INTERMOUNTAIN COMMUNITY BANCORP
Form 10-Q
May 13, 2013
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UNITED STATES SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
Form 10-Q
(Mark One)
p
QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended March 31, 2013
OR
TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to
COMMISSION FILE NUMBER 000-50667
INTERMOUNTAIN COMMUNITY BANCORP
(Exact name of registrant as specified in its charter)

Idaho
(State or other jurisdiction of incorporation or organization)

82-0499463
(IRS Employer
Identification No.)

414 Church Street, Sandpoint, ID 83864
(Address of principal executive offices) ( Zip code)
Registrant's telephone number, including area code:
(208) 263-0505

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes p No o Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes p No o
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):
Large accelerated filer o Accelerated filer o Non-accelerated filer o
Smaller reporting company p
(Do not check if a smaller reporting company)
Indicate by check mark whether the registrant is a shell company (as defined in Rule $12 \mathrm{~b}-2$ of the Act). Yes o No p The number of shares outstanding of the registrant's Voting Common Stock, no par value per share, as of May 8, 2013 was $2,603,606$ and the number of shares of Non-Voting Common Stock, no par value per share, was 3,839,688.
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FORM 10-Q
For the Quarter Ended March 31, 2013
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PART I - Financial Information
Item-1 Financial Statements
Intermountain Community Bancorp
Consolidated Balance Sheets
(Unaudited)
March 31, $\quad$ December 31,
$2013 \quad 2012$
(Dollars in thousands)

## ASSETS

Cash and cash equivalents:
Interest-bearing \$45,897 \$53,403

Non-interest bearing and vault
Restricted cash
Available-for-sale securities, at fair value

| 4,074 | 13,536 |
| :--- | :--- |

Held-to-maturity securities, at amortized cost
Federal Home Loan Bank ("FHLB") of Seattle stock, at cost
Loans held for sale
12,279
13,146

Loans receivable, net
282,769 280,169
14,795 14,826
2,249 2,269

Accrued interest receivable
2,023
1,684

Office properties and equipment, net
498,754
520,768

Bank-owned life insurance ("BOLI")
$4,051 \quad 4,320$

Other real estate owned ("OREO")
35,231 35,453
9,556 9,472

Prepaid expenses and other assets
Total assets
4,664
4,951
17,538 18,142

LIABILITIES
Deposits
\$933,880 \$972,139

Securities sold subject to repurchase agreements
\$719,467 \$748,934

Advances from Federal Home Loan Bank
Unexercised stock warrant liability
66,157 76,738

Cashier checks issued and payable
$4,000 \quad 4,000$
$772 \quad 828$

Accrued interest payable
2,767 2,024

Other borrowings
$337 \quad 1,185$

Accrued expenses and other liabilities
16,527
16,527

Total liabilities
7,942 7,469
STOCKHOLDERS' EQUITY
Common stock $30,000,000$ shares authorized; 2,603,606 and 2,603,674 shares
issued and 2,603,606, and 2,603,131 shares outstanding as of March 31, 2013 and 96,358 968
December 31, 2012, respectively
Common stock - non-voting 10,000,000 shares authorized; 3,839,688 and
3,839,688 shares issued and outstanding as of March 31, 2013 and December 31, 31,941
31,941
2012, respectively
Preferred stock, Series A, 27,000 shares issued and outstanding as of March 31, 2013 and December 31, 2012, respectively; liquidation preference of $\$ 1,000$ per share
Accumulated other comprehensive income, net of tax
Accumulated deficit
Total stockholders' equity
817,969
857,705

Total liabilities and stockholders' equity
26,648
26,527

| 3,829 | 3,529 |
| :--- | :--- |
| $(42,865$ | $(43,931$ |
| 115,911 | 114,434 |
| $\$ 933,880$ | $\$ 972,139$ |

The accompanying notes are an integral part of the consolidated financial statements.

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Intermountain Community Bancorp
Consolidated Statements of Operations
(Unaudited)

Interest income:
Loans
Investments
Total interest income
Interest expense:
Deposits
561
Three Months Ended
March 31,
$2013 \quad 2012$
(Dollars in thousands, except per share data)

Other borrowings 424
\$6,710 \$7,071

Total interest expense
676
Net interest income
Provision for losses on loans
Net interest income after provision for losses on loans
Other income:
Fees and service charges
1,593 2,049
8,303 9,120

Loan related fee income
1,675
1,602
Net gain on sale of securities
567
605
Net gain (loss) on sale of other assets
Other-than-temporary impairment ("OTTI") losses on investments (1)
Bank-owned life insurance
40
585

Fair value adjustment on cash flow hedge
Unexercised warrant liability fair value adjustment
Other
4

Total other income
Operating expenses:
$\begin{array}{lll}\text { Salaries and employee benefits } & 4,175 & 4,136\end{array}$
Occupancy expense 1,684
Advertising
Fees and service charges
$114 \quad 112$
Printing postage and supplies 300
Legal and accounting 340330
FDIC assessment 3186
OREO operations 111
$\begin{array}{ll}\text { Other expenses } & 894 \\ 877\end{array}$
$\begin{array}{lll}\text { Total operating expenses } & 8,178 & 8,298\end{array}$
$\begin{array}{lll}\text { Net income before income taxes } & 1,525 & 801\end{array}$
Income tax benefit
Net income
Preferred stock dividend
Net income applicable to common stockholders
1,525 801

Earnings per share - basic
$458 \quad 466$

Earnings per share - diluted
\$1,067 \$335

Weighted average common shares outstanding - basic
$\$ 0.17 \quad \$ 0.08$
\$0.16 \$0.08
6,442,988 4,427,831

Weighted average common shares outstanding - diluted
(1) Consisting of $\$ 0$ and $\$ 7$ of total other-than-temporary impairment net losses, net of $\$(42)$, and $\$(264)$ recognized in other comprehensive income, for the three months ended March 31, 2013 and March 31, 2012, respectively.
The accompanying notes are an integral part of the consolidated financial statements.
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Intermountain Community Bancorp
Consolidated Statements of Comprehensive Income (Loss)
(Unaudited)

|  | Three Months Ended March 31, |  |
| :---: | :---: | :---: |
| Net income | \$1,525 | \$801 |
| Other comprehensive income: |  |  |
| Change in unrealized gains on investments, and mortgage backed securities ("MBS") available for sale, excluding non-credit loss on impairment of securities | 495 | (731 |
| Realized net gains reclassified from other comprehensive income | (40 | ) (585 |
| Non-credit loss on impairment on available-for-sale debt securities | 42 | 263 |
| Less deferred income tax benefit (provision) on securities | (197 | ) 417 |
| Change in fair value of qualifying cash flow hedge, net of tax | - | 330 |
| Net other comprehensive income (loss) | 300 | (306 |
| Comprehensive income | \$1,825 | \$495 |
| The accompanying notes are an integral part of the consolidated financial statements. |  |  |

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Intermountain Community Bancorp
Consolidated Statements of Cash Flows
(Unaudited)
Three Months Ended March 31,
20132012
(Dollars in thousands)
Cash flows from operating activities:
Net income
\$1,525 \$801
Adjustments to reconcile net income to net cash provided by operating activities:
Depreciation
$605 \quad 676$
Stock-based compensation expense 130
$\begin{array}{lll}\text { Net amortization of premiums on securities } & 1,697 & 1,075\end{array}$
Provisions for losses on loans 959
$\begin{array}{lll}\text { Amortization of core deposit intangibles } & 17 & 29\end{array}$
(Gain) on sale of loans, investments, property and equipment
Impact of hedge dedesignation and current fair value adjustment
OTTI credit loss on available-for-sale investments
(369 ) (973

OREO valuation adjustments
Accretion of deferred gain on sale of branch property
Net accretion of loan and deposit discounts and premiums
Increase in cash surrender value of bank-owned life insurance
Change in value of stock warrants
69
458

Change in:
Accrued interest receivable 269
Prepaid expenses and other assets 366
Accrued interest payable and other liabilities
Accrued expenses and other cashiers checks
(440
Proceeds from sale of loans originated for sale
Loans originated for sale
Net cash provided by operating activities
42
271
$26 \quad(20$
(4
(3

Cash flows from investing activities:
Proceeds from redemption of FHLB Stock
Purchases of available-for-sale securities
21
Proceeds from sales, calls or maturities of available-for-sale securities
Principal payments on mortgage-backed securities
Proceeds from sales, calls or maturities of held-to-maturity securities
Origination of loans, net principal payments
Purchase of office properties and equipment
Proceeds from sale of other real estate owned
(84
(56
) $(4 \quad)$
) $(3 \quad)$
) (87 )
) -
(8 )

1,869
) 1,301
(125 )

18,242
) $(16,465)$
(13,721 ) (16,465
4,585 8,026

Net change in restricted cash 868
Net cash provided by (used in) investing activities 18,835
-
(23,575 ) (62,360 )

Cash flows from financing activities:
Proceeds from issuance of series B preferred stock, gross
2,003 1,233
17,778 12,190
$24 \quad 2,967$
21,444 7,694

Proceeds from issuance of common stock, gross
Proceeds from issuance of warrant, gross
Capital issuance costs
Net change in demand, money market and savings deposits
Net change in certificates of deposit
(384 ) (144
$656 \quad 439$
(9,893 )
(47,874 )
$\left.\begin{array}{lll}- & 32,460 & \\ - & 13,832 & \\ - & 1,007 & \\ - & (5,042 & ) \\ (16,214 & ) & 8,431 \\ (13,253 & ) & (15,846\end{array}\right)$

Net change in repurchase agreements
Retirement of treasury stock
Payment of preferred stock dividend
Net cash provided by (used in) financing activities
Net change in cash and cash equivalents
Cash and cash equivalents, beginning of period
Cash and cash equivalents, end of period
Supplemental disclosures of cash flow information:
Cash paid during the period for:
Interest
Income taxes, net of tax refunds received
Noncash investing and financing activities:
Loans converted to other real estate owned
Accrual of preferred stock dividend
\$394
\$620
The accompanying notes are an integral part of the consolidated financial statements.

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Intermountain Community Bancorp
Notes to Consolidated Financial Statements (Unaudited)

## 1. Basis of Presentation:

The foregoing unaudited interim consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X as promulgated by the Securities and Exchange Commission. Accordingly, these financial statements do not include all of the disclosures required by accounting principles generally accepted in the United States of America for complete financial statements. These unaudited interim consolidated financial statements should be read in conjunction with the audited consolidated financial statements for the year ended December 31, 2012. In the opinion of management, the unaudited interim consolidated financial statements furnished herein include adjustments, all of which are of a normal recurring nature, necessary for a fair statement of the results for the interim periods presented.
The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America requires the use of estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities known to exist as of the date the financial statements are published, and the reported amounts of revenues and expenses during the reporting period. Uncertainties with respect to such estimates and assumptions are inherent in the preparation of Intermountain Community Bancorp's ("Intermountain's" or "the Company's") consolidated financial statements; accordingly, it is possible that the actual results could differ from these estimates and assumptions, which could have a material effect on the reported amounts of Intermountain's consolidated financial position and results of operations.
During the fourth quarter of 2012, IMCB identified a misstatement related to the elimination of cash deposited by the parent company with the subsidiary bank. The misstatement increased the unrestricted cash and deposit balances in the Consolidated Balance Sheet and the amount of cash received from financing activities reported in the Consolidated Statement of Cash Flows for the quarters ended March 31, June 30 and September 30, 2012. In accordance with the SEC Staff Accounting Bulletin (SAB) No. 99, "Materiality," and SAB No. 108, "Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements," management evaluated the materiality of the error from qualitative and quantitative perspectives and concluded that the error was immaterial to these prior interim periods. Consequently, the Consolidated Balance Sheet and Consolidated Statement of Cash Flows contained in this Report have been revised for the three months ended March 31, 2012. This change resulted in a corresponding decrease of $\$ 9.5$ million from non-interest bearing and vault cash and deposit liabilities on the balance sheet and from cash flows from financing activities on the statement of cash flows. This change did not affect net income or shareholders' equity for any period.

## 2. Cash \& Cash Equivalents:

The balances of the Company's cash and cash equivalents are as follows (in thousands):

| Unrestricted interest-bearing cash and cash equivalents | $\$ 45,897$ | $\$ 53,403$ |
| :--- | :--- | :--- |
| Unrestricted non interest-bearing and vault cash | $\$ 4,074$ | $\$ 13,536$ |
| Restricted non-interest bearing cash | $\$ 12,279$ | $\$ 13,146$ |

In March 2013 and December 31, 2012, unrestricted interest bearing cash was deposited at the Federal Reserve ("FRB") and Federal Home Loan Bank of Seattle ("FHLB"). Unrestricted non-interest bearing cash includes overnight cash deposited at several of the Company's correspondent banks and balances kept in the vaults of its various offices. At March 31, 2013 restricted non-interest bearing cash consisted of the following:
$\$ 1.1$ million in reserve balances to meet FRB reserve requirements;
$\$ 572,000$ pledged to various correspondent banks to secure interest rate swap transactions and foreign currency exchange lines;

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$\$ 1.1$ million held at the Company's subsidiary Bank to be used for future tenant improvements of the Sandpoint Center, as required by the agreement executed to sell the Sandpoint Center in 2009;
$\$ 9.5$ million held at the Company's subsidiary Bank as required by an intercompany agreement signed by the Company and the Bank as part of the Company's January 2012 capital raise, which represents a pledge of funds to the Bank to partially secure the loan made by the Bank to the third party who bought and subsequently leased the Sandpoint Center back to the Bank.

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At December 31, 2012, restricted cash consisted of $\$ 1.1$ million to meet FRB reserve requirements, $\$ 572,000$ to secure interest swap transactions, $\$ 877,000$ deposited in escrow for the payment of deferred interest on the Company's Trust II debenture and foreign currency exchange lines, $\$ 1.1$ million to fund future tenant improvements at the Sandpoint Center, and $\$ 9.5$ million as required by the intercompany agreement discussed above.

## 3. Investments:

The amortized cost and fair values of investments are as follows (in thousands):
Available-for-Sale
Cumulative

|  | Non-Credit | Gross | Gross | Fair Value/ |
| :--- | :--- | :--- | :--- | :--- |
| Amortized | OTTI | Unrealized | Unrealized | Carrying |
| Cost | (Losses) | Gains | Losses | Value |
|  | Recognized |  |  |  |
| in OCI |  |  |  |  |

March 31, 2013

| State and municipal securities | \$64,063 | \$- |  | \$3,039 | \$(252 |  | \$66,850 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage-backed securities - Agency Pass | 69,212 | - |  | 2,109 | (556 |  | 70,765 |
| Mortgage-backed securities - Agency CMO's | 109,154 | - |  | 2,260 | (247 | ) | 111,167 |
| SBA Pools | 25,293 | - |  | 519 | (45 |  | 25,767 |
| Mortgage-backed securities - Non Agency CMO's (below investment grade) | 8,719 | (885 |  | 592 | (206 |  | 8,220 |
|  | \$276,441 | \$(885 |  | \$8,519 | \$(1,306 | ) | \$282,769 |
| December 31, 2012 |  |  |  |  |  |  |  |
| State and municipal securities | \$60,984 | \$- |  | \$2,823 | \$(158 | ) | \$63,649 |
| Mortgage-backed securities - Agency Pass Throughs | 71,821 | - |  | 2,224 | (652 | ) | 73,393 |
| Mortgage-backed securities - Agency CMO's | 110,683 | - |  | 2,209 | (328 | ) | 112,564 |
| SBA Pools | 19,962 | - |  | 359 | - |  | 20,321 |
| Mortgage-backed securities - Non Agency CMO's (below investment grade) | 10,889 | (1,661 | ) | 1,401 | (387 | ) | 10,242 |
|  | \$274,339 | \$ 1,661 | ) | \$9,016 | \$(1,525 | ) | \$280,169 |

Held-to-Maturity

|  | Cumulative |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Carrying <br> Value / <br> Amortized <br> Cost | Non-Credit <br> OTTI <br> (Losses) <br> Recognized <br> in OCI | Gross <br> Unrealized <br> Gains | Gross <br> Unrealized <br> Losses | Fair Value |
| \$14,795 | \$- | \$ 1,496 | \$- | \$16,291 |
| \$14,826 | \$- | \$1,518 | \$- | \$ 16,344 |

March 31, 2013
$\begin{array}{llllll}\text { State and municipal securities } & \$ 14,795 & \$- & \$ 1,496 & \$- & \$ 16,291 \\ \begin{array}{l}\text { December 31, 2012 }\end{array} & \$ 14,826 & \$- & \$ 1,518 & \$- & \$ 16,344\end{array}$
The following table summarizes the duration of Intermountain's unrealized losses on available-for-sale and held-to-maturity securities as of the dates indicated (in thousands).

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March 31, 2013
Residential mortgage-back securities
SBA Pools
State and municipal securities
Total
Less Than 12 Months 12 Months or Longer Total

| Fair Value | Unrealized Losses | Fair Value | Unrealized Losses | Fair Value | Unrealiz Losses |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 55,30 | \$(464 | \$ 1 | \$(545 | \$74,668 | \$ 1,009 |
| 4,487 | (45 | - | - | 4,487 | (45 |
| 11,494 | (252 | - | - | 11,494 | (252 |
| \$71,282 | \$(761 | \$19,367 | \$(545 | \$90,649 | \$(1,306 |

December 31, 2012
Residential mortgage-back securities
State and municipal securities
Total
Less Than 12 Months 12 Months or Longer Total

| Fair Value | Unrealized <br> Losses | Fair Value | Unrealized <br> Losses |  | Fair Value | Unrealized <br> Losses |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $\$ 57,180$ | $\$(785$ | $)$ | $\$ 11,408$ | $\$(582$ | $)$ | $\$ 68,588$ | $\$(1,367)$ |
| 12,019 | $(158$ | $)$ | - | - | 12,019 | $(158$ | $)$ |
| $\$ 69,199$ | $\$(943$ | $)$ | $\$ 11,408$ | $\$(582$ | $)$ | $\$ 80,607$ | $\$(1,525)$ |

At March 31, 2013, the amortized cost and fair value of available-for-sale and held-to-maturity debt securities, by contractual maturity, are as follows (in thousands):

|  | Available-for-Sale |  | Held-to-Maturity |  |
| :--- | :--- | :--- | :--- | :--- |
|  | Amortized | Fair | Amortized | Fair |
|  | Cost | Value | Cost | Value |
| One year or less | $\$-$ | $\$-$ | $\$ 508$ | $\$ 515$ |
| After one year through five years | 3,580 | 3,734 | 1,839 | 1,956 |
| After five years through ten years | 12,145 | 11,988 | 10,941 | 12,049 |
| After ten years | 48,338 | 51,128 | 1,507 | 1,771 |
| Subtotal | 64,063 | 66,850 | 14,795 | 16,291 |
| Mortgage-backed securities | 187,085 | 190,152 | - | - |
| SBA Pools | 25,293 | 25,767 | - | - |
| Total Securities | $\$ 276,441$ | $\$ 282,769$ | $\$ 14,795$ | $\$ 16,291$ |

Expected maturities may differ from contractual maturities because issuers may have the right to call or prepay obligations with or without call or prepayment penalties.

Intermountain's investment portfolios are managed to provide and maintain liquidity; to maintain a balance of high quality, diversified investments to minimize risk; to offset other asset portfolio elements in managing interest rate risk; to provide collateral for pledging; and to maximize returns. At March 31, 2013, the Company does not intend to sell any of its available-for-sale securities that have a loss position and it is not likely that it will be required to sell the available-for-sale securities before the anticipated recovery of their remaining amortized cost or maturity date. The unrealized losses on residential mortgage-backed securities without other-than-temporary impairment ("OTTI") were considered by management to be temporary in nature.

The following table presents the OTTI losses for the three months ended March 31, 2013 and March 31, 2012:

|  | 2013 |  | 2012 |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
|  | Held To | Available | Held To | Available |
|  | Maturity | For Sale | Maturity | For Sale |
| Total other-than-temporary impairment losses | $\$-$ | $\$-$ | $\$-$ | $\$ 7$ |
| Portion of other-than-temporary impairment losses transferred from <br> (recognized in) | - | 42 | - | 264 |

Net impairment losses recognized in earnings (2) \$- \$42 \$- \$271
(1)Represents other-than-temporary impairment losses related to all other factors.

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(2) Represents other-than-temporary impairment losses related to credit losses.

The OTTI recognized on investment securities available for sale in 2013 relates to one non-agency collateralized mortgage obligation. Another security for which OTTI had been recognized in 2012 was sold in the first quarter of 2013. Each of these securities held various levels of credit subordination. These securities were valued by third-party pricing services using matrix or model pricing methodologies and were corroborated by broker indicative bids. We estimated the cash flows of the underlying collateral for each security considering credit, interest and prepayment risk models that incorporate management's estimate of projected key assumptions including prepayment rates, collateral default rates and loss severity. Assumptions utilized vary from security to security, and are influenced by factors such as underlying loan interest rates, geographic location, borrower characteristics, vintage, and historical experience. We then used a third party to obtain information about the structure of each security, including subordination and other credit enhancements, in order to determine how the underlying collateral cash flows will be distributed to each security issued in the structure. These cash flows were then discounted at the interest rate equal to the yield anticipated at the time the security was purchased. We review the actual collateral performance of these securities on a quarterly basis and update the inputs as appropriate to determine the projected cash flows.

See Note 10 "Fair Value of Financial Instruments" for more information on the calculation of fair or carrying value for the investment securities.

## 4. Loans and Allowance for Loan Losses:

The components of loans receivable are as follows (in thousands):

|  | March 31, 2013 |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
|  | Loans <br> Receivable | $\%$ |  | Individually <br> Evaluated for <br> Impairment | Collectively <br> Evaluated for <br> Impairment |
| Commercial | $\$ 111,968$ | 22.1 | $\%$ | $\$ 3,467$ | $\$ 108,501$ |
| Commercial real estate | 183,796 | 36.3 | 4,979 | 178,817 |  |
| Commercial construction | 8,068 | 1.6 | - | 8,068 |  |
| Land and land development loans | 31,673 | 6.2 | 1,955 | 29,718 |  |
| Agriculture | 80,854 | 16.0 | 2,543 | 78,311 |  |
| Multifamily | 15,946 | 3.1 | - | 15,946 |  |
| Residential real estate | 57,645 | 11.4 | 2,339 | 55,306 |  |
| Residential construction | 1,318 | 0.3 | - | 1,318 |  |
| Consumer | 8,909 | 1.8 | 187 | 8,722 |  |
| Municipal | 6,151 | 1.2 | - | 6,151 |  |
| Total loans receivable | 506,328 | 100.0 | $\%$ | $\$ 15,470$ | $\$ 490,858$ |
| Allowance for loan losses | $(7,678$ | $)$ |  |  |  |
| Deferred loan fees, net of direct origination costs | 104 |  |  |  |  |
| Loans receivable, net | $\$ 498,754$ |  |  |  |  |
| Weighted average interest rate | 5.28 | $\%$ |  |  |  |

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|  | December 31, 2012 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Loans <br> Receivable | \% |  | Individually Evaluated for Impairment | Collectively Evaluated for Impairment |
| Commercial | \$ 121,307 | 23.0 | \% | \$6,133 | \$115,174 |
| Commercial real estate | 186,844 | 35.4 |  | 3,373 | 183,471 |
| Commercial construction | 3,832 | 0.7 |  | - | 3,832 |
| Land and land development loans | 31,278 | 5.9 |  | 2,023 | 29,255 |
| Agriculture | 85,967 | 16.3 |  | 2,134 | 83,833 |
| Multifamily | 16,544 | 3.1 |  | - | 16,544 |
| Residential real estate | 60,020 | 11.3 |  | 2,362 | 57,658 |
| Residential construction | 940 | 0.2 |  | - | 940 |
| Consumer | 9,626 | 1.8 |  | 168 | 9,458 |
| Municipal | 12,267 | 2.3 |  | - | 12,267 |
| Total loans receivable | 528,625 | 100.0 | \% | \$16,193 | \$512,432 |
| Allowance for loan losses | (7,943 | ) |  |  |  |
| Deferred loan fees, net of direct origination costs | 86 |  |  |  |  |
| Loans receivable, net | \$520,768 |  |  |  |  |
| Weighted average interest rate | 5.28 | \% |  |  |  |

The components of the allowance for loan loss by types are as follows (in thousands):
March 31, 2013

|  | Total <br> Allowance | Individually <br> Evaluated <br> Allowance | Collectively <br> Evaluated <br> Allowance |
| :--- | :--- | :--- | :--- |
| Commercial | $\$ 1,763$ | $\$ 210$ | $\$ 1,553$ |
| Commercial real estate | 2,814 | 301 | 2,513 |
| Commercial construction | 217 | - | 217 |
| Land and land development loans | 1,210 | 142 | 1,068 |
| Agriculture | 241 | 10 | 231 |
| Multifamily | 55 | - | 55 |
| Residential real estate | 1,103 | 418 | 685 |
| Residential construction | 35 | - | 35 |
| Consumer | 206 | 114 | 92 |
| Municipal | 34 | - | 34 |
| Total | $\$ 7,678$ | $\$ 1,195$ | $\$ 6,483$ |

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| Commercial | $\$ 2,156$ | $\$ 628$ | $\$ 1,528$ |
| :--- | :--- | :--- | :--- |
| Commercial real estate | 2,762 | 267 | 2,495 |
| Commercial construction | 101 | - | 101 |
| Land and land development loans | 1,197 | 114 | 1,083 |
| Agriculture | 228 | 10 | 218 |
| Multifamily | 51 | - | 51 |
| Residential real estate | 1,144 | 458 | 686 |
| Residential construction | 24 | - | 24 |
| Consumer | 202 | 87 | 115 |
| Municipal | 78 | - | 78 |
| Total | $\$ 7,943$ | $\$ 1,564$ | $\$ 6,379$ |

A summary of current, past due and nonaccrual loans as of March 31, 2013 is as follows, (in thousands):

|  | Current | 30-89 Days <br> Past Due | 90 Days or <br> More <br> Past Due <br> and Accruing | Nonaccrual |
| :--- | :--- | :--- | :--- | :--- | :--- | Total

A summary of current, past due and nonaccrual loans as of December 31, 2012 is as follows, (in thousands):

|  | Current | $\begin{aligned} & 30-89 \text { Days } \\ & \text { Past Due } \end{aligned}$ | 90 Days or <br> More <br> Past Due <br> and Accruing | Nonaccrual | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial | \$117,096 | \$169 | \$- | \$4,042 | \$121,307 |
| Commercial real estate | 185,128 | - | - | 1,716 | 186,844 |
| Commercial construction | 3,832 | - | - | - | 3,832 |
| Land and land development loans | 31,032 | - | - | 246 | 31,278 |
| Agriculture | 85,835 | 34 | - | 98 | 85,967 |
| Multifamily | 16,544 | - | - | - | 16,544 |
| Residential real estate | 59,158 | 439 | - | 423 | 60,020 |
| Residential construction | 940 | - | - | - | 940 |
| Consumer | 9,577 | 45 | - | 4 | 9,626 |


| Municipal | 12,267 | - | - | - | 12,267 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Total | $\$ 521,409$ | $\$ 687$ | $\$-$ | $\$ 6,529$ | $\$ 528,625$ |

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The following table provides a summary of Troubled Debt Restructurings ("TDR") outstanding at period end by performing status, (in thousands).

|  | March 31, 2013 |  |  |  | December 31, 2012 |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :---: |
| Troubled Debt Restructurings | Nonaccrual | Accrual | Total |  | Nonaccrual Accrual | Total |  |  |
| Commercial | $\$ 31$ | $\$ 527$ | $\$ 558$ | $\$ 1,900$ | $\$ 277$ | $\$ 2,177$ |  |  |
| Commercial real estate | 2,658 | 953 | 3,611 | 1,463 | 956 | 2,419 |  |  |
| Land and land development loans | 117 | 1,319 | 1,436 | - | 1,327 | 1,327 |  |  |
| Agriculture | - | 1,688 | 1,688 | - | 291 | .291 |  |  |
| Residential real estate | - | 414 | 414 | - | 417 | 417 |  |  |
| Consumer | - | 120 | 120 | - | 88 | 88 |  |  |
| Total | $\$ 2,806$ | $\$ 5,021$ | $\$ 7,827$ | $\$ 3,363$ | $\$ 3,356$ | $\$ 6,719$ |  |  |

The Company's loans that were modified in the three month period ended March 31, 2013 and 2012 and considered a TDR are as follows (dollars in thousands):

|  | Three Months Ended March 31, 2013 |  |  |
| :---: | :---: | :---: | :---: |
|  | Number | Pre-ModificationPost-Modification |  |
|  |  | Recorded | Recorded |
|  |  | Investment | Investment |
| Commercial | 4 | \$ 263 | \$ 263 |
| Land and land development loans | 2 | 153 | 153 |
| Agriculture | 4 | 1,216 | 1,216 |
| Consumer | 1 | 90 | 90 |
|  | 11 | \$ 1,722 | \$ 1,722 |
|  | Three Months Ended March 31, 2012 Pre-ModificationPost-Modification |  |  |
|  |  |  |  |
|  | Number | Recorded | Recorded |
|  |  | Investment | Investment |
| Commercial | 1 | \$ 75 | \$ 75 |
| Commercial real estate | 1 | 100 | 100 |
| Agriculture | 1 | 110 | 110 |
|  | 3 | \$ 285 | \$ 285 |

The balances below provide information as to how the loans were modified as TDRs during the three months ended March 31, 2013 and 2012, (in thousands).

|  | Three Months Ended March 31, |  |
| :--- | :--- | :--- |
|  | 2013 |  |
|  | Adjusted |  |
|  | Interest Rate | Other* |
| Commercial | Only |  |
| Land and land development loans | $\$-$ | $\$ 263$ |
| Agriculture | 36 | 117 |
| Consumer | 852 | 364 |
|  | - | 90 |
|  | $\$ 888$ | $\$ 834$ |

(*) Other includes term or principal concessions or a combination of concessions, including interest rates.

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Commercial
Commercial real estate
Agriculture

| Three Months Ended March 31, |  |
| :--- | :--- |
| 2012 |  |
| Adjusted Interest |  |
| Rate Only |  |
| $\$ 75$ | $\$-$ |
| - | 100 |
| 110 | - |
| $\$ 185$ | $\$ 100$ |

(*) Other includes term or principal concessions or a combination of concessions, including interest rates.
As of March 31, 2013, the Company had specific reserves of $\$ 477,000$ on TDRs, and there were no TDRs in default.
The allowance for loan losses and reserve for unfunded commitments are maintained at levels considered adequate by management to provide for probable loan losses as of the reporting dates. The allowance for loan losses and reserve for unfunded commitments are based on management's assessment of various factors affecting the loan portfolio, including problem loans, business conditions and loss experience, and an overall evaluation of the quality of the underlying collateral. Changes in the allowance for loan losses and the reserve for unfunded commitments during the three month periods ended March 31, 2013 and 2012 are as follows:

| Commercial | $\$ 2,156$ | $\$(89$ | $)$ |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Commercial real estate | 2,762 | $(566$ | $)$ | 6 | $\$(482$ |
| Commercial construction | 101 | - | 2 | 612 | $\$ 1,763$ |
| Land and land development loans | 1,197 | $(7$ | $)$ | 15 | 5 |
| Agriculture | 228 | - | 19 | $(6$ | 217 |
| Multifamily | 51 | - | - | 4 | $) 241$ |
| Residential real estate | 1,144 | - | 25 | $(66$ | 55 |
| Residential construction | 24 | - | - | 11 | 35 |
| Consumer | 202 | $(65$ | $) 38$ | 31 | 206 |
| Municipal | 78 | - | - | $(44$ | $) 34$ |
| Allowance for loan losses | $\$ 7,943$ | $\$(727$ | $) \$ 283$ | $\$ 179$ | $\$ 7,678$ |

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|  | Allowance for Loan Losses for the three months ended March 31, 2012 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Balance, Charge-Offs Recoveries <br> Beginning of Jan 1 through Jan 1 through Provision <br> Quarter Mar 31, 2012 Mar 31, 2012 <br> (Dollars in thousands) |  |  |  | Balance, End of Quarter |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| Commercial | \$ 2,817 | \$(679 | ) \$37 | \$402 | \$ 2,577 |
| Commercial real estate | 4,880 | (1,137 | ) 85 | 125 | 3,953 |
| Commercial construction | 500 | - | 2 | (28 | ) 474 |
| Land and land development loans | 2,273 | (473 | ) 38 | 372 | 2,210 |
| Agriculture | 172 | (31 | ) 51 | (54 | ) 138 |
| Multifamily | 91 | - | - | (14 | ) 77 |
| Residential real estate | 1,566 | (163 | ) 54 | 118 | 1,575 |
| Residential construction | 59 | - | 7 | (4 | ) 62 |
| Consumer | 295 | (127 | ) 59 | 31 | 258 |
| Municipal | 37 | - | - | 11 | 48 |
| Allowances for loan losses | \$ 12,690 | \$ (2,610 | ) \$333 | \$959 | \$ 11,372 |

Allowance for Unfunded Commitments

|  | Three | nths <br> rch 31 |
| :---: | :---: | :---: |
|  | 2013 | 2012 |
| Beginning of period | \$15 | \$13 |
| Adjustment | 2 | 1 |
| Allowance - Unfunded Commitments at end of period | \$ 17 | \$ 14 |

Management's policy is to charge off loans or portions of loans as soon as an identifiable loss amount can be determined from evidence obtained, such as current cash flow information, updated appraisals or similar real estate evaluations, equipment, inventory or similar collateral evaluations, accepted offers on loan sales or negotiated discounts, and/or guarantor asset valuations. In situations where problem loans are dependent on collateral liquidation for repayment, management obtains updated independent valuations, such as appraisals or broker opinions, generally no less frequently than once every twelve months and more frequently for larger or more troubled loans. In the time period between these independent valuations, the Company monitors market conditions for any significant event or events that would materially change the valuations, and updates them as appropriate. If the valuations suggest an increase in collateral values, the Company does not recover prior amounts charged off until the assets are actually sold and the increase realized. However, if the updated valuations suggest additional loss, the Company charges off the additional amount.

The following tables summarize impaired loans:
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With an allowance recorded:
Commercial
Commercial real estate
Land and land development loans
Agriculture

Agriculture
Residential real estate
Consumer
Total
Without an allowance recorded:
Commercial
Commercial real estate
Land and land development loans
Agriculture
Residential real estate
Consumer
Total
Total:
Commercial
Commercial real estate
Land and land development loans
Agriculture
Residential real estate
Consumer
Total
Impaired Loans
March 31, 2013
Recorded Principal Related Recorded Principal Related Investment Balance Allowance Investment Balance Allowance (Dollars in thousands)

| $\$ 925$ | $\$ 1,535$ | $\$ 210$ | $\$ 1,796$ | $\$ 1,964$ | $\$ 628$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| 1,343 | 1,378 | 301 | 1,315 | 1,486 | 267 |
| 1,617 | 1,645 | 142 | 1,601 | 1,627 | 114 |
| 14 | 14 | 10 | 31 | 31 | 10 |
| 715 | 721 | 418 | 1,240 | 1,243 | 458 |
| 146 | 148 | 114 | 138 | 140 | 87 |
| $\$ 4,760$ | $\$ 5,441$ | $\$ 1,195$ | $\$ 6,121$ | $\$ 6,491$ | $\$ 1,564$ |
|  |  |  |  |  |  |
| $\$ 2,542$ | $\$ 3,711$ | $\$-$ | $\$ 4,337$ | $\$ 6,273$ | $\$-$ |
| 3,636 | 5,319 | - | 2,058 | 3,178 | - |
| 338 | 406 | - | 422 | 493 | - |
| 2,529 | 2,530 | - | 2,103 | 2,103 | - |
| 1,624 | 1,710 | - | 1,122 | 1,254 | - |
| 41 | 59 | - | 30 | 48 | - |
| $\$ 10,710$ | $\$ 13,735$ | $\$-$ | $\$ 10,072$ | $\$ 13,349$ | $\$-$ |


| $\$ 3,467$ | $\$ 5,246$ | $\$ 210$ | $\$ 6,133$ | $\$ 8,237$ | $\$ 628$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| 4,979 | 6,697 | 301 | 3,373 | 4,664 | 267 |
| 1,955 | 2,051 | 142 | 2,023 | 2,120 | 114 |
| 2,543 | 2,544 | 10 | 2,134 | 2,134 | 10 |
| 2,339 | 2,431 | 418 | 2,362 | 2,497 | 458 |
| 187 | 207 | 114 | 168 | 188 | 87 |
| $\$ 15,470$ | $\$ 19,176$ | $\$ 1,195$ | $\$ 16,193$ | $\$ 19,840$ | $\$ 1,564$ |

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| With an allowance recorded: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Commercial | \$1,360 | \$115 | \$2,959 | \$81 |
| Commercial real estate | 1,329 | 25 | 6,267 | 113 |
| Commercial construction | - | - | 600 | 24 |
| Land and land development loans | 1,609 | 28 | 1,956 | 177 |
| Agriculture | 23 | 2 | 16 | - |
| Residential real estate | 978 | 15 | 1,878 | 42 |
| Consumer | 142 | 3 | 249 | 7 |
| Municipal | - | - | - | - |
| Total | \$5,441 | \$188 | \$13,925 | \$444 |
| Without an allowance recorded: |  |  |  |  |
| Commercial | \$3,439 | \$207 | \$6,017 | \$959 |
| Commercial real estate | 2,847 | 160 | 3,123 | 211 |
| Commercial construction | - | - | 148 | 5 |
| Land and land development loans | 380 | 22 | 2,906 | 224 |
| Agriculture | 2,316 | 111 | 2,380 | 125 |
| Residential real estate | 1,373 | 46 | 2,063 | 73 |
| Consumer | 36 | 1 | 36 | 4 |
| Municipal | - | - | - | - |
| Total | \$10,391 | \$547 | \$ 16,673 | \$1,601 |
| Total: |  |  |  |  |
| Commercial | \$4,799 | \$322 | \$8,976 | \$1,040 |
| Commercial real estate | 4,176 | 185 | 9,390 | 324 |
| Commercial construction | - | - | 748 | 29 |
| Land and land development loans | 1,989 | 50 | 4,862 | 401 |
| Agriculture | 2,339 | 113 | 2,396 | 125 |
| Residential real estate | 2,351 | 61 | 3,941 | 115 |
| Consumer | 178 | 4 | 285 | 11 |
| Municipal | - | - | - | - |
| Total | \$15,832 | \$735 | \$30,598 | \$2,045 |

(*) Interest Income on individually impaired loans is calculated using the cash-basis method, using year to date interest on loans outstanding at $3 / 31 / 13$.

## Loan Risk Factors

The following is a recap of the risk characteristics associated with each of the Company's major loan portfolio segments.

Commercial Loans: Although the impacts of the soft recovery continue to heighten risk in the commercial portfolio, management does not consider the portfolio to present "concentration risk" at this time. Management believes there is adequate diversification by type, industry, and geography to mitigate excessive risk. The commercial portfolio

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includes a mix of term loan facilities and operating loans and lines made to a variety of different business types in the markets it serves. The Company utilizes SBA, USDA and other government-assisted or guaranteed financing programs whenever advantageous to further mitigate risk in this area. With the exception of the agricultural portfolio discussed in more detail below, there is no other significant concentration of industry types in its loan portfolio, and no dominant employer or industry across all the markets it serves. Underwriting focuses on the

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evaluation of potential future cash flows to cover debt requirements, sufficient collateral margins to buffer against devaluations, credit history of the business and its principals, and additional support from willing and capable guarantors.

Commercial Real Estate Loans: The slow recovery and stagnant real estate values continue to heighten risk in the non-residential component of the commercial real estate portfolio. However, in comparison to its national peer group and the risk that existed in its construction and development portfolio, the Company has less overall exposure to commercial real estate and a stronger mix of owner-occupied (where the borrower occupies and operates in at least part of the building) versus non-owner occupied loans. The loans represented in this category are spread across the Company's footprint, and there are no significant concentrations by industry type or borrower. The most significant property types represented in the portfolio are office $19.7 \%$, industrial $15.9 \%$, health care $12.3 \%$ and retail $12.6 \%$. The other $39.5 \%$ is a mix of property types with smaller concentrations, including religious facilities, auto-related properties, restaurants, convenience stores, storage units, motels and commercial investment land.

While $66.4 \%$ of the Company's commercial real estate portfolio is in its Northern Idaho/Eastern Washington region, this region is a large and diverse region with differing local economies and real estate markets. Given this diversity, and the diversity of property types and industries represented, management does not believe that this concentration represents a significant concentration risk.

Non-owner occupied commercial real estate loans are made only to projects with strong debt-service-coverage and lower loan-to-value ratios and/or to borrowers with established track records and the ability to fund potential project cash flow shortfalls from other income sources or liquid assets. Project due diligence is conducted by the Bank, to help provide for adequate contingencies, collateral and/or government guaranties. The Company has largely avoided speculative financing of investment properties, particularly of the types most vulnerable in the recent downturn, including investment office buildings and retail strip developments. Management believes geographic, borrower and property-type diversification, and prudent underwriting and monitoring standards applied by seasoned commercial lenders mitigate concentration risk in this segment, although general economic sluggishness continues to negatively impact results.

Construction and Development Loans: After the aggressive reduction efforts of the past few years, the land development and commercial construction loan components pose much lower concentration risk for the total loan portfolio, and now total $\$ 35.1$ million, or $6.6 \%$ of the loan portfolio. The substantial portfolio reduction, combined with stabilizing housing prices, has reduced risk in this portfolio to a level where it no longer represents a significant concentration risk.

Agricultural Loans: The agricultural portfolio represents a larger percentage of the loans in the Bank's southern Idaho region. At the end of the period, agricultural loans and agricultural real estate loans totaled $\$ 80.9$ million or $16.0 \%$ of the total loan portfolio. The agricultural portfolio consists of loans secured by livestock, crops and real estate. Agriculture has typically been a cyclical industry with periods of both strong and weak performance. Current conditions are strong and are projected to remain solid for the next couple years, although rising input costs present some additional risk. To mitigate credit risk, specific underwriting is applied to retain only borrowers that have proven track records in the agricultural industry. Many of Intermountain's agricultural borrowers are third or fourth generation farmers and ranchers with limited real estate debt, which reduces overall debt coverage requirements and provides extra flexibility and collateral for equipment and operating borrowing needs. In addition, the Bank has hired senior lenders with significant experience in agricultural lending to administer these loans. Further mitigation is provided through frequent collateral inspections, adherence to farm operating budgets, and annual or more frequent review of financial performance. The Company has minimal exposure to the dairy industry, the significant agricultural segment that has been under extreme pressure for the past few years.

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Multifamily: The multifamily segment comprises $\$ 15.9$ million or $3.1 \%$ of the total loan portfolio at the end of the period. This portfolio represents relatively low risk for the Company, as a result of the strong current market for multifamily properties and low vacancy rates across the Company's footprint.

Residential Real Estate, Residential Construction and Consumer: Residential real estate, residential construction and consumer loans total $\$ 66.6$ million or $13.2 \%$ of the total loan portfolio. Management does not believe they represent significant concentration risk. However, continuing soft employment conditions and loss of equity is putting pressure on some borrowers in this portfolio.

Municipal loans: Municipal loans comprise $\$ 6.2$ million or $1.2 \%$ of the total loan portfolio. The small size of the portfolio and careful underwriting of the loans within it limit overall concentration risk in this segment.

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Credit quality indicators
The risk grade analyses included as part of the Company's credit quality indicators for loans and leases are developed through review of individual borrowers on an ongoing basis. Each loan is evaluated at the time of origination and each subsequent renewal. Loans with principal balances exceeding $\$ 500,000$ are evaluated on a more frequent basis. Trigger events (such as loan delinquencies, customer contact, and significant collateral devaluation) also require an updated credit quality review. Loans with risk grades four through eight are evaluated at least annually with more frequent evaluations often done as borrower, collateral or market conditions change. In situations where problem loans are dependent on collateral liquidation for repayment, management obtains updated independent valuations, generally no less frequently than once every twelve months and more frequently for larger or more troubled loans.

Other measurements used to assess credit quality, including delinquency statistics, nonaccrual and OREO levels, net chargeoff activity, and classified asset trends, are updated and evaluated monthly.

These risk grades are defined as follows:
Satisfactory - A satisfactory rated loan is not adversely classified because it does not display any of the characteristics for adverse classification.

Watch - A watch loan has a solid but vulnerable repayment source. There is loss exposure only if the primary repayment source and collateral experience prolonged deterioration. Loans in this risk grade category are subject to frequent review and change due to the increased vulnerability of repayment sources and collateral valuations.

Special mention - A special mention loan has potential weaknesses that deserve management's close attention. If left uncorrected, such potential weaknesses may result in deterioration of the repayment prospects or collateral position at some future date. Special mention loans are not adversely classified and do not warrant adverse classification.

Substandard - A substandard loan is inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. Loans classified as substandard generally have a well-defined weakness, or weaknesses, that jeopardize the liquidation of the debt. These loans are characterized by the distinct possibility of loss if the deficiencies are not corrected.

Doubtful - A loan classified doubtful has all the weaknesses inherent in a loan classified substandard with the added characteristic that the weaknesses make collection or liquidation in full highly questionable and improbable, on the basis of currently existing facts, conditions, and values.

Loss - Loans classified loss are considered uncollectible and of such little value that their continuing to be carried as an asset is not warranted. This classification does not necessarily mean that there is to no potential for recovery or salvage value, but rather that it is not appropriate to defer a full write-off even though partial recovery may be realized in the future.

Credit quality indicators by loan segment are summarized as follows:

## Table of Contents

Commercial
Commercial real estate
Commercial construction
Land and land development loans
Agriculture
Multifamily
Residential real estate
Residential construction
Consumer
Municipal
Loans receivable, net

Loan Portfolio Credit Grades by Type
March 31, 2013

| Satisfactory <br> Grade 1-3 | Internal Watch Grade 4 | Special Mention Grade 5 | Substandard <br> Grade 6 | Doubtful Grade 7 | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in thousands) |  |  |  |  |  |
| \$80,084 | \$23,768 | \$649 | \$7,467 | \$- | \$ 111,968 |
| 130,295 | 46,855 | 195 | 6,451 | - | 183,796 |
| 7,787 | 281 | - | - | - | 8,068 |
| 16,472 | 13,851 | - | 1,350 | - | 31,673 |
| 64,301 | 12,374 | 1,887 | 2,292 | - | 80,854 |
| 2,440 | 8,725 | - | 4,781 | - | 15,946 |
| 45,415 | 9,553 | - | 2,677 | - | 57,645 |
| 1,318 | - | - | - | - | 1,318 |
| 8,079 | 548 | 5 | 277 | - | 8,909 |
| 6,019 | 132 | - | - | - | 6,151 |
| \$362,210 | \$116,087 | \$2,736 | \$25,295 | \$- | \$506,328 |

Loan Portfolio Credit Grades by Type
December 31, 2012

|  | Satisfactory Grade 1-3 <br> (Dollars in | Internal <br> Watch <br> Grade 4 <br> housands) | Special <br> Mention <br> Grade 5 | Substandard Grade 6 | Doubtful Grade 7 | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial | \$90,520 | \$23,094 | \$- | \$7,693 | \$- | \$121,307 |
| Commercial real estate | 132,659 | 49,029 | - | 5,156 | - | 186,844 |
| Commercial construction | 3,794 | 38 | - | - | - | 3,832 |
| Land and land development loans | 15,869 | 13,894 | - | 1,515 | - | 31,278 |
| Agriculture | 69,445 | 14,379 | - | 2,143 | - | 85,967 |
| Multifamily | 2,465 | 8,961 | - | 5,118 | - | 16,544 |
| Residential real estate | 47,102 | 9,873 | - | 3,045 | - | 60,020 |
| Residential construction | 940 | - | - | - | - | 940 |
| Consumer | 8,529 | 835 | - | 262 | - | 9,626 |
| Municipal | 12,125 | 142 | - | - | - | 12,267 |
| Loans receivable, net | \$383,448 | \$ 120,245 | \$- | \$ 24,932 | \$- | \$528,625 |

A summary of non-performing assets and classified loans at the dates indicated is as follows:

|  | March 31, |  |
| :--- | :--- | :--- | \(\left.\begin{array}{l}December 31, <br>

2013\end{array}\right)\)

[^0]Classified loan totals are inclusive of non-performing loans and may also include troubled debt restructured loans, depending on the grading of these restructured loans.

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## 5. Other Real Estate Owned:

At the applicable foreclosure date, OREO is recorded at the fair value of the real estate, less the estimated costs to sell the real estate. The carrying value of OREO is regularly evaluated and, if necessary, the carrying value is reduced to net realizable value. The following table presents OREO for the periods presented:

(1) Amount includes chargedowns and gains/losses on sale of OREO

For the periods indicated, OREO assets consisted of the following (in thousands):

|  | March 31, 2013 | December 31, 2012 |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Single family residence | $\$-$ | - | $\%$ | $\$ 79$ | 1.6 | $\%$ |
| Developed residential lots | 1,308 | 28.0 | $\%$ | 1,308 | 26.4 | $\%$ |
| Commercial buildings | 16 | 0.3 | $\%$ | - | - | $\%$ |
| Raw land | 3,340 | 71.7 | $\%$ | 3,564 | 72.0 | $\%$ |
| Total OREO | $\$ 4,664$ | 100.0 | $\%$ | $\$ 4,951$ | 100.0 | $\%$ |

The Company's Special Assets Group continues to dispose of OREO properties through a combination of individual and bulk sales to investors.
6. Other Borrowings:

The components of other borrowings are as follows (in thousands):

|  | March 31, 2013 | December 31, <br> 2012 |
| :--- | :--- | :--- |
| Term note payable (1) | $\$ 8,279$ | $\$ 8,279$ |
| Term note payable (2) | 8,248 | 8,248 |
| Total other borrowings | $\$ 16,527$ | $\$ 16,527$ |

In January 2003, the Company issued $\$ 8.0$ million of Trust Preferred securities through its subsidiary,
Intermountain Statutory Trust I. The debt associated with these securities bears interest on a variable basis tied to
(1) the 90 -day LIBOR (London Inter-Bank Offering Rate) index plus $3.25 \%$, with interest only paid quarterly. The rate on this borrowing was $3.62 \%$ at March 31, 2013. The debt is callable by the Company quarterly and matures in March 2033. See Note A below.
(2)In March 2004, the Company issued $\$ 8.0$ million of Trust Preferred securities through its subsidiary, Intermountain Statutory Trust II. The debt associated with these securities bears interest on a variable basis tied to the 90 -day LIBOR index plus $2.8 \%$, with interest only paid quarterly. The rate on this borrowing was $3.26 \%$ at March 31, 2013. The debt is callable by the Company quarterly and matures in April 2034. During the third quarter of 2008, the Company entered into an interest rate swap contract with Pacific Coast Bankers Bank. The purpose of the $\$ 8.2$ million notional value swap is to convert the variable rate payments made on our Trust Preferred I obligation
to a series of fixed rate payments at $7.38 \%$ for five years, as a hedging strategy to help manage the Company's interest-rate risk. See Note A below:
A) Intermountain's obligations under the debentures issued to the trusts referred to above constitute a full and unconditional guarantee by Intermountain of the Statutory Trusts' obligations under the Trust Preferred Securities.

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In accordance with ASC 810, Consolidation, the trusts are not consolidated and the debentures and related amounts are treated as debt of Intermountain.

## 7. Earnings Per Share:

The following table presents the basic and diluted earnings per share computations (numbers in thousands):

|  | Three Months Ended |  |
| :---: | :---: | :---: |
|  | 2013 | 2012 |
| Numerator: |  |  |
| Net income - basic and diluted | \$ 1,525 | \$801 |
| Preferred stock dividend | 458 | 466 |
| Net income applicable to common stockholders | \$ 1,067 | \$335 |
| Denominator: |  |  |
| Weighted average shares outstanding - basic | 6,442,988 | 4,427,831 |
| Dilutive effect of common stock options, warrants, restricted stock awards | 37,036 | 14,842 |
| Weighted average shares outstanding - diluted | 6,480,024 | 4,442,673 |
| Earnings per share - basic and diluted: |  |  |
| Earnings per share - basic | \$0.17 | \$0.08 |
| Effect of dilutive common stock options, warrants, restricted stock awards | (0.01 ) | 0.00 |
| Earnings per share - diluted | \$0.16 | \$0.08 |

All shares in the table above have been adjusted to reflect the impact of a 10 -for-1 reverse stock split, effective, October 5, 2012.
At March 31, 2013 and March 31, 2012, there were 8,042 and 15,310 anti-dilutive common stock options, respectively, not included in diluted earnings per share. At March 31, 2013, and March 31, 2012, there were 65,323 of anti-dilutive common stock warrants-Series A not included in diluted earnings per share.
As part of the Company's January 2012 capital raise (see Note 8 "Stockholders' Equity"), warrants were issued for $1,700,000$ shares, and on a reverse-split adjusted basis, 170,000 shares of non-voting common stock. The impacts of these warrants were included in diluted earnings per share, and were calculated using the treasury stock method.

## 8. Stockholders' Equity:

On December 19, 2008, the Company issued 27,000 shares of Fixed Rate Cumulative Perpetual Preferred Stock, no par value with a liquidation preference of $\$ 1,000$ per share ("Preferred Stock") a 10-year warrant to purchase up to 653,226 shares, and on a reverse-split adjusted basis, 65,323 shares, of Common Stock, no par value, as part of the Troubled Asset Relief Program Capital Purchase Program of the U.S. Department of Treasury ("U.S. Treasury"). The $\$ 27.0$ million cash proceeds were allocated between the Preferred Stock and the warrant to purchase common stock based on the relative estimated fair values at the date of issuance, and the estimated value of the warrants was included in equity. The fair value of the warrants was determined under the Black-Scholes model. The model includes assumptions regarding the Company's common stock prices, dividend yield, and stock price volatility as well as assumptions regarding the risk-free interest rate. The strike price for the warrant, as adjusted for the 1 -for-10 reverse stock split, is $\$ 62.00$ per share.
Dividends on the Series A Preferred Stock will accrue and be paid quarterly at a rate of $5 \%$ per year for the first 5 years and thereafter at a rate of $9 \%$ per year. The dividend rate will increase to $9 \%$ in December 2013. The shares of Series A Preferred Stock have no stated maturity, do not have voting rights except in certain limited circumstances and are not subject to mandatory redemption or a sinking fund.
The Series A Preferred Stock has priority over the Company's common stock with regard to the payment of dividends and liquidation distributions. The Series A Preferred Stock qualifies as Tier 1 capital. The agreement with the U.S. Treasury contains limitations on certain actions of the Company, including the payment of quarterly cash dividends on the Company's common stock in excess of current cash dividends paid in the previous quarter and the
repurchase of its common stock during the first 3 years of the agreement. In addition, the Company agreed that, while the U.S. Treasury owns the Series A Preferred Stock, the Company's

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employee benefit plans and other executive compensation arrangements for its senior executive officers must comply with Section 111(b) of the Emergency Economic Stabilization Act of 2008.
As part of the Company's capital raise in January, 2012, the Company authorized up to 864,600 shares of Mandatorily Convertible Cumulative Participating Preferred Stock, Series B, no par value with a liquidation preference of $\$ 0.01$ per share ("Series B Preferred Stock"), 698,993 of which were issued. Each of these shares automatically converted into 50 shares of a new series of non-voting common stock at a conversion price of $\$ 1.00$ per share (the "Non-Voting Common Stock") in May, 2012 after shareholder approval of such Non-Voting Common Stock. The Non-Voting Common Stock has equal rights in terms of dividends and liquidation preference to the Company's Voting Common Stock, but does not provide holders with voting rights on shareholder matters. A 10-for-1 reverse stock split became effective October 5, 2012, which reduced the number of non-voting shares outstanding.
In addition, as part of the Company's January 2012 capital raise, warrants to purchase $1,700,000$ shares, and on a reverse-split adjusted basis, 170,000 shares of the Company's Voting Common or Non-Voting Common were issued to two of the shareholders participating in the raise. The cash proceeds of the January offering were allocated between the warrants, the Common Stock and the Series B Preferred Stock based on the relative estimated fair values at the date of issuance. The fair value of the warrants was determined using common valuation modeling. The modeling includes assumptions regarding the Company's common stock prices, dividend yield, and stock price volatility as well as assumptions regarding the risk-free interest rate. The strike price for the warrant, on a reverse-split adjusted basis, is $\$ 10$ per share, but is adjusted down if the Company recorded or otherwise issues shares at a price lower than the strike price. As such, the warrants are accounted for as a liability and listed at fair value on the Company's financial statements. Adjustments to the fair value are measured quarterly and any changes are recorded through non-interest income.
In May 2012, the Company successfully completed an $\$ 8.7$ million Common Stock rights offering, including the purchase of unsubscribed shares by investors in the Company's January private placement. As a result of the raise, the Company, issued, on a reverse-split adjusted basis, 525,000 shares of Voting Common stock and 345,000 shares of Non-Voting Common Stock.

## 9. Income Taxes:

For the three month periods ended March 31, 2013 and March 31, 2012, respectively, the Company recorded no income tax provision. In both periods, the Company generated positive net income before income taxes, but recorded no provision as it offset current income against carryforward losses from prior years. The Company maintained a net deferred tax asset of $\$ 12.1$ million and $\$ 12.3$ million as of March 31, 2013 and December 31, 2012, net of a valuation allowance of $\$ 8.1$ million and $\$ 8.5$ million, respectively.
Intermountain uses an estimate of future earnings, future reversal of taxable temporary differences, and tax planning strategies to determine whether it is more likely than not that the benefit of the deferred tax asset will be realized. At March 31, 2013, Intermountain assessed whether it was more likely than not that it would realize the benefits of its deferred tax asset. Intermountain determined that the negative evidence associated with a three-year cumulative loss for the period ended December 31, 2011, and challenging economic conditions continued to outweigh the positive evidence. Therefore, Intermountain maintained the valuation allowance of $\$ 8.1$ million against its deferred tax asset at March 31, 2013, as compared to an $\$ 8.5$ million valuation allowance at the end of 2012. The Company analyzes the deferred tax asset on a quarterly basis and may increase the allowance or release a portion or all of this allowance depending on actual results and estimates of future profitability. Including the valuation allowance, Intermountain had a net deferred tax asset of $\$ 12.1$ million as of March 31, 2013, compared to a net deferred tax asset of $\$ 12.3$ million as of December 31, 2012. The decrease in the net deferred asset from December 31, 2012 is primarily due to decreases in the tax assets associated with the allowance for loan losses and OTTI adjustment, and an increase in the deferred liability associated with unrealized gains on investment securities.
In conducting its valuation allowance analysis, the Company developed an estimate of future earnings to determine both the need for a valuation allowance and the size of the allowance. In conducting this analysis, management has assumed economic conditions will continue to be challenging in 2013, followed by gradual improvement in the

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ensuing years. As such, its estimates include lower credit losses in 2013 and ensuing years as the Company's loan portfolio continues to turn over. It also assumes: (1) a compressed net interest margin in 2013 and 2014, with gradual improvement in future years, as the Company is able to convert some of its cash position to higher yielding instruments; and (2) reductions in operating expenses as credit costs abate and its other cost reduction strategies continue.
The completion of the $\$ 47.3$ million capital raise in January 2012 triggered Internal Revenue Code Section 382 limitations on the amount of tax benefit from net operating loss carryforwards that the Company can utilize annually, because of the level of investment by several of the larger investors. This could impact the amount and timing of the release of the valuation allowance, largely depending on the level of market interest rates and the fair value of the Company's balance sheet at the time the offering

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was completed. The evaluation of this impact is still being completed and will likely not be known until its 2012 tax return is finalized in 2013. Based on its preliminary analysis, the Company believes that it should be able to recapture most or all of its tax benefit from the net operating loss carryforwards in the 20-year carryforward period, even given the Section 382 limitations. As with other future estimates, the Company cannot guarantee these future results. Intermountain has performed an analysis of its uncertain tax positions and has not recorded any potential penalties, interest or additional tax in its financial statements as of March 31, 2013. If Intermountain did incur penalties or interest, they would be reported in the income tax provision. Intermountain's tax positions for the years 2009 through 2012 remain subject to review by the Internal Revenue Service. Intermountain does not expect unrecognized tax benefits to significantly change within the next twelve months.
10. Fair Value of Financial Instruments:

Intermountain is required to disclose the estimated fair value of financial instruments, both assets and liabilities on and off the balance sheet, for which it is practicable to estimate fair value. These fair value estimates are made at March 31, 2013 based on relevant market information and information about the financial instruments. Fair value estimates are intended to represent the price an asset could be sold at or the price a liability could be settled for. However, given there is no active market or observable market transactions for many of the Company's financial instruments, the Company has made estimates of many of these fair values which are subjective in nature, involve uncertainties and matters of significant judgment and therefore cannot be determined with precision. Changes in assumptions could significantly affect the estimated values.
The estimated fair value of the instruments as of March 31, 2013 and December 31, 2012 are as follows (in thousands):

|  | Fair Value Measurements of March 31, 2013 |  |  | December 31, 2012 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Level | Carrying Amount | Fair Value | Carrying Amount | Fair Value |
| Financial assets: |  |  |  |  |  |
| Cash, cash equivalents, restricted cash and federal funds sold | 1 | \$62,250 | \$62,250 | \$80,085 | \$80,085 |
| Available-for-sale securities | 2 \& 3 | 282,769 | 282,769 | 280,169 | 280,169 |
| Held-to-maturity securities | 2 | 14,795 | 16,291 | 14,826 | 16,344 |
| Loans held for sale | 2 | 2,023 | 2,023 | 1,684 | 1,684 |
| Loans receivable, net | 3 | 498,754 | 512,394 | 520,768 | 536,003 |
| Accrued interest receivable | 2 | 4,051 | 4,051 | 4,320 | 4,320 |
| BOLI | 1 | 9,556 | 9,556 | 9,472 | 9,472 |
| Other assets | 2 | 2,028 | 2,028 | 2,024 | 2,024 |
| Financial liabilities: |  |  |  |  |  |
| Deposit liabilities | 3 | 719,467 | 711,718 | 748,934 | 751,808 |
| Borrowings | 3 | 86,684 | 84,031 | 97,265 | 94,673 |
| Accrued interest payable | 2 | 337 | 337 | 1,185 | 1,185 |
| Unexercised warrants | 3 | 772 | 772 | 828 | 828 |


[^0]:    1) 
