CECO ENVIRONMENTAL CORP
Form 10-Q
August 08, 2018

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

(Mark one)

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For the quarterly period ended June 30, 2018

or

Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For the transition period from to

Commission File No. 0-7099

CECO ENVIRONMENTAL CORP.

(Exact name of registrant as specified in its charter)

Delaware 13-2566064 (State or other jurisdiction of (IRS Employer

Incorporation or organization) Identification No.)

14651 North Dallas Parkway, Dallas, Texas 75254 (Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (513) 458-2600

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Non-Accelerated Filer Smaller reporting company

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

The number of shares outstanding of each of the issuer's classes of common equity, as of the latest practical date: 34,911,231 shares of common stock, par value \$0.01 per share, as of August 3, 2018.

CECO ENVIRONMENTAL CORP. AND SUBSIDIARIES

QUARTERLY REPORT ON FORM 10-Q

For the quarter ended June 30, 2018

Table of Contents

Part I -	- <u>Financial Information</u>	2
	Item 1. Financial Statements	2
	Condensed Consolidated Balance Sheets as of June 30, 2018 and December 31, 2017	2
	Condensed Consolidated Statements of Operations for the three-month and six-month periods ended June 30, 2018 and 2017	3
	Condensed Consolidated Statements of Comprehensive Income (Loss) for the three-month and six-month periods ended June 30, 2018 and 2017	4
	Condensed Consolidated Statements of Cash Flows for the six-month periods ended June 30, 2018 and 2017	5
	Notes to Condensed Consolidated Financial Statements	6
	Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations	21
	Item 3. Quantitative and Qualitative Disclosures about Market Risk	28
	Item 4. Controls and Procedures	29
Part II –	Other Information	30
	Item 1. Legal Proceedings	30
	Item 1A. Risk Factors	30
	Item 2. Unregistered Sales of Equity Securities and Use of Proceeds	30
	Item 3. Defaults Upon Senior Securities	30
	Item 4. Mine Safety Disclosures	30
	Item 5. Other Information	30
	Item 6. Exhibits	31

Signatures 32

CECO ENVIRONMENTAL CORP. AND SUBSIDIARIES

PART I – FINANCIAL INFORMATION

ITEM 1.FINANCIAL STATEMENTS CONDENSED CONSOLIDATED BALANCE SHEETS

ASSETS	(dollars in thousands, except per share data)	(unaudited) June 30, 2018	December 31, 2017
Current assets: \$35,556 \$29,902 Restricted cash \$36 \$91 Accounts receivable, net 67,796 67,990 Costs and estimated earnings in excess of billings on uncompleted contracts 35,188 33,947 Inventories, net 22,450 20,969 Prepaid expenses and other current assets 12,601 10,760 Prepaid income taxes 699 1,930 Assets held for sale 6,708 7,853 Total current assets 181,282 173,942 Property, plant and equipment, net 22,161 23,400 Goodwill 152,371 166,951 Intangible assets – finite life, net 42,444 49,956 Intangible assets – indefinite life 18,300 19,691 Deferred charges and other assets 4,843 4,609 Total assets 1,481 438,549 LIABILITIES AND SHAREHOLDERS' EQUITY 20 10 Current portion of debt — \$11,296 Accounts payable and accrued expenses 79,352 70,786 Billings in e	ASSETS	2016	31, 2017
Cash and cash equivalents \$35,556 \$29,902 Restricted cash 284 591 Accounts receivable, net 67,796 67,990 Costs and estimated earnings in excess of billings on uncompleted contracts 35,188 33,947 Inventories, net 22,450 20,969 Prepaid expenses and other current assets 12,601 10,760 Prepaid income taxes 699 1,930 Assets held for sale 6,708 7,853 Total current assets 181,282 173,942 Property, plant and equipment, net 22,161 23,400 Goodwill 152,371 166,951 Intangible assets – finite life, net 42,444 49,956 Intangible assets – indefinite life 18,300 19,691 Deferred charges and other assets 421,401 \$438,549 ItlABILITIES AND SHAREHOLDERS' EQUITY Survent liabilities 20,469 Current portion of debt \$— \$11,296 Accounts payable and accrued expenses 79,352 70,786 Billings in excess of costs and estimated earnings on uncompleted contra			
Restricted cash 284 591 Accounts receivable, net 67,796 67,990 Costs and estimated earnings in excess of billings on uncompleted contracts 35,188 33,947 Inventories, net 22,450 20,969 Prepaid expenses and other current assets 12,601 10,760 Prepaid income taxes 699 1,930 Assets held for sale 6,708 7,853 Total current assets 181,282 173,942 Property, plant and equipment, net 22,161 23,400 Goodwill 152,371 166,951 Intangible assets – finite life, net 42,444 49,956 Intangible assets – indefinite life 18,300 19,691 Deferred charges and other assets 421,401 \$438,549 LIABILITIES AND SHAREHOLDERS' EQUITY Urrent liabilities: \$2 70,786 Current portion of debt \$— \$11,296 Accounts payable and accrued expenses 79,352 70,786 Billings in excess of costs and estimated earnings on uncompleted contracts 23,340 20,469 Note		\$ 35 556	\$29 902
Accounts receivable, net 67,796 67,990 Costs and estimated earnings in excess of billings on uncompleted contracts 35,188 33,947 Inventories, net 22,450 20,969 Prepaid expenses and other current assets 12,601 10,760 Prepaid income taxes 699 1,930 Assets held for sale 6,708 7,853 Total current assets 181,282 173,942 Property, plant and equipment, net 22,161 23,400 Goodwill 152,371 166,951 Intangible assets – finite life, net 42,444 49,956 Intangible assets – indefinite life 18,300 19,691 Deferred charges and other assets 4,843 4,609 Total assets 421,401 \$438,549 LIABILITIES AND SHAREHOLDERS' EQUITY Current liabilities 50,200 Current portion of debt \$— \$11,296 Accounts payable and accrued expenses 79,352 70,786 Billings in excess of costs and estimated earnings on uncompleted contracts 23,340 20,469 Note payable	•	·	
Costs and estimated earnings in excess of billings on uncompleted contracts 35,188 33,947 Inventories, net 22,450 20,969 Prepaid expenses and other current assets 12,601 10,760 Prepaid income taxes 699 1,930 Assets held for sale 6,708 7,853 Total current assets 181,282 173,942 Property, plant and equipment, net 22,161 23,400 Goodwill 152,371 166,951 Intangible assets – finite life, net 42,444 49,956 Intangible assets – indefinite life 18,300 19,691 Deferred charges and other assets 4,843 4,609 Total assets 421,401 \$438,549 LIABILITIES AND SHAREHOLDERS' EQUITY Current liabilities \$11,296 Current portion of debt \$— \$11,296 Accounts payable and accrued expenses 79,352 70,786 Billings in excess of costs and estimated earnings on uncompleted contracts 23,340 20,469 Note payable 5,300 5,300 1,612 —			
Inventories, net 22,450 20,969 Prepaid expenses and other current assets 12,601 10,760 Prepaid income taxes 699 1,930 Assets held for sale 6,708 7,853 Total current assets 181,282 173,942 Property, plant and equipment, net 22,161 23,400 Goodwill 152,371 166,951 Intangible assets – finite life, net 42,444 49,956 Intangible assets – indefinite life 18,300 19,691 Deferred charges and other assets 4,843 4,609 Total assets 42,444 49,956 Intangible assets – indefinite life 18,300 19,691 Deferred charges and other assets 4,843 4,609 Total assets 42,444 49,956 Intangible assets – finite life, net 18,300 19,691 Urrent jotal assets 4,843 4,609 Urrent liabilities 70,300 5,092 Current portion of debt \$— \$1,296 Accounts payable and accrued expenses		· ·	·
Prepaid expenses and other current assets 12,601 10,760 Prepaid income taxes 699 1,930 Assets held for sale 6,708 7,853 Total current assets 181,282 173,942 Property, plant and equipment, net 22,161 23,400 Goodwill 152,371 166,951 Intangible assets – finite life, net 42,444 49,956 Intangible assets – indefinite life 18,300 19,691 Deferred charges and other assets 4,843 4,609 Total assets 421,401 \$438,549 LIABILITIES AND SHAREHOLDERS' EQUITY Turent liabilities \$11,296 Accounts payable and accrued expenses 79,352 70,786 Billings in excess of costs and estimated earnings on uncompleted contracts 23,340 20,469 Note payable 5,300 5,300 5,300 Income taxes payable 1,612 — Total current liabilities 30,407 30,382 Obel, less current portion 80,895 103,537 Deferred income tax liability, net 9,268 <td>·</td> <td></td> <td></td>	·		
Prepaid income taxes 699 1,930 Assets held for sale 6,708 7,853 Total current assets 181,282 173,942 Property, plant and equipment, net 22,161 23,400 Goodwill 152,371 166,951 Intangible assets – finite life, net 42,444 49,956 Intangible assets – indefinite life 18,300 19,691 Deferred charges and other assets 4,843 4,609 Total assets \$421,401 \$438,549 LIABILITIES AND SHAREHOLDERS' EQUITY Turrent liabilities: \$11,296 Current portion of debt \$— \$11,296 Accounts payable and accrued expenses 79,352 70,786 Billings in excess of costs and estimated earnings on uncompleted contracts 23,340 20,469 Note payable 5,300 5,300 Income taxes payable 1,612 — Total current liabilities 30,407 30,382 Other liabilities 30,407 30,382 Deferred income tax liability, net 9,268 10,210	•	·	,
Assets held for sale 6,708 7,853 Total current assets 181,282 173,942 Property, plant and equipment, net 22,161 23,400 Goodwill 152,371 166,951 Intangible assets – finite life, net 42,444 49,956 Intangible assets – indefinite life 18,300 19,691 Deferred charges and other assets 4,843 4,609 Total assets 421,401 \$438,549 LIABILITIES AND SHAREHOLDERS' EQUITY ** \$11,296 Accounts payable and accrued expenses 79,352 70,786 Billings in excess of costs and estimated earnings on uncompleted contracts 23,340 20,469 Note payable 5,300 5,300 Income taxes payable 1,612 — Total current liabilities 30,407 30,382 Other liabilities 30,407 30,382 Debt, less current portion 80,895 10,517 Offerred income tax liability, net 9,268 10,210 Total liabilities 230,174 251,980 Commitments and contingencies Shareholders' equity: Pr	• •		
Property, plant and equipment, net 22,161 23,400 Goodwill 152,371 166,951 Intangible assets – finite life, net 42,444 49,956 Intangible assets – indefinite life 18,300 19,691 Deferred charges and other assets 4,843 4,609 Total assets \$421,401 \$438,549 LIABILITIES AND SHAREHOLDERS' EQUITY Total courrent liabilities: \$11,296 Current portion of debt \$- \$11,296 Accounts payable and accrued expenses 79,352 70,786 Billings in excess of costs and estimated earnings on uncompleted contracts 23,340 20,469 Note payable 5,300 5,300 Income taxes payable 1,612 - Total current liabilities 30,407 30,382 Debt, less current portion 80,895 103,537 Deferred income tax liability, net 9,268 10,210 Total liabilities 230,174 251,980 Commitments and contingencies Shareholders' equity: - -	•	6,708	·
Goodwill 152,371 166,951 Intangible assets – finite life, net 42,444 49,956 Intangible assets – indefinite life 18,300 19,691 Deferred charges and other assets 4,843 4,609 Total assets \$421,401 \$438,549 LIABILITIES AND SHAREHOLDERS' EQUITY STACK \$11,296 Accounts portion of debt \$— \$11,296 Accounts payable and accrued expenses 79,352 70,786 Billings in excess of costs and estimated earnings on uncompleted contracts 23,340 20,469 Note payable 5,300 5,300 Income taxes payable 1,612 — Total current liabilities 109,604 107,851 Other liabilities 30,407 30,382 Debt, less current portion 80,895 103,537 Deferred income tax liability, net 9,268 10,210 Total liabilities 230,174 251,980 Commitments and contingencies Shareholders' equity: Preferred stock, \$.01 par value; 10,000 shares authorized, none issued — —	Total current assets	181,282	173,942
Goodwill 152,371 166,951 Intangible assets – finite life, net 42,444 49,956 Intangible assets – indefinite life 18,300 19,691 Deferred charges and other assets 4,843 4,609 Total assets \$421,401 \$438,549 LIABILITIES AND SHAREHOLDERS' EQUITY STACK \$11,296 Accounts portion of debt \$— \$11,296 Accounts payable and accrued expenses 79,352 70,786 Billings in excess of costs and estimated earnings on uncompleted contracts 23,340 20,469 Note payable 5,300 5,300 Income taxes payable 1,612 — Total current liabilities 109,604 107,851 Other liabilities 30,407 30,382 Debt, less current portion 80,895 103,537 Deferred income tax liability, net 9,268 10,210 Total liabilities 230,174 251,980 Commitments and contingencies Shareholders' equity: Preferred stock, \$.01 par value; 10,000 shares authorized, none issued — —	Property, plant and equipment, net	22,161	23,400
Intangible assets – indefinite life 18,300 19,691 Deferred charges and other assets 4,843 4,609 Total assets \$421,401 \$438,549 LIABILITIES AND SHAREHOLDERS' EQUITY Current liabilities: Current portion of debt \$— \$11,296 Accounts payable and accrued expenses 79,352 70,786 Billings in excess of costs and estimated earnings on uncompleted contracts 23,340 20,469 Note payable 5,300 5,300 Income taxes payable 1,612 — Total current liabilities 109,604 107,851 Other liabilities 30,407 30,382 Debt, less current portion 80,895 103,537 Deferred income tax liability, net 9,268 10,210 Total liabilities 230,174 251,980 Commitments and contingencies Shareholders' equity: Preferred stock, \$.01 par value; 10,000 shares authorized, none issued — —		152,371	166,951
Deferred charges and other assets 4,843 4,609 Total assets \$421,401 \$438,549 LIABILITIES AND SHAREHOLDERS' EQUITY Current liabilities: Current portion of debt \$— \$11,296 Accounts payable and accrued expenses 79,352 70,786 Billings in excess of costs and estimated earnings on uncompleted contracts 23,340 20,469 Note payable 5,300 5,300 Income taxes payable 1,612 — Total current liabilities 109,604 107,851 Other liabilities 30,407 30,382 Debt, less current portion 80,895 103,537 Deferred income tax liability, net 9,268 10,210 Total liabilities 230,174 251,980 Commitments and contingencies Shareholders' equity: Preferred stock, \$.01 par value; 10,000 shares authorized, none issued — —	Intangible assets – finite life, net	42,444	49,956
Total assets \$421,401 \$438,549 LIABILITIES AND SHAREHOLDERS' EQUITY Current liabilities: Current portion of debt \$— \$11,296 Accounts payable and accrued expenses 79,352 70,786 Billings in excess of costs and estimated earnings on uncompleted contracts 23,340 20,469 Note payable 5,300 5,300 5,300 Income taxes payable 1,612 — Total current liabilities 109,604 107,851 Other liabilities 30,407 30,382 Debt, less current portion 80,895 103,537 Deferred income tax liability, net 9,268 10,210 Total liabilities 230,174 251,980 Commitments and contingencies Shareholders' equity: Preferred stock, \$.01 par value; 10,000 shares authorized, none issued — —	Intangible assets – indefinite life	18,300	19,691
LIABILITIES AND SHAREHOLDERS' EQUITY Current liabilities: Current portion of debt \$-\$11,296 Accounts payable and accrued expenses 79,352 70,786 Billings in excess of costs and estimated earnings on uncompleted contracts 23,340 20,469 Note payable 5,300 5,300 Income taxes payable 1,612 — Total current liabilities 109,604 107,851 Other liabilities 30,407 30,382 Debt, less current portion 80,895 103,537 Deferred income tax liability, net 9,268 10,210 Total liabilities 230,174 251,980 Commitments and contingencies Shareholders' equity: Preferred stock, \$.01 par value; 10,000 shares authorized, none issued — —	Deferred charges and other assets	4,843	4,609
Current liabilities:\$—\$11,296Accounts payable and accrued expenses79,35270,786Billings in excess of costs and estimated earnings on uncompleted contracts23,34020,469Note payable5,3005,300Income taxes payable1,612—Total current liabilities109,604107,851Other liabilities30,40730,382Debt, less current portion80,895103,537Deferred income tax liability, net9,26810,210Total liabilities230,174251,980Commitments and contingenciesShareholders' equity:Preferred stock, \$.01 par value; 10,000 shares authorized, none issued——	Total assets	\$ 421,401	\$438,549
Current portion of debt \$—\$11,296 Accounts payable and accrued expenses 79,352 70,786 Billings in excess of costs and estimated earnings on uncompleted contracts 23,340 20,469 Note payable 5,300 5,300 Income taxes payable 1,612 — Total current liabilities 109,604 107,851 Other liabilities 30,407 30,382 Debt, less current portion 80,895 103,537 Deferred income tax liability, net 9,268 10,210 Total liabilities 230,174 251,980 Commitments and contingencies Shareholders' equity: Preferred stock, \$.01 par value; 10,000 shares authorized, none issued — —	LIABILITIES AND SHAREHOLDERS' EQUITY		
Accounts payable and accrued expenses Billings in excess of costs and estimated earnings on uncompleted contracts Note payable Some function of the payable Total current liabilities Other liabilities Other liabilities Debt, less current portion Bound of the payable Total liabilities Total current liabilities Total	Current liabilities:		
Billings in excess of costs and estimated earnings on uncompleted contracts Note payable S,300 Income taxes payable Total current liabilities Other liabilities Other liabilities Debt, less current portion B0,895 Deferred income tax liability, net Total liabilities Commitments and contingencies Shareholders' equity: Preferred stock, \$.01 par value; 10,000 shares authorized, none issued 23,340 20,469 5,300 5,300 107,851 30,407 30,382 20,268 10210 230,174 251,980 — —	Current portion of debt	\$ —	\$11,296
Note payable 5,300 5,300 Income taxes payable 1,612 — Total current liabilities 109,604 107,851 Other liabilities 30,407 30,382 Debt, less current portion 80,895 103,537 Deferred income tax liability, net 9,268 10,210 Total liabilities 230,174 251,980 Commitments and contingencies Shareholders' equity: Preferred stock, \$.01 par value; 10,000 shares authorized, none issued — —	Accounts payable and accrued expenses	79,352	70,786
Income taxes payable 1,612 — Total current liabilities 109,604 107,851 Other liabilities 30,407 30,382 Debt, less current portion 80,895 103,537 Deferred income tax liability, net 9,268 10,210 Total liabilities 230,174 251,980 Commitments and contingencies Shareholders' equity: Preferred stock, \$.01 par value; 10,000 shares authorized, none issued — —	Billings in excess of costs and estimated earnings on uncompleted contracts	23,340	20,469
Total current liabilities 109,604 107,851 Other liabilities 30,407 30,382 Debt, less current portion 80,895 103,537 Deferred income tax liability, net 9,268 10,210 Total liabilities 230,174 251,980 Commitments and contingencies Shareholders' equity: Preferred stock, \$.01 par value; 10,000 shares authorized, none issued — —	Note payable	5,300	5,300
Other liabilities 30,407 30,382 Debt, less current portion 80,895 103,537 Deferred income tax liability, net 9,268 10,210 Total liabilities 230,174 251,980 Commitments and contingencies Shareholders' equity: Preferred stock, \$.01 par value; 10,000 shares authorized, none issued — —	Income taxes payable	1,612	
Debt, less current portion 80,895 103,537 Deferred income tax liability, net 9,268 10,210 Total liabilities 230,174 251,980 Commitments and contingencies Shareholders' equity: Preferred stock, \$.01 par value; 10,000 shares authorized, none issued — —	Total current liabilities	109,604	107,851
Deferred income tax liability, net Total liabilities Commitments and contingencies Shareholders' equity: Preferred stock, \$.01 par value; 10,000 shares authorized, none issued 9,268 10,210 251,980 — —	Other liabilities	30,407	30,382
Total liabilities 230,174 251,980 Commitments and contingencies Shareholders' equity: Preferred stock, \$.01 par value; 10,000 shares authorized, none issued — —	Debt, less current portion	80,895	
Commitments and contingencies Shareholders' equity: Preferred stock, \$.01 par value; 10,000 shares authorized, none issued — —	•	9,268	
Shareholders' equity: Preferred stock, \$.01 par value; 10,000 shares authorized, none issued — —		230,174	251,980
Preferred stock, \$.01 par value; 10,000 shares authorized, none issued — — —	· · · · · · · · · · · · · · · · · · ·		
Common stock, \$.01 par value; 100,000,000 shares authorized, 34,892,193 and 349 347		_	
	Common stock, \$.01 par value; 100,000,000 shares authorized, 34,892,193 and	349	347

34,707,924 shares issued and outstanding at June 30, 2018 and December 31, 2017,		
respectively		
Capital in excess of par value	249,674	248,170
Accumulated loss	(47,420) (52,673)
Accumulated other comprehensive loss	(11,020) (8,919)
	191,583	186,925
Less treasury stock, at cost, 137,920 shares at June 30, 2018 and December 31, 2017	(356) (356)
Total shareholders' equity	191,227	186,569
Total liabilities and shareholders' equity	\$ 421,401	\$438,549

The notes to the condensed consolidated financial statements are an integral part of the above statements.

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(unaudited)

	Three Months Ended June				
	30,		Six Months Ended June 30,		
(dollars in thousands, except per share data)	2018	2017	2018	2017	
Net sales	\$81,089	\$93,870	\$155,229	\$186,521	
Cost of sales	53,937	65,384	102,143	126,106	
Gross profit	27,152	28,486	53,086	60,415	
Selling and administrative expenses	21,967	21,476	43,931	44,732	
Amortization and earnout expenses (income)	2,493	(2,245) 5,397	5,078	
Loss (gain) on divestitures, net of selling costs	73	_	(11,104) —	
Restructuring expenses	38	_	150	_	
Income from operations	2,581	9,255	14,712	10,605	
Other (expense) income, net	(373) 360	(711) 251	
Interest expense	(1,793) (1,645) (3,713) (3,356)	
Income before income taxes	415	7,970	10,288	7,500	
Income tax expense	1,316	2,484	5,426	1,976	
Net (loss) income	\$(901) \$5,486	\$4,862	\$5,524	
(Loss) earnings per share:					
Basic	\$(0.03) \$0.16	\$0.14	\$0.16	
Diluted	\$(0.03) \$0.16	\$0.14	\$0.16	
Weighted average number of common shares outstanding:					
Basic	34,669,81	0 34,473,688	34,631,519	34,345,317	
Diluted	34,669,81	0 34,806,808	34,715,141	34,685,687	

The notes to the condensed consolidated financial statements are an integral part of the above statements.

CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

(unaudited)

	Three Months Ended June 30,		Six Mon Ended Ju	
(dollars in thousands)	2018	2017	2018	2017
Net (loss) income	\$(901)	\$5,486	\$4,862	\$5,524
Other comprehensive income (loss), net of tax:				
Interest rate swap	55	(115)	248	28
Foreign currency translation	(3,292)	1,763	(1,282)	2,169
Comprehensive (loss) income	\$(4,138)	\$7,134	\$3,828	\$7,721

The notes to the condensed consolidated financial statements are an integral part of the above statements.

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(unaudited)

	Six Month June 30,	hs Ended
(dollars in thousands)	2018	2017
Cash flows from operating activities:		
Net income	4,862	\$5,524
Adjustment to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	6,956	8,168
Unrealized foreign currency loss (gain)	746	(1,497)
Net gain on interest rate swaps	(104)	(129)
Fair value adjustments to earnout liabilities	_	(1,755)
Earnout payments	(2,050)	
(Gain) / loss on sale of property and equipment	(9)	
Gain on divestitures	(11,104)	
Debt discount amortization	582	504
Share-based compensation expense	1,488	677
Bad debt expense	646	960
Inventory reserve expense	444	316
Deferred income tax expense	(744)	(46)
Changes in operating assets and liabilities, net of divestitures:		
Accounts receivable	(6,539)	17,342
Costs and estimated earnings in excess of billings on uncompleted contracts	(2,911)	
Inventories	(1,629)	(407)
Prepaid expense and other current assets	2,407	1,808
Deferred charges and other assets	(219)	792
Accounts payable and accrued expenses	12,605	(8,018)
Billings in excess of costs and estimated earnings on uncompleted contracts	3,110	(11,828)
Income taxes payable	1,589	(1,367)
Other liabilities	(267)	(9)
Net cash provided by operating activities	9,859	1,675
Cash flows from investing activities:		
Acquisitions of property and equipment	(591)	(641)
Net cash proceeds from divestitures	30,692	
Proceeds from sale of property and equipment	112	44
Net cash provided by (used in) investing activities	30,213	(597)
Cash flows from financing activities:		
Net repayments on revolving credit lines	(3,792)	(1,107)
Repayments of debt	(30,756)	(7,656)
Deferred financing fees paid	_	(171)
Earnout payments		(7,396)
Proceeds from lease financing transaction	800	
Payments on capital leases and sale-leaseback transactions	(344)	(375)
Proceeds from employee stock purchase plan, exercise of stock options, and dividend		
reinvestment plan	18	1,246
Dividends paid to common shareholders	(24)	(5,173)
Net cash used in financing activities	(34,098)	
	-	

Effect of exchange rate changes on cash, cash equivalents and restricted cash	(793) 472
Net increase (decrease) in cash, cash equivalents and restricted cash	5,181	(19,082)
Cash, cash equivalents and restricted cash at beginning of period	30,659	48,006
Cash, cash equivalents and restricted cash at end of period	35,840	\$28,924
Cash paid during the period for:		
Interest	2,924	\$2,842
Income taxes	3,318	\$2,704
Non-cash transactions:		
Net consideration receivable from divestiture and disposal of asset held for sale	2,685	\$

The notes to the condensed consolidated financial statements are an integral part of the above statements.

CECO ENVIRONMENTAL	CODD AND	CLIDCIDIADIEC
CECO EN VIRONWENTAL	CORF. AND	OUDOIDIANICO

(unaudited)

1. Basis of Reporting for Consolidated Financial Statements

The accompanying unaudited condensed consolidated financial statements of CECO Environmental Corp. and its subsidiaries (the "Company", "we", "us", or "our") have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission (the "SEC"). Certain information and footnote disclosures normally included in annual financial statements have been condensed or omitted pursuant to those rules and regulations. In the opinion of management, the accompanying unaudited condensed consolidated financial statements of the Company contain all adjustments (consisting only of normal recurring adjustments) necessary to present fairly the financial position as of June 30, 2018 and the results of operations and cash flows for the three-month and six-month periods ended June 30, 2018 are not necessarily indicative of the results to be expected for the full year. The balance sheet as of December 31, 2017 has been derived from the audited consolidated financial statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 2017 as filed with the SEC.

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America ("GAAP") requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

These financial statements and accompanying notes should be read in conjunction with the audited financial statements and the notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2017 filed with the SEC.

Unless otherwise indicated, all balances within tables are in thousands, except per share amounts.

2. New Financial Accounting Pronouncements Accounting Standards Adopted in Fiscal 2018

In March 2018, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2018-05, "Income Taxes (Topic 740): Amendments to SEC Paragraphs Pursuant to SEC Staff Accounting Bulletin No. 118." The standard relates to the accounting and disclosures around the issuance of the SEC's Staff Accounting Bulletin No. 118, "Income Tax Accounting Implications of the Tax Cuts and Jobs Act" ("SAB 118"), which the Company has adopted. See Note 12 – Income Taxes for the disclosures related to this amended guidance.

In February 2018, the FASB issued ASU No. 2018-02, "Income Statement — Reporting Comprehensive Income (Topic 220): Reclassification of Certain Tax Effects from Accumulated Other Comprehensive Income." The standard allows for reclassification of stranded tax effects on items resulting from the Tax Cuts and Jobs Act (the "Tax Act") from accumulated other comprehensive income to retained earnings. Tax effects unrelated to the Tax Act are released from accumulated other comprehensive income based on the nature of the underlying item. The Company early adopted the ASU in the first quarter of fiscal 2018, under the prospective method. As a result of the adoption, during the first quarter of fiscal 2018, accumulated loss in the Condensed Consolidated Balance Sheets increased by \$1.2 million, with a corresponding decrease to accumulated other comprehensive loss in the Condensed Consolidated Balance Sheets due to the reduction in the corporate tax rate from 35% to 21%. See Note 12 — Income Taxes for additional information about the Tax Act.

In May 2017, the FASB issued ASU 2017-09, "Compensation – Stock Compensation (Topic 718): Scope of Modification Accounting." ASU 2017-09 clarifies when changes to the terms or conditions of a share-based payment award must be accounted for as a modification. The new guidance will reduce diversity in practice and result in fewer changes to the terms of an award being accounted for as a modification. Under ASU 2017-09, an entity will not apply modification accounting to a share-based payment award if the award's fair value, vesting conditions and classification as an equity or liability instrument are the same immediately before and after the change. We adopted ASU 2017-09 on January 1, 2018, under the prospective method. The adoption had no impact on our consolidated financial statements as there were no events requiring management to evaluate for a potential modification to a share-based payment award.

In March 2017, the FASB issued ASU 2017-07, "Compensation – Retirement Benefits (Topic 715): Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost." Under existing GAAP, an entity is required to

present all components of net periodic pension cost and net periodic postretirement benefit cost aggregated as a net amount in the income statement, and this net amount may be capitalized as part of an asset where appropriate. ASU 2017-07 requires that an employer report the service cost component in the same line item or items as other compensation costs arising from services rendered by the pertinent employees during the period, and requires the other components of net periodic pension cost and net periodic postretirement benefit cost to be presented in the income statement separately from the service cost component and outside a subtotal of income from operations, if one is presented. Additionally, only the service cost component is eligible for capitalization, when applicable. We adopted ASU 2017-07 on January 1, 2018, under the retrospective method for the presentation of the service cost component and the other components of net periodic pension cost and net periodic postretirement benefit cost in the income statement and prospectively, on and after the effective date, for the capitalization of the service cost component of net periodic pension cost and net periodic postretirement benefit in assets. The adoption resulted in reclassification of other components of net periodic pension cost, other than service cost outside of operating income and the impact was not material. See Note 11 – Pension and Employee Benefit Plans for additional disclosures related to the adoption of the standard.

In January 2017, the FASB issued ASU 2017-01, "Business Combinations (Topic 805): Clarifying the Definition of a Business." ASU 2017-01 clarifies the definition of a business with the objective of adding guidance to assist entities with evaluating whether transactions should be accounted for as acquisitions (or disposals) of assets or businesses. The definition of a business affects many areas of accounting including acquisitions, disposals, goodwill, and consolidation. We adopted ASU 2017-01 on January 1, 2018, under the prospective method. The adoption of the standard's definition of a business was followed for the Company's two divestitures that occurred in the first quarter of fiscal year 2018. The divestitures would have been considered a business both before and after the adoption of the standard and, therefore, the provisions of ASU 2017-01 did not have a material effect on the Company's consolidated financial statements.

In November 2016, the FASB issued ASU 2016-18, "Statement of Cash Flows (Topic 230): Restricted Cash." ASU 2016-18 will require a change during the period in the total of cash, cash equivalents, and amounts generally described as restricted cash or restricted cash equivalents to be included with cash and cash equivalents when reconciling the beginning-of-period and end-of-period total amounts shown on the statement of cash flows. We adopted ASU 2016-18 on January 1, 2018, under the retrospective method. The prior year statement of cash flows has been reclassified to conform with the standard. The impact of the adoption was not material to the Company. The adoption resulted in the Company presenting restricted cash activity on the Condensed Consolidated Statements of Cash Flows for each period presented.

We consider all highly liquid investments with original maturities of three months or less to be cash and cash equivalents. Restricted cash represents cash that is restricted as to withdrawal or usage and consists primarily of cash in support of letters of credit issued by various foreign subsidiaries of the Company. The Company occasionally enters into letters of credit with durations in excess of one year.

The following table provides a reconciliation of cash, cash equivalents and restricted cash reported within the Condensed Consolidated Statements of Cash Flows.

	June 30,	June 30,
	2018	2017
Cash and cash equivalents	\$35,556	\$27,166

Restricted cash	284	1,150
Restricted cash included within deferred charges and other assets		608
Total cash, cash equivalents and restricted cash	\$35,840	\$28,924

In August 2016, the FASB issued ASU 2016-15, "Statement of Cash Flows (Topic 230): Classification of Certain Cash Receipts and Cash Payments." ASU 2016-15 provides guidance on how certain cash receipts and cash payments are presented and classified in the statement of cash flows. We adopted ASU 2016-15 on January 1, 2018, under the retrospective method. The adoption will result in the reclassification of \$1.0 million in 2016 from financing activity to investing activity within the Condensed Consolidated Statements of Cash Flows on the Company's Annual Report on Form 10-K for the year ending December 31, 2018.

In May 2014, the FASB issued ASU 2014-09, "Revenue From Contracts With Customers." ASU 2014-09 supersedes nearly all existing revenue recognition principles under GAAP. The core principle of ASU 2014-09 is to recognize revenues when promised goods or services are transferred to customers in an amount that reflects the consideration an entity expects to be entitled to for those goods or services using a defined five-step process. In 2016, the FASB issued accounting standards updates to address implementation issues and to clarify the guidance for identifying performance obligations, licenses and determining if a company is the principal or agent in a revenue arrangement.

We adopted ASU 2014-09 on January 1, 2018, under the modified retrospective method where the cumulative effect is recognized through retained earnings as of the date of adoption. Under the new standard, certain contract arrangements that were historically recognized over time under our previous policies will now be recognized at a point in time upon completion of the contracts. However, based on the Company's evaluation of existing contracts that were not substantially complete as of January 1, 2018, the cumulative effect adjustment to the opening balance of retained earnings was not material.

Within the Energy Solutions and Industrial Solutions Segments, a significant portion of the Company's revenue is derived from fixed-price contracts. For each contract, we assess the goods and services promised to a customer and identify a performance obligation for each promised good or service that is distinct. The typical life of our contracts is generally less than 12 months and each contract generally contains only one performance obligation, to provide goods or services to the customer. We recognize revenue over time for the majority of our contracts within the Energy Solutions and Industrial Solutions Segments.

Within the Fluid Handling Solutions Segment a significant portion of our revenue is primarily derived from sales of inventory product and is recognized at the point in time control passes to the customer, which occurs generally upon shipment of the product.

The revenue streams within the Company are consistent with those disclosed for our reportable segments. For descriptions of our product offerings and segments, see Note 15 - Business Segment Information. For description of our updated revenue recognition policy, see Note 17 – Significant Accounting Policy Updates.

Accounting Standards Yet to be Adopted

In August 2017, the FASB issued ASU 2017-12, "Derivatives and Hedging (Topic 815): Targeted Improvements to Accounting for Hedging Activities." ASU 2017-12 expands an entity's ability to apply hedge accounting for nonfinancial and financial risk components and allow for a simplified approach for fair value hedging of interest rate risk. ASU 2017-12 eliminates the need to separately measure and report hedge ineffectiveness and generally requires the entire change in fair value of a hedging instrument to be presented in the same income statement line as the hedged item. Additionally, ASU 2017-12 simplifies the hedge documentation and effectiveness assessment under the previous guidance. The guidance is effective for annual periods, and interim periods within those annual periods, beginning after December 15, 2018. Early adoption is permitted. We plan to adopt the standard on January 1, 2019. We do not expect the adoption of this guidance to have a material impact on our consolidated financial statements.

In February 2016, the FASB issued ASU 2016-02, "Leases." ASU 2016-02 establishes a right-of-use ("ROU") model that requires a lessee to record a ROU asset and a lease liability on the balance sheet for all leases with terms longer than 12 months. Leases will be classified as either finance or operating, with classification affecting the pattern of expense recognition in the income statement. For public companies, this guidance is effective for annual periods beginning after December 15, 2018. We currently expect to adopt ASU 2016-02 as of January 1, 2019, under the modified prospective method. Our evaluation of ASU 2016-02 is ongoing and not complete. The Company believes that the new standard will have a material impact on its consolidated balance sheet due to the recognition of ROU assets and liabilities for the Company's operating leases but it will not have a material impact on its income statement or liquidity. We expect our accounting for capital leases to remain substantially unchanged. The ASU also will require disclosures to help investors and other financial statement users better understand the amount, timing and uncertainty of cash flows arising from leases. These disclosures include qualitative and quantitative requirements, providing additional information about the amounts recorded in the financial statements. Our leasing activity is primarily related to buildings and we have various sale-leaseback transactions. The Company is continuing to evaluate potential impacts to its consolidated financial statements.

3. Accounts Receivable

	June 30,	December	•
(Table only in thousands)	2018	31, 2017	
Contract receivables	\$63,990	\$ 60,543	
Trade receivables	8,040	11,603	
Allowance for doubtful accounts	(4,234)	(4,156)
Total accounts receivable	\$67,796	\$ 67.990	

Balances billed but not paid by customers under retainage provisions in contracts within the Condensed Consolidated Balance Sheets amounted to approximately \$2.6 million and \$2.5 million at June 30, 2018 and December 31, 2017, respectively. Retainage receivables on contracts in progress are generally collected within a year after contract completion.

Bad debt expense was \$0.5 million and \$0.7 million for the three-month periods ended June 30, 2018 and 2017, respectively, and \$0.6 million and \$1.0 million for the six-month periods ended June 30, 2018 and 2017, respectively.

4. Costs and Estimated Earnings on Uncompleted Contracts

Our contracts have various lengths to completion ranging from a few days to several months. We anticipate that a majority of our current contracts will be completed within the next twelve months. A significant amount of our revenue within the Energy Solutions and Industrial Solutions Segments is recognized over a period of time as we perform under the contract because control of the work in process transfers continuously to the customer. The assets and liabilities recognized in association with these contracts are as follows:

(Table only in thousands)	June 30, 2018	December 31, 2017
Costs incurred on uncompleted contracts	\$161,184	\$169,665
Estimated earnings	58,988	61,556
Total costs and estimated earnings on uncompleted contracts, gross	220,172	231,221
Less billings to date	(208,324)	
Total costs and estimated earnings on uncompleted contracts, net	\$11,848	\$13,478
Included in the accompanying condensed consolidated	Ф11,040	Φ13,476
included in the accompanying condensed consondated		
balance sheets under the following captions:		
Costs and estimated earnings in excess of billings on uncompleted contracts	\$35,188	\$33,947
Billings in excess of costs and estimated earnings on uncompleted contracts	(23,340)	(20,469)
Total costs and estimated earnings on uncompleted contracts, net	\$11,848	\$13,478

Provisions for estimated losses on uncompleted contracts are made in the period in which such losses are determined. Changes to job performance, job conditions, and estimated profitability may result in revisions to contract revenue and costs, and are recognized in the period in which the revisions are made. A provision of \$0.2 million for estimated losses on uncompleted contracts was recognized as of June 30, 2018. No provision for estimated losses on uncompleted contracts was required as of December 31, 2017.

5. Inventories

	June 30,	December
(Table only in thousands)	2018	31, 2017
Raw materials	\$16,561	\$ 18,444
Work in process	6,633	3,182

Finished goods	773	940	
Obsolescence allowance	(1,517)	(1,597)
Total inventories	\$22,450	\$ 20,969	

Amounts credited to the allowance for obsolete inventory and charged to cost of sales amounted to \$0.1 million and \$0.2 million for the three-month periods ended June 30, 2018 and 2017, respectively, and \$0.4 million and \$0.3 million for the six-month periods ended June 30, 2018 and 2017, respectively.

6. Goodwill and Intangible Assets

	For the Six	Months	Year ended	d December
(Table only in thousands)	Ended June	e 30, 2018	31, 2017	
Goodwill / Tradename	Goodwill	Tradename	Goodwill	Tradename
Beginning balance	\$166,951	\$ 19,691	\$170,153	\$ 22,042
Divestitures	(14,317)	(1,340) —	
Impairment	_	_	(4,443)	(2,725)
Foreign currency translation	(263)	(51) 1,241	374
	\$152,371	\$ 18,300	\$166,951	\$ 19,691

	As of Jur	ne 30,	As of Dec	ember
	2018		31, 2017	
(Table only in thousands)				
		Accum.		Accum.
Intangible assets – finite life	Cost	Amort.	Cost	Amort.
Technology	\$14,457	\$8,553	\$15,867	\$8,609
Customer lists	72,978	36,328	77,497	35,024
Noncompetition agreements	1,118	809	1,118	698
Tradename	1,390	510	1,390	440
Foreign currency adjustments	(1,583)	(284)	(1,214)	(69)
	\$88,360	\$45,916	\$94,658	\$44,702

Activity for the six months ended June 30, 2018 and 2017 is as follows:

(Table only in thousands)	2018	2017
Intangible assets – finite life, net at beginning of period	\$49,956	\$60,728
Amortization expense	(4,988)	(5,772)
Divestitures	(2,372)	_
Foreign currency adjustments	(152)	493
Intangible assets – finite life, net at end of period	\$42,444	\$55,449

Amortization expense of finite life intangible assets was \$2.4 million and \$2.9 million for the three-month periods ended June 30, 2018 and 2017, respectively, and \$5.0 million and \$5.8 million for the six-month periods ended June 30, 2018 and 2017, respectively. Amortization over the next five years for finite life intangibles is expected to be \$4.8 million for the remainder of 2018, \$8.6 million in 2019, \$6.9 million in 2020, \$5.7 million in 2021, and \$4.7 million in 2022.

The Company did not identify any triggering events during the three-month period ended June 30, 2018 that would require an interim impairment assessment of goodwill or indefinite life intangible assets. The Company concluded there was no impairment of goodwill or indefinite life intangible assets during the three-month and six-month periods ended June 30, 2018.

7. Accounts Payable and Accrued Expenses

(Table only in thousands)	June 30,	December
	2018	31, 2017
Trade accounts payable, including due to subcontractors	\$53,075	\$ 45,409
Compensation and related benefits	5,710	5,246

Edgar Filing: CECO ENVIRONMENTAL CORP - Form 10-Q

Current portion of earnout liability	1,198	2,989
Accrued warranty	3,456	4,464
Contract liabilities	5,743	1,676
Other accrued expenses	10,170	11,002
Total accounts payable and accrued expenses	\$79,352	\$ 70,786

The activity in the Company's current portion of earnout liability and long-term portion of earnout liability was as follows for the six months ended June 30, 2018 and 2017:

	Energy
	Solutions
	Segment
(Table only in thousands)	(a)
Earnout accrued at December 31, 2017	\$ 4,475
Compensation expense adjustment	222
Payment	(2,050)
Total earnout liability as of June 30, 2018	2,647
Less: current portion of earnout	(1,198)
Balance of long-term portion of earnout recorded in other liabilities at June 30, 2018	\$ 1,449

	Energy
	Solutions
	Segment
(Table only in thousands)	(a)
Earnout accrued at December 31, 2016	\$24,214
Fair value adjustment	(1,755)
Compensation expense adjustment	597
Payment	(15,193)
Foreign currency translation adjustment	523
Total earnout liability as of June 30, 2017	8,386
Less: current portion of earnout	(6,970)
Balance of long term portion of earnout recorded in other liabilities at June 30, 2017	\$1,416

⁽a) The Fluid Handling Solutions and Industrial Solutions segments do not have any earnout arrangements associated with the segments

8. Senior debt

Debt consisted of the following at June 30, 2018 and December 31, 2017:

June 30, (Table only in thousands) 2018