WEINGARTEN REALTY INVESTORS /TX/ Form 10-Q November 09, 2006

#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

#### **FORM 10-Q**

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarter ended September 30, 2006

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from [ ] to [

Commission file number 1-9876

# WEINGARTEN REALTY INVESTORS (Exact name of registrant as specified in its charter)

TEXAS 74-1464203

(State or other jurisdiction of incorporation or organization)

(IRS Employer Identification No.)

2600 Citadel Plaza Drive P.O. Box 924133 Houston, Texas

Houston, Texas 77292-4133 (Address of principal executive offices) (Zip Code)

(713) 866-6000

(Registrant's telephone number)

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES x NO ".

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. Large accelerated Filer " Non-accelerated Filer ".

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES "NO x.

As of October 31, 2006, there were 85,595,269 common shares of beneficial interest of Weingarten Realty Investors, \$.03 par value, outstanding.

#### **PART I-FINANCIAL INFORMATION**

**ITEM 1. Consolidated Financial Statements** 

# WEINGARTEN REALTY INVESTORS STATEMENTS OF CONSOLIDATED INCOME AND COMPREHENSIVE INCOME (Unaudited)

(In thousands, except per share amounts)

|  | Three Months Ended September 30, |       |          | Nine Months Ended<br>September 30, |           |                        |          |
|--|----------------------------------|-------|----------|------------------------------------|-----------|------------------------|----------|
|  | 2006                             | oci 3 | 2005     |                                    | 2006      | <i>b</i> c1 <i>5</i> ( | 2005     |
|  |                                  |       |          |                                    |           |                        |          |
| Revenues:                              |                                  |       |          |                                    |           |                        |          |
| Rentals                                | \$<br>143,965                    | \$    | 129,273  | \$                                 | 412,480   | \$                     | 377,671  |
| Other                                  | 1,323                            |       | 1,564    |                                    | 4,801     |                        | 5,212    |
| Total                                  | 145,288                          |       | 130,837  |                                    | 417,281   |                        | 382,883  |
| Expenses:                              |                                  |       |          |                                    |           |                        |          |
| Depreciation and amortization          | 32,535                           |       | 30,113   |                                    | 94,896    |                        | 87,081   |
| Operating                              | 23,918                           |       | 19,593   |                                    | 64,317    |                        | 55,584   |
| Ad valorem taxes                       | 19,770                           |       | 15,942   |                                    | 51,709    |                        | 45,566   |
| General and administrative             | 5,497                            |       | 4,354    |                                    | 16,500    |                        | 13,123   |
| Total                                  | 81,720                           |       | 70,002   |                                    | 227,422   |                        | 201,354  |
|  |                                  |       |          |                                    |           |                        |          |
| Operating Income                       | 63,568                           |       | 60,835   |                                    | 189,859   |                        | 181,529  |
| Interest Expense, net                  | (37,709)                         |       | (33,202) |                                    | (106,887) |                        | (96,525) |
| Interest and Other Income              | 2,788                            |       | 1,330    |                                    | 4,819     |                        | 1,758    |
| Equity in Earnings of Joint Ventures,  |                                  |       |          |                                    |           |                        |          |
| net                                    | 2,253                            |       | 1,895    |                                    | 10,866    |                        | 4,788    |
| Income Allocated to Minority Interests | (1,676)                          |       | (1,385)  |                                    | (4,977)   |                        | (4,530)  |
| Gain on Sale of Properties             | 26,871                           |       | 132      |                                    | 27,008    |                        | 22,111   |
| Gain on Land and Merchant              |                                  |       |          |                                    |           |                        |          |
| Development Sales                      | 4,504                            |       |          |                                    | 6,180     |                        |          |
| Provision for Income Taxes             | (1,253)                          |       |          |                                    | (1,401)   |                        |          |
| Income from Continuing Operations      | 59,346                           |       | 29,605   |                                    | 125,467   |                        | 109,131  |
| Operating Income from Discontinued     |                                  |       |          |                                    |           |                        |          |
| Operations                             | 1,015                            |       | 4,138    |                                    | 6,611     |                        | 13,437   |
| Gain on Sale of Properties from        |                                  |       |          |                                    |           |                        |          |
| Discontinued Operations                | 45,388                           |       | 27,740   |                                    | 118,546   |                        | 45,682   |
| Income from Discontinued Operations    | 46,403                           |       | 31,878   |                                    | 125,157   |                        | 59,119   |
| Net Income                             | 105,749                          |       | 61,483   |                                    | 250,624   |                        | 168,250  |
| Dividends on Preferred Shares          | (2,526)                          |       | (2,525)  |                                    | (7,576)   |                        | (7,576)  |
| Net Income Available to Common         |                                  |       |          |                                    |           |                        |          |
| Shareholders                           | \$<br>103,223                    | \$    | 58,958   | \$                                 | 243,048   | \$                     | 160,674  |
| Net Income Per Common Share -          |                                  |       |          |                                    |           |                        |          |
| Basic:                                 |                                  |       |          |                                    |           |                        |          |
| Income from Continuing Operations      | \$<br>0.65                       | \$    | 0.30     | \$                                 | 1.33      | \$                     | 1.14     |
| Income from Discontinued Operations    | 0.54                             |       | 0.36     |                                    | 1.42      |                        | 0.66     |
| Net Income                             | \$<br>1.19                       | \$    | 0.66     | \$                                 | 2.75      | \$                     | 1.80     |

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| Net Income Per Common Share -            |               |              |               |               |
|--|---------------|--------------|---------------|---------------|
| Diluted:                                 |               |              |               |               |
| <b>Income from Continuing Operations</b> | \$<br>0.64    | \$<br>0.30   | \$<br>1.32    | \$<br>1.13    |
| Income from Discontinued Operations      | 0.51          | 0.35         | 1.35          | 0.64          |
| Net Income                               | \$<br>1.15    | \$<br>0.65   | \$<br>2.67    | \$<br>1.77    |
|  |               |              |               |               |
| Net Income                               | \$<br>105,749 | \$<br>61,483 | \$<br>250,624 | \$<br>168,250 |
| Other Comprehensive Income:              |               |              |               |               |
| Unrealized loss on derivatives           | (8,384)       |              | (1,913)       |               |
| Amortization of loss on derivatives      | 85            | 86           | 257           | 255           |
| Other Comprehensive Income (Loss)        | (8,299)       | 86           | (1,656)       | 255           |
| Comprehensive Income                     | \$<br>97,450  | \$<br>61,569 | \$<br>248,968 | \$<br>168,505 |

See Notes to Consolidated Financial Statements.

#### WEINGARTEN REALTY INVESTORS CONSOLIDATED BALANCE SHEETS (Unaudited)

(In thousands, except per share amounts)

|  | Se | eptember 30,<br>2006 | De | cember 31,<br>2005 |
|--|----|----------------------|----|--------------------|
| ASSETS   |    |                      |    |                    |
| Property   | \$ | 4,397,465            | \$ | 4,033,579          |
| Accumulated Depreciation   |    | (690,738)            |    | (679,642)          |
| Property - net   |    | 3,706,727            |    | 3,353,937          |
| Investment in Real Estate Joint Ventures                                     |    | 120,891              |    | 84,348             |
| Total  |    | 3,827,618            |    | 3,438,285          |
| Notes Receivable from Real Estate Joint Ventures and Partnerships            |    | 28,099               |    | 42,195             |
| Unamortized Debt and Lease Costs   |    | 123,947              |    | 95,616             |
| Accrued Rent and Accounts Receivable (net of allowance for doubtful          |    |                      |    |                    |
| accounts of \$4,939 in 2006 and \$4,673 in 2005)                             |    | 91,488               |    | 60,905             |
| Cash and Cash Equivalents  |    | 187,036              |    | 42,690             |
| Restricted Deposits and Mortgage Escrows                                     |    | 100,038              |    | 11,747             |
| Other  |    | 70,945               |    | 46,303             |
| Total  | \$ | 4,429,171            | \$ | 3,737,741          |
|  |    |                      |    |                    |
| LIABILITIES AND SHAREHOLDERS' EQUITY   |    |                      |    |                    |
| Debt   | \$ | 2,991,307            | \$ | 2,299,855          |
| Accounts Payable and Accrued Expenses  |    | 110,553              |    | 102,143            |
| Other  |    | 127,654              |    | 102,099            |
| Total  |    | 3,229,514            |    | 2,504,097          |
| Minority Interest  |    | 90,446               |    | 83,358             |
|  |    |                      |    |                    |
| Commitments and Contingencies  |    |                      |    |                    |
|  |    |                      |    |                    |
| Shareholders' Equity:  |    |                      |    |                    |
| Preferred Shares of Beneficial Interest - par value, \$.03 per share; shares |    |                      |    |                    |
| authorized: 10,000;  |    |                      |    |                    |
| 6.75% Series D cumulative redeemable preferred shares of beneficial          |    |                      |    |                    |
| interest; 100 shares issued and outstanding in 2006 and 2005; liquidation    |    |                      |    |                    |
| preference \$75,000  |    | 3                    |    | 3                  |
| 6.95% Series E cumulative redeemable preferred shares of beneficial          |    |                      |    |                    |
| interest; 29 shares issued and outstanding in 2006 and 2005; liquidation     |    |                      |    |                    |
| preference \$72,500  |    | 1                    |    | 1                  |
| Common Shares of Beneficial Interest - par value, \$.03 per share; shares    |    |                      |    |                    |
| authorized: 150,000; shares issued and outstanding: 85,543 in 2006 and       |    |                      |    |                    |
| 89,403 in 2005   |    | 2,576                |    | 2,686              |
| Additional Paid In Capital   |    | 1,129,176            |    | 1,288,432          |
| Accumulated Dividends in Excess of Net Income                                |    | (12,839)             |    | (132,786)          |
| Accumulated Other Comprehensive Loss   |    | (9,706)              |    | (8,050)            |
| Shareholders' Equity   |    | 1,109,211            |    | 1,150,286          |
| Total  | \$ | 4,429,171            | \$ | 3,737,741          |

See Notes to Consolidated Financial Statements.

# WEINGARTEN REALTY INVESTORS STATEMENTS OF CONSOLIDATED CASH FLOWS (Unaudited)

(Amounts in thousands)

Nine Months Ended September 30,

|   |    | 2006      | 001 30 | , 2005    |
|---|----|-----------|--------|-----------|
|   |    | 2000      |        | 2003      |
| Cash Flows from Operating Activities:                                 |    |           |        |           |
| Net income  | \$ | 250,624   | \$     | 168,250   |
| Adjustments to reconcile net income to net cash provided by operating |    |           |        | ·         |
| activities:   |    |           |        |           |
| Depreciation and amortization   |    | 98,337    |        | 94,930    |
| Equity in earnings of joint ventures, net                             |    | (10,866)  |        | (4,859)   |
| Income allocated to minority interests                                |    | 4,977     |        | 4,530     |
| Gain on sale of properties  |    | (151,734) |        | (67,793)  |
| Distributions of income from unconsolidated entities                  |    | 1,808     |        | 1,700     |
| Changes in accrued rent and accounts receivable                       |    | (29,762)  |        | 5,470     |
| Changes in other assets   |    | (29,121)  |        | (22,590)  |
| Changes in accounts payable and accrued expenses                      |    | 1,985     |        | (29,954)  |
| Other, net  |    | 1,403     |        | 597       |
| Net cash provided by operating activities                             |    | 137,651   |        | 150,281   |
|   |    |           |        |           |
| Cash Flows from Investing Activities:                                 |    |           |        |           |
| Investment in properties  |    | (575,035) |        | (170,182) |
| Proceeds from sales and disposition of property, net                  |    | 356,053   |        | 161,704   |
| Changes in restricted deposits and mortgage escrows                   |    | (85,984)  |        | (52,767)  |
| Notes receivable:   |    |           |        |           |
| Advances  |    | (33,135)  |        | (16,737)  |
| Collections   |    | 47,265    |        | 4,119     |
| Real estate joint ventures and partnerships:                          |    |           |        |           |
| Investments   |    | (9,165)   |        | (4,636)   |
| Distributions   |    | 11,094    |        | 5,327     |
| Net cash used in investing activities                                 |    | (288,907) |        | (73,172)  |
|   |    |           |        |           |
| Cash Flows from Financing Activities:                                 |    |           |        |           |
| Proceeds from issuance of:  |    |           |        |           |
| Debt  |    | 700,782   |        | 87,777    |
| Common shares of beneficial interest, net                             |    | 2,244     |        | 2,108     |
| Purchase of common shares of beneficial interest                      |    | (167,573) |        |           |
| Principal payments of debt  |    | (96,414)  |        | (63,973)  |
| Common and preferred dividends paid                                   |    | (130,677) |        | (125,338) |
| Other, net  |    | (12,760)  |        | 863       |
| Net cash provided by (used in) financing activities                   |    | 295,602   |        | (98,563)  |
|   |    |           |        | (C        |
| Net increase (decrease) in cash and cash equivalents                  |    | 144,346   |        | (21,454)  |
| Cash and cash equivalents at January 1                                |    | 42,690    |        | 45,415    |
| Cash and cash equivalents at September 30                             | \$ | 187,036   | \$     | 23,961    |
| Cash and Cash equivalents at September 30                             | ψ  | 107,030   | ψ      | 23,901    |

See Notes to Consolidated Financial Statements.

# WEINGARTEN REALTY INVESTORS NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### **Note 1. Interim Financial Statements**

The consolidated financial statements included in this report are unaudited; however, amounts presented in the consolidated balance sheet as of December 31, 2005 are derived from our audited financial statements at that date. In our opinion, all adjustments necessary for a fair presentation of such financial statements have been included. Such adjustments consisted of normal recurring items. Interim results are not necessarily indicative of results for a full year.

The consolidated financial statements and notes are presented as permitted by Form 10-Q and do not contain certain information included in our annual financial statements and notes. These Consolidated Financial Statements should be read in conjunction with our Annual Report on Form 10-K for the year ended December 31, 2005 and our Current Report on Form 8-K filed on September 14, 2006.

#### Basis of Presentation

Our consolidated statements include the accounts of our subsidiaries and certain partially owned joint ventures or partnerships that meet the guidelines for consolidation. All significant intercompany balances and transactions have been eliminated.

Our financial statements are prepared in accordance with accounting principles generally accepted in the United States. Such statements require management to make estimates and assumptions that affect the reported amounts on our consolidated financial statements.

#### Revenue Recognition

Rental revenue is generally recognized on a straight-line basis over the life of the lease, which begins the date the leasehold improvements are substantially complete, if owned by us, or the date the tenant takes control of the space, if the leasehold improvements are owned by the tenant. Revenue from tenant reimbursements of taxes, maintenance expenses and insurance is recognized in the period the related expense is recorded. Revenue based on a percentage of tenants' sales is recognized only after the tenant exceeds their sales breakpoint.

#### Partially Owned Joint Ventures and Partnerships

To determine the method of accounting for partially owned joint ventures or partnerships, we first apply the guidelines set forth in FASB Interpretation No. 46R, "Consolidation of Variable Interest Entities." Based upon our analysis, we have determined that we have no variable interest entities.

Partially owned joint ventures or partnerships over which we exercise financial and operating control are consolidated in our financial statements. In determining if we exercise financial and operating control, we consider factors such as ownership interest, authority to make decisions, kick-out rights and substantive participating rights. Partially owned joint ventures and partnerships where we have the ability to exercise significant influence, but do not exercise financial and operating control, are accounted for using the equity method.

#### **Property**

Real estate assets are stated at cost less accumulated depreciation, which, in the opinion of management, is not in excess of the individual property's estimated undiscounted future cash flows, including estimated proceeds from disposition. Depreciation is computed using the straight-line method, generally over estimated useful lives of 18-40

years for buildings and 10-20 years for parking lot surfacing and equipment. Major replacements where the betterment extends the useful life of the asset are capitalized and the replaced asset and corresponding accumulated depreciation are removed from the accounts. All other maintenance and repair items are charged to expense as incurred.

Acquisitions of properties are accounted for utilizing the purchase method and, accordingly, the results of operations are included in our results of operations from the respective dates of acquisition. We have used estimates of future cash flows and other valuation techniques to allocate the purchase price of acquired property among land, buildings on an "as if vacant" basis, and other identifiable intangibles. Other identifiable intangible assets and liabilities include the effect of out-of-market leases, the value of having leases in place, out-of-market assumed mortgages and tenant relationships.

Property also includes costs incurred in the development of new operating properties. These costs include preacquisition costs directly identifiable with the specific project, development and construction costs, interest and real estate taxes. Indirect development costs, including salaries and benefits, travel and other related costs that are clearly attributable to the development of the property, are also capitalized. The capitalization of such costs ceases at the earlier of one year from the completion of major construction or when the property, or any completed portion, becomes available for occupancy.

Property includes costs for tenant improvements paid by us, including reimbursements to tenants for improvements that are owned by us and will remain our property after the lease expires.

Our properties are reviewed for impairment if events or changes in circumstances indicate that the carrying amount of the property may not be recoverable. In such an event, a comparison is made of the current and projected operating cash flows of each such property into the foreseeable future on an undiscounted basis to the carrying amount of such property. Such carrying amount is adjusted, if necessary, to the estimated fair value to reflect an impairment in the value of the asset.

Some of our properties are held in single purpose entities. A single purpose entity is a legal entity typically established at the request of a lender solely for the purpose of owning a property or group of properties subject to a mortgage. There may be restrictions limiting the entity's ability to engage in an activity other than owning or operating the property, assume or guaranty the debt of any other entity, or dissolve itself or declare bankruptcy before the debt has been repaid. Most of our single purpose entities are 100% owned by us and are consolidated in our financial statements.

#### Interest Capitalization

Interest is capitalized on land under development and buildings under construction based on rates applicable to borrowings outstanding during the period and the weighted average balance of qualified assets under development/construction during the period.

#### Deferred Charges

Debt and lease costs are amortized primarily on a straight-line basis, which approximates the effective interest method, over the terms of the debt and over the lives of leases, respectively. Lease costs represent the initial direct costs incurred in origination, negotiation and processing of a lease agreement. Such costs include outside broker commissions and other independent third party costs as well as salaries and benefits, travel and other related internal costs incurred in completing the leases. Costs related to supervision, administration, unsuccessful origination efforts and other activities not directly related to completed lease agreements are charged to expense as incurred.

#### Sales of Real Estate

We recognize profit on sales of real estate, including merchant development sales, in accordance with SFAS No. 66, "Accounting for Sales of Real Estate." Profits are not recognized until (a) a sale is consummated; (b) the buyer's initial and continuing investments are adequate to demonstrate a commitment to pay; (c) the seller's receivable is not subject to future subordination; and (d) we have transferred to the buyer the usual risks and rewards of ownership in the transaction, and we do not have a substantial continuing involvement with the property.

#### Accrued Rent and Accounts Receivable

Receivable balances outstanding include base rents, tenant reimbursements and receivables attributable to the straight lining of rental commitments. An allowance for the uncollectible portion of accrued rents and accounts receivable is determined based upon an analysis of balances outstanding, historical bad debt levels, customer credit worthiness and current economic trends. Additionally, estimates of the expected recovery of pre-petition and post-petition claims with respect to tenants in bankruptcy are considered in assessing the collectibility of the related receivables.

#### Restricted Deposits and Mortgage Escrows

Restricted deposits and mortgage escrows consist of escrow deposits held by lenders primarily for property taxes, insurance and replacement reserves and restricted cash that is held in a qualified escrow account for the purposes of completing like-kind exchange transactions. At September 30, 2006, we had \$83.2 million held for like-kind exchange transactions and \$16.8 million held in escrow related to our mortgages. At December 31, 2005, we had \$11.7 million held in escrow related to our mortgages.

#### Other Assets

Other assets in our consolidated financial statements include investments held in grantor trusts, prepaid expenses, the value of above-market leases and the related accumulated amortization, deferred tax assets and other miscellaneous receivables. Investments held in grantor trusts are adjusted to fair market value at each period end. Above-market leases are amortized over terms of the acquired leases.

#### Per Share Data

Net income per common share - basic is computed using net income available to common shareholders and the weighted average shares outstanding. Net income per common share - diluted includes the effect of potentially dilutive securities for the periods indicated as follows (in thousands):

| Three Months Ended September 30, |   |  | Nine Months Ended September 30,   |   |   |   |
|----------------------------------|---|--|---|---|---|---|
| 2006                             |   | 2005   |   | 2006  |   | 2005  |
|                                  |   |  |   |   |   |   |
| \$<br>103,223                    | \$  | 58,958   | \$  | 243,048   | \$  | 160,674   |
| 1,355                            |   | 1,315  |   | 4,123   |   | 3,888   |
|                                  |   |  |   |   |   |   |
| \$<br>104,578                    | \$  | 60,273   | \$  | 247,171   | \$  | 164,562   |
|                                  |   |  |   |   |   |   |
| 86,567                           |   | 89,257   |   | 88,476  |   | 89,186  |
| 005                              |   | 020  |   | 002   |   | 000   |
|                                  |   |  |   |   |   | 880   |
| 3,138                            |   | 3,129  |   | 3,150   |   | 3,060   |
| 90,610                           |   | 93,316   |   | 92,528  |   | 93,126  |
|                                  | Septem 2006  \$ 103,223  1,355  \$ 104,578  86,567  905 3,138 | September 30 2006  \$ 103,223 \$ 1,355  \$ 104,578 \$  86,567  905 3,138 | September 30, 2005  \$ 103,223 \$ 58,958  1,355 1,315  \$ 104,578 \$ 60,273  86,567 89,257  905 930 3,138 3,129 | September 30, 2005  \$ 103,223 \$ 58,958 \$  1,355 1,315  \$ 104,578 \$ 60,273 \$  86,567 89,257  905 930 3,138 3,129 | September 30, 2006  \$ 103,223 \$ 58,958 \$ 243,048  1,355    1,315    4,123  \$ 104,578 \$ 60,273 \$ 247,171   86,567    89,257   88,476  905    930    902  3,138    3,129    3,150 | September 30, 2006       September 3 2006         \$ 103,223       \$ 58,958       \$ 243,048       \$ 1,355         \$ 1,355       1,315       4,123         \$ 104,578       \$ 60,273       \$ 247,171       \$ 8,476         \$ 905       930       902         3,138       3,129       3,150 |

Options to purchase 300 and 1,700 common shares for the three and nine months ended September 30, 2006, respectively, were not included in the calculation of net income per common share - diluted as the exercise prices were

greater than the average market price for the period. Options to purchase 371,149 and 372,149 common shares for the three and nine months ended September 30, 2005, respectively, were not included in the calculation of net income per common share - diluted as the exercise prices were greater than the average market price for the period.

#### Income Taxes

We have elected to be treated as a real estate investment trust ("REIT") under the Internal Revenue Code of 1986, as amended. As a REIT, we generally will not be subject to corporate level federal income tax on taxable income we distribute to our shareholders. To be taxed as a REIT we must meet a number of requirements including meeting defined percentage tests concerning the amount of our assets and revenues that come from, or are attributable to, real estate operations. As long as we distribute at least 90% of the taxable income of the REIT to our shareholders as dividends, we will not be taxed on the portion of our income we distribute as dividends unless we have ineligible transactions.

The Tax Relief Extension Act of 1999 gave REITs the ability to conduct activities which a REIT was previously precluded from doing as long as they are done in entities which have elected to be treated as taxable REIT subsidiaries under the IRS code. These activities include buying or developing properties with the express purpose of selling them. We conduct certain of these activities in taxable REIT subsidiaries that we have created. We calculate and record income taxes in our financial statements based on the activities in those entities. We also record deferred taxes for the temporary tax differences that have resulted from those activities as required under SFAS No. 109, "Accounting for Income Taxes."

#### Cash Flow Information

All highly liquid investments with original maturities of three months or less are considered cash equivalents. We issued common shares of beneficial interest valued at \$3.9 million and \$1.3 million during the first nine months of 2006 and 2005, respectively, in exchange for interests in limited partnerships, which had been formed to acquire properties. During the nine months ended 2006 and 2005, in association with property acquisitions, we assumed debt totaling \$76.2 million and \$123.2 million, respectively, and we issued operating partnership units valued at \$11.1 million and \$6.0 million, respectively. Also, we accrued \$10.2 million and \$4.7 million during the first nine months of 2006 and 2005, respectively, associated with the construction of property. Cash payments for interest on debt, net of amounts capitalized, of \$125.3 million and \$119.8 million were made during nine months ended September 30, 2006 and 2005, respectively. A cash payment of \$.6 million for federal income taxes was made during the first nine months of 2006. In connection with the sale of an 80% interest in five industrial properties in 2006 and two retail properties in 2005, we retained a 20% unconsolidated investment of \$24.8 million and \$14.7 million, respectively. In connection with the sale of improved properties, we received notes receivable totaling \$2.6 million in July 2006, a \$15.5 million capital lease obligation was settled in February 2005 and debt of \$11.1 million was assumed in April 2005.

#### Reclassifications

Certain reclassifications of prior years' amounts have been made to conform to the current year presentation, which includes the reclassification of the operating results of certain properties to discontinued operations. For additional information see Note 3, "Discontinued Operations."

#### **Note 2. Newly Adopted Accounting Pronouncements**

In December 2004 the FASB issued SFAS No. 123(R), "Share-Based Payment," which establishes accounting standards for all transactions in which an entity exchanges its equity instruments for goods and services. This accounting standard focuses primarily on equity transactions with employees. On January 1, 2006, we adopted SFAS No. 123(R) using the modified prospective application method, and accordingly, prior period amounts have not been restated. Through December 31, 2005, we recorded compensation expense over the vesting period on awards granted since January 1, 2003. Compensation expense was not recorded on awards granted prior to January 1, 2003, but its proforma impact on net income was disclosed. Under SFAS No. 123(R), we will also record compensation expense on any unvested awards granted prior to January 1, 2003 during the remaining vesting periods.

Based upon our current estimates, we expect the impact in 2006 of the adoption of SFAS No. 123(R) to be an additional expense of approximately \$2.1 million. For the three and nine months ended September 30, 2006, the incremental impact decreased both Income from Continuing Operations and Net Income by \$.5 million and \$1.6 million, respectively, and decreased both Net Income per Common Share - Basic and Net Income per Common Share - Diluted by \$.01 and \$.02, respectively.

The following table illustrates the effect on Net Income Available to Common Shareholders and Net Income per Common Share if the fair value-based method had been applied to all outstanding and unvested share option awards for the period prior to the adoption of SFAS No. 123(R) (in thousands, except per share amounts):

|   |    | ree Months Ended ptember 30, 2005 |    | Nine Months<br>Ended<br>September 30,<br>2005 |
|---|----|-----------------------------------|----|---|
| Net income available to common shareholders   | \$ | 58,958                            | \$ | 160,674                                       |
| Stock-based employee compensation included in net income available to common shareholders     |    | 115                               |    | 312   |
| Stock-based employee compensation determined under the fair value-based method for all awards |    | (212)                             |    | (637)   |
| Pro forma net income available to common shareholders   | \$ | 58,861                            | \$ | 160,349                                       |
| Net income per common share:  |    |                                   |    |   |
| Basic - as reported   | \$ | .66                               | \$ | 1.80  |
|   | Ф  |                                   | Φ  | 1.00  |
| Basic - pro forma   | \$ | .66                               | \$ | 1.80  |
|   |    |                                   |    |   |
| Net income per common share:  |    |                                   |    |   |
| Diluted - as reported   | \$ | .65                               | \$ | 1.77  |
| Diluted - pro forma   | \$ | .64                               | \$ | 1.76  |

In May 2005 the FASB issued SFAS No. 154, "Accounting Changes and Error Corrections - A Replacement of APB Opinion No. 20 and SFAS No. 3." SFAS No. 154 changes the requirements for the accounting and reporting of a change in accounting principle by requiring retrospective application to prior periods' financial statements of the change in accounting principle, unless it is impracticable to do so. This statement also redefines "restatement" as the revising of previously issued financial statements to reflect the correction of an error. SFAS No. 154 is effective for accounting changes and corrections of errors made in fiscal years beginning after December 15, 2005. The adoption of SFAS No. 154 did not have a material effect on our financial position, results of operations or cash flows.

In June 2005 the FASB ratified the consensus in EITF Issue No. 04-5, "Determining Whether a General Partner, or the General Partners as a Group, Controls a Limited Partnership or Similar Entity When the Limited Partners Have Certain Rights." EITF Issue No. 04-5 expands the definition of when a general partner, or general partners as a group, controls a limited partnership or similar entity. In July 2005 the FASB issued FSP No. SOP 78-9-1, "Interaction of AICPA Statement of Position 78-9 and EITF Issue No. 04-5." FSP No. SOP 78-9-1 eliminates the concept of "important rights" and replaces it with concepts of "kick-out rights" and "substantive participating rights" as defined in EITF Issue No. 04-5. FSP No. SOP 78-9-1 and EITF Issue No. 04-5 are effective for all general partners of partnerships formed or modified after June 29, 2005, and for all other partnerships the first reporting period beginning after December 15, 2005. We have applied FSP No. SOP 78-9-1 and EITF Issue No. 04-5 to our joint ventures and concluded that these pronouncements did not require consolidation of additional entities.

In June 2006, the FASB issued FASB Interpretation No. 48 ("FIN 48"), "Accounting for Uncertainty in Income Taxes-an interpretation of FASB Statement No. 109." FIN 48 clarifies the accounting for uncertainty in income taxes recognized in the financial statements. The interpretation prescribes a recognition threshold and measurement attribute for the financial statement recognition of a tax position taken, or expected to be taken, in a tax return. A tax position may only be recognized in the financial statements if it is more likely than not that the tax position will be sustained upon examination. There are also several disclosure requirements. The interpretation is effective for fiscal years beginning after December 15, 2006, and we do not expect the adoption of this interpretation to have a material effect on our consolidated financial statements.

In September 2006, the FASB issued FASB Statement No. 158, "Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans - An Amendment of FASB Statements No. 87, 88, 106, and 132R." This new standard requires an employer to: (a) recognize in its statement of financial position an asset for a plan's over funded status or a liability for a plan's under funded status; (b) measure a plan's assets and its obligations that determine its funded status as of the end of the employer's fiscal year (with limited exceptions); and (c) recognize changes in the funded status of a defined benefit postretirement plan in the year in which the changes occur. These changes will be reported in comprehensive income of a business entity. SFAS No. 158 applies to plan sponsors that are public and private companies and nongovernmental not-for-profit organizations. The requirement to recognize the funded status of a benefit plan and the disclosure requirements are effective as of the end of the fiscal year ending after December 15, 2006, for entities with publicly traded equity securities, and at the end of the fiscal year ending after June 15, 2007, for all other entities. The requirement to measure plan assets and benefit obligations as of the date of the employer's fiscal year-end statement of financial position is effective for fiscal years ending after December 15, 2008. We do not expect the adoption of this standard to have a material effect on our consolidated financial statements.

FASB Statement No. 157, "Fair Value Measurements," was issued by the FASB in September 2006. This new standard provides guidance for using fair value to measure assets and liabilities. The FASB believes the standard also responds to investors' requests for expanded information about the extent to which companies measure assets and liabilities at fair value, the information used to measure fair value, and the effect of fair value measurements on earnings. SFAS No. 157 applies whenever other standards require (or permit) assets or liabilities to be measured at fair value, but does not expand the use of fair value in any new circumstances.

Currently, over 40 accounting standards within GAAP require (or permit) entities to measure assets and liabilities at fair value. Prior to SFAS No. 157, the methods for measuring fair value were diverse and inconsistent, especially for items that are not actively traded. The standard clarifies that for items that are not actively traded, such as certain kinds of derivatives, fair value should reflect the price in a transaction with a market participant, including an adjustment for risk, not just the company's mark-to-market value. SFAS No. 157 also requires expanded disclosure of the effect on earnings for items measured using unobservable data.

Under SFAS No. 157, fair value refers to the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants in the market in which the reporting entity transacts. In this standard, the FASB clarifies the principle that fair value should be based on the assumptions market participants would use when pricing the asset or liability. In support of this principle, SFAS No. 157 establishes a fair value hierarchy that prioritizes the information used to develop those assumptions. The fair value hierarchy gives the highest priority to quoted prices in active markets and the lowest priority to unobservable data, for example, the reporting entity's own data. Under the standard, fair value measurements would be separately disclosed by level within the fair value hierarchy. The provisions of SFAS No. 157 are effective for financial statements issued for fiscal years beginning after November 15, 2007, and interim periods within those fiscal years. Earlier application is encouraged, provided that the reporting entity has not yet issued financial statements for that fiscal year, including any financial statements for an interim period within that fiscal year. We are currently evaluating the effects of this standard to our consolidated financial statements.

#### **Note 3. Discontinued Operations**

During the first nine months of 2006 we sold 14 shopping centers and three industrial properties, seven of which were located in Texas, three in Kansas, two each in Arkansas and Oklahoma and one each in Arizona, Missouri and Tennessee. Also, we classified two shopping centers totaling \$8.2 million both located in Amarillo, Texas as held for sale as of September 30, 2006. In 2005 we sold 13 retail properties and a vacant building, ten of which were located in Texas and one each in Louisiana, Mississippi and Arkansas. Also in 2005, we sold two industrial properties in Texas and one in Nevada. The operating results of these properties have been reclassified and reported as discontinued operations in the Statements of Consolidated Income and Comprehensive Income in accordance with SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets," as well as any gains on the respective disposition for all periods presented. Revenues recorded in Operating Income From Discontinued Operations related to our 2006 and 2005 dispositions totaled \$1.9 million and \$8.3 million for the quarter ended September 30, 2006 and 2005, respectively, and \$14.3 million and \$27.8 million for the nine months ended September 30, 2006 and 2005, respectively. Included in the Consolidated Balance Sheet at December 31, 2005 was \$180.1 million of Property and \$52.1 million of Accumulated Depreciation related to properties sold during the first nine months of 2006.

The discontinued operations reported in 2006 and 2005 had no debt that was required to be repaid upon their disposition. In addition, we elected not to allocate other consolidated interest to discontinued operations since the interest savings to be realized from the proceeds of the sale of these operations was not material.

#### Note 4. Derivatives and Hedging

We occasionally hedge the future cash flows of our debt transactions, as well as changes in the fair value of our debt instruments, principally through interest rate swaps with major financial institutions. At September 30, 2006, we had five interest rate swap contracts designated as fair value hedges with an aggregate notional amount of \$75.0 million that convert fixed interest payments at rates ranging from 4.2% to 6.8% to variable interest payments. We have determined that they are highly effective in limiting our risk of changes in the fair value of fixed-rate notes attributable to changes in variable interest rates. Also, at September 30, 2006, we had three forward-starting interest rate swap contracts with an aggregate notional amount of \$192.6 million, of which one with a notional amount of \$74.0 million was entered into in May 2006. The purpose of these forward-starting swaps, which are designated as cash flow hedges, is to mitigate the risk of future fluctuations in interest rates on forecasted issuances of long-term debt. Of these three contracts, one with a notional amount of \$74.0 million has a cash settlement date of December 1, 2006 and two with an aggregate notional amount of \$118.6 million effective January 2008. We have determined that they are highly effective in offsetting future variable interest cash flows on anticipated long-term debt issuances.

In June 2006 a \$5 million swap matured in conjunction with the maturity of the associated medium term note. This contract was designated as a fair value hedge.

Changes in the market value of fair value hedges as well as changes in the market value of the hedged item are recorded in earnings each reporting period. For the quarter and nine months ending September 30, 2006 and 2005, these changes in fair market value offset with minimal impact to earnings. The derivative instruments at September 30, 2006 and December 31, 2005 were reported at their fair values in Other Assets, net of accrued interest, of \$.1 million and \$.4 million, respectively, and as Other Liabilities, net of accrued interest, of \$6.4 million and \$4.4 million, respectively.

As of September 30, 2006 and December 31, 2005, the balance in Accumulated Other Comprehensive Loss relating to derivatives was \$6.8 million and \$5.1 million, respectively. Within the next twelve months, we expect to amortize to interest expense approximately \$.3 million of the balance in Accumulated Other Comprehensive Loss.

The interest rate swaps increased interest expense and decreased net income by \$.2 million and \$.3 million for the three and nine months ended September 30, 2006, respectively, and increased the average interest rate of our debt by .02% for both periods. For the three and nine months ended September 30, 2005, the interest rate swaps decreased interest expense and increased net income by \$.2 million and \$1.2 million, respectively, and decreased the average interest rate of our debt by .1% for both periods. We could be exposed to credit losses in the event of nonperformance by the counter-party; however, management believes the likelihood of such nonperformance is remote.

Note 5. Debt

Our debt consists of the following (in thousands):

|   | ember 30,<br>2006 | December 31,<br>2005 |
|---|-------------------|----------------------|
| Debt payable to 2030 at 4.0% to 8.9%                      | \$<br>2,723,472   | \$<br>2,049,470      |
| Unsecured notes payable under revolving credit agreements | 229,600           | 210,000              |
| Obligations under capital leases                          | 33,460            | 33,460               |
| Industrial revenue bonds payable to 2015 at 4.2% to 6.3%  | 4,775             | 6,925                |
|   |                   |                      |
| Total   | \$<br>2,991,307   | \$<br>2,299,855      |

The grouping of total debt between fixed and variable-rate as well as between secured and unsecured is summarized below (in thousands):

|   | Sep | otember 30,<br>2006 | ]  | December 31,<br>2005 |
|---|-----|---------------------|----|----------------------|
| As to interest rate (including the effects of interest rate swaps): |     |                     |    |                      |
| Fixed-rate debt   | \$  | 2,665,191           | \$ | 1,986,059            |
| Variable-rate debt  |     | 326,116             |    | 313,796              |
|   |     |                     |    |                      |
| Total   | \$  | 2,991,307           | \$ | 2,299,855            |
|   |     |                     |    |                      |
| As to collateralization:  |     |                     |    |                      |
| Unsecured debt  | \$  | 2,046,791           | \$ | 1,457,805            |
| Secured debt  |     | 944,516             |    | 842,050              |
|   |     |                     |    |                      |
| Total   | \$  | 2,991,307           | \$ | 2,299,855            |

In February 2006 we amended and restated our \$400 million unsecured revolving credit facility. The amended facility has an initial four-year term and provides a one-year extension option available at our request. Borrowing rates under this amended facility float at a margin over LIBOR, plus a facility fee. The borrowing margin and facility fee, which are currently 37.5 and 12.5 basis points, respectively, are priced off a grid that is tied to our senior unsecured credit ratings. This amended facility retains a competitive bid feature that allows us to request bids for amounts up to \$200 million from each of the syndicate banks. Additionally, the amended facility contains an accordion feature, which allows us the ability to increase the facility up to \$600 million.

At September 30, 2006 and December 31, 2005, the balance outstanding under the \$400 million revolving credit facility was \$209.6 million at an average variable interest rate of 5.6% and \$190.0 million at an average variable interest rate of 4.5%, respectively. We also have an agreement for an unsecured and uncommitted overnight facility totaling \$20 million with a bank that is used for cash management purposes. At September 30, 2006 and December 31, 2005, we had \$20.0 million outstanding under this credit facility at a variable interest rate of 5.7% and 4.7%, respectively. Letters of credit totaling \$14.4 million and \$14.9 million were outstanding under the \$400 million revolving credit facility at September 30, 2006 and December 31, 2005, respectively. The available balance under our revolving credit agreement was \$176.0 million at September 30, 2006. During the first nine months of 2006 the maximum balance and weighted average balance outstanding under both the \$400 million and the \$20 million revolving credit facilities combined were \$293.9 million and \$185.4 million, respectively, at a weighted average interest rate of 5.1%.

In conjunction with acquisitions completed during the first nine months of 2006 and 2005, we assumed \$76.2 million and \$123.2 million, respectively, of nonrecourse debt secured by the related properties.

Scheduled principal payments on our debt (excluding \$229.6 million due under our revolving credit agreements, \$16 million of capital leases and \$2.7 million market value of interest rate swaps) are due during the following years (in thousands):

| 2006       | \$ 11,216 |
|------------|-----------|
| 2007       | 104,923   |
| 2008       | 251,650   |
| 2009       | 112,437   |
| 2010       | 108,524   |
| 2011       | 913,857   |
| 2012       | 303,078   |
| 2013       | 295,169   |
| 2014       | 333,894   |
| 2015       | 152,704   |
| Thereafter | 158,284   |

Our various debt agreements contain restrictive covenants, including minimum interest and fixed charge coverage ratios, minimum unencumbered interest coverage ratios and minimum net worth requirements. Management believes that we are in compliance with all restrictive covenants including our \$400 million unsecured revolving credit facility, which is our most restrictive agreement.

In July 2006 we priced an offering of \$575 million aggregate principal amount of 3.95% convertible senior notes due 2026, which closed on August 2, 2006. Interest is payable semi-annually in arrears on February 1 and August 1 of each year, beginning February 1, 2007. The net proceeds from the sale of the notes were used for general business purposes, to repurchase 4.3 million of our common shares of beneficial interest and to reduce amounts outstanding under our revolving credit facility.

The notes are senior unsecured obligations and rank equally with all of our other senior unsecured indebtedness. The notes will mature on August 1, 2026 unless previously redeemed, repurchased or converted in accordance with their terms prior to that date. Prior to August 4, 2011, we may not redeem the notes except to preserve our status as a REIT for U.S. federal income tax purposes. However, on or after August 4, 2011, we may redeem the notes in whole or in part, upon not less than 30, nor more than 60, days prior written notice to holders of the notes, for cash equal to 100% of the principal amount of the notes to be redeemed plus any unpaid interest (including additional interest, if any) accrued to the redemption date.

Holders of the notes may require us to repurchase their notes in whole or in part on August 1, 2011, August 1, 2016 and August 1, 2021 for cash equal to 100% of the principal amount of the notes to be repurchased plus any unpaid interest (including additional interest, if any) accrued to the repurchase date.

The holders of the notes may also require us to repurchase their notes in whole or in part for cash equal to 100% of the principal amount of the notes to be repurchased plus any unpaid interest (including additional interest, if any) accrued to the repurchase date if we undergo certain change in control transactions on or prior to August 4, 2011.

The initial conversion rate for each \$1,000 principal amount of notes is 20.3770 of our common shares, payable in cash and, at our election, common shares. This is equivalent to an initial conversion price of \$49.075 per common share. In addition, if certain change in control transactions occur on or prior to August 4, 2011 and a holder elects to convert notes in connection with any such transaction, we will increase the conversion rate in connection with such conversion by a number of additional common shares based on the date such transaction becomes effective and the price paid per common share. The conversion rate may also be adjusted under certain other circumstances, including the payment of cash dividends in excess of our current regular quarterly common share cash dividend of \$0.465 per share.

Holders may convert their notes based on the applicable conversion rate (described below) prior to the close of business on the second business day prior to the stated maturity date at any time on or after August 1, 2025 and also under any of the following circumstances:

- · during any calendar quarter beginning after December 31, 2006 (and only during such calendar quarter), if, and only if, the closing sale price of our common shares for at least 20 trading days (whether or not consecutive) in the period of 30 consecutive trading days ending on the last trading day of the preceding calendar quarter is greater than 130% of the conversion price per common share in effect on the applicable trading day;
- · during the five consecutive trading-day period following any five consecutive trading-day period in which the trading price of the notes was less than 98% of the product of the closing sale price of our common shares multiplied by the applicable conversion rate;
- · if those notes have been called for redemption, at any time prior to the close of business on the third business day prior to the redemption date; or
- · if our common shares are not listed on a U.S. national or regional securities exchange or quoted on the NASDAQ National Market for 30 consecutive trading days.

Upon the conversion of notes, we will deliver cash and, at our election, common shares, with an aggregate value, which we refer to as the "conversion value," equal to the conversion rate multiplied by the average price of our common shares as follows: (i) an amount in cash, which we refer to as the "principal return," equal to the lesser of (a) the principal amount of the converted notes and (b) the conversion value and (ii) if the conversion value is greater than the principal return, an amount with a value equal to the difference between the conversion value and the principal return, which we refer to as the "net amount." The net amount may be paid, at our option, in cash, common shares or a combination of cash and common shares. We refer to any cash delivered upon the conversion of notes as part of the net amount as the "net cash amount" and we refer to any common shares delivered upon the conversion of notes as the "net shares." Any portion of the net amount that we elect to issue as net shares will be based on the average of the daily share amounts for each trading day in the ten consecutive trading-day period except that we will pay cash in lieu of any fractional common shares issuable.

As part of the offering, we agreed to file a shelf registration statement related to the resale of the debentures and the common shares issuable upon conversion of the debentures within a specified period of time and to have the registration statement become effective and maintain effectiveness during periods specified in the debenture agreement. If the registration statement ceases to be effective, we could be subject to liquidated damage payments of

up to 0.50% per year on the principal amount of the debentures during the period that the registration statement is not effective, as defined in the debenture agreement. The registration statement was filed within the specified time on October 31, 2006.

#### **Note 6. Property**

Our property consists of the following (in thousands):

|                            | September 30,<br>2006 |           |    | December 31,<br>2005 |
|----------------------------|-----------------------|-----------|----|----------------------|
| Land                       | \$                    | 821,622   | \$ | 761,454              |
| Land held for development  |                       | 26,604    |    | 20,634               |
| Land under development     |                       | 75,168    |    | 16,895               |
| Buildings and improvements |                       | 3,410,092 |    | 3,195,207            |
| Construction-in progress   |                       | 55,793    |    | 39,389               |
| Property held for sale     |                       | 8,186     |    |                      |
| Total                      | \$                    | 4,397,465 | \$ | 4,033,579            |

Interest capitalized to land under development or buildings under construction was \$2.1 million and \$.7 million for the quarter ended September 30, 2006 and 2005, respectively, and \$4.3 million and \$2.3 million for the nine months ended September 30, 2006 and 2005, respectively. Ad valorem taxes capitalized to land under development or buildings under construction was \$.5 million and \$0 for the quarter ended September 30, 2006 and 2005, respectively, and \$.5 million and \$.3 million for the nine months ended September 30, 2006 and 2005, respectively.

Acquisitions of properties are accounted for utilizing the purchase method and, accordingly, the results of operations are included in our results of operations from the respective dates of acquisition. We have used estimates of future cash flows and other valuation techniques to allocate the purchase price of acquired property among land, buildings on an "as if vacant" basis, and other identifiable intangibles. For additional information see Note 10, "Identified Intangible Assets and Liabilities."

During the first nine months of 2006, we completed the acquisition of 19 shopping centers and three industrial properties that are located in California, Florida, Georgia, Kentucky, North Carolina, Tennessee and Texas. Also, we purchased tracts of land in Arizona, California, Colorado, Florida, North Carolina and Texas for ten developments that commenced in 2006.

#### Note 7. Investments in Real Estate Joint Ventures

We own interests in joint ventures or limited partnerships in which we exercise significant influence but do not have financial and operating control. These partnerships are accounted for under the equity method. Our interests in these joint ventures and limited partnerships range from 20% to 75%. Combined condensed unaudited financial information of these ventures (at 100%) is summarized as follows (in thousands):

|                          | _  | ember 30,<br>2006 | December 31, 2005 |
|--------------------------|----|-------------------|-------------------|
| Combined Balance Sheets  |    |                   |                   |
|                          |    |                   |                   |
| Property                 | \$ | 660,102           | \$ 397,689        |
| Accumulated depreciation |    | (37,064)          | (32,032)          |
| Property - net           |    | 623,038           | 365,657           |
|                          |    |                   |                   |
| Other assets             |    | 87,158            | 61,543            |
|                          |    |                   |                   |
| Total                    | \$ | 710,196           | \$ 427,200        |

| Debt                   | \$<br>263,048 \$ | 136,182 |
|------------------------|------------------|---------|
| Amounts payable to WRI | 26,336           | 43,239  |
| Other liabilities      | 15,340           | 12,081  |
| Accumulated equity     | 405,472          | 235,698 |
|                        |                  |         |
| Total                  | \$<br>710,196 \$ | 427,200 |
|                        |                  |         |
|                        |                  |         |
| 15                     |                  |         |

|                                 | Three Months Ended September 30, |    |        | Nine Months Ended September 30, |    |        |
|---------------------------------|----------------------------------|----|--------|---------------------------------|----|--------|
|                                 | 2006                             |    | 2005   | 2006                            |    | 2005   |
| Combined Statements of Income   |                                  |    |        |                                 |    |        |
| Revenues                        | \$<br>15,721                     | \$ | 10,693 | \$<br>41,236                    | \$ | 29,509 |
| Expenses:                       |                                  |    |        |                                 |    |        |
| Interest                        | 4,617                            |    | 2,803  | 12,076                          |    | 7,438  |
| Depreciation and amortization   | 3,556                            |    | 2,188  | 9,527                           |    | 6,692  |
| Operating                       | 1,900                            |    | 1,299  | 5,193                           |    | 3,688  |
| Ad valorem taxes                | 1,840                            |    | 1,318  | 4,426                           |    | 3,643  |
| General and administrative      | 156                              |    | 115    | 415                             |    | 396    |
| Total                           | 12,069                           |    | 7,723  | 31,637                          |    | 21,857 |
| Gain on land and merchant       |                                  |    |        |                                 |    |        |
| development sales               |                                  |    | 170    | 555                             |    | 170    |
| Gain (loss) on sale of property | 1                                |    | 3      | 5,993                           |    | (5)    |
| Net Income                      | \$<br>3,653                      | \$ | 3,143  | \$<br>16,147                    | \$ | 7,817  |

Our investment in real estate joint ventures, as reported on the consolidated balance sheets, differs from our proportionate share of the joint ventures' underlying net assets due to basis differentials, which arose upon the transfer of assets from us to the joint ventures. This basis differential, which totaled \$17.4 million and \$10.3 million at September 30, 2006 and December 31, 2005, respectively, is amortized over the useful lives of the related assets.

Fees earned by us for the management of these joint ventures totaled \$.3 million and \$.2 million for the quarter ended September 30, 2006 and 2005, respectively, and \$1.0 million and \$.6 million for the nine months ended September 30, 2006 and 2005, respectively.

During the first nine months of 2006, we invested in a 25%-owned unconsolidated joint venture, which acquired five shopping centers: Fresh Market Shoppes is located in Hilton Head, South Carolina; Shoppes at Paradise Isle is located in Destin, Florida; Indian Harbor Place is located in Melbourne, Florida, and both Quesada Commons and Shoppes of Port Charlotte are located in Port Charlotte, Florida. Two 50%-owned joint ventures commenced development of a retail center each located in Mission, Texas and Apple Valley, California. Also, two shopping centers, one each in Crosby and Dickinson, Texas, were sold. Our share of the sales proceeds totaled \$8.1 million and generated a gain of \$4.1 million. Associated with our land and merchant development activities, a parcel of land in Houston, Texas was sold in a 75%-owned joint venture, of which our share of the gain totaled \$.4 million.

During the third quarter of 2006, we formed a strategic joint venture with Mercantile Real Estate Advisors, Inc. ("MREA") to acquire and operate industrial properties within target markets across the United States. MREA served as investment advisor to the AFL-CIO Building Investment Trust ("BIT"). The BIT is a \$2.4 billion bank collective trust fund serving pension plans with union beneficiaries. The joint venture is 80% owned by BIT and 20% by us.

We will oversee the acquisition process and the ongoing management and leasing of the properties. Acquisitions will be focused on bulk warehouse and business distribution properties within targeted markets. The partners plan to invest \$500 million in total capital over the next two years including leverage targeted at approximately 50% of total capital.

As part of this transaction, we provided the initial "seeding" for the joint venture, contributing 16 buildings at five properties with a total value of \$123 million and aggregating more than two million square feet. The sale of an 80% interest in these properties resulted in a gain to us of \$26.9 million, and due to our continuing involvement with these properties, the operating results have not been reclassified and reported in discontinued operations. The properties are located in the San Diego, Memphis, and Atlanta markets.

During the first nine months of 2005, we acquired our joint venture partners' interest in one of our existing shopping centers located in Texas, and a 50%-owned unconsolidated joint venture acquired an interest in a retail property located in McAllen, Texas, which will be redeveloped. We sold an 80% interest in two retail properties totaling 295,000 square feet in Lafayette and Shreveport, Louisiana. These properties were held in tenancy-in-common arrangements in which we retained a 20% interest. Additionally, we acquired a 25% interest in Lake Washington Crossing, a 118,800 square foot retail center in Melbourne, Florida and a 50%-owned unconsolidated joint venture commenced development on a 161,000 square foot retail center located in Liberty Lake, Washington.

#### **Note 8. Segment Information**

The operating segments presented are the segments for which separate financial information is available, and operating performance is evaluated regularly by senior management in deciding how to allocate resources and in assessing performance. We evaluate the performance of the operating segments based on net operating income that is defined as total revenues less operating expenses and ad valorem taxes. Management does not consider the effect of gains or losses from the sale of property in evaluating ongoing operating performance.

The shopping center segment is engaged in the acquisition, development and management of real estate, primarily neighborhood and community shopping centers, located in Arizona, Arkansas, California, Colorado, Florida, Georgia, Illinois, Kansas, Kentucky, Louisiana, Maine, Missouri, Nevada, New Mexico, North Carolina, Oklahoma, South Carolina, Tennessee, Texas, Utah and Washington. The customer base includes supermarkets, discount retailers, drugstores and other retailers who generally sell basic necessity-type commodities. The industrial segment is engaged in the acquisition, development and management of bulk warehouses and office/service centers. Its properties are currently located in California, Florida, Georgia, Tennessee and Texas, and the customer base is diverse. Included in "Other" are corporate-related items, insignificant operations and costs that are not allocated to the reportable segments.

Information concerning our reportable segments is as follows (in thousands):

|  | Shopping<br>Center | Industrial   | Other          | Total     |
|--|--------------------|--------------|----------------|-----------|
| Three Months Ended September 30, 2006:   |                    |              |                |           |
| Revenues                                 | \$<br>130,605      | \$<br>14,406 | \$<br>277 \$   | 145,288   |
| Net operating income (loss)              | 93,041             | 9,463        | (904)          | 101,600   |
| Equity in earnings of joint ventures     | 2,069              | 39           | 145            | 2,253     |
| Investment in real estate joint ventures | 117,602            | 437          | 2,852          | 120,891   |
| Total assets                             | 3,565,720          | 292,610      | 570,841        | 4,429,171 |
|  |                    |              |                |           |
| Three Months Ended September 30, 2005:   |                    |              |                |           |
| Revenues                                 | \$<br>118,259      | \$<br>12,117 | \$<br>461 \$   | 130,837   |
| Net operating income                     | 86,261             | 8,860        | 181            | 95,302    |
| Equity in earnings of joint ventures     | 1,844              | 9            | 42             | 1,895     |
| Investment in real estate joint ventures | 58,761             | 492          | 1,753          | 61,006    |
| Total assets                             | 3,017,140          | 306,374      | 343,886        | 3,667,400 |
|  |                    |              |                |           |
| Nine Months Ended September 30, 2006:    |                    |              |                |           |
| Revenues                                 | \$<br>373,070      | \$<br>42,993 | \$<br>1,218 \$ | 417,281   |

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| Net operating income (loss)          | 271,782          | 29,811    | (338)    | 301,255 |
|--------------------------------------|------------------|-----------|----------|---------|
| Equity in earnings of joint ventures | 10,502           | 84        | 280      | 10,866  |
|                                      |                  |           |          |         |
| Nine Months Ended September 30,      |                  |           |          |         |
| 2005:                                |                  |           |          |         |
| Revenues                             | \$<br>346,595 \$ | 34,672 \$ | 1,616 \$ | 382,883 |
| Net operating income                 | 255,891          | 24,986    | 856      | 281,733 |
| Equity in earnings of joint ventures | 4,659            | 52        | 77       | 4,788   |

Net operating income reconciles to Income from Continuing Operations as shown on the Statements of Consolidated Income and Comprehensive Income as follows (in thousands):

|  | Three Mon<br>Septem | <br>            | Nine Months Ended<br>September 30, |    |          |  |
|--|---------------------|-----------------|------------------------------------|----|----------|--|
|  | 2006                | 2005            | 2006                               |    | 2005     |  |
| Total segment net operating income     | \$<br>101,600       | \$<br>95,302 \$ | 301,255                            | \$ | 281,733  |  |
| Depreciation and amortization          | (32,535)            | (30,113)        | (94,896)                           |    | (87,081) |  |
| General and administrative             | (5,497)             | (4,354)         | (16,500)                           |    | (13,123) |  |
| Interest expense, net                  | (37,709)            | (33,202)        | (106,887)                          |    | (96,525) |  |
| Interest and other income              | 2,788               | 1,330           | 4,819                              |    | 1,758    |  |
| Equity in earnings of joint ventures,  |                     |                 |                                    |    |          |  |
| net                                    | 2,253               | 1,895           | 10,866                             |    | 4,788    |  |
| Income allocated to minority interests | (1,676)             | (1,385)         | (4,977)                            |    | (4,530)  |  |
| Gain on sale of properties             | 26,871              | 132             | 27,008                             |    | 22,111   |  |
| Gain on land and merchant              |                     |                 |                                    |    |          |  |
| development sales                      | 4,504               |                 | 6,180                              |    |          |  |
| Provision for income taxes             | (1,253)             |                 | (1,401)                            |    |          |  |
|  |                     |                 |                                    |    |          |  |
| Income from Continuing Operations      | \$<br>59,346        | \$<br>29,605 \$ | 125,467                            | \$ | 109,131  |  |

#### Note 9. Employee Benefit Plans

WRI sponsors a noncontributory qualified retirement plan and a separate and independent nonqualified supplemental retirement plan for officers of WRI. The components of net periodic benefit costs for both plans are as follows (in thousands):

|                                | Three Months Ended September 30, |    |          | Nine Months Ended<br>September 30, |    |       |
|--------------------------------|----------------------------------|----|----------|------------------------------------|----|-------|
|                                | 2006                             |    | 2005     | 2006                               |    | 2005  |
| Service cost                   | \$<br>772                        | \$ | 815 \$   | 2,316                              | \$ | 1,925 |
| Interest cost                  | 565                              |    | 537      | 1,695                              |    | 1,315 |
| Expected return on plan assets | (346)                            |    | (343)    | (1,038)                            |    | (849) |
| Prior service cost             | (32)                             |    | (37)     | (96)                               |    | (91)  |
| Recognized loss                | 102                              |    | 46       | 306                                |    | 113   |
|                                |                                  |    |          |                                    |    |       |
| Total                          | \$<br>1,061                      | \$ | 1,018 \$ | 3,183                              | \$ | 2,413 |

During the nine months ended September 30, 2006 and 2005, we contributed \$1.5 million and \$1.7 million, respectively, to the qualified retirement plan and \$2.0 million and \$3.4 million, respectively, to the supplemental retirement plan. We do not expect to make any additional contributions to either plan in 2006.

We have a Savings and Investment Plan pursuant to which eligible employees may elect to contribute from 1% of their salaries to the maximum amount established annually by the Internal Revenue Service. We match employee contributions at the rate of \$.50 per \$1.00 for the first 6% of the employee's salary. The employees vest in the employer contributions ratably over a six-year period. Compensation expense related to the plan was \$.2 million for both the three months ended September 30, 2006 and 2005 and \$.5 million for both nine months ended September 30, 2006 and 2005.

We have an Employee Share Purchase Plan under which .6 million of our common shares have been authorized. These shares, as well as common shares purchased by us on the open market, are made available for sale to employees at a discount of 15%. Purchases are limited to 10% of an employee's regular salary. Shares purchased by the employee under the plan are restricted from being sold for two years from the date of purchase or until termination of employment. During the first nine months of 2006 and 2005, a total of 16,769 and 16,502 shares, respectively, were purchased for the employees at an average per share price of \$33.83 and \$30.56, respectively.

We also have a deferred compensation plan for eligible employees allowing them to defer portions of their current cash salary or share-based compensation. Deferred amounts are deposited in a grantor trust, which are included in Other Assets, and are reported as compensation expense in the year service is rendered. Cash deferrals are invested based on the employee's investment selections from a mix of assets based on a "Broad Market Diversification" model. Deferred share-based compensation can not be diversified, and distributions from this plan are made in the same form as the original deferral.

# Note 10. Identified Intangible Assets and Liabilities

Identified intangible assets and liabilities associated with our property acquisitions are as follows (in thousands):

|  | •  | ember 30,<br>2006 | Γ  | December 31,<br>2005 |
|--|----|-------------------|----|----------------------|
| Identified Intangible Assets:                                      |    |                   |    |                      |
| Above-Market Leases (included in Other Assets)                     | \$ | 15,737            | \$ | 12,838               |
| Above-Market Leases - Accumulated Amortization                     |    | (4,956)           |    | (3,393)              |
| Lease Origination Costs (incl. in Unamortized Debt and Lease Cost) |    | 62,999            |    | 42,772               |
| Lease Origination Costs - Accumulated Amortization                 |    | (14,717)          |    | (10,822)             |
|  |    |                   |    |                      |
|  | \$ | 59,063            | \$ | 41,395               |
|  |    |                   |    |                      |
| Identified Intangible Liabilities (included in Other Liabilities): |    |                   |    |                      |
| Below-Market Leases  | \$ | 31,597            | \$ | 17,012               |
| Below-Market Leases - Accumulated Amortization                     |    | (6,126)           |    | (3,735)              |
| Out-of-Market Assumed Mortgages                                    |    | 59,704            |    | 60,792               |
| Out-of-Market Assumed Mortgages - Accumulated Amortization         |    | (16,325)          |    | (12,143)             |
|  |    |                   |    |                      |
|  | \$ | 68,850            | \$ | 61,926               |

These identified intangible assets and liabilities are amortized over the terms of the acquired leases or the remaining lives of the assumed mortgages.

The net amortization of above-market and below-market leases increased Revenues-Rentals by \$.5 and \$.1 million for the quarter ended September 30, 2006 and 2005, respectively and by \$.8 million and \$.2 million for the nine months ended September 30, 2006 and 2005, respectively. The estimated net amortization of these intangible assets and liabilities for each of the next five years is as follows (in thousands):

| 2007 | \$ 2,979 |
|------|----------|
| 2008 | 2,531    |
| 2009 | 2,413    |
| 2010 | 1,463    |
| 2011 | 782      |

The amortization of lease origination costs, which is recorded in Depreciation and Amortization, was \$1.9 million and \$1.7 million for the quarter ended September 30, 2006 and 2005, respectively, and \$5.4 million and \$4.5 million for the nine months ended September 30, 2006 and 2005, respectively. The estimated amortization of this intangible asset for each of the next five years is as follows (in thousands):

| 2007 | \$ 8.787 |
|------|----------|
|      |          |
|      |          |
|      |          |

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| 2008 | 7,586 |
|------|-------|
| 2009 | 6,616 |
| 2010 | 5,559 |
| 2011 | 4.156 |

The amortization of out-of-market assumed mortgages decreased Interest Expense by \$1.9 million and \$1.7 million for the quarter ended September 30, 2006 and 2005, respectively, and \$5.5 million and \$5.1 million for the nine months ended September 30, 2006 and 2005, respectively. The estimated amortization of this intangible liability for each of the next five years is as follows (in thousands):

| 2007 | \$7,455 |
|------|---------|
| 2008 | 6,385   |
| 2009 | 4,990   |
| 2010 | 4,248   |
| 2011 | 2,924   |

#### **Note 11. Income Taxes**

We have elected to be treated as a REIT under the Internal Revenue Code of 1986, as amended. As a REIT, we generally will not be subject to corporate level federal income tax on taxable income we distribute to our shareholders. To retain our REIT status, we must satisfy a number of requirements that include meeting defined percentage tests concerning the amount of our assets and revenues attributable to our real estate operations. As long as we distribute at least 90% of the taxable income of the REIT to our shareholders as dividends, we will not be taxed on the portion of our income distributed unless we have prohibited transactions.

The Tax Relief Extension Act of 1999 gives REITs the ability to conduct activities that were previously disallowed as long as they are done in entities that elect to be treated as taxable REIT subsidiaries under the Internal Revenue Code. These activities include buying or developing properties with the express purpose of selling them. We conduct certain of these activities in taxable REIT subsidiaries that we have created. We calculate and record income taxes in our financial statements based on the activities in those entities. We also record deferred taxes for the temporary tax differences that have resulted from those activities as required under SFAS No. 109, "Accounting for Income Taxes."

For the three and nine months ending September 30, 2006, we recorded a provision for federal income taxes of \$1.2 million and \$1.3 million, respectively, in our taxable REIT subsidiaries.

On May 18, 2006 the State of Texas enacted a "margin tax" to replace the current franchise tax. It is calculated by applying a tax rate against a base that considers both revenues and expenses and becomes due May 15, 2008 based on our fiscal year ending on December 31, 2007. In accordance with SFAS No. 109, "Accounting for Income Taxes," a deferred tax provision for the Texas margin tax of \$.02 million and \$.1 million, respectively, was recorded for the three and nine months ended September 30, 2006.

#### Note 12. Commitments and Contingencies

We participate in seven ventures structured as DownREIT partnerships that have properties in Arkansas, California, Georgia, North Carolina, Texas and Utah. As general partner we have operating and financial control over these ventures and consolidate their operations in our consolidated financial statements. These ventures allow the outside limited partners to put their interest to the partnership for our common shares of beneficial interest or an equivalent amount in cash. We may acquire any limited partnership interests that are put to the partnership and we have the option to redeem the interest in cash or a fixed number of our common shares at our discretion. During the first nine months of 2006 and 2005, we issued common shares of beneficial interest valued at \$3.9 million and \$1.3 million, respectively, in exchange for certain of these limited partnership interests.

We expect to invest approximately \$30.4 million in 2006, \$158.8 million in 2007, \$26.3 in 2008 and the remaining balance of \$.9 million in 2009 to complete construction of 21 properties under various stages of development. As of September 30, 2006, we expect to invest \$256.8 million towards the acquisition of operating properties for the

remainder of 2006.

The purchase agreement of the North American portfolio allows for the subsequent development and leasing of an additional phase of Brookwood Marketplace by the property seller. If the terms of the purchase agreement are met by the seller, the purchase price would be increased by approximately \$6.9 million. This agreement expires in August 2008.

We are subject to numerous federal, state and local environmental laws, ordinances and regulations in the areas where we own or operate properties. We are not aware of any environmental contamination, which may have been caused by us or any of our tenants, that would have a material effect on our financial position, results of operation or cash flows.

As part of our risk management activities we have applied and been accepted into state sponsored environmental programs which should limit our expenses if contaminants need to be remediated. We also have an environmental insurance policy that covers us against third party liabilities and remediation costs.

While we believe that we do not have any material exposure to environmental remediation costs, we cannot give absolute assurance that changes in the law or new discoveries of contamination will not result in increased liabilities to us.

We are involved in various matters of litigation arising in the normal course of business. While we are unable to predict with certainty the amounts involved, our management and counsel are of the opinion that, when such litigation is resolved, our resulting liability, if any, will not have a material effect on our consolidated financial statements.

In February 2006 our board of trust managers authorized up to \$100 million for the purchase of outstanding common shares of beneficial interest in 2006. Share repurchases may be made in the open market or in privately negotiated transactions. In July 2006 our board of trust managers revised the authorized repurchase amount of our common shares of beneficial interest to a total of \$207 million, and we used \$167.6 million of the net proceeds from the \$575 million debt offering to purchase 4.3 million common shares of beneficial interest at \$39.26 per share.

# **Note 13. Share Options and Awards**

In 1988 we adopted a Share Option Plan that provided for the issuance of options and share awards up to a maximum of 1.6 million common shares. This plan expired in December 1997, but some awards made pursuant to it remain outstanding as of September 30, 2006.

In 1992 we adopted the Employee Share Option Plan that grants 100 share options to every employee, excluding officers, upon completion of each five-year interval of service. This plan expires in 2012 and provides options for a maximum of 225,000 common shares. Options granted under this plan are exercisable immediately.

In 1993 we adopted the Incentive Share Option Plan that provided for the issuance of up to 3.9 million common shares, either in the form of restricted shares or share options. This plan expired in 2002, but some awards made pursuant to it remain outstanding as of September 30, 2006. The share options granted to nonofficers vest over a three-year period beginning after the grant date, and for officers vest over a seven-year period beginning two years after the grant date. Restricted shares under this plan have multiple vesting periods. Prior to 2000, restricted shares generally vested over a ten-year period. Effective in 2000, the vesting period became five years. In addition, the vesting period for these restricted shares can be accelerated based on appreciation in the market share price. All restricted shares related to this plan vested prior to 2005.

In 2001 we adopted the Long-term Incentive Plan for the issuance of options and share awards. In 2006 the maximum number of common shares issuable under this plan was increased to 4.8 million common shares of beneficial interest, of which 3.4 million is available for the future grant of options or awards at September 30, 2006. This plan expires in 2011. The share options granted to nonofficers vest over a three-year period beginning after the grant date, and share

options and restricted shares for officers vest over a five-year period after the grant date. Restricted shares granted to trust managers vest immediately.

Our Employee Share Option Plan and the Long-term Incentive Plan provide for the granting of share options to employees at an exercise price equal to the quoted fair market value of our common shares on the date of grant and expire upon termination of employment or ten years from the date of grant. In the Long-term Incentive Plan restricted shares for officers and trust managers are granted at no exercise price. Our policy is to recognize compensation expense for equity awards ratably over the vesting period. For the three months ended September 30, 2006 and 2005, compensation expense associated with share options and restricted shares totaled \$1.0 million and \$.3 million, of which \$.2 million and \$.1 million was capitalized, respectively. For the nine months ended September 30, 2006 and 2005, compensation expense associated with share options and restricted shares totaled \$3.1 million and \$.9 million, of which \$.8 million and \$.3 million was capitalized, respectively.

The fair value of share options and restricted shares is estimated on the date of grant using the Black-Scholes option pricing method based on the expected weighted average assumptions in the following table. The dividend yield is an average of the historical yields at each record date over the estimated expected life. We estimate volatility using our historical volatility data for a period of ten years, and the expected life is based on historical data from an option valuation model of employee exercises and terminations. The risk-free rate is based on the U.S. Treasury yield curve in effect at the time of grant. The fair value and weighted average assumptions are as follows:

|                          | Nine Months           | ths  |
|--------------------------|-----------------------|------|
|                          | Ended                 |      |
|                          | September 30,<br>2006 | ,    |
| Fair value per share     | \$ 3.                 | 22   |
| Dividend yield           | $\epsilon$            | 5.3% |
| Expected volatility      | 16                    | 5.9% |
| Expected life (in years) | 6                     | 5.7  |
| Risk-free interest rate  | 4                     | 4.4% |
|                          |                       |      |

Following is a summary of the option activity for the nine months ended September 30, 2006:

|                                 | Shares    | Weigh    | ted   |
|---------------------------------|-----------|----------|-------|
|                                 | Under     | Avera    | ge    |
|                                 | Option    | Exercise | Price |
| Outstanding, January 1, 2006    | 3,179,646 | \$       | 27.47 |
| Granted                         | 5,600     |          | 38.89 |
| Forfeited or expired            | (26,761)  |          | 30.89 |
| Exercised                       | (456,816) |          | 20.74 |
| Outstanding, September 30, 2006 | 2,701,669 | \$       | 28.60 |

The total intrinsic value of options exercised was \$1.9 million and \$3.6 million for the three months ended September 30, 2006 and 2005, respectively. For the nine months ended September 30, 2006 and 2005, the total intrinsic value of options exercised was \$8.9 million and \$5.9 million, respectively. As of September 30, 2006, there was approximately \$3.3 million of total unrecognized compensation cost related to nonvested share options, which is expected to be amortized over a weighted average of 2.6 years. During the first nine months of 2005, 1,700 share options were granted.

The following table summarizes information about share options outstanding and exercisable at September 30, 2006:

|                             |           | Outstand<br>Weighted                        | ding     |  | Е         | exercisable                              |  |
|-----------------------------|-----------|---|----------|--|-----------|--|--|
| Range of<br>Exercise Prices | Number    | Average<br>Remaining<br>Contractual<br>Life | C        | Aggregate<br>Intrinsic<br>Value<br>(000's) | Number    | Weighted<br>Average<br>Exercise<br>Price | Aggregate<br>Intrinsic<br>Value<br>(000's) |
| \$16.89 - \$24.58           | 1,348,692 | 5.21<br>years                               | \$ 21.65 |  | 696,175   | \$ 20.84                                 |  |
| \$24.59 - \$30.09           | 463,588   | 7.16<br>years                               | \$ 30.07 |  | 221,751   | \$ 30.05                                 |  |
| \$30.10 - \$39.75           | 889,389   | 9.01<br>years                               | \$ 38.36 |  | 84,547    | \$ 39.75                                 |  |
| Total                       | 2,701,669 | 6.80<br>years                               | \$ 28.60 | \$ 39,958                                  | 1,002,473 | \$ 24.47                                 | \$ 18,596                                  |

A summary of the status of nonvested restricted shares for the nine months ended September 30, 2006 is as follows:

|                                 | Nonvested  | Weigh     | ted   |
|---------------------------------|------------|-----------|-------|
|                                 | Restricted | Average   | Grant |
|                                 | Shares     | Date Fair | Value |
| Outstanding, January 1, 2006    | 142,268    | \$        | 36.32 |
| Granted                         | 11,214     |           | 39.14 |
| Vested                          | (11,214)   |           | 39.14 |
| Forfeited                       | (3,041)    |           | 36.24 |
| Outstanding, September 30, 2006 | 139,227    | \$        | 36.32 |

As of September 30, 2006, there was approximately \$4.0 million of total unrecognized compensation cost related to nonvested restricted shares, which is expected to be amortized over a weighted average of 3.4 years.

# **Note 14. Subsequent Events**

In November 2006 we announced the formation of a joint venture with TIAA-CREF to hold and operate the Woolbright Properties Portfolio. TIAA-CREF will own 80% of the venture and we will own 20%. We will oversee the ongoing management and leasing of the properties.

Also, we sold the two Texas shopping centers, which were classified as held for sale as of September 30, 2006, and we purchased two retail centers and two industrial facilities. These properties are located in Florida and Texas.

\*\*\*\*

# ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

# **Forward-Looking Statements**

This quarterly report on Form 10-Q, together with other statements and information publicly disseminated by us, contains certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. We intend such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995 and include this statement for purposes of complying with these safe harbor provisions. Forward-looking statements, which are based on certain assumptions and describe our future plans, strategies and expectations, are generally identifiable by use of the words "believe," "expect," "intend," "anticipate," "estimat "project," or similar expressions. You should not rely on forward-looking statements since they involve known and unknown risks, uncertainties and other factors, which are, in some cases, beyond our control and which could materially affect actual results, performances or achievements. Factors which may cause actual results to differ materially from current expectations include, but are not limited to, (i) general economic and local real estate conditions, (ii) the inability of major tenants to continue paying their rent obligations due to bankruptcy, insolvency or general downturn in their business, (iii) financing risks, such as the inability to obtain equity, debt, or other sources of financing on favorable terms, (iv) changes in governmental laws and regulations, (v) the level and volatility of interest rates, (vi) the availability of suitable acquisition opportunities and (vii) increases in operating costs. Accordingly, there is no assurance that our expectations will be realized.

The following discussion should be read in conjunction with the consolidated financial statements and notes thereto and the comparative summary of selected financial data appearing elsewhere in this report. Historical results and trends which might appear should not be taken as indicative of future operations. Our results of operations and financial condition, as reflected in the accompanying financial statements and related footnotes, are subject to management's evaluation and interpretation of business conditions, retailer performance, changing capital market conditions and other factors which could affect the ongoing viability of our tenants.

### **Executive Overview**

Weingarten Realty Investors is a real estate investment trust ("REIT") that has been in the business of owning and developing shopping centers and other commercial real estate since 1948. We are focused on delivering solid returns to our shareholders by actively developing, acquiring and intensively managing properties in 21 states generally spanning the southern portion of the United States from coast to coast. Our portfolio of properties includes neighborhood and community shopping centers and industrial properties aggregating over 47.5 million square feet out of a total of 63.1 million square feet including square feet owned by others. We have a diversified tenant base with our largest tenant comprising 3% of total rental revenues during the first nine months of 2006.

We focus on increasing Funds from Operations and growing dividend payments to our common shareholders. We do this through hands-on leasing, management and selected redevelopment of the existing portfolio of properties, through disciplined growth from selective acquisitions and new developments, and through the disposition of assets that no longer meet our ownership criteria. We do this while remaining committed to maintaining a conservative balance sheet, a well-staggered debt maturity schedule and strong credit agency ratings.

We continue to maintain a strong, conservative capital structure, which provides ready access to a variety of attractive capital sources. We carefully balance obtaining low cost financing with minimizing exposure to interest rate movements and matching long-term liabilities with the long-term assets acquired or developed.

At September 30, 2006, we owned or operated under long-term leases, either directly or through our interests in joint ventures or partnerships, a total of 362 income-producing properties, of which 10 are still in development, and another 11 non-income producing properties that are in various stages of development. Our properties include 309 shopping centers and 64 industrial properties. We have approximately 7,300 leases and 5,400 different tenants. Leases for our properties range from less than a year for smaller spaces to over 25 years for larger tenants. Rental revenues generally include minimum lease payments, which often increase over the lease term, reimbursements of property operating expenses, including ad valorem taxes, and additional rent payments based on a percentage of the tenants' sales. The majority of our anchor tenants are supermarkets, value-oriented apparel/discount stores and other retailers or service providers who generally sell basic necessity-type goods and services. We believe stability of our anchor tenants, combined with convenient locations, attractive and well-maintained properties, high quality retailers and a strong tenant mix, should ensure the long-term success of our merchants and the viability of our portfolio.

In assessing the performance of our properties, management carefully tracks the occupancy of the portfolio. Occupancy for the total portfolio was 94.0% at September 30, 2006 compared to 94.7% at September 30, 2005. Another important indicator of performance is the spread in rental rates on a same-space basis as we complete new leases and renew existing leases. We completed 355 new leases or renewals in the third quarter of 2006 totaling 1.3 million square feet, increasing rental rates an average of 7.3% on a cash basis. During the first nine months of 2006, we completed 981 new leases or renewals totaling 4.5 million square feet, increasing rental rates an average of 7.3% on a cash basis.

To grow through acquisitions and new developments, management closely monitors movements in returns in relation to our blended weighted average cost of capital, the amount of product in the acquisition and new development pipelines and the geographic areas in which opportunities are present. During the first nine months of 2006, we acquired three industrial properties and 19 shopping centers and invested in a 25%-owned joint venture, which acquired five shopping centers. Our investment in these properties totaled \$559.4 million. For additional information on each property acquisition, see "Investing Activities" within "Capital Resources and Liquidity."

Our new development program has been growing each quarter. We currently have 21 properties in various stages of development. Eight of the properties are wholly owned and 13 are part of joint ventures. We have invested \$130 million to-date in these projects and we estimate our total investment will be \$346 million out of the total required investment of \$477 million. These properties are slated to open over the next three years and will add approximately 2.5 million square feet to the portfolio out of total of almost six million square feet. We expect to complete these developments during the next three years.

Our new development program also includes a merchant developer component where we will build, lease and then sell the developed real estate. For the first nine months of 2006, we recognized a gain on land and merchant development sales of \$6.2 million from the sale of an unimproved land tract in Phoenix, Arizona and the Timber Springs shopping center in Orlando, Florida. Our new development program described above includes eight developments, which are potential merchant developments.

In addition to the 21 new development projects, we have significantly increased our development pipeline. This pipeline includes 17 development sites that are in various stages of negotiation, which could add 2.6 million square feet with an investment value of approximately \$560 million. In addition to the 17 development sites, we have another 33 development sites under preliminary pursuit. Our development pipeline includes properties that are in the early stages, and we may not proceed with the purchase of all of these land sites for a variety of reasons. Our current development pipeline is representative of the level required to produce completed developments in our target range of \$250 - \$300 million annually.

We expect to continue to grow as a result of acquisitions in addition to new development. Although the acquisition market remains challenging, we have over \$460 million of potential acquisitions in various stages of due diligence, of

which \$256.8 million has been committed towards acquisitions during the fourth quarter of 2006. These potential acquisitions are still subject to a stringent due diligence process and, therefore, there is no assurance that any or all will be purchased. Changes in interest rates and the capitalization rates inherent in the pricing of acquisitions could affect our external growth prospects.

Subsequent to September 30, 2006, we acquired two retail centers and two industrial facilities. These properties are located in Florida and Texas.

Continuing our strategy of selling assets that no longer meet our ownership criteria, we sold 14 shopping centers and three industrial properties, seven of which were located in Texas, three in Kansas, two each in Arkansas and Oklahoma and one each in Arizona, Missouri and Tennessee, during the first nine months of 2006. Sales proceeds from these dispositions totaled \$263 million and generated gains of \$118.5 million. Also sold during this same period were two shopping centers each in an unconsolidated joint venture, of which our share of the sales proceeds totaled \$8.1 million and generated gains of \$4.1 million.

Subsequent to the September 30,2006, we sold two shopping centers both located in Texas.

We remain committed to an accelerated disposition plan for non-core properties. We will continue to sell properties in smaller markets where we have a minimal investment or markets with slower growth rates, which are often the markets that have low barriers to entry. We plan to sell approximately \$100 million of non-core assets during the fourth quarter of 2006, which will allow us to recycle capital and reduce our need to raise new equity.

We expect to see continued improvement in the performance of the existing portfolio through further increases in occupancy and increases in rental rates as leases come up for renewal. Any deterioration in the economy could alter these expectations.

# **Summary of Critical Accounting Policies**

Our discussion and analysis of financial condition and results of operations is based on our consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States of America. The preparation of these financial statements requires us to make estimates and judgments that affect the reported amounts of assets, liabilities and contingencies as of the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. We evaluate our assumptions and estimates on an on-going basis. We base our estimates on historical experience and on various other assumptions that we believe to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions. We believe the following critical accounting policies affect our more significant judgments and estimates used in the preparation of our consolidated financial statements.

### Revenue Recognition

Rental revenue is generally recognized on a straight-line basis over the life of the lease, which begins the date the leasehold improvements are substantially complete, if owned by us, or the date the tenant takes control of the space, if the leasehold improvements are owned by the tenant. Revenue from tenant reimbursements of taxes, maintenance expenses and insurance is recognized in the period the related expense is recorded. Revenue based on a percentage of tenants' sales is recognized only after the tenant exceeds their sales breakpoint.

### Partially Owned Joint Ventures and Partnerships

To determine the method of accounting for partially owned joint ventures or partnerships, we first apply the guidelines set forth in FASB Interpretation No. 46R, "Consolidation of Variable Interest Entities." Based upon our analysis, we have determined that we have no variable interest entities.

Partially owned joint ventures or partnerships over which we exercise financial and operating control are consolidated in our financial statements. In determining if we exercise financial and operating control, we consider factors such as ownership interest, authority to make decisions, kick-out rights and substantive participating rights. Partially owned joint ventures and partnerships where we have the ability to exercise significant influence, but do not exercise

financial and operating control, are accounted for using the equity method.

## **Property**

Real estate assets are stated at cost less accumulated depreciation, which, in the opinion of management, is not in excess of the individual property's estimated undiscounted future cash flows, including estimated proceeds from disposition. Depreciation is computed using the straight-line method, generally over estimated useful lives of 18-40 years for buildings and 10-20 years for parking lot surfacing and equipment. Major replacements where the betterment extends the useful life of the asset are capitalized and the replaced asset and corresponding accumulated depreciation are removed from the accounts. All other maintenance and repair items are charged to expense as incurred.

Acquisitions of properties are accounted for utilizing the purchase method and, accordingly, the results of operations of an acquired property are included in our results of operations from the respective dates of acquisition. We have used estimates of future cash flows and other valuation techniques to allocate the purchase price of acquired property among land, buildings on an "as if vacant" basis, and other identifiable intangibles. Other identifiable intangible assets and liabilities include the effect of out-of-market leases, the value of having leases in place, out-of-market assumed mortgages and tenant relationships.

Property also includes costs incurred in the development of new operating properties. These costs include preacquisition costs directly identifiable with the specific project, development and construction costs, interest and real estate taxes. Indirect development costs, including salaries and benefits, travel and other related costs that are clearly attributable to the development of the property, are also capitalized. The capitalization of such costs ceases at the earlier of one year from the completion of major construction or when the property, or any completed portion, becomes available for occupancy.

Property includes costs for tenant improvements paid by us, including reimbursements to tenants for improvements that are owned by us and will remain our property after the lease expires.

Our properties are reviewed for impairment if events or changes in circumstances indicate that the carrying amount of the property may not be recoverable. In such an event, a comparison is made of the current and projected operating cash flows of each such property into the foreseeable future on an undiscounted basis to the carrying amount of such property. Such carrying amount is adjusted, if necessary, to the estimated fair value to reflect an impairment in the value of the asset.

Some of our properties are held in single purpose entities. A single purpose entity is a legal entity typically established at the request of a lender solely for the purpose of owning a property or group of properties subject to a mortgage. There may be restrictions limiting the entity's ability to engage in an activity other than owning or operating the property, assume or guaranty the debt of any other entity, or dissolve itself or declare bankruptcy before the debt has been repaid. Most of our single purpose entities are 100% owned by us and are consolidated in our financial statements.

# Interest Capitalization

Interest is capitalized on land under development and buildings under construction based on rates applicable to borrowings outstanding during the period and the weighted average balance of qualified assets under development/construction during the period.

#### Deferred Charges

Debt and lease costs are amortized primarily on a straight-line basis, which approximates the effective interest method, over the terms of the debt and over the lives of leases, respectively. Lease costs represent the initial direct costs incurred in origination, negotiation and processing of a lease agreement. Such costs include outside broker commissions and other independent third party costs as well as salaries and benefits, travel and other related internal costs incurred in completing the leases. Costs related to supervision, administration, unsuccessful origination efforts and other activities not directly related to completed lease agreements are charged to expense as incurred.

## Sales of Real Estate

We recognize profit on sales of real estate, including merchant development sales, in accordance with SFAS No. 66, "Accounting for Sales of Real Estate." Profits are not recognized until (a) a sale is consummated; (b) the buyer's initial and continuing investments are adequate to demonstrate a commitment to pay; (c) the seller's receivable is not subject to future subordination; and (d) we have transferred to the buyer the usual risks and rewards of ownership in the transaction, and we do not have a substantial continuing involvement with the property.

#### Accrued Rent and Accounts Receivable

Receivable balances outstanding include base rents, tenant reimbursements and receivables attributable to the straight-lining of rental commitments. An allowance for the uncollectible portion of accrued rents and accounts receivable is determined based upon an analysis of balances outstanding, historical bad debt levels, tenant credit worthiness and current economic trends. Additionally, estimates of the expected recovery of pre-petition and post-petition claims with respect to tenants in bankruptcy are considered in assessing the collectibility of the related receivables.

#### Income Taxes

We have elected to be treated as a REIT under the Internal Revenue Code of 1986, as amended. As a REIT, we generally will not be subject to corporate level federal income tax on taxable income we distribute to our shareholders. To be taxed as a REIT we must meet a number of requirements including meeting defined percentage tests concerning the amount of our assets and revenues that come from, or are attributable to, real estate operations. As long as we distribute at least 90% of the taxable income of the REIT to our shareholders as dividends, we will not be taxed on the portion of our income we distribute as dividends unless we have ineligible transactions.

The Tax Relief Extension Act of 1999 gave REITs the ability to conduct activities which a REIT was previously precluded from doing as long as they are done in entities which have elected to be treated as taxable REIT subsidiaries under the IRS code. These activities include buying or developing properties with the express purpose of selling them. We conduct certain of these activities in taxable REIT subsidiaries that we have created. We calculate and record income taxes in our financial statements based on the activities in those entities. We also record deferred taxes for the temporary tax differences that have resulted from those activities as required under SFAS No. 109, "Accounting for Income Taxes."

# **Results of Operations**

Comparison of the Three Months Ended September 30, 2006 to the Three Months Ended September 30, 2005

#### Revenues

Total revenues were \$145.3 million in the third quarter of 2006 versus \$130.8 million in the third quarter 2005, an increase of \$14.5 million or 11.1%. This increase resulted primarily from an increase in rental revenues of \$14.7 million.

Property acquisitions and new development activity contributed \$8.2 million of the rental income increase. The remaining increase of \$6.5 million resulted from 355 renewals and new leases, comprising 1.3 million square feet at an average rental rate increase of 7.3%.

Occupancy (leased space) of the portfolio as compared to the prior year was as follows:

|                  | September 30, |       |  |
|------------------|---------------|-------|--|
|                  | 2006          | 2005  |  |
|                  | 05.00         | 04.00 |  |
| Shopping Centers | 95.0%         | 94.9% |  |
| Industrial       | 90.4%         | 93.8% |  |

| Total | 94.0% | 94.7% |
|-------|-------|-------|
|       |       |       |
|       |       |       |
| 28    |       |       |

## Expenses

Total expenses for the third quarter 2006 were \$81.7 million versus \$70.0 million in the third quarter of 2005, an increase of \$11.7 million or 16.7%.

The increases in 2006 for depreciation and amortization expense (\$2.4 million), operating expenses (\$4.3 million), ad valorem taxes (\$3.9 million) and general and administrative expenses (\$1.1 million) were primarily a result of the properties acquired and developed during the year, an increase in property insurance expenses as a result of the hurricanes experienced in 2005, and increases associated with planned growth of the portfolio. Overall, direct operating costs and expenses (operating and ad valorem tax expense) of operating our properties as a percentage of rental revenues were 30% in 2006 and 27% in 2005.

#### Interest Expense

Interest expense totaled \$37.7 million for the third quarter 2006, up \$4.5 million or 13.6% from the third quarter 2005. The components of interest expense were as follows (in thousands):

|  | Three Months Ended September 30, |         |    |         |
|--|----------------------------------|---------|----|---------|
|  | 2                                | 2006    |    | 2005    |
| Gross interest expense                                 | \$                               | 41,711  | \$ | 35,622  |
| Over-market mortgage adjustment of acquired properties |                                  | (1,883) |    | (1,749) |
| Capitalized interest                                   |                                  | (2,119) |    | (671)   |
|  |                                  |         |    |         |
| Total  | \$                               | 37,709  | \$ | 33,202  |

Gross interest expense totaled \$41.7 million in the third quarter of 2006, up \$6.1 million or 17.1% from the third quarter 2005. The increase in gross interest expense was due to an increase in the average debt outstanding from \$2.2 billion in 2005 to \$2.3 billion in 2006 at a weighted average interest rate of 6.2% for the third quarter 2006 and 6.0% for the third quarter 2005. Capitalized interest increased \$1.4 million due to an increase in new development activity, and the over-market mortgage adjustment increased by \$.2 million.

#### Interest and Other Income

Interest and other income was \$2.8 million in the third quarter of 2006 versus \$1.3 million in the third quarter of 2005, an increase of \$1.5 million or 115%. This increase was attributable to interest earned from a qualified escrow account for the purposes of completing like-kind exchanges, construction loans associated with our new development activities and assets held in a grantor trust related to our deferred compensation plan.

#### Equity in Earnings of Joint Ventures

Our equity in earnings of joint ventures was \$2.3 million in the third quarter of 2006 versus \$1.9 million in the third quarter of 2005, an increase of \$.4 million or 21.1%. This increase was attributable primarily to the incremental income from our investments in newly formed joint ventures in 2005 and 2006 for the acquisition and development of retail properties.

#### Gain on Sale of Properties

The gain of \$26.9 million in the third quarter of 2006 resulted primarily from the sale of an 80% interest in five industrial properties in the San Diego, Memphis and Atlanta markets in which we have a continuing 20% operating interest.

# Gain on Land and Merchant Development Sales

Gain on land and merchant development sales of \$4.5 million resulted from the gain from the sale of the Timber Springs shopping center in Orlando, Florida.

# Provision for Income Taxes

The amount reported in 2006 includes the tax expense in our taxable REIT subsidiary and the deferred tax impact attributable to the Texas margin tax enacted in the second quarter of 2006.

#### Income from Discontinued Operations

Income from discontinued operations was \$46.4 million in the third quarter of 2006 versus \$31.9 million in the third quarter of 2005, an increase of \$14.5 million or 45.5%. This increase was due primarily to the disposition of six properties totaling 1.2 million square feet that provided sales proceeds of \$88 million and generated gains of \$45.4 million. The 2005 caption includes the operating results of properties disposed in 2006 and 2005 as well as the gain from the disposition of two properties during the third quarter of 2005, which provided sales proceeds of \$53.7 million and generated gains of \$27.7 million.

#### **Results of Operations**

Comparison of the Nine Months Ended September 30, 2006 to the Nine Months Ended September 30, 2005

#### Revenues

Total revenues were \$417.3 million in the first nine months of 2006 versus \$382.9 million in the first nine months of 2005, an increase of \$34.4 million or 9.0%. This increase resulted primarily from the increase in rental revenues of \$34.8 million.

Property acquisitions and new development activity contributed \$23.1 million of the rental income increase. The remaining increase of \$13.4 million resulted from 981 renewals and new leases, comprising 4.5 million square feet at an average rental rate increase of 7.3%. Offsetting these rental income increases was a decrease of \$1.7 million, which resulted from the sale of an 80% interest in two retail centers in Louisiana.

Occupancy (leased space) of the portfolio as compared to the prior year was as follows:

|                  | September 30 | ,     |
|------------------|--------------|-------|
|                  | 2006         | 2005  |
|                  |              |       |
| Shopping Centers | 95.0%        | 94.9% |
| Industrial       | 90.4%        | 93.8% |
| Total            | 94.0%        | 94.7% |

Other income was \$4.8 million in the first nine months of 2006 versus \$5.2 million in the first nine months of 2005, a decrease of \$.4 million or 7.7%. This decrease was due primarily to a decrease in lease cancellation payments from various tenants.

# Expenses

Total expenses for the first nine months of 2006 were \$227.4 million versus \$201.4 million in the first nine months of 2005, an increase of \$26.0 million or 12.9%.

The increases in 2006 for depreciation and amortization expense (\$7.8 million), operating expenses (\$8.7 million), ad valorem taxes (\$6.1 million) and general and administrative expenses (\$3.4 million) were primarily a result of the properties acquired and developed during the year, an increase in property insurance expenses as a result of the hurricanes experienced in 2005 and increases associated with planned growth of the portfolio. Overall, direct

operating costs and expenses (operating and ad valorem tax expense) of operating our properties as a percentage of rental revenues were 28% in 2006 and 27% in 2005.

#### Interest Expense

Interest expense totaled \$106.9 million for the first nine months of 2006, up \$10.4 million or 10.8% from the first nine months of 2005. The components of interest expense were as follows (in thousands):

|  | Nine Months Ended September 30, |         |    |         |  |
|--|---------------------------------|---------|----|---------|--|
|  |                                 | 2006    |    | 2005    |  |
| Gross interest expense                                 | \$                              | 116,695 | \$ | 103,965 |  |
| Over-market mortgage adjustment of acquired properties |                                 | (5,534) |    | (5,112) |  |
| Capitalized interest                                   |                                 | (4,274) |    | (2,328) |  |
|  |                                 |         |    |         |  |
| Total  | \$                              | 106,887 | \$ | 96,525  |  |

Gross interest expense totaled \$116.7 million in the first nine months of 2006, up \$12.7 million or 12.2% from the first nine months of 2005. The increase in gross interest expense was due to an increase in the average debt outstanding from \$2.2 billion in 2005 to \$2.4 billion in 2006 at a weighted average interest rate of 6.2% for the nine months ended September 30, 2006 and 6.1% for the nine months ended September 30, 2005. Capitalized interest increased \$2.0 million due to an increase in new development activity, and the over-market mortgage adjustment increased by \$.4 million.

#### Interest and Other Income

Interest and other income was \$4.8 million in the first nine months of 2006 versus \$1.8 million in the first nine months of 2005, an increase of \$3.0 million or 167%. This increase was attributable to interest earned from a qualified escrow account for the purposes of completing like-kind exchanges, construction loans associated with our new development activities and assets held in a grantor trust related to our deferred compensation plan.

# Equity in Earnings of Joint Ventures

Our equity in earnings of joint ventures was \$10.9 million in the first nine months of 2006 versus \$4.8 million in the first nine months of 2005, an increase of \$6.1 million or 127%. This increase was attributable primarily to our share of the gains generated from the disposition of two shopping centers, one each in Crosby and Dickinson, Texas, totaling \$1.5 million and \$2.5 million, respectively. Additionally, there was a gain of \$.4 million associated with land and merchant development activities in Houston, Texas. Also, contributing to the increase is the incremental income from our investments in newly formed joint ventures in 2005 and 2006 for the acquisition and development of retail properties.

#### Gain on Sale of Properties

Gain on sale of properties was \$27.0 million in the first nine months of 2006 versus \$22.1 million in the first nine months of 2005, an increase of \$4.9 million or 22.2%. A gain of \$26.9 million was realized in the third quarter of 2006 from the sale of an 80% interest in five industrial properties in the San Diego, Memphis and Atlanta markets in which we have a continuing operating interest. The gain of \$22 million in 2005 resulted primarily from the sale of an 80% interest in two shopping centers in Lafayette and Shreveport, Louisiana in which we have a continuing operating interest.

# Gain on Land and Merchant Development Sales

Gain on land and merchant development sales of \$6.2 million for the first nine months of 2006 represents the gain from the sale of an unimproved land tract in Phoenix, Arizona and the Timber Springs shopping center in Orlando, Florida.

# Provision for Income Taxes

The amount reported in 2006 includes the tax expense in our taxable REIT subsidiary and the deferred tax impact attributable to the Texas margin tax enacted in the second quarter of 2006.

## Income from Discontinued Operations

Income from discontinued operations was \$125.2 million in the first nine months of 2006 versus \$59.1 million in the first nine months of 2005, an increase of \$66.1 million or 112%. This increase was due primarily to the disposition of 17 properties totaling 2.8 million square feet that provided sales proceeds of \$254 million and generated gains of \$118.5 million. The 2005 caption includes the operating results of properties disposed in 2006 and 2005 as well as the gain from the disposition of ten properties and a free-standing building during the first nine months of 2005, which provided sales proceeds of \$95.9 million and generated gains of \$45.7 million.

# **Capital Resources and Liquidity**

Our primary liquidity needs are payment of our common and preferred dividends, maintaining and operating our existing properties, payment of our debt service costs, and funding planned growth. We anticipate that cash flows from operating activities will continue to provide adequate capital for all common and preferred dividend payments and debt service costs, as well as the capital necessary to maintain and operate our existing properties.

Our sources of capital for funding acquisitions and new development is our \$400 million revolving credit facility, cash generated from sales of properties that no longer meet our investment criteria, cash flow generated by our operating properties and proceeds from capital issuances as needed. Amounts outstanding under the revolving credit agreement are retired as needed with proceeds from the issuance of long-term unsecured debt, common and preferred equity, cash generated from dispositions of properties, and cash flow generated by our operating properties. As of September 30, 2006 the balance outstanding on our \$400 million revolving credit facility was \$209.6 million, and \$20.0 million was outstanding under the \$20 million credit facility used for cash management purposes.

Our capital structure also includes nonrecourse secured debt that we assume in conjunction with some of our acquisitions. We also have nonrecourse debt secured by acquired or developed properties that is held in several of our joint ventures. We hedge the future cash flows of certain debt transactions, as well as changes in the fair value of our debt instruments, principally through interest rate swaps with major financial institutions. We generally have the right to sell or otherwise dispose of our assets except in certain cases where we are required to obtain a third party consent, such as assets held in entities in which we have less than 100% ownership.

In July 2006 we priced an offering of \$575 million aggregate principal amount of 3.95% convertible senior notes due 2026, which closed in August 2006. The net proceeds from the sale of the notes were used for general business purposes, to repurchase 4.3 million of our common shares of beneficial interest and to reduce amounts outstanding under our revolving credit facility.

### Investing Activities:

#### Acquisitions

During the first nine months of 2006 we acquired three industrial properties and 19 shopping centers and invested in a 25%-owned joint venture, which acquired five shopping centers. Our investment in these properties totaled \$559.4 million and consisted of the following:

In February 2006 we acquired the McGraw Hill Distribution Center, a single tenant warehouse located in DeSoto, Texas.

In March 2006 we acquired Fresh Market Shoppes Shopping Center, an 87,000 square foot shopping center, which is located in Hilton Head, South Carolina. Fresh Market and Bonefish Grill anchor this specialty retail center. We also acquired The Shoppes at Paradise Isle, a 172,000 shopping center located in Destin, Florida. Best Buy, Linens-N-Things, PetsMart and Office Depot anchor this property. Both of these shopping centers were acquired through a 25%-owned unconsolidated joint venture.

In April 2006 Valley Shopping Center, a 98,000 square foot shopping center anchored by Raley's Supermarket was acquired. The center has below-market rents providing strong growth opportunities and is in close proximity to our regional office in Sacramento.

In May 2006 Brownsville Commons, an 82,000 square foot shopping center including a 54,000 square foot (corporately owned) Kroger supermarket, was acquired in Powder Springs, Georgia, a suburb of Atlanta. Also, The Shoppes of Parkland, a 146,000 square foot shopping center located in Parkland, Florida and anchored by BJ's Wholesale, was acquired. This center services two upper income neighborhoods, Parkland and Boca Raton.

In June 2006 we purchased three properties in California and acquired a shopping center in Florida through a 25%-owned unconsolidated joint venture. Freedom Centre, anchored by Ralph's and Rite Aid, is a 151,000 square foot shopping center located in Freedom, California. In San Diego, California, two vacant industrial warehouse buildings, 1725 and 1855 Dornoch Court, were acquired. These state-of-the-art buildings, aggregating 317,000 square feet, are located within one and a half miles of our Siempre Viva Business Park, and based on the high demand for top quality space in this area, we anticipate leasing both newly acquired buildings within the next year. Indian Harbour Place was acquired through a 25%-owned unconsolidated joint venture. This 164,000 square foot shopping center is located in Melbourne, Florida and is anchored by Publix. This shopping center represents our third property in Melbourne, Florida.

In July 2006 we acquired Mendenhall Commons, an 80,000 square foot grocery-anchored neighborhood shopping center located in the affluent East Memphis submarket of Memphis, Tennessee. Kroger anchors the center. We also acquired the Regency Shopping Center, located in Lexington, Kentucky, and Little Brier Creek Lane in Raleigh, North Carolina. Regency Shopping Center is a 136,000 square foot shopping center, which is anchored by Kroger (corporately owned), Michael's and TJ Maxx. Little Brier Creek Lane is a 63,000 square foot shopping center anchored by Pei Wei.

Quesada Commons, a 59,000 square foot shopping center, and Shoppes of Port Charlotte, a 41,000 square foot shopping center, were acquired through a 25%-owned unconsolidated joint venture in July 2006. Both centers are located in Port Charlotte, Florida and are recently constructed shopping centers. Publix, Florida's dominant supermarket chain, anchors Quesada Commons, and Petco and Panera Bread anchor the Shoppes of Port Charlotte.

In August 2006, we acquired the North American Property portfolio consisting of five retail properties, including four properties in metropolitan Atlanta, Georgia and one in Sanford, Florida, a suburb north of Orlando. This acquisition added more than 900,000 square feet to our portfolio and represented a total investment of \$183 million. The properties are all new construction and are anchored by strong national tenants as described in the below table:

|   | Total Square<br>Feet of |                             |   | Occupano<br>Acquisit | • | Propert<br>Developn          | - |
|---|-------------------------|-----------------------------|---|----------------------|---|------------------------------|---|
| Center Name                             | Property*               | Location                    | Anchors   | Date                 |   | Comple                       |   |
| Brookwood Marketplace                   | 375,000                 | Atlanta,<br>GA              | SuperTarget*,<br>Home Depot,<br>OfficeMax                                     | 96.4%                |   | 3 <sup>rd</sup> Qtr.<br>2006 |   |
| Camp Creek Phase II                     | 230,000                 | Atlanta,<br>GA              | SuperTarget*,<br>Circuit City   | 99.2%                |   | 3 <sup>rd</sup> Qtr.<br>2006 |   |
| Lakeside Marketplace                    | 330,000                 | Acworth<br>(Atlanta),<br>GA | SuperTarget*,<br>Circuit City,<br>Ross Dress for<br>Less, PETCO,<br>OfficeMax | 100.0%               |   | 3 <sup>rd</sup> Qtr.<br>2006 |   |
| Publix at Princeton Lakes               | 70,000                  | Atlanta,<br>GA              | Publix  | 100.0%               |   | 3 <sup>rd</sup> Qtr.<br>2006 |   |
| Marketplace at Seminole<br>Towne Center | 550,000                 | Sanford<br>(Orlando),       | SuperTarget*,<br>Circuit City,  | 99.3%                |   | 3 <sup>rd</sup> Qtr.<br>2005 |   |

|  | FL | Linens 'n  |  |
|--|----|------------|--|
|  |    | Things,    |  |
|  |    | Marshalls, |  |
|  |    | PETCO      |  |

<sup>\*</sup> Target owns its own property and is not part of the transaction.

The purchase agreement allows for the subsequent development and leasing of an additional phase of Brookwood Marketplace by the property seller. If the terms of the purchase agreement are met by the seller, the purchase price would be increased by approximately \$6.9 million. This agreement expires in August 2008.

In September 2006 Dallas Commons and Reynolds Crossing were acquired in Atlanta, Georgia. Dallas Commons is a 95,000 square foot shopping center and Reynolds Crossing is an 116,000 square foot shopping center. Both centers are anchored by a 70,000 square foot (corporately owned) Kroger supermarket.

The Woolbright Properties Portfolio was acquired, which consisted of seven neighborhood/community anchored retail shopping centers. Five of the centers were purchased in September 2006 with Alafaya and the Marketplace at Dr. Phillips purchased in early October 2006. This acquisition added 1.3 million square feet to our portfolio, and represented a total investment of \$325 million. All seven properties are located in highly desirable locations within Florida's three largest metropolitan markets of South Florida, Orlando, and Tampa/St. Petersburg. The centers are leased to a diverse mix of strong national retailers as described in the table below:

| Center Name                 | Total Square<br>Feet | Location                           | Anchors   | Occupancy at Acquisition Date |
|-----------------------------|----------------------|------------------------------------|---|-------------------------------|
| Alafaya Square              | 176,486              | Ovieda<br>(Orlando),<br>FL         | Publix, Planet<br>Fitness                                 | 100%                          |
| Marketplace at Dr. Phillips | 327,561              | Orlando, FL                        | Albertson's,<br>Stein Mart,<br>HomeGoods,<br>Office Depot | 99%                           |
| East Lake Woodlands         | 140,103              | Palm Harbor<br>(Tampa), FL         | Publix,<br>Walgreens                                      | 91%                           |
| International Drive         | 185,664              | Orlando, FL                        | Bed Bath &<br>Beyond,<br>Ross, TJ<br>Maxx                 | 100%                          |
| Kendall Corners             | 96,515               | Miami, FL                          | City<br>Furniture   | 100%                          |
| Palm Lakes Plaza            | 113,752              | Margate (Ft.<br>Lauderdale),<br>FL | Publix, CVS   | 99%                           |
| South Dade Shopping Center  | 219,473              | Miami, FL                          | Publix, Bed Bath & Beyond, PETCO                          | 100%                          |

In addition to the two Woolbright Portfolio properties mentioned above, we acquired two industrial facilities subsequent to September 30, 2006. These properties are located in Florida and Texas.

In November 2006 we announced the formation of a joint venture with TIAA-CREF to hold and operate the Woolbright Properties Portfolio. TIAA-CREF will own 80% of the venture and we will own 20%. We will oversee the ongoing management and leasing of the properties.

The cash requirements for these acquisitions were initially financed under our revolving credit facilities, using available cash generated from dispositions of properties or using cash flow generated by our operating properties.

# **Dispositions**

During the first nine months of 2006, we sold 14 shopping centers and three industrial properties, seven of which were located in Texas, three in Kansas, two each in Arkansas and Oklahoma and one each in Arizona, Missouri and Tennessee. Sales proceeds from these dispositions totaled \$263 million and generated gains of \$118.5 million. Also sold during this same period were two shopping centers each in an unconsolidated joint venture, of which our share of the sales proceeds totaled \$8.1 million and generated gains of \$4.1 million.

Subsequent to the September 30, 2006, we sold two shopping centers both located in Texas.

## New Development and Capital Expenditures

We currently have 21 properties in various stages of development. Eight of the properties are wholly owned and 13 are part of joint ventures. We have invested \$130 million to-date in these projects and we estimate our total investment will be \$346 million out of the total required investment of \$477 million. These properties are slated to open over the next three years and will add approximately 2.5 million square feet to the portfolio.

Our new development projects are financed initially under our revolving credit facilities, using available cash generated from dispositions of properties or using cash flow generated by our operating properties.

Capital expenditures for additions to the existing portfolio, acquisitions, new development and investments in unconsolidated joint ventures totaled \$698.2 million and \$314.7 million for the first nine months of 2006 and 2005, respectively.

## Financing Activities:

#### Debt

Total debt outstanding increased to \$3.0 billion at September 30, 2006 from \$2.3 billion at December 31, 2005, due primarily to funding of acquisitions and new development activity. Total debt at September 30, 2006 includes \$2.7 billion of which interest rates are fixed and \$326 million, which bears interest at variable rates, including the effect of \$75 million of interest rate swaps. Additionally, debt totaling \$945 million was secured by operating properties while the remaining \$2.0 billion was unsecured.

In February 2006 we amended and restated our \$400 million unsecured revolving credit facility held by a syndicate of banks. This amended facility has an initial four-year term and provides a one-year extension option available at our request. Borrowing rates under this facility float at a margin over LIBOR, plus a facility fee. The borrowing margin and facility fee, which are currently 37.5 and 12.5 basis points, respectively, are priced off a grid that is tied to our senior unsecured credit. Under this facility, we are allowed to request bids for borrowings up to \$200 million from the syndicate banks. Additionally, the facility contains an accordion feature, which allows us to increase the facility amount up to \$600 million. As of October 31, 2006, the balance outstanding on this facility was \$318.0 million at an interest rate of 5.7%, none of which was under the competitive bid provision in anticipation of an additional joint venture opportunity. We also maintain a \$20 million unsecured and uncommitted overnight facility that is used for cash management purposes, of which \$16.2 million at 5.7% was outstanding at October 31, 2006. We are in full compliance with the covenants of our \$400 million unsecured revolving credit facility.

At September 30, 2006, we had five interest rate swap contracts designated as fair value hedges with an aggregate notional amount of \$75 million that convert fixed rate interest payments at rates ranging from 4.2% to 6.8% to variable interest payments. Also, at September 30, 2006, we had three forward-starting interest rate swap contracts with an aggregate notional amount of \$192.6 million, of which one with a notional amount of \$74.0 million was entered into in May 2006. These contracts have been designated as cash flow hedges and mitigate the risk of increasing interest rates on forecasted long-term debt issuances over a maximum period of two years.

In June 2006 a \$5 million swap matured in conjunction with the maturity of the associated medium term note. This contract was designated as a fair value hedge.

The interest rate swaps increased interest expense and decreased net income by \$.2 million and \$.3 million for the three and nine months ended September 30, 2006, respectively, and increased the average interest rate of our debt by 0.02% for both periods. For the three and nine months ended September 30, 2005, the interest rate swaps decreased interest expense and increased net income by \$.2 million and \$1.2 million, respectively, and decreased the average interest rate of our debt by .1% for both periods. We could be exposed to credit losses in the event of nonperformance by the counter-party; however, management believes the likelihood of such nonperformance is remote.

In conjunction with acquisitions completed during the first nine months of 2006 and 2005, we assumed \$76.2 million and \$123.2 million, respectively, of nonrecourse debt secured by the related properties.

## **Equity**

Common and preferred dividends increased to \$88.4 million in the first nine months of 2006, compared to \$83.5 million for the first nine months of 2005. The quarterly dividend rate for the common shares of beneficial interest in 2006 was \$.465 compared to \$.44 for the same periods in 2005. Our dividend payout ratio on common equity for the first nine months of 2006 and 2005 approximated 66.4% and 63.4%, respectively, based on funds from operations for the applicable year.

In February 2006 our board of trust managers authorized up to \$100 million for the purchase of outstanding common shares of beneficial interest in 2006. Share repurchases may be made in the open market or in privately negotiated transactions. In July 2006 our board of trust managers revised the authorized repurchase amount of our common shares of beneficial interest to a total of \$207 million, and we used \$167.6 million of the net proceeds from the \$575 million debt offering to purchase 4.3 million common shares of beneficial interest at \$39.26 per share.

In September 2004 the SEC declared effective two additional shelf registration statements totaling \$1.55 billion, all of which was available as of October 31, 2006. In addition, we have \$160.4 million available as of October 31, 2006 under our \$1 billion shelf registration statement, which became effective in April 2003. We will continue to closely monitor both the debt and equity markets and carefully consider our available financing alternatives, including both public and private placements.

# **Contractual Obligations**

The following table summarizes our principal contractual obligations as of September 30, 2006 (in thousands):

|  | 2006          | 2007       | 2008       | 2009       | 2010       | Thereafter   | Total     |
|--|---------------|------------|------------|------------|------------|--------------|-----------|
| Mortgages and Notes<br>Payable: <sup>(1)</sup> |               |            |            |            |            |              |           |
| Unsecured Debt                                 | \$ 304,868 \$ | 102,457 \$ | 102,457 \$ | 102,457 \$ | 102,457 \$ | 2,250,784 \$ | 2,965,480 |
| Secured Debt                                   | 24,160        | 90,374     | 242,559    | 125,825    | 108,044    | 695,917      | 1,286,879 |
|  |               |            |            |            |            |              |           |
| Ground Lease Payments                          | 484           | 1,876      | 1,782      | 1,737      | 1,691      | 41,085       | 48,655    |
|  |               |            |            |            |            |              |           |
| Obligations to Acquire                         |               |            |            |            |            |              |           |
| Projects                                       | 256,828       |            |            |            |            |              | 256,828   |
|  |               |            |            |            |            |              |           |
| Obligations to Develop                         |               |            |            |            |            |              |           |
| Projects                                       | 30,387        | 158,834    | 26,329     | 898        |            |              | 216,448   |
|  |               |            |            |            |            |              |           |
| Total Contractual                              |               |            |            |            |            |              |           |
| Obligations                                    | \$ 616,727 \$ | 353,541 \$ | 373,127 \$ | 230,917 \$ | 212,192 \$ | 2,987,786 \$ | 4,774,290 |

<sup>(1)</sup> Includes principal and interest with interest on variable-rate debt calculated using rates at September 30, 2006.

As of September 30, 2006 and December 31, 2005, we did not have any off-balance sheet arrangements that would materially affect our liquidity or availability of, or requirement for, our capital resources.

# **Funds from Operations**

The National Association of Real Estate Investment Trusts defines funds from operations as net income (loss) available to common shareholders computed in accordance with generally accepted accounting principles, excluding

gains or losses from sales of real estate assets and extraordinary items, plus depreciation and amortization of operating properties, including our share of unconsolidated partnerships and joint ventures. We calculate FFO in a manner consistent with the NAREIT definition.

We believe FFO is an appropriate supplemental measure of operating performance because it helps investors compare our operating performance relative to other REITs. Management also uses FFO as a supplemental measure to conduct and evaluate our business because there are certain limitations associated with using GAAP net income by itself as the primary measure of our operating performance. Historical cost accounting for real estate assets in accordance with GAAP implicitly assumes that the value of real estate assets diminishes predictably over time. Since real estate values instead have historically risen or fallen with market conditions, management believes that the presentation of operating results for real estate companies that uses historical cost accounting is insufficient by itself. There can be no assurance that FFO presented by us is comparable to similarly titled measures of other REITs.

FFO should not be considered as an alternative to net income or other measurements under GAAP as an indicator of our operating performance or to cash flows from operating, investing or financing activities as a measure of liquidity. FFO does not reflect working capital changes, cash expenditures for capital improvements or principal payments on indebtedness.

Funds from operations is calculated as follows (in thousands):

|                                       | Three Months Ended September 30, |          |    | Nine Months Ended<br>September 30, |           |    |          |
|---------------------------------------|----------------------------------|----------|----|------------------------------------|-----------|----|----------|
|                                       |                                  | 2006     |    | 2005                               | 2006      |    | 2005     |
| Net income available to common        |                                  |          |    |                                    |           |    |          |
| shareholders                          | \$                               | 103,223  | \$ | 58,958 \$                          | 243,048   | \$ | 160,674  |
| Depreciation and amortization         |                                  | 31,475   |    | 30,807                             | 94,510    |    | 90,227   |
| Depreciation and amortization of      |                                  |          |    |                                    |           |    |          |
| unconsolidated joint ventures         |                                  | 1,204    |    | 735                                | 3,328     |    | 2,578    |
| Gain on sale of properties            |                                  | (72,260) |    | (27,880)                           | (145,559) |    | (67,593) |
| (Gain) loss on sale of properties of  |                                  |          |    |                                    |           |    |          |
| unconsolidated joint ventures         |                                  |          |    | (1)                                | (4,054)   |    | 2        |
| Funds from operations                 |                                  | 63,642   |    | 62,619                             | 191,273   |    | 185,888  |
| Funds from operations attributable to |                                  |          |    |                                    |           |    |          |
| operating partnership units           |                                  | 1,355    |    | 1,315                              | 4,123     |    | 3,888    |
|                                       |                                  |          |    |                                    |           |    |          |
| Funds from operations assuming        |                                  |          |    |                                    |           |    |          |
| conversion of OP units                | \$                               | 64,997   | \$ | 63,934 \$                          | 195,396   | \$ | 189,776  |
|                                       |                                  |          |    |                                    |           |    |          |
| Weighted average shares outstanding - |                                  |          |    |                                    |           |    |          |
| basic                                 |                                  | 86,567   |    | 89,257                             | 88,476    |    | 89,186   |
| Effect of dilutive securities:        |                                  |          |    |                                    |           |    |          |
| Share options and awards              |                                  | 905      |    | 930                                | 902       |    | 880      |
| Operating partnership units           |                                  | 3,138    |    | 3,129                              | 3,150     |    | 3,060    |
|                                       |                                  |          |    |                                    |           |    |          |
| Weighted average shares outstanding - |                                  |          |    |                                    |           |    |          |
| diluted                               |                                  | 90,610   |    | 93,316                             | 92,528    |    | 93,126   |

# **Newly Adopted Accounting Pronouncements**

In December 2004 the FASB issued SFAS No. 123(R), "Share-Based Payment," which establishes accounting standards for all transactions in which an entity exchanges its equity instruments for goods and services. This accounting standard focuses primarily on equity transactions with employees. On January 1, 2006, we adopted SFAS No. 123(R) using the modified prospective application method, and accordingly, prior period amounts have not been restated.

Through December 31, 2005, we recorded compensation expense over the vesting period on awards granted since January 1, 2003. Compensation expense was not recorded on awards granted prior to January 1, 2003, but its proforma impact on net income was disclosed. Under SFAS No. 123(R), we will also record compensation expense on any unvested awards granted prior to January 1, 2003 during the remaining vesting periods.

Based upon our current estimates, we expect the impact in 2006 of the adoption of SFAS No. 123(R) to be an additional expense of approximately \$2.1 million. For the three and six months ended June 30, 2006, the incremental impact decreased both Income from Continuing Operations and Net Income by \$.5 million and \$1.0 million, respectively, and decreased both Net Income per Common Share - Basic and Net Income per Common Share - Diluted by \$.01 and \$.01, respectively.

In May 2005 the FASB issued SFAS No. 154, "Accounting Changes and Error Corrections - A Replacement of APB Opinion No. 20 and SFAS No. 3." SFAS No. 154 changes the requirements for the accounting and reporting of a change in accounting principle by requiring retrospective application to prior periods' financial statements of the change in accounting principle, unless it is impracticable to do so. This statement also redefines "restatement" as the revising of previously issued financial statements to reflect the correction of an error. SFAS No. 154 is effective for accounting changes and corrections of errors made in fiscal years beginning after December 15, 2005. The adoption of SFAS No. 154 did not have a material effect on our financial position, results of operations or cash flows.

In June 2005 the FASB ratified the consensus in EITF Issue No. 04-5, "Determining Whether a General Partner, or the General Partners as a Group, Controls a Limited Partnership or Similar Entity When the Limited Partners Have Certain Rights." EITF Issue No. 04-5 expands the definition of when a general partner, or general partners as a group, controls a limited partnership or similar entity. In July 2005 the FASB issued FSP No. SOP 78-9-1, "Interaction of AICPA Statement of Position 78-9 and EITF Issue No. 04-5." FSP No. SOP 78-9-1 eliminates the concept of "important rights" and replaces it with concepts of "kick-out rights" and "substantive participating rights" as defined in EITF Issue No. 04-5. FSP No. SOP 78-9-1 and EITF Issue No. 04-5 are effective for all general partners of partnerships formed or modified after June 29, 2005, and for all other partnerships the first reporting period beginning after December 15, 2005. We have applied FSP No. SOP 78-9-1 and EITF Issue No. 04-5 to our joint ventures and concluded that these pronouncements did not require consolidation of additional entities.

In June 2006, the FASB issued FASB Interpretation No. 48 ("FIN 48"), "Accounting for Uncertainty in Income Taxes-an interpretation of FASB Statement No. 109." FIN 48 clarifies the accounting for uncertainty in income taxes recognized in the financial statements. The interpretation prescribes a recognition threshold and measurement attribute for the financial statement recognition of a tax position taken, or expected to be taken, in a tax return. A tax position may only be recognized in the financial statements if it is more likely than not that the tax position will be sustained upon examination. There are also several disclosure requirements. The interpretation is effective for fiscal years beginning after December 15, 2006, and we do not expect the adoption of this interpretation to have a material effect on our consolidated financial statements.

In September 2006, the FASB issued FASB Statement No. 158, "Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans - An Amendment of FASB Statements No. 87, 88, 106, and 132R." This new standard requires an employer to: (a) recognize in its statement of financial position an asset for a plan's over funded status or a liability for a plan's under funded status; (b) measure a plan's assets and its obligations that determine its funded status as of the end of the employer's fiscal year (with limited exceptions); and (c) recognize changes in the funded status of a defined benefit postretirement plan in the year in which the changes occur. These changes will be reported in comprehensive income of a business entity. SFAS No. 158 applies to plan sponsors that are public and private companies and nongovernmental not-for-profit organizations. The requirement to recognize the funded status of a benefit plan and the disclosure requirements are effective as of the end of the fiscal year ending after December 15, 2006, for entities with publicly traded equity securities, and at the end of the fiscal year ending after June 15, 2007, for all other entities. The requirement to measure plan assets and benefit obligations as of the date of the employer's fiscal year-end statement of financial position is effective for fiscal years ending after December 15, 2008. We do not expect the adoption of this standard to have a material effect on our consolidated financial statements.

FASB Statement No. 157, "Fair Value Measurements," was issued by the FASB in September 2006. This new standard provides guidance for using fair value to measure assets and liabilities. The FASB believes the standard also responds to investors' requests for expanded information about the extent to which companies measure assets and liabilities at fair value, the information used to measure fair value, and the effect of fair value measurements on earnings. SFAS No. 157 applies whenever other standards require (or permit) assets or liabilities to be measured at fair value, but does not expand the use of fair value in any new circumstances.

Currently, over 40 accounting standards within GAAP require (or permit) entities to measure assets and liabilities at fair value. Prior to SFAS No. 157, the methods for measuring fair value were diverse and inconsistent, especially for items that are not actively traded. The standard clarifies that for items that are not actively traded, such as certain kinds of derivatives, fair value should reflect the price in a transaction with a market participant, including an adjustment for risk, not just the company's mark-to-market value. SFAS No. 157 also requires expanded disclosure of the effect on earnings for items measured using unobservable data.

Under SFAS No. 157, fair value refers to the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants in the market in which the reporting entity transacts. In this standard, the FASB clarifies the principle that fair value should be based on the assumptions market participants would use when pricing the asset or liability. In support of this principle, SFAS No. 157 establishes a fair value hierarchy that prioritizes the information used to develop those assumptions. The fair value hierarchy gives the highest priority to quoted prices in active markets and the lowest priority to unobservable data, for example, the reporting entity's own data. Under the standard, fair value measurements would be separately disclosed by level within the fair value hierarchy. The provisions of SFAS No. 157 are effective for financial statements issued for fiscal years beginning after November 15, 2007, and interim periods within those fiscal years. Earlier application is encouraged, provided that the reporting entity has not yet issued financial statements for that fiscal year, including any financial statements for an interim period within that fiscal year. We are currently evaluating the effects of this standard to our consolidated financial statements.

#### ITEM 3. Quantitative and Qualitative Disclosure About Market Risk

We use fixed and floating-rate debt to finance our capital requirements. These transactions expose us to market risk related to changes in interest rates. Derivative financial instruments are used to manage a portion of this risk, primarily interest rate swap agreements with major financial institutions. These swap agreements expose us to credit risk in the event of non-performance by the counter-parties to the swaps. We do not engage in the trading of derivative financial instruments in the normal course of business. At September 30, 2006, we had fixed-rate debt of \$2.7 billion and variable-rate debt of \$326.1 million, after adjusting for the net effect of \$75 million notional amount of interest rate swaps. At September 30, 2005, we had fixed-rate debt of \$2.0 billion and variable-rate debt of \$268.6 million, after adjusting for the net effect of \$95 million notional amount of interest rate swaps.

#### **ITEM 4. Controls and Procedures**

Under the supervision and with the participation of our principal executive officer and principal financial officer, management has evaluated the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rule 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934) as of September 30, 2006. Based on that evaluation, our principal executive officer and our principal financial officer have concluded that our disclosure controls and procedures were effective as of September 30, 2006.

There has been no change to our internal control over financial reporting during the quarter ended September 30, 2006 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

#### PART II-OTHER INFORMATION

#### **Item 1. Legal Proceedings**

We are not presently involved in any litigation, nor to our knowledge is any litigation threatened against us or our subsidiaries, which in management's opinion, would result in any material adverse effect on our ownership, management or operation of properties, not covered by liability insurance.

#### Item 1A. Risk Factors

There were no material changes to the risk factors discussed in our Annual Report on Form 10-K for the year ended December 31, 2005.

#### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None

#### Item 3. Defaults upon Senior Securities

None

#### Item 4. Submission of Matters to a Vote of Security Holders

None

#### **Item 5. Other Information**

None

#### Item 6. Exhibits

The exhibits required by this item are set forth on the Exhibit Index attached hereto.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

# WEINGARTEN REALTY INVESTORS (Registrant)

By: /s/ Andrew M. Alexander

Andrew M. Alexander Chief Executive Officer

By: /s/ Joe D. Shafer

Joe D. Shafer

Vice President/Chief Accounting Officer

(Principal Accounting Officer)

DATE: November 9, 2006

#### **EXHIBIT INDEX**

reference).

- (a) Exhibits: 3.1 —Restated Declaration of Trust (filed as Exhibit 3.1 to WRI's Registration Statement on Form 8-A dated January 19, 1999 and incorporated herein by reference). 3.2 —Amendment of the Restated Declaration of Trust (filed as Exhibit 3.2 to WRI's Registration Statement on Form 8-A dated January 19, 1999 and incorporated herein by reference). 3.3 -Second Amendment of the Restated Declaration of Trust (filed as Exhibit 3.3 to WRI's Registration Statement on Form 8-A dated January 19, 1999 and incorporated herein by reference). 3.4 — Third Amendment of the Restated Declaration of Trust (filed as Exhibit 3.4 to WRI's Registration Statement on Form 8-A dated January 19, 1999 and incorporated herein by reference). 3.5 — Fourth Amendment of the Restated Declaration of Trust dated April 28, 1999 (filed as Exhibit 3.5 to WRI's Annual Report on Form 10-K for the year ended December 31, 2001 and incorporated herein by reference). —Fifth Amendment of the Restated Declaration of Trust dated April 20, 2001 (filed as 3.6 Exhibit 3.6 to WRI's Annual Report on Form 10-K for the year ended December 31, 2001 and incorporated herein by reference). — Amended and Restated Bylaws of WRI (filed as Exhibit 99.2 to WRI's Registration 3.7 Statement on Form 8-A dated February 23, 1998 and incorporated herein by reference). 4.1 - Subordinated Indenture dated as of May 1, 1995 between WRI and Chase Bank of Texas, National Association (formerly, Texas Commerce Bank National Association) (filed as Exhibit 4(a) to WRI's Registration Statement on Form S-3 (No. 33-57659) and incorporated herein by reference). 4.2 -Subordinated Indenture dated as of May 1, 1995 between WRI and Chase Bank of Texas, National Association (formerly, Texas Commerce Bank National Association) (filed as Exhibit 4(b) to WRI's Registration Statement on Form S-3 (No. 33-57659) and incorporated herein by reference). 4.3 —Form of Fixed Rate Senior Medium Term Note (filed as Exhibit 4.19 to WRI's Annual Report on Form 10-K for the year ended December 31, 1998 and incorporated herein by reference). 4.4 —Form of Floating Rate Senior Medium Term Note (filed as Exhibit 4.20 to WRI's Annual Report on Form 10-K for the year ended December 31, 1998 and incorporated herein by reference). 4.5 —Form of Fixed Rate Subordinated Medium Term Note (filed as Exhibit 4.21 to WRI's Annual Report on Form 10-K for the year ended December 31, 1998 and incorporated herein by reference). —Form of Floating Rate Subordinated Medium Term Note (filed as Exhibit 4.22 to WRI's Annual Report on 4.6 Form 10-K for the year ended December 31, 1998 and incorporated herein by reference). 4.7 — Statement of Designation of 6.75% Series D Cumulative Redeemable Preferred Shares (filed as Exhibit
- 4.8 Statement of Designation of 6.95% Series E Cumulative Redeemable Preferred Shares (filed as Exhibit 3.1 to WRI's Registration Statement on Form 8-A dated July 8, 2004 and incorporated herein by reference).

3.1 to WRI's Registration Statement on Form 8-A dated April 17, 2003 and incorporated herein by

- 4.9 —6.75% Series D Cumulative Redeemable Preferred Share Certificate (filed as Exhibit 4.2 to WRI's Registration Statement on Form 8-A dated April 17, 2003 and incorporated herein by reference).
- 4.10 6.95% Series E Cumulative Redeemable Preferred Share Certificate (filed as Exhibit 4.2 to WRI's Registration Statement on Form 8-A dated July 8, 2004 and incorporated herein by reference).

| 4.11   | — Form of Receipt for Depositary Shares, each representing 1/30 of a share of 6.75% Series D Cumulative Redeemable Preferred Shares, par value \$.03 per share (filed as Exhibit 4.3 to WRI's Registration Statement on Form 8-A dated April 17, 2003 and incorporated herein by reference).      |
|--------|---|
| 4.12   | — Form of Receipt for Depositary Shares, each representing 1/100 of a share of 6.95% Series E Cumulative Redeemable Preferred Shares, par value \$.03 per share (filed as Exhibit 4.3 to WRI's Registration Statement on Form 8-A dated July 8, 2004 and incorporated herein by reference).       |
| 4.13   | <ul> <li>Form of 7% Notes due 2011 (filed as Exhibit 4.17 to WRI's Annual Report on<br/>Form 10-K for the year ended December 31, 2001 and incorporated herein by<br/>reference).</li> </ul>  |
| 10.1†  | — 1988 Share Option Plan of WRI, as amended (filed as Exhibit 10.1 to WRI's Annual Report on Form 10-K for the year ended December 31, 1990 and incorporated herein by reference).  |
| 10.2†  | — The Savings and Investment Plan for Employees of Weingarten Realty<br>Investors dated December 17, 2003 (filed as Exhibit 10.34 on WRI's Annual<br>Report on Form 10-K for the year ended December 31, 2005 and incorporated<br>herein by reference).   |
| 10.3†  | — The Savings and Investment Plan for Employees of WRI, as amended (filed as Exhibit 4.1 to WRI's Registration Statement on Form S-8 (No. 33-25581) and incorporated herein by reference).  |
| 10.4†  | — First Amendment to the Savings and Investment Plan for Employees of Weingarten Realty Investors dated August 1, 2005 (filed as Exhibit 10.25 on WRI's Form 10-Q for the quarter ended September 30, 2005 and incorporated herein by reference).   |
| 10.5†  | — The Fifth Amendment to Savings and Investment Plan for Employees of WRI (filed as Exhibit 4.1.1 to WRI's Post-Effective Amendment No. 1 to Registration Statement on Form S-8 (No. 33-25581) and incorporated herein by reference).   |
| 10.6†  | <ul> <li>Mandatory Distribution Amendment for the Savings and Investment Plan for<br/>Employees of Weingarten Realty Investors dated August 1, 2005 (filed as<br/>Exhibit 10.26 on WRI's Form 10-Q for the quarter ended September 30, 2005<br/>and incorporated herein by reference).</li> </ul> |
| 10.7†  | — The 1993 Incentive Share Plan of WRI (filed as Exhibit 4.1 to WRI's Registration Statement on Form S-8 (No. 33-52473) and incorporated herein by reference).  |
| 10.8†  | — 1999 WRI Employee Share Purchase Plan (filed as Exhibit 10.6 to WRI's<br>Annual Report on Form 10-K for the year ended December 31, 1999 and<br>incorporated herein by reference).  |
| 10.9†  | <ul> <li>2001 Long Term Incentive Plan (filed as Exhibit 10.7 to WRI's Annual Report<br/>on Form 10-K for the year ended December 31, 2001 and incorporated herein<br/>by reference).</li> </ul>  |
| 10.10  | — Master Promissory Note in the amount of \$20,000,000 between WRI, as payee, and Chase Bank of Texas, National Association (formerly, Texas Commerce Bank National Association), as maker, effective December 30, 1998 (filed as Exhibit 4.15 to WRI's Annual Report on Form 10-K for the        |
| 10.11† | year ended December 31, 1999 and incorporated herein by reference).  — Weingarten Realty Retirement Plan restated effective April 1, 2002 (filed as   |

Exhibit 10.29 on WRI's Annual Report on Form 10-K for the year ended

|        | December 31, 2005 and incorporated herein by reference).  |
|--------|---|
| 10.12† | — First Amendment to the Weingarten Realty Retirement Plan, dated December 31, 2003 (filed as Exhibit 10.33 on WRI's Annual Report on Form 10-K for the year ended December 31, 2005 and incorporated herein by reference).   |
| 10.13† | — First Amendment to the Weingarten Realty Pension Plan, dated August 1, 2005 (filed as Exhibit 10.27 on WRI's Form 10-Q for the quarter ended September 30, 2005 and incorporated herein by reference).  |
| 10.14† | — Mandatory Distribution Amendment for the Weingarten Realty Retirement Plan dated August 1, 2005 (filed as Exhibit 10.28 on WRI's Form 10-Q for the quarter ended September 30, 2005 and incorporated herein by reference).  |
| 10.15† | <ul> <li>Weingarten Realty Investors Supplemental Executive Retirement Plan<br/>amended and restated effective September 1, 2002 (filed as Exhibit 10.10 on<br/>WRI's Form 10-Q for the quarter ended June 30, 2005 and incorporated herein<br/>by reference).</li> </ul> |

- 10.16<sup>†</sup> First Amendment to the Weingarten Realty Investors Supplemental Executive Retirement Plan amended on November 3, 2003 (filed as Exhibit 10.11 on WRI's Form 10-Q for the quarter ended June 30, 2005 and incorporated herein by reference).
- 10.17<sup>†</sup> Second Amendment to the Weingarten Realty Investors Supplemental Executive Retirement Plan amended October 22, 2004 (filed as Exhibit 10.12 on WRI's Form 10-Q for the quarter ended June 30, 2005 and incorporated herein by reference).
- 10.18† Third Amendment to the Weingarten Realty Investors Supplemental Executive Retirement Plan amended October 22, 2004 (filed as Exhibit 10.13 on WRI's Form 10-Q for the quarter ended June 30, 2005 and incorporated herein by reference).
- 10.19<sup>†</sup> Weingarten Realty Investors Retirement Benefit Restoration Plan adopted effective September 1, 2002 (filed as Exhibit 10.14 on WRI's Form 10-Q for the quarter ended June 30, 2005 and incorporated herein by reference).
- First Amendment to the Weingarten Realty Investors Retirement Benefit
  Restoration Plan amended on November 3, 2003 (filed as Exhibit 10.15 on
  WRI's Form 10-Q for the quarter ended June 30, 2005 and incorporated herein
  by reference).
- 10.21<sup>†</sup> Second Amendment to the Weingarten Realty Investors Retirement Benefit Restoration Plan amended October 22, 2004 (filed as Exhibit 10.16 on WRI's Form 10-Q for the quarter ended June 30, 2005 and incorporated herein by reference).
- 10.22† Third Amendment to the Weingarten Realty Pension Plan dated December 23, 2005 (filed as Exhibit 10.30 on WRI's Annual Report on Form 10-K for the year ended December 31, 2005 and incorporated herein by reference).
- 10.23<sup>†</sup> Weingarten Realty Investors Deferred Compensation Plan amended and restated as a separate and independent plan effective September 1, 2002 (filed as Exhibit 10.17 on WRI's Form 10-Q for the quarter ended June 30, 2005 and incorporated herein by reference).
- 10.24<sup>†</sup> Supplement to the Weingarten Realty Investors Deferred Compensation Plan amended on April 25, 2003 (filed as Exhibit 10.18 on WRI's Form 10-Q for the quarter ended June 30, 2005 and incorporated herein by reference).
- 10.25† First Amendment to the Weingarten Realty Investors Deferred Compensation Plan amended on November 3, 2003 (filed as Exhibit 10.19 on WRI's Form 10-Q for the quarter ended June 30, 2005 and incorporated herein by reference).
- Second Amendment to the Weingarten Realty Investors Deferred Compensation Plan, as amended, dated October 13, 2005 (filed as Exhibit 10.29 on WRI's Form 10-Q for the quarter ended September 30, 2005 and incorporated herein by reference).
- 10.27<sup>†</sup> Trust Under the Weingarten Realty Investors Deferred Compensation Plan amended and restated effective October 21, 2003 (filed as Exhibit 10.21 on WRI's Form 10-Q for the quarter ended June 30, 2005 and incorporated herein by reference).
- 10.28† Fourth Amendment to the Weingarten Realty Investors Deferred Compensation Plan, dated December 23, 2005 (filed as Exhibit 10.31 on WRI's Annual Report on Form 10-K for the year ended December 31, 2005 and incorporated herein by reference).

- 10.29† Trust Under the Weingarten Realty Investors Retirement Benefit Restoration Plan amended and restated effective October 21, 2003 (filed as Exhibit 10.22 on WRI's Form 10-Q for the quarter ended June 30, 2005 and incorporated herein by reference).
- 10.30† Trust Under the Weingarten Realty Investors Supplemental Executive Retirement Plan amended and restated effective October 21, 2003 (filed as Exhibit 10.23 on WRI's Form 10-Q for the quarter ended June 30, 2005 and incorporated herein by reference).
- 10.31† First Amendment to the Trust Under the Weingarten Realty Investors Deferred Compensation Plan, Supplemental Executive Retirement Plan, and Retirement Benefit Restoration Plan amended on March 16, 2004 (filed as Exhibit 10.24 on WRI's Form 10-Q for the quarter ended June 30, 2005 and incorporated herein by reference).
- 10.32† Third Amendment to the Weingarten Realty Investors Deferred Compensation Plan dated August 1, 2005 (filed as Exhibit 10.30 on WRI's Form 10-Q for the quarter ended September 30, 2005 and incorporated herein by reference).
- 10.33 Amended and Restated Credit Agreement dated February 22, 2006 among Weingarten Realty Investors, the Lenders Party Hereto and JPMorgan Chase Bank, N.A., as Administrative Agent (filed as Exhibit 10.32 on WRI's Form 10-K for the year ended December 31, 2005 and incorporated by reference).

| 10.34†  | — Fifth Amendment to the Weingarten Realty Investors Deferred Compensation  |
|---------|---|
| 10.54   | Plan (filed as Exhibit 10.34 to WRI's Form 10-Q for quarter ended June 30,  |
|         | 2006 and incorporated herein by reference).   |
| 10.35†* | <ul> <li>Restatement of the Weingarten Realty Investors Supplemental Executive</li> </ul>                                       |
| 10.55   | Retirement Plan dated August 4, 2006.   |
| 10.36†* | <ul> <li>Restatement of the Weingarten Realty Investors Deferred Compensation Plan</li> </ul>                                   |
|         | dated August 4, 2006.   |
| 10.37†* | — Restatement of the Weingarten Realty Investors Retirement Benefit   |
|         | Restoration Plan dated August 4, 2006.  |
| 12.1*   | — Computation of Fixed Charges Ratios.  |
| 14.1    | — Code of Ethical Conduct for Senior Financial Officers - Andrew M.   |
|         | Alexander (filed as Exhibit 14.1 to WRI's Annual Report on Form 10-K for  |
|         | the year ended December 31, 2003 and incorporated herein by reference).   |
| 14.2    | — Code of Ethical Conduct for Senior Financial Officers - Stephen C. Richter  |
|         | (filed as Exhibit 14.2 to WRI's Annual Report on Form 10-K for the year   |
| 1.1.0   | ended December 31, 2003 and incorporated herein by reference).  |
| 14.3    | — Code of Ethical Conduct for Senior Financial Officers - Joe D. Shafer (filed  |
|         | as Exhibit 14.3 to WRI's Annual Report on Form 10-K for the year ended December 31, 2003 and incorporated herein by reference). |
| 31.1*   | — Certification pursuant to Section 302(a) of the Sarbanes-Oxley Act of 2002  |
| 31.1    | (Chief Executive Officer).  |
| 31.2*   | <ul> <li>Certification pursuant to Section 302(a) of the Sarbanes-Oxley Act of 2002</li> </ul>                                  |
|         | (Chief Financial Officer).  |
| 32.1**  | — Certification pursuant to 18 U.S.C. Sec. 1350, as adopted pursuant to Sec. 906  |
|         | of the Sarbanes-Oxley Act of 2002 (Chief Executive Officer).  |
| 32.2**  | — Certification pursuant to 18 U.S.C. Sec. 1350, as adopted pursuant to Sec. 906  |
|         | of the Sarbanes-Oxley Act of 2002 (Chief Financial Officer).  |
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| -1-11-  | Furnished with this report.   |
| †       | Management contract or compensation plan or arrangement.  |
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