

Wheeler Real Estate Investment Trust, Inc.

Form 10-Q

May 15, 2014

[Table of Contents](#)

**UNITED STATES**

**SECURITIES AND EXCHANGE COMMISSION**

**Washington, D.C. 20549**

**FORM 10-Q**

(Mark One)

☒ **QUARTERLY REPORT PURSUANT TO SECTION 13 or 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the quarterly period ended March 31, 2014**

**OR**

☐ **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

**Commission file number 001-35713**

**WHEELER REAL ESTATE INVESTMENT TRUST, INC.**

**(Exact Name of Registrant as Specified in Its Charter)**

**Maryland**  
**(State or Other Jurisdiction of**

**45-2681082**  
**(I.R.S. Employer**

**Incorporation or Organization)**

**Identification No.)**

**2529 Virginia Beach Blvd., Suite 200**

**Virginia Beach, Virginia**  
**(Address of Principal Executive Offices)**  
**(757) 627-9088**

**23452**  
**(Zip Code)**

**(Registrant's Telephone Number, Including Area Code)**

**N/A**

**(Former Name, Former Address and Former Fiscal Year, if Changed Since Last Report)**

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer ☐

Accelerated filer ☐

Non-accelerated filer ☐ (do not check if a smaller reporting company)

Smaller reporting company ☒

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

As of May 13, 2014, there were 7,216,238 common shares, \$0.01 par value per share, outstanding.



**Table of Contents**

**Wheeler Real Estate Investment Trust, Inc. and Subsidiaries**

|                                                                                                                              | <b>Page</b> |
|------------------------------------------------------------------------------------------------------------------------------|-------------|
| <b>PART I FINANCIAL INFORMATION</b>                                                                                          |             |
| Item 1. Financial Statements                                                                                                 |             |
| <u>Condensed Consolidated Balance Sheets as of March 31, 2014 (unaudited) and December 31, 2013</u>                          | 3           |
| <u>Condensed Consolidated Statements of Operations (unaudited) for the three month periods ended March 31, 2014 and 2013</u> | 4           |
| <u>Condensed Consolidated Statement of Equity (unaudited) for the three month period ended March 31, 2014</u>                | 5           |
| <u>Condensed Consolidated Statements of Cash Flows (unaudited) for the three month periods ended March 31, 2014 and 2013</u> | 6           |
| <u>Notes to Condensed Consolidated Financial Statements (unaudited)</u>                                                      | 7           |
| Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>                         | 12          |
| Item 3. <u>Quantitative and Qualitative Disclosures About Market Risk</u>                                                    | 16          |
| Item 4. <u>Controls and Procedures</u>                                                                                       | 16          |
| <b>PART II OTHER INFORMATION</b>                                                                                             |             |
| Item 1. <u>Legal Proceedings</u>                                                                                             | 17          |
| Item 1A. <u>Risk Factors</u>                                                                                                 | 17          |
| Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>                                                   | 17          |
| Item 3. <u>Defaults Upon Senior Securities</u>                                                                               | 17          |
| Item 4. <u>Mine Safety Disclosures</u>                                                                                       | 17          |
| Item 5. <u>Other Information</u>                                                                                             | 17          |
| Item 6. <u>Exhibits</u>                                                                                                      | 18          |
| <u>Signatures</u>                                                                                                            | 19          |

Table of Contents**Wheeler Real Estate Investment Trust, Inc. and Subsidiaries****Condensed Consolidated Balance Sheets**

|                                                                                                                                     | <b>March 31,<br/>2014<br/>(unaudited)</b> | <b>December 31,<br/>2013</b> |
|-------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------|------------------------------|
| <b>ASSETS:</b>                                                                                                                      |                                           |                              |
| Investment properties, net                                                                                                          | \$ 101,254,487                            | \$ 101,772,335               |
| Cash and cash equivalents                                                                                                           | 2,136,330                                 | 1,155,083                    |
| Rents and other tenant receivables, net                                                                                             | 1,869,008                                 | 1,594,864                    |
| Deferred costs and other assets, net                                                                                                | 19,828,594                                | 20,847,984                   |
| <b>Total Assets</b>                                                                                                                 | <b>\$ 125,088,419</b>                     | <b>\$ 125,370,266</b>        |
| <b>LIABILITIES:</b>                                                                                                                 |                                           |                              |
| Loans payable                                                                                                                       | \$ 96,477,256                             | \$ 94,562,503                |
| Below market lease intangible, net                                                                                                  | 2,645,626                                 | 2,674,566                    |
| Accounts payable, accrued expenses and other liabilities                                                                            | 2,608,844                                 | 2,526,388                    |
| <b>Total Liabilities</b>                                                                                                            | <b>101,731,726</b>                        | <b>99,763,457</b>            |
| Commitments and contingencies (Note 7)                                                                                              |                                           |                              |
| <b>EQUITY:</b>                                                                                                                      |                                           |                              |
| Series A preferred stock (no par value, 5,000,000 and 500,000 shares authorized, 1,809 shares issued and outstanding, respectively) | 1,458,050                                 | 1,458,050                    |
| Common stock (\$0.01 par value, 75,000,000 shares authorized, 7,216,238 and 7,121,000 shares issued and outstanding, respectively)  | 72,162                                    | 71,210                       |
| Additional paid-in capital                                                                                                          | 28,563,214                                | 28,169,693                   |
| Accumulated deficit                                                                                                                 | (13,255,297)                              | (11,298,253)                 |
| <b>Total Shareholders' Equity</b>                                                                                                   | <b>16,838,129</b>                         | <b>18,400,700</b>            |
| Noncontrolling interests                                                                                                            | 6,518,564                                 | 7,206,109                    |
| <b>Total Equity</b>                                                                                                                 | <b>23,356,693</b>                         | <b>25,606,809</b>            |
| <b>Total Liabilities and Equity</b>                                                                                                 | <b>\$ 125,088,419</b>                     | <b>\$ 125,370,266</b>        |

See accompanying notes to condensed consolidated financial statements.

Table of Contents**Wheeler Real Estate Investment Trust, Inc. and Subsidiaries****Condensed Consolidated Statements of Operations****(Unaudited)**

|                                                                  | <b>Three Months Ended March 31,</b> |                     |
|------------------------------------------------------------------|-------------------------------------|---------------------|
|                                                                  | <b>2014</b>                         | <b>2013</b>         |
| <b>REVENUE:</b>                                                  |                                     |                     |
| Rental revenues                                                  | \$ 2,948,810                        | \$ 1,393,032        |
| Other revenues                                                   | 715,342                             | 224,884             |
| <b>Total Revenue</b>                                             | <b>3,664,152</b>                    | <b>1,617,916</b>    |
| <b>OPERATING EXPENSES:</b>                                       |                                     |                     |
| Property operations                                              | 923,182                             | 300,702             |
| Depreciation and amortization                                    | 1,785,602                           | 648,132             |
| Provision for credit losses                                      |                                     | 15,000              |
| Corporate general & administrative                               | 832,318                             | 583,792             |
| <b>Total Operating Expenses</b>                                  | <b>3,541,102</b>                    | <b>1,547,626</b>    |
| <b>Operating Income</b>                                          | <b>123,050</b>                      | <b>70,290</b>       |
| Interest expense                                                 | (1,368,938)                         | (549,628)           |
| <b>Net Loss</b>                                                  | <b>(1,245,888)</b>                  | <b>(479,338)</b>    |
| Less: Net loss attributable to noncontrolling interests          | (87,252)                            | (45,656)            |
| <b>Net Loss Attributable to Wheeler REIT</b>                     | <b>(1,158,636)</b>                  | <b>(433,682)</b>    |
| Preferred stock dividends                                        | (40,703)                            |                     |
| <b>Net Loss Attributable to Wheeler REIT Common Shareholders</b> | <b>\$ (1,199,339)</b>               | <b>\$ (433,682)</b> |
| Loss per share:                                                  |                                     |                     |
| Basic and Diluted                                                | \$ (0.17)                           | \$ (0.13)           |
| Weighted-average number of shares:                               |                                     |                     |
| Basic and Diluted                                                | 7,185,550                           | 3,301,502           |

See accompanying notes to condensed consolidated financial statements.

**Table of Contents**

**Wheeler Real Estate Investment Trust, Inc. and Subsidiaries**

**Condensed Consolidated Statement of Equity**

|         | Preferred Stock |              | Common Stock |           | Additional      | Accumulated     | Total               | Noncontrolling | Interests    |         |
|---------|-----------------|--------------|--------------|-----------|-----------------|-----------------|---------------------|----------------|--------------|---------|
|         | Shares          | Value        | Shares       | Value     | Paid-in Capital | Deficit         | Shareholders Equity | Units          | Value        | T       |
| er 31,  | 1,809           | \$ 1,458,050 | 7,121,000    | \$ 71,210 | \$ 28,169,693   | \$ (11,298,253) | \$ 18,400,700       | 2,072,352      | \$ 7,206,109 | \$ 25,6 |
| on of   |                 |              |              |           |                 |                 |                     |                |              |         |
| g       |                 |              |              |           |                 |                 |                     |                |              |         |
| ip      |                 |              |              |           |                 |                 |                     |                |              |         |
| stock   |                 |              | 95,238       | 952       | 432,381         |                 | 433,333             | (95,238)       | (433,333)    |         |
| rolling |                 |              |              |           |                 |                 |                     |                |              |         |
| nts     |                 |              |              |           |                 |                 |                     | 791            | 3,425        |         |
| ent for |                 |              |              |           |                 |                 |                     |                |              |         |
| olling  |                 |              |              |           |                 |                 |                     |                |              |         |
| n       |                 |              |              |           |                 |                 |                     |                |              |         |
| s       |                 |              |              |           |                 |                 |                     |                |              |         |
| ip      |                 |              |              |           | (38,860)        |                 | (38,860)            |                | 38,860       |         |
| s and   |                 |              |              |           |                 | (798,408)       | (798,408)           |                | (209,245)    | (1,0    |
| ons     |                 |              |              |           |                 | (1,158,636)     | (1,158,636)         |                | (87,252)     | (1,2    |
|         |                 |              |              |           |                 |                 |                     |                |              |         |
|         |                 |              |              |           |                 |                 |                     |                |              |         |
|         |                 |              |              |           |                 |                 |                     |                |              |         |
| ed)     | 1,809           | \$ 1,458,050 | 7,216,238    | \$ 72,162 | \$ 28,563,214   | \$ (13,255,297) | \$ 16,838,129       | 1,977,905      | \$ 6,518,564 | \$ 23,3 |

See accompanying notes to condensed consolidated financial statements.

**Table of Contents****Wheeler Real Estate Investment Trust, Inc. and Subsidiaries****Condensed Consolidated Statements of Cash Flows****(Unaudited)**

|                                                                                      | <b>For the Three Months Ended March 31,</b> |                  |
|--------------------------------------------------------------------------------------|---------------------------------------------|------------------|
|                                                                                      | <b>2014</b>                                 | <b>2013</b>      |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>                                         |                                             |                  |
| Net loss                                                                             | \$ (1,245,888)                              | \$ (479,338)     |
| Adjustments to reconcile consolidated net loss to net cash from operating activities |                                             |                  |
| Depreciation                                                                         | 705,355                                     | 320,969          |
| Amortization                                                                         | 1,080,247                                   | 458,361          |
| Other noncash adjustments                                                            | 63,527                                      | (170,535)        |
| Provision for credit losses                                                          |                                             | 15,000           |
| Changes in assets and liabilities                                                    |                                             |                  |
| Rent and other tenant receivables, net                                               | (392,882)                                   | (102,467)        |
| Unbilled rent                                                                        | 88,849                                      | 32,922           |
| Deferred costs and other assets, net                                                 | (169,073)                                   | (291,193)        |
| Accounts payable, accrued expenses and other liabilities                             | (67,241)                                    | 141,643          |
| Net cash from operating activities                                                   | 62,894                                      | (74,638)         |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>                                         |                                             |                  |
| Capital expenditures                                                                 | (41,612)                                    | (110,797)        |
| Net cash from investing activities                                                   | (41,612)                                    | (110,797)        |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>                                         |                                             |                  |
| Dividends and distributions paid                                                     | (1,006,062)                                 | (613,989)        |
| Net proceeds from (payments to) related parties                                      | 29,889                                      | (199,512)        |
| Loan proceeds                                                                        | 2,160,000                                   | 4,000,000        |
| Loan principal payments                                                              | (223,862)                                   | (4,000,776)      |
| Net cash from financing activities                                                   | 959,965                                     | (814,277)        |
| <b>INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>                              | <b>981,247</b>                              | <b>(999,712)</b> |
| CASH AND CASH EQUIVALENTS, beginning of period                                       | 1,155,083                                   | 2,053,192        |
| CASH AND CASH EQUIVALENTS, end of period                                             | \$ 2,136,330                                | \$ 1,053,480     |
| <b>Supplemental Disclosures:</b>                                                     |                                             |                  |
| <b>Other Cash Transactions:</b>                                                      |                                             |                  |
| Cash paid for interest                                                               | \$ 1,325,195                                | \$ 941,185       |

See accompanying notes to condensed consolidated financial statements.

**Table of Contents**

**Wheeler Real Estate Investment Trust, Inc. and Subsidiaries**

**Notes to Condensed Consolidated Financial Statements**

**(Unaudited)**

**1. Organization and Basis of Presentation and Consolidation**

Wheeler Real Estate Investment Trust, Inc. (the Trust or REIT) is a Maryland corporation formed on June 23, 2011. The Trust serves as the general partner of Wheeler Real Estate Investment Trust, L.P. (the Operating Partnership) which was formed as a Virginia limited partnership on April 5, 2012. As of March 31, 2014, the Trust, through the Operating Partnership, owned and operated twenty-three properties in Virginia, North Carolina, South Carolina, Georgia, Florida, Oklahoma, Tennessee and New Jersey. Accordingly, the use of the word Company refers to the Trust and its consolidated subsidiaries, except where the context otherwise requires.

The condensed consolidated financial statements included in this Quarterly Report on Form 10-Q (the Form 10-Q) are unaudited. However, amounts presented in the condensed consolidated balance sheet as of December 31, 2013 are derived from the Company's audited consolidated and combined financial statements as of that date, but does not include all of the information and footnotes required by accounting principles generally accepted in the United States of America (GAAP) for complete financial statements. The Company prepared the accompanying condensed consolidated financial statements in accordance with GAAP for interim financial statements. All material balances and transactions between the consolidated entities of the Company have been eliminated. You should read these condensed consolidated financial statements in conjunction with our 2013 Annual Report filed on Form 10-K for the year ended December 31, 2013 (the 2013 Form 10-K).

**2. Summary of Significant Accounting Policies**

***Rents and Other Tenant Receivables, net***

Tenant receivables include base rents, tenant reimbursements and receivables attributable to recording rents on a straight-line basis. The Company determines an allowance for the uncollectible portion of accrued rents and accounts receivable based upon customer credit-worthiness (including expected recovery of a claim with respect to any tenants in bankruptcy), historical bad debt levels, and current economic trends. The Company considers a receivable past due once it becomes delinquent per the terms of the lease. The Company's standard lease form considers a rent charge past due after five days. A past due receivable triggers certain events such as notices, fees and other allowable and required actions per the lease. As of March 31, 2014 and December 31, 2013, the Company's allowance for uncollectible accounts totaled \$182,078. During the three months ended March 31, 2014 and 2013, the Company recorded bad debt expenses in the amount of \$0 and \$15,000, respectively, related to tenant receivables that were specifically identified as potentially uncollectible based on an assessment of the tenant's credit-worthiness. During the three months ended March 31, 2014 and 2013, the Company did not realize any recoveries related to tenant receivables previously charged off.

***Deferred Costs and Other Assets, net***

The Company's deferred costs and other assets consist primarily of internal and external leasing commissions, fees incurred in order to obtain long-term financing, leases in place intangible assets, legal and marketing costs and tenant relationship intangible assets associated with acquisitions, and various property escrow accounts for real estate taxes, insurance, tenant improvements and replacements. The Company records amortization of financing costs using the

effective interest method over the terms of the respective loans or agreements. The Company's lease origination costs consist primarily of commissions paid in connection with lease originations and renewals. The Company records amortization of lease origination costs on a straight-line basis over the terms of the related leases. The Company's leases in place intangible asset relates to values assigned leases associated with acquired properties. Leases in place are amortized over the term of the respective leases, while legal and marketing and tenant relationship intangible assets are amortized over their estimated useful lives. Details of these deferred costs, net of amortization, and other assets are as follows:

|                                                   | <b>March 31,<br/>2014<br/>(unaudited)</b> | <b>December 31,<br/>2013</b> |
|---------------------------------------------------|-------------------------------------------|------------------------------|
| Lease origination costs, net                      | \$ 3,632,716                              | \$ 3,720,812                 |
| Leases in place, net                              | 8,130,094                                 | 8,754,154                    |
| Financing costs, net                              | 3,111,169                                 | 3,110,904                    |
| Property escrows                                  | 2,257,361                                 | 2,151,755                    |
| Legal and marketing costs, net                    | 191,259                                   | 203,819                      |
| Tenant relationships                              | 2,101,953                                 | 2,372,600                    |
| Other                                             | 404,042                                   | 533,940                      |
| <b>Total Deferred Costs and Other Assets, net</b> | <b>\$ 19,828,594</b>                      | <b>\$ 20,847,984</b>         |

**Table of Contents****Wheeler Real Estate Investment Trust, Inc. and Subsidiaries****Notes to Condensed Consolidated Financial Statements (Continued)****(Unaudited)****2. Summary of Significant Accounting Policies (Continued)**

Amortization of lease origination costs, leases in place and legal and marketing costs represents a component of depreciation and amortization expense. The Company reports amortization of financing costs, amortization of premiums, and accretion of discounts as part of interest expense. Future amortization of lease origination costs, leases in place, financing costs, and legal and marketing costs is as follows:

| <b>For the Periods Ending March 31,</b> | <b>Lease<br/>Origination<br/>Costs</b> | <b>Leases In<br/>Place</b> | <b>Financing<br/>Costs</b> | <b>Legal &amp;<br/>Marketing<br/>Costs</b> | <b>Tenant<br/>Relationships</b> |
|-----------------------------------------|----------------------------------------|----------------------------|----------------------------|--------------------------------------------|---------------------------------|
| 2015                                    | \$ 472,298                             | \$ 2,208,601               | \$ 859,870                 | \$ 46,249                                  | \$ 925,180                      |
| 2016                                    | 435,937                                | 1,711,723                  | 730,118                    | 33,906                                     | 622,917                         |
| 2017                                    | 393,338                                | 1,186,574                  | 367,212                    | 27,822                                     | 347,385                         |
| 2018                                    | 340,400                                | 834,778                    | 314,915                    | 20,786                                     | 182,671                         |
| 2019                                    | 253,502                                | 354,473                    | 240,996                    | 15,590                                     | 11,631                          |
| Thereafter                              | 1,737,241                              | 1,833,945                  | 598,058                    | 46,906                                     | 12,169                          |
|                                         | \$ 3,632,716                           | \$ 8,130,094               | \$ 3,111,169               | \$ 191,259                                 | \$ 2,101,953                    |

***Income Taxes***

The Company has elected to be taxed as a REIT under Sections 856 through 860 of the Internal Revenue Code and applicable Treasury regulations relating to REIT qualification. In order to maintain this REIT status, the regulations require the Company to distribute at least 90% of its taxable income to shareholders and meet certain other asset and income tests, as well as other requirements. Thus, the Company made no provision for federal income taxes for the REIT in the accompanying condensed consolidated financial statements. If the Company fails to qualify as a REIT, it will be subject to tax at regular corporate rates for the years in which it failed to qualify. If the Company loses its REIT status it could not elect to be taxed as a REIT for five years unless the Company's failure to qualify was due to a reasonable cause and certain other conditions were satisfied.

***Use of Estimates***

The Company has made estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements, and revenues and expenses during the reported periods. The Company's actual results could differ from these estimates.

***Noncontrolling Interests***

Noncontrolling interests is the portion of equity in the Operating Partnership not attributable to the Trust. Accordingly, we have reported noncontrolling interests in equity on the March 31, 2014 unaudited condensed consolidated balance sheet but separate from the Company's shareholders' equity. On the March 31, 2014 unaudited condensed consolidated statements of operations, the subsidiaries are reported at the consolidated amount, including both the amount attributable to the Company and noncontrolling interests. The unaudited condensed consolidated statement of equity includes beginning balances, activity for the period and ending balances for shareholders' equity, noncontrolling interests and total equity.

The noncontrolling interest of the Operating Partnership common unit holders is calculated by multiplying the noncontrolling interest ownership percentage at the balance sheet date by the Operating Partnership's net assets (total assets less total liabilities). The noncontrolling interest percentage is calculated at any point in time by dividing the number of units not owned by the Company by the total number of units outstanding. The noncontrolling interest ownership percentage will change as additional units are issued or as units are exchanged for the Company's Common Stock. In accordance with GAAP, any changes in the value from period to period are charged to additional paid-in capital.

***Reclassifications***

Certain reclassifications have been made to prior period amounts to make their presentation comparable with the current period. These reclassifications had no impact on net income.

**3. Investment Properties**

Investment properties consist of the following:

|                                                | <b>March 31,<br/>2014<br/>(unaudited)</b> | <b>December 31,<br/>2013</b> |
|------------------------------------------------|-------------------------------------------|------------------------------|
| Land                                           | \$ 26,869,840                             | \$ 26,828,228                |
| Buildings and improvements                     | 80,149,699                                | 80,003,805                   |
| Investment properties at cost                  | 107,019,539                               | 106,832,033                  |
| Less accumulated depreciation and amortization | (5,765,052)                               | (5,059,698)                  |
| Investment properties, net                     | \$ 101,254,487                            | \$ 101,772,335               |

**Table of Contents****Wheeler Real Estate Investment Trust, Inc. and Subsidiaries****Notes to Condensed Consolidated Financial Statements (Continued)****(Unaudited)****3. Investment Properties (Continued)**

A significant portion of the Company's land, buildings and improvements serve as collateral for its mortgage loans payable portfolio. Accordingly, restrictions exist as to the encumbered property's transferability, use and other common rights typically associated with property ownership.

**4. Loans Payable**

The Company's loans payable consist of the following:

| <b>Property/Description</b>    | <b>Monthly<br/>Payment</b> | <b>Interest<br/>Rate</b> | <b>Maturity</b> | <b>March 31,<br/>2014<br/>(unaudited)</b> | <b>December 31,<br/>2013</b> |
|--------------------------------|----------------------------|--------------------------|-----------------|-------------------------------------------|------------------------------|
| Shoppes at Eagle Harbor        | \$ 24,692                  | 4.34%                    | March 2018      | \$ 3,872,280                              | \$ 3,905,321                 |
| Lumber River Plaza             | \$ 18,414                  | 5.65%                    | May 2015        | 2,953,925                                 | 2,973,987                    |
| Monarch Bank Building          | \$ 9,473                   | 4.15%                    | December 2017   | 1,470,156                                 | 1,483,230                    |
| Perimeter Square               | \$ 28,089                  | 6.38%                    | June 2016       | 4,386,363                                 | 4,417,812                    |
| Riversedge North               | \$ 13,556                  | 6.00%                    | January 2019    | 2,047,118                                 | 2,061,790                    |
| Walnut Hill Plaza              | \$ 25,269                  | 6.75%                    | July 2014       | 3,447,027                                 | 3,464,465                    |
| Harps at Harbor Point          | \$ 18,122                  | 3.99%                    | December 2015   | 3,314,471                                 | 3,335,628                    |
| Twin City Commons              | \$ 17,827                  | 4.86%                    | January 2023    | 3,317,029                                 | 3,330,108                    |
| Shoppes at TJ Maxx             | \$ 33,880                  | 3.88%                    | May 2020        | 6,369,477                                 | 6,409,077                    |
| Bixby Commons                  | Interest only              | 2.77%                    | June 2018       | 6,700,000                                 | 6,700,000                    |
| Bank Line of Credit            | Interest only              | 4.50%                    | May 2015        | 2,000,000                                 | 2,000,000                    |
| Forrest Gallery                | \$ 50,973                  | 5.40%                    | September 2023  | 9,075,000                                 | 9,075,000                    |
| Jenks Reasors                  | Interest only              | 4.25%                    | September 2016  | 8,550,000                                 | 8,550,000                    |
| Tampa Festival                 | \$ 50,797                  | 5.56%                    | September 2023  | 8,830,536                                 | 8,859,888                    |
| Starbucks/Verizon              | \$ 7,405                   | 6.50%                    | July 2015       | 608,874                                   | 621,197                      |
| Winslow Plaza                  | Interest only              | 5.22%                    | December 2015   | 5,000,000                                 | 5,000,000                    |
| Senior convertible notes       | Interest only              | 9.00%                    | December 2018   | 6,000,000                                 | 6,000,000                    |
| Senior non-convertible notes   | Interest only              | 9.00%                    | December 2015   | 4,000,000                                 | 4,000,000                    |
| Senior non-convertible notes   | Interest only              | 9.00%                    | January 2016    | 2,160,000                                 |                              |
| South Carolina Food Lions Note | Interest only              | 5.25%                    | January 2024    | 12,375,000                                | 12,375,000                   |
| <b>Total Loans Payable</b>     |                            |                          |                 | <b>\$ 96,477,256</b>                      | <b>\$ 94,562,503</b>         |

***Non-convertible senior notes***

On January 31, 2014, the Company completed a second closing ( Second Closing ) consisting of the private placement of \$2,160,000 of non-convertible senior notes and warrants to purchase shares of the Company's common stock. The non-convertible senior notes have an interest rate of 9.00% per annum (payable monthly) and mature on January 31, 2016. The warrants issued permit the purchase of an aggregate of 227,372 shares of the Company's common stock, have an exercise price of \$4.75 per share, expire on January 31, 2019 and are not exercisable unless the Company obtains shareholder approval for this transaction and the issuance of the common stock underlying the warrants.

***Debt Maturity***

The Company's scheduled principal repayments on indebtedness as of March 31, 2014 are as follows:

|                                   | <b>For the Periods Ending<br/>March 31,<br/>(unaudited)</b> |
|-----------------------------------|-------------------------------------------------------------|
| 2015                              | \$ 6,449,206                                                |
| 2016                              | 18,713,454                                                  |
| 2017                              | 13,839,365                                                  |
| 2018                              | 5,826,154                                                   |
| 2019                              | 14,639,572                                                  |
| Thereafter                        | 37,009,505                                                  |
| <b>Total principal maturities</b> | <b>\$ 96,477,256</b>                                        |

**Table of Contents****Wheeler Real Estate Investment Trust, Inc. and Subsidiaries****Notes to Condensed Consolidated Financial Statements (Continued)****(Unaudited)****5. Rentals under Operating Leases**

Future minimum rentals to be received under noncancelable tenant operating leases for each of the next five years and thereafter, excluding CAM and percentage rent based on tenant sales volume, as of March 31, 2014 are as follows:

|            | <b>For the Periods Ending<br/>March 31,<br/>(unaudited)</b> |
|------------|-------------------------------------------------------------|
| 2015       | \$ 11,396,179                                               |
| 2016       | 10,430,461                                                  |
| 2017       | 8,888,149                                                   |
| 2018       | 7,184,816                                                   |
| 2019       | 4,520,937                                                   |
| Thereafter | 32,601,848                                                  |
|            | <b>\$ 75,022,390</b>                                        |

**6. Equity*****Earnings per share***

Basic earnings per share for the Company's common shareholders is calculated by dividing income from continuing operations, excluding amounts attributable to preferred stockholders and the net loss attributable to noncontrolling interests, by the Company's weighted-average shares of Common Stock outstanding during the period. Diluted earnings per share is computed by dividing the net income attributable to common shareholders, excluding amounts attributable to preferred shareholders and the net loss attributable to noncontrolling interests, by the weighted-average number of common shares including any dilutive shares.

As of March 31, 2014, 1,763,620 of the Operating Partnership's common units outstanding to noncontrolling interests are eligible to be converted into shares of Common Stock on a one-to-one basis in November 2013. These common units have been excluded from the Company's diluted earnings per share calculation because their inclusion would be antidilutive.

***Dividends***

For the three months ended March 31, 2014 and 2013, dividends of \$966,950 and \$541,756, respectively, were made to holders of common shares and common units. On March 18, 2014, the Company declared a \$0.035 per share dividend payable on or about April 30, 2014 to shareholders of record as of March 31, 2014. Accordingly, the

Company has accrued \$321,795 as of March 31, 2014 for this dividend.

For the three months ended March 31, 2014, the Company declared a quarterly dividend to preferred shareholders of \$40,703 to shareholders of record as of March 31, 2014 to be paid on April 15, 2014. Accordingly, the Company has accrued \$40,703 as of March 31, 2014 for this dividend.

## **7. Commitments and Contingencies**

The Company is involved in various legal proceedings arising in the ordinary course of its business, including, but not limited to commercial disputes. The Company believes that such litigation, claims and administrative proceedings will not have a material adverse impact on its financial position or its results of operations. The Company records a liability when it considers the loss probable and the amount can be reasonably estimated.

On July 10, 2008, one of the Company's subsidiaries, Perimeter Associates, LLC ( "Perimeter" ), sued a tenant for breach of contract, guaranty of the contract and fraud related to an executed lease. In response, on August 22, 2008, the defendant filed a counterclaim against Perimeter for breach of contract, unjust enrichment and fraud. On April 8, 2013, the court found in favor of the defendant and assessed damages against Perimeter in the amount of \$13,300. On or about May 8, 2013, Perimeter appealed the judgment of the lower court to the Oklahoma Supreme Court. Subsequent to the initial judgment, the defendant's attorney applied to the court to be reimbursed for approximately \$368,000 in legal fees incurred by the defendant during litigation. On July 9, 2013, the lower court awarded the defendant approximately \$267,000 of the defendant's legal fees. Perimeter expects to amend its appeal with the Oklahoma Supreme Court to include the issue of the award of legal fees. The Company has posted bonds for both judgments and has accrued for the judgments in our financial statements. The Company will continue to vigorously litigate the issues raised upon appeal.

**Table of Contents****Wheeler Real Estate Investment Trust, Inc. and Subsidiaries****Notes to Condensed Consolidated Financial Statements (Continued)****(Unaudited)****8. Related Party Transactions**

Jon S. Wheeler ( Mr. Wheeler ), the Company's Chairman and Chief Executive Officer, when combined with his affiliates, represents the Company's largest stockholder.

Wheeler Interests, LLC ( Wheeler Interests ), which is controlled by Mr. Wheeler, leases the Company's Riversedge property under a 10 year operating lease expiring in November 2017, with four five year renewal options available. The lease currently requires monthly base rent payments of \$24,000 and provides for annual increases throughout the term of the lease and subsequent option periods. Additionally, Wheeler Interests reimburses the Company for a portion of the property's operating expenses and real estate taxes.

The following summarizes related party activity as of and for the three months ended March 31, 2014 and 2013 (unaudited):

|                                                               | <b>March 31,</b> |             |
|---------------------------------------------------------------|------------------|-------------|
|                                                               | <b>2014</b>      | <b>2013</b> |
| Amounts paid to Wheeler Interests and its affiliates          | \$ 739,365       | \$ 327,965  |
| Amounts due to (from) Wheeler Interests and its affiliates    | \$ (142,619)     | \$ (9,344)  |
| Rent and reimbursement income received from Wheeler Interests | \$ 97,494        | \$ 98,500   |
| Rent and other tenant receivables due from Wheeler Interests  | \$ 422,339       | \$ 291,387  |

**9. Subsequent Events*****Series B Preferred Stock Offering***

On April 29, 2014, the Company completed its Series B Preferred Stock Offering ( Offering ), in which 144,000 units were issued, consisting of 720,000 shares of Series B Preferred Stock and warrants to purchase 864,000 of the Company's common stock. The Series B Preferred Stock will bear an interest rate of 9% per annum and will have a conversion price of \$5.00 per share of common stock. The Series B Preferred Stock will automatically convert into shares of the Company's common stock if the 20-day volume weighted adjusted closing price of exceeds \$7.25 per share on the NASDAQ Capital Market. Each Warrant will permit investors to purchase one share of common stock at an exercise price of \$5.50 per share, subject to adjustment. Net proceeds from the Offering totaled \$16,600,000, excluding the impact of certain legal, accounting and other professional fees. Proceeds from the Offering will be used

for future acquisitions and for general corporate purposes.

On April 24, 2014, in contemplation of the Offering, the Company increased the number of preferred shares authorized from 500,000 to 5,000,000.

***Cypress Shopping Center Acquisition***

On May 5, 2014, Wheeler Interests assigned to the Company the Purchase and Sale Agreement for Cypress Shopping Center, an 80,435 square foot grocery-anchored shopping center located in Boiling Springs, South Carolina ( Cypress ) for a contract price of \$8,300,000. Cypress is currently 94.37% leased and its major tenants include Bi-Lo and Dollar General. The Company expects to close the acquisition in the second quarter of 2014.

## **Table of Contents**

### **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

You should read the following discussion of our financial condition and results of operations in conjunction with our unaudited condensed consolidated financial statements and the notes thereto included in this Form 10-Q, along with the consolidated and combined financial statements and the notes thereto and Management's Discussion and Analysis of Financial Condition and Results of Operations included in our 2013 Form 10-K for the year ended December 31, 2013. For more detailed information regarding the basis of presentation for the following information, you should read the notes to the unaudited condensed consolidated financial statements included in this Form 10-Q.

This Form 10-Q contains forward-looking statements within the meaning of the federal securities laws, including discussion and analysis of our financial condition, anticipated capital expenditures required to complete projects, amounts of anticipated cash distributions to our shareholders in the future and other matters. These forward-looking statements are not historical facts but are the intent, belief or current expectations of our management based on its knowledge and understanding of our business and industry. Forward-looking statements are typically identified by the use of terms such as *may*, *will*, *should*, *potential*, *predicts*, *anticipates*, *expects*, *intends*, *plans*, *believes*, *estimates* or the negative of such terms and variations of these words and similar expressions, although not all forward-looking statements include these words. These statements are not guarantees of future performance and are subject to risks, uncertainties and other factors, some of which are beyond our control, are difficult to predict and could cause actual results to differ materially from those expressed or forecasted in the forward-looking statements.

Forward-looking statements that were true at the time made may ultimately prove to be incorrect or false. You are cautioned not to place undue reliance on forward-looking statements, which reflect our management's view only as of the date of this Form 10-Q. We undertake no obligation to update or revise forward-looking statements to reflect changed assumptions, the occurrence of unanticipated events or changes to future operating results.

The forward-looking statements should be read in light of these factors and the factors identified in the Risk Factors sections of our Registration Statement on Form S-11 (as amended) filed with the Securities and Exchange Commission (SEC) on April 23, 2014.

### **Executive Overview**

The March 31, 2014 three month period includes the combined operations related to our predecessor as described in our Registration Statement filed on Form S-11 with the SEC on October 23, 2012, the three properties we acquired in conjunction with our November 2012 formation transactions, the three properties we acquired during December 2012 and a full quarter of operations related to the twelve acquisitions made in 2013. Conversely, the March 2013 three month period only includes the combined operations of our predecessor and the three properties we acquired during December 2012. In providing the following discussion and analysis of our results of operations, we have separately identified the activities of our predecessor, the three properties we acquired in conjunction with our November 2012 formation transactions and the three properties we acquired during December 2012 (collectively referred to as *same stores*) and of those properties acquired during 2013 (collectively referred to as *new stores*). This illustrates the significant impact the properties acquired during 2013 had on our results of operations.

### ***Leasing Activity***

Renewals during the first three months of 2014 were comprised of five deals totaling 7,900 square feet with a weighted average increase of \$0.90 per square foot. The rates on negotiated renewals resulted in a weighted average increase of \$1.95 per square foot on five renewals and a \$1.50 per square foot decrease on one renewal. Three of these renewals represented options being exercised.

New lease activity during the first three months of 2014 was comprised of two deals totaling 2,486 square feet with a weighted average rate increase of \$1.29 per square foot. There were no leases that expired during the period that were not renewed by the tenant.

Approximately 5.11% of our gross leasable area is subject to leases that expire during the twelve months ending March 31, 2015 that have not already been renewed. Based on recent market trends, we believe that these leases will be renewed at amounts and terms comparable to existing lease agreements.

### **Critical Accounting Policies**

In preparing the condensed consolidated financial statements, we have made estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities as of the date of the financial statements and the reported amounts of revenue and expenses during the reported periods. Actual results may differ from these estimates. A summary of our critical accounting policies is included in our 2013 Form 10-K under Management's Discussion and Analysis of Financial Condition and Results of Operations. There have been no significant changes to these policies during the three months ended March 31, 2014. For disclosure regarding recent accounting pronouncements and the anticipated impact they will have on our operations, please refer to Note 2 of the condensed consolidated financial statements included in this Form 10-Q.

**Table of Contents****Three Months Ended March 31, 2014 Compared to the Three Months Ended March 31, 2013****Results of Operations**

The following table presents a comparison of the condensed consolidated statements of operations for the three months ended March 31, 2014 and 2013, respectively.

|                                                   | <b>For the Three Months<br/>Ended<br/>March 31,</b> |                     | <b>Period over Period Changes</b> |                  |
|---------------------------------------------------|-----------------------------------------------------|---------------------|-----------------------------------|------------------|
|                                                   | <b>2014</b>                                         | <b>2013</b>         | <b>\$</b>                         | <b>%</b>         |
| <b>PROPERTY DATA:</b>                             |                                                     |                     |                                   |                  |
| Number of properties owned and operated           | 23                                                  | 11                  | 12                                | 109.09%          |
| Aggregate gross leasable area                     | 1,294,572                                           | 470,350             | 824,222                           | 175.24%          |
| Ending occupancy rate                             | 94.2%                                               | 94.3%               | (0.1%)                            | (0.11%)          |
| <b>FINANCIAL DATA:</b>                            |                                                     |                     |                                   |                  |
| Rental revenues                                   | \$ 2,948,810                                        | \$ 1,393,032        | \$ 1,555,778                      | 111.68%          |
| Other revenues                                    | 715,342                                             | 224,884             | 490,458                           | 218.09%          |
| <b>Total Revenue</b>                              | <b>3,664,152</b>                                    | <b>1,617,916</b>    | <b>2,046,236</b>                  | <b>126.47%</b>   |
| <b>EXPENSES:</b>                                  |                                                     |                     |                                   |                  |
| Property operations                               | 923,182                                             | 300,702             | 622,480                           | 207.01%          |
| Depreciation and amortization                     | 1,785,602                                           | 648,132             | 1,137,470                         | 175.50%          |
| Provision for credit losses                       |                                                     | 15,000              | (15,000)                          | (100.00%)        |
| Corporate general & administrative                | 832,318                                             | 583,792             | 248,526                           | 42.57%           |
| <b>Total Operating Expenses</b>                   | <b>3,541,102</b>                                    | <b>1,547,626</b>    | <b>1,993,476</b>                  | <b>128.81%</b>   |
| <b>Operating Income</b>                           | <b>123,050</b>                                      | <b>70,290</b>       | <b>52,760</b>                     | <b>75.06%</b>    |
| Interest expense                                  | (1,368,938)                                         | (549,628)           | (819,310)                         | (149.07%)        |
| <b>Net Loss</b>                                   | <b>(1,245,888)</b>                                  | <b>(479,338)</b>    | <b>(766,550)</b>                  | <b>(159.92%)</b> |
| Net loss attributable to noncontrolling interests | (87,252)                                            | (45,656)            | (41,596)                          | (91.11%)         |
| <b>Net Loss Attributable to Wheeler REIT</b>      | <b>\$ (1,158,636)</b>                               | <b>\$ (433,682)</b> | <b>\$ (724,954)</b>               | <b>(167.16%)</b> |

***Same Store and New Store Operating Income***

The following table provides same store and new store financial information. The discussion below primarily focuses on same store results of operations since all of our 2013 acquisitions occurred subsequent to March 31, 2013.

|                                       | Three Months Ended March 31, |                     |                     |           |                       |                     |
|---------------------------------------|------------------------------|---------------------|---------------------|-----------|-----------------------|---------------------|
|                                       | Same Store                   |                     | New Store           |           | Total                 |                     |
|                                       | 2014                         | 2013                | 2014                | 2013      | 2014                  | 2013                |
| Property revenues                     | \$ 1,646,761                 | \$ 1,617,916        | \$ 2,017,391        | \$        | \$ 3,664,152          | \$ 1,617,916        |
| Property expenses                     | 342,714                      | 300,702             | 580,468             |           | 923,182               | 300,702             |
| <b>Property Net Operating Income</b>  | <b>1,304,047</b>             | <b>1,317,214</b>    | <b>1,436,923</b>    |           | <b>2,740,970</b>      | <b>1,317,214</b>    |
| Depreciation and amortization         | 513,358                      | 648,132             | 1,272,244           |           | 1,785,602             | 648,132             |
| Provision for credit losses           |                              | 15,000              |                     |           |                       | 15,000              |
| Corporate general & administrative    | 784,504                      | 583,792             | 47,814              |           | 832,318               | 583,792             |
| <b>Total Other Operating Expenses</b> | <b>1,297,862</b>             | <b>1,246,924</b>    | <b>1,320,058</b>    |           | <b>2,617,920</b>      | <b>1,246,924</b>    |
| Interest expense                      | 669,257                      | 549,628             | 699,681             |           | 1,368,938             | 549,628             |
| <b>Net Loss</b>                       | <b>\$ (663,072)</b>          | <b>\$ (479,338)</b> | <b>\$ (582,816)</b> | <b>\$</b> | <b>\$ (1,245,888)</b> | <b>\$ (479,338)</b> |

### *Property Revenues*

Total same store property revenues for the three month period ended March 31, 2014 were \$1,646,761, compared to \$1,617,916 for the three months ended March 31, 2013, representing an increase of \$28,845, or 1.78%. Same store revenues fluctuated primarily due to the amount and timing of prior year tenant reimbursement reconciliation adjustments and contractual rent adjustments.

The three months ended March 31, 2014 represents a full period of operations reported for the twelve acquisitions made in 2013. These properties contributed \$2.02 million in revenues for the three months ended March 31, 2014. Going forward we believe these properties will generate a significant amount of revenue for the Company and we will benefit from future contractual rent increases and expansion opportunities.

**Table of Contents**

***Property Expenses***

Total same store operating expenses for the three month period ended March 31, 2014 were \$342,714, compared to \$300,702 for the three month period ended March 31, 2013. The increase for the three month period was primarily due to increases in repairs and maintenance, snow removal and utility expenses which were caused by the unusually inclement weather experienced in our markets for the three months ended March 31, 2014 as compared to the 2013 three month period. Total snow removal for all properties was approximately \$98,400 during the March 2014 period as compared to approximately \$11,400 during the March 2013 period.

There were no significant unusual or non-recurring items included in new store property expenses for the three months ended March 31, 2014.

***Other Operating Expenses***

Same store other operating expenses for the three months ended March 31, 2014 period were \$1,297,862, representing an increase of \$50,938 over the three months ended March 31, 2013. A \$200,712 increase in same store general and administrative expenses were offset by a \$134,774 decrease in depreciation and amortization. The increase in general and administrative expenses resulted from the timing of recurring professional fees as compared to the prior year. Total acquisition expenses for same and new stores totaled included \$57,000 for the three months ended March 31, 2014. Additionally, as a result of the additional properties added during 2013, total franchise and other state related taxes were approximately \$62,200 during the March 2014 period as compared to approximately \$19,400 during the March 2013.

The 20.79% decrease in same store depreciation and amortization expense for the three months ended March 31, 2014 resulted from more assets becoming fully depreciated and amortized since the March 2013 period.

***Interest Expense***

Same store interest expense was \$669,257 for the three months ended March 31, 2014, which represents a \$119,629, or 21.77% increase as compared to \$549,628 for the three months ended March 31, 2013. The increase primarily resulted from the issuance of \$12.16 million in senior convertible and non-convertible notes in December 2013 and January 2014.

**Table of Contents****Funds from Operations**

Below is a comparison of same store Funds from Operations ( FFO ), which is a non-GAAP measurement, for the three months ended March 31, 2014 and 2013:

|                                    | Same Stores  |              | Three Months Ended March 31,<br>New Stores |      | Total          |              | Period Over Period Changes |           |
|------------------------------------|--------------|--------------|--------------------------------------------|------|----------------|--------------|----------------------------|-----------|
|                                    | 2014         | 2013         | 2014                                       | 2013 | 2014           | 2013         | \$                         | %         |
| Net income (loss)                  | \$ (663,072) | \$ (479,338) | \$ (582,816)                               | \$   | \$ (1,245,888) | \$ (479,338) | \$ (766,550)               | (159.92%) |
| Depreciation of real estate assets | 513,358      | 648,132      | 1,272,244                                  |      | 1,785,602      | 648,132      | 1,137,470                  | 175.50%   |
| Total FFO                          | \$ (149,714) | \$ 168,794   | \$ 689,428                                 | \$   | \$ 539,714     | \$ 168,794   | \$ 370,920                 | 219.75%   |

During the three months ended March 31, 2014, same store FFO decreased \$318,508, primarily due to increases of \$119,629 in same store interest expense and \$200,712 in corporate general and administrative expenses for the three months ended March 31, 2014. However, total FFO increased \$370,920, primarily as a result of acquiring 12 properties during 2013. The increases in interest expense and corporate general and administrative expenses are discussed in the Other Operating Expenses section above. Excluding the impact of acquisition and legal related costs, total FFO for the three months ended March 31, 2014 would have been \$596,714, representing a \$427,920 increase over the March 2013 period, as shown in the table below:

|                                             | Three Months Ended March 31, |            |
|---------------------------------------------|------------------------------|------------|
|                                             | 2014                         | 2013       |
| Total FFO                                   | \$ 539,714                   | \$ 168,794 |
| Legal and accounting costs for acquisitions | 57,000                       |            |
| Total Core FFO                              | \$ 596,714                   | \$ 168,794 |

**Liquidity and Capital Resources**

At March 31, 2014, our consolidated cash and cash equivalents totaled \$2.17 million compared to consolidated cash and cash equivalents of \$1.16 million at December 31, 2013. Cash flows from operating activities, investing activities and financing activities for the three months ended March 31, 2014 and 2013 were as follows:

|                      | Three Months Ended March 31, |              | Period Over Period Change |         |
|----------------------|------------------------------|--------------|---------------------------|---------|
|                      | 2014                         | 2013         | \$                        | %       |
| Operating activities | \$ 62,894                    | \$ (74,638)  | \$ 137,532                | 184.27% |
| Investing activities | \$ (41,612)                  | \$ (110,797) | \$ 69,185                 | 62.44%  |
| Financing activities | \$ 959,965                   | \$ (814,277) | \$ 1,774,242              | 217.89% |

### **Operating Activities**

During the three months ended March 31, 2014, our cash flows provided by operating activities were \$62,894, compared to cash flows used in operating activities of \$74,638 during the three months ended March 31, 2013. Operating cash flows were primarily impacted by the \$766,550 increase in our consolidated net loss due to the factors discussed in the Results of Operations section above, specifically the \$248,526 increase in total corporate general and administrative expenses associated with operating the REIT and the addition of twelve properties since March 2013. However, our FFO increased \$370,920 for the three months ended March 31, 2014, compared to the same period in 2013, which contributed to the increase in cash flows provided by operating activities. (See Funds from Operations reconciliation to net income above).

### **Investing Activities**

During the three months ended March 31, 2014, our cash flows used in investing activities were \$41,612, compared to cash flows used in investing activities of \$110,797 during the three months ended March 31, 2013. The amounts for both periods primarily related to the timing of capital expenditures made in the normal course of business.

**Table of Contents****Financing Activities**

During the three months ended March 31, 2014, our cash flows from financing activities were \$959,965, compared to \$814,277 of cash flows used by financing activities during the three months ended March 31, 2013. During the three months ended March 31, 2014, we received \$2,160,000 of proceeds from the issuance of senior non-convertible notes. These proceeds were partially offset by dividends and distributions, which increased to \$1,006,062 in the three months ended March 31, 2014 from \$613,989 during the three months ended March 31, 2013 period as a result of the additional 3,914,736 and 119,837 of common stock and common units, respectively, during the March 2014 period as compared to the March 2013 period. Additionally, \$40,703 was paid to the preferred shareholders during the March 2014 that was not incurred in the March 2013 period.

There was no refinancing activity during the three months ended March 31, 2014. Refinancing activity during the three months ended March 31, 2013 included the refinancing of a \$3.87 million loan that matured during the period with a new \$4.0 million loan. Excluding the net impact of the refinancing transaction, principal payments on mortgage indebtedness increased to approximately \$224,000 during the three months ended March 31, 2014 from \$96,000 during the three months ended March 31, 2013, which relates to the \$64.7 million increase in debt primarily from the 12 acquisitions which were made in the remainder of 2013.

We intend to continue managing our debt prudently so as to maintain a conservative capital structure and minimize leverage within our company. As of March 31, 2014 and December 31, 2013, our debt balances consisted of the following:

|                  | <b>March 31,<br/>2014</b> | <b>December 31,<br/>2013</b> |
|------------------|---------------------------|------------------------------|
| Fixed-rate notes | \$ 96,477,256             | \$ 94,562,503                |

The weighted average interest rate and term of our fixed-rate debt are 5.39% and 5.24 years, respectively, at March 31, 2014. We have \$6.45 million of debt maturing during the 12 months ending March 31, 2015. While we anticipate being able to refinance our maturing loans at reasonable market terms upon maturity, our inability to do so may materially impact our financial position and results of operations. See the financial statements included elsewhere in this Form 10-Q for additional mortgage indebtedness details.

**Future Liquidity Needs**

The \$6.45 million in debt maturities, ongoing debt service and the \$0.42 per share targeted annual dividend we are currently paying represent the most significant factors outside of normal operating activities impacting cash flow over the next year. Our success in refinancing the debt and executing on our growth strategy will dictate our liquidity needs going forward. If we are unable to execute in these areas, our ability to grow and pay future dividends may be limited without additional capital.

On April 1, 2014, we announced that we had entered into a \$25 million secured guidance line credit facility with KeyBank National Association ( KeyBank ). We will be able to utilize this credit facility until December 31, 2015. We expect to use the facility for the acquisition of select grocery-anchored properties located in secondary and tertiary markets throughout the Northeast, Mid-Atlantic, Southeast and Southwest regions of the United States.

In addition to liquidity required to fund debt payments, distributions and acquisitions, we may incur some level of capital expenditures during the year for the existing twenty-three properties that cannot be passed on to our tenants. The majority of these expenditures occur subsequent to acquiring a new property that requires significant improvements to maximize occupancy and lease rates, with an existing property that needs a facelift to improve its marketability or when tenant improvements are required to make a space fit a particular tenant's needs. Significant capital expenditures could also impact our ability to grow and pay future dividends.

### **Off-Balance Sheet Arrangements**

As of March 31, 2014, we were not involved in any significant off-balance sheet arrangements that are likely to have a material effect on our financial condition, revenues or expenses, results of operations, liquidity, capital resources or capital expenditures.

### **New Accounting Pronouncements**

None.

### **Item 3. Quantitative and Qualitative Disclosures About Market Risk.**

Not applicable for smaller reporting companies.

### **Item 4. Controls and Procedures.**

#### **Evaluation of Disclosure Controls and Procedures**

The management of the Trust, under the supervision and with the participation of our principal executive and financial officers, has evaluated the effectiveness of our disclosure controls and procedures in ensuring that the information required to be disclosed in our filings under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, including ensuring that such information is accumulated and communicated to the Trust's management, as appropriate, to allow timely decisions regarding required disclosure. Based on such evaluation, our principal executive and financial officers have concluded that such disclosure controls and procedures were effective as of March 31, 2014 (the end of the period covered by this Report).

#### **Changes in Internal Control Over Financial Reporting**

During the three months ended March 31, 2014, our internal control over financial reporting was strengthened through the implementation of an automated and fully integrated accounts payable system.

**Table of Contents**

**PART II. OTHER INFORMATION**

**Item 1. Legal Proceedings.**

We are subject to various legal proceedings and claims that arise in the ordinary course of business. These matters are generally covered by insurance. While the resolution of these matters cannot be predicted with certainty, management believes the final outcome of such matters will not have a material adverse effect on our financial position, results of operation or liquidity.

On July 10, 2008, one of our subsidiaries, Perimeter Associates, LLC ( Perimeter ), sued a tenant for breach of contract, guaranty of the contract and fraud related to an executed lease. In response, on August 22, 2008, the defendant filed a counterclaim against Perimeter for breach of contract, unjust enrichment and fraud. On April 8, 2013, the court found in favor of the defendant and assessed damages against Perimeter in the amount of \$13,300. On or about May 8, 2013, Perimeter appealed the judgment of the lower court to the Oklahoma Supreme Court. Subsequent to the initial judgment, the defendant's attorney applied to the court to be reimbursed for approximately \$368,000 in legal fees incurred by the defendant during litigation. On July 9, 2013, the lower court awarded the defendant approximately \$267,000 of the defendant's legal fees. Perimeter expects to amend its appeal with the Oklahoma Supreme Court to include the issue of the award of legal fees. We have posted bonds for both judgments and have accrued for the judgments in our financial statements. We will continue to vigorously litigate the issues raised upon appeal.

**Item 1A. Risk Factors.**

Not applicable.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.**

(a) Not applicable.

(b) Not applicable.

(c) Not applicable.

**Item 3. Defaults Upon Senior Securities.**

Not applicable.

**Item 4. Mine Safety Disclosures.**

Not applicable.

**Item 5. Other Information.**

None.

---

**Table of Contents**

**Item 6. Exhibits.**

**Exhibit**

|         |                                                                                                                                                                                                                                                 |
|---------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 3.1     | Articles of Amendment and Restatement of Registrant (1)                                                                                                                                                                                         |
| 3.2     | Amended and Restated Bylaws of Registrant (2)                                                                                                                                                                                                   |
| 4.1     | Form of Certificate of Common Stock of Registrant (1)                                                                                                                                                                                           |
| 4.2     | Form of Certificate of Series B Convertible Preferred Stock of Registrant (3)                                                                                                                                                                   |
| 4.3     | Form of Warrant Certificate of Registrant (3)                                                                                                                                                                                                   |
| 10.1    | Form of Agreement of Limited Partnership of Wheeler REIT, L.P. (2)                                                                                                                                                                              |
| 10.2    | Form of Indemnification Agreement between Wheeler Real Estate Investment Trust, Inc. and its officers and directors (2)                                                                                                                         |
| 10.3    | Wheeler Real Estate Investment Trust, Inc. 2012 Stock Incentive Plan (2)                                                                                                                                                                        |
| 10.4    | Employment Agreement with Jon S. Wheeler (2)                                                                                                                                                                                                    |
| 10.5    | Employment Agreement with Steven M. Belote (2)                                                                                                                                                                                                  |
| 10.6    | Employment Agreement with Robin A. Hanisch (2)                                                                                                                                                                                                  |
| 10.7    | Administrative Services Agreement by and between Wheeler Real Estate Investment Trust, Inc. and WHLR Management, LLC (2)                                                                                                                        |
| 10.8    | Subordination Agreement (2)                                                                                                                                                                                                                     |
| 10.9    | Warrant Agreement by and among the Registrant, Computershare, Inc. and Computershare Trust Company, N.A. (1)                                                                                                                                    |
| 31.1    | Certification of the Chief Executive Officer of Wheeler Real Estate Investment Trust, Inc. pursuant to Rule 13a-14 of the Securities Exchange Act of 1934, as amended, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (4) |
| 31.2    | Certification of the Chief Financial Officer of Wheeler Real Estate Investment Trust, Inc. pursuant to Rule 13a-14 of the Securities Exchange Act of 1934, as amended, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (4) |
| 32.1    | Certifications pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (4)                                                                                                                     |
| 101.INS | XBRL Instance Document (4)                                                                                                                                                                                                                      |
| 101.SCH | XBRL Taxonomy Extension Schema Document (4)                                                                                                                                                                                                     |
| 101.CAL | XBRL Taxonomy Extension Calculation Linkbase Document (4)                                                                                                                                                                                       |
| 101.LAB | XBRL Taxonomy Extension Label Linkbase Document (4)                                                                                                                                                                                             |
| 101.PRE | XBRL Taxonomy Extension Presentation Linkbase Document (4)                                                                                                                                                                                      |
| 101.DEF | XBRL Taxonomy Extension Definition Linkbase Document (4)                                                                                                                                                                                        |

Edgar Filing: Wheeler Real Estate Investment Trust, Inc. - Form 10-Q

- (1) Incorporated by reference to the Registrant's report on Form 8-K, File No. 001-35713 filed on April 29, 2014.
- (2) Filed as an exhibit to the Registrant's Registration Statement on Form S-11 (Registration No. 333-177262) previously filed pursuant to the Securities Act of 1933 and hereby incorporated by reference.
- (3) Filed as an exhibit to the Registrant's Registration Statement on Form S-11 (Registration No. 333-194831) previously filed pursuant to the Securities Act of 1933 and hereby incorporated by reference.
- (4) Filed Herewith.

**Table of Contents**

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

WHEELER REAL ESTATE INVESTMENT TRUST,  
INC.

By: /s/ STEVEN M. BELOTE  
Steven M. Belote  
Chief Financial Officer

Date: May 15, 2014