# Edgar Filing: HORACE MANN EDUCATORS CORP /DE/ - Form 424B3 

HORACE MANN EDUCATORS CORP /DE/
Form 424B3
December 13, 2002

FILED PURSUANT TO RULE 424 (b) (3) AND (c) REGISTRATION NUMBER 333-98043

PROSPECTUS SUPPLEMENT<br>(to prospectus, dated November 7, 2002, and<br>to the prospectus supplements, dated November 14, 2002, November 19, 2002 and November 27, 2002)

HORACE MANN EDUCATORS CORPORATION
$\$ 353,500,000$
SENIOR CONVERTIBLE NOTES DUE 2032 AND THE COMMON STOCK ISSUABLE UPON

CONVERSION OF THE SENIOR CONVERTIBLE NOTES

This prospectus supplement supplements our prospectus, dated November 7, 2002, and our prospectus supplements, dated November 14, 2002, November 19, 2002 and November 27, 2002, relating to the sale by certain of our securityholders, or by their transferees, pledgees, donees or other successors, of up to $\$ 353,500,000$ aggregate principal amount of our senior convertible notes due 2032 and the common shares issuable upon the conversion of the notes. You should read this supplement in conjunction with the prospectus and the previous prospectus supplements. This supplement is qualified by reference to the prospectus and the previous prospectus supplements, except to the extent the information in this supplement supersedes the information contained in the prospectus or in the previous prospectus supplements.

> Investing in the notes involves Risks.
> See "Risk Factors" beginning on page 13 of the prospectus.

Neither the Securities and Exchange Commission nor any other state securities commission has approved or disapproved of these securities or passed upon the accuracy or adequacy of this prospectus. Any representation to the contrary is a criminal offense.

## SELLING SECURITYHOLDERS

The following table provides information regarding the principal amount of notes beneficially owned by certain of our selling securityholders, the percentage of outstanding notes held by these selling securityholders, the number of our common shares beneficially owned by these selling securityholders, the number of our common shares each selling securityholder would beneficially own upon conversion of its entire principal amount of notes and the percentage of our outstanding common shares held by these selling securityholders.

The table below supersedes the table of securityholders contained on pages 2 through 4 of the prospectus supplement dated November 14, 2002, which superseded the table of securityholders contained on pages 57 through 59 of the prospectus, and our previous prospectus supplements. This information was furnished to us by the selling securityholders listed below on or before December 10, 2002. Because selling securityholders may trade all or some of the

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notes listed at any time without notifying us, the table below may not reflect the exact value of notes held by each selling securityholder on the date of this supplement.

The date of this prospectus supplement is December 13, 2002.


2

Number of Shares of Common Stock

Name of Selling Securityholder (1)

British Virgin Islands Social Security Board
Calamos Market Neutral Fund -Calamos Investment Trust
City of New Orleans
City University of New York
Clinton Convertible Managed Trading Account I Limited
Clinton Multistrategy Master Fund, Ltd.
Clinton Riverside Convertible Portfolio Limited
Commonwealth Professional Assurance Co. c/o Income Research \& Management
Consulting Group Capital Markets Funds
Context Convertible Arbitrage Fund
Convertible Securities Fund
Credit Suisse First Boston Corporation
Credit Suisse First Boston Europe Limited
DBAG London
Delaware Public Employees Retirement System
Elm (IFI) Limited
Georgia Municipal Employee Benefit System
Grady Hospital Foundation
Hamilton Multi-Strategy Master Fund, L.P.
HFR CA Select Fund
HFR Convertible Arbitrage Account
Highbridge International LLC
Independence Blue Cross JP Morgan Securities Inc.
KBC Convertible Opportunities Fund
Lyxor
Lyxor Master Fund Ref: Argent/ LowLev CB
McMahan Securities Co. L.P.
Merrill Lynch Insurance Group
Merrill Lynch, Pierce, Fenner \& Smith Incorporated
Minnesota Power and Light
Municipal Employees

Amount of Notes Beneficially Owned and Offered Hereby
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Percentage of Notes Outstanding (2)
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Shares of Common Stock Beneficially Owned (3)

Underlying th Notes and Offered Hereb
(4) (5)
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$$
\begin{array}{r}
197,000 \\
6,000,000 \\
568,000 \\
341,000 \\
4,700,000 \\
12,800,000 \\
14,300,000
\end{array}
$$

$$
\begin{aligned}
& 930,000 \\
& 200,000
\end{aligned}
$$

$$
1,000,000
$$

$$
130,000
$$

$$
2,500,000
$$

$$
35,000,000
$$

$$
855,000
$$

$$
2,644,000
$$

$$
67,500
$$

$$
1,624,000
$$

$$
300,000
$$

$$
4,000,000
$$

$$
1,000,000
$$

$1,434,000$
$43,000,000$
918,000
$8,000,000$
$7,000,000$
$4,056,000$
800,000
$10,000,000$
741,000
$14,316,000$
368,000
511,000

Name of Selling Securityholder (1)

Nations Convertible Securities Fund
New Orleans Firefighters Pension/ Relief Fund
Occidental Petroleum Corporation
Ohio Bureau of Workers Compensation
Policeman and Firemen
Retirement System of the City of Detroit
Pro-mutual
Quattro Fund Ltd.
Reliant Trading
SAM Investments LDC
San Diego County Employees Retirement Association
SG Cowen Securities Convertible Arbitrage
Shell Pension Trust
Shepherd Trading Limited
State of Georgia c/o Income Research \& Management
State of Maryland Retirement Agency
Sunrise Partners Limited Partnership
Sutton Brook Capital Portfolio, LP
Tag Associates
Teachers Insurance and Annuity Association
The Coast Fund L.P.
The Grable Foundation
Trustmark Insurance
Tufts Associated Health Plan c/o Income Research \& Management
UMASS Memorial Health Care c/o Income Research \& Management
UMASS Memorial Investment Partnership c/o Income Research \& Management
University of Massachusetts c/o Income Research \& Management
Wachovia Bank National Association
Wachovia Securities International Ltd.
White River Securities LLC Wolverine Trading LP

Principal Amount of Notes Beneficially Owned and Offered Hereby
---------------
$\$ 9,870,000$
308,000
588,000
399,000
$1,405,000$
$1,683,000$
$3,000,000$
873,000
$12,500,000$
$3,500,000$

15,000,000
891,000
$1,309,500$
$1,000,000$
$7,215,000$
$2,500,000$

29,000,000
344,000
$18,400,000$
$4,500,000$
208,000
776,000
$4,250,000$
840,000

840,000

640,000
$27,645,000$

23,500,000
11, 000, 000
$2,500,000$

Percentage of Notes
Outstanding (2) ---

Number of Shares of Common Stock Beneficially Owned (3)
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4.04
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1.23
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5.11
1.43
6.13
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*
2.95
1.02
11.86
*
7.53
1.84
*
*
1.740
*
14,920

14,920

11,368
491,058

417,430
195,393


