

GRIFFON CORP  
Form 10-Q  
February 01, 2013

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
WASHINGTON, D.C. 20549  
**FORM 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended December 31, 2012

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from to

Commission File Number: 1-06620

**GRIFFON CORPORATION**

(Exact name of registrant as specified in its charter)

**DELAWARE**

(State or other jurisdiction of  
incorporation or organization)

**11-1893410**

(I.R.S. Employer  
Identification No.)

**712 Fifth Ave, 18<sup>th</sup> Floor, New York, New York**

(Address of principal executive offices)

**10019**

(Zip Code)

**(212) 957-5000**

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

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The number of shares of common stock outstanding at January 29, 2013 was 61,214,347.

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Griffon Corporation and Subsidiaries

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**Part I Financial Information**  
**Item 1 Financial Statements**

**GRIFFON CORPORATION AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED BALANCE SHEETS**  
(in thousands)

|  | (Unaudited)             |                          |
|--|-------------------------|--------------------------|
|  | At December 31,<br>2012 | At September 30,<br>2012 |
| <b>CURRENT ASSETS</b>  |                         |                          |
| Cash and equivalents   | \$ 150,065              | \$ 209,654               |
| Accounts receivable, net of allowances of \$5,573 and \$5,433  | 237,305                 | 239,857                  |
| Contract costs and recognized income not yet billed, net of progress payments of \$2,075 and \$3,748 | 74,579                  | 70,777                   |
| Inventories, net   | 268,109                 | 257,868                  |
| Prepaid and other current assets   | 53,582                  | 47,472                   |
| Assets of discontinued operations  | 571                     | 587                      |
| Total Current Assets   | 784,211                 | 826,215                  |
| <b>PROPERTY, PLANT AND EQUIPMENT, net</b>  | <b>357,419</b>          | <b>356,879</b>           |
| <b>GOODWILL</b>  | <b>359,294</b>          | <b>358,372</b>           |
| <b>INTANGIBLE ASSETS, net</b>  | <b>228,574</b>          | <b>230,473</b>           |
| <b>OTHER ASSETS</b>  | <b>28,550</b>           | <b>31,317</b>            |
| <b>ASSETS OF DISCONTINUED OPERATIONS</b>   | <b>2,798</b>            | <b>2,936</b>             |
| Total Assets   | \$ 1,760,846            | \$ 1,806,192             |
| <b>CURRENT LIABILITIES</b>   |                         |                          |
| Notes payable and current portion of long-term debt  | \$ 19,081               | \$ 17,703                |
| Accounts payable   | 132,799                 | 141,704                  |
| Accrued liabilities  | 80,886                  | 110,337                  |
| Liabilities of discontinued operations   | 2,084                   | 3,639                    |
| Total Current Liabilities  | 234,850                 | 273,383                  |
| <b>LONG-TERM DEBT, net of debt discount of \$15,797 and \$16,607</b>                                 | <b>679,538</b>          | <b>681,907</b>           |
| <b>OTHER LIABILITIES</b>   | <b>186,860</b>          | <b>193,107</b>           |
| <b>LIABILITIES OF DISCONTINUED OPERATIONS</b>  | <b>3,395</b>            | <b>3,643</b>             |
| Total Liabilities  | 1,104,643               | 1,152,040                |
| <b>COMMITMENTS AND CONTINGENCIES - See Note 18</b>   |                         |                          |
| <b>SHAREHOLDERS EQUITY</b>   |                         |                          |
| Total Shareholders Equity  | 656,203                 | 654,152                  |
| Total Liabilities and Shareholders Equity  | \$ 1,760,846            | \$ 1,806,192             |

**GRIFFON CORPORATION**  
**CONDENSED CONSOLIDATED STATEMENT OF SHAREHOLDERS EQUITY**  
(Unaudited)

|                | COMMON STOCK | CAPITAL<br>IN<br>EXCESS<br>OF<br>PAR<br>VALUE | RETAINED<br>EARNINGS | TREASURY<br>SHARES | ACCUMULATED<br>OTHER<br>COMPREHENSIVE<br>INCOME (LOSS) | DEFERRED<br>ESOP & OTHER<br>COMPENSATION | Total |
|----------------|--------------|---|----------------------|--------------------|--|--|-------|
| (in thousands) | SHARES       |   |                      | SHARES<br>COST     |  |  |       |
|                |              |   |                      |                    |  |  |       |

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**PAR  
VALUE**

|  |        |    |        |    |         |    |         |        |    |           |    |          |    |          |    |         |
|--|--------|----|--------|----|---------|----|---------|--------|----|-----------|----|----------|----|----------|----|---------|
| <b>Balance at 9/30/2012</b>                                  | 76,509 | \$ | 19,127 | \$ | 482,009 | \$ | 436,421 | 15,621 | \$ | (242,081) | \$ | (19,559) | \$ | (21,765) | \$ | 654,152 |
| Net income   |        |    |        |    |         |    | 558     |        |    |           |    |          |    |          |    | 558     |
| Dividend   |        |    |        |    |         |    | (1,464) |        |    |           |    |          |    |          |    | (1,464) |
| Tax effect from<br>exercise/vesting of equity<br>awards, net |        |    |        |    | 150     |    |         |        |    |           |    |          |    |          |    | 150     |
| Amortization of deferred<br>compensation                     |        |    |        |    |         |    |         |        |    |           |    | 507      |    |          |    | 507     |
| Common stock acquired  |        |    |        |    |         |    |         | 724    |    | (7,336)   |    |          |    |          |    | (7,336) |
| Restricted stock awards<br>granted, net                      | 830    |    | 208    |    | (404)   |    |         |        |    |           |    |          |    |          |    | (196)   |
| ESOP allocation of<br>common stock                           |        |    |        |    | 9       |    |         |        |    |           |    |          |    |          |    | 9       |
| Stock-based compensation                                     |        |    |        |    | 2,960   |    |         |        |    |           |    |          |    |          |    | 2,960   |
| Translation of foreign<br>financial statements               |        |    |        |    |         |    |         |        |    |           |    | 3,003    |    |          |    | 3,003   |
| Pension OCL, net of tax                                      |        |    |        |    |         |    |         |        |    |           |    | 3,860    |    |          |    | 3,860   |
| <b>Balance at 12/31/2012</b>                                 | 77,339 | \$ | 19,335 | \$ | 484,724 | \$ | 435,515 | 16,345 | \$ | (249,417) | \$ | (12,696) | \$ | (21,258) | \$ | 656,203 |

The accompanying notes to condensed consolidated financial statements are an integral part of these statements.

**GRIFFON CORPORATION AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS AND**  
**COMPREHENSIVE INCOME (LOSS)**  
(in thousands, except per share data)  
(Unaudited)

|   | <b>Three Months Ended December</b> |             |
|---|------------------------------------|-------------|
|   | <b>31,</b>                         |             |
|   | <b>2012</b>                        | <b>2011</b> |
| Revenue   | \$ 423,749                         | \$ 451,031  |
| Cost of goods and services                            | 326,079                            | 348,323     |
| Gross profit  | 97,670                             | 102,708     |
| Selling, general and administrative expenses          | 82,219                             | 83,066      |
| Restructuring and other related charges               | 1,108                              | 1,795       |
| Total operating expenses                              | 83,327                             | 84,861      |
| Income from operations                                | 14,343                             | 17,847      |
| Other income (expense)                                |                                    |             |
| Interest expense                                      | (13,107)                           | (13,063)    |
| Interest income                                       | 28                                 | 63          |
| Other, net  | 486                                | 47          |
| Total other income (expense)                          | (12,593)                           | (12,953)    |
| Income before taxes                                   | 1,750                              | 4,894       |
| Provision for income taxes                            | 1,192                              | 2,407       |
| Net income  | \$ 558                             | \$ 2,487    |
| Basic earnings per common share                       | \$ 0.01                            | \$ 0.04     |
| Weighted-average shares outstanding                   | 55,153                             | 56,025      |
| Diluted earnings per common share                     | \$ 0.01                            | \$ 0.04     |
| Weighted-average shares outstanding                   | 57,265                             | 57,082      |
| Net Income  | \$ 558                             | \$ 2,487    |
| Other comprehensive income (loss), net of taxes:      |                                    |             |
| Foreign currency translation adjustments              | 3,003                              | (4,566)     |
| Pension other comprehensive income amortization       | 3,860                              | 518         |
| Total other comprehensive income (loss), net of taxes | 6,863                              | (4,048)     |
| Comprehensive income (loss)                           | \$ 7,421                           | \$ (1,561)  |

The accompanying notes to condensed consolidated financial statements are an integral part of these statements.



**GRIFFON CORPORATION AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(in thousands)  
(Unaudited)

|  | <b>Three Months Ended December</b> |             |
|--|------------------------------------|-------------|
|  | <b>31,</b>                         |             |
|  | <b>2012</b>                        | <b>2011</b> |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>   |                                    |             |
| Net income   | \$ 558                             | \$ 2,487    |
| Adjustments to reconcile net income to net cash used in operating activities:                      |                                    |             |
| Depreciation and amortization  | 17,357                             | 15,515      |
| Stock-based compensation   | 2,960                              | 2,257       |
| Provision for losses on accounts receivable  | 206                                | 569         |
| Amortization/write-off of deferred financing costs and debt discounts                              | 1,539                              | 1,505       |
| Deferred income taxes  | 458                                | (141)       |
| Gain on sale/disposal of assets  | (733)                              | (44)        |
| Change in assets and liabilities, net of assets and liabilities acquired:                          |                                    |             |
| (Increase) decrease in accounts receivable and contract costs and recognized income not yet billed | (529)                              | 8,067       |
| Increase in inventories  | (9,800)                            | (30,318)    |
| Decrease in prepaid and other assets   | 3,625                              | 4           |
| Decrease in accounts payable, accrued liabilities and income taxes payable                         | (50,165)                           | (14,582)    |
| Other changes, net   | 2,022                              | 838         |
| Net cash used in operating activities  | (32,502)                           | (13,843)    |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>   |                                    |             |
| Acquisition of property, plant and equipment   | (17,288)                           | (19,892)    |
| Acquired business, net of cash acquired  |                                    | (22,432)    |
| Proceeds from sale of assets   | 1,055                              | 61          |
| Net cash used in investing activities  | (16,233)                           | (42,263)    |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>   |                                    |             |
| Dividends paid   | (1,464)                            | (1,184)     |
| Purchase of shares for treasury  | (7,336)                            | (2,351)     |
| Proceeds from issuance of long-term debt   | 303                                |             |
| Payments of long-term debt   | (4,062)                            | (6,826)     |
| Change in short-term borrowings  | 1,643                              |             |
| Financing costs  |                                    | (4)         |
| Tax effect from exercise/vesting of equity awards, net   | 150                                | 834         |
| Other, net   | 184                                | (14)        |
| Net cash used in financing activities  | (10,582)                           | (9,545)     |
| <b>CASH FLOWS FROM DISCONTINUED OPERATIONS:</b>  |                                    |             |
| Net cash used in operating activities  | (463)                              | (277)       |
| Net cash used in discontinued operations   | (463)                              | (277)       |
| Effect of exchange rate changes on cash and equivalents  | 191                                | 257         |
| NET DECREASE IN CASH AND EQUIVALENTS   | (59,589)                           | (65,671)    |
| CASH AND EQUIVALENTS AT BEGINNING OF PERIOD  | 209,654                            | 243,029     |
| CASH AND EQUIVALENTS AT END OF PERIOD  | \$ 150,065                         | \$ 177,358  |

The accompanying notes to condensed consolidated financial statements are an integral part of these statements.





**GRIFFON CORPORATION AND SUBSIDIARIES**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

(in thousands, except share and per share data)

(Unaudited)

*(Unless otherwise indicated, references to years or year-end refer to Griffon's fiscal period ending September 30)*

**NOTE 1 DESCRIPTION OF BUSINESS AND BASIS OF PRESENTATION**

**About Griffon Corporation**

Griffon Corporation (the Company or Griffon), is a diversified management and holding company that conducts business through wholly-owned subsidiaries. Griffon oversees the operations of its subsidiaries, allocates resources among them and manages their capital structures. Griffon provides direction and assistance to its subsidiaries in connection with acquisition and growth opportunities as well as in connection with divestitures. Griffon, to further diversify, also seeks out, evaluates and, when appropriate, will acquire additional businesses that offer potentially attractive returns on capital.

Griffon currently conducts its operations through three segments:

Home & Building Products ( HBP ) consists of two companies, Ames True Temper, Inc. ( ATT ) and Clopay Building Products Company, Inc. ( CBP ):

- ATT is a global provider of non-powered landscaping products that make work easier for homeowners and professionals.
- CBP is a leading manufacturer and marketer of residential, commercial and industrial garage doors to professional installing dealers and major home center retail chains.

Telephonics Corporation ( Telephonics ) designs, develops and manufactures high-technology integrated information, communication and sensor system solutions to military and commercial markets worldwide.

Clopay Plastic Products Company, Inc. ( Plastics ) is an international leader in the development and production of embossed, laminated and printed specialty plastic films used in a variety of hygienic, health-care and industrial applications.

**Basis of Presentation**

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America ( U.S. GAAP ) for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, these financial statements do not include all the information and footnotes required by U.S. GAAP for complete financial statements. As such, they should be read with reference to Griffon's Annual Report on Form 10-K for the year ended September 30, 2012, which provides a more complete explanation of Griffon's accounting policies, financial position, operating results, business properties and other matters. In the opinion of management, these financial statements reflect all adjustments considered necessary for a fair statement of interim results. Griffon's HBP operations are seasonal and the results of any interim period are not necessarily indicative of the results for the full year.

The condensed consolidated balance sheet information at September 30, 2012 was derived from the audited financial statements included in Griffon's Annual Report on Form 10-K for the year ended September 30, 2012.

The consolidated financial statements include the accounts of Griffon and all subsidiaries. Intercompany accounts and transactions have been eliminated on consolidation.

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenue and expenses during the reporting periods. These estimates may be adjusted due to changes in economic, industry or customer financial conditions, as well as changes in technology or demand. Significant estimates include allowances for doubtful accounts receivable and returns, net realizable value of inventories, restructuring reserves, valuation of goodwill and intangible assets, percentage of completion method of accounting, pension assumptions, useful lives associated with depreciation and amortization of intangible and fixed assets, warranty reserves, sales incentive accruals, stock based compensation assumptions, income taxes and tax valuation reserves, environmental reserves, legal reserves, insurance reserves and the valuation of discontinued assets and liabilities, and the accompanying disclosures. These estimates are based on management's best knowledge of current events and actions Griffon may undertake in the future. Actual results may ultimately differ from these estimates.

Certain amounts in the prior year have been reclassified to conform to current year presentation.

## **NOTE 2 FAIR VALUE MEASUREMENTS**

The carrying values of cash and equivalents, accounts receivable, accounts and notes payable and revolving credit debt approximate fair value due to either the short-term nature of such instruments or the fact that the interest rate of the revolving credit debt is based upon current market rates.

The fair values of Griffon's 2018 senior notes, and 2017 and 2023 4% convertible notes approximated \$590,000, \$106,800 and \$568, respectively, on December 31, 2012. Fair values were based upon quoted market prices (level 1 inputs).

Insurance contracts with a value of \$3,998 and trading securities with a value of \$1,713 at December 31, 2012 are measured and recorded at fair value based upon quoted prices in active markets for identical assets (level 1 inputs).

### *Items Measured at Fair Value on a Recurring Basis*

At December 31, 2012, Griffon had \$1,000 of Australian dollar contracts at a weighted average rate of \$0.96. The contracts, which protect Australia operations from currency fluctuations for U.S. dollar based purchases, do not qualify for hedge accounting and a fair value loss of \$2 was recorded in other assets and to other income for the outstanding contracts, based on similar contract values (level 2 inputs), for the quarter ended December 31, 2012, respectively. All contracts expire in 15 to 45 days.

## **NOTE 3 ACQUISITION**

On October 17, 2011, Griffon acquired the pots and planters business of Southern Sales & Marketing Group, Inc. (SSMG) for \$22,432. The acquired business, which markets its products under the Southern Patio brand name (Southern Patio), is a leading designer, manufacturer and marketer of landscape accessories. Southern Patio, which was integrated with ATT, had revenue exceeding \$40,000 in 2011.

The accounts of the acquired company, after adjustments to reflect fair market values assigned to assets purchased from SSMG, have been included in the consolidated financial statements from date of acquisition; acquired inventory was not significant.

The following table summarizes the fair values of the assets acquired as of the date of the acquisition and the amounts assigned to goodwill and intangible asset classifications:

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|                                   |                  |
|-----------------------------------|------------------|
| Inventory                         | \$ 3,673         |
| PP&E                              | 416              |
| Goodwill                          | 4,655            |
| Amortizable intangible assets     | 11,077           |
| Indefinite life intangible assets | 2,611            |
| <b>Total assets acquired</b>      | <b>\$ 22,432</b> |

The amounts assigned to goodwill and major intangible asset classifications, all of which are tax deductible, for the Southern Patio acquisition are as follows:

|                        |           | Amortization<br>Period (Years) |
|------------------------|-----------|--------------------------------|
| Goodwill               | \$ 4,655  | N/A                            |
| Tradenames             | 2,611     | Indefinite                     |
| Customer relationships | 11,077    | 25                             |
|                        | \$ 18,343 |                                |

**NOTE 4 - INVENTORIES**

Inventories are stated at the lower of cost (first-in, first-out or average) or market.

The following table details the components of inventory:

|                            | At December 31,<br>2012 | At September<br>30,<br>2012 |
|----------------------------|-------------------------|-----------------------------|
| Raw materials and supplies | \$ 68,948               | \$ 63,596                   |
| Work in process            | 67,710                  | 67,077                      |
| Finished goods             | 131,451                 | 127,195                     |
| <b>Total</b>               | <b>\$ 268,109</b>       | <b>\$ 257,868</b>           |

**NOTE 5 PROPERTY, PLANT AND EQUIPMENT**

The following table details the components of property, plant and equipment, net:

|   | At December 31,<br>2012 | At September<br>30,<br>2012 |
|---|-------------------------|-----------------------------|
| Land, building and building improvements  | \$ 126,160              | \$ 125,330                  |
| Machinery and equipment                   | 633,090                 | 622,983                     |
| Leasehold improvements                    | 34,830                  | 34,890                      |
|   | 794,080                 | 783,203                     |
| Accumulated depreciation and amortization | (436,661)               | (426,324)                   |

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|              |    |         |    |         |
|--------------|----|---------|----|---------|
| <b>Total</b> | \$ | 357,419 | \$ | 356,879 |
|--------------|----|---------|----|---------|

Depreciation and amortization expense for property, plant and equipment was \$15,371 and \$13,489 for the quarters ended December 31, 2012 and 2011, respectively.

No event or indicator of impairment occurred during the quarter ended December 31, 2012, which would require additional impairment testing of property, plant and equipment.

**NOTE 6 GOODWILL AND OTHER INTANGIBLES**

The following table provides changes in carrying value of goodwill by segment during the quarter ended December 31, 2012:

|                          | At September<br>30,<br>2012 | Other<br>adjustments<br>including<br>currency<br>translations | At December<br>31,<br>2012 |
|--------------------------|-----------------------------|---|----------------------------|
| Home & Building Products | \$ 269,802                  | \$  | \$ 269,802                 |
| Telephonics              | 18,545                      |   | 18,545                     |
| Plastics                 | 70,025                      | 922   | 70,947                     |
| <b>Total</b>             | <b>\$ 358,372</b>           | <b>\$ 922</b>   | <b>\$ 359,294</b>          |

The following table provides the gross carrying value and accumulated amortization for each major class of intangible assets:

|  | At December 31, 2012     |                             |                            | At September 30, 2012    |                             |
|--|--------------------------|-----------------------------|----------------------------|--------------------------|-----------------------------|
|  | Gross Carrying<br>Amount | Accumulated<br>Amortization | Average<br>Life<br>(Years) | Gross Carrying<br>Amount | Accumulated<br>Amortization |
| Customer relationships                     | \$ 167,932               | \$ 23,824                   | 25                         | \$ 167,603               | \$ 21,799                   |
| Unpatented technology                      | 6,818                    | 2,478                       | 11                         | 6,751                    | 2,334                       |
| <b>Total amortizable intangible assets</b> | <b>174,750</b>           | <b>26,302</b>               |                            | <b>174,354</b>           | <b>24,133</b>               |
| Trademarks                                 | 80,126                   |                             |                            | 80,252                   |                             |
| <b>Total intangible assets</b>             | <b>\$ 254,876</b>        | <b>\$ 26,302</b>            |                            | <b>\$ 254,606</b>        | <b>\$ 24,133</b>            |

Amortization expense for intangible assets subject to amortization was \$1,986 and \$2,026 for the quarters ended December 31, 2012 and 2011, respectively.

No event or indicator of impairment occurred during the quarter ended December 31, 2012, which would require impairment testing of long-lived intangible assets including goodwill.

**NOTE 7 INCOME TAXES**

Griffon's current year first quarter effective tax rate was 68.1% compared to 49.2% in the prior year quarter. In both years, the effective rates reflect the impact of permanent differences not deductible in determining taxable income, mainly limited deductibility of restricted stock, tax reserves and changes in earnings mix between domestic and non-domestic operations. There were no material discrete items for the current or prior year quarter.

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NOTE 8 LONG-TERM DEBT

|                             | At December 31, 2012   |                                |                  |                                   |                            | At September 30, 2012  |                                |                  |                                   |                            |
|-----------------------------|------------------------|--------------------------------|------------------|-----------------------------------|----------------------------|------------------------|--------------------------------|------------------|-----------------------------------|----------------------------|
|                             | Outstanding<br>Balance | Original<br>Issuer<br>Discount | Balance<br>Sheet | Capitalized<br>Fees &<br>Expenses | Coupon<br>Interest<br>Rate | Outstanding<br>Balance | Original<br>Issuer<br>Discount | Balance<br>Sheet | Capitalized<br>Fees &<br>Expenses | Coupon<br>Interest<br>Rate |
| Senior notes due 2018       | (a) \$ 550,000         | \$                             | \$ 550,000       | \$ 8,456                          | 7.125%                     | \$ 550,000             | \$                             | \$ 550,000       | \$ 8,862                          | 7.125%                     |
| Revolver due 2016           | (a)                    |                                |                  | 2,019                             | n/a                        |                        |                                |                  | 2,175                             | n/a                        |
| Convert. debt due 2017      | (b) 100,000            | (15,797)                       | 84,203           | 1,810                             | 4.000%                     | 100,000                | (16,607)                       | 83,393           | 1,921                             | 4.000%                     |
| Real estate mortgages       | (c) 13,858             |                                | 13,858           | 245                               | n/a                        | 14,063                 |                                | 14,063           | 271                               | n/a                        |
| ESOP Loans                  | (d) 22,317             |                                | 22,317           | 30                                | n/a                        | 22,723                 |                                | 22,723           | 32                                | n/a                        |
| Capital lease - real estate | (e) 10,226             |                                | 10,226           | 226                               | 5.000%                     | 10,455                 |                                | 10,455           | 232                               | 5.000%                     |
| Convert. debt due 2023      | (f) 532                |                                | 532              |                                   | 4.000%                     | 532                    |                                | 532              |                                   | 4.000%                     |
| Term loan due 2013          | (g) 10,579             |                                | 10,579           | 88                                | n/a                        | 12,873                 |                                | 12,873           | 107                               | n/a                        |
| Revolver due 2013           | (g)                    |                                |                  |                                   | n/a                        |                        |                                |                  |                                   | n/a                        |
| Foreign lines of credit     | (h) 3,681              |                                | 3,681            |                                   | n/a                        | 2,064                  |                                | 2,064            |                                   | n/a                        |
| Foreign term loan           | (h) 2,172              |                                | 2,172            | 16                                | n/a                        | 2,693                  |                                | 2,693            | 19                                | n/a                        |
| Other long term debt        | (i) 1,051              |                                | 1,051            |                                   | n/a                        | 814                    |                                | 814              |                                   |                            |
| Totals                      | 714,416                | (15,797)                       | 698,619          | \$ 12,890                         |                            | 716,217                | (16,607)                       | 699,610          | \$ 13,619                         |                            |
| less: Current portion       | (19,081)               |                                | (19,081)         |                                   |                            | (17,703)               |                                | (17,703)         |                                   |                            |
| Long-term debt              | \$ 695,335             | \$ (15,797)                    | \$ 679,538       |                                   |                            | \$ 698,514             | \$ (16,607)                    | \$ 681,907       |                                   |                            |

|                             | Three Months Ended December 31, 2012 |                  |                            |   |                              | Three Months Ended December 31, 2011 |                  |                            |   |                              |
|-----------------------------|--------------------------------------|------------------|----------------------------|---|------------------------------|--------------------------------------|------------------|----------------------------|---|------------------------------|
|                             | Effective<br>Interest<br>Rate        | Cash<br>Interest | Amort.<br>Debt<br>Discount | Amort.<br>Deferred<br>Cost<br>& Other<br>Fees | Total<br>Interest<br>Expense | Effective<br>Interest<br>Rate        | Cash<br>Interest | Amort.<br>Debt<br>Discount | Amort.<br>Deferred<br>Cost<br>& Other<br>Fees | Total<br>Interest<br>Expense |
| Senior notes due 2018       | (a) 7.4%                             | \$ 9,797         | \$                         | \$ 406  | \$ 10,203                    | 7.4%                                 | \$ 9,797         | \$                         | \$ 412  | \$ 10,209                    |
| Revolver due 2016           | (a) 0.0%                             | 218              |                            | 156   | 374                          | n/a                                  |                  |                            | 153   | 153                          |
| Convert. debt due 2017      | (b) 9.1%                             | 1,000            | 811                        | 111   | 1,922                        | 9.0%                                 | 1,000            | 744                        | 111   | 1,855                        |
| Real estate mortgages       | (c) 5.3%                             | 139              |                            | 21  | 160                          | 5.6%                                 | 150              |                            | 22  | 172                          |
| ESOP Loans                  | (d) 2.9%                             | 167              |                            | 2   | 169                          | 2.9%                                 | 180              |                            | 1   | 181                          |
| Capital lease - real estate | (e) 5.3%                             | 131              |                            | 6   | 137                          | 5.6%                                 | 142              |                            | 6   | 148                          |
| Convert. debt due 2023      | (f) 4.0%                             | 5                |                            |   | 5                            | 4.0%                                 | 5                |                            |   | 5                            |
| Term loan due 2013          | (g) 3.7%                             | 98               |                            | 21  | 119                          | 9.3%                                 | 282              |                            | 22  | 304                          |
| Revolver due 2013           | (g) n/a                              | 17               |                            |   | 17                           | n/a                                  | 22               |                            | 34  | 56                           |
|                             | (h) 9.9%                             | 96               |                            |   | 96                           | 10.9%                                | 103              |                            |   | 103                          |

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|                         |     |       |        |    |       |     |       |    |        |       |        |    |     |    |     |    |        |
|-------------------------|-----|-------|--------|----|-------|-----|-------|----|--------|-------|--------|----|-----|----|-----|----|--------|
| Foreign lines of credit |     |       |        |    |       |     |       |    |        |       |        |    |     |    |     |    |        |
| Foreign term loan       | (h) | 10.5% | 75     | 5  | 80    | n/a |       |    |        |       |        |    |     |    |     |    |        |
| Other long term debt    | (i) |       | 110    |    | 110   |     | 328   |    |        | 328   |        |    |     |    |     |    |        |
| Capitalized interest    |     |       | (285)  |    | (285) |     | (451) |    |        | (451) |        |    |     |    |     |    |        |
| Totals                  |     | \$    | 11,568 | \$ | 811   | \$  | 728   | \$ | 13,107 | \$    | 11,558 | \$ | 744 | \$ | 761 | \$ | 13,063 |

- (a) On March 17, 2011, in an unregistered offering through a private placement under Rule 144A, Griffon issued, at par, \$550,000 of 7.125% Senior Notes due in 2018 ( Senior Notes ); interest is payable semi-annually. On August 9, 2011, Griffon exchanged all of the Senior Notes for substantially identical Senior Notes registered under the Securities Act of 1933 via an exchange offer.

The Senior Notes can be redeemed prior to April 1, 2014 at a price of 100% of principal plus a make-whole premium and accrued interest; on or after April 1, 2014, the Senior Notes can be redeemed at a certain price (declining from 105.344% of principal on or after April 1, 2014 to 100% of principal on or after April 1, 2017), plus accrued interest. Proceeds from the Senior Notes were used to pay down outstanding borrowings under a senior secured term loan facility and two senior secured revolving credit facilities of certain of the Company s subsidiaries. The Senior Notes are senior unsecured obligations of Griffon guaranteed by certain domestic subsidiaries, and are subject to certain covenants, limitations and restrictions.

On March 18, 2011, Griffon entered into a five-year \$200,000 Revolving Credit Facility ( Credit Agreement ), which included a letter of credit sub-facility with a limit of \$50,000, a multi-currency sub-facility of \$50,000 and a swingline sub-facility with a limit of \$30,000. Borrowings under the Credit Agreement may be repaid and re-borrowed at any time, subject to final maturity of the facility or the occurrence of a default or event of default under the Credit Agreement. Interest is payable on borrowings at either a LIBOR or base rate benchmark rate plus an applicable margin, which adjusts based on financial performance. The margins are 1.50% for base rate loans and 2.50% for LIBOR loans, in each case without a floor. The Credit Agreement has certain financial maintenance tests including a maximum total leverage ratio, a maximum senior secured leverage ratio and a minimum interest coverage ratio as well as customary affirmative and negative covenants and events of default.



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The Credit Agreement also includes certain restrictions, such as limitations on the incurrence of indebtedness and liens and the making of restricted payments and investments. Borrowings under the Credit Agreement are guaranteed by certain domestic subsidiaries and are secured, on a first priority basis, by substantially all assets of the Company and the guarantors.

At December 31, 2012, there were \$21,307 of standby letters of credit outstanding under the Credit Agreement; \$178,693 was available for borrowing at that date.

- (b) On December 21, 2009, Griffon issued \$100,000 principal of 4% convertible subordinated notes due 2017 (the 2017 Notes ). The initial conversion rate of the 2017 Notes was 67.0799 shares of Griffon s common stock per \$1,000 principal amount of notes, corresponding to an initial conversion price of \$14.91 per share, a 23% conversion premium over the \$12.12 closing price on December 15, 2009. When a cash dividend is declared that would result in an adjustment to the conversion ratio of less than 1%, any adjustment to the conversion ratio is deferred until the first to occur of (i) actual conversion, (ii) the 42nd trading day prior to maturity of the notes, and (iii) such time as the cumulative adjustment equals or exceeds 1%. As of December 31, 2012, aggregate dividends of \$0.105 per share resulted in a cumulative change in the conversion rate of 1.1421%. As a result, the new conversion rate of the 2017 Notes was 67.8495 shares of Griffon s common stock per \$1,000 principal amount of notes, corresponding to an initial conversion price of \$14.74 per share. Griffon used 8.75% as the nonconvertible debt-borrowing rate to discount the 2017 Notes and will amortize the debt discount through January 2017. At issuance, the debt component of the 2017 Notes was \$75,437 and debt discount was \$24,563. At December 31, 2012 and September 30, 2012, the 2017 Notes had a capital in excess of par component, net of tax, of \$15,720.
- (c) On December 20, 2010, Griffon entered into two second lien real estate mortgages to secure new loans totaling \$11,834. The loans mature in February 2016, are collateralized by the related properties and are guaranteed by Griffon. The loans bear interest at a rate of LIBOR plus 3% with the option to swap to a fixed rate.

Griffon has other real estate mortgages, collateralized by real property, which bear interest at 6.3% and mature in 2016. On October 3, 2011, the mortgage at Russia, Ohio was paid in full, on maturity.

- (d) Griffon s Employee Stock Ownership Plan ( ESOP ) entered into a loan agreement in August 2010 to borrow \$20,000 over a one-year period. The proceeds were used to purchase 1,874,737 shares of Griffon common stock in the open market for \$19,973. The loan bears interest at a) LIBOR plus 2.5% or b) the lender s prime rate, at Griffon s option. In November 2011, Griffon exercised an option to convert the outstanding loan to a five-year term loan; principal is payable in quarterly installments of \$250, beginning December 2011, with a balloon payment of \$15,223 due at maturity (November 2016). The loan is secured by shares purchased with the proceeds of the loan, and repayment is guaranteed by Griffon. At December 31, 2012, \$18,723 was outstanding.

In addition, the ESOP is party to a loan agreement which requires quarterly principal payments of \$156 and interest through the extended expiration date of December 2013 at which time the \$3,125 balance of the loan, and any outstanding interest, will be payable. Griffon has the intent and ability to refinance the December 2013 balance, and has classified the balance in Long-Term Debt. The primary purpose of this loan was to purchase 547,605 shares of Griffon s common stock in October 2008. The loan is secured by shares purchased with the proceeds of the loan, and repayment is guaranteed by Griffon. The loan bears interest at rates based upon the prime rate or LIBOR. At December 31, 2012, \$3,594 was outstanding.

- (e) In October 2006, CBP entered into a capital lease totaling \$14,290 for real estate in Troy, Ohio. The lease matures in 2021, bears interest at a fixed rate of 5.3%, is secured by a mortgage on the real estate and is guaranteed by Griffon.
- (f) At December 31, 2012 and September 30, 2012, Griffon had \$532 of 4% convertible subordinated notes due 2023 (the 2023 Notes ) outstanding. Holders of the 2023 Notes may require Griffon to repurchase all or a portion of their 2023 Notes on July 18, 2013 and 2018, if Griffon s common stock price is below the conversion price of the 2023 Notes, as well as upon a change in control. An adjustment to the conversion rate will be required as the result of payment of a cash dividend only if such adjustment would be greater than 1% (or at such time as the cumulative impact on the conversion rate reaches 1% in the aggregate). As of December 31, 2012, aggregate dividends of \$0.105 per share resulted in a cumulative change in the conversion rate of 1.1427% to \$23.8555 per \$1,000 principal amount of notes. At December 31, 2012 and September 30, 2012, the 2023 Notes had no capital in excess of par value component as substantially all of these notes were put to Griffon at par and settled in July 2010.

(g) In November 2010, Clopay Europe GMBH ( Clopay Europe ) entered into a 10,000 revolving credit facility and a 20,000 term loan. The facility accrues interest at EURIBOR plus 2.45% per annum and the term loan accrues interest at EURIBOR plus 2.20% per annum. The revolving facility matures in November 2013, but is renewable upon mutual agreement with the bank. In July 2011, the full 20,000 was drawn on the Term Loan, with a portion of the proceeds used to repay borrowings under the revolving credit facility. The term loan is payable in ten equal quarterly installments which began in September 2011, with maturity in December 2013. Under the term loan, Clopay Europe is required to maintain a certain minimum equity to assets ratio and keep leverage below a certain level, defined as the ratio of total debt to EBITDA.

(h) In February 2012, Clopay do Brazil, a subsidiary of Plastics, borrowed \$4,000 at a rate of 104.5% of Brazilian CDI (6.9% at December 31, 2012). The loan was used to refinance existing loans, is collateralized by accounts receivable and a 50% guaranty by Plastics and is to be repaid in four equal, semi-annual installments of principal plus accrued interest beginning in August 2012. Clopay do Brazil also maintains lines of credit of approximately \$4,355. Interest on borrowings accrue at a rate of Brazilian CDI plus 6.0% or a fixed rate (12.9% or 10.7%, respectively, at December 31, 2012). At December 31, 2012 there was approximately \$3,681 borrowed under the lines.

In November 2012, Garant G.P. ( Garant ) entered into a CDN \$15,000 revolving credit facility. The facility accrues interest at LIBOR or the Bankers Acceptance Rate plus 1.3% per annum (1.51% and 1.53% as of December 31, 2012). The revolving facility matures in November 2015. Garant is required to maintain a certain minimum equity. At December 31, 2012, there were no borrowings under the revolving credit facility with CDN \$15,000 available for borrowing

(i) Includes capital leases.

At December 31, 2012, Griffon and its subsidiaries were in compliance with the terms and covenants of its credit and loan agreements.

#### **NOTE 9 SHAREHOLDERS EQUITY**

On November 17, 2011, the Company began declaring quarterly cash dividends. During 2012, the Company declared and paid quarterly dividends of \$0.02 per share, totaling \$0.08 per share for the year. On November 13, 2012, Griffon declared a \$0.025 per share dividend payable on December 26, 2012 to shareholders of record as of November 29, 2012. \$1,464 and \$1,184 was recorded to retained earnings for dividends for the quarters ended December 31, 2012 and December 31, 2011, respectively. Dividends paid on allocated shares in the ESOP were used to pay down the ESOP loan and recorded as a reduction in expense. A dividend payable was established for the holders of restricted shares; such payable will be released upon vesting of the underlying restricted shares.

On January 30, 2013, the Board of Directors declared a quarterly cash dividend of \$0.025 per share, payable on March 27, 2013 to shareholders of record as of the close of business on February 27, 2013.

Compensation expense for restricted stock is recognized ratably over the required service period based on the fair value of the grant calculated as the number of shares granted multiplied by the stock price on the date of grant, and for performance shares, the likelihood of achieving the performance criteria. Compensation cost related to stock-based awards with graded vesting is amortized using the straight-line attribution method.

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In February 2011, shareholders approved the Griffon Corporation 2011 Equity Incentive Plan ( Incentive Plan ) under which awards of performance shares, performance units, stock options, stock appreciation rights, restricted shares, deferred shares and other stock-based awards may be granted. Options granted under the Incentive Plan may be either incentive stock options or nonqualified stock options, generally expire ten years after the date of grant and are granted at an exercise price of not less than 100% of the fair market value at the date of grant. The maximum number of shares of common stock available for award under the Incentive Plan is 3,000,000 (600,000 of which may be issued as incentive stock options) plus any shares underlying awards outstanding on the effective date of the Incentive Plan under the 2006 Incentive Plan that are subsequently cancelled or forfeited. As of December 31, 2012, 938,700 shares were available for grant.

All grants outstanding under the Griffon Corporation 2001 Stock Option Plan, 2006 Equity Incentive Plan and Outside Director Stock Award Plan will continue under their terms; no additional awards will be granted under such plans.

During the first quarter of 2013, Griffon granted 883,500 restricted stock awards that cliff vest over a three-year or four-year period, 829,100 of which are also subject to certain performance conditions, with a total fair value of \$9,433, or a weighted average fair value of \$10.68 per share.

For the quarters ended December 31, 2012 and 2011, stock based compensation expense totaled \$2,960 and \$2,257, respectively.

In August 2011, Griffon's Board of Directors authorized the repurchase of up to \$50,000 of Griffon's outstanding common stock. Under this repurchase program, the Company may purchase shares of its common stock, depending upon market conditions, in open market or privately negotiated transactions, including pursuant to a 10b5-1 plan. In the first quarter of 2013, Griffon purchased 723,630 shares of common stock, for a total of \$7,331, or \$10.13 per share. To date, Griffon has purchased 2,076,075 shares of common stock, for a total of \$19,020, or \$9.16 per share; \$30,980 remains under the \$50,000 authorization.

### NOTE 10 EARNINGS PER SHARE (EPS)

Basic EPS was calculated by dividing income available to common shareholders by the weighted average number of shares of common stock outstanding during the period. Diluted EPS was calculated by dividing income available to common shareholders by the weighted average number of shares of common stock outstanding plus additional common shares that could be issued in connection with stock based compensation. The 2023 Notes and the 2017 Notes were anti-dilutive due to the conversion price being greater than the weighted-average stock price during the periods presented.

The following table is a reconciliation of the share amounts (in thousands) used in computing earnings per share:

|   | <b>Three Months Ended December</b> |             |
|---|------------------------------------|-------------|
|   | <b>31,</b>                         |             |
|   | <b>2012</b>                        | <b>2011</b> |
| Weighted average shares outstanding - basic                 | 55,153                             | 56,025      |
| Incremental shares from stock based compensation            | 2,112                              | 1,057       |
| Weighted average shares outstanding - diluted               | 57,265                             | 57,082      |
| Anti-dilutive options excluded from diluted EPS computation | 884                                | 1,202       |

Griffon has the intent and ability to settle the principal amount of the 2017 Notes in cash, as such, the potential issuance of shares related to the principal amount of the 2017 Notes does not affect diluted shares.

**NOTE 11 BUSINESS SEGMENTS**

Griffon's reportable business segments are as follows:

HBP is a leading manufacturer and marketer of residential, commercial and industrial garage doors to professional installing dealers and major home center retail chains, as well as a global provider of non-powered landscaping products that make work easier for homeowners and professionals.

Telephonics develops, designs and manufactures high-technology integrated information, communication and sensor system solutions to military and commercial markets worldwide.

Plastics is an international leader in the development and production of embossed, laminated and printed specialty plastic films used in a variety of hygienic, health-care and industrial applications.

Information on Griffon's business segments is as follows:

| <b>REVENUE</b>               | <b>For the Three Months<br/>Ended<br/>December 31,</b> |             |
|------------------------------|--|-------------|
|                              | <b>2012</b>  | <b>2011</b> |
| Home & Building Products:    |  |             |
| ATT                          | \$ 77,309  | \$ 98,741   |
| CBP                          | 112,867  | 111,647     |
| Home & Building Products     | 190,176  | 210,388     |
| Telephonics                  | 96,050   | 104,513     |
| Plastics                     | 137,523  | 136,130     |
| Total consolidated net sales | \$ 423,749   | \$ 451,031  |

The following table reconciles segment operating profit to income before taxes:

| <b>INCOME BEFORE TAXES</b>     | <b>For the Three Months<br/>Ended<br/>December 31,</b> |             |
|--------------------------------|--|-------------|
|                                | <b>2012</b>  | <b>2011</b> |
| Segment operating profit:      |  |             |
| Home & Building Products       | \$ 7,271   | \$ 9,834    |
| Telephonics                    | 14,645   | 12,515      |
| Plastics                       | 2,642  | 1,880       |
| Total segment operating profit | 24,558   | 24,229      |
| Net interest expense           | (13,079)   | (13,000)    |
| Unallocated amounts            | (7,587)  | (6,335)     |
| Loss on pension settlement     | (2,142)  |             |
| Income before taxes            | \$ 1,750   | \$ 4,894    |

Griffon evaluates performance and allocates resources based on each segment's operating results before interest income and expense, income taxes, depreciation and amortization, unallocated amounts (mainly corporate overhead), restructuring charges, acquisition-related expenses, and gains (losses) from pension settlement and debt extinguishment, as applicable ( Segment adjusted EBITDA ). Griffon believes this information is useful to investors for the same reason.

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The following table provides a reconciliation of Segment adjusted EBITDA to Income before taxes:

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|                                       | <b>For the Three Months Ended<br/>December 31,</b> |                 |
|---------------------------------------|--|-----------------|
|                                       | <b>2012</b>  | <b>2011</b>     |
| Segment adjusted EBITDA:              |  |                 |
| Home & Building Products              | \$ 17,239  | \$ 17,750       |
| Telephonics                           | 16,364   | 15,690          |
| Plastics                              | 9,319  | 8,180           |
| <b>Total Segment adjusted EBITDA</b>  | <b>42,922</b>                                      | <b>41,620</b>   |
| Net interest expense                  | (13,079)   | (13,000)        |
| Segment depreciation and amortization | (17,256)   | (15,418)        |
| Unallocated amounts                   | (7,587)  | (6,335)         |
| Restructuring charges                 | (1,108)  | (1,795)         |
| Acquisition costs                     |  | (178)           |
| Loss on pension settlement            | (2,142)  |                 |
| <b>Income before taxes</b>            | <b>\$ 1,750</b>                                    | <b>\$ 4,894</b> |

Unallocated amounts typically include general corporate expenses not attributable to a reportable segment.

|   | <b>For the Three Months Ended<br/>December 31,</b> |                  |
|---|--|------------------|
|   | <b>2012</b>  | <b>2011</b>      |
| <b><u>DEPRECIATION and AMORTIZATION</u></b>             |  |                  |
| Segment:  |  |                  |
| Home & Building Products                                | \$ 8,860   | \$ 7,465         |
| Telephonics   | 1,719  | 1,653            |
| Plastics  | 6,677  | 6,300            |
| <b>Total segment depreciation and amortization</b>      | <b>17,256</b>                                      | <b>15,418</b>    |
| Corporate   | 101  | 97               |
| <b>Total consolidated depreciation and amortization</b> | <b>\$ 17,357</b>                                   | <b>\$ 15,515</b> |

|  | <b>For the Three Months Ended<br/>December 31,</b> |                  |
|--|--|------------------|
|  | <b>2012</b>  | <b>2011</b>      |
| <b><u>CAPITAL EXPENDITURES</u></b>             |  |                  |
| Segment:                                       |  |                  |
| Home & Building Products                       | \$ 9,093   | \$ 6,268         |
| Telephonics                                    | 822  | 1,230            |
| Plastics                                       | 7,368  | 12,328           |
| <b>Total segment</b>                           | <b>17,283</b>                                      | <b>19,826</b>    |
| Corporate                                      | 5  | 66               |
| <b>Total consolidated capital expenditures</b> | <b>\$ 17,288</b>                                   | <b>\$ 19,892</b> |

|                                 |                         |
|---------------------------------|-------------------------|
| <b>At December<br/>31, 2012</b> | <b>At<br/>September</b> |
|---------------------------------|-------------------------|

30, 2012

**ASSETS**

Segment assets:

|                                   |              |              |
|-----------------------------------|--------------|--------------|
| Home & Building Products          | \$ 947,570   | \$ 943,766   |
| Telephonics                       | 263,305      | 255,420      |
| Plastics                          | 431,010      | 430,395      |
| Total segment assets              | 1,641,885    | 1,629,581    |
| Corporate                         | 115,592      | 173,088      |
| Total continuing assets           | 1,757,477    | 1,802,669    |
| Assets of discontinued operations | 3,369        | 3,523        |
| Consolidated total                | \$ 1,760,846 | \$ 1,806,192 |

**NOTE 12 DEFINED BENEFIT PENSION EXPENSE**

Defined benefit pension expense was as follows:

|                                | <b>Three Months<br/>Ended<br/>December 31,</b> |             |
|--------------------------------|--|-------------|
|                                | <b>2012</b>                                    | <b>2011</b> |
| Service cost                   | \$ 50  | \$ 52       |
| Interest cost                  | 2,425  | 2,670       |
| Expected return on plan assets | (3,138)  | (2,933)     |
| Amortization:                  |  |             |
| Prior service cost             | 5  | 83          |
| Recognized actuarial loss      | 840  | 718         |
| Loss on pension settlement     | 2,142  |             |
| Net periodic expense           | \$ 2,324                                       | \$ 590      |

Effective January 1, 2012, the Clopay Pension Plan merged with the Ames True Temper Inc. Pension Plan. The merged Pension Plan was renamed the Clopay Ames True Temper Pension Plan.

Current quarter Selling, general and administrative expenses included a \$2,142, non-cash, pension settlement loss resulting from the lump-sum buyout of certain participant's balances in the Company's defined benefit plan. The buyouts, funded by the pension plan, reduced the Company's net pension liability by \$3,472 and increased Accumulated Other Comprehensive Income by \$3,649.

**NOTE 13 RECENT ACCOUNTING PRONOUNCEMENTS**

In June 2011, the FASB issued new accounting guidance requiring the presentation of comprehensive income, the components of net income, and the components of other comprehensive income either in a single continuous statement of comprehensive income, or in two separate but consecutive statements. The new accounting rules eliminate the option to present components of other comprehensive income as part of the statement of changes in shareholders' equity. The new accounting rules were effective for the Company beginning in 2013 and did not have a material effect on the Company's financial condition or results of operations and the Company presented comparable financial results.

In September 2011, the FASB issued new accounting guidance that allows an entity to first assess qualitative factors to determine whether it is necessary to perform the two-step quantitative impairment testing of goodwill and indefinite life intangibles. This guidance is effective for the company beginning in 2013 and did not have an impact on the Company's financial condition or results of operations.

The Company has implemented all new accounting pronouncements that are in effect and that may impact its financial statements and does not believe that there are any other new accounting pronouncements that have been issued that might have a material impact on its financial position or results of operations.



**NOTE 14 DISCONTINUED OPERATIONS**

The following amounts related to the Installation Services segment, discontinued in 2008, have been segregated from Griffon's continuing operations and are reported as assets and liabilities of discontinued operations in the condensed consolidated balance sheets:

|   | <b>At December<br/>31,<br/>2012</b> | <b>At September<br/>30,<br/>2012</b> |
|---|-------------------------------------|--------------------------------------|
| <b>Assets of discontinued operations:</b>           |                                     |                                      |
| Prepaid and other current assets                    | \$ 571                              | \$ 587                               |
| Other long-term assets                              | 2,798                               | 2,936                                |
| <b>Total assets of discontinued operations</b>      | <b>\$ 3,369</b>                     | <b>\$ 3,523</b>                      |
| <b>Liabilities of discontinued operations:</b>      |                                     |                                      |
| Accrued liabilities, current                        | \$ 2,084                            | \$ 3,639                             |
| Other long-term liabilities                         | 3,395                               | 3,643                                |
| <b>Total liabilities of discontinued operations</b> | <b>\$ 5,479</b>                     | <b>\$ 7,282</b>                      |

There was no Installation Services operating unit revenue or income for the three months ended December 31, 2012 or 2011.

**NOTE 15 RESTRUCTURING AND OTHER RELATED CHARGES**

In January 2013, Griffon announced that ATT will close certain of its manufacturing facilities and consolidate affected operations primarily into its Camp Hill and Carlisle, PA locations. The intended actions, to be completed by the end of fiscal 2014, will improve manufacturing and distribution efficiencies, allow for in-sourcing of certain production currently performed by third party suppliers, and improve material flow and absorption of fixed costs.

ATT anticipates it will incur pre-tax restructuring and related exit costs of \$8,000, comprised of cash charges of \$4,000 and asset-related charges of \$4,000; the cash charges will include \$3,000 for one-time termination benefits and other personnel-related costs and \$1,000 for facility exit costs. The Company expects \$20,000 in capital expenditures in connection with this initiative.

HBP recognized \$1,108 and \$273, in the quarters ended December 31, 2012 and December 31, 2011, respectively, in restructuring and other related exit costs. In both periods, restructuring and other related charges primarily related to one-time termination benefits and other personnel costs; current year costs relate primarily to ATT's plant consolidation initiative.

In the quarter ended December 31, 2011, Telephonics recognized \$1,522 of restructuring and other related charges, primarily for one-time termination benefits and other personnel costs in conjunction with changes to its organizational structure.

A summary of the restructuring and other related charges included in the line item Restructuring and other related charges in the Condensed Consolidated Statements of Operations and Comprehensive Income (Loss) were recognized as follows:

|                                 | <b>Workforce<br/>Reduction</b> | <b>Facilities &amp;<br/>Exit Costs</b> | <b>Other<br/>Related<br/>Costs</b> | <b>Total</b> |
|---------------------------------|--------------------------------|--|------------------------------------|--------------|
| <b>Amounts incurred in:</b>     |                                |  |                                    |              |
| Quarter ended December 31, 2011 | \$ 1,538                       | \$ 257                                 | \$                                 | \$ 1,795     |
| Quarter ended December 31, 2012 | \$ 994                         | \$ 39                                  | \$ 75                              | \$ 1,108     |

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The activity in the restructuring accrual recorded in accrued liabilities consisted of the following:

|   | Workforce<br>Reduction | Facilities &<br>Exit Costs | Other<br>Related<br>Costs | Total    |
|---|------------------------|----------------------------|---------------------------|----------|
| Accrued liability at September 30, 2012 | \$ 3,500               | \$ 140                     | \$                        | \$ 3,640 |
| Charges                                 | 994                    | 39                         | 75                        | 1,108    |
| Payments                                | (1,157)                | (179)                      | (75)                      | (1,411)  |
| Accrued liability at December 31, 2012  | \$ 3,337               | \$                         | \$                        | \$ 3,337 |

**NOTE 16 OTHER INCOME**

Other income (expense) included \$12 and (\$495) for the quarters ended December 31, 2012 and 2011, respectively, of currency exchange gain (losses) in connection with the translation of receivables and payables denominated in currencies other than the functional currencies of Griffon and its subsidiaries as well as \$32 and \$65, respectively, of investment income.

**NOTE 17 WARRANTY LIABILITY**

Telephonics offers warranties against product defects for periods generally ranging from one to two years, depending on the specific product and terms of the customer purchase agreement. Typical warranties require Telephonics to repair or replace the defective products during the warranty period at no cost to the customer. At the time revenue is recognized, Griffon records a liability for warranty costs, estimated based on historical experience and periodically assesses its warranty obligations and adjusts the liability as necessary. ATT offers an express limited warranty for a period of ninety days on all products unless otherwise stated on the product or packaging from the date of original purchase.

Changes in Griffon's warranty liability, included in Accrued liabilities, were as follows:

|  | <b>Three Months Ended<br/>December 31,</b> |             |
|--|--|-------------|
|  | <b>2012</b>                                | <b>2011</b> |
| Balance, beginning of period                                       | \$ 8,856                                   | \$ 7,963    |
| Warranties issued and charges in estimated pre-existing warranties | (6)  | 2,030       |
| Actual warranty costs incurred                                     | (1,107)                                    | (1,040)     |
| Balance, end of period   | \$ 7,743                                   | \$ 8,953    |

**NOTE 18 COMMITMENTS AND CONTINGENCIES**

Legal and environmental

*Department of Environmental Conservation of New York State ( DEC ), with ISC Properties, Inc. Lightron Corporation ( Lightron ), a wholly-owned subsidiary of Griffon, once conducted operations at a location in Peekskill in the Town of Cortlandt, New York (the Peekskill Site ) owned by ISC Properties, Inc. ( ISC ), a wholly-owned subsidiary of Griffon. ISC sold the Peekskill Site in November 1982.*

Subsequently, Griffon was advised by the DEC that random sampling at the Peekskill Site and in a creek near the Peekskill Site indicated concentrations of solvents and other chemicals common to Lightron s prior plating operations. ISC then entered into a consent order with the DEC in 1996 (the Consent Order ) to perform a remedial investigation and prepare a feasibility study. After completing the initial remedial investigation pursuant to the Consent Order, ISC was required by the DEC, and did conduct accordingly over the next several years, supplemental remedial investigations, including soil vapor investigations, under the Consent Order.

In April 2009, the DEC advised ISC s representatives that both the DEC and the New York State Department of Health had reviewed and accepted an August 2007 Remedial Investigation Report and an Additional Data Collection Summary Report dated January 30, 2009. With the acceptance of these reports, ISC completed the remedial investigation required under the Consent Order and was authorized, accordingly, by the DEC to conduct the Feasibility Study required by the Consent Order. Pursuant to the requirements of the Consent Order and its obligations thereunder, ISC, without acknowledging any responsibility to perform any remediation at the Site, submitted to the DEC in August 2009, a draft feasibility study which recommended for the soil, groundwater and sediment medias, remediation alternatives having a current net capital cost value, in the aggregate, of approximately \$5,000. In February 2011, DEC advised ISC it has accepted and approved the feasibility study. Accordingly, ISC has no further obligations under the consent order.

Upon acceptance of the feasibility study, DEC issued a Proposed Remedial Action Plan ( PRAP ) that sets forth the proposed remedy for the site. The PRAP accepted the recommendation contained in the feasibility study for remediation of the soil and groundwater medias, but selected a different remediation alternative for the sediment medium. The approximate cost and the current net capital cost value of the remedy proposed by DEC in the PRAP is approximately \$10,000. After receiving public comments on the PRAP, the DEC issued a Record of Decision ( ROD ) that set forth the specific remedies selected and responded to public comments. The remedies selected by the DEC in the ROD are the same remedies as those set forth in the PRAP.

It is now expected that DEC will enter into negotiations with potentially responsible parties to request they undertake performance of the remedies selected in the ROD, and if such parties do not agree to implement such remedies, then the State may use State Superfund money to remediate the Peekskill site and seek recovery of costs from such parties. Griffon does not acknowledge any responsibility to perform any remediation at the Peekskill Site.

*Improper Advertisement Claim involving Union Tools Products.* Since December 2004, a customer of ATT has been named in various litigation matters relating to certain Union Tools products. The plaintiffs in those litigation matters have asserted causes of action against the customer of ATT for improper advertisement to end consumers. The allegations suggest that advertisements led the consumers to believe that Union Tools hand tools were wholly manufactured within boundaries of the United States. The complaints assert various causes of action against the customer of ATT under federal and state law, including common law fraud. At some point, likely once the litigation against the customer of ATT ends, the customer may seek indemnity (including recovery of its legal fees and costs) against ATT for an unspecified amount. Presently, ATT cannot estimate the amount of loss, if any, if the customer were to seek legal recourse against ATT.

*Department of Environmental Conservation of New York State, regarding Frankfort, NY site.* During fiscal 2009, an underground fuel tank with surrounding soil contamination was discovered at the Frankfort, N.Y. site which is the result of historical facility operations prior to ATT s ownership. While ATT was actively working with the DEC and the New York State Department of Health to define remediation requirements relative to the underground fuel tank, the DEC took the position that ATT was responsible to remediate other types of contamination on the site. After negotiations with the DEC, on August 15, 2011, ATT executed an Order on Consent with the DEC. The Order is without admission or finding of liability or acknowledgement that there has been a release of hazardous substances at the site. Importantly, the Order does not waive any rights that ATT has under a 1991 Consent Judgment entered into between the DEC and a predecessor of ATT relating to the site. The Order requires that ATT identify Areas of Concern at the site, and formulate a strategy to investigate and remedy both on and off site conditions in compliance with applicable environmental law. At the conclusion of the remedy phase of the remediation to the satisfaction of the DEC, the DEC will issue a Certificate of Completion. On August 1, 2012 a fire occurred during the course of demolition of certain structures at the Frankfort, NY site. The fire caused extensive damage requiring additional remediation under the oversight of the DEC. The insurance carrier for the demolition contractor committed to funding the cost of remediation and clean up resulting from the fire. The cleanup of the fire debris is largely complete, as is the demolition of the structures on the property. The NYDEC has inspected the progress of the work and is satisfied with the results thus far.

U.S. Government investigations and claims

Defense contracts and subcontracts, including Griffon's contracts and subcontracts, are subject to audit and review by various agencies and instrumentalities of the United States government, including among others, the Defense Contract Audit Agency ( DCAA ), the Defense Criminal Investigative Service ( DCIS ), and the Department of Justice which has responsibility for asserting claims on behalf of the U.S. government. In addition to ongoing audits, pursuant to an administrative subpoena Griffon is currently providing information to the U.S. Department of Defense Office of the Inspector General. No claim has been asserted against Griffon, and Griffon is unaware of any material financial exposure in connection with the Inspector General's inquiry.

In general, departments and agencies of the U.S. Government have the authority to investigate various transactions and operations of Griffon, and the results of such investigations may lead to administrative, civil or criminal proceedings, the ultimate outcome of which could be fines, penalties, repayments or compensatory or treble damages. U.S. Government regulations provide that certain findings against a contractor may lead to suspension or debarment from future U.S. Government contracts or the loss of export privileges for a company or an operating division or subdivision. Suspension or debarment could have material adverse effect on Telephonics because of its reliance on government contracts.

General legal

Griffon is subject to various laws and regulations relating to the protection of the environment and is a party to legal proceedings arising in the ordinary course of business. Management believes, based on facts presently known to it, that the resolution of the matters above and such other matters will not have a material adverse effect on Griffon's consolidated financial position, results of operations or cash flows.

**NOTE 19 CONSOLIDATING GUARANTOR AND NON-GUARANTOR FINANCIAL INFORMATION**

Griffon's Senior Notes are fully and unconditionally guaranteed, jointly and severally, on a senior secured basis by the domestic assets of Clopay Building Products Company, Inc., Clopay Plastic Products Company, Inc., Telephonics Corporation, Ames True Temper, Inc. and ATT Southern, Inc. In accordance with Rule 3-10 of Regulation S-X promulgated under the Securities Act of 1933, presented below are condensed consolidating financial information as of December 31, 2012 and September 30, 2012 and for the three months ended December 31, 2012 and 2011. The financial information may not necessarily be indicative of results of operations or financial position had the guarantor companies or non-guarantor companies operated as independent entities. The guarantor companies and the non-guarantor companies include the consolidated financial results of their wholly-owned subsidiaries accounted for under the equity method. On June 29, 2012, ATT Southern, Inc. was added as a guarantor. On June 30, 2012, to allocate debt related to operations, three guarantors entered into intercompany debt agreements with a non-guarantor to borrow a total of \$491,372.

**CONDENSED CONSOLIDATING BALANCE SHEETS**  
At December 31, 2012

|   | Parent<br>Company   | Guarantor<br>Companies | Non-Guarantor<br>Companies | Elimination           | Consolidation       |
|---|---------------------|------------------------|----------------------------|-----------------------|---------------------|
| <b>CURRENT ASSETS</b>   |                     |                        |                            |                       |                     |
| Cash and equivalents  | \$ 88,662           | \$ 18,705              | \$ 42,698                  | \$                    | \$ 150,065          |
| Accounts receivable, net of allowances  |                     | 198,199                | 69,987                     | (30,881)              | 237,305             |
| Contract costs and recognized income not yet billed, net of progress payments |                     | 74,131                 | 448                        |                       | 74,579              |
| Inventories, net  |                     | 205,740                | 62,075                     | 294                   | 268,109             |
| Prepaid and other current assets  | (590)               | 23,792                 | 24,056                     | 6,324                 | 53,582              |
| Assets of discontinued operations   |                     |                        | 571                        |                       | 571                 |
| <b>Total Current Assets</b>   | <b>88,072</b>       | <b>520,567</b>         | <b>199,835</b>             | <b>(24,263)</b>       | <b>784,211</b>      |
| <b>PROPERTY, PLANT AND EQUIPMENT, net</b>                                     |                     |                        |                            |                       |                     |
|   | 1,125               | 246,816                | 109,478                    |                       | 357,419             |
| <b>GOODWILL</b>   |                     |                        |                            |                       |                     |
|   |                     | 288,147                | 71,147                     |                       | 359,294             |
| <b>INTANGIBLE ASSETS, net</b>   |                     |                        |                            |                       |                     |
|   |                     | 163,562                | 65,012                     |                       | 228,574             |
| <b>INTERCOMPANY RECEIVABLE</b>  | 529,904             | 878,900                | 571,294                    | (1,980,098)           |                     |
| <b>EQUITY INVESTMENTS IN SUBSIDIARIES</b>                                     |                     |                        |                            |                       |                     |
|   | 2,202,773           | 547,741                | 2,690,826                  | (5,441,340)           |                     |
| <b>OTHER ASSETS</b>   | 47,913              | 59,295                 | 8,540                      | (87,198)              | 28,550              |
| <b>ASSETS OF DISCONTINUED OPERATIONS</b>                                      |                     |                        |                            |                       |                     |
|   |                     |                        | 2,798                      |                       | 2,798               |
| <b>Total Assets</b>   | <b>\$ 2,869,787</b> | <b>\$ 2,705,028</b>    | <b>\$ 3,718,930</b>        | <b>\$ (7,532,899)</b> | <b>\$ 1,760,846</b> |
| <b>CURRENT LIABILITIES</b>  |                     |                        |                            |                       |                     |
| Notes payable and current portion of long-term debt                           | \$ 1,625            | \$ 1,042               | \$ 16,414                  | \$                    | \$ 19,081           |
| Accounts payable and accrued liabilities                                      | 27,737              | 148,796                | 61,709                     | (24,557)              | 213,685             |
| Liabilities of discontinued operations  |                     |                        | 2,084                      |                       | 2,084               |
| <b>Total Current Liabilities</b>  | <b>29,362</b>       | <b>149,838</b>         | <b>80,207</b>              | <b>(24,557)</b>       | <b>234,850</b>      |
| <b>LONG-TERM DEBT, net of debt discounts</b>                                  |                     |                        |                            |                       |                     |
|   | 655,427             | 9,819                  | 14,292                     |                       | 679,538             |
| <b>INTERCOMPANY PAYABLES</b>  |                     | 802,511                | 1,148,109                  | (1,950,620)           |                     |
| <b>OTHER LIABILITIES</b>  | 67,611              | 178,501                | 27,946                     | (87,198)              | 186,860             |
| <b>LIABILITIES OF DISCONTINUED OPERATIONS</b>                                 |                     |                        |                            |                       |                     |
|   |                     |                        | 3,395                      |                       | 3,395               |
| <b>Total Liabilities</b>  | <b>752,400</b>      | <b>1,140,669</b>       | <b>1,273,949</b>           | <b>(2,062,375)</b>    | <b>1,104,643</b>    |

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|   |              |              |              |                |              |
|---|--------------|--------------|--------------|----------------|--------------|
| <b>SHAREHOLDERS EQUITY</b>                | 2,117,387    | 1,564,359    | 2,444,981    | (5,470,524)    | 656,203      |
| Total Liabilities and Shareholders Equity | \$ 2,869,787 | \$ 2,705,028 | \$ 3,718,930 | \$ (7,532,899) | \$ 1,760,846 |

**CONDENSED CONSOLIDATING BALANCE SHEETS**  
At September 30, 2012

|   | Parent<br>Company   | Guarantor<br>Companies | Non-Guarantor<br>Companies | Elimination           | Consolidation       |
|---|---------------------|------------------------|----------------------------|-----------------------|---------------------|
| <b>CURRENT ASSETS</b>   |                     |                        |                            |                       |                     |
| Cash and equivalents  | \$ 125,093          | \$ 34,782              | \$ 49,779                  | \$                    | \$ 209,654          |
| Accounts receivable, net of allowances  |                     | 187,487                | 81,274                     | (28,904)              | 239,857             |
| Contract costs and recognized income not yet billed, net of progress payments |                     | 69,216                 | 1,561                      |                       | 70,777              |
| Inventories, net  |                     | 194,618                | 63,203                     | 47                    | 257,868             |
| Prepaid and other current assets  | (851)               | 23,929                 | 21,963                     | 2,431                 | 47,472              |
| Assets of discontinued operations   |                     |                        | 587                        |                       | 587                 |
| <b>Total Current Assets</b>   | <b>124,242</b>      | <b>510,032</b>         | <b>218,367</b>             | <b>(26,426)</b>       | <b>826,215</b>      |
| <b>PROPERTY, PLANT AND EQUIPMENT, net</b>                                     |                     |                        |                            |                       |                     |
|   | 1,224               | 244,261                | 111,394                    |                       | 356,879             |
| <b>GOODWILL</b>   |                     | 288,147                | 70,225                     |                       | 358,372             |
| <b>INTANGIBLE ASSETS, net</b>   |                     | 164,633                | 65,840                     |                       | 230,473             |
| <b>INTERCOMPANY RECEIVABLE</b>  | 508,984             | 648,347                | 542,025                    | (1,699,356)           |                     |
| <b>EQUITY INVESTMENTS IN SUBSIDIARIES</b>                                     | 2,143,427           | 528,411                | 2,650,083                  | (5,321,921)           |                     |
| <b>OTHER ASSETS</b>   | 49,718              | 60,609                 | 8,188                      | (87,198)              | 31,317              |
| <b>ASSETS OF DISCONTINUED OPERATIONS</b>                                      |                     |                        | 2,936                      |                       | 2,936               |
| <b>Total Assets</b>   | <b>\$ 2,827,595</b> | <b>\$ 2,444,440</b>    | <b>\$ 3,669,058</b>        | <b>\$ (7,134,901)</b> | <b>\$ 1,806,192</b> |
| <b>CURRENT LIABILITIES</b>  |                     |                        |                            |                       |                     |
| Notes payable and current portion of long-term debt                           | \$ 1,625            | \$ 1,032               | \$ 15,046                  | \$                    | \$ 17,703           |
| Accounts payable and accrued liabilities                                      | 44,649              | 167,230                | 66,640                     | (26,478)              | 252,041             |
| Liabilities of discontinued operations  |                     |                        | 3,639                      |                       | 3,639               |
| <b>Total Current Liabilities</b>  | <b>46,274</b>       | <b>168,262</b>         | <b>85,325</b>              | <b>(26,478)</b>       | <b>273,383</b>      |
| <b>LONG-TERM DEBT, net of debt discounts</b>                                  | <b>655,023</b>      | <b>9,782</b>           | <b>17,102</b>              |                       | <b>681,907</b>      |
| <b>INTERCOMPANY PAYABLES</b>  |                     | 558,905                | 1,149,748                  | (1,708,653)           |                     |
| <b>OTHER LIABILITIES</b>  | 68,827              | 183,989                | 27,489                     | (87,198)              | 193,107             |
| <b>LIABILITIES OF DISCONTINUED OPERATIONS</b>                                 |                     |                        | 3,643                      |                       | 3,643               |
| <b>Total Liabilities</b>  | <b>770,124</b>      | <b>920,938</b>         | <b>1,283,307</b>           | <b>(1,822,329)</b>    | <b>1,152,040</b>    |
| <b>SHAREHOLDERS EQUITY</b>  | <b>2,057,471</b>    | <b>1,523,502</b>       | <b>2,385,751</b>           | <b>(5,312,572)</b>    | <b>654,152</b>      |
| <b>Total Liabilities and Shareholders Equity</b>                              | <b>\$ 2,827,595</b> | <b>\$ 2,444,440</b>    | <b>\$ 3,669,058</b>        | <b>\$ (7,134,901)</b> | <b>\$ 1,806,192</b> |

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**CONDENSED CONSOLIDATING STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME (LOSS)**  
**For the Three Months Ended December 31, 2012**

|   | <b>Parent<br/>Company</b> | <b>Guarantor<br/>Companies</b> | <b>Non-Guarantor<br/>Companies</b> | <b>Elimination</b> | <b>Consolidation</b> |
|---|---------------------------|--------------------------------|------------------------------------|--------------------|----------------------|
| Revenue   | \$                        | \$ 321,058                     | \$ 114,911                         | \$ (12,220)        | \$ 423,749           |
| Cost of goods and services                                |                           | 238,817                        | 98,355                             | (11,093)           | 326,079              |
| Gross profit  |                           | 82,241                         | 16,556                             | (1,127)            | 97,670               |
| Selling, general and administrative expenses              | 7,456                     | 61,651                         | 14,622                             | (1,510)            | 82,219               |
| Restructuring and other related charges                   |                           | 1,108                          |                                    |                    | 1,108                |
| Total operating expenses                                  | 7,456                     | 62,759                         | 14,622                             | (1,510)            | 83,327               |
| Income (loss) from operations                             | (7,456)                   | 19,482                         | 1,934                              | 383                | 14,343               |
| Other income (expense)                                    |                           |                                |                                    |                    |                      |
| Interest income (expense), net                            | (3,611)                   | (6,880)                        | (2,588)                            |                    | (13,079)             |
| Other, net  | 33                        | 2,300                          | (1,385)                            | (462)              | 486                  |
| Total other income (expense)                              | (3,578)                   | (4,580)                        | (3,973)                            | (462)              | (12,593)             |
| Income (loss) before taxes                                | (11,034)                  | 14,902                         | (2,039)                            | (79)               | 1,750                |
| Provision (benefit) for income taxes                      | (5,367)                   | 6,199                          | 360                                |                    | 1,192                |
| Income (loss) before equity in net income of subsidiaries | (5,667)                   | 8,703                          | (2,399)                            | (79)               | 558                  |
| Equity in net income (loss) of subsidiaries               | 6,304                     | (2,363)                        | 8,703                              | (12,644)           |                      |
| Net income (loss)   | \$ 637                    | \$ 6,340                       | \$ 6,304                           | \$ (12,723)        | \$ 558               |
| Net Income  | \$ 637                    | \$ 6,340                       | \$ 6,304                           | \$ (12,723)        | \$ 558               |
| Other comprehensive income (loss), net of taxes           | 1,603                     | 4,423                          | 837                                |                    | 6,863                |
| Comprehensive income (loss)                               | \$ 2,240                  | \$ 10,763                      | \$ 7,141                           | \$ (12,723)        | \$ 7,421             |

**CONDENSED CONSOLIDATING STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME (LOSS)**  
**For the Three Months Ended December 31, 2011**

|  | <b>Parent<br/>Company</b> | <b>Guarantor<br/>Companies</b> | <b>Non-Guarantor<br/>Companies</b> | <b>Elimination</b> | <b>Consolidation</b> |
|--|---------------------------|--------------------------------|------------------------------------|--------------------|----------------------|
| Revenue                                      | \$                        | \$ 338,062                     | \$ 126,963                         | \$ (13,994)        | \$ 451,031           |
| Cost of goods and services                   |                           | 253,527                        | 109,160                            | (14,364)           | 348,323              |
| Gross profit                                 |                           | 84,535                         | 17,803                             | 370                | 102,708              |
| Selling, general and administrative expenses | 4,616                     | 63,991                         | 14,551                             | (92)               | 83,066               |
| Restructuring and other related charges      |                           | 1,779                          | 16                                 |                    | 1,795                |



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|   |          |           |             |             |            |
|---|----------|-----------|-------------|-------------|------------|
| Total operating expenses                                  | 4,616    | 65,770    | 14,567      | (92)        | 84,861     |
| Income (loss) from operations                             | (4,616)  | 18,765    | 3,236       | 462         | 17,847     |
| Other income (expense)                                    |          |           |             |             |            |
| Interest income (expense), net                            | (3,398)  | (5,982)   | (3,620)     |             | (13,000)   |
| Other, net  | 65       | 2,842     | (2,398)     | (462)       | 47         |
| Total other income (expense)                              | (3,333)  | (3,140)   | (6,018)     | (462)       | (12,953)   |
| Income (loss) before taxes                                | (7,949)  | 15,625    | (2,782)     |             | 4,894      |
| Provision (benefit) for income taxes                      | (4,441)  | 6,726     | 122         |             | 2,407      |
| Income (loss) before equity in net income of subsidiaries | (3,508)  | 8,899     | (2,904)     |             | 2,487      |
| Equity in net income (loss) of subsidiaries               | 5,995    | (2,840)   | 8,899       | (12,054)    |            |
| Net income (loss)   | \$ 2,487 | \$ 6,059  | \$ 5,995    | \$ (12,054) | \$ 2,487   |
| Net Income  | \$ 2,487 | \$ 6,059  | \$ 5,995    | \$ (12,054) | \$ 2,487   |
| Other comprehensive income (loss), net of taxes           | 238      | 38,942    | (43,228)    |             | (4,048)    |
| Comprehensive income (loss)                               | \$ 2,725 | \$ 45,001 | \$ (37,233) | \$ (12,054) | \$ (1,561) |

**CONDENSED CONSOLIDATING STATEMENTS OF CASH FLOWS**  
**For the Three Months Ended December 31, 2012**

|   | Parent<br>Company | Guarantor<br>Companies | Non-Guarantor<br>Companies | Elimination | Consolidation |
|---|-------------------|------------------------|----------------------------|-------------|---------------|
| <b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>            |                   |                        |                            |             |               |
| Net income (loss)                                       | \$ 637            | \$ 6,340               | \$ 6,304                   | \$ (12,723) | \$ 558        |
| Net cash provided by (used in) operating activities     | (37,574)          | (9,117)                | 14,189                     |             | (32,502)      |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>            |                   |                        |                            |             |               |
| Acquisition of property, plant and equipment            | 14                | (16,663)               | (639)                      |             | (17,288)      |
| Intercompany distributions                              | 10,000            | (10,000)               |                            |             |               |
| Proceeds from sale of investment                        |                   | 1,055                  |                            |             | 1,055         |
| Net cash provided by (used in) investing activities     | 10,014            | (25,608)               | (639)                      |             | (16,233)      |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>            |                   |                        |                            |             |               |
| Purchase of shares for treasury                         | (7,336)           |                        |                            |             | (7,336)       |
| Proceeds from issuance of long-term debt                |                   | 303                    |                            |             | 303           |
| Payments of long-term debt                              | (406)             | (256)                  | (3,400)                    |             | (4,062)       |
| Decrease in short-term borrowings                       |                   |                        | 1,643                      |             | 1,643         |
| Tax effect from exercise/vesting of equity awards, net  | 150               |                        |                            |             | 150           |
| Dividend  | (1,464)           |                        |                            |             | (1,464)       |
| Other, net  | 185               | 18,601                 | (18,602)                   |             | 184           |
| Net cash provided by (used in) financing activities     | (8,871)           | 18,648                 | (20,359)                   |             | (10,582)      |
| <b>CASH FLOWS FROM DISCONTINUED OPERATIONS:</b>         |                   |                        |                            |             |               |
| Net cash used in operating activities                   |                   |                        | (463)                      |             | (463)         |
| Net cash used in discontinued operations                |                   |                        | (463)                      |             | (463)         |
| Effect of exchange rate changes on cash and equivalents |                   |                        | 191                        |             | 191           |
| NET DECREASE IN CASH AND EQUIVALENTS                    | (36,431)          | (16,077)               | (7,081)                    |             | (59,589)      |
| CASH AND EQUIVALENTS AT BEGINNING OF PERIOD             | 125,093           | 34,782                 | 49,779                     |             | 209,654       |
| CASH AND EQUIVALENTS AT END OF PERIOD                   | \$ 88,662         | \$ 18,705              | \$ 42,698                  | \$          | \$ 150,065    |

**CONDENSED CONSOLIDATING STATEMENTS OF CASH FLOWS**  
**For the Three Months Ended December 31, 2011**

|   | Parent<br>Company | Guarantor<br>Companies | Non-Guarantor<br>Companies | Elimination | Consolidation |
|---|-------------------|------------------------|----------------------------|-------------|---------------|
| <b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>            |                   |                        |                            |             |               |
| Net income (loss)                                       | \$ 2,487          | \$ 6,059               | \$ 5,995                   | \$ (12,054) | \$ 2,487      |
| Net cash provided by (used in) operating activities     | (36,903)          | 2,275                  | 20,785                     |             | (13,843)      |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>            |                   |                        |                            |             |               |
| Acquisition of property, plant and equipment            | (66)              | (15,747)               | (4,079)                    |             | (19,892)      |
| Acquired business, net of cash acquired                 |                   | (22,432)               |                            |             | (22,432)      |
| Proceeds from sale of investment                        |                   | 21                     | 40                         |             | 61            |
| Net cash used in investing activities                   | (66)              | (38,158)               | (4,039)                    |             | (42,263)      |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>            |                   |                        |                            |             |               |
| Purchase of shares for treasury                         | (2,351)           |                        |                            |             | (2,351)       |
| Payments of long-term debt                              | (406)             | (3,604)                | (2,816)                    |             | (6,826)       |
| Intercompany debt                                       | (23,000)          |                        | 23,000                     |             |               |
| Financing costs   | (4)               |                        |                            |             | (4)           |
| Tax effect from exercise/vesting of equity awards, net  | 834               |                        |                            |             | 834           |
| Dividend  | (1,184)           |                        |                            |             | (1,184)       |
| Other, net  | (14)              | 42,667                 | (42,667)                   |             | (14)          |
| Net cash provided by (used in) financing activities     | (26,125)          | 39,063                 | (22,483)                   |             | (9,545)       |
| <b>CASH FLOWS FROM DISCONTINUED OPERATIONS:</b>         |                   |                        |                            |             |               |
| Net cash used in discontinued operations                |                   |                        | (277)                      |             | (277)         |
| Effect of exchange rate changes on cash and equivalents |                   |                        | 257                        |             | 257           |
| <b>NET INCREASE (DECREASE) IN CASH AND EQUIVALENTS</b>  | (63,094)          | 3,180                  | (5,757)                    |             | (65,671)      |
| <b>CASH AND EQUIVALENTS AT BEGINNING OF PERIOD</b>      | 178,448           | 15,164                 | 49,417                     |             | 243,029       |
| <b>CASH AND EQUIVALENTS AT END OF PERIOD</b>            | \$ 115,354        | \$ 18,344              | \$ 43,660                  |             | \$ 177,358    |

**Item 2 - Management's Discussion and Analysis of Financial Condition and Results of Operations**

**BUSINESS OVERVIEW** (in thousands, except per share data)

Griffon Corporation (the Company or Griffon) is a diversified management and holding company that conducts business through wholly-owned subsidiaries. Griffon oversees the operations of its subsidiaries, allocates resources among them and manages their capital structures. Griffon provides direction and assistance to its subsidiaries in connection with acquisition and growth opportunities as well as in connection with divestitures. Griffon, to further diversify, also seeks out, evaluates and, when appropriate, will acquire additional businesses that offer potentially attractive returns on capital.

Griffon currently conducts its operations through three businesses: Home & Building Products (HBP), Telephonics Corporation (Telephonics) and Clopay Plastic Products Company (Plastics).

HBP consists of two companies, Ames True Temper, Inc. (ATT) and Clopay Building Products Company, Inc. (CBP):

- ATT is a global provider of non-powered landscaping products that make work easier for homeowners and professionals.
- CBP is a leading manufacturer and marketer of residential, commercial and industrial garage doors to professional installing dealers and major home center retail chains.

Telephonics designs, develops and manufactures high-technology integrated information, communication and sensor system solutions for military and commercial markets worldwide.

Plastics is an international leader in the development and production of embossed, laminated and printed specialty plastic films used in a variety of hygienic, health-care and industrial applications.

In January 2013, Griffon announced that ATT will close certain of its manufacturing facilities and consolidate affected operations primarily into its Camp Hill and Carlisle, PA locations. The intended actions, to be completed by the end of fiscal 2014, will improve manufacturing and distribution efficiencies, allow for in-sourcing of certain production currently performed by third party suppliers, and improve material flow and absorption of fixed costs. Management estimates that, upon completion, these actions will result in annual cash savings exceeding \$10,000, based on current operating levels.

ATT anticipates it will incur pre-tax restructuring and related exit costs of \$8,000, comprised of cash charges of \$4,000 and asset-related charges of \$4,000; the cash charges will include \$3,000 for one-time termination benefits and other personnel-related costs and \$1,000 for facility exit costs. The Company expects \$20,000 in capital expenditures in connection with this initiative.

Current quarter Selling, general and administrative expenses included a \$2,142, non-cash, pension settlement loss resulting from the lump-sum buyout of certain participant's balances in the Company's defined benefit plan. The buyouts, funded by the pension plan, reduced the Company's net pension liability by \$3,472.

On October 17, 2011, Griffon acquired the pots and planters business of Southern Sales & Marketing Group, Inc. for approximately \$23,000. The acquired business, which markets its products under the Southern Patio™ brand name, is a leading designer, manufacturer and marketer of landscape accessories. Southern Patio's results of operations are not included in the Griffon consolidated statement of operations or cash flows, or footnotes relating thereto prior to October 17, 2011.

**OVERVIEW**

Revenue for the quarter ended December 31, 2012 was \$423,749 compared to \$451,031 in the prior year quarter. Net income was \$558 or \$0.01 per share, compared to \$2,487 or \$0.04 per share, in the prior year quarter.

The current year quarter included:

- Restructuring charges of \$1,108 (\$720, net of tax or \$0.01 per share);
- Loss on pension settlement of \$2,142 (\$1,392, net of tax or \$0.02 per share); and
- Discrete tax benefits, net, of \$55 or \$0.00 per share.

The prior year quarter included:

- Restructuring charges of \$1,795 (\$1,167, net of tax or \$0.02 per share); and
- Acquisition costs of \$178 (\$116, net of tax, or \$0.00 per share).

Excluding these items from the respective quarters, net income would have been \$2,615 or \$0.05 per share in the current quarter compared to \$3,770 or \$0.07 per share in the prior year quarter.

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Griffon evaluates performance based on Earnings per share and Net income excluding restructuring charges, acquisition-related expenses, gains (losses) from pension settlement and debt extinguishment, and discrete tax items, as applicable. Griffon believes this information is useful to investors for the same reason. The following table provides a reconciliation of Earnings per share and Net income to Adjusted earnings per share and Adjusted net income:

### GRIFFON CORPORATION AND SUBSIDIARIES RECONCILIATION OF INCOME TO ADJUSTED INCOME (Unaudited)

|  | For the Three Months Ended<br>December 31, |          |
|--|--|----------|
|  | 2012                                       | 2011     |
| Net income   | \$ 558                                     | \$ 2,487 |
| Adjusting items, net of tax:                       |  |          |
| Restructuring and related                          | 720  | 1,167    |
| Acquisition costs                                  |  | 116      |
| Loss on pension settlement                         | 1,392                                      |          |
| Discrete tax benefits                              | (55)                                       |          |
| Adjusted net income                                | \$ 2,615                                   | \$ 3,770 |
| <br>   |  |          |
| Earnings per common share                          | \$ 0.01                                    | \$ 0.04  |
| Adjusting items, net of tax:                       |  |          |
| Restructuring                                      | 0.01                                       | 0.02     |
| Acquisition costs                                  |  | 0.00     |
| Loss on pension settlement                         | 0.02                                       |          |
| Discrete tax benefits                              | (0.00)                                     |          |
| Adjusted earnings per share                        | 0.05                                       | \$ 0.07  |
| <br>   |  |          |
| Weighted-average shares outstanding (in thousands) | 57,265                                     | 57,082   |

Note: Due to rounding, the sum of earnings per common share and adjusting items, net of tax, may not equal adjusted earnings per common share.

## RESULTS OF OPERATIONS

### Three months ended December 31, 2012 and 2011

Griffon evaluates performance and allocates resources based on each segments' operating results before interest income and expense, income taxes, depreciation and amortization, unallocated amounts (mainly corporate overhead), restructuring charges, acquisition-related expenses, and gains (losses) from pension settlement and debt extinguishment, as applicable ( Segment adjusted EBITDA ). Griffon believes this information is useful to investors for the same reason.

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The following table provides a reconciliation of Segment adjusted EBITDA to Income before taxes:

|                                       | <b>For the Three Months Ended<br/>December 31,</b> |                 |
|---------------------------------------|--|-----------------|
|                                       | <b>2012</b>  | <b>2011</b>     |
| Segment adjusted EBITDA:              |  |                 |
| Home & Building Products              | \$ 17,239  | \$ 17,750       |
| Telephonics                           | 16,364   | 15,690          |
| Plastics                              | 9,319  | 8,180           |
| <b>Total Segment adjusted EBITDA</b>  | <b>42,922</b>                                      | <b>41,620</b>   |
| Net interest expense                  | (13,079)   | (13,000)        |
| Segment depreciation and amortization | (17,256)   | (15,418)        |
| Unallocated amounts                   | (7,587)  | (6,335)         |
| Restructuring charges                 | (1,108)  | (1,795)         |
| Acquisition costs                     |  | (178)           |
| Loss on pension settlement            | (2,142)  |                 |
| <b>Income before taxes</b>            | <b>\$ 1,750</b>                                    | <b>\$ 4,894</b> |

### Home & Building Products

|                                     | <b>Three Months Ended December 31,</b> |             |                   |             |
|-------------------------------------|--|-------------|-------------------|-------------|
|                                     | <b>2012</b>                            |             | <b>2011</b>       |             |
| Revenue:                            |  |             |                   |             |
| ATT                                 | \$ 77,309                              |             | \$ 98,741         |             |
| CBP                                 | 112,867                                |             | 111,647           |             |
| <b>Home &amp; Building Products</b> | <b>\$ 190,176</b>                      |             | <b>\$ 210,388</b> |             |
| Segment operating profit            | \$ 7,271                               | 3.8%        | \$ 9,834          | 4.7%        |
| Depreciation and amortization       | 8,860                                  |             | 7,465             |             |
| Restructuring charges               | 1,108                                  |             | 273               |             |
| Acquisition costs                   |  |             | 178               |             |
| <b>Segment adjusted EBITDA</b>      | <b>\$ 17,239</b>                       | <b>9.1%</b> | <b>\$ 17,750</b>  | <b>8.4%</b> |

For the quarter ended December 31, 2012, revenue decreased \$20,212, or 10%, compared to the prior year quarter. ATT revenue decreased 22% due to lack of snow and resultant reduced sales of snow tools; retailers continue to hold high levels of snow tool inventory carried over from last year, further affecting snow tool sales volume. The impact of weak snow tool sales was partially offset by higher point of sale related to Hurricane Sandy clean-up. For the quarter, CBP revenue increased 1%, primarily due to favorable mix and pricing.

Current quarter Segment operating profit was \$7,271 compared to \$9,834 in the prior year quarter, primarily due to lower snow tool revenue, which also affected ATT absorption of manufacturing expenses. The impact of snow was partially offset by reduced ATT warehouse and distribution costs, other cost control initiatives and an increase of \$873 in Byrd Amendment receipts (anti-dumping compensation from the U.S. government); CBP favorable mix and manufacturing efficiencies further contributed to the reported profit.

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HBP recognized \$1,108 and \$273, in the quarters ended December 31, 2012 and December 31, 2011, respectively, in restructuring and other related exit costs. In both periods, restructuring and other related charges primarily related to one-time termination benefits and other personnel costs; current year costs relate primarily to ATT's facilities consolidation initiative. Prior year acquisition costs related to the Southern Patio acquisition.

### Telephonics

#### Three Months Ended December 31,

|                               | 2012 |        | 2011  |                 |
|-------------------------------|------|--------|-------|-----------------|
| Revenue                       | \$   | 96,050 | \$    | 104,513         |
| Segment operating profit      | \$   | 14,645 | 15.2% | \$ 12,515 12.0% |
| Depreciation and amortization |      | 1,719  |       | 1,653           |
| Restructuring charges         |      |        |       | 1,522           |
| Segment adjusted EBITDA       | \$   | 16,364 | 17.0% | \$ 15,690 15.0% |

For the quarter ended December 31, 2012, revenue decreased \$8,463 compared to the prior year quarter. For the quarter ended December 31, 2011, revenue included \$5,944 related to revenue for the Counter Remote Control Improvised Explosive Device Electronic Warfare 3.1 ( CREW 3.1 ) program where Telephonics serves as a contract manufacturer; there was no CREW 3.1 revenue in the current quarter. Excluding CREW 3.1, current quarter revenue decreased 3% from the prior year quarter, primarily due to lower shipments of Advanced Radar Surveillance Systems ( ARSS ), partially offset by increases in revenue attributable to the Romeo Radar product line and Secure Digital Intercommunications ( SDI ) revenue.

Current quarter Segment operating profit increased \$2,130, or 17%, and operating profit margin increased 320 basis points compared to the prior year quarter. The increase was primarily due to higher gross profits from program mix and improved manufacturing efficiencies. Telephonics profitability also benefited from cost reductions previously implemented. In 2012 and 2011, Telephonics recognized \$3,815 and \$3,046 of restructuring charges in connection with two discrete voluntary early retirement plans and other costs related to changes in organizational structure and facilities; such charges were primarily personnel-related, reducing headcount by 185 employees over the two-year period. In the first quarter of 2011, Telephonics recognized \$1,522 of restructuring and other related charge primarily for one-time termination benefits and other personnel costs, in conjunction with changes to its organizational structure.

During the current quarter, Telephonics was awarded several new contracts and received incremental funding on current contracts totaling \$112,000. Contract backlog was \$467,000 at December 31, 2012 with 73% expected to be realized in the next 12 months. Backlog was \$451,000 at September 30, 2012 and \$380,000 at December 31, 2011. Backlog is defined as unfilled firm orders for products and services for which funding has been both authorized and appropriated by the customer or Congress, in the case of the U.S. government agencies.

### Plastics

#### Three Months Ended December 31,

|                               | 2012 |         | 2011 |               |
|-------------------------------|------|---------|------|---------------|
| Revenue                       | \$   | 137,523 | \$   | 136,130       |
| Segment operating profit      | \$   | 2,642   | 1.9% | \$ 1,880 1.4% |
| Depreciation and amortization |      | 6,677   |      | 6,300         |
| Segment adjusted EBITDA       | \$   | 9,319   | 6.8% | \$ 8,180 6.0% |

For the quarter ended December 31, 2012, revenue increased \$1,393, or 1%, compared to the prior year quarter primarily due to higher volumes (7%), partially offset by the unfavorable impact of foreign exchange translation (4%), and product mix (2%). The current quarter revenue impact relating to fluctuations in underlying resin costs was not material; Plastics adjusts selling prices based on underlying resin costs on a delayed basis.





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For the quarter ended December 31, 2012, Segment operating profit increased \$762 compared to the prior year quarter. The increase was mainly driven by improved volume and continued efficiency improvements made on past capital initiatives. Current quarter results included \$4,800 unfavorable impact of higher resin costs which had not yet been reflected in increased selling prices.

### **Unallocated**

For the quarter ended December 31, 2012, unallocated amounts totaled \$7,587 compared to \$6,335 in the prior year; the increase was primarily related to incentive and stock based compensation costs.

### **Segment Depreciation and Amortization**

Segment depreciation and amortization increased \$1,838 for the quarter ended December 31, 2012 in comparison to the comparable prior year period primarily due to capital spending in 2012.

### **Other income (expense)**

Other income (expense) included \$12 and (\$495) for the quarters ended December 31, 2012 and 2011, respectively, of currency exchange gain (losses) in connection with the translation of receivables and payables denominated in currencies other than the functional currencies of Griffon and its subsidiaries as well as \$32 and \$65, respectively, of investment income.

### **Provision for income taxes**

Griffon's current year first quarter effective tax rate was 68.1% compared to 49.2% in the prior year quarter. In both years, the effective rates reflect the impact of permanent differences not deductible in determining taxable income, mainly limited deductibility of restricted stock, tax reserves and changes in earnings mix between domestic and non-domestic operations. There were no material discrete items for the current or prior year quarter.

### **Stock based compensation**

For the three months ended December 31, 2012, stock based compensation expense totaled \$2,960 compared to \$2,257 for the prior year comparable period.

### **Discontinued operations - Installation Services**

There was no revenue or income from discontinued operations of the Installation Services business for the three months ended December 31, 2012 and 2011.

## **LIQUIDITY AND CAPITAL RESOURCES**

Management assesses Griffon's liquidity in terms of its ability to generate cash to fund its operating, investing and financing activities. Significant factors affecting liquidity are: cash flows from operating activities, capital expenditures, acquisitions, dispositions, bank lines of credit and the ability to attract long-term capital under satisfactory terms. Griffon remains in a strong financial position with sufficient liquidity available for reinvestment in existing businesses and strategic acquisitions while managing its capital structure on both a short-term and long-term basis.

The following table is derived from the Condensed Consolidated Statements of Cash Flows:

| Cash Flows from Continuing Operations<br><br>(in thousands) | Three Months Ended December 31, |             |
|---|---------------------------------|-------------|
|   | 2012                            | 2011        |
| Net Cash Flows Used In:                                     |                                 |             |
| Operating activities  | \$ (32,502)                     | \$ (13,843) |
| Investing activities  | (16,233)                        | (42,263)    |
| Financing activities  | (10,582)                        | (9,545)     |

Cash used in continuing operations for the quarter ended December 31, 2012 was \$32,502 compared to cash used of \$13,843 in the prior year quarter. Current assets net of current liabilities, excluding short-term debt and cash, increased to \$418,377 at December 31, 2012 compared to \$360,881 at September 30, 2012, primarily due to an increase in inventories and a decrease in accounts payable and accrued liabilities.

During the quarter ended December 31, 2012, Griffon used cash for investing activities of \$16,233 compared to \$42,263 in the prior year quarter, with the October 2011 acquisition of Southern Patio accounting for the majority of the difference. Current quarter capital expenditures decreased \$2,604 from the comparable prior year period. Griffon expects capital spending to be in the range of \$65,000 to \$70,000 for 2013.

During the quarter ended December 31, 2012, cash used in financing activities totaled \$10,582 compared to \$9,545 in the prior year quarter. On November 13, 2012, Griffon declared a \$0.025 per share dividend which was paid on December 26, 2012 to shareholders of record as of November 29, 2012. Griffon repurchased common stock of \$7,336 and \$2,351 in the quarters ended December 31, 2012 and 2011, respectively.

On January 30, 2013, the Board of Directors declared a quarterly cash dividend of \$0.025 per share, payable on March 27, 2013 to shareholders of record as of the close of business on February 27, 2013.

Payments related to Telephonics revenue are received in accordance with the terms of development and production subcontracts; certain of such receipts are progress or performance based payments. Plastics customers are generally substantial industrial companies whose payments have been steady, reliable and made in accordance with the terms governing such sales. Plastics sales satisfy orders that are received in advance of production, and where payment terms are established in advance. With respect to HBP, there have been no material adverse impacts on payment for sales.

A small number of customers account for, and are expected to continue to account for, a substantial portion of Griffon's consolidated revenue. For the quarter ended December 31, 2012:

The United States Government and its agencies, through either prime or subcontractor relationships, represented 18% of Griffon's consolidated revenue and 81% of Telephonics' revenue.

Procter & Gamble represented 15% of Griffon's consolidated revenue and 45% of Plastics' revenue.

The Home Depot represented 10% of Griffon's consolidated revenue and 23% of HBP's revenue.

No other customers exceeded 9% of consolidated revenue. Future operating results will continue to substantially depend on the success of Griffon's largest customers and our ongoing relationships with them. Orders from these customers are subject to fluctuation and may be reduced materially. The loss of all or a portion of volume from any one of these customers could have a material adverse impact on Griffon's liquidity and operations.

| <b>Cash and Equivalents and Debt</b><br><i>(in thousands)</i> | <b>At December 31,<br/>2012</b> | <b>At September<br/>30,<br/>2012</b> |
|---|---------------------------------|--------------------------------------|
| Cash and equivalents  | \$ 150,065                      | \$ 209,654                           |
| Notes payables and current portion of long-term debt          | 19,081                          | 17,703                               |
| Long-term debt, net of current maturities                     | 679,538                         | 681,907                              |
| Debt discount   | 15,797                          | 16,607                               |
| <b>Total debt</b>   | <b>714,416</b>                  | <b>716,217</b>                       |
| Debt, net of cash and equivalents                             | <b>\$ (564,351)</b>             | <b>\$ (506,563)</b>                  |

On March 17, 2011, in an unregistered offering through a private placement under Rule 144A, Griffon issued, at par, \$550,000 of 7.125% Senior Notes due in 2018 ( Senior Notes ); interest is payable semi-annually. On August 9, 2011, Griffon exchanged all of the Senior Notes for substantially identical Senior Notes registered under the Securities Act of 1933 via an exchange offer.

Proceeds from the Senior Notes were used to pay down outstanding borrowings under a senior secured term loan facility and two senior secured revolving credit facilities of certain of the Company s subsidiaries. The Senior Notes are senior unsecured obligations of Griffon guaranteed by certain domestic subsidiaries, and are subject to certain covenants, limitations and restrictions. The fair value of the Senior Notes approximated \$590,000 on December 31, 2012 based upon quoted market prices (level 1 inputs).

On March 18, 2011, Griffon entered into a five-year \$200,000 Revolving Credit Facility ( Credit Agreement ), which included a letter of credit sub-facility with a limit of \$50,000, a multi-currency sub-facility of \$50,000 and a swingline sub-facility with a limit of \$30,000. Borrowings under the Credit Agreement may be repaid and re-borrowed at any time, subject to final maturity of the facility or the occurrence of a default or event of default under the Credit Agreement. Interest is payable on borrowings at either a LIBOR or base rate benchmark rate plus an applicable margin, which adjusts based on financial performance. The margins are 1.50% for base rate loans and 2.50% for LIBOR loans, in each case without a floor. The Credit Agreement has certain financial maintenance tests including a maximum total leverage ratio, a maximum senior secured leverage ratio and a minimum interest coverage ratio as well as customary affirmative and negative covenants and events of default. The Credit Agreement also includes certain restrictions, such as limitations on the incurrence of indebtedness and liens and the making of restricted payments and investments. Borrowings under the Credit Agreement are guaranteed by certain domestic subsidiaries and are secured, on a first priority basis, by substantially all assets of the Company and the guarantors.

At December 31, 2012, there were \$21,307 of standby letters of credit outstanding under the Credit Agreement; \$178,693 was available for borrowing at that date.

On December 21, 2009, Griffon issued \$100,000 principal of 4% convertible subordinated notes due 2017 (the 2017 Notes ). The initial conversion rate of the 2017 Notes was 67.0799 shares of Griffon s common stock per \$1,000 principal amount of notes, corresponding to an initial conversion price of \$14.91 per share, a 23% conversion premium over the \$12.12 closing price on December 15, 2009. When a cash dividend is declared that would result in an adjustment to the conversion ratio of less than 1%, any adjustment to the conversion ratio is deferred until the first to occur of (i) actual conversion, (ii) the 42nd trading day prior to maturity of the notes, and (iii) such time as the cumulative adjustment equals or exceeds 1%. As of December 31, 2012, aggregate dividends of \$0.105 per share resulted in a cumulative change in the conversion rate of 1.1421%. As a result, the new conversion rate of the 2017 Notes was 67.8495 shares of Griffon s common stock per \$1,000 principal amount of notes, corresponding to an initial conversion price of \$14.74 per share. Griffon used 8.75% as the nonconvertible debt-borrowing rate to discount the 2017 Notes and will amortize the debt discount through January 2017. At issuance, the debt component of the 2017 Notes was \$75,437 and debt discount was \$24,563. At December 31, 2012 and September 30, 2012, the 2017 Notes had a capital in excess of par component, net of tax, of \$15,720. The fair value of the 2017 Notes approximated \$107,000 on December 31, 2012 based upon quoted market prices (level 1 inputs).

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On December 20, 2010, Griffon entered into two second lien real estate mortgages to secure new loans totaling \$11,834. The loans mature in February 2016, are collateralized by the related properties and are guaranteed by Griffon. The loans bear interest at a rate of LIBOR plus 3% with the option to swap to a fixed rate.

Griffon has other real estate mortgages, collateralized by real property, which bear interest at 6.3% and mature in 2016. On October 3, 2011, the mortgage at Russia, Ohio was paid in full, on maturity.

Griffon's Employee Stock Ownership Plan ( ESOP ) entered into a loan agreement in August 2010 to borrow \$20,000 over a one-year period. The proceeds were used to purchase 1,874,737 shares of Griffon common stock in the open market for \$19,973. The loan bears interest at a) LIBOR plus 2.5% or b) the lender's prime rate, at Griffon's option. In November 2011, Griffon exercised an option to convert the outstanding loan to a five-year term loan; principal is payable in quarterly installments of \$250, beginning December 2011, with a balloon payment of \$15,223 due at maturity (November 2016). The loan is secured by shares purchased with the proceeds of the loan, and repayment is guaranteed by Griffon. At December 31, 2012, \$18,723 was outstanding.

In addition, the ESOP has a loan agreement which requires quarterly principal payments of \$156 and interest through the extended expiration date of December 2013 at which time the \$3,125 balance of the loan, and any outstanding interest, will be payable. Griffon has the intent and ability to refinance the December 2013 balance, and has classified the balance in Long-Term Debt. The primary purpose of this loan was to purchase 547,605 shares of Griffon's common stock in October 2008. The loan is secured by shares purchased with the proceeds of the loan, and repayment is guaranteed by Griffon. The loan bears interest at rates based upon the prime rate or LIBOR. At December 31, 2012, \$3,594 was outstanding.

In October 2006, CBP entered into a capital lease totaling \$14,290 for real estate in Troy, Ohio. Approximately \$10,000 was used to acquire the building and the remaining amount was restricted for improvements. The lease matures in 2021, bears interest at a fixed rate of 5.3%, is secured by a mortgage on the real estate and is guaranteed by Griffon.

At December 31, 2012 and September 30, 2012, Griffon had \$532 of 4% convertible subordinated notes due 2023 (the 2023 Notes ) outstanding. Holders of the 2023 Notes may require Griffon to repurchase all or a portion of their 2023 Notes on July 18, 2013 and 2018, if Griffon's common stock price is below the conversion price of the 2023 Notes, as well as upon a change in control. An adjustment to the conversion rate will be required as the result of payment of a cash dividend only if such adjustment would be greater than 1% (or at such time as the cumulative impact on the conversion rate reaches 1% in the aggregate). As of December 31, 2012, aggregate dividends of \$0.105 per share resulted in a cumulative change in the conversion rate of 1.1427% to \$23.8555 per \$1,000 principal amount of notes. At December 31, 2012 and September 30, 2012, the 2023 Notes had no capital in excess of par value component as substantially all of these notes were put to Griffon at par and settled in July 2010. The fair value of the 2023 Notes approximated \$568 on December 31, 2012 based upon quoted market prices (level 1 inputs).

In November 2010, Clopay Europe GMBH ( Clopay Europe ) entered into a 10,000 revolving credit facility and a 20,000 term loan. The facility accrues interest at EURIBOR plus 2.45% per annum and the term loan accrues interest at EURIBOR plus 2.20% per annum. The revolving facility matures in November 2013, but is renewable upon mutual agreement with the bank. Subsequent to September 30, 2012, the line was renewed for an additional year to November 2013. In July 2011, the full 20,000 was drawn on the Term Loan, with a portion of the proceeds used to repay borrowings under the revolving credit facility. The term loan is payable in ten equal quarterly installments which began in September 2011, with maturity in December 2013. Under the term loan, Clopay Europe is required to maintain a certain minimum equity to assets ratio and keep leverage below a certain level, defined as the ratio of total debt to EBITDA.

In February 2012, Clopay do Brazil, a subsidiary of Plastics, borrowed \$4,000 at a rate of 104.5% of Brazilian CDI (6.9% at December 31, 2012). The loan was used to refinance existing loans, is collateralized by accounts receivable and a 50% guaranty by Plastics and is to be repaid in four equal, semi-annual installments of principal plus accrued interest beginning in August 2012. Clopay do Brazil also maintains lines of credit of approximately \$4,355. Interest on borrowings accrue at a rate of Brazilian CDI plus 6.0% or a fixed rate (12.9% or 10.7%, respectively, at December 31, 2012). At December 31, 2012 there was approximately \$3,681 borrowed under the lines.

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In November 2012, Garant G.P. ( Garant ) entered into a CDN \$15,000 revolving credit facility. The facility accrues interest at LIBOR or the Bankers Acceptance Rate plus 1.3% per annum (1.51% and 1.53% as of December 31, 2012). The revolving facility matures in November 2015. Garant is required to maintain a certain minimum equity. At December 31, 2012, there were no borrowings under the revolving credit facility with CDN \$15,000 available for borrowing.

At December 31, 2012, Griffon and its subsidiaries were in compliance with the terms and covenants of its credit and loan agreements.

During the three months ended December 31, 2012 and 2011, Griffon used cash for discontinued operations of \$463 and \$277, respectively, related to settling remaining Installation Services liabilities.

### CRITICAL ACCOUNTING POLICIES

The preparation of Griffon's consolidated financial statements in conformity with accounting principles generally accepted in the United States of America ( GAAP ) requires the use of estimates, assumptions, judgments and subjective interpretations of accounting principles that have an impact on assets, liabilities, revenue and expenses. These estimates can also affect supplemental information contained in public disclosures of Griffon, including information regarding contingencies, risk and its financial condition. These estimates, assumptions and judgments are evaluated on an ongoing basis and based on historical experience, current conditions and various other assumptions, and form the basis for estimating the carrying values of assets and liabilities, as well as identifying and assessing the accounting treatment for commitments and contingencies. Actual results may materially differ from these estimates.

There have been no changes in Griffon's critical accounting policies from September 30, 2012.

Griffon's significant accounting policies and procedures are explained in the Management Discussion and Analysis section in the Annual Report on Form 10-K for the year ended September 30, 2012. In the selection of the critical accounting policies, the objective is to properly reflect the financial position and results of operations for each reporting period in a consistent manner that can be understood by the reader of the financial statements. Griffon considers an estimate to be critical if it is subjective and if changes in the estimate using different assumptions would result in a material impact on the financial position or results of operations of Griffon.

### RECENT ACCOUNTING PRONOUNCEMENTS

The Financial Accounting Standards Board issues, from time to time, new financial accounting standards, staff positions and emerging issues task force consensus. See the Notes to Condensed Consolidated Financial Statements for a discussion of these matters.

### FORWARD-LOOKING STATEMENTS

This Quarterly Report on Form 10-Q, especially Management's Discussion and Analysis, contains certain forward-looking statements within the meaning of the Securities Act of 1933, as amended, the Securities Exchange Act of 1934, as amended, and the Private Securities Litigation Reform Act of 1995. Such statements relate to, among other things, income, earnings, cash flows, revenue, changes in operations, operating improvements, industries in which Griffon Corporation (the Company or Griffon) operates and the United States and global economies. Statements in this Form 10-Q that are not historical are hereby identified as forward-looking statements and may be indicated by words or phrases such as anticipates, supports, plans, projects, expects, believes, should, would, could, hope, forecast, management will, estimates, intends, explores, opportunities, the negative of these expressions, use of the future tense and similar words or phrases. forward-looking statements are subject to inherent risks and uncertainties that could cause actual results to differ materially from those expressed in any forward-looking statements. These risks and uncertainties include, among others: current economic conditions and uncertainties in the housing, credit and capital markets; Griffon's ability to achieve expected savings from cost control, integration and disposal initiatives; the ability to identify and successfully consummate and integrate value-adding acquisition opportunities; increasing competition and pricing pressures in the markets served by Griffon's operating companies; the ability of Griffon's operating companies to expand into new geographic and product markets and to anticipate and meet customer demands for new products and product enhancements and innovations; reduced military spending by the government on projects for which Telephonics Corporation supplies products, including as a result of sequestration which is currently scheduled to take effect in March 2013; increases in the cost of raw materials such as resin and steel; changes in customer demand or loss of a material customer at one of the operating companies; the potential impact of seasonal variations and uncertain weather patterns on certain of Griffon's businesses; political events that could impact the worldwide economy; a downgrade in Griffon's credit ratings; changes in international economic conditions including interest rate and currency exchange fluctuations; the reliance by certain of Griffon's businesses on particular third party suppliers and manufacturers to meet customer demands; the relative mix of products and services offered by Griffon's businesses, which impacts margins and operating efficiencies; short-term capacity constraints or prolonged excess capacity; unforeseen developments in contingencies, such as litigation; unfavorable results of government agency contract audits of Telephonics Corporation; Griffon's ability to adequately protect and maintain the validity of patent and other intellectual property rights; the cyclical nature of the businesses of certain of Griffon's operating companies; and possible terrorist threats and actions and their impact on the global economy. Additional important factors that could cause the statements made in this Quarterly Report on Form 10-Q or the actual results of operations or financial condition of Griffon to differ are discussed under the caption Item 1A. Risk Factors and Special Notes Regarding Forward-Looking Statements in Griffon's Annual Report on Form 10-K for the year ended September 30, 2012. Readers are cautioned not to place undue reliance on these forward-looking statements. These forward-looking statements speak only as of the date made. Griffon undertakes no obligation to publicly update or revise any

forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law.

**Item 3 - Quantitative and Qualitative Disclosure About Market Risk**

Griffon's business activities necessitates the management of various financial and market risks, including those related to changes in interest rates, foreign currency rates and commodity prices.

**Interest Rates**

Griffon's exposure to market risk for changes in interest rates relates primarily to variable interest rate debt and investments in cash and equivalents.

The revolving credit facility and certain other of Griffon's credit facilities have a LIBOR-based variable interest rate. Due to the current and expected level of borrowings under these facilities, a 100 basis point change in LIBOR would not have a material impact on Griffon's results of operations or liquidity.

**Foreign Exchange**

Griffon conducts business in various non-U.S. countries, primarily in Canada, Mexico, Europe, Brazil, Turkey, China, Sweden, Australia and Mexico; therefore, changes in the value of the currencies of these countries affect the financial position and cash flows when translated into U.S. Dollars. Griffon has generally accepted the exposure to exchange rate movements relative to its non-U.S. operations. Griffon may, from time to time, hedge its currency risk exposures. A change of 10% or less in the value of all applicable foreign currencies would not have a material effect on Griffon's financial position and cash flows.

**Item 4 - Controls and Procedures**

Under the supervision and with the participation of Griffon's Chief Executive Officer ( CEO ) and Chief Financial Officer ( CFO ), Griffon's disclosure controls and procedures, as defined by Exchange Act Rule 13a-15(e) and 15d-15(e), were evaluated as of the end of the period covered by this report. Based on that evaluation, Griffon's CEO and CFO concluded that Griffon's disclosure controls and procedures were effective at the reasonable assurance level.

During the period covered by this report, there were no changes in Griffon's internal control over financial reporting which materially affected, or are reasonably likely to materially affect, Griffon's internal control over financial reporting.



**Limitations on the Effectiveness of Controls**

Griffon believes that a control system, no matter how well designed and operated, cannot provide absolute assurance that the objectives of the control system are met, and no evaluation of controls can provide absolute assurance that all controls issues and instances of fraud, if any, within a company have been detected. Griffon's disclosure controls and procedures, as defined by Exchange Act Rule 13a-15(e) and 15d-15(e), are designed to provide reasonable assurance of achieving their objectives.

## PART II - OTHER INFORMATION

**Item 1 Legal Proceedings**  
None**Item 1A Risk Factors**

In addition to the other information set forth in this report, carefully consider the factors discussed in Item 1A to Part I in Griffon's Annual Report on Form 10-K for the year ended September 30, 2012, which could materially affect Griffon's business, financial condition or future results. The risks described in Griffon's Annual Report on Form 10-K are not the only risks facing Griffon. Additional risks and uncertainties not currently known to Griffon or that Griffon currently deems to be immaterial also may materially adversely affect Griffon's business, financial condition and/or operating results.

**Item 2 Unregistered Sales of Equity Securities and Use of Proceeds**  
(c)

## ISSUER PURCHASES OF EQUITY SECURITIES

| Period                | (a) Total Number of Shares (or Units) Purchased | (b) Average Price Paid Per Share (or Unit) | (c) Total Number of Shares (or Units) Purchased as Part of Publicly Announced Plans or Programs <sup>(1)</sup> | (d) Maximum Number (or Approximate Dollar Value) of Shares (or Units) That May Yet Be Purchased Under the Plans or Programs |
|-----------------------|---|--|--|---|
| October 1 - 31, 2012  | 95,180  | \$ 10.37                                   | 94,680   |   |
| November 1 - 30, 2012 | 212,950   | 9.11                                       | 212,950  |   |
| December 1 - 31, 2012 | 416,000   | 10.60                                      | 416,000  |   |
| Total                 | 724,130   | \$ 10.13                                   | 723,630  | \$ 30,980 <sub>1</sub>  |

- On August 2, 2011, the Company's Board of Directors authorized the repurchase of up to an additional \$50,000 of Griffon common stock; as of December 31, 2012, \$30,980 remained available for the purchase of Griffon common stock under this program.

Griffon's revolving credit facility, as well as the indenture governing Griffon's 7.125% Senior Notes due 2018, each contain limitations regarding the making of restricted payments (which include cash dividends and share repurchases).

**Item 3 Defaults upon Senior Securities**  
None**Item 4 Mine Safety Disclosures**  
Not Applicable**Item 5 Other Information**Submission of Matters to a Vote of Security Holders

On January 30, 2013, Griffon Corporation ("Griffon") held its 2013 Annual Meeting of Stockholders. Of the 61,214,347 shares of common stock outstanding and entitled to vote, 57,908,801 shares, or 94.6%, were represented at the meeting in person or by proxy, and therefore a quorum was present. The final results for each of the matters submitted to a vote of stockholders at the Annual Meeting are as follows:

**Item No. 1:** All of the Board's nominees for Class III directors were elected to serve until Griffon's 2016 Annual Meeting of Stockholders, by the votes set forth below:

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| Nominee            | For        | Withheld  | Broker Non-Votes |
|--------------------|------------|-----------|------------------|
| Henry A. Alpert    | 50,007,079 | 5,553,267 | 2,348,455        |
| Blaine V. Fogg     | 51,113,622 | 4,446,724 | 2,348,455        |
| William H. Waldorf | 54,368,147 | 1,192,199 | 2,348,455        |
| Joseph J. Whalen   | 54,364,860 | 1,195,486 | 2,348,455        |

**Item No. 2:** The stockholders approved, on an advisory basis, the compensation of the named executive officers as disclosed in Griffon's proxy statement, by the votes set forth below:

| For        | Against   | Abstain   | Broker Non-votes |
|------------|-----------|-----------|------------------|
| 42,295,939 | 5,953,804 | 7,310,601 | 2,348,455        |

**Item No. 3:** The stockholders ratified the appointment of Grant Thornton LLP as Griffon's independent registered public accounting firm for fiscal 2013, by the votes set forth below:

| For        | Against | Abstain |
|------------|---------|---------|
| 57,626,761 | 132,805 | 149,235 |

Departure of Directors or Certain Officers; Election of Directors; Appointment of Certain Officers; Compensatory Arrangements of Certain Officers.

Mr. Gerald J. Cardinale resigned from Griffon's Board of Directors (the Board) on January 30, 2013. Mr. Cardinale was a nominee of GS Direct, L.L.C. (GS Direct), an affiliate of Goldman, Sachs & Co., which, pursuant to an agreement with Griffon and based on its current ownership level of Griffon common stock, has the right to nominate two people to serve on the Board. Mr. Cardinale's decision was an outgrowth of his retirement from Goldman Sachs and not the result of any disagreement with Griffon relating to Griffon's operations, policies or practices.

GS Direct has advised Griffon that, until further notice, it intends to designate Bradley J. Gross, who has served on the Board as a designee of GS Direct since September 2008, as its sole nominee on the Board. Accordingly, on January 30, 2013, upon the recommendation of the Nominating and Corporate Governance Committee of the Board, the Board appointed Mr. Kevin F. Sullivan as a Class II director to fill the vacancy created by Mr. Cardinale's departure. Mr. Sullivan was also appointed to serve on the Finance Committee of the Board.

Mr. Sullivan was a Managing Director with Deutsche Bank, and a predecessor bank, Bankers Trust, from 1990 until his retirement in November 2012, and began with Bankers Trust in 1980. Mr. Sullivan held positions of increasing responsibility over his thirty-two years at Deutsche Bank and Bankers Trust, including Group Head for Loan Sales, Trading and Capital Markets; Head of Leveraged Finance – Asia; and last serving as Group Head for Asset Based Lending. He was a member of the Capital Commitments Committee from 2002 to 2012 and a member of the Equity Investments Committee from 2008 to 2012.

On January 30, 2013, Mr. Sullivan received a grant of 3,333 restricted shares of Griffon common stock pursuant to Griffon's director compensation program; one-third of such shares vest on each of the first three anniversaries of the grant date.

**Item 6 Exhibits**

- 10.1** Employment Agreement, dated December 7, 2012, by and between Griffon Corporation and Robert F. Mehmel.
- 10.2** Restricted Share Award letter made as of December 10, 2012, by and between Griffon Corporation and Robert F. Mehmel.
- 10.3** Consulting Agreement, dated December 11, 2012, by and between Griffon Corporation and Patrick L. Alesia.
- 31.1** Certification pursuant to Rule 13a-14(a) as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2** Certification pursuant to Rule 13a-14(a) as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32** Certifications pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 101.INS** XBRL Instance Document\*
- 101.SCH** XBRL Taxonomy Extension Schema Document\*
- 101.CAL** XBRL Taxonomy Extension Calculation Document\*
- 101.DEF** XBRL Taxonomy Extension Definitions Document\*
- 101.LAB** XBRL Taxonomy Extension Labels Document\*
- 101.PRE** XBRL Taxonomy Extension Presentations Document\*

\* In accordance with Regulation S-T, the XBRL-related information in Exhibit 101 to this Quarterly Report on Form 10-Q shall be deemed to be furnished and not filed .

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

GRIFFON CORPORATION

*/s/ Douglas J. Wetmore*

Douglas J. Wetmore  
Executive Vice President and Chief Financial Officer  
(Principal Financial Officer)

*/s/ Brian G. Harris*

Brian G. Harris  
Vice President, Controller and Chief Accounting Officer  
(Principal Accounting Officer)

Date: February 1, 2013

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### EXHIBIT INDEX

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