MINERALS TECHNOLOGIES INC Form 10-Q July 27, 2012

UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549 FORM 10-Q

[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended July 1, 2012

or

[] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission File Number 1-11430

--

MINERALS TECHNOLOGIES INC.

(Exact name of registrant as specified in its charter)

DELAWARE (State or other jurisdiction of incorporation or organization) 25-1190717 (I.R.S. Employer Identification No.)

622 Third Avenue, New York, NY 10017-6707 (Address of principal executive offices, including zip code)

(212) 878-1800 (Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days.

YES	X NO)

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

YES X NO

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer," and "smaller

reporting company" in Rule 12b-2 of the Exchange	ge Act.	
Large Accelerated Filer [Accelerated Filer [] X]	Non- accelerated Filer []	Smaller Reporting Company []
Indicate by check mark whether the registrant is a	a shell company (as defined in	Rule 12b-2 of the Exchange Act).
YES NO X		
Indicate the number of shares outstanding of each date.	h of the issuer's classes of co	mmon stock, as of the latest practicable
Class	Outstanding at July 13, 2	012
Common Stock, \$0.10 par value	17,648,526	
date. Class	Outstanding at July 13, 2	•

MINERALS TECHNOLOGIES INC.

INDEX TO FORM 10-Q

Page No.

PART I. FINANCIAL INFORMATION

Item 1.	Financial Statements:	
	Condensed Consolidated Statements of Income for the three-month and six-month periods ended July 1, 2012 and July 3, 2011 (Unaudited)	3
	Condensed Consolidated Statements of Comprehensive Income for the three-month and six-month periods ended July 1, 2012 and July 3, 2011(Unaudited)	4
	Condensed Consolidated Balance Sheets as of July 1, 2012 (Unaudited) and December 31, 2011	5
	Condensed Consolidated Statements of Cash Flows for the six-month periods ended July 1, 2012 and July 3, 2011 (Unaudited)	6
	Notes to Condensed Consolidated Financial Statements (Unaudited)	7
	Review Report of Independent Registered Public Accounting Firm	15
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	16
Item 3.	Quantitative and Qualitative Disclosures about Market Risk	24
Item 4.	Controls and Procedures	25
PART II. OTHE	R INFORMATION	
Item 1.	Legal Proceedings	25
Item 1A.	Risk Factors	26
Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	26

Item 3.	<u>Default Upon Senior Securities</u>	26
Item 4.	Mine Safety Disclosures	26
Item 5.	Other Information	26
Item 6.	<u>Exhibits</u>	27
<u>Signature</u>		28

PART 1. FINANCIAL INFORMATION

ITEM 1. Financial Statements

MINERALS TECHNOLOGIES INC. AND SUBSIDIARY COMPANIES CONDENSED CONSOLIDATED STATEMENTS OF INCOME (Unaudited)

	Т	hree Mo July 1,	nth	Ended July 3,				Ended July 3,
(in thousands, except per share data)		2012		2011		2012		2011
Net								
sales	\$ 1	253,969	\$1	268,399	\$:	511,107	\$.	530,919
Cost of goods								
sold		197,627		214,725	3	399,828		424,303
Production		56040		50.654		111 070		106.616
margin		56,342		53,674		111,279		106,616
Marketing and administrative								
expenses		21,840		23,710		44,738		46,839
Research and development		21,010		20,710		,,,,,		.0,007
expenses		5,026		4,897		10,073		9,766
Restructuring and other								
costs		0		0		0		230
Income from		20.456		25.065		5 6.460		40.701
operations		29,476		25,067		56,468		49,781
Non-operating income (deductions),))))
net		(768		(799		(1,366		(1,636
Income from continuing operations before provision for		(, , ,		((-,		(-,
taxes		28,708		24,268		55,102		48,145
Provision for taxes on								
income		8,469		7,112		16,255		14,299
Consolidated net		20.220		15 156		20.047		22.046
income		20,239		17,156		38,847		33,846
Dist:income attributable to non-controlling interests		524		743		1,100		1,652
Net income attribute to Minerals Technologies Inc.		J2 -T		743		1,100		1,032
(MTI)	\$	19,715	\$	16,413	\$	37,747	\$	32,194
	ĺ	- ,0	ĺ	-,	т	,	Ĺ	,
Earnings per share:								
Basic	\$	1.11	\$	0.90	\$	2.13	\$	1.77
Diluted	\$	1.11	\$	0.90		2.12	\$	1.75

Cash dividends declared per common					
share	\$	0.05	\$ 0.05	\$ 0.10	\$ 0.10
Shares used in computation of earnings per share:					
Basic]	17,724	18,177	17,721	18,227
Diluted	1	17,790	18,290	17,795	18,353

See accompanying Notes to Condensed Consolidated Financial Statements.

Table of Contents

MINERALS TECHNOLOGIES INC. AND SUBSIDIARY COMPANIES CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (Unaudited)

	Three Mor	nths Ended	Six Mont	hs Ended
	July	July 3,	July 1,	July 3,
(thousands of dollars)	1, 2012	2011	2012	2011
Consolidated net income	\$ 20,239	\$ 17,156	\$ 38,847	\$ 33,846
Other comprehensive income, net of tax:				
Foreign currency translation adjustments	(16,066)	5,194	(6,967)	22,186
Pension and postretirement plan adjustments	1,831	1,896	3,652	2,955
Cash flow hedges:				
Net derivative gains (losses) arising))
during the period	1,213	(488	679	(1,430
Comprehensive income	7,217	23,758	36,211	57,557
Comprehensive (income) loss attributable to				
non-controlling interest	132	(1,111)	(811)	(2,914)
Comprehensive income attributable to MTI	\$ 7,349	\$ 22,647	\$ 35,400	\$ 54,643

See accompanying Notes to Condensed Consolidated Financial Statements.

MINERALS TECHNOLOGIES INC. AND SUBSIDIARY COMPANIES CONDENSED CONSOLIDATED BALANCE SHEETS

ASSETS

		December
	July 1,	31,
(thousands of dollars)	2012*	2011**
Current assets:		
Cash and cash equivalents	\$ 421,459	\$ 395,152
Short-term investments, at cost which		
approximates market	19,268	18,494
Accounts receivable, net	196,509	194,317
Inventories	90,573	90,760
Prepaid expenses and other current assets	20,348	21,566
Total current assets	748,157	720,289
Property, plant and equipment, less accumulated		
depreciation and depletion – July 1, 2012 - \$945,375;		
December 31, 2011 - \$930,515	314,595	318,134
Goodwill	65,316	64,671
Other assets and deferred		
charges	57,313	61,861
Total assets	\$ 1,185,381	\$ 1,164,955
LIABILITIES AND SHAREH	IOLDERS' EQUITY	
Current liabilities:		
Short-term debt	\$ 4,417	\$ 5,846
Current maturities of long-term debt	9,976	8,552
Accounts payable	107,030	103,354
Restructuring liabilities	586	1,411
Other current liabilities	58,854	61,739
Total current liabilities	180,863	180,902
Long-term	00 = 4	0.7.440
debt	83,751	85,449
Accrued Pension and Post-Retirement Benefits	93,328	97,318
Other non-current	•••	
liabilities	29,868	33,266
Total liabilities	387,810	396,935
Shareholders' equity:	2.022	2012
Common stock	2,923	2,913
Additional paid-in capital	338,670	335,134
Retained earnings	999,102	963,130
Accumulated other comprehensive loss	(47,691)	(45,331)

Edgar Filing: MINERALS TECHNOLOGIES INC - Form 10-Q

Less common stock held in treasury	(520,211)	(514,234)
Total MTI shareholders'		
equity	772,793	741,612
Non-controlling		
interest	24,778	26,408
Total shareholders' equity	797,571	768,020
Total liabilities and shareholders' equity	\$ 1,185,381	\$ 1,164,955

^{*} Unaudited

See accompanying Notes to Condensed Consolidated Financial Statements.

^{**} Condensed from audited financial statements

MINERALS TECHNOLOGIES INC. AND SUBSIDIARY COMPANIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited)

			Six Montl	ns Ended
(thousands of dollars) Operating Activities:			July 1, 2012	July 3, 2011
Consolidated net		ф	20.047	¢ 22.046
income		\$	38,847	\$ 33,846
Adjustments to reconcile	e net income			
-	ded by operating activities:			
	Depreciation, depletion and			
	amortization		25,501	29,179
	Payments relating to restructuring		(026)	(1.550)
	activities		(826)	(1,756)
	Pension plan funding		(7,852)	(1,106)
	Tax benefits related to stock incentive		(7,032	(1,100)
	programs		154	407
	Other non-cash			
	items		3,997	3,271
	Net changes in operating assets and liabilities		4,985	(7,150
Net cash provided by op activities	erating		64,806	56,691
w or k or to				
Investing Activities:				
Purchases of property, p	lant and			
equipment	ant and		(23,834)	(21,943)
Proceeds from sale of sh	ort-term		(-))	() /
investments			1,494	5,251
Purchases of short-term))
investments			(3,074	(4,336
Net cash used in investir	ng		(25 414)	(21.029
activities			(25,414)	(21,028
Financing Activities:				
Proceeds from issuance debt	of long-term			1,596
Repayment of long-term)	-,
debt			(280	
Net issuance (repayment	e) of short-term)	
debt			(1,597	320

Edgar Filing: MINERALS TECHNOLOGIES INC - Form 10-Q

Purchase of common shares for				
treasury		(5,504)		(23,292)
Proceeds from issuance of stock under option				
plan		2,354		4,821
Excess tax benefits related to stock incentive				
programs				153
Dividends paid to non-controlling				
interest		(3,249)		
Cash dividends)		
paid		(1,775		(1,823)
Net cash used in financing))
activities		(10,051		(18,225
Effect of exchange rate changes on cash and				
cash)		
equivalents		(3,034		10,841
Net increase in cash and cash				
equivalents		26,307		28,279
Cash and cash equivalents at beginning of				
period		395,152		367,827
Cash and cash equivalents at end of				
period	\$	421,459	\$	396,106
Supplemental disclosure of cash flow information:	Φ.	4 = 0 =	Φ.	1.624
Interest paid	\$	1,737	\$	1,634
	Φ.	14.000	ф	15.022
Income taxes paid	\$	14,092	\$	15,832
Non-cash financing activities:				
Treasury stock purchases settled after	ф	47.4	ф	2.45
period-end	\$	474	\$	345

See accompanying Notes to Condensed Consolidated Financial Statements.

MINERALS TECHNOLOGIES INC. AND SUBSIDIARY COMPANIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

Note 1. Basis of Presentation

The accompanying unaudited condensed consolidated financial statements have been prepared by management in accordance with the rules and regulations of the United States Securities and Exchange Commission. Accordingly, certain information and footnote disclosures normally included in financial statements prepared in accordance with U.S. generally accepted accounting principles have been condensed or omitted. Therefore, these financial statements should be read in conjunction with the consolidated financial statements and notes thereto contained in the Company's Annual Report on Form 10-K for the year ended December 31, 2011. In the opinion of management, all adjustments, consisting solely of normal recurring adjustments necessary for a fair presentation of the financial information for the periods indicated, have been included. The results for the three-month and six-month periods ended July 1, 2012 are not necessarily indicative of the results that may be expected for the year ending December 31, 2012.

Note 2. Summary of Significant Accounting Policies

Use of Estimates

The Company employs accounting policies that are in accordance with U.S. generally accepted accounting principles and require management to make estimates and assumptions relating to the reporting of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenue and expenses during the reported period. Significant estimates include those related to revenue recognition, allowance for doubtful accounts, valuation of inventories, valuation of long-lived assets, goodwill and other intangible assets, pension plan assumptions, income tax, income tax valuation allowances, and litigation and environmental liabilities. Actual results could differ from those estimates.

Note 3. Earnings Per Share (EPS)

Basic earnings per share are based upon the weighted average number of common shares outstanding during the period. Diluted earnings per share are based upon the weighted average number of common shares outstanding during the period assuming the issuance of common shares for all dilutive potential common shares outstanding.

The following table sets forth the computation of basic and diluted earnings per share:

	Three Mo	nths Ended	Six Mont	hs Ended
Basic EPS	July	July	July	July
(in millions, except per share	1,	3,	1,	3,
data)	2012	2011	2012	2011
Net income attributable to MTI	\$ 19.7	\$ 16.4	\$ 37.7	\$ 32.2
Weighted average shares				
outstanding	17.7	18.2	17.7	18.2
Basic earnings per share attributable to MTI	\$ 1.11	\$ 0.90	\$ 2.13	\$ 1.77
	, , , , , ,	, 0.,	,	

Edgar Filing: MINERALS TECHNOLOGIES INC - Form 10-Q

	Three Mo	nths Ended	Six Months Ende			
	July	July	July	July		
Diluted EPS	1,	3,	1,	3,		
(in millions, except per share data)	2012	2011	2012	2011		
Net income attributable to MTI	\$ 19.7	\$ 16.4	\$ 37.7	\$ 32.2		
Weighted average shares	S					
outstanding	17.7	18.2	17.7	18.2		
Dilutive effect of stock options and	1					
stock units	0.1	0.1	0.1	0.2		
Weighted average shares outstanding						
adjusted	17.8	18.3	17.8	18.4		
Diluted earnings per share attributable to MTI	e \$ 1.11	\$ 0.90	\$ 2.12	\$ 1.75		

Table of Contents

MINERALS TECHNOLOGIES INC. AND SUBSIDIARY COMPANIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

The weighted average diluted common shares outstanding for the three-month and six-month periods ended July 1, 2012 and July 3, 2011 excludes the dilutive effect of 305,131 options and 123,363 options, respectively, as such options had an exercise price in excess of the average market value of the Company's common stock during such periods.

Note 4. Income Taxes

As of July 1, 2012, the Company had approximately \$4.2 million of total unrecognized income tax benefits. Included in this amount were a total of \$2.6 million of unrecognized income tax benefits that, if recognized, would affect the Company's effective tax rate. While it is expected that the amount of unrecognized tax benefits will change in the next 12 months, we do not expect the change to have a significant impact on the results of operations or the financial position of the Company.

The Company's accounting policy is to recognize interest and penalties accrued relating to unrecognized income tax benefits as part of its provision for income taxes. The Company had a net increase of approximately \$0.1 million and \$0.1 million during the second quarter and first half of 2012, respectively, and has an accrued balance of \$0.8 million of interest and penalties accrued as of July 1, 2012.

The Company operates in multiple taxing jurisdictions, both within and outside the U.S. In certain situations, a taxing authority may challenge positions that the Company has adopted in its income tax filings. The Company, with a few exceptions (none of which are material), is no longer subject to U.S. federal, state, local, and international income tax examinations by tax authorities for years prior to 2006.

Note 5. Inventories

The following is a summary of inventories by major category:

	July 1,	D	December 31,
(millions of dollars)	2012		2011
Raw materials	\$ 37.1	\$	38.5
Work-in-process	6.4		6.0
Finished goods	27.5		26.1
Packaging and			20.2
supplies	19.6		
Total inventories	\$ 90.6	\$	90.8

Note 6. Goodwill and Other Intangible Assets

Goodwill and other intangible assets with indefinite lives are not amortized, but instead are tested for impairment, at least annually. The carrying amount of goodwill was \$65.3 million and \$64.7 million as of July 1, 2012 and December 31, 2011, respectively. The net change in goodwill since December 31, 2011 was attributable to the effect of foreign exchange.

Acquired intangible assets subject to amortization as of July 1, 2012 and December 31, 2011 were as follows:

		July	1, 2	2012	December 31, 2011			
		Gross				Gross		
(millions of	C	arrying	I	Accumulated	(Carrying	A	ccumulated
dollars)	Α	mount	nt Amortization			Amount	Amortization	
Patents and								
trademarks	\$	6.2	\$	4.1	\$	6.2	\$	4.0
Customer lists		2.7		1.5		2.7		1.5
	\$	8.9	\$	5.6	\$	8.9	\$	5.5

The weighted average amortization period for acquired intangible assets subject to amortization is approximately 15 years. Estimated amortization expense is \$0.6 million for each of the next five years through 2016.

MINERALS TECHNOLOGIES INC. AND SUBSIDIARY COMPANIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

Also included in other assets and deferred charges is an intangible asset of approximately \$0.4 million which represents the non-current unamortized amount paid to a customer in connection with contract extensions at seven PCC satellite facilities. The current portion of \$0.5 million is included in prepaid expenses and other current assets. Such amounts will be amortized as a reduction of sales over the remaining lives of the customer contracts. Approximately \$0.1 million was amortized in the second quarter of 2012. Estimated amortization as a reduction of sales is as follows: remainder of 2012 - \$0.1 million; 2013 - \$0.4 million; 2014 - \$0.4 million; 2015 - \$0.1 million.

Note 7. Restructuring Costs

A reconciliation of the restructuring liability as of July 1, 2012, is as follows:

	Bala	ance as						
		of					Bal	ance as
	December Provisions				(Cash	of July 1,	
(millions of dollars)	31	, 2011	(Rev	ersals)	Expe	enditures	2	2012
Contract costs	\$	0.8	\$		\$	(0.3)	\$	0.5
Severance and othe	r							
employee benefits		0.6				(0.5)		0.1
	\$	1.4	\$		\$	(0.8)	\$	0.6

Approximately \$0.2 million and \$0.8 million in payments were made in the second quarter and first half of 2012, respectively. The remaining restructuring liability of \$0.6 million will be funded from cash flows from operations during the remainder of 2012 and in 2013.

Note 8. Long-Term Debt and Commitments

The following is a summary of long-term debt:

(millions of dollars)	July 1,	December
	2012	31, 2011
5.53% Series 2006A Senior Notes		
Due October 5, 2013	\$ 50	.0 \$ 50.0
Floating Rate Series 2006A Senior Notes		
Due October 5, 2013	25	.0 25.0
Variable/Fixed Rate Industrial		
Development Revenue Bonds Due August 1, 2012	8	.0 8.0
Variable/Fixed Rate Industrial		
Development Revenue Bonds Series 1999 Due		
November 1, 2014	8	.2 8.2
Installment obligations	1	.4 1.4
Other borrowings	1	.1 1.4
Total	93	.7 94.0
Less: Current maturities	10	.0 8.6

Long-term debt \$ 83.7 \$ 85.4

As of July 1, 2012, the Company had \$190 million of uncommitted short-term bank credit lines, of which approximately \$4.4 million were in use.

Note 9. Pension Plans

The Company and its subsidiaries have pension plans both in the U.S. and internationally, covering substantially all eligible employees on a contributory or non-contributory basis. Disclosures for the U.S. plans have been combined with those outside of the U.S. as the international plans do not have significantly different assumptions, and together represent less than 25% of our total benefit obligation.

Table of Contents

MINERALS TECHNOLOGIES INC. AND SUBSIDIARY COMPANIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

Components of Net Periodic Benefit Cost

(millions of dollars)	Pension Benefits							
	Three Months Ended					Six Months Ended		
	J	uly 1,	J	uly 3,	July 1, July			uly 3,
		2012	2	2011		2012	2	2011
Service								
cost	\$	2.3	\$	1.9	\$	4.7	\$	3.7
Interest								
cost		3.6		3.0		7.2		5.9
Expected return on plan								
assets		(4.2)		(3.6)		(8.4)		(7.0)
Amortization:								
Prior service cost		0.3		0.3		0.6		0.6
Recognized net actuarial								
loss		3.4		2.1		6.8		4.1
Net periodic								
benefit cost	\$	5.4	\$	3.7	\$	10.9	\$	7.3
(millions of dollars)				Other I	Benef	its		
(millions of dollars)	Т	Three Mo	nths E			its Six Mon	ıths En	ded
(millions of dollars)	Т	Three Mo	nths E				ıths En	ded
(millions of dollars)		Three Mo				Six Mon		ided
(millions of dollars)	Jı		Jı	nded	,	Six Mon July	Jı	
(millions of dollars) Service	Ju 2	uly 1, 2012	Ju 2	nded aly 3, 2011		Six Mor July 1, 2012	Ju 2	uly 3, 2011
	Jı	ıly 1,	Jı	nded aly 3,	,	Six Mon July 1,	Jı	uly 3,
Service	Ju 2	uly 1, 2012 0.1	Ju 2	nded aly 3, 2011		Six Mor July 1, 2012	Ju 2	uly 3, 2011
Service cost Interest cost	Ju 2	uly 1, 2012	Ju 2	nded aly 3, 2011		Six Mor July 1, 2012	Ju 2	uly 3, 2011
Service cost Interest	Ju 2	uly 1, 2012 0.1	Ju 2	nded aly 3, 2011		Six Mon July 1, 2012	Ju 2	uly 3, 2011 0.4
Service cost Interest cost	Ju 2	uly 1, 2012 0.1	Ju 2	nded aly 3, 2011		Six Mon July 1, 2012	Ju 2	uly 3, 2011 0.4
Service cost Interest cost Amortization:	Ju 2	0.1 0.1 	Ju 2	nded uly 3, 2011 0.2 0.2		Six Mon July 1, 2012 0.3 0.2	Ju 2	0.4 0.4
Service cost Interest cost Amortization: Prior service cost Recognized net actuarial loss	Ju 2	0.1 0.1 	Ju 2	nded uly 3, 2011 0.2 0.2		Six Mon July 1, 2012 0.3 0.2	Ju 2	0.4 0.4
Service cost Interest cost Amortization: Prior service cost Recognized net actuarial	Ju 2	0.1 0.1 0.1 (0.8)	Ju 2	nded aly 3, 2011 0.2 0.2 (0.8)		Six Mon July 1, 2012 0.3 0.2	Ju 2	0.4 0.4 0.4 (1.6)

Amortization amounts of prior service costs and recognized net actuarial losses are recorded, net of tax, as increases to accumulated other comprehensive income.

Employer Contributions

The Company expects to contribute \$13 million to its pension plans and \$1.2 million to its other post retirement benefit plans in 2012. As of July 1, 2012, \$7.8 million has been contributed to the pension plans and approximately \$0.3 million has been contributed to the other post retirement benefit plans.

Note 10. Comprehensive Income

The components of accumulated other comprehensive gain (loss), net of related tax, are as follows:

			Γ	December
		July 1,		31,
(millions of dollars)		2012		2011
Foreign currency translation	l			
adjustments	\$	23.2	\$	29.9
Unrecognized pension costs		(73.9)		(77.5)
Net gain on cash flow hedges		3.0		2.3
Accumulated other comprehensive	;))
gain (loss)	\$	(47.7	\$	(45.3

Note 11. Accounting for Asset Retirement Obligations

The Company records asset retirement obligations for situations in which the Company will be required to incur costs to retire tangible long-lived assets. These are primarily related to its PCC satellite facilities and mining operations. The Company has also recorded provisions related to conditional asset retirement obligations at its facilities. The Company has recorded asset retirement obligations at all of its facilities except where there are no legal or contractual obligations. The associated asset retirement costs are capitalized as part of the carrying amount of the long-lived asset.

MINERALS TECHNOLOGIES INC. AND SUBSIDIARY COMPANIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

The following is a reconciliation of asset retirement obligations as of July 1, 2012:

(million	ns of d	ollars)							
Asset retirement liability, December 31, 2011 \$									14.7
A	c	c	r	e	t	i	O	n	
expense	e								0.4
Paymen	nts								(0.2)
F o	r e	i g	n	c	u r	r e	n c	y)
translat	tion								(0.1
A s s e	t ret	tiren	nent	l i a	bilit	y , J	uly	1,	
2012								\$	14.8

Approximately \$0.4 million is included in other current liabilities and \$14.4 million is included in other non-current liabilities in the Condensed Consolidated Balance Sheet as of July 1, 2012.

Note 12. Legal Proceedings

Certain of the Company's subsidiaries are among numerous defendants in a number of cases seeking damages for exposure to silica or to asbestos containing materials. The Company currently has 77 pending silica cases and 25 pending asbestos cases. To date, 1,389 silica cases and 10 asbestos cases have been dismissed. One asbestos case was dismissed in the second quarter of 2012. Most of these claims do not provide adequate information to assess their merits, the likelihood that the Company will be found liable, or the magnitude of such liability, if any. Additional claims of this nature may be made against the Company or its subsidiaries. At this time management anticipates that the amount of the Company's liability, if any, and the cost of defending such claims, will not have a material effect on its financial position or results of operations.

The Company has not settled any silica or asbestos lawsuits to date. We are unable to state an amount or range of amounts claimed in any of the lawsuits because state court pleading practices do not require identifying the amount of the claimed damage. The aggregate cost to the Company for the legal defense of these cases since inception was approximately \$0.2 million, the majority of which has been reimbursed by Pfizer Inc pursuant to the terms of certain agreements entered into in connection with the Company's initial public offering in 1992. Of the 25 pending asbestos cases, at least 22 allege liability based solely on products sold prior to the initial public offering, and for which the Company is therefore entitled to full indemnification pursuant to such agreements. Our experience has been that the Company is not liable to plaintiffs in any of these lawsuits and the Company does not expect to pay any settlements or jury verdicts in these lawsuits.

Environmental Matters

On April 9, 2003, the Connecticut Department of Environmental Protection issued an administrative consent order relating to our Canaan, Connecticut, plant where both our Refractories segment and Specialty Minerals segment have operations. We agreed to the order, which includes provisions requiring investigation and remediation of contamination associated with historic use of polychlorinated biphenyls ("PCBs") and mercury at a portion of the site. We have completed the required investigations and submitted several reports characterizing the contamination. We are now conducting a site-specific risk assessment required by the regulators.

We believe that the most likely form of overall site remediation will be to leave the existing contamination in place (with some limited soil removal), encapsulate it, and monitor the effectiveness of the encapsulation. We anticipate that a substantial portion of the remediation cost will be borne by the United States based on its involvement at the site from 1942 – 1964, as historic documentation indicates that PCBs and mercury were first used at the facility at a time of U.S. government ownership for production of materials needed by the military. Though the cost of the likely remediation remains uncertain pending completion of the phased remediation decision process, we have estimated that the Company's share of the cost of the encapsulation and limited soil removal described above would approximate \$0.4 million, which has been accrued as of July 1, 2012.

The Company is evaluating options for upgrading the wastewater treatment facilities at its Adams, Massachusetts plant. This work has been undertaken pursuant to an administrative Consent Order originally issued by the Massachusetts Department of Environmental Protection ("DEP") on June 18, 2002. This order was amended on June

MINERALS TECHNOLOGIES INC. AND SUBSIDIARY COMPANIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

1, 2009 and on June 2, 2010. The amended Order includes the investigation by January 1, 2022 of options for ensuring that the facility's wastewater treatment ponds will not result in unpermitted discharge to groundwater. Additional requirements of the amendment include the submittal by July 1, 2022 of a plan for closure of a historic lime solids disposal area. Preliminary engineering reviews completed in 2005 indicate that the estimated cost of wastewater treatment upgrades to operate this facility beyond 2024 may be between \$6 million and \$8 million. The Company estimates that the remaining remediation costs would approximate \$0.4 million, which has been accrued as of July 1, 2012.

The Company and its subsidiaries are not party to any other material pending legal proceedings, other than routine litigation incidental to their businesses.

Note 13. Non-Operating Income and Deductions

	Three Mor	nths Ended	Six Months Ended		
	July	July	July	July	
	1,	3,	1,	3,	
(millions of dollars)	2012	2011	2012	2011	
Interest income	\$ 0.8	\$ 1.0	\$ 1.8	\$ 1.8	
Interest expense	(0.8)	(0.8)	(1.6)	(1.6)	
Foreign exchange losses	(0.3)	(0.8)	(0.7)	(1.3)	
Other deductions	(0.5)	(0.2)	(0.9)	(0.5)	
Non-operating deductions, net	\$ (0.8)	\$ (0.8)	\$ (1.4)	\$ (1.6)	

Note 14. Non-controlling interests

The following is a reconciliation of beginning and ending total equity, equity attributable to MTI, and equity attributable to non-controlling interests:

		Equi	ty Attributa	ble to MTI			
(millions of dollars)				Accumulated			
				Other			
		Additional		Comprehensive			
	Common	Paid-in	Retained	Income	Treasury	Non-controlling	5
	Stock	Capital	Earnings	(Loss)	Stock	Interests	Total
Balance as of December))		
31, 2011	\$ 2.9	\$ 335.1	\$ 963.1	\$ (45.3)	\$ (514.2	\$ 26.4	\$ 768.0
Net income			37.7			1.1	38.8
Other comprehensive							
income				(2.3)		(0.3)	(2.6)
Dividends declared			(1.8)				(1.8)
Dividends to							
non-controlling interest						(3.2)	(3.2)
						0.8	0.8

Edgar Filing: MINERALS TECHNOLOGIES INC - Form 10-Q

Capital contributions by non-controlling interest							
Employee benefit							
transactions		2.4					2.4
Income tax benefit							
arising from employee							
stock option							
plans		0.2					0.2
Stock based							
compensation		1.0					1.0
Purchase of common))
stock					(6.0		(6.0
Balance as of July 1,))		
2012	\$ 2.9	\$ 338.7	\$ 999.1	\$ (47.7	\$ (520.2	\$ 24.8	\$ 797.6

The income attributable to non-controlling interests for the six-month periods ended July 1, 2012 and July 3, 2011 was from continuing operations. The remainder of income was attributable to MTI. There were no changes in MTI's ownership interest for the period ended July 1, 2012 as compared with December 31, 2011.

Table of Contents

MINERALS TECHNOLOGIES INC. AND SUBSIDIARY COMPANIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

Note 15. Segment and Related Information

Segment information for the three and six-month periods ended July 1, 2012 and July 3, 2011 were as follows:

Net Sales

(millions of dollars)	Three Mo	nths Ended	Six Months Ended			
	July 1, July 3,		July 1,	July 3,		
	2012	2011	2012	2011		
Specialty Minerals	\$ 168.1	\$ 171.8	\$ 335.8	\$ 345.1		
Refractories	85.9	96.6	175.3	185.8		
Total	\$ 254.0	\$ 268.4	\$ 511.1	\$ 530.9		

Income from Operations

(millions of dollars)	Three Mor	ths Ended	Six Months Ended			
	July 1,	July 1, July 3,		July 3,		
	2012	2011	2012	2011		
Specialty Minerals	\$ 22.1	\$ 18.6	\$ 42.0	\$ 37.9		
Refractories	8.7	7.8	17.8	14.7		
Total	\$ 30.8	\$ 26.4	\$ 59.8	\$ 52.6		

Included in income from operations for the Specialty Minerals segment for the six month period ended July 3, 2011 were restructuring costs of \$0.4 million.

Included in income from operations for the Refractories segment for the six month period ended July 3, 2011 were restructuring reversals of \$0.2 million.

The carrying amount of goodwill by reportable segment as of July 1, 2012 and December 31, 2011 was as follows:

Goodwill

(millions of dollars)	Three Months Ended					
	July 1,	December				
	2012	31, 2011				
Specialty Minerals	\$ 13.9	\$ 13.8				
Refractories	51.4	50.9				
Total	\$ 65.3	\$ 64.7				

A reconciliation of the totals reported for the operating segments to the applicable line items in the condensed consolidated financial statements is as follows:

Edgar Filing: MINERALS TECHNOLOGIES INC - Form 10-Q

Income from operations before provision for taxes:									
(millions of dollars)	Т	hree Mo	nths	Ended		Six Mor	ix Months Ended		
,		July		July		July		July	
		1,		3,		1,		3,	
		2012		2011		2012	2	2011	
Income from operations for									
reportable segments	\$	30.8	\$	26.4	\$	59.8	\$	52.6	
Unallocated corporate expenses		(1.3)		(1.3)		(3.3)		(2.8)	
Consolidated income from									
operations		29.5		25.1		56.5		49.8	
Non-operating income))))	
(deductions) from operations		(0.8		(0.8		(1.4		(1.6	
Income from continuing									
operations,									
before provision for									
taxes on income	\$	28.7	\$	24.3	\$	55.1	\$	48.1	

MINERALS TECHNOLOGIES INC. AND SUBSIDIARY COMPANIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

The Company's sales by product category are as follows:

(millions of dollars)	Three Mo	onths Ended	Six Months Ended		
				July	
	July 1,	July 3,	July 1,	3,	
	2012	2011	2012	2011	
Paper PCC	\$ 119.3	\$ 123.6	\$ 241.0	\$ 252.8	
Specialty PCC	17.0	16.6	33.4	32.2	
Talc	13.1	12.7	25.2	24.1	
Ground Calcium Carbonate	18.7	18.9	36.2	36.0	
Refractory Products	65.4	75.3	134.5	144.9	
Metallurgical Products	20.5	21.3	40.8	40.9	
Net sales	\$ 254.0	\$ 268.4	\$ 511.1	\$ 530.9	

Table of Contents

REVIEW REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Board of Directors and Shareholders Minerals Technologies Inc.:

We have reviewed the condensed consolidated balance sheet of Minerals Technologies Inc. and subsidiaries as of July 1, 2012 and the related condensed consolidated statements of income and comprehensive income for the three-month and six-month periods ended July 1, 2012 and July 3, 2011, and the related condensed consolidated statements of cash flows for the six-month periods ended July 1, 2012 and July 3, 2011. These condensed consolidated financial statements are the responsibility of the company's management.

We conducted our review in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States), the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to the condensed consolidated financial statements referred to above for them to be in conformity with U.S. generally accepted accounting principles.

We have previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet of Minerals Technologies Inc. and subsidiaries as of December 31, 2011, and the related consolidated statements of income, shareholders' equity, and cash flows for the year then ended (not presented herein); and in our report dated February 24, 2012, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying condensed consolidated balance sheet as of December 31, 2011 is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

/s/ KPMG LLP

New York, New York July 27, 2012

ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Income and Expense Items as a Percentage of Net Sales

	Three Mont	ths Ended	Six Months	s Ended	
	July 1,	July 3,	July 1,	July 3,	
	2012	2011	2012	2011	
Net sales	100.0%	100.0%	100.0%	100.0 %	
Cost of goods sold	77.8	80.0	78.2	79.9	
Production margin	22.2	20.0	21.8	20.1	
Marketing and administrative					
expenses	8.6	8.8	8.8	8.8	
Research and development					
expenses	2.0	1.8	2.0	1.8	
Income from operations	11.6	9.3	11.0	9.4	
Net income	7.8%	6.1%	7.4%	6.1 %	

Executive Summary

The Company achieved record earnings for the second quarter and first half of 2012. Consolidated sales for the second quarter of 2012 decreased 5% to \$254.0 million from \$268.4 million in the prior year. Income from operations grew 18% to \$29.5 million in the second quarter of 2012 from \$25.1 million the prior year. The improvement in operating income occurred in both the Specialty Minerals and Refractories segments and was attributable to increased pricing, higher productivity, lower material and energy costs and to cost and expense control. Net income increased 20% to \$19.7 million from \$16.4 million in the second quarter of 2011.

The Company's results continue to show solid financial performance, despite weakening economic conditions in Europe. The Company remains focused on the execution of its geographic expansion and new product development growth strategies and we continue to see progress in our major growth strategy of developing and commercializing new products such as our FulFillTM platform of technologies of higher filler loading and our LaCam® - Torpedo measuring system. The Company entered into commercial agreements with three paper mills for the adoption of our FulFillTM higher filler technology since the beginning of the second quarter of 2012, and now have nine commercial agreements with papermakers around the world. In addition, the Company signed an agreement to perform all refractory maintenance at a greenfield steel mill in Bahrain that is due to the start up during the third quarter of 2012.

The Company's balance sheet as of July 1, 2012 continues to be very strong. Cash, cash equivalents and short-term investments were approximately \$441 million. We have available lines of credit of \$190 million, our debt to equity ratio was 11%, and our current ratio was 4.1. Our cash flows from operations were approximately \$40 million in the second quarter of 2012.

We face some significant risks and challenges in the future:

•The industries we serve, primarily paper, steel, construction and automotive, can be adversely affected by the uncertain global economic climate. Our Refractories segment primarily serves the steel industry. Although North American steel production improved 6% in the second quarter 2012 as compared with the prior year, it remains well below 2008 levels. In Europe, we are seeing further softening in steel production as the EU27 declined 6.1% versus the second quarter of 2011. In the paper industry, which is served

by our Paper PCC product line, production levels for printing and writing papers within North America and Europe, our two largest markets, for the second quarter 2012 were 3% and 5% below the prior year. In addition, our Processed Minerals and Specialty PCC product lines are affected by the seasonal demand of the domestic building and construction markets.

- ·Some of our customers may experience shutdowns due to industry consolidations, or may face liquidity issues, or bankruptcy, which could deteriorate the aging of our accounts receivable, increase our bad debt exposure and possibly trigger impairment of assets or realignment of our businesses.
- ·Consolidations and rationalizations in the paper and steel industries concentrate purchasing power in the hands of fewer customers, increasing pricing pressure on suppliers such as Minerals Technologies Inc.

Table of Contents

- ·Most of our Paper PCC sales are subject to long-term contracts that may be terminated pursuant to their terms, or may be renewed on terms less favorable to us.
- ·We are subject to volatility in pricing and supply availability of our key raw materials used in our Paper PCC product line and Refractory product line.
- · We continue to rely on China for a portion of our supply of magnesium oxide in the Refractories segment, which may be subject to uncertainty in availability and cost.
- · Fluctuations in energy costs have an impact on all of our businesses.
- · Changes in the fair market value of our pension assets, rates of return on assets, and discount rates could continue to have a significant impact on our net periodic pension costs as well as our funding status.
- · As we expand our operations abroad we face the inherent risks of doing business in many foreign countries, including foreign exchange risk, import and export restrictions, and security concerns.
 - •The Company's operations, particularly in the mining and environmental areas (discharges, emissions and greenhouse gases), are subject to regulation by federal, state and foreign authorities and may be subject to, and presumably will be required to comply with, additional laws, regulations and guidelines which may be adopted in the future.

During the second quarter of 2011, Metsa Board Corporation, formerly M-real Corporation, announced plans to divest its Alizay paper mill in France. Over the past several months, Metsa Board had been in discussions with a number of paper producers; however none of the candidates have fulfilled Metsa Board's conditions for sale. Although the paper mill is presently not operating, we believe discussions for the sale of the mill continue. If Metsa Board can not sell the facility, the Company would likely shut down its PCC satellite facility permanently and could incur an impairment of assets charge. Under that scenario, the Company could pursue options for mitigation or recovery of assets, including redeployment of assets to other locations to the extent feasible. The net book value of the facility as of July 1, 2012 was \$3.9 million. In 2011, sales at Alizay were approximately \$7 million.

During the third quarter of 2011, NewPage Corporation filed for Chapter 11 bankruptcy protection. The Company does business with five NewPage mills, including operating three satellite PCC facilities at NewPage locations. At present, the Company continues to supply PCC to these mills. If NewPage is unable to emerge from the bankruptcy process or should these facilities cease operations, the Company could incur an impairment of assets charge of up to \$16 million and may incur additional provisions for bad debt. Annual sales to NewPage locations in 2011 were approximately \$20 million.

The Company has evaluated these facilities for impairment of assets and, based upon the information currently available and probability-weighted cash flows of various potential outcomes, has determined that no impairment charge is required in the second quarter.

The Company will continue to focus on innovation and new product development and other opportunities for continued growth as follows:

- •Develop multiple high-filler technologies, such as filler-fiber, under the FulfillTM platform of products, to increase the fill rate in freesheet paper and continue to progress with commercial discussions and full-scale paper machine trials.
- ·Increase our sales of PCC for paper by further penetration of the markets for paper filling at both freesheet and groundwood mills, particularly in emerging markets.
- Expand the Company's PCC coating product line using the satellite model.
- •Promote the Company's expertise in crystal engineering, especially in helping papermakers customize PCC morphologies for specific paper applications.

•

Expand PCC produced for paper filling applications by working with industry partners to develop new methods to increase the ratio of PCC for fiber substitutions.

- •Develop unique calcium carbonates and talc products used in the manufacture of novel biopolymers, a new market opportunity.
- •Deploy new talc, PCC and GCC products in paint, coating and packaging applications.
- Deploy value-added formulations of refractory materials that not only reduce costs but improve performance.
- •Expand our solid core wire product line into BRIC, Middle Eastern and other Asian countries.
- •Deploy our laser measurement technologies into new applications.
- •Deploy operational excellence principles into all aspects of the organization, including system infrastructure and lean principles.
- •Explore selective acquisitions to fit our core competencies in minerals and fine particle technology.

However, there can be no assurance that we will achieve success in implementing any one or more of these opportunities.

Results of Operations

Three months ended July 1, 2012 as compared with three months ended July 3, 2011.

Sales							
(millions of dollars)	S	Second	% of		,	Second	% of
	(Quarter	Total		(Quarter	Total
Net Sales		2012	Sales	Growth		2011	Sales
U.S	\$	143.3	56.4%	1%	\$	141.2	52.6%
International		110.7	43.6%	(13)%		127.2	47.4%
Net sales	\$	254.0	100.0%	(5)%	\$	268.4	100.0%
Paper PCC	\$	119.3	47.0%	(3)%	\$	123.6	46.0%
Specialty PCC		17.0	6.7%	2%		16.6	6.2%
PCC Products	\$	136.3	53.7%	(3)%	\$	140.2	52.2%
Talc	\$	13.1	5.1%	3%	\$	12.7	4.7%
Ground Calcium							
Carbonate		18.7	7.4%	(1)%		18.9	7.0%
Processed Minerals Products	\$	31.8	12.5%	1%	\$	31.6	11.8%
Specialty Minerals Segment	\$	168.1	66.2%	(2)%	\$	171.8	64.0%
Refractory Products	\$	65.4	25.7%	(13)%	\$	75.3	28.1%
Metallurgical							
Products		20.5	8.1%	(4)%		21.3	7.9%
Refractories Segment	\$	85.9	33.8%	(11)%	\$	96.6	36.0%
Net sales	\$	254.0	100.0%	(5)%	\$	268.4	100.0%

Worldwide net sales in the second quarter of 2012 decreased 5% to \$254.0 million from \$268.4 million from the previous year. Foreign exchange had an unfavorable impact on sales of approximately \$8.6 million or approximately 3 percentage points. Sales in the Specialty Minerals segment, which includes the PCC and Processed Minerals product lines, decreased 2% to \$168.1 million as compared with \$171.8 million for the same period in 2011. Sales in the Refractories segment decreased 11% from the previous year to \$85.9 million.

Worldwide net sales of PCC, which is primarily used in the manufacturing process of the paper industry, decreased 3% in the second quarter to \$136.3 million from \$140.2 million in the prior year. Foreign exchange had an unfavorable impact on sales of \$5.6 million or approximately 4 percentage points. Paper PCC sales decreased 3% to \$119.3 million in the second quarter of 2012 from \$123.6 million in the prior year. Paper PCC volumes declined 3% from prior year with 18% declines in Europe more than offsetting the increased volumes in all other regions. Sales were affected by the closure of one satellite PCC facility in Finland, the temporary shutdown of a satellite PCC facility in France and volume declines due to lower paper production in Europe. Sales of Specialty PCC increased 2% to \$17.0 million from \$16.6 million in the prior year. This increase was primarily due to increased volumes.

Net sales of Processed Minerals products increased 1% in the second quarter to \$31.8 million from \$31.6 million in the second quarter of 2011. Talc sales increased 3%.

Net sales in the Refractories segment in the second quarter of 2012 decreased 11% to \$85.9 million from \$96.6 million in the prior year. Foreign exchange had an unfavorable impact on sales of \$3.0 million or approximately 3 percentage points. Sales of refractory products and systems to steel and other industrial applications decreased 13% to \$65.4 million from \$75.3 million in the prior year due to volume declines associated with deconsolidation of the company's Refractory operations in Korea of \$1.9 million and to volume declines in Europe of 5% due to weakness in the European steel industry during the quarter. Sales of metallurgical products within the Refractories segment decreased 4% to \$20.5 million as compared with \$21.3 million in the same period last year.

Net sales in the United States increased 1% to \$143.3 million in the second quarter of 2012. International sales in the second quarter of 2012 decreased 13% to \$110.7 from \$127.2 million primarily due to lower volumes in Europe and the effects of foreign exchange.

Operating Costs and Expenses (millions of dollars)	Ç	Second Quarter 2012		Second Quarter 2011	Growth
Cost of goods sold	\$	197.6	\$	214.7	(8)%
Marketing and	\$	21.8	\$	23.7	(8)%
administrative					
Research and	\$	5.0	\$	4.9	2%
development					

Cost of goods sold was 77.8% of sales as compared with 80.0% of sales in the prior year. Production margin increased \$2.7 million, or 5% as compared with a 5% decrease in sales. In the Specialty Minerals segment, production margin increased 9% as compared with a 2% decrease in sales. This was primarily attributable to increased pricing, net of material cost increases of \$3 million, lower energy costs of \$1 million and continued productivity and cost improvements of \$1 million, which more than offset permanent and temporary PCC facility closures and other volume declines of \$1.5 million and the effects of foreign exchange of \$0.5 million. In the Refractories segment, production margin decreased 1% as compared with an 11% decrease in sales. The decrease in margin was less than the decrease in sales due to lower materials costs of \$2.1 million, cost and expense control and productivity improvements, which partially offset refractory volume and equipment declines of \$2 million and the effects of foreign exchange.

Marketing and administrative costs decreased 8% in the second quarter to \$21.8 million from \$23.7 million in the prior year and represented 8.6% of sales as compared with 8.8% of sales in the prior year. This was primarily due to our expense control initiatives and the effects of foreign exchange.

Research and development expenses increased 2% to \$5.0 million from \$4.9 million in the prior year and represented 2.0 % of sales as compared with 1.8% of sales in the prior year. The increased costs were primarily due to Paper PCC trial activity.

	S	Second		Second	
Income from Operations	Ç	Quarter	(Quarter	
(millions of dollars)		2012		2011	Growth
Income from					
operations	\$	29.5	\$	25.1	18%

The Company recorded income from operations of \$29.5 million in the second quarter of 2012, an 18% increase from prior year income from operations of \$25.1 million. Income from operations represented 11.6% of net sales in the current year as compared with 9.3% of sales in the second quarter of 2011.

Income from operations in the second quarter of 2012 for the Specialty Minerals segment was \$22.1 million, as compared to income from operations of \$18.6 million in the prior year. Operating income for the Refractories segment was \$8.7 million as compared to income from operations of \$7.8 million in the prior year.

Non-Operating Deductions	Second	Second	Growth
(millions of dollars)	Quarter	Quarter	

Edgar Filing: MINERALS TECHNOLOGIES INC - Form 10-Q

	2012	2011	
Non-operating deductions,			
net	\$ (0.8)	\$ (0.8)	0%

In the second quarter of 2012, net non-operating deduction remained flat as compared to prior year at \$0.8 million.

		Second	5	Second	
Provision for Taxes on Income		Quarter	(Quarter	
(millions of dollars)		2012		2011	Growth
Provision (benefit) for taxes on income	\$	8.5	\$	7 1	20%

Table of Contents

The second quarter effective tax rate for 2012 was 29.5% as compared with 29.3% for the second quarter of 2011.

	S	econd	S	econd		
Consolidated Net Income	Q	uarter	Q	uarter		
(millions of dollars)	2	2012		2011	Growth	ı
Consolidated net income	\$	20.2	\$	17.2	1	7%

The company recorded consolidated income of \$20.2 million as compared with \$17.2 million in the prior year.

	Se	cond	Se	econd	
Non-controlling Interests	Qι	ıarter	Qı	uarter	
(millions of dollars)	2	2012		2011	Growth
Non-controlling					
interests	\$	0.5	\$	0.7	(29)%

The decrease in the income attributable to non-controlling interests is due to lower profitability in our joint ventures.

	S	econd	S	econd		
Net Income Attributable to MTI	Q)uarter	Q	uarter		
(millions of dollars)	2012			2011	Growth	
Net income attributable to						
MTI	\$	19.7	\$	16.4	20%	

Net income attributable to MTI was \$19.7 million in the second quarter of 2012 as compared with income of \$16.4 million in the prior year. Diluted earnings were \$1.11 per share in the second quarter of 2012 as compared with earnings of \$0.90 per share in the prior year.

Six months ended July 1, 2012 as compared with six months ended July 3, 2011

(millions of dollars) Net Sales	First Half 2012	% of Total Sales	Growth	First Half 2011	% of Total Sales
U.S	\$ 289.1	56.6%	3%	\$ 280.6	52.9%
International	222.0	43.4%	(11)%	250.3	47.1%
Net sales	\$ 511.1	100.0%	(4)%	\$ 530.9	100.0%
Paper PCC	\$ 241.0	47.2%	(5)%	\$ 252.8	47.6%
Specialty					
PCC	33.4	6.5%	4%	32.2	6.1%
PCC Products	\$ 274.4	53.7%	(4)%	\$ 285.0	53.7%
Talc	\$ 25.2	4.9%	5%	\$ 24.1	4.5%
Ground Calcium					
Carbonate	36.2	7.1%	1%	36.0	6.8%
Processed Minerals Products	\$ 61.4	12.0%	2%	\$ 60.1	11.3%
Specialty Minerals Segment	\$ 335.8	65.7%	(3)%	\$ 345.1	65.0%

Edgar Filing: MINERALS TECHNOLOGIES INC - Form 10-Q

Refractory					
Products	\$ 134.5	26.3%	(7)%	\$ 144.9	27.3%
Metallurgical					
Products	40.8	8.0%	0%	40.9	7.7%
Refractories Segment	\$ 175.3	34.3%	(6)%	\$ 185.8	35.0%
Net sales	\$ 511.1	100.0%	(4)%	\$ 530.9	100.0%

Worldwide net sales in the first half of 2012 decreased 4% to \$511.1 million from \$530.9 million the previous year. Foreign exchange had an unfavorable impact on sales of approximately \$11.8 million or approximately 2 percentage points. Sales in the Specialty Minerals segment, which includes the PCC and Processed Minerals product lines, decreased 3% to \$335.8 million compared with \$345.1 million for the same period in 2011. Sales in the Refractories segment decreased 6% from the previous year to \$175.3 million.

Worldwide net sales of PCC, which is primarily used in the manufacturing process of the paper industry, decreased 4% in the first half to \$274.4 million from \$285.0 million in the prior year. Foreign exchange had an unfavorable impact on sales of approximately \$8.0 million or 3 percentage points. Paper PCC sales decreased 5% to \$241.0 million in the first half of 2011 from \$252.8 million in the prior year. Volumes for this product line declined approximately 6%, primarily in Europe. Sales were affected by the closure of one satellite PCC facility in Finland, and the temporary shutdown of a satellite PCC facility in France. Sales of Specialty PCC increased 4% to \$33.4 million from \$32.2 million in the prior year. This increase was primarily due to volume increases of 4%.

Net sales of Processed Minerals products increased 2% from prior year in the first half of 2012 to \$61.4 million from \$60.1 million in the prior year. This increase was attributable to favorable product mix and increased pricing.

Net sales in the Refractories segment decreased 6% in the first half of 2012 to \$175.3 million from \$185.8 million in the prior year. Foreign exchange had an unfavorable impact on sales of \$3.8 million or approximately 2 percentage points. Sales of refractory products and systems to steel and other industrial applications decreased 7% to \$134.5 million from \$144.9 million primarily due to reduced volumes resulting from the deconsolidation of the Company's Refractory operations in Korea in the third quarter of 2011 of \$3.5 million and to volume declines in Europe of 6% due to weakness in the European steel industry. Sales of metallurgical products within the Refractories segment decreased slightly to \$40.8 million as compared with \$40.9 million in the same period last year.

Net sales in the United States increased 3% to \$289.1 million in the first half of 2012. International sales in the first half of 2012 declined 11% to \$222.0 million from \$250.3 million in the previous year.

Operating Costs and	First	First	
Expenses	Half	Half	
(millions of dollars)	2012	2011	Growth
Cost of goods sold	\$ 399.8	\$ 424.3	(6)%
Marketing and	\$ 44.7	\$ 46.8	(4)%
administrative			
Research and	\$ 10.1	\$ 9.8	3%
development			
Restructuring and other	\$ 	\$ 0.2	*%
costs			

^{*} Percentage not meaningful

Cost of goods sold was 78.2% of sales as compared with 79.9% of sales in the prior year. Production margin increased \$4.7 million, or 4% as compared with a 4% decrease in sales. In the Specialty Minerals segment, production margin increased 5% on a 3% decrease in sales. This improvement in margin despite a decrease in sales was primarily attributable increased pricing, net of material cost increases, of \$6 million, lower operating costs and productivity improvement of \$3 million, which more than offset the permanent and temporary PCC facility closures and other volume declines of \$5 million and the effects of foreign exchange of \$1 million. In the Refractories segment, production margin increased 4% on a 6% decrease in sales. This was primarily attributable to price improvements of \$3 million, lower material costs of \$4 million, and improved productivity, which more than offset volume declines of \$5 million.

Marketing and administrative costs decreased 4% in the first half of 2012 to \$44.7 million from \$46.8 million in the prior year, primarily due to expense control initiatives and the effects of foreign exchange. Marketing and administrative costs as a percentage of net sales, however, remained flat at 8.8% in the current year as compared with prior year.

Research and development expenses increased 3% to \$10.1 million and represented 2.0% of net sales as compared with 1.8% of net sales in the prior year. This increase was primarily due to Paper PCC trial activity.

Restructuring and other costs during the first half of 2011 were \$0.2 million and primarily related to an additional \$0.9 million of restructuring costs associated with our 2007 restructuring of our PCC merchant facility in Germany. This was partially offset by reversals of previously recorded liabilities.

Table of Contents

			First	
Income from Operations	Fi	rst Half	Half	
(millions of dollars)		2012	2011	Growth
Income from				
operations	\$	56.5	\$ 49.8	13%

The Company recorded income from operations in the first half of 2012 of \$56.5 million as compared with \$49.8 million in the prior year. Income from operations represented 11.0% of net sales in the first half of 2012 as compared to 9.4% of net sales in the prior year.

Income from operations for the Specialty Minerals segment increased 11% to \$42.0 million from \$37.9 million in the prior year. Income from operations for the Refractories segment increased 21% to \$17.8 million in the current year from \$14.7 million in the previous year.

		First	First	
Non-Operating Deductions		Half	Half	
(millions of dollars)	/	2012	2011	Growth
Non-operating deductions,				
net	\$	(1.4)	\$ (1.6)	(13)%

Non-operating deductions were \$1.4 million as compared with \$1.6 million in the first half of 2011, a decrease of 13%. This decrease was primarily attributable to lower foreign exchange losses in the current year.

	First	First	
Provision for Taxes on Income	Half	Half	
(millions of dollars)	2012	2011	Growth
Provision for taxes on			
income	\$ 16.3	\$ 14.3	14%

The effective tax rate for 2012 was 29.5% as compared with 29.7% in 2011.

	First	First	
Consolidated Net Income	Half	Half	
(millions of dollars)	2012	2011	Growth
Consolidated net			
income	\$ 38.8	\$ 33.8	15%

The Company recorded consolidated net income of \$38.8 million as compared with \$33.8 million in the prior year.

	First	First	
Noncontrolling Interests	Half	Half	
(millions of dollars)	2012	2011	Growth
Noncontrolling			
interests	\$ 1.1	\$ 1.7	(35)%

The decrease in the income attributable to noncontrolling interests was due to lower profitability in our joint ventures.

	First	First	
Net Income Attributable to MTI	Half	Half	
(millions of dollars)	2012	2011 Grow	th
Net income attributable to			
MTI	\$ 37.7	\$ 32.2	17%

Net income attributable to MTI was \$37.7 million in the first half of 2012 as compared with income of \$32.2 million in the prior year. Diluted earnings per common share were \$2.12 per share in the first half of 2012 as compared with earnings per common share of \$1.75 per share in the prior year.

Liquidity and Capital Resources

Cash flows provided from operations in the first half of 2011 were principally used to fund capital expenditures, repurchase shares of Company stock, and pay the Company's dividend to common shareholders. Cash provided from operating activities amounted to \$64.8 million in the first six months of 2012 as compared with \$56.7 million for the same period last year. The increase in cash provided from operations was primarily due to improved profitability and to a decrease in working capital in the current year as compared with an increase in the prior year.

Working capital is defined as trade accounts receivable, trade accounts payable and inventories. Working capital remained relatively flat with December 2011 levels. Total average days of working capital increased one day to 56 days in the second quarter of 2012 from 55 days in the fourth quarter of 2011. This increase was primarily attributable to an increase in days sales outstanding.

In 2011, the Company's Board of Directors authorized the Company's management to repurchase, at its discretion, up to \$75 million of the Company's shares over a two-year period. As of July 1, 2012, 153,815 shares have been repurchased under this program at an average price of approximately \$58.34 per share.

On July 18, 2012, our Board of Directors declared a regular quarterly dividend on our common stock of \$0.05 per share. No dividend will be payable unless declared by the Board and unless funds are legally available for payment.

The following table summarizes our contractual obligations as of July 1, 2012:

Contractual Obligations

<u> </u>	Payments Due by Period									
		After								
		Than 1	1-3	3-5	5					
(millions of dollars)	Total	Year	Years	Years	Years					
Debt	\$ 93.7 \$	10.0	\$ 83.7	\$	\$					
Operating lease										
obligations	20.3	3.9	5.5	4.4	6.5					
Total contractual obligations	\$114.0 \$	5 13.9	\$ 89.2	\$ 4.4	\$ 6.5					

The Company had \$190 million in uncommitted short-term bank credit lines, of which \$4.4 million were in use at July 1, 2012. Our credit lines are primarily in the US, with approximately \$20 million or 11% outside the US. The credit lines are generally one year in term at competitive market rates at large well established institutions. The Company typically uses its available credit lines to fund working capital requirement or local capital spending needs. We anticipate that capital expenditures for 2012 should be between \$55 million and \$65 million, principally related to the construction of PCC plants and other opportunities that meet our strategic growth objectives. We expect to meet our other long-term financing requirements from internally generated funds, uncommitted bank credit lines and, where appropriate, project financing of certain satellite plants. The aggregate maturities of long-term debt are as follows: remainder of 2012 - \$8.3 million; 2013 - \$77.2 million; 2014 - \$8.2 million; 2015 -- million; 2016 -million; thereafter -\$-- million.

Cautionary Statement for "Safe Harbor" Purposes under the Private Securities Litigation Reform Act of 1995

The Private Securities Litigation Reform Act of 1995 provides a safe harbor for forward-looking statements made by or on behalf of the Company. This report contains statements that the Company believes may be "forward-looking"

statements" within the meaning of Section 21E of the Securities Exchange Act of 1934, particularly statements relating to the Company's objectives, plans or goals, future actions, future performance or results of current and anticipated products, sales efforts, expenditures, and financial results. From time to time, the Company also provides forward-looking statements in other publicly-released materials, both written and oral. Forward-looking statements provide current expectations and forecasts of future events such as new products, revenues and financial performance, and are not limited to describing historical or current facts. They can be identified by the use of words such as "believes," "expects," "plans," "intends," "anticipates," and other words and phrases of similar meaning.

Forward-looking statements are necessarily based on assumptions, estimates and limited information available at the time they are made. A broad variety of risks and uncertainties, both known and unknown, as well as the

Table of Contents

inaccuracy of assumptions and estimates, can affect the realization of the expectations or forecasts in these statements. Many of these risks and uncertainties are difficult to predict or are beyond the Company's control. Consequently, no forward-looking statement can be guaranteed. Actual future results may vary materially. Significant factors affecting the expectations and forecasts are set forth under "Item 1A — Risk Factors" in the Company's Annual Report on Form 10-K for the year ended December 31, 2011, and in Exhibit 99 to this Quarterly Report on Form 10-Q.

The Company undertakes no obligation to update any forward-looking statements to reflect events or circumstances that arise after the date hereof. Investors should refer to the Company's subsequent filings under the Securities Exchange Act of 1934 for further disclosures.

Recently Issued Accounting Standards

We do not expect the adoption of any recent accounting pronouncements to have a material effect on the financial statements of the Company.

Critical Accounting Policies

Our discussion and analysis of our financial condition and results of operations are based upon our consolidated financial statements, which have been prepared in accordance with U.S. generally accepted accounting principles. The preparation of these financial statements requires us to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosure of contingent assets and liabilities.

On an ongoing basis, we evaluate our estimates and assumptions, including those related to revenue recognition, allowance for doubtful accounts, valuation of inventories, valuation of long-lived assets, pension plan assumptions, stock-based compensation assumptions, income taxes, income tax valuation allowances and litigation and environmental liabilities. We base our estimates on historical experience and on other assumptions that we believe to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that can not readily be determined from other sources. There can be no assurance that actual results will not differ from those estimates.

ITEM 3. Quantitative and Qualitative Disclosures about Market Risk

Market risk represents the risk of loss that may impact our financial position, results of operations or cash flows due to adverse changes in market prices and foreign currency and interest rates. We are exposed to market risk because of changes in foreign currency exchange rates as measured against the U.S. dollar. We do not anticipate that near-term changes in exchange rates will have a material impact on our future earnings or cash flows. However, there can be no assurance that a sudden and significant decline in the value of foreign currencies would not have a material adverse effect on our financial condition and results of operations. Approximately 48% of our bank debt bears interest at variable rates; therefore our results of operations would only be affected by interest rate changes to such outstanding bank debt. An immediate 10 percent change in interest rates would not have a material effect on our results of operations over the next fiscal year.

We do not enter into derivatives or other financial instruments for trading or speculative purposes. When appropriate, we enter into derivative financial instruments, such as forward exchange contracts and interest rate swaps, to mitigate the impact of foreign exchange rate movements and interest rate movements on our operating results. The counterparties are major financial institutions. Such forward exchange contracts and interest rate swaps would not subject us to additional risk from exchange rate or interest rate movements because gains and losses on these contracts

would offset losses and gains on the assets, liabilities, and transactions being hedged. We had open forward exchange contracts to purchase approximately \$0.3 million of foreign currencies as of July 1, 2012. The contracts matured in July 2011. The fair value of these instruments at July 1, 2012 was a liability of less than \$0.1 million.

In 2008, the Company entered into forward contracts to sell 30 million Euros as a hedge of its net investment in Europe. These contracts mature in October 2013. The fair value of these instruments at July 1, 2012 was an asset of \$4.6 million.

Table of Contents

ITEM 4. Controls and Procedures

Evaluation of Disclosure Controls and Procedures

As of the end of the period covered by this report, and under the supervision and with participation of the Company's management, including the Chief Executive Officer and the Chief Financial Officer, the Company carried out an evaluation of the effectiveness of the design and operation of the Company's disclosure controls and procedures, pursuant to Exchange Act Rule 13a-15(b). Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective as of July 1, 2012.

Changes in Internal Control Over Financial Reporting

There was no change in the Company's internal control over financial reporting during the quarter ended July 1, 2012 that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

PART II. OTHER INFORMATION

ITEM 1. Legal Proceedings

Certain of the Company's subsidiaries are among numerous defendants in a number of cases seeking damages for exposure to silica or to asbestos containing materials. The Company currently has 77 pending silica cases and 25 pending asbestos cases. To date, 1,389 silica cases and 10 asbestos cases have been dismissed. One asbestos case was dismissed in the second quarter of 2012. Most of these claims do not provide adequate information to assess their merits, the likelihood that the Company will be found liable, or the magnitude of such liability, if any. Additional claims of this nature may be made against the Company or its subsidiaries. At this time management anticipates that the amount of the Company's liability, if any, and the cost of defending such claims, will not have a material effect on its financial position or results of operations.

The Company has not settled any silica or asbestos lawsuits to date. We are unable to state an amount or range of amounts claimed in any of the lawsuits because state court pleading practices do not require identifying the amount of the claimed damage. The aggregate cost to the Company for the legal defense of these cases since inception was approximately \$0.2 million, the majority of which has been reimbursed by Pfizer Inc pursuant to the terms of certain agreements entered into in connection with the Company's initial public offering in 1992. Of the 25 pending asbestos cases, at least 22 allege liability based solely on products sold prior to the initial public offering, and for which the Company is entitled to full indemnification pursuant to such agreements. Our experience has been that the Company is not liable to plaintiffs in any of these lawsuits and the Company does not expect to pay any settlements or jury verdicts in these lawsuits.

Environmental Matters

On April 9, 2003, the Connecticut Department of Environmental Protection issued an administrative consent order relating to our Canaan, Connecticut, plant where both our Refractories segment and Specialty Minerals segment have operations. We agreed to the order, which includes provisions requiring investigation and remediation of contamination associated with historic use of polychlorinated biphenyls ("PCBs") and mercury at a portion of the site. We have completed the required investigations and submitted several reports characterizing the contamination. We are now conducting a site-specific risk assessment required by the regulators.

We believe that the most likely form of overall site remediation will be to leave the existing contamination in place (with some limited soil removal), encapsulate it, and monitor the effectiveness of the encapsulation. We anticipate that a substantial portion of the remediation cost will be borne by the United States based on its involvement at the site from 1942 – 1964, as historic documentation indicates that PCBs and mercury were first used at the facility at a time of U.S. government ownership for production of materials needed by the military. Though the cost of the likely remediation remains uncertain pending completion of the phased remediation decision process, we have estimated that the Company's share of the cost of the encapsulation and limited soil removal described above would approximate \$0.4 million, which has been accrued as of July 1, 2012.

Table of Contents

The Company is evaluating options for upgrading the wastewater treatment facilities at its Adams, Massachusetts plant. This work has been undertaken pursuant to an administrative Consent Order originally issued by the Massachusetts Department of Environmental Protection ("DEP") on June 18, 2002. This order was amended on June 1, 2009 and on June 2, 2010. The amended Order includes the investigation by January 1, 2022 of options for ensuring that the facility's wastewater treatment ponds will not result in unpermitted discharge to groundwater. Additional requirements of the amendment include the submittal by July 1, 2022 of a plan for closure of a historic lime solids disposal area. Preliminary engineering reviews completed in 2005 indicate that the estimated cost of wastewater treatment upgrades to operate this facility beyond 2024 may be between \$6 million and \$8 million. The Company estimates that the remaining remediation costs would approximate \$0.4 million, which has been accrued as of July 1, 2012.

The Company and its subsidiaries are not party to any other material pending legal proceedings, other than routine litigation incidental to their businesses.

ITEM 1A. Risk Factors

There have been no material changes to our risk factors from those disclosed in our 2011 Annual Report on Form 10-K. For a description of Risk Factors, see Exhibit 99 attached to this report.

ITEM 2. Unregistered Sales of Equity Securities and Use of Proceeds

Issuer Purchases of Equity Securities

																	Total	
																	Number of	Dollar
																	Shares	Value of
																Average	Purchased	Shares that
														Total		Price	as Part of	May Yet be
													N	umber o	of	Paid	the Publicly	Purchased
														Shares		Per	Announced	Under the
						Pe	riod						P	urchase	d	Share	Program	Program
A	p	r	i	1		2	-	_	A	p	r	i	1					
29																\$	59,615	\$ \$72,004,201
A	p	r	i	1		3	0		-	M	a	У						
27														46,70	00	\$63.84	106,315	\$69,023,104
M	a	У	,		2	8		-		Jι	ı 1	l	У					
1														47,50	00	\$63.08	153,815	\$66,026,980
		To	otal	l										94,20	00	\$63.45		

In 2011, the Company's Board of Directors authorized the Company's management to repurchase, at its discretion, up to \$75 million of the Company's shares over a two-year period. As of July 1, 2012, 153,815 shares have been repurchased under this program at an average price of approximately \$58.34 per share.

ITEM 3. Default Upon Senior Securities

Not applicable.

ITEM 4. Mine Safety Disclosures

The information concerning mine safety violations or other regulatory matters required by Section 1503(a) of the Dodd-Frank Wall Street Reform and Consumer Protection Act and Item 104 of Regulation S-K is included in Exhibit 95 to this Quarterly Report on Form 10-Q.

ITEM 5. Other Information

None.

Table of Contents

ITEM 6. Exhibits

Exhibit No.	Exhibit Title
15	Letter Regarding Unaudited Interim Financial Information.
	Rule 13a-14(a)/15d-14(a) Certification executed by the Company's principal executive
31.1	officer.
	Rule 13a-14(a)/15d-14(a) Certification executed by the Company's principal financial
31.2	officer.
32	Section 1350 Certifications.
95	Information concerning Mine Safety Violations
99	Risk Factors.
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema
101.CAL	XBRL Taxonomy Extension Calculation Linkbase
101.DEF	XBRL Taxonomy Extension Definition Linkbase
101.LAB	XBRL Taxonomy Extension Label Linkbase
101.PRE	XBRL Taxonomy Extension Presentation Linkbase

Table of Contents

MINERALS TECHNOLOGIES INC. AND SUBSIDIARY COMPANIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

M i n e r a l s Technologies Inc.

/s/Douglas T.

By: Dietrich

Douglas T.
Dietrich
Senior Vice
President-Finance
and Treasury
Chief Financial

Officer (principal financial officer)

July 27, 2012

Table of Contents

EXHIBIT INDEX

The following documents are filed as part of this report

Exhibit No. **Exhibit Title** Letter Regarding Unaudited Interim Financial 15 Information. Rule 13a-14(a)/15d-14(a) Certification executed by the Company's principal executive officer. 31.1 Rule 13a-14(a)/15d-14(a) Certification executed by the 31.2 Company's principal financial officer. 32 Section 1350 Certifications. 95 Information concerning Mine Safety Violations 99 Risk Factors. 101.INS XBRL Instance Document 101.SCH XBRL Taxonomy Extension Schema 101.CAL XBRL Taxonomy Extension Calculation Linkbase 101.DEF XBRL Taxonomy Extension Definition Linkbase 101.LAB XBRL Taxonomy Extension Label Linkbase 101.PRE XBRL Taxonomy Extension Presentation Linkbase