POPULAR INC
Form 10-Q
August 09, 2010

## UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION <br> Washington, D.C. 20549 <br> Form 10-Q

p Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
For the quarterly period ended June 30, 2010
Commission File Number: 001-34084
POPULAR, INC.
(Exact name of registrant as specified in its charter)

Puerto Rico

66-0667416
(State or other jurisdiction of
(IRS Employer Identification Number) incorporation or organization)

Popular Center Building<br>209 Muñoz Rivera Avenue, Hato Rey<br>San Juan, Puerto Rico<br>(Address of principal executive offices)

00918
(Zip code)
(787) 765-9800
(Registrant s telephone number, including area code)
NOT APPLICABLE
(Former name, former address and former fiscal year, if changed since last report)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.
b Yes o No
Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).
p Yes o No
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer p Accelerated filer o Non-accelerated filer o
(Do not check if a smaller reporting company)
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).
o Yes b No
Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date: Common Stock $\$ 0.01$ par value, 1,022,695,797 shares outstanding as of August 5, 2010.

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## Forward-Looking Information

The information included in this Form 10-Q contains certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements may relate to Popular, Inc. s (the Corporation ) financial condition, results of operations, plans, objectives, future performance and business, including, but not limited to, statements with respect to the adequacy of the allowance for loan losses, market risk and the impact of interest rate changes, capital markets conditions, capital adequacy and liquidity, and the effect of legal proceedings and new accounting standards on the Corporation s financial condition and results of operations. All statements contained herein that are not clearly historical in nature are forward-looking, and the words anticipate, believe, continues, expect, estimate, intend, project and similar expressions and future or conditional verbs such as will should, could, might, can, may, or similar expressions are generally intended to identify forward-looking statem
These statements are not guarantees of future performance and involve certain risks, uncertainties, estimates and assumptions by management that are difficult to predict.
Various factors, some of which are beyond Popular s control, could cause actual results to differ materially from those expressed in, or implied by, such forward-looking statements. Factors that might cause such a difference include, but are not limited to:
the rate of growth in the economy and employment levels, as well as general business and economic conditions;
difficulties in combining the operations of acquired entities, including in connection with our acquisition of certain assets and assumption of certain liabilities of Westernbank Puerto Rico from the Federal Deposit Insurance Corporation ( FDIC );
lower than expected gains related to any sale or potential sale of businesses;
changes in interest rates, as well as the magnitude of such changes;
the fiscal and monetary policies of the federal government and its agencies;
changes in federal bank regulatory and supervisory policies, including required levels of capital;
regulatory approvals that may be necessary to undertake certain actions or consummate strategic transactions such as acquisitions and dispositions;
the impact of the Dodd-Frank Wall Street Reform and Consumer Protection Act (Financial Reform Act) on the Corporation s businesses, business practices and costs of operations;
the relative strength or weakness of the consumer and commercial credit sectors and of the real estate markets in Puerto Rico and the other markets in which borrowers are located;
the performance of the stock and bond markets;
competition in the financial services industry;
additional FDIC assessments; and
possible legislative, tax or regulatory changes.
Investors should refer to the Corporation s Annual Report on Form 10-K for the year ended December 31, 2009 as well as Part II, Item 1A of this Form 10-Q for a discussion of such factors and certain risks and uncertainties to which the Corporation is subject.

Moreover, the outcome of legal proceedings, as discussed in Part II, Item I. Legal Proceedings, is inherently uncertain and depends on judicial interpretations of law and the findings of regulators, judges and juries.
All forward-looking statements included in this document are based upon information available to the Corporation as of the date of this document, and other than as required by law, including the requirements of applicable securities laws, we assume no obligation to update or revise any such forward-looking statements to reflect occurrences or unanticipated events or circumstances after the date of such statements.

## ITEM 1. FINANCIAL STATEMENTS <br> POPULAR, INC. <br> CONSOLIDATED STATEMENTS OF CONDITION (UNAUDITED)

(In thousands, except share information)
ASSETS
Cash and due from banks

Money market investments:
Federal funds sold
Securities purchased under agreements to resell
Time deposits with other banks
Total money market investments

Trading account securities, at fair value:
Pledged securities with creditors right to repledge
Other trading securities
Investment securities available-for-sale, at fair value:
Pledged securities with creditors right to repledge
Other investment securities available-for-sale
Investment securities held-to-maturity, at amortized cost (fair value as of June 30, 2010-\$209,207; December 31, 2009-\$213,146; June 30, 2009-\$313,462)
Other investment securities, at lower of cost or realizable value (realizable value as of June 30, 2010-\$153,845;
December 31, 2009 - \$165,497; June 30, 2009-\$216,551)
Loans held-for-sale measured at lower of cost or fair value

Loans held-in-portfolio:
Loans not covered under loss sharing agreements with the FDIC
Loans covered under loss sharing agreements with the FDIC
Less Unearned income
Allowance for loan losses

Total loans held-in-portfolio, net

FDIC loss share indemnification asset
Premises and equipment, net
Other real estate not covered under loss sharing agreements with the FDIC
Other real estate covered under loss sharing agreements with the FDIC
Accrued income receivable

December 31,
June 30, 2010
\$ 744,769
\$ 677,330

159,807
106,092
306,974
299,921
2,132,748
2,444,209

371,619
29,924
$1,981,931$
$4,499,256$
4,499,256

209,416

152,562
101,251
164,149
214,923
242,847
$\begin{array}{rrr}22,576,299 & 23,827,263 & 24,717,321 \\ 4,079,017 & & \\ 109,911 & 114,150 & 111,259 \\ 1,277,016 & 1,261,204 & 1,146,239 \\ 25,268,389 & 22,451,909 & 23,459,823 \\ 3,345,896 & & \\ 573,941 & 584,853 & 614,366 \\ & & \\ 142,372 & 125,483 & 105,553 \\ 76,331 & & \\ 151,245 & 126,080 & 135,978 \\ 174,170 & 172,505 & 184,189\end{array}$

Servicing assets (at fair value on June 30, 2010 \$171,994; December 31, 2009 - \$169,747; June 30, 2009 \$180,808)
Other assets (See Note 12)
Goodwill
Other intangible assets
Assets from discontinued operations
Total assets
LIABILITIES AND STOCKHOLDERS EQUITY
Liabilities:
Deposits:
Non-interest bearing
Interest bearing
Total deposits
Federal funds purchased and assets sold under agreements to repurchase
Other short-term borrowings
Notes payable
Other liabilities
Liabilities from discontinued operations
\$ 4,793,338
\$ 4,495,301
\$ 4,408,865
$22,320,235 \quad 21,429,593 \quad 22,504,620$
27,113,573 25,924,894 26,913,485
2,307,194 2,632,790 2,941,678
8,237,401 2,648,632 2,643,722
$1,180,773 \quad 983,866 \quad 1,084,455$
$-\quad 13,926$
38,840,204
32,197,508
33,599,091
Commitments and contingencies (See Note 19)
Stockholders equity:
Preferred stock, 30,000,000 shares authorized; 2,006,391
shares issued and outstanding at June 30, 2010 and
December 31, 2009 (June 30, 2009-24,410,000)
(aggregate liquidation preference value as of June 30, 2010 and December 31, 2009 - \$50,160 (June 30, 2009 \$1,521,875))
Common stock, $\$ 0.01$ par value; $1,700,000,000$ shares authorized as of June 30, 2010 (December 31, 2009 and June 30, 2009-700,000,000); 1,022,878,228 shares issued as of June 30, 2010 (December 31,2009-639,544,895;
June 30, 2009-282,034,819) and 1,022,695,797
outstanding as of June 30, 2010 (December 31, 2009 -
639,540,105; June 30, 2009-282,031,548)
Surplus
Accumulated deficit
Treasury stock at cost, 182,431 shares as of June 30, 2010
(December 31, 2009-4,790 shares; June 30, 2009 -
3,271)
(518)

6,395
2,820

| 10,229 | 6,395 | $2,185,757$ |
| ---: | ---: | ---: |
| $4,094,429$ | $2,804,238$ | $(292,752)$ |
| $(625,302)$ | $(659,165)$ |  |

Accumulated other comprehensive income (loss), net of tax expense of \$17,744 (December 31, 2009-\$33,964;
June 30, 2009 - \$67,257)
74,450
$(29,209)$
(116,700)

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| Total stockholders equity | $3,603,448$ | $2,538,817$ | $2,899,701$ |
| :--- | ---: | ---: | ---: |
| Total liabilities and stockholders | equity | $\$ 42,443,652$ | $\$ 34,736,325$ |$\$ \$ 36,498,792$

The accompanying notes are an integral part of these unaudited consolidated financial statements.

## POPULAR, INC.

CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

| (In thousands, except per share information) | Quarter ended June 30, |  | Six months ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | 2010 | 2009 |
| INTEREST INCOME: |  |  |  |  |
| Loans | \$ 385,314 | \$ 382,244 | \$ 739,963 | \$ 784,012 |
| Money market investments | 1,893 | 2,381 | 2,935 | 5,514 |
| Investment securities | 62,915 | 75,818 | 127,841 | 149,301 |
| Trading account securities | 6,599 | 10,603 | 13,177 | 21,411 |
| Total interest income | 456,721 | 471,046 | 883,916 | 960,238 |
| INTEREST EXPENSE: |  |  |  |  |
| Deposits | 90,615 | 128,452 | 183,589 | 276,491 |
| Short-term borrowings | 15,552 | 16,631 | 30,811 | 37,334 |
| Long-term debt | 71,578 | 42,903 | 121,623 | 90,867 |
| Total interest expense | 177,745 | 187,986 | 336,023 | 404,692 |
| Net interest income | 278,976 | 283,060 | 547,893 | 555,546 |
| Provision for loan losses | 202,258 | 349,444 | 442,458 | 721,973 |
| Net interest income after provision for loan losses | 76,718 | $(66,384)$ | 105,435 | $(166,427)$ |
| Service charges on deposit accounts | 50,679 | 53,463 | 101,257 | 107,204 |
| Other service fees (See Note 24) | 103,725 | 102,437 | 205,045 | 200,970 |
| Net gain on sale and valuation adjustments of investment securities | 397 | 53,705 | 478 | 229,851 |
| Trading account profit | 2,464 | 16,839 | 2,241 | 23,662 |
| Loss on sale of loans, including adjustments to indemnity reserves, and valuation adjustments on |  |  |  |  |
| loans held-for-sale | $(9,311)$ | $(13,453)$ | $(21,533)$ | $(27,266)$ |
| FDIC loss share income | 23,334 |  | 23,334 |  |
| Fair value change in equity appreciation instrument | 24,394 |  | 24,394 |  |
| Other operating income | 20,176 | 12,848 | 38,508 | 26,149 |
| Total non-interest income | 215,858 | 225,839 | 373,724 | 560,570 |

OPERATING EXPENSES:
Personnel costs:

| Salaries | 109,124 | 107,079 | 204,997 | 212,402 |
| :--- | ---: | ---: | ---: | ---: |
| Pension and other benefits | 28,908 | 29,127 | 53,967 | 69,095 |
|  |  |  |  |  |
| Total personnel costs | 138,032 | 136,206 | 258,964 | 281,497 |
| Net occupancy expenses | 29,058 | 26,024 | 57,934 | 52,465 |



The accompanying notes are an integral part of these unaudited consolidated financial statements.

## POPULAR, INC.

CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS EQUITY (UNAUDITED)

of preferred stock

Issuance costs
Deemed dividend on preferred stock
Common stock purchases
(503)

Other
comprehensive income, net of tax

Balance as of June 30, $2010 \quad \$ \quad 9,711 \quad \$ \quad 50,160 \quad \$ 4,094,429 \quad \$(625,302) \quad \$ 74,450 \quad \$ 3,603,448$
[1] Accretion of preferred stock discount 2008
Series C preferred stock
[2] Change in par value from $\$ 6.00$ to $\$ 0.01$
(not in thousands)
[3] Issuance and subsequent conversion of depositary shares representing interests in shares of contingent convertible non-cumulative preferred stock Series D into common stock
[4] Issuance costs related to issuance and conversion of depositary shares (Preferred stock Series D)

CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS Disclosure of changes in number of shares:

|  | June 30, <br> 2010 | December 31, <br> 2009 | June 30, <br> 2009 |
| :--- | :---: | :---: | :---: |
| Preferred Stock: |  |  |  |
| Balance at beginning of period | $2,006,391$ | $24,410,000$ |  |
| Issuance of stocks | $1,150,000[1]$ | $(22,403,609)[2]$ | $24,410,000$ |
| Conversion of stocks | $(1,150,000)[1]$ |  |  |
| Balance at end of period | $2,006,391$ | $2,006,391$ | $24,410,000$ |
| Common Stock Issued: |  |  |  |
| Balance at beginning of period | $639,544,895$ | $295,632,080$ | $295,632,080$ |
| Issuance of stocks | $383,333,333[1]$ | $357,510,076[3]$ | $(13,597,261)$ |

[1] Issuance of 46,000,000 in depositary shares; converted into 383,333,333
common shares (full conversion of depositary shares, each
representing a $1 / 40$ th interest in shares of contingent convertible perpetual non-cumulative preferred stock, into common stock).
[2] Exchange of 21,468,609 preferred stock

Series A and B
for common
shares, and
exchange of
935,000
preferred stock
Series C for
trust preferred
securities.
[3] Shares issued in
exchange of
Series A and B
preferred stock
and early
extinguishment
of debt
(exchange of trust preferred securities for common stock).
The accompanying notes are an integral part of these unaudited consolidated financial statements.

## POPULAR, INC.

CONSOLIDATED STATEMENTS OF COMPREHENSIVE (LOSS) INCOME (UNAUDITED)

| (In thousands) | Quarter ended June 30, |  | Six months ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | 2010 | 2009 |
| Net loss | \$ 55,828$)$ | \$(183,182) | \$ 140,883$)$ | \$ 235,704 ) |
| Other comprehensive income (loss) before tax: |  |  |  |  |
| Foreign currency translation adjustment | $(1,531)$ | (877) | (577) | (757) |
| Adjustment of pension and postretirement benefit plans | 4,486 | 1,855 | 6,236 | 63,095 |
| Unrealized holding gains (losses) on securities available-for-sale arising during the period | 80,801 | $(34,712)$ | 116,912 | $(19,399)$ |
| Reclassification adjustment for losses (gains) included in net loss | 6 | $(1,410)$ | 16 | $(177,556)$ |
| Unrealized net losses on cash flow hedges | $(1,509)$ | (37) | $(1,540)$ | $(1,623)$ |
| Reclassification adjustment for losses (gains) included in net loss | 31 | 3,469 | $(1,168)$ | 5,883 |
| Other comprehensive income (loss) before tax: | 82,284 | $(31,712)$ | 119,879 | $(130,357)$ |
| Income tax (expense) benefit | $(12,065)$ | 5,694 | $(16,220)$ | 42,486 |
| Total other comprehensive income (loss), net of tax | 70,219 | $(26,018)$ | 103,659 | $(87,871)$ |
| Comprehensive income (loss), net of tax | \$ 14,391 | \$(209,200) | \$ $(37,224)$ | \$(323,575) |

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE (LOSS) INCOME

Tax Effects Allocated to Each Component of Other Comprehensive Income (Loss):

|  | Quarter ended <br> June 30, |  | Six months ended <br> June 30, |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | 2010 | 2009 | 2010 | 2009 |  |
| Underfunding of pension and postretirement benefit <br> plans | $\$(882)$ |  | $\$(1,765)$ | $\$(22,783)$ |  |
| Unrealized holding gains (losses) on securities <br> available-for-sale arising during the period | $(11,759)$ | $\$ 6,050$ | $(15,507)$ | 3,293 |  |
| Reclassification adjustment for losses <br> (gains) included in net loss |  |  |  |  |  |
| Unrealized net losses on cash flows hedges | 588 | 247 | 15 | 600 | 62,709 |
|  | $(12)$ | $(618)$ | 456 | $(1,366)$ |  |

Reclassification adjustment for losses
(gains) included in net loss
Income tax (expense) benefit $\quad \$(12,065) \quad \$ 5,694 \quad \$(16,220) \quad \$ 42,486$
CONSOLIDATED STATEMENTS OF COMPREHENSIVE (LOSS) INCOME
Disclosure of accumulated other comprehensive income (loss):

| (In thousands) | June 30, 2010 | $\begin{gathered} \text { December 31, } \\ 2009 \end{gathered}$ | June 30, 2009 |
| :---: | :---: | :---: | :---: |
| Foreign currency translation adjustment | \$ $(41,253)$ | \$ $(40,676)$ | \$ $(39,825)$ |
| Underfunding of pension and postretirement benefit plans | $(121,550)$ | $(127,786)$ | $(197,114)$ |
| Tax effect | 46,801 | 48,566 | 76,858 |
| Underfunding of pension and postretirement benefit plans, net of tax | $(74,749)$ | $(79,220)$ | $(120,256)$ |
| Unrealized holding gains on securities available-for-sale | 221,018 | 104,090 | 53,019 |
| Tax effect | $(29,645)$ | $(14,134)$ | $(9,616)$ |
| Unrealized holding gains on securities available-for-sale, net of tax | 191,373 | 89,956 | 43,403 |
| Unrealized (losses) gains on cash flows hedges | $(1,509)$ | 1,199 | (37) |
| Tax effect | 588 | (468) | 15 |
| Unrealized (losses) gains on cash flows hedges, net of tax | (921) | 731 | (22) |
| Accumulated other comprehensive income (loss) | \$ 74,450 | \$ $(29,209)$ | \$(116,700) |

The accompanying notes are an integral part of these unaudited consolidated financial statements.

## POPULAR, INC.

CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

| (In thousands) | Six months ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  | 2009 |  |
| Cash flows from operating activities: |  |  |  |  |
| Net loss | \$ | $(140,883)$ | \$ | $(235,704)$ |
| Adjustments to reconcile net loss to net cash provided by operating activities: |  |  |  |  |
| Depreciation and amortization of premises and equipment |  | 30,759 |  | 33,603 |
| Provision for loan losses |  | 442,458 |  | 721,973 |
| Amortization of intangibles |  | 4,504 |  | 4,839 |
| Fair value adjustments of mortgage servicing rights |  | 9,577 |  | 10,505 |
| Net (accretion of discounts) amortization of premiums |  | $(18,639)$ |  | 8,126 |
| Net gain on sale and valuation adjustments of investment securities |  | (478) |  | $(229,851)$ |
| Fair value change in equity appreciation instrument |  | $(24,394)$ |  |  |
| FDIC loss share income |  | $(23,334)$ |  |  |
| Gains from changes in fair value related to instruments measured at fair value pursuant to the fair value option |  |  |  | $(1,141)$ |
| Net (gain) loss on disposition of premises and equipment |  | $(2,071)$ |  | 1,771 |
| Net loss on sale of loan, including adjustments to indemnity reserves and valuation adjustments on loans held-for-sale |  | 21,533 |  | 32,472 |
| Net amortization of deferred loan origination fees and costs |  | 2,140 |  | 4,374 |
| Earnings from investments under the equity method |  | $(14,513)$ |  | $(6,380)$ |
| Net loss on sale and subsequent write-downs of foreclosed assets |  | 8,429 |  | 8,585 |
| Stock options expense |  |  |  | 45 |
| Deferred income taxes, net of valuation |  | $(15,752)$ |  | $(73,983)$ |
| Net disbursements on loans held-for-sale |  | $(312,489)$ |  | $(685,500)$ |
| Acquisitions of loans held-for-sale |  | $(133,798)$ |  | $(209,814)$ |
| Proceeds from sale of loans held-for-sale |  | 35,867 |  | 43,875 |
| Net decrease in trading securities |  | 396,940 |  | 911,066 |
| Net decrease in accrued income receivable |  | 10,729 |  | 19,553 |
| Net decrease in other assets |  | 22,935 |  | 46,218 |
| Net decrease in interest payable |  | $(17,566)$ |  | $(30,133)$ |
| Net increase in postretirement benefit obligation |  | 1,627 |  | 2,404 |
| Net increase in other liabilities |  | 9,312 |  | 61,055 |
| Total adjustments |  | 433,776 |  | 673,662 |
| Net cash provided by operating activities |  | 292,893 |  | 437,958 |
| Cash flows from investing activities: |  |  |  |  |
| Net increase in money market investments |  | (1,344,614) |  | $(156,993)$ |
| Purchases of investment securities: |  |  |  |  |
| Available-for-sale |  | $(542,506)$ |  | $(3,962,978)$ |

Held-to-maturity
Other
Proceeds from calls, paydowns, maturities and redemptions of investment securities:

| Available-for-sale | 818,380 | 846,944 |
| :--- | ---: | ---: |
| Held-to-maturity | 40,716 | 3,133 |
| Other | 83,272 | 24,988 |
| Proceeds from sale of investment securities available-for-sale | 19,484 | $3,747,567$ |
| Proceeds from sale of other investment securities | $1,024,846$ | 44,425 |
| Net repayments on loans | 10,878 | 670,771 |
| Proceeds from sale of loans | $(87,471)$ | 304,468 |
| Acquisition of loan portfolios | 261,311 | $(18,260)$ |
| Cash received from acquisitions | $(364)$ | $(727)$ |
| Mortgage servicing rights purchased | $9,161)$ | $(37,741)$ |
| Acquisition of premises and equipment | 69,058 | 8,800 |
| Proceeds from sale of premises and equipment | 285,248 | 76,334 |
| Proceeds from sale of foreclosed assets |  | $1,500,160$ |

## Cash flows from financing activities:

Net decrease in deposits
Net decrease in assets sold under agreements to repurchase
Net decrease in other short-term borrowings
Payments of notes payable
Proceeds from issuance of notes payable
Net proceeds from issuance of depositary shares
Dividends paid
Treasury stock acquired
Net cash used in financing activities
Net increase (decrease) in cash and due from banks
Cash and due from banks at beginning of period
Cash and due from banks at end of period
$(1,202,219)$
$(325,596)$
$(6,063)$
$(37,131)$
$(13,076)$
$(28,328)$
$(22,243)$

846,944
3,133
24,988
3,747,567
44,425
670,771
304,468
$(18,260)$
$(37,741)$
8,800
76,334
$1,500,160$
$(633,722)$
$(609,930)$
$(3,109)$
(804,072)
61,031
$(71,438)$
$(2,061,253)$
$(123,135)$
784,987
\$ 744,769
\$ 661,852

The accompanying notes are an integral part of these unaudited consolidated financial statements.
Note: The Consolidated Statement of Cash Flows for the six months ended June 30, 2009 includes the cash flows from operating, investing and financing activities associated with discontinued operations.

## Notes to Unaudited Consolidated Financial Statements

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## Notes to Unaudited Consolidated Financial Statements

## Note 1 Nature of Operations

Popular, Inc. (the Corporation or Popular ) is a diversified, publicly owned financial holding company subject to the supervision and regulation of the Board of Governors of the Federal Reserve System. The Corporation has operations in Puerto Rico, the United States, the Caribbean and Latin America. In Puerto Rico, the Corporation provides retail and commercial banking services through its principal banking subsidiary, Banco Popular de Puerto Rico ( BPPR ), as well as auto and equipment leasing and financing, mortgage loans, investment banking, broker-dealer and insurance services through specialized subsidiaries. In the United States, the Corporation operates Banco Popular North America ( BPNA ), including its wholly-owned subsidiary E-LOAN. BPNA is a community bank providing a broad range of financial services and products to the communities it serves. BPNA operates branches in New York, California, Illinois, New Jersey and Florida. E-LOAN markets deposit accounts under its name for the benefit of BPNA. The Corporation, through its subsidiary EVERTEC, provides transaction processing services throughout the Caribbean and Latin America, as well as internally services many of Popular s subsidiaries system infrastructures and transactional processing businesses. The sections that follow provide a description of two significant transactions that impacted or will impact the Corporation s current and future operations.
Westernbank FDIC-Assisted Transaction
On April 30, 2010, BPPR entered into a purchase and assumption agreement with the Federal Deposit Insurance Corporation (the FDIC ) to acquire certain assets and assume certain deposits and liabilities of Westernbank Puerto Rico, a Puerto Rico state-chartered bank headquartered in Mayaguez, Puerto Rico ( Westernbank )(herein the
Westernbank FDIC-assisted transaction ). Westernbank was a wholly-owned commercial bank subsidiary of W Holding Company, Inc. and operated through a network of 45 branches located throughout Puerto Rico. On May 1, 2010, Westernbank s branches reopened as branches of BPPR; however, the physical branch locations and leases were not immediately acquired by BPPR. BPPR has an option, which was extended until August 30, 2010, to acquire, at fair market value, any bank premises that were owned by, or any leases relating to bank premises held by, Westernbank (including ATM locations). BPPR is currently reviewing the bank premises and related leases of Westernbank, and expects to reduce the number of branches due to bank synergies. Currently, all former Westernbank banking facilities and equipment used by the Corporation are leased from the FDIC on a month-to-month basis. The integration of Westernbank s operations into BPPR is expected to be substantially completed by the end of the third quarter of 2010. Refer to Note 2 to the consolidated financial statements for detailed information on the Westernbank FDIC-assisted transaction. Refer to the Corporation s Form 8-K/A filed on July 16, 2010 for additional information with respect to this FDIC-assisted transaction.
EVERTEC
Popular, EVERTEC, and two newly formed subsidiaries of a fund managed by an affiliate of Apollo Management VII, L.P. ( Apollo ), AP Carib Holdings, Ltd. ( AP Carib ) and Carib Acquisition, Inc. ( Merger Sub ), have entered into an Agreement and Plan of Merger (the Merger Agreement ) dated as of June 30, 2010, as amended as of August 5, 2010 and August 8, 2010, pursuant to which Merger Sub will be merged with and into EVERTEC (the Merger ). EVERTEC currently operates Popular s merchant acquiring and processing and technology business and owns the ATH Network connecting the ATMs of various financial institutions throughout Puerto Rico, the U.S. Virgin Islands and the British Virgin Islands. Following the effective time of the Merger, AP Carib and Popular will contribute their respective shares of EVERTEC capital stock to Carib Holdings, Inc. ( Carib Holdings ) in exchange for shares of Carib Holdings capital stock. Following that contribution, EVERTEC will be a wholly-owned subsidiary of Carib Holdings, and Carib Holdings will be operated as a joint venture between Apollo and Popular, with AP Carib and Popular initially owning $51 \%$ and $49 \%$, respectively, of Carib Holdings s outstanding capital stock, subject to pro rata dilution to the extent that non-voting stock or other securities convertible into non-voting stock and/or derivative securities whose value is derived from such capital stock or non-voting stock are issued to EVERTEC management. The transaction is expected to contribute significantly to the Corporation s capital levels and capital ratios, and results of operations. The closing of the transaction is currently expected to be completed in the third quarter of 2010 and is subject to various conditions and regulatory approvals. Refer to the Corporation s Form 8-K filed with the Securities and Exchange Commission ( SEC ) on July 8, 2010 for additional information regarding transaction terms and
structure.
Under the Merger Agreement, Apollo has the option to require the Corporation to sell or retain EVERTEC s operations in Venezuela. Apollo has informed management of the Corporation of their plan to exercise this option. Therefore, as a condition to closing, EVERTEC must transfer its operations in Venezuela to another one of the Corporation s subsidiaries for an amount equal to the net book value of those operations and the transaction consideration will be reduced.

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Prior to entering into the merger agreement, Popular and its subsidiaries BPPR, Popular International Bank, Inc. ( PIBI ) and EVERTEC completed an internal reorganization transferring certain intellectual property assets and interests in certain foreign subsidiaries to EVERTEC on June 30, 2010. Commencing on June 30, 2010, PIBI s wholly-owned subsidiaries ATH Costa Rica S.A. and T.I.I. Smart Solutions Inc. became wholly-owned subsidiaries of EVERTEC. These foreign subsidiaries were reported as part of the EVERTEC reportable segment prior to the internal reorganization. Also, in connection with the reorganization, BPPR s Merchant Business and TicketPop divisions were transferred to EVERTEC. As of June 30, 2010, the Corporation continued to evaluate and report the merchant acquiring business and TicketPop divisions as part of the BPPR reportable segment.

## Note 2 Business Combination

As indicated in Note 1 to the consolidated financial statements, on April 30, 2010, the Corporation s banking subsidiary, BPPR, acquired certain assets and assumed certain deposits of Westernbank Puerto Rico from the FDIC, as receiver for Westernbank, in an assisted transaction. BPPR acquired approximately $\$ 9.1$ billion in assets and assumed approximately $\$ 2.4$ billion in deposits, excluding the effects of purchase accounting adjustments. As part of the transaction, BPPR issued a five-year $\$ 5.8$ billion note payable to the FDIC bearing an annual interest rate of $2.50 \%$. The note is secured by a substantial amount of the assets, including loans and foreclosed other real estate properties acquired by BPPR from the FDIC in the Westernbank assisted transaction, and which are subject to the loss sharing agreements. In addition, as part of the consideration for the transaction, the FDIC received a cash-settled equity appreciation instrument, which is described in detail below.

## Loss Sharing Agreements

In connection with the acquisition, BPPR entered into loss sharing agreements with the FDIC with respect to approximately $\$ 8.6$ billion of loans and other real estate (the covered assets ) acquired in the Westernbank FDIC-assisted transaction. Pursuant to the terms of the loss sharing agreements, the FDIC s obligation to reimburse BPPR for losses with respect to covered assets begins with the first dollar of loss incurred. The FDIC will reimburse BPPR for $80 \%$ of losses with respect to covered assets, and BPPR will reimburse the FDIC for $80 \%$ of recoveries with respect to losses for which the FDIC paid BPPR $80 \%$ reimbursement under the loss sharing agreements. The loss sharing agreement applicable to single-family residential mortgage loans provides for FDIC loss and recoveries sharing for ten years. The loss sharing agreement applicable to commercial and consumer loans provides for FDIC loss sharing for five years and BPPR reimbursement to the FDIC for eight years, in each case, on the same terms and conditions as described above.
In addition, BPPR has agreed to make a true-up payment to the FDIC on the date that is 45 days following the last day (the True-Up Measurement Date ) of the final shared loss month, or upon the final disposition of all covered assets under the loss sharing agreements in the event losses on the loss sharing agreements fail to reach expected levels. The estimated fair value of such true-up payment is recorded as a reduction in the fair value of the FDIC loss share indemnification asset. Under the loss sharing agreements, BPPR shall pay to the FDIC, $50 \%$ of the excess, if any, of: (i) $20 \%$ of the Intrinsic Loss Estimate of $\$ 4.6$ billion (or $\$ 925$ million)(as determined by the FDIC) less (ii) the sum of: (A) $25 \%$ of the asset discount (per bid) (or ( $\$ 1.1$ billion)); plus (B) $25 \%$ of the cumulative shared-loss payments (defined as the aggregate of all of the payments made or payable to BPPR minus the aggregate of all of the payments made or payable to the FDIC); plus (C) the sum of the period servicing amounts for every consecutive twelve-month period prior to and ending on the True-Up Measurement Date in respect of each of the loss sharing agreements during which the loss sharing provisions of the applicable loss sharing agreement is in effect (defined as the product of the simple average of the principal amount of shared loss loans and shared loss assets at the beginning and end of such period times $1 \%$ ).
Covered loans under loss sharing agreements with the FDIC (the covered loans ) are reported in loans exclusive of the estimated FDIC loss share indemnification asset. The covered loans acquired in the Westernbank transaction are, and will continue to be, reviewed for collectability, based on the expectations of cash flows on these loans. As a result, if there is a decrease in the expected cash flows due to an increase in estimated credit losses compared to the estimate made at the April 30, 2010 acquisition date, the Corporation will record a charge to the provision for loan losses and an allowance for loan losses will be established. A related credit to income and an increase in the FDIC loss share indemnification asset will be recognized at the same time, measured based on the loss share percentages described
above.
The operating results of the Corporation for the quarter and six-months ended June 30, 2010 include the operating results produced by the acquired assets and liabilities assumed for the period of May 1, 2010 to June 30, 2010. Note 29 to the consolidated financial statements provides limited information on the results of the BPPR Westernbank operations, which is presented as additional information within the BPPR reportable segment. The Corporation believes that given the nature of assets and liabilities assumed, the significant amount of fair value adjustments, the nature of additional consideration provided to the FDIC (note payable and equity appreciation instrument) and the FDIC loss sharing agreements now in place, historical results of Westernbank are not meaningful to Popular s results, and thus no pro forma information is presented.

The following table presents balances recorded by the Corporation at the time of the Westernbank FDIC-assisted transaction on April 30, 2010.

|  | Book value prior to |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | purchase <br> accounting adjustments |  | Fair value adjustments | Additional consideration | As recorded by <br> Popular, Inc. <br> on <br> April 30, 2010 |
| Assets: |  |  |  |  |  |
| Cash and money market investments | \$ 358,132 |  |  |  | \$ 358,132 |
| Investment in Federal Home Loan Bank stock | 58,610 |  |  |  | 58,610 |
| Covered loans | 8,510,748 |  | $(4,293,756)$ |  | 4,216,992 |
| Non-covered loans | 43,996 |  |  |  | 43,996 |
| FDIC loss share indemnification asset |  |  | 3,322,561 |  | 3,322,561 |
| Covered other real estate owned | 125,947 |  | $(52,712)$ |  | 73,235 |
| Core deposit intangible |  |  | 24,415 |  | 24,415 |
| Receivable from FDIC (associated to the |  |  |  |  |  |
| Note payable issued to the FDIC) |  |  |  | \$ 111,101 | 111,101 |
| Other assets | 44,926 |  |  |  | 44,926 |
| Total assets | \$9,142,359 | \$ | $(999,492)$ | \$ 111,101 | \$8,253,968 |
| Liabilities: |  |  |  |  |  |
| Deposits | \$2,380,170 | \$ | 11,465 |  | \$2,391,635 |
| Note payable issued to the FDIC (including a premium of $\$ 11,612$ |  |  |  |  |  |
| resulting from the fair value adjustment) |  |  |  | \$5,769,696 | 5,769,696 |
| Equity appreciation instrument |  |  |  | 52,500 | 52,500 |
| Contingent liability on unfunded loan commitments |  |  | 132,442 |  | 132,442 |
| Accrued expenses and other liabilities | 13,925 |  |  |  | 13,925 |
| Total liabilities | \$2,394,095 | \$ | 143,907 | \$5,822,196 | \$8,360,198 |
| Excess of assets acquired over liabilities assumed | \$6,748,264 |  |  |  |  |
| Aggregate fair value adjustments |  |  | $(1,143,399)$ |  |  |
| Aggregate additional consideration, net |  |  |  | \$5,711,095 |  |
| Goodwill on acquisition |  |  |  |  | \$ 106,230 |

As previously disclosed, the fair values initially assigned to the assets acquired and liabilities assumed were preliminary and subject to refinement for up to one year after the closing date of the acquisition as new information relative to closing date fair values becomes available. Because of the short time period between the April 30, 2010 closing of the transaction and the June 30, 2010 reporting date, as well as delays in the receipt of certain information, the Corporation continues to analyze its estimates of fair value on loans acquired, FDIC loss share indemnification asset recorded and the note payable issued to the FDIC. As the Corporation finalizes its analyses of these assets and liabilities, there may be adjustments to the recorded carrying values, and thus the recognized goodwill may increase or decrease.

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The following is a description of the methods used to determine the fair values of significant assets and liabilities: Loans
Fair values for loans were based on a discounted cash flow methodology. Certain loans were valued individually, while other loans were valued as pools. Aggregation into pools considered characteristics such as loan type, payment term, rate type and accruing status, among others. Principal and interest projections considered prepayment rates and credit loss expectations. The discount rates were developed based on the relative risk of the cash flows, taking into account principally the loan type, market rates as of the valuation date, liquidity expectations, and the expected life of the loans.

## FDIC loss share indemnification asset

Fair value was estimated using projected cash flows related to the loss sharing agreements based on the expected reimbursements for losses, including consideration of the true up payment and the applicable loss sharing percentages. These expected reimbursements do not include reimbursable amounts related to future covered expenditures. The estimates of expected losses used in valuation of this asset are consistent with the loss estimates used in the valuation of the covered assets. These cash flows were discounted to reflect the estimated timing of the receipt of the loss share reimbursement from the FDIC and the value of any true-up payment due to the FDIC at the end of the loss sharing agreements, to the extent applicable. The discount rate used in this calculation was determined using a yield of an A-rated corporate security with a term based on the weighted average life of the recovery of cash flows plus a risk premium reflecting the uncertainty related to the timing of cash flows and the potential rejection of claims by the FDIC. Due to the increased uncertainty of the true-up payment, an additional risk premium was added to the discount rate.
As of June 30, 2010, the Corporation has not made any claims to the FDIC associated with losses incurred on covered loans or covered other real estate owned. Non-interest income for the quarter ended June 30, 2010 was positively impacted by $\$ 23.3$ million derived from the two-month accretion of the FDIC loss share indemnification asset.
Receivable from the FDIC
The note payable issued to the FDIC as of the April 30, 2010 transaction date was determined based on a pro-forma statement of assets acquired and liabilities assumed as of February 24, 2010, the bid transaction date. The receivable from the FDIC represents an adjustment to reconcile the consideration paid based on the assets acquired and liabilities assumed as of April 30, 2010 compared with the pro-forma statement as of February 24, 2010. The carrying amount of this receivable was a reasonable estimate of fair value based on its short-term nature. The receivable from the FDIC was collected by BPPR in June 2010 and is reflected as a cash inflow from financing activities in the consolidated statement of cash flows for the six months ended June 30, 2010. The proceeds were remitted to the FDIC in July 2010 as a payment on the note.

## Other real estate covered under loss sharing agreements with the FDIC ( OREO )

OREO includes real estate acquired in settlement of loans. OREO properties were recorded at estimated fair values less costs to sell at the date acquired based on management s assessments of existing appraisals or broker price opinions. The estimated costs to sell are based on past experience with similar property types and terms customary for real estate transactions.

## Goodwill

The amount of goodwill is the residual difference in the fair value of liabilities assumed and net consideration paid to the FDIC over the fair value of the assets acquired. The goodwill is deductible for income tax purposes. The goodwill from the Westernbank FDIC-assisted transaction was assigned to the BPPR reportable segment.

## Core deposit intangible

This intangible asset represents the value of the relationships that Westernbank had with its deposit customers. The fair value of this intangible asset was estimated based on a discounted cash flow methodology that gave appropriate consideration to expected customer attrition rates, cost of the core deposit base, interest costs, and the net maintenance cost attributable to customer deposits, and the cost of alternative funds.

## Deposits

The fair values used for the demand and savings deposits that comprise the transaction accounts acquired, by definition equal the amount payable on demand at the reporting date. The fair values for time deposits were estimated
using a discounted cash flow calculation that applies interest rates currently offered to comparable time deposits with similar maturities.

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## Contingent liability on unfunded loan commitments

Unfunded loan commitments are contractual obligations to provide future funding. The fair value of a liability associated to unfunded loan commitments is principally based on the expected utilization rate or likelihood that the commitment will be exercised. The estimated value of the unfunded commitments was equal to the expected loss associated with the balance expected to be funded. The expected loss is comprised of both credit and non-credit components; therefore, the discounts derived from the loan valuation were applied to the expected funded balance to derive to fair value. The unfunded loan commitments outstanding as of the April 30, 2010 transaction date, which approximated $\$ 227$ million, relate principally to commercial and construction loans and commercial revolving lines of credit. Losses incurred on loan disbursements made under these unfunded loan commitments are covered by the FDIC loss sharing agreements provided that the Corporation complies with specific requirements under such agreements. The fair value of the unfunded loan commitments amounting to $\$ 132$ million is included as part of other liabilities in the consolidated statement of condition as of June 30, 2010.

## Deferred taxes

Deferred taxes relate to a difference between the financial statement and tax basis of the assets acquired and liabilities assumed in the transaction. Deferred taxes are reported based upon the principles in ASC Topic 740 Income Taxes , and are measured using the enacted statutory income tax rate to be in effect for BPPR at the time the deferred tax is expected to reverse, which is $39 \%$.
For income tax purposes, the Westernbank transaction was accounted for as an asset purchase and the tax bases of assets acquired were allocated based on fair values using a modified residual method. Under this method, the purchase price was allocated among the assets in order of liquidity (the most liquid first) up to its fair market value.

## Note payable issued to the FDIC

The fair value of the note payable issued to the FDIC was determined using discounted cash flows based on market rates currently available for debt with similar terms, including consideration that the debt is collateralized by the assets covered under the loss sharing agreements. The principal source of cash flows to pay down the note payable derives from the cash flows collected from the covered assets, as well as payments from the FDIC on claimed credit losses associated to the covered assets. The Corporation is required under the agreements with the FDIC to use those proceeds to repay the note payable and remit payments on a monthly basis.

## Equity appreciation instrument

As part of the consideration, BPPR also issued an equity appreciation instrument to the FDIC. Under the terms of the equity appreciation instrument, the FDIC has the opportunity to obtain a cash payment with a value equal to the product of (a) 50 million units and (b) the difference between (i) Popular, Inc. s average volume weighted price over the two NASDAQ trading days immediately prior to the exercise date and (ii) the exercise price of $\$ 3.43$. The equity appreciation instrument is exercisable by the holder thereof, in whole or in part, up to May 7, 2011. The fair value of the equity appreciation instrument was estimated by determining a call option value using the Black-Scholes Option Pricing Model. The equity appreciation instrument is recorded as a liability and any subsequent changes in its estimated fair value will be recognized in earnings. The Corporation recognized non-interest income of $\$ 24.4$ million during the quarter ended June 30, 2010 as a result of a decrease in the fair value of the equity appreciation instrument.

## Note 3 Basis of Presentation and Summary of Significant Accounting Policies

The consolidated financial statements include the accounts of Popular, Inc. and its majority-owned subsidiaries. All significant intercompany accounts and transactions have been eliminated in consolidation. The consolidated interim financial statements have been prepared without audit. The statement of condition data as of December 31, 2009 was derived from audited financial statements. The unaudited interim financial statements are, in the opinion of management, a fair statement of the results for the periods reported and include all necessary adjustments, all of a normal recurring nature, for a fair statement of such results.
Certain information and note disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted from the unaudited financial statements pursuant to the rules and regulations of the Securities and Exchange Commission. Accordingly, these financial statements should be read in conjunction with the audited consolidated financial statements of the Corporation for the year ended December 31, 2009, included in the Corporation s Annual Report on

Form 10-K filed on March 1, 2010 (the 2009 Annual Report ). Additionally, where applicable, the policies conform to the accounting and reporting guidelines prescribed by bank regulatory authorities. Operating results for the interim periods disclosed herein are not necessarily indicative of the results that may be expected for a full year or any future period.

## Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the consolidated statement of condition.
Management exercised significant judgment regarding assumptions about discount rates, future expected cash flows including prepayments, default rates, market conditions and other future events that are highly subjective in nature, and subject to change, and all of which affected the estimation of the fair values of the net assets acquired in the Westernbank FDIC-assisted transaction. Actual results could differ from those estimates; others provided with the same information could draw different reasonable conclusions and calculate different fair values. Changes that may vary significantly from our assumptions include loan prepayments, credit losses, the estimated market values of collateral at disposition, the timing of such disposition, and deposit attrition.
Business Acquisition
The Corporation determined that the acquisition of certain assets and assumption of certain liabilities of Westernbank in the Westernbank FDIC-assisted transaction constitutes a business acquisition as defined by the Financial Accounting Standards Board ( FASB ) Codification ( ASC ) Topic 805 Business Combinations . The assets and liabilities, both tangible and intangible, were initially recorded at their estimated fair values. Fair values were determined based on the requirements of FASB Codification Topic 820 Fair Value Measurements . These fair value estimates are preliminary and subject to refinement for up to one year after the closing date of the acquisition as additional information regarding the closing date fair value becomes available. Acquisition-related costs are expensed as incurred.

## Loans acquired in an FDIC-assisted transaction

Loans acquired in a business acquisition are recorded at their fair value at the acquisition date. Credit discounts are included in the determination of fair value; therefore, an allowance for loan losses is not recorded at the acquisition date.
Since the loans from the Westernbank FDIC-assisted transaction were acquired with a significant discount for credit, the Corporation applied the discount accretion guidance of ASC Subtopic 310-30 Loans and Debt Securities Acquired with Deteriorated Credit Quality ( ASC Subtopic 310-30 ) to all acquired loans, except for credit cards and revolving lines of credit that were expressly scoped out from the application of this guidance. As documented in a letter from the AICPA Depository Institutions Expert Panel ( DIEP ) to the Office of Chief Accountant of the SEC, on December 5, 2009, the SEC addressed the recognition of discount accretion for loans acquired under these circumstances. As referred to in the AICPA s letter, when loans are acquired with a significant discount for credit and such loans are not within the scope of ASC 310-30, they believed that the SEC would not object to an accounting policy based on contractual cash flows or an accounting policy based on expected cash flows , meaning that an entity could either apply the accretion guidance of ASC 310-20 or that of ASC 310-30 to such loans. Consistent with the AICPA s views, the Corporation applied the guidance of ASC 310-30 to all loans acquired in Westernbank FDIC-assisted transaction, except for credit cards and revolving lines of credit as indicated above.
Under ASC Subtopic 310-30, the covered loans acquired from the FDIC were aggregated into pools based on similar characteristics, including factors such as loan type, interest rate type, accruing status, and amortization type. Each loan pool is accounted for as a single asset with a single composite interest rate and an aggregate expectation of cash flows. Under ASC Subtopic 310-30, the difference between the undiscounted cash flows expected at acquisition and the fair value in the loans, or the accretable yield, is recognized as interest income using the effective yield method over the estimated life of the loan if the timing and amount of the future cash flows of the pool is reasonably estimable. The non-accretable difference represents the difference between contractually required principal and interest and the cash flows expected to be collected. Subsequent to the acquisition date, increases in cash flows over those expected at the acquisition date are recognized as interest income prospectively. Decreases in expected cash flows after the acquisition date are recognized by recording an allowance for loan losses.

The fair value discount of lines of credit with revolving privileges that are accounted for pursuant to the guidance of ASC Subtopic 310-20, represents the difference between the contractually required loan payment receivable in excess of the initial investment in the loan. This discount is accreted into interest income over the life of the loan if the loan is in accruing status. Any cash flows collected in excess of the carrying amount of the loan are recognized in earnings at the time of collection. The carrying amount of lines of credit with revolving privileges, which are accounted pursuant to the guidance of ASC Subtopic 310-20, are subject to periodic review to determine the need for recognizing an allowance for loan losses.
Covered Assets
Assets subject to loss sharing agreements with the FDIC are labeled covered on the consolidated statement of condition and include certain loans and other real estate properties. Loans acquired in the Westernbank FDIC-assisted transaction, except for credit cards, are considered covered loans because the Corporation will be reimbursed for $80 \%$ of any future losses on these loans subject to the terms of the FDIC loss sharing agreements.

## FDIC Loss Share Indemnification Asset

The acquisition date fair value of the reimbursement that the Corporation expects to receive from the FDIC under the loss sharing agreements was recorded as an FDIC loss share indemnification asset on the consolidated statement of condition. Fair value was estimated using projected cash flows related to the loss sharing agreements. Refer to Note 2 for additional information on the valuation methodology. The impact of the FDIC loss share indemnification on the Corporation s results of operations is included in non-interest income, particularly in the category of FDIC loss share income , and considers the accretion due to discounting and the changes in expected loss sharing reimbursements. Decreases in expected reimbursements will be recognized in income prospectively consistent with the approach taken to recognize increases in cash flows on covered loans. Increases in expected reimbursements will be recognized in income in the same period that the allowance for credit losses for the related loans is recognized.
The FDIC loss share indemnification asset for loss share agreements is measured separately from the related covered assets as it is not contractually embedded in the assets and is not transferable with the assets should the assets be sold.
Equity Appreciation Instrument
The equity appreciation instrument is recorded as an other liability in the consolidated statement of condition and any subsequent change in its estimated fair value is recognized in earnings on each quarterly reporting date. Refer to Note 2 to the consolidated financial statements for additional information on the equity appreciation instrument issued to the FDIC.
Note 4 Adoption of New Accounting Standards and Issued But Not Yet Effective Accounting Standards FASB Accounting Standards Update 2009-16, Transfers and Servicing (Accounting Standards Codification ( ASC )

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## Topic 860) Accounting for Transfers of Financial Assets ( ASU 2009-16 )

ASU 2009-16 amends previous guidance relating to transfers of financial assets and eliminates the concept of a qualifying special-purpose entity, removes the exception for guaranteed mortgage securitizations when a transferor has not surrendered control over the transferred financial assets, changes the requirements for derecognizing financial assets, and includes additional disclosures requiring more information about transfers of financial assets in which entities have continuing exposure to the risks related to the transferred financial assets. Among the most significant amendments and additions to this guidance are changes to the conditions for sales of financial assets which objective is to determine whether a transferor and its consolidated affiliates included in the financial statements have surrendered control over transferred financial assets or third-party beneficial interests; and the addition of the meaning of the term participating interest which represents a proportionate (pro rata) ownership interest in an entire financial asset. The requirements for sale accounting must be applied only to a financial asset in its entirety, a pool of financial assets in its entirety, or participating interests as defined in ASC Subparagraph 860-10-40-6A. This guidance has been applied as of the beginning of the first annual reporting period that began after November 15, 2009, for interim periods within that first annual reporting period and will be applied for interim and annual reporting periods thereafter. Earlier application was prohibited. The recognition and measurement provisions have been applied to transfers that have occurred on or after the effective date. On and after the effective date, existing qualifying special-purpose entities have been evaluated for consolidation in accordance with the applicable consolidation guidance in the Codification. The Corporation adopted this new authoritative accounting guidance effective January 1, 2010. The Corporation evaluated transfers of financial assets executed during the six months ended June 30, 2010 pursuant to the new accounting guidance, principally consisting of guaranteed mortgage securitizations (Government National Mortgage Association ( GNMA ) and Federal National Mortgage Association ( FNMA ) mortgage-backed securities, and determined that the adoption of ASU 2009-16 did not have a significant impact on the Corporation saccounting for such transactions or results of operations or financial condition for such period.
A securitization of a financial asset, a participating interest in a financial asset, or a pool of financial assets in which the Corporation (and its consolidated affiliates) (a) surrenders control over the transferred assets and (b) receives cash or other proceeds is accounted for as a sale. Control is considered to be surrendered only if all three of the following conditions are met: (1) the assets have been legally isolated; (2) the transferee has the ability to pledge or exchange the assets; and (3) the transferor no longer maintains effective control over the assets. When the Corporation transfers financial assets and the transfer fails any one of the above criteria, the Corporation is prevented from derecognizing the transferred financial assets and the transaction is accounted for as a secured borrowing.
The Corporation recognizes and initially measures at fair value a servicing asset or servicing liability each time it undertakes an obligation to service a financial asset by entering into a servicing contract in either of the following situations: (1) a transfer of an entire financial asset, a group of entire financial assets, or a participating interest in an entire financial asset that meets the requirements for sale accounting; or (2) an acquisition or assumption of a servicing obligation of financial assets that do not pertain to the Corporation or its consolidated subsidiaries. Upon adoption of ASU 2009-16, the Corporation does not recognize either a servicing asset or a servicing liability if it transfers or securitizes financial assets in a transaction that does not meet the requirements for sale accounting and is accounted for as a secured borrowing.
Refer to Note 11 to the consolidated financial statements for disclosures on transfers of financial assets and servicing assets retained as part of guaranteed mortgage securitizations.
FASB Accounting Standards Update 2009-17, Consolidations (ASC Topic 810) Improvements to Financial Reporting by Enterprises Involved with Variable Interest Entities (ASU 2009-17 ) and FASB Accounting Standards Update 2010-10, Consolidation (ASC Topic 810): Amendments for Certain Investment Funds ( ASU 2010-10 ) ASU 2009-17 amends the guidance applicable to variable interest entities ( VIE ) and changes how a reporting entity determines when an entity that is insufficiently capitalized or is not controlled through voting (or similar rights) should be consolidated. This guidance replaces a quantitative-based risks and rewards calculation for determining which entity, if any, has both (a) a controlling financial interest in a variable interest entity with an approach focused on identifying which entity has the power to direct the activities of a variable interest entity that

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most significantly impact the entity s economic performance and (b) the obligation to absorb losses of the entity or the right to receive benefits from the entity that could potentially be significant to the variable interest entity. This guidance requires reconsideration of whether an entity is a variable interest entity when any changes in facts or circumstances occur such that the holders of the equity investment at risk, as a group, lose the power to direct the activities of the entity that most significantly impact the entity s economic performance. It also requires ongoing assessments of whether a variable interest holder is the primary beneficiary of a variable interest entity. The amendments to the consolidated guidance affect all entities that were within the scope of the original guidance, as well as qualifying special-purpose entities ( QSPEs ) that were previously excluded from the guidance. ASU 2009-17 requires a reporting entity to provide additional disclosures about its involvement with variable interest entities and any significant changes in risk exposure due to that involvement. The Corporation adopted this new authoritative accounting guidance effective January 1, 2010. The new accounting guidance on variable interest entities did not have an effect on the Corporation s consolidated statement of condition or results of operations upon adoption.
The principal variable interest entities evaluated by the Corporation during the six months ended June 30, 2010 included: (1) GNMA and FNMA guaranteed mortgage securitizations and for which management has concluded that the Corporation is not the primary beneficiary (refer to Note 20 to the consolidated financial statements) and (2) the trust preferred securities for which management believes that the Corporation does not possess a significant variable interest on the trusts (refer to Note 17 to the consolidated financial statements).
Additionally, the Corporation has variable interests in certain investments that have the attributes of investment companies, as well as limited partnership investments in venture capital companies. However, in January 2010, the FASB issued ASU 2010-10, Consolidation (ASC Topic 810), Amendments for Certain Investment Funds, which deferred the effective date of the provisions of ASU 2009-17 for a reporting entity sinterest in an entity that has all the attributes of an investment company; or for which it is industry practice to apply measurement principles for financial reporting purposes that are consistent with those followed by investment companies. The deferral allows asset managers that have no obligation to fund potentially significant losses of an investment entity to continue to apply the previous accounting guidance to investment entities that have the attributes of entities subject to ASC Topic 946 (the
Investment Company Guide ). The FASB also decided to defer the application of ASU 2009-17 for money market funds subject to Rule 2a-7 of the Investment Company Act of 1940. Asset managers would continue to apply the applicable existing guidance to those entities that qualify for the deferral. ASU 2010-10 did not defer the disclosure requirements in ASU 2009-17.
The Corporation was not required to consolidate existing variable interest entities for which it has a variable interest as of June 30, 2010. Refer to Note 20 to the consolidated financial statements for required disclosures associated with the guaranteed mortgage securitizations in which the Corporation holds a variable interest.
FASB Accounting Standards Update 2010-06, Fair Value Measurements and Disclosures (ASC Topic 820) Improving Disclosures about Fair Value Measurements ( ASU 2010-06 )
ASU 2010-06, issued in January 2010, revises two disclosure requirements concerning fair value measurements and clarifies two others. It requires separate presentation of significant transfers into and out of Levels 1 and 2 of the fair value hierarchy and disclosure of the reasons for such transfers. It will also require the presentation of purchases, sales, issuances and settlements within Level 3 on a gross basis rather than a net basis. The amendments also clarify that disclosures should be disaggregated by class of asset or liability and that disclosures about inputs and valuation techniques should be provided for both recurring and non-recurring fair value measurements. ASU 2010-06 has been effective for interim and annual reporting periods beginning after December 15, 2009, except for the disclosures about purchases, sales, issuances, and settlements in the rollforward of activity in Level 3 fair value measurements, which are effective for interim and annual reporting periods beginning after December 15, 2010. This guidance impacts disclosures only and will not have an effect on the Corporation s consolidated statements of condition or results of operations. The Corporation s disclosures about fair value measurements are presented in Note 21 to the consolidated financial statements.
FASB Accounting Standards Update 2010-11, Derivatives and Hedging (ASC Topic 815): Scope Exception Related to Embedded Credit Derivatives ( ASU 2010-11 )

ASU 2010-11 clarifies the type of embedded credit derivative that is exempt from embedded derivative bifurcation requirements. The type of credit derivative that qualifies for the exemption is related only to the subordination of one financial instrument to another. As a result, entities that have contracts containing an embedded credit derivative feature in a form other than such subordination may need to separately account for the embedded credit derivative feature. The amendments in ASU 2010-11 are effective for each reporting entity at the beginning of its first fiscal quarter beginning after June 15, 2010. Early adoption is permitted at the beginning of each entity s first fiscal quarter beginning after March 5, 2010. The Corporation does not expect that the adoption of this standard will have a significant effect, if any, on its consolidated financial statements.
FASB Accounting Standards Update 2010-18, Receivables (ASC Topic 310): Effect of a Loan Modification When the Loan is Part of a Pool That is Accounted for as a Single Asset ( ASU 2010-18 )
The amendments in ASU 2010-18, issued in April 2010, affect any entity that acquires loans subject to ASC Subtopic 310-30, that accounts for some or all of those loans within pools, and that subsequently modifies one or more of those loans after acquisition. ASC Subtopic 310-30 provides guidance on accounting for acquired loans that have evidence of credit deterioration upon acquisition. As a result of the amendments in ASU 2010-18, modifications of loans that are accounted for within a pool under ASC Subtopic 310-30 do not result in the removal of those loans from the pool even if the modification of those loans would otherwise be considered a troubled debt restructuring. An entity will continue to be required to consider whether the pool of assets in which the loan is included is impaired if expected cash flows for the pool change. The amendments in ASU 2010-18 do not affect the accounting for loans under the scope of Subtopic 310-30 that are not accounted for within pools. Loans accounted for individually under Subtopic 310-30 continue to be subject to the troubled debt restructuring accounting provisions within ASC Subtopic 310-40, Receivables Troubled Debt Restructurings by Creditors. The amendments in ASU 2010-18 are effective for modifications of loans accounted for within pools under Subtopic 310-30 occurring in the first interim or annual period ending on or after July 15, 2010. The amendments are to be applied prospectively. Early application is permitted. Upon initial adoption of the guidance in ASU 2010-18, an entity may make a one-time election to terminate accounting for loans as a pool under Subtopic 310-30. This election may be applied on a pool-by-pool basis and does not preclude an entity from applying pool accounting to subsequent acquisitions of loans with credit deterioration. The Corporation elected to early adopt the provisions of this statement, effective with the closing of the Westernbank FDIC-assisted transaction on April 30, 2010. As a result, the accounting for modified loans follows the guidelines of ASU 2010-18; however, the adoption of these provisions did not have a significant impact on the Corporation s result of operations or financial position as of June 30, 2010.
FASB Accounting Standards Update 2010-20, Receivables (ASC Topic 310): Disclosure about the Credit Quality of Financing Receivables and the Allowance for Credit Losses ( ASU 2010-20 )
ASU 2010-20, issued in July 2010, expands disclosure requirements about the credit quality of financing receivables and allowance for credit losses. The objective of this ASU is for an entity to provide disclosures that facilitate financial statement users evaluation of the following: (1) the nature of credit risk inherent in the entity s portfolio of financing receivables; (2) how that risk is analyzed and assessed in arriving at the allowance for credit losses; and (3) the changes and reasons for those changes in the allowance for credit losses. Disclosures should be provided on a disaggregated basis on two defined levels: (1) portfolio segment; and (2) class of financing receivable. The ASU 2010-20 makes changes to existing disclosure requirements and includes additional disclosure requirements about financing receivables, including: the credit quality indicators of financing receivables at the end of the reporting period by class of financing receivables; the aging of past due financing receivables at the end of the reporting period by class of financing receivables; and the nature and extent of troubled debt restructurings that occurred during the period by class of financing receivables and their effect on the allowance for credit losses. The disclosure requirements as of the end of a reporting period are effective for interim and annual reporting periods ending on or after December 15, 2010. The disclosures about activity that occurs during a reporting period are effective for interim and annual reporting periods beginning on or after December 15, 2010. This guidance impacts disclosures only and will not have an effect on the Corporation s consolidated statements of condition or results of operations.

## Note 5 Discontinued Operations

In 2008, the Corporation discontinued the operations of Popular Financial Holdings ( PFH ) by selling assets and closing service branches and other units. The loss from discontinued operations for the quarter and six months
ended June 30, 2009 was $\$ 6.6$ million and $\$ 16.5$ million, respectively, net of taxes. This loss was primarily related to salary and other expenses incurred in providing loan portfolio servicing to affiliated companies and other costs for full-time equivalent employees ( FTEs ) that were retained for a transition period, as well as adjustments to indemnity reserves on loans previously sold.

## Note 6 Restrictions on Cash and Due from Banks and Certain Securities

The Corporation s subsidiary banks are required by federal and state regulatory agencies to maintain average reserve balances with the Federal Reserve Bank or other banks. Those required average reserve balances were $\$ 788$ million as of June 30, 2010 (December 31, 2009 \$721 million; June 30, $2009 \$ 718$ million). Cash and due from banks as well as other short-term, highly-liquid securities are used to cover the required average reserve balances.
As required by the Puerto Rico International Banking Center Regulatory Act, as of June 30, 2010, December 31, 2009, and June 30, 2009, the Corporation maintained separately for its two international banking entities ( IBEs ), $\$ 0.6$ million in time deposits, equally divided for the two IBEs, which were considered restricted assets.
As part of a line of credit facility with a financial institution, as of June 30, 2010, the Corporation maintained restricted cash of $\$ 1$ million (December 31, 2009 and June 30, $2009 \quad \$ 2$ million) as collateral for the line of credit. The cash is being held in certificates of deposits which mature in less than 90 days. The line of credit is used to support letters of credit.
As of June 30, the Corporation maintained restricted cash of $\$ 6$ million to support letters of credit (December 31, 2009
$\$ 4$ million; June 30, $2009 \quad \$ 5$ million).
As of June 30, 2010, the Corporation maintained restricted cash of $\$ 2$ million that represents funds deposited in an escrow account which are guaranteeing possible liens or encumbrances over the title of insured properties.
As of June 30, 2010, the Corporation maintained restricted cash of $\$ 5$ million as collateral for repurchase liabilities. As of June 30, 2010, the Corporation had restricted cash of $\$ 4$ million which represents cash received on deposit from participant institutions of the ATH network that has been segregated for the development of the ATH brand.
As of June 30, 2010, the Corporation maintained restricted cash of $\$ 12$ million to comply with the requirements of the credit card networks.

## Note 7 Pledged Assets

Certain securities and loans were pledged principally to secure public and trust deposits, assets sold under agreements to repurchase, other borrowings and credit facilities available, derivative positions and loan servicing agreements. The classification and carrying amount of the Corporation s pledged assets, in which the secured parties are not permitted to sell or repledge the collateral, were as follows:

|  | June 30, <br> 2010 | December 31, <br> 2009 | June 30, <br> (In thousands) |
| :--- | :---: | :---: | ---: |
| Investment securities available-for-sale, at fair value | $\$ 2,384,829$ | $\$ 1,923,338$ | $\$ 2,252,017$ |
| Investment securities held-to-maturity, at amortized <br> cost | 125,770 | 125,769 | 125,770 |
| Loans held-for-sale measured at lower of cost or fair <br> value | 3,069 | 2,254 | 34,014 |
| Loans held-in-portfolio covered under loss sharing <br> agreements with the FDIC | $3,932,700$ |  |  |
| Loans held-in-portfolio not covered under loss sharing <br> agreements with the FDIC | $9,392,857$ | $8,993,967$ | $7,629,613$ |
| Other real estate covered under loss sharing agreements <br> with the FDIC | 76,331 |  |  |
| Total pledged assets | $\$ 15,915,556$ | $\$ 11,045,328$ | $\$ 10,041,414$ |

Pledged investment securities and loans in which the creditor has the right by custom or contract to repledge are presented separately in the consolidated statements of condition.

Investment securities available-for-sale and held-to-maturity totaling \$2.0 billion as of June 30, 2010 served as collateral to secure public funds.
The Corporation s banking subsidiaries have the ability to borrow funds from the Federal Home Loan Bank of New York ( FHLB) and from the Federal Reserve Bank of New York ( Fed ). As of June 30, 2010, the banking subsidiaries had short-term and long-term credit facilities authorized with the FHLB aggregating $\$ 1.7$ billion. Refer to Note 16 to the consolidated financial statements for borrowings outstanding under these credit facilities. As of June 30, 2010, the credit facilities authorized with the FHLB were collateralized by $\$ 3.0$ billion in loans held-in-portfolio and investment securities available-for-sale. Also, the Corporation s banking subsidiaries had a borrowing capacity at the Fed discount window of $\$ 3.2$ billion, which remained unused as of such date. The amount available under this credit facility is dependent upon the balance of loans and securities pledged as collateral. As of June 30, 2010, the credit facilities with the Fed were collateralized by $\$ 6.4$ billion in loans held-in-portfolio. These pledged assets are included in the above table and were not reclassified and separately reported in the consolidated statement of condition as of June 30, 2010. Loans held-in-portfolio and other real estate owned that are covered by loss sharing agreements with the FDIC amounting to $\$ 4.0$ billion as of June 30,2010 , serve as collateral to secure the Note payable issued to the FDIC. Refer to Note 2 to the consolidated financial statements for descriptive information on the note payable issued to the FDIC.

## Note 8 Investment Securities Available-For-Sale

The amortized cost, gross unrealized gains and losses, fair value and weighted average yield of investment securities available-for-sale as of June 30, 2010, December 31, 2009 and June 30, 2009 were as follows:
(In thousands)
U.S. Treasury securities

After 1 to 5 years
After 5 to 10 years
Total U.S. Treasury securities
Obligations of U.S. Government sponsored entities
Within 1 year
After 1 to 5 years
After 5 to 10 years
After 10 years
Total obligations of U.S. Government sponsored entities
Obligations of Puerto Rico, States and political subdivisions
After 1 to 5 years
After 5 to 10 years
After 10 years
Total obligations of Puerto Rico, States and political subdivisions
Collateralized mortgage obligations federal agencies
Within 1 year
After 1 to 5 years
After 5 to 10 years
After 10 years
Total collateralized mortgage obligations federal agencies
Collateralized mortgage obligations private label
After 5 to 10 years
After 10 years
Total collateralized mortgage obligations private label
Mortgage-backed securities agencies
Within 1 year
After 1 to 5 years
After 5 to 10 years
After 10 years

AS OF JUNE 30, 2010
Gross Gross Weighted
Amortized UnrealizedUnrealized Fair Average
Cost Gains Losses Value Yield

| $\$ 107,776$ | \$ | 1,311 | $\$$ | 109,087 |
| ---: | ---: | ---: | ---: | :--- |
| 29,023 | 2,577 |  | $1.47 \%$ |  |
|  |  |  | 31,600 | 3.80 |
| 136,799 | 3,888 |  | 140,687 | 1.97 |

$\begin{array}{rr}384,536 & 5,504 \\ 1,254,234 & 65,786\end{array}$
83
517
$1,677,585 \quad 71,890$

22,406 $\quad 17$
27,049
5,560
$\begin{array}{lllll}55,015 & 621 & 4 & 55,632 & 4.72\end{array}$

| 159 | 3 |  | 162 | 4.06 |
| ---: | ---: | ---: | ---: | ---: |
| 4,714 | 136 |  | 4,850 | 4.61 |
| 98,717 | 1,507 | 88 | 100,136 | 2.65 |
| $1,310,206$ | 32,005 | 2,341 | $1,339,870$ | 2.93 |
|  |  |  |  |  |
| $1,413,796$ | 33,651 | 2,429 | $1,445,018$ | 2.92 |


| 16,737 | 21 | 522 | 16,236 | 2.08 |
| ---: | ---: | ---: | ---: | ---: |
| 92,212 | 116 | 6,577 | 85,751 | 2.37 |
|  |  |  |  |  |
| 108,949 | 137 | 7,099 | 101,987 | 2.32 |
|  |  |  |  |  |
| 20,661 | 177 |  | 20,838 | 2.96 |
| 20,438 | 544 |  | 20,982 | 3.96 |
| 188,865 | 12,762 |  | 201,627 | 4.72 |
| $2,629,056$ | 107,342 | 161 | $2,736,237$ | 4.31 |


| Total mortgage-backed securities | agencies | $2,859,020$ | 120,825 | 161 | $2,979,684$ | 4.33 |
| :--- | :--- | ---: | ---: | ---: | ---: | ---: |
| Equity securities | 9,005 | 202 | 503 | 8,704 | 3.46 |  |
| Total investment securities available-for-sale | $\$ 6,260,169$ | $\$ 231,214$ | $\$ 10,196$ | $\$ 6,481,187$ | $3.70 \%$ |  |

(In thousands)
U.S. Treasury securities

After 5 to 10 years
Obligations of U.S. Government sponsored entities
Within 1 year
After 1 to 5 years
After 5 to 10 years
After 10 years
Total obligations of U.S. Government sponsored entities
Obligations of Puerto Rico, States and political subdivisions After 1 to 5 years
After 5 to 10 years
After 10 years

Total obligations of Puerto Rico, States and political subdivisions
Collateralized mortgage obligations federal agencies
Within 1 year
After 1 to 5 ye
After 5 to 10 years
After 10 years
Total collateralized mortgage obligations federal agencies
Collateralized mortgage obligations private label
After 5 to 10 years
After 10 years
Total collateralized mortgage obligations private label
Mortgage-backed securities agencies
Within 1 year
After 1 to 5 years
After 5 to 10 years
After 10 years
Total mortgage-backed securities agencies

Equity securities

Total investment securities available-for-sale

AS OF DECEMBER 31, 2009
Gross Gross Weighted
Amortized UnrealizedUnrealized Fair Average Cost Gains Losses Value Yield
$\begin{array}{llllll}\$ & 29,359 & \$ & 1,093 & \$ 30,452 & 3.80 \%\end{array}$

| 349,424 | 7,491 | 356,915 | 3.67 |
| ---: | ---: | ---: | ---: |
| $1,177,318$ | 58,151 | $1,235,469$ | 3.79 |
| 27,812 | 680 | 28,492 | 4.96 |
| 26,884 | 176 | 27,060 | 5.68 |
| $1,581,438$ | 66,498 | $1,647,936$ | 3.82 |


| 22,311 | 7 | $\$$ | 15 | 22,303 |
| ---: | ---: | ---: | ---: | ---: |
| 6.92 |  |  |  |  |
| 50,910 | 249 | 632 | 50,527 | 5.08 |
| 7,840 |  | 61 | 7,779 | 5.26 |
|  |  |  |  |  |
| 81,061 | 256 | 708 | 80,609 | 5.60 |


| 41 |  |  | 41 | 3.78 |
| ---: | ---: | ---: | ---: | ---: |
| 4,875 | 120 |  | 4,995 | 4.44 |
| 125,397 | 2,105 | 404 | 127,098 | 2.85 |
| $1,454,833$ | 19,060 | 5,837 | $1,468,056$ | 3.03 |
|  |  |  |  |  |
| $1,585,146$ | 21,285 | 6,241 | $1,600,190$ | 3.02 |


| 20,885 |  | 653 | 20,232 | 2.00 |
| ---: | ---: | ---: | ---: | ---: |
| 105,669 | 109 | 8,452 | 97,326 | 2.59 |
| 126,554 |  |  |  |  |
|  | 109 | 9,105 | 117,558 | 2.50 |


| 26,878 | 512 |  | 27,390 | 3.61 |
| ---: | ---: | ---: | ---: | ---: |
| 30,117 | 823 |  | 30,940 | 3.94 |
| 205,480 | 8,781 |  | 214,261 | 4.80 |
| $2,915,689$ | 32,102 | 10,203 | $2,937,588$ | 4.40 |
| $3,178,164$ | 42,218 | 10,203 | $3,210,179$ | 4.42 |
|  |  |  |  |  |
| 8,902 | 233 | 1,345 | 7,790 | 3.65 |
|  |  |  |  |  |
| $\$ 6,590,624$ | $\$ 131,692$ | $\$ 27,602$ | $\$ 6,694,714$ | $3.91 \%$ |

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(In thousands)
U.S. Treasury securities

After 5 to 10 years

Obligations of U.S. Government sponsored entities
Within 1 year
After 1 to 5 years
After 5 to 10 years
After 10 years
Total obligations of U.S. Government sponsored entities
Obligations of Puerto Rico, States and political subdivisions
Within 1 year
After 1 to 5 years
After 5 to 10 years
After 10 years
Total obligations of Puerto Rico, States and political subdivisions
Collateralized mortgage obligations federal agencies
Within 1 year
After 1 to 5 years
After 5 to 10 years
After 10 years
Total collateralized mortgage obligations federal agencies
Collateralized mortgage obligations private label
Within 1 year
After 5 to 10 years
After 10 years
Total collateralized mortgage obligations private label
Mortgage-backed securities
Within 1 year
After 1 to 5 years
After 5 to 10 years
After 10 years

Total mortgage-backed securities
Equity securities

AS OF JUNE 30, 2009
Gross Gross Weighted Amortized UnrealizedUnrealized Market Average Cost Gains Losses Value Yield
\$

154,896
1,476,345
27,811
26,880
$1,685,932$
2,990
65,241 \$ 174
157,886 4.33
1,541,412 3.77
$28,871 \quad 4.96$
27,459 5.68
$\begin{array}{llll}69,870 & 174 & 1,755,628 & 3.87\end{array}$

| 4,500 | 10 |  | 4,510 | 6.10 |
| ---: | ---: | ---: | ---: | ---: |
| 2,150 | 5 | 8 | 2,147 | 4.95 |
| 68,476 | 264 | 4,906 | 63,834 | 4.79 |
| 28,690 | 4 | 277 | 28,417 | 5.23 |
|  |  |  |  |  |
| 103,816 | 283 | 5,191 | 98,908 | 4.97 |


| 266 | 1 |  | 267 | 4.12 |
| ---: | ---: | ---: | ---: | ---: |
| 8,566 | 181 | 16 | 8,731 | 5.16 |
| 148,888 | 2,202 | 473 | 150,617 | 3.04 |
| $1,508,619$ | 17,049 | 11,638 | $1,514,030$ | 3.19 |
|  |  |  |  |  |
| $1,666,339$ | 19,433 | 12,127 | $1,673,645$ | 3.18 |

$1 \quad 220 \quad 3.87$

| 221 | 1 | 220 | 3.87 |  |
| ---: | ---: | ---: | ---: | ---: |
| 27,224 | 746 | 26,478 | 2.35 |  |
| 128,354 | 3 | 18,567 | 109,790 | 3.60 |

128,354

155,799

| 5,143 | 52 |  | 5,195 | 3.04 |
| ---: | ---: | ---: | ---: | ---: |
| 78,841 | 1,502 | 1 | 80,342 | 3.80 |
| 149,901 | 4,812 | 4 | 154,709 | 4.82 |
| $3,304,858$ | 17,212 | 19,559 | $3,302,511$ | 4.50 |
|  |  |  |  |  |
| $3,538,743$ | 23,578 | 19,564 | $3,542,757$ | 4.50 |
|  |  |  |  |  |
| 13,116 | 81 | 4,997 | 8,200 | 2.48 |

The following table shows the Corporation s fair value and gross unrealized losses of investment securities available-for-sale, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position as of June 30, 2010, December 31, 2009 and June 30, 2009.

\left.|  | AS OF JUNE 30, 2010 |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 12 months or more |  |  |  |  |  |  |
| Gross |  |  |  |  |  |  |$\right)$


| (In thousands) | Less than 12 months |  | 12 months or more |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Gross |  | Gross |  | Gross |
|  | Fair Value | Unrealized Losses | Fair Value | Unrealized Losses | Fair Value | Unrealized Losses |
|  |  |  |  |  |  |  |
| Rico, States and political subdivisions | \$ 2,387 | \$ 8 | \$ 63,429 | \$ 700 | \$ 65,816 | \$ 708 |
| Collateralized mortgage obligations federal agencies | 298,917 | 3,667 | 359,214 | 2,574 | 658,131 | 6,241 |
| Collateralized mortgage obligations private |  |  |  |  |  |  |
| label | 6,716 | 18 | 97,904 | 9,087 | 104,620 | 9,105 |
| Mortgage-backed securities agencies | 905,028 | 10,130 | 3,566 | 73 | 908,594 | 10,203 |
| Equity securities | 2,347 | 981 | 3,898 | 364 | 6,245 | 1,345 |
| Total investment securities | \$1,215,395 | \$14,804 | \$528,011 | \$12,798 | \$1,743,406 | \$27,602 |

available-for-sale in an unrealized loss position


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Management evaluates investment securities for other-than-temporary ( OTTI ) declines in fair value on a quarterly basis. Once a decline in value is determined to be other-than-temporary, the value of a debt security is reduced and a corresponding charge to earnings is recognized for anticipated credit losses. Also, for equity securities that are considered other-than-temporarily impaired, the excess of the security s carrying value over its fair value at the evaluation date is accounted for as a loss in the results of operations. The OTTI analysis requires management to consider various factors, which include, but are not limited to: (1) the length of time and the extent to which fair value has been less than the amortized cost basis, (2) the financial condition of the issuer or issuers, (3) actual collateral attributes, (4) the payment structure of the debt security and the likelihood of the issuer being able to make payments, (5) any rating changes by a rating agency, (6) adverse conditions specifically related to the security, industry, or a geographic area, and (7) management $s$ intent to sell the debt security or whether it is more likely than not that the Corporation would be required to sell the debt security before a forecasted recovery occurs.
As of June 30, 2010, management performed its quarterly analysis of all debt securities in an unrealized loss position. Based on the analyses performed, management concluded that no individual debt security was other-than-temporarily impaired as of such date. As of June 30, 2010, the Corporation does not have the intent to sell debt securities in an unrealized loss position and it is not more likely than not that the Corporation will have to sell the investment securities prior to recovery of their amortized cost basis. Also, management evaluated the Corporation s portfolio of equity securities as of June 30, 2010. During the quarter ended June 30, 2010, the Corporation did not record any other-than-temporary impairment losses on equity securities. Management has the intent and ability to hold the investments in equity securities that are at a loss position as of June 30, 2010 for a reasonable period of time for a forecasted recovery of fair value up to (or beyond) the cost of these investments.
The unrealized losses reported for Collateralized mortgage obligations federal agencies are principally associated to CMOs that were issued by U.S. Government-sponsored entities and agencies, primarily Federal National Mortgage Association ( FNMA ) and Federal Home Loan Mortgage Corporation ( FHLMC ), institutions which the government has affirmed its commitment to support, and Government National Mortgage Association ( GNMA ), which has the full faith and credit of the U.S. Government. These collateralized mortgage obligations are rated AAA by the major rating agencies and are backed by residential mortgages. The unrealized losses in this portfolio were primarily attributable to changes in interest rates and levels of market liquidity relative to when the investment securities were purchased and not due to credit quality of the securities.
The unrealized losses associated with Collateralized mortgage obligations private label are primarily related to securities backed by residential mortgages. In addition to verifying the credit ratings for the private-label CMOs, management analyzed the underlying mortgage loan collateral for these bonds. Various statistics or metrics were reviewed for each private-label CMO, including among others, the weighted average loan-to-value, FICO score, and delinquency and foreclosure rates of the underlying assets in the securities. As of June 30, 2010, there were no sub-prime or Alt-A securities in the Corporation s private-label CMOs portfolios. For private-label CMOs with unrealized losses as of June 30, 2010, credit impairment was assessed using a cash flow model that estimates the cash flows on the underlying mortgages, using the security-specific collateral and transaction structure. The model estimates cash flows from the underlying mortgage loans and distributes those cash flows to various tranches of securities, considering the transaction structure and any subordination and credit enhancements that exist in that structure. The cash flow model incorporates actual cash flows through the current period and then projects the expected cash flows using a number of assumptions, including default rates, loss severity and prepayment rates. Management s assessment also considered tests using more stressful parameters. Based on the assessments, management concluded that the tranches of the private-label CMOs held by the Corporation were not other-than-temporarily impaired as of June 30, 2010, thus management expects to recover the amortized cost basis of the securities.
All of the Corporation s securities classified as mortgage-backed securities were issued by U.S. Government-sponsored entities and agencies, primarily GNMA and FNMA, thus as previously expressed, have the guarantee or support of the U.S. Government. These mortgage-backed securities are rated AAA by the major rating agencies and are backed by residential mortgages. Most of the mortgage-backed securities held as of June 30, 2010 with unrealized
losses had been purchased at a premium during 2009, and although their fair values have declined, they continue to exceed the par value of the securities. The unrealized losses in this portfolio were generally attributable to changes in interest rates relative to when the investment securities were purchased and not due to credit quality of the securities. Proceeds from the sale of investment securities available-for-sale during the six months ended June 30, 2010 amounted to $\$ 19.5$ million with no realized gains as the securities were sold at par value, and mostly related to the sale of Commonwealth of Puerto Rico Appropriation Bonds. This compares with proceeds of $\$ 3.7$ billion for the six months ended June 30, 2009, mostly related to the sale of FHLB notes during the first quarter of 2009, and realized net gains of $\$ 184.1$ million.
During the six months ended June 30, 2009, the Corporation recognized approximately $\$ 6.6$ million in losses in equity securities classified as available-for-sale that management considered to be other-than-temporarily impaired.
The following table states the names of issuers and the aggregate amortized cost and fair value of the securities of such issuer (includes available-for-sale and held-to-maturity securities), in which the aggregate amortized cost of such securities exceeds $10 \%$ of stockholders equity. This information excludes securities of the U.S. Government agencies and corporations. Investments in obligations issued by a State of the U.S. and its political subdivisions and agencies, which are payable and secured by the same source of revenue or taxing authority, other than the U.S. Government, are considered securities of a single issuer.

June 30, 2010
Amortized
(In thousands)

| FNMA | $\$ 963,714$ | $\$ 996,966$ |
| :--- | ---: | ---: |
| FHLB | $1,418,562$ | $1,486,376$ |
| Freddie Mac | 624,844 | 638,388 |

December 31, 2009

| Amortized <br> Cost |  |
| :--- | ---: |
|  | Fair Value |
| $\$ 970,744$ | $\$ 991,825$ |
| $1,385,535$ | $1,449,454$ |
| 959,316 | 971,556 |

June 30, 2009
Amortized
Cost Fair Value
\$1,230,691 \$1,246,060
1,465,847 1,532,656
999,435 1,006,425

## Note 9 Investment Securities Held-to-Maturity

The amortized cost, gross unrealized gains and losses, fair value and weighted average yield of investment securities held-to-maturity as of June 30, 2010, December 31, 2009 and June 30, 2009 were as follows:

|  | AS OF JUNE 30, 2010 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | Amortized Cost | Gross <br> Unrealized Gains | Gross <br> Unrealized Losses | Fair Value | Weighted Average Yield |
| U.S. Treasury securities |  |  |  |  |  |
| Within 1 year | \$ 25,797 | \$ 4 |  | \$ 25,801 | 0.22\% |
| Obligations of Puerto Rico, States and political subdivisions |  |  |  |  |  |
| Within 1 year | 7,110 | 13 |  | 7,123 | 2.12 |
| After 1 to 5 years | 109,820 | 509 |  | 110,329 | 5.52 |
| After 5 to 10 years | 17,808 | 289 | \$ 75 | 18,022 | 5.94 |
| After 10 years | 46,050 | 63 | 1,000 | 45,113 | 3.88 |
| Total obligations of Puerto Rico, States and political subdivisions | 180,788 | 874 | 1,075 | 180,587 | 5.01 |
| Collateralized mortgage obligations private label |  |  |  |  |  |
| After 10 years | 209 |  | 12 | 197 | 5.45 |
| Others |  |  |  |  |  |
| Within 1 year | 1,372 |  |  | 1,372 | 1.91 |
| After 1 to 5 years | 1,250 |  |  | 1,250 | 0.84 |
| Total others | 2,622 |  |  | 2,622 | 1.40 |
| Total investment securities |  |  |  |  |  |
|  |  | AS OF | ECEMBER | 2009 |  |
| (In thousands) | Amortized Cost | Gross <br> Unrealized Gains | Gross <br> Unrealized Losses | Fair Value | Weighted Average Yield |
| U.S. Treasury securities |  |  |  |  |  |
| Within 1 year | \$ 25,777 | \$ 4 |  | \$ 25,781 | 0.11\% |
| Obligations of Puerto Rico, States and political subdivisions |  |  |  |  |  |
| Within 1 year | 7,015 | 6 |  | 7,021 | 2.04 |
| After 1 to 5 years | 109,415 | 3,157 | \$ 6 | 112,566 | 5.51 |
| After 5 to 10 years | 17,112 | 39 | 452 | 16,699 | 5.79 |

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| After 10 years | 48,600 | 2,552 | 46,048 | 4.00 |
| :--- | :---: | :---: | :---: | :---: |
| Total obligations of Puerto Rico, <br> States and political subdivisions | 182,142 | 3,202 | 3,010 | 182,334 |
| Collateralized mortgage obligations <br> private label <br> After 10 years |  |  |  |  |
| Others |  |  |  |  |


| (In thousands) | AS OF JUNE 30, 2009 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost | Gross <br> Unrealized Gains | Gross <br> Unrealized Losse | Fair <br> Value | Weighted Average Yield |
| Obligations of U.S. Government sponsored entities |  |  |  |  |  |
| Within 1 year | \$ 25,795 | \$ 14 |  | \$ 25,809 | 0.37\% |
| Obligations of Puerto Rico, States and political subdivisions |  |  |  |  |  |
| Within 1 year | 106,985 | 7 |  | 106,992 | 2.67 |
| After 1 to 5 years | 109,245 | 79 | \$ 44 | 109,280 | 5.51 |
| After 5 to 10 years | 16,818 | 51 | 1,381 | 15,488 | 5.77 |
| After 10 years | 50,340 |  | 5,312 | 45,028 | 4.36 |
| Total obligations of Puerto Rico, States and political subdivisions | 283,388 | 137 | 6,737 | 276,788 | 4.25 |
| Collateralized mortgage obligations private label |  |  |  |  |  |
| After 10 years | 231 |  | 13 | 218 | 5.45 |
| Others |  |  |  |  |  |
| Within 1 year | 9,147 |  |  | 9,147 | 3.92 |
| After 1 to 5 years | 1,500 |  |  | 1,500 | 2.51 |
| Total others | 10,647 |  |  | 10,647 | 3.72 |
| Total investment securities held-to-maturity | \$320,061 | \$151 | \$6,750 | \$313,462 | 3.92\% |

The following table shows the Corporation s fair value and gross unrealized losses of investment securities held-to-maturity, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position as of June 30, 2010, December 31, 2009 and June 30, 2009:

|  |  |  | OF JU | 2010 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{aligned} & \text { than } 12 \\ & \text { onths } \end{aligned}$ | 12 mo | or more | Total |  |
|  |  | Gross Unrealized | Fair | Gross Unrealized |  | Gross Unrealized |
| (In thousands) | Fair <br> Value | Losses | Value | Losses | Fair Value | Losses |
| Obligations of Puerto Rico, States and political |  |  |  |  |  |  |
| subdivisions |  |  | \$45,460 | \$ 1,075 | \$45,460 | \$1,075 |
|  |  |  | 197 | 12 | 197 | 12 |

Collateralized mortgage
obligations private label
Total investment securities
held-to-maturity in an $\begin{array}{lllll}\text { unrealized loss position } & \$ 45,657 & \$ 1,087 & \$ 45,657 & \$ 1,087\end{array}$

AS OF DECEMBER 31, 2009

| (In thousands) | Less than 12 months |  | 12 months or more |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Gross |  | Gross |  | Gross |
|  | Fair Value | Unrealized Losses | Fair Value | Unrealized Losses | Fair Value | Unrealized Losses |
|  |  |  |  |  |  |  |
| Rico, States and political subdivisions | \$21,187 | \$1,908 | \$37,718 | \$1,102 | \$58,905 | \$3,010 |
| Collateralized mortgage obligations private label |  |  | 208 | 12 | 208 | 12 |
| Total investment securities held-to-maturity in an unrealized loss |  |  |  |  |  |  |
| position | \$21,187 | \$1,908 | \$37,926 | \$ 1,114 | \$59,113 | \$3,022 |



As indicated in Note 8 to these consolidated financial statements, management evaluates investment securities for other-than-temporary ( OTTI ) declines in fair value on a quarterly basis.

The Obligations of Puerto Rico, States and political subdivisions classified as held-to-maturity as of June 30, 2010 are primarily associated with securities issued by municipalities of Puerto Rico and are generally not rated by a credit rating agency. The Corporation performs periodic credit quality reviews on these issuers. The decline in fair value as of June 30, 2010 was attributable to changes in interest rates and not credit quality; thus no other-than-temporary decline in value was recorded in these held-to-maturity securities. As of June 30, 2010, the Corporation does not have the intent to sell securities held-to-maturity and it is not more likely than not that the Corporation will have to sell these investment securities prior to recovery of their amortized cost basis.

## Note 10 Loans Held-in-Portfolio and Allowance for Loan Losses

Because of the loss protection provided by the FDIC, the risks of the Westernbank FDIC-assisted transaction acquired loans are significantly different from those loans not covered under the FDIC loss sharing agreements. Accordingly, the Corporation presents loans subject to the loss sharing agreements as covered loans in the information below and loans that are not subject to the FDIC loss sharing agreements as non-covered loans .
The composition of loans held-in-portfolio ( HIP ) as of June 30, 2010, December 31, 2009, and June 30, 2009 was as follows:

|  |  | Total loans |  |  |  |
| :--- | ---: | :---: | ---: | ---: | ---: |
|  | Non-covered <br> loans as of | Covered <br> loans as of <br> June 30, 2010 | HIP <br> as of June 30, <br> 2010 | December 31, <br> June 30, 2010 | June 30, |
| (In thousands) |  |  |  |  | 2009 |
|  | $\$ 11,786,235$ | $\$ 2,421,708$ | $\$ 14,207,943$ | $\$ 12,664,059$ | $\$ 13,078,506$ |
| Commercial | $1,495,615$ | 281,178 | $1,776,793$ | $1,724,373$ | $2,033,448$ |
| Construction | 636,913 |  | 636,913 | 675,629 | 730,396 |
| Lease financing | $4,688,656$ | $1,192,786$ | $5,881,442$ | $4,603,245$ | $4,444,498$ |
| Mortgage [1] | $3,858,969$ | 183,345 | $4,042,314$ | $4,045,807$ | $4,319,214$ |
| Consumer |  |  |  |  |  |
|  | $\$ 22,466,388$ | $\$ 4,079,017$ | $\$ 26,545,405$ | $\$ 23,713,113$ | $\$ 24,606,062$ |

## [1] Includes

residential
construction
loans.

The following table presents acquired loans accounted for pursuant to ASC Subtopic 310-30 as of the April 30, 2010 acquisition date:
(In thousands)
Contractually-required principal and interest
\$10,995,387
Non-accretable difference
5,789,480
Cash flows expected to be collected
5,205,907
Accretable yield
1,303,908
[1] Reflects a difference of $\$ 11.4$ million compared with the amounts disclosed in the Form 8-K/A filed on July 16, 2010, which included the financial statements and exhibits pertaining to the
Westernbank FDIC-assisted transaction at the acquisition date. The Corporation reassessed the classification of certain acquired loans and, due to their revolving characteristics, reclassified the loans for accounting purposes from
ASC Subtopic 310-30 to ASC Subtopic 310-20. The reclassification did not impact the fair value of the loans.

The cash flows expected to be collected consider the estimated remaining life of the underlying loans and include the effects of estimated prepayments. The unpaid principal balance of the acquired loans from the Westernbank FDIC-assisted transaction that are accounted under ASC Subtopic 310-30 amounted to $\$ 7.8$ billion as of the April 30, 2010 transaction date.
Changes in the carrying amount and the accretable yield for the acquired loans in the Westernbank FDIC-assisted transaction as of and for the quarter ended June 30, 2010, and which are accounted pursuant to the ASC Subtopic 310-30, were as follows:


As of June 30, 2010, none of the acquired loans accounted under ASC Subtopic 310-30 were considered non-performing loans. Therefore, interest income, through accretion of the difference between the carrying amount of the loans and the expected cash flows, was recognized on all acquired loans. There was no allowance for loan losses related to the covered loans as of June 30, 2010, since the loan pools are performing as anticipated in the projections used in the purchase accounting fair value calculations.
As indicated in Note 3 to the consolidated financial statements, the Corporation accounts for lines of credit with revolving privileges under the accounting guidance of ASC Subtopic 310-20, which requires that any differences between the contractually required loan payment receivable in excess of the initial investment in the loans be accreted into interest income using the effective yield method over the life of the loan, if the loan is accruing interest. The following table presents acquired loans accounted for under ASC Subtopic 310-20 as of the April 30, 2010 acquisition date:
(In thousands)
[1] Reflects a difference of $\$ 11.4$ million compared with the amounts disclosed in the Form 8-K/A filed on July 16, 2010, which included the financial statements and exhibits pertaining to the Westernbank FDIC-assisted transaction at the acquisition date. The Corporation reassessed the classification of certain acquired loans and, due to their revolving characteristics, reclassified the loans for accounting purposes from ASC Subtopic 310-30 to ASC Subtopic 310-20. The reclassification did not impact the fair value of the loans.

The cash flows expected to be collected consider the estimated remaining life of the underlying loans and include the effects of estimated prepayments. The unpaid principal balance of the acquired loans from the Westernbank FDIC-assisted transaction that are accounted pursuant to ASC Subtopic 310-20 amounted to $\$ 739$ million as of the April 30, 2010 transaction date.
The activity in the allowance for loan losses for the six months ended June 30, 2010 and 2009 is summarized as follows:

| Balances at beginning of period | $\$ 1,261,204$ | $\$ 882,807$ |
| :--- | :---: | :---: |
| Provision for loan losses | 442,458 | 721,973 |
| Loan charge-offs | $(477,958)$ | $(489,134)$ |
| Loan recoveries | 51,312 | 30,593 |
|  |  |  |
| Balance at end of period | $\$ 1,277,016$ | $\$ 1,146,239$ |

Note 11 Transfers of Financial Assets and Mortgage Servicing Rights
The Corporation typically transfers conforming residential mortgage loans in conjunction with GNMA and FNMA securitization transactions whereby the loans are exchanged for cash or securities and servicing rights. The securities issued through these transactions are guaranteed by the corresponding agency and, as such, under seller/servicer
agreements the Corporation is required to service the loans in accordance with the agencies servicing guidelines and standards. Substantially all mortgage loans securitized by the Corporation in GNMA and FNMA securities have fixed rates and represent conforming loans. As seller, the Corporation has made certain representations and warranties with respect to the originally transferred loans and, in some instances, has sold loans with credit recourse to a government-sponsored entity, namely FNMA. Refer to Note 19 to the consolidated financial statements for a description of such arrangements.
During the six months ended June 30, 2010, the Corporation retained servicing rights on guaranteed mortgage securitizations (FNMA and GNMA) and whole loan sales involving approximately $\$ 452$ million in principal balance outstanding (June 30, $2009 \$ 805$ million). During the quarter and six months ended June 30, 2010, the Corporation recognized gains of approximately $\$ 2.8$ million and $\$ 8.8$ million, respectively, on these transactions (June 30, 2009 $\$ 27.0$ million for the quarter and $\$ 26.4$ million for the six-month period). All loan sales or securitizations performed during the six months ended June 30, 2010 were without credit recourse arrangements.
During the quarter ended June 30, 2010, the Corporation obtained as proceeds $\$ 210$ million of assets as a result of securitization transactions with FNMA and GNMA, consisting of \$206 million in mortgage-backed securities and $\$ 4$ million in servicing rights. During the six months ended June 30, 2010, the Corporation obtained as proceeds $\$ 419$ million of assets as a result of securitization transactions with FNMA and GNMA, consisting of $\$ 411$ million in mortgage-backed securities and $\$ 8$ million in servicing rights. No liabilities were incurred as a result of these transfers during the quarter and six month-period ended June 30,2010 because they did not contain any credit recourse arrangements. The Corporation recorded a gain of $\$ 5.0$ million and $\$ 10.3$ million, respectively, during the quarter and six months ended June 30, 2010 related to these residential mortgage loans securitized.
The following tables present the initial fair value of the assets obtained as proceeds from residential mortgage loans securitized during the quarter and six months ended June 30, 2010.

|  | Proceeds Obtained During Quarter Ended June 30, 2010 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Level 3 | Initial Fair |
|  | Level |  |  | Value |
| Assets |  |  |  |  |
| Investment securities available-for-sale: |  |  |  |  |
| Mortgage-backed securities GNMA |  |  |  |  |
| Mortgage-backed securities FNMA |  |  |  |  |
| Total investment securities available-for-sale |  |  |  |  |
| Trading account securities: |  |  |  |  |
| Mortgage-backed securities GNMA |  | \$165,675 | \$2,518 | \$168,193 |
| Mortgage-backed securities FNMA |  | 37,814 |  | 37,814 |
| Total trading account securities |  | \$203,489 | \$2,518 | \$206,007 |
| Mortgage servicing rights |  |  | \$3,794 | \$ 3,794 |
| Total |  | \$203,489 | \$6,312 | \$209,801 |

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|  | Level <br> (In thousands) <br> 1 | Level 2 | Level 3 | Value |
| :--- | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| Investment securities available-for-sale: <br> Mortgage-backed securities <br> Mortgage-backed securities <br> GNMA |  | $\$ 2,810$ | $\$ 2,810$ |  |
| Total investment securities available-for-sale |  | $\$ 2,810$ | $\$ 2,810$ |  |
| Trading account securities: |  |  |  |  |
| Mortgage-backed securities <br> Mortgage-backed securities <br> GNMA <br> FNMA | $\$ 327,600$ | $\$ 4,147$ | $\$ 331,747$ |  |
| Total trading account securities | $\$ 404,106$ | $\$ 4,147$ | $\$ 408,253$ |  |
| Mortgage servicing rights |  | $\$ 404,106$ | $\$ 14,492$ | $\$ 418,598$ |

Refer to Note 21 to the consolidated financial statements for key inputs, assumptions, and valuation techniques used to measure the fair value of these mortgage-backed securities and mortgage servicing rights.

## Mortgage servicing rights

The Corporation recognizes as assets the rights to service loans for others, whether these rights are purchased or result from asset transfers such as sales and securitizations.
Classes of mortgage servicing rights were determined based on the different markets or types of assets being serviced. The Corporation recognizes the servicing rights of its banking subsidiaries that are related to residential mortgage loans as a class of servicing rights. These mortgage servicing rights ( MSRs ) are measured at fair value. Fair value determination is performed on a subsidiary basis, with assumptions varying in accordance with the types of assets or markets served.
The Corporation uses a discounted cash flow model to estimate the fair value of MSRs. The discounted cash flow model incorporates assumptions that market participants would use in estimating future net servicing income, including estimates of prepayment speeds, discount rate, cost to service, escrow account earnings, contractual servicing fee income, prepayment and late fees, among other considerations. Prepayment speeds are adjusted for the Corporation s loan characteristics and portfolio behavior.
The following table presents the changes in residential MSRs measured using the fair value method for the six months ended June 30, 2010 and June 30, 2009.

$$
2010
$$

2009
Fair value as of January 1
\$169,747
\$ 176,034
Purchases
4,015 727
Servicing from securitizations or asset transfers
7,809
Changes due to payments on loans [1]
$(7,932)$
Changes in fair value due to changes in valuation model inputs or assumptions

Fair value as of June 30
\$171,994
\$180,808
[1] Represents changes due to
collection / realization of expected cash flows over time.
Residential mortgage loans serviced for others were $\$ 17.9$ billion as of June 30, 2010 (December 31, 2009 $\$ 17.7$ billion; June 30, $2009 \quad \$ 17.7$ billion).
Net mortgage servicing fees, a component of other service fees in the consolidated statements of operations, include the changes from period to period in the fair value of the MSRs, which may result from changes in the valuation model inputs or assumptions (principally reflecting changes in discount rates and prepayment speed assumptions) and other changes, including changes due to collection / realization of expected cash flows. Mortgage servicing fees, excluding fair value adjustments, for the quarter and six months ended June 30, 2010 amounted to $\$ 11.9$ million and $\$ 23.8$ million, respectively (June 30, $2009 \quad \$ 11.3$ million and $\$ 23.0$ million). The banking subsidiaries receive servicing fees based on a percentage of the outstanding loan balance. As of June 30, 2010, those weighted average mortgage servicing fees were $0.27 \%$ (June 30, $20090.26 \%$ ). Under these servicing agreements, the banking subsidiaries do not generally earn significant prepayment penalty fees on the underlying loans serviced.
The discussion that follows includes information on assumptions used in the valuation model of the MSRs, originated and purchased.

Key economic assumptions used in measuring the servicing rights retained at the date of the residential mortgage loan securitizations and whole loan sales by the banking subsidiaries during the quarter ended June 30, 2010 and year ended December 31, 2009 were as follows:

|  | June 30, | December 31, |
| :--- | :---: | :---: |
|  | 2010 | 2009 |
| Prepayment speed | $4.6 \%$ | $7.8 \%$ |
| Weighted average life | 21.8 years | 12.8 years |
| Discount rate (annual rate) | $11.5 \%$ | $11.0 \%$ |

Key economic assumptions used to estimate the fair value of MSRs derived from sales and securitizations of mortgage loans performed by the banking subsidiaries and the sensitivity to immediate changes in those assumptions as of June 30, 2010 and December 31, 2009 were as follows:

| (In thousands) | Originated MSRs |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2010 |  | $\begin{gathered} \text { December 31, } \\ 2009 \end{gathered}$ |  |
| Fair value of retained interests | \$ | 100,956 | \$ | 97,870 |
| Weighted average life |  | . 8 years |  | 8.8 years |
| Weighted average prepayment speed (annual rate) |  | 8.5\% |  | 11.4\% |
| Impact on fair value of $10 \%$ adverse change | \$ | $(3,296)$ | \$ | $(3,182)$ |
| Impact on fair value of $20 \%$ adverse change | \$ | $(6,521)$ | \$ | $(7,173)$ |
| Weighted average discount rate (annual rate) |  | 12.86\% |  | 12.41\% |
| Impact on fair value of $10 \%$ adverse change | \$ | $(4,212)$ | \$ | $(2,715)$ |
| Impact on fair value of $20 \%$ adverse change | \$ | $(8,201)$ | \$ | $(6,240)$ |

The banking subsidiaries also own servicing rights purchased from other financial institutions. The fair value of purchased MSRs, their related valuation assumptions and the sensitivity to immediate changes in those assumptions as of period end were as follows:

## Purchased MSRs

|  |  | December 31, |
| :--- | :---: | :---: | :---: |
| (In thousands) | June 30, 2010 | 2009 |

The sensitivity analyses presented in the tables above for servicing rights are hypothetical and should be used with caution. As the figures indicate, changes in fair value based on a 10 and 20 percent variation in assumptions generally cannot be extrapolated because the relationship of the change in assumption to the change in fair value may not be linear. Also, in the sensitivity tables included herein, the effect of a variation in a particular assumption on the fair value of the retained interest is calculated without changing any other assumption. In reality, changes in one factor may result in changes in another (for example, increases in market interest rates may result in lower prepayments and increased credit losses), which might magnify or counteract the sensitivities.
As of June 30, 2010, the Corporation serviced \$4.2 billion (December 31, 2009 \$4.5 billion; June 30, 2009 $\$ 4.7$ billion) in residential mortgage loans with credit recourse to the Corporation.
Under the GNMA securitizations, the Corporation has the right to repurchase, at its option and without GNMA s prior authorization, any loan that is collateral for a GNMA guaranteed mortgage-backed security when certain delinquency criteria are met. At the time that individual loans meet GNMA s specified delinquency criteria and are eligible for repurchase, the Corporation is deemed to have regained effective control over these loans. As of June 30, 2010, the Corporation had recorded $\$ 141$ million in mortgage loans on its financial statements related to this buy-back option program (December 31, 2009 \$124 million; June 30, 2009 \$88 million).

## Note 12 Other Assets

The caption of other assets in the consolidated statements of condition consists of the following major categories:

|  | June 30, <br> (In thousands) | December 31, <br>  <br>  <br> Net deferred tax assets (net of valuation allowance) | June 30, <br> Bank-owned life insurance program |
| :--- | ---: | ---: | ---: |
| 347,396 | $\$ 363,967$ | $\$ 390,467$ |  |
| Prepaid FDIC insurance assessment | 235,499 | 232,387 | 228,675 |
| Other prepaid expenses | 179,130 | 206,308 |  |
| Investments under the equity method | 161,963 | 130,762 | 136,634 |
| Derivative assets | 98,234 | 99,772 | 91,558 |
| Trade receivables from brokers and counterparties | 79,571 | 71,822 | 76,019 |
| Others | 73,110 | 1,104 | 66,943 |
|  | 227,169 | 216,037 | 224,553 |
| Total other assets |  |  |  |
|  | $\$ 1,402,072$ | $\$ 1,322,159$ | $\$ 1,214,849$ |

## Note 13 Goodwill and Other Intangible Assets

The changes in the carrying amount of goodwill for the six months ended June 30, 2010 and 2009, allocated by reportable segments, were as follows (refer to Note 29 for the definition of the Corporation s reportable segments):


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| Banco Popular North America: |  |  |  | 404,237 |
| :--- | ---: | ---: | ---: | ---: |
| Banco Popular North America | 404,237 |  |  | 45,246 |
| EVERTEC | 44,496 |  |  | $\$ 60$ |
| Total Popular, Inc. | $\$ 605,792$ | $\$ 717$ | $\$ 655$ | $\$ 607,164$ |

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The gross amount of goodwill and accumulated impairment losses at the beginning and the end of the quarter by reportable segment were as follows:

|  |  |  | 2010 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | Balance at January 1, 2010 (Gross amounts) | Accumulated Impairment Losses | Balance at <br> January 1, 2010 <br> (Net <br> amounts) | Balance at June 30, 2010 (Gross amounts) | Accumulated <br> Impairment <br> Losses | Balance at June 30, 2010 (Net amounts) |
| Banco Popular de |  |  |  |  |  |  |
| Puerto Rico: |  |  |  |  |  |  |
| Commercial Banking | \$ 31,729 |  | \$ 31,729 | \$ 31,729 |  | \$ 31,729 |
| Consumer and Retail |  |  |  |  |  |  |
| Banking | 117,000 |  | 117,000 | 117,000 |  | 117,000 |
| Other Financial |  |  |  |  |  |  |
| Services | 8,296 |  | 8,296 | 8,296 |  | 8,296 |
| Westernbank |  |  |  | 106,230 |  | 106,230 |
| Banco Popular North |  |  |  |  |  |  |
| America: |  |  |  |  |  |  |
| Banco Popular North |  |  |  |  |  |  |
| America | 402,078 |  | 402,078 | 402,078 |  | 402,078 |
| E-LOAN | 164,411 | \$ 164,411 |  | 164,411 | \$ 164,411 |  |
| EVERTEC | 45,429 | 183 | 45,246 | 45,429 | 183 | 45,246 |
| Total Popular, Inc. | \$ 768,943 | \$ 164,594 | \$ 604,349 | \$ 875,173 | \$ 164,594 | \$710,579 |
|  |  |  | 2009 |  |  |  |
|  | Balance at | Accumulated | Balance at | Balance at | Accumulated | Balance at |
|  | $2009$ | Impairment |  | $2009$ | Impairment | $2009$ |
| (In thousands) | (Gross amounts) | Losses | (Net amounts) | (Gross amounts) | Losses | (Net amounts) |
| Banco Popular de |  |  |  |  |  |  |
| Puerto Rico: |  |  |  |  |  |  |
| Commercial Banking | \$ 31,729 |  | \$ 31,729 | \$ 31,840 |  | \$ 31,840 |
| Consumer and Retail |  |  |  |  |  |  |
| Banking | 117,000 |  | 117,000 | 117,545 |  | 117,545 |
| Other Financial |  |  |  |  |  |  |
| Services | 8,330 |  | 8,330 | 8,296 |  | 8,296 |
| Banco Popular North |  |  |  |  |  |  |
| America: |  |  |  |  |  |  |
| Banco Popular North |  |  |  |  |  |  |
| America | 404,237 |  | 404,237 | 404,237 |  | 404,237 |
| E-LOAN | 164,411 | \$ 164,411 |  | 164,411 | \$ 164,411 |  |
| EVERTEC | 44,679 | 183 | 44,496 | 45,429 | 183 | 45,246 |

Total Popular, Inc. $\$ 770,386 \quad \$ 164,594 \quad \$ 605,792 \quad \$ 771,758 \quad \$ 164,594 \quad \$ 607,164$
The goodwill recognized in the BPPR reportable segment during the quarter ended June 30, 2010 relates to the Westernbank FDIC-assisted transaction. Refer to Note 2 to the consolidated financial statements for further information on the accounting for the transaction and the resulting goodwill recognition. The fair values initially assigned to the assets acquired and liabilities assumed in the Westernbank FDIC-assisted transaction are subject to refinement for up to one year after the closing date of the acquisition as new information relative to closing date fair values becomes available. Any changes in such fair value estimates may impact the goodwill initially recorded. The purchase accounting adjustments in the EVERTEC reportable segment for the six months ended June 30, 2009 are related to contingency payments on acquisitions made prior to January 1, 2009.
As of June 30, 2010, December 31, 2009 and June 30, 2009, the Corporation had $\$ 6$ million of identifiable intangible assets, other than goodwill, with indefinite useful lives.

The following table reflects the components of other intangible assets subject to amortization:

| (In thousands) | June 30, 2010 |  | December 31, 2009 |  | June 30, 2009 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Gross <br> Amount | Accumulated Amortization | Gross <br> Amount | Accumulated Amortization | Gross Amount | Accumulated Amortization |
| Core deposits | \$80,591 | \$25,625 | \$65,379 | \$30,991 | \$65,379 | \$27,560 |
| Other customer relationships | 8,743 | 6,372 | 8,816 | 5,804 | 8,816 | 5,152 |
| Other intangibles | 125 | 90 | 125 | 71 | 2,981 | 2,366 |
| Total | \$89,459 | \$32,087 | \$74,320 | \$36,866 | \$77,176 | \$35,078 |

During the quarter ended June 30, 2010, the Corporation recognized $\$ 24$ million in a core deposit intangible asset associated with the Westernbank FDIC-assisted transaction. This core deposit intangible asset is to be amortized to operating expenses ratably on a monthly basis over a 10 -year period.
Certain core deposit intangible with a gross amount of $\$ 9$ million became fully amortized during the six months ended June 30, 2010, and, as such, their gross amount and accumulated amortization were eliminated from the tabular disclosure presented above.
During the quarter ended June 30, 2010, the Corporation recognized $\$ 2.5$ million in amortization related to other intangible assets with definite useful lives (June 30, $2009 \$ 2.4$ million). During the six months ended June 30, 2010, the Corporation recognized $\$ 4.5$ million in amortization related to other intangible assets with definite useful lives (June 30, $2009 \quad \$ 4.8$ million).
The following table presents the estimated amortization of the intangible assets with definite useful lives for each of the following periods:
(In thousands)
Remaining $2010 \quad \$ 4,802$
Year 2011 9,424
Year 2012 8,409
Year 2013 8,225
Year 2014 7,587
Year 2015 5,478

## Note 14 Derivative Instruments and Hedging Activities

Refer to Note 31 to the consolidated financial statements included in the 2009 Annual Report for a complete description of the Corporation s derivative activities.
The following discussion and tables provide a description of the derivative instruments used as part of the Corporation s interest rate risk management strategies. The use of derivatives is incorporated as part of the Corporation s overall interest rate risk management strategy to minimize significant unplanned fluctuations in earnings and cash flows that are caused by interest rate volatility. The Corporation s goal is to manage interest rate sensitivity by modifying the repricing or maturity characteristics of certain balance sheet assets and liabilities so that the net interest income is not, on a material basis, adversely affected by movements in interest rates. The Corporation uses derivatives in its trading activities to facilitate customer transactions, to take proprietary positions and as a means of risk management. As a result of interest rate fluctuations, hedged fixed and variable interest rate assets and liabilities
will appreciate or depreciate in fair value. The effect of this unrealized appreciation or depreciation is expected to be substantially offset by the Corporation s gains or losses on the derivative instruments that are linked to these hedged assets and liabilities. As a matter of policy, the Corporation does not use highly leveraged derivative instruments for interest rate risk management.

By using derivative instruments, the Corporation exposes itself to credit and market risk. If a counterparty fails to fulfill its performance obligations under a derivative contract, the Corporation scredit risk will equal the fair value of the derivative asset. Generally, when the fair value of a derivative contract is positive, this indicates that the counterparty owes the Corporation, thus creating a repayment risk for the Corporation. To manage the level of credit risk, the Corporation deals with counterparties of good credit standing, enters into master netting agreements whenever possible and, when appropriate, obtains collateral. The derivative assets include a $\$ 5.7$ million negative adjustment as a result of the credit risk of the counterparties as of June 30, 2010 (December 31, $2009 \quad \$ 5.1$ million negative adjustment; June 30, $2009 \quad \$ 4.2$ million negative adjustment). On the other hand, when the fair value of a derivative contract is negative, the Corporation owes the counterparty and, therefore, the fair value of derivative liabilities incorporates nonperformance risk or the risk that the obligation will not be fulfilled. The derivative liabilities include a $\$ 1.2$ million positive adjustment related to the incorporation of the Corporation s own credit risk as of June 30, 2010 (December 31, $2009 \quad \$ 2.1$ million positive adjustment; June 30, $2009 \quad \$ 1.2$ million positive adjustment).
Market risk is the adverse effect that a change in interest rates, currency exchange rates, or implied volatility rates might have on the value of a financial instrument. The Corporation manages the market risk associated with interest rates and, to a limited extent, with fluctuations in foreign currency exchange rates by establishing and monitoring limits for the types and degree of risk that may be undertaken. The Corporation regularly measures this risk by using static gap analysis, simulations and duration analysis.
Pursuant to the Corporation saccounting policy, the fair value of derivatives is not offset with the amounts for the right to reclaim cash collateral or the obligation to return cash collateral. As of June 30, 2010, the amount recognized for the right to reclaim cash collateral under master netting arrangements was $\$ 93$ million and the amount recognized for the obligation to return cash collateral was $\$ 5$ million (December 31, $2009 \quad \$ 88$ million and $\$ 4$ million, respectively). Certain of the Corporation s derivative instruments include financial covenants tied to the corresponding banking subsidiary s well-capitalized status and credit rating. These agreements could require exposure collateralization, early termination, or both. The aggregate fair value of all derivative instruments with contingent features that were in a liability position as of June 30, 2010 was $\$ 79$ million (December 31, $2009 \quad \$ 66$ million; June 30, $2009 \quad \$ 72$ million). Based on the contractual obligations established on these derivative instruments, the Corporation has fully collateralized these positions by pledging collateral of $\$ 93$ million as of June 30, 2010 (December 31, 2009 $\$ 88$ million; June 30, $2009 \quad \$ 79$ million).

Financial instruments designated as cash flow hedges or non-hedging derivatives outstanding as of June 30, 2010 and December 31, 2009 were as follows:
(In thousands)
Derivatives designated as hedging instruments:
Forward commitments
Total derivatives designated as
hedging instruments
Derivatives not designated as hedging
instruments:

| Forward contracts | \$ | 157,085 | Trading account securities | \$ 40 | Other <br> liabilities | \$ 1,480 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest rate swaps associated with: |  |  |  |  |  |  |
| - swaps with corporate clients |  | 936,782 | Other assets | 73,858 |  |  |
| - swaps offsetting position of corporate clients swaps |  | 936,782 |  |  | Other liabilities | 79,317 |
| Foreign currency and exchange rate commitments with clients |  | 200 | Other assets | 13 |  |  |
| Foreign currency and exchange rate commitments with counterparty |  | 199 |  |  | Other liabilities | 12 |
| Interest rate caps and floors |  | 89,748 | Other assets | 231 |  |  |
| Interest rate caps and floors for the benefit of corporate clients |  | 89,748 |  |  | Other liabilities | 231 |
| Indexed options on deposits |  | 76,089 | Other assets | 5,452 |  |  |
| Bifurcated embedded options |  | 72,583 |  |  | Interest bearing deposits | 4,279 |
| Total derivatives not designated as hedging instruments |  | ,359,216 |  | \$79,594 |  | \$85,319 |
| Total derivative assets and liabilities |  | ,489,441 |  | \$79,611 |  | \$86,846 |

(In thousands)

Derivatives designated as hedging instruments:

| Forward commitments | $\$ 120,800$ | Other <br> assets | $\$ 1,346$ | Other <br> liabilities | $\$$ | 22 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Total derivatives designated as <br> hedging instruments | $\$ 120,800$ |  | $\$ 1,346$ |  | $\$$ | 22 |

Derivatives not designated as hedging instruments:

| Forward contracts | \$ | 165,300 | Trading account securities | \$ 1,253 | Other <br> liabilities | \$ 79 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest rate swaps associated with: |  |  |  |  |  |  |
| - swaps with corporate clients |  | 1,006,154 | Other assets | 63,120 | Other liabilities | 131 |
| - swaps offsetting position of corporate clients swaps |  | 1,006,154 | Other assets | 131 | Other liabilities | 67,358 |
| Interest rate caps and floors |  | 139,859 | Other assets | 249 |  |  |
| Interest rate caps and floors for the benefit of corporate clients |  | 139,859 |  |  | Other liabilities | 249 |
| Indexed options on deposits |  | 110,900 | Other assets | 6,976 |  |  |
| Bifurcated embedded options |  | 84,316 |  |  | Interest bearing deposits | 5,402 |
| Total derivatives not designated as hedging instruments |  | 2,652,542 |  | \$71,729 |  | \$73,219 |
| Total derivative assets and liabilities |  | 2,773,342 |  | \$73,075 |  | \$73,241 |

## Cash Flow Hedges

The Corporation utilizes forward contracts to hedge the sale of mortgage-backed securities with duration terms over one month. Interest rate forwards are contracts for the delayed delivery of securities, which the seller agrees to deliver on a specified future date at a specified price or yield. These forward contracts are hedging a forecasted transaction and thus qualify for cash flow hedge accounting. Changes in the fair value of the derivatives are recorded in other comprehensive income (loss). The amount included in accumulated other comprehensive income (loss) corresponding to these forward contracts is expected to be reclassified to earnings in the next twelve months. These contracts have a maximum remaining maturity of 83 days as of June 30, 2010.

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For cash flow hedges, gains and losses on derivative contracts that are reclassified from accumulated other comprehensive income (loss) to current period earnings are included in the line in which the hedged item is recorded and during the period in which the forecasted transaction impacts earnings, as presented in the tables below:

Quarter ended June 30, 2010

|  |  |  |  | Classification of |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount of | Classification in the |  | Gain (Loss) <br> Recognized <br> in <br> Income on | Amount of Gain <br> (Loss) <br> Recognized in Income on |
|  | Gain (Loss) <br> Recognized in | Statement of Operations of the | Amount of Gain (Loss) | Derivatives (Ineffective Portion | Derivatives (Ineffective Portion |
|  | OCI on Derivatives | Gain (Loss) <br> Reclassified from | Reclassified from <br> AOCI into | and Amount <br> Excluded from | and Amount Excluded from |
| (In thousands) | (Effective Portion) | AOCI into Income (Effective Portion) | Income (Effective <br> Portion) | Effectiveness Testing) | Effectiveness Testing) |
| Forward commitments | \$ $(1,509)$ | Trading account profit | \$ (31) |  |  |
| Total cash flow hedges | \$ $(1,509)$ |  | \$ (31) |  |  |

OCI Other
Comprehensive
Income
AOCI Accumulated
Other
Comprehensive
Income

Six months ended June 30, 2010
$\left.\begin{array}{ccccc} & & \begin{array}{c}\text { Classification } \\ \text { of }\end{array} & \begin{array}{c}\text { Amount of } \\ \text { Gain }\end{array} \\ \text { Amount of } & \begin{array}{c}\text { Classification } \\ \text { in }\end{array} & \text { the } & \begin{array}{c}\text { Gain (Loss) } \\ \text { Recognized } \\ \text { in }\end{array} & \begin{array}{c}\text { (Loss) } \\ \text { Recognized } \\ \text { in Income } \\ \text { on }\end{array} \\ \begin{array}{c}\text { Gain (Loss) } \\ \text { Recognized } \\ \text { in }\end{array} & \begin{array}{c}\text { Statement of } \\ \text { Operations of } \\ \text { the }\end{array} & \begin{array}{c}\text { Amount of } \\ \text { Gain }\end{array} & \begin{array}{c}\text { Income on }\end{array} & \begin{array}{c}\text { Derivatives } \\ \text { (Ineffective } \\ \text { (Loss) }\end{array}\end{array} \begin{array}{c}\text { Derivatives } \\ \text { (Ineffective } \\ \text { Portion }\end{array}\right]$

Quarter ended June 30, 2009


Forward commitments

Interest rate swaps
Total cash flow hedges
(Effective
Portion)
Trading

| Forward commitments | $\$(37)$ | account profit <br> Interest <br> expense | $(1,586)$ <br> $(1,883)$ |
| :--- | :--- | ---: | ---: |
| Interest rate swaps | $\$(37)$ |  | $\$(3,469)$ |

Six months ended June 30, 2009

|  |  |  | Classification of |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Classification in |  | Gain (Loss) <br> Recognized in | Amount of Gain <br> (Loss) <br> Recognized |
| Amount of | the |  | Income on | in Income on |
|  | Statement of | Amount of | Derivatives | S |
| Recognized in | Operations of the | (Loss) | (Ineffective Portion | (Ineffective Portion |
| OCI on | Gain (Loss) | Reclassified from | and Amount | and Amount |
| Derivatives | Reclassified from | AOCI into | Excluded from | Excluded from |
|  | AOCI into | Income |  |  |
| (Effective | Income (Effective | (Effective | Effectiveness | Effectiveness |
| Portion) | Portion) | Portion) | Testing) | Testing) |
| \$ $(1,623)$ | Trading account profit | \$ $(3,503)$ |  |  |
|  | Interest expense | $(2,380)$ |  |  |
| \$ $(1,623)$ |  | \$ $(5,883)$ |  |  |

## Non-Hedging Activities

For the quarters and six months ended June 30, 2010, the Corporation recognized a loss of $\$ 7.9$ million and $\$ 12.1$ million, respectively (June 30, 2009 loss of $\$ 1.8$ million and $\$ 14.1$ million, respectively) related to its non-hedging derivatives, as detailed in the tables below.

|  | Classification of Gain <br> (Loss) <br> Recognized in Income on Derivatives | Amount of Gain (Loss) Recognized in |  |
| :---: | :---: | :---: | :---: |
|  |  | Income on Derivatives |  |
|  |  | Quarter ended June 30, 2010 | Six months ended |
|  |  |  |  |
| (In thousands) |  | $\begin{gathered} \text { June } 30, \\ 2010 \end{gathered}$ | June 30, 2010 |
| Forward contracts | Trading account | \$ $(8,639)$ | \$ $(11,710)$ |
|  |  |  |  |
|  | Other operatingincome |  |  |
| Interest rate swap contracts |  | 513 | $(1,221)$ |
| Foreign currency and exchange rate commitments | Interest expense Other operating | (1) | , |
|  |  |  |  |
| Foreign currency and exchange rate commitments |  | 5 |  |
|  | income <br> Interest expense | $(1,609)$ | 5 $(1,346)$ |
| Bifurcated embedded options | Interest expense | 1,872 | 2,158 |
| Total |  | \$ $(7,859)$ | \$ $(12,113)$ |
|  |  | Amou R | ain (Loss) zed in |
|  | Classification of |  |  |
|  | (Loss) | Quarter | Six months |
|  | Recognized in | ended | ended |
|  | Income on Derivatives | June 30, 2009 | June 30, 2009 |
|  |  |  |  |
|  | Trading account |  |  |
| Forward contracts | profit | \$ 1,204 | \$ (6,848) |
|  | Other operating |  |  |
| Interest rate swap contracts | income | $(1,554)$ | $(5,524)$ |
|  | Other operating |  |  |
| Credit derivatives | income | $(2,599)$ | $(2,599)$ |
| Foreign currency and exchange rate commitments | Interest expense | (3) | (2) |
|  | Other operating |  |  |
| Foreign currency and exchange rate commitments | income | 10 | 19 |
| Indexed options | Interest expense | 470 | (746) |
| Bifurcated embedded options | Interest expense | 698 | 1,575 |
| Total |  | \$ $(1,774)$ | \$ $(14,125)$ |

## Forward Contracts

The Corporation has forward contracts to sell mortgage-backed securities with terms lasting less than a month, which are accounted for as trading derivatives. Changes in their fair value are recognized in trading account profit (loss).
Interest Rates Swaps and Foreign Currency and Exchange Rate Commitments
In addition to using derivative instruments as part of its interest rate risk management strategy, the Corporation also utilizes derivatives, such as interest rate swaps and foreign exchange contracts, in its capacity as an intermediary on behalf of its customers. The Corporation minimizes its market risk and credit risk by taking offsetting positions under the same terms and conditions with credit limit approvals and monitoring procedures. Market value changes on these swaps and other derivatives are recognized in earnings in the period of change.
Interest Rate Caps and Floors
The Corporation enters into interest rate caps and floors as an intermediary on behalf of its customers and simultaneously takes offsetting positions under the same terms and conditions, thus minimizing its market and credit risks.

## Note 15 Deposits

Total interest bearing deposits as of June 30, 2010 and December 31, 2009, consisted of the following:

| (In thousands) | June 30, <br> 2010 | December 31, <br> 2009 |
| :--- | ---: | ---: |
| Savings deposits <br> NOW, money market and other interest bearing demand deposits | \$ <br> Total savings, NOW, money market and other Interest bearing demand <br> deposits | $5,133,317$ |

A summary of certificates of deposit by maturity as of June 30, 2010 follows:
(In thousands)
Remaining 2010
\$ 4,777,350
2011
3,283,244
2012
1,166,393
2013
618,196
2014
408,342
2015 and thereafter
840,305
Total

The composition of federal funds purchased and assets sold under agreements to repurchase was as follows:
$\left.\begin{array}{lccc} & \begin{array}{c}\text { June 30, } \\ 2010\end{array} & \begin{array}{c}\text { December 31, } \\ 2009\end{array} & \begin{array}{c}\text { June 30, } \\ \text { (In thousands) }\end{array} \\ \begin{array}{lcc}\text { Federal funds purchased }\end{array} & \$ 9,900\end{array}\right)$

The repurchase agreements outstanding as of June 30, 2010 were collateralized by $\$ 2.0$ billion in investment securities available-for-sale and $\$ 372$ million in trading securities. It is the Corporation s policy to maintain effective control over assets sold under agreements to repurchase; accordingly, such securities continue to be carried on the consolidated statements of condition.
In addition, there were repurchase agreements outstanding collateralized by $\$ 177$ million in securities purchased underlying agreements to resell to which the Corporation has the right to repledge. It is the Corporation s policy to take possession of securities purchased under agreements to resell. However, the counterparties to such agreements maintain effective control over such securities, and accordingly are not reflected in the Corporation s consolidated statements of condition.

Other short-term borrowings consisted of:

|  | December <br> (In thousands) |  |  |
| :--- | :---: | :---: | :---: |
| June 30, <br> Secured borrowing with clearing broker with an interest rate of <br> $1.50 \%$ | 2010 | 2009 | June 30, |
| Unsecured borrowings with private investors paying interest at a <br> fixed rate of $0.40 \%$ |  | $\$ 6,000$ |  |
| Others | $\$ 1,263$ | 1,326 | $\$ 500$ |
| Total other short-term borrowings | $\$ 1,263$ | $\$ 7,326$ | $\$ 1,825$ |

Notes payable consisted of:

|  | June 30, | December 31, | June 30, |
| :---: | :---: | :---: | :---: |
| (In thousands) | 2010 | 2009 | 2009 |

Advances with the FHLB:
-with maturities ranging from 2010 through 2015 paying interest at monthly fixed rates ranging from $1.48 \%$ to
$5.10 \%$ (June 30, $2009 \quad 1.48 \%$ to $5.06 \%$ ) -maturing in 2010 paying interest quarterly at a fixed rate of 5.10\%

Note payable issued to the FDIC, including unamortized premium of $\$ 10,091$; paying interest monthly at an annual fixed rate of $2.50 \%$; maturing on April 30, 2015 or such earlier date as such amount may become due and payable pursuant to the terms of the note

Term notes paying interest monthly at fixed rates ranging from $3.00 \%$ to $6.00 \%$

Term notes with maturities ranging from 2011 to 2013 paying interest semiannually at fixed rates ranging from $5.25 \%$ to $13.00 \%$ (June 30, $20095.20 \%$ to $9.75 \%$ )

Term notes with maturities ranging from 2010 to 2013 paying interest monthly at a floating rate of $3.00 \%$ over the 10 -year U.S. Treasury note rate

Term notes maturing in 2011 paying interest quarterly at a floating rate of $9.75 \%$ (June 30, $20096.00 \%$ ) over the 3-month LIBOR rate

Junior subordinated deferrable interest debentures (related to trust preferred securities) with maturities
\$1,032,873

20,000

5,728,078
June 30, 10
\$1,103,627
$380,995 \quad 382,858$

1,217

175,000
439,800
\$1,107,216
20,000
20,000

3,100

383,720
June 30, 2009

$$
20,00
$$

, 1,528 2,678 250,000 849,672
ranging from 2027 to 2034 with fixed interest rates ranging from $6.125 \%$ to $8.327 \%$ (Refer to Note 17)

Junior subordinated deferrable interest debentures (related to trust preferred securities) $(\$ 936,000$ less discount of $\$ 502,113$ as of June 30,2010 ) with no stated maturity and a fixed interest rate of $5.00 \%$ until, but excluding December 5, 2013 and $9.00 \%$ thereafter (Refer
to Note 17)

Others
433,887

25,551
\$8,237,401
\$2,648,632
\$2,643,722

Note: Refer to the
Corporation s
Form 10-K for the year ended December 31, 2009, for rates and maturity information corresponding to the borrowings outstanding as of such date.
Key index rates as of June 30, 2010 and June 30, 2009, respectively, were as follows: 3-month LIBOR
rate $=0.53 \%$
and $0.60 \%$;
10-year U.S.
Treasury note $=$ $2.93 \%$ and $3.54 \%$.

Included in the table above are $\$ 175$ million in term notes with interest that adjusted in the event of senior debt rating downgrades. These floating rate term notes had an interest rate of $9.75 \%$ over the 3 -month LIBOR as of June 30, 2010. These term notes, which had contractual maturities in September 2011, were repurchased by the Corporation from holders of record in July 2010.

In consideration for the excess assets acquired over liabilities assumed as part of the Westernbank FDIC-assisted transaction, BPPR issued to the FDIC a secured note (the note payable issued to the FDIC ) in the amount of $\$ 5.8$ billion as of April 30, 2010 bearing an annual interest rate of $2.50 \%$, which has full recourse to BPPR. As indicated in Note 2 to the consolidated financial statements, the note payable issued to the FDIC is collateralized by the loans (other than certain consumer loans) and other real estate acquired in the agreement with the FDIC and all proceeds derived from such assets, including cash inflows from claims to the FDIC under the loss sharing agreements. Proceeds received from such sources are used to pay the note under the conditions stipulated in the agreement. As of June 30, 2010, the carrying amount of loans and other real estate property that serves as collateral on the note amounted to approximately $\$ 4.0$ billion. The entire outstanding principal balance of the note payable issued to the FDIC is due five years from issuance (April 30, 2015), or such date as such amount may become due and payable pursuant to the terms of the note payable issued to the FDIC. Borrowings under the note bear interest at a fixed annual rate of $2.50 \%$ and is paid monthly. If the Corporation fails to pay any interest as and when due, such interest shall accrue interest at the note interest rate plus $2.00 \%$ per annum. The Corporation may repay the note in whole or in part without any penalty subject to certain notification requirements indicated in the agreement. In July 2010, the Corporation prepaid $\$ 2.0$ billion of the note payable to the FDIC from funds unrelated to the assets securing the note. A breakdown of borrowings by contractual maturities as of June 30, 2010 is included in the table below. Given its nature, the maturity of the Note payable to the FDIC was based on expected repayment dates and not in its April 30, 2015 contractual maturity date. The expected repayments consider the timing of expected cash inflows on the loans, OREO and claims on the loss sharing agreements that will be applied to repay the note during the period that the note payable to the FDIC is outstanding. The table also reflects the $\$ 2.0$ billion partial prepayment on the Note payable to the FDIC described in the preceding paragraph in 2010.

|  | Federal funds <br> sold and <br> repurchase <br> agreements | Short-term <br> borrowings | Notes payable | Total |
| :--- | ---: | ---: | ---: | ---: | ---: |
| (In thousands) | $\$ 1,145,004$ | $\$ 1,263$ | $\$ 3,334,119$ | $\$ 4,480,386$ |
| Year | 50,000 |  | $3,232,390$ | $3,282,390$ |
| 2010 | 75,000 |  | 631,529 | 706,529 |
| 2011 | 49,000 |  | 128,059 | 177,059 |
| 2012 | 350,000 |  | 10,824 | 360,824 |
| 2013 | 638,190 |  | 466,593 | $1,104,783$ |
| 2014 |  |  | 936,000 | 936,000 |
| Later years | $\$ 2,307,194$ | $\$ 1,263$ | $\$ 8,739,514$ | $\$ 11,047,971$ |
| No stated maturity |  |  | 502,113 | 502,113 |
| Subtotal | $\$ 2,307,194$ | $\$ 1,263$ | $\$ 8,237,401$ | $\$ 10,545,858$ |

## Note 17 Trust Preferred Securities

As of June 30, 2010 and 2009, the Corporation had established four trusts (BanPonce Trust I, Popular Capital Trust I, Popular North America Capital Trust I and Popular Capital Trust II) for the purpose of issuing trust preferred securities (also referred to as capital securities ) to the public. The proceeds from such issuances, together with the proceeds of the related issuances of common securities of the trusts (the common securities ), were used by the trusts to purchase junior subordinated deferrable interest debentures (the junior subordinated debentures ) issued by the Corporation. In August 2009, the Corporation established the Popular Capital Trust III for the purpose of exchanging the shares of Series C preferred stock held by the U.S. Treasury at the time for trust preferred securities issued by this
trust. In connection with this exchange, the trust used the Series C preferred stock, together with the proceeds of issuance and sale of common securities of the trust, to purchase junior subordinated debentures issued by the Corporation.
The sole assets of the five trusts consisted of the junior subordinated debentures of the Corporation and the related accrued interest receivable. These trusts are not consolidated by the Corporation.

The junior subordinated debentures are included by the Corporation as notes payable in the consolidated statements of condition, while the common securities issued by the issuer trusts are included as other investment securities. The common securities of each trust are wholly-owned, or indirectly wholly-owned, by the Corporation. Financial data pertaining to the trusts as of June 30, 2010 and December 31, 2009 were as follows: (In thousands)


Financial data pertaining to the trusts as of June 30, 2009 were as follows:
(In thousands)

[a] Statutory
business trust
that is
wholly-owned
by Popular
North America
( PNA ) and
indirectly
wholly-owned
by the
Corporation.
[b] Statutory
business trust
that is
wholly-owned
by the
Corporation.
[c] The obligations of PNA under the junior subordinated debentures and its guarantees of the capital securities under the trust are
fully and unconditionally guaranteed on a subordinated
basis by the
Corporation to
the extent set
forth in the
applicable
guarantee
agreement.
[d] These capital securities are fully and unconditionally guaranteed on a subordinated basis by the Corporation to the extent set forth in the applicable guarantee
agreement.
[e] The original issuance was for $\$ 150$ million.
The Corporation had reacquired $\$ 6$ million of the $8.327 \%$ capital securities as of December 31, 2008.
[f] The Corporation has the right, subject to any required prior approval from the Federal Reserve, to redeem after certain dates or upon the occurrence of certain events mentioned below, the junior subordinated debentures at a redemption price equal to $100 \%$ of the principal amount, plus accrued and unpaid interest to the date of redemption. The maturity of the junior subordinated debentures may be shortened at the option of the Corporation prior to their stated maturity dates (i) on or after the stated optional redemption
dates stipulated
in the
agreements, in
whole at any
time or in part
from time to
time, or (ii) in
whole, but not
in part, at any
time within 90 days
following the occurrence and during the continuation of a tax event, an investment company event or a capital treatment event as set forth in the indentures relating to the capital securities, in each case subject to regulatory approval.
[g] Same as [f] above, except that the investment company event does not apply for early
redemption.
[h] The debentures are perpetual and may be redeemed by Popular at any time, subject to the consent of the Board of Governors of the Federal Reserve System.
[i] Carrying value of junior subordinates debentures of $\$ 434$ million as of June 30, 2010 ( $\$ 936$ million aggregate liquidation amount, net of $\$ 502$ million discount) and $\$ 424$ million as of December 31, 2009 (\$936 million aggregate liquidation amount, net of $\$ 512$ million
discount).
In accordance with the Federal Reserve Board guidance, the trust preferred securities represent restricted core capital elements and qualify as Tier 1 Capital, subject to quantitative limits. The aggregate amount of restricted core capital elements that may be included in the Tier 1 Capital of a banking organization must not exceed $25 \%$ of the sum of all core capital elements (including cumulative perpetual preferred stock and trust preferred securities). As of June 30, 2010, the Corporation s restricted core capital elements did not exceed the $25 \%$ limitation. Thus, all trust preferred securities were allowed as Tier 1 capital. As of December 31, 2009, there were $\$ 7$ million of the outstanding trust preferred securities which were disallowed as Tier 1 capital. Amounts of restricted core capital elements in excess of this limit generally may be included in Tier 2 capital, subject to further limitations. The Federal Reserve Board revised the quantitative limit which would limit restricted core capital elements included in the Tier 1 capital of a bank holding company to $25 \%$ of the sum of core capital elements (including restricted core capital elements), net of goodwill less any associated deferred tax liability. The new limit would be effective on March 31, 2011. Furthermore, the Dodd-Frank Wall Street Reform and Consumer Protection Act, recently passed in July 2010, has a provision to effectively phase out the use of trust preferred securities as Tier 1 capital throughout a five-year period. As of June 30, 2010, the Corporation had $\$ 427$ million in trust preferred securities (capital securities) that are subject to the phase-out. As of June 30, 2010, the remaining $\$ 935$ million in trust preferred securities corresponded to capital securities issued to the U.S. Treasury pursuant to the Emergency Economic Stabilization Act of 2008 that are exempt
from the phase-out provisions of the Act.

## Note 18 Stockholders Equity

Increase in authorized shares of common stock
On May 4, 2010, following stockholder approval, the Corporation amended its certificate of incorporation to provide for an increase in the number of shares of the Corporation s common stock authorized for issuance from 700 million shares to 1.7 billion shares.
Issuance of depositary shares representing preferred stock and conversion to shares of common stock
In April 2010, the Corporation raised $\$ 1.15$ billion through the sale of $46,000,000$ depositary shares, each representing a 1/40th interest in a share of Contingent Convertible Perpetual Non-Cumulative Preferred Stock, Series D, no par value, $\$ 1,000$ liquidation preference per share. The preferred stock represented by depositary shares automatically converted into shares of Popular, Inc. s common stock at a conversion rate of 8.3333 shares of common stock for each depositary share on May 11, 2010, which was the $5^{\text {th }}$ business day after the Corporation s common shareholders approved the amendment to the Corporation s restated certificate of incorporation to increase the number of authorized shares of common stock. The conversion of the depositary shares of preferred stock resulted in the issuance of $383,333,333$ additional shares of common stock. The net proceeds from the public offering amounted to approximately $\$ 1.1$ billion, after deducting the underwriting discount and estimated offering expenses. Note 23 to the consolidated financial statements provides information on the impact of the conversion on net loss per common share.

## BPPR statutory reserve

The Banking Act of the Commonwealth of Puerto Rico requires that a minimum of $10 \%$ of BPPR s net income for the year be transferred to a statutory reserve account until such statutory reserve equals the total of paid-in capital on common and preferred stock. Any losses incurred by a bank must first be charged to retained earnings and then to the reserve fund. Amounts credited to the reserve fund may not be used to pay dividends without the prior consent of the Puerto Rico Commissioner of Financial Institutions. The failure to maintain sufficient statutory reserves would preclude BPPR from paying dividends. BPPR s statutory reserve fund totaled $\$ 402$ million as of June 30, 2010 (December 31, $2009 \$ 402$ million; June 30, $2009 \$ 392$ million). There were no transfers between the statutory reserve account and the retained earnings account during the quarters ended June 30, 2010 and 2009.

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## Note 19 Commitments, Contingencies and Guarantees

Commercial letters of credit and standby letters of credit amounted to $\$ 16$ million and $\$ 142$ million, respectively, as of June 30, 2010 (December 31, $2009 \quad \$ 13$ million and $\$ 134$ million, respectively; and June 30, $2009 \quad \$ 18$ million and $\$ 168$ million, respectively). In addition, the Corporation has commitments to originate mortgage loans amounting to $\$ 46$ million as of June 30, 2010 (December 31, 2009 \$48 million; June 30, $2009 \quad \$ 59$ million).
As of June 30, 2010, the Corporation recorded a liability of $\$ 0.5$ million (December 31, $2009 \quad \$ 0.7$ million and June 30, $2009 \$ 0.6$ million), which represents the unamortized balance of the obligations undertaken in issuing the guarantees under the standby letters of credit. The Corporation recognizes at fair value the obligation at inception of the standby letters of credit. The fair value approximates the fee received from the customer for issuing such commitments. These fees are deferred and recognized over the commitment period. This liability is included as part of other liabilities in the consolidated statements of condition. The contract amounts in standby letters of credit outstanding represent the maximum potential amount of future payments the Corporation could be required to make under the guarantees in the event of nonperformance by the customers. These standby letters of credit are used by the customer as a credit enhancement and typically expire without being drawn upon. In the event of nonperformance by the customers, the Corporation has rights to the underlying collateral provided, if any, which normally includes cash and marketable securities, real estate, receivables, among others. Management does not anticipate any material losses related to these instruments.
Commitments to extend credit, which include credit card lines, commercial lines of credit, and other unused credit commitments, amounted to $\$ 6.3$ billion as of June 30, 2010 (December 31, 2009 - $\$ 7.0$ billion; June 30, 2009 $\$ 7.2$ billion), excluding the commitments to extend credit that pertain to the lending relationships of the Westernbank operations.
As of June 30, 2010, the Corporation maintained a reserve of approximately $\$ 10$ million for potential losses associated with unfunded loan commitments related to commercial and consumer lines of credit unrelated to the acquired lending relationships from the Westernbank FDIC-assisted transaction (December 31, 2009 \$15 million; June 30, 2009 $\$ 17$ million). The estimated reserve is principally based on the expected draws on these facilities using historical trends and the application of the corresponding reserve factors determined under the Corporation s allowance for loan losses methodology. This reserve for unfunded exposures remains separate and distinct from the allowance for loan losses and is reported as part of other liabilities in the consolidated statement of condition.
As of June 30, 2010, the commitments to extend credit related to the Westernbank operations approximated $\$ 0.2$ billion. The acquired commitments to extend credit are covered under the loss sharing agreements with the FDIC, subject to FDIC approvals, limitations on the timing for such disbursements, and servicing guidelines, among various considerations. As indicated in Note 2 to the consolidated financial statements, on the April 30, 2010 acquisition date, the Corporation recorded a contingent liability for such commitments at fair value, which was estimated at $\$ 132$ million. As of June 30, 2010, that contingent liability remained at that level and is recorded as part of other liabilities in the consolidated statement of condition.
The Corporation securitized mortgage loans into guaranteed mortgage-backed securities subject to limited, and in certain instances, lifetime credit recourse on the loans that serve as collateral for the mortgage-backed securities. Also, from time to time, the Corporation may have sold, in bulk sale transactions, residential mortgage loans subject to credit recourse or to certain representations and warranties from the Corporation to the purchaser. These representations and warranties may relate, for example, to borrower creditworthiness, loan documentation, collateral, prepayment and early payment defaults. The Corporation may be required to repurchase the loans under the credit recourse agreements or for breach of representations and warranties.
As of June 30, 2010, the Corporation serviced \$4.2 billion (December 31, $2009 \$ 4.5$ billion; June 30, 2009 $\$ 4.7$ billion) in residential mortgage loans subject to credit recourse provisions, principally loans associated with FNMA and Freddie Mac programs. In the event of any customer default, pursuant to the credit recourse provided, the Corporation may be required to repurchase the loan or reimburse for the incurred loss. The maximum potential amount of future payments that the Corporation would be required to make under the recourse arrangements in the event of nonperformance by the borrowers is equivalent to the total outstanding balance of the residential mortgage loans serviced with recourse and interest, if applicable. During the six months ended June 30, 2010, the Corporation
repurchased approximately $\$ 60$ million in mortgage loans subject to the credit recourse provisions. In the event of

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nonperformance by the borrower, the Corporation has rights to the underlying collateral securing the mortgage loan. The Corporation suffers losses on these loans when the proceeds from a foreclosure sale of the property underlying a defaulted mortgage loan are less than the outstanding principal balance of the loan plus any uncollected interest advanced and the costs of holding and disposing of the related property. The losses associated to these credit recourse arrangements, which pertain to residential mortgage loans in Puerto Rico, have not been significant. As of June 30, 2010, the Corporation s liability established to cover the estimated credit loss exposure related to loans sold or serviced with credit recourse amounted to $\$ 37$ million (December 31, $2009 \quad \$ 16$ million; June 30, $2009 \quad \$ 13$ million). When the Corporation sells or securitizes mortgage loans, it generally makes customary representations and warranties regarding the characteristics of the loans sold. The Corporation s mortgage operations in Puerto Rico group conforming mortgage loans into pools which are exchanged for FNMA and GNMA mortgage-backed securities, which are generally sold to private investors, or may sell the loans directly to FNMA or other private investors for cash. To the extent the loans do not meet specified characteristics, the Corporation may be required to repurchase such loans or indemnify for losses. As required under the government agency programs, quality review procedures are performed by the Corporation to ensure that asset guideline qualifications are met. The Corporation has not recorded any specific contingent liability in the consolidated financial statements for these customary representation and warranties related to loans sold by the Corporation s mortgage operations in Puerto Rico, and management believes that, based on historical data, the probability of payments and expected losses under these representations and warranty arrangements is not significant.
Servicing agreements relating to the mortgage-backed securities programs of FNMA and GNMA, and to mortgage loans sold or serviced to certain other investors, including FHLMC, require the Corporation to advance funds to make scheduled payments of principal, interest, taxes and insurance, if such payments have not been received from the borrowers. As of June 30, 2010, the Corporation serviced $\$ 17.9$ billion in mortgage loans, including the loans serviced with credit recourse (December 31, $2009 \quad \$ 17.7$ billion; June 30, $2009 \quad \$ 13.0$ billion). The Corporation generally recovers funds advanced pursuant to these arrangements from the mortgage owner, from liquidation proceeds from mortgage loans foreclosed or, in the case of FHA/VA loans, under the applicable FHA and VA insurance and guarantee programs. However, in the meantime, the Corporation must absorb the cost of the funds it advances during the time the advance is outstanding. The Corporation must also bear the costs of attempting to collect on delinquent and defaulted mortgage loans. In addition, if a defaulted loan is not cured, the mortgage loan would be canceled as part of the foreclosure proceedings and the Corporation would not receive any future servicing income with respect to that loan. As of June 30, 2010, the outstanding balance of funds advanced by the Corporation under such mortgage loan servicing agreements was approximately $\$ 26$ million (December 31, $2009 \$ 14$ million; June 30, 2009 $\$ 12$ million). To the extent the mortgage loans underlying the Corporation s servicing portfolio experience increased delinquencies, the Corporation would be required to dedicate additional cash resources to comply with its obligation to advance funds as well as incur additional administrative costs related to increases in collection efforts.
As of June 30, 2010, the Corporation established reserves for customary representations and warranties related to loans sold by its U.S. subsidiary E-LOAN. Loans had been sold to investors on a servicing released basis subject to certain representations and warranties. Although the risk of loss or default was generally assumed by the investors, the Corporation is required to make certain representations relating to borrower creditworthiness, loan documentation and collateral, which if not complied, may result in requiring the Corporation to repurchase the loans or indemnify investors for any related losses associated to these loans. The loans had been sold prior to 2009. As of June 30, 2010, the Corporation s reserve for estimated losses from such representation and warranty arrangements amounted to $\$ 33$ million, which was included as part of other liabilities in the consolidated statement of condition (December 31, $2009 \$ 33$ million; June 30, $2009 \$ 15$ million). E-LOAN is no longer originating and selling loans, since the subsidiary ceased these activities during 2008. On a quarterly basis, the Corporation reassesses its estimate for expected losses associated to E-LOAN s customary representation and warranty arrangements. The analysis incorporates expectations on future disbursements based on quarterly repurchases and make-whole events. The analysis also considers factors such as the average length-time between the loan s funding date and the loan repurchase date as observed in the historical loan data. During the six months ended June 30, 2010, E-LOAN charged-off approximately $\$ 6.2$ million against this representation and warranty reserve associated with loan repurchases and
indemnification or make-whole events (six months ended June 30, $2009 \quad \$ 9$ million). Make-whole events are typically defaulted loans in which the investor attempts to recover through the collateral or guarantees, and the seller is obligated to cover any impaired or unrecovered portion of the loan.

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During 2008, the Corporation provided indemnifications for the breach of certain representations or warranties in connection with various sales of assets by the discontinued operations of PFH. These sales were on a non-credit recourse basis. The agreements primarily include indemnification for breaches of certain key representations and warranties, some of which expire within a definite time period; others survive until the expiration of the applicable statute of limitations, and others do not expire. Certain of the indemnifications are subject to a cap or maximum aggregate liability defined as a percentage of the purchase price. The indemnifications agreements outstanding as of June 30, 2010 are related principally to make-whole arrangements. As of June 30, 2010, the Corporation s reserve related to PFH s indemnity arrangements amounted to $\$ 7$ million (December 31, $2009 \$ 9$ million; June 30, 2009 $\$ 19$ million). During the six months ended June 30, 2010, the Corporation recorded charge-offs with respect to the PFH s representation and warranty arrangements amounting to approximately $\$ 1.6$ million (six months ended June 30 , $2009 \$ 0.6$ million). The reserve balance as of June 30, 2010 contemplates historical indemnity payments. Certain indemnification provisions, which included, for example, reimbursement of premiums on early loan payoffs and repurchase obligations for defaulted loans within a short-term period, expired during 2009. Popular, Inc. Holding Company and Popular North America have agreed to guarantee certain obligations of PFH with respect to the indemnification obligations.
During the six months ended June 30, 2009, the Corporation sold a lease financing portfolio of approximately $\$ 0.3$ billion. As of June 30, 2010, the reserve established to provide for any losses on the breach of certain representations and warranties included in the associated sale agreements amounted to $\$ 3$ million (December 31, 2009
$\$ 6$ million; June 30, $2009 \$ 12$ million). This reserve is included as part of other liabilities in the consolidated statement of condition.
Popular, Inc. Holding Company ( PIHC ) fully and unconditionally guarantees certain borrowing obligations issued by certain of its wholly-owned consolidated subsidiaries totaling \$0.6 billion as of June 30, 2010 (December 31, 2009 $\$ 0.6$ billion; June 30, $2009 \quad \$ 1.0$ billion). In addition, as of June 30, 2010, PIHC fully and unconditionally guaranteed on a subordinated basis $\$ 1.4$ billion of capital securities (trust preferred securities) (December 31, $2009 \quad \$ 1.4$ billion; June 30, $2009 \$ 0.8$ billion) issued by wholly-owned issuing trust entities to the extent set forth in the applicable guarantee agreement. Refer to Note 17 to the consolidated financial statements for further information on the trust preferred securities.
As described in Note 2 to the consolidated financial statements, as part of the Westernbank FDIC-assisted transaction, BPPR has agreed to make a true-up payment to the FDIC on the true up measurement date of the final shared loss month, or upon the final disposition of all covered assets under the loss sharing agreements in the event losses on the loss sharing agreements fail to reach expected levels. The estimated fair value of such true up payment is recorded as a reduction in the fair value of the FDIC loss share indemnification asset.

## Legal Proceedings

The Corporation and its subsidiaries are defendants in a number of legal proceedings arising in the ordinary course of business. Based on the opinion of legal counsel, management believes that the final disposition of these matters, except for the matters described below which are each in early stages and management cannot currently predict their outcome, will not have a material adverse effect on the Corporation s business, results of operations, financial condition and liquidity.
Between May 14, 2009 and September 9, 2009, five putative class actions and two derivative claims were filed in the United States District Court for the District of Puerto Rico and the Puerto Rico Court of First Instance, San Juan Part, against Popular, Inc., certain of its directors and officers, among others. The five class actions have now been consolidated into two separate actions: a securities class action captioned Hoff v. Popular, Inc., et al. (consolidated with Otero v. Popular, Inc., et al.) and an Employee Retirement Income Security Act (ERISA) class action entitled In re Popular, Inc. ERISA Litigation (comprised of the consolidated cases of Walsh v. Popular, Inc. et al.; Montañez v. Popular, Inc., et al.; and Dougan v. Popular, Inc., et al.).
On October 19, 2009, plaintiffs in the Hoff case filed a consolidated class action complaint which includes as defendants the underwriters in the May 2008 offering of Series B Preferred Stock, among others. The consolidated action purports to be on behalf of purchasers of Popular s securities between January 24, 2008 and February 19,

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2009 and alleges that the defendants violated Section 10(b) of the Exchange Act, and Rule 10b-5 promulgated thereunder, and Section 20(a) of the Exchange Act by issuing a series of allegedly false and/or misleading statements and/or omitting to disclose material facts necessary to make statements made by the Corporation not false and misleading. The consolidated action also alleges that the defendants violated Section 11, Section 12(a)(2) and Section 15 of the Securities Act by making allegedly untrue statements and/or omitting to disclose material facts necessary to make statements made by the Corporation not false and misleading in connection with the May 2008 offering of Series B Preferred Stock. The consolidated securities class action complaint seeks class certification, an award of compensatory damages and reasonable costs and expenses, including counsel fees. On January 11, 2010, Popular, the underwriter defendants and the individual defendants moved to dismiss the consolidated securities class action complaint. On August 2, 2010, the U.S. District Court for the District of Puerto Rico granted the motion to dismiss filed by the underwriter defendants on statute of limitations grounds. The Court also dismissed the Section 11 claim brought against Popular s directors on statute of limitations grounds and the Section 12(a)(2) claim brought against Popular because plaintiffs lacked standing. The Court declined to dismiss the claims brought against Popular and certain of its officers under Section 10(b) of the Exchange Act (and Rule 10b-5 promulgated thereunder), Section 20(a) of the Exchange Act, and Sections 11 and 15 of the Securities Act, holding that plaintiffs had adequately alleged that defendants made materially false and misleading statements with the requisite state of mind.
On November 30, 2009, plaintiffs in the ERISA case filed a consolidated class action complaint. The consolidated complaint purports to be on behalf of employees participating in the Popular, Inc. U.S.A. 401(k) Savings and Investment Plan and the Popular, Inc. Puerto Rico Savings and Investment Plan from January 24, 2008 to the date of the Complaint to recover losses pursuant to Sections 409 and 502(a)(2) of the ERISA against Popular, certain directors, officers and members of plan committees, each of whom is alleged to be a plan fiduciary. The consolidated complaint alleges that the defendants breached their alleged fiduciary obligations by, among other things, failing to eliminate Popular stock as an investment alternative in the plans. The complaint seeks to recover alleged losses to the plans and equitable relief, including injunctive relief and a constructive trust, along with costs and attorneys fees. On December 21, 2009, and in compliance with a scheduling order issued by the Court, Popular and the individual defendants submitted an answer to the amended complaint. Shortly thereafter, on December 31, 2009, Popular and the individual defendants filed a motion to dismiss the consolidated class action complaint or, in the alternative, for judgment on the pleadings. On May 5, 2010, a magistrate judge issued a report and recommendation in which he recommended that the motion to dismiss be denied except with respect to Banco Popular de Puerto Rico, as to which he recommended that the motion be granted. On May 19, 2010, Popular filed objections to the magistrate judge s report and recommendation. On June 21, 2010, plaintiffs filed a response to these objections. On July 9, 2010, with leave of the Court, Popular filed a reply to plaintiffs response.
The derivative actions (García v. Carrión, et al. and Díaz v. Carrión, et al.) have been brought purportedly for the benefit of nominal defendant Popular, Inc. against certain executive officers and directors and allege breaches of fiduciary duty, waste of assets and abuse of control in connection with our issuance of allegedly false and misleading financial statements and financial reports and the offering of the Series B Preferred Stock. The derivative complaints seek a judgment that the action is a proper derivative action, an award of damages and restitution, and costs and disbursements, including reasonable attorneys fees, costs and expenses. On October 9, 2009, the Court coordinated for purposes of discovery the García action and the consolidated securities class action. On October 15, 2009, Popular and the individual defendants moved to dismiss the García complaint for failure to make a demand on the Board of Directors prior to initiating litigation. On November 20, 2009, and pursuant to a stipulation among the parties, plaintiffs filed an amended complaint, and on December 21, 2009, Popular and the individual defendants moved to dismiss the García amended complaint. The Díaz case, filed in the Puerto Rico Court of First Instance, San Juan, has been removed to the U.S. District Court for the District of Puerto Rico. On October 13, 2009, Popular and the individual defendants moved to consolidate the García and Díaz actions. On October 26, 2009, plaintiff moved to remand the Díaz case to the Puerto Rico Court of First Instance and to stay defendants consolidation motion pending the outcome of the remand proceedings. At a scheduling conference held on January 14, 2010, the Court stayed discovery in both the Hoff and García matters pending resolution of their respective motions to dismiss.

On April 13, 2010, the Puerto Rico Court of First Instance in San Juan granted summary judgment dismissing a separate complaint brought by plaintiff in the García action that sought to enforce an alleged right to inspect the books and records of the Corporation in support of the pending derivative action. The Court held that the plaintiff had not propounded a proper purpose under Puerto Rico law for such inspection. On April 28, 2010, the plaintiff in that action moved for reconsideration of the Court s dismissal. On May 4, 2010, the Court denied plaintiff s
request for reconsideration. On June 7, 2010, plaintiff filed an appeal before the Puerto Rico Court of Appeals. On June 11, 2010, Popular and the individual defendants moved to dismiss the appeal. On June 22, 2010, the Court of Appeals dismissed the appeal. On July 6, 2010, plaintiff moved for reconsideration of the Court s dismissal. On July 16, 2010, the Court of Appeals denied plaintiff s request for reconsideration.
At this early stage, it is not possible for management to assess the probability of an adverse outcome, or reasonably estimate the amount of any potential loss. It is possible that the ultimate resolution of these matters, if unfavorable, may be material to the Corporation s results of operations.

## Note 20 Non-Consolidated Variable Interest Entities

The Corporation transfers residential mortgage loans in guaranteed loan securitizations. The Corporation s continuing involvement in these transfers includes owning certain beneficial interests in the form of securities as well as the servicing rights retained. The Corporation is not required to provide additional financial support to any of the variable interest entities to which it has transferred the financial assets. The mortgage-backed securities, to the extent retained, are classified in the Corporation s consolidated statement of condition as available-for-sale or trading securities. The Corporation is involved with various special purpose entities mainly in guaranteed mortgage securitization transactions. These special purpose entities are deemed to be variable interest entities (VIEs ) since they lack equity investments at risk. As part of the adoption of ASU 2009-17, during the first quarter of 2010, the Corporation evaluated these guaranteed mortgage securitization structures in which it participates, including GNMA and FNMA, and concluded that the Corporation is not the primary beneficiary of these VIEs, and therefore, are not required to be consolidated in the Corporation s financial statements. The Corporation qualitatively assessed whether it held a controlling financial interest in these VIEs, which included analyzing if it had both the power to direct the activities of the VIE that most significantly impact the entity s economic performance and the obligation to absorb losses of the entity that could potentially be significant to the VIE. The Corporation concluded that, essentially, these entities (FNMA and GNMA) control the design of the VIE, dictate the quality and nature of the collateral, require the underlying insurance, set the servicing standards via the servicing guides and can change them at will, and remove a primary servicer with cause, and without cause in the case of FNMA. Moreover, through their guarantee obligations, agencies (FNMA and GNMA) have the obligation to absorb losses that could be potentially significant to the VIE. The conclusion on the assessment of these guaranteed mortgage securitization transactions did not change during the second quarter of 2010.
The Corporation holds variable interests in these VIEs in the form of agency mortgage-backed securities and collateralized mortgage obligations, including those securities originated by the Corporation and those acquired from third parties. Additionally, the Corporation holds agency mortgage-backed securities, agency collateralized mortgage obligations and private label collateralized mortgage obligations issued by third party VIEs in which it has no other form of continuing involvement. Refer to Note 21 to the consolidated financial statements for additional information on the debt securities outstanding as of June 30, 2010, December 31, 2009 and June 30, 2009, which are classified as available-for-sale and trading securities in the Corporation s consolidated statement of condition. In addition, the Corporation may retain the right to service the transferred loans in those government-sponsored special purpose entities (SPEs ) and may also purchase the right to service loans in other government-sponsored SPEs that were transferred to those SPEs by a third-party. Pursuant to ASC Subtopic 810-10, the servicing fees that the Corporation receives for its servicing role are considered variable interests in the VIEs because the servicing fees are subordinated to the principal and interest that first needs to be paid to the mortgage-backed securities investors and to the guaranty fees that need to be paid to the federal agencies.

The following table presents the carrying amount and classification of the assets related to the Corporation s variable interests in non-consolidated VIEs and the maximum exposure to loss as a result of the Corporation s involvement as servicer with non-consolidated VIEs as of June 30, 2010 and December 31, 2009.

| (In thousands) | June 30, <br> 2010 | December 31, <br> 2009 |  |
| :--- | ---: | ---: | ---: |
| Assets |  |  |  |
| Servicing assets: <br> Mortgage servicing rights <br> Total servicing assets | $\$ 106,428$ | $\$$ | 104,984 |
| Other assets: | $\$ 106,428$ | $\$$ | 104,984 |
| Servicing advances | $\$ 12,894$ | $\$$ | 2,029 |
| Total other assets | $\$ 2,894$ | $\$$ | 2,029 |
| Total | $\$ 109,322$ | $\$$ | 107,013 |
| Maximum exposure to loss | $\$ 109,322$ | $\$$ | 107,013 |

The size of the non-consolidated VIEs, in which the Corporation has a variable interest in the form of servicing fees, measured as the total unpaid principal balance of the loans, amounted to $\$ 9.3$ billion as of June 30, 2010 and December 31, 2009.
Maximum exposure to loss represents the maximum loss, under a worst case scenario, that would be incurred by the Corporation, as servicer for the VIEs, assuming all loans serviced are delinquent and that the value of the Corporation s interests and any associated collateral declines to zero, without any consideration of recovery. The Corporation determined that the maximum exposure to loss includes the fair value of the MSRs and the assumption that the servicing advances as of June 30, 2010 and December 31, 2009 will not be recovered. The agency debt securities are not included as part of the maximum exposure to loss since they are guaranteed by the related agencies.

## Note 21 Fair Value Measurement

ASC Subtopic 820-10 Fair Value Measurements and Disclosures establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value into three levels in order to increase consistency and comparability in fair value measurements and disclosures. The hierarchy is broken down into three levels based on the reliability of inputs as follows:

Level 1-Unadjusted quoted prices in active markets for identical assets or liabilities that the Corporation has the ability to access at the measurement date. Valuation on these instruments does not necessitate a significant degree of judgment since valuations are based on quoted prices that are readily available in an active market.

Level 2- Quoted prices other than those included in Level 1 that are observable either directly or indirectly. Level 2 inputs include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, or other inputs that are observable or that can be corroborated by observable market data for substantially the full term of the financial instrument.

Level 3- Inputs are unobservable and significant to the fair value measurement. Unobservable inputs reflect the Corporation s own assumptions about assumptions that market participants would use in pricing the asset or liability.

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The Corporation maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that the observable inputs be used when available. Fair value is based upon quoted market prices when available. If listed prices or quotes are not available, the Corporation employs internally-developed models that primarily use market-based inputs including yield curves, interest rates, volatilities, and credit curves, among others. Valuation adjustments are limited to those necessary to ensure that the financial instrument $s$ fair value is adequately representative of the price that would be received or paid in the marketplace. These adjustments include amounts that reflect counterparty credit quality, the Corporation s credit standing, constraints on liquidity and unobservable parameters that are applied consistently.
The estimated fair value may be subjective in nature and may involve uncertainties and matters of significant judgment for certain financial instruments. Changes in the underlying assumptions used in calculating the fair value could significantly affect the results.

## Fair Value on a Recurring Basis

The following fair value hierarchy tables present information about the Corporation s assets and liabilities measured at fair value on a recurring basis as of June 30, 2010, December 31, 2009 and June 30, 2009:

|  | As of June 30, 2010 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| (In millions) | Level 1 | Level 2 | Level 3 | Balance as of June 30, 2010 |
| Assets |  |  |  |  |
| Continuing Operations |  |  |  |  |
| Investment securities available-for-sale: |  |  |  |  |
| U.S. Treasury securities |  | \$ 141 |  | \$ 141 |
| Obligations of U.S. Government sponsored entities |  | 1,749 |  | 1,749 |
| Obligations of Puerto Rico, States and political subdivisions |  | 55 |  | 55 |
| Collateralized mortgage obligations federal agencies |  | 1,445 |  | 1,445 |
| Collateralized mortgage obligations private label |  | 102 |  | 102 |
| Residential mortgage-backed securities agencies |  | 2,948 | \$ 32 | 2,980 |
| Equity securities | \$4 | 5 |  | 9 |
| Total investment securities available-for-sale | \$4 | \$6,445 | \$ 32 | \$ 6,481 |
| Trading account securities, excluding derivatives: |  |  |  |  |
| Obligations of Puerto Rico, States and political subdivisions |  | \$ 10 |  | \$ 10 |
| Collateralized mortgage obligations |  | 1 | \$ 3 | 4 |
| Residential mortgage-backed securities agencies |  | 261 | 114 | 375 |
| Other |  | 9 | 3 | 12 |
| Total trading account securities |  | \$ 281 | \$120 | \$ 401 |
| Mortgage servicing rights |  |  | \$172 | \$ 172 |
| Derivatives (Refer to Note 14) |  | \$ 80 |  | \$ 80 |
| Total | \$4 | \$6,806 | \$324 | \$7,134 |

## Liabilities

## Continuing Operations

Derivatives (Refer to Note 14
Equity appreciation instrument
\$ (87)
\$ (87)
\$ (28)
\$ (28)
Total
\$ (115)
\$ (115)

|  | As of December 31, 2009 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| (In millions) | Level 1 | Level 2 | Level 3 | Balance as of December 31, 2009 |
| Assets |  |  |  |  |
| Continuing Operations |  |  |  |  |
| Investment securities available-for-sale: |  |  |  |  |
| U.S. Treasury securities |  | \$ 30 |  | \$ 30 |
| Obligations of U.S. Government sponsored entities |  | 1,648 |  | 1,648 |
| Obligations of Puerto Rico, States and political subdivisions |  | 81 |  | 81 |
| Collateralized mortgage obligations federal agencies |  | 1,600 |  | 1,600 |
| Collateralized mortgage obligations private label |  | 118 |  | 118 |
| Residential mortgage-backed securities agencies |  | 3,176 | \$ 34 | 3,210 |
| Equity securities | \$3 | 5 |  | 8 |
| Total investment securities available-for-sale | \$3 | \$6,658 | \$ 34 | \$ 6,695 |
| Trading account securities, excluding derivatives: |  |  |  |  |
| Obligations of Puerto Rico, States and political subdivisions |  | \$ 13 |  | \$ 13 |
| Collateralized mortgage obligations |  | 1 | \$ 3 | 4 |
| Residential mortgage-backed securities agencies |  | 208 | 224 | 432 |
| Other |  | 9 | 3 | 12 |
| Total trading account securities |  | \$ 231 | \$230 | \$ 461 |
| Mortgage servicing rights |  |  | \$170 | \$ 170 |
| Derivatives (Refer to Note 14) |  | \$ 73 |  | \$ 73 |
| Total | \$3 | \$6,962 | \$434 | \$7,399 |

## Liabilities

Continuing Operations
Derivatives (Refer to Note 14)
\$ (73)
\$
(73)

Total
\$ (73)
\$
(73)

|  | As of June 30, 2009 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| (In millions) | Level 1 | Level 2 | Level 3 | Balance as of June 30, 2009 |
| Assets |  |  |  |  |
| Continuing Operations |  |  |  |  |
| Investment securities available-for-sale: |  |  |  |  |
| U.S. Treasury securities |  | \$ 31 |  | \$ 31 |
| Obligations of U.S. Government sponsored entities |  | 1,756 |  | 1,756 |
| Obligations of Puerto Rico, States and political subdivisions |  | 99 |  | 99 |
| Corporate bonds |  |  |  |  |
| Collateralized mortgage obligations federal agencies |  | 1,673 |  | 1,673 |
| Collateralized mortgage obligations private label |  | 136 |  | 136 |
| Residential mortgage-backed securities agencies |  | 3,508 | \$ 35 | 3,543 |
| Equity securities | \$3 | 5 |  | 8 |
| Total investment securities available-for-sale | \$3 | \$7,208 | \$ 35 | \$ 7,246 |
| Trading account securities, excluding derivatives: |  |  |  |  |
| Obligations of Puerto Rico, States and political subdivisions |  | \$ 14 |  | \$ 14 |
| Collateralized mortgage obligations |  | 2 | \$ 5 | 7 |
| Residential mortgage-backed securities agencies |  | 163 | 284 | 447 |
| Other |  | 13 | 5 | 18 |
| Total trading account securities |  | \$ 192 | \$294 | \$ 486 |
| Mortgage servicing rights |  |  | \$181 | \$ 181 |
| Derivatives (Refer to Note 14) |  | \$ 77 |  | \$ 77 |
| Discontinued Operations |  |  |  |  |
| Loans measured at fair value pursuant to fair value option |  |  | \$ 1 | \$ |
| Total | \$3 | \$7,477 | \$511 | \$ 7,991 |
| Liabilities |  |  |  |  |
| Continuing Operations |  |  |  |  |
| Derivatives (Refer to Note 14) |  | \$ (80) |  | \$ (80) |
| Total |  | \$ (80) |  | \$ (80) |

The following tables present the changes in Level 3 assets and liabilities measured at fair value on a recurring basis for the quarters and six months ended June 30, 2010 and 2009:

Quarter ended June 30, 2010
$\left.\begin{array}{ccccccc} & & & & \begin{array}{c}\text { Changes } \\ \text { in }\end{array} \\ \text { unrealized } \\ \text { gains }\end{array}\right)$

## Assets

## Continuing Operations

Investment securities available-for-sale:
Residential mortgage-backed securities

| agencies | \$ 36 |  | \$ (1) | \$ (3) | \$ 32 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total investment securities available-for-sale | \$ 36 |  | \$ (1) | \$ (3) |  |  |
| Trading account securities: |  |  |  |  |  |  |
| Collateralized mortgage obligations | \$ 3 |  |  |  | \$ 3 |  |
| Residential mortgage-backed securities-agencies | 197 | \$ (5) | \$ (2) | \$(76) | 114 | \$ 1 [a] |
| Other | 3 |  |  |  | 3 |  |
| Total trading account securities | \$203 | \$ (5) | \$ (2) | \$(76) | \$ 120 | \$ |
| Mortgage servicing rights | \$173 | \$ (9) | \$ 8 |  | \$ 172 | \$ (5) [b] |
| Total | \$412 | \$(14) | \$ 5 | \$(79) | \$324 | \$ (4) |

[a] Gains
(losses) are included in
Trading account
profit in the statement of
operations
[b] Gains
(losses) are included in Other service fees in the statement of operations
$\left.\begin{array}{ccccccc} & & & & \begin{array}{c}\text { Changes } \\ \text { in }\end{array} \\ \text { unrealized } \\ \text { gains } \\ \text { (losses) }\end{array}\right)$

Assets

## Continuing Operations

Investment securities available-for-sale:
Residential mortgage-backed securities agencies
\$ 34
\$ 1
\$ (3)
\$ 32
Total investment securities available-for-sale \$ 34
\$ 1
\$ (3) \$ 32
Trading account securities:
Collateralized mortgage obligations
\$ 3
\$ 3
Residential mortgage-backed
securities-agencies 22

Other
224
3
$\$ 230 \quad \$(5) \quad \$(29) \quad \$(76) \quad \$ 120 \quad \$ 1$

| Mortgage servicing rights | $\$ 170$ | $\$(10)$ | $\$ 12$ |  | $\$ 172$ | $\$(2)[\mathrm{b}]$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Total | $\$ 434$ | $\$(15)$ | $\$(16)$ | $\$(79)$ | $\$ 324$ | $\$(1)$ |

[a] Gains
(losses) are included in Trading account profit in the statement of operations

## [b] Gains

(losses) are included in Other service fees in the statement of operations

|  |  |  | Quarter | nded June | 30, 2009 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Purchases, sales, |  | Changes in unrealized gains (losses) included in earnings |
|  |  |  | Gains (losses) included | Increase | issuances, |  | related to |
|  | Balance as of | Gains <br> (losses) | in other | (decrease) in accrued | settlements, and | Balance <br> as | assets and liabilities still |
|  | January | included |  |  |  | of June | held as |
|  | 1, | in | comprehensive | interest | paydowns | 30, | June |
| (In millions) | 2009 | earnings | income | receivable | (net) | 2009 | 30,2009 |

## Assets

Continuing
Operations
Investment securities
available-for-sale:
Residential mortgagebacked securities
agencies \$ 36
\$ (1) \$ 35
Total investment securities
available-for-sale \$ 36 \$ (1) \$ 35

Trading account securities:
Collateralized mortgage
obligations \$ 3
\$ 2 \$ 5
Residential mortgagebacked securitiesagencies 276
Other

$$
\begin{array}{r}
76 \\
5
\end{array}
$$

\$ (1)
$9 \quad 284$ 5

| Total trading account <br> securities | $\$ 284$ | $\$(1)$ | $\$ 11$ | $\$ 294$ | $\$ 1$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage servicing <br> rights | $\$ 177$ | $\$(4)$ | $\$ 8$ | $\$ 181$ | $\$(1)[c]$ |

## Discontinued <br> Operations

Loans measured at fair value pursuant to fair value option

Total
1
[a] Gains
(losses) are included in
Trading account profit in the statement of operations
[b] Gains
(losses) are
included in Loss
from
discontinued
operations, net
of tax in the
statement of operations
[c] Gains
(losses) are included in Other service fees in the statement of operations
$\$(4) \quad \$ \quad 1$
[b]
$\$ 14 \quad \$ 511$
\$ 5
$\$ 502$ \$ (5)
(In millions)

Assets

Continuing
Operations
Investment securities
available-for-sale:
Mortgage-backed securities agencies \$ 37

Total investment securities
available-for-sale \$ 3
Trading account securities:
Collateralized mortgage obligations \$ 3
Residential mortgage-
backed securities-
agencies 292

Other

Total trading account securities rights
\$ 1

$$
5
$$

$$
\$ 300 \quad \$ 1
$$

Mortgage servicing
$\$ 176 \quad \$(9)$
\$ (7) \$294
$\$ 14 \quad \$ 181$
\$ (2) [c]
Discontinued Operations

Six months ended June 30, 2009
Changes in unrealized gains (losses) included in earnings
Gains
(losses) Increase issuances, related to included

| Balance | Gains | in | (decrease) | settlements, | Balance | assets and |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |
| as of | (losses) | other | accrued | and | as | still |
| January | included |  |  |  | of June | held as of |
| 1, | in | comprehensive | interest | paydowns | 30, | June |
| 2009 | earnings | income | receivable | (net) | 2009 | 30, 2009 |

Loans measured at fair value pursuant to fair value option

Total
\$518
\$ (7)
\$511
\$ 2
[a] Gains
(losses) are
included in
Trading account
profit in the
statement of
operations
[b] Gains
(losses) are
included in Loss
from
discontinued
operations, net
of tax in the
statement of
operations
[c] Gains
(losses) are included in
Other service fees in the statement of operations

There were $\$ 79$ million in transfers out of Level 3 for financial instruments measured at fair value on a recurring basis during the quarter and six months ended June 30, 2010. These transfers resulted from exempt FNMA mortgage-backed securities, which were transferred out of Level 3 and into Level 2, as a result of a change in valuation methodology from an internally-developed matrix pricing to pricing them based on a bond s theoretical value from similar bonds defined by credit quality and market sector. Their fair value incorporates an option adjusted spread. Pursuant to the Corporation s policy, these transfers were recognized as of the end of the reporting period. There were no transfers in and / or out of Level 1 during the quarter and six months ended June 30, 2010. There were no transfers in and / or out of Level 3 for financial instruments measured at fair value on a recurring basis during the quarter and six months ended June 30, 2009. There were no transfers in and / or out of Level 1 and Level 2 during the quarter and six months ended June 30, 2009.

Gains and losses (realized and unrealized) included in earnings for the quarters and six months ended June 30, 2010 and 2009 for Level 3 assets and liabilities included in the previous tables are reported in the consolidated statement of operations as follows:


Additionally, in accordance with generally accepted accounting principles, the Corporation may be required to measure certain assets at fair value on a nonrecurring basis in periods subsequent to their initial recognition. The
adjustments to fair value usually result from the application of lower of cost or fair value accounting, identification of impaired loans requiring specific reserves under ASC Subsection 310-10-35 Accounting by Creditors for Impairment of a Loan , or write-downs of individual assets. The following tables present financial and non-financial assets that were subject to a fair value measurement on a nonrecurring basis during the six months ended June 30, 2010 and 2009, and which were still included in the consolidated statement of condition as of such dates. The amounts disclosed represent the aggregate fair value measurements of those assets as of the end of the reporting period.

| Carrying value as of June 30, 2010 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| (In millions) | Level 1 | Level 2 | Level 3 | Total |
| Assets |  |  |  |  |
| Continuing Operations |  |  |  |  |
| Loans [1] |  |  | \$610 | \$610 |
| Loans held-for-sale [2] |  |  | 2 | 2 |
| Other real estate owned [3] |  |  | 42 | 42 |
| Total |  |  | \$654 | \$654 |
| [1] Relates mostly to certain impaired collateral dependent loans. The impairment was measured based on the fair value of the collateral, which is derived from appraisals that take into consideration prices in observed transactions involving similar assets in similar locations, in accordance with the provisions of ASC Subsection 310-10-35. |  |  |  |  |
| [2] Relates to lower of cost or fair value adjustments of loans |  |  |  |  |

held-for-sale
and loans
transferred from
loans held-in-
portfolio to
loans
held-for-sale.
These
adjustments
were principally
determined
based on
negotiated price
terms for the
loans.
[3] Represents the fair value of foreclosed real estate and other collateral owned that were measured at fair value.
Carrying value as of June 30, 2009
(In millions) Level $1 \quad$ Level $2 \quad$ Level $3 \quad$ Total

## Assets

Continuing Operations
Loans [1] \$612 ..... \$612
Loans held-for-sale [2] ..... 16 ..... 16
Other real estate owned [3] ..... 51 ..... 51
Other foreclosed assets [3] ..... 7 ..... 7
Discontinued Operations
Loans held-for-sale [2] ..... 1 ..... 1
Total ..... \$687 ..... \$687
[1] Relates mostly to certain impaired collateral dependent loans. The impairment was measured based on the fair value of the collateral, which is derived from appraisals that take into consideration prices in observed transactions involving similar assets in similar locations, in accordance with the provisions of ASC
Subsection
310-10-35.
[2] Relates to lower of cost or fair value adjustments of loans
held-for-sale
and loans
transferred from
loans held-in-
portfolio to
loans
held-for-sale.
These
adjustments
were principally
determined
based on
negotiated price
terms for the
loans.
[3] Represents the fair value of foreclosed real estate and other collateral owned that were measured at fair value.

Following is a description of the Corporation $s$ valuation methodologies used for assets and liabilities measured at fair value. The disclosure requirements exclude certain financial instruments and non-financial instruments. Accordingly, the aggregate fair value of the financial instruments disclosed do not represent management s estimate of the underlying value of the Corporation.

## Trading Account Securities and Investment Securities Available-for-Sale

U.S. Treasury securities: The fair value of U.S. Treasury securities is based on yields that are interpolated from the constant maturity treasury curve. These securities are classified as Level 2.

Obligations of U.S. Government sponsored entities: The Obligations of U.S. Government sponsored entities include U.S. agency securities, which fair value is based on an active exchange market and on quoted market prices for similar securities. The U.S. agency securities are classified as Level 2.

Obligations of Puerto Rico, States and political subdivisions: Obligations of Puerto Rico, States and political subdivisions include municipal bonds. The bonds are segregated and the like characteristics divided into specific sectors. Market inputs used in the evaluation process include all or some of the following: trades, bid price or spread, two sided markets, quotes, benchmark curves including but not limited to Treasury benchmarks, LIBOR and swap curves, market data feeds such as MSRB, discount and capital rates, and trustee reports. The municipal bonds are classified as Level 2.

Mortgage-backed securities agencies: Certain agency mortgage-backed securities ( MBS ) are priced based on a bond $s$ theoretical value from similar bonds defined by credit quality and market sector. Their fair value incorporates an option adjusted spread. The agency MBS are classified as Level 2. Other agency MBS such as GNMA Puerto Rico Serials are priced using an internally-developed pricing matrix with quoted prices from local broker dealers. These particular MBS are classified as Level 3.

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Collateralized mortgage obligations: Agency and private collateralized mortgage obligations ( CMOs ) are priced based on a bond $s$ theoretical value from similar bonds defined by credit quality and market sector and for which fair value incorporates an option adjusted spread. The option adjusted spread model includes prepayment and volatility assumptions, ratings (whole loans collateral) and spread adjustments. These investment securities are classified as Level 2.

Equity securities: Equity securities with quoted market prices obtained from an active exchange market are classified as Level 1. Other equity securities that do not trade in highly liquid markets are classified as Level 2.

Corporate securities and mutual funds (included as other in the trading account securities category): Quoted prices for these security types are obtained from broker dealers. Given that the quoted prices are for similar instruments or do not trade in highly liquid markets, the corporate securities and mutual funds are classified as Level 2. The important variables in determining the prices of Puerto Rico tax-exempt mutual fund shares are net asset value, dividend yield and type of assets in the fund. All funds trade based on a relevant dividend yield taking into consideration the aforementioned variables. In addition, demand and supply also affect the price. Corporate securities that trade less frequently or are in distress are classified as Level 3.

## Mortgage servicing rights

Mortgage servicing rights ( MSRs ) do not trade in an active market with readily observable prices. MSRs are priced internally using a discounted cash flow model. The valuation model considers servicing fees, portfolio characteristics, prepayment assumptions, delinquency rates, late charges, other ancillary revenues, cost to service and other economic factors. Due to the unobservable nature of certain valuation inputs, the MSRs are classified as Level 3.

## Derivatives

Interest rate swaps, interest rate caps and indexed options are traded in over-the-counter active markets. These derivatives are indexed to an observable interest rate benchmark, such as LIBOR or equity indexes, and are priced using an income approach based on present value and option pricing models using observable inputs. Other derivatives are liquid and have quoted prices, such as forward contracts or to be announced securities ( TBAs ). All of these derivatives are classified as Level 2. The non-performance risk is determined using internally-developed models that consider the collateral held, the remaining term, and the creditworthiness of the entity that bears the risk, and uses available public data or internally-developed data related to current spreads that denote their probability of default.

## Equity appreciation instrument

Refer to Note 2 to the consolidated financial statements for a description of the terms of the equity appreciation instrument. The fair value of the equity appreciation instrument was estimated by determining a call option value using the Black-Scholes Option Pricing Model. The principal variables in determining the fair value of the equity appreciation instrument include the implied volatility determined based on the one-year historical daily volatility of the Corporation s common stock, the exercise price of the instrument, the price of the call option, and the risk-free rate. The equity appreciation instrument is classified as Level 2.

## Loans held-in-portfolio considered impaired under ASC Subsection 310-10-35 that are collateral dependent

The impairment is measured based on the fair value of the collateral, which is derived from appraisals that take into consideration prices in observed transactions involving similar assets in similar locations, in accordance with the provisions of ASC Subsection 310-10-35. Currently, the associated loans considered impaired are classified as Level 3.

## Loans measured at fair value pursuant to lower of cost or fair value adjustments

Loans measured at fair value on a nonrecurring basis pursuant to lower of cost or fair value were priced based on bids received from potential buyers, secondary market prices, and discounted cash flow models which incorporate internally-developed assumptions for prepayments and credit loss estimates. These loans are classified as Level 3.

## Other real estate owned and other foreclosed assets

Other real estate owned includes real estate properties securing mortgage, consumer, and commercial loans. Other foreclosed assets include automobiles securing auto loans. The fair value of foreclosed assets may be determined using an external appraisal, broker price opinion or an internal valuation. These foreclosed assets are classified as Level 3 given certain internal adjustments that may be made to external appraisals.

## Note 22 Fair Value of Financial Instruments

The fair value of financial instruments is the amount at which an asset or obligation could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale. Fair value estimates are made at a specific point in time based on the type of financial instrument and relevant market information. Many of these estimates involve various assumptions and may vary significantly from amounts that could be realized in actual transactions.
The information about the estimated fair values of financial instruments presented hereunder excludes all nonfinancial instruments and certain other specific items.
Derivatives are considered financial instruments and their carrying value equals fair value. For disclosures about the fair value of derivative instruments refer to Note 14 to the consolidated financial statements.
For those financial instruments with no quoted market prices available, fair values have been estimated using present value calculations or other valuation techniques, as well as management s best judgment with respect to current economic conditions, including discount rates, estimates of future cash flows, and prepayment assumptions.
The fair values reflected herein have been determined based on the prevailing interest rate environment as of June 30, 2010 and December 31, 2009, respectively. In different interest rate environments, fair value estimates can differ significantly, especially for certain fixed rate financial instruments. In addition, the fair values presented do not attempt to estimate the value of the Corporation s fee generating businesses and anticipated future business activities, that is, they do not represent the Corporation s value as a going concern. Accordingly, the aggregate fair value amounts presented do not represent the underlying value of the Corporation. The methods and assumptions used to estimate the fair values of significant financial instruments as of June 30, 2010 and December 31, 2009 are described in the paragraphs below.
Short-term financial assets and liabilities have relatively short maturities, or no defined maturities, and little or no credit risk. The carrying amounts of other liabilities reported in the consolidated statements of condition approximate fair value because of the short-term maturity of those instruments or because they carry interest rates which approximate market. Included in this category are: cash and due from banks, federal funds sold and securities purchased under agreements to resell, time deposits with other banks, bankers acceptances and assets sold under agreements to repurchase and short-term borrowings. The equity appreciation instrument is included in other liabilities and is accounted at fair value. Note 21 to the consolidated financial statements provides a description of the valuation methodology for the equity appreciation instrument. Resell and repurchase agreements with long-term maturities are valued using discounted cash flows based on market rates currently available for agreements with similar terms and remaining maturities.
Trading and investment securities, except for investments classified as other investment securities in the consolidated statement of condition, are financial instruments that regularly trade on secondary markets. The estimated fair value of these securities was determined using either market prices or dealer quotes, where available, or quoted market prices of financial instruments with similar characteristics. Trading account securities and securities available-for-sale are reported at their respective fair values in the consolidated statements of condition since they are marked-to-market for accounting purposes. These instruments are detailed in the consolidated statements of condition and in Notes 8 and 9. The estimated fair value for loans held-for-sale was based on secondary market prices, bids received from potential buyers and discounted cash flow models. The fair values of the loans held-in-portfolio have been determined for groups of loans with similar characteristics. Loans were segregated by type such as commercial, construction, residential mortgage, consumer, and credit cards. Each loan category was further segmented based on loan characteristics, including interest rate terms, credit quality and vintage. Generally, fair values were estimated based on an exit price by discounting scheduled cash flows for the segmented groups of loans using a discount rate that considers interest, credit and expected return by market participant under current market conditions. Additionally, prepayment, default and recovery assumptions have been applied in the mortgage loan portfolio valuations. Generally accepted accounting principles do not require a fair valuation of the lease financing portfolio, therefore it is included in the loans total at its carrying amount.

The fair value of deposits with no stated maturity, such as non-interest bearing demand deposits, savings, NOW, and money market accounts was, for purposes of this disclosure, equal to the amount payable on demand as of the respective dates. The fair value of certificates of deposit was based on the discounted value of contractual cash flows using interest rates being offered on certificates with similar maturities. The value of these deposits in a transaction between willing parties is in part dependent of the buyer $s$ ability to reduce the servicing cost and the attrition that sometimes occurs. Therefore, the amount a buyer would be willing to pay for these deposits could vary significantly from the presented fair value.
Long-term borrowings were valued using discounted cash flows, based on market rates currently available for debt with similar terms and remaining maturities and in certain instances using quoted market rates for similar instruments as of June 30, 2010 and December 31, 2009.
As part of the fair value estimation procedures of certain liabilities, including repurchase agreements (regular and structured) and FHLB advances, the Corporation considered, where applicable, the collateralization levels as part of its evaluation of non-performance risk. Also, for certificates of deposit, the non-performance risk was determined using internally-developed models that consider, where applicable, the collateral held, amounts insured, the remaining term, and the credit premium of the institution.
Refer to Note 2 to the consolidated financial statements for a description of the FDIC loss share indemnification asset, equity appreciation instrument issued to the FDIC and the contingent liability on unfunded loan commitments, which are separately disclosed in the table below and all relate to the Westernbank FDIC-assisted transaction. The latter two items are included as other liabilities in the consolidated statement of condition.
Commitments to extend credit were valued using the fees currently charged to enter into similar agreements. For those commitments where a future stream of fees is charged, the fair value was estimated by discounting the projected cash flows of fees on commitments. The fair value of letters of credit was based on fees currently charged on similar agreements.

Carrying or notional amounts, as applicable, and estimated fair values for financial instruments were:


Note 23 Net Loss per Common Share
The computation of net loss per common share ( EPS ) follows:

| (In thousands, except share information) | Quarter ended June 30, |  |  |  | Six months ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2010 |  | 2009 |  | 2010 |  | 2009 |
| Net loss from continuing operations | \$ | $(55,828)$ | \$ | $(176,583)$ | \$ | $(140,883)$ | \$ | $(219,159)$ |
| Net loss from discontinued operations |  |  |  | $(6,599)$ |  |  |  | $(16,545)$ |
| Preferred stock dividends |  |  |  | $(22,915)$ |  |  |  | $(45,831)$ |
| Preferred stock discount accretion |  |  |  | $(1,713)$ |  |  |  | $(3,475)$ |
| Deemed dividend on preferred stock |  | $(191,667)$ |  |  |  | $(191,667)$ |  |  |


| Net loss applicable to common stock | \$ | $(247,495)$ | \$ | $(207,810)$ | \$ | $(332,550)$ | \$ | $(285,010)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Average common shares outstanding Average potential common shares |  | 853,010,208 |  | 281,888,394 |  | 746,598,082 |  | 281,861,563 |
| Average common shares outstanding assuming dilution |  | 853,010,208 |  | 281,888,394 |  | 746,598,082 |  | 281,861,563 |
| Basic and diluted EPS from continuing operations | \$ | (0.29) | \$ | (0.71) | \$ | (0.45) | \$ | (0.95) |
| Basic and diluted EPS from discontinued operations |  |  |  | (0.03) |  |  |  | (0.06) |
| Basic and diluted EPS | \$ | (0.29) | \$ | (0.74) | \$ | (0.45) | \$ | (1.01) |

The conversion of contingently convertible perpetual non-cumulative preferred stock into shares of the Corporation s common stock, as discussed in Note 18 to the financial statements, resulted in a non-cash beneficial conversion of $\$ 191.7$ million, representing the intrinsic value between the conversion rate of $\$ 3.00$ and the common stock closing price of $\$ 3.50$ on April 13, 2010, the date the preferred shares were offered. The beneficial
conversion was recorded as a deemed dividend to the preferred stockholders reducing retained earnings, with a corresponding offset to surplus (paid in capital), and thus did not affect total stockholders equity or the book value of the common stock. However, the deemed dividend increased the net loss applicable to common stock and affected the calculation of basic and diluted EPS for the quarter and six months ended June 30, 2010. Moreover, in computing diluted EPS, dilutive convertible securities that remained outstanding for the period prior to actual conversion were not included as average potential common shares because the effect would have been antidilutive. In computing both basic and diluted EPS, the common shares issued upon actual conversion were included in the weighted average calculation of common shares, after the date of conversion, that they remained outstanding.
Potential common shares consist of common stock issuable under the assumed exercise of stock options and restricted stock awards using the treasury stock method. This method assumes that the potential common shares are issued and the proceeds from exercise, in addition to the amount of compensation cost attributed to future services, are used to purchase common stock at the exercise date. The difference between the number of potential shares issued and the shares purchased is added as incremental shares to the actual number of shares outstanding to compute diluted earnings per share. Warrants, stock options and restricted stock awards that result in lower potential shares issued than shares purchased under the treasury stock method are not included in the computation of dilutive earnings per share since their inclusion would have an antidilutive effect in earnings per common share.
For the quarter and six-month period ended June 30, 2010, there were 1,272,058 and 2,541,337 weighted average antidilutive stock options outstanding, respectively (June 30, $2009 \quad 2,702,428$ and $2,819,169$ ). Additionally, the Corporation has outstanding a warrant to purchase $20,932,836$ shares of common stock, which has an antidilutive effect as of June 30, 2010. The Corporation also has 1,323,445 restricted shares, which have an antidilutive effect as of June 30, 2010.
Note 24 Other Service Fees
The caption of other service fees in the consolidated statements of operations consists of the following major categories:

|  | Quarter ended |  | Six months ended |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| June 30, | June 30, |  |  |  |  |
| (In thousands) | 2010 |  | 2009 | 2010 | 2009 |
|  |  |  |  |  |  |
| Debit card fees | $\$ 29,176$ | $\$ 27,508$ | $\$ 55,769$ | $\$ 53,881$ |  |
| Credit card fees and discounts | 26,013 | 23,449 | 49,310 | 47,454 |  |
| Processing fees | 14,170 | 13,727 | 28,132 | 27,135 |  |
| Insurance fees | 12,084 | 12,547 | 23,074 | 24,551 |  |
| Sale and administration of investment |  |  |  |  |  |
| products | 10,245 | 9,694 | 17,412 | 17,023 |  |
| Other fees | 12,037 | 15,512 | 31,348 | 30,926 |  |
|  |  |  |  |  |  |
| Total other service fees | $\$ 103,725$ | $\$ 102,437$ | $\$ 205,045$ | $\$ 200,970$ |  |

## Note 25 Pension and Postretirement Benefits

The Corporation has noncontributory defined benefit pension plans (the retirement plans ) and supplementary benefit pension plans for regular employees of certain of its subsidiaries. Effective May 1, 2009, the accrual of the benefits under the BPPR retirement plan was frozen to all participants. Pursuant to the amendment, the retirement plan participants will not receive any additional credit for compensation earned and service performed after April 30, 2009 for purposes of calculating benefits under the retirement plans.
During the second quarter of 2010, the Corporation settled its U.S. retirement plan, which had been frozen in 2007. The U.S. retirement plan assets are expected to be distributed to plan participants during the last two quarters of 2010. The components of net periodic pension cost for the quarters and six months ended June 30, 2010 and 2009 were as follows:

| (In thousands) | Pension Plans Quarters ended June 30, |  | Benefit Restoration <br> Plans Quarters ended June 30, |  | Pension Plans Six months ended June 30, |  | Benefit Restoration Plans <br> Six months ended June 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | 2010 | 2009 | 2010 | 2009 | 2010 |  | 2009 |
| Service cost |  | \$ 887 |  | \$ 116 |  | \$ 3,330 |  |  | 341 |
| Interest cost | \$ 7,953 | 8,042 | \$ 385 | 390 | \$ 15,906 | 16,589 | \$ 769 |  | 834 |
| Expected return on plan assets Amortization of prior service cost (credit) | $(7,777)$ | $(6,222)$ | (404) | (307) | $(15,553)$ | $(13,099)$ 44 | (807) |  | $(625)$ $(8)$ |
| Amortization of net loss | 2,206 | 3,204 | 99 | 185 | 4,412 | 7,387 | 198 |  | 498 |
| Net periodic cost | 2,382 | 5,911 | 80 | 384 | 4,765 | 14,251 | 160 |  | 1,040 |
| Curtailment loss (gain) |  |  |  |  |  | 820 |  |  | (341) |
| Settlement loss | 3,380 |  |  |  | 3,380 |  |  |  |  |
| Total cost | \$ 5,762 | \$ 5,911 | \$ 80 | \$ 384 | \$ 8,145 | \$ 15,071 | \$ 160 |  | 699 |

During the quarter and six months ended June 30, 2010, the Corporation made contributions to the pension and benefit restoration plans amounting to $\$ 0.4$ million. The total contributions expected to be paid during the year 2010 for the pension and benefit restoration plans amount to approximately $\$ 3.2$ million.
The Corporation also provides certain health care benefits for retired employees of certain subsidiaries. The components of net periodic postretirement benefit cost for the quarters and six months ended June 30, 2010 and 2009 were as follows:

|  | Quarters ended |  | Six months ended |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| June 30, |  |  |  |  |
| June 30, | 2009 |  |  |  |
| In thousands) | 2010 | 2009 | 2010 |  |
| Service cost | $\$ 432$ | $\$ 549$ | $\$ 864$ | $\$ 1,098$ |
| Interest cost | 1,608 | 2,026 | 3,217 | 4,052 |
| Amortization of prior service cost | $(261)$ | $(262)$ | $(523)$ | $(523)$ |
| Amortization of net gain | $(294)$ |  | $(588)$ |  |

Total net periodic cost $\quad \$ 1,485 \quad \$ 2,313 \quad \$ 2,970 \quad \$ 4$
Contributions made to the postretirement benefit plan for the quarter and six months ended June 30, 2010 amounted to approximately $\$ 1.3$ million and $\$ 2.4$ million, respectively. The total contributions expected to be paid during the year 2010 for the postretirement benefit plan amount to approximately $\$ 5.2$ million.

## Note 26 Stock-Based Compensation

The Corporation maintained a Stock Option Plan (the Stock Option Plan ), which permitted the granting of incentive awards in the form of qualified stock options, incentive stock options, or non-statutory stock options of the Corporation. In April 2004, the Corporation s shareholders adopted the Popular, Inc. 2004 Omnibus Incentive Plan (the Incentive Plan ), which replaced and superseded the Stock Option Plan. The adoption of the Incentive Plan did not alter the original terms of the grants made under the Stock Option Plan prior to the adoption of the Incentive Plan.

## Stock Option Plan

Employees and directors of the Corporation or any of its subsidiaries were eligible to participate in the Stock Option Plan. The Board of Directors or the Compensation Committee of the Board had the absolute discretion to determine the individuals that were eligible to participate in the Stock Option Plan. This plan provided for the issuance of Popular, Inc. s common stock at a price equal to its fair market value at the grant date, subject to certain plan provisions. The shares are to be made available from authorized but unissued shares of common stock or treasury stock. The Corporation s policy has been to use authorized but unissued shares of common stock to cover each grant. The maximum option term is ten years from the date of grant. Unless an option agreement provides otherwise, all options granted are $20 \%$ exercisable after the first year and an additional $20 \%$ is exercisable after each subsequent year, subject to an acceleration clause at termination of employment due to retirement.
The following table presents information on stock options outstanding as of June 30, 2010:
(Not in thousands)

|  |  | Weighted-Average |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Remaining |  |  |  |
|  |  | Weighted-Average <br> Exercise Price | Life of | Options | Weighted-Average Exercise Price |
| Exercise Price | Options | of | Outstanding | Exercisable | of |
|  |  | Options |  |  | Options |
| Range per Share | Outstanding | Outstanding | In Years | (fully vested) | Exercisable |
| \$14.39-\$18.50 | 1,231,412 | \$ 15.84 | 2.24 | 1,231,412 | \$ 15.84 |
| \$19.25-\$27.20 | 1,298,725 | \$ 25.21 | 3.99 | 1,298,725 | \$ 25.21 |
| \$14.39-\$27.20 | 2,530,137 | \$ 20.65 | 3.14 | 2,530,137 | \$ 20.65 |

There was no intrinsic value of options outstanding as of June 30, 2010 (June 30, $2009 \quad \$ 0.2$ million). There was no intrinsic value of options exercisable as of June 30, 2010 and 2009.
The following table summarizes the stock option activity and related information:

| (Not in thousands) | Options <br> Outstanding | Weighted-Average <br> Exercise Price |
| :--- | ---: | :---: |
| Outstanding as of January 1, 2009 | $2,965,843$ | $\$ 20.59$ |
| Granted | $(59,631)$ | 26.42 |
| Exercised | $(353,549)$ | 19.25 |
| Forfeited | $2,552,663$ | $\$ 20.64$ |
| Expired |  |  |
| Outstanding as of December 31, 2009 <br> Granted <br> Exercised <br> Forfeited <br> Expired | $(22,526)$ | 19.56 |
| Outstanding as of June 30, 2010 | $2,530,137$ | $\$ 20.65$ |

The stock options exercisable as of June 30, 2010 totaled 2,530,137 (June 30, 2009 2,613,446). There were no stock options exercised during the quarters and six-month periods ended June 30, 2010 and 2009. Thus, there was no
intrinsic value of options exercised during the quarters and six month-periods ended June 30, 2010 and 2009. There were no new stock option grants issued by the Corporation under the Stock Option Plan during 2009 and 2010. For the quarter ended June 30, 2010, there was no stock option expense recognized (June 30, 2009 credit of $\$ 0.1$ million, with an income tax expense of $\$ 51$ thousand). For the six months ended June 30, 2010, there was no stock option expense recognized (June 30, $2009 \quad \$ 27$ thousand, with a tax benefit of $\$ 4$ thousand).

## Incentive Plan

The Incentive Plan permits the granting of incentive awards in the form of Annual Incentive Awards, Long-term Performance Unit Awards, Stock Options, Stock Appreciation Rights, Restricted Stock, Restricted Units or Performance Shares. Participants in the Incentive Plan are designated by the Compensation Committee of the Board of Directors (or its delegate as determined by the Board). Employees and directors of the Corporation and / or any of its subsidiaries are eligible to participate in the Incentive Plan. The shares may be made available from common stock purchased by the Corporation for such purpose, authorized but unissued shares of common stock or treasury stock. The Corporation s policy with respect to the shares of restricted stock has been to purchase such shares in the open market to cover each grant.
Under the Incentive Plan, the Corporation has issued restricted shares, which become vested based on the employees continued service with Popular. Unless otherwise stated in an agreement, the compensation cost associated with the shares of restricted stock is determined based on a two-prong vesting schedule. The first part is vested ratably over five years commencing at the date of grant and the second part is vested at termination of employment after attainment of 55 years of age and 10 years of service. The five-year vesting part is accelerated at termination of employment after attaining 55 years of age and 10 years of service.
The following table summarizes the restricted stock activity under the Incentive Plan for members of management:

|  | Restricted | Weighted-Average <br> Grant Date Fair <br> Value |
| :--- | ---: | :---: |
| (Not in thousands) | Stock | 22.83 |
| Non-vested as of January 1, 2009 | 248,339 | $\$$ |
| Granted | $(104,791)$ | 21.93 |
| Vested | $(5,036)$ | 19.95 |
| Forfeited | 138,512 | $\$ 23.62$ |
|  | $1,525,416$ | 2.70 |
| Non-vested as of December 31, 2009 | $(163,993)$ | 11.67 |
| Granted | $(176,490)$ | 2.04 |
| Vested | $1,323,445$ | $\$$ |
| Forfeited |  | 3.86 |
|  |  |  |

During the quarter ended June 30, 2010, 563,043 shares of restricted stock were awarded to management under the Incentive Plan, from which 360,527 shares of restricted stock were awarded to management consistent with the requirements of the TARP Interim Final Rule. During the six-month period ended June 30, 2010, 1,525,416 shares of restricted stock were awarded to management under the Incentive Plan, from which 1,246,755 shares of restricted stock were awarded to management consistent with the requirements of the TARP Interim Final Rule. The shares of restricted stock, which were awarded to management consistent with the requirements of the TARP Interim Final Rule, were determined upon consideration of management s execution of critical 2009 initiatives to manage the Corporation s liquidity and capitalization, strategically reposition its United States operations, and improve management effectiveness and cost control. The shares will vest on the secondary anniversary of the grant date, and they may become payable in $25 \%$ increments as the Corporation repays each $25 \%$ portion of the aggregate financial assistance received under the United States Treasury Department s Capital Purchase Program under the Emergency Economic Stabilization Act of 2008. In addition, the grants are also subject to further performance criteria as the Corporation must achieve profitability for at least one fiscal year for awards to be payable. During the quarter and six-month period ended June 30, 2009, no shares of restricted stock were awarded to management under the Incentive Plan.

Beginning in 2007, the Corporation authorized the issuance of performance shares, in addition to restricted shares, under the Incentive Plan. The performance share awards consist of the opportunity to receive shares of Popular, Inc. s common stock provided that the Corporation achieves certain performance goals during a three-year performance cycle. The compensation cost associated with the performance shares is recorded ratably over a three-
year performance period. The performance shares are granted at the end of the three-year period and vest at grant date, except when the participant s employment is terminated by the Corporation without cause. In such case, the participant would receive a pro-rata amount of shares calculated as if the Corporation would have met the performance goal for the performance period. As of June 30, 2010, 12,426 shares have been granted under this plan (June 30, 2009 33,700 ).
During the quarter ended June 30, 2010, the Corporation recognized a credit of $\$ 0.2$ million of restricted stock related to management incentive awards, with an income tax expense of $\$ 56$ thousand (June 30, $2009 \quad \$ 0.6$ million, with a tax benefit of $\$ 0.2$ million). For the six-month period ended June 30, 2010, the Corporation recognized $\$ 0.1$ million of restricted stock expense related to management incentive awards, with a tax benefit of $\$ 71$ thousand (June 30, 2009 $\$ 0.8$ million, with a tax benefit of $\$ 0.3$ million). The fair market value of the restricted stock vested was $\$ 2.5$ million at grant date and $\$ 0.4$ million at vesting date. This triggers a shortfall, net of windfalls, of $\$ 2.1$ million that was recorded as an additional income tax expense at the applicable income tax rate, net of the deferred tax asset valuation allowance. During the quarter ended June 30, 2010, there was no performance share expense recognized (June 30, $2009 \$ 0.4$ million, with a tax benefit of $\$ 99$ thousand). During the six-month period ended June 30, 2010, the Corporation recognized $\$ 0.1$ million of performance share expense, with a tax benefit of $\$ 60$ thousand (June 30, 2009 $\$ 0.2$ million, with a tax benefit of $\$ 21$ thousand). The total unrecognized compensation cost related to non-vested restricted stock awards and performance shares to members of management as of June 30, 2010 was $\$ 3.3$ million and is expected to be recognized over a weighted-average period of 2 years.
The following table summarizes the restricted stock activity under the Incentive Plan for members of the Board of Directors:
(Not in thousands)

| Restricted | Weighted-Average |
| :---: | :---: |
| Grant Date Fair |  |

Non-vested as of January 1, 2009
Granted

$$
270,515
$$

\$ 2.62
Vested
$(270,515)$
2.62

Forfeited
Non-vested as of December 31, 2009
Granted
242,394
\$ 3.00
Vested
$(242,394)$
3.00

Forfeited
Non-vested as of June 30, 2010
During the quarter ended June 30, 2010, the Corporation granted 207,261 shares of restricted stock to members of the Board of Directors of Popular, Inc. and BPPR, which became vested at grant date (June 30, 2009 151,612). During this period, the Corporation recognized $\$ 0.1$ million of restricted stock expense related to these restricted stock grants, with a tax benefit of $\$ 60$ thousand (June 30, $2009 \quad \$ 0.1$ million, with a tax benefit of $\$ 47$ thousand). For the six-month period ended June 30, 2010, the Corporation granted 242,394 shares of restricted stock to members of the Board of Directors of Popular, Inc. and BPPR, which became vested at grant date (June 30, 2009 173,923). During this period, the Corporation recognized $\$ 0.3$ million of restricted stock expense related to these restricted stock grants, with a tax benefit of $\$ 0.1$ million (June 30, 2009-\$0.2 million, with a tax benefit of $\$ 94$ thousand). The fair value at vesting date of the restricted stock vested during 2010 for directors was $\$ 0.7$ million.

## Note 27 Income Taxes

The reconciliation of unrecognized tax benefits was as follows:

| (In millions) | 2010 | 2009 |
| :---: | :---: | :---: |
| Balance as of January 1 | \$ 41.8 | \$40.5 |
| Additions for tax positions January through March | 0.4 | 1.0 |
| Reduction as a result of settlements January through March | (14.3) | (0.6) |
| Balance as of March 31 | \$ 27.9 | \$40.9 |
| Additions for tax positions April through June | 0.2 | 1.3 |
| Reduction for tax positions April through June | (1.6) |  |
| Balance as of June 30 | \$ 26.5 | \$42.2 |

As of June 30, 2010, the related accrued interest approximated $\$ 7.1$ million (June 30, 2009-\$6.3 million). Management determined that as of June 30, 2010 and 2009 there was no need to accrue for the payment of penalties. After consideration of the effect on U.S. federal tax of unrecognized U.S. state tax benefits, the total amount of unrecognized tax benefits, including U.S. and Puerto Rico, that if recognized, would affect the Corporation s effective tax rate, was approximately $\$ 32.1$ million as of June 30, 2010 (June 30, $2009 \quad \$ 46.8$ million).
The amount of unrecognized tax benefits may increase or decrease in the future for various reasons including adding amounts for current tax year positions, expiration of open income tax returns due to the statutes of limitation, changes in management s judgment about the level of uncertainty, status of examinations, litigation and legislative activity and the addition or elimination of uncertain tax positions.
The Corporation and its subsidiaries file income tax returns in Puerto Rico, the U.S. federal jurisdiction, various U.S. states and political subdivisions, and foreign jurisdictions. As of June 30, 2010, the following years remain subject to examination in the U.S. Federal jurisdiction: 2008 and thereafter; and in the Puerto Rico jurisdiction, 2005 and thereafter. During 2010, the U.S. Internal Revenue Service ( IRS ) completed an examination of the Corporation s U.S. operations tax return for 2007, and as a result, the Corporation recognized a tax benefit of $\$ 14.3$ million during the first quarter of 2010.
The Corporation does not anticipate a significant change to the total amount of unrecognized tax benefits within the next 12 months.

The following table presents the components of the Corporation s deferred tax assets and liabilities.

|  | June 30, | December 31, |
| :--- | ---: | ---: |
| (In thousands) | 2010 | 2009 |
|  |  |  |
| Deferred tax assets: | 8,687 | $\$ 11,026$ |
| Tax credits available for carryforward | 924,410 | 843,968 |
| Net operating loss and donation carryforward available | 104,890 | 103,979 |
| Postretirement and pension benefits | 7,817 | 7,880 |
| Deferred loan origination fees | 549,580 | 536,277 |
| Allowance for loan losses | 13,462 | 14,040 |
| Deferred gains | 2,372 | 2,418 |
| Accelerated depreciation | 8,048 | 7,015 |
| Intercompany deferred gains | 20,710 | 39,096 |
| Other temporary differences |  |  |
|  | $1,639,976$ | $1,565,699$ |
| Total gross deferred tax assets |  |  |
|  |  |  |
|  |  |  |
| Deferred tax liabilities: | 43,870 | 8,795 |
| Differences between assigned values and the tax basis of the assets and | 54,368 | 25,896 |
| liabilities recognized in purchase business combinations | 3,453 | 9,708 |
| Deferred loan origination costs |  | 30,323 |
| Unrealized net gain on trading and available-for-sale securities | 110,486 | 5,923 |
| Other temporary differences |  | 71,850 |
| Total gross deferred tax liabilities | $1,529,490$ | $1,493,849$ |
|  | $1,182,114$ | $1,129,882$ |
| Gross deferred tax assets less liabilities |  |  |
| Less: Valuation allowance | 347,376 | $\$ 363,967$ |

A deferred tax asset should be reduced by a valuation allowance if based on the weight of all available evidence; it is more likely than not (a likelihood of more than $50 \%$ ) that some portion or the entire deferred tax asset will not be realized. The valuation allowance should be sufficient to reduce the deferred tax asset to the amount that is more likely than not to be realized. The determination of whether a deferred tax asset is realizable is based on weighting all available evidence, including both positive and negative evidence. The realization of deferred tax assets, including carryforwards and deductible temporary differences, depends upon the existence of sufficient taxable income of the same character during the carryback or carryforward period. The analysis considers all sources of taxable income available to realize the deferred tax asset, including the future reversal of existing taxable temporary differences, future taxable income exclusive of reversing temporary differences and carryforwards, taxable income in prior carryback years and tax-planning strategies.
The Corporation s U.S. mainland operations are in a cumulative loss position for the three-year period ended June 30, 2010. For purposes of assessing the realization of the deferred tax assets in the U.S. mainland, this cumulative taxable loss position is considered significant negative evidence and has caused management to conclude that the Corporation will not be able to realize the associated deferred tax assets in the future. As of June 30, 2010, the Corporation recorded a valuation allowance of $\$ 1.2$ billion on the deferred tax asset of its U.S. operations. As of June 30, 2010, the Corporation s deferred tax assets related to its Puerto Rico operations amounted to $\$ 366.8$ million and the deferred tax
liability, net of the valuation allowance, of its U.S. operations amounted to $\$ 19.4$ million. The Corporation assessed the realization of the Puerto Rico portion of the net deferred tax asset and based on the weighting of all available evidence has concluded that it is more likely than not that such net deferred tax assets will be realized.
During the second quarter of 2010, a deferred tax asset of $\$ 1.33$ billion and a deferred tax liability of $\$ 1.34$ billion was recognized as a result of Westernbank FDIC-assisted transaction. The net amount is included as part of the deferred tax liability due to the differences between assigned values and the tax basis of the assets and liabilities recognized in the purchase business combination.

## Note 28 Supplemental Disclosure on the Consolidated Statements of Cash Flows

Additional disclosures on non-cash activities for the six-month period are listed in the following table:

June 30, $2010 \quad$ June 30, 2009
Non-cash activities:
Loans transferred to other real estate
Loans transferred to other property
Total loans transferred to foreclosed assets
Transfers from loans held-in-portfolio to loans held-for-sale
Transfers from loans held-for-sale to loans held-in-portfolio
Loans securitized into investment securities [a]
Recognition of mortgage servicing rights on securitizations or asset transfers
Treasury stock retired
Conversion of preferred stock to common stock:
Preferred stock converted
(1,150,000)
Commons stock issued
1,341,667
[a] Includes loans
securitized into
investment
securities and
subsequently
sold before
quarter end.

For the six months ended June 30, 2010 the changes in operating assets and liabilities included in the reconciliation of net income to net cash provided by operating activities, as well as the changes in assets and liabilities presented in the investing and financing sections are net of the effect of the assets acquired and liabilities assumed from the Westernbank FDIC-assisted transaction. Refer to Note 2 to the consolidated financial statements for the composition and balances of the assets and liabilities recorded at fair value by the Corporation on April 30, 2010.
The cash received in the transaction, which amounted to $\$ 261$ million, is presented in the investing activities section of the Consolidated Statement of Cash Flows as Cash received from acquisition .

## Note 29 Segment Reporting

The Corporation s corporate structure consists of three reportable segments Banco Popular de Puerto Rico, Banco Popular North America and EVERTEC.
Management determined the reportable segments based on the internal reporting used to evaluate performance and to assess where to allocate resources. The segments were determined based on the organizational structure, which focuses primarily on the markets the segments serve, as well as on the products and services offered by the segments.
Banco Popular de Puerto Rico:
Given that Banco Popular de Puerto Rico constitutes a significant portion of the Corporation s results of operations and total assets as of June 30, 2010, additional disclosures are provided for the business areas included in this reportable segment, as described below:
Commercial banking represents the Corporation s banking operations conducted at BPPR, which are targeted mainly to corporate, small and middle size businesses. It includes aspects of the lending and depository businesses, as well as other finance and advisory services. BPPR allocates funds across business areas based on duration matched transfer pricing at market rates. This area also incorporates income related with the investment of excess funds, as
well as a proportionate share of the investment function of BPPR.
Consumer and retail banking represents the branch banking operations of BPPR which focus on retail clients. It includes the consumer lending business operations of BPPR, as well as the lending operations of Popular Auto and Popular Mortgage. Popular Auto focuses on auto and lease financing, while Popular Mortgage focuses principally in residential mortgage loan originations. The consumer and retail banking area also incorporates income related with the investment of excess funds from the branch network, as well as a proportionate share of the investment function of BPPR.

Other financial services include the trust and asset management service units of BPPR, the brokerage and investment banking operations of Popular Securities, and the insurance agency and reinsurance businesses of Popular Insurance, Popular Insurance V.I., Popular Risk Services, and Popular Life Re. Most of the services that are provided by these subsidiaries generate profits based on fee income.
Westernbank includes revenues and expenses related to the assets acquired, liabilities assumed and additional consideration paid to the FDIC as it relates to the FDIC-assisted transaction described in Note 2 to the consolidated financial statements. It also includes operating costs to run the branches and certain back-office operations during the two-month period ended June 30, 2010, as well as acquisition and integration costs.

## Banco Popular North America:

Banco Popular North America s reportable segment consists of the banking operations of BPNA, E-LOAN, Popular Equipment Finance, Inc. and Popular Insurance Agency, U.S.A. BPNA operates through a retail branch network in the U.S. mainland, while E-LOAN supports BPNA s deposit gathering through its online platform. All direct lending activities at E-LOAN were ceased during the fourth quarter of 2008. Popular Equipment Finance, Inc. also holds a running-off loan portfolio as this subsidiary ceased originating loans during 2009. Popular Insurance Agency, U.S.A. offers investment and insurance services across the BPNA branch network.
EVERTEC:
This reportable segment includes the financial transaction processing and technology functions of the Corporation, including EVERTEC, with offices in Puerto Rico, Florida, the Dominican Republic and Venezuela; and ATH Costa Rica, S.A., EVERTEC LATINOAMERICA, SOCIEDAD ANONIMA and T.I.I. Smart Solutions Inc. located in Costa Rica. In addition, this reportable segment includes the equity investments in Consorcio de Tarjetas Dominicanas, S.A. ( CONTADO ) and Servicios Financieros, S.A. de C.V. ( Serfinsa ), which operate in the Dominican Republic and El Salvador, respectively. This segment provides processing and technology services to other units of the Corporation as well as to third parties, principally other financial institutions in Puerto Rico, the Caribbean and Central America. As indicated in Note 1 to the consolidated financial statements, BPPR s merchant acquiring business and TicketPop divisions were transferred to EVERTEC in connection with an internal corporate reorganization effected on June 30, 2010. For the quarter and six months ended June 30, 2010, the merchant acquiring business and TicketPop divisions continued to be evaluated and reported as part of the BPPR reportable segment.
The Corporate group consists primarily of the holding companies: Popular, Inc., Popular North America and Popular International Bank, excluding the equity investments in CONTADO and Serfinsa, which due to the nature of their operations are included as part of the EVERTEC segment. The Corporate group also includes the expenses of certain corporate areas that are identified as critical to the organization: Finance, Risk Management and Legal. The accounting policies of the individual operating segments are the same as those of the Corporation. Transactions between reportable segments are primarily conducted at market rates, resulting in profits that are eliminated for reporting consolidated results of operations.

The results of operations included in the tables below for the quarter ended June 30, 2009 exclude the results of operations of the discontinued business of PFH. Segment assets as of June 30, 2009 also exclude the assets of the discontinued operations.

2010
For the quarter ended June 30, 2010

| (In thousands) | Banco Popular de Puerto Rico |  | Banco Popular North America |  | EVERTEC |  | Intersegment Eliminations |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income (expense) | \$ | 232,140 | \$ | 75,323 | \$ | (275) |  |  |
| Provision for loan losses |  | 122,267 |  | 79,991 |  |  |  |  |
| Non-interest income |  | 169,880 |  | 15,926 |  | 65,402 | \$ | $(37,427)$ |
| Amortization of intangibles |  | 1,358 |  | 910 |  | 187 |  |  |
| Depreciation expense |  | 9,478 |  | 2,450 |  | 3,242 |  |  |
| Other operating expenses |  | 227,134 |  | 64,923 |  | 42,632 |  | $(37,516)$ |
| Income tax expense |  | 16,248 |  | 798 |  | 7,284 |  | 37 |
| Net income (loss) | \$ | 25,535 |  | $(57,823)$ | \$ | 11,782 | \$ | 52 |
| Segment Assets |  | ,279,408 |  | 857,865 | \$ | 241,024 | \$ | $(74,387)$ |

For the quarter ended June 30, 2010

| (In thousands) | Total Reportable Segments |  | Corporate |  | Eliminations |  | Popular, Inc. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income (expense) | \$ | 307,188 | \$ | $(28,375)$ | \$ | 163 | \$ | 278,976 |
| Provision for loan losses |  | 202,258 |  |  |  |  |  | 202,258 |
| Non-interest income |  | 213,781 |  | 5,197 |  | $(3,120)$ |  | 215,858 |
| Amortization of intangibles |  | 2,455 |  |  |  |  |  | 2,455 |
| Depreciation expense |  | 15,170 |  | 198 |  |  |  | 15,368 |
| Other operating expenses |  | 297,173 |  | 14,781 |  | $(1,361)$ |  | 310,593 |
| Income tax expense (benefit) |  | 24,367 |  | $(4,345)$ |  | (34) |  | 19,988 |
| Net loss | \$ | $(20,454)$ | \$ | $(33,812)$ | \$ | $(1,562)$ | \$ | $(55,828)$ |
| Segment Assets |  | ,303,910 |  | 051,934 |  | 12,192) |  | ,443,652 |

For the six months ended June 30, 2010

|  | Banco Popular |  |  | Intersegment |
| :---: | :---: | :---: | :---: | :---: |
| (In thousands) | de | Banco Popular |  | Eliminations |


| Net interest income (expense) | \$ | 451,503 | \$ | 154,177 | \$ | (502) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Provision for loan losses |  | 230,639 |  | 211,819 |  |  |  |  |
| Non-interest income |  | 280,597 |  | 32,485 |  | 127,599 | \$ | $(74,877)$ |
| Amortization of intangibles |  | 2,309 |  | 1,820 |  | 375 |  |  |
| Depreciation expense |  | 19,073 |  | 4,881 |  | 6,414 |  |  |
| Other operating expenses |  | 410,255 |  | 128,551 |  | 83,950 |  | $(74,971)$ |
| Income tax expense |  | 17,263 |  | 1,584 |  | 14,397 |  | 39 |
| Net income (loss) | \$ | 52,561 | \$ | $(161,993)$ | \$ | 21,961 | \$ | 55 |

For the six months ended June 30, 2010

|  | Total <br> Reportable <br> Segments | Corporate | Eliminations | Popular, Inc. |  |  |
| :--- | ---: | :---: | :---: | :---: | ---: | ---: |
| (In thousands) |  |  |  |  |  |  |
|  | $\$ 05,178$ | $\$$ | $(57,610)$ | $\$$ | 325 | $\$ 47,893$ |
| Net interest income (expense) | 442,458 |  |  |  | 442,458 |  |
| Provision for loan losses | 365,804 | 11,745 |  | $(3,825)$ | 373,724 |  |
| Non-interest income | 4,504 |  |  |  | 4,504 |  |
| Amortization of intangibles | 30,368 | 391 |  | $(2,589)$ | 30,759 |  |
| Depreciation expense | 547,785 | 28,870 |  | 181 | 10,066 |  |
| Other operating expenses | 33,283 | $(22,751)$ |  |  |  |  |
| Income tax expense (benefit) |  |  |  |  |  |  |
|  |  | $(87,416)$ | $\$$ | $(52,375)$ | $\$$ | $(1,092)$ |
| Net loss |  |  |  | $(140,883)$ |  |  |

2009
For the quarter ended June 30, 2009
Banco Popular
de Banco Popular
Puerto Rico North America
\$ 216,906 \$

80,821
\$
EVERTEC

181,659
185,433
Non-interest income
Amortization of intangibles
Depreciation expense
Other operating expenses
Income tax expense
Non-interest income
Amortization of intangible
Depreciation expense
Other operating expenses
Income tax expense
Non-interest income
Amortization of intangible
Depreciation expense
Other operating expenses
Income tax expense
Non-interest income
Amortization of intangible
Depreciation expense
Other operating expenses
Income tax expense

Net income (loss)

Segment Assets
(In thousands)
Net interest income (expense)
Provision for loan losses
1,315
9,730
200,380
2,425
$\$ \quad 6,830$
\$24,248,498
\$11,633,079
\$ 260,222
\$ $(87,416) \quad \$ \quad(52,375) \quad \$ \quad(1,092)$
\$ $(140,883)$
\$
Intersegment Eliminations

For the quarter ended June 30, 2009
Total
Reportable
Segments
\$ 297,491 \$ $(14,698) \quad \$ \quad 267 \quad \$ \quad 283,060$
349,444 349,444
224,775 $\quad 2,993 \quad(1,929) \quad 225,839$
2,433 2,433

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| Depreciation expense | 15,974 | 580 |  | 16,554 |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Other operating expenses | 293,725 | 19,469 | $(1,536)$ | 311,658 |  |
| Income tax expense (benefit) | 10,100 | $(4,645)$ | $(62)$ | 5,393 |  |
|  |  |  |  |  |  |
| Net loss | $\$(149,410)$ | $\$(27,109)$ | $\$$ | $(64)$ | $\$(176,583)$ |
|  |  |  |  |  |  |
| Segment Assets | $\$ 36,093,951$ | $\$ 5,429,459$ | $\$(5,028,070)$ | $\$ 36,495,340$ |  |
|  |  |  |  | 77 |  |

For the six months ended June 30, 2009

|  | Banco Popular de | Banco <br> Popular <br> North |  | Intersegment |
| :---: | :---: | :---: | :---: | :---: |
| (In thousands) | Puerto Rico | America | EVERTEC | Eliminations |
| Net interest income (expense) | \$ 433,068 | \$ 157,341 | \$ (481) |  |
| Provision for loan losses | 332,993 | 388,980 |  |  |
| Non-interest income | 496,254 | 9,497 | 132,010 | \$ $(73,135)$ |
| Amortization of intangibles | 2,599 | 1,821 | 419 |  |
| Depreciation expense | 19,885 | 5,579 | 6,995 | (22) |
| Other operating expenses | 387,863 | 166,408 | 84,084 | $(72,869)$ |
| Income tax (benefit) expense | (659) | $(8,245)$ | 12,065 | (98) |
| Net income (loss) | \$ 186,641 | \$ 387,705 ) | \$ 27,966 | \$ (146) |

## For the six months ended June 30, 2009

| (In thousands) | Total Reportable Segments | Corporate | Eliminations |  | Popular, Inc. |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income (expense) | \$ 589,928 | \$ $(34,915)$ | \$ | 533 | \$ 555,546 |
| Provision for loan losses | 721,973 |  |  |  | 721,973 |
| Non-interest income (loss) | 564,626 | (602) |  | $(3,454)$ | 560,570 |
| Amortization of intangibles | 4,839 |  |  |  | 4,839 |
| Depreciation expense | 32,437 | 1,166 |  |  | 33,603 |
| Other operating expenses | 565,486 | 34,419 |  | $(3,505)$ | 596,400 |
| Income tax expense (benefit) | 3,063 | $(24,818)$ |  | 215 | $(21,540)$ |
| Net loss | \$ $(173,244)$ | \$ $(46,284)$ | \$ | 369 | \$(219,159) |

Additional disclosures with respect to the Banco Popular de Puerto Rico reportable segment are as follows:
2010
For the quarter ended June 30, 2010


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| Amortization of intangibles |  | 25 |  | 785 |  | 142 |  | 406 |  |  |  | 1,358 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Depreciation expense |  | 4,070 |  | 5,078 |  | 299 |  | 31 |  |  |  | 9,478 |
| Other operating expenses |  | 63,832 |  | 126,981 |  | 16,242 |  | 20,148 |  | (69) |  | 227,134 |
| Income tax (benefit) expense |  | $(19,390)$ |  | 15,412 |  | 4,903 |  | 15,296 |  | 27 |  | 16,248 |
| Net (loss) income | \$ | $(32,440)$ | \$ | 16,165 | \$ | 8,372 | \$ | 33,399 | \$ | 39 | \$ | 25,535 |
| Segment Assets |  | ,951,109 |  | ,073,124 |  | 24,185 |  | 863,625 |  | 635) |  | 279,408 |

For the six months ended June 30, 2010

|  |  |  |  |  |  |  |
| :--- | ---: | :---: | :---: | :---: | :---: | :---: |
|  | Commercial | Consumer <br> and <br> Retail | Financial |  |  | Total Banco <br> Popular |
| Banking |  |  |  |  |  |  |$\quad$ Services $\quad$| Westernbank Eliminations |
| :---: | | de Puerto Rico |
| :--- |

2009
For the quarter ended June 30, 2009

|  |  |  |  |  | Total Banco |
| :--- | ---: | :--- | ---: | ---: | ---: | ---: | ---: | ---: |

For the six months ended June 30, 2009

|  |  | Total Banco |  |
| :--- | :---: | :---: | :---: |
| Commercial | Other | Ponsumer and | Financial |


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| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | Banking |  | Retail Banking |  | Services |  | Eliminations |  | Puerto Rico |  |
| Net interest income | \$ | 148,318 | \$ | 278,226 | \$ | 6,185 | \$ | 339 | \$ | 433,068 |
| Provision for loan losses |  | 217,469 |  | 115,524 |  |  |  |  |  | 332,993 |
| Non-interest income |  | 104,627 |  | 344,807 |  | 47,264 |  | (444) |  | 496,254 |
| Amortization of intangibles |  | 103 |  | 2,111 |  | 385 |  |  |  | 2,599 |
| Depreciation expense |  | 8,733 |  | 10,509 |  | 643 |  |  |  | 19,885 |
| Other operating expenses |  | 103,572 |  | 253,436 |  | 30,988 |  | (133) |  | 387,863 |
| Income tax (benefit) expense |  | $(56,169)$ |  | 48,426 |  | 7,067 |  | 17 |  | (659) |
| Net (loss) income | \$ | $(20,763)$ | \$ | 193,027 | \$ | 14,366 | \$ | 11 | \$ | 186,641 |

Additional disclosures with respect to the Banco Popular North America reportable segment are as follows:
2010
For the quarter ended June 30, 2010

| (In thousands) | Banco Popular North America |  |  | LOAN | Eliminations | Banco Popular North America |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income | \$ | 74,664 | \$ | 659 |  | \$ | 75,323 |
| Provision for loan losses |  | 66,285 |  | 13,706 |  |  | 79,991 |
| Non-interest income (loss) |  | 20,882 |  | $(4,956)$ |  |  | 15,926 |
| Amortization of intangibles |  | 910 |  |  |  |  | 910 |
| Depreciation expense |  | 2,174 |  | 276 |  |  | 2,450 |
| Other operating expenses |  | 63,347 |  | 1,576 |  |  | 64,923 |
| Income tax expense |  | 798 |  |  |  |  | 798 |
| Net loss | \$ | $(37,968)$ |  | 19,855) |  | \$ | $(57,823)$ |
| Segment Assets |  | 518,983 |  | 94,622 | \$(1,155,740) | \$ | ,857,865 |

For the six months ended June 30, 2010

| (In thousands) | Banco Popular North America |  | E-LOAN |  | Eliminations |  | Banco Popular North America |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income | \$ | 152,040 | \$ | 2,193 | \$ | (56) | \$ | 154,177 |
| Provision for loan losses |  | 185,991 |  | 25,828 |  |  |  | 211,819 |
| Non-interest income (loss) |  | 39,067 |  | $(6,582)$ |  |  |  | 32,485 |
| Amortization of intangibles |  | 1,820 |  |  |  |  |  | 1,820 |
| Depreciation expense |  | 4,354 |  | 527 |  |  |  | 4,881 |
| Other operating expenses |  | 125,068 |  | 3,483 |  |  |  | 128,551 |
| Income tax expense |  | 1,584 |  |  |  |  |  | 1,584 |
| Net loss |  | $(127,710)$ |  | 34,227) | \$ | (56) | \$ | $(161,993)$ |

2009
For the quarter ended June 30, 2009

|  | Banco Popular <br> North America | E-LOAN | Eliminations | Total <br> Banco Popular <br> North America |  |
| :--- | :---: | :---: | :---: | :---: | ---: |
| Net interest income |  |  |  |  |  |
| Provision for loan losses | $\$ 8,817$ | $\$ 1,702$ | $\$$ | 302 | $\$ 0,821$ |
| Non-interest income (loss) | 131,823 | 35,962 |  |  | 167,785 |
|  | 17,934 | $(12,194)$ |  | $(14)$ | 5,726 |

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| Amortization of intangibles | 910 |  |  |  | 910 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Depreciation expense | 2,437 | 295 |  | 2 | 88,532 |
| Other operating expenses | 83,324 | 5,235 |  |  | 788 |
| Income tax expense | 788 |  |  |  |  |
|  |  |  |  |  |  |
| Net loss | $\$(122,531)$ | $\$(51,984)$ | $\$$ | 286 | $\$(174,229)$ |
|  |  |  |  |  |  |
| Segment Assets | $\$ 12,188,040$ | $\$ 651,805$ | $\$(1,206,766)$ | $\$ 11,633,079$ |  |

For the six months ended June 30, 2009

|  | Banco Popular <br> North |  |  | Total <br> Banco Popular <br> North |
| :--- | :---: | :---: | :---: | :---: |
| (In thousands) | America | E-LOAN | Eliminations | America |
| Net interest income | $\$ 149,731$ | $\$ 6,971$ | $\$ 639$ | $\$ 157,341$ |
| Provision for loan losses | 318,375 | 70,605 |  | 388,980 |
| Non-interest income (loss) | 26,803 | $(17,268)$ | $(38)$ | 9,497 |
| Amortization of intangibles | 1,821 |  |  | 1,821 |
| Depreciation expense | 4,972 | 607 |  | 5,579 |
| Other operating expenses | 153,268 | 13,138 | 2 | 166,408 |
| Income tax benefit | $(622)$ | $(7,623)$ |  | $(8,245)$ |
|  |  |  |  |  |
| Net loss | $\$(301,280)$ | $\$(87,024)$ | $\$ 599$ | $\$(387,705)$ |

A breakdown of intersegment eliminations, particularly revenues, by segment in which the revenues are recorded follows:

## INTERSEGMENT REVENUES*

| (In thousands) | Quarter ended |  | Six months ended |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2010 | June 30, 2009 | June 30, 2010 |  | $\begin{gathered} \text { June } 30, \\ 2009 \end{gathered}$ |
| Banco Popular de Puerto Rico: |  |  |  |  |  |
| Commercial Banking |  | \$ | \$ 1 |  |  |
| Consumer and Retail Banking | \$ 2 | 2 | 3 |  |  |
| Other Financial Services | (94) | (62) | (164) | \$ | (130) |
| Banco Popular North America | 5 | 8 | 11 |  | 19 |
| EVERTEC | $(37,340)$ | $(36,815)$ | $(74,728)$ |  | $(73,024)$ |
| Total intersegment revenues from continuing operations | \$ $(37,427)$ | \$ $(36,866)$ | \$ $(74,877)$ | \$ | $(73,135)$ |

* For purposes of the intersegment revenues disclosure, revenues include interest income (expense) related to internal funding and other income derived from intercompany transactions, mainly related to processing / information technology services.
A breakdown of revenues and selected balance sheet information by geographical area follows:


## Geographic Information

|  | Quarter ended |  | Six months ended |  |
| :--- | :---: | :---: | :---: | :---: |
|  | June 30, | June 30, | June 30, | June 30, |
| (In thousands) | 2010 | 2009 | 2010 | 2009 |
|  |  |  |  |  |
| Revenues [1] | $\$ 378,499$ | $\$ 406,155$ | $\$ 687,079$ | $\$ 913,285$ |
| Puerto Rico | 87,334 | 69,915 | 176,972 | 128,998 |


| Other | 29,001 | 32,829 | 57,566 | 73,833 |
| :---: | :---: | :---: | :---: | :---: |
| Total consolidated revenues from continuing operations | \$494,834 | \$ 508,899 | \$921,617 | \$ 1,116,116 |
| [1] Total revenues include net interest income, service charges on deposit accounts, other service fees, net gain (loss) on sale and valuation adjustments of investment securities, trading account profit (loss), gain (loss) on sale of loans and valuation adjustments on loans held-for-sale, FDIC loss share income, fair value adjustment of equity appreciation instrument, and other operating income. |  |  |  |  |


|  | June 30, | December 31, | June 30, <br> (In thousands) <br>  <br> Selected Balance Sheet Information: [1] |
| :--- | ---: | ---: | ---: |
| Puerto Rico |  |  |  |
| Total assets |  |  |  |
| Loans | $\$ 31,207,607$ | $\$ 22,480,832$ | $\$ 23,460,745$ |
| Deposits | $17,883,824$ | $14,176,793$ | $14,622,320$ |
| Mainland United States | $18,784,350$ | $16,634,123$ | $16,896,704$ |
| Total assets | $\$ 9,974,846$ | $\$ 11,033,114$ | $\$ 11,900,910$ |
| Loans | $7,921,222$ | $8,825,559$ | $9,511,048$ |
| Deposits | $7,250,120$ | $8,242,604$ | $8,880,892$ |
| Other |  |  |  |
| Total assets | $\$ 1,261,199$ | $\$ 1,222,379$ | $\$ 1,133,685$ |
| Loans | 841,610 | 801,557 | 715,541 |
| Deposits [2] | $1,079,103$ | $1,048,167$ | $1,135,889$ |

[1] Does not
include balance
sheet
information of the discontinued operations for the period ended
June 30, 2009.
[2] Represents
deposits from
BPPR
operations
located in the
U.S. and British

Virgin Islands.

## Note 30 Subsequent Events

Subsequent events are events and transactions that occur after the balance sheet date but before financial statements are issued. The effects of subsequent events and transactions are recognized in the financial statements when they provide additional evidence about conditions that existed at the balance sheet date. The Corporation has evaluated events and transactions occurring subsequent to June 30, 2010. Such evaluation resulted in no adjustments to the consolidated financial statements for the quarter and six months ended June 30, 2010.
As expressed in Note 16 to the consolidated financial statements, in July 2010, the Corporation prepaid $\$ 2$ billion of the outstanding balance of the Note payable issued to the FDIC as part of the Westernbank FDIC-assisted transaction. Also, in July 2010, the Corporation repurchased $\$ 175$ million in term notes, which had a contractual maturity of September 2011.
Note 31 Condensed Consolidating Financial Information of Guarantor and Issuers of Registered Guaranteed Securities

The following condensed consolidating financial information presents the financial position of Popular, Inc. Holding Company ( PIHC ) (parent only), Popular International Bank, Inc. ( PIBI ), Popular North America, Inc. ( PNA ), and all other subsidiaries of the Corporation as of June 30, 2010, December 31, 2009 and June 30, 2009, and the results of their operations and cash flows for periods ended June 30, 2010 and 2009.
PIBI is an operating subsidiary of PIHC and, as of June 30, 2010, is the holding company of its wholly-owned subsidiaries: Popular Insurance V.I., Inc., EVERTEC LATINOAMERICA, SOCIEDAD ANONIMA, and PNA. Prior to the internal reorganization discussed in Note 1 to the consolidated financial statements that was effected in June 2010, ATH Costa Rica S.A., and T.I.I. Smart Solutions Inc. were also wholly-owned subsidiaries of PIBI. PNA is an operating subsidiary of PIBI and is the holding company of its wholly-owned subsidiaries:

Equity One, Inc.; and
Banco Popular North America ( BPNA ), including its wholly-owned subsidiaries Popular Equipment Finance, Inc., Popular Insurance Agency, U.S.A., and E-LOAN, Inc.
PIHC fully and unconditionally guarantees all registered debt securities issued by PNA.

The principal source of income for the PIHC consists of dividends from BPPR. As members subject to the regulations of the Federal Reserve System, BPPR and BPNA must obtain the approval of the Federal Reserve Board for any dividend if the total of all dividends declared by each entity during the calendar year would exceed the total of its net income for that year, as defined by the Federal Reserve Board, combined with its retained net income for the preceding two years, less any required transfers to surplus or to a fund for the retirement of any preferred stock. The payment of dividends by BPPR may also be affected by other regulatory requirements and policies, such as the maintenance of certain minimum capital levels. As of June 30, 2010, BPPR could have declared a dividend of approximately $\$ 96$ million (June 30, $2009 \quad \$ 77$ million) without the approval of the Federal Reserve Board. As of December 31, 2009, BPPR was required to obtain the approval of the Federal Reserve Board to declare a dividend. As of June 30, 2010, December 31, 2009 and June 30, 2009, BPNA was required to obtain the approval of the Federal Reserve Board to declare a dividend. The Corporation has never received dividend payments from its U.S. subsidiaries. Refer to Popular, Inc. s Form 10-K for the year ended December 31, 2009 for further information on dividend restrictions imposed by regulatory requirements and policies on the payment of dividends by BPPR and BPNA.

## POPULAR, INC. <br> CONDENSED CONSOLIDATING STATEMENT OF CONDITION <br> JUNE 30, 2010 <br> (UNAUDITED)

| (In thousands) | Popular, Inc. <br> Holding Co. | PIBI Holding Co. | PNA Holding Co. | All other subsidiaries and eliminations | Elimination entries | Popular, Inc. <br> Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |  |  |
| Cash and due from banks | \$ 825 | 295 | 735 | \$ 744,990 | $(2,076)$ | \$ 744,769 |
| Money market investments | 51 | 5,903 | 299 | 2,444,104 | $(6,148)$ | 2,444,209 |
| Trading account securities, at fair value |  |  |  | 401,543 |  | 401,543 |
| Investment securities available-for-sale, at fair value |  | 3,373 |  | 6,479,276 | $(1,462)$ | 6,481,187 |
| Investment securities held-to-maturity, at amortized cost | 395,797 | 1,000 |  | 182,619 | $(370,000)$ | 209,416 |
| Other investment securities, at lower of cost or realizable value | 10,850 | 1 | 4,492 | 137,219 |  | 152,562 |
| Investment in subsidiaries | 3,809,398 | 812,321 | 1,269,857 |  | (5,891,576) |  |
| Loans held-for-sale measured at lower of cost or fair value |  |  |  | 101,251 |  | 101,251 |

Loans held-in-portfolio:
Loans not covered under
loss sharing agreements
with FDIC
Loans covered under loss
sharing agreements with FDIC
Less Unearned income Allowance for loan losses 366,632
$22,570,367 \quad(360,700) \quad 22,576,299$

Total loans
held-in-portfolio, net
366,572
$25,262,517 \quad(360,700) \quad 25,268,389$
FDIC loss share
indemnification asset
3,345,896
3,345,896
Premises and equipment, net 3,166

123 570,652
573,941
Other real estate not covered under loss sharing
agreements with the FDIC
Other real estate covered under loss sharing agreements with the FDIC
Accrued income

| receivable | 131 | 5 | 111 | 151,039 | (41) | 151,245 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Servicing assets |  |  |  | 174,170 |  | 174,170 |
| Other assets | 44,262 | 77,812 | 17,984 | $1,300,436$ | $(38,422)$ | $1,402,072$ |
| Goodwill |  |  |  | 710,579 |  | 710,579 |
| Other intangible assets | 554 |  |  | 63,166 |  | 63,720 |

Total assets
$\$ 4,631,606 \quad \$ \quad 900,710 \quad \$ 1,293,601 \quad \$ 42,288,160 \quad \$(6,670,425) \quad \$ 42,443,652$

## LIABILITIES AND STOCKHOLDERS EQUITY

Liabilities:
Deposits:
Non-interest bearing
Interest bearing
Total deposits

$$
\begin{array}{rlll}
\$ 4,795,414 & \$ & (2,076) & \$ 4,793,338 \\
22,326,383 & & (6,148) & 22,320,235
\end{array}
$$

$27,121,797 \quad(8,224) \quad 27,113,573$
Federal funds purchased and assets sold under

| agreements to repurchase 2,307,194 |  |  |  |  |  |  |  |  | 2,307,194 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other short-term |  |  |  |  |  |  |  | $(360,700)$ |  |
| borrowings | \$ | 1,500 |  |  | \$ | 20,000 | 340,463 |  | 1,263 |
| Notes payable at cost |  | 999,698 |  |  |  | 429,983 | 6,807,720 |  | 8,237,401 |
| Subordinated notes |  |  |  |  |  |  | 370,000 | $(370,000)$ |  |
| Other liabilities |  | 26,960 | \$ | 1,838 |  | 43,955 | 1,148,222 | $(40,202)$ | 1,180,773 |
| Total liabilities |  | ,028,158 |  | 1,838 |  | 493,938 | 38,095,396 | $(779,126)$ | 38,840,204 |

Stockholders equity:

| Preferred stock | 50,160 |  |  |  |  | 50,160 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Common stock | 10,229 | 3,961 | 2 | 53,351 | $(57,314)$ | 10,229 |
| Surplus |  |  |  |  |  |  |

## POPULAR, INC.

CONDENSED CONSOLIDATING STATEMENT OF CONDITION DECEMBER 31, 2009
(UNAUDITED)

|  | Popular, Inc. | PIBI | PNA | All other <br> subsidiaries <br> and | Elimination | Popular, Inc. |
| :--- | :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | Holding Co. | Holding Co. | Holding Co. | eliminations | entries | Consolidated |

## ASSETS

Cash and due from

|  | $\$$ | 1,174 | $\$$ | 300 | $\$$ | 738 | $\$$ | 677,606 | $\$$ | $(2,488)$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| banks |  |  |  |  |  |  |  |  |  |  |
| Money market |  |  |  |  |  |  |  |  |  |  |
| investments |  |  |  |  |  |  |  |  |  |  |

Other investment securities, at lower of

| cost or realizable value | 10,850 | 1 | 4,492 | 148,806 |  | 164,149 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Investment in <br> subsidiaries | $3,046,342$ | 733,737 | $1,156,680$ |  | $(4,936,759)$ |  |
| Loans held-for-sale <br> measured at lower of <br> cost or fair value |  |  |  |  |  |  |

Loans

| held-in-portfolio | 109,632 | $23,844,455$ | $(126,824)$ | $23,827,263$ |
| :--- | :---: | ---: | ---: | ---: |
| Less Unearned |  | 114,150 | 114,150 |  |
| income |  |  |  |  |
| Allowance for loan | 60 | $1,261,144$ | $1,261,204$ |  |

Total loans

| held-in-portfolio, net | 109,572 |  |  | 22,469,161 | $(126,824)$ | 22,451,909 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Premises and |  |  |  |  |  |  |
| equipment, net | 2,907 |  | 125 | 581,821 |  | 584,853 |
| Other real estate | 74 |  |  | 125,409 |  | 125,483 |
| Accrued income receivable | 120 | 127 | 132 | 125,857 | (156) | 126,080 |
| Servicing assets |  |  |  | 172,505 |  | 172,505 |
| Other assets | 33,828 | 73,308 | 21,162 | 1,242,099 | $(48,238)$ | 1,322,159 |



## LIABILITIES AND

STOCKHOLDERS
EQUITY
Liabilities:
Deposits:
Non-interest bearing
Interest bearing
Total deposits

| $\$ 4,497,730$ | $\$$ | $(2,429)$ | $\$ 4,495,301$ |
| ---: | ---: | ---: | ---: |
| $21,485,931$ |  | $(56,338)$ | $21,429,593$ |
| $25,983,661$ |  | $(58,767)$ | $25,924,894$ |

Assets sold under agreements to


Stockholders equity:

| Preferred stock | 50,160 |  |  |  | 50,160 |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Common stock | 6,395 | 3,961 | 2 | 52,322 | $(56,285)$ | 6,395 |
| Surplus | $2,797,328$ | $3,437,437$ | $3,321,208$ | $4,637,181$ | $(11,388,916)$ | $2,804,238$ |
| Accumulated deficit <br> Treasury stock, at cost | $(285,842)$ | $(2,541,802)$ | $(2,627,520)$ | $(1,329,311)$ | $6,491,723$ | $(292,752)$ |
| Accumulated other <br> comprehensive <br> (loss) income, net of |  |  |  |  |  | $(15)$ |
| tax |  |  |  |  |  |  |

Total stockholders $\begin{array}{lllllll}\text { equity } & 2,538,817 & 867,275 & 703,474 & 3,366,258 & (4,937,007) & 2,538,817\end{array}$

Total liabilities and stockholders equity $\$ 3,661,249 \quad \$ 867,315 \quad \$ 1,183,567 \quad \$ 34,626,784 \quad \$(5,602,590) \quad \$ 34,736,325$

## POPULAR, INC.

CONDENSED CONSOLIDATING STATEMENT OF CONDITION
JUNE 30, 2009
(UNAUDITED)

|  | Popular, Inc. | PIBI | PNA | All other <br> subsidiaries <br> and | Elimination | Popular, Inc. |
| :--- | :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | Holding Co. | Holding Co. | Holding Co. | eliminations | entries | Consolidated |

## ASSETS

Cash and due from

| banks | \$ | 1,341 | \$ | 175 | \$ | 382 | \$ | 662,124 | \$ | $(2,170)$ | \$ | 661,852 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Money market investments |  | 11,729 |  | 47,185 |  | 308 |  | 951,611 |  | $(59,186)$ |  | 951,647 |
| Trading account securities, at fair value |  |  |  |  |  |  |  | 487,182 |  |  |  | 487,182 |
| Investment securities available-for-sale, at fair value |  | 197,125 |  | 3,115 |  |  |  | 7,046,219 |  |  |  | 7,246,459 |
| Investment securities held-to-maturity, at amortized cost |  | 455,794 |  | 1,250 |  |  |  | 293,017 |  | $(430,000)$ |  | 320,061 |
| Other investment securities, at lower of cost or realizable value |  | 14,425 |  | 1 |  | 12,392 |  | 188,105 |  |  |  | 214,923 |
| Investment in subsidiaries |  | 2,915,614 |  | 577,113 |  | 1,238,697 |  |  |  | $(4,731,424)$ |  |  |
| Loans held-for-sale measured at lower of cost or fair value |  |  |  |  |  |  |  | 242,847 |  |  |  | 242,847 |

Loans

| held-in-portfolio | 53,225 | 4,300 | $24,732,416$ | $(72,620)$ |
| :--- | :---: | :---: | :---: | ---: |
| Less Unearned <br> income |  | 111,259 |  | 111,259 |
| Allowance for loan <br> losses | 60 | $1,146,179$ | $1,146,239$ |  |

Total loans

| held-in-portfolio | 53,165 |  | 4,300 | 23,474,978 | $(72,620)$ | 23,459,823 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Premises and equipment, net | 17,936 |  | 127 | 596,303 |  | 614,366 |
| Other real estate | 74 |  |  | 105,479 |  | 105,553 |
| Accrued income receivable | 981 | 144 | 311 | 134,710 | (168) | 135,978 |
| Servicing assets |  |  |  | 184,189 |  | 184,189 |
| Other assets | 91,245 | 67,255 | 18,832 | 1,069,808 | $(32,291)$ | 1,214,849 |



## LIABILITIES AND STOCKHOLDERS <br> EQUITY

Liabilities:
Deposits:
Non-interest bearing
Interest bearing
Total deposits

| \$ 4,410,977 | \$ | $(2,112)$ | \$ 4,408,865 |
| :---: | :---: | :---: | :---: |
| 22,552,078 |  | $(47,458)$ | 22,504,620 |
| 26,963,055 |  | $(49,570)$ | 26,913,485 |

Federal funds
purchased and assets
sold under agreements

| to repurchase |  |  |  |  |  |  | 2,953,406 | $(11,728)$ | 2,941,678 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other short-term |  |  |  |  |  |  |  |  |  |
| borrowings | \$ | 24,520 |  |  |  |  | 47,925 | $(70,620)$ | 1,825 |
| Notes payable at cost |  | 793,300 |  |  | \$ | 692,092 | 1,160,330 | $(2,000)$ | 2,643,722 |
| Subordinated notes |  |  |  |  |  |  | 430,000 | $(430,000)$ |  |
| Other liabilities |  | 42,462 | \$ | 97 |  | 42,086 | 1,032,409 | $(32,599)$ | 1,084,455 |
| Liabilities from discontinued |  |  |  |  |  |  |  |  |  |
| operations |  |  |  |  |  |  | 13,926 |  | 13,926 |

$\begin{array}{lllllll}\text { Total liabilities } & 860,282 & 97 & 734,178 & 32,601,051 & (596,517) & 33,599,091\end{array}$
Stockholders equity:
Preferred stock
Common stock
Surplus
Accumulated deficit

| $1,487,000$ |  |  |  |  | $1,487,000$ |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 2,820 | 3,961 | 2 | 52,322 | $(56,285)$ | 2,820 |
| $2,176,963$ | $2,966,193$ | $2,849,964$ | $4,365,510$ | $(10,172,873)$ | $2,185,757$ |
| $(650,371)$ | $(2,223,211)$ | $(2,302,924)$ | $(855,291)$ | $5,372,632$ | $(659,165)$ |
| $(11)$ |  |  |  |  | $(11)$ |
|  |  |  |  |  |  |
| $(116,700)$ | $(50,802)$ | $(5,871)$ | $(68,511)$ | 125,184 | $(116,700)$ |

Total stockholders

| equity | $2,899,701$ | 696,141 | 541,171 | $3,494,030$ | $(4,731,342)$ | $2,899,701$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Total liabilities and stockholders equity $\$ 3,759,983 \quad \$ 696,238 \quad \$ 1,275,349 \quad \$ 36,095,081 \quad \$(5,327,859) \quad \$ 36,498,792$

## POPULAR, INC.

CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS
FOR THE QUARTER ENDED JUNE 30, 2010 (UNAUDITED)

|  |  |  |  | All other |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Popular, Inc. | PIBI | PNA | subsidiaries and | Elimination | Popular, Inc. |
| (In thousands) | Holding Co. | Holding Co. | Holding Co. | eliminations | entries | Consolidated |


| INTEREST ANDDIVIDEND |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| INCOME: |  |  |  |  |  |  |  |  |  |  |
| Loans | \$ | 2,141 |  |  |  |  | \$ 385,093 | \$ | $(1,920)$ | \$385,314 |
| Money market |  |  |  |  |  |  |  |  |  |  |
| investments |  | 50 | \$ | 10 | \$ | 1 | 1,893 |  | (61) | 1,893 |
| Investment securities |  | 6,274 |  | 8 |  | 80 | 62,401 |  | $(5,848)$ | 62,915 |
| Trading account securities |  |  |  |  |  |  | 6,599 |  |  | 6,599 |
| Total interest and dividend income |  | 8,465 |  | 18 |  | 81 | 455,986 |  | $(7,829)$ | 456,721 |

INTEREST
EXPENSE:

| Deposits |  |  | 90,625 | $(10)$ | 90,615 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Short-term borrowings | 10 | 91 | 17,423 | $(1,972)$ | 15,552 |
| Long-term debt | 29,511 | 7,650 | 40,427 | $(6,010)$ | 71,578 |
| Total interest expense | 29,521 | 7,741 | 148,475 | $(7,992)$ | 177,745 |

Net interest
(loss) income
Provision for loan
losses
$(21,056)$
$18 \quad(7,660)$
307,511 $163 \quad 278,976$
losses
202,258
202,258
Net interest
(loss) income after provision for loan loss $(21,056)$
Service charges on deposit accounts

50,679
50,679
Other service fees
105,770
$(2,045)$
103,725
Net gain on sale and valuation adjustments of investment securities
Trading account profit Loss on sale of loans, including adjustments
to indemnity reserves, and valuation adjustments on loans held-for-sale

| FDIC loss share income <br> Fair value adjustment of <br> equity appreciation <br> instrument |  |  | 23,334 |  | 23,334 |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Other operating <br> (loss) income | (693) | 4,997 | (248) | 17,194 | $(1,074)$ |
| Total non-interest <br> (loss) income | (693) | 4,997 | (248) | 24,394 |  |

OPERATING
EXPENSES:
Personnel costs:

| Salaries | 5,529 | 105 |  | 103,800 | (310) | 109,124 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Pension and other benefits | 817 | 15 |  | 28,076 |  | 28,908 |
| Total personnel costs | 6,346 | 120 |  | 131,876 | (310) | 138,032 |
| Net occupancy expenses | 757 | 11 |  | 28,290 |  | 29,058 |
| Equipment expenses | 740 |  |  | 24,606 |  | 25,346 |
| Other taxes | 457 |  |  | 12,002 |  | 12,459 |
| Professional fees | 3,583 | 3 | 3 | 31,259 | (623) | 34,225 |
| Communications | 112 | 5 | 5 | 11,220 |  | 11,342 |
| Business promotion | 269 |  |  | 9,935 |  | 10,204 |
| Printing and supplies | 23 |  |  | 2,630 |  | 2,653 |
| FDIC deposit insurance |  |  |  | 17,393 |  | 17,393 |
| Other operating expenses | $(12,155)$ | (99) | 108 | 57,823 | (428) | 45,249 |
| Amortization of intangibles |  |  |  | 2,455 |  | 2,455 |
| Total operating expenses | 132 | 40 | 116 | 329,489 | $(1,361)$ | 328,416 |

(Loss) income before income tax and equity
in losses of subsidiaries
Income tax
(benefit) expense
(21,88

4,975
1,791
$(1,616)$
(Loss) income before equity in losses of subsidiaries
Equity in undistributed losses of subsidiaries

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NET LOSS
$\$(55,828) \quad \$(63,552) \quad \$(67,637) \quad \$(29,161) \quad \$ 160,350 \quad \$(55,828)$

## POPULAR, INC.

CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS
FOR THE QUARTER ENDED JUNE 30, 2009
(UNAUDITED)

| (In thousands) | Popular, Inc. Holding Co. | PIBI <br> Holding Co. | PNA Holding Co. | All other subsidiaries and eliminations | Elimination entries | Popular, Inc <br> Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| INTEREST AND |  |  |  |  |  |  |
| DIVIDEND |  |  |  |  |  |  |
| INCOME: |  |  |  |  |  |  |
| Dividend income from subsidiaries | \$ 33,000 |  |  |  | \$ $(33,000)$ |  |
| Loans | 4,203 |  | \$ 32 | \$ 382,015 | $(4,006)$ | \$ 382,244 |
| Money market |  |  |  |  |  |  |
| Investment securities | 10,595 | 13 | 224 | 72,002 | $(7,016)$ | 75,818 |
| Trading account securities |  |  |  | 10,603 |  | 10,603 |
| Total interest and dividend income | 47,814 | 309 | 286 | 467,001 | $(44,364)$ | 471,046 |
| INTEREST |  |  |  |  |  |  |
| EXPENSE: |  |  |  |  |  |  |
| Deposits |  |  |  | 128,776 | (324) | 128,452 |
| Short-term borrowings | 27 |  | (14) | 20,624 | $(4,006)$ | 16,631 |
| Long-term debt | 13,136 |  | 17,412 | 19,656 | $(7,301)$ | 42,903 |
| Total interest expense | 13,163 |  | 17,398 | 169,056 | $(11,631)$ | 187,986 |
| Net interest income (loss) | 34,651 | 309 | $(17,112)$ | 297,945 | $(32,733)$ | 283,060 |
| Provision for loan |  |  |  |  |  |  |
| losses |  |  |  | 349,444 |  | 349,444 |
| Net interest income (loss) after provision |  |  |  |  |  |  |
| Service charges on deposit accounts |  |  |  | 53,463 |  | 53,463 |
| Other service fees |  |  |  | 103,983 | $(1,546)$ | 102,437 |
| Net gain on sale and valuation adjustments of investment |  |  |  |  |  |  |
| securities | 950 |  |  | 52,755 |  | 53,705 |
| Trading account profit |  |  |  | 16,839 |  | 16,839 |

Loss on sale of loans and valuation adjustments on loans held-for-sale
Other operating income (loss)

Total non-interest income (loss)

OPERATING EXPENSES:
Personnel costs:

| Salaries | 6,464 | 97 |  | 100,518 |  | 107,079 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Pension, profit sharing and other benefits | 1,891 | 15 |  | 27,221 |  | 29,127 |
| Total personnel costs | 8,355 | 112 |  | 127,739 |  | 136,206 |
| Net occupancy expenses | 634 | 7 | 1 | 25,382 |  | 26,024 |
| Equipment expenses | 814 |  | 1 | 24,387 |  | 25,202 |
| Other taxes | 1,011 |  |  | 12,073 |  | 13,084 |
| Professional fees | 3,824 | 4 | (61) | 24,423 | $(1,142)$ | 27,048 |
| Communications | 124 | 5 | 8 | 12,249 |  | 12,386 |
| Business promotion | 269 |  |  | 9,677 |  | 9,946 |
| Printing and supplies | 27 |  |  | 2,990 |  | 3,017 |
| FDIC deposit insurance |  |  |  | 36,331 |  | 36,331 |
| Other operating expenses | $(10,517)$ | (100) | 111 | 49,868 | (394) | 38,968 |
| Amortization of intangibles |  |  |  | 2,433 |  | 2,433 |

Total operating expenses

4,541
28
$60 \quad 327,552$
$(1,536) \quad 330,645$
Income (loss) before income tax and equity in losses of subsidiaries
Income tax
(benefit) expense
31,735
5,072
(20,263)
$(154,609) \quad(33,125)$
$(171,190)$
$(1,483)$
14
1,984
4,940
(62)

5,393
Income (loss) before equity in losses of
subsidiaries
33,218 5,058
$(22,247)$
$(159,549) \quad(33,063)$
$(176,583)$
Equity in undistributed losses of subsidiaries $(209,801) \quad(190,825) \quad(176,929)$

Loss from continuing operations

$$
\begin{array}{lllll}
(176,583) & (185,767) & (199,176) & (159,549) & 544,492
\end{array}
$$

$(176,583)$

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Loss from
discontinued
operations, net of income tax $\quad(6,599)$
Equity in undistributed losses of discontinued operations
$(6,599)$
$(6,599) \quad(6,599)$
19,797
NET LOSS
$\$(183,182) \quad \$(192,366) \quad \$(205,775) \quad \$(166,148) \quad \$ 564,289 \quad \$(183,182)$

## POPULAR, INC.

CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS
FOR THE SIX MONTHS ENDED JUNE 30, 2010 (UNAUDITED)

| (In thousands) | Popular, Inc. Holding Co. | PIBI <br> Holding Co | PNA Holding Co. | All other subsidiaries and eliminations | Elimination <br> entries | Popular, Inc <br> Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| INTEREST AND |  |  |  |  |  |  |
| DIVIDEND |  |  |  |  |  |  |
| INCOME: |  |  |  |  |  |  |
| Dividend income from subsidiaries | \$ 87,400 | \$ 7,500 |  |  | \$ (94,900) |  |
| Loans | 3,084 |  |  | \$ 739,601 | $(2,722)$ | \$ 739,963 |
| Money market |  |  |  |  |  |  |
| investments | 50 | 222 | \$ | 2,935 | (273) | 2,935 |
| Investment securities | 13,440 | 17 | 161 | 126,913 | $(12,690)$ | 127,841 |
| Trading account securities |  |  |  | 13,177 |  | 13,177 |
| Total interest and dividend income | 103,974 | 7,739 | 162 | 882,626 | $(110,585)$ | 883,916 |
| INTEREST |  |  |  |  |  |  |
| EXPENSE: |  |  |  |  |  |  |
| Deposits |  |  |  | 183,811 | (222) | 183,589 |
| Short-term borrowings | 38 |  | 122 | 33,409 | $(2,758)$ | 30,811 |
| Long-term debt | 59,746 |  | 15,325 | 59,582 | $(13,030)$ | 121,623 |
| Total interest expense | 59,784 |  | 15,447 | 276,802 | $(16,010)$ | 336,023 |
| Net interest income (loss) | 44,190 | 7,739 | $(15,285)$ | 605,824 | $(94,575)$ | 547,893 |
| Provision for loan (15,285) |  |  |  |  |  |  |
| losses |  |  |  | 442,458 |  | 442,458 |
| Net interest income (loss) after provision |  |  |  |  |  |  |
| for loan losses | 44,190 | 7,739 | $(15,285)$ | 163,366 | $(94,575)$ | 105,435 |
| Service charges on deposit accounts |  |  |  | 101,257 |  | 101,257 |
| Other service fees |  |  |  | 207,648 | $(2,603)$ | 205,045 |
| Net gain on sale and valuation adjustments of investment |  |  |  |  |  |  |
| securities |  |  |  | 478 |  | 478 |
| Trading account profit |  |  |  | 2,241 |  | 2,241 |

Loss on sale of loans, including adjustments to indemnity reserves, and valuation adjustments on loans held-for-sale
FDIC loss share income
Fair value adjustment of equity appreciation instrument
Other operating income (loss)

Total non-interest income (loss)

1,216

OPERATING
EXPENSES:
Personnel costs:
Salaries
Pension and other benefits

Total personnel cost
12,533
219
194,224
(381)

204,997

52,387
(18)

53,967

Net occupancy expenses
Equipment expenses

1,407
1,440
Other taxes 824
Professional fees
Communications 6,952

Business promotion
Printing and supplies 442

FDIC deposit insurance
Other operating expenses
Amortization of intangibles

Total operating expenses

783
Income (loss) before income tax and equity in losses of subsidiaries 44,623

19,244
(16,987)
$(81,239)$
$(95,811)$
$(130,170)$
Income tax
(benefit) expense
$(1,639)$
1,80
46,262 $17,443 \quad(16,987) \quad(91,608) \quad(95,993) \quad(140,883)$

Income (loss) before
equity in losses of
subsidiaries
Equity in undistributed losses of subsidiaries

NET LOSS
$(187,145) \quad(176,118) \quad(152,994) \quad 516,257$
$\$(140,883) \quad \$(158,675) \quad \$(169,981) \quad \$(91,608) \quad \$ 420,264 \quad \$(140,883)$

## POPULAR, INC.

CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS
FOR THE SIX MONTHS ENDED JUNE 30, 2009 (UNAUDITED)

| (In thousands) | Popular, Inc. Holding Co. | PIBI <br> Holding Co. | PNA Holding Co. | All other subsidiaries and eliminations | Elimination | Popular, Inc <br> Consolidate |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| INTEREST AND |  |  |  |  |  |  |
| DIVIDEND |  |  |  |  |  |  |
| INCOME: |  |  |  |  |  |  |
| Dividend income from subsidiaries | \$ 73,625 |  |  |  | \$ (73,625) |  |
| Loans | 5,761 |  | 39 | \$ 783,546 | $(5,334)$ | \$ 784,012 |
| Money market |  |  |  |  |  |  |
| Investment securities | 21,474 | 48 | 447 | 141,363 | $(14,031)$ | 149,301 |
| Trading account securities |  |  |  | 21,411 |  | 21,411 |
| Total interest and dividend income | 100,951 | 640 | 2,642 | 951,835 | $(95,830)$ | 960,238 |
| INTEREST |  |  |  |  |  |  |
| EXPENSE: |  |  |  |  |  |  |
| Deposits |  |  |  | 279,235 | $(2,744)$ | 276,491 |
| Short-term borrowings | 97 |  | 27 | 42,604 | $(5,394)$ | 37,334 |
| Long-term debt | 25,950 |  | 40,356 | 39,162 | $(14,601)$ | 90,867 |
| Total interest expense | 26,047 |  | 40,383 | 361,001 | $(22,739)$ | 404,692 |
| Net interest income (loss) | 74,904 | 640 | $(37,741)$ | 590,834 | $(73,091)$ | 555,546 |
| Provision for loan |  |  |  |  |  |  |
| losses |  |  |  | 721,973 |  | 721,973 |
| Net interest income (loss) after provision |  |  |  |  |  |  |
| Service charges on deposit accounts |  |  |  | 107,204 |  | 107,204 |
| Other service fees |  |  |  | 203,304 | $(2,334)$ | 200,970 |
| Net gain (loss) on sale and valuation adjustments of |  |  |  |  |  |  |
| investment securities | 950 | $(6,589)$ |  | 235,490 |  | 229,851 |
| Trading account profit |  |  |  | 23,662 |  | 23,662 |

Loss on sale of loans and valuation adjustments on loans held-for-sale Other operating income (loss)

Total non-interest income (loss)

OPERATING EXPENSES:
Personnel costs:
Salaries
Pension, profit sharing and other benefits

Total personnel costs
Net occupancy expenses
Equipment expenses
Other taxes $\quad 1,843$
Professional fees
Communications
Business promotion
Printing and supplies
FDIC deposit insurance
Other operating expenses
Amortization of intangibles

Total operating expenses

Income (loss) before income tax and equity in losses of subsidiaries Income tax (benefit) expense 71,532

2,355
$(41,215)$
(200,331)
$(1,226)$
29
55
(25)

633,312
$(3,505)$
634,842

Income (loss) before equity in losses of subsidiaries
Equity in undistributed losses of subsidiaries

Loss from continuing operations 72,758

2,326
$(41,571)$
$(179,417)$
$(73,255)$
$(219,159)$
$(291,917) \quad(411,819) \quad 1,083,126$
$(219,159) \quad(409,493) \quad(420,961) \quad(179,417) \quad 1,009,871$
26,149

564,120
$(3,454)$
560,570

200,501 212,402
64,765 69,095
265,266 281,497
52,465
51,306
26,260
51,949
24,213
17,856
5,807
45,448
73,202
4,839
4,839

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Loss from discontinued operations, net of income tax $(16,545)$
Equity in undistributed losses of discontinued operations $(16,545) \quad(16,545) \quad 49,635$ NET LOSS $\quad \$(235,704) \quad \$(426,038) \quad \$(437,506) \quad \$(195,962) \quad \$ 1,059,506 \quad \$(235,704)$

## POPULAR, INC.

CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS FOR THE SIX MONTHS ENDED JUNE 30, 2010 (UNAUDITED)

|  | Popular, Inc. | PIBI | Holding | PNA | All other <br> subsidiaries <br> and | Elimination |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | Popular, Inc.

Cash flows from operating activities:
Net loss
$\$(140,883) \quad \$(158,675) \quad \$(169,981) \quad \$ \quad(91,608) \quad \$ 420,264 \quad \$(140,883)$
Adjustments to reconcile net loss to net cash provided by (used in) operating activities:
Equity in undistributed losses of subsidiaries
Depreciation and amortization of premises and equipment

187,145 176,118 152,994

Provision for loan losses
Amortization of intangibles
Fair value adjustment of mortgage servicing rights
Net amortization of premiums (accretion of discounts)
Net gain on sale and valuation adjustment of investment securities
Fair value change in equity appreciation instrument
FDIC loss share income
Net loss (gain) on disposition of premises and equipment 23
adjustments on loans
held-for-sale
Net amortization of deferred loan origination fees and costs
(Earnings) losses from investments under the equity method
Net loss on sale and subsequent
write-downs on
foreclosed assets
Deferred income taxes, net of valuation
Net disbursements on loans held-for-sale
Acquisitions of loans held-for-sale
Proceeds from sale of loans held-for-sale
Net decrease in trading securities
Net
(increase) decrease in accrued income receivable
(11)

122
21
10,712
(115)

10,729
Net
(increase) decrease in other assets
Net increase
(decrease) in interest payable 522
Net increase in postretirement benefit obligation
Net
(decrease) increase in other liabilities

Total adjustments
Net cash provided by (used in) operating activities

## Cash flows from investing activities:

Net decrease (increase) in money market investments
$39,734 \quad 13,404 \quad(15,242) \quad 351,456 \quad(96,459) \quad 292,893$

2,140
$(14,513)$

8,429
$(15,752)$
$(312,489)$
$(133,798)$
35,867
396,940

| $(8,995)$ | 5,602 | 1,703 | 33,768 | $(9,143)$ | 22,935 |
| :--- | :--- | :--- | :--- | :--- | :--- |

$(54) \quad(18,149) \quad 115$
$(17,566)$

1,627

Purchases of investment securities:

Available-for-sale
Held-to-maturity
$(26,927)$
Other
Proceeds from calls, paydowns, maturities and redemptions of investment securities:
Available-for-sale
Held-to-maturity $86,928 \quad 250$
Other
Proceeds from sale of investment securities available-for- sale
Net (disbursements) repayments on loans Proceeds from sale of loans
Acquisition of loan portfolios

$$
(87,471)
$$

Capital contribution to subsidiary
Cash received from acquisitions
Mortgage servicing rights purchased
Acquisition of premises and equipment (826) $(26,335)$

1,335,000

Proceeds from sale of premises and equipment
Proceeds from sale of foreclosed assets

Net cash (used in) provided by investing activities
$(542,506)$

| 818,380 |  | 818,380 |
| ---: | ---: | ---: |
| 13,538 | $(60,000)$ | 40,716 |
| 83,272 |  | 83,272 |

19,484
19,484
$1,047,971 \quad 233,875 \quad 1,024,846$
$10,878 \quad 10,878$

$$
(87,471)
$$

$(845,000)$
$(245,000)$
$(245,000)$
$156 \quad 9,470 \quad 9,626$

74
68,984
69,058

## POPULAR, INC.

CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS CONTINUED FOR THE SIX MONTHS ENDED JUNE 30, 2010 (UNAUDITED)

|  |  | PIBI |  | All other |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Popular, Inc. | Holding | PNA | subsidiaries | Elimination | Popular, Inc. |
|  |  |  | Holding | and |  |  |
| (In thousands) | Holding Co. | Co. | Co. | eliminations | entries | Consolidated |

## Cash flows from

financing activities:
Net decrease in deposits
Net decrease in assets sold under agreements to repurchase
Net (decrease) increase in other short-term borrowings
$(22,725)$
19,300
$(1,252,761) \quad 50,542$
$(1,202,219)$

Payments of notes
payable and
subordinated notes
$(75,000)$
$(4,000)$
$(325,596)$
$(325,596)$

Proceeds from
issuance of notes
payable
Net proceeds from issuance of depository shares $\quad 1,100,740$
Dividends paid to parent company
Treasury stock acquired
(503)

Capital contribution
from parent
Net cash provided by (used in) financing activities

$$
1,002,512
$$

$$
181,100 \quad 260,300
$$

$(592,799)$
$(1,361,815)$
$(510,702)$

Net (decrease) increase in cash and due from banks
(3) 67,384

412
67,439
Cash and due from banks at beginning of period

Cash and due from banks at end of period $\begin{array}{lllllllllll} & \$ & 825 & \$ & 295 & \$ & 735 & \$ 744,990 & \$ & (2,076) & \$ 744,769\end{array}$

## POPULAR, INC.

CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS FOR THE SIX MONTHS ENDED JUNE 30, 2009 (UNAUDITED)

|  | Popular, Inc. | PIBI |  |  |  |  |
| :--- | :--- | :---: | :---: | :---: | :---: | :---: |
|  | Holding | PNA | All other <br> subsidiaries <br> and | Elimination | Popular, Inc. |  |
| (In thousands) | Holding Co. | Co. | Holding Co. | eliminations | entries | Consolidated |

Cash flows from operating activities:
Net loss
$\$(235,704) \quad \$(426,038) \quad \$(437,506) \quad \$(195,962) \quad \$ 1,059,506 \quad \$(235,704)$
Adjustments to reconcile net loss to net cash provided by (used in) operating activities:
Equity in undistributed losses of subsidiaries
Depreciation and amortization of premises and equipment

308,462 428,364 395,935
$(1,132,761)$

Provision for loan losses

721,973
33,603

Amortization of intangibles

4,839
721,973

Fair value adjustment of mortgage servicing rights
Net amortization of premiums (accretion of discounts)

319
7,807
8,126
Net (gain) loss on sale and valuation
adjustment of investment securities Gains from changes in fair value related to instruments measured at fair value pursuant to fair value option Net loss (gain) on disposition of premises and equipment 2,959 10,505 10,505

Net loss on sale of loans and valuation adjustments on loans
$(235,490)$
$(229,851)$
$(1,188)$
1,771
32,472 32,472
held-for-sale
Net amortization of deferred loan origination fees and costs
(Earnings) losses from investments under the equity method
Net loss on sale and subsequent write-downs on foreclosed assets
Stock options expense
Deferred income taxes, net of valuation
Net disbursements on loans held-for-sale
Acquisitions of loans held-for-sale
Proceeds from sale of loans held-for-sale
Net decrease in trading securities

| (683) | $(8,359)$ | 4,374 |  |  | 4,374 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 3,499 | 33 | (870) | $(6,380)$ |
|  |  |  | 8,585 |  | 8,585 |
| 47 |  |  | (2) |  | 45 |
| $(1,669)$ |  | 1,576 | $(74,105)$ | 215 | $(73,983)$ |
|  |  |  | $(685,500)$ |  | $(685,500)$ |
|  |  |  | $(209,814)$ |  | $(209,814)$ |
|  |  |  | 43,875 |  | 43,875 |
|  |  |  | 911,066 |  | 911,066 |
| $(1,076)$ | 330 | 1,550 | 20,677 | $(1,928)$ | 19,553 |
| 6,952 | 5,791 | (799) | 79,886 | $(45,612)$ | 46,218 |
| 383 |  | $(5,228)$ | $(27,216)$ | 1,928 | $(30,133)$ |
|  |  |  | 2,404 |  | 2,404 |
| (242) | (20) | $(20,375)$ | 35,754 | 45,938 | 61,055 |
| 315,666 | 432,695 | 376,160 | 682,231 | $(1,133,090)$ | 673,662 |
| 79,962 | 6,657 | $(61,346)$ | 486,269 | $(73,584)$ | 437,958 |

## Cash flows from investing activities:

Net decrease (increase) in money market investments

$$
77,965 \quad(6,571) \quad 449,938 \quad(157,090) \quad(521,235)
$$

Purchases of investment securities:
Available-for-sale
$(249,603)$
(3,713,375)
$(3,962,978)$
Held-to-maturity
$(25,770)$
$(2,558)$
$(28,328)$
Other
$(22,243)$
$(22,243)$
Proceeds from calls, paydowns, maturities and redemptions of investment securities: Available-for-sale
Held-to-maturity
9,704
Other
Proceeds from sale of investment securities available-for- sale
Proceeds from sale of other investment securities
Net repayments on loans
Proceeds from sale of loans
Acquisition of loan
portfolios
Capital contribution to subsidiary
Transfer of shares of a subsidiary
Mortgage servicing rights purchased

175,692
837,240
846,944
1,633
3,133


Acquisition of premises and equipment
$(37,585)$
Proceeds from sale of premises and equipment 153
Proceeds from sale of foreclosed assets

$$
47
$$

8,647
8,800

Net cash provided by (used in) investing $\begin{array}{lllllll}\text { activities } & 55,547 & (671,571) & 186,409 & 1,602,010 & 327,765 & 1,500,160\end{array}$

## POPULAR, INC. <br> CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS CONTINUED FOR THE SIX MONTHS ENDED JUNE 30, 2009 (UNAUDITED)

|  | Popular, Inc. | Holding | PNA | All other <br> subsidiaries <br> and | Elimination | Popular, Inc. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | Holding Co. | Co. | Holding Co. | eliminations | entries | Consolidated |

## Cash flows from

financing
activities:
Net decrease in deposits

$$
(1,075,560) \quad 441,838
$$

(633,722)
Net decrease in federal funds purchased and assets sold under agreements to repurchase
(643,411)
77,952
$(609,930)$
Net decrease in other short-term borrowings $(18,248)$
(500) $\quad(780,361) \quad 796,000$
$(3,109)$
Payments of notes payable
$(797,880) \quad(6,192)$
$(804,072)$
Proceeds from issuance of notes payable 1,031
Dividends paid to parent company
Dividends paid
Treasury stock acquired
Capital contribution from parent
$315,000 \quad(1,645,000)$
Net cash (used in) provided by financing activities

665,000 $(132,349)$
(2,204,149)
$(255,585)$
$(2,061,253)$
Net increase (decrease) in cash and due from banks 1,33 86
Cash and due from banks at beginning of period

Cash and due from banks at end of

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period

## ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This report includes management s discussion and analysis ( MD\&A ) of the consolidated financial position and financial performance of Popular, Inc. (the Corporation or Popular ). All accompanying tables, financial statements and notes included elsewhere in this report should be considered an integral part of this analysis.

## OVERVIEW

The Corporation is a diversified, publicly owned financial holding company subject to the supervision and regulation of the Board of Governors of the Federal Reserve System. The Corporation has operations in Puerto Rico, the United States, the Caribbean and Latin America. In Puerto Rico, the Corporation provides retail and commercial banking services through its principal banking subsidiary, Banco Popular de Puerto Rico ( BPPR ), as well as auto and equipment leasing and financing, mortgage loans, investment banking, broker-dealer and insurance services through specialized subsidiaries. In the United States, the Corporation operates Banco Popular North America ( BPNA ), including its wholly-owned subsidiary E-LOAN. BPNA is a community bank providing a broad range of financial services and products to the communities it serves. BPNA operates branches in New York, California, Illinois, New Jersey and Florida. E-LOAN markets deposit accounts under its name for the benefit of BPNA. The Corporation, through its subsidiary EVERTEC, provides transaction processing services throughout the Caribbean and Latin America, as well as internally services many of Popular s subsidiaries system infrastructures and transactional processing businesses. The Overview section that follows provides a description of two significant transactions that impacted or will impact the Corporation s current and future operations, namely the Westernbank FDIC-assisted transaction and the agreement to sell $51 \%$ of EVERTEC business group.
The Corporation reported a net loss of $\$ 55.8$ million for the quarter ended June 30, 2010, compared with a net loss of $\$ 183.2$ million for the quarter ended June 30, 2009. For the six months ended June 30, 2010, the Corporation s net loss totaled $\$ 140.9$ million, compared to a net loss of $\$ 235.7$ million for the same period in 2009. Table A provides selected financial data and performance indicators for the quarters ended June 30, 2010 and 2009.
Significant Events for the Second Quarter of 2010:
During the second quarter of 2010, the Corporation completed the issuance of $\$ 1.15$ billion of capital through the sale and subsequent conversion of depositary shares representing interests in shares of contingent convertible perpetual non-cumulative preferred stock into common stock. This transaction resulted in the issuance of over 383 million additional shares of common stock in May 2010 upon conversion. The net proceeds from the public offering amounted to approximately $\$ 1.1$ billion, after deducting the underwriting discount and estimated offering expenses. This transaction further strengthened the Corporation s capital base to facilitate the FDIC-assisted transaction of Westernbank.

On April 30, 2010, BPPR acquired certain assets and assumed certain liabilities of Westernbank Puerto Rico from the Federal Deposit Insurance Corporation ( FDIC ) (herein the Westernbank FDIC-assisted transaction ). As a result of the Westernbank FDIC-assisted transaction, the Corporation s total assets as of April 30, 2010 increased by $\$ 8.4$ billion, principally consisting of a loan portfolio with an estimated fair value of $\$ 4.3$ billion ( $\$ 8.6$ billion unpaid principal balance prior to purchase accounting adjustments) and a $\$ 3.3$ billion FDIC loss share indemnification asset. Liabilities with a fair value of approximately $\$ 8.4$ billion were recognized at the acquisition date, including $\$ 2.4$ billion of assumed deposits, a $\$ 5.8$ billion five-year promissory note issued to the FDIC at a fixed annual interest rate of $2.50 \%$ and an equity appreciation instrument issued to the FDIC with an estimated fair value of $\$ 52.5$ million as of April 30, 2010. The indemnification asset represents the portion of estimated losses covered by loss sharing agreements between BPPR and the FDIC. The loss sharing agreements afford the Corporation significant protection against future losses in the acquired loan and other real estate portfolio. The Corporation recorded goodwill of $\$ 106$ million as part of the transaction. Refer to the Westernbank FDIC-assisted transaction section in this MD\&A and Notes 2, 3 and 10 to the consolidated financial statements for additional information on the transaction, including the accounting for assets acquired and liabilities assumed as well as information on the breakdown and accounting of the acquired loan portfolio.

The Corporation entered into an agreement, dated as of June 30, 2010, as amended as of August 5, 2010 and August 8, 2010, to sell a $51 \%$ interest in Popular s transaction processing and technology business, including EVERTEC, and the merchant acquiring business of BPPR. The expected after-tax book gain on the sale is estimated at $\$ 600$ million. The net cash proceeds to be received by Popular after paying for transaction costs and taxes are estimated at approximately $\$ 600$ million. As indicated in Note 1 to the accompanying financial statements, as a condition to closing, EVERTEC must transfer its operations in Venezuela to another one of the Corporation's subsidiaries for an amount equal to the net book value of the Venezuela operations and the transaction consideration will be reduced by an amount that the Corporation's management currently expects to approximate $\$ 32$ million, which is considered in the estimated gain and net cash proceeds previously disclosed. The closing of the EVERTEC transaction is currently expected to be completed in the third quarter of 2010 and is subject to various conditions and regulatory approvals. The EVERTEC transaction will further boost the Corporation s capital and will complete the Corporation s capital plan.

## Reconciliation of loss per common share:

The following table provides a reconciliation of loss per common share for the quarters and six months ended June 30, 2010 and June 30, 2009:

| (In thousands, except per share information) | Quarter ended |  | Six months ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2010 | June 30, 2009 | June 30, 2010 | June 30, 2009 |
| Net loss from continuing operations | $(55,828)$ | $(176,583)$ | $(140,883)$ | \$ $(219,159)$ |
| Net loss from discontinued operations |  | $(6,599)$ |  | $(16,545)$ |
| Preferred stock dividends |  | $(22,915)$ |  | $(45,831)$ |
| Deemed dividend on preferred stock | $(191,667)$ |  | $(191,667)$ |  |
| Preferred stock discount accretion |  | $(1,713)$ |  | $(3,475)$ |
| Net loss applicable to common stock | \$ $(247,495)$ | $(207,810)$ | $(332,550)$ | \$ $(285,010)$ |
| Average common shares outstanding Average potential common shares | 853,010,208 | 281,888,394 | 746,598,082 | 281,861,563 |
| Average common shares outstanding assuming dilution | 853,010,208 | 281,888,394 | 746,598,082 | 281,861,563 |
| Basic and diluted loss per common share from continuing operations | \$ (0.29) | \$ (0.71) | (0.45) | (0.95) |
| Basic and diluted loss per common share from discontinued operations |  | \$ (0.03) |  | \$ (0.06) |
| Total basic and diluted loss per common share | \$ (0.29) | \$ (0.74) | (0.45) | \$ (1.01) |

As indicated earlier, depositary shares representing an interest in contingent convertible perpetual non-cumulative preferred stock, Series D (the Preferred Stock ) were converted into common stock upon shareholder approval of a charter amendment to increase the Corporation s authorized shares of common stock in May 2010. This approval triggered the conversion of the Preferred Stock into approximately 383 million shares of common stock. Accordingly, the conversion resulted in a non-cash beneficial conversion of $\$ 191.7$ million, representing the intrinsic value between the conversion rate of $\$ 3.00$ and the common stock closing price of $\$ 3.50$ on April 13, 2010, the date the Preferred Stock was offered. The conversion was recorded as a deemed dividend to the preferred shareholders reducing retained earnings (with no impact in consolidated net income or loss), with a corresponding offset to surplus (paid in capital), and thus did not affect total shareholders equity or the book value of the common stock. However, the deemed
dividend on preferred stock increased the net loss attributable to common shareholders and affected the calculation of basic and diluted net loss per common share for the quarter and six months ended June 30, 2010.
The discussion that follows provides highlights of the Corporation s results of operations for the quarter ended June 30, 2010 compared to the results of operations for the same quarter in 2009. It also provides some highlights with respect to the Corporation sfinancial condition, credit quality, capital and liquidity.

## Financial highlights:

Net interest income for the second quarter of 2010 declined $\$ 4.1$ million, compared with the second quarter of 2009. The net interest margin on a taxable equivalent basis declined from $3.49 \%$ for the quarter ended June 30, 2009 to $3.42 \%$ for the quarter ended June 30, 2010, principally due to a higher volume of money market investments by $\$ 0.9$ billion at low yields, resulting mostly from the excess liquidity derived from the previously mentioned capital issuance. The BPPR Westernbank operations which consists of the assets acquired and liabilities assumed in the Westernbank FDIC-assisted transaction contributed with net interest income of $\$ 16.7$ million for the quarter ended June 30, 2010.

The provision for loan losses for the quarter ended June 30, 2010 decreased by $\$ 147.2$ million compared with the same quarter in the previous year. The decrease in the provision for loan losses for 2010 as compared with the quarter and six months ended June 30, 2009 was mainly related to lower provisions required for the commercial and construction loan portfolios, U.S. mainland non-conventional residential mortgage loans, home equity lines of credit and closed-end second mortgages. The deteriorated conditions of the Puerto Rico and U.S. economies that prevailed during 2009, declines in property values, and slowdown in consumer spending, negatively impacted the Corporation $s$ net charge-offs and non-performing assets levels, thus demanding substantial reserve increases during 2009, when compared with 2010. Also, the decrease of approximately $\$ 2.1$ billion in loans held-in-portfolio, excluding loans covered under the loss sharing agreements with the FDIC, since June 30, 2009, particularly in the commercial, construction and consumer loan portfolios, contributed to the lower level of provision for loan losses for the second quarter of 2010. The ratio of allowance for loan losses to loans held-in-portfolio, excluding covered loans was $5.68 \%$ as of June 30 , 2010, compared with $5.32 \%$ as of December 31, 2009, and $4.66 \%$ as of June 30, 2009.

During the six months ended June 30, 2010, the Corporation experienced improved delinquency levels in certain portfolios, such as home equity lines of credit and closed-end second mortgages at E-LOAN and some consumer loan portfolios in Puerto Rico. Management recognizes that the Puerto Rico and U.S. mainland economies remain fragile, unemployment is still elevated and real estate markets continue to be unstable. Therefore, it may be early to expect that this recent favorable experience on non-perfoming loans in certain portfolios is indicative of a sustainable longer-term trend. Management continues reinforcing loan management and workout teams.

Non-interest income for the quarter ended June 30, 2010 decreased $\$ 10.0$ million, compared with the quarter ended June 30, 2009, mostly driven by lower net gains on the sale and valuation adjustments of investment securities by $\$ 53.3$ million. Non-interest income for the second quarter of 2009 included $\$ 52.3$ million in gains from the sale of equity securities by the BPPR and EVERTEC reportable segments. This variance was principally offset by a $\$ 24.4$ million favorable change in the fair value of the equity appreciation instrument issued to the FDIC from $\$ 52.5$ million as of April 30, 2010 to $\$ 28.1$ million as of June 30, 2010. The reduction in the estimated fair value of the equity appreciation instrument was primarily due to a decrease in the price of the Corporation s common stock and the passage of time towards the May 7, 2011 expiration date. Also, during the second quarter of 2010, the Corporation recognized $\$ 23.3$ million for the two-month accretion of the FDIC loss share indemnification asset. The estimated fair value of the FDIC loss share indemnification asset was determined by discounting the projected cash flows related to the loss sharing agreements based on expected reimbursements, primarily for credit losses on covered assets. The time value of money incorporated into the present value computation is accreted into earnings over the life of the loss sharing agreements.

Operating expenses for the quarter ended June 30, 2010 decreased by $\$ 2.2$ million compared with the same quarter of the previous year. Increases in operating expenses from the BPPR Westernbank operations of $\$ 20.6$ million for the quarter ended June 30, 2010 were partially offset by lower personnel costs and other operating expenses from the rest of the Corporation that resulted mostly from the downsizing of the U.S.
operations and cost control initiatives, as well as lower FDIC deposit insurance expense in the second quarter of 2010.

Income tax expense amounted to $\$ 20.0$ million for the quarter ended June 30, 2010, compared with income tax expense of $\$ 5.4$ million for the quarter ended June 30, 2009. Refer to the Income Taxes section in this MD\&A for a discussion of the tax variance and a reconciliation of the effective tax rate for the quarters ended June 30, 2010 and 2009.

Total assets amounted to $\$ 42.4$ billion as of June 30 , 2010, compared with $\$ 34.7$ billion as of December 31, 2009 and $\$ 36.5$ billion as of June 30, 2009. The increase in total assets, when compared to December 31, 2009, was principally in loans held-in-portfolio by $\$ 2.8$ million, mainly due to the loan portfolio acquired in the Westernbank FDIC-assisted transaction, partially offset by reductions in the Corporation s originated loan portfolio. Also, the increase in total assets was related to the $\$ 3.3$ million FDIC loss share indemnification asset and a $\$ 1.4$ million increase in money market investments, principally related to the proceeds from the capital issuance. The decline in the Corporation s loan portfolio, excluding the impact of the increase due to the covered loans acquired, was influenced by high levels of loan charge-offs and the impact of exiting origination channels at BPNA as part of the restructuring activities undertaken during 2009. Also, the decline in loan originations reflects weak economic environments in the markets where the Corporation operates.

Refer to Table Q in the Financial Condition section of this MD\&A for the percentage allocation of the composition of the Corporation s financing to total assets. Deposits totaled $\$ 27.1$ billion as of June 30, 2010, compared with $\$ 25.9$ billion as of December 31, 2009 and $\$ 26.9$ billion as of June 30, 2009. The increase in deposits was associated with the Westernbank FDIC-assisted transaction, partially offset by lower volume of brokered certificates of deposits and reductions due to the effect of closure, sale and consolidation of branches in the U.S. mainland operations, and the attrition impact due to the reduction in the pricing of deposits, including internet deposits. Borrowed funds amounted to $\$ 10.5$ billion as of June 30, 2010, compared with $\$ 5.3$ billion as of December 31, 2009 and $\$ 5.6$ billion as of June 30, 2009. The increase in borrowings from December 31, 2009 to June 30, 2010 was related to the note payable issued to the FDIC in the Westernbank FDIC-assisted transaction, which had a carrying amount of $\$ 5.7$ billion as of June 30, 2010, partially offset by the impact of deleveraging strategies.
Popular, Inc. s capital ratios continued to exceed all well-capitalized regulatory benchmarks as of June 30, 2010. Refer to Table J in this MD\&A for information on the regulatory capital position of the Corporation. The capital issuance described previously executed during the second quarter of 2010 strengthened the capital and liquidity position of the parent holding company. Refer to the Statement of Condition and Liquidity Risk sections of this MD\&A for variance explanations, capital position and funding sources.
As indicated in previous filings with the SEC, in late 2008, the Corporation discontinued the operations of Popular Financial Holdings ( PFH ) by selling assets and closing service branches and other units. The loss from discontinued operations, net of taxes, for the quarter and six months ended June 30,2009 was $\$ 6.6$ million and $\$ 16.5$ million, respectively. This loss was primarily related to salary and other expenses incurred in providing loan portfolio servicing to affiliated companies and other costs for employees that were retained for a transition period, as well as adjustments to indemnity reserves on loans sold in prior periods. The results of PFH are presented as part of Loss from discontinued operations, net of income tax in Table A. The discussions in this MD\&A pertain to Popular, Inc. s continuing operations, unless otherwise indicated.

## TABLE A

## Financial Highlights

| Financial Condition Highlights (In thousands) | As of June 30, |  |  | Average for the six months |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | Variance | 2010 | 2009* | Variance |
| Money market investments | \$ 2,444,209 | \$ 951,647 | \$ 1,492,562 | \$ 1,557,657 | \$ 1,325,160 | \$ 232,497 |
| Investment and trading securities | 7,244,708 | 8,268,625 | $(1,023,917)$ | 7,186,905 | 8,324,541 | $(1,137,636)$ |
| Loans | 26,646,656 | 24,848,909 | 1,797,747 | 24,393,338 | 25,432,055 | $(1,038,717)$ |
| Total earning assets | 36,335,573 | 34,069,181 | 2,266,392 | 33,137,900 | 35,081,756 | $(1,943,856)$ |
| Total assets | 42,443,652 | 36,498,792 | 5,944,860 | 36,882,521 | 37,738,595 | $(856,074)$ |
| Deposits | 27,113,573 | 26,913,485 | 200,088 | 26,165,729 | 27,204,865 | $(1,039,136)$ |
| Borrowings | 10,545,858 | 5,587,225 | 4,958,633 | 6,910,018 | 6,357,331 | 552,687$(237,293)$ |
| Stockholders equity | 3,603,448 | 2,899,701 | 703,747 | 2,820,039 | 3,057,332 |  |

Operating Highlights
(In thousands, except per share information)
Net interest income
Provision for loan losses
Non-interest income
Operating expenses

| Second Quarter |  |  | Six months ended June 30, |  |  |  |
| :---: | :---: | ---: | ---: | ---: | ---: | ---: |
| 2010 | 2009 | Variance | 2010 | 2009 | Variance |  |
|  |  |  |  |  |  |  |
| $\$ 278,976$ | $\$ 283,060$ | $\$(4,084)$ | $\$ 547,893$ | $\$ 555,546$ | $\$$ | $(7,653)$ |
| 202,258 | 349,444 | $(147,186)$ | 442,458 | 721,973 | $(279,515)$ |  |
| 215,858 | 225,839 | $(9,981)$ | 373,724 | 560,570 | $(186,846)$ |  |
| 328,416 | 330,645 | $(2,229)$ | 609,329 | 634,842 | $(25,513)$ |  |
|  |  |  |  |  |  |  |
| $(35,840)$ | $(171,190)$ | 135,350 | $(130,170)$ | $(240,699)$ | 110,529 |  |
| 19,988 | 5,393 | 14,595 | 10,713 | $(21,540)$ | 32,253 |  |
|  |  |  |  |  |  |  |
| $(55,828)$ | $(176,583)$ | 120,755 | $(140,883)$ | $(219,159)$ | 78,276 |  |
|  | $(6,599)$ | 6,599 |  | $(16,545)$ | 16,545 |  | \$ $(55,828) \$(183,182) \$ 127,354 \quad \$(140,883) \$(235,704) \$ 94,821$ \$ $(247,495) \$(207,810) \$(39,685) \$(332,550) \$(285,010) \$(47,540)$ \$ (0.29) \$

(0.71) \$ 0.42 \$
(0.45) \$ (0.95) \$
0.50

Net loss from discontinued operations basic and diluted

Total net loss per common share basic and diluted
$\$ \quad(0.29) \$ \quad(0.74) \$ \quad 0.45 \quad \$ \quad(0.45) \$ \quad(1.01) \$ 0.56$

Second Quarter
Six months ended June 30,

| Selected Statistical Information | 2010 | 2009 | 2010 |  | 2009 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Common Stock Data |  |  |  |  |  |
| Market price |  |  |  |  |  |
| High | \$ 4.02 | \$ 3.66 | \$ 4.02 |  | 5.52 |
| Low | 2.64 | 2.19 | 1.75 |  | 1.47 |
| End | 2.68 | 2.20 | 2.68 |  | 2.20 |
| Book value per common share at period end | 3.47 | 5.01 | 3.47 |  | 5.01 |
| Dividends declared per common share |  |  |  |  | 0.02 |
| Profitability Ratios |  |  |  |  |  |
| Return on assets | (0.56\%) | (1.98\%) | (0.77\%) |  | (1.26\%) |
| Return on common equity | (7.75) | (53.48) | (10.80) |  | 35.08) |
| Net interest spread (taxable equivalent) | 3.16 | 3.04 | 3.22 |  | 2.97 |
| Net interest margin (taxable equivalent) | 3.42 | 3.49 | 3.55 |  | 3.42 |
| Capitalization Ratios |  |  |  |  |  |
| Average equity to average assets | 8.08\% | 8.10\% | 7.65\% |  | 8.10\% |
| Tier I capital to risk-weighted assets | 12.56 | 10.73 | 12.56 |  | 10.73 |
| Total capital to risk-weighted assets | 13.86 | 12.02 | 13.86 |  | 12.02 |
| Leverage ratio | 8.79 | 8.26 | 8.79 |  | 8.26 |
| * Excludes discontinued operations. |  |  |  |  |  |
| As a financial services company, the Corpora economic conditions. Lending and deposit ac spending and investment, consumer income, preferences, interest rate conditions and prev monitors general business and economic con volatility, credit quality indicators, loan and enhancements and changes in the regulation regulated environment and may be adversely competition with other financial institutions | ings are sig fee income d savings, et rates on stry-relate and, operat services co changes in sely affect | antly affecte ration are in al market act eting produc icators and tr and systems nies. The Co ral and local fitability. | general busi ced by the l es, competiti he Corporati , competitio ciencies, rev tion operate and regulat | and of b ust onti eres hig Als | d <br> omer <br> inuously <br> st rate <br> ghly <br> Also, |

The description of the Corporation s business contained in Item 1 of the Corporation s Form 10-K for the year ended December 31, 2009, while not all inclusive, discusses additional information about the business of the Corporation and risk factors, many beyond the Corporation s control that, in addition to the other information in this Form 10-Q, including Item 1A of Part II, readers should consider.
The Corporation s common stock is traded on the National Association of Securities Dealers Automated Quotations ( NASDAQ ) system under the symbol BPOP.

## WESTERNBANK FDIC-ASSISTED TRANSACTION

As indicated previously, on April 30, 2010, BPPR entered into a purchase and assumption agreement with the FDIC to acquire certain assets and assume certain deposits and liabilities of Westernbank Puerto Rico, a Puerto Rico state-chartered bank headquartered in Mayaguez, Puerto Rico ( Westernbank ). Westernbank was a wholly-owned commercial bank subsidiary of W Holding Company, Inc. and operated through a network of 45 branches located throughout Puerto Rico. On May 1, 2010, Westernbank s branches reopened as branches of BPPR; however, the physical branch locations and leases were not immediately acquired by BPPR. BPPR has an option, which was extended until August 30, 2010, to acquire, at fair market value, any bank premises that were owned by, or any leases relating to bank premises held by, Westernbank (including ATM locations). BPPR is currently reviewing the bank premises and related leases of Westernbank, and expects to reduce the number of branches due to bank synergies. Currently, all former Westernbank banking facilities and equipment used by the Corporation are leased from the FDIC on a month-to-month basis. The integration of Westernbank s operation is expected to be substantially completed by the end of the third quarter of 2010.
The following table presents balances recorded by the Corporation at the time of the Westernbank FDIC-assisted transaction on April 30, 2010.


| Note payable issued to the FDIC (including a premium of $\$ 11,612$ resulting from the fair value adjustment) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Equity appreciation instrument |  |  |  | 52,500 | 52,500 |
| Contingent liability on unfunded loan commitments |  |  | 132,442 |  | 132,442 |
| Accrued expenses and other liabilities | 13,925 |  |  |  | 13,925 |
| Total liabilities | \$2,394,095 | \$ | 143,907 | \$5,822,196 | \$8,360,198 |
| Excess of assets acquired over liabilities assumed | \$6,748,264 |  |  |  |  |
| Aggregate fair value adjustments |  |  | ,143,399) |  |  |
| Aggregate additional consideration, net |  |  |  | \$5,711,095 |  |
| Goodwill on acquisition |  |  |  |  | \$ 106,230 |

The assets acquired and liabilities assumed were recorded at their estimated fair values as of the April 30, 2010 transaction date. These fair value estimates are considered preliminary, and are subject to change for up to one year after the closing date of the acquisition as additional information relative to closing date fair values may become available.
The Corporation refers to the loans acquired in the Westernbank FDIC-assisted transaction, except credit cards, as covered loans as the Corporation will be reimbursed by the FDIC for a substantial portion of any future losses on such loans under the terms of the loss sharing agreements. Foreclosed other real estate properties are also covered under the loss sharing agreements. Pursuant to the terms of the loss sharing agreements, the FDIC s obligation to reimburse BPPR for losses with respect to assets covered by such agreements (collectively, covered assets ) begins with the first dollar of loss incurred. On a combined basis, the FDIC will reimburse BPPR for $80 \%$ of all qualifying losses with respect to the covered assets. BPPR will reimburse the FDIC for $80 \%$ of qualifying recoveries with respect to losses for which the FDIC reimbursed BPPR. The loss sharing agreement applicable to single-family residential mortgage loans provides for FDIC loss sharing and BPPR reimbursement to the FDIC to last for ten years, and the loss sharing agreement applicable to commercial and other assets provides for FDIC loss sharing and BPPR reimbursement to the FDIC to last for five years, with additional recovery sharing for three years thereafter.
In June 2020, approximately ten years following the acquisition date, BPPR may be required to make a payment to the FDIC in the event that losses on covered assets under the loss sharing agreements have been less than originally estimated as determined pursuant to a formula established under the agreements that is described in Note 2 to the accompanying consolidated financial statements.
The FDIC has certain rights to withhold loss sharing payments if BPPR does not perform its obligations under the loss sharing agreements in accordance with their terms and to withdraw the loss share protection if certain significant transactions are effected without FDIC consent.
Covered loans under loss sharing agreements with the FDIC are reported in loans exclusive of the estimated FDIC loss share indemnification asset. The covered loans acquired in the Westernbank transaction are, and will continue to be, reviewed for collectability, based on the expectations of cash flows on these loans. As a result, if there is a decrease in expected cash flows due to an increase in estimated credit losses compared to the estimate made at the April 30, 2010 acquisition date, the Corporation will record a charge to the provision for loan losses and an allowance for loan losses will be established. A related credit to income and an increase in the FDIC loss share indemnification asset will be recognized at the same time, measured based on the loss share percentages described above. As part of the consideration for the transaction, the FDIC received an equity appreciation instrument in which BPPR agreed to make a cash payment to the holder thereof equal to the product of (a) 50 million and (b) the amount by which the average volume weighted price of the Corporation s common stock over the two NASDAQ trading days immediately prior to the date on which the equity appreciation instrument is exercised exceeds $\$ 3.43$ (Popular, Inc. s 20 -day trailing average common stock price on April 27, 2010). The equity appreciation instrument is exercisable by the holder thereof, in whole or in part, up to May 7, 2011. As of April 30, 2010, the fair value of the equity appreciation instrument was estimated at $\$ 52.5$ million, compared with $\$ 28.1$ million as of June 30, 2010, which resulted in $\$ 24.4$ million being recognized in earnings during the second quarter of 2010. The equity appreciation instrument is recorded as a liability and any subsequent changes in its estimated fair value are recognized in earnings, adding volatility to the Corporation s results of operations.

## SUBSEQUENT EVENTS

Subsequent events are events and transactions that occur after the balance sheet date but before financial statements are issued. The effects of subsequent events and transactions are recognized in the financial statements when they provide additional evidence about conditions that existed at the balance sheet date. The Corporation has evaluated
events and transactions occurring subsequent to June 30, 2010. Such evaluation resulted in no adjustments to the consolidated financial statements for the quarter and six months ended June 30, 2010.
In July 2010, the Corporation prepaid $\$ 2$ billion of the outstanding balance of the Note payable issued to the FDIC as part of the Westernbank FDIC-assisted transaction. Also, in July 2010, the Corporation repurchased $\$ 175$ million in term notes, which had a contractual maturity of September 2011.

## REGULATORY REFORM

On July 21, 2010, President Obama signed into law the Dodd-Frank Wall Street Reform and Consumer Protection Act (the Dodd-Frank Act ). The Dodd-Frank Act implements sweeping changes in the regulation of financial institutions and will fundamentally change the system of oversight described under Item 1. Business Regulation and Supervision in our Annual Report on Form 10-K for the year ended December 31, 2009. The implications for our business practices, the regulatory and competitive environment in which we operate and our financial performance will depend to a large extent on the content of required future rulemaking by the Federal Reserve Board, the SEC and other agencies under the Dodd-Frank Act, as well as the development of market practices and structures under the regime established by the legislation. Among the numerous provisions of the Dodd-Frank Act that could have an effect on us are:

## Heightened supervision of systemically important financial institutions and financial market utilities.

The Dodd-Frank Act creates a new systemic risk oversight body, the Financial Stability Oversight Council, that will, among other things, make recommendations to the Federal Reserve Board as to supervisory requirements and prudential standards applicable to systemically important financial institutions and entities that are designated as financial market utilities (defined to include persons that manage or operate a multilateral system for the purpose of transferring, clearing or settling payments, securities or other transactions among financial institutions, including repurchase agreements). The legislation will also subject these institutions to heightened risk-based capital, leverage, liquidity and risk-management requirements, including periodic stress tests, as well as limitations on credit exposures.

Increased fees to banking regulators. The Dodd-Frank Act requires the Federal Reserve Board to assess fees against large banking entities such as us to cover the cost of examining and supervising these entities. The FDIC will also collect fees from entities it examines to cover the cost of the examination. In addition, the FDIC is required to amend its regulations regarding the assessment for federal deposit insurance to base such assessments on the average total consolidated assets of the insured depository institution (rather than on the amount of its deposits) during the assessment period, less the average tangible equity of the institution during the assessment period. The Dodd-Frank Act also eliminates the ceiling on the size of the Deposit Insurance Fund currently $1.5 \%$ of estimated insured deposits, and raises the statutorily required floor for the Deposit Insurance Fund from $1.15 \%$ of estimated insured deposits to $1.35 \%$ of estimated insured deposits, or a comparable percentage of the revised assessment base required by the Act. These provisions generally will require an increase in the level of assessments for institutions such as the Corporation with assets exceeding $\$ 10$ billion.

Increased capital requirements. The Collins Amendment provisions of the Dodd-Frank Act will subject us at a company-wide level to the same leverage and risk-based capital requirements that apply to depository institutions specifically, and direct banking regulators to develop enhanced capital requirements. In addition, these provisions will exclude all trust preferred securities and cumulative preferred stock from Tier 1 capital, subject to phase-out from Tier 1 qualification for securities issued before May 19, 2010, with the phase-out commencing on January 1, 2013 and to be implemented incrementally over a three-year period commencing on that date. A number of other governments and regulators, including the U.S. Treasury and the Basel Committee on Banking Supervision, have also called for increased capital requirements and increased quality of capital.

Interest on deposits. The Dodd-Frank Act repeals the federal prohibition on the payment of interest on demand deposits, thereby permitting depository institutions to pay interest on business transaction and other
accounts.
Derivatives regulation. The Dodd-Frank Act contains provisions designed to increase transparency in over-the-counter derivatives markets by requiring that all swaps (except those with non-financial end users) be executed and cleared through regulated facilities. In addition, the derivatives push-out provisions of the Dodd-Frank Act will essentially prevent us from conducting significant swaps-related activities through the Corporation or another insured depository institution subsidiary, subject to exceptions for certain interest rate and currency swaps and for hedging or risk mitigation activities directly related to the bank s business. These activities may be conducted elsewhere within the Corporation, subject to compliance with Sections 23A and 23B of the Federal Reserve Act and any other requirements imposed by the SEC, CFTC or Federal Reserve Board.

Increased costs for consumer lending activities. The Dodd-Frank Act includes a number of provisions that may reduce the revenues generated by, or increase the cost of conducting, our consumer lending businesses. These include provisions which: (1) amend the Truth-in-Lending Act with respect to mortgage originations, including originator compensation, minimum repayment standards and prepayment considerations; (2) restrict variable-rate lending by requiring the borrower s ability to repay to be determined for variable-rate loans by using the maximum rate that will apply during the first five years of a variable-rate loan term, and making more loans subject to provisions for higher cost loans, new disclosures, and certain other revisions; and (3) direct the Federal Reserve Board to issue rules which are expected to limit debit card interchange fees.

Executive compensation. The Dodd-Frank Act requires the SEC, the Federal Reserve Board and other agencies to jointly issue rules requiring enhanced reporting and regulation of incentive-based compensation structures at regulated entities, including bank holding companies, banks, registered broker-dealers and registered investment advisors. In addition, the Federal Reserve Board has issued guidance designed to ensure that incentive compensation at banking institutions does not encourage excessive risk-taking.

Transactions with affiliates. The Dodd-Frank Act significantly expands the coverage and scope of the regulations that limit affiliate transactions within a banking organization, including coverage of the credit exposure on derivative transactions, repurchase and reverse repurchase agreements, securities borrowing and lending transactions and transactions with sponsored hedge funds and private equity funds.

Expanded standards of care. The Dodd-Frank Act provides for expanded standards of care by market participants in dealing with clients and customers, including by providing the SEC with authority to adopt rules establishing fiduciary duties for broker-dealers and directing the SEC to examine and improve sales practices and disclosure by broker-dealers and investment advisers.
The specific impact of the Dodd-Frank Act on our businesses and the markets in which we operate will depend on the manner in which the relevant agencies develop and implement the required rules and the reaction of market participants to these regulatory developments. We anticipate that the process of rulemaking and the development of related market practices and structures will take several years.
Although we cannot predict how regulatory implementation of the Dodd-Frank Act will occur, the related findings of various regulatory and commission studies, the interpretations issued as part of the rulemaking process and the final regulations that are issued with respect to various elements of the new law may cause changes that impact the profitability of our business activities and require that we change certain of our business practices, and could expose us to additional costs (including increased compliance costs). These changes may also require us to invest significant management attention and resources to make any necessary changes.

## ADOPTION OF NEW ACCOUNTING STANDARDS AND ISSUED BUT NOT YET EFFECTIVE ACCOUNTING STANDARDS

FASB Accounting Standards Update 2009-16, Transfers and Servicing (Accounting Standards Codification ( ASC ) Topic 860) Accounting for Transfers of Financial Assets (ASU 2009-16 )

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ASU 2009-16 amends previous guidance relating to transfers of financial assets and eliminates the concept of a qualifying special-purpose entity, removes the exception for guaranteed mortgage securitizations when a transferor has not surrendered control over the transferred financial assets, changes the requirements for derecognizing financial assets, and includes additional disclosures requiring more information about transfers of financial assets in which entities have continuing exposure to the risks related to the transferred financial assets. Among the most significant amendments and additions to this guidance are changes to the conditions for sales of financial assets which objective is to determine whether a transferor and its consolidated affiliates included in the financial statements have surrendered control over transferred financial assets or third-party beneficial interests; and the addition of the meaning of the term participating interest which represents a proportionate (pro rata) ownership interest in an entire financial asset. The requirements for sale accounting must be applied only to a financial asset in its entirety, a pool of financial assets in its entirety, or participating interests as defined in ASC Subparagraph 860-10-40-6A. This guidance has been applied as of the beginning of the first annual reporting period that began after November 15, 2009, for interim periods within that first annual reporting period and will be applied for interim and annual reporting periods thereafter. Earlier application was prohibited. The recognition and measurement provisions have been applied to transfers that have occurred on or after the effective date. On and after the effective date, existing qualifying special-purpose entities have been evaluated for consolidation in accordance with the applicable consolidation guidance in the Codification. The Corporation adopted this new authoritative accounting guidance effective January 1, 2010. The Corporation evaluated transfers of financial assets executed during the six months ended June 30, 2010 pursuant to the new accounting guidance, principally consisting of guaranteed mortgage securitizations (Government National Mortgage Association ( GNMA ) and Federal National Mortgage Association ( FNMA ) mortgage-backed securities, and determined that the adoption of ASU 2009-16 did not have a significant impact on the Corporation s accounting for such transactions or results of operations or financial condition for such period.
A securitization of a financial asset, a participating interest in a financial asset, or a pool of financial assets in which the Corporation (and its consolidated affiliates) (a) surrenders control over the transferred assets and (b) receives cash or other proceeds is accounted for as a sale. Control is considered to be surrendered only if all three of the following conditions are met: (1) the assets have been legally isolated; (2) the transferee has the ability to pledge or exchange the assets; and (3) the transferor no longer maintains effective control over the assets. When the Corporation transfers financial assets and the transfer fails any one of the above criteria, the Corporation is prevented from derecognizing the transferred financial assets and the transaction is accounted for as a secured borrowing.
The Corporation recognizes and initially measures at fair value a servicing asset or servicing liability each time it undertakes an obligation to service a financial asset by entering into a servicing contract in either of the following situations: (1) a transfer of an entire financial asset, a group of entire financial assets, or a participating interest in an entire financial asset that meets the requirements for sale accounting; or (2) an acquisition or assumption of a servicing obligation of financial assets that do not pertain to the Corporation or its consolidated subsidiaries. Upon adoption of ASU 2009-16, the Corporation does not recognize either a servicing asset or a servicing liability if it transfers or securitizes financial assets in a transaction that does not meet the requirements for sale accounting and is accounted for as a secured borrowing.

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Refer to Note 11 to the consolidated financial statements for disclosures on transfers of financial assets and servicing assets retained as part of guaranteed mortgage securitizations.
FASB Accounting Standards Update 2009-17, Consolidations (ASC Topic 810) Improvements to Financial Reporting by Enterprises Involved with Variable Interest Entities (ASU 2009-17 ) and FASB Accounting Standards Update 2010-10, Consolidation (ASC Topic 810): Amendments for Certain Investment Funds ( ASU 2010-10 ) ASU 2009-17 amends the guidance applicable to variable interest entities (VIE ) and changes how a reporting entity determines when an entity that is insufficiently capitalized or is not controlled through voting (or similar rights) should be consolidated. This guidance replaces a quantitative-based risks and rewards calculation for determining which entity, if any, has both (a) a controlling financial interest in a variable interest entity with an approach focused on identifying which entity has the power to direct the activities of a variable interest entity that most significantly impact the entity s economic performance and (b) the obligation to absorb losses of the entity or the right to receive benefits from the entity that could potentially be significant to the variable interest entity. This guidance requires reconsideration of whether an entity is a variable interest entity when any changes in facts or circumstances occur such that the holders of the equity investment at risk, as a group, lose the power to direct the activities of the entity that most significantly impact the entity s economic performance. It also requires ongoing assessments of whether a variable interest holder is the primary beneficiary of a variable interest entity. The amendments to the consolidated guidance affect all entities that were within the scope of the original guidance, as well as qualifying special-purpose entities ( QSPEs ) that were previously excluded from the guidance. ASU 2009-17 requires a reporting entity to provide additional disclosures about its involvement with variable interest entities and any significant changes in risk exposure due to that involvement. The Corporation adopted this new authoritative accounting guidance effective January 1, 2010. The new accounting guidance on variable interest entities did not have an effect on the Corporation s consolidated statement of condition or results of operations upon adoption.
The principal variable interest entities evaluated by the Corporation during the six months ended June 30, 2010 included: (1) GNMA and FNMA guaranteed mortgage securitizations and for which management has concluded that the Corporation is not the primary beneficiary (refer to Note 20 to the consolidated financial statements) and (2) the trust preferred securities for which management believes that the Corporation does not possess a significant variable interest on the trusts (refer to Note 17 to the consolidated financial statements).
Additionally, the Corporation has variable interests in certain investments that have the attributes of investment companies, as well as limited partnership investments in venture capital companies. However, in January 2010, the FASB issued ASU 2010-10, Consolidation (ASC Topic 810), Amendments for Certain Investment Funds, which deferred the effective date of the provisions of ASU 2009-17 for a reporting entity s interest in an entity that has all the attributes of an investment company; or for which it is industry practice to apply measurement principles for financial reporting purposes that are consistent with those followed by investment companies. The deferral allows asset managers that have no obligation to fund potentially significant losses of an investment entity to continue to apply the previous accounting guidance to investment entities that have the attributes of entities subject to ASC Topic 946 (the
Investment Company Guide ). The FASB also decided to defer the application of ASU 2009-17 for money market funds subject to Rule 2a-7 of the Investment Company Act of 1940. Asset managers would continue to apply the applicable existing guidance to those entities that qualify for the deferral. ASU 2010-10 did not defer the disclosure requirements in ASU 2009-17.
The Corporation was not required to consolidate existing variable interest entities for which it has a variable interest as of June 30, 2010. Refer to Note 20 to the consolidated financial statements for required disclosures associated with the guaranteed mortgage securitizations in which the Corporation holds a variable interest.
FASB Accounting Standards Update 2010-06, Fair Value Measurements and Disclosures (ASC Topic 820) Improving Disclosures about Fair Value Measurements ( ASU 2010-06 )
ASU 2010-06, issued in January 2010, revises two disclosure requirements concerning fair value measurements and clarifies two others. It requires separate presentation of significant transfers into and out of Levels 1 and 2 of the fair

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value hierarchy and disclosure of the reasons for such transfers. It will also require the presentation of purchases, sales, issuances and settlements within Level 3 on a gross basis rather than a net basis. The amendments also clarify that disclosures should be disaggregated by class of asset or liability and that disclosures about inputs and valuation techniques should be provided for both recurring and non-recurring fair value measurements. ASU 2010-06 has been effective for interim and annual reporting periods beginning after December 15, 2009, except for the disclosures about purchases, sales, issuances, and settlements in the rollforward of activity in Level 3 fair value measurements, which are effective for interim and annual reporting periods beginning after December 15, 2010. This guidance impacts disclosures only and will not have an effect on the Corporation s consolidated statements of condition or results of operations. The Corporation s disclosures about fair value measurements are presented in Note 21 to the consolidated financial statements.
FASB Accounting Standards Update 2010-11, Derivatives and Hedging (ASC Topic 815): Scope Exception Related to Embedded Credit Derivatives ( ASU 2010-11 )
ASU 2010-11 clarifies the type of embedded credit derivative that is exempt from embedded derivative bifurcation requirements. The type of credit derivative that qualifies for the exemption is related only to the subordination of one financial instrument to another. As a result, entities that have contracts containing an embedded credit derivative feature in a form other than such subordination may need to separately account for the embedded credit derivative feature. The amendments in ASU 2010-11 are effective for each reporting entity at the beginning of its first fiscal quarter beginning after June 15, 2010. Early adoption is permitted at the beginning of each entity sfirst fiscal quarter beginning after March 5, 2010. The Corporation does not expect that the adoption of this standard will have a significant effect, if any, on its consolidated financial statements.
FASB Accounting Standards Update 2010-18, Receivables (ASC Topic 310): Effect of a Loan Modification When the Loan is Part of a Pool That is Accounted for as a Single Asset ( ASU 2010-18)
The amendments in ASU 2010-18, issued in April 2010, affect any entity that acquires loans subject to ASC Subtopic 310-30, that accounts for some or all of those loans within pools, and that subsequently modifies one or more of those loans after acquisition. ASC Subtopic 310-30 provides guidance on accounting for acquired loans that have evidence of credit deterioration upon acquisition. As a result of the amendments in ASU 2010-18, modifications of loans that are accounted for within a pool under ASC Subtopic 310-30 do not result in the removal of those loans from the pool even if the modification of those loans would otherwise be considered a troubled debt restructuring. An entity will continue to be required to consider whether the pool of assets in which the loan is included is impaired if expected cash flows for the pool change. The amendments in ASU 2010-18 do not affect the accounting for loans under the scope of Subtopic 310-30 that are not accounted for within pools. Loans accounted for individually under Subtopic 310-30 continue to be subject to the troubled debt restructuring accounting provisions within ASC Subtopic 310-40, Receivables Troubled Debt Restructurings by Creditors. The amendments in ASU 2010-18 are effective for modifications of loans accounted for within pools under Subtopic 310-30 occurring in the first interim or annual period ending on or after July 15, 2010. The amendments are to be applied prospectively. Early application is permitted. Upon initial adoption of the guidance in ASU 2010-18, an entity may make a one-time election to terminate accounting for loans as a pool under Subtopic 310-30. This election may be applied on a pool-by-pool basis and does not preclude an entity from applying pool accounting to subsequent acquisitions of loans with credit deterioration. The Corporation elected to early adopt the provisions of this statement, effective with the closing of the Westernbank FDIC-assisted transaction on April 30, 2010. As a result, the accounting for modified loans follows the guidelines of ASU 2010-18; however, the adoption of these provisions did not have a significant impact on the Corporation s result of operations or financial position as of June 30, 2010.
FASB Accounting Standards Update 2010-20, Receivables (ASC Topic 310): Disclosure about the Credit Quality of Financing Receivables and the Allowance for Credit Losses ( ASU 2010-20 )
ASU 2010-20, issued in July 2010, expands disclosure requirements about the credit quality of financing receivables and allowance for credit losses. The objective of this ASU is for an entity to provide disclosures that facilitate financial statement users evaluation of the following: (1) the nature of credit risk inherent in the entity s portfolio of financing receivables; (2) how that risk is analyzed and assessed in arriving at the allowance for credit losses; and (3) the changes and reasons for those changes in the allowance for credit losses. Disclosures should be provided on a
disaggregated basis on two defined levels: (1) portfolio segment; and (2) class of financing receivable. The ASU

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2010-20 makes changes to existing disclosure requirements and includes additional disclosure requirements about financing receivables, including: the credit quality indicators of financing receivables at the end of the reporting period by class of financing receivables; the aging of past due financing receivables at the end of the reporting period by class of financing receivables; and the nature and extent of troubled debt restructurings that occurred during the period by class of financing receivables and their effect on the allowance for credit losses. The disclosure requirements as of the end of a reporting period are effective for interim and annual reporting periods ending on or after December 15, 2010. The disclosures about activity that occurs during a reporting period are effective for interim and annual reporting periods beginning on or after December 15, 2010. This guidance impacts disclosures only and will not have an effect on the Corporation s consolidated statements of condition or results of operations.

## CRITICAL ACCOUNTING POLICIES / ESTIMATES

The accounting and reporting policies followed by the Corporation and its subsidiaries conform to generally accepted accounting principles in the United States of America and general practices within the financial services industry. Various elements of the Corporation $s$ accounting policies, by their nature, are inherently subject to estimation techniques, valuation assumptions and other subjective assessments. These estimates are made under facts and circumstances at a point in time and changes in those facts and circumstances could produce actual results that differ from those estimates.
Management has discussed the development and selection of the critical accounting policies and estimates with the Corporation s Audit Committee. The Corporation has identified as critical accounting policies those related to Fair Value Measurement of Financial Instruments, Loans and Allowance for Loan Losses, Income Taxes, Goodwill and Pension and Postretirement Benefit Obligations. For a summary of these critical accounting policies and estimates, refer to that particular section in the MD\&A included in Popular, Inc. s 2009 Financial Review and Supplementary Information to Stockholders, incorporated by reference in Popular, Inc. s Annual Report on Form 10-K for the year ended December 31, 2009 (the 2009 Annual Report ). Also, refer to Note 1 to the consolidated financial statements included in the 2009 Annual Report for a summary of the Corporation s significant accounting policies. As a result of the Westernbank FDIC-assisted transaction, during the quarter ended June 30, 2010, management determined to incorporate Acquisition Accounting for Loans and Related Indemnification Asset as part of the Corporation s critical accounting policies / estimates due to the significance of the assets involved and significant judgment to various accounting, reporting and disclosure matters.

## Acquisition Accounting for Loans and Related Indemnification Asset

Beginning in 2009, the Corporation accounts for its acquisitions under ASC Topic No. 805, Business Combinations, which requires the use of the purchase method of accounting. All identifiable assets acquired, including loans, are recorded at fair value. No allowance for loan losses related to the acquired loans is recorded on the acquisition date as the fair value of the loans acquired incorporates assumptions regarding credit risk. Loans acquired are recorded at fair value in accordance with the fair value methodology prescribed in ASC Topic 820, exclusive of the shared-loss agreements with the FDIC. These fair value estimates associated with the loans include estimates related to expected prepayments and the amount and timing of expected principal, interest and other cash flows.
Because the FDIC has agreed to reimburse the Corporation for losses related to the acquired loans in the Westernbank FDIC-assisted transaction, an indemnification asset was recorded at fair value at the acquisition date. The indemnification asset is recognized at the same time as the indemnified loans, and measured on the same basis, subject to collectability or contractual limitations. The loss share indemnification asset on the acquisition date reflects the reimbursements expected to be received from the FDIC, using an appropriate discount rate, which reflects counterparty credit risk and other uncertainties.
The initial valuation of these loans and related indemnification asset requires management to make subjective judgments concerning estimates about how the acquired loans will perform in the future using valuation methods, including discounted cash flow analysis and independent third-party appraisals. Factors that may significantly affect the initial valuation include, among others, market-based and industry data related to expected changes in interest rates, assumptions related to probability and severity of credit losses, estimated timing of credit losses including the timing of foreclosure and liquidation of collateral, expected prepayment rates, required or anticipated loan modifications, unfunded loan commitments, the specific terms and provisions of any loss share agreements, and
specific industry and market conditions that may impact discount rates and independent third-party appraisals.

Over the life of the acquired loans that are accounted under ASC Subtopic 310-30, the Corporation continues to estimate cash flows expected to be collected on individual loans or on pools of loans sharing common risk characteristics. The Corporation evaluates at each balance sheet date whether the present value of its loans determined using the effective interest rates has decreased and if so, recognizes a provision for loan loss in its consolidated statement of operations and an allowance for loan losses in its consolidated statement of condition. For any increases in cash flows expected to be collected, the Corporation adjusts the amount of accretable yield recognized on a prospective basis over the loan sor pool s remaining life.
The loss share indemnification asset continues to be measured on the same basis as the related indemnified loans. Because the acquired loans are subject to the accounting prescribed by ASC Topic 310, subsequent changes to the basis of the shared loss agreements also follow that model. Deterioration in the credit quality of the loans (immediately recorded as an adjustment to the allowance for loan losses) would immediately increase the basis of the loss share indemnification asset, with the partial offset based on the loss sharing agreement recorded through the consolidated statement of operations. Increases in the credit quality or cash flows of loans (reflected as an adjustment to yield and accreted into income over the remaining life of the loans) decrease the basis of the loss share indemnification asset, with such decrease being accreted into income over 1) the same period or 2 ) the life of the shared loss agreements, whichever is shorter. Loss assumptions used in the basis of the indemnified loans are consistent with the loss assumptions used to measure the indemnification asset. Fair value accounting incorporates into the fair value of the indemnification asset an element of the time value of money, which is accreted back into income over the life of the shared loss agreements. Upon the determination of an incurred loss, the loss share indemnification asset will be reduced by the amount owed by the FDIC. A corresponding claim receivable is recorded until cash is received from the FDIC.
These evaluations of estimated cash flows expected to be collected subsequent to acquisition require the continued usage of key assumptions and estimates, similar to the initial estimate of fair value. Given the current economic environment, the Corporation must apply judgment to develop its estimates of cash flows considering the impact of home price and property value changes, changing loss severities and prepayment speeds. Decreases in the expected cash flows will generally result in a charge to the provision for credit losses resulting in an increase to the allowance for loan losses. Increases in the expected cash flows will generally result in an increase in interest income over the remaining life of the loan, or pool of loans. The amount of cash flows expected to be collected and, accordingly, the adequacy of the allowance for loan losses due to certain decreases in expected cash flow, is particularly sensitive to changes in loan credit quality.
The amount that the Corporation realizes on these loans and related indemnification assets could differ materially from the carrying value reflected in these financial statements, based upon the timing and amount of collections on the acquired loans in future periods. The Corporation s losses on these assets may be mitigated to the extent covered under the specific terms and provisions of any loss share agreements.
Refer to Notes 2, 3 and 10 to the accompanying consolidated financial statements for further discussions on the Westernbank FDIC-assisted transaction and loans acquired.

## NET INTEREST INCOME

Net interest income, on a taxable equivalent basis, is presented with its different components on Tables B and C for the quarter and six months ended June 30, 2010 as compared with the same periods in 2009, segregated by major categories of interest earning assets and interest bearing liabilities.
The interest earning assets include the investment securities and loans that are exempt from income tax, principally in Puerto Rico. The main sources of tax-exempt interest income are certain investments in obligations of the U.S. Government, its agencies and sponsored entities, and certain obligations of the Commonwealth of Puerto Rico and its agencies. Assets held by the Corporation s international banking entities, which previously were tax exempt under Puerto Rico law, have a temporary $5 \%$ tax rate. To facilitate the comparison of all interest related to these assets, the interest income has been converted to a taxable equivalent basis, using the applicable statutory income tax rates at each quarter. The taxable equivalent computation considers the interest expense disallowance required by the Puerto Rico tax law.

Average outstanding securities balances are based upon amortized cost excluding any unrealized gains or losses on securities available-for-sale. Non-accrual loans have been included in the respective average loans and leases categories. Loan fees collected and costs incurred in the origination of loans are deferred and amortized over the term of the loan as an adjustment to interest yield. Prepayment penalties, late fees collected and the amortization of premiums / discounts on purchased loans are also included as part of the loan yield. Interest income for quarter and six months ended June 30, 2010 included a favorable impact of $\$ 4.9$ million and $\$ 8.8$ million, respectively, related to these items, compared to a favorable impact of $\$ 6.8$ million and $\$ 12.3$ million for the quarter and six months ended June 30, 2009, respectively.
TABLE B
Analysis of Levels \& Yields on a Taxable Equivalent Basis for Continuing Operations
Quarter ended June 30,


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|  |  |  |  |  |  | Interest bearing deposits: NOW and money |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ 5,194 | \$ 4,837 | \$ 357 | 0.80\% | 1.12\% | (0.32\%) | market** | \$ 10,338 | \$ 13,463 | \$ $(3,125)$ | \$ $(3,850)$ | \$ | 725 |
| 5,970 | 5,562 | 408 | 0.93 | 0.96 | (0.03) | Savings | 13,850 | 13,282 | 568 | (484) |  | 1,052 |
| 10,999 | 12,288 | $(1,289)$ | 2.42 | 3.32 | (0.90) | Time deposits | 66,427 | 101,707 | $(35,280)$ | $(24,727)$ |  | $(10,553)$ |
| 22,163 | 22,687 | (524) | 1.64 | 2.27 | (0.63) | Total deposits | 90,615 | 128,452 | $(37,837)$ | $(29,061)$ |  | $(8,776)$ |
| 2,346 | 2,898 | (552) | 2.66 | 2.30 | 0.36 | Short-term borrowings | 15,552 | 16,631 | $(1,079)$ | 2,446 |  | $(3,525)$ |
| 6,378 | 3,046 | 3,332 | 4.50 | 5.65 | (1.15) | Medium and long-term debt | 71,578 | 42,903 | 28,675 | 14,658 |  | 14,017 |
| 30,887 | 28,631 | 2,256 | 2.31 | 2.63 | (0.32) | Total interest bearing liabilities | 177,745 | 187,986 | $(10,241)$ | 1,957) |  | 1,716 |
|  |  |  |  |  |  | Non-interest bearing demand |  |  |  |  |  |  |
| 4,620 | 4,289 | 331 |  |  |  | deposits |  |  |  |  |  |  |
| (738) | 1,677 | $(2,415)$ |  |  |  | Other sources of funds |  |  |  |  |  |  |
| \$34,769 | \$34,597 | \$ 172 | 2.05\% | 2.18\% | (0.13\%) | Total source of funds |  |  |  |  |  |  |
|  |  |  | 3.42\% | 3.49\% | (0.07\%) | Net interest margin |  |  |  |  |  |  |
|  |  |  |  |  |  | Net interest income on a taxable equivalent basis | 296,968 | 301,372 | $(4,404)$ | \$ 5,045 |  | $(9,449)$ |
|  |  |  | 3.16\% | 3.04\% | 0.12\% | Net interest spread |  |  |  |  |  |  |
|  |  |  |  |  |  | Taxable equivalent adjustment | 17,992 | 18,312 | (320) |  |  |  |
|  |  |  |  |  |  |  | \$278,976 | \$283,060 | \$ $(4,084)$ |  |  |  |

Net interest
income

Note: The changes
that are not due
solely to volume
or rate are
allocated to
volume and rate
based on the
proportion of the change in each category.

* Includes
commercial
construction
loans.
** Includes interest
bearing demand
deposits
corresponding
to certain
government
entities in
Puerto Rico.

The decrease in net interest margin for the quarter ended June 30, 2010 compared with the same period in 2009 was driven mostly by:
the excess liquidity from the capital issuance described in the Overview section, the proceeds of which were temporarily invested in money market investments with the Federal Reserve earning a very low interest rate, which reduced the yield on earning assets;

Reduction in the yield on mortgage loans primarily due to interest reversals related to loss mitigation programs and also an adjustment for troubled debt restructurings in the non-conventional mortgage loan portfolio in the U.S. operations;
the FDIC loss share indemnification asset of $\$ 3.3$ billion, which is a non-interest earning asset being funded with interest bearing liabilities, mainly through the FDIC note at a $2.50 \%$ average cost. The accretion of the FDIC loss share indemnification asset is recognized in non-interest income. The FDIC loss share indemnification asset accreted a per-annum rate of approximately $4.21 \%$ for May and June 2010, which resulted in non-interest income of $\$ 23.3$ million for the second quarter of 2010.
the conversion of $\$ 935$ million of Series C preferred stock to trust preferred securities in August 2009 contributed to an increase of $\$ 17.1$ million in interest expense for the quarter ended June 30, 2010 (these payments were characterized as dividends prior to the exchange). This negative effect was partially offset by the conversion of certain trust preferred securities into common stock, also in August 2009, which reduced the quarterly interest expense by $\$ 7.4$ million.

Rating downgrades that occurred during 2009 also contributed to the increase in the average cost of certain long-term debt for the Corporation; and

Increase in non-performing loans throughout the different loan portfolios, which balances are depicted in Table K of this MD\&A.
The above variances were partially offset by the following factors which contributed favorably to the Corporation s net interest margin:

A decrease in deposit costs associated to both a low interest rate scenario and management actions to reduce deposits costs, principally in certificates of deposits and money market accounts, as well as lower costs on brokered certificates of deposit; and

Higher yield in the category of consumer loans, mainly reflected in the credit cards portfolio, in part due to revisions made to the spread charged over the prime rate for different risk categories.
Most loan categories decreased in volume, mainly commercial and construction loans, due to lower origination activity and loan charge-offs. The Corporation continues a deleveraging strategy in its U.S. mainland operations. As a result, $53 \%$ of the combined reduction in commercial and construction loans took place within the U.S. mainland operations. The consumer loan portfolio shows a decrease due to the slowdown in the auto and consumer loan origination activity in Puerto Rico, and the run-off of E-LOAN s home equity lines of credit ( HELOCs ) and closed-end second mortgages. On the positive side, the covered loans acquired in the Westernbank FDIC-assisted transaction, that contributed $\$ 2.7$ billion in average loan volume during the second quarter of 2010, net of fair value adjustments, mitigated the decrease in the volume of earning assets. The covered loans, which are segregated in a separate line in Table B, contributed $\$ 42$ million to the Corporation s interest income during the quarter ended June 30, 2010. Investment securities decreased in average volume as a result of maturities and of prepayments on mortgage-related investment securities, which funds were not reinvested due in part to deleveraging strategies.
Also affecting net interest income is the increase in the volume of medium and long-term debt, particularly the note payable issued to the FDIC. Despite the deposits acquired on the FDIC-assisted transaction, the Corporation s deposit volume has declined, mainly time deposits, due to deleveraging in the U.S. operations, which was driven by a
reduction in the earning assets funded by such deposits.
As shown in Table C, net interest income on a taxable equivalent basis for the six months ended June 30, 2010 had a positive variance of 13 basis points mostly due to a lower cost of funds, mainly deposits associated to both a lower interest rate scenario and management actions to reduce the cost of deposits, partially offset by the decrease in volume of earning assets, mainly commercial loans. The decrease in the taxable equivalent adjustment for the six months ended June 30, 2010, compared with the previous year, relates to a lower benefit associated to the decrease in yield and volume of exempt investments.

## TABLE C

Analysis of Levels \& Yields on a Taxable Equivalent Basis for Continuing Operations Six-month ended June 30,

| Average Volume |  |  | Average Yields / Costs |  |  |  | 2010 | $\begin{gathered} \text { Interest } \\ 2009 \end{gathered}$ | Variance | Variance Attributable to |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2010 | 2009 | Variance | 2010 | 2009 | Variance |  |  |  |  | Rate | Volume |
| (\$ in millions) |  |  |  |  |  |  | (In thousands) |  |  |  |  |
| \$ 1,558 | \$ 1,325 | \$ 233 | 0.38\% | 0.84\% | (0.46\%) | Money market investments | \$ 2,936 | \$ 5,517 | \$ $(2,581)$ | \$ $(2,121)$ | \$ (460) |
| 6,744 | 7,592 | (848) | 4.44 | 4.72 | (0.28) | Investment securities | 149,674 | 179,093 | $(29,419)$ | $(6,625)$ | $(22,794)$ |
| 443 | 733 | (290) | 6.96 | 6.74 | 0.22 | Trading securities | 15,301 | 24,506 | $(9,205)$ | 777 | $(9,982)$ |
| 8,745 | 9,650 | (905) |   Total money <br> market, <br> investments <br> and trading <br> 3.84 4.34 $(0.50)$ <br> securities   |  |  |  | 167,911 | 209,116 | $(41,205)$ | $(7,969)$ | $(33,236)$ |
| 13,854 | 15,578 | $(1,724)$ |   Loans: <br> 4.95$\quad 4.99$ $(0.04) \quad$ Commercial |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  | 340,158 | 385,399 | $(45,241)$ | $(7,277)$ | $(37,964)$ |
| 648 | 844 | (196) | 8.70 | 8.39 | 0.31 | Leasing | 28,199 | 35,377 | $(7,178)$ | 1,261 | $(8,439)$ |
| 4,569 | 4,516 | 53 | 6.19 | 6.68 | (0.49) | Mortgage | 141,379 | 150,925 | $(9,546)$ | $(11,281)$ | 1,735 |
| 3,940 | 4,494 | (554) | 10.31 | 9.94 | 0.37 | Consumer | 201,455 | 222,307 | $(20,852)$ | 2,309 | $(23,161)$ |
| 23,011 | 25,432 | $(2,421)$ | 6.22 | 6.28 | (0.06) | Sub-total |  |  |  |  |  |
| 1,382 |  |  | 6.07 |  |  | loans | 711,191 | 794,008 | $(82,817)$ | $(14,988)$ | $(67,829)$ |
|  |  | 1,382 |  | $6.07 \underset{\text { Covered }}{\text { loans }}$ |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  | 41,719 |  | 41,719 |  | 41,719 |
| 24,393 | 25,432 | $(1,039)$ | 6.21 | 6.28 | (0.07) | Total loans | 752,910 | 794,008 | $(41,098)$ | $(14,988)$ | $(26,110)$ |
| \$33,138 | \$35,082 | \$ $(1,944)$ | 5.59\% | 5.75\% | (0.16\%) | Total earning assets | \$920,821 | \$1,003,124 | \$ $(82,303)$ | \$ 22,957$)$ | \$(59,346) |
| \$ 5,003 | \$ 4,832 | \$ 171 | 0.83\% | 1.22\% | (0.39\%) | Interest bearing deposits: |  |  |  |  |  |
|  |  |  |  |  |  | NOW and money |  |  |  |  |  |
|  |  |  |  |  |  | market** | \$ 20,581 | \$ 29,170 | \$ $(8,589)$ | \$ $(9,217)$ | \$ 628 |
| 5,750 | 5,570 | 180 | 0.91 | 1.02 | (0.11) | Savings | 25,976 | 28,250 | $(2,274)$ | $(3,013)$ | 739 |
| 10,912 | 12,553 | $(1,641)$ | 2.53 | 3.52 | (0.99) | Time |  |  |  |  |  |
|  |  |  |  |  |  | deposits | 137,032 | 219,071 | $(82,039)$ | $(54,914)$ | $(27,125)$ |

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline 21,665 \& 22,955 \& $(1,290)$ \& 1.71 \& 2.43 \& (0.72) \& Total deposits \& 183,589 \& 276,491 \& $(92,902)$ \& $(67,144)$ \& $(25,758)$ <br>
\hline 2,410 \& 3,124 \& (714) \& 2.58 \& 2.41 \& 0.17 \& Short-term borrowings \& 30,811 \& 37,334 \& $(6,523)$ \& 1,745 \& $(8,268)$ <br>
\hline 4,500 \& 3,233 \& 1,267 \& 5.45 \& 5.67 \& (0.22) \& Medium and long-term debt \& 121,623 \& 90,867 \& 30,756 \& 29,906 \& 850 <br>
\hline 28,575 \& 29,312 \& (737) \& 2.37 \& 2.78 \& (0.41) \& Total interest bearing liabilities \& 336,023 \& 404,692 \& $(68,669)$ \& $(35,493)$ \& $(33,176)$ <br>
\hline 4,501

62 \& 4,250
1,520 \& 251
$(1,458)$ \& \& \& \& Non-interest bearing demand deposits Other sources of funds \& \& \& \& \& <br>
\hline \multirow[t]{6}{*}{\$33,138} \& \$35,082 \& \$ $(1,944)$ \& 2.04\% \& 2.33\% \& (0.29\%) \& Total source of funds \& \& \& \& \& <br>
\hline \& \& \& 3.55\% \& 3.42\% \& 0.13\% \& Net interest margin \& \& \& \& \& <br>
\hline \& \& \& \& \& \& Net interest income on a taxable equivalent basis \& 584,798 \& 598,432 \& $(13,634)$ \& \$ 12,536 \& \$ 26,170$)$ <br>
\hline \& \& \& 3.22\% \& 2.97\% \& 0.25\% \& Net interest spread \& \& \& \& \& <br>
\hline \& \& \& \& \& \& Taxable equivalent adjustment \& 36,905 \& 42,886 \& $(5,981)$ \& \& <br>
\hline \& \& \& \& \& \& Net interest income \& \$547,893 \& 555,546 \& \$ $(7,653)$ \& \& <br>
\hline
\end{tabular}

Note: The changes that are not due solely to volume or rate are allocated to volume and rate based on the proportion of the change in each category.

* Includes
commercial
construction
loans.
** Includes interest bearing demand
deposits
corresponding
to certain
government entities in
Puerto Rico.


## PROVISION FOR LOAN LOSSES

The provision for loan losses totaled $\$ 202.3$ million, or $100 \%$ of net charge-offs, for the quarter ended June 30,2010 , compared with $\$ 349.4$ million, or $134 \%$ of net charge-offs, for the second quarter of 2009 . For the six months ended June 30, 2010, the provision for loan losses totaled $\$ 442.5$ million, or $104 \%$ of net charge-offs, compared with $\$ 722.0$ million, or $157 \%$ of net charge-offs, for the six months ended June 30, 2009.
As indicated in the Overview section, the decrease in the provision for loan losses for the quarter and first six months of 2010, as compared with the quarter and six months ended June 30, 2009, was mainly related to lower provisions required for the commercial and construction loan portfolios, U.S. mainland non-conventional residential mortgage loans, home equity lines of credit and closed-end second mortgages. Also, the reduction in the provision for loan losses was related to the overall loan portfolio reduction, excluding the covered loans of the Westernbank
FDIC-assisted transaction. As indicated previously, the covered loans were recognized at fair value upon acquisition and did not required the establishment of an allowance for loan losses during the second quarter of 2010. Refer to the Credit Risk Management and Loan Quality section of this MD\&A for a discussion on net charge-offs, non-performing assets and the allowance for loan losses.

## NON-INTEREST INCOME

Refer to Table D for a breakdown on non-interest income by major categories for the quarters and six months ended June 30, 2010 and 2009.
TABLE D

## Non-Interest Income

| (In thousands) | Quarters ended June 30, |  |  | Six months ended June 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | Variance | 2010 | 2009 | Variance |
| Service charges on deposit accounts | \$ 50,679 | \$ 53,463 | \$ $(2,784)$ | \$ 101,257 | \$107,204 | \$ $(5,947)$ |
| Other service fees: |  |  |  |  |  |  |
| Debit card fees | 29,176 | 27,508 | 1,668 | 55,769 | 53,881 | 1,888 |
| Credit card fees and discounts | 26,013 | 23,449 | 2,564 | 49,310 | 47,454 | 1,856 |
| Processing fees | 14,170 | 13,727 | 443 | 28,132 | 27,135 | 997 |
| Insurance fees | 12,084 | 12,547 | (463) | 23,074 | 24,551 | $(1,477)$ |
| Sale and administration of investment products | 10,245 | 9,694 | 551 | 17,412 | 17,023 | 389 |
| Trust fees | 3,651 | 3,121 | 530 | 6,634 | 6,104 | 530 |
| Mortgage servicing fees, net of fair value |  |  |  |  |  |  |
| adjustments | 2,822 | 6,552 | $(3,730)$ | 14,181 | 13,432 | 749 |
| Other fees | 5,564 | 5,839 | (275) | 10,533 | 11,390 | (857) |
| Total other service fees | 103,725 | 102,437 | 1,288 | 205,045 | 200,970 | 4,075 |
| Net gain on sale and valuation adjustments of investment |  |  |  |  |  |  |
| securities | 397 | 53,705 | $(53,308)$ | 478 | 229,851 | $(229,373)$ |


| Trading account profit <br> Loss on sale of loans, <br> including adjustments <br> to indemnity reserves, <br> and valuation <br> adjustments on loans <br> held-for-sale | 2,464 | $\mathbf{1 6 , 8 3 9}$ | $(14,375)$ | 2,241 | 23,662 | $(21,421)$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| FDIC loss share <br> income | $(9,311)$ | $(13,453)$ | 4,142 | $(21,533)$ | $(27,266)$ | 5,733 |
| Fair value change in <br> equity appreciation <br> instrument | 23,334 |  | 23,334 | 23,334 |  | 23,334 |
| Other operating <br> income | 24,394 | 20,176 | 12,848 | 7,328 | 38,508 | 26,149 |

The decrease in non-interest income for the quarter and six months ended June 30, 2010, when compared with the same periods of the previous year, was mostly impacted by $\$ 52.3$ million in gains resulting from the sale of equity securities in the second quarter of 2009 by the BPPR and EVERTEC reportable segments and by $\$ 182.7$ million in gains derived from the sale of $\$ 3.4$ billion in investment securities available-for-sale by BPPR during the first quarter of 2009 , partially offset by $\$ 6.6$ million in other-than-temporary impairments related to equity securities recorded during the first quarter of 2009.
The decrease in trading account profit by $\$ 14.4$ million for the quarter ended June 30, 2010, when compared with the same quarter of 2009, was mostly related to higher unrealized losses on trading derivatives by $\$ 7.2$ million and higher realized losses on closed derivative positions by $\$ 2.4$ million in the Corporation s mortgage banking business.

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Also, there were lower realized gains by $\$ 31.0$ million as a result of a lower volume of mortgage-backed securities sold, which was partially offset by $\$ 25.8$ million in higher unrealized gains on outstanding mortgage-backed securities.
The decrease in trading account by $\$ 21.4$ million for the six months ended June 30, 2010, when compared with the same period of the previous year, was mostly related to higher unrealized losses on trading derivatives by $\$ 9.2$ million, partially offset by $\$ 4.7$ million in lower realized losses on closed derivative positions in the Corporation s mortgage banking business. Also, there were lower realized gains by $\$ 38.0$ million as a result of a lower volume of mortgage-backed securities sold, which was partially offset by $\$ 19.2$ million in higher unrealized gains on outstanding mortgage-backed securities.
Service charges on deposit accounts for the quarter and six-month period ended June 30, 2010 decreased by $\$ 2.8$ million and $\$ 5.9$ million, respectively, when compared with the same periods in 2009, mostly in the BPNA reportable segment related to lower non-sufficient funds fees because of lower volume of customer accounts due to closure and sale of branches and reduced fees from money services clients. The decrease in BPNA s service charges was partially offset by $\$ 1.5$ million in service charges on deposit accounts from BPPR s Westernbank operations. The unfavorable variances in the non-interest income categories explained above were partially offset by higher gains on sale of loans, partially offset by adjustments to indemnity reserves related to loan sale agreements. The following table sets forth the Corporation s provisioning to increase the indemnity reserves.

| (In thousands) | Quarters ended June 30, |  |  | Six months ended June 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (Favorable) |  |  |  |  |  |
|  |  |  | unfavorable |  |  | (Favorable) |
|  |  |  | impact in |  |  | unfavorable |
|  | 2010 | 2009 | earnings | 2010 | 2009 | impact in earnings |
| BPPR reportable |  |  |  |  |  |  |
| segment | \$ 12,016 |  | \$ 12,016 | \$ 27,716 |  | \$ 27,716 |
| BPNA reportable |  |  |  |  |  |  |
| Total indemnity |  |  |  |  |  |  |
| reserve adjustments | \$ 16,192 | \$ 12,962 | \$ 3,230 | \$ 32,802 | \$ 30,360 | \$ 2,442 |

The increase in provisioning for the indemnity reserve in the BPPR reportable segment for the quarter and six months ended June 30, 2010 was associated to mortgage loans that had been previously sold with credit recourse by the BPPR reportable segment. This indemnity reserve adjustment was driven by increased foreclosure rates, repurchases, delinquency trends and loss severity levels experienced during 2010. The decrease in provisioning for the indemnity reserves at the BPNA reportable segment corresponded principally to lower volume of disbursements, reduced loss severities and the expiration of indemnification terms under standard representation and warranty arrangements, including a reduction of $\$ 12.0$ million related to loans previously sold by E-LOAN and $\$ 14.8$ million related to loans sold by Popular Equipment Finance during the first half of 2009.
Also, non-interest income for the quarter ended June 30, 2010 was positively impacted by $\$ 23.3$ million derived from the two-month accretion of the FDIC loss share indemnification asset. The estimated fair value of the FDIC loss share indemnification asset was determined by discounting the projected cash flows related to the loss sharing agreements based on expected reimbursements, primarily for credit losses on covered assets. The time value of money incorporated into the present value computation is accreted into earnings over the life of the loss sharing agreements. Furthermore, the Corporation recognized non-interest income of $\$ 24.4$ million during the quarter ended June 30, 2010 as a result of a decrease in the fair value of the equity appreciation instrument issued to the FDIC. The equity appreciation instrument is classified as a liability in the consolidated statement of condition. The decrease in value
was associated to the decline in value in the Corporation s common stock since the equity appreciation instrument
was issued to June 30, 2010, as well as the passage of time towards the May 7, 2011 expiration date. In addition, other operating income increased by $\$ 7.3$ million and $\$ 12.4$ million, respectively, for the quarter and six months ended June 30, 2010, when compared with the same periods of the previous year, mostly as a result of higher derivative gains, including lower unfavorable credit adjustments, by $\$ 4.7$ million and $\$ 6.9$ million for the comparative periods, respectively; and higher revenues from investments accounted for under the equity method by $\$ 1.7$ million and $\$ 5.9$ million, respectively.

## OPERATING EXPENSES

Table E provides a breakdown of operating expenses by major categories.
TABLE E

## Operating Expenses



Operating expenses for BPPR s Westernbank operations amounted to $\$ 20.6$ million for the quarter and six months ended June 30, 2010, and consisted principally of $\$ 8.6$ million in personnel costs, $\$ 3.8$ million in professional fees, $\$ 2.0$ million in net occupancy expenses, $\$ 1.1$ million in equipment expenses and $\$ 3.3$ million in the category of other operating expenses. These costs included acquisition and integration costs. There are approximately 376 former employees of Westernbank occupying permanent positions with Popular and approximately 1,000 working on temporary positions. The Corporation expects to substantially reduce Westernbank s personnel costs after achievement of branch and operational synergies and the completion of system conversions.
Excluding the aforementioned operating expenses from BPPR s Westernbank operations, the Corporation s operating expenses for the quarter ended June 30, 2010 amounted to $\$ 307.8$ million, a decrease of $\$ 22.8$ million compared with the second quarter of 2009 . The decrease consisted principally of a reduction of $\$ 6.8$ million in personnel costs and $\$ 20.9$ million in FDIC deposit insurance premiums. Operating expenses for the quarter ended June 30, 2009 included
the $\$ 16.7$ million FDIC deposit insurance special assessment. The reduction in personnel costs was principally due to a decrease in health insurance and postretirement benefit plan costs, as well as lower salaries primarily in the BPNA reportable segment resulting from the downsizing of the U.S. operations and cost control initiatives. BPNA, including E-LOAN, contributed with a reduction of 335 full-time equivalent employees ( FTEs ) from June 30, 2009 to June 30, 2010. The category of other operating expenses, excluding the BPPR s Westernbank operations, included other real estate expenses, gains or losses on the sale of other real estate properties and write-downs in the fair value of the commercial and residential mortgage properties amounting to approximately $\$ 14.4$ million for the quarter ended June 30, 2010, compared with $\$ 3.7$ million for the same quarter in 2009. The increase was principally due to write-downs in the value of commercial other real estate properties in the BPPR reportable segment during the second quarter of 2010 resulting from updated appraisals. This increase in the category of other operating expenses was partially offset by lower losses on the disposition of assets and lower sundry operational losses.
Excluding the aforementioned operating expenses from BPPR s Westernbank operations, the Corporation s operating expenses for the six months ended June 30,2010 amounted to $\$ 588.7$ million, a decrease of $\$ 46.1$ million
compared with the six months ended June 30, 2009. Similar factors as described in the quarterly results influenced also the year-to-date variances. Excluding the impact of BPPR s Westernbank operations, personnel costs decreased by $\$ 31.1$ million, which consisted primarily from a reduction in salaries in the BPNA reportable segment by $\$ 16.5$ million and lower pension and savings plan costs in the Corporation by $\$ 10.5$ million. In 2009, BPPR s pension plan was frozen with regards to all future benefit accruals after April 30, 2009. Also, effective in March 2009, the Corporation temporarily suspended its matching contributions to the Puerto Rico and U.S. subsidiaries savings and investment plans. Furthermore, postretirement benefit plan and health insurance costs declined by approximately $\$ 3.8$ million and $\$ 1.7$ million, respectively, for the six months ended June 30, 2010, compared to the same period of 2009. The reduction in operating expenses was also influenced by lower FDIC deposit insurance premiums, which is shown in Table E. The category of other operating expenses, excluding the BPPR s Westernbank operations, included other real estate property expenses, gains or losses on sale and write-downs in the fair value of the repossessed real estate properties amounting to approximately $\$ 19.1$ million for the six months ended June 30, 2010, compared with $\$ 9.7$ million for the same period in 2009. The increase was principally due to the aforementioned write-downs in the value of certain commercial OREO properties in the BPPR reportable segment. This increase in the category of other operating expenses was partially offset by lower losses on the disposition of assets and sundry operational losses, and lower provisions for reserves on unused loan commitments.

## INCOME TAXES

Income tax expense amounted to $\$ 20.0$ million for the quarter ended June 30, 2010, compared with income tax expense of $\$ 5.4$ million for the same quarter of 2009. The increase in income tax expense was primarily due to higher income before tax on the BPPR reportable segment and lower exempt interest income net of disallowance of expenses attributed to such exempt income. In addition, there was an increase in non-deductible interest expense related to the trust preferred securities issued to the U.S. Treasury in August 2009, as to which the Corporation agreed with the U.S. Treasury not to deduct interest payments for tax purposes. These trust preferred securities are described in Note 17 to the consolidated financial statements.
The components of income tax for the quarter ended June 30, 2010 and 2009 were as follows:

| (In thousands) | Quarter ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2010 |  | June 30, 2009 |  |
|  | Amount | $\%$ of pre-tax income | Amount | $\%$ of pre-tax income |
| Computed income tax at statutory rates | \$(14,676) | 40.95\% | \$(70,103) | 40.95\% |
| Benefits of net tax exempt interest income | $(2,331)$ | 6.50 | $(11,094)$ | 6.48 |
| Effect of income subject to preferential tax rate | (693) | 1.93 | $(12,508)$ | 7.31 |
| Deferred tax asset valuation allowance | 28,449 | (79.38) | 84,916 | (49.60) |
| Non-deductible expenses | 6,984 | (19.49) |  |  |
| Difference in tax rates due to multiple jurisdictions | 2,226 | (6.21) | 8,218 | (4.80) |
| State taxes and others | 29 | (0.07) | 5,964 | (3.49) |
| Income tax expense | \$ 19,988 | (55.77\%) | \$ 5,393 | (3.15\%) |

Although the Corporation reported a net loss before income tax of $\$ 35.8$ million, it recognized an income tax expense for the quarter ended June 30, 2010 of $\$ 20.0$ million. This is in part the result of having the BPPR and the EVERTEC reportable segments recognizing net income before taxes for the second quarter of 2010 of $\$ 41.8$ million and $\$ 19.1$ million and an income tax expense of $\$ 16.2$ million and $\$ 7.3$ million, respectively, while the BPNA reportable segment had a net loss before income tax of $\$ 57.0$ million, with minimal income tax. The Corporation does not recognize a tax benefit on the loss of the BPNA reportable segment because a full valuation allowance on BPNA reportable segment deferred tax assets is being recognized since 2009. In addition, for tax purposes, the Corporation is
not allowed to file consolidated tax returns for its Puerto Rico and U.S. operations as they are under different tax jurisdictions, and thus cannot benefit from the losses of its U.S. operations to offset taxes in its Puerto Rico operations.

Income tax expense amounted to $\$ 10.7$ million for the six-month period ended June 30, 2010, compared with an income tax benefit of $\$ 21.5$ million for the same period in 2009. The variance was principally due to lower net exempt interest income and a reduction in income subject to a lower preferential tax rate on capital gains applicable to Puerto Rico corporations as compared to the same period of 2009 and an increase in non-deductible interest expense related to the trust preferred securities issued to the U.S. Treasury.
Also, in 2009 a temporary five-percent special surtax was imposed on all corporations doing business in Puerto Rico, resulting in an income tax benefit as a consequence of adjusting the deferred tax assets to reflect the increase in tax rate.
The components of income tax for the six months ended June 30, 2010 and 2009 were as follows:

| (In thousands) | Six months ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2010 |  | June 30, 2009 |  |
|  | Amount | \% of pre-tax income | Amount | $\%$ of pre-tax income |
| Computed income tax at statutory rates | \$ $(53,305)$ | 40.95\% | \$ $(98,567)$ | 40.95\% |
| Benefits of net tax exempt interest income | $(12,036)$ | 9.25 | $(26,856)$ | 11.16 |
| Effect of income subject to preferential tax rate | $(1,106)$ | 0.85 | $(59,273)$ | 24.63 |
| Deferred tax asset valuation allowance | 61,728 | (47.42) | 145,229 | (60.34) |
| Non-deductible expenses | 13,882 | (10.66) |  |  |
| Difference in tax rates due to multiple jurisdictions | 6,321 | (4.86) | 22,476 | (9.34) |
| State taxes and others | $(4,771)$ | 3.66 | $(4,549)$ | 1.89 |
| Income tax expense (benefit) | \$ 10,713 | (8.23\%) | \$ $(21,540)$ | 8.95\% |

Refer to Note 27 to the consolidated financial statements for a breakdown of the Corporation s deferred tax assets as of June 30, 2010.

## REPORTABLE SEGMENT RESULTS

The Corporation s reportable segments for managerial reporting purposes consist of Banco Popular de Puerto Rico, EVERTEC and Banco Popular North America. A Corporate group has been defined to support the reportable segments. For managerial reporting purposes, the costs incurred by the Corporate group are not allocated to the reportable segments. For a description of the Corporation s reportable segments, including additional financial information and the underlying management accounting process, refer to Note 29 to the consolidated financial statements.
The Corporate group had a net loss of $\$ 33.8$ million for the second quarter of 2010, compared with a net loss of $\$ 27.1$ million for the quarter ended June 30, 2009, and a net loss of $\$ 52.4$ million for the six months ended June 30, 2010 and $\$ 46.3$ million for the same period in the previous year. The variance in the year-to-date results for the corporate group was principally due to higher net interest expense by $\$ 22.7$ million, mostly due to interest expense related to the trust preferred securities issued to the U.S. Treasury in exchange for preferred stock and higher funding cost on term notes. This was partially offset by losses of $\$ 5.6$ million related to other-than-temporary impairments on equity securities recorded during the six-month period ended June 30, 2009.
Highlights on the earnings results for the reportable segments are discussed below.

## Banco Popular de Puerto Rico

The Banco Popular de Puerto Rico reportable segment reported net income of $\$ 25.5$ million for the quarter ended June 30, 2010, compared with $\$ 6.8$ million for the same quarter of 2009. The principal factors that contributed to the variance in the financial results for the second quarter of 2010, when compared with the same quarter of the previous year, included the following:
higher net interest income by $\$ 15.2$ million, or $7 \%$, primarily due to approximately $\$ 16.7$ million in net interest income derived from the assets acquired and liabilities assumed in the Westernbank FDIC-assisted transaction, including the impact of the note payable issued to the FDIC. The BPPR reportable segment s net interest yield was adversely impacted by funding the FDIC loss share indemnification asset, a non-interest earning asset, with interest bearing liabilities. The FDIC loss share indemnification asset accreted at a per-annum rate of approximately $4.21 \%$ for May and June 2010, which resulted in non-interest income of $\$ 23.3$ million for the second quarter of 2010. In general, BPPR had a reduction in the cost of interest bearing deposits, mainly time deposits, partially offset by a reduction in the yield on earning assets, principally commercial loans, investment securities and money markets. The BPPR reportable segment had a net interest margin of $3.69 \%$ for the quarter ended June 30, 2010, compared with $3.77 \%$ for the same quarter in 2009.
lower provision for loan losses by $\$ 59.4$ million, or $33 \%$. The provision for loan losses represented $120 \%$ of net charge-offs for the second quarter of 2010 , compared with $131 \%$ of net charge-offs for the same quarter of 2009. The ratio of allowance for loan losses to loans held-in-portfolio, excluding covered loans, for the BPPR reportable segment was $4.68 \%$ as of June 30, 2010, when compared with $4.26 \%$ as of the same date in 2009. Non-performing loans in this reportable segment totaled $\$ 1.7$ billion as of June 30, 2010, compared with $\$ 1.3$ billion at the same date in 2009, mainly related to construction, commercial and mortgage loans. Low absorption rates and high inventory continue to affect the local housing market which, coupled with a deteriorated economic environment may result in additional declines in real estate values in Puerto Rico, and may have a direct impact in the levels of net charge-offs and non-accruing commercial, construction and mortgage loan portfolios. The consumer loan portfolio continues to reflect stable performance in terms of delinquency levels. Refer to the Credit Risk Management and Loan Quality section of this MD\&A for certain credit quality indicators corresponding to the BPPR reportable segment.
lower non-interest income by $\$ 15.6$ million, or $8 \%$, mainly due to a reduction in gains on sale of securities by $\$ 44.9$ million due to gains on the sale of equity securities in the second quarter of 2009 and lower trading account profit by $\$ 14.4$ million associated with the mortgage banking business, which is described in the Non-Interest Income section of this MD\&A. Also, there were higher net losses in the category of loans sold due to higher adjustments in indemnity reserves for loans sold by approximately $\$ 12.0$ million, offset by higher gains on securitization transactions of mortgage loans by $\$ 5.0$ million. These unfavorable variances were partially offset by $\$ 23.3$ million in FDIC loss share income (accretion of indemnification asset) and $\$ 24.4$ million income related to the decrease in the fair value of the equity appreciation instrument issued to the FDIC.
higher operating expenses by $\$ 26.5$ million, or $13 \%$, mainly due to higher personnel costs, professional fees and other operating expenses. The BPPR Westernbank operations accounted for $\$ 20.6$ million in expenses during the quarter, which are expected to decrease as the Corporation completes the integration of Westernbank. Higher other operating expenses were mostly due to losses associated with write-downs in other real estate property. Refer to the Operating Expenses section of this MD\&A.
higher income tax expense by $\$ 13.8$ million, mainly due to higher income before tax on the BPPR reportable segment and lower exempt interest income, net of disallowance of expenses attributed to such exempt income. Net income for the six months ended June 30, 2010 totaled $\$ 52.6$ million, compared with $\$ 186.6$ million for the same period in the previous year. These results reflected:
higher net interest income by $\$ 18.4$ million, or $4 \%$;
lower provision for loan losses by $\$ 102.4$ million, or $31 \%$;

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lower non-interest income by $\$ 215.7$ million, or $43 \%$, which was mainly due to lower net gains on sale of investments securities, principally related to transactions that are described in the Non-Interest Income section of this MD\&A;
higher operating expenses by $\$ 21.3$ million, or 5\%, principally related to the Westernbank FDIC-assisted transaction; and
income tax expense of $\$ 17.3$ million for the six months ended June 30, 2010, compared to an income tax benefit of $\$ 0.7$ million for the same period in the previous year. The variance was principally due to lower net exempt interest income and a reduction in income subject to a lower preferential tax rate on capital gains applicable to Puerto Rico corporations for the six months ended June 30, 2010 as compared with the same period of 2009. Also, the year 2009 included a temporary five-percent special surtax imposed on all
corporations doing business in Puerto Rico, resulting in an income tax benefit as a consequence of adjusting the deferred tax assets to reflect the increase in tax rate in the first quarter of 2009.

## Banco Popular North America

Banco Popular North America reportable segment, which includes the operations of E-LOAN, reported a net loss of $\$ 57.8$ million for the second quarter of 2010 , a decrease of $\$ 116.4$ million, or $67 \%$, when compared with the net loss of $\$ 174.2$ million for the quarter ended June 30, 2009. The principal factors that contributed to the variance in results for the quarter ended June 30, 2010, when compared with the same quarter in the previous year, included:
lower net interest income by $\$ 5.5$ million, or $7 \%$, which was mainly due to a reduction in average earning assets by $\$ 1.7$ billion, principally in loans by $\$ 1.5$ billion, with a corresponding reduction in funding sources, primarily in interest bearing deposits by $\$ 1.5$ billion. The impact of these unfavorable variances was partially offset by a higher net interest yield due to a higher reduction in the average costs of deposits, including internet deposits, compared to the reduction in loan yields.
lower provision for loan losses by $\$ 87.8$ million, or $52 \%$, prompted by credit quality indicators that reflect signs of stabilization in the U.S. operations. This decrease in the provision for loan losses was mainly the result of higher amounts provisioned during 2009 particularly for commercial and construction loans, U.S. mainland non-conventional residential mortgage loans, home equity lines of credit and closed-end second mortgages, combined with specific reserves recorded for loans considered impaired. Substantial reserve increases were recorded during 2009 as a result of the deteriorated conditions of the U.S. economy, declines in property values, and the slowdown in consumer spending. The U.S. real estate market has shown some improvement and stabilization in collateral values during 2010. The decrease of approximately $\$ 1.5$ billion in loans held-in-portfolio since June 30, 2009, particularly in the commercial, construction consumer and mortgage loan portfolios, also contributed to the lower level of provision for loan losses for the quarter ended June 30, 2010. Net charge-offs for the BPNA reportable segment for the second quarter of 2010 decreased $\$ 21.2$ million, or $17 \%$, compared with the quarter ended June 30, 2009, primarily in the consumer loan portfolio. The provision for loan losses represented $80 \%$ of net charge-offs for the quarter ended June 30, 2010, compared with $138 \%$ of net charge-offs for the same period of the previous year. The allowance for loan losses to loans held-in-portfolio in this reportable segment was $7.57 \%$ as of June 30,2010 , compared with $5.32 \%$ as of June 30, 2009. Refer to the Credit Risk Management and Loan Quality section of this MD\&A for certain credit quality indicators corresponding to the BPNA reportable segment.
higher non-interest income by $\$ 10.2$ million, mainly due to lower provisioning in indemnity reserves on loans sold in previous periods; and
lower operating expenses by $\$ 23.9$ million, or $26 \%$. This variance was principally the result of lower personnel costs, mainly salaries as a result of downsizing of U.S. operations; and lower other operating expenses, as a result of lower FDIC deposit insurance expenses.
Net loss for the six months ended June 30, 2010 totaled $\$ 162.0$ million, compared with a net loss of $\$ 387.7$ million for the same period in the previous year. These results reflected:
lower net interest income by $\$ 3.2$ million, or $2 \%$, mostly as a result of the same factors discussed for the quarter;
lower provision for loan losses by $\$ 177.2$ million, or $46 \%$, mostly as a result of the same factors discussed for the quarter;
higher non-interest income by $\$ 23.0$ million principally due to reductions in the provisioning for indemnity reserves on loans previously sold, which considers factors such as reduced volume of disbursements and loss severities and expiration of indemnity terms.
lower operating expenses by $\$ 38.6$ million, or $22 \%$, mainly in personnel costs due to restructuring and staff reductions and lower FDIC deposit insurance assessments; and
income tax expense of $\$ 1.6$ million for the six months ended June 30, 2010, compared with an income tax benefit of $\$ 8.2$ million for the same period in the previous year.

## EVERTEC

For the quarter ended June 30, 2010, the EVERTEC reportable segment had net income of $\$ 11.8$ million, compared with $\$ 18.1$ million for the same quarter in the previous year. The principal factors that contributed to the variance in results for the quarter ended June 30, 2010, when compared with the quarter ended June 30, 2009, included:
lower non-interest income by $\$ 5.1$ million, or $7 \%$, primarily due to gains on sale of equity securities of $\$ 7.9$ million during the second quarter of 2009, partially offset by higher revenues derived from business process outsourcing, which are mainly related to services provided to BPNA on E-LOAN s internet deposits platform and electronic benefit transfer fees;
higher operating expenses by $\$ 0.9$ million, or $2 \%$, primarily due to higher professional services and net occupancy expenses; and
higher income tax expense by $\$ 0.3$ million, in part due to higher taxable income.
Net income for the six months ended June 30, 2010 totaled $\$ 22.0$ million, a decrease of $\$ 6.0$ million, or $21 \%$, compared with the same period in the previous year. These results reflected:
lower non-interest income by $\$ 4.4$ million, or $3 \%$, which was mainly due to gains on sale of equity securities during 2009;
lower operating expenses by $\$ 0.8$ million, or $1 \%$; and
higher income tax expense by $\$ 2.3$ million, or $19 \%$, mostly due to higher taxable income.
As discussed in the Overview section of this MD\&A, the Corporation has entered into an agreement to sell a $51 \%$ interest in EVERTEC.

## FINANCIAL CONDITION

Assets
As of June 30, 2010, the Corporation s total assets were $\$ 42.4$ billion, compared with $\$ 34.7$ billion as of December 31, 2009 and $\$ 36.5$ billion as of June 30, 2009. Refer to the consolidated financial statements included in this report for the Corporation s consolidated statements of condition as of such dates. The increase in total assets from December 31, 2009 to June 30, 2010 was due to the Westernbank FDIC-assisted transaction, which as of the April 30, 2010 transaction date added $\$ 8.4$ billion in total assets, net of fair value adjustments, to the Corporation s financial condition.

## Investment securities

Table F provides a breakdown of the Corporation s portfolio of investment securities available-for-sale ( AFS ) and held-to-maturity ( HTM ) on a combined basis as of June 30, 2010, December 31, 2009 and June 30, 2009. Also, Notes 8 and 9 to the consolidated financial statements provide additional information with respect to the Corporation s investment securities AFS and HTM.

## TABLE F

## Breakdown of Investment Securities Available-for-Sale and Held-to-Maturity

| December |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (In millions) | $\begin{gathered} \text { June } 30, \\ 2010 \end{gathered}$ | $\begin{gathered} 31, \\ 2009 \end{gathered}$ | Variance | $\begin{gathered} \text { June } 30, \\ 2009 \end{gathered}$ | Variance |
| U.S. Treasury securities | \$ 166.5 | \$ 56.2 | \$ 110.3 | \$ 30.8 | \$ 135.7 |
| Obligations of U.S. Government sponsored entities | 1,749.5 | 1,647.9 | 101.6 | 1,781.4 | (31.9) |
| Obligations of Puerto Rico, States and political subdivisions | 236.4 | 262.8 | (26.4) | 382.3 | (145.9) |
| Collateralized mortgage obligations federal agencies | 1,445.0 | 1,600.2 | (155.2) | 1,673.7 | (228.7) |
| Collateralized mortgage obligations private label | 102.2 | 117.8 | (15.6) | 136.7 | (34.5) |

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| Mortgage-backed securities | $2,979.7$ | $3,210.2$ | $(230.5)$ | $3,542.8$ | $(563.1)$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Equity securities | 8.7 | 7.8 | 0.9 | 8.2 | 0.5 |
| Others | 2.6 | 4.8 | $(2.2)$ | 10.6 | $(8.0)$ |
| Total investment securities AFS <br> and HTM |  |  |  |  |  |

The portfolio of investment securities consists primarily of very liquid, high quality securities. The reduction in investment securities from December 31, 2009 and June 30, 2009 to June 30, 2010 was mostly impacted by maturities and prepayments. The cash proceeds from these activities were not fully reinvested as part of a strategy to deleverage the balance sheet. The Westernbank FDIC-assisted transaction did not contribute significantly to the Corporation s portfolio of investment securities, as the Corporation only acquired $\$ 59$ million in FHLB stock as part of the transaction, which were redeemed prior to June 30, 2010.

As of June 30, 2010, there were investment securities AFS and HTM with a fair value of $\$ 401$ million in an unrealized loss position. The unrealized losses on these particular securities approximated $\$ 11$ million as of June 30, 2010. These figures compare with securities of $\$ 1.8$ billion with unrealized losses of $\$ 31$ million as of December 31, 2009. Management performed its quarterly analysis of all debt securities in an unrealized loss position as of June 30, 2010. Based on the analyses performed, management concluded that no individual debt security was other-than-temporarily impaired as of such date. As of June 30, 2010, the Corporation does not have the intent to sell debt securities in an unrealized loss position and it is not more likely than not that the Corporation will have to sell those investment securities prior to recovery of their amortized cost basis. Notes 8 and 9 to the consolidated financial statements provide additional information by investment categories of the unrealized gains / losses with respect to the Corporation s available-for-sale and held-to-maturity investment securities portfolio.

## Loans

Refer to Table G, for a breakdown of the Corporation s loan portfolio, the principal category of earning assets. Included in Table G are $\$ 101$ million of loans held-for-sale as of June 30, 2010, compared with $\$ 91$ million as of December 31, 2009 and $\$ 243$ million as of June 30, 2009. Loans covered under the FDIC loss sharing agreements, which were acquired in April 30, 2010, are presented in a separate line item in Table G. Because of the loss protection provided by the FDIC, the risks of the covered loans are significantly different, thus the Corporation has determined to segregate them in the information included in table.
Excluding the acquired covered loans, all loan portfolios as of June 30, 2010, except for mortgage loans, declined compared with December 31, 2009 and June 30, 2009. This generally reflects weak loan demand, the high level of loan charge-offs as a result of the downturn in the real estate market and continued weakened economy, and the exiting or downsizing of certain loan origination channels due to strategic decisions.

## TABLE G

## Loans Ending Balances (including loans held-for-sale)

| (In thousands) | Variance |  |  |  | Variance |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | June 30, 2010 Vs. |  | June 30, 2010 Vs. |
|  | $\begin{gathered} \text { June } 30, \\ 2010 \end{gathered}$ | $\begin{gathered} \text { December } \\ 31, \\ 2009 \end{gathered}$ | $\begin{gathered} \text { December } \\ 31, \\ 2009 \end{gathered}$ | $\begin{aligned} & \text { June 30, } \\ & 2009 \text { [2] } \end{aligned}$ | $\begin{gathered} \text { June } 30, \\ 2009 \end{gathered}$ |
| Loans not covered under FDIC loss sharing agreements: |  |  |  |  |  |
| Commercial | \$11,788,669 | \$12,666,955 | \$ (878,286) | \$13,119,330 | \$(1,330,661) |
| Construction | 1,496,155 | 1,724,373 | $(228,218)$ | 2,033,448 | $(537,293)$ |
| Lease financing | 636,913 | 675,629 | $(38,716)$ | 730,396 | $(93,483)$ |
| Mortgage [1] | 4,786,933 | 4,691,145 | 95,788 | 4,646,521 | 140,412 |
| Consumer | 3,858,969 | 4,045,807 | $(186,838)$ | 4,319,214 | $(460,245)$ |
| Total non-covered loans | \$22,567,639 | \$23,803,909 | \$(1,236,270) | \$24,848,909 | \$(2,281,270) |
| Loans covered under FDIC loss sharing agreements [3] | 4,079,017 |  | 4,079,017 |  | 4,079,017 |
| Total loans | \$26,646,656 | \$23,803,909 | \$ 2,842,747 | \$24,848,909 | \$ 1,797,747 |

[1] Includes
residential
construction
loans.
[2] Loans disclosed exclude the discontinued operations of PFH.
[3] Refer to Note 10 to the consolidated financial statements for the composition of the loans covered under FDIC loss sharing agreements.

The explanations for loan portfolio variances discussed below exclude the impact of the acquired covered loans. As of June 30, 2010, the commercial and construction loan portfolios decreased $\$ 1.1$ billion when compared to December 31, 2009. The decrease in these portfolios was both reflected in the BPPR and BPNA reportable segments and was impacted by lower new loan origination activity, portfolio run-off associated with exited origination channels in the U.S. operations, and loan charge-offs during the six months ended June 30, 2010. The decline in commercial and construction loans from June 30, 2009 to June 30, 2010 was influenced by similar factors as described above. The decrease in the consumer loan portfolio from December 31, 2009 to June 30, 2010 by approximately $\$ 187$ million, or $5 \%$, was mostly reflected in personal and auto loans in Puerto Rico and home equity lines of credit and closed-end second mortgages in E-LOAN. Net charge-offs in the consumer loan portfolio amounted to $\$ 110.8$ million for the six months ended June 30, 2010. Also, portfolio run-off exceeded the volume of new personal and
auto loan originations in the BPPR reportable segment due to current weak economic conditions. Furthermore, the run-off of Popular Finance s loan portfolio contributed to such decrease. Popular Finance s operations were closed in late 2008. Also, there were reductions in the consumer loan portfolio of the BPNA reportable segment, primarily due to loan charge-offs and the run-off of its auto, closed-end second mortgages and home equity lines of credit portfolios, which represent business lines exited in prior years. Consumer loans as of June 30, 2010 decreased significantly from June 30, 2009 as a result of similar factors. Consumer loans as of June 30, 2010 include $\$ 45$ million in credit cards pertaining to BPPR s Westernbank operations and which are not covered by the FDIC under the loss sharing agreements.
The decline in the lease financing portfolio from December 31, 2009 to June 30, 2010 was mostly at the BPPR reportable segment by $\$ 24$ million, which as well as the other loan portfolios continues to reflect the general slowdown in originations. The Corporation s U.S. operations are no longer originating lease financing and as such, the outstanding portfolio in those operations is running off.
The mortgage loan portfolio as of June 30, 2010 increased $\$ 96$ million from December 31, 2009. The BPPR reportable segment showed an increase of $\$ 195$ million, while the BPNA reportable segment experienced a reduction of $\$ 110$ million. The reduction at BPNA resulted principally from the discontinuance of the non-conventional mortgage loan origination business in the Corporation s U.S. mainland operations. The Corporation s mortgage loan origination subsidiary in Puerto Rico, Popular Mortgage, continued its efforts to originate loans despite the oversupply of housing developments, the decline in the volume of sales and the weak economic conditions in the Island. There is a reduction from June 30, 2009 in BPNA due to high volume of net charge-offs in the non-conventional mortgage loan portfolio and run-off of the portfolio.
The covered loans were initially recorded at fair value. Their carrying value approximated $\$ 4.1$ billion as of June 30 , 2010, of which approximately $66 \%$ pertained to commercial and construction loans, $31 \%$ to mortgage loans and $3 \%$ to consumer loans. The unpaid principal balance on the covered loans approximated $\$ 8.4$ billion as of June 30, 2010. Note 10 to the consolidated financial statements presents the carrying amount of the covered loans broken down by major loan type categories. A substantial amount of the covered loans, or approximately $\$ 3.8$ billion of their carrying value as of June 30, 2010, is accounted for under ASC Subtopic 310-30.
Under ASC Subtopic 310-30, the covered loans acquired from the FDIC were aggregated into pools based on similar characteristics, including factors such as loan type, interest rate type, accruing status, and amortization type. Each loan pool is accounted for as a single asset with a single composite interest rate and an aggregate expectation of cash flows. Under ASC Subtopic 310-30, the difference between the undiscounted cash flows expected at acquisition and the fair value of the loans, or the accretable yield, is recognized as interest income using the effective yield method over the estimated life of the loan if the timing and amount of the future cash flows of the pool is reasonably estimable. The non-accretable difference represents the difference between undiscounted contractually required principal and interest and the undiscounted cash flows expected to be collected. The non-accretable difference was established in purchase accounting to absorb losses expected at the acquisition date on such loans. Amounts absorbed by the non-accretable difference do not affect the statement of operations or the allowance for loan losses. Loans charged-off against the non-accretable difference established in purchase accounting are not reported as charge-offs. Subsequent to the acquisition date, increases in cash flows over those expected at the acquisition date are recognized as interest income prospectively. Decreases in expected cash flows after the acquisition date are recognized by recording an allowance for loan losses. The loans under ASC Subtopic 310-30 will be reviewed each reporting period to determine whether any changes occurred in expected cash flows that would result in a reclassification from non-accretable difference to accretable yield or in the establishment of an allowance for loan losses.

The following table presents acquired loans accounted for pursuant to ASC Subtopic 310-30 as of the April 30, 2010 acquisition date:
(In thousands)
Contractually-required principal and interest $\$ 10,995,387$
Non-accretable difference
5,789,480
Cash flows expected to be collected
5,205,907
Accretable yield
1,303,908
Fair value of loans accounted for under ASC Subtopic 310-30
\$ 3,901,999 [1]
[1] Reflects a difference of $\$ 11.4$ million compared with the amounts disclosed in the Form 8-K/A filed on July 16,
2010, which included the financial statements and exhibits pertaining to the
Westernbank
FDIC-assisted transaction at the acquisition date. The
Corporation reassessed the classification of certain acquired loans and, due to their revolving characteristics, reclassified the loans for
accounting purposes from
ASC Subtopic
310-30 to ASC
Subtopic
310-20. The
reclassification
did not impact
the fair value of the loans.

The cash flows expected to be collected consider the estimated remaining life of the underlying loans and include the effects of estimated prepayments.
Changes in the carrying amount and the accretable yield for the acquired loans in the Westernbank FDIC-assisted transaction as of and for the quarter ended June 30, 2010, and which are accounted pursuant to the ASC Subtopic 310-30, were as follows:

| (In thousands) | Accretable yield | Carrying amount of loans |
| :---: | :---: | :---: |
| Balance at beginning of period |  |  |
| Additions [1] | \$1,303,908 | \$3,901,999 |
| Accretion | $(38,998)$ | 38,998 |
| Payments received, net |  | $(130,169)$ |
| Balance at end of period | \$ 1,264,910 | \$3,810,828 |

[1] Represents the estimated fair value of the loans at the date of acquisition. There were no reclassifications from non-accretable difference to accretable yield from April 30, 2010 to June 30, 2010.

As indicated in Note 3 to the consolidated financial statements, the Corporation accounts for lines of credit with revolving privileges under the accounting guidance of ASC Subtopic 310-20, which requires that any differences between the contractually required loan payment receivable in excess of the initial investment in the loans be accreted into interest income using the effective yield method over the life of the loan, if the loan is accruing interest. The following table presents acquired loans accounted for under ASC Subtopic 310-20 as of the April 30, 2010 acquisition date:
(In thousands)

Gross contractual amounts receivable (principal and interest)
\$1,007,880
Estimate of contractual cash flows not expected to be collected
\$ 614,653
[1] Reflects a difference of $\$ 11.4$ million compared with the amounts disclosed in the
Form 8-K/A
filed on July 16,
2010, which
included the
financial
statements and
exhibits
pertaining to the
Westernbank
FDIC-assisted
transaction at
the acquisition
date. The
Corporation
reassessed the
classification of
certain acquired
loans and, due
to their
revolving
characteristics,
reclassified the
loans for
accounting
purposes from
ASC Subtopic
310-30 to ASC
Subtopic
310-20. The
reclassification
did not impact
the fair value of
the loans.
The cash flows expected to be collected consider the estimated remaining life of the underlying loans and include the effects of estimated prepayments.
As of June 30, 2010, acquired loans accounted pursuant to the guidance of ASC Subtopic 310-20 had a carrying amount of approximately $\$ 313$ million.

## FDIC loss share indemnification asset

As part of the loan portfolio fair value estimation in the Westernbank FDIC-assisted transaction, the Corporation established the FDIC loss share indemnification asset, which represents the present value of the estimated losses on loans to be reimbursed by the FDIC. The FDIC loss share indemnification asset amounted to $\$ 3.3$ billion as of June 30, 2010 and is presented in a separate line item in the consolidated statement of condition. The estimated losses were based on the same cash flow estimates used in determining the fair value of the loans. The FDIC loss share receivable will be reduced as losses are recognized on loans and loss sharing payments are received from the FDIC. Expected losses in excess of acquisition date estimates will increase the FDIC loss indemnification asset. Conversely, if expected losses are less than acquisition date estimates, the portion of the FDIC loss share indemnification asset no longer expected to result in a payment from the FDIC will be amortized to earnings using the effective interest method. Covered loans under the loss sharing agreements are reported exclusive of the estimated FDIC loss share indemnification asset.

## Other assets

Table H provides a breakdown of the principal categories that comprise the caption of Other assets in the consolidated statements of condition as of June 30, 2010, December 31, 2009 and June 30, 2009.

## TABLE H

## Breakdown of Other Assets



The increase in other assets from December 31, 2009 to June 30, 2010 was primarily due to higher trade receivables from brokers and counterparties, which were mostly related to higher mortgage-backed securities sold by Popular Mortgage prior to quarter-end, with settlement date in July 2010. When compared to June 30, 2009, the major variance was reflected in the prepaid FDIC insurance assessment, which represents the unamortized balance of the FDIC insurance premiums prepaid in 2009, which correspond to years 2010 through 2012.

## Deposits and Borrowings

## Deposits

A breakdown of the Corporation s deposits at period-end is included in Table I.

## TABLE I

## Deposits Ending Balances

$\left.\begin{array}{lcccccc} & & & \begin{array}{c}\text { Variance } \\ \text { June 30, 2010 }\end{array} & & \begin{array}{c}\text { Vaniance } \\ \text { June 30, 2010 }\end{array} \\ & & & \text { Vs. } \\ \text { Vs. }\end{array}\right]$

* Includes interest and non-interest bearing demand deposits.

Brokered certificates of deposit, which are included as time deposits, amounted to $\$ 2.0$ billion as of June 30, 2010, compared with $\$ 2.7$ billion as of December 31, 2009 and June 30, 2009.
The increase in demand and saving deposits from December 31, 2009 to June 30, 2010 was principally related to the deposits assumed in the Westernbank FDIC-assisted transaction. The BPPR Westernbank operations had demand and savings deposits of $\$ 298$ million and $\$ 865$ million, respectively, as of June 30, 2010. The decrease in time deposits from December 31, 2009 to June 30, 2010, was influenced by the decrease in brokered certificates of deposit and a decrease in the BPNA reportable segment by $\$ 409$ million, partially offset by $\$ 1.1$ billion in deposits from BPPR s Westernbank operations.
The increase in demand and savings accounts from June 30, 2009 to June 30, 2010 was principally related to the deposits assumed in the Westernbank FDIC-assisted transaction, which as of June 30, 2010 approximated $\$ 1.2$ billion. This increase was partially offset by a reduction in brokered certificates of deposit of $\$ 767$ million. Also, there was a reduction in other time deposits of $\$ 1.1$ billion in the BPNA reportable segment and $\$ 370$ million in the BPPR reportable segment, excluding the impact of the aforementioned time deposits of BPPR s Westernbank operations. The decrease at BPNA was impacted by the closure and sale of branches of BPNA. In addition, there were reduced levels of deposits gathered through E-LOAN s internet platform, in part influenced by the effect of a reduction in the pricing of these deposits and strategic actions taken that reduced BPNA s asset base considerably. The decline in the BPPR reportable segment, excluding the assumed deposits from Westernbank, pertained to both retail and commercial accounts.

## Borrowings

The Corporation s borrowings amounted to $\$ 10.5$ billion as of June 30, 2010, compared with $\$ 5.3$ billion as of December 31, 2009 and $\$ 5.6$ billion as of June 30, 2009. The increase in borrowings from the end of 2009 to June 30, 2010 was related to the note payable issued to the FDIC in relation to the FDIC-assisted transaction, which has a carrying amount of $\$ 5.7$ billion as of quarter end. The note payable issued to the FDIC is collateralized by the covered loans (other than certain consumer loans) and other real estate acquired in the agreement with the FDIC and all proceeds derived from such assets, including cash inflows from claims to the FDIC under the loss sharing agreements. As of June 30, 2010, the carrying amount of loans and other real estate property that serves as collateral on the note amounted to approximately $\$ 4.0$ billion. The entire outstanding principal balance of the note payable to the FDIC is due five years from issuance (April 30, 2015), or such date as such amount may become due and payable pursuant to the terms of the note. Borrowings under the note bear interest at the per annum rate of $2.50 \%$ and is paid monthly. The Corporation may prepay the note in whole or in part without any penalty subject to certain notification requirements indicated in the agreement. As a subsequent event, on July 26, 2010, the Corporation prepaid $\$ 2.0$ billion of the note payable to the FDIC from funds unrelated to the assets securing the note.
The increase in borrowings from June 30, 2009 to the same date in 2010 was also due to the aforementioned note payable issued to the FDIC, partially offset by a $\$ 644$ million reduction in repurchase agreements.
In March 2010, the SEC s Division of Corporation Finance sent a letter to certain public companies requesting information about repurchase agreements, securities lending transactions or other transactions involving the obligation to repurchase the transferred assets. The letter requests several disclosures with respect to such transfers that are recorded as sales. In this regard, the Corporation records all its repurchase transactions as collateralized borrowings rather than as sales transactions.
In August 2009, the Corporation issued junior subordinated debentures with an aggregate liquidation amount of $\$ 936$ million as part of the exchange agreement with the U.S. Treasury. As of June 30, 2010, the outstanding book balance of these debentures was $\$ 434$ million since it is reported net of a discount amounting to $\$ 502$ million. The discount resulted from the recording of the debentures at fair value because of the accounting treatment of the exchange. The aforementioned increase in junior subordinated debentures was partially offset by the reduction in previously outstanding junior subordinated debentures of $\$ 410$ million, associated with the exchange of trust preferred securities for common stock. Refer to the 2009 Annual Report for information on the exchange transactions.

Refer to Note 16 to the consolidated financial statements for detailed information on the Corporation s borrowings as of June 30, 2010, December 31, 2009 and June 30, 2009. Also, refer to the Liquidity Risk section in this MD\&A for additional information on the Corporation s funding sources as of June 30, 2010.

## Other liabilities

The increase in other liabilities from $\$ 983$ million as of December 31, 2009 to $\$ 1.2$ billion as of June 30, 2010 included two items directly associated to the Westernbank FDIC-assisted transaction. Such items included: (1) the equity appreciation instrument described in the Westernbank FDIC-assisted transaction section in this MD\&A with a fair value of $\$ 28.1$ million as of June 30,2010 , and a $\$ 132.4$ million contingent liability for unfunded loan commitments recorded at the April 30, 2010 acquisition date pertaining primarily to commercial and construction loans and commercial revolving lines of credit. Losses incurred on loan disbursements made under these unfunded loan commitments may be covered by the FDIC loss sharing agreements provided that the Corporation complies with specific requirements under such agreements.

## Stockholders Equity

Stockholders equity totaled $\$ 3.6$ billion as of June 30, 2010, compared with $\$ 2.5$ billion as of December 31, 2009 and $\$ 2.9$ billion as of June 30, 2009. Refer to the consolidated statements of condition and of stockholders equity for information on the composition of stockholders equity. Also, the disclosures of accumulated other comprehensive income (loss), an integral component of stockholders equity, are included in the consolidated statements of comprehensive loss. The increase in stockholders equity from December 31, 2009 to June 30, 2010 was due to the aforementioned issuance of depositary shares and conversion to common stock during the second quarter of 2010, which contributed with $\$ 1.15$ billion in additional capital. The increase from the new capital issuance was partially offset by the net loss recorded during 2009 and the six months ended June 30, 2010.
Included within surplus in stockholders equity as of June 30, 2010 and December 31, 2009 was $\$ 402$ million corresponding to a statutory reserve fund applicable exclusively to Puerto Rico banking institutions. This statutory reserve fund totaled $\$ 392$ million as of June 30, 2009. The Banking Act of the Commonwealth of Puerto Rico requires that a minimum of $10 \%$ of BPPR s net income for the year be transferred to a statutory reserve account until such statutory reserve equals the total of paid-in capital on common and preferred stock. Any losses incurred by a bank must first be charged to retained earnings and then to the reserve fund. Amounts credited to the reserve fund may not be used to pay dividends without the prior consent of the Puerto Rico Commissioner of Financial Institutions. The failure to maintain sufficient statutory reserves would preclude BPPR from paying dividends. As of June 30, 2010 and 2009 and December 31, 2009, BPPR was in compliance with the statutory reserve requirement.

## REGULATORY CAPITAL

The Corporation continues to exceed the well-capitalized guidelines under the federal banking regulations. The regulatory capital ratios and amounts of total risk-based capital, Tier 1 risk-based capital and Tier 1 leverage as of June 30, 2010, December 31, 2009, and June 30, 2009 are presented on Table J. As of such dates, BPPR and BPNA were well-capitalized.
TABLE J

## Capital Adequacy Data



* All banks are required to have a minimum Tier I leverage ratio of $3 \%$ or $4 \%$ of adjusted quarterly average assets, depending on the bank s classification.

As of June 30, 2010, the capital adequacy minimum requirement for

Popular, Inc.
was (in thousands):
Total Capital of
\$2,175,544, Tier
I Capital of $\$ 1,087,772$, and
Tier I Leverage
of $\$ 1,165,636$
based on a 3\% ratio or \$1,554,182 based on a 4\% ratio according to the Bank s classification.

In accordance with the Federal Reserve Board guidance, the trust preferred securities represent restricted core capital elements and qualify as Tier 1 Capital, subject to quantitative limits. The aggregate amount of restricted core capital elements that may be included in the Tier 1 Capital of a banking organization must not exceed $25 \%$ of the sum of all core capital elements (including cumulative perpetual preferred stock and trust preferred securities). As of June 30, 2010, the Corporation s restricted core capital elements did not exceed the $25 \%$ limitation. Thus, all trust preferred securities were allowed as Tier 1 capital. As of December 31, 2009, there were $\$ 7$ million of the outstanding trust preferred securities which were disallowed as Tier 1 capital. Amounts of restricted core capital elements in excess of this limit generally may be included in Tier 2 capital, subject to further limitations. The Federal Reserve Board revised the quantitative limit which would limit restricted core capital elements included in the Tier 1 capital of a bank holding company to $25 \%$ of the sum of core capital elements (including restricted core capital elements), net of goodwill less any associated deferred tax liability. The new limit would be effective on March 31, 2011. Furthermore, the Dodd-Frank Wall Street Reform and Consumer Protection Act, recently passed in July 2010, has a provision to effectively phase out the use of trust preferred securities as Tier 1 capital throughout a five-year period. As of June 30, 2010, the Corporation had $\$ 427$ million in trust preferred securities (capital securities) that are subject to the phase-out. As of June 30, 2010, the remaining $\$ 935$ million in trust preferred securities corresponded to capital securities issued to the U.S. Treasury pursuant to the Emergency Economic Stabilization Act of 2008 that are exempt from the phase-out provisions of the Act.
The Corporation s tangible common equity ratio was $6.67 \%$ as of June 30,2010 and $5.40 \%$ as of December 31, 2009. The Corporation s Tier 1 common equity to risk-weighted assets ratio was $9.22 \%$ as of June 30, 2010, compared with $6.39 \%$ as of December 31, 2009.
The tangible common equity ratio and tangible book value per common share are non-GAAP measures. Management and many stock analysts use the tangible common equity ratio and tangible book value per common share in conjunction with more traditional bank capital ratios to compare the capital adequacy of banking
organizations with significant amounts of goodwill or other intangible assets, typically stemming from the use of the purchase accounting method of accounting for mergers and acquisitions. Neither tangible common equity nor tangible assets or related measures should be considered in isolation or as a substitute for stockholders equity, total assets or any other measure calculated in accordance with accounting principles generally accepted in the United States of America ( GAAP ). Moreover, the manner in which the Corporation calculates its tangible common equity, tangible assets and any other related measures may differ from that of other companies reporting measures with similar names. The table that follows provides a reconciliation of total stockholders equity to tangible common equity and total assets to tangible assets as of June 30, 2010 and December 31, 2009.

| (In thousands, except share or per share information) | June 30, 2010 |  | $\begin{gathered} \text { December 31, } \\ 2009 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Total stockholders equity | \$ | 3,603,448 | \$ | 2,538,817 |
| Less: Preferred stock |  | $(50,160)$ |  | $(50,160)$ |
| Less: Goodwill |  | $(710,579)$ |  | $(604,349)$ |
| Less: Other intangibles |  | $(63,720)$ |  | $(43,803)$ |
| Total tangible common equity | \$ | 2,778,989 | \$ | 1,840,505 |
| Total assets | \$ | 42,443,652 | \$ | 34,736,325 |
| Less: Goodwill |  | $(710,579)$ |  | $(604,349)$ |
| Less: Other intangibles |  | $(63,720)$ |  | $(43,803)$ |
| Total tangible assets | \$ | 41,669,353 | \$ | 34,088,173 |
| Tangible common equity to tangible assets |  | 6.67\% |  | 5.40\% |
| Common shares outstanding at end of period |  | ,022,695,797 |  | 39,540,105 |
| Tangible book value per common share | \$ | 2.72 | \$ | 2.88 |

The Tier 1 common equity to risk-weighted assets ratio is another non-GAAP measure. Ratios calculated based upon Tier 1 common equity have become a focus of regulators and investors, and management believes ratios based on Tier 1 common equity assist investors in analyzing the Corporation s capital position. In connection with the Supervisory Capital Assessment Program ( SCAP ), the Federal Reserve Board began supplementing its assessment of the capital adequacy of a bank holding company based on a variation of Tier 1 capital, known as Tier 1 common equity. Because Tier 1 common equity is not formally defined by GAAP or, unlike Tier 1 capital, codified in the federal banking regulations, this measure is considered to be a non-GAAP financial measure. Non-GAAP financial measures have inherent limitations, are not required to be uniformly applied and are not audited. To mitigate these limitations, the Corporation has procedures in place to calculate these measures using the appropriate GAAP or regulatory components. Although these non-GAAP financial measures are frequently used by stakeholders in the evaluation of a company, they have limitations as analytical tools, and should not be considered in isolation, or as a substitute for analyses of results as reported under GAAP.

The table below reconciles the Corporation s total common stockholders equity (GAAP) as of June 30, 2010 and December 31, 2009 to Tier 1 common equity as defined by the Federal Reserve Board, FDIC and other bank regulatory agencies (non-GAAP).

|  | June 30, <br> (In thousands) | December 31, <br> 2010 |
| :--- | ---: | ---: |
| Common stockholders 2009 |  |  |

[1] In accordance
with regulatory risk-based capital guidelines, Tier 1 capital excludes net unrealized gains (losses) on available-for-sale debt securities and net unrealized gains on available-for-sale equity securities with readily determinable fair values. In arriving at Tier 1 capital, institutions are required to deduct net unrealized losses on available-for-sale equity securities with readily determinable fair values, net of tax.
[2] Approximately
$\$ 186$ million of
the Corporation s
$\$ 347$ million of
net deferred tax
assets as of
June 30, 2010
(\$186 million and \$364 million, respectively, as of December 31, 2009), were included without limitation in regulatory capital pursuant to the risk-based capital guidelines, while approximately $\$ 184$ million of such assets as of June 30, 2010 ( $\$ 180$ million as of December 31, 2009) exceeded the limitation imposed by these guidelines and, as disallowed
deferred tax assets, were deducted in arriving at Tier 1 capital. The remaining $\$ 23$ million of the Corporation s other net deferred tax assets as of June 30, 2010 ( $\$ 2$ million as of December 31, 2009) represented primarily the following items (a) the deferred tax effects of unrealized gains and losses on available-for-sale debt securities, which are permitted to be
excluded prior to
deriving the
amount of net
deferred tax
assets subject to
limitation under the guidelines; (b) the deferred tax
asset
corresponding to
the pension
liability
adjustment
recorded as part
of accumulated
other
comprehensive
income; and
(c) the deferred tax liability associated with goodwill and other intangibles.
[3] The Federal
Reserve Bank has
granted interim
capital relief for the impact of pension liability adjustment.

## CREDIT RISK MANAGEMENT AND LOAN QUALITY

Non-performing assets include primarily past-due loans that are no longer accruing interest, renegotiated loans, and real estate property acquired through foreclosure. A summary, including certain credit quality metrics, is presented in Table K.
The Corporation s non-accruing and charge-off policies by major categories of loan portfolios are as follows:
Commercial and construction loans recognition of interest income on commercial and construction loans is discontinued when the loans are 90 days or more in arrears on payments of principal or interest, or when other factors indicate that the collection of principal and interest is doubtful. The impaired portions on these loans are charged-off at no longer than 365 days past due.

Lease financing recognition of interest income for lease financing is ceased when loans are 90 days or more in arrears. Leases are charged-off when they are 120 days in arrears.

Mortgage loans recognition of interest income on mortgage loans is generally discontinued when loans are 90 days or more in arrears on payments of principal or interest. The impaired portion of a mortgage loan is charged-off when the loan is 180 days past due.

Consumer loans recognition of interest income on closed-end consumer loans and home-equity lines of credit is discontinued when the loans are 90 days or more in arrears on payments of principal or interest. Income is generally recognized on open-end consumer loans, except for home equity lines of credit, until the loans are charged-off. Closed-end consumer loans are charged-off when they are 120 days in arrears. Open-end consumer loans are charged-off when they are 180 days in arrears.

Troubled debt restructurings ( TDRs ) Loans classified as TDRs are reported in non-accrual status if the loan was in non-accruing status at the time of the modification. The TDR loan should continue in non-accrual status until the borrower has demonstrated a willingness and ability to make the restructured loan payments (at least six months of sustained performance after classified as a TDR).

Acquired covered loans from the Westernbank FDIC-assisted transaction that are restructured after acquisition are not considered restructured loans for purposes of the Corporation $s$ accounting and disclosure if the loans are accounted for in pools pursuant to ASC Subtopic 310-30.

As previously indicated in this MD\&A and notes to the accompanying financial statements, covered loans acquired in the Westernbank FDIC-assisted transaction, except for lines of credit with revolving privileges, are accounted for by the Corporation in accordance with ASC Subtopic 310-30. Under ASC Subtopic 310-30, the acquired loans were aggregated into pools based on similar characteristics. Each loan pool is accounted for as a single asset with a single composite interest rate and an aggregate expectation of cash flows. The covered loans which are accounted for under ASC Subtopic 310-30 by the Corporation are not considered non-performing and will continue to have an accretable yield as long as there is a reasonable expectation about the timing and amount of cash flows expected to be collected. Also, loans charged-off against the non-accretable difference established in purchase accounting are not reported as charge-offs. Charge-offs will be recorded only to the extent that losses exceed the purchase accounting estimates.

Lines of credit with revolving privileges that were acquired as part of the Westernbank FDIC-assisted transaction are accounted under the guidance of ASC Subtopic 310-20, which requires that any differences between the contractually required loan payment receivable in excess of the Corporation s initial investment in the loans be accreted into interest income using the effective yield method over the life of the loan. Loans accounted for under ASC Subtopic 310-20 are placed on non-accrual status when past due in accordance with the Corporation s non-accruing policy and any accretion of discount is discontinued.
The non-performing assets acquired in the FDIC-assisted transaction were written-down to their estimated fair value on their acquisition date, incorporating an estimate of future expected credit losses. To the extent actual or projected cash flows are less than originally estimated at the acquisition date, provisions for loan losses on the acquired loan portfolio will be recognized; however, these provisions would be mostly offset by a corresponding increase in the FDIC loss share indemnification asset if the loans are covered under the loss sharing agreements, measured based on the loss share percentages. The increase in the indemnification asset will impact non-interest income, while the decrease in the expected cash flows on the loans will impact the provision for loan losses in the consolidated statement of operations.
Because of the application of ASC Subtopic 310-30 to the Westernbank acquired loans and the loss protection provided by the FDIC which limits the risks on the covered loans, the Corporation has determined to provide certain quality metrics in this MD\&A that exclude such covered loans to facilitate the comparison between loan portfolios and across quarters or year-to-date periods.

## TABLE K

## Non-Performing Assets



## Ratios including covered loans:

Non-performing assets to total assets
Allowance for loan losses to loans held-in-portfolio Allowance for loan losses to non-performing loans

## HIP =

held-in-portfolio
[1] The amount consists of $\$ 98$ million in non-performing covered loans accounted for under ASC
Subtopic 310-20 and $\$ 76$ million in covered
OREO. It
excludes covered loans accounted for under ASC Subtopic 310-30 as they are considered to be performing due to the application of the accretion method, in which these loans will accrete interest income over the remaining life of the loans using estimated cash flow analyses.

## [2] Loans

held-in-portfolio used in the computation exclude $\$ 4.1$ billion in covered loans as of June 30, 2010.
[3] The carrying value of covered loans accounted

| $6.23 \%$ | $6.91 \%$ | $5.71 \%$ |
| :---: | :---: | :---: |
| 4.81 | 5.32 | 4.66 |
| 52.61 | 55.40 | 57.94 |

for under ASC
Sub-topic 310-30
that are
contractually
90 days or more past due was $\$ 85$ million as of June 30, 2010. This amount is excluded from the above table as the covered loans accretable yield interest recognition is independent from the underlying contractual loan delinquency status.

As of June 30, 2010, non-performing loans secured by real estate, excluding covered loans, amounted to $\$ 1.5$ billion, or $16.63 \%$ of total loans secured by real estate, excluding covered loans, in the Puerto Rico operations and $\$ 638$ million or $10.60 \%$, respectively, in the U.S. mainland operations. These figures compare to $\$ 1.3$ billion or $14.92 \%$ in the Puerto Rico operations and $\$ 697$ million or $10.69 \%$ in the U.S. mainland operations as of December 31, 2009.

In addition to the non-performing loans included in Table K, as of June 30, 2010, there were $\$ 304$ million of performing loans, excluding covered loans, which in management s opinion are currently subject to potential future classification as non-performing and are considered impaired, compared with $\$ 248$ million as of December 31, 2009 and $\$ 202$ million as of June 30, 2009.

Table L summarizes the detail of the changes in the allowance for loan losses, including charge-offs and recoveries by loan category, for the quarters and six months ended June 30, 2010 and 2009.
TABLE L

## Allowance for Loan Losses and Selected Loan Losses Statistics

| (Dollars in thousands) | Second Quarter |  |  | Six months ended June 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | Variance | 2010 | 2009 | Variance |
| Balance at beginning of $\begin{array}{llllllll}\text { period } & \$ 1,277,036 & \$ 1,057,125 & \$ 219,911 & \$ 1,261,204 & \$ 882,807 & \$ 378,397\end{array}$ |  |  |  |  |  |  |
| Provision for loan losses | 202,258 | 349,444 | $(147,186)$ | 442,458 | 721,973 | $(279,515)$ |
| Losses: |  |  |  |  |  |  |
| Commercial | 83,249 | 74,809 | 8,440 | 170,201 | 123,636 | 46,565 |
| Construction | 55,891 | 76,687 | $(20,796)$ | 108,298 | 121,495 | $(13,197)$ |
| Lease financing | 4,258 | 5,203 | (945) | 9,748 | 11,149 | $(1,401)$ |
| Mortgage | 27,926 | 25,170 | 2,756 | 56,528 | 56,763 | (235) |
| Consumer | 62,793 | 92,693 | $(29,900)$ | 133,183 | 176,091 | $(42,908)$ |
| Total losses | 234,117 | 274,562 | $(40,445)$ | 477,958 | 489,134 | $(11,176)$ |
| Recoveries: |  |  |  |  |  |  |
| Commercial | 12,111 | 4,931 | 7,180 | 19,946 | 12,422 | 7,524 |
| Construction | 2,335 | 153 | 2,182 | 3,304 | 153 | 3,151 |
| Lease financing | 1,167 | 1,083 | 84 | 2,723 | 2,071 | 652 |
| Mortgage | 1,776 | 537 | 1,239 | 3,004 | 982 | 2,022 |
| Consumer | 14,450 | 7,528 | 6,922 | 22,335 | 14,965 | 7,370 |
| Total recoveries | 31,839 | 14,232 | 17,607 | 51,312 | 30,593 | 20,719 |
| Net loans charged-off: |  |  |  |  |  |  |
| Commercial | 71,138 | 69,878 | 1,260 | 150,255 | 111,214 | 39,041 |
| Construction | 53,556 | 76,534 | $(22,978)$ | 104,994 | 121,342 | $(16,348)$ |
| Lease financing | 3,091 | 4,120 | $(1,029)$ | 7,025 | 9,078 | $(2,053)$ |
| Mortgage | 26,150 | 24,633 | 1,517 | 53,524 | 55,781 | $(2,257)$ |
| Consumer | 48,343 | 85,165 | $(36,822)$ | 110,848 | 161,126 | $(50,278)$ |
| Total net loans charged-off | 202,278 | 260,330 | $(58,052)$ | 426,646 | 458,541 | $(31,895)$ |
| Balance at end of period | \$1,277,016 | \$1,146,239 | \$ 130,777 | \$1,277,016 | \$1,146,239 | \$ 130,777 |
| Ratios excluding covered loans: |  |  |  |  |  |  |
| Annualized net charge-offs to average |  |  |  |  |  |  |
| loans held-in-portfolio | 3.58\% | 4.19\% |  | 3.72\% | 3.65\% |  |
| Provision for loan losses to net charge-offs | 1.00x | 1.34x |  | 1.04x | 1.57x |  |

## Ratios including

 covered loans:Annualized net charge-offs to average loans held-in-portfolio Provision for loan losses to net charge-offs

| $3.19 \%$ | $4.19 \%$ | $3.51 \%$ | $3.65 \%$ |
| :--- | :--- | :--- | :--- |
| 1.00 x | 1.34 x | 1.04 x | 1.57 x |

Note: There was no need to record an allowance for loan losses on the covered loans as of June 30, 2010 considering that cash flows expected to be collected on the covered loans are not less than anticipated as of the April 30, 2010 acquisition date.

Table M presents annualized net charge-offs to average loans held-in-portfolio by loan category for the quarters and six months ended June 30, 2010 and 2009.
TABLE M

## Annualized Net Charge-offs to Average Loans Held-in-Portfolio, excluding covered loans

|  | Quarters ended June 30, |  | $\begin{array}{cc}\text { Six months ended June 30, } \\ 2010 & 2009\end{array}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Commercial | 2.37\% | 2.11\% | 2.46\% | 1.66\% |
| Construction | 13.79 | 14.46 | 13.02 | 11.25 |
| Lease financing | 1.93 | 2.25 | 2.17 | 2.49 |
| Mortgage | 2.31 | 2.27 | 2.37 | 2.55 |
| Consumer | 4.97 | 7.73 | 5.63 | 7.17 |
| Total annualized net charge-offs to average loans held-in-portfolio | 3.58\% | 4.19\% | 3.72\% | 3.65\% |
| Note: Average loans held-in-portfolio exclude covered loans acquired in the Westernbank FDIC-assisted transaction which were recorded at fair value on date of acquisition, and thus, considered a credit discount component. The Westernbank acquired loan portfolio did not impact net charge-offs for the quarter and six months ended June 30, 2010. |  |  |  |  |

## Commercial loans

As shown in Table K, the level of non-performing commercial loans as of June 30, 2010, compared to December 31, 2009, decreased on a consolidated basis from December 31, 2009, mainly in the BPNA reportable segment. This decrease was attributed in part to certain commercial real estate loans which were paid off during the second quarter of 2010. As shown in the next table, the level of non-performing commercial loans in the Puerto Rico operations as of June 30, 2010 has remained high, when compared with the end of 2009, due to continued weak economic conditions. The level of non-performing commercial loans in the United States operations has shown improved performance from

December 31, 2009. As compared to December 31, 2009, the percentage of non-performing commercial loans to commercial loans held-in-portfolio as of June 30, 2010 increased in the BPPR reportable segment influenced by the significant loan portfolio reduction and sustained high level of delinquencies.
The substantial increase in non-performing commercial loans from June 30, 2009 to the same date in 2010 was due to the downturn in the U.S. economy and Puerto Rico s recessionary economy, principally during 2009. The table that follows provides information on commercial non-performing loans as of June 30, 2010, June 30, 2009 and
December 31, 2009, and net charge-offs information for the quarter and six months ended June 30, 2010 and June 30, 2009 for the BPPR and BPNA reportable segments.

|  | For the quarters ended December |  |  | For the six months ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in thousands) | June 30, 2010 | $\begin{gathered} 31, \\ 2009 \end{gathered}$ | June 30, $2009$ | June 30, 2010 | June 30, $2009$ |
| BPPR Reportable Segment: |  |  |  |  |  |
| Non-performing commercial |  |  |  |  |  |
| Non-performing commercial |  |  |  |  |  |
| both excluding covered loans | 7.72\% | 7.25\% | 6.21\% | 7.72\% | 6.21\% |
| Commercial loan net charge-offs | \$ 31,838 |  | \$ 41,539 | \$ 64,538 | \$ 56,152 |
| (annualized) to average commercial loans HIP, excluding |  |  |  |  |  |
| covered loans | 1.85\% |  | 2.27\% | 1.85\% | 1.52\% |
| BPNA Reportable Segment: |  |  |  |  |  |
| Non-performing commercial |  |  |  |  |  |
| loans | \$280,524 | \$320,477 | \$237,849 | \$280,524 | \$237,849 |
| Non-performing commercial |  |  |  |  |  |
| loans to commercial loans HIP | 5.57\% | 5.79\% | 4.07\% | 5.57\% | 4.07\% |
| Commercial loan net charge-offs | \$ 39,300 |  | \$ 28,340 | \$ 85,718 | \$ 55,064 |
| Commercial loan net charge-offs (annualized) to average |  |  |  |  |  |
| commercial loans HIP | 3.07\% |  | 1.92\% | 3.26\% | 1.84\% |

There were 3 commercial loan relationships greater than $\$ 10$ million in non-accrual status with an outstanding debt of approximately $\$ 33$ million as of June 30, 2010, compared with 5 commercial loan relationships with an outstanding debt of approximately $\$ 100$ million as of December 31, 2009, and 6 commercial loan relationships with an outstanding debt of $\$ 78$ million as of June 30, 2009.

The Corporation s commercial loan net charge-offs for the quarter ended June 30, 2010 slightly increased when compared with the quarter ended June 30, 2009. This increase was the net result of a decrease in the BPPR reportable segment offset by an increase in the BPNA reportable segment. Despite the positive variance when compared to the quarter ended June 30, 2009, the commercial loan portfolio at the BPPR reportable segment has continued to reflect high delinquency levels during 2010 due to the prolonged recession in Puerto Rico. However, during the six months ended June 30, 2010, certain commercial loan segments in the U.S. mainland, particularly small business portfolios, have shown improved performance in terms of delinquencies and losses.
The allowance for loan losses corresponding to commercial loans held-in-portfolio represented $4.06 \%$ of that portfolio, excluding covered loans, as of June 30, 2010, compared with $3.46 \%$ as of December 31, 2009. The ratio of allowance to non-performing loans in the commercial loan category was $59.71 \%$ as of June 30,2010 , compared with $52.31 \%$ as of December 31, 2009.
The Corporation s commercial loan portfolio secured by real estate ( CRE ), excluding construction and covered loans, amounted to $\$ 7.2$ billion as of June 30,2010 , of which $\$ 3.3$ billion was secured with owner occupied properties, compared with $\$ 7.5$ billion and $\$ 3.4$ billion, respectively, as of December 31, 2009. CRE non-performing loans amounted to $\$ 582$ million or $8.04 \%$ of CRE loans as of June 30, 2010, compared to $\$ 557$ million or $7.41 \%$, respectively, as of December 31, 2009. The CRE non-performing loans ratios for the Corporation s Puerto Rico and U.S. mainland operations were $9.61 \%$ and $6.18 \%$, respectively, as of June 30, 2010, compared with $8.29 \%$ and $6.39 \%$, respectively, as of December 31, 2009.
As of June 30, 2010, the Corporation s commercial loan portfolio, excluding covered loans, included a total of $\$ 207$ million of loan modifications for the BPPR reportable segment and $\$ 2$ million for the BPNA reportable segment, which were considered TDRs since they involved granting a concession to borrowers under financial difficulties. The outstanding commitments for these commercial loan TDRs amounted to $\$ 1$ million in the BPPR reportable segment and no commitments outstanding in the BPNA reportable segment as of June 30, 2010. The commercial loan TDRs were evaluated for impairment resulting in a specific reserve of $\$ 40$ million for the BPPR reportable segment and $\$ 0.4$ million for the BPNA reportable segment as of June 30, 2010.

## Construction loans

As shown in Table K, non-performing construction loans decreased $\$ 11$ million from December 31, 2009 to June 30, 2010, resulting from a decrease in the BPNA reportable segment offset by an increase in the BPPR reportable segment. The ratio of non-performing construction loans to construction loans held-in-portfolio, excluding covered loans, increased from $49.6 \%$ as of December 31, 2009 to $56.4 \%$ as of June 30, 2010, after considering a reduction of $\$ 229$ million in construction loans held-in-portfolio, excluding covered loans, at both reportable segments. The ratio of non-performing construction loans to construction loans held-in-portfolio was $37.7 \%$ as of June $30,2009$. There were 23 construction loan relationships greater than $\$ 10$ million in non-performing status with an outstanding debt of $\$ 568$ million as of June 30, 2010, mostly related to the Puerto Rico operations, compared with 22 construction loan relationships with an outstanding debt of $\$ 544$ million as of December 31, 2009. As of June 30, 2009, there were 22 construction loan relationships with an outstanding debt of $\$ 568$ million in non-performing status. The construction loans in non-performing status for both reportable segments are primarily residential real estate construction loans which have been adversely impacted by general market conditions, decreases in property values, oversupply in certain areas and reduced absorption rates.
The decrease in construction loans net charge-offs for the quarter ended June 30, 2010, compared with the same quarter in the previous year, was principally related to the BPPR reportable segment due in part to a particular credit relationship charged-off during the second quarter of 2009. The construction loan portfolio is currently considered one of the higher-risk portfolios of the Corporation as it continues to be adversely impacted by depressed economic and housing market conditions, particularly in Puerto Rico.

Management has identified construction loans considered impaired and has established specific reserves based on the value of the collateral. The allowance for loan losses corresponding to construction loans, excluding covered loans, represented $21.97 \%$ of that portfolio, excluding covered loans, as of June 30 , 2010, compared with $19.79 \%$ as of December 31, 2009. The ratio of allowance to non-performing loans in the construction loans category was $38.94 \%$ as of June 30, 2010, compared with $39.92 \%$ as of December 31, 2009.
The BPPR reportable segment s construction loan portfolio, excluding covered loans, totaled $\$ 973$ million as of June 30, 2010, compared with $\$ 1.1$ billion as of December 31, 2009 and $\$ 1.3$ billion as of June 30, 2009. The allowance for loan losses corresponding to the construction loan portfolio for the BPPR reportable segment totaled $\$ 238$ million or $24.50 \%$ of construction loans held-in-portfolio, excluding covered loans, as of June 30, 2010 compared to $\$ 215$ million or $19.86 \%$, respectively, as of December 31, 2009. The table that follows provides information on construction non-performing loans as of June 30, 2010, June 30, 2009 and December 31, 2009, and net charge-offs information for the quarter and six months ended June 30, 2010 and June 30, 2009 for the BPPR reportable segment.

| (Dollars in thousands) | For the quarters ended December |  |  | For the six months ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2010 | $\begin{gathered} 31, \\ 2009 \end{gathered}$ | June 30, 2009 | June 30, 2010 | June 30, 2009 |
| BPPR Reportable Segment: <br> Non-performing construction |  |  |  |  |  |
| loans | \$629,282 | \$604,610 | \$586,048 | \$629,282 | \$586,048 |
| Non-performing construction loans to construction loans HIP, excluding covered loans | 64.68\% | 55.86\% | 44.51\% | 64.65\% | 44.51\% |
| Construction loan net charge-offs | \$ 31,477 |  | \$ 47,985 | \$ 58,134 | \$ 71,886 |
| Construction loans net charge-offs (annualized) to average construction loans HIP, excluding covered loans | 12.54\% |  | 13.92\% | 11.27\% | 10.22\% |

The BPNA reportable segment construction loan portfolio totaled $\$ 523$ million as of June 30, 2010, compared with $\$ 642$ million as of December 31, 2009 and $\$ 717$ million as of June 30, 2009. The allowance for loan losses corresponding to the construction loan portfolio for the BPNA reportable segment totaled $\$ 90$ million or $17.26 \%$ of construction loans held-in-portfolio as of June 30, 2010 compared to $\$ 126$ million or $19.67 \%$, respectively, as of December 31, 2009. The table that follows provides the credit quality information for the BPNA reportable segment s construction loan portfolio.

|  | For the quarters ended <br> December <br> 31, |  |  | June 30, | For the six months ended |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, | June | June 30, |  |  |  |
| (Dollars in thousands) | 2010 | 2009 | 2009 | 2010 | 2009 |  |
| BPNA Reportable Segment: |  |  |  |  |  |  |
| Non-performing construction <br> loans | $\$ 214,524$ | $\$ 250,327$ | $\$ 180,981$ | $\$ 214,524$ | $\$ 180,981$ |  |
| Non-performing construction <br> loans to construction loans HIP <br> Construction loan net charge-offs | $\$ 21.04 \%$ | $38.99 \%$ | $25.25 \%$ | $41.04 \%$ | $25.25 \%$ |  |

Construction loan net charge-offs
(annualized) to average construction loans HIP

The construction loan portfolio, excluding covered loans, included a total of $\$ 277$ million worth of loan modifications for the BPPR reportable segment and $\$ 92$ million for the BPNA reportable segment, which were considered TDRs as of June 30, 2010. The outstanding commitments for these construction loan TDRs as of June 30, 2010 amounted to $\$ 48$ million for the BPPR reportable segment and $\$ 1$ million for the BPNA reportable segment. These construction loan TDRs were individually evaluated for impairment resulting in a reserve of $\$ 65$ million for the BPPR reportable segment and $\$ 17$ million for the BPNA reportable segment as of June 30, 2010.
In the current stressed housing market, the value of the collateral securing the loan has become the most important factor in determining the amount of loss incurred and the appropriate level of the allowance for loan losses. The likelihood of losses that are equal to the entire recorded investment for a real estate loan is remote. However, in some cases during recent quarters declining real estate values have resulted in the determination that the estimated value of the collateral was insufficient to cover all of the recorded investment in the loans.

## Mortgage loans

Non-performing mortgage loans held-in-portfolio increased $\$ 103$ million from December 31, 2009 to June 30, 2010, principally associated with the BPPR reportable segment, partially offset by a reduction in the BPNA reportable segment. Non-performing mortgage loans increased by $\$ 172$ million from June 30, 2009 to June 30, 2010. As shown in Table M , the increase in the ratio of mortgage loan net charge-offs to average mortgage loans held-in-portfolio for the quarter ended June 30, 2010, compared with the same quarter in the previous year, was mainly due to higher losses in the BPPR reportable segment. Deteriorated economic conditions in Puerto Rico have continued to adversely impact mortgage delinquency rates, increasing the level of loan modifications, non-performing mortgage loans and credit losses. The slowdown in the housing sector in Puerto Rico has put pressure on home prices and reduced sales activity, thus increasing the level of losses.
The BPPR reportable segment s mortgage loan portfolio totaled $\$ 3.3$ billion as of June 30, 2010, compared with $\$ 3.1$ billion as of December 31, 2009 and $\$ 2.9$ billion as of June 30, 2009. The allowance for loan losses corresponding to the mortgage loan portfolio for the BPPR reportable segment totaled $\$ 35$ million or $1.05 \%$ of mortgage loans held-in-portfolio, excluding covered loans, as of June 30, 2010 compared to $\$ 25$ million or $0.79 \%$, respectively, as of December 31, 2009. The table that follows provides information on mortgage non-performing loans as of June 30, 2010, June 30, 2009 and December 31, 2009, and net charge-offs information for the quarter and six months ended June 30, 2010 and June 30, 2009 for the BPPR reportable segment.

|  | For the quarters ended December |  |  | For the six months ended |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in thousands) | June 30, $2010$ | $\begin{gathered} 31, \\ 2009 \end{gathered}$ | June 30, $2009$ | June 30, $2010$ |  | June 30, $2009$ |
| BPPR Reportable Segment: |  |  |  |  |  |  |
| Non-performing mortgage loans | \$421,153 | \$311,918 | \$267,342 | \$421,153 |  | 267,342 |
| Non-performing mortgage loans to mortgage loans HIP, excluding |  |  |  |  |  |  |
| covered loans | 12.64\% | 9.95\% | 9.36\% | 12.64\% |  | 9.36\% |
| Mortgage loan net charge-offs | \$ 5,852 |  | 979 | \$ 9,442 | \$ | 2,986 |
| Mortgage loans net charge-offs (annualized) to average mortgage |  |  |  |  |  |  |
| loans HIP, excluding covered |  |  |  |  |  |  |
| loans | 0.75\% |  | 0.14\% | 0.61\% |  | 0.22\% |

The BPNA reportable segment mortgage loan portfolio totaled $\$ 1.4$ billion as of June 30, 2010, compared with $\$ 1.5$ billion as of December 31, 2009 and $\$ 1.6$ billion as of June 30, 2009. The volume of loan modifications and loans in the process of foreclosure continue to reflect the difficult economic conditions and languishing real estate values in the U.S. mainland.
The following table presents the credit quality indicators for the BPNA reportable segment s mortgage loan portfolio.

| (Dollars in thousands) | For the quarters ended |  |  | For the six months ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { June } 30, \\ 2010 \end{gathered}$ | $\begin{gathered} 31, \\ 2009 \end{gathered}$ | $\begin{gathered} \text { June } 30, \\ 2009 \end{gathered}$ | $\begin{gathered} \text { June } 30, \\ 2010 \end{gathered}$ | $\begin{gathered} \text { June } 30, \\ 2009 \end{gathered}$ |
| BPNA Reportable Segment: |  |  |  |  |  |
| Non-performing mortgage loans | \$ 191,680 | \$ 197,748 | \$ 173,248 | \$ 191,680 | \$ 173,248 |
| Non-performing mortgage loans |  |  |  |  |  |
| to mortgage loans HIP | 14.14\% | 13.49\% | 10.92\% | 14.14\% | 10.92\% |

Mortgage loan net charge-offs
Mortgage loan net charge-offs (annualized) to average mortgage loans HIP
\$ 20,298
\$ 23,655
$5.83 \%$
$5.85 \%$
\$ 52,795
$6.42 \%$

BPNA s non-conventional mortgage loan portfolio outstanding as of June 30, 2010 amounted to approximately $\$ 968$ million with a related allowance for loan losses of $\$ 131$ million, which represents $13.56 \%$ of that particular loan portfolio, compared with $\$ 1.1$ billion with a related allowance for loan losses of $\$ 118$ million or $11.16 \%$, respectively, as of December 31, 2009. The Corporation is no longer originating non-conventional mortgage loans at BPNA. Net charge-offs for BPNA s non-conventional mortgage loan portfolio totaled $\$ 19$ million for the quarter ended June 30 , 2010, resulting in a ratio of $7.61 \%$ of annualized net charge-offs to average non-conventional mortgage loans held-in-portfolio for the quarter ended June 30, 2010, compared with $\$ 23$ million and $7.83 \%$, respectively, for the quarter ended June 30, 2009.

BPNA s non-conventional mortgage loan portfolio reported, on a cumulative basis, a total of $\$ 204$ million worth of loan modifications considered TDRs as of June 30, 2010, compared with $\$ 187$ million as of December 31, 2009. Although the criteria for specific impairment excludes large groups of smaller-balance homogeneous loans that are collectively evaluated for impairment (e.g. mortgage loans), it specifically requires its application to modifications considered TDRs. These mortgage loan TDRs were evaluated for impairment resulting in a specific allowance for loan losses of $\$ 59$ million as of June 30, 2010, compared with a specific allowance for loan losses of $\$ 52$ million as of December 31, 2009 for the BPNA reportable segment.
Consumer loans
Non-performing consumer loans remained relatively stable from December 31, 2009 to June 30, 2010, primarily as a result of a decrease of $\$ 2.9$ million in the BPNA reportable segment, partially offset by an increase of $\$ 1.8$ million in the BPPR reportable segment. The decrease in the BPNA reportable segment was primarily associated with home equity lines of credit and closed-end second mortgages, which are categorized by the Corporation as consumer loans. These portfolios have experienced improvements in delinquency levels, specifically as compared to 2009.
Non-performing consumer loans, excluding covered loans, decreased by $\$ 8$ million from June 30, 2009 to June 30, 2010. This variance was the result of a decrease of $\$ 16$ million in the BPNA reportable segment offset by an increase of $\$ 8$ million in the BPPR reportable segment. The decrease in the BPNA reportable segment was mainly attributed to the improved performance in E-LOAN s consumer loan portfolios. The increase in non-performing loans from June 30, 2009 to June 30, 2010 for the BPPR reportable segment was principally in auto loans due to current economic conditions.
Consumer loans net charge-offs as a percentage of average consumer loans held-in-portfolio decreased mostly due to lower delinquencies in certain portfolios in the U.S. mainland and in Puerto Rico. The decrease in the ratio of consumer loans net charge-offs to average consumer loans held-in-portfolio in the BPPR reportable segment was mainly attributed to personal loans and credit cards.
The table that follows provides information on consumer non-performing loans as of June 30, 2010, June 30, 2009 and December 31, 2009, and net charge-offs information for the quarter and six months ended June 30, 2010 and June 30, 2009 for the BPPR reportable segment.

|  | For the quarters ended December |  |  | For the six months ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in thousands) | June 30, 2010 | $\begin{gathered} 31, \\ 2009 \end{gathered}$ | June 30, 2009 | June 30, $2010$ | June 30, 2009 |
| BPPR Reportable Segment: |  |  |  |  |  |
| Non-performing consumer loans | \$38,480 | \$36,695 | \$30,403 | \$38,480 | \$30,403 |
| Non-performing consumer loans to consumer loans HIP, excluding |  |  |  |  |  |
| covered loans | 1.29\% | 1.19\% | 0.94\% | 1.29\% | 0.94\% |
| Consumer loans net charge-offs | \$30,805 |  | \$44,942 | \$65,969 | \$88,133 |
| Consumer loan net charge-offs (annualized) to average consumer |  |  |  |  |  |
| loans HIP, excluding covered loans | 4.12\% |  | 5.50\% | 4.38\% | 5.32\% |

The following table presents the credit quality indicators for the BPNA reportable segment s consumer loan portfolio.

|  | For the quarters ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| December | For the six months ended |  |  |  |  |
| (Dollars in thousands) | June 30, | 31, | June 30, | June 30, | June 30, |
|  | 2010 | 2009 | 2009 | 2010 | 2009 |

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BPNA Reportable Segment:
Non-performing consumer loans
Non-performing consumer loans to consumer loans HIP
Consumer loan net charge-offs
Consumer loan net charge-offs (annualized) to average consumer loans HIP

| $\$ 24,541$ | $\$ 27,490$ | $\$ 41,010$ | $\$ 24,541$ | $\$ 41,010$ |
| ---: | ---: | :---: | :---: | :---: |
| $2.79 \%$ | $2.83 \%$ | $3.73 \%$ | $2.79 \%$ | $3.73 \%$ |
| $\$ 17,538$ |  | $\$ 40,222$ | $\$ 44,879$ | $\$ 72,992$ |
|  |  |  |  |  |
| $7.78 \%$ |  | $14.10 \%$ | $9.70 \%$ | $12.37 \%$ |

As previously explained, the decrease in non-performing consumer loans for the BPNA reportable segment was attributed in part to E-LOAN s home equity lines of credit and closed-end second mortgages. As of June 30, 2010, approximately $\$ 14$ million or $2.98 \%$ of E-LOAN s home equity lines of credit and closed-end second mortgages were in non-performing status, compared with $\$ 16$ million or $2.89 \%$ as of December 31, 2009, and $\$ 29$ million or $4.61 \%$, respectively, as of June 30, 2009. These loan portfolios showed signs of improved performance during the second quarter of 2010 due to significant charge-offs recorded in previous quarters improving the quality of the remaining portfolio, combined with aggressive collection efforts and loan modification programs. Combined net charge-offs for E-LOAN s home equity lines of credit and closed-end second mortgages amounted to approximately $\$ 12$ million or $9.69 \%$ of those particular average loan portfolios for the quarter ended June 30, 2010, compared with $\$ 29$ million or $17.76 \%$, respectively, for the quarter ended June 30, 2009. With the downsizing of E-LOAN, this subsidiary ceased originating these types of loans. Home equity lending includes both home equity loans and lines of credit. This type of lending, which is secured by a first or second mortgage on the borrower s residence, allows customers to borrow against the equity in their home. Real estate market values as of the time the loan or line is granted directly affect the amount of credit extended and, in addition, changes in these values impact the severity of losses. E-LOAN s portfolio of home equity lines of credit and closed-end second mortgages outstanding as of June 30, 2010 totaled $\$ 484$ million with a related allowance for loan losses of $\$ 87$ million, representing $17.97 \%$ of that particular portfolio. E-LOAN s portfolio of home equity lines of credit and closed-end second mortgages outstanding as of December 31, 2009 totaled $\$ 539$ million with a related allowance for loan losses of $\$ 95$ million, representing $17.59 \%$ of that particular portfolio. Other real estate
Other real estate represents real estate property acquired through foreclosure.
Other real estate not covered under loss sharing agreements with the FDIC increased by $\$ 17$ million from December 31, 2009 to June 30, 2010, and included commercial and residential properties. With the slowdown in the real estate market caused primarily by a persistent economic deterioration in certain geographical areas, there has been a softening effect on the market for resale of repossessed real estate properties. Defaulted loans have increased, and these loans move through the foreclusure process to the other real estate classification. The combination of increased flow of defaulted loans from the loan portfolio to other real estate owned and the slowing of the liquidation market has resulted in an increase in the number of other real estate units on hand. The increase was partially offset by write-downs recorded in the fair value of the properties based on re-appraisals, which magnitude for the quarter ended June 30, 2010 was explained in the Operating Expenses section of this MD\&A.
Other real estate covered under loss sharing agreements with the FDIC amounted to $\$ 76$ million as of June 30, 2010 and is disclosed in a separate line item in the statement of condition in the accompanying consolidated financial statements. As part of the Westernbank FDIC-assisted transaction, the Corporation acquired that portfolio of other real estate properties, which were recognized at fair value less estimated costs to sell at the April 30, 2010 transaction date. Accruing loans past due 90 davs or more
Accruing loans past due 90 days or more disclosed in Table K consist primarily of credit cards, FHA / VA and other insured mortgage loans, and delinquent mortgage loans included in the Corporation s financial statements pursuant to GNMA s buy-back option program. Servicers of loans underlying GNMA mortgage-backed securities must report as their own assets the defaulted loans that they have the option to repurchase, even when they elect not to exercise that option. Also, accruing loans past due 90 days or more include residential conventional loans purchased from other financial institutions that, although delinquent, the Corporation has received timely payment from the sellers / servicers, and, in some instances, have partial guarantees under recourse agreements. However, residential conventional loans purchased from other financial institutions, which are in the process of foreclosure, are classified as non-performing mortgage loans.

## Allowance for Loan Losses

Refer to the 2009 Annual Report for a detailed description of the Corporation s accounting policy for determining the allowance for loan losses and for the Corporation s definition of impaired loans.

As indicated previously in this MD\&A, the covered loans were recognized at fair value as of the April 30, 2010 acquisition date, which included the impact of expected credit losses and therefore, no allowance for credit losses was recorded as of such date. To the extent credit deterioration occurs after the date of acquisition, the Corporation would record an allowance for loan losses. Also, the Corporation would record an increase in the FDIC loss share indemnification asset for the expected reimbursement from the FDIC under the loss sharing agreements. Management determined that there was no need to record an allowance for loan losses on the covered loans as of June 30, 2010 considering that cash flows expected to be collected on the covered loans are not less than anticipated at April 30, 2010.

Tables N to P set forth information concerning the composition of the Corporation s allowance for loan losses ( ALLL ) as of June 30, 2010, December 31, 2009, and June 30, 2009 by loan category and by whether the allowance and related provisions were calculated individually pursuant to the requirements for specific impairment or through a general valuation allowance.

## TABLE N

## Composition of Allowance for Loan Losses as of June 30, 2010

June 30, 2010
Lease

from the
Westernbank
FDIC-assisted
transaction.

## TABLE 0

Composition of Allowance for Loan Losses as of December 31, 2009


TABLE $P$

## Composition of Allowance for Loan Losses as of June 30, 2009

| June 30, 2009 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in thousands) |  | mmercial |  | Construction | Lease Financing |  | Mortgage |  | Consumer |  | Total |
| Specific ALLL | \$ | 85,608 | \$ | 197,898 |  | \$ | 29,584 |  |  | \$ | 313,090 |
| Impaired loans |  | 522,678 |  | 781,910 |  |  | 140,299 |  |  |  | 1,444,887 |
| Specific ALLL to impaired loans |  | 16.38\% |  | 25.31\% |  |  | 21.09\% |  |  |  | 21.67\% |
| General ALLL | \$ | 239,004 | \$ | 145,910 | \$ 29,934 | \$ | 102,331 | \$ | 315,970 | \$ | 833,149 |
| Loans <br> held-in-portfolio, excluding impaired |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |

General ALLL to loans
held-in-portfolio, excluding impaired

| loans | $1.90 \%$ |  | $11.66 \%$ | $4.10 \%$ |  | $2.38 \%$ |  | $7.32 \%$ | $3.60 \%$ |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Total ALLL | $\$$ | 324,612 | $\$$ | 343,808 | $\$ 29,934$ | $\$$ | 131,915 | $\$$ | 315,970 | $\$ 1,146,239$ |
| Total loans |  |  |  |  |  |  |  |  |  |  |

The increase in the allowance for loan losses from December 31, 2009 to June 30, 2010 was primarily attributable to increased reserves for commercial and mortgage loans, partially offset by a decline in the reserve for consumer and construction loans. The increase in the allowance for loan losses for the commercial loan portfolio as of June 30, 2010 was associated with both reportable segments. In the BPNA reportable segment, the increase was mainly attributed to BPNA s commercial real estate portfolio considering this market has remained under stress. The increase in the allowance for loan losses for mortgage loans from December 31, 2009 to June 30, 2010 was influenced by the increasing level of delinquent mortgages, increasing loan modifications and high loss severity, particularly in Puerto Rico. The decrease in the allowance for loan losses for the construction loan portfolio as of

June 30,2010 was principally associated with a reduction in the BPNA reportable segment. Notwithstanding, the construction loan portfolio continues to maintain the highest allowance coverage mainly due to the continued deterioration in the economic and housing market conditions, particularly in Puerto Rico. The reduction in the allowance for loan losses for the consumer loan portfolio was mainly driven by recent improved performance trends in certain portfolios at both reportable segments, including decreased levels of delinquencies and charge-offs, combined with portfolio reductions in the Puerto Rico and U.S. mainland operations.
The Corporation s recorded investment in commercial, construction and mortgage loans that were considered impaired and the related valuation allowance were as follows:

|  | June 30, 2010 |  | December 31, 2009 |  | June 30, 2009 |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{c}\text { Recorded } \\ \text { Investment }\end{array}$ | Valuation |  |  |  |  |
| Allowance |  |  |  |  |  |  | \(\left.\begin{array}{c}Recorded <br>

Investment\end{array} \quad \begin{array}{c}Valuation <br>

Allowance\end{array}\right)\)| Recorded |
| :---: | :---: | :---: | :---: | :---: |
| Investment | | Valuation |
| :---: |
| Allowance |

With respect to the $\$ 390$ million portfolio of impaired commercial and construction loans for which no allowance for loan losses was required as of June 30, 2010, management followed the guidance for specific impairment of a loan. When a loan is impaired, the measurement of the impairment may be based on: (1) the present value of the expected future cash flows of the impaired loan discounted at the loan s original effective interest rate; (2) the observable market price of the impaired loan; or (3) the fair value of the collateral if the loan is collateral dependent. A loan is collateral dependent if the repayment of the loan is expected to be provided solely by the underlying collateral. The $\$ 390$ million impaired commercial and construction loans with no valuation allowance were collateral dependent loans in which management performed a detailed analysis based on the fair value of the collateral less estimated costs to sell and determined that the collateral was deemed adequate to cover any losses as of June 30, 2010.
Average impaired loans during the quarters ended June 30, 2010 and 2009 were $\$ 1.7$ billion and $\$ 1.3$ billion, respectively. The Corporation recognized interest income on impaired loans of $\$ 4.7$ million and $\$ 2.7$ million for the quarters ended June 30, 2010 and 2009, respectively, and $\$ 9.2$ million and $\$ 6.9$ million, respectively, for the year-to-date periods ended June 30, 2010 and June 30, 2009.
The following tables set forth an analysis of the activity in the specific reserves for impaired loans, excluding covered loans, for the quarters ended June 30, 2010 and June 30, 2009:

|  | For the quarter ended June 30, 2010 |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| (In thousands) | Commercial | Construction | Mortgage | Total |
| Specific ALLL as of March 31, 2010 | Loans | Loans |  |  |
| Provision for impaired loans | $\$ 120,419$ | $\$ 160,395$ | $\$ 64,791$ | $\$ 345,605$ |
| Less: Charge-offs | 46,520 | 82,934 | 1,075 | 130,529 |
|  | 34,186 | 54,380 | 4,129 | 92,695 |
| Specific ALLL as of June 30, 2010 | $\$ 132,753$ | $\$ 188,949$ | $\$ 61,737$ | $\$ 383,439$ |

For the quarter ended June 30, 2009

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|  | Commercial <br> Loans | Construction <br> Loans | Mortgage <br> Loans | Total |
| :--- | :---: | :---: | ---: | ---: |
| (In thousands) |  |  |  |  |
| Specific ALLL as of March 31, 2009 | $\$ 79,927$ | $\$ 177,208$ | $\$ 22,061$ | $\$ 279,196$ |
| Provision for impaired loans | 31,402 | 97,093 | 12,726 | 141,221 |
| Less: Charge-offs | 25,721 | 76,403 | 5,203 | 107,327 |
| Specific ALLL as of June 30, 2009 | $\$ 85,608$ | $\$ 197,898$ | $\$ 29,584$ | $\$ 313,090$ |

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For the quarter ended June 30, 2010, total charge-offs for individually evaluated impaired loans amounted to approximately $\$ 92.7$ million, of which $\$ 49.4$ million pertained to the BPPR reportable segment and $\$ 43.3$ million to the BPNA reportable segment. Most of these charge-offs were related to the commercial and construction portfolios. The reduction in construction loan charge-offs from June 30, 2009 to June 30, 2010 was associated to a particular credit which was charged off during the second quarter of 2009.
Due to the weakened economic conditions, the Corporation s credit quality will continue under stress in 2010, principally in commercial real estate, construction and mortgage portfolios, primarily in Puerto Rico. The sustained economic downturn could result in further deterioration in property values, particularly in Puerto Rico.

## Other commitments to extend credit

Commercial letters of credit and standby letters of credit amounted to $\$ 16$ million and $\$ 142$ million, respectively, as of June 30, 2010; $\$ 13$ million and $\$ 134$ million, respectively, as of December 31, 2009; and $\$ 18$ million and $\$ 168$ million, respectively, as of June 30, 2009. In addition, the Corporation has commitments to originate mortgage loans amounting to $\$ 46$ million as of June 30, 2010, $\$ 48$ million as of December 31, 2009 and $\$ 59$ million as of June 30, 2009.
Commitments to extend credit, which include credit card lines, commercial lines of credit, and other unused credit commitments, amounted to $\$ 6.3$ billion as of June 30, 2010, $\$ 7.0$ billion as of December 31, 2009 and $\$ 7.2$ billion as of June 30, 2009 excluding the commitments to extend credit that pertain to the lending relationships of the Westernbank operations.
As of June 30, 2010, the Corporation maintained a reserve of approximately $\$ 10$ million for potential losses associated with unfunded loan commitments related to commercial and consumer lines of credit unrelated to the acquired lending relationships from the Westernbank FDIC-assisted transaction, compared to $\$ 15$ million as of December 31, 2009. The estimated reserve is principally based on the expected draws on these facilities using historical trends and the application of the corresponding reserve factors determined under the Corporation sallowance for loan losses methodology. The decrease in the reserve for unfunded commitments from December 31, 2009 to June 30, 2010 was primarily related to decreasing trends in funding rates in BPPR s commercial and construction portfolios, and E-LOAN s home equity lines of credit. This reserve for unfunded exposures remains separate and distinct from the allowance for loan losses and is reported as part of other liabilities in the consolidated statement of condition. As of June 30, 2010, the commitments to extend credit related to the Westernbank operations approximated $\$ 0.2$ billion. The acquired commitments to extend credit are covered under the loss sharing agreements with the FDIC, subject to FDIC approvals, limitations on the timing for such disbursements, and servicing guidelines, among various considerations. On the April 30, 2010 acquisition date, the Corporation recorded a contingent liability for such commitments at fair value, which was estimated at $\$ 132$ million. As of June 30, 2010, that contingent liability remained at that level and is recorded as part of other liabilities in the consolidated statement of condition.

## Geographical and government risk

As explained in the 2009 Annual Report, the Corporation is exposed to geographical and government risk. The Corporation s assets and revenue composition by geographical area and by business segment reporting are presented in Note 29 to the consolidated financial statements.
A significant portion of the Corporation s financial activities and credit exposure is concentrated in Puerto Rico. Since 2006, the Puerto Rico economy has been experiencing recessionary conditions. Based on information published by the Puerto Rico Planning Board (the Planning Board ), the Puerto Rico real gross national product decreased 3.7\% during the fiscal year ended June 30, 2009. The unemployment rate in Puerto Rico has reached a high at close to 17\%. The Puerto Rico economic environment continues to be challenging. Among the primary reasons are a construction industry that is at a standstill and the fiscal tightening by the Puerto Rico government, coupled with a continued deleveraging by a weak financial sector. The government has made progress in reaching fiscal balance, and it recently approved a 2011 budget with projected deficit of $\$ 1$ billion. This is in line with the

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multi-year plan to reach fiscal balance by 2013. Several major projects are under consideration by the Puerto Rico Government in areas such as energy and road infrastructure. These are to be structured as public/private partnerships and are expected to boost the economy as they are awarded and construction commences. There are also various hotel projects under development. Another positive development is the remaining disbursements under the American Recovery and Reinvestment Act of 2009 ( ARRA ), of which $\$ 2.9$ billion or close to $44 \%$ has been disbursed to date. The Puerto Rican economy is still vulnerable, but the government has made progress in addressing the budget deficit while the banking sector has been substantially recapitalized and consolidated through FDIC-assisted transactions. The current state of the economy and uncertainty in the private and public sectors has resulted in, among other things, a downturn in the Corporation s loan originations; deterioration in the credit quality of the Corporation s loan portfolios as reflected in high levels of non-performing assets, loan loss provisions and charge-offs, particularly in the Corporation s construction and commercial loan portfolios; an increase in the rate of foreclosures on mortgage loans; and a reduction in the value of the Corporation s loans and loan servicing portfolio, all of which have adversely affected its profitability. The persistent economic slowdown would cause those adverse effects to continue, as delinquency rates may increase in the short-term, until sustainable growth resumes. Also, a potential reduction in consumer spending may also impact growth in the Corporation s other interest and non-interest revenues. As of June 30, 2010, the Corporation had $\$ 972$ million of credit facilities granted to or guaranteed by the Puerto Rico Government and its political subdivisions, of which $\$ 215$ million were uncommitted lines of credit. Of these total credit facilities granted, $\$ 754$ million were outstanding as of June 30, 2010. A substantial portion of the Corporation s credit exposure to the Government of Puerto Rico is either collateralized loans or obligations that have a specific source of income or revenues identified for their repayment. Some of these obligations consist of senior and subordinated loans to public corporations that obtain revenues from rates charged for services or products, such as water and electric power utilities. Public corporations have varying degrees of independence from the central Government and many receive appropriations or other payments from it. The Corporation also has loans to various municipalities in Puerto Rico for which the good faith, credit and unlimited taxing power of the applicable municipality has been pledged to their repayment. These municipalities are required by law to levy special property taxes in such amounts as shall be required for the payment of all of its general obligation bonds and loans. Another portion of these loans consists of special obligations of various municipalities that are payable from the basic real and personal property taxes collected within such municipalities.
Furthermore, as of June 30, 2010, the Corporation had outstanding $\$ 236$ million in obligations of Puerto Rico, States and political subdivisions as part of its investment securities portfolio. Refer to Notes 8 and 9 to the consolidated financial statements for additional information. Of that total, $\$ 232$ million was exposed to the creditworthiness of the Puerto Rico Government and its municipalities.
As further detailed in Notes 8 and 9 to the consolidated financial statements, a substantial portion of the Corporation s investment securities represented exposure to the U.S. Government in the form of U.S. Treasury securities and obligations of U.S. Government sponsored entities, as well as mortgage-backed securities guaranteed by GNMA. In addition, $\$ 376$ million of residential mortgages and $\$ 306$ million in commercial loans were insured or guaranteed by the U.S. Government or its agencies as of June 30, 2010.

## REGULATORY RISK

As an institution organized under the laws of Puerto Rico, the Corporation is subject to regulations imposed by the U.S. Treasury Office of Foreign Assets Control, or OFAC. OFAC regulations impose restrictions on financial transactions by persons subject to those regulations with or involving targeted countries and persons, including Cuba, Burma/Myanmar, Iran and Sudan and persons and entities identified on OFAC s list of Specially Designated Nationals and Blocked Persons, or the SDN List. The Corporation has no business operations, subsidiaries or affiliated entities in the countries targeted by the OFAC regulations and it has procedures in place designed to identify its involvement in transactions involving targeted countries and persons or entities on the SDN List. However, EVERTEC processes merchant transactions for financial institutions that are not subject to the OFAC regulations.

## OFF-BALANCE SHEET ACTIVITIES AND CONTRACTUAL OBLIGATIONS

In the ordinary course of business, the Corporation engages in financial transactions that are not recorded on the balance sheet, or may be recorded on the balance sheet in amounts that are different than the full contract or notional
amount of the transaction. As a provider of financial services, the Corporation routinely enters into commitments with off-balance sheet risk to meet the financial needs of its customers which may include loan commitments and standby letters of credit. These commitments are subject to the same credit policies and approval process used for on-balance sheet instruments. These instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the statement of financial position. Other types of off-balance sheet arrangements that the Corporation enters in the ordinary course of business include derivatives, operating leases and provision of guarantees, indemnifications, and representation and warranties.

The Corporation has various financial obligations, including contractual obligations and commercial commitments, which require future cash payments on debt and lease agreements. Also, in the normal course of business, the Corporation enters into contractual arrangements whereby it commits to future purchases of products or services from third parties. Obligations that are legally binding agreements, whereby the Corporation agrees to purchase products or services with a specific minimum quantity defined at a fixed, minimum or variable price over a specified period of time, are defined as purchase obligations.
There were no significant changes in other contractual obligations, such as purchase obligations, capital leases, and operating leases, or pension and postretirement liabilities, and uncertain tax positions as of June 30, 2010, when compared with December 31, 2009. Refer to Note 19 to the consolidated financial statements for information on commitments and guarantees.
The Liquidity Section of this MD\&A provides a breakdown of the Corporation $s$ borrowings and certificates of deposit by year of maturity.
As previously indicated, the Corporation also enters into derivative contracts under which it is required either to receive or pay cash, depending on fluctuations in interest rates. These contracts are carried at fair value on the consolidated statements of condition with the fair value representing the net present value of the expected future cash receipts and payments based on market rates of interest as of the statement of condition date. The fair value of the contract changes daily as interest rates change. The Corporation may also be required to post additional collateral on margin calls on the derivatives and repurchase transactions. Refer to Note 14 to the consolidated financial statements for a description of the Corporation s derivative activities.
Under the Corporation s repurchase agreements, Popular is required to deposit cash or qualifying securities to meet margin requirements. To the extent that the value of securities previously pledged as collateral declines as a result of changes in interest rates, the Corporation will be required to deposit additional cash or securities to meet its margin requirements, thereby adversely affecting its liquidity.
The Corporation also utilizes lending-related financial instruments in the normal course of business to accommodate the financial needs of its customers. The Corporation s exposure to credit losses in the event of nonperformance by the other party to the financial instrument for commitments to extend credit, standby letters of credit and commercial letters of credit is represented by the contractual notional amount of these instruments. The Corporation uses credit procedures and policies in making those commitments and conditional obligations as it does in extending loans to customers. Since many of the commitments may expire without being drawn upon, the total contractual amounts are not representative of the Corporation $s$ actual future credit exposure or liquidity requirements for these commitments. Refer to the Credit Risk Management and Loan Quality section of this MD\&A for a discussion on contractual amounts as they relate to commitments to extend credit.
As described in Note 2 to the consolidated financial statements, as part of the Westernbank FDIC-assisted transaction, BPPR has agreed to make a true-up payment to the FDIC on the true up measurement date of the final shared loss month, or upon the final disposition of all covered assets under the loss sharing agreements in the event losses on the loss sharing agreements fail to reach expected levels. The estimated fair value of such true up payment is recorded as a reduction in the fair value of the FDIC loss share indemnification asset.
The Corporation is a defendant in a number of legal proceedings arising in the ordinary course of business. Based on the opinion of legal counsel, management believes that the final disposition of these matters (except for the matters described in the Legal Proceedings section in Note 19 to the consolidated financial statements which are in very early stages and as to which the outcome cannot be predicted) will not have a material adverse effect on the Corporation $s$ business, results of operations, financial condition and liquidity.

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## Guarantees associated with loans sold / serviced

The Corporation securitized mortgage loans into guaranteed mortgage-backed securities subject to limited, and in certain instances, lifetime credit recourse on the loans that serve as collateral for the mortgage-backed securities. Also, from time to time, the Corporation may have sold, in bulk sale transactions, residential mortgage loans subject to credit recourse or to certain representations and warranties from the Corporation to the purchaser. These representations and warranties may relate, for example, to borrower creditworthiness, loan documentation, collateral, prepayment and early payment defaults. The Corporation may be required to repurchase the loans under the credit recourse agreements or breach of representations and warranties.
As of June 30, 2010, the Corporation serviced $\$ 4.2$ billion, compared with $\$ 4.5$ billion as of December 31, 2009, in residential mortgage loans subject to credit recourse provisions, principally loans associated with FNMA and Freddie Mac programs. In the event of any customer default, pursuant to the credit recourse provided, the Corporation may be required to repurchase the loan or reimburse for the incurred loss. The maximum potential amount of future payments that the Corporation would be required to make under the recourse arrangements in the event of nonperformance by the borrowers is equivalent to the total outstanding balance of the residential mortgage loans serviced with recourse and interest, if applicable. During the six months ended June 30, 2010, the Corporation repurchased approximately $\$ 60$ million in mortgage loans subject to the credit recourse provisions. In the event of nonperformance by the borrower, the Corporation has rights to the underlying collateral securing the mortgage loan. The Corporation suffers losses on these loans when the proceeds from a foreclosure sale of the property underlying a defaulted mortgage loan are less than the outstanding principal balance of the loan plus any uncollected interest advanced and the costs of holding and disposing of the related property. The losses associated to these credit recourse arrangements, which pertain to residential mortgage loans in Puerto Rico, have not been significant. As of June 30, 2010, the Corporation s liability established to cover the estimated credit loss exposure related to loans sold or serviced with credit recourse amounted to $\$ 37$ million, compared with $\$ 16$ million as of December 31, 2009.
When the Corporation sells or securitizes mortgage loans, it generally makes customary representations and warranties regarding the characteristics of the loans sold. The Corporation s mortgage operations in Puerto Rico group conforming mortgage loans into pools which are exchanged for FNMA and GNMA mortgage-backed securities, which are generally sold to private investors, or may sell the loans directly to FNMA or other private investors for cash. To the extent the loans do not meet specified characteristics, the Corporation may be required to repurchase such loans or indemnify for losses. Quality review procedures are performed by the Corporation as required under the government agency programs to ensure that asset guideline qualifications are met. The Corporation has not recorded any specific contingent liability in the consolidated financial statements for these customary representation and warranties related to loans sold by the Corporation s mortgage operations in Puerto Rico, and management believes that, based on historical data, the probability of payments and expected losses under these representations and warranty arrangements is not significant.
Servicing agreements relating to the mortgage-backed securities programs of FNMA and GNMA, and to mortgage loans sold or serviced to certain other investors, including FHLMC, require the Corporation to advance funds to make scheduled payments of principal, interest, taxes and insurance, if such payments have not been received from the borrowers. As of June 30, 2010, the Corporation serviced $\$ 17.9$ billion in mortgage loans, including the loans serviced with credit recourse, compared with $\$ 17.7$ billion as of December 31, 2009. The Corporation generally recovers funds advanced pursuant to these arrangements from the mortgage owner, from liquidation proceeds when the mortgage loan is foreclosed or, in the case of FHA/VA loans, under the applicable FHA and VA insurance and guarantee programs. However, in the interim, the Corporation must absorb the cost of the funds it advances during the time the advance is outstanding. The Corporation must also bear the costs of attempting to collect on delinquent and defaulted mortgage loans. In addition, if a defaulted loan is not cured, the mortgage loan would be canceled as part of the foreclosure proceedings and the Corporation would not receive any future servicing income with respect to that loan. As of June 30, 2010, the outstanding balance of funds advanced by the Corporation under such mortgage loan servicing agreements was approximately $\$ 26$ million, compared with $\$ 14$ million as of December 31, 2009. To the extent the mortgage loans underlying the Corporation s servicing portfolio experience increased delinquencies, the Corporation would be required to dedicate additional cash resources to comply with its obligation to advance funds as
well as incur additional administrative costs related to increases in collection efforts.
As of June 30, 2010, the Corporation established reserves for customary representations and warranties related to loans sold by its U.S. subsidiary E-LOAN. Loans had been sold to investors on a servicing released basis subject to

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certain representations and warranties. Although the risk of loss or default was generally assumed by the investors, the Corporation is required to make certain representations relating to borrower creditworthiness, loan documentation and collateral, which if not complied, may result in requiring the Corporation to repurchase the loans or indemnify investors for any related losses associated to these loans. The loans had been sold prior to 2009. As of June 30, 2010, the Corporation s reserve for estimated losses from such representation and warranty arrangements amounted to $\$ 33$ million, which was included as part of other liabilities in the consolidated statement of condition, compared with $\$ 33$ million as of December 31, 2009. E-LOAN is no longer originating and selling loans since the subsidiary ceased these activities during 2008. On a quarterly basis, the Corporation reassesses its estimate for expected losses associated to E-LOAN s customary representation and warranty arrangements. The analysis incorporates expectations on future disbursements based on quarterly repurchases and make-whole events. The analysis also considers factors such as the average length-time between the loan s funding date and the loan repurchase date as observed in the historical loan data. During the six months ended June 30, 2010, E-LOAN charged-off approximately $\$ 6.2$ million against this representation and warranty reserve associated with loan repurchases and indemnification or make-whole events. Make-whole events are typically defaulted loans which the investor attempts to recover through the collateral or guarantees, and the seller is obligated to cover any impaired or unrecovered portion of the loan.
During 2008, the Corporation provided indemnifications for the breach of certain representations or warranties in connection with certain sales of assets by the discontinued operations of PFH. These sales were on a non-credit recourse basis. The agreements primarily include indemnification for breaches of certain key representations and warranties, some of which expire within a definite time period; others survive until the expiration of the applicable statute of limitations, and others do not expire. Certain of the indemnifications are subject to a cap or maximum aggregate liability defined as a percentage of the purchase price. The indemnifications agreements outstanding as of June 30, 2010 are related principally to make-whole arrangements. As of June 30, 2010, the Corporation s reserve related to PFH s indemnity arrangements amounted to $\$ 7$ million, compared with $\$ 9$ million as of December 31, 2009. During the six months ended June 30, 2010, the Corporation recorded charge-offs with respect to the PFH s representation and warranty arrangements amounting to approximately $\$ 1.6$ million. The reserve balance as of June 30, 2010 contemplates historical indemnity payments. Certain indemnification provisions, which included, for example, reimbursement of premiums on early loan payoffs and repurchase obligations for defaulted loans within a short-term period, expired during 2009. Popular, Inc. Holding Company and Popular North America have agreed to guarantee certain obligations of PFH with respect to the indemnification obligations.
During 2009, the Corporation sold a lease portfolio of approximately $\$ 0.3$ billion. As of June 30, 2010, the reserve established to provide for any losses on the breach of certain representations and warranties included in the associated sale agreements amounted to $\$ 3$ million, compared with $\$ 6$ million as of December 31, 2009. This reserve is included as part of other liabilities in the consolidated statement of condition.

## FAIR VALUE MEASUREMENT OF FINANCIAL INSTRUMENTS

The Corporation currently measures at fair value on a recurring basis its trading assets, available-for-sale securities, derivatives, mortgage servicing rights, and the equity appreciation instrument. Occasionally, the Corporation may be required to record at fair value other assets on a nonrecurring basis, such as loans held-for-sale, impaired loans held-in-portfolio that are collateral dependent and certain other assets. These nonrecurring fair value adjustments typically result from the application of lower of cost or fair value accounting or write-downs of individual assets. The Corporation categorizes its assets and liabilities measured at fair value under the three-level hierarchy. The level within the hierarchy is based on whether the inputs to the valuation methodology used for fair value measurement are observable. The hierarchy is broken down into three levels based on the reliability of inputs as follows:

Level 1- Unadjusted quoted prices in active markets for identical assets or liabilities that the Corporation has the ability to access at the measurement date. No significant degree of judgment for these valuations is needed, as they are based on quoted prices that are readily available in an active market.

Level 2- Quoted prices other than those included in Level 1 that are observable either directly or indirectly. Level 2 inputs include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, and other inputs that are observable or that can be

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Level 3- Unobservable inputs that are supported by little or no market activity and that are significant to the fair value measurement of the financial asset or liability. Unobservable inputs reflect the Corporation s own assumptions about what market participants would use to price the asset or liability, including assumptions about risk. The inputs are developed based on the best available information, which might include the Corporation s own data such as internally-developed models and discounted cash flow analyses.
The Corporation requires the use of observable inputs when available, in order to minimize the use of unobservable inputs to determine fair value. The amount of judgment involved in estimating the fair value of a financial instrument depends upon the availability of quoted market prices or observable market parameters. In addition, it may be affected on other factors such as the type of instrument, the liquidity of the market for the instrument, transparency around the inputs to the valuation, as well as the contractual characteristics of the instrument.
If listed prices or quotes are not available, the Corporation employs valuation models that primarily use market-based inputs including yield curves, interest rate curves, volatilities, credit curves, and discount, prepayment and delinquency rates, among other considerations. When market observable data is not available, the valuation of financial instruments becomes more subjective and involves substantial judgment. The need to use unobservable inputs generally results from diminished observability of both actual trades and assumptions resulting from the lack of market liquidity for those types of loans or securities. When fair values are estimated based on modeling techniques such as discounted cash flow models, the Corporation uses assumptions such as interest rates, prepayment speeds, default rates, loss severity rates and discount rates. Valuation adjustments are limited to those necessary to ensure that the financial instrument $s$ fair value is adequately representative of the price that would be received or paid in the marketplace.
Refer to Note 21 to the consolidated financial statements for information on the Corporation sfair value measurement disclosures required by the applicable accounting standard. As of June 30, 2010, approximately $\$ 6.8$ billion, or $95 \%$, of the assets measured at fair value on a recurring basis used market-based or market-derived valuation inputs in their valuation methodology and, therefore, were classified as Level 1 or Level 2 . The majority of instruments measured at fair value are classified as Level 2, including U.S. Treasury securities, obligations of U.S. Government sponsored entities, obligations of Puerto Rico, States and political subdivisions, most mortgage-backed securities ( MBS ) and collateralized mortgage obligations ( CMOs ), and derivative instruments. U.S. Treasury securities are valued based on yields that are interpolated from the constant maturity treasury curve. Obligations of U.S. Government sponsored entities are priced based on an active exchange market and on quoted prices for similar securities. Obligations of Puerto Rico, States and political subdivisions are valued based on trades, bid price or spread, two sided markets, quotes, benchmark curves, market data feeds, discount and capital rates and trustee reports. MBS and CMOs are priced based on a bond stheoretical value from similar bonds defined by credit quality and market sector. Refer to the Derivatives section below for a description of the valuation techniques used to value these instruments.
As of June 30, 2010, the remaining $5 \%$ of assets measured at fair value on a recurring basis were classified as Level 3 since their valuation methodology considered significant unobservable inputs. The financial assets measured as Level 3 included mostly tax exempt GNMA mortgage-backed securities and mortgage servicing rights ( MSRs ). GNMA tax exempt mortgage-backed securities are priced using a local demand price matrix prepared from local dealer quotes, and other local investments such as corporate securities and local mutual funds which are priced by local dealers. MSRs, on the other hand, are priced internally using a discounted cash flow model which considers servicing fees, portfolio characteristics, prepayment assumptions, delinquency rates, late charges, other ancillary revenues, cost to service and other economic factors. Additionally, the Corporation reported $\$ 612$ million of financial assets that were measured at fair value on a nonrecurring basis as of June 30, 2010, all of which were classified as Level 3 in the hierarchy.
Broker quotes used for fair value measurements inherently reflect any lack of liquidity in the market since they represent an exit price from the perspective of the market participants. Financial assets that were fair valued using broker quotes amounted to $\$ 159$ million as of June 30,2010 , of which $\$ 152$ million were Level 3 assets and $\$ 7$ million were Level 2 assets. These assets consisted principally of tax-exempt GNMA mortgage-backed securities. Fair value for these securities is based on an internally-prepared matrix derived from an average of two indicative local broker quotes. The main input used in the matrix pricing is non-binding local broker quotes obtained from
limited trade activity. Therefore, these securities are classified as Level 3.

During the quarter and six months ended June 30, 2010, $\$ 79$ million of tax-exempt FNMA mortgage-backed securities were transferred out of Level 3 and into Level 2 as a result of a change in valuation methodology from an internally-developed matrix pricing to pricing them based on a bond $s$ theoretical value from similar bonds defined by credit quality and market sector. Their fair value incorporates an option adjusted spread. Pursuant to the Corporation s policy, these transfers were recognized as of the end of the reporting period. There were no transfers in and / or out of Level 1 during the quarter and six months ended June 30, 2010. Refer to Note 21 to the consolidated financial statements for a description of the Corporation s valuation methodologies used for the assets and liabilities measured at fair value as of June 30, 2010. Also, refer to the Critical Accounting Policies / Estimates in the 2009 Annual Report for additional information on the accounting guidance and the Corporation s policies or procedures related to fair value measurements.

## Trading Account Securities and Investment Securities Available-for-Sale

The majority of the values for trading account securities and investment securities available-for-sale are obtained from third-party pricing services and are validated with alternate pricing sources when available. Securities not priced by a secondary pricing source are documented and validated internally according to their significance to the Corporation s financial statements. Management has established materiality thresholds according to the investment class to monitor and investigate material deviations in prices obtained from the primary pricing service provider and the secondary pricing source used as support for the valuation results. During the quarter and six months ended June 30, 2010, the Corporation did not adjust any prices obtained from pricing service providers or broker dealers.
Inputs are evaluated to ascertain that they consider current market conditions, including the relative liquidity of the market. When a market quote for a specific security is not available, the pricing service provider generally uses observable data to derive an exit price for the instrument, such as benchmark yield curves and trade data for similar products. To the extent trading data is not available, the pricing service provider relies on specific information including dialogue with brokers, buy side clients, credit ratings, spreads to established benchmarks and transactions on similar securities, to draw correlations based on the characteristics of the evaluated instrument. If for any reason the pricing service provider cannot observe data required to feed its model, it discontinues pricing the instrument. During the quarter and six months ended June 30, 2010, none of the Corporation s investment securities were subject to pricing discontinuance by the pricing service providers. The pricing methodology and approach of our primary pricing service providers is concluded to be consistent with the fair value measurement guidance.
Furthermore, management assesses the fair value of its portfolio of investment securities at least on a quarterly basis, which includes analyzing changes in fair value that have resulted in losses that may be considered other-than-temporary. Factors considered include, for example, the nature of the investment, severity and duration of possible impairments, industry reports, sector credit ratings, economic environment, creditworthiness of the issuers and any guarantees.
Securities are classified in the fair value hierarchy according to product type, characteristics and market liquidity. At the end of each period, management assesses the valuation hierarchy for each asset or liability measured. The fair value measurement analysis performed by the Corporation includes validation procedures and review of market changes, pricing methodology, assumption and level hierarchy changes, and evaluation of distressed transactions. As of June 30, 2010, the Corporation s portfolio of trading and investment securities available-for-sale amounted to $\$ 6.9$ billion and represented $96 \%$ of the Corporation s assets measured at fair value on a recurring basis. As of June 30, 2010, net unrealized gains on the trading and available-for-sale investment securities portfolios approximated $\$ 26$ million and $\$ 221$ million, respectively. Fair values for most of the Corporation strading and investment securities available-for-sale are classified as Level 2. Trading and investment securities available-for-sale classified as Level 3, which are the securities that involved the highest degree of judgment, represent only $2 \%$ of the Corporation stal portfolio of trading and investment securities available-for-sale.

## Mortgage Servicing Rights

Mortgage servicing rights ( MSRs ), which amounted to $\$ 172$ million as of June 30, 2010, do not trade in an active, open market with readily observable prices. Fair value is estimated based upon discounted net cash flows calculated from a combination of loan level data and market assumptions. The valuation model combines loans with common

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characteristics that impact servicing cash flows (e.g. investor, remittance cycle, interest rate, product type, etc.) in order to project net cash flows. Market valuation assumptions include prepayment speeds, discount rate, cost to service, escrow account earnings, and contractual servicing fee income, among other considerations. Prepayment speeds are derived from market data that is more relevant to the U.S. mainland loan portfolios and, thus, are adjusted for the Corporation s loan characteristics and portfolio behavior since prepayment rates in Puerto Rico have been historically lower. Other assumptions are, in the most part, directly obtained from third-party providers. Disclosure of two of the key economic assumptions used to measure MSRs, which are prepayment speed and discount rate, and a sensitivity analysis to adverse changes to these assumptions, is included in Note 11 to the consolidated financial statements.

## Derivatives

Derivatives, such as interest rate swaps, interest rate caps and indexed options, are traded in over-the-counter active markets. These derivatives are indexed to an observable interest rate benchmark, such as LIBOR or equity indexes, and are priced using an income approach based on present value and option pricing models using observable inputs. Other derivatives are liquid and have quoted prices, such as forward contracts or to be announced securities ( TBAs ). All of these derivatives held by the Corporation are classified as Level 2. Valuations of derivative assets and liabilities reflect the values associated with counterparty risk and nonperformance risk, respectively. The non-performance risk, which measures the Corporation s own credit risk, is determined using internally-developed models that consider the net realizable value of the collateral posted, remaining term, and the creditworthiness or credit standing of the Corporation. The counterparty risk is also determined using internally-developed models which incorporate the creditworthiness of the entity that bears the risk, net realizable value of the collateral received, and available public data or internally-developed data to determine their probability of default. To manage the level of credit risk, the Corporation employs procedures for credit approvals and credit limits, monitors the counterparties credit condition, enters into master netting agreements whenever possible and, when appropriate, requests additional collateral. During the quarter and six months ended June 30, 2010, inclusion of credit risk in the fair value of the derivatives resulted in a net loss of $\$ 0.2$ million and $\$ 1.6$ million, respectively, recorded in the other operating income and interest expense captions of the consolidated statement of operations, which consisted of a loss of $\$ 1.4$ million and $\$ 0.9$ million, respectively, resulting from the Corporation s own credit standing adjustment and a gain of $\$ 1.2$ million and a loss of $\$ 0.7$ million, respectively, from the assessment of the counterparties credit risk.

## Equity appreciation instrument

The fair value of the equity appreciation instrument issued to the FDIC was estimated by determining a call option value using the Black-Scholes Option Pricing Model. The principal variables in determining the fair value of the equity appreciation instrument include the implied volatility determined based on the one-year historical daily volatility of the Corporation s common stock, the exercise price of the instrument, the price of the call option, and the risk-free rate. The equity appreciation instrument is classified as Level 2. The Corporation recognized non-interest income of $\$ 24.4$ million during the quarter ended June 30, 2010 as a result of a decrease in the fair value of the equity appreciation instrument. The carrying amount of the equity appreciation instrument, which is recorded as other liability in the consolidated statement of condition, amounted to $\$ 28.1$ million as of June 30, 2010.
Loans held-in-portfolio considered impaired under ASC Subsection 310-10-35 that are collateral dependent The impairment is based on the fair value of the collateral, which is derived from appraisals that take into consideration prices in observed transactions involving similar assets in similar locations, size and supply and demand. Continued deterioration of the housing markets and the economy in general have adversely impacted and continue to affect the market activity related to real estate properties. These collateral dependent impaired loans are classified as Level 3 and are reported as a nonrecurring fair value measurement.

## Item 3. Quantitative and Qualitative Disclosures About Market Risk MARKET RISK

The financial results and capital levels of Popular, Inc. are constantly exposed to market risk. Market risk represents the risk of loss due to adverse movements in market rates or prices, which include interest rates, foreign exchange rates and equity prices; the failure to meet financial obligations coming due because of the inability to liquidate assets or obtain adequate funding; and the inability to easily unwind or offset specific exposures without significantly

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While the Corporation is exposed to various business risks, the risks relating to interest rate risk and liquidity are major risks that can materially impact future results of operations and financial condition due to their complexity and dynamic nature.
The Asset Liability Management Committee ( ALCO ) and the Corporate Finance Group are responsible for planning and executing the Corporation s market, interest rate risk, funding activities and strategy, and for implementing the policies and procedures approved by the Corporation s risk management committee. In addition, a Market Risk Manager, who is part of the risk management group, has been appointed to enhance and strengthen controls surrounding interest, liquidity, and market risks, and independently monitor and report adherence with established market and liquidity policies. The ALCO meets on a monthly basis and reviews various asset and liability sensitivities, ratios and portfolio information, including but not limited to, the Corporation s liquidity positions, projected sources and uses of funds, interest rate risk positions and economic conditions.
Interest rate risk ( IRR ), a component of market risk, is considered by management as a predominant market risk in terms of its potential impact on profitability or market value. The techniques for measuring the potential impact of the Corporation s exposure to market risk from changing interest rates that were described in the 2009 Annual Report are the same as those applied by the Corporation as of June 30, 2010.
Net interest income simulation analysis performed by legal entity and on a consolidated basis is a tool used by the Corporation in estimating the potential change in net interest income resulting from hypothetical changes in interest rates. Sensitivity analysis is calculated using a simulation model which incorporates actual balance sheet figures detailed by maturity and interest yields or costs. It also incorporates assumptions on balance sheet growth and expected changes in its composition, estimated prepayments in accordance with projected interest rates, pricing and maturity expectations on new volumes and other non-interest related data. It is a dynamic process, emphasizing future performance under diverse economic conditions.
Management assesses interest rate risk using various interest rate scenarios that differ in magnitude and direction, the speed of change and the projected shape of the yield curve. For example, the types of interest rate scenarios processed include most likely economic scenarios, flat or unchanged rates, yield curve twists, $+/-200$ and +400 basis points parallel ramps and $+/-200$ basis points parallel shocks. Management also performs analyses to isolate and measure basis and prepayment risk exposures. The asset and liability management group also evaluates the accuracy of assumptions used and results obtained in the monthly sensitivity analyses. Due to the importance of critical assumptions in measuring market risk, the risk models incorporate third-party developed data for critical assumptions such as prepayment speeds on mortgage loans and mortgage-backed securities, estimates on the duration of the Corporation s deposits and interest rate scenarios.
The Corporation runs net interest income simulations under interest rate scenarios in which the yield curve is assumed to rise and decline gradually by the same amount. The rising rate scenarios considered in these market risk disclosures reflect gradual parallel changes of 200 and 400 basis points during the twelve-month period ending June 30, 2011. Under a 200 basis points rising rate scenario, projected net interest income increases by $\$ 74.4$ million, while under a 400 basis points rising rate scenario, projected net interest income increases by $\$ 139.9$ million, when compared against the Corporation s flat or unchanged interest rates forecast scenario. Given the fact that as of June 30, 2010 some market interest rates continued to be close to zero, management has focused on measuring the risk on net interest income in rising rate scenarios. These interest rate simulations exclude the impact on loans accounted pursuant to ASC Subtopic 310-30, whose yields are based on management s current expectation of future cash flows. Simulation analyses are based on many assumptions, including relative levels of market interest rates, interest rate spreads, loan prepayments and deposit decay. They should not be relied upon as indicative of actual results. Further, the estimates do not contemplate actions that management could take to respond to changes in interest rates. By their nature, these forward-looking computations are only estimates and may be different from what may actually occur in the future.
The Corporation estimates the sensitivity of economic value of equity ( EVE ) to changes in interest rates. EVE is equal to the estimated present value of the Corporation s assets minus the estimated present value of the liabilities. This sensitivity analysis is a useful tool to measure long-term IRR because it captures the impact of up or down rate changes in expected cash flows, including principal and interest, from all future periods.

EVE sensitivity calculated using interest rate shock scenarios is estimated on a quarterly basis. The shock scenarios consist of $+/-200$ basis points parallel shocks. Management has defined limits for the increases / decreases in EVE resulting from the shock scenarios. As of June 30, 2010, the Corporation was in compliance with these limits. The Corporation maintains an overall interest rate risk management strategy that incorporates the use of derivative instruments to minimize significant unplanned fluctuations in net interest income or market value that are caused by interest rate volatility. The market value of these derivatives is subject to interest rate fluctuations and counterparty credit risk adjustments which could have a positive or negative effect in the Corporation s earnings. Refer to Note 14 to the consolidated financial statements for further information on the Corporation s derivative instruments.

## FDIC-assisted transaction

The Corporation s total assets increased significantly from December 31, 2009 to June 30, 2010 because of the acquired loans in the Westernbank FDIC-assisted transaction. Management believes that the transaction will improve the Corporation s net interest income, as it will generate more interest earned on the acquired loans than it will pay in interest on deposits and borrowings related to the acquisition with limited exceptions. The loans were initially recorded at estimated fair values. The estimated fair values of the acquired loans reflect an estimate of expected losses related to these assets. As a result, operating losses may be affected if loan losses exceed the losses reflected in the fair value of these assets at the acquisition date. In addition, to the extent that the stated interest rate on the acquired covered loans was not considered a market rate of interest at the acquisition date, appropriate adjustments to the acquisition-date fair value were recorded. These adjustments mitigate the risk associated with the acquisition of loans earning a below-market rate of return. As expressed in previous sections of this report, most of the covered loans will have an accretable yield. The accretable yield is the amount by which the undiscounted expected cash flows exceed the estimated fair value. The accretable yield includes the future interest expected to be collected over the remaining life of the acquired loans and the purchase premium or discount. The remaining life includes the effects of estimated prepayments, expected credit losses and adjustments to market liquidity and prevailing interest rates at acquisition date. For covered loans accounted for under ASC Subtopic 310-30, the Corporation is required to periodically evaluate its estimate of cash flows expected to be collected. These evaluations, performed quarterly, will require the continued usage of key assumptions and estimates, similar to the initial estimate of fair value. Given the current economic environment, management must apply judgment to develop its estimates of cash flows for those covered loans given the impact of home price and property value changes, changing loss severities and prepayment speeds. Decreases in the expected cash flows will generally result in a charge to the provision for credit losses resulting in an increase to the allowance for loan losses. Increases in the expected cash flows will generally result in an increase in interest income over the remaining life of the loan, or pool of loans.
As indicated in the Westerbank FDIC-assisted transaction section in this MD\&A, the equity appreciation instrument issued to the FDIC is recognized at fair value and added $\$ 24.4$ million to the non-interest income for the quarter ended June 30, 2010. The fair value of the equity appreciation instrument is estimated by determining a call option value using the Black-Scholes Option Pricing Model, and the value depends largely on variations of the Corporation s common stock price and its volatility.

## Foreign Exchange

The Corporation conducts business in certain Latin American markets through several of its processing and information technology services and products subsidiaries. Also, it holds interests in Consorcio de Tarjetas Dominicanas, S.A. ( CONTADO ) and Centro Financiero BHD, S.A. ( BHD ) in the Dominican Republic. Although not significant, some of these businesses are conducted in the country s foreign currency. The resulting foreign currency translation adjustment, from operations for which the functional currency is other than the U.S. dollar, is reported in accumulated other comprehensive loss in the consolidated statements of condition, except for highly-inflationary environments in which the effects would be included in the consolidated statements of operations. As of June 30, 2010, the Corporation had approximately $\$ 41$ million in an unfavorable foreign currency translation adjustment as part of accumulated other comprehensive loss, compared to an unfavorable adjustment of $\$ 41$ million as of December 31, 2009 and $\$ 40$ million as of June 30, 2009.

EVERTEC, Inc. operates in Venezuela through its wholly-owned subsidiary EVERTEC Venezuela. On January 7, 2010, Venezuela s National Consumer Price Index ( NCPI ) for December 2009 was released. The cumulative three-year inflation rates for both of Venezuela s inflation indices were over 100 percent. The Corporation began considering Venezuela s economy as highly inflationary as of January 1, 2010, and the financial statements of EVERTEC Venezuela were remeasured as if the functional currency was the reporting currency as of such date. ASC Section 830-10-45-11 defines a highly inflationary economy as one with a cumulative inflation rate of approximately 100 percent or more over a three-year period. Under ASC Topic 830, if a country s economy is classified as highly inflationary, the functional currency of the foreign entity operating in that country must be remeasured to the functional currency of the reporting entity. The unfavorable impact of remeasuring the financial statements of EVERTEC Venezuela as of June 30, 2010, was approximately $\$ 2.5$ million. Total assets for EVERTEC Venezuela remeasured approximated $\$ 4.8$ million as of June 30, 2010.

## LIQUIDITY

The objective of effective liquidity management is to ensure that the Corporation has sufficient liquidity to meet all of its financial obligations, finance expected future growth and maintain a reasonable safety margin for cash commitments under both normal and stressed market conditions. An institution s liquidity may be pressured if, for example, its credit rating is downgraded, it experiences a sudden and unexpected substantial cash outflow, or some other event causes counterparties to avoid exposure to the institution. An institution is also exposed to liquidity risk if the markets on which it depends are subject to temporary disruptions.
The Corporation obtains liquidity from both sides of the balance sheet as well as from off-balance-sheet activities. Liquid assets can be quickly and easily converted to cash at a reasonable cost, or are timed to mature when management anticipates a need for additional liquidity. The Corporation s investment portfolio, including money markets such as fed funds sold and loans that can be pledged at the Federal Home Loan Bank ( FHLB ) and the investment portfolio currently not pledged to other counterparties in the repo market, are used to manage Popular s liquidity needs. The Corporation also has established a collateralized borrowing facility at the Discount Window with the Federal Reserve Bank of New York ( Fed ) that can be used under stress scenarios. On the liability side, diversified sources of deposits and secured credit facilities provide liquidity to Popular s operations. Even if some of these alternatives may not be available temporarily, it is expected that in the normal course of business, the Corporation s funding sources are adequate.
Factors that the Corporation does not control, such as the economic outlook of its principal markets and regulatory changes, could affect its ability to obtain funding. In order to prepare for the possibility of such scenario, management has adopted contingency plans for raising financing under stress scenarios when important sources of funds that are usually fully available are temporarily unavailable. These plans call for using alternate funding mechanisms such as the pledging of certain asset classes and accessing secured credit lines and loan facilities put in place with the FHLB and the Fed. The Corporation has a substantial amount of assets available for raising funds through these channels. Deposits, including customer deposits, brokered certificates of deposit, and public funds deposits, continue to be the most significant source of funds for the Corporation, funding $64 \%$ of the Corporation s total assets as of June 30,2010 and $75 \%$ as of December 31, 2009. The decrease in the ratio of deposits to total assets from the end of 2009 to June 30, 2010 was directly related to the aforementioned Westernbank FDIC-assisted transaction. As shown in the Westernbank FDIC-assisted Transaction section of this MD\&A, the acquired loans (book value prior to purchase accounting adjustments) exceeded substantially the assumed liabilities, and as such, the Corporation funded the acquisition by issuing a promissory note payable to the FDIC. The FDIC retained substantially all of Westernbank s brokered certificates of deposit, which for former Westernbank entity represented a major funding source for its earning assets.
In addition to traditional deposits, the Corporation maintains borrowing arrangements. As of June 30, 2010, these borrowings consisted primarily of the Note payable issued to the FDIC as part of the Westernbank FDIC-assisted
transaction, FHLB borrowings, securities sold under agreement to repurchase, junior subordinated deferrable interest debentures, and term notes. Refer to Note 16 to the consolidated financial statements for the composition of the Corporation s borrowings as of June 30, 2010 and December 31, 2009. The significant variance in the Corporation s borrowings composition from December 31, 2009 to June 30, 2010 is directly related to the $\$ 5.7$ billion carrying value of the note payable issued to the FDIC.
The composition of the Corporation s financing to total assets as of June 30, 2010 and December 31, 2009 is included in Table Q .

## TABLE Q

## Financing to Total Assets

| (Dollars in millions) | $\begin{gathered} \text { June 30, } \\ 2010 \end{gathered}$ | $\begin{gathered} \text { December } \\ 31, \\ 2009 \end{gathered}$ | \% increase (decrease) from December 31, 2009 to June 30, 2010 | \% of total assets |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | $\begin{gathered} \text { June } 30, \\ 2010 \end{gathered}$ | $\begin{gathered} \text { December } \\ 31, \\ 2009 \end{gathered}$ |
| Non-interest bearing deposits | \$ 4,793 | \$ 4,495 | 6.6\% | 11.3\% | 13.0\% |
| Interest-bearing core deposits | 16,256 | 14,983 | 8.5 | 38.3 | 43.1 |
| Other interest-bearing deposits | 6,064 | 6,447 | (5.9) | 14.3 | 18.6 |
| Repurchase agreements | 2,307 | 2,633 | (12.4) | 5.4 | 7.6 |
| Other short-term borrowings | 1 | 7 | (85.7) |  |  |
| Notes payable | 8,237 | 2,649 | 210.9 | 19.4 | 7.6 |
| Others | 1,183 | 983 | 20.3 | 2.8 | 2.8 |
| Stockholders equity | 3,603 | 2,539 | 41.9 | 8.5 | 7.3 |

Liquidity is managed by the Corporation at the level of the holding companies that own the banking and non-banking subsidiaries. Also, it is managed at the level of the banking and non-banking subsidiaries.
The following sections provide further information on the Corporation s major funding activities and needs, as well as the risks involved in these activities.

## Banking Subsidiaries

Primary sources of funding for the Corporation s banking subsidiaries (BPPR and BPNA), or the banking subsidiaries, include retail and commercial deposits, brokered deposits, collateralized borrowings and, to a lesser extent, loan sales. Also, BPNA has received capital contributions in order to maintain its well-capitalized status. During the six months ended June 30, 2010, the BHCs made capital contributions to BPNA and BPPR amounting to $\$ 245$ million and $\$ 600$ million, respectively. The capital contribution to BPPR was done to strengthen its regulatory capital ratios upon executing the Westernbank FDIC-assisted transaction. In addition, the Corporation s banking subsidiaries maintain borrowing facilities with the FHLB and at the Discount Window of the Fed, and have a considerable amount of collateral pledged that can be used to quickly raise funds under these facilities.
The principal uses of funds for the banking subsidiaries include loan originations, investment portfolio purchases, repayment of outstanding obligations (including deposits), and operational expenses. Also, the banking subsidiaries assume liquidity risk related to collateral posting requirements for some derivative transactions and recourse obligations; off-balance sheet activities mainly in connection with contractual commitments; recourse provisions; servicing advances; derivatives, credit card licensing agreements and support to several mutual funds administered by BPPR.
The bank operating subsidiaries maintain sufficient funding capacity to address large increases in funding requirements such as deposit outflows. This capacity is comprised mainly of available liquidity derived from secured funding sources, as well as on-balance sheet liquidity in the form of cash balances maintained at the Fed and unused secured lines held at the Fed and FHLB, in addition to liquid unpledged securities.

As indicated previously, during the quarter ended June 30, 2010, BPPR issued a promissory note payable to the FDIC as part of the consideration paid in the Westernbank FDIC-assisted transaction. The carrying amount of the note was $\$ 5.7$ billion as of June 30, 2010. The note payable issued to the FDIC is collateralized by the loans covered under the loss sharing agreements (other than certain consumer loans) and other real estate acquired in the agreement with the FDIC and all proceeds derived from such assets, including cash inflows from claims to the FDIC under the loss sharing agreements. As of June 30, 2010, the carrying amount of loans and other real estate property that serves as collateral on the note amounted to approximately $\$ 4.0$ billion. The entire outstanding principal balance of the note payable issued to the FDIC is due five years from issuance (April 30, 2015), or such date as such amount may become due and payable pursuant to the terms of the note payable to the FDIC. As indicated in the subsequent events section of this MD\&A, on July 26, 2010, BPPR prepaid $\$ 2$ billion of the outstanding balance of the note. Funds for the repayment were principally obtained from excess liquidity maintained in money markets with the Fed, and to a lesser extent, a combination of proceeds from sales of investment securities which were in an unrealized gain position, FHLB advances and repurchase agreements. Management expects to replace some of these short-term funding sources with brokered certificates of deposit. The note payable issued to the FDIC was selected for partial repayment because it resulted in more favorable economics for the Corporation than prepaying other of its liabilities, which entailed prepayment penalties. This FDIC obligation was also of sufficient size to permit the Corporation to deploy its excess liquidity.
The Corporation s ability to compete successfully in the marketplace for deposits, excluding brokered deposits, depends on various factors, including pricing, service, convenience and financial stability as reflected by operating results, credit ratings (by nationally recognized credit rating agencies), and importantly, FDIC deposit insurance. Although a downgrade in the credit rating of the Corporation may impact its ability to raise retail and commercial deposits or the rate that it is required to pay on such deposits, management does not believe that the impact should be material. Deposits at all of the Corporation s banking subsidiaries are federally insured (subject to FDIC limits) and this is expected to mitigate the effect of a downgrade in the credit ratings.
Deposits are a key source of funding as they tend to be less volatile than institutional borrowings and their cost is less sensitive to changes in market rates. Refer to Table I for a breakdown of deposits by major types. Core deposits are generated from a large base of consumer, corporate and institutional customers. As indicated in the glossary, for purposes of defining core deposits, the Corporation excludes brokered deposits with denominations under $\$ 100,000$. Core deposits have historically provided the Corporation with a sizable source of relatively stable and low-cost funds. Core deposits totaled $\$ 21.0$ billion, or $78 \%$ of total deposits, as of June 30 , 2010, compared with $\$ 19.5$ billion, or $75 \%$ of total deposits, as of December 31, 2009. Core deposits financed $58 \%$ of the Corporation s earning assets as of June 30, 2010, compared to $60 \%$ as of December 31, 2009.
Certificates of deposit with denominations of $\$ 100,000$ and over as of June 30, 2010 totaled $\$ 4.6$ billion, or $17 \%$ of total deposits, compared to $\$ 4.7$ billion, or $18 \%$, as of December 31, 2009. Their distribution by maturity as of June 30, 2010 was as follows:
(In thousands)
3 months or less
\$1,906,520
3 to 6 months
6 to 12 months
Over 12 months

The Corporation s banking subsidiaries have the ability to borrow funds from the FHLB at competitive prices. As of June 30, 2010 and December 31, 2009, the banking subsidiaries had credit facilities authorized with the FHLB aggregating $\$ 1.7$ billion and $\$ 1.9$ billion, respectively, based on assets pledged with the FHLB at those dates. Outstanding borrowings under these credit facilities totaled $\$ 1.1$ billion as of June 30, 2010 and December 31, 2009.

Such advances are collateralized by securities and mortgage loans, do not have restrictive covenants and do not have any callable features. Refer to Note 16 to the consolidated financial statements for additional information on the terms of FHLB advances outstanding.
As of June 30, 2010, the banking subsidiaries had a borrowing capacity at the Fed s Discount Window of approximately $\$ 3.2$ billion, which remained unused as of that date. This compares to a borrowing capacity at the Fed
discount window of $\$ 2.9$ billion as of December 31, 2009, which was also unused. This facility is a collateralized source of credit that is highly reliable even under difficult market conditions. The amount available under this borrowing facility is dependent upon the balance of loans and securities pledged as collateral and the haircuts assigned to such collateral.
As of June 30, 2010, management believes that the banking subsidiaries had sufficient current and projected liquidity sources to meet its anticipated cash flow obligations, as well as special needs and off-balance sheet commitments, during the foreseeable future and have sufficient liquidity resources to address a stress event.
Westernbank FDIC-assisted transaction and Impact on Liquidity
Apart from the impact of the note payable issued to the FDIC that was described above, the Corporation s liquidity is also impacted by the loan payment performance and reimbursements on the loss sharing agreements.
In the short-term, it is likely that there will be a significant amount of the covered loans acquired in the FDIC-assisted transaction that will experience deterioration in payment performance, or will be determined to have inadequate collateral values to repay the loans. In such instances, the Corporation will likely no longer receive payments from the borrowers, which will impact cash flows. The loss sharing agreements will not fully offset the financial effects of such a situation. However, if a loan is subsequently charged off or written down after we exhaust our best efforts at collection, the loss sharing agreements will cover $80 \%$ of the loss associated with the covered loans.
The effects of the loss sharing agreements on cash flows and operating results in the long-term will be similar to the short-term effects described above. The long-term effects that we may experience will depend primarily on the ability of the borrowers whose loans are covered by the loss sharing agreements to make payments over time. As the loss sharing agreements are in effect for a period of ten years for one-to-four family loans and five years for commercial, construction and consumer loans, changing economic conditions will likely impact the timing of future charge-offs and the resulting reimbursements from the FDIC. Management believes that any recapture of interest income and recognition of cash flows from the borrowers or received from the FDIC (as part of the FDIC loss share receivable) may be recognized unevenly over this period, as management exhausts its collection efforts under the Corporation s normal practices.

## Bank Holding Companies

The principal sources of funding for the holding companies include cash on hand, investment securities, dividends received from banking and non-banking subsidiaries (subject to regulatory limits), asset sales, credit facilities available from affiliate banking subsidiaries and proceeds from new borrowings or stock issuances. The principal source of cash flows for the parent holding company during the second quarter of 2010 was the aforementioned capital issuance, which was completed primarily to strengthen the Corporation s regulatory capital ratios in preparation for the Westernbank FDIC-assisted transaction. The principal use of these funds include capitalizing its banking subsidiaries, the repayment of maturing debt, and interest payments to holders of senior debt and trust preferred securities. The Corporation suspended the payment of dividends to common and preferred stockholders during 2009 as a result of dividend restrictions imposed by regulators and in order to conserve capital.
The Corporation s bank holding companies ( BHCs , Popular, Inc., Popular North America, Inc. and Popular International Bank, Inc.) have in the past borrowed in the money markets and in the corporate debt market primarily to finance their non-banking subsidiaries. However, the cash needs of the Corporation s non-banking subsidiaries other than to repay indebtedness are now minimal given that the PFH business was discontinued. These sources of funding have become more difficult to obtain and costly due to disrupted market conditions and the reductions in the Corporation s credit ratings. The Corporation s principal credit ratings are at a level below investment grade which affects the Corporation s ability to raise funds in the capital markets.
A principal use of liquidity at the BHCs is to ensure its subsidiaries are adequately capitalized. Operating losses at the BPNA banking subsidiary have required the BHCs to contribute equity capital to BPNA to ensure that it meets the regulatory guidelines for well-capitalized institutions. In the event that additional capital contributions were necessary, management believes that the BHCs currently have enough liquidity resources to meet potential capital needs from BPNA in the ordinary course of business. As indicated previously, the BHCs made substantial capital contributions to the banking subsidiaries during the six months ended June 30, 2010.

Refer to Note 31 to the consolidated financial statements which presents a statement of condition, of operations and of cash flows for the three BHCs. The loans held-in-portfolio in such financial statements are principally associated with intercompany transactions. The investment securities held-to-maturity at the parent holding company, amounting to $\$ 396$ million as of June 30, 2010, consisted principally of $\$ 370$ million of subordinated notes from BPPR. Currently, subject to regulatory approval by the Fed, BPPR may, at any time, partially redeem these notes at a redemption price of $100 \%$ of the principal amount. During the six months ended June 30, 2010, BPPR redeemed $\$ 60$ million of such securities. The parent holding company used the funds to capitalize BPNA.
The maturities of the bank holding companies outstanding notes payable as of June 30, 2010 and December 31, 2009 are shown in the table below. These borrowings are principally unsecured senior debt (term notes) and junior subordinated debentures (trust preferred securities).

| (In thousands) | June 30, <br>  <br> Year | December 31, <br> 2010 |
| :--- | :---: | :---: |
| 2010 |  |  |
| 2011 |  |  |
| 2012 | $\$ 178,674[1]$ | 353,675 |
| 2013 | 374,320 | 274,183 |
| 2014 | 3,000 | 3,000 |
| Later years | 439,800 | 439,800 |
| No stated maturity | $936,000[2]$ | $936,000[2]$ |
| Subtotal | $\$ 1,931,794$ | $\$ 2,008,658$ |
| Less: Discount | $(502,113)[2]$ | $(512,350)[2]$ |
| Total | $\$ 1,429,681$ | $\$ 1,496,308$ |

[1] Includes $\$ 175$ million in term notes based on their contractual maturity. These term notes were repurchased in July 2010.
[2] Amounts are related to junior subordinated debentures associated with the trust preferred securities that were issued to the U.S.

Treasury in
August 2009.

The reduction in the maturity of unsecured senior debt from the 2011 maturity classification was the result of two events: (1) the exercise of a put option by the holder of $\$ 75$ million in term notes during the quarter ended March 31, 2010 and (2) the extension of the maturity of $\$ 100$ million in term notes from September 2011 to March 2012 based on modifications negotiated with the note holders during the quarter ended March 31, 2010. These term notes have a fixed interest rate of $13 \%$ as of June 30, 2010.
Included in the table above are $\$ 175$ million in term notes with interest that adjusted in the event of senior debt rating downgrades. These floating rate term notes had an interest rate of $9.75 \%$ over the 3 -month LIBOR and were to mature in September 2011. These floating rate term notes were repurchased by the Corporation from holders of record in July 2010 and cancelled.
The Corporation no longer has outstanding any term notes with rating triggers or in which the holders have the right to require the Corporation to purchase the notes prior to its contractual maturity.
The repayment of the BHCs obligations represents a potential cash need which is expected to be met with internal liquidity resources, new borrowings, or estimated cash inflows of $\$ 600$ million to be derived from the sale of the $51 \%$ interest in the EVERTEC business group, which subject to various conditions and regulatory approvals, is expected to be completed in the third quarter of 2010 .
The BHCs liquidity position continues to be adequate with sufficient cash on hand, marketable securities and other sources of liquidity which are expected to be enough to meet all BHCs obligations during the foreseeable future. The Corporation s short-term and long-term debt ratings and outlook by major rating agencies as of June 30, 2010 are presented in the table below.

| Fitch | B | B | Positive |
| :--- | :---: | :---: | :---: |
| Moody s |  | Ba1 | Negative |
| S\&P | C | B | Positive |

As indicated previously, as of June 30, 2010, the Corporation had $\$ 175$ million in senior debt issued by the BHCs with interest that adjusted in the event of senior debt rating downgrades. That debt was repaid in July 2010. The
Corporation s banking subsidiaries currently do not use borrowings that are rated by the major rating agencies, as these banking subsidiaries are funded primarily with deposits and secured borrowings. The banking subsidiaries did have $\$ 18$ million in deposits as of June 30, 2010 that are subject to rating triggers. As of June 30, 2010, the Corporation had repurchase agreements amounting to $\$ 245$ million that were subject to rating triggers or the maintenance of well-capitalized regulatory capital ratios, and were collateralized with securities with a fair value of $\$ 262$ million. Some of the Corporation s derivative instruments include financial covenants tied to the bank swell-capitalized status and credit ratings. These agreements could require exposure collateralization, early termination or both. The fair value of derivative instruments in a liability position subject to financial covenants approximated $\$ 79$ million as of June 30, 2010, with the Corporation providing collateral totaling $\$ 93$ million to cover the net liability position with counterparties on these derivative instruments.
In addition, certain mortgage servicing and custodial agreements that BPPR has with third parties include rating covenants. Based on BPPR s failure to maintain the required credit ratings, the third parties could have the right to require the institution to engage a substitute cash custodian for escrow deposits and/or increase collateral levels securing the recourse obligations. Also, as discussed in the Contractual Obligations and Commercial Commitments section of this MD\&A, the Corporation services residential mortgage loans subject to credit recourse provisions. Certain contractual agreements require the Corporation to post collateral to secure such recourse obligations if the institution s required credit ratings are not maintained. Collateral pledged by the Corporation to secure recourse obligations approximated $\$ 173$ million as of June 30, 2010. The Corporation could be required to post additional collateral under the agreements. Management expects that it would be able to meet additional collateral requirements if and when needed. The requirements to post collateral under certain agreements or the loss of escrow deposits could reduce the Corporation s liquidity resources and impact its operating results.

## Item 4. Controls and Procedures

## Disclosure Controls and Procedures

The Corporation s management, with the participation of the Corporation s Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of the Corporation s disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) as of the end of the period covered by this report. Based on such evaluation, the Corporation s Chief Executive Officer and Chief Financial Officer have concluded that, as of the end of such period, the Corporation s disclosure controls and procedures are effective in recording, processing, summarizing and reporting, on a timely basis, information required to be disclosed by the Corporation in the reports that it files or submits under the Exchange Act and such information is accumulated and communicated to management, as appropriate, to allow timely decisions regarding required disclosures.

## Internal Control Over Financial Reporting

There have been no changes in the Corporation s internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) that occurred during the quarter ended on June 30, 2010 that
have materially affected, or are reasonably likely to materially affect, the Corporation s internal control over financial reporting.

## Part II Other Information

## Item 1. Legal Proceedings

The Corporation and its subsidiaries are defendants in a number of legal proceedings arising in the ordinary course of business. Based on the opinion of legal counsel, management believes that the final disposition of these matters, except for the matters described below which are each in early stages and management cannot currently predict their outcome, will not have a material adverse effect on the Corporation s business, results of operations, financial condition and liquidity.
Between May 14, 2009 and September 9, 2009, five putative class actions and two derivative claims were filed in the United States District Court for the District of Puerto Rico and the Puerto Rico Court of First Instance, San Juan Part, against Popular, Inc., certain of its directors and officers, among others. The five class actions have now been consolidated into two separate actions: a securities class action captioned Hoff v. Popular, Inc., et al. (consolidated with Otero v. Popular, Inc., et al.) and an Employee Retirement Income Security Act (ERISA) class action entitled In re Popular, Inc. ERISA Litigation (comprised of the consolidated cases of Walsh v. Popular, Inc. et al.; Montañez v. Popular, Inc., et al.; and Dougan v. Popular, Inc., et al.).
On October 19, 2009, plaintiffs in the Hoff case filed a consolidated class action complaint which includes as defendants the underwriters in the May 2008 offering of Series B Preferred Stock, among others. The consolidated action purports to be on behalf of purchasers of Popular s securities between January 24, 2008 and February 19, 2009 and alleges that the defendants violated Section 10(b) of the Exchange Act, and Rule 10b-5 promulgated thereunder, and Section 20(a) of the Exchange Act by issuing a series of allegedly false and/or misleading statements and/or omitting to disclose material facts necessary to make statements made by the Corporation not false and misleading. The consolidated action also alleges that the defendants violated Section 11, Section 12(a)(2) and Section 15 of the Securities Act by making allegedly untrue statements and/or omitting to disclose material facts necessary to make statements made by the Corporation not false and misleading in connection with the May 2008 offering of Series B Preferred Stock. The consolidated securities class action complaint seeks class certification, an award of compensatory damages and reasonable costs and expenses, including counsel fees. On January 11, 2010, Popular, the underwriter defendants and the individual defendants moved to dismiss the consolidated securities class action complaint. On August 2, 2010, the U.S. District Court for the District of Puerto Rico granted the motion to dismiss filed by the underwriter defendants on statute of limitations grounds. The Court also dismissed the Section 11 claim brought against Popular s directors on statute of limitations grounds and the Section 12(a)(2) claim brought against Popular because plaintiffs lacked standing. The Court declined to dismiss the claims brought against Popular and certain of its officers under Section 10(b) of the Exchange Act (and Rule 10b-5 promulgated thereunder), Section 20(a) of the Exchange Act, and Sections 11 and 15 of the Securities Act, holding that plaintiffs had adequately alleged that defendants made materially false and misleading statements with the requisite state of mind.
On November 30, 2009, plaintiffs in the ERISA case filed a consolidated class action complaint. The consolidated complaint purports to be on behalf of employees participating in the Popular, Inc. U.S.A. 401(k) Savings and Investment Plan and the Popular, Inc. Puerto Rico Savings and Investment Plan from January 24, 2008 to the date of the Complaint to recover losses pursuant to Sections 409 and 502(a)(2) of the ERISA against Popular, certain directors, officers and members of plan committees, each of whom is alleged to be a plan fiduciary. The consolidated complaint alleges that the defendants breached their alleged fiduciary obligations by, among other things, failing to eliminate Popular stock as an investment alternative in the plans. The complaint seeks to recover alleged losses to the plans and equitable relief, including injunctive relief and a constructive trust, along with costs and attorneys fees. On December 21, 2009, and in compliance with a scheduling order issued by the Court, Popular and the individual defendants submitted an answer to the amended complaint. Shortly thereafter, on December 31, 2009, Popular and the individual defendants filed a motion to dismiss the consolidated class action complaint or, in the alternative, for judgment on the pleadings. On May 5, 2010, a magistrate judge issued a report and recommendation in which he recommended that the motion to dismiss be denied except with respect to Banco Popular de Puerto Rico, as to which he recommended that the motion be granted. On May 19, 2010, Popular filed objections to the
magistrate judge s report and recommendation. On June 21, 2010, plaintiffs filed a response to these objections. On July 9, 2010, with leave of the Court, Popular filed a reply to plaintiffs response.
The derivative actions (García v. Carrión, et al. and Díaz v. Carrión, et al.) have been brought purportedly for the benefit of nominal defendant Popular, Inc. against certain executive officers and directors and allege breaches of fiduciary duty, waste of assets and abuse of control in connection with our issuance of allegedly false and misleading financial statements and financial reports and the offering of the Series B Preferred Stock. The derivative complaints seek a judgment that the action is a proper derivative action, an award of damages and restitution, and costs and disbursements, including reasonable attorneys fees, costs and expenses. On October 9, 2009, the Court coordinated for purposes of discovery the García action and the consolidated securities class action. On October 15, 2009, Popular and the individual defendants moved to dismiss the García complaint for failure to make a demand on the Board of Directors prior to initiating litigation. On November 20, 2009, and pursuant to a stipulation among the parties, plaintiffs filed an amended complaint, and on December 21, 2009, Popular and the individual defendants moved to dismiss the García amended complaint. The Díaz case, filed in the Puerto Rico Court of First Instance, San Juan, has been removed to the U.S. District Court for the District of Puerto Rico. On October 13, 2009, Popular and the individual defendants moved to consolidate the García and Díaz actions. On October 26, 2009, plaintiff moved to remand the Díaz case to the Puerto Rico Court of First Instance and to stay defendants consolidation motion pending the outcome of the remand proceedings. At a scheduling conference held on January 14, 2010, the Court stayed discovery in both the Hoff and García matters pending resolution of their respective motions to dismiss.
On April 13, 2010, the Puerto Rico Court of First Instance in San Juan granted summary judgment dismissing a separate complaint brought by plaintiff in the García action that sought to enforce an alleged right to inspect the books and records of the Corporation in support of the pending derivative action. The Court held that the plaintiff had not propounded a proper purpose under Puerto Rico law for such inspection. On April 28, 2010, the plaintiff in that action moved for reconsideration of the Court s dismissal. On May 4, 2010, the Court denied plaintiff s request for reconsideration. On June 7, 2010, plaintiff filed an appeal before the Puerto Rico Court of Appeals. On June 11, 2010, Popular and the individual defendants moved to dismiss the appeal. On June 22, 2010, the Court of Appeals dismissed the appeal. On July 6, 2010, plaintiff moved for reconsideration of the Court s dismissal. On July 16, 2010, the Court of Appeals denied plaintiff s request for reconsideration.
At this early stage, it is not possible for management to assess the probability of an adverse outcome, or reasonably estimate the amount of any potential loss. It is possible that the ultimate resolution of these matters, if unfavorable, may be material to the Corporation s results of operations.

## Item 1A. Risk Factors

In addition to the other information set forth in this report, you should carefully consider the factors discussed under
Part I Item 1A Risk Factors in our 2009 Form 10-K, as supplemented and updated by the discussion below. These factors could materially adversely affect our business, financial condition, liquidity, results of operations and capital position, and could cause our actual results to differ materially from our historical results or the results contemplated by the forward-looking statements contained in this report. Also refer to the discussion in Part I Item 2 Management s Discussion and Analysis of Financial Condition and Results of Operations in this report for additional information that may supplement or update the discussion of risk factors in our 2009 Form 10-K.
The risks described in our 2009 Form 10-K and in this report are not the only risks facing us. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition or results of operations.

## Risks Related to the FDIC-assisted Transaction <br> We entered into an FDIC-assisted transaction involving Westernbank Puerto Rico (the FDIC-assisted transaction ), which could present additional risks to our business.

On April 30, 2010, Popular, Inc. s banking subsidiary, Banco Popular of Puerto Rico ( BPPR ), acquired certain assets and assumed certain liabilities of Puerto Rico-based Westernbank Puerto Rico ( Westernbank ) from the Federal Deposit Insurance Corporation (the FDIC ) in an assisted transaction (herein, the FDIC-assisted transaction ). Although this transaction provides for FDIC assistance to BPPR to mitigate certain risks, such as sharing exposure to loan losses ( $80 \%$ of the losses in substantially all the acquired portfolio will be borne by the FDIC) and providing indemnification against certain liabilities of the former Westernbank, we are still subject to some of the same risks we would face in acquiring another bank in a negotiated transaction. Such risks include risks associated with maintaining customer relationships and failure to realize the anticipated acquisition benefits in the amounts and within the timeframes we expect. In addition, because the FDIC-assisted transaction was structured in a manner that did not allow bidders the time and access to information normally associated with preparing for and evaluating a negotiated transaction, we may face additional risks in the FDIC-assisted transaction.

## The success of the FDIC-assisted transaction will depend on a number of uncertain factors.

The success of the FDIC-assisted transaction will depend on a number of factors, including, without limitation: our ability to integrate the business and operations of the former Westernbank into BPPR s current operations; our ability to limit the outflow of deposits held by our new customers in the acquired branches and to successfully retain and manage interest-earning assets (i.e., loans) acquired in the FDIC-assisted transaction; our ability to attract new deposits and to generate new interest-earning assets in the areas previously served by the former Westernbank branches;
our ability to control the incremental non-interest expense from the former Westernbank branches and other units in a manner that enables us to maintain a favorable overall efficiency ratio;
our ability to collect on the loans acquired and satisfy the standard requirements imposed in the loss sharing agreements; and
our ability to earn acceptable levels of interest and non-interest income, including fee income, from the acquired branches.

## The FDIC-assisted transaction increases BPPR s commercial real estate and construction loan portfolio, which have a greater credit risk than residential mortgage loans.

With the acquisition of most of the former Westernbank s loan portfolio, the commercial real estate loan and construction loan portfolios represent a larger portion of BPPR s total loan portfolio than prior to the FDIC-assisted transaction. This type of lending is generally considered to have more complex credit risks than traditional single-family residential or consumer lending, because the principal is concentrated in a limited number of loans with repayment dependent on the successful operation or completion of the related real estate or construction project. Consequently, these loans are more sensitive to the current adverse conditions in the real estate market and the general economy. These loans are generally less predictable, more difficult to evaluate and monitor, and their collateral may be more difficult to dispose of in a market decline. Furthermore, since these loans are to Puerto Rico based borrowers, the Corporation s credit exposure concentration in Puerto Rico increased as a result of the acquisition. Although, the negative economic aspects of these risks are substantially reduced as a result of the FDIC loss sharing agreements, changes in national and local economic conditions could lead to higher loan charge-offs in connection with the FDIC-assisted transaction all of which would not be supported by the loss sharing agreements with the FDIC. We acquired significant portfolios of loans in the FDIC-assisted transaction. Although these loan portfolios will be initially accounted for at fair value, there is no assurance that the loans we acquired will not become impaired, which may result in additional charge-offs to this portfolio. The fluctuations in national, regional and local economic conditions, including those related to local residential, commercial real estate and construction markets, may increase
the level of charge-offs that we make to our loan portfolio, and consequently, reduce our net income, and may also increase the level of charge-offs on the loan portfolio that we have acquired and correspondingly reduce our net income. These fluctuations are not predictable, cannot be controlled and may have a material adverse impact on our operations and financial condition even if other favorable events occur.
Although we have entered into loss sharing agreements with the FDIC which provide that $80 \%$ of losses related to specified loan portfolios that we have acquired in connection with the FDIC-assisted transaction will be borne by the FDIC, we are not protected for all losses resulting from charge-offs with respect to those specified loan portfolios. Additionally, the loss sharing agreements have limited terms; therefore, any charge-off of related losses that we experience after the term of the loss sharing agreements will not be reimbursed by the FDIC and will negatively impact our results of operations. The loss sharing agreements also impose standard requirements on us which must be satisfied in order to retain loss share protections. The FDIC has the right to refuse or delay payment for loan losses if the loss sharing agreements are not managed in accordance with their terms.
Our decisions regarding the fair value of assets acquired could be inaccurate and our estimated loss share indemnification asset in the FDIC-assisted transaction may be inadequate, which could materially and adversely affect our business, financial condition, results of operations, and future prospects.
Management makes various assumptions and judgments about the collectibility of acquired loan portfolios, including the creditworthiness of borrowers and the value of the real estate and other assets serving as collateral for the repayment of secured loans. In the FDIC-assisted transaction, we may record a loss share indemnification asset that we consider adequate to absorb future losses which may occur in the acquired loan portfolio. In determining the size of the loss share indemnification asset, we analyze the loan portfolio based on historical loss experience, volume and classification of loans, volume and trends in delinquencies and nonaccruals, local economic conditions, and other pertinent information. If our assumptions are incorrect, our current indemnification asset may be insufficient to cover future loan losses, and increased loss reserves may be needed to respond to different economic conditions or adverse developments in the acquired loan portfolio. However, in the event expected losses from the Westernbank portfolio were to increase more than originally expected, the related increase in loss reserves would be largely offset by higher than expected indemnity payments from the FDIC. Any increase in future loan losses could have a negative effect on our operating results.

## Our ability to obtain reimbursement under the loss sharing agreements on covered assets depends on our compliance with the terms of the loss sharing agreements.

Management must certify to the FDIC on a monthly and quarterly basis our compliance with the terms of the FDIC loss share agreements as a prerequisite to obtaining reimbursement from the FDIC for realized losses on covered assets. The required terms of the agreements are extensive and failure to comply with any of the guidelines could result in a specific asset or group of assets permanently losing their loss sharing coverage. Under the terms of the FDIC loss share agreements, the assignment or transfer of the loss sharing agreements to another entity generally requires the written consent of the FDIC. No assurances can be given that we will manage the covered assets in such a way as to always maintain loss share coverage on all such assets.
Goodwill recorded on the FDIC-assisted transaction may increase or decrease during a one year period following the FDIC-assisted transaction acquisition date.
The goodwill recorded in connection with the Westernbank FDIC-assisted transaction is preliminary and subject to revision for a period of one year following the April 30, 2010 acquisition date. Adjustments may be recorded based on additional information received after the acquisition date that may affect the fair value of assets acquired and liabilities assumed. Downward adjustments in the values of assets acquired or increases in values of liabilities assumed on the date of acquisition would increase the preliminary goodwill recorded.

## Risks Related to the EVERTEC Sale Transaction

We entered into a definitive agreement to sell a $51 \%$ interest in our merchant acquiring and processing business and may not be able to generate gains on sale or related increase in shareholders equity commensurate with desirable levels. Moreover, the loss of income from the sale of the $51 \%$ interest could have an adverse effect on the Corporation s earnings and future growth.
On July 1, 2010, we announced that we entered into an agreement and plan of merger pursuant to which Popular will sell a $51 \%$ majority interest in the Corporation s merchant acquiring and processing business and will retain a $49 \%$ interest. The transaction is currently expected to close in the third quarter of 2010 and is subject to regulatory approval. The Corporation is subject to market forces that may make completion of the sale unsuccessful or may hinder the ability to do so within a desirable time frame.
We may suffer the loss of income from the sold portion of the merchant acquiring and processing and technology business and such loss of income could have an adverse effect on our future earnings and growth.

## Risk Related to Regulatory Reform

Recently adopted financial reform legislation will impose significant new limitations on our business activities and subject us to increased regulation and additional costs.
On July 21, 2010, President Obama signed into law the Dodd-Frank Wall Street Reform and Consumer Protection Act (the Dodd-Frank Act ). The Dodd-Frank Act implements significant changes in the regulation of financial institutions and will fundamentally change the system of oversight described under Item 1. Business Regulation and Supervision and Regulation in our Annual Report on Form 10-K for the year ended December 31, 2009. Although we cannot predict how regulatory implementation of the Dodd-Frank Act will occur, the related findings of various regulatory and commission studies, the interpretations issued as part of the rulemaking process and the final regulations that are issued with respect to various elements of the new law may cause changes that impact the profitability of our business activities and require that we change certain of our business practices, and could expose us to additional costs (including increased compliance costs). These changes may also require us to invest significant management attention and resources to make any necessary changes.
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

## Issuer Purchases of Equity Securities

In April 2004, the Corporation s shareholders adopted the Popular, Inc. 2004 Omnibus Incentive Plan. The Corporation has to date used shares purchased in the market to make grants under the Plan. The maximum number of shares of common stock that may be granted under this Plan is $10,000,000$.
The following table sets forth the details of purchases of Common Stock during the quarter ended June 30, 2010 under the 2004 Omnibus Incentive Plan.

Not in thousands

| Period | Total Number of Shares <br> Purchased | Average Price Paid per Share | Total Number of Shares <br> Purchased as Part of Publicly Announced Plans or Programs | Maximum Number of Shares that May Yet be Purchased Under the Plans or Programs [a] |
| :---: | :---: | :---: | :---: | :---: |
| April 1 April 30 | 563,043 | 3.96 | 563,043 | 6,804,993 |
| May 1 May 31 | 207,261 | 3.15 | 207,261 | 6,774,016 |
| June 1 June 30 |  |  |  | 6,774,016 |
| Total June 30, 2010 | 770,304 | 3.74 | 770,304 | 6,774,016 |

[a] Includes shares
forfeited.
Item 6. Exhibits
Exhibit No.

## Exhibit Description

2.1 Purchase and Assumption Agreement; Whole Bank; All Deposits, among the Federal Deposit Insurance Corporation, receiver of Westernbank, Mayaguez Puerto Rico, the Federal Deposit Insurance Corporation and Banco Popular de Puerto Rico, dated as of April 30, 2010. The Purchase and Assumption Agreement includes as Exhibit 4.15A the Single Family Shared-Loss Agreement and as Exhibit 4.15B the Commercial Shared-Loss Agreement (incorporated by reference to Exhibit 2.1 of the Corporation s Current Report on Form 8-K dated April 30, 2010 and filed on May 6, 2010).
2.2 Agreement and Plan of Merger dated as of June 30, 2010, among Popular, Inc., AP Carib Holdings Ltd., Carib Acquisition, Inc. and EVERTEC, Inc. (incorporated by reference to Exhibit 2.1 of the Corporation s Current Report on Form 8-K dated July 1, 2010 and filed on July 8, 2010).
3.1 Composite Certificate of Incorporation of the Corporation, as currently in effect.

Exhibit No. Exhibit Description
4.1 Purchase Money Note, issued on April 30, 2010 (incorporated by reference to Exhibit 4.1 of the Corporation s Current Report on Form 8-K dated April 30, 2010 and filed on May 6, 2010).
4.2 Value Appreciation Instrument, issued on April 30, 2010 (incorporated by reference to Exhibit 4.2 of the Corporation s Current Report on Form 8-K dated April 30, 2010 and filed on May 6, 2010).
10.1 IP Purchase and Sale Agreement, dated as of June 30, 2010, between Popular, Inc. and EVERTEC, Inc. (incorporated by reference to Exhibit 10.1 of the Corporation s Current Report on Form 8-K dated July 1, 2010 and filed on July 8, 2010).
12.1 Computation of the ratios of earnings to fixed charges and preferred stock dividends.
31.1 Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2 Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1 Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2 Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## POPULAR, INC.

(Registrant)

Date: August 9, 2010

By: /s/ Jorge A. Junquera<br>Jorge A. Junquera<br>Senior Executive Vice President \& Chief Financial Officer

Date: August 9, 2010

By: /s/ Ileana Gonzalez Quevedo<br>Ileana Gonzalez Quevedo<br>Senior Vice President \& Corporate<br>Comptroller

