UDR, Inc. Form 10-Q July 31, 2018 Table of Contents

## UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

FORM 10 Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2018

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission file number

1 10524 (UDR, Inc.)

333 156002 01 (United Dominion Realty, L.P.)

UDR, Inc.

United Dominion Realty, L.P.

(Exact name of registrant as specified in its charter)

Maryland (UDR, Inc.)54 0857512Delaware (United Dominion Realty, L.P.)54 1776887(State or other jurisdiction of<br/>incorporation of organization)(I.R.S. Employer<br/>Identification No.)

1745 Shea Center Drive, Suite 200, Highlands Ranch, Colorado 80129

(Address of principal executive offices) (zip code)

(720) 283 6120

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

UDR, Inc. Yes No

United Dominion Realty, L.P. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

UDR, Inc. Yes No United Dominion Realty, L.P. Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b 2 of the Exchange Act.

UDR, Inc.:

Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company (Do not check if a smaller reporting company) Emerging growth company

United Dominion			
Realty, L.P.:			
Large accelerated filer	Accolorated filer	Non-accelerated filer	Smaller reporting
Large accelerated mer	Accelerateu IIIei	Non-accelerated mer	company
		(Do not check if a smaller reporting	Emerging growth
		company)	company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

UDR, Inc. United Dominion Realty, L.P.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b 2 of the Exchange Act).

UDR, Inc.YesNoUnited Dominion Realty, L.P.YesNo

The number of shares of UDR, Inc.'s common stock, \$0.01 par value, outstanding as of July 27, 2018 was 267,678,903.

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## EXPLANATORY NOTE

This Report combines the quarterly reports on Form 10 Q for the quarter ended June 30, 2018 of UDR, Inc., a Maryland corporation, and United Dominion Realty, L.P., a Delaware limited partnership, of which UDR, Inc. is the parent company and sole general partner. Unless the context otherwise requires, all references in this Report to "we," "us," "our," the "Company," "UDR" or "UDR, Inc." refer collectively to UDR, Inc., together with its consolidated subsidiaries and joint ventures, including United Dominion Realty, L.P. and UDR Lighthouse DownREIT L.P. (the "DownREIT Partnership"), both Delaware limited partnerships of which UDR is the sole general partner. Unless the context otherwise requires, the references in this Report to the "Operating Partnership" or the "OP" refer to United Dominion Realty, L.P., together with its consolidated subsidiaries. "Common stock" refers to the common stock of UDR and "stockholders" means the holders of shares of UDR's common stock and preferred stock. The limited partnership interests of the Operating Partnership are referred to as "OP Units" and "DownREIT Units," respectively, and the holders of the OP Units and DownREIT Units are referred to as "unitholders." This combined Form 10 Q is being filed separately by UDR and the Operating Partnership.

There are a number of differences between the Company and the Operating Partnership, which are reflected in our disclosures in this Report. UDR is a real estate investment trust ("REIT"), whose most significant asset is its ownership interest in the Operating Partnership. UDR also conducts business through other subsidiaries, including its taxable REIT subsidiary ("TRS"). UDR acts as the sole general partner of the Operating Partnership, holds interests in subsidiaries and joint ventures, owns and operates properties, issues securities from time to time and guarantees debt of certain of our subsidiaries. The Operating Partnership conducts the operations of a substantial portion of the business and is structured as a partnership with no publicly traded equity securities. The Operating Partnership has guaranteed certain outstanding debt of UDR.

As of June 30, 2018, UDR owned 110,883 units (100%) of the general partnership interests of the Operating Partnership and 174,137,816 OP Units, representing approximately 94.8% of the total outstanding OP Units in the Operating Partnership. UDR conducts a substantial amount of its business and holds a substantial amount of its assets through the Operating Partnership, and, by virtue of its ownership of the OP Units and UDR's role as the Operating Partnership's sole general partner, UDR has the ability to control all of the day-to-day operations of the Operating Partnership. Separate financial statements and accompanying notes, as well as separate discussions under "Management's Discussion and Analysis of Financial Condition and Results of Operations," are presented in this report for each of UDR and the Operating Partnership.

UDR, INC.

## CONSOLIDATED BALANCE SHEETS

(In thousands, except share data)

	June 30, 2018 (unaudited)	December 31, 2017 (audited)
ASSETS Bool estate owned:		
Real estate owned: Real estate held for investment Less: accumulated depreciation Real estate held for investment, net Real estate under development (net of accumulated depreciation of \$592 and \$3,854, respectively) Total real estate owned, net of accumulated depreciation Cash and cash equivalents Restricted cash Notes receivable, net Investment in and advances to unconsolidated joint ventures, net Other assets Tatal estate	\$ 9,940,707 (3,518,824) 6,421,883 335,665 6,757,548 1,055 29,857 40,709 739,910 138,279 \$ 7,707,259	6,258,404 588,636 6,847,040 2,038 19,792 19,469 720,830 124,104
Total assets	\$ 7,707,358	\$ 7,733,273
LIABILITIES AND EQUITY Liabilities: Secured debt, net Unsecured debt, net Real estate taxes payable Accrued interest payable Security deposits and prepaid rent Distributions payable Accounts payable, accrued expenses, and other liabilities Total liabilities	\$ 799,815 2,952,297 21,972 38,201 34,519 95,131 74,344 4,016,279	\$ 803,269 2,868,394 18,349 33,432 31,916 91,455 102,956 3,949,771
Commitments and contingencies (Note 12)		
Redeemable noncontrolling interests in the Operating Partnership and DownREIT Partnership	922,329	948,138
Equity: Preferred stock, no par value; 50,000,000 shares authorized: 8.00% Series E Cumulative Convertible; 2,780,994 shares issued and outstanding at June 30, 2018 and December 31, 2017 Series F; 15,804,393 and 15,852,721 shares issued and outstanding at	46,200	46,200
June 30, 2018 and December 31, 2017, respectively	1	1
Common stock, \$0.01 par value; 350,000,000 shares authorized:	2,677	2,678

267,667,437 and 267,822,069 shares issued and outstanding at June 30, 2018 and December 31, 2017, respectively Additional paid-in capital 4,639,147 Distributions in excess of net income (1,929,124)Accumulated other comprehensive income/(loss), net (1,407)Total stockholders' equity 2,757,494 Noncontrolling interests 11,256 Total equity 2,768,750 Total liabilities and equity \$ 7,707,358

See accompanying notes to consolidated financial statements.

5

4,651,205

2,825,800

2,835,364

\$ 7,733,273

(2,681)

9,564

(1,871,603)

## UDR, INC.

## CONSOLIDATED STATEMENTS OF OPERATIONS

## (In thousands, except per share data)

## (Unaudited)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2018	2017	2018	2017
REVENUES:				
Rental income	\$ 256,634	\$ 244,658	\$ 507,117	\$ 485,929
Joint venture management and other fees	3,109	3,321	5,931	5,891
Total revenues	259,743	247,979	513,048	491,820
OPERATING EXPENSES:				
Property operating and maintenance	41,452	40,612	82,039	80,212
Real estate taxes and insurance	31,907	29,423	65,189	59,611
Property management	7,057	6,728	13,945	13,363
Other operating expenses	2,825	2,369	4,834	4,060
Real estate depreciation and amortization	106,520	108,450	214,656	213,482
General and administrative	12,373	11,434	24,132	24,509
Casualty-related charges/(recoveries), net	746	1,191	1,686	1,693
Other depreciation and amortization	1,684	1,567	3,375	3,175
Total operating expenses	204,564	201,774	409,856	400,105
Operating income	55,179	46,205	103,192	91,715
Income/(loss) from unconsolidated entities	(2,032)	(1,426)	(3,709)	9,772
Interest expense	(31,598)	(33,866)	(61,541)	(64,405)
Interest income and other income/(expense), net	1,128	515	3,887	942
Income/(loss) before income taxes and gain/(loss) on				
sale of real estate owned	22,677	11,428	41,829	38,024
Tax (provision)/benefit, net	(233)	(366)	(460)	(698)
Income/(loss) from continuing operations	22,444	11,062	41,369	37,326
Gain/(loss) on sale of real estate owned, net of tax			70,300	2,132
Net income/(loss)	22,444	11,062	111,669	39,458
Net (income)/loss attributable to redeemable				
noncontrolling interests in the Operating Partnership				
and DownREIT Partnership	(1,813)	(854)	(9,203)	(3,192)
Net (income)/loss attributable to noncontrolling				
interests	(30)	(51)	(109)	(142)
Net income/(loss) attributable to UDR, Inc.	20,601	10,157	102,357	36,124
Distributions to preferred stockholders — Series E				
(Convertible)	(971)	(929)	(1,926)	(1,858)
Net income/(loss) attributable to common stockholders	\$ 19,630	\$ 9,228	\$ 100,431	\$ 34,266
Common distributions declared per share	\$ 0.3225	\$ 0.3100	\$ 0.6450	\$ 0.6200

Income/(loss) per weighted average common share:

Basic	\$ 0.07	\$ 0.03	\$ 0.38	\$ 0.13
Diluted	\$ 0.07	\$ 0.03	\$ 0.37	\$ 0.13
Weighted average number of common shares outstanding: Basic Diluted	267,311 268,890	266,972 268,859	267,428 269,002	266,881 268,742

See accompanying notes to consolidated financial statements.

## UDR, INC.

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME/(LOSS)

## (In thousands)

## (Unaudited)

	Three Months Ended		Six Months Ended		
	June 30,		June 30,		
	2018	2017	2018	2017	
Net income/(loss)	\$ 22,444	\$ 11,062	\$ 111,669	\$ 39,458	
Other comprehensive income/(loss), including portion					
attributable to noncontrolling interests:					
Other comprehensive income/(loss) - derivative instruments:					
Unrealized holding gain/(loss)	282	(507)	1,992	126	
(Gain)/loss reclassified into earnings from other comprehensive					
income/(loss)	(426)	390	(598)	1,209	
Other comprehensive income/(loss), including portion					
attributable to noncontrolling interests	(144)	(117)	1,394	1,335	
Comprehensive income/(loss)	22,300	10,945	113,063	40,793	
Comprehensive (income)/loss attributable to noncontrolling					
interests	(1,830)	(897)	(9,432)	(3,455)	
Comprehensive income/(loss) attributable to UDR, Inc.	\$ 20,470	\$ 10,048	\$ 103,631	\$ 37,338	

See accompanying notes to consolidated financial statements.

Accumulated

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## UDR, INC.

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

(In thousands, except per share data)

(Unaudited)

	Preferred	Common	Paid-in	Distributions in Excess of	Other Comprehensive Income/(Loss)Noncontrolling		ling
	Stock	Stock	Capital	Net Income	net	Interests	Total
Balance at							
December 31, 2017 Net income/(loss)	\$ 46,201	\$ 2,678	\$ 4,651,205	\$ (1,871,603)	\$ (2,681)	\$ 9,564	\$ 2,835,364
attributable to UDR, Inc. Net income/(loss) attributable to	—	—	_	102,357	—	—	102,357
noncontrolling interests Contribution of noncontrolling interests in	_	_	_	_	_	86	86
consolidated real						100	100
estate						108	108
Repurchase of common shares Long Term and Short Term Incentive Plan Unit	—	(6)	(19,982)	—	—	—	(19,988)
grants/(vestings),							
net Other	—	—	—		—	1,498	1,498
comprehensive income/(loss) Issuance/(forfeiture) of common and	—	_	_	—	1,274	—	1,274
restricted shares, net			(4,731)			_	(4,731)
Adjustment for conversion of noncontrolling interest of unitholders in the Operating	_	5	12,655		—	_	12,660

Partnership and DownREIT Partnership Common stock distributions							
declared (\$0.645 per share)				(172,654)			(172,654)
Preferred stock				(172,001)			(172,031)
distributions							
declared-Series E				(1.026)			(1.026)
(\$0.6984 per share) Adjustment to				(1,926)			(1,926)
reflect redemption							
value of redeemable							
noncontrolling				14 702			14 702
interests Balance at	_	_	—	14,702	_	_	14,702
June 30, 2018	\$ 46,201	\$ 2,677	\$ 4,639,147	\$ (1,929,124)	\$ (1,407)	\$ 11,256	\$ 2,768,750

See accompanying notes to consolidated financial statements.

UDR, INC.

## CONSOLIDATED STATEMENTS OF CASH FLOWS

(In thousands)

(Unaudited)

	Six Months H 2018	Ended June 30, 2017
Operating Activities		
Net income/(loss)	\$ 111,669	\$ 39,458
Adjustments to reconcile net income/(loss) to net cash provided by/(used in)		
operating activities:		
Depreciation and amortization	218,031	216,657
(Gain)/loss on sale of real estate owned, net of tax	(70,300)	(2,132)
(Income)/loss from unconsolidated entities	3,709	(9,772)
Return on investment in unconsolidated joint ventures	1,371	2,669
Amortization of share-based compensation	7,082	6,833
Other	2,259	10,103
Changes in operating assets and liabilities:	·	
(Increase)/decrease in operating assets	(15,702)	(8,159)
Increase/(decrease) in operating liabilities	(3,018)	(16,040)
Net cash provided by/(used in) operating activities	255,101	239,617
Investing Activities		
Acquisition of real estate assets		(65,381)
Proceeds from sales of real estate investments, net	89,433	3,250
Development of real estate assets	(108,175)	(128,433)
Capital expenditures and other major improvements - real estate assets, net of escrow		
reimbursement	(44,612)	(51,309)
Capital expenditures — non-real estate assets	(1,501)	(2,043)
Investment in unconsolidated joint ventures	(41,545)	(67,509)
Distributions received from unconsolidated joint ventures	17,385	26,210
Purchase deposits on pending acquisitions	(1,000)	
Repayment/(issuance) of notes receivable, net	(21,240)	2,500
Net cash provided by/(used in) investing activities	(111,255)	(282,715)
Financing Activities		
Payments on secured debt	(2,305)	(324,118)
Net proceeds from the issuance of unsecured debt	55,000	539,292
Net proceeds/(repayment) of revolving bank debt	28,180	18,708
Repurchase of common shares	(19,988)	
Distributions paid to redeemable noncontrolling interests	(16,140)	(15,385)
Distributions paid to preferred stockholders	(1,894)	(1,858)
Distributions paid to common stockholders	(169,357)	(161,840)
Other	(8,260)	(12,794)
Net cash provided by/(used in) financing activities	(134,764)	42,005

Net increase/(decrease) in cash, cash equivalents, and restricted cash Cash, cash equivalents, and restricted cash, beginning of year	9,082 21,830	(1,093) 22,106
Cash, cash equivalents, and restricted cash, end of period	\$ 30,912	\$ 21,013
Supplemental Information:		
Interest paid during the period, net of amounts capitalized	\$ 58,203	\$ 66,047
· · · ·	\$ 38,203 729	\$ 00,047 1,641
Cash paid/(refunds received) for income taxes	129	1,041
Non-cash transactions:		
Transfer of investment in and advances to unconsolidated joint ventures to real	¢	¢ 22.2(0
estate owned	\$	\$ 32,260
Vesting of LTIP Units	4,397	2,317
Development costs and capital expenditures incurred but not yet paid	32,613	49,295
Conversion of Operating Partnership and DownREIT Partnership noncontrolling		
interests to common stock (330,573 shares in 2018 and 168,804 shares in 2017)	12,660	6,135
Dividends declared but not yet paid	95,131	91,447
The following reconciles cash, cash equivalents, and restricted cash to the total of		
the same amounts as shown above:		
Cash, cash equivalents, and restricted cash, beginning of year:		* • • • •
Cash and cash equivalents	\$ 2,038	\$ 2,112
Restricted cash	19,792	19,994
Total cash, cash equivalents, and restricted cash as shown above	\$ 21,830	\$ 22,106
Cash, cash equivalents, and restricted cash, end of period:		
Cash and cash equivalents	\$ 1,055	\$ 1,411
Restricted cash	29,857	19,602
Total cash, cash equivalents, and restricted cash as shown above	\$ 30,912	\$ 21,013

See accompanying notes to consolidated financial statements.

UDR, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2018

#### 1. BASIS OF PRESENTATION

#### **Basis of Presentation**

UDR, Inc., collectively with our consolidated subsidiaries ("UDR," the "Company," "we," "our," or "us"), is a self-administered real estate investment trust, or REIT, that owns, operates, acquires, renovates, develops, redevelops, and manages apartment communities. The accompanying consolidated financial statements include the accounts of UDR and its subsidiaries, including United Dominion Realty, L.P. (the "Operating Partnership" or the "OP") and UDR Lighthouse DownREIT L.P. (the "DownREIT Partnership"). As of June 30, 2018, there were 183,636,543 units in the Operating Partnership ("OP Units") outstanding, of which 174,248,699 OP Units, or 94.9%, were owned by UDR and 9,387,844 OP Units, or 5.1%, were owned by outside limited partners. As of June 30, 2018, there were 32,367,380 units in the DownREIT Partnership ("DownREIT Units") outstanding, of which 17,186,005, or 53.1%, were owned by UDR (including 13,470,651 DownREIT Units, or 41.6%, that were held by the Operating Partnership) and 15,181,375, or 46.9%, were owned by outside limited partners. The consolidated financial statements of UDR include the noncontrolling interests of the unitholders in the Operating Partnership and DownREIT Partnership).

The accompanying interim unaudited consolidated financial statements have been prepared according to the rules and regulations of the Securities and Exchange Commission. Certain information and note disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States have been condensed or omitted according to such rules and regulations, although management believes that the disclosures are adequate to make the information presented not misleading. In the opinion of management, all adjustments and eliminations necessary for the fair presentation of our financial position as of June 30, 2018, and results of operations for the three and six months ended June 30, 2018 and 2017, have been included. Such adjustments are normal and recurring in nature. The interim results presented are not necessarily indicative of results that can be expected for a full year. The accompanying interim unaudited consolidated financial statements should be read in conjunction with the audited consolidated financial statements and related notes for the year ended December 31, 2017 appearing in UDR's Annual Report on Form 10 K, filed with the Securities and Exchange Commission on February 20, 2018.

The accompanying interim unaudited consolidated financial statements are presented in accordance with U.S. generally accepted accounting principles ("GAAP"). GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent liabilities at the dates of the interim unaudited consolidated financial statements and the amounts of revenues and expenses during the reporting periods. Actual amounts realized or paid could differ from those estimates. All significant intercompany accounts and transactions have been eliminated in consolidation.

The Company evaluated subsequent events through the date its financial statements were issued. No significant recognized or non-recognized subsequent events were noted other than those in Note 6, Secured and Unsecured Debt, Net.

### 2. SIGNIFICANT ACCOUNTING POLICIES

**Recent Accounting Pronouncements** 

In August 2017, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2017-12, Derivatives and Hedging, Targeted Improvements to Accounting for Hedging Activities. The ASU aims to better align a company's financial reporting for hedging activities with the economic objectives of those activities. The updated standard would have been effective for the Company on January 1, 2019 and must be applied using a modified retrospective approach; however, early adoption of the ASU is permitted. The Company early adopted the guidance on January 1, 2018; however, the updated standard did not have a material impact on the consolidated financial statements. Related disclosures were updated pursuant to the requirements of the ASU.

In January 2017, the FASB issued ASU 2017 01, Business Combinations (Topic 805), Clarifying the Definition of a Business. The ASU changes the definition of a business to assist entities with evaluating whether a set of transferred assets is a business. As a result, the accounting for acquisitions of real estate could be impacted. The updated standard was effective for the Company on January 1, 2018. The ASU will be applied prospectively to any transactions occurring

UDR, INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

June 30, 2018

after adoption. The Company expects that the updated standard will result in fewer acquisitions of real estate meeting the definition of a business and fewer acquisition-related costs being expensed in the period incurred.

In November 2016, the FASB issued ASU 2016 18, Statement of Cash Flows (Topic 230), Restricted Cash. The ASU addresses the presentation of restricted cash and restricted cash equivalents in the statement of cash flows. The updated standard was effective for the Company on January 1, 2018, and was applied retrospectively to all periods presented. The updated standard did not have a material impact on the consolidated financial statements. Related disclosures were updated pursuant to the requirements of the ASU.

As a result of the adoption of ASU 2016-18, for the six months ended June 30, 2017, the following line items in the following amounts were reclassified on the Consolidated Statements of Cash Flows (in thousands):

	end	months ed e 30, 2017
(Increase)/decrease in operating assets	\$	(381)
Net cash provided by /(used in) operating activities	\$	(381)
Capital expenditures and other major improvements — real estate assets, net of escrow reimbursement	\$	(11)
Net cash provided by /(used in) investing activities	\$	(11)
Net increase/(decrease) in cash, cash equivalents, and restricted cash	\$	(392)

In June 2016, the FASB issued ASU 2016 13, Financial Instruments-Credit Losses (Topic 326), Measurement of Credit Losses on Financial Instruments. The standard requires entities to estimate a lifetime expected credit loss for most financial assets, including trade and other receivables, held-to-maturity debt securities, loans and other financial instruments, and to present the net amount of the financial instrument expected to be collected. The updated standard will be effective for the Company on January 1, 2020; however, early adoption of the ASU is permitted on January 1, 2019. The Company is currently evaluating the effect that the updated standard will have on the consolidated financial statements and related disclosures.

In February 2016, the FASB issued ASU No. 2016 02, Leases. The standard amends the existing lease accounting guidance and requires lessees to recognize a lease liability and a right-of-use asset for all leases (except for short-term leases that have a duration of one year or less) on their balance sheets. Lessees will continue to recognize lease expense in a manner similar to current accounting. For lessors, accounting for leases under the new guidance is substantially the same as in prior periods, but eliminates current real estate-specific provisions and changes the treatment of initial direct costs. Entities are required to use a modified retrospective approach for leases that exist or are entered into after the beginning of the earliest comparable period presented, with an option to elect certain transition relief. Full retrospective application is prohibited. The standard will be effective for the Company on January 1, 2019; however, early adoption of the ASU is permitted. While the Company is currently evaluating the effect the updated standard will have on our consolidated financial statements and related disclosures, we expect to

adopt the guidance on its effective date, at which time we anticipate recognizing right-of-use assets and related lease liabilities on our consolidated balance sheets related to ground leases for any communities where we are the lessee.

In January 2016, the FASB issued ASU No. 2016 01, Financial Instruments – Overall (Subtopic 825-10), Recognition and Measurement of Financial Assets and Financial Liabilities. The updated standard requires certain equity securities to be measured at fair value on the balance sheet, with changes in fair value recognized in net income. The standard was effective for the Company on January 1, 2018. The Company holds one investment in equity securities subject to the updated guidance. As the investment does not have a readily determinable fair value, the Company elected the measurement alternative under which the investment is measured at cost, less any impairment, plus or minus changes resulting from observable price changes for an identical or similar investment of the same issuer. During the three and six months ended June 30, 2018, the Company recorded gains of zero and \$2.1 million, respectively, in Interest income and other income/(expense), net on the Consolidated Statements of Operations as a result of the adoption of the updated standard, to be material to the consolidated financial statements. Disclosures were updated pursuant to the requirements of the ASU.

UDR, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

June 30, 2018

In May 2014, the FASB issued ASU No. 2014 09, Revenue from Contracts with Customers. ASU No. 2014-09 amended the FASB Accounting Standards Codification ("ASC") by creating ASC Topic 606, Revenue from Contracts with Customers. The standard provides companies with a single model for use in accounting for revenue arising from contracts with customers and will replace most existing revenue recognition guidance in U.S. GAAP when it becomes effective, including industry-specific revenue guidance. The standard specifically excludes lease contracts. The ASU allows for the use of either the full or modified retrospective transition method. ASC Topic 606 was effective for the Company on January 1, 2018, at which time the Company adopted it using the modified retrospective approach. However, as the majority of the Company's revenue is from rental income related to leases, the ASU did not have a material impact on the consolidated financial statements. Related disclosures are provided and/or updated pursuant to the requirements of the ASU.

### Principles of Consolidation

The Company accounts for subsidiary partnerships, joint ventures and other similar entities in which it holds an ownership interest in accordance with the consolidation guidance. The Company first evaluates whether each entity is a variable interest entity ("VIE"). Under the VIE model, the Company consolidates an entity when it has control to direct the activities of the VIE and the obligation to absorb losses or the right to receive benefits that could potentially be significant to the VIE. Under the voting model, the Company consolidates an entity when it controls the entity through ownership of a majority voting interest.

### **Discontinued Operations**

In accordance with GAAP, a discontinued operation represents (1) a component of an entity or group of components that has been disposed of or is classified as held for sale in a single transaction and represents a strategic shift that has or will have a major effect on an entity's financial results, or (2) an acquired business that is classified as held for sale on the date of acquisition. A strategic shift could include a disposal of (1) a separate major line of business, (2) a separate major geographic area of operations, (3) a major equity method investment, or (4) other major parts of an entity.

We record sales of real estate that do not meet the definition of a discontinued operation in Gain/(loss) on sale of real estate owned, net of tax on the Consolidated Statements of Operations.

### Revenue

On January 1, 2018, the Company adopted ASC Topic 606, Revenue from Contracts with Customers, utilizing the modified retrospective method, under which only contracts entered into after the effective date or not complete as of the effective date are subject to the new standard and an adjustment to the opening balance of retained earnings is made to recognize any required adjustments. As a result of the adoption, the Company did not make an adjustment to retained earnings because no open contracts required different treatment under the new standard.

Revenue is measured based on consideration specified in contracts with customers. The Company recognizes revenue when it satisfies a performance obligation by providing the services specified in a contract to the customer.

The following is a description of the principal streams from which the Company generates its revenue:

Lease Revenue

Lease revenue related to leases is recognized on an accrual basis when due from residents and tenants in accordance with ASC 840, Leases. Rental payments are generally due on a monthly basis and recognized on a straight-line basis over the reasonably assured lease term. In addition, in circumstances where a lease incentive is provided to tenants, the incentive is recognized as a reduction of lease revenue on a straight-line basis over the reasonably assured lease term.

UDR, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

June 30, 2018

Reimbursements Revenue

Reimbursements revenue includes all pass-through revenue from retail and residential leases and common area maintenance reimbursements from retail leases. Reimbursements revenue is recognized on a gross basis as earned as the Company has determined it is the principal provider of the services.

Other Revenue

Other revenue is generated by services provided by the Company to its retail and residential tenants and other unrelated third parties. These fees are generally recognized as earned.

Joint venture management and other fees

The Joint venture management and other fees revenue consists of management fees charged to our equity method joint ventures per the terms of contractual agreements and other fees. Joint venture fee revenue is recognized monthly as the management services are provided and the fees are earned or upon a transaction whereby the Company earns a fee.

Real Estate Sales Gain Recognition

For sale transactions resulting in a transfer of a controlling financial interest of a property, the Company generally derecognizes the related assets and liabilities from its Consolidated Balance Sheets and records the gain or loss in the period in which the transfer of control occurs. If control of the property has not transferred to the counterparty, the criteria for derecognizion are not met and the Company will continue to recognize the related assets and liabilities on its Consolidated Balance Sheets.

Sale transactions to entities in which the Company sells a controlling financial interest in a property but retains a noncontrolling interest are accounted for as partial sales. Partial sales resulting in a change in control are accounted for

at fair value and a full gain or loss is recognized. Therefore, the Company will record a gain or loss on the partial interest sold, and the initial measurement of our retained interest will be accounted for at fair value.

Sales of real estate to joint ventures or other noncontrolled investees are also accounted for at fair value and the Company will record a full gain or loss in the period the property is contributed.

UDR, INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

June 30, 2018

Disaggregation of Revenue

Rental income, as disclosed on the Consolidated Statements of Operations, is disaggregated by principal revenue stream and by reportable segment in the following tables (dollars in thousands). Joint venture management and other fees are not included in the tables as they are not allocable to a specific reportable segment or segments.

	Three Months Ended June 30, (a)		Six Months E June 30, (b)	Ended
	2018	2017	2018	2017
Lease Revenue (c)				
Same-Store Communities				
West Region	\$ 93,895	\$ 89,909	\$ 183,326	\$ 175,658
Mid-Atlantic Region	54,145	52,700	107,562	104,989
Northeast Region	36,631	36,324	73,340	72,771
Southeast Region	27,109	25,961	53,781	51,478
Southwest Region	11,597	11,259	19,658	19,322
Non-Mature Communities/Other	12,697	9,509	29,445	24,092
Total segment and consolidated lease revenue	\$ 236,074	\$ 225,662	\$ 467,112	\$ 448,310
Reimbursements Revenue Same-Store Communities West Region Mid-Atlantic Region Northeast Region Southeast Region Southwest Region	\$ 4,507 2,786 643 1,728 660	\$ 4,338 2,696 724 1,627 658	\$ 8,600 5,403 1,280 3,394 1,118	\$ 8,255 5,298 1,439 3,237 1,054
Non-Mature Communities/Other	1,524	1,426	3,512	3,072
Total segment and consolidated reimbursements revenue	\$ 11,848	\$ 11,469	\$ 23,307	\$ 22,355
Other Revenue Same-Store Communities West Region Mid-Atlantic Region Northeast Region Southeast Region Southwest Region Non-Mature Communities/Other Total segment and consolidated other revenue	\$ 2,869 1,764 815 1,614 552 1,098 \$ 8,712	\$ 2,684 1,803 684 1,561 534 261 \$ 7,527	\$ 5,513 3,712 1,532 3,313 963 1,665 \$ 16,698	\$ 5,425 3,599 1,443 3,091 989 717 \$ 15,264

Total Revenue				
Same-Store Communities				
West Region	\$ 101,271	\$ 96,931	\$ 197,439	\$ 189,338
Mid-Atlantic Region	58,695	57,199	116,677	113,886
Northeast Region	38,089	37,732	76,152	75,653
Southeast Region	30,451	29,149	60,488	57,806
Southwest Region	12,809	12,451	21,739	21,365
Non-Mature Communities/Other	15,319	11,196	34,622	27,881
Total segment and consolidated total revenue	\$ 256,634	\$ 244,658	\$ 507,117	\$ 485,929

(a) Same-Store Community population consisted of 38,911 apartment homes.

(b) Same-Store Community population consisted of 38,277 apartment homes.

(c) Lease Revenue is subject to recognition under ASC 840, Leases.

## UDR, INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

#### June 30, 2018

#### Notes Receivable

The following table summarizes our Notes receivable, net as of June 30, 2018 and December 31, 2017 (dollars in thousands):

	Interest rate at		Balance Outstanding			
	June 30,		June 30,	December 31,		
	2018		2018	2017		
Note due March 2019 (a)	12.00	%	\$ 20,000	\$ —		
Note due February 2020 (b)	10.00	%	14,209	13,669		
Note due October 2020 (c)	8.00	%	2,000	2,000		
Note due August 2022 (d)	10.00	%	4,500	3,800		
Total notes receivable, net			\$ 40,709	\$ 19,469		

- (a) In March 2018, the Company entered into a secured note receivable with an unaffiliated third party with an aggregate commitment of \$20.0 million, of which \$20.0 million has been funded. Interest payments are due when the loan matures. The note matures in March 2019 and is secured by a parcel of land.
- (b) The Company has a secured note receivable with an unaffiliated third party with an aggregate commitment of \$16.4 million, of which \$14.2 million has been funded, including \$0.5 million during the six months ended June 30, 2018. Interest payments are due monthly. The note matures at the earliest of the following: (a) the closing of any private or public capital raising in the amount of \$5.0 million or greater; (b) an acquisition; (c) acceleration in the event of default; or (d) the eighth anniversary of the date of the note (February 2020).
- (c) The Company has a secured note receivable with an unaffiliated third party with an aggregate commitment of \$2.0 million, of which \$2.0 million has been funded. Interest payments are due when the loan matures. The note matures at the earliest of the following: (a) the closing of any private or public capital raising in the amount of \$10.0 million or greater; (b) an acquisition; (c) acceleration in the event of default; or (d) the fifth anniversary of the date of the note (October 2020).
- (d) The Company has a secured note receivable with an unaffiliated third party with an aggregate commitment of \$10.0 million, of which \$4.5 million has been funded, including \$0.7 million during the six months ended June 30, 2018. Interest payments are due monthly. The note matures at the earliest of the following: (a) the closing of any private or public capital raising in the amount of \$25.0 million or greater; (b) an acquisition; (c) acceleration in the event of default; or (d) August 2022.

The Company recognized \$1.1 million and \$0.5 million of interest income from notes receivable during the three months ended June 30, 2018 and 2017, respectively, and \$1.7 million and \$0.9 million during the six months ended June 30, 2018 and 2017, respectively, none of which was related party interest income and all of which is included in Interest income and other income/(expense), net on the Consolidated Statements of Operations.

Comprehensive Income/(Loss)

Comprehensive income/(loss), which is defined as the change in equity during each period from transactions and other events and circumstances from nonowner sources, including all changes in equity during a period except for those resulting from investments by or distributions to stockholders, is displayed in the accompanying Consolidated

Statements of Comprehensive Income/(Loss). For the three and six months ended June 30, 2018 and 2017, the Company's other comprehensive income/(loss) consisted of the gain/(loss) on derivative instruments that are designated as and qualify as cash flow hedges, (gain)/loss on derivative instruments reclassified from other comprehensive income/(loss) into earnings, and the allocation of other comprehensive income/(loss) to noncontrolling interests. The (gain)/loss on derivative instruments reclassified from other comprehensive income/(loss) is included in Interest expense on the Consolidated Statements of Operations. See Note 10, Derivatives and Hedging Activity, for further discussion. The allocation of other comprehensive income/(loss) to redeemable noncontrolling interests during the three months ended June 30, 2018 and 2017 was \$(0.1) million and less than \$(0.1) million, respectively, and during the six months ended June 30, 2018 and 2017, was \$0.1 million and \$0.1 million, respectively.

UDR, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

June 30, 2018

Income Taxes

Due to the structure of the Company as a REIT and the nature of the operations for the operating properties, no provision for federal income taxes has been provided for at UDR. Historically, the Company has generally incurred only state and local excise and franchise taxes. UDR has elected for certain consolidated subsidiaries to be treated as taxable REIT subsidiaries ("TRS").

Income taxes for our TRS are accounted for under the asset and liability method. Deferred tax assets and liabilities are recognized for future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax basis. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities from a change in tax rate is recognized in earnings in the period of the enactment date. The Company's deferred tax assets are generally the result of differing depreciable lives on capitalized assets and timing of expense recognition for certain accrued liabilities. As of June 30, 2018 and December 31, 2017, UDR's net deferred tax asset was \$0.1 million and \$0.1 million, respectively.

GAAP defines a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. GAAP also provides guidance on derecognition, classification, interest and penalties, accounting for interim periods, disclosure and transition.

The Company recognizes its tax positions and evaluates them using a two-step process. First, UDR determines whether a tax position is more likely than not (greater than 50 percent probability) to be sustained upon examination, including resolution of any related appeals or litigation processes, based on the technical merits of the position. Second, the Company will determine the amount of benefit to recognize and record the amount that is more likely than not to be realized upon ultimate settlement.

UDR had no material unrecognized tax benefit, accrued interest or penalties at June 30, 2018. UDR and its subsidiaries are subject to federal income tax as well as income tax of various state and local jurisdictions. The tax years 2014 through 2017 remain open to examination by tax jurisdictions to which we are subject. When applicable, UDR recognizes interest and/or penalties related to uncertain tax positions in Tax (provision)/benefit, net on the Consolidated Statements of Operations.

### UDR, INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

June 30, 2018

As of December 31, 2017, management of the Company had completed its review of the effects of the Tax Cuts and Jobs Act, under which it recognized a one-time tax benefit of \$1.1 million related to the recording of previously reserved receivables for REIT AMT credits that became refundable.

#### 3. REAL ESTATE OWNED

Real estate assets owned by the Company consist of income producing operating properties, properties under development, land held for future development, and held for disposition properties. As of June 30, 2018, the Company owned and consolidated 127 communities in 11 states plus the District of Columbia totaling 40,180 apartment homes. The following table summarizes the carrying amounts for our real estate owned (at cost) as of June 30, 2018 and December 31, 2017 (dollars in thousands):

	June 30,	December 31,
	2018	2017
Land	\$ 1,851,486	\$ 1,780,229
Depreciable property — held and used:		
Land improvements	194,785	189,919
Building, improvements, and furniture, fixtures and equipment	7,894,436	7,614,568
Under development:		
Land and land improvements	37,568	109,468
Building, improvements, and furniture, fixtures and equipment	298,689	483,022
Real estate owned	10,276,964	10,177,206
Accumulated depreciation	(3,519,416)	(3,330,166)
Real estate owned, net	\$ 6,757,548	\$ 6,847,040

#### Acquisitions

The Company did not have any acquisitions during the six months ended June 30, 2018.

#### Dispositions

During the six months ended June 30, 2018, the Company sold an operating community in Orange County, California with a total of 264 apartment homes for gross proceeds of \$90.5 million, resulting in a gain of \$70.3 million. The proceeds were designated for a tax-deferred Section 1031 exchange that were used to pay a portion of the purchase price for an acquisition in October 2017.

#### Developments

During the six months ended June 30, 2018, the Company completed the development of a 516 apartment home community in Huntington Beach, California.

## Other Activity

Predevelopment, development, and redevelopment projects and related costs are capitalized and reported on the Consolidated Balance Sheets as Total real estate owned, net of accumulated depreciation. The Company capitalizes costs directly related to the predevelopment, development, and redevelopment of a capital project, which include, but are not limited to, interest, real estate taxes, insurance, and allocated development and redevelopment overhead related to support costs for personnel working on the capital projects. We use our professional judgment in determining whether such costs meet the criteria for capitalization or must be expensed as incurred. These costs are capitalized only during the period in which activities necessary to ready an asset for its intended use are in progress and such costs are incremental and identifiable to a specific activity to get the asset ready for its intended use. These costs, excluding the direct costs of development and redevelopment and capitalized interest, for the three months ended June 30, 2018 and 2017, respectively. Total interest capitalized was \$3.6 million and \$4.6 million for the six months ended June 30, 2018 and 2017, respectively, and \$8.2 million and \$9.4 million for the six months ended June 30, 2018

UDR, INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

June 30, 2018

and 2017, respectively. As each home in a capital project is completed and becomes available for lease-up, the Company ceases capitalization on the related portion of the costs and depreciation commences over the estimated useful life.

In connection with the acquisition of certain properties, the Company agreed to pay certain of the tax liabilities of certain contributors if the Company sells one or more of the properties contributed in a taxable transaction prior to the expiration of specified periods of time following the acquisition. The Company may, however, sell, without being required to pay any tax liabilities, any of such properties in a non-taxable transaction, including, but not limited to, a tax-deferred Section 1031 exchange.

Further, the Company has agreed to maintain certain debt that may be guaranteed by certain contributors for specified periods of time following the acquisition. The Company, however, has the ability to refinance or repay guaranteed debt or to substitute new debt if the debt and the guaranty continue to satisfy certain conditions.

## 4. VARIABLE INTEREST ENTITIES

The Company has determined that the Operating Partnership and DownREIT Partnership are VIEs as the limited partners lack substantive kick-out rights and substantive participating rights. The Company has concluded that it is the primary beneficiary of, and therefore consolidates, the Operating Partnership and DownREIT Partnership based on its role as the sole general partner of the Operating Partnership and DownREIT Partnership. The Company's role as community manager and its equity interests give us the power to direct the activities that most significantly impact the economic performance and the obligation to absorb potentially significant losses or the right to receive potentially significant benefits of the Operating Partnership and DownREIT Partnership.

See the consolidated financial statements of the Operating Partnership presented within this Report and Note 4, Unconsolidated Entities, to the Operating Partnership's consolidated financial statements for the results of operations of the DownREIT Partnership.

### 5. JOINT VENTURES AND PARTNERSHIPS

UDR has entered into joint ventures and partnerships with unrelated third parties to acquire real estate assets that are either consolidated and included in Real estate owned on the Consolidated Balance Sheets or are accounted for under the equity method of accounting, and are included in Investment in and advances to unconsolidated joint ventures, net, on the Consolidated Balance Sheets. The Company consolidates the entities that we control as well as any variable interest entity where we are the primary beneficiary. Under the VIE model, the Company consolidates an entity when it has control to direct the activities of the VIE and the obligation to absorb losses or the right to receive benefits that could potentially be significant to the VIE. Under the voting model, the Company consolidates an entity when it controls the entity through ownership of a majority voting interest.

UDR's joint ventures and partnerships are funded with a combination of debt and equity. Our losses are limited to our investment and except as noted below, the Company does not guarantee any debt, capital payout or other obligations associated with our joint ventures and partnerships.

The Company recognizes earnings or losses from our investments in unconsolidated joint ventures and partnerships consisting of our proportionate share of the net earnings or losses of the joint ventures and partnerships. In addition, we may earn fees for providing management services to the unconsolidated joint ventures and partnerships.

UDR, INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

#### June 30, 2018

The following table summarizes the Company's investment in and advances to unconsolidated joint ventures and partnerships, net, which are accounted for under the equity method of accounting as of June 30, 2018 and December 31, 2017 (dollars in thousands):

		Number of Properties	Number of Apartment Homes	Investment a	at	UDR's Ownership Interest
	Location of	June 30,	June 30,	June 30,	December 31,	*
Joint Venture	Properties	2018	2018	2018	2017	2018 2017
Operating and development:						
	Los	development				
UDR/MetLife I	Angeles, CA	1 community (a) operating	150	\$ 35,033	\$ 34,653	<b>50</b> .0 50.0 %
UDR/MetLife II Other	Various	18 communities operating	4,059	300,891	303,702	<b>50</b> .0 50.0 %
UDR/MetLife Joint Ventures UDR/MetLife	Various	5 communities	1,437	124,647	135,563	<b>50</b> .6 50.6 %
Vitruvian	Addison,	operating				
Park®	ТХ	3 communities; development community	1,513	79,477	78,404	<b>50</b> .0 50.0 %
		1 (a);				
		5 land parcels				
	Washington,	operating	(())	7 2 2 5	0.050	
UDR/KFH	D.C.	3 communities	660 202	7,325	8,958	<b>36</b> .0 30.0 %
West Coast Development	Los Angeles, CA	1 operating community	293	37,314	37,916	47.0 47.0 %
Joint Ventures (c)	Aligeles, CA	community				
Investment in and	advances to ur	nconsolidated joint				
		g loan investment, other investments		\$ 584,687	\$ 599,196	

			Income/(loss	s) from investments
			Three Month	18
		Investment	at Ended	Six Months Er
lears To	UDR	June 30,	December 31, June 30,	June 30,

Developer Capital Program (b) Preferred equity investments: West Coast Development Joint	Location	Rate	Maturity	Commitme	en2018	2017	2018	2017	2018	201
Ventures (c)	Various San	6.5	% N/A	\$ —	\$ 65,408	\$ 64,226	\$ 153	\$ (107)	\$ 949	\$ 1
1532	Francisco,	11.0	07 4 0	24 (45	16 014	11.246	420	2	771	
Harrison (d) 1200	CA	11.0	% 4.0	24,645	16,814	11,346	430	2	771	
Broadway (e)	Nashville, TN	8.0	% 4.3	55,558	35,732	18,011	603		1,011	
Other	110	8.0	/// 4.5	55,556	55,752	18,011	005		1,011	-
investments:										
The Portals	Washington,									
(f)	D.C.	11.0	% 2.9	38,559	35,188	26,535	829	16	1,508	1
Other				)	,	- )		-	)	
investment										
ventures	N/A	N/A	N/A	\$ 15,000	2,081	1,516	\$ (95)	\$ —	\$ (185)	\$ ·
Total										
Developer										
Capital										
Program					155,223	121,634				
Total investme unconsolidated					\$ 739,910	\$ 720,830				

(a) The number of apartment homes for the communities under development presented in the table above is based on the projected number of total homes upon completion of development. As of June 30, 2018, 221 apartment homes had been completed in UDR/MetLife Vitruvian Park® and 150 apartment homes had been completed at Vision on Wilshire, which is owned by UDR/MetLife I.

(b) The Developer Capital Program is the program through which the Company makes investments, including preferred equity investments, mezzanine loans or other structured investments that may receive a fixed yield on the investment and may include provisions pursuant to which the Company participates in the increase in value of the property upon monetization of the applicable property and/or holds fixed price purchase options.

(c) In May 2015, the Company entered into a joint venture agreement with an unaffiliated joint venture partner and agreed to pay \$136.3 million for a 48% ownership interest in a portfolio of five communities that were under construction. The communities are located in three of the Company's core, coastal markets: Seattle, Washington, Los Angeles and Orange County, California. UDR earns a 6.5% preferred return on its investment through each individual community's date of stabilization, defined as when a community reaches 80% occupancy for 90 consecutive days, while the joint venture partner is allocated all operating income and expense during the pre-stabilization period. Upon stabilization, income and expense are shared based on each partner's ownership percentage and the Company no longer receives a 6.5% preferred return on its investment in the stabilized community. The Company serves as property manager and earns a management fee during the lease-up phase and subsequent operation of each of the communities. The unaffiliated joint venture partner is the general partner of the joint venture and the developer of the communities.

At inception of the agreement, the Company had a fixed-price option to acquire the remaining interest in each community commencing one year after completion. In the event the Company does not exercise its options to purchase at least two communities, the unaffiliated joint venture partner will be entitled to earn a contingent

disposition fee equal to a 6.5% return on its implied equity in the communities not acquired. The unaffiliated joint venture partner is providing certain guaranties.

In January 2017, the Company exercised its fixed-price option to purchase the joint venture partner's ownership interest in one of the five communities, a 244 home operating community in Seattle, Washington, thereby increasing its ownership interest from 49% to 100%, for a cash purchase price of approximately \$66.0 million. As a result, the

UDR, INC.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

June 30, 2018

Company consolidated the operating community and it is no longer accounted for as a preferred equity investment in an unconsolidated joint venture.

During 2017, the joint venture sold two of the four remaining communities, a 211 home operating community in Seattle, Washington for a sales price of approximately \$101.3 million and a 399 home operating community in Anaheim, California for a sales price of approximately \$148.0 million.

During the six months ended June 30, 2018, the fixed-price option to acquire one of the two remaining communities held by the West Coast Development Joint Ventures (as defined below) expired. The community achieved stabilization during 2017, at which time the Company and its joint venture partner began receiving income and expenses based on their ownership percentages. The Company and its joint venture partner plan to continue operating the community.

As of June 30, 2018, construction was complete on the remaining community subject to the fixed-price acquisition option. The Company continues to receive a 6.5% preferred return on its investment in that community until it reaches stabilization. The Company anticipates acquiring this remaining community from the joint venture for a contractual purchase price at 100% of approximately \$130.1 million. As the Company currently holds a 49% ownership interest in the community, it expects to pay approximately \$66.4 million for the remaining 51% ownership. As such, the Company has disclosed a contractual purchase price commitment (see Note 12, Commitments and Contingencies). The acquisition is expected to occur in 2019.

In March 2017 and May 2017, the Company entered into two additional joint venture agreements with the unaffiliated joint venture partner and agreed to pay \$15.5 million for a 49% ownership interest in a 155 home community in Seattle, Washington, for which construction was complete as of June 30, 2018, and \$16.1 million for a 49% ownership interest in a 276 home community that is currently under construction in Hillsboro, Oregon (together with the May 2015 joint venture described above, the "West Coast Development Joint Ventures"). UDR earns a 6.5% preferred return on its investments through the communities' date of stabilization, as defined above, while our joint venture partner is allocated all operating income and expense during the pre-stabilization period. Upon stabilization of the communities, income and expense will be shared based on each partner's ownership percentage and the Company will no longer receive a 6.5% preferred return on its investment. The Company will serve as property manager and will earn a management fee during the lease-up phase and subsequent operation of the stabilized communities. The unaffiliated joint venture partner is the general partner and the developer of the communities. The Company has concluded it does not control the joint ventures and accounts for them under the equity method of accounting.

The Company has a fixed-price option to acquire the remaining interest in the communities beginning one year after completion for a total price of \$61.3 million and \$72.3 million, respectively. The unaffiliated joint venture partner is providing certain guaranties and there are construction loans on the communities.

The Company's recorded equity investment in the West Coast Development Joint Ventures at June 30, 2018 and December 31, 2017, of \$102.7 million and \$102.1 million, respectively, is inclusive of outside basis costs and our accrued but unpaid preferred return.

In June 2017, the Company entered into a joint venture agreement with an unaffiliated joint venture partner to develop and operate a 136 apartment home community in San Francisco, California. The Company's preferred equity investment of up to \$24.6 million earns a preferred return of 11.0% per annum. The unaffiliated joint venture partner is the managing member of the joint venture and the developer of the community. As of June 30, 2018, the Company had contributed approximately \$16.8 million to the joint venture, and recorded the remaining contractual commitment (for a total equity investment of \$24.6 million) in Restricted cash on the Consolidated Balance Sheets in accordance with the terms of the joint venture agreement. These amounts will be contributed to the joint venture when the developer submits qualifying draw requests to fund the construction. The Company has concluded it does not control the joint venture and accounts for it under the equity method of accounting.

(e) In September 2017, the Company entered into a joint venture agreement with an unaffiliated joint venture partner to develop and operate a 313 apartment home community in Nashville, Tennessee. The Company's preferred equity investment of up to \$55.6 million earns a preferred return of 8.0% per annum and receives a variable percentage of the value created from the project upon a capital or liquidating event. The unaffiliated joint venture partner is the managing member of the joint venture and the developer of the community. As of June 30, 2018, the Company had contributed approximately \$35.7 million to the joint venture. The Company has concluded it does not control the joint venture and accounts for it under the equity method of accounting.

UDR, INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

June 30, 2018

(f) In May 2017, the Company entered into a joint venture agreement with an unaffiliated joint venture partner. The joint venture has made a mezzanine loan to a third party developer of a 373 apartment home community in Washington, D.C. The unaffiliated joint venture partner is the managing member of the joint venture. The mezzanine loan is for up to \$71.0 million at an interest rate of 13.5% per annum and carries a term of four years with one 12-month extension option. The Company's investment commitment to the joint venture is approximately \$38.6 million and earns a weighted average return rate of approximately 11.0% per annum. As of June 30, 2018, the Company had contributed approximately \$35.2 million to the joint venture. The Company has concluded it does not control the joint venture and accounts for it under the equity method of accounting.

As of June 30, 2018 and December 31, 2017, the Company had deferred fees of \$11.3 million and \$10.9 million, respectively, which will be recognized through earnings over the weighted average life of the related properties, upon the disposition of the properties to a third party, or upon completion of certain development obligations.

The Company recognized management fees of \$3.1 million and \$3.3 million during the three months ended June 30, 2018 and 2017, respectively, and \$5.8 million and \$5.9 million for the six months ended June 30, 2018 and 2017, respectively, for management of the communities held by the joint ventures and partnerships. The management fees are included in Joint venture management and other fees on the Consolidated Statements of Operations.

The Company may, in the future, make additional capital contributions to certain of our joint ventures and partnerships should additional capital contributions be necessary to fund acquisitions or operations.

We evaluate our investments in unconsolidated joint ventures and partnerships when events or changes in circumstances indicate that there may be an other-than-temporary decline in value. We consider various factors to determine if a decrease in the value of the investment is other-than-temporary. The Company did not recognize any other-than-temporary impairments in the value of its investments in unconsolidated joint ventures or partnerships during the three and six months ended June 30, 2018 and 2017.

Combined summary balance sheets relating to the unconsolidated joint ventures and partnerships (not just our proportionate share) are presented below as of June 30, 2018 and December 31, 2017 (dollars in thousands):

June 30, 2018	December 31, 2017
\$ 3,264,744	\$ 3,236,180
45,753	36,411
69,669	48,706
\$ 3,380,166	\$ 3,321,297
\$ 4,107	\$ (1,452)
2,081,060	2,005,566
63,478	85,643
\$ 2,148,645	\$ 2,089,757
\$ 1,231,521	\$ 1,231,540
	2018 \$ 3,264,744 45,753 69,669 \$ 3,380,166 \$ 4,107 2,081,060 63,478 \$ 2,148,645

# UDR, INC.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

#### June 30, 2018

Combined summary financial information relating to the unconsolidated joint ventures' and partnerships' operations (not just our proportionate share) is presented below for the three and six months ended June 30, 2018 and 2017 (dollars in thousands):

	Three Months Ended		Six Months E	nded
	June 30,		June 30,	
	2018	2017	2018	2017
Total revenues	\$ 70,980	\$ 68,653	\$ 138,937	\$ 134,275
Property operating expenses	28,402	26,111	55,339	51,465
Real estate depreciation and amortization	28,670	27,725	55,518	54,080
Operating income/(loss)	13,908	14,817	28,080	28,730
Interest expense	(21,665)	(21,697)	(41,071)	(42,234)
Other income/(loss)	106	32	101	80
Net income/(loss)	\$ (7,651)	\$ (6,848)	\$ (12,890)	\$ (13,424)

# UDR, INC.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

June 30, 2018

# 6. SECURED AND UNSECURED DEBT, NET

The following is a summary of our secured and unsecured debt at June 30, 2018 and December 31, 2017 (dollars in thousands):

	Principal Outstanding		As of June Weighted Average		, 2018 Weighted Average	Number of	
	June 30, 2018	December 31, 2017	Interest Rate		Years to Maturity	Communities Encumbered	
Secured Debt:					·		
Fixed Rate Debt							
Mortgage notes payable (a)	\$ 391,831	\$ 395,611	4.04	%	4.8	7	
Fannie Mae credit facilities (b)	285,836	285,836	4.86	%	1.5	8	
Deferred financing costs	(1,407)	(1,670)					
Total fixed rate secured debt, net	676,260	679,777	4.39	%	3.4	15	
Variable Rate Debt							
Tax-exempt secured notes payable							
(c)	94,700	94,700	1.89	%	4.7	2	
Fannie Mae credit facilities (b)	29,034	29,034	3.55	%	0.4	1	
Deferred financing costs	(179)	(242)					
Total variable rate secured debt,							
net	123,555	123,492	2.28	%	3.7	3	
Total Secured Debt, net	799,815	803,269	4.06	%	3.5	18	
Unsecured Debt:	,	,					
Variable Rate Debt							
Borrowings outstanding under							
unsecured credit facility due							
January 2020 (d) (h)		_		%	1.6		
Borrowings outstanding under				,.	110		
unsecured commercial paper							
program due July 2018 (e) (h)	355,000	300,000	2.47	%	0.1		
Borrowings outstanding under	555,000	200,000	2,	70	0.1		
unsecured working capital credit							
facility due January 2021 (f)	49,947	21,767	2.99	%	2.5		
Term Loan Facility due January	19,917	21,707	2.77	10	2.5		
2021 (d) (h)	35,000	35,000	2.93	%	2.6		
Fixed Rate Debt	55,000	55,000	2.75	10	2.0		
3.70% Medium-Term Notes due							
October 2020 (net of discounts of							
\$18 and \$22, respectively) (h)	299,982	299,978	3.70	%	2.3		
$\varphi$ 10 and $\varphi$ 22, respectively) (ii)	315,000	315,000	1.98	%	2.6		
	515,000	515,000	1.70	10	2.0		

<ul> <li>1.98% Term Loan Facility due</li> <li>January 2021 (d) (h)</li> <li>4.63% Medium-Term Notes due</li> <li>January 2022 (net of discounts of \$1,266 and \$1,446,</li> </ul>					
respectively) (h) 3.75% Medium-Term Notes due	398,734	398,554	4.63	%	3.5
July 2024 (net of discounts of					
\$626 and \$678, respectively) (h) 8.50% Debentures due	299,374	299,322	3.75	%	6.0
September 2024	15,644	15,644	8.50	%	6.2
4.00% Medium-Term Notes due October 2025 (net of discounts of					
\$499 and \$534, respectively) (g)	200 501	000 466	4.00	C	7.0
(h) 2.95% Medium-Term Notes due	299,501	299,466	4.00	%	7.3
September 2026 (h)	300,000	300,000	2.95	%	8.2
3.50% Medium-Term Notes due	,	,			
July 2027 (net of discounts of					
\$635 and \$670, respectively) (h)	299,365	299,330	3.50	%	9.0
3.50% Medium-Term Notes due January 2028 (net of discounts of					
\$1,132 and \$1,191, respectively)					
(h)	298,868	298,809	3.50	%	9.5
Other	17	19			
Deferred financing costs	(14,135)	(14,495)			
Total Unsecured Debt, net	2,952,297	2,868,394	3.47	%	5.1
Total Debt, net	\$ 3,752,112	\$ 3,671,663	3.66	%	4.8

For purposes of classification of the above table, variable rate debt with a derivative financial instrument designated as a cash flow hedge is deemed as fixed rate debt due to the Company having effectively established a fixed interest rate for the underlying debt instrument.

Our secured debt instruments generally feature either monthly interest and principal or monthly interest-only payments with balloon payments due at maturity. As of June 30, 2018, secured debt encumbered \$1.7 billion or 16.7% of UDR's total real estate owned based upon gross book value (\$8.6 billion or 83.3% of UDR's real estate owned based on gross book value is unencumbered).

UDR, INC.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

June 30, 2018

(a) Fixed rate mortgage notes payable are generally due in monthly installments of principal and interest and mature at various dates from May 2019 through November 2026 and carry interest rates ranging from 3.15% to 5.86%. The Company will from time to time acquire properties subject to fixed rate debt instruments. In those situations, the Company records the debt at its estimated fair value and amortizes any difference between the fair value and par value to interest expense over the life of the underlying debt instrument.

During the three months ended June 30, 2018 and 2017, the Company had \$0.7 million and \$0.7 million, respectively, and during the six months ended June 30, 2018 and 2017, the Company had \$1.5 million and \$1.5 million, respectively, of amortization of the fair market adjustment of debt assumed in the acquisition of properties, which was included in Interest expense on the Consolidated Statements of Operations. The unamortized fair market adjustment was a net premium of \$6.7 million and \$8.2 million at June 30, 2018 and December 31, 2017, respectively.

(b) UDR had two secured credit facilities with Fannie Mae with an aggregate commitment of \$314.9 million at June 30, 2018. The Fannie Mae credit facilities mature at various dates from December 2018 through July 2020 and bear interest at floating and fixed rates. At June 30, 2018, \$285.8 million of the outstanding balance was fixed and had a weighted average interest rate of 4.86% and the remaining balance of \$29.0 million had a weighted average variable interest rate of 3.55%.

Further information related to these credit facilities is as follows (dollars in thousands):

	June 30, 2018		December 1 2017	31,
		-		
Borrowings outstanding	\$ 314,870	3	5 314,870	
Weighted average borrowings during the period ended	314,870		416,653	
Maximum daily borrowings during the period ended	314,870		636,782	
Weighted average interest rate during the period ended	4.7	%	4.3	%
Weighted average interest rate at the end of the period	4.7	%	4.7	%

(c) The variable rate mortgage notes payable that secure tax-exempt housing bond issues mature in August 2019 and March 2032. Interest on these notes is payable in monthly installments. The variable rate mortgage notes have interest rates ranging from 1.87% to 1.92% as of June 30, 2018.

(d) The Company has a \$1.1 billion unsecured revolving credit facility (the "Revolving Credit Facility") and a \$350.0 million unsecured term loan facility (the "Term Loan Facility"). The credit agreement for these facilities (the "Credit Agreement") allows the total commitments under the Revolving Credit Facility and the total borrowings under the Term Loan Facility to be increased to an aggregate maximum amount of up to \$2.0 billion, subject to certain conditions, including obtaining commitments from one or more lenders. The Revolving Credit Facility has a scheduled maturity date of January 31, 2020, with two six-month extension options, subject to certain conditions. The Term Loan Facility has a scheduled maturity date of January 29, 2021.

Based on the Company's current credit rating, the Revolving Credit Facility has an interest rate equal to LIBOR plus a margin of 90 basis points and a facility fee of 15 basis points, and the Term Loan Facility has an interest rate equal to

LIBOR plus a margin of 95 basis points. Depending on the Company's credit rating, the margin under the Revolving Credit Facility ranges from 85 to 155 basis points, the facility fee ranges from 12.5 to 30 basis points, and the margin under the Term Loan Facility ranges from 90 to 175 basis points.

The Credit Agreement contains customary representations and warranties and financial and other affirmative and negative covenants. The Credit Agreement also includes customary events of default, in certain cases subject to customary periods to cure. The occurrence of an event of default, following the applicable cure period, would permit the lenders to, among other things, declare the unpaid principal, accrued and unpaid interest and all other amounts payable under the Credit Agreement to be immediately due and payable.

UDR, INC.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

June 30, 2018

The following is a summary of short-term bank borrowings under the Revolving Credit Facility at June 30, 2018 and December 31, 2017 (dollars in thousands):

	June 30, 2018	December 31, 2017
Total revolving credit facility	\$ 1,100,000	\$ 1,100,000
Borrowings outstanding at end of period (1)		
Weighted average daily borrowings during the period ended		2,274
Maximum daily borrowings during the period ended		120,000
Weighted average interest rate during the period ended	%	b 1.6 %
Interest rate at end of the period	%	<i>b</i> — %

Excludes \$3.4 million and \$3.3 million of letters of credit at June 30, 2018 and December 31, 2017, respectively.
 (e) The Company has an unsecured commercial paper program. Under the terms of the program, the Company may issue unsecured commercial paper up to a maximum aggregate amount outstanding of \$500.0 million. The notes are sold under customary terms in the United States commercial paper market and rank pari passu with all of the Company's other unsecured indebtedness. The notes are fully and unconditionally guaranteed by the Operating Partnership.

The following is a summary of short-term bank borrowings under the unsecured commercial paper program at June 30, 2018 and December 31, 2017 (dollars in thousands):

	June 30,	December 31	,
	2018	2017	
Total unsecured commercial paper program	\$ 500,000	\$ 500,000	
Borrowings outstanding at end of period	355,000	300,000	
Weighted average daily borrowings during the period ended	322,290	238,810	
Maximum daily borrowings during the period ended	385,000	390,000	
Weighted average interest rate during the period ended	2.2 %	6 1.4	%
Interest rate at end of the period	2.5 %	6 2.0	%

In July 2018, the entire \$355.0 million of outstanding unsecured commercial paper as of June 30, 2018 was repaid at maturity and an additional \$395.0 million was issued with maturity dates in August 2018.

(f) The Company has a working capital credit facility, which provides for a \$75.0 million unsecured revolving credit facility (the "Working Capital Credit Facility") with a scheduled maturity date of January 15, 2021. Based on the Company's current credit rating, the Working Capital Credit Facility has an interest rate equal to LIBOR plus a margin of 90 basis points. Depending on the Company's credit rating, the margin ranges from 85 to 155 basis points. In February 2018, the Company amended the Working Capital Credit Facility to extend the scheduled maturity date from

January 1, 2019 to January 15, 2021. The maximum borrowing capacity and interest rate were unchanged by the amendment.

The following is a summary of short-term bank borrowings under the Working Capital Credit Facility at June 30, 2018 and December 31, 2017 (dollars in thousands):

	June 30,	D	ecember 31	,
	2018	20	)17	
Total working capital credit facility	\$ 75,000	\$	75,000	
Borrowings outstanding at end of period	49,947		21,767	
Weighted average daily borrowings during the period ended	27,587		26,993	
Maximum daily borrowings during the period ended	61,514		68,207	
Weighted average interest rate during the period ended	2.7	%	2.0	%
Interest rate at end of the period	3.0	%	2.5	%

(g) The Company previously entered into forward starting interest rate swaps to hedge against interest rate risk on \$200.0 million of this debt. The all-in weighted average interest rate, inclusive of the impact of these interest rate swaps, was 4.55%.

UDR, INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

June 30, 2018

(h) The Operating Partnership is a guarantor of this debt.

The aggregate maturities, including amortizing principal payments on secured and unsecured debt, of total debt for the next ten calendar years subsequent to June 30, 2018 are as follows (dollars in thousands):

	Total Fixed	Total Variable	Total Secured	Total Unsecured	Total
Year	Secured Debt	Secured Debt	Debt	Debt	Debt
2018	\$ 2,331	\$ 29,034	\$ 31,365	\$ 355,000	\$ 386,365
2019	249,395	67,700	317,095		317,095
2020	198,076	_	198,076	300,000	498,076
2021	1,117	_	1,117	399,947	401,064
2022	1,157		1,157	400,000	401,157
2023	41,245		41,245		41,245
2024				315,644	315,644
2025	127,600	_	127,600	300,000	427,600
2026	50,000		50,000	300,000	350,000
2027				300,000	300,000
Thereafter		27,000	27,000	300,000	327,000
Subtotal	670,921	123,734	794,655	2,970,591	3,765,246
Non-cash (a)	5,339	(179)	5,160	(18,294)	(13,134)
Total	\$ 676,260	\$ 123,555	\$ 799,815	\$ 2,952,297	\$ 3,752,112

Includes the unamortized balance of fair market value adjustments, premiums/discounts and deferred financing costs. The Company amortized \$1.1 million and \$1.1 million, respectively, during the three months ended June 30, 2018 and 2017 and \$2.1 million and \$2.1 million, respectively, during the six months ended June 30, 2018 and 2017 of deferred financing costs into Interest expense.

We were in compliance with the covenants of our debt instruments at June 30, 2018.

# UDR, INC.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

June 30, 2018

#### 7. INCOME/(LOSS) PER SHARE

The following table sets forth the computation of basic and diluted income/(loss) per share for the periods presented (dollars and shares in thousands, except per share data):

	Three Months Ended June 30,		ths Ended Six Months Ended June 30,		
	2018	2017	2018	2017	
Numerator for income/(loss) per share:					
Income/(loss) from continuing operations	\$ 22,444	\$ 11,062	\$ 41,369	\$ 37,326	
Gain/(loss) on sale of real estate owned, net of tax		—	70,300	2,132	
Net (income)/loss attributable to redeemable					
noncontrolling interests in the Operating Partnership					
and DownREIT Partnership	(1,813)	(854)	(9,203)	(3,192)	
Net (income)/loss attributable to noncontrolling		(	(100)	(1.10)	
interests	(30)	(51)	(109)	(142)	
Net income/(loss) attributable to UDR, Inc.	20,601	10,157	102,357	36,124	
Distributions to preferred stockholders — Series E	(071)	$\langle 020\rangle$	(1,02C)	(1.050)	
(Convertible)	(971)	(929)	(1,926)	(1,858)	
Income/(loss) attributable to common stockholders -	\$ 10.620	\$ 0.228	¢ 100 421	\$ 21 766	
basic and diluted	\$ 19,630	\$ 9,228	\$ 100,431	\$ 34,266	
Denominator for income/(loss) per share:					
Weighted average common shares outstanding	267,620	267,495	267,791	267,449	
Non-vested restricted stock awards	(309)	(523)	(363)	(568)	
Denominator for basic income/(loss) per share	267,311	266,972	267,428	266,881	
Incremental shares issuable from assumed conversion					
of stock options, unvested LTIP Units and unvested					
restricted stock	1,579	1,887	1,574	1,861	
Denominator for diluted income/(loss) per share	268,890	268,859	269,002	268,742	
Income/(loss) per weighted average common share:					
Basic	\$ 0.07	\$ 0.03	\$ 0.38	\$ 0.13	
Diluted	\$ 0.07	\$ 0.03	\$ 0.37	\$ 0.13	

Basic income/(loss) per common share is computed based upon the weighted average number of common shares outstanding. Diluted income/(loss) per common share is computed based upon the weighted average number of common shares outstanding plus the common shares issuable from the assumed conversion of the OP Units and DownREIT Units, convertible preferred stock, stock options, unvested long-term incentive plan units ("LTIP Units"), unvested restricted stock and continuous equity program forward sales agreements. Only those instruments having a dilutive impact on our basic income/(loss) per share are included in diluted income/(loss) per share during the periods. For the three and six months ended June 30, 2018 and 2017, the effect of the conversion of the OP Units, DownREIT

Units, LTIP Units and the Company's Series E preferred stock was not dilutive and therefore not included in the above calculation.

For the three and six months ended June 30, 2018 and 2017, the Company did not enter into any forward purchase agreements under its continuous equity program.

The following table sets forth the additional shares of common stock outstanding by equity instrument if converted to common stock for each of the three and six months ended June 30, 2018 and 2017 (shares in thousands):

	Three Months			
	Ended		Six Months Ende	
	June 30,		June 30,	
	2018	2017	2018	2017
OP/DownREIT Units	24,574	24,864	24,540	24,913
Convertible preferred stock	3,011	3,028	3,011	3,028
Stock options, unvested LTIP Units and unvested restricted stock	1,579	1,887	1,574	1,861

UDR, INC.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

June 30, 2018

### 8. NONCONTROLLING INTERESTS

#### Redeemable Noncontrolling Interests in the Operating Partnership and DownREIT Partnership

Interests in the Operating Partnership and the DownREIT Partnership held by limited partners are represented by OP Units and DownREIT Units, respectively. The income is allocated to holders of OP Units/DownREIT Units based upon net income attributable to common stockholders and the weighted average number of OP Units/DownREIT Units outstanding to total common shares plus OP Units/DownREIT Units outstanding during the period. Capital contributions, distributions, and profits and losses are allocated to noncontrolling interests in accordance with the terms of the partnership agreements of the Operating Partnership and the DownREIT Partnership.

Limited partners of the Operating Partnership and the DownREIT Partnership have the right to require such partnership to redeem all or a portion of the OP Units/DownREIT Units held by the limited partner at a redemption price equal to and in the form of the Cash Amount (as defined in the partnership agreement of the Operating Partnership or the DownREIT Partnership, as applicable), provided that such OP Units/DownREIT Units have been outstanding for at least one year, subject to certain exceptions. UDR, as the general partner of the Operating Partnership and the DownREIT Partnership may, in its sole discretion, purchase the OP Units/DownREIT Units by paying to the limited partner either the Cash Amount or the REIT Share Amount (generally one share of common stock of the Company for each OP Unit/DownREIT Unit), as defined in the partnership agreement of the Operating Partnership or the DownREIT Partnership, as applicable. Accordingly, the Company records the OP Units/DownREIT Units outside of permanent equity and reports the OP Units/DownREIT Units at their redemption value using the Company's stock price at each balance sheet date.

The following table sets forth redeemable noncontrolling interests in the Operating Partnership and DownREIT Partnership for the following period (dollars in thousands):

Redeemable noncontrolling interests in the Operating Partnership and DownREIT Partnership, December 31, 2017	\$ 948,138
Mark-to-market adjustment to redeemable noncontrolling interests in the Operating Partnership and	
DownREIT Partnership	(14,702)
Conversion of OP Units/DownREIT Units to Common Stock	(12,660)
Net income/(loss) attributable to redeemable noncontrolling interests in the Operating Partnership	
and DownREIT Partnership	9,203
Distributions to redeemable noncontrolling interests in the Operating Partnership and DownREIT	
Partnership	(16,487)
OP Units Issued	4,320
Vesting of Long-Term Incentive Plan Units	4,397
Allocation of other comprehensive income/(loss)	120
Redeemable noncontrolling interests in the Operating Partnership and DownREIT Partnership,	
June 30, 2018	\$ 922,329

# Noncontrolling Interests

Noncontrolling interests represent interests of unrelated partners and unvested LTIP Units in certain consolidated affiliates, and are presented as part of equity on the Consolidated Balance Sheets since these interests are not redeemable. Net (income)/loss attributable to noncontrolling interests was less than \$(0.1) million and \$(0.1) million during the three months ended June 30, 2018 and 2017, respectively, and \$(0.1) million during each of the six months ended June 30, 2018 and 2017.

The Company grants LTIP Units to certain employees and non-employee directors. The LTIP Units represent an ownership interest in the Operating Partnership and have vesting terms of between one and three years, specific to the individual grants.

Noncontrolling interests related to long-term incentive plan units represent the unvested LTIP Units of these employees and non-employee directors in the Operating Partnership. The net income/(loss) allocated to the unvested

UDR, INC.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

June 30, 2018

LTIP Units is included in Net (income)/loss attributable to noncontrolling interests on the Consolidated Statements of Operations.

### 9. FAIR VALUE OF DERIVATIVES AND FINANCIAL INSTRUMENTS

Fair value is based on the price that would be received to sell an asset or the exit price that would be paid to transfer a liability in an orderly transaction between market participants at the measurement date. A three-level valuation hierarchy prioritizes observable and unobservable inputs used to measure fair value. The fair value hierarchy consists of three broad levels, which are described below:

- · Level 1 Quoted prices in active markets for identical assets or liabilities that the entity has the ability to access.
- Level 2 Observable inputs other than prices included in Level 1, such as quoted prices for similar assets and liabilities in active markets; quoted prices for identical or similar assets and liabilities in markets that are not active; or other inputs that are observable or can be corroborated with observable market data.
- Level 3 Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets and liabilities. This includes certain pricing models, discounted cash flow methodologies and similar techniques that use significant unobservable inputs.

The estimated fair values of the Company's financial instruments either recorded or disclosed on a recurring basis as of June 30, 2018 and December 31, 2017, are summarized as follows (dollars in thousands):

			Fair Value at June 30,	2018, Using
	Total		Quoted	
	Carrying		Prices in	
	Amount in		Active	
	Statement of		MarketsSignificant	
	Financial	Fair Value	for Iden ttather	Significant
	Position at	Estimate at	Assets oObservable	Unobservable
	June 30,	June 30,	Liabiliti <b>&amp;n</b> puts	Inputs
	2018	2018	(Level 1)(Level 2)	(Level 3)
Description:				
Notes receivable (a)	\$ 40,709	\$ 42,048	\$ —   \$ —	\$ 42,048
Derivatives - Interest rate contracts (b)	7,035	7,035	— 7,035	—
Total assets	\$ 47,744	\$ 49,083	\$ — \$ 7,035	\$ 42,048
Derivatives - Interest rate contracts (b) Secured debt instruments - fixed rate: (c)	\$ 455	\$ 455	\$ \$ 455	\$ —
Mortgage notes payable	391,831	386,788		386,788
Fannie Mae credit facilities	285,836	288,813		288,813
Secured debt instruments - variable rate: (c)				
Tax-exempt secured notes payable	94,700	94,700		94,700
Fannie Mae credit facilities	29,034	29,034		29,034

Unsecured debt instruments: (c) Working capital credit facility	49,947	49,947		49,947
Commercial paper program	355,000	355,000		355,000
Unsecured notes	2,561,485	2,511,842		2,511,842
Total liabilities	\$ 3,768,288	\$ 3,716,579	\$ \$ 455	\$ 3,716,124
Redeemable noncontrolling interests in the Operating Partnership and DownREIT Partnership (d)	\$ 922,329	\$ 922,329	\$ — \$ 922,329	\$ —

#### UDR, INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

June 30, 2018

	Total Carrying Amount in Statement of Financial Position at December 31, 2017	Fair Value Estimate at December 31, 2017	Fair Value at December Quoted Prices in Active Markets Significant for Identi <b>Ca</b> her Assets orObservable Liabilitie <b>I</b> snputs (Level 1)(Level 2)	Significant Unobservable Inputs (Level 3)
Description:	<b>•</b> • • • • • •	* * * * * *		+
Notes receivable (a)	\$ 19,469	\$ 19,567	\$ \$	\$ 19,567
Derivatives - Interest rate contracts	5 7 4 2	5 7 4 2	5 7 4 2	
(b)	5,743	5,743	— 5,743	ф 10 <i>5(7</i>
Total assets	\$ 25,212	\$ 25,310	\$ — \$ 5,743	\$ 19,567
Secured debt instruments - fixed rate: (c)	¢ 205 (11	¢ 207 206	¢ ¢	¢ 207 207
Mortgage notes payable	\$ 395,611	\$ 397,386	\$ \$	\$ 397,386
Fannie Mae credit facilities Secured debt instruments - variable rate: (c)	285,836	292,227		292,227
Tax-exempt secured notes payable	94,700	94,700		94,700
Fannie Mae credit facilities	29,034	29,034		29,034
Unsecured debt instruments: (c)				
Working capital credit facility	21,767	21,767		21,767
Commercial paper program Unsecured notes	300,000	300,000		300,000
Total liabilities	2,561,122	2,611,458	\$ \$	2,611,458
Total hadilities	\$ 3,688,070	\$ 3,746,572	φ — φ —	\$ 3,746,572
Redeemable noncontrolling interests in the Operating Partnership and				
DownREIT Partnership (d)	\$ 948,138	\$ 948,138	\$ — \$ 948,138	\$ —

(a) See Note 2, Significant Accounting Policies.

(b) See Note 10, Derivatives and Hedging Activity.

(c) See Note 6, Secured and Unsecured Debt, Net.

(d) See Note 8, Noncontrolling Interests.

There were no transfers into or out of any of the levels of the fair value hierarchy during the six months ended June 30, 2018.

Financial Instruments Carried at Fair Value

The fair values of interest rate swaps are determined using the market standard methodology of netting the discounted future fixed cash receipts (or payments) and the discounted expected variable cash payments (or receipts). The variable cash payments (or receipts) are based on an expectation of future interest rates (forward curves) derived from observable market interest rate curves. The fair values of interest rate options are determined using the market standard methodology of discounting the future expected cash receipts that would occur if variable interest rates rise above the strike rate of the caps. The variable interest rates used in the calculation of projected receipts on the cap are based on an expectation of future interest rate curves and volatilities.

The Company incorporates credit valuation adjustments to appropriately reflect both its own nonperformance risk and the respective counterparty's nonperformance risk in the fair value measurements. In adjusting the fair value of its derivative contracts for the effect of nonperformance risk, the Company has considered the impact of netting and any applicable credit enhancements, such as collateral postings, thresholds, mutual puts, and guarantees.

Although the Company has determined that the majority of the inputs used to value its derivatives fall within Level 2 of the fair value hierarchy, the credit valuation adjustments associated with its derivatives utilize Level 3 inputs, such as estimates of current credit spreads to evaluate the likelihood of default by itself and its counterparties. However,

UDR, INC.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

June 30, 2018

as of June 30, 2018 and December 31, 2017, the Company has assessed the significance of the impact of the credit valuation adjustments on the overall valuation of its derivative positions and has determined that the credit valuation adjustments are not significant to the overall valuation of its derivatives. As a result, the Company has determined that its derivative valuations in their entirety are classified in Level 2 of the fair value hierarchy. In conjunction with the FASB's fair value measurement guidance, the Company made an accounting policy election to measure the credit risk of its derivative financial instruments that are subject to master netting agreements on a net basis by counterparty portfolio.

Redeemable noncontrolling interests in the Operating Partnership and DownREIT Partnership have a redemption feature and are marked to their redemption value. The redemption value is based on the fair value of the Company's common stock at the redemption date, and therefore, is calculated based on the fair value of the Company's common stock at the balance sheet date. Since the valuation is based on observable inputs such as quoted prices for similar instruments in active markets, redeemable noncontrolling interests in the Operating Partnership and DownREIT Partnership are classified as Level 2.

Financial Instruments Not Carried at Fair Value

At June 30, 2018 and December 31, 2017, the fair values of cash and cash equivalents, restricted cash, accounts receivable, prepaids, real estate taxes payable, accrued interest payable, security deposits and prepaid rent, distributions payable and accounts payable approximated their carrying values because of the short term nature of these instruments. The estimated fair values of other financial instruments, which includes notes receivable and debt instruments, are classified in Level 3 of the fair value hieracrchy due to the significant unobservable inputs that are utilized in their respective valuations.

We record impairment losses on long-lived assets used in operations when events and circumstances indicate that the assets might be impaired and the undiscounted cash flows estimated to be generated by the future operation and disposition of those assets are less than the net book value of those assets. Our cash flow estimates are based upon historical results adjusted to reflect our best estimate of future market and operating conditions and our estimated holding periods. The net book value of impaired assets is reduced to fair value. Our estimates of fair value represent our best estimate based upon Level 3 inputs such as industry trends and reference to market rates and transactions.

We consider various factors to determine if a decrease in the value of our Investment in and advances to unconsolidated joint ventures, net is other-than-temporary. These factors include, but are not limited to, age of the venture, our intent and ability to retain our investment in the entity, the financial condition and long-term prospects of the entity, and the relationships with the other joint venture partners and its lenders. Based on the significance of the unobservable inputs, we classify these fair value measurements within Level 3 of the valuation hierarchy. The Company did not incur any other-than-temporary impairments in the value of its investments in unconsolidated joint ventures during the three and six months ended June 30, 2018 and 2017.

After determining an other-than-temporary decrease in the value of an equity method investment has occurred, we estimate the fair value of our investment by estimating the proceeds we would receive upon a hypothetical liquidation of the investment at the date of measurement. Inputs reflect management's best estimate of what market participants would use in pricing the investment giving consideration to the terms of the joint venture agreement and the estimated

discounted future cash flows to be generated from the underlying joint venture assets. The inputs and assumptions utilized to estimate the future cash flows of the underlying assets are based upon the Company's evaluation of the economy, market trends, operating results, and other factors, including judgments regarding costs to complete any construction activities, lease up and occupancy rates, rental rates, inflation rates, capitalization rates utilized to estimate the projected cash flows at the disposition, and discount rates.

# 10. DERIVATIVES AND HEDGING ACTIVITY

Risk Management Objective of Using Derivatives

The Company is exposed to certain risks arising from both its business operations and economic conditions. The Company principally manages its exposures to a wide variety of business and operational risks through management of its core business activities. The Company manages economic risks, including interest rate, liquidity, and credit risk, primarily by managing the amount, sources, and duration of its debt funding and through the use of derivative financial

UDR, INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

June 30, 2018

instruments. Specifically, the Company may enter into derivative financial instruments to manage exposures that arise from business activities that result in the receipt or payment of future known and uncertain cash amounts, the value of which are determined by interest rates. The Company's derivative financial instruments are used to manage differences in the amount, timing, and duration of the Company's known or expected cash receipts and its known or expected cash payments principally related to the Company's investments and borrowings.

Cash Flow Hedges of Interest Rate Risk

The Company's objectives in using interest rate derivatives are to add stability to interest expense and to manage its exposure to interest rate movements. To accomplish this objective, the Company primarily uses interest rate swaps and caps as part of its interest rate risk management strategy. Interest rate swaps designated as cash flow hedges involve the receipt of variable-rate amounts from a counterparty in exchange for the Company making fixed-rate payments over the life of the agreements without exchange of the underlying notional amount. Interest rate caps designated as cash flow hedges involve the receipt of variable-rate amounts from a counterparty if interest rates rise above the strike rate on the contract in exchange for an up-front premium.

The changes in the fair value of derivatives designated and that qualify as cash flow hedges is recorded in Accumulated other comprehensive income/(loss), net on the Consolidated Balance Sheets and is subsequently reclassified into earnings in the period that the hedged forecasted transaction affects earnings. During the three and six months ended June 30, 2018 and 2017, such derivatives were used to hedge the variable cash flows associated with existing variable-rate debt.

During the three and six months ended June 30, 2017, the Company recognized a loss of \$0.1 million and \$0.1 million, respectively, reclassified from Accumulated other comprehensive income/(loss), net to Interest expense due to the de-designation of a cash flow hedge. No amounts were de-designated during the three and six months ended June 30, 2018.

Amounts reported in Accumulated other comprehensive income/(loss), net on the Consolidated Balance Sheets related to derivatives that will be reclassified to interest expense as interest payments are made on the Company's variable-rate debt. Through June 30, 2019, the Company estimates that an additional \$3.2 million will be reclassified as a decrease to Interest expense.

As of June 30, 2018, the Company had the following outstanding interest rate derivatives that were designated as cash flow hedges of interest rate risk (dollars in thousands):

	Number of	
Product	Instruments	Notional
Interest rate swaps (a)	4	\$ 315,000
Interest rate caps	1	\$ 65,197

(a) In addition to the interest rate swaps summarized above, the Company entered into two additional interest rate swaps during the six months ended June 30, 2018 with a notional value totaling \$150.0 million that will become effective in December 2018.

Derivatives not designated as hedges are not speculative and are used to manage the Company's exposure to interest rate movements and other identified risks but do not meet the strict hedge accounting requirements of GAAP. Changes in the fair value of derivatives not designated in hedging relationships are recorded directly in earnings and resulted in no gain or loss for both the three and six months ended June 30, 2018 and a loss of less than \$0.1 million for both the three and six months ended June 30, 2017.

As of June 30, 2018, the Company had the following outstanding derivatives that were not designated as hedges in qualifying hedging relationships (dollars in thousands):

Number ofProductInstrumentsNotionalInterest rate caps2\$ 174,667

UDR, INC.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

June 30, 2018

Tabular Disclosure of Fair Values of Derivative Instruments on the Consolidated Balance Sheet

The table below presents the fair value of the Company's derivative financial instruments as well as their classification on the Consolidated Balance Sheets as of June 30, 2018 and December 31, 2017 (dollars in thousands):

	Asset Derivatives (included in Other assets) Fair Value at:		Liability Derivatives (included in Other liabilities) Fair Value at:		
	June 30, 2018	December 31, 2017	June 30, 2018	December 31, 2017	
Derivatives designated as hedging instruments:	¢ 7.025	¢ 5742	ф 455	¢	
Interest rate products	\$ 7,035	\$ 5,743	\$ 455	\$ —	

Tabular Disclosure of the Effect of Derivative Instruments on the Consolidated Statements of Operations

The tables below present the effect of the Company's derivative financial instruments on the Consolidated Statements of Operations for the three and six months ended June 30, 2018 and 2017 (dollars in thousands):

	Unrealized holding gain/(loss) Recognized in OCI		Gain/(Loss) Reclassified		Gain/(Loss) Recognized in Interest expense	
			from Accumulated OCI into Interest expense		(Amount Excluded from Effectiveness Testing)	
Derivatives in Cash Flow Hedging Relationships	2018	2017	2018	2017	2018	2017
Three Months Ended June 30, Interest rate products	\$ 282	\$ (507)	\$ 426	\$ (308)	\$ —	\$ (82)
Six Months Ended June 30, Interest rate products	\$ 1,992	\$ 126	\$ 598	\$ (1,073)	\$ —	\$ (136)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2018	2017	2018	2017
Total amount of Interest expense presented on the Consolidated				
Statements of Operations	\$ 31,598	\$ 33,866	\$ 61,541	\$ 64,405

	Gain/(Loss) Recognized in Interest income and other income/(expense), net				
Derivatives Not Designated as Hedging Instruments Three Months Ended June 30,	2018	2017			
Interest rate products	\$	\$ —			
Six Months Ended June 30, Interest rate products	\$ —	\$ (1)			

Credit-risk-related Contingent Features

The Company has agreements with its derivative counterparties that contain a provision where the Company could be declared in default on its derivative obligations if repayment of the underlying indebtedness is accelerated by the lender due to the Company's default on the indebtedness.

The Company has certain agreements with some of its derivative counterparties that contain a provision where, in the event of default by the Company or the counterparty, the right of setoff may be exercised. Any amount payable to one party by the other party may be reduced by its setoff against any amounts payable by the other party. Events that give rise to default by either party may include, but are not limited to, the failure to pay or deliver payment under the derivative agreement, the failure to comply with or perform under the derivative agreement, bankruptcy, a merger without assumption of the derivative agreement, or in a merger, a surviving entity's creditworthiness is materially weaker than the original party to the derivative agreement.

As of June 30, 2018, the fair value of derivatives was in a net asset position, which includes accrued interest but excludes any adjustment for nonperformance risk related to these agreements, of \$6.8 million.

UDR, INC.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

June 30, 2018

Tabular Disclosure of Offsetting Derivatives

The Company has elected not to offset derivative positions on the consolidated financial statements. The tables below present the effect on its financial position had the Company made the election to offset its derivative positions as of June 30, 2018 and December 31, 2017 (dollars in thousands):

	Gross	Gross Amounts Offset in the	Net Amounts of Assets Presented in the	Gross Amo Offset in the Cons Balance Sh	olidated	
	Amounts of	Consolidated	Consolidated		Cash	
	Recognized	Balance	<b>Balance Sheets</b>	Financial	Collateral	
Offsetting of Derivative						
Assets	Assets	Sheets	(a)	Instruments	Received	Net Amount
June 30, 2018	\$ 7,035	\$ —	\$ 7,035	\$ (228)	\$ —	\$ 6,807
December 31, 2017	\$ 5,743	\$ —	\$ 5,743	\$ —	\$ —	\$ 5,743

(a) Amounts reconcile to the aggregate fair value of derivative assets in the "Tabular Disclosure of Fair Values of Derivative Instruments on the Consolidated Balance Sheets" located in this footnote.

				Gross Amo	unts Not	
		Gross	Net Amounts of	Offset		
		Amounts	Liabilities	in the Cons	olidated	
	Gross	Offset in the	Presented in the	Balance She	eet	
	Amounts of	Consolidated	Consolidated		Cash	
	Recognized	Balance	<b>Balance Sheets</b>	Financial	Collateral	
Offsetting of Derivative	-					
Liabilities	Liabilities	Sheets	(a)	Instruments	Posted	Net Amount
June 30, 2018	\$ 455	\$	\$ 455	\$ (228)	\$ —	\$ 227
December 31, 2017	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —

(a) Amounts reconcile to the aggregate fair value of derivative liabilities in the "Tabular Disclosure of Fair Values of Derivative Instruments on the Consolidated Balance Sheets" located in this footnote.

### 11. STOCK BASED COMPENSATION

The Company recognized stock based compensation expense, inclusive of awards granted to our non-employee directors, net of capitalization, of \$3.6 million and \$3.4 million during the three months ended June 30, 2018 and

2017, respectively, and \$7.1 million and \$6.8 million during the six months ended June 30, 2018 and 2017, respectively.

UDR, INC.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

June 30, 2018

# 12. COMMITMENTS AND CONTINGENCIES

#### Commitments

### Real Estate Under Development

The following summarizes the Company's real estate commitments at June 30, 2018 (dollars in thousands):

		Costs			Average	
				Expected		
	Number	Incurred		Costs	Ownership	)
				to		
	Properties	to Date (a)		Complete	Stake	
Wholly-owned — under development	2	\$ 685,414	(b)	\$ 31,086	100	%
Joint ventures:						
Unconsolidated joint ventures	2	182,029		4,757 (c	50	%
Preferred equity investments	5	110,680	(d)	27,657 (e	49	% (f)
Other investments	1	37,269		16,290 (g	) —	%
Total		\$ 1,015,392		\$ 79,790		

(a) Represents 100% of project costs incurred as of June 30, 2018 other than for preferred equity investments.

(b) Costs incurred as of June 30, 2018 include \$23.8 million of accrued fixed assets for development.

(c) Represents UDR's proportionate share of expected remaining costs to complete the developments.

(d) Represents UDR's investment in the West Coast Development Joint Ventures, 1532 Harrison and 1200 Broadway for the properties under development as of June 30, 2018.

(e) Represents UDR's remaining commitment for 1532 Harrison and 1200 Broadway.

(f) Represents UDR's average ownership stake in the West Coast Development Joint Ventures only and does not include UDR's preferred equity interest in 1532 Harrison and 1200 Broadway.

(g) Represents UDR's remaining commitment for The Portals and other investment ventures.

**Purchase Commitments** 

As described in Note 5, Joint Ventures and Partnerships, the Company anticipates acquiring one of the communities held by the West Coast Development Joint Ventures in 2019 for a contractual purchase price at 100% of approximately \$130.1 million. As the Company currently holds a 49% ownership interest in the community, it expects to pay approximately \$66.4 million for the remaining 51% ownership. The community will be consolidated upon closing of the acquisition.

During the six months ended June 30, 2018, the Company entered into a contract to purchase a \$13.2 million development land parcel located in Denver, Colorado. The Company made a \$1.0 million deposit on the purchase which, as of June 30, 2018, is generally non-refundable other than due to a failure of closing conditions pursuant to the terms of the agreement. The acquisition is expected to close in the fourth quarter of 2018, subject to customary closing conditions.

Contingencies

Litigation and Legal Matters

The Company is subject to various legal proceedings and claims arising in the ordinary course of business. The Company cannot determine the ultimate liability with respect to such legal proceedings and claims at this time. The Company believes that such liability, to the extent not provided for through insurance or otherwise, will not have a material adverse effect on our financial condition, results of operations or cash flows.

UDR, INC.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

June 30, 2018

# 13. REPORTABLE SEGMENTS

GAAP guidance requires that segment disclosures present the measure(s) used by the Chief Operating Decision Maker to decide how to allocate resources and for purposes of assessing such segments' performance. UDR's Chief Operating Decision Maker is comprised of several members of its executive management team who use several generally accepted industry financial measures to assess the performance of the business for our reportable operating segments.

UDR owns and operates multifamily apartment communities that generate rental and other property related income through the leasing of apartment homes to a diverse base of tenants. The primary financial measures for UDR's apartment communities are rental income and net operating income ("NOI"). Rental income represents gross market rent less adjustments for concessions, vacancy loss and bad debt. NOI is defined as rental income less direct property rental expenses. Rental expenses include real estate taxes, insurance, personnel, utilities, repairs and maintenance, administrative and marketing. Excluded from NOI is property management expense, which is calculated as 2.75% of property revenue to cover the regional supervision and accounting costs related to consolidated property operations, and land rent. UDR's Chief Operating Decision Maker utilizes NOI as the key measure of segment profit or loss.

UDR's two reportable segments are Same-Store Communities and Non-Mature Communities/Other:

- Same-Store Communities represent those communities acquired, developed, and stabilized prior to April 1, 2017 (for quarter-to-date comparison) or January 1, 2017 (for year-to-date comparison) and held as of June 30, 2018. A comparison of operating results from the prior year is meaningful as these communities were owned and had stabilized occupancy and operating expenses as of the beginning of the prior period, there is no plan to conduct substantial redevelopment activities, and the community is not held for disposition within the current year. A community is considered to have stabilized occupancy once it achieves 90% occupancy for at least three consecutive months.
- Non-Mature Communities/Other represent those communities that do not meet the criteria to be included in Same-Store Communities, including, but not limited to, recently acquired, developed and redeveloped communities, and the non-apartment components of mixed use properties.

Management evaluates the performance of each of our apartment communities on a Same-Store Community and Non-Mature Community/Other basis, as well as individually and geographically. This is consistent with the aggregation criteria under GAAP as each of our apartment communities generally has similar economic characteristics, facilities, services, and tenants. Therefore, the Company's reportable segments have been aggregated by geography in a manner identical to that which is provided to the Chief Operating Decision Maker.

All revenues are from external customers and no single tenant or related group of tenants contributed 10% or more of UDR's total revenues during the three and six months ended June 30, 2018 and 2017.

#### UDR, INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

#### June 30, 2018

The following table details rental income and NOI for UDR's reportable segments for the three and six months ended June 30, 2018 and 2017, and reconciles NOI to Net income/(loss) attributable to UDR, Inc. on the Consolidated Statements of Operations (dollars in thousands):

	Three Months Ended June 30, (a)		Six Months Er June 30, (b)	nded
	2018	2017	2018	2017
Reportable apartment home segment rental income				
Same-Store Communities				
West Region	\$ 101,271	\$ 96,931	\$ 197,439	\$ 189,338
Mid-Atlantic Region	58,695	57,199	116,677	113,886
Northeast Region	38,089	37,732	76,152	75,653
Southeast Region	30,451	29,149	60,488	57,806
Southwest Region	12,809	12,451	21,739	21,365
Non-Mature Communities/Other	15,319	11,196	34,622	27,881
Total segment and consolidated rental income	\$ 256,634	\$ 244,658	\$ 507,117	\$ 485,929
Reportable apartment home segment NOI				
Same-Store Communities				
West Region	\$ 76,829	\$ 72,638	\$ 149,179	\$ 141,659
Mid-Atlantic Region	41,152	40,106	80,970	79,725
Northeast Region	26,605	27,151	53,182	54,052
Southeast Region	21,160	20,059	42,208	39,720
Southwest Region	7,688	7,567	13,083	13,293
Non-Mature Communities/Other	9,841	7,102	21,267	17,657
Total segment and consolidated NOI	183,275	174,623	359,889	346,106
Reconciling items:				
Joint venture management and other fees	3,109	3,321	5,931	5,891
Property management	(7,057)	(6,728)	(13,945)	(13,363)
Other operating expenses	(2,825)	(2,369)	(4,834)	(4,060)
Real estate depreciation and amortization	(106,520)	(108,450)	(214,656)	(213,482)
General and administrative	(12,373)	(11,434)	(24,132)	(24,509)
Casualty-related (charges)/recoveries, net	(746)	(1,191)	(1,686)	(1,693)
Other depreciation and amortization	(1,684)	(1,567)	(3,375)	(3,175)
Income/(loss) from unconsolidated entities	(2,032)	(1,426)	(3,709)	9,772
Interest expense	(31,598)	(33,866)	(61,541)	(64,405)
Interest income and other income/(expense), net	1,128	515	3,887	942
Tax (provision)/benefit, net	(233)	(366)	(460)	(698)
Gain/(loss) on sale of real estate owned, net of tax		—	70,300	2,132
Net (income)/loss attributable to redeemable				
noncontrolling interests in the Operating				
Partnership and DownREIT Partnership	(1,813)	(854)	(9,203)	(3,192)

Net (income)/loss attributable to noncontrolling				
interests	(30)	(51)	(109)	(142)
Net income/(loss) attributable to UDR, Inc.	\$ 20,601	\$ 10,157	\$ 102,357	\$ 36,124

(a) Same-Store Community population consisted of 38,911 apartment homes.

(b) Same-Store Community population consisted of 38,277 apartment homes.

UDR, INC.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

June 30, 2018

The following table details the assets of UDR's reportable segments as of June 30, 2018 and December 31, 2017 (dollars in thousands):

	June 30, 2018	December 31, 2017
Reportable apartment home segment assets:		
Same-Store Communities:		
West Region	\$ 3,741,835	\$ 3,727,230
Mid-Atlantic Region	2,460,894	2,449,286
Northeast Region	1,869,397	1,865,762
Southeast Region	768,914	762,102
Southwest Region	366,872	364,607
Non-Mature Communities/Other	1,069,052	1,008,219
Total segment assets	10,276,964	10,177,206
Accumulated depreciation	(3,519,416)	(3,330,166)
Total segment assets — net book value	6,757,548	6,847,040
Reconciling items:		
Cash and cash equivalents	1,055	2,038
Restricted cash	29,857	19,792
Notes receivable, net	40,709	19,469
Investment in and advances to unconsolidated joint ventures, net	739,910	720,830
Other assets	138,279	124,104
Total consolidated assets	\$ 7,707,358	\$ 7,733,273

Capital expenditures related to our Same-Store Communities totaled \$22.9 million and \$24.1 million for the three months ended June 30, 2018 and 2017, respectively, and \$35.7 million and \$39.6 million for the six months ended June 30, 2018 and 2017, respectively. Capital expenditures related to our Non-Mature Communities/Other totaled \$1.1 million and \$1.0 million for the three months ended June 30, 2018 and 2017, respectively, and \$1.3 million and \$1.5 million for the six months ended June 30, 2018 and 2017, respectively.

Markets included in the above geographic segments are as follows:

- i. West Region Orange County, San Francisco, Seattle, Los Angeles, Monterey Peninsula, Other Southern California and Portland
- ii. Mid-Atlantic Region Metropolitan D.C., Richmond and Baltimore
- iii. Northeast Region New York and Boston
- iv. Southeast Region Orlando, Tampa, Nashville and Other Florida
- v. Southwest Region Dallas, Austin and Denver

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# UNITED DOMINION REALTY, L.P.

## CONSOLIDATED BALANCE SHEETS

(In thousands, except for unit data)

	June 30, 2018 (unaudited)	December 31, 2017 (audited)
ASSETS		
Real estate owned:		
Real estate held for investment	\$ 3,795,439	\$ 3,816,956
Less: accumulated depreciation	(1,593,084)	(1,543,652)
Total real estate owned, net of accumulated depreciation	2,202,355	2,273,304
Cash and cash equivalents	83	293
Restricted cash	13,120	12,579
Investment in unconsolidated entities Other assets	60,495 33,601	76,907 32,490
Total assets	\$ 2,309,654	\$ 2,395,573
LIABILITIES AND CAPITAL	ψ 2,507,054	\$ 2,373,373
Liabilities:		
Secured debt, net	\$ 159,926	\$ 159,845
Notes payable due to the General Partner	273,334	273,334
Real estate taxes payable	5,037	2,683
Accrued interest payable	610	629
Security deposits and prepaid rent	15,074	13,949
Distributions payable	59,461	57,025
Accounts payable, accrued expenses, and other liabilities	11,492	12,978
Total liabilities	524,934	520,443
Commitments and contingencies (Note 10)		
Capital:		
Partners' capital:		
General partner:		
110,883 OP Units outstanding at June 30, 2018 and December 31, 2017	953	955
Limited partners:		
183,525,660 and 183,240,041 OP Units outstanding at June 30, 2018 and	1 450 655	1 4 6 9 4 9
December 31, 2017, respectively	1,470,657	1,463,340
Total partners' capital	1,471,610	1,464,295
Advances (to)/from the General Partner Noncontrolling interests	299,336 13,774	397,899 12,936
Total capital	1,784,720	12,930
Total liabilities and capital	\$ 2,309,654	\$ 2,395,573
rour nuomnos una cuptur	$\psi 2,507,057$	$\psi 2,373,373$

See accompanying notes to the consolidated financial statements.

# UNITED DOMINION REALTY, L.P.

## CONSOLIDATED STATEMENTS OF OPERATIONS

# (In thousands, except per unit data)

(Unaudited)

	Three Month June 30,	s Ended	Six Months H June 30,	Ended
	2018	2017	2018	2017
REVENUES:				
Rental income	\$ 107,266	\$ 104,088	\$ 213,858	\$ 206,693
OPERATING EXPENSES:				
Property operating and maintenance	16,505	16,325	33,123	32,843
Real estate taxes and insurance	11,226	10,749	22,911	21,773
Property management	2,950	2,862	5,881	5,684
Other operating expenses	2,197	2,128	3,751	3,676
Real estate depreciation and amortization	36,298	39,231	73,863	76,110
General and administrative	4,545	4,408	8,854	9,627
Casualty-related charges/(recoveries), net	574	1,191	916	1,744
Total operating expenses	74,295	76,894	149,299	151,457
Operating income	32,971	27,194	64,559	55,236
Income/(loss) from unconsolidated entities	(2,707)	(4,350)	(7,724)	(9,774)
Interest expense	(2,030)	(8,599)	(4,003)	(14,157)
Interest expense on note payable due to the General				
Partner	(3,053)	(3,053)	(6,106)	(6,106)
Income/(loss) from continuing operations	25,181	11,192	46,726	25,199
Gain/(loss) on sale of real estate owned			70,300	
Net income/(loss)	25,181	11,192	117,026	25,199
Net (income)/loss attributable to noncontrolling				
interests	(420)	(343)	(838)	(693)
Net income/(loss) attributable to OP unitholders	\$ 24,761	\$ 10,849	\$ 116,188	\$ 24,506
Net income/(loss) per weighted average OP Unit - basic and diluted	\$ 0.13	\$ 0.06	\$ 0.63	\$ 0.13
Weighted average OP Units outstanding - basic and diluted	183,637	183,351	183,580	183,338

See accompanying notes to the consolidated financial statements.

# UNITED DOMINION REALTY, L.P.

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME/(LOSS)

### (In thousands)

## (Unaudited)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2018	2017	2018	2017
Net income/(loss)	\$ 25,181	\$ 11,192	\$ 117,026	\$ 25,199
Other comprehensive income/(loss), including portion				
attributable to noncontrolling interests:				
Other comprehensive income/(loss) - derivative				
instruments:				
(Gain)/loss reclassified into earnings from other				
comprehensive income/(loss)		52		106
Other comprehensive income/(loss), including portion				
attributable to noncontrolling interests		52		106
Comprehensive income/(loss)	25,181	11,244	117,026	25,305
Comprehensive (income)/loss attributable to				
noncontrolling interests	(420)	(343)	(838)	(693)
Comprehensive income/(loss) attributable to OP				
unitholders	\$ 24,761	\$ 10,901	\$ 116,188	\$ 24,612

See accompanying notes to consolidated financial statements.

# UNITED DOMINION REALTY, L.P.

## CONSOLIDATED STATEMENT OF CHANGES IN CAPITAL

(In thousands)

(Unaudited)

		Limited				Advances		
	Class A	Partners	UDR, Inc		Total	(to)/from		
	Limited	and LTIP	Limited	General	Partners'	General	Noncontro	U
	Partner	Units	Partner	Partner	Capital	Partner	Interests	Total
Balance at								
December 31, 2017	\$ 67,474	\$ 283,568	\$ 1,112,298	\$ 955	\$ 1,464,295	\$ 397,899	\$ 12,936	\$ 1,875,130
Net income/(loss)	1,123	5,044	109,951	70	116,188		838	117,026
Distributions	(1,164)	(5,352)	(112,317)	(72)	(118,905)			(118,905)
OP Unit								
redemptions for								
common shares of								
UDR		(416)	416					
Adjustment to								
reflect limited								
partners' capital at								
redemption value	(1,675)	(6,214)	7,889					
Long-Term								
Incentive Plan Unit								
grants		10,032	—		10,032			10,032
Net change in								
advances (to)/from								
the General Partner			—			(98,563)		(98,563)
Balance at								
June 30, 2018	\$ 65,758	\$ 286,662	\$ 1,118,237	\$ 953	\$ 1,471,610	\$ 299,336	\$ 13,774	\$ 1,784,720

See accompanying notes to the consolidated financial statements.

# UNITED DOMINION REALTY, L.P.

# CONSOLIDATED STATEMENTS OF CASH FLOWS

(In thousands)

(Unaudited)

	Six Months Ended June 3 2018 2017		-	
Operating Activities	_	010	_	017
Net income/(loss)	\$	117,026	\$	25,199
Adjustments to reconcile net income/(loss) to net cash provided by/(used in)	Ψ	117,020	Ψ	20,177
operating activities:				
Depreciation and amortization		73,863		76,110
(Gain)/loss on sale of real estate owned		(70,300)		
(Income)/loss from unconsolidated entities		7,724		9,774
Other		1,690		7,221
Changes in operating assets and liabilities:		1,020		,,
(Increase)/decrease in operating assets		(2,826)		(956)
Increase/(decrease) in operating liabilities		(832)		(3,315)
Net cash provided by/(used in) operating activities		126,345		114,033
The cush provided by/(used in) operating activities		120,515		111,055
Investing Activities				
Proceeds from sales of real estate investments, net		89,433		
Capital expenditures and other major improvements — real estate assets, net of escrow		0,155		
reimbursement		(19,135)		(28,254)
Distributions received from unconsolidated entities		8,688		8,352
Net cash provided by/(used in) investing activities		78,986		(19,902)
Net easil provided by/(used iii) investing activities		70,700		(1), 02)
Financing Activities				
Advances (to)/from the General Partner, net		(198,831)		190,646
Payments on secured debt				(275,345)
Distributions paid to partnership unitholders		(6,169)		(5,574)
Other				(4,013)
Net cash provided by/(used in) financing activities		(205,000)		(94,286)
Net increase/(decrease) in cash, cash equivalents, and restricted cash		331		(155)
Cash, cash equivalents, and restricted cash, beginning of year		12,872		12,450
Cash, cash equivalents, and restricted cash, end of period	\$	13,203	\$	12,295
		,		
Supplemental Information:				
Interest paid during the period, net of amounts capitalized	\$	6,990	\$	17,629
Non-cash transactions:				<i>.</i>
Development costs and capital expenditures incurred but not yet paid		3,436		5,478
LTIP Unit grants		10,032		4,059
Distributions declared but not yet paid		59,461		57,028
				2.,020

The following reconciles cash, cash equivalents, and restricted cash to the total of		
the same amounts as shown above:		
Cash, cash equivalents, and restricted cash, beginning of year		
Cash and cash equivalents	\$ 293	\$ 756
Restricted cash	12,579	11,694
Total cash, cash equivalents, and restricted cash as shown above	\$ 12,872	\$ 12,450
Cash, cash equivalents, and restricted cash, end of period		
Cash and cash equivalents	\$ 83	\$ 85
Restricted cash	13,120	12,210
Total cash, cash equivalents, and restricted cash as shown above	\$ 13,203	\$ 12,295

See accompanying notes to the consolidated financial statements.

### UNITED DOMINION REALTY, L.P.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2018

### 1. CONSOLIDATION AND BASIS OF PRESENTATION

### **Basis of Presentation**

United Dominion Realty, L.P. ("UDR, L.P.," the "Operating Partnership," "we" or "our") is a Delaware limited partnership, that owns, acquires, renovates, redevelops, manages, and disposes of multifamily apartment communities generally located in high barrier to entry markets located in the United States. The high barrier to entry markets are characterized by limited land for new construction, difficult and lengthy entitlement process, expensive single-family home prices and significant employment growth potential. UDR, L.P. is a subsidiary of UDR, Inc. ("UDR" or the "General Partner"), a self-administered real estate investment trust, or REIT, through which UDR conducts a significant portion of its business. During the three months ended June 30, 2018 and 2017, rental revenues of the Operating Partnership represented 42% and 43%, respectively, and for the six months ended June 30, 2018 and 2017, 42% and 43%, respectively, of the General Partner's consolidated rental revenues. As of June 30, 2018, the Operating Partnership's apartment portfolio consisted of 52 communities located in 15 markets consisting of 16,434 apartment homes.

Interests in UDR, L.P. are represented by operating partnership units ("OP Units"). The Operating Partnership's net income is allocated to the partners, which is initially based on their respective distributions made during the year and secondly, their percentage interests. Distributions are made in accordance with the terms of the Amended and Restated Agreement of Limited Partnership of United Dominion Realty, L.P. (the "Operating Partnership Agreement"), on a per unit basis that is generally equal to the dividend per share on UDR's common stock, which is publicly traded on the New York Stock Exchange ("NYSE") under the ticker symbol "UDR."

As of June 30, 2018, there were 183,636,543 OP Units outstanding, of which 174,248,699, or 94.9%, were owned by UDR and affiliated entities and 9,387,844, or 5.1%, were owned by non-affiliated limited partners. There were 183,350,924 OP Units outstanding as of December 31, 2017, of which 174,237,688, or 95.0%, were owned by UDR and affiliated entities and 9,113,236, or 5.0%, were owned by non-affiliated limited partners. See Note 9, Capital Structure.

The accompanying interim unaudited consolidated financial statements have been prepared according to the rules and regulations of the Securities and Exchange Commission ("SEC"). Certain information and note disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States have been condensed or omitted according to such rules and regulations, although management believes that the disclosures are adequate to make the information presented not misleading. In the opinion of management, all adjustments and eliminations necessary for the fair presentation of our financial position as of June 30, 2018, and results of operations for the three and six months ended June 30, 2018 and 2017, have been included. Such adjustments are normal and recurring in nature. The interim results presented are not necessarily indicative of results that can be expected for a full year. The accompanying interim unaudited consolidated financial statements should be read in conjunction with the audited consolidated financial statements and related notes for the year ended December 31, 2017 included in the Annual Report on Form 10 K filed by UDR and the Operating Partnership with the SEC on February 20, 2018.

The accompanying interim unaudited consolidated statements are presented in accordance with U.S. generally accepted accounting principles ("GAAP"). GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent liabilities at the dates of the interim unaudited consolidated financial statements and the amounts of revenues and expenses during the reporting periods. Actual amounts realized or paid could differ from those estimates. All intercompany accounts and transactions have been eliminated in consolidation.

The Operating Partnership evaluated subsequent events through the date its financial statements were issued. No significant recognized or non-recognized subsequent events were noted.

### UNITED DOMINION REALTY, L.P.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (continued)

June 30, 2018

### 2. SIGNIFICANT ACCOUNTING POLICIES

### **Recent Accounting Pronouncements**

In August 2017, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2017-12, Derivatives and Hedging, Targeted Improvements to Accounting for Hedging Activities. The ASU aims to better align a company's financial reporting for hedging activities with the economic objectives of those activities. The updated standard would have been effective for the Operating Partnership on January 1, 2019 and must be applied using a modified retrospective approach; however, early adoption of the ASU is permitted. The Operating Partnership early adopted the guidance on January 1, 2018; however, the updated standard did not have a material impact on the consolidated financial statements. Related disclosures were updated pursuant to the requirements of the ASU.

In January 2017, the FASB issued ASU 2017 01, Business Combinations (Topic 805), Clarifying the Definition of a Business. The ASU changes the definition of a business to assist entities with evaluating whether a set of transferred assets is a business. As a result, the accounting for acquisitions of real estate could be impacted. The updated standard was effective for the Operating Partnership on January 1, 2018. The ASU will be applied prospectively to any transactions occurring after adoption. The Operating Partnership expects that the updated standard will result in fewer acquisitions of real estate meeting the definition of a business and fewer acquisition-related costs being expensed in the period incurred.

In November 2016, the FASB issued ASU 2016 18, Statement of Cash Flows (Topic 230), Restricted Cash. The ASU addresses the presentation of restricted cash and restricted cash equivalents in the statement of cash flows. The updated standard was effective for the Operating Partnership on January 1, 2018, and was applied retrospectively to all periods presented. The updated standard did not have a material impact on the consolidated financial statements. Related disclosures were updated pursuant to the requirements of the ASU.

As a result of the adoption of ASU 2016-18, for the six months ended June 30, 2017, the following line items in the following amounts were reclassified on the Consolidated Statements of Cash Flows (in thousands):

(Increase)/decrease in operating assets Net cash provided by /(used in) operating activities	ende	nonths d 30, 2017 470 470
Capital expenditures and other major improvements — real estate assets, net of escrow reimbursement Net cash provided by /(used in) investing activities	\$ \$	46 46
Net increase/(decrease) in cash, cash equivalents, and restricted cash	\$	516

In June 2016, the FASB issued ASU 2016 13, Financial Instruments-Credit Losses (Topic 326), Measurement of Credit Losses on Financial Instruments. The standard requires entities to estimate a lifetime expected credit loss for most financial assets, including trade and other receivables, held-to-maturity debt securities, loans and other financial instruments, and to present the net amount of the financial instrument expected to be collected. The updated standard will be effective for the Operating Partnership on January 1, 2020; however, early adoption of the ASU is permitted on January 1, 2019. The Operating Partnership is currently evaluating the effect that the updated standard will have on the consolidated financial statements and related disclosures.

In February 2016, the FASB issued ASU No. 2016 02, Leases. The standard amends the existing lease accounting guidance and requires lessees to recognize a lease liability and a right-of-use asset for all leases (except for short-term leases that have a duration of one year or less) on their balance sheets. Lessees will continue to recognize lease expense in a manner similar to current accounting. For lessors, accounting for leases under the new guidance is substantially the same as in prior periods, but eliminates current real estate-specific provisions and changes the treatment of initial direct costs. Entities are required to use a modified retrospective approach for leases that exist or are entered

### UNITED DOMINION REALTY, L.P.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (continued)

June 30, 2018

into after the beginning of the earliest comparable period presented, with an option to elect certain transition relief. Full retrospective application is prohibited. The standard will be effective for the Operating Partnership on January 1, 2019; however, early adoption of the ASU is permitted. While the Operating Partnership is currently evaluating the effect the updated standard will have on our consolidated financial statements and related disclosures, we expect to adopt the guidance on its effective date, at which time we anticipate recognizing right-of-use assets and related lease liabilities on our consolidated balance sheets related to ground leases for any communities where we are the lessee.

In May 2014, the FASB issued ASU No. 2014 09, Revenue from Contracts with Customers. ASU No. 2014-09 amended the FASB Accounting Standards Codification ("ASC") by creating ASC Topic 606, Revenue from Contracts with Customers. The standard provides companies with a single model for use in accounting for revenue arising from contracts with customers and will replace most existing revenue recognition guidance in U.S. GAAP when it becomes effective, including industry-specific revenue guidance. The standard specifically excludes lease contracts. The ASU allows for the use of either the full or modified retrospective transition method. ASC Topic 606 was effective for the Operating Partnership on January 1, 2018, at which time the Operating Partnership adopted it using the modified retrospective approach. However, as the majority of the Operating Partnership's revenue is from rental income related to leases, the ASU did not have a material impact on the consolidated financial statements. Related disclosures are provided and/or updated pursuant to the requirements of the ASU.

#### Principles of Consolidation

The Operating Partnership accounts for subsidiary partnerships, joint ventures and other similar entities in which it holds an ownership interest in accordance with the amended consolidation guidance. The Operating Partnership first evaluates whether each entity is a variable interest entity ("VIE"). Under the VIE model, the Operating Partnership consolidates an entity when it has control to direct the activities of the VIE and the obligation to absorb losses or the right to receive benefits that could potentially be significant to the VIE. Under the voting model, the Operating Partnership Consolidates an entity when it controls the entity through ownership of a majority voting interest.

#### **Discontinued Operations**

In accordance with GAAP, a discontinued operation represents (1) a component of an entity or group of components that has been disposed of or is classified as held for sale in a single transaction and represents a strategic shift that has or will have a major effect on an entity's financial results, or (2) an acquired business that is classified as held for sale on the date of acquisition. A strategic shift could include a disposal of (1) a separate major line of business, (2) a separate major geographic area of operations, (3) a major equity method investment, or (4) other major parts of an entity.

We record sales of real estate that do not meet the definition of a discontinued operation in Gain/(loss) on sale of real estate owned on the Consolidated Statements of Operations.

#### Income/(Loss) Per Operating Partnership Unit

Basic income/(loss) per OP Unit is computed by dividing net income/(loss) attributable to the general and limited partner unitholders by the weighted average number of general and limited partner units outstanding during the year.

Diluted income/(loss) per OP Unit reflects the potential dilution that could occur if securities or other contracts to issue OP Units were exercised or converted into OP Units or resulted in the issuance of OP Units and then shared in the income/(loss) of the Operating Partnership.

Revenue

On January 1, 2018, the Operating Partnership adopted ASC Topic 606, Revenue from Contracts with Customers, utilizing the modified retrospective method, under which only contracts entered into after the effective date or not complete as of the effective date are subject to the new standard and an adjustment to the opening balance of partners' capital is made to recognize any required adjustments. As a result of the adoption, the Operating Partnership did not make an adjustment to partners' capital because no open contracts required different treatment under the new standard.

## UNITED DOMINION REALTY, L.P.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (continued)

June 30, 2018

Revenue is measured based on consideration specified in contracts with customers. The Operating Partnership recognizes revenue when it satisfies a performance obligation by providing the services specified in a contract to the customer.

The following is a description of the principal streams from which the Operating Partnership generates its revenue:

Lease Revenue

Lease revenue related to leases is recognized on an accrual basis when due from residents and tenants in accordance with ASC 840, Leases. Rental payments are generally due on a monthly basis and recognized on a straight-line basis over the reasonably assured lease term. In addition, in circumstances where a lease incentive is provided to tenants, the incentive is recognized as a reduction of lease revenue on a straight-line basis over the reasonably assured lease term.

Reimbursements Revenue

Reimbursements revenue includes all pass-through revenue from retail and residential leases and common area maintenance reimbursements from retail leases. Reimbursements revenue is recognized on a gross basis as earned as the Operating Partership has determined it is the principal provider of the services.

Other Revenue

Other revenue is generated by services provided by the Operating Partnership to its retail and residential tenants and other unrelated third parties. These fees are generally recognized as earned.

Real Estate Sales Gain Recognition

For sale transactions resulting in a transfer of a controlling financial interest of a property, the Operating Partnership generally derecognizes the related assets and liabilities from its Consolidated Balance Sheets and records the gain or loss in the period in which the transfer of control occurs. If control of the property has not transferred to the counterparty, the criteria for derecognizion are not met and the Operating Partnership will continue to recognize the related assets and liabilities on its Consolidated Balance Sheets.

Sale transactions to entities in which the Operating Partnership sells a controlling financial interest in a property but retains a noncontrolling interest are accounted for as partial sales. Partial sales resulting in a change in control are accounted for at fair value and a full gain or loss is recognized. Therefore, the Operating Partnership will record a gain or loss on the partial interest sold, and the initial measurement of our retained interest will be accounted for at fair value.

Sales of real estate to joint ventures or other noncontrolled investees are also accounted for at fair value and the Operating Partnership will record a full gain or loss in the period the property is contributed.

## UNITED DOMINION REALTY, L.P.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (continued)

June 30, 2018

Disaggregation of Revenue

Rental income, as disclosed on the Consolidated Statements of Operations, is disaggregated by principal revenue stream and by reportable segment in the following tables (dollars in thousands):

	Three Months June 30, (a)	Ended	Six Months E June 30, (b)	nded
	2018	2017	2018	2017
Lease Revenue (c)				
Same-Store Communities				
West Region	\$ 56,502	\$ 54,008	\$ 112,009	\$ 106,973
Mid-Atlantic Region	13,974	13,705	27,879	27,393
Northeast Region	12,736	12,847	25,726	25,651
Southeast Region	11,419	10,988	22,645	21,837
Non-Mature Communities/Other	3,951	4,226	8,286	8,285
Total segment and consolidated lease revenue	\$ 98,582	\$ 95,774	\$ 196,545	\$ 190,139
Reimbursements Revenue				
Same-Store Communities				
West Region	\$ 2,989	\$ 2,835	\$ 5,823	\$ 5,516
Mid-Atlantic Region	663	639	1,290	1,235
Northeast Region	376	479	778	969
Southeast Region	779	747	1,532	1,490
Non-Mature Communities/Other	495	512	1,087	951
Total segment and consolidated reimbursements revenue	\$ 5,302	\$ 5,212	\$ 10,510	\$ 10,161
Other Revenue				
Same-Store Communities				
West Region	\$ 1,910	\$ 1,694	\$ 3,734	\$ 3,506
Mid-Atlantic Region	423	454	918	918
Northeast Region	251	219	505	484
Southeast Region	691	717	1,441	1,396
Non-Mature Communities/Other	107	18	205	89
Total segment and consolidated other revenue	\$ 3,382	\$ 3,102	\$ 6,803	\$ 6,393
Total Revenue				
Same-Store Communities				
West Region	\$ 61,401	\$ 58,537	\$ 121,566	\$ 115,995

Mid-Atlantic Region	15,060	14,798	30,087	29,546
Northeast Region	13,363	13,545	27,009	27,104
Southeast Region	12,889	12,452	25,618	24,723
Non-Mature Communities/Other	4,553	4,756	9,578	9,325
Total segment and consolidated total revenue	\$ 107,266	\$ 104,088	\$ 213,858	\$ 206,693

(a) Same-Store Community population consisted of 16,216 apartment homes.

(b) Same-Store Community population consisted of 16,216 apartment homes.

(c) Lease Revenue is subject to recognition under ASC 840, Leases.

### Comprehensive Income/(Loss)

Comprehensive income/(loss), which is defined as the change in equity during each period from transactions and other events and circumstances from nonowner sources, including all changes in equity during a period except for those resulting from investments by or distributions to unitholders, is displayed in the accompanying Consolidated Statements of Comprehensive Income/(Loss). For the three and six months ended June 30, 2018 and 2017, the Operating Partnership's other comprehensive income/(loss) consisted of the gain/(loss) on derivative instruments that are

### UNITED DOMINION REALTY, L.P.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (continued)

June 30, 2018

designated as and qualify as cash flow hedges and (gain)/loss reclassified from other comprehensive income/(loss) into earnings. The (gain)/loss reclassified from other comprehensive income/(loss) is included in Interest expense on the Consolidated Statements of Operations. See Note 8, Derivatives and Hedging Activity, for further discussion.

#### Income Taxes

The taxable income or loss of the Operating Partnership is reported on the tax returns of the partners. Accordingly, no provision has been made in the accompanying financial statements for federal or state income taxes on income that is passed through to the partners. However, any state or local revenue, excise or franchise taxes that result from the operating activities of the Operating Partnership are recorded at the entity level. The Operating Partnership's tax returns are subject to examination by federal and state taxing authorities. Net income for financial reporting purposes differs from the net income for income tax reporting purposes primarily due to temporary differences, principally real estate depreciation and the tax deferral of certain gains on property sales. The differences in depreciation result from differences in the book and tax basis of certain real estate assets and the differences in the methods of depreciation and lives of the real estate assets.

The Operating Partnership evaluates the accounting and disclosure of tax positions taken or expected to be taken in the course of preparing the Operating Partnership's tax returns to determine whether the tax positions are "more-likely-than-not" of being sustained by the applicable tax authority. Tax positions not deemed to meet the more-likely-than-not threshold would be recorded as a tax benefit or expense in the current year. Management of the Operating Partnership is required to analyze all open tax years, as defined by the statute of limitations, for all major jurisdictions, which include federal and certain states. The Operating Partnership has no examinations in progress and none are expected at this time.

Management of the Operating Partnership has reviewed all open tax years (2014 through 2017) of tax jurisdictions and concluded there is no tax liability resulting from unrecognized tax benefits relating to uncertain income tax positions taken or expected to be taken in future tax returns.

As of December 31, 2017, management of the Operating Partnership had completed its review of the effects of the Tax Cuts and Jobs Act and it determined there was no material impact.

#### 3. REAL ESTATE OWNED

Real estate assets owned by the Operating Partnership consist of income producing operating properties, properties under development, land held for future development, and sold or held for disposition properties. At June 30, 2018, the Operating Partnership owned and consolidated 52 communities in nine states plus the District of Columbia totaling 16,434 apartment homes. The following table summarizes the carrying amounts for our real estate owned (at cost) as of June 30, 2018 and December 31, 2017 (dollars in thousands):

	June 30,	December 31,
	2018	2017
Land	\$ 712,588	\$ 719,410

Depreciable property — held and used:		
Land improvements	89,665	89,331
Buildings, improvements, and furniture, fixtures and equipment	2,993,186	3,008,215
Real estate owned	3,795,439	3,816,956
Accumulated depreciation	(1,593,084)	(1,543,652)
Real estate owned, net	\$ 2,202,355	\$ 2,273,304

Acquisitions

The Operating Partnership did not have any acquisitions of real estate during the six months ended June 30, 2018.

### UNITED DOMINION REALTY, L.P.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (continued)

June 30, 2018

Dispositions

During the six months ended June 30, 2018, the Operating Partnership sold an operating community in Orange County, California with a total of 264 apartment homes for gross proceeds of \$90.5 million, resulting in a gain of \$70.3 million. The proceeds were designated for a tax-deferred Section 1031 exchange that were used to pay a portion of the purchase price for an acquisition in October 2017.

Other Activity

Predevelopment, development, and redevelopment projects and related costs are capitalized and reported on the Consolidated Balance Sheets as Total real estate owned, net of accumulated depreciation. The Operating Partnership capitalizes costs directly related to the predevelopment, development, and redevelopment of a capital project, which include, but are not limited to, interest, real estate taxes, insurance, and allocated development and redevelopment overhead related to support costs for personnel working on the capital projects. We use our professional judgment in determining whether such costs meet the criteria for capitalization or must be expensed as incurred. These costs are capitalized only during the period in which activities necessary to ready an asset for its intended use are in progress and such costs are incremental and identifiable to a specific activity to get the asset ready for its intended use. These costs, excluding the direct costs of development and redevelopment and capitalized interest, were less than \$0.1 million and \$0.1 million for the three months ended June 30, 2018 and 2017, respectively, and less than \$0.1 million and \$0.4 million for the six months ended June 30, 2018 and 2017, respectively. During each of the three and six months ended June 30, 2018 and 2017, respectively. During each home in a capital project is completed and becomes available for lease-up, the Operating Partnership ceases capitalization on the related portion of the costs and depreciation commences over the estimated useful life.

In connection with the acquisition of certain properties, the Operating Partnership agreed to pay certain of the tax liabilities of certain contributors if the Operating Partnership sells one or more of the properties contributed in a taxable transaction prior to the expiration of specified periods of time following the acquisition. The Operating Partnership may, however, sell, without being required to pay any tax liabilities, any of such properties in a non-taxable transaction, including, but not limited to, in an exchange under Section 1031 of the Internal Revenue Code.

Further, the Operating Partnership has agreed to maintain certain debt that may be guaranteed by certain contributors for specified periods of time following the acquisition. The Operating Partnership, however, has the ability to refinance or repay guaranteed debt or to substitute new debt if the debt and the guaranty continue to satisfy certain conditions.

#### 4. UNCONSOLIDATED ENTITIES

The DownREIT Partnership is accounted for by the Operating Partnership under the equity method of accounting and is included in Investment in unconsolidated entities on the Consolidated Balance Sheets. The Operating Partnership recognizes earnings or losses from its investments in unconsolidated entities consisting of our proportionate share of the net earnings or losses of the partnership in accordance with the Partnership Agreement.

The DownREIT Partnership is a VIE as the limited partners lack substantive kick-out rights and substantive participating rights. The Operating Partnership is not the primary beneficiary of the DownREIT Partnership as it lacks the power to direct the activities that most significantly impact its economic performance and will continue to account for its interest as an equity method investment. See Note 2, Significant Accounting Policies.

As of June 30, 2018, the DownREIT Partnership owned 13 communities with 6,261 apartment homes. The Operating Partnership's investment in the DownREIT Partnership was \$60.5 million and \$76.9 million as of June 30, 2018 and December 31, 2017, respectively.

#### UNITED DOMINION REALTY, L.P.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (continued)

#### June 30, 2018

Combined summary balance sheets relating to all of the DownREIT Partnership (not just our proportionate share) are presented below as of June 30, 2018 and December 31, 2017 (dollars in thousands):

	June 30, 2018	December 31, 2017
Total real estate, net	\$ 1,323,321	\$ 1,359,170
Cash and cash equivalents	41	39
Note receivable from the General Partner	126,500	126,500
Other assets	4,482	4,937
Total assets	\$ 1,454,344	\$ 1,490,646
Secured debt, net	\$ 434,421	\$ 437,510
Other liabilities	25,158	27,574
Total liabilities	459,579	465,084
Total capital	994,765	1,025,562
Total liabilities and capital	\$ 1,454,344	\$ 1,490,646

Combined summary financial information relating to all of the DownREIT Partnership (not just our proportionate share) is presented below for the three and six months ended June 30, 2018 and 2017 (dollars in thousands):

	Three Months Ended June 30,		Six Months Ended June 30,	
	2018	2017	2018	2017
Rental income	\$ 34,761	\$ 33,628	\$ 68,774	\$ 66,926
Property operating expenses	(14,390)	(13,639)	(28,877)	(27,616)
Real estate depreciation and amortization	(22,113)	(20,909)	(43,608)	(41,516)
Operating income/(loss)	(1,742)	(920)	(3,711)	(2,206)
Interest expense	(3,636)	(3,312)	(7,210)	(7,172)
Interest income on note receivable from the General				
Partner	1,196	1,166	2,391	2,333
Net income/(loss)	\$ (4,182)	\$ (3,066)	\$ (8,530)	\$ (7,045)

#### 5. DEBT, NET

Our secured debt instruments generally feature either monthly interest and principal or monthly interest-only payments with balloon payments due at maturity. For purposes of classification in the following table, variable rate debt with a derivative financial instrument designated as a cash flow hedge is deemed as fixed rate debt due to the

Operating Partnership having effectively established the fixed interest rate for the underlying debt instrument. Secured debt consists of the following as of June 30, 2018 and December 31, 2017 (dollars in thousands):

	Principal Out	standing	As of June 30, 2	018 Weighted	
	June 30, 2018	December 31, 2017	Weighted Average Interest Rate	Average Years to Maturity	Communities Encumbered
Fixed Rate Debt					
Fannie Mae credit facilities	\$ 133,205	\$ 133,205	5.28 %	1.3	4
Deferred financing costs	(204)	(282)			
Total fixed rate secured debt, net	133,001	132,923	5.28 %	1.3	4
Variable Rate Debt					
Tax-exempt secured note payable	27,000	27,000	1.92 %	13.7	1
Deferred financing costs	(75)	(78)			
Total variable rate secured debt,					
net	26,925	26,922	1.92 %	13.7	1
Total Secured Debt, Net	\$ 159,926	\$ 159,845	4.82 %	3.4	5

## UNITED DOMINION REALTY, L.P.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (continued)

June 30, 2018

As of June 30, 2018, an aggregate commitment of \$133.2 million of the General Partner's secured credit facilities with Fannie Mae was owed by the Operating Partnership based on the ownership of the assets securing the debt. The entire commitment was outstanding at June 30, 2018. The portions of the Fannie Mae credit facilities owed by the Operating Partnership mature at various dates from October 2019 through December 2019 and bear interest at fixed rates. At June 30, 2018, the entire outstanding balance was fixed and had a weighted average interest rate of 5.28%.

The following information relates to the credit facilities owed by the Operating Partnership (dollars in thousands):

	June 30,	]	December 3	31,
	2018	-	2017	
Borrowings outstanding	\$ 133,205	9	\$ 133,205	
Weighted average borrowings during the period ended	133,205		223,347	
Maximum daily borrowings during the period ended	133,205		408,549	
Weighted average interest rate during the period ended	5.3	%	4.6	%
Interest rate at the end of the period	5.3	%	5.3	%

The Operating Partnership may from time to time acquire properties subject to fixed rate debt instruments. In those situations, management will record the secured debt at its estimated fair value and amortize any difference between the fair value and par to interest expense over the life of the underlying debt instrument. The Operating Partnership did not have any unamortized fair value adjustments associated with the fixed rate debt instruments on the Operating Partnership's properties.

## Fixed Rate Debt

At June 30, 2018, the General Partner had borrowings against its fixed rate facilities of \$285.8 million, of which \$133.2 million was owed by the Operating Partnership based on the ownership of the assets securing the debt. As of June 30, 2018, the funds borrowed under the fixed rate Fannie Mae credit facilities owed by the Operating Partnership had a weighted average fixed interest rate of 5.28%.

## Variable Rate Debt

Tax-exempt secured note payable. The variable rate mortgage note payable that secures tax-exempt housing bond issues matures March 2032. Interest on this note is payable in monthly installments. The mortgage note payable has an interest rate of 1.92% as of June 30, 2018.

Secured credit facilities. At June 30, 2018, the General Partner had borrowings against its variable rate facilities of \$29.0 million, none of which was owed by the Operating Partnership based on the ownership of the assets securing the debt.

### UNITED DOMINION REALTY, L.P.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (continued)

June 30, 2018

The aggregate maturities of the Operating Partnership's secured debt due during each of the next ten calendar years subsequent to June 30, 2018 are as follows (dollars in thousands):

	Fixed	Variable Tax-Exempt	
	Secured Credit	Secured Notes	
Year	Facilities	Payable	Total
2018	\$ —	\$ —	\$ —
2019	133,205		133,205
2020			
2021			
2022			
2023			
2024			
2025			
2026			
2027			
Thereafter		27,000	27,000
Subtotal	133,205	27,000	160,205
Non-cash (a)	(204)	(75)	(279)
Total	\$ 133,001	\$ 26,925	\$ 159,926

(a) Includes the unamortized balance of fair market value adjustments, premiums/discounts, and deferred financing costs. For the three months ended June 30, 2018 and 2017, the Operating Partnership amortized less than \$0.1 million and \$0.1 million, respectively, and \$0.1 million and \$0.2 million for the six months ended June 30, 2018 and 2017, respectively, of deferred financing costs into Interest expense.

The Operating Partnership is a guarantor on the General Partner's unsecured revolving credit facility with an aggregate borrowing capacity of \$1.1 billion, an unsecured commercial paper program with an aggregate borrowing capacity of \$500 million, \$300 million of medium-term notes due October 2020, a \$350 million term loan facility due January 2021, \$400 million of medium-term notes due January 2022, \$300 million of medium-term notes due October 2025, \$300 million of medium-term notes due September 2026, \$300 million of medium-term notes due July 2027, and \$300 million of medium-term notes due January 2028. As of June 30, 2018 and December 31, 2017, the General Partner did not have an outstanding balance under the unsecured revolving credit facility and had \$355 million and \$300 million, respectively, outstanding under its unsecured commercial paper program.

In July 2018, the entire \$355.0 million of outstanding unsecured commercial paper as of June 30, 2018 was repaid at maturity and an additional \$395.0 million was issued with maturity dates in August 2018.

### 6. RELATED PARTY TRANSACTIONS

### Advances (To)/From the General Partner

The Operating Partnership participates in the General Partner's central cash management program, wherein all the Operating Partnership's cash receipts are remitted to the General Partner and all cash disbursements are funded by the General Partner. In addition, other miscellaneous costs such as administrative expenses are incurred by the General Partner on behalf of the Operating Partnership. As a result of these various transactions between the Operating Partnership and the General Partner, the Operating Partnership had net Advances (to)/from the General Partner of \$299.3 million and \$397.9 million at June 30, 2018 and December 31, 2017, respectively, which are reflected as increases/(decreases) of capital on the Consolidated Balance Sheets.

## UNITED DOMINION REALTY, L.P.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (continued)

June 30, 2018

Allocation of General and Administrative Expenses

The General Partner shares various general and administrative costs, employees and other overhead costs with the Operating Partnership including legal assistance, acquisitions analysis, marketing, human resources, IT, accounting, rent, supplies and advertising, and allocates these costs to the Operating Partnership first on the basis of direct usage when identifiable, with the remainder allocated based on the reasonably anticipated benefits to the parties. The general and administrative expenses allocated to the Operating Partnership by UDR were \$3.6 million and \$3.7 million during the three months ended June 30, 2018 and 2017, respectively, and \$7.1 million and \$8.2 million during the six months ended June 30, 2018 and 2017, respectively, and are included in General and administrative on the Consolidated Statements of Operations. In the opinion of management, this method of allocation reflects the level of services received by the Operating Partnership from the General Partner.

During the three months ended June 30, 2018 and 2017, the Operating Partnership reimbursed the General Partner \$3.9 million and \$3.6 million, respectively, and during the six months ended June 30, 2018 and 2017, the Operating Partnership reimbursed the General Partner \$7.6 million and \$7.1 million, respectively, for shared services related to corporate level property management costs incurred by the General Partner. These shared cost reimbursements and related party management fees are initially recorded within the line item General and administrative on the Consolidated Statements of Operations, and a portion related to management costs is reclassified to Property management on the Consolidated Statements of Operations. (See further discussion below.)

#### Shared Services/Management Fee

The Operating Partnership self-manages its own properties and is party to an Inter-Company Employee and Cost Sharing Agreement with the General Partner. This agreement provides for reimbursements to the General Partner for the Operating Partnership's allocable share of costs incurred by the General Partner for (a) shared services of corporate level property management employees and related support functions and costs, and (b) general and administrative costs. As discussed above, the reimbursement for shared services is classified in Property management on the Consolidated Statements of Operations.

#### Notes Payable to the General Partner

As of both June 30, 2018 and December 31, 2017, the Operating Partnership had \$273.3 million of unsecured notes payable to the General Partner at annual interest rates between 4.12% and 5.34%. Certain limited partners of the Operating Partnership have provided guarantees or reimbursement agreements related to these notes payable. The guarantees were provided by the limited partners in conjunction with their contribution of properties to the Operating Partnership. The notes mature on August 31, 2021, December 31, 2023 and April 1, 2026, and interest payments are made monthly. The Operating Partnership recognized interest expense on the notes payable of \$3.1 million during both the three months ended June 30, 2018 and 2017 and \$6.1 million during both the six months ended June 30, 2018 and 2017.

### 7. FAIR VALUE OF DERIVATIVES AND FINANCIAL INSTRUMENTS

Fair value is based on the price that would be received to sell an asset or the exit price that would be paid to transfer a liability in an orderly transaction between market participants at the measurement date. A three-level valuation hierarchy prioritizes observable and unobservable inputs used to measure fair value. The fair value hierarchy consists of three broad levels, which are described below:

- $\cdot$  Level 1 Quoted prices in active markets for identical assets or liabilities that the entity has the ability to access.
- Level 2 Observable inputs other than prices included in Level 1, such as quoted prices for similar assets and liabilities in active markets; quoted prices for identical or similar assets and liabilities in markets that are not active; or other inputs that are observable or can be corroborated with observable market data.

### UNITED DOMINION REALTY, L.P.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (continued)

June 30, 2018

• Level 3 — Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets and liabilities. This includes certain pricing models, discounted cash flow methodologies and similar techniques that use significant unobservable inputs.

The estimated fair values of the Operating Partnership's financial instruments either recorded or disclosed on a recurring basis as of June 30, 2018 and December 31, 2017 are summarized as follows (dollars in thousands):

Description:	Total Carrying Amount in Statement of Financial Position at June 30, 2018	Fair Value Estimate at June 30, 2018	Fair Value at June 30, 2018, Using Quoted Prices in Active MarketsSignificant for IdentOther Significant Assets oObservable Unobservable Liabilitienputs Inputs (Level 10/Level 2) (Level 3)
Secured debt			
instruments - fixed rate: (a) Fannie Mae credit facilities Secured debt instruments - variable rate: (a)	\$ 133,205	\$ 135,398	\$ \$ 135,398
Tax-exempt secured notes payable	27,000	27,000	- - 27,000 - - $-$ 162,398
Total liabilities	\$ 160,205	\$ 162,398	\$ \$ \$ 162,398
Description:	Total Carrying Amount in Statement of Financial Position at December 31, 2017	Fair Value Estimate at December 31, 2017	Fair Value at December 31, 2017, Using Quoted Prices in Active Markets for Identi <b>Sag</b> nificant Assets Other Significant or ObservableUnobservable LiabilitieInputs Inputs (Level 1)(Level 2) (Level 3)
Secured debt instruments - fixed			
rate: (a) Fannie Mae credit facilities Secured debt instruments - variable rate: (a)	\$ 133,205	\$ 137,150	\$ \$ \$ 137,150

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Tax-exempt secured notes payable Total liabilities	27,000 \$ 160,205	27,000 \$ 164,150	\$	27,000 \$ 164,150

(a) See Note 5, Debt, Net.

There were no transfers into or out of each of the levels of the fair value hierarchy during the six months ended June 30, 2018.

### Financial Instruments Carried at Fair Value

The fair values of interest rate swaps are determined using the market standard methodology of netting the discounted future fixed cash receipts (or payments) and the discounted expected variable cash payments (or receipts). The variable cash payments (or receipts) are based on an expectation of future interest rates (forward curves) derived from observable market interest rate curves. The fair values of interest rate options are determined using the market standard methodology of discounting the future expected cash receipts that would occur if variable interest rates rise above the strike rate of the caps. The variable interest rates used in the calculation of projected receipts on the cap are based on an expectation of future interest rate curves and volatilities.

### UNITED DOMINION REALTY, L.P.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (continued)

June 30, 2018

The General Partner, on behalf of the Operating Partnership, incorporates credit valuation adjustments to appropriately reflect both its own nonperformance risk and the respective counterparty's nonperformance risk in the fair value measurements. In adjusting the fair value of its derivative contracts for the effect of nonperformance risk, the Operating Partnership has considered the impact of netting and any applicable credit enhancements, such as collateral postings, thresholds, mutual puts, and guarantees.

Although the General Partner, on behalf of the Operating Partnership, has determined that the majority of the inputs used to value its derivatives fall within Level 2 of the fair value hierarchy, the credit valuation adjustments associated with its derivatives utilize Level 3 inputs, such as estimates of current credit spreads to evaluate the likelihood of default by itself and its counterparties. However, as of June 30, 2018 and December 31, 2017, the Operating Partnership has assessed the significance of the impact of the credit valuation adjustments on the overall valuation of its derivative positions and has determined that the credit valuation adjustments are not significant to the overall valuation of its derivatives. As a result, the Operating Partnership has determined that its derivative valuations in their entirety are classified in Level 2 of the fair value hierarchy. In conjunction with the FASB's fair value measurement guidance, the Operating Partnership made an accounting policy election to measure the credit risk of its derivative financial instruments that are subject to master netting agreements on a net basis by counterparty portfolio.

#### Financial Instruments Not Carried at Fair Value

As of June 30, 2018, the fair values of cash and cash equivalents, restricted cash, accounts receivable, prepaids, real estate taxes payable, accrued interest payable, security deposits and prepaid rent, distributions payable and accounts payable approximated their carrying values because of the short term nature of these instruments. The estimated fair values of other financial instruments, which includes debt instruments, are classified in Level 3 of the fair value hieracrchy due to the significant unobservable inputs that are utilized in their respective valuations.

The Operating Partnership records impairment losses on long-lived assets used in operations when events and circumstances indicate that the assets might be impaired and the undiscounted cash flows estimated to be generated by the future operation and disposition of those assets are less than the net book value of those assets. Cash flow estimates are based upon historical results adjusted to reflect management's best estimate of future market and operating conditions and our estimated holding periods. The net book value of impaired assets is reduced to fair value. The General Partner's estimates of fair value represent management's estimates based upon Level 3 inputs such as industry trends and reference to market rates and transactions. The Operating Partnership did not incur any other-than-temporary impairments in the value of its investments in unconsolidated entities during the three and six months ended June 30, 2018 and 2017.

### 8. DERIVATIVES AND HEDGING ACTIVITY

#### Risk Management Objective of Using Derivatives

The Operating Partnership is exposed to certain risks arising from both its business operations and economic conditions. The General Partner principally manages its exposures to a wide variety of business and operational risks through management of its core business activities. The General Partner manages economic risks, including interest rate, liquidity, and credit risk primarily by managing the amount, sources, and duration of its debt funding and through

the use of derivative financial instruments. Specifically, the General Partner enters into derivative financial instruments to manage exposures that arise from business activities that result in the receipt or payment of future known and uncertain cash amounts, the value of which are determined by interest rates. The General Partner's and the Operating Partnership's derivative financial instruments are used to manage differences in the amount, timing, and duration of the General Partner's known or expected cash payments principally related to the General Partner's borrowings.

Cash Flow Hedges of Interest Rate Risk

The General Partner's objectives in using interest rate derivatives are to add stability to interest expense and to manage its exposure to interest rate movements. To accomplish this objective, the General Partner primarily uses interest rate swaps and caps as part of its interest rate risk management strategy. Interest rate swaps designated as cash flow hedges involve the receipt of variable-rate amounts from a counterparty in exchange for the General Partner making fixed-rate payments over the life of the agreements without exchange of the underlying notional amount. Interest rate

### UNITED DOMINION REALTY, L.P.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (continued)

June 30, 2018

caps designated as cash flow hedges involve the receipt of variable-rate amounts from a counterparty if interest rates rise above the strike rate on the contract in exchange for an up front premium.

A portion of the General Partner's interest rate derivatives are owed by the Operating Partnership based on the General Partner's underlying debt instruments owed by the Operating Partnership. (See Note 5, Debt, Net.)

The changes in the fair value of derivatives designated and that qualify as cash flow hedges is recorded in Accumulated other comprehensive income/(loss), net on the Consolidated Balance Sheets and is subsequently reclassified into earnings in the period that the hedged forecasted transaction affects earnings. During the three and six months ended June 30, 2017, such derivatives were used to hedge the variable cash flows associated with existing variable-rate debt. As of and during the three and six months ended June 30, 2018, no derivatives designated as cash flow hedges were held by the Operating Partnership.

During both the three and six months ended June 30, 2017, the Operating Partnership recognized a loss of less than \$0.1 million reclassified from Accumulated other comprehensive income/(loss), net to Interest expense due to the de-designation of a cash flow hedge. No amounts were de-designated during the three and six months ended June 30, 2018.

Amounts reported in Accumulated other comprehensive income/(loss), net related to derivatives will be reclassified to interest expense as interest payments are made on the General Partner's variable-rate debt that is owed by the Operating Partnership. As of June 30, 2018, no derivatives designated as cash flow hedges were held by the Operating Partnership and, as a result, no amounts will be reclassified as an increase to interest expense through June 30, 2019.

Derivatives not designated as hedges are not speculative and are used to manage the Operating Partnership's exposure to interest rate movements and other identified risks but do not meet the strict hedge accounting requirements of GAAP. Changes in the fair value of derivatives not designated in hedging relationships are recorded directly in earnings and resulted in no gain or loss for both the three and six months ended June 30, 2018 and a loss of less than \$0.1 million for both the three and six months ended June 30, 2017.

As of June 30, 2018, we had the following outstanding derivatives that were not designated as hedges in qualifying hedging relationships (dollars in thousands):

	Number of	
Product	Instruments	Notional
Interest rate caps	1	\$ 19,880

Tabular Disclosure of Fair Values of Derivative Instruments on the Consolidated Balance Sheets

As of June 30, 2018 and December 31, 2017, the fair value of the Operating Partnership's derivative financial instruments was zero.

# UNITED DOMINION REALTY, L.P.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (continued)

June 30, 2018

Tabular Disclosure of the Effect of Derivative Instruments on the Consolidated Statements of Operations

The tables below present the effect of the derivative financial instruments on the Consolidated Statements of Operations for the three and six months ended June 30, 2018 and 2017 (dollars in thousands):

		Unrealized holdin gain/(loss) Recognized in OCI			. ,	eclassified ated OCI inf se	Gain/(Loss) Recognized in Interest expense (Amount Excluded ntofrom Effectiveness Testing)		
Derivatives in Cas Hedging Relations	onships Ended June 30, oducts	2018	2017	2018	3	2017	2018	2017	
Interest rate produ Six Months Ended		\$ —	\$ —	\$	_	\$ —	\$ —	\$ (52)	
Interest rate produ		\$ —	\$ —	\$		\$ —	\$ —	\$ (106)	
Total amount of Ir Statements of Ope		Three M Ended June 30. 2018 \$ 2,030	, 2017	Six Mon June 30, 2018 \$ 4,003	ths Ended 2017 \$ 14,157				
L T Iı S Iı	as Hedging ),	Instrumer	ıts	Interest i	oss) Recognia ncome and c expense), ne 2017 \$ – \$ (1	other et			

Credit-risk-related Contingent Features

The General Partner has agreements with its derivative counterparties that contain a provision where the General Partner could be declared in default on its derivative obligations if repayment of the underlying indebtedness is accelerated by the lender due to the General Partner's default on the indebtedness.

The General Partner has certain agreements with some of its derivative counterparties that contain a provision where, in the event of default by the General Partner or the counterparty, the right of setoff may be exercised. Any amount payable to one party by the other party may be reduced by its setoff against any amounts payable by the other party. Events that give rise to default by either party may include, but are not limited to, the failure to pay or deliver payment under the derivative agreement, the failure to comply with or perform under the derivative agreement, bankruptcy, a merger without assumption of the derivative agreement, or in a merger, a surviving entity's creditworthiness is materially weaker than the original party to the derivative agreement.

# 9. CAPITAL STRUCTURE

# General Partnership Units

The General Partner has complete discretion to manage and control the operations and business of the Operating Partnership, which includes but is not limited to the acquisition and disposition of real property, construction of buildings and making capital improvements, and the borrowing of funds from outside lenders or UDR and its subsidiaries to finance such activities. The General Partner can generally authorize, issue, sell, redeem or purchase any OP Unit or securities of the Operating Partnership without the approval of the limited partners. The General Partner can also approve, with regard to the issuances of OP Units, the class or one or more series of classes, with designations, preferences, participating, optional or other special rights, powers and duties including rights, powers and duties senior to limited partnership interests without approval of any limited partners except holders of Class A Limited Partnership Units. There were 110,883 General Partnership units outstanding at June 30, 2018 and December 31, 2017, all of which were held by UDR.

#### UNITED DOMINION REALTY, L.P.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (continued)

June 30, 2018

Limited Partnership Units

As of June 30, 2018 and December 31, 2017, there were 183,525,660 and 183,240,041, respectively, of limited partnership units outstanding, of which 1,873,332 were Class A Limited Partnership Units for both periods. UDR owned 174,137,816, or 94.9%, and 174,126,805, or 95.0%, of OP Units outstanding at June 30, 2018 and December 31, 2017, respectively, of which 121,661 were Class A Limited Partnership Units for both periods. The remaining 9,387,844, or 5.1%, and 9,113,236, or 5.0%, of OP Units outstanding were held by non-affiliated partners at June 30, 2018 and December 31, 2017, respectively, of which 1,751,671 were Class A Limited Partnership Units for both periods.

Subject to the terms of the Operating Partnership Agreement, the limited partners have the right to require the Operating Partnership to redeem all or a portion of the OP Units held by the limited partner at a redemption price equal to and in the form of the Cash Amount (as defined in the Operating Partnership Agreement), provided that such OP Units have been outstanding for at least one year. UDR, as general partner of the Operating Partnership, may, in its sole discretion, purchase the OP Units by paying to the limited partner either the Cash Amount or the REIT Share Amount (generally one share of common stock of UDR for each OP Unit), as defined in the Operating Partnership Agreement.

The non-affiliated limited partners' capital is adjusted to redemption value at the end of each reporting period with the corresponding offset against UDR's limited partner capital account based on the redemption rights noted above. The aggregate value upon redemption of the then-outstanding OP Units held by limited partners was \$352.4 million and \$351.0 million as of June 30, 2018 and December 31, 2017, respectively, based on the value of UDR's common stock at each period end. A limited partner has no right to receive any distributions from the Operating Partnership on or after the date of redemption of its OP Units.

Class A Limited Partnership Units

Class A Limited Partnership Units have a cumulative, annual, non-compounded preferred return, which is equal to 8% based on a value of \$16.61 per Class A Limited Partnership Unit.

Holders of the Class A Limited Partnership Units exclusively possess certain voting rights. The Operating Partnership may not do the following without approval of the holders of the Class A Limited Partnership Units: (i) increase the authorized or issued amount of Class A Limited Partnership Units, (ii) reclassify any other partnership interest into Class A Limited Partnership Units, (iii) create, authorize or issue any obligations or security convertible into or the right to purchase Class A Limited Partnership Units, (iv) enter into a merger or acquisition, or (v) amend or modify the Operating Partnership Agreement in a manner that adversely affects the relative rights, preferences or privileges of the Class A Limited Partnership Units.

The following table shows OP Units outstanding and OP Unit activity as of and for the six months ended June 30, 2018:

	Class A			Class A		
	Limited	Limited	Limited	Limited	General	
	Partners	Partners	Partner	Partner	Partner	Total
Ending balance at December 31, 2017	1,751,671	7,361,565	174,005,144	121,661	110,883	183,350,924
Vesting of LTIP Units		285,619		_		285,619
OP redemptions for UDR stock		(11,011)	11,011	_		
Ending balance at June 30, 2018	1,751,671	7,636,173	174,016,155	121,661	110,883	183,636,543

#### LTIP Units

UDR grants long-term incentive plan units ("LTIP Units") to certain employees and non-employee directors. The LTIP Units represent an ownership interest in the Operating Partnership and have voting and distribution rights consistent with OP Units. The LTIP Units are subject to the terms of UDR's long-term incentive plan.

Two classes of LTIP Units are granted, Class 1 LTIP Units and Class 2 LTIP Units. Class 1 LTIP Units are generally granted to non-employee directors and vest after one year. Class 2 LTIP Units are granted to certain employees

## UNITED DOMINION REALTY, L.P.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (continued)

June 30, 2018

and vest over a period from one to three years subject to certain performance and market conditions being achieved. Vested LTIP Units may be converted into OP Units provided that such LTIP Units have been outstanding for at least two years from the date of grant.

#### Allocation of Profits and Losses

Profit of the Operating Partnership is allocated in the following order: (i) to the General Partner and the Limited Partners in proportion to and up to the amount of cash distributions made during the year, and (ii) to the General Partner and Limited Partners in accordance with their percentage interests. Losses and depreciation and amortization expenses, non-recourse liabilities are allocated to the General Partner and Limited Partners in accordance with their percentage interests. Losses allocated to the Limited Partners are capped to the extent that such an allocation would not cause a deficit in the Limited Partners' capital account. Such losses are, therefore, allocated to the General Partner. If any Partner's capital balance were to fall into a deficit, any income and gains are allocated to each Partner sufficient to eliminate its negative capital balance.

# 10. COMMITMENTS AND CONTINGENCIES

Contingencies

Litigation and Legal Matters

The Operating Partnership is subject to various legal proceedings and claims arising in the ordinary course of business. The Operating Partnership cannot determine the ultimate liability with respect to such legal proceedings and claims at this time. The General Partner believes that such liability, to the extent not provided for through insurance or otherwise, will not have a material adverse effect on the Operating Partnership's financial condition, results of operations or cash flows.

#### 11. REPORTABLE SEGMENTS

GAAP guidance requires that segment disclosures present the measure(s) used by the Chief Operating Decision Maker to decide how to allocate resources and for purposes of assessing such segments' performance. The Operating Partnership has the same Chief Operating Decision Maker as that of its parent, the General Partner. The Chief Operating Decision Maker consists of several members of UDR's executive management team who use several generally accepted industry financial measures to assess the performance of the business for our reportable operating segments.

The Operating Partnership owns and operates multifamily apartment communities throughout the United States that generate rental and other property related income through the leasing of apartment homes to a diverse base of tenants. The primary financial measures of the Operating Partnership's apartment communities are rental income and net operating income ("NOI"), and are included in the Chief Operating Decision Maker's assessment of the Operating Partnership's performance on a consolidated basis. Rental income represents gross market rent less adjustments for concessions, vacancy loss and bad debt. NOI is defined as total revenues less direct property operating expenses. Rental expenses include real estate taxes, insurance, personnel, utilities, repairs and maintenance, administrative and

marketing. Excluded from NOI are property management costs, which are the Operating Partnership's allocable share of costs incurred by the General Partner for shared services of corporate level property management employees and related support functions and costs. The Chief Operating Decision Maker of the General Partner utilizes NOI as the key measure of segment profit or loss.

The Operating Partnership's two reportable segments are Same-Store Communities and Non-Mature Communities/Other:

Same-Store Communities represent those communities acquired, developed, and stabilized prior to April 1, 2017 (for the quarter-to-date comparison) or January 1, 2017 (for the year-to-date comparison) and held as of June 30, 2018. A comparison of operating results from the prior year is meaningful as these communities were owned and had stabilized occupancy and operating expenses as of the beginning of the prior period, there is no plan to conduct substantial redevelopment activities, and the community is not held for

## UNITED DOMINION REALTY, L.P.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (continued)

June 30, 2018

disposition within the current year. A community is considered to have stabilized occupancy once it achieves 90% occupancy for at least three consecutive months.

• Non-Mature Communities/Other represent those communities that do not meet the criteria to be included in Same-Store Communities, including, but not limited to, recently acquired, developed and redeveloped communities, and the non-apartment components of mixed use properties.

Management of the General Partner evaluates the performance of each of the Operating Partnership's apartment communities on a Same-Store Community and Non-Mature Community/Other basis, as well as individually and geographically. This is consistent with the aggregation criteria under GAAP as each of our apartment communities generally has similar economic characteristics, facilities, services, and tenants. Therefore, the Operating Partnership's reportable segments have been aggregated by geography in a manner identical to that which is provided to the Chief Operating Decision Maker.

All revenues are from external customers and no single tenant or related group of tenants contributed 10% or more of the Operating Partnership's total revenues during the three and six months ended June 30, 2018 and 2017.

The following table details rental income and NOI for the Operating Partnership's reportable segments for the three and six months ended June 30, 2018 and 2017, and reconciles NOI to Net income/(loss) attributable to OP unitholders on the Consolidated Statements of Operations (dollars in thousands):

	Three Months Ended June 30, (a)		Six Months Er June 30, (b)	nded	
	2018	2017	2018	2017	
Reportable apartment home segment rental income					
Same-Store Communities					
West Region	\$ 61,401	\$ 58,537	\$ 121,566	\$ 115,995	
Mid-Atlantic Region	15,060	14,798	30,087	29,546	
Northeast Region	13,363	13,545	27,009	27,104	
Southeast Region	12,889	12,452	25,618	24,723	
Non-Mature Communities/Other	4,553	4,756	9,578	9,325	
Total segment and consolidated rental income	\$ 107,266	\$ 104,088	\$ 213,858	\$ 206,693	
Reportable apartment home segment NOI					
Same-Store Communities					
West Region	\$ 47,083	\$ 44,265	\$ 92,911	\$ 87,763	
Mid-Atlantic Region	10,382	10,134	20,775	20,229	
Northeast Region	9,785	10,473	19,903	20,604	
Southeast Region	8,851	8,544	17,643	16,827	
Non-Mature Communities/Other	3,434	3,598	6,592	6,654	
Total segment and consolidated NOI	79,535	77,014	157,824	152,077	
Reconciling items:					
Property management	(2,950)	(2,862)	(5,881)	(5,684)	
Other operating expenses	(2,197)	(2,128)	(3,751)	(3,676)	
Real estate depreciation and amortization	(36,298)	(39,231)	(73,863)	(76,110)	

General and administrative Casualty-related (charges)/recoveries, net	(4,545) (574)	(4,408) (1,191)	(8,854) (916)	(9,627) (1,744)
Income/(loss) from unconsolidated entities	(2,707)	(4,350)	(7,724)	(9,774)
Interest expense	(5,083)	(11,652)	(10,109)	(20,263)
Gain/(loss) on sale of real estate owned Net (income)/loss attributable to noncontrolling			70,300	
interests	(420)	(343)	(838)	(693)
Net income/(loss) attributable to OP unitholders	\$ 24,761	\$ 10,849	\$ 116,188	\$ 24,506

(a) Same-Store Community population consisted of 16,216 apartment homes.

(b) Same-Store Community population consisted of 16,216 apartment homes.

# UNITED DOMINION REALTY, L.P.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (continued)

#### June 30, 2018

The following table details the assets of the Operating Partnership's reportable segments as of June 30, 2018 and December 31, 2017 (dollars in thousands):

	June 30, 2018	December 31, 2017
Reportable apartment home segment assets		
Same-Store Communities		
West Region	\$ 1,966,599	\$ 1,955,962
Mid-Atlantic Region	658,600	655,850
Northeast Region	679,512	677,767
Southeast Region	337,291	334,811
Non-Mature Communities/Other	153,437	192,566
Total segment assets	3,795,439	3,816,956
Accumulated depreciation	(1,593,084)	(1,543,652)
Total segment assets - net book value	2,202,355	2,273,304
Reconciling items:		
Cash and cash equivalents	83	293
Restricted cash	13,120	12,579
Investment in unconsolidated entities	60,495	76,907
Other assets	33,601	32,490
Total consolidated assets	\$ 2,309,654	\$ 2,395,573

Capital expenditures related to the Operating Partnership's Same-Store Communities totaled \$11.2 million and \$11.7 million for the three months ended June 30, 2018 and 2017, respectively, and \$17.3 million and \$19.9 million for the six months ended June 30, 2018 and 2017, respectively. Capital expenditures related to the Operating Partnership's Non-Mature Communities/Other totaled \$0.1 million and \$0.5 million for the three months ended June 30, 2018 and 2017, respectively.

Markets included in the above geographic segments are as follows:

- i. West Region Orange County, San Francisco, Seattle, Los Angeles, Monterey Peninsula, Other Southern California and Portland
- ii. Mid-Atlantic Region Metropolitan, D.C. and Baltimore
- iii. Northeast Region New York and Boston
- iv. Southeast Region Nashville, Tampa and Other Florida
- v. Southwest Region Denver

# Item 2.MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### Forward-Looking Statements

This Report contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Such forward-looking statements include, without limitation, statements concerning property acquisitions and dispositions, development activity and capital expenditures, capital raising activities, rent growth, occupancy, and rental expense growth. Words such as "expects," "anticipates," "intends," "plans," "likely," "will," "believes," "seeks," "estimates," and variations of such words and similar expressions are intended to identify such forward-looking statements. Such statements involve known and unknown risks, uncertainties and other factors which may cause our actual results, performance or achievements to be materially different from the results of operations or plans expressed or implied by such forward-looking statements. Such factors include, among other things, unfavorable changes in the apartment market, changing economic conditions, the impact of inflation/deflation on rental rates and property operating expenses, expectations concerning the availability of capital and the stability of the capital markets, the impact of competition and competitive pricing, acquisitions, developments and redevelopments not achieving anticipated results, delays in completing developments and redevelopments, delays in completing lease-ups on schedule or at expected rent and occupancy levels, expectations on job growth, home affordability and demand/supply ratio for multifamily housing, expectations concerning development and redevelopment activities, expectations on occupancy levels and rental rates, expectations concerning joint ventures and partnerships with third parties, expectations that automation will help grow net operating income, and expectations on annualized net operating income.

The following factors, among others, could cause our future results to differ materially from those expressed in the forward-looking statements:

- · general economic conditions;
- unfavorable changes in apartment market and economic conditions that could adversely affect occupancy levels and rental rates;
- the failure of acquisitions to achieve anticipated results;
- possible difficulty in selling apartment communities;
- competitive factors that may limit our ability to lease apartment homes or increase or maintain rents;
  - insufficient cash flow that could affect our debt financing and create refinancing risk;
- failure to generate sufficient revenue, which could impair our debt service payments and distributions to stockholders;
- · development and construction risks that may impact our profitability;
- potential damage from natural disasters, including hurricanes and other weather-related events, which could result in substantial costs to us;
  - risks from extraordinary losses for which we may not have insurance or adequate reserves;
- risks from cybersecurity breaches of our information technology systems and the information technology systems of our third party vendors and other third parties;
- uninsured losses due to insurance deductibles, self-insurance retention, uninsured claims or casualties, or losses in excess of applicable coverage;
- · delays in completing developments and lease-ups on schedule;
- our failure to succeed in new markets;
- risks that borrowers of mezzanine loans that we make and/or our partners in projects in which we have a preferred equity return interest and/or the related developments do not perform as expected;

- · changing interest rates, which could increase interest costs and affect the market price of our securities;
- potential liability for environmental contamination, which could result in substantial costs to us;

- the imposition of federal taxes if we fail to qualify as a REIT under the Code in any taxable year;
- our internal control over financial reporting may not be considered effective which could result in a loss of investor confidence in our financial reports, and in turn have an adverse effect on our stock price; and
- · changes in real estate laws, tax laws and other laws affecting our business.

A discussion of these and other factors affecting our business and prospects is set forth in Part II, Item 1A. Risk Factors. We encourage investors to review these risk factors.

Although we believe that the assumptions underlying the forward-looking statements contained herein are reasonable, any of the assumptions could be inaccurate, and therefore such statements included in this Report may not prove to be accurate. In light of the significant uncertainties inherent in the forward-looking statements included herein, the inclusion of such information should not be regarded as a representation by us or any other person that the results or conditions described in such statements or our objectives and plans will be achieved.

Forward-looking statements and such risks, uncertainties and other factors speak only as of the date of this Report, and we expressly disclaim any obligation or undertaking to update or revise any forward-looking statement contained herein, to reflect any change in our expectations with regard thereto, or any other change in events, conditions or circumstances on which any such statement is based, except to the extent otherwise required by law.

The following discussion should be read in conjunction with the consolidated financial statements appearing elsewhere herein and is based primarily on the consolidated financial statements for the three and six months ended June 30, 2018 and 2017, of each of UDR, Inc. and United Domination Realty, L.P.

UDR, Inc.:

# **Business Overview**

We are a self-administered real estate investment trust, or REIT, that owns, operates, acquires, renovates, develops, redevelops, disposes of, and manages multifamily apartment communities. We were formed in 1972 as a Virginia corporation. In June 2003, we changed our state of incorporation from Virginia to Maryland. Our subsidiaries include the Operating Partnership and the DownREIT Partnership. Unless the context otherwise requires, all references in this Report to "we," "us," "our," "the Company," or "UDR" refer collectively to UDR, Inc., its subsidiaries and its consolidated joi ventures.

At June 30, 2018, our consolidated real estate portfolio included 127 communities in 11 states plus the District of Columbia totaling 40,180 apartment homes, and our total real estate portfolio, inclusive of our unconsolidated communities, included an additional 31 communities with 7,950 apartment homes. The Same-Store Community apartment home population for the three and six months ended June 30, 2018, was 38,911 and 38,277, respectively.

The following table summarizes our market information by major geographic markets as of and for the three and six months ended June 30, 2018:

		June 30, 2018			Three Months I June 30, 2018			Ended	Six Months Ende June 30, 2018		ded
			Percentage		Total	<i>buile 50, 20</i>	<i>valie 30, 2010</i>				Mo Inc
	Number of Apartment	Number of Apartment	of Total Carrying		Carrying Value (in	Average Physical		per Occupied	Average Physical		per Oc
Same-Store Communities West Region	Communities	Homes	Value		thousands)	Occupancy		Home (a)	Occupancy	/	Hc
Orange County, CA San Francisco,	10	4,434	10.9	%	\$ 1,117,233	96.0	%	\$ 2,296	96.1	%	\$ 2
CA	11	2,751	8.4	%	860,847	97.0	%	3,560	96.8	%	
Seattle, WA	15	2,837	9.5	%	980,789	96.7	%	2,404	96.7	%	1
Los Angeles, CA Monterey	4	1,225	4.4	%	452,459	95.5	%	2,815	95.8	%	1
Peninsula, CA Other Southern	7	1,565	1.7	%	175,219	97.4	%	1,757	97.2	%	
California	2	654	1.0	%	106,660	96.8	%	1,880	96.6	%	
Portland, OR Mid-Atlantic Region Metropolitan	2	476	0.5	%	48,628	96.7	%	1,577	96.6	%	
D.C. Richmond,	22	8,402	21.0	%	2,163,238	97.5	%	2,027	97.5	%	
VA Baltimore,	4	1,358	1.4	%	146,818	98.2	%	1,332	98.0	%	
MD Northeast Region New York,	3	720	1.5	%	150,838	96.5	%	1,698	96.5	%	
NY	4	1,945	12.7	%	1,304,466	97.1	%	4,315	97.6	%	4
Boston, MA Southeast Region	5	1,548	5.5	%	564,931	96.9	%	3,032	96.8	%	
Orlando, FL	9	2,500	2.2	%	222,184	96.9	%	1,335	96.9	%	
Tampa, FL	7	2,287	2.5	%	253,222	97.5	%	1,406	97.4	%	
Nashville, TN	8	2,260	2.0	%	208,672	96.8	%	1,282	96.6	%	
Other Florida Southwest Region	1	636	0.8	%	84,836	97.0	%	1,586	96.6	%	

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Dallas, TX	6	2,040	2.0	%	203,938	97.0	%	1,256	96.6	%	
Austin, TX	4	1,273	1.6	%	162,934	96.9	%	1,446	97.1	%	
Total/Average											
Same-Store	104	20.011	90 C	07	0 207 012	07.0	07 ¢	0 120	06.0	or ¢	
Communities Non-Mature,	124	38,911	89.6	%	9,207,912	97.0	% \$	5 2,132	96.9	% \$ 2	
Commercial											
Properties &											
Other	3	1,039	7.1	%	732,795						
Total Real											
Estate Held											
for Investment	127	39,950	96.7	%	9,940,707						
Real Estate	127	39,930	90.7	70	9,940,707						
Under											
Development											
(b)		230	3.3	%	336,257						
Total Real	105	10.100	100.0	~	10 <b>0 - - - - - - - - - -</b>						
Estate Owned Total	127	40,180	100.0	%	10,276,964						
Accumulated											
Depreciation					(3,519,416)						
Total Real					(=,==;,==;)						
Estate											
Owned, Net											
of											
Accumulated				¢	6 757 548						
Depreciation				¢	6,757,548						

(a) Monthly Income per Occupied Home represents total monthly revenues divided by the average physical number of occupied apartment homes in our Same-Store portfolio.

(b) As of June 30, 2018, the Company was developing one wholly-owned community with a total of 585 apartment homes, 230 of which have been completed.

We report in two segments: Same-Store Communities and Non-Mature Communities/Other.

Our Same-Store Communities segment represents those communities acquired, developed, and stabilized prior to April 1, 2017 (for quarter-to-date comparison) or January 1, 2017 (for year-to-date comparison) and held as of June 30, 2018. These communities were owned and had stabilized occupancy and operating expenses as of the beginning of the prior period, there is no plan to conduct substantial redevelopment activities, and the communities are not classified as held for disposition within the current year. A community is considered to have stabilized occupancy once it achieves 90% occupancy for at least three consecutive months.

Our Non-Mature Communities/Other segment represents those communities that do not meet the criteria to be included in Same-Store Communities, including, but not limited to, recently acquired, developed and redeveloped communities, and the non-apartment components of mixed use properties.

#### Liquidity and Capital Resources

Liquidity is the ability to meet present and future financial obligations either through operating cash flows, sales of properties, borrowings under our credit agreements, and/or the issuance of debt and/or equity securities. Our primary source of liquidity is our cash flow from operations as determined by rental rates, occupancy levels, and operating expenses related to our portfolio of apartment homes and borrowings under our credit agreements. We routinely use our unsecured revolving credit facility to temporarily fund certain investing and financing activities prior to arranging for longer-term financing or the issuance of equity or debt securities. During the past several years, proceeds from the sale of real estate have been used for both investing and financing activities as we repositioned our portfolio.

We expect to meet our short-term liquidity requirements generally through net cash provided by property operations and borrowings under our credit agreements and our unsecured commercial paper program. We expect to meet certain long-term liquidity requirements such as scheduled debt maturities, the repayment of financing on development activities, and potential property acquisitions, through net cash provided by property operations, secured and unsecured borrowings, the issuance of debt or equity securities, and/or the disposition of properties. We believe that our net cash provided by property operations and borrowings under our credit agreements and our unsecured commercial paper program will continue to be adequate to meet both operating requirements and the payment of dividends by the Company in accordance with REIT requirements. Likewise, the budgeted expenditures for improvements and renovations of certain properties are expected to be funded from property operations, borrowings under credit agreements, the issuance of debt or equity securities, and/or dispositions of properties.

We have a shelf registration statement filed with the Securities and Exchange Commission, or "SEC," which provides for the issuance of common stock, preferred stock, depositary shares, debt securities, guarantees of debt securities, warrants, subscription rights, purchase contracts and units to facilitate future financing activities in the public capital markets. Access to capital markets is dependent on market conditions at the time of issuance.

In July 2017, the Company entered into an ATM sales agreement under which the Company may offer and sell up to 20 million shares of its common stock, from time to time, to or through its sales agents and may enter into separate forward sales agreements to or through its forward purchasers. Upon entering into the ATM sales agreement, the Company simultaneously terminated the sales agreement for its prior at-the-market equity offering program, which was entered into in April 2017, which had replaced the prior at-the-market equity offering program entered into in April 2012. During the three and six months ended June 30, 2018, the Company did not sell any shares of common stock through the new continuous equity program or the prior ATM program.

In February 2018, the Company amended the working capital credit facility to extend the scheduled maturity date from January 1, 2019 to January 15, 2021. The maximum borrowing capacity and interest rate were unchanged by the amendment.

During the six months ended June 30, 2018, the Company repurchased 593,373 shares of its common stock at an average price of \$33.69 for total consideration of approximately \$20.0 million under its share repurchase program.

# Future Capital Needs

Future development and redevelopment expenditures may be funded through unsecured or secured credit facilities, unsecured commercial paper, proceeds from the issuance of equity or debt securities, sales of properties, joint

ventures, and, to a lesser extent, from cash flows provided by property operations. Acquisition activity in strategic markets may be funded through joint ventures, by the reinvestment of proceeds from the sale of properties, through the issuance of equity or debt securities, the issuance of operating partnership units and the assumption or placement of secured and/or unsecured debt.

During the remainder of 2018, we have approximately \$31.4 million of secured debt maturing, inclusive of principal amortization, and \$355.0 million of unsecured debt maturing, comprised solely of unsecured commercial paper. We anticipate repaying that debt with cash flow from our operations, proceeds from debt or equity offerings, proceeds from dispositions of properties, or from borrowings under our credit agreements and our unsecured commercial paper program.

In July 2018, the entire \$355.0 million of outstanding unsecured commercial paper as of June 30, 2018 was repaid at maturity and an additional \$395.0 million was issued with maturity dates in August 2018.

Critical Accounting Policies and Estimates and New Accounting Pronouncements

Our critical accounting policies are those having the most impact on the reporting of our financial condition and results and those requiring significant judgments and estimates. These policies include those related to (1) capital expenditures, (2) impairment of long-lived assets, (3) real estate investment properties, and (4) revenue recognition.

Our critical accounting policies are described in more detail in the section entitled "Management's Discussion and Analysis of Financial Condition and Results of Operations" in UDR's Annual Report on Form 10 K, filed with the SEC on February 20, 2018. There have been no significant changes in our critical accounting policies from those reported in our Form 10 K filed with the SEC on February 20, 2018. With respect to these critical accounting policies, we believe that the application of judgments and assessments is consistently applied and produces financial information that fairly depicts the results of operations for all periods presented.

#### Statements of Cash Flows

The following discussion explains the changes in Net cash provided by/(used in) operating activities, Net cash provided by/(used in) investing activities, and Net cash provided by/(used in) financing activities that are presented in our Consolidated Statements of Cash Flows for the six months ended June 30, 2018 and 2017.

# **Operating Activities**

For the six months ended June 30, 2018, our Net cash provided by/(used in) operating activities was \$255.1 million compared to \$239.6 million for the comparable period in 2017. The increase in cash flow from operating activities was primarily due to improved net operating income, primarily driven by revenue growth at communities and changes in operating assets and liabilities.

# **Investing Activities**

For the six months ended June 30, 2018, Net cash provided by/(used in) investing activities was \$(111.3) million compared to \$(282.7) million for the comparable period in 2017. The decrease in cash used in investing activities was primarily due to an increase in proceeds from the sale of real estate assets and decreases in the acquisition of real estate assets, investment in unconsolidated joint ventures, development of real estate assets, capital expenditures and other major improvements and distributions received from unconsolidated joint ventures, partially offset by an increase in issuance of notes receivable.

# Acquisitions

During the six months ended June 30, 2018, the Company did not have any acquisitions of real estate.

# Dispositions

During the six months ended June 30, 2018, the Company sold an operating community in Orange County, California with a total of 264 apartment homes for gross proceeds of \$90.5 million, resulting in a gain of \$70.3 million. The proceeds were designated for a tax-deferred Section 1031 exchange that were used to pay a portion of the purchase price for an acquisition in October 2017.

# Capital Expenditures

We capitalize those expenditures that materially enhance the value of an existing asset or substantially extend the useful life of an existing asset. Expenditures necessary to maintain an existing property in ordinary operating condition are expensed as incurred.

For the six months ended June 30, 2018, total capital expenditures of \$47.5 million, or \$1,205 per stabilized home, which in aggregate include recurring capital expenditures and major renovations, were spent across our portfolio, excluding development, as compared to \$47.2 million, or \$1,188 per stabilized home, for the comparable period in 2017.

The increase in total capital expenditures was primarily due to:

- an increase of 68.9%, or \$4.7 million, in major renovations, which include major structural changes and/or architectural revisions to existing buildings; and
- an increase of 15.3%, or \$1.9 million, in asset preservation expenditures, such as building interiors, building exteriors, and landscaping and grounds.

This was partially offset by:

• a decrease of 27.8% or \$6.3 million in revenue-enhancing improvements, such as kitchen and bath remodels and upgrades to common areas.

The following table outlines capital expenditures and repair and maintenance costs for all of our communities, excluding real estate under development, for the six months ended June 30, 2018 and 2017 (dollars in thousands):