

Edgar Filing: COLGATE PALMOLIVE CO - Form 424B3

COLGATE PALMOLIVE CO  
Form 424B3  
November 12, 2002

Pricing Supplement No. 7 dated November 7, 2002  
(To Prospectus dated November 13, 2001  
and Prospectus Supplement dated November 13, 2001)

Rule 424(B)(3)  
File No. 333-72340

Colgate-Palmolive Company

Medium-Term Notes - Floating Rate

Series E

We are hereby offering to sell Notes having the terms specified below to you with the assistance of Merrill Lynch, Pierce, Fenner & Smith Incorporated acting as principal, at a fixed initial public offering price of 100% of the principal amount. The Notes will be consolidated with the \$50,966,000 Floating Rate Notes that we issued on August 23, 2002 and the \$16,600,000 Floating Rate Notes that we issued on September 17, 2002 and will form a single series and be fully fungible with such previously issued Notes.

Principal Amount: \$17,000,000  
Issue Price: 100% (plus accrued interest from and  
including August 23, 2002)  
Initial Interest Rate: 1.47%  
Stated Maturity Date: August 22, 2042  
CUSIP Number: 194 16 QDD 9

Trade Date: November 7, 2002  
Original Issue Date: November 12, 2002  
Net Proceeds to Colgate: \$16,830,000  
Agent's Discount or Commission:

Base Rate:

[ ] Certificate of Deposit Rate  
[ ] CMT Rate  
[ ] Commercial Paper Rate  
[ ] Eleventh District Cost of Funds Rate  
[ X ] LIBOR Telerate: Page 3750 [ ] LIBOR Reuters  
[ ] Prime Rate  
[ ] Treasury Rate  
[ ] Other (see attached)

Interest Rate Reset Dates: February 22, May 22, August 22 and November 22 of each year, commencing on November 22, 2002.

Interest Rate Reset Period: Quarterly

Interest Payment Dates: February 22, May 22, August 22 and November 22 of each year, commencing on November 22, 2002.

Index Maturity: 3 month

Index Currency: US Dollars

Spread: -.30%

Spread Multiplier: N/A

Maximum Interest Rate: N/A

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Minimum Interest Rate: N/A

## Day Count Convention:

[ ] 30/360 for the period from \_\_\_\_\_ to \_\_\_\_\_  
 [ X ] Actual / 360 for the period from August 23, 2002 to August 22, 2042.  
 [ ] Actual / Actual for the period from \_\_\_\_\_ to \_\_\_\_\_  
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Redemption: The Notes may be redeemed at the option of Colgate prior to the stated maturity date. See "Other Provisions - Optional Redemption" below.

Optional Repayment: The Notes may be repaid at the option of the holders prior to the stated maturity date. See "Other Provisions - Optional Repayment" below.

Currency:  
 Specified Currency: US Dollars  
 Minimum Denomination: \$1,000

Original Issue Discount: [ ] [ X ] No  
 Total amount of OID:  
 Yield to Maturity:  
 Initial Accrual Period:

Form: [ X ] Book-entry [ ] Certificated

[ X ] Other provisions:

Optional Redemption: Colgate may at its option elect to redeem the Notes, in whole or in part, in increments of \$1,000 or any multiple of \$1,000, upon not less than 30 nor more than 60 days' prior written notice to the holders, on August 22, 2032 or on any business day thereafter at the following redemption prices corresponding to the periods set forth below (expressed as a percentage of the principal amount of the Notes), together with any accrued interest to the redemption date:

If Redeemed During  
 the 12-Month Period Commencing on:  
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Redempti  
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August 22, 2032	105
August 22, 2033	104
August 22, 2034	104
August 22, 2035	103
August 22, 2036	103
August 22, 2037	102
August 22, 2038	102
August 22, 2039	101
August 22, 2040	101

August 22, 2041 and  
thereafter to maturity

100

Optional Repayment: Notwithstanding anything to the contrary contained in the Prospectus Supplement dated November 13, 2001, the holders of the Notes may elect to cause Colgate to repurchase the Notes, in whole or in part, in increments of \$1,000 or any multiple of \$1,000, upon not less than 30 nor more than 60 days' prior written notice to Colgate, on August 22 of each of the years set forth below, at the amounts corresponding to the years set forth below (expressed as a percentage of the principal amount of the Notes), together with any accrued interest to the repayment date:

Repayment Date  
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Repayment  
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August 22, 2003  
August 22, 2004  
August 22, 2005  
August 22, 2006  
August 22, 2007  
August 22, 2008  
August 22, 2009  
August 22, 2010  
August 22, 2011  
August 22, 2012

9  
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9  
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9  
9

August 22, 2013 and  
each third anniversary  
thereafter to maturity

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Use of Proceeds:  
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The net proceeds from the sale of the Notes will be used by Colgate to retire commercial paper which was issued by Colgate for general corporate purposes and working capital. As of November 6, 2002, Colgate's outstanding commercial paper had a weighted average interest rate of 1.6495% with maturities ranging from 1 day to 55 days.

Certain United States Federal Income Tax Considerations:  
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The following discussion supplements the discussion contained in the Prospectus Supplement dated November 13, 2001 under the heading "Certain United States Federal Tax Considerations." Prospective purchasers of Notes are advised to consult their own tax advisors with respect to tax matters relating

to the Notes.

Notes Used as Qualified Replacement Property.

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Prospective investors seeking to treat the Notes as "qualified replacement property" for purposes of Section 1042 of the Internal Revenue Code of 1986, as amended (the "Code"), should be aware that Section 1042 requires the issuer to meet certain requirements in order for the Notes to constitute qualified replacement property. In general, qualified replacement property is a security issued by a domestic corporation that did not, for the taxable year preceding the taxable year in which such security was purchased, have "passive investment income" in excess of 25 percent of the gross receipts of such corporation for such preceding taxable year (the "passive income test"). For purposes of the passive income test, where the issuing corporation is in control of one or more corporations or such issuing corporation is controlled by one or more other corporations, all such corporations are treated as one corporation (the "affiliated group") for the purposes of computing the amount of passive investment income for purposes of Section 1042.

Colgate believes that less than 25 percent of its affiliated group's gross receipts is passive investment income for the taxable year ending December 31, 2001. In making this determination, Colgate has made certain assumptions and used procedures which it believes are reasonable. Colgate cannot give any assurance as to whether it will continue to meet the passive income test. It is, in addition, possible that the Internal Revenue Service may disagree with the manner in which Colgate has calculated the affiliated group's gross receipts (including the characterization thereof) and passive investment income and the conclusions reached herein.

The Notes are a new issue of securities with no established trading market. No assurance can be given as to whether a trading market for the Notes will develop or as to the liquidity of a trading market for the Notes. The availability and liquidity of a trading market for the Notes will also be affected by the degree to which purchasers treat the Notes as qualified replacement property.

Legal Matters:

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Sidley Austin Brown & Wood LLP, New York, New York has acted as counsel for the Agents in the offering of the Notes. Sidley Austin Brown & Wood LLP from time to time renders legal services to Colgate and its affiliates.

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