FIRST BUSINESS FINANCIAL SERVICES, INC. Form 10-O November 03, 2014 UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 FORM 10-Q Quarterly Report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 þ For the quarterly period ended September 30, 2014 OR Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 Commission file number 001-34095 FIRST BUSINESS FINANCIAL SERVICES, INC. (Exact name of registrant as specified in its charter) Wisconsin 39-1576570 (State or other jurisdiction of incorporation or (I.R.S. Employer Identification No.) organization) 401 Charmany Drive, Madison, WI 53719 (Address of Principal Executive Offices) (Zip Code) (608) 238-8008

Registrant's telephone number, including area code

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes b No⁻⁻ Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes b No⁻⁻

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer " Accelerated filer b

Non-accelerated filer "Smaller reporting company " (Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes $\ddot{}$ No \flat

The number of shares outstanding of the registrant's sole class of common stock, par value \$0.01 per share, on October 23, 2014 was 3,973,179 shares.

FIRST BUSINESS FINANCIAL SERVICES, INC. INDEX — FORM 10-Q

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PART I. Financial Information Item 1. Financial Statements First Business Financial Services, Inc. Consolidated Balance Sheets

| Consolidated Balance Sheets | | |
|--|---|----------------|
| | September 30, | December 31, |
| | 2014 | 2013 |
| | (unaudited) | |
| | (In Thousands, Excep | ot Share Data) |
| Assets | | |
| Cash and due from banks | \$13,905 | \$13,219 |
| Short-term investments | 160,593 | 68,067 |
| Cash and cash equivalents | 174,498 | 81,286 |
| Securities available-for-sale, at fair value | 142,427 | 180,118 |
| Securities held-to-maturity, at amortized cost | 42,522 | <u> </u> |
| Loans and leases receivable, net of allowance for loan and lease losses of \$13,930 and \$13,901, respectively | 1,027,886 | 967,050 |
| Leasehold improvements and equipment, net | 1,198 | 1,155 |
| Foreclosed properties | 106 | 333 |
| Cash surrender value of bank-owned life insurance | 23,772 | 23,142 |
| Investment in Federal Home Loan Bank stock, at cost | 1,349 | 1,255 |
| Accrued interest receivable and other assets | 13,809 | 14,316 |
| Total assets | \$1,427,567 | \$1,268,655 |
| Liabilities and Stockholders' Equity | , | , , - , |
| Deposits | \$1,269,200 | \$1,129,855 |
| Federal Home Loan Bank and other borrowings | 22,936 | 11,936 |
| Junior subordinated notes | 10,315 | 10,315 |
| Accrued interest payable and other liabilities | 6,924 | 7,274 |
| Total liabilities | 1,309,375 | 1,159,380 |
| Commitments and contingencies | | |
| Stockholders' equity: | | |
| Preferred stock, \$0.01 par value, 2,500,000 shares authorized, none issued | | |
| or outstanding | | — |
| Common stock, \$0.01 par value, 25,000,000 shares authorized, 4,131,470 | | |
| and 4,106,084 shares issued, 3,959,115 and 3,943,997 shares outstanding | 41 | 41 |
| at September 30, 2014 and December 31, 2013, respectively | | |
| Additional paid-in capital | 56,894 | 56,002 |
| Retained earnings | 65,053 | 57,143 |
| Accumulated other comprehensive income (loss) | 233 | (342 |
| Treasury stock, 172,355 and 162,087 shares at September 30, 2014 and | (4,029) | (3,569 |
| December 31, 2013, respectively, at cost | | |
| Total stockholders' equity | 118,192 | 109,275 |
| Total liabilities and stockholders' equity | \$1,427,567 | \$1,268,655 |
| | | |

See accompanying Notes to Unaudited Consolidated Financial Statements.

)

First Business Financial Services, Inc. Consolidated Statements of Income (Unaudited)

| Consolidated Statements of Income (Unaudited) | | | | | |
|--|---------------|------------------|---------------------------------------|----------|--|
| | For the Three | Months Ended | For the Nine Months Ended | | |
| | September 30, | | September 30 | , | |
| | 2014 | 2013 | 2014 | 2013 | |
| | | s, Except Per Sh | | | |
| Interest income: | (| , | | | |
| Loans and leases | \$12,968 | \$12,669 | \$38,094 | \$37,405 | |
| Securities income | 821 | 841 | 2,543 | 2,460 | |
| Short-term investments | 82 | 76 | 2,343 | 182 | |
| Total interest income | | 13,586 | 40,838 | | |
| | 13,871 | 15,580 | 40,838 | 40,047 | |
| Interest expense: | 2 405 | 2 200 | 6.011 | 7 450 | |
| Deposits | 2,405 | 2,398 | 6,911 | 7,450 | |
| Notes payable and other borrowings | 251 | 209 | 561 | 645 | |
| Junior subordinated notes | 280 | 280 | 831 | 831 | |
| Total interest expense | 2,936 | 2,887 | 8,303 | 8,926 | |
| Net interest income | 10,935 | 10,699 | 32,535 | 31,121 | |
| Provision for loan and lease losses | (89) | 109 | | 243 | |
| Net interest income after provision for loan and lease | 11.024 | 10 500 | 20 525 | 20.070 | |
| losses | 11,024 | 10,590 | 32,535 | 30,878 | |
| Non-interest income: | | | | | |
| Trust and investment services fee income | 1,137 | 976 | 3,315 | 2,773 | |
| Service charges on deposits | 620 | 549 | 1,787 | 1,576 | |
| Loan fees | 386 | 296 | 1,156 | 986 | |
| Increase in cash surrender value of bank-owned life | | | | | |
| insurance | 215 | 215 | 630 | 634 | |
| Other | 101 | 88 | 250 | 282 | |
| Total non-interest income | 2,459 | 2,124 | 7,138 | 6,251 | |
| Non-interest expense: | 2,137 | 2,121 | 7,150 | 0,231 | |
| Compensation | 5,193 | 4,586 | 14,991 | 13,819 | |
| Occupancy | 324 | 314 | 963 | 954 | |
| Professional fees | 674 | 500 | 2,201 | 1,506 | |
| | | | - | - | |
| Data processing Markedua | 389 | 349 | 1,227 | 1,153 | |
| Marketing | 409 | 344 | 1,120 | 981 | |
| Equipment | 145 | 127 | 400 | 401 | |
| FDIC insurance | 179 | 169 | 542 | 567 | |
| Collateral liquidation costs | 32 | 108 | 276 | 167 | |
| Net (gain) loss on foreclosed properties | (9) | (, | · · · · · · · · · · · · · · · · · · · | 1 | |
| Other | 711 | 698 | 1,933 | 2,266 | |
| Total non-interest expense | 8,047 | 7,147 | 23,648 | 21,815 | |
| Income before income tax expense | 5,436 | 5,567 | 16,025 | 15,314 | |
| Income tax expense | 1,883 | 1,958 | 5,630 | 5,328 | |
| Net income | \$3,553 | \$3,609 | \$10,395 | \$9,986 | |
| Earnings per common share: | | | | | |
| Basic | \$0.90 | \$0.92 | \$2.63 | \$2.55 | |
| Diluted | 0.89 | 0.91 | 2.62 | 2.54 | |
| Dividends declared per share | 0.21 | 0.14 | 0.63 | 0.42 | |
| r | | | | | |

See accompanying Notes to Unaudited Consolidated Financial Statements.

First Business Financial Services, Inc. Consolidated Statements of Comprehensive Income (Unaudited)

| | September 30, | | For the Nine N September 30 2014 | |
|---|----------------|----------------|--|------------------|
| | (In Thousands |) | | |
| Net income Other comprehensive (loss) income, before tax Securities available-for-sale: | \$3,553 | \$3,609 | \$10,395 | \$9,986 |
| Unrealized securities (losses) gains arising during the period Securities held-to-maturity: | (431) | (477) | 1,711 | (3,488) |
| Unrealized losses transferred to held-to-maturity | — | — | (874) | — |
| Amortization of net unrealized losses transferred during the period | 75 | | 100 | |
| Income tax benefit (expense) Comprehensive income | 137 \$3,334 | 185 \$3,317 | (362) \$10,970 | 1,334 \$7,832 |

See accompanying Notes to Unaudited Consolidated Financial Statements.

First Business Financial Services, Inc. Consolidated Statements of Changes in Stockholders' Equity (Unaudited)

| | Common shares outstanding | Common stock | Additional paid-in capital | Retained earnings | Accumulated other comprehensive income (loss) | Treasury e stock | Total |
|---|---|---------------------------------|--|----------------------------------|--|---------------------|--|
| Balance at December 31, 2012 Net income Other comprehensive income Exercise of stock options Share-based compensation - | (In Thousan 3,916,667 | ds, Except \$40 1 | Share Data \$53,504 1,137 464 |) \$45,599 9,986 — — | \$ 2,183 (2,154) — | \$(1,787) | \$99,539 9,986 (2,154) 1,138 464 |
| restricted shares Share-based compensation - tax benefits | _ | _ | 123 | _ | | _ | 123 |
| Cash dividends (\$0.42 per share) Treasury stock purchased Balance at September 30, 2013 | | \$41 | \$55,228 | (1,649) \$53,936 | \$ 29 | | (1,649) (1,348) \$106,099 |
| | | | | | | | |
| | Common shares outstanding | Common stock | Additional paid-in capital | Retained earnings | Accumulated other comprehensive income (loss) | Treasury e stock | Total |
| Balance at December 31, 2013 Net income Other comprehensive income Exercise of stock options Share-based compensation - | shares outstanding (In Thousan 3,943,997 — 2,000 | stock | paid-in capital Share Data \$56,002 48 | earnings | other | | \$109,275 10,395 575 48 |
| Net income Other comprehensive income | shares outstanding (In Thousan 3,943,997 — — | stock ds, Except | paid-in capital Share Data \$56,002 | Retained earnings | other comprehensive income (loss) \$ (342) | e stock | \$109,275 10,395 575 |

See accompanying Notes to Unaudited Consolidated Financial Statements.

First Business Financial Services, Inc. Consolidated Statements of Cash Flows (Unaudited)

| | For the Nine Months Ended September | | er |
|--|-------------------------------------|---------------------------------|----|
| | 30, 2014 | 2013 | |
| | (In Thousands) | 2015 | |
| Operating activities | (III Thousands) | | |
| Net income | \$10,395 | \$9,986 | |
| Adjustments to reconcile net income to net cash provided by operating | ¢10,070 | <i><i><i>,,,,,,,,,,</i></i></i> | |
| activities: | | | |
| Deferred income taxes, net | 283 | 552 | |
| Provision for loan and lease losses | _ | 243 | |
| Depreciation, amortization and accretion, net | 1,324 | 1,858 | |
| Share-based compensation | 618 | 464 | |
| Increase in cash surrender value of bank-owned life insurance | (630 |) (634 |) |
| Net (gain) loss on foreclosed properties, including impairment valuation | (5 |) 1 | |
| Excess tax benefit from share-based compensation | (226 |) (123 |) |
| (Increase) decrease in accrued interest receivable and other assets | (396 |) 2,465 | |
| Decrease in accrued interest payable and other liabilities | (124 |) (3,489 |) |
| Net cash provided by operating activities | 11,239 | 11,323 | |
| Investing activities | | | |
| Proceeds from maturities of available-for-sale securities | 34,185 | 52,266 | |
| Proceeds from maturities of held-to-maturity securities | 1,231 | — | |
| Purchases of available-for-sale securities | (40,310 |) (42,956 |) |
| Proceeds from sale of foreclosed properties | 232 | 1,573 | |
| Net increase in loans and leases | (60,836 |) (45,438 |) |
| Investment in limited partnerships | (500 |) (500 |) |
| Distributions from limited partnerships | 676 | 672 | |
| Investment in FHLB Stock | (467 |) (1,185 |) |
| Proceeds from sale of FHLB Stock | 373 | 1,074 | |
| Purchases of leasehold improvements and equipment, net | (285 |) (450 |) |
| Net cash used in investing activities | (65,701 |) (34,944 |) |
| Financing activities | | | |
| Net increase in deposits | 139,345 | 36,077 | |
| Repayment of FHLB advances | — | (469 |) |
| Proceeds from issuance of subordinated notes payable | 15,000 | — | |
| Repayment of subordinated notes payable | (4,000 |) — | |
| Excess tax benefit from share-based compensation | 226 | 123 | |
| Cash dividends paid | (2,485 |) (1,371 |) |
| Exercise of stock options | 48 | 1,137 | |
| Purchase of treasury stock | (460 |) (1,348 |) |
| Net cash provided by financing activities | 147,674 | 34,149 | |
| Net increase in cash and cash equivalents | 93,212 | 10,528 | |
| Cash and cash equivalents at the beginning of the period | 81,286 | 85,586 | |
| Cash and cash equivalents at the end of the period | \$174,498 | \$96,114 | |
| Supplementary cash flow information | | | |
| Cash paid during the period for: | - | t a · | |
| Interest paid on deposits and borrowings | \$7,575 | \$8,854 | |
| Income taxes paid | 5,128 | 5,775 | |
| | | | |

| Non-cash investing and financing activities: | | |
|---|--------|-----|
| Transfer of securities from available-for-sale to held-to-maturity | 44,587 | |
| Unrealized loss on transfer from available-for-sale to held-to-maturity | (874 |) — |
| Transfer to foreclosed properties | | 595 |

See accompanying Notes to Unaudited Consolidated Financial Statements.

Notes to Unaudited Consolidated Financial Statements

Note 1 — Nature of Operations and Summary of Significant Accounting Policies

Nature of Operations. The accounting and reporting practices of First Business Financial Services, Inc. (the "Corporation") and its wholly-owned subsidiaries, First Business Bank ("FBB") and First Business Bank – Milwaukee ("FBB – Milwaukee"), have been prepared in accordance with U.S. generally accepted accounting principles ("GAAP"). FBB and FBB – Milwaukee are sometimes referred to together as the "Banks." FBB operates as a commercial banking institution in the Madison, Wisconsin market, consisting primarily of Dane County and the surrounding areas, with loan production offices in Oshkosh, Appleton, and Green Bay, Wisconsin. FBB also offers trust and investment services through First Business Trust & Investments ("FBTI"), a division of FBB. FBB – Milwaukee operates as a commercial banking institution in the Milwaukee, Wisconsin market, consisting primarily of Waukesha County and the surrounding areas, with a loan production office in Kenosha, Wisconsin. The Banks provide a full range of financial services to businesses, business owners, executives, professionals and high net worth individuals. The Banks are subject to competition from other financial institutions and service providers and are also subject to state and federal regulations. FBB has the following subsidiaries: First Business Capital Corp. ("FBCC"), First Madison Investment Corp. ("FMIC"), First Business Equipment Finance, LLC ("FBEF") and FBB Real Estate, LLC ("FBBRE"). FMIC is located in and was formed under the laws of the state of Nevada. FBB-Milwaukee has one subsidiary, FBB – Milwaukee Real Estate, LLC ("FBBMRE").

Basis of Presentation. The accompanying unaudited Consolidated Financial Statements were prepared in accordance with GAAP and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements and should be read in conjunction with the Corporation's Consolidated Financial Statements and footnotes thereto included in the Corporation's Annual Report on Form 10-K for the year ended December 31, 2013. The unaudited Consolidated Financial Statements include the accounts of the Corporation and its wholly-owned subsidiaries. In accordance with the provisions of Accounting Standards Codification ("ASC") Topic 810, the Corporation's ownership interest in FBFS Statutory Trust II ("Trust II") has not been consolidated into the financial statements. All significant intercompany balances and transactions have been eliminated in consolidation.

Management of the Corporation is required to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements as well as reported amounts of revenues and expenses during the reporting period. Actual results could differ significantly from those estimates. Material estimates that could significantly change in the near-term include the value of foreclosed property, lease residuals, property under operating leases, securities, income taxes and the level of the allowance for loan and lease losses. The results of operations for the nine-month period ended September 30, 2014 are not necessarily indicative of results that may be expected for any other interim period or the entire fiscal year ending December 31, 2014. Certain amounts in prior periods may have been reclassified to conform to the current presentation. Subsequent events have been evaluated through the date of the issuance of the Consolidated Financial Statements. No significant subsequent events have occurred through this date requiring adjustment to the financial statements or disclosures.

The Corporation has not changed its significant accounting and reporting policies from those disclosed in the Corporation's Form 10-K for the year ended December 31, 2013 except as described further below in this Note 1. Recent Accounting Pronouncements.

In July 2013, the FASB issued ASU No. 2013-11, "Presentation of an Unrecognized Tax Benefit When a Net Operating Loss Carryforward, a Similar Tax Loss, or a Tax Credit Carryforward Exits." This ASU provides that an unrecognized tax benefit, or a portion thereof, should be presented in the financial statements as a reduction to a deferred tax asset for a net operating loss carryforward, a similar tax loss, or a tax credit carryforward, except to the extent a net operating loss carryforward, a similar tax loss, or a tax credit carryforward is not available at the reporting date to settle any additional income taxes that would result from disallowance of a tax position, or the tax law does not require the entity to use, and the entity does not intend to use the deferred tax asset for such purpose. In these cases,

the unrecognized tax benefit should be presented as a liability. This ASU became effective for fiscal years, and interim periods within those years, beginning after December 15, 2013. The adoption of this standard did not have a material impact on the Corporation's consolidated financial position or results of operations.

In January 2014, the FASB issued ASU No. 2014-04, "Receivables—Troubled Debt Restructurings by Creditors (Subtopic 310-40): Reclassification of Residential Real Estate Collateralized Consumer Mortgage Loans upon Foreclosure (a consensus of the FASB Emerging Issues Task Force)." This ASU clarifies that an in-substance repossession or foreclosure occurs, and a creditor is considered to have received physical possession of residential real estate property collateralizing a consumer mortgage loan, upon either (1) the creditor obtaining legal title to the residential real estate property upon completion of a

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foreclosure or (2) the borrower conveying all interest in the residential real estate property to the creditor to satisfy that loan through completion of a deed in lieu of foreclosure or through a similar agreement. In addition, the amendments require interim and annual disclosure of both the amount of foreclosed residential real estate property held by the creditor and the recorded investment in consumer mortgage loans collateralized by residential real estate property that are in the process of foreclosure in accordance with local requirements of the applicable jurisdiction. This amendment is effective for fiscal years, and interim periods within those years, beginning after December 15, 2014. An entity can elect to adopt the amendments using either a modified retrospective method or a prospective transition method. Early adoption is permitted. The Corporation is in the process of evaluating the impact of this standard but does not expect this standard to have a material impact on the Corporation's consolidated financial position or results of operations.

In May 2014, the FASB issued ASU No. 2014-09, "Revenue from Contracts with Customers (Topic 606)." The ASU is a converged standard between the FASB and the IASB that provides a single comprehensive revenue recognition model for all contracts with customers across transactions and industries. The primary objective of the ASU is revenue recognition that represents the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The ASU is effective for interim and annual reporting periods beginning after December 15, 2016. The Corporation is in the process of evaluating the impact of this standard but does not expect this standard to have a material impact on the Corporation's consolidated financial position or results of operations.

In June 2014, the FASB issued ASU No. 2014-12, "Accounting for Share-Based Payments When the Terms of an Award Provide That a Performance Target Could Be Achieved after the Requisite Service Period." This ASU requires a reporting entity to treat a performance target that affects vesting and that could be achieved after the requisite service period as a performance condition. A reporting entity should apply FASB ASC Topic 718, Compensation-Stock Compensation, to awards with performance conditions that affect vesting. For all entities, ASU 2014-12 is effective for annual periods, and interim periods within those annual periods, beginning after December 15, 2015. Early adoption is permitted. ASU 2014-12 may be adopted either prospectively for share-based payment awards granted or modified on or after the effective date, or retrospectively, using a modified retrospective approach. The modified retrospective approach would apply to share-based payment awards outstanding as of the beginning of the earliest annual period presented in the financial statements on adoption, and to all new or modified awards thereafter. While the Corporation does not have any performance-based awards outstanding as of the reporting date, the Corporation's equity incentive plan does allow for such awards. The Corporation is, therefore, in the process of evaluating the impact of this standard but does not expect this standard to have a material impact on the Corporation's consolidated financial position or results of operations.

In August 2014, the FASB issued ASU 2014-14, "Receivables - Troubled Debt Restructuring by Creditors (Subtopic 310-40): Classification of Certain Government-Guaranteed Mortgage Loans upon Foreclosure." This ASU will require creditors to derecognize certain foreclosed government-guaranteed mortgage loans and to recognize a separate other receivable that is measured at the amount the creditor expects to recover from the guarantor, and to treat the guarantee and the receivable as a single unit of account. The ASU is effective for interim and annual periods beginning after December 15, 2014. An entity can elect a prospective or a modified retrospective transition method, but must use the same transition method that it elected under FASB ASU No. 2014-04, "Reclassification of Residential Real Estate Collateralized Consumer Mortgage Loans upon Foreclosure." Early adoption is permitted. The Corporation is in the process of evaluating the impact of this standard but does not expect this standard to have a material impact on the Corporation's consolidated financial position or results of operation.

In August 2014, the FASB issued ASU 2014-15, "Disclosure of Uncertainties about an Entity's Ability to Continue as a Going Concern." This ASU describes how an entity should assess its ability to meet obligations and sets rules for how this information should be disclosed in the financial statements. The standard provides accounting guidance that will

be used along with existing auditing standards. The ASU is effective for interim and annual periods beginning after December 15, 2016. Early application is permitted. The Corporation is in the process of evaluating the impact of this standard but does not expect this standard to have a material impact on the Corporation's consolidated financial position or results of operation.

Note 2 — Business Combinations

Effective November 1, 2014, the Corporation completed its acquisition of Aslin Group, Inc. ("Aslin Group"), including Alterra Bank, Aslin Group's wholly-owned subsidiary ("Alterra"). On May 22, 2014, the Corporation entered into an Agreement and Plan of Merger (the "Merger Agreement") with Aslin Group and AGI Acquisition Corp., a Delaware corporation and a wholly-owned subsidiary of the Corporation (the "Merger Sub"). Under the terms of the Merger Agreement, the Merger Sub merged with and into Aslin Group (the "Merger"), with Aslin Group continuing as the surviving corporation of the Merger, and each outstanding share of common stock of Aslin Group (other than shares held in the treasury of Aslin Group, owned by the Corporation or any subsidiary of the Corporation, or subject to validly exercised appraisal rights) ceased to be outstanding and

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were converted into the right to receive a combination of shares of common stock of the Corporation and cash, as described in more detail below. Immediately following the Merger, Aslin Group merged with and into the Corporation in a second merger, with the Corporation continuing as the surviving corporation. As a result of the mergers, Alterra Bank has become a wholly-owned subsidiary of the Corporation. The separate corporate existence of Aslin Group ceased as of the effective time of the second merger. The acquisition of Aslin Group is not considered a significant business combination, as defined in accordance with Regulation S-X, and, accordingly, pro-forma financial information is not required.

The cash-and-stock transaction was valued at \$30.1 million. Under the terms of the definitive agreement, each outstanding share of common stock of Aslin Group was converted into the right to receive merger consideration valued at \$14,435.59, payable in \$6,496.02 of cash and \$7,939.57 of the Corporation's common stock. The number of the Corporation's common shares issued was calculated based on the Corporation's 10-day volume-weighted average stock price ("VWAP") as of the market close on the third business day prior to the effective date of the transaction. Based upon the VWAP of \$45.9825, 360,081 shares will be issued to the Aslin Group shareholders. The cash portion of the consideration will be paid to Aslin Group shareholders with a portion of the proceeds received from \$15.0 million of subordinated notes issued by the Corporation on August 26, 2014 upon entering into Subordinated Note Purchase Agreements with three accredited investors.

For the nine-months ended September 30, 2014, the Corporation incurred \$424,000 in non-recurring transaction costs related to the merger with Aslin Group. These costs primarily consist of facilitative professional service fees incurred to complete the merger transaction.

Note 3 — Earnings Per Common Share

Earnings per common share are computed using the two-class method. Basic earnings per common share are computed by dividing net income allocated to common shares by the weighted average number of shares outstanding during the applicable period, excluding outstanding participating securities. Participating securities include unvested restricted shares. Unvested restricted shares are considered participating securities because holders of these securities receive non-forfeitable dividends at the same rate as holders of the Corporation's common stock. Diluted earnings per share are computed by dividing net income allocated to common shares adjusted for reallocation of undistributed earnings of unvested restricted shares by the weighted average number of shares determined for the basic earnings per common share computation plus the dilutive effect of common stock equivalents using the treasury stock method. For the three-month periods ended September 30, 2014 and 2013, there were no average anti-dilutive employee share-based awards. For the nine-month periods ended September 30, 2014 and 2013, average anti-dilutive employee share-based awards totaled 0 and 366, respectively.

| | For the Three Months Ended September 30, | | For the Nine M September 30 | |
|--|--|----------------|--------------------------------|-----------|
| | 2014 | | | 2013 |
| | (Dollars in Th | ousands, Excep | t Per Share Data | a) |
| Basic earnings per common share | | | | |
| Net income | \$3,553 | \$3,609 | \$10,395 | \$9,986 |
| Less: earnings allocated to participating securities | 75 | 89 | 222 | 242 |
| Basic earnings allocated to common shareholders | \$3,478 | \$3,520 | \$10,173 | \$9,744 |
| Weighted-average common shares outstanding, | 3,867,835 | 2 921 227 | 2 862 504 | 2 826 800 |
| excluding participating securities | 3,807,833 | 3,831,227 | 3,862,504 | 3,826,809 |
| | | | | |
| Basic earnings per common share | \$0.90 | \$0.92 | \$2.63 | \$2.55 |
| | | | | |
| Diluted earnings per common share | | | | |
| Earnings allocated to common shareholders | \$3,478 | \$3,520 | \$10,173 | \$9,744 |
| Reallocation of undistributed earnings | | | 1 | 1 |
| Diluted earnings allocated to common shareholders | \$3,478 | \$3,520 | \$10,174 | \$9,745 |
| | | | | |
| Weighted-average common shares outstanding, excluding participating securities | 3,867,835 | 3,831,227 | 3,862,504 | 3,826,809 |
| Dilutive effect of share-based awards | 21,844 | 18,335 | 22,089 | 13,062 |
| Weighted-average diluted common shares outstanding, excluding participating securities | 3,889,679 | 3,849,562 | 3,884,593 | 3,839,871 |
| Diluted earnings per common share | \$0.89 | \$0.91 | \$2.62 | \$2.54 |

Note 4 — Share-Based Compensation

The Corporation adopted the 2012 Equity Incentive Plan (the "Plan") during the quarter ended June 30, 2012. The Plan is administered by the Compensation Committee of the Board of Directors of the Corporation and provides for the grant of equity ownership opportunities through incentive stock options and nonqualified stock options (together, "Stock Options"), restricted stock, restricted stock units, dividend equivalent units, and any other type of award permitted by the Plan. As of September 30, 2014, 178,877 shares were available for future grants under the Plan. Shares covered by awards that expire, terminate or lapse will again be available for the grant of awards under the Plan. The Corporation may issue new shares and shares from treasury for shares delivered under the Plan.

Stock Options

The Corporation may grant Stock Options to senior executives and other employees under the Plan. Stock Options generally have an exercise price that is equal to the fair value of the common shares on the date the option is awarded. Stock Options granted under the Plan are subject to graded vesting, generally ranging from 4 years to 8 years, and have a contractual term of 10 years. For any new awards issued, compensation expense is recognized over the requisite service period for the entire award on a straight-line basis. No Stock Options have been granted since the Corporation became a reporting company under the Securities Exchange Act of 1934, as amended, and no Stock Options have been modified, repurchased or cancelled since such time. For that reason, no stock-based compensation related to Stock Options was recognized in the Consolidated Financial Statements for the three and nine months ended September 30, 2014 and 2013. As of September 30, 2014, all Stock Options granted and not previously forfeited have vested. The benefits of tax deductions as a result of disqualifying dispositions upon exercise of stock options are recognized as a financing cash flow.

Stock Option activity for the year ended December 31, 2013 and nine months ended September 30, 2014 was as follows:

| | Options | Weighted Average Exercise Price | Weighted Average Remaining Contractual Life (Years) |
|--------------------------------------|---------|--|---|
| Outstanding at December 31, 2012 | 124,034 | \$22.43 | 0.75 |
| Granted | | | |
| Exercised | (69,684 |) 21.13 | |
| Expired | (3,350 |) 22.00 | |
| Forfeited | | | |
| Outstanding at December 31, 2013 | 51,000 | \$24.24 | 0.88 |
| Exercisable at December 31, 2013 | 51,000 | \$24.24 | 0.88 |
| Outstanding as of December 31, 2013 | 51,000 | \$24.24 | 0.88 |
| Granted | _ | | |
| Exercised | (2,000 |) 24.00 | |
| Expired | | | |
| Forfeited | | | |
| Outstanding as of September 30, 2014 | 49,000 | \$24.24 | 0.13 |
| Exercisable at September 30, 2014 | 49,000 | \$24.24 | 0.13 |
| Restricted Stock | | | |

Under the Plan, the Corporation may grant restricted shares to plan participants, subject to forfeiture upon the occurrence of certain events until the dates specified in the participant's award agreement. While the restricted shares are subject to forfeiture, the participant may exercise full voting rights and will receive all dividends and other distributions paid with respect to the restricted shares. The restricted shares granted under the Plan are subject to graded vesting. Compensation expense is recognized over the requisite service period of generally four years for the entire award on a straight-line basis. Upon vesting of restricted share awards, the benefit of tax deductions in excess of recognized compensation expense is recognized as a financing cash flow activity.

Restricted share activity for the year ended December 31, 2013 and the nine months ended September 30, 2014 was as follows:

| | Number of Restricted Shares | Weighted Average Grant-Date Fair Value |
|--|-----------------------------------|---|
| Nonvested balance as of December 31, 2012 | 94,506 | \$18.19 |
| Granted | 25,030 | 33.00 |
| Vested | (34,827 |) 16.88 |
| Forfeited | | |
| Nonvested balance as of December 31, 2013 | 84,709 | 23.10 |
| Granted | 23,386 | 44.34 |
| Vested | (23,596 |) 23.28 |
| Forfeited | | |
| Nonvested balance as of September 30, 2014 | 84,499 | \$28.93 |

As of September 30, 2014, \$2.1 million of deferred compensation expense was included in additional paid-in capital in the Consolidated Balance Sheets related to unvested restricted shares which the Corporation expects to recognize over a weighted-average period of approximately three years. As of September 30, 2014, all restricted shares that vested were delivered.

For the three and nine months ended September 30, 2014 and 2013, share-based compensation expense related to restricted stock included in the Consolidated Statements of Income was as follows:

| | For the Three Months Ended | | | Ionths Ended |
|----------------------------------|----------------------------|--|---------------|--------------|
| | September 30, | | September 30, | |
| | (Dollars in Thousands) | | 2014 2013 | |
| | | | | |
| Share-based compensation expense | | | \$618 | \$464 |

Note 5 — Securities

The amortized cost and estimated fair value of securities available-for-sale and the corresponding amounts of gross unrealized gains and losses recognized in accumulated other comprehensive income were as follows:

| | As of Septen Amortized cost | ber 30, 2014 Gross unrealized holding gains | Gross unrealized holding losses | | Estimated fair value |
|--|-----------------------------------|---|--|---|-------------------------|
| | (In Thousand | ls) | | | |
| Available-for-sale: | | | | | |
| U.S. Government agency obligations - government-sponsored enterprises | \$7,250 | \$— | \$(79 |) | \$7,171 |
| Asset-backed securities | 1,515 | | (1 |) | 1,514 |
| Collateralized mortgage obligations - government issued | 74,535 | 1,686 | (336 |) | 75,885 |
| Collateralized mortgage obligations - government-sponsored enterprises | 57,973 | 166 | (282 |) | 57,857 |
| • | \$141,273 | \$1,852 | \$(698 |) | \$142,427 |

| | As of Decem | ber 31, 2013 | | |
|--|----------------|---|--|----------------------|
| | Amortized cost | Gross unrealized holding gains | Gross unrealized holding losses | Estimated fair value |
| | (In Thousand | ls) | | |
| Available-for-sale: | | | | |
| U.S. Government agency obligations - government-sponsored enterprises | \$16,380 | \$9 | \$(145 |) \$16,244 |
| Municipal obligations | 16,207 | 35 | (753 |) 15,489 |
| Asset-backed securities | 1,517 | \$— | (23 |) 1,494 |
| Collateralized mortgage obligations - government issued | 111,010 | 2,238 | (1,279 |) 111,969 |
| Collateralized mortgage obligations - government-sponsore enterprises | 35,561 | 57 | (696 |) 34,922 |
| • | \$180,675 | \$2,339 | \$(2,896 |) \$180,118 |

The amortized cost and estimated fair value of securities held-to-maturity and the corresponding amounts of gross unrecognized gains and losses were as follows:

| | As of Septem | ber 30, 2014 | | |
|---|--|--------------|---|------------|
| | Amortized unrecognized u cost holding gains h | | Gross unrecognized holding losses | tair value |
| | (In Thousands | 5) | | |
| Held-to-maturity: | | | | |
| U.S. Government agency obligations - government-sponsored enterprises | \$1,487 | \$— | \$(24 | \$1,463 |
| Municipal obligations | 16,100 | 16 | (65 | 16,051 |
| Collateralized mortgage obligations - government issued | 15,145 | 5 | (113 | 15,037 |
| Collateralized mortgage obligations - government-sponsored enterprises | 9,790 | | (129 | 9,661 |
| | \$42,522 | \$21 | \$(331 | \$42,212 |

During the quarter ended June 30, 2014, the Corporation transferred securities with an amortized cost of \$44.6 million, previously designated as available-for-sale, to held-to-maturity classification. The fair value of those securities as of the date of the transfer was \$43.7 million, reflecting a net unrealized loss of \$874,000. The fair value as of the transfer date became the new amortized cost over the life of the security. No gain or loss was recognized at the time of the transfer. This transfer was completed after consideration of the Corporation's ability and intent to hold these securities to maturity.

U.S. Government agency obligations - government-sponsored enterprises represent securities issued by the Federal Home Loan Mortgage Corporation ("FHLMC") and Federal National Mortgage Association ("FNMA"). Collateralized mortgage obligations - government issued represent securities guaranteed by the Government National Mortgage Association ("GNMA"). Collateralized mortgage obligations - government-sponsored enterprises include securities guaranteed by the FHLMC and the FNMA. Asset-backed securities represent securities issued by the Student Loan Marketing Association ("SLMA") and are 97% guaranteed by the U.S. government. Municipal obligations include securities issued by various municipalities located primarily within the State of Wisconsin and are primarily general obligation bonds that are tax-exempt in nature. There were no sales of securities available-for-sale for the three and

nine months ended September 30, 2014 and 2013.

At September 30, 2014 and December 31, 2013, securities with a fair value of \$35.0 million and \$42.3 million, respectively, were pledged to secure interest rate swap contracts, outstanding Federal Home Loan Bank ("FHLB") advances, if any, and additional FHLB availability.

The amortized cost and estimated fair value of securities by contractual maturity at September 30, 2014 are shown below. Actual maturities may differ from contractual maturities because issuers have the right to call or prepay certain obligations without call or prepayment penalties.

| Available-for-Sale | | Held-to-Mat | urity | |
|---------------------|--|--|---|--|
| Amortized Estimated | | Amortized | Estimated | |
| cost | fair value | cost | fair value | |
| (In Thousan | | | | |
| \$— | \$— | \$— | \$— | |
| 7,736 | 7,672 | 2,288 | 2,266 | |
| 59,260 | 59,640 | 13,531 | 13,493 | |
| 74,277 | 75,115 | 26,703 | 26,453 | |
| \$141,273 | \$142,427 | \$42,522 | \$42,212 | |
| | Amortized cost (In Thousan \$— 7,736 59,260 74,277 | costfair value(In Thousands)\$\$7,7367,67259,26059,64074,27775,115 | Amortized Estimated Amortized cost fair value cost (In Thousands) \$— \$— \$— \$— \$— 7,736 7,672 2,288 59,260 59,640 13,531 74,277 75,115 26,703 | |

The tables below show the Corporation's gross unrealized losses and fair value of available-for-sale investments with unrealized losses and the gross unrecognized losses and fair value of held-to-maturity investments, aggregated by investment category and length of time that individual investments were in a continuous loss position at September 30, 2014 and December 31, 2013. At September 30, 2014 and December 31, 2013, the Corporation held 58 and 131 available-for-sale securities that were in a loss position, respectively. Such securities have not experienced credit rating downgrades; however, they have primarily declined in value due to the current interest rate environment. At September 30, 2014, the Corporation held 24 available-for-sale securities that had been in a continuous loss position for twelve months or greater.

The Corporation also has not specifically identified available-for-sale securities in a loss position that it intends to sell in the near term and does not believe that it will be required to sell any such securities. It is expected that the Corporation will recover the entire amortized cost basis of each security based upon an evaluation of the present value of the expected future cash flows. Accordingly, no other than temporary impairment was recorded in the Consolidated Statements of Income for the nine months ended September 30, 2014 and 2013.

A summary of unrealized loss information for securities available-for-sale, categorized by security type follows:

| | As of Sept Less than | ember 30, 2014 | 12 months of | or longer | Total | |
|---|-------------------------|----------------------|--------------|----------------------|------------|-------------------|
| | Fair value | Unrealized losses | Fair value | Unrealized losses | Fair value | Unrealized losses |
| | (In Thousa | | | | | |
| Available-for-sale: | | | | | | |
| U.S. Government agency | | | | | | |
| obligations - government-sponsored | \$2,491 | \$9 | \$4,680 | \$70 | \$7,171 | \$79 |
| enterprises Asset-backed securities Collateralized mortgage | | _ | 1,514 | 1 | 1,514 | 1 |
| obligations - government issued | 8,041 | 44 | 11,404 | 292 | 19,445 | 336 |
| Collateralized mortgage | | | | | | |
| government-sponsored | 34,805 | 132 | 5,275 | 150 | 40,080 | 282 |
| enterprises | \$45,337 | \$185 | \$22,873 | \$513 | \$68,210 | \$698 |

| | As of Dece | | | | | |
|---|---------------|------------------------------|--------------------|-------------------|------------|-------------------|
| | Less than 1 | 2 months | 12 months | or longer | Total | |
| | Fair value | Fair value Unrealized losses | | Unrealized losses | Fair value | Unrealized losses |
| | (In Thousa | nds) | | | | |
| Available-for-sale: | | | | | | |
| U.S. Government agency | | | | | | |
| obligations - government-sponsored enterprises | \$10,608 | \$145 | \$— | \$— | \$10,608 | \$145 |
| Municipal obligations | 12,001 | 650 | 981 | 103 | 12,982 | 753 |
| Asset-backed securities | 1,494 | \$23 | | | 1,494 | 23 |
| Collateralized mortgage obligations - government issued | 34,021 | 997 | 6,146 | 282 | 40,167 | 1,279 |
| Collateralized mortgage | | | | | | |
| obligations - | 20,628 | 506 | 5,418 | 190 | 26,046 | 696 |
| government-sponsored | - , | | - , . | | - , | |
| enterprises | \$78,752 | \$2,321 | \$12,545 | \$575 | \$91,297 | \$2,896 |
| | ψ 10,152 | $\psi 2, J 2 1$ | ψ_{12}, J_{7} | ψ515 | ψ/1,297 | $\psi_{2,0},0,0$ |

The tables below show the Corporation's gross unrecognized losses and fair value of held-to-maturity investments, aggregated by investment category and length of time that individual investments were in a continuous loss position at September 30, 2014. At September 30, 2014, the Corporation held 74 held-to-maturity securities that were in an unrecognized loss position. Such securities have not experienced credit rating downgrades; however, they have primarily declined in value due to the current interest rate environment. There were no held-to-maturity securities that had been in a continuous loss position for twelve months or greater as of September 30, 2014. It is expected that the Corporation will recover the entire amortized cost basis of each held-to-maturity security based upon an evaluation of the present value of the expected future cash flows. Accordingly, no other than temporary impairment was recorded in the Consolidated Statements of Income for the nine months ended September 30, 2014.

A summary of unrecognized loss information for securities held-to-maturity, categorized by security type follows:

| | As of Sept Less than T Fair value (In Thousa | Unrecognized losses | 12 months Fair value | or longer Unrecognized losses | Total Fair value | Unrecognized losses |
|--|---|---------------------|-------------------------|-------------------------------------|---------------------|------------------------|
| Held-to-maturity: | | | | | | |
| U.S. Government agency | | | | | | |
| obligations - government-sponsored enterprises | \$1,487 | \$24 | \$— | \$— | \$1,487 | \$24 |
| Municipal obligations Collateralized mortgage | 11,795 | 65 | _ | — | 11,795 | 65 |
| obligations - government issued | 11,448 | 113 | _ | _ | 11,448 | 113 |
| Collateralized mortgage obligations - government-sponsored | 9,790 | 129 | | _ | 9,790 | 129 |

enterprises

\$34,520 \$331 \$— \$— \$34,520 \$331

There were no securities designated as held-to-maturity as of December 31, 2013.

Note 6 — Loan and Lease Receivables, Impaired Loans and Leases and Allowance for Loan and Lease Losses

Loan and lease receivables consist of the following:

| | September 30, 2014 | December 31, 2013 |
|---|--------------------|-------------------|
| | (In Thousands) | |
| Commercial real estate | (| |
| Commercial real estate — owner occupied | \$144,017 | \$141,164 |
| Commercial real estate — non-owner occupied | 328,730 | 341,695 |
| Construction and land development | 86,150 | 68,708 |
| Multi-family | 70,483 | 62,758 |
| 1-4 family | 25,208 | 30,786 |
| Total commercial real estate | 654,588 | 645,111 |
| Commercial and industrial | 336,746 | 293,552 |
| Direct financing leases, net | 34,474 | 26,065 |
| Consumer and other | | |
| Home equity and second mortgages | 4,061 | 5,272 |
| Other | 12,773 | 11,972 |
| Total consumer and other | 16,834 | 17,244 |
| Total gross loans and leases receivable | 1,042,642 | 981,972 |
| Less: | | |
| Allowance for loan and lease losses | 13,930 | 13,901 |
| Deferred loan fees | 826 | 1,021 |
| Loans and leases receivable, net | \$1,027,886 | \$967,050 |
| | | |

The total principal amount of loans transferred to third parties, which consisted solely of participation interests in originated loans, during the three months ended September 30, 2014 and 2013 was \$5.5 million and \$17.0 million, respectively. For the nine months ended September 30, 2014 and 2013, \$16.1 million and \$29.8 million of loans were transfered to third parties, respectively. Each of the transfers of these financial assets met the qualifications for sale accounting, including the requirements specific to loan participations, and therefore all of the loans transferred during the three and nine months ended September 30, 2014 and September 30, 2013 have been derecognized in the unaudited Consolidated Financial Statements. The Corporation has a continuing involvement in each of the agreements by way of relationship management and servicing the loans; however, there are no further obligations to the third-party participant required of the Corporation in the event of a borrower's default, other than standard representations and warranties related to sold amounts. The loans were transferred at their fair value and no gain or loss was recognized upon the transfer, as the participation interest was transferred at or near the date of loan origination and the payments received for servicing the portion of the loans participated represents adequate compensation. The total amount of loan participations purchased on the Corporation's Consolidated Balance Sheets as of September 30, 2014 and December 31, 2013 was \$1.5 million and \$498,000, respectively.

The total amount of outstanding loans transferred to third parties as loan participations sold at September 30, 2014 and December 31, 2013 was \$46.5 million and \$52.1 million, respectively, all of which was treated as a sale and derecognized under the applicable accounting guidance in effect at the time of the transfers of the financial assets. The Corporation's continuing involvement with these loans is by way of partial ownership, relationship management and all servicing responsibilities. As of September 30, 2014 and December 31, 2013, the total amount of the Corporation's partial ownership of loans on the Corporation's Consolidated Balance Sheets was \$66.2 million and \$77.2 million, respectively. As of September 30, 2014 and December 31, 2013, no loans in this participation sold portfolio were considered impaired. The Corporation does not share in the participant's portion of the charge-offs.

In May 2013, the Corporation repurchased, from the original participating entity, a portion of one loan which was previously and appropriately accounted for as a transfer (sale) under a participation agreement. The repurchase was not a condition of the original participation agreement and was undertaken to provide the Corporation with complete discretion in the workout process of this loan. At September 30, 2014 and December 31, 2013, the carrying amount of the loan purchased with deteriorated credit quality was \$1.3 million and \$1.4 million, respectively. The loan is classified as a non-performing troubled

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debt restructuring because the Corporation cannot reasonably estimate the timing of the cash flows expected to be collected and therefore the discount will not be accreted to earnings until the carrying amount is fully paid. During the nine months ended September 30, 2014, there were no changes to the allowance for loan and lease losses relating to this loan, as it is a collateral dependent loan and was deemed to have sufficient collateral value as of September 30, 2014 to support the carrying value.

The following information illustrates ending balances of the Corporation's loan and lease portfolio, including impaired loans by class of receivable, and considering certain credit quality indicators as of September 30, 2014 and December 31, 2013:

| | Category | | | | | | | | |
|---|---------------|-----|----------|---|----------|---|----------|---|-------------|
| As of September 30, 2014 | Ι | | II | | III | | IV | | Total |
| | (Dollars in ' | Tho | ousands) | | | | | | |
| Commercial real estate: | | | | | | | | | |
| Commercial real estate — owner occupied | \$118,039 | | \$12,721 | | \$12,672 | | \$585 | | \$144,017 |
| Commercial real estate — non-owner occupied | 291,908 | | 15,732 | | 20,816 | | 274 | | 328,730 |
| Construction and land development | 72,312 | | 2,423 | | 6,357 | | 5,058 | | 86,150 |
| Multi-family | 69,708 | | 755 | | _ | | 20 | | 70,483 |
| 1-4 family | 16,905 | | 4,819 | | 2,904 | | 580 | | 25,208 |
| Total commercial real estate | 568,872 | | 36,450 | | 42,749 | | 6,517 | | 654,588 |
| | | | | | | | | | |
| Commercial and industrial ⁽¹⁾ | 311,274 | | 13,195 | | 3,497 | | 8,780 | | 336,746 |
| | | | | | | | | | |
| Direct financing leases, net | 32,507 | | 1,652 | | 315 | | | | 34,474 |
| Consumer and other: | | | | | | | | | |
| Home equity and second mortgages | 3,562 | | 20 | | 146 | | 333 | | 4,061 |
| Other | 12,008 | | 2 | | | | 763 | | 12,773 |
| Total consumer and other | 15,570 | | 22 | | 146 | | 1,096 | | 16,834 |
| | | | | | | | | | |
| Total gross loans and leases receivable | \$928,223 | | \$51,319 | | \$46,707 | | \$16,393 | | \$1,042,642 |
| Category as a % of total portfolio | 89.03 | % | 4.92 | % | 4.48 | % | 1.57 | % | 100.00 % |

⁽¹⁾ Subsequent to September 30, 2014, \$6.2 million of principal for one loan in Category IV was paid in full.

| | Category | | | | |
|---|--------------------|--------------------|--------------------|----------------------|-------------------------|
| As of December 31, 2013 | Ι | II | III | IV | Total |
| | (Dollars in T | 'housands) | | | |
| Commercial real estate: | | | | | |
| Commercial real estate — owner occupied | \$118,764 | \$11,259 | \$10,802 | \$339 | \$141,164 |
| Commercial real estate — non-owner occupied | 290,865 | 29,444 | 21,103 | 283 | 341,695 |
| Construction and land development | 53,493 | 1,972 | 7,754 | 5,489 | 68,708 |
| Multi-family | 57,049 | 5,678 | | 31 | 62,758 |
| 1-4 family | 19,197 | 7,611 | 3,312 | 666 | 30,786 |
| Total commercial real estate | 539,368 | 55,964 | 42,971 | 6,808 | 645,111 |
| Commercial and industrial | 268,109 | 11,688 | 5,712 | 8,043 | 293,552 |
| Direct financing leases, net | 23,171 | 2,421 | 473 | | 26,065 |
| Consumer and other: | | | | | |
| Home equity and second mortgages | 4,408 | 134 | 150 | 580 | 5,272 |
| Other | 11,177 | | | 795 | 11,972 |
| Total consumer and other | 15,585 | 134 | 150 | 1,375 | 17,244 |
| Total gross loans and leases receivable Category as a % of total portfolio | \$846,233 86.18 | \$70,207 % 7.15 | \$49,306 % 5.02 | \$16,226 % 1.65 % | \$981,972 6 100.00 % |

Credit underwriting through a committee process is a key component of the Corporation's operating philosophy. Business development officers have relatively low individual lending authority limits, and thus a significant portion of the Corporation's new credit extensions require approval from a loan approval committee regardless of the type of loan or lease, asset quality grade of the credit, amount of the credit, or the related complexities of each proposal. In addition, the Corporation makes every effort to ensure that there is appropriate collateral at the time of origination to protect the Corporation's interest in the related loan or lease.

Each credit is evaluated for proper risk rating upon origination, at the time of each subsequent renewal, upon receipt and evaluation of updated financial information from the Corporation's borrowers, or as other circumstances dictate. The Corporation uses a nine grade risk rating system to monitor the ongoing credit quality of its loans and leases. The risk rating grades follow a consistent definition, and are then applied to specific loan types based on the nature of the loan. Each risk rating is subjective and, depending on the size and nature of the credit, subject to various levels of review and concurrence on the stated risk rating. In addition to its nine grade risk rating system, the Corporation groups loans into four loan and related risk categories which determine the level and nature of review by management. Category I — Loans and leases in this category are performing in accordance with the terms of the contract and generally exhibit no immediate concerns regarding the security and viability of the underlying collateral, financial stability of the borrower, integrity or strength of the borrower's management team or the industry in which the borrower operates. Loans and leases in this category are not subject to additional monitoring procedures above and beyond what is required at the origination or renewal of the loan or lease. The Corporation monitors Category I loans and leases through payment performance, continued maintenance of its personal relationships with such borrowers and continued review of such borrowers' compliance with the terms of their respective agreements. Category II — Loans and leases in this category are beginning to show signs of deterioration in one or more of the Corporation's core underwriting criteria such as financial stability, management strength, industry trends and collateral values. Management will place credits in this category to allow for proactive monitoring and resolution with the borrower to possibly mitigate the area of concern and prevent further deterioration or risk of loss to the Corporation. Category II loans are considered performing but are monitored frequently by the assigned business development

officer and by subcommittees of the Banks' loan committees.

Category III — Loans and leases in this category are identified by management as warranting special attention. However, the balance in this category is not intended to represent the amount of adversely classified assets held by the Banks. Category III loans and leases generally exhibit undesirable characteristics such as evidence of adverse financial trends and conditions, managerial problems, deteriorating economic conditions within the related industry, or evidence of adverse public filings and may exhibit collateral shortfall positions. Management continues to believe that it will collect all required principal and interest in accordance with the original terms of the contracts relating to the loans and leases in this category, and therefore Category III loans are considered performing with no specific reserves established for this category. Category III loans are monitored by management and loan committees of the Banks on a monthly basis and the Banks' Boards of Directors at each of their regularly scheduled meetings. Category IV — Loans and leases in this category are considered to be impaired. Impaired loans and leases have been placed on non-accrual as management has determined that it is unlikely that the Banks will receive the required principal and interest in accordance with the contractual terms of the agreement. Impaired loans are individually evaluated to assess the need for the establishment of specific reserves or charge-offs. When analyzing the adequacy of collateral, the Corporation obtains external appraisals at least annually for impaired loans and leases. External appraisals are obtained from the Corporation's approved appraiser listing and are independently reviewed to monitor the quality of such appraisals. To the extent a collateral shortfall position is present, a specific reserve or charge-off will be recorded to reflect the magnitude of the impairment. Loans and leases in this category are monitored by management and loan committees of the Banks on a monthly basis and the Banks' Boards of Directors at each of their regularly scheduled meetings.

Utilizing regulatory classification terminology, the Corporation identified \$26.1 million and \$22.8 million of loans and leases as Substandard as of September 30, 2014 and December 31, 2013, respectively. No loans were considered Special Mention, Doubtful or Loss as of either September 30, 2014 or December 31, 2013. The population of Substandard loans are all Category IV loans and a subset of Category III loans.

The delinquency aging of the loan and lease portfolio by class of receivable as of September 30, 2014 and December 31, 2013 is as follows:

| As of September 30, 2014 | 30-59 days past due | 60-89 days past due | Greater than 90 days past due | Total past due | Current | Total loans |
|--|---------------------------|---------------------------|--|--------------------|----------------------|----------------------|
| | (Dollars in | Thousands) | | | | |
| Accruing loans and leases | | | | | | |
| Commercial real estate: | ¢ | ¢ | ¢ | ¢ | ¢142.510 | ¢ 1 4 2 5 1 0 |
| Owner occupied | \$— | \$— | \$— | \$— | \$143,510 229,456 | \$143,510 228,456 |
| Non-owner occupied | | _ | _ | | 328,456 | 328,456 |
| Construction and land | | | | | 81,124 | 81,124 |
| development | | | | | 70 462 | 70 462 |
| Multi-family | | _ | _ | | 70,463 | 70,463 |
| 1-4 family | | | | | 24,842 | 24,842 |
| Commercial and industrial | | | | | 327,997 | 327,997 |
| Direct financing leases, net | | | | | 34,474 | 34,474 |
| Consumer and other: | | | | | | |
| Home equity and second | | | | | 3,929 | 3,929 |
| mortgages | | | | | 12 010 | 12 010 |
| Other | | | | | 12,010 | 12,010 |
| Total | | | | | 1,026,805 | 1,026,805 |
| Non-accruing loans and leases Commercial real estate: | | | | | | |
| | ¢ | ¢ | \$— | \$— | \$507 | \$507 |
| Owner occupied Non-owner occupied | \$— | \$— | »— 219 | <u>هـــ</u> 219 | \$307 55 | \$307 274 |
| Construction and land | | | 219 | 219 | 55 | 274 |
| development | | — | | | 5,026 | 5,026 |
| Multi-family | | | | | 20 | 20 |
| 1-4 family | 168 | | 107 | 275 | 20 91 | 366 |
| Commercial and industrial | 108 | | 6,375 | 6,375 | 2,374 | 8,749 |
| Direct financing leases, net | | | 0,575 | 0,575 | 2,374 | 0,749 |
| Consumer and other: | | | | | | |
| Home equity and second | | | | | | |
| mortgages | 56 | | | 56 | 76 | 132 |
| Other | | | 763 | 763 | | 763 |
| Total | 224 | | 7,464 | 7,688 | 8,149 | 15,837 |
| Total loans and leases | 224 | | 7,404 | 7,000 | 0,149 | 15,057 |
| Commercial real estate: | | | | | | |
| Owner occupied | \$— | \$— | \$— | \$— | \$144,017 | \$144,017 |
| Non-owner occupied | ÷ | ф — | [‡] 219 | 219 | 328,511 | 328,730 |
| Construction and land | | | 21/ | 217 | | |
| development | | | | | 86,150 | 86,150 |
| Multi-family | | | | | 70,483 | 70,483 |
| 1-4 family | 168 | | 107 | 275 | 24,933 | 25,208 |
| Commercial and industrial ⁽¹⁾ | | _ | 6,375 | 6,375 | 330,371 | 336,746 |
| Direct financing leases, net | | _ | | | 34,474 | 34,474 |
| Consumer and other: | | | | | , | <i>,</i> |
| | 56 | | | 56 | 4,005 | 4,061 |
| | | | | | , | · |

| Home equity and second | | | | | | | | | |
|------------------------|-------|-----|---------|---------|---|-------------|---|-------------|---|
| mortgages | | | | | | | | | |
| Other | | | 763 | 763 | | 12,010 | | 12,773 | |
| Total | \$224 | \$— | \$7,464 | \$7,688 | | \$1,034,954 | ŀ | \$1,042,642 | 2 |
| Percent of portfolio | 0.02 | % — | % 0.72 | % 0.74 | % | 99.26 | % | 100.00 | % |
| | | | | | | | | | |
| | | | | | | | | | |

⁽¹⁾ Subsequent to September 30, 2014, \$6.2 million of principal for one loan in the greater than 90 days past due category was paid in full.

| As of December 31, 2013 | 30-59 days past due | 60-89 days past due | Greater than 90 days past due | Total past due | Current | Total loans |
|---|---------------------------|---------------------------|--|-------------------|-----------|----------------|
| | (Dollars in 7 | Thousands) | | | | |
| Accruing loans and leases | | | | | | |
| Commercial real estate: | | | | | | |
| Owner occupied | \$— | \$— | \$— | \$— | \$140,825 | \$140,825 |
| Non-owner occupied | | | | | 341,412 | 341,412 |
| Construction and land | | | | | 63,286 | 63,286 |
| development | | | | | • | |
| Multi-family | | | | _ | 62,727 | 62,727 |
| 1-4 family | | | | — | 30,265 | 30,265 |
| Commercial and industrial | | | | | 285,541 | 285,541 |
| Direct financing leases, net | — | | | | 26,065 | 26,065 |
| Consumer and other: | | | | | | |
| Home equity and second | | | | | 4,819 | 4,819 |
| mortgages | | | | | | |
| Other | | | | | 11,177 | 11,177 |
| Total | | _ | | | 966,117 | 966,117 |
| Non-accruing loans and leases | | | | | | |
| Commercial real estate: | • | . | • • • | ••• | . | * * * * |
| Owner occupied | \$— | \$— | \$254 | \$254 | \$85 | \$339 |
| Non-owner occupied | | | | | 283 | 283 |
| Construction and land | | | | _ | 5,422 | 5,422 |
| development | | | | | | |
| Multi-family | | | | | 31 | 31 |
| 1-4 family | | 180 | 123 | 303 | 218 | 521 |
| Commercial and industrial | 1,944 | 1,407 | 53 | 3,404 | 4,607 | 8,011 |
| Direct financing leases, net | | | | | | |
| Consumer and other: | | | | | | |
| Home equity and second | | | 85 | 85 | 368 | 453 |
| mortgages | | | 705 | 705 | | 705 |
| Other | 1.044 | 1 507 | 795 | 795 | <u> </u> | 795 15 855 |
| Total Total loans and leases | 1,944 | 1,587 | 1,310 | 4,841 | 11,014 | 15,855 |
| Commercial real estate: | | | | | | |
| Owner occupied | \$— | \$— | \$254 | \$254 | \$140,910 | \$141,164 |
| - | Ф — | φ— | \$2 5 4 | \$ <i>23</i> 4 | 341,695 | 341,695 |
| Non-owner occupied Construction and land | | | | | 541,095 | 541,095 |
| development | | | | | 68,708 | 68,708 |
| Multi-family | | | | | 62,758 | 62,758 |
| 1-4 family | | 180 | 123 | 303 | 30,483 | 30,786 |
| Commercial and industrial | 1,944 | 1,407 | 53 | 3,404 | 290,148 | 293,552 |
| Direct financing leases, net | 1,7 11 | 1, 1 07 | | J, TO T | 290,148 | 293,352 26,065 |
| Consumer and other: | | | | | 20,005 | 20,005 |
| consumer and other. | | | | | | |

Home equity and second 85 5,272 85 5,187 ____ ____ mortgages Other 795 795 11,177 11,972 ____ ____ \$1,310 \$1,587 \$977,131 \$981,972 Total \$1,944 \$4,841 % 0.49 Percent of portfolio % 0.13 % 99.51 % 100.00 0.20 % 0.16 % 20

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The Corporation's total impaired assets consisted of the following at September 30, 2014 and December 31, 2013, respectively.

| | 1 · | December 31, | | |
|---|-----------------|------------------------|--|--|
| | 2014 | 2013 | | |
| N | (Dollars in Tho | (Dollars in Thousands) | | |
| Non-accrual loans and leases | | | | |
| Commercial real estate: | ¢ 507 | ¢ 220 | | |
| Commercial real estate — owner occupied | \$507 | \$339 | | |
| Commercial real estate — non-owner occupied | 274 | 283 | | |
| Construction and land development | 5,026 | 5,422 | | |
| Multi-family | 20 | 31 | | |
| 1-4 family | 366 | 521 | | |
| Total non-accrual commercial real estate | 6,193 | 6,596 | | |
| Commercial and industrial | 8,749 | 8,011 | | |
| Direct financing leases, net | | | | |
| Consumer and other: | | | | |
| Home equity and second mortgages | 132 | 453 | | |
| Other | 763 | 795 | | |
| Total non-accrual consumer and other loans | 895 | 1,248 | | |
| Total non-accrual loans and leases | 15,837 | 15,855 | | |
| Foreclosed properties, net | 106 | 333 | | |
| Total non-performing assets | 15,943 | 16,188 | | |
| Performing troubled debt restructurings | 556 | 371 | | |
| Total impaired assets | \$16,499 | \$16,559 | | |
| | September 30, | December 31, | | |
| | 2014 | 2013 | | |
| Total non-accrual loans and leases to gross loans and leases | 1.52 % | 1.61 % | | |
| Total non-performing assets to total gross loans and leases plus foreclosed properties, net | 1.53 | 1.65 | | |
| Total non-performing assets to total assets | 1.12 | 1.28 | | |
| Allowance for loan and lease losses to gross loans and leases | 1.34 | 1.42 | | |
| Allowance for loan and lease losses to non-accrual loans and leases | 87.96 | 87.68 | | |
| | | | | |

As of September 30, 2014 and December 31, 2013, \$7.2 million and \$8.1 million of the non-accrual loans were considered troubled debt restructurings, respectively. As of September 30, 2014, there were no unfunded commitments associated with troubled debt restructured loans and leases.

| | As of September 30, 2014 | | | | cember 31, 2013 | |
|---|--------------------------|------------------------------|---------------------------------|----------------|------------------------------|---------------------------------|
| | Number of | Pre-Modification Recorded | onPost-Modification Recorded | onNumber of | Pre-Modification Recorded | onPost-Modification Recorded |
| | Loans | Investment | Investment | Loans | Investment | Investment |
| | | in Thousands) | mvestment | Louis | mvestment | mvestment |
| Troubled debt | (| | | | | |
| restructurings: | | | | | | |
| Commercial real estate | | | | | | |
| Commercial real estate — owner occupied | 2 | \$ 624 | \$ 585 | 1 | \$ 110 | \$ 84 |
| Commercial real estate — | 4 | 390 | 274 | 3 | 385 | 283 |
| non-owner occupied | + | 570 | 274 | 5 | 505 | 205 |
| Construction and land | 3 | 6,060 | 5,058 | 3 | 6,060 | 5,489 |
| development | 1 | 104 | 20 | 1 | 104 | |
| Multi-family 1-4 family | 1 9 | 184 861 | 20 579 | 1 10 | 184 911 | 31 666 |
| Commercial and industrial | 9 4 | 361 | 170 | 5 | 1,935 | 565 |
| Direct financing leases, net | + | | 170 | | | |
| Consumer and other: | | | | | | |
| Home equity and second | - | (00 | 222 | 6 | 750 | 500 |
| mortgages | 5 | 602 | 333 | 6 | 752 | 580 |
| Other | 1 | 2,077 | 763 | 1 | 2,076 | 795 |
| Total | 29 | \$ 11,159 | \$ 7,782 | 30 | \$ 12,413 | \$ 8,493 |

All loans and leases modified as a troubled debt restructuring are evaluated for impairment. The nature and extent of the impairment of restructured loans, including those which have experienced a default, is considered in the determination of an appropriate level of the allowance for loan and lease losses.

As of September 30, 2014 and December 31, 2013, the Corporation's troubled debt restructurings grouped by type of concession were as follows:

| | As of September 3 | 0, 2014 | As of December 31, 2013 | | | |
|------------------------------|------------------------|------------------------|-------------------------|------------------------|--|--|
| | Number of Loans | Recorded Investment | Number of Loans | Recorded Investment | | |
| | (Dollars in Thousands) | | | | | |
| Commercial real estate | | | | | | |
| Extension of term | 1 | \$43 | 1 | \$55 | | |
| Combination of extension and | 18 | 6,473 | 17 | 6,498 | | |
| interest rate concession | | | | | | |
| Commercial and industrial | | | 1 | 40 | | |
| Extension of term | | | 1 | 49 | | |
| Combination of extension and | 4 | 170 | 4 | 516 | | |
| interest rate concession | | | | | | |
| Consumer and other | | | | | | |
| Extension of term | 1 | 763 | 2 | 880 | | |
| Combination of extension and | 5 | 333 | 5 | 495 | | |
| interest rate concession | 5 | 555 | 5 | 175 | | |
| Total | 29 | \$7,782 | 30 | \$8,493 | | |

There were no loans and leases modified in a troubled debt restructuring during the previous 12 months which subsequently defaulted during the nine months ended September 30, 2014.

The following represents additional information regarding the Corporation's impaired loans and leases by class:

Impaired Loans and Leases

| | As of and for the Nine Month's Ended September 50, 2014 | | | | | | | |
|--|---|--------------------------------|-----------------------|--|--------------------------------|----------------------------------|---------------------------------------|---|
| | Recorded investment | Unpaid principal balance | Impairment reserve | Average recorded investment ⁽¹⁾ | Foregone interest income | Interest income recognized | Net foregone interest income | |
| | (In Thousan | ds) | | | | | | |
| With no impairment reserve recorded: Commercial real estate: | \$78 | \$78 | ¢ | \$ 164 | \$9 | \$79 | ¢ (70 |) |
| Owner occupied Non-owner occupied | \$78 224 | \$78 224 | \$— — | \$ 104 226 | \$9 8 | \$79 — | \$(70 8 |) |
| Construction and land development | 5,058 | 7,729 | _ | 5,344 | 118 | _ | 118 | |
| Multi-family | 20 | 387 | | 26 | 40 | _ | 40 | |
| 1-4 family | 181 | 181 | | 222 | 7 | 12 | (5 |) |
| Commercial and industrial | 8,746 | 8,757 | _ | 6,833 | 360 | 220 | 140 | |
| Direct financing leases, net Consumer and other: | _ | _ | _ | _ | _ | _ | _ | |
| Home equity and second mortgages | 277 | 277 | _ | 509 | 15 | _ | 15 | |
| Other | 763 | 1,429 | | 776 | 65 | | 65 | |
| Total | 15,347 | 19,062 | | 14,100 | 622 | 311 | 311 | |
| With impairment reserve recorded: Commercial real estate: | | | | | | | | |
| Owner occupied | \$507 | \$507 | \$106 | \$ 286 | \$15 | \$— | \$15 | |
| Non-owner occupied | 50 | 90 | 50 | 52 | 3 | | 3 | |
| Construction and land development | _ | _ | _ | _ | _ | _ | | |
| Multi-family | | | | _ | | | | |
| 1-4 family | 399 | 399 | 165 | 409 | 13 | | 13 | |
| Commercial and industrial Direct financing leases, | 34 | 34 | 34 | 35 | _ | _ | — | |
| not | | | | | | | | |

As of and for the Nine Months Ended September 30, 2014

net