ZYNGA INC Form 10-Q August 03, 2018	
UNITED STATES	
SECURITIES AND EXCHANGE COMMISSION	
WASHINGTON, D.C. 20549	
FORM 10-Q	
(Mark One)	
QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF 1934 For the quarterly period ended June 30, 2018	THE SECURITIES EXCHANGE ACT OF
OR	
TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF 1934 For the transition period from to	THE SECURITIES EXCHANGE ACT OF
Commission File Number: 001-35375	
Zynga Inc.	
(Exact name of registrant as specified in its charter)	
Delaware (State of or other jurisdiction of incorporation or organization)	42-1733483 (I.R.S. Employer Identification No.)
699 Eighth Street San Francisco, CA (Address of principal executive offices)	94103 (Zip Code)

(855) 449-9642

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Non-accelerated filer

(Do not check if a smaller reporting company)

Emerging growth company

Accelerated filer

Smaller reporting company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Exchange Act Rule 12b-2). Yes No

As of July 15, 2018, there were 860,181,542 shares of the Registrant's Class A common stock outstanding.

Zynga Inc.

Form 10-Q Quarterly Report

TABLE OF CONTENTS

			Page	
Cautionary Note Regarding Forward-Looking Statements			1	
PART I. FINANCIAL INFORMATION				
	Item 1.	Financial Statements (Unaudited)		
		Consolidated Balance Sheets as of June 30, 2018 and December 31, 2017	2	
		Consolidated Statements of Operations for the Three and Six Months Ended June 30, 2018 and 2017	3	
		Consolidated Statements of Comprehensive Income (Loss) for the Three and Six Months Ended June 30, 2018 and 2017	4	
		Consolidated Statements of Cash Flows for the Six Months Ended June 30, 2018 and 2017	5	
		Notes to Consolidated Financial Statements	6	
	Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	26	
	Item 3.	Quantitative and Qualitative Disclosure About Market Risk	41	
	Item 4.	Controls and Procedures	41	
PART II. OTHER INFORMATION				
	Item 1.	<u>Legal Proceedings</u>	42	
	Item 1A.	Risk Factors	42	

Item 2. <u>Unregistered Sales of Equity</u>
Securities and Issuer Purchases of
Equity Purchases 59

Item 6. <u>Exhibits</u> 60

Signatures 61

Zynga, the Zynga logo and other trademarks or service marks of Zynga appearing in this report are the property of Zynga. Trade names, trademarks and service marks of other companies appearing in this report are the property of their respective holders.

CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS

This Quarterly Report on Form 10-Q contains forward looking statements reflecting our current expectations that involve risks and uncertainties. These forward-looking statements include, but are not limited to, statements related to industry prospects, our future economic performance including anticipated revenues and expenditures, results of operations or financial position, and other financial items, our business plans and objectives, including our growth strategies and intended product releases, and may include certain assumptions that underlie the forward-looking statements. Forward-looking statements often include words such as "outlook," "projected," "intends," "will," "anticipate," "believe," "target," "expect," and statements in the future tense are generally forward-looking.

We have based these forward-looking statements largely on our current expectations and projections about future events and trends that we believe may affect our financial condition, results of operations, business strategy, short-term and long-term business operations and objectives, and financial needs. The achievement or success of the matters covered by such forward-looking statements involves significant risks, uncertainties and assumptions, including those described in "Part II. Item 1A. Risk Factors" of this Quarterly Report on Form 10-Q. Moreover, we operate in a very competitive and rapidly changing environment and industry. New risks may also emerge from time to time. It is not possible for our management to predict all of the risks related to our business and operations, nor can we assess the impact of all factors on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements we may make. In light of these risks, uncertainties and assumptions, the forward-looking events and circumstances discussed in this Quarterly Report on Form 10-Q may not occur and actual results could differ materially and adversely from those anticipated, predicted or implied in the forward-looking statements.

Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee that the future results, levels of activity, performance or events and circumstances reflected in the forward-looking statements will be achieved or occur, and reported results should not be considered as an indication of future performance. Given these risks and uncertainties, readers are cautioned not to place undue reliance on such forward-looking statements.

Except as required by law, we undertake no obligation to update any forward-looking statements for any reason to conform these statements to actual results or to changes in our expectations.

1

PART I. FINANCIAL INFORMATION

Item 1. Financial Statements (Unaudited)

Zynga Inc.

Consolidated Balance Sheets

(In thousands, except par value)

(Unaudited)

	June 30, 2018	December 31, 2017
Assets		
Current assets:		
Cash and cash equivalents	\$210,177	\$ 372,870
Short-term investments	182,002	308,506
Accounts receivable, net of allowance of \$0 at June 30, 2018 and December 31, 2017	99,970	103,677
Restricted cash	10,006	12,807
Prepaid expenses	27,239	24,253
Other current assets	11,736	8,837
Total current assets	541,130	830,950
Goodwill	949,258	730,464
Intangible assets, net	137,172	64,258
Property and equipment, net	264,245	266,589
Restricted cash	25,000	20,000
Prepaid expenses	21,794	23,821
Other non-current assets	47,274	43,251
Total assets	\$1,985,873	\$ 1,979,333
Liabilities and stockholders' equity		