#### SUPREME INDUSTRIES INC

Form 10-Q May 09, 2005

#### **UNITED STATES**

#### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

&nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp FORM 10-Q (Mark One) &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE (X) &nbsp SECURITIES EXCHANGE ACT OF 1934 &nbsp &nbsp For the Quarterly Period Ended March 26, 2005 OR &nbsp () TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 &nbsp &nbsp For the transition period from \_\_\_\_\_ to \_\_\_\_ &nbsp Commission File No. 1-8183 &nbsp SUPREME INDUSTRIES, INC. (Exact name of registrant as specified in its charter) &nbsp Delaware &nbsp 75-1670945 (State or other jurisdiction of (I.R.S. Employer Identification No.) incorporation or organization) &nbsp &nbsp

2581 E. Kercher Rd., P.O. Box 237, Goshen, Indiana 46528

(Address of principal executive offices)

&nbsp

Registrant's telephone number, including area code: (574) 642-3070

&nbsp

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes  $\underline{X}$  No

&nbsp

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Act). Yes No  $\underline{X}$ 

&nbsp

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

&nbsp

Common Stock (\$.10 Par Value)			Outstanding at May 2, 2005				
	Class A				10,383,42	24	
	Class B				2,109,13	33	
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SUPREME INDUSTRIES, INC.

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## **Part I. Financial Information**

Item 1.	Financia	l Stateme	ents							

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## **Supreme Industries, Inc. and Subsidiaries**

Consolidated Balance Sheets

&nbsp

		March 26,			December 25,
		2005			2004
Assets		(Unaudited)			

#### **Current assets:**

	Cash and cash equivalents	\$	1,510,066		\$	1,736,483
	Accounts receivable, net		37,325,456			28,432,715
	Inventories		53,294,340			45,441,189
	Deferred income taxes		847,012			847,012

	Other c	urrent ass	sets				3,777,274			4,222,636
		Total c	urrent as	sets			96,754,148			80,680,035
Proper	ty, plant	and equ	ipment, a	t cost			85,549,797			84,195,977
	Less, A	ccumulat	ed deprec	iation and						
		amortiz	ation				37,720,341			37,005,013
		Proper	ty, plant a	and equipn	nent, net		47,829,456			47,190,964
Intangi	ble asset	s, net					17,181			30,066
Goodw	ill						735,014			735,014
Other a	assets						547,243			560,540
Other a	assets						547,243			560,540
		Total a	ssets				547,243 145,883,042		 \$	560,540
		Total a	ssets			·			•	
 		Total a	ssets			·			•	
  				of the cons	olidated fin	\$	145,883,042		•	
  				of the cons	olidated fin	\$	145,883,042		•	
The acc				of the cons	olidated fin	\$	145,883,042		•	
The acc				of the conse	olidated fin 	\$	145,883,042		•	
The acc	 companyi	ng notes	are a part			\$ ancial stat	145,883,042 tements.		\$	129,196,619
The acc	 companyi 	ng notes 	are a part 			\$ ancial state	145,883,042 tements.		\$ 	129,196,619 
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## **Supreme Industries, Inc. and Subsidiaries**

Consolidated Balance Sheets, Concluded

							March 26,			December 25,
							2005			2004
Liabilit	ies and S	Stockholo	ders' Equ	ity			(Unaudited)			
Curren	t liabiliti	es:								
	Current	maturitie	es of long	-term debt		\$	1,658,333		\$	1,633,333
	Trade a	ccounts p	ayable				16,548,280			18,717,757
	Accrued	d income	taxes				2,028,865			312,415
	Other a	ccrued lia	abilities				8,857,640			9,118,259
		Total c	urrent lia	bilities			29,093,118			29,781,764
Long-te	erm debt						42,939,008			28,766,667
Deferre	ed incom	e taxes					3,085,179			3,085,179
		Total li	abilities				75,117,305			61,633,610
Stockho	olders' e	quity					70,765,737			67,563,009
		Total li equity	abilities a	and stockh	olders'	\$	145,883,042		\$	129,196,619
0-nhan										

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The accompanying notes are a part of the consolidated financial statements.

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Supren	Supreme Industries, Inc. and Subsidiaries												
Consoli	Consolidated Statements of Income (Unaudited)												
								Three Months Ended			ed		
								March 26,			March 27,		
								2005			2004		
Revenu	ie:												
	Net sale	es					\$	90,322,304		\$	73,481,105		
	chbsp Other income							161,304			83,362		
								90,483,608			73,564,467		

								I			
Costs an	nd expen	ises:									
	Cost of	sales						78,696,536			66,330,489
	Selling,	general a	and admir	nistrative				6,458,082			5,439,294
	Interest							488,646			191,915
								85,643,264			71,961,698
		Income	before in	ncome tax	xes			4,840,344			1,602,769
	Income	taxes						1,746,000			613,000
		Net inco	ome				\$	3,094,344		\$	989,769
Earning	gs per sh	are:									
		Basic						\$.25			\$.08
		Diluted						.25			.08
Shares	used in t	he comp	utation o	f							
	earning	s per sha	are:								
		Basic						12,184,495			12,030,316
		Diluted						12,535,450			12,485,701
Cash di	vidend p	er comn	non share	<b>)</b>				\$.035			\$.03
The acco	ompanyii	ompanying notes are a part of the consolidated final						ents.			
		nbsp									
		enbsp									

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## **Supreme Industries, Inc. and Subsidiaries**

Consolidated Statements of Cash Flows (Unaudited)

				<u> </u>						
							Т	hree Mor	nths Ende	d
							March 26,			March 27,
							2005			2004
Cash fl	ows fron	ı operati	ng activi	ties:						
	Net inco	ome				\$	3,094,344		\$	989,769
	Adjustn	nents to r	econcile	net income to	o net cash					
		provide activitie	• •							
			Depreci	Depreciation and amortization			1,006,693			872,938
			Gain on equipme	disposal of			(2,310)			(15,369)
			Change and liab	s in operating	g assets		(17,005,486)			(10,657,723)
		Net cas		sed in) operating			(12,906,759)			(8,810,385)

							1			
Cash fl	ows fron	investir	ng activit	ies:						
	Addition	ns to prop	perty, pla	nt and equip	ment		(1,632,300)			(1,113,092)
	Proceed	s from di	sposal of	equipment			2,310			17,608
	Decreas	e in othe	r assets				13,297			10,519
		Net cas	h (used i	n) investing	activities		(1,616,693)			(1,084,965)
Cash fl	ows fron	i financi	ng activi	ties:						
	Proceed	s from re	volving l	ine of credit	and other					
	enbsp   long-term debt						34,397,341			35,731,005
		other lo	ng-term d	lebt			(20,200,000)			(25,822,563)
	Paymen	t of cash	dividend	s			(426,679)			(361,052)
	Proceed	s from ex	ercise of	stock option	ns		526,373			304,797
		Net casi	_	ed by financ	cing		14,297,035			9,852,187
Change	in cash	and cash	equival	ents			(226,417)			(43,163)
Cash a	nd cash e	quivalen	ıts, begin	ning of per	iod		1,736,483			106,254
Cash a	Cash and cash equivalents, end of period						1,510,066		\$	63,091
	The accompanying notes are a part of the consolidated						tements	-	-	
The acc	ompanyi	ng notes a	are a part	of the const	muaicu mii	anciai sta	terrents.			

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				]	Page 6 of 2	22					
-		, Inc. And S									
-	•	PRESENT	•	•	•		•	•	•		1
instruction necessary conformit managem interim per balance sl	ns to Form for a fair party with account, the information of the prior	naudited con 10-Q and the resentation counting princ principal principal principal principal ted. All adjusts derived francis generally a	erefore do of consolid ciples gene nished her astments ar om audited	not inclutated finated finated finated finated financial financial	de all of the notal posite the po	ne information, resure United ustments recurring this, but do	nation and lts of op States of necessary nature.	nd finance perations of Ameri ary to ref The Dec	ial statem and cash ca. In the lect a fair ember 25	flows in opinion stateme 5, 2004 c	elosures n of ent of the consolidated
						•					
		opted a 52 of ee months e		-	_		-				of
						•					
						•					
NOTE 2 -	INVENTO	<u>DRIES</u>									
						•					
	es, which are the followi	e stated at th	ne lower of	cost or 1	narket with	h cost de	termine	d using t	he first-ir	ı, first-o	ut method,

&nbsp &nbsp

March 26,

2005

&nbsp

Raw materials

Work-in-progress

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December 25,

2004

26,390,350

9,795,961

&nbsp &nbsp

\$

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&nbsp

32,063,862 &nbsp

9,568,751 &nbsp

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	Finished g	oods			11,661,727			9,254,878	
				\$	53,294,340		\$	45,441,189	

The valuation of raw materials, work-in-progress and finished goods inventories at interim dates is based upon a gross profit percentage method and bills of materials. The Company has historically had favorable and unfavorable adjustments resulting from physical inventories. The Company continues to refine its costing procedures for valuation of interim inventories in an effort to minimize book to physical inventory adjustments.

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NOTE 3	NOTE 3 - EARNINGS PER SHARE													
The nur	nber of sl	nares use	d in the c	omputati	on of bas	ic and dil	uted earni	ngs per s	hare are as fol	llows:				
Three Months Ended														
									March 26,		March 27,			
									2005		2004			
Weighted average number of shares outstanding (used														
	in comp	utation o	f basic ea		12,184,495		12,030,316							

Effect o	f dilutive	stock op	tions						350,955		455,385
Diluted	shares ou	ıtstanding	g (used in	computa	ation of						
	diluted o	earnings <sub>j</sub>	per share	)					12,535,450		12,485,701
NOTE 4	1 - STOC	K-BASE	D COM	PENSAT	ION						
No. 123, "Accounting for Stock-Based Compensation," as amended by SFAS No. 148, "Accounting for Stock-Based Compensation - Transition and Disclosure," and, accordingly, accounts for its stock option plans using the intrinsic value method of Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees."											
	_					ne and ear	~ .	share if	compensation	expense	was

					I	Page 8 of	22				
NOTE 4	<u> </u>	K-BASE	D COM	PENSAT	ION, Cor	ntinued					
									Three	Months	Ended
									March 26,		March 27,
									2005		2004
Net inco	ome, as re	eported							\$ 3,094,344		\$ 989,769
Deduct,	Stock-ba	sed comp	pensation	expense	determin	ned					
	under fa	ir value l	oased me	thod, net	of tax				(70,865)		(83,848)
Pro form	na net inc	come							\$ 3,023,479		\$ 905,921
Basic ea	arnings pe	er share, a	as reporte	ed					\$.25		\$.08
Pro form	na basic e	earnings <sub>1</sub>	per share						.25		.08
Diluted	earnings	per share	e, as repo	rted					.25		.08
Pro form	na diluteo	l earning	s per shai	e					.24		.07

NOTE 5	NOTE 5 - COMMON STOCK											

The Company paid a three and one-half cent (\$.035) per share and a three cent (\$.03) per share cash dividend to all Class A and Class B common stockholders during the quarters ended March 26, 2005 and March 27, 2004, respectively.

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#### **NOTE 6 - SUBSEQUENT EVENT**

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On April 14, 2005, the Company entered into a third extension of an existing lease agreement with a related party. The third extension extends the lease term for certain of the Company's leased facilities in Goshen, Indiana and Griffin, Georgia for an additional five years, with a new expiration date of July 2010. Monthly rental payments under the related party lease agreeme \$54,108 and increase in July of each successive year by a ratio defined in the lease agreement. All other terms and conditions existing lease agreement remain unchanged.

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On May 2, 2005, the Company's Board of Directors declared a three and one-half cent (\$.035) per share cash dividend payable May 23, 2005 to all Class A and B common stockholders of record on May 16, 2005.

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# ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

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#### **Results of Operations**

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Net sales for the quarter ended March 26, 2005 increased \$16.8 million to \$90.3 million from \$73.5 million for the quarter end March 27, 2004. A majority of the increase in net sales was attributable to higher levels of fleet revenues. The elevated fleet revenues are expected to continue throughout the second quarter of 2005 as the Company looks to complete two large fleet co during the quarter. Non-fleet sales increased approximately 9.3% for the first quarter of 2005 versus the first quarter of 2004 versus attributable to the price increases implemented during 2004. These price increases were instituted as a

of the higher raw material costs experienced in 2004 for virtually all of the Company's major raw material commodities. First quarter 2005 revenues benefited from the 13% price increase implemented throughout 2004, and revenues for the remainder of should benefit additionally from at least a portion of the 7% price increase instituted effective January 1, 2005. The delay in the benefit of price increases occurs as a result of the Company's backlog of sales orders. With a strong sales backlog at the end of first quarter, the Company has turned its attention to revenues for the second half of 2005. The competitive landscape remains challenging, and the significant price increases passed on to customers could negatively impact second half revenues.

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Gross profit as a percentage of net sales was 12.9% for the quarter ended March 26, 2005, an increase of 3.2% from the 9.7% quarter ended March 27, 2004. The following table presents the components of cost of sales as a percentage of net sales and the change from period to period:

					Three	Months	Ended					
				March 26,		March 27,						
				2005		2004		Change				
	Materia	ls		56.4%		58.4%		-2.0%				
	Direct labor			14.0		15.5		-1.5				
	Overhead			14.0		13.6		0.4				
	Deliver	y		2.7		2.8		-0.1				
	Cost of	sales		87.1		90.3		-3.2				
	Gross p	rofit		12.9%		9.7%		3.2%				

Following a year of escalating raw material costs, a majority of the Company's primary commodities have stabilized in terms of price and availability. The stabilization of these costs, coupled with the 2004 selling price increases, resulted in a reduction of material costs as a percentage of net sales for the first quarter of 2005 versus the first quarter of 2004. The Company anticipates continued reduction of its material cost percentage due to the prospective benefit from at least a portion of the 7% selling price increase effective at the start of 2005 coupled with the second quarter completion of lower margin fleet contracts. The Company continues to experience upward cost pressure in the petroleum-based commodities of resin and gelcoat and there are concerns involving laminated hardwood flooring, the supply of which is currently adequate but at increasing costs.

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Direct labor as a percentage of net sales also benefited from the increased revenues and the production of standardized fleet units. As the fleet contracts are completed and the future revenues reflect a greater percentage of customized retail units, direct labor as a percentage of net sales is expected to increase.

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Despite the additional revenues, overhead remained relatively constant as a percentage of net sales. The Company continued to implement perpetual inventory systems at its supply facilities which resulted in more accurate overhead absorption based upon the improved financial data.

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Delivery expenses remained relatively unchanged as a percentage of revenues despite higher fuel costs. These higher fuel costs were offset by the increased number of fleet units produced in the first quarter of 2005. Such products are generally not delivered by the Company but are picked up by the customers.

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Selling, general and administrative expenses increased by \$1.0 million but declined to 7.2% of net sales for the quarter ended March 26, 2005 compared to 7.4% for the quarter ended March 27, 2004. Selling expenses increased primarily due to a reduction in cooperative marketing funds the Company received from chassis manufacturers in the first quarter of 2005 versus the first quarter of 2004. These funds, used to offset marketing and promotional expenses, were reduced by the chassis manufacturers due to their improving business conditions. Additionally, the Company experienced higher sales commission expense as a result of the additional revenues recorded in the first quarter of 2005 compared to the first quarter of 2004. General and administrative expenses increased primarily as a result of additional compensation expense related to the Company's incentive bonus plan which is based on pretax earnings.

Interest expense for the quarter ended March 26, 2005 was \$.5 million compared to \$.2 million for the quarter ended March 27, 2004. The increase in interest expense was attributable to higher levels of borrowings and the rise in interest rates. The increased borrowings resulted from carrying higher levels of inventories and accounts receivable as well as borrowings to fund 2004 capital expenditures of \$11.8 million. The increase in inventories resulted from the elevated costs of our major commodities, as discussed throughout our 2004 reports, and also from the increased inventory quantities necessary to support the Company's sales backlog. The higher accounts receivable level reflected the increase in net sales.

#### &nbsp

The Company's effective income tax rate was 36.0% for the first quarter of 2005 compared to 38.2% experienced in the first quarter of 2004. The decrease in the Company's effective tax rate is attributable to additional tax deductions allowed manufacturers resulting from the 2004 American Jobs Creation Act and certain tax benefits resulting from the formation of a captive insurance company. The manufacturers' deduction will lower the Company's effective tax rate by approximately one percent. In late 2004, after a review of insurance risk management alternatives, the Company restructured certain of its legal entities and formed a wholly owned captive insurance company which resulted in a further reduction in the Company's effective tax rate.

#### &nbsp

Net income for the quarter ended March 26, 2005 was \$3.1 million compared to \$1.0 million for the quarter ended March 27, 2004. Basic and diluted earnings per share were \$.25 for the quarter ended March 26, 2005 compared to \$.08 per share for the quarter ended March 27, 2004.

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#### Liquidity and Capital Resources

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The Company's revolving line of credit, net income and depreciation and amortization were the major sources of cash flows definite the first quarter of 2005. The revolving line of credit was used extensively during the first quarter of 2005 as accounts received increased \$8.9 million and inventories increased \$7.9 million. These increases were attributable to the higher levels of fleet or being produced and shipped during the first two quarters of 2005. Two large fleet contracts

#### &nbsp

were close to the mid-point of order fulfillment at the end of the first quarter and are scheduled to be completed by the end of second quarter. As we cross this mid-point early in the second quarter, we expect accounts receivable and inventories to begin declining to lower working capital levels and anticipate a decline in borrowings under the revolving line of credit.

#### &nbsp

Capital expenditures for the first quarter of 2005 were \$1.6 million. The Company continued the construction of an additional manufacturing facility at its Griffin, Georgia location and expended \$.7 million on this building project during the first quarter construction nearing completion, operations at this facility are expected to begin during the second quarter. Our Jonestown, Pennsylvania location expended \$.4 million in capital expenditures to continue improving operations at its recently acquired manufacturing plant adjacent to our other facilities. Additionally, machinery and equipment purchases at our Cleburne, Texas location included \$.2 million spent on a CNC laser cutting system. With the near completion of the facility projects, we anticipate the remaining quarters of 2005 will have lower levels of capital expenditures than experienced during the first quarter. Our 2005 capital expenditures are expected to approximate our 2005 depreciation expense of \$4.0 million.

&nbsp &nbsp

The Company believes that cash flow generated from operations and funds available under the Company's revolving line of cravil be sufficient to meet the Company's cash needs during the remainder of 2005.

#### &nbsp

Quarterly Report on Form 10-Q, were as follows:

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			Less than					
	Total		1 Year	1-3 Years			3-5 Years	
Debt (a)	\$44,597,341		\$1,658,333		\$40,472,341		\$950,000	
Operating leases (b)	3,462,912		649,296	5   1,298,592 &			1,298,592	

Total		\$48,060	,253		\$2,307,	629	8   \$41,770,933			\$2,248,	592		

&nbsp &nbsp

(b) For additional information regarding operating leases, see Note 8 of the Notes to Consolidated Financial Statements include Annual Report on Form 10-K for the year ended December 25, 2004 and Note 6 of this Quarterly Report on Form 10-Q.

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#### Critical Accounting Policies and Estimates

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Management's discussion and analysis of its financial position and results of operations are based upon the Company's consolist statements, which have been prepared in accordance with accounting principles generally accepted in the United States of Ampreparation of these financial statements requires management to make estimates and judgments that affect the reported amou liabilities, revenues and expenses and related disclosure of contingent assets and liabilities. The Company's significant account are discussed in Note 1 of the Notes to Consolidated Financial Statements included in the Annual Report on Form 10-K for the December 25, 2004. In management's opinion, the Company's critical accounting policies include allowance for doubtful account obsolete inventories, inventory relief, accrued insurance and accrued warranty.

#### &nbsp

Allowance for Doubtful Accounts - The Company maintains an allowance for doubtful accounts for estimated losses resulting the inability of customers to make required payments. If the financial condition of customers were to deteriorate, resulting in a impairment of their ability to make payments, additional allowances may be required which would affect future operating resulting the conditional allowances are payments.

&nbsp &nbsp

Excess and Obsolete Inventories - The Company must make estimates regarding the future use of products and provides a profor obsolete or slow-moving inventories. If actual product life-cycles, product demand or market conditions are less favorable those projected by management, additional inventory write-downs may be required which would affect future operating result

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Inventory Relief - For monthly and quarterly financial reporting, cost of sales is recorded and inventories are relieved by the ustandard bills of material. Because of the customized nature of the Company's products, it is difficult to place full reliance on the bills of material for accurate relief of inventories. Although the Company continues to refine the process of creating accurate the materials, manual adjustments, which are based on estimates, are necessary to assure correct relief of inventories for products. The estimate calculations consider the customized nature of products, historical inventory relief percentages, scrap variances at other factors which could impact inventory relief. The accuracy of the inventory relief is not known until completion of the an physical inventories and it is not practical to consider more frequent physical inventories because of the sales order backlog are costs associated with ceasing production for the purpose of conducting physical inventories. If the annual physical inventories in significant favorable or unfavorable adjustments, such adjustments will affect future operating results.

#### &nbsp

Accrued Insurance - The Company has a self-insured retention against product liability claims with insurance coverage over a above the retention. The Company is also self-insured for a portion of its employee medical benefits and workers' compensation of the company's insurance carrier and management routinely reviews other self-insurance risks for purposes of establishing ultimate loss estimates. In addition, management must determine estimated liability claims incurred but not reported. Such estimates and any subsequent changes in estimates may result in adjustments to the Company's operating results in the future.

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Accrued Warranty - The Company provides limited warranties for periods of up to five years from the date of retail sales. Esti warranty costs are provided for at the time of sale and are based upon historical experience.

&nbsp &nbsp

#### Forward-Looking Statements

&nbsp &nbsp

This report contains forward-looking statements, other than historical facts, which reflect the view of the Company's manager with respect to future events. When used in this report, words such as "believe," "expect," "anticipate," "estimate," "intend," a similar expressions, as they relate to the Company or its plans or operations, identify forward-looking statements. Such forward-looking statements are based on assumptions made by and information currently available to the Company's manager Although management believes that the expectations reflected in such forward-looking statements are reasonable, it can give assurance that such expectations will prove to have been comportant factors that could cause actual results to differ materially from such expectations include, without limitation, limitated on the availability of chassis on which the Company's product is dependent, availability of raw materials, raw material cost increases, and severe interest rate increases. Furthermore, the Company can provide no assurance that such raw material cost increases can be passed on to its customers through implementation of price increases for the Company's products. The forward-looking statements contained herein reflect the current views of the Company's management with respect to future events are subject to those factors and other risks, uncertainties and assumptions relating to the operations, results of operations, flows and financial position of the Company. The Company assumes no obligation to update the forward-looking statements of

&nbsp &nbsp

update the reasons actual results could differ from those contemplated by such forward-looking statements.

#### **Control Risks**

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While the Company believes its control systems are effective, there are inherent limitations in all control systems, and misstatements due to error or fraud may occur and not be detected. The Company continues to take action to assure compliant the internal controls, disclosure controls, and other requirements of the Sarbanes-Oxley Act of 2002. Our management, includ our Chief Executive Officer and Chief Financial Officer, cannot guarantee that our internal controls and disclosure controls we prevent all possible errors or all fraud. A control system, no matter how well conceived and operated, can provide only reason not absolute, assurance that the objectives of the control system are met. In addition, the design of a control system must reflect that there are resource constraints, and the benefit of controls must be relative to their costs. Because of the inherent limits

in all control systems, no system of controls can provide absolute assurance that all control issues and instances of fraud, if an within the Company have been detected. These inherent limitations include the realities that judgments in decision-making ca faulty and that breakdowns can occur because of simple error or mistake. Further, controls can be circumvented by individual of some persons, by collusion of two or more persons, or by management override of the controls. The design of any system of controls also is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that design will succeed in achieving its stated goals under all potential future conditions. Over time, a control may be inadequate because of changes in conditions or the degree of compliance with the policies or procedures may deteriorate. Because of inhe limitations in a cost-effective control system, misstatements due to error or fraud may occur and not be detected.

&nbsp

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#### ITEM 3. **QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET**

**RISK** &nbsp &nbsp

&nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp

There has been no material change from the information provided in the Company's Annual Report on Form &nbsp &nbsp for the year ended December 25, 2004.

&nbsp &nbsp

#### ITEM 4. **CONTROLS AND PROCEDURES**

&nbsp &nbsp

a) Evaluation of Disclosure Controls and Procedures - The Company's chief executive officer and its chief fina &nbsp officer, after evaluating the effectiveness of the Company's disclosure controls and procedures (as defined in rules of the Securities Exchange Act of 1934) as of the end of the period covered by this quarterly report (th

> "Evaluation Date"), have concluded that as of the Evaluation Date the Company's disclosure controls and procedures were adequate and effective to ensure that material information relating to the Company and its consolidated subsidiaries would be made known to them by others within those entities, particularly during

period in which this quarterly report was being prepared.

&nbsp &nbsp

&nbsp Changes in Internal Controls - There were no significant changes in the Company's internal controls or in ot factors that could significantly affect the Company's disclosure controls and procedures during the Company

> fiscal quarter, nor any significant deficiencies or material weaknesses in such disclosure controls and proced requiring corrective actions. As a result, no corrective actions were taken.

> > &nbsp

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#### PART II. OTHER INFORMATION

ITEM 5	<u>i.</u>	OTHER	INFOR	MATION	<u>I</u>								
	a)	Reports	on Form	8-K:									
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&nbsp &nbsp &nbsp &nbsp &nbsp Section 302 of the Sarbanes-Oxley Act of 2002

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			Exhibit	32.1		Certific	ation of C	Chief Exe	cutive O	fficer Pur	rsuant to		
						Section	906 of th	e Sarban	es-Oxley	Act of 2	002		
			Exhibit	32.2		Certific	ation of C	Chief Fina	ancial Of	ficer Purs	suant to		
						Section	906 of th	e Sarban	es-Oxley	Act of 20	002		
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#### Exhibit 31.1

&nbsp

#### CERTIFICATION OF CHIEF EXECUTIVE OFFICER

&nbsp I, Herbert M. Gardner, Chief Executive Officer of Supreme Industries, Inc. ("registrant"), certify that:

&nbsp &nbsp

- 1. I have reviewed this quarterly report on Form 10-Q of the registrant;
- &nbsp &nbsp
- 2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state material fact necessary to make the statements made, in light of the circumstances under which such statements were not misleading with respect to the period covered by this quarterly report;
- &nbsp &nbsp
- 3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, far present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and the periods presented in this quarterly report;
- &nbsp &nbsp
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and we have:
- &nbsp &nbsp
- &nbsp a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period which this quarterly report is being prepared;
- &nbsp &nbsp
- &nbsp b) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this quarter report our conclusions about the effectiveness of the disclosure controls and procedures as of the end of the covered by this quarterly report based on such evaluation; and
- &nbsp &nbsp
- &nbsp c) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred of the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affected.

the registrant's internal control over financial reporting.

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	a)	reportin	g which		nably like				-				over finan summariz
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DATE:	May 9, 2	<u>005</u>											
/s/ Herb	ert M. Ga	<u>ardner</u>											
Chief E	xecutive	Officer											

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&nbsp &nbsp

#### CERTIFICATION OF CHIEF FINANCIAL OFFICER

&nbsp I, Jeffery D. Mowery, Chief Financial Officer of Supreme Industries, Inc. ("registrant"), certify that:

&nbsp &nbsp

- 1. I have reviewed this quarterly report on Form 10-Q of the registrant;
- &nbsp &nbsp
- 2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state material fact necessary to make the statements made, in light of the circumstances under which such statements were not misleading with respect to the period covered by this quarterly report;
- &nbsp &nbsp
- 3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, far present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and the periods presented in this quarterly report;
- &nbsp &nbsp
  - 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and we have:
- &nbsp &nbsp
- &nbsp a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period which this quarterly report is being prepared;
- &nbsp &nbsp
- &nbsp b) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this quarter report our conclusions about the effectiveness of the disclosure controls and procedures as of the end of the covered by this quarterly report based on such evaluation; and
- &nbsp &nbsp
- &nbsp c) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred of the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially after the registrant's internal control over financial reporting.
- &nbsp &nbsp
  - 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control of financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons

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	a)	All significant deficiencies and material weaknesses in the design or operation of internal control over finan
		reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summariz
		report financial information; and

	b)	Any fra	ud, whetl	her or not	material	, that inv	olves ma	nagemen	t or other	employe	es who h	ave a sig	nificant ro
		the regis	strant's in	iternal co	ntrol ove	r financia	al reporti	ng.					

&nbsp &nbsp

# DATE: May 9, 2005

#### /s/ Jeffery D. Mowery

#### Chief Financial Officer

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Exhibit 32.1

&nbsp

Certification of

Chief Executive Officer

of Supreme Industries, Inc. Pursuant to

Section 906 of the Sarbanes-Oxley Act of 2002

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This certification is furnished solely pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (18 U.S.C. 1350) and accompanies the quarterly report on Form 10-Q (the "Form 10-Q") for the quarter ended March 26, 2005 of Supreme Industries, Inc. (the "Company"). I, Herbert M. Gardner, the Chief Executive Officer of the Company, certify that, based on my knowledge:

#### &nbsp

(1) The Form 10-Q fully complies with the requirements of Section 13(a) or Section 15(d) of the Securities Exchange Act of 1934; and

### & nhen

&nbsp

financial condition and

& nosp
(2) The information contained in the Form 10-Q fairly presents, in all material respects, the results of operations of the Company as of and for the periods covered in this report.
DATE: May 9, 2005
/s/ Herbert M. Gardner
Chief Executive Officer

&nbsp

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#### Exhibit 32.2

&nbsp &nbsp

#### Chief Financial Officer

of Supreme Industries, Inc. Pursuant to

#### Section 906 of the Sarbanes-Oxley Act of 2002

&nbsp &nbsp

the quarterly report on Form 10-Q (the "Form 10-Q") for the quarter ended March 26, 2005 of Supreme Industries, Inc. (the "Company"). I, Jeffery D. Mowery, the Chief Financial Officer of the Company, certify that, based on my knowledge:

&nbsp &nbsp

(1) The Form 10-Q fully complies with the requirements of Section 13(a) or Section 15(d) of the Securities Exchange Act of 1 and

&nbsp &nbsp

(2) The information contained in the Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of the Company as of and for the periods covered in this report.

&nbsp &nbsp

DATE: May 9, 2005													
/s/ Jeffery D. Mowery													
Chief	Financial (	Officer											
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