

CULLEN FROST BANKERS INC
 Form 3
 February 12, 2007

FORM 3 UNITED STATES SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

OMB APPROVAL

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INITIAL STATEMENT OF BENEFICIAL OWNERSHIP OF SECURITIES

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934,
 Section 17(a) of the Public Utility Holding Company Act of 1935 or Section
 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

| | | | | |
|---|---------|--------------------------------------|--|--|
| 1. Name and Address of Reporting Person * | | 2. Date of Event Requiring Statement | 3. Issuer Name and Ticker or Trading Symbol | |
| Â Perotti William L | | (Month/Day/Year) | CULLEN FROST BANKERS INC [CFR] | |
| (Last) | (First) | (Middle) | 02/02/2007 | |
| 100 WEST HOUSTON STREET | | | 4. Relationship of Reporting Person(s) to Issuer | 5. If Amendment, Date Original Filed(Month/Day/Year) |
| (Street) | | | (Check all applicable) | |
| SAN ANTONIO,Â TXÂ 78205 | | | <input type="checkbox"/> Director | <input type="checkbox"/> 10% Owner |
| (City) | (State) | (Zip) | <input checked="" type="checkbox"/> Officer | <input type="checkbox"/> Other |
| | | | (give title below) | (specify below) |
| | | | Group Executive | Vice President |
| | | | 6. Individual or Joint/Group Filing(Check Applicable Line) | |
| | | | <input checked="" type="checkbox"/> Form filed by One Reporting Person | |
| | | | <input type="checkbox"/> Form filed by More than One Reporting Person | |

Table I - Non-Derivative Securities Beneficially Owned

| 1. Title of Security (Instr. 4) | 2. Amount of Securities Beneficially Owned (Instr. 4) | 3. Ownership Form: Direct (D) or Indirect (I) (Instr. 5) | 4. Nature of Indirect Beneficial Ownership (Instr. 5) |
|---------------------------------|---|--|---|
| Common Stock, \$0.01 par value | 68,515 | D | Â |
| Common Stock, \$0.01 par value | 1,100 | I | By Spouse |
| Common Stock, \$0.01 par value | 22,540 | I | Through 401(k) Plan |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly. SEC 1473 (7-02)

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

Table II - Derivative Securities Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of Derivative Security (Instr. 4) | 2. Date Exercisable and Expiration Date (Month/Day/Year) | 3. Title and Amount of Securities Underlying Derivative Security | 4. Conversion or Exercise | 5. Ownership Form of | 6. Nature of Indirect Beneficial Ownership |
|--|--|--|---------------------------|----------------------|--|
|--|--|--|---------------------------|----------------------|--|

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| | Date Exercisable | Expiration Date | (Instr. 4) Title | Amount or Number of Shares | Price of Derivative Security | Derivative Security: Direct (D) or Indirect (I) (Instr. 5) | (Instr. 5) |
|--------------------------------------|------------------|-----------------|---------------------|----------------------------|------------------------------|--|------------|
| Employee Stock Option (right to buy) | 10/03/2000 | 10/03/2007 | Common Stock | 7,000 | \$ 24.09 | D | Â |
| Employee Stock Option (right to buy) | 09/22/2001 | 09/22/2008 | Common Stock | 13,000 | \$ 24.16 | D | Â |
| Employee Stock Option (right to buy) | 10/22/2004 | 10/22/2007 | Common Stock | 30,000 | \$ 24.12 | D | Â |
| Employee Stock Option (right to buy) | 11/05/2005 | 11/05/2008 | Common Stock | 3,700 | \$ 33.3 | D | Â |
| Employee Stock Option (right to buy) | 10/01/2006 | 10/01/2009 | Common Stock | 5,500 | \$ 38.12 | D | Â |
| Employee Stock Option (right to buy) | Â <u>(1)</u> | 10/12/2010 | Common Stock | 5,500 | \$ 47.4 | D | Â |
| Employee Stock Option (right to buy) | Â <u>(2)</u> | 10/19/2015 | Common Stock | 8,200 | \$ 50.01 | D | Â |
| Employee Stock Option (right to buy) | Â <u>(3)</u> | 10/24/2016 | Common Stock | 8,200 | \$ 57.88 | D | Â |

Reporting Owners

| Reporting Owner Name / Address | Relationships | | | |
|---|---------------|-----------|--|-------|
| | Director | 10% Owner | Officer | Other |
| Perotti William L 100 WEST HOUSTON STREET SAN ANTONIO, TX 78205 | Â | Â | Â Group Executive Vice President | Â |

Signatures

/s/ William L. Perotti 02/12/2007

**Signature of Reporting Person Date

Explanation of Responses:

- * If the form is filed by more than one reporting person, see Instruction 5(b)(v).
- ** Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) 100% vesting at three (3) years from Grant Date of 10-12-2004.
- (2) Vest 25% per year from Grant Date of 10/19/2005.
- (3) Vest 25% per year from Grant Date of 10/24/2006.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, See Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.