

Edgar Filing: Sound Financial Bancorp, Inc. - Form 10-Q

Sound Financial Bancorp, Inc.  
Form 10-Q  
November 13, 2014  
UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2014

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

COMMISSION FILE NUMBER 001-35633

Sound Financial Bancorp, Inc.  
(Exact Name of Registrant as Specified in its Charter)

Maryland 45-5188530  
(State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification No.)

2005 5th Avenue, Suite 200, Seattle, Washington 98121  
(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (206) 448-0884

None  
(Former name, former address and former fiscal year, if changed since last report)

Indicate by checkmark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES  NO

Indicate by checkmark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES  NO

Indicate by checkmark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting Company. See definition of "large accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company   
(Do not check if smaller reporting company)

Edgar Filing: Sound Financial Bancorp, Inc. - Form 10-Q

Indicate by checkmark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  
YES [ ] NO [X]

Indicate the number of shares outstanding of each of the registrant's classes of common stock as of the latest practicable date.

As of November 13, 2014, there were 2,518,033 shares of the registrant's common stock outstanding.

---

SOUND FINANCIAL BANCORP, INC.  
 FORM 10-Q  
 TABLE OF CONTENTS

	Page Number
<b>PART I FINANCIAL INFORMATION</b>	
Item 1. Financial Statements	
Condensed Consolidated Balance Sheets as of September 30, 2014 and December 31, 2013 (unaudited)	3
Condensed Consolidated Statements of Income for the Three and Nine Month Periods Ended September 30, 2014 and 2013 (unaudited)	4
Condensed Consolidated Statements of Comprehensive Income for the Three and Nine Month Periods Ended September 30, 2014 and 2013 (unaudited)	5
Condensed Consolidated Statement of Stockholders' Equity for the Nine Months Ended September 30, 2014 and 2013 (unaudited)	6
Condensed Consolidated Statements of Cash Flows for the Nine Months Ended September 30, 2014 and 2013 (unaudited)	7
Selected Notes to Condensed Consolidated Financial Statements	8
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations	28
Item 3. Quantitative and Qualitative Disclosures About Market Risk	38
Item 4. Controls and Procedures	38
<b>PART II OTHER INFORMATION</b>	
Item 1. Legal Proceedings	39
Item 1A Risk Factors	39
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds	39
Item 3. Defaults Upon Senior Securities	39
Item 4. Mine Safety Disclosures	39
Item 5. Other Information	39
Item 6. Exhibits	40

SIGNATURES

EXHIBITS

2

---

## SOUND FINANCIAL BANCORP, INC. AND SUBSIDIARY

Condensed Consolidated Balance Sheets (unaudited)

(In thousands, except share amounts)

	September 30, 2014	December 31, 2013
<b>ASSETS</b>		
Cash and cash equivalents	\$ 22,139	\$ 15,334
Available-for-sale securities, at fair value	12,944	15,421
Loans held for sale	2,490	130
Loans	417,351	390,926
Allowance for loan losses	(4,230 )	(4,177 )
Total loans, net	413,121	386,749
Accrued interest receivable	1,446	1,366
Bank-owned life insurance ("BOLI"), net	11,321	11,068
Other real estate owned ("OREO") and repossessed assets, net	259	1,178
Mortgage servicing rights, at fair value	3,115	2,984
Federal Home Loan Bank ("FHLB") stock, at cost	2,247	2,314
Premises and equipment, net	5,621	2,138
Other assets	4,002	3,929
Total assets	478,705	442,611
<b>LIABILITIES</b>		
Deposits		
Interest-bearing	358,955	313,745
Noninterest-bearing demand	44,219	34,594
Total deposits	403,174	348,339
Borrowings	20,738	43,221
Accrued interest payable	72	82
Other liabilities	4,534	4,103
Advance payments from borrowers for taxes and insurance	778	362
Total liabilities	429,296	396,107
<b>COMMITMENTS AND CONTINGENCIES (NOTE 7)</b>		
<b>STOCKHOLDERS' EQUITY</b>		
Preferred stock, \$0.01 par value, 1,000,000 shares authorized, none issued or outstanding	-	-
Common stock, \$0.01 par value, 40,000,000 shares authorized, 2,516,395 and 2,510,810 shares issued and outstanding as of September 30, 2014 and December 31, 2013, respectively	25	25
Additional paid-in capital	23,218	23,829
Unearned shares - Employee Stock Ownership Plan ("ESOP")	(1,369 )	(1,369 )
Retained earnings	27,348	24,288
Accumulated other comprehensive income (loss), net of tax	187	(269 )
Total stockholders' equity	49,409	46,504
Total liabilities and stockholders' equity	\$ 478,705	\$ 442,611

See notes to condensed consolidated financial statements

3

SOUND FINANCIAL BANCORP, INC. AND SUBSIDIARY  
Condensed Consolidated Statements of Income (unaudited)  
(In thousands, except per share amounts)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2014	2013	2014	2013
<b>INTEREST INCOME</b>				
Loans, including fees	\$5,339	\$4,926	\$15,687	\$14,268
Interest and dividends on investments, cash and cash equivalents	56	59	151	239
Total interest income	5,395	4,985	15,838	14,507
<b>INTEREST EXPENSE</b>				
Deposits	580	528	1,692	1,527
Borrowings	32	50	126	164
Total interest expense	612	578	1,818	1,691
Net interest income	4,783	4,407	14,020	12,816
<b>PROVISION FOR LOAN LOSSES</b>				
Net interest income after provision for loan losses	4,583	3,957	13,420	11,666
<b>NONINTEREST INCOME</b>				
Service charges and fee income	805	564	2,040	1,714
Earnings on cash surrender value of bank-owned life insurance	87	78	253	230
Mortgage servicing income	202	76	235	387
Fair value adjustment on mortgage servicing rights	153	271	437	656
Other-than-temporary impairment losses on securities	-	-	-	(30 )
Net gain on sale of loans	184	37	371	794
Total noninterest income	1,431	1,026	3,336	3,751
<b>NONINTEREST EXPENSE</b>				
Salaries and benefits	1,998	1,858	6,023	5,224
Operations	1,155	825	3,056	2,809
Regulatory assessments	66	57	201	239
Occupancy	381	353	994	961
Data processing	606	348	1,278	954
Net (gain) loss on OREO and repossessed assets	(12 )	125	149	963
Total noninterest expense	4,194	3,566	11,701	11,150
Income before provision for income taxes	1,820	1,417	5,055	4,267
Provision for income taxes	585	423	1,617	1,333
Net income	\$1,235	\$994	\$3,438	\$2,934
Earnings per common share:				
Basic	\$0.49	\$0.39	\$1.37	\$1.14
Diluted	\$0.47	\$0.38	\$1.32	\$1.11
Weighted average number of common shares outstanding:				
Basic	2,516	2,577	2,511	2,584
Diluted	2,609	2,634	2,605	2,636

See notes to condensed consolidated financial statements

SOUND FINANCIAL BANCORP, INC. AND SUBSIDIARY  
Condensed Consolidated Statements of Comprehensive Income (unaudited)  
(In thousands)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2014	2013	2014	2013
Net income	\$1,235	\$994	\$3,438	\$2,934
Available for sale securities:				
Unrealized gains arising during the period, net of taxes of \$33, \$33, \$234 and \$98, respectively	64	65	456	191
Reclassification adjustments for other-than-temporary impairment, net of taxes of \$0, \$0, \$0 and \$10, respectively	-	-	-	20
Other comprehensive income, net of tax	64	65	456	211
Comprehensive income	\$1,299	\$1,059	\$3,894	\$3,145

See notes to condensed consolidated financial statements

5

---

SOUND FINANCIAL BANCORP, INC. AND SUBSIDIARY  
Condensed Consolidated Statements of Stockholders' Equity  
For the Nine Months Ended September 30, 2014 and 2013 (unaudited)  
(In thousands, except number of shares)

	Shares	Common Stock	Additional Paid-in Capital	Unearned ESOP Shares	Retained Earnings	Accumulated Other Comprehensive Loss, net of tax	Total Stockholders' Equity
Balances at December 31, 2012	2,587,544	\$ 26	\$ 24,789	\$(1,598 )	\$ 20,736	\$ (496 )	\$ 43,457
Net income					2,934		2,934
Other comprehensive income, net of tax						211	211
Share-based compensation			126				126
Restricted stock forfeited and retired	(734 )						
Cash dividends on common stock (\$0.05 per share)					(260 )		(260 )
Common stock repurchased	(36,000 )		(545 )				(545 )
Balances at September 30, 2013	2,550,810	\$ 26	\$ 24,370	\$(1,598 )	\$ 23,410	\$ (285 )	\$ 45,923

	Shares	Common Stock	Additional Paid-in Capital	Unearned ESOP Shares	Retained Earnings	Accumulated Other Comprehensive Gain (Loss), net of tax	Total Stockholders' Equity
Balances at December 31, 2013	2,510,810	\$ 25	\$ 23,829	\$(1,369 )	\$ 24,288	\$ (269 )	\$ 46,504
Net income					3,438		3,438
Other comprehensive income, net of tax						456	456
Share-based compensation			289				289
Cash dividends on common stock (\$0.05 per share)					(378 )		(378 )
Restricted stock awards issued	45,565						
Common stock repurchased	(53,340 )		(904 )				(904 )
Exercise of stock options	13,360		4				4
Balances at September 30, 2014	2,516,395	\$ 25	\$ 23,218	\$(1,369 )	\$ 27,348	\$ 187	\$ 49,409

See notes to condensed consolidated financial statements



SOUND FINANCIAL BANCORP, INC. AND SUBSIDIARY  
Condensed Consolidated Statements of Cash Flows (unaudited)  
(In thousands)

	Nine Months Ended September 30,	
	2014	2013
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net income	\$3,438	\$2,934
Adjustments to reconcile net income to net cash from operating activities:		
Accretion of net premium on investments	329	402
Other-than-temporary impairment losses on securities	-	30
Provision for loan losses	600	1,150
Depreciation and amortization	407	340
Compensation expense related to stock options and restricted stock	289	126
Fair value adjustment on mortgage servicing rights	(437 )	(656 )
Additions to mortgage servicing rights	(341 )	(655 )
Amortization of mortgage servicing rights	647	774
Increase in cash surrender value of BOLI	(253 )	(230 )
Gain on sale of loans	(371 )	(794 )
Proceeds from sale of loans	33,897	63,822
Originations of loans held for sale	(35,886 )	(62,967 )
Loss on sale and write-downs of OREO and repossessed assets	16	855
Change in operating assets and liabilities:		
Accrued interest receivable	(80 )	(33 )
Other assets	(170 )	(76 )
Accrued interest payable	(10 )	(7 )
Other liabilities	431	218
Net cash from operating activities	2,506	5,233
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Proceeds from principal payments, maturities and sales of available for sale securities	2,838	8,060
FHLB stock redeemed	67	65
Purchase of available-for-sale securities	-	(1,910 )
Net increase in loans	(26,329 )	(56,100 )
Improvements to OREO and other repossessed assets	(11 )	(33 )
Proceeds from sale of OREO and other repossessed assets	1,367	2,475
Purchases of premises and equipment, net	(218 )	(258 )
Purchases of BOLI	-	(3,500 )
Net cash used by investing activities	(22,286 )	(51,201 )
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Net increase in deposits	33,232	29,259
Net cash received from acquisition	16,698	-
Proceeds from borrowings	135,500	205,500
Repayment of borrowings	(157,983)	(186,983)
Dividends paid on common stock	(378 )	(260 )
Net change in advances from borrowers for taxes and insurance	416	231
Proceeds from stock option exercises	4	-
Repurchase of common stock	(904 )	(545 )
Net cash from financing activities	26,585	47,202
Net decrease in cash and cash equivalents	6,805	1,234
Cash and cash equivalents, beginning of period	15,334	12,727
Cash and cash equivalents, end of period	\$22,139	\$13,961

SUPPLEMENTAL CASH FLOW INFORMATION:

Cash paid for income taxes	\$1,275	\$1,340
Interest paid on deposits and borrowings	\$1,828	\$1,698
Noncash net transfer from loans to OREO and repossessed assets	\$453	\$1,775

The following summarizes the non-cash activities related to the acquisition:

Fair value of assets acquired	\$4,904	\$-
Fair value of liabilities assumed	\$(21,602)	\$-
Net fair value of liabilities	\$(16,698)	\$-

See notes to condensed consolidated financial statements

7

---

SOUND FINANCIAL BANCORP, INC. AND SUBSIDIARY  
Notes to Condensed Consolidated Financial Statements (unaudited)

Note 1 – Basis of Presentation

The accompanying financial information is unaudited and has been prepared from the consolidated financial statements of Sound Financial Bancorp, Inc., and its wholly owned subsidiary, Sound Community Bank. References in this document to Sound Financial Bancorp refer to Sound Financial Bancorp, Inc. and its predecessor, Sound Financial, Inc., a federal corporation, and references to the "Bank" refer to Sound Community Bank. References to "we," "us," and "our" or the "Company" means Sound Financial Bancorp and its wholly-owned subsidiary, Sound Community Bank unless the context otherwise requires.

These unaudited consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States ("GAAP") for interim financial information and in accordance with the instructions to Form 10-Q and Article 10 of Regulation S-X as promulgated by the Securities and Exchange Commission ("SEC"). In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation of the financial position and results of operations for the periods presented have been included. Certain information and disclosures normally included in financial statements prepared in accordance with GAAP have been condensed or omitted pursuant to the rules and regulations of the SEC. These unaudited financial statements should be read in conjunction with the Company's Annual Report on Form 10-K for the year ended December 31, 2013, as filed with the SEC on March 31, 2014 ("2013 Form 10-K"). The results for the interim periods are not necessarily indicative of results for a full year. For further information, refer to the consolidated financial statements and footnotes for the year ended December 31, 2013, included in the 2013 Form 10-K. Certain amounts in the prior quarters' consolidated financial statements have been reclassified to conform to the current presentation. These classifications do not have an impact on previously reported consolidated net income, retained earnings, stockholders' equity or earnings per share.

Note 2 – Accounting Pronouncements Recently Issued or Adopted

In June 2014, the FASB issued ASU No. 2014-11, Transfers and Servicing (Topic 860): Repurchase-to-Maturity Transactions, Repurchase Financings, and Disclosures, which changes the accounting for repurchase-to-maturity transactions and repurchase financing arrangements. It also requires additional disclosures about repurchase agreements and other similar transactions. The new guidance aligns the accounting for repurchase-to-maturity transactions and repurchase agreements executed as a repurchase financing with the accounting for other typical repurchase agreements. Going forward, these transactions would all be accounted for as secured borrowings. The ASU also requires new and expanded disclosures. This ASU is effective for the first interim or annual period beginning after December 15, 2014. The adoption of ASU No. 2014-11 is not expected to have a material impact on the Company's consolidated financial statements.

In June 2014, the FASB issued ASU No. 2014-12, Accounting for Share-Based Payments When the Terms of an Award Provide That a Performance Target Could Be Achieved after the Requisite Service Period. The ASU requires that a performance target that affects vesting and that could be achieved after the requisite service period be treated as a performance condition. A reporting entity should apply existing guidance in Topic 718, Compensation – Stock Compensation, as it relates to awards with performance conditions that affect vesting to account for such awards. The performance target should not be reflected in estimating the grant-date fair value of the award. Compensation cost should be recognized in the period in which it becomes probable that the performance target will be achieved and should represent the compensation cost attributable to the period(s) for which the requisite service has already been rendered. The amendments in this ASU can be applied prospectively or retrospectively and are effective for annual periods and interim periods within those annual periods beginning after December 15, 2015 with early adoption permitted. The Company is currently reviewing the requirements of ASU No. 2014-12, but does not expect the ASU to have a material impact on the Company's consolidated financial statements.

In August 2014, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2014-13, Measuring the Financial Assets and the Financial Liabilities of a Consolidated Collateralized Financing Entity, which will allow an alternative fair value measurement approach for consolidated collateralized financing entities (CFEs) to eliminate a practice issue that results in measuring the fair value of a CFE's financial assets at a different amount from the fair value of its financial liabilities even when the financial liabilities have recourse to only the financial assets. The approach would permit the parent company of a consolidated CFE to measure the CFE's financial assets and financial liabilities based on the more observable of the fair value of the financial assets and the fair value of the financial liabilities. The effective date will be for fiscal years, and interim periods within those years, beginning after December 15, 2015 for public organizations. An entity can elect either a retrospective or a modified retrospective transition method, and early adoption is permitted as of the beginning of an annual period. The adoption of ASU 2014-13 is not expected to have a material impact on the Company's consolidated financial statements.

In August 2014, the FASB issued ASU No. 2014-15, Presentation of Financial Statements - Going Concern (Subtopic 205-40): Disclosure of Uncertainties about an Entity's Ability to Continue as a Going Concern. ASU 2014-15 defines management's responsibility to evaluate whether there is substantial doubt about an organization's ability to continue as a going concern and to provide related footnote disclosures. Under GAAP, financial statements are prepared under the presumption that the reporting organization will continue to operate as a going concern, except in limited circumstances. The going concern basis of accounting is critical to financial reporting because it establishes the fundamental basis for measuring and classifying assets and liabilities. Currently, GAAP lacks guidance about management's responsibility to evaluate whether there is substantial doubt about the organization's ability to continue as a going concern or to provide related footnote disclosures. The ASU is effective for annual and interim periods beginning after December 15, 2016, and should be applied prospectively. The adoption of this ASU will not have a material impact on the Company's consolidated financial statements.

SOUND FINANCIAL BANCORP, INC. AND SUBSIDIARY  
Notes to Condensed Consolidated Financial Statements (unaudited)

Note 3 – Investments

The amortized cost and fair value of our available-for-sale ("AFS") securities and the corresponding amounts of gross unrealized gains and losses at the dates indicated were as follows (in thousands):

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value
September 30, 2014				
Municipal bonds	\$ 1,911	\$ 163	\$ -	\$ 2,074
Agency mortgage-backed securities	8,302	109	(46 )	8,365
Non-agency mortgage-backed securities	2,448	115	(58 )	2,505
Total	\$ 12,661	\$ 387	\$ (104 )	\$ 12,944
December 31, 2013				
Municipal bonds	\$ 1,911	\$ 20	\$ -	\$ 1,931
Agency mortgage-backed securities	11,228	38	(195 )	11,071
Non-agency mortgage-backed securities	2,689	78	(348 )	2,419
Total	\$ 15,828	\$ 136	\$ (543 )	\$ 15,421

The amortized cost and fair value of AFS securities at September 30, 2014, by contractual maturity, are shown below (in thousands). Expected maturities of AFS securities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

	At September 30, 2014	
	Amortized Cost	Fair Value
Due in five to ten years	\$1,911	\$2,074
Due after ten years	10,750	10,870
Total	\$12,661	\$12,944

SOUND FINANCIAL BANCORP, INC. AND SUBSIDIARY  
Notes to Condensed Consolidated Financial Statements (unaudited)

No securities were pledged to secure Washington State Public Funds as of September 30, 2014. The Company has letters of credit with a notional amount of \$36.5 million to secure public deposits which exceeded the collateral requirements established by the Washington Public Deposit Protection Commission.

There were no sales of AFS securities during the three or nine months ended September 30, 2014 and 2013.

The following tables summarize at the dates indicated the aggregate fair value and gross unrealized loss by length of time of those investments that have been continuously in an unrealized loss position (in thousands):

	September 30, 2014					
	Less Than 12 Months		12 Months or Longer		Total	
	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss
Agency mortgage-backed securities	\$626	\$ (5 )	\$2,605	\$ (41 )	\$3,231	\$ (46 )
Non-agency mortgage-backed securities	-	-	536	(58 )	536	(58 )
Total	\$626	\$ (5 )	\$3,141	\$ (99 )	\$3,767	\$ (104 )

	December 31, 2013					
	Less Than 12 Months		12 Months or Longer		Total	
	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss
Agency mortgage-backed securities	\$1,123	\$ (29 )	\$7,145	\$ (166 )	\$8,268	\$ (195 )
Non-agency mortgage-backed securities	-	-	636	(348 )	636	(348 )
Total	\$1,123	\$ (29 )	\$7,781	\$ (514 )	\$8,904	\$ (543 )

The following table presents the cumulative roll forward of credit losses recognized in earnings during the three and nine months ended September 30, 2014 and 2013 relating to the Company's non-agency mortgage backed securities (in thousands):

	Three Months Ended September 30, 2014		Nine Months Ended September 30, 2013	
	2014	2013	2014	2013
Estimated credit losses, beginning balance	\$450	\$450	\$450	\$420
Additions for credit losses not previously recognized	-	-	-	30
Reduction for increases in cash flows	-	-	-	-
Reduction for realized losses	-	-	-	-
Estimated credit losses, ending balance	\$450	\$450	\$450	\$450

At September 30, 2014, our securities portfolio consisted of 15 agency mortgage-backed securities, five non-agency mortgage-backed securities and five municipal securities with a fair value of \$12.9 million. At December 31, 2013, our securities portfolio consisted of 17 agency mortgage-backed securities, five non-agency mortgage-backed securities and five municipal bonds with a fair value of \$15.4 million. At September 30, 2014, five of the 15 agency mortgage-backed securities were in an unrealized loss position compared to 11 of the 17 agency mortgage-backed securities at December 31, 2013. All of the agency mortgage-backed securities in an unrealized loss position at September 30, 2014 and December 31, 2013 were issued or guaranteed by U.S. governmental agencies. The unrealized losses were caused by changes in market interest rates or the widening of market spreads subsequent to the initial purchase of these securities, and not related to the underlying credit of the issuers or the underlying collateral. It is expected that these securities will not be settled at a price less than the amortized cost of each investment. Because the decline in fair value is attributable to changes in interest rates or widening market spreads and not credit quality, and because we do not intend to sell the securities in this class and it is not likely that we will be required to sell these securities before recovery of their amortized cost basis, which may include holding each security until contractual maturity, the unrealized losses on these investments are not considered an other-than-temporary impairment ("OTTI").

10

---

SOUND FINANCIAL BANCORP, INC. AND SUBSIDIARY  
Notes to Condensed Consolidated Financial Statements (unaudited)

As of September 30, 2014, one of the five non-agency mortgage-backed securities was in an unrealized loss position compared to two of the five non-agency mortgage-backed securities in an unrealized loss position at December 31, 2013. The unrealized loss was caused by changes in interest rates and market illiquidity causing a decline in the fair value subsequent to the purchase. The contractual terms of these investments do not permit the issuer to settle the securities at a price less than par. While management does not intend to sell the non-agency mortgage-backed securities, and it is unlikely that the Company will be required to sell these securities before recovery of its amortized cost basis, management's impairment evaluation indicates that certain securities possess qualitative and quantitative factors that suggest an OTTI. These factors include, but are not limited to: the length of time and extent of the fair value declines, ratings agency down grades, the potential for an increased level of actual defaults, and the extension in duration of the securities. In addition to the qualitative factors, management's evaluation includes an assessment of quantitative evidence that involves the use of cash flow modeling and present value calculations as determined by considering the applicable OTTI accounting guidance. The Company compares the present value of the current estimated cash flows to the present value of the previously estimated cash flows. Accordingly, if the present value of the current estimated cash flows is less than the present value of the previous period's present value, an adverse change is considered to exist and the security is considered OTTI. The associated "credit loss" is the amount by which the security's amortized cost exceeds the present value of the current estimated cash flows. Based upon the results of the cash flow modeling, no security reflected OTTI during the three and nine months ended September 30, 2014. Estimating the expected cash flows and determining the present values of the cash flows involves the use of a variety of assumptions and complex modeling. In developing its assumptions, the Company considers all available information relevant to the collectability of the applicable security, including information about past events, current conditions, and reasonable and supportable forecasts. Furthermore, the Company asserts that the cash flows used in the determination of OTTI are its "best estimate" of cash flows.

Note 4 – Loans

The composition of the loan portfolio at the dates indicated, excluding loans held for sale, was as follows (in thousands):

	At September 30, 2014	At December 31, 2013
Real estate loans:		
One- to four- family	\$ 129,442	\$ 117,739
Home equity	34,782	35,155
Commercial and multifamily	159,619	157,516
Construction and land	45,186	44,300
Total real estate loans	369,029	354,710
Consumer loans:		
Manufactured homes	12,651	13,496
Other consumer	13,000	10,284
Total consumer loans	25,584	23,780
Commercial business loans	23,995	13,668
Total loans	418,675	392,158
Deferred fees	(1,324 )	(1,232 )
Total loans, gross	417,351	390,926
Allowance for loan losses	(4,230 )	(4,177 )



Total loans, net	\$ 413,121	\$ 386,749
------------------	------------	------------

11

---

SOUND FINANCIAL BANCORP, INC. AND SUBSIDIARY  
Notes to Condensed Consolidated Financial Statements (unaudited)

The following table presents the balance in the allowance for loan losses and the recorded investment in loans by portfolio segment and based on impairment method as of September 30, 2014 (in thousands):

	One- to four- family	Home equity	Commercial and multifamily	Construction and land	Manufactured homes	Other consumer	Commercial business	Unallocated	Total
Allowance for loan losses: Individually evaluated for impairment	\$289	\$32	\$5	\$13	\$51	\$-	\$-	\$-	\$390
Collectively evaluated for impairment	622	335	1,813	226	63	101	238	442	3,840
Ending balance	\$911	\$367	\$1,818	\$239	\$114	\$101	\$238	\$442	\$4,230
Loans receivable: Individually evaluated for impairment	\$4,564	\$1,465	\$2,975	\$202	\$441	\$28	\$126	\$-	\$9,801
Collectively evaluated for impairment	124,878	33,317	156,644	44,984	12,210	12,972	23,869	-	408,874
Ending balance	\$129,442	\$34,782	\$159,619	\$45,186	\$12,651	\$13,000	\$23,995	\$-	\$418,675

The following table presents the balance in the allowance for loan losses and the recorded investment in loans by portfolio segment and based on impairment method as of December 31, 2013 (in thousands):

	One-to- four family	Home equity	Commercial and multifamily	Construction and land	Manufactured homes	Other consumer	Commercial business	Unallocated	Total
Allowance for loan losses: Individually evaluated for impairment	\$356	\$150	\$1	\$28	\$116	\$3	\$55	\$-	\$709
Collectively evaluated for impairment	1,559	631	299	290	93	106	47	443	3,468
Ending balance	\$1,915	\$781	\$300	\$318	\$209	\$109	\$102	\$443	\$4,177
Loans receivable: Individually evaluated for impairment	\$4,608	\$1,597	\$3,716	\$209	\$646	\$32	\$503	\$-	\$11,311
Collectively evaluated for	113,131	33,558	153,800	44,091	12,850	10,252	13,165	-	380,847

Edgar Filing: Sound Financial Bancorp, Inc. - Form 10-Q

impairment

Ending balance	\$ 117,739	\$ 35,155	\$ 157,516	\$ 44,300	\$ 13,496	\$ 10,284	\$ 13,668	\$ -	\$ 392,158
----------------	------------	-----------	------------	-----------	-----------	-----------	-----------	------	------------

12

---

SOUND FINANCIAL BANCORP, INC. AND SUBSIDIARY  
Notes to Condensed Consolidated Financial Statements (unaudited)

The following table summarizes the activity in loan losses for the three months ended September 30, 2014 (in thousands):

	Beginning Allowance	Charge-offs	Recoveries	Provision	Ending Allowance
One-to four- family	\$ 872	\$ (51 )	\$ 64	\$ 26	\$ 911
Home equity	446	(187 )	15	93	367
Commercial and multifamily	1,790	-	1	27	1,818
Construction and land	260	-	-	(21 )	239
Manufactured homes	137	(12 )	4	(15 )	114
Other consumer	87	(5 )	10	9	101
Commercial business	137	-	-	101	238
Unallocated	462	-	-	(20 )	442
Total	\$ 4,191	\$ (255 )	\$ 94	\$ 200	\$ 4,230

The following table summarizes the activity in loan losses for the nine months ended September 30, 2014 (in thousands):

	Beginning Allowance	Charge-offs	Recoveries	Provision	Ending Allowance
One-to four- family	\$ 1,915	\$ (116 )	\$ 65	\$ (953 )	\$ 911
Home equity	781	(295 )	48	(167 )	367
Commercial and multifamily	300	(46 )	2	1,562	1,818
Construction and land	318	-	-	(79 )	239
Manufactured homes	209	(189 )	9	85	114
Other consumer	109	(42 )	17	17	101
Commercial business	102	-	-	136	238
Unallocated	443	-	-	(1 )	442
Total	\$ 4,177	\$ (688 )	\$ 141	\$ 600	\$ 4,230

The following table summarizes the activity in loan losses for the three months ended September 30, 2013 (in thousands):

	Beginning Allowance	Charge-offs	Recoveries	Provision	Ending Allowance
One-to four- family	\$ 1,548	\$ (98 )	\$ -	\$ 379	\$ 1,829
Home equity	890	(314 )	7	350	933
Commercial and multifamily	583	-	-	(75 )	508
Construction and land	447	-	-	(146 )	301
Manufactured homes	267	(61 )	1	37	244
Other consumer	154	(11 )	12	(22 )	133
Commercial business	97	-	-	(35 )	62
Unallocated	143	-	-	(38 )	105
Total	\$ 4,129	\$ (484 )	\$ 20	\$ 450	\$ 4,115

The following table summarizes the activity in loan losses for the nine months ended September 30, 2013 (in thousands):

Edgar Filing: Sound Financial Bancorp, Inc. - Form 10-Q

	Beginning				Ending
	Allowance	Charge-offs	Recoveries	Provision	Allowance
One-to four- family	\$ 1,417	\$ (424 )	\$ -	\$ 836	\$ 1,829
Home equity	997	(535 )	13	458	933
Commercial and multifamily	492	(192 )	34	174	508
Construction and land	217	(7 )	-	91	301
Manufactured homes	260	(115 )	1	98	244
Other consumer	146	(38 )	26	(1 )	133
Commercial business	218	(46 )	-	(110 )	62
Unallocated	501	-	-	(396 )	105
Total	\$ 4,248	\$ (1,357 )	\$ 74	\$ 1,150	\$ 4,115

13

---

SOUND FINANCIAL BANCORP, INC. AND SUBSIDIARY  
Notes to Condensed Consolidated Financial Statements (unaudited)

Credit Quality Indicators. Federal regulations provide for the classification of lower quality loans as substandard, doubtful or loss. An asset is considered substandard if it is inadequately protected by the current net worth and payment capacity of the borrower or of any collateral pledged. Substandard assets include those characterized by the distinct possibility that we will sustain some loss if the deficiencies are not corrected. Assets classified as doubtful have all the weaknesses of currently existing facts, conditions and values. Assets classified as loss are those considered uncollectible and of such little value that their continuance as assets without establishment of a specific loss reserve is not warranted.

When we classify problem loans as either substandard or doubtful, we may establish a specific allowance in an amount we deem prudent to address the risk specifically (if the loan is impaired) or we may allow the loss to be addressed in the general allowance (if the loan is not impaired). General allowances represent loss reserves which have been established to recognize the inherent risk associated with lending activities, but which, unlike specific allowances, have not been specifically allocated to particular problem loans. When the Company classifies problem loans as a loss, we charge off such assets in the period in which they are deemed uncollectible. Assets that do not currently expose us to sufficient risk to warrant classification as substandard, doubtful or loss but possess identified weaknesses are classified as either watch or special mention assets. Our determination as to the classification of our assets and the amount of our valuation allowances is subject to review by the Federal Deposit Insurance Corporation ("FDIC"), which can order the establishment of additional loss allowances. Pass rated loans are loans that are not otherwise classified or criticized.

The following table represents the internally assigned grades as of September 30, 2014 by type of loan (in thousands):

Grade:	One- to four- family	Home equity	Commercial and multifamily	Construction and land	Manufactured homes	Other consumer	Commercial business	Total
Pass	\$ 116,414	\$ 30,887	\$ 154,211	\$ 44,422	\$ 11,429	\$ 12,715	\$ 23,371	\$ 393,449
Watch	10,993	3,200	3,180	662	1,170	261	624	20,090
Special Mention	197	13	-	-	-	-	-	210
Substandard	1,838	682	2,228	102	52	24	-	4,926
Doubtful	-	-	-	-	-	-	-	-
Loss	-	-	-	-	-	-	-	-
Total	\$ 129,442	\$ 34,782	\$ 159,619	\$ 45,186	\$ 12,651	\$ 13,000	\$ 23,995	\$ 418,675

The following table represents the internally assigned grades as of December 31, 2013 by type of loan (in thousands):

Grade:	One- to four- family	Home equity	Commercial and multifamily	Construction and land	Manufactured homes	Other consumer	Commercial business	Total
Pass	\$ 106,044	\$ 30,940	\$ 151,461	\$ 43,436	\$ 11,966	\$ 9,812	\$ 12,821	\$ 366,480
Watch	9,854	3,340	3,100	761	1,454	448	365	19,322
Special Mention	46	98	2,135	-	-	-	482	2,761
Substandard	1,795	777	820	103	76	24	-	3,595
Doubtful	-	-	-	-	-	-	-	-
Loss	-	-	-	-	-	-	-	-

Edgar Filing: Sound Financial Bancorp, Inc. - Form 10-Q

Total	\$117,739	\$35,155	\$157,516	\$44,300	\$13,496	\$10,284	\$13,668	\$392,158
-------	-----------	----------	-----------	----------	----------	----------	----------	-----------

Nonaccrual and Past Due Loans. Loans are considered past due if the required principal and interest payments have not been received as of the date such payments were due. Loans are automatically placed on nonaccrual once the loan is 90 days past due or sooner if, in management's opinion, the borrower may be unable to meet payment of obligations as they become due, as well as when required by regulatory provisions.

The following table presents the recorded investment in nonaccrual loans as of September 30, 2014 and December 31, 2013, by type of loan (in thousands):

	September 30, 2014	December 31, 2013
One- to four- family	\$ 716	\$ 401
Home equity	181	124
Manufactured homes	7	32
Other consumer	-	1
Total	\$ 904	\$ 558

SOUND FINANCIAL BANCORP, INC. AND SUBSIDIARY  
Notes to Condensed Consolidated Financial Statements (unaudited)

The following table represents the aging of the recorded investment in past due loans as of September 30, 2014 by type of loan (in thousands):

	30-59 Days Past Due	60-89 Days Past Due	90 Days and Greater Past Due	90 Days and Greater Past Due and Still Accruing	Total Past Due	Current	Total Loans
One-to four- family	\$ -	\$ 188	\$ 716	\$ -	\$ 904	\$ 128,538	\$ 129,442
Home equity	386	157	124	-	667	34,115	34,782
Commercial and multifamily	-	-	-	-	-	159,619	159,619
Construction and land	-	-	-	-	-	45,186	45,186
Manufactured homes	69	-	7	-	76	12,575	12,651
Other consumer	40	16	-	-	56	12,944	13,000
Commercial business	-	-	-	-	-	23,995	23,995
Total	\$ 495	\$ 361	\$ 847	\$ -	\$ 1,703	\$ 416,972	\$ 418,675

The following table represents the aging of the recorded investment in past due loans as of December 31, 2013 by type of loan (in thousands):

	30-59 Days Past Due	60-89 Days Past Due	90 Days and Greater Past Due	90 Days and Greater Past Due and Still Accruing	Total Past Due	Current	Total Loans
One-to four- family	\$ 1,460	\$ 537	\$ 401	\$ 321	\$ 2,719	\$ 115,020	\$ 117,739
Home equity	618	214	124	-	956	34,199	35,155
Commercial and multifamily	377	-	-	-	377	157,139	157,516
Construction and land	-	-	-	-	-	44,300	44,300
Manufactured homes	146	94	-	-	240	13,256	13,496
Other consumer	8	-	1	-	9	10,275	10,284
Commercial business	109	-	-	-	109	13,559	13,668
Total	\$ 2,718	\$ 845	\$ 526	\$ 321	\$ 4,410	\$ 387,748	\$ 392,158

**Nonperforming Loans.** Loans are considered nonperforming when they are placed on nonaccrual and/or when they are considered to be nonperforming troubled debt restructurings ("TDRs") and/or when they are 90 days or greater past due and still accruing interest. A TDR is a loan to a borrower that is experiencing financial difficulty that has been modified from its original terms and conditions in such a way that the Company is granting the borrower a concession of some kind. Nonperforming TDRs include TDRs that do not have sufficient payment history (typically greater than six months) to be considered performing or TDRs that have become 31 or more days past due.

The following table represents the credit risk profile based on payment activity as of September 30, 2014 by type of loan (in thousands):

One- to	Home	Commercial	Construction	Manufactured	Other	Commercial	Total
and	equity	and	and land	homes	consumer	business	



Edgar Filing: Sound Financial Bancorp, Inc. - Form 10-Q

	four- family		multifamily					
Performing	\$128,614	\$34,502	\$157,391	\$45,186	\$12,437	\$12,997	\$23,995	\$415,122
Nonperforming	828	280	2,228	-	214	3	-	3,553
Total	\$129,442	\$34,782	\$159,619	\$45,186	\$12,651	\$13,000	\$23,995	\$418,675

The following table represents the credit risk profile based on payment activity as of December 31, 2013 by type of loan (in thousands):

	One- to four- family	Home equity	Commercial and multifamily	Construction and land	Manufactured homes	Other consumer	Commercial business	Total
Performing	\$116,967	\$34,933	\$156,696	\$44,300	\$13,390	\$10,283	\$13,668	\$390,237
Nonperforming	772	222	820	-	106	1	-	1,921
Total	\$117,739	\$35,155	\$157,516	\$44,300	\$13,496	\$10,284	\$13,668	\$392,158

SOUND FINANCIAL BANCORP, INC. AND SUBSIDIARY  
Notes to Condensed Consolidated Financial Statements (unaudited)

Impaired Loans. A loan is considered impaired when we have determined that we may be unable to collect payments of principal or interest when due under the terms of the loan. In the process of identifying loans as impaired, we take into consideration factors which include payment history and status, collateral value, financial condition of the borrower, and the probability of collecting scheduled payments in the future. Minor payment delays and insignificant payment shortfalls typically do not result in a loan being classified as impaired. The significance of payment delays and shortfalls is considered on a case by case basis, after taking into consideration the totality of circumstances surrounding the loans and the borrowers, including payment history and amounts of any payment shortfall, length and reason for delay, and likelihood of return to stable performance. Impairment is measured on a loan by loan basis for all loans in the portfolio. All TDRs are also classified as impaired loans and are included in the loans individually evaluated for impairment in the calculation of the allowance for loan losses.

The following table presents loans individually evaluated for impairment as of September 30, 2014 by type of loan (in thousands):

	Recorded Investment	Unpaid Principal Balance	Related Allowance
With no related allowance recorded:			
One-to four- family	\$ 2,346	\$2,589	\$ -
Home equity	708	769	-
Commercial and multifamily	1,502	1,553	-
Construction and land	121	121	-
Manufactured homes	84	91	-
Other consumer	24	24	-
Commercial business	126	126	-
Total	4,911	5,273	-
With an allowance recorded:			
One-to four- family	2,218	2,218	\$ 289
Home equity	757	853	32
Commercial and multifamily	1,473	1,473	5
Construction and land	81	81	13
Manufactured homes	357	357	51
Other consumer	4	4	-
Commercial business	-	-	-
Total	4,890	4,986	\$ 390
Totals:			
One-to-four family	4,564	4,807	\$ 289
Home equity	1,465	1,622	32
Commercial and multifamily	2,975	3,026	5
Construction and land	202	202	13
Manufactured homes	441	448	51
Other consumer	28	28	-
Commercial business	126	126	-
Total	\$ 9,801	\$ 10,259	\$ 390

SOUND FINANCIAL BANCORP, INC. AND SUBSIDIARY  
Notes to Condensed Consolidated Financial Statements (unaudited)

The following table presents loans individually evaluated for impairment as of December 31, 2013 by type of loan (in thousands):

	Recorded Investment	Unpaid Principal Balance	Related Allowance
With no related allowance recorded:			
One-to four- family	\$ 533	\$ 723	\$ -
Home equity	245	294	-
Commercial and multifamily	1,995	1,995	-
Construction and land	21	21	-
Manufactured homes	98	98	-
Other consumer	17	17	-
Commercial business	336	337	-
Total	3,245	3,485	-
With an allowance recorded:			
One-to four- family	4,075	4,086	356
Home equity	1,352	1,362	150
Commercial and multifamily	1,721	1,721	1
Construction and land	188	187	28
Manufactured homes	549	549	116
Other consumer	15	15	3
Commercial business	166	166	55
Total	8,066	8,086	709
Totals:			
One-to four- family	4,608	4,809	356
Home equity	1,597	1,656	150
Commercial and multifamily	3,716	3,716	1
Construction and land	209	208	28
Manufactured homes	647	647	116
Other consumer	32	32	3
Commercial business	502	503	55
Total	\$ 11,311	\$ 11,571	\$ 709

SOUND FINANCIAL BANCORP, INC. AND SUBSIDIARY  
Notes to Condensed Consolidated Financial Statements (unaudited)

The following table presents the average recorded investment and interest income recognized on impaired loans by type of loan for the three and nine months ended September 30, 2014 and 2013 (in thousands):

	Three Months Ended September 30, 2014				September 30, 2013				Nine Months Ended September 30, 2014				September 30, 2013			
	Average Interest Recorded		Investment Recognized		Average Interest Recorded		Investment Recognized		Average Interest Recorded		Investment Recognized		Average Interest Recorded		Investment Recognized	
With no related allowance recorded:																
One-to four- family	\$2,276	\$ 22	\$425	\$ 2	\$1,444	\$ 70	\$1,383	\$ 16	\$2,276	\$ 22	\$425	\$ 2	\$1,444	\$ 70	\$1,383	\$ 16
Home equity	756	8	332	4	510	24	603	9	756	8	332	4	510	24	603	9
Commercial and multifamily	2,245	19	2,269	-	2,005	55	1,798	47	2,245	19	2,269	-	2,005	55	1,798	47
Construction and land	122	1	563	-	71	7	411	1	122	1	563	-	71	7	411	1
Manufactured homes	93	2	67	1	92	5	75	3	93	2	67	1	92	5	75	3
Other consumer	19	2	16	-	14	3	12	1	19	2	16	-	14	3	12	1
Commercial business	127	2	238	8	153	5	453	18	127	2	238	8	153	5	453	18
Total	5,636	56	3,907	15	4,289	169	4,734	95	5,636	56	3,907	15	4,289	169	4,734	95
With an allowance recorded:																
One-to four- family	2,283	24	4,421	55	3,184	74	4,120	157	2,283	24	4,421	55	3,184	74	4,120	157
Home equity	789	8	1,517	14	1,078	24	1,191	46	789	8	1,517	14	1,078	24	1,191	46
Commercial and multifamily	737	21	866	79	1,168	59	555	79	737	21	866	79	1,168	59	555	79
Construction and land	82	1	179	2	134	3	127	9	82	1	179	2	134	3	127	9
Manufactured homes	395	7	588	11	474	20	571	33	395	7	588	11	474	20	571	33
Other consumer	6	-	34	1	12	-	40	2	6	-	34	1	12	-	40	2
Commercial business	-	-	126	-	69	-	196	5	-	-	126	-	69	-	196	5
Total	4,290	61	7,729	162	6,120	180	6,800	331	4,290	61	7,729	162	6,120	180	6,800	331
Totals:																
One-to four- family	4,559	46	4,845	57	4,628	144	5,503	173	4,559	46	4,845	57	4,628	144	5,503	173
Home equity	1,545	16	1,848	18	1,588	48	1,794	55	1,545	16	1,848	18	1,588	48	1,794	55
Commercial and multifamily	2,981	40	3,135	79	3,173	114	2,353	126	2,981	40	3,135	79	3,173	114	2,353	126
Construction and land	203	2	741	2	206	10	538	10	203	2	741	2	206	10	538	10
Manufactured homes	488	9	654	12	567	25	646	36	488	9	654	12	567	25	646	36
Other consumer	25	2	50	1	26	3	52	3	25	2	50	1	26	3	52	3
Commercial business	127	2	364	8	222	5	648	23	127	2	364	8	222	5	648	23
Total	\$9,926	\$ 117	\$11,636	\$ 177	\$10,408	\$ 349	\$11,533	\$ 426	\$9,926	\$ 117	\$11,636	\$ 177	\$10,408	\$ 349	\$11,533	\$ 426

Forgone interest on nonaccrual loans was \$61,000 and \$108,000 for the nine months ended September 30, 2014 and 2013, respectively. There were no commitments to lend additional funds to borrowers whose loans were classified as nonaccrual, TDR or impaired at September 30, 2014 or December 31, 2013.

Troubled debt restructurings. Loans classified as TDRs totaled \$7.5 million and \$6.4 million at September 30, 2014 and December 31, 2013, respectively, and are included in impaired loans. The Company has granted in its TDRs a variety of concessions to borrowers in the form of loan modifications. The modifications granted can generally be

described in the following categories:

Rate Modification: A modification in which the interest rate is changed.

Term Modification: A modification in which the maturity date, timing of payments, or frequency of payments is changed.

Payment Modification: A modification in which the dollar amount of the payment is changed. Interest only modifications in which a loan is converted to interest only payments for a period of time are included in this category.

Combination Modification: Any other type of modification, including the use of multiple categories above.

SOUND FINANCIAL BANCORP, INC. AND SUBSIDIARY  
Notes to Condensed Consolidated Financial Statements (unaudited)

The following table presents new TDRs by type of modification that occurred during the three months ended September 30, 2014 (in thousands):

	Three months ended September 30, 2014					
	Number of Modifications	Rate Modifications	Term Modifications	Payment Modifications	Combination Modifications	Total Modifications
Home equity	1	\$ -	\$ -	\$ -	\$ 57	\$ 57
Commercial and multifamily	1	-	-	-	1,473	1,473
Total	2	\$ -	\$ -	\$ -	\$ 1,530	\$ 1,530

The following table presents new TDRs by type of modification that occurred during the nine months ended September 30, 2014 (in thousands):

	Nine months ended September 30, 2014					
	Number of Modifications	Rate Modifications	Term Modifications	Payment Modifications	Combination Modifications	Total Modifications
One-to four- family	1	\$ -	\$ -	\$ -	\$ 176	\$ 176
Home equity	1	-	-	-	57	57
Commercial and multifamily	1	-	-	-	1,473	1,473
Total	3	\$ -	\$ -	\$ -	\$ 1,706	\$ 1,706

There were no new TDRs that occurred during the three months ended September 30, 2013.

The following table presents new TDRs by type of modification that occurred during the nine months ended September 30, 2013 (in thousands):

	Nine months ended September 30, 2013					
	Number of Modifications	Rate Modifications	Term Modifications	Payment Modifications	Combination Modifications	Total Modifications
One-to four- family	3	\$ -	\$ -	\$ -	\$ 878	\$ 878
Home equity	1	-	-	-	99	99
Total	4	\$ -	\$ -	\$ -	\$ 977	\$ 977

There were no post-modification changes for the recorded investment in loans that were recorded as a result of the TDRs for the three and nine months ended September 30, 2014 and 2013, respectively. At September 30, 2014 and 2013, the Company had no commitments to extend additional credit to borrowers whose loan terms have been modified in TDRs. The allowance for loan losses allocated to TDRs at September 30, 2014 and December 31, 2013 was \$312,000 and \$472,000, respectively.

The following table represents loans modified as TDRs within the previous 12 months for which there was a payment default during the three and nine months ended September 30, 2014 and 2013, respectively (in thousands):

	Three months ended September 30, 2014		Nine months ended September 30, 2013	
One- to four- family	\$ 176	\$ 99	\$ 176	\$ 99
Total	\$ 176	\$ 99	\$ 176	\$ 99

For the preceding table, a TDR is considered in default when a payment was 31 days past due. At September 30, 2014 and 2013, there were no TDRs modified within the previous 12 months that were 30-59 days past due, 60-89 days past due or on nonaccrual status.

SOUND FINANCIAL BANCORP, INC. AND SUBSIDIARY  
Notes to Condensed Consolidated Financial Statements (unaudited)

## Note 5 – Fair Value Measurements

The following tables present information about the level in the fair value hierarchy for the Company's financial assets and liabilities, whether or not recognized or recorded at fair value as of September 30, 2014 and December 31, 2013 (in thousands):

	September 30, 2014		Fair Value Measurements		
	Carrying Value	Estimated	Using:		
		Fair Value	Level 1	Level 2	Level 3
<b>FINANCIAL ASSETS:</b>					
Cash and cash equivalents	\$22,139	\$22,139	\$22,139	\$-	\$-
Available for sale securities	12,944	12,944	-	10,439	2,505
Loans held for sale	2,490	2,490	-	2,490	-
Loans, net	413,121	411,545	-	-	411,545
Accrued interest receivable	1,446	1,446	1,446	-	-
Bank-owned life insurance, net	11,321	11,321	-	11,321	-
Mortgage servicing rights	3,115	3,115	-	-	3,115
FHLB stock	2,247	2,247	-	-	2,247
<b>FINANCIAL LIABILITIES:</b>					
Non-maturity deposits	230,542	230,543	-	230,542	-
Time deposits	172,632	173,494	-	173,494	-
Borrowings	20,738	20,685	-	20,685	-
Accrued interest payable	72	72	-	72	-

	December 31, 2013		Fair Value Measurements		
	Carrying Value	Estimated	Using:		
		Fair Value	Level 1	Level 2	Level 3
<b>FINANCIAL ASSETS:</b>					
Cash and cash equivalents	\$15,334	\$15,334	\$15,334	\$-	\$-
Available for sale securities	15,421	15,421	-	13,002	2,419
Loans held for sale	130	130	-	130	-
Loans, net	386,749	385,685	-	-	385,685
Accrued interest receivable	1,366	1,366	1,366	-	-
Bank-owned life insurance, net	11,068	11,068	-	11,068	-
Mortgage servicing rights	2,984	2,984	-	-	2,984
FHLB Stock	2,314	2,314	-	-	2,314
<b>FINANCIAL LIABILITIES:</b>					
Non-maturity deposits	190,811	190,811	-	190,811	-
Time deposits	157,528	158,652	-	158,652	-
Borrowings	43,221	43,118	-	43,118	-
Accrued interest payable	82	82	-	82	-



The following table presents the balance of assets measured at fair value on a recurring basis as of September 30, 2014 and December 31, 2013 (in thousands):

<u>Description</u>	Fair Value at September 30, 2014			
	Total	Level 1	Level 2	Level 3
Municipal bonds	\$2,074	\$ -	\$2,074	\$-
Agency mortgage-backed securities	8,365	-	8,365	-
Non-agency mortgage-backed securities	2,505	-	-	2,505
Mortgage servicing rights	3,115	-	-	3,115

<u>Description</u>	Fair Value at December 31, 2013			
	Total	Level 1	Level 2	Level 3
Municipal bonds	\$1,931	\$ -	\$1,931	\$-
Agency mortgage-backed securities	11,071	-	11,071	-
Non-agency mortgage-backed securities	2,419	-	-	2,419
Mortgage servicing rights	2,984	-	-	2,984

For the three and nine months ended September 30, 2014 and 2013 there were no transfers between Level 1 and Level 2 nor between Level 2 and Level 3.

SOUND FINANCIAL BANCORP, INC. AND SUBSIDIARY  
Notes to Condensed Consolidated Financial Statements (unaudited)

The following table provides a description of the valuation technique, unobservable input, and qualitative information about the unobservable inputs for the Company's assets and liabilities classified as Level 3 and measured at fair value on a recurring basis at September 30, 2014:

<u>Financial Instrument</u>	<u>Valuation Technique</u>	<u>Unobservable Input(s)</u>	<u>Range (Weighted Average)</u>
Mortgage Servicing Rights	Discounted cash flow	Prepayment speed assumption	101-462% (196%)
		Discount rate	8-12% (10%)
Non-agency mortgage-backed securities	Discounted cash flow	Discount rate	(8%)

Generally, any significant increases in the constant prepayment rate and discount rate utilized in the fair value measurement of the mortgage servicing rights will result in a negative fair value adjustment (and decrease in the fair value measurement). Conversely, a decrease in the constant prepayment rate and discount rate will result in a positive fair value adjustment (and increase in the fair value measurement). An increase in the weighted average life assumptions will result in a decrease in the constant prepayment rate and conversely, a decrease in the weighted average life will result in an increase of the constant prepayment rate.

The following table provides a reconciliation of assets and liabilities measured at fair value using significant unobservable inputs (Level 3) on a recurring basis during the three months ended September 30, 2014 and 2013 (in thousands):

	Three Months Ended		Nine Months Ended	
	September 30, 2014	September 30, 2013	September 30, 2014	September 30, 2013
Beginning balance, at fair value	\$2,583	\$2,680	\$2,419	\$2,773
OTTI impairment losses	-	-	-	(30 )
Principal payments	(93 )	(150 )	(314 )	(477 )
Change in unrealized loss	15	41	400	223
Ending balance, at fair value	\$2,505	\$2,489	\$2,505	\$2,489

Mortgage servicing rights are measured at fair value using significant unobservable input (Level 3) on a recurring basis and a reconciliation of this asset can be found in Note 6 – Mortgage Servicing Rights.

The following table presents the balance of assets measured at fair value on a nonrecurring basis at the dates indicated (in thousands):

Fair Value at September 30, 2014	Level		
	1	2	3
Total	1	2	3

Edgar Filing: Sound Financial Bancorp, Inc. - Form 10-Q

OREO and repossessed assets	\$259	\$ -	\$ -	\$259
Impaired loans	9,801	-	-	9,801

Fair Value at December 31, 2013

	Total	Level 1	Level 2	Level 3
OREO and repossessed assets	\$1,178	\$ -	\$ -	\$1,178
Impaired loans	11,311	-	-	11,311

There were no liabilities carried at fair value, measured on a recurring or nonrecurring basis, at September 30, 2014 or December 31, 2013.

The following table provides a description of the valuation technique, observable input, and qualitative information about the unobservable inputs for the Company's assets and liabilities classified as Level 3 and measured at fair value on a nonrecurring basis at September 30, 2014:

<u>Financial Instrument</u>	<u>Valuation Technique(s)</u>	<u>Unobservable Input(s)</u>	<u>Range (Weighted Average)</u>
OREO	Market approach	Adjustment for differences between comparable sales	0-28% (11%)
Impaired loans	Market approach	Adjustment for differences between comparable sales	0-100% (7%)

SOUND FINANCIAL BANCORP, INC. AND SUBSIDIARY  
Notes to Condensed Consolidated Financial Statements (unaudited)

A description of the valuation methodologies used for impaired loans and OREO is as follows:

**Impaired Loans** - The fair value of collateral dependent loans is based on the current appraised value of the collateral or internally developed models utilizing a calculation of expected discounted cash flows which contain management's assumptions.

**OREO and Repossessed Assets** – The fair value of OREO and repossessed assets is based on the current appraised value of the collateral.

The following methods and assumptions were used to estimate the fair value of other financial instruments:

**Cash and cash equivalents, accrued interest receivable and payable, and advance payments from borrowers for taxes and insurance** - The estimated fair value is equal to the carrying amount.

**AFS Securities** – AFS securities are recorded at fair value based on quoted market prices, if available. If quoted market prices are not available, management utilizes third-party pricing services or broker quotations from dealers in the specific instruments. Level 2 securities include those traded on an active exchange, as well as U.S. government and its agencies securities. Level 3 securities include private label mortgage-backed securities.

**Loans Held for Sale** - Residential mortgage loans held for sale are recorded at the lower of cost or fair value. The fair value of fixed-rate residential loans is based on whole loan forward prices obtained from government sponsored enterprises. At September 30, 2014 and December 31, 2013, loans held for sale were carried at cost.

**Loans** - The estimated fair value for all fixed rate loans is determined by discounting the estimated cash flows using the current rate at which similar loans would be made to borrowers with similar credit ratings and maturities. The estimated fair value for variable rate loans is the carrying amount. The fair value for all loans also takes into account projected loan losses as a part of the estimate.

**Mortgage Servicing Rights** –The fair value of mortgage servicing rights is determined through a discounted cash flow analysis, which uses interest rates, prepayment speeds, discount rates, and delinquency rate assumptions as inputs.

**FHLB stock** - The estimated fair value is equal to the par value of the stock, which approximates fair value.

**Bank-owned Life Insurance** - The estimated fair value is equal to the cash surrender value of policies, net of surrender charges.

**Deposits** - The estimated fair value of deposit accounts (savings, demand deposit, and money market accounts) is the carrying amount. The fair values of fixed-maturity time certificates of deposit are estimated by discounting the estimated cash flows using the current rate at which similar certificates would be issued.

**Borrowings** - The fair value of borrowings are estimated using discounted cash flow analyses, based on the Company's current incremental borrowing rates for similar types of borrowing arrangements.

**Off-balance-sheet financial instruments** - The fair value for the Company's off-balance-sheet loan commitments are estimated based on fees charged to others to enter into similar agreements taking into account the remaining terms of

the agreements and credit standing of the Company's customers. The estimated fair value of these commitments is not significant.

We assume interest rate risk (the risk that general interest rate levels will change) as a result of our normal operations. As a result, the fair values of our financial instruments will change when interest rate levels change, which may be favorable or unfavorable to us. Management attempts to match maturities of assets and liabilities to the extent necessary or possible to minimize interest rate risk. However, borrowers with fixed-rate obligations are less likely to prepay in a rising rate environment and more likely to prepay in a falling rate environment. Conversely, depositors who are receiving fixed rates are more likely to withdraw funds before maturity in a rising rate environment and less likely to do so in a falling rate environment. Management monitors rates and maturities of assets and liabilities and attempts to minimize interest rate risk by establishing early withdrawal penalties for certificates of deposit, creating interest rate floors for certain variable rate loans, adjusting terms of new loans and deposits, by borrowing at fixed rates for fixed terms and investing in securities with terms that mitigate our overall interest rate risk.

SOUND FINANCIAL BANCORP, INC. AND SUBSIDIARY  
Notes to Condensed Consolidated Financial Statements (unaudited)

Note 6 – Mortgage Servicing Rights

The unpaid principal balances of loans serviced for Federal National Mortgage Association at September 30, 2014 and December 31, 2013, totaled approximately \$356.1 million and \$359.2 million, respectively, and was not included in the Company's financial statements. We also service loans for other financial institutions. The unpaid principal balances of loans serviced for other financial institutions at September 30, 2014 and December 31, 2013, totaled approximately \$11.9 million and \$4.6 million, respectively, and was not included in the Company's financial statements.

A summary of the change in the balance of mortgage servicing rights during the three and nine months ended September 30, 2014 and 2013 were as follows (in thousands):

	Three Months Ended September 30, 2014		Nine Months Ended September 30, 2013	
Beginning balance, at fair value	\$2,993	\$2,670	\$2,984	\$2,306
Servicing rights that result from transfers of financial assets	157	160	341	655
Changes in fair value:				
Due to changes in model inputs or assumptions <sup>(1)</sup>	152	271	437	656
Other <sup>(2)</sup>	(187 )	(258 )	(647 )	(774 )
Ending balance, at fair value	\$3,115	\$2,843	\$3,115	\$2,843

<sup>(1)</sup> Represents changes in discount rates and prepayment speed assumptions, which are primarily affected by changes in interest rates

<sup>(2)</sup> Represents changes due to collection or realization of expected cash flows over time.

The key economic assumptions used in determining the fair value of mortgage servicing rights at the dates indicated are as follows:

	At September 30,	
	2014	2013
Prepayment speed (Public Securities Association "PSA" model)	196 %	219 %
Weighted-average life (years)	6.41	5.98
Yield to maturity discount rate	10.00%	10.01%

The amount of contractually specified servicing, late and ancillary fees earned and recorded in mortgage servicing income on the Condensed Consolidated Statements of Income was \$202,000 and \$235,000 for the three months and nine months ended September 30, 2014, respectively and \$76,000 and \$387,000 for the three and nine months ended September 30, 2013, respectively.

Note 7 – Commitments and Contingencies

In the normal course of operations, the Company engages in a variety of financial transactions that are not recorded in our financial statements. These transactions involve varying degrees of off-balance sheet credit, interest rate and liquidity risks. These transactions are used primarily to manage customers' requests for funding and take the form of loan commitments and lines of credit.

Note 8 – Borrowings

The Company utilizes a loan agreement with the FHLB of Seattle. The terms of the agreement call for a blanket pledge of a portion of the Company's mortgage and commercial and multifamily portfolio based on the outstanding balance. At September 30, 2014, the amount available to borrow under this agreement was approximately 35% of the Bank's total assets, or up to \$167.7 million, subject to the availability of eligible collateral. Based on eligible collateral, the total amount available under this agreement as of September 30, 2014 and December 31, 2013 was \$124.5 million and \$116.8 million, respectively. The Company had outstanding borrowings under this arrangement of \$20.7 million and \$43.2 million at September 30, 2014 and December 31, 2013, respectively. Additionally, the Company had outstanding letters of credit from the FHLB with a notional amount of \$36.5 million at September 30, 2014 and December 31, 2013 to secure public deposits. The net remaining amount available under our loan agreement with the FHLB as of September 30, 2014 and December 31, 2013, was \$67.2 million and \$37.1 million, respectively.

23

---

SOUND FINANCIAL BANCORP, INC. AND SUBSIDIARY  
Notes to Condensed Consolidated Financial Statements (unaudited)

The Company participates in the Federal Reserve Bank Borrower-in-Custody program, which gives the Company access to the discount window. The terms of the program call for a pledge of specific assets. The Company had unused borrowing capacity of \$19.2 million and no outstanding borrowings under this program at both September 30, 2014 and December 31, 2013.

The Company has access to a Fed Funds line of credit from the Pacific Coast Banker's Bank. The line has a two-year term maturing on June 30, 2016 and is renewable biannually. At September 30, 2014 and December 31, 2013, the amount available under this line of credit was \$2.0 million. There were no outstanding borrowings on this line of credit at both September 30, 2014 and December 31, 2013.

The Company has access to a Fed Funds line of credit from Zions Bank under a Fed Funds Sweep and Line Agreement established September 26, 2013. The agreement allows access to a Fed Funds line of up to \$9.0 million and requires the Company to maintain cash balances with Zions Bank of \$250,000. The agreement has no maturity date. There were no outstanding borrowings on this line of credit at both September 30, 2014 and December 31, 2013.

Note 9 – Earnings Per Common Share

Non-vested share-based payment awards that contain non-forfeitable rights to dividends or dividend equivalents are participating securities and are included in the computation of earnings per share pursuant to the two-class method. The two-class method is an earnings allocation formula that determines earnings per share for each class of common stock and participating security according to dividends declared (or accumulated) and participation rights in undistributed earnings. Certain of the Company's non-vested restricted stock awards qualify as participating securities.

Net earnings, less any preferred dividends accumulated for the period (whether or not declared), is allocated between the common stock and participating securities pursuant to the two-class method. Basic earnings per common share is computed by dividing net earnings available to common shareholders by the weighted average number of common shares outstanding during the period, excluding participating non-vested restricted shares.

Diluted earnings per common share is computed in a similar manner, except that first the denominator is increased to include the number of additional common shares that would have been outstanding if potentially dilutive common shares, excluding the participating securities, were issued using the treasury stock method. For all periods presented, stock options, certain restricted stock awards and restricted stock units are the only potentially dilutive non-participating instruments issued by the Company. Next, we determine and include in diluted earnings per common share calculation the more dilutive effect of the participating securities using the treasury stock method or the two-class method. Undistributed losses are not allocated to the non-vested share-based payment awards (the participating securities) under the two-class method as the holders are not contractually obligated to share in the losses of the Company.

ESOP shares are considered outstanding for basic and diluted earnings per share when the shares are committed to be released.

Earnings per common share are summarized for the periods presented in the following table (dollars in thousands, except per share data):



Edgar Filing: Sound Financial Bancorp, Inc. - Form 10-Q

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2014	2013	2014	2013
Net income	\$1,235	\$994	\$3,438	\$2,934
Less net income attributable to participating securities <sup>(1)</sup>	22	22	60	59
Net income available to common shareholders	\$1,213	\$972	\$3,378	\$2,875
Weighted average number of shares outstanding, basic	2,516	2,577	2,511	2,584
Effect of potentially dilutive common shares <sup>(2)</sup>	93	57	94	52
Weighted average number of shares outstanding, diluted	2,609	2,634	2,605	2,636
Earnings per share, basic	\$0.49	\$0.39	\$1.37	\$1.14
Earnings per share, diluted	\$0.47	\$0.38	\$1.32	\$1.11

<sup>(1)</sup> Represents dividends paid and undistributed earnings allocated to non-vested restricted stock awards.

<sup>(2)</sup> Represents the effect of the assumed exercise of stock options and vesting of non-participating restricted shares, based on the treasury stock method.

There were no shares considered anti-dilutive for the three and nine months ended September 30, 2014 or 2013.

SOUND FINANCIAL BANCORP, INC. AND SUBSIDIARY  
Notes to Condensed Consolidated Financial Statements (unaudited)

Note 10 – Stock-based Compensation

Stock Options and Restricted Stock

The Company currently has two existing Equity Incentive Plans, a 2008 Equity Incentive Plan (the "2008 Plan") and a 2013 Equity Incentive Plan (the "2013 Plan", and together with the 2008 Plan, the "Plans"), both of which were approved by shareholders. The Plans permit the grant of restricted stock, restricted stock units, stock options, and stock appreciation rights. Under the 2008 Plan, 126,287 shares of common stock were approved for awards for stock options and stock appreciation rights and 50,514 shares of common stock were approved for awards for restricted stock and restricted stock units. Under the 2013 Plan, 141,750 shares of common stock were approved for awards for stock options and stock appreciation rights and 56,700 shares of common stock were approved for awards for restricted stock and restricted stock units.

As of September 30, 2014, awards for stock options totaling 212,887 shares and awards for restricted stock totaling 93,292 shares of Company common stock have been granted under the Plans to participants, net of any forfeitures. During the three and nine months ended September 30, 2014 share-based compensation expense totaled \$45,000 and \$289,000, respectively. During the three and nine months ended September 30, 2013, share-based compensation expense totaled \$42,000 and \$126,000, respectively.

Stock Option Awards

All of the stock option awards granted under the Plans to date provide for the recipient's award to vest in 20 percent annual increments commencing one year from the grant date. All of the options granted are exercisable for a period of 10 years from the date of grant, subject to vesting. The following is a summary of the Company's stock option plan awards during the nine months ended September 30, 2014:

	Shares	Weighted-Average Exercise Price	Weighted-Average Remaining Contractual Term In Years	Aggregate Intrinsic Value
Outstanding at the beginning of the year	107,456	\$ 8.92	5.84	\$857,499
Granted	105,431	\$ 16.80		
Exercised	(13,360)	\$ 9.10		
Forfeited	(13,680)	\$ 8.60		
Expired	-	-		
Outstanding at September 30, 2014	185,847	\$ 13.40	8.17	\$3,309,917
Exercisable	64,565	\$ 9.05	4.78	\$1,149,902
Expected to vest, assuming a 0% forfeiture rate over the vesting term	185,847	\$ 13.40	8.17	\$3,309,917

As of September 30, 2014, there was \$734,000 of total unrecognized compensation cost related to non-vested stock options granted under the Plan. The cost is expected to be recognized over the remaining weighted-average vesting period of 2.17 years.

The fair value of each option award granted is estimated on the date of grant using a Black-Scholes model. The assumptions used for the nine months ended September 30, 2014 are presented in the table below:

Annual dividend yield 1.20 %

Edgar Filing: Sound Financial Bancorp, Inc. - Form 10-Q

Expected volatility	46.84%
Risk-free interest rate	2.33%
Expected term	7.5 years
Weighted-average grant date fair value per option granted	\$7.69

The Company (including the predecessor entity) became a publicly held company in January 2008, so the amount of historical stock price information available is limited. As a result, the Company elected to use a weighted-average of its peers' historical stock prices, as well as the Company's own historical stock prices to estimate volatility. The Company bases the risk-free interest rate on the U.S. Treasury Constant Maturity Indices in effect on the date of the grant. The Company elected to use the Staff Accounting Bulletin No. 110, "Share-Based Payments" permitted by the Securities and Exchange Commission to calculate the expected term. This simplified method uses the vesting term of an option along with the contractual term, setting the expected life at a midpoint in between.

25

---

SOUND FINANCIAL BANCORP, INC. AND SUBSIDIARY  
Notes to Condensed Consolidated Financial Statements (unaudited)

### Restricted Stock Awards

The fair value of the restricted stock awards is equal to the fair value of the Company's stock at the date of grant. Compensation expense is recognized over the vesting period that the awards are based. The restricted stock awards granted under the 2008 Plan to date provide for vesting in 20 percent annual increments commencing one year from the grant date. The restricted stock awards granted under the 2013 Plan to date vested 20% of a recipient's award immediately with the full compensation expense associated with those shares recognized in the first quarter of 2014. The balance of an individual's award under the 2013 Plan vests in four equal annual installments commencing one year from the grant date with the remaining compensation expense recognized over the four year vesting period of the remaining awards.

The following is a summary of the Company's non-vested restricted stock awards during the nine months ended September 30, 2014:

<u>Non-vested Shares</u>	Shares	Weighted-Average Grant-Date Fair Value Per Share	Aggregate Intrinsic Value Per Share
Non-vested at January 1, 2014	14,525	\$ 8.44	
Granted	45,565	16.87	
Vested	(15,946)	16.87	
Forfeited	-		
Expired	-		
Non-vested at September 30, 2014	44,144	\$ 15.58	\$ 2.23
Expected to vest assuming a 0% forfeiture rate over the vesting term	44,144	\$ 15.58	\$ 2.23

As of September 30, 2014, there was \$661,000 of unrecognized compensation cost related to non-vested restricted stock granted under the Plan remaining. The cost is expected to be recognized over the weighted-average vesting period of 2.17 years. The total fair value of shares vested for the nine months ended September 30, 2014 and 2013 was \$269,000 and \$120,000, respectively.

### Employee Stock Ownership Plan

In January 2008, the ESOP borrowed \$1.2 million from the Company to purchase common stock of the Company. In August 2012, in conjunction with the Company's "second step" conversion to become a fully converted public company, the ESOP borrowed \$1.1 million from the Company to purchase additional common stock of the Company. Both loans are being repaid principally by the Bank through contributions to the ESOP over a period of ten years. The interest rate on the loans is fixed at 4.0% and 2.25%, per annum, respectively. At September 30, 2014, the remaining balances of the ESOP loans were \$521,000 and \$914,000, respectively.

Neither the loan balances nor the related interest expense are reflected on the condensed consolidated financial statements.

At September 30, 2014, the ESOP was committed to release 21,443 shares of the Company's common stock to participants and held 131,129 unallocated shares remaining to be released in future years. The fair value of the 131,129 restricted shares held by the ESOP trust was \$2.3 million at September 30, 2014. ESOP compensation

expense included in salaries and benefits was \$78,000 and \$233,000 for the three and nine months ended September 30, 2014, and \$76,000 and \$249,000 for the three and nine months ended September 30, 2013, respectively.

Note 11 – Acquisition of Columbia State Bank Branches

On August 25, 2014, the Bank completed its acquisition of three branches of Columbia State Bank ("Columbia"), located at 602 E. Front St., Port Angeles, WA 98362, 645 W. Washington St., Sequim, WA 98382, and 9500 Oak Bay Rd., Port Ludlow, WA 98365. These branch acquisitions were completed under a Purchase and Assumption Agreement between the Company and Columbia. In this branch acquisition, the Company purchased loans, certain personal property and records at the former Columbia branches and the buildings and real estate at each location. These assets were acquired in exchange for Sound Community Bank's assumption of the deposits at the three branches, as well as the payment of a deposit premium of 2.35%.

The Bank consolidated the operations of its Sequim branch into the former Columbia branch acquired on September 12, 2014 and consolidated the recently acquired Columbia branch into its existing Port Angeles branch as of November 10, 2014.

The acquisition was accounted for under the acquisition method of accounting in accordance with ASC Topic 805, Business Combinations. The assets acquired and liabilities assumed were recorded at fair value. Goodwill of approximately \$7,000 resulted from the acquisition and is included as an intangible asset on the condensed consolidated balance sheet. The amount of goodwill is equal to the amount by which the fair value of liabilities assumed exceeded the fair value of assets purchased.

26

---

SOUND FINANCIAL BANCORP, INC. AND SUBSIDIARY  
 Notes to Condensed Consolidated Financial Statements (unaudited)

The estimated fair value of the assets purchased and liabilities assumed are presented in the following table:

	At August 25, 2014
Fair value of assets acquired	
Cash and cash equivalents	\$16,698
Loans	1,096
Premises and equipment	3,672
Core deposit intangible	114
Other assets	22
Total fair value of assets acquired	21,602
Fair value of liabilities assumed	
Deposits	21,598
Other liabilities	4
Total fair value of liabilities assumed	\$21,602

Note 12 – Subsequent Event

On October 28, 2014, the Company declared a quarterly cash dividend of \$0.05 per common share, payable on November 26, 2014 to shareholders of record at the close of business November 12, 2014.

27

---

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operation

MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Special Note Regarding Forward-Looking Statements

Certain matters discussed in this Form 10-Q constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements relate to our financial condition, results of operations, plans, objectives, future performance or business. Forward-looking statements are not statements of historical fact, are based on certain assumptions and are generally identified by use of the words "believes," "expects," "anticipates," "estimates," "forecasts," "intends," "plans," "targets," "potentially," "probably," "projects," "outlook" or similar expressions or future or conditional verbs such as "may," "will," "should," "would" and "could." Forward-looking statements include statements with respect to our beliefs, plans, objectives, goals, expectations, assumptions and statements about, among other things, expectations of the business environment in which we operate, projections of future performance or financial items, perceived opportunities in the market, potential future credit experience, and statements regarding our mission and vision. These forward-looking statements are based upon current management expectations and may, therefore, involve risks and uncertainties. Our actual results, performance, or achievements may differ materially from those suggested, expressed, or implied by forward-looking statements as a result of a wide variety or range of factors including, but not limited to:

- changes in economic conditions, either nationally or in our market area;
- fluctuations in interest rates;
- the risks of lending and investing activities, including changes in the level and direction of loan delinquencies and write-offs and changes in estimates of the adequacy of our allowance for loan losses;
- the possibility of other-than-temporary impairments of securities held in our securities portfolio;
- our ability to access cost-effective funding;
- fluctuations in the demand for loans, the number of unsold homes, land and other properties, and fluctuations in real estate values and both residential and commercial and multifamily real estate market conditions in our market area;
- secondary market conditions for loans and our ability to sell loans in the secondary market;
- our ability to attract and retain deposits;
- our ability to successfully integrate any assets, liabilities, customers, systems, and management personnel we may acquire into our operations and our ability to realize related revenue synergies and expected cost savings and other benefits within the anticipated time frames or at all, including, in particular, our recent acquisition of three branches from Columbia State Bank;
- legislative or regulatory changes such as the Dodd-Frank Wall Street Reform and Consumer Protection Act and its implementing regulations that adversely affect our business, as well as changes in regulatory policies and principles, or the interpretation of regulatory capital or other rules including changes related to Basel III;
- monetary and fiscal policies of the Board of Governors of the Federal Reserve System ("Federal Reserve") and the U.S. Government and other governmental initiatives affecting the financial services industry;
- results of examinations of Sound Financial Bancorp and Sound Community Bank by their regulators, including the possibility that the regulators may, among other things, require us to increase our allowance for loan losses or to write-down assets, change Sound Community Bank's regulatory capital position or affect our ability to borrow funds or maintain or increase deposits, which could adversely affect our liquidity and earnings;
- increases in premiums for deposit insurance;

- our ability to control operating costs and expenses;
- the use of estimates in determining fair value of certain of our assets, which estimates may prove to be incorrect and result in significant declines in valuation;
- difficulties in reducing risks associated with the loans on our balance sheet;
- staffing fluctuations in response to product demand or the implementation of corporate strategies that affect our workforce and potential associated charges;
- computer systems on which we depend could fail or experience a security breach;
- our ability to retain key members of our senior management team;
- costs and effects of litigation, including settlements and judgments;
- our ability to implement our business strategies;
- increased competitive pressures among financial services companies;
- changes in consumer spending, borrowing and savings habits;
- the availability of resources to address changes in laws, rules, or regulations or to respond to regulatory actions;
- our ability to pay dividends on our common stock;
- adverse changes in the securities markets;
- the inability of key third-party providers to perform their obligations to us;
- changes in accounting policies and practices, as may be adopted by the financial institution regulatory agencies or the Financial Accounting Standards Board, including additional guidance and interpretation on accounting issues and details of the implementation of new accounting methods; and
- other economic, competitive, governmental, regulatory, and technological factors affecting our operations, pricing, products and services and the other risks described from time to time in this Form 10-Q and our 2013 Form 10-K and other filings with the SEC.

We wish to advise readers not to place undue reliance on any forward-looking statements and that the factors listed above could materially affect our financial performance and could cause our actual results for future periods to differ materially from any such forward-looking statements expressed with respect to future periods and could negatively affect our stock price performance.

We do not undertake and specifically decline any obligation to publicly release the result of any revisions which may be made to any forward-looking statements to reflect events or circumstances after the date of such statements or to reflect the occurrence of anticipated or unanticipated events.



## General

Sound Financial Bancorp, a Maryland corporation, is a bank holding company for its wholly owned subsidiary, Sound Community Bank. Substantially all of Sound Financial Bancorp's business is conducted through Sound Community Bank, a Washington state-chartered commercial bank. As a Washington commercial bank, the Bank's regulators are the Washington State Department of Financial Institutions ("WDFI") and the FDIC. The Board of Governors of the Federal Reserve System ("Federal Reserve") is the primary federal regulator for Sound Financial Bancorp. Sound Community Bank's deposits are insured up to applicable limits by the FDIC. At September 30, 2014, Sound Financial Bancorp had total consolidated assets of \$478.7 million, net loans of \$413.1 million, deposits of \$403.2 million and stockholders' equity of \$49.4 million. The shares of Sound Financial Bancorp are traded on The NASDAQ Capital Market under the symbol "SFBC." Our executive offices are located at 2005 5<sup>th</sup> Avenue, Suite 200, Seattle, Washington, 98121.

Our principal business consists of attracting retail and commercial deposits from the general public and investing those funds, along with borrowed funds, in loans secured by first and second mortgages on one- to four-family residences (including home equity loans and lines of credit), commercial and multifamily, consumer and commercial business loans and construction and land loans. We offer a variety of secured and unsecured consumer loan products, including manufactured home loans, floating homes, automobile loans, boat loans and recreational vehicle loans. As part of our business, we focus on residential mortgage loan originations, some of which we sell to Fannie Mae. We sell the majority of these loans with servicing retained to maintain the direct customer relationship and to continue providing strong customer service to our borrowers. We originate and retain a significant amount of commercial real estate loans, including those secured by owner-occupied and nonowner-occupied commercial real estate, multifamily property, manufactured home parks and construction and land development loans.

Our operating revenues are derived principally from earnings on interest earning assets, service charges and fees, and gains on the sale of loans. Our primary sources of funds are deposits, Federal Home Loan Bank ("FHLB") advances and other borrowings, and payments received on loans and securities. We offer a variety of deposit accounts that provide a wide range of interest rates and terms, generally including savings, money markets, NOW accounts, term certificates and demand accounts.

Our noninterest expenses consist primarily of salaries and employee benefits, expenses for occupancy, marketing, professional fees, data processing, FDIC deposit insurance premiums and regulatory expenses. Salaries and benefits consist primarily of the salaries and wages paid to our employees, payroll taxes, directors' fees, expenses for retirement, share-based compensation and other employee benefits. Occupancy expenses, which are the fixed and variable costs of buildings and equipment, consist primarily of lease payments, property taxes, depreciation charges, maintenance and the cost of utilities.

## Critical Accounting Policies

Certain of our accounting policies are important to an understanding of our financial condition, since they require management to make difficult, complex or subjective judgments, which may relate to matters that are inherently uncertain. Estimates associated with these policies are susceptible to material changes as a result of changes in facts and circumstances. Facts and circumstances that could affect these judgments include, but are not limited to, changes in interest rates, changes in the performance of the economy and changes in the financial condition of borrowers. Management believes that its critical accounting policies include determining the allowance for loan losses, accounting for other-than-temporary impairment of securities, accounting for mortgage servicing rights, accounting for other real estate owned and accounting for deferred income taxes. Our methodologies for analyzing the allowance for loan losses, mortgage servicing rights, other real estate owned and deferred tax asset accounts are described in our 2013 Form 10-K. There have been no significant changes in the Company's application of accounting policies since December 31, 2013.

## Comparison of Financial Condition at September 30, 2014 and December 31, 2013

General. Total assets increased by \$36.1 million, or 8.2%, to \$48.7 million at September 30, 2014 from \$442.6 million at December 31, 2013. This increase was primarily the result of a \$26.4 million, or 6.8%, increase in the loan portfolio and a \$6.8 million, or 44.4% increase in our cash and cash equivalents. A \$54.8 million increase in deposits was primarily used to fund the increase in loans and cash and pay down borrowings.

Cash and Securities. Cash, cash equivalents and our available-for-sale securities in the aggregate increased by \$4.3 million, or 14.1%, to \$35.1 million at September 30, 2014. Cash and cash equivalents increased by \$6.8 million, or 44.4%, to \$22.1 million at September 30, 2014. Available-for-sale securities, which consist primarily of agency mortgage-backed securities, decreased by \$2.5 million, or 16.1%, from \$15.4 million at December 31, 2013 to \$12.9 million at September 30, 2014 as a result of scheduled pay-downs and repayments.

At September 30, 2014, our available-for-sale securities portfolio consisted of \$2.5 million of non-agency mortgage-backed securities. These securities present a higher credit risk than agency mortgage-backed securities and municipal bonds, of which we had \$8.4 million and \$2.0 million, respectively, at September 30, 2014. In order to monitor the increased risk, semiannually management receives and reviews a credit surveillance report from a third party, which evaluates these securities based on a number of factors, including credit scores, loan-to-value ratios, geographic locations, delinquencies and loss histories of the underlying mortgage loans. This analysis is prepared in order to project future losses based on various home price depreciation scenarios over a three-year horizon. Based on these reports, management ascertains the appropriate value for these securities and, during the three and nine months ended September 30, 2014, recorded no other-than-temporary impairment charges on these non-agency securities. See Note 3 – Investments in the Notes to Consolidated Financial Statements under Item 1 of this report. The current market environment significantly limits our ability to mitigate our exposure to value changes in these more risky securities by selling them, and we do not anticipate these conditions to change significantly throughout the year. Accordingly, if the market and economic environment impacting the loans supporting these securities deteriorates, we could determine that an other-than-temporary impairment must be recorded on these securities, as well as on any other securities in our portfolio. As a result, our future earnings, equity, regulatory capital and ongoing operations could be adversely affected.

Loans. Our loan portfolio, excluding loans held for sale, increased \$26.4 million, or 6.8%, from \$390.9 million at December 31, 2013 to \$417.4 million at September 30, 2014. Loans held for sale increased \$2.4 million from \$130,000 at December 31, 2013 to \$2.5 million at September 30, 2014.

The following table reflects the changes in the types of loans in our portfolio at September 30, 2014, as compared to December 31, 2013 (dollars in thousands):

	September 30, 2014	December 31, 2013	Amount Change	Percent Change	
One-to-four-family	\$ 129,168	\$ 117,452	\$ 11,716	10.0	%
Home equity	34,782	35,155	(373 )	(1.1 )	
Commercial and multifamily	158,635	156,600	2,035	1.3	
Construction and land	45,186	44,300	886	2.0	
Manufactured homes	12,584	13,467	(883 )	(6.6 )	
Other consumer	13,000	10,284	2,716	26.4	
Commercial business	23,996	13,668	10,328	75.6	
Total loans, gross	\$ 417,351	\$ 390,926	\$ 26,425	6.8	%

The increases in our commercial business loans and other consumer loans reflect our strategy of increasing non-real estate secured loans as a percentage of our loan portfolio. This strategy includes offering a variety of floating home loan products and participating with local banks in larger commercial business loans. At September 30, 2014, our loan portfolio remained well-diversified with commercial and multifamily real estate loans accounting for 38.0% of the portfolio. Residential real estate loans accounted for 30.9% of the portfolio. Home equity, manufactured and other consumer loans accounted for 14.5% of the portfolio. Construction and land loans accounted for 10.8% of the portfolio and commercial business loans accounted for the remaining 5.8% of total loans.

Mortgage Servicing Rights. At September 30, 2014 and December 31, 2013, we had \$3.1 million and \$3.0 million, respectively, in mortgage servicing rights recorded at fair value. We record mortgage servicing rights on loans sold to Fannie Mae and other financial institutions with servicing retained and upon acquisition of a servicing portfolio. We stratify our capitalized mortgage servicing rights based on the type, term and interest rates of the underlying loans. Mortgage servicing rights are carried at fair value. If the fair value of our mortgage servicing rights fluctuates significantly, our financial results could be materially impacted.

31

---

Edgar Filing: Sound Financial Bancorp, Inc. - Form 10-Q

Nonperforming Assets. At September 30, 2014, nonperforming assets totaled \$3.8 million, or 0.80% of total assets, compared to \$3.1 million, or 0.70% of total assets at December 31, 2013.

The table below sets forth the amounts and categories of nonperforming assets at the dates indicated (dollars in thousands):

	Nonperforming Assets			
	At September 30, 2014	At December 31, 2013	Amount Change	Percent Change
Nonaccrual loans	\$904	\$ 558	\$ 346	62.0 %
Accruing loans 90 days or more delinquent	-	321	(321 )	(100.0 )
Nonperforming restructured loans	2,649	1,042	1,607	154.2
OREO and repossessed assets	259	1,178	(919 )	(78.0 )
Total nonperforming assets	\$3,812	\$ 3,099	\$ 713	23.0 %

Nonperforming loans, consisting of nonaccrual loans and nonperforming restructured loans, to total loans increased to \$3.6 million or 0.85% of total gross loans at September 30, 2014 from \$1.9 million or 0.49% of total gross loans at December 31, 2013. This increase reflected a \$1.6 million increase in nonperforming loans during the nine months ended September 30, 2014, primarily due to a \$1.5 million commercial real estate loan secured by property located in Snohomish County, Washington that was modified as a new TDR in the third quarter of 2014 and which is currently performing in accordance with modified repayment terms.

OREO and repossessed assets decreased during the three and nine months ended September 30, 2014, primarily due to improving economic conditions in our market and our continued focus on credit administration. During the nine months ended September 30, 2014, we repossessed five personal residences and eight manufactured homes. We sold 11 personal residences and eight manufactured homes at an aggregate loss of \$16,000 during the nine months ended September 30, 2014. Our largest OREO at September 30, 2014, consisted of a personal residence with a recorded value of \$105,000 located in San Juan County, Washington. Our next largest OREO properties were a \$42,000 personal residence located in Clallam County, Washington and a \$41,000 personal residence located in Mahaska County, Iowa.

Allowance for Loan Losses. The allowance for loan losses is maintained to cover losses that are probable and can be estimated on the date of evaluation in accordance with generally accepted accounting principles in the United States. It is our best estimate of probable incurred credit losses in our loan portfolio.

Our allowance for loan losses at September 30, 2014 was \$4.2 million, or 1.01% of total loans receivable compared to \$4.2 million, or 1.07% of total loans receivable at December 31, 2013. The allowance for loan losses reflects the \$600,000 provision for loan losses established during the nine months ended September 30, 2014.

The following table reflects the adjustments in our allowance during the periods indicated (dollars in thousands):

	Three Months			
	Ended September 30, 2014		Nine Months Ended September 30, 2013	
Balance at beginning of period	\$4,191	\$4,129	\$4,177	\$4,248
Charge-offs	(255 )	(484 )	(688 )	(1,357 )
Recoveries:	94	20	141	74
Net charge-offs	(161 )	(464 )	(547 )	(1,283 )
Provisions charged to operations	200	450	600	1,150
Balance at end of period	\$4,230	\$4,115	\$4,230	\$4,115

Ratio of net charge-offs during the period to average loans outstanding during the period

0.16 % 0.52 % 0.18 % 0.52 %

Allowance as a percentage of nonperforming loans

119.05 % 206.58 % 119.05 % 206.58 %

Edgar Filing: Sound Financial Bancorp, Inc. - Form 10-Q

Allowance as a percentage of total loans (end of period)	1.01	%	1.08	%	1.01	%	1.08	%
--	------	---	------	---	------	---	------	---

Specific loan loss reserves decreased \$319,000 at September 30, 2014 compared to December 31, 2013, while general loan loss reserves increased \$372,000 at September 30, 2014, compared to December 31, 2013. Net charge-offs for the nine months ended September 30, 2014 were \$547,000, or 0.18% of average loans on an annualized basis, compared to \$1.3 million, or 0.52% of average loans for the same period in 2013. The decrease in net charge-offs was primarily due to improving economic conditions in our market area and continued efforts in credit administration and collections. As of September 30, 2014, the allowance for loan losses as a percentage of total loans receivable and nonperforming loans was 1.01% and 119.05%, respectively, compared to 1.08% and 206.58%, respectively, at December 31, 2013. The allowance for loan losses as a percentage of total loans receivable decreased primarily as a result of higher balances of loans receivable and improved credit metrics related to both specific and general reserves. This includes a decrease in expected losses on loans individually evaluated for impairment and an increase in expected losses on loans collectively evaluated for impairment. The decrease in loans individually evaluated was due to lower past due and impaired loans as a percentage of the overall loan portfolio and improving values for real estate in the markets where we lend. The increase in loans collectively evaluated was due to an increase in loans receivable and an evaluation by management of a longer look-back period in calculating the historical loss ratios. Management will continue to evaluate the appropriate loss periods given changes in the economic environment and nature of the risks within the loan portfolio. The allowance for loan losses as a percentage of nonperforming loans decreased due to a \$1.7 million increase in nonperforming loans from \$1.9 million as of December 31, 2013 to \$3.6 million as of September 30, 2014.

32

---

Deposits. Total deposits increased by \$54.9 million, or 15.7%, to \$403.2 million at September 30, 2014 from \$348.3 million at December 31, 2013, primarily as a result of a \$28.1 million, or 39.8%, increase in interest-bearing demand accounts, a \$15.1 million, or 9.6% increase in certificates and a \$9.6 million, or 27.8%, increase in noninterest-bearing demand accounts. These increases were partially offset by a \$3.4 million, or 5.7%, decrease in money market accounts. The acquisition of three retail branches on the North Olympic Peninsula was a primary factor in deposit growth. We acquired \$22.2 million in deposits in the acquisition. The remaining increase was the result of retail and sales efforts during the period as we continued our emphasis on attracting relatively low-cost core deposit accounts including noninterest-bearing accounts from small businesses. The decrease in money market accounts was primarily the result of customers placing these funds in higher yielding certificate or interest-bearing demand accounts. At September 30, 2014, brokered deposits were \$5.3 million compared to \$4.3 million at December 31, 2013.

A summary of deposit accounts with the corresponding weighted average cost of funds is presented below (dollars in thousands):

	As of September 30, 2014		As of December 31, 2013	
	Amount	Wtd. Avg. Rate	Amount	Wtd. Avg. Rate
Noninterest-bearing demand	\$41,139	0.00 %	\$31,877	0.00 %
Interest-bearing demand	98,739	0.41	70,639	0.37
Savings	31,895	0.17	26,509	0.14
Money market	55,689	0.28	59,069	0.30
Certificates	172,632	1.05	157,528	1.13
Escrow	3,080	0.00	2,717	0.00
Total deposits	\$403,174	0.60 %	\$348,339	0.64 %

Borrowings. FHLB advances decreased \$22.5 million, or 52.0%, to \$20.7 million at September 30, 2014, with a weighted-average cost of 0.57%, from \$43.2 million at December 31, 2013, with a weighted-average cost of 0.53% due to maturities. This decrease in borrowings was a result of the acquisition of deposits from Columbia State Bank coupled with deposit growth among our existing branches. We rely on FHLB advances to fund interest-earning assets when deposits alone cannot fully fund interest-earning asset growth. This reliance on borrowings, rather than deposits, may increase our overall cost of funds.

Stockholders' Equity. Total stockholders' equity increased \$2.9 million, or 6.2%, to \$49.4 million at September 30, 2014 from \$46.5 million at December 31, 2013. This increase primarily reflects \$3.4 million in net income and other comprehensive income of \$456,000 representing unrealized holding gains on available for sale securities partially offset by \$904,000 in stock repurchases (at an average price of \$16.91 per share) and the payment of cash dividends of \$378,000.

#### Comparison of Results of Operation for the Three and Nine Months Ended September 30, 2014 and 2013

General. Net income increased \$241,000 to \$1.2 million, or \$0.47 per diluted common share, for the three months ended September 30, 2014, compared to \$994,000, or \$0.38 per diluted common share, for the three months ended September 30, 2013. Net income increased \$504,000 to \$3.4 million, or \$1.32 per diluted common share, for the nine months ended September 30, 2014, compared to \$2.9 million, or \$1.11 per diluted common share, for the nine months ended September 30, 2013. The primary reasons for the improvement in net income for the three months ended September 30, 2014 compared to the same period last year were increases in net interest income and noninterest income and lower provision for loan losses which was partially offset by higher noninterest expense. The primary reasons for the improvement in the nine months ended September 30, 2014, compared to the nine months ended September 30, 2013 were an increase in net interest income and lower provision expense which was partially offset by lower noninterest income and higher noninterest expense. Noninterest expense was higher primarily as a result of higher operating and data processing expenses as a result of conversion costs associated with our recent branch acquisitions and higher salaries and benefit expenses due to an increase in staffing additional branch locations,

partially offset by lower losses and expenses related to OREO and other repossessed assets.

**Interest Income.** Interest income increased by \$410,000, or 8.2%, to \$5.4 million for the three months ended September 30, 2014, from \$5.0 million for the three months ended September 30, 2013. Interest income increased by \$1.3 million, or 9.2%, to \$15.8 million for the nine months ended September 30, 2014, from \$14.5 million for the nine months ended September 30, 2013. The increase in interest income for both the three and nine months ended September 30, 2014, primarily reflected the increase in the average balance of interest-earning assets. In particular, our average balance of loans receivable outpaced the decline in the weighted average yield on our interest-earning assets during the three and nine months ended September 30, 2014 as compared to the same periods last year.

Our weighted average yield on interest-earning assets was 5.00% and 5.01% for the three and nine months ended September 30, 2014, compared to 5.15% and 5.18% for the three and nine months ended September 30, 2013, respectively. The weighted average yield on loans decreased to 5.19% and 5.20% for the three and nine months ended September 30, 2014, respectively, from 5.43% and 5.46% for the three and nine months ended September 30, 2013, respectively. The average balance of gross loans receivable increased \$48.4 million and \$54.0 million, or 13.3% and 15.5%, for the three and nine months ended September 30, 2014, respectively, as compared to the same periods last year. The weighted average yield on available-for-sale securities (including OTTI) was 1.65% and 1.41% for the three and nine months ended September 30, 2014, respectively, compared to 1.42% and 1.48% for the three and nine months ended September 30, 2013, respectively. The average balance of available-for-sale securities decreased \$3.1 million and \$4.5 million, or 18.5% and 23.9%, for the three and nine months ended September 30, 2014 as compared to the same periods last year.

33

---

**Interest Expense.** Interest expense increased \$34,000, or 5.9%, to \$612,000 for the three months ended September 30, 2014, from \$578,000 for the three months ended September 30, 2013. Interest expense increased \$127,000, or 7.5%, to \$1.8 million for the nine months ended September 30, 2014, from \$1.7 million for the nine months ended September 30, 2013. These increases reflect a \$51.2 million and \$45.1 million increase in the average balances of deposits for the three and nine months ended September 30, 2014, respectively, as compared to the same periods last year. We also had a \$13.5 million and \$1.9 million decrease in the average balances of FHLB advances for the three and nine months ended September 30, 2014, respectively. Our weighted average cost of interest-bearing liabilities was 0.68% and 0.57% for the three and nine months ended September 30, 2014, respectively, compared to 0.71% for both the three and nine months ended September 30, 2013.

Interest paid on deposits increased \$52,000, or 9.8%, to \$580,000 for the three months ended September 30, 2014, from \$528,000 for the three months ended September 30, 2013. Interest paid on deposits increased \$165,000, or 10.8%, to \$1.7 million for the nine months ended September 30, 2014, from \$1.5 million for the nine months ended September 30, 2013. These increases resulted from higher average balances of deposits outstanding in the period, partially offset by slightly lower weighted average cost of deposits. Our weighted average cost of deposits during the three and nine months ended September 30, 2014 was 0.60% and 0.61%, respectively, as compared to 0.63% during both the three and nine months ended September 30, 2013. The decrease in average rates during the three and nine months ended September 30, 2014 was primarily a result of the re-pricing of matured certificates of deposit, most of which we were able to retain at lower rates.

Interest expense on borrowings decreased \$18,000, or 36.0%, to \$32,000 for the three months ended September 30, 2014, from \$50,000 for the three months ended September 30, 2013. Interest expense on borrowings decreased \$38,000, or 23.2%, to \$126,000 for the nine months ended September 30, 2014, from \$164,000 for the nine months ended September 30, 2013. The decrease was primarily the result of a decrease in the average balance of borrowings outstanding during the three and nine months ended September 30, 2014, respectively, as compared to the same periods last year. Our cost of borrowings was 0.64% and 0.57% for the three and nine months ended September 30, 2014, respectively, as compared to 0.60% and 0.70% for the three and nine months ended September 30, 2013, respectively.

**Net Interest Income.** Net interest income increased \$376,000, or 8.5%, to \$4.8 million for the three months ended September 30, 2014, from \$4.4 for the three months ended September 30, 2013. Net interest income increased \$1.2 million, or 9.4%, to \$14.0 million for the nine months ended September 30, 2014, from \$12.8 million for the nine months ended September 30, 2013. The increase for three and nine months ended September 30, 2014 resulted from increased interest income due to higher average loan balances. Our average yield on loans receivable decreased during the three and nine months ended September 30, 2014 as compared to the same periods last year as new loan originations are pricing lower than pay downs and paid loans which reflects the continued low rate environment. Our net interest margin was 4.43% for both the three and nine months ended September 30, 2014, compared to 4.55% and 4.58% for the three and nine months ended September 30, 2013, respectively.

**Provision for Loan Losses.** We establish provisions for loan losses, which are charged to earnings, at a level required to reflect management's best estimate of the probable incurred credit losses in the loan portfolio. In evaluating the level of the allowance for loan losses, management considers historical loss experience, the types of loans and the amount of loans in the loan portfolio, adverse situations that may affect borrowers' ability to repay, estimated value of any underlying collateral, peer group data, prevailing economic conditions, and current factors. Large groups of smaller balance homogeneous loans, such as one-to four-family, small commercial and multifamily, home equity and consumer loans, are evaluated in the aggregate using historical loss factors adjusted for current economic conditions and other relevant data. Loans for which management has concerns about the borrowers' ability to repay, are evaluated individually, and specific loss allocations are provided for these loans when necessary.



A provision of \$200,000 and \$600,000 was made during the three and nine months ended September 30, 2014, respectively, compared to a provision of \$450,000 and \$1.2 million during the three and nine months ended September 30, 2013, respectively. The reduced provision during the three and nine months ended September 30, 2014, primarily reflects declines in loan charge-offs and improving values for real estate in the markets where we lend offset by increases to the provision related to higher average loan balances and changes in the composition of our loan portfolio.

For the three months ended September 30, 2014, the annualized percentage of net charge-offs to average loans decreased 37 basis points to 0.16%, from 0.53% for the three months ended September 30, 2013. For the nine months ended September 30, 2014, the annualized percentage of net charge-offs to average loans decreased 34 basis points to 0.18%, from 0.52% for the nine months ended September 30, 2013.

The ratio of nonperforming loans to total loans increased 35 basis points to 0.85% at September 30, 2014 from 0.50% at September 30, 2013.

While we believe the estimates and assumptions used in our determination of the adequacy of the allowance are reasonable, there can be no assurance that such estimates and assumptions will not be proven incorrect in the future, or that the actual amount of future provisions will not exceed the amount of past provisions or that any increased provisions that may be required will not adversely impact our financial condition and results of operations. In addition, the determination of the amount of our allowance for loan losses is subject to review by bank regulators as part of the routine examination process, which may result in the adjustment of reserves based upon their judgment of information available to them at the time of their examination.

34

---

Edgar Filing: Sound Financial Bancorp, Inc. - Form 10-Q

Noninterest Income. Noninterest income increased \$405,000, or 39.5%, to \$1.4 million for the three months ended September 30, 2014, as compared to \$1.0 million for the three months ended September 30, 2013 as reflected below (dollars in thousands):

	Three Months Ended			
	September 30, 2014	September 30, 2013	Amount Change	Percent Change
Service charges and fee income	\$805	\$564	\$ 241	42.7 %
Earnings on cash surrender value of BOLI	87	78	9	11.5
Mortgage servicing income	202	76	126	165.8
Fair value adjustment on mortgage servicing rights	153	271	(118 )	(43.5 )
Net gain on sale of loans	184	37	147	397.3
Total noninterest income	\$1,431	\$1,026	\$ 405	39.5 %

The increase in mortgage servicing income was primarily a result of reduced expenses in the loan servicing portfolio some of which represented Fannie Mae reimbursements received in the third quarter of 2014. In addition, the purchase price premium paid for the servicing portfolio that was purchased in 2009 was fully amortized as of August 2014. The decrease in the fair value adjustment on mortgage servicing rights was a result of normal fluctuations in the pricing of this asset. The increased gain on sale of loans was primarily reflective of somewhat higher volumes of loan originations reflecting increased seasonal purchase activity in our market areas and higher average premiums on loans sold, including a few loans that were sold servicing-released. The increase in service charges and fee income was primarily the result of increased deposit service fees from new accounts acquired in August as well as higher loan fees. The increase in earnings on the cash surrender value of BOLI increased due to higher returns earned on the underlying securities portfolio.

Noninterest income decreased \$415,000, or 11.1%, to \$3.3 million for the nine months ended September 30, 2014, as compared to \$3.8 million for the nine months ended September 30, 2013 as reflected below (dollars in thousands):

	Nine Months Ended			
	September 30, 2014	September 30, 2013	Amount Change	Percent Change
Service charges and fee income	\$2,040	\$1,714	\$ 326	19.0 %
Earnings on cash surrender value of BOLI	253	230	23	10.0
Mortgage servicing income	235	387	(152 )	(39.3 )
Fair value adjustment on mortgage servicing rights	437	656	(219 )	(33.4 )
Other-than-temporary impairment losses	-	(30 )	30	(100.0)
Net gain on sale of loans	371	794	(423 )	(53.3 )
Total noninterest income	\$3,336	\$3,751	\$ (415 )	(11.1 )%

The decline in mortgage servicing income was a result of reduced refinance activity and higher expenses in the loan servicing portfolio over the comparable periods. This was concentrated in the first two quarters of 2014. The decreased net gain on sale of loans was primarily reflective of the curtailed refinance activity as a result of higher mortgage rates this year as compared to last year. Service charges and fee income increased primarily due to higher loan fee income and higher deposit service fees from new accounts acquired in August. The decrease in OTTI was a result of improving credit trends in the Company's non-agency mortgage-backed securities

Noninterest Expense. Noninterest expense increased \$628,000, or 17.6%, to \$4.2 million during the three months ended September 30, 2014 as compared to \$3.6 million during the three months ended September 30, 2013, as reflected below (dollars in thousands):

	Three Months Ended		Amount	Percent
	September 30,	September 30,		

Edgar Filing: Sound Financial Bancorp, Inc. - Form 10-Q

	2014	2013	Change	Change
Salaries and benefits	\$1,998	\$1,858	\$ 140	7.5 %
Operations	1,155	825	330	40.0
Regulatory assessments	66	57	9	15.8
Occupancy	381	353	28	7.9
Data processing	606	348	258	74.1
Losses and expenses on OREO and repossessed assets	(12 )	125	(137 )	(109.6)
Total noninterest expense	\$4,194	\$3,566	\$ 628	17.6 %

Salaries and benefits, operations and data processing expenses increased primarily due to the additional employees acquired in connection with our recent branch acquisition and conversion costs of acquired deposit accounts during the third quarter of 2014. Losses and expenses on OREO and repossessed assets decreased primarily due to lower levels of OREO and other repossessed assets during the three months ended September 30, 2014 as compared to the same period last year and improving values for real estate in the markets where we lend.

35

---

Edgar Filing: Sound Financial Bancorp, Inc. - Form 10-Q

Noninterest expense increased \$552,000, or 5.0%, to \$11.7 million during the nine months ended September 30, 2014 as compared to \$11.2 million during the nine months ended September 30, 2013, as reflected below (dollars in thousands):

	Nine Months Ended September 30,		Amount Change	Percent Change
	2014	2013		
Salaries and benefits	\$6,023	\$5,224	\$ 799	15.3 %
Operations	3,056	2,809	247	8.8
Regulatory assessments	201	239	(38 )	(15.9 )
Occupancy	994	961	33	3.4
Data processing	1,278	954	324	34.0
Losses and expenses on OREO and repossessed assets	149	963	(814 )	(84.5 )
Total noninterest expense	\$11,701	\$11,150	\$ 551	4.9 %

Salaries and benefits expense increased during the nine months ended September 30, 2014, primarily due to an increase in full time equivalent employees and an increase in share-based compensation expense. Data processing and operations expense increased primarily due to conversion costs related to the branch acquisition and expansion of online and mobile banking offerings. Regulatory assessments were lower due to a decrease in FDIC insurance assessments. Losses and expenses on OREO and repossessed assets decreased primarily due to lower levels of OREO and other repossessed assets during the nine months ended September 30, 2014 as compared to the same period last year and improving values for real estate in the markets where we lend.

Income Tax Expense. For the three and nine months ended September 30, 2014, we incurred income tax expense of \$585,000 and \$1.6 million on our pre-tax income as compared to \$423,000 and \$1.3 million for the three and nine months ended September 30, 2013, respectively. The effective tax rates for the three and nine months ended September 30, 2014 were 32.1% and 32.0%, respectively. The effective tax rates for the three and nine months ended September 30, 2013 were 29.9% and 31.2%, respectively.

#### Liquidity

The Management Discussion and Analysis in Item 7 of the Company's 2013 Form 10-K contains an overview of the Company's and the Bank's liquidity management, sources of liquidity and cash flows. This discussion updates that disclosure for the nine months ended September 30, 2014.

The Bank's primary sources of funds are deposits, principal and interest payments on loans and borrowings. While maturities and scheduled amortization of loans are a predictable source of funds, deposit flows and loan prepayments are greatly influenced by general interest rates, economic conditions and competition. The Bank's primary investing activity is loan originations. The Bank maintains liquidity levels it believes to be adequate to fund loan commitments, investment opportunities, deposit withdrawals and other financial commitments. At September 30, 2014, the Bank had \$35.1 million in cash and investment securities available for sale and \$2.5 million in loans held for sale generally available for its cash needs. Also, based on existing collateral pledged, the Bank had the ability to borrow an additional \$67.2 million in Federal Home Loan Bank advances, \$19.2 million through the Federal Reserve's Discount Window, \$9.0 million through a Fed Funds line at Zions Bank and \$2.0 million through a Fed Funds line at Pacific Coast Banker's Bank. The Bank uses these sources of funds primarily to meet ongoing commitments, pay maturing deposits and fund withdrawals, and to fund loan commitments. At September 30, 2014, outstanding loan commitments, including unused lines and letters of credit totaled \$59.0 million. Certificates of deposit scheduled to mature in one year or less at September 30, 2014, totaled \$104.9 million. Based on our competitive pricing, we believe that a majority of maturing deposits will remain with the Bank.

Cash and cash equivalents increased \$6.8 million to \$22.1 million as of September 30, 2014, from \$15.3 million as of December 31, 2013. Net cash provided by operating activities was \$2.5 million for the nine months ended September

30, 2014. Net cash of \$22.3 million was used in investing activities during the nine months ended September 30, 2014 and consisted principally of loan originations, net of principal repayments. The \$26.6 million of cash provided by financing activities during the nine months ended September 30, 2014 was primarily a result of a \$54.8 million net increase in deposits which was primarily used to fund loan growth, pay down \$22.5 million in FHLB advances and increase on-balance sheet cash.

As a separate legal entity from the Bank, the Company must provide for its own liquidity. At September 30, 2014, the Company, on an unconsolidated basis, had \$346,000 in cash, noninterest-bearing deposits and liquid investments generally available for its cash needs. The Company's principal source of liquidity is dividends from the Bank.

Except as set forth above, management is not aware of any trends, events, or uncertainties that will have, or that are reasonably likely to have a material impact on liquidity, capital resources or operations.

36

---

Off-Balance Sheet Activities

In the normal course of operations, we engage in a variety of financial transactions that are not recorded in our financial statements. These transactions involve varying degrees of off-balance sheet credit, interest rate and liquidity risks. These transactions are used primarily to manage customers' requests for funding and take the form of loan commitments and lines of credit. For the nine months ended September 30, 2014, we engaged in no off-balance sheet transactions likely to have a material effect on our financial condition, results of operations or cash flows.

A summary of our off-balance sheet loan commitments at September 30, 2014, is as follows (in thousands):

	At September 30, 2014
<u>Off-balance sheet loan commitments:</u>	
Residential mortgage commitments	\$ 4,448
Undisbursed portion of loans closed	29,648
Unused lines of credit	24,789
Irrevocable letters of credit	65
Total loan commitments	\$ 58,950

Capital

Sound Community Bank is subject to minimum capital requirements imposed by regulations of the FDIC. Based on its capital levels at September 30, 2014, Sound Community Bank exceeded these requirements as of that date. Consistent with our goals to operate a sound and profitable organization, our policy is for Sound Community Bank to maintain a "well-capitalized" status under the regulatory capital categories of the FDIC. Based on capital levels at September 30, 2014, Sound Community Bank was considered to be well-capitalized under applicable regulatory requirements. Management monitors the capital levels to provide for current and future business opportunities and to maintain Sound Community Bank's "well-capitalized" status.

The actual regulatory capital amounts and ratios calculated for Sound Community Bank at September 30, 2014 were as follows (dollars in thousands):

	Actual		For Capital Adequacy Purposes		To Be Well Capitalized Under Prompt Corrective Action Provisions	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
As of September 30, 2014						
Tier 1 Capital to average assets	\$51,025	10.26%	\$18,247	≥ 4.0 %	\$22,809	≥ 5.0 %
Tier 1 Capital to risk-weighted assets	\$46,795	12.82%	\$14,597	≥ 4.0 %	\$21,895	≥ 6.0 %
Total Capital to risk-weighted assets	\$46,795	13.98%	\$29,194	≥ 8.0 %	\$36,492	≥ 10.0%

For a bank holding company with less than \$500 million in assets, the capital guidelines apply on a bank only basis and the Federal Reserve expects the holding company's subsidiary banks to be well capitalized under the prompt corrective action regulations. If Sound Financial Bancorp was subject to regulatory guidelines for bank holding companies with \$500 million or more in assets, at September 30, 2014 Sound Financial Bancorp would have exceeded all regulatory capital requirements. The estimated regulatory capital ratios calculated for Sound Financial Bancorp as of September 30, 2014 were 10.43% for Tier 1 leverage-based capital, 13.07% for Tier 1 risk-based capital and 14.23% for total risk-based capital.



Item 3. Quantitative and Qualitative Disclosures About Market Risk

The Company provided information about market risk in Item 7A of its 2013 Form 10-K. There have been no material changes in our market risk since our 2013 Form 10-K.

Item 4. Controls and Procedures

(a) Evaluation of Disclosure Controls and Procedures

An evaluation of the Company's disclosure controls and procedures (as defined in Rule 13a -15(e) under the Securities Exchange Act of 1934 (the "Act")), as of September 30, 2014, was carried out under the supervision and with the participation of the Company's Chief Executive Officer, Chief Financial Officer and several other members of the Company's senior management. The Chief Executive Officer and Chief Financial Officer concluded that, as of September 30, 2014, the Company's disclosure controls and procedures were effective in ensuring that the information required to be disclosed by the Company in the reports it files or submits under the Act is: (i) accumulated and communicated to the Company's management (including the Chief Executive Officer and the Chief Financial Officer) in a timely manner, and (ii) recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms.

We intend to continually review and evaluate the design and effectiveness of the Company's disclosure controls and procedures and to improve the Company's controls and procedures over time and to correct any deficiencies that we may discover in the future. The goal is to ensure that senior management has timely access to all material financial and non-financial information concerning the Company's business. While we believe the present design of the disclosure controls and procedures is effective to achieve this goal, future events affecting our business may cause the Company to modify its disclosure controls and procedures.

The Company does not expect that its disclosure controls and procedures will prevent all error and all fraud. A control procedure, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control procedure are met. Because of the inherent limitations in all control procedures, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the Company have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty, and that breakdowns can occur because of simple error or mistake. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the control. The design of any control procedure is also based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions; over time, controls may become inadequate because of changes in conditions, or the degree of compliance with the policies and procedures may deteriorate. Because of the inherent limitations in a cost-effective control procedure, misstatements due to error or fraud may occur and not be detected.

(b) Changes in Internal Control over Financial Reporting

There were no changes in our internal control over financial reporting (as defined in Rule 13a - 15(f) under the Act) that occurred during the three and nine months ended September 30, 2014, that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.



PART II OTHER INFORMATION

Item 1 Legal Proceedings

In the normal course of business, the Company occasionally becomes involved in various legal proceedings. In the opinion of management, any liability from such proceedings would not have a material adverse effect on the business or financial condition of the Company.

Item 1A Risk Factors

Not required; the Company is a smaller reporting company.

Item 2 Unregistered Sales of Equity Securities and use of Proceeds

Nothing to report.

Item 3 Defaults Upon Senior Securities

Nothing to report.

Item 4 Mine Safety Disclosures

Not Applicable

Item 5. Other Information

Nothing to report.

39

---

EXHIBIT INDEX

Exhibits:

- 3.1 Articles of Incorporation of Sound Financial Bancorp, Inc. (incorporated herein by reference to the Registration Statement on Form S-1 filed with the SEC on March 27, 2012 (File No. 333-180385))
- 3.2 Bylaws of Sound Financial Bancorp, Inc. (incorporated herein by reference to the Registration Statement on Form S-1 filed with the SEC on March 27, 2012 (File No. 333-180385))
- 4.0 Form of Common Stock Certificate of Sound Financial Bancorp, Inc. (incorporated herein by reference to the Registration Statement on Form S-1 filed with the SEC on March 27, 2012 (File No. 333-180385))
- 10.1 Employment Agreement by and between Sound Community Bank and Laura Lee Stewart (incorporated herein by reference to the Registration Statement on Form SB-2 filed with the SEC on September 20, 2007 (File No. 333-146196))
- 10.2 Executive Long Term Compensation Agreement effective August 14, 2007 by and between Sound Community Bank and Laura Lee Stewart (incorporated herein by reference to the Registration Statement on Form SB-2 filed with the SEC on September 20, 2007 (File No. 333-146196))
- 10.3 Amendment to Freeze Benefit Accruals Under the Executive Long Term Compensation Agreement effective August 14, 2007, by and between Sound Community Bank (incorporated herein by reference to the Current Report on Form 8-K filed with the SEC on January 5, 2012 (File No. 000-52889))
- 10.4 Supplemental Executive Long Term Compensation Agreement effective December 31, 2011 by and between Sound Community Bank and Laura Lee Stewart (incorporated herein by reference to the Current Report on Form 8-K filed with the SEC on January 5, 2012 (File No. 000-52889))
- 10.5 Confidentiality, Non-Competition and Non-Solicitation Agreement by and between Sound Community Bank and Laura Lee Stewart (incorporated herein by reference to the Report on Form 8-K filed with the SEC on January 5, 2012 (File No. 000-52889))
- 10.6 Employment Agreement by and between Sound Community Bank and Matthew Deines (incorporated herein by reference to the Current Report on Form 8-K filed with the SEC on November 5, 2009 (File No. 000-52889))
- 10.7 Employment Agreement by and between Sound Community Bank and Matthew Moran (incorporated herein by reference to the Current Report on Form 8-K filed with the SEC on November 5, 2009 (File No. 000-52889))
- 10.8 Addendums to the Employment Agreements by and between Sound Community Bank and each of Matthew Deines and Matthew Moran (incorporated herein by reference to the Current Report on Form 8-K filed with the SEC on January 3, 2012 (File No. 000-52889))
- 10.9 2008 Equity Incentive Plan (incorporated herein by reference to the Annual Report on Form 10-K filed with the SEC on June 30, 2009 (File No. 000-52889))
- 10.10 Forms of Incentive Stock Option Agreement, Non-Qualified Stock Option Agreement and Restricted Stock Agreements under the 2008 Equity Incentive Plan (incorporated herein by reference to the Current Report on Form 8-K filed with the SEC on January 29, 2009 (File No. 000-52889))
- 10.11 Summary of Annual Bonus Plan (incorporated herein by reference to the Registration Statement on Form SB-2 filed with the SEC on September 20, 2007 (File No. 333-146196))

## Edgar Filing: Sound Financial Bancorp, Inc. - Form 10-Q

2013 Equity Incentive Plan (included as Exhibit 10.13 to the Registrant's Quarterly Report on Form 10-Q for the 10.12 quarter ended September 30, 2013 and incorporated herein by reference (File No. 001-35633))

Form of Incentive Stock Option Agreement, Non-Qualified Stock Option Agreement and Restricted Stock Agreement under the 2013 Equity Incentive Plan (included as Exhibit 10.14 to the Registrant's Quarterly Report 10.13 on Form 10-Q for the quarter ended September 30, 2013 and incorporated herein by reference (File No. 001-35633))

Amendment to the Supplemental Executive Long Term Compensation Agreement effective December 31, 2011 by and between Sound Community Bank and Laura Lee Stewart (included as Exhibit 10.14 to the Registrant's 10.14 Quarterly Report on Form 10-Q for the quarter ended June 30, 2014 and incorporated herein by reference (file No. 001-35633))

Change of Control Agreement dated October 30, 2013, by and among Sound Financial Bancorp, Inc., Sound 10.15 Community Bank and Matthew P. Deines (incorporated herein by reference to the Current Report on Form 8-K filed with the SEC on November 1, 2013 (File No. 001-35633))

Change of Control Agreement dated October 30, 2013, by and among Sound Financial Bancorp, Inc., Sound 10.16 Community Bank and Matthew F. Moran (incorporated herein by reference to the Current Report on Form 8-K filed with the SEC on November 1, 2013 (File No. 001-35633))

Settlement Agreement and Release of Claims Agreement between Matthew F. Moran and Sound Community 10.17 Bank (incorporated herein by reference to the Current Report on Form 8-K filed with the SEC on October 15, 2014 (File No. 001-35633))

Statement re computation of per share earnings (See Note 13 of the Notes to Consolidated Financial Statements 11 contained in Item 8, Part II of this Annual Report on Form 10-K.)

31.1 Rule 13(a)-14(a) Certification (Chief Executive Officer)

31.2 Rule 13(a)-14(a) Certification (Chief Financial Officer)

32 Section 1350 Certification

101 Interactive Data Files\*

\* In accordance with Rule 406T of Regulation S-T, these interactive data files are deemed not filed or a part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933, as amended, are not deemed filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, and otherwise are not subject to liability under those sections.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Sound Financial Bancorp, Inc.

Date: November 13, 2014 By: /s/ Laura Lee Stewart

Laura Lee Stewart  
President and Chief Executive Officer

Date: November 13, 2014 By: /s/ Matthew P. Deines

Matthew P. Deines  
Executive Vice President and Chief Financial Officer