Indicate by

# SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 6-K
REPORT OF FOREIGN PRIVATE ISSUER PURSUANT TO RULE 13A-16 OR 15D-16 OF THE SECURITIES EXCHANGE ACT OF 1934
For the month of March, 2008 (Commission File No. 1-14862)
BRASKEM S.A. (Exact Name as Specified in its Charter)
<b>N/A</b> (Translation of registrant's name into English)
Rua Eteno, 1561, Polo Petroquimico de Camacari Camacari, Bahia - CEP 42810-000 Brazil (Address of principal executive offices)
Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.  Form 20-FX Form 40-F
Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1).
Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7).
by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.
Yes NoX
If "Yes" is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82

## Strictly private and confidential

## Valuation Report to Ultrapar Participações

Ultrapar Participações S.A., Refinaria Petroleo Ipiranga S.A., Distribuidora de Produtos de Petroleo Ipiranga S.A., Companhia Brasileira de Petroleo Ipiranga

April 4, 2007

### **Disclaimer**

- These materials may only be used by Ultrapar Participações S.A. ( Ultrapar ) for the purposes defined in the engagement letter signed with Deutsche Bank Securities Inc. ( Deutsche Bank ). Neither Deutsche Bank nor any of its affiliates or any of its or their officers, directors, employees, affiliates, advisors, agents or representatives (collectively, Deutsche Bank Representatives ) makes any express or implied representation or warranty as to the accuracy or completeness of any of the materials set forth herein or provides advice relating to tax, accounting, legal, antitrust, or other regulatory matters. Nothing contained in the accompanying materials is, or shall be relied upon as, a promise or representation as to the past or the future
- In connection with Deutsche Bank s role of conducting a valuation analysis / preparing a valuation report for Ultrapar, and in preparing its report as to the respective valuations of Companhia Brasileira de Petróleo Ipiranga (CBPI), Distribuidora de Produtos de Petróleo Ipiranga S.A. (DPPI) and Refinaria de Petróleo Ipiranga S.A. (RIPI) (collectively, Ipiranga, or the Ipiranga Group) and Ultrapar, Deutsche Bank has reviewed certain publicly available financial and other information concerning Ultrapar and the Ipiranga Group and certain internal analyses and other information furnished to it by Ultrapar and the Ipiranga Group. Deutsche Bank has also held discussions with members of the senior managements of Ultrapar and the Ipiranga Group, and with respect to certain assets, the senior management of Braskem, regarding the businesses and prospects of their respective companies and the operations of the combined company following the transactions described herein. In addition, Deutsche Bank has (i) reviewed the reported prices and trading activity for Ultrapar and the Ipiranga Group s stock, (ii) compared certain financial and stock market information for Ultrapar and the Ipiranga Group with similar information for certain other companies whose securities are publicly traded, (iii) reviewed the financial terms of certain recent business combinations which it deemed comparable in whole or in part, (iv) reviewed the terms of the agreements governing the transaction, and (v) performed such other studies and analyses and considered such other factors as it deemed appropriate

### **Disclaimer** (continued)

- Deutsche Bank has not assumed responsibility for independent verification of, and has not independently verified, any information, whether publicly available or furnished to it, concerning Ultrapar or the Ipiranga Group, including, without limitation, any financial information, forecasts or projections considered in connection with the preparation of its report as to the respective valuations of Ultrapar and the Ipiranga Group. Accordingly, for purposes of its report, Deutsche Bank has assumed and relied upon the accuracy and completeness of all such information and Deutsche Bank has not conducted a physical inspection of any of the properties or assets, and has not prepared or obtained any independent evaluation or appraisal of any of the assets or liabilities, of Ultrapar or the Ipiranga Group
- It should be understood that any valuations, financial and other forecasts and/or estimates or projections and other assumptions contained in the accompanying materials (including, without limitation, regarding financial and operating performance), were prepared or derived from information (whether oral or in writing) supplied solely by the respective managements of Ultrapar, the Ipiranga Group and Braskem or derived from other public sources, without any independent verification by Deutsche Bank, and involve numerous and significant subjective determinations and assumptions by Ultrapar and the Ipiranga Group, which may not be correct. As a result, it is expected that there will be a difference between actual and estimated or projected results, and actual results may vary materially from those shown herein. In addition, with respect to any such information made available to Deutsche Bank and used in its analyses, Deutsche Bank has assumed that they have been reasonably prepared on bases reflecting the best currently available estimates and judgments of the respective managements of Ultrapar and the Ipiranga Group as to the matters covered thereby. The Report observes the requirements imposed by Brazilian Securities Regulation, in particular Rule #361/02 of the Brazilian Securities Commission (CVM)

### **Disclaimer** (continued)

- Accordingly, in preparing its report as to the respective valuations of Ultrapar and the Ipiranga Group, neither Deutsche Bank nor any of the Deutsche Bank Representatives make any express or implied representation or warranty, or express any view, as to the accuracy, reasonableness, completeness or achievability of any such financial and other forecasts and/or estimates or projections, or as to the determinations or assumptions on which they are based. Deutsche Bank s report is necessarily based upon economic, market and other conditions as in effect on, and the information made available to it as of, the date hereof
- Deutsche Bank has also assumed that all material governmental, regulatory or other approvals and consents required in connection with the consummation of the transaction will be obtained and that in connection with obtaining any necessary governmental, regulatory or other approvals and consents, or any amendments, modifications or waivers to any agreements, instruments or orders to which either Ultrapar or the Ipiranga Group is a party or is subject or by which it is bound, no limitations, restrictions or conditions will be imposed or amendments, modifications or waivers made that would have a material adverse effect on Ultrapar or the Ipiranga Group or materially reduce the contemplated benefits of the transaction to Ultrapar
- This presentation was based on the information available until today, and the views expressed are subject to change based upon a number of factors, including market conditions and Ultrapar s and the Ipiranga Group s business and prospects. Deutsche Bank does not undertake any obligation to update or otherwise revise these materials after the date hereof
- This Report and its conclusions are not recommendations by Deutsche Bank as to whether Ipiranga shareholders should tender their shares in the mandatory tender offer, or to Ultrapar or Ipiranga shareholders as to the fairness to such shareholders, from a financial point of view, of the exchange ratio in the incorporation of RIPI, CBPI, DPPI shares in Ultrapar. Each shareholder must reach its own conclusions about the advisability of accepting the offer presented by Ultrapar and the incorporation of the shares of CBPI, DPPI and RIPI by Ultrapar

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Executive summary Section 1

## Section 1

Executive summary

### **Initial considerations**

- This appraisal report ( Report or Valuation Report ) was prepared by Deutsche Bank as requested by Ultrapar
- The Report observes the requirements imposed by Brazilian Securities Regulation, in particular Rule #361/02 of the Brazilian Securities Commission ( CVM ). Ultrapar requested this Report to be used in connection with (i) the mandatory tender offers related to the acquisition by Ultrapar of the control of Ipiranga Group, and (ii) the incorporation of CBPI, DPPI and RIPI shares in Ultrapar
- The ranges for the respective valuations of Ultrapar, CBPI, DPPI and RIPI are limited to 10% due to a requirement imposed by Rule #361/02 of the CVM

### Scope of Deutsche Bank s analysis

The objective of this Valuation Report is to present economic valuations of both Ultrapar and Ipiranga Group in accordance with the criteria defined as mandatory by the CVM

Under the CVM Rule #361/02, Deutsche Bank has conducted an analysis using the following methodologies and assumptions:

- <u>Economic value</u> based on discounted cash flow ( DCF ) analysis for the main operating companies and comparable multiples for some smaller operating subsidiaries

  Based on publicly available information and discussions with management of Ultrapar and Ipiranga
- <u>Market value</u> based on average share prices weighted by traded volume

  Average share price weighted by traded volume during the last twelve months ended March 16, 2007 (last trading day pre-announcement)
- <u>Book value</u> of the shares

  Based on Ultrapar and Ipiranga s audited financial statements as of December 31,2006

Among the different valuation methodologies presented in this Valuation Report, Deutsche Bank believes the economic value based on DCF and comparable multiples is the most applicable methodology for valuing Ultrapar and Ipiranga

### Economic value methodologies for different business lines

Discounted cash flow	Codename	WACC	Public company comparables	Codename
Companhia Brasileira de Petróleo				
Ipiranga	CBPI	12.2%	Ipiranga Química S.A.	IQ
Distribuidora de Prod. de Petróleo			Empresa Carioca de Prod. Químicos	
Ipiranga	DPPI	12.3%	S.A.	<b>EMCA</b>
Copesul Central Química	Copesul	11.2%	Ipiranga Asfaltos	IASA
Ipiranga Petroquímica S.A.	IPQ	11.8%	AM/PM Comestíveis	AM/PM
Ultrapar Participações	Ultrapar	10.6%	Isa-Sul Administração e Part. Ltda	Isa-sul
	-		Refinaria Petróleo Ípiranga S.A.	Refinery

Valuation range price per share

## Conducting the economic valuation

		Discounted Cash Flow - DCF Analysis	Comparable Public Company Analysis	Comparable Precedent Transaction Analysis
The three main economic valuation methodologies used were: Discounted Cash Flow (DCF c)mparable public companies multiples and comparable precedent transaction multiples	Methodology	<ul> <li>Un-levered projections of cash flow to the firm</li> <li>Terminal value calculation based on perpetuity growth (Gordon sgrowth model) or exit multiple</li> <li>Cash flow and terminal value discounted by a discount rate that the corresponds to the Company sweighted Average Cost of Capital (WACC)</li> </ul>	<ul> <li>Identification of listed companies that are comparable to the business being assessed</li> <li>Calculation of value (TEV or equity) as a multiple of value drivers (sales, ebitda, earnings, etc.)</li> <li>Multiples of value are applied to the corresponding value driver of the Company being assessed</li> </ul>	transactions involving Identification companies w i t h comparable activities  • Calculation of the implied multiples of value in those transactions  • Multiples of value are applied to the
	Potential advantages	<ul> <li>Estimates the intrinsic value of the Company</li> <li>Valuation takes into consideration the risk-return profile of the investment, and can be adjusted for</li> </ul>	<ul> <li>In efficient markets, it properly reflects the market consensus of value of a given industry</li> <li>Reflects historical performance and industry trends</li> </ul>	implied value o f transactions in a given industry

the country risk

- Takes into consideration the company s c a p i t a l structure
- M o r e flexibility to incorporate e x p e c t e d changes in the b u s i n e s s profile such as c h a n g e i n product mix, c a p a c i t y e x p a n s i o n, etc.

# Potential disadvantages

- Subject to different view of the Company s future generation of cash and risk
- Uncertainties of longer forecasts
- Difficulty to i dentify companies that are comparable to the asset being assessed
- Does not reflect differences a m o n g the companies such as capital structure, profitability, management, etc
- Results can be affected by a d v e r s e situations not l i n k e d t o v a l u a t i o n (macroeconomic, political, etc.)

- Difficulty to i dentify companies/ transactions that are comparable
- Characteristics of the etransaction might affect valuation such as competitiveness of the sale process, estimated synergies of the potential buyer, defensive play, etc
- It does not reflect the differences among the companies

			potential returns Limited public information available
Considerations	• Maximum flexibility to incorporate in the valuation several value drivers such as discount rate (driven by capital structure, country risk, cost of equity), perpetuity growth and expected performance (as opposed to historical performance)	<ul> <li>Limited sample in the local market requires evaluator to expand to different markets (normally with different stick)</li> <li>Does not incorporate specific nature of the company being assessed</li> <li>Based on historical performance, it incorporates market trend</li> </ul>	• L i m i t e d sample

Notes: (1) TEV Total Enterprise Value = Equity plus Net debt.

### **Deutsche Bank credentials**

- Deutsche Bank and its affiliates provide a full range of investment banking products and services worldwide.

  The Corporate and Investment Bank ( CIB ) is responsible for providing capital markets products and investment banking services to corporations, financial institutions and governments and their agencies
- Deutsche Bank and its affiliates expertise in assessing Brazilian publicly listed companies includes: the advisory to Ashmore Energy International on the acquisition of Prisma Energy International in 2006, the fairness opinion valuation of Companhia Siderúrgica Belgo Mineira in 2005, and the valuation report of Cia. Metalic Nordeste for Companhia Siderurgica Nacional (CSN) in 2002
- Deutsche Bank or its affiliates also advised La Seda de Barcelona S.A. (LSB) on the acquisition of Eastman Chemical Iberica S.A. from Eastman Chemical Company in 2007, advised Linde AG on the sale of equipment business of BOC Edwards to CCMP Capital in 2007, advised Gazprom on the sale of a 10.7% stake to Rosneftegaz, advised ConocoPhillips on the divestment of selected European downstream assets (pending), advised Giant Industries on its sale to Western Refining Inc. and provided a fairness opinion valuation (pending), and is advising Valero on strategic alternatives for the Lima, Ohio refinery, among other assignments
- Other selected transactions that involved valuation of public companies include: the advisory to Fairchild Semiconductor International in its acquisition of System General Corp, and the advisory to Healthcare REIT in its acquisition of Windrose Medical Properties Trust. Deutsche Bank also acted as advisor to International DisplayWorks Inc. when it was acquired by Flextronics International Ltd. and to US LEC Corp when it merged with Paetec Communications, Inc. All these transactions required a fairness opinion valuation
- Deutsche Bank and its affiliates have a qualified team of professionals based in New York and São Paulo led by Mr. Ian Reid who was responsible for producing this Report
- In delivering the Report, Deutsche Bank followed its internal policies applicable to the delivery of valuation reports, including forming an internal valuation committee to review and approve the report

### **Additional considerations**

- The date of this Report is April 4, 2007
- This Report may be solely used in the context of the request made by Ultrapar to Deutsche Bank **n** Research reports prepared by different areas of Deutsche Bank may utilize different assumptions with respect to the future performance of Ultrapar and Ipiranga than those used in the Valuation Report, and thus potentially present significantly different conclusions with respect to valuation
- In compliance with the resolution CVM #361/02, Deutsche Bank states that as of April 4, 2007:

There is no conflict of interest that compromises the independence necessary to prepare this Report

Deutsche Bank and its affiliates held 8,527 non-voting shares of Braskem and 171,000 ADRs of Braskem; 62,175 voting shares of Petrobras, and 500,540 ADRs of Petrobras; Deutsche Bank and its affiliates did not hold, directly or indirectly, any shares of CBPI, DPPI and RIPI, nor did they hold shares or ADRs of Ultrapar, Petrobras or Braskem other than the shares/ADRs mentioned above

Deutsche Bank is engaged in sales and trading transactions with Petrobras and Braskem, which includes, but is not limited to , derivatives

In May 2006, Deutsche Bank received R\$2,673,760.50 net of taxes from Petrobras for the advisory and structuring services rendered in connection with the acquisition of ABB's stake in Termobahia. Deutsche Bank did not receive any other fees from Ultrapar, Braskem or Petrobras in connection with financial advisory, consulting or auditing services, or any other investment banking services over the past 12 months

Deutsche Bank will receive US\$3,000,000 net of taxes as a fee for the delivery of this Report

### **Additional considerations** (continued)

• The preparation of this Valuation Report was overseen by Ian Reid, Managing Director Corporate Finance and Mergers & Acquisitions for Latin America. Selected advisory assignments in which Mr. Ian Reid was involved include, among others:

The merger of Brahma and Antarctica to form Ambev, the unwinding of CSN s controlling interest in CVRD (advisor to CVRD), the acquisition of a Bolivian refinery by Petrobras (advisor to Petrobras), the sale of Latasa to Rexam by Bradesco, Alcoa and JP Morgan (advisor to sellers), the acquisition of Panamco by Coca-Cola FEMSA (advisor to Coca-Cola FEMSA), and the repurchase by FEMSA of Interbrew s stake in Femsa Cerveza (advisor to FEMSA) among others

Ian Reid	<b>Managing Director</b>	

Valuation summary Section 2

## **Section 2**

Valuation summary

## Tab A

Ultrapar

### Ultrapar Participações S.A.

### 2006 sales Corporate structure Company description

Ultrapar is a holding company for 3 separate operating companies: Oxiteno, Ultragaz, and Ultracargo

### **Major subsidiaries**

### • Ultragaz Participações LTDA

Ultragaz is the leading distributor of liquefied petroleum gas (LPG) in Brazil, and one of the largest distributors in the world by volume

Distributes bottled and bulk LPG to residential, commercial, and industrial clients in Brazil

2006 revenue of US\$1.4 billion, and volume sold of 1.5 million tons

### • Oxiteno S.A.

A second-generation producer of commodity & specialty petrochemicals

Oxiteno is the largest producer of ethylene oxide and its main derivatives in Latin America

2006 revenue of US\$707 million, and volume sold of 544,000 tonsn

### • Ultracargo Oper. Logísticas e Participações LTDA

Provides integrated logistics services for special products

2006 revenue of \$ 103

Storage capacity at 2006 year end of 240 thousand cubic meters.

Total kilometrage traveled in 2006 was 43 million kilometers

Source: Public Ultrapar information Source: Public Ultrapar information

### **Ultrapar valuation**

share merger, Ultrapar s Ultrapar TEV (before steps 1 and share value 2) 5,879 ranges from R\$64.48 to R\$71.26 based on the economic value  (+) net cash Ultrapar Equity value (before steps 1 and 2) 5,898  (+) assets acquired (a) 497  (-) price paid(b) Ultrapar equity value (after steps 1 and 2) 5,520  Total number of shares 1,940.7 (million) Book value per share (R\$ per share) 23.86	Prior to the	Economic value (R\$	)	Book value Ultrapar	
share value ranges from R\$64.48 to R\$71.26 based on the economic value  (+) assets acquired (a) (-) price paid(b) Ultrapar equity value (after steps 1 and 2)  (5,879  Shareholder equity (R\$ million) Total number of shares (R\$ per share) (million)  Book value per share (R\$ per share)  (876) Ultrapar equity value (after steps 1 and 2)  5,520	share merger,				
ranges from R\$64.48 to R\$71.26 based on the economic value  (+) net cash  Ultrapar Equity value (before steps 1 and 2)  5,898  (-) price paid(b) Ultrapar equity value (after steps 1 and 2)  (876) Ultrapar equity value (after steps 1 and 2)  5,520  Shareholder equity (R\$ million)  Total number of shares (million)  Book value per share (R\$ per share)  23.86	Ultrapar s	Ultrapar TEV (before steps 1 and			
from R\$64.48 to R\$71.26 based on the economic value  (+) net cash  Ultrapar Equity value (before steps  1 and 2)  5,898  (-) price paid(b) Ultrapar equity value (after steps)  1 and 2)  5,520  Shareholder equity (R\$ million)  Total number of shares  (million)  Book value per share (R\$ per share)  23.86	share value	2)	5,879	12/31	/2006
R\$71.26 based on the economic value  Ultrapar Equity value (before steps 1 and 2)  5,898  million)  Total number of shares (million)  81.3  Book value per share (R\$ per share)  (-) price paid(b)  Ultrapar equity value (after steps 1 and 2)  (876)  Ultrapar equity value (after steps 1 and 2)  5,520	ranges				
on the economic value    Total number of shares   1,940.7	from R\$64.48 to	(+) net cash	19	Shareholder equity (R\$	
economic value  1 and 2) 5,898  Book value per share (R\$ per share)  23.86  (-) price paid(b) Ultrapar equity value (after steps 1 and 2)  5,520	R\$71.26 based	Illandon Equity value (hafana atana		million)	
economic value  5,898  (million)  81.3  Book value per share (R\$ per share)  (-) price paid(b)  (876)  Ultrapar equity value (after steps 1 and 2)  5,520	on the			Total number of shares 1	,940.7
(+) assets acquired (a) 497 share) 23.86  (-) price paid(b) (876)  Ultrapar equity value (after steps 1 and 2) 5,520	economic value	1 and 2)	5,898	(million)	81.3
(+) assets acquired (a) 497 share) 23.86  (-) price paid(b) (876)  Ultrapar equity value (after steps 1 and 2) 5,520					
(-) price paid <sup>(b)</sup> (876)  Ultrapar equity value (after steps 1 and 2) 5,520				Book value per share (R\$ per	
Ultrapar equity value (after steps 1 and 2) 5,520		(+) assets acquired (a)	497	share)	23.86
Ultrapar equity value (after steps 1 and 2) 5,520		_			
1 and 2) 5,520		(-) price paid <sup>(b)</sup>	(876)		
		Ultrapar equity value (after steps			
Total number of charge (million) 01.2		1 and 2)	5,520		
Total number of shares (million) 81.5		Total number of shares (million)	81.3		
Price per share R\$ per		Price per share R\$ per			
share 64.48 67.87 71.26		share 64.48	67.87 71.26		
-5% +5%		-5%	+5%		
Note: Figures in R\$ million unless otherwise Note: Book value based on operating		Note: Figures in R\$ million unle	ess otherwise	Note: Book value based on operating	

Note: Figures in R\$ million unless otherwise

- (a) refer to page 38 of the Valuation Report for more details
- (b) R\$890 million minus R\$14 million received from Dynamo for the sale of certain Ipiranga PN s shares

Source: Ultrapar information and Deutsche Bank

### Weighted average share price LTM to announcement (a)

	ON	PN
Total volume (000 s)	NA	17,108
W.A. share price (R\$ per share)	NA	43.08

(a) From 03/15/2006 to 03/16/2007

Note: Ultrapar s ON shares have not traded for Source: FactSet

over 12 months. Source: FactSet

Weighted average share price announcement to April 2, 2007 (a)

company financials as of 12/31/2006

Source: Company s filings

	ON	PN
Total volume (000 s) W.A. share price (R\$	NA	2,822
per share)	NA	56.10

(a) From 03/16/2007 to 04/02/2007

Tab B

RIPI

### Refinaria Petroleo Ipiranga SA RIPI

### **Corporate structure**

### **Company description**

RIPI is a holding company for certain Ipiranga investments and operates a refinery

**Major subsidiaries** 

## • Companhia Brasileira de Petroleo Ipiranga (CBPI)

- -A fuel distributor with a network of 3,324 stations in Brazil, except in Rio Grande do Sul, Roraima and Amapá
- -2006 revenue of US\$9.8 billion and volume sold of 12.2 billion cubic meters

## • Distrib. de Produtos de Petroleo Ipiranga (DPPI)

- -A gasoline distributor with a network of 916 stations in Southern Brazil
- -2006 revenue of \$1.6 billion and volume sold of 1.8 billion cubic meters

### • Ipiranga Química (IQ)

- -A wholesale distributor of chemical products with over 5,000 clients in 50 different markets
- -2006 revenue of US\$212.3 million and EBITDA of US\$9.5 million
- -Through its ownership in IQ, RIPI indirectly controls Copesul (with Braskem) and IPO

### • Ipiranga Petroquímica (IPQ)

-A 2<sup>nd</sup> generation producer of high-end petrochemicals -2006 revenue of US\$924.3 million and volume sold of 636,100 tons

### • Copesul

- -A naphtha-based cracker owned by Ipiranga & Braskem
- -2006 revenue of US\$2.9 billion and volume of 2.962 million tons

Note: Families include Gouv êa, Tellechea, Mello, Bastos, and

Ormazabal families

Source: Public Ipiranga information

Note: Volume sold refers to total volume; Revenue

figures not consolidated

Source: Public Ipiranga information

1,609

29.6

54.35

57.06

+5%

### **RIPI** valuation

RIPI s share value ranges		Economic value			
from R\$51.63 to R\$57.06	(R\$ million)	100% TEV	Proportionate TEV		
based on the economic value	IQ SA CBPI SA	3,051 4,029	58.53% 11.42%	1,786 460	
	DPPI SA	1,552	7.65%	119	
RIPI Opco		9	100.0%	9	
	RIPI Total Enterprise V		2,373		
	(-) net debt		(765)		

Book value RIPI SA

Shareholder equity (R\$ 577.3 million) 29.6

Total number of shares (million)

Book value per s hare (R\$ per share) 19.50

Note: Figures in R\$ million unless otherwise noted. *Source: Ipiranga information and Deutsche Bank* 

Note: Book value based on operating company financials as of 12/31/2006 *Source: Company s filings* 

# Weighted average share price LTM to announcement (a)

Source: FactSet

RIPI Equity value

Total number of shares (million)

Price per share R\$ per share

### Weighted average share price announcement to April 2, 2007 (a)

51.63

-5%

	ON	PN		ON	PN
Total volume			Total volume		
(000  s)	1,843	5,850	(000  s)	528	1,495
			W.A. share price		
	45.81	32.75	(R\$ per share)	91.57	44.85
(a) From					
03/15/2006 to 03/			(a) From 03/16/20	007 to	
16/2007			04/02/2007		

Source: FactSet

Tab C

DPPI

### Distribuidora de Produtos de Petroleo Ipiranga SA DPPI

### **Corporate structure**

### **Company description**

- DPPI is a distributor of fuel in Southern Brazil
- The Company delivers fuel to retail gas stations, industrial sites
- Approximately 65% of volume is sold to retail gas stations
- In 2006, core volume (gasoline, alcohol, and diesel fuel) was 1.8 billion cubic meters.

  Total volume (including GNV, lubricants, & others) was marginally higher
- In 2006, the Company had 2.5% of the Brazilian market by volume sold

### Major subsidiaries:

- Isa-Sul Administração e Participações (Isa-Sul):
  - -Owns 152 of the gas stations in DPPI s region
  - -2006 revenue of US\$8.7 million and EBITDA of US\$7.5 million
- Companhia Brasileira de Petroleo Ipiranga (CBPI)
  - -A fuel distributor with a network of 3,324 stations in Brazil, except in Rio Grande do Sul, Roraima and Amapá
  - -2006 revenue of US\$9.8 billion and volume sold of 12.2 billion cubic meters
  - Through its ownership in CBPI, DPPI indirectly owns a minority stake in IQ, IPQ, and Copesul
- Ipiranga Química (IQ)
- -A wholesale distributor of chemical products with over 5,000 clients in 50 different markets
- -2006 revenue of US\$212.3 million and EBITDA of US\$9.5 million
- Ipiranga Petroquímica (IPQ)
  - -A 2<sup>nd</sup> generation producer of high-end petrochemicals
  - -2006 revenue of US\$924.3 million and volume sold of 636,100 tons

### • Copesul

- A naphtha-based cracker owned by Ipiranga & Braskem
- -2006 revenue of US\$2.9 billion and volume of 2.962 million tons

Note: Families include Gouv êa, Tellechea, Mello, Bastos, and Note: Volumes refer to volumes sold. Revenues are not Ormazabal families *Source: Public Ipiranga information* consolidated *Source: Public Ipiranga information* 

### **DPPI** valuation

DDDI

DPPI s share value ranges					Book value DPPI SA			
from R\$41.11 to R\$45.44 based on	(R\$ million)	100% TEV	Propor TE				12/31/2006	
the economic	CBPI DPPI Opco	4,029 706	21.01% 100.00%	847 706		Shareholder equity million) Total number of share (million)	(R\$ s 804.0 32.0	
	DIPPI Total Enterp	rise Value		1,552		Book value per s hare (R\$ per share)	25.13	
	(-) net debt DPPI equity value Total number of shares Price per share R\$		41.11	(168) 1,385 32.0 <b>43.28</b>	45.44			
			-5%		+5%			

Note: Figures in R\$ million, except unless otherwise noted *Source: Ipiranga information and Deutsche Bank* 

Note: Book value based on operating company financials as of 12/31/2006

Source: Company s filings

# Weighted average share price LTM to announcement (a)

Weighted average share price announcement to April 2, 2007 (a)

	ON	PN		ON	PN
Total volume (000 s) W.A. share price (R\$ per	24	2,919	Total volume (000 s) W.A. share price (R\$ per	61	514
share)	41.69	24.99	share)	96.53	34.69
(a) From 03/15/2006 to 03/16/2007 Source: FactSet			(a) From 03/16/2007 to 04/0 Source: FactSet	2/2007	

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Tab D

CBPI

### Companhia Brasileira de Petroleo Ipiranga CBPI

### **Corporate structure**

### **Company description**

- The largest company in the Ipiranga Group by revenue, CBPI is a distributor of fuel in Brazil, except in Rio Grande do Sul, Roraima and Amapá
- The Company delivers fuel to retail gas stations, industrial sites
- Approximately 65% of volume is sold to retail gas stations
- In 2006, core volume (gasoline, alcohol, and diesel fuel) was 11.6 billion cubic meters.

  Total volume (including GNV, lubricants, & others) was 12.2 billion cubic meters
- In 2006, the Company had 16.9% of the Brazilian market

### Major subsidiaries

## • Empresa Carioca de Produtos Químicos (EMCA)

- -Produces specialty oils with applications in the pharmaceutical, food, cosmetic, and plas tics industries
- 2006 revenue of US\$42.5 million and EBITDA of US\$1.4 million

### • Ipiranga Asfaltos (IASA)

- -Produces asphalt and asphalt additives, and provides pavement services
- -2006 sales of US\$114.3 million and EBITDA of US\$6.1 million

### • AM/PM Comestíveis

- -Achain of retail convenience stores attached to CBPI gas stations
- 2006 sales of US\$8.4 million and EBITDA of US\$14.7 million, which includes other operating income

### • Ipiranga Química SA (IQ)

- -A wholesale distributor of chemical products with over 5,000 clients in 50 different markets
- -2006 revenue of US\$212.3 million and EBITDA of US\$9.5 million
- Through its ownership in IQ, CBPI, indirectly has a stake in IPQ and Copesul

### • Ipiranga Petroquímica (IPQ)

- -A 2<sup>nd</sup> generation producer of high-end petrochemicals
- -2006 revenue of US\$924.3 million and volume sold of 636,100 tons **n**

### • Copesul

- -A naphtha-based cracker owned by Ipiranga & Braskem
- -2006 revenue of US\$2.9 billion and volume of 2.962 million tons

Note: Families include Gouv êa, Tellechea, Mello, Bastos, and

Ormazabal f amilies

Source: Public Ipiranga information

Source: Public Ipiranga information

### **CBPI** valuation

CBPI s	}						
share	<b>Economic value</b>					<b>Book value</b> C	<b>BPI</b>
value ranges							
from		100%	Proportion	onate			12/31/2006
R\$26.97	(R\$ million)	TEV	TEV				
to R\$29.81	,						
based on						Shareholder equity (R\$	
the	Copesul	5,635	29.46%	1,660	(1)	million)	
****	Copesur	0,000	271.076	1,000	(1)		
						Total number of shares	1,555.2
	IPQ Opco	1,452	100.00%	1,452	(2)	(million)	106.0
	η ζ όρεο	1,732	100.0076	1,732	(2)	(IIIIIIOII)	100.0
						Book value per s hare	
	100% IPQ SA.			2 112	(3)=(1)+(2)	(R\$ per share)	14.68
	100% IFQ SA.			3,112	(3)=(1)+(2)	(R\$ per share)	14.06
					(4) (2)-		
	IDO CA	2 112	00 200	0.075	(4)=(3)x		
	IPQ SA.	3,112	92.39%	2,875	stake		
	IQ Opco	176	100.00%	176	(5)		
	100% 70 01			2051	(6) (4) (5)		
	100% IQ SA			3,051	(6)=(4)+(5)		
					(7)=(6)x		
	IQ SA	3,051	41.47%	1,265	stake		
	CBPI Opco	2,764	100.00%	2,764	(8)		
	CBPI Total Enterp	rise Value			(9)=(7)+(8)		
	(-) net debt			(1,021)			
	CBPI - Equity						
	Value			3,008			
	Total number of shar	es					
	(million)			106.0			
	Price per share - R\$	per					
	share	•	26.97	28.39	29.81		
			-5%		+5%		

Note: Figures in R\$ million, except unless otherwise noted

Source: Ipiranga information and Deutshe Bank

Note: Book value based on operating company financials as of 12/31/2006

Source: Company's filings

# Weighted average share price LTM to announcement (a)

Weighted average share price announcement to April 2, 2007 (a)

	ON	PN		ON	PN
Total volume (000 s) W.A. share price (R\$ per	123	62.524	Total volume (000 s) W.A. share price (R\$ per	168	7,946
share)	21.72	18.32	share)	52.55	23.28

(a) From 03/15/2006 to 03/16/2007

Source: FactSet

(a) From 03/16/2007 to 04/02/2007

Source: FactSet

## **Section 3**

Economic value of assets

#### Valuation considerations

Basic assumptions

The companies were valued on a stand-alone basis

The valuation of each asset excludes any potential synergies that could be achieved as

result of the transaction

**DCF** 

10-year projections
Base date of DCF valuation is December
31, 2006

Assumes exchange rate of 2.1385 R\$/US\$ as of 12/31/2006

Models projected in nominal reais; cash flows were converted to US Dollars based on average exchange rate for the year

WACC in nominal US Dollars
Considers that cash flow is general

Considers that cash flow is generated evenly throughout the year

Perpetuity

Calculated based on Gordon s growth formula

Adjustments to capex/ depreciation, tax rates, net operating working capital

Petrochemical companies: perpetuity cash flow adjusted for mid-cycle

Equity value

TEV minus net debt (as defined in the glossary)

**Multiples** 

Basic assumptions

Based on multiples of EBITDA

Precedent transactions

Applied to LTM EBITDA

Trading comparables

Applied to 2006 EBITDA except for petrochemicals, where an average of 3 years (normalized EBITDA) was used depending on the company

### **DCF** valuation

Companhia Brasileira de Petróleo Ipiranga Distribuidora de Prod. de Petróleo Ipiranga Copesul Central Química Ipiranga Petroquímica S.A. Ultrapar Participações

Source: Ultrapar and Deutsche Bank

### **Multiple -based valuation**

Ipiranga Química S.A. precedent trans actions

Empresa Carioca de Prod. Químicos S.A. trading comps

Ipiranga Asfaltos precedent transactions AM/PM Comestíveis trading comps Isa-Sul Adm . e Part. Ltda implied multiple

from DPPI DCF

Source: Ultrapar and Deutsche Bank

## Weighted Average Cost of Capital and Cost of Equity

WACC and Ke

### **WACC** definition

(US\$ nominal)	Ipiranga companies					
	Ultrapar	CBPI	DPPI	Copesul	IPQ	
I. Beta calculation (a)						
1. Beta un- levered	0.64	0.90	0.90	0.86	0.86	
Long-term optimal debt (D)/cap (D+E) ratio Long-term optimal equity	35% (b)	40% <sup>(c)</sup>	40% <sup>(c)</sup>	50% (c)	50% <sup>(c)</sup>	
(E) /cap (D+E) ratio  Marginal tax rate (tax) <sup>(d)</sup>	65% <sup>(b)</sup> 22%	60% <sup>(c)</sup> 26%	60% <sup>(c)</sup> 23%	50% <sup>(c)</sup> 33%	50% <sup>(c)</sup> 25%	
2. Re-levered equity beta (b)	0.92	1.35	1.36	1.44	1.50	
II. Calculation of Cost of Capital						
US risk free rate (Rfr) (e) Local risk premium (CRP)	4.5% p.a.	4.5% p.a.	4.5% p.a.	4.5% p.a.	4.5% p.a.	
(f) Local long-term risk free	200 bps	200 bps 6.5%	200 bps 6.5%	200 bps 6.5%	200 bps 6.5%	
rate US equity risk premium (ERP) (g)	6.5% p.a.	p.a.	p.a.	p.a.	p.a.	