First Bancorp, Inc /ME/
Form 10-Q
November 08, 2013

UNITED STATES SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, DC 20549

FORM 10-Q
[X] Quarterly Report Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934
For the quarterly period ended September 30, 2013
Commission File Number 0-26589

THE FIRST BANCORP, INC.
(Exact name of Registrant as specified in its charter)

MAINE
(State or other jurisdiction of incorporation or organization)

MAIN STREET, DAMARISCOTTA, MAINE (Address of principal executive offices)

01-0404322
(I.R.S. Employer Identification No.)

04543
(Zip code)
(207) 563-3195

Registrant's telephone number, including area code

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.
Yes [X] No[_]
Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every,Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).
Yes [X] No[_]
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one): Large accelerated filer [_] Accelerated filer [X] Non-accelerated filer [_]

Indicate by check mark whether the registrant is a shell company (as defined in Rule $12 \mathrm{~b}-2$ of the Act).
Yes [_] No [X]

Indicate the number of shares outstanding of each of the registrant's classes of common stock as of November 1, 2013 Common Stock: 10,668,891 shares

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Part I. Financial Information
Selected Financial Data (Unaudited)
The First Bancorp, Inc. and Subsidiary
Dollars in thousands,
except for per share amounts
Summary of Operations

| Interest Income | \$37,169 |  | \$39,131 |  | \$ 12,655 | \$12,892 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest Expense | 9,390 |  | 9,737 |  | 3,150 |  | 3,222 |  |
| Net Interest Income | 27,779 |  | 29,394 |  | 9,505 |  | 9,670 |  |
| Provision for Loan Losses | 3,500 |  | 6,300 |  | 800 |  | 1,400 |  |
| Non-Interest Income | 9,488 |  | 8,556 |  | 2,621 |  | 2,492 |  |
| Non-Interest Expense | 21,818 |  | 19,503 |  | 7,006 |  | 6,595 |  |
| Net Income | 9,463 |  | 9,459 |  | 3,365 |  | 3,223 |  |
| Per Common Share Data |  |  |  |  |  |  |  |  |
| Basic Earnings per Share | \$0.87 |  | \$0.91 |  | \$0.31 |  | \$0.31 |  |
| Diluted Earnings per Share | 0.87 |  | 0.91 |  | 0.31 |  | 0.31 |  |
| Cash Dividends Declared | 0.585 |  | 0.585 |  | 0.195 |  | 0.195 |  |
| Book Value per Common Share | 13.75 |  | 14.64 |  | 13.75 |  | 14.64 |  |
| Tangible Book Value per Common Share ${ }^{2}$ | 10.88 |  | 11.83 |  | 10.88 |  | 11.83 |  |
| Market Value | 16.65 |  | 17.55 |  | 16.65 |  | 17.55 |  |
| Financial Ratios |  |  |  |  |  |  |  |  |
| Return on Average Equity ${ }^{1}$ | 8.51 | \% | 8.86 | \% | 9.19 | \% | 8.90 | \% |
| Return on Average Tangible Common Equity ${ }^{1,2}$ | 10.29 | \% | 10.36 | \% | 11.51 | \% | 10.39 | \% |
| Return on Average Assets ${ }^{1}$ | 0.88 | \% | 0.89 | \% | 0.92 | \% | 0.90 | \% |
| Average Equity to Average Assets | 10.77 | \% | 10.90 | \% | 9.99 | \% | 11.02 | \% |
| Average Tangible Equity to Average Assets ${ }^{2}$ | 8.63 | \% | 8.95 | \% | 7.88 | \% | 9.07 | \% |
| Net Interest Margin Tax-Equivalent ${ }^{1,2}$ | 3.04 | \% | 3.16 | \% | 3.04 | \% | 3.12 | \% |
| Dividend Payout Ratio | 67.24 | \% | 64.29 | \% | 62.90 | \% | 62.90 | \% |
| Allowance for Loan Losses/Total Loans | 1.45 | \% | 1.69 | \% | 1.45 | \% | 1.69 | \% |
| Non-Performing Loans to Total Loans | 2.08 | \% | 2.71 | \% | 2.08 | \% | 2.71 | \% |
| Non-Performing Assets to Total Assets | 1.48 | \% | 2.04 | \% | 1.48 | \% | 2.04 | \% |
| Efficiency Ratio ${ }^{2}$ | 56.00 | \% | 50.74 | \% | 53.51 | \% | 50.73 | \% |
| At Period End |  |  |  |  |  |  |  |  |
| Total Assets | \$ 1,464,749 |  | \$ 1,423,316 |  | \$1,464,749 |  | \$1,423,316 |  |
| Total Loans | 862,073 |  | 869,871 |  | 862,073 |  | 869,871 |  |
| Total Investment Securities | 504,063 |  | 468,604 |  | 504,063 |  | 468,604 |  |
| Total Deposits | 1,037,466 |  | 944,547 |  | 1,037,466 |  | 944,547 |  |
| Total Shareholders' Equity | 146,653 |  | 156,637 |  | 146,653 |  | 156,637 |  |

${ }^{1}$ Annualized using a 365 -day basis in 2013 and 366-day basis in 2012
${ }^{2}$ These ratios use non-GAAP financial measures. See Management's Discussion and Analysis of Financial Condition and Results of Operations for additional disclosures and information.

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Item 1 - Financial Statements

## Report of Independent Registered Public Accounting Firm

The Board of Directors and Shareholders
The First Bancorp, Inc.
We have reviewed the accompanying interim consolidated financial information of The First Bancorp, Inc. and Subsidiary as of September 30, 2013 and 2012 and for the three-month and nine-month periods then ended. These financial statements are the responsibility of the Company's management.
We conducted our reviews in accordance with standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures to financial data and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit in accordance with standards of the Public Company Accounting Oversight Board (United States), the objective of which is to express an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.
Based on our reviews, we are not aware of any material modifications that should be made to the accompanying interim consolidated financial statements for them to be in conformity with accounting principles generally accepted in the United States of America.
/s/ Berry Dunn McNeil \& Parker, LLC
Portland, Maine
November 8, 2013
Page 2

Consolidated Balance Sheets (Unaudited)
The First Bancorp, Inc. and Subsidiary

Assets
Cash and cash equivalents
Interest bearing deposits in other banks
Securities available for sale
Securities to be held to maturity (fair value of \$166,269,000 at
September 30, 2013, \$150,247,000 at December 31, 2012 and
$\$ 162,382,000$ at September 30, 2012)
Restricted equity securities, at cost
Loans held for sale
Loans
Less allowance for loan losses
Net loans
Accrued interest receivable
Premises and equipment, net
Other real estate owned
Goodwill
Other assets
Total assets
September 30, December 31, September 30, 201320122

| $\$ 20,117,000$ | $\$ 14,958,000$ | $\$ 14,904,000$ |
| :--- | :--- | :--- |
| 787,000 | $1,638,000$ | 681,000 |
| $317,900,000$ | $291,614,000$ | $299,900,000$ |

Liabilities
Demand deposits
NOW deposits
Money market deposits
Savings deposits
Certificates of deposit
Total deposits
Borrowed funds - short term
Borrowed funds - long term
Other liabilities
Total liabilities
Shareholders' equity
Preferred stock, $\$ 1,000$ preference value per share
Common stock, one cent par value per share
Additional paid-in capital
Retained earnings
Accumulated other comprehensive income (loss)
Net unrealized gain (loss) on securities available for sale
Net unrealized loss on postretirement benefit costs
Total shareholders' equity
Total liabilities \& shareholders' equity
Common Stock
Number of shares authorized
Number of shares issued and outstanding
Book value per common share
Tangible book value per common share
See Report of Independent Registered Public Accounting Firm.

The accompanying notes are an integral part of these consolidated financial statements.
Page 3

Consolidated Statements of Income and Comprehensive Income (Loss) (Unaudited)
The First Bancorp, Inc. and Subsidiary

Interest income
Interest and fees on loans
Interest on deposits with other banks
Interest and dividends on investments
Total interest income

| For the nine months ended | For the quarters ended |
| :--- | :--- |
| September 30, | September 30, <br> 2013$\quad 2012$ | | 2013 |
| :--- |

Interest expense
Interest on deposits
Interest on borrowed funds
Total interest expense
Net interest income
Provision for loan losses
Net interest income after provision for loan losses
Non-interest income
Investment management and fiduciary income
Service charges on deposit accounts
Net securities gains
Mortgage origination and servicing income, net of
amortization
Other operating income
Total non-interest income
Non-interest expense
Salaries and employee benefits
Occupancy expense
Furniture and equipment expense
FDIC insurance premiums
Amortization of identified intangibles
Other operating expense
Total non-interest expense
Income before income taxes
Income tax expense
NET INCOME
Basic earnings per common share
Diluted earnings per common share
Other comprehensive income (loss), net of tax

| Net unrealized gain (loss) on securities available for | $(12,152,000$ | $)$ | $2,087,000$ | $(779,000$ | $)$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| sale | 1,962,000 |  |  |  |  |
| Amortization of unrecognized postretirement benefits8,000 | 15,000 | - | 5,000 |  |  |
| $\quad$ Other comprehensive income (loss) | $(12,144,000$ | $)$ | $2,102,000$ | $(779,000$ | $)$ |
| Comprehensive income (loss) | $\$(2,681,000$ | $)$ | $\$ 11,561,000$ | $\$ 2,586,000$ | $\$ 5,190,000$ |

See Report of Independent Registered Public Accounting Firm.
The accompanying notes are an integral part of these consolidated financial statements.
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Consolidated Statements of Changes in Shareholders' Equity (Unaudited)
The First Bancorp, Inc. and Subsidiary


Equity compensation expense
Amortization of premium for preferred $98,000 \quad$ - $\quad(98,000 \quad$ - $\quad$ stock issuance

| Payment to repurchase <br> preferred stock$(12,500,000)$ | - | - | $(12,500,000)$ |
| :--- | :--- | :--- | :--- | :--- |


| Proceeds from sale of <br> common stock | - | 805,464 | $11,872,000$ | - | - | $11,872,000$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Balance at |  |  |  |  |  |  |
| September 30, 2013 | $\$-$ | $10,665,378$ | $\$ 58,347,000$ | $\$ 92,633,000$ | $\$(4,327,000)$ | $\$ 146,653,000$ |

See Report of Independent Registered Public Accounting Firm.
The accompanying notes are an integral part of these consolidated financial statements.
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The First Bancorp, Inc. and Subsidiary

Cash flows from operating activities
Net income
Adjustments to reconcile net income to net cash provided by operating activities
Depreciation
Change in deferred taxes
Provision for loan losses
Loans originated for resale
Proceeds from sales and transfers of loans
Net gain on sales of loans
Net gain on sale or call of securities
Net amortization of premiums on investments
Net loss on sale of other real estate owned
Provision for losses on other real estate owned
Equity compensation expense
Net (increase) decrease in other assets and accrued interest
Net increase (decrease) in other liabilities
Net (gain) loss on disposal of premises and equipment
Amortization of investment in limited partnership
Net acquisition amortization
Net cash provided by operating activities
Cash flows from investing activities
(Increase) decrease in interest-bearing deposits in other banks
Proceeds from sales of securities available for sale
Proceeds from maturities, payments and calls of securities available for sale
Proceeds from maturities, payments and calls of securities to be held to maturity
Proceeds from sales of other real estate owned
Purchases of securities available for sale
Purchases of securities to be held to maturity
Redemption of restricted equity securities
Net (increase) decrease in loans
Capital expenditures
Proceeds from sale of equipment
Net cash used in investing activities
Cash flows from financing activities
Net increase in demand, savings, and money market accounts
Net increase (decrease) in certificates of deposit
Net increase in short-term borrowings
Repayments of long-term borrowings
Repurchase of preferred stock
Proceeds from sale of common stock
Dividends paid
Net cash provided by financing activities
Net increase in cash and cash equivalents

| For the nine months ended <br> September 30, <br> 2013 | September 30 <br> 2012 |
| :--- | :--- |
| $\$ 9,463,000$ | $\$ 9,459,000$ |

$\left.\begin{array}{lll}1,282,000 & 992,000 & \\ 176,000 & (929,000 & ) \\ 3,500,000 & 6,300,000 & \\ (48,833,000 & ) & (29,138,000 \\ 49,389,000 & 29,889,000 & \\ (1,076,000 & ) & (751,000 \\ (1,087,000 & ) & (1,967,000\end{array}\right)$
1,566,000 $\quad 2,125,000$
11,000 29,000
390,000 291,000
161,000 57,000
$3,260,000 \quad(483,000)$
(1,150,000 ) 1,478,000
4,000 (30,000

390,000 357,000
245,000 212,000
17,691,000 17,891,000

| 851,000 | $(681,000$ | $)$ |
| :--- | :--- | :--- |
| $10,563,000$ | $25,437,000$ |  |
| $47,223,000$ | $43,997,000$ |  |
| $33,857,000$ | $42,497,000$ |  |
| $5,074,000$ | $2,077,000$ |  |
| $(103,307,000$ | $)$ | $(79,941,000$ |
| $(62,728,000$ | $)$ | $(74,230,000$ |
| 536,000 | 995,000 |  |
| $2,026,000$ | $(13,218,000$ | $)$ |
| $(1,965,000$ | $)(554,000$ | $)$ |
| - | 58,000 |  |
| $(67,870,000$ | $)(53,563,000$ | $)$ |


| $51,212,000$ | $38,974,000$ |  |
| :--- | :--- | :--- |
| $27,404,000$ | $(35,760,000$ | $)$ |
| - | $39,086,000$ |  |
| $(16,128,000$ | - |  |
| $(12,500,000$ | $)$ |  |
| $11,872,000$ | 393,000 |  |
| $(6,522,000$ | $)$ | $(6,232,000$ |
| $55,338,000$ | $36,461,000$ |  |
| $5,159,000$ | 789,000 |  |

Cash and cash equivalents at beginning of period
Cash and cash equivalents at end of period
Interest paid
Income taxes paid
Non-cash transactions
Net transfer from loans to other real estate owned
\$20,117,000
\$14,904,000
\$9,530,000
\$9,853,000
1,310,000
2,060,000
\$1,642,000
\$3,774,000

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Notes to Consolidated Financial Statements
The First Bancorp, Inc. and Subsidiary
Note 1 - Basis of Presentation
The First Bancorp, Inc. ("the Company") is a financial holding company that owns all of the common stock of The First, N.A. ("the Bank"). The accompanying unaudited consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP") for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. In the opinion of Management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. All significant intercompany transactions and balances are eliminated in consolidation. The income reported for the 2013 period is not necessarily indicative of the results that may be expected for the year ending December 31, 2013. For further information, refer to the consolidated financial statements and notes included in the Company's annual report on Form 10-K for the year ended December 31, 2012.
Subsequent Events
Events occurring subsequent to September 30, 2013, have been evaluated as to their potential impact to the financial statements.

Note 2 - Investment Securities
The following table summarizes the amortized cost and estimated fair value of investment securities at September 30, 2013:

Securities available for sale Mortgage-backed securities State and political subdivisions Other equity securities

Securities to be held to maturity
U.S. Government-sponsored agencies

Mortgage-backed securities
State and political subdivisions
Corporate securities
Restricted equity securities
Federal Home Loan Bank Stock
Federal Reserve Bank Stock

| Amortized Cost | Unrealized Gains | Unrealized Losses | Fair Value (Estimated) |
| :---: | :---: | :---: | :---: |
| \$ 187,789,000 | \$2,117,000 | \$(1,650,000 ) | ) $188,256,000$ |
| 134,978,000 | 1,703,000 | (8,710,000 ) | ) 127,971,000 |
| 1,614,000 | 62,000 | (3,000 ) | ) 1,673,000 |
| \$324,381,000 | \$3,882,000 | \$(10,363,000 ) | \$317,900,000 |
| \$92,226,000 | \$ 11,000 | \$(8,684,000 ) | \$83,553,000 |
| 37,915,000 | 1,701,000 | (997,000 ) | ) 38,619,000 |
| 41,810,000 | 2,067,000 | (80,000 ) | ) 43,797,000 |
| 300,000 | - | - | 300,000 |
| \$172,251,000 | \$3,779,000 | \$(9,761,000 ) | ) $\$ 166,269,000$ |
| \$12,875,000 | \$- | \$- | \$ 12,875,000 |
| 1,037,000 | - | - | 1,037,000 |
| \$13,912,000 | \$- | \$- | \$13,912,000 |

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The following table summarizes the amortized cost and estimated fair value of investment securities at December 31, 2012:

|  | Amortized <br> Cost | Unrealized <br> Gains | Unrealized <br> Losses | Fair Value <br> (Estimated) |
| :--- | :--- | :--- | :--- | :--- |
| Securities available for sale | $\$ 164,752,000$ | $\$ 4,636,000$ | $\$(295,000$ | $)$ |
| Mortgage-backed securities | $113,069,000$ | $8,074,000$ | $(199,000$ | $)$ |
| State and political subdivisions | $1,578,000$ | 43,000 | $(44,000$ | $) 1,577,0000$ |
| Other equity securities | $\$ 279,399,000$ | $\$ 12,753,000$ | $\$(538,000$ | $) \$ 291,014,000$ |
| Securities to be held to maturity |  |  |  |  |
| U.S. Government-sponsored agencies | $\$ 60,919,000$ | $\$ 242,000$ | $\$(182,000$ | $) \$ 60,979,000$ |
| Mortgage-backed securities | $39,193,000$ | $2,850,000$ | $(19,000$ | $) 42,024,000$ |
| State and political subdivisions | $42,908,000$ | $4,036,000$ | - | $46,944,000$ |
| Corporate securities | 300,000 | - | - | 300,000 |
|  | $\$ 143,320,000$ | $\$ 7,128,000$ | $\$(201,000$ | $) \$ 150,247,000$ |
| Restricted equity securities | $\$ 13,412,000$ | $\$-$ | $\$-$ | $\$ 13,412,000$ |
| Federal Home Loan Bank Stock | $1,036,000$ | - | - | $1,036,000$ |
| Federal Reserve Bank Stock | $\$ 14,448,000$ | $\$-$ | $\$-$ | $\$ 14,448,000$ |

The following table summarizes the amortized cost and estimated fair value of investment securities at September 30, 2012:

Securities available for sale
Mortgage-backed securities
State and political subdivisions
Other equity securities
Securities to be held to maturity
U.S. Government-sponsored agencies

Mortgage-backed securities
State and political subdivisions
Corporate securities
Restricted equity securities
Federal Home Loan Bank Stock
Federal Reserve Bank Stock

| Amortized <br> Cost | Unrealized <br> Gains | Unrealized <br> Losses | Fair Value <br> (Estimated) |
| :--- | :--- | :--- | :--- |
| $\$ 183,126,000$ | $\$ 6,408,000$ | $\$(97,000$ | $)$ |
| $100,614,000$ | $8,363,000$ | $(22,000$ | $) 108,437,000$ |
| $1,563,000$ | 49,000 | $(104,000$ | $)$ |
| $\$ 285,303,000$ | $\$ 14,820,000$ | $\$(223,000$ | $) \$ 299,900,000$ |
|  |  |  |  |
| $\$ 65,859,000$ | $\$ 390,000$ | $\$(21,000$ | $) \$ 66,228,000$ |
| $44,236,000$ | $3,400,000$ | $(10,000$ | $) 47,626,000$ |
| $43,861,000$ | $4,367,000$ | - | $48,228,000$ |
| 300,000 | - | - | 300,000 |
| $\$ 154,256,000$ | $\$ 8,157,000$ | $\$(31,000$ | $\$ 162,382,000$ |
|  |  |  |  |
| $\$ 13,412,000$ | $\$-$ | $\$-$ | $\$ 13,412,000$ |
| $1,036,000$ | - | - | $1,036,000$ |
| $\$ 14,448,000$ | $\$-$ | $\$-$ | $\$ 14,448,000$ |

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The following table summarizes the contractual maturities of investment securities at September 30, 2013:

| Securities available for sale |  | Securities to be held to maturity |  |
| :--- | :--- | :--- | :--- |
| Amortized | Fair Value | Amortized | Fair Value |
| Cost | (Estimated) | Cost | (Estimated) |
| $\$ 1,755,000$ | $\$ 1,775,000$ | $\$ 717,000$ | $\$ 726,000$ |
| $14,249,000$ | $14,473,000$ | $6,559,000$ | $6,955,000$ |
| $18,808,000$ | $19,199,000$ | $33,863,000$ | $34,692,000$ |
| $287,955,000$ | $280,780,000$ | $131,112,000$ | $123,896,000$ |
| $1,614,000$ | $1,673,000$ | - | - |
| $\$ 324,381,000$ | $\$ 317,900,000$ | $\$ 172,251,000$ | $\$ 166,269,000$ |

The following table summarizes the contractual maturities of investment securities at December 31, 2012:

| Securities available for sale |  | Securities to be held to maturity |  |
| :--- | :--- | :--- | :--- |
| Amortized | Fair Value | Amortized | Fair Value |
| Cost | (Estimated) | Cost | (Estimated) |
| $\$ 18,761,000$ | $\$ 18,926,000$ | $\$ 3,754,000$ | $\$ 3,785,000$ |
| $27,243,000$ | $27,816,000$ | $11,950,000$ | $12,701,000$ |
| $16,686,000$ | $17,666,000$ | $27,461,000$ | $29,986,000$ |
| $215,131,000$ | $225,629,000$ | $100,155,000$ | $103,775,000$ |
| $1,578,000$ | $1,577,000$ | - | $\overline{-}$ |
| $\$ 279,399,000$ | $\$ 291,614,000$ | $\$ 143,320,000$ | $\$ 150,247,000$ |

The following table summarizes the contractual maturities of investment securities at September 30, 2012:
Due in 1 year or less
Due in 1 to 5 years
Due in 5 to 10 years
Due after 10 years
Equity securities

| Securities available for sale |  | Securities to be held to maturity |  |
| :--- | :--- | :--- | :--- |
| Amortized | Fair Value | Amortized | Fair Value |
| Cost | (Estimated) | Cost | (Estimated) |
| $\$ 4,592,000$ | $\$ 4,652,000$ | $\$ 1,376,000$ | $\$ 1,380,000$ |
| $50,173,000$ | $51,286,000$ | $11,046,000$ | $11,569,000$ |
| $16,908,000$ | $17,965,000$ | $20,519,000$ | $22,376,000$ |
| $212,067,000$ | $224,489,000$ | $121,315,000$ | $127,057,000$ |
| $1,563,000$ | $1,508,000$ | - | - |
| $\$ 285,303,000$ | $\$ 299,900,000$ | $\$ 154,256,000$ | $\$ 162,382,000$ |

At September 30, 2013, securities with a fair value of $\$ 156,727,000$ were pledged to secure public deposits, repurchase agreements, and for other purposes as required by law. This compares to securities with a fair value of $\$ 154,817,000$ as of December 31, 2012 and $\$ 171,004,000$ at September 30, 2012, pledged for the same purposes.

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Gains and losses on the sale of securities available for sale are computed by subtracting the amortized cost at the time of sale from the security's selling price, net of accrued interest to be received. The following table shows securities gains and losses for the nine months and quarters ended September 30, 2013 and 2012:

|  | For the nine months ended September 30, |  |  | For the quarters ended September |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 |  | 2013 | 20 |
| Proceeds from sales of securities | \$10,563,000 | \$25,437,000 |  | \$- |  |
| Gross realized gains | 1,087,000 | 2,256,000 |  | - | - |
| Gross realized losses | - | (289,000 |  | - | - |
| Net gain | \$ 1,087,000 | \$1,967,000 |  | \$- | \$ |
| Related income taxes | \$380,000 | \$688,000 |  | \$- | \$ |

Management reviews securities with unrealized losses for other than temporary impairment. As of September 30, 2013, there were 297 securities with unrealized losses held in the Company's portfolio. These securities were temporarily impaired as a result of changes in interest rates reducing their fair value, of which seven had been temporarily impaired for 12 months or more. At the present time, there have been no material changes in the credit quality of these securities resulting in other than temporary impairment, and in Management's opinion, no additional write-down for other-than-temporary impairment is warranted. Information regarding securities temporarily impaired as of September 30, 2013 is summarized below:

| Less than 12 months | 12 months or more |  | Total |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Fair Value | Unrealized | Fair Value | Unrealized | Fair Value | Unrealized |
| (Estimated) | Losses | (Estimated) | Losses | (Estimated) | Losses |

U.S.

Government-sponsored agencies

$$
\$ 82,752,000 \quad \$(8,684,000) \$-\quad \$-\quad \$ 82,752,000 \quad \$(8,684,000)
$$

Mortgage-backed
securities
State and political subdivisions
Other equity securities
$\left.\begin{array}{lllllll}84,609,000 & (2,514,000 & ) & 3,086,000 & (133,000 & ) & 87,695,000 \\ (2,647,000 & ) \\ 73,244,000 & (8,760,000 & ) & 334,000 & (30,000 & ) & 73,578,000 \\ (8,790,000 & ) \\ - & - & 50,000 & (3,000 & ) & 50,000 & (3,000\end{array}\right)$

As of December 31, 2012, there were 42 securities with unrealized losses held in the Company's portfolio. These securities were temporarily impaired as a result of changes in interest rates reducing their fair value, of which seven had been temporarily impaired for 12 months or more. Information regarding securities temporarily impaired as of December 31, 2012 is summarized below:

| Less than 12 months | 12 months or more |  | Total |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Fair Value | Unrealized | Fair Value | Unrealized | Fair Value | Unrealized |
| (Estimated) | Losses | (Estimated) | Losses | (Estimated) | Losses |

U.S.

Government-sponsored agencies

Mortgage-backed securities State and political subdivisions

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| Other equity securities | - | - | $\left.\begin{array}{ll}222,000 & (44,000\end{array}\right)$ | 222,000 | $(44,000$ |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  | $\$ 34,420,000$ | $\$(612,000$ | $)$ | $\$ 2,756,000$ | $\$(127,000$ | $)$ | $\$ 37,176,000$ | $\$(739,000 \quad)$ |

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As of September 30, 2012, there were 20 securities with unrealized losses held in the Company's portfolio. These securities were temporarily impaired as a result of changes in interest rates reducing their fair value, of which seven had been temporarily impaired for 12 months or more. Information regarding securities temporarily impaired as of September 30, 2012 is summarized below:

| Less than 12 months | 12 months or more |  | Total |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Fair Value | Unrealized | Fair Value | Unrealized | Fair Value | Unrealized |
| (Estimated) | Losses | (Estimated) | Losses | (Estimated) | Losses |

## U.S.

Government-sponsored agencies
$\left.\begin{array}{lllllllll}\begin{array}{l}\text { Mortgage-backed } \\ \text { securities }\end{array} & 12,990,000 & (76,000 & ) & 3,104,000 & (31,000 & ) & 16,094,000 & (107,000\end{array}\right)$

The Bank is a member of the Federal Home Loan Bank ("FHLB") of Boston, a cooperatively owned wholesale bank for housing and finance in the six New England States. As a requirement of membership in the FHLB, the Bank must own a minimum required amount of FHLB stock, calculated periodically based primarily on its level of borrowings from the FHLB. The Bank uses the FHLB for much of its wholesale funding needs. As of September 30, 2013 and 2012, and December 31, 2012, the Bank's investment in FHLB stock totaled $\$ 12,875,000, \$ 13,412,000$ and $\$ 13,412,000$, respectively. FHLB stock is a non-marketable equity security and therefore is reported at cost, which equals par value.

Note 3 - Loans
The following table shows the composition of the Company's loan portfolio as of September 30, 2013 and 2012 and at December 31, 2012:

|  | September 30, 2013 |  |  | December 31, 2012 |  | September 30, 2012 |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Commercial |  |  |  |  |  |  |  |  |  |
| $\quad$ Real estate | $\$ 248,889,000$ | 28.9 | $\%$ | $\$ 251,335,000$ | 28.9 | $\%$ | $\$ 256,531,000$ | 29.5 | $\%$ |
| Construction | $19,409,000$ | 2.3 | $\%$ | $22,417,000$ | 2.6 | $\%$ | $21,905,000$ | 2.5 | $\%$ |
| $\quad$ Other | $85,130,000$ | 9.9 | $\%$ | $81,183,000$ | 9.3 | $\%$ | $83,703,000$ | 9.6 | $\%$ |
| Municipal | $18,218,000$ | 2.1 | $\%$ | $14,704,000$ | 1.7 | $\%$ | $16,448,000$ | 1.9 | $\%$ |
| Residential |  |  |  |  |  |  |  |  |  |
| $\quad$ Term | $375,387,000$ | 43.5 | $\%$ | $379,447,000$ | 43.7 | $\%$ | $369,949,000$ | 42.5 | $\%$ |
| $\quad$ Construction | $7,617,000$ | 0.9 | $\%$ | $6,459,000$ | 0.7 | $\%$ | $6,528,000$ | 0.8 | $\%$ |
| Home equity line of credit | $92,374,000$ | 10.7 | $\%$ | $99,082,000$ | 11.4 | $\%$ | $100,099,000$ | 11.5 | $\%$ |
| Consumer | $15,049,000$ | 1.7 | $\%$ | $14,657,000$ | 1.7 | $\%$ | $14,708,000$ | 1.7 | $\%$ |
| Total | $\$ 862,073,000$ | 100.0 | $\%$ | $\$ 869,284,000$ | 100.0 | $\%$ | $\$ 869,871,000$ | 100.0 | $\%$ |

Loan balances include net deferred loan costs of $\$ 2,007,000$ as of September 30, 2013, $\$ 1,783,000$ as of December 31, 2012, and $\$ 1,694,000$ as of September 30, 2012. Pursuant to collateral agreements, qualifying first mortgage loans, which totaled $\$ 260,084,000$ at September 30, 2013, $\$ 256,378,000$ at December 31, 2012, and $\$ 244,794,000$ at September 30, 2012, were used to collateralize borrowings from the FHLB. In addition, commercial, construction and home equity loans totaling $\$ 195,687,000$ at September 30, 2013, $\$ 220,520,000$ at December 31, 2012, and $\$ 234,200,000$ at September 30, 2012, were used to collateralize a standby line of credit at the Federal Reserve Bank of Boston that is currently unused.

For all loan classes, loans over 30 days past due are considered delinquent. Information on the past-due status of loans by class of financing receivable as of September 30, 2013, is presented in the following table:

|  | $\begin{aligned} & 30-59 \text { Days } \\ & \text { Past Due } \end{aligned}$ | 60-89 Days <br> Past Due | $\begin{aligned} & 90+\text { Days } \\ & \text { Past Due } \end{aligned}$ | All <br> Past Due | Current | Total | $90+\text { Days }$ <br> \& Accruing |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial |  |  |  |  |  |  |  |
| Real estate | \$1,537,000 | \$- | \$2,085,000 | \$3,622,000 | \$245,267,000 | \$248,889,000 | \$- |
| Construction | - | - | 62,000 | 62,000 | 19,347,000 | 19,409,000 | - |
| Other | 3,970,000 | 291,000 | 1,783,000 | 6,044,000 | 79,086,000 | 85,130,000 | - |
| Municipal | - | - | - | - | 18,218,000 | 18,218,000 | - |
| Residential |  |  |  |  |  |  |  |
| Term | 1,553,000 | 1,649,000 | 8,281,000 | 11,483,000 | 363,904,000 | 375,387,000 | 264,000 |
| Construction | - | - | - | - | 7,617,000 | 7,617,000 | - |
| Home equity line of credit | 666,000 | - | 1,045,000 | 1,711,000 | 90,663,000 | 92,374,000 | 40,000 |
| Consumer | 89,000 | 12,000 | 51,000 | 152,000 | 14,897,000 | 15,049,000 | 51,000 |
| Total | \$7,815,000 | \$1,952,000 | \$13,307,000 | \$23,074,000 | \$838,999,000 | \$862,073,000 | \$355,000 |

Information on the past-due status of loans by class of financing receivable as of December 31, 2012, is presented in the following table:

|  | 30-59 Days <br> Past Due | 60-89 Days <br> Past Due | $90+$ Days <br> Past Due | All <br> Past Due | Current | Total | $90+$ Days <br> \& Accruing |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Commercial |  |  |  |  |  |  |  |
| Real estate | $\$ 2,172,000$ | $\$ 346,000$ | $\$ 2,380,000$ | $\$ 4,898,000$ | $\$ 246,437,000$ | $\$ 251,335,000$ | $\$ 102,000$ |
| Construction | - | 29,000 | 35,000 | 64,000 | $22,353,000$ | $22,417,000$ | - |
| Other | 658,000 | 218,000 | $2,306,000$ | $3,182,000$ | $78,001,000$ | $81,183,000$ | 2,000 |
| Municipal | 136,000 | - | - | 136,000 | $14,568,000$ | $14,704,000$ | - |
| Residential |  |  |  |  |  |  |  |
| $\quad$ Term | $2,404,000$ | $1,082,000$ | $9,298,000$ | $12,784,000$ | $366,663,000$ | $379,447,000$ | 363,000 |
| $\quad$ Construction | 188,000 | - | - | 188,000 | $6,271,000$ | $6,459,000$ | - |
| Home equity line | 430,000 | 133,000 | $1,136,000$ | $1,699,000$ | $97,383,000$ | $99,082,000$ | 539,000 |
| of credit | 101,000 | 70,000 | 45,000 | 216,000 | $14,441,000$ | $14,657,000$ | 45,000 |
| Consumer | $\$ 6,089,000$ | $\$ 1,878,000$ | $\$ 15,200,000$ | $\$ 23,167,000$ | $\$ 846,117,000$ | $\$ 869,284,000$ | $\$ 1,051,000$ |

Information on the past-due status of loans by class of financing receivable as of September 30, 2012, is presented in the following table:

|  | $\begin{aligned} & 30-59 \text { Days } \\ & \text { Past Due } \end{aligned}$ | 60-89 Days Past Due | $\begin{aligned} & \text { 90+ Days } \\ & \text { Past Due } \end{aligned}$ | All <br> Past Due | Current | Total | $\begin{aligned} & \text { 90+ Days } \\ & \text { \& Accruing } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial |  |  |  |  |  |  |  |
| Real estate | \$ 190,000 | \$ 102,000 | \$2,105,000 | \$2,397,000 | \$254,134,000 | \$256,531,000 | \$283,000 |
| Construction | 31,000 | - | 154,000 | 185,000 | 21,720,000 | 21,905,000 | - |
| Other | 448,000 | 248,000 | 1,790,000 | 2,486,000 | 81,217,000 | 83,703,000 | - |
| Municipal | - | - | - | - | 16,448,000 | 16,448,000 | - |
| Residential |  |  |  |  |  |  |  |
| Term | 1,436,000 | 2,536,000 | 9,047,000 | 13,019,000 | 356,930,000 | 369,949,000 | 1,442,000 |
| Construction | - | - | 23,000 | 23,000 | 6,505,000 | 6,528,000 | - |
| Home equity line of credit | 358,000 | - | 1,000,000 | 1,358,000 | 98,741,000 | 100,099,000 |  |
| Consumer | 169,000 | 19,000 | 63,000 | 251,000 | 14,457,000 | 14,708,000 | 62,000 |
| Total | \$2,632,000 | \$2,905,000 | \$14,182,000 | \$ 19,719,000 | \$850,152,000 | \$869,871,000 | \$1,787,000 |

For all classes, loans are placed on non-accrual status when, based on current information and events, it is probable that the Company will be unable to collect all amounts due according to the contractual terms of the loan agreement or when principal and interest is 90 days or more past due unless the loan is both well secured and in the process of collection (in which case the loan may continue to accrue interest in spite of its past due status). A loan is "well secured" if it is secured (1) by collateral in the form of liens on or pledges of real or personal property, including securities, that have a realizable value sufficient to discharge the debt (including accrued interest) in full, or (2) by the guarantee of a financially responsible party. A loan is "in the process of collection" if collection of the loan is proceeding in due course either (1) through legal action, including judgment enforcement procedures, or, (2) in appropriate circumstances, through collection efforts not involving legal action which are reasonably expected to result in repayment of the debt or in its restoration to a current status in the near future.
Cash payments received on non-accrual loans, which are included in impaired loans, are applied to reduce the loan's principal balance until the remaining principal balance is deemed collectible, after which interest is recognized when collected. As a general rule, a loan may be restored to accrual status when payments are current for a substantial period of time, generally six months, and repayment of the remaining contractual amounts is expected or when it otherwise becomes well secured and in the process of collection. Information on nonaccrual loans as of September 30, 2013 and 2012 and at December 31, 2012 is presented in the following table:

September 30, 2013 December 31, 2012 September 30, 2012

| Commercial |  |  |  |
| :--- | :--- | :--- | :--- |
| Real estate | $\$ 3,996,000$ | $\$ 4,603,000$ | $\$ 5,200,000$ |
| Construction | 62,000 | 101,000 | $3,546,000$ |
| Other | $2,542,000$ | $3,459,000$ | $3,030,000$ |
| Municipal | - | - | - |
| Residential | $10,279,000$ | $10,333,000$ | $10,745,000$ |
| Term | - | - | 23,000 |
| $\quad$ Construction | $1,033,000$ | 654,000 | $1,028,000$ |
| Home equity line of credit | - | - | 1,000 |
| Consumer | $\$ 17,912,000$ | $\$ 19,150,000$ | $\$ 23,573,000$ |

Impaired loans include troubled debt restructured and loans placed on non-accrual. These loans are measured at the present value of expected future cash flows discounted at the loan's effective interest rate or at the fair value of the collateral if the loan is collateral dependent. If the measure of an impaired loan is lower than the recorded investment in the loan and estimated selling costs, a specific reserve is established for the difference.

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A breakdown of impaired loans by class of financing receivable as of and for the period ended September 30, 2013, is presented in the following table:

|  |  |  |  | For the nine September 30 | $\begin{aligned} & \text { onths ended } \\ & 2013 \end{aligned}$ | For the quarte September 30 | $\begin{aligned} & \text { r ended } \\ & , 2013 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Unpaid |  | Average | Recognized | Average | Recognized |
|  | Recorded | Principal | Related | Recorded | Interest | Recorded | Interest |
|  |  | Balance |  | Investment | Income | Investment | Income |
| With No Relate | ded Allowance |  |  |  |  |  |  |
| Commercial |  |  |  |  |  |  |  |
| Real estate | \$11,848,000 | \$12,509,000 | \$- | \$10,913,000 | \$351,000 | \$11,487,000 | \$151,000 |
| Construction | 62,000 | 79,000 | - | 262,000 | 4,000 | 364,000 | 1,000 |
| Other | 3,939,000 | 4,282,000 | - | 3,793,000 | 168,000 | 3,923,000 | 109,000 |
| Municipal | - | - | - | - | - | - | - |
| Residential |  |  |  |  |  |  |  |
| Term | 15,787,000 | 17,888,000 | - | 14,435,000 | 385,000 | 15,564,000 | 137,000 |
| Construction | - | - | - | - | - | - | - |
| Home equity | 1,638,000 | 1,854,000 | - | 1,601,000 | 24,000 | 1,644,000 | 9,000 |
| line of credit | 1,638,000 | 1,854,000 | - | 1,601,000 | 24,000 | 1,644,000 | 9,000 |
| Consumer | - | - | - | - | - | - | - |
|  | \$33,274,000 | \$36,612,000 | \$- | \$31,004,000 | \$932,000 | \$32,982,000 | \$407,000 |
| With an Allow | ance Recorded |  |  |  |  |  |  |
| Commercial |  |  |  |  |  |  |  |
| Real estate | \$5,122,000 | \$5,644,000 | \$1,535,000 | \$6,327,000 | \$ 154,000 | \$5,617,000 | \$44,000 |
| Construction | 1,302,000 | 1,302,000 | 269,000 | 1,965,000 | 32,000 | 1,312,000 | 13,000 |
| Other | 987,000 | 1,097,000 | 807,000 | 1,843,000 | 11,000 | 1,518,000 | - |
| Municipal | - | - | - | - | - | - | - |
| Residential |  |  |  |  |  |  |  |
| Term | 3,351,000 | 3,493,000 | 228,000 | 5,261,000 | 105,000 | 3,884,000 | 12,000 |
| Construction | - | - | - | - | - | - | - |
| Home equity | 40,000 | 40,000 | 6,000 | 76,000 | 1,000 | 41,000 |  |
| line of credit | 40,000 | 40,000 | 6,000 | 76,000 | 1,000 | 41,000 |  |
| Consumer | - | - | - | - | - | - | - |
|  | \$ 10,802,000 | \$11,576,000 | \$2,845,000 | \$15,472,000 | \$303,000 | \$12,372,000 | \$69,000 |
| Total |  |  |  |  |  |  |  |
| Commercial |  |  |  |  |  |  |  |
| Real estate | \$16,970,000 | \$18,153,000 | \$1,535,000 | \$17,240,000 | \$505,000 | \$17,104,000 | \$ 195,000 |
| Construction | 1,364,000 | 1,381,000 | 269,000 | 2,227,000 | 36,000 | 1,676,000 | 14,000 |
| Other | 4,926,000 | 5,379,000 | 807,000 | 5,636,000 | 179,000 | 5,441,000 | 109,000 |
| Municipal | - | - | - | - | - | - | - |
| Residential |  |  |  |  |  |  |  |
| Term | 19,138,000 | 21,381,000 | 228,000 | 19,696,000 | 490,000 | 19,448,000 | 149,000 |
| Construction | - | - | - | - | - | - | - |
| Home equity | 1,678,000 | 1,894,000 | 6,000 | 1,677,000 | 25,000 | 1,685,000 | 9,000 |
| line of credit | 1,67, 00 | 1,894,000 | 6,000 | 1,677,000 | 25,00 | 1,685,000 | ,000 |
| Consumer | - | - | - | - | - | - | - |
|  | \$44,076,000 | \$48,188,000 | \$2,845,000 | \$46,476,000 | \$1,235,000 | \$45,354,000 | \$476,000 |

Substantially all interest income recognized on impaired loans for all classes of financing receivables was recognized on a cash basis as received.

A breakdown of impaired loans by class of financing receivable as of and for the year ended December 31, 2012, is presented in the following table:

| Recorded <br> Investment | Unpaid <br> Principal <br> Balance | Related <br> Allowance | Average <br> Recorded <br> Investment | Recognized <br> Interest <br> Income |
| :--- | :--- | :--- | :--- | :--- |
| $\$ 9,386,000$ $\$ 9,963,000$ $\$-$ $\$ 10,102,000$ | $\$ 199,000$ |  |  |  |
| 101,000 | 115,000 | - | $2,533,000$ | - |

