

ROYAL CARIBBEAN CRUISES LTD  
Form 10-Q  
April 24, 2008

**UNITED STATES**

**SECURITIES AND EXCHANGE COMMISSION**

**Washington, D.C. 20549**

## **FORM 10-Q**

**(Mark One)**

**QUARTERLY REPORT PURSUANT TO SECTION 13  
OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the quarterly period ended March 31, 2008**

**OR**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR  
15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

**Commission File Number: 1-11884**

# **ROYAL CARIBBEAN CRUISES LTD.**

(Exact name of registrant as specified in its charter)

**Republic of Liberia**  
(State or other jurisdiction of incorporation or organization)

**98-0081645**  
(I.R.S. Employer Identification No.)

Edgar Filing: ROYAL CARIBBEAN CRUISES LTD - Form 10-Q

**1050 Caribbean Way, Miami, Florida 33132**

(Address of principal executive offices) (zip code)

**(305) 539-6000**

(Registrant's telephone number, including area code)

**N/A**

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

There were 213,459,614 shares of common stock outstanding as of April 18, 2008.

**ROYAL CARIBBEAN CRUISES LTD.  
TABLE OF CONTENTS**

	<b>Page</b>
<b>PART I. FINANCIAL INFORMATION</b>	
<u>Item 1. Financial Statements</u>	<u>1</u>
<u>Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	<u>12</u>
<u>Item 3. Quantitative and Qualitative Disclosures About Market Risk</u>	<u>24</u>
<u>Item 4. Controls and Procedures</u>	<u>24</u>
<b>PART II. OTHER INFORMATION</b>	
<u>Item 1. Legal Proceedings</u>	<u>25</u>
<u>Item 6. Exhibits</u>	<u>26</u>
<b><u>SIGNATURES</u></b>	<u>27</u>

---

Table of Contents**PART I. FINANCIAL INFORMATION****Item 1. Financial Statements**

**ROYAL CARIBBEAN CRUISES LTD.**  
**CONSOLIDATED STATEMENTS OF OPERATIONS**  
(unaudited, in thousands, except per share data)

	Quarter Ended March 31,	
	2008	2007
Passenger ticket revenues	\$ 1,037,903	\$ 870,416
Onboard and other revenues	391,182	352,710
<b>Total revenues</b>	<b>1,429,085</b>	<b>1,223,126</b>
Cruise operating expenses:		
Commissions, transportation and other	257,940	219,685
Onboard and other	78,520	66,403
Payroll and related	154,239	137,280
Food	83,002	73,185
Fuel	158,234	117,334
Other operating	230,251	227,454
<b>Total cruise operating expenses</b>	<b>962,186</b>	<b>841,341</b>
Marketing, selling and administrative expenses	204,941	186,184
Depreciation and amortization expenses	124,390	115,958
<b>Operating Income</b>	<b>137,568</b>	<b>79,643</b>
Other income (expense):		
Interest income	2,508	4,500
Interest expense, net of interest capitalized	(77,948)	(80,480)
Other income	13,479	5,162
	(61,961)	(70,818)
<b>Net Income</b>	<b>\$ 75,607</b>	<b>\$ 8,825</b>
<b>Earnings per Share:</b>		
Basic	\$ 0.35	\$ 0.04
Diluted	\$ 0.35	\$ 0.04
<b>Weighted-Average Shares Outstanding:</b>		
Basic	213,326	212,322
Diluted	214,464	214,005

The accompanying notes are an integral part of these consolidated financial statements.

Table of Contents

**ROYAL CARIBBEAN CRUISES LTD.**  
**CONSOLIDATED BALANCE SHEETS**  
(in thousands, except share data)

	March 31, 2008 (unaudited)	As of December 31, 2007
<b>Assets</b>		
<b>Current assets</b>		
Cash and cash equivalents	\$ 441,127	\$ 230,784
Trade and other receivables, net	236,293	313,640
Inventories	98,037	96,813
Prepaid expenses and other assets	157,308	137,662
Derivative financial instruments	316,291	213,892
Total current assets	1,249,056	992,791
Property and equipment, net	12,329,417	12,253,784
Goodwill	842,940	797,791
Other assets	1,130,320	937,915
	\$ 15,551,733	\$ 14,982,281
<b>Liabilities and Shareholders' Equity</b>		
<b>Current liabilities</b>		
Current portion of long-term debt	\$ 201,614	\$ 351,725
Accounts payable	207,342	222,895
Accrued expenses and other liabilities	484,957	533,674
Customer deposits	1,198,812	1,084,359
Hedged firm commitments	257,479	146,642
Total current liabilities	2,350,204	2,339,295
Long-term debt	5,747,371	5,346,547
Other long-term liabilities	547,172	539,096
<b>Commitments and contingencies (Note 4)</b>		
<b>Shareholders' equity</b>		
Preferred stock (\$0.01 par value; 20,000,000 shares authorized; none outstanding)	-	-
Common stock (\$0.01 par value; 500,000,000 shares authorized; 223,770,690 and 223,509,136 shares issued, March 31, 2008 and December 31, 2007, respectively)	2,238	2,235
Paid-in capital	2,948,774	2,942,935
Retained earnings	4,158,469	4,114,877
Accumulated other comprehensive income	221,445	120,955
Treasury stock (11,046,443 and 11,026,271 common shares at cost, March 31, 2008 and December 31, 2007, respectively)	(423,940)	(423,659)
Total shareholders' equity	6,906,986	6,757,343
	\$ 15,551,733	\$ 14,982,281

The accompanying notes are an integral part of these consolidated financial statements.

Table of Contents

**ROYAL CARIBBEAN CRUISES LTD.**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(unaudited, in thousands)

	Quarter Ended March 31,	
	2008	2007
<b>Operating Activities</b>		
Net income	\$ 75,607	\$ 8,825
Adjustments:		
Depreciation and amortization	124,390	115,958
Changes in operating assets and liabilities:		
Decrease (increase) in trade and other receivables, net	81,033	(20,499)
Increase in inventories	(227)	(3,682)
Increase in prepaid expenses and other assets	(17,593)	(64,816)
(Decrease) increase in accounts payable	(19,878)	279
(Decrease) increase in accrued expenses and other liabilities	(51,765)	40,832
Increase in customer deposits	112,092	280,038
Other, net	(1,856)	2,935
Net cash provided by operating activities	301,803	359,870
<b>Investing Activities</b>		
Purchases of property and equipment	(260,788)	(154,161)
Cash received on settlement of derivative financial instruments	154,502	1,988
Other, net	(25,132)	(7,359)
Net cash used in investing activities	(131,418)	(159,532)
<b>Financing Activities</b>		
Debt proceeds	345,000	1,308,519
Debt issuance costs	(11,121)	(8,754)
Repayments of debt	(265,846)	(1,374,088)
Dividends paid	(32,015)	(34,390)
Proceeds from exercise of common stock options	2,788	3,107
Other, net	176	177
Net cash provided by (used in) financing activities	38,982	(105,429)
Effect of exchange rate changes on cash	976	187
Net increase in cash and cash equivalents	210,343	95,096
Cash and cash equivalents at beginning of period	230,784	104,520
Cash and cash equivalents at end of period	\$ 441,127	\$ 199,616
<b>Supplemental Disclosure</b>		
Cash paid during the period for:		
Interest, net of amount capitalized	\$ 87,791	\$ 43,622

The accompanying notes are an integral part of these consolidated financial statements.

Table of Contents

**ROYAL CARIBBEAN CRUISES LTD.**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

**(unaudited)**

*As used in this quarterly report on Form 10-Q, the terms “Royal Caribbean,” the “Company,” “we,” “our” and “us” refer to Royal Caribbean Cruises Ltd. and the terms “Royal Caribbean International,” “Celebrity Cruises,” “Pullmantur Cruises,” “Azamara Cruises” and “CDF Croisières de France” refer to our cruise brands. In accordance with cruise vacation industry practice, the term “berths” is determined based on double occupancy per cabin even though many cabins can accommodate three or more passengers. This report should be read in conjunction with our annual report on Form 10-K for the year ended December 31, 2007.*

**Note 1. General**

*Description of Business*

We are a global cruise company. We own five cruise brands, Royal Caribbean International, Celebrity Cruises, Pullmantur Cruises, Azamara Cruises, and CDF Croisières de France. In addition, we have a 50% investment in a joint venture with TUI Travel PLC (“TUI Travel”), formerly First Choice Holidays PLC, which operates the brand Island Cruises.

*Basis for Preparation of Consolidated Financial Statements*

The unaudited consolidated financial statements are prepared in accordance with accounting principles generally accepted in the United States of America. Estimates are required for the preparation of financial statements in accordance with accounting principles generally accepted in the United States of America. Actual results could differ from these estimates.

All significant intercompany accounts and transactions are eliminated in consolidation. We consolidate entities over which we have control, usually evidenced by a direct ownership interest of greater than 50% and variable interest entities where we are determined to be the primary beneficiary. For affiliates where significant influence over financial and operating policies exists, usually evidenced by a direct ownership interest from 20% to 50%, the investment is accounted for using the equity method.

We believe the accompanying unaudited consolidated financial statements contain all normal recurring accruals necessary for a fair presentation. Our revenues are seasonal and results for interim periods are not necessarily indicative of results for the entire year.

**Note 2. Summary of Significant Accounting Policies**

*Recently Adopted Accounting Standards*

In September 2006, the Financial Accounting Standards Board (“FASB”) issued Statement of Financial Accounting Standard (“SFAS”) No. 157, “*Fair Value Measurements*” (“SFAS 157”). SFAS 157 defines fair value, establishes a formal framework for measuring fair value and expands disclosures about fair value measurements. Broadly, SFAS 157 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. SFAS 157 applies prospectively to fair value measurements performed after the required effective dates as follows: on



## Edgar Filing: ROYAL CARIBBEAN CRUISES LTD - Form 10-Q

### Table of Contents

January 1, 2008, the standard applied to the measurements of fair values of financial instruments and recurring fair value measurements of non-financial assets and liabilities; on January 1, 2009, the standard will apply to non-recurring measurements of non-financial assets and liabilities such as our measurement of potential impairments of goodwill, other intangibles and other long-lived assets. On January 1, 2008, we adopted the provisions of SFAS 157 for our measurement of fair value of financial instruments and recurring fair value measurements of non-financial assets and liabilities. These provisions did not have a material impact on our consolidated financial statements. We do not expect the adoption of the remaining provisions of SFAS 157 to have a material impact on our consolidated financial statements.

SFAS 157 establishes a hierarchy for inputs used in measuring fair value that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that the most observable inputs be used when available. Observable inputs are inputs that market participants would use in pricing the asset or liability developed based on market data obtained from sources independent of the Company. Unobservable inputs are inputs that reflect the Company's assumptions about the assumptions market participants would use in pricing the asset or liability developed based on the best information available in the circumstances. The hierarchy is broken down into three levels based on the reliability of the inputs as follows:

1. Level 1 Inputs - Quoted prices (unadjusted) in active markets for identical assets or liabilities that we have the ability to access.
2. Level 2 Inputs - Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.
3. Level 3 Inputs - Inputs that are unobservable for the asset or liability.

The availability of observable inputs can vary and is affected by a wide variety of factors. To the extent that valuation is based on inputs that are less observable or unobservable in the market, the determination of fair value requires more judgment. Accordingly, the degree of judgment exercised by the Company in determining fair value is greatest for instruments categorized in Level 3. In certain cases, the inputs used to measure fair value of a specific asset or liability may fall into different levels of the fair value hierarchy. In such cases, for disclosure purposes the level in the fair value hierarchy within which the fair value measurement in its entirety falls is determined based on the lowest level input that is significant to the fair value measurement in its entirety.

Fair value is a market-based measure considered from the perspective of a market participant who holds the asset or owes the liability rather than an entity-specific measure. Therefore, even when market assumptions are not readily available, the Company's own assumptions are set to reflect those that market participants would use in pricing the asset or liability at the measurement date. For our financial instruments that are recorded at fair value, fair value is measured as follows:

*Exchange-traded equity securities and mutual funds:* Fair value is based on quoted prices in active markets. Valuation of these items does not entail a significant amount of judgment and the inputs that are significant to the fair value measurement are Level 1 in the fair value hierarchy.

*Derivative Financial Instruments:* Our derivative financial instruments consist of foreign currency forward contracts and interest rate, cross currency and fuel swaps. Fair value is derived using valuation models that utilize the income valuation approach. These valuation models take into account the contract terms such as



Table of Contents

maturity, as well as other inputs such as exchange rates, fuel types, fuel curves, interest rate yield curves, creditworthiness of the counterparty and the Company, as well as other data points. The data sources utilized in these valuation models that are significant to the fair value measurement are Level 2 in the fair value hierarchy.

In conjunction with the adoption of SFAS 157, we adopted SFAS No. 159, *“The Fair Value Option for Financial Assets and Financial Liabilities”* (“SFAS 159”). SFAS 159 provides an option, on an instrument-by-instrument basis, for certain financial instruments and other items that are not otherwise measured at fair value, to be reported at fair value with changes in fair value reported in earnings. After the initial adoption, the election is generally made at the acquisition of the instrument and it may not be revoked. At adoption, we did not elect to apply the fair value option to any eligible items, and accordingly, the adoption of the standard did not have an impact on our consolidated financial statements.

*Future Application of Accounting Standards*

In December 2007, the FASB issued SFAS No. 141 (revised 2007), *“Business Combinations,”* (“SFAS 141R”). SFAS 141R requires the acquiring entity in a business combination to recognize the full fair value of assets acquired and liabilities assumed in the transaction whether full or partial acquisition, establishes the acquisition-date fair value as the measurement objective for all assets acquired and liabilities assumed, requires expensing of most transaction and restructuring costs, and requires the acquirer to disclose all information needed to evaluate and understand the nature and financial effect of the business combination. SFAS 141R applies to all transactions or other events in which an entity obtains control of one or more businesses, including combinations achieved without transfer of consideration, for example, by contract alone or through the lapse of minority veto rights. SFAS 141R applies prospectively to business combinations for which the acquisition date is on or after the beginning of the first fiscal year beginning after December 15, 2008. We are currently evaluating the impact SFAS 141R may have on our consolidated financial statements.

In December 2007, the FASB issued SFAS No. 160, *“Noncontrolling Interests in Consolidated Financial Statements – An Amendment of ARB No. 51,”* (“SFAS 160”). SFAS 160 requires reporting entities to present noncontrolling (minority) interests as equity as opposed to as a liability or mezzanine equity and provides guidance on the accounting for transactions between an entity and noncontrolling interests. SFAS 160 is effective the first fiscal year beginning after December 15, 2008, and interim periods within that fiscal year. SFAS 160 applies prospectively as of the beginning of the fiscal year SFAS 160 is initially applied, except for the presentation and disclosure requirements which are applied retrospectively for all periods presented subsequent to adoption. We are currently evaluating the impact SFAS 160 may have on our consolidated financial statements.

In March 2008, the FASB issued SFAS No. 161, *“Disclosures about Derivative Instruments and Hedging Activities – An Amendment of FASB Statement No. 133 (SFAS 133),”* (“SFAS 161”). SFAS 161 requires enhanced disclosures about an entity’s derivative and hedging activities and thereby improves the transparency of financial reporting. Entities are required to provide enhanced disclosures about (a) how and why an entity uses derivative instruments, (b) how derivative instruments and related hedged items are accounted for under SFAS 133 and its related interpretations, and (c) how derivative instruments and related hedged items affect an entity’s financial position, financial performance, and cash flows. SFAS 161 is effective for financial statements

Table of Contents

issued for fiscal years and interim periods beginning after November 15, 2008. SFAS 161 will be effective for our fiscal 2009 interim and annual consolidated financial statements and the relevant disclosures will be added at such time.

*Reclassifications*

Reclassifications have been made to prior year cash flow amounts to conform to the current year presentation.

**Note 3. Earnings Per Share**

A reconciliation between basic and diluted earnings per share is as follows (in thousands, except per share data):

	<b>Quarter Ended March 31,</b>	
	<b>2008</b>	<b>2007</b>
Net income for basic and diluted earnings per share	\$ 75,607	\$ 8,825
Weighted-average common shares outstanding	213,326	212,322
Dilutive effect of stock options and restricted stock awards	1,138	1,683
Diluted weighted-average shares outstanding	214,464	214,005
Basic earnings per share	\$ 0.35	\$ 0.04
Diluted earnings per share	\$ 0.35	\$ 0.04

Diluted earnings per share did not include options to purchase 4.4 million shares for the quarter ending March 31, 2008 and 3.0 million shares for the quarter ending March 31, 2007 because the effect of including them would have been antidilutive.

**Note 4. Commitments and Contingencies**

*Capital Expenditures.* As of March 31, 2008, the expected dates our ships on order will enter service and their planned berths are as follows:

<u>Ship</u>	<b>Expected to Enter Service</b>	<b>Approximate Berths</b>
Royal Caribbean International:		
Freedom-class:		
<i>Independence of the Seas</i>	2nd Quarter 2008	3,600
Project Genesis:		
<i>Unnamed</i>	4th Quarter 2009	5,400
<i>Unnamed</i>	4th Quarter 2010	5,400
Celebrity Cruises:		
Solstice-class:		

Edgar Filing: ROYAL CARIBBEAN CRUISES LTD - Form 10-Q

<i>Celebrity Solstice</i>	4th Quarter 2008	2,850
<i>Celebrity Equinox</i>	3rd Quarter 2009	2,850
<i>Celebrity Eclipse</i>	3rd Quarter 2010	2,850
<i>Unnamed</i>	3rd Quarter 2011	2,850
	Total Berths	25,800

7

---

Table of Contents

The anticipated aggregate cost of these ships is approximately \$7.1 billion, of which we have deposited \$628.5 million as of March 31, 2008. Approximately 8.4% of the aggregate cost was exposed to fluctuations in the euro exchange rate at March 31, 2008. As of March 31, 2008, we anticipated overall capital expenditures, including the seven ships on order, will be approximately \$1.9 billion for 2008, \$2.0 billion for 2009, \$2.2 billion for 2010, and \$1.0 billion for 2011. Also, see Note 8. *Subsequent Events*.

**Litigation.** A purported class action lawsuit that had been filed in April 2005 in the United States District Court for the Southern District of Florida alleging that Celebrity Cruises improperly requires its cabin stewards to share guest gratuities with assistant cabin stewards was dismissed in March 2006 on the basis that it should be arbitrated pursuant to the arbitration provision in Celebrity's collective bargaining agreement. The suit sought payment of damages, including penalty wages under the U.S. Seaman's Wage Act. In June 2007, the dismissal was affirmed by the United States 11th Circuit Court of Appeals and plaintiff's petition requesting that the United States Supreme Court grant certiorari jurisdiction over the action was subsequently denied. In February 2008, Plaintiff submitted a notice to arbitrate the claim pursuant to Celebrity's collective bargaining agreement. We are not able at this time to estimate the impact of this proceeding.

In January 2006, a purported class action lawsuit was filed in the United States District Court for the Southern District of New York alleging that we infringed rights in copyrighted works and other intellectual property by presenting performances on our cruise ships without securing the necessary licenses. The suit seeks payment of damages, disgorgement of profits and a permanent injunction against future infringement. In April 2006, we filed a motion to sever and transfer the case to the United States District Court for the Southern District of Florida. The motion is pending. We are not able at this time to estimate the impact of this proceeding.

We have a lawsuit pending in the Circuit Court for Miami-Dade County, Florida against Rolls Royce, co-producer of the Mermaid pod-propulsion system on Millennium-class ships, for the recurring Mermaid pod failures. We are not able at this time to estimate the outcome of the Rolls Royce proceeding.

In July 2006, a purported class action lawsuit was filed in the United States District Court for the Central District of California alleging that we failed to timely pay crew wages and failed to pay proper crew overtime. The suit seeks payment of damages, including penalty wages under the U.S. Seaman's Wage Act and equitable relief damages under the California Unfair Competition Law. In December 2006, the District Court granted our motion to dismiss the claim and held that it should be arbitrated pursuant to the arbitration provision in Royal Caribbean's collective bargaining agreement. In January 2007, the plaintiffs appealed the order to the United States Ninth Circuit Court of Appeals. We are not able at this time to estimate the impact of this proceeding.

The Miami District Office of the U.S. Equal Employment Opportunity Commission ("EEOC") has alleged that certain of our shipboard employment practices do not comply with U.S. employment laws. In June 2007, the EEOC proposed payment of monetary sanctions and certain remedial actions. We have been in on-going discussions with the EEOC regarding this matter. In April 2008, the EEOC informed us that they have transferred the matter to its legal unit for litigation review. To date, no legal proceedings have been initiated. We do not believe that this matter will have a material adverse impact on our financial condition or results of operations.



## Edgar Filing: ROYAL CARIBBEAN CRUISES LTD - Form 10-Q

### Table of Contents

In February 2008, a New York federal court entered judgment in favor of Celebrity Cruises in connection with Celebrity's pending case against Essef Corp. for claims stemming from a 1994 outbreak of Legionnaires' disease on one of Celebrity Cruises' ships. The judgment would result in a net recovery by Celebrity Cruises (after costs and payment to insurers) of approximately \$15.0 million. Both parties have filed notices to appeal the judgment, and we are not able at this time to estimate the outcome of this proceeding. As of March 31, 2008, no amount of this award has been recognized in our consolidated financial statements.

In March 2008, a purported class action was filed against us, Celebrity Cruises and a related party, Celebrity Catering Services, in the United States District Court, Southern District of Florida alleging that we improperly deducted amounts from the gratuities paid to our shipboard servers, waiters, bar tenders and other personnel in our bar and restaurant departments. The suit seeks payment of damages, including penalty wages under the U.S. Seaman's Wage Act. We are not able at this time to estimate the impact of this proceeding.

In connection with a review of our fuel supplement by the Florida Attorney General's office, the Company agreed in March 2008 to eliminate the fuel supplement on any bookings made on our Royal Caribbean International, Celebrity Cruises and Azamara Cruises brands prior to our November 16, 2007 announcement of the supplement. As a result, we are refunding in full the fuel supplement to the passengers of the affected bookings, the amount of which will aggregate approximately \$21.0 million. The Company and Celebrity Cruises also amended their 1997 Assurances of Voluntary Compliance with the Florida Attorney General's office regarding cruise fare disclosures to address fuel supplement disclosures. The resolution of these matters did not affect the previously announced investigation by the same office to determine whether there is or has been a violation of state or Federal anti-trust laws in connection with the setting by us and other cruise line operators of our respective fuel supplements. We are cooperating with the Attorney General's office in connection with this investigation and are not able at this time to estimate the impact of this investigation.

In April 2008, five consolidated purported class actions were voluntarily dismissed by the plaintiffs in the United States District Court for the Southern District of Florida. The actions, which had been filed in February and March, 2008 alleged that we, other cruise lines and a trade association violated Federal anti-trust laws or state deceptive and unfair trade practices laws by conspiring to fix the prices of the fuel supplements announced by the various cruise lines or misleading consumers as to the relationship between each cruise line's fuel costs and the fuel supplements it is charging its customers.

We are routinely involved in other claims typical within the cruise vacation industry. The majority of these claims are covered by insurance. We believe the outcome of such claims, net of expected recoveries, will not have a material adverse impact on our financial condition or results of operations.

**Other.** Under the *Brilliance of the Seas* operating lease, we have agreed to indemnify the lessor to the extent its after-tax return is negatively impacted by unfavorable changes in corporate tax rates, capital allowance deductions and certain unfavorable determinations which may be made by United Kingdom tax authorities. These indemnifications could result in an increase in our lease payments. We are unable to estimate the maximum potential increase in our lease payments due to the various circumstances, timing or a combination of events that could trigger such indemnifications. Under current circumstances we do not believe an indemnification in any material amount is probable.





Table of Contents

Some of the contracts that we enter into include indemnification provisions that obligate us to make payments to the counterparty if certain events occur. These contingencies generally relate to changes in taxes, increased lender capital costs and other similar costs. The indemnification clauses are often standard contractual terms and are entered into in the normal course of business. There are no stated or notional amounts included in the indemnification clauses and we are not able to estimate the maximum potential amount of future payments, if any, under these indemnification clauses. We have not been required to make any payments under such indemnification clauses in the past and, under current circumstances, we do not believe an indemnification in any material amount is probable.

If any person other than A. Wilhelmsen AS. and Cruise Associates, our two principal shareholders, acquires ownership of more than 30% of our common stock and our two principal shareholders, in the aggregate, own less of our common stock than such person and do not collectively have the right to elect, or to designate for election, at least a majority of the board of directors, we may be obligated to prepay indebtedness outstanding under the majority of our credit facilities, which we may be unable to replace on similar terms. If this were to occur, it could have an adverse impact on our liquidity and operations.

**Note 5. Shareholders' Equity**

We declared cash dividends on our common stock of \$0.15 per share during the first quarters of 2008 and 2007.

**Note 6. Comprehensive Income**

Comprehensive income includes net income, foreign currency translation adjustments and changes in the fair value of derivative instruments that qualify as cash flow hedges. The cumulative changes in fair value of the derivatives are deferred and recorded as a component of accumulated other comprehensive income until the hedged transactions are realized and recognized in earnings.

Comprehensive income was as follows (in thousands):

	<b>Quarter Ended</b>	
	<b>March 31,</b>	
	<b>2008</b>	<b>2007</b>
Net income	\$ 75,607	\$ 8,825
Changes related to cash flow derivative hedges	104,756	20,567
Foreign currency translation adjustments	(4,266)	(145)
Total comprehensive income	\$ 176,097	\$ 29,247

Table of Contents**Note 7. Fair Value Measurements**

Assets that are recorded at fair value have been categorized based upon the fair value hierarchy described in Note 2. *Summary of Significant Accounting Policies.*

The following table presents information about the Company's financial instruments recorded at fair value on a recurring basis as of March 31, 2008 (in thousands):

<u>Description</u>	<b>Fair Value Measurements at Reporting Date Using</b>			
	<b>Total</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>
<b>Assets:</b>				
Derivative financial instruments <sup>1</sup>	\$ 788,224	\$ -	\$ 788,224	\$ -
Investments <sup>2</sup>	20,544	20,544	-	-
<b>Total Assets</b>	\$ 808,768	\$ 20,544	\$ 788,224	\$ -

<sup>1</sup> - Consists of foreign currency forward contracts and interest rate, cross currency, and fuel swaps.

<sup>2</sup> - Consists of exchange-traded equity securities and mutual funds.

**Note 8. Subsequent Events**

In April 2008, we took delivery of *Independence of the Seas*, the third Freedom-class ship for Royal Caribbean International. To finance the purchase, we drew in full \$530.0 million from an unsecured term loan due through 2015. The loan bears interest at LIBOR plus an applicable margin, currently approximately 1.05%.

In April 2008, we finalized our contract with Meyer Werft to build a fifth Solstice-class ship for Celebrity Cruises, for an additional capacity of approximately 2,850 berths, expected to enter service in the fourth quarter of 2012. Including this additional ship, our anticipated overall capital expenditures at March 31, 2008 will be approximately \$1.9 billion for 2008, \$2.0 billion for 2009, \$2.2 billion for 2010, \$1.0 billion in 2011, and \$1.0 billion in 2012.

Table of Contents

**Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations**

**Cautionary Note Concerning Factors That May Affect Future Results**

Certain statements under this caption “Management’s Discussion and Analysis of Financial Condition and Results of Operations” and elsewhere in this document constitute forward-looking statements under the Private Securities Litigation Reform Act of 1995. Words such as “expect”, “intend”, “anticipate”, “goal”, “project”, “plan”, “believe”, “may”, “could”, “should”, “will”, “seek”, “estimate” and similar expressions are intended to identify these forward-looking statements. Forward-looking statements do not guarantee future performance and may involve risks, uncertainties and other factors, which could cause our actual results, performance or achievements to differ materially from the future results, performance or achievements expressed or implied in those forward-looking statements. Examples of these risks, uncertainties and other factors include, but are not limited to the following:

- general economic and business conditions,
  
- vacation industry competition and changes in industry capacity and overcapacity,
  
- the impact of tax and environmental laws and regulations affecting our business or our principal shareholders,
  
- the impact of changes in other laws and regulations affecting our business,
  
- the impact of pending or threatened litigation,
  
- the delivery of scheduled new ships,
  
- emergency ship repairs,
  
- the impact of problems encountered at shipyards, including industrial actions, shipyard insolvency or financial difficulties,

## Edgar Filing: ROYAL CARIBBEAN CRUISES LTD - Form 10-Q

- the impact on prices of new ships due to shortages in available shipyard facilities, component parts and shipyard consolidations,
- negative incidents involving cruise ships including those involving the health and safety of passengers,
- reduced consumer demand for cruises as a result of any number of reasons, including geo-political and economic uncertainties and the unavailability of air service,
- fears of terrorist attacks, armed conflict and the resulting concerns over safety and security aspects of traveling,
- the impact of the spread of contagious diseases,
- the availability under our unsecured revolving credit facility, cash flows from operations and our ability to obtain new borrowings and raise new capital on terms that are favorable or consistent with our expectations to fund operations, debt payment requirements, capital expenditures and other commitments,

Table of Contents

- changes in our stock price or principal shareholders,
- the impact of changes in operating and financing costs, including changes in foreign currency, interest rates, fuel, food, payroll, insurance and security costs,
- weather.

The above examples are not exhaustive and new risks emerge from time to time. We undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. For a further discussion of risk factors related to our business, see Part I, Item 1A. *Risk Factors* in our annual report on Form 10-K for the year ended December 31, 2007.

**Terminology**

Our revenues are seasonal based on demand for cruises. Demand is strongest for cruises during the North American summer months and holidays.

Our revenues consist of the following:

Passenger ticket revenues consist of revenue recognized from the sale of passenger tickets and the sale of air transportation to and from our ships.

Onboard and other revenues consist primarily of revenues from the sale of goods and/or services onboard our ships not included in passenger ticket prices, cancellation fees, sales of vacation protection insurance, pre- and post-cruise tours, Pullmantur Cruises' land-based tours and hotel and air packages. Also included are revenues we receive from independent third party concessionaires that pay us a percentage of their revenues in exchange for the right to provide selected goods and/or services onboard our ships.

Our cruise operating expenses consist of the following:

## Edgar Filing: ROYAL CARIBBEAN CRUISES LTD - Form 10-Q

Commissions, transportation and other expenses consist of those costs directly associated with passenger ticket revenues, including travel agent commissions, air and other transportation expenses, port costs that vary with passenger head counts and related credit card fees.

Onboard and other expenses consist of the direct costs associated with onboard and other revenues. These costs include the cost of products sold onboard our ships, vacation protection insurance premiums, costs associated with pre- and post-cruise tours and related credit card fees. These costs also include minimal costs associated with concession revenues, as the costs are mostly incurred by third party concessionaires.

Payroll and related expenses consist of costs for shipboard personnel.

Food expenses include food costs for both passengers and crew.

Table of Contents

Fuel expenses include fuel and related delivery and storage costs, including the financial impact of fuel swap agreements.

Other operating expenses consist primarily of operating costs such as repairs and maintenance, port costs that do not vary with passenger head counts, vessel operating lease costs, costs associated with Pullmantur Cruises' land-based tours, vessel related insurance and entertainment.

We do not allocate payroll and related costs, food costs, fuel costs or other operating costs to the expense categories attributable to passenger ticket revenues or onboard and other revenues since they are incurred to provide the total cruise vacation experience.

**Non-GAAP Financial Measures**

Available Passenger Cruise Days ("APCD") are our measurement of capacity and represent double occupancy per cabin multiplied by the number of cruise days for the period.

Gross Cruise Costs represent the sum of total cruise operating expenses plus marketing, selling and administrative expenses.

Gross Yields represent total revenues per APCD.

Net Cruise Costs represent Gross Cruise Costs excluding commissions, transportation and other expenses and onboard and other expenses (each of which is described under the Terminology heading). In measuring our ability to control costs in a manner that positively impacts net income, we believe changes in Net Cruise Costs to be the most relevant indicator of our performance. A reconciliation of historical Gross Cruise Costs to Net Cruise Costs is provided below under *Summary of Historical Results of Operations*. We have not provided a quantitative reconciliation of projected Gross Cruise Costs to projected Net Cruise Costs due to the significant uncertainty in projecting the costs deducted to arrive at this measure. Accordingly, we do not believe that reconciling information for such projected figures would be meaningful.

Net Debt-to-Capital is a ratio which represents total long-term debt, including current portion of long-term debt, less cash and cash equivalents ("Net Debt") divided by the sum of Net Debt and total shareholders' equity. We believe Net Debt and Net Debt-to-Capital, along with total long-term debt and shareholders' equity are useful measures of our capital structure. A reconciliation of historical Debt-to-Capital to Net Debt-to-Capital is provided below under *Summary of Historical Results of Operations*.

Net Revenues represent total revenues less commissions, transportation and other expenses and onboard and other expenses (each of which is described under the Terminology heading).



Net Yields represent Net Revenues per APCD. We utilize Net Revenues and Net Yields to manage our business on a day-to-day basis as we believe that it is the most relevant measure of our pricing performance because it reflects the cruise revenues earned by us net of our most significant variable costs, which are commissions, transportation and other expenses and onboard and other expenses. A reconciliation of historical Gross Yields to Net Yields is provided below under *Summary of Historical Results of Operations*. We have not provided a quantitative reconciliation of projected Gross Yields to projected Net Yields due to the significant uncertainty in projecting the costs deducted to arrive at this measure. Accordingly, we do not believe that reconciling information for such projected figures would be meaningful.

Table of Contents

Occupancy, in accordance with cruise vacation industry practice, is calculated by dividing Passenger Cruise Days by APCD. A percentage in excess of 100% indicates that three or more passengers occupied some cabins.

Passenger Cruise Days represent the number of passengers carried for the period multiplied by the number of days of their respective cruises.

***Summary of Historical Results of Operations***

Total revenues increased 16.8% to \$1.4 billion from total revenues of \$1.2 billion for the same period in 2007 primarily due to an 8.9% increase in capacity and a 7.3% increase in Gross Yields. Net Yields increased by approximately 7.1% compared to the same period in 2007. The increase in Net Yields was primarily due to an increase in ticket prices and, to a lesser extent, occupancy. The increase in total revenues was partially offset by an increase in expenses primarily due to the increase in capacity and fuel expenses. As a result, our net income was \$75.6 million or \$0.35 per share on a diluted basis for the first quarter of 2008 compared to \$8.8 million or \$0.04 per share on a diluted basis for the first quarter of 2007.

Highlights for the first quarter of 2008 include:

- Total revenues increased 16.8% to \$1.4 billion from total revenues of \$1.2 billion for the same period in 2007. Net Yields increased by approximately 7.1% compared to the same period in 2007.
- Net Cruise Costs per APCD increased by approximately 2.9% compared to the same period in 2007.
- Net Debt-to-Capital decreased to 44.4% as of March 31, 2008 compared to 45.9% as of March 31, 2007. Similarly, our Debt-to-Capital ratio decreased to 46.3% as of March 31, 2008 compared to 46.8% as of March 31, 2007.
- We obtained approval from European antitrust authorities for our joint venture with TUI AG to operate TUI Cruises. In April 2008, we closed on the transaction.
- Pullmantur Cruises took possession of the 1,000-berth *Pacific Star* which was renamed and is currently sailing under the name *Ocean Dream*.
- We entered into a \$530.0 million unsecured term loan due through 2015. In April 2008, we drew in full the \$530.0 million available under this term loan. We used the proceeds of the loan towards the purchase of *Independence of the Seas*, which we took delivery of in April 2008.



Edgar Filing: ROYAL CARIBBEAN CRUISES LTD - Form 10-Q

Table of Contents

The following table presents the current quarter's operating results compared to the same quarter in the prior year:

	Quarter Ended March 31,			
	2008		2007	
		% of Total Revenues		% of Total Revenues
Passenger ticket revenues	\$ 1,037,903	72.6%	\$ 870,416	71.2%
Onboard and other revenues	391,182	27.4%	352,710	28.8%
<b>Total revenues</b>	<b>1,429,085</b>	<b>100%</b>	<b>1,223,126</b>	<b>100%</b>
Cruise operating expenses:				
Commissions, transportation and other	257,940	18.0%	219,685	18.0%
Onboard and other	78,520	5.5%	66,403	5.4%
Payroll and related	154,239	10.8%	137,280	11.2%
Food	83,002	5.8%	73,185	6.0%
Fuel	158,234	11.1%	117,334	9.6%
Other operating	230,251	16.1%	227,454	18.6%
<b>Total cruise operating expenses</b>	<b>962,186</b>	<b>67.3%</b>	<b>841,341</b>	<b>68.8%</b>
Marketing, selling and administrative expenses	204,941	14.3%	186,184	15.2%
Depreciation and amortization expenses	124,390	8.7%	115,958	9.5%
<b>Operating Income</b>	<b>137,568</b>	<b>9.6%</b>	<b>79,643</b>	<b>6.5%</b>
Other income (expense):				
Interest income	2,508	0.2%	4,500	0.4%
Interest expense, net of interest capitalized	(77,948)	(5.5%)	(80,480)	(6.6%)
Other income	13,479	0.9%	5,162	0.4%
	(61,961)	(4.3%)	(70,818)	(5.8%)
<b>Net Income</b>	<b>75,607</b>	<b>5.3%</b>	<b>8,825</b>	<b>0.7%</b>
<b>Diluted EPS</b>	<b>\$ 0.35</b>		<b>\$ 0.04</b>	

Selected historical information is shown in the following table:

	Quarter Ended March 31,	
	2008	2007
Passengers Carried	1,031,668	918,865
Passenger Cruise Days	6,612,925	6,029,987
APCD	6,332,099	5,816,046
Occupancy	104.4%	103.7%

Edgar Filing: ROYAL CARIBBEAN CRUISES LTD - Form 10-Q

Table of Contents

Gross Yields and Net Yields were calculated as follows (in thousands, except APCD and Yields):

	Quarter Ended March 31,		
	2008	2007	% Change
Passenger ticket revenues	\$ 1,037,903	\$ 870,416	
Onboard and other revenues	391,182	352,710	
Total revenues	1,429,085	1,223,126	16.8%
Less:			
Commissions, transportation and other	257,940	219,685	
Onboard and other	78,520	66,403	
Net revenues	\$ 1,092,625	\$ 937,038	16.6%
APCD	6,332,099	5,816,046	8.9%
Gross Yields	\$ 225.69	\$ 210.30	7.3%
Net Yields	\$ 172.55	\$ 161.11	7.1%

Gross Cruise Costs and Net Cruise Costs were calculated as follows (in thousands, except APCD and costs per APCD):

	Quarter Ended March 31,		
	2008	2007	% Change
Total cruise operating expenses	\$ 962,186	\$ 841,341	
Marketing, selling and administrative expenses	204,941	186,184	
Gross Cruise Costs	1,167,127	1,027,525	13.6%
Less:			
Commissions, transportation and other	257,940	219,685	
Onboard and other	78,520	66,403	
Net Cruise Costs	\$ 830,667	\$ 741,437	12.0%
APCD	6,332,099	5,816,046	8.9%
Gross Cruise Costs per APCD	\$ 184.32	\$ 176.67	4.3%
Net Cruise Costs per APCD	\$ 131.18	\$ 127.48	2.9%

Net Debt-to-Capital was calculated as follows (in thousands):

	As of March 31,	
	2008	2007
Long-term debt, net of current portion	\$ 5,747,371	\$ 4,845,962
Current portion of long-term debt	201,614	523,142
Total debt	5,948,985	5,369,104
Less: Cash and cash equivalents	441,127	199,616
Net Debt	\$ 5,507,858	\$ 5,169,488
Total shareholders' equity	\$ 6,906,986	\$ 6,096,067
Total debt	5,948,985	5,369,104
Total debt and shareholders' equity	12,855,971	11,465,171
Debt-to-Capital	46.3%	46.8%
Net Debt	5,507,858	5,169,488
Net Debt and shareholders' equity	\$ 12,414,844	\$ 11,265,555
Net Debt-to-Capital	44.4%	45.9%



Table of Contents

**Outlook**

*Full Year 2008*

We anticipate the following estimates for the full year 2008:

We expect Net Yields to increase approximately 4% compared to 2007.

We expect Net Cruise Costs per APCD to increase approximately 5% compared to 2007. Excluding fuel, we expect Net Cruise Costs per APCD to increase in the range of 2% to 3% compared to 2007.

We do not forecast fuel prices and our cost outlook for fuel is based on current "at-the-pump" prices including any hedge impacts. If fuel prices for the full year 2008 remain at the level of current "at-the-pump" prices, fuel expenses for the full year 2008 would be approximately \$685.0 million. This amount is \$90.0 million higher than our guidance provided on February 19, 2008, and represents a negative impact of \$0.42 per share versus our previous guidance. For the full year 2008, our fuel expense is 50% hedged and a 10% change in the market price of fuel would result in a change in fuel costs of approximately \$29.0 million for the full year 2008, after taking into account existing hedges.

We expect a 5.1% increase in capacity in 2008, primarily driven by the addition of *Independence of the Seas*, which will enter service in May 2008, a full year of *Liberty of the Seas*, the addition of *Pacific Star*, which entered service in March 2008 and the addition of *Celebrity Solstice*, which will enter service in the fourth quarter of 2008.

Depreciation and amortization expenses are expected to be in the range of \$525.0 million to \$545.0 million, and interest expense is expected to be in the range of \$320.0 million to \$340.0 million.

Based on the expectations contained in this Outlook section, and assuming that fuel prices remain at the level of current "at-the-pump" prices, we expect full year 2008 earnings per share to be in the range of \$2.85 to \$3.00.

*Second Quarter 2008*

We anticipate the following estimates for the second quarter of 2008:

## Edgar Filing: ROYAL CARIBBEAN CRUISES LTD - Form 10-Q

We expect Net Yields to increase approximately 2% compared to 2007.

We expect Net Cruise Costs per APCD to increase in the range of 7% to 8% compared to 2007. Excluding fuel, we expect Net Cruise Costs per APCD to increase in the range of 3% to 4% compared to 2007.

We do not forecast fuel prices and our cost outlook for fuel is based on current "at-the-pump" prices including any hedge impacts. If fuel prices for the second quarter of 2008 remain at the level of current "at-the-pump" prices, fuel expenses for the second quarter of 2008 would be approximately \$172.0 million. For the second quarter of 2008, our fuel expense is 49% hedged and a 10% change in the market price of fuel would result in a change in fuel costs of approximately \$10.0 million for the second quarter of 2008, after taking into account existing hedges.



Table of Contents

We expect a 5.4% increase in capacity, primarily driven by the addition of *Independence of the Seas*, which will enter service in May 2008, a full quarter of *Liberty of the Seas* and the addition of *Pacific Star*, which entered service in March 2008.

Depreciation and amortization expenses are expected to be in the range of \$128.0 million to \$133.0 million, and interest expense is expected to be in the range of \$85.0 million to \$90.0 million.

Based on the expectations contained in this Outlook section, and assuming that fuel prices remain at the level of current "at-the-pump" prices, we expect second quarter 2008 earnings per share to be in the range of \$0.40 to \$0.45.

***Quarter Ended March 31, 2008 Compared to Quarter Ended March 31, 2007***

*Revenues*

Net Revenues increased 16.6% in 2008 compared to the same period in 2007 due to an 8.9% increase in capacity and a 7.1% increase in Net Yields. The increase in capacity was primarily attributed to the addition of *Liberty of the Seas*, which entered service in May 2007. The increase in capacity was also due to a decrease in the number of days ships were out of service in 2008 as compared to 2007. The increase in Net Yields was primarily due to an increase in ticket prices and, to a lesser extent, occupancy. Occupancy in 2008 was 104.4% compared to 103.7% in 2007. Gross Yields increased 7.3% in 2008 compared to 2007 due to the same reasons discussed above for Net Yields.

Onboard and other revenues included concession revenues of \$60.1 million in 2008 compared to \$57.6 million for the same period in 2007. The increase in concession revenues was primarily due to the increase in capacity mentioned above.

*Expenses*

Net Cruise Costs increased 12.0% in 2008 compared to 2007 due to the 8.9% increase in capacity mentioned above and a 2.9% increase in Net Cruise Costs per APCD. The increase in Net Cruise Costs per APCD was primarily driven by increases in fuel expenses, and to a lesser extent, payroll and related expenses, both of which were partially offset by the decrease in other operating expenses. Fuel expenses represented 3.8 percentage points of the overall increase in Net Cruise Costs per APCD. Fuel expenses, which are net of the financial impact of fuel swap agreements, increased 30.7% per metric ton in 2008 as compared to 2007. As a percentage of total revenues, fuel expenses were 11.1% and 9.6% in 2008 and 2007, respectively. The increase in payroll and related expenses was due to an increase in inflationary and other cost pressures. The decrease in other operating expenses was primarily due to the revitalization of *Majesty of the Seas* in 2007 which did not recur in 2008. Gross Cruise Costs increased 13.6% in 2008, which was a higher percentage increase than Net Cruise Costs, primarily due to an increase in commission expenses as a result of higher passenger ticket revenues in 2008 compared to 2007 and, to a lesser extent, increases in port costs

for certain of our itineraries.

Depreciation and amortization expenses increased 7.3% in 2008 compared to 2007 primarily due to the addition of *Liberty of the Seas*, which entered service in May 2007 and the addition of *Pacific Star*, which entered service in March 2008. The increase was also due to ship improvements.

Table of Contents

*Other Income (Expense)*

Interest expense, net of interest capitalized, decreased to \$77.9 million in 2008 from \$80.5 million in 2007. Gross interest expense increased slightly to \$90.8 million in 2008 from \$90.6 million in 2007. The marginal increase was primarily due to a higher average debt level, offset by lower interest rates. Interest capitalized increased to \$12.9 million in 2008 from \$10.1 million in 2007 primarily due to a higher average level of investment in ships under construction.

Other income increased to \$13.5 million in 2008 from \$5.2 million in 2007. The increase was primarily due to \$7.7 million in foreign currency exchange gains in 2008.

***Recently Adopted, and Future Application of, Accounting Standards***

Refer to Note 2. *Summary of Significant Accounting Policies* to our financial statements for further information on *Recently Adopted Accounting Standards* and *Future Application of Accounting Standards*.

***Liquidity and Capital Resources***

*Sources and Uses of Cash*

Cash flow generated from operations provides us with a significant source of liquidity. Net cash provided by operating activities was \$301.8 million for the first quarter of 2008 compared to \$359.9 million for the same period in 2007. This decrease was primarily a result of the timing of payments of interest and other short-term liabilities as well as receipts on our customer deposits. The decrease was partially offset by the timing of collection on our trade accounts receivable and interest rate swaps and the increase in net income.

Net cash used in investing activities was \$131.4 million for the first quarter of 2008 compared to \$159.5 million for the same period in 2007. The decrease was primarily due to settlements of approximately \$154.5 million on our foreign currency forward contracts, partially offset by an increase in capital expenditures of approximately \$106.6 million. Our capital expenditures increased to approximately \$260.8 million for the first quarter of 2008 from \$154.2 million for the same period in 2007, primarily due to the increase in number of ships under construction.

Net cash provided by financing activities was \$39.0 million in the first quarter of 2008 compared to net cash used in financing activities of \$105.4 million for the same period in 2007. The change was primarily due to a decrease in repayments of debt of approximately \$1.1 billion, partially offset by a decrease in debt proceeds of approximately \$963.5 million during the first quarter in 2008 compared to the same period in 2007. During the first quarter of 2008, we drew \$345.0 million on our unsecured revolving credit facility. We made debt repayments on various loan facilities and capital leases, including a payment of approximately \$150.0 million to retire our 6.75% senior notes due March 2008. In

## Edgar Filing: ROYAL CARIBBEAN CRUISES LTD - Form 10-Q

addition, we made approximately \$115.0 million in payments towards our unsecured revolving credit facility. During the first quarter of 2008, we received \$2.8 million in connection with the exercise of common stock options and paid cash dividends pertaining to the fourth quarter of 2007 on our common stock of \$32.0 million. Net Debt-to-Capital decreased to 44.4% as of March 31, 2008 compared to 45.9% for the same period in 2007.

Interest capitalized during the first quarter of 2008 increased to \$12.9 million from \$10.1 million for the same period in 2007 due to a higher average level of investment in ships under construction.

Table of Contents

***Future Capital Commitments***

Our future capital commitments consist primarily of new ship orders. As of March 31, 2008, we had one Freedom-class ship (*Independence of the Seas*), and two ships of a new Project Genesis class designated for Royal Caribbean International and four Solstice-class ships, designated for Celebrity Cruises, on order for an aggregate additional capacity of approximately 25,800 berths. The aggregate cost of the seven ships is approximately \$7.1 billion, of which we have deposited \$628.5 million as of March 31, 2008. Approximately 8.4% of the aggregate cost of ships was exposed to fluctuations in the euro exchange rate at March 31, 2008.

As of March 31, 2008, we anticipated overall capital expenditures, including the seven ships on order, will be approximately \$1.9 billion for 2008, \$2.0 billion for 2009, \$2.2 billion for 2010 and \$1.0 billion for 2011.

In April 2008, we finalized our contract with Meyer Werft to build a fifth Solstice-class ship for Celebrity Cruises, for an additional capacity of approximately 2,850 berths, expected to enter service in the fourth quarter of 2012. Including this additional ship, our anticipated overall capital expenditures at March 31, 2008 will be approximately \$1.9 billion for 2008, \$2.0 billion for 2009, \$2.2 billion for 2010, \$1.0 billion in 2011, and \$1.0 billion in 2012.

Table of Contents**Contractual Obligations and Off-Balance Sheet Arrangements**

As of March 31, 2008, our contractual obligations were as follows (in thousands):

	Total	Payments due by period			
		Less than 1 year	1-3 years	3-5 years	More than 5 years
Long-term debt obligations (1)	\$ 5,895,035	\$ 197,724	\$ 1,548,339	\$ 655,380	\$ 3,493,592
Capital lease obligations(1)	53,950	3,890	7,807	3,705	38,548
Operating lease obligations(2)(3)	553,825	67,842	115,095	324,143	46,745
Ship purchase obligations(4)	5,658,907	1,420,931	3,562,828	675,148	-
Other(5)	616,540	112,469	138,487	135,637	229,947
Total	\$ 12,778,257	\$ 1,802,856	\$ 5,372,556	\$ 1,794,013	\$ 3,808,832

(1) Amounts exclude interest.

(2) We are obligated under noncancelable operating leases primarily for a ship, offices, warehouses and motor vehicles.

(3) Under the *Brilliance of the Seas* lease agreement, we may be required to make a termination payment of approximately £126.0 million, or approximately \$250.1 million based on the exchange rate at March 31, 2008, if the lease is canceled in 2012. This amount is included in the 3-5 years column.

(4) Amounts represent contractual obligations with initial terms in excess of one year.

(5) Amounts represent future commitments with remaining terms in excess of one year to pay for our usage of certain port facilities, marine consumables, services and maintenance contracts.

As a normal part of our business, depending on market conditions, pricing and our overall growth strategy, we continuously consider opportunities to enter into contracts for the building of additional ships. We may also consider the sale of ships. We continuously consider potential acquisitions and strategic alliances. If any of these were to occur, they would be financed through the incurrence of additional indebtedness, the issuance of additional shares of equity securities or through cash flows from operations.

Under the *Brilliance of the Seas* operating lease, we have agreed to indemnify the lessor to the extent its after-tax return is negatively impacted by unfavorable changes in corporate tax rates, capital allowance deductions and certain unfavorable determinations which may be made by United Kingdom tax authorities. These indemnifications could result in an increase in our lease payments. We are unable to estimate the maximum potential increase in our lease payments due to the various circumstances, timing or a combination of events that could trigger such indemnifications. Under current circumstances we do not believe an indemnification in any material amount is probable.

Some of the contracts that we enter into include indemnification provisions that obligate us to make payments to the counterparty if certain events occur. These contingencies generally relate to changes in taxes, increased lender capital costs and other similar costs. The indemnification clauses are often standard contractual terms and are entered into in the normal course of business. There are no stated or notional amounts included in the indemnification clauses and we are not able to estimate the maximum potential amount of future payments, if any, under these indemnification clauses. We have not been required to make any payments under such indemnification clauses in the past and, under current circumstances, we do not believe an indemnification in any material amount is probable.

Table of Contents

Other than the items described above, we are not party to any other off-balance sheet arrangements, including guarantee contracts, retained or contingent interest, certain derivative instruments and variable interest entities, that either have, or are reasonably likely to have, a current or future material effect on our financial position.

***Funding Sources***

As of March 31, 2008, our liquidity was \$1.4 billion consisting of approximately \$0.4 billion in cash and cash equivalents and \$1.0 billion available under our unsecured revolving credit facility. In addition, we had \$0.5 billion available under an unsecured term loan for the purchase of *Independence of the Seas* (see Note 8. *Subsequent Events*). We also have either financing commitments or government guarantee commitments for financing for a portion of the contract price of each of our current newbuild orders. We must elect to use these commitments within certain time frames and they are each subject to customary funding conditions.

We have contractual obligations of approximately \$1.8 billion due during the twelve-month period ending March 31, 2009. We believe these contractual obligations could be funded through a combination of cash flows from operations, drawdowns under our available unsecured revolving credit facility, the incurrence of additional indebtedness (including indebtedness under the above described commitments), and the sales of equity or debt securities in private or public securities markets. We believe our existing unsecured revolving credit facility, cash flows from operations, our ability to obtain new borrowings and/or raise new capital or a combination of these sources will be sufficient to fund operations, debt payment requirements, capital expenditures and other commitments over the next twelve-month period. However, there can be no assurances that these sources of cash will be available in accordance with our expectations. In April 2008, Standard and Poor's lowered our credit rating from BBB- with a negative outlook to BB+ with a stable outlook. The lowering of our credit rating will increase our interest expense under certain of our existing credit facilities and could impact adversely the costs, terms and/or accessibility of any new financing. We do not believe that any of the foregoing will have a material impact on our results of operations.

Our financing agreements contain covenants that require us, among other things, to maintain minimum net worth, fixed charge coverage ratio and limit our Net Debt-to-Capital ratio. We were in compliance with all covenants as of March 31, 2008.

If any person other than A. Wilhelmsen AS. and Cruise Associates, our two principal shareholders, acquires ownership of more than 30% of our common stock and our two principal shareholders, in the aggregate, own less of our common stock than such person and do not collectively have the right to elect, or to designate for election, at least a majority of the board of directors, we may be obligated to prepay indebtedness outstanding under the majority of our credit facilities, which we may be unable to replace on similar terms. If this were to occur, it could have an adverse impact on our liquidity and operations.

Table of Contents

**Item 3. Quantitative and Qualitative Disclosures About Market Risk**

For a discussion of certain market risks related to our business, see Part II, Item 7A. *Quantitative and Qualitative Disclosures About Market Risk* in our annual report on Form 10-K for the year ended December 31, 2007. There have been no significant developments or material changes with respect to our exposure to the market risks previously reported in Form 10-K.

**Item 4. Controls and Procedures**

**Evaluation of Disclosure Controls and Procedures**

Under the supervision and with the participation of our management, including our Chairman and Chief Executive Officer and Executive Vice President and Chief Financial Officer, we carried out an evaluation of the effectiveness of our disclosure controls and procedures, as such term is defined in Exchange Act Rule 13a-15(e), as of the end of the period covered by this quarterly report and concluded that those controls and procedures were effective.

**Changes in Internal Control Over Financial Reporting**

There were no changes in our internal control over financial reporting identified in connection with the evaluation required by paragraph (d) of Exchange Act Rules 13a-15 and 15d-15 during the quarter ended March 31, 2008 that have materially affected or are reasonably likely to materially affect our internal control over financial reporting.

It should be noted that any system of controls, however well designed and operated, can provide only reasonable, and not absolute, assurance that the objectives of the system will be met. In addition, the design of any control system is based in part upon certain assumptions about the likelihood of future events. Because of these and other inherent limitations of control systems, there is only reasonable assurance that our controls will succeed in achieving their goals under all potential future conditions.



Table of Contents

**PART II. OTHER INFORMATION**

**Item 1. Legal Proceedings**

As reported in our annual report on Form 10-K for the year ended December 31, 2007, a purported class action lawsuit that had been filed in April 2005 in the United States District Court for the Southern District of Florida alleging that Celebrity Cruises improperly requires its cabin stewards to share guest gratuities with assistant cabin stewards was dismissed in March 2006 on the basis that it should be arbitrated pursuant to the arbitration provision in Celebrity's collective bargaining agreement. The suit sought payment of damages, including penalty wages under the U.S. Seaman's Wage Act. In June 2007, the dismissal was affirmed by the United States 11th Circuit Court of Appeals and plaintiff's petition requesting that the United States Supreme Court grant certiorari jurisdiction over the action was subsequently denied. In February, 2008, Plaintiff submitted a notice to arbitrate the claim pursuant to Celebrity's collective bargaining agreement. We are not able at this time to estimate the impact of this proceeding.

As reported in our annual report on Form 10-K for the year ended December 31, 2007, Celebrity Cruises was awarded damages in January 2008 in connection with its pending case in New York federal court against Essef Corp. for claims stemming from a 1994 outbreak of Legionnaires' disease on one of Celebrity Cruises' ships. In February 2008, judgment on the award was entered in favor of Celebrity Cruises. The judgment would result in a net recovery by Celebrity Cruises (after costs and payment to insurers) of approximately \$15.0 million. Both parties have filed notices to appeal the judgment, and we are not able at this time to estimate the outcome of this proceeding.

As reported in our annual report on Form 10-K, the Miami District Office of the U.S. Equal Employment Opportunity Commission ("EEOC") has alleged that certain of our shipboard employment practices do not comply with U.S. employment laws. In June 2007, the EEOC proposed payment of monetary sanctions and certain remedial actions. We have been in on-going discussions with the EEOC regarding this matter. In April 2008, the EEOC informed us that they have transferred the matter to its legal unit for litigation review. To date, no legal proceedings have been initiated. We do not believe that this matter will have a material adverse impact on our financial condition or results of operations.

As reported in our annual report on Form 10-K for the year ended December 31, 2007, the Office of the Attorney General for the State of Florida was conducting a review of our fuel supplement that we implemented in the fourth quarter of 2007 on our Royal Caribbean International, Celebrity Cruises and Azamara Cruises brands. In connection with this review, the Company voluntarily agreed to eliminate its fuel supplement on any bookings made prior to the November 16, 2007 announcement of the supplement. As a result, we are refunding in full the fuel supplement to the passengers of the affected bookings, the amount of which will aggregate approximately \$21.0 million. The Company and Celebrity Cruises also amended their 1997 Assurances of Voluntary Compliance with the Florida Attorney General's office regarding cruise fare disclosures to address fuel supplement disclosures. The resolution of these matters did not affect the previously announced investigation by the same office to determine whether there is or has been a violation of state or Federal anti-trust laws in connection with the setting by us and other cruise line operators of our respective fuel supplements continues. We are cooperating with the Attorney General's office in connection with this investigation and are not able at this time to estimate the impact of this investigation.



Table of Contents

In March 2008, a purported class action was filed against us, Celebrity Cruises and a related party, Celebrity Catering Services, in the United States District Court, Southern District of Florida alleging that we improperly deducted amounts from the gratuities paid to our shipboard servers, waiters, bar tenders and other personnel in our bar and restaurant departments. The suit seeks payment of damages, including penalty wages under the U.S. Seaman's Wage Act. We are not able at this time to estimate the impact of this proceeding.

In April 2008, five consolidated purported class actions were voluntarily dismissed by the plaintiffs in the United States District Court for the Southern District of Florida. The actions, which had been filed in February and March 2008, allege that we, other cruise lines and a trade association violated Federal anti-trust laws or state deceptive and unfair trade practices laws by conspiring to fix the prices of the fuel supplements announced by the various cruise lines or misleading consumers as to the relationship between each cruise line's fuel costs and the fuel supplements it is charging its customers.

We are routinely involved in other claims typical within the cruise vacation industry. The majority of these claims are covered by insurance. We believe the outcome of such claims, net of expected recoveries, will not have a material adverse impact on our financial condition or results of operations.

**Item 6. Exhibits**

- 31 Certifications required by Rule 13a-14(a) or Rule 15d-14(a) of the Securities and Exchange Act of 1934.
- 32 Certifications pursuant to Section 1350 of Chapter 63 of Title 18 of the United States Code.
- 10.1 Credit Agreement dated as of February 6, 2008 among the Company and various financial institutions and Nordea Bank Finland PLC, acting through its New York Branch, as Administrative Agent (incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K filed with the Commission on February 11, 2008).



Table of Contents

**SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

ROYAL CARIBBEAN CRUISES LTD.

(Registrant)

/s/ BRIAN J. RICE  
Brian J. Rice  
Executive Vice President and  
Chief Financial Officer  
(Principal Financial Officer)

Date: April 24, 2008