

REDWOOD TRUST INC  
Form 10-Q  
August 07, 2015  
Table of Contents

---

UNITED STATES OF AMERICA  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934  
For the Quarterly Period Ended: June 30, 2015

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934

For the Transition Period from \_\_\_\_\_ to \_\_\_\_\_.  
Commission File Number 1-13759

REDWOOD TRUST, INC.

(Exact Name of Registrant as Specified in Its Charter)

Maryland

(State or Other Jurisdiction of  
Incorporation or Organization)

68-0329422

(I.R.S. Employer  
Identification No.)

One Belvedere Place, Suite 300

Mill Valley, California

(Address of Principal Executive Offices)

94941

(Zip Code)

(415) 389-7373

(Registrant's Telephone Number, Including Area Code)

Not Applicable

(Former Name, Former Address and Former Fiscal Year, if Changed Since Last Report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No   
Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

Edgar Filing: REDWOOD TRUST INC - Form 10-Q

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Common Stock, \$0.01 par value per share

84,567,744 shares outstanding as of August 7, 2015

---

---

Table of ContentsREDWOOD TRUST, INC.  
2015 FORM 10-Q REPORT  
TABLE OF CONTENTS

|  | Page       |
|--|------------|
| <b><u>PART I</u></b> — FINANCIAL INFORMATION   |            |
| Item 1. <u>Financial Statements</u>  | <u>2</u>   |
| <u>Consolidated Balance Sheets at June 30, 2015 (Unaudited) and December 31, 2014</u>  | <u>2</u>   |
| <u>Consolidated Statements of Income for the Three and Six Months Ended June 30, 2015 and 2014 (Unaudited)</u>               | <u>3</u>   |
| <u>Consolidated Statements of Comprehensive Income for the Three and Six Months Ended June 30, 2015 and 2014 (Unaudited)</u> | <u>4</u>   |
| <u>Consolidated Statements of Changes in Equity for the Six Months Ended June 30, 2015 and 2014 (Unaudited)</u>              | <u>5</u>   |
| <u>Consolidated Statements of Cash Flows for the Six Months Ended June 30, 2015 and 2014 (Unaudited)</u>                     | <u>6</u>   |
| <u>Notes to Consolidated Financial Statements (Unaudited)</u>  | <u>7</u>   |
| Item 2. <u>Management’s Discussion and Analysis of Financial Condition and Results of Operations</u>                         | <u>61</u>  |
| Item 3. <u>Quantitative and Qualitative Disclosures About Market Risk</u>  | <u>104</u> |
| Item 4. <u>Controls and Procedures</u>   | <u>104</u> |
| <b><u>PART II</u></b> — OTHER INFORMATION  |            |
| Item 1. <u>Legal Proceedings</u>   | <u>105</u> |
| Item 1A. <u>Risk Factors</u>   | <u>106</u> |
| Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>   | <u>106</u> |
| Item 3. <u>Defaults Upon Senior Securities</u>   | <u>106</u> |
| Item 4. <u>Mine Safety Disclosures (Not Applicable)</u>  | <u>106</u> |
| Item 5. <u>Other Information</u>   | <u>106</u> |
| Item 6. <u>Exhibits</u>  | <u>107</u> |
| <u>Signatures</u>  | <u>108</u> |

Table of Contents

## PART I. FINANCIAL INFORMATION

## Item 1. Financial Statements

## REDWOOD TRUST, INC. AND SUBSIDIARIES

## CONSOLIDATED BALANCE SHEETS

(In Thousands, Except Share Data)

| (Unaudited)   | June 30, 2015 | December 31, 2014 |
|---|---------------|-------------------|
| <b>ASSETS <sup>(1)</sup></b>  |               |                   |
| Residential loans, held-for-sale, at fair value   | \$892,081     | \$1,342,519       |
| Residential loans, held-for-investment, at fair value <sup>(2)</sup>  | 2,394,399     | 2,056,054         |
| Commercial loans, held-for-sale, at fair value  | 165,853       | 166,234           |
| Commercial loans, held-for-investment (includes \$69,763 and \$71,262 at fair value)                                      | 385,478       | 400,693           |
| Real estate securities, at fair value   | 1,157,599     | 1,379,230         |
| Mortgage servicing rights, at fair value  | 168,462       | 139,293           |
| Cash and cash equivalents   | 226,426       | 269,730           |
| Total earning assets  | 5,390,298     | 5,753,753         |
| Restricted cash   | 2,389         | 628               |
| Accrued interest receivable   | 16,151        | 18,222            |
| Derivative assets   | 26,252        | 16,417            |
| Deferred securities issuance costs  | 13,174        | 16,050            |
| Other assets  | 147,620       | 113,896           |
| Total Assets  | \$5,595,884   | \$5,918,966       |
| <b>LIABILITIES AND EQUITY <sup>(1)</sup></b>  |               |                   |
| <b>Liabilities</b>  |               |                   |
| Short-term debt   | \$1,367,062   | \$1,793,825       |
| Accrued interest payable  | 8,291         | 8,503             |
| Derivative liabilities  | 54,109        | 58,331            |
| Accrued expenses and other liabilities  | 49,925        | 52,244            |
| Deferred tax liability  | 10,237        | 10,236            |
| Asset-backed securities issued (includes \$1,173,336 and \$0 at fair value) <sup>(2)</sup>                                | 1,262,122     | 1,545,119         |
| Long-term debt (includes \$65,232 and \$66,707 at fair value)   | 1,579,354     | 1,194,567         |
| Total liabilities   | 4,331,100     | 4,662,825         |
| <b>Equity</b>   |               |                   |
| Common stock, par value \$0.01 per share, 180,000,000 shares authorized; 84,552,232 and 83,443,141 issued and outstanding | 846           | 834               |
| Additional paid-in capital  | 1,779,330     | 1,774,030         |
| Accumulated other comprehensive income  | 140,694       | 140,688           |
| Cumulative earnings   | 958,460       | 906,867           |
| Cumulative distributions to stockholders  | (1,614,546    | ) (1,566,278      |
| Total equity  | 1,264,784     | 1,256,141         |
| Total Liabilities and Equity  | \$5,595,884   | \$5,918,966       |

Our consolidated balance sheets include assets of consolidated variable interest entities (“VIEs”) that can only be used to settle obligations of these VIEs and liabilities of consolidated VIEs for which creditors do not have (1) recourse to the primary beneficiary (Redwood Trust, Inc.). At June 30, 2015 and December 31, 2014, assets of consolidated VIEs totaled \$1,622,636 and \$1,900,208, respectively, and liabilities of consolidated VIEs totaled \$1,263,249 and \$1,546,490, respectively. See Note 4 for further discussion.

(2)

On January 1, 2015, we adopted ASU 2014-13 and began to account for residential loans held-for-investment and asset backed securities issued at consolidated Sequoia entities (which are VIEs) at fair value. At December 31, 2014, amounts presented in residential loans held-for-investment for these assets included \$1,474,386 at historical cost. See Note 3 for further discussion.

The accompanying notes are an integral part of these consolidated financial statements.

Table of ContentsREDWOOD TRUST, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF INCOME

| (In Thousands, Except Share Data)<br>(Unaudited)               | Three Months Ended June 30, |            | Six Months Ended June 30, |            |
|--|-----------------------------|------------|---------------------------|------------|
|  | 2015                        | 2014       | 2015                      | 2014       |
| Interest Income  |                             |            |                           |            |
| Residential loans  | \$25,808                    | \$13,601   | \$50,817                  | \$26,259   |
| Commercial loans   | 12,679                      | 11,217     | 23,593                    | 21,601     |
| Real estate securities   | 24,839                      | 33,170     | 52,614                    | 65,601     |
| Other interest income  | 47                          | 5          | 95                        | 8          |
| Total interest income  | 63,373                      | 57,993     | 127,119                   | 113,469    |
| Interest Expense   |                             |            |                           |            |
| Short-term debt  | (6,527                      | ) (5,142   | ) (13,751                 | ) (8,969   |
| Asset-backed securities issued                                 | (5,645                      | ) (8,183   | ) (11,847                 | ) (16,624  |
| Long-term debt   | (10,836                     | ) (7,826   | ) (21,371                 | ) (14,618  |
| Total interest expense   | (23,008                     | ) (21,151  | ) (46,969                 | ) (40,211  |
| Net Interest Income  | 40,365                      | 36,842     | 80,150                    | 73,258     |
| Reversal of (provision for) loan losses                        | 261                         | 315        | 55                        | (967       |
| Net Interest Income After Provision                            | 40,626                      | 37,157     | 80,205                    | 72,291     |
| Non-interest Income  |                             |            |                           |            |
| Mortgage banking and investment activities, net <sup>(1)</sup> | 5,659                       | 2,189      | 6,437                     | (4,181     |
| Mortgage servicing rights income (loss), net                   | 830                         | (1,777     | ) (10,094                 | ) (1,171   |
| Other income   | 1,299                       | —          | 2,108                     | —          |
| Realized gains, net  | 6,316                       | 1,063      | 10,622                    | 2,155      |
| Total non-interest income (loss)                               | 14,104                      | 1,475      | 9,073                     | (3,197     |
| Operating expenses   | (25,218                     | ) (22,282  | ) (50,281                 | ) (42,254  |
| Net income before provision for income taxes                   | 29,512                      | 16,350     | 38,997                    | 26,840     |
| (Provision for) benefit from income taxes                      | (2,448                      | ) (333     | ) 2,868                   | 1,510      |
| Net Income   | \$27,064                    | \$16,017   | \$41,865                  | \$28,350   |
| Basic earnings per common share                                | \$0.31                      | \$0.19     | \$0.48                    | \$0.33     |
| Diluted earnings per common share                              | \$0.31                      | \$0.18     | \$0.47                    | \$0.32     |
| Regular dividends declared per common share                    | \$0.28                      | \$0.28     | \$0.56                    | \$0.56     |
| Basic weighted average shares outstanding                      | 83,936,844                  | 82,740,012 | 83,650,170                | 82,575,636 |
| Diluted weighted average shares outstanding                    | 94,949,741                  | 85,032,998 | 85,473,905                | 84,994,321 |

For the three months ended June 30, 2015, there were no other-than-temporary impairments. For the three months (1) ended June 30, 2014, other-than-temporary impairments were \$2,915, of which \$264 were recognized through the Income Statement and \$2,651 were recognized in Accumulated Other Comprehensive Income.

For the six months ended June 30, 2015, there were no other-than-temporary impairments. For the six months ended June 30, 2014, other-than-temporary impairments were \$4,585, of which \$377 were recognized through the Income Statement, and \$4,208 were recognized in Accumulated Other Comprehensive Income.

The accompanying notes are an integral part of these consolidated financial statements.

Table of ContentsREDWOOD TRUST, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

| (In Thousands)<br>(Unaudited)   | Three Months Ended June 30, |          | Six Months Ended June 30, |          |
|---|-----------------------------|----------|---------------------------|----------|
|   | 2015                        | 2014     | 2015                      | 2014     |
| Net Income  | \$27,064                    | \$16,017 | \$41,865                  | \$28,350 |
| Other comprehensive income:   |                             |          |                           |          |
| Net unrealized (loss) gain on available-for-sale securities                               | (5,080                      | ) 12,721 | (28                       | ) 33,229 |
| Reclassification of unrealized (gain) loss on available-for-sale securities to net income | (5,360                      | ) (454   | ) (7,050                  | ) (341   |
| Net unrealized gain (loss) on interest rate agreements                                    | 15,468                      | (5,401   | ) 7,026                   | (14,196  |
| Reclassification of unrealized loss on interest rate agreements to net income             | 26                          | 39       | 58                        | 99       |
| Total other comprehensive income  | 5,054                       | 6,905    | 6                         | 18,791   |
| Total Comprehensive Income  | \$32,118                    | \$22,922 | \$41,871                  | \$47,141 |

The accompanying notes are an integral part of these consolidated financial statements.

Table of ContentsREDWOOD TRUST, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

For the Six Months Ended June 30, 2015

| (In Thousands,<br>Except Share Data)<br>(Unaudited)                                   | Common Stock |        | Additional<br>Paid-In<br>Capital | Accumulated<br>Other<br>Comprehensive<br>Income | Cumulative<br>Earnings | Cumulative<br>Distributions<br>to Stockholders | Total       |
|---|--------------|--------|----------------------------------|---|------------------------|--|-------------|
|   | Shares       | Amount |                                  |   |                        |  |             |
| December 31, 2014   | 83,443,141   | \$834  | \$1,774,030                      | \$140,688                                       | \$906,867              | \$(1,566,278)                                  | \$1,256,141 |
| Cumulative effect<br>adjustment -<br>adoption of ASU<br>2014-13 <sup>(1)</sup>        | —            | —      | —                                | —   | 9,728                  | —  | 9,728       |
| January 1, 2015   | 83,443,141   | 834    | 1,774,030                        | 140,688   | 916,595                | (1,566,278)                                    | 1,265,869   |
| Net income  | —            | —      | —                                | —   | 41,865                 | —  | 41,865      |
| Other<br>comprehensive<br>income  | —            | —      | —                                | 6   | —                      | —  | 6           |
| Issuance of<br>common stock:<br>Dividend<br>reinvestment &<br>stock purchase<br>plans | 418,508      | 4      | 6,830                            | —   | —                      | —  | 6,834       |
| Employee stock<br>purchase and<br>incentive plans                                     | 690,683      | 8      | (7,723)                          | —   | —                      | —  | (7,715)     |
| Non-cash equity<br>award  | —            | —      | 6,193                            | —   | —                      | —  | 6,193       |
| compensation  | —            | —      | —                                | —   | —                      | —  | —           |
| Common dividends<br>declared  | —            | —      | —                                | —   | —                      | (48,268)                                       | (48,268)    |
| June 30, 2015   | 84,552,332   | \$846  | \$1,779,330                      | \$140,694                                       | \$958,460              | \$(1,614,546)                                  | \$1,264,784 |

For the Six Months Ended June 30, 2014

| (In Thousands,<br>Except Share Data)<br>(Unaudited)        | Common Stock |        | Additional<br>Paid-In<br>Capital | Accumulated<br>Other<br>Comprehensive<br>Income | Cumulative<br>Earnings | Cumulative<br>Distributions<br>to Stockholders | Total       |
|--|--------------|--------|----------------------------------|---|------------------------|--|-------------|
|  | Shares       | Amount |                                  |   |                        |  |             |
| December 31, 2013  | 82,504,801   | \$825  | \$1,760,899                      | \$148,766                                       | \$806,298              | \$(1,471,005)                                  | \$1,245,783 |
| Net income   | —            | —      | —                                | —   | 28,350                 | —  | 28,350      |
| Other<br>comprehensive<br>income                           | —            | —      | —                                | 18,791  | —                      | —  | 18,791      |
| Issuance of<br>common stock:<br>Dividend<br>reinvestment & | 179,187      | 2      | 3,473                            | —   | —                      | —  | 3,475       |

|   |            |       |             |           |           |              |               |
|---|------------|-------|-------------|-----------|-----------|--------------|---------------|
| stock purchase plans                        |            |       |             |           |           |              |               |
| Employee stock purchase and incentive plans | 396,130    | 4     | (6,667      | ) —       | —         | —            | (6,663 )      |
| Non-cash equity award compensation          | —          | —     | 6,681       | —         | —         | —            | 6,681         |
| Common dividends declared                   | —          | —     | —           | —         | —         | (47,513      | ) (47,513 )   |
| June 30, 2014                               | 83,080,118 | \$831 | \$1,764,386 | \$167,557 | \$834,648 | \$(1,518,518 | ) \$1,248,904 |

(1) On January 1, 2015, we adopted ASU 2014-13. See Note 3 for further discussion.

The accompanying notes are an integral part of these consolidated financial statements.

Table of ContentsREDWOOD TRUST, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF CASH FLOWS

| (In Thousands)<br>(Unaudited)  | Six Months Ended June 30, |              |
|--|---------------------------|--------------|
|  | 2015                      | 2014         |
| Cash Flows From Operating Activities:  |                           |              |
| Net income   | \$41,865                  | \$28,350     |
| Adjustments to reconcile net income to net cash used in operating activities:                  |                           |              |
| Amortization of premiums, discounts, and securities issuance costs, net                        | (18,310                   | ) (17,521    |
| Depreciation and amortization of non-financial assets  | 315                       | 232          |
| Purchases of held-for-sale loans   | (5,656,836                | ) (3,118,457 |
| Proceeds from sales of held-for-sale loans   | 5,366,705                 | 2,339,023    |
| Principal payments on held-for-sale loans  | 29,282                    | 12,100       |
| Net settlements of derivatives   | (36,622                   | ) (14,873    |
| Provision for loan losses  | (55                       | ) 967        |
| Non-cash equity award compensation expense   | 6,193                     | 6,681        |
| Market valuation adjustments   | 21,478                    | 13,329       |
| Realized gains, net  | (10,622                   | ) (2,155     |
| Net change in:   |                           |              |
| Accrued interest receivable and other assets   | (28,265                   | ) (23,935    |
| Accrued interest payable, deferred tax liabilities, and accrued expenses and other liabilities | (1,390                    | ) (9,950     |
| Net cash used in operating activities  | (286,262                  | ) (786,209   |
| Cash Flows From Investing Activities:  |                           |              |
| Purchases of loans held-for-investment   | (9,350                    | ) (38,991    |
| Principal payments on loans held-for-investment  | 243,179                   | 146,656      |
| Purchases of real estate securities  | (57,178                   | ) (126,162   |
| Proceeds from sales of real estate securities  | 271,963                   | 1,313        |
| Principal payments on real estate securities   | 62,090                    | 95,303       |
| Purchase of mortgage servicing rights  | (15,993                   | ) (3,054     |
| Proceeds from sales of mortgage servicing rights   | 17,235                    | —            |
| Net change in restricted cash  | (1,761                    | ) 5          |
| Net cash provided by investing activities  | 510,185                   | 75,070       |
| Cash Flows From Financing Activities:  |                           |              |
| Proceeds from borrowings on short-term debt  | 3,605,887                 | 2,417,438    |
| Repayments on short-term debt  | (4,032,650                | ) (1,561,771 |
| Repayments on asset-backed securities issued   | (174,949                  | ) (174,861   |
| Deferred securities issuance costs   | (33                       | ) —          |
| Proceeds from issuance of long-term debt   | 637,396                   | 69,181       |
| Repayments on long-term debt   | (251,134                  | ) (685       |
| Net settlements of derivatives   | 999                       | (1,650       |
| Net proceeds from issuance of common stock   | 3,498                     | 1,787        |
| Taxes paid on equity award distributions   | (7,973                    | ) (6,909     |
| Dividends paid   | (48,268                   | ) (47,513    |
| Net cash (used in) provided by financing activities  | (267,227                  | ) 695,017    |
| Net increase (decrease) in cash and cash equivalents   | (43,304                   | ) (16,122    |
| Cash and cash equivalents at beginning of period   | 269,730                   | 173,201      |
| Cash and cash equivalents at end of period   | \$226,426                 | \$157,079    |
| Supplemental Cash Flow Information:  |                           |              |
| Cash paid during the period for:   |                           |              |

Edgar Filing: REDWOOD TRUST INC - Form 10-Q

|  |          |          |
|--|----------|----------|
| Interest   | \$41,440 | \$38,158 |
| Taxes  | 48       | 1,399    |
| Supplemental Noncash Information:  |          |          |
| Real estate securities retained from loan securitizations                  | \$39,698 | \$85,000 |
| Retention of mortgage servicing rights from loan securitizations and sales | 36,834   | 11,976   |
| Transfers from loans held-for-sale to loans held-for-investment            | 663,666  | 37,631   |
| Transfers from residential loans to real estate owned                      | 4,780    | 1,832    |

The accompanying notes are an integral part of these consolidated financial statements.

Table of Contents

REDWOOD TRUST, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
June 30, 2015  
(Unaudited)

Note 1. Organization

Redwood Trust, Inc., together with its subsidiaries, focuses on investing in mortgage- and other real estate-related assets and engaging in residential and commercial mortgage banking activities. We seek to invest in real estate-related assets that have the potential to generate attractive cash flow returns over time and to generate income through our residential and commercial mortgage banking activities. We operate our business in three segments: residential mortgage banking, residential investments, and commercial mortgage banking and investments. Redwood was incorporated in the State of Maryland on April 11, 1994, and commenced operations on August 19, 1994. References herein to “Redwood,” the “company,” “we,” “us,” and “our” include Redwood Trust, Inc. and its consolidated subsidiaries, unless the context otherwise requires.

Redwood Trust, Inc. has elected to be taxed as a real estate investment trust (“REIT”) under the Internal Revenue Code of 1986, as amended (the “Internal Revenue Code”), beginning with its taxable year ended December 31, 1994. To qualify as a REIT, we must distribute at least 90% of our annual REIT taxable income to shareholders (not including taxable income retained in our taxable subsidiaries) within the time frame set forth in the tax code and also meet certain other requirements related to assets, income, and stock ownership. We generally refer, collectively, to Redwood Trust, Inc. and those of its subsidiaries that are not subject to subsidiary-level corporate income tax as “the REIT” or “our REIT.” We generally refer to subsidiaries of Redwood Trust, Inc. that are subject to subsidiary-level corporate income tax as “our operating subsidiaries” or “our taxable REIT subsidiaries” or “TRS.” We generally intend to distribute as dividends at least 90% of the taxable income we generate at our REIT.

We sponsor our Sequoia securitization program, which we use for the securitization of residential mortgage loans. References to Sequoia with respect to any time or period generally refer collectively to all the then consolidated Sequoia securitization entities for the periods presented. We have also engaged in securitization transactions in order to obtain financing for certain of our securities and commercial loans.

Note 2. Basis of Presentation

The consolidated financial statements presented herein are at June 30, 2015 and December 31, 2014, and for the three and six months ended June 30, 2015 and 2014. These interim unaudited consolidated financial statements have been prepared in accordance with the rules and regulations of the Securities and Exchange Commission (“SEC”). Certain information and note disclosures normally included in financial statements prepared in accordance with U.S. generally accepted accounting principles (“GAAP”) — as prescribed by the Financial Accounting Standards Board’s (“FASB”) Accounting Standards Codification (“ASC”) — have been condensed or omitted according to these SEC rules and regulations. Management believes that the disclosures included in these interim financial statements should be read in conjunction with consolidated financial statements and notes thereto included in the company’s Annual Report on Form 10-K for the year ended December 31, 2014. In the opinion of management, all normal and recurring adjustments to present fairly the financial condition of the company at June 30, 2015 and results of operations for all periods presented have been made. The results of operations for the three and six months ended June 30, 2015 should not be construed as indicative of the results to be expected for the full year.

In the second quarter of 2015, we began to specifically identify derivatives that are used to hedge our exposure to market interest rate risk associated with our MSR investments. As a result, beginning in the second quarter of 2015, we have changed our income statement presentation to include the change in market value of these derivatives in the line item “Mortgage servicing rights income (loss), net.” As we previously managed our market interest rate risk on a portfolio-wide basis and did not necessarily rely on derivatives to hedge our MSRs, we cannot conform prior periods to the current presentation. Therefore, in periods prior to the second quarter of 2015 presented in our consolidated statements of income, amounts in “Mortgage servicing rights income (loss), net” do not reflect the impact of hedging.

These changes and year-over-year comparisons are discussed in further detail in Part I, Item 2, Management's Discussion and Analysis of Financial Condition and Results of Operations in this quarterly report on Form 10-Q. Additionally, beginning in the second quarter of 2015, we have combined our "Mortgage banking activities" and "Other market valuation adjustments" line items on our consolidated statements of income into a single line, now called "Mortgage banking and investment activities, net." As we currently manage our market interest rate risk on the remainder of our assets (excluding MSR) on a net basis, we believe that combining these two line items will better reflect the net effect of our hedging activities on the assets associated with derivatives that are marked-to-market each quarter. We have conformed the presentation of prior periods related to this change for consistency of comparison.

Table of Contents

REDWOOD TRUST, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2015

(Unaudited)

Note 2. Basis of Presentation - (continued)

Principles of Consolidation

In accordance with GAAP, we determine whether we must consolidate transferred financial assets and variable interest entities (“VIEs”) for financial reporting purposes. We currently consolidate the assets and liabilities of certain Sequoia securitization entities where we maintain an ongoing involvement, as well as an entity formed in connection with a resecuritization transaction we engaged in during 2011 (“Residential Resecuritization”), and an entity formed in connection with a commercial securitization we engaged in during 2012 (“Commercial Securitization”). Each securitization entity is independent of Redwood and of each other and the assets and liabilities are not owned by and are not legal obligations of Redwood Trust, Inc. Our exposure to these entities is primarily through the financial interests we have retained, although we are exposed to certain financial risks associated with our role as a sponsor, manager, or depositor of these entities or as a result of our having sold assets directly or indirectly to these entities. For financial reporting purposes, the underlying loans and securities owned at the consolidated Sequoia entities, the Residential Resecuritization entity, and the Commercial Securitization entity are shown under residential and commercial loans and real estate securities on our consolidated balance sheets. The asset-backed securities (“ABS”) issued to third parties by these entities are shown under ABS issued. In our consolidated statements of income, we record interest income on the loans and securities owned at these entities and interest expense on the ABS issued by these entities as well as other income and expenses associated with these entities' activities.

See Note 4 for further discussion on principles of consolidation.

Use of Estimates

The preparation of financial statements requires us to make a number of significant estimates. These include estimates of fair value of certain assets and liabilities, amounts and timing of credit losses, prepayment rates, and other estimates that affect the reported amounts of certain assets and liabilities as of the date of the consolidated financial statements and the reported amounts of certain revenues and expenses during the reported periods. It is likely that changes in these estimates (e.g., valuation changes due to supply and demand, credit performance, prepayments, interest rates, or other reasons) will occur in the near term. Our estimates are inherently subjective in nature and actual results could differ from our estimates and the differences could be material.

Note 3. Summary of Significant Accounting Policies

Significant Accounting Policies

Included in Note 3 to the Consolidated Financial Statements of our 2014 Annual Report on Form 10-K is a summary of our significant accounting policies. Provided below is a summary of additional accounting policies that are significant to the company's consolidated financial condition and results of operations for the three and six months ended June 30, 2015.

Recent Accounting Pronouncements

Adoption of ASU 2014-13

In November 2014, the FASB issued ASU 2014-13, “Measuring the Financial Assets and the Financial Liabilities of a Consolidated Collateralized Financing Entity” (ASU 2014-13). This update provides a measurement alternative to companies that consolidate collateralized financing entities (“CFEs”). Under the new guidance, companies can measure both the financial assets and financial liabilities of a CFE using the more observable of the fair value of the financial assets or fair value of the financial liabilities. This guidance is effective in the first quarter 2016 with early adoption permitted at the beginning of an annual period. The guidance can be applied either retrospectively to all relevant prior periods or by a modified retrospective approach with a cumulative-effect adjustment to equity as of the beginning of the annual period of adoption.

On January 1, 2015, we elected to early adopt ASU 2014-13, as we determined this measurement alternative more accurately reflects our economic interests in, and financial results from, certain consolidated financing entities. We

adopted the measurement alternative under this standard only for our consolidated Sequoia entities, which qualify under the standard as CFEs. We did not elect the measurement alternative for our Residential Resecuritization or our Commercial Resecuritization, and will continue to account for the assets and liabilities in these CFEs in accordance with existing accounting guidance.

Under the provisions of ASU 2014-13, we use the fair value of the liabilities issued by the Sequoia CFEs (which we determined to be more observable) to determine the fair value of the assets, whereby the net assets we consolidate in our financial statements related

Table of Contents

REDWOOD TRUST, INC. AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
 June 30, 2015  
 (Unaudited)

## Note 3. Summary of Significant Accounting Policies - (continued)

to these entities represents the estimated fair value of our retained interests in the Sequoia CFEs. Similarly, the periodic net market valuation adjustments we record on our income statement from the consolidated assets and liabilities of the CFEs represents the change in fair value of our retained interests in the Sequoia CFEs.

Using the modified retrospective approach, we recorded a cumulative-effect adjustment to equity of \$10 million through retained earnings as of January 1, 2015. This cumulative-effect adjustment represents the net effect of adjusting the assets and liabilities of the Sequoia CFEs from amortized historical cost to fair value.

Subsequent to the adoption of ASU 2014-13, the consolidated assets and liabilities of the Sequoia CFEs are both carried at fair value, with the periodic net changes in fair value recorded on our income statement, in mortgage banking and investment activities, net.

The following table presents the assets and liabilities of the consolidated Sequoia entities at December 31, 2014 prior to the adoption of ASU 2014-13, the adjustments required to adopt the new standard, and the adjusted balances at January 1, 2015.

Impact of Adoption of ASU 2014-13 on Balance Sheet <sup>(1)</sup>

| (In Millions)   | December 31, 2014 | ASU 2014-13<br>Adjustment | January 1, 2015 |
|---|-------------------|---------------------------|-----------------|
| Loan Principal  | \$1,486           | \$—                       | \$1,486         |
| Loan unamortized premium                              | 13                | (13                       | ) —             |
| Allowance for loan losses                             | (21               | ) 21                      | —               |
| Loan market valuation adjustment                      | —                 | (113                      | ) (113          |
| Residential loans held-for-investment                 | 1,478             | (105                      | ) 1,373         |
| Deferred bond issuance costs                          | 1                 | (1                        | ) —             |
| Other assets  | 5                 | —                         | 5               |
| Total assets  | 1,482             | (105                      | ) 1,377         |
| ABS issued principal                                  | 1,428             | —                         | 1,428           |
| ABS issued unamortized discount                       | (10               | ) 10                      | —               |
| ABS market valuation adjustment                       | —                 | (125                      | ) (125          |
| Total liabilities                                     | 1,418             | (115                      | ) 1,303         |
| Redwood's investment in consolidated Sequoia entities | \$64              | \$10                      | \$74            |

(1) Certain totals may not foot due to rounding.

## Other Recent Accounting Pronouncements

In April 2015, the FASB issued ASU 2015-03, "Simplifying the Presentation of Debt Issuance Costs." This new guidance requires debt issuance costs to be presented in the balance sheet as a direct deduction from the carrying value of the associated debt liability, consistent with the presentation of a debt discount. This new guidance is effective for fiscal years beginning after December 15, 2015, and interim periods within those fiscal years. Early adoption is permitted for financial statements that have not been previously issued. The new guidance is required to be applied on a retrospective basis. We plan to adopt this new guidance by the required date and will reclassify our deferred securities issuance costs costs that we currently present on the face of our consolidated balance sheets and present them as debt discounts.

In February 2015, the FASB issued ASU 2015-02, "Consolidation (Topic 810) - Amendments to the Consolidation Analysis." This new guidance provides a new scope exception for certain money market funds, makes targeted amendments to the current consolidation guidance, and ends the deferral granted to investment companies from

applying the VIE guidance. This new guidance is effective for annual periods beginning after December 15, 2015. Early adoption is allowed, including in any interim period. We are evaluating the impact of adopting this new standard.

9

---

Table of Contents

REDWOOD TRUST, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
June 30, 2015  
(Unaudited)

Note 3. Summary of Significant Accounting Policies - (continued)

In June 2014, the FASB issued ASU 2014-11, "Transfers and Servicing (Topic 860): Repurchase-to-Maturity Transactions, Repurchase Financings, and Disclosures." This new guidance amends the accounting guidance for "repo-to-maturity" transactions and repurchase agreements executed as repurchase financings. In addition, the new standard requires a transferor to disclose more information about certain transactions, including those in which it retains substantially all of the exposure to the economic returns of the underlying transferred asset over the transaction's term. This new guidance is effective in the first interim reporting period beginning after December 15, 2014. However, for repurchase and securities lending transactions reported as secured borrowings, the new standard's enhanced disclosures are effective for annual periods beginning after December 15, 2014 and interim periods beginning after March 15, 2015. We adopted the new guidance, as required, in the first quarter of 2015 and adopted the disclosure requirements in the second quarter of 2015, as required, which are included in Note 12 of these notes to our consolidated financial statements. The adoption in the first quarter of 2015 did not have a material impact on our financial statements, as we did not have repo-to-maturity transactions outstanding.

In May 2014, the FASB issued ASU 2014-09, "Revenue from Contracts with Customers." The update modifies the guidance companies use to recognize revenue from contracts with customers for transfers of goods or services and transfers of nonfinancial assets, unless those contracts are within the scope of other standards. The guidance also requires new qualitative and quantitative disclosures, including information about contract balances and performance obligations. In July 2015, the FASB approved a one year deferral of the effective date. Accordingly, the Update is effective for us in the first quarter of 2018 with retrospective application to prior periods presented or as a cumulative effect adjustment in the period of adoption. Early adoption is permitted in the first quarter of 2017. We are evaluating the impact the update will have on our consolidated financial statements.

In January 2014, the FASB issued ASU 2014-04, "Reclassification of Residential Real Estate Collateralized Consumer Mortgage Loans upon Foreclosure." This update to the receivable guidance clarifies when a creditor is considered to have received physical possession of residential real estate resulting from an in substance repossession or foreclosure. In addition, the amendments require disclosure of both: (i) the amount of foreclosed residential real estate property held by the creditor; and (ii) the recorded investment in consumer mortgage loans collateralized by residential real estate property that are in the process of foreclosure. The update requires the guidance to be applied using either a modified retrospective transition method or a prospective transition method for interim and annual periods beginning after December 15, 2014, with early adoption permitted. We adopted this standard in the first quarter of 2015, as required, and it did not have a material impact on our financial statements.

Balance Sheet Netting

Certain of our derivatives and short-term debt are subject to master netting arrangements or similar agreements. Under GAAP, in certain circumstances we may elect to present certain financial assets, liabilities and related collateral subject to master netting arrangements in a net position on our consolidated balance sheets. However, we do not report any of these financial assets or liabilities on a net basis, and instead present them on a gross basis on our consolidated balance sheets.

Table of Contents

REDWOOD TRUST, INC. AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
 June 30, 2015  
 (Unaudited)

## Note 3. Summary of Significant Accounting Policies - (continued)

The table below presents financial assets and liabilities that are subject to master netting arrangements or similar agreements categorized by financial instrument, together with corresponding financial instruments and corresponding collateral received or pledged at June 30, 2015 and December 31, 2014.

## Offsetting of Financial Assets, Liabilities, and Collateral

| June 30, 2015<br>(In Thousands) | Gross<br>Amounts of<br>Recognized<br>Assets<br>(Liabilities) | Gross<br>Amounts<br>Offset in<br>Consolidated<br>Balance<br>Sheet | Net Amounts<br>of Assets<br>(Liabilities)<br>Presented in<br>Consolidated<br>Balance<br>Sheet | Gross Amounts Not Offset<br>in Consolidated<br>Balance Sheet <sup>(1)</sup> |   |  | Net Amount |
|---------------------------------|--|---|---|---|---|--|------------|
|                                 |  |   |   | Financial<br>Instruments  | Cash<br>Collateral<br>(Received)<br>Pledged |  |            |
| Assets <sup>(2)</sup>           |  |   |   |   |   |  |            |
| Interest rate agreements        | \$9,017  | \$—   | \$9,017   | \$(3,555)   | \$(4,822)                                   |  | \$640      |
| Credit default index swaps      | 3,792  | —   | 3,792   | —   | —   |  | 3,792      |
| TBAs                            | 7,627  | —   | 7,627   | (4,739)   | (1,563)                                     |  | 1,325      |
| Total Assets                    | \$20,436   | \$—   | \$20,436  | \$(8,294)   | \$(6,385)                                   |  | \$5,757    |
| Liabilities <sup>(2)</sup>      |  |   |   |   |   |  |            |
| Interest rate agreements        | \$(43,982)   | \$—   | \$(43,982)  | \$3,555   | \$40,018                                    |  | \$(409)    |
| TBAs                            | (5,466)  | —   | (5,466)   | 4,739   | 340   |  | (387)      |
| Futures                         | (260)  | —   | (260)   | —   | 260   |  | —          |
| Loan warehouse debt             | (873,673)  | —   | (873,673)   | 873,673   | —   |  | —          |
| Security repurchase agreements  | (493,389)  | —   | (493,389)   | 493,389   | —   |  | —          |
| Total Liabilities               | \$(1,416,770)  | \$—   | \$(1,416,770)   | \$1,375,356   | \$40,618                                    |  | \$(796)    |

Table of ContentsREDWOOD TRUST, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2015

(Unaudited)

## Note 3. Summary of Significant Accounting Policies - (continued)

| December 31, 2014<br>(In Thousands) | Gross<br>Amounts of<br>Recognized<br>Assets<br>(Liabilities) | Gross<br>Amounts<br>Offset in<br>Consolidated<br>Balance<br>Sheet | Net Amounts<br>of Assets<br>(Liabilities)<br>Presented in<br>Consolidated<br>Balance<br>Sheet | Gross Amounts Not Offset<br>in Consolidated<br>Balance Sheet <sup>(1)</sup> |   | Net Amount |
|-------------------------------------|--|---|---|---|---|------------|
|                                     |  |   |   | Financial<br>Instruments  | Cash<br>Collateral<br>(Received)<br>Pledged |            |
| Assets <sup>(2)</sup>               |  |   |   |   |   |            |
| Interest rate agreements            | \$7,006  | \$—   | \$7,006   | \$(1,160)   | \$(4,360)                                   | \$1,486    |
| Credit default index swaps          | 1,598  | —   | 1,598   | —   | (375)                                       | 1,223      |
| TBAs                                | 6,653  | —   | 6,653   | (5,815)   | —   | 838        |
| Total Assets                        | \$15,257   | \$—   | \$15,257  | \$(6,975)   | \$(4,735)                                   | \$3,547    |
| Liabilities <sup>(2)</sup>          |  |   |   |   |   |            |
| Interest rate agreements            | \$(48,173)   | \$—   | \$(48,173)  | \$1,160   | 47,013                                      | \$—        |
| TBAs                                | (9,506)  | —   | (9,506)   | 5,815   | 2,715                                       | (976)      |
| Futures                             | (372)  | —   | (372)   | —   | 372   | —          |
| Loan warehouse debt                 | (1,185,316)  | —   | (1,185,316)   | 1,185,316   | —   | —          |
| Security repurchase agreements      | (608,509)  | —   | (608,509)   | 608,509   | —   | —          |
| Total Liabilities                   | \$(1,851,876)  | \$—   | \$(1,851,876)   | \$1,800,800   | \$50,100                                    | \$(976)    |

Amounts presented in these columns are limited in total to the net amount of assets or liabilities presented in the prior column by instrument. In certain cases, there is excess cash collateral or financial assets we have pledged to a counterparty (which may, in certain circumstances, be a clearinghouse) that exceed the financial liabilities subject (1) to a master netting arrangement or similar agreement. Additionally, in certain cases, counterparties may have pledged excess cash collateral to us that exceeds our corresponding financial assets. In each case, any of these excess amounts are excluded from the table although they are separately reported in our consolidated balance sheets as assets or liabilities, respectively.

Interest rate agreements, TBAs, and futures are components of derivatives instruments on our consolidated (2) balances sheets. Loan warehouse debt, which is secured by residential and commercial mortgage loans, and security repurchase agreements are components of short-term debt on our consolidated balance sheets. For each category of financial instrument set forth in the table above, the assets and liabilities resulting from individual transactions within that category between us and a counterparty are subject to a master netting arrangement or similar agreement with that counterparty that provides for individual transactions to be aggregated and treated as a single transaction. For certain categories of these instruments, some of our transactions are cleared and settled through one or more clearinghouses that are substituted as our counterparty. References herein to master netting arrangements or similar agreements include the arrangements and agreements governing the clearing and settlement of these transactions through the clearinghouses. In the event of the termination and close-out of any of those transactions, the corresponding master netting agreement or similar agreement provides for settlement on a net basis. Any such settlement would include the proceeds of the liquidation of any corresponding collateral, subject to certain limitations on termination, settlement, and liquidation of collateral that may apply in the event of the bankruptcy or insolvency of a party. Such limitations should not inhibit the eventual practical realization of the principal benefits of those transactions or the corresponding master netting arrangement or similar agreement and any corresponding collateral.

Note 4. Principles of Consolidation

GAAP requires us to consider whether securitizations we sponsor and other transfers of financial assets should be treated as sales or financings, as well as whether any VIEs that we hold variable interests in – for example, certain legal entities often used in securitization and other structured finance transactions – should be included in our consolidated financial statements. The GAAP principles we apply require us to reassess our requirement to consolidate VIEs each quarter and therefore our determination may change based upon new facts and circumstances pertaining to each VIE. This could result in a material impact to our consolidated financial statements during subsequent reporting periods.

Table of Contents

REDWOOD TRUST, INC. AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
 June 30, 2015  
 (Unaudited)

## Note 4. Principles of Consolidation - (continued)

## Analysis of Consolidated VIEs

As of June 30, 2015, the VIEs we are required to consolidate include certain Sequoia securitization entities, the Residential Resecuritization entity, and the Commercial Securitization entity. Each of these entities is independent of Redwood and of each other and the assets and liabilities of these entities are not owned by and are not legal obligations of ours. Our exposure to these entities is primarily through the financial interests we have retained, although we are exposed to certain financial risks associated with our role as a sponsor, manager, or depositor of these entities or as a result of our having sold assets directly or indirectly to these entities. The following table presents a summary of the assets and liabilities of these VIEs. Intercompany balances have been eliminated for purposes of this presentation.

## Assets and Liabilities of Consolidated VIEs

| June 30, 2015<br>(Dollars in Thousands) | Sequoia<br>Entities | Residential<br>Resecuritization | Commercial<br>Securitization | Total       |
|---|---------------------|---------------------------------|------------------------------|-------------|
| Residential loans, held-for-investment  | \$1,237,114         | \$—                             | \$—                          | \$1,237,114 |
| Commercial loans, held-for-investment   | —                   | —                               | 182,184                      | 182,184     |
| Real estate securities                  | —                   | 195,278                         | —                            | 195,278     |
| Restricted cash                         | 147                 | —                               | 139                          | 286         |
| Accrued interest receivable             | 1,589               | 409                             | 1,367                        | 3,365       |
| Other assets                            | 4,409               | —                               | —                            | 4,409       |
| Total Assets                            | \$1,243,259         | \$195,687                       | \$183,690                    | \$1,622,636 |
| Accrued interest payable                | \$797               | \$2                             | \$328                        | \$1,127     |
| Asset-backed securities issued          | 1,173,336           | 18,872                          | 69,914                       | 1,262,122   |
| Total Liabilities                       | \$1,174,133         | \$18,874                        | \$70,242                     | \$1,263,249 |
| Number of VIEs                          | 24                  | 1                               | 1                            | 26          |

Since 2012, we have transferred residential loans to 25 Sequoia securitization entities sponsored by us and accounted for these transfers as sales for financial reporting purposes, in accordance with ASC 860. We also determined we were not the primary beneficiary of these VIEs as we lacked the power to direct the activities that will have the most significant economic impact on the entities. For the transferred loans where we held the servicing rights prior to the transfer and continue to hold the servicing rights, we recorded MSR's on our consolidated balance sheets, and classified those MSR's as Level 3 assets. We also retained senior and subordinate securities in these securitizations that we classified as Level 3 assets. Our continuing involvement in these securitizations is limited to customary servicing obligations associated with retaining residential MSR's (which we retain a third-party sub-servicer to perform) and the receipt of interest income associated with the securities we retained.

The following table presents information related to securitization transactions that occurred during the three and six months ended June 30, 2015 and 2014.

## Securitization Activity Related to Unconsolidated VIEs Sponsored by Redwood

| (In Thousands)                             | Three Months Ended June 30, |           | Six Months Ended June 30, |           |
|--|-----------------------------|-----------|---------------------------|-----------|
|  | 2015                        | 2014      | 2015                      | 2014      |
| Principal balance of loans transferred     | \$699,655                   | \$347,305 | \$1,038,451               | \$347,305 |
| Trading securities retained, at fair value | 29,966                      | 69,563    | 33,389                    | 69,563    |
| AFS securities retained, at fair value     | 3,450                       | 20,428    | 6,309                     | 20,428    |
| MSR's recognized                           | 6,002                       | 2,186     | 7,874                     | 2,186     |



Table of Contents

REDWOOD TRUST, INC. AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
 June 30, 2015  
 (Unaudited)

## Note 4. Principles of Consolidation - (continued)

The following table summarizes the cash flows during the three and six months ended June 30, 2015 and 2014 between us and the unconsolidated VIEs sponsored by us.

## Cash Flows Related to Unconsolidated VIEs Sponsored by Redwood

| (In Thousands)                             | Three Months Ended June 30, |           | Six Months Ended June 30, |           |
|--|-----------------------------|-----------|---------------------------|-----------|
|  | 2015                        | 2014      | 2015                      | 2014      |
| Proceeds from new transfers                | \$676,596                   | \$267,776 | \$1,018,312               | \$267,776 |
| MSR fees received                          | 3,700                       | 3,624     | 7,470                     | 7,047     |
| Funding of compensating interest           | (107                        | ) (43     | ) (197                    | ) (76     |
| Cash flows received on retained securities | 10,706                      | 15,924    | 23,351                    | 28,227    |

The following table presents the key weighted-average assumptions used to measure MSRs and securities retained at the date of securitization.

## Assumptions Related to Assets Retained from Unconsolidated VIEs Sponsored by Redwood

| At Date of Securitization | Issued During The                |                   |                        |   |                                |                   |                        |   |
|---------------------------|----------------------------------|-------------------|------------------------|---|--------------------------------|-------------------|------------------------|---|
|                           | Three Months Ended June 30, 2015 |                   |                        |   | Six Months Ended June 30, 2015 |                   |                        |   |
|                           | MSRs                             | Senior Securities | Subordinate Securities |   | MSRs                           | Senior Securities | Subordinate Securities |   |
| Prepayment rate           | 5 - 13%                          | 8                 | % 8                    | % | 5-15%                          | 8                 | % 8                    | % |
| Discount rates            | 11                               | % 3               | % 6                    | % | 11                             | % 3               | % 6                    | % |
| Credit loss assumptions   | N/A                              | 0.25              | % 0.25                 | % | N/A                            | 0.25              | % 0.25                 | % |

  

| At Date of Securitization | Issued During The                |                   |                        |   |                                |                   |                        |   |
|---------------------------|----------------------------------|-------------------|------------------------|---|--------------------------------|-------------------|------------------------|---|
|                           | Three Months Ended June 30, 2014 |                   |                        |   | Six Months Ended June 30, 2014 |                   |                        |   |
|                           | MSRs                             | Senior Securities | Subordinate Securities |   | MSRs                           | Senior Securities | Subordinate Securities |   |
| Prepayment rate           | 5 - 15%                          | 10                | % 10                   | % | 5 - 15%                        | 10                | % 10                   | % |
| Discount rates            | 11                               | % 3               | % 5                    | % | 11                             | % 3               | % 5                    | % |
| Credit loss assumptions   | N/A                              | 0.25              | % 0.25                 | % | N/A                            | 0.25              | % 0.25                 | % |

Table of Contents

REDWOOD TRUST, INC. AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
 June 30, 2015  
 (Unaudited)

## Note 4. Principles of Consolidation - (continued)

The following table presents additional information at June 30, 2015 and December 31, 2014, related to unconsolidated securitizations accounted for as sales since 2012.

## Unconsolidated VIEs Sponsored by Redwood

| (In Thousands)  | June 30, 2015 | December 31, 2014 |
|---|---------------|-------------------|
| On-balance sheet assets, at fair value:                                 |               |                   |
| Interest-only, senior and subordinate securities, classified as trading | \$72,505      | \$93,802          |
| Senior and subordinate securities, classified as AFS                    | 294,040       | 460,990           |
| Mortgage servicing rights   | 65,753        | 56,801            |
| Maximum loss exposure <sup>(1)</sup>                                    | 432,298       | 611,593           |
| Assets transferred:   |               |                   |
| Principal balance of loans outstanding                                  | 7,570,297     | 7,276,825         |
| Principal balance of delinquent loans 30+ days delinquent               | 17,646        | 17,022            |

Maximum loss exposure from our involvement with unconsolidated VIEs pertains to the carrying value of our securities and MSRs retained from these VIEs and represents estimated losses that would be incurred under severe, (1) hypothetical circumstances, such as if the value of our interests and any associated collateral declines to zero. This does not include, for example, any potential exposure to representation and warranty claims associated with our initial transfer of loans into a securitization.

Table of Contents

REDWOOD TRUST, INC. AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
 June 30, 2015  
 (Unaudited)

## Note 4. Principles of Consolidation - (continued)

The following table presents key economic assumptions for assets retained from unconsolidated VIEs and the sensitivity of their fair values to immediate adverse changes in those assumptions at June 30, 2015 and December 31, 2014.

## Key Assumptions and Sensitivity Analysis for Assets Retained from Unconsolidated VIEs Sponsored by Redwood

| June 30, 2015<br>(Dollars in Thousands)                 | MSRs     | Senior Securities <sup>(1)</sup>     | Subordinate Securities     |   |
|---|----------|--------------------------------------|----------------------------|---|
| Fair value at June 30, 2015                             | \$65,753 | \$62,427                             | \$304,118                  |   |
| Expected life (in years) <sup>(2)</sup>                 | 8        | 7                                    | 12                         |   |
| Prepayment speed assumption (annual CPR) <sup>(2)</sup> | 10       | % 10                                 | % 11                       | % |
| Decrease in fair value from:                            |          |                                      |                            |   |
| 10% adverse change                                      | \$2,780  | \$1,920                              | \$825                      |   |
| 25% adverse change                                      | 6,242    | 4,543                                | 2,114                      |   |
| Discount rate assumption <sup>(2)</sup>                 | 11       | % 9                                  | % 6                        | % |
| Decrease in fair value from:                            |          |                                      |                            |   |
| 100 basis point increase                                | \$3,004  | \$2,689                              | \$24,530                   |   |
| 200 basis point increase                                | 5,514    | 5,166                                | 45,844                     |   |
| Credit loss assumption <sup>(2)</sup>                   | N/A      | 0.25                                 | % 0.25                     | % |
| Decrease in fair value from:                            |          |                                      |                            |   |
| 10% higher losses                                       | N/A      | \$241                                | \$19,746                   |   |
| 25% higher losses                                       | N/A      | 316                                  | 24,061                     |   |
| <br>December 31, 2014<br>(Dollars in Thousands)         | <br>MSRs | <br>Senior Securities <sup>(1)</sup> | <br>Subordinate Securities |   |
| Fair value at December 31, 2014                         | \$56,801 | \$93,802                             | \$460,990                  |   |
| Expected life (in years) <sup>(2)</sup>                 | 7        | 6                                    | 10                         |   |
| Prepayment speed assumption (annual CPR) <sup>(2)</sup> | 14       | % 9                                  | % 10                       | % |
| Decrease in fair value from:                            |          |                                      |                            |   |
| 10% adverse change                                      | \$2,419  | \$3,999                              | \$684                      |   |
| 25% adverse change                                      | 5,639    | 9,475                                | 2,355                      |   |
| Discount rate assumption <sup>(2)</sup>                 | 11       | % 8                                  | % 5                        | % |
| Decrease in fair value from:                            |          |                                      |                            |   |
| 100 basis point increase                                | \$2,104  | \$4,214                              | \$34,149                   |   |
| 200 basis point increase                                | 4,102    | 8,091                                | 64,474                     |   |
| Credit loss assumption <sup>(2)</sup>                   | N/A      | 0.25                                 | % 0.25                     | % |
| Decrease in fair value from:                            |          |                                      |                            |   |
| 10% higher losses                                       | N/A      | \$126                                | \$3,169                    |   |
| 25% higher losses                                       | N/A      | 299                                  | 7,841                      |   |

(1) Senior securities include \$40 million and \$88 million of interest only securities as of June 30, 2015 and December 31, 2014, respectively.

(2) Expected life, prepayment speed assumption, discount rate assumption, and credit loss assumption presented in the tables above represent weighted averages.



Table of Contents

REDWOOD TRUST, INC. AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
 June 30, 2015  
 (Unaudited)

## Note 4. Principles of Consolidation - (continued)

## Analysis of Third-Party VIEs

Third-party VIEs are securitization entities in which we maintain an economic interest, but do not sponsor. Our economic interest may include several securities from the same third-party VIE, and in those cases, the analysis is performed in consideration of all of our interests. The following table presents a summary of our interests in third-party VIEs at June 30, 2015, grouped by security type.

## Third-Party Sponsored VIE Summary

| (Dollars in Thousands)                          | June 30, 2015 |
|---|---------------|
| Residential Mortgage Backed Securities          |               |
| Senior  | \$452,041     |
| Re-REMIC  | 169,084       |
| Subordinate                                     | 169,928       |
| Total Investments in Third-Party Sponsored VIEs | \$791,053     |

We determined that we are not the primary beneficiary of any third-party VIEs, as we do not have the required power to direct the activities that most significantly impact the economic performance of these entities. Specifically, we do not service or manage these entities or otherwise solely hold decision making powers that are significant. As a result of this assessment, we do not consolidate any of the underlying assets and liabilities of these third-party VIEs – we only account for our specific interests in them.

Our assessments of whether we are required to consolidate a VIE may change in subsequent reporting periods based upon changing facts and circumstances pertaining to each VIE. Any related accounting changes could result in a material impact to our financial statements.

## Note 5. Fair Value of Financial Instruments

For financial reporting purposes, we follow a fair value hierarchy established under GAAP that is used to determine the fair value of financial instruments. This hierarchy prioritizes relevant market inputs in order to determine an “exit price” at the measurement date, or the price at which an asset could be sold or a liability could be transferred in an orderly process that is not a forced liquidation or distressed sale. Level 1 inputs are observable inputs that reflect quoted prices for identical assets or liabilities in active markets. Level 2 inputs are observable inputs other than quoted prices for an asset or liability that are obtained through corroboration with observable market data. Level 3 inputs are unobservable inputs (e.g., our own data or assumptions) that are used when there is little, if any, relevant market activity for the asset or liability required to be measured at fair value.

In certain cases, inputs used to measure fair value fall into different levels of the fair value hierarchy. In such cases, the level at which the fair value measurement falls is determined based on the lowest level input that is significant to the fair value measurement. Our assessment of the significance of a particular input requires judgment and considers factors specific to the asset or liability being measured.



Table of Contents

REDWOOD TRUST, INC. AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
 June 30, 2015  
 (Unaudited)

## Note 5. Fair Value of Financial Instruments - (continued)

The following table presents the carrying values and estimated fair values of assets and liabilities that are required to be recorded or disclosed at fair value at June 30, 2015 and December 31, 2014.

| (In Thousands)  | June 30, 2015  |             | December 31, 2014 |             |
|---|----------------|-------------|-------------------|-------------|
|   | Carrying Value | Fair Value  | Carrying Value    | Fair Value  |
| <b>Assets</b>   |                |             |                   |             |
| Residential loans, held-for-sale                      |                |             |                   |             |
| At fair value   | \$890,623      | \$890,623   | \$1,341,032       | \$1,341,032 |
| At lower of cost or fair value                        | 1,458          | 1,655       | 1,488             | 1,669       |
| Residential loans, held-for-investment <sup>(1)</sup> |                |             |                   |             |
| At fair value   | 2,394,399      | 2,394,399   | 581,668           | 581,668     |
| At amortized cost                                     | —              | —           | 1,474,386         | 1,381,918   |
| Commercial loans, held-for-sale                       |                |             |                   |             |
| Commercial loans, held-for-investment                 | 165,853        | 165,853     | 166,234           | 166,234     |
| At fair value   |                |             |                   |             |
| At amortized cost                                     | 69,763         | 69,763      | 71,262            | 71,262      |
| Trading securities                                    | 315,715        | 321,038     | 329,431           | 334,876     |
| Available-for-sale securities                         | 116,141        | 116,141     | 111,606           | 111,606     |
| MSRs  | 1,041,458      | 1,041,458   | 1,267,624         | 1,267,624   |
| Cash and cash equivalents                             | 168,462        | 168,462     | 139,293           | 139,293     |
| Restricted cash                                       | 226,426        | 226,426     | 269,730           | 269,730     |
| Accrued interest receivable                           | 2,389          | 2,389       | 628               | 628         |
| Derivative assets                                     | 16,151         | 16,151      | 18,222            | 18,222      |
| REO <sup>(2)</sup>                                    | 26,252         | 26,252      | 16,417            | 16,417      |
| Margin receivable <sup>(2)</sup>                      | 4,410          | 5,081       | 4,391             | 4,703       |
| FHLBC stock <sup>(2)</sup>                            | 71,392         | 71,392      | 65,374            | 65,374      |
| Guarantee asset <sup>(2)</sup>                        | 30,001         | 30,001      | 10,688            | 10,688      |
| Pledged collateral <sup>(2)</sup>                     | 6,417          | 6,417       | 7,201             | 7,201       |
| <b>Liabilities</b>                                    |                |             |                   |             |
| Short-term debt                                       | 10,194         | 10,194      | 9,927             | 9,927       |
| Accrued interest payable                              | \$1,367,062    | \$1,367,062 | \$1,793,825       | \$1,793,825 |
| Guarantee obligation                                  | 8,291          | 8,291       | 8,502             | 8,502       |
| Derivative liabilities                                | 6,146          | 6,417       | 7,201             | 7,201       |
| ABS issued <sup>(1)</sup>                             | 54,109         | 54,109      | 58,331            | 58,331      |
| Fair value  | 1,173,336      | 1,173,336   | —                 | —           |
| Amortized cost  | 88,786         | 89,231      | 1,545,119         | 1,446,605   |
| FHLBC borrowings                                      | 882,122        | 882,122     | 495,860           | 495,860     |
| Commercial secured borrowings                         | 65,232         | 65,232      | 66,707            | 66,707      |
| Convertible notes                                     | 492,500        | 475,700     | 492,500           | 492,188     |
| Other long-term debt                                  | 139,500        | 101,138     | 139,500           | 101,835     |

(1)

Upon adoption of ASU 2014-13 on January 1, 2015, loans held-for-investment and ABS issued by consolidated Sequoia entities began to be recorded at fair value. See Note 3 for further discussion.  
(2) These assets are included in other assets on our consolidated balance sheets.

Table of Contents

REDWOOD TRUST, INC. AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
 June 30, 2015  
 (Unaudited)

## Note 5. Fair Value of Financial Instruments - (continued)

During the three and six months ended June 30, 2015, we elected the fair value option for \$36 million and \$59 million of residential subordinate securities, \$33 million and \$33 million of residential senior securities, \$2.78 billion and \$5.18 billion of residential loans (principal balance), \$258 million and \$350 million of commercial loans (principal balance), and \$32 million and \$51 million of MSR's, respectively. We anticipate electing the fair value option for all future purchases of residential loans and commercial senior loans that we intend to sell to third parties or transfer to securitizations as well as for MSR's purchased or retained from sales of residential loans.

The following table presents the assets and liabilities that are reported at fair value on our consolidated balance sheets on a recurring basis at June 30, 2015, as well as the fair value hierarchy of the valuation inputs used to measure fair value.

## Assets and Liabilities Measured at Fair Value on a Recurring Basis at June 30, 2015

| June 30, 2015<br>(In Thousands) | Carrying<br>Value | Fair Value Measurements Using |           |             |
|---------------------------------|-------------------|-------------------------------|-----------|-------------|
|                                 |                   | Level 1                       | Level 2   | Level 3     |
| <b>Assets</b>                   |                   |                               |           |             |
| Residential loans               | \$3,285,022       | \$—                           | \$248,157 | \$3,036,865 |
| Commercial loans                | 235,616           | —                             | —         | 235,616     |
| Trading securities              | 116,141           | —                             | —         | 116,141     |
| Available-for-sale securities   | 1,041,458         | —                             | —         | 1,041,458   |
| Derivative assets               | 26,252            | 7,625                         | 13,621    | 5,006       |
| MSR's                           | 168,462           | —                             | —         | 168,462     |
| Pledged collateral              | 10,194            | 10,194                        | —         | —           |
| FHLBC stock                     | 30,001            | 30,001                        | —         | —           |
| Guarantee asset                 | 6,417             | —                             | —         | 6,417       |
| <b>Liabilities</b>              |                   |                               |           |             |
| Derivative liabilities          | 54,109            | 5,726                         | 43,983    | 4,400       |
| Commercial secured borrowings   | 65,232            | —                             | —         | 65,232      |
| ABS issued                      | 1,173,336         | —                             | —         | 1,173,336   |

Table of Contents

REDWOOD TRUST, INC. AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
 June 30, 2015  
 (Unaudited)

## Note 5. Fair Value of Financial Instruments - (continued)

The following table presents additional information about Level 3 assets and liabilities measured at fair value on a recurring basis for the six months ended June 30, 2015.

## Changes in Level 3 Assets and Liabilities Measured at Fair Value on a Recurring Basis

| (In Thousands)                        | Assets            |                  |                    |                |           |                 |             | Liabilities                   |             |
|---------------------------------------|-------------------|------------------|--------------------|----------------|-----------|-----------------|-------------|-------------------------------|-------------|
|                                       | Residential Loans | Commercial Loans | Trading Securities | AFS Securities | MSRs      | Guarantee Asset | Derivatives | Commercial Secured Borrowings | ABS Issued  |
| Beginning balance - December 31, 2014 | \$1,677,984       | \$237,496        | \$111,606          | \$1,267,624    | \$139,293 | \$7,201         | \$1,119     | \$66,707                      | \$—         |
| Transfer to FVO <sup>(2)</sup>        | 1,370,699         | —                | —                  | —              | —         | —               | —           | —                             | 1,302,216   |
| Principal paydowns                    | (247,699 )        | (463 )           | (827 )             | (61,265 )      | —         | —               | —           | (295 )                        | (135,799 )  |
| Gains (losses) in net income, net     | (6,661 )          | 5,640            | (7,187 )           | 29,424         | (3,842 )  | (855 )          | 23,321      | (1,204 )                      | 6,498       |
| Unrealized losses in OCI, net         | —                 | —                | —                  | (7,050 )       | —         | —               | —           | —                             | —           |
| Acquisitions                          | 2,519,029         | 350,384          | 92,006             | 14,788         | 51,217    | —               | —           | —                             | —           |
| Sales                                 | (2,273,308 )      | (357,441 )       | (79,457 )          | (202,423 )     | (18,206 ) | —               | —           | —                             | —           |
| Other settlements, net                | (3,179 )          | —                | —                  | 360            | —         | 71              | (23,834)    | 24                            | 421         |
| Ending balance - June 30, 2015        | \$3,036,865       | \$235,616        | \$116,141          | \$1,041,458    | \$168,462 | \$6,417         | \$606       | \$65,232                      | \$1,173,336 |

(1) For the purpose of this presentation, derivative assets and liabilities, which consist of loan purchase commitments, are presented on a net basis.

(2) Upon adoption of ASU 2014-13 on January 1, 2015, loans held-for-investment in, and ABS issued by, consolidated financial entities are now recorded at fair value. See Note 3 for further discussion.

The following table presents the portion of gains or losses included in our consolidated statements of income that were attributable to Level 3 assets and liabilities recorded at fair value on a recurring basis and held at June 30, 2015 and 2014. Gains or losses incurred on assets or liabilities sold, matured, called, or fully written down during the three and six months ended June 30, 2015 and 2014 are not included in this presentation.

Portion of Net Gains (Losses) Attributable to Level 3 Assets and Liabilities Still Held at June 30, 2015 and 2014 Included in Net Income

Included in Net Income

Edgar Filing: REDWOOD TRUST INC - Form 10-Q

| (In Thousands)                                     | Three Months Ended June 30, |            | Six Months Ended June 30, |            |
|--|-----------------------------|------------|---------------------------|------------|
|  | 2015                        | 2014       | 2015                      | 2014       |
| <b>Assets</b>                                      |                             |            |                           |            |
| Residential loans at Redwood                       | \$(7,508                    | ) \$11,755 | \$(5,441                  | ) \$11,964 |
| Residential loans at consolidated Sequoia entities | 2,476                       | —          | 5,331                     | —          |
| Commercial loans                                   | (1,565                      | ) 2,008    | (56                       | ) 2,008    |
| Trading securities                                 | 4,601                       | (9,257     | ) (5,254                  | ) (13,688  |
| Available-for-sale securities                      | —                           | (264       | ) —                       | (377       |
| MSRs   | 21,296                      | (4,974     | ) 10,277                  | (7,236     |
| Other assets - Guarantee asset                     | 228                         | —          | (700                      | ) —        |
| <b>Liabilities</b>                                 |                             |            |                           |            |
| Loan purchase commitments                          | (3,810                      | ) 1,707    | (1,826                    | ) 1,707    |
| Commercial secured borrowing                       | 2,713                       | 1,759      | 1,204                     | 1,759      |
| ABS issued   | (3,552                      | ) —        | (6,498                    | ) —        |

Table of Contents

REDWOOD TRUST, INC. AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
 June 30, 2015  
 (Unaudited)

## Note 5. Fair Value of Financial Instruments - (continued)

The following table presents information on assets recorded at fair value on a non-recurring basis at June 30, 2015. This table does not include the carrying value and gains or losses associated with the asset types below that were not recorded at fair value on our balance sheet at June 30, 2015.

## Assets and Liabilities Measured at Fair Value on a Non-Recurring Basis at June 30, 2015

| June 30, 2015<br>(In Thousands)                         | Carrying<br>Value | Fair Value Measurements Using |         |         | Gain (Loss) for<br>Three Months<br>Ended | Six Months Ended |
|---|-------------------|-------------------------------|---------|---------|--|------------------|
|   |                   | Level 1                       | Level 2 | Level 3 | June 30, 2015                            | June 30, 2015    |
| Assets  |                   |                               |         |         |  |                  |
| Residential loans,<br>at lower of cost or<br>fair value | \$1,102           | \$—                           | \$—     | \$1,102 | \$1                                      | \$1              |
| REO   | 1,017             | —                             | —       | 1,017   | (170                                     | )(175 )          |

Table of Contents

REDWOOD TRUST, INC. AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
 June 30, 2015  
 (Unaudited)

## Note 5. Fair Value of Financial Instruments - (continued)

The following table presents the net gains and losses recorded in each line item of our consolidated statements of income for the three and six months ended June 30, 2015 and 2014.

## Market Valuation Gains and Losses, Net

| (In Thousands)   | Three Months Ended June 30, |            | Six Months Ended June 30, |             |
|--|-----------------------------|------------|---------------------------|-------------|
|  | 2015                        | 2014       | 2015                      | 2014        |
| Mortgage banking and investment activities, net                      |                             |            |                           |             |
| Residential loans, at fair value                                     | \$(3,176                    | ) \$13,994 | \$(1,118                  | ) \$21,119  |
| Consolidated Sequoia entities <sup>(1)</sup>                         | (684                        | ) (321     | ) (1,777                  | ) (464      |
| Residential loans held-for-investment, at Redwood                    | (5,885                      | ) —        | (3,907                    | ) —         |
| Commercial loans, at fair value                                      | 987                         | 5,714      | 6,845                     | 9,340       |
| Trading securities   | 6,927                       | (8,733     | ) (7,162                  | ) (13,164   |
| Risk management derivatives, net                                     | 4,645                       | (12,300    | ) (7,311                  | ) (25,108   |
| Impairments on AFS securities  | —                           | (264       | ) —                       | (377        |
| Guarantee asset  | 299                         | —          | (784                      | ) —         |
| Loan purchase and forward sale commitments                           | 1,054                       | 3,582      | 19,309                    | 3,590       |
| Other investments  | (71                         | ) —        | 83                        | —           |
| Total mortgage banking and investment activities, net <sup>(2)</sup> | \$4,096                     | \$1,672    | \$4,178                   | \$(5,064    |
| MSR Income (loss), net   |                             |            |                           |             |
| MSRs   | \$15,675                    | \$(5,553   | ) \$(3,842                | ) \$(8,265  |
| Risk management derivatives, net                                     | (21,814                     | ) —        | (21,814                   | ) —         |
| Total MSR income (loss), net <sup>(3)</sup>                          | \$(6,139                    | ) \$(5,553 | ) \$(25,656               | ) \$(8,265  |
| Total market valuation gains and losses, net                         | \$(2,043                    | ) \$(3,881 | ) \$(21,478               | ) \$(13,329 |

On January 1, 2015, we adopted ASU 2014-13 and began to record the assets and liabilities of consolidated Sequoia entities at fair value. This amount includes the net change in fair value of the consolidated assets and (1) liabilities of these entities, which include residential loans held-for-investment, REO, and ABS issued. This combined amount represents the estimated change in value of our retained interests in these entities. See Note 3 for further discussion.

Mortgage banking and investment activities, net presented above does not include fee income or provisions for (2) repurchases that is a component of mortgage banking and investment activities, net presented on our consolidated statements of income, as these amounts do not represent market valuation changes.

(3) MSR Income (loss), net presented above does not include net fee income or provisions for repurchases that are a component of MSR Income (loss), net on our consolidated statements of income.

Table of Contents

REDWOOD TRUST, INC. AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
 June 30, 2015  
 (Unaudited)

## Note 5. Fair Value of Financial Instruments - (continued)

At June 30, 2015, our valuation policy and process had not changed from those described in our Annual Report on Form 10-K. The following table provides quantitative information about the significant unobservable inputs used in the valuation of our Level 3 assets and liabilities measured at fair value.

## Fair Value Methodology for Level 3 Financial Instruments

June 30, 2015

| (Dollars in Thousands, except input values)                | Fair Value  | Unobservable Input              | Range           | Weighted Average |        |     |
|--|-------------|---------------------------------|-----------------|------------------|--------|-----|
| Assets   |             |                                 |                 |                  |        |     |
| Residential loans, at fair value:                          |             |                                 |                 |                  |        |     |
| Jumbo fixed rate loans uncommitted to sell                 | \$1,267,521 | IO Multiple                     | 4.3 - 5.0       | x                | 4.4    | x   |
|  |             | Prepayment rate (Annual CPR)    | 12 - 15         | %                | 14     | %   |
|  |             | Senior spread to TBA price      | \$3.50 - \$3.50 |                  | \$3.50 |     |
|  |             | Subordinate spread to swap rate | 310 - 310       | bps              | 310    | bps |
|  |             | Credit support                  | 5 - 5           | %                | 5      | %   |
|  |             | Whole loan spread to TBA price  | \$2.90 - \$4.15 |                  | \$4.00 |     |
| Jumbo hybrid loans uncommitted to sell                     | 181,279     | Prepayment rate (Annual CPR)    | 15 - 15         | %                | 15     | %   |
|  |             | Spread to swap rate             | 125 - 160       | bps              | 129    | bps |
| Jumbo loans committed to sell                              | 350,951     | Committed Sales Price           | \$101 - \$102   |                  | \$102  |     |
| Loans held by consolidated Sequoia entities <sup>(1)</sup> | 1,237,114   | Liability price                 | N/A             |                  | N/A    |     |
| Residential loans, at lower of cost or fair value          | 1,102       | Loss severity                   | 13 - 30         | %                | 20     | %   |
| Commercial loans, at fair value                            | 235,616     | Spread to swap rate             | 168 - 169       | bps              | 168    | bps |
|  |             | Credit support                  | 23 - 23         | %                | 23     | %   |
| Trading and AFS securities                                 | 1,157,599   | Discount rate                   | 4 - 12          | %                | 6      | %   |
|  |             | Prepayment rate (Annual CPR)    | 1 - 35          | %                | 13     | %   |
|  |             | Default rate                    | 0 - 35          | %                | 8      | %   |
|  |             | Loss severity                   | 20 - 65         | %                | 34     | %   |

Edgar Filing: REDWOOD TRUST INC - Form 10-Q

|  |           |                                 |             |     |      |     |
|--|-----------|---------------------------------|-------------|-----|------|-----|
|  |           | Credit support                  | 0 - 49      | %   | 5    | %   |
| MSRs   | 168,462   | Discount rate                   | 8 - 11      | %   | 10   | %   |
|  |           | Prepayment rate (Annual CPR)    | 4 - 60      | %   | 9    | %   |
|  |           | Per loan annual cost to service | \$72 - \$82 |     | \$78 |     |
| Guarantee asset  | 6,417     | Discount rate                   | 11 - 11     | %   | 11   | %   |
|  |           | Prepayment rate (Annual CPR)    | 5 - 27      | %   | 12   | %   |
| REO  | 1,017     | Loss severity                   | 19 - 76     | %   | 55   | %   |
| Loan purchase commitments, net <sup>(2)</sup>              | 605       | MSR Multiple                    | 0 - 4       | x   | 3.0  | x   |
|  |           | Fallout rate                    | 2 - 97      | %   | 26   | %   |
| Liabilities  |           |                                 |             |     |      |     |
| ABS issued by consolidated Sequoia entities <sup>(1)</sup> | 1,173,336 | Discount rate                   | 5 - 8       | %   | 5    | %   |
|  |           | Prepayment rate (Annual CPR)    | 0 - 31      | %   | 13   | %   |
|  |           | Default rate                    | 0 - 12      | %   | 6    | %   |
|  |           | Loss severity                   | 20 - 32     | %   | 26   | %   |
|  |           | Credit support                  | 0 - 69      | %   | 11   | %   |
| Commercial secured financing                               | 65,232    | Spread to swap rate             | 168 - 168   | bps | 168  | bps |
|  |           | Credit support                  | 23 - 23     | %   | 23   | %   |

Upon adoption of ASU 2014-13 on January 1, 2015, loans held-for-investment in, and ABS issued by, consolidated Sequoia entities began to be recorded at fair value. In accordance with this new guidance, the fair value of the loans <sup>(1)</sup> in these entities were based on the fair value of the liabilities issued by these entities, which we determined were more readily observable. See Note 3 for further discussion.

<sup>(2)</sup>For the purpose of this presentation, loan purchase commitment assets and liabilities are presented net.

Table of Contents

REDWOOD TRUST, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
June 30, 2015  
(Unaudited)

Note 5. Fair Value of Financial Instruments - (continued)

Determination of Fair Value

A description of the instruments measured at fair value as well as the general classification of such instruments pursuant to the Level 1, Level 2, and Level 3 valuation hierarchy is listed herein. We generally use both market comparable information and discounted cash flow modeling techniques to determine the fair value of our Level 3 assets and liabilities. Use of these techniques requires determination of relevant inputs and assumptions, some of which represent significant unobservable inputs as indicated in the preceding table. Accordingly, a significant increase or decrease in any of these inputs – such as anticipated credit losses, prepayment rates, interest rates, or other valuation assumptions – in isolation would likely result in a significantly lower or higher fair value measurement.

Residential loans

Estimated fair values for residential loans are determined using models that incorporate various observable inputs, including pricing information from recent securitizations and whole loan sales. Certain significant inputs in these models are considered unobservable and are therefore Level 3 in nature. Pricing inputs obtained from market securitization activity include indicative spreads to indexed TBA prices for senior RMBS and index swap rates, adjusted as necessary for current market conditions (Level 3). Pricing inputs obtained from market whole loan transaction activity include indicative spreads to indexed swap rates, adjusted as necessary for current market conditions (Level 3). Other observable inputs include Agency RMBS transactions, benchmark interest rates, and prepayment rates. These assets would generally decrease in value based upon an increase in the credit spread, prepayment speed, or credit support assumptions.

Estimated fair values for conforming loans are determined based upon quoted market prices (Level 2). Conforming loans are mortgage loans that conform to Agency guidelines. As necessary, these values are adjusted for servicing value, market conditions and liquidity.

Commercial loans

Estimated fair values for senior commercial loans held-for-sale are determined by an exit price to securitization. Certain significant inputs in the valuation analysis are Level 3 in nature. Relevant market indicators that are factored into the analyses include pricing points for current third-party Commercial Mortgage-Backed Securities (“CMBS”) sales, pricing points for secondary sales of CMBS, yields for synthetic instruments that use CMBS bonds as an underlying index, indexed swap yields, credit rating agency guidance on expected credit enhancement levels for newly issued CMBS transactions, and interest rates (Level 3). In certain cases, commercial senior mortgage loans are valued based on third-party offers for the securities for purchase into securitization (Level 2). The estimated fair value of our senior commercial loans would generally decrease based upon an increase in credit spreads or required credit support. Estimated fair values for mezzanine commercial loans are determined by both market comparable pricing and discounted cash flow analysis valuation techniques (Level 3). Our discounted cash flow models utilize certain significant unobservable inputs including the underwritten net operating income and debt coverage ratio assumptions and actual performance relative to those underwritten metrics as well as estimated market discount rates. An increase in market discount rates would reduce the estimated fair value of the commercial loans.

Real estate securities

Real estate securities include residential, commercial, and other asset-backed securities that are generally illiquid in nature and trade infrequently. Significant inputs in the valuation analysis are predominantly Level 3 in nature, due to the lack of readily available market quotes and related inputs. For real estate securities, we utilize both market comparable pricing and discounted cash flow analysis valuation techniques. Relevant market indicators that are factored into the analyses include bid/ask spreads, the amount and timing of credit losses, interest rates, and collateral prepayment rates. Estimated fair values are based on applying the market indicators to generate discounted cash flows

(Level 3). These cash flow models use significant unobservable inputs such as a discount rate, prepayment rate, default rate, loss severity and credit support. The estimated fair value of our securities would generally decrease based upon an increase in default rates, serious delinquencies, or a decrease in prepayment rates or credit support.

As part of our securities valuation process, we request and consider indications of value from third-party securities dealers. For purposes of pricing our securities at June 30, 2015, we received dealer price indications on 81% of our securities, representing 92% of our carrying value. In the aggregate, our internal valuations of the securities for which we received dealer price indications were within 1% of the aggregate average dealer valuations. Once we receive the price indications from dealers, they are compared to other

Table of Contents

REDWOOD TRUST, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
June 30, 2015  
(Unaudited)

Note 5. Fair Value of Financial Instruments - (continued)

relevant market inputs, such as actual or comparable trades, and the results of our discounted cash flow analysis. In circumstances where relevant market inputs cannot be obtained, increased reliance on discounted cash flow analysis and management judgment are required to estimate fair value.

Derivative assets and liabilities

Our derivative instruments include swaps, swaptions, TBAs, financial futures, CMBX credit default index swaps, loan purchase commitments (LPCs), and forward sale commitments (FSCs). Fair values of derivative instruments are determined using quoted prices from active markets, when available, or from valuation models and are supported by valuations provided by dealers active in derivative markets. TBA and financial futures fair values are generally obtained using quoted prices from active markets (Level 1). Our derivative valuation models for swaps and swaptions require a variety of inputs, including contractual terms, market prices, yield curves, credit curves, measures of volatility, prepayment rates, and correlations of certain inputs. Model inputs can generally be verified and model selection does not involve significant management judgment (Level 2). LPC fair values are estimated based on quoted Agency MBS prices, estimates of the fair value of the MSR we expect to retain in the sale of the loans, and the probability that the mortgage loan will be purchased (Level 3). FSC fair values are obtained using quoted Agency prices. Model inputs can generally be verified and model selection does not involve significant management judgment (Level 2).

For other derivatives, valuations are based on various factors such as liquidity, bid/ask spreads, and credit considerations for which we rely on available market inputs. In the absence of such inputs, management's best estimate is used (Level 3).

MSRs

MSRs include the rights to service jumbo and conforming residential mortgage loans. Significant inputs in the valuation analysis are predominantly Level 3, due to the nature of these instruments and the lack of readily available market quotes. These inputs include market discount rates, prepayment rates of serviced loans, and the market cost of servicing. Changes in the fair value of MSRs occur primarily due to the collection/realization of expected cash flows, as well as changes in valuation inputs and assumptions. Estimated fair values are based on applying the inputs to generate the net present value of estimated future MSR income, which is what we believe market participants would use to estimate fair value (Level 3). These discounted cash flow models utilize certain significant unobservable inputs including prepayment rate and discount rate assumptions. An increase in these unobservable inputs will reduce the estimated fair value of the MSRs.

As part of our MSR valuation process, we received a valuation estimate from a third-party valuations firm. In the aggregate, our internal valuation of the MSRs was less than 1% higher than the third-party valuation.

FHLBC Stock

Our Federal Home Loan Bank (FHLB) member subsidiary is required to purchase Federal Home Loan Bank of Chicago (FHLBC) stock under a borrowing agreement between our FHLBC member subsidiary and the FHLBC. Under this agreement, the stock is redeemable at face value, which represents the carrying value and fair value of the stock (Level 1).

Guarantee Asset

The guarantee asset represents the estimated fair value of cash flows we are contractually entitled to receive related to our risk sharing arrangement with Fannie Mae. Significant inputs in the valuation analysis are Level 3, due to the nature of this asset and the lack of market quotes. The fair value of the guarantee asset is determined using a discounted cash flow model, for which significant inputs include prepayment rates and market discount rate (Level 3). An increase in prepayment speed or market discount rate will reduce the estimated fair value of the guarantee asset.

**Pledged Collateral**

Pledged collateral consists of cash and U.S. Treasury securities held by a custodian in association with certain agreements we have entered into. Treasury securities are carried at their fair value, which is determined using quoted prices in active markets (Level 1).

25

---

Table of Contents

REDWOOD TRUST, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
June 30, 2015  
(Unaudited)

Note 5. Fair Value of Financial Instruments - (continued)

Cash and cash equivalents

Cash and cash equivalents include cash on hand and highly liquid investments with original maturities of three months or less. Fair values equal carrying values (Level 1).

Restricted cash

Restricted cash primarily includes interest-earning cash balances at consolidated Sequoia entities and at the Residential Resecuritization and Commercial Securitization entities for the purpose of distribution to investors and reinvestment. Due to the short-term nature of the restrictions, fair values approximate carrying values (Level 1).

Accrued interest receivable and payable

Accrued interest receivable and payable includes interest due on our assets and payable on our liabilities. Due to the short-term nature of when these interest payments will be received or paid, fair values approximate carrying values (Level 1).

REO

REO includes properties owned in satisfaction of foreclosed loans. Fair values are determined using available market quotes, appraisals, broker price opinions, comparable properties, or other indications of value (Level 3).

Margin receivable

Margin receivable reflects cash collateral we have posted with our various derivative and debt counterparties as required to satisfy margin requirements. Fair values approximate carrying values (Level 2).

Short-term debt

Short-term debt includes our credit facilities that mature within one year. As these borrowings are secured and subject to margin calls and as the rates on these borrowings reset frequently to market rates, we believe that carrying values approximate fair values (Level 2).

ABS issued

ABS issued includes asset-backed securities issued through the Sequoia, Residential Resecuritization, and Commercial Securitization entities. These instruments are generally illiquid in nature and trade infrequently. Significant inputs in the valuation analysis are predominantly Level 3, due to the nature of these instruments and the lack of readily available market quotes. For ABS issued, we utilize both market comparable pricing and discounted cash flow analysis valuation techniques. Relevant market indicators factored into the analyses include bid/ask spreads, the amount and timing of collateral credit losses, interest rates, and collateral prepayment rates. Estimated fair values are based on applying the market indicators to generate discounted cash flows (Level 3). These liabilities would generally decrease in value (become a larger liability) if credit losses decreased or if the prepayment rate or discount rate were to increase.

FHLBC Borrowings

FHLBC borrowings include amounts borrowed from the FHLBC that are secured by residential mortgage loans. As these borrowings are secured and subject to margin calls and as the rates on these borrowings reset frequently to market rates, we believe that carrying values approximate fair values (Level 1).

Commercial secured borrowings

Commercial secured borrowings represent liabilities recognized as a result of transfers of portions of senior commercial mortgage loans to third parties that do not meet the criteria for sale treatment under GAAP and are accounted for as secured borrowings. Fair values for commercial secured borrowings are based on the fair values of the senior commercial loans associated with the borrowings (Level 3).



Table of Contents

REDWOOD TRUST, INC. AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
 June 30, 2015  
 (Unaudited)

## Note 5. Fair Value of Financial Instruments - (continued)

## Convertible notes

Convertible notes include unsecured convertible and exchangeable senior notes. Fair values are determined using quoted prices in active markets (Level 2).

## Trust preferred securities and subordinated notes

Estimated fair values of trust preferred securities and subordinated notes are determined using discounted cash flow analysis valuation techniques. Significant inputs in the valuation analysis are predominantly Level 3, due to the nature of these instruments and the lack of readily available market quotes. Estimated fair values are based on applying the market indicators to generate discounted cash flows (Level 3).

## Note 6. Residential Loans

We acquire residential loans from third-party originators. The following table summarizes the classifications and carrying values of the residential loans owned at Redwood and at consolidated Sequoia entities at June 30, 2015 and December 31, 2014.

June 30, 2015

(In Thousands)

|                             | Redwood     | Sequoia <sup>(1)</sup> | Total       |
|-----------------------------|-------------|------------------------|-------------|
| Held-for-sale               |             |                        |             |
| Fair value - conforming     | \$248,157   | \$—                    | \$248,157   |
| Fair value - jumbo          | 642,466     | —                      | 642,466     |
| Lower of cost or fair value | 1,458       | —                      | 1,458       |
| Held-for-investment         |             |                        |             |
| Fair value - Jumbo          | 1,157,285   | 1,237,114              | 2,394,399   |
| Total Residential Loans     | \$2,049,366 | \$1,237,114            | \$3,286,480 |
| December 31, 2014           |             |                        |             |
| (In Thousands)              | Redwood     | Sequoia <sup>(1)</sup> | Total       |
| Held-for-sale               |             |                        |             |
| Fair value - conforming     | \$244,714   | \$—                    | \$244,714   |
| Fair value - jumbo          | 1,096,317   | —                      | 1,096,317   |
| Lower of cost or fair value | 1,488       | —                      | 1,488       |
| Held-for-investment         |             |                        |             |
| Fair value - jumbo          | 581,668     | —                      | 581,668     |
| At amortized cost           | —           | 1,474,386              | 1,474,386   |
| Total Residential Loans     | \$1,924,187 | \$1,474,386            | \$3,398,573 |

<sup>(1)</sup> Upon adoption of ASU 2014-13 on January 1, 2015, loans held-for-investment at consolidated Sequoia entities began to be recorded at fair value. See Note 3 for further discussion.

At June 30, 2015, we owned mortgage servicing rights associated with \$1.82 billion (principal balance) of consolidated residential loans purchased from third-party originators. The value of these MSR's is included in the carrying value of the associated loans on our balance sheet. We contract with a licensed sub-servicer that performs servicing functions for these loans.

Table of Contents

REDWOOD TRUST, INC. AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
 June 30, 2015  
 (Unaudited)

Note 6. Residential Loans - (continued)

Residential Loans Held-for-Sale

Residential Loans at Fair Value

At June 30, 2015, we owned 1,682 loans held-for-sale at fair value with an unpaid principal balance of \$876 million, compared to 2,273 loans with an unpaid principal balance of \$1.30 billion at December 31, 2014. At June 30, 2015 and December 31, 2014, none of these loans were greater than 90 days delinquent and none of the loans were in foreclosure.

During the three and six months ended June 30, 2015, we purchased \$2.78 billion and \$5.18 billion (principal balance) of loans, respectively, for which we elected the fair value option and recorded \$3 million and \$1 million of negative valuation adjustments, respectively, on residential loans held-for-sale at fair value through mortgage banking and investment activities, net, a component of our consolidated statements of income. During the three and six months ended June 30, 2015, we sold \$2.74 billion and \$4.93 billion (principal balance) of loans held-for-sale, respectively. At June 30, 2015 loans held-for-sale with a principal balance of \$848 million were pledged as collateral under short-term borrowing agreements.

Residential Loans at Lower of Cost or Fair Value

At June 30, 2015 and December 31, 2014, we held nine residential loans at the lower of cost or fair value with \$2 million in outstanding principal balance and a carrying value of \$1 million for both periods.

Residential Loans Held-for-Investment at Fair Value

Residential Loans at Redwood

At June 30, 2015, we owned 1,519 held-for-investment loans at Redwood with an unpaid principal balance of \$1.13 billion, compared to 803 loans with an unpaid principal balance of \$566 million at December 31, 2014. At June 30, 2015 and December 31, 2014, one of these loans was greater than 90 days delinquent and none of the loans were in foreclosure.

During the three and six months ended June 30, 2015, we transferred loans with a principal balance of \$213 million and \$650 million and a fair value of \$215 million and \$662 million, respectively, from held-for-sale to held-for-investment, bringing the total amount of loans held-for-investment at fair value to \$1.16 billion at June 30, 2015. During the three and six months ended June 30, 2015, we recorded negative \$6 million and negative \$4 million of valuation adjustments, respectively, on residential loans held-for-investment at fair value through mortgage banking and investment activities, net, a component of our consolidated statements of income. At June 30, 2015, \$1.02 billion of these loans were pledged as collateral under a borrowing agreement with the FHLBC.

The outstanding loans held-for-investment at Redwood at June 30, 2015 were originated in 2014 and 2015 and the weighted average FICO score of borrowers backing these loans was 772 (at origination) and the weighted average loan-to-value ("LTV") ratio of these loans was 65% (at origination). At June 30, 2015, these loans were comprised of 91% fixed-rate loans with a weighted average coupon of 4.06%, and the remainder were hybrid loans with a weighted average coupon of 3.30%.

Residential Loans at Consolidated Sequoia Entities

On January 1, 2015, we eliminated \$13 million of unamortized premium, net and \$21 million of allowance for loan losses, related to loans at our consolidated Sequoia entities as part of our initial adoption of ASU 2014-13 and recorded a valuation adjustment on these loans to reduce the loan carrying values to their estimated fair values. See Note 3 for further discussion.

The following table details the carrying value for residential loans held-for-investment at consolidated Sequoia entities at June 30, 2015 and December 31, 2014.



Table of Contents

REDWOOD TRUST, INC. AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
 June 30, 2015  
 (Unaudited)

## Note 6. Residential Loans - (continued)

| (In Thousands)            | June 30, 2015 | December 31, 2014 |
|---------------------------|---------------|-------------------|
| Principal balance         | \$1,343,333   | \$1,483,213       |
| Unamortized premium, net  | —             | 12,511            |
| Allowance for loan losses | —             | (21,338)          |
| Valuation adjustment      | (106,219)     | ) —               |
| Carrying value            | \$1,237,114   | \$1,474,386       |

At June 30, 2015, we owned 4,999 held-for-investment loans at consolidated Sequoia entities, as compared to 5,315 loans at December 31, 2014. The weighted average FICO score of borrowers backing these loans was 732 (at origination) and the weighted average LTV ratio of these loans was 66% (at origination). At June 30, 2015 and December 31, 2014, the unpaid principal balance of loans at consolidated Sequoia entities delinquent greater than 90 days was \$66 million and \$73 million, respectively, and the unpaid principal balance of loans in foreclosure was \$36 million and \$39 million, respectively. During the three and six months ended June 30, 2015, we recorded positive \$2 million and \$5 million, respectively, of net valuation adjustments on these loans through mortgage banking and investment activities, net on our consolidated statements of income.

## Note 7. Commercial Loans

We invest in commercial loans that we originate as well as loans that we acquire from third-party originators. The following table summarizes the classifications and carrying value of commercial loans at June 30, 2015 and December 31, 2014.

| (In Thousands)               | June 30, 2015 | December 31, 2014 |
|------------------------------|---------------|-------------------|
| Held-for-sale, at fair value | \$165,853     | \$166,234         |
| Held-for-investment          |               |                   |
| At fair value                | 69,763        | 71,262            |
| At amortized cost            | 315,715       | 329,431           |
| Total Commercial Loans       | \$551,331     | \$566,927         |

Of the held-for-investment commercial loans at amortized cost shown above at June 30, 2015 and December 31, 2014, \$182 million and \$195 million, respectively, were financed through the Commercial Securitization entity.

## Commercial Loans Held-for-Sale

Commercial loans held-for-sale include loans we originate and intend to sell to third parties. At June 30, 2015, we held 11 senior commercial mortgage loans at fair value, with an aggregate outstanding principal balance of \$165 million and an aggregate fair value of \$166 million. As of December 31, 2014, there were 13 senior commercial mortgage loans at fair value, with an aggregate outstanding principal balance of \$163 million and an aggregate fair value of \$166 million.

During the three and six months ended June 30, 2015, we acquired \$258 million and \$350 million (principal balance), respectively, of senior commercial loans for which we elected the fair value option and sold \$146 million and \$348 million (principal balance), respectively, of loans to third parties. During the three months ended June 30, 2015 and 2014, we recorded positive \$1 million and positive \$6 million, respectively, of valuation adjustments on senior commercial mortgage loans for which we elected the fair value option through mortgage banking and investment activities, net on our consolidated statements of income. During the six months ended June 30, 2015 and 2014, we recorded positive \$7 million and positive \$9 million, respectively, of valuation adjustments on senior commercial mortgage loans for which we elected the fair value option through mortgage banking and investment activities, net on our consolidated statements of income. At June 30, 2015, all commercial loans held-for-sale were current and loans with a principal balance of \$60 million were pledged as collateral under short-term borrowing arrangements.



Table of ContentsREDWOOD TRUST, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2015

(Unaudited)

Note 7. Commercial Loans - (continued)

## Commercial Loans Held-for-Investment

## Commercial Loans Held-for-Investment, at Fair Value

Commercial loans held-for-investment at fair value include senior mortgage loans for which we have elected the fair value option and have been split into senior A-notes and junior B-notes. Although the A-notes for each of the loans were sold, the transfers did not qualify for sale accounting treatment and we treated the sales as secured borrowings. At June 30, 2015, we held three of these A/B notes with an aggregate outstanding principal balance of \$67 million and an aggregate fair value of \$70 million. At December 31, 2014, we held three A/B notes, with an aggregate outstanding principal balance of \$68 million and an aggregate fair value of \$71 million. We carry the A-notes and associated secured commercial borrowings at the same fair values and the periodic valuation adjustments associated with these assets and liabilities offset through mortgage banking and investment activities, net on our consolidated statements of income. During the three and six months ended June 30, 2015 and 2014, there were no net changes in the fair value of the B-notes, in which we retain an actual economic interest. The carrying value of the B-notes at both June 30, 2015 and December 31, 2014 were \$5 million.

## Commercial Loans Held-for-Investment, at Amortized Cost

Commercial loans held-for-investment at amortized cost include loans we originate and preferred equity investments we make or, in either case, acquire from third parties. As of June 30, 2015, these loans primarily include mezzanine loans that are secured by a borrower's ownership interest in a single purpose entity that owns commercial property, rather than a lien on the commercial property. The preferred equity investments are typically preferred equity interests in a single purpose entity that owns commercial property and are included within, and referred to herein, as commercial loans held-for-investment due to the fact that their risks and payment characteristics are nearly equivalent to commercial mezzanine loans.

The following table provides additional information for our commercial loans held-for-investment at amortized cost at June 30, 2015 and December 31, 2014.

| (In Thousands)            | June 30, 2015 | December 31, 2014 |
|---------------------------|---------------|-------------------|
| Principal balance         | \$327,592     | \$341,750         |
| Unamortized discount, net | (4,476)       | (4,862)           |
| Recorded investment       | 323,116       | 336,888           |
| Allowance for loan losses | (7,401)       | (7,457)           |
| Carrying Value            | \$315,715     | \$329,431         |

At both June 30, 2015 and December 31, 2014, we held 60 commercial loans held-for-investment at amortized cost. During the three and six months ended June 30, 2015, we originated or acquired \$2 million and \$9 million, respectively, of commercial loans held-for-investment at amortized cost. Of the \$323 million of recorded investment in commercial loans held-for-investment at June 30, 2015, 3% was originated in 2015, 18% was originated in 2014, 15% was originated in 2013, 36% was originated in 2012, 24% was originated in 2011, and 4% was originated in 2010.

## Allowance for Loan Losses on Commercial Loans

For commercial loans classified as held-for-investment, we establish and maintain an allowance for loan losses. The allowance includes a component for loans collectively evaluated for impairment and a component for loans individually evaluated for impairment.

Our methodology for assessing the adequacy of the allowance for loan losses includes a formal review of each commercial loan in the portfolio and the assignment of an internal impairment status. Based on the assigned impairment status, a loan is categorized as "Pass," "Watch List," or "Workout." The following table presents the principal balance of commercial loans held-for-investment by risk category.



Table of ContentsREDWOOD TRUST, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2015

(Unaudited)

Note 7. Commercial Loans - (continued)

| (In Thousands)                             | June 30, 2015 | December 31, 2014 |
|--|---------------|-------------------|
| Pass                                       | \$302,075     | \$316,122         |
| Watch list                                 | 25,517        | 25,628            |
| Total Commercial Loans Held-for-Investment | \$327,592     | \$341,750         |

## Activity in the Allowance for Loan Losses on Commercial Loans

The following table summarizes the activity in the allowance for commercial loan losses for the three and six months ended June 30, 2015 and 2014.

| (In Thousands)                          | Three Months Ended June 30, |         | Six Months Ended June 30, |         |
|---|-----------------------------|---------|---------------------------|---------|
|   | 2015                        | 2014    | 2015                      | 2014    |
| Balance at beginning of period          | \$7,662                     | \$8,028 | \$7,456                   | \$7,373 |
| Charge-offs, net                        | —                           | —       | —                         | —       |
| (Reversal of) provision for loan losses | (261                        | ) 289   | (55                       | ) 944   |
| Balance at End of Period                | \$7,401                     | \$8,317 | \$7,401                   | \$8,317 |

## Commercial Loans Collectively Evaluated for Impairment

At June 30, 2015 and December 31, 2014, all of our commercial loans collectively evaluated for impairment were current. The following table summarizes the balances for loans collectively evaluated for impairment at June 30, 2015 and December 31, 2014.

| (In Thousands)      | June 30, 2015 | December 31, 2014 |
|---------------------|---------------|-------------------|
| Principal balance   | \$327,592     | \$341,750         |
| Recorded investment | 323,116       | 336,888           |
| Related allowance   | 7,401         | 7,457             |

## Commercial Loans Individually Evaluated for Impairment

We did not have any commercial loans individually evaluated for impairment at either June 30, 2015 or December 31, 2014.

## Note 8. Real Estate Securities

We invest in residential mortgage-backed securities. The following table presents the fair values of our real estate securities by type at June 30, 2015 and December 31, 2014.

| (In Thousands)               | June 30, 2015 | December 31, 2014 |
|------------------------------|---------------|-------------------|
| Trading                      | \$116,141     | \$111,606         |
| Available-for-sale           | 1,041,458     | 1,267,624         |
| Total Real Estate Securities | \$1,157,599   | \$1,379,230       |

Our real estate securities are presented in accordance with their general position within a securitization structure based on their rights to cash flows. Senior securities are those interests in a securitization that generally have the first right to cash flows and are last in line to absorb losses. Re-REMIC securities, as presented herein, were created through the resecuritization of certain senior security interests to provide additional credit support to those interests. These re-REMIC securities are therefore subordinate to the remaining senior security interests, but senior to any subordinate tranches of the securitization from which they were created. Subordinate securities are all interests below senior and re-REMIC interests.

Table of Contents

REDWOOD TRUST, INC. AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
 June 30, 2015  
 (Unaudited)

## Note 8. Real Estate Securities - (continued)

## Trading Securities

We elected the fair value option for certain securities and classify them as trading securities. At June 30, 2015, our trading securities included \$47 million of interest-only securities, for which there is no principal balance, \$22 million of senior securities and \$47 million of subordinate securities. The unpaid principal balance of senior and subordinate securities classified as trading securities was \$23 million and \$61 million, respectively, at June 30, 2015. During the three and six months ended June 30, 2015, we acquired \$71 million and \$94 million (principal balance), respectively, of senior and subordinate securities for which we elected the fair value option and classified as trading, and sold \$35 million and \$37 million of such securities, respectively. During the three months ended June 30, 2015 and 2014, we recorded positive \$7 million and negative \$9 million, respectively, of valuation adjustments on trading securities, included in mortgage banking and investment activities, net on our consolidated income statements. During the six months ended June 30, 2015 and 2014, we recorded negative \$7 million and negative \$13 million, respectively, of valuation adjustments on trading securities, included in mortgage banking and investment activities, net on our consolidated statements of income.

The following table presents trading securities by collateral type at June 30, 2015 and December 31, 2014.

| (In Thousands)               | June 30, 2015 | December 31, 2014 |
|------------------------------|---------------|-------------------|
| Senior Securities            |               |                   |
| Prime                        | \$62,427      | \$93,802          |
| Non-prime                    | 6,705         | 7,951             |
| Total Senior Securities      | 69,132        | 101,753           |
| Prime Subordinate Securities | 47,009        | 9,853             |
| Total Trading Securities     | \$116,141     | \$111,606         |

## AFS Securities

The following table presents the fair value of our available-for-sale securities held at Redwood by collateral type at June 30, 2015 and December 31, 2014.

| (In Thousands)                 | June 30, 2015 | December 31, 2014 |
|--------------------------------|---------------|-------------------|
| Senior Securities              |               |                   |
| Prime                          | \$278,960     | \$307,813         |
| Non-prime                      | 166,376       | 179,744           |
| Total Senior Securities        | 445,336       | 487,557           |
| Re-REMIC Securities            | 169,084       | 168,347           |
| Subordinate Securities         |               |                   |
| Prime Mezzanine <sup>(1)</sup> | 257,263       | 448,838           |
| Subordinate <sup>(2)</sup>     | 169,775       | 162,882           |
| Total Subordinate Securities   | 427,038       | 611,720           |
| Total AFS Securities           | \$1,041,458   | \$1,267,624       |

(1) Mezzanine includes securities initially rated AA, A and BBB- and issued in 2012 or later.

(2) Subordinate securities includes less than \$1 million of non-prime securities at both June 30, 2015, and December 31, 2014.

The senior securities shown above at June 30, 2015 and December 31, 2014, included \$88 million and \$105 million, respectively, of prime securities, and \$107 million and \$117 million, respectively, of non-prime securities that were financed through the Residential Resecuritization entity, as discussed in Note 4. As of June 30, 2015 AFS securities with a carrying value of \$535 million were pledged as collateral under short-term borrowing agreements. See Note 12

for additional information on short-term debt.

During the three and six months ended June 30, 2015, we purchased \$5 million and \$15 million of AFS securities, respectively, and sold \$112 million and \$202 million of AFS securities, respectively, which resulted in realized gains of \$6 million and \$10 million, respectively. During the three months ended June 30, 2014, we purchased \$77 million of AFS securities and sold \$1 million.

Table of Contents

REDWOOD TRUST, INC. AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
 June 30, 2015  
 (Unaudited)

## Note 8. Real Estate Securities - (continued)

We often purchase AFS securities at a discount to their outstanding principal balances. To the extent we purchase an AFS security that has a likelihood of incurring a loss, we do not amortize into income the portion of the purchase discount that we do not expect to collect due to the inherent credit risk of the security. We may also expense a portion of our investment in the security to the extent we believe that principal losses will exceed the purchase discount. We designate any amount of unpaid principal balance that we do not expect to receive and thus do not expect to earn or recover as a credit reserve on the security. Any remaining net unamortized discounts or premiums on the security are amortized into income over time using the effective yield method.

At June 30, 2015, there were \$6 million of AFS securities with contractual maturities less than five years, \$2 million of AFS securities with contractual maturities greater than five years but less than 10 years, and the remainder of our AFS securities had contractual maturities greater than 10 years.

The following table presents the components of carrying value (which equals fair value) of AFS securities at June 30, 2015 and December 31, 2014.

## Carrying Value of AFS Securities

| June 30, 2015             | Senior    |           |           |             |             |
|---------------------------|-----------|-----------|-----------|-------------|-------------|
| (In Thousands)            | Prime     | Non-prime | Re-REMIC  | Subordinate | Total       |
| Principal balance         | \$282,921 | \$182,719 | \$193,221 | \$535,511   | \$1,194,372 |
| Credit reserve            | (2,650)   | (9,175)   | (13,071)  | (36,804)    | (61,700)    |
| Unamortized discount, net | (30,401)  | (27,533)  | (75,658)  | (139,527)   | (273,119)   |
| Amortized cost            | 249,870   | 146,011   | 104,492   | 359,180     | 859,553     |
| Gross unrealized gains    | 31,196    | 20,550    | 64,592    | 68,519      | 184,857     |
| Gross unrealized losses   | (2,106)   | (185)     | —         | (661)       | (2,952)     |
| Carrying Value            | \$278,960 | \$166,376 | \$169,084 | \$427,038   | \$1,041,458 |
| December 31, 2014         | Senior    |           |           |             |             |
| (In Thousands)            | Prime     | Non-prime | Re-REMIC  | Subordinate | Total       |
| Principal balance         | \$311,573 | \$196,258 | \$195,098 | \$742,150   | \$1,445,079 |
| Credit reserve            | (3,660)   | (9,644)   | (15,202)  | (41,561)    | (70,067)    |
| Unamortized discount, net | (34,782)  | (31,491)  | (79,611)  | (150,458)   | (296,342)   |
| Amortized cost            | 273,131   | 155,123   | 100,285   | 550,131     | 1,078,670   |
| Gross unrealized gains    | 35,980    | 24,682    | 68,062    | 63,026      | 191,750     |
| Gross unrealized losses   | (1,298)   | (61)      | —         | (1,437)     | (2,796)     |
| Carrying Value            | \$307,813 | \$179,744 | \$168,347 | \$611,720   | \$1,267,624 |

Table of Contents

REDWOOD TRUST, INC. AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
 June 30, 2015  
 (Unaudited)

## Note 8. Real Estate Securities - (continued)

The following table presents the changes for the three and six months ended June 30, 2015, in unamortized discount and designated credit reserves on residential AFS securities.

## Changes in Unamortized Discount and Designated Credit Reserves on AFS Securities

| (In Thousands)                                 | Three Months Ended June 30, 2015 |                           | Six Months Ended June 30, 2015 |                           |
|--|----------------------------------|---------------------------|--------------------------------|---------------------------|
|  | Credit Reserve                   | Unamortized Discount, Net | Credit Reserve                 | Unamortized Discount, Net |
| Beginning balance                              | \$63,584                         | \$286,382                 | \$70,067                       | \$296,342                 |
| Amortization of net discount                   | —                                | (9,324 )                  | —                              | (19,162 )                 |
| Realized credit losses                         | (2,769 )                         | —                         | (5,714 )                       | —                         |
| Acquisitions                                   | 858                              | 3,033                     | 858                            | 5,705                     |
| Sales, calls, other                            | —                                | (6,945 )                  | —                              | (13,277 )                 |
| Impairments                                    | —                                | —                         | —                              | —                         |
| Transfers to (release of) credit reserves, net | 27                               | (27 )                     | (3,511 )                       | 3,511                     |
| Ending Balance                                 | \$61,700                         | \$273,119                 | \$61,700                       | \$273,119                 |

## AFS Securities with Unrealized Losses

The following table presents the components comprising the total carrying value of residential AFS securities that were in a gross unrealized loss position at June 30, 2015 and December 31, 2014.

| (In Thousands)    | Less Than 12 Consecutive Months |                   |            | 12 Consecutive Months or Longer |                   |            |
|-------------------|---------------------------------|-------------------|------------|---------------------------------|-------------------|------------|
|                   | Amortized Cost                  | Unrealized Losses | Fair Value | Amortized Cost                  | Unrealized Losses | Fair Value |
| June 30, 2015     | \$98,390                        | \$(1,263 )        | \$97,127   | \$74,537                        | \$(1,689 )        | \$72,848   |
| December 31, 2014 | 126,681                         | (1,374 )          | 125,307    | 70,676                          | (1,422 )          | 69,254     |

At June 30, 2015, after giving effect to purchases, sales, and extinguishments due to credit losses, our consolidated balance sheet included 260 AFS securities, of which 29 were in an unrealized loss position and 13 were in a continuous unrealized loss position for 12 consecutive months or longer. At December 31, 2014, our consolidated balance sheet included 290 AFS securities, of which 31 were in an unrealized loss position and 10 were in a continuous unrealized loss position for 12 consecutive months or longer.

## Evaluating AFS Securities for Other-than-Temporary Impairments

Gross unrealized losses on our AFS securities were \$3 million at June 30, 2015. We evaluate all securities in an unrealized loss position to determine if the impairment is temporary or other-than-temporary (resulting in an OTTI). At June 30, 2015, we did not intend to sell any of our AFS securities that were in an unrealized loss position, and it is more likely than not that we will not be required to sell these securities before recovery of their amortized cost basis, which may be at their maturity. We review our AFS securities that are in an unrealized loss position to identify those securities with losses that are other-than-temporary based on an assessment of changes in expected cash flows for such securities, which considers recent security performance and expected future performance of the underlying collateral. During the three and six months ended June 30, 2015, we recognized no OTTI losses related to our AFS securities. AFS securities for which OTTI is recognized have experienced, or are expected to experience, credit-related adverse cash flow changes. In determining our estimate of cash flows for AFS securities we may consider factors such as structural credit enhancement, past and expected future performance of underlying mortgage loans, including timing of expected future cash flows, which are informed by prepayment rates, default rates, loss severities, delinquency

rates, percentage of non-performing loans, FICO scores at loan origination, year of origination, loan-to-value ratios, and geographic concentrations, as well as general market assessments. Changes in our evaluation of these factors impacted the cash flows expected to be collected at the OTTI assessment date and were used to determine if there were credit-related

Table of Contents

REDWOOD TRUST, INC. AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
 June 30, 2015  
 (Unaudited)

## Note 8. Real Estate Securities - (continued)

adverse cash flows and if so, the amount of credit related losses. Significant judgment is used in both our analysis of the expected cash flows for our AFS securities and any determination of the credit loss component of OTTI.

The table below summarizes the significant valuation assumptions we used for our AFS securities in unrealized loss positions at June 30, 2015.

## Significant Valuation Assumptions

| June 30, 2015    | Range for Securities |   |           |   |
|------------------|----------------------|---|-----------|---|
|                  | Prime                |   | Non-prime |   |
| Prepayment rates | 8 - 16               | % | 8 - 12    | % |
| Projected losses | 1 - 21               | % | 14 - 18   | % |

The following table details the activity related to the credit loss component of OTTI (i.e., OTTI recognized through earnings) for AFS securities held at June 30, 2015 and 2014, for which a portion of an OTTI was recognized in other comprehensive income.

## Activity of the Credit Component of Other-than-Temporary Impairments

| (In Thousands)   | Three Months Ended June 30, |          | Six Months Ended June 30, |          |
|--|-----------------------------|----------|---------------------------|----------|
|  | 2015                        | 2014     | 2015                      | 2014     |
| Balance at beginning of period                         | \$32,949                    | \$35,786 | \$33,849                  | \$37,149 |
| Additions  |                             |          |                           |          |
| Initial credit impairments                             | —                           | 190      | —                         | 261      |
| Subsequent credit impairments                          | —                           | 28       | —                         | 70       |
| Reductions   |                             |          |                           |          |
| Securities sold, or expected to sell                   | (253                        | ) (904   | ) (348                    | ) (904   |
| Securities with no outstanding principal at period end | —                           | (844     | ) (805                    | ) (2,320 |
| Balance at End of Period                               | \$32,696                    | \$34,256 | \$32,696                  | \$34,256 |

## Gross Realized Gains and Losses on AFS Securities

Gains and losses from the sale of AFS securities are recorded as realized gains, net, in our consolidated statements of income. The following table presents the gross realized gains and losses on sales and calls of AFS securities for the three and six months ended June 30, 2015 and 2014.

| (In Thousands)   | Three Months Ended June 30, |       | Six Months Ended June 30, |         |
|--|-----------------------------|-------|---------------------------|---------|
|  | 2015                        | 2014  | 2015                      | 2014    |
| Gross realized gains - sales                                   | \$5,956                     | \$992 | \$10,262                  | \$992   |
| Gross realized gains - calls                                   | 360                         | —     | 360                       | 987     |
| Gross realized losses - sales                                  | —                           | —     | —                         | —       |
| Gross realized losses - calls                                  | —                           | —     | —                         | —       |
| Total Realized Gains on Sales and Calls of AFS Securities, net | \$6,316                     | \$992 | \$10,622                  | \$1,979 |

Table of Contents

REDWOOD TRUST, INC. AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
 June 30, 2015  
 (Unaudited)

## Note 9. Mortgage Servicing Rights

We invest in mortgage servicing rights associated with residential mortgage loans and contract with a licensed sub-servicer to perform all servicing functions for these loans. The following table presents the fair value of MSR's and the aggregate principal amounts of associated loans as of June 30, 2015 and December 31, 2014.

| (In Thousands)                  | June 30, 2015  |                      | December 31, 2014 |                      |
|---------------------------------|----------------|----------------------|-------------------|----------------------|
|                                 | MSR Fair Value | Associated Principal | MSR Fair Value    | Associated Principal |
| Mortgage Servicing Rights       |                |                      |                   |                      |
| Conforming Loans                | \$ 101,458     | \$ 8,917,808         | \$ 81,301         | \$ 7,705,146         |
| Jumbo Loans                     | 67,004         | 6,148,268            | 57,992            | 5,962,784            |
| Total Mortgage Servicing Rights | \$ 168,462     | \$ 15,066,076        | \$ 139,293        | \$ 13,667,930        |
| MSR Activity                    |                |                      |                   |                      |

The following table presents activity for MSR's for the three and six months ended June 30, 2015 and 2014.

| (In Thousands)                        | Three Months Ended June 30, |           | Six Months Ended June 30, |           |   |
|---------------------------------------|-----------------------------|-----------|---------------------------|-----------|---|
|                                       | 2015                        | 2014      | 2015                      | 2014      |   |
| Balance at beginning of period        | \$ 120,324                  | \$ 64,971 | \$ 139,293                | \$ 64,824 |   |
| Additions                             | 32,463                      | 11,807    | 51,217                    | 14,666    |   |
| Sales                                 | —                           | —         | (18,206                   | ) —       |   |
| Changes in fair value due to:         |                             |           |                           |           |   |
| Changes in assumptions <sup>(1)</sup> | 19,168                      | (3,553    | ) 5,132                   | (4,678    | ) |
| Other changes <sup>(2)</sup>          | (3,493                      | ) (2,000  | ) (8,974                  | ) (3,587  | ) |
| Balance at End of Period              | \$ 168,462                  | \$ 71,225 | \$ 168,462                | \$ 71,225 |   |

(1) Primarily reflects changes in prepayment assumptions due to changes in market interest rates.

(2) Represents changes due to realization of expected cash flows.

Table of Contents

REDWOOD TRUST, INC. AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
 June 30, 2015  
 (Unaudited)

## Note 9. Mortgage Servicing Rights - (continued)

## MSR Additions

We make investments in MSRs through the retention of servicing rights associated with the residential mortgage loans that we acquire and subsequently transfer to third parties or through the direct acquisition of MSRs sold by third parties. We hold our MSR investments at a taxable REIT subsidiary. The following table details the retention and purchase of MSRs during the three and six months ended June 30, 2015.

| (In Thousands)                 | Three Months Ended June 30, 2015 |                      | Six Months Ended June 30, 2015 |                      |
|--------------------------------|----------------------------------|----------------------|--------------------------------|----------------------|
|                                | MSR Fair Value                   | Associated Principal | MSR Fair Value                 | Associated Principal |
| Jumbo MSR additions:           |                                  |                      |                                |                      |
| From securitization            | \$6,002                          | \$607,402            | \$7,874                        | \$835,254            |
| From loan sales                | 172                              | 16,122               | 264                            | 26,267               |
| Total jumbo MSR additions      | 6,174                            | 623,524              | 8,138                          | 861,521              |
| Conforming MSR additions:      |                                  |                      |                                |                      |
| From loan sales                | \$14,990                         | \$1,348,871          | \$28,701                       | \$2,701,529          |
| From purchases                 | 11,299                           | 1,025,576            | 14,378                         | 1,343,914            |
| Total conforming MSR additions | 26,289                           | 2,374,447            | 43,079                         | 4,045,443            |
| Total MSR additions            | \$32,463                         | \$2,997,971          | \$51,217                       | \$4,906,964          |

## MSR Income (Loss), net

The following table presents the components of our MSR income.

| (In Thousands)  | Three Months Ended June 30, |           | Six Months Ended June 30, |           |
|---|-----------------------------|-----------|---------------------------|-----------|
|   | 2015                        | 2014      | 2015                      | 2014      |
| Servicing income  |                             |           |                           |           |
| Income  | \$8,454                     | \$4,064   | \$18,170                  | \$7,697   |
| Cost of sub-servicer  | (1,162)                     | (288)     | (2,391)                   | (603)     |
| Net servicing income  | 7,292                       | 3,776     | 15,779                    | 7,094     |
| Market valuation changes of MSRs                                  | 15,675                      | (5,553)   | (3,842)                   | (8,265)   |
| Market valuation changes of associated derivatives <sup>(1)</sup> | (21,814)                    | —         | (21,814)                  | —         |
| MSR provision for repurchases                                     | (323)                       | —         | (217)                     | —         |
| MSR income (loss), net  | \$830                       | \$(1,777) | \$(10,094)                | \$(1,171) |

(1) In the second quarter of 2015, we began to identify specific derivatives used to hedge the exposure of our MSRs to changes in market interest rates. See Note 2 for additional detail.

Table of Contents

REDWOOD TRUST, INC. AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
 June 30, 2015  
 (Unaudited)

## Note 10. Derivative Financial Instruments

The following table presents the fair value and notional amount of our derivative financial instruments at June 30, 2015 and December 31, 2014.

| (In Thousands)                                     | June 30, 2015     |                      | December 31, 2014 |                      |
|--|-------------------|----------------------|-------------------|----------------------|
|  | Fair Value        | Notional Amount      | Fair Value        | Notional Amount      |
| <b>Assets - Risk Management Derivatives</b>        |                   |                      |                   |                      |
| Interest rate swaps                                | \$294             | \$50,000             | \$—               | \$—                  |
| TBAs   | 7,625             | 1,246,400            | 6,654             | 1,074,000            |
| Futures  | —                 | —                    | —                 | —                    |
| Swaptions  | 8,726             | 1,185,000            | 7,006             | 575,000              |
| Credit default index swaps                         | 3,792             | 100,000              | 1,597             | 50,000               |
| <b>Assets - Other Derivatives</b>                  |                   |                      |                   |                      |
| Loan purchase commitments                          | 5,006             | 777,361              | 1,160             | 288,467              |
| Loan forward sale commitments                      | 809               | 155,319              | —                 | —                    |
| <b>Total Assets</b>                                | <b>\$26,252</b>   | <b>\$3,514,080</b>   | <b>\$16,417</b>   | <b>\$1,987,467</b>   |
| <b>Liabilities - Cash Flow Hedges</b>              |                   |                      |                   |                      |
| Interest rate swaps                                | \$(39,810)        | ) \$139,500          | \$(46,845)        | ) \$139,500          |
| <b>Liabilities - Risk Management Derivatives</b>   |                   |                      |                   |                      |
| Interest rate swaps                                | (4,172)           | ) 532,500            | (1,328)           | ) 206,000            |
| TBAs   | (5,466)           | ) 1,290,500          | (9,506)           | ) 1,110,000          |
| Futures  | (260)             | ) 54,000             | (372)             | ) 90,000             |
| <b>Liabilities - Other Derivatives</b>             |                   |                      |                   |                      |
| Loan purchase commitments                          | (4,401)           | ) 861,436            | (41)              | ) 27,324             |
| Loan forward sale commitments                      | —                 | —                    | (239)             | ) 102,793            |
| <b>Total Liabilities</b>                           | <b>\$(54,109)</b> | <b>) \$2,877,936</b> | <b>\$(58,331)</b> | <b>) \$1,675,617</b> |
| <b>Total Derivative Financial Instruments, Net</b> | <b>\$(27,857)</b> | <b>) \$6,392,016</b> | <b>\$(41,914)</b> | <b>) \$3,663,084</b> |

**Risk Management Derivatives**

To manage, to varying degrees, risks associated with certain assets and liabilities on our consolidated balance sheet, we may enter into derivative contracts. At June 30, 2015, we were party to swaps and swaptions with an aggregate notional amount of \$1.9 billion, TBA contracts sold with an aggregate notional amount of \$2.5 billion, and financial futures contracts with an aggregate notional amount of \$54 million. Net market valuation adjustments on risk management derivatives were negative \$17 million and negative \$29 million for the three and six months ended June 30, 2015, respectively. Net market valuation adjustments on risk management derivatives were negative \$12 million and negative \$25 million for the three and six months ended June 30, 2014, respectively. These net market valuation adjustments are recorded in mortgage banking and investment activities, net on our consolidated statements of income.

**Loan Purchase and Forward Sale Commitments**

LPCs and FSCs that qualify as derivatives are recorded at their estimated fair values. Net valuation adjustments on LPCs and FSCs were positive \$1 million and positive \$19 million for the three and six months ended June 30, 2015, respectively, and are reported through our consolidated statements of income in mortgage banking and investment activities, net.



Table of ContentsREDWOOD TRUST, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2015

(Unaudited)

## Note 10. Derivative Financial Instruments - (continued)

## Derivatives Designated as Cash Flow Hedges

To manage the variability in interest expense related to our long-term debt and certain adjustable-rate securitization entity liabilities that are included in our consolidated balance sheets for financial reporting purposes, we designated certain interest rate swaps as cash flow hedges with an aggregate notional balance of \$140 million.

For the three months ended June 30, 2015 and 2014, changes in the values of designated cash flow hedges were positive \$15 million and negative \$5 million, respectively, and were recorded in accumulated other comprehensive income, a component of equity. For the six months ended June 30, 2015 and 2014, changes in the values of designated cash flow hedges were positive \$7 million and negative \$14 million, respectively. For interest rate agreements currently or previously designated as cash flow hedges, our total unrealized loss reported in accumulated other comprehensive income was \$39 million and \$46 million at June 30, 2015 and December 31, 2014, respectively. For both the three and six months ended June 30, 2015 and 2014, we reclassified less than \$100 thousand of unrealized losses on derivatives to interest expense. Accumulated other comprehensive loss of less than \$1 million will be amortized into interest expense, a component of our consolidated income statements, over the remaining life of the hedge liabilities.

The following table illustrates the impact on interest expense of our interest rate agreements accounted for as cash flow hedges for the three and six months ended June 30, 2015 and 2014.

## Impact on Interest Expense of Our Interest Rate Agreements Accounted for as Cash Flow Hedges

| (In Thousands)   | Three Months Ended June 30, |            | Six Months Ended June 30, |            |
|--|-----------------------------|------------|---------------------------|------------|
|  | 2015                        | 2014       | 2015                      | 2014       |
| Net interest expense on cash interest rate agreements            | \$(1,475 )                  | \$(1,490 ) | \$(2,959 )                | \$(2,978 ) |
| Realized expense due to ineffective portion of cash flow hedges  | —                           | —          | —                         | —          |
| Realized net losses reclassified from other comprehensive income | (26 )                       | (39 )      | (57 )                     | (99 )      |
| Total Interest Expense   | \$(1,501 )                  | \$(1,529 ) | \$(3,016 )                | \$(3,077 ) |

## Derivative Counterparty Credit Risk

As discussed in our Annual Report on Form 10-K, we consider counterparty risk as part of our fair value assessments of all derivative financial instruments. At June 30, 2015, we assessed this risk as remote and did not record a specific valuation adjustment.

At June 30, 2015, we had outstanding derivative agreements with seven counterparties (other than clearinghouses) and were in compliance with ISDA agreements governing our open derivative positions.

REDWOOD TRUST, INC. AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
 June 30, 2015  
 (Unaudited)

Note 11. Other Assets and Liabilities

Other Assets

Other assets at June 30, 2015 and December 31, 2014, are summarized in the following table.

| (In Thousands)   | June 30, 2015 | December 31, 2014 |
|--|---------------|-------------------|
| Margin receivable                                      | \$71,392      | \$65,374          |
| FHLBC stock  | 30,001        | 10,688            |
| Pledged collateral                                     | 10,194        | 9,927             |
| Guarantee asset  | 6,417         | 7,201             |
| Investment receivable                                  | 5,378         | 1,103             |
| Deposits   | 5,000         | 5,000             |
| Fixed assets and leasehold improvements <sup>(1)</sup> | 4,442         | 3,008             |
| REO  | 4,410         | 4,391             |
| Income tax receivables                                 | 3,278         | 175               |
| Prepaid expenses                                       | 3,031         | 3,372             |
| Other  | 4,077         | 3,657             |
| Total Other Assets                                     | \$147,620     | \$113,896         |

<sup>(1)</sup> Fixed assets and leasehold improvements have a basis of \$7 million and accumulated depreciation of \$4 million at June 30, 2015.

Accrued Expenses and Other Liabilities

Accrued expenses and other liabilities at June 30, 2015 and December 31, 2014 are summarized in the following table.

| (In Thousands)                              | June 30, 2015 | December 31, 2014 |
|---|---------------|-------------------|
| Accrued compensation                        | \$11,927      | \$19,273          |
| Margin payable                              | \$10,156      | \$6,455           |
| Guarantee obligation                        | 6,146         | 7,201             |
| Current accounts payable                    | 5,446         | 2,112             |
| Residential loan and MSR repurchase reserve | 5,083         | 3,724             |
| Accrued operating expenses                  | 3,501         | 3,334             |
| Legal reserve                               | 2,000         | 2,000             |
| Income tax payable                          | 221           | —                 |
| Other                                       | 5,445         | 8,145             |
| Total Other Liabilities                     | \$49,925      | \$52,244          |

Margin Receivable and Payable

Margin receivable and payable resulted from margin calls between us and our derivatives, master repurchase agreements, and warehouse facilities counterparties whereby we or the counterparty were required to post collateral.

Investment Receivable and Unsettled Trades

In accordance with our policy to record purchases and sales of securities on the trade date, if the trade and settlement of a purchase or sale crosses over a quarterly reporting period, we will record an investment receivable for sales and an unsettled trades liability for purchases.

Table of ContentsREDWOOD TRUST, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2015

(Unaudited)

Note 11. Other Assets and Liabilities - (continued)

## Guarantee Asset, Pledged Collateral, and Guarantee Obligation

The pledged collateral, guarantee asset, and guarantee obligation presented in the tables above are related to the risk sharing arrangement we entered into with Fannie Mae in the fourth quarter of 2014. See Note 15 for additional information on the on the risk sharing arrangement.

## REO

The carrying value of REO at June 30, 2015, was \$4 million, which includes the net effect of \$5 million related to transfers into REO during the six months ended June 30, 2015, offset by \$3 million of REO liquidations, and \$2 million of negative market valuation adjustments. At June 30, 2015 and December 31, 2014, there were 18 and 22 REO properties, respectively, recorded on our consolidated balance sheets, all of which were owned at consolidated Sequoia entities.

See Note 15 for additional information on the legal and residential repurchase reserves.

## Note 12. Short-Term Debt

We enter into repurchase agreements, bank warehouse agreements, and other forms of collateralized (and generally uncommitted) short-term borrowings with several banks and major investment banking firms. At June 30, 2015, we had outstanding agreements with several counterparties and we were in compliance with all of the related covenants. Further information about these financial covenants is set forth in Part I, Item 2 – Management’s Discussion and Analysis of Financial Condition and Results of Operations of this Quarterly Report on Form 10-Q and in Part II, Item 7 of our Annual Report on Form 10-K for the year ended December 31, 2014.

The table below summarizes the facilities that are available to us and the balances of short-term debt at June 30, 2015 and December 31, 2014 by the type of collateral securing the debt.

## Short-Term Debt

| (Dollars in Thousands) | June 30, 2015        |              |              |                |
|------------------------|----------------------|--------------|--------------|----------------|
|                        | Number of Facilities | Outstanding  | Limit        | Maturity       |
| Collateral Type        |                      |              |              |                |
| Residential loans      | 5                    | \$ 776,824   | \$ 1,800,000 | 7/2015-6/2016  |
| Commercial loans       | 3                    | 96,849       | 450,000      | 9/2015-10/2016 |
| Real estate securities | 8                    | 493,389      | —            | 7/2015-9/2015  |
| Total                  | 16                   | \$ 1,367,062 |              |                |
|                        | December 31, 2014    |              |              |                |
| (Dollars in Thousands) | Number of Facilities | Outstanding  | Limit        | Maturity       |
| Collateral Type        |                      |              |              |                |
| Residential loans      | 5                    | \$ 1,076,188 | \$ 1,550,000 | 2/2015-12/2015 |
| Commercial loans       | 3                    | 109,128      | 400,000      | 4/2015-10/2016 |
| Real estate securities | 9                    | 608,509      | —            | 1/2015-3/2015  |
| Total                  | 17                   | \$ 1,793,825 |              |                |

Borrowings under these facilities are generally charged interest based on a specified margin over the one-month LIBOR interest rate. At June 30, 2015, all of these borrowings were under uncommitted facilities and were due within 364 days (or less) of the borrowing date.

Table of ContentsREDWOOD TRUST, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2015

(Unaudited)

Note 12. Short-Term Debt - (continued)

The fair value of residential loans, commercial loans, and real estate securities pledged as collateral was \$860 million, \$143 million, and \$615 million, respectively, at June 30, 2015 and \$1.22 billion, \$161 million, and \$762 million, respectively, at December 31, 2014. For the three and six months ended June 30, 2015, the average balance of short-term debt was \$1.38 billion and \$1.48 billion, respectively. At both June 30, 2015 and December 31, 2014, accrued interest payable on short-term debt was \$2 million.

We also maintain a \$10 million committed line of credit with a financial institution that is secured by our pledge of certain mortgage-backed securities we own. At both June 30, 2015 and December 31, 2014, we had no outstanding borrowings on this facility.

## Characteristics of Short-Term Debt

The table below summarizes short-term debt by weighted average interest rates and by collateral type at June 30, 2015.

| (Dollars in Thousands)            | June 30, 2015   |                                |                                      |
|-----------------------------------|-----------------|--------------------------------|--------------------------------------|
|                                   | Amount Borrowed | Weighted Average Interest Rate | Weighted Average Days Until Maturity |
| Collateral Type                   |                 |                                |                                      |
| Residential loan collateral       | \$776,824       | 1.73                           | % 233                                |
| Commercial loan collateral        | 96,849          | 3.92                           | % 185                                |
| Real estate securities collateral | 493,389         | 1.43                           | % 22                                 |
| Total Short-Term Debt             | \$1,367,062     | 1.78                           | % 154                                |

## Remaining Maturities of Short-Term Debt

The following table presents the remaining maturities of short-term debt at June 30, 2015 and December 31, 2014.

| (In Thousands)         | June 30, 2015     |               |              |             |
|------------------------|-------------------|---------------|--------------|-------------|
|                        | Within 30 days    | 31 to 90 days | Over 90 days | Total       |
| Collateral Type        |                   |               |              |             |
| Residential loans      | \$—               | \$—           | \$776,824    | \$776,824   |
| Commercial loans       | —                 | 52,224        | 44,625       | 96,849      |
| Real estate securities | 363,099           | 127,864       | 2,426        | 493,389     |
| Total Short-Term Debt  | \$363,099         | \$180,088     | \$823,875    | \$1,367,062 |
| (In Thousands)         | December 31, 2014 |               |              |             |
|                        | Within 30 days    | 31 to 90 days | Over 90 days | Total       |
| Collateral Type        |                   |               |              |             |
| Residential loans      | \$—               | \$354,064     | \$722,124    | \$1,076,188 |
| Commercial loans       | —                 | —             | 109,128      | 109,128     |
| Real estate securities | 515,552           | 92,957        | —            | 608,509     |
| Total Short-Term Debt  | \$515,552         | \$447,021     | \$831,252    | \$1,793,825 |

Table of Contents

REDWOOD TRUST, INC. AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
 June 30, 2015  
 (Unaudited)

## Note 13. Asset-Backed Securities Issued

Through our Sequoia securitization program, we sponsor securitization transactions in which ABS backed by residential mortgage loans are issued by Sequoia entities. ABS were also issued by securitization entities in the Residential Resecuritization and the Commercial Securitization. Each securitization entity is independent of Redwood and of each other and the assets and liabilities are not owned by and are not legal obligations of Redwood. Our exposure to these entities is primarily through the financial interests we have retained, although we are exposed to certain financial risks associated with our role as a sponsor, manager, or depositor of these entities or as a result of our having sold assets directly or indirectly to these entities.

As a general matter, ABS have been issued by these securitization entities to fund the acquisition of assets from us or from third parties. The ABS issued by these entities consist of various classes of securities that pay interest on a monthly or quarterly basis. Substantially all ABS issued pay variable rates of interest, which are indexed to one-, three-, or six-month LIBOR. Some ABS issued pay fixed rates of interest or pay hybrid rates, which are fixed rates that subsequently adjust to variable rates. ABS issued also includes some interest-only classes with coupons set at a fixed rate or a fixed spread to a benchmark rate, or set at a spread to the interest rates earned on the assets less the interest rates paid on the liabilities of a securitization entity.

The carrying values of ABS issued by consolidated securitization entities we sponsored at June 30, 2015 and December 31, 2014, along with other selected information, are summarized in the following table.

## Asset-Backed Securities Issued

| (Dollars in Thousands)                              | June 30, 2015     |                                 |                              |              |
|---|-------------------|---------------------------------|------------------------------|--------------|
|   | Sequoia           | Residential<br>Resecuritization | Commercial<br>Securitization | Total        |
| Certificates with principal balance                 | \$ 1,289,032      | \$ 18,872                       | \$ 69,914                    | \$ 1,377,818 |
| Interest-only certificates                          | 5,011             | —                               | —                            | 5,011        |
| Market valuation adjustments <sup>(1)</sup>         | (120,707 )        | —                               | —                            | (120,707 )   |
| Total ABS Issued                                    | \$ 1,173,336      | \$ 18,872                       | \$ 69,914                    | \$ 1,262,122 |
| Range of weighted average interest rates, by series | 0.39% to<br>4.33% | 2.18                            | % 5.62                       | %            |
| Stated maturities                                   | 2017-2041         | 2046                            | 2018                         |              |
| Number of series                                    | 24                | 1                               | 1                            |              |

(1) Upon adoption of ASU 2014-13 on January 1, 2015, we began to account for ABS issued by consolidated Sequoia entities at fair value. See Note 3 for additional information.

| (Dollars in Thousands)                              | December 31, 2014 |                                 |                              |              |
|---|-------------------|---------------------------------|------------------------------|--------------|
|   | Sequoia           | Residential<br>Resecuritization | Commercial<br>Securitization | Total        |
| Certificates with principal balance                 | \$ 1,427,056      | \$ 45,044                       | \$ 83,313                    | \$ 1,555,413 |
| Interest-only certificates                          | 2,079             | —                               | —                            | 2,079        |
| Unamortized discount                                | (12,373 )         | —                               | —                            | (12,373 )    |
| Total ABS Issued                                    | \$ 1,416,762      | \$ 45,044                       | \$ 83,313                    | \$ 1,545,119 |
| Range of weighted average interest rates, by series | 0.36% to<br>4.27% | 2.16                            | % 5.62                       | %            |
| Stated maturities                                   | 2014 - 2041       | 2046                            | 2018                         |              |
| Number of series                                    | 24                | 1                               | 1                            |              |



Table of ContentsREDWOOD TRUST, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2015

(Unaudited)

Note 13. Asset-Backed Securities Issued - (continued)

The actual maturity of each class of ABS issued is primarily determined by the rate of principal prepayments on the assets of the issuing entity. Each series is also subject to redemption prior to the stated maturity according to the terms of the respective governing documents of each ABS issuing entity. As a result, the actual maturity of ABS issued may occur earlier than its stated maturity. At June 30, 2015, \$1.25 billion of ABS issued (\$1.36 billion principal balance) had contractual maturities beyond five years and \$8 million of ABS issued (\$16 million principal balance) had contractual maturities of less than one year. Amortization of Commercial Securitization and Residential Resecuritization deferred ABS issuance costs were less than \$1 million and \$1 million for the three and six months ended June 30, 2015 and 2014, respectively. The following table summarizes the accrued interest payable on ABS issued at June 30, 2015 and December 31, 2014. Interest due on consolidated ABS issued is payable monthly.

Accrued Interest Payable on Asset-Backed Securities Issued

| (In Thousands)                               | June 30, 2015 | December 31, 2014 |
|--|---------------|-------------------|
| Sequoia                                      | \$797         | \$976             |
| Residential Resecuritization                 | 2             | 5                 |
| Commercial Securitization                    | 328           | 390               |
| Total Accrued Interest Payable on ABS Issued | \$1,127       | \$1,371           |

The following table summarizes the carrying value components of the collateral for ABS issued and outstanding at June 30, 2015 and December 31, 2014.

Collateral for Asset-Backed Securities Issued

| (In Thousands)                  | June 30, 2015     |                              |                           |             |
|---------------------------------|-------------------|------------------------------|---------------------------|-------------|
|                                 | Sequoia           | Residential Resecuritization | Commercial Securitization | Total       |
| Residential loans               | \$1,237,114       | \$—                          | \$—                       | \$1,237,114 |
| Commercial loans                | —                 | —                            | 182,184                   | 182,184     |
| Real estate securities          | —                 | 195,278                      | —                         | 195,278     |
| Restricted cash                 | 147               | —                            | 139                       | 286         |
| Accrued interest receivable     | 1,589             | 409                          | 1,367                     | 3,365       |
| REO                             | 4,409             | —                            | —                         | 4,409       |
| Total Collateral for ABS Issued | \$1,243,259       | \$195,687                    | \$183,690                 | \$1,622,636 |
| (In Thousands)                  | December 31, 2014 |                              |                           |             |
|                                 | Sequoia           | Residential Resecuritization | Commercial Securitization | Total       |
| Residential loans               | \$1,474,386       | \$—                          | \$—                       | \$1,474,386 |
| Commercial loans                | —                 | —                            | 194,991                   | 194,991     |
| Real estate securities          | —                 | 221,676                      | —                         | 221,676     |
| Restricted cash                 | 147               | 43                           | 137                       | 327         |
| Accrued interest receivable     | 2,359             | 477                          | 1,511                     | 4,347       |
| REO                             | 4,391             | —                            | —                         | 4,391       |
| Total Collateral for ABS Issued | \$1,481,283       | \$222,196                    | \$196,639                 | \$1,900,118 |

Table of Contents

REDWOOD TRUST, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
June 30, 2015  
(Unaudited)

Note 14. Long-Term Debt

FHLBC Borrowings

In July 2014, our FHLB member subsidiary entered into a borrowing agreement with the Federal Home Loan Bank of Chicago. As of June 30, 2015, under this agreement, our subsidiary could incur borrowings up to \$1 billion, also referred to as “advances,” from the FHLBC secured by eligible collateral, including, but not limited to residential mortgage loans and residential mortgage-backed securities. This borrowing agreement is uncommitted, which means that any request we make to borrow funds may be declined for any reason, even if at the time of the borrowing request we have then-outstanding borrowings that are less than the borrowing limits under this agreement. During the three and six months ended June 30, 2015, our FHLB-member subsidiary borrowed an additional \$31 million and \$386 million, respectively, under this agreement. At June 30, 2015, \$882 million of advances were outstanding under this agreement with a weighted average interest rate of 0.23% and a weighted average maturity of 6 years. Advances under this agreement incur interest charges based on a specified margin over the FHLBC’s 13-week discount note rate, which resets every 13 weeks. These advances were secured by residential mortgage loans with a fair value of \$1.00 billion at June 30, 2015. This agreement also requires our subsidiary to purchase and hold stock in the FHLBC in an amount equal to a specified percentage of outstanding advances. At June 30, 2015, our subsidiary held \$30 million of FHLBC stock that is included in other assets in our consolidated balance sheets. During July of 2015, the FHLBC approved an increase to our FHLB-member subsidiary’s uncommitted borrowing capacity, bringing our subsidiary’s total uncommitted borrowing capacity with the FHLBC to \$1.4 billion.

Commercial Secured Borrowing

At June 30, 2015, we had commercial secured borrowings of \$65 million resulting from transfers of portions of senior commercial mortgage loans to third parties that did not meet the criteria for sale treatment under GAAP and were accounted for as financings. We bifurcated certain of our senior commercial mortgage loans into a senior portion that was sold to a third party and a junior portion that we retained as an investment. Although GAAP requires us to record a secured borrowing liability when we receive cash from selling the senior portion of the loan, the liability has no economic substance to us in that it does not require periodic interest payments and has no maturity. For each commercial secured borrowing, at such time that the associated senior portion of the loan is repaid or we sell our retained junior portion, the secured borrowing liability and associated senior portion of the loan would be derecognized from our balance sheet.

Convertible Notes

In November 2014, RWT Holdings, Inc., a wholly-owned subsidiary of Redwood Trust, Inc., issued \$205 million principal amount of 5.625% exchangeable senior notes due 2019. These exchangeable notes require semi-annual interest payments at a fixed coupon rate of 5.625% until maturity or exchange, which will be no later than November 15, 2019. After deducting the underwriting discount and offering costs, we received \$198 million of net proceeds. Including amortization of deferred securities issuance costs, the interest expense yield on these exchangeable notes was 6.58% and 6.51% for the three and six months ended June 30, 2015, respectively. At June 30, 2015, the accrued interest payable balance on this debt was \$2 million and the unamortized deferred issuance costs were \$6 million. At June 30, 2015, these notes were exchangeable at the option of the holder at an exchange rate of 46.1798 common shares per \$1,000 principal amount of exchangeable senior notes (equivalent to an exchange price of \$21.65 per common share). Upon exchange of these notes by a holder, the holder will receive shares of our common stock.

In March 2013, we issued \$288 million principal amount of 4.625% convertible senior notes due 2018. These convertible notes require semi-annual interest payments at a fixed coupon rate of 4.625% until maturity or conversion,

which will be no later than April 15, 2018. After deducting the underwriting discount and offering costs, we received \$279 million of net proceeds. Including amortization of deferred securities issuance costs, the interest expense yield on these convertible notes was 5.41% and 5.39% for the three and six months ended June 30, 2015, respectively. At June 30, 2015, the accrued interest payable balance on this debt was \$3 million and the unamortized deferred issuance costs were \$5 million. At June 30, 2015, these notes were convertible at the option of the holder at a conversion rate of 41.1320 common shares per \$1,000 principal amount of convertible senior notes (equivalent to a conversion price of \$24.31 per common share). Upon conversion of these notes by a holder, the holder will receive shares of our common stock.

#### Trust Preferred Securities and Subordinated Notes

At June 30, 2015, we had trust preferred securities and subordinated notes outstanding of \$100 million and \$40 million, respectively. The interest expense yield on both our trust preferred securities and subordinated notes was 2.63% and 2.67% for the three months ended

Table of Contents

REDWOOD TRUST, INC. AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
 June 30, 2015  
 (Unaudited)

## Note 14. Long-Term Debt - (continued)

June 30, 2015 and 2014, respectively. Including hedging costs and amortization of deferred securities issuance costs, the interest expense yield on both our trust preferred securities and subordinated notes was 6.85% and 6.89% for the three months ended June 30, 2015 and 2014, respectively.

The interest expense yield on both our trust preferred securities and subordinated notes was 2.58% and 2.57% for the six months ended June 30, 2015 and 2014, respectively. Including hedging costs and amortization of deferred securities issuance costs, the interest expense yield on both our trust preferred securities and subordinated notes was 6.85% and 6.87% for the six months ended June 30, 2015 and 2014, respectively.

At both June 30, 2015 and December 31, 2014, the accrued interest payable balance on our trust preferred securities and subordinated notes was less than \$1 million. Under the terms of this debt, we covenant, among other things, to use our best efforts to continue to qualify as a REIT. If an event of default were to occur in respect of this debt, we would generally be restricted under its terms (subject to certain exceptions) from making dividend distributions to stockholders, from repurchasing common stock or repurchasing or redeeming any other then-outstanding equity securities, and from making any other payments in respect of any equity interests in us or in respect of any then-outstanding debt that is pari passu or subordinate to this debt.

## Note 15. Commitments and Contingencies

## Lease Commitments

At June 30, 2015, we were obligated under nine non-cancelable operating leases with expiration dates through 2021 for \$12 million of cumulative lease payments. Operating lease expense was \$1 million for both of the six months ended June 30, 2015 and 2014.

The following table presents our future lease commitments at June 30, 2015.

## Future Lease Commitments by Year

| (In Thousands)          | June 30, 2015 |
|-------------------------|---------------|
| 2015 (6 months)         | \$1,400       |
| 2016                    | 2,838         |
| 2017                    | 2,879         |
| 2018                    | 1,827         |
| 2019                    | 1,189         |
| 2020 and thereafter     | 1,495         |
| Total Lease Commitments | \$11,628      |

## Loss Contingencies — Risk Sharing

In the fourth quarter of 2014, we entered into a risk-sharing arrangement with Fannie Mae. Under this arrangement we committed to assume the first one percent of losses realized on a reference pool of residential mortgage loans originated in 2014 that we acquired and then sold to Fannie Mae during the fourth quarter of 2014. During the 10 year term of the arrangement, we receive monthly cash payments from Fannie Mae based on the monthly outstanding unpaid principal balance of the reference pool of loans. Additionally, under this arrangement we are required to maintain collateral with a third party custodian sufficient to cover our maximum loss exposure throughout the term of the arrangement. To the extent approved losses are incurred, the custodian will transfer collateral to Fannie Mae. As a result of this transaction we recorded “pledged collateral” and a “guarantee asset” in the other assets line item, and a “guarantee obligation” in the other liabilities line item, on our consolidated balance sheets.

The guarantee obligation represents our commitment to assume losses under the arrangement, which at inception was recorded at fair value based on the fair value of the guarantee asset. We are amortizing the guarantee obligation over the 10 year term of the arrangement based on changes in the outstanding unpaid principal balance of loans in the reference pool. In addition, each period we assess the need for a separate loss allowance related to this arrangement,

based on our estimate of credit losses inherent in the reference pool of loans.

46

---

Table of Contents

REDWOOD TRUST, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2015

(Unaudited)

Note 15. Commitments and Contingencies - (continued)

To determine the loss allowance, we assess inherent losses in the reference pool of loans by determining loss factors (defaults, the timing of defaults, and loss severities upon defaults). As of June 30, 2015, we determined a loss allowance was not required.

Income from cash payments received under the risk sharing arrangement and income related to the amortization of the guarantee obligation are recorded in other income, and market valuation changes of the guarantee asset are recorded in mortgage banking and investment activities, net, on our consolidated statements of income. For the three and six months ended June 30, 2015, other income related to this transaction was \$1 million and \$2 million, respectively, and market valuation changes were less than \$1 million and negative \$1 million, respectively.

All of the loans in the reference pool subject to the guarantee were originated in 2014 and at June 30, 2015, the loans had an unpaid principal balance of \$874 million and an original weighted average FICO score of 762 (at origination) and LTV of 75% (at origination). At June 30, 2015, \$2 million of the outstanding principal balance was 30 days or more delinquent and less than \$1 million of the loans were 90 days or more delinquent or in foreclosure. At June 30, 2015, the maximum potential amount of future payments we could be required to make under this obligation was \$10 million and this amount was fully collateralized by assets we have transferred to a custodian and are presented as pledged collateral in other assets on our consolidated balance sheets. We have no recourse to any third parties that would allow us to recover any amounts related to this guarantee obligation. As of June 30, 2015, we have not incurred any losses under this agreement.

Our consolidated balance sheets include assets of special purpose entities (SPEs) that can only be used to settle obligations of these SPEs and liabilities of SPEs for which creditors do not have recourse to Redwood Trust, Inc. or its affiliates. The SPEs exist for the purpose of engaging in risk sharing arrangements with Fannie Mae and Freddie Mac. At June 30, 2015 and December 31, 2014, assets of such SPEs totaled \$17 million and \$19 million, respectively, and liabilities of such SPEs totaled \$6 million and \$7 million, respectively.

**Loss Contingencies — Residential Repurchase Reserve**

We maintain a repurchase reserve for potential obligations arising from representation and warranty violations related to residential loans we have sold to securitization trusts or third parties and for conforming residential loans associated with MSR that we have purchased from third parties. We do not originate residential loans and we believe the initial risk of loss due to loan repurchases (i.e., due to a breach of representations and warranties) would generally be a contingency to the companies from whom we acquired the loans. However, in some cases, for example, where loans were acquired from companies that have since become insolvent, repurchase claims may result in our being liable for a repurchase obligation.

At June 30, 2015 and December 31, 2014, our repurchase reserve associated with our residential loans and MSR was \$5 million and \$4 million, respectively, and was recorded in accrued expenses and other liabilities on our consolidated balance sheets. We received 50 repurchase requests during the six months ended June 30, 2015 and none during the six months ended June 30, 2014. We repurchased one loan during the six months ended June 30, 2015. The loan was repurchased from us by the loan originator, resulting in no loss to us. During the six months ended June 30, 2015 and 2014 we recorded repurchase provisions of \$1 million and less than \$1 million, respectively, that were recorded in mortgage banking and investment activities, net and MSR income (loss), net on our consolidated statements of income and did not charge-off any amounts to the reserve in either period.

**Loss Contingencies — Litigation**

On or about December 23, 2009, the Federal Home Loan Bank of Seattle (the “FHLB-Seattle”) filed a complaint in the Superior Court for the State of Washington (case number 09-2-46348-4 SEA) against Redwood Trust, Inc., our subsidiary, Sequoia Residential Funding, Inc. (“SRF”), Morgan Stanley & Co., and Morgan Stanley Capital I, Inc. (collectively, the “FHLB-Seattle Defendants”) alleging that the FHLB-Seattle Defendants made false or misleading

statements in offering materials for a mortgage pass-through certificate (the “Seattle Certificate”) issued in the Sequoia Mortgage Trust 2005-4 securitization transaction (the “2005-4 RMBS”) and purchased by the FHLB-Seattle. Specifically, the complaint alleges that the alleged misstatements concern the (1) loan-to-value ratio of mortgage loans and the appraisals of the properties that secured loans supporting the 2005-4 RMBS, (2) occupancy status of the properties, (3) standards used to underwrite the loans, and (4) ratings assigned to the Seattle Certificate. The FHLB-Seattle alleges claims under the Securities Act of Washington (Section 21.20.005, et seq.) and seeks to rescind the purchase of the Seattle Certificate and to collect interest on the original purchase price at the statutory interest rate of 8% per annum from the date of original purchase (net of interest received) as well as attorneys’ fees and costs. The Seattle Certificate was issued with an original principal amount of approximately \$133 million, and, as of June 30, 2015, the FHLB-Seattle has received approximately \$119 million of principal and \$11 million of interest payments in respect

Table of Contents

REDWOOD TRUST, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2015

(Unaudited)

Note 15. Commitments and Contingencies - (continued)

of the Seattle Certificate. The claims were subsequently dismissed for lack of personal jurisdiction as to Redwood Trust and SRF. Redwood agreed to indemnify the underwriters of the 2005-4 RMBS for certain losses and expenses they might incur as a result of claims made against them relating to this RMBS, including, without limitation, certain legal expenses. The FHLB-Seattle's claims against the underwriters of this RMBS were not dismissed and remain pending. Regardless of the outcome of this litigation, we could incur a loss as a result of these indemnities.

On or about July 15, 2010, The Charles Schwab Corporation ("Schwab") filed a complaint in the Superior Court for the State of California in San Francisco (case number CGC-10-501610) against SRF and 26 other defendants (collectively, the "Schwab Defendants") alleging that the Schwab Defendants made false or misleading statements in offering materials for various residential mortgage-backed securities sold or issued by the Schwab Defendants. Schwab alleged only a claim for negligent misrepresentation under California state law against SRF and sought unspecified damages and attorneys' fees and costs from SRF. Schwab claims that SRF made false or misleading statements in offering materials for a mortgage pass-through certificate (the "Schwab Certificate") issued in the 2005-4 RMBS and purchased by Schwab. Specifically, the complaint alleges that the misstatements for the 2005-4 RMBS concern the (1) loan-to-value ratio of mortgage loans and the appraisals of the properties that secured loans supporting the 2005-4 RMBS, (2) occupancy status of the properties, (3) standards used to underwrite the loans, and (4) ratings assigned to the Schwab Certificate. On November 14, 2014, Schwab voluntarily dismissed with prejudice its negligent misrepresentation claim, which resulted in the dismissal with prejudice of SRF from the action. The Schwab Certificate was issued with an original principal amount of approximately \$15 million, and, as of June 30, 2015, approximately \$13 million of principal and \$1 million of interest payments have been made in respect of the Schwab Certificate. Redwood agreed to indemnify the underwriters of the 2005-4 RMBS, which underwriters were also named and remain as defendants in the action, for certain losses and expenses they might incur as a result of claims made against them relating to this RMBS, including, without limitation, certain legal expenses. Regardless of the outcome of this litigation, Redwood could incur a loss as a result of these indemnities.

In accordance with GAAP, we review the need for any loss contingency reserves and establish reserves when, in the opinion of management, it is probable that a matter would result in a liability and the amount of loss, if any, can be reasonably estimated. Additionally, we record receivables for insurance recoveries relating to litigation-related losses and expenses if and when such amounts are covered by insurance and recovery of such losses or expenses are due. At June 30, 2015, the aggregate amount of loss contingency reserves established in respect of the FHLB-Seattle and Schwab litigation matters described above was \$2 million. We review our litigation matters each quarter to assess these loss contingency reserves and make adjustments in these reserves, upwards or downwards, as appropriate, in accordance with GAAP based on our review.

In the ordinary course of any litigation matter, including certain of the above-referenced matters, we have engaged and may continue to engage in formal or informal settlement communications with the plaintiffs. Settlement communications we have engaged in relating to certain of the above-referenced litigation matters are one of the factors that have resulted in our determination to establish the loss contingency reserves described above. We cannot be certain that any of these matters will be resolved through a settlement prior to trial and we cannot be certain that the resolution of these matters, whether through trial or settlement, will not have a material adverse effect on our financial condition or results of operations in any future period.

Future developments (including resolution of substantive pre-trial motions relating to these matters, receipt of additional information and documents relating to these matters (such as through pre-trial discovery), new or additional settlement communications with plaintiffs relating to these matters, or resolutions of similar claims against other defendants in these matters) could result in our concluding in the future to establish additional loss contingency reserves or to disclose an estimate of reasonably possible losses in excess of our established reserves with respect to these matters. Our actual losses with respect to the above-referenced litigation matters may be materially higher than the aggregate amount of loss contingency reserves we have established in respect of these litigation matters, including in the event that any of these matters proceeds to trial and the plaintiff prevails. Other factors that could result in our concluding to establish additional loss contingency reserves or estimate additional reasonably possible losses, or could result in our actual losses with respect to the above-referenced litigation matters being materially higher than the aggregate amount of loss contingency reserves we have established in respect of these litigation matters include that: there are significant factual and legal issues to be resolved; information obtained or rulings made during the lawsuits could affect the methodology for calculation of the available remedies; and we may have additional obligations pursuant to indemnity agreements, representations and warranties, and other contractual provisions with other parties relating to these litigation matters that could increase our potential losses.

Table of ContentsREDWOOD TRUST, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2015

(Unaudited)

## Note 16. Equity

The following table provides a summary of changes to accumulated other comprehensive income by component for the three and six months ended June 30, 2015 and 2014.

## Changes in Accumulated Other Comprehensive Income by Component

| (In Thousands)   | Three Months Ended June 30, 2015                      |   | Three Months Ended June 30, 2014                      |   |
|--|---|---|---|---|
|  | Net unrealized gains on available-for-sale securities | Net unrealized losses on interest rate agreements accounted for as cash flow hedges | Net unrealized gains on available-for-sale securities | Net unrealized losses on interest rate agreements accounted for as cash flow hedges |
| Balance at beginning of period                                   | \$ 190,100  | \$(54,460)  | \$ 185,275  | \$(24,623)  |
| Other comprehensive income (loss) before reclassifications       | (5,080)   | ) 15,469  | 12,721  | (5,401)   |
| Amounts reclassified from other accumulated comprehensive income | (5,361)   | ) 26  | (454)   | ) 39  |
| Net current-period other comprehensive income (loss)             | (10,441)  | ) 15,495  | 12,267  | (5,362)   |
| Balance at End of Period   | \$ 179,659  | \$(38,965)  | \$ 197,542  | \$(29,985)  |
| (In Thousands)   | Six Months Ended June 30, 2015                        |   | Six Months Ended June 30, 2014                        |   |
|  | Net unrealized gains on available-for-sale securities | Net unrealized losses on interest rate agreements accounted for as cash flow hedges | Net unrealized gains on available-for-sale securities | Net unrealized losses on interest rate agreements accounted for as cash flow hedges |
| Balance at beginning of period                                   | \$ 186,737  | \$(46,049)  | \$ 164,654  | \$(15,888)  |
| Other comprehensive income (loss) before reclassifications       | (28)  | ) 7,026   | 33,229  | (14,196)  |
| Amounts reclassified from other accumulated comprehensive income | (7,050)   | ) 58  | (341)   | ) 99  |
| Net current-period other comprehensive income (loss)             | (7,078)   | ) 7,084   | 32,888  | (14,097)  |
| Balance at End of Period   | \$ 179,659  | \$(38,965)  | \$ 197,542  | \$(29,985)  |

Table of ContentsREDWOOD TRUST, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2015

(Unaudited)

Note 16. Equity - (continued)

The following table provides a summary of reclassifications out of accumulated other comprehensive income for three and six months ended June 30, 2015 and 2014.

## Reclassifications Out of Accumulated Other Comprehensive Income

| (In Thousands)   | Affected Line Item in the<br>Income Statement      | Amount Reclassified From Accumulated<br>Other Comprehensive Income |          |
|--|--|--|----------|
|  |  | Three Months Ended June 30,<br>2015                                | 2014     |
| Net realized gains (losses) on AFS securities                                    |  |  |          |
| Other than temporary impairment  | Mortgage banking and<br>investment activities, net | \$—  | \$264    |
| Gain on sale of AFS securities   | Realized gains, net                                | (5,361   | ) (718   |
|  |  | \$ (5,361  | ) \$(454 |
| Net realized gains on interest rate<br>agreements designated as cash flow hedges |  |  |          |
| Amortization of deferred loss  | Interest expense                                   | \$26   | \$39     |
|  |  | \$26   | \$39     |
| (In Thousands)   | Affected Line Item in the<br>Income Statement      | Amount Reclassified From Accumulated<br>Other Comprehensive Income |          |
|  |  | Six Months Ended June 30,<br>2015                                  | 2014     |
| Net realized gains (losses) on AFS securities                                    |  |  |          |
| Other than temporary impairment  | Mortgage banking and<br>investment activities, net | \$—  | \$377    |
| Gain on sale of AFS securities   | Realized gains, net                                | (7,050   | ) (718   |
|  |  | \$ (7,050  | ) \$(341 |
| Net realized gains on interest rate<br>agreements designated as cash flow hedges |  |  |          |
| Amortization of deferred loss  | Interest expense                                   | \$58   | \$99     |
|  |  | \$58   | \$99     |

Table of ContentsREDWOOD TRUST, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2015

(Unaudited)

Note 16. Equity - (continued)

## Earnings Per Common Share

The following table provides the basic and diluted earnings per common share computations for the three and six months ended June 30, 2015 and 2014.

## Basic and Diluted Earnings Per Common Share

| (In Thousands, Except Share Data)  | Three Months Ended June 30, |            | Six Months Ended June 30, |            |
|--|-----------------------------|------------|---------------------------|------------|
|  | 2015                        | 2014       | 2015                      | 2014       |
| Basic Earnings Per Common Share:   |                             |            |                           |            |
| Net income attributable to Redwood   | \$27,064                    | \$16,017   | \$41,865                  | \$28,350   |
| Less: Dividends and undistributed earnings allocated to participating securities | (642                        | ) (537     | ) (1,375                  | ) (1,239   |
| Net income allocated to common shareholders                                      | \$26,422                    | \$15,480   | \$40,490                  | \$27,111   |
| Basic weighted average common shares outstanding                                 | 83,936,844                  | 82,740,012 | 83,650,170                | 82,575,636 |
| Basic Earnings Per Common Share  | \$0.31                      | \$0.19     | \$0.48                    | \$0.33     |
| Diluted Earnings Per Common Share:   |                             |            |                           |            |
| Net income attributable to Redwood   | \$27,064                    | \$16,017   | \$41,865                  | \$28,350   |
| Less: Dividends and undistributed earnings allocated to participating securities | (619                        | ) (537     | ) (1,375                  | ) (1,239   |
| Add back: Interest expense on convertible notes for the period, net of tax       | 2,789                       | —          | —                         | —          |
| Net income allocated to common shareholders                                      | \$29,234                    | \$15,480   | \$40,490                  | \$27,111   |
| Weighted average common shares outstanding                                       | 83,936,844                  | 82,740,012 | 83,650,170                | 82,575,636 |
| Net effect of dilutive equity awards   | 1,546,038                   | 2,292,986  | 1,823,735                 | 2,418,685  |
| Net effect of assumed convertible notes conversion to common shares              | 9,466,859                   | —          | —                         | —          |
| Diluted weighted average common shares outstanding                               | 94,949,741                  | 85,032,998 | 85,473,905                | 84,994,321 |
| Diluted Earnings Per Common Share  | \$0.31                      | \$0.18     | \$0.47                    | \$0.32     |

For the three and six months ended June 30, 2015 and 2014, we determined certain equity awards outstanding during each of these periods qualified as participating securities. We included participating securities in the calculation of basic earnings per common share as well as diluted earnings per common share as we determined that the two-class method was more dilutive than the alternative treasury stock method for these shares. For the three and six months ended June 30, 2015, there were 1,546,038 and 1,823,735 of dilutive equity awards, respectively. For the three and six months ended June 30, 2014, there were 2,292,986 and 2,418,685 of dilutive equity awards, respectively. Dividends and undistributed earnings allocated to participating securities under the basic and diluted earnings per share calculations require specific shares to be included that may differ in certain circumstances. For the three months ended June 30, 2015, common shares related to the assumed conversion of convertible notes totaling 9,466,859 were included in the calculation of diluted earnings per share as they were determined to be dilutive.

For the three and six months ended June 30, 2015, 11,825,450 and 21,292,309, respectively, of common shares related to the assumed conversion of the convertible notes were antidilutive and were excluded in the calculation of diluted earnings per share. For the three and six months ended June 30, 2015, the number of outstanding equity awards that were antidilutive totaled 286,075 and 299,491, respectively. For the three and six months ended June 30, 2014, the number of outstanding equity awards that were antidilutive totaled 70,508 and 271,392, respectively.



Table of ContentsREDWOOD TRUST, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2015

(Unaudited)

Note 16. Equity - (continued)

## Stock Repurchases

We announced a stock repurchase authorization in November 2007 for the repurchase of up to 5,000,000 common shares. This plan replaced all previous share repurchase plans and had no expiration date. During the six months ended June 30, 2015, there were no shares acquired under the plan.

In August 2015, our Board of Directors authorized the repurchase of up to \$100 million of our common stock, replacing the Board's previous share repurchase authorization. Our share repurchase authorization does not obligate us to acquire any specific number of shares. Under this authorization, shares may be repurchased in privately negotiated and/or open market transactions, including under plans complying with Rule 10b5-1 under the Securities Exchange Act of 1934, as amended. As of August 7, 2015, no shares had been acquired under this authorization.

## Note 17. Equity Compensation Plans

At June 30, 2015 and December 31, 2014, 1,987,975 and 2,225,245 shares of common stock, respectively, were available for grant under our Incentive Plan. The unamortized compensation cost of awards issued under the Incentive Plan and purchases under the Employee Stock Purchase Plan totaled \$22 million at June 30, 2015, as shown in the following table.

| (In Thousands)  | Six Months Ended June 30, 2015 |                      |                         |                              |           |
|---|--------------------------------|----------------------|-------------------------|------------------------------|-----------|
|   | Restricted Stock               | Deferred Stock Units | Performance Stock Units | Employee Stock Purchase Plan | Total     |
| Unrecognized compensation cost at beginning of period | \$1,091                        | \$12,304             | \$6,874                 | \$—                          | \$20,269  |
| Equity grants   | 2,709                          | 5,923                | —                       | 236                          | 8,868     |
| Equity grant forfeitures                              | (387)                          | ) —                  | —                       | —                            | (387)     |
| Equity compensation expense                           | (521)                          | ) (3,931)            | ) (1,709)               | ) (116)                      | ) (6,277) |
| Unrecognized Compensation Cost at End of Period       | \$2,892                        | \$14,296             | \$5,165                 | \$120                        | \$22,473  |

At June 30, 2015, the weighted average amortization period remaining for all of our equity awards was less than two years.

## Restricted Stock

At June 30, 2015 and December 31, 2014, there were 187,669 and 109,464 shares, respectively, of restricted stock awards outstanding. Restrictions on these shares lapse through 2019. During the six months ended June 30, 2015, there were 139,526 restricted stock awards granted, 40,643 restricted stock awards that vested and were distributed, and 20,678 restricted stock awards forfeited.

## Deferred Stock Units ("DSUs")

At June 30, 2015 and December 31, 2014, there were 2,169,028 and 2,168,824 DSUs, respectively, outstanding of which 1,235,082 and 1,287,862, respectively, had vested. There were 314,527 DSUs granted, and 314,323 DSUs distributed, and no DSUs forfeited during the six months ended June 30, 2015. Unvested DSUs at June 30, 2015 vest through 2019.

## Performance Stock Units ("PSUs")

At both June 30, 2015 and December 31, 2014, the target number of PSUs that were unvested was 761,051. PSUs do not vest until the third anniversary of their grant date, with the level of vesting at that time contingent on total stockholder return (defined as the change in our common stock price plus dividends paid on our common stock relative to the per share price of our common stock on the date of the PSU grant) over the three-year vesting period

("Three-Year TSR"). The number of underlying shares of our common stock that will vest during 2015 and in future years will vary between 0% (if Three-Year TSR is negative) and 200% (if Three-Year TSR is greater than

Table of Contents

REDWOOD TRUST, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2015

(Unaudited)

Note 17. Equity Compensation Plans - (continued)

or equal to 125%) of the target number of PSUs originally granted, adjusted upward (if vesting is greater than 0%) to reflect the value of dividends paid during the three-year vesting period.

With respect to the PSUs granted in 2011, the three-year performance period ended during the fourth quarter of 2014, resulting in the vesting of 701,440 shares of our underlying common stock. The distribution of these underlying shares of common stock occurred in May 2015, in accordance with the terms of the PSUs and our Executive Deferred Compensation Plan.

Employee Stock Purchase Plan

The ESPP allows a maximum of 450,000 shares of common stock to be purchased in aggregate for all employees. As of June 30, 2015 and December 31, 2014, 292,145 and 274,318 shares had been purchased, respectively, and there remained a negligible amount of uninvested employee contributions in the ESPP at June 30, 2015.

Table of Contents

REDWOOD TRUST, INC. AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
 June 30, 2015  
 (Unaudited)

## Note 18. Mortgage Banking and Investment Activities, Net

The following table presents the components of mortgage banking and investment activities, net, recorded in our consolidated statements of income for the three and six months ended June 30, 2015 and 2014.

| (In Thousands)                                      | Three Months Ended June 30, |            | Six Months Ended June 30, |           |
|---|-----------------------------|------------|---------------------------|-----------|
|   | 2015                        | 2014       | 2015                      | 2014      |
| Residential mortgage banking activities, net:       |                             |            |                           |           |
| Changes in fair value of:                           |                             |            |                           |           |
| Residential loans, at fair value <sup>(1)</sup>     | \$(2,122                    | ) \$17,575 | \$18,192                  | \$24,709  |
| Real estate securities <sup>(2)</sup>               | —                           | (8,810     | ) (14,359                 | ) (13,087 |
| Risk management derivatives <sup>(3)</sup>          | 2,752                       | (7,858     | ) (1,619                  | ) (12,136 |
| Hedging allocation <sup>(2)</sup>                   | 2,803                       | —          | 2,803                     | —         |
| Other income, net <sup>(4)</sup>                    | 1,400                       | 435        | 2,035                     | 790       |
| Total residential mortgage banking activities, net: | 4,833                       | 1,342      | 7,052                     | 276       |
| Commercial mortgage banking activities, net:        |                             |            |                           |           |
| Changes in fair value of:                           |                             |            |                           |           |
| Commercial loans, at fair value                     | 987                         | 5,714      | 6,844                     | 9,340     |
| Risk management derivatives <sup>(3)</sup>          | 1,463                       | (816       | ) (4,750                  | ) (3,619  |
| Other fee income                                    | 164                         | 83         | 227                       | 93        |
| Total commercial mortgage banking activities, net:  | 2,614                       | 4,981      | 2,321                     | 5,814     |
| Investment activities, net                          |                             |            |                           |           |
| Changes in fair value of:                           |                             |            |                           |           |
| Residential loans held-for-investment, at Redwood   | (5,885                      | ) —        | (3,907                    | ) —       |
| Real estate securities                              | 6,927                       | (186       | ) 7,197                   | (453      |
| Net investments in consolidated Sequoia entities    | (684                        | ) (321     | ) (1,777                  | ) (464    |
| Risk sharing investments                            | 228                         | —          | (702                      | ) —       |
| Risk management derivatives                         | 429                         | (3,627     | ) (944                    | ) (9,354  |
| Hedging allocation <sup>(2)</sup>                   | (2,803                      | ) —        | (2,803                    | ) —       |
| Total investment activities:                        | (1,788                      | ) (4,134   | ) (2,936                  | ) (10,271 |
| Mortgage banking and investment activities, net     | \$5,659                     | \$2,189    | \$6,437                   | \$(4,181  |

(1) Includes changes in fair value for associated loan purchase and forward sale commitments.

In the second quarter of 2015, we transferred securities previously utilized as hedges for our mortgage banking (2) segment to our residential investments segment and began to record a hedging allocation between our business segments. See Note 21 for further discussion.

(3) Represents market valuation changes of derivatives that are used to manage risks associated with our accumulation of residential and commercial loans.

(4) Amounts in this line item include other fee income from loan acquisitions and the provision for repurchases expense, presented net.

Table of Contents

REDWOOD TRUST, INC. AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
 June 30, 2015  
 (Unaudited)

## Note 19. Operating Expenses

Components of our operating expenses for the three and six months ended June 30, 2015 and 2014 are presented in the following table.

## Operating Expenses

| (In Thousands)                | Three Months Ended June 30, |          | Six Months Ended June 30, |          |
|-------------------------------|-----------------------------|----------|---------------------------|----------|
|                               | 2015                        | 2014     | 2015                      | 2014     |
| Fixed compensation expense    | \$9,286                     | \$6,872  | \$18,441                  | \$13,664 |
| Variable compensation expense | 3,578                       | 3,243    | 7,569                     | 5,974    |
| Equity compensation expense   | 3,539                       | 2,824    | 6,277                     | 5,154    |
| Total compensation expense    | 16,403                      | 12,939   | 32,287                    | 24,792   |
| Systems and consulting        | 2,242                       | 3,977    | 4,364                     | 7,443    |
| Accounting and legal          | 1,130                       | 1,183    | 2,707                     | 2,816    |
| Office costs                  | 1,366                       | 1,170    | 2,598                     | 2,155    |
| Corporate costs               | 512                         | 558      | 1,037                     | 1,111    |
| Other operating expenses      | 3,565                       | 2,455    | 7,288                     | 3,937    |
| Total Operating Expenses      | \$25,218                    | \$22,282 | \$50,281                  | \$42,254 |

## Note 20. Taxes

For the six months ended June 30, 2015 and 2014, we recognized a benefit for income taxes of \$3 million and \$2 million, respectively. The following is a reconciliation of the statutory federal and state tax rates to our projected annual effective rate at June 30, 2015 and 2014.

## Reconciliation of Statutory Tax Rate to Effective Tax Rate

|   | June 30, 2015 |    | June 30, 2014 |    |
|---|---------------|----|---------------|----|
| Federal statutory rate                                | 34.0          | %  | 34.0          | %  |
| State statutory rate, net of Federal tax effect       | 7.2           | %  | 7.2           | %  |
| Differences in taxable (loss) income from GAAP income | (15.6)        | )% | (2.5)         | )% |
| Change in valuation allowance                         | 1.6           | %  | 1.2           | %  |
| Dividends paid deduction                              | (34.6)        | )% | (45.5)        | )% |
| Effective Tax Rate                                    | (7.4)         | )% | (5.6)         | )% |

The negative effective tax rate for the six months ended June 30, 2015 and 2014, resulted from a benefit for income taxes being recorded against GAAP losses generated at our taxable REIT subsidiaries, while the consolidated income statement reported GAAP income. On a consolidated basis, GAAP income generated at the REIT, for which no material tax provision was recorded, due to the dividends paid deduction, exceeded the losses at the taxable REIT subsidiaries.

We assessed our tax positions for all open tax years (Federal - years 2011 to 2015, State - years 2010- 2015) and, at June 30, 2015 and December 31, 2014, concluded that we had no uncertain tax positions that resulted in material unrecognized tax benefits.

Table of Contents

REDWOOD TRUST, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
June 30, 2015  
(Unaudited)

Note 21. Segment Information

Redwood operates in three segments: residential mortgage banking, residential investments, and commercial mortgage banking and investments. Our segments are based on our organizational and management structure, which aligns with how our results are monitored and performance is assessed. For a full description of our segments, see Item 1—Business in our Annual Report on Form 10-K.

Segment contribution represents the measure of profit that management uses to assess the performance of our business segments and make resource allocation and operating decisions. Certain expenses not directly assigned or allocated to one of the three primary segments, as well as activity from certain consolidated Sequoia entities consolidated for GAAP financial reporting purposes, are included in the Corporate/Other column as reconciling items to our consolidated financial statements. These unallocated expenses primarily include interest expense associated with certain long-term debt, indirect operating expenses, and other expense.

Prior to the second quarter of 2015, we utilized certain Sequoia interest only (IO) securities in part to serve as hedges in our residential mortgage banking segment. As such, we included these securities in the segment's assets as well as the interest income and valuation adjustments related to the securities in the segment's results. During the second quarter of 2015, we transferred these securities to our residential investments segment.

Additionally, beginning in the second quarter of 2015, we began to record a hedging allocation between our segments. As we currently manage our market interest rate risk on an enterprise-wide basis, we rely on certain assets to serve as natural hedges to other assets, and in some cases these assets can be in different segments. Management uses this allocation to assess the economic returns of each segment on a stand-alone basis and the allocation has no impact on our consolidated results.

This is a prospective change in how we are managing our business and allocating capital to each segment. As such, we have not conformed prior year results for our segments. Analysis of our year-over-year results are discussed in Part I, Item 2, Management's Discussion and Analysis of Results of Operations in this quarterly report on Form 10-Q.

Table of Contents

REDWOOD TRUST, INC. AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
 June 30, 2015  
 (Unaudited)

## Note 21. Segment Information - (continued)

The following tables present financial information by segment for the three and six months ended June 30, 2015 and 2014.

## Business Segment Financial Information

| (In Thousands)   | Three Months Ended June 30, 2015   |                            |  |                     | Total    |
|--|------------------------------------|----------------------------|--|---------------------|----------|
|  | Residential<br>Mortgage<br>Banking | Residential<br>Investments | Commercial<br>Mortgage<br>Banking and<br>Investments | Corporate/<br>Other |          |
| Interest income  | \$9,976                            | \$34,249                   | \$12,679   | \$6,469             | \$63,373 |
| Interest expense   | (3,298)                            | (2,660)                    | (3,497)  | (13,553)            | (23,008) |
| Net interest income (loss)                                     | 6,678                              | 31,589                     | 9,182  | (7,084)             | 40,365   |
| Reversal of provision for loan losses                          | —                                  | —                          | 261  | —                   | 261      |
| Non-interest income  |                                    |                            |  |                     |          |
| Mortgage banking and investment activities, net <sup>(1)</sup> | 4,833                              | (1,104)                    | 2,614  | (684)               | 5,659    |
| MSR income (loss), net   | —                                  | 830                        | —  | —                   | 830      |
| Other income   | —                                  | 1,299                      | —  | —                   | 1,299    |
| Realized gains, net  | —                                  | 6,316                      | —  | —                   | 6,316    |
| Total non-interest income, net                                 | 4,833                              | 7,341                      | 2,614  | (684)               | 14,104   |
| Direct operating expenses                                      | (11,033)                           | (1,171)                    | (3,020)  | (9,994)             | (25,218) |
| (Provision for) benefit from income taxes                      | 865                                | (3,768)                    | (143)  | 598                 | (2,448)  |
| Segment Contribution   | \$1,343                            | \$33,991                   | \$8,894  | \$(17,164)          |          |
| Net Income   |                                    |                            |  |                     | \$27,064 |
| Non-cash amortization income (expense)                         | (44)                               | 9,324                      | (78)   | (995)               | 8,207    |
| Hedging allocations <sup>(1)</sup>                             | 2,803                              | (2,753)                    | —  | (50)                | —        |
|  | Three Months Ended June 30, 2014   |                            |  |                     |          |
| (In Thousands)   | Residential<br>Mortgage<br>Banking | Residential<br>Investments | Commercial<br>Mortgage<br>Banking and<br>Investments | Corporate/<br>Other | Total    |
| Interest income  | \$12,438                           | \$27,924                   | \$11,217   | \$6,414             | \$57,993 |
| Interest expense   | (2,161)                            | (3,116)                    | (4,404)  | (11,470)            | (21,151) |
| Net interest income (loss)                                     | 10,277                             | 24,808                     | 6,813  | (5,056)             | 36,842   |
| Reversal of provision (provision) for loan losses              | —                                  | —                          | (289)  | 604                 | 315      |
| Non-interest income  |                                    |                            |  |                     |          |
| Mortgage banking and investment activities, net                | 1,342                              | (3,788)                    | 4,981  | (346)               | 2,189    |
| MSR income (loss), net   | —                                  | (1,777)                    | —  | —                   | (1,777)  |
| Other income   | —                                  | —                          | —  | —                   | —        |
| Realized gains, net  | —                                  | 992                        | —  | 71                  | 1,063    |

Edgar Filing: REDWOOD TRUST INC - Form 10-Q

|   |         |          |          |           |           |
|---|---------|----------|----------|-----------|-----------|
| Total non-interest income, net            | 1,342   | (4,573   | ) 4,981  | (275      | ) 1,475   |
| Direct operating expenses                 | (9,501  | ) (770   | ) (2,180 | ) (9,831  | ) (22,282 |
| (Provision for) benefit from income taxes | 259     | 149      | (750     | ) 9       | (333      |
| Segment Contribution                      | \$2,377 | \$19,614 | \$8,575  | \$(14,549 | )         |
| Net Income                                |         |          |          |           | \$16,017  |
| Non-cash amortization income (expense)    | (36     | ) 10,586 | (215     | ) (2,073  | ) 8,262   |

57

---

Table of ContentsREDWOOD TRUST, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2015

(Unaudited)

## Note 21. Segment Information - (continued)

| (In Thousands)   | Six Months Ended June 30, 2015     |                            |  |                     | Total     |
|--|------------------------------------|----------------------------|--|---------------------|-----------|
|  | Residential<br>Mortgage<br>Banking | Residential<br>Investments | Commercial<br>Mortgage<br>Banking and<br>Investments | Corporate/<br>Other |           |
| Interest income  | \$25,771                           | \$64,261                   | \$23,593   | \$13,494            | \$127,119 |
| Interest expense   | (7,076)                            | (5,469)                    | (6,986)  | (27,438)            | (46,969)  |
| Net interest income (loss)                                     | 18,695                             | 58,792                     | 16,607   | (13,944)            | 80,150    |
| Reversal of provision for loan losses                          | —                                  | —                          | 55   | —                   | 55        |
| Non-interest income  |                                    |                            |  |                     |           |
| Mortgage banking and investment activities, net <sup>(1)</sup> | 7,052                              | (1,123)                    | 2,321  | (1,813)             | 6,437     |
| MSR income (loss), net   | —                                  | (10,094)                   | —  | —                   | (10,094)  |
| Other income   | —                                  | 2,108                      | —  | —                   | 2,108     |
| Realized gains, net  | —                                  | 10,622                     | —  | —                   | 10,622    |
| Total non-interest income, net                                 | 7,052                              | 1,513                      | 2,321  | (1,813)             | 9,073     |
| Direct operating expenses                                      | (21,936)                           | (2,289)                    | (6,502)  | (19,554)            | (50,281)  |
| (Provision for) benefit from income taxes                      | 872                                | (258)                      | 710  | 1,544               | 2,868     |
| Segment Contribution   | \$4,683                            | \$57,758                   | \$13,191   | \$(33,767)          |           |
| Net Income   |                                    |                            |  |                     | \$41,865  |
| Non-cash amortization income (expense)                         | (90)                               | 19,162                     | (128)  | (1,976)             | 16,968    |
| Hedging allocations <sup>(1)</sup>                             | 2,803                              | (2,753)                    | —  | (50)                | —         |
|  | Six Months Ended June 30, 2014     |                            |  |                     |           |
| (In Thousands)   | Residential<br>Mortgage<br>Banking | Residential<br>Investments | Commercial<br>Mortgage<br>Banking and<br>Investments | Corporate/<br>Other | Total     |
| Interest income  | \$23,104                           | \$55,519                   | \$21,601   | \$13,245            | \$113,469 |
| Interest expense   | (3,482)                            | (5,966)                    | (7,708)  | (23,055)            | (40,211)  |
| Net interest income (loss)                                     | 19,622                             | 49,553                     | 13,893   | (9,810)             | 73,258    |
| Provision for loan losses                                      | —                                  | —                          | (944)  | (23)                | (967)     |
| Non-interest income  |                                    |                            |  |                     |           |
| Mortgage banking and investment activities, net                | 276                                | (9,746)                    | 5,814  | (525)               | (4,181)   |
| MSR income (loss), net   | —                                  | (1,171)                    | —  | —                   | (1,171)   |
| Other income   | —                                  | —                          | —  | —                   | —         |
| Realized gains, net  | —                                  | 1,979                      | —  | 176                 | 2,155     |
| Total non-interest income, net                                 | 276                                | (8,938)                    | 5,814  | (349)               | (3,197)   |
| Direct operating expenses                                      | (16,595)                           | (1,865)                    | (4,806)  | (18,988)            | (42,254)  |
| (Provision for) benefit from income taxes                      | 94                                 | 1,676                      | (395)  | 135                 | 1,510     |
| Segment Contribution   | \$3,397                            | \$40,426                   | \$13,562   | \$(29,035)          |           |

Net Income \$28,350

Non-cash amortization income (expense) (88 ) 21,833 (388 ) (4,019 ) 17,338

(1) Intersegment hedging allocation presented in the tables above is included in the mortgage banking and investment activities, net line item of the segment income statements for the three and six months ended June 30, 2015.

58

---

Table of ContentsREDWOOD TRUST, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2015

(Unaudited)

## Note 21. Segment Information - (continued)

The following tables present the components of Corporate/Other for the three and six months ended June 30, 2015 and 2014.

| (In Thousands)                                  | Three Months Ended June 30,<br>2015 |           |             | 2014                           |           |             |
|---|-------------------------------------|-----------|-------------|--------------------------------|-----------|-------------|
|   | Legacy<br>Consolidated<br>VIEs      | Other     | Total       | Legacy<br>Consolidated<br>VIEs | Other     | Total       |
| Interest income                                 | \$6,462                             | \$7       | \$6,469     | \$6,411                        | \$3       | \$6,414     |
| Interest expense                                | (4,048                              | ) (9,505  | ) (13,553   | ) (5,240                       | ) (6,230  | ) (11,470   |
| Net interest income (loss)                      | 2,414                               | (9,498    | ) (7,084    | ) 1,171                        | (6,227    | ) (5,056    |
| Reversal of provision for loan losses           | —                                   | —         | —           | 604                            | —         | 604         |
| Non-interest income                             |                                     |           |             |                                |           |             |
| Mortgage banking and investment activities, net | (684                                | ) —       | (684        | ) (321                         | ) (25     | ) (346      |
| MSR income (loss), net                          | —                                   | —         | —           | —                              | —         | —           |
| Realized gains, net                             | —                                   | —         | —           | 71                             | —         | 71          |
| Total non-interest income, net                  | (684                                | ) —       | (684        | ) (250                         | ) (25     | ) (275      |
| Direct operating expenses                       | —                                   | (9,994    | ) (9,994    | ) (42                          | ) (9,789  | ) (9,831    |
| Benefit from income taxes                       | —                                   | 598       | 598         | —                              | 9         | 9           |
| Total   | \$1,730                             | \$(18,894 | ) \$(17,164 | ) \$1,483                      | \$(16,032 | ) \$(14,549 |
| (In Thousands)                                  | Six Months Ended June 30,<br>2015   |           |             | 2014                           |           |             |
|   | Legacy<br>Consolidated<br>VIEs      | Other     | Total       | Legacy<br>Consolidated<br>VIEs | Other     | Total       |
| Interest income                                 | \$13,480                            | \$14      | \$13,494    | \$13,240                       | \$5       | \$13,245    |
| Interest expense                                | (8,530                              | ) (18,908 | ) (27,438   | ) (10,699                      | ) (12,356 | ) (23,055   |
| Net interest income (loss)                      | 4,950                               | (18,894   | ) (13,944   | ) 2,541                        | (12,351   | ) (9,810    |
| Provision for loan losses                       | —                                   | —         | —           | (23                            | ) —       | (23         |
| Non-interest income                             |                                     |           |             |                                |           |             |
| Mortgage banking and investment activities, net | (1,777                              | ) (36     | ) (1,813    | ) (464                         | ) (61     | ) (525      |
| MSR income (loss), net                          | —                                   | —         | —           | —                              | —         | —           |
| Realized gains, net                             | —                                   | —         | —           | 176                            | —         | 176         |
| Total non-interest income, net                  | (1,777                              | ) (36     | ) (1,813    | ) (288                         | ) (61     | ) (349      |
| Direct operating expenses                       | —                                   | (19,554   | ) (19,554   | ) (94                          | ) (18,894 | ) (18,988   |
| Benefit from income taxes                       | —                                   | 1,544     | 1,544       | —                              | 135       | 135         |
| Total   | \$3,173                             | \$(36,940 | ) \$(33,767 | ) \$2,136                      | \$(31,171 | ) \$(29,035 |



Table of Contents

REDWOOD TRUST, INC. AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
 June 30, 2015  
 (Unaudited)

## Note 21. Segment Information - (continued)

The following table presents supplemental information by segment at June 30, 2015 and December 31, 2014.  
 Supplemental Disclosures

| (In Thousands)            | Residential<br>Mortgage<br>Banking | Residential<br>Investments | Commercial<br>Mortgage<br>Banking and<br>Investments | Corporate/<br>Other | Total       |
|---------------------------|------------------------------------|----------------------------|--|---------------------|-------------|
| June 30, 2015             |                                    |                            |  |                     |             |
| Residential loans         | \$892,081                          | \$1,157,285                | \$—  | \$1,237,114         | \$3,286,480 |
| Commercial loans          | —                                  | —                          | 551,331  | —                   | 551,331     |
| Real estate securities    | —                                  | 1,157,599                  | —  | —                   | 1,157,599   |
| Mortgage servicing rights | —                                  | 168,462                    | —  | —                   | 168,462     |
| Total assets              | 938,720                            | 2,559,481                  | 560,956  | 1,536,727           | 5,595,884   |
| December 31, 2014         |                                    |                            |  |                     |             |
| Residential loans         | \$1,342,519                        | \$581,668                  | \$—  | \$1,474,386         | \$3,398,573 |
| Commercial loans          | —                                  | —                          | 566,927  | —                   | 566,927     |
| Real estate securities    | 93,802                             | 1,285,428                  | —  | —                   | 1,379,230   |
| Mortgage servicing rights | —                                  | 139,293                    | —  | —                   | 139,293     |
| Total assets              | 1,468,856                          | 2,057,256                  | 575,943  | 1,816,911           | 5,918,966   |

## Note 22. Subsequent Events

In August 2015, our Board of Directors authorized the repurchase of up to \$100 million of our common stock, replacing the Board's previous share repurchase authorization. Our share repurchase authorization does not obligate us to acquire any specific number of shares. Under this authorization, shares may be repurchased in privately negotiated and/or open market transactions, including under plans complying with Rule 10b5-1 under the Securities Exchange Act of 1934, as amended. As of August 7, 2015, no shares had been purchased under this authorization.

Table of Contents

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

INTRODUCTION

Management's Discussion and Analysis of Financial Condition and Results of Operations ("MD&A") is intended to provide a reader of our financial statements with a narrative from the perspective of our management on our financial condition, results of operations, liquidity and certain other factors that may affect our future results. Our MD&A is presented in six main sections:

Overview

Results of Operations

Liquidity and Capital Resources

Off Balance Sheet Arrangements and Contractual Obligations

Critical Accounting Policies and Estimates

New Accounting Standards

Our MD&A should be read in conjunction with the Consolidated Financial Statements and related Notes included in Part 1, Item 1, of this Quarterly Report on Form 10-Q and in Item 8, Financial Statements in our most recent Annual Report on Form 10-K, as well as the sections entitled "Risk Factors" in Item 1A of our most recent Annual Report on Form 10-K and Part II, Item 1A of this Quarterly Report on Form 10-Q, as well as other cautionary statements and risks described elsewhere in this report and our most recent Annual Report on Form 10-K. The discussion in this financial review contains forward-looking statements that involve substantial risks and uncertainties. Our actual results could differ materially from those anticipated in these forward looking statements as a result of various factors, such as those discussed in the Cautionary Statement below.

References herein to "Redwood," the "company," "we," "us," and "our" include Redwood Trust, Inc. and its consolidated subsidiaries, unless the context otherwise requires. Financial information concerning our business is set forth in this "Management's Discussion and Analysis of Financial Condition and Results of Operations," and our consolidated financial statements and notes thereto, which are included in Part I, Item 1 of this Quarterly Report on Form 10-Q. Our website can be found at [www.redwoodtrust.com](http://www.redwoodtrust.com). We make available, free of charge through the investor information section of our website, access to our annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the U.S. Securities Exchange Act of 1934, as well as proxy statements, as soon as reasonably practicable after we electronically file such material with, or furnish it to, the U.S. Securities and Exchange Commission ("SEC"). We also make available, free of charge, access to our charters for our Audit Committee, Compensation Committee, and Governance and Nominating Committee, our Corporate Governance Standards, and our Code of Ethics governing our directors, officers, and employees. Within the time period required by the SEC and the New York Stock Exchange, we will post on our website any amendment to the Code of Ethics and any waiver applicable to any executive officer, director, or senior officer (as defined in the Code). In addition, our website includes information concerning purchases and sales of our equity securities by our executive officers and directors, as well as disclosure relating to certain non-GAAP financial measures (as defined in the SEC's Regulation G) that we may make public orally, telephonically, by webcast, by broadcast, or by similar means from time to time. Through the commercial section of our website, we also disclose information about our origination or acquisition of new commercial loans and other commercial investments, generally within five business days of origination or acquisition. We believe that this information may be of interest to investors in Redwood, although we may not always disclose on our website each new commercial loan or other new commercial investment we originate or acquire (or we may not disclose them on our website within the five business day period described above) due to, among other reasons, confidentiality obligations to the borrowers of those loans or counterparties to those investments. The information on our website is not part of this Quarterly Report on Form 10-Q.

Our Investor Relations Department can be contacted at One Belvedere Place, Suite 300, Mill Valley, CA 94941, Attn: Investor Relations, telephone (866) 269-4976.

Our Business

Redwood Trust, Inc., together with its subsidiaries, focuses on investing in mortgage- and other real estate-related assets and engaging in residential and commercial mortgage banking activities. We seek to invest in real estate-related assets that have the potential to generate attractive cash flow returns over time and to generate income through our residential and commercial mortgage banking activities. We operate our business in three segments: residential mortgage banking, residential investments, and commercial mortgage banking and investments. A further description of our business and these segments can be found in Item 1 of our Annual Report on Form 10-K.

## Table of Contents

Our primary sources of income are net interest income from our investment portfolios and income from our mortgage banking activities. Net interest income consists of the interest income we earn less the interest expense we incur on borrowed funds and other liabilities. Income from mortgage banking activities consists of the profit we seek to generate through the acquisition or origination of loans and their subsequent sale or securitization.

Redwood Trust, Inc. has elected to be taxed as a real estate investment trust (“REIT”) under the Internal Revenue Code of 1986, as amended (the “Internal Revenue Code”), beginning with its taxable year ended December 31, 1994. We generally refer, collectively, to Redwood Trust, Inc. and those of its subsidiaries that are not subject to subsidiary-level corporate income tax as “the REIT” or “our REIT.” We generally refer to subsidiaries of Redwood Trust, Inc. that are subject to subsidiary-level corporate income tax as “our operating subsidiaries” or “our taxable REIT subsidiaries” or “TRS.” Our mortgage banking activities and investments in MSRs are generally carried out through our taxable REIT subsidiaries, while our portfolio of mortgage- and other real estate-related investments is primarily held at our REIT. We generally intend to retain profits generated and taxed at our taxable REIT subsidiaries, and to distribute as dividends at least 90% of the taxable income we generate at our REIT.

Redwood Trust, Inc. was incorporated in the State of Maryland on April 11, 1994, and commenced operations on August 19, 1994. Our executive offices are located at One Belvedere Place, Suite 300, Mill Valley, California 94941.

### Consolidated Securitization Entities

We sponsor our Sequoia securitization program, which we use for the securitization of residential mortgage loans. We are required under Generally Accepted Accounting Principles in the United States (“GAAP”) to consolidate the assets and liabilities of certain Sequoia securitization entities we have sponsored for financial reporting purposes. However, each of these entities is independent of Redwood and of each other, and the assets and liabilities of these entities are not owned by us or legal obligations of ours, respectively, although we are exposed to certain financial risks associated with our role as the sponsor or manager of these entities and, to the extent we hold securities issued by, or other investments in, these entities, we are exposed to the performance of these entities and the assets they hold. We refer to certain of these securitization entities as “consolidated Sequoia entities,” and where applicable, in analyzing our results of operations we distinguish results from current operations “at Redwood” and, from consolidated Sequoia entities. On January 1, 2015, we adopted ASU 2014-13 and began to account for residential loans held-for-investment and asset backed securities issued at consolidated Sequoia entities at fair value. See Note 3 of the Notes to our Consolidated Financial Statements in Part I, Item 1 of this Quarterly Report on Form 10-Q for further discussion. During the third quarter of 2011, we engaged in a transaction in which we resecuritized a pool of senior residential securities (the “Residential Resecuritization”) primarily for the purpose of obtaining permanent non-recourse financing on a portion of the residential securities we hold in our investment portfolio at the REIT. Similarly, during the fourth quarter of 2012, we engaged in a transaction in which we securitized a pool of commercial loans (the “Commercial Securitization”) primarily for the purpose of obtaining permanent non-recourse financing on a portion of the commercial loans we hold in our investment portfolio at the REIT. In analyzing our results of operations, the Commercial Securitization and Residential Resecuritization are included in our results at Redwood as we view these transactions as a form of financing.

### Cautionary Statement

Statements regarding the following subjects, among others, are forward-looking by their nature: (i) statements we make regarding Redwood’s business strategy and strategic focus, including statements relating to our confidence in our overall market position, strategy and long-term prospects, and our belief in the long-term efficiency of private label securitization as a form of mortgage financing; (ii) statements related to our expectations regarding market conditions and interest rate volatility during the remainder of 2015; (iii) statements related to our residential mortgage banking activities, including our expectations to purchase \$5.5 - \$7 billion of jumbo loans and \$6 - \$7 billion of conforming loans, with average loan sale profit margins within our long-term target range of 25 to 50 basis points, and our expectations with respect to the expansion of the MPF Direct initiative with FHLB-member banks; (iv) statements we make regarding additional opportunities to participate in risk-sharing transactions with the GSEs; (v) statements we make regarding the outlook for our commercial business, including statements regarding our pipeline of senior loans (loans closed or under application) at June 30, 2015 and at July 31, 2015, our expectation to originate \$1.0 - \$1.25 billion of senior commercial loans in 2015 at margins in line with our 1.5% goal, our expectations regarding

industry-wide origination volumes over the next two-to-three years, and our intentions to expand our commercial platform; (vi) statements relating to sources and uses of capital, including our belief that capital is available to us through our normal portfolio activities, our expectation that an increase in the borrowing capacity of our FHLB-member subsidiary should allow for a significant increase in the portfolio of residential loans our subsidiary holds for long-term investment and statements related to our share repurchase authorization; (vii) statements regarding our expectations regarding financial and operating results for the remainder of 2015, including expectations regarding operating expenses, and our expectations regarding the long-term investment returns on our MSR investments and residential loans held-for-investment, (viii) statements relating to acquiring residential mortgage loans in the future that we have identified for purchase or plan to purchase, including the amount of such loans that we identified for purchase during the second quarter of 2015 and at June 30, 2015, and statements relating to expected fallout and the corresponding volume of residential mortgage loans expected to be available for purchase; (ix) statements relating to our estimate of our available capital (including that we estimate our available capital at June 30, 2015 to be approximately \$150 million); (x) statements we make regarding our dividend

Table of Contents

policy, including our intention to pay a regular dividend of \$0.28 per share per quarter in 2015; and (xi) statements regarding our expectations and estimates relating to the characterization for income tax purposes of our dividend distributions, our expectations and estimates relating to tax accounting, tax liabilities and tax savings, and GAAP tax provisions, our estimates of REIT taxable income and TRS taxable income, and our anticipation of additional credit losses for tax purposes in future periods (and, in particular, our statement that, for tax purposes, we expect an additional \$30 million of tax credit losses on residential securities we currently own to be realized over an estimated three- to five-year period).

Important factors, among others, that may affect our actual results include: general economic trends, the performance of the housing, commercial real estate, mortgage, credit, and broader financial markets, and their effects on the prices of earning assets and the credit status of borrowers; federal and state legislative and regulatory developments, and the actions of governmental authorities, including those affecting the mortgage industry or our business (including, but not limited to, the Federal Housing Finance Agency's notice of proposed rulemaking relating to FHLB membership requirements and the potential implications for our captive insurance subsidiary's membership in the FHLB); developments related to the fixed income and mortgage finance markets and the Federal Reserve's statements regarding its future open market activity and monetary policy; our exposure to credit risk and the timing of credit losses within our portfolio; the concentration of the credit risks we are exposed to, including due to the structure of assets we hold and the geographical concentration of real estate underlying assets we own; our exposure to adjustable-rate mortgage loans; the efficacy and expense of our efforts to manage or hedge credit risk, interest rate risk, and other financial and operational risks; changes in credit ratings on assets we own and changes in the rating agencies' credit rating methodologies; changes in interest rates; changes in mortgage prepayment rates; the availability of assets for purchase at attractive prices and our ability to reinvest cash we hold; changes in the values of assets we own; changes in liquidity in the market for real estate securities and loans; our ability to finance the acquisition of real estate-related assets with short-term debt; the ability of counterparties to satisfy their obligations to us; our involvement in securitization transactions, the profitability of those transactions, and the risks we are exposed to in engaging in securitization transactions; exposure to claims and litigation, including litigation arising from our involvement in securitization transactions; whether we have sufficient liquid assets to meet short-term needs; our ability to successfully compete and retain or attract key personnel; our ability to adapt our business model and strategies to changing circumstances; changes in our investment, financing, and hedging strategies and new risks we may be exposed to if we expand our business activities; our exposure to a disruption or breach of the security of our technology infrastructure and systems; exposure to environmental liabilities; our failure to comply with applicable laws and regulations; our failure to maintain appropriate internal controls over financial reporting and disclosure controls and procedures; the impact on our reputation that could result from our actions or omissions or from those of others; changes in accounting principles and tax rules; our ability to maintain our status as a REIT for tax purposes; limitations imposed on our business due to our REIT status and our status as exempt from registration under the Investment Company Act of 1940; decisions about raising, managing, and distributing capital; and other factors not presently identified.

This Quarterly Report on Form 10-Q may contain statistics and other data that in some cases have been obtained from or compiled from information made available by servicers and other third-party service providers.

**OVERVIEW****Business Update****Market Conditions and Impact of Interest Rate Volatility**

The second quarter had a positive start with credit spreads tightening, whole loan prices firming, and interest rate volatility calming down. By June, we encountered an almost systemic reversal of these conditions in response to the financial dislocations in Greece and China. The 10-year Treasury yield ranged from a low of 1.87% to a high of 2.48%, before closing at 2.35% on June 30th, an increase of 43 basis points from March 31st.

As we discussed last quarter, heightened interest rate volatility poses challenges to us on several fronts. When volatility is high, whole loan buyers and RMBS investors typically demand a higher yield (i.e., lower prices) to account for greater uncertainty and liquidity risk. Higher volatility also negatively impacts our interest rate sensitive investments, particularly our mortgage servicing rights (MSRs) and interest-only (IO) securities. Additionally, the

more rates fluctuate, the more expensive it becomes to hedge as we must continually add or remove hedge positions. Thus, while our earnings improved from the first quarter of 2015, interest rate volatility negatively impacted our bottom-line results.

The start of the third quarter of 2015 has thus far been similar to the calmer rate environment we saw back in April 2015, a positive sign for our businesses. But we are still expecting varying levels of volatility for the remainder of the year. With that in mind, we are continuing to refine our hedging and portfolio strategies with the goal of reducing our overall sensitivity to interest rate volatility.

## Table of Contents

### Residential

In addition to improvements in our residential operating results, we made meaningful progress in several longer-term strategic areas during the second quarter and in July 2015:

In July, we entered into a risk-sharing arrangement with Freddie Mac. Under this arrangement Redwood, through a special-purpose entity, commits to absorb the first 1% of credit losses on up to \$1 billion of new conforming loans we expect to deliver to Freddie Mac during the third quarter of 2015. Through this risk-sharing arrangement, we create attractive credit investments for Redwood which, in concept, are similar to investing in the subordinate RMBS we retain through our Sequoia securitization transactions. This transaction follows on the risk-sharing transaction we entered into with Fannie Mae last year, making Redwood the first to execute proprietary risk sharing arrangements with both GSEs.

These risk-sharing transactions represent important examples of the GSEs' capabilities to share credit risk with private capital participants in the mortgage market through various forms of transactions, consistent with the goals set for the GSEs by their regulator, the FHFA. Risk-sharing arrangements like these also further the alignment of interests between Redwood and the GSEs in the credit performance of loans, while providing added liquidity to the mortgage market. Redwood continues in its efforts to execute additional risk-sharing transactions with the GSEs.

We also completed two jumbo Sequoia securitizations during the second quarter. Although RMBS spreads remain volatile, we continue to believe that private-label securitization will play a key role in housing finance over the long-term and plan to remain an active participant and leader in this market. We continue to introduce new enhancements into our Sequoia transactions, with the goal of attracting more institutional investors and increasing liquidity for triple-A rated RMBS.

Finally, we continued making progress with the MPF Direct™ initiative we have with the FHLB-Chicago, adding MPF Direct™ loan sellers in the FHLB-Chicago district and beginning to add sellers in the FHLB-Boston district. In addition, four other FHLB districts received regulatory approval to offer the MPF Direct™ product to their members. Although production from this channel grew incrementally, it is not yet substantial. Over the coming months, we expect that the rollout of the initiative to additional FHLB districts, coupled with the recently announced increase in the loan size limit for MPF Direct™ from \$729,500 to \$1.5 million, will accelerate the pace of adding new MPF Direct™ loan sellers and result in more substantial volumes towards the end of 2015.

Through July 31, 2015, we had purchased \$3.0 billion of jumbo loans and \$3.2 billion of conforming loans since the start of 2015. At the beginning of the year, we stated that we expected to purchase \$7 billion of jumbo loans and \$8 billion of conforming loans in 2015, but noted that our focus would be on achieving these volumes while also maintaining margins consistent with our long-term target range of 25-to-50 basis points. Based on our progress to date, we believe that for the full year 2015 we are on track to purchase \$5.5 - \$7 billion of jumbo loans and \$6 - \$7 billion of conforming loans, with average margins within the target range noted above. Again, a key determinant to our overall production volumes for the full year will be where we can price loans in order to distribute them while achieving our target returns.

### Commercial

During the second quarter, our commercial results improved compared to our results from the prior, and seasonally slower, first quarter. However, interest rate volatility and lender overcapacity contributed to a more aggressive lending environment and loan sale margins that fell short of our expectations. While many lenders continue to build out infrastructure in anticipation of a significant wave of refinance demand beginning in the second half of 2015, overall industry originations to date have remained at a pace more consistent with last year, resulting in increased competition among lenders. Additionally, the CMBS market continues to face liquidity challenges stemming from a limited group of active subordinate CMBS "B-piece" buyers.

As of July 31, 2015, our pipeline of senior loans (loans closed or under application) was \$246 million, and we had originated a total of \$440 million of senior loans since the start of 2015. At the beginning of the year, we stated that we were focused on achieving originations of \$1.5 billion of senior CMBS loans during 2015, at an average 1.5% margin. While our originations are up slightly compared to where they were a year ago and we expect the second half of this year to look much like the second half of last year when we completed the bulk of our 2014 origination activity, we are lowering our expectations for 2015 from the \$1.5 billion target we set at the beginning of the year to

\$1.0 - \$1.25 billion. We expect margins in the second half of the year to be in line with our 1.5% goal. Looking further out on the horizon, origination volumes are expected to grow considerably over the next two-to-three years to the extent the much talked about refinancing wave arrives. We believe our platform is well positioned and prepared for this opportunity, having originated over \$460 million of mezzanine loans for our own portfolio and contributed \$2.2 billion of senior loans to CMBS conduits since we initiated this business in 2010. Our loans have performed well to date, and we believe our platform is highly regarded by potential borrowers. We intend to add more talent, offer more lending solutions to borrowers, and diversify our financing sources, so that we can build towards a more robust platform that is sustainable for the longer-term, across market cycles.

Table of Contents

Available Capital and Share Repurchase Authorization

Through the second quarter of 2015, our liquidity remained strong and at June 30, 2015, we had approximately \$150 million of capital readily available to make new investments. We also believe there is additional capital available to us through our normal portfolio activities. In July, our captive insurance subsidiary, which is a member of the FHLB-Chicago, received approval from the FHLB-Chicago for an increase in its uncommitted borrowing capacity with the FHLB-Chicago to \$1.4 billion. This increase represents an additional \$400 million in uncommitted borrowing capacity, which should allow for a significant increase in the portfolio of residential loans our subsidiary holds for long-term investment.

In early August 2015, Redwood's Board of Directors authorized the purchase of shares of Redwood common stock in an amount up to \$100 million. This Board authorization updates and replaces the previous Board-authorized stock purchase authorization under which Redwood had remaining authority to purchase up to four million shares.

Consistent with our past practice, if we believe Redwood shares are trading at attractive levels relative to other uses of capital, we have the willingness and capacity to invest in our own shares.

Closing

We have built both our residential and commercial businesses with a disciplined credit philosophy and a principal investor's mentality, the same approach we have applied throughout our history. Nevertheless, history has shown that in the cyclical mortgage markets, growth has rarely occurred in a straight line. As we navigate through this most recent wave of market volatility, we continue to believe that our residential and commercial loan platforms are well positioned to capitalize on the evolution of mortgage finance, and to provide us with steady sources of attractive investments and fee generating opportunities. Further, we believe our strong liquidity and capital position provides us the flexibility to continue creating new investments through these platforms when other investment opportunities seem scarce.

Table of Contents

Financial and Operational Overview – Second Quarter of 2015

Following is a summary of our key financial and operational results for the second quarter of 2015.

We earned \$0.31 per share for the second quarter of 2015, as compared to \$0.16 per share for the first quarter of 2015.

GAAP earnings increased from the prior quarter primarily due to higher margins on residential jumbo loans and commercial loans, and an increase in the value of our MSR portfolio as a result of higher benchmark interest rates.

Our GAAP book value at June 30, 2015, was \$14.96 per share, as compared to \$15.01 per share at March 31, 2015.

We deployed \$92 million of capital in the second quarter toward new investments, and \$225 million year to date.

Over two-thirds of the capital deployed year to date was into investments created through our residential and commercial mortgage-banking operations.

We sold \$177 million of predominantly lower yielding RMBS during the second quarter. These sales freed up approximately \$57 million of capital for reinvestment.

Our combined residential jumbo and conforming loan purchase volume was \$2.8 billion for the second quarter, an increase of 15% from the first quarter of 2015. At June 30, 2015, our pipeline of residential loans identified for purchase was \$1.6 billion and included \$1.2 billion of jumbo loans and \$0.5 billion of conforming loans, unadjusted for fallout expectations.

We completed two Sequoia securitizations totaling \$712 million during the second quarter (SEMT 2015-2 and SEMT 2015-3), and created \$16 million of new investments for our portfolio, including \$10 million of subordinate securities and \$6 million of MSRs. In addition, we sold \$708 million of jumbo loans to third parties during the second quarter.

At June 30, 2015, we had 212 loan sellers, up from 180 at the end of the first quarter. The majority of the increase was from the addition of 21 MPF Direct sellers from the Chicago and Boston FHLB districts.

We originated \$258 million of senior commercial loans during the second quarter, and \$350 million year to date. At July 31, 2015, our pipeline of senior loans (loans closed or under application) we expect to sell into third-party CMBS transactions was \$246 million.

Table of Contents

## Book Value per Share

At June 30, 2015 our GAAP book value was \$1.3 billion, or \$14.96 per share, a decrease from \$15.01 per share at March 31, 2015. The following table sets forth the changes in our GAAP book value per share for the three months ended June 30, 2015.

Table 1 – Changes in Book Value per Share

| (In Dollars, per share basis)                       | Three Months Ended<br>June 30, 2015 |
|---|-------------------------------------|
| Beginning book value                                | \$ 15.01                            |
| Net income  | 0.31                                |
| Change in unrealized gains on securities, net       |                                     |
| Mezzanine RMBS used for hedging                     | (0.06 )                             |
| Other securities                                    | (0.06 )                             |
| Total change in unrealized gains on securities, net | (0.12 )                             |
| Other, net  | 0.05                                |
| Dividends   | (0.28 )                             |
| Equity award distributions                          | (0.19 )                             |
| Changes in derivatives used to hedge long-term debt | 0.18                                |
| Ending Book Value per Share                         | \$ 14.96                            |

During the second quarter, our GAAP book value per share declined \$0.05 to \$14.96. Although earnings exceeded our dividend payment, annual equity award distributions - which have historically occurred in May of each year - reduced book value per share. The decline was mostly offset by an increase in the value of derivatives designated as hedges of our long-term debt.

Included in our book value per share was \$6 million, or \$0.06 per share, of negative market valuation adjustments on mezzanine RMBS used in part for hedging our enterprise-wide exposure to changes in interest rates. These securities, which are classified as available-for-sale, had an aggregate market value of \$257 million at June 30, 2015. Unlike most of our assets and derivatives that we use to manage our interest rate exposure, market valuation adjustments on these investments are not recorded to our income statement based on the accounting elections we apply.

## Quarterly Investment Activity

The following table details our capital invested for the three and six months ended June 30, 2015.

Table 2 – Investment Activity

| (In Thousands)  | Three Months Ended<br>June 30, 2015 | Six Months Ended<br>June 30, 2015 |
|---|-------------------------------------|-----------------------------------|
| Residential   |                                     |                                   |
| Sequoia RMBS  | \$ 10,155                           | 16,431                            |
| Third-party RMBS                                      | 21,583                              | 48,245                            |
| Less: Short-term debt/Other liabilities               | (11,205                             | ) (19,708 )                       |
| Total RMBS  | 20,533                              | 44,968                            |
| Loans held-for-investment, net - FHLBC <sup>(1)</sup> | 36,767                              | 118,971                           |
| MSR investments                                       | 32,463                              | 51,217                            |
| Total residential                                     | 89,763                              | 215,156                           |
| Commercial  |                                     |                                   |
| Mezzanine loans                                       | 1,750                               | 9,350                             |
| Capital Invested                                      | \$ 91,513                           | 224,506                           |

(1) Includes loans transferred to our FHLBC member subsidiary and FHLBC stock acquired, less secured borrowings.

Table of Contents

Net of financing, we deployed \$92 million of capital in the second quarter, and \$225 million through the first six months of 2015. Notable investments in the second quarter included \$37 million invested in \$215 million of loans held by our FHLB-member subsidiary, \$32 million of investments in MSRs, and \$10 million of investments in retained subordinate securities created from the Sequoia securitizations we completed during the second quarter. Our second quarter capital investments were partially offset by the sale of \$177 million of predominately subordinate mezzanine and IO securities. After the repayment of associated short-term debt, these sales freed up approximately \$57 million of capital for reinvestment during the second quarter of 2015. A portion of the proceeds from these security sales was used to fund our investment in residential loans held-for-investment, which we expect in aggregate to generate a higher return on capital than the securities we sold.

Our combined residential and commercial investment portfolios increased by \$57 million during the second quarter to \$2.9 billion at June 30, 2015, and included \$1.2 billion of securities, \$1.2 billion of loans held-for-investment, \$168 million of MSR investments, and \$385 million of commercial loans.

Following the end of the second quarter and through July 31, 2015, we invested \$19 million of capital, including \$1 million in third party securities, \$5 million in MSR investments, \$2 million in risk-sharing investments, and \$11 million in commercial mezzanine loans.

**Capital and Liquidity**

Our total capital was \$1.9 billion at June 30, 2015, and included \$1.3 billion of equity capital and \$0.6 billion of the total \$1.6 billion of long-term debt on our consolidated balance sheet. This portion of long-term debt included \$140 million of trust-preferred securities due in 2037, \$288 million of convertible debt due in 2018, and \$205 million of exchangeable debt due in 2019.

At June 30, 2015, we held \$226 million in cash, and our available capital (defined as the approximate amount of capital we had readily available for long-term investments) was approximately \$150 million. This amount excludes cash flow we expect to receive in future quarters from investments and cash proceeds that we could generate from the sale of non-core investments such as our mezzanine RMBS securities.

In August 2015, our Board of Directors authorized the repurchase of up to \$100 million of our common stock, replacing the Board's previous share repurchase authorization. Our share repurchase authorization does not obligate us to acquire any specific number of shares. Under this authorization, shares may be repurchased in privately negotiated and/or open market transactions, including under plans complying with Rule 10b5-1 under the Securities Exchange Act of 1934, as amended. Like other investments we may make, any repurchases of our common stock under this authorization would reduce our available capital described above.

During July of 2015, the FHLBC approved an increase to our FHLB-member subsidiary's uncommitted borrowing capacity with the FHLBC to \$1.4 billion. Our FHLB-member subsidiary borrowed an additional \$31 million of long-term debt from the FHLBC during the second quarter, which increased total long-term debt associated with FHLBC borrowings to \$882 million at June 30, 2015.

Table of Contents

## RESULTS OF OPERATIONS

In the second quarter of 2015, we modified the presentation of our income statement to more clearly present the offsetting impact of volatile interest rates throughout our business. These modifications exclusively impact the "Non-interest income" portion of our income statement. Additional information on these changes is provided in Note 2 of our Notes to Consolidated Financial Statements in Part I, Item 1 of this Quarterly Report on Form 10-Q.

Throughout this section we provide additional analysis on how these changes impacted the presentation of our financial results in the current periods and how they are comparable to prior periods.

Within this Results of Operations section, we provide commentary that compares results year-over-year for the second quarter and first half of 2015 and 2014. Most tables include a "Change" column that shows the amount by which the results from 2015 exceed or are less than the results from 2014. References in this section to changes (increases or decreases) during the "three month period" or "six month period" refer to these two periods unless otherwise specified.

The following table presents the components of our GAAP net income for the three and six months ended June 30, 2015 and 2014.

Table 3 – Net Income

| (In Thousands, Except per Share Data)           | Three Months Ended<br>June 30, |           |          | Six Months Ended<br>June 30, |           |          |
|---|--------------------------------|-----------|----------|------------------------------|-----------|----------|
|   | 2015                           | 2014      | Change   | 2015                         | 2014      | Change   |
| Net Interest Income                             | \$40,365                       | \$36,842  | \$3,523  | \$80,150                     | \$73,258  | \$6,892  |
| Reversal of (provision for) loan losses         | 261                            | 315       | (54 )    | 55                           | (967 )    | 1,022    |
| Net Interest Income After Provision             | 40,626                         | 37,157    | 3,469    | 80,205                       | 72,291    | 7,914    |
| Non-interest Income                             |                                |           |          |                              |           |          |
| Mortgage banking and investment activities, net | 5,659                          | 2,189     | 3,470    | 6,437                        | (4,181 )  | 10,618   |
| MSR income (loss), net                          | 830                            | (1,777 )  | 2,607    | (10,094 )                    | (1,171 )  | (8,923 ) |
| Other income                                    | 1,299                          | —         | 1,299    | 2,108                        | —         | 2,108    |
| Realized gains, net                             | 6,316                          | 1,063     | 5,253    | 10,622                       | 2,155     | 8,467    |
| Total non-interest income (loss)                | 14,104                         | 1,475     | 12,629   | 9,073                        | (3,197 )  | 12,270   |
| Operating expenses                              | (25,218 )                      | (22,282 ) | (2,936 ) | (50,281 )                    | (42,254 ) | (8,027 ) |
| Net income before income taxes                  | 29,512                         | 16,350    | 13,162   | 38,997                       | 26,840    | 12,157   |
| (Provision for) benefit from income taxes       | (2,448 )                       | (333 )    | (2,115 ) | 2,868                        | 1,510     | 1,358    |
| Net Income                                      | \$27,064                       | \$16,017  | \$11,047 | \$41,865                     | \$28,350  | \$13,515 |
| Diluted earnings per common share               | \$0.31                         | \$0.18    | \$0.13   | \$0.47                       | \$0.32    | \$0.15   |
| Net Interest Income                             |                                |           |          |                              |           |          |

The increase in net interest income in both the three and six month periods was primarily due to a significant increase in our investments in residential loans held-for-investment and financed with the FHLBC that we began to invest in during the third quarter of 2014. In addition, higher average balances of both residential and commercial loans held-for-sale in 2015 contributed to the increase. These increases were partially offset by a decline in average balances of securities, as sales and principal pay downs outpaced acquisitions for this portfolio. During the first six months of 2015, we continued to sell Sequoia mezzanine and IO securities in order to redeploy capital. In addition, we recorded a full period of interest expense in 2015 from our exchangeable debt issued in the fourth quarter of 2014. Additional detail on changes in net interest income is provided in the "Net Interest Income" section that follows.

## Provision for Loan Losses

During the three and six months ended June 30, 2015, our provision for loan losses related entirely to our commercial loan investments. As a result of the adoption of ASU 2014-13 on January 1, 2015, we no longer have a provision for loan losses on residential loans held-for-investment at consolidated Sequoia entities as these loans are now carried at fair value. Additional information on the adoption of ASU 2014-13 is provided in the "Results of Consolidated Sequoia Entities" section that follows. The reversal of provision during 2015 primarily resulted from repayments of commercial loans.



Table of Contents**Mortgage Banking and Investment Activities, net**

Income from mortgage banking and investment activities, net includes results from both our residential and commercial mortgage banking operations as well as income from market valuation changes on our investments that are carried at fair value, including trading securities, residential loans held-for-investment, and related derivatives. In the second quarter of 2015, we began to identify specific derivatives used to hedge our MSR income and present changes in the value of those derivatives in the "MSR income (loss), net" line item of our income statement. In periods prior to the second quarter of 2015, we did not have specific derivatives that were identified for hedging MSR income, and rather managed our overall exposure to interest rate volatility on an enterprise-wide basis. As such, the changes in value of assets and derivatives effectively used to hedge our MSR income in prior periods are presented in the "Mortgage banking and investment activities, net" line item in those periods. A more detailed analysis of the changes in this line item by business segment is included in the "Results of Operations by Segment" section that follows.

On a consolidated basis, increases in both the three and six month periods are primarily attributable to increases in loan acquisition volume resulting from higher mortgage banking income from our residential mortgage banking operations during 2015 as well as smaller losses from changes in the value of investments and associated derivatives in our residential investments segment during 2015. These increases were partially offset by lower profit margins from commercial mortgage banking activities during 2015.

**MSR Income (Loss), net**

MSR income (loss), net is comprised of the net fee income we earn from our MSR investments, changes in their market value and, beginning of the second quarter of 2015, changes in the market value of derivatives used to hedge our exposure to interest rate risk from our MSR investments.

MSR income of \$1 million in the second quarter of 2015 reflected our total income from MSRs during the period, including the effect of hedges. In aggregate, we currently expect our MSR investments to generate an investment return of 7% - 9% on an annualized basis, or approximately \$3 million to \$4 million per quarter, based on our portfolio held at June 30, 2015. While MSR valuations improved during the second quarter due to higher benchmark interest rates, the high level of interest rate volatility increased our cost to hedge this exposure. The resulting hedging expense for the second quarter reduced our MSR return below our long-term expectation.

MSR income for the first six months of 2015 does not include the effect of hedges during the first quarter of 2015, as we hedged these investments on an enterprise-wide basis prior to the second quarter of 2015 and did not have specific derivatives to allocate to the MSRs during that period. The loss during the first six months of 2015 primarily reflects the negative change in market value of our MSRs during the first quarter of 2015, resulting from the decrease in market interest rates during that period. The offsetting increase in the value of assets and derivatives that effectively served as hedges to the MSRs during the first quarter of 2015 is presented in mortgage banking and investment activities, net.

Decreases in market interest rates during the three and six months ended June 30, 2014, resulted in market valuation decreases that exceeded servicing fee income, causing a net MSR loss during those periods. Additional detail on our investment in MSRs is included in the Residential Investments portion of the "Results of Operations by Segment" section that follows.

**Realized Gains, Net**

During the first six months of 2015, we realized gains primarily from the sale of \$201 million of AFS mezzanine securities. We expect to continue to sell mezzanine and IO securities during the remainder of the year as part of our strategy to redeploy capital into other investments with higher risk adjusted returns. For additional detail on realized gains, see the Residential Investments portion of the "Results of Operations by Segment" section that follows.

**Operating Expenses**

The increase in operating expenses in both the three and six month periods was primarily due to an increase in compensation expenses as we added headcount to accommodate growth at our residential mortgage banking operations during the last 12 months. At June 30, 2015 we had 233 employees, as compared to 171 employees at June 30, 2014. We do not currently anticipate significant changes to operating expenses in the second half of 2015.

**Other Income**

Other income in 2015 was primarily comprised of income from cash payments received under our risk sharing arrangement with Fannie Mae as well as the amortization of our guarantee liability associated with this transaction.

(Provision for) Benefit From Income Taxes

Our income taxes mostly result from activity at our taxable REIT subsidiaries, which primarily includes our residential and commercial mortgage banking activities and MSR investments. The benefit from income taxes in the first half of 2015 and 2014 resulted from GAAP losses generated at our taxable REIT subsidiaries during those periods. For additional detail on income taxes, see the “Taxable Income” section that follows.

Table of Contents

## Net Interest Income

The following tables present the components of net interest income for the three and six months ended June 30, 2015 and 2014.

Table 4 – Net Interest Income

| (Dollars in Thousands)                                   | Three Months Ended June 30,<br>2015 |                                   |        | 2014                             |                                   |        | Yield |  |
|--|-------------------------------------|-----------------------------------|--------|----------------------------------|-----------------------------------|--------|-------|--|
|  | Interest<br>Income/<br>(Expense)    | Average<br>Balance <sup>(1)</sup> | Yield  | Interest<br>Income/<br>(Expense) | Average<br>Balance <sup>(1)</sup> | Yield  |       |  |
| <b>Interest Income</b>                                   |                                     |                                   |        |                                  |                                   |        |       |  |
| Residential loans, held-for-sale                         | \$9,976                             | \$1,080,448                       | 3.7    | % \$7,190                        | \$739,934                         | 3.9    | %     |  |
| Residential loans - HFI at Redwood <sup>(2)</sup>        | 9,370                               | 1,017,835                         | 3.7    | % —                              | —                                 | —      | %     |  |
| Residential loans - HFI at Sequoia <sup>(2)</sup>        | 6,462                               | 1,259,924                         | 2.1    | % 6,411                          | 1,642,410                         | 1.6    | %     |  |
| Commercial loans - held-for-sale                         | 1,248                               | 107,025                           | 4.7    | % 832                            | 75,449                            | 4.4    | %     |  |
| Commercial loans -<br>held-for-investment <sup>(3)</sup> | 11,431                              | 400,716                           | 11.4   | % 10,385                         | 413,381                           | 10.0   | %     |  |
| Trading securities                                       | 4,615                               | 116,404                           | 15.9   | % 6,122                          | 190,435                           | 12.9   | %     |  |
| Available-for-sale securities                            | 20,224                              | 904,584                           | 8.9    | % 27,048                         | 1,471,159                         | 7.4    | %     |  |
| Other interest income                                    | 47                                  | 222,362                           | 0.1    | % 5                              | 131,557                           | —      | %     |  |
| Total interest income                                    | 63,373                              | 5,109,298                         | 5.0    | % 57,993                         | 4,664,325                         | 5.0    | %     |  |
| <b>Interest Expense</b>                                  |                                     |                                   |        |                                  |                                   |        |       |  |
| Short-term debt  | (6,527 )                            | 1,380,965                         | (1.9 ) | % (5,142 )                       | 1,329,568                         | (1.5 ) | %     |  |
| ABS issued - Redwood                                     | (1,597 )                            | 99,552                            | (6.4 ) | % (2,943 )                       | 216,017                           | (5.4 ) | %     |  |
| ABS issued - Sequoia <sup>(2)</sup>                      | (4,048 )                            | 1,195,749                         | (1.4 ) | % (5,240 )                       | 1,577,888                         | (1.3 ) | %     |  |
| Long-term debt - FHLBC                                   | (598 )                              | 870,761                           | (0.3 ) | % —                              | —                                 | —      | %     |  |
| Long-term debt - other                                   | (10,238 )                           | 687,600                           | (6.0 ) | % (7,826 )                       | 531,136                           | (5.9 ) | %     |  |
| Total interest expense                                   | (23,008 )                           | 4,234,627                         | (2.2 ) | % (21,151 )                      | 3,654,609                         | (2.3 ) | %     |  |
| Net Interest Income                                      | \$40,365                            |                                   |        |                                  | \$36,842                          |        |       |  |
| <b>Six Months Ended June 30,<br/>2015</b>                |                                     |                                   |        |                                  |                                   |        |       |  |
| (Dollars in Thousands)                                   | 2015                                |                                   |        | 2014                             |                                   |        | Yield |  |
|  | Interest<br>Income/<br>(Expense)    | Average<br>Balance <sup>(1)</sup> | Yield  | Interest<br>Income/<br>(Expense) | Average<br>Balance <sup>(1)</sup> | Yield  |       |  |
| <b>Interest Income</b>                                   |                                     |                                   |        |                                  |                                   |        |       |  |
| Residential loans, held-for-sale                         | \$21,445                            | \$1,185,716                       | 3.6    | % \$13,019                       | \$629,606                         | 4.1    | %     |  |
| Residential loans - HFI at Redwood <sup>(2)</sup>        | 15,892                              | 843,657                           | 3.8    | % —                              | —                                 | —      | %     |  |
| Residential loans - HFI at Sequoia <sup>(2)</sup>        | 13,480                              | 1,310,984                         | 2.1    | % 13,240                         | 1,676,734                         | 1.6    | %     |  |
| Commercial loans - held-for-sale                         | 2,434                               | 122,415                           | 4.0    | % 1,846                          | 71,829                            | 5.1    | %     |  |
| Commercial loans -<br>held-for-investment <sup>(3)</sup> | 21,159                              | 404,080                           | 10.5   | % 19,756                         | 388,991                           | 10.2   | %     |  |
| Trading securities                                       | 9,871                               | 113,920                           | 17.3   | % 11,855                         | 161,452                           | 14.7   | %     |  |
| Available-for-sale securities                            | 42,743                              | 980,886                           | 8.7    | % 53,745                         | 1,434,200                         | 7.5    | %     |  |
| Other interest income                                    | 95                                  | 227,440                           | 0.1    | % 8                              | 145,247                           | —      | %     |  |
| Total interest income                                    | 127,119                             | 5,189,098                         | 4.9    | % 113,469                        | 4,508,059                         | 5.0    | %     |  |
| <b>Interest Expense</b>                                  |                                     |                                   |        |                                  |                                   |        |       |  |
| Short-term debt  | (13,751 )                           | 1,484,993                         | (1.9 ) | % (8,969 )                       | 1,168,851                         | (1.5 ) | %     |  |
| ABS issued - Redwood                                     | (3,317 )                            | 108,700                           | (6.1 ) | % (5,925 )                       | 223,055                           | (5.3 ) | %     |  |
| ABS issued - Sequoia <sup>(2)</sup>                      | (8,530 )                            | 1,245,524                         | (1.4 ) | % (10,699 )                      | 1,611,073                         | (1.3 ) | %     |  |
| Long-term debt - FHLBC                                   | (1,002 )                            | 716,309                           | (0.3 ) | % —                              | —                                 | —      | %     |  |

Edgar Filing: REDWOOD TRUST INC - Form 10-Q

|                        |           |           |         |           |           |         |
|------------------------|-----------|-----------|---------|-----------|-----------|---------|
| Long-term debt - other | (20,369 ) | 686,542   | (5.9 )% | (14,618 ) | 505,889   | (5.8 )% |
| Total interest expense | (46,969 ) | 4,242,069 | (2.2 )% | (40,211 ) | 3,508,868 | (2.3 )% |
| Net Interest Income    |           | \$80,150  |         |           | \$73,258  |         |

71

---

Table of Contents

## Notes to Tables

Average balances for residential and commercial loans held-for-sale, residential loans held-for-investment, and trading securities are calculated based upon carrying values, which represent estimated fair values. Average (1) balances for available-for-sale securities and debt are calculated based upon amortized historical cost except for ABS issued-Sequoia, which are based upon fair value.

Interest income from residential loans held-for-investment (HFI) at Redwood exclude loans held-for-investment at (2) consolidated Sequoia entities. Interest income from residential loans-HFI at Sequoia and the interest expense from ABS issued - Sequoia represent activity from our consolidated Sequoia entities.

Excluding A-notes sold, but accounted for as secured borrowings, the yield on commercial loans (3) held-for-investment was 11.4% and 10.0% for the three months ended June 30, 2015 and 2014, respectively, and 10.5% and 10.2% for the six months ended June 30, 2015 and 2014, respectively.

The following table presents the components of net interest income for the three and six months ended June 30, 2015 and 2014.

Table 5– Net Interest Income by Segment

| (In Thousands)                              | Three Months Ended June 30, |          |            | Six Months Ended June 30, |          |          |
|---|-----------------------------|----------|------------|---------------------------|----------|----------|
|   | 2015                        | 2014     | Change     | 2015                      | 2014     | Change   |
| Net interest income by Segment              |                             |          |            |                           |          |          |
| Residential Mortgage Banking                | \$6,678                     | \$10,277 | \$(3,599 ) | \$18,695                  | \$19,622 | \$(927 ) |
| Residential Investments                     | 31,589                      | 24,808   | 6,781      | 58,792                    | 49,553   | 9,239    |
| Commercial Mortgage Banking and Investments | 9,182                       | 6,813    | 2,369      | 16,607                    | 13,893   | 2,714    |
| Corporate/Other                             | (7,084 )                    | (5,056 ) | (2,028 )   | (13,944 )                 | (9,810 ) | (4,134 ) |
| Net Interest Income                         | \$40,365                    | \$36,842 | \$3,523    | \$80,150                  | \$73,258 | \$6,892  |

## Analysis of Changes in Net Interest Income

The decreases in net interest income from our residential mortgage banking segment in both the three and six month periods primarily resulted from lower average balances of Sequoia IO securities during 2015. During the second quarter of 2015, we transferred our Sequoia IO securities to our residential investment portfolio. These securities generated \$5 million and \$10 million of interest income for the three and six months ended June 30, 2014, respectively. These decreases were partially offset by higher average balances of loans held for sale during 2015, relative to the same periods in 2014.

The increases in net interest income from our residential investments segment in both the three and six month periods primarily resulted from increases in interest income resulting from higher balances of residential loans held-for-investment and financed with FHLBC borrowings during 2015, as well as income from the transfer of Sequoia IO securities into this segment in the second quarter of 2015. These securities generated \$3 million of net interest income during the second quarter of 2015. This increase was partially offset by lower average balances of securities as sales and paydowns outpaced new security investments.

The increases in net interest income from our commercial mortgage banking and investments segment in both the three and six month periods primarily resulted from higher average balances of commercial loans held-for-sale during 2015, as well as \$2 million from non-recurring yield maintenance payments received in the second quarter of 2015 from loan repayments.

Additional details regarding the activities impacting net interest income at each segment are included in the “Results of Operations by Segment” section that follows.

The Corporate/Other line item includes interest expense related to long-term debt not directly allocated to our segments and net interest income from consolidated Sequoia entities. Interest expense from long-term debt not directly allocated to our segments (Long-term debt -other in the tables above) increased in both the three and six month periods due to the exchangeable debt issued by a taxable subsidiary of ours in November 2014. Details regarding consolidated Sequoia entities are included in the "Results from Consolidated Sequoia Entities" section that follows.



Table of Contents

The following table presents the net interest rate spread between the yield on unsecuritized loans and securities and the debt yield of the short-term debt used in part to finance each investment type at June 30, 2015.

Table 6 – Interest Expense — Specific Borrowing Costs

| June 30, 2015         | Residential Loans<br>Held-for-Sale | Commercial<br>Loans Held-for-Sale | Commercial<br>Loans<br>Held-for-Investment | Residential<br>Securities |   |
|-----------------------|------------------------------------|-----------------------------------|--|---------------------------|---|
| Asset yield           | 3.78                               | % 4.89                            | % 10.49                                    | % 7.17                    | % |
| Short-term debt yield | 1.73                               | % 2.44                            | % 5.19                                     | % 1.43                    | % |
| Net spread            | 2.05                               | % 2.45                            | % 5.30                                     | % 5.74                    | % |

For additional discussion on short-term debt, including information regarding margin requirements and financial covenants, see “Risks Relating to Debt Incurred Under Short-Term and Long-Term Borrowing Facilities” in the Liquidity and Capital Resources section of this MD&A.

## Results of Operations by Segment

The following is a discussion of the results of operations for our three business segments for the three and six months ended June 30, 2015 and 2014. For additional information on our segments, refer to Note 21 in Part I, Item I of this Quarterly Report on Form 10 Q.

## Residential Mortgage Banking Segment

The following table presents the components of segment contribution for the residential mortgage banking segment for the three and six months ended June 30, 2015 and 2014.

Table 7 – Residential Mortgage Banking Segment Contribution

| (In Thousands)                           | Three Months Ended<br>June 30, |          |            | Six Months Ended<br>June 30, |           |          |
|--|--------------------------------|----------|------------|------------------------------|-----------|----------|
|  | 2015                           | 2014     | Change     | 2015                         | 2014      | Change   |
| Interest income                          |                                |          |            |                              |           |          |
| Loans                                    | \$9,976                        | \$7,191  | \$2,785    | \$21,442                     | \$13,020  | \$8,422  |
| Sequoia securities <sup>(1)</sup>        | —                              | 5,247    | (5,247 )   | 4,329                        | 10,084    | (5,755 ) |
| Total interest income                    | 9,976                          | 12,438   | (2,462 )   | 25,771                       | 23,104    | 2,667    |
| Interest expense                         | (3,298 )                       | (2,161 ) | (1,137 )   | (7,076 )                     | (3,482 )  | (3,594 ) |
| Net interest income                      | 6,678                          | 10,277   | (3,599 )   | 18,695                       | 19,622    | (927 )   |
| Mortgage banking activities, net         | 4,833                          | 1,342    | 3,491      | 7,052                        | 276       | 6,776    |
| Direct operating expenses                | (11,033 )                      | (9,501 ) | (1,532 )   | (21,936 )                    | (16,595 ) | (5,341 ) |
| Segment contribution before income taxes | 478                            | 2,118    | (1,640 )   | 3,811                        | 3,303     | 508      |
| Benefit from income taxes                | 865                            | 259      | 606        | 872                          | 94        | 778      |
| Segment Contribution                     | \$1,343                        | \$2,377  | \$(1,034 ) | \$4,683                      | \$3,397   | \$1,286  |

<sup>(1)</sup> Effective April 1, 2015, we permanently transferred all securities (primarily consisting of Sequoia IO securities) held in our Residential Mortgage Banking segment into our Residential Investments segment.

Table of Contents

The following tables provide the activity of unsecuritized residential loans during the three and six months ended June 30, 2015 and 2014.

Table 8 – Residential Loans Held-for-Sale — Activity

| (In Thousands)                              | Three Months Ended |              |              | June 30, 2014 |            |              |
|---|--------------------|--------------|--------------|---------------|------------|--------------|
|   | June 30, 2015      |              |              | June 30, 2014 |            |              |
|   | Jumbo              | Conforming   | Total        | Jumbo         | Conforming | Total        |
| Balance at beginning of period              | \$894,016          | \$200,869    | \$1,094,885  | \$625,186     | \$149,750  | \$774,936    |
| Acquisitions                                | 1,406,987          | 1,440,148    | 2,847,135    | 923,214       | 867,695    | 1,790,909    |
| Sales                                       | (1,419,891 )       | (1,396,252 ) | (2,816,143 ) | (709,967 )    | (756,989 ) | (1,466,956 ) |
| Transfers between portfolios <sup>(1)</sup> | (215,826 )         | —            | (215,826 )   | —             | —          | —            |
| Principal repayments                        | (14,369 )          | (425 )       | (14,794 )    | (4,643 )      | (362 )     | (5,005 )     |
| Changes in fair value, net                  | (6,993 )           | 3,817        | (3,176 )     | 14,412        | (419 )     | 13,993       |
| Balance at End of Period                    | \$643,924          | \$248,157    | \$892,081    | \$848,202     | \$259,675  | \$1,107,877  |
|   | Six Months Ended   |              |              | June 30, 2014 |            |              |
|   | June 30, 2015      |              |              | June 30, 2014 |            |              |
| (In Thousands)                              | Jumbo              | Conforming   | Total        | Jumbo         | Conforming | Total        |
| Balance at beginning of period              | \$1,097,805        | \$244,716    | \$1,342,521  | \$392,765     | \$11,502   | \$404,267    |
| Acquisitions                                | 2,519,480          | 2,805,299    | 5,324,779    | 1,717,245     | 1,166,635  | 2,883,880    |
| Sales                                       | (2,277,749 )       | (2,803,793 ) | (5,081,542 ) | (1,272,004 )  | (917,354 ) | (2,189,358 ) |
| Transfers between portfolios <sup>(1)</sup> | (663,666 )         | —            | (663,666 )   | —             | —          | —            |
| Principal repayments                        | (28,301 )          | (592 )       | (28,893 )    | (11,665 )     | (367 )     | (12,032 )    |
| Changes in fair value, net                  | (3,645 )           | 2,527        | (1,118 )     | 21,861        | (741 )     | 21,120       |
| Balance at End of Period                    | \$643,924          | \$248,157    | \$892,081    | \$848,202     | \$259,675  | \$1,107,877  |

During the three months ended June 30, 2015, we transferred loans with a fair value of \$216 million from held-for-sale to held-for-investment and moved these loans into our Residential Investments segment. During the <sup>(1)</sup> six months ended June 30, 2015, we transferred loans with a fair value of \$664 million from held-for-sale to held-for-investment and moved these loans into our Residential Investments segment.

The following table provides the activity of our retained Sequoia IO securities for the three and six months ended June 30, 2015 and 2014.

Table 9 – Sequoia Securities Activity

| (In Thousands)               | Three Months Ended June 30, |           | Six Months Ended June 30, |           |
|------------------------------|-----------------------------|-----------|---------------------------|-----------|
|                              | 2015                        | 2014      | 2015                      | 2014      |
| Beginning fair value         | \$65,809                    | \$106,228 | \$93,802                  | \$110,505 |
| Transfers <sup>(1)</sup>     | (65,809 )                   | —         | (65,809 )                 | —         |
| Acquisitions                 | —                           | 69,563    | —                         | 69,563    |
| Sales                        | —                           | (4,960 )  | (13,588 )                 | (4,960 )  |
| Effect of principal payments | —                           | (2,725 )  | (98 )                     | (2,725 )  |
| Change in fair value, net    | —                           | (8,795 )  | (14,307 )                 | (13,072 ) |
| Ending Fair Value            | \$—                         | \$159,311 | \$—                       | \$159,311 |

<sup>(1)</sup> Effective April 1, 2015, we permanently transferred all securities (primarily consisting of Sequoia IOs) held in our Residential Mortgage Banking segment into our Residential Investments segment.

## Table of Contents

### Overview

During the second quarter of 2015, we purchased \$2.85 billion of prime residential jumbo and conforming loans, sold \$1.4 billion of conforming loans to Fannie Mae and Freddie Mac (the "Agencies"), and sold \$708 million of jumbo loans to third parties. In addition, we securitized \$712 million of jumbo loans as part of two Sequoia securitizations that settled during the second quarter. In association with these sales and securitizations, during the second quarter of 2015, we retained \$10 million of Sequoia subordinate securities and \$21 million of MSR investments. We also transferred \$216 million of loans to our residential investments segment with the intent to finance them with borrowings from the FHLBC. Our pipeline of loans identified for purchase at June 30, 2015, included \$1.16 billion of jumbo loans and \$483 million of conforming loans (unadjusted for expected fallout).

During the three month period, the decrease in segment contribution from residential mortgage banking primarily resulted from the transfer of Sequoia securities during the second quarter of 2015 (noted in the tables above), which reduced net interest income. Also contributing to the decrease in segment contribution was an increase in direct operating expenses, primarily resulting from higher personnel costs as we increased our internal and external resources during the past 12 months to manage the increase in loan acquisition volume during that time. Partially offsetting these declines was an increase in income from mortgage banking activities, net resulting from a combination of an increase in loan acquisition volume and related gain on sale margins during the second quarter of 2015.

During the six month period, the increase in segment contribution from residential mortgage banking was primarily due to an increase in income from mortgage banking activities, net resulting from an increase in loan acquisition volumes. This increase was partially offset by an increase in direct operating expenses, primarily resulting from higher personnel costs as we increased our internal and external resources to manage the increase in loan acquisition volume.

All residential mortgage banking activities are performed in taxable subsidiaries and the provision for income taxes generally changes in relation to the amount of this segment's contribution before income taxes, however, this may not always be the case due to expenses allocated to specific TRS entities that are eliminated in consolidation, but not eliminated for tax provision calculation purposes.

### Net Interest Income

Net interest income from residential mortgage banking is primarily comprised of interest income earned on residential loans from the time we purchase the loans to when we sell or securitize them, offset by interest expense incurred on short-term warehouse debt used in part to finance the loans while we hold them on our balance sheet. Prior to the second quarter of 2015, net interest income included interest income from Sequoia securities that were used in part to mitigate certain risks related to interest rate movements on our residential loan pipeline. On April 1, 2015, we permanently transferred all Sequoia IO securities from the Residential Mortgage Banking segment to the Residential Investments segment.

During both the three and six month periods, interest income from loans held-for-sale increased due to higher average balances of loans outstanding during 2015 as compared to 2014, primarily resulting from higher loan acquisition volumes during 2015. These increases were offset by the reduction in interest income resulting from the transfer of the Sequoia securities in the second quarter of 2015.

The amount of net interest income we earn on loans held-for-sale is dependent on many variables, including the amount of loans and the time they are outstanding on our balance sheet and their interest rates, as well as the amount of leverage we employ through the use of short-term debt to finance the loans and the interest rates on that debt. These factors will impact interest income in future periods.

### Mortgage Banking Activities, Net

Mortgage banking activities, net, includes the changes in market value of both the loans we hold for sale and commitments for loans we intend to purchase (collectively, our loan pipeline), as well as the effect of hedges we utilize to manage risks associated with our loan pipeline. Our loan sale profit margins are measured over the period from when we commit to purchase a loan and subsequently sell or securitize the loan. Accordingly, these profit

margins may encompass positive or negative market valuation adjustments on loans, hedging gains or losses associated with our loan pipeline, and any other related transaction expenses, and may be realized over the course of one or more quarters for financial reporting purposes.

Prior to the second quarter of 2015, we utilized a combination of derivatives and Sequoia securities to serve as hedges for our jumbo loan pipeline's exposure to market interest rate changes. In the second quarter of 2015, we transferred all Sequoia securities out of this segment and into our Residential Investments segment, and began to record a hedging allocation between our segments.

Table of Contents

The following table presents the components of residential mortgage banking activities, net. Amounts presented include both the changes in market values for loans that were sold and associated derivative positions that were settled during the periods presented, as well as changes in market values of loans, derivatives and hedges outstanding at the end of each period.

Table 10 – Components of Residential Mortgage Banking Activities, Net

| (In Thousands)                                     | Three Months           |          |            | Six Months Ended |           |            |
|--|------------------------|----------|------------|------------------|-----------|------------|
|  | Ended June 30,<br>2015 | 2014     | Change     | June 30,<br>2015 | 2014      | Change     |
| Changes in fair value of:                          |                        |          |            |                  |           |            |
| Residential loans, at fair value <sup>(1)</sup>    | \$(2,122 )             | \$17,575 | \$(19,697) | \$18,192         | \$24,709  | \$(6,517 ) |
| Real estate securities                             | —                      | (8,810 ) | 8,810      | (14,359 )        | (13,087 ) | (1,272 )   |
| Risk management derivatives                        | 2,752                  | (7,858 ) | 10,610     | (1,619 )         | (12,136 ) | 10,517     |
| Hedging allocation                                 | 2,803                  | —        | 2,803      | 2,803            | —         | 2,803      |
| Other income, net <sup>(2)</sup>                   | 1,400                  | 435      | 965        | 2,035            | 790       | 1,245      |
| Total residential mortgage banking activities, net | \$4,833                | \$1,342  | \$3,491    | \$7,052          | \$276     | \$6,776    |

(1) Includes changes in fair value for loan purchase and forward sale commitments.

(2) Amounts in this line include other fee income from loan acquisitions and the provision for repurchase expense, presented net.

The increase in mortgage banking activities, net in both the three and six month periods primarily resulted from an increase in loan purchase volume as we continued to expand our conforming loan activities during the past year. In addition, as of January 1, 2015, we began to account for commitments to purchase jumbo loans as derivatives, resulting from amendments to the agreements governing these commitments that became effective January 1, 2015. In addition to the increase from higher loan purchase volume, income from mortgage banking increased year-over-year as profit margins on these operations improved in the current year, particularly in the second quarter of 2015. This increase was the result of spread tightening on both our jumbo and conforming loans during the second quarter of 2015. Based on improved spreads during the first six months of 2015, we currently anticipate generating loan sale profit margins for the full year of 2015 within our long-term target range of 25 to 50 basis points.

At June 30, 2015, we had a repurchase reserve of \$4 million outstanding related to residential loans sold through this segment. During each of the three months ended June 30, 2015 and 2014, we recorded less than \$1 million of provision for repurchases that was included in income from mortgage banking activities, net, in this segment. We review our loan repurchase reserves each quarter and adjust them as necessary based on current information available at each reporting date.

The following table details outstanding principal balances for residential loans held-for-sale by product type at June 30, 2015.

Table 11 – Characteristics of Residential Loans Held-for-Sale

June 30, 2015

| (Dollars In Thousands)      | Principal Value | Weighted Average Coupon |   |
|-----------------------------|-----------------|-------------------------|---|
| First Lien Prime            |                 |                         |   |
| Fixed - 30 year             | \$605,989       | 4.01                    | % |
| Fixed - 15, 20, & 25 year   | 107,805         | 3.37                    | % |
| Hybrid                      | 161,195         | 3.20                    | % |
| ARM                         | 2,724           | 2.72                    | % |
| Total Outstanding Principal | \$877,713       | 3.78                    | % |

Table of Contents

## Residential Investments Segment

Our residential investments segment is primarily comprised of our residential securities portfolio, residential mortgage loans held-for-investment and financed through the FHLBC, and our MSR investment portfolio. During the second quarter of 2015, we transferred all of our Sequoia senior securities to our residential investments segment. Prior to the second quarter of 2015, our Sequoia senior securities that are included as a component of senior prime trading securities in our consolidated financial statements were included in our residential mortgage banking segment for reporting purposes. As such, they are excluded from any amounts or tables in this section for reporting periods prior to the second quarter of 2015, and such amounts and tables will not agree to amounts presented in our consolidated financial statements for securities.

The following table presents the components of segment contribution for the residential investments segment for the three and six months ended June 30, 2015 and 2014.

Table 12 – Residential Investments Segment Contribution

| (In Thousands)                            | Three Months Ended<br>June 30, |          |          | Six Months Ended<br>June 30, |          |          |
|---|--------------------------------|----------|----------|------------------------------|----------|----------|
|   | 2015                           | 2014     | Change   | 2015                         | 2014     | Change   |
| Interest income                           | \$34,249                       | \$27,924 | \$6,325  | \$64,261                     | \$55,519 | \$8,742  |
| Interest expense                          | (2,660)                        | (3,116)  | )456     | (5,469)                      | (5,966)  | )497     |
| Net interest income                       | 31,589                         | 24,808   | 6,781    | 58,792                       | 49,553   | 9,239    |
| Non-interest income                       |                                |          |          |                              |          | —        |
| Investment activities, net                | (1,104)                        | (3,788)  | )2,684   | (1,123)                      | (9,746)  | )8,623   |
| MSR income (loss), net                    | 830                            | (1,777)  | )2,607   | (10,094)                     | (1,171)  | (8,923)  |
| Other income                              | 1,299                          | —        | 1,299    | 2,108                        | —        | 2,108    |
| Realized gains, net                       | 6,316                          | 992      | 5,324    | 10,622                       | 1,979    | 8,643    |
| Total non-interest income, net            | 7,341                          | (4,573)  | )11,914  | 1,513                        | (8,938)  | )10,451  |
| Direct operating expenses                 | (1,171)                        | (770)    | )401     | (2,289)                      | (1,865)  | )424     |
| Segment contribution before income taxes  | 37,759                         | 19,465   | 18,294   | 58,016                       | 38,750   | 19,266   |
| Benefit from (provision for) income taxes | (3,768)                        | 149      | (3,917)  | (258)                        | 1,676    | (1,934)  |
| Total Segment Contribution                | \$33,991                       | \$19,614 | \$14,377 | \$57,758                     | \$40,426 | \$17,332 |

The following table presents our portfolios of investment assets in our residential investments segment at June 30, 2015 and December 31, 2014.

Table 13 – Residential Investments

| (In Thousands)                        | June 30, 2015 | December 31, 2014 | Change    |
|---------------------------------------|---------------|-------------------|-----------|
| Residential loans held-for-investment | \$1,157,285   | \$581,668         | \$575,617 |
| Residential securities                | 1,157,599     | 1,285,428         | (127,829) |
| Mortgage servicing rights             | 168,462       | 139,293           | 29,169    |
| Total residential investments         | \$2,483,346   | \$2,006,389       | \$476,957 |

## Overview

During the six months ended June 30, 2015, the increase in our total residential investments was primarily attributable to the addition of residential loans held-for-investment and financed through the FHLBC. During this time, we increased our investments in MSRs, while we reduced our investments in residential securities. Our residential investments were funded in part with short-term debt, long-term debt from the FHLBC, and equity capital. Over three-quarters of the residential investments acquired during the first six months of

Table of Contents

2015 were created from our residential mortgage banking operations. Over time we expect the majority of our residential investments will continue to be sourced from our internal operations.

For both the three and six months periods, segment contribution from residential investments increased primarily due to higher interest income from held-for-investment loans, as our investment in these assets increased significantly during the last 12 months. The increase in segment contribution was also attributable to increases in realized gains as we continued to sell mezzanine AFS securities during 2015 in order to redeploy capital.

**Net Interest Income**

Net interest income from Residential Investments includes interest income from our residential loans held-for-investment and our securities portfolio, as well as the associated interest expense from short-term debt, FHLBC borrowings, and ABS issued. The following tables present the components of net interest income for our residential investment segment for the three and six months ended June 30, 2015 and 2014.

Table 13A - Net Interest Income (NII) from Residential Investments

| (Dollars in Thousands)                | Three Months Ended June 30,<br>2015 |                                   |         | 2014                             |                                   |         | Yield | Yield |
|---------------------------------------|-------------------------------------|-----------------------------------|---------|----------------------------------|-----------------------------------|---------|-------|-------|
|                                       | Interest<br>Income/<br>(Expense)    | Average<br>Balance <sup>(1)</sup> | Yield   | Interest<br>Income/<br>(Expense) | Average<br>Balance <sup>(1)</sup> | Yield   |       |       |
| Residential loans held-for-investment | \$9,370                             | \$1,017,835                       | 3.7 %   | \$—                              | \$—                               | —       | %     |       |
| Long-term debt - FHLBC                | (598 )                              | 870,761                           | (0.3 )% | —                                | —                                 | —       | %     |       |
| Net interest income from HFI loans    | 8,772                               |                                   |         | —                                |                                   |         |       |       |
| Trading securities                    | 4,615                               | 116,404                           | 15.9 %  | 877                              | 13,980                            | 25.1 %  | %     |       |
| AFS securities                        | 20,224                              | 904,584                           | 8.9 %   | 27,048                           | 1,471,159                         | 7.4 %   | %     |       |
| Short-term debt                       | (1,866 )                            | 522,822                           | (1.4 )% | (2,625 )                         | 796,207                           | (1.3 )% | %     |       |
| ABS issued                            | (196 )                              | 24,269                            | (3.2 )% | (490 )                           | 73,617                            | (2.7 )% | %     |       |
| Net interest income from securities   | 22,777                              |                                   |         | 24,810                           |                                   |         |       |       |
| Other interest income                 | 40                                  |                                   |         | (2 )                             |                                   |         |       |       |
| NII from Residential Investments      | \$31,589                            |                                   |         | \$24,808                         |                                   |         |       |       |
| (Dollars in Thousands)                | Six Months Ended June 30,<br>2015   |                                   |         | 2014                             |                                   |         | Yield | Yield |
|                                       | Interest<br>Income/<br>(Expense)    | Average<br>Balance <sup>(1)</sup> | Yield   | Interest<br>Income/<br>(Expense) | Average<br>Balance <sup>(1)</sup> | Yield   |       |       |
| Residential loans held-for-investment | \$15,892                            | \$843,657                         | 3.8 %   | \$—                              | \$—                               | —       | %     |       |
| Long-term debt - FHLBC                | (1,002 )                            | 716,309                           | (0.3 )% | —                                | —                                 | —       | %     |       |
| Net interest income from HFI loans    | 14,890                              |                                   |         | —                                |                                   |         |       |       |
| Trading securities                    | 5,542                               | 63,909                            | 17.3 %  | 1,774                            | 13,973                            | 25.4 %  | %     |       |
| AFS securities                        | 42,743                              | 980,886                           | 8.7 %   | 53,745                           | 1,434,200                         | 7.5 %   | %     |       |
| Short-term debt                       | (4,005 )                            | 570,152                           | (1.4 )% | (4,918 )                         | 739,984                           | (1.3 )% | %     |       |
| ABS issued                            | (463 )                              | 30,755                            | (3.0 )% | (1,047 )                         | 79,394                            | (2.6 )% | %     |       |
| Net interest income from securities   | 43,817                              |                                   |         | 49,554                           |                                   |         |       |       |
| Other interest income                 | 85                                  |                                   |         | (1 )                             |                                   |         |       |       |
| NII from Residential Investments      | \$58,792                            |                                   |         | \$49,553                         |                                   |         |       |       |

Average balances for residential loans held-for-investment and trading securities are calculated based upon (1) carrying values, which represent estimated fair values. Average balances for available-for-sale securities and debt are calculated based upon amortized historical cost.



Table of Contents

The increase in net interest income from our residential investments portfolio for both the three and six month periods is primarily attributable to our held-for-investment loans financed through the FHLBC. We did not begin to invest in these loans until the third quarter of 2014. These increases were partially offset by a decline in interest income from available-for-sale securities, due to lower average balances in 2015 as we sold lower yielding senior and mezzanine securities, in order to redeploy capital.

## Investment activities, net

The following table presents the components of investment activities, net for our residential investments segment, which is primarily comprised of gains and losses from market valuation changes of certain of our residential investments, for the three and six months ended June 30, 2015 and 2014.

Table 13B - Investment Activities, net from Residential Investments

| (In Thousands)                                    | Three Months Ended June 30, |            | Six Months Ended June 30, |            |
|---|-----------------------------|------------|---------------------------|------------|
|   | 2015                        | 2014       | 2015                      | 2014       |
| Investment activities                             |                             |            |                           |            |
| Market valuation changes:                         |                             |            |                           |            |
| Residential loans held-for-investment, at Redwood | \$(5,885                    | ) \$—      | \$(3,907                  | ) \$—      |
| Real estate IO securities                         | 8,647                       | —          | 8,647                     | —          |
| Other real estate securities                      | (1,720                      | ) (186     | ) (1,450                  | ) (453     |
| Risk sharing investment                           | 228                         | —          | (702                      | ) —        |
| Risk management derivatives                       | 380                         | (3,602     | ) (958                    | ) (9,293   |
| Hedging allocation                                | (2,754                      | ) —        | (2,754                    | ) —        |
| Investment activities, net                        | \$(1,104                    | ) \$(3,788 | ) \$(1,124                | ) \$(9,746 |

## Supplemental information:

|   |        |            |          |          |
|---|--------|------------|----------|----------|
| Change in value of AFS mezzanine securities | \$(190 | ) \$12,574 | \$10,578 | \$25,466 |
|---|--------|------------|----------|----------|

Changes in fair values of investments included in investment activities, net, generally result from changes in market interest rates and credit spreads on investments we carry at fair value (excluding AFS securities, which are marked-to-market through accumulated other comprehensive income on our balance sheet). In the case of our IO securities and risk sharing investment, fair values also decrease each quarter as a result of cash payments received from these investments, which reduce their basis.

Within this segment, our residential loans held-for-investment, trading securities, AFS mezzanine securities, MSR investments and risk sharing investments are all subject to market interest rate risk and most of the changes in value of these investments are attributable to changes in market interest rates. We manage our exposure to market interest rate risk for these assets on an enterprise-wide basis and rely on certain assets (i.e., jumbo loans and jumbo loan purchase commitments) to serve as natural hedges to other assets (i.e., IO securities and risk sharing investments) that change in value inversely as interest rates change, and then use derivatives to manage our net exposure.

During the second quarter of 2015, we began to identify specific derivatives that are used to hedge our exposure to interest rate risk from our MSR investments and present the changes in the value of those derivatives as a component of MSR income (loss), net, on our income statement. Prior to the second quarter of 2015, the changes in values of investments that in part served as hedges to our MSRs, were presented in investment activities, net, on our income statement. In addition, during the second quarter of 2015, we transferred all of our Sequoia securities that were held in our residential mortgage banking segment into our residential investments segment and began to record a hedging allocation between our segments, reflecting the net effect of hedging provided by assets held in each of our two residential segments.

During the second quarter of 2015, market interest rates rose, causing our residential loans held-for-investment and mezzanine AFS securities to decrease in value and our IO securities and risk sharing investment to increase in value. The combined change in value of our AFS mezzanine securities and our investment activities, net, was negative \$1 million during the second quarter of 2015, reflecting an overall effective hedging result in this segment for that period. Regardless of changes in value resulting from interest rates, the value



Table of Contents

of our IO securities decreases each quarter as we receive cash from these investments, which causes a reduction in their basis. This was the primary factor contributing to the combined net negative change in value for the period. During the first six months of 2015, market interest rates rose, causing our residential loans held-for-investment to decrease in value and our IO securities to increase in value. Interest rates decreased during the first quarter of 2015 which benefited our mezzanine securities. As a result of the sale of a significant portion of our mezzanine securities during the first half of 2015, in addition to tightening credit spreads on these investments over the same period, their cumulative change in value during the first six months of 2015 was positive. The combined change in value of our AFS mezzanine securities and our investment activities, net, was positive \$9 million for the first six months of 2015. This net positive change in value served to offset the decline in value of our MSR investments from changes in interest rates for the first six months of 2015 as part of our enterprise-wide hedging strategy. During the three and six months ended June 30, 2015, the combined changes in values included in investment activities, net and from AFS mezzanine securities effectively served to offset interest rate related changes in values of MSRs during those periods.

**MSR Income (Loss), net**

Net servicing fee income from MSRs increased in both the three and six month periods, as the average balance of loans associated with our MSRs increased in 2015 from additions during the last year. Increases in market interest rates during the three and six months ended June 30, 2015, resulted in increases in the market value of MSRs during those periods, which were partially offset by the receipt of expected cash flows during those periods.

In the second quarter of 2015, negative market value changes from derivatives associated with MSRs exceeded the positive change in value of MSRs by \$3 million, primarily due to a higher cost to hedge resulting from increased interest rate volatility during that period. As we did not identify specific derivatives for hedging MSRs during the first quarter of 2015 (as discussed above), negative market valuation changes from MSRs in the first quarter resulted in an overall loss presented in MSR income (loss), net for the first six months of 2015. Decreases in market interest rates during the three and six months ended June 30, 2014, as well as the receipt of expected cash flows, resulted in decreases in the market value of MSRs during those periods.

**Direct Operating Expenses and Provision for Income Taxes**

The increases in operating expenses in both the three and six months periods was primarily attributable to an increase in due diligence expenses associated with the acquisition of bulk and co-issue MSRs.

In the second quarter of 2015, the provision for income taxes resulted from GAAP income recorded at our taxable REIT subsidiaries associated with this segment. As the amount of GAAP income or loss changes at the taxable REIT subsidiaries in future periods, the corresponding provision/benefit for income taxes will generally increase or decrease accordingly. However, this change may not always be evident as a significant portion of the GAAP income earned at this segment is recorded at the REIT, for which no tax provision is recorded.

Table of Contents

## Residential Securities Portfolio

The following table sets forth real estate securities activity by collateral type in our residential investments segment for the three and six months ended June 30, 2015.

Table 14 – Real Estate Securities Activity by Collateral Type

Three Months Ended June 30, 2015

| (In Thousands)                              | Senior    | Re-REMIC <sup>(1)</sup> | Subordinate | Total       |
|---|-----------|-------------------------|-------------|-------------|
| Beginning fair value                        | \$480,200 | \$169,239               | \$569,995   | \$1,219,434 |
| Transfers                                   | 65,809    | —                       | —           | 65,809      |
| Acquisitions                                |           |                         |             |             |
| Sequoia securities                          | 33,179    | —                       | 10,155      | 43,334      |
| Third-party securities                      | 1,507     | —                       | 29,038      | 30,545      |
| Sales                                       |           |                         |             |             |
| Sequoia securities                          | (44,157 ) | —                       | (102,888 )  | (147,045 )  |
| Third-party securities                      | —         | —                       | (30,421 )   | (30,421 )   |
| Gains on sales and calls, net               | —         | —                       | 6,316       | 6,316       |
| Effect of principal payments <sup>(2)</sup> | (28,288 ) | (182 )                  | (4,536 )    | (33,006 )   |
| Change in fair value, net                   | 6,218     | 27                      | (3,612 )    | 2,633       |
| Ending Fair Value                           | \$514,468 | \$169,084               | \$474,047   | \$1,157,599 |

Six Months Ended June 30, 2015

| (In Thousands)                              | Senior    | Re-REMIC <sup>(1)</sup> | Subordinate | Total       |
|---|-----------|-------------------------|-------------|-------------|
| Beginning fair value                        | \$495,508 | \$168,347               | \$621,573   | \$1,285,428 |
| Transfers                                   | 65,809    | —                       | —           | 65,809      |
| Acquisitions                                |           |                         |             |             |
| Sequoia securities                          | 33,179    | —                       | 16,437      | 49,616      |
| Third-party securities                      | 8,479     | —                       | 48,699      | 57,178      |
| Sales                                       |           |                         |             |             |
| Sequoia securities                          | (44,157 ) | —                       | (186,991 )  | (231,148 )  |
| Third-party securities                      | (1,820 )  | —                       | (35,376 )   | (37,196 )   |
| Gains on sales and calls, net               | 265       | —                       | 10,357      | 10,622      |
| Effect of principal payments <sup>(2)</sup> | (47,832 ) | (308 )                  | (9,715 )    | (57,855 )   |
| Change in fair value, net                   | 5,037     | 1,045                   | 9,063       | 15,145      |
| Ending Fair Value                           | \$514,468 | \$169,084               | \$474,047   | \$1,157,599 |

(1) Re-REMIC securities, as presented herein, were created by third parties through the resecuritization of certain senior RMBS.

The effect of principal payments reflects the change in fair value due to principal payments, which is calculated as (2) the cash principal received on a given security during the period multiplied by the prior quarter ending price or acquisition price for that security.

At June 30, 2015, our residential securities (as a percentage of their current market value) consisted of fixed-rate assets (53%), adjustable-rate assets (22%), and hybrid assets that reset within the next year (25%).

Table of Contents

The following tables present real estate securities at June 30, 2015 and December 31, 2014, categorized by portfolio vintage (the years the securities were issued), by priority of cash flows (senior, re-REMIC, and subordinate), and by quality of underlying loans (prime and non-prime).

Table 15 – Securities by Vintage and as a Percentage of Total Securities<sup>(1)</sup>

| June 30, 2015<br>(In Thousands)     | Sequoia                 | Third-party Securities |           |                   | Total       | % of Total<br>Securities |   |
|-------------------------------------|-------------------------|------------------------|-----------|-------------------|-------------|--------------------------|---|
|                                     | Securities<br>2012-2015 | 2012-2015              | 2006-2008 | 2005 &<br>Earlier |             |                          |   |
| Senior                              |                         |                        |           |                   |             |                          |   |
| Prime                               | \$62,427                | \$—                    | \$56,739  | \$222,221         | \$341,387   | 30                       | % |
| Non-prime                           | —                       | —                      | 3,800     | 169,281           | 173,081     | 15                       | % |
| Total Senior                        | 62,427                  | —                      | 60,539    | 391,502           | 514,468     | 45                       | % |
| Re-REMIC                            | —                       | —                      | 109,934   | 59,150            | 169,084     | 15                       | % |
| Subordinate                         |                         |                        |           |                   |             |                          |   |
| Prime Mezzanine <sup>(2)</sup>      | 202,373                 | 87,910                 | —         | —                 | 290,283     | 25                       | % |
| Subordinate <sup>(3)</sup>          | 101,745                 | 33,070                 | 946       | 48,003            | 183,764     | 15                       | % |
| Total Subordinate                   | 304,118                 | 120,980                | 946       | 48,003            | 474,047     | 40                       | % |
| Total Securities                    | \$366,545               | \$120,980              | \$171,419 | \$498,655         | \$1,157,599 | 100                      | % |
| December 31, 2014<br>(In Thousands) | Sequoia                 | Third-party Securities |           |                   | Total       | % of Total<br>Securities |   |
|                                     | Securities<br>2012-2014 | 2012-2014              | 2006-2008 | 2005 &<br>Earlier |             |                          |   |
| Senior                              |                         |                        |           |                   |             |                          |   |
| Prime                               | \$—                     | \$—                    | \$63,950  | \$243,863         | \$307,813   | 24                       | % |
| Non-prime                           | —                       | —                      | 4,273     | 183,422           | 187,695     | 15                       | % |
| Total Senior                        | —                       | —                      | 68,223    | 427,285           | 495,508     | 39                       | % |
| Re-REMIC                            | —                       | —                      | 108,369   | 59,978            | 168,347     | 13                       | % |
| Subordinate                         |                         |                        |           |                   |             |                          |   |
| Prime Mezzanine <sup>(2)</sup>      | 371,706                 | 77,132                 | —         | —                 | 448,838     | 35                       | % |
| Subordinate <sup>(3)</sup>          | 89,284                  | 28,069                 | 1,157     | 54,225            | 172,735     | 13                       | % |
| Total Subordinate                   | 460,990                 | 105,201                | 1,157     | 54,225            | 621,573     | 48                       | % |
| Total Securities                    | \$460,990               | \$105,201              | \$177,749 | \$541,488         | \$1,285,428 | 100                      | % |

The securities and interests that we acquired from the Residential Resecuritization entity (which are eliminated for consolidation purposes) were \$170 million at June 30, 2015. As a result, to adjust at June 30, 2015, for the legal (1) and economic interests that resulted from the Residential Resecuritization, total residential senior securities would be decreased by \$195 million to \$319 million, total re-REMIC residential securities would be increased by \$170 million to \$339 million, and total residential securities would be reduced by \$25 million to \$1.13 billion.

(2) Prime mezzanine includes securities initially rated AA, A, and BBB-- and issued in 2012 or later.

(3) Subordinate securities include less than \$1 million of non-prime securities at both June 30, 2015 and December 31, 2014.

The tables on the following page present the components of the interest income we earned on AFS securities for the three and six months ended June 30, 2015 and 2014.

Table of ContentsTable 16 – Interest Income — AFS Securities  
Three Months Ended June  
30, 2015

| (Dollars in Thousands) | Interest<br>Income | Discount<br>(Premium)<br>Amortization | Total<br>Interest<br>Income | Average<br>Amortized<br>Cost | Yield as a Result of |                                       |                             |   |
|------------------------|--------------------|---------------------------------------|-----------------------------|------------------------------|----------------------|---------------------------------------|-----------------------------|---|
|                        |                    |                                       |                             |                              | Interest<br>Income   | Discount<br>(Premium)<br>Amortization | Total<br>Interest<br>Income |   |
| Residential            |                    |                                       |                             |                              |                      |                                       |                             |   |
| Senior                 | \$3,606            | \$4,383                               | \$7,989                     | \$408,215                    | 3.53                 | % 4.29                                | % 7.83                      | % |
| Re-REMIC               | 2,073              | 2,449                                 | 4,522                       | 103,384                      | 8.02                 | % 9.48                                | % 17.50                     | % |
| Subordinate            |                    |                                       |                             |                              |                      |                                       |                             |   |
| Mezzanine              | 2,841              | 890                                   | 3,731                       | 275,419                      | 4.13                 | % 1.29                                | % 5.42                      | % |
| Subordinate            | 2,380              | 1,602                                 | 3,982                       | 117,566                      | 8.10                 | % 5.45                                | % 13.55                     | % |
| Total AFS Securities   | \$10,900           | \$9,324                               | \$20,224                    | \$904,584                    | 4.82                 | % 4.12                                | % 8.94                      | % |

Three Months Ended June  
30, 2014

| (Dollars in Thousands) | Interest<br>Income | Discount<br>(Premium)<br>Amortization | Total<br>Interest<br>Income | Average<br>Amortized<br>Cost | Yield as a Result of |                                       |                             |   |
|------------------------|--------------------|---------------------------------------|-----------------------------|------------------------------|----------------------|---------------------------------------|-----------------------------|---|
|                        |                    |                                       |                             |                              | Interest<br>Income   | Discount<br>(Premium)<br>Amortization | Total<br>Interest<br>Income |   |
| Residential            |                    |                                       |                             |                              |                      |                                       |                             |   |
| Senior                 | \$6,957            | \$6,513                               | \$13,470                    | \$830,565                    | 3.35                 | % 3.14                                | % 6.49                      | % |
| Re-REMIC               | 2,927              | 1,303                                 | 4,230                       | 115,746                      | 10.12                | % 4.50                                | % 14.62                     | % |
| Subordinate            |                    |                                       |                             |                              |                      |                                       |                             |   |
| Mezzanine              | 4,288              | 1,037                                 | 5,325                       | 415,418                      | 4.13                 | % 1.00                                | % 5.13                      | % |
| Subordinate            | 2,290              | 1,733                                 | 4,023                       | 109,430                      | 8.37                 | % 6.33                                | % 14.71                     | % |
| Total AFS Securities   | \$16,462           | \$10,586                              | \$27,048                    | \$1,471,159                  | 4.48                 | % 2.88                                | % 7.35                      | % |

Six Months Ended June 30,  
2015

| (Dollars in Thousands) | Interest<br>Income | Discount<br>(Premium)<br>Amortization | Total<br>Interest<br>Income | Average<br>Amortized<br>Cost | Yield as a Result of |                                       |                             |   |
|------------------------|--------------------|---------------------------------------|-----------------------------|------------------------------|----------------------|---------------------------------------|-----------------------------|---|
|                        |                    |                                       |                             |                              | Interest<br>Income   | Discount<br>(Premium)<br>Amortization | Total<br>Interest<br>Income |   |
| Residential            |                    |                                       |                             |                              |                      |                                       |                             |   |
| Senior                 | \$7,362            | \$9,300                               | \$16,662                    | \$414,331                    | 3.55                 | % 4.49                                | % 8.04                      | % |
| Re-REMIC               | 4,429              | 4,523                                 | 8,952                       | 102,317                      | 8.66                 | % 8.84                                | % 17.50                     | % |
| Subordinate            |                    |                                       |                             |                              |                      |                                       |                             |   |
| Mezzanine              | 7,058              | 2,039                                 | 9,097                       | 346,997                      | 4.07                 | % 1.18                                | % 5.24                      | % |
| Subordinate            | 4,732              | 3,300                                 | 8,032                       | 117,241                      | 8.07                 | % 5.63                                | % 13.70                     | % |
| Total AFS Securities   | \$23,581           | \$19,162                              | \$42,743                    | \$980,886                    | 4.81                 | % 3.91                                | % 8.72                      | % |

Six Months Ended June 30,  
2014

| (Dollars in Thousands) | Interest<br>Income | Discount<br>(Premium)<br>Amortization | Total<br>Interest<br>Income | Average<br>Amortized<br>Cost | Yield as a Result of |                                       |                             |   |
|------------------------|--------------------|---------------------------------------|-----------------------------|------------------------------|----------------------|---------------------------------------|-----------------------------|---|
|                        |                    |                                       |                             |                              | Interest<br>Income   | Discount<br>(Premium)<br>Amortization | Total<br>Interest<br>Income |   |
| Residential            |                    |                                       |                             |                              |                      |                                       |                             |   |
| Senior                 | \$13,371           | \$13,498                              | \$26,869                    | \$806,507                    | 3.32                 | % 3.35                                | % 6.65                      | % |
| Re-REMIC               | 5,443              | 2,883                                 | 8,326                       | 112,766                      | 9.65                 | % 5.11                                | % 14.76                     | % |
| Subordinate            |                    |                                       |                             |                              |                      |                                       |                             |   |
| Mezzanine              | 8,418              | 2,034                                 | 10,452                      | 407,320                      | 4.13                 | % 1.00                                | % 5.13                      | % |
| Subordinate            | 4,629              | 3,469                                 | 8,098                       | 107,607                      | 8.60                 | % 6.45                                | % 15.05                     | % |
| Total AFS Securities   | \$31,861           | \$21,884                              | \$53,745                    | \$1,434,200                  | 4.44                 | % 3.05                                | % 7.49                      | % |



Table of Contents

The following tables present the components of carrying value at June 30, 2015 and December 31, 2014 for our AFS residential securities.

Table 17 – Carrying Value of AFS Securities

| June 30, 2015<br>(In Thousands)     | Senior    | Re-REMIC  | Subordinate | Total       |
|-------------------------------------|-----------|-----------|-------------|-------------|
| Principal balance                   | \$465,640 | \$193,221 | \$535,511   | \$1,194,372 |
| Credit reserve                      | (11,825 ) | (13,071 ) | (36,804 )   | (61,700 )   |
| Unamortized discount, net           | (57,934 ) | (75,658 ) | (139,527 )  | (273,119 )  |
| Amortized cost                      | 395,881   | 104,492   | 359,180     | 859,553     |
| Gross unrealized gains              | 51,746    | 64,592    | 68,519      | 184,857     |
| Gross unrealized losses             | (2,291 )  | —         | (661 )      | (2,952 )    |
| Carrying Value                      | \$445,336 | \$169,084 | \$427,038   | \$1,041,458 |
| December 31, 2014<br>(In Thousands) | Senior    | Re-REMIC  | Subordinate | Total       |
| Principal balance                   | \$507,831 | \$195,098 | \$742,150   | \$1,445,079 |
| Credit reserve                      | (13,304 ) | (15,202 ) | (41,561 )   | (70,067 )   |
| Unamortized discount, net           | (66,273 ) | (79,611 ) | (150,458 )  | (296,342 )  |
| Amortized cost                      | 428,254   | 100,285   | 550,131     | 1,078,670   |
| Gross unrealized gains              | 60,662    | 68,062    | 63,026      | 191,750     |
| Gross unrealized losses             | (1,359 )  | —         | (1,437 )    | (2,796 )    |
| Carrying Value                      | \$487,557 | \$168,347 | \$611,720   | \$1,267,624 |

At June 30, 2015, credit reserves for our AFS securities totaled \$62 million, or 5.2% of the principal balance of our residential securities, down from \$70 million, or 4.8%, at December 31, 2014. The decrease in the credit reserve primarily resulted from realized credit losses, as well as a transfer of credit reserves to accretable unamortized discount during the first six months of 2015, based on sustained improvements in the overall credit performance of loans underlying our securities that reduced our estimate of future losses on these loans. Accretable unamortized discounts are recognized into income prospectively over the remaining life of the associated loans. During the three and six months ended June 30, 2015, realized credit losses on our residential securities totaled \$3 million and \$6 million, respectively.

**Senior Securities**

The fair value of our senior AFS securities was equal to 110% of their principal balance at June 30, 2015, and the amortized cost was equal to 85% of the principal balance. The fair value of our senior securities accounted for as trading securities in this segment was \$69 million at June 30, 2015. We expect future losses will extinguish a portion of the outstanding principal of these AFS securities, as reflected by the \$12 million of credit reserves we have provided for on the \$466 million principal balance of these securities.

**Re-REMIC Securities**

Our re-REMIC portfolio consists primarily of prime residential senior securities that were pooled and re-securitized in 2009 and 2010 by third parties to create two-tranche structures. We own support (or subordinate) securities within those structures. The fair value of our re-REMIC AFS securities was equal to 88% of the principal balance of the portfolio at June 30, 2015, while our amortized cost was equal to 54% of the principal balance. We expect future losses will extinguish a portion of the outstanding principal of these securities, as reflected by the \$13 million of credit reserves we have provided for on the \$193 million principal balance of these securities.

Table of Contents

## Subordinate Securities

The fair value of our subordinate AFS securities was equal to 89% of the principal balance at June 30, 2015, and the amortized cost was equal to 67% of the principal balance. Credit losses totaled \$2 million in our residential subordinate portfolio during the second quarter of 2015, as compared to \$3 million of losses during the second quarter of 2014. We expect future losses will extinguish a portion of the outstanding principal of these securities, as reflected by the \$37 million of credit reserves we have provided for on the \$536 million principal balance of those securities. The fair value of our subordinate securities accounted for as trading securities in this segment was \$47 million as of June 30, 2015.

## Mortgage Servicing Rights Portfolio

Our MSR's are held and managed at our taxable REIT subsidiary and typically are acquired together with loans from originators and then separately recognized under GAAP when the MSR is retained and the associated loan is sold to a third party or transferred to a Sequoia residential securitization sponsored by us that meets the GAAP criteria for sale. In addition, we also purchase MSR's on a flow basis from third-parties that sell the associated loans directly to the Agencies and we may also purchase portfolios of MSR's on a bulk basis. Although we own the rights to service loans, we contract with sub-servicers to perform these activities. Our receipt of MSR income is not subject to any covenants other than customary performance obligations associated with servicing residential loans. If a sub-servicer we contract with was to fail to perform these obligations, our servicing rights could be terminated and we would evaluate our MSR asset for impairment at that time.

The following table provides the activity for MSR's by portfolio for the three and six months ended June 30, 2015.

Table 18 – MSR Activity by Portfolio

Three Months Ended June 30, 2015

| (Dollars In Thousands)                      | Jumbo    | Conforming | Total MSR's |
|---|----------|------------|-------------|
| Balance at beginning of period              | \$51,121 | \$69,203   | \$120,324   |
| Additions                                   |          |            |             |
| MSR's retained from Sequoia securitizations | 6,002    | —          | 6,002       |
| MSR's retained from third-party loan sales  | 172      | 14,990     | 15,162      |
| Purchased MSR's                             | —        | 11,299     | 11,299      |
| Sold MSR's                                  | —        | —          | —           |
| Market valuation adjustments                | 9,709    | 5,966      | 15,675      |
| Balance at End of Period                    | \$67,004 | \$101,458  | \$168,462   |
| Six Months Ended June 30, 2015              | Jumbo    | Conforming | Total MSR's |
| (Dollars In Thousands)                      |          |            |             |
| Balance at beginning of period              | \$57,992 | \$81,301   | \$139,293   |
| Additions                                   |          |            |             |
| MSR's retained from Sequoia securitizations | 7,874    | —          | 7,874       |
| MSR's retained from third-party loan sales  | 264      | 28,701     | 28,965      |
| Purchased MSR's                             | —        | 14,378     | 14,378      |
| Sold MSR's                                  | (132)    | (18,074)   | (18,206)    |
| Market valuation adjustments                | 1,006    | (4,848)    | (3,842)     |
| Balance at End of Period                    | \$67,004 | \$101,458  | \$168,462   |

Table of Contents

The following table presents the components of MSR income (loss), net for the three and six months ended June 30, 2015 and 2014.

Table 19 – MSR Income (Loss), net

| (In Thousands)                                     | Three Months Ended June 30, |          | Six Months Ended June 30, |            |
|--|-----------------------------|----------|---------------------------|------------|
|  | 2015                        | 2014     | 2015                      | 2014       |
| Servicing fee income                               | \$8,333                     | \$4,026  | 17,952                    | 7,624      |
| Late charges                                       | 121                         | 38       | 218                       | 73         |
| Cost of sub-servicer                               | (1,162                      | ) (288   | ) (2,391                  | ) (603     |
| Net servicing fee income                           | 7,292                       | 3,776    | 15,779                    | 7,094      |
| Market valuation changes of MSRs                   |                             |          |                           |            |
| Changes in assumptions <sup>(1)</sup>              | 19,168                      | (3,553   | ) 5,132                   | (4,678     |
| Other changes <sup>(2)</sup>                       | (3,493                      | ) (2,000 | ) (8,974                  | ) (3,587   |
| Market valuation changes of associated derivatives | (21,814                     | ) —      | (21,814                   | ) —        |
| Provision for repurchases                          | (323                        | ) —      | (217                      | ) —        |
| Income (Loss) from MSRs, Net                       | \$830                       | \$(1,777 | ) \$(10,094               | ) \$(1,171 |

(1) Primarily reflects changes in prepayment assumptions due to changes in market interest rates.

(2) Represents changes due to the realization of expected cash flows.

The following table presents characteristics of the loans associated with our MSR investments at June 30, 2015.

Table 20 – Characteristics of MSR Investments Portfolio

| (Dollars In Thousands)                            | June 30, 2015 |             |              |   |
|---|---------------|-------------|--------------|---|
|   | Jumbo         | Conforming  | Total        |   |
| Unpaid principal balance                          | \$6,148,268   | \$8,917,808 | \$15,066,076 |   |
| Fair value of MSRs                                | \$67,004      | \$101,458   | \$168,462    |   |
| MSR values as percent of unpaid principal balance | 1.09          | % 1.14      | % 1.12       | % |
| Gross cash yield <sup>(1)</sup>                   | 0.26          | % 0.21      | % 0.23       | % |
| Number of loans                                   | 8,603         | 35,843      | 44,446       |   |
| Average loan size                                 | \$715         | \$249       | \$339        |   |
| Average coupon                                    | 3.99          | % 3.77      | % 3.86       | % |
| Average loan age (months)                         | 21            | 6           | 12           |   |
| Average original loan-to-value                    | 67            | % 71        | % 70         | % |
| Average original FICO score                       | 770           | 762         | 765          |   |
| 60+ day delinquencies                             | 0.06          | % 0.04      | % 0.05       | % |

Gross cash yield is calculated by dividing the annualized quarterly gross servicing fees we received for the three (1) months ended June 30, 2015, by the weighted average notional balance of loans associated with MSRs we owned during that period)

As of June 30, 2015, nearly all of our MSRs were comprised of base MSRs and we did not own any portion of a servicing right related to any loan where we did not own the entire servicing right. As of June 30, 2015, the weighted average servicing fee rate on our jumbo MSRs was 0.25% and on our conforming MSRs was 0.26%. As of June 30, 2015 and December 31, 2014, we had \$1 million and \$1 million, respectively, of servicer advances outstanding related to our MSRs, which are presented in other assets on our consolidated balance sheets.

Table of Contents

## Residential Loans Held-for-Investment Portfolio

The following table provides the activity of residential loans held-for-investment at Redwood during the three and six months ended June 30, 2015 and 2014.

Table 21 – Residential Real Estate Loans Held-for Investment at Redwood - Activity

| (In Thousands)                 | Three Months Ended June 30, |      | Six Months Ended June 30, |      |
|--------------------------------|-----------------------------|------|---------------------------|------|
|                                | 2015                        | 2014 | 2015                      | 2014 |
| Balance at beginning of period | \$1,000,444                 | \$—  | \$581,667                 | \$—  |
| Transfers between portfolios   | 215,830                     | —    | 663,621                   | —    |
| Principal repayments           | (53,104)                    | ) —  | (84,096)                  | ) —  |
| Changes in fair value, net     | (5,885)                     | ) —  | (3,907)                   | ) —  |
| Balance at end of period       | \$1,157,285                 | \$—  | \$1,157,285               | \$—  |

During the second quarter of 2015, we transferred \$216 million of held-for-sale residential loans from our residential mortgage banking segment and reclassified the loans to held-for-investment based on our intention to hold these loans for longer-term investment while they are financed with borrowings from the FHLBC. At June 30, 2015, our investment in these loans of \$1.16 billion was partially financed with \$882 million of long-term borrowings from the FHLBC.

The following table presents the unpaid principal balances for residential real estate loans held-for-investment at fair value by product type at June 30, 2015.

Table 22 – Characteristics of Residential Real Estate Loans Held-for Investment at Fair Value

June 30, 2015

| (In Thousands)              | Principal Balance | Percent of Total |   |
|-----------------------------|-------------------|------------------|---|
| Fixed-rate                  | \$1,026,093       | 91               | % |
| Hybrid                      | 105,751           | 9                | % |
| Total Outstanding Principal | \$1,131,844       | 100              | % |

The outstanding residential real estate loans held-for-investment at Redwood at June 30, 2015, were originated in 2014 and 2015, and at origination the weighted average FICO score of borrowers backing these loans was 772 and the weighted average LTV ratio was 65%. At June 30, 2015, fixed-rate loans had a weighted average coupon of 4.06%, and hybrid loans had a weighted average coupon of 3.30%. At June 30, 2015, one of these loans were greater than 30 days delinquent and one of these loans were greater than 90 days delinquent.

Table of Contents

## Commercial Mortgage Banking and Investments Segment

The following table presents the components of segment contribution for the commercial mortgage banking and investments segment for the three and six months ended June 30, 2015 and 2014.

Table 23 – Commercial Mortgage Banking and Investments Segment Contribution

| (In Thousands)                            | Three Months Ended |          |          | Six Months Ended |          |          |
|---|--------------------|----------|----------|------------------|----------|----------|
|   | June 30,           |          |          | June 30,         |          |          |
|   | 2015               | 2014     | Change   | 2015             | 2014     | Change   |
| Interest income                           | \$12,679           | \$11,217 | \$1,462  | \$23,593         | \$21,601 | \$1,992  |
| Interest expense                          | (3,497 )           | (4,404 ) | 907      | (6,986 )         | (7,708 ) | 722      |
| Net interest income                       | 9,182              | 6,813    | 2,369    | 16,607           | 13,893   | 2,714    |
| Provision for loan losses                 | 261                | (289 )   | 550      | 55               | (944 )   | 999      |
| Mortgage banking activities, net          | 2,614              | 4,981    | (2,367 ) | 2,321            | 5,814    | (3,493 ) |
| Direct operating expenses                 | (3,020 )           | (2,180 ) | (840 )   | (6,502 )         | (4,806 ) | (1,696 ) |
| Segment contribution before income taxes  | 9,037              | 9,325    | (288 )   | 12,481           | 13,957   | (1,476 ) |
| (Provision for) benefit from income taxes | (143 )             | (750 )   | 607      | 710              | (395 )   | 1,105    |
| Total Segment Contribution                | \$8,894            | \$8,575  | \$319    | \$13,191         | \$13,562 | \$(371 ) |

The following table provides the activity of commercial loans during the three and six months ended June 30, 2015 and 2014.

Table 24 – Commercial Loans — Activity

| (In Thousands)                              | Three Months Ended June 30, |                     |               |                     |
|---|-----------------------------|---------------------|---------------|---------------------|
|   | 2015                        |                     | 2014          |                     |
|   | Held-for-Sale               | Held-for-Investment | Held-for-Sale | Held-for-Investment |
| Balance at beginning of period              | \$54,407                    | \$ 405,935          | \$77,155      | \$ 414,120          |
| Originations/acquisitions                   | 257,671                     | 1,750               | 148,915       | 5,993               |
| Sales                                       | (147,132 )                  | —                   | (180,652 )    | —                   |
| Transfers between portfolios <sup>(1)</sup> | —                           | —                   | —             | —                   |
| Principal repayments                        | (80 )                       | (19,947 )           | (83 )         | (4,017 )            |
| Discount amortization                       | —                           | 192                 | —             | 152                 |
| Provision for loan losses                   | —                           | 261                 | —             | (289 )              |
| Changes in fair value, net                  | 987                         | (2,713 )            | 5,513         | 1,959               |
| Balance at End of Period                    | \$165,853                   | \$ 385,478          | \$50,848      | \$ 417,918          |

Table of Contents

| (In Thousands)                              | Six Months Ended June 30, |            | 2014          |                     |
|---|---------------------------|------------|---------------|---------------------|
|   | 2015                      |            | Held-for-Sale | Held-for-Investment |
| Balance at beginning of period              | \$ 166,234                | \$ 400,693 | \$ 89,111     | \$ 343,344          |
| Originations/acquisitions                   | 350,384                   | 9,350      | 237,330       | 38,991              |
| Sales                                       | (357,441)                 | ) —        | (245,988)     | ) —                 |
| Transfers between portfolios <sup>(1)</sup> | —                         | —          | (37,631)      | ) 37,631            |
| Principal repayments                        | (168)                     | ) (23,803) | ) (170)       | ) (4,301)           |
| Discount amortization                       | —                         | 387        | —             | 297                 |
| Provision for loan losses                   | —                         | 55         | —             | (944)               |
| Changes in fair value, net                  | 6,844                     | (1,204)    | ) 8,196       | 2,900               |
| Balance at End of Period                    | \$ 165,853                | \$ 385,478 | \$ 50,848     | \$ 417,918          |

During the first quarter of 2014, we sold two senior A-note commercial mortgages to third parties that did not qualify as sales under GAAP, and were not derecognized from our balance sheet. These loans and the associated <sup>(1)</sup>B-note mortgage loans we retained were transferred from held-for-sale to held-for-investment classification and are carried at fair value on our consolidated balance sheets.

## Overview

Segment contribution from commercial mortgage banking and investments was relatively unchanged during the three and six month periods. Increases in net interest income from a non-recurring yield maintenance payment during the second quarter of 2015 increased net interest income in the three and six month periods. These increases were offset by a decline in income from mortgage banking activities, net due to lower profit margins during the first six months of 2015, as well as from higher operating expenses in 2015 as we added personnel during the last year. Within this segment, commercial mortgage banking activities are performed at taxable REIT subsidiaries of ours, whereas our commercial investments are held at the REIT. Income taxes allocated to this segment are most affected by the amount of commercial mortgage banking income earned each period, but can also be affected by changes in the effective tax rate at our taxable REIT subsidiaries, which also includes activity from residential mortgage banking.

## Net Interest Income

Net interest income from our commercial mortgage banking and investments segment is generated from our commercial investments portfolio, which is comprised of mezzanine and other subordinate commercial loans as well as the senior loans we originate and hold for sale to third-party CMBS aggregators. The following table presents net interest income from each of these portfolios for the three and six months ended June 30, 2015.

Table 24A Commercial Loans - Net Interest Income

| (In Thousands)            | Three Months Ended June 30, |          |          | Six Months Ended June 30, |           |          |
|---------------------------|-----------------------------|----------|----------|---------------------------|-----------|----------|
|                           | 2015                        | 2014     | Change   | 2015                      | 2014      | Change   |
| Loans held-for-sale       | \$ 632                      | \$ 477   | \$ 155   | \$ 1,341                  | \$ 1,277  | \$ 64    |
| Loans held-for-investment | 8,550                       | 6,336    | 2,214    | 15,266                    | 12,616    | 2,650    |
| Net interest income       | \$ 9,182                    | \$ 6,813 | \$ 2,369 | \$ 16,607                 | \$ 13,893 | \$ 2,714 |

The increase in net interest income in both the three and six month periods was primarily attributable to non-recurring yield maintenance payments totaling \$2 million that were received from the prepayment of three held-for-investment loans during the second quarter of 2015.

Table of Contents

## Mortgage Banking Activities, Net

Income from commercial mortgage banking activities, net includes changes in the fair value of commercial loans held-for-sale and of derivatives used to hedge these loans while they are being accumulated for sale to the CMBS market. The following table presents the components of commercial mortgage banking activities, net for the three and six months ended June 30, 2015 and 2014.

Table 25 – Components of Commercial Mortgage Banking Activities, Net

| (In Thousands)                         | Three Months Ended |         |            | Six Months Ended |          |            |
|--|--------------------|---------|------------|------------------|----------|------------|
|  | June 30,<br>2015   | 2014    | Change     | June 30,<br>2015 | 2014     | Change     |
| Changes in fair value of:              |                    |         |            |                  |          |            |
| Commercial loans held-for sale         | \$987              | \$5,714 | \$(4,727 ) | \$6,844          | \$9,340  | \$(2,496 ) |
| Risk management derivatives            | 1,463              | (816 )  | 2,279      | (4,750 )         | (3,619 ) | (1,131 )   |
| Other fee income                       | 164                | 83      | 81         | 227              | 93       | 134        |
| Total Mortgage Banking Activities, Net | \$2,614            | \$4,981 | \$(2,367 ) | \$2,321          | \$5,814  | \$(3,493 ) |

The decreases in commercial mortgage banking activities, net during both the three and six month periods were primarily due to lower loan sale profit margins experienced in the first half of 2015. The decline in margins was partially offset by higher senior loan originations during the first half of 2015.

## Commercial Investment Portfolio

Our commercial investment portfolio is comprised of mezzanine and other subordinate loans that we originated and hold for investment. The carrying value of our held-for-investment commercial loans decreased to \$385 million at June 30, 2015, from \$401 million at December 31, 2014 as principal payments outpaced originations during the first half of 2015. Excluding \$65 million of senior A-notes that are classified as held-for-investment, the carrying value of loans in this portfolio was \$320 million at June 30, 2015 and \$334 million at December 31, 2014. Although we sold the A-notes in prior years, they did not meet the criteria for sale treatment under GAAP and we recorded the transfers of the loans as secured borrowings.

During the second quarter of 2015, we originated one mezzanine loan totaling \$2 million, as compared to two loans for \$6 million in the second quarter of 2014. At June 30, 2015, this portfolio included 42 non-securitized loans with a carrying value of \$138 million and 21 loans with a carrying value of \$182 million that are included in our Commercial Securitization with \$70 million of associated ABS issued. At June 30, 2015, we had borrowings of \$52 million under a short-term debt facility secured by commercial loans held-for-investment with an unpaid principal balance of \$83 million.

Table of Contents

The following table presents the characteristics of our commercial loans held-for-investment at June 30, 2015.

Table 26 – Characteristics of Commercial Loans Held-for-Investment

| June 30, 2015<br>(Dollars In Thousands) | Number of<br>Loans | Average<br>Loan Size | Principal<br>Balance | Percent of<br>Total<br>Principal | Weighted<br>Average<br>DSCR <sup>(1)</sup> | Weighted<br>Average<br>LTV <sup>(2)</sup> |   |
|---|--------------------|----------------------|----------------------|----------------------------------|--|---|---|
| Multi-family                            | 26                 | \$3,750              | \$97,510             | 29                               | % 1.34                                     | 79  | % |
| Hospitality                             | 11                 | 6,773                | 74,508               | 22                               | % 1.39                                     | 66  | % |
| Office                                  | 11                 | 7,183                | 79,015               | 24                               | % 1.22                                     | 76  | % |
| Retail                                  | 9                  | 6,239                | 56,147               | 17                               | % 1.18                                     | 77  | % |
| Self-storage                            | 3                  | 6,333                | 19,000               | 6                                | % 1.39                                     | 75  | % |
| Industrial                              | 3                  | 1,980                | 5,941                | 2                                | % 1.52                                     | 73  | % |
| Total                                   | 63                 | \$5,272              | \$332,121            | 100                              | % 1.30                                     | 74  | % |

(1) The debt service coverage ratio (“DSCR”) is defined as the property’s annual net operating income divided by the annual principal and interest payments of all outstanding borrowings. The weighted average DSCRs in this table are based on the ratios at the time the loans were originated and are not based on subsequent time periods during which there may have been increases or decreases in each property’s operating income.

(2) The loan-to-value (“LTV”) calculation is defined as the sum of the senior and all subordinate loan amounts divided by the value of the property at the time the loan was originated.

On average, our commercial held-for-investment loans have a maturity of more than four years, and an unlevered yield of approximately 10% per annum, exclusive of provisions for loan losses.

At both June 30, 2015 and December 31, 2014, we had an allowance for loan losses of \$7 million. The allowance for loan losses represented 2.3% and 2.2% of the carrying value of our commercial loans held-for-investment at amortized cost at June 30, 2015 and December 31, 2014, respectively. During the three and six months ended June 30, 2015, we did not have any charge-offs and recorded less than \$1 million of net reversals of provisions for loan losses related to our commercial investments portfolio.

At June 30, 2015, we had no loans designated as impaired and had one loan with a carrying value of \$26 million on our watch-list. At June 30, 2015, the loan on our watch-list was current on all payments and we continue to believe we will receive all amounts due according to the contractual terms of the loan. However, in our judgment, certain conditions warrant specific attention going forward. Improvements in these conditions would result in the asset being upgraded back to pass status and deterioration could warrant further downgrades and potential evaluation for impairment.

The following table details principal balances for these loans by geographic concentration at June 30, 2015.

Table 27 – Geographic Concentration of Commercial Loans Held-for-Investment at Amortized Cost

| Geographic Concentration (by Principal) | June 30, 2015 |   |
|---|---------------|---|
| California                              | 21            | % |
| New York                                | 18            | % |
| Florida                                 | 12            | % |
| Michigan                                | 9             | % |
| Texas                                   | 5             | % |
| Washington                              | 4             | % |
| District of Columbia                    | 4             | % |
| Delaware                                | 3             | % |
| Other states (none greater than 3%)     | 24            | % |
| Total                                   | 100           | % |

Table of Contents

## Results of Consolidated Sequoia Entities

We sponsored Sequoia securitization entities prior to 2012 that are reported on our consolidated balance sheets for financial reporting purposes in accordance with GAAP. Each of these entities is independent of Redwood and of each other and the assets and liabilities of these entities are not, respectively, owned by us or legal obligations of ours. Prior to January 1, 2015, we accounted for the loans and ABS issued from these consolidated Sequoia entities at amortized historical cost and the carrying value of our investments in these entities, which was \$64 million at December 31, 2014, reflected the historical book value of our retained investments in these entities rather than their current economic value. As discussed in Note 3 to our financial statements in Part 1, Item 1 of this Quarterly Report on Form 10-Q, we elected to early adopt ASU 2014-13 on January 1, 2015. In accordance with this new guidance, we now record the assets and liabilities of the consolidated Sequoia entities at fair value, based on the estimated fair value of the debt securities (ABS) issued from the securitizations. As of June 30, 2015, the estimated fair value of our investments in the consolidated Sequoia entities was \$69 million.

The following tables present the statements of income for the three and six months ended June 30, 2015, and the balance sheets of the consolidated Sequoia entities as of June 30, 2015 and December 31, 2014. All amounts in the statements of income and balance sheets presented below are included in our consolidated financial statements.

Table 28 – Consolidated Sequoia Entities Statements of Income

| (In Thousands)                                | Three Months Ended June 30, |         |        | Six Months Ended June 30, |          |         |
|---|-----------------------------|---------|--------|---------------------------|----------|---------|
|   | 2015                        | 2014    | Change | 2015                      | 2014     | Change  |
| Interest income                               | \$6,462                     | \$6,411 | \$51   | \$13,480                  | \$13,240 | \$240   |
| Interest expense                              | (4,048)                     | (5,240) | 1,192  | (8,530)                   | (10,699) | 2,169   |
| Net interest income                           | 2,414                       | 1,171   | 1,243  | 4,950                     | 2,541    | 2,409   |
| Provision for loan losses                     | —                           | 605     | (605)  | —                         | (23)     | 23      |
| Investing activities, net                     | (684)                       | (321)   | (363)  | (1,776)                   | (464)    | (1,312) |
| Realized gains                                | —                           | 71      | (71)   | —                         | 176      | (176)   |
| Operating expenses                            | —                           | (42)    | 42     | —                         | (94)     | 94      |
| Net Income from consolidated Sequoia entities | \$1,730                     | \$1,484 | \$246  | \$3,174                   | \$2,136  | \$1,038 |

Table 29 – Consolidated Sequoia Entities Balance Sheets

| (In Thousands)   | June 30, 2015 | December 31, 2014 |
|--|---------------|-------------------|
| Residential loans held for investment, at fair value       | \$1,237,114   | \$1,474,386       |
| Other assets   | 6,145         | 7,589             |
| Total Assets   | \$1,243,259   | \$1,481,975       |
| Other liabilities  | 796           | 981               |
| Asset-backed securities issued                             | 1,173,336     | 1,416,762         |
| Total liabilities  | 1,174,132     | 1,417,743         |
| Equity (value of Redwood's retained interests in entities) | 69,127        | 64,232            |
| Total Liabilities and Equity                               | \$1,243,259   | \$1,481,975       |



Table of Contents

## Net Interest Income at Consolidated Sequoia Entities

The increases in net interest income in both the three and six month periods were primarily due to lower interest expense during the first half of 2015 as outstanding ABS issued decreased, which resulted from paydowns of loans at the consolidated Sequoia entities. Interest income remained relatively consistent in both periods, despite the lower average loan balance during the first half of 2015, resulting from premium amortization that was recorded during the first half of 2014. As a result of the adoption of ASU 2014-13 on January 1, 2015, all unamortized premium was eliminated and did not affect interest income in the first half of 2015.

## Loan Loss Provision at Consolidated Sequoia Entities

Upon adoption of ASU 2014-13 on January 1, 2015, we eliminated the allowance for losses associated with residential loans at consolidated Sequoia entities, as we now account for these loans at fair value.

## Investment Activities, net at Consolidated Sequoia Entities

Investment activities, net at consolidated Sequoia entities includes the change in fair value of the residential loans held-for-investment, REO, and the ABS issued at the entities. In accordance with ASU 2014-13, we estimate the fair value of the ABS issued by the entities, as well as our retained interests in the entities, and use that combined amount to determine the value of the assets of the entities. As such, the periodic change in the fair value of the consolidated assets and liabilities, represents the change in value of our retained investments in the consolidated Sequoia entities.

## Residential Loans at Consolidated Sequoia Entities

The following table provides details of residential loan activity at consolidated Sequoia entities for the three and six months ended June 30, 2015 and 2014.

Table 30 – Residential Loans at Consolidated Sequoia Entities — Activity

| (In Thousands)                  | Three Months Ended June 30, |             | Six Months Ended June 30, |             |
|---------------------------------|-----------------------------|-------------|---------------------------|-------------|
|                                 | 2015                        | 2014        | 2015                      | 2014        |
| Balance at beginning of period  | \$1,304,426                 | \$1,689,994 | \$1,474,386               | \$1,762,168 |
| ASU 2014-13 election adjustment | —                           | —           | (103,649 )                | —           |
| Adjusted beginning balance      | 1,304,426                   | 1,689,994   | 1,370,737                 | 1,762,168   |
| Principal repayments            | (68,547 )                   | (71,903 )   | (135,797 )                | (142,553 )  |
| Charge-offs, net                | —                           | 994         | —                         | 1,478       |
| Premium amortization            | —                           | (1,092 )    | —                         | (2,205 )    |
| Transfers to REO                | (1,241 )                    | (2,094 )    | (3,157 )                  | (2,361 )    |
| Provision for loan losses       | —                           | 605         | —                         | (23 )       |
| Changes in fair value, net      | \$2,476                     | \$—         | \$5,331                   | \$—         |
| Balance at End of Period        | \$1,237,114                 | \$1,616,504 | \$1,237,114               | \$1,616,504 |

## Characteristics of Loans at Consolidated Sequoia Entities

The following table highlights unpaid principal balances for loans at consolidated Sequoia entities by product type at June 30, 2015. First lien adjustable rate mortgage (ARM) and hybrid loans comprise 92% of the consolidated portfolio and were primarily originated in 2005 or prior. Fixed-rate loans, which make up 7% of the portfolio, were primarily originated in 2009 or later. Of the \$38 million of hybrid loans held at consolidated Sequoia entities at June 30, 2015, \$29 million (or 77%) had reset as of June 30, 2015, and now act as ARM loans.

Table of Contents

Table 31 – Characteristics of Loans at Consolidated Sequoia Entities

June 30, 2015

(Dollars In Thousands)

|                             | Principal Balance | Percent of Total |   |
|-----------------------------|-------------------|------------------|---|
| First Lien                  |                   |                  |   |
| ARM                         | \$ 1,196,700      | 89.08            | % |
| Fixed                       | 98,894            | 7.36             | % |
| Hybrid (years to reset)     |                   |                  |   |
| Reset <sup>(1)</sup>        | 29,445            | 2.19             | % |
| 0-4                         | 3,199             | 0.24             | % |
| 5-8                         | 5,540             | 0.41             | % |
| Second Lien                 |                   |                  |   |
| ARM                         | 9,555             | 0.71             | % |
| Total Outstanding Principal | \$ 1,343,333      | 100              | % |

<sup>(1)</sup> These loans represent hybrid loans that have reached the initial interest rate reset date and are currently adjustable rate mortgages.

For outstanding loans at consolidated Sequoia entities at June 30, 2015, the weighted average FICO score of borrowers backing these loans was 732 (at origination) and the weighted average original LTV ratio was 66% (at origination). At June 30, 2015, fixed-rate loans at consolidated Sequoia entities had a weighted average coupon of 4.60%, LIBOR ARM loans had a weighted average coupon of 1.60%, and hybrid loans had a weighted average coupon of 3.10%.

## Taxable Income

The following table summarizes our taxable income and distributions to shareholders for the three and six months ended June 30, 2015 and 2014. For each of these periods, we had no undistributed REIT taxable income.

Table 32 – Taxable Income

| (In Thousands)                        | Three Months Ended June 30, |                          | Six Months Ended June 30, |                          |
|---------------------------------------|-----------------------------|--------------------------|---------------------------|--------------------------|
|                                       | 2015 est. <sup>(1)</sup>    | 2014 est. <sup>(1)</sup> | 2015 est. <sup>(1)</sup>  | 2014 est. <sup>(1)</sup> |
| REIT taxable income                   | \$ 17,885                   | \$ 14,203                | \$ 32,723                 | \$ 29,665                |
| Taxable REIT subsidiary income (loss) | (43,307 )                   | 507                      | (29,461 )                 | (3,746 )                 |
| Total taxable income (loss)           | \$(25,422 )                 | \$ 14,710                | \$ 3,262                  | \$ 25,919                |
| Distributions to shareholders         | \$ 23,606                   | \$ 23,232                | \$ 47,004                 | \$ 46,342                |
| REIT taxable income per share         | \$ 0.21                     | \$ 0.17                  | \$ 0.39                   | \$ 0.36                  |
| Total taxable income (loss) per share | \$(0.30 )                   | \$ 0.17                  | \$ 0.04                   | \$ 0.31                  |

<sup>(1)</sup> Our tax results for the three and six months ended June 30, 2015 and 2014 are estimates until we file tax returns for these years.

Our estimated total taxable income (loss) for both the three months ended June 30, 2015 and 2014, included \$1 million in realized credit losses on investments. Our estimated total taxable income for both the six months ended June 30, 2015 and 2014, included \$4 million in realized credit losses on investments. We anticipate an additional \$30 million of tax credit losses to be realized over an estimated three- to five-year period based on the securities we currently own.

We do not expect estimated REIT taxable income to exceed dividend distributions in 2015; therefore, all of the REIT's \$70 million federal net operating loss carryforward will likely carry forward into 2016. For the three and six months ended June 30, 2015, we realized net capital gains of \$11 million and \$19 million at the REIT for tax purposes, respectively. We expect much of the dividends we distributed in 2015 will be taxable to shareholders as ordinary income and a smaller portion will be a return of capital, which is, in general, non-taxable. However, based on federal income tax rules related to capital loss carryforwards, none of our 2015 dividend distributions are expected to be characterized as long-term capital gains for federal income tax purposes.

For the three and six months ended June 30, 2015, we recorded a tax provision of \$2 million and a tax benefit of \$3 million, respectively. Our tax provisions/benefits relate to GAAP income/loss earned at our TRS. We are currently benefiting from favorable timing differences between when income associated with our mortgage banking activities is recognized for GAAP purposes versus when it is recognized

94

---

Table of Contents

for tax purposes, thus deferring a significant portion of the tax liability on that income. The mortgage banking income is not expected to be excess inclusion income, was not earned at the REIT, and will not affect the tax characterization of our 2015 dividends. We did not record a material tax provision associated with taxable income generated at our REIT.

Differences between Estimated Total Taxable Income and GAAP Income

Differences between estimated taxable income and GAAP income are largely due to the following: (i) we cannot establish loss reserves for future anticipated events for tax but we can for GAAP, as realized credit losses are expensed when incurred for tax and these losses are anticipated through lower yields on assets or through loss provisions for GAAP; (ii) the timing, and possibly the amount, of some expenses (e.g., certain compensation expenses) are different for tax than for GAAP; (iii) since amortization and impairments differ for tax and GAAP, the tax and GAAP gains and losses on sales may differ, resulting in differences in realized gains on sale; (iv) at the REIT and certain TRS entities, unrealized gains and losses on market valuation adjustments of securities and derivatives are not recognized for tax until the instrument is sold or extinguished; (v) for tax, basis may not be assigned to mortgage servicing rights retained when whole loans are sold resulting in lower tax gain on sale; and, (vi) for tax, we do not consolidate securitization entities as we do under GAAP. As a result of these differences in accounting, our estimated taxable income can vary significantly from our GAAP income during certain reporting periods.

Table of Contents

The tables below reconcile our estimated total taxable income to our GAAP income for the three and six months ended June 30, 2015 and 2014.

Table 33 – Differences between Estimated Total Taxable Income and GAAP Net Income

| (In Thousands, Except per Share Data)           | Three Months Ended June 30, 2015 |           |             |
|---|----------------------------------|-----------|-------------|
|   | Tax (Est.)                       | GAAP      | Differences |
| Interest income                                 | \$55,367                         | \$63,373  | \$(8,006 )  |
| Interest expense                                | (18,996 )                        | (23,008 ) | 4,012       |
| Net interest income                             | 36,371                           | 40,365    | (3,994 )    |
| Reversal of provision for loan losses           | —                                | 261       | (261 )      |
| Realized credit losses                          | (1,479 )                         | —         | (1,479 )    |
| Mortgage banking and investment activities, net | (16,441 )                        | 5,659     | (22,100 )   |
| MSR income (loss), net                          | (16,845 )                        | 830       | (17,675 )   |
| Operating expenses                              | (27,551 )                        | (25,218 ) | (2,333 )    |
| Other income                                    | 526                              | 1,299     | (773 )      |
| Realized gains, net                             | —                                | 6,316     | (6,316 )    |
| Benefit from (provision for) income taxes       | (3 )                             | (2,448 )  | 2,445       |
| Net Income (Loss)                               | \$25,422 )                       | \$27,064  | \$(52,486 ) |
| Income (loss) per share                         | \$(0.30 )                        | \$0.31    | \$(0.61 )   |
|   | Three Months Ended June 30, 2014 |           |             |
| (In Thousands, Except per Share Data)           | Tax (Est.)                       | GAAP      | Differences |
| Interest income                                 | \$48,429                         | \$57,993  | \$(9,564 )  |
| Interest expense                                | (15,823 )                        | (21,151 ) | 5,328       |
| Net interest income                             | 32,606                           | 36,842    | (4,236 )    |
| Reversal of provision for loan losses           | —                                | 315       | (315 )      |
| Realized credit losses                          | (1,087 )                         | —         | (1,087 )    |
| Mortgage banking and investment activities, net | 1,782                            | 2,189     | (407 )      |
| MSR income (loss), net                          | 3,653                            | (1,777 )  | 5,430       |
| Operating expenses                              | (22,211 )                        | (22,282 ) | 71          |
| Realized gains, net                             | —                                | 1,063     | (1,063 )    |
| Benefit from (provision for) income taxes       | (33 )                            | (333 )    | 300         |
| Net Income                                      | \$14,710                         | \$16,017  | \$(1,307 )  |
| Income per share                                | \$0.17                           | \$0.18    | \$(0.01 )   |

Table of Contents

|   | Six Months Ended June 30, 2015 |           |             |
|---|--------------------------------|-----------|-------------|
| (In Thousands, Except per Share Data)     | Tax (Est.)                     | GAAP      | Differences |
| Interest income                           | \$108,657                      | \$127,119 | \$(18,462 ) |
| Interest expense                          | (38,365 )                      | (46,969 ) | 8,604 )     |
| Net interest income                       | 70,292                         | 80,150    | (9,858 )    |
| Reversal of provision for loan losses     | —                              | 55        | (55 )       |
| Realized credit losses                    | (3,825 )                       | —         | (3,825 )    |
| Mortgage banking activities, net          | (17,836 )                      | 6,437     | (24,273 )   |
| MSR income (loss), net                    | 9,476                          | (10,094 ) | 19,570 )    |
| Operating expenses                        | (55,891 )                      | (50,281 ) | (5,610 )    |
| Other income                              | 1,053                          | 2,108     | (1,055 )    |
| Realized gains, net                       | —                              | 10,622    | (10,622 )   |
| Benefit from (provision for) income taxes | (7 )                           | 2,868     | (2,875 )    |
| Net Income                                | \$3,262                        | \$41,865  | \$(38,603 ) |
| Income per share                          | \$0.04                         | \$0.47    | \$(0.43 )   |
|   | Six Months Ended June 30, 2014 |           |             |
| (In Thousands, Except per Share Data)     | Tax (Est.)                     | GAAP      | Differences |
| Interest income                           | \$95,295                       | \$113,469 | \$(18,174 ) |
| Interest expense                          | (29,404 )                      | (40,211 ) | 10,807 )    |
| Net interest income                       | 65,891                         | 73,258    | (7,367 )    |
| Reversal of provision for loan losses     | —                              | (967 )    | 967 )       |
| Realized credit losses                    | (4,103 )                       | —         | (4,103 )    |
| Mortgage banking activities, net          | (842 )                         | (4,181 )  | 3,339 )     |
| MSR income (loss), net                    | 6,874                          | (1,171 )  | 8,045 )     |
| Operating expenses                        | (41,836 )                      | (42,254 ) | 418 )       |
| Realized gains, net                       | —                              | 2,155     | (2,155 )    |
| Benefit from (provision for) income taxes | (65 )                          | 1,510     | (1,575 )    |
| Net Income                                | \$25,919                       | \$28,350  | \$(2,431 )  |
| Income per share                          | \$0.31                         | \$0.32    | \$(0.01 )   |

**Potential Taxable Income Volatility**

We expect period-to-period volatility in our estimated taxable income. A description of the factors that can cause this volatility is described in the Taxable Income portion of the "Results of Operations" section in the MD&A included in Part II, Item 7, of our Annual Report on Form 10-K.

Table of Contents

## LIQUIDITY AND CAPITAL RESOURCES

## Summary

Our principal sources of cash consist of borrowings under mortgage loan warehouse facilities, securities repurchase agreements, our FHLB-member subsidiary's borrowing facility with the FHLBC, payments of principal and interest we receive on our securities portfolio and commercial investments portfolio, and cash generated from our operating activities. Our most significant uses of cash are to purchase mortgage loans for our residential and commercial mortgage banking operations, to fund investments in residential and commercial loans, to repay principal and interest on our warehouse facilities, repurchase agreements, and long-term debt, to purchase investment securities, to make dividend payments on our capital stock, and to fund our operations.

Our total capital was \$1.9 billion at June 30, 2015, and included \$1.3 billion of equity capital and \$0.6 billion of the total \$1.6 billion of long-term debt on our consolidated balance sheet. This portion of long-term debt included \$140 million of trust-preferred securities due in 2037, \$288 million of convertible debt due in 2018, and \$205 million of exchangeable debt due in 2019.

At June 30, 2015, we held \$226 million in cash, and our available capital (defined as the approximate amount of capital we had readily available for long-term investments) was approximately \$150 million. This amount excludes cash flow we expect to receive in future quarters from investments and cash proceeds that we could generate from the sale of non-core investments such as our mezzanine RMBS securities.

During July of 2015, the FHLBC approved an increase to our FHLB-member subsidiary's uncommitted borrowing capacity, bringing our subsidiary's total uncommitted borrowing capacity with the FHLBC to \$1.4 billion. Our FHLB-member subsidiary borrowed an additional \$31 million of long-term debt from the FHLBC during the second quarter, which increased total long-term debt associated with FHLBC borrowings to \$882 million at June 30, 2015.

In August 2015, our Board of Directors authorized the repurchase of up to \$100 million of our common stock, replacing the Board's previous share repurchase authorization. Our share repurchase authorization does not obligate us to acquire any specific number of shares. Under this authorization, shares may be repurchased in privately negotiated and/or open market transactions, including under plans complying with Rule 10b5-1 under the Securities Exchange Act of 1934, as amended. Like other investments we may make, any repurchases of our common stock under this authorization would reduce our available capital described above.

We are subject to risks relating to our liquidity and capital resources, including risks relating to incurring short-term debt under residential and commercial loan warehouse facilities, securities repurchase facilities, and other short- and long-term debt facilities and other risks relating to our use of derivatives. A further discussion of these risks is set forth below under the heading "Risks Relating to Debt Incurred Under Short-and Long-Term Borrowing Facilities."

## Cash Flows and Liquidity for the Six Months Ended June 30, 2015

Cash flows from our residential and commercial mortgage banking activities and our investments can be volatile from quarter to quarter depending on many factors, including the timing and amount of loan and securities acquisitions and sales and repayments, the profitability of mortgage banking activities, as well as changes in credit losses, prepayments, and interest rates. Therefore, cash flows generated in the current period are not necessarily reflective of the long-term cash flows we will receive from these investments or activities.

## Cash Flows from Operating Activities

Cash flows from operating activities were negative \$286 million in the first six months of 2015. This amount was negative primarily due to the inclusion of the net cash utilized during the period from the purchase and sale of residential and commercial mortgage loans associated with our mortgage banking activities. Purchases of loans are financed to a large extent with short-term debt, for which changes in cash are included as a component of financing activities. Excluding cash flows from the purchase and sale of loans initially classified as held-for-sale, cash flows from operating activities were negative \$25 million in the first six months of 2015. Additionally, cash flows from operations during the first six months of 2015 were reduced by \$15 million from the payment of our 2014 annual bonuses and the purchase of \$19 million of FHLBC stock during the first six months of 2015. Under our FHLB-member subsidiary's borrowing agreement with the FHLBC, it must purchase and hold stock in the FHLBC in an amount equal to a specified percentage of outstanding advances.



Table of Contents

## Cash Flows from Investing Activities

During the six months ended June 30, 2015, our net cash provided by investing activities was \$510 million. Although we generally intend to hold our investment securities as long-term investments, we may sell certain of these securities in order to manage our interest rate risk and liquidity needs, to meet other operating objectives, and to adapt to market conditions. We cannot predict the timing and impact of future sales of investment securities, if any. Because many of our investment securities are financed through repurchase agreements, a significant portion of the proceeds from any sales of our investment securities would generally be used to repay balances under these financing sources. Similarly, all or a significant portion of cash flows from prepayments and scheduled amortization in respect of our investment in securities would also generally be used to repay balances under these financing sources. In addition, during the six months ended June 30, 2015, we transferred residential loans with a carrying value of \$664 million from held-for-sale to held-for-investment, and retained MSRs with a carrying value of \$37 million and securities with a carrying value of \$40 million from Sequoia securitizations of loans held-for-sale. These non-cash transactions were not included in cash flows from investing activities.

## Cash Flows from Financing Activities

During the first six months of 2015, cash flows used in financing activities were \$267 million. This primarily resulted from \$427 million of net repayments of short-term debt utilizing proceeds from sales of residential loans and real estate securities during the six months ended June 30, 2015, as well as \$175 million of repayments of ABS issued and dividend payments. These cash outflows were partially offset by \$386 million of net borrowings from the FHLBC that were used to finance residential loans held-for-investment.

In November 2014, our Board of Directors announced its intention to pay a regular dividend of \$0.28 per share per quarter in 2015. During the six months ended June 30, 2015, we paid \$48 million of cash dividends on our common stock, representing a dividend of \$0.56 per share. In August 2015, the Board of Directors declared a regular dividend of \$0.28 per share for the third quarter of 2015, which is payable on September 30, 2015 to shareholders of record on September 15, 2015. In accordance with the terms of outstanding deferred stock units, which are stock-based compensation awards, each time we declare and pay a dividend on our common stock, we are required to make a dividend equivalent payment in that same per share amount on each outstanding deferred stock unit.

## Short-Term Debt

In the ordinary course of our business, we use recourse debt through several different types of borrowing facilities and use cash borrowings under these facilities to, among other things, fund the acquisition of residential loans and the origination of commercial loans (including those we acquire and originate in anticipation of securitization), finance investments in securities and other investments, and otherwise fund our business and operations. At June 30, 2015, we had five short-term residential loan warehouse facilities with a total outstanding debt balance of \$777 million (secured by residential loans with an aggregate fair value of \$860 million) and a total uncommitted borrowing limit of \$1.80 billion. At June 30, 2015, we also had short-term commercial loan warehouse facilities with a total outstanding debt balance of \$97 million (secured by commercial loans with an aggregate fair value of \$143 million). In addition, at June 30, 2015, we had an aggregate outstanding short-term debt balance of \$493 million under eight securities repurchase facilities, which were secured by securities with a fair market value of \$615 million. We also had a secured line of credit with no outstanding debt balance and a total borrowing limit of \$10 million (secured by securities with a fair market value in excess of \$11 million) at June 30, 2015. In July, we elected not to renew one warehouse facility for residential loans held-for-sale, with an uncommitted borrowing capacity of \$500 million. As a result, at July 31, 2015 our total uncommitted borrowing capacity under our four remaining residential warehouse facilities was \$1.3 billion.

At June 30, 2015, we had \$1.37 billion of short-term debt outstanding. During 2015, the highest balance of our short-term debt outstanding was \$1.7 billion.

## Long-Term Debt

## FHLBC Borrowings

In July 2014, our FHLB-member subsidiary entered into a borrowing agreement with the Federal Home Loan Bank of Chicago. Under this agreement, our subsidiary may incur borrowings up to \$1.4 billion, also referred to as “advances,”

from time to time from the FHLBC secured by eligible collateral, including, but not limited to residential mortgage loans and residential mortgage-backed securities. This borrowing agreement is uncommitted, which means that any request we make to borrow funds may be declined for any reason, even if at the time of the borrowing request we have then-outstanding borrowings that are less than the borrowing limits under this agreement. During the three and six months ended June 30, 2015, our FHLB-member subsidiary borrowed an additional \$31 million and \$386 million, respectively, under this agreement. As of June 30, 2015, \$882 million of advances were outstanding under this agreement with a weighted average interest rate of 0.23% and a weighted average maturity of 6.0 years and accrued interest payable on these borrowings was \$229 thousand. Advances under this agreement are charged interest based on a specified margin over the FHLBC's 13-week discount note rate, which resets every 13 weeks. These advances were secured by residential mortgage loans with a fair value of \$1.0 billion as of

Table of Contents

June 30, 2015. This agreement also requires our subsidiary to purchase and hold stock in the FHLBC in an amount equal to a specified percentage of outstanding advances. As of June 30, 2015, our subsidiary held \$30 million of FHLBC stock.

Convertible Notes

In November 2014, one of our taxable subsidiaries issued \$205 million principal amount of 5.625% exchangeable senior notes due 2019. After deducting the underwriting discount and issuance costs, we received approximately \$198 million of net proceeds. Including amortization of deferred issuance costs, the interest expense yield on these exchangeable notes was 6.58% and 6.51% for the three and six months ended June 30, 2015, respectively. At June 30, 2015, the accrued interest payable balance on this debt was \$2 million.

In March 2013, we issued \$288 million principal amount of 4.625% convertible senior notes due 2018. After deducting the underwriting discount and issuance costs, we received approximately \$279 million of net proceeds. Including amortization of deferred issuance costs, the interest expense yield on our convertible notes was 5.41% and 5.39% for the three and six months ended June 30, 2015, respectively. At June 30, 2015, the accrued interest payable balance on this debt was \$3 million.

Trust Preferred Securities and Subordinated Notes

At June 30, 2015, we had trust preferred securities and subordinated notes of \$100 million and \$40 million, respectively, issued by us in 2006 and 2007. This debt requires quarterly distributions at a floating rate equal to three-month LIBOR plus 2.25% until the notes are redeemed in whole. Prior to 2014, we entered into interest rate swaps with aggregate notional values totaling \$140 million to hedge the variability in this long-term debt interest expense, fixing our gross interest expense yield at 6.75%. These swaps are accounted for as cash flow hedges with all interest income recorded as a component of net interest income and other valuation changes recorded as a component of equity.

Commercial Secured Borrowings

At June 30, 2015, we had commercial secured borrowings of \$65 million resulting from transfers of portions of senior commercial mortgage loans to third parties that did not meet the criteria for sale treatment under GAAP and were accounted for as financings. We structured certain of our senior commercial mortgage loans into a senior portion that was sold to a third party and a junior portion that we retained as an investment. Although GAAP requires us to record a secured borrowing liability when we receive cash from selling the senior portion of the loan, the liability has no economic substance to us in that it does not require periodic interest payments and has no maturity. For each commercial secured borrowing, at such time that the associated senior portion of the loan is repaid or we sell our retained junior portion, the secured borrowing liability and associated senior portion of the loan would be derecognized from our balance sheet.

Asset-Backed Securities

In July 2011, Redwood transferred \$365 million of residential securities into the Residential Resecuritization in connection with the issuance of \$245 million of ABS by the Residential Resecuritization to third parties. At June 30, 2015, there were \$195 million of securities owned at the Residential Resecuritization, which were funded with \$19 million of ABS issued.

In November 2012, Redwood transferred \$291 million (principal balance) of commercial loans into the Commercial Securitization in connection with the issuance of \$172 million of ABS by the Commercial Securitization to third parties. At June 30, 2015, there were \$182 million (carrying value) of commercial loans owned at the Commercial Securitization, which were funded with \$70 million of ABS issued.

At June 30, 2015, there were \$1.34 billion (principal balance) of loans owned at consolidated Sequoia securitization entities, which were funded with \$1.29 billion (principal balance) of ABS issued at these entities. The loans and ABS issued from these entities are reported at estimated fair value. See the subsection titled "Results of Consolidated Sequoia Entities" in the Results of Operations section of this MD&A for additional details on these entities.

Risks Relating to Debt Incurred Under Short- and Long-Term Borrowing Facilities

As described above under the heading "Results of Operations," in the ordinary course of our business, we use debt financing obtained through several different types of borrowing facilities to, among other things, finance the

acquisition of residential mortgage loans (including those we acquire in anticipation of sale or securitization), finance commercial mortgage loans we originate (including those we originate in anticipation of sale or securitization), finance the other commercial debt investments we originate and acquire, and finance investments in securities and other investments. We may also use short- and long-term borrowings to fund other aspects of our business and operations, including the repurchase of shares of our common stock. Debt incurred under these facilities is generally either the direct obligation of Redwood Trust, Inc., or the direct obligation of subsidiaries of Redwood Trust, Inc. and guaranteed by Redwood

Table of Contents

Trust, Inc. Risks relating to debt incurred under these facilities is described in Part I, Item 2 of our Annual Report on Form 10-K for the year ended December 31, 2014, under the caption “Risks Relating to Debt Incurred Under Short- and Long-Term Borrowing Facilities.”

Our sources of debt financing include short-term secured borrowings under residential loan warehouse facilities, short-term securities repurchase facilities, short-term secured borrowings under commercial loan warehouse facilities, a \$10 million committed line of short-term secured credit from a bank, secured borrowings through a commercial debt investment repurchase facility, and secured borrowings by our wholly-owned subsidiary, RWT Financial, LLC, under its borrowing facility with the FHLBC.

Aggregate borrowing limits are stated under certain of these facilities, and certain other facilities have no stated borrowing limit, but each of the facilities (with the exception of the \$10 million committed line of short-term secured credit) is uncommitted, which means that any request we make to borrow funds under these uncommitted facilities may be declined for any reason, even if at the time of the borrowing request we have then-outstanding borrowings that are less than the borrowing limits under these facilities. In general, financing under these facilities is obtained by transferring or pledging mortgage loans or securities to the counterparty in exchange for cash proceeds (in an amount less than 100% of the principal amount of the transferred or pledged assets). While transferred or pledged assets are financed under a facility, to the extent the market value of the assets declines, we are generally required to either immediately reacquire the assets or meet a margin requirement to transfer or pledge additional assets or cash in an amount at least equal to the decline in value. Margin call provisions under these facilities are further described in Part I, Item 2 of our Annual Report on Form 10-K for the year ended December 31, 2014 under the caption “Risks Relating to Debt Incurred Under Short- and Long-Term Borrowing Facilities - Margin Call Provisions Associated with Short-Term Debt and Other Debt Financing.” Financial covenants included in these facilities are further described Part I, Item 2 of our Annual Report on Form 10-K for the year ended December 31, 2014 under the caption “Risks Relating to Debt Incurred Under Short- and Long-Term Borrowing Facilities - Margin Call Provisions Associated with Short-Term Debt and Other Debt Financing.” Financial covenants included in these facilities are further described Part I, Item 2 of our Annual Report on Form 10-K for the year ended December 31, 2014 under the caption “Risks Relating to Debt Incurred Under Short- and Long-Term Borrowing Facilities - Financial Covenants Associated with Short-Term Debt and Other Debt Financing.”

Because these warehouse facilities are uncommitted, at any given time we may not be able to obtain additional financing under them when we need it, exposing us to, among other things, liquidity risks of the types described in Part I, Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2014 under the heading “Risk Factors,” and in Part II, Item 7A of our Annual Report on Form 10-K for the year ended December 31, 2014 under the heading “Market Risks.” In addition, with respect to loans and securities that at any given time are already being financed through these facilities, we are exposed to market, credit, liquidity, and other risks of the types described in Part I, Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2014 under the heading “Risk Factors,” and in Part II, Item 7A of our Annual Report on Form 10-K for the year ended December 31, 2014 under the heading “Market Risks,” if and when those loans or securities become ineligible to be financed, decline in value, or have been financed for the maximum term permitted under the applicable facility. Additionally, our access to financing under the borrowing facility with the FHLBC is subject to the risks described under the heading “Risk Factors - Proposed Federal regulations may limit, eliminate, or reduce the attractiveness of our subsidiary’s ability to use borrowings from the Federal Home Loan Bank of Chicago to finance the mortgage loans and securities it holds and acquires, which could negatively impact our business and operating results” in Part I, Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2014.

At June 30, 2015, and through the date of this Quarterly Report on Form 10-Q, we were in compliance with the financial covenants associated with our short-term debt and other debt financing facilities. In particular, with respect to: (i) financial covenants that require us to maintain a minimum dollar amount of stockholders’ equity or tangible net

worth, at June 30, 2015 our level of stockholders' equity and tangible net worth resulted in our being in compliance with these covenants by more than \$200 million; and (ii) financial covenants that require us to maintain recourse indebtedness below a specified ratio, at June 30, 2015 our level of recourse indebtedness resulted in our being in compliance with these covenants at a level such that we could incur at least \$600 million in additional recourse indebtedness.

Table of Contents

## OFF BALANCE SHEET ARRANGEMENTS AND CONTRACTUAL OBLIGATIONS

## Off Balance Sheet Arrangements

We do not have any material off balance sheet arrangements.

## Contractual Obligations

The following table presents our contractual obligations and commitments at June 30, 2015, as well as the obligations of the securitization entities that we sponsor and consolidate for financial reporting purposes.

Table 34 – Contractual Obligations and Commitments

| June 30, 2015<br>(In Millions)   | Payments Due or Commitment Expiration by Period |                 |                 |                  | Total          |
|--|---|-----------------|-----------------|------------------|----------------|
|  | Less Than<br>1 Year                             | 1 to 3<br>Years | 3 to 5<br>Years | After 5<br>Years |                |
| Obligations of Redwood   |   |                 |                 |                  |                |
| Short-term debt  | \$1,367   | \$—             | \$—             | \$—              | \$1,367        |
| Convertible notes  | —   | 288             | 205             | —                | 493            |
| Anticipated interest payments on convertible notes                                 | 31  | 44              | 23              | —                | 98             |
| FHLBC borrowings   | —   | 82              | —               | 800              | 882            |
| Anticipated interest payments on FHLBC borrowings                                  | 3   | 28              | 42              | 121              | 194            |
| Other long-term debt   | —   | —               | —               | 140              | 140            |
| Anticipated interest payments on other long-term debt <sup>(1)</sup>               | 9   | 19              | 19              | 157              | 204            |
| Accrued interest payable   | 7   | —               | —               | —                | 7              |
| Operating leases   | 3   | 6               | 2               | 1                | 12             |
| <b>Total Redwood Obligations and Commitments</b>                                   | <b>\$1,420</b>                                  | <b>\$467</b>    | <b>\$291</b>    | <b>\$1,219</b>   | <b>\$3,397</b> |
| Obligations of Consolidated Entities for Financial Reporting Purposes              |   |                 |                 |                  |                |
| Consolidated ABS <sup>(2)</sup>  | \$—   | \$—             | \$—             | \$1,378          | \$1,378        |
| Anticipated interest payments on ABS <sup>(3)</sup>                                | 21  | 54              | 67              | 238              | 380            |
| Accrued interest payable   | 1   | —               | —               | —                | 1              |
| <b>Total Obligations of Entities Consolidated for Financial Reporting Purposes</b> | <b>22</b>                                       | <b>54</b>       | <b>67</b>       | <b>1,616</b>     | <b>1,759</b>   |
| <b>Total Consolidated Obligations and Commitments</b>                              | <b>\$1,442</b>                                  | <b>\$521</b>    | <b>\$358</b>    | <b>\$2,835</b>   | <b>\$5,156</b> |

(1) Includes anticipated interest payments related to hedges.

(2) All consolidated ABS issued are collateralized by real estate loans and securities. Although the stated maturity is as shown, the ABS obligations will pay down as the principal balances of these real estate loans or securities pay down. The amount shown is the principal balance of the ABS issued and not necessarily the value reported in our consolidated financial statements.

(3) The anticipated interest payments on consolidated ABS issued is calculated based on the contractual maturity of the ABS and therefore assumes no prepayments of the principal outstanding at June 30, 2015.

Table of Contents

**CRITICAL ACCOUNTING POLICIES AND ESTIMATES**

The preparation of financial statements in conformity with GAAP requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reported periods. Actual results could differ from those estimates. A discussion of critical accounting policies and the possible effects of changes in estimates on our financial statements is included in Note 3 — Summary of Significant Accounting Policies included in Part I, Item 1 of this Quarterly Report on Form 10-Q and in Part I, Item 8 of our Annual Report on Form 10-K for the year ended December 31, 2014. Management discusses the ongoing development and selection of these critical accounting policies with the audit committee of the board of directors.

We expect quarter-to-quarter GAAP earnings volatility from our business activities. This volatility can occur for a variety of reasons, including the timing and amount of purchases, sales, calls, and repayment of consolidated assets, changes in the fair values of consolidated assets and liabilities, increases or decreases in earnings from mortgage banking activities, and certain non-recurring events. In addition, the amount or timing of our reported earnings may be impacted by technical accounting issues and estimates. Our critical accounting policies and the possible effects of changes in estimates on our financial statements are included in the "Critical Accounting Policies and Estimates" section of Part II, Item 7 of our Annual Report on Form 10-K for the year ended December 31, 2014.

**Market Risks**

We seek to manage risks inherent in our business — including but not limited to credit risk, interest rate risk, prepayment risk, liquidity risk, and fair value risk — in a prudent manner designed to enhance our earnings and dividends and preserve our capital. In general, we seek to assume risks that can be quantified from historical experience, to actively manage such risks, and to maintain capital levels consistent with these risks. Information concerning the risks we are managing, how these risks are changing over time, and potential GAAP earnings and taxable income volatility we may experience as a result of these risks is discussed in Part II, Item 7A of our Annual Report on Form 10-K for the fiscal year ended December 31, 2014.

**Other Risks**

In addition to the market and other risks described above, our business and results of operations are subject to a variety of types of risks and uncertainties, including, among other things, those described under the caption "Risk Factors" in our Annual Report on Form 10-K for the fiscal year ended December 31, 2014.

**NEW ACCOUNTING STANDARDS**

If applicable, a discussion of new accounting standards and the possible effects of these standards on our financial statements is included in Note 3 — Summary of Significant Accounting Policies included in Part I, Item 1 of this Quarterly Report on Form 10-Q.

Table of Contents

Item 3. Quantitative and Qualitative Disclosures about Market Risk

Information concerning market risk is incorporated herein by reference to Part II, Item 7A of our Annual Report on Form 10-K for the fiscal year ended December 31, 2014, as supplemented by the information under “Management’s Discussion and Analysis of Financial Condition and Results of Operations” and “Market Risks” within Item 2 above. Other than the developments described thereunder, including changes in the fair values of our assets, there have been no other material changes in our quantitative or qualitative exposure to market risk since December 31, 2014.

Item 4. Controls and Procedures

We have adopted and maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed on our reports under the Securities Exchange Act of 1934, as amended (the Exchange Act), is recorded, processed, summarized, and reported within the time periods specified in the U.S. Securities and Exchange Commission’s rules and forms and that the information is accumulated and communicated to our management, including our chief executive officer and chief financial officer, as appropriate, to allow for timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management is required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

As required by Rule 13a-15(b) of the Exchange Act, we have carried out an evaluation, under the supervision and with the participation of management, including our chief executive officer and chief financial officer, of the effectiveness of the design and operation of our disclosure controls and procedures as of the end of the quarter covered by this report. Based on the foregoing, our chief executive officer and chief financial officer concluded that our disclosure controls and procedures were effective at a reasonable assurance level.

There have been no changes in our internal control over financial reporting during the second quarter of 2015 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

Table of Contents

## PART II. OTHER INFORMATION

## Item 1. Legal Proceedings

On or about December 23, 2009, the Federal Home Loan Bank of Seattle (the “FHLB-Seattle”) filed a complaint in the Superior Court for the State of Washington (case number 09-2-46348-4 SEA) against Redwood Trust, Inc., our subsidiary, Sequoia Residential Funding, Inc. (“SRF”), Morgan Stanley & Co., and Morgan Stanley Capital I, Inc. (collectively, the “FHLB-Seattle Defendants”) alleging that the FHLB-Seattle Defendants made false or misleading statements in offering materials for a mortgage pass-through certificate (the “Seattle Certificate”) issued in the Sequoia Mortgage Trust 2005-4 securitization transaction (the “2005-4 RMBS”) and purchased by the FHLB-Seattle. Specifically, the complaint alleges that the alleged misstatements concern the (1) loan-to-value ratio of mortgage loans and the appraisals of the properties that secured loans supporting the 2005-4 RMBS, (2) occupancy status of the properties, (3) standards used to underwrite the loans, and (4) ratings assigned to the Seattle Certificate. The FHLB-Seattle alleges claims under the Securities Act of Washington (Section 21.20.005, et seq.) and seeks to rescind the purchase of the Seattle Certificate and to collect interest on the original purchase price at the statutory interest rate of 8% per annum from the date of original purchase (net of interest received) as well as attorneys’ fees and costs. The Seattle Certificate was issued with an original principal amount of approximately \$133 million, and, as of June 30, 2015, the FHLB-Seattle has received approximately \$119 million of principal and \$11 million of interest payments in respect of the Seattle Certificate. As of June 30, 2015, the Seattle Certificate had a remaining outstanding principal amount of approximately \$14 million. The claims were subsequently dismissed for lack of personal jurisdiction as to Redwood Trust and SRF. Redwood agreed to indemnify the underwriters of the 2005-4 RMBS for certain losses and expenses they might incur as a result of claims made against them relating to this RMBS, including, without limitation, certain legal expenses. The FHLB-Seattle’s claims against the underwriters of this RMBS were not dismissed and remain pending. Regardless of the outcome of this litigation, Redwood could incur a loss as a result of these indemnities.

On or about July 15, 2010, The Charles Schwab Corporation (“Schwab”) filed a complaint in the Superior Court for the State of California in San Francisco (case number CGC-10-501610) against SRF and 26 other defendants (collectively, the “Schwab Defendants”) alleging that the Schwab Defendants made false or misleading statements in offering materials for various residential mortgage-backed securities sold or issued by the Schwab Defendants. Schwab alleged only a claim for negligent misrepresentation under California state law against SRF and sought unspecified damages and attorneys’ fees and costs from SRF. Schwab claims that SRF made false or misleading statements in offering materials for a mortgage pass-through certificate (the “Schwab Certificate”) issued in the 2005-4 RMBS and purchased by Schwab. Specifically, the complaint alleges that the misstatements for the 2005-4 RMBS concern the (1) loan-to-value ratio of mortgage loans and the appraisals of the properties that secured loans supporting the 2005-4 RMBS, (2) occupancy status of the properties, (3) standards used to underwrite the loans, and (4) ratings assigned to the Schwab Certificate. On November 14, 2014, Schwab voluntarily dismissed with prejudice its negligent misrepresentation claim, which resulted in the dismissal with prejudice of SRF from the action. The Schwab Certificate was issued with an original principal amount of approximately \$15 million, and, as of June 30, 2015, approximately \$13 million of principal and \$1 million of interest payments have been made in respect of the Schwab Certificate. As of June 30, 2015, the Schwab Certificate had a remaining outstanding principal amount of approximately \$2 million. Redwood agreed to indemnify the underwriters of the 2005-4 RMBS, which underwriters were also named and remain as defendants in the action, for certain losses and expenses they might incur as a result of claims made against them relating to this RMBS, including, without limitation, certain legal expenses. Regardless of the outcome of this litigation, Redwood could incur a loss as a result of these indemnities.

In accordance with GAAP, we review the need for any loss contingency reserves and establish reserves when, in the opinion of management, it is probable that a matter would result in a liability and the amount of loss, if any, can be reasonably estimated. Additionally, we record receivables for insurance recoveries relating to litigation-related losses and expenses if and when such amounts are covered by insurance and recovery of such losses or expenses are due. At June 30, 2015, the aggregate amount of loss contingency reserves established in respect of the FHLB-Seattle and Schwab litigation matters described above was \$2 million. We review our litigation matters each quarter to assess these loss contingency reserves and make adjustments in these reserves, upwards or downwards, as appropriate, in

accordance with GAAP based on our review.

In the ordinary course of any litigation matter, including certain of the above-referenced matters, we have engaged and may continue to engage in formal or informal settlement communications with the plaintiffs. Settlement communications we have engaged in relating to certain of the above-referenced litigation matters are one of the factors that have resulted in our determination to establish the loss contingency reserves described above. We cannot be certain that any of these matters will be resolved through a settlement prior to trial and we cannot be certain that the resolution of these matters, whether through trial or settlement, will not have a material adverse effect on our financial condition or results of operations in any future period.

Future developments (including resolution of substantive pre-trial motions relating to these matters, receipt of additional information and documents relating to these matters (such as through pre-trial discovery), new or additional settlement communications with plaintiffs relating to these matters, or resolutions of similar claims against other defendants in these matters) could result in our concluding in the future to establish additional loss contingency reserves or to disclose an estimate of reasonably possible losses in excess of our established reserves with respect to these matters. Our actual losses with respect to the above-referenced litigation matters may be materially higher than the aggregate amount of loss contingency reserves we have established in respect of these litigation matters, including in the event that any of these matters proceeds to trial and the plaintiff prevails. Other factors that could result in our concluding to establish additional

Table of Contents

loss contingency reserves or estimate additional reasonably possible losses, or could result in our actual losses with respect to the above-referenced litigation matters being materially higher than the aggregate amount of loss contingency reserves we have established in respect of these litigation matters include that: there are significant factual and legal issues to be resolved; information obtained or rulings made during the lawsuits could affect the methodology for calculation of the available remedies; and we may have additional obligations pursuant to indemnity agreements, representations and warranties, and other contractual provisions with other parties relating to these litigation matters that could increase our potential losses.

Item 1A. Risk Factors

Our risk factors are discussed under Part I, Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2014.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

During the three months ended June 30, 2015, we did not sell any equity securities that were not registered under the Securities Act of 1933, as amended.

We announced a stock repurchase plan on November 5, 2007, for the repurchase of up to a total of 5,000,000 shares. This plan replaced all previous share repurchase plans and has no expiration date. We did not repurchase any shares under this plan during the six months ended June 30, 2015. At June 30, 2015, 4,005,985 shares remained available for repurchase under our stock repurchase plan.

In August 2015, our Board of Directors authorized the repurchase of up to \$100 million of our common stock, replacing the Board's previous share repurchase authorization. Our share repurchase authorization does not obligate us to acquire any specific number of shares. Under this authorization, shares may be repurchased in privately negotiated and/or open market transactions, including under plans complying with Rule 10b5-1 under the Securities Exchange Act of 1934, as amended. As of August 7, 2015, no shares had been purchased under this authorization.

Item 3. Defaults Upon Senior Securities

None.

Item 4. Not Applicable

Item 5. Other Information

None.

Table of Contents

Item 6. Exhibits

| Exhibit Number | Exhibit   |
|----------------|---|
| 3.1            | Articles of Amendment and Restatement of the Registrant, effective July 6, 1994 (incorporated by reference to the Registrant's Quarterly Report on Form 10-Q, Exhibit 3.1, filed on August 6, 2008)                 |
| 3.1.1          | Articles Supplementary of the Registrant, effective August 10, 1994 (incorporated by reference to the Registrant's Quarterly Report on Form 10-Q, Exhibit 3.1.1, filed on August 6, 2008)                           |
| 3.1.2          | Articles Supplementary of the Registrant, effective August 11, 1995 (incorporated by reference to the Registrant's Quarterly Report on Form 10-Q, Exhibit 3.1.2, filed on August 6, 2008)                           |
| 3.1.3          | Articles Supplementary of the Registrant, effective August 9, 1996 (incorporated by reference to the Registrant's Quarterly Report on Form 10-Q, Exhibit 3.1.3, filed on August 6, 2008)                            |
| 3.1.4          | Certificate of Amendment of the Registrant, effective June 30, 1998 (incorporated by reference to the Registrant's Quarterly Report on Form 10-Q, Exhibit 3.1.4, filed on August 6, 2008)                           |
| 3.1.5          | Articles Supplementary of the Registrant, effective April 7, 2003 (incorporated by reference to the Registrant's Quarterly Report on Form 10-Q, Exhibit 3.1.5, filed on August 6, 2008)                             |
| 3.1.6          | Articles of Amendment of the Registrant, effective June 12, 2008 (incorporated by reference to the Registrant's Quarterly Report on Form 10-Q, Exhibit 3.1.6, filed on August 6, 2008)                              |
| 3.1.7          | Articles of Amendment of the Registrant, effective May 19, 2009 (incorporated by reference to the Registrant's Current Report on Form 8-K, Exhibit 3.1, filed on May 21, 2009)                                      |
| 3.1.8          | Articles of Amendment of the Registrant, effective May 24, 2011 (incorporated by reference to the Registrant's Current Report on Form 8-K, Exhibit 3.1, filed on May 20, 2011)                                      |
| 3.1.9          | Articles of Amendment of the Registrant, effective May 18, 2012 (incorporated by reference to the Registrant's Current Report on Form 8-K, Exhibit 3.1, filed on May 21, 2012)                                      |
| 3.1.10         | Articles of Amendment of the Registrant, effective May 16, 2013 (incorporated by reference to the Registrant's Current Report on Form 8-K, Exhibit 3.1, filed on May 21, 2013)                                      |
| 3.2.1          | Amended and Restated Bylaws of the Registrant, as adopted on March 5, 2008 (incorporated by reference to the Registrant's Current Report on Form 8-K, Exhibit 3.1, filed on March 11, 2008)                         |
| 3.2.2          | First Amendment to Amended and Restated Bylaws of the Registrant, as adopted on May 17, 2012 (incorporated by reference to the Registrant's Current Report on Form 8-K, Exhibit 3.2, filed on May 21, 2012)         |
| 10.1           | Sixth Amendment to Amended and Restated Employment Agreement, by and between Martin S. Hughes and the Registrant, dated as of August 5, 2015  |
| 10.2           | Sixth Amendment to Amended and Restated Employment Agreement, by and between Brett D. Nicholas and the Registrant, dated as of August 5, 2015   |
| 31.1           | Certification of the Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002  |
| 31.2           | Certification of the Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002  |
| 32.1           | Certification of the Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002  |
| 32.2           | Certification of the Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002  |
| 101            | Pursuant to Rule 405 of Regulation S-T, the following financial information from the Company's Quarterly Report on Form 10-Q for the period ended June 30, 2015, is filed in XBRL-formatted interactive data files: |
|                | (i) Consolidated Balance Sheets at June 30, 2015 and December 31, 2014;   |
|                | (ii) Consolidated Statements of Income for the three and six months ended June 30, 2015 and 2014;   |
|                | (iii) Statements of Consolidated Comprehensive Income for the three and six months ended June 30, 2015 and 2014;  |
|                | (iv) Consolidated Statements of Changes in Equity for the six months ended June 30, 2015 and 2014;  |
|                | (v) Consolidated Statements of Cash Flows for the six months ended June 30, 2015 and 2014; and  |

(vi) Notes to Consolidated Financial Statements.

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

REDWOOD TRUST, INC.

Date: August 7, 2015

By: /s/ Martin S. Hughes  
Martin S. Hughes  
Chief Executive Officer  
(Principal Executive Officer)

Date: August 7, 2015

By: /s/ Christopher J. Abate  
Christopher J. Abate  
Chief Financial Officer  
(Principal Financial Officer)

Date: August 7, 2015

By: /s/ Collin L. Cochrane  
Collin L. Cochrane  
Controller  
(Principal Accounting Officer)

Table of Contents

## EXHIBIT INDEX

| Exhibit Number | Exhibit   |
|----------------|---|
| 3.1            | Articles of Amendment and Restatement of the Registrant, effective July 6, 1994 (incorporated by reference to the Registrant's Quarterly Report on Form 10-Q, Exhibit 3.1, filed on August 6, 2008)                 |
| 3.1.1          | Articles Supplementary of the Registrant, effective August 10, 1994 (incorporated by reference to the Registrant's Quarterly Report on Form 10-Q, Exhibit 3.1.1, filed on August 6, 2008)                           |
| 3.1.2          | Articles Supplementary of the Registrant, effective August 11, 1995 (incorporated by reference to the Registrant's Quarterly Report on Form 10-Q, Exhibit 3.1.2, filed on August 6, 2008)                           |
| 3.1.3          | Articles Supplementary of the Registrant, effective August 9, 1996 (incorporated by reference to the Registrant's Quarterly Report on Form 10-Q, Exhibit 3.1.3, filed on August 6, 2008)                            |
| 3.1.4          | Certificate of Amendment of the Registrant, effective June 30, 1998 (incorporated by reference to the Registrant's Quarterly Report on Form 10-Q, Exhibit 3.1.4, filed on August 6, 2008)                           |
| 3.1.5          | Articles Supplementary of the Registrant, effective April 7, 2003 (incorporated by reference to the Registrant's Quarterly Report on Form 10-Q, Exhibit 3.1.5, filed on August 6, 2008)                             |
| 3.1.6          | Articles of Amendment of the Registrant, effective June 12, 2008 (incorporated by reference to the Registrant's Quarterly Report on Form 10-Q, Exhibit 3.1.6, filed on August 6, 2008)                              |
| 3.1.7          | Articles of Amendment of the Registrant, effective May 19, 2009 (incorporated by reference to the Registrant's Current Report on Form 8-K, Exhibit 3.1, filed on May 21, 2009)                                      |
| 3.1.8          | Articles of Amendment of the Registrant, effective May 24, 2011 (incorporated by reference to the Registrant's Current Report on Form 8-K, Exhibit 3.1, filed on May 20, 2011)                                      |
| 3.1.9          | Articles of Amendment of the Registrant, effective May 18, 2012 (incorporated by reference to the Registrant's Current Report on Form 8-K, Exhibit 3.1, filed on May 21, 2012)                                      |
| 3.1.10         | Articles of Amendment of the Registrant, effective May 16, 2013 (incorporated by reference to the Registrant's Current Report on Form 8-K, Exhibit 3.1, filed on May 21, 2013)                                      |
| 3.2.1          | Amended and Restated Bylaws of the Registrant, as adopted on March 5, 2008 (incorporated by reference to the Registrant's Current Report on Form 8-K, Exhibit 3.1, filed on March 11, 2008)                         |
| 3.2.2          | First Amendment to Amended and Restated Bylaws of the Registrant, as adopted on May 17, 2012 (incorporated by reference to the Registrant's Current Report on Form 8-K, Exhibit 3.2, filed on May 21, 2012)         |
| 10.1           | Sixth Amendment to Amended and Restated Employment Agreement, by and between Martin S. Hughes and the Registrant, dated as of August 5, 2015  |
| 10.2           | Sixth Amendment to Amended and Restated Employment Agreement, by and between Brett D. Nicholas and the Registrant, dated as of August 5, 2015   |
| 31.1           | Certification of the Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002  |
| 31.2           | Certification of the Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002  |
| 32.1           | Certification of the Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002  |
| 32.2           | Certification of the Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002  |
|                | Pursuant to Rule 405 of Regulation S-T, the following financial information from the Company's Quarterly Report on Form 10-Q for the period ended June 30, 2015, is filed in XBRL-formatted interactive data files: |
| 101            | (i) Consolidated Balance Sheets at June 30, 2015 and December 31, 2014;   |
|                | (ii) Consolidated Statements of Income for the three and six months ended June 30, 2015 and 2014;   |
|                | (iii) Statements of Consolidated Comprehensive Income for the three and six months ended June 30, 2015 and 2014;  |
|                | (iv) Consolidated Statements of Changes in Equity for the six months ended June 30, 2015 and 2014;  |
|                | (v) Consolidated Statements of Cash Flows for the six months ended June 30, 2015 and 2014; and  |
|                | (vi) Notes to Consolidated Financial Statements.  |

