

AMERCO /NV/
Form 424B5
January 24, 2017

Filed Pursuant to Rule 424(b)(5)

Registration Statement No. 333-215546

CALCULATION OF REGISTRATION FEE

Title of Each Class of Securities to be Registered	Amount to be Registered	Proposed Maximum Offering Price Per Security	Proposed Maximum Aggregate Offering Price	Amount of Registration Fee (1)(2)
Registered				
Fixed Rate Secured Notes Series UIC-3F	\$928,000	100%	\$928,000	\$0
Fixed Rate Secured Notes Series UIC-4F	\$880,000	100%	\$880,000	\$0
Fixed Rate Secured Notes Series UIC-5F	\$347,000	100%	\$347,000	\$0
Fixed Rate Secured Notes Series UIC-6F	\$2,347,000	100%	\$2,347,000	\$0
Total	\$4,502,000		\$4,502,000	

(1) Calculated in accordance with Rule 457(r) of the Securities Act of 1933, as amended (the "Securities Act").

(2) Pursuant to Rule 415(a)(6) under the Securities Act, the registrant carried forward \$195,238,600 of unsold securities that had been previously registered on its registration statement on Form S-3 (file no. 333-193427), and \$11,224 in associated filing fees previously paid by the registrant in connection therewith, to its registration statement on Form S-3 (file no. 333-193427), and used \$21,616,800 of such unsold securities and \$2,579 of such previously paid filing fees in connection with offerings of securities under registration statement on Form S-3 (file no. 333-215546) prior to the date hereof. Therefore, pursuant to Rule 415(a)(6), no additional fee is paid hereby with respect to the securities offered hereunder. After giving effect to this offering, \$169,119,800 of unsold securities and \$8,123 of associated filing fees previously paid by the registrant remain available under the registration statement on Form S-3 (file no. 333-215546) before any filing fee is required to be paid.

Prospectus Supplement to Prospectus dated January 24, 2017

Up to \$4,502,000

Fixed Rate Secured Notes Series UIC-3F, 4F, 5F and 6F

AMERCO is offering up to \$4,502,000 aggregate principal amount of its Fixed Rate Secured Notes Series UIC-3F, 4F, 5F and 6F (the “notes”). The notes will be issued over a period of time and from time to time, in up to four separate series, with each series having one or more separate sub-series, bearing a unique interest rate and term as provided herein. As notes are offered, prospective investors shall have the opportunity to select the series and sub-series of notes for which such prospective investor is subscribing. The notes are fully amortizing. Principal and interest on the notes will be credited to each holder’s U-Haul Investors Club® account in arrears every three months, beginning three months from the issue date of the first subseries of notes issued to any investor under such respective subseries, and shall be based on the actual number of days the holder is invested in such notes during such quarter.

In all cases subject to collateral substitutions as provided herein, the notes issued under Series UIC-3F will be secured by a first priority security interest and lien on up to 12,000 specified U-Haul® appliance dollies manufactured in fiscal year 2016 (the “Appliance Dollies”); the notes issued under Series UIC-4F will be secured by a first priority security interest and lien on up to 30,000 specified U-Haul® utility dollies manufactured in fiscal year 2016 (the “Utility Dollies”); the notes issued under Series UIC-5F will be secured by a first priority security interest and lien on up to 12,000 specified U-Haul® furniture dollies manufactured in fiscal year 2016 (the “Furniture Dollies”); the notes issued under Series UIC-6F will be secured by a first priority security interest and lien on up to 1,821,600 specified U-Haul® furniture pads manufactured in fiscal year 2016 (the “Furniture Pads”).

The notes issued under UIC-3F, 4F, 5F and 6F are not cross-collateralized or cross-defaulted to one another.

With respect to each series of the notes, the term, interest rate and maximum principal amount offered are as follows:

- Series UIC-3F may be issued in multiple sub-series, and each sub-series shall have a term of three years and bear interest at the rate of 3.25% per annum.

- Series UIC-4F may be issued in multiple sub-series, and each sub-series shall have a term of three years and bear interest at the rate of 3.25% per annum.

- Series UIC-5F may be issued in multiple sub-series, and each sub-series shall have a term of two years and bear interest at the rate of 2.75% per annum.

- Series UIC-6F may be issued in multiple sub-series, and each sub-series shall have a term of two years and bear interest at the rate of 2.75% per annum.

No underwriter or other third-party has been engaged to facilitate the sale of the notes in this offering.

The notes are not savings accounts, deposit accounts or money market funds. The notes are not guaranteed or insured by the Federal Deposit Insurance Corporation, the Federal Reserve or any other governmental agency.

See “Risk Factors” beginning on page S-8 of this prospectus supplement to read about important facts you should consider before buying the notes.

Neither the Securities and Exchange Commission nor any other regulatory body has approved or disapproved of these securities or passed upon the accuracy or adequacy of this prospectus supplement or the accompanying prospectus. Any representation to the contrary is a criminal offense.

	Per Note Total	
Offering Price	100%	\$4,502,000
Proceeds to AMERCO (before expenses)	100%	\$4,502,000

The notes are being issued in uncertificated book-entry form only, and will not be listed on any securities exchange.

Prospectus Supplement dated January 24, 2017

Prospectus Supplement	Page
About This Prospectus Supplement	S-i
Where You Can Find More Information	S-i
Note Regarding Forward-Looking Statements	S-ii
Prospectus Supplement Summary	S-1
Summary Selected Consolidated Financial Information	S-6
Risk Factors	S-8
Use of Proceeds	S-18
Ratio of Earnings to Fixed Charges	S-18
Description of Notes	S-19
U-Haul Investors Club	S-29
Material U. S. Federal Income Tax Consequences	S-32
Plan of Distribution	S-34
Legal Matters	S-34
Experts	S-34
Prospectus	
About This Prospectus	1
About AMERCO	3
Risk Factors	4
Note Regarding Forward-Looking Statements	4
Description of Securities	5
Use of Proceeds	5
Ratio of Earnings to Fixed Charges	6
Plan of Distribution	6
Legal Matters	7
Experts	7
Incorporation of Certain Information by Reference	7
Where You Can Find More Information	9

ABOUT THIS PROSPECTUS SUPPLEMENT

This document is in two parts. The first part is the prospectus supplement, which contains the terms of this offering of notes. The second part, the accompanying prospectus dated January 13, 2017, gives more general information, some of which may not apply to this offering.

We have not authorized anyone to provide any information or to make any representations other than those contained or incorporated by reference in this prospectus supplement, the accompanying prospectus or in any free writing prospectuses that AMERCO may prepare. We take no responsibility for, and can provide no assurance as to the reliability of, any other information that others may give you. This prospectus supplement and the accompanying prospectus is an offer to invite subscriptions to purchase notes, but only under circumstances and in jurisdictions where it is lawful to do so. The information contained in this prospectus supplement and the accompanying prospectus is current only as of the respective dates of such documents.

If there is any inconsistency between the information in this prospectus supplement and the accompanying prospectus, you should rely on the information in this prospectus supplement.

WHERE YOU CAN FIND MORE INFORMATION

AMERCO is subject to the informational requirements of the Securities and Exchange Act of 1934, as amended (the “Exchange Act”), and in accordance therewith files reports, proxy statements and other information with the Securities and Exchange Commission (the “SEC”). AMERCO’s filings are available to the public over the Internet at the SEC’s website at sec.gov, as well as at AMERCO’s website, amerco.com. You may also read and copy, at prescribed rates, any document AMERCO files with the SEC at the Public Reference Room of the Securities and Exchange Commission located at 100 F Street, N.E., Washington, D.C. 20549. Please call the SEC at 1-800-732-0330 for further information on the SEC’s Public Reference Room.

In this prospectus supplement, as permitted by law, we “incorporate by reference” information from other documents that AMERCO files with the SEC. This means that we can disclose important information to you by referring you to those documents. The information incorporated by reference is considered to be a part of this prospectus supplement and should be read with the same care. When AMERCO updates the information contained in documents that have been incorporated by reference by making future filings with the SEC, the information incorporated by reference in this prospectus supplement is considered to be automatically updated and superseded. In other words, in case of a conflict or inconsistency between information contained in this prospectus supplement and information incorporated by reference into this prospectus supplement, you should rely on the information contained in the document that was filed later.

We incorporate by reference in this prospectus supplement the documents listed below:

- our Annual Report on Form 10-K for the fiscal year ended March 31, 2016;
- our Quarterly Reports on Form 10-Q for the fiscal quarters ended June 30, 2016 and September 30, 2016;
- those portions of our definitive proxy statement on Schedule 14A dated July 15, 2016, incorporated by reference in our Annual Report on Form 10-K for the year ended March 31, 2016;
- our current reports on Form 8-K filed on February 3, 2016, March 15, 2016, May 3, 2016, June 9, 2016, June 27, 2016, July 13, 2016, August 30, 2016, September 13, 2016, October 11, 2016 and January 13, 2017;

Unless stated otherwise in the applicable report, information furnished under Item 2.02 or 7.01 of our Current Reports on Form 8-K is not incorporated by reference.

Other than any documents expressly incorporated by reference, the information on our website and any other website that is referred to in this prospectus supplement is not part of this prospectus supplement.

You may obtain any of the documents incorporated by reference in this prospectus supplement from the SEC through the SEC's website at the address provided on the previous page. You also may request a copy of any document incorporated by reference in this prospectus (excluding any exhibits to those documents, unless the exhibit is specifically incorporated by reference in this document), at no cost. Requests should be directed to AMERCO, Corporate Secretary, c/o U-Haul International, Inc., 2727 N. Central Avenue, Phoenix, AZ 85004, telephone (602) 263-6788.

We own the registered trademarks or service marks "U-Haul®", "AMERCO®", "In-Town®", "eMove®", "C.A.R.D.®", "Safemove®", "WebSelfStorage®", "webselfstorage.com(SM)", "uhaul.com®", "Lowest Decks(SM)", "Gentle Ride Suspension(SM)", "Mom's Attic®", "U-Box®", "Moving Help®", "Safestor®", "Safetow®", "Safemove Plus™", "U-Haul Club®", "uhaulinvestorsclub.com(SM)", "U-Note®", among others, for use in connection with the moving and storage business. This prospectus supplement also includes product name and other trade names and service marks owned by AMERCO or its affiliates.

NOTE REGARDING FORWARD-LOOKING STATEMENTS

This prospectus contains "forward-looking statements" regarding future events and our future results of operations. We may make additional written or oral forward-looking statements from time to time in filings with the SEC or otherwise. We believe such forward-looking statements are within the meaning of the safe-harbor provisions of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Exchange Act. Such statements may include, but are not limited to, estimates of capital expenditures, plans for future operations, products or services, financing needs and plans, our perceptions of our legal positions and pending litigation against us, the adequacy of our liquidity, our goals and strategies, and plans for new business, our access to capital and leasing markets, the impact of our compliance with environmental laws and cleanup costs, projections of capital expenditures and our used vehicle disposition strategy, the sources and availability of funds for our rental equipment and self-storage expansion and replacement strategies and plans, our plan to expand our U-Haul storage affiliate program, that additional leverage can be supported by our operations and business, the availability of alternative vehicle manufacturers, our estimates of the residual values of our equipment fleet, our plans with respect to off-balance sheet arrangements, our plans to continue to invest in the U-Box program, the impact of interest rate and foreign currency exchange rate changes on our operations, the benefits of our capital structure, the sufficiency of our capital resources and the sufficiency of capital of our insurance subsidiaries as well as assumptions relating to the foregoing. The words "believe," "expect," "anticipate," "plan," "may," "will," "could," "estimate," "project" and similar expressions identify forward-looking statements, which speak only as of the date the statement was made.

Forward-looking statements are inherently subject to risks and uncertainties, some of which cannot be predicted or quantified. Factors that could significantly affect results include, without limitation, the risks enumerated in the “Risk Factors” section beginning on page S-8 of this prospectus supplement, as well as the following: the degree and nature of our competition; our leverage; general economic conditions; fluctuations in our costs to maintain and update our fleet and facilities; the limited number of manufacturers that supply our rental trucks; our ability to effectively hedge our variable interest rate debt; that a substantial amount of our shares are owned by a small contingent of stockholders; risks relating to our notes receivable from SAC Holding; fluctuations in quarterly results and seasonality; changes in, and our compliance with, government regulations, particularly environmental regulations and regulations relating to motor carrier operations; our reliance on our third party dealer network; liability claims relating to our rental vehicles and equipment; our ability to attract, motivate and retain key employees; reliance on our automated systems and the internet; our insurance financial strength ratings; our ability to recover under reinsurance arrangements and other factors described in Item 1A, Risk Factors in our most recent Annual Report on Form 10-K, our Quarterly Report on Form 10-Q or the other documents we file with the SEC. The above factors, the following disclosures, as well as other statements in this prospectus and in the notes to our consolidated financial statements, could contribute to or cause such risks or uncertainties, or could cause our stock price to fluctuate dramatically. Consequently, the forward-looking statements should not be regarded as representations or warranties by the Company that such matters will be realized. The Company assumes no obligation to update or revise any of the forward-looking statements, whether in response to new information, unforeseen events, changed circumstances or otherwise, except as required by law.

You should carefully consider the trends, risks and uncertainties described in the “Risk Factors” section beginning on page S-8 of this prospectus supplement and other information in this prospectus and reports filed with the SEC before making any investment decision with respect to the notes. If any of these trends, risks or uncertainties actually occurs or continues, our business, financial condition or operating results could be materially adversely affected. All forward-looking statements attributable to us or persons acting on our behalf are expressly qualified in their entirety by this cautionary statement.

PROSPECTUS SUPPLEMENT SUMMARY

This summary highlights selected information contained elsewhere or incorporated by reference in this prospectus supplement and may not contain all the information that you need to consider in making your investment decision with respect to the notes. You should carefully read this entire prospectus supplement, and the accompanying prospectus, as well as the information incorporated by reference herein, before deciding whether to invest. You should pay special attention to the “Risk Factors” section beginning on page S-8 of this prospectus supplement to determine whether an investment in the notes is appropriate for you.

About AMERCO and U-Haul

AMERCO, a Nevada corporation (“AMERCO”), is the holding company for U-Haul International, Inc. (“U-Haul”), Amerco Real Estate Company (“Real Estate”), Repwest Insurance Company (“Repwest”) and Oxford Life Insurance Company (“Oxford”). Unless otherwise indicated or unless the context requires otherwise, all references in this prospectus supplement to “we”, “us”, “our” or the “Company” mean AMERCO and its subsidiaries; and all references in this prospectus supplement to “AMERCO” mean AMERCO only, excluding its subsidiaries.

Through U-Haul, we believe that we are North America’s largest and most comprehensive “do-it-yourself” moving and storage operator. Our primary focus is to provide our customers with a wide selection of moving rental equipment, convenient self-storage rental facilities and related moving and self-storage products and services. We are able to expand our distribution and improve customer service by increasing the amount of moving equipment, self-storage rooms and portable moving and storage units available for rent, and Moving Help™ and U-Haul Storage Affiliate on uhaul.com are online market places that connect consumers to independent Moving Help™ service providers and thousands of independent Self-Storage Affiliates.

As of March 31, 2016, the U-Haul system included approximately 1,700 owned and managed retail moving stores and approximately 19,500 independent dealer locations. U-Haul is a leader in supplying products and services to help people move and store their household and commercial goods.

Each of the owned and managed retail moving centers and the independent dealer locations rent distinctive orange and white U-Haul trucks and trailers. The owned and managed retail moving centers typically also offer self-storage rooms to customers, and U-Haul has thousands of independent storage affiliates. Many of the locations also sell U-Haul brand boxes, tape and other moving and self-storage products and services to moving and storage customers, and U-Haul sells similar products and services to such customers through its website, uhaul.com.

Additionally, we offer moving and storage protection packages such as Safemove® and Safetow®. These programs provide moving and towing customers with a damage waiver, cargo protection and medical and life insurance coverage. Safestor® provides protection for storage customers from on their goods in storage. Safestor Mobile provides protection for customers stored belongings when using our U-Box portable and moving storage units. For our customers who desire additional coverage over and above the standard Safemove® protection, we also offer our Safemove Plus™ product. This package provides the rental customer with a layer of primary liability protection.

We believe that U-Haul is the most convenient supplier of products and services addressing the needs of North America's "do-it-yourself" moving and storage market. Our system's broad geographic coverage throughout the United States and Canada and the extensive selection of U-Haul brand moving equipment rentals, self-storage rooms and portable moving and storage units and related moving and storage products and services provide our customers with convenient "one-stop" shopping. As of March 31, 2016, the U-Haul rental fleet consisted of approximately 139,000 trucks and vans, 108,000 trailers and 38,000 tow devices.

Prior and subsequent to this offering of notes, AMERCO is issuing additional series of collateralized notes through the U-Haul Investors Club. Additionally, AMERCO intends to offer further series of notes, in the future, through the U-Haul Investors Club.

AMERCO is a publicly traded Nevada corporation. AMERCO's common stock is listed on the NASDAQ Global Select Market under the symbol "UHAL". AMERCO's principal executive offices are located at 5555 Kietzke Lane, Suite 100, Reno, Nevada 89511. Its website address is amerco.com.

You can get more information regarding our business by reading our Annual Report on Form 10-K for the fiscal year ended March 31, 2016 and the other reports and information that AMERCO files with the SEC. See "Where You Can Find More Information" on page S-i of this prospectus supplement.

The Offering

The following summary describes the principal terms of the notes and the U-Haul Investors Club. Certain of the terms and conditions below are subject to important limitations and exceptions. For a more detailed description of the terms and conditions of the notes and the U-Haul Investors Club, see "Description of the Notes" beginning on page S-19 of this prospectus supplement and "U-Haul Investors Club" beginning on page S-29 of this prospectus supplement.

Issuer AMERCO.

Notes Offered; Up to \$4,502,000 aggregate principal amount of Fixed Rate Secured Notes Series UIC-3F, 4F, 5F and Notes Issued 6F (the "notes"). The notes will be issued from time to time in up to four separate series, with each series in Sub-ies having one or more separate sub-series bearing interest rates and terms as provided herein. As notes are offered, prospective investors shall have the opportunity to select the series and sub-series of notes for which such prospective investor is subscribing.

Each series of notes shall be limited in aggregate principal amount as indicated immediately below:

- Series UIC-3F Maximum aggregate principal amount: \$928,000
- Series UIC-4F Maximum aggregate principal amount: \$880,000
- Series UIC-5F Maximum aggregate principal amount: \$347,000
- Series UIC-6F Maximum aggregate principal amount: \$2,347,000

Issue Date

Notes will be issued within five business day following our receipt and acceptance of investor subscriptions with respect to any sub-series of the notes in the aggregate principal amount of \$100 for such sub-series, or at such other time as AMERCO determines in its sole discretion. Interest on issued notes shall commence to accrue on the issue date.

S-2

The respective sub-series of notes under Series UIC-3F, 4F, 5F and 6F shall bear the following interest rates and terms:

- Series UIC-3F may be issued in multiple sub-series, and each sub-series shall have a term of three years and bear interest at the rate of 3.25% per annum.

- Series UIC-4F may be issued in multiple sub-series, and each sub-series shall have a term of three years and bear interest at the rate of 3.25% per annum.

Sub-Series Interest Rate
and Term

- Series UIC-5F may be issued in multiple sub-series, and each sub-series shall have a term of two years and bear interest at the rate of 2.75% per annum.

- Series UIC-6F may be issued in multiple sub-series, and each sub-series shall have a term of two years and bear interest at the rate of 2.75% per annum.

Minimum Investment \$100.

Principal and Interest
Payment Date; Credited
to Holders' U-Haul
Investors Club Account The notes are fully amortizing. Principal and interest on the notes will be credited to each holder's U-Haul Investors Club® account in arrears every three months, beginning three months from the issue date of the first subseries of notes issued to any investor under such respective subseries, and shall be based on the actual number of dates the holder is invested in such notes during such quarter.

Record Date The record date is the first day of the month preceding the related due date for the crediting of principal and interest on the notes.

Initial Collateral Subject to our right to substitute collateral as provided herein, the notes issued under the following individual Series will be secured, respectively, by a first-priority undivided security interest and lien on specified U-Haul® equipment as discussed herein. The notes issued under UIC-3F, 4F, 5F and 6F are not cross-collateralized or cross-defaulted to one another.

UIC-3F up to 12,000 specified U-Haul® appliance dollies, manufactured in fiscal year 2016

Edgar Filing: AMERCO /NV/ - Form 424B5

UIC-4F up to 30,000 specified U-Haul® utility dollies, manufactured in fiscal year 2016

UIC-5F up to 12,000 specified U-Haul® furniture dollies, manufactured in fiscal year 2016

UIC-6F up to 1,821,600 specified U-Haul® furniture pads, manufactured in fiscal year 2016

The Collateral is owned by various subsidiaries of AMERCO. The Initial Collateral is utilized in the operations of the U-Haul System, which includes retail sales and in which U-Haul rental equipment and self-storage units are rented to customers in the ordinary course of business. No appraisal of the Initial Collateral has been or will be prepared by us or on our behalf in connection with this offering.

Substitution of Collateral	<p>AMERCO has the right, in its sole discretion, to substitute or to cause any third party or affiliate to voluntarily substitute any assets (the “Replacement Collateral”) for all or part of the Collateral that from time to time secures the notes or any sub-series thereof, including the Initial Collateral and any Replacement Collateral (the “Collateral”), provided that the value of the Replacement Collateral is at least 100% of the value of the Collateral that is released at the time of substitution (the “Released Collateral”). In connection with any substitution of Collateral, the value of the Replacement Collateral and the Released Collateral is determinable by AMERCO in its sole discretion, and no appraisal will be prepared by us or on our behalf in this regard. AMERCO is permitted to make an unlimited number of Collateral substitutions.</p>
Ranking	<p>The value of the Collateral at any time will depend on market and other economic conditions, including the availability of suitable buyers for the Collateral. Notwithstanding the foregoing, Collateral which is the subject of attrition, including casualty, theft (to the extent the Collateral includes equipment) and condemnation or threatened condemnation (to the extent the Collateral includes real property), may be released from the lien and will not be substituted.</p> <p>The notes are secured in the Collateral and will rank equally among themselves.</p>
No Subsidiary Guarantees	<p>The notes are not guaranteed by any subsidiary of AMERCO, and therefore will be effectively structurally subordinated to all of the existing and future claims of creditors of each of AMERCO’s subsidiaries, including U-Haul.</p>
Covenants	<p>The notes are being issued under a base indenture (“base indenture”) between AMERCO and U.S. Bank National Association, as trustee (the “trustee”), an indenture supplement (“indenture supplement”) between AMERCO and the trustee, and a pledge and security agreement (“security agreement”, and together with the base indenture, the indenture supplement, and any other instruments and documents executed and delivered pursuant to the foregoing documents, as the same may be amended, supplemented or otherwise modified from time to time, the “financing documents”) among AMERCO, the trustee and Owner. The financing documents contain certain covenants for the benefit of the holders. These covenants consist of:</p> <ul style="list-style-type: none">• maintenance of a first-priority lien on the Collateral; and• prohibition of additional liens on the Collateral other than Permitted Liens.
Optional Redemption	<p>Under the terms of the financing documents, the notes or any sub-series thereof may be redeemed by AMERCO in its sole discretion at any time, in whole or in part on a pro rata basis, without penalty, premium or fee, at a price equal to 100% of the principal amount then outstanding, plus accrued and unpaid interest, if any, through the date of redemption.</p>
Use of Proceeds	<p>AMERCO intends to use the net proceeds from this offering to reimburse its subsidiaries and affiliates for the cost of acquisition and/or production of the Collateral and for other general corporate purposes.</p>

- Listing The notes will not be listed on any national securities exchange.
- Rating The notes will not be rated by any statistical rating organization.

S-4

Through this offering, AMERCO is extending to investors the opportunity to subscribe to purchase notes. In order to subscribe to purchase notes, prospective investors must become a member of the U-Haul Investors Club and comply with the instructions available on our website at uhaulinvestorsclub.com. Among other things, this will require the prospective investor to:

- complete a membership application;
- complete a note subscription offer;

U-Haul
Investors Club

- set up a U-Haul Investors Club online account through which investors will be able to transfer funds from their linked U.S. bank account to pay for the notes; and
- receive and deliver in electronic format any and all documents, statements and communications related to the offering, the notes and the U-Haul Investors Club.

AMERCO reserves the right to reject, in whole or in part, in its sole discretion, any subscription to purchase notes. Before AMERCO closes the offering, investors may withdraw their subscription to purchase notes.

AMERCO intends to offer additional securities through the U-Haul Investors Club simultaneously with this offering and/or in the future.

Form of Notes

The notes are being issued in uncertificated book-entry form only, through the U-Haul Investors Club website.

Transferability

The notes are not transferable except between members of the U-Haul Investors Club through privately negotiated transactions relating exclusively to non-qualified accounts. The notes will not be listed on any securities exchange, and there is no anticipated public market for the notes. Therefore, investors must be prepared to hold their notes until the maturity date.

Servicer

The notes will be serviced exclusively by U-Haul International, Inc., a subsidiary of AMERCO, or its designee.

Risk Factors

An investment in the notes involves substantial risk. See “Risk Factors” beginning on page S-8 for a description of certain risks you should consider before investing in the notes.

S-5

SUMMARY SELECTED CONSOLIDATED FINANCIAL INFORMATION

The following table sets forth summary historical consolidated financial information for AMERCO and its consolidated subsidiaries as of and for the years ended March 31, 2016, 2015, 2014, 2013 and 2012 and for the three-months ended June 30, 2016 and 2015. You should read this summary of selected consolidated financial information together with Management's Discussion and Analysis of Financial Condition and Results of Operations and the consolidated financial statements and related notes in our Annual Report on Form 10-K for the fiscal year ended March 31, 2016 and our Quarterly Reports on Form 10-Q for the fiscal quarters ended June 30, 2016 and September 30, 2016, which are incorporated by reference herein.

	Years Ended March 31,				
	2016	2015	2014	2013	2012
	(In thousands, except share and per share data)				
Summary of Operations:					
Self-moving equipment rentals	\$2,297,980	\$2,146,391	\$1,955,423	\$1,767,520	\$1,678,256
Self-storage revenues	247,944	211,136	181,794	152,660	134,376
Self-moving and self-storage products and service sales	251,541	244,177	234,187	221,117	213,854
Property management fees	26,533	25,341	24,493	24,378	23,266
Life insurance premiums	162,662	156,103	157,919	178,115	277,562
Property and casualty insurance premiums	50,020	46,456	41,052	34,342	32,631
Net investment and interest income	86,805	84,728	79,591	82,903	73,552
Other revenue	152,171	160,199	160,793	97,552	78,530
Total revenues	3,275,656	3,074,531	2,835,252	2,558,587	2,512,027
Operating expenses	1,470,047	1,479,409	1,313,674	1,193,934	1,115,126
Commission expenses	262,627	249,642	227,332	204,758	190,254
Cost of sales	144,990	146,072	127,270	107,216	116,542
Benefits and losses	167,436	158,760	156,702	180,676	320,191
Amortization of deferred policy acquisition costs	23,272	19,661	19,982	17,376	13,791
Lease expense	49,780	79,798	100,466	117,448	131,215
Depreciation, net of (gains) losses on disposals (b)	290,690	278,165	259,612	237,996	208,901
Total costs and expenses	2,408,842	2,411,507	2,205,038	2,059,404	2,096,020
Earnings from operations	866,814	663,024	630,214	499,183	416,007
Interest expense	(97,903)	(97,525)	(92,692)	(90,696)	(90,371)
Fees and amortization on early extinguishment of debt	—	(4,081)	—	—	—
Pretax earnings	768,911	561,418	537,522	408,487	325,636
Income tax expense	(279,910)	(204,677)	(195,131)	(143,779)	(120,269)
Net earnings	489,001	356,741	342,391	264,708	205,367
Less: Excess of redemption value over carrying value of preferred shares redeemed	—	—	—	—	(5,908)
Less: Preferred stock dividends (a)	—	—	—	—	(2,913)
Earnings available to common shareholders	\$489,001	\$356,741	\$342,391	\$264,708	\$196,546
Basic and diluted earnings per common share	\$24.95	\$18.21	\$17.51	\$13.56	\$10.09
Weighted average common shares outstanding: Basic and diluted	19,596,110	19,586,633	19,558,758	19,518,779	19,476,187
Cash dividends declared and accrued Preferred stock (a)	\$—	\$—	\$—	\$—	\$2,913

Edgar Filing: AMERCO /NV/ - Form 424B5

Cash dividends declared and accrued Common stock	97,960	19,594	19,568	97,421	–
--	--------	--------	--------	--------	---

Balance Sheet Data:

Property, plant and equipment, net	\$5,017,511	\$4,107,637	\$3,409,211	\$2,755,054	\$2,372,365
Total assets	8,150,725	6,872,175	5,998,978	5,306,601	4,654,051
Notes, loans and leases payable	2,688,758	2,190,869	1,942,359	1,661,845	1,486,211
Stockholders' equity	2,251,406	1,884,359	1,527,368	1,229,259	1,035,820

(a) Fiscal 2012 reflect eliminations of \$0.3 million paid to affiliates.

(b) (Gains) losses were (\$98.7) million, (\$74.6) million, (\$33.6) million, (\$22.5) million and (\$20.9) million for fiscal 2016, 2015, 2014, 2013 and 2012, respectively.

S-6

	Six Months Ended September 30, 2016 2015 (Unaudited) (In thousands, except share and per share data)	
Summary of Operations:		
Self-moving equipment rentals	\$ 1,358,046	\$ 1,327,505
Self-storage revenues	139,885	119,251
Self-moving and self-storage products and service sales	147,633	147,961
Property management fees	13,316	12,431
Life insurance premiums	81,785	80,781
Property and casualty insurance premiums	25,264	23,928
Net investment and interest income	53,365	44,123
Other revenue	103,026	91,728
Total revenues	1,847,708	1,847,708
Operating expenses	783,295	769,451
Commission expenses	154,278	153,857
Cost of sales	84,314	81,136
Benefits and losses	93,839	86,819
Amortization of deferred policy acquisition costs	13,931	10,421
Lease expense	20,397	29,788
Depreciation, net of (gains) losses on disposals of ((\$28,258) and (\$78,805), respectively)	205,285	114,060
Total costs and expenses	1,245,532	1,245,532
Earnings from operations	566,981	602,176
Interest expense	(54,859)	(46,073)
Pretax earnings	512,122	556,103
Income tax expense	(188,474)	(201,439)
Earnings available to common shareholders	\$323,648	\$354,664
Basic and diluted earnings per common share	\$16.52	\$18.10
Weighted average common shares outstanding: Basic and diluted	19,586,240	19,596,921
Balance Sheet Data:		
Property, plant and equipment, net	\$5,434,063	\$4,345,297
Total assets	9,007,118	7,600,545
Notes, loans and leases payable	2,992,490	2,483,190
Stockholders' equity	2,614,914	2,143,618

S-7

RISK FACTORS

An investment in the notes involves substantial risk. You should carefully consider the risks described below and the risk factors included in our Annual Report on Form 10-K for the year ended March 31, 2016, as well as the other information included or incorporated by reference in this prospectus supplement and the accompanying prospectus, before making an investment decision. Our business, financial condition or results of operations could be materially adversely affected by any of these risks. The market value of the notes, if any market develops or exists, could decline due to any of these risks, and you may lose all or part of your investment. This prospectus supplement also contains forward-looking statements that involve risks and uncertainties. Our actual results could differ materially from those anticipated in these forward-looking statements as a result of certain factors, including the risks faced by us described below and elsewhere in this prospectus supplement and the accompanying prospectus.

Risk Relating to Our Business

We operate in a highly competitive industry.

The truck rental industry is highly competitive and includes a number of significant national, regional and local competitors. We believe the principal competitive factors in this industry are convenience of rental locations, availability of quality rental moving equipment, breadth of essential services and products and total cost. Financial results for the Company can be adversely impacted by aggressive pricing from our competitors. Some of our competitors may have greater financial resources than we have. We cannot assure you that we will be able to maintain existing rental prices or implement price increases. Moreover, if our competitors reduce prices and we are not able or willing to do so as well, we may lose rental volume, which would likely have a materially adverse effect on our results of operations.

The self-storage industry is large and highly fragmented. We believe the principal competitive factors in this industry are convenience of storage rental locations, cleanliness, security and price. Competition in the market areas in which we operate is significant and affects the occupancy levels, rental rates and operating expenses of our facilities. Competition might cause us to experience a decrease in occupancy levels, limit our ability to raise rental rates or require us to offer discounted rates that would have a material effect on results of operations and financial condition. Entry into the self-storage business may be accomplished through the acquisition of existing facilities by persons or institutions with the required initial capital. Development of new self-storage facilities is more difficult however, due to land use, zoning, environmental and other regulatory requirements. The self-storage industry has in the past experienced overbuilding in response to perceived increases in demand. We cannot assure you that we will be able to successfully compete in existing markets or expand into new markets.

We are highly leveraged.

As of March 31, 2016, we had total debt outstanding of \$2,688.8 million and total undiscounted operating lease commitments of \$157.0 million. Although we believe, based on existing information, that additional leverage can be supported by our operations and revenues, our existing debt could impact us in the following ways among other considerations:

- require us to allocate a considerable portion of cash flows from operations to debt service and operating lease payments;
- limit our flexibility in planning for, or reacting to, changes in our business and the industry in which we operate;
- limit our ability to obtain additional financing; and
- place us at a disadvantage compared to our competitors who may have less debt.

S-8

Our ability to make payments on our debt and operating leases depends upon our ability to maintain and improve our operating performance and generate cash flow. To some extent, this is subject to prevailing economic and competitive conditions and to certain financial, business and other factors, some of which are beyond our control. If we are unable to generate sufficient cash flow from operations to service our debt and meet our other cash needs, including our operating leases, we may be forced to reduce or delay capital expenditures, sell assets, seek additional capital or restructure or refinance our indebtedness. If we must sell our assets, it may negatively affect our ability to generate revenue. In addition, we may incur additional debt or leases that would exacerbate the risks associated with our indebtedness.

Economic conditions, including those related to the credit markets, may adversely affect our industry, business and results of operations.

Consumer and commercial spending is generally affected by the health of the economy, which places some of the factors affecting the success of our business beyond our control. Our businesses, although not as traditionally cyclical as some, could experience significant downturns in connection with or in anticipation of, declines, or sustained lack of recovery, in general economic conditions. In times of declining consumer spending we may be driven, along with our competitors, to reduce pricing which would have a negative impact on gross profit. We cannot predict if another downturn, or sustained lack of recovery, in the economy will occur, which could result in reduced revenues and working capital. Should credit markets in the United States tighten or if interest rates increase significantly, we may not be able to refinance existing debt or find additional financing on favorable terms, if at all. If one or more of the financial institutions that support our existing credit facilities fails, we may not be able to find a replacement, which would negatively impact our ability to borrow under credit facilities. If our operating results were to worsen significantly and our cash flows or capital resources prove inadequate, or if interest rates increase significantly, we could face liquidity problems that could materially and adversely affect our results of operations and financial condition.

Our fleet rotation program can be adversely affected by financial market conditions.

To meet the needs of our customers, U-Haul maintains a large fleet of rental equipment. Our rental truck fleet rotation program is funded internally through operations and externally from debt and lease financing. Our ability to fund our routine fleet rotation program could be adversely affected if financial market conditions limit the general availability of external financing. This could lead us to operate trucks longer than initially planned and/or reducing the size of the fleet, either of which could materially and negatively affect our results of operations.

Another important aspect of our fleet rotation program is the sale of used rental equipment. The sale of used equipment provides us with funds that can be used to purchase new equipment. Conditions may arise that could lead to the decrease in demand and/or resale values for our used equipment. This could have a material adverse effect on our financial results, which could result in substantial losses on the sale of equipment and decreases in cash flows from the sales of equipment.

We obtain our rental trucks from a limited number of manufacturers.

Over the last twenty years, we purchased the majority of our rental trucks from Ford Motor Company and General Motors Corporation. Our fleet can be negatively affected by issues our manufacturers may face within their own supply chain. Also, it is possible that our suppliers may face financial difficulties or organizational changes which could negatively impact their ability to accept future orders or fulfill existing orders. The cost of acquiring new rental trucks could increase materially and negatively affect our ability to rotate new equipment into the fleet. Although we believe that we could contract with alternative manufacturers for our rental trucks, we cannot guarantee or predict how long that would take. In addition, termination of our existing relationship with these suppliers could have a material adverse effect on our business, financial condition or results of operations for an indefinite period of time.

S-9

We may not be able to effectively hedge against interest rate changes in our variable debt.

In certain instances, the Company seeks to manage its exposure to interest rate risk through the use of hedging instruments including interest rate swap agreements and forward swaps. We enter into these arrangements with counterparties that are significant financial institutions with whom we generally have other financial arrangements. We are exposed to credit risk should these counterparties not be able to perform on their obligations. Additionally, a failure on our part to effectively hedge against interest rate changes may adversely affect our financial condition and results of operations. We are required to record these financial instruments at their fair value. Changes in interest rates can significantly impact the valuation of the instruments resulting in non-cash changes to our financial position.

A substantial amount of our shares is owned by a small contingent of stockholders.

As of September 30, 2016, Willow Grove Holdings LP, directly and through controlled entities, owns 8,307,584 shares of AMERCO common stock, and together with Edward J. Shoen and Mark V. Shoen, owns 8,359,527 shares (approximately 42.6%) of AMERCO common stock. Accordingly, Edward J. Shoen and Mark V. Shoen, brothers, are in a position to significantly influence our business and policies, including the approval of certain significant transactions, the election of the members of our Board of Directors and other matters submitted to our stockholders. There can be no assurance that their interests will not conflict with the interests of our other stockholders.

In addition, 1,207,930 shares (approximately 6.2%) of AMERCO common stock is owned under our Employee Stock Ownership Plan (“ESOP”). Each ESOP participant is entitled to vote the shares allocated to himself or herself in their discretion. In the event an ESOP participant does not vote his or her shares, such shares shall be voted by the ESOP trustee, in the ESOP trustee’s discretion.

We bear certain risks related to our notes receivable from SAC Holding

At March 31, 2016, we held a \$49.3 million note receivable from SAC Holding Corporation (“SAC Holding”), which consists of a junior unsecured note. SAC Holding’s subsidiaries are highly leveraged with significant indebtedness to others. If SAC Holding’s subsidiaries are unable to meet their respective obligations to their senior lenders, such default could lead to a default of SAC Holding’s obligations to us. In such an event, we could suffer a loss to the extent the value of the underlying collateral of SAC Holding’s subsidiaries is inadequate to repay its senior lenders and our junior unsecured note. We cannot assure you that SAC Holding’s subsidiaries will not default on their loans to their senior lenders or that the value of their assets upon liquidation would be sufficient to repay us in full.

Our quarterly results of operations fluctuate due to seasonality and other factors associated with our industry.

Our business is seasonal and our results of operations and cash flows fluctuate significantly from quarter to quarter. Historically, revenues have been stronger in the first and second fiscal quarters due to the overall increase in moving activity during the spring and summer months. The fourth fiscal quarter is generally weakest, due to a greater potential for adverse weather conditions and other factors that are not necessarily seasonal. As a result, our operating results for any given quarterly period are not necessarily indicative of operating results for an entire year.

Our operations subject us to numerous environmental regulations and the possibility that environmental liability in the future could adversely affect our operations.

Compliance with environmental requirements of federal, state and local governments significantly affects our business. Among other things, these requirements regulate the discharge of materials into the air, land and water and govern the use and disposal of hazardous substances. Under environmental laws or common law principles, we can be held liable for hazardous substances that are found on real property we have owned or operated. We are aware of issues regarding hazardous substances on some of our real estate and we have put in place a remediation plan at each site where we believe such a plan is necessary. See Note 18, Contingencies, of the Notes to Consolidated Financial Statements in our Form 10-K for the period ended March 31, 2016. We regularly make capital and operating expenditures to stay in compliance with environmental laws. In particular, we have managed a testing and removal program since 1988 for our underground storage tanks. Despite these compliance efforts, we believe that risk of environmental liability is part of the nature of our business.

Environmental laws and regulations are complex, change frequently and could become more stringent in the future. We cannot assure you that future compliance with these regulations, future environmental liabilities, the cost of defending environmental claims, conducting any environmental remediation or generally resolving liabilities caused by us or related third parties will not have a material adverse effect on our business, financial condition or results of operations.

S-11

We operate in a highly regulated industry and changes in existing regulations or violations of existing or future regulations could have a material adverse effect on our operations and profitability.

Our truck and trailer rental business is subject to regulation by various federal, state and foreign governmental entities. Specifically, the U.S. Department of Transportation and various state, federal and Canadian agencies exercise broad powers over our motor carrier operations, safety, and the generation, handling, storage, treatment and disposal of waste materials. In addition, our storage business is also subject to federal, state and local laws and regulations relating to environmental protection and human health and safety. The failure to adhere to these laws and regulations may adversely affect our ability to sell or rent such property or to use the property as collateral for future borrowings. Compliance with changing regulations could substantially impair real property and equipment productivity and increase our costs. In addition, the Federal government may institute some regulation that limits carbon emissions by setting a maximum amount of carbon entities can emit without penalty. This would likely affect everyone who uses fossil fuels and would disproportionately affect users in the highway transportation industries. While there are too many variables at this time to assess the impact of the various proposed federal and state regulations that could affect carbon emissions, many experts believe these proposed rules could significantly affect the way companies operate in their industries.

Our operations can be limited by land-use regulations. Zoning choices enacted by individual municipalities across North America may limit our ability to serve certain markets with our products and services.

Our insurance companies are heavily regulated by state insurance departments and the NAIC. These insurance regulations are primarily in place to protect the interests of our policyholders and not our investors. Changes in these laws and regulations could increase our costs, inhibit new sales, or limit our ability to implement rate increases.

A significant portion of our revenues are generated through third-parties.

Our business plan relies upon a network of independent dealers strategically placed throughout North America. As of March 31, 2016 we had approximately 19,500 independent equipment rental dealers. In fiscal 2016, approximately 47% of our equipment rental revenues were generated through this network. Our inability to maintain this network or its current cost structure could inhibit our ability to adequately serve our customers and may negatively affect our results of operations and financial position.

S-11

We face liability risks associated with the operation of our rental fleet.

The business of renting moving and storage equipment to customers exposes us to liability claims including property damage, personal injury and even death. We seek to limit the occurrence of such events through the design of our equipment, communication of its proper use and exhaustive repair and maintenance schedules. Regardless, accidents still occur and we manage the financial risk of these events through third party insurance carriers. While these excess loss insurance policies are available today at reasonable costs, this could change and could negatively affect our results of operations and financial position.

Our ability to attract and retain qualified employees, and changes in laws or other labor issues could adversely affect our business and our results of operations.

The success of our business is predicated upon our workforce providing excellent customer service. Our ability to attract and retain this employee base may be inhibited due to prevailing wage rates, benefit costs and the adoption of new or revised employment and labor laws and regulations. Should this occur we may be unable to provide service in certain areas or we may experience significantly increased costs of labor that could adversely affect our results of operations and financial condition.

We are highly dependent upon our automated systems and the Internet for managing our business.

Our information systems are largely Internet-based, including our point-of-sale reservation system, payment processing and telephone systems. While our reliance on this technology lowers our cost of providing service and expands our abilities to better serve customers, it exposes us to various risks including natural and man-made disasters and cyber-attacks. We have put into place extensive security protocols, backup systems and alternative procedures to mitigate these risks. However, disruptions or breaches, detected or undetected by us, for any period of time in any portion of these systems could adversely affect our results of operations and financial condition, inflict reputational damage and result in litigation with third parties.

S-12

A.M. Best financial strength ratings are crucial to our life insurance business.

In May 2015, A.M. Best affirmed the financial strength rating for Oxford and Christian Fidelity Life Insurance Company (“CFLIC”) to A- with a stable outlook and affirmed the financial strength rating for North American Insurance Company (“NAI”) of B++ with a stable outlook. Financial strength ratings are important external factors that can affect the success of Oxford’s business plans. Accordingly, if Oxford’s ratings, relative to its competitors, are not maintained or do not continue to improve, Oxford may not be able to retain and attract business as currently planned, which could adversely affect our results of operations and financial condition.

We may incur losses due to our reinsurers’ or counterparties’ failure to perform under existing contracts or we may be unable to secure sufficient reinsurance or hedging protection in the future.

We use reinsurance and derivative contracts to mitigate our risk of loss in various circumstances; primarily at Repwest and for Moving and Storage. These agreements do not release us from our primary obligations and therefore we remain ultimately responsible for these potential costs. We cannot provide assurance that these reinsurers or counterparties will fulfill their obligations. Their inability or unwillingness to make payments to us under the terms of the contracts may have a material adverse effect on our financial condition and results of operation.

At December 31, 2015, Repwest reported \$1.7 million of reinsurance recoverables, net of allowances and \$107.3 million of reserves and liabilities ceded to reinsurers. Of this, Repwest's largest exposure to a single reinsurer was \$60.5 million.

S-12

Risks Related to our Indebtedness and an Investment in the Notes

The notes are not transferable except between members of the U-Haul Investors Club through privately negotiated transactions. In addition, the notes will not be listed on any securities exchange, and there is no anticipated public market for the notes. Therefore, you must be prepared to hold the notes until the maturity date.

The notes are not transferable except between members of the U-Haul Investors Club through privately negotiated transactions relating exclusively to non-qualified (non-retirement/non IRA) accounts, as to which neither AMERCO, the servicer, the trustee, nor any of their respective affiliates will have any involvement. In addition, the notes will not be listed on any securities exchange, there is no anticipated public market for the notes, and it is unlikely that a secondary “over-the-counter” market for the notes will develop between bond dealers or bond trading desks at investment houses. Therefore, you must be prepared to hold your notes until the maturity date. Transfers of the notes held in qualified accounts are not permissible, other than transfers constituting Required Minimum Distributions (RMD). The notes are not a liquid investment. If you believe you will need access to the funds you are otherwise planning on investing in notes prior to the stated maturity date of such notes, then you should not invest in the notes at this time.

Even if you are able to privately negotiate the sale of your notes to another U-Haul Investors Club member, you may not be able to find a purchaser for the notes who is willing to pay you an amount equal to the principal amount outstanding on the notes, or at all.

Even if you are able to privately negotiate the sale of your notes to another U-Haul Investors Club member, the price of the notes in such market may be lower than the price you pay to purchase the notes from us. If you purchase notes in this offering, you will pay a price that was independently determined by us, and therefore neither established in a competitive market nor negotiated with any representative acting in your best interest, including the trustee. This price may not be indicative of prices that could prevail, if any, after this offering. The ability to sell your notes to another U-Haul Investors Club member through a privately negotiated transaction does not guarantee that you will be able to find a purchaser willing to buy the notes for an amount equal to the principal amount outstanding on the notes, or at all. In addition, our operating performance, the status and condition of the Collateral, general market and economic conditions and other factors could impair the value of your notes and your ability to sell them in a privately negotiated transaction to another U-Haul Investors Club member, if such opportunity were to develop.

Our currently outstanding indebtedness, and additional indebtedness that we are permitted to incur, could prevent AMERCO from fulfilling its obligations under the notes.

In addition to our currently outstanding indebtedness and the indebtedness AMERCO will incur pursuant to the offering of the notes, we are able to incur substantial additional indebtedness, including secured indebtedness, in the future. Any additional indebtedness we may incur could have important consequences for the holders of the notes, and could limit AMERCO's ability to satisfy its obligations to pay principal and interest with respect to the notes.

The value of the Collateral may not be sufficient to satisfy AMERCO's obligations under the notes.

AMERCO's obligations under the notes are secured by a first-priority lien on the Collateral in favor of the trustee (or its agent or nominee), for the benefit of the holders of the notes. By its nature, some or all of the Collateral may be illiquid, is subject to attrition, including casualty, loss or theft, and, to the extent the Collateral includes real property, may be subject to condemnation. The Collateral may have no readily ascertainable market value, and the income generated from the Collateral is not part of the Collateral. In the event of a foreclosure, liquidation, bankruptcy or similar proceeding, no assurance can

be given that the proceeds from any sale or liquidation of the Collateral will be sufficient to pay AMERCO's obligations under the notes, in full or at all. There also can be no assurance that the Collateral will be saleable and, even if saleable, the timing of its liquidation would be uncertain. Accordingly, there may not be sufficient Collateral to pay all or any of the amounts due on the notes. Any claim for the difference between the amount, if any, realized by holders of the notes from the sale of the Collateral and the obligations under the notes will rank equally in right of payment with all of AMERCO's other unsecured unsubordinated indebtedness and other obligations, including trade payables. The trustee's security interest and ability to foreclose could also be limited by the need to meet certain requirements of state and federal law. If these requirements cannot be met, the security interests may be invalid and the holders of the notes will not be entitled to the Collateral or any recovery with respect thereto.