

Baidu, Inc.
Form 424B5
December 03, 2018
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Filed Pursuant to Rule 424(b)(5)
Registration No. 333-218972

The information in this preliminary prospectus supplement is not complete and may be changed. This preliminary prospectus supplement is not an offer to sell the securities and is not soliciting offers to buy the securities in any jurisdiction where the offer or sale is not permitted.

SUBJECT TO COMPLETION, DATED DECEMBER 3, 2018

Preliminary Prospectus Supplement

(To Prospectus dated June 26, 2017)

Baidu, Inc.

US\$ 4.375% Notes due 2024

(to be consolidated and form a single series with the US\$600,000,000 4.375%

Notes due 2024 issued on November 14, 2018)

We are offering US\$ of our 4.375% notes due 2024 (the New Notes). The New Notes offered hereby shall constitute a further issuance of, and be fungible with and be consolidated and form a single series with, the US\$600,000,000 4.375% Notes due 2024 issued by us on November 14, 2018 (the Initial Notes, and collectively with the New Notes, the Notes). The New Notes will constitute additional Notes under the indenture dated as of November 28, 2012, as supplemented by the seventh supplemental indenture dated as of November 14, 2018, having the same terms and conditions as the Initial Notes in all respects (except for the issue date and the issue price). Upon completion of this offering, the aggregate principal amount of the outstanding Notes will be US\$.

The Notes will mature on May 14, 2024. Interest on the Notes will accrue from November 14, 2018 and be payable on May 14 and November 14 of each year, beginning on May 14, 2019.

We may at our option redeem the Notes at any time prior to April 14, 2024, in whole or in part, at a price equal to the greater of 100% of the principal amount of the Notes and the make whole amount plus accrued and unpaid interest, if any, to (but not including) the redemption date. In addition, we may also redeem the Notes from or after April 14, 2024 at a price equal to 100% of the principal amount of the Notes, plus accrued and unpaid interest, if any, to (but not including) the redemption date. We may also redeem the Notes at any time upon the occurrence of certain tax events. Upon the occurrence of a triggering event, we must make an offer to repurchase all Notes outstanding at a purchase price equal to 101% of their principal amount, plus accrued and unpaid interest, if any, to (but not including)

the date of repurchase. For a more detailed description of the Notes, see **Description of the Notes** in this prospectus supplement.

The Notes are our senior unsecured obligations and will rank senior in right of payment to all of our existing and future obligations expressly subordinated in right of payment to the Notes; rank at least equal in right of payment with all of our existing and future unsecured unsubordinated obligations (subject to any priority rights pursuant to applicable law); be effectively subordinated to all of our existing and future secured obligations, to the extent of the value of the assets serving as security therefor; and be structurally subordinated to all existing and future obligations and other liabilities of our subsidiaries and consolidated affiliated entities.

See Risk Factors beginning on page S-14 for a discussion of certain risks that should be considered in connection with an investment in the New Notes.

Neither the Securities and Exchange Commission (the SEC) nor any state securities commission has approved or disapproved of the Notes or determined that this prospectus supplement or the accompanying prospectus is accurate or complete. Any representation to the contrary is a criminal offense.

	Per New Note	Total
Public Offering Price⁽¹⁾	%	US\$
Underwriting Discount	%	US\$
Proceeds to Baidu⁽¹⁾	%	US\$

(1) Plus accrued interest from (and including) November 14, 2018 to (but excluding) _____, 2018.

Approval-in-principle has been received for the listing and quotation of the New Notes on the Singapore Exchange Securities Trading Limited (the SGX-ST). The SGX-ST assumes no responsibility for the correctness of any of the statements made, opinions expressed or reports contained herein. Approval in-principle for the listing and quotation of any New Notes on the SGX-ST is not to be taken as an indication of the merits of us, or any of our subsidiaries or consolidated affiliated entities or of the New Notes. Currently, there is no public trading market for the New Notes.

We expect to deliver the New Notes to investors through the book-entry delivery system of The Depository Trust Company and its direct participants, including Euroclear Bank SA/NV (Euroclear) and Clearstream Banking S.A. (Clearstream), on or about _____, 2018. Purchasers of the New Notes should note that trading of the New Notes may be affected by this settlement date.

Joint Bookrunners

Goldman Sachs (Asia) L.L.C.

J.P. Morgan

The date of this prospectus supplement is _____, 2018.

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You should rely only on the information contained or incorporated by reference in this prospectus supplement and the accompanying prospectus. We have not, and the underwriters have not, authorized any other person to provide you with different information. If anyone provides you with different or inconsistent information, you should not rely on it. We are not, and the underwriters are not, making an offer to sell these Notes in any jurisdiction where the offer or sale is not permitted. You should assume that the information appearing in this prospectus supplement, the accompanying prospectus and the documents incorporated by reference is accurate only as of each of their respective dates. Our business, financial condition, results of operations and prospects

may have changed since those dates.

Section 309B(1) Notification We have determined, and hereby notify all persons (including relevant persons (as defined in Section 309A(1) of the Securities and Futures Act, Chapter 289 of Singapore (the SFA))) that the Notes are prescribed capital markets products (as defined in the Securities and Futures (Capital Markets Products) Regulations 2018) and Excluded Investment Products (as defined in MAS Notice SFA 04-N12: Notice on the Sale of Investment Products and MAS Notice FAA-N16: Notice on Recommendations on Investment Products).

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ABOUT THIS PROSPECTUS SUPPLEMENT

This document consists of two parts. The first part is this prospectus supplement, which describes the specific terms of this offering of Notes by us. The second part, the base prospectus, presents more general information about this offering. The base prospectus was included in the registration statement on Form F-3 (File No. 333-218972) that we filed with the SEC on June 26, 2017, and has been updated since that time with additional information that is incorporated by reference. Generally, when we refer only to the prospectus, we are referring to both parts combined, and when we refer to the accompanying prospectus, we are referring to the base prospectus as updated through incorporation by reference.

If the description of the offering of the Notes varies between this prospectus supplement and the accompanying prospectus, you should rely on the information in this prospectus supplement.

You should not consider any information in this prospectus supplement or the accompanying prospectus to be investment, legal, or tax advice. You should consult your own counsel, accountants, and other advisors for legal, tax, business, financial, and related advice regarding the purchase of any of the Notes offered by this prospectus supplement.

In this prospectus supplement, unless otherwise indicated or unless the context otherwise requires, the terms we, us, our company, our, Baidu, and issuer refer to Baidu, Inc., its subsidiaries and, in the context of describing our operations and consolidated financial information, our consolidated affiliated entities in China; China and PRC refer to the People's Republic of China and, solely for the purpose of this prospectus, exclude Taiwan, Hong Kong, and Macau; and all references to RMB and Renminbi are to the legal currency of China and all references to U.S. dollars, US\$, dollars, and \$ are to the legal currency of the United States.

All discrepancies in any table between the amounts identified as total amounts and the sum of the amounts listed therein are due to rounding.

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WHERE YOU CAN FIND MORE INFORMATION

We are subject to the reporting requirements of the Securities Exchange Act of 1934, as amended, or the Exchange Act, and, in accordance with the Exchange Act, we file annual reports and other information with the SEC. Information we file with the SEC can be obtained over the internet at the SEC's website at www.sec.gov or inspected and copied at the Public Reference Room maintained by the SEC at 100 F Street, N.E., Washington, D.C. 20549. You can request copies of these documents, upon payment of a duplicating fee, by writing to the SEC. Please call the SEC at 1-800-SEC-0330 or visit the SEC website for further information on the operation of the Public Reference Room.

This prospectus supplement is part of a registration statement that we filed with the SEC, using a shelf registration process under the Securities Act of 1933, as amended, or the Securities Act, relating to the securities to be offered. This prospectus supplement does not contain all of the information set forth in the registration statement, certain parts of which are omitted in accordance with the rules and regulations of the SEC. For further information with respect to Baidu, Inc. and the Notes, reference is hereby made to the registration statement and the prospectus contained therein. The registration statement, including the exhibits thereto, may be inspected on the SEC's website or at the Public Reference Room maintained by the SEC.

INCORPORATION OF CERTAIN DOCUMENTS BY REFERENCE

The SEC allows us to incorporate by reference the information we file with or submit to the SEC, which means that we can disclose important information to you by referring you to those documents that are considered part of the accompanying prospectus. Information that we file with or submit to the SEC in the future and incorporate by reference will automatically update and supersede the previously filed information.

See "Incorporation of Certain Documents by Reference" in the accompanying prospectus for more information. All of the documents incorporated by reference are available at www.sec.gov under Baidu, Inc., CIK number 0001329099.

Our annual report on Form 20-F for the fiscal year ended December 31, 2017 originally filed with the SEC on March 15, 2018 (File No. 000-51469), or our 2017 Form 20-F, and our current report on Form 6-K furnished to the SEC on November 7, 2018 (File No. 000-51469), including exhibit 99.1 thereto, are both incorporated by reference in the accompanying prospectus.

As you read the documents incorporated by reference, you may find inconsistencies in information from one document to another. If you find inconsistencies, you should rely on the statements made in the most recent document.

We will provide a copy of any or all of the information that has been incorporated by reference in the accompanying prospectus, upon written or oral request, to any person, including any beneficial owner of the Notes, to whom a copy of this prospectus supplement is delivered, at no cost to such person. You may make such a request by writing or telephoning us at the following mailing address or telephone number:

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Haidian District, Beijing 100085

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ECONOMIC AREA CONSIDERATIONS

The Notes are not intended to be offered, sold, or otherwise made available to and should not be offered, sold, or otherwise made available to any retail investor in the European Economic Area (EEA). For these purposes, a retail investor in the EEA means MiFIA person who is one (or more) of: (i) a retail client as defined in point (11) of Article 4(1) of MiFID II; (ii) a customer within the meaning of Directive 2002/92/EC (as amended, the Insurance Mediation Directive), where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II; or (iii) not a qualified investor as defined in Directive 2003/71/EC (as amended, the Prospectus Directive). Consequently, no key information document required by Regulation (EU) No 1286/2014 (the PRIIPs Regulation) for offering or selling the Notes or otherwise making them available to retail investors in the EEA has been prepared and therefore offering or selling the Notes or otherwise making them available to any retail investor in the EEA may be unlawful under the PRIIPs Regulation.

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FORWARD-LOOKING STATEMENTS

This prospectus supplement, the accompanying prospectus and the documents incorporated by reference contain forward-looking statements that reflect our current expectations and views of future events. These statements are made under the safe harbor provisions of the U.S. Private Securities Litigation Reform Act of 1995. You can identify these forward-looking statements by terminology such as may, will, expect, anticipate, future, intend, plan, believe, estimate, is/are likely to, or other similar expressions. We have based these forward-looking statements largely on our current expectations and projections about future events and financial trends that we believe may affect our financial condition, results of operations, business strategy, and financial needs. These forward-looking statements include, among other things:

our growth strategies;

our future business development, results of operations, and financial condition;

our proposed use of proceeds from the sale of debt securities;

our ability to attract and retain users and customers and generate revenue and profit from our customers;

our ability to retain key personnel and attract new talent;

competition in the internet search, online marketing, and other businesses in which we engage;

the outcome of ongoing or any future litigation, including those relating to intellectual property rights; and

PRC governmental regulations and policies relating to the internet, internet search, and online marketing and the implementation of a corporate structure involving variable interest entities in China.

The forward-looking statements included in this prospectus supplement, the accompanying prospectus, and the documents incorporated by reference are subject to risks, uncertainties, and assumptions about our company. Our actual results of operations may differ materially from the forward-looking statements as a result of the risk factors disclosed in this prospectus supplement, the accompanying prospectus, and the documents incorporated by reference.

We would like to caution you not to place undue reliance on these forward-looking statements and you should read these statements in conjunction with the risk factors disclosed herein, in the accompanying prospectus, and in the documents incorporated by reference for a more complete discussion of the risks of an investment in our securities. We operate in a rapidly evolving environment. New risks emerge from time to time and it is impossible for our management to predict all risk factors, nor can we assess the impact of all factors on our business or the extent to which any factor, or combination of factors, may cause actual results to differ from those contained in any forward-looking statement. We do not undertake any obligation to update or revise the forward-looking statements

except as required under applicable law.

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PROSPECTUS SUPPLEMENT SUMMARY

This summary highlights information presented in greater detail elsewhere. This summary is not complete and does not contain all the information you should consider before investing in the Notes. You should carefully read the entire prospectus before investing, including Risk Factors and the documents incorporated by reference. See

Incorporation of Certain Documents by Reference. Our 2017 Form 20-F, which contains our audited consolidated financial statements as of December 31, 2016 and 2017 and for each of the three years ended December 31, 2017, and our current report on Form 6-K furnished to the SEC on November 7, 2018, which contains our unaudited interim condensed consolidated financial statements as of September 30, 2018 and for the nine months ended September 30, 2017 and 2018, are both incorporated by reference.

Baidu, Inc.

Overview

We are the leading Chinese language internet search provider. Our mission is to make a complex world simpler through technology. We aim to achieve this mission through our two-pillar strategy: strengthening our mobile foundation and leading in artificial intelligence (AI).

Our business currently consists of two segments, Baidu Core and iQIYI. Baidu Core is primarily comprised of (i) keyword-based online marketing services that target and are triggered by internet users' search queries, such as pay-for-performance (P4P) services, (ii) feed-based and programmatic online marketing services, and (iii) AI-enabled new business initiatives, such as DuerOS (voice assistant), Apollo (autonomous driving platform), and AI Cloud (AI-as-a-service, cloud, and other enterprise solutions). iQIYI is an innovative market-leading online entertainment service provider in China. iQIYI's platform features highly popular original content, as well as a comprehensive library of other professionally produced content, partner-generated content, and user-generated content.

Our website Baidu.com is the largest website in China and the fourth largest website globally, as measured by average daily visitors and page views during the three months preceding the date of this prospectus supplement, according to Alexa.com, an internet analytics firm. We are China's top search engine in terms of the number of search queries conducted, according to Analysys. In addition, our Baidu brand is one of the highest ranking brands in China in *BrandZ Top 100 Most Valuable Global Brands 2018*, a study published by Kantar Millward Brown, a brand strategy research company.

We conduct our operations primarily in China. Revenues generated from our operations in China accounted for approximately 98.9%, 97.8%, 97.8%, and 98.0% of our total revenues in 2015, 2016, 2017, and the nine months ended September 30, 2018, respectively.

We serve four types of online participants:

Users. We aspire to provide the best experience to our users. To enrich user experience, we provide a broad range of products and services accessible through personal computers (PCs), mobile devices, and other smart devices. We offer search and other services on the Baidu platform that enables users to be connected to relevant information online, including web pages, news, videos, images, documents, multimedia files, and services, through links provided on our website, apps, skills, and mini programs. We have invested in advanced technology such as AI and big data to enhance user experience and deepen user engagement through products such as Xiaodu series smart speakers and other AI-powered smart devices.

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Customers. We deliver online marketing services to a diverse customer base. We had approximately 775,000 and 734,000 active online marketing customers in 2017 and the nine months ended September 30, 2018, respectively. The online marketing customers consist of small and medium-sized enterprises (SMEs), large domestic businesses, and multinational companies. Our customer base is diversified in terms of industries and geographical locations. The defined industries in which our customers operate include retail and ecommerce, network service, medical and healthcare, franchise investment, financial services, education, online games, transportation, construction and decoration, and business services. Customers in our top five industries contributed approximately 50% of our total online marketing revenues for both 2017 and the nine months ended September 30, 2018. Although we have customers located throughout China, we have a more active and larger customer base in the coastal regions, reflecting the current general economic demographics in China.

Customers for iQIYI primarily consist of advertisers, who are counted as part of our online marketing customers, and membership subscribers of online video contents.

We reach and serve our customers through our direct sales force as well as a network of third-party distributors across China. As many of our customers are SMEs, we use distributors to help us identify potential SME customers, collect payments, and assist SMEs in setting up accounts with us and using our online marketing services. We have also engaged third-party agencies to identify and reach potential customers outside of China.

Since May 2016, we have proactively implemented higher customer verification standards to improve customer quality and enhance user experience. While the verification initiative had a short term impact on our business, we believe the higher standards contribute to a healthier and more sustainable business for the long term.

Baidu Union Members. Baidu Union consists of a large number of third-party web content, software, and mobile app providers. Baidu Union members can display on their properties our customers' promotional links that match the content of such members' properties. Some Baidu Union members also embed some of our products and services onto their properties. We allow Baidu Union members to provide high-quality and relevant search results to their users without the cost of building and maintaining advanced search capabilities in-house and to monetize their traffic through revenue sharing arrangements with us. We reward Baidu Union members through revenue-sharing arrangements. As a result of our continued effort to optimize the quality of Baidu Union members, revenues contributed by Baidu Union members increased in 2017 and continued to increase in the nine months ended September 30, 2018, along with the growth of revenues generated by our own properties.

Content Providers. Our content providers mainly consist of video copyright holders, app developers who offer their applications through our app store, users who contribute valuable, copyrighted content to our platform, publishers who share their content through Baijiahao (BJH) accounts, and brands and businesses that offer their various online contents on our platform. We provide content providers with a broad range of products on our platform to present their content, and they, in return, contribute rich content and resources to Baidu's content ecosystem. If we generate revenue from utilizing third-party content, we usually purchase these content or share revenue with the content providers based on contractual arrangements.

Technology and people are critical to our long-term success:

Technology. We focus on technology and innovation. To stay at the forefront of the internet industry and to achieve long-term growth and success, we invest heavily in research and development. We operate five research labs under the umbrella of Baidu Research, namely the Institute of Deep Learning, Silicon Valley AI Lab, Big Data Lab, Business Intelligence Lab, and Robotics and Autonomous Driving Lab. We established the Institute of Deep Learning in January 2013. We opened the Silicon Valley AI Lab in May 2014, enhancing our research and development

capabilities in Silicon Valley. In August 2014, we and the United Nations announced and started

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strategic cooperation and jointly established the Big Data Lab. In January 2018, we established the Business Intelligence Lab and the Robotics and Autonomous Driving Lab focusing on efficient data analysis and robotics.

We have developed a proprietary technological infrastructure that consists of technologies for web search, P4P, large-scale systems, AI, and autonomous driving. Our established infrastructure serves as the backbone for our PC, mobile, and AI platforms.

We have been investing in AI for a number of years. By 2017, we had integrated our core technologies, including natural language processing, knowledge graph, deep learning, speech, image, and big data, to establish our AI technology platform group (AIG). In the field of fundamental research, AIG has developed AI core technologies, such as natural language processing, knowledge graph, user profile, speech technology, vision technology, and deep learning technology. AIG has also developed technologies including robot vision, 3D vision, and edge computing. AIG powers our core business and has opened up its rich and comprehensive core AI capabilities and solutions to help developers and partners innovate apps and jointly build a technological ecosystem. AIG is also exploring ways to apply AI technologies and accelerate the commercialization of AI products.

DuerOS is an AI-powered voice assistant platform that enables smart devices to hear, understand, and fulfill users needs through conversational AI. DuerOS has attracted many developers and other partners to our ecosystem, building over 160 DuerOS-powered devices in various form factors, including smart speakers, smart displays, story-tellers for children, smartphones, and televisions. Through DuerOS-powered devices, users can download skills from the DuerOS skill store in genres such as education, cooking, games, smart home, and entertainment.

We believe autonomous driving is an important area for future growth. In 2017, we launched Apollo, our open source autonomous driving platform. Apollo has been designated by the Chinese government as the national autonomous driving platform. To date, Apollo has garnered over 130 business partners, including original equipment manufacturers (OEMs), Tier 1 parts suppliers, and other partners, to build our ecosystem to support autonomous driving. We have received the first batch of licenses to conduct open road test for autonomous vehicles in Beijing, Chongqing, and Fujian province in China. Our latest Apollo system enabled the commercial production of Level 4 minibuses (fully autonomous without steering wheels) and Level 4 microcars (fully autonomous goods delivery vehicles) in July 2018, and added valet parking capabilities to Level 3 (partial) autonomous driving.

We offer cloud services via AI Cloud, which integrates Baidu's AI capabilities and cloud computing, often with customers' data to provide powerful, customized enterprise solutions. Our AI-as-a-service approach aims to help customers increase productivity and improve operational efficiency. We provide enterprise solutions with advanced AI capabilities to serve customers in the transportation, education, online media, financial services, and other industries.

People. We have a visionary and experienced management team. Under their leadership, we have developed a strong company culture that encourages innovation, continuous self-improvement, and strong commitment to providing the best experience to our users and customers. As a leading technology company, we believe it is imperative to value our employees and provide abundant opportunities for training, responsibility, and career advancement in our organization.

We have a robust business model:

Baidu Core. We generate revenue from Baidu Core mainly by providing keyword-based marketing services, which target and are triggered by internet users' search queries, including primarily P4P services, other online

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marketing services, and AI-enabled new business initiatives. Our P4P online marketing services account for a majority of our revenues from Baidu Core. Our online marketing platform is an online marketplace that matches Baidu users to customers, who pay us a fee based on click-throughs for priority placement of their links in the search results, in-feed marketing or ad displays of their products. Revenues from online marketing services through Baidu Feed have grown rapidly since the inception of its monetization in early 2017. We also provide our customers with other performance-based and display-based online marketing services. We completed divestiture of our financial services business in August 2018. See Recent Developments.

iQIYI. iQIYI's platform features highly popular original content, as well as a comprehensive library of other professionally produced content, partner-generated content, and user-generated content. iQIYI derives a majority of its revenues from membership services and online advertising services. For membership services, iQIYI offers subscription packages that allow the members to have access to its premium content, certain commercial skipping and other viewing privileges, and higher community status in iQIYI Paopao social platform. iQIYI also generates a small portion of membership services revenue from on-demand content purchased by users. iQIYI's online advertising services are in the form of brand advertising and in-feed advertising. iQIYI completed an initial public offering (IPO) of American depository shares, or ADSs, in April 2018. See Recent Developments.

Revenue, Profit, and Cash Flow. We have grown significantly by focusing on the organic growth of our core business, complemented by strategic investments and acquisitions. Our total revenues in 2017 were RMB84.8 billion, a 20.2% increase over 2016. Our operating profit in 2017 was RMB15.7 billion, a 56.1% increase over 2016. Our net income attributable to Baidu, Inc. in 2017 was RMB18.3 billion, a 57.3% increase over 2016. Our total revenues for the nine months ended September 30, 2018 were RMB75.1 billion (US\$10.9 billion), representing a 29.9% increase from our total revenues for the nine months ended September 30, 2017 (which, excluding the impact of RMB3.4 billion of value-added taxes (VAT), was RMB57.8 billion). Our operating profit and net income attributable to Baidu, Inc. for the nine months ended September 30, 2018 were RMB14.4 billion (US\$2.1 billion) and RMB25.5 billion (US\$3.7 billion), representing increases of 32.1% and 80.3% from the corresponding periods in 2017, respectively. In 2017 and the nine months ended September 30, 2018, we generated RMB32.9 billion and RMB27.0 billion (US\$3.9 billion) net cash from operating activities, respectively. As of September 30, 2018, we held a total of RMB104.5 billion (US\$15.2 billion) in cash, cash equivalents, restricted cash, and short-term investments.

Recent Developments

Initial public offering of iQIYI. In March 2018, iQIYI priced an IPO of 125,000,000 ADSs, each representing seven Class A ordinary shares of iQIYI, at a price of US\$18.00 per ADS. The ADSs of iQIYI are listed and traded on the Nasdaq Global Select Market under the ticker symbol IQ. In the second quarter of 2018, iQIYI received a total of approximately US\$2.4 billion of net proceeds from the IPO and the underwriters' partial exercise of their option to purchase additional ADSs, after deducting the underwriting discounts and commissions and offering expenses payable by iQIYI. We subscribed for, and were allocated, 8,333,333 ADSs in the IPO of iQIYI at the IPO price.

Upon completion of the IPO of iQIYI, all outstanding preferred shares and ordinary shares of iQIYI held by us were automatically re-designated and converted on a one-for-one basis into 2,839,530,705 Class B ordinary shares of iQIYI, while all preferred shares and ordinary shares of iQIYI other than those held by us were automatically re-designated and converted on a one-for-one basis into 1,231,841,032 Class A ordinary shares of iQIYI. Each Class A ordinary share of iQIYI is entitled to one vote, and each Class B ordinary share of iQIYI is entitled to ten votes. Each Class B ordinary share of iQIYI is convertible into one Class A ordinary share of iQIYI at any time, whereas Class A ordinary shares of iQIYI cannot be converted into Class B ordinary shares of iQIYI.

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In February 2018, we entered into a share purchase agreement with iQIYI, pursuant to which iQIYI agreed to issue to us an aggregate of 36,860,691 Class B ordinary shares of iQIYI. The transaction was completed in April 2018. As consideration for the issuance of such shares and subject to the conditions set forth in the share purchase agreement, we have agreed to (i) undertake certain non-compete obligations towards iQIYI with respect to our online movie ticket and show ticket booking business, (ii) direct user traffic related to such ticket business to iQIYI, (iii) provide iQIYI with technological support with respect to its ticket booking business, (iv) license certain domain names and certain intellectual property rights to iQIYI, and (v) enter into a ticket business cooperation agreement with iQIYI, which was signed concurrently with the share purchase agreement.

We continue to control iQIYI and consolidate its financial results into our own in accordance with U.S. GAAP.

Divestiture of Financial Services Business. In April 2018, we entered into definitive agreements with certain investors relating to our divestiture of a majority equity stake in our financial services business, which provides consumer credit, wealth management, and other financial services and has been renamed as Du Xiaoman Financial. The divestiture was completed in August 2018, following which we held a minority equity interest in Du Xiaoman Financial and have deconsolidated the financial results of Du Xiaoman Financial from our consolidated financial statements in accordance with U.S. GAAP. Du Xiaoman Financial has since been operating independently from us, and we expect to continue business cooperation with Du Xiaoman Financial.

Sale of Equity Interest in Rajax Holding. In May 2018, we transferred all of our equity interests in Rajax Holding, which operates the food delivery business under the ele.me brand in China, to Ali Panini Investment Limited for a total consideration of approximately \$488 million.

Share Repurchase Program. In June 2018, our board of directors authorized a share repurchase program, under which we may repurchase up to US\$1.0 billion of our shares over a 12-month period. Our proposed repurchases may be made from time to time on the open market at prevailing market prices, in privately negotiated transactions, in block trades and/or through other legally permissible means, depending on market conditions and in accordance with applicable rules and regulations. As of the date of this prospectus supplement, we have repurchased our ADSs for approximately US\$487 million under the share repurchase program.

Management Change. Since May 2018, Haifeng Wang has been promoted to senior vice president and general manager of our AIG unit, overseeing our AI efforts. Haifeng Wang joined us in 2010 and became a vice president in October 2013. He previously managed and oversaw technologies for our core search products from 2014 to 2017. Beginning in July 2018, Qi Lu ceased to serve as our chief operating officer while continuing to serve as a member of our board of directors.

2018 Share Incentive Plan. In the third quarter of 2018, we adopted a 2018 share incentive plan, or the 2018 Plan, to motivate, attract, and retain the services of our employees and link their personal interests to those of our shareholders. The 2018 Plan has a ten-year term and a maximum number of 3,443,950 Class A ordinary shares available for issuance pursuant to all awards under the 2018 Plan. We may grant options, restricted shares, restricted share units, and other form of awards pursuant to the 2018 Plan. As of the date of this prospectus supplement, we have not granted any awards under the 2018 Plan.

Senior Unsecured Notes Offering. In November 2018, we issued an aggregate of US\$1.0 billion senior unsecured notes in two tranches, including US\$600 million 4.375% notes due 2024 and US\$400 million 4.875% notes due 2028. The notes have been registered under the Securities Act and are listed on the SGX-ST. The net proceeds from the offering of the notes will be used to repay existing indebtedness and for general corporate purposes. We are not subject to any financial covenants or other significant restrictions under the notes.

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Convertible Senior Notes Offering by iQIYI. In November 2018, iQIYI successfully priced an offering of US\$650 million 3.75% convertible senior notes due 2023, or the iQIYI CB, in the United States to qualified institutional buyers pursuant to Rule 144A under the Securities Act and to non-U.S. persons outside the United States in reliance on Regulation S under the Securities Act. iQIYI has granted the initial purchasers in that offering, and the initial purchasers in that offering have exercised in full, a 13-day option to purchase up to an additional US\$100 million in principal amount of the convertible senior notes. The initial conversion rate of the iQIYI CB is 37.1830 ADSs of iQIYI, each currently representing seven Class A ordinary shares of iQIYI, per US\$1,000 principal amount (which is equivalent to an initial conversion price of approximately US\$26.89 per ADS of iQIYI). In connection with the offering of the iQIYI CB, iQIYI has entered into capped call transactions with certain option counterparties. The capped call transactions are expected to reduce potential dilution to existing holders of the ordinary shares and ADSs of iQIYI upon conversion of the iQIYI CB or offset any potential cash payments that iQIYI is required to make in excess of the principal amount of any converted iQIYI CB, as the case may be, with such reduction or offset subject to a cap. iQIYI plans to use part of the net proceeds from offering the iQIYI CB to pay the cost of the capped call transactions, and use the remainder of the net proceeds to expand and enhance its content offerings, to strengthen its technologies, and for working capital and other general corporate purposes.

Corporate Information

We were incorporated in the Cayman Islands in January 2000. We conduct our operations in China principally through our wholly owned subsidiaries in China. We also conduct part of our operations in China through our consolidated affiliated entities in China, which hold the licenses and permits necessary to operate our websites and provide certain services. Our American depositary shares, ten of which represent one Class A ordinary share, par value US\$0.00005 per share, of our company, currently trade on the Nasdaq Global Select Market under the symbol BIDU.

Our principal executive offices are located at Baidu Campus, No. 10 Shangdi 10th Street, Haidian District, Beijing 100085, People's Republic of China. Our telephone number at this address is +86 (10) 5992-8888. We have appointed C T Corporation System, which is located at 111 Eighth Avenue, New York, NY 10011, as our agent upon whom process may be served in any action brought against us under the securities laws of the United States in connection with this offering. Our corporate website is www.baidu.com. Information appearing on our website is not incorporated by reference into this prospectus supplement or the accompanying prospectus.

Table of Contents**The Offering**

The summary below describes the principal terms of the New Notes. Certain of the terms described below are subject to important limitations and exceptions. The Description of the Notes section of this prospectus supplement and the Description of Debt Securities section of the accompanying prospectus contain a more detailed description of the terms of the New Notes.

Issuer	Baidu, Inc.
New Notes Offered	US\$ aggregate principal amount of 4.375% notes due 2024, to be consolidated and form a single series with the US\$600,000,000 4.375% Notes due 2024 issued by us on November 14, 2018 (the Initial Notes, and collectively with the New Notes, the Notes). The terms for the New Notes are the same as those for the Initial Notes in all respects except for the issue date and issue price.
Maturity Dates	The Notes will mature on May 14, 2024.
Interest Rates	The Notes will bear interest at a rate of 4.375% per year.
Interest Payment Dates	May 14 and November 14, beginning on May 14, 2019. Interest will accrue from November 14, 2018.
Optional Redemption	<p>We may at our option redeem the Notes at any time prior to April 14, 2024, in whole or in part, at a price equal to the greater of 100% of the principal amount of the Notes to be redeemed and the make whole amount plus, in each case, accrued and unpaid interest on the Notes to be redeemed, if any, to (but not including) the applicable redemption date. See Description of the Notes Optional Redemption.</p> <p>In addition, we may at our option redeem the Notes at any time from or after April 14, 2024, in whole or in part, at a redemption price equal to 100% of the principal amount of the Notes to be redeemed plus accrued and unpaid interest on the Notes to be redeemed, if any, to (but not including) the applicable redemption date. See Description of the Notes Optional Redemption.</p>
Repurchase Upon Triggering Event	Upon the occurrence of a Triggering Event (as defined in Description of the Notes), we must make an offer to repurchase all Notes outstanding at

a purchase price equal to 101% of their principal amount, plus accrued and unpaid interest, if any, to (but not including) the date of repurchase. See Description of the Notes Repurchase Upon Triggering Event.

Ranking

The Notes will be our senior unsecured obligations and will:

rank senior in right of payment to all of our existing and future obligations expressly subordinated in right of payment to the Notes;

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rank at least equal in right of payment with all of our existing and future unsecured unsubordinated obligations (subject to any priority rights pursuant to applicable law);

be effectively subordinated to all of our existing and future secured obligations, to the extent of the value of the assets serving as security therefor; and

be structurally subordinated to all existing and future obligations and other liabilities of our subsidiaries and consolidated affiliated entities.

Covenants

We will issue the New Notes under the indenture dated as of November 28, 2012, as supplemented by the seventh supplemental indenture dated as of November 14, 2018 (the indenture) with The Bank of New York Mellon, as trustee. The indenture will, among other things, limit our ability to incur liens and consolidate, merge, or sell all or substantially all of our assets.

These covenants will be subject to a number of important exceptions and qualifications and the Notes and the indenture do not otherwise restrict or limit our ability to incur additional indebtedness or enter into transactions with, or to pay dividends or make other payments to, affiliates. For more details, see Description of the Notes and Description of Debt Securities in the accompanying prospectus.

Payment of Additional Amounts

All payments of principal, premium, and interest made by us in respect of the Notes will be made without withholding or deduction for, or on account of, any present or future Taxes (as defined in Description of Debt Securities in the accompanying prospectus) imposed or levied by or within the British Virgin Islands, the Cayman Islands, the PRC, or any jurisdiction where we are otherwise considered by a taxing authority to be a resident for tax purposes (in each case, including any political subdivision or any authority therein or thereof having power to tax), unless such withholding or deduction of such Taxes is required by law. If we are required to make such withholding or deduction, we will pay such additional amounts as will result in receipt by each holder of any Note of such amounts as would have been received by such holder had no such withholding or deduction of such Taxes been required, subject to certain exceptions. See Description of the Notes Payment of Additional Amounts.

Tax Redemption

The Notes may be redeemed at any time, at our option, in whole but not in part, at a redemption price equal to 100% of the principal amount thereof, plus accrued and unpaid interest, if any, to (but not including) the redemption date in the event we become obligated to pay additional amounts in respect of the Notes as a result of certain changes in tax law. See Description of Debt Securities Tax Redemption in the accompanying prospectus.

Use of Proceeds

We intend to use the net proceeds from this offering to repay certain existing indebtedness and for general corporate purposes. See Use of Proceeds.

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Denominations	The New Notes will be issued in minimum denominations of US\$200,000 and multiples of US\$1,000 in excess thereof.
Form of Notes	We will issue the New Notes in the form of one or more fully registered global notes registered in the name of the nominee of The Depository Trust Company, or DTC. Investors may elect to hold the interests in the global notes through any of DTC, Clearstream, or Euroclear, as described under the heading Description of the Notes Book-Entry; Delivery and Form.
Further Issuances	We may, from time to time, without the consent of the holders of the Notes, create and issue additional Notes having the same terms and conditions as any series of the Notes in all respects (or in all respects except for the issue date, the issue price and the first payment of interest). Additional Notes issued in this manner will be consolidated with the previously outstanding Notes of the relevant series to constitute a single series of Notes of such series. We will not issue any additional Notes with the same CUSIP, ISIN, or other identifying number as any Notes issued hereunder unless the additional Notes are fungible with the outstanding Notes of the relevant series for U.S. federal income tax purposes.
Risk Factors	You should consider carefully all the information set forth or incorporated by reference in this prospectus supplement and the accompanying prospectus, in particular the risk factors set forth under the heading Risk Factors beginning on page S-14 of this prospectus supplement and the risk factors set forth in our 2017 Form 20-F, which is incorporated by reference in the accompanying prospectus, before investing in any of the Notes offered hereby.
Listing	Approval-in-principle has been received for the listing and quotation of the New Notes on the SGX-ST. The Notes will be traded on the SGX-ST in a minimum board lot size of US\$200,000 for so long as the Notes are listed on the SGX-ST. So long as the Notes are listed on the SGX-ST and the rules of the SGX-ST so require, our company will appoint and maintain a paying agent in Singapore, where the Notes may be presented or surrendered for payment or redemption in the event that the global notes are exchanged for Notes in definitive form. In addition, in the event that the global notes are exchanged for Notes in definitive form, an announcement of such exchange will be made by or on behalf of our company through the SGX-ST and such announcement will include all material information

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with respect to the delivery of the Notes in definitive form, including details of the paying agent in Singapore.

Governing Law

New York.

Trustee, Registrar, and Paying Agent

The Bank of New York Mellon.

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Table of Contents**RISK FACTORS**

Prospective purchasers of the Notes should carefully consider the risks described below in this prospectus supplement, in the accompanying prospectus, and in the documents incorporated by reference before deciding to purchase any Notes. If any of these risks actually occurs, our business, financial condition, and results of operations could suffer, and you may lose all or part of your investment.

Risks Related to the Notes

The Notes will be structurally subordinated to all obligations of our existing and future subsidiaries and consolidated affiliated entities.

The Notes will not be guaranteed by any of our existing or future subsidiaries and consolidated affiliated entities, who together hold substantially all of our operating assets and conduct substantially all of our business. Our subsidiaries and consolidated affiliated entities will have no obligation, contingent or otherwise, to pay amounts due under the Notes or to make any funds available to pay those amounts, whether by dividend, distribution, loan, or other payment. The Notes will be structurally subordinated to all indebtedness and other obligations of our subsidiaries and consolidated affiliated entities such that in the event of insolvency, liquidation, reorganization, dissolution, or other winding up of any of our subsidiaries or consolidated affiliated entities, all of that subsidiary's or consolidated affiliated entity's creditors (including trade creditors) and any holders of preferred stock or shares would be entitled to payment in full out of that subsidiary's or consolidated affiliated entity's assets before any remaining assets would be available to Baidu, Inc. to make payments due on the Notes.

In addition, the indenture governing the Notes will, subject to some limitations, permit these subsidiaries and consolidated affiliated entities to incur additional obligations and will not contain any limitation on the amount of indebtedness or other liabilities, such as trade payables, that may be incurred by these subsidiaries and consolidated affiliated entities.

The indenture does not restrict the amount of additional debt that we may incur.

The Notes and the indenture under which the Notes will be issued do not limit the amount of unsecured debt that may be incurred by us or our subsidiaries or consolidated affiliated entities, and they permit us and certain of our subsidiaries and consolidated affiliated entities to incur secured debt without equally and ratably securing the Notes under specified circumstances. As of September 30, 2018, our total debt was RMB49.3 billion (US\$7.2 billion), primarily consisting of US\$171 million in short-term loans, US\$1.0 billion in long-term loans, and our US\$750 million 3.500% notes due 2022, US\$1.0 billion 2.750% notes due 2019, US\$750 million 3.000% notes due 2020, US\$500 million 4.125% notes due 2025, US\$900 million 2.875% notes due 2022, US\$600 million 3.625% notes due 2027, US\$1.0 billion 3.875% notes due 2023, and US\$500 million 4.375% notes due 2028. In November 2018, we issued US\$600 million 4.375% notes due 2024 and US\$400 million 4.875% notes due 2028, and iQIYI successfully priced an offering of the iQIYI CB. See Prospectus Supplement Summary Recent Developments. After the completion of this offering, we and our subsidiaries and consolidated affiliated entities may incur additional debt. Our and our subsidiaries' and consolidated affiliated entities' incurrence of additional debt may have important consequences for you as a holder of the Notes, including making it more difficult for us to satisfy our obligations with respect to the Notes, a loss in the market value of your Notes and a risk that the credit rating of the Notes is lowered or withdrawn.

The Notes will be effectively subordinated to any of our secured obligations to the extent of the value of the property securing those obligations.

The Notes will not be secured by any of our assets. As a result, the Notes will be effectively subordinated to our existing and future secured obligations with respect to the assets that secure those obligations. The effect of

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this subordination is that upon a default in payment on, or the acceleration of, any of our secured obligations, or in the event of our bankruptcy, insolvency, liquidation, dissolution, or reorganization, the proceeds from the sale of assets securing our secured obligations will be available to pay obligations on the Notes only after all such secured obligations have been paid in full. As a result, the holders of the Notes may receive less, ratably, than the holders of secured debt in the event of our bankruptcy, insolvency, liquidation, dissolution, or reorganization.

We may not be able to repurchase the Notes upon a Triggering Event.

Upon the occurrence of a Triggering Event described in [Description of the Notes Repurchase Upon Triggering Event](#), we will be required to offer to repurchase all outstanding Notes at 101% of their principal amount, plus accrued and unpaid interest, if any, to (but not including) the date of repurchase. The source of funds for any purchase of the Notes would be our available cash or cash generated from our subsidiaries or consolidated affiliated entities' operations or other sources, including borrowings, sales of assets or sales of equity. We may not be able to repurchase the Notes upon a Triggering Event because we may not have sufficient financial resources to purchase all of the debt securities that are tendered upon a Triggering Event and repay our other indebtedness that may become due. We may require additional financing from third parties to fund any such purchases, and we may be unable to obtain financing on satisfactory terms or at all. Further, our ability to repurchase the Notes may be limited by law.

Holders of the Notes may not be able to determine when a Triggering Event giving rise to their right to have the Notes repurchased has occurred.

The definition of Triggering Event in the indenture that will govern the Notes includes a phrase relating to operating substantially all or deriving substantially all of the economic benefits from, the business operations conducted by the Group. There is no precise established definition of the phrase substantially all under New York law. Accordingly, the ability of a holder of the Notes to require us to repurchase its Notes as a result of a Triggering Event may be uncertain.

The terms of the indenture and the Notes provide only limited protection against significant corporate events that could adversely impact your investment in the Notes.

While the indenture and the Notes contain terms intended to provide protection to holders of the Notes upon the occurrence of certain events involving significant corporate transactions, these terms are limited and may not be sufficient to protect your investment in the Notes. For example, we are not required to offer to repurchase all outstanding Notes upon the occurrence of a change of control event (which event would trigger such a repurchase obligation under our 3.500% notes due 2022 in the principal amount of US\$750 million). In addition, certain important corporate events, such as merger or consolidation, sale of all or substantially all of the assets, liquidation or dissolution and leveraged recapitalizations, would not, under the indenture that will govern the Notes, constitute a Triggering Event that would require us to repurchase the Notes, even though those corporate events could adversely affect our capital structure, credit ratings or the value of the Notes. See [Description of the Notes Repurchase Upon Triggering Event](#).

The indenture for the Notes also does not:

- require us to maintain any financial ratios or specific levels of net worth, revenue, income, cash flows, or liquidity;

limit our ability to incur obligations that are equal in right of payment to the Notes;

restrict our subsidiaries or consolidated affiliated entities ability to issue unsecured securities or otherwise incur unsecured obligations that would be senior to our equity interests in our subsidiaries or consolidated affiliated entities and therefore rank effectively senior to the Notes;

limit the ability of our subsidiaries or consolidated affiliated entities to service indebtedness;

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restrict our ability to repurchase or prepay any other of our securities or other obligations;

restrict our ability to make investments or to repurchase or pay dividends or make other payments in respect of our shares or other securities ranking junior to the Notes; or

limit our ability to sell, merge, or consolidate any of our subsidiaries or consolidated affiliated entities.

As a result of the foregoing, when evaluating the terms of the Notes, you should be aware that the terms of the indenture and the Notes do not restrict our ability to engage in, or to otherwise be a party to, a variety of corporate transactions, circumstances, and events that could have an adverse impact on your investment in the Notes.

An active trading market for the Notes may not develop, and the trading price of the Notes could be materially and adversely affected.

The New Notes are a new issue of securities for which there is currently no trading market. Approval-in-principle has been received for the listing and quotation of the New Notes on the SGX-ST. However, there can be no assurance that we will be able to obtain or maintain such listing or that an active trading market will develop. If no active trading market develops, you may not be able to resell your Notes at their fair market value, or at all. Future trading prices of the Notes will depend on many factors, including prevailing interest rates, our operating results and the market for similar securities. We have been advised that the underwriters intend to make a market in the Notes, but the underwriters are not obligated to do so and may discontinue such market making activity at any time without notice. Therefore there can be no assurance that an active trading market for the Notes will develop or be sustained. If an active trading market for the Notes does not develop or is not maintained, the market price and liquidity of the Notes may be adversely affected. In addition, the Notes may trade at prices that are higher or lower than the price at which the Notes have been issued. The price at which the Notes trade depends on many factors, including:

prevailing interest rates and interest rate volatility;

our results of operations, financial condition, and future prospects;

changes in our industry and competition;

the market conditions for similar securities; and

general economic conditions,

almost all of which are beyond our control. As a result, there can be no assurance that you will be able to resell the Notes at attractive prices or at all.

We may be deemed a PRC resident enterprise under PRC tax laws, which could subject interest on the Notes to PRC withholding tax and gains on the transfer of the Notes to PRC income tax and could, under certain circumstances, permit us to redeem the Notes.

If we are considered a PRC resident enterprise under the PRC Enterprise Income Tax Law, holders of Notes who are non-resident enterprises may be subject to PRC withholding tax on interest paid by us or PRC income tax on any gains realized from the transfer of Notes, if such income is considered to be derived from sources within the PRC, at a rate of 10% (or lower rate if available under an applicable tax treaty), provided that such non-resident enterprise investor (i) has no establishment or premises in the PRC, or (ii) has an establishment or premises in the PRC but its income derived from the PRC has no real connection with such establishment or premises. Furthermore, if we are considered a PRC resident enterprise and relevant PRC tax authorities consider interest we pay with respect to the Notes or any gains realized from the transfer of Notes to be income derived from sources within the PRC, such interest earned by non-resident individuals may be subject to PRC withholding tax and such gain realized by non-resident individuals may be subject to PRC individual income tax,

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in each case at a rate of 20% (or lower rate if available under an applicable tax treaty). In addition, if we are considered a PRC resident enterprise, interest payable by us to non-resident holders of the Notes may be subject to PRC value-added tax at a rate of 6% and related local levies, including educational surtax and urban maintenance and construction tax at a rate of up to 0.72%.

If we were deemed a PRC resident enterprise under the PRC Enterprise Income Tax Law and required to withhold tax on interest on the Notes, we would be required to pay additional amounts as described under Description of the Notes Payment of Additional Amounts. As described under Description of Debt Securities Tax Redemption in the accompanying prospectus, we may redeem the Notes in whole at a redemption price equal to 100% of the principal amount plus accrued and unpaid interest if such requirement to pay additional amounts results from a change in law (or a change in the official application or interpretation of law).

Redemption may adversely affect your return on the Notes.

We have the right to redeem some or all of the Notes prior to maturity. We may redeem the Notes at times when prevailing interest rates are relatively low. Accordingly, you may not be able to reinvest the amount received upon redemption in a comparable security at an effective interest rate as high as that of the Notes.

Our credit ratings may not reflect all risks of your investments in the Notes.

Our credit ratings are an assessment by rating agencies of our ability to pay our debts when due. Consequently, real or anticipated changes in our credit ratings will generally affect the market value of the Notes. These credit ratings may not reflect the potential impact of risks relating to the structure or marketing of the Notes. Agency ratings are not a recommendation to buy, sell or hold any security, and may be revised or withdrawn at any time by the issuing organization. Each agency's rating should be evaluated independently of any other agency's rating.

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CERTAIN FINANCIAL DATA

Set forth below are certain consolidated statements of comprehensive income data and cash flow data for the years ended December 31, 2013, 2014, 2015, 2016, and 2017 and certain consolidated balance sheet data as of December 31, 2013, 2014, 2015, 2016, and 2017. The consolidated statements of comprehensive income data and cash flow data presented below for the years ended December 31, 2015, 2016, and 2017 and the consolidated balance sheet data as of December 31, 2016 and 2017 have been derived from our audited consolidated financial statements that are included in our 2017 Form 20-F and are incorporated by reference in the accompanying prospectus. The consolidated statements of comprehensive income data and cash flow data presented below for the years ended December 31, 2013 and 2014 and the consolidated balance sheet data as of December 31, 2013, 2014, and 2015 have been derived from our audited consolidated financial statements that are not included in our 2017 Form 20-F. Our audited consolidated financial statements are prepared in accordance with U.S. GAAP.

The consolidated statements of comprehensive income data and cash flow data presented below for the nine months ended September 30, 2017 and 2018 and the consolidated balance sheet data as of September 30, 2018 have been derived from our unaudited interim condensed consolidated financial statements for the nine months ended September 30, 2017 and 2018 and as of September 30, 2018, which are contained in our current report on Form 6-K furnished to the SEC on November 7, 2018 and are incorporated by reference into this prospectus supplement and the accompanying prospectus. The unaudited interim financial information has been prepared on the same basis as our audited consolidated financial data except for the adoption of new accounting standards ASC topic 606 (ASC 606), *Revenue from Contracts with Customers*, ASC topic 321 (ASC 321), *Investments Equity Securities*, and Accounting Standards Update No. 2016-18, *Statement of Cash Flows (Topic 230): Restricted Cash*, all of which became effective from January 1, 2018, and includes all adjustments, consisting only of normal and recurring adjustments that we consider necessary for a fair presentation of our financial position and results of operations for the periods presented.

The consolidated financial information should be read in conjunction with, and is qualified in its entirety by reference to, our audited consolidated financial statements for the three years ended December 31, 2017 and as of December 31, 2016 and 2017 and related notes and Item 5. Operating and Financial Review and Prospects in our 2017 Form 20-F and our current report on Form 6-K furnished to the SEC on November 7, 2018, including exhibit 99.1 thereto. Our historical results do not necessarily indicate results expected for any future periods, and the results of operations for the nine months ended September 30, 2018 are not necessarily indicative of the results to be expected for the full fiscal year ending December 31, 2018.

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Starting from January 1, 2018, we adopted a new revenue accounting standard (ASC 606), which reclassifies VAT from cost of revenues to net against revenues. The consolidated statements of comprehensive income data for the nine months ended September 30, 2018 presented below have been prepared in accordance with ASC 606 and exclude the impact of RMB4.5 billion (US\$652 million) of VAT, while the consolidated statements of comprehensive income data for the nine months ended September 30, 2017 presented below have been prepared in accordance with the legacy revenue accounting standard (ASC 605) and, unlike the consolidated statements of comprehensive income data for the nine months ended September 30, 2018, include the impact of RMB3.4 billion of VAT.

	Year Ended December 31,					Nine Months Ended September 30,			
	2013 ⁽¹⁾ RMB	2014 ⁽¹⁾ RMB	2015 ⁽¹⁾ RMB	2016 ⁽¹⁾ RMB	2017 ⁽¹⁾ RMB	2017 ⁽¹⁾ US\$	2017 ⁽¹⁾ RMB	2018 ⁽²⁾ RMB	2018 ⁽²⁾ US\$
(in millions)									
Consolidated Statements of Comprehensive Income Data:									
Revenues:									
Online marketing services	31,802	48,495	64,037	64,525	73,146	11,242	52,729	60,715	8,840
Others	142	557	2,345	6,024	11,663	1,792	8,525	14,367	2,092
Total revenues	31,944	49,052	66,382	70,549	84,809	13,034	61,254	75,082	10,932
Operating costs and expenses:									
Cost of revenues	11,472	18,885	27,458	35,278	43,062	6,619	31,616	36,133	5,261
Selling, general and administrative	5,173	10,382	17,076	15,071	13,128	2,018	9,497	13,288	1,935
Research and development	4,107	6,981	10,176	10,151	12,928	1,987	9,225	11,243	1,637
Total operating costs and expenses	20,752	36,248	54,710	60,500	69,118	10,624	50,338	60,664	8,833
Operating profit	11,192	12,804	11,672	10,049	15,691	2,410	10,916	14,418	2,099
Total other income, net	1,026	1,680	26,235	4,460	5,592	860	5,279	11,855	1,726
Income before income taxes	12,218	14,484	37,907	14,509	21,283	3,270	16,195	26,273	3,825
Income taxes	1,829	2,231	5,475	2,913	2,995	460	2,066	4,259	620
Net income	10,389	12,253	32,432	11,596	18,288	2,810	14,129	22,014	3,205
	(163)	(944)	(1,232)	(36)	(13)	(2)	(12)	(3,478)	(506)

Less: Net income
(loss) attributable to
non-controlling
interests

Net income attributable to Baidu, Inc.	10,552	13,197	33,664	11,632	18,301	2,812	14,141	25,492	3,711
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Notes:

- (1) VAT is presented in the cost of revenues rather than net against revenues in accordance with the legacy revenue accounting standard (ASC 605).
- (2) VAT is presented as net against revenues rather than in the cost of revenues in accordance with the new revenue accounting standard (ASC 606).

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			As of December 31,				As of September 30,	
	2013 RMB	2014 RMB	2015 RMB	2016 RMB	2017 RMB	2017 US\$	2018 RMB	2018 US\$
(in millions)								
Consolidated Balance Sheets Data:								
Cash and cash equivalents	9,692	13,853	9,960	10,898	11,084	1,704	15,775	2,297
Restricted cash	260	413	96	318	252	39	15	2
Short-term investments	27,482	42,699	57,969	71,196	89,381	13,738	88,716	12,917
Total assets	70,357	99,118	147,853	181,997	251,728	38,689	275,336	40,089
Short-term loans		93	100	1,115	1,244	191	1,173	171
Long-term loans, current portion	344	2,167	975	3,468	10	2	10	1
Long-term loans	2,112	1,860	3,240	6,822	6,701	1,030	7,069	1,029
Capital lease obligations, current	45	57	46	8				
Capital lease obligations, non-current	41	50	8					
Notes payable, current portion				5,203	6,500	999	6,856	998
Notes payable	15,117	21,557	30,702	27,648	29,111	4,474	34,142	4,971
Total liabilities	30,321	45,066	63,638	84,254	121,356	18,651	102,492	14,923
Total Baidu, Inc. shareholders equity	37,796	51,072	80,256	92,274	115,346	17,729	159,690	23,251

	Year Ended December 31,					Nine Months Ended September 30,			
	2013 RMB	2014 RMB	2015 RMB	2016 RMB	2017 RMB	2017 US\$	2017 RMB	2018 RMB	2018 US\$
(in millions)									
Consolidated Cash Flow Data:									
Net cash generated from operating activities	13,793	17,937	19,771	22,258	32,880	5,054	23,053	27,030	3,935
Net cash used in investing activities	(23,063)	(22,468)	(31,621)	(35,911)	(76,935)	(11,825)	(61,992)	(22,902)	(3,333)
Net cash generated from (used in) financing activities	7,282	8,612	7,778	14,447	44,557	6,848	43,758	(1,925)	(281)
Net (decrease) increase in cash and cash equivalents ⁽¹⁾	(2,189)	4,161	(3,893)	938	186	29	4,588	4,454	648

Net (decrease)
increase in cash,
cash equivalents
and restricted
cash⁽¹⁾

Non-GAAP Measure:⁽²⁾

Adjusted EBITDA	13,819	16,755	16,660	15,792	23,334	3,585	16,479	20,345	2,962
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Notes:

- (1) We adopted Accounting Standards Update No. 2016-18, *Statement of Cash Flows (Topic 230): Restricted Cash* on January 1, 2018 using the retrospective transition method. Restricted cash presented on the face of the consolidated balance sheets are included in cash and cash equivalents when reconciling beginning-of-period and end-of-period total amounts presented in the statement of cash flows.
- (2) To supplement our consolidated financial results presented in accordance with U.S. GAAP, we use adjusted EBITDA, a non-GAAP financial measure, in evaluating our performance and liquidity. We define adjusted EBITDA as operating profit excluding depreciation, amortization (excluding the amortization of licensed copyrights of iQIYI) and share-based compensation expenses. The presentation of this non-GAAP financial measure is not intended to be considered in isolation or as a substitute for the financial information prepared and presented in accordance with U.S. GAAP. In addition, our adjusted EBITDA may not be comparable to EBITDA, adjusted EBITDA or similarly titled measures utilized by other companies since such other companies may not calculate this non-GAAP financial measure in the same manner as we do. See Non-GAAP Financial Measure.

Non-GAAP Financial Measure

We believe that adjusted EBITDA, a non-GAAP financial measure, provides meaningful supplemental information regarding our performance and liquidity by excluding certain expenses, particularly share-based compensation expenses that may not be indicative of our operating performance or financial condition from a cash perspective. We believe that both our management and investors benefit from referring to this non-GAAP financial measure in assessing our performance and when planning and forecasting future periods. Adjusted

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EBITDA also facilitates our management's internal comparisons to our historical performance and liquidity. We believe that adjusted EBITDA is useful to investors in allowing for greater transparency with respect to supplemental information used by our management in its financial and operational decision making. A limitation of using adjusted EBITDA is that it excludes interest, taxes, depreciation, amortization (excluding amortization of licensed copyrights of iQIYI), and share-based compensation charges that have been, and will continue to be for the foreseeable future, significant expense items in our results of operations. Another limitation of using adjusted EBITDA is that it does not include all items that impact our net cash provided by operating activities during the period. Our management compensates for these limitations by providing specific information regarding the GAAP amounts excluded from adjusted EBITDA.

The accompanying table sets out our adjusted EBITDA for each period shown, together with a reconciliation between adjusted EBITDA and the most directly comparable U.S. GAAP financial measure, operating profit.

	Year Ended December 31,					Nine Months Ended September 30,			
	2013 RMB	2014 RMB	2015 RMB	2016 RMB	2017 RMB	2017 US\$	2017 RMB	2018 RMB	2018 US\$
	(in millions)								
Operating profit	11,192	12,804	11,672	10,049	15,691	2,410	10,916	14,418	2,099
Add: Share-based compensation expenses	515	963	1,387	1,760	3,244	499	2,268	3,134	456
Add: Depreciation of fixed assets	1,641	2,224	2,886	3,451	3,805	585	2,811	2,555	372
Add: Amortization of intangible assets ⁽¹⁾	471	764	715	532	594	91	484	238	35
Adjusted EBITDA (non-GAAP)	13,819	16,755	16,660	15,792	23,334	3,585	16,479	20,345	2,962

Note:

(1) The amounts exclude the amortization of licensed copyrights of iQIYI.

Set forth below is a discussion of our unaudited statements of comprehensive income data for the nine months ended September 30, 2017 and 2018. The discussion of our audited financial information for the three years ended December 31, 2017 and as of December 31, 2016 and 2017 is set forth in Item 5. Operating and Financial Review and Prospectus in our 2017 Form 20-F, which is incorporated by reference.

Nine Months Ended September 30, 2018 Compared to Nine Months Ended September 30, 2017

To facilitate the comparison of operating results and trends in the nine months ended September 30, 2017 and 2018, when comparing the revenues, cost of revenues, and total operating costs and expenses and calculating the corresponding percentage changes in the paragraphs hereunder and calculating the capital expenditures as a percentage of total revenues in the paragraphs under the heading Capital Expenditures, we excluded the impact of VAT for the nine months ended September 30, 2017, to present the nine months ended September 30, 2017 on the

same basis as the nine months ended September 30, 2018.

Consolidated revenues. Our total revenues for the nine months ended September 30, 2018 were RMB75.1 billion (US\$10.9 billion), representing a 29.9% increase from our total revenues for the nine months ended September 30, 2017 (which, excluding the impact of RMB3.4 billion of VAT, were RMB57.8 billion). Our online marketing revenues for the nine months ended September 30, 2018 were RMB60.7 billion (US\$8.8 billion), representing a 21.9% increase from our online marketing revenues for the nine months ended September 30, 2017 (which, excluding the impact of RMB2.9 billion of VAT, were RMB49.8 billion). This increase was primarily due to (i) an increase in the number of active online marketing customers from approximately 687,000 for the nine months ended September 30, 2017 to approximately 734,000 for the nine

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months ended September 30, 2018, and (ii) an increase in the average revenue per customer from approximately RMB71,600 for the nine months ended September 30, 2017 to approximately RMB82,600 (US\$12,000) for the nine months ended September 30, 2018. Consistent with previously reported numbers, the number of active online marketing customers and average revenue per customer exclude those for our group-buying and delivery related businesses. Our other revenues for the nine months ended September 30, 2018 were RMB14.4 billion (US\$2.1 billion), representing a 79.7% increase from our other revenues for the nine months ended September 30, 2017 (which, excluding the impact of RMB531 million of VAT, were RMB8.0 billion), which was primarily due to a robust growth in iQIYI membership services.

Consolidated operating costs and expenses. Our consolidated operating costs and expenses for the nine months ended September 30, 2018 were RMB60.7 billion (US\$8.8 billion), representing a 29.4% increase from our consolidated operating costs and expenses for the nine months ended September 30, 2017 (which, excluding the impact of RMB3.4 billion of VAT, were RMB46.9 billion), primarily due to the expansion of our business.

Cost of revenues. Our cost of revenues for the nine months ended September 30, 2018 was RMB36.1 billion (US\$5.3 billion), representing a 28.2% increase from our cost of revenues for the nine months ended September 30, 2017 (which, excluding the impact of RMB3.4 billion of VAT, was RMB28.2 billion), primarily due to the following factors.

Content costs. Our content costs increased by 67.4% from RMB9.6 billion for the nine months ended September 30, 2017 to RMB16.1 billion (US\$2.4 billion) for the nine months ended September 30, 2018, primarily due to an increase in iQIYI's content costs and, to a lesser extent, an increase in investment in BJH accounts, Baidu Feed's content network.

Traffic acquisition costs. Our traffic acquisition costs increased by 12.7% from RMB7.1 billion for the nine months ended September 30, 2017 to RMB8.0 billion (US\$1.2 billion) for the nine months ended September 30, 2018.

Bandwidth costs. Our bandwidth costs increased by 13.4% from RMB4.2 billion for the nine months ended September 30, 2017 to RMB4.7 billion (US\$687 million) for the nine months ended September 30, 2018, primarily due to the expansion of our network infrastructure capacity to support our growing business needs.

Other cost of revenues. Our other cost of revenues for the nine months ended September 30, 2018, which included depreciation, operational costs, sales tax and surcharges, and share-based compensation, was RMB7.2 billion (US\$1.1 billion), which remained stable as compared to our other cost of revenues for the nine months ended September 30, 2017 (which, excluding the impact of RMB3.4 billion of VAT, was RMB7.2 billion).

Selling, general and administrative expenses. Our selling, general and administrative expenses increased by 39.9% from RMB9.5 billion for the nine months ended September 30, 2017 to RMB13.3 billion (US\$1.9 billion) for the nine months ended September 30, 2018, primarily due to our increasing investment in channel and promotional marketing.

Research and development expenses. Our research and development expenses increased by 21.9% from RMB9.2 billion for the nine months ended September 30, 2017 to RMB11.2 billion (US\$1.6 billion) for the nine

months ended September 30, 2018, primarily due to an increase in personnel-related costs.

Operating profit. As a result of the foregoing, we generated an operating profit of RMB14.4 billion (US\$2.1 billion) for the nine months ended September 30, 2018, a 32.1% increase from RMB10.9 billion for the nine months ended September 30, 2017.

Total other income, net. Our total other income, net was RMB11.9 billion (US\$1.7 billion) for the nine months ended September 30, 2018, primarily attributable to the gains from the disposal of Du Xiaoman Financial

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in other income, net. Our total other income, net was RMB 5.3 billion for the nine months ended September 30, 2017, primarily attributable to the gains from the disposal of Baidu Mobile Game and Baidu Deliveries.

Income tax expenses. Our income tax expenses increased significantly from RMB2.1 billion for the nine months ended September 30, 2017 to RMB4.3 billion (US\$620 million) for the nine months ended September 30, 2018. The effective tax rate was 16.2% for the nine months ended September 30, 2018, compared to 12.8% for the nine months ended September 30, 2017, which benefited from the disposal of certain subsidiaries.

Net income attributable to Baidu, Inc. As a result of the foregoing, net income attributable to Baidu, Inc. increased by 80.3% from RMB14.1 billion for the nine months ended September 30, 2017 to RMB25.5 billion (US\$3.7 billion) for the nine months ended September 30, 2018.

Segment Revenues

The following table sets forth our revenues by segment and change rate between the periods indicated, with each segment revenues including inter-segment revenues:

	Nine Months Ended September 30,			
	2017	2018		% ⁽¹⁾
	RMB	RMB	US\$	
	(in millions, except percentages)			
Revenues:				
Baidu Core	48,571	57,751	8,409	25.9
iQIYI	12,561	17,961	2,615	51.6

Note:

(1) To facilitate the comparison of operating results and trends in the nine months ended September 30, 2017 and 2018, the percentage changes are calculated by deducting VAT from the revenues for the nine months ended September 30, 2017, which is presented on the same basis as the nine months ended September 30, 2018 and going forward.

Baidu Core. Baidu Core revenues for the nine months ended September 30, 2018 were RMB57.8 billion (US\$8.4 billion), representing a 25.9% increase from Baidu Core revenues for the nine months ended September 30, 2017 (which, excluding the impact of RMB2.7 billion of VAT, were RMB45.9 billion), primarily due to increases in both the number of active online marketing customers and the average revenue per customer. The total number of paid clicks for the nine months ended September 30, 2018 represented a 28.9% increase from that for the nine months ended September 30, 2017.

iQIYI. iQIYI revenues for the nine months ended September 30, 2018 were RMB18.0 billion (US\$2.6 billion), representing a 51.6% increase from iQIYI revenues for the nine months ended September 30, 2017 (which, excluding the impact of RMB710 million of VAT, were RMB11.9 billion), primarily due to increases in revenues from membership services and other businesses.

Segment Operating Costs and Expenses

The following table sets forth our operating costs and expenses by segment and change rate between the periods indicated:

	Nine Months Ended September 30,			
	2017	2018		% ⁽¹⁾
	RMB	RMB	US\$	
	(in millions, except percentages)			
Operating costs and expenses:				
Baidu Core	34,867	38,376	5,587	19.3
iQIYI	15,659	22,942	3,341	53.5

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Note:

(1) To facilitate the comparison of operating results and trends in the nine months ended September 30, 2017 and 2018, the percentage changes are calculated by deducting VAT from the operating costs and expenses for the nine months ended September 30, 2017, which is presented on the same basis as the nine months ended September 30, 2018 and going forward.

Baidu Core. The operating costs and expenses of Baidu Core for the nine months ended September 30, 2018 were RMB38.4 billion (US\$5.6 billion), representing a 19.3% increase from the operating costs and expenses of Baidu Core for the nine months ended September 30, 2017 (which, excluding the impact of RMB2.7 billion of VAT, were RMB32.2 billion), primarily due to the expansion of our business.

Cost of revenues. The cost of revenues of Baidu Core for the nine months ended September 30, 2018 was RMB18.0 billion (US\$2.6 billion), representing an 11.1% increase from the cost of revenues of Baidu Core for the nine months ended September 30, 2017 (which, excluding the impact of RMB2.7 billion of VAT, was RMB16.2 billion), primarily due to an increase in content costs for BJH accounts, Baidu Feed's content network, and, to a lesser extent, increases in bandwidth costs and traffic acquisition costs.

Selling, general and administrative expenses. The selling, general and administrative expenses of Baidu Core increased by 38.0% from RMB7.6 billion for the nine months ended September 30, 2017 to RMB10.5 billion (US\$1.5 billion) for the nine months ended September 30, 2018, primarily due to increasing investment in channel and promotional marketing.

Research and development expenses. The research and development expenses of Baidu Core increased by 18.3% from RMB8.3 billion for the nine months ended September 30, 2017 to RMB9.9 billion (US\$1.4 billion) for the nine months ended September 30, 2018, primarily due to an increase in personnel-related costs.

iQIYI. The operating costs and expenses of iQIYI for the nine months ended September 30, 2018 were RMB22.9 billion (US\$3.3 billion), representing a 53.5% increase from the operating costs and expenses of iQIYI for the nine months ended September 30, 2017 (which, excluding the impact of RMB710 million of VAT, were RMB14.9 billion), primarily due to the expansion of iQIYI business.

Cost of revenues. The cost of revenues of iQIYI for the nine months ended September 30, 2018 was RMB18.6 billion (US\$2.7 billion), representing a 53.3% increase from the cost of revenues of iQIYI for the nine months ended September 30, 2017 (which, excluding the impact of RMB710 million of VAT, was RMB12.1 billion), primarily due to an increase in content costs.

Selling, general and administrative expenses. The selling, general and administrative expenses of iQIYI increased by 54.8% from RMB1.9 billion for the nine months ended September 30, 2017 to RMB2.9 billion (US\$429 million) for the nine months ended September 30, 2018, primarily due to the increasing investment in channel and content-related promotional marketing.

Research and development expenses. The research and development expenses of iQIYI increased by 53.3% from RMB905 million for the nine months ended September 30, 2017 to RMB1.4 billion (US\$202 million) for the nine months ended September 30, 2018, primarily due to an increase in personnel-related costs.

Cash Flows and Working Capital

As of September 30, 2018, we had RMB104.5 billion (US\$15.2 billion) in cash, cash equivalents, restricted cash, and short-term investments.

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The following table sets forth a summary of our cash flows for the periods indicated:

	Nine Months Ended September 30,		
	2017	2018	
	RMB	RMB	US\$
	(in millions, unaudited)		
Net cash generated from operating activities	23,053	27,030	3,935
Net cash used in investing activities	(61,992)	(22,902)	(3,333)
Net cash generated from (used in) financing activities	43,758	(1,925)	(281)
Effect of exchange rate changes on cash, cash equivalents and restricted cash	(231)	2,251	327
Net increase in cash, cash equivalents and restricted cash	4,588	4,454	648
Cash, cash equivalents and restricted cash at beginning of the period	11,216	11,336	1,651
Cash, cash equivalents and restricted cash at end of the period	15,804	15,790	2,299

Net cash generated from operating activities increased to RMB27.0 billion (US\$3.9 billion) for the nine months ended September 30, 2018 from RMB23.1 billion for the nine months ended September 30, 2017, primarily due to an increase in net income, partially offset by certain non-cash gains.

Net cash used in investing activities decreased to RMB22.9 billion (US\$3.3 billion) for the nine months ended September 30, 2018 from RMB62.0 billion for the nine months ended September 30, 2017, primarily due to an increase in our net cash inflow relating to our former financial services business and a decrease in our net cash outflow relating to purchasing short-term investments, partially offset by our net cash outflow relating to the disposal of certain subsidiaries and loans provided to related parties.

Net cash used in financing activities was RMB1.9 billion (US\$281 million) for the nine months ended September 30, 2018, compared to net cash generated from financing activities of RMB43.8 billion for the nine months ended September 30, 2017. The change was primarily due to an increase in our net cash outflow relating to our former financial services business and a decrease in net proceeds from issuances of long-term notes and convertible notes, partially offset by the proceeds from non-controlling shareholders of our subsidiaries.

Capital Expenditures

We made capital expenditures of RMB5.7 billion (US\$829 million) for the nine months ended September 30, 2018, representing 7.6% of our total revenues, as compared to RMB3.6 billion for the nine months ended September 30, 2017, representing 6.2% of our total revenues (which, excluding the impact of RMB3.4 billion of VAT, were RMB57.8 billion). Our capital expenditures were primarily attributable to the purchase of servers, network equipment, and other computer hardware to increase our network infrastructure capacity. We funded our capital expenditures primarily with net cash flow generated from operating activities.

Our capital expenditures may increase significantly in the future as our business continues to grow, in connection with the expansion and improvement of our network infrastructure and the construction of office buildings and cloud-computing based data centers. We currently plan to fund these expenditures with our current cash, cash

equivalents, short-term investments, and anticipated cash flow generated from our operating activities.

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USE OF PROCEEDS

We estimate that the net proceeds (after underwriting discounts and commissions and estimated net offering expenses) from the sale of the New Notes will be approximately US\$. We plan to use the net proceeds from the sale of the New Notes to repay certain existing indebtedness and for general corporate purposes.

We may use the net proceeds from our issuance and sale of the New Notes to fund the operations of our PRC subsidiaries by making additional capital contributions to our existing PRC subsidiaries, injecting capital to establish new PRC subsidiaries, or providing loans to our PRC subsidiaries. Transfer of funds from Baidu, Inc. or any of our offshore subsidiaries to our PRC subsidiaries is subject to PRC regulatory restrictions and procedures. Capital contributions to existing PRC subsidiaries and establishment of new PRC subsidiaries must be (i) either filed with or approved by the Ministry of Commerce or its local counterparts depending on whether the business of the PRC subsidiary is subject to restrictions with respect to foreign investment under PRC law, (ii) registered with the local counterparts of the State Administration for Market Regulation, and (iii) registered with the local banks authorized by SAFE. Loans to any of our PRC subsidiaries must not exceed a statutory limit and must be filed with SAFE, and also filed with the NDRC if the term of such loans exceeds one year. See Item 3.D. Key Information Risk Factors Risks Related to Doing Business in China PRC regulation of loans to and direct investment in PRC entities by offshore holding companies and governmental control of currency conversion may delay or prevent us from making loans to our PRC subsidiaries or consolidated affiliated entities, or making additional capital contributions to our PRC subsidiaries, which could adversely affect our ability to fund and expand our business in our 2017 Form 20-F, which is incorporated by reference.

Table of Contents**EXCHANGE RATE INFORMATION**

Our business is primarily conducted in China and almost all of our revenues are denominated in Renminbi. The conversion of Renminbi into U.S. dollars in this prospectus supplement is based on the exchange rate set forth in the H.10 statistical release of the Board of Governors of the Federal Reserve System. Unless otherwise noted, all amounts in this prospectus supplement that are not recorded on our audited consolidated financial statements have been translated from Renminbi to U.S. dollars and from U.S. dollars to Renminbi at a rate of RMB6.8680 to US\$1.00, the exchange rate in effect as of the end of September 2018. All amounts in this prospectus supplement that are recorded on our audited consolidated financial statements have been translated from Renminbi to U.S. dollars and from U.S. dollars to Renminbi at a rate of RMB6.5063 to US\$1.00, the exchange rate in effect as of the end of 2017. We make no representation that any Renminbi or U.S. dollar amounts could have been, or could be, converted into U.S. dollars or Renminbi, as the case may be, at any particular rate, or at all. The PRC government imposes control over its foreign currency reserves in part through direct regulation of the conversion of Renminbi into foreign exchange and through restrictions on foreign trade. On November 23, 2018, the exchange rate was RMB6.9477 to US\$1.00.

The following table sets forth information concerning exchange rates between the RMB and the U.S. dollar for the periods indicated.

	Period End	Exchange Rate		
		Average ⁽¹⁾ (RMB per U.S. Dollar)	Low	High
2013	6.0537	6.1412	6.2438	6.0537
2014	6.2046	6.1704	6.2591	6.0402
2015	6.4778	6.2869	6.4896	6.1870
2016	6.9430	6.6549	6.9580	6.4480
2017	6.5063	6.7350	6.9575	6.4773
2018				
May	6.4096	6.3701	6.4175	6.3325
June	6.6171	6.4651	6.6235	6.3850
July	6.8038	6.7164	6.8102	6.6123
August	6.8300	6.8453	6.9330	6.8018
September	6.8680	6.8551	6.8880	6.8270
October	6.9737	6.9179	6.9737	6.8680
November (through November 23, 2018)	6.9477	6.9329	6.9553	6.8894

Source: Federal Reserve Statistical Release

Note:

(1) Annual averages are calculated using the average of the exchange rates on the last day of each month during the relevant year. Monthly averages are calculated using the average of the daily rates during the relevant month.

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The following table sets forth our consolidated total capitalization as of September 30, 2018:

on an actual basis;

on a pro forma basis to give effect to (i) our issuance of US\$600 million 4.375% notes due 2024 and US\$400 million 4.875% notes due 2028 in November 2018 and (ii) the offering by iQIYI of the iQIYI CB in an aggregate principal amount of US\$750 million (taking into account the exercise by the initial purchasers thereof in full of the option to purchase additional iQIYI CB), without reflecting the debt discount or fees and expenses that iQIYI is required to recognize; and

on a pro forma as adjusted basis to give effect to (i) our issuance of US\$600 million 4.375% notes due 2024 and US\$400 million 4.875% notes due 2028 in November 2018; (ii) the offering by iQIYI of the iQIYI CB in an aggregate principal amount of US\$750 million (taking into account the exercise by the initial purchasers thereof in full of the option to purchase additional iQIYI CB), without reflecting the debt discount or fees and expenses that iQIYI is required to recognize; and (iii) our issuance of the New Notes in this offering.

This table should be read in conjunction with, and is qualified in its entirety by reference to, our consolidated financial statements and the notes thereto in our 2017 Form 20-F and our current report on Form 6-K furnished to the SEC on November 7, 2018 (File No. 000-51469), including exhibit 99.1 thereto, both of which are incorporated by reference in the accompanying prospectus. For a discussion of our senior unsecured notes offering in November 2018 and the offering by iQIYI of the iQIYI CB, see Prospectus Supplement Summary Recent Developments.

	As of September 30, 2018				Pro Forma As Adjusted	
	Actual		Pro Forma		RMB	US\$
	RMB	US\$	RMB	US\$		
	(in millions)					
Short-term loans ⁽¹⁾	1,173	171	1,173	171		
Current and non-current portion of long-term loans ⁽²⁾	7,079	1,030	7,079	1,030		
Current and non-current portion of notes payable						
Current and non-current portion of other notes payable ⁽³⁾	40,998	5,969	40,998	5,969		
US\$600 million 4.375% notes due 2024			4,121	600		
US\$400 million 4.875% notes due 2028			2,747	400		
Notes offered hereby						
Current and non-current portion of total notes payable	40,998	5,969	47,866	6,969		
Convertible notes payable						
iQIYI CB ⁽⁴⁾⁽⁵⁾			5,151	750		

Total debt	49,250	7,170	61,269	8,920
Total shareholders' equity ⁽⁶⁾⁽⁷⁾	172,844	25,166	172,844	25,166
Total capitalization ⁽⁸⁾	222,094	32,336	234,113	34,086

Notes:

- (1) Represents loans of iQIYI provided by banks with original maturities of less than one year.
- (2) Represents loans provided by banks with original maturities of greater than one year, which include an aggregate of RMB284 million (US\$41 million) bank borrowing of iQIYI.
- (3) Represents our 3.500% notes due 2022, 2.750% notes due 2019, 3.000% notes due 2020, 4.125% notes due 2025, 2.875% notes due 2022, 3.625% notes due 2027, 3.875% notes due 2023, and 4.375% notes due 2028.
- (4) The aggregate principal amount of the iQIYI CB takes into account exercise by the initial purchasers thereof in full of the 13-day option to purchase additional iQIYI CB. See Prospectus Supplement Summary Recent Developments.
- (5) In accordance with ASC 470-20, a convertible debt instrument (such as the iQIYI CB) that may be wholly or partially settled in cash is required to be separated into liability and equity components, such that non-cash interest expense reflects our non-convertible debt interest rate. Upon issuance, a debt discount is recognized as a decrease in debt and an increase in

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equity. The debt component accretes up to the principal amount over the expected term of the debt. ASC 470-20 does not affect the actual amount that iQIYI is required to repay, and the amount shown in the table above for the iQIYI CB is the aggregate principal amount thereof without reflecting the debt discount or fees and expenses that iQIYI is required to recognize. Amounts shown in the table above do not reflect application of ASC 470-20.

(6) Total shareholders' equity includes shareholders' equity pertaining to our shareholders plus shareholders' equity pertaining to the non-controlling interests in our subsidiaries.

(7) The issuance of the iQIYI CB (after giving effect to the application of ASC 470-20 as described in note (5) above) will result in an increase to additional paid-in capital and, therefore, an increase in total shareholders' equity and a decrease to the iQIYI CB. However, amounts shown in the table above do not reflect the application of ASC 470-20 to the New Notes including any tax impact. In addition, the cost of the capped call transactions is not reflected in the table above.

(8) Total capitalization is the sum of total debt and total shareholders' equity. After the completion of this offering, we may incur additional debt in the regular course of our business which may materially affect our total indebtedness as provided in this table.

As of September 30, 2018, on a consolidated basis, all of our debt outstanding was unsecured except for RMB1.5 billion (US\$212 million) secured loans borrowed by iQIYI. In addition, as of September 30, 2018, we did not have any off-balance sheet guarantees.

After the completion of this offering, we may incur additional debt in the regular course of our business, which may materially affect our total debt as provided in the table above.

Table of Contents**DESCRIPTION OF THE NOTES**

*The following description is only a summary of the material terms of the Notes and does not purport to be complete. The New Notes will be issued under and governed by the indenture dated as of November 28, 2012, as supplemented by the seventh supplemental indenture dated as of November 14, 2018 (as so supplemented, the indenture), between us and The Bank of New York Mellon, as trustee (the trustee). The following description of certain material terms of the Notes is subject to, and is qualified in its entirety by reference to, the indenture, including definitions of specified terms used in the indenture, and to the Trust Indenture Act of 1939, as amended. We urge you to read the indenture because it, and not this description, defines your rights as a beneficial holder of the Notes. A form of the indenture has been filed as an exhibit to the registration statement of which this prospectus supplement and the accompanying prospectus form a part. You may also request copies of the indenture from us at our address set forth under *Where You Can Find More Information* in the accompanying prospectus. This summary supplements the description of the debt securities in the accompanying prospectus and, to the extent it is inconsistent, replaces the description in the accompanying prospectus.*

In this description, references to the Company, we, us, or our mean Baidu, Inc. only and do not include any of our Subsidiaries or Consolidated Affiliated Entities, unless the context otherwise requires.

General

The New Notes offered hereby shall constitute a further issuance of, be fungible and consolidated with, and form a single series with, the Initial Notes (together with the New Notes, the Notes). The New Notes will constitute additional Notes under the indenture, having the same terms and conditions as the Initial Notes in all respects (except for the issue date and the issue price). The New Notes will be issued in an aggregate principal amount of US\$. Upon the issuance of the New Notes, the aggregate principal amount of the outstanding Notes will be US\$. The Notes will mature on May 14, 2024, unless the Notes are redeemed prior to their maturity pursuant to the indenture and the terms thereof. The Notes will bear interest at the rate of 4.375% per annum. Interest on the Notes will accrue from November 14, 2018 and will be payable semi-annually in arrears on May 14 and November 14 of each year, beginning on May 14, 2019, to the persons in whose names the Notes are registered at the close of business on the preceding April 30 and October 31, respectively, which we refer to as the record dates. At maturity, the Notes are payable at their principal amount plus accrued and unpaid interest thereon. In any case where the payment of principal of, premium (if any) or interest on the Notes is due on a date that is not a Business Day (as defined under the heading *Optional Redemption* below), then payment of principal of, premium (if any) or interest on the Notes, as the case may be, shall be made on the next succeeding Business Day and no interest shall accrue with respect to such payment for the period from and after such date that is not a Business Day to such next succeeding Business Day. Interest shall be calculated on the basis of a 360-day year consisting of twelve 30-day months.

The Notes shall be denominated in minimum principal amounts of US\$200,000 and in integral multiples of US\$1,000 in excess thereof. The Notes will be issued in global registered form.

Ranking

The Notes will be our senior unsecured obligations issued under the indenture. The Notes will rank senior in right of payment to all of our existing and future obligations expressly subordinated in right of payment to the Notes and rank at least equal in right of payment with all of our existing and future unsecured and unsubordinated obligations (subject to any priority rights pursuant to applicable law). However, the Notes will be effectively subordinated to all of our existing and future secured obligations, to the extent of the value of the assets serving as security therefor, and be structurally subordinated to all existing and future obligations and other liabilities of our Controlled Entities.

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Issuance of Additional Notes

We may, from time to time, without the consent of the holders of the Notes, create and issue additional Notes having the same terms and conditions as the Notes in all respects (or in all respects except for the issue date, the issue price and the first payment of interest). The additional Notes issued in this manner will be consolidated with the previously outstanding Notes to constitute a single series of the Notes. We will not issue any additional Notes with the same CUSIP, ISIN or other identifying number as any Notes offered hereby unless the additional Notes are fungible with the outstanding Notes for U.S. federal income tax purposes.

Optional Redemption

We may, upon giving not less than 30 nor more than 60 days' notice to holders of the Notes (which notice shall be irrevocable) and the trustee, redeem the Notes at any time prior to April 14, 2024, in whole or in part, at a redemption amount equal to the greater of:

100% of the principal amount of the Notes to be redeemed; and

the make whole amount, which means the amount determined on the fifth Business Day before the redemption date equal to the sum of (i) the present value of the principal amount of the Notes to be redeemed, assuming a scheduled repayment thereof on the stated maturity date, plus (ii) the present value of the remaining scheduled payments of interest to and including the stated maturity date, in each case discounted to the redemption date on a semi-annual basis (assuming a 360-day year consisting of twelve 30-day months and, in the case of an incomplete month, the actual number of days elapsed) at the Treasury Yield plus 20 basis points,

plus, in each case, accrued and unpaid interest on the Notes to be redeemed, if any, to, but not including, the applicable redemption date; provided that the principal amount of a Note remaining outstanding after redemption in part shall be US\$200,000 or an integral multiple of US\$1,000 in excess thereof.

In addition, we may, upon giving not less than 30 nor more than 60 days' notice to holders of the Notes (which notice shall be irrevocable) and the trustee, redeem the Notes at any time from or after April 14, 2024, in whole or in part, at a redemption price equal to 100% of the principal amount of the Notes to be redeemed plus, accrued and unpaid interest on the Notes to be redeemed, if any, to, but not including, the applicable redemption date.

Business Day means a day other than a Saturday, Sunday or a day on which banking institutions or trust companies in The City of New York, Hong Kong or Beijing are authorized or obligated by law, regulation or executive order to remain closed.

Comparable Treasury Issue means the United States Treasury security selected by an Independent Investment Banker that would be utilized, at the time of selection and in accordance with customary financial practice, in pricing new issues of corporate debt securities of comparable maturity to the remaining term of the Notes to be redeemed.

Comparable Treasury Price means, with respect to any redemption date, (1) the average of the Reference Treasury Dealer Quotations for such redemption date, after excluding the highest and lowest of such Reference Treasury Dealer Quotations, or (2) if we obtain fewer than three such Reference Treasury Dealer Quotations, the average of all quotations obtained.

Independent Investment Banker means one of the Reference Treasury Dealers appointed by us.

Reference Treasury Dealer means each of any three investment banks of recognized standing that is a primary U.S. government securities dealer in the United States, selected by us in good faith.

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Reference Treasury Dealer Quotation means, with respect to each Reference Treasury Dealer and any redemption date, the average, as determined by us, of the bid and asked prices for the Comparable Treasury Issue (expressed in each case as a percentage of its principal amount) quoted in writing to us by such Reference Treasury Dealer as of 5:00 p.m., New York City time, on the fifth Business Day before such redemption date.

Treasury Yield means, with respect to any redemption date, the rate per annum equal to the semi-annual equivalent yield to maturity (computed as of the fifth Business Day before such redemption date) of the Comparable Treasury Issue, calculated using a price for the Comparable Treasury Issue (expressed as a percentage of its principal amount) equal to the Comparable Treasury Price for such redemption date.

The notice of redemption will be mailed at least 30 but not more than 60 days before the redemption date to each holder of record of the Notes to be redeemed at its registered address. The notice of redemption for the Notes will state, among other things, the amount of Notes to be redeemed, the redemption date, the manner in which the redemption price will be calculated and the place or places that payment will be made upon presentation and surrender of Notes to be redeemed. Unless we default in the payment of the redemption price, interest will cease to accrue on any Notes that have been called for redemption at the redemption date. If less than all of the Notes are to be redeemed, the Notes to be redeemed will be selected (i) if listed on a national securities exchange or held through the clearing systems then in compliance with the requirements of such national securities exchange or the clearing system, and (ii) if the Notes are not listed on any securities exchange and are not held through the clearing systems then pro rata, by lot or in such other manner as the trustee deems appropriate in its sole discretion, unless otherwise required by law.

Repurchase Upon Triggering Event

If a Triggering Event occurs, unless we have exercised our right to redeem the Notes as described under the heading **Description of Debt Securities Tax Redemption** in the accompanying prospectus or under the heading **Optional Redemption** above, we will be required to make an offer to repurchase all or, at the holder's option, any part (equal to US\$200,000 or multiples of US\$1,000 in excess thereof), of each holder's Notes pursuant to the offer described below (the **Triggering Event Offer**) on the terms set forth in the indenture and the Notes. In the Triggering Event Offer, we will be required to offer payment in cash equal to 101% of the aggregate principal amount of Notes repurchased plus accrued and unpaid interest, if any, on the Notes repurchased to, but not including, the date of purchase (the **Triggering Event Payment**).

Within 30 days following a Triggering Event, we will be required to mail a notice to holders of the Notes, with a copy to the trustee, describing the transaction or transactions that constitute the Triggering Event and offering to repurchase the Notes on the date specified in the notice, which date will be no earlier than 30 days and no later than 60 days from the date such notice is mailed (the **Triggering Event Payment Date**), pursuant to the procedures required by the Notes and described in such notice.

On the Triggering Event Payment Date, we will be required, to the extent lawful, to:

accept for payment all Notes or portions of Notes properly tendered pursuant to the Triggering Event Offer;

deposit with the relevant paying agent one Business Day prior to the Triggering Event Payment Date an amount equal to the Triggering Event Payment in respect of all Notes or portions of Notes properly tendered; and

deliver or cause to be delivered to the trustee the Notes properly accepted together with an officers certificate stating the aggregate principal amount of Notes or portions of Notes being purchased by us. The relevant paying agent will be required to promptly mail, to each holder who properly tendered Notes, the purchase price for such Notes properly tendered, and the trustee will be required to promptly authenticate and

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mail (or cause to be transferred by book-entry) to each such holder a new Note equal in principal amount to any unpurchased portion of the Notes surrendered, if any; provided that each new Note will be in a principal amount of US\$200,000 or a multiple of US\$1,000 in excess thereof.

We will not be required to make a Triggering Event Offer upon a Triggering Event if a third party makes such an offer in the manner, at the times and otherwise in compliance with the requirements for an offer made by us and such third party purchases all Notes properly tendered and not withdrawn under its offer. In the event that such third party terminates or defaults its offer, we will be required to make a Triggering Event Offer treating the date of such termination or default as though it were the date of the Triggering Event.

We will comply with the requirements of Rule 14e-1 under the Exchange Act, to the extent applicable, and any other securities laws and regulations thereunder to the extent those laws and regulations are applicable in connection with the repurchase of the Notes as a result of a Triggering Event. To the extent that the provision of any such securities laws or regulations conflicts with the Triggering Event Offer provisions of the Notes, we will comply with those securities laws and regulations and will not be deemed to have breached our obligations under the Triggering Event Offer provisions of the Notes by virtue of any such conflict.

There can be no assurance that we will have sufficient funds available at the time of a Triggering Event to consummate a Triggering Event Offer for all Notes then outstanding (or all Notes properly tendered by the holders of such Notes) and pay the Triggering Event Payment. We may also be prohibited by terms of other indebtedness or agreements from repurchasing the Notes upon a Triggering Event, which would require us to repay the relevant indebtedness or terminate the relevant agreement before we can proceed with a Triggering Event Offer, and there can be no assurance that we will be able to effect such repayment or termination.

Capital Stock of any Person means any and all shares, interests, rights to purchase, warrants, options, participations or other equivalents of or interests in (however designated) equity of such Person, including any Preferred Shares and limited liability or partnership interests (whether general or limited), but excluding any debt securities convertible or exchangeable into such equity.

Consolidated Affiliated Entity of any Person means any corporation, association or other entity which is or is required to be consolidated with such Person under Accounting Standards Codification subtopic 810-10, Consolidation: Overall (including any changes, amendments or supplements thereto) or, if such Person prepares its financial statements in accordance with accounting principles other than U.S. GAAP, the equivalent of Accounting Standards Codification subtopic 810-10, Consolidation: Overall under such accounting principles. Unless otherwise specified herein, each reference to a Consolidated Affiliated Entity will refer to a Consolidated Affiliated Entity of ours.

Controlled Entity of any Person means a Subsidiary or a Consolidated Affiliated Entity of such Person. **Group** means the Company and our Controlled Entities.

Person means any individual, corporation, firm, limited liability company, partnership, joint venture, undertaking, association, joint stock company, trust, unincorporated organization, trust, state, government or any agency or political subdivision thereof or any other entity (in each case whether or not being a separate legal entity).

Preferred Shares, as applied to the Capital Stock of any corporation, means Capital Stock of any class or classes (however designated) that is preferred as to the payment of dividends upon liquidation, dissolution or winding up.

Subsidiary of any Person means (a) any corporation, association or other business entity (other than a partnership, joint venture, limited liability company or similar entity) of which more than 50% of the total ordinary voting power

of shares of Capital Stock entitled (without regard to the occurrence of any contingency)

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to vote in the election of directors, managers or trustees thereof (or Persons performing similar functions) or (b) any partnership, joint venture limited liability company or similar entity of which more than 50% of the capital accounts, distribution rights, total equity and voting interests or general or limited partnership interests, as applicable, is, in the case of clauses (a) and (b), voting at the time owned or controlled, directly or indirectly, by (1) such Person, (2) such Person and one or more Subsidiaries of such Person or (3) one or more Subsidiaries of such Person. Unless otherwise specified herein, each reference to a Subsidiary will refer to a Subsidiary of the Company.

Triggering Event means (A) any change in or amendment to the laws, regulations and rules of the PRC or the official interpretation or official application thereof (**Change in Law**) that results in (x) the Group (as in existence immediately subsequent to such Change in Law), as a whole, being legally prohibited from operating substantially all of the business operations conducted by the Group (as in existence immediately prior to such Change in Law) as of the last date of the period described in our consolidated financial statements for the most recent fiscal quarter and (y) we being unable to continue to derive substantially all of the economic benefits from the business operations conducted by the Group (as in existence immediately prior to such Change in Law) in the same manner as reflected in our consolidated financial statements for the most recent fiscal quarter and (B) we have not furnished to the trustee, prior to the date that is twelve months after the date of the Change in Law, an opinion from an independent financial advisor or an independent legal counsel stating either (1) we are able to continue to derive substantially all of the economic benefits from the business operations conducted by the Group (as in existence immediately prior to such Change in Law), taken as a whole, as reflected in our consolidated financial statements for the most recent fiscal quarter (including after giving effect to any corporate restructuring or reorganization plan of ours) or (2) such Change in Law would not materially adversely affect our ability to make principal and interest payments on the Notes when due.

The definition of Triggering Event includes a phrase relating to operating substantially all or deriving substantially all of the economic benefits from, the business operations conducted by the Group. Although there is a limited body of case law interpreting the phrase substantially all, there is no precise established definition of the phrase under applicable law. Accordingly, the applicability of the requirement that we offer to repurchase the Notes as a result of a Triggering Event may be uncertain.

Payment of Additional Amounts

All payments of principal, premium and interest made by us in respect of the Notes will be made without withholding or deduction for, or on account of, any present or future taxes, duties, assessments or governmental charges of whatever nature (**Taxes**) imposed or levied by or within the British Virgin Islands, the Cayman Islands, the PRC or any jurisdiction where we are otherwise considered by a taxing authority to be a resident for tax purposes (in each case, including any political subdivision or any authority therein or thereof having power to tax) (the **Relevant Jurisdiction**), unless such withholding or deduction of such Taxes is required by law. If we are required to make such withholding or deduction, we will pay such additional amounts (**Additional Amounts**) as will result in receipt by each holder of any Note of such amounts as would have been received by such holder had no such withholding or deduction of such Taxes been required, except that no such Additional Amounts shall be payable:

- (i) in respect of any such Taxes that would not have been imposed, deducted or withheld but for the existence of any connection (whether present or former) between the holder or beneficial owner of a Note and the Relevant Jurisdiction other than merely holding such Note or receiving principal, premium (if any) or interest in respect thereof (including such holder or beneficial owner being or having been a national, domiciliary or resident of such Relevant Jurisdiction or treated as a resident thereof or being or having been physically present or engaged in a trade or business therein or having or having had a permanent

establishment therein);

- (ii) in respect of any Note presented for payment (where presentation is required) more than 30 days after the relevant date, except to the extent that the holder thereof would have been entitled to such

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Additional Amounts on presenting the same for payment on the last day of such 30-day period. For this purpose, the relevant date in relation to any Note means the later of (a) the due date for such payment or (b) the date such payment was made or duly provided for;

- (iii) in respect of any Taxes that would not have been imposed, deducted or withheld but for a failure of the holder or beneficial owner of a Note to comply with a timely request by us addressed to the holder or beneficial owner to provide information concerning such holder's or beneficial owner's nationality, residence, identity or connection with any Relevant Jurisdiction, if and to the extent that due and timely compliance with such request is required under the tax laws of such jurisdiction in order to reduce or eliminate any withholding or deduction as to which Additional Amounts would have otherwise been payable to such holder;
- (iv) in respect of any Taxes imposed as a result of a Note being presented for payment (where presentation is required) in the Relevant Jurisdiction, unless such Note could not have been presented for payment elsewhere;
- (v) in respect of any estate, inheritance, gift, sales, transfer, personal property or similar Taxes;
- (vi) to any holder of a Note that is a fiduciary, partnership or person other than the sole beneficial owner of any payment to the extent that such payment would be required to be included in the income under the laws of a Relevant Jurisdiction, for tax purposes, of a beneficiary or settlor with respect to the fiduciary, or a member of that partnership or a beneficial owner who would not have been entitled to such Additional Amounts had that beneficiary, settlor, partner or beneficial owner been the holder thereof;
- (vii) with respect to any withholding or deduction that is imposed in connection with Sections 1471-1474 of the U.S. Internal Revenue Code and U.S. Treasury regulations thereunder (FATCA), any intergovernmental agreement between the United States and any other jurisdiction implementing or relating to FATCA or any non-U.S. law, regulation or guidance enacted or issued with respect thereto;
- (viii) any such Taxes payable otherwise than by deduction or withholding from payments under or with respect to any Note; or
- (ix) any combination of Taxes referred to in the preceding items (i) through (viii) above.

In the event that any withholding or deduction for or on account of any Taxes is required and Additional Amounts are payable with respect thereto, at least 10 days prior to each date of payment of principal of, premium (if any) or interest on the Notes, we will furnish to the trustee and the paying agent, if other than the trustee, an officers' certificate specifying the amount required to be withheld or deducted on such payments to such holders, certifying that we shall pay such amounts required to be withheld to the appropriate governmental authority and certifying to the fact that the Additional Amounts will be payable and the amounts so payable to each holder, and that we will pay to the trustee or such paying agent the Additional Amounts required to be paid; provided that no such officers' certificate will be required prior to any date of payment of principal of, premium (if any) or interest on the Notes if there has been no

change with respect to the matters set forth in a prior officers' certificate. The trustee and each paying agent may rely on the fact that any officers' certificate contemplated by this paragraph has not been furnished as evidence of the fact that no withholding or deduction for or on account of any Taxes is required. We covenant to indemnify the trustee and any paying agent for and to hold them harmless against any loss, liability or expense reasonably incurred without fraudulent activity, gross negligence or willful misconduct on their part arising out of or in connection with actions taken or omitted by any of them in reliance on any such officers' certificate furnished pursuant to this paragraph or on the fact that any officers' certificate contemplated by this paragraph has not been furnished.

Whenever there is mentioned, in any context, the payment of principal, premium or interest in respect of any Note, such mention shall be deemed to include the payment of Additional Amounts provided for in the indenture, to the extent that, in such context, Additional Amounts are, were or would be payable in respect thereof pursuant to the indenture.

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The foregoing provisions shall apply in the same manner with respect to the jurisdiction in which any successor Person to us is organized or resident for tax purposes or any authority therein or thereof having the power to tax (a Successor Jurisdiction), substituting such Successor Jurisdiction for the Relevant Jurisdiction.

Our obligation to make payments of Additional Amounts under the terms and conditions described above will survive any termination, defeasance or discharge of the indenture.

Modification and Waiver

The provisions of the indenture relating to modification and waiver, which are described under the heading Description of Debt Securities Modification and Waiver in the accompanying prospectus, will apply to the Notes, with the additional provisions that:

- (i) we and the trustee may not, without the consent of each holder of the Notes affected thereby, reduce the amount of the premium payable upon the redemption or repurchase the Notes or change the time at which the Notes may be redeemed or repurchased as described above under Optional Redemption or Repurchase Upon Triggering Event whether through an amendment or waiver of provisions in the covenants, definitions or otherwise (except through amendments to the definition of Triggering Event); and
- (ii) we and the trustee may, without the consent of any holder of the Notes, amend the indenture and the Notes to conform the text of the indenture or the Notes to any provision of this Description of the Notes to the extent that such provision in this Description of the Notes was intended to be a verbatim recitation of a provision of the indenture or the Notes as evidenced by an officers certificate.

Events of Default

The provisions of the indenture relating to Events of Default, which are described under the heading Description of Debt Securities Events of Default in the accompanying prospectus, will apply to the Notes, provided that they shall be modified, principally to delete references to Principal Controlled Entities in clauses (v) and (vi) in the first paragraph and the second sentence of the third paragraph under such heading, such that the description of such provisions with respect to the Notes is as follows:

Under the terms of the indenture, each of the following constitutes an Event of Default of the Notes:

- (i) failure to pay principal or premium in respect of any debt securities of that series by the due date for such payment;
- (ii) failure to pay interest on any debt securities of that series within 30 days after the due date for such payment;
- (iii) we default in the performance of or breach our obligations under the Consolidation, Merger and Sale of Assets covenant;

- (iv) we default in the performance of or breach any covenant or agreement in the indenture or under the debt securities of that series (other than a default specified in clause (i), (ii) or (iii) above) and such default or breach continues for a period of 30 consecutive days after written notice by the trustee or the holders of 25% or more in aggregate principal amount of the debt securities of that series;

- (v) (a) there occurs with respect to any of our indebtedness, whether such indebtedness now exists or shall hereafter be created, (A) an event of default that has resulted in the holder thereof declaring the principal of such indebtedness to be due and payable prior to its stated maturity or (B) a failure to make a payment of principal, interest or premium when due (after giving effect to the expiration of any applicable grace period therefor, a Payment Default) and (b) the outstanding principal amount of such indebtedness, together with the outstanding principal amount of any of our other indebtedness

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under which there has been a Payment Default or the maturity of which has been so accelerated, is equal to or exceeds the greater of (x) US\$100,000,000 (or the Dollar Equivalent thereof) and (y) 2.5% of our Total Equity;

- (vi) one or more final judgments or orders for the payment of money are rendered against us and are not paid or discharged, and there is a period of 90 consecutive days following entry of the final judgment or order that causes the aggregate amount for all such final judgments or orders outstanding and not paid or discharged against us (net of any amounts that our insurance carriers have paid or agreed to pay with respect thereto under applicable policies) to exceed the greater of (x) US\$100,000,000 (or the Dollar Equivalent thereof) and (y) 2.5% of our Total Equity, during which a stay of enforcement, by reason of a pending appeal or otherwise, is not in effect;
- (vii) the entry by a court having jurisdiction in the premises of (a) a decree or order for relief in respect of us or any of our Principal Controlled Entities in an involuntary case or proceeding under any applicable bankruptcy, insolvency or other similar law or (b) a decree or order adjudging us or any of our Principal Controlled Entities bankrupt or insolvent, or approving as final and nonappealable a petition seeking reorganization, arrangement, adjustment, or composition of or in respect of us or any of our Principal Controlled Entities under any applicable bankruptcy, insolvency or other similar law, or appointing a custodian, receiver, liquidator, assignee, trustee, sequestrator, or other similar official of us or any of our Principal Controlled Entities or of any substantial part of their respective property, or ordering the winding up or liquidation of their respective affairs (or any similar relief granted under any foreign laws), and in any such case the continuance of any such decree or order for relief or any such other decree or order unstayed and in effect for a period of 90 consecutive calendar days;
- (viii) the commencement by us or any of our Principal Controlled Entities of a voluntary case or proceeding under any applicable state or foreign bankruptcy, insolvency or other similar law or of any other case or proceeding to be adjudicated bankrupt or insolvent, or the consent by us or any Principal Controlled Entity to the entry of a decree or order for relief in respect of us or any of our Principal Controlled Entities in an involuntary case or proceeding under any applicable bankruptcy, insolvency or other similar law or the commencement of any bankruptcy or insolvency case or proceeding against us or any Principal Controlled Entity, or the filing by us or any Principal Controlled Entity of a petition or answer or consent seeking reorganization or relief with respect to us or any of our Principal Controlled Entities under any applicable bankruptcy, insolvency or other similar law, or the consent by us or any Principal Controlled Entity to the filing of such petition or to the appointment of or taking possession by a custodian, receiver, liquidator, assignee, trustee, sequestrator, or other similar official of us or any of our Principal Controlled Entities or of any substantial part of their respective property pursuant to any such law, or the making by us or any of our Principal Controlled Entities of a general assignment for the benefit of creditors in respect of any indebtedness as a result of an inability to pay such indebtedness as it becomes due, or the admission by us or any of our Principal Controlled Entities in writing of our inability to pay our debts generally as they become due, or the taking of corporate action by us or any of our Principal Controlled Entities that resolves to commence any such action;
- (ix) the debt securities of that series or the indenture is or becomes or is claimed by us to be unenforceable, invalid or ceases to be in full force and effect otherwise than is permitted by the indenture; and

(x) any other event of default described in the applicable prospectus supplement.

However, a default under clause (iv) of the preceding paragraph will not constitute an Event of Default until the trustee or the holders of 25% in principal amount of the then outstanding debt securities of that series provide written notice to us of the default and we do not cure such default within the time specified in clause (iv) of the preceding paragraph after receipt of such notice.

If an Event of Default (other than an Event of Default described in clauses (vii) and (viii) above) shall occur and be continuing, either the trustee or the holders of at least 25% in aggregate principal amount of the debt

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securities of that series then outstanding by written notice as provided in the indenture may, and the trustee, upon instructions from holders of at least 25% in aggregate principal amount of the debt securities of that series then outstanding and subject to receipt of pre-funding, security and/or indemnity to its satisfaction, shall declare the unpaid principal amount of such debt securities and any accrued and unpaid interest thereon (and any Additional Amount payable in respect thereof) to be due and payable immediately upon receipt of such notice. If an Event of Default in clause (v) above shall occur, the declaration of acceleration of the debt securities shall be automatically annulled if the default triggering such Event of Default pursuant to clause (v) shall be remedied or cured by us or waived by the holders of the relevant indebtedness within 30 days after the declaration of acceleration with respect thereto and if (1) the annulment of the acceleration of the debt securities of that series would not conflict with any judgment or decree of a court of competent jurisdiction and (2) all Events of Default, other than the non-payment of principal, premium (if any) or interest on the debt securities of that series that became due solely because of the acceleration of the debt securities of that series, have been cured or waived. If an Event of Default in clauses (vii) or (viii) above shall occur, the unpaid principal amount of all the debt securities then outstanding and any accrued and unpaid interest thereon will automatically, and without any declaration or other action by the trustee or any holder of such debt securities, become immediately due and payable. After a declaration of acceleration but before a judgment or decree for payment of the money due has been obtained by the trustee, the holders of at least a majority in aggregate principal amount of the debt securities of that series then outstanding may, under certain circumstances, waive all past defaults and rescind and annul such acceleration if (1) rescission would not conflict with any judgment or decree of a court of competent jurisdiction and (2) all Events of Default, other than the non-payment of principal, premium, if any, or interest on such debt securities that became due solely because of the acceleration of such debt securities, have been cured or waived. For information as to waiver of defaults, see [Modification and Waiver](#).

Subject to the provisions of the indenture relating to the duties of the trustee, in case an Event of Default shall occur and be continuing, the trustee will be under no obligation to exercise any of the trusts or powers vested in it by the indenture at the request, order or direction of any of the holders of debt securities, unless such holders shall have offered to the trustee pre-funding, security and/or indemnity satisfactory to it against the costs, expenses and liabilities which may be incurred therein or thereby. Subject to certain provisions, including those requiring pre-funding, security and/or indemnification of the trustee, the holders of a majority in aggregate principal amount of the debt securities of a series then outstanding will have the right to direct the time, method and place of conducting any proceeding for any remedy available to the trustee or exercising any trust or power conferred on the trustee. No holder of any debt security of any series will have any right to institute any proceeding, judicial or otherwise, with respect to the indenture or the debt securities, or for the appointment of a receiver or a trustee, or for any other remedy thereunder, unless (i) such holder has previously given to the trustee written notice of a continuing Event of Default with respect to the debt securities of that series, (ii) the holders of at least 25% in aggregate principal amount of the debt securities of that series then outstanding have made written request to the trustee to institute such proceeding, (iii) such holder or holders have offered pre-funding, security and/or indemnity satisfactory to the trustee and (iv) the trustee has failed to institute such proceeding, and has not received from the holders of a majority in aggregate principal amount of the debt securities of that series then outstanding a written direction inconsistent with such request, within 60 days after such notice, request and offer. However, such limitations do not apply to a suit instituted by a holder of a debt security for the enforcement of the right to receive payment of the principal of, premium (if any) or interest on such debt security on or after the applicable due date specified in such debt security.

Limitation on Liens

So long as any Note remains outstanding, we will not create or have outstanding, and we will ensure that none of our Principal Controlled Entities will create or have outstanding, any Lien upon the whole or any part of their respective present or future undertaking, assets or revenues (including any uncalled capital) securing any Relevant Indebtedness or create or have outstanding any guarantee or indemnity in respect of any Relevant Indebtedness either of us or of

any of our Principal Controlled Entities, without (i) at the same time or prior thereto securing or guaranteeing the Notes equally and ratably therewith or (ii) providing such other security or

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guarantee for the Notes as shall be approved by an act of the holders of the Notes holding at least a majority of the principal amount of the Notes then outstanding.

The foregoing restriction will not apply to:

- (i) any Lien arising or already arisen automatically by operation of law which is timely discharged or disputed in good faith by appropriate proceedings;
 - (ii) any Lien in respect of the obligations of any Person which becomes a Principal Controlled Entity or which merges with or into us or a Principal Controlled Entity after the date of the indenture which is in existence at the date on which it becomes a Principal Controlled Entity or merges with or into us or a Principal Controlled Entity; provided that any such Lien was not incurred in anticipation of such acquisition or of such Person becoming a Principal Controlled Entity or being merged with or into us or a Principal Controlled Entity;
 - (iii) any Lien created or outstanding in favor of us;
 - (iv) any Lien in respect of Relevant Indebtedness of us or any Principal Controlled Entity with respect to which we or such Principal Controlled Entity has paid money or deposited money or securities with a fiscal agent, trustee or depository to pay or discharge in full the obligations of us or such Principal Controlled Entity in respect thereof (other than the obligation that such money or securities so paid or deposited, and the proceeds therefrom, be sufficient to pay or discharge such obligations in full);
 - (v) any Lien created in connection with Relevant Indebtedness of us or any Principal Controlled Entity denominated in Chinese Renminbi and initially offered, marketed or issued primarily to Persons resident in the PRC;
 - (vi) any Lien created in connection with a project financed with, or created to secure, Non-recourse Obligations;
or
 - (vii) any Lien arising out of the refinancing, extension, renewal or refunding of any Relevant Indebtedness secured by any Lien permitted by the foregoing clause (ii), (v), (vi) or this clause (vii); provided that such Relevant Indebtedness is not increased beyond the principal amount thereof (together with the costs of such refinancing, extension, renewal or refunding) and is not secured by any additional property or assets.
- Lien means any mortgage, charge, pledge, lien or other form of encumbrance or security interest.

Non-recourse Obligation means indebtedness or other obligations substantially related to (1) the acquisition of assets not previously owned by us or any of our Controlled Entities or (2) the financing of a project involving the purchase, development, improvement or expansion of properties of ours or any of our Controlled Entities, as to which the obligee with respect to such indebtedness or obligation has no recourse to us or any of our Controlled Entities of ours

or to our or any such Controlled Entity's assets other than the assets which were acquired with the proceeds of such transaction or the project financed with the proceeds of such transaction (and the proceeds thereof).

Relevant Indebtedness means any indebtedness which is in the form of, or represented or evidenced by, bonds, notes, debentures, loan stock or other securities which for the time being are, or are intended to be or are commonly, quoted, listed or dealt in or traded on any stock exchange or over-the-counter or other securities market.

Certain Definitions

The definition of Principal Controlled Entities, which is included under the heading Description of Debt Securities Certain Definitions in the accompanying prospectus, will apply to the Notes, provided that it has

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been modified, inter alia, to (i) to exclude certain listed Controlled Entities from such definition and (ii) to increase the revenue and net profit thresholds in the definition of Principal Controlled Entities from 5% to 10%, such that the description of such provisions with respect to the Notes is as follows:

Principal Controlled Entities at any time shall mean one of our Non-listed Controlled Entities

(i) as to which one or more of the following conditions is/are satisfied:

- (a) its total revenue or (in the case of one of our Non-listed Controlled Entities which has one or more Non-listed Controlled Entities) consolidated total revenue attributable to us is at least 10% of our consolidated total revenue;
- (b) its net profit or (in the case of one of our Non-listed Controlled Entities which has one or more Non-listed Controlled Entities) consolidated net profit attributable to us (in each case before taxation and exceptional items) is at least 10% of our consolidated net profit (before taxation and exceptional items); or
- (c) its net assets or (in the case of one of our Non-listed Controlled Entities which has one or more Non-listed Controlled Entities) consolidated net assets attributable to us (in each case after deducting minority interests in Subsidiaries) are at least 10% of our consolidated net assets (after deducting minority interests in Subsidiaries);

all as calculated by reference to the then latest audited financial statements (consolidated or, as the case may be, unconsolidated) of our Non-listed Controlled Entity and our then latest audited consolidated financial statements;

provided that, in relation to paragraphs (a), (b) and (c) above:

- (1) in the case of a corporation or other business entity becoming a Non-listed Controlled Entity after the end of the financial period to which our latest consolidated audited accounts relate, the reference to our then latest consolidated audited accounts and our Non-listed Controlled Entities for the purposes of the calculation above shall, until our consolidated audited accounts for the financial period in which the relevant corporation or other business entity becomes a Non-listed Controlled Entity are issued, be deemed to be a reference to the then latest consolidated audited accounts of us and our Non-listed Controlled Entities adjusted to consolidate the latest audited accounts (consolidated in the case of a Non-listed Controlled Entity which itself has Non-listed Controlled Entities) of such Non-listed Controlled Entity in such accounts;
- (2) if at any relevant time in relation to us or any Non-listed Controlled Entity which itself has Non-listed Controlled Entities, no consolidated accounts are prepared and audited, total revenue, net profit or net assets of us and/or any such Non-listed Controlled Entity shall be determined on the basis of pro forma consolidated accounts prepared for this purpose by or on behalf of us;

- (3) if at any relevant time in relation to any Non-listed Controlled Entity, no accounts are audited, its net assets (consolidated, if appropriate) shall be determined on the basis of pro forma accounts (consolidated, if appropriate) of the relevant Non-listed Controlled Entity prepared for this purpose by or on behalf of us; and
 - (4) if the accounts of any Non-listed Controlled Entity (not being a Non-listed Controlled Entity referred to in proviso (1) above) are not consolidated with our accounts, then the determination of whether or not such Non-listed Controlled Entity is a Principal Controlled Entity shall be based on a pro forma consolidation of its accounts (consolidated, if appropriate) with our consolidated accounts (determined on the basis of the foregoing); or
- (ii) to which is transferred all or substantially all of the assets of a Controlled Entity which immediately prior to the transfer was a Principal Controlled Entity; provided that, with effect from such transfer, the Controlled Entity which so transfers its assets and undertakings shall cease to be a Principal Controlled Entity (but without prejudice to paragraph (i) above) and the Controlled Entity to which the assets are so transferred shall become a Principal Controlled Entity.

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An officers' certificate delivered to the trustee certifying in good faith as to whether or not a Non-listed Controlled Entity is a Principal Controlled Entity shall be conclusive in the absence of manifest error.

Non-listed Controlled Entities means the Controlled Entities other than (i) any Controlled Entities with shares of common stock or other common equity interests listed on an internationally recognized stock exchange; and (ii) any Subsidiaries or Consolidated Affiliated Entities of any Controlled Entity referred to in clause (i) of this definition.

NDRC Post-Issuance Filing

The Company will notify the trustee if it does not file or cause to be filed with the NDRC the requisite information and documents required to be filed with the NDRC within 10 PRC Business Days after the completion of the Notes issuance in accordance with the Circular on Promoting the Reform of the Administrative System on the Issuance by Enterprises of Foreign Debt Filings and Registrations () issued by the NDRC and which came into effect on September 14, 2015 and any implementation rules as issued by the NDRC as in effect at such time (the Post-Issuance Filing). Such notification to the trustee shall be made within 10 PRC Business Days after such failure to complete the Post-Issuance Filing.

The trustee shall have no obligation to monitor and ensure the completion of the NDRC Post-Issuance Filing on or before the deadline referred to above or to verify the accuracy, validity, and/or genuineness of any documents in relation to or in connection with the NDRC Post-Issuance Filing, and shall not be liable to the holders or any other person for not doing so.

PRC Business Day means a day other than a Saturday, Sunday or a day on which banking institutions in the PRC are authorized or obligated by law, regulation or executive order to remain closed.

Legal Defeasance and Covenant Defeasance

The provisions of the indenture relating to legal defeasance and covenant defeasance, which are described under the heading Description of Debt Securities Legal Defeasance and Covenant Defeasance in the accompanying prospectus, will apply to the Notes, and in addition, we may also exercise Covenant Defeasance with respect to our obligations under the indenture and the Notes that are described under the headings Repurchase Upon Triggering Event and Limitation on Liens above.

No Sinking Fund

The Notes will not be subject to, nor entitled to the benefit of, any sinking fund.

Book-Entry; Delivery and Form

The Notes are represented by one or more global notes. An initial global note was and one or more additional global notes will be deposited with and registered in the name of DTC or its nominee for the accounts of its participants, including Euroclear Bank SA/ NV (Euroclear) as operator of the Euroclear System, and Clearstream Banking S.A. (Clearstream). Any additional Notes will be represented by one or more additional global notes. We will not issue certificated Notes, except in the limited circumstances described below. Transfers of ownership interests in the global notes will be effected only through entries made on the books of DTC participants acting on behalf of beneficial owners. You will not receive written confirmation from DTC of your purchase. The direct or indirect participants through whom you purchased the Notes should send you written confirmations providing details of your transactions, as well as periodic statements of your holdings. The direct and indirect participants are responsible for keeping

accurate account of the holdings of their customers like you. The laws of some states require that certain purchasers of securities take physical delivery of such securities in definitive form. Such limits and such laws may impair the ability to own, transfer or pledge beneficial interests in the global notes.

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You, as the beneficial owner of Notes, will not receive certificates representing ownership interests in the global notes, except in the following limited circumstances: (1) DTC notifies us that it is unwilling or unable to continue as depositary or if DTC ceases to be eligible under the indenture and we do not appoint a successor depositary within 90 days; (2) we determine that the Notes will no longer be represented by global notes and execute and deliver to the trustee an officers' certificate to such effect; or (3) an event of default with respect to the Notes will have occurred and be continuing. These certificated Notes will be registered in such name or names as DTC will instruct the trustee and the agents. It is expected that such instructions may be based upon directions received by DTC from participants with respect to ownership of beneficial interests in global notes.

So long as DTC or its nominee is the registered owner and holder of the global notes, DTC or its nominee, as the case may be, will be considered the sole owner or holder of the Notes represented by the global notes for all purposes under the indenture relating to the Notes. Except as provided above, you, as the beneficial owner of interests in the global notes, will not be entitled to have Notes registered in your name, will not receive or be entitled to receive physical delivery of Notes in definitive form and will not be considered the owner or holder thereof under the indenture. Accordingly, you, as the beneficial owner, must rely on the procedures of DTC and, if you are not a DTC participant, on the procedures of the DTC participants through which you own your interest, to exercise any rights of a holder under the indenture.

Neither we, the trustee, nor any other agent of ours or agent of the trustee will have any responsibility or liability for any aspect of the records relating to, or payments made on account of, beneficial ownership interests in global notes or for maintaining, supervising or reviewing any records relating to the beneficial ownership interests. DTC's practice is to credit the accounts of DTC's direct participants with payment in amounts proportionate to their respective holdings in principal amount of beneficial interest in a security as shown on the records of DTC, unless DTC has reason to believe that it will not receive payment on the payment date. The underwriters will initially designate the accounts to be credited. Beneficial owners may experience delays in receiving distributions on their Notes because distributions will initially be made to DTC and they must be transferred through the chain of intermediaries to the beneficial owner's account. Payments by DTC participants to you will be the responsibility of the DTC participant and not of DTC, the trustee or us. Accordingly, we and any paying agent will have no responsibility or liability for: any aspect of DTC's records relating to, or payments made on account of, beneficial ownership interests in the Notes represented by a global securities certificate; any other aspect of the relationship between DTC and its participants or the relationship between those participants and the owners of beneficial interests in a global securities certificate held through those participants; or the maintenance, supervision or review of any of DTC's records relating to those beneficial ownership interests.

Conveyance of notices and other communications by DTC to direct participants, by direct participants to indirect participants, and by direct participants and indirect participants to beneficial owners will be governed by arrangements among them, subject to any statutory or regulatory requirements as may be in effect from time to time.

We have been informed that, under DTC's existing practices, if we request any action of holders of senior notes, or an owner of a beneficial interest in a global security such as you desires to take any action which a holder of the Notes is entitled to take under the indenture, DTC would authorize the direct participants holding the relevant beneficial interests to take such action, and those direct participants and any indirect participants would authorize beneficial owners owning through those direct and indirect participants to take such action or would otherwise act upon the instructions of beneficial owners owning through them.

Clearstream and Euroclear have provided us with the following information:

Clearstream

Clearstream is incorporated under the laws of Luxembourg as a professional depositary. Clearstream holds securities for its participating organizations and facilitates the clearance and settlement of securities transactions

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between Clearstream participants through electronic book-entry changes in accounts of Clearstream participants, thereby eliminating the need for physical movement of certificates. Clearstream provides to Clearstream participants, among other things, services for safekeeping, administration, clearance and settlement of internationally traded securities and securities lending and borrowing. Clearstream interfaces with domestic securities markets in several countries. As a professional depository, Clearstream is subject to regulation by the Luxembourg Commission for the Supervision of the Financial Sector (Commission de Surveillance du Secteur Financier). Clearstream participants include underwriters, securities brokers and dealers, banks, trust companies, clearing corporations and certain other organizations and may include the underwriters. Clearstream's U.S. participants are limited to securities brokers and dealers and banks. Indirect access to Clearstream is also available to others, such as banks, brokers, dealers and trust companies that clear through or maintain a custodial relationship with a Clearstream participant either directly or indirectly.

Distributions with respect to the Notes held beneficially through Clearstream will be credited to cash accounts of Clearstream participants in accordance with its rules and procedures, to the extent received by the U.S. depository for Clearstream.

Euroclear

Euroclear was created in 1968 to hold securities for participants of Euroclear and to clear and settle transactions between Euroclear participants through simultaneous electronic book-entry delivery against payment, thereby eliminating the need for physical movement of certificates and any risk from lack of simultaneous transfers of securities and cash. Euroclear performs various other services, including securities lending and borrowing and interacts with domestic markets in several countries. Euroclear is operated by Euroclear Bank SA/NV under contract with Euroclear plc, a U.K. corporation. All operations are conducted by the Euroclear operator, and all Euroclear securities clearance accounts and Euroclear cash accounts are accounts with the Euroclear operator, not Euroclear plc. Euroclear plc establishes policy for Euroclear on behalf of Euroclear participants. Euroclear participants include banks, including central banks, securities brokers and dealers and other professional financial intermediaries and may include the underwriters. Indirect access to Euroclear is also available to other firms that clear through or maintain a custodial relationship with a Euroclear participant, either directly or indirectly.

The Euroclear operator is a Belgian bank. As such it is regulated by the Belgian Banking and Finance Commission.

Securities clearance accounts and cash accounts with the Euroclear operator are governed by the Terms and Conditions Governing Use of Euroclear and the related Operating Procedures of the Euroclear System, and applicable Belgian law (collectively, the Terms and Conditions). The Terms and Conditions govern transfers of securities and cash within Euroclear, withdrawals of securities and cash from Euroclear, and receipts of payments with respect to securities in Euroclear. All securities in Euroclear are held on a fungible basis without attribution of specific certificates to specific clearance accounts. The Euroclear operator acts under the Terms and Conditions only on behalf of Euroclear participants and has no record of or relationship with persons holding through Euroclear participants.

Distributions with respect to the Notes held beneficially through Euroclear will be credited to the cash accounts of Euroclear participants in accordance with the Terms and Conditions, to the extent received by the U.S. depository for Euroclear.

Euroclear has further advised us that investors who acquire, hold and transfer interests in the Notes by book-entry through accounts with the Euroclear operator or any other securities intermediary are subject to the laws and contractual provisions governing their relationship with their intermediary, as well as the laws and contractual provisions governing the relationship between such an intermediary and each other intermediary, if any, standing

between themselves and the global securities certificates.

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Global Clearance and Settlement Procedures

Initial settlement for the Notes will be made in immediately available funds. Secondary market trading between DTC participants will occur in the ordinary way in accordance with DTC rules and will be settled in immediately available funds using DTC's Same Day Funds Settlement System. Secondary market trading between Clearstream participants and/or Euroclear participants will occur in the ordinary way in accordance with the applicable rules and operating procedures of Clearstream and Euroclear and will be settled using the procedures applicable to conventional eurobonds in immediately available funds.

Cross market transfers between persons holding directly or indirectly through DTC, on the one hand, and directly or indirectly through Clearstream participants or Euroclear participants, on the other, will be effected through DTC in accordance with DTC rules on behalf of the relevant European international clearing system by its U.S. depository; however, such cross market transactions will require delivery of instructions to the relevant European international clearing system by the counterparty in such system in accordance with its rules and procedures and within its established deadlines (European time). The relevant European international clearing system will, if the transaction meets its settlement requirements, deliver instructions to its U.S. depository to take action to effect final settlement on its behalf by delivering or receiving Notes through DTC, and making or receiving payment in accordance with normal procedures for same day funds settlement applicable to DTC. Clearstream participants and Euroclear participants may not deliver instructions directly to their respective U.S. depositories.

Because of time zone differences, credits of the Notes received through Clearstream or Euroclear as a result of a transaction with a DTC participant will be made during subsequent securities settlement processing and dated the business day following the DTC settlement date. Such credits or any transactions in such Notes settled during such processing will be reported to the relevant Euroclear participants or Clearstream participants on such business day. Cash received in Clearstream or Euroclear as a result of sales of the Notes by or through a Clearstream participant or a Euroclear participant to a DTC participant will be received with value on the DTC settlement date but will be available in the relevant Clearstream or Euroclear cash account only as of the business day following settlement in DTC.

Although DTC, Clearstream and Euroclear have agreed to the foregoing procedures in order to facilitate transfers of Notes among participants of DTC, Clearstream and Euroclear, they are under no obligation to perform or continue to perform such procedures and such procedures may be modified or discontinued at any time. Neither we nor the paying agent will have any responsibility for the performance by DTC, Euroclear or Clearstream or their respective direct or indirect participants of their obligations under the rules and procedures governing their operations.

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TAXATION

Prospective investors should consult their tax advisors regarding the possible tax consequences of the ownership and disposition of the Notes under the laws of their country of citizenship, residence, or domicile.

Cayman Islands Taxation

The following is a discussion of certain Cayman Islands income tax consequences of an investment in the Notes. The discussion is a general summary of present law, which is subject to prospective and retroactive change. It is not intended as tax advice, does not consider any investor's particular circumstances, and does not consider tax consequences other than those arising under Cayman Islands law.

Under existing Cayman Islands law, payments of interest and principal on the Notes will not be subject to taxation in the Cayman Islands and no withholding will be required on the payment of interest and principal to any holder of the Notes, nor will gains derived from the disposal of the Notes be subject to Cayman Islands income or corporation tax. The Cayman Islands currently have no income, corporation, or capital gains tax and no estate duty, inheritance tax, or gift tax. No stamp duty is payable in respect of the issue of the Notes. An instrument of transfer in respect of a Note is stampable if executed in or brought into the Cayman Islands.

PRC Taxation

The following is a summary of certain PRC tax consequences of the purchase, ownership, and disposition of Notes to non-resident enterprises and non-resident individuals. It is based upon applicable laws, rules, and regulations in effect as of the date of this prospectus supplement, all of which are subject to change (possibly with retroactive effect). This discussion does not purport to be a comprehensive description of all the tax considerations that may be relevant to a decision to purchase, own, or dispose of the Notes and does not purport to deal with consequences applicable to all categories of investors, some of which may be subject to special rules. Persons considering the purchase of Notes should consult their own tax advisors concerning the tax consequences of the purchase, ownership, and disposition of Notes, including such possible consequences under the laws of their country of citizenship, residence, or domicile.

If we are considered a PRC resident enterprise under the PRC Enterprise Income Tax Law, holders of Notes that are non-resident enterprises may be subject to PRC withholding tax on interest paid by us or PRC enterprise income tax on any gains realized from the transfer of Notes, if such income is considered to be derived from sources within the PRC, at a rate of 10% (or lower rate if available under an applicable tax treaty), provided that such non-resident enterprise investor (i) has no establishment or premises in the PRC, or (ii) has an establishment or premises in the PRC but its income derived from the PRC has no real connection with such establishment or premises. Furthermore, if we are considered a PRC resident enterprise and the relevant PRC tax authorities consider interest we pay on the Notes or any gains realized from the transfer of Notes to be income derived from sources within the PRC, such interest earned by non-resident individuals may be subject to PRC withholding tax and such gain realized by non-resident individuals may be subject to PRC individual income tax, in each case at a rate of 20% (or lower rate if available under an applicable tax treaty). In addition, if we are considered a PRC resident enterprise under the PRC Enterprise Income Tax Law, interest payable by us to non-resident holders of the Notes may be subject to PRC value-added tax at a rate of 6% and related local levies, including educational surtax and urban maintenance and construction tax at a rate of up to 0.72%.

If we are not deemed a PRC resident enterprise, non-resident enterprise and non-resident individual holders of Notes will not be subject to PRC income tax on any payments of interest on, or gains from the transfer of, Notes.

U.S. Federal Income Tax Considerations

The following discussion is a summary of U.S. federal income tax considerations under present law of the ownership and disposition of the Notes. This summary applies only to U.S. Holders that purchase the Notes in

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the initial offering at their issue price and hold the Notes as capital assets for U.S. federal income tax purposes. For purposes of this discussion, U.S. Holder means a beneficial owner of the Notes that is, for U.S. federal income tax purposes,

a citizen or individual resident of the United States;

a corporation (or other entity subject to tax as a corporation for U.S. federal income tax purposes) that is created or organized in or under the laws of the United States, any State, or the District of Columbia;

an estate whose income is subject to U.S. federal income taxation regardless of its source; or

a trust that (i) is subject to the supervision of a court within the United States and the control of one or more U.S. persons or (ii) has a valid election in effect under applicable U.S. Treasury regulations to be treated as a U.S. person.

This discussion does not address all of the tax considerations that may be relevant to any particular investor. In particular, the discussion does not address all of the tax consequences that may be applicable to investors that are subject to special rules, such as banks, financial institutions, insurance companies, broker dealers, persons that elect to mark their securities to market, tax-exempt entities, persons liable for the alternative minimum tax, regulated investment companies, certain expatriates or former long-term residents of the United States, governments or agencies or instrumentalities thereof, persons holding the Notes as part of a straddle, hedging, conversion, or integrated transaction, persons whose functional currency is not the U.S. dollar, and persons required to accelerate the recognition of any item of gross income with respect to the Notes as a result of such income being recognized on an applicable financial statement. Moreover, this discussion does not address any foreign, state, or local tax considerations, any aspect of the Medicare tax on net investment income or any aspect of U.S. federal non-income tax laws, such as gift or estate tax laws.

PROSPECTIVE INVESTORS ARE URGED TO CONSULT THEIR TAX ADVISORS CONCERNING THE APPLICATION OF THE U.S. FEDERAL INCOME TAX LAWS TO THEIR PARTICULAR CIRCUMSTANCES AS WELL AS ANY STATE, LOCAL, OR FOREIGN TAX CONSEQUENCES TO THEM OF THE OWNERSHIP AND DISPOSITION OF THE NOTES.

The discussion below regarding U.S. federal income tax consequences is based upon the Internal Revenue Code of 1986, as amended, and U.S. Treasury regulations promulgated thereunder as well as administrative rulings or pronouncements or judicial decisions thereof, all as of the date hereof. All of the foregoing authorities are subject to change, which change could apply retroactively and could affect the tax considerations described below.

If a partnership or other entity treated as a partnership for U.S. federal income tax purposes holds the Notes, the tax treatment of a partner will generally depend upon the status of the partner and the activities of the partnership. If you are a partnership or other entity treated as a partnership for U.S. federal income tax purposes holding the Notes or a partner therein, you are urged to consult your tax advisor.

It is expected, and this discussion assumes, that the New Notes will be considered to have the same issue date and issue price as the Initial Notes and will be fungible with the Initial Notes for U.S. federal income tax purposes.

However, depending on your purchase price, the Notes may have bond premium (as discussed below under Bond Premium).

Pre-issuance Accrued Interest

A portion of the price paid for the New Notes will be allocable to interest that accrued prior to the date the New Notes are purchased (the pre-issuance accrued interest). A portion of the interest received on the first interest payment date equal to the pre-issuance accrued interest should be treated as a return of the pre-issuance accrued interest and not as a payment of interest on the Notes. Amounts treated as a return of pre-issuance accrued interest should not be taxable when received but should reduce your adjusted tax basis in the Notes by a corresponding amount.

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Payments of stated interest on the Notes (other than any portion of the first interest payment treated as a return of pre-issuance accrued interest, as discussed above under **Pre-issuance Accrued Interest**) will be includible in your gross income as ordinary interest income at the time you receive or accrue such amounts (in accordance with your regular method of tax accounting).

Interest on the Notes will constitute foreign-source income for U.S. federal income tax purposes. For foreign tax credit limitation purposes, interest on the Notes will generally constitute passive income.

As described in **PRC Taxation**, if we are deemed to be a PRC resident enterprise under the PRC Enterprise Income Tax Law, payments of interest in respect of the Notes may be subject to PRC withholding taxes. For U.S. federal income tax purposes, the amount of interest includible in taxable income would include any amounts withheld in respect of PRC taxes. If PRC withholding taxes apply to interest paid to you with respect to the Notes, you may be able to obtain a reduced rate of PRC withholding taxes under the income tax treaty between the United States and the PRC (the **U.S.-PRC Income Tax Treaty**) if certain requirements are met. In addition, subject to certain conditions and limitations, PRC withholding taxes on interest that is non-refundable under the U.S.-PRC Income Tax Treaty may be treated as foreign taxes eligible for credit against your U.S. federal income tax liability. If you do not elect to claim a foreign tax credit, you may instead claim a deduction for U.S. federal income tax purposes in respect of such withholding, but only for a year in which you elect to do so for all creditable foreign income taxes. You are urged to consult your tax advisor regarding the deductibility and creditability of any PRC tax.

Any Additional Amounts paid pursuant to the obligations described under **Description of the Notes** **Payment of Additional Amounts** will be treated as foreign-source ordinary interest income.

Bond Premium

You will be considered to have purchased the New Notes at a premium equal to the excess of your purchase price over the sum of the principal amount and the pre-issuance accrued interest on the New Notes and may elect to amortize the premium as an offset to interest income, using a constant yield method, over the remaining term of the New Notes. If you make this election, it generally will apply to all taxable debt instruments held during or after such taxable year for which you make the election. In addition, you may not revoke the election without the consent of the U.S. Internal Revenue Service. If you elect to amortize the premium, you will be required to reduce tax basis in the New Notes by the amount of the premium amortized during your holding period. If you do not elect to amortize premium, the amount of premium will be included in the tax basis in the New Notes and will decrease the gain or increase the loss otherwise recognized upon the disposition of the New Notes. Therefore, if you do not elect to amortize premium and hold the New Notes to maturity, you generally will be required to treat the premium as capital loss when the New Notes mature.

Sale, Exchange, Redemption, and Other Disposition of the Notes

Upon the sale, exchange, redemption, or other disposition of the Notes, you will recognize taxable gain or loss equal to the difference, if any, between the amount realized on the sale, exchange, redemption, or other disposition (other than amounts attributable to accrued but unpaid interest, which will be treated as ordinary interest income) and your adjusted tax basis in such Notes. Any such gain or loss will generally be capital gain or loss and will be long-term capital gain or loss if at the time of sale, exchange, redemption, or other disposition you held the Notes for more than one year. The deductibility of capital losses is subject to certain limitations.

As described in PRC Taxation, if we are deemed to be a PRC resident enterprise under the PRC Enterprise Income Tax Law, gains from the disposition of Notes may be subject to PRC income taxes. You may use foreign tax credits to offset only the portion of your U.S. tax liability considered to be attributable to foreign-

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source income. Generally, gain or loss from the disposition of Notes will be U.S.-source for foreign tax credit limitation purposes, which will generally limit the availability of foreign tax credits. However, if you are eligible for the benefits of the U.S.-PRC Income Tax Treaty, you may be able to elect to treat such gain as PRC source income under the U.S.-PRC Income Tax Treaty. You are urged to consult your tax advisor regarding your eligibility for benefits under the U.S.-PRC Income Tax Treaty and the creditability of any PRC tax in your particular circumstances if you are so eligible.

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Subject to the terms and conditions contained in the underwriting agreement, dated as of the date of this prospectus supplement between us and the underwriters named below, for whom Goldman Sachs (Asia) L.L.C. and J.P. Morgan Securities LLC are acting as representatives, we have agreed to sell to each underwriter, and each underwriter has severally agreed to purchase from us, the principal amount of the New Notes set forth opposite its name below:

Underwriters	Principal Amount of the New Notes
Goldman Sachs (Asia) L.L.C.	
J.P. Morgan Securities LLC	
Total	US\$

The underwriters are offering the New Notes subject to their acceptance of the New Notes from us, and subject to prior sale. The underwriting agreement provides that the obligations of the underwriters to purchase the New Notes are subject to approval of certain legal matters by counsel and to certain other conditions. The underwriters must purchase all the New Notes if they purchase any of the New Notes. The underwriters reserve the right to withdraw, cancel, or modify offers to investors and to reject orders in whole or in part.

The underwriters initially propose to offer part of the New Notes directly to the public at the offering prices described on the cover page of this prospectus supplement. After the initial offering of the New Notes, the underwriters may from time to time vary the offering prices and other selling terms. The offering of the New Notes by the underwriters is subject to receipt and acceptance and subject to the underwriters' right to reject any order in whole or in part.

Certain of the underwriters are not broker-dealers registered with the SEC. Therefore, to the extent they intend to make any offers or sales of New Notes in the United States, they will do so only through one or more registered broker-dealers in compliance with applicable securities laws and regulations, and FINRA rules. Goldman Sachs (Asia) L.L.C. will offer the New Notes in the United States through its registered broker-dealer affiliate Goldman, Sachs & Co.

The following table shows the underwriting discounts that we will pay to the underwriters in connection with this offering:

Per New Note	Paid by Us
Total	US\$

Expenses associated with this offering to be paid by us, other than underwriting commissions and discounts, are estimated to be US\$.

We have agreed that, for a period until 10 days after the date of closing (which is expected to be , 2018), we will not, without the prior written consent of the representatives, offer, sell, contract to sell, or otherwise dispose of any debt securities issued or guaranteed by us. The underwriters in their sole discretion may consent to the offering and sale of such securities by us at any time without notice. We have also agreed to indemnify the underwriters against certain liabilities, including liabilities under the Securities Act, or contribute to payments that the underwriters

may be required to make in respect of those liabilities.

The New Notes will constitute a new class of securities with no established trading market. Approval-in-principle has been received for the listing and quotation of the New Notes on the SGX-ST. However,

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we cannot assure you that the prices at which the New Notes will sell in the market after this offering will not be lower than the initial offering price or that an active trading market for the Notes will develop and continue after this offering. The underwriters have advised us that they currently intend to make a market in the New Notes. However, they are not obligated to do so and they may discontinue any market-making activities with respect to the New Notes at any time without notice. Accordingly, we cannot assure you as to the liquidity of, or the trading market for, the Notes.

The underwriters (or their affiliates) may engage in over-allotment, stabilizing transactions, syndicate covering transactions, and penalty bids to the extent permitted by applicable laws and regulations. Over-allotment involves sales in excess of the offering size, which creates a short position. Stabilizing transactions permit bids to purchase the underlying security so long as the stabilizing bids do not exceed a specified maximum. Covering transactions involve purchase of the New Notes in the open market after the distribution has been completed in order to cover short positions. Penalty bids permit the underwriters to reclaim a selling concession from a dealer when the New Notes originally sold by such dealer are purchased in a stabilizing transaction or a covering transaction to cover short positions. Neither we nor the underwriters make any representation or prediction as to the direction or magnitude of any effect that the transactions described above may have on the price of the New Notes. In addition, neither we nor the underwriters make any representation that the underwriters will engage in these transactions or that these transactions, once commenced, will not be discontinued without notice.

We expect to deliver the New Notes against payment for the New Notes on or about the date specified in the last paragraph of the cover page of this prospectus supplement, which will be _____, 2018. Under Rule 15c6-1 of the Exchange Act, trades in the secondary market generally settle in two business days, and purchasers who wish to trade New Notes on the date of pricing will be required to specify alternative settlement arrangements to prevent a failed settlement. Purchasers of the New Notes who wish to trade the New Notes on the date of pricing should consult their own advisor.

The address of Goldman Sachs (Asia) L.L.C. is 68/F, Cheung Kong Center, 2 Queen's Road Central, Hong Kong. The address of J.P. Morgan Securities LLC is 383 Madison Avenue, New York, New York 10179, United States of America.

Sale, Exchange, Redemption, and Other Disposition of the New Notes

European Economic Area

Prospectus Directive Public Offer Selling Restriction

In relation to each member state of the European Economic Area that has implemented the Prospectus Directive (each, a Relevant Member State), with effect from and including the date on which the Prospectus Directive is implemented in that Relevant Member State (Relevant Implementation Date), an offer of the New Notes may not be made to the public in that Relevant Member State other than:

- (i) to any legal entity that is a qualified investor as defined in the Prospectus Directive or the 2010 PD Amending Directive if the Relevant Member State has implemented the relevant provision;
- (ii)

to fewer than 100 or, if the Relevant Member State has implemented the relevant provision of the 2010 PD Amending Directive, 150, natural or legal persons (other than qualified investors as defined in the Prospectus Directive), as permitted under the Prospectus Directive, subject to obtaining the prior consent of the representatives for any such offer; or

(iii) in any other circumstances falling within Article 3(2) of the Prospectus Directive, provided that no such offer of the New Notes shall require us or any underwriter to publish a prospectus pursuant to Article 3 of the Prospectus Directive.

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For the purposes of the above paragraph, the expression “an offer of Notes to the public” in relation to any Notes in any Relevant Member State means the communication in any form and by any means of sufficient information on the terms of the offer and the Notes to be offered so as to enable an investor to decide to purchase or subscribe for the New Notes, as the same may be varied in that Member State by any measure implementing the Prospectus Directive in that Member State, the expression “Prospectus Directive” means Directive 2003/71/EC (and amendments thereto, including the 2010 PD Amending Directive, to the extent implemented in the Relevant Member State) and includes any relevant implementing measure in the Relevant Member State, and the expression “2010 PD Amending Directive” means Directive 2010/73/EU.

Prohibition of Sales to EEA Retail Investors

Each underwriter has represented and agreed that it has not offered, sold, or otherwise made available and will not offer, sell, or otherwise make available any New Notes to any retail investor in the EEA.

For the purposes of this provision:

- (i) the expression “retail investor” means a person who is one (or more) of the following:
 - (a) a retail client as defined in point (11) of Article 4(1) of Directive 2014/65/EU (as amended, “MiFID II”); or
 - (b) a customer within the meaning of Directive 2002/92/EC (as amended, the “Insurance Mediation Directive”), where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II; or
 - (c) not a qualified investor as defined in Directive 2003/71/EC (as amended, the “Prospectus Directive”); and
- (ii) the expression “offer” includes the communication in any form and by any means of sufficient information on the terms of the offer and the New Notes to be offered so as to enable an investor to decide to purchase or subscribe the Notes.

United Kingdom

No invitation or inducement to engage in investment activity (within the meaning of section 21 of the Financial Services and Markets Act 2000 (“FSMA”)) received by the underwriters in connection with the issue or sale of the Notes may be communicated or caused to be communicated except in circumstances in which section 21(1) of FSMA does not apply to the underwriters. All applicable provisions of FSMA must be complied with respect to anything done or to be done by the underwriters in relation to any New Notes in, from or otherwise involving the United Kingdom.

Hong Kong

This prospectus supplement and the accompanying prospectus have not been and will not be registered with the Registrar of Companies in Hong Kong. Accordingly, except as mentioned below, this prospectus supplement may not be issued, circulated or distributed in Hong Kong. A copy of this prospectus supplement and the accompanying prospectus may, however, be issued to prospective applicants for the New Notes in Hong Kong in a manner which does not constitute an offer of the New Notes to the public in Hong Kong or an issue, circulation or distribution in Hong Kong of this prospectus supplement and the accompanying prospectus for the purposes of the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Chapter 32 of the Laws of Hong Kong). No advertisement, invitation, or document relating to the Notes may be issued or may be in the possession of any person other than with respect to the New Notes which are or are intended to be disposed of only to persons outside Hong Kong or only to professional investors within the meaning as defined in the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) and any rules made thereunder.

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Japan

The New Notes have not been and will not be registered under the Financial Instruments and Exchange Law of Japan (the Financial Instruments and Exchange Law) and each underwriter has agreed that it will not offer or sell any New Notes, directly or indirectly, in Japan or to, or for the benefit of, any resident of Japan (which term as used herein means any person resident in Japan, including any corporation or other entity organized under the laws of Japan), or to others for re-offering or resale, directly or indirectly, in Japan or to a resident of Japan, except pursuant to an exemption from the registration requirements of, and otherwise in compliance with, the Financial Instruments and Exchange Law and any other applicable laws, regulations and ministerial guidelines of Japan.

Singapore

Neither this prospectus supplement nor the accompanying prospectus has been registered as a prospectus with the Monetary Authority of Singapore. Accordingly, this prospectus supplement, the accompanying prospectus, and any other document or material in connection with the offer or sale, or invitation for subscription or purchase, of the New Notes may not be circulated or distributed, nor may the New Notes be offered or sold, or be made the subject of an invitation for subscription or purchase, whether directly or indirectly, to persons in Singapore other than (i) to an institutional investor (as defined in the SFA) under Section 274 of the SFA, (ii) to a relevant person (as defined in Section 275(2) of the SFA) pursuant to Section 275(1), or any person pursuant to Section 275(1A), and in accordance with the conditions specified in Section 275, of the SFA, or (iii) otherwise pursuant to, and in accordance with the conditions of, any other applicable provision of the SFA.

Where the New Notes are subscribed or purchased under Section 275 of the SFA by a relevant person that is:

- (i) a corporation (which is not an accredited investor (as defined in the SFA)) the sole business of which is to hold investments and the entire share capital of which is owned by one or more individuals, each of whom is an accredited investor; or
- (ii) a trust (where the trustee is not an accredited investor) whose sole purpose is to hold investments and each beneficiary of the trust is an individual who is an accredited investor, the securities or securities-based derivatives contracts (each as defined in Section 2(1) of the SFA) of that corporation or the beneficiaries' rights and interest (howsoever described) in that trust shall not be transferred within six months after that corporation or that trust has acquired the New Notes pursuant to an offer made under Section 275 of the SFA except:
 - (1) to an institutional investor or to a relevant person, or to any person arising from an offer referred to in Section 275(1A) or Section 276(4)(i)(B) of the SFA;
 - (2) where no consideration is or will be given for the transfer;
 - (3) where the transfer is by operation of law; or

