

GLACIER BANCORP INC  
Form 10-Q  
August 06, 2010

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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 10-Q**

**Quarterly report pursuant to section 13 or 15(d) of the Securities Exchange Act of 1934  
For the quarterly period ended June 30, 2010**

**Transition report pursuant to section 13 or 15(d) of the Securities Exchange Act of 1934  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

**COMMISSION FILE 0-18911  
GLACIER BANCORP, INC.**

(Exact name of registrant as specified in its charter)

MONTANA

81-0519541

(State or other jurisdiction of incorporation or organization)

(IRS Employer Identification No.)

49 Commons Loop, Kalispell, Montana

59901

(Address of principal executive offices)

(Zip Code)

(406) 756-4200

Registrant's telephone number, including area code

Not Applicable

(Former name, former address, and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).  Yes  No

Indicate by checkmark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer  Accelerated Filer  Non-Accelerated Filer  Smaller reporting Company

(Do not check if a smaller reporting company)

Indicate by checkmark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  Yes  No

The number of shares of Registrant's common stock outstanding on July 19, 2010 was 71,915,073. No preferred shares are issued or outstanding.

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**GLACIER BANCORP, INC.**  
**Quarterly Report on Form 10-Q**  
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**Glacier Bancorp, Inc.**  
**Unaudited Condensed Consolidated Statements of Financial Condition**

(Dollars in thousands, except per share data)	June 30, 2010	December 31, 2009	June 30, 2009
<b>Assets</b>			
Cash on hand and in banks	\$ 95,603	120,731	100,773
Federal funds sold	71,605	87,155	62,405
Interest bearing cash deposits	1,260	2,689	24,608
Cash and cash equivalents	168,468	210,575	187,786
Investment securities, available-for-sale	1,743,268	1,506,394	994,147
Loans held for sale	73,207	66,330	92,166
Loans receivable, gross	3,958,962	4,063,915	4,036,593
Allowance for loan and lease losses	(141,665)	(142,927)	(97,374)
Loans receivable, net	3,890,504	3,987,318	4,031,385
Premises and equipment, net	144,361	140,921	135,902
Other real estate owned	64,419	57,320	47,424
Accrued interest receivable	29,973	29,729	30,346
Deferred tax asset	35,361	41,082	14,890
Core deposit intangible, net	12,316	13,937	11,477
Goodwill	146,259	146,259	146,259
Other assets	59,907	58,260	38,808
Total assets	\$ 6,294,836	6,191,795	5,638,424
<b>Liabilities</b>			
Non-interest bearing deposits	\$ 852,121	810,550	754,844
Interest bearing deposits	3,657,995	3,289,602	2,631,599
Federal Home Loan Bank advances	529,982	790,367	613,478
Securities sold under agreements to repurchase	224,397	212,506	180,779
Federal Reserve Bank discount window		225,000	587,000
Other borrowed funds	10,063	13,745	17,192
Accrued interest payable	8,300	7,928	8,421
Subordinated debentures	125,060	124,988	120,157
Other liabilities	41,170	31,219	35,290
Total liabilities	5,449,088	5,505,905	4,948,760
<b>Stockholders Equity</b>			
Preferred shares, \$0.01 par value per share, 1,000,000 shares authorized, none issued or outstanding			

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Common stock, \$0.01 par value per share, 117,187,500 shares authorized	719	616	615
Paid-in capital	643,512	497,493	495,223
Retained earnings substantially restricted	192,724	188,129	196,208
Accumulated other comprehensive income (loss)	8,793	(348)	(2,382)
Total stockholders equity	845,748	685,890	689,664
Total liabilities and stockholders equity	\$ 6,294,836	6,191,795	5,638,424
Number of shares outstanding	71,915,073	61,619,803	61,519,808
Book value per share	\$ 11.76	11.13	11.21
See accompanying notes to unaudited condensed consolidated financial statements.			

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**Glacier Bancorp, Inc.**  
**Unaudited Condensed Consolidated Statements of Operations**

(Dollars in thousands, except per share data)	Three Months ended June 30,		Six Months ended June 30,	
	2010	2009	2010	2009
<b>Interest Income</b>				
Residential real estate loans	\$ 11,421	13,871	23,254	28,212
Commercial loans	37,003	37,597	73,675	75,563
Consumer and other loans	10,720	11,142	21,360	22,481
Investment securities and other	14,674	11,810	28,927	23,696
<b>Total interest income</b>	<b>73,818</b>	<b>74,420</b>	<b>147,216</b>	<b>149,952</b>
<b>Interest Expense</b>				
Deposits	9,222	9,433	18,553	19,567
Federal Home Loan Bank advances	2,454	1,852	4,765	3,671
Securities sold under agreements to repurchase	399	409	815	1,003
Subordinated debentures	1,648	1,676	3,284	3,583
Other borrowed funds	26	569	216	1,269
<b>Total interest expense</b>	<b>13,749</b>	<b>13,939</b>	<b>27,633</b>	<b>29,093</b>
<b>Net Interest Income</b>	<b>60,069</b>	<b>60,481</b>	<b>119,583</b>	<b>120,859</b>
Provision for loan losses	17,246	25,140	38,156	40,855
<b>Net interest income after provision for loan losses</b>	<b>42,823</b>	<b>35,341</b>	<b>81,427</b>	<b>80,004</b>
<b>Non-Interest Income</b>				
Service charges and other fees	10,641	10,215	20,161	19,234
Miscellaneous loan fees and charges	1,259	1,162	2,385	2,322
Gain on sale of loans	6,133	9,071	10,024	15,221
Gain on sale of investments	242		556	
Other income	3,143	870	4,475	1,918
<b>Total non-interest income</b>	<b>21,418</b>	<b>21,318</b>	<b>37,601</b>	<b>38,695</b>
<b>Non-Interest Expense</b>				
Compensation, employee benefits and related expense	21,652	20,710	43,008	42,654
Occupancy and equipment expense	5,988	5,611	11,936	11,506
Advertising and promotions	1,644	1,722	3,236	3,446
Outsourced data processing expense	761	680	1,455	1,351
Core deposit intangibles amortization	801	762	1,621	1,536
Other real estate owned expense	7,373	2,321	9,691	2,841



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Federal Deposit Insurance Corporation premiums	2,165	3,832	4,365	5,000
Other expense	7,852	7,325	14,885	14,255
Total non-interest expense	48,236	42,963	90,197	82,589
<b>Earnings Before Income Taxes</b>	16,005	13,696	28,831	36,110
Federal and state income tax expense	2,783	3,044	5,539	9,679
<b>Net Earnings</b>	\$ 13,222	10,652	23,292	26,431
Basic earnings per share	\$ 0.19	0.17	0.35	0.43
Diluted earnings per share	\$ 0.19	0.17	0.35	0.43
Dividends declared per share	\$ 0.13	0.13	0.26	0.26
Return on average assets (annualized)	0.85%	0.77%	0.76%	0.96%
Return on average equity (annualized)	6.25%	6.18%	6.02%	7.72%
Average outstanding shares basic	71,913,102	61,515,946	67,363,476	61,489,422
Average outstanding shares diluted	71,914,894	61,518,289	67,364,377	61,493,266
See accompanying notes to unaudited condensed consolidated financial statements.				

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**Glacier Bancorp, Inc.**  
**Unaudited Condensed Consolidated Statements of Stockholders Equity**  
**and Comprehensive Income**  
**Year ended December 31, 2009 and Six Months ended June 30, 2010**

	Common Stock		Paid-in	Retained Earnings	Accumulated Other	Total
	Shares	Amount	Capital	Substantially	Comprehensive	Stock-
(Dollars in thousands, except per share data)				Restricted	Income	holders
					(Loss)	Equity
<b>Balance at December 31, 2008</b>	61,331,273	\$ 613	491,794	185,776	(1,243)	676,940
Comprehensive income:						
Net earnings				34,374		34,374
Unrealized gain on securities, net of reclassification adjustment and taxes					895	895
Total comprehensive income						35,269
Cash dividends declared (\$0.52 per share)				(32,021)		(32,021)
Stock options exercised	188,535	2	2,552			2,554
Stock issued in connection with acquisition	99,995	1	1,419			1,420
Stock based compensation and tax benefit			1,728			1,728
<b>Balance at December 31, 2009</b>	61,619,803	\$ 616	497,493	188,129	(348)	685,890
Comprehensive income:						
Net earnings				23,292		23,292
Unrealized gain on securities, net of reclassification adjustment and taxes					9,141	9,141
Total comprehensive income						32,433
Cash dividends declared (\$0.26 per share)				(18,697)		(18,697)
Public offering of stock issued	10,291,465	103	145,493			145,596
Stock options exercised	3,805		58			58
Stock based compensation and tax benefit			468			468
<b>Balance at June 30, 2010</b>	71,915,073	\$ 719	643,512	192,724	8,793	845,748

See accompanying notes to unaudited condensed consolidated financial statements.

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**Glacier Bancorp, Inc.**  
**Unaudited Condensed Consolidated Statements of Cash Flows**

(Dollars in thousands)	Six Months ended June 30	
	2010	2009
<b>Operating Activities</b>		
Net cash provided by operating activities	\$ 96,450	25,726
<b>Investing Activities</b>		
Proceeds from sales, maturities and prepayments of investments available-for-sale	244,484	97,332
Purchases of investments available-for-sale	(469,030)	(103,724)
Principal collected on commercial and consumer loans	335,866	483,879
Commercial and consumer loans originated or acquired	(349,027)	(529,042)
Principal collections on real estate loans	92,035	97,507
Real estate loans originated or acquired	(67,688)	(76,282)
Net purchase of FHLB and FRB stock	(1,729)	(61)
Proceeds from sale of other real estate owned	25,722	5,257
Net addition of premises and equipment and other real estate owned	(9,003)	(7,854)
Net cash used in investment activities	(198,370)	(32,988)
<b>Financing Activities</b>		
Net increase in deposits	409,964	123,881
Net (decrease) increase in FHLB advances	(260,385)	275,022
Net increase (decrease) in securities sold under repurchase agreements	11,891	(7,584)
Net decrease in Federal Reserve Bank discount window	(225,000)	(327,000)
Net (decrease) increase in other borrowed funds	(3,610)	8,844
Cash dividends paid	(18,697)	(15,999)
Excess (deficiencies) benefits related to the exercise of stock options	(4)	75
Proceeds from exercise of stock options and other stock issued	145,654	2,554
Net cash provided by financing activities	59,813	59,793
Net (decrease) increase in cash and cash equivalents	(42,107)	52,531
Cash and cash equivalents at beginning of period	210,575	135,255
Cash and cash equivalents at end of period	\$ 168,468	187,786
<b>Supplemental Disclosure of Cash Flow Information</b>		
Cash paid during the period for interest	\$ 27,262	30,423
Cash paid during the period for income taxes	8,061	23,407
Sale and refinancing of other real estate owned	6,320	2,243
Other real estate acquired in settlement of loans	45,888	44,584
See accompanying notes to unaudited condensed consolidated financial statements.		



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## 1) Basis of Presentation

In the opinion of management, the accompanying unaudited condensed consolidated financial statements contain all adjustments (consisting of normal recurring adjustments) necessary for a fair presentation of Glacier Bancorp Inc. s (the Company ) financial condition as of June 30, 2010 and 2009, stockholders equity and comprehensive income for the six months ended June 30, 2010, the results of operations for the three and six month periods ended June 30, 2010 and 2009, and cash flows for the six months ended June 30, 2010 and 2009. The condensed consolidated statement of financial condition and statement of stockholders equity and comprehensive income of the Company as of December 31, 2009 have been derived from the audited consolidated statements of the Company as of that date.

The accompanying condensed consolidated financial statements do not include all of the information and footnotes required by accounting principles generally accepted in the United States of America for complete financial statements. These condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto contained in the Company s Annual Report on Form 10-K/A for the year ended December 31, 2009. Operating results for the three and six months ended June 30, 2010 are not necessarily indicative of the results anticipated for the year ending December 31, 2010. Certain reclassifications have been made to the 2009 financial statements to conform to the 2010 presentation.

Material estimates that are particularly susceptible to significant change include the determination of the allowance for loan and lease losses ( ALLL or allowance ) and the valuations related to investments, business combinations and real estate acquired in connection with foreclosures or in satisfaction of loans. In connection with the determination of the ALLL and other real estate valuation estimates management obtains independent appraisals for significant items. Estimates relating to investments are obtained from independent parties. Estimates relating to business combinations are determined based on internal calculations using significant independent party inputs and independent party valuations.

## 2) Organizational Structure

The Company, headquartered in Kalispell, Montana, is a Montana corporation incorporated in 2004 as a successor corporation to the Delaware corporation incorporated in 1990. The Company is a regional multi-bank holding company that provides a full range of banking services to individual and corporate customers in Montana, Idaho, Wyoming, Colorado, Utah and Washington through its bank subsidiaries (collectively referred to hereafter as the Banks ). The bank subsidiaries are subject to competition from other financial service providers. The bank subsidiaries are also subject to the regulations of certain government agencies and undergo periodic examinations by those regulatory authorities.

As of June 30, 2010, the Company is the parent holding company for eleven wholly-owned, independent community bank subsidiaries: Glacier Bank ( Glacier ), First Security Bank of Missoula ( First Security ), Western Security Bank ( Western ), Big Sky Western Bank ( Big Sky ), Valley Bank of Helena ( Valley ), and First Bank of Montana ( First Bank-MT ), all located in Montana, Mountain West Bank ( Mountain West ) and Citizens Community Bank ( Citizens ) located in Idaho, Bank ( Bank ) and First National Bank & Trust ( First National ) located in Wyoming, and Bank of the San Juans ( San Juans ) located in Colorado.

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In April 2010, the Company formed a wholly owned subsidiary, GBCI Other Real Estate ( GORE ) to isolate bank foreclosed properties for legal protection and administrative purposes. During the quarter, foreclosed properties were transferred to the new entity from bank subsidiaries at fair market value and such properties are currently held for sale.

In addition, the Company owns seven trust subsidiaries, Glacier Capital Trust II ( Glacier Trust II ), Glacier Capital Trust III ( Glacier Trust III ), Glacier Capital Trust IV ( Glacier Trust IV ), Citizens (ID) Statutory Trust I ( Citizens Trust I ), Bank of the San Juans Bancorporation Trust I ( San Juans Trust I ), First Company Statutory Trust 2001 ( First Co Trust 01 ) and First Company Statutory Trust 2003 ( First Co Trust 03 ) for the purpose of issuing trust preferred securities and, in accordance with Financial Accounting Standards Board ( FASB ) Accounting Standards Codification ( ASC ) Topic 810, *Consolidation*, the trust subsidiaries are not consolidated into the Company s financial statements. The Company does not have any other off-balance sheet entities.

On October 2, 2009, the Company completed the acquisition of First Company and its subsidiary First National. First National became a separate wholly-owned subsidiary of the Company and the financial condition and results of operations are included from the acquisition date.

FASB ASC Topic 810, *Consolidation*, provides guidance as to when a company should consolidate the assets, liabilities, and activities of a variable interest entity ( VIE ) in its financial statements, and when a company should disclose information about its relationship with a VIE. A VIE is a legal structure used to conduct activities or hold assets, and a VIE must be consolidated by a company if it is the primary beneficiary that absorbs the majority of the entity s expected losses, receives a majority of the entity s expected residual returns, or both.

The Company has equity investments in Certified Development Entities ( CDE ) which have received allocations of new markets tax credits ( NMTC ). The Company also has equity investments in low-income housing tax credit ( LIHTC ) partnerships. The CDE s and the LIHTC partnerships are VIE s. The underlying activities of the VIE s are community development projects designed primarily to promote community welfare, such as economic rehabilitation and development of low-income areas by providing housing, services, or jobs for residents. The maximum exposure to loss in the VIE s is the amount of equity invested or credit extended by the Company; however, the Company has credit protection in the form of indemnification agreements, guarantees, and collateral arrangements. The Company has evaluated the variable interests held by the Company and others and where the Company is the primary beneficiary of a VIE, the VIE has been consolidated into the bank subsidiary which holds the direct investment in the VIE. Currently, only CDE (NMTC) investments are consolidated into the Company s financial statements. For the CDE (NMTC) investments, the creditors and other beneficial interest holders have no recourse to the general credit of the bank subsidiaries. As of June 30, 2010, the Company had investments in VIE s of \$39,876,000 and \$2,362,000 for the CDE (NMTC) and LIHTC partnerships, respectively. The consolidated VIE s as well as the unconsolidated VIE s are regularly monitored by the Company to determine if any reconsideration events have occurred that could cause its primary beneficiary status to change.

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See Note 12 *Operating Segment Information* for selected financial data including net earnings and total assets for the parent company and each of the subsidiaries. Although the consolidated total assets of the Company were \$6.3 billion at June 30, 2010, nine of the eleven community banks had total assets of less than \$1 billion. The smallest community bank subsidiary had \$194 million in total assets, while the largest community bank subsidiary had \$1.3 billion in total assets at June 30, 2010.

The following abbreviated organizational chart illustrates the various relationships as of June 30, 2010:

Glacier Bancorp. Inc.  
(Parent Holding Company)

Glacier Bank (MT Community Bank)	Mountain West Bank (ID Community Bank)	First Security Bank of Missoula (MT Community Bank)	1st Bank (WY Community Bank)
Western Security Bank (MT Community Bank)	Big Sky Western Bank (MT Community Bank)	Valley Bank of Helena (MT Community Bank)	First National Bank & Trust (WY Community Bank)
Citizens Community Bank (ID Community Bank)	First Bank of Montana (MT Community Bank)	Bank of the San Juans (CO Community Bank)	GBCI Other Real Estate
Glacier Capital Trust II	Glacier Capital Trust III	Glacier Capital Trust IV	Citizens (ID) Statutory Trust I
San Juans Trust I	First Company Statutory Trust 2001	First Company Statutory Trust 2003	





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## 3) Investment Securities

A comparison of the amortized cost and estimated fair value of the Company's investment securities, available-for-sale and other investments is as follows:

(Dollars in thousands)	As of June 30, 2010				Estimated Fair Value
	Weighted Yield	Amortized Cost	Gross Gains	Unrealized Losses	
U.S. Government and federal agency Maturing after one year through five years	1.62%	\$ 210	4		214
Government sponsored enterprises Maturing after one year through five years	2.43%	41,963	627		42,590
Maturing after five years through ten years	1.75%	82			82
Maturing after ten years	1.15%	11			11
	2.43%	42,056	627		42,683
State and local governments and other issues					
Maturing within one year	3.95%	920	7		927
Maturing after one year through five years	3.92%	8,970	202	(6)	9,166
Maturing after five years through ten years	4.15%	27,339	674	(67)	27,946
Maturing after ten years	4.80%	481,374	10,697	(1,944)	490,127
	4.75%	518,603	11,580	(2,017)	528,166
Collateralized debt obligations Maturing after ten years	8.40%	14,360		(5,532)	8,828
Residential mortgage-backed securities	2.58%	1,088,635	17,531	(7,734)	1,098,432
Total marketable securities	3.31%	1,663,864	29,742	(15,283)	1,678,323
Other investments					
FHLB and FRB stock, at cost	1.42%	64,319			64,319
Other stock	0.05%	624	7	(5)	626
Total investment securities	3.23%	\$ 1,728,807	29,749	(15,288)	1,743,268



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(Dollars in thousands)	As of December 31, 2009				Estimated Fair Value
	Weighted Yield	Amortized Cost	Gross Unrealized Gains	Losses	
U.S. Government and federal agency Maturing after one year through five years	1.62%	\$ 210		(1)	209
Government sponsored enterprises Maturing after one year through five years	3.21%	74			74
Maturing after five years through ten years	1.64%	40			40
Maturing after ten years	2.05%	63			63
	2.43%	177			177
State and local governments and other issues					
Maturing within one year	2.48%	2,040	6		2,046
Maturing after one year through five years	3.30%	9,326	208	(12)	9,522
Maturing after five years through ten years	3.84%	27,125	786	(168)	27,743
Maturing after ten years	4.80%	434,165	10,140	(2,640)	441,665
	4.71%	472,656	11,140	(2,820)	480,976
Collateralized debt obligations Maturing after ten years	8.40%	14,688		(7,899)	6,789
Residential mortgage-backed securities	3.42%	956,033	15,167	(16,158)	955,042
Total marketable securities	3.89%	1,443,764	26,307	(26,878)	1,443,193
Other investments					
FHLB and FRB stock, at cost	1.30%	62,577			62,577
Other stock	0.05%	624			624
Total investment securities	3.78%	\$ 1,506,965	26,307	(26,878)	1,506,394

Maturities of securities do not reflect repricing opportunities present in adjustable rate securities, nor do they reflect expected shorter maturities based upon early prepayment of principal. Weighted yields on tax-exempt investment securities exclude the tax effect.

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Interest income includes tax-exempt interest for the six months ended June 30, 2010 and 2009 of \$11,438,000 and \$11,070,000, respectively, and for the three months ended June 30, 2010 and 2009 of \$5,870,000 and \$5,739,000 respectively.

Gross proceeds from sale of marketable securities for the six months ended June 30, 2010 and 2009 were \$32,323,000 and \$0, respectively, resulting in gross gains of \$1,349,000 and \$0, respectively, and gross losses of \$793,000 and \$0, respectively. The cost of any investment sold is determined by specific identification.

At June 30, 2010, the Company had investment securities with carrying values of approximately \$904,230,000, pledged as collateral for Federal Home Loan Bank ( FHLB ) advances, Federal Reserve Bank ( FRB ) discount window borrowings, securities sold under agreements to repurchase, U.S. Treasury Tax and Loan borrowings and deposits of several local government units.

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The investments in the FHLB stock are required investments related to the Company's borrowings from FHLB. FHLB obtains its funding primarily through issuance of consolidated obligations of the FHLB system. The U.S. Government does not guarantee these obligations, and each of the 12 FHLBs are jointly and severally liable for repayment of each other's debt.

Investments with an unrealized loss position at June 30, 2010:

(Dollars in thousands)	Less than 12 Months		12 Months or More		Total	
	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss
State and local governments and other issues	\$ 69,320	985	22,342	1,032	91,662	2,017
Collateralized debt obligations	1,940	60	6,888	5,472	8,828	5,532
Residential mortgage-backed securities	431,208	1,783	36,090	5,951	467,298	7,734
Other investments other stock	7	5			7	5
<b>Total temporarily impaired securities</b>	<b>\$ 502,475</b>	<b>2,833</b>	<b>65,320</b>	<b>12,455</b>	<b>567,795</b>	<b>15,288</b>

Investments with an unrealized loss position at December 31, 2009:

(Dollars in thousands)	Less than 12 Months		12 Months or More		Total	
	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss
U.S. Government and federal agency	\$ 208	1			208	1
State and local governments and other issues	74,045	1,835	18,094	985	92,139	2,820
Collateralized debt obligations	6,789	7,899			6,789	7,899
Residential mortgage-backed securities	466,196	3,861	39,780	12,297	505,976	16,158
<b>Total temporarily impaired securities</b>	<b>\$ 547,238</b>	<b>13,596</b>	<b>57,874</b>	<b>13,282</b>	<b>605,112</b>	<b>26,878</b>

The Company assesses individual securities in its investment securities portfolio for impairment at least on a quarterly basis, and more frequently when economic or market conditions warrant. An investment is impaired if the fair value of the security is less than its carrying value at the financial statement date. If impairment is determined to be other-than-temporary, an impairment loss is recognized by reducing the amortized cost for the credit loss portion of the impairment with a corresponding charge to earnings.

For fair value estimates provided by third party vendors, management also considered the models and methodology, for appropriate consideration of both observable and unobservable inputs, including appropriately adjusted discount rates and credit spreads for securities with limited or inactive markets, and whether the quoted prices reflect orderly transactions. For certain securities, the Company obtained independent estimates of inputs, including cash flows, in supplement to third party vendor provided information. The Company also reviewed financial statements of select issuers, with follow up discussions with issuers' management for clarification and verification of information relevant

to the Company's impairment analysis.

In evaluating debt securities for other-than-temporary impairment losses, management assesses whether the Company intends to sell or if it is more likely-than-not that it will be required to sell impaired debt securities. In so doing, management considers contractual constraints, liquidity, capital, asset / liability management and securities portfolio objectives. With respect to its impaired debt securities at June 30, 2010, management determined that it does not intend to sell and that there is no expected requirement to sell any of its impaired debt securities.

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Based on an analysis of its impaired securities as of June 30, 2010, the Company determined that none of such securities had other-than-temporary impairment.

## 4) Loans Receivable, Net and Loans Held for Sale

The following table summarizes the Company's loan and lease portfolio:

(Dollars in thousands)	June 30, 2010		December 31, 2009		June 30, 2009	
	Amount	Percent	Amount	Percent	Amount	Percent
Real estate loans						
Residential	\$ 693,768	17.8%	\$ 746,050	18.7%	\$ 747,931	18.6%
Held for sale	73,207	1.9%	66,330	1.7%	92,166	2.3%
Total	766,975	19.7%	812,380	20.4%	840,097	20.9%
Commercial loans						
Real estate	1,882,285	48.4%	1,900,438	47.7%	1,944,784	48.2%
Other commercial	692,031	17.8%	724,966	18.2%	649,634	16.1%
Total	2,574,316	66.2%	2,625,404	65.9%	2,594,418	64.3%
Consumer and other loans						
Consumer	188,654	4.8%	201,001	5.0%	198,454	4.9%
Home equity	510,030	13.1%	501,920	12.6%	502,288	12.5%
Total	698,684	17.9%	702,921	17.6%	700,742	17.4%
Net deferred loan fees premiums and discounts	(7,806)	-0.2%	(10,460)	-0.3%	(6,498)	-0.2%
Loans receivable, gross	4,032,169	103.6%	4,130,245	103.6%	4,128,759	102.4%
Allowance for loan and lease losses	(141,665)	-3.6%	(142,927)	-3.6%	(97,374)	-2.4%
Loans receivable, net	\$ 3,890,504	100.0%	\$ 3,987,318	100.0%	\$ 4,031,385	100.0%

In June 2009, FASB issued an amendment to FASB ASC Topic 860, *Accounting for Transfers and Servicing of Financial Assets*, and is effective for transfers occurring after the beginning of the first annual reporting period that begins after November 15, 2009. The Company adopted this amendment for all new transfers, primarily consisting of transfers of loans, occurring on or subsequent to January 1, 2010. The Company generally sells its long-term mortgage loans originated, retaining servicing only when required by certain lenders. The sale of loans in the secondary mortgage market reduces the Company's risk of holding long-term fixed rate loans in the loan portfolio. Mortgage loans sold with no servicing rights retained for the six months ended June 30, 2010 and 2009 were \$402,116,000 and \$706,310,000, respectively. The amount of loans sold and serviced for others at June 30, 2010 and 2009 was approximately \$181,348,000 and \$170,594,000, respectively.

In accordance with this amendment, transfers of SBA loans are recognized as sales when the warranty period expires, which is typically 90 days. The Company has been active in originating commercial SBA loans, some of which are sold to investors. As of June 30, 2010, the Company had \$8,094,000 of SBA loans sold for which there was a deferred gain of \$753,000 due to unexpired warranty periods.





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The Company occasionally purchases and sells other loan participations, the majority of which are large commercial loans. For participation transactions after the adoption of the amendment, the bank subsidiaries typically originate and sell the loan participations, at fair value, on a proportionate ownership basis, with no recourse conditions.

The following table sets forth information regarding the Company's non-performing assets at the dates indicated:

(Dollars in thousands)	June 30, 2010	December 31, 2009	June 30, 2009
Real estate and other assets owned	\$ 64,419	57,320	47,424
Accruing loans 90 days or more overdue	3,030	5,537	10,086
Non-accrual loans	190,338	198,281	116,362
Total non-performing assets	\$ 257,787	261,138	173,872
Non-performing assets as a percentage of total subsidiary assets	4.01%	4.13%	3.06%

The following table summarizes impaired loans at the dates indicated:

(Dollars in thousands)	June 30, 2010	December 31, 2009	June 30, 2009
Impaired loans, without valuation allowance	\$ 144,109	141,613	92,338
Impaired loans, with valuation allowance	72,830	77,129	47,749
Impaired loans, gross	216,939	218,742	140,087
Valuation allowance included in ALLL	(15,221)	(19,760)	(9,034)
Impaired loans, net	\$ 201,718	198,982	131,053

The following table illustrates the loan and lease loss experience:

(Dollars in thousands)	June 30, 2010	December 31, 2009	June 30, 2009
Balance at the beginning of the year	\$ 142,927	76,739	76,739
Charge-offs	(41,584)	(60,896)	(21,246)
Recoveries	2,166	2,466	1,026
Provision	38,156	124,618	40,855
Balance at the end of the period	\$ 141,665	142,927	97,374
Net charge-offs as a percentage of total loans	0.98%	1.42%	0.49%

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## 5) Intangible Assets

The following table sets forth information regarding the Company's core deposit intangible and mortgage servicing rights as of June 30, 2010:

(Dollars in thousands)	Core Deposit Intangible	Mortgage Servicing Rights <sup>1</sup>	Total
Gross carrying value	\$ 31,847		
Accumulated amortization	(19,531)		
Net carrying value	\$ 12,316	978	13,294
Weighted-average amortization period (Period in years)	9.1	9.3	9.1
Aggregate amortization expense			
For the three months ended June 30, 2010	\$ 801	46	847
For the six months ended June 30, 2010	1,621	81	1,702
Estimated amortization expense			
For the year ended December 31, 2010	\$ 2,603	116	2,719
For the year ended December 31, 2011	1,895	69	1,964
For the year ended December 31, 2012	1,534	67	1,601
For the year ended December 31, 2013	1,283	65	1,348
For the year ended December 31, 2014	1,034	63	1,097

<sup>1</sup> The mortgage servicing rights are included in other assets and gross carrying value and accumulated amortization are not readily available.

Acquisitions are accounted for as prescribed by FASB ASC Topic 805, *Business Combinations*. Acquisition accounting requires the total purchase price to be allocated to the estimated fair values of assets acquired and liabilities assumed, including certain intangible assets. Goodwill is recorded if the purchase price exceeds the net fair value of assets acquired and a bargain purchase gain is recorded in other income if the net fair value of assets acquired exceeds the purchase price.

Adjustment of the allocated purchase price may be related to fair value estimates for which all information has not been obtained of the acquired entity known or discovered during the allocation period, the period of time required to identify and measure the fair values of the assets and liabilities acquired in the business combination. The allocation period is generally limited to one year following consummation of a business combination.

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## 6) Deposits

The following table illustrates the amounts outstanding for deposits \$100,000 and greater at June 30, 2010 according to the time remaining to maturity. Included in the Certificates of Deposit are brokered deposits of \$504,399,000, of which \$395,685,000 are issued through the Certificate of Deposit Account Registry System. Included in the Demand Deposits are brokered deposits of \$142,253,000.

(Dollars in thousands)	Certificates of Deposit	Demand Deposits	Totals
Within three months	\$ 433,687	1,699,321	2,133,008
Three months to six months	280,875		280,875
Seven months to twelve months	185,349		185,349
Over twelve months	119,816		119,816
Totals	\$ 1,019,727	1,699,321	2,719,048

## 7) Advances and Other Borrowings

The following chart illustrates the average balances and the maximum outstanding month-end balances for FHLB advances, repurchase agreements and borrowings through the FRB:

(Dollars in thousands)	As of and for the Six Months ended June 30, 2010	As of and for the Year ended December 31, 2009	As of and for the Six Months ended June 30, 2009
<b>FHLB advances</b>			
Amount outstanding at end of period	\$ 529,982	790,367	613,478
Average balance	\$ 717,628	473,038	352,183
Maximum outstanding at any month-end	\$ 807,644	790,367	613,478
Weighted average interest rate	1.34%	1.68%	2.10%
<b>Repurchase agreements</b>			
Amount outstanding at end of period	\$ 224,397	212,506	180,779
Average balance	\$ 222,371	204,503	191,388
Maximum outstanding at any month-end	\$ 242,110	234,914	199,669
Weighted average interest rate	0.74%	0.98%	1.06%
<b>Federal Reserve Bank discount window</b>			
Amount outstanding at end of period	\$	225,000	587,000
Average balance	\$ 71,851	658,262	891,558
Maximum outstanding at any month-end	\$ 235,000	1,005,000	1,005,000
Weighted average interest rate	0.25%	0.26%	0.27%
<b>Total FHLB advances, repurchase agreements, and Federal Reserve Bank discount window</b>			
Amount outstanding at end of period	\$ 754,379	1,227,873	1,381,257
Average balance	\$ 1,011,850	1,335,803	1,435,129
Maximum outstanding at any month-end	\$ 1,284,754	2,030,281	1,818,147
Weighted average interest rate	1.13%	0.87%	0.82%



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## 8) Stockholders Equity

The Federal Reserve Board has adopted capital adequacy guidelines that are used to assess the adequacy of capital in supervising a bank holding company. The following table illustrates the Federal Reserve Board's capital adequacy guidelines and the Company's compliance with those guidelines as of June 30, 2010.

(Dollars in thousands)	Tier 1 (Core) Capital	Tier 2 (Total) Capital	Leverage Capital
Total stockholders equity	\$ 845,748	845,748	845,748
Less:			
Goodwill and intangibles	(152,133)	(152,133)	(152,133)
Accumulated other comprehensive unrealized gain on AFS securities	(8,793)	(8,793)	(8,793)
Plus:			
Allowance for loan and lease losses		58,296	
Unrealized gain on AFS securities		1	
Subordinated debentures	124,500	124,500	124,500
Regulatory capital	\$ 809,322	867,619	809,322
Risk weighted assets	\$ 4,580,391	4,580,391	
Total adjusted average assets			\$ 6,118,846
Capital as % of risk weighted assets	17.67%	18.94%	13.23%
Regulatory well capitalized requirement	6.00%	10.00%	5.00%
Excess over well capitalized requirement	11.67%	8.94%	8.23%

## 9) Earnings Per Share

Basic earnings per common share is computed by dividing net earnings by the weighted average number of shares of common stock outstanding during the period presented. Diluted earnings per share is computed by including the net increase in shares as if dilutive outstanding stock options were exercised, using the treasury stock method.

The following schedule contains the data used in the calculation of basic and diluted earnings per share:

	For the Three Months ended June 30,		For the Six Months ended June 30,	
	2010	2009	2010	2009
Net earnings available to common stockholders, basic and diluted	\$ 13,222,000	10,652,000	23,292,000	26,431,000
Average outstanding shares basic	71,913,102	61,515,946	67,363,476	61,489,422
Add: dilutive stock options	1,792	2,343	901	3,844
Average outstanding shares diluted	71,914,894	61,518,289	67,364,377	61,493,266

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Basic earnings per share	\$	0.19	0.17	0.35	0.43
Diluted earnings per share	\$	0.19	0.17	0.35	0.43

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There were approximately 1,861,188 and 2,399,487 average shares excluded from the diluted average outstanding share calculation for the three months ended June 30, 2010 and 2009, respectively, due to the option exercise price exceeding the market price.

## 10) Comprehensive Income

The Company's only component of comprehensive income other than net earnings is the unrealized gains and losses on available-for-sale securities.

(Dollars in thousands)	For the Three Months ended June 30,		For the Six Months ended June 30,	
	2010	2009	2010	2009
Net earnings	\$ 13,222	10,652	23,292	26,431
Unrealized holding gain (loss) arising during the period	5,635	7,687	15,588	(1,866)
Tax (expense) benefit	(2,209)	(3,012)	(6,109)	727
Net after tax	3,426	4,675	9,479	(1,139)
Reclassification adjustment for gains included in net earnings	(242)		(556)	
Tax expense	95		218	
Net after tax	(147)		(338)	
Net unrealized gain (loss) on securities	3,279	4,675	9,141	(1,139)
Total comprehensive income	\$ 16,501	15,327	32,433	25,292

## 11) Federal and State Income Taxes

The Company and its bank subsidiaries join together in the filing of consolidated income tax returns in the following jurisdictions: federal, Montana, Idaho, Colorado and Utah. Although 1st Bank and First National have operations in Wyoming and Mountain has operations in Washington, neither Wyoming nor Washington imposes a corporate-level income tax. All required income tax returns have been timely filed. The following schedule summarizes the years that remain subject to examination as of June 30, 2010:

	Years ended December 31,
Federal	2006, 2007 and 2008
Montana	2003, 2004, 2005, 2006, 2007 and 2008
Idaho	2003, 2004, 2005, 2006, 2007 and 2008
Colorado	2005, 2006, 2007 and 2008
Utah	2006, 2007 and 2008

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During 2010 and 2009, the Company made investments in CDE s which received NMTC allocations. Administered by the Community Development Financial Institutions Fund of the U.S. Department of the Treasury, the NMTC program is aimed at stimulating economic and community development and job creation in low-income communities. The federal income tax credits received are claimed over a seven-year credit allowance period. The Company also has made investments in LIHTC s which are indirect Federal subsidies used to finance the development of affordable rental housing for low-income households. The federal income tax credits received are claimed over a ten-year credit allowance period. The Company invests in Qualified Zone Academy and Qualified School Construction bonds whereby the Company receives quarterly federal income tax credits until the bonds mature. The federal income tax credits on the bonds are subject to federal and state income tax. Following is a list of expected federal income tax credits to be received in the years indicated.

Years ended	New Markets Tax Credits	Low-Income Housing Tax Credits	Investment Securities Tax Credits	Total
(Dollars in thousands)				
2010	\$ 2,000	337	916	3,253
2011	2,000	785	970	3,755
2012	2,306	785	970	4,061
2013	2,400	785	970	4,155
2014	2,400	785	970	4,155
Thereafter	2,964	3,324	8,349	14,637
	\$ 14,070	6,801	13,145	34,016

The Company determined its unrecognized tax benefit to be \$0 and \$113,000 as of June 30, 2010 and 2009, respectively. The Company recognizes interest related to unrecognized income tax benefits in interest expense and penalties are recognized in other expense. During the six months ended June 30, 2010 and 2009, the Company did not recognize interest expense or penalties with respect to income tax liabilities. The Company had approximately \$0 and \$20,000 accrued for the payment of interest at June 30, 2010 and 2009, respectively. The Company had no accrued liabilities for the payment of penalties at June 30, 2010 and 2009.

## 12) Operating Segment Information

FASB ASC Topic 280, *Segment Reporting*, requires that a public business enterprise report financial and descriptive information about its reportable operating segments. Operating segments are defined as components of an enterprise about which separate financial information is available that is evaluated regularly by the chief operating decision makers in deciding how to allocate resources and in assessing performance. The Company defines operating segments and evaluates segment performance internally based on individual bank charters. If required, VIEs are consolidated into the operating segment which invested into such entities.



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The accounting policies of the individual operating segments are the same as those of the Company. Transactions between operating segments are conducted at fair value, resulting in profits that are eliminated for reporting consolidated results of operations. Intersegment revenues primarily represents interest income on intercompany borrowings, management fees, and data processing fees received by individual banks or the parent company. Intersegment revenues, expenses and assets are eliminated in order to report results in accordance with accounting principles generally accepted in the United States of America. Expenses for centrally provided services are allocated based on the estimated usage of those services.

The following schedules provide selected financial data for the Company's operating segments:

Three months ended and as of June 30, 2010								
(Dollars in thousands)	Glacier	Mountain West	First Security	1st Bank	Western	Big Sky	Valley	First National
External revenues	\$ 18,969	22,183	13,097	7,753	8,811	5,099	5,798	3,659
Intersegment revenues	48	19	20	30	123	1	40	14
Expenses	(16,407)	(21,759)	(10,057)	(6,919)	(6,686)	(4,397)	(3,921)	(3,180)
Net Earnings (Loss)	\$ 2,610	443	3,060	864	2,248	703	1,917	493
Total Assets	\$ 1,320,555	1,200,382	932,179	644,877	610,208	366,439	368,321	295,164

	Citizens	First Bank of MT	San Juans	GORE	Parent	Eliminations	Total Consolidated
External revenues	\$ 4,608	2,472	2,688	43	56		95,236
Intersegment revenues	28	32	24		17,885	(18,264)	
Expenses	(3,842)	(1,705)	(2,135)	(268)	(4,719)	3,981	(82,014)
Net Earnings (Loss)	\$ 794	799	577	(225)	13,222	(14,283)	13,222
Total Assets	\$ 271,190	193,806	204,815	19,856	985,895	(1,118,851)	6,294,836

Three months ended and as of June 30, 2009							
(Dollars in thousands)	Glacier	Mountain West	First Security	1st Bank	Western	Big Sky	Valley
External revenues	\$ 20,283	23,859	13,332	8,470	9,055	5,522	5,777
Intersegment revenues	46	1	248	55	208		66
Expenses	(17,555)	(22,853)	(10,279)	(9,637)	(7,762)	(4,746)	(4,231)
Net Earnings (Loss)	\$ 2,774	1,007	3,301	(1,112)	1,501	776	1,612
Total Assets	\$ 1,217,302	1,266,555	831,352	588,480	541,763	332,505	291,021

	Citizens	First Bank of MT	San Juans	Parent	Eliminations	Total Consolidated
External revenues	\$ 4,186	2,521	2,643	58	32	95,738
Intersegment revenues	2			14,990	(15,616)	

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Expenses	(3,591)	(1,844)	(2,193)	(4,396)	4,001	(85,086)
Net Earnings (Loss)	\$ 597	677	450	10,652	(11,583)	10,652
Total Assets	\$ 243,830	176,222	177,850	825,575	(854,031)	5,638,424

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Six Months ended and as of June 30, 2010								
(Dollars in thousands)	Glacier	Mountain West	First Security	1st Bank	Western	Big Sky	Valley	First National
External revenues	\$ 37,704	41,133	25,653	15,729	16,939	9,935	10,890	7,699
Intersegment revenues	96	38	38	121	255	1	76	22
Expenses	(34,142)	(40,243)	(20,217)	(13,420)	(13,003)	(8,901)	(7,552)	(6,856)
Net Earnings (Loss)	\$ 3,658	928	5,474	2,430	4,191	1,035	3,414	865
Total Assets	\$ 1,320,555	1,200,382	932,179	644,877	610,208	366,439	368,321	295,164

(Dollars in thousands)	Citizens	First Bank of MT	San Juans	GORE	Parent	Eliminations	Total Consolidated
External revenues	\$ 8,756	4,892	5,325	43	119		184,817
Intersegment revenues	28	82	24		32,521	(33,302)	
Expenses	(7,412)	(3,396)	(4,596)	(268)	(9,348)	7,829	(161,525)
Net Earnings (Loss)	\$ 1,372	1,578	753	(225)	23,292	(25,473)	23,292
Total Assets	\$ 271,190	193,806	204,815	19,856	985,895	(1,118,851)	6,294,836

Six Months ended and as of June 30, 2009							
(Dollars in thousands)	Glacier	Mountain West	First Security	1st Bank	Western	Big Sky	Valley
External revenues	\$ 41,022	45,239	26,644	16,781	17,994	11,168	11,474
Intersegment revenues	93	1	555	126	371		85
Expenses	(33,766)	(43,043)	(20,391)	(16,940)	(14,811)	(9,284)	(8,277)
Net Earnings (Loss)	\$ 7,349	2,197	6,808	(33)	3,554	1,884	3,282
Total Assets	\$ 1,217,302	1,266,555	831,352	588,480	541,763	332,505	291,021

(Dollars in thousands)	Citizens	First Bank of MT	San Juans	Parent	Eliminations	Total Consolidated
External revenues	\$ 8,105	4,933	5,171	116		188,647
Intersegment revenues	2			35,242	(36,475)	
Expenses	(6,910)	(3,611)	(4,306)	(8,927)	8,050	(162,216)
Net Earnings (Loss)	\$ 1,197	1,322	865	26,431	(28,425)	26,431
Total Assets	\$ 243,830	176,222	177,850	825,575	(854,031)	5,638,424

## 13) Fair Value Measurement

FASB ASC Topic 820, *Fair Value Measurements and Disclosures*, requires the Company to disclose information relating to fair value. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The Topic establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

- Level 1 Quoted prices in active markets for identical assets or liabilities
- Level 2 Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities
- Level 3 Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities

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The following is a description of the inputs and valuation methodologies used for financial assets measured at fair value on a recurring basis. There have been no significant changes in the valuation techniques during the period ended June 30, 2010.

Investment securities fair value for available-for-sale securities is estimated by obtaining quoted market prices for identical assets, where available. If such prices are not available, fair value is based on independent asset pricing services and models, the inputs of which are market-based or independently sourced market parameters, including, but not limited to, yield curves, interest rates, volatilities, prepayments, defaults, cumulative loss projections, and cash flows. For those securities where greater reliance on unobservable inputs occurs, such securities are classified as Level 3 within the hierarchy.

The following schedule discloses the major class of assets measured at fair value on a recurring basis for the period ended June 30, 2010:

(Dollars in thousands)	Assets/ Liabilities Measured at Fair Value 6/30/10	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Financial assets				
U.S. Government and federal agency	\$ 214		214	
Government sponsored enterprises	42,683		42,683	
State and local governments and other issues	528,166		528,166	
Collateralized debt obligations	8,828			8,828
Residential mortgage-backed securities	1,098,432		1,096,540	1,892
Total financial assets	\$ 1,678,323		1,667,603	10,720

The following schedule discloses the major class of assets measured at fair value on a recurring basis for the period ended June 30, 2009:

(Dollars in thousands)	Assets/ Liabilities Measured at Fair Value 6/30/09	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Financial assets				
U.S. Government and federal agency	\$ 207		207	
Government sponsored enterprises	291		291	
State and local governments and other issues	466,382		466,107	275
Collateralized debt obligations	9,972			9,972
Residential mortgage-backed securities	455,820		450,567	5,253
Total financial assets	\$ 932,672		917,172	15,500



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The following schedules reconcile the beginning and ending balances for assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3) during the six month periods ended June 30, 2010 and 2009.

(Dollars in thousands)	Total	Significant Unobservable Inputs (Level 3)		
		State and Local Government and Other Issues	Collateralized Debt Obligations	Residential Mortgage-backed Securities
Balance as of December 31, 2009	\$ 9,988	2,088	6,789	1,111
Total unrealized gains included in other comprehensive income	3,147		2,366	781
Amortization, accretion and principal payments	(327)		(327)	
Transfers out of Level 3	(2,088)	(2,088)		
Balance as of June 30, 2010	\$ 10,720		8,828	1,892

(Dollars in thousands)	Total	Significant Unobservable Inputs (Level 3)		
		State and Local Government and Other Issues	Collateralized Debt Obligations	Residential Mortgage-backed Securities
Balance as of December 31, 2008	\$ 23,421	284	15,540	7,597
Total unrealized gains included in other comprehensive income	(7,295)		(5,408)	(1,887)
Amortization, accretion and principal payments	(887)	(9)	(160)	(718)
Purchases	261			261
Balance as of June 30, 2009	\$ 15,500	275	9,972	5,253

The change in unrealized gains related to available-for-sale securities is reported in the accumulated other comprehensive income (loss). A state and local government security was transferred out of Level 3 and into Level 2 during the first quarter 2010 as a result of third party pricing being obtained and expected to be obtained in future quarters, whereas third party pricing was unavailable prior to first quarter 2010 for such security and there was a greater reliance on unobservable inputs for fair value.

The following is a description of the inputs and valuation methodologies used for assets recorded at fair value on a non-recurring basis. There have been no significant changes in the valuation techniques during the period ended June 30, 2010.

Other real estate owned – real estate and other assets owned are carried at the lower of fair value at acquisition date or current estimated fair value, less estimated cost to sell. Estimated fair value of real estate and other assets owned is based on appraisals. Real estate and other assets owned are classified within Level 3 of the fair value hierarchy.

Collateral-dependent impaired loans, net of ALLL – loans included in the Company's financials for which it is probable that the Company will not collect all principal and interest due according to contractual terms are considered impaired in accordance with FASB ASC Topic 310, *Receivables*. Estimated fair value of collateral-dependent impaired loans is based on the fair value of the collateral, less estimated cost to sell. Collateral-dependent impaired loans are classified within Level 3 of the fair value hierarchy.





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The following schedule discloses the major class of assets with a recorded change in the financial statements resulting from re-measuring the assets at fair value on a non-recurring basis for the periods ended June 30, 2010 and 2009:

	Assets/ Liabilities Measured at Fair Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
(Dollars in thousands)	6/30/10			
Financial assets				
Other real estate owned	\$ 3,694			3,694
Collateral-dependent impaired loans, net of allowance for loan and lease losses	49,162			49,162
Total financial assets	\$ 52,856			52,856

	Assets/ Liabilities Measured at Fair Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
(Dollars in thousands)	6/30/09			
Financial assets				
Other real estate owned	\$ 6,883			6,883
Collateral-dependent impaired loans, net of allowance for loan and lease losses	42,015			42,015
Total financial assets	\$ 48,898			48,898

The following is a description of the methods used to estimate the fair value of all other financial instruments recognized at amounts other than fair value.

**Financial Assets**

The estimated fair value of cash, federal funds sold, interest bearing cash deposits, and accrued interest receivable is the book value of such financial assets.

The estimated fair value of FHLB and FRB stock is book value due to the restrictions that such stock may only be sold to another member institution or the FHLB or FRB at par value.

Loans receivable, net of ALLL fair value for unimpaired loans, net of ALLL, is estimated by discounting the future cash flows using the rates at which similar notes would be written for the same remaining maturities. Impaired loans are primarily collateral-dependent and the estimated fair value is based on the fair value of the collateral.

**Financial Liabilities**

The estimated fair value of accrued interest payable is the book value of such financial liabilities.

Deposits fair value of term deposits is estimated by discounting the future cash flows using rates of similar deposits with similar maturities. The estimated fair value of demand, NOW, savings, and money market deposits is the book value since rates are regularly adjusted to market rates.

Advances from FHLB fair value of advances is estimated based on borrowing rates currently available to the Company for advances with similar terms and maturities.

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Repurchase agreements and other borrowed funds fair value of term repurchase agreements and other term borrowings is estimated based on current repurchase rates and borrowing rates currently available to the Company for repurchases and borrowings with similar terms and maturities. The estimated fair value for overnight repurchase agreements and other borrowings is book value.

Subordinated debentures fair value of the subordinated debt is estimated by discounting the estimated future cash flows using current estimated market rates for subordinated debt issuances with similar characteristics.

Off-balance sheet financial instruments commitments to extend credit and letters of credit represent the principal categories of off-balance sheet financial instruments. Rates for these commitments are set at time of loan closing, such that no adjustment is necessary to reflect these commitments at market value. The Company has immaterial off-balance sheet financial instruments.

The following presents the carrying amounts and estimated fair values in accordance with FASB ASC Topic 825, *Financial Instruments*, as of June 30, 2010:

(Dollars in thousands)	June 30, 2010		June 30, 2009	
	Amount	Fair Value	Amount	Fair Value
Financial assets				
Cash and cash equivalents	\$ 168,468	168,468	187,786	187,786
Investment securities	1,678,949	1,678,949	933,136	933,136
FHLB and FRB stock	64,319	64,319	61,011	61,011
Loans receivable, net of allowance for loan and lease losses	3,890,504	3,880,395	4,031,385	4,036,828
Accrued interest receivable	29,973	29,973	30,346	30,346
Total financial assets	\$ 5,832,213	5,822,104	5,243,664	5,249,107
Financial liabilities				
Deposits	\$ 4,510,116	4,521,182	3,386,443	3,397,205
Federal Home Loan Bank advances	529,982	542,390	613,478	618,812
Federal Reserve Bank discount window			587,000	587,000
Repurchase agreements and other borrowed funds	234,460	234,472	197,971	197,993
Subordinated debentures	125,060	74,488	120,157	65,987
Accrued interest payable	8,300	8,300	8,421	8,421
Total financial liabilities	\$ 5,407,918	5,380,832	4,913,470	4,875,418

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## 14) Rate/Volume Analysis

Net interest income can be evaluated from the perspective of relative dollars of change in each period. Interest income and interest expense, which are the components of net interest income, are shown in the following table on the basis of the amount of any increases (or decreases) attributable to changes in the dollar levels of the Company's interest-earning assets and interest-bearing liabilities ( Volume ) and the yields earned and rates paid on such assets and liabilities ( Rate ). The change in interest income and interest expense attributable to changes in both volume and rates has been allocated proportionately to the change due to volume and the change due to rate.

(Dollars in thousands)	Six Months ended June 30, 2010 vs. 2009		
	Increase (Decrease) Due to:		
	Volume	Rate	Net
Interest income			
Residential real estate loans	\$ (2,513)	(2,445)	(4,958)
Commercial loans	(412)	(1,476)	(1,888)
Consumer and other loans	(343)	(778)	(1,121)
Investment securities	15,900	(10,669)	5,231
Total interest income	12,632	(15,368)	(2,736)
Interest expense			
NOW accounts	377	5	382
Savings accounts	79	(208)	(129)
Money market demand accounts	430	(991)	(561)
Certificate accounts	2,113	(4,394)	(2,281)
Wholesale deposits	5,261	(3,686)	1,575
FHLB advances	3,810	(2,716)	1,094
Repurchase agreements and other borrowed funds	(3,776)	2,236	(1,540)
Total interest expense	8,294	(9,754)	(1,460)
Net interest income	\$ 4,338	(5,614)	(1,276)

## 15) Average Balance Sheet

The following schedule provides (i) the total dollar amount of interest and dividend income of the Company for earning assets and the resultant average yield; (ii) the total dollar amount of interest expense on interest-bearing liabilities and the resultant average rate; (iii) net interest and dividend income and interest rate spread; and (iv) net interest margin and net interest margin (tax-equivalent). Non-accrual loans are included in the average balance of the loans.

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(Dollars in thousands)	Three Months ended 6/30/10			Six Months ended 6/30/10		
	Average Balance	Interest & Dividends	Average Yield/ Rate	Average Balance	Interest & Dividends	Average Yield/ Rate
<b>Assets</b>						
Residential real estate loans	\$ 768,174	11,421	5.95%	\$ 775,634	23,254	6.00%
Commercial loans	2,588,734	37,003	5.73%	2,590,621	73,675	5.73%
Consumer and other loans	695,835	10,720	6.18%	693,525	21,360	6.21%
Total loans	4,052,743	59,144	5.85%	4,059,780	118,289	5.88%
Tax-exempt investment securities <sup>1</sup>	473,222	5,870	4.96%	466,530	11,438	4.90%
Taxable investment securities <sup>2</sup>	1,294,892	8,804	2.72%	1,238,682	17,489	2.82%
Total earning assets	5,820,857	73,818	5.09%			