SPORTS CLUB CO INC Form 10-Q June 26, 2003

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-0

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarter ended March 31, 2003 Commission File # 1-13290

THE SPORTS CLUB COMPANY, INC.

A Delaware corporation - I.R.S. No. 95-4479735

11100 Santa Monica Blvd., Suite 300, Los Angeles, CA 90025

(310) 479-5200

Indicate by check mark whether the company (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934, during the preceding 12 months (or for such shorter period that the company was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days.

Yes X No

Indicate the number of shares outstanding of each of the issuer's classes of Common Stock, as of the latest practicable date.

Common Stock,

par value \$.01 per share

THE SPORTS CLUB COMPANY, INC.

CONDENSED CONSOLIDATED BALANCE SHEETS
December 31, 2002 and March 31, 2003
(Amounts in thousands, except share data)
(Unaudited)

ASSETS	December 3 2002
	(Restated
Current assets: Cash and cash equivalents	\$ 3,185
Accounts receivable, net of allowance for doubtful accounts of \$534 and \$538 at December 31, 2002 and March 31, 2003, respectively Inventories	3,951 1,169
Other current assets	1,148
Total current assets	9,453
Property and equipment, at cost, net of accumulated depreciation and amortization of \$41,119 and \$44,076 at December 31, 2002 and March 31, 2003, respectively Costs in excess of net assets acquired, less accumulated amortization	156 , 630
of \$2,531 at December 31, 2002 and March 31, 2003 Other assets	12,794 7,509
	\$ 186,386
LIABILITIES AND SHAREHOLDERS' EQUITY Current liabilities:	
Current installments of notes payable and equipment financing loans	\$ 2,158
Accounts payable Accrued liabilities Deferred revenues	2,545 12,657 18,231
Total current liabilities	35 , 591
Notes payable and equipment financing loans, less current installments Deferred lease obligations	101,882 8,307
Minority interest	600
Total liabilities	146,380
Commitments and contingencies	
Redeemable preferred stock, \$.01 par value, 10,500 shares authorized; 10,500 shares issued and outstanding (liquidation preference of \$11,248 and \$11,485 at December 31, 2002 and March 31, 2003, respectively)	10,727
Shareholders' equity: Preferred stock, \$.01 par value, 984,500 shares authorized; no shares issued or outstanding Preferred stock, \$.01 par value, 5,000 shares authorized; 5,000 shares issued and	

outstanding (liquidation preference of \$5,140 and \$5,251 at December 31, 2002 and March 31, 2003, respectively) Common stock, \$.01 par value, 40,000,000 shares authorized;		5,000
21,068,717 shares issued		211
Additional paid-in capital		101,961
Accumulated deficit		(62,709)
Treasury stock, at cost, 2,964,764 and 2,863,027 shares at		
December 31, 2002 and March 31, 2003, respectively		(15,184)
Shareholders' equity		29 , 279
	\$	186,386
	==:	
See accompanying notes to condensed consolidated financial statements.		

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THE SPORTS CLUB COMPANY, INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS Three Months ended March 31, 2002 and 2003 (Amounts in thousands, except per share amounts) (Unaudited)

Revenues Operating expenses: Direct General and administrative Depreciation and amortization Pre-opening expenses Total operating expenses Loss from operations Other expenses: Interest expense Minority interests Non-recurring items

Th

200

(Resta

29,9

25,0

1,9

1,4

3,1

31,6

(1,7

3,3

Loss before income taxes		(5,1
Income tax expense (benefit)		(8
Net loss		(4,2
Dividends on preferred stock		
Net loss attributable to common shareholders	\$ ===	(4,3
Net loss per share: Basic and diluted	\$ ===	(0.
Weighted average shares outstanding: Basic and diluted	===	18 , 0
See accompanying notes to condensed consolidated financial statements.		

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THE SPORTS CLUB COMPANY, INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS Three Months ended March 31, 2002 and 2003 (Amounts in thousands) (Unaudited)

Cash flows used in operating activities: Adjustments to reconcile net loss to net cash used in operating activities: Depreciation and amortization (Increase) decrease in: Accounts receivable, net Inventories Other current assets Other assets Increase (decrease) in: Accounts payable Accrued liabilities

2002 (Restated)

Three

(4,276 3,104 185 (7

> (1, 108)1,281

(940

(2,212)

Deferred revenues Deferred lease obligations		(6 1 , 676
Net cash used in operating activities		(2,303
Cash flows provided by (used in) investing activities: Capital expenditures Proceeds from sale of The Sports Club/Las Vegas-net of costs		(3,235 6,158
Net cash provided by (used in) investing activities		2 , 923
Cash flows provided by financing activities: Proceeds from issuance of Preferred Stock, net of costs Proceeds from notes payable and equipment financing loans Repayments of notes payable and equipment financing loans Net cash provided by financing activities		10,000 11,800 (21,136
Net increase (decrease) in cash and cash equivalents Cash and cash equivalents at beginning of period		1,284 1,482
Cash and cash equivalents at end of period	\$ ====	2 , 766
Supplemental disclosure of cash flow information: Cash paid for interest	\$ ====	5,861 ======
Cash paid for income taxes	\$	

See accompanying notes to condensed consolidated financial statements.

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THE SPORTS CLUB COMPANY, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS December 31, 2002 and March 31, 2003

1. Basis of Presentation

The condensed consolidated financial statements included herein have been prepared by the Company pursuant to the rules and regulations of the Securities and Exchange Commission ("SEC"). The condensed consolidated financial statements should be read in conjunction with the Company's December 31, 2002, consolidated financial statements and notes thereto included in the Company's Annual Report on Form 10-K/A (SEC File Number 1-13290). Certain information and footnote disclosures which are normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted pursuant to SEC rules and regulations. The Company believes that the disclosures made are adequate to make the information presented not misleading. The information reflects all adjustments that, in the opinion of management, are -----

necessary for a fair presentation of the financial position and results of operations for the interim periods set forth herein. All such adjustments are of a normal and recurring nature. The results for the three-month period ended March 31, 2003, are not necessarily indicative of the results for the fiscal year ending December 31, 2003.

2. Cash and Cash Equivalents

The Company considers all highly liquid investments with original maturities of three months or less to be cash equivalents. On March 31, 2003, cash and cash equivalents were \$803,000.

3. Notes Payable and Equipment Financing Loans

Notes payable and equipment financing loans are summarized as follows:

	Ι	December 31, 2002 (Amounts i		March 31, 2003 usands)
Senior Secured Notes (a)	\$	100,000 4,040 	\$	100,000 3,518 3,650
Less current installments		104,040 2,158		107,168 5,857
	\$	101,882 ======	\$ ====	101,311

(a) On April 1, 1999, the Company issued in a private placement \$100.0 million of 11 3/8% Senior Secured Notes due in March 2006 (the "Senior Notes") with interest due semi-annually. In May 1999, the Senior Notes were exchanged for registered Series B Senior Secured Notes (the "Senior Secured Notes"). The Senior Secured Notes are secured by substantially all of the Company's assets, other than certain excluded assets. In connection with the issuance of the Senior Secured Notes, the Company entered into an indenture dated as of April 1, 1999 (the "Indenture") which includes certain covenants which as of March 31, 2003, restrict the Company's ability, subject to certain exceptions,

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to: (i) incur additional indebtedness; (ii) pay dividends or other distributions, or repurchase capital stock or other equity interests or subordinated indebtedness; and (iii) make certain investments. The Indenture also limits the Company's ability to: (i) enter into transactions with affiliates, (ii) create liens on or sell certain assets, and (iii) enter into mergers and consolidations. Except as set forth in Section 3.7(b), the Senior

Secured Notes are not redeemable at the Company's option prior to March 15, 2003. Thereafter, the Senior Secured Notes will be subject to redemption at the option of the Company, in whole or in part, at the redemption prices (expressed as percentages of principal amount) set forth below, plus accrued and unpaid interest thereon, if any, to the applicable redemption date, if redeemed during the twelve month period beginning on March 15th of the years indicated below:

Year	Percentage
2003	105.688%
2004	102.844%
2005 and thereafter	100.000%

At any time or from time to time prior to March 15, 2002, the Company may, at its option, redeem up to 35% of the original principal amount of the Senior Secured Notes issued on or after the Issue Date, at a redemption price of 111.375% of the principal amount thereof, plus accrued and unpaid interest, if any, through the applicable redemption date, with the net cash proceeds of one or more Public Equity Offerings: provided that (i) such redemption shall occur within sixty days of the date of closing of such Public Equity Offering and (ii) at least 65% of the aggregate principal amount of Senior Secured Notes issued on or after the Issue Date remains outstanding immediately after giving effect to each such redemption.

(b) The equipment financing loans are secured by furniture, fixtures and equipment. The amounts are generally repayable in monthly payments over four or five years with effective interest rates between 8.5% and 10.5%.

4. Credit Facility

At March 31, 2003, the Company had a \$10.0 million credit facility from a commercial bank. At that date, \$3.7 million was outstanding and \$5.2 million was utilized in the form of letters of credit. On June 12, 2003, the Company obtained alternative financing in the form of a secured five-year promissory loan in the amount of \$20.0 million. Amounts outstanding under the previous bank credit facility were repaid with some of the proceeds of the new loan.

The new loan is evidenced by a promissory note that bears interest at a fixed interest rate of 7.25%; requires monthly principal and interest payments of \$144,561; is secured by the common stock and all the assets of Irvine Sports Club, Inc., the Company's wholly owned subsidiary that owns The Sports Club/Irvine; and is guaranteed by the Company's two Co-Chief Executive Officers. The note requires The Sports Club/Irvine to maintain a minimum operating income, as defined, or the Company will be required to establish a payment reserve account of up to \$607,000. The note may be prepaid at any time without penalty and requires a final principal payment of \$18.3 million on July 1, 2008.

5. Net Loss per Share

Basic loss per share represents the net loss less an accrual for Preferred Stock dividends divided by the weighted-average number of shares of Common Stock outstanding for the period. Diluted loss per share excludes the dilutive effect of common stock equivalents. For the three months ended March 31, 2003, there were 2,438,782 anti-dilutive

common stock equivalents. For the three months ended March 31, 2002, there were 1,973,179 anti-dilutive common stock equivalents.

6. Income Tax Benefit

The income tax benefit recorded for the three months ended March 31, 2002, was the result of a federal income tax refund the Company received as a result of changes in existing tax laws offset by an accrual for state income taxes. The federal income tax benefit arises from the Company's ability to carry back net operating losses incurred during 2001 to prior tax years in which the Company had taxable income. The benefit recorded is consistent with the provisions of statement of Financial Accounting Standards Board No. 109, Accounting for Income Taxes.

7. Redeemable Preferred Stock

On March 18, 2002, the Company completed a \$10.5 million private placement of a newly created series of its Convertible Preferred Stock. The Company received \$9.9 million in cash, after issuance costs, and issued 10,500 shares of Series B Preferred Stock, \$.01 par value ("Series B Preferred"), at a price of \$1,000 per share. The Company has the obligation to redeem any outstanding shares of Series B Preferred on March 18, 2009 at a price of \$1,000 per share plus accrued but unpaid dividends. Dividends accrue at the annual rate of \$90.00 per share. Such dividends are cumulative but do not accrue interest and at the Company's option, may be paid in cash or in additional shares of Series B Preferred. The Series B Preferred may, at the option of the holder, be converted into shares of Common Stock at the rate of \$3.00 per share (resulting in the issuance of 3,500,000 shares of Common Stock if 100% of the Series B Preferred is converted at that price). The conversion price will be adjusted downward in the event the Company issues additional shares of Common Stock at a price below \$3.00 per share, subject to certain exceptions; and any such downward adjustment is subject to the prior approval of the American Stock Exchange ("AMEX"). In the event the Series B Preferred is redeemed before March 18, 2005, the holders will receive a warrant to purchase shares of Common Stock at a price of \$3.00 per share, exercisable before March 18, 2007. In the event of liquidation, the Series B Preferred holders are entitled to receive, prior and in preference to any distribution to common shareholders and pari passu with holders of the Series C Preferred Stock, an amount equal to \$1,000 for each share of Series B Preferred then outstanding.

The initial carrying value of the Series B Preferred was recorded at its "fair value" (sale price less costs to issue) on the date of issuance. The carrying value of the Series B Preferred will be periodically adjusted so that the carrying value equals the redemption value on the redemption date. The carrying value of the Series B Preferred will also be periodically adjusted for any accrued and unpaid dividends. At December 31, 2002 and March 31, 2003, the Series B Preferred carrying value consisted of the following (\$ in thousands):

	December 2002 	31,	March 200
Initial fair value, sale price of \$10,500 less costs to issue of \$592\$ Redemption value accretion	9,90 7 74)8 \$ 71	9
Total carrying value \$	10,72	27 \$	10

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8. Litigation

The Company is involved in various claims and lawsuits incidental to its business, including claims arising from accidents. However, in the opinion of management, the Company is adequately insured against such claims and lawsuits involving personal injuries, and any ultimate liability arising out of any such proceedings will not have an material adverse effect on the Company's financial condition, cash flow or results of operations.

9. New Accounting Pronouncements

The Company has elected to account for stock options granted to employees and directors under the provisions of APB Opinion No. 25, using the intrinsic value method. Entities electing to continue using the accounting prescribed by APB Opinion No. 25 must make pro forma disclosures of net income and income per share, as if the fair value based method of accounting defined in SFAS No. 123 had been applied. In accordance with APB Opinion No. 25, no compensation cost has been recognized as the fair value of the Company's stock was equal to the exercise price of the options at the date of grant. Had compensation cost for the Company's plan been determined consistent with SFAS No. 123, the Company's net income (loss) attributable to common shareholders and income (loss) per share would have been reduced to the pro-forma amounts indicated below:

		Three Month	s Ended
	2002		
		(in thousand	s, excep data)
Net income (loss) attributable to common shareholders, as reported	\$	(4,312)	\$
Stock-based employee compensation expense included in reported net loss			
Stock-based employee compensation expense determined under fair value based method for all awards		(310)	
Adjusted net income (loss) attributable to commons shareholders	\$	(4,622)	\$ ==
Net loss per share as reported basic and diluted		(0.24)	\$ ==
Adjusted basic and diluted	\$	(0.26)	\$

10. Restatement

On June 26, 2003, the Company filed a Form 10-K/A with the Securities and Exchange Commission to restate its previously issued financial statements. The adjustments consisted of several items; however, the principal adjustment is a correction of the methodology used to recognize private training revenues. The Company had been recognizing private training on a cash basis rather than when the private training session was given, as required by GAAP. The other adjustments made as part of the restatement were not significant individually or in total. Accordingly, the operating results for the quarter ended March 31, 2002, have been restated from those originally presented in the Company's March 31, 2002 Form 10-Q.

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ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Overview

The following discussion and analysis of our financial condition and results of operations are based upon our condensed consolidated financial statements and notes thereto, which have been prepared in accordance with accounting principles generally accepted in the United States. The preparation of these financial statements requires us to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses and related disclosure of contingent assets and liabilities. On an on-going basis, we evaluate our estimates, including those related to principles of consolidation, revenue recognition, inventories, depreciation and amortization, start up costs, impairment of long-lived assets and long-lived assets to be disposed of, fair value of financial instruments and segment reporting. We base our estimates on historical experience and on various other assumptions that we believe to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions.

Results of Operations

Comparison of Three Months Ended March 31, 2003 to Three Months Ended March 31, 2002

Our revenues for the three months ended March 31, 2003, were \$32.4 million, compared to \$30.0 million for the same period in 2002, an increase of \$2.4 million or 8.1%. Revenue increased by \$2.9 million primarily as a result of an 8.4% growth in membership, from March 31, 2002 through March 31, 2003, and to annual rate increases for monthly dues and other ancillary services. Revenue growth was the strongest at our five most recently opened Clubs, which accounted for \$2.8 million of the \$2.9 million dollar increase. Revenue decreased by \$548,000 as a result of the sale of The Sports Club/Las Vegas on January 31, 2002.

Our direct expenses increased by \$1.2 million (5.0%) to \$26.3 million for the three months ended March 31, 2003, versus \$25.1 million for the same period in 2002. Direct expenses increased by \$1.7 million primarily as a result of an increase in variable direct expenses associated with the 8.4% membership growth and due to increased workers compensation, property and liability insurance costs. Direct expenses decreased by \$507,000 due to the sale of The Sports

Club/Las Vegas on January 31, 2002. Direct expenses as a percent of revenue for the three months ended March 31, 2003, decreased to 81.3% from 83.7% for the same period in 2002. As membership levels and therefore revenues increase at the five Sports Club/LA Clubs opened in 2000 and 2001, the direct expense percentage should continue to decrease. There is no assurance, however, that such membership or revenue growth will occur.

Our general and administrative expenses were \$2.0 million for the three months ended March 31, 2003, versus \$1.9 million for the same period in 2002, an increase of \$48,000 or 2.5%. The increase in our general and administrative expenses was primarily the result of increased workers' compensation insurance costs, increased group medical and property/liability insurance costs. General and administrative expenses decreased as a percentage of revenue to 6.1% for the three months ended March 31, 2003, from 6.4% for the same period in 2002. We believe that general and administrative expenses should continue to

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decrease as a percentage of future revenues as we expand and achieve economies of scale. There is no assurance, however, that said expansion or economies of scale will be achieved.

Our selling expenses remained at \$1.4 million for both the three months ended March 31, 2003 and for the three months ended March 31, 2002. We continue to concentrate our advertising and promotion efforts at the five Sports Club/LA Clubs opened in 2000 and 2001. Selling expenses decreased as a percentage of revenue to 4.2% for the three months ended March 31, 2003, from 4.8% for the same period in 2002.

Our depreciation and amortization expenses were \$3.0 million for the three months ended March 31, 2003, versus \$3.1 million for the same period in 2002, a decrease of \$145,000 or 4.7%. The decrease in depreciation and amortization expenses was primarily the result of assets at the Reebok Sports Club/New York becoming fully depreciated. There was also a decrease of \$32,000 due to the sale of The Sports Club/Las Vegas on January 31, 2002.

Pre-opening expenses were \$139,000 for the three months ended March 31, 2003, versus \$130,000 for the same period in 2002. Pre-opening expenses for the three months ended March 31, 2003, consisted of expenses related to The Sports Club/LA-Beverly Hills, which is scheduled to open later this year. The pre-opening expenses for the three months ended March 31, 2002, consisted of expenses related to a possible Club site on Long Island in New York. We have since decided not to develop the Long Island site.

We incurred interest expense of \$3.3 million for the three months ended March 31, 2003, versus \$3.4 million for the same period in 2002, a decrease of \$104,000 or 3.1\$. Interest expense decreased by \$60,000 due to decreased usage of our bank credit facility and by \$44,000 due to a reduction of equipment financing loans.

We recorded a non-recurring gain of \$30,000, related to the sale of The Sports Club/Las Vegas on January 31, 2002.

The tax provision recorded for the three months ended March 31, 2003, is comprised of New York City and New York State income taxes incurred on pre-tax earnings at our Reebok Sports Club/New York. We did not record any federal or state deferred tax benefit related to our consolidated pre-tax loss incurred for the three months ended March 31, 2003. After the New York City and New York State income taxes, our consolidated net loss attributable to common shareholders for the three months ended March 31, 2003, was \$4.2 million or \$0.23 per basic and diluted share. The tax benefit recorded for the three months

ended March 31, 2002, was the result of an estimated \$900,000 federal income tax refund we received due to tax law changes that allowed us to carry-back our 2001 loss to prior tax years offset by New York City and New York State income taxes of \$64,000 incurred at our Reebok Sports Club/New York. We did not record any federal or state deferred tax benefit related to our consolidated pre-tax loss incurred for the three months ended March 31, 2002. After the tax benefit, our consolidated net loss attributable to common shareholders for the three months ended March 31, 2002, was \$4.3 million or \$0.24 per basic and diluted share.

Liquidity and Capital Resources

Capital Requirements - Existing Operations

On April 1, 1999, we issued in a private placement \$100.0 million of 11 3/8% Senior Secured Notes (the "Senior Secured Notes") due in March 2006, with interest due semi-annually. The Senior Secured Notes were issued pursuant to the terms of an indenture

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agreement dated April 1, 1999 (the "Indenture"). The Senior Secured Notes are secured by substantially all of our assets, other than certain excluded assets. The Indenture includes certain covenants that restrict our ability to: (i) incur additional indebtedness; (ii) pay dividends or other distributions, or repurchase capital stock or other equity interests or subordinated indebtedness; and (iii) make certain investments. The Indenture also limits our ability to: (i) enter into transactions with affiliates; (ii) create liens on or sell certain assets; and (iii) enter into mergers and consolidations. The Indenture requires us to make semi-annual interest payments of \$5.7 million on March 15th and September 15th of each year.

We incur capital expenditures for normal replacement of fitness equipment and updating Clubs. Our Clubs are upscale and capital improvements are regularly needed to retain the upscale nature and presentation of the Clubs. A deterioration of the quality of the Clubs can lead to reduction in membership levels and lower revenues. We estimate that expenditures of between 3% and 4% of revenues, depending on the age of the Club, will be necessary to maintain the quality of the Clubs to our satisfaction. We also expect to spend approximately \$700,000 during the next year to upgrade our management information systems and enhance our disaster recovery capabilities.

All our mature Sports Clubs (Clubs open at least five years) currently generate positive cash flow from operations. Newly developed Clubs tend to achieve significant increases in revenues until a mature membership level is reached. In the past, recently opened Clubs that have not yet achieved mature membership levels have operated at a loss or at only a slight profit as a result of fixed expenses that, together with variable operating expenses, approximate or exceed membership fees and other revenue. The time period necessary to achieve positive cash flows is dependent upon the membership levels and amount of fixed costs. Three of our new Clubs now generate positive cash flows while two of the new Clubs require cash to fund their operating activities. Our consolidated cash flows from operations for each of the last three years and for the first quarter of 2003 were negative. We expect this trend to continue until the newly opened Clubs generate sufficient positive cash flows. Our ability to generate positive cash flow from operating activities is dependent upon increasing membership levels at these Clubs and we cannot offer any assurance that we will be successful in these efforts.

At March 31, 2003, we had \$3.5 million of outstanding equipment financing loans. We make monthly principal and interest payments on this debt. These monthly payments are currently \$203,000 and they will continue until December

2004, when a significant portion of the debt will be repaid. On June 12, 2003, we entered into a new loan to replace our prior bank credit facility. This loan requires us to make monthly principal and interest payments of \$144,561 through June 2008.

The Indenture requires us to make an offer to retire Senior Secured Notes if the net proceeds of any asset sale are not reinvested in assets related to our business, unless the remaining net proceeds are less than \$10.0 million. To the extent we sell assets, the proceeds from those sales would be subject to the excess proceeds provision of the Indenture. We are currently not required to make such an offer as a result of the sale of any of our assets.

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Other than our normal operating activities and capital expenditures, our total cash requirements for our existing operations through March 31, 2004 are estimated to be as follows (amounts in thousands):

Indenture interest	\$ 11 , 375
Information system upgrades	700
Payments on long-term debt	3,503
	\$ 15 , 578

Capital Requirements - New Clubs

On April 22, 2002, we signed a lease to develop The Sports Club/LA - Beverly Hills. The new Sports Club/LA, which will be approximately 40,000 square feet, will be located at 9601 Wilshire Boulevard in the heart of the Beverly Hill's retail and commercial district. Anticipated development costs and working capital requirements are approximately \$9.0 million. We view the Beverly Hills market as an excellent location for The Sports Club/LA brand and this Club may serve as a prototype for smaller sized Clubs to be built in locations near existing Sports Club/LA sites. We have been searching for a joint venture partner to contribute to the development costs necessary to complete this Club. However, we have not been able to find a party willing to participate on terms that we find acceptable. Therefore, it now appears that we will need to complete the development of this Club with our own funds. As of March 31, 2003 we have spent approximately \$1.5 million on this development and we anticipate spending another \$7.5 million by December 31, 2003.

We also anticipate entering into a management service agreement with Terrimark Brickell II Ltd., an affiliate of Millennium Partners LLC, to manage The Sports Club/LA - Miami. Millennium Partners LLC and its affiliates ("Millennium") collectively owns approximately 36.6% of our common stock. Under the terms of the agreement, Millennium will provide all the capital required to develop this facility and Millennium will retain a 100% ownership in the Club. We will be entitled to a management fee based upon the Club's revenues and can also earn a profit participation based upon the facility's net operating income, as defined. We will not be required to invest any of our capital into this development.

Cash and Credit Availability

During the first quarter of 2003 our operating activities generated \$1.5 million before we made interest payments of \$5.8 million resulting in a net use

of cash from operating activities of \$4.3 million. We believe we will continue to generate positive cash flow from operating activities before interest payments and that such amount will increase as our new Clubs continue to mature.

On June 12, 2003, we replaced our existing bank credit facility with a new \$20.0 million loan. We used \$8.3 million of those proceeds to repay our prior bank credit facility. After the payment of various closing costs, the remaining \$10.9 million will be added to our cash balances. The prior bank credit facility has now been terminated. We expect to use most of these funds to complete the development of The Sports Club/LA-Beverly Hills.

On April 4, 2003, we announced that we received a "going private" proposal from a group consisting of four of our principal stockholders and a private equity fund to purchase all the outstanding shares of our common stock not owned by these and certain other stockholders for a cash price of \$3.00 per share. The offer was submitted to a Special Committee of our Board of Directors, which together with its legal and financial advisors will evaluate the offer

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on behalf of the public stockholders. The transaction, as currently structured, would result in a capital infusion of approximately \$8.5 million to the Company. Those funds would be available for general working capital purposes. The ultimate completion of the transaction is still subject to many conditions and therefore its completion and the resulting capital infusion are not assured.

The Indenture allows us to incur up to \$10.0 million of equipment financing obligations. At March 31, 2003, we had \$3.5 million of equipment financing obligations outstanding and would be allowed to finance an additional \$6.5 million with our equipment serving as collateral.

Summary

Our cash balances at March 31, 2003, plus amounts generated from our operations and our refinancing of the Bank credit agreement, provides us with the funds required to complete the development of The Sports Club/LA-Beverly Hills and to make our September 15th, 2003 interest payment. In order to make our interest payment due on March 15, 2004 we will need to complete the "going private" transaction that will generate an estimated \$8.5 million of new capital for the Company or we would be required to sell additional assets, offer additional equity securities or increase our cash flow from operations to meet our cash flow needs. There can be no assurance that we will be able to complete the "going private" transaction or raise additional capital by selling assets or by offering additional equity securities. However, two of our major shareholders, who now guarantee our new \$20.0 million loan, have committed to providing us with sufficient financial support to continue our operations.

Additional funds will be required to undertake any future acquisitions or the development of additional new Clubs. We would consider entering into joint ventures, partnership agreements or management agreements (subject to the restrictions and limitations on such transactions in the Indenture) for the purpose of developing new Clubs, but only if such arrangements would generate additional cash flow or further enhance The Sports Club/LA brand name in the market place.

Forward Looking Statements

From time to time we make "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Forward-looking statements include the words "may," "will," "estimate," "continue," "believe," "expect" or "anticipate" and other

similar words. The forward-looking statements generally appear in the material set forth under the heading "Management's Discussion and Analysis of Financial Condition and Results of Operations" but may be found in other locations as well. Forward-looking statements may also be found in our other reports filed with the Securities and Exchange Commission and in our press releases and other public disclosures. These forward-looking statements generally relate to our plans and objectives for future operations and are based upon managements' reasonable estimates of future results or trends. Although we believe that our plans and objectives reflected in or suggested by such forward-looking statements are reasonable, such plans or objectives may not be achieved. Actual results may differ from projected results due to unforeseen developments, including developments relating to the following:

o the availability and adequacy of our cash flow and financing facilities for our requirements, including payment of the Senior Secured Notes,

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- our ability to attract and retain members, which depends on competition, market acceptance of new and existing sports and fitness clubs and services, demand for sports and fitness club services generally and competitive pricing trends in the sports and fitness market,
- o our ability to successfully develop new sports and fitness clubs,
- o disputes or other problems arising with our development partners or landlords,
- o changes in economic, competitive, demographic and other conditions in the geographic areas in which we operate, including business interruptions resulting from earthquakes or other causes,
- o competition,
- o changes in personnel or compensation, and
- o changes in statutes and regulations or legal proceedings and rulings.

We will not update forward-looking statements even though our situation may change in the future.

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ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

We are also exposed to risk from a change in interest rates to the extent we are required to refinance existing fixed rate indebtedness at rates higher than those prevailing at the time the existing indebtedness was incurred. As of March 31, 2003, we had Senior Secured Notes totaling \$100.0 million due in March 2006. Annual interest of \$11.4 million is payable semi-annually in March and September. At March 31, 2003, the fair value of the Senior Secured Notes is approximately \$90.0 million. We also have a \$20.0 million loan with a fixed interest rate of 7.25% that matures and requires a final principal payment of \$18.3 million on July 1, 2008. A change in interest rates of 1% would impact our

interest expense by approximately \$1.2 million per year.

ITEM 4. CONTROLS AND PROCEDURES

(a) Evaluation of disclosure controls and procedures.

The management of the Company, including the Co-Chief Executive Officers and Chief Financial Officer, have conducted an evaluation of the effectiveness of the Company's disclosure controls and procedures pursuant to Rule 13a-14 under the Securities Exchange Act of 1934 as of a date (the "Evaluation Date") within 90 days prior to the filing date of this report. Based upon that evaluation, the Co-Chief Executive Officers and Chief Financial Officer concluded that, as of the Evaluation Date, the Company's disclosure controls and procedures were effective in ensuring that all material information relating to the Company required to be filed in this quarterly report has been made known to them in a timely manner.

(b) Changes in internal controls.

There have been no significant changes made in the Company's internal controls or in other factors that could significantly affect internal controls subsequent to the Evaluation Date.

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PART II. OTHER INFORMATION

ITEM 1. Legal Proceedings

The Company is involved in various claims and lawsuits incidental to our business, including claims arising from accidents. However, in the opinion of management, we are adequately insured against such claims and lawsuits involving personal injuries, and any ultimate liability arising out of any such proceedings will not have a material adverse effect on our financial condition, cash flow or results of operations.

Item 2. Changes in Securities

None.

Item 3. Defaults upon Senior Securities

None.

Item 4. Submission of Matters to a Vote of Security Holders

None.

Item 5. Other Information

None

Item 6. Exhibits and Reports on Form 8-K

a) Exhibits

- 99.1 Certification of D. Michael Talla pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 99.2 Certification of Rex A. Licklider pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 99.3 Certification of Timothy O'Brien pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 99.4 Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- b) The following reports on Form 8-K have been filed since December 31, 2002:

On April 4, 2003, we filed a report on Form 8-K announcing that on March 31, 2003, Millennium Partners LLC and its affiliates, Rex Licklider, D. Michael Talla and Kayne Anderson Capital Advisors L.P. executed a term sheet with Palisade Concentrated Equity Partnership, L.P., which was amended and restated on April 9, 2003. The Term Sheet sets forth a non-binding commitment on the part of the Principal Shareholders and Palisade to consummate a "going private" transaction with the Company.

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On April 18 2003, we filed a report on Form 8-K announcing that on April 4, 2003, The Sports Cub Company, Inc. received a "going private" proposal from a group consisting of four of its principal stockholders and a private equity fund to purchase all outstanding shares of the Company's common stock not owned by these and certain other stockholders. Additionally, on April 14, 2003, The Company's Board of Directors appointed Philip J. Swain to the office of President and Chief Operating Officer, an office that has been vacant since the resignation of John Gibbons in February 2000. Also, on April 14, 2003, the Special Committee approved an amendment to the Company's Rights Agreement adopted on September 29, 1998. The Amendment provides that until May 31, 2003, the Rights Plan will not be triggered as a result of any non-binding "going private" negotiations or understandings between and among the Principal Shareholders.

On June 2, 2003, we filed a report on Form 8-K announcing that on May 23, 2003, that the Company had not filed its first quarter financial statements on a timely basis with the Securities and Exchange Commission and that it will restate its financial statements for prior periods. Additionally, on May 27, 2003, the Special Committee approved an amendment to the Company's Rights Agreement adopted on September 29, 1998. The Amendment provides that until July 31, 2003, the Rights Plan will not be triggered as a result of any non-binding "going private" negotiations or understandings between and among the Principal Shareholders.

On June 18, 2003, we filed a report on Form 8-K announcing that on June 12, 2003, we replaced our Bank Credit Agreement with a new \$20.0 million secured loan from Orange County's Credit Union. The loan is evidenced by a promissory note that bears interest at a fixed interest rate of 7.25%; requires monthly principal and interest payments of \$144,561; is secured by the common stock and all the assets of Irvine Sports Club, Inc, our wholly owned subsidiary that owns The Sports Club/Irvine; and is guaranteed by our two Co-Chief Executive Officers. The note may be prepaid at any time without penalty and requires a final principal payment of \$18.3 million on July 1, 2008.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Company has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

THE SPORTS CLUB COMPANY, INC.

Date: June 26, 2003	by	/s/ Rex A. Licklider
		Rex A. Licklider Vice Chairman of the Board And Co-Chief Executive Officer (Principal Executive Officer)
Date: June 26, 2003	by	/s/ Michael Talla
		D. Michael Talla Chairman of the Board And Co-Chief Executive Officer (Principal Executive Officer)
Date: June 26, 2003	by	/s/ Timothy M. O'Brien
		Timothy M. O'Brien Chief Financial Officer (Principal Financial and Accounting Officer)

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EXHIBIT 99.1

CERTIFICATION

- I, D. Michael Talla, certify that:
- 1. I have $% \left(1\right) =\left(1\right) +\left(1\right) =\left(1\right) +\left(1\right) +$
- 2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements

were made, not misleading with respect to the period covered by this quarterly report;

- 3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
- 4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:
 - a) designed such disclosure controls and procedures to ensure that material information relating to the registrant is made known to us by others within the registrant, particularly during the period in which this quarterly report is being prepared;
 - b) evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and
 - c) presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
- 5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
 - a) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and

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- b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
- 6. The registrant's other certifying officers and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

/s/ D. Michael Talla

D. Michael Talla Co-Chief Executive Officer

Date: June 26, 2003

EXHIBIT 99.2

CERTIFICATION

- I, Rex A. Licklider, certify that:
- 1. I have $\mbox{reviewed this}$ quarterly $\mbox{report on Form 10-Q of The Sports Club Company, Inc.}$
- 2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
- 4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:
 - a) designed such disclosure controls and procedures to ensure that material information relating to the registrant is made known to us by others within the registrant, particularly during the period in which this quarterly report is being prepared;
 - b) evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and
 - c) presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
- 5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
 - a) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and

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- b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
- 6. The registrant's other certifying officers and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

/s/ Rex A. Licklider

Rex A. Licklider Co-Chief Executive Officer

Date: June 26, 2003

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EXHIBIT 99.3

CERTIFICATION

- I, Timothy M. O'Brien, certify that:
- 1. I have $% \left(1\right) =0$ reviewed this $% \left(1\right) =0$ quarterly report on Form 10-Q of The Sports Club Company, Inc.
- 2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
- 4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:
 - a) designed such disclosure controls and procedures to ensure that material information relating to the registrant is made known to us by others within the registrant, particularly during the period in which this quarterly report is being prepared;
 - b) evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and
 - c) presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
- 5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
 - a) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and

b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and

6. The registrant's other certifying officers and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

/s/ Timothy M. O'Brien

Timothy M. O'Brien Chief Financial Officer

Date: June 26, 2003

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EXHIBIT 99.4

CERTIFICATION PURSUANT TO
18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

Each of the undersigned herby certifies, in his capacity as an officer of The Sports Club Company, Inc. (the "Company"), for purposes of 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that to the best of his knowledge:

- o The Quarterly Report of the Company on Form 10-Q for the period ended March 31, 2003 fully complies with the requirements of Section 13(a) of the Securities Exchange Act of 1934; and
- The information contained in such report fairly represents, in all material respects, the financial condition and results of operations of the Company.

Dated: June 26, 2003

/s/ D. Michael Talla

D. Michael Talla

Co-Chief Executive Officer

/s/ Rex A. Licklider

Rex A. Licklider

Co-Chief Executive Officer

/s/ Timothy O'Brien
-----Timothy O'Brien
Chief Financial Officer