity strategy and established new equity grant guidelines. Due to our small size, 100% of the employees participate in the equity program. In setting the new equity guidelines for restricted stock units, we targeted to deliver equity at the 50<sup>th</sup> percentile based on public Northern California headquartered companies with revenue under \$500 million. In 2014, recognizing the significant change in the value of our Common Stock and our desire to conserve shares, we revised the guidelines using the 2013 equity guidelines to decrease the number of shares of Common Stock subject to the restricted stock units in order to properly reflect the change in value of a share of Common Stock.

However, even with this approach, given our current burn rate, as well as our anticipated new hire grants for fiscal year 2014, the Board anticipates that without an increase to the share reserve, the existing share reserve could potentially be exhausted before the end of fiscal year 2015.

The Board considers its share reserve on an annual basis, as the vast majority of our equity grants are made each March during our annual grant process. Based on our expected annual share usage, we believe our current reserve will be sufficient for our March 2015 grants, but would be insufficient for our expected March 2016 grants. The Board believes that the request for an additional 1.4 million shares will allow us to replenish our share usage under all equity plans during fiscal year 2014 and to continue and maintain our current granting practices through our 2016 annual grants and until our annual meeting of stockholders to be held thereafter in 2016.

The closing market price of our common stock on March 31, 2014 was \$10.55. As of March 31, 2014, we had an aggregate of 3,534,306 outstanding stock options with a weighted average exercise price of \$8.18 and a weighted average remaining term of 5.36 years, as well as 642,830 outstanding full value awards remaining unvested and/or unsettled.

# Vote Required and Board Recommendation

Stockholders are requested to approve the adoption of an amendment to our 2011 Plan to increase the number of shares reserved for issuance by 1.4million shares of common stock and to make some minor technical changes to the 2011 Plan. The 2011 Plan, giving effect to the amendment described in this Proposal 4, is attached to this proxy statement as Annex A.

We firmly believe that the approval of an amendment to the 2011 Plan is essential to continue to grow our business. The Board believes that equity awards in meaningful amounts motivate high levels of performance, align the interests of our employees and stockholders by giving employees the perspective of an owner with an equity stake in our company, and provide an effective means of recognizing employee contributions to our success. The Board believes that equity awards are a competitive necessity in the environment in which we operate, and are essential to our continued success at recruiting and retaining the highly qualified technical and other key personnel who help us meet our goals, as well as rewarding and encouraging current employees. The Board believes that the ability to continue to grant meaningful equity awards will be important to our future success.

Approval of the amendment to the 2011 Plan requires the affirmative vote of the holders of a majority of the votes cast in person or by proxy and entitled to vote at the meeting. Abstentions and broker non-votes will not have any effect on the outcome of this proposal.

THE BOARD OF DIRECTORS UNANIMOUSLY RECOMMENDS A VOTE FOR THE AMENDMENT TO THE IMMERSION CORPORATION 2011 EQUITY INCENTIVE PLAN.

#### Summary of 2011 Plan

#### Purpose of 2011 Plan

The 2011 Plan allows us, under the direction of our Compensation Committee or those persons to whom administration of the 2011 Plan, or part of the 2011 Plan, has been delegated or permitted by law, to make grants of stock options, restricted stock awards, stock bonus awards, stock appreciation rights, restricted stock units, performance shares and performance units to employees, directors, consultants, independent contractors and advisors. The purpose of these equity awards is to attract and retain talented employees, directors, consultants, independent

contractors and advisors and further align their interests and those of our stockholders by continuing to link a portion of their compensation with our performance.

58

# Key Terms

The following is a summary of the key provisions of the 2011 Plan.

April 5, 2011 to April 5, 2021

Plan Term:

Eligible Participants:

Shares Authorized:

Only employees, including officers and directors who are also employees, are eligible to receive grants of incentive stock options. All other awards may be granted to any of our employees, directors, consultants, and independent contractors, provided that the grantee renders bona fide services to us. Our Compensation Committee determines which individuals will participate in the 2011 Plan. Currently, there are approximately 110 employees and 5 non-employee directors who are eligible to participate in the 2011 Plan.

If the amendment to the 2011 Plan is approved, there will be 1,400,000 additional shares authorized under the 2011 Plan, subject to adjustment only to reflect stock splits and similar events. Shares subject to awards under the prior plans that rollover into the 2011 Equity Plan (the 2007 Plan and the 2008 Employment Inducement Plan) and the Equity Plan that are cancelled, forfeited or that expire by their terms are returned to the pool of shares available for grant and issuance under the 2011 Equity Plan. Shares subject to awards are counted at the rate of one for one if such Shares were subject to an option or SAR and at the rate of one and three quarters for one if subject to another type of award. Substituted awards in the event of a corporate transaction shall not reduce the number of shares we are authorized to grant under the 2011 Plan or that may be granted to any individual in any calendar year.

As of March 31, 2014, we had 639,386 outstanding restricted stock and restricted stock unit awards and 1,912,071 outstanding options under the 2011 Plan with a weighted average exercise price of \$9.48 and weighted average remaining contractual term of 5.91 years. As of March 31, 2014, we had 1,110,773 shares available for grant in the 2011 Plan.

(1) Non-qualified and incentive stock options

Award Types:

- (2) Restricted stock awards
- (3) Stock bonus awards

- (4) Stock appreciation rights
- (5) Restricted stock units
- (6) Performance shares
- (7) Performance units

For purposes of determining the number of shares available for grant under the Equity Plan against the maximum number of shares authorized, any full-value award (i.e., anything other than a stock option or a stock appreciation right) currently reduces the number of shares available for issuance under the 2011 Plan by 1.75 shares.

Full-Value Share Multiple for

Determining the Number of Shares

Available for Grant:

59

Limits on Awards:

No more than 1,000,000 shares may be granted to any individual under the plan during any calendar year, other than new employees, who are eligible to receive up to 2,000,000 shares in the calendar year during which they begin employment. No These limits are intended to ensure that awards will qualify under Section 162(m) of the U.S. Internal Revenue Code of 1986, as amended (the Code ), if applicable. Failure to qualify under this section might result in our inability to take a tax deduction for part of our performance-based compensation to senior executives.

No individual will be eligible to receive more than \$1,000,000 in performance units in any calendar year.

Vesting:

Vesting schedules are determined by our Compensation Committee when each award is granted. Options generally vest over four years, other than options for our non-employee directors which vest in full on the one-year anniversary of the date of grant. Restricted stock units generally vest over three years and restricted stock awards granted only to non-employee directors generally vest in full on the one-year anniversary of the date of grant.

Award Terms:

Stock options have a term no longer than seven years from the date the options were granted, except in the case of incentive stock options granted to holders of more than 10% of our voting power, which have a term no longer than five years. Stock appreciation rights have a term no longer than seven years from the date they were granted.

Grants to Non-Employee Directors:

Currently, when a non-employee director joins the Board, he or she currently receives an initial grant of an option to purchase 40,000 shares of common stock. Twenty-five percent (25%) of this option vests on the one year anniversary of the date of grant and the rest vests in thirty-six (36) equal monthly installments. At the annual stockholder meeting, each non-employee director then in office currently receives 11,000 shares of restricted stock, which vests on the one-year anniversary of the grant date. In the future, awards to employee directors will be fully discretionary subject to disclosure to stockholders. The aggregate number of shares subject to awards granted to a non-employee director in any calendar year shall not exceed 1,000,000. A non-employee director may elect to receive his or her annual retainer payment and/or meeting fees from us in the form of cash or awards of a combination thereof as determined by the Compensation Committee.

Repricing Prohibited:

Repricing, or reducing the exercise price of outstanding options or SARs, is prohibited without stockholder approval under the 2011 Plan. Such prohibited repricing includes canceling, substituting, or exchanging outstanding options or SARs in exchange for cash, other awards or options or SARs with an exercise price that is less than the exercise price of the original options or SARs, unless approved by stockholders.

60

# New Plan Benefits

The following table shows, in the aggregate, the number of shares subject to restricted stock that will be granted automatically in fiscal 2014 to our five non-employee directors, pursuant to the Equity Plan equity incentive grant formula for non-employee directors if the 2011 Plan is approved by the stockholders.

	Dollar Value (\$)
Name and Position	
Non-Employee	
Director Group	\$ 125 000

Future awards under the 2011 Plan to executive officers, employees or other eligible participants, and any additional future discretionary awards to non-employee directors in addition to those granted automatically pursuant to the grant formula described above, are discretionary and cannot be determined at this time. We therefore have not included any such awards in the table above.

As of March 31, 2014, the following awards have been granted under the 2011 Plan over the term of the 2011 Plan:

Name	Number of Options <u>Granted</u>	Number of Restricted Shares and Restricted Shares Stock <u>Units Granted</u>
Victor Viegas	700,000	90,000
Dennis Sheehan	55,000	104,000
Paul Norris	310,000	20,000
John Fichthorn	40,000	24,750
Jack Saltich	-	24,750
Carl Schlachte	40,000	24,750
David Sugishita	1,065,000	24,750 214,000
	1,003,000	214,000

All current executive officers as a group (3 persons)

All current non-employee directors as a group		
(4 persons)	80,000	99,000
All employees, excluding current executive	026.075	0.45.041
officers	836,975	845,941

61

# Terms applicable to Stock Options and Stock Appreciation Rights

The exercise price of grants made under the 2011 Plan of stock options or stock appreciation rights may not be less than the fair market value (the closing price of our common stock on the date of grant, and if that is not a trading day, the closing price of our common stock on the trading day immediately prior to the date of grant) of our common stock. On the record date, the closing price of our common stock was \$10.52 per share. The term of these awards may not be longer than seven years. Our Compensation Committee determines at the time of grant the other terms and conditions applicable to such award, including vesting and exercisability.

# Terms applicable to Restricted Stock Awards, Restricted Stock Unit Awards, Performance Shares, Performance Units and Stock Bonus Awards

Our Compensation Committee determines the terms and conditions applicable to the granting of restricted stock awards, restricted stock unit awards, performance shares, performance units and stock bonus awards. Our Compensation Committee may make the grant, issuance, retention and/or vesting of restricted stock awards, restricted stock unit awards, performance shares, performance units and stock bonus awards contingent upon continued employment with us, the passage of time, or such performance criteria and the level of achievement versus such criteria as it deems appropriate. Awards of performance shares or performance units may be settled in shares or in cash.

## Eligibility Under Section 162(m)

Awards may, but need not, include performance criteria that satisfy Section 162(m) of the Code. To the extent that awards are intended to qualify as performance-based compensation under Section 162(m), the performance criteria may include among other criteria, one of the following criteria, either individually, alternatively or in any combination, applied to either our company as a whole or to a business unit or subsidiary, either individually, alternatively, or in any combination, and measured either annually or cumulatively over a period of years, on an absolute basis or relative to a pre-established target, to previous years results or to a designated comparison group, in each case as specified by our Compensation Committee in the award:

Revenue
Sales
Expenses
Operating income
Gross margin
Operating margin

Earnings before any one or more of: stock-based compensation expense, interest, taxes, depreciation and amortization
Pre-tax profit
Net operating income
Net income
Economic value added
Free cash flow
Operating cash flow
62

# **Table of Contents** Balance of cash, cash equivalents and marketable securities Stock price Earnings per share Return on stockholder equity Return on capital Return on assets Return on investment Employee satisfaction Employee retention Market share Customer satisfaction Product development

Completion of a joint venture or other corporate transaction

To the extent that an award under the 2011 Plan is designated as a performance award, but is not intended to qualify as performance-based compensation under Section 162(m), the performance criteria can include the achievement of strategic objectives as determined by the Board.

Research and development expenses

Completion of an identified special project

Notwithstanding satisfaction of any completion of any performance criteria described above, to the extent specified at the time of grant of an award, the number of shares of common stock, number of shares subject to stock options or other benefits granted, issued, retainable and/or vested under an award on account of satisfaction of performance criteria may be reduced by our Compensation Committee on the basis of such further considerations as our Compensation Committee in its sole discretion determines.

# **Transferability**

Except as otherwise provided in the 2011 Plan, awards granted under the 2011 Plan may not be sold, pledged, assigned, hypothecated, transferred or disposed of except by will or the laws of descent and distribution. No award may be made subject to execution, attachment or other similar process.

#### Administration

Our Compensation Committee administers the 2011 Plan. Subject to the terms and limitations expressly set forth in the Equity Plan, our Compensation Committee selects the persons who receive awards, determines the number of shares covered thereby, and, establishes the terms, conditions and other provisions of the grants. Our Compensation Committee may construe and interpret the 2011 Plan and prescribe, amend and rescind any rules and regulations relating to the 2011 Plan. Our Compensation Committee may delegate to a committee of two or more directors the ability to grant awards to 2011 Plan participants, so long as such participants are not officers, members of our Board of Directors, or any other person who is subject to Section 16 of the Securities Exchange Act of 1934, as amended, and to take certain other actions with respect to participants who are not executive officers.

63

#### **Amendments**

The Board may terminate or amend the 2011 Plan at any time, provided that no action may be taken by the Board (except those described in Adjustments ) if stockholder approval is required.

#### Adjustments

In the event of an extraordinary cash dividend, stock dividend, recapitalization, stock split, reverse stock split, subdivision, combination, reclassification or similar change of our capital structure without consideration, the Board may approve, in its discretion, an adjustment of the number and kind of shares available for grant under the 2011 Plan, and subject to the various limitations set forth in the 2011 Plan, the number of shares subject to outstanding awards under the 2011 Plan, and the exercise price of outstanding stock options and of other awards.

In the event of a merger or asset sale, any or all outstanding awards may be assumed or an equivalent award substituted by a successor corporation. Substitute awards shall not reduce the number of shares authorized for grant under the 2011 Plan or authorized for grant to an individual in a calendar year. In the event the successor corporation refuses to assume or substitute the awards outstanding under the 2011 Plan, the outstanding awards shall terminate, unless other action is taken by the Board. In such event, each holder will be notified that the awards are exercisable for a period to be determined by the Board and upon expiration of such period, such awards shall terminate. All awards need not be treated similarly.

Outstanding awards shall terminate immediately prior to the consummation of such dissolution or liquidation.

#### Forfeiture Events

All awards under the 2011 Plan shall be subject to clawback or recoupment pursuant to any compensation clawback or recoupment policy adopted by the Board or required by law during the term of individual s employment or other service with our company that is applicable to our executive officers, employees, directors or other service providers, and in addition to any other remedies available under such policy and applicable law, may require the cancelation of outstanding awards and the recoupment of any gains realized with respect to awards.

#### **U.S. Tax Consequences**

The following is a general summary as of the date of this proxy statement of the United States federal income tax consequences to us and participants in the Equity Plan. The federal tax laws may change and the federal, state and local tax consequences for any participant will depend upon his or her individual circumstances. Each participant has been, and is, encouraged to seek the advice of a qualified tax advisor regarding the tax consequences of participation in the plan.

#### Non-Qualified Stock Options

A participant will realize no taxable income at the time a non-qualified stock option is granted under the plan, but generally at the time such non-qualified stock option is exercised, the participant will realize ordinary income in an amount equal to the excess of the fair market value of the shares on the date of exercise over the stock option exercise price. Upon a disposition of such shares, the difference between the amount received and the fair market value on the date of exercise will generally be treated as a long-term or short-term capital gain or loss, depending on the holding period of the shares. We will generally be entitled to a deduction for federal income tax purposes at the same time and in the same amount as the participant is considered to have realized ordinary income in connection with the exercise

of the non-qualified stock option.

64

#### **Incentive Stock Options**

A participant will realize no taxable income, and we will not be entitled to any related deduction, at the time any incentive stock option is granted. If certain employment and holding period conditions are satisfied, then no taxable income will result upon the exercise of such option and we will not be entitled to any deduction in connection with the exercise of such stock option. Upon disposition of the shares after expiration of the statutory holding periods, any gain realized by a participant will be taxed as long-term capital gain and any loss sustained will be long-term capital loss, and we will not be entitled to a deduction in respect to such disposition. While no ordinary taxable income is recognized at exercise (unless there is a disqualifying disposition, see below), the excess of the fair market value of the shares over the stock option exercise price is a preference item that is recognized for alternative minimum tax purposes.

Except in the event of death, if shares acquired by a participant upon the exercise of an incentive stock option are disposed of by such participant before the expiration of the statutory holding periods (i.e., a disqualifying disposition ), such participant will be considered to have realized as compensation taxed as ordinary income in the year of such disposition an amount, not exceeding the gain realized on such disposition, equal to the difference between the stock option price and the fair market value of such shares on the date of exercise of such stock option. Generally, any gain realized on the disposition in excess of the amount treated as compensation or any loss realized on the disposition will constitute capital gain or loss, respectively. If a participant makes a disqualifying disposition, generally in the fiscal year of such disqualifying disposition we will be allowed a deduction for federal income tax purposes in an amount equal to the compensation realized by such participant.

# Stock Appreciation Rights

A grant of a stock appreciation right (which can be settled in cash or our common stock) has no federal income tax consequences at the time of grant. Upon the exercise of stock appreciation rights, the value received is generally taxable to the recipient as ordinary income, and we generally will be entitled to a corresponding tax deduction.

#### Restricted Stock

A participant receiving restricted stock may be taxed in one of two ways: the participant (i) pays tax when the restrictions lapse (i.e., they become vested) or (ii) makes a special election to pay tax in the year the grant is made. At either time the value of the award for tax purposes is the excess of the fair market value of the shares at that time over the amount (if any) paid for the shares. This value is taxed as ordinary income and is subject to income tax withholding. We receive a tax deduction at the same time and for the same amount taxable to the participant. If a participant elects to be taxed at grant, then, when the restrictions lapse, there will be no further tax consequences attributable to the awarded stock until the recipient disposes of the stock, at which point any gain or loss will be short-term or long-term capital gain or loss, depending on the holding period of the stock prior to such disposition.

#### Restricted Stock Units

In general, no taxable income is realized upon the grant of a restricted stock unit award. The participant will generally include in ordinary income the fair market value of the award of stock at the time shares of stock are delivered to the participant or at the time the restricted stock unit vests. We generally will be entitled to a tax deduction at the time and in the amount that the participant recognizes ordinary income. Restricted stock units usually vest over a time period specified by the Board.

65

#### Performance Stock Units

Similar to restricted stock units, in general, no taxable income is realized upon the grant of a performance stock unit award. The participant will generally include in ordinary income the fair market value of the award of stock at the time shares of stock are delivered to the participant or at the time the performance stock unit vests. We generally will be entitled to a tax deduction at the time and in the amount that the participant recognizes ordinary income. Performance stock units usually vest upon the achievement of metrics established by the Board.

#### **Performance Shares**

The participant will not realize income when a performance share is granted, but will realize ordinary income when shares are transferred to him or her. The amount of such income will be equal to the fair market value of such transferred shares on the date of transfer. We will be entitled to a deduction for federal income tax purposes at the same time and in the same amount as the participant is considered to have realized ordinary income as a result of the transfer of shares.

#### Section 162(m) Limit

The plan is intended to enable us to provide certain forms of performance-based compensation to executive officers that will meet the requirements for tax deductibility under Section 162(m) of the Code. Section 162(m) provides that, subject to certain exceptions, we may not deduct compensation paid to any one of certain executive officers in excess of \$1 million in any one year. Section 162(m) excludes certain performance-based compensation from the \$1 million limitation.

#### **ERISA Information**

The plan is not subject to any of the provisions of the Employee Retirement Income Security Act of 1974, as amended.

66

#### ANNEX A

# IMMERSION CORPORATION

# 2011 EQUITY INCENTIVE PLAN

(As Amended April 7, 2014)

1. **PURPOSE**. The purpose of this Plan is to provide incentives to attract, retain and motivate eligible persons whose present and potential contributions are important to the success of the Company, and any Parents and Subsidiaries that exist now or in the future, by offering them an opportunity to participate in the Company s future performance through the grant of Awards. Capitalized terms not defined elsewhere in the text are defined in Section 28.

#### 2. SHARES SUBJECT TO THE PLAN.

- 2.1 Number of Shares Available. Subject to Sections 2.5 and 21 and any other applicable provisions hereof, the total number of Shares reserved and available for grant and issuance pursuant to this Plan as of the date of adoption of the Plan by the Board, is 3,700,000 Shares plus (i) any reserved shares not issued or subject to outstanding grants under the Company s 2007 Equity Incentive Plan (the *Prior 2007 Plan*) on the Effective Date (as defined below) up to a maximum of 400,000 Shares, (ii) any reserved shares not issued or subject to outstanding grants under the Company s 2008 Employment Inducement Award Plan (the *Prior 2008 Plan*) on the Effective Date up to a maximum of 2,300,000 Shares, (iii) shares that are subject to stock options or other awards granted under the Prior 2007 Plan or the Prior 2008 Plan that cease to be subject to stock options or other awards after the Effective Date for any reason after the exercise of an option or SAR; (iv) shares issued under the Prior 2007 Plan or the Prior 2008 Plan before or after the Effective Date that, after the Effective Date are forfeited or repurchased at the original issue price; and (v) are subject to Awards granted under the Prior 2007 Plan or the Prior 2008 Plan that otherwise terminate without Shares being issued. Any Award shall reduce the number of Shares available for issuance under this Plan at the rate of one (1) for one (1) if such Shares were subject to an Option or SAR and at the rate of one and three quarters (1.75) for one (1) if subject to an Award other than an Option or SAR.
- 2.2 Lapsed, Returned Awards. Shares subject to Awards, and Shares issued under the Plan under any Award, will again be available for grant and issuance in connection with subsequent Awards under this Plan to the extent such Shares: (a) are subject to issuance upon exercise of an Option or SAR granted under this Plan but which cease to be subject to the Option or SAR for any reason other than exercise of the Option or SAR; (b) are subject to Awards granted under this Plan that are forfeited or are repurchased by the Company at the original issue price; (c) are subject to Awards granted under this Plan that otherwise terminate without such Shares being issued; or (d) are surrendered pursuant to an Exchange Program. The following Shares may not again be made available for future grant and issuance as Awards under the Plan: (i) Shares that are withheld to pay the exercise or purchase price of an Award or to satisfy any tax withholding obligations in connection with an Option or SAR, (ii) Shares not issued or delivered as a result of the net settlement of an outstanding Option or SAR or (iii) shares of the Company s Common Stock repurchased on the open market with the proceeds of an Option exercise price. To the extent that a Performance Award in the form of a Performance Unit has been made, such Award will not reduce the number of Shares available for issuance under the Plan. To the extent that any Award is forfeited, repurchased or terminates without Shares being issued, Shares may again be available for issuance under this Plan at the rate of one (1) for one (1) if such shares were subject to an Option or SAR and at the rate of one and three quarters (1.75) for one (1) if subject to an Award other than an Option or SAR.

2.3 <u>Minimum Share Reserve</u>. At all times the Company shall reserve and keep available a sufficient number of Shares as shall be required to satisfy the requirements of all outstanding Awards granted under this Plan.

A-1

- 2.4 <u>Limitations</u>. No more than 20,000,000 Shares shall be issued pursuant to the exercise of ISOs.
- Adjustment of Shares. If the number of outstanding Shares is changed by an extraordinary cash dividend, stock dividend, recapitalization, stock split, reverse stock split, subdivision, combination, reclassification or similar change in the capital structure of the Company, without consideration, then (a) the number of Shares reserved for issuance and future grant under the Plan set forth in Sections 2.1 or 2.2, (b) the Exercise Prices of and number of Shares subject to outstanding Options and SARs, (c) the number of Shares subject to other outstanding Awards, (d) the maximum number of shares that may be issued as ISOs set forth in Section 2.4, (e) the maximum number of Shares that may be issued to an individual or to a new Employee in any one calendar year set forth in Section 3 and (f) the number of Shares that are granted as Awards to Non-Employee Directors as set forth in Section 12, shall be proportionately adjusted, subject to any required action by the Board or the stockholders of the Company and in compliance with applicable securities laws; provided that fractions of a Share will not be issued.
- **ELIGIBILITY**. ISOs may be granted only to Employees. All other Awards may be granted to Employees, Consultants, Directors and Non-Employee Directors of the Company or any Parent or Subsidiary of the Company; provided such Consultants, Directors and Non-Employee Directors render bona fide services not in connection with the offer and sale of securities in a capital-raising transaction. No Participant will be eligible to receive an Award for more than one million (1,000,000) Shares in any calendar year under this Plan except that new Employees of the Company or a Parent or Subsidiary of the Company (including new Employees who are also officers and directors of the Company or any Parent or Subsidiary of the Company) are eligible to receive an Award for up to a maximum of two million (2,000,000) Shares in the calendar year in which they commence their employment.

# 4. **ADMINISTRATION**.

- 4.1 <u>Committee Composition; Authority.</u> This Plan will be administered by the Committee or by the Board acting as the Committee. Subject to the general purposes, terms and conditions of this Plan, and to the direction of the Board, the Committee will have full power to implement and carry out this Plan, except, however, the Board shall establish the terms for the grant of an Award to Non-Employee Directors. The Committee will have the authority to:
- (a) construe and interpret this Plan, any Award Agreement and any other agreement or document executed pursuant to this Plan;
- (b) prescribe, amend and rescind rules and regulations relating to this Plan or any Award;
- (c) select persons to receive Awards;
- (d) determine the form and terms and conditions, not inconsistent with the terms of the Plan, of any Award granted hereunder. Such terms and conditions include, but are not limited to, the exercise price, the time or times when Awards may vest and be exercised (which may be based on performance criteria), any vesting acceleration or waiver of forfeiture restrictions, the method to satisfy tax withholding obligations or any other tax liability and any restriction or limitation regarding any Award or the Shares relating thereto, based in each case on such factors as the Committee will determine;
- (e) determine the number of Shares or other consideration subject to Awards;
- (f) determine the Fair Market Value in good faith, if necessary;

(g) determine whether Awards will be granted singly, in combination with, in tandem with, in replacement of, or as alternatives to, other Awards under this Plan or any other incentive or compensation plan of the Company or any Parent or Subsidiary of the Company;

A-2

- (h) grant waivers of Plan or Award conditions;
- (i) determine the vesting, exercisability and payment of Awards;
- (j) correct any defect, supply any omission or reconcile any inconsistency in this Plan, any Award or any Award Agreement;
- (k) determine whether an Award has been earned;
- (1) subject to Section 18, determine the terms and conditions of any, and to institute any Exchange Program;
- (m) reduce or waive any criteria with respect to Performance Factors;
- (n) adjust Performance Factors to take into account changes in law and accounting or tax rules as the Committee deems necessary or appropriate to reflect the impact of extraordinary or unusual items, events or circumstances to avoid windfalls or hardships provided that such adjustments are consistent with the regulations promulgated under Section 162(m) of the Code with respect to persons whose compensation is subject to Section 162(m) of the Code;
- (o) adopt rules and/or procedures (including the adoption of any subplan under this Plan and country addenda to Award Agreements) relating to the operation and administration of the Plan to accommodate grants to Participants residing outside of the United States;
- (p) delegate any of the foregoing to a subcommittee consisting of one or more executive officers pursuant to a specific delegation as permitted by applicable law, including Section 157(c) of the Delaware General Corporation Law; and
- (q) make all other determinations necessary or advisable for the administration of this Plan.
- 4.2 <u>Committee Interpretation and Discretion</u>. Any determination made by the Committee with respect to any Award shall be made in its sole discretion at the time of grant of the Award or, unless in contravention of any express term of the Plan or Award, at any later time, and such determination shall be final and binding on the Company and all persons having an interest in any Award under the Plan. Any dispute regarding the interpretation of the Plan or any Award Agreement shall be submitted by the Participant or Company to the Committee for review. The resolution of such a dispute by the Committee shall be final and binding on the Company and the Participant. The Committee may delegate to one or more executive officers the authority to review and resolve disputes with respect to Awards held by Participants who are not Insiders, and such resolution shall be final and binding on the Company and the Participant.
- 4.3 Section 162(m) of the Code and Section 16 of the Exchange Act. When necessary or desirable for an Award to qualify as performance-based compensation under Section 162(m) of the Code the Committee shall include at least two persons who are outside directors (as defined under Section 162(m) of the Code) and at least two (or a majority if more than two then serve on the Committee) such outside directors shall approve the grant of such Award and timely determine (as applicable) the Performance Period and any Performance Factors upon which vesting or settlement of any portion of such Award is to be subject. When required by Section 162(m) of the Code, prior to settlement of any such Award at least two (or a majority if more than two then serve on the Committee) such outside directors then serving on the Committee shall determine and certify in writing the extent to which such Performance Factors have been timely achieved and the extent to which the Shares subject to such Award have thereby been earned. Awards granted to Participants who are subject to Section 16 of the Exchange Act must be approved by two or more non-employee directors (as defined in the regulations promulgated under Section 16 of the Exchange Act). With

respect to Participants

A-3

whose compensation is subject to Section 162(m) of the Code, and provided that such adjustments are consistent with the regulations promulgated under Section 162(m) of the Code, the Committee may adjust the performance goals to account for changes in law and accounting and to make such adjustments as the Committee deems necessary or appropriate to reflect the impact of extraordinary or unusual items, events or circumstances to avoid windfalls or hardships, including without limitation (i) restructurings, discontinued operations, extraordinary items, and other unusual or non-recurring charges, (ii) an event either not directly related to the operations of the Company or not within the reasonable control of the Company s management, or (iii) a change in accounting standards required by generally accepted accounting principles.

- 4.4 <u>Documentation</u>. The Award Agreement for a given Award, the Plan and any other documents may be delivered to, and accepted by, a Participant or any other person in any manner (including electronic distribution or posting) that meets applicable legal requirements.
- 4.5 Foreign Award Recipients. Notwithstanding any provision of the Plan to the contrary, in order to comply with the laws in other countries in which the Company and any Subsidiary operate or have employees or other individuals eligible for Awards, the Committee, in its sole discretion, shall have the power and authority to: (a) determine which Subsidiary shall be covered by the Plan; (b) determine which individuals outside the United States are eligible to participate in the Plan; (c) modify the terms and conditions of any Award granted to individuals outside the United States; (d) establish subplans and addenda to Award Agreements and modify exercise procedures and other terms and procedures, to the extent the Committee determines such actions to be necessary or advisable (and such subplans and/or modifications shall be attached to this Plan as appendices and any addenda to the Award Agreements); provided, however, that no such subplans, addenda to Award Agreements and/or modifications shall increase the share limitations contained in Section 2.1 hereof; and (e) take any action, before or after an Award is made, that the Committee determines to be necessary or advisable to obtain approval or comply with any local governmental regulatory exemptions or approvals. Notwithstanding the foregoing, the Committee may not take any actions hereunder, and no Awards shall be granted, that would violate the Exchange Act or any other applicable United States securities law, the Code, or any other applicable United States governing statute or law.
- **5. OPTIONS**. The Committee may grant Options to Participants and will determine whether such Options will be Incentive Stock Options within the meaning of the Code ( *ISOs* ) or Nonqualified Stock Options ( *NQSOs* ), the number of Shares subject to the Option, the Exercise Price of the Option, the period during which the Option may vest and be exercised, and all other terms and conditions of the Option, subject to the following:
- 5.1 Option Grant. Each Option granted under this Plan will identify the Option as an ISO or an NQSO. An Option may be, but need not be, awarded upon satisfaction of such Performance Factors during any Performance Period as are set out in advance in the Participant s individual Award Agreement. If the Option is being earned upon the satisfaction of Performance Factors, then the Committee will: (x) determine the nature, length and starting date of any Performance Period for each Option; and (y) select from among the Performance Factors to be used to measure the performance, if any. Performance Periods may overlap and Participants may participate simultaneously with respect to Options that are subject to different performance goals and other criteria.
- 5.2 <u>Date of Grant</u>. The date of grant of an Option will be the date on which the Committee makes the determination to grant such Option, or a specified future date. The Award Agreement and a copy of this Plan will be delivered to the Participant within a reasonable time after the granting of the Option.
- 5.3 <u>Exercise Period</u>. Options may be vested and exercisable within the times or upon the conditions as set forth in the Award Agreement governing such Option; <u>provided</u>, <u>however</u>, that no Option will be exercisable after the expiration of seven (7) years from the date the Option is granted; and <u>provided further</u> that no ISO granted to a person

who, at the time the ISO is granted, directly or by attribution owns more than ten

A-4

percent (10%) of the total combined voting power of all classes of stock of the Company or of any Parent or Subsidiary of the Company ( *Ten Percent Stockholder* ) will be exercisable after the expiration of five (5) years from the date the ISO is granted. The Committee also may provide for Options to become exercisable at one time or from time to time, periodically or otherwise, in such number of Shares or percentage of Shares as the Committee determines.

- 5.4 Exercise Price. The Exercise Price of an Option will be determined by the Committee when the Option is granted; provided that: (i) the Exercise Price of an Option will be not less than one hundred percent (100%) of the Fair Market Value of the Shares on the date of grant and (ii) the Exercise Price of any ISO granted to a Ten Percent Stockholder will not be less than one hundred ten percent (110%) of the Fair Market Value of the Shares on the date of grant. Payment for the Shares purchased may be made in accordance with Section 11 and the Award Agreement and in accordance with any procedures established by the Company.
- 5.5 Method of Exercise. Any Option granted hereunder will be vested and exercisable according to the terms of the Plan and at such times and under such conditions as determined by the Committee and set forth in the Award Agreement. An Option may not be exercised for a fraction of a Share. An Option will be deemed exercised when the Company receives: (i) notice of exercise (in such form as the Committee may specify from time to time) from the person entitled to exercise the Option (and/or via electronic execution through the authorized third party administrator), and (ii) full payment for the Shares with respect to which the Option is exercised (together with applicable withholding taxes). Full payment may consist of any consideration and method of payment authorized by the Committee and permitted by the Award Agreement and the Plan. Shares issued upon exercise of an Option will be issued in the name of the Participant. Until the Shares are issued (as evidenced by the appropriate entry on the books of the Company or of a duly authorized transfer agent of the Company), no right to vote or receive dividends or any other rights as a stockholder will exist with respect to the Shares, notwithstanding the exercise of the Option. The Company will issue (or cause to be issued) such Shares promptly after the Option is exercised. No adjustment will be made for a dividend or other right for which the record date is prior to the date the Shares are issued, except as provided in Section 2.5 of the Plan. Exercising an Option in any manner will decrease the number of Shares thereafter available, both for purposes of the Plan and for sale under the Option, by the number of Shares as to which the Option is exercised.
- 5.6 <u>Termination</u>. The exercise of an Option will be subject to the following (except as may be otherwise provided in an Award Agreement):
- (a) If the Participant is Terminated for any reason except for Cause or the Participant s death or Disability, then the Participant may exercise such Participant s Options only to the extent that such Options would have been exercisable by the Participant on the Termination Date no later than three (3) months after the Termination Date (or such shorter time period or longer time period not exceeding five (5) years as may be determined by the Committee, with any exercise beyond three (3) months after the Termination Date deemed to be the exercise of an NQSO), but in any event no later than the expiration date of the Options.
- (b) If the Participant is Terminated because of the Participant s death (or the Participant dies within three (3) months after a Termination other than for Cause or because of the Participant s Disability), then the Participant s Options may be exercised only to the extent that such Options would have been exercisable by the Participant on the Termination Date and must be exercised by the Participant s legal representative, or authorized assignee, no later than twelve (12) months after the Termination Date (or such shorter time period not less than six (6) months or longer time period not exceeding five (5) years as may be determined by the Committee, but in any event no later than the expiration date of the Options.

(c) If the Participant is Terminated because of the Participant s Disability, then the Participant s Options may be exercised only to the extent that such Options would have been exercisable by the Participant on the Termination Date and must be exercised by the Participant (or the Participant s legal representative or authorized assignee) no later than twelve (12) months after the Termination Date (with any

A-5

exercise beyond (a) three (3) months after the Termination Date when the Termination is for a Disability that <u>is not</u> a permanent and total disability—as defined in Section 22(e)(3) of the Code, or (b) twelve (12) months after the Termination Date when the Termination is for a Disability that <u>is</u> a permanent and total disability—as defined in Section 22(e)(3) of the Code, deemed to be exercise of an NQSO), but in any event no later than the expiration date of the Options.

- (d) If the Participant is terminated for Cause, then Participant s Options shall expire on such Participant s Termination Date, or at such later time and on such conditions as are determined by the Committee, but in any no event later than the expiration date of the Options.
- 5.7 <u>Limitations on Exercise</u>. The Committee may specify a minimum number of Shares that may be purchased on any exercise of an Option, provided that such minimum number will not prevent any Participant from exercising the Option for the full number of Shares for which it is then exercisable.
- Limitations on ISOs. With respect to Awards granted as ISOs, to the extent that the aggregate Fair Market Value of the Shares with respect to which such ISOs are exercisable for the first time by the Participant during any calendar year (under all plans of the Company and any Parent or Subsidiary) exceeds one hundred thousand dollars (\$100,000), such Options will be treated as NQSOs. For purposes of this Section 5.8, ISOs will be taken into account in the order in which they were granted. The Fair Market Value of the Shares will be determined as of the time the Option with respect to such Shares is granted. In the event that the Code or the regulations promulgated thereunder are amended after the Effective Date to provide for a different limit on the Fair Market Value of Shares permitted to be subject to ISOs, such different limit will be automatically incorporated herein and will apply to any Options granted after the effective date of such amendment.
- 5.9 <u>Modification, Extension or Renewal</u>. The Committee may modify, extend or renew outstanding Options and authorize the grant of new Options in substitution therefore, provided that any such action may not, without the written consent of a Participant, impair any of such Participant s rights under any Option previously granted. Subject to Section 18, the Committee may (a) reduce the Exercise Price of outstanding Options or (b) grant Options in substitution for cancelled options or other Awards authorized under the Plan. Any outstanding ISO that is modified, extended, renewed or otherwise altered will be treated in accordance with Section 424(h) of the Code.
- 5.10 <u>No Disqualification</u>. Notwithstanding any other provision in this Plan, no term of this Plan relating to ISOs will be interpreted, amended or altered, nor will any discretion or authority granted under this Plan be exercised, so as to disqualify this Plan under Section 422 of the Code or, without the consent of the Participant affected, to disqualify any ISO under Section 422 of the Code.

### 6. RESTRICTED STOCK AWARDS.

- 6.1 <u>Awards of Restricted Stock</u>. A Restricted Stock Award is an offer by the Company to sell to a Participant Shares that are subject to restrictions ( *Restricted Stock* ). The Committee will determine to whom an offer will be made, the number of Shares the Participant may purchase, the Purchase Price, the restrictions under which the Shares will be subject and all other terms and conditions of the Restricted Stock Award, subject to the Plan.
- 6.2 <u>Restricted Stock Purchase Agreement</u>. All purchases under a Restricted Stock Award will be evidenced by an Award Agreement. Except as may otherwise be provided in an Award Agreement, a Participant accepts a Restricted Stock Award by signing and delivering to the Company an Award Agreement with full payment of the Purchase Price, within thirty (30) days from the date the Award Agreement was delivered to the Participant. If the Participant does not accept such Award within thirty (30) days, then the offer of such Restricted Stock Award will terminate, unless the

Committee determines otherwise.

A-6

- 6.3 <u>Purchase Price</u>. The Purchase Price for a Restricted Stock Award will be determined by the Committee and may be less than Fair Market Value on the date the Restricted Stock Award is granted. Payment of the Purchase Price must be made in accordance with Section 11 of the Plan, and the Award Agreement and in accordance with any procedures established by the Company.
- Committee may impose or are required by law. These restrictions may be based on completion of a specified number of years of service with the Company or upon completion of Performance Factors, if any, during any Performance Period as set out in advance in the Participant s Award Agreement. Prior to the grant of a Restricted Stock Award, the Committee shall: (a) determine the nature, length and starting date of any Performance Period for the Restricted Stock Award; (b) select from among the Performance Factors to be used to measure performance goals, if any; and (c) determine the number of Shares that may be awarded to the Participant. Performance Periods may overlap and a Participant may participate simultaneously with respect to Restricted Stock Awards that are subject to different Performance Periods and having different performance goals and other criteria.
- 6.5 <u>Termination of Participant</u>. Except as may be set forth in the Participant s Award Agreement, vesting ceases on such Participant s Termination Date (unless determined otherwise by the Committee).

### 7. STOCK BONUS AWARDS.

- 7.1 <u>Awards of Stock Bonuses</u>. A Stock Bonus Award is an award to an eligible person of Shares for services to be rendered or for past services already rendered to the Company or any Parent or Subsidiary. All Stock Bonus Awards shall be made pursuant to an Award Agreement. No payment from the Participant will be required for Shares awarded pursuant to a Stock Bonus Award.
- Terms of Stock Bonus Awards. The Committee will determine the number of Shares to be awarded to the Participant under a Stock Bonus Award and any restrictions thereon. These restrictions may be based upon completion of a specified number of years of service with the Company or upon satisfaction of performance goals based on Performance Factors during any Performance Period as set out in advance in the Participant s Stock Bonus Agreement. Prior to the grant of any Stock Bonus Award the Committee shall: (a) determine the nature, length and starting date of any Performance Period for the Stock Bonus Award; (b) select from among the Performance Factors to be used to measure performance goals; and (c) determine the number of Shares that may be awarded to the Participant. Performance Periods may overlap and a Participant may participate simultaneously with respect to Stock Bonus Awards that are subject to different Performance Periods and different performance goals and other criteria.
- 7.3 <u>Form of Payment to Participant</u>. Payment may be made in the form of cash, whole Shares, or a combination thereof, based on the Fair Market Value of the Shares earned under a Stock Bonus Award on the date of payment, as determined in the sole discretion of the Committee.
- 7.4 <u>Termination of Participation</u>. Except as may be set forth in the Participant s Award Agreement, vesting ceases on such Participant s Termination Date (unless determined otherwise by the Committee).

### 8. STOCK APPRECIATION RIGHTS.

8.1 <u>Awards of SARs</u>. A Stock Appreciation Right ( *SAR* ) is an award to a Participant that may be settled in cash, or Shares (which may consist of Restricted Stock), having a value equal to (a) the difference between the Fair Market Value on the date of exercise over the Exercise Price multiplied by (b) the number of Shares with respect to which the SAR is being settled (subject to any maximum number of Shares that may be issuable as specified in an Award

Agreement). All SARs shall be made pursuant to an Award Agreement.

A-7

- 8.2 Terms of SARs. The Committee will determine the terms of each SAR including, without limitation: (a) the number of Shares subject to the SAR; (b) the Exercise Price and the time or times during which the SAR may be settled; (c) the consideration to be distributed on settlement of the SAR; and (d) the effect of the Participant s Termination on each SAR. The Exercise Price of the SAR will be determined by the Committee when the SAR is granted, and may not be less than Fair Market Value. A SAR may be awarded upon satisfaction of Performance Factors, if any, during any Performance Period as are set out in advance in the Participant s individual Award Agreement. If the SAR is being earned upon the satisfaction of Performance Factors, then the Committee will: (x) determine the nature, length and starting date of any Performance Period for each SAR; and (y) select from among the Performance Factors to be used to measure the performance, if any. Performance Periods may overlap and Participants may participate simultaneously with respect to SARs that are subject to different Performance Factors and other criteria.
- 8.3 Exercise Period and Expiration Date. A SAR will be exercisable within the times or upon the occurrence of events determined by the Committee and set forth in the Award Agreement governing such SAR. The SAR Agreement shall set forth the expiration date; provided that no SAR will be exercisable after the expiration of seven (7) years from the date the SAR is granted. The Committee may also provide for SARs to become exercisable at one time or from time to time, periodically or otherwise (including, without limitation, upon the attainment during a Performance Period of performance goals based on Performance Factors), in such number of Shares or percentage of the Shares subject to the SAR as the Committee determines. Except as may be set forth in the Participant s Award Agreement, vesting ceases on such Participant s Termination Date (unless determined otherwise by the Committee). Notwithstanding the foregoing, the rules of Section 5.6 also will apply to SARs.
- 8.4 <u>Form of Settlement</u>. Upon exercise of a SAR, a Participant will be entitled to receive payment from the Company in an amount determined by multiplying (i) the difference between the Fair Market Value of a Share on the date of exercise over the Exercise Price; times (ii) the number of Shares with respect to which the SAR is exercised. At the discretion of the Committee, the payment from the Company for the SAR exercise may be in cash, in Shares of equivalent value, or in some combination thereof. The portion of a SAR being settled may be paid currently or on a deferred basis with such interest or dividend equivalent, if any, as the Committee determines, provided that the terms of the SAR and any deferral satisfy the requirements of Section 409A of the Code.
- 8.5 <u>Termination of Participation</u>. Except as may be set forth in the Participant s Award Agreement, vesting ceases on such Participant s Termination Date (unless determined otherwise by the Committee).

## 9. RESTRICTED STOCK UNITS.

- 9.1 <u>Awards of Restricted Stock Units</u>. A Restricted Stock Unit ( *RSU* ) is an award to a Participant covering a number of Shares that may be settled in cash, or by issuance of those Shares (which may consist of Restricted Stock). All RSUs shall be made pursuant to an Award Agreement.
- 9.2 <u>Terms of RSUs</u>. The Committee will determine the terms of an RSU including, without limitation: (a) the number of Shares subject to the RSU; (b) the time or times during which the RSU may be settled; and (c) the consideration to be distributed on settlement, and the effect of the Participant s Termination on each RSU. An RSU may be awarded upon satisfaction of such performance goals based on Performance Factors during any Performance Period as are set out in advance in the Participant s Award Agreement. If the RSU is being earned upon satisfaction of Performance Factors, then the Committee will: (x) determine the nature, length and starting date of any Performance Period for the RSU; (y) select from among the Performance Factors to be used to measure the performance, if any; and (z) determine the number of Shares deemed subject to the RSU. Performance Periods may overlap and participants may participate simultaneously with respect to RSUs that are subject to different Performance Periods and

different performance goals and other criteria.

A-8

- 9.3 <u>Form and Timing of Settlement</u>. Payment of earned RSUs shall be made as soon as practicable after the date(s) determined by the Committee and set forth in the Award Agreement. The Committee, in its sole discretion, may settle earned RSUs in cash, Shares, or a combination of both. The Committee may also permit a Participant to defer payment under a RSU to a date or dates after the RSU is earned provided that the terms of the RSU and any deferral satisfy the requirements of Section 409A of the Code.
- 9.4 <u>Termination of Participant</u>. Except as may be set forth in the Participant s Award Agreement, vesting ceases on such Participant s Termination Date (unless determined otherwise by the Committee).

### 10. PERFORMANCE AWARDS.

- 10.1 <u>Performance Awards</u>. Performance Awards may be granted in the form of either Performance Shares or Performance Units. Each Award Agreement evidencing a Performance Award shall specify the number of Performance Shares or Performance Units subject thereto, the Performance Award Formula, the Performance Goal(s) and Performance Period applicable to the Award, and the other terms, conditions and restrictions of the Award.
- Terms of Performance Awards. The Committee will determine the terms of a Performance Award including, without limitation: (a) the number of Shares subject to the Performance Award; (b) the time or times during which the Performance Award may be settled; and (c) the consideration to be distributed on settlement, and the effect of the Participant s Termination on each Performance Award. A Performance Award may be awarded upon satisfaction of such performance goals based on Performance Factors during any Performance Period as are set out in advance in the Participant s Award Agreement. If the Performance Award is being earned upon satisfaction of Performance Factors, then the Committee will: (x) determine the nature, length and starting date of any Performance Period for the Performance Award; (y) select from among the Performance Factors to be used to measure the performance, if any; and (z) determine the number of Shares deemed subject to the Performance Award. Performance Periods may overlap and participants may participate simultaneously with respect to Performance Awards that are subject to different Performance Periods and different performance goals and other criteria. No Participant will be eligible to receive more than \$1,000,000 in Performance Units in any calendar year.
- 10.3 <u>Form and Timing of Settlement</u>. Payment of earned Performance Awards shall be made as soon as practicable after the date(s) determined by the Committee and set forth in the Award Agreement. The Committee, in its sole discretion, may settle earned Performance Awards in cash, Shares, or a combination of both. The Committee may also permit a Participant to defer payment under a Performance Award to a date or dates after the Performance Award is earned provided that the terms of the Performance Award and any deferral satisfy the requirements of Section 409A of the Code.
- 10.4 <u>Termination of Participant</u>. Except as may be set forth in the Participant s Award Agreement, vesting ceases on such Participant s Termination Date (unless determined otherwise by the Committee).

### 11. PAYMENT FOR SHARE PURCHASES.

Payment from a Participant for Shares purchased pursuant to this Plan may be made in cash or by check or, where expressly approved for the Participant by the Committee and where permitted by law (and to the extent not otherwise set forth in the applicable Award Agreement):

(a) by cancellation of indebtedness of the Company to the Participant;

(b) by surrender of shares of the Company held by the Participant that have a Fair Market Value on the date of surrender equal to the aggregate exercise price of the Shares as to which said Award will be exercised or settled;

A-9

- (c) by waiver of compensation due or accrued to the Participant for services rendered or to be rendered to the Company or a Parent or Subsidiary of the Company;
- (d) by consideration received by the Company pursuant to a broker-assisted or other form of cashless exercise program implemented by the Company in connection with the Plan;
- (e) by any combination of the foregoing; or
- (f) by any other method of payment as is permitted by applicable law.

### 12. GRANTS TO NON-EMPLOYEE DIRECTORS.

- 12.1 <u>Types of Awards</u>. Non-Employee Directors are eligible to receive any type of Award offered under this Plan except ISOs. Awards pursuant to this Section 12 may be automatically made pursuant to policy adopted by the Board, or made from time to time as determined in the discretion of the Board. The aggregate number of Shares subject to Awards granted to a Non-Employee Director pursuant to this Section 12 in any calendar year shall not exceed 1,000,000.
- 12.2 <u>Eligibility</u>. Awards pursuant to this Section 12 shall be granted only to Non-Employee Directors. A Non-Employee Director who is elected or re-elected as a member of the Board will be eligible to receive an Award under this Section 12.
- 12.3 <u>Vesting. Exercisability and Settlement</u>. Except as set forth in Section 21, Awards shall vest, become exercisable and be settled as determined by the Board. With respect to Options and SARs, the exercise price granted to Non-Employee Directors shall not be less than the Fair Market Value of the Shares at the time that such Option or SAR is granted.
- 12.4 <u>Election to receive Awards in Lieu of Cash</u>. A Non-Employee Director may elect to receive his or her annual retainer payments and/or meeting fees from the Company in the form of cash or Awards or a combination thereof, as determined by the Committee. Such Awards shall be issued under the Plan. An election under this Section 12.4 shall be filed with the Company on the form prescribed by the Company.

### 13. WITHHOLDING TAXES.

- Withholding Generally. Whenever Shares are to be issued in satisfaction of Awards granted under this Plan, the Company may require the Participant to remit to the Company an amount sufficient to satisfy applicable federal, state, local and international withholding tax requirements related to the Participant s participation in the Plan and legally applicable to the Participant prior to the delivery of Shares pursuant to exercise or settlement of any Award. Whenever payments in satisfaction of Awards granted under this Plan are to be made in cash, such payment will be net of an amount sufficient to satisfy applicable federal, state, local and international withholding tax requirements.
- 13.2 <u>Stock Withholding</u>. The Committee, in its sole discretion and pursuant to such procedures as it may specify from time to time, may require or permit a Participant to satisfy such tax withholding obligation, in whole or in part by (without limitation) (i) paying cash, (ii) electing to have the Company withhold otherwise deliverable cash or Shares having a Fair Market Value equal to the minimum statutory amount required to be withheld, (iii) delivering to the Company already-owned Shares having a Fair Market Value equal to the minimum amount required to be withheld, or (iv) withholding from proceeds of the sale of otherwise deliverable Shares acquired pursuant to an Award either through a voluntary sale or through a mandatory sale arranged by the Company. The Fair Market Value of the Shares

to be withheld or delivered will be determined as of the date that the taxes are required to be withheld.

A-10

### 14. TRANSFERABILITY.

- 14.1 <u>Transfer Generally</u>. Unless determined otherwise by the Committee, an Award may not be sold, pledged, assigned, hypothecated, transferred, or disposed of in any manner other than by will or by the laws of descent or distribution. If the Committee makes an Award transferable, including, without limitation, by instrument to an inter vivos or testamentary trust in which the Awards are to be passed to beneficiaries upon the death of the trustor (settlor) or by gift to a Permitted Transferee, such Award will contain such additional terms and conditions as the Administrator deems appropriate.
- Award Transfer Program. Notwithstanding any contrary provision of the Plan, the Committee shall have all discretion and authority to determine and implement the terms and conditions of any Award Transfer Program instituted pursuant to this Section 14.2 and shall have the authority to amend the terms of any Award participating, or otherwise eligible to participate in, the award transfer program, including (but not limited to) the authority to (i) amend (including to extend) the expiration date, post-termination exercise period and/or forfeiture conditions of any such Award, (ii) amend or remove any provisions of the Award relating to the Award holder s continued service to the Company, (iii) amend the permissible payment methods with respect to the exercise or purchase of any such Award, (iv) amend the adjustments to be implemented in the event of changes in the capitalization and other similar events with respect to such Award, and (v) make such other changes to the terms of such Award as the Committee deems necessary or appropriate in its sole discretion. Notwithstanding anything to the contrary in the Plan, in no event will the Committee have the right to determine and implement the terms and conditions of any Award Transfer Program without stockholder approval.

### 15. PRIVILEGES OF STOCK OWNERSHIP; RESTRICTIONS ON SHARES.

- Voting and Dividends. No Participant will have any of the rights of a stockholder with respect to any Shares 15.1 until the Shares are issued to the Participant. After Shares are issued to the Participant, the Participant will be a stockholder and have all the rights of a stockholder with respect to such Shares, including the right to vote and receive all dividends or other distributions made or paid with respect to such Shares; provided, that if such Shares are Restricted Stock, then any new, additional or different securities the Participant may become entitled to receive with respect to such Shares by virtue of a stock dividend, stock split or any other change in the corporate or capital structure of the Company will be subject to the same restrictions as the Restricted Stock; provided, further, that the Participant will have no right to retain such stock dividends or stock distributions with respect to Shares that are repurchased at the Participant s Purchase Price or Exercise Price, as the case may be, pursuant to Section 15.2. However, the Committee, in its discretion, may provide in the Award Agreement evidencing any Award that the Participant shall be entitled to Dividend Equivalent Rights with respect to the payment of cash dividends on Shares during the period beginning on the date the Award is granted and ending, with respect to each share subject to the Award, on the earlier of the date on which the Award is exercised or settled or the date on which they are forfeited. Such Dividend Equivalent Rights, if any, shall be credited to the Participant in the form of additional whole Shares as of the date of payment of such cash dividends on Shares.
- Restrictions on Shares. At the discretion of the Committee, the Company may reserve to itself and/or its assignee(s) a right to repurchase (a *Right of Repurchase*) a portion of any or all Unvested Shares held by a Participant following such Participant s Termination at any time within ninety (90) days after the later of the Participant s Termination Date and the date the Participant purchases Shares under this Plan, for cash and/or cancellation of purchase money indebtedness, at the Participant s Purchase Price or Exercise Price, as the case may be.
- **16. CERTIFICATES**. All Shares or other securities (whether or not certificated) delivered under this Plan will be subject to such stock transfer orders, legends and other restrictions as the Committee may deem necessary or

advisable, including restrictions under any applicable federal, state or foreign securities law, or any rules, regulations and other requirements of the SEC or any stock exchange or automated quotation system upon which the Shares may be listed or quoted and any foreign exchange controls or restrictions.

A-11

- 17. ESCROW; PLEDGE OF SHARES. To enforce any restrictions on a Participant s Shares, the Committee may require the Participant to deposit all certificates representing Shares, together with stock powers or other instruments of transfer approved by the Committee, appropriately endorsed in blank, with the Company or an agent designated by the Company to hold in escrow until such restrictions have lapsed or terminated, and the Committee may cause a legend or legends referencing such restrictions to be placed on the certificates. Any Participant who is permitted to execute a promissory note as partial or full consideration for the purchase of Shares under this Plan will be required to pledge and deposit with the Company all or part of the Shares so purchased as collateral to secure the payment of the Participant s obligation to the Company under the promissory note; provided, however, that the Committee may require or accept other or additional forms of collateral to secure the payment of such obligation and, in any event, the Company will have full recourse against the Participant under the promissory note notwithstanding any pledge of the Participant s Shares or other collateral. In connection with any pledge of the Shares, the Participant will be required to execute and deliver a written pledge agreement in such form as the Committee will from time to time approve. The Shares purchased with the promissory note may be released from the pledge on a pro rata basis as the promissory note is paid.
- **EXCHANGE AND BUYOUT OF AWARDS**. The repricing of Options or SARs is not permitted without prior stockholder approval. Repricing is defined as the terms of outstanding awards may not be amended to reduce the exercise price of outstanding Options or SARs or cancel, substitute, buyout or exchange outstanding Options or SARs in exchange for cash, other Awards or Options or SARs with an exercise price that is less than the exercise price of the original Options or SARs. The Committee may, at any time or from time to time authorize the Company, in the case of an Option or SAR exchange with stockholder approval, and with the consent of the respective Participants (unless not required pursuant to Section 5.9 of the Plan), to pay cash or issue new Awards in exchange for the surrender and cancellation of any, or all, outstanding Awards.
- 19. SECURITIES LAW AND OTHER REGULATORY COMPLIANCE. An Award will not be effective unless such Award is in compliance with all applicable U.S. and foreign federal and state securities laws, rules and regulations of any governmental body, and the requirements of any stock exchange or automated quotation system upon which the Shares may then be listed or quoted, as they are in effect on the date of grant of the Award and also on the date of exercise or other issuance. Notwithstanding any other provision in this Plan, the Company will have no obligation to issue or deliver certificates for Shares under this Plan prior to: (a) obtaining any approvals from governmental agencies that the Company determines are necessary or advisable; and/or (b) completion of any registration or other qualification of such Shares under any state or federal or foreign law or ruling of any governmental body that the Company determines to be necessary or advisable. The Company will be under no obligation to register the Shares with the SEC or to effect compliance with the registration, qualification or listing requirements of foreign or state securities laws, stock exchange, exchange control or automated quotation system, and the Company will have no liability for any inability or failure to do so.
- **20. NO OBLIGATION TO EMPLOY**. Nothing in this Plan or any Award granted under this Plan will confer or be deemed to confer on any Participant any right to continue in the employ of, or to continue any other relationship with, the Company or any Parent or Subsidiary of the Company or limit in any way the right of the Company or any Parent or Subsidiary of the Company to terminate Participant s employment or other relationship at any time.

### 21. CORPORATE TRANSACTIONS.

21.1 <u>Assumption or Replacement of Awards by Successor</u>. In the event of a Corporate Transaction any or all outstanding Awards may be assumed or replaced by the successor corporation, which assumption or replacement shall be binding on all Participants. In the alternative, the successor corporation may substitute equivalent Awards or provide substantially similar consideration to Participants as was provided to stockholders (after taking into account

the existing provisions of the Awards). The successor corporation may also issue, in place of outstanding Shares of the Company held by the Participant, substantially similar shares or

A-12

other property subject to repurchase restrictions no less favorable to the Participant. In the event such successor or acquiring corporation (if any) refuses to assume, convert, replace or substitute Awards, as provided above, pursuant to a Corporate Transaction, then notwithstanding any other provision in this Plan to the contrary, unless otherwise determined by the Committee, such Awards shall terminate and cease to be outstanding effective as of the time of consummation of the Corporate Transaction. In such event, the Committee will notify the Participant in writing or electronically that such Award will be exercisable for a period of time determined by the Committee in its sole discretion, and such Award will terminate upon the expiration of such period. Awards need not be treated similarly in a Corporate Transaction.

- 21.2 <u>Assumption of Awards by the Company.</u> The Company, from time to time, also may substitute or assume outstanding awards granted by another company, whether in connection with an acquisition of such other company or otherwise, by either; (a) granting an Award under this Plan in substitution of such other company s award; or (b) assuming such award as if it had been granted under this Plan if the terms of such assumed award could be applied to an Award granted under this Plan. Such substitution or assumption will be permissible if the holder of the substituted or assumed award would have been eligible to be granted an Award under this Plan if the other company had applied the rules of this Plan to such grant. In the event the Company assumes an award granted by another company, the terms and conditions of such award will remain unchanged (except that the Purchase Price or the Exercise Price, as the case may be, and the number and nature of Shares issuable upon exercise or settlement of any such Award will be adjusted appropriately pursuant to Section 424(a) of the Code). In the event the Company elects to grant a new Option in substitution rather than assuming an existing option, such new Option may be granted with a similarly adjusted Exercise Price. Substitute Awards shall not reduce the number of Shares authorized for grant under the Plan or authorized for grant to a Participant in a calendar year.
- 21.3 <u>Non-Employee Directors Awards</u>. Notwithstanding any provision to the contrary herein, in the event of a Corporate Transaction, the vesting of all Awards granted to Non-Employee Directors shall accelerate and such Awards shall become exercisable (as applicable) in full prior to the consummation of such event at such times and on such conditions as the Committee determines.
- **22. ADOPTION AND STOCKHOLDER APPROVAL**. This Plan shall be submitted for the approval of the Company s stockholders, consistent with applicable laws, within twelve (12) months before or after the date this Plan is adopted by the Board.
- **TERM OF PLAN/GOVERNING LAW**. Unless earlier terminated as provided herein, this Plan will become effective on the Effective Date and will terminate ten (10) years from the date this Plan is adopted by the Board. This Plan and all Awards granted hereunder shall be governed by and construed in accordance with the laws of the State of Delaware, without regard to that state s conflict of law provisions.
- **24. AMENDMENT OR TERMINATION OF PLAN**. The Board may at any time terminate or amend this Plan in any respect, including, without limitation, amendment of any form of Award Agreement or instrument to be executed pursuant to this Plan; <u>provided</u>, <u>however</u>, that the Board will not, without the approval of the stockholders of the Company, amend this Plan in any manner that requires such stockholder approval; <u>provided further</u>, that a Participant s Award shall be governed by the version of this Plan then in effect at the time such Award was granted.
- **NONEXCLUSIVITY OF THE PLAN**. Neither the adoption of this Plan by the Board, the submission of this Plan to the stockholders of the Company for approval, nor any provision of this Plan will be construed as creating any limitations on the power of the Board to adopt such additional compensation arrangements as it may deem desirable, including, without limitation, the granting of stock awards and bonuses otherwise than under this Plan, and such arrangements may be either generally applicable or applicable only in specific cases.

A-13

- **26. INSIDER TRADING POLICY**. Each Participant who receives an Award shall comply with any policy adopted by the Company from time to time covering transactions in the Company s securities by Employees, officers and/or directors of the Company.
- 27. ALL AWARDS SUBJECT TO COMPANY CLAWBACK OR RECOUPMENT POLICY. All Awards shall be subject to clawback or recoupment pursuant to any compensation clawback or recoupment policy adopted by the Board or required by law during the term of Participant's employment or other service with the Company or its Parent or Subsidiary that is applicable to executive officers, employees, directors or other service providers of the Company or its Parent or Subsidiary, and in addition to any other remedies available under such policy and applicable law, may require the cancelation of outstanding Awards and the recoupment of any gains realized with respect to Awards.
- **28. DEFINITIONS.** As used in this Plan, and except as elsewhere defined herein, the following terms will have the following meanings:

**Award** means any award under the Plan, including any Option, Restricted Stock, Stock Bonus, Stock Appreciation Right, Restricted Stock Unit or award of Performance Shares.

**Award Agreement** means, with respect to each Award, the written or electronic agreement between the Company and the Participant setting forth the terms and conditions of the Award, including a country-specific addenda for non-U.S. Participants, which shall be in substantially a form (which need not be the same for each Participant) that the Committee (or in the case of non-Insider Participants, the Committee s delegate), has from time to time approved, and will comply with and be subject to the terms and conditions of this Plan.

Award Transfer Program means, any program instituted by the Committee that would permit Participants the opportunity to transfer for value any outstanding Awards to a financial institution or other person or entity approved by the Committee. A transfer for value shall not be deemed to occur under this Plan where an Award is transferred by a Participant for bona fide estate planning purposes to a trust or other testamentary vehicle approved by the Committee.

**Board** means the Board of Directors of the Company.

Cause means unless such term or an equivalent term is otherwise defined with respect to an Award by the Participant s Award Agreement or by a written contract of employment or service, any of the following: (i) the Participant s theft, dishonesty, willful misconduct, breach of fiduciary duty for personal profit, or falsification of any Company documents or records; (ii) the Participant s material failure to abide by a Company s code of conduct or other policies (including, without limitation, policies relating to confidentiality and reasonable workplace conduct); (iii) the Participant s unauthorized use, misappropriation, destruction or diversion of any tangible or intangible asset or corporate opportunity of a Company (including, without limitation, the Participant s improper use or disclosure of a Company s confidential or proprietary information); (iv) any intentional act by the Participant which has a material detrimental effect on a Company s reputation or business; (v) the Participant s repeated failure or inability to perform any reasonable assigned duties after written notice from a Company of, and a reasonable opportunity to cure, such failure or inability; (vi) any material breach by the Participant of any employment, service, non-disclosure, non-competition, non-solicitation or other similar agreement between the Participant and a Company, which breach is not cured pursuant to the terms of such agreement; or (vii) the Participant s conviction (including any plea of guilty or nolo contendere) of any criminal act involving fraud, dishonesty, misappropriation or moral turpitude, or which impairs the Participant s ability to perform his or her duties with a Company.

*Code* means the United States Internal Revenue Code of 1986, as amended, and the regulations promulgated thereunder.

*Committee* means the Compensation Committee of the Board or those persons to whom administration of the Plan, or part of the Plan, has been delegated as permitted by law.

A-14

**Common Stock** means the common stock of the Company.

Company means Immersion Corporation, or any successor corporation.

**Consultant** means any person, including an advisor or independent contractor, engaged by the Company or a Parent or Subsidiary to render services to such entity.

Corporate Transaction means the occurrence of any of the following events: (i) any person (as such term is used in Sections 13(d) and 14(d) of the Exchange Act) becomes the beneficial owner (as defined in Rule 13d-3 of the Exchange Act), directly or indirectly, of securities of the Company representing fifty percent (50%) or more of the total voting power represented by the Company s then-outstanding voting securities; (ii) the consummation of the sale or disposition by the Company of all or substantially all of the Company s assets; (iii) the consummation of a merger or consolidation of the Company with any other corporation, other than a merger or consolidation which would result in the voting securities of the Company outstanding immediately prior thereto continuing to represent (either by remaining outstanding or by being converted into voting securities of the surviving entity or its parent) at least fifty percent (50%) of the total voting power represented by the voting securities of the Company or such surviving entity or its parent outstanding immediately after such merger or consolidation or (iv) any other transaction which qualifies as a corporate transaction under Section 424(a) of the Code wherein the stockholders of the Company give up all of their equity interest in the Company (except for the acquisition, sale or transfer of all or substantially all of the outstanding shares of the Company). Notwithstanding the foregoing, to the extent that any amount constituting deferred compensation as defined in Section 409A of the Code) would become payable under this Plan by reason of a Change in Control, such amount shall become payable only if the event constituting a Change in Control would also constitute a change in ownership or effective control of the Company or a change in the ownership of a substantial portion of the assets of the Company (both as defined in Section 409A of the Code.

**Director** means a member of the Board.

**Disability** means in the case of incentive stock options, total and permanent disability as defined in Section 22(e)(3) of the Code and in the case of other Awards, that the Participant is unable to engage in any substantial gainful activity by reason of any medically determinable physical or mental impairment that can be expected to result in death or can be expected to last for a continuous period of not less than 12 months.

**Dividend Equivalent Right** means the right of a Participant, granted at the discretion of the Committee or as otherwise provided by the Plan, to receive a credit for the account of such Participant in an amount equal to the cash dividends paid on one Share for each Share represented by an Award held by such Participant.

*Effective Date* means the date the Plan is approved by stockholders of the Company, which shall be within twelve (12) months of the approval of the Plan by the Board.

*Employee* means any person, including Officers and Directors, providing services as an employee of the Company or any Parent or Subsidiary of the Company. Neither service as a Director nor payment of a director s fee by the Company will be sufficient to constitute employment by the Company.

**Exchange Act** means the United States Securities Exchange Act of 1934, as amended.

**Exchange Program** means a program approved by stockholders of the Company pursuant to which (a) outstanding Awards are surrendered, cancelled or exchanged for cash, the same type of Award or a different Award (or combination thereof) or (b) the exercise price of an outstanding Award is increased or reduced.

*Exercise Price* means, with respect to an Option, the price at which a holder may purchase the Shares issuable upon exercise of an Option and with respect to a SAR, the price at which the SAR is granted to the holder thereof.

A-15

Fair Market Value means, as of any date, the value of a share of the Company s Common Stock determined as follows:

- (a) if such Common Stock is publicly traded and is then listed on a national securities exchange, its closing price on the date of determination on the principal national securities exchange on which the Common Stock is listed or admitted to trading as reported in *The Wall Street Journal* or such other source as the Committee deems reliable;
- (b) if such Common Stock is publicly traded but is neither listed nor admitted to trading on a national securities exchange, the average of the closing bid and asked prices on the date of determination as reported in *The Wall Street Journal* or such other source as the Committee deems reliable; or
- (c) if none of the foregoing is applicable, by the Board or the Committee in good faith.

**Insider** means an officer or director of the Company or any other person whose transactions in the Company s Common Stock are subject to Section 16 of the Exchange Act.

Non-Employee Director means a Director who is not an Employee of the Company or any Parent or Subsidiary.

**Option** means an award of an option to purchase Shares pursuant to Section 5 or Section 12.

**Parent** means any corporation (other than the Company) in an unbroken chain of corporations ending with the Company if each of such corporations other than the Company owns stock possessing fifty percent (50%) or more of the total combined voting power of all classes of stock in one of the other corporations in such chain.

**Participant** means a person who holds an Award under this Plan.

**Performance Award** means a cash or stock award granted pursuant to Section 10 or Section 12 of the Plan.

**Performance Factors** means any of the factors selected by the Committee and specified in an Award Agreement, from among the following objective measures, either individually, alternatively or in any combination, applied to the Company as a whole or any business unit or Subsidiary, either individually, alternatively, or in any combination, on a GAAP or non-GAAP basis, and measured, to the extent applicable on an absolute basis or relative to a pre-established target, to determine whether the performance goals established by the Committee with respect to applicable Awards have been satisfied:

(ii) sales;(iii) expenses;(iv) operating income;

revenue;

(i)

(v)	gross margin;
(vi)	operating margin;
(vii)	earnings before any one or more of: stock-based compensation expense, interest, taxes, depreciation and amortization;
(viii)	pre-tax profit;

A-16

# **Table of Contents** (ix) net operating income; (x) net income; (xi) economic value added; free cash flow; (xii) (xiii) operating cash flow; (xiv) balance of cash, cash equivalents and marketable securities; stock price; (xv)(xvi) earnings per share; (xvii) return on stockholder equity; (xviii) return on capital; (xix) return on assets; (xx)return on investment; employee satisfaction; (xxi) employee retention; (xxii)

Table of Contents 167

(xxiii)

(xxiv)

market share;

customer satisfaction;

- (xxv) product development;
- (xxvi) research and development expenses;
- (xxvii) completion of an identified special project; and

(xxviii) completion of a joint venture or other corporate transaction.

Performance Factors shall be calculated with respect to the Company and each Subsidiary consolidated therewith for financial reporting purposes or such division or other business unit as may be selected by the Committee. For purposes of the Plan, the Performance Factors applicable to a Performance Award shall be calculated in accordance with generally accepted accounting principles, if applicable, but prior to the accrual or payment of any Performance Award for the same Performance Period and excluding the effect (whether positive or negative) of any change in accounting standards or any extraordinary, unusual or nonrecurring item, as determined by the Committee, occurring after the establishment of the Performance Goals applicable to the Performance Award. Each such adjustment, if any, shall be made solely for the purpose of providing a consistent basis from period to period for the calculation of Performance Factors in order to prevent the dilution or enlargement of the Participant s rights with respect to a Performance Award.

**Performance Period** means the period of service determined by the Committee, not to exceed five (5) years, during which years of service or performance is to be measured for the Award.

A-17

**Performance Share** means a right to receive Shares pursuant to Section 10 of the Plan.

**Permitted Transferee** means any child, stepchild, grandchild, parent, stepparent, grandparent, spouse, former spouse, sibling, niece, nephew, mother-in-law, father-in-law, son-in-law, daughter-in-law, brother-in-law, or sister-in-law (including adoptive relationships) of the Employee, any person sharing the Employee s household (other than a tenant or employee), a trust in which these persons (or the Employee) have more than 50% of the beneficial interest, a foundation in which these persons (or the Employee) control the management of assets, and any other entity in which these persons (or the Employee) own more than 50% of the voting interests.

**Performance Unit** means the right to receive cash pursuant to Section 10 of the Plan.

**Plan** means this Immersion Corporation 2011 Equity Incentive Plan.

**Purchase Price** means the price to be paid for Shares acquired under the Plan, other than Shares acquired upon exercise of an Option or SAR.

**Restricted Stock Award** means an award of Shares pursuant to Section 6 or Section 12 of the Plan, or issued pursuant to the early exercise of an Option.

**Restricted Stock Unit** means an Award granted pursuant to Section 9 or Section 12 of the Plan.

**SEC** means the United States Securities and Exchange Commission.

**Securities Act** means the United States Securities Act of 1933, as amended.

**Shares** means shares of the Company s Common Stock and the common stock of any successor security.

Stock Appreciation Right means an Award granted pursuant to Section 8 or Section 12 of the Plan.

Stock Bonus means an Award granted pursuant to Section 7 or Section 12 of the Plan.

**Subsidiary** means any corporation (other than the Company) in an unbroken chain of corporations beginning with the Company if each of the corporations other than the last corporation in the unbroken chain owns stock possessing fifty percent (50%) or more of the total combined voting power of all classes of stock in one of the other corporations in such chain.

**Termination** or **Terminated** means, for purposes of this Plan with respect to a Participant, that the Participant has for any reason ceased to provide services as an employee, officer, director, consultant, independent contractor or advisor to the Company or a Parent or Subsidiary of the Company. An employee will not be deemed to have ceased to provide services in the case of (i) sick leave, (ii) military leave, or (iii) any other leave of absence approved by the Committee; provided, that such leave is for a period of not more than 90 days, unless reemployment upon the expiration of such leave is guaranteed by contract or statute or unless provided otherwise pursuant to formal policy adopted from time to time by the Company and issued and promulgated to employees in writing. In the case of any employee on an approved leave of absence, the Committee may make such provisions respecting suspension of vesting of the Award while on leave from the employ of the Company or a Parent or Subsidiary of the Company as it may deem appropriate, except that in no event may an Award be exercised after the expiration of the term set forth in the applicable Award Agreement. The Committee will have sole discretion to determine whether a Participant has ceased to provide services and the effective date on which the Participant ceased to provide services (the **Termination Date**).

*Unvested Shares* means Shares that have not yet vested or are subject to a right of repurchase in favor of the Company (or any successor thereto).

A-18