PHI INC Form 10-Q August 05, 2016 Table of Contents

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D. C. 20549

FORM 10-Q

x Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For the quarterly period ended June 30, 2016

or

Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the transition period from ______ to _____

Commission file number: 0-9827

PHI, Inc.

(Exact name of registrant as specified in its charter)

Louisiana (State or other jurisdiction of

72-0395707 (I.R.S. Employer

incorporation or organization)

Identification No.)

2001 SE Evangeline Thruway Lafayette, Louisiana (Address of principal executive offices)

70508 (Zip Code)

Registrant s telephone number, including area code: (337) 235-2452

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes: x No: "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulations S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes: x No: "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer: "

Accelerated filer:

x

Non-accelerated filer: " (Do not check if a smaller reporting company)

Smaller reporting company: "

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes: "No: x

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date.

Class

Voting Common Stock Non-Voting Common Stock Outstanding at July 29, 2016

2,905,757 shares 12,771,550 shares

PHI, INC.

Index Form 10-Q

Part I Financial Information

Item 1.	Financial Statements Unaudited	
	Condensed Consolidated Balance Sheets June 30, 2016 and December 31, 2015	3
	Condensed Consolidated Statements of Operations Quarter and Six Months ended June 30, 2016 and	
	<u>2015</u>	4
	Condensed Consolidated Statements of Comprehensive Income Quarter and Six Months ended June	_
	30, 2016 and 2015	5
	Condensed Consolidated Statements of Shareholders Equity Quarter and Six Months ended June 30	
	2016 and 2015 Condensed Consolidated Statements of Cash Flows Six Months ended June 30, 2016 and 2015	6 7
	Notes to Condensed Consolidated Financial Statements	8
Item 2.	Management s Discussion and Analysis of Financial Condition and Results of Operations	28
Item 3.	Quantitative and Qualitative Disclosures about Market Risk	42
Item 4.	Controls and Procedures	42
	Part II Other Information	
Item 1.	<u>Legal Proceedings</u>	43
Item 1A.	Risk Factors	43
Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	43
Item 3.	Defaults Upon Senior Securities	43
Item 4.	Mine Safety Disclosures	43
Item 5.	Other Information	43
Item 6.	<u>Exhibits</u>	44
	Signatures	46

PART I FINANCIAL INFORMATION

Item 1. FINANCIAL STATEMENTS

PHI, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED BALANCE SHEETS

(Thousands of dollars, except share data)

(Unaudited)

	J	une 30, 2016	De	cember 31, 2015
ASSETS				
Current Assets:				
Cash	\$	8,567	\$	2,407
Short-term investments		289,235		284,523
Accounts receivable net				
Trade		137,031		138,309
Other		11,381		6,469
Inventories of spare parts net		69,424		69,491
Prepaid expenses		7,802		8,951
Deferred income taxes		10,379		10,379
Income taxes receivable		709		761
Total current assets		534,528		521,290
Property and equipment net		893,235		883,529
Restricted investments		13,038		15,336
Other assets		6,317		6,178
Total assets	\$ 1	1,447,118	\$	1,426,333
LIABILITIES AND SHAREHOLDERS EQUITY				
Current Liabilities:				
Accounts payable	\$	23,462	\$	31,373
Accrued and other current liabilities		40,343		44,759
Total current liabilities		63,805		76,132
Long-term debt:				
Revolving credit facility		95,000		57,500
Senior Notes issued March 17, 2014, net of debt issuance costs of \$3,376 and				
\$3,999, respectively		496,624		496,001
Deferred income taxes		150,464		153,645
Other long-term liabilities		15,879		16,057
Commitments and contingencies (Note 9)		·		

Edgar Filing: PHI INC - Form 10-Q

Shareholders Equity:

Shareholders Equally.		
Voting common stock par value of \$0.10;		
12,500,000 shares authorized, 2,905,757 shares issued and outstanding	291	291
Non-voting common stock par value of \$0.10;		
25,000,000 shares authorized, 12,771,550 and 12,685,725 issued and outstanding at		
June 30, 2016 and December 31, 2015, respectively	1,278	1,269
Additional paid-in capital	307,266	304,884
Accumulated other comprehensive gain (loss)	45	(567)
Retained earnings	316,466	321,121
Total shareholders equity	625,346	626,998
Total liabilities and shareholders equity	\$ 1,447,118	\$ 1,426,333

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

PHI, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(Thousands of dollars and shares, except per share data)

(Unaudited)

	Quarter Ended June 30,			Six Months Ende June 30,			
		2016	2015		2016		2015
Operating revenues, net	\$	167,136	\$ 198,547	\$:	331,152	\$ 4	102,744
Expenses:							
Direct expenses		152,417	168,828		304,971	3	338,035
Selling, general and administrative expenses		11,778	12,047		23,451		23,284
Total operating expenses		164,195	180,875		328,422	3	361,319
Gain on disposal of assets		(4,298)	(66)		(3,939)		(73)
Equity in loss of unconsolidated affiliate		76	106		76		174
Operating income		7,163	17,632		6,593		41,324
Interest expense		7,540	7,155		15,073		14,325
Other income, net		(494)	(567)		(1,109)		(1,029)
		7,046	6,588		13,964		13,296
Earnings (loss) before income taxes		117	11,044		(7,371)		28,028
Income tax (benefit) expense		(4,160)	4,590		(2,716)		11,211
Net earnings (loss)	\$	4,277	\$ 6,454	\$	(4,655)	\$	16,817
Weighted average shares outstanding:							
Basic		15,677	15,574		15,650		15,574
Diluted		15,718	15,690		15,650		15,679
Net earnings (loss) per share:							
Basic	\$	0.27	\$ 0.41	\$	(0.30)	\$	1.08
Diluted	\$	0.27	\$ 0.41	\$	(0.30)	\$	1.07

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

PHI, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

(Thousands of dollars)

(Unaudited)

	Quarter June		Six Months Ende June 30,		
	2016	2015	2016	2015	
Net earnings (loss)	\$4,277	\$6,454	\$ (4,655)	\$ 16,817	
Unrealized (loss) gain on short-term investments	210	(158)	1,017	(19)	
Other unrealized gain				24	
Changes in pension plan assets and benefit obligations	1		2		
Tax effect of the above-listed adjustments	(75)	63	(407)	9	
Total comprehensive income (loss)	\$4,413	\$6,359	\$ (4,043)	\$ 16,831	

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

PHI, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF SHAREHOLDERS EQUITY

(Thousands of dollars and shares)

(Unaudited)

						Ac	ccumulate Other	ed	Total
	Voting Common		Non-V	oting	Additional		Com-		Share-
	Sto	ock Amount	Common Stock Shares Amour		Paid-in Capital	Treasurprehensive Retained Stockincome (LossEarnings			Holders Equity
Balance at									
December 31, 2014	2,906	\$ 291	12,576	\$ 1,258	\$ 301,533	\$	\$ (211)	\$ 294,197	\$ 597,068
Net earnings								16,817	16,817
Unrealized loss on									
short-term									
investments							(10)		(10)
Amortization of									
unearned									
stock-based									
compensation					3,359				3,359
Issuance of									
non-voting common									
stock (upon vesting									
of restricted stock			4.66						
units)			166	17					17
Cancellation of									
restricted									
non-voting stock									
units for tax									
withholdings on			(66)	 \	(2.00.6)				(2.102)
vested shares			(66)	(7)	(2,096)				(2,103)
Purchase of treasury						(0.50)			(0.50)
stock						(252)	2.4		(252)
Other							24		24
Balance at June 30,									
2015	2,906	\$ 291	12,676	\$ 1,268	\$ 302,796	\$ (252)	\$ (197)	\$311,014	\$614,920

		Accumulated	Total
Voting	Non-Voting	Additional	Share-

Other Com-

	Com	mon						
	Sto	ock	Commo	n Stock	Paid-in	prehensiv	e Retained	Holders
	Shares	Amount	Shares	Amount	CapitalIn	come (Los	ssEarnings	Equity
Balance at December 31, 2015	2,906	\$ 291	12,685	\$ 1,269	\$ 304,884	\$ (567)	\$ 321,121	\$ 626,998
Net loss							(4,655)	(4,655)
Unrealized gain on short-term								
investments						611		611
Changes in pension plan assets								
and benefit obligations						1		1
Amortization of unearned								
stock-based compensation					2,882			2,882
Issuance of non-voting								
common stock (upon vesting								
of restricted stock units)			121	12				12
Cancellation of restricted								
non-voting stock units for tax								
withholdings on vested shares			(27)	(3)	(500)			(503)
Retirement of treasury stock			(8)					
Balance at June 30, 2016	2,906	\$ 291	12,771	\$ 1,278	\$ 307,266	\$ 45	\$ 316,466	\$625,346

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

PHI, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(Thousands of dollars)

(Unaudited)

		Six Mont	30,	
		2016		2015
Operating activities:				
Net (loss) earnings	\$	(4,655)	\$	16,817
Adjustments to reconcile net earnings to net cash provided by operating activities:				
Depreciation and amortization		34,761		36,511
Deferred income taxes		(3,572)		10,063
Gain on asset dispositions		(3,939)		(73)
Equity in loss of unconsolidated affiliate		76		174
Inventory valuation reserves		2,613		(254)
Changes in operating assets and liabilities		(24,485)		6,070
Net cash provided by operating activities		799		69,308
Investing activities:				
Purchase of property and equipment		(39,908)		(29,502)
Proceeds from asset dispositions		10,998		567
Purchase of short-term investments	(151,436)	(2	290,469)
Proceeds from sale of short-term investments		148,838	2	257,454
Payments of deposits on aircraft		(131)		(131)
Net cash used in investing activities		(31,639)		(62,081)
Financing activities:				
Proceeds from line of credit		150,800		119,740
Payments on line of credit	(113,300)	(127,240)
Repurchase of common stock		(500)		(2,338)
Net cash provided by (used in) financing activities		37,000		(9,838)
Increase (decrease) in cash		6,160		(2,611)
Cash, beginning of period		2,407		6,270
Cash, end of period	\$	8,567	\$	3,659
Supplemental Disclosures Cash Flow Information				

Cash paid during the period for:

Interest	\$ 14,329	\$ 13,696
Income taxes	\$ 1,879	\$ 3,061
Noncash investing activities:		
Other current liabilities and accrued payables related to purchase of property and		
equipment	\$ 64	\$ 27,757

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

1. BASIS OF PRESENTATION

The accompanying unaudited condensed consolidated financial statements include the accounts of PHI, Inc. and its subsidiaries (PHI or the Company or we or our). In the opinion of management, these condensed consolidated financial statements reflect all adjustments, consisting of only normal, recurring adjustments, necessary to present fairly the financial results for the interim periods presented. These condensed consolidated financial statements should be read in conjunction with the consolidated financial statements contained in the Company s Annual Report on Form 10-K for the year ended December 31, 2015 and the accompanying notes.

Our financial results, particularly as they relate to our Oil and Gas segment, are influenced by seasonal fluctuations as discussed in the Company s Annual Report on Form 10-K for the year ended December 31, 2015. For this and other reasons, the results of operations for interim periods are not necessarily indicative of the operating results that may be expected for a full fiscal year.

New Accounting Pronouncements In May 2014, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2014-09, Revenue from Contracts with Customers, which provides a single comprehensive model for entities to use in accounting for revenue arising from contracts with customers and will supersede most current revenue recognition guidance. In mid-2015 the FASB deferred the effective date of ASU 2014-09 by one year until annual and interim periods beginning after December 15, 2017. Early adoption will be permitted as of January 1, 2017; however we have not yet determined if we will adopt this ASU prior to the effective date. The effects of this standard on our financial position, results of operations and cash flows are not yet known.

In August 2014, the FASB issued ASU 2014-15 *Presentation of Financial Statements Going Concern (Subtopic 205-40): Disclosure of Uncertainties about an Entity s Ability to Continue as a Going Concern.* ASU 2014-15 requires management to assess the entity s ability to continue as a going concern and to provide related disclosures in certain circumstances. ASU 2014-15 is effective for annual and interim periods beginning after December 15, 2016. We do not believe that the impact of the implementation of this new guidance on our consolidated financial statements and disclosures will be significant.

In November 2015, the FASB issued ASU 2015-17, *Balance Sheet Classification of Deferred Taxes*, which amends existing guidance on income taxes to require the classification of all deferred tax assets and liabilities as non-current on the balance sheet. We are required to adopt this ASU no later than January 1, 2018, with early adoption permitted, and the guidance may be applied either prospectively or retrospectively. We do not expect this ASU to have a material impact on our consolidated financial statements.

In February 2016, the FASB issued ASU 2016-02, *Leases*, which replaces the existing guidance on leasing transactions in ASC 840 to require recognition of the assets and liabilities for the rights and obligations created by those leases on the balance sheet. We are required to adopt this ASU for fiscal years after December 31, 2018, with early adoption permitted. The effects of this standard on our financial position, results of operations, and cash flows are not yet known.

In March 2016, the FASB issued ASU 2016-09, *Compensation Stock Compensation (Topic 718); Improvements to Employee Share-Based Payment Accounting.* The ASU includes multiple provisions intended to simplify various aspects of the accounting for share-based payments. The ASU is effective for public companies in annual periods

beginning after December 15, 2016, and interim periods within those years. The effects of this standard on our financial position, results of operations, and cash flows are not yet known.

2. INVESTMENTS

We classify all of our short-term investments as available-for-sale. We carry these at fair value and report unrealized gains and losses, net of taxes, in Accumulated other comprehensive gain (loss), which is a separate component of shareholders—equity in our Condensed Consolidated Balance Sheets. These unrealized gains and losses are also reflected in our Condensed Consolidated Statements of Comprehensive Income and Condensed Consolidated Statements of Shareholders—Equity. We determine cost, gains, and losses using the specific identification method.

8

Investments consisted of the following as of June 30, 2016:

		Unrealized	Unrealized	Fair
	Cost Basis	Gains (Thousana	Losses ls of dollars)	Value
Investments:			,	
Money market mutual funds	\$ 17,231	\$	\$	\$ 17,231
Commercial paper	12,408		(15)	12,393
U.S. Government agencies	28,299	13		28,312
Corporate bonds and notes	244,196	191	(65)	244,322
Subtotal	302,134	204	(80)	302,258
Deferred compensation plan assets included in				
other assets	2,386			2,386
Total	\$ 304,520	\$ 204	\$ (80)	\$ 304,644

Investments consisted of the following as of December 31, 2015:

		Unrealized	Unrealized	Fair
	Cost			
	Basis	Gains	Losses	Value
		(Thousand	s of dollars)	
Investments:				
Money market mutual funds	\$ 18,181	\$	\$	\$ 18,181
Commercial paper	5,986		(5)	5,981
U.S. Government agencies	11,499		(30)	11,469
Corporate bonds and notes	265,069		(841)	264,228
Subtotal	300,735		(876)	299,859
Deferred compensation plan assets included in				
other assets	2,294			2,294
Total	\$ 303,029	\$	\$ (876)	\$ 302,153

At June 30, 2016 and December 31, 2015, we classified \$13.0 million and \$15.3 million, respectively, of our aggregate investments as long-term investments and recorded them in our Condensed Consolidated Balance Sheets as Restricted investments, as they are securing outstanding letters of credit with maturities beyond one year.

The following table presents the cost and fair value of our debt investments based on maturities as of:

Edgar Filing: PHI INC - Form 10-Q

	June 30), 2016	December	31, 2015	
	Amortized	Amortized Fair		Fair	
	Costs	Value	Costs	Value	
		(Thousand:	s of dollars)		
Due in one year or less	\$ 164,123	\$ 164,071	\$ 152,444	\$ 152,212	
Due within two years	120,780	120,956	130,110	129,466	
Total	\$ 284,903	\$ 285,027	\$ 282,554	\$ 281,678	

The following table presents the average coupon rate percentage and the average days to maturity of our debt investments as of:

	June 3	June 30, 2016		r 31, 2015
	Average Average Average		Average	Average
		Days		Days
	Coupon	To	Coupon	To
	Rate (%)	Maturity	Rate (%)	Maturity
Commercial paper	0.932	279	0.553	154
U.S. Government agencies	0.973	559	0.865	599
Corporate bonds and notes	1.633	507	1.757	331

The following table presents the fair value and unrealized losses related to our investments that have been in a continuous unrealized loss position for less than twelve months as of:

	June 30), 2016)	Decembe	r 31, 2	2015
	Unrealized				ealized	
	Fair			Fair		
	Value	Lo	sses	Value	L	osses
		(Thousands of dollars)				
Commercial paper	\$ 12,394	\$	(15)	\$ 5,981	\$	(5)
U.S. Government agencies	5,505		(1)	8,969		(30)
Corporate bonds and notes	85,084		(33)	232,347		(793)
Total	\$ 102,983	\$	(49)	\$ 247,297	\$	(828)

The following table presents the fair value and unrealized losses related to our investments that have been in a continuous unrealized loss position for more than twelve months as of:

	June 30	, 201	6	Decembe	r 31, 2	2015
		Unre	ealized		Unre	ealized
	Fair Value	Lo	osses	Fair Value	Lo	osses
		(T)	housands	s of dollars)		
Corporate bonds and notes	\$ 50,203	\$	(31)	\$ 28,866	\$	(48)
Total	\$ 50,203	\$	(31)	\$ 28,866	\$	(48)

From time to time over the periods covered in our financial statements included herein (and as illustrated in the foregoing tables), our investments have experienced net unrealized losses. We consider these declines in market value to be due to customary market fluctuations, and we do not plan to sell these investments prior to maturity. For these reasons, we do not consider any of our investments to be other than temporarily impaired at June 30, 2016 or December 31, 2015. We have also determined that we did not have any other-than-temporary impairments relating to credit losses on debt securities for the quarter ended June 30, 2016. For additional information regarding our criteria

for making these assessments, see Note 2 to the financial statements included in our Annual Report on Form 10-K for the year ended December 31, 2015.

3. REVENUE RECOGNITION AND VALUATION ACCOUNTS

We establish the amount of our allowance for doubtful accounts based upon factors relating to the credit risk of specific customers, current market conditions, and other information. Our allowance for doubtful accounts was approximately \$5.1 million at June 30, 2016, and \$5.2 million at December 31, 2015.

Revenues related to flights generated by our Air Medical segment are recorded net of contractual allowances under agreements with third party payors and estimated uncompensated care when the services are provided. The allowance for contractual discounts was \$114.0 million and \$103.6 million as of June 30, 2016 and December 31, 2015, respectively. The allowance for uncompensated care was \$31.6 million and \$41.9 million as of June 30, 2016 and December 31, 2015, respectively.

10

Included in the allowance for uncompensated care listed above is the value of services to patients who are unable to pay when it is determined that they qualify for charity care. The value of these services was \$2.2 million and \$2.3 million for the quarters ended June 30, 2016 and 2015, respectively. The value of these services was \$4.7 million and \$4.9 million for the six months ended June 30, 2016 and 2015, respectively. The estimated cost of providing charity services was \$0.5 million for the quarters ended June 30, 2016 and 2015. The estimated cost of providing charity services was \$1.2 million and \$1.1 million for the six months ended June 30, 2016 and 2015, respectively. The estimated costs of providing charity services are based on a calculation that applies a ratio of costs to the charges for uncompensated charity care. The ratio of costs to charges is based on our Air Medical segment—s total expenses divided by gross patient service revenue.

The allowance for contractual discounts and estimated uncompensated care (expressed as a percentage of gross segment accounts receivable) was as follows:

	A	as of
		December 31,
	June 30, 2016	2015
Allowance for Contractual Discounts	59%	56%
Allowance for Uncompensated Care	16%	23%

Under a three-year contract that commenced on September 29, 2012, our Air Medical affiliate provided multiple services to a customer in the Middle East, including helicopter leasing, emergency medical helicopter flight services, aircraft maintenance, provision of spare parts, insurance coverage for the customer-owned aircraft, training services, and base construction. The initial contract expired in late September 2015 and has been extended through late September 2016 on terms and conditions that have reduced the number of aircraft operated by us and the scope of our services and responsibilities. Each of the major services mentioned above qualify as separate units of accounting under the accounting guidance for such arrangements. The selling price for each specific service was determined based upon third-party evidence and estimates.

We have also established valuation reserves related to obsolete and slow-moving spare parts inventory. The inventory valuation reserves were \$16.6 million and \$15.4 million at June 30, 2016 and December 31, 2015, respectively.

4. FAIR VALUE MEASUREMENTS

Accounting standards require that assets and liabilities carried at fair value will be classified and disclosed in one of the following three categories:

- Level 1: Quoted market prices in active markets for identical assets or liabilities.
- Level 2: Observable market based inputs or unobservable inputs that are corroborated by market data.
- Level 3: Unobservable inputs that are not corroborated by market data.

The following table summarizes the valuation of our investments and financial instruments by the above pricing levels as of the valuation dates listed:

Edgar Filing: PHI INC - Form 10-Q

		June 30, 2016			
		(Level			
	Total	1)	(Level 2)		
		(Thousand	s of dollars)		
Investments:					
Money market mutual funds	\$ 17,231	\$17,231	\$		
Commercial paper	12,393		12,393		
U.S. Government agencies	28,312		28,312		
Corporate bonds and notes	244,322		244,322		
	302,258	17,231	285,027		
Deferred compensation plan assets	2,386	2,386			
Total	\$ 304,644	\$ 19,617	\$ 285,027		

		December 31, 2015 (Level			
	Total	1)	(Level 2)		
Investments:					
Money market mutual funds	\$ 18,181	\$18,181	\$		
Commercial paper	5,981		5,981		
U.S. Government agencies	11,469		11,469		
Corporate bonds and notes	264,228		264,228		
	299,859	18,181	281,678		
Deferred compensation plan assets	2,294	2,294			
Total	\$ 302,153	\$ 20,475	\$ 281,678		

We hold our short-term investments in an investment fund consisting of high quality money market instruments of governmental and private issuers, which is classified as a short-term investment. Level 1 inputs are quoted prices (unadjusted) for identical assets or liabilities in active markets. These items are traded with sufficient frequency and volume to provide pricing on an ongoing basis. The fair values of the shares of these funds are based on observable market prices, and therefore, have been categorized in Level 1 in the fair value hierarchy. Level 2 inputs reflect quoted prices for identical assets or liabilities that are not actively traded. These items may not be traded daily; examples include corporate bonds and U.S. government agencies debt. There have been no reclassifications of assets between Level 1 and Level 2 investments during the periods covered by the financial statements included in this report. We hold no Level 3 investments. Investments reflected on our balance sheets as Other assets, which we hold to fund liabilities under our Officers Deferred Compensation Plan, consist mainly of multiple investment funds that are highly liquid and diversified.

Cash, accounts receivable, accounts payable and accrued liabilities, and our revolving credit facility debt all had fair values approximating their carrying amounts at June 30, 2016 and December 31, 2015. Our determination of the estimated fair value of our Senior Notes and our revolving credit facility debt is derived using Level 2 inputs, including quoted market indications of similar publicly-traded debt. The fair value of our Senior Notes, based on quoted market prices, was \$463.8 million and \$403.1 million at June 30, 2016 and December 31, 2015, respectively.

5. LONG-TERM DEBT

The components of long-term debt as of the dates indicated below were as follows:

	June 30, 2016		December 31, 2015		2015	
		Una	mortized		Una	mortized
			Debt			Debt
	Principal	De	suance bt Cost	Principal		suance bt Cost
		(Thousand	s of dollars)		
Senior Notes issued March 17, 2014, interest only payable semi-annually at 5.25%,						
maturing March 15, 2019	\$ 500,000	\$	3,376	\$ 500,000	\$	3,999
	95,000			57,500		

Revolving Credit Facility due October 1, 2017 with a group of commercial banks, interest payable at variable rates

Total long-term debt \$595,000 \$ 3,376 \$557,500 \$ 3,999

In April 2015, the FASB issued ASU No. 2015-03, *Simplifying the Presentation of Debt Issuance Costs*, which changes the presentation of debt issuance costs in the financial statements. These costs are now presented as a direct deduction from the debt liability, rather than as an asset. We adopted the new standard effective January 1, 2016. As a result, we reclassified unamortized debt issuances cost in the amount of \$3.4 million and \$4.0 million as of June 30, 2016 and December 31, 2015, respectively, and reduced the carrying value of long-term debt by the same amounts.

12

Our 5.25% Senior Notes (the 2019 Notes) will mature on March 15, 2019, are unconditionally guaranteed on a senior basis by the each of PHI s domestic subsidiaries, and are the general, unsecured obligations of PHI and the guarantors. Interest is payable semi-annually on March 15 and September 15 of each year. PHI has the option to redeem some or all of the 2019 Notes at any time on or after March 15, 2016 at specified redemption prices. The indenture governing the 2019 Notes (the 2019 Indenture) contains, among other things, certain restrictive covenants, including limitations on incurring indebtedness, creating liens, selling assets and entering into certain transactions with affiliates. The covenants also limit PHI s ability to, among other things, pay cash dividends on common stock, repurchase or redeem common or preferred equity, prepay subordinated debt and make certain investments. Upon the occurrence of a Change in Control Repurchase Event (as defined in the 2019 Indenture), PHI will be required, unless it has previously elected to redeem the 2019 Notes as described above, to make an offer to purchase the 2019 Notes for a cash price equal to 101% of their principal amount.

Revolving Credit Facility We have an amended and restated revolving credit facility that matures on October 1, 2017. Under this facility, we can borrow up to \$150.0 million at floating interest rates based on either the London Interbank Offered Rate plus 225 basis points or the prime rate (each as defined in our amended and restated revolving credit facility), at our option. Our revolving credit facility includes usual and customary covenants and events of default for credit facilities of its type. Our ability to borrow under the credit facility is conditioned upon our continued compliance with such covenants, including, among others, (i) covenants that restrict our ability to engage in certain asset sales, mergers or other fundamental changes, to incur liens or to engage in certain other transactions or activities and (ii) financial covenants that stipulate that PHI will maintain a consolidated working capital ratio of at least 2 to 1, a funded debt to consolidated net worth ratio not greater than 1.5 to 1, a fixed charge coverage ratio of at least 1.1 to 1, and consolidated net worth of at least \$450.0 million (with all such terms or amounts as defined in or determined under the amended and restated revolving credit facility). As of June 30, 2016, we believe we were in compliance with these covenants. Based on current market conditions, however, we believe it is likely that we will fail to attain one of our financial covenant ratios as early as the end of the third quarter of 2016. We are currently discussing with our credit facility lenders the possibility of replacing the ratio with a covenant that more accurately reflects our balance sheet liquidity.

Cash paid to fund interest expense was \$0.6 million for the quarter ended June 30, 2016 and \$0.3 million for the quarter ended June 30, 2015. Cash paid to fund interest expense was \$14.3 million for the six months ended June 30, 2016 and \$13.7 million for the six months ended June 30, 2015.

Letter of Credit Facility We maintain a separate letter of credit facility that had \$13.0 million and \$15.3 million in letters of credit outstanding at June 30, 2016 and December 31, 2015, respectively. We have letters of credit securing our workers compensation policies and a traditional provider contract.

Other PHI, Inc. has cash management arrangements with certain of its principal subsidiaries, in which substantial portions of the subsidiaries cash is regularly advanced to PHI, Inc. Although PHI, Inc. periodically repays these advances to fund the subsidiaries cash requirements throughout the year, at any given point in time PHI, Inc. may owe a substantial sum to its subsidiaries under these advances, which, in accordance with generally accepted accounting principles, are eliminated in consolidation and therefore not recognized on our consolidated balance sheets. For additional information, see Note 13.

6. EARNINGS PER SHARE

The components of basic and diluted earnings per share for the quarter and six months ended June 30, 2016 and 2015 are as follows:

Edgar Filing: PHI INC - Form 10-Q

	Quarter Ended June 30,		Six Montl June	
	2016	2015	2016	2015
		(Thousands	of dollars)	
Weighted average outstanding shares of common stock, basic	15,677	15,574	15,650	15,574
Dilutive effect of unvested restricted stock units	41	116		105
Weighted average outstanding shares of common stock, diluted				
(1)	15,718	15,690	15,650	15,679

⁽¹⁾ For the six months ended June 30, 2016, 3,180 unvested restricted stock units were excluded from the weighted average outstanding shares of common stock, diluted, as they were anti-dilutive to earnings per share.

7. STOCK-BASED COMPENSATION

We recognize the cost of employee compensation received in the form of equity instruments based on the grant date fair value of those awards. The table below sets forth the total amount of stock-based compensation expense for the six months and quarters ended June 30, 2016 and 2015.

	-	Ended 20,	Six Months Ende June 30,		
	2016 2015		2016	2015	
	(Thousands of dollars)				
Stock-based compensation expense:					
Time-based restricted units	\$ 597	\$ 571	\$1,216	\$1,208	
Performance-based restricted units	809	1,069	1,680	2,151	
Total stock-based compensation expense	\$ 1,406	\$ 1,640	\$ 2,896	\$ 3,359	

During the quarter and six months ended June 30, 2016, 14,288 time-based restricted units were awarded to managerial employees.

During the quarter and six months ended June 30, 2016, 5,102 and 308,163 performance-based restricted units were awarded to managerial employees, respectively.

During the quarter and six months ended June 30, 2015, 1,118 and 20,048 time-based restricted units were awarded to managerial employees, respectively. During the quarter and six months ended June 30, 2015, 151,566 performance based restricted units were awarded to managerial employees.

8. ASSET DISPOSALS

During the second quarter of 2016, we sold four light and three medium aircraft and related parts inventory utilized in the Oil and Gas segment. Cash proceeds totaled \$10.1 million, resulting in a gain on the sale of these assets of \$4.3 million. These aircraft no longer met our strategic needs. During the first quarter of 2016, we sold one light aircraft previously utilized in the Oil and Gas segment. Cash proceeds totaled \$0.9 million, resulting in a loss on the sale of this asset of \$0.4 million. This aircraft no longer met our strategic needs. There were no sales or disposals of aircraft during the first and second quarter of 2015, but we did have minor sales and disposals of various ancillary equipment.

9. COMMITMENTS AND CONTINGENCIES

Commitments In 2014, we exercised an option to purchase six additional heavy aircraft for delivery in 2015 and 2016. In 2015, we executed an amendment to terminate the purchase of four of the heavy aircraft for delivery in 2016. We took delivery of one aircraft in 2015 and delivery of the final aircraft in January 2016.

Total aircraft deposits of \$2.7 million were included in Other assets as of June 30, 2016. This amount represents deposits paid by us under aircraft leases which will be applied either to the future purchase of the aircraft or the final lease payments depending upon whether or not we elect to purchase the aircraft when that option becomes available to us.

As of June 30, 2016, we had options to purchase various aircraft that we currently operate under lease agreements with the aircraft owners. These options will become exercisable at various dates in 2016 through 2020. The aggregate option purchase prices are \$67.8 million in 2016, \$55.7 million in 2017, \$127.0 million in 2018, \$150.4 million in 2019 and \$22.7 million in 2020. Whether we exercise these options will depend upon several factors, including market conditions and our available cash at the respective exercise dates.

Subsequent to June 30, 2016, we purchased one heavy aircraft previously leased by us for \$26.7 million. This aircraft purchase was made available for sale by the lessor prior to its early buy out option date and is not one of the above-mentioned aircraft available for purchase in 2016. We intend to use this aircraft in our international operations.

Environmental Matters We have recorded an aggregate estimated probable liability of \$0.2 million as of June 30, 2016 for environmental response costs. We have conducted environmental surveys of our former Lafayette facility located at the Lafayette Regional Airport, which we vacated in 2001, and have determined that limited soil and groundwater contamination exists at two parcels of land at the former facility. We submitted an assessment report for both sites in 2003, updated it in 2006, and received approvals of our remediation plan from the Louisiana

14

Department of Environmental Quality (LDEQ) and Louisiana Department of Natural Resources in 2010 and 2011, respectively. Since such time, we have installed groundwater monitoring wells at these sites and furnished periodic reports on contamination levels to the LDEQ. Pursuant to our agreement with the LDEQ, we are providing samples annually for both sites. Based upon our working relationship and agreements with the LDEQ and the results of our ongoing site monitoring, we believe, based on current circumstances, that our ultimate remediation costs for these sites will not be material to our consolidated financial position, results of operations, or cash flows.

Legal Matters From time to time, we are involved in various legal actions incidental to our business, including actions relating to employee claims, medical malpractice claims, various tax issues, grievance hearings before labor regulatory agencies, and miscellaneous third party tort actions. The outcome of these proceedings is not predictable. However, based on current circumstances, we do not believe that the ultimate resolution of our presently pending proceedings, after considering available defenses and any insurance coverage or indemnification rights, will have a material adverse effect on our financial position, results of operations or cash flows.

Operating Leases We lease certain aircraft, facilities, and equipment used in our operations. The related lease agreements, which include both non-cancelable and month-to-month terms, generally provide for fixed monthly rentals, and certain real estate leases also include renewal options. We generally pay all insurance, taxes, and maintenance expenses associated with these leases. All aircraft leases contain purchase options exercisable by us at certain dates in the lease agreements.

At June 30, 2016, we had approximately \$268.3 million in aggregate commitments under operating leases of which approximately \$25.1 million is payable through December 31, 2016. The total lease commitments include \$254.5 million for aircraft and \$13.8 million for facility lease commitments.

10. SEGMENT INFORMATION

PHI is primarily a provider of helicopter transport services, including helicopter maintenance and repair services. We report our financial results through the three reportable segments further described below.

Each segment s operating profit is its operating revenues less its direct expenses and selling, general and administrative expenses. Each segment has a portion of our total selling, general and administrative expenses that is charged directly to the segment and a small portion that is allocated to that segment. Allocated selling, general and administrative expenses are based primarily on total segment direct expenses as a percentage of total direct expenses. Unallocated overhead consists primarily of corporate selling, general and administrative expenses that we do not allocate to the reportable segments.

In January 2016, we offered a Voluntary Employee Retirement Package (VERP) to all pilots who had attained age 64. Fifteen employees accepted this VERP, resulting in severance costs of \$1.6 million recorded in the first quarter of 2016. At June 30, 2016, \$0.4 million of severance costs from these offerings remained unpaid.

During the quarter ended March 31, 2016, we also offered a voluntary furlough program to our Oil and Gas pilots whereby pilots who elect to participate in the program will receive severance pay and may continue medical coverage at their current employee-paid premiums. Twenty-six pilots accepted the offer with a total severance cost of \$0.4 million. Under the terms of the furlough agreement, we must, no later than twelve months from the date of furlough offer each furloughed employee a right to return to work.

Oil and Gas Segment. Our Oil and Gas segment, headquartered in Lafayette, Louisiana, provides helicopter services primarily for the major integrated and independent oil and gas production companies transporting personnel or

equipment to offshore platforms in the Gulf of Mexico. Our customers include Shell Oil Company, BP America Production Company, ExxonMobil Production Company, and ConocoPhillips Company, with whom we have worked for 30 or more years, and ENI Petroleum, with whom we have worked for more than 15 years. At June 30, 2016, we had available for use 145 aircraft in this segment.

Operating revenue from our Oil and Gas segment is derived mainly from contracts that include a fixed monthly rate for a particular model of aircraft, plus a variable rate for flight time. A small portion of our Oil and Gas segment revenue is derived from providing services on an ad hoc basis. Operating costs for our Oil and Gas segment are primarily aircraft operations costs, including costs for pilots and maintenance personnel. Total fuel cost is included

in direct expense and any reimbursement of a portion of these costs above a contracted per-gallon amount is included in revenue. For the quarters ended June 30, 2016 and 2015, respectively, approximately 50% and 57% of our total operating revenues were generated by our Oil and Gas segment. Our Oil and Gas segment generated approximately 52% and 58% of our total operating revenue for the six months ended June 30, 2016 and 2015, respectively.

Air Medical Segment. The operations of our Air Medical segment are headquartered in Phoenix, Arizona, where we maintain significant separate facilities and administrative staff dedicated to this segment.

As of June 30, 2016, 105 aircraft were available for use by our Air Medical segment. At such date, we operated approximately 100 aircraft domestically, providing air medical transportation services for hospitals and emergency service agencies in 18 states at 72 separate locations. We also provide air medical transportation services for a customer overseas. For our overseas program, we deployed eight customer-owned aircraft at three locations, with four aircraft generating revenues as of June 30, 2016. Our Air Medical segment operates primarily under the independent provider model and, to a lesser extent, under the traditional provider model. Under the independent provider model, we have no fixed revenue stream and compete for transport referrals on a daily basis with other independent operators in the area. Under the traditional provider model, we contract directly with the customer to provide their transportation services, with the contracts typically awarded through competitive bidding. For the quarters ended June 30, 2016 and 2015, approximately 45% and 41% of our total operating revenues were generated by our Air Medical segment, respectively. For the six months ended June 30, 2016 and 2015, approximately 44% and 38% of our total operating revenues were generated by our Air Medical segment, respectively.

As an independent provider, we bill for our services on the basis of a flat rate plus a variable charge per patient-loaded mile, regardless of aircraft model, and are typically compensated by private insurance, Medicaid or Medicare, or directly by transported patients who self-pay. As further described in Note 3, revenues are recorded net of contractual allowances under agreements with third party payors and estimated uncompensated care at the time the services are provided. Contractual allowances and uncompensated care are estimated based on historical collection experience by payor category (consisting mainly of insurance, Medicaid, Medicare, and self-pay). Estimates regarding the payor mix and changes in reimbursement rates are the factors most subject to sensitivity and variability in calculating our allowances. We compute a historical payment analysis of accounts fully closed, by category.

Provisions for contractual discounts and estimated uncompensated care for our Air Medical segment (expressed as a percentage of gross segment billings) were as follows:

		Revenue					
	Quarter June		Six Months Ended June 30,				
	2016	2015	2016	2015			
Provision for contractual discounts	65%	65%	69%	66%			
Provision for uncompensated care	7%	7%	4%	7%			

These percentages are affected by various factors, including rate increases and changes in the number of transports by payor mix.

Net reimbursement per transport from commercial payors generally increases when a rate increase is implemented. Net reimbursement from certain commercial payors, as well as Medicare and Medicaid, generally does not increase proportionately with rate increases.

16

Net revenue attributable to Insurance, Medicare, Medicaid, and Self-Pay (expressed as a percentage of net Air Medical revenues) were as follows:

	•	Quarter Ended June 30,		ns Ended
	2016	2015	2016	2015
Insurance	69%	74%	70%	73%
Medicare	18%	17%	18%	17%
Medicaid	9%	7%	10%	8%
Self-Pay	4%	2%	2%	2%

We also have a limited number of traditional provider contracts with hospitals under which we receive a fixed monthly rate for aircraft availability and an hourly rate for flight time. Those contracts generated approximately 29% and 36% of the segment s revenues for the quarters ended June 30, 2016 and 2015, respectively. For the six months ended June 30, 2016 and 2015, these contracts generated approximately 30% and 39% of the segment s revenues.

Technical Services Segment. Our Technical Services segment provides maintenance and repairs for our existing customers that own their aircraft. These services are generally labor intensive with higher operating margins as compared to other segments. Depending on when we commence and complete special projects for customers, our results for this segment can vary significantly from period to period, although these variances typically have a limited impact on our consolidated operating results. The Technical Services segment also conducts flight operations for the National Science Foundation in Antarctica, which are typically conducted in the first and fourth quarters each year. Also included in this segment is our proprietary Helipass operations, which provides software as a service to certain of our Oil and Gas customers for the purpose of passenger check-in and compliance verification.

For the three month periods ended June 30, 2016 and 2015, approximately 5% and 2%, respectively, of our total operating revenues were generated by our Technical Services segment. For both of the six month periods ended June 30, 2016 and 2015, approximately 4%, respectively, of our total operating revenues were generated by our Technical Services segment.

17

Summarized financial information concerning our reportable operating segments for the quarters and six months ended June 30, 2016 and 2015 is as follows:

	Quarter Ended June 30, 2016 2015		Six Months Ended June 30, 2016 2015		
			of dollars)		s of dollars)
Segment operating revenues	(270		ej werm, s	(11101111111111111111111111111111111111	og etertette)
Oil and Gas	\$ 8	3,185	\$ 112,839	\$ 171,622	\$ 233,235
Air Medical	7	5,547	81,642	145,607	154,027
Technical Services		8,404	4,066	13,923	15,482
Total operating revenues, net	16	57,136	198,547	331,152	402,744
Segment direct expenses (1)					
Oil and Gas (2)	8	37,400	100,262	179,316	200,593
Air Medical	5	8,997	63,576	116,041	123,615
Technical Services		6,096	5,096	9,690	14,001
Total direct expenses	15	52,493	168,934	305,047	338,209
Segment selling, general and administrative expenses					
Oil and Gas		1,605	1,275	3,132	2,434
Air Medical		2,642	2,527	5,237	5,156
Technical Services		273	208	497	322
Total segment selling, general and administrative expenses		4,520	4,010	8,866	7,912
Total segment expenses		57,013	172,944	313,913	346,121
Net segment (loss) profit					
Oil and Gas	((5,820)	11,302	(10,826)	30,208
Air Medical		3,908	15,539	24,329	25,256
Technical Services		2,035	(1,238)	3,736	1,159
Total	1	0,123	25,603	17,239	56,623
Other, net (3)		4,792	633	5,048	1,102
Unallocated selling, general and administrative costs (1)	((7,258)	(8,037)	(14,585)	(15,372)
Interest expense		(7,540)	(7,155)		(14,325)
Earnings (loss) before income taxes	\$	117	\$ 11,044	\$ (7,371)	\$ 28,028

(1) Included in direct expenses and unallocated selling, general and administrative costs are the depreciation and amortization expense amounts below:

	Depreciation and Amortization Expense				
	Quartei		Six Months Ended		
	June	June 30,		June 30,	
	2016	2015	2016	2015	
Segment Direct Expense:					
Oil and Gas	\$ 10,024	\$ 10,323	\$ 19,942	\$ 21,603	
Air Medical	5,132	4,750	9,387	8,848	
Technical Services	157	132	285	260	
Total	\$ 15,313	\$ 15,205	\$ 29,614	\$ 30,711	
Unallocated SG&A	\$ 2,476	\$ 3,155	\$ 5,147	\$ 5,801	

- (2) Includes Equity in loss of unconsolidated affiliate.
- (3) Consists of gains on disposition of property and equipment, and other income.

18

11. INVESTMENT IN VARIABLE INTEREST ENTITY

We account for our investment in our West African operations as a variable interest entity, which is defined as an entity that either (a) has insufficient equity to permit the entity to finance its operations without additional subordinated financial support or (b) has equity investors who lack the characteristics of a controlling financial interest. As of June 30, 2016, we had a 49% investment in the common stock of PHI Century Limited (PHIC), a Ghanaian entity. We acquired our 49% interest on May 26, 2011, PHIC s date of incorporation. The purpose of PHIC is to provide oil and gas flight services in Ghana and the West African region. For the quarters ended June 30, 2016 and 2015, we recorded a loss in equity of unconsolidated affiliate \$0.1 million relative to our 49% equity ownership. For the six months ended June 30, 2016 and 2015, we recorded a loss in equity of unconsolidated affiliate of \$0.1 million and \$0.2 million relative to our 49% equity ownership, respectively. We had \$1.5 million of trade receivables as of June 30, 2016 from PHIC. At December 31, 2015, we recorded an allowance for bad debts against this trade receivable of \$1.5 million, as we do not anticipate that we will be able to recover them. Our investment in the common stock of PHIC is included in Other assets on our Condensed Consolidated Balance Sheets and was \$0 at June 30, 2016 and December 31, 2015.

12. OTHER COMPREHENSIVE INCOME

Amounts reclassified from Accumulated other comprehensive income are not material and, therefore, not presented separately in the Condensed Consolidated Statements of Comprehensive Income.

13. CONDENSED CONSOLIDATING FINANCIAL INFORMATION

As discussed further in Note 5, on March 17, 2014, PHI, Inc. issued \$500.0 million of 5.25% Senior Notes due 2019 that are fully and unconditionally guaranteed on a joint and several, senior basis by all of our domestic subsidiaries. PHI, Inc. directly or indirectly owns 100% of all of its domestic subsidiaries.

The supplemental condensed financial information on the following pages sets forth, on a consolidated basis, the balance sheet, statement of operations, statement of comprehensive income, and statement of cash flows information for PHI, Inc. (Parent Company) and the guarantor subsidiaries under separate headings. The eliminating entries eliminate investments in subsidiaries, intercompany balances, and intercompany revenues and expenses. The condensed consolidating financial statements have been prepared on the same basis as the consolidated financial statements of PHI, Inc. The equity method is followed by the parent company within the financial information presented below.

The transactions reflected in Due to/from affiliates, net in the following condensed consolidated statements of cash flows primarily consist of centralized cash management activities between PHI, Inc. and its subsidiaries, pursuant to which cash earned by the guarantor subsidiaries is regularly transferred to PHI, Inc. to be centrally managed. Because these balances are treated as short-term borrowings of the Parent Company, serve as a financing and cash management tool to meet our short-term operating needs, turn over quickly and are payable to the guarantor subsidiaries on demand, we present borrowings and repayments with our affiliates on a net basis within the condensed consolidating statement of cash flows. Net receivables from our affiliates are considered advances and net payables to our affiliates are considered borrowings, and both changes are presented as financing activities in the following condensed consolidating statements of cash flows.

PHI, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATING BALANCE SHEETS

(Thousands of dollars)

(Unaudited)

	June 30, 2016				
	Parent Company Only	Guarantor			
	(issuer)	Subsidiaries (1)	Eliminations	Consolidated	
ASSETS					
Current Assets:					
Cash	\$ 40	\$ 8,527	\$	\$ 8,567	
Short-term investments	289,235			289,235	
Accounts receivable net	64,631	83,781		148,412	
Intercompany receivable		47,588	(47,588)		
Inventories of spare parts net	60,768	8,656		69,424	
Prepaid expenses	4,821	2,981		7,802	
Deferred income taxes	10,379			10,379	
Income taxes receivable	950	(241)		709	
		,			
Total current assets	430,824	151,292	(47,588)	534,528	
Investment in subsidiaries	343,068	,	(343,068)	,	
Property and equipment net	598,361	294,874	, , ,	893,235	
Restricted investments	13,023	15		13,038	
Other assets	5,191	1,126		6,317	
	,	,		,	
Total assets	\$1,390,467	\$ 447,307	\$ (390,656)	\$ 1,447,118	
	+ -,-, -, -, -, -, -, -, -, -, -, -, -, -	+ 111,500	+ (0,0,000)	, -,,	
LIABILITIES AND SHAREHOLDERS EQUITY	7				
Current Liabilities:					
Accounts payable	\$ 16,742	\$ 6,720	\$	\$ 23,462	
Accrued and other current liabilities	28,825	11,518	7	40,343	
Intercompany payable	47,588	,	(47,588)		
I way in	.,		(1) /		
Total current liabilities	93,155	18,238	(47,588)	63,805	
Long-term debt:	,	-,	(1,1 1 1)	,	
Revolving credit facility	95,000			95,000	
Senior Notes dated March 17, 2014, net of debt	,			,	
issuance costs of \$3,376	496,624			496,624	
Deferred income taxes and other long-term liabilities	80,342	86,001		166,343	
Shareholders Equity:		22,201			
Common stock and paid-in capital	308,835	79,191	(79,191)	308,835	

Edgar Filing: PHI INC - Form 10-Q

Accumulated other comprehensive income	45			45
Retained earnings	316,466	263,877	(263,877)	316,466
Total shareholders equity	625,346	343,068	(343,068)	625,346
Total liabilities and shareholders equity	\$ 1,390,467	\$ 447,307	\$ (390,656)	\$ 1,447,118

(1) Foreign subsidiaries represent minor subsidiaries and are included in the guarantors subsidiaries amounts.

PHI, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATING BALANCE SHEETS

(Thousands of dollars)

(Unaudited)

	December 31, 2015			
	Parent			
	Company Only	Guarantor		
	(issuer)	Subsidiaries (1)	Eliminations	Consolidated
ASSETS				
Current Assets:				
Cash	\$ 46	\$ 2,361	\$	\$ 2,407
Short-term investments	284,523			284,523
Accounts receivable net	70,336	74,442		144,778
Intercompany receivable		90,943	(90,943)	
Inventories of spare parts net	60,060	9,431		69,491
Prepaid expenses	7,162	1,789		8,951
Deferred income taxes	10,379			10,379
Income taxes receivable	1,002	(241)		761
Total current assets	433,508	178,725	(90,943)	521,290
Investment in subsidiaries	330,848		(330,848)	
Property and equipment net	632,759	250,770		883,529
Restricted investments	15,336			15,336
Other assets	5,975	203		6,178
Total assets	\$ 1,418,426	\$ 429,698	\$ (421,791)	\$ 1,426,333
LIABILITIES AND SHAREHOLDERS EQUITY	<i>T</i>			
Current Liabilities:				
Accounts payable	\$ 25,512	\$ 5,861	\$	\$ 31,373
Accrued liabilities	29,138	15,621		44,759
Intercompany payable	90,943		(90,943)	
Total current liabilities	145,593	21,482	(90,943)	76,132
Long-term debt:				
Revolving credit facility	57,500			57,500
Senior Notes dated March 17, 2014, net of debt				
issuance costs of \$3,999	496,001			496,001
Deferred income taxes and other long-term liabilities	92,334	77,368		169,702
Shareholders Equity:				
Common stock and paid-in capital	306,444	79,061	(79,061)	306,444

Edgar Filing: PHI INC - Form 10-Q

Accumulated other comprehensive loss	(567)			(567)
Retained earnings	321,121	251,787	(251,787)	321,121
Total shareholders equity	626,998	330,848	(330,848)	626,998
Total liabilities and shareholders equity	\$ 1,418,426	\$ 429,698	\$ (421,791)	\$ 1,426,333

(1) Foreign subsidiaries represent minor subsidiaries and are included in the guarantor subsidiaries amounts.

PHI, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATING STATEMENTS OF OPERATIONS

(Thousands of dollars)

(Unaudited)

	For the quarter ended June 30, 2016							
	Parent Company Only	Guarantor Subsidiaries (1)	Eliminations	Consolidated				
Operating revenues, net	\$ 89,365	\$ 77,771	\$	\$ 167,136				
Expenses:								
Direct expenses	89,535	62,882		152,417				
Selling, general and administrative expenses	9,232	2,871	(325)	11,778				
Total operating expenses	98,767	65,753	(325)	164,195				
Gain on disposal of assets, net	(4,298)			(4,298)				
Equity in loss of unconsolidated affiliate	76			76				
Operating income	(5,180)	12,018	325	7,163				
Equity in net income of consolidated subsidiaries	(7,035)		7,035					
Interest expense	7,534	6		7,540				
Other income, net	(819)		325	(494)				
	(320)	6	7,360	7,046				
(Loss) earnings before income taxes	(4,860)	12,012	(7,035)	117				
Income tax (benefit) expense	(9,137)	4,977		(4,160)				
Net earnings	\$ 4,277	\$ 7,035	\$ (7,035)	\$ 4,277				

	For the quarter ended June 30, 2015							
	Parent Company	Guaran Subsidia						
	Only	(1)	El	iminations	Cor	ısolidated		
Operating revenues, net	\$ 115,040	\$ 83,	507 \$		\$	198,547		
Expenses:								
Direct expenses	103,483	65,	349	(4)		168,828		
Selling, general and administrative expenses	9,471	2,	576			12,047		
Total operating expenses	112,954	67,	925	(4)		180,875		
Gain on disposal of assets, net	(66)					(66)		

Edgar Filing: PHI INC - Form 10-Q

Equity in loss of unconsolidated affiliate	106			106
Operating income	2,046	15,582	4	17,632
Equity in net income of consolidated subsidiaries	(9,230)		9,230	
Interest expense	7,155			7,155
Other income, net	(571)		4	(567)
	(2,646)		9,234	6,588
Earnings before income taxes	4,692	15,582	(9,230)	11,044
Income tax (benefit) expense	(1,762)	6,352		4,590
Net earnings	\$ 6,454	\$ 9,230	\$ (9,230)	\$ 6,454

⁽¹⁾ Foreign subsidiaries represent minor subsidiaries and are included in the guarantors subsidiaries amounts.

Income tax (benefit) expense

PHI, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATING STATEMENTS OF OPERATIONS

(Thousands of dollars)

(Unaudited)

For the six months ended June 30, 2016

8,733

(2,716)

	Parent Company Only	uarantor sidiaries ⁽¹⁾	Eliminations	Consolidated
Operating revenues, net	\$ 181,234	\$ 149,918	\$	\$ 331,152
Expenses:				
Direct expenses	181,572	123,399		304,971
Selling, general and administrative expenses	18,275	5,674	(498)	23,451
Total operating expenses	199,847	129,073	(498)	328,422
Gain on disposal of assets, net	(3.939)			(3.939)

Gain on disposar of assets, het	(3,339)			(3,333)
Equity in loss of unconsolidated affiliate	76			76
Operating income	(14,750)	20,845	498	6,593
Equity in net income of consolidated subsidiaries	(12,090)		12,090	
Interest expense	15,047	26		15,073
Other income, net	(1,603)	(4)	498	(1,109)
	1,354	22	12,588	13,964
(Loss) earnings before income taxes	(16 104)	20.823	(12.090)	(7.371)

Net (loss)earnings	\$ (4,655)	\$ 12,090	\$ (12,090)	\$ (4,655)

(11,449)

	For the six months ended June 30, 2015							
	Parent Company	Guarantor Subsidiaries						
	Only	(1		Elimination	ons	Con	solidated	
Operating revenues, net	\$ 243,697	\$ 1:	59,047	\$		\$	402,744	
Expenses:								
Direct expenses	209,965	12	28,079		(9)		338,035	
Selling, general and administrative expenses	17,979		5,305				23,284	
Total operating expenses	227,944	13	33,384		(9)		361,319	
Gain on disposal of assets, net	(73)						(73)	

Edgar Filing: PHI INC - Form 10-Q

Equity in loss of unconsolidated affiliate	174			174
Operating income	15,652	25,663	9	41,324
Equity in net income of consolidated subsidiaries	(15,362)		15,362	
Interest expense	14,325			14,325
Other income, net	(1,034)	(4)	9	(1,029)
	(2,071)	(4)	15,371	13,296
Earnings before income taxes	17,723	25,667	(15,362)	28,028
Income tax expense	906	10,305		11,211
Net earnings	\$ 16,817	\$ 15,362	\$ (15,362)	\$ 16,817

⁽¹⁾ Foreign subsidiaries represent minor subsidiaries and are included in the guarantors subsidiaries amounts.

PHI, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATING STATEMENTS OF COMPREHENSIVE INCOME

(Thousands of dollars)

(Unaudited)

	For the quarter ended June 30, 2016						
	Parent Company Only		arantor idiaries ⁽¹⁾	Elir	ninations	Cons	solidated
Net earnings	\$4,277	\$	7,035	\$	(7,035)	\$	4,277
Unrealized loss on short-term investments	210						210
Changes in pension plan assets and benefit obligations	1						1
Tax effect	(75)						(75)
Total comprehensive income	\$4,413	\$	7,035	\$	(7,035)	\$	4,413

For the quarter ended June 30, 2015 **Parent Company** Guarantor **Subsidiaries** Only **(1) Eliminations** Consolidated Net earnings \$6,454 \$ 9,230 (9,230)\$ 6,454 Unrealized loss on short-term investments (158)(158)Tax effect 63 63 Total comprehensive income \$6,359 \$ 9,230 \$ (9,230)\$ 6,359

(1) Foreign subsidiaries represent minor subsidiaries and are included in the guarantors subsidiaries amounts.

PHI, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATING STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

(Thousands of dollars)

(Unaudited)

For the	civ mor	the on	Lhah	una 30	2016
rorine	SIX MOI	uns en	aea i	une su.	_ZU N

	Parent						
	Company	\mathbf{G}	uarantor				
	Only	Sub	sidiaries ⁽¹⁾	Eli	minations	Con	solidated
Net (loss) earnings	\$ (4,655)	\$	12,090	\$	(12,090)	\$	(4,655)
Unrealized loss on short-term investments	1,017						1,017
Changes in pension plan assets and benefit obligations	2						2
Tax effect	(407)						(407)
Total comprehensive (loss) income	\$ (4,043)	\$	12,090	\$	(12,090)	\$	(4,043)

For the six months ended June 30, 2015

	Parent					
	Company	 arantor sidiaries				
	Only	(1)	Eli	minations	Con	solidated
Net earnings	\$ 16,817	\$ 15,362	\$	(15,362)	\$	16,817
Unrealized loss on short-term investments	(19)					(19)
Unrealized realized gain	24					24
Tax effect	9					9
Total comprehensive income	\$ 16,831	\$ 15,362	\$	(15,362)	\$	16,831

(1) Foreign subsidiaries represent minor subsidiaries and are included in the guarantors subsidiaries amounts.

PHI, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATING STATEMENTS OF CASH FLOWS

(Thousands of dollars)

(Unaudited)

For the six months ended June 30, 2016

		rent	~				
		ipany (issuer)		uarantor sidiaries ⁽¹⁾	Eliminations	Cor	nsolidated
Net cash (used in) provided by operating	Omy (issuci)	Sub	sidiai ics V	Emimations	Cui	iisoiiuatcu
activities	\$ (1	2,954)	\$	13,753	\$	\$	799
Investing activities:							
Purchase of property and equipment	(3	9,535)		(373)			(39,908)
Proceeds from asset dispositions	1	0,998					10,998
Purchase of short-term investments	(15	1,436)					(151,436)
Proceeds from sale of short-term investments	14	8,838					148,838
Payments of deposits on aircraft		(131)					(131)
Net cash used in investing activities	(3	1,266)		(373)			(31,639)
Financing activities:							
Proceeds from line of credit	15	0,800					150,800
Payments on line of credit	(11	3,300)					(113,300)
Repurchase of common stock		(500)					(500)
Due to/from affiliate, net		7,214		(7,214)			
Net cash provided by (used in) financing activities	4	4,214		(7,214)			37,000
(Decrease) increase in cash		(6)		6,166			6,160
Cash, beginning of period		46		2,361			2,407
Cash, end of period	\$	40	\$	8,527	\$	\$	8,567

⁽¹⁾ Foreign subsidiaries represent minor subsidiaries and are included in the guarantors subsidiaries amounts.

PHI, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATING STATEMENTS OF CASH FLOWS

(Thousands of dollars)

(Unaudited)

For the six months ended June 30, 2015

	Parent Company		Guarantor	Til	C	11141
Not each provided by operating activities	Only (issuer \$ 46,696) Su \$	bsidiaries ⁽¹⁾	Eliminations \$	Cor \$	69,308
Net cash provided by operating activities	\$ 40,090	Ф	22,612	Ф	Ф	09,308
Investing activities:	(20.502)					(20.502)
Purchase of property and equipment	(29,502)					(29,502)
Proceeds from asset dispositions	567					567
Purchase of short-term investments	(290,469)					(290,469)
Proceeds from sale of short-term investments	257,454					257,454
Payments of deposits on aircraft	(131)					(131)
Net cash used in investing activities	(62,081)					(62,081)
Financing activities:						
Proceeds from line of credit	119,740					119,740
Payments on line of credit	(127,240)					(127,240)
Repurchase of common stock for payroll tax	· · · · · · · · · · · · · · · · · · ·					
withholding requirements	(2,338)					(2,338)
Due to/from affiliate, net	25,220		(25,220)			, , ,
Net cash provided by (used in) financing activities	15,382		(25,220)			(9,838)
Decrease in cash	(3)		(2,608)			(2,611)
Cash, beginning of period	51		6,219			6,270
Cash, end of period	\$ 48	\$	3,611	\$	\$	3,659

⁽¹⁾ Foreign subsidiaries represent minor subsidiaries and are included in the guarantors subsidiaries amounts.

Item 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This discussion and analysis should be read in conjunction with (i) the accompanying unaudited condensed consolidated financial statements and the notes thereto (the Notes) and (ii) our Annual Report on Form 10-K for the year ended December 31, 2015, including the audited consolidated financial statements and notes thereto, management s discussion and analysis, and the risk factor disclosures contained therein.

Special Note Regarding Forward-Looking Statements

All statements other than statements of historical fact contained in this Form 10-Q and other periodic reports filed by PHI, Inc. (PHI or the Company or we, us or our) under the Securities Exchange Act of 1934, and other written of statements made by it or on its behalf, are forward-looking statements, as defined by (and subject to the safe harbor protections under) the federal securities laws. When used herein, the words anticipates, expects, believes, goals, projects and similar words and expressions are intended to identify forward-looking intends. statements. Forward-looking statements are based on a number of judgments and assumptions about future developments and events, many of which are beyond our control. These forward-looking statements, and the assumptions on which they are based, (i) are not guarantees of future events, (ii) are inherently speculative and (iii) are subject to significant risks, uncertainties, and other factors that may cause our actual results to differ materially from the expectations, beliefs, and estimates expressed or implied in such forward-looking statements. Factors that could cause our results to differ materially from the expectations expressed or implied in such forward-looking statements include but are not limited to the following: changes in demand for our services due to volatility of oil and gas prices and the level of domestic and overseas exploration and production activity, which depends on several factors outside of our control; our dependence on a small number of customers for a significant amount of our revenue and our significant credit exposure within the oil and gas industry; any failure to maintain our strong safety record; our ability to secure and retain favorable customer contracts or otherwise remain able to profitably deploy our existing fleet of aircraft; our ability to receive timely delivery of ordered aircraft and parts from a limited number of suppliers, and the availability of working capital, loans or lease financing to acquire such assets; the availability of adequate insurance; adverse changes in the value of our aircraft or our ability to sell them in the secondary markets; weather conditions and seasonal factors, including tropical storms and hurricanes; the effects of competition and changes in technology; the adverse impact of customers electing to terminate or reduce our services; the impact of current or future governmental regulations, including but not limited to the impact of new and pending regulation of healthcare, aviation safety and export controls; the special risks of our air medical operations, including collections risks and potential medical malpractice claims; political, economic, payment, regulatory and other risks and uncertainties associated with our international operations; our substantial indebtedness and operating lease commitments; the hazards associated with operating in an inherently risky business, including the possibility that regulators could ground our aircraft for extended periods of time or indefinitely; our ability to develop and implement successful business strategies; changes in fuel prices; the risk of work stoppages and other labor problems; changes in our future cash requirements; environmental and litigation risks; the effects of more general factors, such as changes in interest rates, operating costs, tax rates, or general economic or geopolitical conditions; and other risks referenced in this and other annual, quarterly or current reports filed by us with the SEC. All of our above-described forward-looking statements are expressly qualified in their entirety by the cautionary statements in this paragraph and the Risk Factors disclosures in our SEC filings. Additional factors or risks that we currently deem immaterial, that are not presently known to us or that arise in the future could also cause our actual results to differ materially from our expected results. Given these uncertainties, investors are cautioned not to unduly rely upon our forward-looking statements. PHI undertakes no obligation to update publicly any forward-looking statements, whether as a result of new information, future events, or otherwise. Further, we may make changes to our business strategies and plans (including our capital spending plans) at any time and without notice, based on any changes in the above-listed factors, our assumptions or

otherwise, any of which could or will affect our results.

28

Overview

As described further in Note 10, we are primarily a provider of helicopter services and derive most of our revenue from providing helicopter transport services to the energy and medical industries. Our consolidated results of operations are principally driven by the following factors:

The level of offshore oil and gas exploration and production activities in the areas in which we operate, primarily in the Gulf of Mexico. Operating revenues from our Oil and Gas segment relate substantially to operations in the Gulf of Mexico. Many of the helicopters we have purchased recently are larger aircraft intended to service deepwater activities and the margins we earn on these aircraft are generally higher than on smaller aircraft. During periods when the level of offshore activity increases, demand for our offshore flight services typically increases, directly affecting our revenue and profitability. Also, during periods when deepwater offshore activity increases, the demand for our medium and heavy aircraft usually increases, creating a positive impact on revenue and earnings. Conversely, a reduction in offshore oil and gas activities generally, or deepwater offshore activity particularly, typically negatively impacts our aircraft utilization, flight volumes, and overall demand for our aircraft, thereby creating a negative impact on our revenue and earnings.

Patient transports and flight volume in our Air Medical segment. In the independent provider programs under our Air Medical segment, our revenue is directly dependent upon the number and length of patient transports provided in a given period. The volume of flight utilization of our aircraft by our customers under our traditional provider Air Medical programs also has a direct impact on the amount of revenue earned in a given period, although to a lesser degree than under our independent provider programs. Independent provider programs generated approximately 69%, 65%, 61% and 61% of our Air Medical segment revenues for the six months ended June 30, 2016, and the years ended December 31, 2015, 2014 and 2013, respectively, with the balance of our Air Medical segment revenue attributable to our traditional provider programs.

Payor mix and reimbursement rates in our Air Medical segment. Under our independent provider programs, our revenue recognition, net of allowances, during any particular period is dependent upon the rate at which our various types of customers reimburse us for our Air Medical services, which we refer to as our payor mix. Reimbursement rates vary among payor types and typically the reimbursement rate of commercial insurers is higher than Medicare, Medicaid, and self-pay reimbursement rates. Moreover, Medicare and Medicaid reimbursement rates have decreased in recent years and our receipt of payments from these programs is subject to various regulatory and appropriations risks. Changes during any particular period in our payor mix, reimbursement rates, or uncompensated care rates will have a direct impact on our revenues.

<u>Direct expenses.</u> Our business is capital-intensive and highly competitive. Salaries and aircraft maintenance comprise a large portion of our operating expenses. Our aircraft must be maintained to a high standard of quality and undergo periodic and routine maintenance procedures. Higher utilization of our aircraft will result in more frequent maintenance, resulting in higher maintenance costs. In periods of low flight activity, we continue to maintain our aircraft, consequently reducing our margins. In addition, we are also dependent

upon pilots, mechanics, and medical crew to operate our business. To attract and retain qualified personnel, we must maintain competitive wages, which places downward pressure on our margins.

As noted above, the performance of our oil and gas operations is largely dependent upon the level of offshore oil and gas activities, which in turn is based largely on volatile commodity prices. See Risk Factors in Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2015. Since mid-2014, prevailing oil prices have been substantially lower than prices for several years before then. Consequently, several of our oil and gas customers have curtailed their exploration or production levels, lowered their capital expenditures, reduced their staffs or requested arrangements with vendors designed to reduce their operating costs, including flight sharing arrangements and alternative platform staffing rotations. As explained further below, these changes have negatively impacted our oil and gas operations since the first quarter of 2015. Over the past few quarters, several of our offshore customers have requested reductions in the volume or pricing of our flight services or have re-bid existing contracts, all of which has further reduced our aircraft utilization rates and intensified pricing pressures. We believe that we may receive additional such requests in the future. Although we can neither control nor predict with any

reasonable degree of certainty the length or ultimate severity of the current downturn in the energy industry, we currently expect further reductions in the operating revenues and net profit of our Oil and Gas segment in 2016 compared to amounts previously reported. These reductions could be quite substantial. For information on the impact of the market downturn on our liquidity, see - Liquidity and Capital Resources Long-Term Debt below.

We have extended through the end of September 2016 our three-year contract that we entered into on September 29, 2012 to provide air medical flight services and related support services to a customer in the Middle East. Our original three-year contract lapsed on September 29, 2015, but has been extended three times for three-, six-, and three-month periods, respectively. Under each of these extensions, the number of aircraft operated and scope of our services and responsibilities have been reduced, when compared to the original agreement, which has caused our overseas air medical revenues and operating costs to decline significantly compared to prior periods. We are continuing to negotiate with this customer a five-year replacement contract. Although we anticipate that the replacement contract will be completed and that we will receive all requisite corporate and governmental approvals in 2016, we cannot provide any assurances to this effect.

30

Results of Operations

The following tables present operating revenues, expenses, and earnings, along with certain non-financial operational statistics, for the quarter and six months ended June 30, 2016 and 2015.

	Quarter Ended June 30,			Favorable (Unfavorable)	
	2016	2015			
	(Thousands	of dollars, exc	ept fli	ght hours,	
	patient	t transports, ar	ıd aire	eraft)	
Segment operating revenues					
Oil and Gas	\$ 83,185	\$ 112,839	\$	(29,654)	
Air Medical	75,547	81,642		(6,095)	
Technical Services	8,404	4,066		4,338	
Total operating revenues	167,136	198,547		(31,411)	
Segment direct expenses	,	/		(- , , ,	
Oil and Gas (1)	87,400	100,262		12,862	
Air Medical	58,997	63,576		4,579	
Technical Services	6,096	5,096		(1,000)	
	,	,			
Total segment direct expenses	152,493	168,934		16,441	
Segment selling, general and administrative expenses					
Oil and Gas	1,605	1,275		(330)	
Air Medical	2,642	2,527		(115)	
Technical Services	273	208		(65)	
Total segment selling, general and administrative expenses	4,520	4,010		(510)	
Total segment expenses	157,013	172,944		15,931	
Net segment (loss) profit					
Oil and Gas	(5,820)	11,302		(17,122)	
Air Medical	13,908	15,539		(1,631)	
Technical Services	2,035	(1,238)		3,273	
Total net segment profit (2)	10,123	25,603		(15,480)	
Other, net (3)	4,792	633		4,159	
Unallocated selling, general and administrative costs (4)	(7,258)	(8,037)		779	
Interest expense	(7,540)	(7,155)		(385)	
Earnings before income taxes	117	11,044		(10,927)	
Income tax (benefit) expense	(4,160)	4,590		8,750	
Net earnings	\$ 4,277	\$ 6,454	\$	(2,177)	

Edgar Filing: PHI INC - Form 10-Q

Flight	hours:
_	

Tight hours.			
Oil and Gas	20,724	25,743	(5,019)
Air Medical (5)	9,519	8,984	535
Technical Services	9	2	7
Total	30,252	34,729	(4,477)
Air Medical Transports (6)	4,823	4,757	66

- (1) Includes Equity in loss of unconsolidated affiliate.
- (2) These financial measures have not been prepared in accordance with generally accepted accounting principles (GAAP) and have not been audited or reviewed by our independent registered public accounting firm. These financial measures are therefore considered non-GAAP financial measures. Management believes these non-GAAP financial measures provide meaningful supplemental information regarding our results of operations. A description of the adjustments to and reconciliations of these non-GAAP financial measures to the most comparable GAAP financial measures is as follows:

	-	r Ended e 30,
	2016	2015
Total net segment profit	\$ 10,123	\$ 25,603
Other, net	4,792	633
Unallocated selling, general and administrative costs	(7,258)	(8,037)
Interest expense	(7,540)	(7,155)
Earnings before income taxes	\$ 117	\$ 11,044

- (3) Consists of gains on disposition of property and equipment, and other income.
- (4) Represents corporate overhead expenses not allocable to segments.
- (5) Flight hours include 2,452 flight hours associated with traditional provider contracts during the second quarter of 2016, compared to 2,250 flight hours in the prior year quarter.
- (6) Represents individual patient transports for the period.

32

	Six Months Ended June 30, 2016 2015 (Thousands of dollar, hours,		Favorable (Unfavorable) except flight
	patient	transports, a	nd aircraft)
Segment operating revenues	paneni	transports, a	ia aircraji)
Oil and Gas	\$ 171,622	\$ 233,235	\$ (61,613)
Air Medical	145,607	154,027	(8,420)
Technical Services	13,923	15,482	(1,559)
Toolinear Services	13,723	10,102	(1,557)
Total operating revenues	331,152	402,744	(71,592)
Segment direct expenses	001,102	,,,	(/1,0/2)
Oil and Gas ⁽¹⁾	179,316	200,593	21,277
Air Medical	116,041	123,615	7,574
Technical Services	9,690	14,001	4,311
	,,,,,,	, , ,	7-
Total segment direct expenses	305,047	338,209	33,162
Segment selling, general and administrative expenses		,	, -
Oil and Gas	3,132	2,434	(698)
Air Medical	5,237	5,156	(81)
Technical Services	497	322	(175)
Total segment selling, general and administrative expenses	8,866	7,912	(954)
Total segment expenses	313,913	346,121	32,208
Net segment (loss) profit			
Oil and Gas	(10,826)	30,208	(41,034)
Air Medical	24,329	25,256	(927)
Technical Services	3,736	1,159	2,577
Total net segment profit (2)	17,239	56,623	(39,384)
Other, net (3)	5,048	1,102	3,946
Unallocated selling, general and administrative costs (4)	(14,585)	(15,372)	787
Interest expense	(15,073)	(14,325)	(748)
	(7.071)	20.020	(25, 200)
(Loss) earnings before income taxes	(7,371)	28,028	(35,399)
Income tax (benefit) expense	(2,716)	11,211	13,927
Net (loss) earnings	\$ (4,655)	\$ 16,817	\$ (21,472)
Flight hours:			
Oil and Gas	41,461	50,879	(9,418)
Air Medical ⁽⁵⁾	18,208	16,820	1,388
Technical Services	532	479	53
	332	117	
Total	60,201	68,178	(7,977)

Edgar Filing: PHI INC - Form 10-Q

Air Medical Transports (6)	9,326	8,702	624
Aircraft operated at period end: (7)			
Oil and Gas (8)	145	167	
Air Medical (9)	105	100	
Technical Services	6	6	
Total	256	273	

- (1) Includes Equity in loss of unconsolidated affiliate.
- (2) These financial measures have not been prepared in accordance with generally accepted accounting principles (GAAP) and have not been audited or reviewed by our independent registered public accounting firm. These financial measures are therefore considered non-GAAP financial measures. Management believes these non-GAAP financial measures provide meaningful supplemental information regarding our results of operations. A description of the adjustments to and reconciliations of these non-GAAP financial measures to the most comparable GAAP financial measures is as follows:

	Six Months Ended June 30,		
	2016	2015	
Total net segment profit	\$ 17,239	\$ 56,623	
Other, net	5,048	1,102	
Unallocated selling, general and administrative costs	(14,585)	(15,372)	
Interest expense	(15,073)	(14,325)	
(Loss) earnings before income taxes	\$ (7,371)	\$ 28,028	

- (3) Consists of gains on disposition of property and equipment, and other income.
- (4) Represents corporate overhead expenses not allocable to segments.
- (5) Flight hours include 4,729 flight hours associated with traditional provider contracts for the first half of 2016, compared to 4,715 flight hours in the first half of the prior year.
- (6) Represents individual patient transports for the period.
- (7) Represents the total number of aircraft available for use, not all of which were deployed in service as of the date indicated.
- (8) Includes eight aircraft as of June 30, 2015 that were owned or leased by customers but operated by us.
- (9) Includes 10 aircraft as of June 30, 2016 that were owned or leased by customers but operated by us, compared to 13 aircraft as of June 30, 2015.

Quarter Ended June 30, 2016 compared with Quarter Ended June 30, 2015

Combined Operations

Operating Revenues Operating revenues for the quarter ended June 30, 2016 were \$167.1 million, compared to \$198.5 million for the quarter ended June 30, 2015, a decrease of \$31.4 million. Oil and Gas segment operating revenues decreased \$29.7 million for the quarter ended June 30, 2016, related primarily to decreased aircraft flight revenues for all model types resulting predominately from fewer aircraft on contract and decreased flight hours. Air Medical segment operating revenues decreased \$6.1 million due principally to decreased traditional provider program revenues resulting from reduced overseas operations. Technical Services segment operating revenues increased \$4.3 million due primarily to an increase in technical services provided to a third party customer.

Total flight hours for the quarter ended June 30, 2016 were 30,252 compared to 34,729 for the quarter ended June 30, 2015. Oil and Gas segment flight hours decreased 5,019 hours, due to decreases in flight hours for all model types. Air Medical segment flight hours increased 535 hours from the quarter ended June 30, 2015, due to increased flight hours in our traditional provider and independent provider operations. Individual patient transports in the Air Medical segment were 4,823 for the quarter ended June 30, 2016, compared to transports of 4,757 for the quarter ended June 30, 2015.

<u>Direct Expenses</u> Direct operating expense was \$152.5 million for the quarter ended June 30, 2016, compared to \$168.9 million for the quarter ended June 30, 2015, a decrease of \$16.4 million, or 10%. Employee compensation expense decreased \$10.3 million due to a reduction in employees in our Oil and Gas segment resulting from implementation of voluntary early retirement programs (VERPs) in the second half of 2015 and the first quarter of 2016. Employee compensation expense represented approximately 45% and 46% of total direct expense for the quarters ended June 30, 2016 and 2015, respectively. We also experienced decreases in aircraft fuel of \$2.1 million, aircraft insurance of \$0.6 million, and aircraft warranty costs of \$2.2 million (which expenses represent 4%, 1%, and 7% of total direct expense, respectively) as a result of the reduction in flight hours. Aircraft parts expense decreased \$1.2 million and component repair expense decreased \$0.2 million. Other direct costs increased \$0.1 million on a net basis.

<u>Selling, General and Administrative Expenses</u> Selling, general and administrative expenses were \$11.8 million for the quarter ended June 30, 2016, compared to \$12.0 million for the quarter ended June 30, 2015. The \$0.2 million decrease was primarily attributable to decreased employee compensation expense, partially offset by increased legal fees incurred in the current year.

<u>Gain on Disposal of Assets, net</u> Gain on asset dispositions was \$4.3 million for the quarter ended June 30, 2016, compared to a gain of \$0.1 million for the quarter ended June 30, 2015. This increase was primarily due to the sale or disposition of three medium aircraft and related spare parts inventory that no longer met our strategic needs. See Note 8.

Equity in Loss of Unconsolidated Affiliate Equity in the loss of our unconsolidated affiliate attributable to our mid-2011 investment in a Ghanaian entity was \$0.1 million for the quarter ended June 30, 2016 and the quarter ended June 30, 2015, reflecting reduced demand for offshore flight services due to lower oil and gas exploration activities. See Note 11.

Interest Expense Interest expense was \$7.5 million for the quarter ended June 30, 2016 and \$7.2 million for the quarter ended June 30, 2015, principally due to higher average outstanding debt balances.

Other Income, net Other income was \$0.5 million for the quarter ended June 30, 2016 compared to \$0.6 million for the same period in 2015, and represents primarily interest income. The \$0.1 million decrease is primarily attributable to a decrease in the rate of return of our short-term investments.

Income Taxes Income tax benefit for the quarter ended June 30, 2016 was \$4.2 million compared to income tax expense of \$4.6 million for the quarter ended June 30, 2015. The \$4.2 million income tax benefit recorded in the quarter ended June 30, 2016 is comprised of a \$4.2 million tax benefit related to the impact of a change in Louisiana tax law which amends the manner in which profits are apportioned to the state of Louisiana for income tax reporting purposes. The effect of the change in the tax law reduced our overall tax rate necessitating an adjustment to our Deferred tax assets and liabilities. Excluding this non-recurring adjustment, our effective tax rate was 10% and 42% for the quarter ended June 30, 2016 and June 30, 2015, respectively. The higher rate for the quarter ended June 30, 2015 reflects the impact of recording during that quarter a one-time increase in the valuation allowance on our foreign tax credits. The 10% effective tax rate for the quarter ended June 30, 2016 reflects a cumulative year to date true up of the effective tax rate from 36.2% to 36.0%. The impact of this adjustment was less than \$0.1 million.

Net Earnings Net earnings for the quarter ended June 30, 2016 was \$4.3 million compared to net earnings of \$6.5 million for the quarter ended June 30, 2015. Earnings before income taxes for the quarter ended June 30, 2016 was \$0.1 million compared to earnings before income tax of \$11.0 million for the same period in 2015. Earnings per diluted share were \$0.27 for the second quarter of 2016 compared to earnings per diluted share of \$0.41 for the prior year quarter. The decrease in earnings before taxes for the quarter ended June 30, 2016 is principally attributable to the decreased profits in our Oil and Gas and Air Medical segments, partially offset by a small increase in the profits from our Technical Services segment. We had 15.6 and 15.7 million weighted average diluted common shares outstanding during the quarter ended June 30, 2016 and 2015, respectively.

Segment Discussion

Oil and Gas Oil and Gas segment revenues were \$83.2 million for the quarter ended June 30, 2016, compared to \$112.8 million for the quarter ended June 30, 2015, a decrease of \$29.6 million. Our Oil and Gas segment revenues are primarily driven by the amount of contracted aircraft and flight hours. Costs are primarily fixed based on the number of aircraft operated, with a variable portion that is driven by flight hours.

Oil and Gas segment flight hours were 20,724 for the most recent quarter compared to 25,743 for the same quarter in the prior year, a decrease of 5,019 flight hours. The decline in flight hours is attributable to fewer aircraft on contract and lower utilization rates for all model types due to reduced oil and gas exploration and production activities in response to lower prevailing oil prices.

The number of aircraft available for use in the segment was 145 at June 30, 2016, compared to 167 at June 30, 2015. We added one new heavy aircraft to our Oil and Gas segment since June 30, 2015. We have sold or disposed of nine light and three medium aircraft in the Oil and Gas segment since June 30, 2015. Changes in customer-owned aircraft and transfers between segments account for the remainder.

Direct expense in our Oil and Gas segment was \$87.4 million for the quarter ended June 30, 2016, compared to \$100.3 million for the quarter ended June 30, 2015, a decrease of \$12.9 million. Employee compensation expense decreased \$6.8 million due to a reduction in employees resulting from implementation of our VERPs. See Note 10. There were also decreases in aircraft fuel of \$2.2 million, aircraft warranty costs of \$2.2 million, and aircraft insurance of \$0.4 million, each due to the reduction in flight hours. Other items decreased \$1.3 million on a net basis.

Selling, general and administrative segment expenses were \$1.6 million for the quarter ended June 30, 2016 and \$1.3 million for the quarter ended June 30, 2015. The \$0.3 million increase is primarily attributable to increased legal fees of \$0.2 million, and increased bad debt expense of \$0.2 million. Other items decreased net \$0.1 million.

Oil and Gas segment loss was \$5.8 million for the quarter ended June 30, 2016, compared to segment profit of \$11.3 million for the quarter ended June 30, 2015. The decrease in segment profit was due to decreased revenues, which were only partially offset by decreased expenses attributable to the above-described factors.

Air Medical Segment revenues were \$75.5 million for the quarter ended June 30, 2016, compared to \$81.6 million for the quarter ended June 30, 2015. This decrease of \$6.1 million is primarily attributable to decreased traditional provider program revenues resulting from the reduction in our overseas operations. These decreases were partially offset by higher revenues from our independent provider programs driven by, among other things, an increase in operating bases. Patient transports were 4,823 for the quarter ended June 30, 2016, compared to 4,757 for the same period in the prior year.

The number of aircraft available for use in the segment at June 30, 2016 was 105 compared to 100 at June 30, 2015. Since June 30, 2015, we added seven light aircraft to our Air Medical segment. We have sold or disposed of two medium aircraft in the Air Medical segment since June 30, 2015.

Direct expense in our Air Medical segment was \$59.0 million for the quarter ended June 30, 2016, compared to \$63.6 million for the quarter ended June 30, 2015, a decrease of \$4.6 million. Employee compensation costs decreased \$2.8 million due to a reduction in personnel. Component repair costs also decreased \$1.6 million as a result of a reduction in scheduled maintenance for certain aircraft. Cost of goods sold also decreased \$0.6 million related to certain items that are billed on a cost plus basis on our Middle East project. Other items increased, net \$0.4 million.

Selling, general and administrative segment expenses were \$2.6 million for the quarter ended June 30, 2016, compared to \$2.5 million for the quarter ended June 30, 2015.

Air Medical segment profit was \$13.9 million for the quarter ended June 30, 2016, compared to a segment profit of \$15.5 million for the quarter ended June 30, 2015. The \$1.6 million decrease in profit is attributable to the decreased operating revenues described above, partially offset by decreased expenses.

Technical Services Technical Services segment revenues were \$8.4 million for the quarter ended June 30, 2016, compared to \$4.1 million for the quarter ended June 30, 2015. The increase in revenue is due primarily to an increase of technical services provided to a third party customer. The current projects with this customer were near completion in the first quarter of 2016, after which additional projects are expected to begin and continue through the first quarter of 2017. Direct expenses increased \$1.0 million compared to the prior year quarter, principally due to the increased operations. Technical Services segment earnings were \$2.0 million for the quarter ended June 30, 2016, compared to segment loss of \$1.2 million for the quarter ended June 30, 2015.

For additional information on our segments, see Note 10.

Six Months Ended June 30, 2016 compared with Six Months Ended June 30, 2015

Combined Operations

Operating Revenues Operating revenues for the six months ended June 30, 2016 were \$331.2 million, compared to \$402.7 million for the six months ended June 30, 2015, a decrease of \$71.5 million. Oil and Gas segment operating revenues decreased \$61.6 million for the six months ended June 30, 2016, related primarily to decreased aircraft flight revenues for all model types resulting predominately from fewer aircraft on contract and decreased flight hours for these aircraft. Air Medical segment operating revenues decreased \$8.4 million due principally to decreased traditional provider program revenues resulting from reduced overseas operations. This decrease was partially offset by increased revenues attributable to our independent provider programs, driven principally by increased transports. Technical Services segment operating revenues decreased \$1.6 million due to variations in the level of services provided to a third party customer under projects discussed further below.

Total flight hours for the six months ended June 30, 2016 were 60,201 compared to 68,178 for the six months ended June 30, 2015. Oil and Gas segment flight hours decreased 9,418 hours, due to decreases in flight hours for all model types. Air Medical segment flight hours increased 1,388 hours from the six months ended June 30, 2015, due to increased flight hours in our independent provider programs. Individual patient transports in the Air Medical segment were 9,326 for the six months ended June 30, 2016, compared to 8,702 transports for the six months ended June 30, 2015.

<u>Direct Expenses</u> Direct operating expense was \$305.0 million for the six months ended June 30, 2016, compared to \$338.2 million for the six months ended June 30, 2015, a decrease of \$33.2 million, or 10%. Employee compensation expense decreased \$15.6 million due to a reduction in employees in our Oil and Gas segment resulting from implementation of voluntary early retirement programs (VERPs) in the second half of 2015 and the first quarter of

2016. Employee compensation expense represented approximately 46% of total direct expense for the six months ended June 30, 2016 and 2015. In addition, we experienced decreases in aircraft fuel of \$3.9 million, aircraft warranty costs of \$3.2 million, aircraft insurance of \$1.6 million, and aircraft parts costs of \$1.3 million (representing 4%, 7%, 2% and 4% of total direct expense, respectively), as a result of the reduction in flight hours. Costs of goods sold decreased \$5.8 million, due to decreased services provided to an external customer by our Technical Services segment, and a decrease in certain items that are billed on a cost plus basis in our Air Medical segment. Other direct costs items decreased \$1.6 million, net.

Selling, General and Administrative Expenses Selling, general and administrative expenses were \$23.5 million for the six months ended June 30, 2016, compared to \$23.3 million for the six months ended June 30, 2015. The \$0.2 million increase was primarily attributable to increased legal fees and bad debt expense, partially offset by decreased employee compensation expense.

<u>Gain on Disposal of Assets, net</u> Gain on asset dispositions was \$3.9 million for the six months ended June 30, 2016, compared to a gain of \$0.1 million for the six months ended June 30, 2015. In the first half of 2016, we sold one light and three medium aircraft, along with spare parts inventory that no longer met our strategic needs. See Note 8.

Equity in Loss of Unconsolidated Affiliate Equity in the loss of our unconsolidated affiliate attributable to our mid-2011 investment in a Ghanaian entity was \$0.1 million and \$0.2 million for the six months ended June 30, 2016 and 2015, respectively. See Note 11.

Interest Expense Interest expense was \$15.1 million for the six months ended June 30, 2016, compared to \$14.3 million for the six months ended June 30, 2015, principally due to higher outstanding debt balances.

Other Income, net Other income was \$1.1 million for the six months ended June 30, 2016 compared to \$1.0 million for the six months ended June 30, 2015 and represents primarily interest income. The \$0.1 million increase is primarily attributable to an increase in the amount and rate of return of our short-term investments.

Income Taxes Income tax benefit for the six months ended June 30, 2016 was \$2.7 million compared to income tax expense of \$11.2 million for the six months ended June 30, 2015. Our effective tax rate was 20% and 40% for the six months ended June 30, 2016 and June 30, 2015, respectively. The \$2.7 million income tax benefit recorded in the six months ended June 30, 2016 is comprised of a valuation allowance on certain state tax benefits related to net operating loss carryforwards of \$4.1 million, a \$4.2 million tax benefit related to the impact of a change in Louisiana tax law which amends the manner in which profits are apportioned to the state of Louisiana for income tax reporting purposes, and a \$2.6 million tax benefit on our loss before income taxes. The valuation allowance recorded was solely attributable to a change in the Louisiana tax law which limits our ability to fully realize the tax benefit of our existing net operating loss carryforwards in this state. Absent the valuation allowance and tax benefit related to the change in the Louisiana tax law, our effective tax rate was 36% and 40% for the six months ended June 30, 2016 and June 30, 2015, respectively. The higher rate for the six months ended June 30, 2015 reflects the impact of recording during that period a one-time increase in the valuation allowance on our foreign tax credits.

Net Loss Net loss for the six months ended June 30, 2016 was \$4.7 million compared to net earnings of \$16.8 million for the six months ended June 30, 2015. Loss before income taxes for the six months ended June 30, 2016 was \$7.4 million compared to earnings before income tax of \$28.0 million for the same period in 2015. Loss per diluted share was \$0.30 for the six months ended June 30, 2016 compared to earnings per diluted share of \$1.07 for the prior year six months. The decrease in earnings before taxes for the six months ended June 30, 2016 is principally attributable to the decreased profits in our Oil and Gas and Air Medical segments, partially offset by a small increase in the profits from our Technical Services segment. We had 15.6 and 15.7 million weighted average diluted common shares outstanding during the six months ended June 30, 2016 and 2015, respectively.

Segment Discussion

Oil and Gas Segment revenues were \$171.6 million for the six months ended June 30, 2016, compared to \$233.2 million for the six months ended June 30, 2015, a decrease of \$61.6 million. Our Oil and Gas segment revenues are primarily driven by the amount of contracted aircraft and flight hours. Costs are primarily fixed based on the number of aircraft operated, with a variable portion that is driven by flight hours.

Oil and Gas segment flight hours were 41,461 for the past six months compared to 50,879 for the same six months in the prior year, a decrease of 9,418 flight hours. The decline in flight hours is attributable to fewer aircraft on contract and lower utilization rates for all model types due to reduced oil and gas exploration and production activities in response to lower prevailing oil prices.

The number of aircraft available for use in the segment was 145 at June 30, 2016, compared to 167 at June 30, 2015. We added one new heavy aircraft to our Oil and Gas segment since June 30, 2015. We have sold or disposed of nine light and three medium aircraft in the Oil and Gas segment since June 30, 2015. Changes in customer-owned aircraft and transfers between segments account for the remainder.

38

Direct expense in our Oil and Gas segment was \$179.3 million for the six months ended June 30, 2016, compared to \$200.6 million for the six months ended June 30, 2015, a decrease of \$21.3 million. Employee compensation expenses decreased \$10.9 million due to a reduction in employees resulting from implementation of our VERPs. See Note 10. There were decreases in aircraft fuel of \$4.1 million, aircraft insurance of \$1.1 million, aircraft warranty costs of \$3.3 million, and aircraft parts costs of \$1.1 million, each due to the reduction in flight hours. Other items decreased \$0.8 million, net.

Selling, general and administrative segment expenses were \$3.1 million for the six months ended June 30, 2016 and \$2.4 million for the six months ended June 30, 2015. The \$0.7 million increase was primarily due to increased legal fees and bad debt expense.

Oil and Gas segment loss was \$10.8 million for the six months ended June 30, 2016, compared to segment profit of \$30.2 million for the six months ended June 30, 2015. The decrease in segment profit was due to the decreased revenues detailed above, which were only partially offset by decreased expenses.

Air Medical Segment revenues were \$145.6 million for the six months ended June 30, 2016, compared to \$154.0 million for the six months ended June 30, 2015, a decrease of \$8.4 million. Operating revenues in our traditional provider programs decreased \$16.5 million due to a reduction in our overseas operations. Operating revenues in our independent provider programs increased \$8.1 million primarily due to improved payor mix and an increase in operating bases. Patient transports were 9,326 for the six months ended June 30, 2016, compared to 8,702 for the same period in the prior year. Other segment revenue decreased \$0.4 million.

The number of aircraft available for use in the segment at June 30, 2016 was 105 compared to 100 at June 30, 2015. Since June 30, 2015, we added seven light aircraft to our Air Medical segment. We have sold or disposed of two medium aircraft in the Air Medical segment since June 30, 2015.

Direct expense in our Air Medical segment was \$116.0 million for the six months ended June 30, 2016, compared to \$123.6 million for the six months ended June 30, 2015, a decrease of \$7.6 million. Employee compensation expenses decreased \$4.6 million due to a reduction in personnel. There were also decreases in spare parts and component repair costs of \$0.3 million and \$3.0 million, respectively, due to a decrease in scheduled maintenance for certain model types. Other direct expense items increased by a net of \$0.3 million.

Selling, general and administrative segment expenses were \$5.2 million for the six months ended June 30, 2016 and June 30, 2015.

Air Medical segment profit was \$24.3 million for the six months ended June 30, 2016, compared to a segment profit of \$25.3 million for the six months ended June 30, 2015. The decrease in profit is primarily attributable to the decreased revenues described above, partially offset by the decreased aircraft operating expenses described above.

Technical Services Technical Services segment revenues were \$13.9 million for the six months ended June 30, 2016, compared to \$15.5 million for the six months ended June 30, 2015. Direct expense decreased \$4.3 million compared to the prior year six months. The decrease in revenue is due primarily to a decrease of technical services provided to a third party customer. Additional projects are expected to begin and continue through the first quarter of 2017. Technical Services segment profit was \$3.7 million for the six months ended June 30, 2016, compared to \$1.2 million for the six months ended June 30, 2015.

For additional information on our segments, see Note 10.

Liquidity and Capital Resources

General

Our ongoing liquidity requirements arise primarily from the purchase or leasing of aircraft, the maintenance and refurbishment of aircraft, improvement of facilities, the acquisition of equipment and inventory, and other working capital needs. Our principal sources of liquidity historically have been net cash provided by our operations, borrowings under our revolving credit facility, and proceeds from periodic senior note offerings. To the extent we do not use cash, short-term investments or borrowings to finance our aircraft acquisitions, we frequently enter into sale-leaseback transactions to fund these acquisitions.

Historical Cash and Cash Flow Information

Liquidity Our cash position was \$8.6 million at June 30, 2016, compared to \$2.4 million at December 31, 2015. Short-term investments were \$289.2 million at June 30, 2016, compared to \$284.5 million at December 31, 2015. We also had \$13.0 million and \$15.3 million in restricted investments at June 30, 2016 and December 31, 2015, respectively, securing outstanding letters of credit.

As noted in greater detail above, the current downturn in the oil and gas industry has negatively impacted our offshore operations since the first quarter of 2015, and we expect further reductions in the operating revenues and net profit of our Oil and Gas segment in 2016. Through June 30, 2016, these negative variances did not materially impact our financial position reported in our consolidated balance sheets, as described in further detail below. Nonetheless, if the current oil and gas downturn persists, we expect that it will ultimately have a negative impact on our consolidated operating cash flow, liquidity, and compliance with our financial covenants under our credit facility.

Operating activities Net cash provided by operating activities was \$0.8 million for the six months ended June 30, 2016, compared to net cash provided of \$69.3 million for the same period in 2015, a decrease of \$68.5 million. Cash receipts were down \$78.5 million, primarily due to a \$61.6 million decrease in our Oil and Gas segment revenues, related to the downturn in the industry. We had a \$17.0 million decrease in collections related to our Middle East contract due to timing of payments. This was partially offset by a \$3.7 million decrease in payments to vendors, and an \$8.7 million decrease in cash required for net payroll, primarily due to a reduction in bonuses paid and staffing levels.

Investing activities Net cash used in investing activities was \$31.6 million for the six months ended June 30, 2016, compared to \$62.1 million for the same period in 2015. Net purchases of short-term investments used \$2.6 million of cash during the six months ended June 30, 2016, compared to \$33.0 million in the comparable prior year period. Gross proceeds from asset dispositions in the first half of 2016 were \$11.0 million, compared to \$0.6 million for the same period in 2015. Capital expenditures were \$40.0 million for the six months ended June 30, 2016, compared to \$29.5 million for the same period in 2015. Capital expenditures for aircraft and aircraft improvements accounted for \$38.1 million and \$26.5 million of these totals for the six months ended 2016 and 2015, respectively. During the first quarter of 2016, we took delivery of one heavy aircraft that we purchased with borrowings under our revolving credit line. During the same period in 2015, we exercised a purchase option to acquire one heavy aircraft.

Financing activities Financing activities during the first half of 2016 included net borrowings of \$37.5 million on our revolving credit facility and \$0.5 million used to repurchase shares of our non-voting common stock to satisfy withholding tax obligations of employees.

Financing activities during the first half of 2015 included net payments of \$7.5 million on our revolving credit facility and \$2.3 million used to repurchase shares of our non-voting common stock to satisfy withholding tax obligations of employees.

Long-Term Debt

As of June 30, 2016, our total long-term debt was \$595.0 million, consisting of \$500.0 million principal amount of 5.25% Senior Notes due 2019 (excluding debt issuance costs) and \$95.0 million borrowed under our revolving credit facility.

40

Revolving Credit Facility We have an amended and restated revolving credit facility (our credit facility) that matures on October 1, 2017. Under our credit facility, we can borrow up to \$150.0 million at floating interest rates based on either the London Interbank Offered Rate plus 225 basis points or the prime rate (each as defined in our credit facility), at our option. Our credit facility includes usual and customary covenants and events of default for credit facilities of its type. Our ability to borrow under the credit facility is conditioned upon our continued compliance with such covenants, including, among others, (i) covenants that restrict our ability to engage in certain asset sales, mergers or other fundamental changes, to incur liens or to engage in certain other transactions or activities and (ii) financial covenants that stipulate that PHI will maintain a consolidated working capital ratio of at least 2 to 1, a funded debt to consolidated net worth ratio not greater than 1.5 to 1, a fixed charge coverage ratio of at least 1.1 to 1, and consolidated net worth of at least \$450.0 million (with all such terms or amounts as defined in or determined under the credit facility). Based on current market conditions, we believe it is likely that we will fail to attain one of our financial covenant ratios as early as the end of the third quarter of 2016. We are currently discussing with our credit facility lenders the possibility of replacing the ratio with a covenant that more accurately reflects our balance sheet liquidity.

At June 30, 2016, we had \$95.0 million in borrowings under our credit facility. At the same date in 2015, we had \$35.5 million in borrowings under our credit facility.

Other We maintain a separate letter of credit facility described in Note 5 that had \$13.0 million letters of credit outstanding at June 30, 2016.

For additional information on our long-term debt, see Note 5.

Contractual Obligations

The table below sets out our contractual obligations as of June 30, 2016, related to our operating lease obligations, aircraft purchase commitments, revolving credit facility, and 5.25% Senior Notes due 2019. Our obligations under the operating leases are not recorded as liabilities on our balance sheet. Each contractual obligation included in the table contains various terms, conditions, and covenants that, if violated, accelerate the payment of that obligation under certain specified circumstances. We believe we were in compliance with the covenants applicable to these contractual obligations as of June 30, 2016. As of June 30, 2016, we leased 25 aircraft included in the lease obligations below.

	Payment Due by Year						
	Total	2016 ⁽¹⁾	2017	2018 (Thousands	2019 s of dollars)	2020	Beyond 2020
Aircraft lease obligations	\$ 254,495	\$22,284	\$ 42,699	\$ 39,018	\$ 32,365	\$ 28,526	\$89,603
Other lease obligations	13,836	2,865	3,580	2,778	2,253	1,584	776
Long-term debt ⁽²⁾	595,000		95,000		500,000		
Senior notes interest ⁽²⁾	78,750	13,125	26,250	26,250	13,125		
	\$ 942,081	\$38,274	\$ 167,529	\$68,046	\$ 547,743	\$30,110	\$ 90,379

(1) Payments due during the last six months of 2016 only.

(2) Long-term debt reflects the principal amount of debt due under our outstanding senior notes and our revolving credit facility, whereas senior notes interest reflects interest accrued under our senior notes only. The actual amount of principal and interest paid in all years may differ from the amounts presented above due to the possible future payment or refinancing of outstanding debt or the issuance of new debt.

The table above reflects only contractual obligations as of June 30, 2016 and excludes, among other things, (i) commitments made thereafter, (ii) options to purchase assets, including those described in the next paragraph, (iii) contingent liabilities, (iv) capital expenditures that we plan, but are not committed, to make and (v) open purchase orders.

As of June 30, 2016, we had options to purchase various aircraft that we currently operate under lease agreements with the aircraft owners. These options will become exercisable at various dates between 2016 and 2020. The aggregate option purchase prices are \$67.8 million in 2016, \$55.7 million in 2017, \$127.0 million in 2018, \$150.4 million in 2019, and \$22.7 million in 2020. Whether we exercise these options will depend upon several factors, including market conditions and our available cash at the respective exercise dates.

41

On January 15, 2016, we took initial delivery of one heavy aircraft. We funded the payment for this aircraft with borrowing from our credit facility in June 2016.

We intend to fund the above-described contractual obligations and any exercised purchase options through a combination of cash on hand, cash flow from operations, borrowings under our credit facility, refinancing transactions or sale-leaseback transactions.

For additional information on our contemplated capital expenditures, see Management s Discussion and Analysis of Financial Condition and Results of Operations Liquidity and Capital Resources Capital Expenditures in Item 7 of our Annual Report on Form 10-K for the year ended December 31, 2015.

We have not paid dividends on either class of our common stock since 1999 and do not expect to pay dividends in the foreseeable future.

Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Market risk is the risk of changes in the value of financial instruments, or in future net income or cash flows, in response to changing market conditions.

Our earnings are subject to changes in short-term interest rates due to the variable interest rate payable under our credit facility debt. Based on the \$88.3 million weighted average loan balance during the six months ended June 30, 2016, a 10% increase (0.272%) in interest rates would have reduced our annual pre-tax earnings approximately \$0.2 million, but would not have changed the fair market value of this debt.

Our \$500.0 million principal amount of outstanding 5.25% Senior Notes due 2019 bear interest at a fixed rate of 5.25% and therefore changes in market interest rates do not affect our interest payment obligations on the notes. The fair market value of our 5.25% Senior Notes will vary as changes occur to general market interest rates, the remaining maturity of the notes, and our creditworthiness. At June 30, 2016, the market value of the notes was approximately \$463.8 million, based on quoted market prices.

The interest and other payments we earn and recognize on our investments in money market funds, U.S. Government agencies debt, commercial paper, and corporate bonds and notes are subject to the risk of declines in general market interest rates.

See Note 4 for additional information.

Item 4. CONTROLS AND PROCEDURES

The Company s management, with the participation of our Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of our disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934) as of the end of the period covered by this report. Based on this evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that the design and operation of our disclosure controls and procedures were effective as of such date to ensure that information required to be disclosed by us in the reports that we file or furnish under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the rules and forms of the Securities and Exchange Commission, including to ensure that such information is accumulated and communicated to management, including our Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

There have been no changes in our internal control over financial reporting that occurred during our most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

The effectiveness of our or any system of disclosure controls and procedures is subject to certain limitations, including the exercise of judgment in designing, implementing and evaluating the controls and procedures, the assumptions used in identifying the likelihood of future events and the inability to eliminate misconduct completely. As a result, we cannot assure you that our disclosure controls and procedures will detect all errors or fraud.

PART II OTHER INFORMATION

Item 1. LEGAL PROCEEDINGS

For information regarding legal proceedings, see Legal Matters in Note 9 to our financial statements included in this report, incorporated herein by reference.

Item 1A. RISK FACTORS

For information regarding certain risks relating to our operations, any of which could negatively affect our business, financial condition, operating results or prospects, see Item 1A. Risk Factors of our Annual Report on Form 10-K for the year ended December 31, 2015.

Item 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

None.

Item 3. DEFAULTS UPON SENIOR SECURITIES

None.

Item 4. MINE SAFETY DISCLOSURES

None.

Item 5. OTHER INFORMATION

None.

43

Item 6. EXHIBITS

(a) Exhibits

- 3.1 (i) Amended and Restated Articles of Incorporation of the Company (incorporated by reference to Exhibit 3.1 to PHI s Report on Form 10-Q for the quarterly period ended March 31, 2015, filed on May 7, 2015).
 - (ii) Amended and Restated By-laws of the Company (incorporated by reference to Exhibit 3(ii) to PHI s Report on Form 10-Q for the quarterly period ended September 30, 2015, filed November 6, 2015).
- 4.1 Second Amended and Restated Loan Agreement dated as of September 18, 2013, by and among PHI, Inc., PHI Air Medical, L.L.C, successor to Air Evac Services, Inc., PHI Tech Services, Inc. (formerly Evangeline Airmotive, Inc.), International Helicopter Transport, Inc. and Whitney National Bank (incorporated by reference to Exhibit 4.1 to PHI s Report on Form 10-Q for the quarterly period ended September 30, 2013, filed on November 8, 2013).
- 4.2 First Amendment to Second Amended and Restated Loan Agreement, dated as of March 5, 2014, by and among PHI, Inc., PHI Air Medical, L.L.C., PHI Tech Services, Inc., International Helicopter Transport, Inc. and Whitney National Bank (incorporated by reference to Exhibit 4.1 to PHI s Report on Form 8-K filed March 6, 2014).
- 4.3 Second Amendment to Second Amended and Restated Loan Agreement, dated as of September 26, 2014, by and among PHI, Inc., PHI Air Medical, L.L.C., PHI Tech Services, Inc., International Helicopter Transport, Inc. and Whitney National Bank (incorporated by reference to Exhibit 4.3 to PHI s Report on Form 10-Q for the quarterly period ended September 30, 2014, filed November 7, 2014).
- 4.4 Third Amendment to Second Amended and Restated Loan Agreement, dated as of September 25, 2015, by and among PHI, Inc., PHI Air Medical, L.L.C., PHI Tech Services, Inc., International Helicopter Transport, Inc. and Whitney National Bank (incorporated by reference to Exhibit 4.4 to PHI s Report on Form 10-Q for the quarterly period ended September 30, 2015, filed November 6, 2015).
- 4.5 Indenture, dated as of March 17, 2014, by and among PHI, Inc., the subsidiary guarantors and U.S. Bank National Association, relating to the issuance by PHI, Inc. of its 5.25% Senior Notes due 2019 (incorporated by reference to Exhibit 4.2 to PHI s Report on Form 8-K filed March 17, 2014).
- 4.6 Form of 5.25% Senior Note due 2019 (incorporated by reference to Exhibit 4.2 to PHI s Report on Form 8-K filed on March 6, 2014).
- 10.1 Amended and Restated PHI Inc. Long-Term Incentive Plan (incorporated by reference to Appendix B to PHI s Information Statement on Schedule 14C filed April 13, 2015).
- Form of Indemnity Agreement between the Company and each of its directors, as adopted on November 5, 2015 (incorporated by reference to Exhibit 10.2 to PHI s Report on Form 10-Q for the quarterly period ended September 30, 2015, filed November 6, 2015).
- 31.1* Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 by Al A. Gonsoulin, Chairman and Chief Executive Officer.
- 31.2* Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 by Trudy P. McConnaughhay, Chief Financial Officer.

32.1*

Certification pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 by Al A. Gonsoulin, Chairman and Chief Executive Officer.

32.2* Certification pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 by Trudy P. McConnaughhay, Chief Financial Officer.

44

101.INS*	XBRL Instance Document
101.SCH*	XBRL Taxonomy Extension Schema
101.CAL*	XBRL Taxonomy Extension Calculation Linkbase
101.DEF*	XBRL Taxonomy Extension Definition Linkbase
101.LAB*	XBRL Taxonomy Extension Label Linkbase
101.PRE*	XBRL Taxonomy Extension Presentation Linkbase

* Filed herewith

Indicates management contract or compensatory plan or arrangement

45

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

PHI, Inc.

August 5, 2016 By: /s/ Al A. Gonsoulin

Al A. Gonsoulin

Chairman and Chief Executive Officer

August 5, 2016 By: /s/ Trudy P. McConnaughhay

Trudy P. McConnaughhay Chief Financial Officer

46